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# UNITED STATES Census of Business:1954 

Volume III

## WHOLESALE TRADE—SUMMARY STATISTICS

Size of Establishment or Firm, Credit, Class of Customer, Warehouse and Cold Storage Space, Commodity-Line Sales, Legal Form of Organization, Petroleum Bulk Plants and Terminals, and Miscellaneous Subjects
and
PUBLIC WAREHOUSES
Revenue, Space, Occupancy, Employment, Payroll, and size

I'repared under the supervision of HARVEY KAILIN
Chief, Business Division

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This volume comprises the 1954 Census of Business Wholesale Trade Subject Bulletins, Series W-2, and related supplementary materials.

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## PREFACE

This is one of a series of volumes presenting final results of the 1954 Census of Business for Wholesale, Retail, and Selected Service Trades. Statistics for Wholesale Trade are contained in two volumes, Volume IV and this volume which also contains information on Public Warehouses. The 1954 Census, which was conducted by mail canvass of business establishments and by use of Internal Revenue Service records (see "Method of Enumeration" in Introduction), was authorized by law under Title 13, United States Code, Section 131. Previous business censuses covered the years 1929, 1933, 1935, 1939, and 1948.

Important to the conduct of the 1954 Census of Business was the cooperation of the Bureau of Old-Age and Survivors Insurance and the Internal Revenue Service in permitting use of certain records, thus making possible a material reduction in the cost of enumerating the Census. We wish also to acknowledge the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some 1,750,000 business establishments in completing the required Census forms.

The advice of trade associations, individual businessmen, research and marketing organizations, and government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Especially helpful was the Advisory Council on Federal Reports, which through special panels of business experts advised and assisted in the development of inquiries. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the Business Census by Chambers of Commerce, business organizations, trade papers, local newspapers, and television and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of Census reports.

Primary responsibility for the 1954 Census of Business program was centered in the Business Division of the Census Bureau, under the direction of Harvey Kailin, Chief of the Division. John Albright, Chief of the Wholesale Trade Branch, supervised the wholesale trade segment of the Business Census. He was assisted by Robert Viehman, Assistant Chief of the Wholesale Trade Branch, Earl B. Wiley, Elizabeth S. Owen, and Charles Settlemyer. Maurice Haven served as Assistant Branch Chief until September 18, 1955.

Processing of the 1954 Census of Business reports was performed by the Economic Operations Division, under the supervision of M. D. Bingham, Division Chief, and Irving Weiss, Assistant Chief. Max Van Horn, then Chief of the Wholesale Branch, was responsible for processing Wholesale Trade : zports and tabulations. He was assisted by Blynn T. Shafer and Eugene L. Wendt.

In the Field Division, Jack B. Robertson, then Chief of the Division; Ivan G. Munro, Assistant Chief; and Arthur Cook, then Chief of the Economic Census Branch, directed the field work for the Census of Business.

Important functions were also performed by the Machine Tabulation Division under C. F. Van Aken, Chief; Mrs. Catherine M. Neafsey, Chief of the Economics Section, was responsible for machine tabulation techniques and procedures used in Wholesale Trade tabulations.

Julius Shiskin, Chief Economic Statistician in the Office of the Assistant Director for Statistical Standards, as well as Harold T. Goldstein and Irving Rottenberg of that office, contributed to the coordination of the Business Census with the Censuses of Manufactures and Mineral Industries and to several phases of the planning and processing of the Censuses.

Geography Division personnel participating in various phases of Business Census work were Clarence E. Batschelet, Chief; Robert Klove, Assistant Chief; and William T. Fay, Chief, Survey Planning Branch.

Donald K. Heiser, Chief of the Electronics Systems Branch, assisted by Rudolph M. Micoly, Chief of Operations for the Branch, was responsible for planning and use of electronic computor and accompanying high-speed printer equipment. Robert H. Brooks, Chief, Graphics Branch, was responsible for preparing Census of Business publications for reproduction. Mrs. Elma Beynon of the Statistical Reports Division reviewed all text material and table forms, and assisted on publications problems.

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## (See Appendix I for contents of all 1954 Census of Business volumes)

This volume presents summary information on Wholesale Trade (Chapters l-10) and Public Warehouses (Chapter 1l). Chapter 11 contains all explanatory and analytical text relating to Public Warehouses as well as the tabular material A table of contents appears in each chapter and provides titles of all tales and special finding aids including in the chapter. Pages within each chapter have been numbered independently. Page numbers consist of two parts, the first part being the chapter number: thus $1-4$ represents page 4 of Chapter 1 (United States Sumary) and $8-3$ represents page 3 of Chapter $\&$ (Petroleun Bulk Plants and Terminals).

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## INTRODUCTION

The 1954 Census of Business, along with the 1951 Censuses of Manufactures and Mineral Industries, was authorized by law under Title 13, United States Code, Section 131 (see Appendix A). These 1954 Censuses covered businesses operated in continental United States, Alaska, and Hawaii. Separate Censuses of Business and Manufactures for 1954 were also conducted in Puerto Rico jointly with the Commonwealth Government.

The 1954 Census of Business covered Wholesale Trade, Retail Trade, Selected Service Trades, and Public Warehouses. This volume, except for Chapter 11 which presents separate information for Public Warehouses, provides findings for that portion of the 1954 Census of Business which relates to Wholesale Trade.

## ESTABLISHMENT BASIS OF THE CENSUS

Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location, with one or more paid employees, at which business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the location at which the business was conducted. A separate report was also obtained for administrative offices, district offices, central warehouses and other auxiliary units servicing sales establishments of multiunit organizations. Data for administrative offices and other auxiliary units are presented in Tables 9 K and 9L of Chapter 9 but they are omitted from other tables on Wholesale Trade.

## KINDS OF BUSINESS COVERED IN WHOLESALE TRADE

This volume, except Chapter 11, covers all establishments which reported any paid employment during 1954 and which were included in Wholesale Trade as defined in the Standard Industrial Classification Manual, Volume 11, Nonmanufacturing lndustries, 1949 edition, issued by the Bureau of the Budget, Executive Office of the President, with the exception of milk bottling plants which, in conformity with a subsequent action of the Bureau of the Budget, have been classified in the manufacturing industries.

Wholesale Trade as defined in the Standard Industrial Classification Manual, and as covered in the 1954 Census, includes establishments or places of business primarily engaged in selling merchandise directly to retailers; to industrial, commercial, institutional or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies.

Wholesale Trade is divided, in the Standard Industrial Classification Manual, into two parts: "Merchant wholesalers," and "Wholesale trade, other than merchant wholesalers." "Merchant wholesalers" includes establishments usually known as whole-salers-merchant wholesalers or jobbers primarily engaged in buying, taking title to and, when customary, physically storing and handling the goods sold. Also included in this group are industrial goods distributors, foreign trade merchants, cash-and-carry wholesalers, drop shippers and wagon (truck) distributors. "Wholesale trade, other than merchant wholesalers" includes four general types of establishments: Sales branches and sales offices of manufacturing and mining companies; petroleum bulk plants and terminals; merchandise agents and brokers; and assemblers of farm products.

## METHOD OF ENUMERATION

Information for establishments primarily in Wholesale Trade was obtained by means of a mail canvass. Report forms were mailed to all business firms includedin the active records of the

Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FlCA) taxes (i.e., employers of one or more persons) and which wereclassified in the records of the Bureau of Old-Age and Survivors Insurance (BOAS1) as wholly or partially engaged in wholesale, public warehousing, retail, manufacturing, mineral industries, and in major groups $70,72,73,75$ 76,78 , and 79 of the Service portion of the Standard Industrial Classification Manual. In addition, report formswere mailed to all establishments which BOASI had not classified by kind of business prior to mailing of Census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classification had not yet been established, a general purpose form was used) but its 1954 Census classification was determined by replies to questions on the Census report form.

Unincorporated businesses without paid employees are not included in Wholesale Trade as measured in this volume. Their importance, however, is indicated in table $Y$ on page 21.

## CLASSIFICATION OF WHOLESALE ESTABLISHMENTS

Although kind-of-business classifications assigned by the Bureau of Old-AgeandSurvivors Insurance wereused as a basis for distributing appropriate Census report forms, establishments are classified in the Wholesale Census on the basis of information contained in their Census reports. Each wholesale establishment is classified on two bases: (1) by type of operation-merchant wholesalers, manufacturers' sales branches or sales offices, petroleum bulk plants or terminals, merchandise agents or brokers, or assemblers of farm products and (2) by kind of business--grocery wholesaler, drug wholesaler, grain merchant, etc. Classification in the 1954 Census is in accordance with the Standard Industrial Classification system developed under the auspices of the United States Bureau of the Budget, except that separately incorporated sales affiliates of manufacturing and mining companies have been classified in the Census generally as sales branches or sales offices, rather than as merchant wholesalers. Exceptions to this general rule occur, as explained in Part B of Appendix B, in the wholesale electrical goods trade and in oil well supply houses and steel warehouses.

Classification of wholesale establishments by type of operation and kind of business is described in detail in Appendix B. A comparison of the 1954 Census classification and the Standard Industrial Classification is shown in Appendix C.

## REPORT FORMS

Twenty-five report forms were used in enumerating wholesale establishments in connection with the 1954 Census of Business: 13 for enumerating merchant wholesalers and a ssemblers of farm products; 10 for manufacturers' sales branches and sales offices; one for merchandise agents and brokers; and one for petrolcum bulk plants and terminals. Each form was designed to cover a group of related kinds of business, for example: Food, beverage, tobacco wholesalers; Drugs, chemicals, paint who: esalers; Dry goods, textiles, apparel wholesalers; Electrical, electronic, appliance goods distributors, etc. A list of the forms is given in Appendix $H$, together with reproductions of several of them.

## COMPARISON OF 1948 AND 1954 CENSUSES

The latest Census of Business prior to 1954 covered operations during the year 1948. A comparison of 1954 and 1948 classifications appears in Appendix D. The 1948 and 1954 Business Censuses differed in several respects, which to some degree affect comparability of the data for Wholesale Trade. In the case of
some of these differences (ltems 1, 2, and 3 below) it has been feasible to revise the 1948 data (except as noted in some text tables) so as to make them comparable with the data for 1954. Table 1C, page 1-17, presents summary comparisons by type of operation and kind of business.
The more important revisions and differences are as follows:
(1) The 1948 Census figures reproduced herein, except as otherwise noted, have been revised to the 1954 basis by excluding establishments with no paid employment during the Census year. In 1948, this class of establishments accounted for some 25,000 establishments in the UnitedStates with sales for the year of approximately $\$ 2.9$ billion, or less than two percent of the total wholesale trade sales volume.
(2) The definition of Wholesale Trade in the 1954 Census differs from that of the 1948 and previous Censuses by the exclusion of wholesale milk bottling plants. The 1948 data shown in this and other 1954 Census of Business publications, except as otherwise noted, have been revised to the 1954 basis and will differ in this respect from the results in previously issued 1948 Census of Business publications. For 1954, data for plants previously classified as wholesale milk bottling plants are included in reports of the Census of Manufactures.
(3) The general policy of classifying separately incorporated sales subsidiaries of manufacturing companies primarily engaged in selling the products of the parent company as "Manufacturers' sales branches and sales offices" rather than "Merchant wholesalers" has been followed more completely in the 1954 Census than in previous Censuses. Inquiries new on the 1954 report forms were designed to make clear the establishment's relationship to a parent company, and to determine whether products sold by the establishment were made by the same or other companies. As in 1948, certain separately incorporated sales subsidiaries of manufacturing companies with characteristics related to merchant wholesalers have been classified as merchant wholesalers in the following kinds of businesses: iron and steel products distributors, oil-well supply houses and electrical apparatus, supplies distributors.
(4) The adoption of the mail canvass method in the 1954 Census, described under METHOD OF ENUMERATION, above, made it feasible to systematically include "non-recognizable" establishments in the coverage of the Census. This class of establishments consists of businesses, which in a field enumeration such as was used in previous Censuses, would not have been located by enumerators in the course of their canvass because of not having the appearance of a place of business. Businesses operated from the home, or on an itinerant basis, are the most frequently occurring examples of "nonrecognizable" businesses. However, differences between the two Censuses in this respect should be minor since the use of records of the Bureau of Old-Age and Survivors Insurance as a coverage check in the 1948 Census operations made it possible to account for a substantial portion of the "nonrecognizable" wholesale establishments with payroll in that Census.
(5) Several changes were made in the wholesale fish and seafood classifications, 1954 compared with 1948. Two classes of such establishments were identified in the 1948 Census: "Fish and seafood" in the Merchant Wholesalers classification, and "Fish, seafoods" under Assemblers (mainly farm products). Establishments filleting and eviscerating fish and selling the products at wholesale were included either as assemblers or merchant wholesalers, according to their method of operation. Oyster shucking businesses were included in "fish, seafoods" under Assemblers (mainly farm products).
In 1954, oyster shucking businesses and establishments filleting and eviscerating fish were covered in the Census of Manufactures and not in Wholesale Trade. Any other fish, seafood establishments formerly included under Assemblers (mainly farm products) were classificd as "fish, seafood distributors" under Merchant Wholesalers.
(6) Special care was exercised in the 1954 Census to include in manufacturing industries, rather than in wholesale trade, poultry dressing establishments primarily deriving their reccipts from
poultry dressing at the plant. In the 1948 Census, it was not always possible to distinguish such establishments from "Poultry, poultry products distributors."
(7) A change was made in 1954 in the classification of "Lumber, millwork wholesalers." In the 1948 Census, sales to general contractors and builders were considered as "wholesale" sales and establishments primarily engaged in making such sales were considered as wholesale distributors. Establishments with sales primarily to "other contractors" (i.e., special trade contractors) however, were classified in Retail Trade. For purposes of the 1954 Census, sales to contractors--whether general or special trade contractors--have been considered as retail and establishments primarily engaged in making such sales are classified in Retail Trade.
(8) Establishments identified as "Electronic parts, equipment distributors" represent a new classification first appearing in the 1954 Census. Many of the establishments in this classification are new, not having been in business in 1948. Others were classified in 1948 as wholesalers of electrical appliances and specialties.
(9) The classification "Stationery, office supplies wholesalers" has been broadened to include advertising novelties and specialty houses as well as stationery, office supplies wholesalers. In the 1948 Census such establishments were classified as "merchant wholesalers, miscellaneous products."
(10) The classification "Gift, art goods, greeting cards wholesalers" is being used for the first time in the 1954 Census. In previous Censuses such establishments would have been classified as "Other recreation goods wholesalers" or "Other merchant wholesalers, miscellaneous products."
(11) The kinds of business under the general type-of-operation group "Manufacturers' sales branches, sales offices" have been defined in 1954 to parallel more closely the classification of establishments in the Census of Manufactures-establishments for which they sell--rather than in the merchant wholesaler classification pattern used in the 1948 Wholesale Census. For example, data are shown for sales branches and sales offices of "Food and kindred products," a classification which corresponds with a Census of Manufactures' industry group. Likewise, sales branches and sales offices of "Chemicals and allied products" manufacturers are identified separately. This type of classification permits ready comparisons of sales branch and sales office activities with factories for which they serve as outlets. In some cases comparability with Census of Manufactures classifications was accomplished merely by a change in the title of the sales branch or sales office classification; in others it was necessary to change the content as well as the title of the 1954 classification from what it was in 1948.
(12) The classification "Assemblers of farm products" was redefined in the 1954 Census to exclude "packers and shippers" of fish and seafood (Sce ltem 5 above). In addition, it should be noted that 1954 data for assemblers of farm products tend to differ somewhat from the 1948 figures, particularly for those establishments handling products with high "support" prices. For example, country grain elevators, in a period such as 1948 when the market price of grain was higher than the "support" price, sold grain purchased from farmers and in their Consus of Business report forms reported the sales of such grain. In 1954, however, some products moved under support loans; the grain elevators did not purchase or subsequently sell these commodities. Consequently, the receipts reported for Census purposes were based on the service charge for storing these commodities. As a result, in some areas sales volume for this class of establishments in 1954 was considerably lower than in 1948.
(13) Coverage of manufacturers' sales branches and sales offices differed somewhat in the 1954 mail canvass from the 1948 field cnumeration. In the field canvass, Census enumerators provided the Burcau with listings of all establishments within the scope of the census, including those of multiunit firms with headquarters outside their districts. Such llstings were used as aids in determining establishments to be reported separately from central offices. In the mail canvass, determinations of establishments to be reported weparately were made by respondents
for the most part, on the basis of Census instructions. Sometimes these determinations differed from what they otherwise might have been, had there been an opportunity for exploratory discussions.

Overall, the count of branches and offices was smaller in 1954 than in 1948. Particularly was this true of firms operating a small number of sales branches and sales offices. This appears to have resulted from the inclusion of some sales branches and sales offices in plant reports or in general office reports of manufacturers. Employment and payroll for branches and offices included in plant reports, or reported as auxiliary to manufacturing, are included in the Census of Manufactures.
An analysis of a sample of firms reporting sales branches and sales offices in 1948 , but not in 1954, indicated that for the coun-
try as a whole between 5 and 10 percent of the sales branches with stocks and a slightly higher percentage of the sales offices without stocks which were in the 1948 Wholesale Census were not enumerated as these types of establishments in 1954. However, the effect on sales is somewhat less, since such establishments generally were smaller than the average.

## CONFIDENTIALITY OF DATA

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by Census rules, so that this item is shown in instances where other items of information for the same establishments are suppressed.

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# SUMMARY OF FINDINGS 

## GENERAL SUMMARY

Establishments.--There were 252,318 establishments or places of business in the continental United States, at the end of 1954, primarily engaged in marketing merchandise at wholesale. In this count of establishments each wholesale location of organizations operating more than one place of business is counted separately. The number is limited, however, to places of business that employed one or more persons on a payroll basis during 1954; unincorporated businesses without paid employees are excluded. The importance of this latter group is measured in Table $Y$ on page 21, but such businesses are omitted from all other wholesale trade tabulations of the 1954 Census of Business.

An establishment is considered to be primarily engaged in wholesale trade when its principal business is buying and selling merchandise at wholesale, or in acting as an agent or broker in marketing merchandise at wholesale. "At wholesale" includes marketing or selling merchandise to retailers; to other wholesalers; or to industrial, commercial, professional, and similar types of users, in contrast to selling to household consumers, to individuals for personal use or to farmers. Sales of the latter type are considered as retail sales.

The number of wholesale establishments in 1954 represented
an increase of 17 percent over 1948, the year of the most recent Census of Business prior to 1954. Table A which follows shows the number of wholesale establishments for each of the Census years 1954, 1948, 1939, and 1929.

Employment and Payroll.--A total of $2,837,652$ persons were engaged in Wholesale Trade in November 1954. Of this number, 151,213 were owners of unincorporated wholesale firmsactively engaged in the business, and $2,686,439$ were on a salary or wage basis. Payroll--salaries, wages, bonuses and commissions--for the year amounted to $\$ 11.5$ billion. Paid employees, 1954, are segregated in the accompanying Table A as follows: 2,590,236 employed at wholesale establishments; 96,203 at central administrative offices and auxiliary units. Central administrative offices and auxiliary units are distinguished from wholesale establishments in that the latter are primarily engaged in marketing merchandise at wholesale, while the former are principally engaged in servicing-accounting, warehousing, administration, etc.--the operations of wholesale establishments. A description of "Central Administrative Offices and Auxiliaries" is provided in the Explanation of Terms, Appendix F; and data for them are presented in Tables 9 K and 9L. These data, however, are excluded from all tables on wholesale trade, except as otherwise noted.

Table A. WHOLESALE TRADE—UNTTED STATES: 1954, 1948, 1939 AND 1929

| Census year | Establishments <br> (Number) | Inventories, end of year, at cost ( $\$ 1,000$ ) | Payroll, entire year $(\text { ( }$ | Paid employees, workweek ended nearest November 15 (Number) | Active proprietors of unincorporated businesses (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1954: <br> Wholesale establishments ${ }^{1}$. .................................. <br> Central administrative offices and auxiliaries........ | $\begin{array}{r} 252,318 \\ 1,786 \end{array}$ | $\begin{array}{r} 13,078,617 \\ 275,307 \end{array}$ | $\begin{array}{r} 11,021,450 \\ 514,257 \end{array}$ | $\begin{array}{r} 2,590,236 \\ 96,203 \end{array}$ | 151,213 |
| ```1948:```  ```Central administrative offices and auxiliaries........``` | 216,099 1,339 | $\begin{array}{r} 9,965,440 \\ 162,425 \end{array}$ | $\begin{array}{r} 7,734,207 \\ 319,893 \end{array}$ | $\begin{array}{r} 2,305,403 \\ 80,644 \end{array}$ | 130,878 |
| 1939, wholesale establishments ${ }^{2}$. . . . . . . . . . . . . . . . . . . . | 190,379 | 3,822,299 | 2,510,875 | 1,553,062 | 126,440 |
| 1929, wholesale establishments ${ }^{2}$. ......................... | 163,830 | 5,195,237 | 2,922,399 | 1,549,910 | 86,776 |

[^1]Inventories.--Stocks of merchandise on hand for sale at the end of 1954 were valued, at cost, at $\$ 13.4$ billion. Of this amount $\$ 13.1$ billion was at wholesale establishments and $\$ 0.3$ billion in auxiliary warehouses. Inventories, valued at cost, were up 28.6 percent, 1954 over 1948.

Sales.-Data on sales are shown in this volume for the various types of operations and kinds of business into which wholesale establishments are classified, but not for all types of businesses combined.

Totals were not provided as such amounts become difficult to interpret because the sales of different operating types represent significantly different inputs of labor, services, etc., (e.g., sales of merchant wholesalers compared to sales made by agents and brokers) and because of the fact that wholesale firms frequently make sales to other wholesale firms.

Type of Operation.--Wholesale Trade as defined in the Standard Industrial Classification system, in accordance with which

Censuses are conducted, is much broader than the common concept of "wholesaler" or "jobber" as it includes foreign trade merchants; industrial goods distributors; manufacturers' sales branches and sales offices; petroleum bulk plants and terminals; and merchandise agents and brokers, as well as merchants buying and selling goods, who sell primarily to retailers. For purposes of presenting Census findings, Wholesale Trade is divided into the five more or less homogeneous type-of-operation groups listed below and each establishment is assigned to one of the groups according to the character of its operations or nature of function performed:

> Merchant Wholesalers
> Manufacturers' Sales Branches and Sales Offices
> Petroleum Bulk Plants and Terminals
> Merchandise Agents and Brokers
> Assemblers of Farm Products

These five type groups are subdivided into twenty-two detailed types of operation all of which are described in Appendix B
of this volume. Summary data are presented for each in Chapter 1, Table 1A.

As shown in the accompanying Table B , merchant wholesalers, those who buy and sell merchandise for their own account, constitute the most important type-of-operation group, with 165,000 establishments and $\$ 101.1$ billion sales in 1954. Manufacturers' sales branches and sales offices were second from the standpoint of sales with $\$ 69.5$ billion; followed by $\$ 39.3$ billion for merchandise agents and brokers; $\$ 16.0$ billion for petroleum bulk plants and terminals; and $\$ 9.1$ billion for assemblers of farm products.

Compared with 1948 all type groups except farm products assemblers recorded sales increases. In terms of relative gains, petroleum bulk plants and terminals led with a 53 per-
cent sales increase, followed in turn by manufacturers' sales branches and sales offices with a 37 percent increase; merchant wholesalers with 32 percent; and merchandise agents and brokers, with 20 percent. Sales of assemblers of farm products declined 9 percent (See Comparison of 1948 and 1954 Censuses, section 13). During the same interval 1948 to 1954, retail sales increased by 32 percent.

Compared with 1929, the year of the first Business Census, petroleum bulk plants and terminals recorded a sales increase of 571 percent for 1954; followed in turn by 330 percent for manufacturers' sales branches and sales offices; 258 percent for merchant wholesalers; 170 percent for merchandise agents and brokers; and 122 percent for assemblers of farm products. Retail salcs increased by 252 percent during the same interval.

| Type of operation | $1954{ }^{1}$ | $1948{ }^{1}$ | $1939{ }^{2}$ | $1929{ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: |
| Merchant wholesalers: |  |  |  |  |
| Establishments. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (Number)... | 165,153 | 129,117 | 98,037 | 77,079 |
| Sales....... . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (\$ (\$,000)... | 101,100,941 | 76,533,260 | 21,811,154 | 28,211,973 |
| Manufacturers' sales branches and sales offices: |  |  |  |  |
| Establishments............................... . . . . . . . . . . . . . . (Number). . | 22,590 | $23,706$ | $17,926$ | $16,863$ |
| Sales............................... . . . . . . . . . . . . . . . . . . . . . . (\$1,000)... | 69,533,784 | $50,800,384$ | 14,253,609 | $16,174,882$ |
| Petroleum bulk plants and terminals: |  |  |  |  |
| Establishments.. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (Number). . . | 29,189 | 28,351 | 30,825 | 19,611 |
| Sales.... . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (\$1,000). . . | 16,038,372 | 10,483,060 | 3,807,908 | 2,390,213 |
| Merchandise agents and brokers: |  |  |  |  |
| Establishments. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (Number). . . | 22,131 | 18,138 | 21,083 | 18,467 |
| Sales.... . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (串 1,000 ). . . | 39,250,509 | 32,839,667 | 11,779,499 | 14,517,239 |
| Assemblers of farm products: |  |  |  |  |
| Establishments. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (Number). . | 13,255 | 16,787 | 22,508 | 30,916 |
| Sales.................... . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (\$1,00n). . . | 9,050,816 | 9,920,288 | 2,114,256 | 4,083,744 |

[^2]Kind of Business.--ln addition to being classified functionally by type of operation, each wholesale establishment was also assigned a kind-of-business classification for purposes of compiling totals by kind of business ortrade. The various kinds of business or trades into which wholesale establishments are classified are described in Appendix $B$ of this volume.

Sales of merchant wholesalers, the largest of the five major types of operation of wholesale trade, are measured by kind of business in the accompanying Table C for the years 1954, 1948, 1939, and 1929. Compared with 1948, all trades save five--general-line dry goods wholesalers; piece goods converters; motor vehicle distributors; iron, stcel scrap dealers; and coal wholesalers--recorded sales gains for 1954. Increases ranged from 3 percent for fresh fruit and vegetable wholesalers and for hardware wholesalers to more than 100 percent for stationery and office supplies wholesalers, construction materials distributors and for nonferrous metals distributors. All trades recorded increases in 1954 dollar sales volume over prewar 1939.

## GEOGRAPHIC DISTRIBUTION OF WHOLESALE TRADE

Wholesale Trade as measured in Censuses for a State, standard metropolitan arca, city or county represents the total business of all wholesale establishments located within the area regardless of the extent of the sales territory; that is, geographic mea surement is according to the location of establishments from which business is conducted. Traveling salesmen, and their sales, are credited to establishments from which they operate.
Divisions and States.--Table 1E of Chapter 1 presents a summary of Wholesale Trade, 1954, by geographic divisions and

States. The accompanying Table D presents comparative sales information for geographic divisions and States-- 1954, 1948, 1939, and 1929. Sales trends are shown separately for merchant wholesalers and for other operating types.

Measured in terms of portion or percentage of United States totals, a shift is noted historically in Wholesale Trade from the New England, Middle Atlantic and West North Central geographic divisions to the South and West --particularly to the South Atlantic, Mountain and Pacific divisions. In the case of sales of merchant wholesalers, for example, New England contributed 7.2 percent of the national total in 1929 but only 5.5 percent in 1954. The Middle Atlantic division (New York, New Jersey, and Pennsylvania) accounted for 34.9 percent of the United States total in 1929, but only 30.2 percent in 1954. Likewise the West North Central division recorded a decline from 10.2 percent in 1929 to 8.9 percent in 1954. However not all States within these divisions followed this general trend; for example, gains, as a percent of total were recorded by Connecticut and New Jersey.

Divisions showing the largest relative increases in merchant wholesalers sales were the South Atlantic-up from 6.6 percent of the United States total in 1929 to 9.0 percent in 1954--and the Pacific division which recorded an increase from 8.8 percent to 11.3 percent. Although small in comparison with the United States totals, consistent increases are also noted for the Mountain division, from 1.7 percent in 1929 to 1.9 in 1939. to 2.3 percent in 1948 and to 2.5 percent in 1954.

States recording one or more percentage point increases in their portion of the United States total, 1954 over 1929, were New Jersey, from 1.7 to 3.0 ; Florida, from 0.6 to 1.7 ; and California, from 6.3 to 8.3 percent.

Table C. SALFS OF MERCHANT WHOLESAIERS, BY KIND OF BUSINESS—UNITED STATES: 1954, 1948, 1939 AND 1929

| Kind of business | Sales (\$1,000) |  |  |  | Percent change in sales (minus sign denotes decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $1954{ }^{1}$ | $1948^{1}$ | $1939{ }^{2}$ | $1929{ }^{2}$ | 1954 <br> over $1948$ | 1954 <br> over <br> 1939 | 1954 <br> over <br> 1929 |
| Merchant wholesalers, tota | 101,100,941 | 70,533,260 | 21,811,154 | 28,211,972 | 32.1 | 363.5 | 258.4 |
| Food and related products wholesal | 22,057,824 | 17,071,626 | 5,324,869 | 7,454,899 | 29.2 | 314.2 | 195.9 |
| General-line grocery wholesaler | 7,353,560 | 5,771,700 | 2,185,736 | 2,938,579 | 27.4 | 236.4 | 150.2 |
| Confectionery wholesalers | 527,446 | 357,554 | 132,682 | 250,008 | 47.5 | 297.5 | 111.0 |
| Meat, meat products wholesal | 2,866,193 | 1,977,065 | 519,593 | 689,977 | 45.0 | 451.6 | 315.4 |
| Fresh fruit, vegetable wholesalers | 3,261,739 | 3,169,960 | 1,142,852 | 1,665,382 | 2.9 | 185.4 | 95.9 |
| Other food and related products wholesale | 8,048,886 | 5,795,347 | 1,344,006 | 1,910,953 | 38.9 | 498.9 | 321.2 |
| Beer, wine, distilled spirits wholesal | 5,686,934 | 4,049,795 | 1,249,164 | (NA) | 40.4 | 355.3 | (NA) |
| Beer, ale distributors. | 2,311,181 | 1,524,681 | 502,111 | (NA) | 51.6 | 360.3 | (NA) |
| Wine, distilled spirit wholesa | 3,375,753 | 2,525,114 | 747,053 | (NA) | 33.7 | 351.9 | (NA) |
| Tobacco distributors | 3,208,929 | 2,487,122 | 1,106,215 | 858,329 | 29.0 | 190.1 | 273.9 |
| Drugs, chemicals, allied products wholesalers | 3,369,865 | 2,243,288 | 801,813 | 947,962 | 50.2 | 320.3 | 255.5 |
| General-line drug wholesalers | 1,273,114 | 844,070 | 363,621 | 407,192 | 50.8 | 250.1 | 212.7 |
| Specialty-line drug wholesalers | 900,618 | 496,100 | 157,190 | 127,766 | 81.5 | 472.9 | 604.9 |
| Industrial chemicals, explosives | 923,242 | 685,727 | 200,719 | 283,476 | 34.6 | 360.0 | 225.7 |
| Paint, varnish wholesalers...... | 272,891 | 217,391 | 80,283 | 129,528 | 25.5 | 239.9 | 110.7 |
| Dry goods, apparel wholesalers......... | 77,964,269 | 0,778,717 | 2,262,416 | 3,312,519 | 17.5 | 252.0 | 140.4 |
| Furniture, home furnishings wholesalers | )7,964,269 | 1,471,358 | 2,262,416 | 1,104,149 | 17.5 | 252.0 | 140.4 |
| Clothing, furnishings, footwear who | $1,826,611$ 393,580 | 1,471,358 | 700,501 | $1,104,149$ 569,532 | 24.1 -13.7 | 160.8 90.2 | $\begin{array}{r} 65.4 \\ -30.9 \end{array}$ |
| Specialty-line dry goods wholesal | 2,161,142 | 1,863,665 | 556,301 | 928,629 | 16.0 | 288.5 | 132.7 |
| Piece goods converters... | 1,503,962 | 1,738,434 | 425,167 | 215,432 | -13.5 | 253.7 | 598.1 |
| Furniture (household, office) wholesal | 697,825 | 375,261 | 61,188 | 126,846 | 86.0 | 1,040.5 | 450.1 |
| Home furnishings, floor coverings wholesal | 1,381,149 | 873,973 | 312,276 | 367,931 | 58.0 | 342.3 | 275.4 |
| Paper, allied products wholesaler | 2,961,049 | 1,879,962 | 574,973 | 704,388 | 57.5 | 415.0 | 320.4 |
| Coarse paper and product wholesaler Printing and fine paper distributor | 2,545,652 | 1,670,307 | 507,699 | 606,936 | 52.4 | 401.4 | 319.4 |
| Stationery, office supplies wholesa | 369,772 | 177,096 | 46,551 | 66,592 | 108.8 | 694.3 | 455.3 |
| Wallpaper wholesalers........... | 45,625 | 32,559 | 20,723 | 30,860 | 40.1 | 120.2 | 47.8 |
| Farm products (raw materials) merchan | 9,231,941 | 6,771,007 | 1,628,706 | 3,697,456 | 36.3 | 466.8 | 149.7 |
| Automotive wholesale | 3,977,513 | 3,917,646 | 1,055,387 | 1,383,057 | 1.5 | 276.9 | 187.6 |
| Motor vehicle distributor | 757,335 | 1,351,070 | (NA) | (NA) | -43.9 | (NA) | (NA) |
| Automotive equipment, tire-tube whole | 3,220,178 | 2,566,576 | (NA) | (NA) | 25.5 | (NA) | (NA) |
| Electrical, electronics, appliance distributo | 6,337,718 | 4,309,283 | 788,024 | 846,689 | 47.1 | 704.3 | 648.5 |
| Electrical apparatus, supplies distributors.. | 2,910,458 | 2,278,809 | 451,329 | 451,018 | 27.7 | 544.9 | 545.3 |
| Electrical appliance, radio, TV set wholesalers | 2,814,584 | 2,030,474 | 336,695 | 395,671 | 38.6 | 735.9 | 611.3 |
| Electronic parts, equipment distributors ${ }^{3}$..... | 612,676 |  |  |  | ... |  |  |
| Hardware, plumbing-heating goods wholesalers | 4,397,711 | 3,680,180 | 971,975 | 1,212,738 | 19.5 | 352.5 | 262.6 |
| Hardware wholesalers........................ | 2,067,923 | 2,006,431 | 592,00) | -714,528 | 3.1 | 249.3 | 189.4 |
| Plumbing, heating equipment, supplies distribut | 2,329,788 | 1,673,749 | 379,975 | 498,210 | 39.2 | 513.1 | 367.6 |
| Lumber, construction materials distributors | 6,586,207 | 3,889,955 | 804,392 | 1,283,891 | 69.3 | 718.8 | 413.0 |
| Lumber, millwork wholesalers. | 3,805,942 | 2,755,546 | 487,610 | 772,446 | 38.1 | 680.5 | 392.7 |
| Construction materials distributor | 2,780,265 | 1,134,409 | 316,782 | 511,445 | 145.1 | 777.7 | 443.6 |
| Machinery, equipment, supplies distributors...... | 10,039,852 | 6,723,100 | 1,440,371 | 1,268,760 | 49.3 | 597.0 | 691.3 |
| Air conditioning, comm. refrig. equip. distribu | 484,070 | 297,839 | (NA) | (NA) | 62.5 | (NA) | (NA) |
| Commercial machines, equipment distributors.. | 660,125 | 634,953 | 136,822 | 116,383 | 4.0 | 382.5 | 467.2 |
| Construction machinery, equipment dealers.. | 1,401,359 | 779,882 | 96,556 | 56,171 | 79.7 | 1,351.3 | 2,394.8 |
| Farm-garden machinery, eouipment wholesalers... | 534,379 | 481,117 | 59,395 | 58,351 | 11.1 | 799.7 | 815.8 |
| Industrial machinery, equipment distributors.. Industrial materials, supplies distributors... | \} $4,628,726$ | 2,973,949 | 640,936 | 685;719 | 55.6 | 622.2 | 575.0 |
| Professional equipment, supplies distributor | 853,153 | 562,413 | 172,855 | 135,188 | 51.7 | 393.6 | 531.1 |
| Service establishment supply houses... | 1,101,992 | 743,440 | 268,725 | 166,402 | 48.2 | 310.1 | 562.2 |
| Transportation equipment distributors | 376,048 | 249,507 | 65,082 | 50,546 | 50.7 | 477.8 | 644.0 |
| Metals, metalwork (except scrap distributors) | 3,362,585 | 1,951,055 | 515,975 | 672,581 | 72.3 | 551.7 | 400.0 |
| Iron, steel and products distributors | 2,174,276 | 1,447,929 | 304,440 | 278,023 | 50.2 | 614.2 | 682.0 |
| Nonferrous metals distributors.. | 1,188,309 | 503,126 | 211,535 | 394,558 | 136.2 | 461.8 | 201.2 |
| Scrap, waste materials dealer | 2,405,590 | 2,663,631 | 656,000 | 474,453 | -9.7 | 266.7 | 407.0 |
| Iron, steel scrap dealer | 1,213,140 | 1,688,130 | 334,136 | 207,759 | -28.1 | 263.1 | 483.9 |
| Waste materials dealers | 1,192,450 | 975,501 | 321,864 | 266,694 | 22.2 | 270.5 | 347.1 |
| Otber merchant wholesalers. | 9,512,954 | 8,116,893 | 2,630,874 | 4,094,250 | 17.2 | 261.6 | 132.3 |
| Amusement, sporting goods distributor | 952,711 | 543,393 | 124,479 | 90,239 | 75.3 | 665.4 | 955.8 |
| Book, magazine, newspaper wholesalers | 697,206 | 456,186 | 168,572 | 127,546 | 52.8 | 313.6 | 446.6 |
| Coal wholesalers. | 794,189 | 1,997,822 | 515,835 | 679,103 | -60.2 | 54.0 | 16.9 |
| Farm supplies wholesale | 1,574,642 | 1,196,885 | 333,844 | 589,695 | 31.6 | 371.7 | 167.0 |
| Jewelry wholesalers. | 825,459 | 725,091 | 234,054 | 355,086 | 13.8 | 252.7 | 132.5 |
| Petroleum products distributors | 1,416,388 | 740,721 | 196,734 | 723,968 | 91.2 | 620.0 | 95.6 |
| Flower, bulb, plant wholesalers. | 222,942 | 145,603 | 42,987 | 46,143 | 53.1 | 418.6 | 383.2 |
| Gift, art goods, greeting card wholesalers.... Miscellaneous products merchant wholesalers.... | 3,029,417 | 2,311,192 | 1,017,369 | 1,482,470 | 31.1 | 197.8 | 104.3 |

(NA) Not available. ... Represents zero.

[^3]
## WHOLESALE TRADE-SUMMARY STATISTIC.S

Tatle D. NHOLESALE TRADE BY GEOGRAPHIC DIVISICHS AND STATES: 1954, $1948^{1}$, $1939^{2}$ AND $1929^{2}$
Limited to wolesale establishments. Data for central administrative offices and auxiliaries are excluded)

| Jeographic division and State | Merchant wholesalers sales, as percent of United States total |  |  |  | Other operating types sales, as percent of United States total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1954 | 1948 | 1939 | 1929 | 1954 | 1948 | 1939 | 1929 |
| United Etates, totai.. | 107.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| New England. | 5.5 | 5.9 | 6.6 | 7.2 | 4.6 | 4.4 | 5.1 | 5.2 |
| Maine. | 0.3 | 0.3 | 0.4 | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 |
| New Hampshire. | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Vermont.. | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Nassachusetts. | 3.3 | 3.9 | 4.5 | 5.3 | 3.1 | 3.1 | 3.7 | 3.8 |
| Prote Island. | 0.5 | 0.5 | 0.5 | 0.6 | 0.3 | 0.4 | 0.4 | 0.3 |
| Connecticut. | 1.1 | 1.0 | 1.0 | 0.8 | 0.8 | 0.5 | 0.6 | 0.7 |
| Middle Atlantic. | 30.2 | 31.6 | 34.9 | 34.9 | 28.5 | 29.7 | 33.8 | 32.9 |
| New York.. | 21.7 | 23.1 | 26.1 | 26.5 | 20.5 | 22.3 | 26.4 | 24.6 |
| New Jersey. | 3.0 | 2.5 | 2.7 | 1.7 | 2.1 | 1.6 | 1.4 | 1.3 |
| Pennsylvaria. | 5.5 | 6.0 | 6.1 | 6.7 | 5.9 | 5.8 | 6.0 | 7.0 |
| East North Central.. | 19.1 | 19.3 | 19.4 | 18.4 | 23.7 | 23.1 | 21.0 | 21.6 |
| Ohio.. | 4.6 | 5.1 | 4.9 | 4.6 | 6.0 | 5.2 | 4.7 | 4.3 |
| Indiana. | 1.8 | 1.7 | 1.5 | 1.3 | 1.9 | 1.7 | 1.5 | 1.4 |
| Inlinois | 7.5 | 7.6 | 7.9 | 7.8 | 9.5 | 11.0 | 9.9 | 11.5 |
| Michigan. | 3.6 | 3.1 | 3.4 | 2.9 | 4.8 | 3.9 | 3.6 | 3.3 |
| Wisconsin. | 1.6 | 1.8 | 1.7 | 1.8 | 1.5 | 1.3 | 1.3 | 1.1 |
| West North Central. | 8.9 | 9.7 | 9.6 | 10.2 | 11.0 | 13.0 | 21.2 | 14.3 |
| Minesota. | 2.2 | 2.6 | 2.7 | 2.3 | 2.4 | 2.8 | 2.6 | 2.6 |
| Iowa..... | 1.3 | 1.3 | 1.2 | 1.2 | 1.8 | 2.2 | 1.6 | 1.8 |
| Missouri. | 3.2 | 3.6 | 3.9 | 4.1 | 3.7 | 4.0 | 4.2 | 5.4 |
| :lorth Dakota | 0.3 | 0.2 | 0.2 | 0.2 | 0.4 | 0.7 | 0.4 | 0.5 |
| South Dakota | 0.2 | 0.2 | 0.2 | 0.2 | 0.5 | 0.6 | 0.3 | 0.5 |
| Nebraska. | 0.8 | 0.8 | 0.7 | 0.9 | 1.4 | 1.5 | 1.3 | 1.9 |
| Kansas. | 0.9 | 1.0 | 0.7 | 1.3 | 0.8 | 1.2 | 0.8 | 1.6 |
| South Atlantic. | 9.0 | 8.4 | 8.1 | 6.6 | 9.6 | 8.9 | 8.4 | 6.8 |
| Delaware.. | 0.1 | 0.1 | 0.1 | 0.1 | 0.5 | 0.4 | 0.4 | 0.2 |
| Maryland... | 1.1 | 1.2 | 1.4 | 1.2 | 1.1 | 1.0 | 1.1 | 1.0 |
| District of Columb | 0.6 | 0.6 | 0.7 | 0.3 | 0.6 | 0.7 | 0.6 | 0.4 |
| Virginia.. | 1.2 | 1.2 | 1.2 | 1.0 | 1.0 | 1.0 | 1.1 | 1.0 |
| West Virginia. | 0.6 | 0.8 | 0.7 | 0.6 | 0.4 | 0.5 | 0.4 | 0.4 |
| North Carolina | 1.5 | 1.3 | 1.2 | 0.9 | 2.0 | 1.9 | 1.8 | 1.1 |
| South Carolina | 0.6 | 0.6 | 0.5 | 0.5 | 0.5 | 0.5 | 0.6 | 0.5 |
| Georgia. | 1.6 | 1.4 | 1.3 | 1.4 | 2.2 | 2.0 | 1.5 | 1.5 |
| Florida. | 1.7 | 1.2 | 1.0 | 0.6 | 1.3 | 0.9 | 0.9 | 0.7 |
| East South Central. | 4.7 | 4.8 | 3.8 | 4.1 | 4.1 | 3.7 | 3.4 | 3.4 |
| Kentucky. | 1.0 | 1.0 | 1.0 | 0.9 | 0.9 | 0.8 | 0.7 | 0.7 |
| Ternessee | 2.2 | 2.3 | 1.5 | 1.9 | 1.7 | 1.5 | 1.5 | 1.3 |
| Alabama.. | 1.0 | 1.0 | 0.9 | 0.9 | 1.0 | 0.9 | 0.7 | 0.8 |
| Mississipti........ | 0.5 | 0.5 | 0.4 | 0.4 | 0.5 | 0.5 | 0.5 | 0.6 |
| West South Central. | 8.8 | 7.9 | 6.8 | 8.1 | 6.3 | 6.2 | 5.8 | 6.1 |
| Arkansas.. | 0.5 | 0.5 | 0.5 | 0.6 | 0.4 | 0.4 | 0.4 | 0.5 |
| Louisiana. | 1.7 | 1.5 | 1.4 | 1.4 | 0.9 | 0.9 | 1.2 | 1.1 |
| Okiahoma.. | 1.0 | 1.0 | 0.8 | 1.1 | 1.0 | 0.9 | 0.9 | 1.1 |
| Texas......... | 5.6 | 4.9 | 4.1 | 5.0 | 4.0 | 4.0 | 3.3 | 3.4 |
| Mountain.. | 2.5 | 2.3 | 1.9 | 1.7 | 2.4 | 2.3 | 2.0 | 1.7 |
| Montana.. | 0.3 | 0.3 | 0.2 | 0.2 | 0.3 | 0.3 | 0.2 | 0.2 |
| Idaho. | 0.2 | 0.1 | 0.2 | 0.1 | 0.2 | 0.3 | 0.2 | 0.2 |
| Wyoming. | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Colorado. | 0.8 | 0.8 | 0.7 | 0.7 | 1.0 | 0.9 | 0.8 | 0.8 |
| Hew Mexico | 0.3 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Arizora. | $0 . \%$ | 0.3 | 0.2 | 0.2 | 0.3 | 0.2 | 0.2 | 0.1 |
| Ijtah... | 0.3 | 0.4 | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 | 0.2 |
| Nevada. | 0.1 | 0.1 | 0.1 | (z) | (z) | (2) | (z) | (2) |
| Pacific.... | 11.3 | 10.1 | 8.9 | 8.8 | 9.8 | 8.7 | 9.3 | 8.0 |
| Washing ton | 1.7 | 1.6 | 1.4 | 1.7 | 1.3 | 1.3 | 1.4 | 1.7 |
| Oregan...... | 1.3 | 1.2 | 0.9 | 0.8 | 0.9 | 0.9 | 0.7 | 0.5 |
| California... | 8.31 | 7.3 | 6.61 | 6.3 | 7.6 | 6.5 | 7.2 | 5.8 |

[^4]Standard Metropolitan Areas.--These areas have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis. Wholesale Trade data on establishments, sales, employment and payroll are presented in Table 103 of Volume IV of the 1954 Census of Business for each of the 172 standard metropolitan areas in the United States listed in Appendix G. Data for these areas are summarized in Chapter 1 , Tables $1 G$ and $1 K$, and in Table E. Data for the 57 largest areas are shown in Table $F$.

The significance of the 172 areas to Wholesale Trade is illustrated by the fact that 169,000 or 67.0 percent of the 252,000 wholesale establishments in the United States in 1954 were located therein. These establishments reported 84.8 percent of wholesale trade payroll, 84.4 percent of the sales of merchant wholesalers and 85.0 percent of the sales of other types of wholesale establishments. In contrast, they contained only 56.5 percent of the population of the country.

There were 14 standard metropolitan areas with one million or more inhabitants in 1950. These areas accounted for 52.5 percent of all wholesale trade, but only 29.5 percent of the population. The 19 areas with 500,000 to 999,999 inhabitants contributed 13.9 percent of the wholesale trade of the country compared with 8.2 percent of the population. At the other extreme, that portion of the United States outside of the 172 standard metropolitan areas contributed 43.5 percent of the population but only 15.3 percent of the wholesale trade of the country.

Historically, little change is noted in the pattern of wholesale trade by standard metropolitan areas, 1954 compared with 1948. A slight drop is noted in merchant wholesalers sales as a percent of the United States total, from 86.5 to 84.4 . This was offset, however, by an increase in sales of other operating types, from 83.6 percent in 1948 to 85.0 percent in 1954 .

## SIZE OF ESTABLISHMENT OR FIRM

Sales Size.--Each wholesale establishment was classified in the 1954 Census of Business as "operated entire year" or "not operated entire year" on the basis of the period of time covered in the Census report. Those operated the entire year were further classified by size based on their 1954 sales. Sales-size data are presented in Tables 2A, 2B, 2C, and 2D of Chapter 2 and a summary is presented for merchant wholesalers as a group, in the accompanying Table G. Data for tobacco distributors are also included in Table $G$ as an illustration of the application to an individual trade.

About 3 percent of the 165,153 establishments in business at the end of the year operated only a part of the year; all others were in business the entire year 1954. "Part ycar" businesses contributed only 1.5 percent of the sales of merchant wholesalers. Of the 159,687 merchant wholesale establishments that operated the full census year, 815 reported annual sales of $\$ 10$ million or more and 1,638 reported sales of $\$ 5$ to $\$ 9.9$ million. These 2,453 establishments (less than 1.5 percent of the total number) accounted for 29.5 percent of all merchant wholesalers' sales. Sharply contrasted with the high concentration of sales volume in the upper brackets is the large number of establishments in the smaller sales-size brackets. Over 25,000 establishments recorded annual sales of less than $\$ 50,000$; another 25,000 reported sales of $\$ 50,000-\$ 99,000$; and a third group of 31,000 reported sales of $\$ 100,000-\$ 199,000$. Thus approximately one-half of the establishments each reported sales of less than $\$ 200,000$ for the year, but as a group they accounted for only 7.0 percent of the sales of all merchant wholesalers.

The ratio of operating expenses (including payroll but not including the cost of goods sold nor compensation of owners of unincorporated businesses) to sales decreased as annual sales increased. This trend held true for tobaccodistributors as well as for merchant wholesalers as a group. Likewise, the ratio of payroll to sales decreased as annual sales increased for merchant wholesalers as a group; but for tobacco distributors the ratio was fairly constant, except for the lower size brackets, at slightly more than three percent.

Sales-Size and City-Size.--Data for merchant wholesalers are cross classified by sales-size and city-size in Chapter 2, Table 2D. The accompanying Table $H$, shows the percentage distribution of sales by sales size of establishment and by city size. Population, 1950, is also shown for city-size classes as a percentage of the United States total. A high concentration of sales is noted in larger cities. For example, 44.3 percent of the business of merchant wholesalers is conducted by establishments located in cities of 500,000 or more inhabitants; however, these cities contained only 17.6 percent of the country's population. In contrast, rural areas together with cities of less than 5,000 inhabitants contributed 45.5 percent of the population of the country, but only 9.4 percent of the sales of merchant wholesalers. In general, the percent of total sales decreased from larger to smaller sales-size brackets and from larger to smaller city sizes.

Employment Size.-- Wholesale establishments are classified in Chapter 2, Tables 2E, 2 F , and 2 G , by size according to the number of paid employees during the workweek ended nearest November 15. Data from these tables are summarized in the accompanying Table J. Establishments with one or more paid

Table E. WHOLESALE TRADE FOR STANDARD METROPOLITAN AREAS, BY SIZE GROUP: 1954 AND 1948

| Standard metropolitan area size group | Establishments |  | Paid employees, workweek ended nearest November 15 |  | Payroll, entire year |  | Sales of merchant wholesalers |  | Sales of other operating types |  | Population, 1950 as percent of total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1954 \\ \text { (Number) } \end{gathered}$ | $\begin{gathered} 1948 \\ \text { (Number) } \end{gathered}$ | $\begin{gathered} 1954 \\ \text { (Number) } \end{gathered}$ | $\begin{gathered} 1948 \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & 1954 \\ & \text { percent } \\ & \text { of U.S. } \end{aligned}$ | $\begin{aligned} & 1948 \\ & \text { percent } \\ & \text { of } \mathrm{U} . S . \end{aligned}$ | $\begin{aligned} & 1954 \\ & \text { percent } \\ & \text { of U.S. } \end{aligned}$ | $\begin{aligned} & 1948 \\ & \text { percent } \\ & \text { of U.S. } \end{aligned}$ | $\begin{aligned} & 1954 \\ & \text { percent } \\ & \text { of U.S. } \end{aligned}$ | $\begin{aligned} & 1948 \\ & \text { percent } \\ & \text { of U.S. } \end{aligned}$ |  |
| United States, total | 252,318 | 216,099 | 2,590,236 | 2,305,403 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 172 Standard metropolitan areas, total.................. | 169,023 | 145,119 | 2,048,255 | 1,850,385 | 84.8 | 86.0 | 84.4 | 86.5 | 85.0 | 83.6 | 56.5 |
| 14 Areas with $1,000,000$ inhabitants or more. | 94,297 | 84,757 | 1,129,520 | 1,055,508 | 50.0 | 52.9 | 50.1 | 52.5 | 54.2 | 55.3 | 29.5 |
| 19 Areas with 500,000999,999 inhabitants....... | 26,004 | 21,329 | 350,750 | 308,172 | 14.0 | 13.5 | 13.4 | 13.4 | 14.4 | 13.4 | 8.2 |
| 44 Areas with $250,000-$ 499,999 inhabitants....... | 25,592 | 20,501 | 314,048 | 268,588 | 11.7 | 11.1 | 11.7 | 11.6 | 9.5 | 8.2 | 9.8 |
| $\begin{aligned} & 76 \text { Areas with } 100,000 \text { - } \\ & 249,999 \text { inhabitants...... } \end{aligned}$ | 20,295 | 16,035 | 225,637 | 191,460 | 8.1 | 7.5 | 8.1 | 7.9 | 5.9 | 5.7 | 8.0 |
| 19 Areas with fewer than 100,000 inhabitants....... | 2,835 | 2,497 | 28,300 | 26,657 | 1.0 | 1.0 | 1.1 | 1.1 | 1.0 | 1.0 | 1.0 |
| Remainder of the United States. | 83,295 | 70,980 | 541,981 | 455,018 | 15.2 | 14.0 | 15.6 | 13.5 | 15.0 | 16.4 | 43.5 |

## CHART I. - MERCHANT WHOLESALERS: 1954

PERCENT DISTRIBUTION OF ESTABLISHMENTS, SALES, AND PAYROLL by Sales size of establishment-united states


CHART 2.-MERCHANT WHOLESALERS: 1954


Table F. MERCHANT WHOLESALERS IN STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE: 1954 AND 1948

... Represents zero.
employees sometime during the year but none in the specified workweek are classified as businesses with one paid employee.

Of the 252,000 wholesale establishments in the United States at the end of 1954 , only 2,451 , or 1 percent, were in the 100 -ormore employee size bracket; an additional 5,491, or 2 percent, were in the 50-99 employee bracket; and 21,736 or 9 percent, engaged the services of $20-49$ paid employees. Thus, 29,678 establishments, or 12 percent of the total, each had 20 or more paid employees. These 29,678 establishments reported $1,500,000$ employees or 60 percent of the total for all wholesale trade.

In the case of merchant wholesalers--wholesale establishments that buy and sell merchandise on their own account-only 1,318 of the 165,000 establishments reported 100 or more employees. An additional 3,481 establishments, less than 2 percent, reported 50-99 employees; and 14,701, or 9 percent, reported 20-49 employees. Thus, 19,500 or 11.8 percent of the 165,000 merchant wholesaler establishments each reported 20 or more paid employees as of the workweek ended nearest November 15. These 11.8 percent of the establishments accounted for one-half of the sales and approximately 60 percent of the annual payroll of all merchant wholesalers.

Table G. SaLES SIZE of Eetablishient - MErchant wholesalers and TObacco distributors-united states: 1954

| Sales size of establishment | Merchant wholesalers |  |  |  |  | Tobacco distributors |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year |  | Operating expenses as percent of sales | Payroll <br> as per- <br> cent of sales | Establishments <br> (Number) | Sales, entire year |  | Operating expenses as percent of sales | Payroll <br> as per- <br> cent or sales |
|  |  | Amount | $\begin{aligned} & \text { Percent } \\ & \text { of } \\ & \text { total } \end{aligned}$ |  |  |  | Amount | ```Percent of total``` |  |  |
|  |  | (\$1,000) |  |  |  |  | (\$1,000) |  |  |  |
| Total........................ . . | 165,153 | 101,100,941 | 100.0 | 13.2 | 6.9 | 2,858 | 3,208,929 | 100.0 | 5.9 | 3.2 |
| Establishments operated entire year, total................................... | 159,687 | 99,619,703 | 98.5 | 13.1 | 6.9 | 2,800 | 3,158,575 | 98.4 | 5.9 | 3.2 |
| With annual sales of -- <br> $\$ 10,000,000$ and over. | 815 | 18,584,598 | 18.4 | 5.7 | 3.0 | 13 |  | 5.2 | 5.5 | 3.2 |
| \$5,000,000 to 9,999,000........ | 1,638 | 11,223,011 | 11.1 | 9.3 | 5.3 | 56 | 383,297 | 12.0 | 4.8 | 3.2 |
| \$2,000,00n to 4,999,000. | 6,609 | 19,940,896 | 19.7 | 11.5 | 6.4 | 315 | 938,492 | 29.2 | 5.2 | 3.2 |
| 11,000,000 to 1,999,00 ........ | 11,969 | 16,741,594 | 16.5 | 13.8 | 7.6 | 583 | 822,832 | 25.6 | 5.6 | 3.3 |
| \$500,000 to $999,000 . . . . . . . . . . . . .$. | 19,563 | 13,952,367 | 13.8 | 16.6 | 8.6 | 764 | 558,886 | 17.4 | 7.2 | 3.2 |
| \$300,000 to 499,00n . . . . . . . . . . . | 19,583 | 7,656,795 | 7.6 | 18.9 | 9.6 | 451 | 179,323 | 5.5 | 7.3 | 3.1 |
| \&20n,000 to 299,000 . . . . . . . . . . . | 17,886 | $4,424,833$ | 4.4 | 20.5 | 10.3 | 283 | 70,986 | 2.2 | 8.1 | 2.9 |
| \$100,000 to 199,000 . . . . . . . . . . . | 31,174 | 4,532,948 | 4.5 | 22.5 | 11.1 | 211 | 31,731 | 1.0 | 7.9 | 3.4 |
| \$50,000 to 99,000... . . . . . . . . . . | 25,011 | 1,857,660 | 1.8 | 25.4 | 12.1 | 77 | 6,104 | 0.2 | 13.0 | 5.7 |
| Less than \$50,000............... | 25,339 | 705,001 | 0.7 | 31.0 | 15.5 | 47 | 1,226 | (z) | 22.7 | 12.4 |
| Establishments not operated entire year....................................... | 5,466 | 1,481,238 | 1.5 | 14.3 | 6.9 | 58 | 50,354 | 1.6 | 5.7 | 3.1 |

(z) Less than 0.05 percent.

Table H. SALES SIZE OF MERCHANT WHOLESALERS, BY CITY SIZE: 1954
(Sales expressed as a percentage of total sales of all merchant wholesalers)

| Gity size <br> (flumber of inhabitants) | $\begin{aligned} & \text { All } \\ & \text { estab- } \\ & \text { lish- } \\ & \text { ments } \end{aligned}$ | Establishments operated entire year with sales or- |  |  |  |  | Establishments not operated entire year | ```Popula- tion 1950 as percent of U.S. total``` |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \$ 2,000,000 \\ \text { and } \\ \text { over } \end{gathered}$ | $\begin{aligned} & \$ 1,000,000 \\ & \text { to } \\ & \$ 1,999,000 \end{aligned}$ | $\begin{gathered} \$ 500,000 \\ \text { to } \\ \$ 999,000 \end{gathered}$ | $\begin{gathered} \$ 200,000 \\ \text { to } \\ . \$ 499,000 \end{gathered}$ | Less <br> than \$200,000 |  |  |
| United States, total | 1001.0 | 49.2 | 16.6 | 13.8 | 11.9 | 7.0 | 1.5 | 100.0 |
| In cities of 500,000 or more | 44.3 | 26.0 | 6.2 | 5.0 | 4.2 | 2.3 | 0.6 | 17.6 |
| In cities of lon,000 to 499, 9 '49 | 23.9 | 12.3 | 4.3 | 3.2 | 2.5 | 1.3 | 0.3 | 11.8 |
| In cities of 25,00 to 99,999. | 13.5 | 5.1 | 2.8 | 2.3 | 2.0 | 1.1 | 0.2 | 11.8 |
| In cities of 5,000 to $24,995$. | 8.9 | 2.4 | 1.8 | 1.7 | 1.7 | 1.1 | 0.2 | 13.3 |
| In remainder of United States | 9.4 | 3.4 | 1.5 | 1.6 | 1.5 | 1.2 | 0.2 | 45.5 |

Table J. EMPLOYMENT SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES: 1754 AND 19681

| Employment size of establishment | Wholesale trade-all types of operation |  |  |  |  | Merchant wholesalers |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estab-lishments. 1954 <br> (Number) | Paid employees, workweek ended nearest November 15 as percent of total |  | Payroll entire year, as percent of total |  | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments, } \\ 1954 \end{gathered}$ <br> (Number) | Sales as percent of total |  | Paid employees, workweek ended nearest Novemuer 15, as fercent of total |  | Payroll <br> entire year, as percent of total |  |
|  |  | 2954 | 19\%8 | 1954 | 1948 |  | 1954 | 1948 | 1954 | 1448 | 1954 | 1948 |
| United States, total | 252,318 | 100.0 | 100.0 | 10.0 | 100.0 | 165,153 | 100.0 | 100.0 | 100.0 | 204.0 | 100.0 | 100.0 |
| Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 paid employee. | 57,535 | 1.3 | 1.5 | 2.0 | 1.2 | 30,457 | 3.6 | 3.6 | 1.2 | 1.2 | 1.9 | 0.9 |
| 2 paid employees | 32,891 | 2.2 | 2.5 | 2.2 | 2.1 | 21,409 | 3.5 | 4.7 | 2.1 | 2.1 | 2.1 | 1.7 |
| 3 paid employees.. | 25,760 | 2.7 | 2.9 | 2.7 | 2.7 | 17,536 | 3.9 | 4.5 | 2.7 | 2.7 | 2.7 | 2.4 |
| 4 or 5 paid employees | 34,813 | 5.6 | 5.7 | 5.0 | 5.5 | 24,498 | 7.2 | 8.0 | 5.9 | 5.8 | 5.9 | 5.4 |
| 6 or 7 paid employees | 23,192 | 5.6 | 5.3 | 5.6 | 5.3 | 16,793 | 6.9 | 6.7 | 6.1 | 5.8 | t. 1 | 5.6 |
| 8 or 9 paid employees........... | 14,411 | 4.7 | 4.4 | 4.8 | 4.6 | 10,502 | 5.6 | 5.1 | 5.3 | 4.9 | 5.3 | 4.9 |
| 10 to 19 paid employees | 34,038 | 17.9 | 16.6 | 18.0 | 17.1 | 24,458 | 18.8 | 17.1 | 19.9 | 18.5 | 19.9 | 18.7 |
| 20 to 49 paid employees | 21,736 | 25.7 | 24.2 | 25.5 | 24.9 | 14,701 | 24.2 | 22.0 | 27.0 | 25.9 | 26.9 | 26.8 |
| 50 to 99 paid employees.......... | 5,491 | 14.9 | 15.1 | 14.8 | 15.1 | 3,481 | 13.3 | 13.2 | 14.7 | 15.1 | 14.6 | 15.5 |
| 100 or more paid employees....... | 2,451 | 19.4 | 21.8 | 18.8 | 21.5 | 1,318 | 13.0 | 15.1 | 15.1 | 18.0 | 14.6 | 18.1 |

${ }^{1} 1948$ includes milk bottling plants, 1954 excludes milk bottling plants.

Employment Size and City Size.-In the accompanying Table K , which is derived from Table 2 G and Chapter 2, sales are measured by employment size of establishments cross-classified by size of city in which the establishments were located. Each of the five major type-of-operation groups into which all wholesale establishments are classified is considered separately, and sales are expressed as a percent of total for the type-of-operation group.

As shown in the table, the most important single employment-size-city-size classification among merchant wholesalers and also for manufacturers' sales branches and offices is establishments with 50 or more paid employees located in cities of 500,000 inhabitants or more-- 14.3 percent of all sales of merchant wholesalers and 29.3 percent of all sales of manufacturers' sales branches and offices were in this employment-size-citysize bracket.
At the other extreme, some concentration is noted in the smallest employee-size bracket and in rural areas or smaller communities for petroleum bulk plants and terminals and among assemblers of farm products-15.4 percent of all sales of the former and 22.6 percent of the sales of the latter were by establishments with 1-3 paid employees located in rural areas or in cities of less than 5,000 inhabitants.

Summarizing: in the field of wholesale trade, manufacturers' sales branches and merchant wholesalers are large establishments from the standpoint of employment and tend to concentrate in the larger population centers. Petroleum bulk plants and farm products assemblers, on the other hand, employ a small number of persons and are frequently found in smaller cities or in rural communities. Merchandise agents and brokers are as a rule small employers but are concentrated in large cities.

Single units and multiunits.-- Wholesale establishments are classified in Table 2 H of Chapter 2 according to the total number of wholesale establishments operated by the owner as:
"Single units"-establishments of firms operating only one wholesale establishment; or "multiunits"--establishments owned by firms operating more than one wholesale establishment.

Over 70 percent or 181,000 of the 252,000 establishments were operated by single-unit firms, firms that had only one wholesale establishment at the end of 1954; and 4 percent, or 10,855 establishments, were maintained by firms with two wholesale places of business. At the other extreme, 27,215 establishments, or 11 percent of the total number, were operated by firms that had 100 or more wholesale places of business. The remaining establishments were about equally distributed among the other firm-size classification.

The accompanying Table L , measures sales of establishments for the various firm-sizes as a percent of the total sales for each type-of-operation group. Single-establishment firms predominate among three of the five major type-of-operation groups, with 72 percent of the sales of merchant wholesalers, 82 percent for merchandise agents and brokers, and 68 percent for assemblers of farm products. In contrast, 75 percent of all manufacturers' sales branches and sales offices are shown in firms with 15 or more establishments. Petroleum bulk plants and terminals show concentration in the twoextremes: 22 percent in single-unit firms and 67 percent in firms with 100 or more establishments.

## CREDIT, RECEIVABLES, BAD-DEBT LOSSES

Report forms used in enumerating merchant wholesalers in connection with the 1954 Census of Business provided for reporting credit sales separate from cash sales; also end-of-year receivables, and bad-debt losses. Results from this inquiry are presented in Chapter 3, for the country as a whole in Table 3A, and for standard metropolitan areas of 500,000 inhabitants or more in Table 3B.

Of the 165,153 merchant wholesale establishments in the United States, 118,008 reported that they did a credit business; 13,715 reported that they did a cash business only; and 33,430 failed to report on this inquiry. Failure to report the information may have resulted from a misunderstanding of the inquiry, belief that it did not apply, or lack of appropriate information.

## CHART 3.-MERCHANT WHOLESALERS: 1954 AND 1948 <br> PERCENT DISTRIBUTION OF SALES BY EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES



## CHART 4. - MERCHANT WHOLESALERS: 1954 AND 1948 <br> percent distribution of sales by city sizeunited states


CHART 5. - WHOLESALE TRADE: 1954, 1948 AND 1939 percent $\stackrel{\circ}{\circ} \quad \stackrel{\circ}{\infty} \quad \stackrel{0}{\circ} \quad \stackrel{\circ}{\circ}$ $\stackrel{\circ}{\circ} \stackrel{\circ}{i})_{1}^{\circ}$ ㅇ

| City sizeCNumber of inhatitants | Total, all establishments | Establishments with- |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & 1 \text { to }{ }^{3} \\ & \text { paid } \\ & \text { employees } \end{aligned}$ | $\begin{gathered} 4 \text { to } 7 \\ \text { paid } \\ \text { employees } \end{gathered}$ | $\begin{aligned} & \text { e to } 19 \\ & \text { paid } \\ & \text { employees } \end{aligned}$ | $\begin{gathered} 20: 049 \\ \text { paid } \\ \text { employees } \end{gathered}$ | 50 or more paid employees |
| Herchant wholesalers, total | 100.0 | 11.0 | 1\%.1 | 24.4 | 24.2 | 26.3 |
| In cities of 500,000 or more | 44.4 | 4.7 | 5.6 | 9.9 | 9.9 | 14.3 |
| In e:ties of 100,000 to 499. | 23.9 | 1.9 | 2.9 | 5.6 | 6.8 | 6.7 |
| In cities of 25,000 to 99,999 | 13.5 | 1.3 | 2.0 | 4.0 | 3.8 | 2.4 |
| In cities of 5, | 8.8 | 1.4 | 1.8 | 2.7 | 1.9 | 1.0 |
| In remainder of United States. | 9.4 | 1.7 | 1.8 | 2.2 | 1.8 | 1.9 |
| Manufacturers' sales branches and sales offices, total............. | 100.0 | 4.0 | 7.4 | 19.1 | 27.6 | 41.9 |
| In cities of 500, 000 or more. | 62.4 | 1.8 | 3.9 | 10.5 | 16.9 | 29.3 |
| In cities of 100,000 to 499, | 24.8 | 1.4 | 2.3 | 5.7 | 7.0 | 8.4 |
| In eities of 25,200 to 99.999 | 5.4 | 0.4 | 0.7 | 1.6 | 2.0 | 1.7 |
| In cities of 5,000 to 24,999. | 3.1 | 0.2 | 0.3 | 0.7 | 0.8 | 1.1 |
| In remainder of United States. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3.3 | 0.2 | 0.2 | 0.6 | 0.9 | 1.4 |
| Petroleum bulk plants, terminals and LP gas facilities, total..... | 100.0 | 27.1 | 15.0 | 18.5 | 16.6 | 22.8 |
| In aities of 500,000 or more..................................... | 12.4 | 0.4 | 0.4 | 1.4 | 2.1 | 8.1 |
| In cities of $10 \mathrm{r}, 000$ to 499,999 | 15.1 | 0.9 | 1.1 | 3.3 | 4.6 | 5.2 |
| In cities of 25,000 to 99,999....................................... | 16.1 | 2.5 | 2.8 | 4.1 | 2.3 | 4.4 |
| In cities of 5,000 to 24,999......................................... | 18.9 | 7.9 | 4.2 | 3.4 | 2.1 | 1.3 |
| In remainder of Inited States | 37.5 | 15.4 | 6.5 | 6.3 | 5.5 | 3.8 |
| Merchandise agents and brokers, total................................ | 100.0 | 28.7 | 21.3 | 22.6 | 17.2 | 10.2 |
| In cities of $50 n, 00$ or more........................................ | 55.2 | 15.9 | 11.3 | 11.7 | 9.0 | 7.3 |
| In cities of 100,000 to 499,999 . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 19.3 | 6.3 | 5.2 | 4.8 | 2.0 | 1.0 |
| In cities of 25,000 to $99,999$. | 8.2 | 2.4 | 2.0 | 1.8 | 1.5 | 0.5 |
| In cities of 5,000 to 24,999.......................................... | 6.7 | 1.9 | 1.3 | 1.0 | 1.7 | 0.8 |
| In remainder of United States....................................... | 10.6 | 2.2 | 1.5 | 3.3 | 3.0 | 0.6 |
| Assemtlers of farm products, total....................................... | 100.0 | 30.0 | 22.4 | 19.9 | 13.4 | 14.3 |
| In cities of 500.000 or more........................................ | 7.9 | 0.5 | 1.0 | 1.4 | 1.4 | 3.6 |
| In cities of 100,000 to 499,999 ................................... | 9.2 | 1.5 | 1.3 | 3.3 | 2.6 | 0.5 |
| In cities of 25,000 to 99,999........................................ | 8.9 | 1.5 | 2.5 | 1.4 | 1.1 | 2.4 |
| In cities of 5,000 to 24,999... | 16.1 | 3.9 | 3.3 | 3.5 | 2.5 | 2.9 |
| In remainder of United States................. | 57.9 | 22.6 | 14.3 | 10.3 | 5.8 | 4.9 |

Táble L. SINCLE-UNIT AND MULTIUNIT WHOLESALE ESTABLISHMENTS—UNITED STATES: 1954
(Sales as percent of total, by type of operation)

| Number of wholesale establishments operated by firm | i保chant wholesalers | Manufacturers' sales branches, sales offices | Petroleum bulk plants, terminals | Merchandise agents, brokers | Assemblers of farm products |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesale establishments, total. | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| In single-unit firms | 71.6 | 5.3 | 22.3 | 82.1 | 68.3 |
| In multiunit firms with 2 wholesale establishments. | 7.3 | 2.1 | 2.1 | 4.8 | 6.4 |
| 3 wholesale establishments. | 3.4 | 1.9 | 1.3 | 3.0 | 2.8 |
| 4 or 5 wholesale establishments. | 3.6 | 3.0 | 1.1 | 2.2 | 3.7 |
| 6 to 9 wholesale establishments........ | 3.6 | 5.5 | 0.5 | 2.6 | 4.7 |
| 10 to 14 wholesale establishonents...... | 1.5 | 7.0 | 0.8 | 3.4 | 2.8 |
| 15 to 24 wholesale establishments..... | 1.9 | 12.3 | 1.0 | 0.8 | 1.6 |
| 25 to 49 wholesale establishments...... | 2.0 | 15.3 | 1.0 |  | 1.5 |
| 50 to 99 wholesale establishments..... | 1.1 | 13.2 | 3.1 | \} 1.12 | 2.5 |
| 100 or more wholesale establishments... | 4.0 | 34.4 | 66.8 |  | 5.7 |

Credit business predominated among merchant wholesalers as illustrated by the fact that the 118,008 establishments which reported credit sales accounted for approximately threefourths of all merchant wholesalers' sales. Furthermore, credit sales represented 88.3 percent of the total sales of establishments reporting credit business. In 109 of the 161 kinds of business for which data are shown separately in Table $3 A$, credit sales exceeded 90 percent of the sales of thosc selling in this manner.
"Cash sales only" businesses, although they accounted for only a small portion of total sales volume, were particularly important among farm products merchants, beer distributors, and in some segments of th. 2 grocery trade. One-third or more of the establishments in the following kinds of business reported
that they were on an "all cash" basis: Cash-carry food depots; beer, ale distributors; cotton merchants; livestock distributors; and iron, steel scrap dealers (without processing, preparation equipment).

End-of-year recejvables amounted to 8.4 percent of total sales of those doing a credit business, and 9.5 percent of credit sales. Bad-debt losses-receivables written off during 1954 as uncollectible--amounted to 0.14 percent of sales or fourteen cents for each $\$ 100$ of business. As shown in the accompanying Table $M$, credit sales, receivables, and bad-debt losses, expressed as a percentage of sales, werc up slightly over 1948 , the year of the most recent census prior to 1954. Reccivables, however, were below the prewar 1939 level of 10.8 percent of sales.

Table M. TREDIT CALES, FECEIVABIES, BAD-DEBT LOSSES OF MERCHANT WHOLESALERS—UNITED STATES: 1954, $1948^{1}$, and $1939{ }^{1}$ (Limited to establishments reporting credit business)

| Item | 1954 <br> percent of all sales | 1948 <br> percent of <br> all sales | 1939 percent of all sales |
| :---: | :---: | :---: | :---: |
| Credit sales. | 88.3 | 85.5 | (NA) |
| End-of-year receiv | 8.4 | 7.2 | 10.8 |
| Ead-deb+ losses. | 0.14 | 0.12 | (NA) |

(NA) Not available.
${ }^{1} 1948$ and 1939 data include establishments without paid employees and milk bottling plants.

## SALES BY CLASS OF CUSTOMER

Dollar sales of wholesale establishments are classified by class of customer in Chapter 4. Two types of establishments are excluded from this analysis: (1) petroleum bulk plants and terminals, who were requested to report class of customer information for gallonage sales rather than for dollar sales; and (2) sales branches and sales offices of food processors and tobacco manufacturers, who were not required to report sales by class of customer. The class-of-customer inquiry varied slightly according to the kind of business covered.

As shown in the accompanying Table N , slightly less than onehalf ( 45.2 percent) of the sales of merchant wholesalers was to retailers, with industrial-commercial-institutional and similar users constituting the second most important customer class ( 32.0 percent). Fifteen percent was duplication in the sense that it represented sales to other wholesalcorganizations--sales from wholesalers to subjobbers, wagon distributors, etc. Export sales amounted to 4.9 percent of sales of merchant wholesalers, while the remaining 2.8 percent represented sales to consumers and farmers.

Industrial, commercial and similar users constituted the most important class of customer of merchandise agents and brokers and of assemblers of farm products, taking 43.7 percent of the sales of the former and 45.1 percent of the latter. Wholesale accounts were the second most important for both type-ofoperation groups with 37.1 percent and 34.6 percent respectively.

Some interesting trends are noted in comparing results of the 1935, 1939, and 1948 Censuses. Data for census years prior to 1954 are unadjusted for scope changes and some refinements
in wording of inquiries were incorporated in 1954. These differences between 1954 and earlier censuses, although significant in some kinds of business, are not believed to materially influence a comparison of the type-of-operation totals for all kinds of business combined.
"Sales to retailers" represents a declining portion of the total for each of the three major type-of-operation groups for which data are shown in Table M. In the case of merchant wholesalers, sales to retailers declined consistently from 59.2 percent of their dollar volume in 1935 to 58.9 percent in 1939, to 46.9 per cent in 1948, and to 45.2 percent in 1954.

On the other hand, sales to industrial commercial and similar users represented an increasing portion of the total for all type-of-operation groups--for merchant wholesalers 24.9 percent in 1935 to 32.0 percent in 1954.

Sales to wholesale organizations account for an increasing portion of the business of merchant wholesalers, but a declining portion for assemblers of farm products. No significant trend is noted in the portion of sales by agents and brokers to wholesale customers. Sales to consumets and farmers, although small, showed a tendency to increase.

Class of customer data contain an element of judgment as generally this type of information is not readily available from book records. Respondents were requested to report an analysis of their sales by customer class from book records, if available, otherwise on the basis of their best possible approximations. The results, therefore, are $a_{p}$ to be less accurate than data which are readily available from financial statements. The figures do, however, represent a combination of information from company records and information based on judgment of those most familiar with the subject. Completeness of reporting for each classification is indicated by the ratio of sales reported by class of customer to sales of all establishments. Data are withheld from publication for classifications having less than 70 percent coverage.

Some variations in class of customer inquiries are worthy of note:

Instructions on the form used in enumerating food wholesalers provided for reporting sales to restaurants along with sales to other institutional users as sales to "industrial, commercial, institutional, professional users," despite the fact that restaurants are classified in the Standard Industrial Classification system as retail businesses.

Table N. SALES BY CLASS OF CUSTOMER-UNITED STATES: 1954, 1948, 1939, AND $1935^{1}$

| Type of operation and census year | Total |  | Sales of establishments reporting class of customer |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales$(\$ 1,000)$ | Total$(\$ 1,000)$ | Percentage distribution |  |  |  |  |
|  |  |  |  | $\begin{aligned} & \text { To } \\ & \text { retailers } \end{aligned}$ | ```To indus- trial commercial and similar users}\mp@subsup{}{}{2``` | ```To wholesale organiza- tions``` | To con- <br> sumers and <br> farmers | For export |
| Merchant wholesalers: |  |  |  |  |  |  |  |  |
| 1954............ | 265,153 | 101,100,941 | 87,235,929 | 45.2 | 32.0 | 15.1 | 2.8 | 4.9 |
| 1948. | 146,518 | 79,766,589 | 75,838,020 | 46.9 | 31.8 | 13.7 | 1.6 | 6.0 |
| 1939. | 101,627 | 23,541,924 | 21,972,974 | 58.9 | 23.6 | 12.6 | 1.9 | 4.0 |
| 1935. | 88,931 | 17,661,691 | 15,905,271 | 59.2 | 24.9 | 10.2 | 1.9 | 3.8 |
| Merchandise agents and brokers: |  |  |  |  |  |  |  |  |
| 1954. | 22,131 | 39,250,509 | 33,729,858 | 13.8 | 43.7 | 37.1 | 2.1 | 3.4 |
| 1948 | 24, 361 | 34,610,092 | 28,691,265 | 16.1 | 41.8 | 36.5 | 0.4 | 5.2 |
| 1939. | 20,903 | 11,201,035 | 9,839,969 | 16.8 | 35.8 | 40.6 | 0.7 | 6.1 |
| 1935. | 18,147 | 8,908,076 | 6,697,013 | 21.0 | 34.9 | 39.4 | 0.1 | 4.6 |
| Assemblers of farm products: |  |  |  |  |  |  |  |  |
| 1954.................... | 13,255 | 9,050,816 | 6,488,377 | 6.8 | 45.1 | 34.6 | 10.9 | 2.5 |
| 1948. | 19,268 | 10,957,893 | 10,053,170 | 9.4 | 32.6 | 51.8 | 5.3 | 0.9 |
| 1939. | 29,122 | 3,088,571 | 2,698,058 | 13.5 | 21.3 | 55.8 | f. 2 | 3.2 |
| 1935. | 26,515 | 2,463,011 | 1,773,011 | 12.7 | 29.5 | 50.0 | 4.1 | 3.7 |

[^5]CHART 7.-MERCHANT WHOLESALERS: 1954_PERCENT DISTRIBUTION OF SALES BY CLASS OF CUSTOMER, FOR SPECIFIED KINDS OF BUSINESS—UNITED STATES
ximos of ausiness

General-line drug wholesalers

General-line grocery wholesalers

Beer, ale distributors

Tobacco distributors

Electrical adoliance, radio. TV set wholesalers
8cok, magazine, newspaper wholesalers

General-line hardmare wholesalers

Sporting goods wholesalers

Household furniture wholesalers

Automotive parts, accessories jobbers
Electronic parts, equipment distributers
Lumber, millmork wholesalers

General-line electrical goods, distributors

Curtain, drapery wholesalers

Plumbing fixtures, suodies distributors

Shoe service wholesalers
Air conditioning, commercial refrigeration equipment distributors

Piece goods wholesalers
geauty, barber supply houses

Printing and fine paper distributors

Iron, steel and products distributors
welders' sumply houses

Industrial chemicals. explosives distributors
Surgical, medical, hospital sudoly houses
oil well supdly houses

Cotton merchants


To retailers.
O industrial, commercial, etc., users including sales to the Federal Government.
$\square$ To whalesale organizations.
差 To consumers and farmers.
For export.

Forms used in enumerating automotive wholesalers and electrical-electronic-appliance distributors provided for reporting separately "sales to repair shops." Such sales are included in the tables as "sales to retailers," but measured separately in footnotes to Tables 4 A and 4 B .

Forms used in enumerating machinery-equipment-supplies distributors, coal wholesalers, and scrap-waste-materials dealers made no distinction between "sales to industrial, commercial, etc., users" and "sales to consumers and farmers" as sales of the latter type are relatively unimportant to these kinds of business.

The form used in enumerating scrap and waste materials dealers made no distinction between "sales to retailers" and "sales to wholesale organizations," as all sales to resellers were combined. The amounts are included in the tables under "sales to wholesale organizations" as very few of the products of these trades are sold via retailers to consumers.

## WAREHOUSE AND COLD STORAGE SPACE

Occupiable warehouse floor space of wholesale establishments is measured in Chapter 5. Covered in the tables are merchant wholesalers, manufacturers' sales branches with stocks, merchandise agents and brokers, and assemblers of farm products, but not petroleum bulk plants and terminals. (Bulk liquid storage space of the latter is measured in Tables 8E through 8J of Chapter 8, Petroleum Bulk Plants and Terminals.)

Floor space is shown for all establishments that reported 500 square feet or more. To give some measure of reporting coverage, the tables also present information on the number of establishments, sales, and inventories for all establishments whether or not they reported warehouse space. Ratios of inventories to floor space based on data for establishments reporting more than 500 square feet may be related to total inventories (including stock of establishments not reporting as much as 500 square feet) to provide some indication of total floor space requirements for the various kinds of business.

The number, sales, and inventories of establishments not reporting as much as 500 square feet of warehouse floor space
are shown separately and include several classes of establishments: small businesses and businesses with merchandise requiring little warehousing; establishments normally carrying no stocks; establishments handling goods not normally requiring under-roof floor space; and establishments having warehouse floor space at the end of 1954 but failing to report it on the Census form.

It should be noted that figures given in Chapter 6 exclude space in auxiliary warehouses as measured in Tables 9K and 9L of Chapter 9, as well as warehouse space occupied by inventory in public warehouses (see Chapter 11), in bond, in transit, and in producers warehouses awaiting delivery.

As shown in the accompanying Table $P$, merchant wholesalers reported more than one billion square feet of floor space, 55.3 percent of which was in single story buildings and 44.7 percent in multiple story buildings; manufacturers' sales branches with stocks reported 137 million square feet, 57.9 percent of which was in single story buildings and 42.1 percent in multiple story buildings; and farm products assemblers reported 73 million square feet, 70.9 percent of which was in single story buildings and 29.1 percent in multiple story buildings. Merchandise agents and brokers reported 68 million square feet but they were not requested to distinguish single from multi-story buildings. Floor space for the four major types of operation combined totaled 1.3 billion square feet or the equivalent of 30,000 acres.

For merchant wholesalers as a group, sales of those reporting floor space amounted to $\$ 60$ annually per square foot. Annual sales per square foot of space varied considerably by kind of business as indicated by the following ratios:

| General-line grocery wholesalers | \$90 per square foot |
| :---: | :---: |
| Confectionery wholesalers | \$60 per square foot |
| Fish, seafood wholesalers | \$73 per square foot |
| Meat wholesale | \$148 per square foot |
| Specialty-line grocery wh | \$69 per square foot |
| Poultry, poultry products distributors | \$128 per square foot |
| Fresh fruit and vegetable wholesalers | \$73 per square foot |

Similar ratios for other trades are obtainable for the United States as a whole from data in Table 5A.

Table P. WAREHOUSE FLOOR SPACE OF WHOLESALE ESTABLISHMENTS, BY TYPE OF OPERATION—UNITED STATES: 1954

| Trpe of operation | All establishments |  |  | Establisiments reporting 500 sq . ft. or more of occupiable floor space |  |  |  |  |  | Establishments not reporting floor space or reporting less than 500 sq. it. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales | Inventories, end of year, at cost$(\$ 1,000)$ | $\begin{aligned} & \text { Num- } \\ & \text { Eer } \end{aligned}$ | Sales Inven- <br> tories, <br> end of <br> year, <br> at cost <br> $(\$ 1,000)$ $(\$ 1,000)$ |  | Occupiable floor space |  |  | $\begin{aligned} & \text { Num- } \\ & \text { ber } \end{aligned}$ | Sales | Inventories, end or year, at cost |
|  |  |  |  |  |  |  |  | Percentage deavirution ${ }^{1}$ |  |  |  |  |
|  |  |  |  |  |  |  | Total $\begin{gathered} (1,000 \\ \text { sq. it. }) \end{gathered}$ | $\begin{aligned} & \text { In } \\ & \text { single } \\ & \text { story } \\ & \text { build- } \\ & \text { ings } \end{aligned}$ | ```In mul- tiple story build- ings``` |  |  |  |
| Herchant wholesalers. | 65,153 | 101, 100, 241 | 9,526,871 | 96,031 | 61,271,865 | 6,915,286 | 1,018,599 | 55.3 | 44.7 | 69,161 | 39,948,554 | 2,640,521 |
| ```Manufacturers' sales lranches (with stocks).............``` | 14,759 | 36,811,238 | 2,152,720 | 10,112 | 23,986,762 | 1,666,596 | 136,819 | 57.9 | 42.1 | 4,654 | 12,881,706 | 490,469 |
| Merchandise agents, trokers.............. | 22,131 | 35,250,509 | 1033,232 | 3,784 | 4,823,314 | 34,669 | 67,691 | (NA) | (NA) | 18,346 | 34, 430,046 | 68,861 |
| Assemblers of farm products............. | 13,255 | 9,050,816 | $385,348$ | $6,371$ | 3,998,747 | $204,269$ | $73,076$ | 70.9 | 29.1 | 6,884 | 5,052,069 | 181,079 |

(NA) Not available.
${ }^{1}$ Based upon information from those reporting single story space separate from multiple story space.

## COMMODITY-LINE-SALES

All wholesale establishments except merchandise agents and brokers were requested to report sales by commodity line (or product class). Statistics compiled from this inquiry appear in Chapter 6. Respondents were requested to report sales of the specified commodity lines (or product classes) on the basis of records where available, otherwise on the basis of the best pos-
sible approximations. A complete list of commodity line classi fications and product classes appears on pages 6-166 to 6-171

The extent to which the commodity analysis was reported for any trade may be gauged by comparing the total sales of establishments reporting the analysis with the total sales of all establishments in the trade; e.g., for general-line grocery wholesalers the percentage is 73.7 ( $\$ 5,421,215,000 \div \$ 7,353,560,000)$ according to the following Table Q .

Table Q. COMRODITY-LINE SAIES, GENERAI-LINE GROCERY WHOLESALERG-UNITED STATES: 1954

| $\stackrel{\circ}{\circ}$ | Kind of business and commodity line | Sales of specified commodity line |  | Estahlishments reporting commodity line |  | $\begin{gathered} \text { cul. } \\ \text { as } \\ \text { per- } \\ \text { cent } \\ \text { of } \\ \text { (5 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Arnount } \\ & \begin{array}{c} (\$ 1,000) \\ (1) \end{array} \end{aligned}$ | Percent dis-tri-bution (2) | Number (3) | ```Total sales, all commodity lines ($1,000) (4)``` |  |
|  |  | 5,421,215 | 100.0 | 2,147 | xxx | xxx |
| 000 | Canned, bottled foods. <br> Canned baby foods.. <br> Canned fruits, fruit juices. <br> Canned vegetables, vegetable juices <br> Canned fish, seafood. <br> Canned meats. <br> Canned milk. $\qquad$ <br> Other canned, bottled foods <br> Not reported in detail. | $\begin{array}{r} 1,763,059 \\ 51,982 \\ 319,891 \\ 42,487 \\ 110,455 \\ 87,571 \\ 121,341 \\ 156,336 \\ 472,996 \end{array}$ | 32.5 | $\begin{aligned} & 2,147 \\ & 1,104 \\ & 1,531 \\ & 1,532 \\ & 1,487 \\ & 1,485 \\ & 1,484 \\ & 1,177 \\ & 484 \end{aligned}$ | $\begin{aligned} & 5,421,215 \\ & 3,210,674 \\ & 3,831,407 \\ & 3,84,567 \\ & 3,778,511 \\ & 3,744,886 \\ & 3,784,806 \\ & 3,186,671 \\ & 1,303,800 \end{aligned}$ | 32.5 1.6 8.3 11.5 2.9 2.3 3.2 4.3 36.3 |
| 010 | Coffee (green, roasted) | 323,213 | 6.0 | 1,932 | 5,003,575 | 6.5 |
| 020 | Confectionery. | 127,062 | 2.3 | 1,646 | 4,374,610 | . 9 |
| 030 | Frozen foods. | 169,665 | 3.1 | 458 | 2,236,941 | . 6 |
| 040 | Groceries (except as specified). | 1,376,355 | 25.4 | 2,147 | 5,421,215 | 05.4 |
|  | Flour, related products | 208,539 |  | 1,517 | 3,787,525 | 5.5 |
|  | Sugar (refined).. | 240,751 |  | 1,533 | 3,809,231 | 6.3 |
|  | Oleomargarine, butter substitutes. | 39,036 |  | 1,027 | 2,961,711 | 1.3 |
|  | Cooking oils, vegetable shortening | 75,179 |  | 1,426 | 3,582,148 | 2.1 |
|  | Bakery products.. | 19,820 |  | 605 | 1,380,468 | 1.4 |
|  | Tea... | 34,197 |  | 1,429 | 3,641,597 | 0.9 |
|  | Dried fruits. | 29,631 |  | 1,295 | 3,512,842 | 0.8 |
|  | Other groceries: pickles, jams, breakfast cereals, sauces, etc Not reported in detail... | $\begin{aligned} & 310,916 \\ & 418,286 \end{aligned}$ |  | 1,425 | $3,506,764$ $1,308,393$ | 8.9 32.0 |
| 050 | Dairy products, ice cream, ices | 117,793 | 2.2 | 828 | 2,592,018 | 4.5 |
| 052 | Eggs (fresh, storage). | 18,643 | 0.3 | 126 | 539,479 | 3.5 |
| 060 | Poultry. | 11,889 | 0.2 | 96 | 517,540 | 2.3 |
| 070 | Fresh fruits, vegetables, berries. | 172,394 | 3.2 | 425 | 1,565,078 | 11.0 |
| 080 | Peanuts | 8,045 | 0.1 | 453 | 1,410,555 | 0.6 |
| 090 | Meats, provisions. | 127,694 | 2.4 | 602 | 1,657,038 | 7.7 |
| 100 | Food, beverage basic materials | 16,109 | 0.3 | 428 | 1,304,517 | 1.2 |
| 101 | Miscellaneous food products | 66,159 | 1.2 | 296 | 868,398 | 7.6 |
| 102 | Eeer, fermented malt liquors | 19,091 | 0.4 | 96 | 406,478 | 4.7 |
| 103 | Soft drinks. | 7,695 | 0.1 | 430 | 1,471,651 | 0.5 |
| 104 | Spirits. | 10,048 | 0.2 | 16 | 101,786 | 9.9 |
| 110 | Cigarettes, cigars, tobacco | 415,792 | 7.7 | 1,511 | 4,036,736 | 10.3 |
| 111 | Smokers' supplies and pipes. | 11,140 | 0.2 | 97 | 340,289 | 3.3 |
| 150 | Drugs, druggist sundries. | 40,187 | 0.7 | 981 | 2,600,827 | 1.5 |
| 150 | Soaps, detergents. | 283,326 | 5.2 | 1,681 | 4,240,320 | 6.7 |
| 165 | Wrapping paper and paper products. | 90,206 | 1.7 | 1,318 | 3,200,005 | 2.8 |
| 302 | Kitchen utensils, miscellaneous homewares | 9,665 | 0.2 | 223 | 708,899 | 1.4 |
| 450 | Hardwar | 35,448 | 0.7 | 594 | 1,210,516 | 2.9 |
| 645 | School equipment, supplies. | 7,705 | 0.1 | 752 | 1,613,438 | 0.5 |
| 850 | Feeds, including pet foods. | 64,679 | 1.2 | 846 | 1,878,723 | 3.4 |
|  | Commodities, n.e.c., including labor, service and rental receipts. | 128,153 | 2.4 | (NA) | (NA) | (NA) |

[^6]CHART 8.—ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS: 1954—PERCENT DISTRIBUTION OF SALES BY COMMODITY LINE -.-UNITED STATES AND GEOGRAPHIC DIVISIONS


Data published in this report are generally limited to kinds of business or geographic divisions where conmodity-line coverage was 70 percent or more. Data are also withheld at the national level for kinds of business in which fewer than 100 establishments reported the commodity-line information. They are withheld at the geographic division level where fewer than 10 establishments reported on this inquiry. Likewise, data for a particular commodity line (or product class) are not shown separately where fewer than 4 establishments in the classificatio: reported the particular item, but are included in the miscellaneous classification.
"Percent distribution" of sales of specified commodity lines represents the importance of the commodity to the trade as a whole. These percentages are based on"sales of specified commodity lines" and are computed by relating the reported sales of a specified commodity line to the total sales reported by commodity line for the kind of business. Percentages are published for major commodity lines only. In relating sales as reported for detailed commodity lines (for which no percentages are shown) to total analyzed sales for the trade, consideration should be given to any amounts identified as "not reported in detail." Such amounts, if any, represent sales reported only at the major commodity-line level, not as detailed commodity lines.

To provide a measure of the relative importance of a specified commodity line to the establishments handling the line, percentages have been derived by dividing sales reported for the commodity by total sales reported by the same establishments.

Historical lnformation.--Commodity-line information was also developed from the 1935,1939 , and 1948 Censuses of Wholesale Trade. A comparative summary covering general-line grocery wholesalers and hardware wholesalers for 1935, 1948, and 1954 is presented in the accompanying Table R.

Basic Iron and Steel Products.-Although other data published in this report refer only to wholesale establishments, the data shown for basic iron and steel products (Table D of Chapter 6) measure total sales of these products by all firms operating blast furnaces (SIC Industry 3311), or steel works and rolling mills (SIC lndustry 3312), whether or not the sales were made by establishments classified as wholesale. They include sales made from general offices and from plants of producing companies as well as sales from sales offices located apart from the plant. Sales or transfers to affiliated as well as nonaffiliated warehouses, to oil-well supply companies, and to fabricators (except those operating plants in steel works and rolling mills) are also included.

A special questionnaire was designed in cooperation with industry representatives to provide data for basic iron and steel products, at the 7-digit classification level, comparable with results of the 1954 Census of Manufactures. The questionnaire was mailed to all firms in the United States with one or more plants classified as blast furnaces or steel works and rolling mills.

Instructions provided for valuing at market prices intracompany "sales" to another division or affiliate. Intracompany shipments to another division or affiliate which in turn operated a steel works or rolling mill were to be excluded. Instructions also provided for reporting total company sales without duplication among sales of district offices, plant sales, and sales of auxiliary offices.
"Sales" of basic iron and steel products, as shown in this report, may differ from "shipments" of these products as reported in the 1954 Census of Manufacturers for a number of reasons. Major points of difference are:
(1) Data in this report represent something less than the total manufacturers' shipments of basic iron and steel products as they are limited to sales of firms with one or more plants classified in lndustries 3311 and 3312. Sales by other firms are excluded.
(2) Often there is a time lag between sales and shipments. Both the Manufactures Census and the Business Census covered operations during the year 1954. Late 1954 sales as recorded in the Census of Business may not have been counted as shipments by manufacturing plants until 1955, and
thus would not have been included in the 1954 Census of Manufactures. Conversely, some early 1954 shipments as measured in the 1954 Census of Manufactures may have been based on 1953, not 1954 sales.
(3) Sales figures are sometimes valued at a higher level than shipments, as they often include some selling and delivery expenses--expenses incurred apart from the manufacturing plant.

> Table $R$. COMMODITY-LINE SALES OF GENERAL-LINE GROCERY WHOLESALERS AND HARDWARE WHOLESALERS-UNITED STATES: 1954, 1948 AND 1935
> (Commodit.v-line sales expressed as a percent of total sales for the kind of business)

| Kind of business and commodity line | 1954 | $1948^{1}$ | $1935{ }^{1}$ |
| :---: | :---: | :---: | :---: |
| General-1ine grocery wholesalers | 100.0 | 100.0 | 100.0 |
| Canned, bottled foods | 32.5 | 34.9 | 28.5 |
| Coffee (green, roasted) | 6.0 | 4.5 | 4.4 |
| Confectionery | 2.3 | 2.3 | 2.1 |
| Frozen foods | 3.1 | 0.4 | (NA) |
| Groceries (except as specified) | 25.4 | 31.4 | 40.8 |
| Iasiry products, ice crean, etc | 2.2 | 1.1 |  |
| Eggs (fresh, storage).... | 0.3 | 0.2 | 1.7 |
| Poultry. | 0.2 | 0.2 |  |
| Fresh fruits, vegetables, | 3.2 | 3.6 | 1.9 |
| Meats, provisions | 2.4 | 1.7 | 2.2 |
| Beer, fermented mal | 0.4 | 0.6 | 1.1 |
| Soft drinks | 0.1 | 0.1 | 0.3 |
| Wines and spirits | 0.2 | 0.6 | 1.4 |
| Cigar, cigarettes, tobacco and smokers' supplies. $\qquad$ | 7.9 | 7.9 | . 6 |
| Drugs, druggist sundr | 0.7 | 0.7 | 0.2 |
| Soaps, detergents | 5.2 | 5.4 | 2.4 |
| Wrapping paper and paper produc | 1.7 | 0.5 | 0.5 |
| Hardware. | 0.7 | 0.5 | 0.4 |
| Feeds (mixed, other) | 1.2 | 1.0 | 1.2 |
| Commodities, n.e.c., including labor, service, and rental receipts........ | 4.3 | 2.4 | 4.3 |
| Hardware wholesale | 100.0 | 100.0 | 100.0 |
| Paints, varnishes | 2.3 | 1.5 | 2.0 |
| Furniture and fixtur | 2.1 | 1.2 | 0.5 |
| China, glassware, crocke | 0.7 | 0.5 | 0.7 |
| Kitchen utensils, miscellaneous | 4.7 | 1.7 | (NA) |
| Floor coverings. | 1.5 | 1.0 | (NA) |
| Automotive parts, supplies, ete | 1.4 | 2.2 | 3.3 |
| Electrical wiring supplies construction materials........................................ | 2.6 | 2.6 | 2.2 |
| Electrical app | 6.1 | 4.6 | 4.1 |
| Hardware. | 51.9 | 57.7 | 58.6 |
| Plumbing, heating equipment, air conditioning. | 5.1 | 5.9 | 5.2 |
| Farm, garden machinery, | 2.1 | 1.1 | 1.7 |
| Industrial machinery. | 0.7 | 1.2 | 0.3 |
| Industrial equipment, supplies | 2.7 | 2.2 | 3.1 |
| Iron and steel products (flat) | 0.7 | 0.7 |  |
| Iron and steel wire, wire product | 3.0 | 2.3 |  |
| Iron and steel finished products. | 0.8 | 1.2 | 5.0 |
| Iron and steel pipe and tubes.. | 0.9 | 0.8 |  |
| Nonferrous metals, shapes, forms, | 0.2 | 0.4 | 0.1 |
| Toys, games, athletic goods. | 6.4 | 6.0 | 5.1 |
| Commodities, n.e.c. | 5.0 | 5.2 | 7.8 |
| Labor, service and rental receipts. | 0.1 | 0.1 | 0.3 |

(NA) Not available.
n.e.c. Not elsewhere classified.
${ }^{1} 1948$ and 1935 data include establishments without paid
employees.

## LEGAL FORM OF ORGANIZATION

Chapter 7 presents data for wholesale establishments classified by legal form of organization and a summary is given in the accompanying Table S.

Slightly more than one-half $(127,748)$ of the 252,318 wholesale establishments in the United States at the end of 1954 were operated by incorporated firms. Individual proprietorships were second in number with 70,363 establishments, followed in turn by partnerships with 38,923 establishments, and cooperative
associations with 5,925 wholesale places of business. The remaining 9,359 establishments represented other forms of organ-ization-State operated businesses, special trusts, etc.-or those establishments which failed to report their appropriate classification.

For merchant wholesalers, corporations-other than incorporated cooperatives--accounted for 68 percent of all the sales;
for manufacturers' sales branches and sales offices, 95 percent; for petroleum bulk plants and terminals, 87 percent; for merchandise agents and brokers, 41 percent; and for assemblers of farm products, 30 percent. Cooperative associations, although of minor importance among other types of operation, contributed 35 percent of all sales of assemblers of farm products.

TaEle s. WHOLESALE TRADE BY LEGAL FORM OF ORGANIZATION-UNITED STATES: 1954

| Legal form of organization | ```Total, al2 estak- lish- ments (Number)``` | Merchant <br> wholesalers |  | Manufacturers' sales branches, sales offices |  | Petroleum bulk plants, terminals |  | Merchandise agents, brokers |  | Assemblers of farm products |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | ```Sales, as percent of total``` | Estab- <br> lish- <br> ments <br> (Number) | ```Sales, as percent of total``` | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | ```Sales, as percent of total``` | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | ```Sales, as percent of total``` | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | ```Sales, as percent of total``` |
| United States, total. | 252,318 | 165,153 | 100.0 | 22,590 | 100.0 | 29,189 | 200.0 | 22,131 | 100.0 | 13,255 | 100.0 |
| Individual proprietorships... | 70,363 | 53,370 | 10.7 | 47 | (z) | 3,718 | 6.0 | 9,911 | 24.4 | 3,317 | 13.7 |
| Partnerships.................. | 38,923 | 30,291 | 13.8 | 66 | 0.1 | 1,659 | 3.8 | 4,764 | 26.7 | 2,143 | 16.8 |
| Corporations.................. | 127,748 | 74,196 | 68.2 | 20,899 | 94.8 | 21,884 | 86.5 | 6,565 | 41.3 | 4,204 | 29.7 |
| Cooperative associations..... | 5,925 | 988 | 2.5 | 58 | 0.4 | 1,641 | 2.7 | 294 | 4.5 | 2,944 | 34.5 |
| Other forms of organization <br> (including not reported).... | 9,359 | 6,308 | 4.8 | 1,520 | 4.7 | 287 | 1.0 | 597 | 3.1 | 647 | 5.3 |

## (z) Less than 0.05 percent.

## PETROLEUM BULK PLANTS AND TERMINALS

A special chapter of this volume has been devoted to the operations of petroleum bulk plants and terminals (see Chapter 8). A summary of storage capacity appears in the accompanying Table T .

Storage capacity, petroleum bulk plants and terminals totaled 12,497 million gallons as of the end of 1954: 487 million or 4 percent of which was assigned to aviation gasoline; 4,880 million, or 39 percent, to other gasolines; 1,995 million or 16 percent to kerosene; 4,032 million or 32 percent, to distillate fuel oils; and 1,103 million gallons or 9 percent, to residual fuels. Storage capacity increased 61 percent during the six year interval 1948 to 1954 --from 7,767 million to $12,497 \mathrm{mil}$ lion gallons. Space assigned to gasoline increased 47 percent; to kerosene 85 percent; and space assigned to heavier liquid fuels increased 69 percent.

| Produc ${ }^{\text {+ }}$ | Bulk storage capacity, end of year |  | ```Percent change, 1948 to 1954``` |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1954 \\ (1,000 \text { gallons }) \end{gathered}$ | $\begin{gathered} 1948 \\ (1,000 \text { gallons }) \end{gathered}$ |  |
| Uniled Staves, total | 12,496,919 | 7,766,617 | +60.9 |
| Gasoline. | 5,366,521 | 3,651,527 | +47.0 |
| Kerosene. . . . . . . . . . . . | 1,995,322 | 1,079,220 | +84.9 |
| Distillate fuel oils.. Residual fuel oils.... | 5,135,076 | 3,035,870 | +69.1 |

Thelaccompanying Table U presents a "supply and disposition" analysis for three principal products: gasoline, kerosene, and distillate fuel oils. Exact agreement between supply and disposition is not expected for a number of reasons, among which are evaporation, loss, and damage of products; use of products by distributors; shipments of imported products directly to consumers; and a slight amount of duplication in export figures as explained in footnote 2 of the accompanying table. It is interesting to note, however, that imbalance is in the magnitude of only one percent for gasoline and approximately 10 percent for kerosene and distillate fucl oils.

One possible factor in the higher ratios for kerosene and distillate fuel oils may be differences in concept of retailer versus wholesaler in this area. It is probable that petroleum marketers considered as jobbers some firms which the Census classified as retail fuel oil dealers.

Residual fuel oils are not included in the table as imports constitute a substantial portion of the trade and there is no Census measure of the extent to which the user is also the importer.

## MISCELLANEOUS SUBJECTS

A number of subjects are covered in Chapter 9 as indicated in the table of contents on page 9-1. Some of these subjects are reviewed briefly in the following paragraphs.
Lumber Wholesalers' Purchases and Inventories.-- Lumber wholesalers were requested to report in connection with the 1954 Census of Business their lumber purchases and inventories in terms of thousands of board feet-softwoods, hardwood flooring, and other hardwoods separately. The results of this inquiry are presented in Chapter 9, Table 9C, and they are summarized in the accompanying Table $V$. For purposes of presenting the findings lumber wholesalers are subclassified into those with yards and those without yards.

At the end of 1954, there were in the United States $\mathbf{1 , 1 2 4}$ lumber distributors (with yards) with sales of $\$ 1.1$ billion and 1,678 lumber wholesalers (without yards) with sales of $\$ 1.6$ billion for the ycar. Only 775 of these 1,124 lumber distributors and 839 wholesalers reported purchases and inventories in board feet.

Total sales, including other products as well as lumber, for the 775 distributors accounted for 72.8 percent of the sales of all lumber distributors; sales of the 839 wholesalers without yards accounted for 67.1 percent of the total sales for this classification.

The 775 distributors with yards reported purchases of softwoods totaling 5.3 billion board feet, and if the ratio of board feet purchases to dollar sales as calculated for these 775 establlshments were representative of all establishments in the classification, lumber distributors with yards marketed some 7 billion board feet of softwoods. Likewise on the basis of as sumptions similar to those above, purchases of softwoods by

## CHART 9.-PETROLEUM BULK PLANTS AND TERMINALS: 1954 AND 1948storage capacity by states



| Source and disposition | $\begin{aligned} & \text { Gasoline } \\ & \text { and } \\ & \text { naphthas } \end{aligned}$ | Kerosene, range oils, and \#l fuel oil | Distillate fuel oils (\#2-H4, light gas oils, and light Diesel type fuels) |
| :---: | :---: | :---: | :---: |
| Supply: |  |  |  |
| Refinery shipments, total net ${ }^{1}$. | 52,160 | 7,037 | 19,884 |
| Imports ${ }^{2}$. . . . . . . . . . . . . . . . | 51 | , | 112 |
| Eeginning-of-year inventories ${ }^{3}$ | 6,260 | 1,205 | 4,693 |
| Total supply. | 58,472 | 8,242 | 24,689 |
| Disposition: ${ }^{3}$ |  |  |  |
| End-of-year inventories ${ }^{3}$. | 6,161 | 1,169 | 4,542 |
| Refinery shipments direct to retailers, users and consumers ${ }^{1}$ | 7,502 | 999 | 3,268 |
| Eulk plant, terminal sales to retailers, users and consumers ${ }^{4}$................... | 41,902 | 4,924 | 11,913 |
| District and general office sales-direct to retailers, users and consumers ${ }^{5}$..... | 1,020 | 191 | 1,082 |
|  | 1,099 | 168 | 919 |
| Total disposition described above. | 57,684 | 7,451 | 21,724 |

... Represents zero. ${ }^{1}$ Source- 1954 Census of Manufactures. ${ }^{2}$ Source-Bureau of the Census: Exports, Report No. FT 410 ; Imports, Report No. FT 110. Imports: It is recognized that imports, indicated here as a part of supply, do not always move through domestic refineries, bulk plants, or terminals. Exports: Because bulk plants and terminals were instructed to include their exports with "sales to retailers, users, and consumers," the amounts reported in this tatle as "bulk plant, terminal sales to retailers, etc." partially duplicate amounts shown as "exports." This duplication is negligible since refiners were instructed to exclude export shipments direct from refineries from "sales to retailers, users, and consumers." ${ }^{3}$ Source-Annual Petroleum Statement No. 398 ,
 of this report, projected to 100 percent coverage by arbitrarily assuming that the incomplete reporting, 6.2 percent overall, was applicable to each item. ${ }^{5}$ Data from table 8 K Supplement of this report.
wholesalers without yards may have approximated 15 billion board feet. The 775 distributors with yards reported 638 million board feet of softwood inventories on hand at the end of the year, or approximately $1 / 8$ of their annual purchases. lnformation on hardwood flooring and other hardwoods, as well as data on softwoods, is presented in Table 9C.
Transactions of Merchandise Agents and Brokers. -- The business of merchandise agents and brokers is analyzed in Table 9 F of Chapter 9 according to type of transaction to show sales on an agency basis for the account of others, purchases for the account of others, and sales on own account (jobbing business). Virtually all ( 96.9 percent) of the business of these types of establishments was conducted for the account of others. Agencies selling represented 89.5 percent of all transactions and those buying for the account of others represented 7.4 percent. Buying and selling for others represent all but 3.1 percent of the transactions of merchandise agents and brokers.

A brief comparative summary, 1954 and 1948, is shown in the accompanying Table $W$, where it is noted that "selling on own account" increased slightly, from 2.1 percent in 1948 to 3.1 percent in 1954.

| Item ard unit of quantity | Distributors with yards | Wholesalers <br> wi thout yards |
| :---: | :---: | :---: |
| Total: |  |  |
| Estatlishment, . . . . . . . . . . . number. . | 1,124 | 1,678 |
| Sales. . . . . . . . . . . . . . . . . . bl $^{\text {, 000.. }}$ | 1,094,408 | 1,621,685 |
| Establishments reporting purchases and inventories: |  |  |
| Number | 775 | 839 |
| Sales.......................... . . ${ }^{\text {a }}$, 000. | 796,194 | 1,088,138 |
| Lumber purchased 1954: |  |  |
| Softwood. . . . . . . . . . . . . . . . . . . . M bd. ft. . | 5,253,469 | 10,263,454 |
| Hardwoor (except flooring)......M bd. ft... | 4.22, 237 | 655,928 |
| Hardwood flooring................M bd. ft.. | 364,706 | 158,389 |
| Lumber inventories, end of 1954: \|| |  |  |
| Softwood.......................... $\mathrm{M}_{\text {b }}$ bd. ft.. | 6,37,917 | $\ldots$ |
| Hardwond (except flooring)...... ${ }^{\text {M bd. }} \mathrm{ft} .$. | 138,442 | . |
| Hardwood floorinf. . . . . . . . . . . . . . M bd. ft. . . | $42,15 ?$ |  |

Bin Space of Grain Elevators.--Country grain elevators primarily engaged in receiving grain from farmers by truck or wagon and forwarding it to market, and terminal elevators of grain merchandising companies were requested to report, among other items of information, their bin space (rated capacity in bushels) and to indicate whether their elevator bins were primarily of wood, steel, or other materials.

Table W. DISTRIBUTION OF SAIES (OR PURCHASES) OF NERCHANDISE AGENTS AND BROKERS, BY TYPE OF TRANSACTIONUNITED STATES: 1954 AND $1948^{1}$
(Sales (or purchases) as persent of total)

| Type of sale (transaction) | 1954 | 1948 |
| :---: | :---: | :---: |
| Total sales (transactions) | 100.0 | 100.0 |
| Sales for account of others. | 89.5 |  |
| Purchases for account of other | 7.4 | \% 97.9 |
| Sales for own account. | 3.1 | 2.1 |

${ }^{1}$ Includes establishments without paid employees.

There were 6,580 country elevators of the type described above active in 1954 employing one or more persons on a payroll basis and primarily engaged in marketing grain. Elevators primarily engaged in serving as farm supply stores are not included in this count as they are considered as retail establishments and are included in the retail census.

Of the 6,541 country elevators reporting capacity, 3,476 reported bins primarily of wood, averaging 59,000 bushels capacity per elevator; 430 reported bins of steel, averaging 117,000 bushels; 678 reported elcvators of other materials (chiefly concrete) averaging 150,000 bushels.

Country grain clevators were subclassified as follows: 2,398 as independent elevators; 2,488 were line elevators; and 1,694 were operated by cooperative associations. Cooperative elevators were larger, on the average, than others: there was a 109,000 bushel average capacity for cooperatives, compared with 87,000 bushels for line elevators, and 85,000 for independent elevators.

Grain merchandising companies operated 460 terminal elevators, elevators primarily engaged in receiving grain via
rail, barge, etc., rather than by truck from farmers. This count is limited to those operated by firms engaged in buying and selling grain-mill elevators and elevators primarily engaged in providing storage and transfer services for others are not included.

Of the 460 terminal elevators, 338 reported 488 million bushel capacity. Ninety-seven of the 338 --mostly small oneswere primarily of wood; 21 were of steel; and 95 were of other materials, chiefly concrete. Capacity of the 95 averaged more than two million bushels.

Table X. BIN SPACE OF GRAIN ELEVATORS—UNITED STATES: 1954

| Type of elevator | All establishments |  | Establishments reporting bin space |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales | Estab-lishments | Rated capacity, total | Bin space primarily of - |  |  |  |  |  | Material not specified |  |
|  |  |  |  |  | Wood |  | Stee 1 |  | Other material |  | Estab-11shments <br> (Number) | $\begin{gathered} \text { Capac- } \\ \text { ity } \\ (1,000 \\ \text { bu. }) \end{gathered}$ |
|  |  |  |  |  | Estab-lishments (Number) | $\begin{gathered} \text { Capac- } \\ \text { ity } \\ (1,000 \\ \text { bu. }) \end{gathered}$ | Estat-lishments (Number) | $\begin{gathered} \text { Capac- } \\ \text { ity } \\ (1,000 \\ \text { bu. }) \end{gathered}$ | Estab-1ishments (Number) | $\begin{gathered} \text { Capac- } \\ \text { ity } \\ (1,000 \\ \text { bu. }) \end{gathered}$ |  |  |
| Country grain elevators: |  |  |  |  |  |  |  |  |  |  |  |  |
| Independent elevators. | 2,398 | 1,039,843 | 2,386 | 202,498 | 1,344 | 66,642 | 256 | 27,993 | 269 | 37,818 | 517 | 70,045 |
| Line elevators.. | 2,488 | 924,389 | 2,470 | 213,786 | 1,352 | 80,501 | 99 | 12,329 | 207 | 25,597 | 812 | 95,359 |
| Cooperative elevator | 1,694 | 1,089,203 | 1,685 | 184,123 | 780 | 59,140 | 75 | 10,102 | 202 | 38,305 | 628 | 76,576 |
| Terminal grain elevators ${ }^{1}$. | 460 | 1,793,728 | 338 | 487,892 | 97 | 19,077 | 21 | 23,385 | 95 | 202,969 | 125 | 242,461 |

${ }^{1}$ Limited to terminal elevators of grain merchants.

Selected Kinds of Business.--Table 9J of Chapter 9 presents information on number of establishments, sales, inventories, expenses, payroll and personnel by geographic division and State for 21 separate kinds of business. The 21 kinds of business in Table 9J are subdivisions or parts of the broader trade classifications presented for each State in Table 101, Volume IV, 1954 Census of Business. Kinds of business for which data are shown separately in the State tables are indicated in Appendix E of this volume.

## UNINCORPORATED BUSINESSES WITHOUT PAID EMPLOYEES

Data on Wholesale Trade in this volume are limited, except for the accompanying text Table $Y$, to establishments that employed one or more persons on a payroll basis sometime during the year 1954. Table Y provides a measure of the "nonemployer" group. This group was defined to include businesses operating in a wholesale manner other than those represented in the active FICA records of the Internal Revenue Service. Information for this nonemployer group was furnished by the Internal Revenue Service and was derived from the 1954 tax returns. As an economy measure, data were compiled from only one-half of these cases and census results for this group were established by multiplying such findings by two.

Because of the limited amount of information available from tax returns it was not possible to classify businesses in this group in the kind-of-business detail presented in other wholesale trade tables. Also the number of "unclassified" is substantial.
"Receipts" as measured for these nonemployers represents "total receipts from business" of those marketing merchandise
at wholesale. In the case of merchant wholesalers and assemblers of farm products, the amounts are presumed to represent value of goods sold, plus any commissions received on business done for the account of others. For merchandise agents and brokers they approximate gross earnings, plus any sales of merchandise sold for own account.

In addition to 52,746 merchant wholesalers, 22.514 merchandise agents and brokers and 4,932 assemblers of farm products, Internal Revenue Business Tax returns were completed by a number of "self-employed salesmen" engaged in selling merchandise at wholesale, but not engaged in buying and selling on their own account. They were omitted from the accompanying table because of the limited amount of available information, and the possibility that many of them may have been reported to the Census as employees by the firms they represent.

Table Y does not include unincorporated petroleum bulk plants and terminals without paid employees. The majority of such establishments in this industry are bulk plants owned by multiunit concerns and operated by agents on a commission basis. In the 1954 Census such establishments were included in the regular Census tabulations since data for them could be obtained from owners of the bulk plants in the same manner as in 1948.

There were 37,000 wholesale establishments with no paidemployees enumerated in the 1948 Census. The increase to 80,000 establishments in 1954 presumably was strongly influenced by differences in the enumeration procedures. The 1948 Census was conducted by personal enumeration in which only "recognizable" and "open-to-the-public" places of business were included. This method was not designed to cover itinerant business activities and those conducted from private residences and other places not recognizable as business locations."

Table Y. UNINCORPORATED WHOLESALE BUSINESSES WITHOUT PAID EMPLOYEES—UNITED STATES: 1954

| Type of operation and kind of business | Businesses (Number) | $\begin{aligned} & \text { Receipts }{ }^{1} \\ & (\$ 1,000) \end{aligned}$ | Type of operation and kind of business | Businesses (Number) | $\begin{aligned} & \text { Receipts¹ } \\ & (\$ 1,000) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Merchant wholesalers, total | 52,746 | 2,007,764 | Merchant wholesalers-Continued |  |  |
| Merchant wholesalers unclassif | 2,802 | 98,232 | Professional equipment, supplies |  |  |
| Grocery wholesale | 5,868 | 199,162 | distributors | 528 | 13,274 |
| Confectionery wholesaler | 2,576 | 113,984 | Service establishment supply houses........ | 1,154 | 27,622 |
| Fish, meat wholesalers | 2,662 | 188,324 | Other machinery, equipment distributors.... | 1,462 | 44,410 |
| Dairy, poultry products distributors | 1,850 | 89,834 | Scrap, waste materials dealers............. | 4,102 | 74,196 |
| Fresh fruits, vegetables wholesalers | 3,026 | 132,084 | Merchant wholesalers, other kinds of |  |  |
| Beer, wine, distilled spirits wholesalers | 1,040 | 49,642 | bus | 10,154 | 317,044 |
| Tobacco distribut | 516 | 46,642 |  |  |  |
| Drug wholesalers | 710 | 23,436 | Merchandise agents and brokers, total. | 22,514 | 209,632 |
| Paints, industrial chemicals, explosives wholesalers | 512 | 14,610 | Merchandise agents and brokers unclassified. | 6,866 | 71,304 |
| Clothing furnishings, footwear wholesalers. | 1,950 | 69,388 | Groceries, confectionery, meats | 2,500 | 22,566 |
| Dry goods wholesalers.. | 1,076 | 40,860 | Fresh fruits, fresh vegetables, poultry |  |  |
| Furniture, home furnishings wholesalers | 724 | 18,676 | products.... | 642 | 5,618 |
| Paper, allied products wholesalers.... | 664 | 21,280 | Dry goods, apparel......................... . . | 1,254 | 12,774 |
| Farm products (raw materials) merchants | 1,142 | 132,628 | Farm products (raw materials) | 2,294 | 17,628 |
| Motor vehicle distributors.................. | 562 | 36,902 | Lumber, construction materials............. | 842 | 7,492 |
| Automotive equipment, tire-tube wholesalers | 2,578 | 62,820 | Machinery, equipment, supplies............. | 1,772 | 18,592 |
| Electrical, electrinics, appliance distributors. | 696 | 25,422 | Metals, minerals (except petroleum, scrap). Merchandise agents, brokers, other kinds | 210 | 1,900 |
| Hardware, plumbing-heating goods wholesalers. | 734 | 27,098 | of business.. | 6,134 | 51,758 |
| Lumber, construction materials distributors | 1,140 | 73,690 | Assemblers of farm products, total | 4,932 | 354,414 |
| Commercial machines, equipment distributors. | 1,356 | 33,400 | Country grain elevators............ . . . . . . . . | 144 | 11,932 |
| Industrial machinery, equipment |  |  | Livestock buyers. | 4,074 | 281,810 |
| distributors. | 1,162 | 33,054 | Other assemblers of farm products | 714 | 60,672 |

${ }^{1}$ Total receipts from business or profession, from 1954 Schedule C (Form 1040) U. S. Treasury Department, Internal Revenue Service.

## LIST OF CORRECTIONS

Volume III has been prepared primarily by assembling and binding the tabular portions of previcusly issued subject bulletins tugether with chapters aivaring ablitional
 listed below are clarifications of illegible figures


## UNITED STATES SUMMARY

REGIONS AND GEOGRAPHIC DIVISIONS OF THE UNITED STATES


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Establishments, Sales, Inventones, Operatang Expenses, Payroll. and Personnel

| Trpe of operation and kind of business | $\begin{aligned} & \text { Estat- } \\ & \text { lish } \\ & \text { ments } \end{aligned}$ | Sales | Iriventories, end of year, at $\cos t$ | Operat.ng expenses (including payro11) ${ }^{1}$ |  | Payroll, entire year | $\begin{gathered} \text { Fayroll, } \\ \text { wormeek } \\ \text { ended } \\ \text { nearest } \\ \text { November } 15 \end{gathered}$ | Paid euployees, workweek ended nearest- |  |  |  | Active proprietors of un-ineorporated businesses, November |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Anount $(\$ 1,000)$ | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 (Number) | May 15 (Number) | August 15 (Number) | $\begin{gathered} \text { November } \\ 15 \\ \text { (Number) } \end{gathered}$ |  |
| United States, total..................... | 252,318 | xax | 13,078,572 | $x \times x$ | var |  | 11.021 .250 | 16,084,291 | 2,484,689 | 2,287,534 | 2,515,361 | 2,590,236 | 251,213 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |
| Mrichant wholessle | 105,153 | 101,200,941 | 9,524,871 | 13,295,132 | 13.2 | 7,018,090 | 136,999,582 | 1,614,454 | 1,618,712 | 1,640,741 | 1,686,501 | 105,270 |
| Service wholesalers: Wholessie merchants | 150,8七8 | 86,142,931 | 8,461,939 | 12,244,019 | 14.2 | 6,534,446 | 127,744,625 | 1,512,872 | 1,517,030 | 1,535,631 | 1,579,528 | ,697 |
| Terninal grain elevator | 460 | 1,796,713 | 90,802 | 74,895 | 4.2 | 32,905 | 655,892 | 6,884 | 7,326 | 9,072 | 7,758 | 109 |
| Importers. | 2,571 | 4,264,999 | 333,151 | 268,689 | 6.3 | 120,674 | 2,271,869 | 21,525 | 20,886 | 21,152 | 22,393 | ,123 |
| Exporters.............. | 2,361 | 4,355,553 | 390,661 | 244,598 | 5.6 | 92,707 | 1,735,482 | 17,428 | 17,208 | 17,633 | 18,285 | 778 |
| Limited-function wholesslers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash-carry wbolesaters. | 922 | 278,574 | 18,889 | 24,564 | 8.8 | 10,871 | 215,431 | 3,311 | 3,055 | 3,108 | 3,381 | 550 |
| Wagon, truck distributors | 5,071 | 1,393,119 | 44,923 | 198,112 | 14.2 | 92,983 | 1,796,346 | 23,327 | 23,696 | 26,300 | 25,056 | 4,326 |
| Other limited-function wholesal | 2,900 | 2,869,052 | 184,506 | 240,255 | 8.4 | 133,503 | 2,579,937 | 29,107 | 29,511 | 29,845 | 30,100 | 1,727 |
| Naruracturers' sales branches, sales <br> offices, total. | 22,590 | 69,533,784 | 2,152,720 | 5,326,425 | 7.7 | 2,605,047 | 51,694,937 | 512,232 | 513,218 | 516,641 | 515,876 | 110 |
| Mnufecturers' sales branches (with stocks). | 14,759 | 36,811,238 | 2,152,720 | 3,859,280 | 10.5 | 1,947,494 | 38,972,080 | 399,447 | 400,339 | 404,383 | 404,031 | 67 |
| Manufacturers' sales offices (wilthout stocks) | 7,831 | 32,722,546 |  | 1,467,145 | 4.5 | 657,553 | 12,722,857 | 112,785 | 112,879 | 112,258 | 111,845 | 43 |
| Petroleum bulk plants, terminals, and IP gas facillties, total. | 29,189 | 16,038,372 | 912,501 | 1,607,113 | 10.0 | 539,643 | 10,627,876 | 128,269 | 126,622 | 128,183 | 132,554 | 22,206 |
| Refiner-marketer bulk plants, terminals..... Other bulk plants, terminals.................... Wholesale IP gas facilities..................... | 17,837 | 10,976,082 | 652,467 | 998,150 | 9.1 | 289,056 | 5,675,179 | 63,899 | 63,009 | 63,835 | 65,659 | 14,892 |
|  | 10,482 | 4,832,756 | 245,552 | 548,133 | 11.3 | 223,363 | 4,421,033 | 57,578 | 56,916 | 57,520 | 59,990 | 7,046 |
|  | 870 | 229,534 | 14,482 | 60,830 | 26.5 | 27,224 | 531,664 | 6,792 | 6,697 | 6,828 | 6,905 | 268 |
| Merchandise agents, brokers, total............. | 22,131 | 39,250,509 | 103,232 | 1,229,060 | 3. | 530,707 | 10,091,33 | 118,142 | 117,211 | 123,707 | 231,308 | 17,287 |
| Auction Erokers: | 1,872 | 3,353,761 | 9,425 | 94,894 | 2.8 | 36,634 | 834,770 | 24,217 | 23,789 | 27,980 | 32,233 | 1,831 |
| Erokers: Representing R | 449 | 1,377,660 | 5,059 | 26,474 | 1.9 | 12,011 | 226,343 | 2,476 | 2,510 | 2,321 | 2,718 | 358 |
| Representing | 3,910 | 9,372,830 | 11,011 | 204,069 | 2.2 | 86,111 | 1,575,746 | 16,482 | 16,519 | 16,932 | 17,588 | 3,169 |
| Commisston merchants........................ | 3,568 | 8,747,728 | 27,755 | 198,483 | 2.3 | 97,849 | 1,863,519 | 22,251 | 21,930 | 23,151 | 25,889 | 2,655 |
| Export agents.... | 639 | 969,962 | 7,072 | 31,059 | 3.2 | 15,658 | 304,319 | 3,056 | 3,010 | 2,941 | 3,004 | 239 |
|  | 271 | 730,811 | 10,822 | 18,840 | 2.6 | 5,792 | 105,717 | 1,071 | 1,088 | 998 | 995 | 116 |
| Manufacturers' agents: |  |  |  |  |  |  |  |  |  |  |  |  |
| With stocks..... | 2,482 | 1,703,787 | 21,347 | 116,800 | 6.9 | 55,917 | 1,070,690 | 10,130 | 10,283 | 10,356 | 10,499 | 2,080 |
|  | 6,238 | 5,450,357 | 1,144 | 289,955 | 5.3 | 103,208 | 1,921,964 | 18,181 | 17,839 | 18,526 | 17,641 | 5,243 |
| Selling agents. $\qquad$ Purchasing agents, reaident buyers........... | 2,336 | 6,151,917 | 7,696 | 219,109 | 3.6 | 99,417 | 1,841,255 | 16,478 | 16,422 | 16,478 | 16,816 | 1,346 |
|  | 366 | 1,391,696 | 1,902 | 29,377 | 2.1 | 18,110 | 34,7,011 | 3,800 | 3,821 | 4,024 | 3,925 | 250 |
| Assemblers of farts producta..................... | 13,255 | 9,050,816 | 385, 34, | 729,365 | 8.1 | 327,963 | 6,670,562 | 211,592 | 211,771 | 106,089 | 223,997 | 6,340 |
| Type by Kind of Buainess |  |  |  |  |  |  |  |  |  |  |  |  |
| 14 -rchant whole | 165,153 | 101,100,941 | 9,524,871 | 13,295,132 | 13.2 | 7,018,090 | 136,999,582 | 1,614,454 | 1,618,712 | 2,640,741 | 1,686,501 | 105,270 |
| Grocery, confectionery, ceat wholesalers: Ceneral-ine grocery wholeaslers........ |  |  |  |  |  |  |  |  |  |  |  |  |
| Ceneral-1ine grocery wholesslers.........Voluntary group grocery wholessiers... | 3,320 | 7,353,560 | 560,337 | 551,075 | 7.5 | 325,073 | 6,364,016 | 82,228 | 81,921 | 82,802 | 82,807 | 1,538 |
|  | 574 | 2,463,756 | 181,332. | 181,889 | 7.4 | 109,849 | 2,159,275 | 25,934 | 25,636 | 26,076 | 25,793 | 178 |
| Retaller cooperative food wholesalers. | 193 | 1,298,175 | 87,248 | 57,281 | 4.4 | 35,432 | 717,490 | 8,101 | 8,144 | 8,326 | 8,440 | 13 |
| Cash-carry food depots...... | 292 | 139,950 | 8,052 | 5,917 | 4.2 | 3,380 | 65,833 | 899 | 913 | 899 | 897 |  |
| Other general-1ine grocery wholesalers................................... | 2,262 | 3,451,679 | 283,705 | 305,788 | 8.9 | 176.412 | 3,421,418 | 47, 204 | 47,228 | 47,501 | 47,577 | 1,340 |
| Confectionery wholesalers................... Fish, sea food diatributors................ thest, meat products wholesslers........... | 1,909 | 527,446 | 35,722 | 67,833 | 12.9 | 34, 24,46 | 676,677 | 9,874 | 9,846 | 9,917 | 10,563 | 1,671 |
|  | 1, 1808 | 653,698 | 33,765 | 107,025 | 16.4 | 49,172 | 998,122 | 16,167 | 16,053 | 16,843 | 17,842 | 1,534 |
|  |  | 2,866,193 | 68,959 | 296,026 | 10.3 | 148,803 | 2,860,594 | 33,373 | 33,574 | 34,349 | 35,954 | 4,215 |
| Specialty-1ine grocery wholesslers.. | 9,221 | 5,919,993 | 282,633 | 567,204 | 9.6 | 281,313 | 5,520,372 | 70,310 | 70,151 | 72,461 | 75,550 | 6,414 |
| Eakery, restaurant, hotel supply bouses. $\qquad$ | 438 | 215,414 | 16,338 | 33,210 | 15.4 | 17,220 | 343,517 | 3,722 | 3,782 | 3,806 | 3,973 | 362 |
| bread, bakery goods distributors....... | 800 | 160,478 | 5,490 | 32,987 | 20.6 | 16,543 | 329,458 | 4,367 | 4,326 | 4,509 | 4,892 | 638 |
| Canned food wholesalers............... | 928 | 621,222 | 51,660 | 64,944, | 10.5 | 32,478 | 620,699 | 8,198 | 8,073 | 8,275 | 8,572 | 735 |
|  | 488 | 1,606,380 | 58,405 | 48,585 | 3.0 | 22,992. | 419,480 | 4,735 | 4,804 | 4,681 | 4,775 | 252 |
| Coffee, tea, aplce wholeanlers........ Dairy products distributors........ | 2,281 | 1,340,279 | 33,167 | 155,453 | 11.6 | 77,367 | 1,526,898 | 18,605 | 19,133 | 19,679 | 19,835 | 1,325 |
| Dairy productis diatritutors............ | 170 | 108,303 | 3,562 | 7,991 | 7.4 | 3,909 | 74,709 | -973 | . 956 | 939 | 999 | 84 |
| Frorted, frozen food distributors.....Sort drink distributars........... | 6,10 1,142 | 455,882 165,965 | 25,209 | 63,223 | 13.9 | 32,453 | 620, 898 | 7,727 | 7,778 | 8,460 | 8,222 | 297 |
|  | 1,142 | 1,246,070 | 62,206 | 39,074 121,737 | 23.5 9.8 | 22,210 56,241 | 419,705 $1,165,000$ | 5,335 16,648 | 5,965 15,33 | 6,625 15,480 | 5,988 18,294 | 941 1,780 |
| Farmproducts (edibie) distributurs: |  |  |  |  |  |  |  |  |  |  |  |  |
| Poul try, poultry products distributors...Freshi Cruit, veg.table wholegalers...... | 2,660 | 1,475,195 | 29,482 | 128,557 | 8.7 | 57,514 | 1,261,141 | 18,331 | 18,681 | 19,106 | 20,886 | 2,524 |
|  | 6,520 | 3,261,739 | 70,627 | 432,088 | 13.2 | 207,520 | 3,884,244 | 56,281 | 58,027 | 55,414 | 59,238 | 6,614 |
| Heer, wine, diatilied spirita whalegalers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Geer, ale diatrifutora................... | 5,791 | 2,311,181 | 104,542 | 376,424 | 16.3 | 176,619 | 3,296,086 | 39,772 | 41,224 | 43,845 | 42,039 | 4,595 |
| Whe, diatilled spirite wholegaiers...... | 1,518 | 3,375,753 | 406,114 | 307,431 | 9.1 | 165,763 | 3,310,536 | 30,453 | 30,304 | 30,230 | 31,199 | 507 |
| Thobaco distributhra......................... | 2,858 | 3,208,929 | 145,504 | 188,329 | 5.9 | 103,77* | 1,97x,907 | 27,979 | 27,668 | 27,949 | 28,382 | 2,466 |
| Limat, chemicals, althed preducte itholesalera: |  |  |  |  |  |  |  |  |  |  |  |  |
| Goneral-11ne drap wholetralet:.............. Spectalt\%-1ine drup, torlouthes | 34.7 | 1,273,114 | 175,713 | 173,291 | 13.6 | 104, 64. | 2,026,241 | 20,277 | 26,077 | 26,017 | 26,293 | 35 |
| Industrial chemicale, weplosives | 2,409 | 900,618 | 80,397 | 152,275 | 16. | 74,881 | 1,523,059 | 18,123 | 18,202 | 18,538 | 19,858 | 1,391 |
| distributors........................... Patnt, varnlah wholpginca........... | 1,978 | 423,242 | 1,2, 0.47 | 126, 488 | 15.4 | 69,802 | 1,400,494 | 13,821 | 14,071 | 14,027 | 14,335 | 630 |
| Patnt, varntah wholpgsjars.............. Patnt wholesalprs (with glasa, | 2,15, | 272,891 | 27,399 | 64,893 | 23.8 | 33,722 | 633,269 | 7,766 | 7,9\%3 | 7,977 | 8,232 | 572 |
| Patni wholegalar: (with glage, wallphper)......................................... Falnt wholesalurg (whthout. glass, wallpaper). $\qquad$ | 503 | 120,447 | $16,24,8$ | 29.594 | 24.6 | 16,311 | 301,105 | 1,888 | 3,967 | 3,939 | 4,161 | 238 |
|  | 6.55 | 152,4.46 | 13,111 | 35,289 | 23.1 | 17,610 | 332,164 | 3,878 | 4,006 | 4,038 | 4,091 | 330 |

[^7]Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TY゙PE OF OPIRATION AND KINI) OF BUSINESS-Continued
Establishments, Sales, Inventories. Operatong Expenses, Payroll. and Persomel

| Type of operation and kind of business | $\begin{gathered} \text { Estai- } \\ \text { Lish } \\ \text { ments } \\ \\ \\ \text { (Number) } \end{gathered}$ | Sales | Inventories, end of year, at cost$(\$ 1, \infty)$ | $\begin{aligned} & \text { Operating } \\ & \text { expenses } \\ & \text { (including } \\ & \text { payrull) } \end{aligned}$ |  | $\begin{aligned} & \text { Payroll, } \\ & \text { entire } \\ & \text { year } \end{aligned}$ | $\begin{gathered} \text { Payroll, } \\ \text { workweek } \\ \text { ended } \\ \text { nearest } \\ \text { Noventuer } 15 \end{gathered}$ | Paid employens, workweek ended nearest- |  |  |  | Active proprietors of un-incorporated bus $1-$ nesges. Navember (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Percent of |  |  | March 15 | May 15 | August 15 | Nuvember 15 |  |
|  |  | (\$1,000) |  | ( $\$ 1,000$ ) | sale |  | (\$1,000) | (Dollars) | (Number) | (Number) | (Number) |  | (Namber) |
| Type by Kind or |  |  |  |  |  |  |  |  |  |  |  |  |
| chant wholesslers-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Dry goods, spparel wholesglers: Clothing, furnishings, :00twear |  |  |  |  |  |  |  |  |  |  |  |  |
| wholesalers. | 4,252 | 1,820,013 | 199,013 | 280,580 | 5.4 | 133,510 | 2,527,566 | 28,771 | 28,243 | 28,887 | 30,612 | 2,4] |
| General-ilne clothing, fumishings wholesalers. | 797 | 200,157 | 34,544 | 43,473 | 14.8 | 22,076 | 416,800 | 5,379 | 5,267 | 5,382 | 5,700 | 639 |
| Men's, boys' clothing, furnishings |  |  |  |  |  |  |  |  |  |  |  |  |
| wholesalers................ | 761 | 384,769 | 37,411 | 59,108 | 15.4 | 25,830 | 490,869 | 5,355 | 5,287 | 5,323 | 5,081 | 500 |
| wowen's, children's clothing, furnishings wholesalers..... | 1,299 | 566,298 | 54,951 | 93,760 | 16.0 | 4,105 | 842,302 | 9,554 | 9,350 | 9,459 | 10,210 | 803 |
| Furs (dressed), fur clothing whlesalers | 324 | 94,317 | 12,220 | 11,735 | 12.4 | 5,524 | 110,353 | 1,058 | 1,060 | 1,091 | 1,145 | 215 |
| Milifnery, aillinery supplies distributors.................. | 353 | 81,953 | 9,540 | 17,030 | 20.8 | 8,522 | 3 | 2,266 | 2,040 | 2,189 | 2,125 | 66 |
| Shoe, footvear wholes | 583 | 353,979 | 43,985 | 48,185 | 13.6 | 23,486 | 446,607 | 4,339 | 4,423 | 4,624 | 4,835 | 375 |
| Work clothing wholesale | 135 | 49,138 | 6,356 | 6,789 | 13.8 | 3,307 | 68,392 | 820 | 810 | 819 | 916 | 115 |
| General-line dry goods wholesal | 132 | 393,580 | 54,512 | 56,733 | 14.4 | 33, 168 | 600,691 | 7,733 | 7,670 | 7,816 | 7,761 | 62 |
| Specialty-1ine dry goods unoles | 4,188 | 1,965,499 | 227,858 | 271,942 | 13.9 | 130,682 | 2,42,215 | 27,353 | 27,069 | 27,149 | 28,526 | ,582 |
| Hostery wholesalers.. | 471 | 260,192 | 23,483 | 34,834 | 13.4 | 16,400 | 296,234 | 3,470 | 3,500 | 3,487 | 3,656 | 318 |
| underwear unolesale | 106 | 71,420 | 6,140 | 10,571 | 14.8 | 5,515 | 111,210 | 1,166 | 1,189 | 1,173 | 1,187 | 98 |
| Notions wholesalers. | 770 | 198,449 | 21,622 | 37,104 | 18.7 | 18,887 | 369,287 | 4,762 | 4,836 | 4,895 | 4,972 | 576 |
| Plece gous wholesalers....... Other specialty-line dry goods wholeqalers. | 1,663 | 975,319 | 124,583 | 123,881 | 12.7 | 57,505 | 1,020,330 | 10,682 | 10,559 | 20,559 | 10,804 | 890 |
|  | 1,120 | 460,119 | 52,030 | 65,552 | 14.2 | 32,375 | 614,154 | 7,273 | 6,985 | 7,035 | 7,907 | 700 |
| Plece goods converter | 817 | 1,503,962 | 236,407 | 6,293 | 9.7 | ,686 | 1,454,05 | 10,870 | 10,742 | 10,808 | 11,074 | 281 |
| Purniture, bowe furnishings wholesalers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Furniture (bousehold, office) vholesalers | 1,976 | 697,825 | 68,620 | 147,387 | 21.1 | 76,723 | 1,451,459 | 16,550 | 16,478 | 16,402 | 17,495 | 2,198 |
| Howsetold furniture wholesalers | 1,058 | 463,630 | 42,713 | 88,198 | 19.0 | 4,376 | 842,883 | 9,591 | 9,548 | 9,547 | 10,052 | 588 |
| orfice furniture distributors. | 918 | 234,195 | 25,907 | 59,189 | 25.3 | 32,347 | 608,576 | 6,959 | 6,930 | 6,855 | 7,443 | 610 |
| Flome furuishings, floor eoverings |  |  |  |  |  |  |  |  |  |  |  |  |
| Who.esalers.................... | 2,839 | 1,384,650 | 179,422 | 238,647 | 17.2 | 122,784 | 2,343,234 | 26,341 | 26,354, | 26,550 | 27,854 | 1,621 |
| Chins, glassuare, crocxery vboles | 538 | 172,206 | 21,987 | 40,360 | 23.7 | 19,778 | 366,517 | 4,394 | 4,426 | 4,301 | 4,478 | 376 |
| Curtain, drspery vholesalers.......... | 161 | 68,874 | 8,471 | 17,639 | 16.9 | 6,070 | 97,101 | 1,166 | 1,190 | 1,079 | 1,141 | 90 |
| Floor coverings wholegslers............. | 237 | 126,769 | 17,501 | 16,348 | 12.9 | 8,244 | 150,714 | 1,507 | 1,471 | 1,533 | 1,640 | 161 |
|  | 773 | 600,763 | 84,837 | 89,698 | 14.9 | 47,234 | 900,824 | 9,573 | 9,564 | 9,729 | 10,006 | 319 |
|  | 1,130 | 416,038 | 46,626 | 80,102 | 19.3 | 41,458 | 828,078 | 9,701 | 9,703 | 9,908 | 10,589 | 675 |
| Paper allied products unolesulers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Coarse paper and products wholesalers. | 2,435 | 1,297,650 | 121,209 | 213,553 | 16.5 | 123,277 | 2,338,039 | 27,056 | 26,845 | 27,146 | 27,413 | 1,368 |
| Priating and rine paper distributors..... | 865 | 1,248,002 | 89,880 | 142,267 | 11.4 | 85,194 | 1,618,255 | 16,227 | 16,159 | 16,348 | 16,324 | 288 |
| Stationery, office supplies wholesalers.. | 1,564 | 369,772 | 36,524 | 96,675 | 26.1 | 52,051 | 1,039,764 | 12,471 | 12,333 | 12,207 | 13,144 | 961 |
| walipaper uholesalers...... | 193. | 45,625 | 7,576 | 13,620 | 29.9 | 6,882 | 133,666 | 1,645 | 1,649 | 1,600 | 1,560 | 65 |
| Farm products (rsy meterials) mercharts: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cotton merchants.................... | 581 | 2,610,108 | 420,180 | 95,944 | 3.7 | 22,918 | 453,310 | 5,479 | 5,500 | 6,109 | 5,956 | 505 |
| Grain sercharts... | ${ }_{577} 9$ | 3,989,704 | 165,725 | 124,535 | 3.1 | 55,325 | 1,101,321 | 11,486 | 11,876 | 13,965 | 12,666 | 347 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leaf todacco dewlers. | 234 | 304,224 | 214,925 | 28,024 | 9.2 | 13,133 | 257,148 | 4,745 | 3,313 | 5,053 | 6,314 | 127 |
|  | 282 | 481,524 | 71,235 | 27,540 | 5.7 | 10,567 | 197,420 | 1,737 | 1,948 | 1,886 | 1,725 | 161 |
| Other farm products (raw materials) sistributors. | 535 | 529,600 | 46,565 | 35,633 | 6.7 | 15,318 | 317,001 | 4,771 | 4,291 | 3,682 | 5,574 | 416 |
| Aatcotive wholesalers: |  |  |  |  |  |  |  |  |  |  |  |  |
| notor vehicle distritutors.. | 1,563 | 757.335 | 42,614 | 114,855 | 15.2 | 61,595 | 1,191,513 | 14,273 | 14,311 | 14,245 | 14,388 | 983 |
| Nev, used automobile distributor | 897 | 491,732 | 20,116 | 59,902 | 12.2 | 30,240 | 581,119 | 7,303 | 7,271 | 7,256 | 7,189 | $62^{\prime \prime}$ |
| Truck and tractor (roed trye) dealers. | 666 | 265,603 | 22,498 | 54,953 | 20.7 | 31,35 ${ }^{\text {c }}$ | 610,394 | 6,970 | 7,040 | 6,989 | 7,199 | 356 |
| Autcotive equipuent, tire-tube |  |  |  |  |  |  |  |  |  |  |  |  |
| wholeselers............ | 13,977 | 3,220,178 | 555,025 | 785,361 | 24.4 | 462,217 | 9,266,547 | 117,316 | 117,684 | 118,452 | 120,085 | 9,076 |
| Autowotive parts, accessories jobbers. | 12,563 | 2,834,453 | 510,972 | 698,807 | 24.7 | 415,629 | 8,328,122 | 106,366 | 106,451 | 107,013 | 108, 394 | 8,084 |
| Gerage equipment, tools distributors.. Tire-tube wholesaters. | 1,207 | 55,731 329,994 | $\begin{array}{r}7,867 \\ \hline 36,186\end{array}$ | 12,849 | 23.1 | 7,247 39 | 145,491 | 1,562 | 1,575 | 1,590 | 1,595 | 104 |
| Electrical, electronics, appliance distributara: |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wholestlers...................... | 2,065 | 2,814,584 | 304,214 | 368,812 | 13.1 | 198,955 | 3,965,770 | 41,013 | 40,720 | 40,893 | 41,830 | 713 |
| Electronic parts, equipment distributors. | 1,899 | 612,676 | 84,904 | 125,127 | 20.4 | 67,808 | 1,366,163 | 15,157 | 15,168 | 15,250 | 16,290 | 992 |
| Hardvare, plumbing-heating goods wholesalers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Hardvare wholesalers. General-line hardware wholesalers.... Specialty-line hardware wholesalers... | 2,237 | 2,067,923 | 376,946 | 378,84, | 18.3 | 227,146 | 4,313,153 | 54,032 | 53,730 | 54, 364 | 54,245 | 1,110 |
|  | . 606 | 1,623,987 | 303,950 | 286,352 | 17.6 | 179,255 | 3,398,404 | 42,753 | 42,242 | 42,864 | 42,303 | 173 |
|  | 1,531 | 443,936 | 72,996 | 92,492 | 20.8 | 47,891 | 914,749 | 11,279 | 11,488 | 17,500 | 11,942 | 937 |
| Plumbing, beating equipcent, supplies distributors....................... |  |  |  |  | 16.3 |  | 4,089,28B | 4,339 | 4,4,478 | 45,593 | 46,763 | 1,742 |
| supplies distributors...................Cexeral-ine plubing-heatinggoods distributors.............. | 4,046 | 2,329,788 | 349,545 | 379.504 | 16.3 | 210,177 | 4,085,280 | 4,33 | 4,4,47 | 45,593 | 46,70 |  |
|  | 1,703 | 1,312,178 | 171,300 | 182,731 | 16.4 | 103,404 | 2,014,634 | 21,965 | 22,032 | 22,439 | 22,959 | 720 |
| Heating equipsent distributor Plumbing flxtures, supplies distributors. | 905 | 301,516 | 37,582 | 58,420 | 19.4 | 30,626 | 589,068 | 6,079 | 6,050 | 6,197 | 6,504 |  |
|  | 1,438 | 916,094 | 140.663 | 138,353 | 15.1 | 76,147 | 1,485,586 | 16,295 | 16,396 | 16,957 | 17,300 | 662 |
| Lumber, construction materials distributors: |  |  |  |  |  |  |  |  |  |  |  |  |
| Lurber, willwork vhclesalers.............Iurber wholesalers (without yards)... | 4,304 | 3,805,942 | 253,485 | 407,762 | 30.7 | 216,40 | 4,294,280 | 45,112 | 46,243 | 47,932 | 49, 156 | 2,051 |
|  | 1,678 | 1,621,685 | 29,429 | 108,325 | 6.7 | 50,413 | 1,637,362 | 10,453 | 10,971 | 11,290 | 11,820 | 433 522 |
| Lumber diatributors (with yards)...... | 1,124 | 1,044,40R | 114.530 | 137,242 | 12.5 | 74,730 | 1,440,310 | 15,600 | 15,613 | 15,892 | 16,387 | 522 |
|  | 1,502 | 1,089,849 | 120,026 | 162,195 | 14.9 | 93,317 | 1,817,208 | 19,059 | 19,659 | 20,750 | 20, 149 | 596 |
| Constmiction prywood misisisibutors........ | 6,010 | 2,780,265 | 169,737 | 655,188 | 23.6 | 337,143 | 0,761,761 | 68,968 | 73,892 | 77,406 | 78, 584 | 2,933 |
| Construction materials distributors....... | 492 | 242,766 | 15,947 | 43,018 | 17.7 | 21,042 | 405,612 | 4,169 | 4,312 | 4,504 | 4,529 | 22.2 |
| Cement, 11me, plaster whiclesalers.....Class (building) distributors....... | 183 | 75,985 | 4,075 | 16,146 | 21.2 | 8,103 | 166,541 | 1,780 | 1,829 | 1,885 | 1,966 | 86 |
|  | 574 | 251,273 | 25,545 | 61,871 | 24.6 | 37,799 | 747,278 | 7,979 | 7,901 | \% $\begin{array}{r}\text { 8,034 } \\ 35,744\end{array}$ | B,591 35,536 |  |
| Ready-wixed concrete distributors..... Rooring, sicing, insulation materials distributors................... Sand, grave之, crucbed stcne distributors Other construction materials distributars | 1,996 | 998,370 | 32,497 | 315,087 | 31. | 153,547 | 3,080,866 | 30,725 | 34,236 | 35,744 | 35,536 | 8.67 |
|  |  |  |  |  |  |  |  |  |  | 6,677 | 0,588 | 243 |
|  | 597 | 205,039 | 2,548 | 32,513 | 31. | 16, 3,3 | 356,479 | 3,573 | 3,903 | 4,274 | 4,849 | 457 |
|  | 1,471 | 659,109 | 50,683 | $-29,361$ | 19.7 | 63,422 | 1,413,297 | 12,681 | 15,454 | -0,238 | 16,005 | 693 |

[^8]Table 1A W'HOLESALE TRADE. 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contmued

Establishments, Sales. Inventories, Operating Expenses, Payroll. and Personnel


Table 1A. W'HOLESALE TRADE: 19チ4-UNITED STATES, BY' TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Persomnel

| Type of operation and kind of bustness | Establich ments | Sales | Inventories, end of year, at cost | Uperating expenses (including payro11) ${ }^{1}$ |  | $\begin{aligned} & \text { Payroll, } \\ & \text { entire } \\ & \text { year } \end{aligned}$ | Fayroll. workweeh ended nearest November 15 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Percent of |  |  | March 15 | may 15 | Alugust. 15 | November 15 |  |
|  | (Number) | (\$1,000) | (\$1,000) | (11, (6)0) | sales |  | ( $\$ 1,000$ ) | (Dollars) | (Number) | (number) | (Number) | (Nunter) | (Number) |
| Type by Kind of Business-Continupd |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesabers-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Anusement, sparting goods distributors.... Caneras, photographic supplies | 2,514 | 952,711 | 112,964 | $10^{9}$, stos ${ }^{\text {a }}$ | 17.8 | 67,335 | 1,700,205 | 20,331 | 20,448 | 20,990 | 22,201 | 1,051 |
| distributers.......................... | 484 | 233,116 | 25,292 | 4, $2 \times 20$ | 19.0 | 23,481 | 467,803 | 5,201 | 5,244 | 5,346 | 5,487 | 240 |
| Sporting gocds wholesalers............. | 579 | 233,998 | 32,592 | 38,997 | 16.7 | 19,820 | 378,822 | 4,774 | 4,862 | 4,829 | 5,073 | 340 |
| Toys, games, fireworks wholesalers..... | 805 | 277,026 | 26,331 | -0,055 | 16.0 | 22,793 | 455,201 | 5,290 | 5,340 | 5,052 | 6,349 | 592 |
| Other recreation gocds wholesalers..... | $0 \times 1$ | 207,971 | 28,749 | 39,970 | 19.2 | 21,04] | 398,319 | 5,006 | 4,996 | 5,103 | 5,292 | 479 |
| Rook, bagazine, newspaper wholesalers | 1,919 | 097,206 | 47,909 | 136,631 | 19.6 | 83,180 | 1,473,730 | 27,300 | 25,807 | 25,271 | 25,280 | 1,153 |
| Coal wholesters................................. | 700 | 794,189 | 36,786 | 63,870 | 8.0 | 30,824 | 607,959 | 6,513 | 6,250 | 6,279 | 6,626 | 208 |
| dock stocks) | 496 | 568,163 | 17,354 | 42,002 | 7.5 | 20,249 | 389,322 | 4,028 | 3,921 | 3,938 | 4,082 | 159 |
| coal wholesalers (with coal yard).. | 204 | 226,026 | 23,432 | 21,208 | 9.4 | 10,575 | 218,637 | 2,485 | 2,329 | 2,341 | 2,54, | 109 |
| Famm supplies wholesazer | 2,347 | 1,574, <4, 2 | 148,207 | 170,763 | 10.8 | 82,819 | 1,604,247 | 22,094 | 20,633 | 21,002 | 23,096 | 1,399 |
| Feed wholesalers...................... Fertilizer, agricul tural chemicsl | 1,007 | 760,302 | 34,478 | 58,037 | 7.6 | 27,500 | 542,619 | 7,135 | 7,204 | 7,289 | 7,731 | 774 |
| distributors.. | 507 | 280,597 | 15,851 | 30,585 | 10.9 | 13,627 | 269,507 | 3,690 | 3,047 | 3,324 | 3,360 | 204 |
| Seed wholesalers | 041 | 472,148 | 92,665 | 74,829 | 15.8 | 38,048 | 781,497 | 10,273 | 8,758 | 9,381 | 20,938 | 323 |
| Other farm supplies wholesalers. | 132 | 53,595 | 5,213 | 7,312 | 13.6 | 3,638 | 70,024 | 996 | 1,024 | 1,018 | 1,067 | 98 |
| Jewelry wholesalers.. | 2,741 | 825,459 | 146,168 | 145,964 | 17.7 | 76,224 | 2,468,531 | 16,950 | 16,342 | 16,704 | 18,183 | 2,033 |
| Genersl-line jewelry wholesalers | 234 | 143,549 | 25,552 | 29,880 | 20.8 | 16,319 | 335,943 | 3,658 | 3,586 | 3,612 | 4,074 | 170 |
| clocks, wstches wholesalers. | 355 | 124,380 | 17,608 | 19,466 | 25.7 | 4,989 | 196,685 | 2,118 | 2,052 | 2,053 | 2,225 | 229 |
| Costume fewelry wholesslers............ | 513. | 132,621 | 13,796 | 31,685 | 23.9 | 16,233 | 301,671 | 3,804 | 3,470 | 3,784 | 4,185 | 408 |
| Frecious stones distributors........... | 498 | 202,608 | 42,262 | 20,87? | 20.3 | 9,950 | 175,806 | 1,634 | 1,595 | 1,591 | 1,670 | 395 |
| tools distributors.................... | 172 | 30,719 | 7,077 | 8,669 | 28.2 | 5,655 | 105,298 | 1,559 | 1,469 | 1,443 | 1,474 | 132 |
| Other Jewelry wholesalers... | 969 | 191,582 | 39,873 | 35,385 | 18.5 | 18,078 | 355,128 | 4,177 | 4,170 | 4,221 | 4,555 | 699 |
| Petroleum products distributors | 2,260 | 1,410,388 | 4,167 | 127,541 | 9.0 | 56,221 | 1,117,171 | 12,602 | 12,586 | 12,984 | 13,350 | 1,403 |
| Glft, art goods, greeting cards wholesalers | 983 | 190,307 | 21,052 | 46,127 | 24.2 | 21,110 | 443,946 | 5,760 | 5,487 | 5,639 | 7,272 | 732 |
| Gift, art goods wholesalers.. | 735 | 140,213 | 14,994 | 31,989 | 22.8 | 14,428 | 278,437 | 3,736 | 3,638 | 3,67\% | 4,172 | 552 |
| Greeting card alstributors. | 248 | 50,094 | 6,058 | 14,138 | 28.2 | 6,682 | 165,509 | 2,024 | 1,849 | 1,964 | 3,100 | 181 |
| Flower, buld, plant uholesalers... | 966 | 222,942 | 12,563 | 53,695 | 24.1 | 28,605 | 542,603 | 7,517 | 7,486 | 7,367 | 7,766 | 664 |
| Flower (cut), patted plant wholesalers. | 851 | 193,270 | 10,204 | 46,258 | 23.9 | 24,687 | 468,531 | 0,34,4 | 0,439 | 6,193 | 6,695 | 607 |
| Bulb. plant distributors...... | 115 | 29,672 | 2,359 | 7,437 | 25.1 | 3,918 | 74,072 | 1,173 | 1,047 | 1,174 | 1,071 | 57 |
| Miscellaneous pronucts merchant |  |  |  |  |  |  |  |  |  |  |  |  |
| wholesalers........................ <br> Forest products (except Iun | 4,076 | 3,031,252 | 214,342 | 292,592 | 9.7 | 146,819 | 2,938,082 | 35,190 | 34,428 | 34,583 | 38,465 | 2,291 |
| distributors............. | 669 | 290,871 | 12,733 | 31,914 | 11.0 | 15,114 | 317,586 | 4,506 | 4,4,13 | 4,215 | 4,857 | 411 |
| General merchandise distributors....... | 594 | 814,291 | 64,104 | 90,947 | 17.2 | 49,022 | 1,051,770 | 21,512 | 10,973 | 11,228 | 13,524 | 328 |
| Lesther goods wbolesalers.... Musical instrument, sheet | 454 | 135,579 | 15,119 | 19,854 | 14.6 | 8,624 | 162,073 | 1,940 | 1,906 | 1,969 | 2,060 | 258 |
| music wholesalers......... | 509 | 192,142 | 19,297 | 37,023 | 19.3 | 18,621 | 354,140 | 4,174 | 4,125 | 4,048 | 4,398 | 227 |
| Industrial yarns wholesalers............ | 222 | 191,250 | 14,194 | 13,242 | 6.9 | 18,400 | 117,808 | 1,153 | 1,144 | 1,131 | 1,145 | 122 |
| Bags, bagging, burlap (textiles) <br> distributors................................... |  |  |  |  |  |  |  |  |  |  |  |  |
| Food, beverage basio materisi ${ }^{\text {a }}$ | 659 | 239,072 | 22,058 | 37,4,2 | 15.7 | 19,448 | 375,550 | 6,060 | 5,974 | 6,037 | 6,233 | 519 |
| All other merchant wholesalers. | 325 | 530,630 | 27,813 | 25,154 | 4.7 | 10,817 | 199,951 | 2,147 | 2,118 | 2,167 | 2,197 |  |
| All other merchant wholesalers. | 64.4 | 637,417 | 39,023 | 37,016 | 5.8 | 18,173 | 358,598 | 3,698 | 3,705 | 3,788 | 4,051 | 295 |
| Manurfaturers' sales branches, salea |  |  |  |  |  |  |  |  |  |  |  |  |
| orfices, total....................... | 22,590 | 69,533,784 | 2,152,720 | 5,326,425 | 7.7 | 2,605,047 | 51,094,937 | 512,232 | 513,218 | 516,641 | 515,876 | 110 |
| Sales branches (with stocks). | 14,759 | 36,811,238 | 2,152,720 | 3,859,280 | 10.5 | 1,947,494 | 38,972,080 | 399,447 | 400,339 | 4.04,383 | 4.04,031 | 67 |
| Sales officee (wlhout stocks) | 7,831 | 32,722,546 |  | 1,467,145 | 4.5 | 657,553 | 12,722,857 | 112,785 | 122,879 | 112,258 | 121,845 | 43 |
| Food and kindred products.........Sales branches (with stocks)Sales offices (without stocks) | 4,488 | 11,746,914 | 242,253 | 1,092,102 | 9.3 | 480,493 | 9,387,147 | 106,464 | 107,685 | 108,702 | 106,460 | 20 |
|  | 3,398 | 7,954, 675 | 242,253 | 817,410 | 10.3 | 382.382 | 7,432,325 | 85,316 | 85,988 | 87,122 | 85,661 | 9 |
|  | 1,090 | 3,792,239 | ... | 274,692 | 7.2 | 204,211 | 1,954,822 | 21,148 | 21,697 | 21,580 | 20,799 | 11 |
| Meat products sales branches, ssles orrices................... | 665 | 2,702,901 | 58,308 | 181,443 | 6.7 | 104.186 | 1,962,512 | 26,704 | 26,499 | 26,719 | 25,356 | 5 |
| Dairy products sales branches, sales orrices................... | 961 | 1,509,806 | 31,703 | 245,765 | 16.3 | 98.265 | 1,908,661 | 20,704 20,947 | 26,499 21,438 | 26,719 21,853 | 25,356 21,039 | 7 |
| Canned, preserved and frozen foods sales brancbes, sales offices....................... |  | 1,509,806 | 31,03 | 24, 765 | 16.3 | 90,205 | 1,968,661 | 20,947 | 21,438 | 21,853 | 21,039 | 7 |
|  | 291 | 913,969 | 54,4,20 | 74, 143 | 8.1 | 33,523 | 645.972 | 7,588 | 7,536 | 7,602 | 7,578 | $\ldots$ |
| Grain mill products sales branches, sales offices...................................... | 334, | 1,331,409 | 18,342 | 78,830 | 5.9 | 36,577 | 669,199 | 7,499 | 7,478 | 7,372 | 7,375 |  |
| Bakery products sales branches, sales offices........................ | 905 | 631,699 | 14,280 | 165,24 | 26.2 | 80,483 | 1,620,419 | 7,499 17,735 | 7,4,8 | 18,472 | 18,375 |  |
| Confectionery and related products sales branches, sales offices. $\qquad$ |  | 631,099 | 14,280 | 165,241 | 26.2 | 80,483 | 1,620,419 | 17,735 | 17,901 | 18,487 | 18,348 |  |
|  | 132 | 332,619 | 2,425 | 29,611 | 8.9 | 11,852 | 221,532 | 2,290 | 2,287 | 2,280 | 2,276 | 3 |
| branches, sales offices................... | 113 | 212,910 | 5,528 | 34, 830 | 16.4 | 17,854 | 354,752 | 3,223 | 3,395 | 3,56e | 3,655 |  |
| Wires and distilled spirits salesbranches, ssles offices......... |  |  |  |  |  |  |  |  |  |  |  | $\cdots$ |
|  | 144 | 1,943,006 | 18,366 | 149,905 | 7.7 | 4, 575 | 829,608 | 7,586 | 7,764 | 7,480 | 7,760 |  |
| branches, ssles offices....... Cther food, stadred products sa branches, sales offices...... | 943 | 2,103,595 | 38,881 | 132,334 | 6.1 | 22,178 | 1,174,492 | 12,892 | 13,387 | 13,341 | 13,073 | 5 |
| Textile mill products | 431 | 1,809,931 | 53,152 | 104,905 | 5.8 | 60,405 | 1,138,834 | 9,521 | 9,458 | 9,558 | 9,523 | ᄃ |
| Saies branches (with stocSales offices (without st | 200 | $\begin{aligned} & 837,801 \\ & 972,130 \end{aligned}$ | 23,152$\ldots$ | $\begin{aligned} & 56,578 \\ & 48,327 \end{aligned}$ | 5.8 | 24,445 | $\begin{aligned} & 195,917 \\ & 442,917 \end{aligned}$ | 6,2173,304 | 0,1783,280 | 6,2193,339 | 6,2263,297 | ¢ |
|  |  |  |  |  |  |  |  |  |  |  |  | $\cdots$ |
| Cotton, rayon, bread woven fabrics sales branches, sales offices...................... |  |  |  | 23,364 | 5.0 |  |  |  |  |  |  |  |
| Ynitting mill products sales branches,sales offices......................, | 86 | 475,325 | 12,936 |  |  | 13,850 | 266,094 | 2,040 | 2,038 | 1,982 | 1,950 | $\alpha$ |
|  | 31 | 88,419 | 1,859 | 4,356 | 4.9 | 2,281 | 45,314 | 375 | 368 | 347 | 359 |  |
| carpets and rugs sales branches,sales offices.............. |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1331 | 424,336 | 14,316 | 29,624 | 7.6 | 20,270 | 373,293 | 3,512 | 3,511 | 3,560 | 3,398 | $\ldots$ |
| Cther textile mili products ss branches, sales offices...... |  | 821,851 | 24,041 | 47,061 | 5.7 | 24,004 | 454,133 | 3,594 | 3,54, | 3,663 | 3,816 |  |
|  | $1$ |  |  |  |  |  |  |  |  |  |  |  |

See rootnotes at end or table.

## Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

| Type of operation and kind of busineas | Estat-Lishments | Sales | Inventories, end of уеаг, at cost | Operating expenses (including payroll) ${ }^{1}$ |  | Payroll, entire year | ```Peyroll, Workweek ended nearest Hovember }1``` | Paid employees, workweex ended nearest- |  |  |  | Activeproprie-tors of un-incorpo-ratedbusi-nesses,November |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Amount | Percent of |  |  | March 15 | May 15 | August 15 | $\left.\right\|_{\substack{\text { November } \\ 15}}$ |  |
|  | (Number) | $(\$ 1,000)$ | ( $\$ 1.000$ ) | ( $\$ 1,000$ ) | sales |  | ( $\$ 1,000$ ) | (Dollars) | (Number) | (Number) | (Humber) | (Number) | (Number) |
| Type by Kind of Eusiness-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| 'racturers' sales brar.fes, sales onfien-ion. |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 283 | 735,931 | 29,508 29,508 | 60,062 | 9.0 | 34,917 | 701,245 | 0,305 | 0,257 4,125 | 6,447 4,302 | 6,068 4,351 | 7 |
| Sales branches (with stocks).......... Sales ofrices (without stocks) ${ }^{\text {a }}$, ${ }^{\text {a }}$. | 157 | 333,235 402,696 | 29,508 | 39,839 26,223 | 12.0 0.5 | 19,084 | 404,117 297,128 | 4,183 2,182 | 4,125 2,132 | 4,302 2,145 | 4,351 2,317 | 4 |
| Mory's and boys' clothing and furnishings sales tranches, sales ofrices.............. | 103 | 307,979 | 12,490 | 22,546 | 7.3 | 11,809 | 221,187 | 2,233 | 2,268 | 2,267 | 2,274 | 3 |
| Women's and children's outerwear and under-- garments sales branches, sales offices... | 107 | 279,228 | 8,885 | 31,752 | 11.4 | 16,712 | 336,719 | 3,010 | 2,847 | 3,020 | 3,171 | 3 |
| Outer apparel and related products sales branches, sales offices. | 73 | 148,724 | 8,133 | 11,704 | 7.9 | 0,396 | 143,339 | 1,122 | 1,142 | 1,160 | 1,223 | 1 |
| Furniture and fixtures..................... | 286 | 266,271 | 18,4,49 | 41,937 | 15.7 | 22,890 | 442,808 | 4,440 | 4,387 | 4,306 | 4,406 | 10 |
| Sales branches (with stocks)........... | 229 | 197,438 | 18,4,49 | 29,396 | 14.9 | 17,332 5,558 | 331,484 111,324 | 3,464 | 3,442 | 3,420 886 | 3,485 | 4 |
| Sales ofrices (without stocks).......... Household furniture sales branches, sales offices. | 125 | 136,980 | 7,869 | 16,333 | 11.9 | 7,691 | 141,324 | 1,649 | 1,632 | 1,607 | 1,620 | 10 |
| uflice furniture sales branches | 112 | 58,815 | 3,927 | 13,278 | 22.6 | 8,562 | 167,908 | 1,584 | 1,574 | 1,566 | 1,616 | $\ldots$ |
| Other furniture, fixtures sales branches, sales offices. | 59 | 70,476 | 6,653 | 12,326 | 17.5 | 6,637 | 133,576 | 1,207 | 1,181 | 1,133 | 1,230 | $\ldots$ |
| Paper and allied products........Sales branches (with stocks)Sales offices (without stocke) | 455 | 2,097,564 | 15,886 | 143,542 | 6.8 | 54,422 | 1,123,322 | 10,218 | 10,177 | 10,099 | 10,351 | $\cdots$ |
|  | 98 | 377,093 | 15,886 | 24,496 | 6.5 | 13,141 | 302,267 | 2,753 | 2,738 | 2,674 | 2,896 | $\ldots$ |
|  | 357 | 1,720,471 |  | 119,046 | 6.9 | 41,301 | 821,055 | 7,465 | 7,439 | 7,425 | 7,455 | $\ldots$ |
| Pulp, paper and paperboard sales branches, sules offices.......... | 112 | 885,797 | 2,347 | 57,168 | 6.5 | 16,161 | 339,863 | 2,483 | 2,477 | 2,492 | 2,521 | $\cdots$ |
| Paperboard containers and boxes sales branches, sales offices. | 93 | 246,251 | 227 | 16,485 | 6.7 | 6,399 | 120,102 | 942 | 927 | 939 | 955 | $\ldots$ |
| branches, sales offices. <br> Other paper and allied products sales branches, sales offices.................. | 250 | 965,516 | 13,312 | 69,889 | 7.2 | 31,882 | 663,357 | 6,793 | 6,773 | 6,668 | 6,875 | ... |
| Chemicals and allied products............... | 2,190 | 8,889,312 | 173,746 | 841,351 | 9.5 | 299,984 | 5,989,562 | 56,129 | 56,408 | 56,766 | 56,863 | 7 |
| Sales tranches (with stocks)........... | 1,482 | 4,548,221 | 173,746 | 557,022 | 12.2 | 192,658 | 3,855,136 | 38,555 | 38,920 | 39,218 | 39,272 | 5 |
| Sales offices (without stocks) Industrial inorganic and organic chemicals: | 708 | 4,341,090 | ... | 284,329 | 6.5 | 107,326 | 2,134,426 | 17,574 | 17,488 | 17,548 | 17,591 | 2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 196 | 1,937,291 | 47,430 | 170,273 | 8.8 | 41,756 | 864,173 | 7,565 | 7,583 | 7,720 | 7,686 | ... |
| Sales offices (without stociks). | 257 | 2,934,526 |  | 146,579 | 5.0 | 48,647 | 932,137 | 6,918 | 6,978 | 7,035 | 7,067 | ... |
| Drugs and medicines sales branches, | 325 | 883,323 | 39,869 | 119,588 | 13.5 | 54,896 | 1,073,627 | 10,718 | 10,748 | 10,626 | 10,871 | ... |
| Soap and related products sales branches, sales offices. | 207 | 1,211,087 | 12,120 | 98,421 | 8.1 | 32,515 | 598,462 | 5,814 | 5,791 | 5,944 | 5,897 | 1 |
| Faints and allied products sales branches, sales offices. | 646 | 589,840 | 37,208 | 103,203 | 17.5 | 45,887 | 891,460 | 9,049 | 9,676 | 9,699 | 9,543 | 3 |
| sales orfices........................... Cther chemicals and branches, sales orfices............... | 559 | 1,333,244 | 37,119 | 203,087 | 15.2 | 76,283 | 1,629,703 | 15,465 | 15,6.32 | 15,742 | 15,799 | 3 |
| Rubber products........................... | 525 | 1,602,956 | 122,207 | 165,352 | 10.3 | 69,231 | 1,209,510 | 13,472 | 13,336 | 13,425 | 13,377 | - ... |
|  | 452 | 1,385,078 | 122,207 | 142,754 | 10.3 | 60,195 | 1,230,855 | 11,843 | 11,740 | 11,808 | 11,762 | ... |
| Bales offices (without stocks)......... | 73 | 217,878 | ... | 22,598 | 10.4 | 9,036 | 178,655 | 1,629 | 1,596 | 1,617 | 1,015 | ... |
| Tires and inner tubes seles branches, sales offices.............................................. | 292 | 1,138,548 | 81,764 | 109,702 | 9.6 | 47,381 | 916,976 | 9,253 | 9,166 | 9,229 | 9,188 | $\ldots$ |
| Rubber footwear sales branches,sales offlces..................................... |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 34 | 119,966 | 16,539 | 20,217 | 10. | 6,851 | 140,599 | 1,396 | 1,363 | 1,370 | 1,397 | ... |
| Heclaimed rubber and other rubber industries sales branches, sales offices. | 190 | 34,4,442 | 23,904 | 35,433 | 10.3 | 14,999 | 351,935 | 2,823 | 2,807 | 2.826 | 2,792 | ... |
| Leather and leather products................ | 101 | 412,553 | 53,033 | 47,566 | 11.5 | 19,970 | 370,316 | 4,348 | 4,219 | 4,185 | 4,176 | $\cdots$ |
|  | 71 | 358,759 | 53,033 | 45,208 | 12.6 | 18,802 | 354,289 | 4,167 | 4,045 | 4,010 | 4,005 | $\ldots$ |
| Sales branches (with stocks)........... Sales offices (without stocks)....... | 30 | 53,794 | , | 2,358 | 4.4 | 1,108 | 22,027 | 181 | 174 | 175 | 171 | $\ldots$ |
| tone, clay and glass products | 742 | 2,606,649 | 49,583 | 187,912 | 7.2 | 100,828 | 2,014,651 | 18,756 | 19,068 | 19,100 | 19,107 | 7 |
| Sales tranches (with stocks). | 380 | 659,159 | 49,583 | 113,704 | 17.2 | 64,138 | 1,332,204 | 13,073 | 13,361 | 13,352 | 13,355 | 7 |
| sales offices (without stocks) Glass and glase producta sales branches, | 562 | 1,947,490 | ... | 74,208 | 3.8 | 36,690 | 682,447 | 5,683 | 5,707 | 5,748 | 5,752 | ... |
|  | 430 | 1,088,202 | 31,640 | $50,4+6$ | 5.2 | 40,230 | 787,151 | 8,566 | 8,448 | 8,534 | 8,884 | ... |
| sales offices......................................... Cement, budraulic alee branches, |  |  |  |  |  |  |  |  |  |  |  |  |
| 唯es offices...................................... | 110 | 450,056 | 277 | 23,531 | 5.2 | 9,258 | 187,580 | 1,589 | 1,607 | 1,585 | 1,594 | ... |
| tructural clay products sales branches, <br> gales offices. | $10 є$ | 125,425 | 6,285 | 9.988 | 8.0 | 5,002 | 120,912 | 842 | 922 | 908 | 921 | $\cdots$ |
| Concrete, and plaster products sales branches, sales offices......................... |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 134 | L03,232 | 978 | 27,4.7 | 6.8 | 14,101 | 247,910 | 2,385 | 2,474 | 2,522 | 2,436 | ... |
| Wher atone, clay and elass producta aales tranches, sales affices......................... | 392 | 539,734 | 20,397 | 70,500 | 13.1 | 32,237 | 671,002 | 5, 324 | 5,617 | 5,551 | 5,222 | 7 |
| Primary metal products...................... | 1, 16.4 | 10, 13 ${ }^{17}$, 279 | 78,798 | 227,546 | 2.1 | 108,715 | 2,188,596 | 17, 500 | 17,740 | 17,722 | 17,751 | 2 |
|  | 210 | 1,301,608 | 78,998 | 52,345 | 3.9 | 20,489 | 535,224 | 5,129 | 5,345 | 5,118 | 5,114 | 2 |
| Wales arrices (without slock ) ......... | - | 1, 6 ,37,671 |  | 174,800 | 1.8 | 82,220 | 1,653,37? | 12,371 | 12,401 | 12,004 | 12,637 | ... |
| Hast furnuce, steel work, and rolling mill praducts sales branches, | 561 | 27, 134,088 | 8,842 | 110,681 | 1.6 | 57,618 | 1,152,46e | 8,212 | 8,239 | 8,429 | 8,432 | $\ldots$ |
| Wher primary gretule industry products thes tranches, sules aftices.............. | (1) | 3,155,191 | $4^{4}, 4,45$, | 116, Ris | 3.5 | 51,027 | 1,036,128 | 4,288 | 4,507 | 4,293 | 4, 293 | 2 |
| itupinfted metal producte................................ <br> alen branhter (with stocks). <br> iale日 ofribes (without shoukis).......... <br> atlery, hand tont, harduare salta <br> branches, nuseg oflices........................ <br> Houting, and plumblne pqufpmert ardm <br> trancheb, bales afficeg..................... <br> tractural metal proiducts b4les branches <br> sales offlors...................................... <br>  DHEE ofrices... <br>  <br> brincpmes sques fricue....................... | 1,159 | 2,955,046 |  | 156,594 | 5.5 | 87,721 | 1,700,052 | 16,919 | 17,208 | 17,418 | 17,030 |  |
|  | (n) 2 | 6,02, 631 | 77,230 | 98,602 | 16.4 | 56,416 | 3,073,053 | 12,020 | 12,320 | 12,493 | 12,074 | 2 |
|  | 4.5 | 2, 252, 615 | (1) | 57, 517 | $\therefore$ | 31,305 | 0,6, 0.9 | 4, A \% $\%$ | 4, 3 31) | 4,923 | 4,946, | 2 |
|  | 124 | 1, $0^{51}, 104$ | +1,880 | 13,1.57 | 10.6 | 8,908 | 154.235 | 1,061 | 1,62,5 | 1,613 | 1,006 |  |
|  |  | 1. 1.75 |  | 1., |  |  | 13, |  |  |  |  | $\cdots$ |
|  | 20.3 | 4 40.731 | 23,379 | 3.2, 479 | 7. | 16,892 | 33\%,345 | 3,025 | 3,634 | 1,007 | 3, 1.89 | 1 |
|  | 24, | 9.76, 14,4 | $\therefore 2,3 ?$ | 53,381 | 4.1 | 31,870 |  | 5,675 | 5,5\%, | 3,824 | 2,610 | 1 |
|  | 12 2. | 110, | 13,072 | 17,521 | 11.1 | \%,94. | 1417.235 | 1,104 | 2,131 | 2,160 | 1,806 | $\ldots$ |
|  | sts | , ,333,415 | 11, \% \% 1 | 3, 535 | 1. | 22,145 |  | 6,30, | 4, $2^{2+4}$ | 4,122 | $4,2>0$ | 2 |

Table 1A. WHOLESALE TRADE: 195\&-UNITED STATES, BY TYPI:OF OPERATMON ANI) KINI) OF BLSINESS-Contanued

Establishments, Sales, Inventores, Operating Expenses, Payroll, and Persommed

| Type of operation and kind of business | Estat- Iishwents <br> CNumber | Sales | liventories, end of at cost | Operating expences (includingpayrol $\downarrow$ ) payrold |  | Payrol1, entire уеат | Payroll, workwep ended henres wovernter | Puid employees, wnokutek crided nume it- |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Amumit | $\begin{array}{\|l\|} \hline \text { Per- } \\ \text { Cent } \end{array}$ |  |  | March 15 | Nay 15 | August 15 | $\begin{gathered} \text { Nuvemb } \\ 15 \end{gathered}$ |  |
|  |  | (\$1.000) | ( 12,000 ) | (\$1, 000 ) | sales |  | ( $\$ 1,000)$ | (Do11ars) | (Humber) | (Number) | (tungter) | (tamber) | (Wather) |
| Tape by Kind of Busiress-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Pmuracturers' sales branctes, sales ofrices-on. |  |  |  |  |  |  |  |  |  |  |  |  |
| Muchinery (except electrical)............... Sales branches (with stocks)....... | 5,327 | 5,408,401 | $\begin{array}{r} 458,293 \\ 458,293 \end{array}$ | $\begin{aligned} & 885,342 \\ & 702,501 \end{aligned}$ | $\begin{aligned} & 14.5 \\ & 17.3 \end{aligned}$ | $\begin{aligned} & 500,183 \\ & 490,104 \end{aligned}$ | $11,291,839$ $9,973,980$ | 107,096 94,640 | 107,314 94,945 | 107,592 <br> 145,747 | 108,274 | 7 |
| Sales offices (without stocks)........... | 1,335 | 1,590,047 | , | 122,843 | 7.7 | 70,019 | 1,317,859 | 12,450 | 12,369 | 11,845 | 11,794 |  |
| Tractors and farim machinery sales tranches, sales offices................ | 299 | 1,292,917 | 204,320 | 112,6 | 3.6 | 02,508 | 1,234,720 | 13,300 | 13,487, | 14,169 | 1,512 |  |
| Construction and mining machinery sales |  |  |  |  |  |  |  |  |  |  |  |  |
| branches, sales orfices............. | 249 | 332,596 | 17,749 | 37.322 | 11.2 | 16,958 | 347,206 | 2,940 | 3,134 | 2,943 | 2,860 | - |
| Metslworking machinery sales branches, sales ofitces.................................... | 29. | 409,715 | 12,233 | 40,01t | 9.8 | 19,255 | 360,723 | 2,4,22 | 2,488 | 2,474 | 2,480 | ... |
| Special-industry machinery (except metaiworing): |  |  |  |  |  |  |  |  |  |  |  |  |
| Sal ${ }^{\text {Sales }}$ Sales offices (without stocks) | 292 <br> 69 | 211,420 108,498 | 21,696 | 33,841 7,840 | 16.0 7.2 | 20,504 | 409,257 86,460 | 4,106 880 | 4,181 | 4.104 851 | 4,029 <br> 816 | $\because$ |
| General industrial machinery: |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales branches (with stocks)........... Sales offices (without stocks)....... | 558 539 | 022,533 445,150 | 39,620 | 212,949 36,724 | 18.0 8.3 | 72,067 22,808 | $1,434,623$ 430,479 | 13,009 3,679 | 13,047 3,633 | $\begin{array}{r} 13,135 \\ 3,595 \end{array}$ | 13,043 3,575 | ; |
| Office and store machines and devices: |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Sales branches (with stocks).......... } \\ & \text { Sales of ftces (without stocks)...... } \end{aligned}$ | 1,778 281 | $1,016,290$ 01,475 | 79,043 | 334,290 19,772 | $\begin{aligned} & 32.9 \\ & 32.2 \end{aligned}$ | 252,197 14,468 | $\begin{array}{r}5,272,067 \\ 299,396 \\ \hline\end{array}$ | 46,795 3,250 | 46,894 3,280 | -7,689 | 49,119 2,794 | . $\quad$. |
| Service-industry and household machines sales branches, seles offices............. | 492 | 761,338 | 21,820 | 72,311 | 9.5 | 36,299 | 686,504 | 9,095 | 8,839 | 8,325 | 8,574 | ... |
| Other machinery (except electrical) sales branches, sales offices... | 47 | 736,969 | 01,812 | 79,599 | 10.8 | 37, 241 | 729,834 | 7,648 | 7,607 | 7,503 | 7,400 | 1 |
| Electrical machinery.. | 1,509 | 5,021,74 | 181,420 | 404,918 | 8.2 | 204,228 | 3,989,599 | 37,061 | 37,062 | 37,428 | 37,477 | ${ }^{3}$ |
| Sales branches (with stocks). Sales offices (without stocks) | ${ }_{713}^{796}$ | $3,615,929$ $1,405,815$ | 281,420 | 335,340 69,578 | 4.3 | 104,267 30,961 | $3,236,865$ 752,734 | 31,042 6,020 | 30,976 6,086 | 31,313 0,115 | 31,327 6,120 | 3 |
| Electrical industrial apparatus: |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales branches (with stocks) | 431 | 1,701,201 | 71,609 | 122,689 | 7.2 | 75,081 | 2,456,329 | 12,651 | 12,025 | 12,734 | 22,738 |  |
| Sales ofrices (without stocks) | 515 | -810,509 |  | 41,958 | 5.1 | 25,797 | 492,573 | 3,843 | 3,855 | 3,933 | 3,919 | ... |
| Electrical appliances sales branches, sales offices............................. | 34 | 129,735 | 3,102 | 11,936 | 9.2 | 8,295 | 155,603 | 1,497 | 1,518 | 1,515 | 2,568 | - .. |
| Commurication equipment sales branches. sales orfices | 292 | 1.739,390 | 69,019 | 176,942 | 10.2 | 70.769 | 1,411,200 | 15,022 | 14,999 | 25,203 | 15,143 | 3 |
| Other electrical machinery ssles |  |  |  |  |  |  |  |  |  |  |  |  |
| branches, sales offices......... | 237 | 634,949 | 37,891 | 51,393 | 8.1 | 24,286 | 473,892 | 4,048 | 4,065 | 4,043 | 4,079 | ... |
| Transportation equipment.. | 963 | 9,247,560 | 396,179 | 441,675 | 4.8 | 230,661 | 4,497,540 | 48,269 | 46,933 | 47,028 | 47,717 | 1 |
| Sales branches (with stocks) ........... | 861 | 7,560,883 | 396,179 | 409,018 | 5.4 | 214,844 | 4,216,854 | 45,004 | 43,834 | 4,265 | 45,051 |  |
| Sales offices (without stocks).......... | 202 | 1,680,677 | ... | 32,657 | 2.9 | 15,797 | 280,686 | 3,265 | 3,099 | 2,763 | 2,666 | ... |
| Motor vehicles and equipnent sales branches, sales offices........... | 906 | 8,299,953 | 374,405 | 4,23,938 | 5.1 | 219,906 | 4,290,260 | 40,272 | 45,014 | 45,134 | 45,769 | 1 |
| Other transportation equipment sales remes, sales orrices. | 57 | 947,607 | 21,774 | 17,737 | 1.9 | 10.755 | 207,280 | 1,997 | 1,919 | 1,894 | 1,948 | ... |
| Instruments and related products | 1,047 | 1,025,952 | 52,535 | 155,881 | 15.2 | 93,440 | 1,841,578 | 20,206 | 20,384 | 20,719 | 20,460 | 10 |
| Soles branches (with stocks) | 395 | 783,936 | 52,535 | 134,757 | 17.2 | 83,094 | 1,626,016 | 18,292 | 18,478 | 18,822 | 18,610 |  |
| Sales offices (without stocks). | 152 | 242,016 |  | 21,124 | 8.7 | 10,546 | 215,562 | 1,914 | 1,906 | 2,897 | 1,850 |  |
| Scientific and controlling instruments sales hranches, sales ofrices.............. | 320 | 425,897 | 12,563 | 65,548 | 15.4 | 38,394 | 783,304 | 6,901 | 7,042 | 7,336 | 7,371 | $\ldots$ |
| Photographic and optical goods; watches and clocks sales branches, sales offices. | 208 | 400,957 | 22,815 | 39,962 | 10. | 24,344 | $46^{6}$ | ,220 | 5,292 | 5,389 | 5,262 | 2 |
| Medical instrumenrs and supplies sales |  |  |  |  |  |  |  |  |  |  |  |  |
| branches, sales offices................. | 90 | 108,583 | 6,622 | 18,563 | 17.1 | 10,220 | 220,196 | 2,082 | 2,084 | 2,081 | 2,030 | - |
| Ophthalmic goods sales branches, | 429 | 90,515 | 10,535 | 32,808 | 35.1 | 20,627 | 391,957 | 5,997 | 5,966 | 5,913 | 5,797 | 8 |
| Other manufacturers' products............... | 1,822 | 4,227,222 | 250,4,48 | 363,738 | 8.6 | 170,739 | 3,602,338 | 35,468 | 35,516 | 36,146 24,500 |  | 30 |
|  | 899 923 | $1,830,538$ $2,396,684$ | 250,448 | 239,909 123,829 | 13.1 5.2 | 107,929 62,810 | $2,371,494$ $1,230,844$ | 23,750 11,718 | 23,875 11,621 | 24,500 11,646 | 24,357 <br> 11,884 | 12 |
| Sales offices (without stocks)......... | 923 | 2,396,684 |  | 123,829 | 5.2 3.8 | $\begin{array}{r}62,810 \\ \hline 9,796\end{array}$ | $1,230,844$ 222,305 | 11,718 1,810 | 11,621 1,812 | 11,646 1,779 | 11,884 | 1 |
| Coal, coke sales branches, sales offices.. Tobacco manuractures sales branches, | 121 | 563.379 | 14,4,5 | 21,174 | 3.8 | 4,796 | 221,305 | 1,810 | 1,812 | 1,779 | 1,874 | 1 |
| saies offices..................... | 181 | 1,622,214 | 21,277 | 85,524 | 5.3 | 16,976 | 319,485 | 3,694 | 3,726 | 3,651 | 3,868 | ... |
| Lumber, wood products sales branches, <br> sales offices | 248 | 464,567 | 50,698 | 45,928 | 9.9 | 21,805 | 404,774 | 4,702 | 4,818 | 5,030 | 4,826 | 11 |
| Products of printing and puhlishing sales branches, sales offices...................... | 54.4 | 427,83 | 15,55 | 77,373 | 18. | 50,138 | 1,000,425 | 10,087 | ,89 | 10,236 | 10,339 |  |
| Toys, sporting and athletic goods sales |  |  |  |  |  |  |  |  |  | 2,657 | 2,384 |  |
| branches, sales offices............. | 102 | 160,326 | 11,91 | 22,007 | 13.7 | 11,213 | 213,571 | 2,287 | 2,488 | 2,057 | 2,384 | . ${ }^{\text {a }}$ |
| sales branches, sales offices.......... | 626 | 989,901 | 36,560 | 112,732 | 11.3 | 60,911 | 1,382,778 | 12,888 | 12,778 | 12,743 | 12,920 | 10 |
| Pearoleve bulk plants, terminals and $1 P$ gas iacilities, total............................. | 29,189 | 26,032,372 | 912,501 | 1,607,213 | 20.0 | 539,4,4 | 20,027,876 | 128,269 | 126,622 | 128,383 | 132,554 | 22,200 |
| Gasoline, distillates, residuals: sulk plants: |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salary bulix plants.. | 11,780 | 6,488,923 | 401,245 | 814,821 | 12.6 | 2911,549 | 5,747,052 | 72,484 | 70,673 | 71,529 | 73,031 | . 1993 |
| Distributirg terminals. | 2,261 | 5,781,703 | 463,290 | 457,548 | 7.9 | 179,463 | 3,487,438 | 37,220 | 36,605 | 37,088 | 38,672 | 27 |
| Wholesale IP gas facilities....... | 970 | 229,534 | 14,482 | 60,830 | 26.5 | -7,226 | 531,664 | 6,792 | 6,697 | 6,828 | ¢,905 | 20 |
| Yerchandise agents, brokers, total............. | 22,231 | 39,250,509 | 203,232 | 1,229,060 | 3.1 | 53n,707 | 10,191,334 | 118,742 | 217,211 | 123,707 | 131,300 | 17,287 |
| Groceries, corfectionery, meats.............. | 2,949 | 7,521,093 | 10,587 | 163,061 | 2.1 | 74,106 | 1,323,1026 | 13,847 | 13,947 | 14,256 | 14,4,40 | , $5 \times 2$ |
| Groceries (combination of food lines)..... | 277 | 677,324 | 1,230 | 19,733 | 2.9 | - 1.50 | 173,502 | 1,810 | 1,243 | 1,931 | 1,254 | $\bigcirc 38$ |
| carned foods............................... | 1,168 | 2,179,398 | 3,979 | 62,392 | 2.9 | 28,395 | 524,549 | 5,712 | 5,733 | 5,832 | 5,871 | , 951 |
| coffee, tea, spices....................... | 129 | 992,494 | 1,407 | 7,564 | . 8 | 3,720 | 53,021 | 431 | 427 | 435 | 463 559 | 1113 |
| confectionery............................. | 174 | 192,022 |  | 7,426 | 3.7 | 2,763 | 52.316 | 527 | 530 | 520 | 559 | 159 |
| Flour....... | 65 | 169,655 | 4 | 2,258 | 1.3 | 750 | 12, 992 | 150 | 153 | 153 | 159 | 30 |
| Meats, provisions (except canned)......... | 97 | 520,605 | 124 | 5,593 | 1.1 | 2,291 | 40,750 | 349 | 377 | 380 | 323 | 78 |
| Sugar.................................... | 215 | 1,514,950 | 2,243 | 14,139 | 0.9 | 7,463 | 128,493 | 1,357 | 1,343 | 1,328 | 1, 2,89 | 157 |
| Miscellaneous grocery products | 824 | 1,374,875 | 1,468 | 43,938 | 3.2 | 18,204 | 334,303 | 3,495 | 3,541 | 3,671 | 3.762 | +23 |

See footnotes at end of tatio.

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY' TY'PE OF OPERATION AND KIND OF BUSINESS-Contmued
Establishments, Sales, Inventontes, Operating Expenses, Payroll, and Personnel

| Type of cepration and kind of business | $\left.\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \\ \text { (Number) } \end{gathered} \right\rvert\,$ | $\begin{aligned} & \text { Sales } \\ & (\$ 2,000) \end{aligned}$ | Inven- <br> tories, end of year, at $\cos t$ ( $\$ 1,000$ ) | Operating expenses (including peyrol11) ${ }^{1}$ |  | $\begin{gathered} \text { Payroll, } \\ \text { entire } \\ \text { year } \end{gathered}$$(\$ 1,000)$ | Payroll,workweekendednearestNovember 25(Dollars) | Pald employees, workweek ended nearest- |  |  |  | Active proprietors of un-incorporared bus1nesses, Hovember (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Amount | Percent. of |  |  | March 15 | May 15 | Alugust 15 | November 15 |  |
|  |  |  |  | ( $\$ 1,000$ ) |  |  |  | (Number) | (Number) | (Number) | (Number) |  |
| Type by find of Eusiras: - Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchandise agents, brokers - iontinued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Farm products (edible).............................. |  | 2,107,425 | 2,061 | 87,563 | 3.6 | 9,301 | 194,756 | 2,056 | 2,099 | 1,906 | 2,055 | 247 |
| Dairy, poultry products............................ Frutts, vegetablec................................. | 893 | 1,591,235 | 2,1923 | 68,824 | 4.3 | 30,074 | 539,020 | 6,702 | 6,920 | 6,712 | 6,698 | 625 |
| ug, chemicals, paint | 516 | 522,701 | 1,720 | 25,212 | 4.8 | 21,735 | 236,253 | 2,089 | 2,130 | 2,140 | 2,212 | 302 |
| Drugs, proprietaries | 172 | 143,150 | 322 | 10,474 | 7.3 | 4,314 | 90,239 | 880 | 892 | 907 | 955 | 89 |
| Chemicals, explosives. | 262 | 317,332 | 1,264 | 11,747 | 3.7 | 5,859 | 117,145 | 935 | 967 | 965 | 982 | 162 |
| Paints, varnishes, 2 acquers, enamels | 82 | 62,219 | 134 | 2,991 | 4.8 | 1,562 | 28,869 | 274 | 271 | 268 | 275 | 51 |
| Apparel (including footwear) | 1,205 | 2,076,128 | 1,913 | 71,613 | 3.4 | 31,175 | 583,909 | 6,202 | 6,132 | 5,956 | 6,122 | 992 |
| Clothing, furnishings (men's, women's)... | 226 | 658,415 | 379 | 16,983 | 2.6 | 9,235 | 180,070 | 1.948 | 1,899 | 1,943 | 1,951 | 174 |
| Men's, boys' clothing, furmshings....... | 162 | 248,213 921,217 | + 305 | 10,256 <br> 31,967 | 4.1 3.5 4.7 | 2,418 12960 | 73,649 251,724 | 648 2,596 | 055 2,618 | 645 2.559 | 703 2,660 | 103 509 |
| Nomen's, chlidren's clothing, accessories. Furs (dressed), imr clothin ............. | 573 48 | 921,217 59,941 | $\begin{array}{r}1,054 \\ 91 \\ \hline 18\end{array}$ | 31,967 2,821 | 3.5 4.7 | 12,960 1,229 | 251,724 19,671 | 2,596 | 2,618 368 | 2,559 231 | 2,660 | $\begin{array}{r}509 \\ 35 \\ \hline\end{array}$ |
| Handbags................. | 35 | 24,058 | 32 | 1,383 | 5.7 | 460 | 8,668 | 96 | 93 | 93 | 98 | 35 |
| Millinery, millinery | 67 | 59,368 | 1 | 3,680 | 6.2 | 1,373 | 25,000 | 265 | 262 | 259 | 259 | 6 |
| Shoes, other footwear. | 80 | 89,865 | 102 | 4,068 | 4.5 | 1,378 | 22,599 | 219 | 212 | 201 | 203 | 62 |
| Work clothing.. | 14 | 15,051 |  | 455 | 3.0 | 122 | 2,528 | 25 | 25 | 25 | 28 |  |
| Dry goods, piece g | 818 | 3,233,165 | 5,620 | 107,348 | 3.3 | 49,567 | 878,670 | 7,242 | 7,231 | 7,212 | 7,339 | 484 |
| Hosiery. | 111 | 224,021 | 286 | 9,299 | 4.2 | 4,687 | 85,924 | ${ }^{3} 36$ | 623 | 619 | 644 | 73 |
| Dry goads | 159 | 488,027 | 960 | 18,982 | 3.9 | 8,538 | 152,178 040,568 | 1,529 | 1,532 5,076 | 1,517 5,076 | 1,585 5,110 | 78 333 |
| Plece goods | 548 | 2,521,117 | 4,374 | 79,067 | 3.1 | 36,342 | 640,568 | 5,077 | 5,076 | 5,076 |  |  |
| Furniture, home furnis | 837 | 571,713 | 1,634 | 38,691 | 6.8 | 14,434 | 275,574 | 2,637 | 2,636 | 2,626 | 2,698 | 709 |
| Furniture. . . . . | 375 | 269,516 | 494 | 17,044 | 6.3 | 6,133 | 117,677 | 1,134 | 1,129 | 1,126 | 1,171 1,527 | 306 |
| Home fumishings. | 462 | 302,197 | 1,140 | 21,647 | 7.2 | 8,301 | 157,897 | 1,503 | 1,507 | 1,500 |  |  |
| Paper, allied products | 403 | 469,942 | 1,020 | 19,590 | 4.2 | 8,247 | 158,304 | 1,420 | 1,433 | 1,452 | 1,456 | 272 |
| Paper.................................... | 283 | 410,731 | 868 | 14,203 | 3.5 | 5,913 | 1.13,083 | 981 | 1,009 | 1,028 | 1,025 |  |
| Stationery, office supplies................ | 120 | 59,211 | 152 | 5,187 | 8.8 | 2,334 | 45,221 | 439 | 434 | 424 |  |  |
| farw products (raw materials) | 3,500 | 11,495,721 | 29,708 | 176,930 | 1.5 | 77,429 | 1,651,834 | 34,480 | 33,463 | 39,678 | 46,714 | 3,363 |
| Cotton........... | 254 | 1,020,618 | 10,053 | 7,659 | 0.8 | 3,035 | 57,716 | 723 | 714 | 706 | 812 | 202 |
| Grain. | 230 | 1,229,080 | 1,150 | 11,349 | 1.0 | 5,544 | 1.02,509 | 1,058 | 1,053 | 1,086 | 1,089 | 123 |
| Hides, skins, raw | 137 | 258,203 | 1,495 | 9,108 | 3.5 | 4,327 | 73,154 | 754 | 703 | 695 | 707 | 70 |
| Livestock.. | 2,223 | 7,558,447 | 7,335 | 96,999 | 1.3 | 46,247 | 949,099 | 28,866 | 28,897 | 29,598 | 30,373 | 2,221 |
| Tubacco (1eaf) | 552 | 1,045,530 | 7,762 | 43,602 | 4.2 | 14,343 | 397,720 | 2,366 | 1,330 | 6,862 | 12,976 | 633 |
| Wool, mohair.. | 118 | 315,643 | 1,882 | 5,933 | 1.9 | 3,155 | 55,475 | 552 | 586 | 547 | 512 | 73 |
| Miscellaneous inedible farm $p$ P | 52 | 167,994 | 31 | 2,280 | 1.4 | 778 | 16,161 | 161 | 180 | 184 | 245 | 41 |
| Automotive. | 648 | 925,266 | 2,093 | 38,293 | 4.1 | 14,991 | 286,327 | 2,532 | 2,576 | 2,600 | 2,633 | 523 |
| Electrical-electronic apparatus, |  |  |  |  |  |  |  |  |  |  | 5,513 |  |
| equipment, appliances....................... | $\begin{array}{r}1,527 \\ 859 \\ \hline 8\end{array}$ |  | 5,727 3,461 | 83,801 44,804 | 6.1 | 17,653 | 333,570 | 2,949 | 3,006 | 3,003 | 3,042 | 765 |
| Elecirical apparatus, supplies... Appliances, | 859 167 | 134,053 | 3,479 | 7,124 | 5.3 | 2,536 | 47,335 | 471 | 471 | 477 | 489 | 132 |
| Electronic parts, equipment. | 501 | 553,418 | 1,687 | 31,873 | 5.8 | 11,818 | 243,318 | 1,837 | 1,953 | 1,918 | 1,982 | 412 |
| Hardware, plumbing-heating | 1,049 | 606,339 | 2,595 | 4,3,929 | 7.2 | 17,581 | 341,690 | 3,240 | 3,234 | 3,238 | 3,366 | 869 |
| Hardware............... | 347 | 239,745 | 499 | 15,254 | 6.4 | 5,526 | 105,124 | 1,007 | 998 | 1,018 | 1,075 | 297 |
| Plumbing, heating goods | 702 | 366,594 | 2,096 | 28,675 | 7.8 | 12,055 | 236,575 | 2,233 | 2,236 | 2,220 | 2,291 | 572 |
| Lumber, construction materiala | 903 | 855,451 | 1,709 | 40,533 | 4.7 | 17,727 | 331,088 | 4,170 | 3,386 | 4,170 | 3,473 | 645 |
| Lumber, millwork...... | 526 | 657,518 | 709 | 25,640 | 3.9 | 10,368 | 192,630 | 1,946 | 1,978 | 1,959 | 2,014 | 389 |
| Constraction materials (except lumber) | 377 | 197,933 | 1,000 | 14,893 | 7.5 | 7,359 | 138,458 | 2,224 | 1,408 | 2,211 | 1,459 | 256 |
| Wachinery, equipment, supplies. | 3,274 | 2,169,550 | 11,917 | 150,303 | 6.9 | 64,606 | 1,197,191 | 11,230 | 11,626 | 11,733 | 11,355 | 2,348 |
| Air conditioning, comnorcial refrigeration equipment | 203 | 197,297 | 813 | 8,973 | 4.6 | 3,822 | 74,009 | 858 | 1,171 | 1,185 | 695 | 173 |
| Connercial machines, equipont. | 202 | 68,347 | 689 | 6,746 | 9.9 | 3,177 | 58,742 | 675 | 694 | 680 | 687 | 159 |
| Construction machinery, equipment | 84 | 75,609 | 937 | 5,501 | 7.3 | 2,411 | 41,122 | 416 | 413 | 406 | 406 | 4 |
| Farm-garden machinery, equipment... | 54 | 32,671 | 272 | 2,155 | 6.6 | 809 | 18,572 | 197 | 194 | 204 | 199 | 27 |
| Industrial machinery, equipnent, supplies. | 2,124 | 1,356,474 | 8,219 | 106,371 | 7.8 | 45,611 | 838,688 | 7,429 | 7,493 | 7,588 | 7,693 | 1,617 |
| Professional equipment, eupplies... | 85 | 26,008 | 100 | 2,159 | 8.3 | 892 | 28,925 | 210 | 211 | 237 | 240 | 56 |
| Service eatablishment equiprent, supplies. | 24 ? | 174,247 | 785 | 9,560 | 5.5 | 4,371 | 80, 180 | 822 | 830 | 823 | 830 | 170 |
| Transportation (exc. automotive) ruipmert, supplies............... | 175 | 238,997 | 202 | 8,838 | 3.7 | 3,513 | 66,353 | 023 | 620 | 610 | 605 | 102 |
| Ietals, metalwark (except, scrap) | 661 | 940,802 | 9,551 | 31,722 | 3.4 | 13,576 | 248,944 | 2,279 | 2,299 | 2,273 | 2,302 | 471 |
| Iron, steel and products. | 513 | 631,918 | 8,762 | 23,630 | 3.7 | 9,467 | 175,585 | 1,576 | 1,593 | 1,582 | 1,604 | 364 |
| Hionferrcus metals, metalwork..... | 148 | 308,884 | 789 | 8,092 | 2.6 | 4,109 | 73,359 | 703 | 706 | 691 | 698 | 107 |
| uther merchandise agente, brokers. | 2,768 | 4,272,055 | 13,377 | 150,517 | 3.5 | 66,145 | 1,222,516 | 12,705 | 12,653 | 12,357 | 12,932 | 1,712 |
| Scrap iron and steel.. | 48 | 85,788 | 1,167 | 3,364 | 3.9 | 1,893 | 29,938 | 342 | 326 | 311 | 295 | 25 |
| Amusements, sporting gocda, toys | 271 | 245,501 | 318 | 14,484 | 5.9 | 5,161 | 93,953 | 869 | 868 | 574 | 932 | 202 |
| Bouks, magazites, newspapers. | 84 | 77,292 | 2,194. | 7,853 | 10.2 | 3,730 | 65,058 | 923 | 898 | 918 | 919 | 50 |
| F. 1. coke................... | 212 | 584,803 | 1,1,36 | 22,307 | 3.8 | 11,394 | 214,981 | 1,960 | 1,976 | 1,889 | 1,943 | 59 |
| Fartios supplia | 169 | 330,258 | 440 | 0,596 | 2.0 | 2,809 | 59,438 | 626 | ${ }_{6} 16$ | 645 | 722 | 95 |
| Tevelry | 109 | 68,311 | 400 | 3,989 | 5.8 | 1,396 | 23,304 | 269 | 274 | 277 | 281 | 8 |
| Yartie. | 131 | 263,250 | 136 | 6,537 | 2.5 | 2.140 | 40,923 | 396 | 386 | 390 | 391 | 108 |
| Pratoleum and product | 142 | 56t, 617 | 203 | 10,619 | 2.9 | 4.001 | 71,540 | 700 | 709 | 677 | 719 | 123 |
| Treheral merchandise... | 460 | 595,984 | 4,702 | 26,726 | 4.5 | 13,795 | 260,484 | 2,994 | 2,962 | 2,831 | 2,835 | 247 |
| Miscellanenus products apponts. <br>  | 1,147 | 1,454,246 | 3,687 | 48,042 | 3.3 | 19,766 | 361,807 | 3,682 | 3,640 | 3,545 | 3,895 | 719 |
| nssemblers of farm products, | 13,255 | 2,054, 816 | 385,348 | 724,365 | 8.1 | 327,963 | 6,670,562 | 113,592 | 113,771 | 106,08) | 123,097 | 1,340 |
| Farmpridurs (editic). | 4, ©i8] | 2,680,036 | 70,636 | 374, 301 | 14.2 | 176,4057 | 3,458,470 | (i), 4948 | (1), 178 | 59, 763 | 72,10, | 2,792 |
| [1419, ponlery prody | 2.187 | 1,392,362 | 21,177 | 111,730 | 8.0 | 52,205 | 1,000,733 | 10, 0,6 | 17.377 | 17,585 | 18,266 | 1,423 |
| Frush fruit, wegetatles...................... | 1.193 | 1.297,674 | 4.4,459 | 267,571 | 20.8 | 124,752 | 2,367,737 | 301) 83 | 31,901 | 4i, 770 | 53,838 | 1,299 |
| Farr produrtr (rga materladu)................. | 8 P (tits | f,271,196 | 293,455 | 328,422 | 5.3 | 140,680 | 3,004,277 | 40,942 | 39,467 | 62,710 | 1,8,400 | 3,237 |
| $\therefore$ +tan $\ldots$.................. | . 81 | 623,751 | 30,761 | 16,030 | 2.0 | 6,207 | 123,0\%2 | 1,514 | 1,478 | 1,811 | 2,235 | 238 |
| Train... | 6,0,13 | 3,225,985 | 181,\%\% | 219,456 | 6.8 | 105,072 | 1, $2.54,511$ | [ $2 \cdot 5$, 58 | 24.350 | 28,375 | 28,194 | 1, ${ }^{1} 18$ |
| Hido, akins, raw furo | 45 | 31.849 | 1,8\%1 | 2,914 | 8.7 | 1,502 | 29,6,560 | 501 | 500 | 522 | 5,7 | 03 |
| liveutur (exsept harsus, muly | 1,190 | ,771,355 | 10,012, | 42,001 | 2.4 | 14,854. | 311.9787 | 4,913 | 5,034, | 5,131 | 5,4,34, | 0e\% |
|  | 594 | 518, 65 | 13,035 | 47,621 | 9.2 | 22,385 | (044,433 | 1,428 | 10,379 | 0,871 | 11, 1,88 | 311 |
| Farm supplle | 495 | 1144,713 | 20, 6.57 | 20,619 | 10.5 | ', 793 | [\%\%,211] | 2,2\%4 | 2,480 | 3,232 | 3, ड4, | 305 |
|  | 372 | 147,422 | 12.2.55 | 13,053 | 8.4 | 6,530 | 127, MRS | 2,15! | 2,209 | 2,273 | 2,195 | 246 |
| med........................ | 123 | 47,291 | 8 , CH 2 | 7,306 | 15.6 | 3,200 | (1), (1) | Bis 2 | 771 | W9 | 1,1347 | 59 |
| ither farm preducto noremblura. | 11 | $\therefore$-073 | t+x | 1,C123 | 25.1 | , H $\boldsymbol{H}_{1}$ | 11,800 | 194 | 40 | 186 | 251 | 6 |

 BUISINESS
Estabhomments，Sales，Inventortes，Operatang Expenses，Payroll，and Personnel

| Type of oferation and kind of business | Estab－ <br> 115h－ <br> me：ts | －irles， せまし1「e year <br> （\＄1，000） | lnven－ ＋oies， end of year，at cost$(\$ 1,000)$ | Operaline expenses （including payzol1）？ |  | ```#घ,\mp@code{coll,} entire year``` | Fayrall and paid employees，workweek ended nearest Nuventer 1 h |  | Al－t．ive： proprite tors ul unimur－ porated bus 1－ <br>  Hovember （Pamber＞ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amoust． $(\$ 1,000)$ | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  | Fuyroll $\text { [ } 1+1!\text { ar } \%$ | Enployees <br> （Nusuber） |  |
| United States， | 280，099 | xxx | 9，965，440 | $x \times x$ | $x \times x$ | 7，730，＜07 | 148，29， 186 | 2，305，＜03 | 130，878 |
| Type or operation |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers，total． | 129，117 | 70，533，260 | 7，056，391 | 8，826，101 | 11.5 | $\therefore$ ，848， 028 ， | ${ }^{91,456,242}$ | 1，440，738 | 85，351 |
| Service wholesalers（domestic market）： Wholesale merchants（Jobbers）． | 117，105 | 02，240，990 | 5，824， 309 | 7，042，048 | 12.3 | 4，232，993 | 80，379，079 | 1，291，296 | 80，243 |
| Converters（textile）．．． | 1，091 | 1，735，854 | 187，510 | 156，078 | 9.0 | 81，419 | 1，374，059 | 12，116 | 420 |
| Industrial distributors | 1， 3 | 2，812，215 | 401，389 | 396， 394 | 14.1 | 255，337 | 4，738，618 | 71，151 | 277 |
| Foretgn trade merchants： |  |  |  |  |  |  |  |  |  |
| Exporters．．．．．．． | $\begin{aligned} & 3,141 \\ & 1,918 \end{aligned}$ | $\begin{aligned} & 3,387,793 \\ & 2,783,083 \end{aligned}$ | $\begin{aligned} & 212,767 \\ & 272,874 \end{aligned}$ | 268，440 174,747 | 7.9 6.3 | 101,277 80,038 | 1，731，475， | 22,966 17,074 | 1,192 1,000 |
| İmited－function wholesalers： |  |  |  |  |  |  |  |  |  |
| Cash－carry wholesalers．． | 978 1,615 | 354,537 $2,604,407$ | 22,501 6,668 | 10,956 116,742 | 4.8 | 8，168 57,946 | 156,433 $1,049,127$ | 3，2413 | 492 729 |
| Wagon，truck distributers． | 1，065 | 146，885 | 3，069 | 19，369 | 13.2 | 9，369 | 197，801 | 4，068 | 987 |
| मetailer－ccoverative war | 260 | 607，496 | 65，304 | 34，7227 | 5.2 | 22，083 | 418，726 | 7，253 |  |
| Manutasturers＇sales orsmenes，offices． | 23，706 | 50，800，384 | 1，730，310 | 3，845，619 | 7.6 | 1，903，870 | 36，931，797 | 499，522 | 069 |
| Sales branches（with stocks）． | 15，687 | 28，609， 331 | 1，730，310 | 2，860，408 | 10.0 | 1，492，124 | 28，939， 039 | 409，737 | 402 |
| Ssles offices（Whthout stocks） | 8，019 | 22，191，053 | ， | 985，211 | 4.4 | 411，746 | 7，992，758 | 89，785 | 207 |
| Petroleum bulk stations，terminsis，total | 28，351 | 10， 483,060 | 702，298 | 947，995 | 9.0 | 345，177 | 6，826，115 | 112，2000 | 22，633 |
| Independent bulk stations． | 6，345 | 1，750，1340 | 83，431 | 201，958 | 11.5 | 83，492 | 1，640，304 | 30，412 | 5，101 |
| $\mathrm{Cominsion} \mathrm{stations..}$. | 10，288 | 2，572，310 | 19，459 | 202，401 | 7.9 | 50，096 | 1，002，096 | 21，515 | 16，107 |
| Salary，salary－comission stat Coperative bulk stationa．．．． | 3，919 | $3,547,591$ 171,422 | 469,944 13,510 | 432,441 20,466 | 12.2 11.9 | 135,045 11,910 | $2,691,855$ 233,853 | 38,525 4,169 | 1,281 20 |
| Cooperative bulk stations． | 1,057 742 | 171,422 $2,435,647$ | 113，510 | 20,466 90,729 | 11.9 3.7 | －11，910 | $2,23,853$ <br> $1,258,007$ | 4,169 | 20 58 |
| Agerss，brokers，total． | 18，238 | 32，839，607 | 64,910 | 835，806 | 2.5 | 349，653 | 6．751，854 | 101，522 | 14，026 |
| Auction cameanies． | 1，671 | 2，870，079 | 2，400 | 03，119 | 2.2 | 25，242 | 680，972 | 22，779 | 1，680 |
| Brakers＇（merchandise）： |  |  |  |  |  |  |  |  |  |
| Representing sellers | 3，821 | 8，176，570 | 13，189 | 151，325 | 1.8 | 61，315 | 1，117，857 | 14，467 | 3,207 399 |
| Representing buyers | 504 | 1，059，053 | 2，904 | 19，553 | 1.8 | 7，385 | 137，416 | 1，817 | 399 |
| Comulision merchants． | 1，977 | 7，290，708 | 13，202 | 90，676 | 1.3 | 49，301 | 916，959 | 25，173 | 1，741 |
| Export agents．． | 910 | 1，161，002 | 6，200 | 46，684 | 4.0 | 21，894 | 421，625 | 6，684 | 424 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| W1 thout stock | 4，906 | 3，074，172 |  | 174，877 | 5.7 | 59，565 | 1，153，078 | 13，659 | 4，238 |
| Selling agents． | 2，477 | 4，916，189 | 7，900 | 190，472 | 3.9 | 73，170 | 1，321，766 | 13，644 | 1，702 |
| Purchasing agents，resident buyer | 185 | 1，729，346 | 905 | 22，281 | 1.3 | 14，486 | 282，247 | 3，769 | 130 |
| Cooperative buying agencies． | 21 | 83，010 | 361 | 1，899 | 2.3 | 858 | 19，359 | 176 | $3^{3}$ |
| Cooperative sales agencies．． | 172 | 1，210，725 | 2，250 | 11，213 | 0.9 | 6，216 | 125，391 | 2，216 | 1 |
| Assemblers（mainly famp products），total | 16，787 | 9，920，288 | 411，531 | 604，810 | 6.1 | 285，879 | －，327，178 | 151，357 | 7，594 |
| Assemblera（dealing on own sccount） | 4，052 | 2，129，583 | 69，485 | 92，587 | 4.3 | 37，879 | 846，885 | 21，787 | 2，984 |
| Commission buyers．．．．．．．． | 1，080 | 1，459，948 | 8，799 | 22，175 | 1.5 | 9，235 | 181，232 | 4.324 | 871 |
| Cooperative marketing asso | 994 | 1，410，4，24， | 107，429 | 136，822 | 9.7 | 66，954 | 1，486，495 | 33，531 | 26 |
|  |  |  |  |  |  |  |  |  |  |
| Independent．．．．．．．．．． | 2，406 | 1，089，389 | 50，007 | 47，350 | 4.3 | 21，561 | 411，767 | 9，000 | 1，726 |
| Line．． | 3，282 | 1，273，040 | 64，508 | 47，116 | 3.7 | 24，163 | 440，640 | 9，712 | 313 |
| Cooperative | 2，473 | 1，694，774 | 79，501 | 50，365 | 3.0 | 26，256 | 510，270 | 10，125 | 38 |
| Peckers，shippers．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 1，895 | 802，753 | 31，200 | 203，0404 | 25.3 | 97，880 | 2，394，592 | 61,287 | 1，429 |
|  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers，total．． | 229，117 | 76，533，260 | 7，056，391 | 8，826，101 | 11.5 | 4，848，628 | 91，456，242 | 1，440，738 | 85，351 |
| Groceries，confectionery，meats： |  |  |  |  |  |  |  |  |  |
| Groceries（general line）． | 4，253 | 5，771，700 | 598，763 | 471，825 | 8.2 | 285，756 | 5，433，833 | 95，600 | 2，069 |
| Not sponsorine cooverative volurtary group | 2，953 | 3，358，324 | 355，255 | 294，717 | 8.8 | 175，332 | 3，354，187 | 60，811 | 1，820 |
| Voluntary group wholesalers． | 634 | 1，627，196 | 171，807 | 235，109 | 8.3 | 85，196 | 1，602，716 | 26，837 | 163 |
| Retailer－cocperative ware | 211 | 582，340 | 54，182 | 26，939 | 4.6 | 16，722 | 321，683 | 5，421 | 1 |
| Cash－carry dedots．．．． | 404 | 146，409 | 10，670 | 7，150 | 4.9 | 3，565 | 66，783 | 1，282 | 47 |
| Institutional wholesal | 51 | 57，431 | 6，849 | 7，910 | 13.8 | 2，941 | 88，464 | 1，249 | 38 |
| Conifectionery．．．． | 1，696 | 357，554 | 23，749 | 43.304 | 12.1 | 24，398 | 492，315 | 9，599 | 1，518 |
| Fioh，sea foors．．．．． | 1，100 | 387，557 | 16，149 | 60，600 | 15.6 | 30，067 | 594，595 | 21，107 | 937 |
| Mests，meat products． | 3，200 | 1，977，065 | 33，807 | 147，764 | 7.5 | 82，149 | 1，607，526 | 25，108 | 3，056 |
| Other grocery，food specialtie | 5，458 | $2,719,192$ 309,360 | 209,950 <br> 43,244 | 263,701 42,000 | 9.7 10.5 | 125,059 18,966 | $2,426,510$ 377,607 | 41,970 4,643 | 4，0，8 8 |
| Canned foods．．．．．． | 1，000 | 399,360 567,760 | 43，244 | 42，000 | 10.5 7.3 | 18,96 <br> 18,165 | 325，382 | －6，603 | 893 293 |
| Dried fruits，nuts | 130 | 6t，008 | 6，749 | 6，726 | 20.2 | 2，838 | 63，188 | 1，504 | 117 |
| Flour．．．．．．．．． | 263 | 153，012 | 5，688 | 23，075 | 8.5 | 5，135 | 95，844 | 1，614 | 103 |
| Frosted，frozen foods．． | 222 | 232，165 | 24，446 | 33，688 | 14.5 | 16，396 | 335，227 | 5，539 | 206 |
| Miscellaneous grocery specialities | 3，154 | 1，300，481 | 79，942 | 127，088 | 9.8 | 63，559 | 1，229，262 | 21，447 | 2，420 |
| Farm producta（edible）： |  |  |  |  |  |  |  |  |  |
| Dairy，poultry procucts．．． Fruits， |  | 2，688，598 | 63,017 51,830 | 213，121 | 7.9 9.9 | 115,900 157,550 | $2,234,608$ <br> $2,955,974$ | 43,515 52,312 |  |
| Fruits，vegetables（frebh）． | 6，127 | 3，169，960 | 51，830 | 313，141 | 9.9 | 157，550 | 2，955，974 | 52，312 | 1，556 |
| Beer，wines，distilled spirits： |  |  |  |  |  |  |  |  |  |
| Beer，ale．．．． | 5，206 | 1，524，581 | 69，230 | 217，288 | 1.43 | 106，348 | 2，1120，029 | 3－，404 | 4，213 |
| Wines，distilled spirits． | 1，495 | 2，525，114 | 304，143 | 223，535 | 8.9 | 117，628 | 2，300，078 | 29，120 | 559 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Druss，drug suniries（speciaity 2 ines） | 1，594 | 496，100 | 59，54， | 124， 388 | 23.1 | 48，471 | 914，548 | 14，589 | 961 |
| Propriestry pedisines，toiletries．．． | 663 | 201， 222 | 23， 272 | 60， 761 | 30.2 | 25，1446 | 507， 887 | 7，768 |  |
| Retailer－coperatives specialty lites | 17 | －， 551 | 1，425 |  | 9.3 | 374 | 7，154 | 138 | 1 |
| Trug suniries．．．． | 914 | ＜5\％， 827 | 34，247 | 52，820 | $2 E .4$ | 20，953 | 394， 522 | 6，683 | 579 |
| Industrisl chemiaiz，exp： | 1，075 | ［25，727 | 50，917 | 91，748 | 13 | 45,284 | 122， 339 | 10，707 | 374 |
| Pain：s，vartiskes． | 1，153 | 217，391 | 24，180 | －99，291 | 22.7 | 27，992 | 521，926 | 8，528 | － |
| 紶走 glass，wallpaper | 485 | 106，89， | 19,511 <br> 14,669 | 25,578 23,713 | 23.9 21.5 | 15，000 | 275,760 260,162 | 4，737 | 48 |

Establishments, Sales, Inventories. Operating Expenses, Payroll. and Personnel

| Type of operation and kind of business | $\begin{aligned} & \text { Est:ab- } \\ & 1 \text { ish- } \\ & \text { merits } \end{aligned}$ | indes, entire year | ```Inver: tories, end of year, at cost``` | Cperating <br> expenses <br> (including <br> payscli) |  | ```Payroll, entire year``` | Fayroll and pais employees, worhweek ended neares: November is |  | Active proprietors of unincorporater businesses, November (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount 81,000) | Percent sales. |  | $\begin{aligned} & \text { Payroll } \\ & \text { (Dollar: } \end{aligned}$ | $\begin{gathered} \text { Emp loyees } \\ \text { (Number) } \end{gathered}$ |  |
| Type by Kind of Business-Continued |  |  |  |  |  |  |  |  |  |
| Tobacco and products (except leaf) | 2,701 | 2,487,122 | 113,749 | 129,318 | 5.2 | 75,327 | 1,425,129 | 26,104 | 2,302 |
| Dry goods, apparel: |  |  |  |  |  |  |  |  |  |
| Clothing, furnishings, footwear.......... Clothing, furnishings (general line). | $\stackrel{4}{4} 122$ | $1,471,358$ 177,286 | 184,917 24,821 | 212,700 24,597 | 14.5 | 109,207 13,148 | $2,011,462$ 240,828 | 28,955 3,779 | 3,179 327 |
| Men'=, boys' ${ }^{\text {cothing, }}$ (urnishings. | 1,123 | 358,931 | 48,808 | 53,197 | 14.8 | 27,785 | 520,928 | 7,568 | 846 |
| Women's, chilisen's clathing, furnis | 1,178 | 410,898 | 38, 164 | 03,616 | 15.5 | 32,383 | 595,704 | 8,192 | 858 |
| Furs (1ressed), fur wlotring. | 393 | 141,482 | 27,736 | 15,757 | 11.1 | 7,123 | 141,533 | 1,758 | 323 |
| Millinery, millinery suppliea | 399 | 99,828 | 10,885 | 18,321 | 18.4 | 9,590 | 178,230 | 2,792 | 312 |
| Shoes, other footwear. | 519 | 241,338 | 28,752 | 32,343 | 13.4 | 10,99\% | 292,200 | 4,269 | 359 |
| Work clothing.-.-.. | 100 | 41,595 | 5,751 | 4,875 | 11.7 | 2,184 | 42,039 | 697 | 154 |
| Ury goods (general line).. | 178 | 456,026 | 68,856 | 59,383 | 13.0 | 36,360 | 676,868 | 9,815 | 60 |
| Dry goods specialties, piece goods, notion | 4,214 | 1,863,665 | 207,996 | 227,939 | 12.2 | 115,938 | 2, 115,048 | 27,570 | 2,855 |
| Hoslery, underwear. | 535 | 195,658 | 16,230 | 21,789 | 11.1 | 11,271 | 217,433 | 3,268 | 390 |
| Piece goads (Jobbers).... Other dry goods, notions. | 1,953 | 1,084,146 | 110,718 | 110,172 | 10.2 | 52,738 | 907,383 | 10,987 | 1,128 |
| Piece goods converters...... | 1,726 | 1,738,861 | 81,048 188,561 | -95,778 | 16.4 9.0 | 51,929 81,372 | 1,372,762 | 13,215 | 1,337 |
| Free goods corverter. |  |  |  |  |  |  |  |  |  |
| Furniture, home furnishings: |  |  |  |  |  |  |  |  |  |
| Furniture (household, office). | 1,054 | 375,261 | 45,362 | 74.826 | 19.9 | 43,160 | 813,595 | 11,547 | 662 |
| Household furniture | 528 | 241,667 | 24,257 | 39,528 | 16.4 | 21,847 | 427,678 | 5,606 | 325 |
| Office furniture.. | 526 | 133,594 | 21,105 | 35,298 | 26.4 | 21,313 | 385,917 | 5,941 | 337 |
| Home furnishings, floor covering | 2,135 | 873,973 | 116,45 | 140,917 | 16.1 | 75,586 | 1,427,534 | 20,916 | 1,277 |
| China, glassware, crockery | 450 | 114,568 | 17,906 | 24,958 | 21.8 | 13,213 | 244,277 | 3,783 | 335 |
| Floor coverings... | 570 | 411,881 | 57,164 | 49,293 | 12.0 | 28,357 | 515,524 | 6,715 | 271 |
| Miscellaneous home furnishings | 1,115 | 347,524 | 41,345 | 66,666 | 19.2 | 34,016 | 667,733 | 10,418 | 671 |
|  |  |  |  |  |  |  |  |  |  |
| Wrapping paper, twine. | 470 | 295,649 | 34,989 | 48.186 | 16.3 | 31,156 | 579,072 | 8,156 | 254 |
| Fine paper. | 430 | 461,634 | 44,345 | 62,572 | 13.6 | 39,974 | 741,021 | 9,192 | 9 |
| Stationery, offtce supplies | 759 | 177,096 | 27,280 | 47,612 | 26.9 | 29,964 | 588,219 | 10,052 | 419 |
| Wallpaper........ | 244 | 32,559 | 6,059 79,783 | 10,974 122,210 | 33.7 <br> 3.4 | 5,505 72,048 | 99,974 $1,354,335$ | 1,795 19,487 | 1,023 |
| Miscellaneous paper product | 1,727 | 913,024 | 79,783 | 122,210 | 13.4 | 72,048 | 1,354, 135 | 19,487 | 1,023 |
| Farm products (raw materiels): |  |  |  |  |  |  |  |  |  |
| Cotton. | 299 | 1,741,557 | 152,920 | 77,740 | 4.5 | 16,735 | 245,255 | 3,323 | 283 |
| Grain. | 378 | 3,051,393 | 128,297 | 65,033 | 2.1 | 29,415 | 572,005 | 8,095 | 127 |
| ${ }^{\text {Hides, }}$ ekins, raw furs. | 624 | 467,222 | 49,221 | 31,4i3 | 6.7 | 7,537 | 135,774 | 2,105 | 395 |
| Ifvestock (except horses, mules) | 207 | 406,595 | 4, 296 | 8,008 | 2.0 | 2,707 | 51,025 | 8500 | 204 |
| Tobacco (lear)............. | 135 | 221,088 | 27,117 | 21,085 | 9.5 | 9,955 | 195,44.7 | 5,291 | 62 |
| nool, monair. | 247 | 508,974 | 63,686 | 24,487 | 4.9 | 11,920 | 173,947 | 1,918 | 166 |
| Miscellaneous inedible farm produc | 169 | 374,178 | 28,335 | 15,885 | 4.2 | 6,701 | 113,917 | 1,455 | 102 |
| Automotive: |  |  |  |  |  |  |  |  |  |
| Automobiles, other motor vehtcles. | 2,073 | 1,351,070 | 113,755 | 241,101 | 10.4 | 78,120 | 1,527,197 | 23,872 | 2,246 |
|  | 614 | 809,567 | 45,106 | 57,350 | 7.1 | 30,101 | 593,208 | 8,962 | 369 |
| Trucks, tractors (road type). | 1,459 | 541,503 | 68,649 | 83,751 | 15.5 | 48,015 | 933,989 | 14,910 | 877 |
| Mutomotive equipnent, tirus and tube | 11,490 | 2,566,576 | 478,029 | 568,453 | 22.1 | 24,2,526 | 6,624,870 | 112,531 | 7,374 |
| Automotive parts, ameessories | 10,209 | 2,312,329 | 439,162 | 516,477 | 22.7 | 314, 330 | 6,077,904 | 103,063 | 6,554 |
| Garage equipment, tools. | 357 | 74,790 |  |  | 22.5 | 9,995 |  | 2,978 | 204 |
| Tirea and tubes........ | $86 ;$ | 180,457 | 26,957 | 35,112 | 19.5 | 18,201 | 352,426 | 5,890 | 616 |
| Electrical goods: |  |  |  |  |  |  |  |  |  |
| Electri"al guads (general line), | 539 | 1,425,512 | 170,515 | 148,596 | 10.4 | 88,906 | 1,722,305 | 25,332 | 33 |
| Wiring 5 dpplies, construction materials, aptaratus and | 2,159 | 853,297 | 107,027 | 138,612 | 10.2 | 81,435 | 1,508,079 | 23,122 | 1,199 |
| Wiring supplies, construction materraia. | 1,702 | 707,104 | 86,098 | 106,915 | 15.1 | 02,535 | 1,155,000. | 17,769. | 930 |
| Apparatus and equipment............... | 457 | 146,193 | 20,929 | 31, 1,797 | 21.7 | 18,900 | 352,473 | 5,353 | 269 |
| Electrical applances, apecialties.... | 2,343 354 | 2,030,474 769,106 | 224,781 85,326 | 266,158 98.270 | 13.1 12.8 | 147,814 | 2,807,304 | 40,953 | 1,133 |
| Radios, televiston sets............. | 1,107 | 486,774 | 85,326 56,182 | 98,2944 | 12.8 | 55,162 | 1,047,630 | 14,407 | 100 |
| Reirigerators, equipment (househoid) | 1,232 | 4.42,915 | 44,723 | -2, 146 | 15.8 9.5 | 24,185 | 801,708 <br> 470,300 | 12,134 0,001 | 648 67 |
| Miscelianeous appliances, specialties. | 64is | 331,679 | 38,550 | 50,798 | 15.3 | 27,357 | 521,800 | 0.751 | 318 |
|  |  |  |  | . |  |  |  |  |  |
| Hariware, plumbing, heatine: |  |  |  |  |  |  |  |  |  |
| Hardware. . . . . . ................ | 1,977 | 2,1006,431 | 364, 805 | 313,120 | 15.0 | 203,769 | 3,718,210 | 59,330 | 1,016 |
| General line (with indistrial lepurtarith | 361 | 1,196,485 | 221,301 | 181,075 | 15.1 | 123,712 | 2,238,434 | 35,173 | 28 |
| General line (without industrial tepartmert.) | 309 | 501,445 | 87,737 | 73,651 | 14.7 | 47,900 | 800,222 | 13,931 | 108 |
| Specisity lines................ | 1,307 | 308,501 | 55,677 | 58,394 | 18.9 | 37.091 | 119.849 | 10,226 | 881 |
| Plumbine, heating equipmont, supticos | 3,518 | 1,709,497 | 253,873 | 269,274 | 15.2 | 155,491 | 2,884,000 | 42,708 | 1,607 |
| Plumbind, heating (general line) | 1,867 | 1.178,756 | 168,584 | 104,909 | 14.0 | 97.080 | 1,768,322 | 26,248 | 789 |
| Heating (inc. stoves, ranges). | 524 | 173,172 | 21,750 | 30,682 | 17.7 | 1h, 18 l | 310,408 | 4,4,54, | 220 |
| Plumbing fixtures, supplies.. | 821 | 321,821 | 48,014 | 51, 757 | 14. 1 | 29.097 | 54,4,017 | ",890 | $4 \%$ |
| Air conditioning, yeritiation 'quipre | 306 | 95,748 | 14,925 | 21, 1 Hes | 22.8 | 13,238 | 201,2546 | 3,810 | 1.24 |
| Lumber, - plotruction materials: <br> Lurber, millwork. |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lumber, Hillwork.............. Direct mill shippera..... | 1,109 867 | $2,775.546$ $1,1094,869$ | 193.052 3,426 |  | 10.8 3.5 | 167,370 20.8220 | 3,042,4621 | 4,027 4 5,12 | 1,482 |
| Distritutars with yards. | 2,240 | 1,715, n 77 | 190,200 | 241,632 | $1 \cdots .1$ | 140,552 | 2,008,322 | -1,431 | 401 |
| Guher conctruetion mat.rials. | 2,0,67 | 1,154,409 | 78,951 | 250,983. | $2 \% .1$ | 135,756 | 2,027,24,2 | 39,804. | 1,11\% |
| Brisk, tile, terra natta. | 252 | -98,327 | 5,034 | 13.406 6 | 15.7 | 7,987 | 102,779. | 2,202 | 103 |
| Cement, 11 ma, plasi,r. | 200 | 108.527 | 3,427 | 22,119 | 20,\% | 12,00.5 | 24.6, 523 | 3, 2.31 | 80 |
| Glase (butlding).......... | 12. | 109. 0.78 | 13, 104 | 31,213 | 28.) | -11, | 381,529 | 3,985 | 200 |
| Sard, erivel, "ruathed thane | 18. | 8.,737 | 2,146 | 21,570 | 24.9 | 10,036 | 210,724 | 2,983 | 101 |
| Ready-mixed concretce dietrib | 3 s | 176, HOR | C, 194 | 38,428 | 33.7 | 10,008 | 617,105 | $9,0 \times 3$ | 16e |
| Roarinf, Eldim, iniulation. <br>  | 38 | 177.0.87\% | 13,914, | $\frac{24,293}{77,359}$ | 14.3 20.1 | 13,270 $-1,505$ |  |  | 131 393 |

[^9]Table 1B. WHOLESALE TRADE: $19+8-L N I T E D$ STATES, BY'TYPE OF OPIRATION ANI) KIND OI BUSINESS-Contmued
Establishments, Sales. Inventorics, Operatage Expenses, Paroll, and Personnel

| Type of operation and bind of bustress | Estab= <br> 1ish- <br> ments <br> (Number) | $\begin{aligned} & \text { iules, } \\ & \text { entire } \\ & \text { yemr } \end{aligned}$$(\$ 1,000)$ | $\begin{aligned} & \text { Inven- } \\ & \text { turies, } \\ & \text { end of } \\ & \text { yor, ut } \\ & (\$ 1, \infty 00) \end{aligned}$ | Operating <br> expences <br> (inc)udiag <br> payruli) ${ }^{2}$ |  | $\begin{aligned} & \text { Fayr, } 2, \\ & \text { entire } \\ & \text { year } \end{aligned}$$(\$ 1,000)$ | Yayrall and puld empliypees, wirkwels ended nearest November 14 |  | Active pronfietirs of unitheorFrirated buciIn ise November (Number |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Aroount $(\$ 1, \infty)$ | Percent of sales |  | Fagroll 12 $11.4{ }^{\text {a }}$ | Emplayee <br> (Number) |  |
| Type by Kind of Rusiness - Continued |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Machinery, equipaent, supplies: |  |  |  |  | 24.4 |  | 2,121,673 |  |  |
| Coxmercial machines, equipment.... Commercial refrigeration equip | 1,127 | 202,091 | 117,238 | -51,404 | 25.4 | 18,396 | 2, 528,974 | 3,001 | -703 |
| Office machines, equipment.... | 802 | 102,011 | 13,072 | 28,825 | 28.3 | 17,243 | 358,735 | 5,683 | 557 |
| Restaurant, hotel supplies (principally nontood) | 7 k | 190,751 | 31,368 | 42,987 | 22.5 | 24,197 | 4,55,376 | 7,054 | SH0 |
| Store mechines, fixtures........................... | 1,290 | 26,307 | 32,526 | 61,749 | 23.3 | 33,347 | 615,033 | 9,489 | 882 |
| Other commercial machines, equipment | 333 | 76,884 | 8,700 | 18,987 | 24.7 | 8,963 | 163,555 | 2,386 | 235 |
| Construction machinery, equipment | 906 | 779,882 | 131,039 | 128,413 | 16.5 | 73,947 | 1,391,185 | 17,720 | 311 |
| Farm-dairy machinery, equipment. | 823 0.792 | 481, 117 $2,973,449$ | 37,910 | 57,197 480,205 | 11.9 10.1 | 33,391 268,790 | 5, 588,169 | 8,149 72,513 | 3,318 |
| Industrial machinery, equipment, supplies. | -,792 | -1973,409 | 394,727 46,127 | 480,205 57,293 | 17.3 | 263,790 36,610 | 2,709,161 | -9,728 | - 0 |
| Industrial machinery, equipment fgenera. | 21. | 59,812 | 7,250 | 12,884 | 21.5 | 8,183 | 145,883 | 1,921 | 90 |
| Machine tools.......... | 477 | 176,988 | 10,066 | 29,476 | 16.7 | 17,040 | 302,746 | 3,084 | 323 |
| Mine, mill suppiles. | -00 | 330,300 | 4,917 | 58,669 | 17.8 | 31,651 | 587, 968 | 8,710 | 315 |
| Ofl well, oil refining supplies | 1,005 | 717,009 | 102,047 | 66, 308 | 9.2 | 30,792 | 630,114 | , 0109 | 242 |
| Printing machinery, supplies (except p | 181 | 30,389 74,417 | 5,347 5,784 | 10,775 6,667 | 21.4 9.0 | 6,128 4,010 | 111,269 57,884 | 1,481 | ${ }^{80}$ |
| Rope, cordage.. | 3,970 | 7,417 $1,233,706$ | 5,784 100,583 | 238,637 | 19.3 | 134,382 | 2,582,671 | 37,143 | 2,187 |
| Industrial mechinery, supplies, tit | 3,97t | 1,233,706 | 100,583 | 238,233 | 19.3 | 144,382 | 2,582,071 |  | 2,187 |
| Professional equipment, sugplies | 2,353 | 562,413 | 89, 152 | 144,658 | 25.7 | 88,336 | 1,664,588 | 29,039 | 1,198 |
| Dental supplies...... | 418 | 89,163 | 17,134 | 23,008 | 25.8 | 13,983 | 282,047 | -, 5108 | 204 98 |
| Religious supplies. | 121 | 18,152 | -,023 | 4,616 12,815 | 25.4 19.9 | 2,630 7,819 | 140,407 | 1,4,53 | 138 |
| School equipment, supples.................. | 219 643 | 64,275 210,612 | 29,783 | 49,011 | 22.8 | 28,971 | 542,277 | 8,062 | 297 |
| Miscellaneous professional equipment, supplies. | 952 | 176,211 | 29,055 | 55,208 | 31.3 | 34,933 | 646,226 | 12,839 | 464 |
| Service establishment equipment, supplies | 3,520 | 743,460 | 207,400 | 141,763 | 19.1 | 75,138 | 1,383.309 | 22.913 | 2,632 |
| Barber, beauty supplies........ | 877 | 96,605 | 19,423 | 31,926 | 33.0 | 16,956 | 325,759 222,995 | 6,257 <br> 3,375 | 653 174 |
| Laundry, dry cleaning equipment, suppli | 350 1,039 | 112,423 | 13,922 | 23,964 | 11.9 | 12,496 19,541 | 323,989 | 5,332 | 174 |
| Shoe findings......... | 1,039 90 | 324,361 | -6,093 1,711 | 2,772 | 28.6 | 1,527 | 28,347 | , 505 | 57 |
| Undertakers' ${ }^{\text {U }}$ ( ${ }^{\text {Upholsplies... }}$ | 163 | 43,369 | 7,362 | 7,930 | 18.3 | 4,171 | 74,604 | 1,247 | 110 |
| mscellaneous service equipment, supplies | 1,001 | 156,954 | 18,949 | 36,684 | 23 | 20,447 | 392,615 | 6,197 | 094 |
| Transportation (except sutomotive) equiprent, suppl | 609 | 249,507 | 29,859 | -6,312 | 18.5 | 24,471 | 456,859 | 5.893 | 258 |
| Aircrart, ${ }^{\text {aeronautical equipmeat, supplies.. }}$ | 180 | 54,683 | 6,237 | 13,004 | 23.8 | 5,888 | 121,018 | 1,726 | 70 |
| Raslroad equipment, supplies | 78 | 60,150 | 3,971 | 8,881 | 14.8 | 4,466 | 82,378 | 723 | 23 |
| Marine equipment, supplies.... | 314 | 123,222 | 18,140 | 22,1744 | 18.0 | 12,753 | 228,0,05 | 3,141 | 151 |
| Other transportation equiprent, supplie | 37 | 11,452 | 1,511 | 2,252 | 19.7 | 1,364 | 24,558 | 303 | 1. |
| Metals, metalwork (except scrap) : |  |  |  |  |  |  |  |  |  |
| Iron, steel and products... | 1,466 | 1,447,929 | 168,730 | 216,024 | 14.9 | 118,532 | 2,157,842 | 28,093 | 627 78 |
| Nonferrous metals, metalvork | 240 | 503,126 | 36,030 | 36,495 | 7.3 | 21,170 | 383,040 | 5,006 | 78 |
| Waste materials: |  |  |  |  |  |  |  |  |  |
| Iron, steel scrap. | 2,620 | 1,088,130 | 51,797 | 162,123 | 9.6 | 85,103 | 1,562,492 | 28,002 | 2.190 |
| Oiher scrap, vaste materials | 3,820 | 975,501 | 48,882 | 153,378 | 15.7 | 82,368 | 1,601,812 | 31,793 | 3,591 |
|  |  |  |  |  |  |  |  |  |  |
| Amusement, sporting roods... | 1,891 409 | 563,393 160,919 | 68,347 17,322 | 94,283 27,365 | 17.4 17.0 | 48,534 12,864 | 924,307 251,786 | 15,679 3,988 | 1,342 |
| Sprorting goods, toys, game | 1,450 | 375,582 | 50,534 | 65,768 | 17.5 | 35,234 | 661,596 | 11,491 | 1,113 |
| Other recreational goods.. | 32 | 6,892 | 491 | 1,150 | 16.7 | 536 | 20,925 | 200 | 28 |
| 8 coks, periodicals, newspapers | 1,471 | 456,186 | 27,570 | 82,027 | 18.0 | 51,771 | 1,026,040 | 22,417 | 878 |
| Coal, coke.......... | 946 | 1,997,822 | 64,617 | 86,053 | 4.3 | 45,555 | 834,375 | 11,155 | 238 |
| Direct shlppers (without yards) | 609 | 1,392,698 | 2,539 | 45,911 | 3.3 | 26,799 | 450,274 | 5,023 | 142 90 |
| Distributors with yards........ | 337 | 605,124 | 62,078 | 40,142 | 6.6 | 20,756 | 384, 101 | 6,132 | 90 |
| Farm supplies. | 1,538 | 1,196,885 | 87.150 | 110,973 | 9.3 | 57,603 | 1,069,359 | 20,326 | 989 |
| Feed. | 793 | 601,537 | 22,398 | 38,259 | 6.41 | 18,128 | 336,218 | 6,261 | 598 |
| Fertilizers, agricultural | 221 | 131,789 | 10,417 | 16,671 | 12.7. | 7,358 | 138,905 | 2,253 | 82 |
| Seeds....... | 458 | 324,035 | -1,789 | 48,776 | 15.1 | 27,775 | 512,953 | 10,256 | 272 |
| Miscelleneous farm supplies. | 66 | 139,533 | 12,615 | 7,267 | 5.2. | 4,342 | 81,283 | 1,556 | 37 |
| Jewelry...... | 2,461 | 725,091 | 163,687 | 112,885 | 15.6 | 60,683 | 1,248,312 | 15,955 | 1,973 |
| Jewelery (general line) | 368 | 202,4910 | 36,040 | 33,123 | 16.4 | 18,647 | 348,763 | 4,574 | 272 |
| Clocks, watches........ | 330 | 103,025 | 20,161 | 17,712 | 17.2 | 9,111 | 172,321 | 2,130 | 231 |
| Precious stones, metals......... | 360 | 181,829 | 39,395 | 13,695 | 7.5 | 6,675 | 117,049 | 1,152 | 294 |
| Warch materials, jewelers' tocls, | 218 | 41,805 | 7,132 | - 7115 | 21.8 | 5,497 | 103,878 | 1,920 | 203 |
| costume jevelry. .......... | 351 | 68,571 | 9,351 | 14,519 | 21.2 | 7,879 | 160,242 | 2,408 | 276 |
| Miscellaneous jewelry. | 83. | 127,371 | 31,022 | 24,720 | 19.4 | 12,874 | 206,059 | 3,771 | 697 |
| Petroleum and products. | 2,072 | 740,721 | 33,820 | 64,128 | 8.7 | 30,741 | 580,256 | 8,795 | 55 |
| Merchant wholesalers, miscellaneous products. | 3,969 | 2,-56,795 | 208,492 | 262, 887 | 20.7 | 237,783 | 2,552,178 | 42,620 | 2.535 |
| Flovers (cut), potted plants. | 518 | 128,555 | 3,998 | 24,507 | 19.1 | 14,056 | 246,985 | -,295 | 372 |
| Bulbs, plants................ | 83 | 27,048 | 875 | 4,420 | 20.0 | 2,405 | 50,232 | 800 | -3 |
| Forest products (except lumber) | 3 H | 145,911 | 10,383 | 20,689 | 14.2 | 11,376 | 228,368 | -0,481 | 2 |
| General merchandise. | 177 | 709,823 | 08, mos | 72,160 | 10.2 | 41,558 | 749,886 | 12,293 | ${ }^{63}$ |
| Leather gocds......... | 95 | 16,737 | 2,730 | 3,533 | 21.1 | 1,897 | 36,526 | 677 | 77 |
| Oils and fats (inedible). | 62 | 180,070 | 12,230 | 11,612 | 0.4 | 5,817 | 105,799 | 1,5601 | 28 |
| Textiles and materiais other than dry good | 540 | 257,895 | 2-617 | 29,428 | 11.4 | 15,502 | 279,714 | 5,673 | $3{ }^{2} 7$ |
| Yarns (industrial).... | 210 | $\therefore \because \%$ | 14,491 | 20,88] | 7.2 | 5,385 | 95,767 | 1,124 | 9 P |
| Kinds of Dusiness, n.e. | 1,930 |  | 71,321 | 85,651 | 10.1 | 39,727 | 758,901 | 11,876 | 1,226 |
| "ar.u゙siturers' saies branches (with stocks), | 15,687 | 28,009,331 | 1,730,310 | 2,850,408 | 20.0 | 2,492,124 | 28,939,039 | 409,737 | 402 |
| Groceries, confectionery, meats: |  |  |  |  |  |  |  |  |  |
| Freationery. | 133 | 354, 238 | 15,920 | 42,741 | 22.0 | 24,924 | 298, 915 | 4,210 | $:$ |
| Yeats, meat priducts....... | 731 | -,717, 18 | 69,742 | 216, 485 | 4.2 | $\begin{array}{r}\text { 64,855 } \\ \hline 128,918\end{array}$ | 1,336,041 | 22, 38.017 | " |
| Other grocery, food specialti | 2,257 | 3,399,4,5 | 131,689 | 289,810 | 7.3 | 128,318 | 2,301,203 | 5,132 | c |
| Camned foods....... | 165 | L27,316 | 58,109 | 14, 357 | 7.2 | -4,951 | 74t, 906 | 1,452 | ¢ |
| Coffee, tea, splces | $\begin{array}{r}54 \\ 1.55 \\ \hline 1\end{array}$ | 228,576 | 9,770 | 25,456 | 5.2 | 11,804 | 225,546 | 3,341 |  |
| Miscelianeous grocery | 1, e83 | $2,549,77$ | 75,119 | 202,..51 | 9.91 | 90,533 | 1,905,951 | $28,10 \times 2$ |  |

[^10]
# Table 1B. WHOLESALE TRADE: 1948-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINI:SS-Contmued 

Estahhshments, Sales, Inventones, Operaung Expenses, Payroll, and Personnel

| Type of operation and kind of business | Estab-lishment.s <br> (Number) | Sales, entire year ( 1 1, 000) | $\begin{gathered} \text { Lrven- } \\ \text { tories, } \\ \text { end of } \\ \text { year, st } \\ \text { cost } \\ (\$ 1,000) \\ \end{gathered}$ | Operating expenses (including payroll |  | Payrol1, entire year$(\$ 1,000)$ | Payroll and paid employees, workweek ended nearest November 15 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Amourit } \\ & (\$ 1,000) \end{aligned}$ | $\begin{gathered} \text { Per- } \\ \text { eent } \\ \text { oo } \\ \text { sales } \end{gathered}$ |  | Payroll (Dollars) | Rimployees (Number) |  |
| type by Kind of Business-Continued |  |  |  |  |  |  |  |  |  |
| acturers' sazes branches (with stocks) - Continued |  |  |  |  |  |  |  |  |  |
| Deiry, poultry products. | 711 | 901,493 | 33,585 | 119,126 | 13.2 | 61,384 | 1,108,807 | 17,782 | 1 |
| Beer, wines, distriled spirts: |  |  |  |  |  |  |  |  |  |
|  | 195 | 219,048 | 3,509 | 38,017 | 17.3 | 22,100 | 474,782 |  | 8 |
| Wines, distilled spirits | 58 | 528,571 | 19,094 | 39,403 | 7.5 | 10,059 | 188,311 | 2,102 | 8 |
| Drugs, chemicals, allied products: |  |  |  |  |  |  |  |  |  |
| Drugs, drug sundries (specialty lines) | 247 | 501,524 | 42,909 | 104,306 | 20.8 | 45,331 | 840,466 | 12,200 | 1 |
| Proprietary medicines, tofletries.. | 86 | 143,125 | 11,844 | 37,782 | 26.4 | 14,183 | 270,819 | 3,855 | 1 |
| Drug sundries............. | 161 | 358,399 $1,772,119$ | 31,065 62,826 | 66,524 128,29 | 18.6. | 31,148 | 585,047 | 8,345 |  |
| Peints, varnishes............. | 478 | $1,472,119$ 353,619 | 62,824 41,434 | 128,409 66,502 | $\begin{array}{r}8.7 \\ 18.8 \\ \hline\end{array}$ | 48,002 30,649 | 908,015 007,650 | $\begin{array}{r}10,512 \\ 8,805 \\ \hline\end{array}$ | $\frac{8}{3}$ |
| With glass, wallpape | 536 | 223,473 | 26,603 | 42,610 | 19.1 | 19,287 | 401,058 | 5,970 |  |
| Without gless, wallpap | 162 | 130,146 | 14,831 | 23,892 | 18.4 | 11,362 | 206,592 | 2,835 | 3 |
| Tobscco and products (except leaf). | 37 | 429,423 | 10,052 | 24,133 | 5.8 | 3,934 | 72,727 | 1,126 | 8 |
| ory goods, apparel: |  |  |  |  |  |  |  |  |  |
| Clothing, furnishings, footwear. | 193 | 384,220 | 40,993 | 40,254 | 10.5 | 22,864 | 441,933 | 4,766 | 28 |
| Men's, boys' clothing, furnishings | 82 | 175,110 | 16,192 | 15,48 | 8.8 | 9,451 | 187,230 | 1,838 | 14 |
| Womer's, children's clothing, furnid | 60 51 | 54,500 124,810 | 6,108 18,693 | 18,486 | 11.9 | 3,248 | 66,464 | 688 | 11 |
| Dry goods, piece goods, notions.. | 219 | 1,176,185 | 77,969 | 187,502 | 11.9 4.9 | 10,165 | 188,239 589,520 | 2,240 | 17 |
| Hosiery, underwear. | 35 | 62,306 | 8,902 | 8,682 | 33.9 | 4,330 | 77,921 | 6,902 | 1 |
| Piece goods... | 63 | 990,898 | 61,270 | 34,129 | 3.4 | 17,883 | 352,826 | 3,349 | 7 |
| Other dry goods, notions. | 121 | 122,981 | 7,797 | 14,961 | 11.9 | 8,731 | 158,773 | 2,305 | 5 |
|  |  |  |  |  |  |  |  |  |  |
| Furniture (household, office) | 217 | 170,008 | 7,922 | 27,228 | 16.0 | 13,511 | 265,479 | 3,285 | 15 |
| Household furniture. | 106 | 104,503 | 4,815 | 10,114 | 9.7 | 5,054 | 80,831 | 1,029 | 6 |
| Office furniture........... | 111 | $\begin{array}{r}65,505 \\ 420,524 \\ \hline 24\end{array}$ | 3,107 13,485 | 17,114 | 26.1 7.6 | 8,457 15,829 | 164,648 <br> 291,682 <br> 16,64 | 2,256 3,940 | 12 |
| Floor coverings........ | 59 | 241,634 | 3,869 7,69 | -32,61 | 7.6 | 10,076 | 291,682 188,669 | 3, 2,40 2,606 | 12 |
| Miscellaneous home furnd shing | 92 | 178,890 | 6,416 | 12,608 | 7.0 | 5,753 | 103,013 | 1,336 | 7 |
| Paper and its products: |  |  |  |  |  |  |  |  |  |
| Stationery, oftice supplies. | 28. | 60,680 | 6,591 | 13,235 | 21.8 | 8,256 | 156,504 | 2,340 |  |
| 1 1/ther paper products. | 120 | 131,673 | 13,880 | 16,8\&6 | 12.8 | 9,909 | 191,710 | 2,778 | 12 |
| Automotive equipmeat, tires and tubes | 697 | 1,609,681 | 244,164 | 173,436 | 10.8 | 91,800 | 1,961,947 | 29,779 | 26 |
| Automotive parts, accessories | 357 | 792,776 | 174,296 | 104,266 | 13.2 | 57,900 | 1,273,242 | 19, | 23 |
| Garage equipment, tools Tires, | ${ }_{234}^{106}$ | 30,458 786,447 | 3,186 66,782 | 8,520 60,650 | 28.0 7.7 | 4,420 29,480 | 85,499 603,206 | 9,979 9,256 | 2 |
| Electrical goods: |  |  |  |  |  |  |  |  |  |
| Whring supplies, construction material, apparatus, and e | 450 | 2,550,179 | 110,44.4 | 222,066 | 8.7 | 155,011 | 2,853,664 | 41,254 | 8 |
| Wirinig supplies, construction materials | 167 | 394,705 | 39,177 | 26,253 | 6.7 | 11,128 | 230,763 | 2,851 | 3 |
| Apparatus and equipdent..... | 283 | 2,155,476 | 71,267 | 195,813 | 9.1 | 143,883 | 2,622,901 | 38,403 |  |
| Electrical appliances, spectaltí | 216 | 211,091 | 20,219 | 19,591 | 9.3 | 9,986 | 198,562 | 2,96B | 6 |
| Harduare, plumbing, heating: |  |  |  |  |  |  |  |  |  |
| Hardware......................... | 109 518 | 77,983 586,395 | 7,920 40,756 | 13,319 73,322 | 17.1 | 8,150 | 148,041 | 1,609 | 8 |
| Plumbing, heating (general-line) | 237 | 586,395 | 46,763 | 36,712 | 12.3 | 42, 423 | 820,182 427,075 | 12,109 7,150 | 22 6 |
| Heating ( including stoves, rangea | 155 | 128,921 | 9,781 | 19,146 | 14.8 | 10,365 | 203, 4.44 | 2,658 | 6 |
| Plumbing fixtures, supplies.. | 49 | 29,7620. | 2,637 | 3,939 | 13.2 | 2,116 | 39,384 | ${ }^{2} 65$ | 8 |
| Air conditionfng, ventilating equipaen | 77 | 71,111* | 2,899 | 13,525 | 19.0 | 7,936 | 150,279 | 1,890 | 2 |
| Lumber, conatruction materials: |  |  |  |  |  |  |  |  |  |
| Lumber, millwork.. | 125 | 142,479 | 21,452 | 16,202 | 21.4 | 7,488 | 145,085 | 1,928 | 19 |
| Other construstion materials | 337 | 482,208 | 33,288 | 80,604 | 18.0 | 49,049 | 985,013 | 14,000 | 30 |
| Brick, tile, terra cotta | 40 | 31,317 | 1,996 | 3,544 | 11.3 | 1,945 | 39,698 | 462 | 2 |
| Cement, lime, plaster. | $\begin{array}{r}35 \\ 130 \\ \hline\end{array}$ | $\begin{array}{r}48,295 \\ 135,44 \\ \hline 1\end{array}$ | $\begin{array}{r}1,732 \\ \mathbf{2 3 , 7 3 6} \\ \hline\end{array}$ | 7,589 | 15.7 | 2,6415 | 51,233 | 692 | . |
| Rooring, siding, insulatiora | 35 | 48,582 | 21,736 1,289 | 23,672 6,581 | 13.5 | 17,915 3,950 | 363,733 71,155 | 6,190 | $\ldots$ |
| Miscellaneous construction matertals | 97 | 218,569 | 4,535 | 45,218 | 20.7 | 22,595 | ..59,1904 | 5,785 | 28 |
| Ma Hinery, equipment, suplies: |  |  |  |  |  |  |  |  |  |
| Commercial machines, equipment. | 1,759 | 754,457 | 50,190 | 241,132 | 40.0 | 176,777 | 3,389,356 | 41,600 | 28 |
| arfice machlnes, equipment Store machines, | 1,438 | 645,778 62,376 | 40,695 | 215,739. | 33.4 | 160,347 | 3,075,407 | 37,588 | 12 |
| 0 ther commercial machines, equil mient, | 101 | 62,376 46,303 | 3,769 5,726 | 16,162 9,231 | 25.9 19.9 | 11,928 4,402 | 238,872 | 2,872 | 7 |
| Conatru tion manhinery, equipment. | 56 | 41,716 | 5,009 | 6,069 | 14.5 | 2,666 | 75,077 50,114 | 1, ${ }_{587}$ | 4 |
| Furw-dairy machinery, equipment. | 283 | 2,308,163 | 113,129 | 78,871 | 6.0 | 45,610 | 862,745 | 13,917 | 7 |
| Induatrial nashinery, equipment, oupelies | 1,779 | 1,804,193 | 115,050 | 205,803 | 11.4 | 116.123 | 2,194,109 | 29,284 | 58 |
| Industrial nawhinery, equiptarnt. | 60 | 149,975 | 4,685 | 7,480 | 5.0 | 4,147 | 80,240 | 950 | $\ldots$ |
| Beltang, hobe, packing.... Maehtne | 178 | 197,693 | 15,101 | 24,344 | 12.3 | 11,645 | 215,207 | 2,003 | $\cdots$ |
| Mine, mill supplez. | 14.5 | 79,319 201, 878 | 8,050 8,007 | 8,060 15,774 | ${ }_{7}^{10.4}$ |  | 104,328 154,851 | 1,146 1,907 | 8 |
| M1 well, ofl refining supplieo. | 241 | 191,289 | 16,792 | 16,923 | 8.8 | 8,633 | 101,552 | 2,076 | 8 |
| Printing masturary, supplies (except paper | 119 | 78,439 | 5,208 | 10,767 | 13.7 | 6,678 | 129,34 ${ }^{\text {a }}$ | 1,484 | 1 |
| Miscellareous irdustrial mashid ery, fupy it | S02 | (m5,bex | 57,207 | 121,849 | 13.5 | 70,719 | 1,34, $, 6,48$ | 18,818 | 30 |
| Prat.osioral tquipment, suppritee........ | 593 286 | 14,7,492 | 22,64,6 | 37,460 | 25.5 | 23, 954 | - $4.49,4.654$ | 8,04, | 10 |
|  | 286 50 | 261,903 51,41 | 18,600 4,220 | 30,208 9,236 | 11.6 17.4 | 17,724 5,285 | 318,836 89,950 | 4,333 | 21 |
| thor ftridings................... | 58 | 150,320 | 6,293 | 0,351 | $\cdots$ | 3,820 3,820 | 71,501 | ${ }_{730}$ | 1 |
| lindertakers' supplies.. | 50 | 21,939 | 4,067 | -1,054 | 21.2 | 2,4,29 | 4,4,997 | 770 | 1 |
| Mibechatrour dervice equipment, supplie | 128 | 38,103 | 4,020 | 10,027 | 20.3 | 6,284 | 212,728 | 1,783 | 13 |
| Trancportation (rxcupt automotive) equiptaent, supplies. | 70 | 93,877 | 18,888 | 15,548 |  | 8,103 | 164,132 | 2,088 |  |
| Matale. metal wark (extept serap): |  |  |  |  |  |  |  |  |  |
| Iron, steel and products. | $38(2)$ | $0 \sim 8,0,42$ | 57,213 | 00, 191 | 9.1 | 30,136 | 583,285 | 8,729 | 12 |
| Honferrous metals, metal wark | 131 | 374, 350 | 2R, 5 202 | 22,4,4 | 0.3 | 10,089 | 109,21,5 | 2,417 | ... |
| cr marufasture | 1,26, 0 | -., 320,822 | 225,150, | 403,888 | 9.1 | 165,580 | 3,272, 8, | 47,324 | ", |

[^11]Table 1B. WHOLESALE TRADE: WHK—UNITED STATES, BY'TYPE OF OPERATVON AND KIND (OI: BI SINESS-Conmmued
Establishments, Sales, Inventories, Operating Expenses, Pavroll, and Personnel


[^12]Establishments, Sales, Inventortes. Operating Expenses, Payroll. and Personnel

| Type of operation and wind of business | Estab- <br> lish- <br> ments <br> (Number) |  entire year$(\$ 1,000)$ | $\begin{gathered} \text { Inven- } \\ \text { turies, } \\ \text { end of } \\ \text { year, at } \\ \text { cost } \\ (\$ 1,000) \end{gathered}$ | Operatir.g expenses (itacluding payrcl. |  | Fayrull, entire year$(\$ 1,000)$ | Payroll and paid employees, workeek ended nearest November 15 |  | Active proprietor of unincorporated būilnesses, November (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Anount $(\$ 1,000)$ | Percent or sales |  | Payroll <br> Dollars | Employees <br> (Number) |  |
| Type by *ind of business - Cuntinued |  |  |  |  |  |  |  |  |  |
| Agents, brokers-Continued |  |  |  |  |  |  |  |  |  |
| Drugs, chemicais, allied products | 303 | 371,553 | 2,373 | 10, 18 | . 4 | 7,205 | 136,990 | 1,620 | 213 |
| Drugs, drug sunariez.......... | 12.4 | 8.4,090 | 155 | 5,017 | 0.0 | 2,332 | -7,885 | O.2 | 73 |
| Industrial chemicals, exploaive | 196 | 257,136 | 1.107 | 10,184. | 4.0 | 4,393 | 79,203 | 837 | 109 |
| Paints, varidshes............. | 43 | 30,327 | 111 | 1,217 | 4.0 | 540 | 9,842 | 141 | 31 |
| Dry goods, apparel.............. | 1,930 | 5,366,544 | 7,909 | 100,528 | $3 \cdot 1$ | 63,194 | 1,149,537 | 12,108 | 2,562 |
| Clothing, furnishings (general 11 ne ) | 169 | 505,240 | 298 | 10,474 | 2.1 | 5,54,6 | 108,272 | 1,405 | 129 |
| Men's, boys' clothing, fremishings. | 202 | 173,527 | 454 | 7,341 | 4.2 | 3,193 | 57,532 | . 602 | 115 |
| Women's, children's clothing, furn | 482 | 656,219 | 442 | 20,407 | 3.1 | 8,409 | 266;050 | 2,253 | 470 |
| Furs (dressed), fur clotring. | ${ }_{6}^{66}$ | 49,235 50,850 | 80 | 1,059 | 3.4 | 042 | 10,870 | 183 249 | 62 |
| Millinery, milinery supplies | 83 56 | 50,850 35,852 | 8 | 2,574 | 5.1 | 957 | 18,489 | 249 | 90 |
| Shoes, other footwear...... | $\begin{array}{r}56 \\ 224 \\ \hline\end{array}$ | 35,852 595,107 | $\begin{array}{r}33 \\ 280 \\ \hline\end{array}$ | 13,948 | 5.4 2.2 | + 509 | 10,065 82,198 | $\begin{array}{r} 111 \\ 1,196 \end{array}$ | 49 172 |
| Dry goods (general line). | 224 152 | 595,107 | $\begin{array}{r}280 \\ 452 \\ \hline\end{array}$ | 13,023 9,740 | 2.2 4.7 | 4,660 | 82,198 <br> 72,974 | 1,196 | 172 |
| Plece goods.......... | 542 | 2,892,348 | 5,862 | 93,362 | 3.2 | 35,223 | 623,081 | 5,457 | 358 |
| Furniture, home furnishings.. | 057 | 402,969 | 919 | 23,603 | 5.9 | 9,303 | 184,211 | 2,218 | 542 |
| Furniture (household, orfice). | 279 | 201,988 | 288 | 10,510 | 0.5 | 3,964 | 78,869 | ${ }^{896}$ | 230 |
| Home furnishings, floor coverings. |  | 240,981 | 631 | 13,093 | 5.4 | 5,399 | 105,342 | 1,322 |  |
| Paper and its products.. | 257 | 229,580 | 498 | 9,375 | 4.1 | 3,902 | 75,273 | 877 | 175 |
| Stationery, office supplie | 61 | 21,682 | 208 | 1,576 | 7.3 | 799 | 16,250 | 223 | 49 |
| Other paper products.... | 190 | 207,898 | 290 | 7,799 | 3.8 | 3,103 | 59,023 | 654 | 126 |
| Farm products (raw material) | 3,266 | 11,296,536 | 17,687 | 133,399 | 1.2 | 57,948 | 1,333,280 | 35,411 | 3,215 |
| Cotton. | 229 | 752,847 | 4,978 | 6,851 | 0.9 | 2,287 | 43,604 | 741 | 205 |
| Grain............. | 293 | 1,469,564 | 2,742 | 13,714 | 0.9 | 5,910 | 102,541 | 1.454 | 188 |
| iides, skins, raw tur | 159 | 331,006 | 1,772 | 8,824 | 2.7 | 4,438 | 71,669 | 894 | 104 |
| Livestock (except horses, mules | 1,745 | 7,172,610 | 3,491 | 61,255 | 0.9 | 28,106 | 568,562 | 19,752 | 1,837 |
| Tobacco (1eaf)..... | 657 | 998,923 | 1,111 | 35,271 | 3.5 | 13,643 | 484,576 | 11,704 | 636 |
| wool, mohair... | 103 | 373,295 | 2,055 | 4,743 | 1.3 | 2,280 | 35,450 | 487 | 8.4 |
| M珄scelleneous inedible farm pradu | 80 | 198,291 | 1,538 | 2,741 | 1.4 | 1,284 | 20,878 | 379 | 61 |
| Autumotive....... | 47 | 442,024 | 745 | 20,886 | 4.7 | 8,167 | 159,706 | 1,823 | 360 |
| Automobiles, other motor vehicles. | 47 | 85,421 | 230 | 2,104 | 2.5 | 791 | 13,636 | 252 | 38 |
| Autonotive equlpment, tires and tube | 400 | 356,603 | 515 | 18,782 | 5.3 | 7,376 | 146,070 | 1,571 | 322 |
| Electrical goods. | 1,026 | 633,923 | 1,828 | 38,942 | 6.1 | 13,934 | 270,616 | 3,229 | 876 |
| Wiring supplies, apparatus | 732 | 439,524 | 1,457 | 28,010 | 6.4 | 10,183 | 194,778 | 2,303 | 629 |
| Electrical apdiances, specialties | 294 | 194,399 | 371 | 10,932 | 5.6 | 3,751 | 75,838 | 926 | 257 |
| Hardware, pluming, heati | 908 | 420,285 | 2,135 | 30,591 | 7.3 | 12,982 | 237,870 | 2,980 | 757 |
| Hardware. | 340 | 203,839 | 456 | 12,709 | 6.2 | 4,782 | 88,137 | 1,168 | 292 |
| Plumblng, heating equipment, supplie | 568 | 216,446 | 1,679 | 17,882 | 8.3 | 8,200 | 149,733 | 1,812 | 465 |
| Lumber, construction materials. | 546 | 462,143 | 2,218 |  |  |  |  |  |  |
| Lumber, ㅍlliwork........ | 363 | 371,536 | 1,729 | 15,789 | 4.2 | 4,786 | 96,713 | 1,073 | 255 |
| Other construction mater | 183 | 90,607 | 489 | 0,653 | 7.3 | 3,088 | 63,897 | 827 | 130 |
| Machinery, equfpment, supplies. | 2,531 | 1,364, 852 | 7,738 | 87,135 | 6.4 | 38,674 | 734, 268 | 8,546 |  |
| Commercisi machines, equiprent. | 242 | 69,012 | 797 | 5,771 | 8.4 | 3,068 | -3,193 | 956 | 192 |
| Construction machinery, equipme | 66 | 30,716 | 554 | 2,407 | 7.8 | 1,460 | 25,803 | 319 | 36 |
| Farm-dalry machinery, equipment... | 49 | 27,875 | 344 | 1,574 | 5.0 | 814 | 16,396 | 176 | 29 |
| Industrisl machinery, equfpment, supplie | 1,691 | 814,102 | 4,863 | 60,611 | 7.4 | 26,354 | 494,728 | 5,603 | 1,298 |
| Professlonal equipment, supplies........ | 77 | 19,674 | 98 | 1,545 | 7.9 | 699 | 13,958 | 200 | 51 |
| Service establishment equipment, supplies. | 256 | 232,512 | 841 | 9,051 | 3.9 | 3,595 | 64,506 | 754 538 | 207 |
| Trancportation (except automotive) equipuent, suppli |  | 170,961 |  | 6,176 |  | 2,684 | 55,68. |  |  |
| hetals, metalwork (exeept scraf). | 538 | 677,101 | 1,014 | 22,355 | 3.3 | 8,574 | 158,813 | 1,841 | 380 |
| Iron, steel and products. | 469 | 506,233 | 842 | 19,197 | 3.8 | 7,170 | 131,59, | 1,577 | 337 |
| honferrous metals, metalw | 09 | 170,868 | 172 | 3,158 | 1.8 | 1,404 | 27,219 | 264 | 43 |
| aste materials. | 80 | 197,530 | 524 | 6,904 | 3.5 | 3,227 | 51,347 | 557 | 38 |
| Iron, steel scrap... | 4 | 161,990 | 453 | 5,159 | ... | 2,313 | 34,148 <br> 17,199 | 348 209 | 26 12 |
| Other scrap, waste rateriats | 36 | 35,540 | 71 | 1,765 |  |  |  |  |  |
| Other agents, brokers. | 1,992 | 4,280,233 | 7,808 | 106,615 | 2.5 | 43,851 | 796,850 | 9,923 | 1,393 |
| Arusements, sporting goods. | 238 | 135,464 | 352 <br> 158 <br> 1 | 8,672 | 6.4 | 3,203 2,839 | $61,4,29$ 50,308 | 731 989 | 20.4 |
| Fooks, perlodicals, newspap | 79 | 54,951 675,255 | 158 <br> 4.28 | -0,416 | 11.7 3.0 | 2,839 7,679 | 50,308 234,725 | $\begin{array}{r}\text { r } \\ 1,989 \\ \hline\end{array}$ | 69 |
| Coal, coke.... | 195 | 675,255 | +428 | $\begin{array}{r}19,995 \\ 7,272 \\ \hline\end{array}$ | 3.0 1.0 | 7,079 3,310 | 134,725 55,796 | 1,389 | 111 |
| Farm supplles.. Jewelry....... | 172 | -34,041 | 1,304 | 3,385 | 1.0 | , 854 | 16,852 | 237 | 114 |
| Petroleum and products.... | 109 | 364,689 | 171 | 7,029 | 1.9 | 2,432 | 40,209 | 401 | 59 |
| Agents, brokers, miscellaneous produsts, $n$. | 1,004 | 2,521,743 | 3,716 | 53,8:0 | 2.1 | 23,528 | 431,477 | 5,400 | 773 |
| Absemitiers (mainly farm producta), total | 10,787 | 9,020,288 | ..11,531 | 604,810 | 6.1 | 286, 879 | 6,327,178 | 151,357 | 7,599 |
| Griceries, contelitmery, meats: Fish, serfoods |  |  | 3,844 | 27,451 | 23.5 | 24,328 | 403,530 | 12,348 | $\cdots{ }^{2}$ |
| Other erocery, Cood spectalti | 225 | 188,883 | 20,392 | 26,480 | 14.0 | 12,333 | 425,572 | 11,280 | 114 |
| meded maits, m\% | 150 | 160,702 | 15,368 | 21,508 | 13.4 | 9,901 | 359, +08 | 9,718 | 82 |
| Miscellenerss procery specialties... | 09 | 28,181 | 5,024 | 4,972 | 17. | 2,432 | 65,926 | 1,508 | 32 |
| Farm products (edible)..... | 4,554 | 2,026,944 | ${ }^{65,083}$ | 319,203 |  | 152,605 31,304 |  | $\begin{aligned} & 81,704 \\ & 17,017 \end{aligned}$ | 2,794 1,575 |
| Dairy, poultry prodicts.... | -5,522 | 930,581 $1,087,363$ | 32,163 33,520 | 256, 336 | $\begin{array}{r} 7.1 \\ 23.3 \end{array}$ | 121,301 | $\begin{array}{r} 689,861 \\ 2,076,160 \end{array}$ | 17,017 ${ }^{1}$ |  |
| Frute, vegetables (rresh, ....................... | 2,034 | 1,087,363 | 33,520 | 252,864 | 23.3 | 121,301 | 2,076,160 |  |  |
| Farm products (raw materiala). | 11,105 | 7,435,813 | 311,449 | 217,2940 | 2.9 | 100,688 | $1,995,855$ 234,510 | 43,427 5,072 | 4,700 |
| Cottor.... | 1,0u1 | 859,459 | 42,682 | 24,006 | 2.8 | 8,388 71,306 |  | 28,414 |  |
| Grasn.................. | 8,120 | 4,129,270 | 191,384 2,550 | 143,760 3,019 | 3.5 8.5 | 71,306 1,930 | $\begin{array}{r}1,352,771 \\ 36,358 \\ \hline\end{array}$ | 28,414 | 2,092 97 |
| H1des, 6 k ins, raw furs... Livestock (except hornen, | 129 1,221 | 2,058,567 | 2,550 0,118 | 3.019 26,982 | 8.5 1.3 | 1,930 10,220 | 36,358 197,785 | 4,789 | 87.4 |
| Tobeacco (lear)...........', | $\bigcirc$ | 2, 126,553 | 54,707 | 3,284 | 2.0 | 1,8+0 | 27,085 | 710 | 43 |
| wool, mohair... | 72 | 61,717 | 3,054 | 3,557 | 5.8 | 1,29t | 19,208 | 380 | 38 |
| Miscellareous inedible farm producta. | 43: | 157,560 | 10,588 | 12,086 | 7.7 | 5,808 | 128,138 | 2,801 | 174 |
| Other assembiers: |  |  |  |  |  |  |  |  |  |
| Farm suprikee. | 341 | 14,8,024 | 9,872 | 13,847 | 9.3 | 6,04it |  |  |  |
| Feed. | 135 | 67,820 | 2,854 | 4, 4, 3 | $7 \cdot 3$ | 2,388 | 4.,530 | -9.42 | 89 |
| Seeds. | 130 | 59, 987 | 6,238 | 6,7040 | 11.6 | - 299 | 71,100 |  | 65 38 |
| Miscellaneous farm supplies. | $\cdots$ | 20,811 | 780 | 1,920 | 9.2 | 959 | 12,046 | 320 | 38 13 |
| Assemblers, miumi urn is products. | 18 | 3,488 | 291 | '33 | 15. | 279 | 6,613 | 10. |  |

[^13]Table 1 C . WHOLESALE TRADE: 1954 AND $1948^{2}$-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

| Type or operation and kind of businesa | Establiahnen |  | Sales |  | Inventoriea, end or year, at cost |  |  |  | $\begin{aligned} & \text { Payroll, } \\ & \text { entire year } \end{aligned}$ |  | Payroll and paid emprioyess, workweek ended neareat Hovember 15 |  |  |  | actuve poprietorb of bustnembred November |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Payroll | Emp Ioyees |  |  |  |  |  |  |  |
|  | $\begin{gathered} 1954 \\ \text { (Number) } \end{gathered}$ | $\begin{gathered} 1948 \\ \text { (Number) } \end{gathered}$ |  |  | $\begin{gathered} 1954 \\ (\$ 1,000) \end{gathered}$ | $\begin{gathered} 1948 \\ (\$ 1,000) \end{gathered}$ | $\begin{gathered} 1954 \\ (\$ 1,000) \\ \hline \end{gathered}$ | $\begin{gathered} 1948 \\ (\$ 1,000) \end{gathered}$ | $\begin{array}{\|c\|} \hline 1994 \end{array}$ | ${ }_{(\text {Parcent })}^{1948}$ | $\begin{gathered} 1954 \\ (\$ 1,000) \end{gathered}$ | $\begin{gathered} { }^{1948} \\ (\$ 1,0 \infty) \end{gathered}$ | $\begin{gathered} 1954 \\ \text { (Dol1ars) } \end{gathered}$ | $\begin{gathered} 1948 \\ \text { (Doi1 hars) } \end{gathered}$ | 1954 (Number) | ${ }_{(\text {Number) }}^{1948}$ | $1 \begin{aligned} & 1954 \\ & \hline \text { number } \end{aligned}$ |  |
| Wholesale trade, total. <br> Type of Operation $\qquad$ | 252.318 | 216,099 | xxx | xxx |  |  | 13,078,672 | 9,965.440 | xxx | xxx | 12,021,450 | 7,734,207 | 216,084,291 | 148, 293, 126 | 2,540, 236 | 2,355,603 | 151,213 | , |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Morchant wholesalers. <br> Manufacturers' sales branches, salea offlces. <br> Petroleum bulk plants, terminals and LP gas facl11t1es <br> Merchandise agents, brokers <br> Assemblers of fara products. | $\begin{aligned} & 165,153 \\ & 22,590 \end{aligned}$ | $\begin{gathered} 129,1177 \\ 23,706 \end{gathered}$ | $\begin{gathered} 201,100,941 \\ 69,53,784 \end{gathered}$ | $\begin{aligned} & \because 6,533,260 \\ & 50,800,384 \end{aligned}$ | $\begin{aligned} & 9,524,8771 \\ & 2,152 ; 720 \end{aligned}$ | $\begin{aligned} & 7,056,391 \\ & 1,730,310 \end{aligned}$ | $\begin{gathered} 13.2 \\ 7.7 \end{gathered}$ | $\begin{gathered} 12.5 \\ 7.6 \end{gathered}$ | $\begin{array}{r} 7,018,090 \\ 2,605,047 \end{array}$ | $\begin{aligned} & 4,848,628 \\ & 1,903,670 \end{aligned}$ | $\left.\begin{gathered} 136,999,582 \\ 51,694,937 \end{gathered} \right\rvert\,$ | $\begin{aligned} & 91,456,242 \\ & 36,931,797 \end{aligned}$ | $\left\lvert\, \begin{gathered} 1,686,501 \\ 515,870 \end{gathered}\right.$ | $\left\|\begin{array}{l} 1,40,738 \\ 499,522 \end{array}\right\|$ | $\begin{array}{\|l\|l\|} 105, Z 70 \\ 110 \end{array}$ |  |  |  |
|  | $\begin{aligned} & 29,189 \\ & 22,183 \\ & 13,255 \end{aligned}$ | $\begin{aligned} & 28,351 \\ & 28,138 \\ & 26,787 \end{aligned}$ | $\begin{gathered} 26,038,372 \\ 39,25,5,59 \\ 9,050,816 \end{gathered}$ | $\begin{gathered} 10,48,060 \\ 33,2,89,667 \\ 9,920,288 \end{gathered}$ |  | $\begin{gathered} 702,298 \\ 64,90 \\ 412,530 \end{gathered}$ | $\begin{gathered} 20.0 \\ 3.1 \\ 8.1 \end{gathered}$ | $\begin{aligned} & 9.0 \\ & 2.5 \\ & 6.5 \end{aligned}$ | $\begin{gathered} 539,643 \\ 539,707 \\ 327,963 \end{gathered}$ |  | $\left\lvert\, \begin{gathered} 10,627,876 \\ 10,017,336 \\ 6,670,562 \\ \hline \end{gathered}\right.$ | $\begin{aligned} & 6,826,125 \\ & 6,751,754 \\ & 6,327,178 \end{aligned}$ | $\begin{aligned} & 132,5556 \\ & \text { lis } \\ & 123,3,989 \end{aligned}$ | $\begin{aligned} & 112,264 \\ & \text { and } \\ & 10151,327 \end{aligned}$ |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by K1nd of Bustiness |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ronant wholesale | 165, | 29,217 | 101, 100,961 | 76,533,260 | 9,524,871 | 7,056,392 | 13.2 | 11.5 | 7,018,090 | 4,84,8,628 | $236,999,582$ <br> $21,465,166$ | $91,656,242$$25,765,261$ | 2, 088,501 | 1,440,738 | 105,270 | 85,352 |  |  |
| Grocery, confeotionery) | 29,795 | 26,673 | 22,057,824 | 17,071,626 | 1,081,525 | 997,265 | 9.7 | 8.9 | 2,103,639 | 820,879 |  |  |  | 279,271 | 26,510 | 22,620 |  |  |
| Ceneral-1.19e [rocery hyolessle |  | $\begin{aligned} & 4,2,23 \\ & \begin{array}{l} 4,696 \\ 1,2,20 \\ 3,2000 \end{array} \\ & \hline, 2 \end{aligned}$ | $\begin{array}{r} 353,560 \\ 527,446 \\ 625,046 \end{array}$ | $\begin{aligned} & 5,771,700 \\ & 357,54 \\ & 387,557 \end{aligned}$ |  | $\begin{aligned} & 296,769 \\ & 23,79 \\ & 136149 \\ & 33,807 \end{aligned}$ | $\begin{aligned} & 7.5 \\ & 12.9 \\ & 16.8 \\ & 10.3 \end{aligned}$ | $\begin{array}{r} 8.2 \\ 12.2 \\ 15.6 \end{array}$ | $\begin{aligned} & 325,073 \\ & 34,244 \\ & 47,757 \\ & 47,75 \end{aligned}$ |  | $\begin{array}{r} 6,364,016 \\ 6676 \\ 964,781 \\ 964 \end{array}$ | $\begin{array}{r} 343,833 \\ 492,315 \\ 594,595 \end{array}$ | $\begin{aligned} & 82,8707 \\ & 10,593 \\ & 17,537 \end{aligned}$ | $\left.\begin{aligned} & 95,600 \\ & 15,599 \\ & 11,267 \end{aligned} \right\rvert\,$ |  | $\begin{aligned} & \text { 2,369 } \\ & 2,512 \\ & 2,078 \\ & 2,056 \end{aligned}$ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Yeat, meat products wholesalers |  |  | 2,866,193 | 1,977,065 |  |  |  | 7.5 | 148,803 |  | 2,860,594 | 1,607,526 | 35,954 | 25,108 | 4,215 |  |  |  |
| Speraity-120 grocery hooleealers (1ess cairy | 6,950 | 5.458 | 4,608,366 | 2,719,192 | 252,768 | $\begin{gathered} 209,950 \\ 63,017 \end{gathered}$ | $9.0$ | 9.7 | 205,361 | 125,059 | $\begin{aligned} & 4,026,815 \\ & 2,688,039 \end{aligned}$ | $\begin{aligned} & 2,426,510 \\ & 2,234,408 \\ & 2,95,97 \end{aligned}$ | 56,020 | 42.07 | 5,089 | 4,48 |  |  |
|  | $\begin{aligned} & 4,941 \\ & 6,520 \end{aligned}$ | $\begin{aligned} & 4,839 \\ & 6,127 \end{aligned}$ | $\begin{aligned} & 2,815,474 \\ & 3,261,739 \end{aligned}$ | $\begin{array}{\|l\|l\|l\|l\|l\|l\|l\|l\|l\|l\|l\|l\|} \hline 3,169,960 \end{array}$ | $\begin{aligned} & 62,649 \\ & 70,627 \end{aligned}$ |  |  | $\begin{aligned} & 7.9 \\ & 9.9 \end{aligned}$ | $\frac{134,881}{207,520}$ | $\begin{aligned} & 115,900 \\ & 157,550 \end{aligned}$ |  |  | $\begin{aligned} & 40,722 \\ & 59,438 \end{aligned}$ | $\begin{aligned} & 4,525 \\ & \text { and }, 512 \end{aligned}$ | $\begin{gathered} 2,249 \\ 0,+10 \end{gathered}$ | $\begin{aligned} & 2,-2 \epsilon \\ & 0,556 \end{aligned}$ |  |  |
| Beer. Winc, diotile | $\begin{aligned} & 7,309 \\ & 5,791 \\ & 1,518 \end{aligned}$ | $\begin{aligned} & 6,701 \\ & 5,206 \\ & 1,4,95 \end{aligned}$ | $\begin{aligned} & 5,686,936 \\ & 2,311,181 \\ & 3,375,553 \end{aligned}$ | $\begin{aligned} & 14,049,795 \\ & 1,524,681 \\ & 2,525,114 \end{aligned}$ | $\begin{aligned} & 510,706 \\ & \text { 104,592 } \\ & 406,114 \end{aligned}$ | $\begin{gathered} 373,279 \\ 6990,139 \\ 302,149 \end{gathered}$ | $\begin{gathered} 12.0 \\ 10.3 \\ 9.1 \end{gathered}$ | $\begin{aligned} & 10.9 \\ & 4 . .3 \\ & 4.9 \end{aligned}$ | $\begin{aligned} & 342,382 \\ & \hline 175,109 \\ & 165,763 \end{aligned}$ | $\left\|\begin{array}{l} 223,976 \\ 110,3,38 \\ 17,628 \end{array}\right\|$ | $\begin{aligned} & 6,606,622 \\ & 3,290,080 \\ & 3,300,508 \end{aligned}$ | $\begin{aligned} & 4,32,107 \\ & a, 32,0,09 \\ & 2,300,078 \end{aligned}$ | $\begin{aligned} & 7,238 \\ & \left.\begin{array}{l} 2,238 \\ 31,199 \\ 3 \end{array}\right) \end{aligned}$ |  | $\begin{aligned} & 5,1,102 \\ & \substack{595 \\ 5050 \\ 507} \end{aligned}$ |  |  |  |
| Whe, distilled spirits whoiesalers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tobacco distributors. | 2,858 | 2,701 | 3,208,929 | 2,487,122 | 145,504 | 123,749 | 5.9 | 5.2 | 103,779 | 75,327 | 1,966,907 | 1,425,129 | 28,382 | 26, 10 | 2,46 | 2,302 |  |  |
| Lge, chemicals, 117 ed | 5,837 | 4,122 | 3,369, | 2,243, | 346 | 261,262 | 15.9 | 15.9 | 283, | 1205,550 | 5,583 | 1,243 | 58,739 26,293 | 21 | 2,628 | 45 37 |  |  |
|  | 2,409 | 1,594, |  | (22,070 | 175,713 80,397 | 216,621 <br> $59,54,4$ |  | ${ }_{23.1}^{12.9}$ | 104,646 | 6, 6,403 46,771 | $\underbrace{2} \mathbf{2 , 0 2 6 , 2 4 1} \begin{aligned} & 1,53,059\end{aligned}$ | ${ }_{\text {2 }}^{2} \times 243,5$ | 26,293 <br> 19,858 | ${ }_{\text {21, }}^{21,98}$ | 1,391 | 961 |  |  |
| (industrial ohemicals, explostves distr | ¢ $1,1,158$ | 1,075 1,153 |  | 685,277 217,391 | 62,697 27,379 |  | lis.9 | ${ }_{22.7}^{13.4}$ | cose $\begin{gathered}69,802 \\ 33,721\end{gathered}$ | - | \% $1,4000,4.94$ |  | $\underset{\substack{24,355 \\ 8,232}}{ }$ | $\underset{\substack{10,707 \\ 8,528}}{ }$ | , 32 | $\underset{583}{374}$ |  |  |
| Paim, varnish uhotesalers........... |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| trry goods, apparel unclesaiers. Furniture, hone furnishings uhol | 14,713 | 12,793 | 7,964.269 | 6,778,717 | 985,129 | 812,1 | 1.4 | 22. | 585,276 | 461,623 | 11,142,356 | 8,427,86 | 127,720 | 110, | 8,88 | 8,458 |  |  |
| ustos1 instrunent, sheet mustc wholesalers). |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | -4,252 | ${ }^{4} \mathbf{4} 1228$ | $\begin{gathered} 1,826,6212 \\ 399,580 \end{gathered}$ | $\begin{gathered} 1,491,358 \\ 4,56,026 \end{gathered}$ | $\begin{aligned} & 299,013 \\ & 54,512 \\ & \hline \end{aligned}$ | $\begin{gathered} 182,917 \\ 68,856 \\ \hline 18 \end{gathered}$ | 15.4 16.4 | 14.5 13.0 | $\begin{aligned} & 133,520 \\ & 33,168 \end{aligned}$ | $\begin{gathered} 200,207 \\ 36,360 \end{gathered}$ | 2,527,566 | $2,011,6,62$ 676868 | $\underset{\substack{30,612 \\ 7,761}}{\substack{\text { a }}}$ | $\underset{\substack{28,955 \\ 3,815}}{ }$ | 2,913 62 | 3,179 60 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| uholeealers) ......................... |  |  |  |  |  |  |  |  |  |  | 2,659,030 | 2,215,628 | 31,307 | 22,570 | 2,83 | 2,859 |  |  |
|  | ${ }_{6} 817$ | 1,090 | 1,503,962 |  | $\underset{\substack{230,007 \\ 68,620}}{ }$ | 188,561 | 21, 2, |  |  | ${ }_{4}^{81,372} 4$ |  |  |  |  |  |  |  |  |
|  |  | 1,054 | 697, 825 | 375,261 | 68,620 | 45,362 | 21.2 | 19.9 | 76,723 | 4, 160 | 1,451,459 | 813,595 | 17,495 | 11,54 | 2,198 | 062 |  |  |
| (leas curtain, drapery wholesalers; domestics wholesalers. Plus musical instrument, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 17. | 16. |  |  |  |  |  |  |  | 1,277 |  |  |
| er, allied products whole | 5,057 | 3,630 | 2,961,049 | 1,879,962 | 255,189 | 192,45 | 15.9 | 15.5 | 267,404 | 278,647 | 5,129,724 | 3,363,020 | 58,441 | 4.8,682 | 2,68 | 4,871 |  |  |
| Coarse paper and products uho | 3,300 | 2,627 | 2,545,652 | 1,670,307 | 211,089 | 159,117 | 14. | 13.9 | 208,471 | 243, 178 | 3,956.294 | 2,674,827 | 4,3,737 | 36, 23 | 1,5st | 4,: |  |  |
| Stationery offite supplies whol | 1,564 | 759 24. | 369,772 <br> 6,625 | 177,096 | 36,524 | 27,280 | 26.4 | $\xrightarrow{26.9} \mathbf{3 3}$ | 52,055 | 29,964 | 1,039,760 | 588,219 | 13, 14.40 | 10, | 963 | 17 |  |  |
| Wallpaper uholesalers | 193 | 24.4 | 45,625 | 32,559 | 7,576 | 6,059 | 29.9 | 33.7 | 6,882 | 5,505 | 133,666 | 99, | 1,560 | 1,79 | 05 | 29 |  |  |
| Fara producte (raveraterials) me | 3,853 | 2,059 | 9,231,941 | 6,771,007 | 976,054 | 453,872 | 4.0 | 3.6 | 140,601 | 88.970 | 2,763,461 | 1,487,370 | 3 P , | 22,98 | 2,tm | 1,399, |  |  |
| otive uhol | 15,540 | 13,563 | 3,977, 513 | 3,917,646 |  | 591,786 | 22.6 | 18.2 | 523,812 | 420,042 | 10,45e,060 | $8.152,05^{\circ}$ |  |  | , |  |  |  |
| Motor vehtcie distributors................ | - 13,963 | ${ }_{\text {212,4, }}^{2,73}$ | 3,200,278 | $\begin{aligned} & 1,351,070 \\ & 2,506,575 \end{aligned}$ |  | ${ }_{\text {478,029 }}$ | ${ }_{24.4}^{15.2}$ | ${ }_{22.1}^{10.4}$ | -612, ${ }_{4629}$ |  | $\begin{aligned} & 1,191,513 \\ & 9,266,547 \end{aligned}$ | 1,52,1 | 120, 12,388 | 112, 23,532 | 9,076 | 1, 4 45 |  |  |
| Electrical, electronis, applanize di | 7,123 |  |  | 4,308 |  | ${ }^{502,323}$ | 16.0 | 12.8 |  |  | 9,761,405 |  | 208,238 |  |  |  |  |  |
|  | 3,159 | 2,698 | 2,910,458 | 2,278,809 | 330,65 | 7,54 | 13.6 | 12.0 | 7,7 | , 3 | -,4,29,472 | 退 30,38 | 56,118 | 68,454 |  | 2,232 |  |  |
|  | $\begin{aligned} & 2,065 \\ & 1,699 \end{aligned}$ | 2,343 | 2,814,584 | 2,030,414 | $\begin{aligned} 304,214 \\ 8 \end{aligned}$ | 224,788 | $\xrightarrow{13,2} 8$ | 13.1 | 198,955 | 147,814 | $3,965.770$ | 2,867,504 | 42,830 <br> 16,200 | 40,953 | 713 992 | 1,133 $\ldots$ |  |  |

Table 1C. WHOLESALE TRADE: 1994 AND $19+8^{2}-U N I T E D$ STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-CONtinucd

| pe of operat | Estab1ishments |  | sales |  | Inventories, end of year, at cost |  |  |  | Payroll2,entire year |  | Payro12 and paid emproyes, work-veek ended nearest Noverber 25 |  |  |  | act ve proprietors of unincorporated November 1 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Payroll | Employees |  |  |  |  |  |  |  |
|  | ${ }_{(\text {Number) }}^{1954}$ | ${ }_{(\text {Nurber })}^{{ }^{1048}}$ |  |  | $\begin{gathered} 1954 \\ (\$ 1,000) \\ \left(\begin{array}{c} 4 \end{array}\right. \end{gathered}$ | $\begin{gathered} 1948 \\ (\$ 1,000) \\ \left(\begin{array}{c} \end{array}\right) \end{gathered}$ | $\begin{gathered} 1954 \\ (\$ 1,000) \end{gathered}$ | $(\$ 1,000)$ | 2954 | (teromet ? | $\begin{gathered} 2954 \\ (\$ 2,000) \end{gathered}$ | $\begin{gathered} 1948 \\ (\$ 2,000) \end{gathered}$ | $\begin{gathered} 1954 \\ \text { (Dol1ars) } \end{gathered}$ | $\begin{gathered} 1948 \\ \text { (Dol1ars) } \end{gathered}$ | $\stackrel{\text { (Nusber) }}{(2954}$ | ${ }_{(\text {NHubber) }}^{1948}$ | Mencher | ${ }^{2} \text { Number }$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  Harduare whole es lers. .................Plumbing, heating equipment, suppiles distributors | 6,183 | 5,189 | 4,397,711 | $\begin{aligned} & 3,680,18 C \\ & 2,006,432 \end{aligned}$ |  |  | $\begin{aligned} & 726,491 \\ & 376,9.4 .9^{\prime} \end{aligned}$ | 603,753364,805 | ${ }_{18.3}^{17.2}$ | 15.215.6 | 437,323227,140 | $3,66,132$203,769 | ${ }_{4}^{8,402,441} 4$ | 0,341, 56$3,718.210$ |  | (78,222 <br> 59,30 | ${ }_{\substack{2,852 \\ 1,120}}^{1,20}$ |  |
|  |  |  |  |  | $\underset{\substack{2,4,910 \\ 1,010}}{ }$ |  |  |  |  |  |  |  |  |  |  |  |
|  | 4,006 | 3,212 | 2,329,788 | 1,67 | 34, 54.5 | 238,948 | 16.3 | 14.8 | 220,277 | 142,363 | 4,089,288 | 2,623,346 | 40,763 | 38.892 | 1,742 |  |  |
| Lumber, construction materials aistributo Lumber. millwors wholesalers.......... | 10,314 | 5,576 3,109 2,467 |  |  |  | $\begin{gathered} 272,503 \\ 193,505 \\ 78,951 \end{gathered}$ | $\begin{aligned} & 16.1 \\ & \begin{array}{l} 10.7 \\ 23.7 \end{array} \end{aligned}$ | $\begin{aligned} & \begin{array}{l} 14.1 \\ 10.8 \\ 22.1 \end{array} \end{aligned}$ |  | $\begin{aligned} & 303,332 \\ & 167,376 \\ & 135,956 \end{aligned}$ | $11,056,641$ <br> $6,294,880$ 6,761,761 | $\begin{aligned} & 5,750,384 \\ & 3,02,384 \\ & 3,657,442 \end{aligned}$ | $\begin{gathered} 127,7,7.0 \\ 49.156 \\ 78,584 \end{gathered}$ | $\begin{aligned} & 86,832 \\ & 4,7,27 \\ & 49,804 \\ & 39,804 \end{aligned}$ | ci, |  |  |
| Construction materta18 |  |  | 2,780, |  |  |  | 23. |  |  |  |  |  |  |  |  |  |  |
| Machnery, equipment, supp12es otstributors.... Commerclal machines, equipment distributors. Construction mach nery, equipment dealers. Fara-garden machinery, equipment whoie esalers: Induotrial materitals, suppites disbributo Professional equipment, supplites distributors. <br>  |  |  | 20,039,852 | 6,723,100 | 1,331,000 | 942,87 |  |  | 1,099,879 | 689,353 | 21,542,689 | 13,00 | 238,984 | 192,696 | 15,076 | 10,9\%6 |  |
|  |  | 1,433 | $484,070$ | 634,957779,882 | $c76802275743$ | 85, 67.131,039 | 25.319.2 | ( 24.6 | 89,237150,469 |  |  | $\begin{array}{r} 790,228 \\ 1,592,699 \\ 1,391.185 \end{array}$ |  |  | 2,301 | $\begin{gathered} 827 \\ 2,400 \\ 3,412 \\ 3 \\ 4,2 \end{gathered}$ |  |
|  |  | ${ }_{\substack{3,137 \\ 906}}$ | $\begin{array}{r} 660,125 \\ 1,601,359 \end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 823 | 534,379 | \} 2,973,949 |  | \} 394,727 | $\left\{\begin{array}{l}15.8 \\ 20.0 \\ \text { 20.0 }\end{array}\right.$ | 11.9 |  |  |  |  | coile |  |  |  |  |
|  |  | 6,792 | 2, 2128,9896 $2,009,740$ 1 |  |  |  |  |  |  | 退 33,391 |  | 5,37,696 | -4, 48,237 | 72,513 | $\left\{\begin{array}{l}\text { 2,799 } \\ 2,066 \\ 2,00\end{array}\right.$ | 3,318 |  |
|  |  | $\begin{aligned} & 2,353 \\ & 3,520 \\ & 609 \end{aligned}$ | $\substack{8,101,992 \\ 376,048}$ | $\begin{aligned} & 562,413 \\ & 543,4, \\ & 24,54,507 \\ & 24,507 \end{aligned}$ |  | $\begin{gathered} 89,352 \\ \begin{array}{c} 107,460 \\ 29,559 \end{array} \\ \hline 80 \end{gathered}$ | $\begin{aligned} & 26.1 \\ & 23.5 \\ & 23.9 \end{aligned}$ | $\begin{aligned} & 25.7 \\ & 19.1 \\ & 18.6 \end{aligned}$ |  |  | $\begin{aligned} & 2,520,985 \\ & 2,695,40 \\ & 93,, 725 \end{aligned}$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }_{9,676}$ |  |  |  |  |
| Me tais, metaivark (except serap) diteributors... Iron, steel and producte distributors vonerrous me tale districutors. | $\begin{aligned} & 3,235 \\ & 2,693 \\ & 542 \end{aligned}$ | $\begin{aligned} & 1,706 \\ & \substack{1,466 \\ 240} \end{aligned}$ | $\begin{aligned} & 3,362,589 \\ & 2,17,776 \\ & 1,188,309 \end{aligned}$ | $\begin{aligned} & 1,951,055 \\ & 1,41,47,529 \\ & 503,226 \end{aligned}$ | $\begin{gathered} 474,912 \\ 39127 \\ 39,727 \\ 83,185 \end{gathered}$ | $\begin{aligned} & 204,760 \\ & 168,730 \\ & 36,030 \end{aligned}$ | $\begin{gathered} 14.5 \\ 18.5 \\ 7.2 \end{gathered}$ | $\begin{gathered} 12.9 \\ 14.9 \\ 7.3 \end{gathered}$ | $\begin{gathered} 204,342 \\ 221,42, \\ 42,860 \\ 4,86 \end{gathered}$ | $\begin{aligned} & 139,701 \\ & \begin{array}{l} 118,531 \\ 21,1770 \end{array} \end{aligned}$ | $\begin{aligned} & 5,146,9,42 \\ & 4,293,636 \\ & 453,306 \\ & \hline, 206 \end{aligned}$ | $\begin{aligned} & 2,540,882 \\ & 2,157,882 \\ & 383,040 \\ & 38,040 \end{aligned}$ | $\begin{aligned} & 52,338 \\ & 4,102 \\ & 8,236 \\ & 8,236 \end{aligned}$ | $\begin{aligned} & 33,139 \\ & 28,093 \\ & 5,046 \end{aligned}$ | $\begin{aligned} & \substack{303 \\ 1,087 \\ 210} \\ & 210 \end{aligned}$ | 7050.668 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & 8,189 \\ & 3,719 \\ & 3,470 \end{aligned}$ | $\begin{aligned} & \substack{6,40 \\ 2,680 \\ 3,820} \end{aligned}$ | $\begin{aligned} & 2,405,590 \\ & 1,231,240 \\ & 1,192,450 \end{aligned}$ | $\begin{aligned} & 2,663,631 \\ & 1,68,63130 \\ & 975,501 \end{aligned}$ | $\begin{gathered} 180,683 \\ 102,82, \\ 78,859 \\ 78,59 \end{gathered}$ | $\begin{aligned} & \text { 200,679 } \\ & 5,1,797 \\ & 88,982 \end{aligned}$ | $\begin{gathered} 17.8 \\ 17.4 \\ 18.2 \end{gathered}$ | $\begin{aligned} & 11.8 \\ & 9.6 \\ & 15.7 \end{aligned}$ | $\begin{aligned} & 224,006 \\ & 110,179 \\ & 113,829 \end{aligned}$ | $\begin{gathered} 167,471 \\ 852,103 \\ 82,368 \end{gathered}$ | $\begin{aligned} & 4,371,765 \\ & 2,27,7,704 \\ & 2,199,061 \end{aligned}$ | $\begin{aligned} & 3,166,302 \\ & 1,562,592 \\ & 1,603,812 \end{aligned}$ | $\begin{aligned} & 67,8,67 \\ & 31,68 \\ & 36,219 \end{aligned}$ | $\begin{aligned} & 59,795 \\ & 28102 \\ & 31,793 \end{aligned}$ | $\begin{aligned} & \substack{3,62 \\ 3,367 \\ 4,285} \end{aligned}$ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dther merchant wholesalers (1ess muscesi instru- - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ent, sheet aruic who |  |  |  |  |  | (633,693 | ${ }^{12.2}$ | 10.0 | 594,516 | 432,670 | 12,602,340 | 8,134,827 | 157,84 22,201 | $\xrightarrow{236,947} 1$ | 11,367 |  |  |
| 8 Cosk , magas |  |  |  |  |  | 27,5770 | 19.6 | 18.0 | 83, 180 | 51,771 | 1,473,736 | 1,026,020 | 25,280 | 22,41 | 1,153 |  |  |
| ${ }^{\text {Poal }}$ untiesale |  |  |  |  |  | 64,617 87,160 | $\begin{array}{r}8.0 \\ 10.8 \\ \hline\end{array}$ | 4.3 | ( $\begin{aligned} & 30,884 \\ & 88,819\end{aligned}$ |  |  | ${ }_{\text {l }}^{1,069,3}$ | - 23,0268 | ${ }_{20,32}$ |  |  |  |
| Jevelry whole |  |  |  |  |  | 143,687 | 17.7 | 15.6 | 76,224 | 60,683 | 1,468, | 1,248,312 | 18,183 | 15,9 | 2,033 | 1,973$\begin{array}{r}551 \\ 415\end{array}$ |  |
| Perroieum products dist |  |  |  |  |  | - 33,820 | 9.0 | 8.3 8.7 19.9 | 56,221 28,605 | (30,742 | ${ }_{5}^{2}, 127,17$ | ¢ |  |  | -1,403 |  |  |
| Plower, bulb, plant wnolesalers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MLace elaneous praucts merchan |  |  |  |  | 216,096 | 203,61 | 9.7 | 10.1 | 149,30 | 121,262 | 022 | 54, | 41,33 | 37,375 | 2,79 | 2,120 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & 22,509 \\ & 11,9759 \\ & 7,831 \end{aligned}$ | $\begin{aligned} & 23,706 \\ & \text { and } \\ & 8,6079 \end{aligned}$ |  | $\left\|\begin{array}{l} 50,800,384 \\ 28,609,331 \\ 22,192,053 \end{array}\right\|$ | 2, 252,720 <br> $2,152,720$ | $\left\|\begin{array}{l} 12,730,320 \\ 1,730,310 \\ 1 \end{array}\right\|$ | $\begin{aligned} & 70.7 \\ & 10.5 \\ & \hline 4 \end{aligned}$ | 7.620.04.47.6 | $\begin{aligned} & 2,605,047 \\ & 1,047,494 \\ & \hline 657,553 \end{aligned}$ | $\begin{aligned} & \text { 1,903,870 } \\ & \text { 1,4292,124 } \\ & 612,746 \end{aligned}$ | $\begin{array}{\|l\|l\|} \hline 51,694,937 \\ 38,972,080 \\ 12,722,857 \end{array}$ |  | 515,876 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & 2,939,039 \\ & 7,992,758 \end{aligned}$ | ${ }^{2041,032}$ | 409,737 89,785 | ${ }_{63}^{67}$ | 462 207 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Saies branches (vith stocks). Sales offices (without stocks) | 3,3,398 <br> 2,090 | 4.085 | $\begin{aligned} & 7,954,675 \\ & 3,792,239 \end{aligned}$ | $\begin{aligned} & \begin{array}{c} 1,12,928 \\ 2,120,647 \end{array} \end{aligned}$ | 242,253 | 273,439 | 10.3 7.2 | 7.9 6.5 | 382,382 104,12 | 302,246 43,067 | $\begin{aligned} & 7,3,32,325 \\ & 1,946,822 \end{aligned}$ | $\begin{array}{r} 5,996,462 \\ 862,926 \end{array}$ | 85,661 20,99 |  | 12 |  |  |
| Textile mil1 prod |  | 1,566 | 2,545, 662 | 4,416,629 | 82,660 | 140,230 | 6.7 | 5.7 | 95,322 | 126,20 | 2,840,079 | 2,373,624 | 16,191 | 25,6 |  |  |  |
| Apparel and reeated products Sales oranches. (with stoc |  |  |  |  | 82,660 | 240,230 |  |  |  |  |  |  |  |  |  |  |  |
| Sales offtces (vithout stocks) | 38 | 933 | 12,374,826 | 2,199,512 | 20,600 |  | 5.4 | 5.0 | 39,6 | , | 740,045 | 951, | 5,614 | 9,27 | 3 |  |  |
| rat ture and fixtures | ${ }_{229}^{286}$ |  |  |  | 18,429 28,449 | ${ }_{8}^{8,036}$ | 15.7 | 15.2 | 22,89 | - 414,762 | 4.42,808 | 269,321 |  |  |  |  |  |
| Salee branchee (with stocks). |  | ${ }^{226}$ | $\begin{gathered} 197,2,38 \\ 68,833 \end{gathered}$ | 172, 21,007 |  |  | 14.9 | 16.8 |  | $\xrightarrow{13,651} 1$ |  | $\xrightarrow{248,217} \times 1$ | 3,485 |  | 6 |  |  |
| are and allied |  |  |  |  |  |  |  |  |  |  | 1,123, |  |  |  |  |  |  |
| Sale iranchee (vith sioczs ), | ${ }_{397} 98$ | $\begin{gathered} 306 \\ 762 \end{gathered}$ | $\begin{aligned} & 377,093 \\ & 1,720,472 \end{aligned}$ | $\begin{aligned} & 192,353 \\ & 1,188,193 \end{aligned}$ | 2.5,886 | 20,471 | 6.5 6.9 | 15.6 6.2 | [13,121 |  | 302,267 <br> 821,055 |  | $\xrightarrow[\substack{2,896 \\ 7,455}]{\text {, }}$ | $\underset{\substack{5,118 \\ 8,353}}{\text { c, }}$ |  |  |  |
| Chemicale ana allied produ |  |  |  |  |  |  |  | 12.0 |  |  |  |  |  |  |  |  |  |
| Salee branchee (wth sto | 1,402 | ${ }_{\text {1, }}^{\text {, } 478}$ | 4,548,221 | l $\begin{aligned} & 2,542,220 \\ & 1,43,923\end{aligned}$ | 173,746 | 159,279 | 12.2 6.5 | $\xrightarrow{23.5}$ | 192,658 | $14.4,342$ 47,159 | $3,355,136$ $2,136,426$ | 2,754,483 | 39,272 17,591 | 37,889 <br> 12,428 <br> 1 | 5 |  |  |
| Salee tranchees (vol |  |  |  |  |  |  |  |  |  |  | 1,608, 271 |  |  |  | 4 | 27 |  |
| Solee offices (without ar | 1,403 | 1,379 | 11,890,086 | $6,871,173$ |  |  | 2.0 | 2.5 | 123,531 | 64,728 | 2,280,371 | 1,289,449 | 17,593 | 13,369 | 2 | 17 |  |

Table IC. WHOLESALE TRADE: 1954 AND 1948-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Table 1C. W'HOLESALE TRADE: 1954 AND $1948^{4}$-UNITED STATES, BY TY'PE OF OPERATION AND KIND OF BUSINESS-Contonued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{Type of operation and krnd of bustnees} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Eatab11shmente}} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Sales}} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Inventories, end of year, at cost}} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{}} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{$\underset{\begin{array}{c}\text { Payroin, } \\ \text { entire year }\end{array},}{ }$}} \& \multicolumn{4}{|l|}{Payroll and patd omplcyees, work-
week ended neareat Novenber 15} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{}} <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \multicolumn{2}{|l|}{payron} \& \multicolumn{2}{|l|}{Employees} \& \& <br>
\hline \& $$
\begin{gathered}
195 w \\
(\text { Number })
\end{gathered}
$$ \& $$
\begin{gathered}
19,8 \\
\text { (Number) }
\end{gathered}
$$ \& $$
\begin{gathered}
195 \% \\
(\$ 1,000)
\end{gathered}
$$ \& $$
\begin{gathered}
1948 \\
(\$ 2,000) \\
\hline
\end{gathered}
$$ \& $$
\begin{gathered}
1954 \\
(\$ 2,000) \\
\hline
\end{gathered}
$$ \& $$
\begin{gathered}
19,8 \\
(\$ 1,000) \\
\hline
\end{gathered}
$$ \& $$
\begin{aligned}
& 1954 \\
& \text { (Peroent) }
\end{aligned}
$$ \& $$
\begin{array}{|c|c|}
1948 \\
(\text { Persent) }
\end{array}
$$ \& $$
\begin{gathered}
1954 \\
(\$ 1,000)
\end{gathered}
$$ \& $$
\begin{gathered}
1948 \\
(\$ 1,000) \\
\hline
\end{gathered}
$$ \& $$
\begin{gathered}
1954 \\
\text { (D012ars) }
\end{gathered}
$$ \& $$
\begin{gathered}
\text { 1948 } \\
\text { (Donars) }
\end{gathered}
$$ \& $$
{ }_{(\text {Nunber) }}^{1954}
$$ \& $$
\begin{gathered}
1948 \\
\text { (Number) }
\end{gathered}
$$ \& $$
{ }^{1954}
$$ \& $$
\begin{aligned}
& 194 e^{2} \\
& \hline
\end{aligned}
$$ <br>
\hline Type by Kind of Business-Con. rchondise agents, brokers-con. Automotive. \& \multirow[t]{2}{*}{1,57} \& \& 925,266 \& ;-2,024 \& 2,093 \& 745 \& 4.1 \& 4.7 \& 14,991 \& 8,167 \& 286,327 \& 159,70n \& 2,133 \& 1,223 \& 523 \& 350 <br>
\hline Electrical-electronic apparatus, equi Electrical apparatus, supplies. Appliances, radios, $T^{\text {rets }}$ sets: \& \& $\xrightarrow[\substack { 1,026 \\ \begin{subarray}{c}{732 \\ \hline 29{ 1 , 0 2 6 \\ \begin{subarray} { c } { 7 3 2 \\ \hline 2 9 } } \\{\hline}\end{subarray}]{ }$ \& $$
\begin{gathered}
1,383,138 \\
695,67 \\
13,6,53 \\
553,418
\end{gathered}
$$ \& $$
\begin{aligned}
& 633,923 \\
& 439,524 \\
& 194,999
\end{aligned}
$$ \& $$
\begin{aligned}
& 5,727 \\
& 3,461 \\
& 579 \\
& 1,687 \\
& 1,687
\end{aligned}
$$ \& $$
\begin{aligned}
& 1,828 \\
& 1,477 \\
& 1,471
\end{aligned}
$$ \& $$
\begin{gathered}
6.1 \\
6.4 \\
5.3 \\
5.8
\end{gathered}
$$ \& $$
\begin{aligned}
& 6.1 \\
& .64 \\
& 5.6
\end{aligned}
$$ \& $$
\begin{aligned}
& 32,007 \\
& 17,653 \\
& 2,536 \\
& 11,818
\end{aligned}
$$ \& $$
\begin{gathered}
23,934 \\
10,183 \\
3,751
\end{gathered}
$$ \& $$
\begin{aligned}
& 624,223 \\
& 333,570 \\
& 4,735 \\
& 24,318
\end{aligned}
$$ \& $$
\begin{gathered}
270,616 \\
194,778 \\
75,888 \\
7
\end{gathered}
$$ \& $$
\begin{aligned}
& 5,513 \\
& 3,042 \\
& 1,89 \\
& 1,982
\end{aligned}
$$ \& $$
\begin{aligned}
& 3,229 \\
& 2,303 \\
& 926
\end{aligned}
$$ \& $$
\begin{array}{r}
1,309 \\
765 \\
132 \\
412
\end{array}
$$ \& 876

ent
207 <br>

\hline Hardware, plumbing-heating goods. Hardware. Flumbing, heating goods. \& $$
\begin{aligned}
& 1,049 \\
& 347 \\
& 702 \\
& 702
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 988 \\
& 568 \\
& 568
\end{aligned}
$$

\] \&  \& \[

$$
\begin{aligned}
& 420,285 \\
& 203,839 \\
& 216,4,46
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 2,595 \\
& 2,099 \\
& 2,096
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 2,456 \\
& 1,679 \\
& 1,679
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 7.2 \\
& 7.4 \\
& 7.8
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 7.3 \\
& 6.2 \\
& 8.3
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 17,581 \\
& 5,526 \\
& 12,055
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
12,982 \\
4,982 \\
8,200 \\
8,200
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 31.1,699 \\
& \text { 105, } 1224 \\
& 236,575
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 237,870 \\
& 88,137 \\
& 149,733
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \begin{array}{l}
3,366 \\
1,065 \\
2,2,291
\end{array}
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 2,980 \\
& 1,108 \\
& 1,812
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 869 \\
& .997 \\
& 572
\end{aligned}
$$

\] \& | 757 |
| :--- |
| $\begin{array}{l}792 \\ 495\end{array}$ |
| 65 | <br>

\hline  \& $$
\begin{aligned}
& 903 \\
& 5036 \\
& 577 \\
& \hline
\end{aligned}
$$ \& $\begin{array}{r}546 \\ \begin{array}{l}536 \\ 183\end{array} \\ \hline\end{array}$ \& \[

$$
\begin{aligned}
& 855,251 \\
& 657,518 \\
& 197,933
\end{aligned}
$$
\] \&  \& 1,709

1,009
1,00 \& 2,218
1,729
489

4,89 \& | 4.7 |
| :--- |
| 3.9 |
| 7.5 |
| .9 | \& \[

$$
\begin{aligned}
& 4.9 \\
& 4.2 \\
& 7.3
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
17,727 \\
10,368 \\
7,359
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 7,674 \\
& 3,776 \\
& 3,088 \\
& 3,088
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 331,088 \\
& \text { and } \\
& 138,685
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
100,610 \\
96,713 \\
9,789 \\
6,897
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 3,473 \\
& 2,014 \\
& 1,4,49
\end{aligned}
$$
\] \&  \&  \& 385

235
230 <br>
\hline hinery, equit \& 3,174 \& 2,531 \& 2,169,550 \& 1,364,852 \& 11,917 \& 7,738 \& 6.9 \& 6.4 \& 64,006 \& 38,674 \& 2,197, 191 \& 734,268 \& 11,355 \& 8,546 \& 2,3<8 \& 2,893 <br>
\hline Air conditio \& . 05 \& ${ }^{242}$ \& 265,544 \& 69,012 \& 1,502 \& 797 \& 5.9 \& 8.4 \& 6,999 \& 3,068 \& 133,351 \& 63,193 \& 1,382 \& 956 \& 332 \& \multirow[t]{2}{*}{192
36} <br>

\hline Constrution machnery, equiprent............... \& \multirow[t]{5}{*}{$$
\begin{array}{r}
84 \\
54 \\
2,124 \\
8 . \\
8 . \\
247 \\
175
\end{array}
$$} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
66 \\
6.9 \\
1,691 \\
279 \\
256
\end{array}
$$

\]} \& \multirow[t]{4}{*}{} \& \multirow[t]{4}{*}{} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
937 \\
8,127 \\
8,100 \\
785 \\
785
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
554 \\
344 \\
4,863 \\
48 \\
84 \\
\hline 84
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{aligned}
& 7.3 \\
& 6.6 \\
& 7.8 \\
& 8.3 \\
& 5.5
\end{aligned}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 7.8 \\
& 5.6 \\
& 7.4 \\
& 7.9
\end{aligned}
$$

\]} \& 2,411 \& \multirow[t]{2}{*}{(1,660} \& \multirow[t]{4}{*}{$\begin{array}{r}41,122 \\ 18,572 \\ 838,688 \\ 188925 \\ 80,180 \\ \hline 803\end{array}$} \& \multirow[t]{4}{*}{} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
406 \\
1,99 \\
7,693 \\
\hline 200 \\
830
\end{array}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
319 \\
5,67 \\
5,603 \\
200 \\
750
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
44 \\
27 \\
1,017 \\
50 \\
170
\end{array}
$$
\]} \& <br>

\hline Fard-gardee machinery, equipment...... \& \& \& \& \& \& \& \& \& 4,671 \& \& \& \& \& \& \& \multirow[t]{3}{*}{( $\begin{array}{r}36 \\ \text { 129 } \\ \text { 298 } \\ 51 \\ 207\end{array}$} <br>
\hline Professional equipuent, suppliee, .....
Service estabilshuent equiprent, \& \& \& \& \& \& \& \& \& 4,892 \& 3,599
3, \& \& \& \& \& \& <br>
\hline  \& \& \& \& \& \& \& \& \& \& 5,9 \& \& \& \& \& \& <br>
\hline suppites................................ \& \& 150 \& 238,997 \& 170,961 \& 202 \& 241 \& 3.7 \& 3.6 \& 3,513 \& 2,684 \& 66,353 \& 55,684 \& 605 \& 538 \& 102 \& 80 <br>

\hline  \& $$
\begin{aligned}
& 661 \\
& 513 \\
& 5148
\end{aligned}
$$ \& $\begin{array}{r}538 \\ 469 \\ \hline 69\end{array}$ \& \[

$$
\begin{aligned}
& 940,802 \\
& \hline 619197 \\
& 308,884
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 677,101 \\
& 506,233 \\
& 170,868
\end{aligned}
$$
\] \& ¢ $\begin{gathered}9,551 \\ 8,762 \\ 789 \\ 789\end{gathered}$ \& \(c1024

c842172820\) \& 3.4
3.4
3.7
2.6 \& 3.6

$\begin{aligned} & 3.8 \\ & 1.8 \\ & 1.8\end{aligned}{ }^{\text {a }}$ ( \& \[
$$
\begin{aligned}
& 13,576 \\
& 9,467 \\
& 4,109
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 8,574 \\
& 7,170 \\
& 1,4,64
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 248,964 \\
& 175,565 \\
& 73,359
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
158,813 \\
131,53, \\
27,219
\end{gathered}
$$

\] \& $\xrightarrow[\substack{2,302 \\ 1,60 . \\ 6,9 \\ i, 0}]{ }$ \& \[

$$
\begin{aligned}
& 2,841 \\
& i, 577 \\
& i, 57 \\
& 264
\end{aligned}
$$
\] \&  \& 380

337
4,3 <br>

\hline Otner merchandise a \& \multirow[t]{6}{*}{$$
\begin{array}{r}
2,768 \\
288 \\
289 \\
89 \\
212 \\
108 \\
169 \\
199 \\
192
\end{array}
$$} \& \multirow[t]{6}{*}{\[

$$
\begin{gathered}
2,139 \\
23 \\
238 \\
77 \\
195 \\
172 \\
175 \\
139
\end{gathered}
$$

\]} \& \multirow[t]{6}{*}{} \& \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{\[

\left.$$
\begin{gathered}
13,377 \\
1,167 \\
318
\end{gathered}
$$ \right\rvert\,

\]} \& \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
3.5 \\
3.9 \\
5.9
\end{array}
$$
\]} \& \multirow[t]{2}{*}{2.6

3.2
6.4
6.4

3} \& \multirow[t]{2}{*}{$$
\begin{gathered}
66,145 \\
1,893 \\
1,2631 \\
5,126
\end{gathered}
$$} \& 47,791 \& 1,222,516 \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 862,029 \\
& 34,148 \\
& 61,149 \\
& 50,368
\end{aligned}
$$
\]} \& \multirow[t]{3}{*}{$\begin{array}{r}12,932 \\ \text { 295 } \\ 932 \\ 939 \\ \hline 919\end{array}$} \& \multirow[t]{2}{*}{} \& 1,712 \& <br>

\hline Scrap Iron and steel. \& \& \& \& \& \& \& \& \& \& | 2, 2,13 |
| :--- |
| 3,203 |
| 1 | \& - ${ }_{\text {93, }}$ \& \& \& \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
2.25 \\
202 \\
202 \\
59 \\
59 \\
98 \\
84 \\
\hline 23
\end{array}
$$
\]} \& \multirow[t]{5}{*}{1,406

204
69
63
211
11
114
59} <br>
\hline Books, magaz \& \& \& \& 54,951 \& 1,194 \& ${ }_{158}^{158}$ \& 10.2 \& 11.7 \& 3,730 \& 2,839 \& ${ }^{65,658}$ \& \& \& ${ }^{989}$ \& \& <br>
\hline Cosi, coke Farm suppies............. \& \& \& \& 675,2041 \& ${ }_{1}^{1,36}$ \& 1,324 \& 3.8 \& 3.6
1.6 \& - \& 3,316 \& ${ }_{59,38}$ \& - 5 5,796 \& \& \& \& <br>
\hline Jevelri, \& \& \& \& \& ${ }_{203}^{400}$ \& 1,679
171 \& 5.8
1.9
1.5 \& 4.0
4.9 \& \& \& - \& 16,852
46,209 \& ${ }_{719}^{281}$ \& 237 \& \& <br>
\hline  \& \& \& \& 364, 6 \& \multirow[t]{2}{*}{8,519} \& 171 \& 2.9 \& 1.9 \& 4,061 \& 2,432 \& 72,540 \& 46,209 \& 719 \& \& \& <br>
\hline  \& 1,678 \& 2,167 \& 2,313,485 \& 2,608,673 \& \& 3,952 \& 3.5 \& 2.2 \& 35,701 \& 25,155 \& 663,704 \& 462,502 \& 7,221 \& 5,775 \& ${ }^{1,074}$ \& 824 <br>

\hline semblers or farm product \& \multirow[t]{5}{*}{} \& \multirow[t]{5}{*}{$$
\begin{gathered}
26,789 \\
2,522 \\
2,502 \\
11,105 \\
11,105 \\
341 \\
544 \\
243
\end{gathered}
$$} \& \multirow[t]{5}{*}{} \& \multirow[t]{5}{*}{} \& \multirow[t]{5}{*}{} \& \multirow[t]{5}{*}{} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
8.1 \\
8.0 \\
80.8 \\
50.3 \\
10.5 \\
\hline(3) \\
25.1
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
6.1 \\
7.1 \\
23.3 \\
2.3 \\
9.9 \\
23.5 \\
23.5
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{|c}
327,963 \\
52,255 \\
124,752 \\
120,680 \\
16,696 \\
9,761 \\
030 \\
53
\end{array}
$$

\]} \& \multirow[t]{5}{*}{} \& \multirow[t]{5}{*}{\[

$$
\begin{aligned}
& 0,670,562 \\
& 1,000,733 \\
& 2,367,737 \\
& 3,000,277 \\
& 196,275 \\
& 12,0,800
\end{aligned}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
6,327,178 \\
689,861 \\
2,676,160 \\
1,995,855 \\
129,576 \\
403,539 \\
432,187
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{gathered}
123,997 \\
18,266 \\
53,888 \\
48,400 \\
43,242 \\
3,26 \\
651 \\
251
\end{gathered}
$$
\]} \& \multirow[t]{5}{*}{} \& \multirow[t]{5}{*}{} \& \multirow[t]{5}{*}{} <br>

\hline Parry, foultry products. \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Farm productes (rau-mater \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Eare suppries..... \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Other fast products \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline
\end{tabular}

Table 1D. W'HOLESALE TRADE. I99\&-GEOCRAPHIC DIVISIONS, BY' TYPE OF (OPI:RATION AND KINI) OI BUSINESS
Establishments, Sales, Inventories. Operatang Expenses, Payoll, and Personnel


[^14] ... Represents zero ientries for merchandise agents and brokers represert brokerage or somission recsived.

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventomes, Operating Expenses, Payroll, and Personnel

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
Geographic division, \\
type of operation, and kind of business
\end{tabular}} \& \multirow[b]{2}{*}{Estah-
Ish-
ments

inumber)} \& \multirow[b]{2}{*}{Sales} \& \multirow[b]{2}{*}{Inventories
end of
year.
at cost

181.0001} \& \multicolumn{2}{|l|}{Operatung expenses (inc. payroll)?} \& \multirow[b]{2}{*}{Payroll. entire year} \& \& \multicolumn{4}{|c|}{Paid employees, workweek ended nearest -} \& \multirow[t]{2}{*}{| Active proprsetons of unincorporated businesses. Nov. |
| :--- |
| (Number) |} <br>

\hline \& \& \& \& | Amount |
| :--- |
| ( 81.000 ) | \& \[

$$
\begin{aligned}
& \text { Per- } \\
& \text { cent } \\
& \text { of } \\
& \text { sales }
\end{aligned}
$$

\] \& \& | workweek ended nearest Nov. 15 |
| :--- |
| (1)ollars) | \& Narch 15

(Number) \& Mav 15

(Number) \& Aug 15 \& | Nov 15 |
| :--- |
| (Number) | \& <br>

\hline \multicolumn{13}{|l|}{NEW ENGLAND-Contınued} <br>
\hline \multicolumn{13}{|l|}{Type by Kind of Business-Con.} <br>
\hline Manufacturers' sales brancbes, sales offices. \& 1,443 \& 3.401.429 \& 126.043 \& 285.691 \& 8.4 \& 147.421 \& 2.901.933 \& 30.082 \& 29,962 \& 30.478 \& 30.140 \& 3 <br>
\hline Sales branches (with stocks)... \& 942 \& 1,201:000 \& 125.043 \& 200.666 \& 10.4 \& 106.755 \& 2.177 .051 \& 22,654 \& 22.557 \& 23.171 \& 23.125 \& 3 <br>
\hline Sales offices (without stocks). \& 501 \& 1,500.429 \& ... \& 85.025 \& 5.7 \& 40.866 \& 74.4 .882 \& 7,408 \& 7.405 \& 7.307 \& 7.015 \& -** <br>
\hline Food and kindred products. \& 332 \& 766.411 \& 14.719 \& 64,355 \& 8.4 \& 31.247 \& 586,094 \& 7,190 \& 7.359 \& 7.605 \& 7,005 \& - <br>
\hline Sales Lranches (with stockg) - . \& 284 \& 563.397 \& 14.719 \& 49,902 \& 8.9 \& 25,597 \& 403,383 \& 5,962 \& 6.033 \& 6.317 \& 5,958 \& -. <br>
\hline Sales offices (without storks).... \& 48 \& 203.014 \& ... \& 14.453 \& 7.1 \& 5,450 \& 02,711 \& 1.257 \& 1.306 \& 1,288 \& 1.047 \& - <br>
\hline Textile mill products. \& 30 \& 51.989 \& 1.061 \& 3,383 \& 6.5 \& 2.154 \& 42,007 \& 402 \& 388 \& 428 \& 490 \& -•• <br>
\hline Sales hranches (with stocks). \& 23 \& 34.651 \& 1.069 \& 2.989 \& 8.6 \& 1.870 \& 76,808 \& 365 \& 351 \& 390 \& 452 \& $\cdots$ <br>
\hline Sales oftees (without stocks). \& 7 \& 17.338 \& . \& 394 \& 2.3 \& 284 \& 5,109 \& 37 \& 37 \& 38 \& 38 \& -•' <br>
\hline Apparel and related products. \& 12 \& 28,309 \& $1+462$ \& 3.446 \& 12.2 \& 1.278 \& 22,853 \& 187 \& 187 \& 190 \& 187 \& , <br>
\hline Sales liranches (with stocks) \& 6 \& 16,468
1.984 \& 1.452 \& 2.774 \& 16.8
5.7 \& 910 \& 15,641
7,212 \& 122
65 \& 125 \& 125
65 \& 125
62 \& -. <br>
\hline Sales offices (without stocks) \& 6 \& 11.841 \& ... \& 672 \& 5.7 \& 368 \& 7,212 \& 65 \& me \& 65 \& 62 \& -•• <br>
\hline Furnture and fitures \& 20 \& 11.713 \& 456 \& 1.840 \& 15.7 \& 1.255 \& 22,006 \& 256 \& 238 \& 231 \& 225 \& <br>
\hline Sales branches (with stocks)- \& 11 \& (D) \& (D) \& (D) \& (0) \& (I) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline Sales offices (without stocks) \& 9 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline Paper and sllied products. \& 39 \& 122.705 \& 1.374 \& 7.377 \& 6.0 \& 4.185 \& 89.702 \& 716 \& 715 \& 708 \& 701 \& -* <br>
\hline Sales branches (with stocks) - \& - \& 36.507 \& 1.374 \& 2.482 \& 6.8 \& 1.176 \& 32,999 \& 225 \& 226 \& 224 \& 223 \& - <br>
\hline Sales offices (without stocks) \& 30 \& 86.198 \& . . . \& 4.895 \& 5.7 \& $3 \cdot 009$ \& 56.723 \& 491 \& 489 \& 484 \& 478 \& - <br>
\hline Chemicals and allied products- \& 119 \& 418.835 \& 6.940 \& 36,794 \& 8.8 \& 13.179 \& 253.425 \& 2.368 \& 2.368 \& 2.343 \& 2.357 \& -•• <br>
\hline Sales branches (with stocks)- \& 71 \& 160.998 \& 6.940 \& 17.648 \& 11.0 \& 6,744 \& 132.214 \& 1,318 \& 1.305 \& 1.306 \& 1.306 \& . <br>
\hline Sales offices (without stocks) \& 48 \& 257.837 \& . . \& 19.146 \& 7.4 \& 6.435 \& 121.211 \& 1.050 \& 1.061 \& 1.057 \& 1.051 \& -. <br>
\hline Rubher products, \& 33 \& 97.733 \& 13.707 \& 13.434 \& 13.7 \& 4.534 \& 84.685 \& 904 \& 885 \& 880 \& 891 \& -•• <br>
\hline Sales branches (with stocks). \& 27 \& 49,183 \& 13.707 \& 12.298 \& 13.8 \& 3,846 \& 75.393 \& 822 \& 804 \& 792 \& 799 \& . <br>
\hline Sales offices (without stocks) \& 6 \& 8.550 \& ... \& $1+136$ \& 13.3 \& 488 \& 9.292 \& 82 \& 81 \& 88 \& 92 \& . $\cdot$. <br>
\hline Leather and leather products, \& 23 \& 109.074 \& 13.556 \& 10.026 \& 9.2 \& 4.059 \& 70.342 \& 832 \& 814 \& 825 \& 812 \& -.. <br>
\hline Sales branches (with stocks). \& 17 \& 89.542 \& 13,556 \& 9.162 \& 10.2 \& 3,869 \& +2,925 \& 767 \& 749 \& 760 \& 749 \& ... <br>
\hline Sales offices (without stocks) \& 1 \& 19,532 \& ... \& 864 \& 4.4 \& 390 \& 7,417 \& 65 \& 65 \& 65 \& 63 \& . . <br>
\hline Stone, clay, and glass products. \& 48 \& 92.703 \& 2,408 \& 7.211 \& 7.8 \& 4.196 \& 94,068 \& 790 \& 783 \& 794 \& 812 \& -•' <br>
\hline Sales hranches (with stocks)- \& 17 \& 27.353 \& 2.408 \& 4.529 \& 16.6 \& 2,756 \& 59.025 \& 557 \& 535 \& 568 \& 596 \& -** <br>
\hline Sales offices (without stocks) \& 31 \& 65.350 \& 吅 \& 2.682 \& 4.1 \& 1.440 \& 25.643 \& 233 \& 228 \& 226 \& 226 \& ... <br>
\hline Primary metal products \& 77. \& 327.229 \& 4.713 \& 9.235 \& 2.8 \& 4.459 \& 86.504 \& 759 \& 797 \& 756 \& 757 \& -. <br>
\hline Sales branches (with stocks) \& 14 \& 42.061 \& 4,713 \& 2,408 \& 5.7 \& 1.084 \& 21.026 \& 214 \& 222 \& 224 \& 222 \& -* <br>
\hline Sales offees (without stocks) \& 63 \& 285.168 \& , \& 6.827 \& 2.4 \& 3.375 \& $\times 5.478$ \& 545 \& 535 \& 532 \& 535 \& ... <br>
\hline Fabricated metal products \& 45 \& 93.528 \& 3.433 \& 6.054 \& 6.5 \& 3.126 \& 61.280 \& 583 \& 582 \& 585 \& 588 \& 1 <br>
\hline Sales hranches (with stocks). \& 27 \& $35 \cdot 133$ \& 3.435 \& 4.341 \& 12.4 \& 2.174 \& 99.928 \& 414 \& 414 \& 415 \& 417 \& 1 <br>
\hline Sales offices (nithout stocks) \& 18 \& 58.395 \& . . ${ }^{\text {a }}$ \& 1.713 \& 2.9 \& 952 \& 21.352 \& 169 \& 188 \& 170 \& 171 \& -. <br>
\hline Marhinery (except electrical) \& 329 \& 235.119 \& 20.902 \& 47.530 \& 20.1 \& 32,100 \& 629.502 \& 6.244 \& 6,158 \& 6,186 \& 6. 208 \& <br>
\hline Sales branches (with stocks)
Sales offices (without stocks) \& 233 \& 167.757 \& 20,902 \& 39,139 \& 23.3 \& 27,031 \& 543.050 \& 5:175 \& $5 \cdot 151$ \& 5,200 \& 51271 \& . $\cdot$ <br>
\hline Sales offices (without stocks) \& 96 \& 68,362 \& -•• \& 8.391 \& 12.3 \& 5,069 \& 86.472 \& 1,069 \& 1.027 \& 986 \& 937 \& -•• <br>
\hline Electical martunery \& 94 \& 435,798 \& 10.727 \& 23.241 \& 5.3 \& 13,477 \& 2A1.224 \& 2,358 \& 2,383 \& 2,485 \& 2,400 \& *** <br>
\hline Sales liranches (with stocks).
Sales offices (without stocks) \& 41 \& 243.965 \& 10,727 \& 12,660 \& 5.2 \& 7,183 \& 141.415 \& 1.395 \& 1,408 \& 1,486 \& 1,444 \& -•• <br>
\hline Sales offices (without stocks). \& 53 \& 191.833 \& - \& 10.581 \& 5.5 \& 6.294 \& 119.809 \& 963 \& 975 \& 979 \& 956 \& -•• <br>
\hline Transportation equipment. \& \& 334.774 \& 11.865 \& 15,755 \& 4.7 \& \& 161.226 \& 1.688 \& 1.732 \& 1,755 \& 1.798 \& <br>
\hline Sales branches (with stocks)
Sales offices (without stockg) \& 47 \& (D) \& (D) \& (D) \& (D) \& $\binom{$ ( }{ D } \& (D) \& (0) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Instruments and related products. \& 67 \& 43.098 \& 1.640 \& 9.144 \& 21.2 \& 5.796 \& 126.749 \& 1.355 \& 1,350 \& 1,355 \& 1.322 \& - <br>
\hline Soles hranches (with stocks).-. \& 55 \& 24.704 \& 1.649 \& 0.672 \& 27.0 \& 4.274 \& 83.510 \& 1,044 \& 1.043 \& 1,035 \& 1.042 \& -. <br>
\hline Sales offices (without stocks) - \& 12 \& 14.38\% \& ... \& 2.472 \& 13.4 \& 1.422 \& 43.189 \& 311 \& 307 \& 300 \& 280 \& ... <br>
\hline Other manufarturers' products* \& 126 \& 231.411 \& 16.461 \& 26.866 \& 11.6 \& 14.570 \& 319.576 \& 3.421 \& 3,305 \& 3,392 \& 3.587 \& 2 <br>
\hline Sales tranches (with stocks)... \& 60 \& 90.480 \& 16,461 \& 17,302 \& 19.1 \& 9.599 \& 228,3n3 \& 2.447 \& 2.345 \& $\begin{array}{r}\text { 2,438 } \\ \hline 954\end{array}$ \& 2.614 \& 2 <br>
\hline Sales uffices (without stocks)... \& 6K \& 140.031 \& . \& 9.564 \& 6.8 \& 5,771 \& 91.273 \& 974 \& 980 \& 954 \& 973 \& -. ${ }^{\text {a }}$ <br>
\hline Petroleum bulk plants, terminals and LP gas facilities \& 663 \& 1.124.040 \& 77,820 \& 100,985 \& 8.9 \& 43.805 \& 840.953 \& 9.288 \& 8.950 \& 8.954 \& 9.311 \& 243 <br>
\hline Gasolne, distillates, residuals. - \& 629 \& 1,11日.352 \& 77.189 \& 97.504 \& 8.7 \& $42 \cdot 860$ \& 874.086 \& 9.066 \& 9.731 \& 8.714 \& 9.087 \& 243 <br>
\hline Bukk plants \& 501 \& $340 \cdot 125$ \& 13.449 \& 37.909 \& 11.1 \& 16.740 \& 310.505 \& 3.878 \& 3,752 \& 3.767 \& 3.945 \& 241 <br>
\hline Distrituting termunals . .
Wholesale LP grs farilities. \& 128 \& 774.227 \& 63.720 \& 59.595 \& 7.7 \& 26.150 \& 513.581 \& 5.188 \& 4.979 \& 4.947 \& 5.142 \& 2 <br>
\hline Wholesale LP gas farilities. - \& 34 \& 10088d \& 031 \& 3.481 \& 32.6 \& 045 \& 16.887 \& 222 \& 219 \& 240 \& 224 \& - . <br>
\hline Mercbandise agents, brokers . .- \& 1.128 \& 1.444.323 \& 2.471 \& 54.596 \& 3. ${ }^{\text {a }}$ \& 23.837 \& 412.940 \& 4.516 \& 4.489 \& 4,610 \& 4.673 \& 703 <br>
\hline Girucery, confectunery, meats \& 151 \& *72.884 \& 367 \& 10.686 \& 2.9 \& 4.889 \& 79,929 \& 912 \& 891 \& 958 \& 962 \& 108 <br>
\hline Groceries (combunation of frod lines) \& 15 \& 14.240 \& $\cdots$ \& 1.837 \& 3. ${ }^{\text {a }}$ \& 1.948 \& 14.374 \& 154 \& 157 \& 158 \& 157 \& 11 <br>
\hline Canued frods. \& 56 \& 10.9767 \& $<97$ \& 3,502 \& 3.3 \& 1,714 \& -0.075 \& 349 \& 356 \& 371 \& 354 \& 47 <br>
\hline Coffee, tes, spuces. \& 7 \& 23.526 \& ... \& 209 \& -9 \& 69 \& 1,387 \& 15 \& 15 \& 15 \& 14 \& 4 <br>
\hline Confectionery \& 6 \& 8.760 \& -.. \& 279 \& 3.2 \& 88 \& 1.671 \& 23 \& 20 \& 21 \& 24 \& 5 <br>
\hline Meat provisions (except canned) \& 7 \& $\begin{array}{r}1.774 \\ 78.376 \\ \hline 1851\end{array}$ \& $\cdots$ \& 48
492 \& 2.7 \& 19
218 \& ( 3.448 \& 29 \& 37 \& $\begin{array}{r}6 \\ 29 \\ \hline\end{array}$ \& $3{ }^{3}$ \& 2 <br>
\hline Meats, provisions (except canned) Sugar \& 7 \& 78.376
4.521 \& . .4 \& 49
76 \& 9 \& 19
35 \& 375
575 \& 7 \& 7 \& 7 \& 7 \& 5 <br>
\hline Miscellanemingrocery products \& 53 \& \% 30000 \& be \& 4.143 \& 4.4 \& 1.398 \& 28.097 \& 379 \& 298 \& 351 \& 368 \& 28 <br>
\hline Farro products (edible). \& 64 \& 44.224 \& 96 \& 3.861 \& 4.1 \& 1.043 \& 34.501 \& 376 \& 447 \& 449 \& 441 \& 38 <br>
\hline Dairy, peultry proriucts \& 114 \& 14.717 \& 35 \& 421 \& 2.1 \& 315 \& 4.640 \& 44 \& 43 \& 57 \& 54 \& 6 <br>
\hline Fruits, vegetables...- \& 50 \& 74.507 \& 61 \& 3.440 \& 4.6 \& 1.728 \& 29.8A, \& 392 \& 404 \& 302 \& 387 \& 32 <br>
\hline Drugs, chemicals, prants \& 3. \& 14.489 \& 78 \& 1.160 \& 8.3 \& 582 \& 10.6\%4 \& 116 \& 110 \& 121 \& 139 \& 4 <br>
\hline Drugs, propritares, tonletres \& 10 \& 51829 \& 6 \& ase \& 7.7 \& 919 \& 4.175 \& 49 \& 45 \& 32 \& 53 \& 3 <br>
\hline Themucals, explosaves - \& 16 \& 7.524 \& 55 \& 434 \& 5.a \& 9 \& 3.744 \& 45 \& 34 \& 38 \& 45 \& 9 <br>
\hline Paints, yarnishes, lacquers, enamely \& \& 51136 \& 17 \& 276 \& 5.4 \& 166 \& 2.717 \& 92 \& 31 \& 31 \& 31 \& 2 <br>
\hline
\end{tabular}

Table 1D. WHOLESALE TRADE: $195 \not-G E O G R A P H I C$ DIVISIONS, BY' TYPE OF OPERATION AND KIND OF BUSINESS-Contmued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel


Table 1D. WHOLESALE TRADE. 1954-GEOGRAPHIC DIVISIONS. BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payoll, and Personnel


Table 1D．W＇HOLESALE TRADE．105t－GEOGRAPHIC DIVISIONS，BY TYPE OF OPIRATION AND KIND OF BUSINESS－Continued
Establishments，Sales，Inventories，Operatung Expenses，Payroll，and Peramonel

| Geographic division． <br> type ol operation，and kind of busaness | Estah． Insh． ments <br> （Numleres | Sisles |  |  <br> （man parall）${ }^{1}$ |  | $\begin{aligned} & \text { Yasroll. } \\ & \text { montre viar } \end{aligned}$ | l＇ivindl， ＂romburk emoded nationt Nis 15 |  <br>  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Aлwи\％ <br> 186,0601 | $\begin{aligned} & \text { Pri } \\ & \text { cent } \\ & \text { uf } \\ & \text { sales } \end{aligned}$ |  |  |  | Nats 15 | A14 ${ }^{\text {a }}$ | Non 15 （Nambur） |  |
| IDDLE ATLAN fic－Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by Kind of Busidess－Con． |  |  |  |  |  |  |  |  |  |  |  |  |
| Manuficturers Sales branches（with stocks）． | 1753 | 11 ，43， 383 | 513.191 | 1.111 .83 | 7： | －27：16 | 18．378．947 | 172.601 | 1 zr unt | $1 \sim 4.322$ | 1～3．454 | ＇ 15 |
| Sales offices（without stocks）．．． | 1.897 | $10 . \operatorname{thse006}$ | － | 517.26 | 4.7 | 23n．421 | 4，047．59． | ar 471 | － 40 | ${ }^{4} 0.05$ | ＂n， | 15 |
| Food and kindred producta． | 828 | 3．717．315 | $5 \cdot 6>4$ | 320．204 | 8.2 | 14：．006 | $2.7 \times 2.274$ | 30．50t | － 120 | 50.441 | $20.11-$ | $t$ |
| Sales branches（rith stocks） | 600 | ［131．3． 57 | 4.204 | 2310 | 10.7 |  | 2，${ }^{72} 2.598$ | 21.609 $7.4-9$ |  | 72.495 7.956 | 21：794 | 3 3 |
| sales ofices（xithout |  | 1，4320． | ． |  | － |  |  |  |  |  |  |  |
| Textile mill products． | 162 | 1－156．200 | 20．019 |  | － | 3－．071 | 735：237 | 5.675 | $5 \cdot 050$ | 5.697 | $5 \cdot 6.6$ | 2 |
| Sales branches（with stocks） | 74 | 477.475 | ？ 019 | 3， 471 | $6 \cdot$ | 1．1295 | $374 \cdot 017$ | 2.935 | 2．977 | 2，95R | 2.924 | 2 |
| Sales offices（without stocks） | 88 | 品2． 223 | ．．． | 38.801 | 5.0 | $27 \times 2$ | 3410200 | 2，602 | 21073 | 2.739 | $2 \cdot 707$ | －•• |
| Apparel and relsted products | 137 | －：62．580 | 12.152 | $410+10$ | 9.0 | 23．150 | 49.1231 | 4.000 | 3， 1747 | 4.164 | 4.302 | 7 |
| Sales brancbes（with stocks） Sales offices（without stocks） | 61 76 | 152.727 $-14.59 \%$ | 12．152 | 14， 22.01 | 12.9 |  | $234: 4 \times 7$ 246.390. | 2.203 1.707 | ？ $2.2 n 5$ 1.742 | 2.343 1.801 | 2：30\％ | 4 |
| Furniture and fixtures |  |  |  | 16.42 | 19.0 |  | 1117.197 | 1.432 | 1.497 |  |  |  |
|  | 7 c | －4．017 | 3,013 |  | － |  |  |  |  |  |  | 3 |
| Sales brancbes（mith stock | 57 | 51.381 | 7， 213 | Y． 224 6,825 | 18．＾ | 5，540 $2: 079$ | $1 / 5.350$ 411.898 | 1.432 1.05 307 | 1.030 377 | 1.024 315 | 1.050 351 | 3 |
| Paper and allied products． | $12 \times$ | 822．007 | 2.775 | 51，792 | 6．＂ | $10, n \in 6$ | 304．203 | 3，542 | 3.550 | $3.5 n 2$ | 3.050 |  |
| Sales bramebes（with stocks） | 29 | 1116.265 | 2.775 | 7.705 | 6.9 | 3，099 | c2，vas | 621 | 619 | 504 | 744 | ．． |
| Sales offices（without stocks） | 99 | 715.742 | ．．． | 44.4387 | 6.2 | $15 \cdot 167$ | 302189 | 2.941 | 2.931 | 2.908 | 2,906 | ．． |
| Chemicals and allied products | 341 | 9．502．712 | 52.495 | 299.410 | 8.5 | 97．580 | 2．014．574 | 17．740 | 17．014 | 17．999 | 18.092 | 1 |
| Sales branches（with stocks）， | 225 | 1.265 .805 | 52.405 | 297.585 | 0. | 60.442 | 1.273 .414 | 11.505 | 11.905 | 12，021 | 12，056 |  |
| Sales offices（without stocks） | 169 | 1．53n．907 | ．．． | 91.433 | 6.0 | 36.018 | 7al．130 | 6.105 | 5.909 | 5，978 | 6.036 | 1 |
| Rubber producta | 112 | 317.351 | 23.356 | 32， 36 | 10.3 | 15．025 | 301.015 | 2．9\％0 | 2.889 | 2.907 | 2.919 | $\cdots$ |
| Sales branches（with stocks） | 92 | 277.329 | 23.355 | 29.374 | 10.6 | 13，300 | 267.551 | 2.616 | 2.575 | 2.586 | 2.597 | ．．． |
| Sales offices（mitbout stockB） | 2 n | 40.023 | ．．． | 3.457 | 8．t | 1.735 | 35.454 | 370 | 314 | 321 | 322 | －•• |
| Leather and leather products | 31 | 48.653 | 7．4ก1 | 6.765 | 13.9 | 3.721 | 57．078 | 611 | 509 | 583 | 0 on | －• |
| Sales branches（with stocks） | 20 | （D） | （D） | （D） | （11） | （D） | （D） | （1） | （D） | （B） | （D） | （II） |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stone，clsy，and glass products | 196 | $710.92 \%$ | 8.410 | 49，728 | 7.0 | 26.987 | 516.152 | $5.0 \times 3$ | $5 \cdot 080$ | 5.052 | 4.580 | ＊ |
| Sales branches（rith stocks） | 59 | 155.451 | R， 415 | 28.736 | 18.7 | 15，473 | 305，402 | 3.301 | 3.326 | 3.308 | $2 \cdot 653$ | ．．． |
| Sales offices（witbout stocks） | 137 | 557.475 | ， | 20，90t | 3.2 | 11.414 | 210.750 | 1．732 | 1.724 | 1.744 | 1.727 | －•• |
| Primary metal producta．． | 250 | 3， 7.14097 | 34．539 | 58.803 | 1.0 | 31.948 | 634.893 | 4.912 | 5.001 | 5.027 | 5.091 |  |
| Sales branches（with stocks） | $4 \sim$ | 814．2415 | 14．339 | 15，010 | 1.8 | 7．696 | 149.411 | 1．25．2 | 1．297 | 1，283 | 1.324 | －． |
| Sales offices（without stocks） | $21 \sim$ | 2．835．701 | ．．． | 93.793 | 1.0 | 24.172 | 485.472 | 3，660 | $\because .704$ | 3.744 | 3.747 | ．．． |
| Fabricsted metal products． | 225 | 545.046 | 11．914 | 37．201 | 4.5 | 20.753 | 403.689 | 3.583 | 3.810 | 3，873 | 3.748 | 3 |
| Sales branches（with stocks） | 112 | 117．535 | 11.314 | 17．575 | 15.0 | 0.323 | 172.760 | 1，894 | 2.005 | 2.140 | 2．614 | 1 |
| Sales offices（without stocks） | 107 | 727．513 |  | 20.280 | 2.9 | $11 \cdot 030$ | 230.929 | 1.689 | 1.715 | 1.733 | 1.734 | 2 |
| Machinery（except electrical） | 96 ？ | 1．420．187 | 53.283 | 218.157 | 15.4 | 137.261 | 2．735．038 | 26.138 | 26.014 | 25．692 | 25，7e3 | 3 |
| Sales brauches（with stocks） | 690 | （4．87） | 53.283 | 172．560 | 19.1 | 111．416 | 2.253 .655 | 21.558 | 21．434 | 21．432 | 21.002 | ； |
| Sales offices（without stocks） | $24^{2}$ | 15.314 | － | 45．397 | 8.0 | 25.745 | 481．383 | 4.580 | 4.580 | 4．250 | 4.189 | 3 |
| Electrical machinery | $32 ?$ | 1．634．758 | 57，796 | 126：173 | 8.2 | 64.365 | 1．231．619 | 11．307 | 11.197 | 11．377 | 11.342 | － |
| Sales branches（with stocks） | $14{ }^{17}$ | 1，132．559 | 51.106 | 102．058 | 9.9 | 53.359 | 981.556 | 9，370 | 9，276 | 9.356 | 9，318 | $\cdots$ |
| Sales offices（kithout stocks） | 177 | 112．179 |  | 24.105 | 6.7 | 14．0nc | 250，042 | 1.977 | 1.991 | 2.021 | 2.024 | ．． |
| Transportation equipment． | 197 | 1，447．374 | 22．439 | 89.23 | 4.5 | 51.403 | 9＞9．2A8 | 9.959 | 0.987 | 9.849 | 10．0n2 |  |
| Sales branches（with stacks） | 17 ＂ | （D） | （D） | （D） | （0） |  |  |  |  |  |  | （D） |
| Sales offices（without stocks） | 18 | （D） | （0） | （D） | （0） | （D） | （D） | （0） | （0） |  | （D） | （D） |
| Instruments and related products |  | －49．56， | 15， $\mathrm{P}_{4}$ | 42.049 | 12．＊ | 27.057 | 521．704 | 5.596 | 5.632 | 5.758 | 5.049 | 7 |
| Sales branches（with stocks）． | $1+11$ | －1，13－ | $15 \cdot 934$ | 36.552 | 14. | 23.477 | 458．196 | 4.953 | 5，0n2 | 5.122 | 5.041 | 7 |
| Sales offices（witbout stocks） | 5 r | 48.421 | ．．． | 6.897 | 7. | 3．580 | F5，584 | 643 | Ero | 536 | 6ne | －•• |
| Other manufacturers＇products＊ | 434 | 19カ5－979＊ | 50.155 | 152.235 | 9.1 | 57.056 | 1．171．498 | 11．0no | －0，400 | 11.118 | 11.117 | 3 |
| Sales branches（with stocks）． | 215 | 1．650．500 | 50.155 | 196.458 |  | 34．728 | 809．924 | 7.764 | 7.692 | $7 \cdot 842$ | $7 \cdot 759$ |  |
| Sales offices（witbout stocks）． | 221 | －151）3 | 5， | 75．777 | $5 .{ }^{\circ}$ | 10.728 | 361.494 | 3.245 | 3．296 | 3.276 | 3.35 c | 3 |
| Petroleom bulk plants，terminals and LP gas facilities | 1.785 | ＜1 560．98 | 17u＊ | 272．c91 | 9.2 | 104．722 | 2.135 .586 | 22.758 | 22.180 | 22.450 | 23.377 | $8 \times 0$ |
| Gasoline，distillates，residuals | 1．71－ | C．744．751 | 171059 | 25： 211 | 9.1 | 106．998 | 2．104．23．3 | 22．349 | 21，770 | 22.058 | 32， 773 | 842 |
| Bulk plants ．．．．．．．．．． | 1．37 | 1－15：70） | 11．$\square^{1785}$ | 123.765 | 11.1 | 45．962 | 952．842 | 11.258 | 10，784 | 10.896 | 111496 | 877 |
| Whistributing terminals－．．－ | 341 | 1－2ら：75 | 172．77 | 144，446 | 7.9 | 54.136 | 1．151．396 | 11.101 | 11.006 | 11.162 | 11.45 | 5 8 |
| Wholesale LP gas facilities | $0^{2}$ | 2e： |  | 3.48 C | 17．＇ | 1.724 | 31．442 | 329 | 390 | 392 | 404 | 8 |
| Merchandise agents，brokers． | $\cdots{ }^{\circ} \times$ | 1く，－－－？ | 4 ．－¢ | $405 \cdot 224$ | 3.2 | 187．423 | 3．440．496 | 33.445 | －3．243 | 33.065 | 33.674 | 4，174 |
| Grocery，confectionery，meats．．． | but | 20．750．73 | 4007 | 43，256 | 1.4 | 19，799 | 350.443 | 3.396 | 3.423 375 | 3.457 | 3，544 | $5{ }^{\prime \prime} 6$ |
| Groceries（combinstion of food Anes） | $5-$ | 1076．534 | e．5； | 4.775 | 2.0 | 2.395 | 43.577 | 373 | 375 | $4>1$ | 450 | $\xrightarrow{7}$ |
| Canned foods－ | 147 | 5.14. | 181 | 11， 1 cte | 2.0 | 4.652 | 84.504 | 971 | 895 | 802 | 412 | 173 |
| Coffee，tea，spices | 7. | \％＜．41 $\rightarrow$ | \％5 | 5.790 | $\cdot 7$ | 2.148 | \％ 5.977 | 279 | 278 | 284 | 517 | 76 |
| Confectinnery． | $4{ }^{-}$ | － $\mathrm{Pa}^{\text {a }}$ | $1<$ | 1，1093 | $4 \cdot 9$ | 50 | 10.392 | 115 | 108 | 110 | 117 | 37 |
| Flour．－－ | 27 | $1 \cdot 4$ ？ | 21 | 733 | 1.7 | 218 | 4.051 | 5 | 49 | 49 | 56 | 12 |
| Meats，provisions（except canned） | 37 | 1：1．73 | $5-$ | 2.050 | 1.1 | 1.073 | 19.323 | $1: 4$ | 1 Cl | 164 | 161 | 9 |
| Sugar ．．．．．．．．．．．．－．－．．． | 6． | －m．032 | $2 \cdot 029$ | 0.023 | －${ }^{\circ}$ | 3.903 | 57.394 | 551 | 5 S 1 | 553 | 536 | $1{ }^{3}$ |
| Miscellaneous grocery products． | 2，2 | 47.415 | E5う | 12.939 | 2.0 | 5．ab， 7 | 94.785 | 972 | 996 | 9 จน | 1.401 | $1 \times 8$ |
| Farm products（edible）．．．．．．．． | 207 | ．2，151 | 1，41－ | 17.154 | 3.2 | 9， $2 \times 3$ | 173．47\％ | 1.907 | 1.957 | 1.903 | 11.477 | 12 |
| Dairy，poultry products．．． | 5 |  | 772 | 3，4？3 | $2 \cdot 1$ | 1，707 | 33.580 179.802 | － 35 | $\begin{array}{r}347 \\ \hline, 510\end{array}$ | 369 | 1，${ }^{29}$ | M |
| Fruits，vegetables．－．．．． | 21. | 427，3， | ，$\%=$ | 15，749 | 3.7 | 7．6．76 | 179.802 | 1.571 | 1.510 | 1.624 | 1 ． | M |
| Drugs，chemicals，paints．． | 10 | 4.3 | 205 | 9.194 | 3.0 | 4.974 | 29， $3 \times 1$ | 740 | 717 | 715 | 77. | 1 |
| Drugs，proprietanes，toiletries． | 6 | 二以， | 12 ？ | 3.104 | 5.1 | 1－nセ4 | 71， 1104 | 56 | 204 | 263 | －28 | ． 1 |
| Cbemicals，explosives．．．．．．． | 9 | 24， | －40 | 5．770 | 3.4 | － 140 | ＂9．047 | 314 | 571 | 371 | 74 | 5 |
| Paints，varnishes，lacquers，enamels．．． | 2） | 1－9＋1 | $x$ | 701 | 3.6 | \％ 90 | 9，25， |  | $\square_{4}$ | 41 | ［4］ |  |

 Represents zero．



Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY' TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories. Operating Expenses, Payroll, and Personnel

| Geographic division, <br> type of operation, and kind of business | Estah-lishments <br> (Number) | Sales(\$1.000) | Inventones. end of year, at cost | Operating expenses (inc. payroll)' |  | Payroll, entire year | Payroll, workweek ended nearest Nov. 15 | Pand employees, workweek ended nearest - |  |  |  | Active propnetors of unincorporated busınesses, Noy. <br> (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount $\qquad$ $(\$ 1,000)$ | Percent of sales |  |  | March 15 <br> (Number) | May 15 (Number) | Aug. 15 <br> (Number) | Nov. 15 <br> (Number) |  |
| MIDDLE ATLANTIC - Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by Kind of Business-Con. |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchandise agents, brokers-Coa. |  |  |  |  |  |  |  |  |  |  |  |  |
| Apparel (uncludung footwear) | 688 | 1.632.240 | 1.449 | 52.928 | 3.2 | 25.765 7.759 | 479.618 | 5.020 1.004 | 4.957 1.570 | 4.806 1.604 | 4.878 1.620 | 579 |
| Clotbiog, furnishings (men's, women's) | 124 | 500.879 | 163 | 12,526 | 2.5 | 7.759 | 150.457 54.693 | 1.604 | 1.570 469 | 1.604 474 | 1.620 483 | 91 |
| Men's, boys' clothing, furnshings-.-. | 97 312 | 192,887 | 78 996 | 7.607 23.651 | 3.9 3.1 | $3.4 n 7$ 10.097 | 54.693 210.921 17.192 | 460 2.130 | 469 2.144 | 474 2.087 | 483 2143 | 58 294 |
| Wowen's, chuldren's clothing, accessories. | 312 | 765.826 | 996 | 23.651 2.427 | 3.1 | 10.097 1.045 | 210.921 17.122 | 2.130 370 | 2,144 | 2.087 197 | 21143 185 | 294 28 |
| Furs (dressed), fur clothing | 36 | 52.424 13.081 | 89 23 | 2.427 6.98 | 4.6 | 1.045 3 1.79 | 17.122 6.194 | 370 67 | 322 84 252 | 197 63 | 185 67 | 28 20 |
| Ilandbagy -. Millinery, millery supplies. | 18 61 | 13,081 56.878 | 23 1 | 698 3.52 | 5.3 6.2 | 139 1.17 | $\begin{array}{r}6.194 \\ 24.198 \\ \hline\end{array}$ | 67 243 127 | $\begin{array}{r}64 \\ 252 \\ \hline\end{array}$ | 63 250 | 67 250 | 20 60 |
| Shoes, other fontwear - | 33 | 44.811 | 93 | 2,287 | 5.1 | 242 | 15.0n6 | 127 | 127 | 122 | 121 | 23 |
| Work clothing-...- | 7 | 5,460 | 9 | 180 | 3.3 | -9 | 1.037 | 9 | 9 | 9 | 9 | 5 |
| Dry goods, prece gonds. . | 499 | 2.506.910 | 5.063 | 83.207 | 3.2 | 41.279 | 7 21.897 | 5.756 | 5.790 | 5.733 | 5.774 | 334 |
| Hesiery -- - | 80 | 194.830 | E 0 | 8.196 | 4.2 | 4.973 | 74.511 | 512 | 492 | 479 | 499 | 50 |
| Dry gikals. | 83 | 328.012 | 850 | 10.027 | 3.1 | $5 \cdot 505$ | 06.514 | 847 | 855 | 849 | 866 | 42 |
| Piece grods | 336 | 2. 84.065 | $3 \cdot 483$ | 65.184 | 3.1 | 31.601 | 5R0.872 | 4.307 | 4.403 | 4,405 | 4.409 | 242 |
| Furniture, home furnistunga | 299 | 225.995 | 405 | 16.190 | 7.2 | 6.100 | 101.436 | 1.028 | 1.033 | 1.014 | 1.031 | 253 |
| Furniture. . - | 120 | 85.305 . | 124 | 6.072 | 7.1 | 2.055 | 28.175 | 331 | 332 | 324 | 325 | 99 |
| Home furnshings . . . | 178 | 140.690 | $\angle A 1$ | 10.118 | 7.2 | 4.04, | 73.331 | 697 | 701 | 690 | 706 | 154 |
| Paper, allied products | 138 | 163.165 | 139 | 7.147 | 4.4 | 3.198 | 61.544 | 520 | 519 | 519 | 508 | 79 |
| Pajer. | 98 | 139.511 | 95 | 5.087 | 3.4 | 2.518 | 41.187 | 341 179 | 344 175 | 347 172 | 341 167 | 53 |
| Stationery, office supphes | 40 | 23.654 | 44 | 2.060 | 8.7 | 980 | 20.357 | 179 | 175 | 172 | 167 | 26 |
| Farm products (raw materials) | 270 | $592 \cdot 003$ | 5.320 | 13.291 | 2.2 | 6.685 | 19.265 | 2.375 | 2.363 | 2.334 | 2.448 | 175 |
| Cotton. - | 17 | 57.779, | 2.0313 | 703 | 1.2 | 396 | 5.293 | 66 | 62 | 59 | 62 | 8 |
| Grain. | 26 | 132.802 | 90 | 1.073 | . 8 | 1483 | 8,538 | 97 | 99 | 91 | 107 | 11 |
| Hides, akins, raw furs. | 64 | 122.210 | 1.252 | 4.588 | 3.2 | 21.779 | 38.487 | 475 | 306 | 371 | 372 | 25 |
| Livestock .-. | 113 | 193.647 | 349 | 4.858 | 2.5 | 2.458 | 47.586 | 1,635 | 1.645 | 1.624 | 1.728 | 67 |
| Tobacco (leaf) - | 7 | 11.717 | 4 m | 429 | 3.7 | 246 | 4,180 | 28 | 27 | 26 | 24 | - |
| Wool, mohair - | 30 | 52,872 | 1.129 | 1.179 | 2.? | 599 | 10.976 | R9 | 90 | 92 | 94 | 17 |
| Miscellaneous inedible farro products. | 13 | 20.970 | 12 | 461 | 2.2 | -24 | 4.215 | 55 | 74 | 71 | 61 | 7 |
| Automotive.. | 116 | 107.270 | 804 | 5.558 | 5.2 | 2.425 | 47,463 | 496 | 481 | 468 | 475 | 74 |
| Electrical-electronic apparatus, equip., appliances | 393 | 400.357 | 1.029 | 23.090 | 6.0 | 9.272 | 199.113 | 1.468 | 1.492 | 1.502 | 1,542 | 334 |
| Electrical apparatus, supplies . . | 205 | 164.378 | 426 | 11.143 | 6.9 | 4.577 | R6. 533 | 732 | 746 | 741 | 757 | 186 |
| Appliances, radios, TV sets. - | 38 | 31.952 | 3 17 | 1.722 | 5.4 | 5.40 4.955 | 9.947 | 105 | 106 | 114 | 105 | 25 |
| Electronic parts, equipmeut. | 150 | 204.027 | 1.172 | 111125 | 5.5 | 4.155 | 02.633 | 631 | 640 | 647 | 680 | 123 |
| Hardware, plumbing-heating grods | 241 | 133.203 | 750 | 10.168 | 7.6 | 4.224 | A2.430 | 865 | 846 | 843 | 840 | 220 |
| Hardware -- .- | 73 | 44.291 | 130 | 3.125 | 6.8 | 1.241 | 22.984 | 224 | 226 | 234 | 236 | 55 |
| Plumbing, heating goods. | 16A | 88.908 | 020 | 7,143 | 8.0 | 31083 | 59.4445 | 641 | 620 | 609 | 004 | 165 |
| Lumber, constructioa materials. | 170 | 147.622 | 459 | 8.295 | 5.6 | 4.362 | 23.195 | 845 | 844 | 849 | 858 | 116 |
| Lumber, millwork. - | 80 | 94.412 | 139 | 3.942 | 4.? | 2.269 | 42.181 | 458 | 456 | 492 | 440 | 51 |
| Conatruction materials (except lumber) -... | 90 | 53.210 | 319 | 4.353 | 8.? | 2.993 | 41.054 | 407 | 388 | 397 | 418 | 65 |
| Machinery, equipmest, supphes - | 831 | . 02.070 | 2.018 | 39.239 | 6.5 | 17,344 | 323.422 | 2,955 | 2.929 | 3.029 | 3.090 | 542 |
| Air moditioning, commercisl refrigeration equipment. . - | 41 | 43.351 | 127 | 2.037 | 4.7 | 831 | 14.575 | 1,99 | 145 | 144 | 147 | 32 |
| Commercial machunes, equpment ---. | 58 | 23.424 | 200 | 1.917 | 8.2 | 1.716 | 17.716 | 203 | 194 | 193 | 401 | 33 |
| Construction machunery, equiproent . . - | 25 | 14.650 | 318 | 1.047 | 5.6 | 589 | 11,0n0 | 120 | 118 | 117 | 114 | 4 |
| Farm-garden marhinery, equipuent.--- | 14 | 10.163 | 44 | 519 | 5.1 | 185 | 3.835 | 40 | 38 | 39 | 37 | 4 |
| Industral machinery, equijment, supplies | 560 | 372.763 | 1.728 | 27.861 | 7.5 | 12.270 | 227.525 | 1:993 | 1.967 | 2.076 | 2.123 | 393 |
| Professional equpment, supplies-... | 2 P | 8.924 | 31 | 762 | 8.5 | \$19 | 6.403 | 60 | 62 | 57 | 62 | 19 |
| Service estahishmeat equipment, supplies. | 58 | 37.588 | 151 | 2.285 | 6.3 | 1.104 | 90.646 | 221 179 | 225 | 226 177 | 228 178 | 42 |
| Transportation (exc. suturnotive) equip., Bupphes.... | 47 | 88.105 | 19 | 2.711 | 3.1 | 1.030 | 21.772 | 179 | 190 | 177 | 178 | 25 |
| Metals, metalwork (except scrap) ...-- | 198 | 340.719 | 8.555 | 10.176 | 3.0 | $5 \cdot 1 \mathrm{C}$ | 93.990 | 905 | 883 | 868 | 872 | 112 |
| Iron, steel and products. | 147 | 134.907 | 7.595 | 6.459 | 4.8 | 2.722 | 51.383 | 404 | 471 | 470 | 488 | 95 |
| Nonferrous metals, metalwork. | 51 | 205.912 | 560 | 3.725 | 1.8 | 2.3e2 | 42.597 | 421 | 412 | 398 | 384 | 27 |
| Other merchandise agenta, brokers.... | 1.040 | 1. 24.640 | 5.020 | 63.239 | 3.3 | 27.909 | 514.143 | 5.129 | 5.019 | 4.925 | 5,059 | 577 |
| Scrap iron and ateel .... | 1a | 21.611 | 44 | 707 | 3.3 | 246 | 5.371 | 54 | 34 | 60 | 63 | 6 |
| Armusements, sporting goods, wys. | 129 | 194.218 | $<58$ | 7.4881 | 6.5 | $2 \cdot 0 \times 3$ | 48.259 | 437 | 430 | 426 | 446 | $\bigcirc$ |
| Borks, magazines, newapspers... | 26 | 47.976 | 92 | 4.39 H | 9.2 | 2:nก1 | 7 7.506 | 510 | 409 | 497 | 491 | 9 |
| Coul, roke | 60 | 102.790 | 4 29 | 3.701 | 3.4 | 2.n92 | 48.117 | 358 | 397 | 395 | 380 | 19 |
| l'arm ${ }^{\text {chepplies }}$ | 25 | 55.473 | 20 | 1.211 | 2.2 | -21 | '14.134 | 118 | 120 | 115 | 145 | 10 |
| Jewelry -- | 55 | 31.304 | $2 \mathrm{C}, 1$ | 1.601 | 5.1 | 599 | 10.595 | 119 | 123 | 122 | 127 | 30 |
| Jarne... | 68 | 135.720 | 123 | 3.350 | 2.5 | 1.419 | 77.499 | 247 | 29 | 238 | 240 | 55 |
| Petroleum and products | 4 A | 267.513 | 6? | 5.636 | 1.5 | 1.949 | 11.780 | 207 | 201 | 201 | 216 | \% |
| Gural merchandise | 208 | ${ }^{3} 93.930$ | 4.045 | 15.4162 | 3.0 | 8.721 | 147.438 | 1.718 | 1.641 | 1.595 | 1.545 | 76 |
| Miscellmenus pmducta, agents, brokers, n.e.c. | Hus | +50.093 | 1.252 | 19.486 | 3.0 | $8 \cdot 798$ | 143.475 | 1,351 | 1.345 | 1.356 | 1.406 | 24.2 |
| Assemblers of farm products | 547 | 495.983 | 16.471 | 42.702 | 8.6 | 19.914 | $3 \times 9.798$ | 5,876 | $5 \cdot 545$ | 5.758 | 51857 | 323 |
| Inairy, puultry products | 217 | 244.167 | 20077 | 21.513 | 7. ${ }^{\text {c }}$ | 9,743 | 186.204 | 2.730 | 2.840 | 2.793 | 2.786 | 02 |
| Freah fruits, vegetablea. | 181 | 177.819 | 4,309 | 13.320 | 11.3 | 5.798 | 107.351 | 1.743 | 1.656 | 1.902 | 1.465 | 1115 |
| Farm products (raw materials). | 131 | 59.347 | $4 \cdot 211$ | 6.232 | 10.5 | $20 \times 35$ | 48.509 | 1.005 | 733 | 804 | 873 | 2) |
| Farn supplies ... | 20 | 34.651 | 5.109 | 1.437 | 5.3 | 368 | 17.644 | 258 | 266 | 290 | -33 | 5 |
| Other farm products assenblers. | -•• | ... | ... | ... | -.. | - | - $\cdot$ | - . | -•• | - | - | -** |

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. nee. Not elsewhere classified XXX Not applicable. (Z) lass than spon or less than 0.05 percest. Represents zero.
${ }^{1}$ Entriea for therchanilige agents and brokera repreant, brckerage or comisaion recelved.

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF
BUSINESS-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

| Geographic division. <br> type of operation, and kind of business | (Number: | Sales(181,800) | Inventomes, end of sear. at cost | Oprorating expenses (me. payroll) ${ }^{3}$ |  | Payroli, entire year | Payroll. workweek ended nearest Nov. 15 | faid rmployets, workwerk ended neares - |  |  |  | Active: proprietors of ummeor. parated buss. nerves. Nos <br> (Number.I) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Amount } \\ & -\{1,000\} \\ & \hline \end{aligned}$ | Percent of sales |  |  | March 15 | May 15 | Aug 1.5 <br> (Numbxif) | Now 15 (Numbrer) |  |
| EASt NORTH CENTRAL |  |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale crade, rotal | 49,397 | xx | 2,303,849 | xxx | ax | 2,411,063 | 46,921,392 | 50t, 991 | 508,738 | 512,734 | 522,13\% | 29, 52 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchaot whatesalers | 31,140 | 19,34, 9,43 | 1,645, 201 | 2,778,301 | 14.4 | 1,508,013 | 29, 236,602 | 324,260 | 32t, 597 | 329,670 | 337,174 | 19.450 |
| Manufacturers' sales briaches, sales offices | 5,033 | 18,031,884 | 475,289 | 1,236,744 | 6.9 | -24,402 | 12,323,213 | 119,807 | 119,481 | 120,099 | 119,789 |  |
| Perroleum bulk plants, termioals and LP gas facilices Merchaodise ageas, brokers | 4,050 | $3,278,874$ $8,054,043$ | 181,448 13,925 | 317,118 251,590 | 9.7 3.1 | 113,418 106,859 | 2, 200,256 $1,979,988$ | $26,0+4$ 20,186 | 25,372 $20,2+8$ | 25,670 | 26,573 20,884 | 4,368 |
| Merchaodise ageats, brokers Assemblers of farm products | 2,4,73 2,699 | ${ }^{8,367,011}$ | 77,980 | 127,629 | 5.4 | 57,771 | 1,181,333 | 1t,694 | 17,020 | 16,979 | 17,754 | 1,478 |
| Type by Kiod of Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchaot whotesalers | 31,146 | 19,361,943 | 1,645,201 | 2,778,301 | 14.4 | 1,508,613 | 29,236,602 | 324,240 | 321,597 | 329,70 | 337,174 | 19,956 |
| Grocery, confectionery, meat whotesalers | 3,720 | 3,031,546 | 170,012 | 313,358 | 10.3 | 109,172 | 3,279,660 | 37,979 | 38,329 | 38,936 | 39,037 | 2,737 |
| General-line grocery wholesalers ... | 493 | 1,327,713 | 92,300 | 107,543 | 8.1 | 12,980 | 1,210,299 | 14,058 | 14,002 | 14,182 | 14,202 | 158 |
| Confectionery wholesales- | 373 | 122,938 | 6,325 | 14, 113 | 12.5 | 7,413 | 142,568 | 1,948 | 1,909 1,864 | 1,926 | 2,075 1,785 | 356 155 |
| Fish, sea food distributors-..... | 180 884 | 103,894 | 7,712 20,879 | 13,862 +4.024 | 13.3 11.4 | 7,381 34,004 | 154,175 651,920 | 1,745 6,710 | 1,864 0,790 | 1,677 | 1,785 | 155 4.2 |
| Specialty-ine grocery wholesalers- | 1,790 | 907,097 | 42,230 | 112,965 | 12.5 | 57,394 | 1,120,698 | 13,518 | 13,764 | 14,316 | 14,433 | 1,226 |
| Farm products (edible) distributo | 1,775 | 1,066,972 | 19,048 | 100,045 | 9.9 | 50,429 | 945,788 | 12,773 | 13,212 | 13,018 | 13,566 | 1,944 |
| Poultry, poultry products distributors | 638 | 329,364 | 7,087 | 29,407 70,638 | 8.9 10.4 | 13,372 37,057 | 272,822 672,966 | 8,201 |  |  | 4,648 8,918 | -672 |
| Fresh fruit, vegetable wholesalers. . | 1,137 | 737,608 | 11,961 | 70,638 | 10.4 | 37,057 |  | 8,572 | 8,886 | 8.759 | 8,918 |  |
| Beer, wine, distilled apirits wholesalers. . | 1,742 | 1,309,587 | 112,024 | 159,525 | 12.2 | 84,483 | 1,541,770 | 16,736 | 17,177 11,132 | 17,909 14,817 | 17,346 | 1,158 |
| Beer, ale distributors | 1,340 | 578,378 | 23,687 | 105,428 | 18.2 7.4 | 52,462 32,021 | 942,564 599,206 | 10,654 0,082 | 11,132 6,045 | 11,817 6,092 | -11,071 | 1,017 |
| Wine, distilled spinis wholesalers | 402 | 731,209 | 87,337 | 54,097 | 7.6 | 32,021 | 599,206 | 6,082 | 6,045 | 6,092 | 6,275 | 141 |
| Tobacco distributors. | 585 | 735,643 | 30,288 | 46,574 | 6.3 | 25,579 | 494,914 | 6,538 | 6,376 | 6,437 | 6,525 | 524 |
| Drugs, chemicals, allied products | 1,125 | 690,313 | 68,513 | 108,339 | 15.7 | 58,677 | 1,145,295 | 13,4,7 | 13,672 4,953 | 13,616 <br> 4,996 | 13,869 5,003 | 512 |
| General-line drug wholesslers ---.-.-....-- | 57 | 24, 24,043 | 32,941 | 33,658 30,893 | 13.8 12.5 | 20,751 | 382,716 325,736 | 4,945 3,732 | 4,953 3,729 | 4,996 | 3,903 | 290 |
| Specialty-line drug, toiletries wholesalers-..- Industrial chemicals, explosives distributors | 465 320 | 246,878 128,740 | 18,935 9,235 | 30,893 24,215 | 12.5 18.8 | 15,709 | 325,736 211,137 | 3,732 2,569 | 3,729 $2 ; 651$ | 3,592 | 2,566 | 111 |
| Paint, varnish wholesslers.............- | 283 | 70,652 | 7,402 | 19,573 | 27.7 | 9,930 | 185,706 | 2,201 | 2,329 | 2,295 | 2,379 | 107 |
| Dry goods, apparel wholesalers. | 803 | 368,818 | 41,845 | 59,510 | 16.1 | 29,578 | 565,250 | 6,882 3,450 | 6,533 3,362 | 6,554 | 7,127 | 554 |
| Clothing, furnishings, footwear wholesalers | 483 | 193,902 | 19,213 | 31,339 3,370 | 16.2 13.5 | 14,958 2,294 | $\begin{array}{r}296,030 \\ 37,984 \\ \hline\end{array}$ | $\begin{array}{r}3,450 \\ \hline 487\end{array}$ | 3,362 | 3,387 | 3,555 | 135 |
| General-line dry goods wholesslers.. Specialty-line dry goods wholesalers. | 13 284 | 24,991 131,551 | 3,376 16,030 | 3,370 22,414 | 13.5 | 2,294 11,262 | 37,984 210,135 | 487 2,728 | 473 2,475 | 2,96 2,49 | 2,847 | 184 |
| Piece goods converters | 284 23 | 18,374 | 3,226 | 22,387 | 13.0 | 1,064 | 21,101 | 217 | 223 | 222 | 233 | 7 |
| Furniture, home furnishings whalesale | 837 | 390.831 | 40.611 | 71,575 | 18.3 | 37.41t. | 713.466 | 7.399 | 7.506 | 7,410 | 7,860 | 4,1 |
| Furniture (household, office) wholesalers | 375 | 148,872 | 10,907 | 30,201 | 20.3 | 15.243 | 233,027 | 3.007 | 3.080 | 3.016 4.394 | 3.137 | 203 |
| Hotme furnishings, floor coverings wholesalers. | 4.2 | 241,959 | 29,704 | 41,374 | 17.2 | 22,123 | 430.439 | 4.392 | 4,426 | 4,394 | 4,723 | 258 |
| Paper, allied products wholesalers | 985 | 052.859 | 53,581 | 105,871 | 16.2 | 01,981 | 1,195.720 | 12.167 | 12.100 | 12,049 | 12,454 | 506 |
| Coarse paper and products wholesale | 455 | 2t0, 34, | 22,225 | 42,617 | 2t.4 | 24,815 | 4.64 .634 4593 | 5.037 | 4.987 4.289 | 5,017 | 5,1039 <br> 4,318 <br> 18 | 234 |
| Printing and fine paper distributora- | 167 | 309,900 | 21,962 | 40,113 | 13.0 | 24,557 | 459,370 240,442 | 4,324 | 4.289 2,406 | 4,285 | 4, 318 2,767 | 225 |
| Stationery, office supplies wholesaler Walipeper wholesalers. | 331 32 | 74,155 9,263 | 7,502 | 20,192 | $\begin{aligned} & 27.1 \\ & 32.2 \end{aligned}$ | 11,148 1,461 | 240,422 | 2,463 | 2,456 | 2,435 | 2,767 330 | 225 |
| Farm products (raw materials) | 612 | 1,463,725 | 45,232 | 50.399 | 3.7 | <4, 456 | 533,742 | 5,826 | 5,799 | 6,235 | 6,196 | 400 |
| Automotive wholessiers. | 3,052 | 779,130 | 111,230 | 187,360 | 24.0 | 107,743 | 2,071,229 | 25,374 | 25,426 | 25,513 | 25,690 | 1,945 |
| Motor vehicle distributor | 353 | 148, 84,2 | 6,796 | 24,221 | 16.3 | 12,731 | 216,030 | 2,772 | 2,720 | 2,766 | 2,776 | 221 |
| Automotive equipment, tire-tube wholesal | 2,699 | 630,288 | 104, 434 | 163, 14.5 | 25.9 | 25,012 | 1,855,199 | 22,602 | 22,706 | 22,747 | 22,914 | 1,724 |
| Electrical. electronics, applisnce distributors, | 1,376 | 1,388,718 | 153,146 | 202,336 | 24.6 | 114,385 | 2,244,798 | 23,237 | 22,820 | 22,918 | 23,593 | 598 |
| Ejectrical apparatus, supplies distributora. | ${ }^{3} 801$ | 658,282 | 74,604 | 92,791 | 26.1 | 54,266 | 1,43,315 | 11,447 | 11,264 | 11,190 | 11,226 | 262 |
| Electrical appliance, radio, TV set wholesal | 408 | 600,031 | 59,878 | 81, 3 ,36 | 13.6 | 4,570 | 899,177 | 8,389 | 8,239 | 8,4,4, | 2,896 | 126 |
| Electronic parts, equipment distributora | 367 | 130,405 | 18,664 | 28,109 | 21.6 | 15,549 | 302,306 | 3,401 | 3,317 | 3,283 | 3,471 | 210 |
| Hardware, plumbing-heating goods |  |  | 130,393 | 147, 84, | 17.7 | 86,498 | 1,622,942 | 18,344 | 18,198 | 18,345 | 18,559 | 595 |
| Hardware wholesalers... | - 375 | 401,184 | 69,936 | 71,334 | 17.8 | 43,524 | 791,472 | 10,214 8,130 | 10,017 8,181 | 10,062 8,283 | 10,061 8,498 | 211 384 |
| Plumbing, beating equipment, suppliea distributora | 77 | 434,192 | 60,457 | 76,507 | 17.6 | 42,974 | 831,470 | 8,130 | 8,181 | 8,283 | 8,498 | 384 |
| Lumber, construction materisls distributo | 2,130 | 1,400,153 | 95,778 | 250,312 | 17.9 | 131,667 | 2,670,836 | 24, 232 | 26,353 | 27,557 | 27,530 | 943 |
| Lumber, millwork wholesalers. | 2,741 | 6882,602 | 53,234 | 79,847 | 11.7 | 4,040 | 897, 719 | 8,189 | 8,699 | 9,162 | 9,115 | 309 |
| Construction materials distributors | 1,389 | 717,551 | 42,544 | 170,465 | 23.8 | 87,627 | 1,273,127 | 16,043 | 17,654 | 18,395 | 18,415 | 63. |
| Machinery, equipment, supplies distributors | 5,397 | 2,012,819 | 237,722 | 437,055 | 21.7 | 240,794 | 4,646,756 | 48,563 | 48,315 | 48,285 | 48,341 | 2,993 |
| Air conditioning, comm. refrigerstion equip, distra | 381 | -89,988 | 10,832 | 23,454 | 26.1 | 12,924 | 253,347 377303 | 2,468 | 2,604 | 2,572 | 2,491 | 210 |
| Commercial machines, equipment distributors | 625 | 138,080 | 14,996 | 35,943 | 26.1 21.6 |  |  |  | 3,999 | 4,031 | -4,323 |  |
| Construction machinery, equipment dealers | 264 | 226,292 | 39,386 14,759 | 48,772 | 21.6 | 26,477 9,549 | 487,078 180,802 | 4,397 | 4, 4 , 50 | 4,373 2,051 | 4,420 1,846 | 88 135 |
| Farm-garden machinery, equipment wholesalers Industrisj machinery, equipment distributors | 228 1,093 | 712,046 | 14,759 4.054 | 18,701 | 16.7 | 43,549 | 1813,402 | 1,841 | 2,027 | 8,175 | 1,246 | 595 |
| Industrial msterisis, supplies distributors... | 1,081 | 520,585 | 59,581 | 113,592 | 21.6 | 66,185 | 1,286,269 | 13,206 | 13,067 | 12,891 | 12,998 | 499 |
| Professional equipment, supplies distributors | , 560 | 106,086 | 24,323 | 47,379 | 28.5 | 27,54,3 | 554,954 | 6,631 | 6,568 | 6,690 | 6,606 | 289 |
| Service establishment supply bouses.-- | 1,052 | 227,728 | 24,478 | 53,926 | 23.7 | 28,192 | 558,970 | 6,649 | ¢, 323 | 6,259 | 6,339 | 705 |
| Transportation equipment distributors | 113 | 52,725 | 5,213 | 13,436 | 25.5 | 7,167 | 134,567 | 1,294 | 1,279 | 1,243 | 1,225 | 43 |
| Metals, metalmork (except scrsp) distributors | 792 | 782,734 | 143,306 | 157.995 | 20.2 | 89,928 | 1,73,576 | 16,248 | 16,247 | 16,365 |  |  |
| Irou, steel and products distribut | 683 | 670,242 | 132,347 | 143,893 | 21.4 | 82,238 | 2,604,024 | 14,756 | 14,768 | 14,831 | 15,710 | 255 60 |
| Nonferrous metals distributors .- | 109 | 111,892 | 10,459 | 14,102 | 12.6 | 7,690 | 149,492 | 1,492 | 1,479 | 1,534 | 1,521 | 60 |
| Scrap, waste materials dealers. | 2,018 | 760,528 | 49,545 | 131,582 | 17.3 | 20,363 | 1,357,502 | 17,934 | 18,839 | 18,823 | 18,930 | 1,881 |
| Iroo, steel scrap desjers | 1,122 | 529,667 | 37, 132 | 84,036 | 15.9 | 43,642 | 248,351 | 10,013 | $\begin{array}{r}10,489 \\ \hline 235\end{array}$ | 10,692 | 10,800 8,130 | 897 |
| Waste materials dealers | , 896 | 230,861 | 12,713 | 47,546 | 20.6 | 26,721 | 509,151 | 7,921 | 8,350 | 8,131 | 8,130 |  |
| Other merchant wholesalers... | 3,045 | 1,667,191 | 143,627 | 238, 678 | 14.3 | 125,264 | 2, 447,358 | 30,561 | 24,095 | $\begin{array}{r}29,700 \\ 3,900 \\ \hline,\end{array}$ | 32,720 4,386 | 1,890 |
| Amusement, sporting goods distritutors. | $34.4{ }_{4}$ | 163,033 | 17,396 | 32,721 | 20.1 | 17,016 | 332,219 | 3,880 | 3,900 5,872 | 3,908 5,771 | 4, 386 5,621 | 327 |
| Book, magazine, newspaper wholesalers . . | 330 | 159,764 | 12,758 | 29,047 | 18.2 | 18,632 | 318,053 267,760 |  | 5, 2,572 | 2,576 | 5,621 | 83 |
| Coas rihulesalers.... | 207 | 296,772 | 19,072 | 24,237 35 | 8.2 13 | 12,851 | 267,760 | 2,697 | 2,570 | 2,536 | 4,263 | 253 |
| Farm supplies wholesalers Jewelry wholesalers. | 429 330 | 272,4,36 119,163 | 33,843 21,660 | 35,355 25,232 | 13.0 21.7 | 16,206 | 311,354 280,642 | 4,283 | 4,025 | 3,096 | 4,263 3,369 | 24 |
| Petroleum products distributors | 357 | 226,755 | 5,291 | 21,342 | 9.4 | -,517 | 191,749 | 2,004 | 2,007 | 2,135 | 2,152 | 220 |
| Gift, art goods, greeting card wholesalers | 156 | 33,388 | 4,235 | 8,111 | 24.3 | 3,372 | 67,271 | 825 | 792 | 244 | 1,109 | 104 |
| Flower, buib, plant mholesalers......... | ${ }_{531}^{181}$ | 50,653 345,227 | 2,887 26,485 | 13,066 | 25.8 14.2 | 6,705 26,249 | 121,026 | 1,651 | 1,667 5,713 | 1,540 | 1,698 | 32. |

[^15] . Represents zero.

[^16]Table 1D. WHOLESALE TRADE: 1ソ54-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contanued

Establishments, Sales. Inventories, Operating Expenses, Payroll, and Personnel


[^17]


Table ID. W'HOLESALE TRADE: lソ94-GIOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BLISINESS-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel


Table 1D, W'HOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS. BY' TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventones. Operating Expenses, Payroll, and Personnel

 Represients zpro.

Table 1D WHOLESALE TRADE: $1954-G E O G R A P H I C$ DIVISIONS, BY' TYPE OF OPERATION AND KIND OF
BUSINESS-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personne!

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
Geographic duvision. \\
type of operation, and kind of business
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Estab. hishments \\
(Numler
\end{tabular}} \& \multirow[b]{2}{*}{Sales

(181,000)} \& \multirow[b]{2}{*}{Inventorits. end of beal. at cust} \& \multicolumn{2}{|l|}{Operatung expenses (ine payroll)'} \& \multirow[b]{2}{*}{Payroll. enture vear} \& \& \multicolumn{4}{|c|}{Pand employees, workwerk ended nearest -} \& \multirow[t]{2}{*}{| Active |
| :---: |
| proprie- |
| fors of |
| unncor. |
| perated |
| buss- |
| messes, |
| Nos |
| Number) |} <br>

\hline \& \& \& \& | Amount |
| :--- |
| ( $\$ 1,1400)$ | \& Percent of sales \& \& | workweek ended nearest Now 15 |
| :--- |
| (IDollars) | \& March 15

CNumber) \& May 15 \& Aug 15 \& Nov 15
(Numlurs) \& <br>
\hline \multicolumn{13}{|l|}{WEST NORTH CENTRAL-Continued} <br>
\hline \multicolumn{13}{|l|}{Type by Kind of Business-Con.} <br>
\hline Manufacturers' sales branches, sales offices \& 2,232 \& 5,227,328 \& 245,718 \& 431,031 \& 8.2 \& 217,493 \& 4,273,186 \& 44,836 \& 42,038 \& 45,468 \& 44,838 \& 0 <br>
\hline Siles brancbes (with stocks)... \& 1,533 \& 3,313,141 \& 245,718 \& 348,687 \& 10.5 \& 177,806 \& 3,526,062 \& 37,863 \& 37,643 \& 38,517 \& 37,856 \& 5 <br>
\hline Sales offices (without stocks)... \& 699 \& 1,914,187 \& ... \& 82,344 \& 4.3 \& 39,687 \& 747,124 \& 6,973 \& 6,995 \& 6,951 \& 6,982 \& 5 <br>
\hline Food and kindred products. \& 450 \& 780,151 \& 26,748 \& 78,242 \& 10.0 \& 32,001 \& 608,856 \& 7,077 \& 7,108 \& 7,282 \& 7,264 \& 1 <br>
\hline Sales branches (mith stocks) \& 331
119 \& 567,152
212,999 \& 16,748 \& 62,684
15,558 \& 11.1
7.3 \& 26,352
5,069 \& 507,105
101,751 \& 5,919
1,158 \& 5,960
1,148 \& 6,147
1,135 \& 6,015
1,249 \& 1. <br>
\hline Textie mill products. \& 30 \& 49,890 \& 948 \& 2,568 \& 5.1 \& 1,916 \& 36,273 \& 335 \& 305 \& 348 \& 336 \& $\cdots$ <br>
\hline Sales branches (aith stocks) \& 16 \& 29,623 \& 948 \& 1,681 \& 5.7
4.4 \& $\begin{array}{r}1,392 \\ \hline 524\end{array}$ \& 27,462
8,811 \& 249
86 \& $\begin{array}{r}222 \\ 83 \\ \hline\end{array}$ \& 266
82 \& 260
76 \& $\ldots$ <br>
\hline Apparel and reasted products \& 12 \& 25,278 \& 2,242 \& 2,836 \& 11.2 \& 1,491 \& 26,908 \& 201 \& 202 \& 202 \& \& <br>
\hline Sales branches (with stocks). \& 9 \& (D) \& (D) \& (D) \& (D) \& (0) \& (D) \& (D) \& (D) \& (D) \& (D) \& (0) <br>
\hline Sales offices (without stocks). \& 3 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (0) \& (D) \& (D) <br>
\hline Furniture and fixtures. \& 22 \& 11,406 \& 879 \& 1,365 \& 12.0 \& 845 \& 15,079 \& 162 \& 162 \& 156 \& 159 \& <br>

\hline | Sales brancbes (with stocks) |
| :--- |
| Sales offices (without stocks) | \& 19 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& \[

(\mathrm{D})
\] \& (0) \& (D) \& (D) <br>

\hline Paper and allied products. \& 33 \& 86,671 \& 785 \& 4,199 \& 4.8 \& 2,197 \& 44,379 \& 429 \& 426 \& 432 \& 431 \& $\ldots$ <br>
\hline Sales branches (with stacks). \& 7 \& 28,978 \& 785 \& 1,164 \& 4.0 \& 663 \& 14,498 \& 157 \& 157 \& 159 \& 161 \& $\ldots$ <br>
\hline Sales offices (without stocks). \& 26 \& 57,693 \& ... \& 3,035 \& 5.3 \& 1,534 \& 29,881 \& 272 \& 269 \& 273 \& 270 \& .. <br>
\hline Chemicals and allied products. \& 226 \& 504,096 \& 13,497 \& 60,807 \& 12.1 \& 23,277 \& 457,632 \& 4,642 \& 4,635 \& 4,662 \& 4,629 \& 2 <br>
\hline Sales branches (with stocks). \& 165 \& 287,290 \& 13,497 \& 43,454 \& 15.1 \& 25,007 \& 294,802 \& 3,227 \& 3,204 \& 3,235 \& 3,217 \& 2 <br>
\hline Sales offices (without stocks). \& 61 \& 216,806 \& \& 17,353 \& 8.0 \& 8,270 \& 162,830 \& 1,415 \& 1,431 \& 1,427 \& 1,412 \& ... <br>
\hline Rubber products. \& 48 \& 150,160 \& 11,898 \& 15,762 \& 10.5 \& 7,002 \& 140,220 \& 1,399 \& 1,373 \& 1,397 \& 1,374 \& <br>
\hline Sales branches (with stocks). Sales offices (without stocks) \& 46
2 \& \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (0) \& (D) \& (D) <br>
\hline Lesther and leather products \& 20 \& 216,171 \& 28,454 \& 26,212, \& 12.1 \& 10,790 \& 202,241 \& 2,338 \& 2,258 \& 2,225 \& 2,205 \& <br>
\hline Sales branches (with stocks) \& 19 \& (D) \& (D) \& (D) \& (0) \& (0) \& (D) \& (D) \& (D) \& (0) \& (D) \& (D) <br>
\hline Sales offices (without stocks) \& 1 \& (D) \& (D) \& (D) \& ( $)^{\text {) }}$ \& (0) \& (D) \& \& (D) \& (D) \& (D) \& (D) <br>
\hline Stoae, clay, and glass products \& 94 \& 218,323 \& 5,165 \& 16,202 \& 7.4 \& 9,595 \& 285,515 \& 1,894 \& 1,946 \& 1,885 \& 1,941 \& $\ldots$ <br>
\hline Sales branches (with stocks). \& 35 \& 45,896 \& 5,165 \& 8,202 \& 17.91 \& 5,834 \& 119,880 \& 1,326 \& 1,374 \& 1,320 \& 1,364 \& $\cdots$ <br>
\hline Sales offices (without stocks) \& 59 \& 172,427 \& , \& 8,000 \& 4.6 \& 3,761 \& 65,635 \& 568 \& 572 \& 565 \& 577 \& $\ldots$ <br>
\hline Primary metal products. \& 108 \& 611,3331 \& 2,306 \& 14,559 \& 2.4 \& 6,565 \& 132,579 \& 1,129 \& 1,142 \& 1,159 \& 2,148 \& $\cdots$ <br>
\hline Ssles branches (with stocks) \& 13 \& 38,773. \& 2,306 \& 3,039 \& 7.8 \& \& 18,317 \& 196 \& 215 \& 199 \& 197 \& $\cdots$ <br>
\hline Ssles offices (without stocks) \& 95 \& 572,560 \& - \& 11,520 \& 2.0 \& 5,663 \& 224,262 \& 933 \& 927 \& 960 \& 951 \& <br>
\hline Fabricated metal products. \& 99 \& 246,862 \& 6,712 \& 11,503 \& 4.7 \& 6,689 \& 128,205 \& 1,231 \& 1,257 \& 1,289 \& 1,239 \& $\ldots$ <br>
\hline \& 62 \& 67,660 \& 6,712 \& 8,261 \& 12.2 \& 4,938 \& 95,329 \& 932 \& 954 \& 992 \& 943 \& $\ldots$ <br>
\hline Sales offices (without stocks) \& 37 \& 179,202 \& \& 3,242 \& 1.8 \& 1,751 \& 32,876 \& 299 \& 303 \& 297 \& 296 \& <br>
\hline Machinery (except electrical). \& 543 \& 794, 254 \& 93,806 \& 92,262 \& 11.6 \& 58,397 \& 1,155,485 \& 11,802 \& 21,831 \& 12,346 \& 11,816 \& 1 <br>
\hline Soles branches (with stocks) \& 430 \& 688,157 \& 93,806 \& 84,987 \& 12.3 \& 54,294 \& 1,080,915 \& 11,070 \& 11,114 \& 11,633 \& 11,121 \& <br>
\hline Salea offices (without stocks) \& 123 \& 106,097 \& ... \& 7,275 \& 6.9 \& 4,043, \& 74,570 \& 732 \& 717 \& 713 \& 695 \& 1 <br>
\hline Electrical machinery. \& 151 \& 378,874 \& 14,003 \& 28,920 \& 7.6 \& 16,198. \& 316,801 \& 3,785 \& 3,077 \& 3,058 \& 3,032 \& $\ldots$ <br>
\hline Sales brancles (with strocks) \& 87 \& 300,813 \& 14,003 \& 25,427 \& 8.5 \& 14,017 \& 274,058 \& 2,774 \& 2,770 \& 2,749 \& 2,716 \& <br>
\hline Sales offices (without stocks) \& 64 \& 78,061 \& 1,003 \& 3,493 \& 4.5 \& 2,181 \& 42,743 \& 311 \& 307 \& 309 \& 316 \& ... <br>
\hline Transportatioa equiprent. \& 128 \& 881,489 \& 38,815 \& 46,312 \& 5.3 \& 23,224 \& 461,135 \& 5,022 \& 4,777 \& 4,851 \& 4,954 \& $\ldots$ <br>
\hline Salee branches (with stocks) \& 117 \& 781,831 \& 38,815 \& 4, 140 \& 5.6 \& 22,211 \& 445.136 \& 4,830 \& 4,548 \& 4,662 \& 4,805 \& <br>
\hline Sales offices (without stocks) \& 11 \& 99,658 \& \& 2,172 \& 2.2 \& 1,013 \& 15,999 \& 192 \& 229 \& 189 \& 149 \& <br>
\hline Instrumenta and related products \& 120 \& 48,259 \& 3,353 \& 11,923 \& 24.8 \& 7,296 \& 141,626 \& 1,750 \& 1,767 \& 1,774 \& 1,769 \& <br>
\hline Sales branches (with stocks). Sales offices (without stocks). \& 109
11 \& (D) \& (D) \& (D) \& (D) \& (D) \& \& (0) \& (D) \& (D) \& \& (D) <br>
\hline Other manufacturers' products*. \& 148 \& 224,211 \& 6,107 \& 17,359 \& 7.7 \& 10,070 \& 220,252 \& 2,360 \& 2,372 \& 2,402 \& 2,338 \& 4 <br>
\hline Sales branchee (with stocks). \& 68 \& 45,085 \& 6,107 \& 8,780 \& 19.5 \& 5,513 \& 135,321 \& 1,442 \& 1,474 \& 1,502 \& 1,448 \& 4 <br>
\hline Sales offices (without stocks). \& 80 \& 179,126 \& \& 8,579 \& 4.8 \& 4,557 \& 84,931 \& 898 \& 898 \& 900 \& 890 \& 4 <br>
\hline Petroteum bulk plants, terminals and LP gas facilives. \& 7,473 \& 1,598,354 \& 111,565 \& 188,224 \& 11.8 \& 57,591 \& 1,141,578 \& 15,132 \& 15,170 \& 15,367 \& 15,614 \& 5,86? <br>
\hline Gasoline, distillates, residuals. \& 7,301 \& 1,569,126 \& 109,080 \& 181,149 \& 11.5 \& 54,000 \& 1,073,298 \& 14,233 \& 14,257 \& 14,422 \& 14,696 \& 5,830 <br>
\hline Bulk plants.......... \& 7,239 \& 1,374,546 \& 77,594 \& 266,551 \& 12.2 \& 48,715 \& 969,315 \& 12,989 \& 12,980 \& 13,118 \& 13,445 \& 5,829 <br>
\hline Wholesale LP terminals-..- \& 62 \& 194,580 \& 31,486 \& 14,598 \& 7.5 \& 5,285 \& 103,983 \& 1,244 \& 1,277 \& 1,304 \& 1,251 \& 1 <br>
\hline Wholesale LP gas facilities. \& 172 \& 29,228 \& 2,585 \& 7,075 \& 24.2 \& 3,591 \& 68,280 \& 899 \& 913 \& 945 \& 918 \& $3 ?$ <br>
\hline Merchandise agents, brokers........- \& 2,231 \& 5,328,184 \& 5,236 \& 96,877 \& 1.8 \& 43,801 \& 837,900 \& 14,898 \& 14,703 \& 14,745 \& 15,045 \& 1,820 <br>
\hline Grocery, confectiouery, meats.---.. \& 259 \& 593,940 \& 107 \& 13,491 \& 2.3 \& 6,437 \& 123,199 \& 1,154 \& 1,171 \& 1,211 \& 1,261 \& <br>
\hline Groceries (combination of food linea). \& 30 \& 66,715 \& \& 2,082 \& 3.1 \& 1,090 \& 20,945 \& 198 \& 202 \& 213 \& ${ }_{3}^{226}$ \& 26 <br>
\hline Canned foods.- \& 83 \& 156,397 \& 34 \& 4,215 \& 2.7
.61 \& 2,016
123 \& 37,041
2,129 \& $\begin{array}{r}378 \\ 15 \\ \hline\end{array}$ \& $\begin{array}{r}379 \\ 16 \\ \hline\end{array}$ \& 380
16 \& \& 70
3 <br>
\hline Cofee, tes, spices \& 6 \& 38,754 \& i \& 231 \& 4.6 \& 123
305 \& 2,129

6,497 \& \begin{tabular}{l}
15 <br>
58 <br>
\hline

 \& 

16 <br>
57 <br>
\hline
\end{tabular} \& 16

59 \& 15
59 \& 18 <br>
\hline Confeetionery.......-. - .-. . . \& 18 \& 16,643 \& 4 \& 762
614 \& 4.6 \& 276 \& 6,497 \& 58
37 \& 35 \& 36 \& 36 \& 2 <br>
\hline Meats, provisons (except canned) \& 7
5 \& 65,087
5,248 \& $\stackrel{3}{2}$ \& 141 \& 2.7 \& 23 \& 654 \& 7 \& 7 \& 8 \& 8 \& 4 <br>
\hline Sugar--.................... \& 19 \& 117,320 \& 15 \& 1,479 \& 1.3 \& 770 \& 15,649 \& 1.22 \& 126 \& 122 \& 13 E \& 15 <br>
\hline Miscellaneous grocery products.. \& 91 \& 227,276 \& 52 \& 3,967 \& 3.1 \& 1,834 \& 36,642 \& 339 \& 349 \& 377 \& $39 n$ \& 67 <br>
\hline Farm producta (edible).... \& 95 \& 138,465 \& 178 \& 4,158 \& 3.0 \& 1,681 \& 29,446 \& 323 \& 330 \& 325 \& 335 \& 51 <br>
\hline Dairy, poultry products. \& 36 \& 36,262 \& 158 \& \& 2.2 \& 311 \& 5,685 \& 91 \& 98 \& 93 \& 36 \& 31 <br>
\hline Friuts, vegetables. .-. - \& 61 \& 104,223 \& 20 \& 3,389 \& 3.3 \& 1,370 \& 23,761 \& 232 \& 232 \& 232 \& 239 \& 20 <br>
\hline Drugs, chemicals, paints. \& 20 \& 18,553 \& 86 \& 984 \& 5.3 \& 697 \& 9,357 \& 119 \& 123 \& 131 \& \& <br>

\hline \& $$
9
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3,097

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\begin{gathered}
205 \\
\text { (D) }
\end{gathered}
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\begin{gathered}
63 \\
(\mathrm{D})
\end{gathered}
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\] \& \[

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\begin{aligned}
& 1,507 \\
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\end{aligned}
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$$
\begin{aligned}
& 23 \\
& \text { (D) }
\end{aligned}
$$

\] \& \& \[

$$
\begin{gathered}
26 \\
\text { (D) }
\end{gathered}
$$
\] \& (D) ${ }^{25}$ \& (0) ${ }^{5}$ <br>

\hline | Chemicals, explosives |
| :--- |
| Paints, varnishes, lsequers, enamels. | \& \[

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\begin{aligned}
& 8 \\
& 3
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
$$

\] \& (D) \& \[

$$
\begin{gathered}
(\mathrm{D}) \\
(\mathrm{D})
\end{gathered}
$$

\] \& \[

(D)
\] \& (D) \& \& (D) \& (D) \& (D) \& <br>

\hline Standard Notes: (D) Withheld to avoid disclosure \& Not av \& lable n.e. \& Not elsewher \& re classfied. \& XXX \& Not applicabl \& le. (2) Less \& than \$500 or \& or less than \& 0.05 perce \& \& <br>
\hline
\end{tabular}

Table 1D. W'HOLESALE TRADE. 1ソ54-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Istablishments. Sales. Inventories. Operating Expenses, Payroll, and Personnel

| Geographir division. type of operation, and kind af business | $\qquad$ | Sales (S1.000) | Inventarsen. ent of year, at cust ( 81.1000$)$ | Operating (1nc. pay <br> Anount <br> (\$1,000) | prenser <br> (ril) ${ }^{2}$ <br> Percent of sales | Payroll. entire year (\$1,000) | Pavrull workwek ended nearest Nov. 15 <br> (Dualian | Pais ${ }^{\text {Parch } 15}$ | d emplove ended <br> May 15 <br> (Number: | es, workw catest - <br> Aug. 1 s <br> (Numbut) | Nor. 15 <br> (Number) | $\left[\begin{array}{c}\text { Active } \\ \text { proprie- } \\ \text { ton of } \\ \text { unnccor- } \\ \text { porated } \\ \text { husi- } \\ \text { nesses, } \\ \text { Nine: } \\ \text { (Numbur) }\end{array}\right.$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WEST NORTH CENTRAL-Contınued <br> Type by Kand of Business-Con. |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchandise agents, brokers-Con. Apharel (including firethear) | 40 | 25,603 | 26 |  | 5.1 | 345 |  |  |  |  |  |  |
| 'rothing, furnishings (men s, women's). | , | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Men's, hoy's' clothing, furnshings - .- | 6 | 3,149 | ... | 145 | 4.6 | 25 | ( z ) | 14 | 13 | 11 | 12 | 4 |
| Women's, children's clothug, stressories. | 21 | 8,290 | 3 | 489 | 5.9 | 80 | 1,571 | 27 | 24 | 22 | 27 | 16 |
| Furs (dressed), fur clothing | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Handhage - |  | ... |  | ... | ... | ... | ... | . . . | $\ldots$ | .. | , |  |
| Millinery, mithaery supplits - - | $\cdots$ |  |  | … | $\cdots$ | 106 | $\cdots$ | $\cdots$ | $\cdots$ | $\cdots$ | $\cdots$ | . |
| Shoes, wher fontwear. Work clothing . | . 4 | 8,100 | $\cdots$ | 363 | 4.4 | 106 | 2,069 | 13 | 13 | 13 | 13 | $6$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dry goods, piece goods. - Hoslery | 30 1 | 59, 305 | (D) ${ }^{3}$ | 2, 280 | $3 \cdot 7$ | $\begin{aligned} & 699 \\ & (\mathrm{D} \end{aligned}$ | 12,877) | $\begin{aligned} & 125 \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & 127 \\ & (\mathrm{D}) \end{aligned}$ | 132 | 125 | (13) |
| Dry gouds. | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Piere goods | 26 | 43,037 | 3 | 1,239 | 2.9 | 403 | 7,688 | 61 | 04 | 66 | 62 | 23 |
| Fursiture, lume furnshags . | 38 | 14,552 | 39 | 1,180 | 6.0 | 299 | 5,092 | 76 | 78 | 69 | 86 | $2^{*}$ |
| Turniture... | 10 | 7,054 | 28 | 420 | 6.0 | 118 | 2,205 | 26 | 33 | 31 | 35 | 13 |
| Home furushings | 22 | 12,498 | 11 | 760 | 6.1 | 181 | 2,887 | 50 | 45 | 38 | 51 | 14 |
| Pajes, allied products | 25. | 51,742 | 35 | 796 | 1.5 | 374 | 7,370 | 83 | 84. | 85 | 93 | 20 |
| Paper | 10 | 50,111 | 17 | 647 | 1.3 | 297 | 6,075 | 67 | 67 | 64 | 70 | 12 |
| Stationery, office supplies | 9 | 1,031 | 18 | 149 | 9.2 | 77 | 1,295 | 16 | 17 | 21 | 23 |  |
| Farm products (raw materials) | 817 | 3,753,277 | 2,175 | 39,292 | 1.0 | 29,321 | 385,665 | 10,206. | 9.928 | 9,933 | 10,211 | 830 |
| Cotton .- | $\cdots$ |  | $\cdots$ |  |  |  |  |  |  |  | $\cdots$ | $\cdots$ |
| Grain. <br> Ilides, skins, raw furs. | 82 6 | 604,505 8,599 | 779 | 5,973 | 1.0 1.8 | 3,629 | 69.602 719 | 689 9 | 688 10 | 70.4 | 674 | 28 |
| Hides, skins, raw furs. livesturek | 721 | 8,599 $3,132,322$ | 1,374 | 32,716 | 1.8 | 15,554 | 719 313,843 | [499 | 9, $\begin{array}{r}10 \\ 904\end{array}$ | 8 , 192 | [ 4 | 92 |
| Tobacco (leaf) .-. | 2 | , 1-1 (D) | (D) | (D) | (D) |  | (D) | (D) | (D) | (D) | (D) | (D) |
| Wool, mohair.. | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Miscellaneous inedible farm products. | 3 | 3,655 | 2 | 252 | 4.2 | 52 | 921 | 14 | 14 | 14 | 14. | 3 |
| Automotive.- | 4.7 | 35,928 | 129 | 1,943 | 5.3 | 836 | 15,006 | 152 | 165 | 165 | 170 | 34 |
| Flectrical-electronic apparatus, equip., appliantes | 134 | 203,674 | 256 | 6,341. | 6.1 | 2,361 | 43,673 | 380 | 386 | 390 | 411 | 114 |
| Electrical apparatus, supplies | 82 | 50,591 | 220 | 3,309 | 6.5 | 1,264 | 23,536 | 218 | 224 | 228 | 230 | 80 |
| Appliances, radios, TV spts | 19 | 21,095 | 12 | 1,087 | 5.2 | 437 | 7,605 | 54 | 53 | 58 | 71 | 13 |
| Ejertronic parts, equipment | 33 | 31,988 | 24. | 1,945 | 6.1 | 660 | 12,431 | 108 | 109 | 10. | 110 | 21 |
| Hardware, pluming-heating goods_ | 88 | 52,748 | 182 | 3,913 | 7.4 | 1,481 | 29,563 | 258 | 267 | 267 | 277 | 79 |
| Mardware... | 21 | 18,311 | 14. | 1,063 | 5.81 | 316 | 5,932 | 53 | 57 | 49 | 57 | 21 |
| Plurnling, heating gords. | 67 | 34,437 | 108 | 2,850 | 8.3 | 1,165 | 23,631 | 205 | 210 | 218 | 220 | 58 |
| Lumber, constructom naterials | 83 | 69,66t | 252 | 2,882 | 4.1 | 1,282 | 24,862 | 247 | 246 | 248 | 265 | 67 |
| Inmber mullwark. - . | 50 | 60,939 | 130 | 2,242 | 3.7 | 1,006 | 18,267 | 164 | 159 | 163 | 181 | 47 |
| Construction materials toxept Iumbert.... | 33 | 8,727 | 122 | 640 | 7.3 | 276 | 6,595 | 83 | 87 | 85 | 84 | 20 |
| Machunery, equipment supplies | 239 | 116,815 | 613 | 8,259 | 7.1 | 3,270 | 63,184 | 782 | 794 | 793 | 806 | 195 |
| Ar conditimeng, cumbervial refrigeratun equpment. | 15 | 14,806 | 23 | 437 | 2.9 | 239 | 4,085 | 46 | 47 | 46 | 49 | 11 |
| (Conumeronal friachunes, equpment | 19 | 3,414 | 19 | 374 | 11.0 | 148 | 3,016 | 40 | 41 | 42 | 40 | $1{ }^{-}$ |
| (onstructan marhinery, equiphent | 8 | 12,506 | 30 | 688 | 5.5 | 130 | 2,388 | 21 | 20 | 25 | 22 | 6 |
| Farn-gardon machinery, equipment - | 10 | 2,007 | 45 | 177 | 6.8 | 81 | 1,588 | 28 | 29 | 39 | 36 | 8 |
| Industrial mushinery, equipment, supplies | 131 | 53,608 | 439 | 4,926 | 9.2 | 2,063 | 39,707 | 537 | 54.7 | 527 | 545 | 113 |
| I'rofessional equipment, supplies | 8 | 1,311 | 3 | 114 | 8.7 | 46 | 9.5 | 13 | 12 | 14 | 14. | 4 |
| Servire estahlishment equipment, supplies | 31 | 20,473 | 37 | 1,082 | 5.3 | 427 | 8,897 | ${ }_{6} 6$ | 68 | 70 | 69 | 23 |
| Transportation (exe. autumotive) equp., supplies.. | 17 | 8,030 | 17 | 4681 | 5.7 | 136 | 2,538 | 29 | 30 | 31 | 31 | 13 |
| Metals, metalwork (excent sersp) .... | 39 | 114,319 | 25 | 2,185 | 1.9 | 922 | 16,438 | 144 | 144 | 144 | 141 | 25 |
| Iron, steel and products | 32 | 104,713 | 25 | 1,712 | 1.8 | 811 | 14,074 | 130 | 129 | 130 | 127 | 22 |
| Sonforrues metals, metiswork | 7 | 9,606 | $\ldots$ | 273 | 2.8 | 111 | 2,364 | 14 | 15 | 14 | 14 | 3 |
| Other merchandise agenta, brokers | 177 | 172,697 | 1,130 | 8,029 | 4.6 | 3,796 | 66,469 | 769 | 773 | 781 | 7972 | 12 n |
| Scrap tron and steel ... | 3 | 7,470 | 4,52 | 308 | 4.1 | 226 | 4,132 | 47 | 55 | 4 | 45 | 4 |
| Anurements, sporting grods, tuys. | 15 | 7,84,5 | ... | 686 | 7.0 | 172 | 2,987 | 38 | 36 | 31 | 34. | 16 |
| Buoks, magrames, newspapera.... | 4 | 901 | $\cdots$ | 72 | 8.0 | 21 | (z) | 19 | 17 | 17 | 14 | 2 |
| Cual, roke | 17 | 23,226 | 337 | 1,677 | 7.2 | 889 | 13,473 | 138 | 123 | 120 | 118 | 9 |
| Farm supplies | 41 | 55,591 | 124 | 1,300 | $2 \cdot 3$ | 529 | 10,704 | 125 | 128 | 141 | 141 | 23 |
| Jewelry . . | 2 |  | (D) | (D) | (D) | (D) | - (D) | (D) | (D) | (0) | (D) | (D) |
|  | 1 | (D) | (D) | (D) | (1) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Petrokeum and products | 15 | 17,963 | 8 | 52.4 | 3.0 | 328 | 4,835 | 57 | 59 | +2 | 58 | 8 |
| Sempral mutrensadise . | 26 | 21,346 | 1 | 1,425 | 6.8 | 842 | 16,105 | 190 | 193 | 207 | 199 | 16 |
| Miseellanemus products, agents, larokers, nepe. | 53 | 36,093 | 183 | 1,9426 | 5.4 | 779 | 13,631 | 151 | 154 | 156 | 157 | 41 |
| Assemblers of farm products | 5,341 | 2,578, 348 | 108,579 | 150,155 | 5.8 | 66,508 | 1,257,060 | 20,403 | 20,9*6 | 21,809 | 22,07\% | 2.254 |
| Imry, geultry products. | 927 | 344,855 | 5,654 | 31,254. | 9.1 | 14,880 | 292,507 | 5,024 | 5.923 | 1,ne9 | 6,373 | 830 |
| Frush fruts, weretahlior |  | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Farm proulucta (raw materials) | 4,120 | 2,150,371 | 90,240 | 107,4.47 | 5.0 | 46,708 | 8n5,780 | 13.014 | 13,348 | 14, 156 | 14,320, | 2,1961 |
| Farmo supplies <br> "ther farm products ussemblers. | 199 7 | 6) $3.51+1$ | 5, ${ }_{\text {(D) }}^{\text {(D) }}$ ) | 6, 8- (D) | 11.0 ( 0. | 3,219 (D) | 63, ${ }^{\text {( }}$ (D) | 1,051 | $1, \mathrm{na.7}$ | 1.203 | 1 , (2) | (D) |

 - Jemesents zero.

 BUAINSSS-Contanued

Establishments, Sales, Inventoraes. Operatang I-xpermes. Pasonll and Permmat


[^18] Represents zero.
${ }^{1}$ Encries for terchandise agerts and brokers retresert brckerage or ormiliesion received.

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

| Geographic diviston, type of operation, and kind of business | Estah lishments$\qquad$ | Sales( 81.000 ) | Inventories, end of year. at cost | Operating expenses (inc. payroll) ${ }^{2}$ |  | Payroll, entire year | Payroll, workweek ended nearest Nov. 15 | Pard employees, workweek ended nearest- |  |  |  | Active proprietons of unincorporated bussnesses, Nov. <br> (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount ( 51,000 ) | Percent of sales |  |  | March 15 inumber) | May 15 <br> (Number) | Aug. 15 <br> (Number) | Nov. 15 (Numter) |  |
| SOUTH ATLANTIC - Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by Kind of Basiness-Con. |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branches, sales offices Sales franches (with stocks). Sales offices (without stocks)... | 2,636 | 6,284,311 | 192,779 | 504,073 | 8.0 | 243,272 | 4,777,850 | 50,547 | 50,947 | 50,903 | 51,156 | 1 |
|  | 1,819 | 3,285,704 | 192,779 | 363,819 | 11.1 | 183,031 | 3,648,878 | 40,393 | 40,799 | 40,628 | 40,891 | 1 |
|  | 817 | 2,998,607 | , | 140,254 | 4.7 | 60,241 | 1,128,972 | 10,154 | 10,148 | 10,275 | 10,265 | . |
| Food and kindred products . Sales branches (with stocks). Sales offices (without stocks). | 686 | 1,345,719 | 30,122 | 126,138 | 9.4 | 57,969 | 1,108,101 | 14,767 | 14,828 | 14,548 | 14,435 | $\cdots$ |
|  | 542 | -982,456 | 30,122 | 101,252 | 10.3 | 47,880 | 916,547 | 12,546 | 12,564 | 12,203 | 12,218 | , |
|  | 14. | 363,263 | , | 24,886 | 6.9 | 10,089 | 191,554 | 2,221 | 2,264 | 2,3<5 | 2,217 | ... |
| Textile mill products. <br> Sales branches (with stocks) | 26 | 141,792 | 1,697 | 6,414 | 4.5 | 3,293 | 63,236 | 604 | 602 | 570 | 620 | ... |
|  | 14 | 34,961 | 1,697 | 3,396 | 9.7 | 2,817 | 52,898 | 531 | 536 | 4.96 | 551 | $\ldots$ |
| Sales offices (without stocks). | 12 | 106,831 | ... | 3,018 | 2.8 | 476 | 10,338 | 73 | 66 | 74 | 69 | $\ldots$ |
| Apparel and related products. <br> Sales branches (with stocks). <br> Sales offices (without stocks)... | 13 | 31,179 | 1,265 | 1,514 | 4.9 | 765 | 13,422 | 118 | 124 | 108 | 108 | ... |
|  | 8 | 11,559 | 1,265 | 942 | 8.1 | 466 | 7,577 | 83 | 89 | 72 | 72 | ... |
|  | 5 | 19,520 |  | 572 | 2.9 | 299 | 5,865 | 35 | 35 | 36 | 36 | ... |
| Furniture and fixtures. <br> Sales branches (with stocks) <br> Sales offices (without stocks)... | 37 | (D) | (D) | (D) | (D) | (D) | (0) | (D) | (0) | (D) | (D) | (D) |
|  | 33 4 4 | 22,015 | 1, 538 | 2, ${ }^{(069}$ (D) | 21.7 | 1,488 | 26,096 | 321 (0) | 318 | 314 (D) | 325 (0) | (0) |
| Paper and allied producto. <br> Sales branches (with stocks) <br> Sales offices (rithout stocks) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 4 | (0) | (0) | 5, (D) | (D) | (0) | (0) | (D) | (D) | (0) | (D) | (D) |
|  | 35 | (0) | (0) | (0) | (0) | (0) | (D) | (D) | (D) | (0) | (D) | (D) |
| Chemicals and allied products <br> Sales branches (with stocks) <br> sales offices (without stocks)... | 240 | 1,237,479 | 17,045 | 100,050 | 8.1 | 37,306 | 676,655 | 6,277 | 6,310 | 6,392 | 6,426 | ... |
|  | 154 | 349,233 | 17,045 | 4.095 | 12.6 | 16,658 | 313,425 | 3,478 | 3,499 | 3,502 | 3,550 | $\ldots$ |
|  | 76 | 888,246 |  | 55,955 | 5.3 | 20,648 | 363,230 | 2,799 | 2,811 | 2,890 | 2,894 | ... |
| Rubber products.. <br> Sales branches (with stucks) <br> Sales offires (without stacks)... | 58 | 180,988 | 12,539 | 16,208 | 9.0 | 6,460 | 133,681 | 1,313 | 2,319 | 1,323 | 1,332 | ... |
|  | 53 5 | 171,719 9,269 | 12,539 | 15,283 | 9.0 8.5 | 6,190 | 128, 5,347 | 1,256 1,27 | 1,263 56 | 1,264 | 1,279 | $\ldots$ |
| Leather and lesther products. <br> Sales branches (with stocks) <br> Sales offices (without stocks). | 1 | (0) | (D) | (0) | (0) | (D) | (D) | (D) | (0) | (0) | (0) | (D) |
|  | 1 | (D) | (0) | (D) | (0) | (0) | (D) | (0) | (D) | (0) | (D) | (D) |
|  | ... | ... |  |  |  | ... | ... | ... | . | ... | ... | ... |
| Stone, clay, and glass products. Sales branches (with stocks). Sales offices (without stocks). | 109 | 207,754 | 5,609 | 15,977 | 7.7 | 8,120 | 170,375 | 1,686 | 1,691 | 1,755 | 1,801 | $\cdots$ |
|  | 53 | 55,606 | 5,609 | 10,406 | 18.7 | 5,292 | 119,139 | 1,227 | 1,235 | 1,287 | 1,331 | $\ldots$ |
|  | 56 | 152,148 |  | 5,571 | 3.7 | 2,828 | 51,236 | 459 | 456 | 468 | 470 | ... |
| Primary metal products..Sales branches (with stoSales offices (without sto | 78 | 238,294 | 3,595 | 11,317 | 2.6 | 5,114 | 102,162 | 895 | 904 | 880 | 888 | $\ldots$ |
|  | 17 | 33,788 | 3,595 | 2,600 | 7.7 | 1,086 | 20,570 | 274 | 287 | 254 | 258 | ... |
|  | 61 | 404,506 |  | 8,717 | 2.2 | 4,028 | 81,592 | 621 | 617 | 626 | 630 | ... |
| Fabrncated metal products.Sales branclea (with stocks)Sales offices (without stocks) | 121 | 284,846 | 5,799 | 12,54,7 | 5.1 | 7,606 | 142,301 | 1,467 | 1,608 | 1,653 | 1,496 | $\ldots$ |
|  | 67 | 63,675 | 5,799 | 9,131 | 14.3 | 4,938 | 87,420 | 1,0.4 | 1,174 | 1,218 | 1,062 | $\cdots$ |
|  | 54 | 221,171 | 5 , | 5,416 | 2.4 | 2,668 | 54, 881 | 423 | 434 | 435 | 434 | ... |
| Machinery (except electrical) Sales branches (with stacks) Sales offices (without stocks) | 634 | 523,512 | 45,630 | 85,081 | 16.3 | 55,885 | 1,142,176 | 10,640 | 10,721 | 10,780 | 10,979 | $\cdots$ |
|  | 478 | 373,769 | 45,630 | 74,300 | 19.9 | 48,980 | 1,006,039 | 9,395 | 9,509 | 9,575 | 9,725 | ... |
|  | 156 | 149,743 | 45,630 | 10,781 | 7.2 | 6,905 | 136,137 | 1,245 | 1,212 | 1,204 | 1,254 | ... |
| Electrical machinery .-. | 163 | 404,578 | 17,090 | 37,065 | 9.2 | 16,554 | 325,473 | 2,957 | 3,024 | 3,209 | 3,084 | $\cdots$ |
| Sales offices (without | 83 80 | 283, 422 | 17,090 | 32,536 | 11.5 | 13,735 | 270, 183 | 2,522 | 2,584 | 2,667 | 2,541 | ... |
|  | 80 | 121,156 | , | 4,529 | 3.7 | 2,819 | 55,290 | 435 | 440 | 42 | 43 | ... |
| Transportation equipment | 109 | 978,281 | 37,913 | 4,883 | 4.6 | 20,531 | 404,071 | 4,467 | 4,337 | 6,252 | 4,366 | ... |
| Sales branches (with stocks) ..... .... <br> Sales offices (without stocks).. | 93 | 753,918 | 37,913 | 41,670 | 5.5 | 18,784 | 372,850 | 4,162 | 4,055 | 3,992 | 4,109 | $\ldots$ |
|  |  | 224,363 |  | 3,213 | 1.4 | 1,747 | 31,221 | 305 | 282 | 250 | 257 | ... |
| Instruments and related produ Sales branches (with stocks) Sales offices (without stocks) | 132 | 70,898 | 4.068 | 14,583 | 20.6 | 8,198 | 163,090 | 1,889 | 1,977 | 2,005 | 1,992 | $\cdots$ |
|  | 117 | 53,420 17 | 4,068 | 12,738 | 23.8 | 7,520 | 150,196 | 1,771 | 1,860 | 2,885 | 1,873 | ... |
|  | 15 | 17,478 |  | 1,845 | 10.6 | 578 | 12,894 | 118 | 227 | 120 | 119 | ... |
| Other manufacturers' products* Sales branches (with stocks). | 188 | 344, 534 | 8,309 | 21,682 | 6.3 | 11,605 | 261,153 | 2,648 | 2,724 | 2,758 | 2,803 | 1 |
| Salcs offices (without storks). | 90 | 80,531 | 8,309 | 12,766 | 14.6 | 6,754 | 168,338. | 1,658 | 1,717 | 1,791 | 1,772 | 2 |
|  | 98 | 264,003 |  | 9,916 | 3. | 4,851 | 192,815 | 990 | 1,007 | 967 | 1,032 | ... |
| Petroleum bulk planis, terminals and LP gas facilities Gasoline, distillates, residuala |  | 2,349,405 | 135,970 | 225,457 | 9.5 | 73,913 | 1,483,091 | 19,373 | 19,099 | 19,255 |  |  |
| Gasoline, distilater, residuals Bulk planta. . | 2,911 2,684 | $2,324,437$ $1,399,866$ | 135,536 59,017 | 217,588 | 9.4 10.6 | 70,208 | 1,408,529 | 18,386 | 18,134 |  | 19,928 | 2,003 |
| Whatributing terminals,...... | 2,684 | $1,399,866$ 904,571 | 59,017 76,519 | 148,741 68,847 | 10.6 7.4 | 45,110 25,098 | 900,666 507,863 | 12,679 5,707 | 12,285 5,649 | 12,639 5,669 | 13,263 6,665 | 1,995 |
| Wholeasale LP gas facilities... | 103 | -32,54198 | 1,434 | 68,847 7,862 | 7.4 31.5 | 25,098 3,705 | 507,863 74,562 | $\begin{array}{r}\text { 5,707 } \\ \hline 987\end{array}$ | 5,649 | 5,669 947 | 6,665 1,020 | ${ }_{24}^{8}$ |
| Mercbandisc agenis, brokers . | 2,461 | 3,488,218 | 13,187 | 121,54 | 3.5 | 51,382 | 1,101,273 | 12,766 | 12,980 | 18,190 | 20,678 | 2,028 |
| Groceries (combination of food lines). | 427 | 708,606 | 1,247 | 17,954 | 2.5 | 8,407 | 157.065 | 2,029 | 2,021 | 2,044 | 2,105 | 363 |
|  | 268 | 107,613 | 208 | 3,275 | 3.0 | 1,384 | 25,256 | , 346 | 350 | 349 | 367 | 57 |
| Cofiee, tea, spices. | 208 | 34,278 (D) | 884 | 8.913 | 2.6 | 4,712 | 91,306 | 1.103 | 1,107 | 1.136 | 1.141 | 170 |
| Confectionery . | 22 | (D) | (D) | (5) | (0) | (D) | (D) | (D) | (D) | (0) | (D) | (D) |
| Flour - . | 4 | 1,922 | 9 | 51 | 2.7 | 18 | (2) | 6 | ${ }_{6}$ | (8) | (D) | (D) |
| Meate, provisions (except canned) | 7 | 5,408 | 2 | 167 | 3.1 | 95 | 750 | 16 | 17 | 17 | 26 | 4 |
| Miscellaneous grocery products. | 33 | 126,791 | 37 | 1,144 | . 9 | 563 | 9,294 | 170 | 157 | 155 | 251 | 29 |
|  | 93 | 92,219 | 24 | 3,299 | 3.6 | 1,259 | 22,670 | 300 | 297 | 293 | 333 | 86 |
| Farm products (ediule) <br> Dary, woultry producte. <br> Fruits, vegetables | 195 |  | 271 | 12,487 | 4.2 | 4,707 | 102,932 | 1,814 | 1,700 | 2,113 | 1,762 | 136 |
|  | 130 | 81,200 | 115 | 1,521 | 1.9 | 580 | 11,550 | 147 | 1,159 | 148 | 161 | 30 |
|  | 165 | 213,844 | 156 | 10,966 | 5.1 | 4,127 | 91,382 | 1,667 | 1,541 | 18 | 1,601 | 108 |
| Drugs, chemicals, pante. <br> Drugs, proprietaries, toilctries <br> ('hemicsls, explosives. . <br> Paints, varniahes, lacquers, enamels... | 47 | 23,446 | 104 | 1,648 | 7.0 | 694 | 15,126 | 181 | 177 | 158 | 184 | 36 |
|  | 11 | 9,147 | 76 | 591 | 6.5 | 283 | 5,246 | 78 | 69 | 74 | 72 | 10 |
|  | 25 11 | 10,740 3,557 | 23 5 | 787 70 | 7.3 7.6 | $\begin{array}{r}319 \\ 92 \\ \hline\end{array}$ | 7,439 $2,4,1$ | 79 26 | 85 23 | ${ }^{62} 1$ | 87 25 | 18 |

Standard Notes. (D) Withheld to avoid dusclosure. (NA) Nut available. n.e.c. Not elsewhere classfied XXX Not applicathe. (Z) Lass than \$ando or less than 0.05 percent.

* Includes tobaren manufartures, lumber and products (excrpt furniture), printing and puhlishing, roal profurta, und miscellanfour marufactures.

Table 1D. W'HOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY'TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operatang Expenses, Payroll. and Personnel

| Geographic division. <br> type ol operation, and kind of business | Estab- <br> Lush- <br> ments <br> (Numbert | Sales( 81,000 ) | lasantories. ched if <br>  at rose | Operating expmenses (noc. payroll) ${ }^{\text {l }}$ |  | Pavroll. entire vear | Parroll,Work weekended nearestNov 15 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount (\$1,000) | $\begin{gathered} \text { Per- } \\ \text { cent } \\ \text { of } \\ \text { sales } \end{gathered}$ |  |  | March 15 (Number) | May 15 (Numbur) | Ang 1.5 (Numiner) | Nov 15 <br> (Numiner) |  |
| SOUTH ATLANTIC-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by kiad of Busiaess - Coa. |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchandise agents, brokers-Con.Apparel (including footwear). |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 11 | 33,180 | 3 | 1,209 | 4.0 | 202 | 3,208 | 108 | 100 | 107 | 187 | 29 7 |
| Men's, boys' clothing, furushings..... | 8 | 9,378 | 32 | 270 | 2.9 | 179 | 3,031 | 22 | 22 | 21 | 31 | 3 |
| Women's. childrea 's clothing, scessories . . | 13 | 4,246 | $\ldots$ | 251 | 5.9 | 43 | 761 | 16 | 15 | 16 | 14 | 13 |
| Furs (dressed), fur clothing | $\because$ | (D) | (0) | (b) | (0) | (0) | (0) | (0) | (D) | (0) | (ii) | (i) |
| Millinery, millinery supplies... | .. |  |  |  |  |  |  |  |  |  |  |  |
| Shoes, other footwear. .-. . | ${ }^{6}$ | (D) | (D) | (0) | (D) | (D) | (D) | (D) | (0) | (D) | (D) | (0) |
| Work clothing..... | 3 | 5,546 | ... | 168 | 3.0 | 45 | 1,053 | 14 | 14 | 14 | 14 | 3 |
| Dry grods, piece gonds. | 48 | 124,474 | 13 | 5,583 | 4.5 | 1,982 | 31,909 | 344 | 354 | 352 | 381 | 17 |
| Hosiery-.- | 13 | 14,520 | 13 | 770 | 5.3 | 343 | 7,742 | 84 | 90 | 102 | 107 | 7 |
| Dry grods- Piece goods | 12 | 34,825 75,129 |  | 2,136 2,677 | 6.1 3.6 | 648 991 | 11,820 | 151 109 | 155 109 | 147 103 | 170 104 | 3 |
| Furniture, bome furnishiags | 66 | 58,314 | 118 | 3,460 | 5.9 | 1,525 | 43,24, | 324 | 318 | 337 | 353 | 76 |
| Furniture ........ | 43 | 46,224 | 115 | 2,620 | 5.7 | 1,2/ | 37,199 | 275 | 273 | 288 | 301 | 48 |
| Home furnishings | 23 | 12,090 | 3 | 840 | 6.9 | 281 | 6,044 | 49 | 45 | 49 | 52 | 28 |
| Paper, allied products..... | 30 | 34,913 | 13 | 1,357 | 3.9 | 565 | 9,071 | 85 | 86 | 84 | 85 | 11 |
| Paper-...... | 18 12 | 27,511 7,402 | $\cdots$ | ${ }_{44}^{94}$ | 3.4 5.6 | 393 172 | 6,583 2,488 | 55 30 | 55 | 53 | 52 | ${ }_{6}^{5}$ |
| Farm products (raw materials). | 604 | 1,300,039 | 8,179 | 30,690 | 2.4 | 13,391 | 359,252 | 3,864 | 3,937 | 9,656 | 11,657 | 637 |
| Cotion.- | 56 | 221,284 | 429 | 1,666 | . 8 | 644 | 13,492 | 158 | 155 | 175 | 187 | 42 |
| Grain-- | 13 | 31,031 | 46 | 404 | 1.3 | 145 | 2,290 | 28. | 27 | 29 | 25 | 10 |
| Hides, skins, raw furs. | 2 |  | (D) | (D) | (D) | (D) | (0) | (0) | (0) | (D) | (0) | (0) |
| Livestock.... | 201 | 292,250 | 223 | 6,0<1 | 2.1 | 2,920 | 61,873 | 2,665 | 2,699 | 3,007 | 2,776 | 143 |
| Tobacco (leaf)... | 325 | 705.063 | 7,481 | 22,234 | 3.2 | 9,612 | 280,235 | 990 | 1,034 | 6,423 | 8,647 | 430 |
| Wrol, mobair.. | 2 | (0) | (D) | (0) | (D) | (D) | (0) | (0) | (D) | (D) | (0) | (0) |
| Miscellaneous inedible farm products | 5 | 39,169 |  | 175 | . 4 | 20 | (z) | 10 | 10 | 10 | 10 | 8 |
| Automotive.... | 43 | 51,736 | 162 | 2,016 | 3.9 | 878 | 16, 541 | 202 | 207 | 203 | 199 | 32 |
| Electrical-electronic apparatus, equip., appliances | 138 | 106,047 | 1,019 | 6,697 | 6.3 | 2,649 | 52,659 | 457 | 465 | 477 | 489 | 106 |
| Electrical apparatus, supplies. | 78 | 58,739 | ${ }_{7} 9$ | 3,578 | 6.1 | 1,382 | 26,694, | 249 | 253 59 | 260 57 | 267 | 58 |
| Appliances, radios, TV sets. | 16 | 11,398 | 7 | 743 | 6.5 | 313 | 6,215 | 61. | 59 | 57 | 58 | 16 |
| Electronic parts, equipment | 4 | 35,910 | 16 | 2,376 | 6.6 | 954 | 19,750 | 147 | 153 | 160 | 164 | 32 |
| Hardmare, plumbing-heating goiods | 95 29 | 63,143 | 150 | 4,234 | 6.7 | 1,549 | 27,82\% | 263 |  |  | 273 |  |
| Hardware --- Plumbing hesting gonds | 29 | 25,813 | ${ }_{9}^{56}$ | 1,494 | 5.8 | 1262 | 7,72\% | ${ }_{81}$ | ${ }^{83}$ | $\begin{array}{r}81 \\ \hline 179\end{array}$ | 89 | 27 |
| Plumbing, hesting goods. | 66 | 37,330 | 94 | 2,760 | 7.4 | 1,087 | 20,100 | 182 | 177 | 179 | 184 |  |
| Lumber, construction materials . - - | 123 | 87,121 | 167 | 4,831 | 5.5 | 1,992 | 37,576 | 425 | 429 | 429 | 471 | 90 |
| Lumber, millwork. | 65 | 39,294 | 77 | 1,999 | 5.1 | 790 | 16,152 | 197 | 208 | 214 | 225 | 53 |
| Construction materials (except lumber) | 58 | 47,827 | 90 | 2,832 | 5.9 | 1,202 | 21,424 | 228 | 221 | 215 | 246 | 37 |
| Machinery equipment, supplies. | 295 | 187,421 | 955 | 12,772 | 6.8 | 5,602 | 107,433 | 1,227 | 1,499 | 1,503 | 1,006 | 226 |
| Air conditionng, commercial refrigeration equipmeot | 24 | 13,174 | 17 | 1,121 | 8.5 | 4,49 | 9,597 | 274 | 576 | 578 | 88 | 22 |
| Commercial machines, equipmeat.... | 27 | 9,669 | 236 | 1,094 | 11.3 | 513 | 10,829 | 124 | 129 | 127 | 130 | 25 |
| Construction machinery, equipment.... | 14 | 12,087 | 38 | 749 | 5.2 | 284 | 5,261 | 46 | 46 | 42 | 4 | 11 |
| Farm-garden machinery, equipment...-- | 69 | 1,158 | 70 | 145 | 12.5 | 50 | 1,606 | 14 | 17 | 15 | 12 |  |
| Industrial mischinery, equipment, supplies. | 169 | 102,126 | 41 | 7,638 | 7.5 | 3,280 | 61,967 | 595 | 558 | 566 | 563 | 130 |
| Professional equipment, supplies ......... | 7 | 1,245 | 12 | 123 | 9.9 | 53 | 1,086 | 21 | 21 | 19 | 19 | $\frac{2}{19}$ |
| Serrice estsblishmeat equipment, supplies-.... | 27 21 | 15,834 <br> 32,128 | 204 37 | 955 | 6.0 2.9 | 597 376 | 9,842 | 81 <br> 72 | 83 69 | 86 70 | 82 68 | 19 15 |
| Metals, mets\|work (except scrap)...-- | 32 | 25,214 | 10 | 1,139 | 4.5 | 397 | 6,568 | 66 | 69 | 70 | 69 | 23 |
| Iroo, steel and products.... | 25 | 13,618 | 10 | 571 | 4.2 | 207 | 3,094 | 42 | 4 | 4 | 4 | 18 |
| Nonferrous metals, metalwork. | 7 | 11,596 |  | 568 | 4.9 | 190 | 3,474 | 24 | 25 | 26 | 25 | 5 |
| Other merchandise agents, brokers.. | 275 | 389,316 | 74. | 15,346 | 3.9 | 6.536 | 124,866 | 1,377 | 1,358 | 1,397 | 1,537 | 167 |
| Scrap iron and steel........... | 1 | (D) | (0) | (D) | (D) | (0) | (0) | (0) | (D) |  | (0) | (D) |
| Amusemeots, sportiug goods, toys | 15 | 7,419 | 3 | 6.23 | 8.4 | 192 | 4,037 | 39 | 40 | 43 |  | 19 |
| Books, magazines, newspapers Coal | 6 | 3,993 | 113 | 346 | 8.7 | 124 | 2,253 | 49 | 49 | 53 | 49 | 5 |
| Coal, coke Farm supplies. | 52 | 133,607 | 55 | 5,713 | 4.3 | 2,690 | 49,866 | 481 | 466 | 469 | 522 | 15 |
| Farm supplies. | 30 | 47,635 | 109 | 1,115. | 2.3 | 488 | 8,934 | 126. | 124 | 123 | 161 | 19 |
| Jewelry--- | 24 | (D) | (D) | (D) | ${ }_{3.0}$ | 317 |  | ${ }^{(0)} 7$ | $10)$ 71 | (D) | (D) | (0) |
| Petroleum snd products... | 26 | 26,722 | 31 | , 589 | 2.2 | 281 | 5,785 | 82 | 82 | 83 | 87 | 17 |
| General mercbandise - . . | 40 | 54,8577 | 252 | 2,500 | 4.6 | 1,219 | 26,303 | 257 | 250 | 273 | ${ }^{281}$ | 24 |
| Miscellsaeous products, agents, brokers, o.e.c. | 74 | 61,472 | 178 | 2,742 | 4.5 | 1,170 | 20,889 | 258 | 263 | 263 | 309 | 4 |
| Assemblers of farm prodacts | 816 | 716,798 | 32,205 | 94, 593 | 13.2 | 39,363 | 838,636 | 20,623 | 18,588 | 8,659 | 21,427 | 49 |
| Dairy, poultry products. | 107 | 62,050 | 651 | 5,566 | 9.0 | 2,325 | 45,291 | 755 | 766 | 808 | 812 | 54 |
| Fresh fruits, vegetsblea....... | 34 | 227,706: | 5,133 | 64,412 | 28.3 | 26,572 | 556,368 | 15.574 | 14,115 | 4,194 | 15,043 | 179 |
| Farm producte (raw materials) Farm supplies | 346 | 421,924 | 26,048 | 23,701 | ${ }^{5.6}$ | 9,966 | 226,178 | 4,136 | 3,563 | 3,520 | 5,375 | 206 |
| Farm supplies---..... | 16 | 3,909 1,209 | 257 116 | 597 317 | 15.3 26.2 | 282 218 | 5,253 5,546 | 108 <br> 50 | 107 36 | 101 36 | 97 100 | 10 |

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere clazsified. XXX Not applicable. (Z) Less than $\$ 500$ or less than 0.05 percent. . Represents zero.
${ }^{1}$ Entries for merchandise agents and brokers represent brokerage or comiasion received.

Table 1D. WHOLESALE TRADE: 19ヶ4-GEOGRAPHIC DIVISIONS. BY' TY'PE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, inventories. Operating Expenses, Payroll, and Personnel


Table 1D. WHOLESALE TRADE: 1リG\&-GEOCRAPHIC DIVISIONS, BY' TYPE OF OPERATION AND KIND OE BUSINESS-Contmued

Establishments. Sales. Inventories, Operatang Expenses. Payroll, and Personnel

 Represents zero.
*Includes tobacco manufactures, lumber and products (except furniture), printing and pubhishing, coal produrta, and misellaneous manufactures.


Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales. Inventonies, Operating Expenses, Payroll, and Personnel


Standard Notes: (D) Withheld to avoid disclosure. (NA) Not availahle. ne.c. Not elsewhere classified. XXX Not applicable. (Z) Lass than $\$ 500$ or less than 0.05 percent. Represents zero.

Table ID. WHOLESALE TRADE: 19S4-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF
BUSINESS-Continued
Establishments, Sales, Inventones, Operating Expenses, Payroll, and Personnel

| Geographic division, <br> trpe of operation, and kind of business | Estah-lishments | Sales( 31.000 ) | Inventomes. erthl of vitill at cost 181.01010 | Operating expentest (me, payroll) ${ }^{1}$ |  | Payrell. entire year | Payron, work week ended nearest Nov. 15 | Pand imploveen, workwerk ended nearesi- |  |  |  | Active propretors of unincorporated businesses, Nov. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount $(\$ 1,000)$ | Percent of sales |  |  | March 15 <br> (Number) | May 15 Number) | Aug 15 <br> (Number) | Nov. 15 <br> (Namber) |  |
| WEST SOUTH CENTRAL |  |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale crade, rotal | 22,971 | x $0 \times$ | 1,230,213 | xxx | x0x | 812,575 | 16,327,192 | 209,4.47 | 211,555 | 212,478 | 218,225 | 15,261 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers | 14,413 | 8,858,007 | 972,078 | 1,092,040 | 12.4 | 546,371 | 11,010,597 | 142,003 | 122,706 | 145,675 | 148,729 | 9,853 |
| Manufacturers' sales branches, sales offices | 2,100 | 4,213,553 | 161,557 | 362,931 | 8.1 | 176,643 | 3,561,049 | 38,04.4 | 38,411 | 38,337 | 38,377 | 14 |
| Petroleum bulk planis, terminals and LP gas facilities | 3,697 | 1,302,866 | 60,505 | 157,095 | 12.1 | 41,219 | 797,123 | 11,531 | 11,500 | 11,731 | 11,774 | 3,188 |
| Merchaodise ageots, brokers .... | 1,650 | 2,261,085 | 6,246 | 69,087 | 3.1 | 26,279 | 510,193 | 8,998 | 9,168 | 9,191 | 9,507 | 1,523 |
| Assemblers of farm products | 1,111 | 607,711 | 29,707 | 58,367 | 9.5 | 22,063 | 48,230 | 8,871 | 9,704 | 7,544 | 9,838 | 68.3 |
| Type by Kiod of Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchaor wbolesalers. | 14,413 | 8,858,007 | 972,078 | 1,094,020 | 12.4 | 546,371 | 11,010,597 | 142,003 | 142,706 | 4,5,675 | 148,729 | 9,853 |
| Grocery, confectionery, meat wholesalera. | 1,912 | 1,507,336 | 94,134 | 138,529 | 9.2 | 73,403 | 1,421,847 | 21,254 | 21,357 | 22,085 | 22,788 | 1,580 |
| General-line grocery wbolesalers.... | 468 | 893, 54.7 | 68,549 | 67,325 | 7.5 | 20,391 | 755,300 | 11,200 | 11,074 | 11,229 | 11,170 | 231 |
| Confectiooery wholesalers... | 152 | 38,912 | 1,515 | 5,051 | 13.0 | 2,303 | 45,691 | , 763 | . 761 | $\begin{array}{r}781 \\ 1.938 \\ \hline\end{array}$ |  | 14.4 |
| Fish, sea food distributors...... | 183 396 | 46,787 174,949 | 1,777 | $\begin{array}{r}8,570 \\ 22,957 \\ \hline\end{array}$ | 18.3 13.1 | 3,478 11,24 | 75,202 231,387 | 1,459 3,104 | 1,569 3,181 | 1,938 3,346 | 1,834 3,627 | 198 |
| Meat, mest products wholesslers Specialty-line grocery wholesalers. | 396 713 | 174,949 353,141 | 1,148 19,125 | 22,957 34,626 | 13.1 <br> 9.8 <br> 18 | 11,24 15,987 | 231,387 314,267 | 3,728 | 3,181 4,772 | 3,346 4,791 | 1,627 5,348 | 455 552 |
| Farm products (edible) distributors | 780 | 373,224 | 8,709 | 51,316 | 13.7 | 20,135 | 395,64.3 | 6, 562 | 6,742 | 6,670 | 7,236 | 821 |
| Poultry, poultry products distributors | 249 | 103, 269 | 2,207 | 8,923 | 8.6 | 3,747 | 71,074 | 1,452 | 1,517 | 1,591 | 1,984 | 248 573 |
| Freah fruit, vegetable wbolesalers...- | 531 | 269,755 | 6,502 | 42,393 | 15.7 | 16,388 | 324,569 | 5,110 | 5,225 | 5,079 | 5,252 | 573 |
| Beer, wine, distilled spirits wholesalers - | 653 | 465,968 | 46,413 | 51,520 | 11.1 | 24,369 | 480,562 | 5,818 | 5,945 | 6,187 | 6,056 | 461 |
| Beer, ale distributors. Wine, distilled spirits | 558 | 236,359 | 12,509 33,904 | 34,332 17,188 | 14.5 7.5 | 15,347 9,022 | 297,409 183,153 | 3,872 1,946 | 4,037 1,908 | 4,276 1,911 | 4,067 1,989 | 428 33 |
| Tobsceo distributors | 283 | 275,341 | 10,956 | 25,764 | 5.7 | 7,843 | 148,931 | 2,370 | 2,372 | 2,408 | 2,460 | 265 |
| Drugs, chernicals, allied products wholesalers | 512 | 262,559 | 35,579 | 41,719 | 25.9 | 22,277 | 490,958 | 6,051 | 6,020 | 6,119 | 6,313 | $30 ?$ |
| General-line drug wholesalers---...... | 49 | 126,765 | 21,978 | 16,745 | 13.2 | 10,327 | 243,940 | 2,906 | 2,891 1,395 | 2,882 | 2,886 1,589 | 185 |
| Specialty-line drug, toiletries wholesalers..-. Industrial cbemicals, explosives distributors. | 208 192 | 57,639 65,436 | 7,492 5,194 | -9,074 | 15.7 18.7 | 4,652 5,345 | 23,024 113,220 | 1,399 | 1,395 1,241 | 1,461 | 1,589 | 285 84 |
| Paint, varnisb wholesalers. | 6.3 | 12,719 | 915 | 3,569 | 28.8 | 1,953 | 40,774 | 492 | 493 | 509 | 520 | 37 |
| Dry goods, apparel wholesslers... | 230 | 116,737 | 18,602 | 17,874 | 15.3 | 9,403 | 190,129 | 2,598 | 2,546 | 2,599 | 2,542 | 206 |
| Clothing, furnishings, footwear wholesalers. | 128 | 37,222 | 5,647 | 6,647 | 17.9 | 3,090 | 61,389 | 950 | 906 | 952 | 904 | 126 |
| General-ine dry goods wbolesslers -. | 20 | 38,941 | 5,730 | 5,540 | 14.2 | 3,597 | 72,610 | 94 | 937 | 950 | 942 | 13 |
| Specialt y-line dry goods wbolesalers- Piece goods cooverits. | 79 | 28,178 | 4,626 | 4,413 1,274 | 15.7 10.3 | 2,090 626 | 42,236 11,894 | 585 <br> 119 | 585 118 | 578 119 | 573 123 | 66 |
| Pisce goods couverters - | 3 | 12,396 | 2,599 | 1,274 | 10.3 |  |  |  |  |  |  |  |
| Furniture, bome furnishings wbolesalers | 24,8 | 122,365 | 14,676 | 22,593 | 18.5 | 11,332 | 205,548 | 2,824 | 2,768 | 2,750 | 2,883 | 146 |
| Furniture (housebold, office) wbolesalers | 133 | 43,846 | 5,621 | 8,94. | 20.4 | 4,720 | 83,687 | 1,142 | 1,109 | 1,088 | 1,196 | 8 |
| Home furnishings, floor coverings wholesalers | 115 | 78,519 | 9,055 | 13,649 | 17.4 | 6,612 | 121,861 | 1,682 | 1,659 | 1,662 | 1,687 | 62 |
| Paper, allied products wholesalers. | 281 | 153,654 | 17,387 | 25,746 | 16.8 | 14,736 | 277,813 | 3,719 | 3,748 | 3,753 | 3,770 | 161 |
| Cosrse paper and products wholesalers | 100 | 56,953 | 7,154 | 9,736 | 17.1 | 6,040 | 111,988 | 1,477 | 1,496 | 1,511 | 1,498 | 45 |
| Printing and fine paper distributors... | 53 | 66,678 | 6,736 | 7,581 | 11.4 | 4,553 | 90,184 | 1,089 | 1,109 | 1,117 | 1,105 | 14 |
| Stationery, office supplies wholesslers. | 123 | 29,327 | 3,320 | 8,106 | 27.6 | 4,006 | 73,004 | 1,108 | 1,098 | 1,086 | 1,163 | 100 |
| Wall paper wholesalers...-.-.-. - . | 6 | 696 | 177 | 323 | 46.4 | 137 | 2,637 | 45 | 45 | 39 | 24 | 2 |
| Farm products (raw materials) merchants | 462 | 1,397,062 | 213,921 | 63,480 | 4. | 16,052 | 314,411 | 4,114 | 4,000 | 4,294 | 4,590 | 339 |
| Automotive wholesslers | 1,705 | 383,165 | 62,930 | 80,004 | 20.9 | 45,842 | 936,620 | 12,683 | 12,581 | 12,634 | 12,811 | 1,245 |
| Motor vehicle distributors | 131 | 58,530 | 2,912 | 7,339 | 12.5 | 4,149 | 85,377 | 1,054 | 1,033 | 1,045 | 1,106 | 102 |
| Automotive equipment, tire-tube wholesaler | 1,574 | 324,635 | 60,018 | 72,665 | 22.4 | 41,693 | 851,263 | 11,629 | 11,548 | 11,589 | 11,705 | 1,143 |
| Electrical, electroaics, appliance distributors | 570 | 517,727 | 65,605 | 70,600 | 13.6 | 38,942 | 800,076 | 8,917 | 8,896 | 9,217 | 9,232 | 245 |
| Electrical apparatus, supplies distributors | 250 | 248,894 | 32,260 | 30,382 | 12.2 | 17,461 | 345,886 | 3,957 | 3,948 | 4,094 | 4,081 | 85 |
| Electrical appliance, radio, TV set wholesalera | 174 | 229,332 | 27,351 | 31,305 | 13.7 | 16,643 | 343,580 | 3,839 | 3,814 | 3,963 | 3,934 | 67 |
| Electronic parts, equipment distributora -- | 146 | 39,501 | 5,994 | 8,913 | 22.6 | 4,838 | 110,610 | 1,121 | 1,136 | 1,160 | 1,217 | 93 |
| Hardware, plumhing beating goods wholesajers. | 4.4 | 335,961 | 59,464 | 55,342 |  | 31,690 | 657,913 | 7,680 | 7,692 | 7,888 | 7,888 | 226 |
| Hardware wholesalers--.............- | 160 | 176,653 | 34,768 | 30,4,2 | 17.2 | 18,400 | 379,524 | 4,583 | 4,601 | 4,715 | 4,684 | 90 |
| Plumbing, besting equipment, supplies distribut | 284 | 159,308 | 24,696 | 24,900 | 15. | 13,250 | 278,389 | 3,097 | 3,091 | 3,173 | 3,204 | 136 |
| Lumber, construction materisls distribu | 989 | 521,636 | 40,672 | 95,098 | 18.2 | 48,595 | 1,005,393 | 12,025 | 12,512 | 13,083. | 13,327 | 516 |
| Lumber, millwork wholesslers. | 409 | 275,247 |  | 34,608 | 12.6 | 18,280 | 398,092 | 4,698 | 4,801 | 4,922 | 5,075 | 221 |
| Construction materials distributors. | 580 | 246,389 | 17,262 | 60,490 | 22.6 | 30,315 | 607,301 | 7,327 | 7,711 | 8,161 | 8,252 | 295 |
| Machinery, equipment, supplies distributors- | 3,127 | 1,482,997 | 195,796 | 230,818 | 15.6 | 118,577 | 2,425,734 | 27,109 | 27,361 | 27,607 | 27,552 | 1,718 |
| Air conditioning, comm. refrigeration equip., dist | 233 | 80,271 | 8,839 | 16,647 | 20.7 | 9,034 | 180,957 | 2,002 | 2,259 | 2,163 | 2,001 | 162 |
| Coramercial machines, equipment distributars. | 303 | 58,478 | 7,285 | 14,322 | 24.5 | 7,501 | 151,020 | 1,784 | 1,790 | 1,765 | 1,850 | 261 64 |
| Fantrugardea machinery, equipment deabers-ile | 168 119 | 14,321 39,738 | 28,679 5,155 | 25,472 6,315 | 18.0 15.9 | $\begin{array}{r}12,393 \\ 3,187 \\ \hline\end{array}$ | 296,100 63,763 | 2,953 | $\begin{array}{r}\text { 2,902 } \\ \hline 798\end{array}$ | 2,998 805 | 3,055 769 | ${ }^{64}$ |
| Industrial machinery, equipment distributora | 1,074 | 738,794 | 87,985 | 77,598 | 10.5 | 36,205 | 731,605 | 8,068 | 8,031 | 8,204 | 8,025 | 100 |
| Industrial materials, supplies distributors- | 365 | 219,459 | 29,521 | 40,366 | 18.4 | 21,886 | 439,788 | 4,883 | 4,988 | 5,000 | 4,973 | 175 |
| Professional equipment, supplies distributo | 239 | 71,197 | 10,668 | 18,080 | 25.4 | 10,134 | 209,021 | 2,526 | 2,515 | 2,566 | 2,637 | 133 |
| Service establishment supply houses- | 525 | 103,397 | 12,889 | 24,373 | 23.6 | 12,460 | 272,897 | 3,162 | 3,162 | 3,158 | 3,210 | 391 |
| Transportatioa equipment distributors | 101 | 30,342 | 4,775 | 7,645 | 25.2 | 3,777 | 80,583 | 924 | 916 | 948 | 1,032 | 59 |
| Metals, metajwork (except scrap) distributor | 325 |  |  |  | 13.9 | 17,224 | 341,513 | 3,923 | 3,957 | 4,063 | 4,083 | 173 |
| Iroo, steel and products distributors | 302 | 230,622 | 37,071 | 31,990 | 13.9 | 15,684 | 297,682 | 3,531 | 3,575 | 3,678 | 3,730 | 160 |
| Nonferrous metals distributors.. | 23 | - 26,188 | 3,212 | 3,533 | 14.6 | 1,540 | 43,831 | 392 | 382 | 385 | 353 | 13 |
| Scrap, waste materials dealers |  |  |  | 23,260 | 19.8 | 11,797 | 247,683 | 4,093 | 4,14,2 | 2,254 | 6,497 | 406 |
| Iroa, steel scrap dealers. Waste materials dealers. | 263 | 63,619 | 5,509 | 11,545 | 18.1 | 5,678 | 117,585 | 1,923 | 1,925 | 2,045 | 2,083 | 249 157 |
| Waste materials dealers. | 202 | 53,926 | 3,526 | 11,715 | 21.7 | 6,119 | 130,098 | 2,170 | 2,217 | 2,209 | 2,414 | 157 |
| Other merchant wholesalers... | 1,427 |  |  |  |  |  |  |  | 10,067 | 10,064 | 10,701 | 1,038 |
| Amusemeat, sporting goods distributors | 156 | 45,266 | 7,156 | 8,698 | 19.2 | 4,223 | 86,859 | 1,180 | 1,196 | 1,269 | 1,333 | 106 |
| Book, magazine, newspaper wiholesalers | 131 | 30,408 | 3,477 | 6, 891 | 22.7 | 3,750 | 66,461 | 1,517 | 1,413 | 1,343 | 1,352 | 75 |
| Farm supplies wholesalers. | 9 | 1,480 |  |  | 12.1 |  | 112,207 |  | 20 1,909 | 18 1,815 | $\begin{array}{r}17 \\ \hline 1,939\end{array}$ | 202 |
| Jewelry wholesalers...... | 77 | 130,141 | 3,515 | 13,852 4,758 | 20.9 | 2,682 | 14, 4,971 | -662 | ,643 | ${ }_{6} 660$ | 710 | 63 |
| Petroleum products distributors | 388: | 223,794 | 6,297 | 19,451 | 8.7 | 7,278 | 158,829 | 1,836 | 1,908 | 2,019 | 2,070. | 312 |
| Gift, art gouds, greeting card wholesalers | 42 | 5,832 | 431 | 1,281 | 20.3 | 559 | 18,14 | 196 | 191 | 216 | 254 | 36 |
| Flower, bulb, plant wholesaiers . | 91 | 14,281 | 1,197 | 3,701 | 25.9 | 1,892 | 38,144 | 599 | 548 | 532 | 601 | 70 |
| Triscellaneous products merchant win | 259 | 95,987 | 8,367 | 16, 13 |  | 7,358 | (Z1, Less | 2,180 | 2,239 | 2,192 |  | 65 |

[^19]Table 1D. WHOLESALE TRADE: 1944-GEOGRAPHIC DIVISIONS, BY TY'PE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments. Sales, Inventories, Operating Expenses. Payroll, and Personnel

| Geographic division. <br> type of operation, and kind ot business | Estah-Lishments | Sales | Inventories. end oi year. at cost | Operating expenses (ane payroll)? |  | Payroll. entire year | Payroll, workweek ended nearest Nov 1.5 | Pard emplovess, workweek ended nearest- |  |  |  | Actuve propretors of unincorporated husinesses, Nov. <br> iNumber: |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount <br> $1 \$ 1,0001$ | Percent of sales |  |  | March 15 (Number) | May 15 (Number) | Aug 15 <br> Number | $\begin{aligned} & \text { Nov. } 15 \\ & \text { Number } \end{aligned}$ |  |
| WEST SOUTH CENTRAL-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by Kind of Business-Con. |  |  |  |  |  |  |  |  |  |  |  |  |
| Maoufacturers* sales branches, sales offices.....Sales branches (with stocks) | 2,100 | 4,213,553 | 161,557 | 342,931 | 8.1 | 176,643 | 3,561,049 | 38,0404 | 38,411 | 38,337 | 38,377 | 14 |
|  | 1,507 | 2,539,484 | 161,557 | 273,340 | 10.8 | 145,938 | 2,985,261 | 32,456 | 32,884 | 32,918 | 32,928 | 5 |
| Sales offices (without stocks) .-. - | 593 | 1,674,069 | , | 69,591 | 4.2 | 30,705 | 575,788 | 5,578 | 5,527 | 5,419 | 5,499 | 9 |
| Food and kindred products. | 433 | 772,110 | 10,066 | 78,250 | 10.1 | 39,322 | 767,329 | 9,684 | 9,810 | 9,912 | 9,840 | 7 |
| Sales branches (with stocks)... | 345 | 582,932 | 16,066 | 62,690 | 10.8 | 33, 240 | 667,286 | 8,515 | 8,642 | 8,755 | 8,685 | 6 |
| Sales offices (without stocks).... | 88 | 189,178 | ... | 15,560 | 8.2 | 6,082 | 100,043 | 1,169 | 1,168 | 1,157 | 1,155 | 6 |
|  | 23 | 47,652 | 2,602 | 3,322 | 7.0 | 2,064 | 38,378 | 391 | 422 | 376 | $35 ?$ | . |
|  | 15 | 33,391 | 2,602 | 2,884, | 8.6 | 1,803 | 32,416 | 360 | 388 | 341 | 321 | $\ldots$ |
| Sales branches (witb stocks). . . <br> Sales offices (mithout stocks)..- | 8 | 14,261 | ... | 438 | 3.1 | 261 | 5,962 | 31 | 34 | 35 | 36 | ... |
| Apparel and related products...... <br> Sales branches (with stocks). .- | 16 | 21,023 | 1,612 | 2,941 | 14.0 | 1,268 | 25,088 | 452 | 4.4 | 476 | 493 | ... |
|  | 10 | 15, 138 | 1,612 | 2,741 | 18.1 | 1,127 | 22,347 | 436 | 426 | 459 | 476 |  |
| Sales offices (wathout stocks)... | 6 | 5,885 | ... | 200 | 3.4 | 141 | 2,741 | 16 | 15 | 17 | 17 | ... |
| Furnture and fixtures. | 16 | (0) | (D) | (D) | (0) | (D) | (D) | (0) | (0) | (0) | (D) | (D) |
| Sales brancbes (with stocks)Sales ofices (witbout stocks) | 15 | 7,985 | 730 | 1,148 | 12.4 | 599 | 11,900 | 150 | 143 | 149 | 155 | (0) ${ }^{1}$ |
|  | , | (0) | (0) | (0) | (0) | (0) | (0) | (D) | (0) | (0) | (0) | (0) |
| Paper and allied products Sales branches (with stocks). . sales offices (without stocks)... | 16 | 42,918 | 120 | 3,283 | 7.6 | 1,133 | 25,857 | 233 | 231 | 231 | 233 |  |
|  | 2 | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (c) | (0) | (D) | (0) |
|  | 14 | (D) | (0) | (0) | (0) | (0) | (0) | (D) | (0) | (0) | (D) | (0) |
| Cbemicals and allied products. Sales branches (with stacks) | 182 | 415,885 | 9,211 | 37,314 | 9.0 | 14,073 | 290,334 | 2,923 | 2,913 | 2,958 | 2,939 | $\ldots$ |
|  | 120 | 187,395 | 9,211 | 23,422 | 12.5 | 10,032 | 193,755 | 2,060 | 2,039 | 2,086 | 2,068 | ... |
| Sales branches (with stucks), Sales offices (without stocks) | 62 | 228,490 | ... | 13,892 | 6.1 | 4,641 | 96,579 | 863 | 874 | 872 | 871 | ... |
| Rubler products. Sales branches (with stocks). Sales offices (without stocks) | 52 | 132,414 | 10,614 | 12,713 | 9.6 | 5,356 | 113,152 | 1,104 | 1,088 | 1,091 | 1,094 |  |
|  | 50 | (0) | (0) | (0) | (0) | (0) |  | (0) | (0) | (D) | (D) | (D) |
|  | 2 | (0) | (D) | (0) | (D) | (D) | (0) | (0) | (0) | (D) | (D) | (0) |
| Leather and leather products. Sales branches (with stochs) Sales offices (without stocks) | 1 | (0) | (0) | (0) | (0) | (D) | (0) | (D) | (0) | (0) | (D) | (0) |
|  | 1 | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (D) | (0) | (D) |
|  | ... | ... | ... | ... | $\ldots$ | ... | ... | ... | ... | ... | ... | ... |
| Stone, clay, and glass products Sales branches (with stocks) Sales offices (without stocks) | 79 | 163,482 | 4,988 | 15,072 | 9.2 | 8,648 | 168,011 | 1,748 | 1,931 | 1,968 | 1,988 | 1 |
|  | 30 | 45,209 | 4,988 | 9,960 | 21.9 | 6,231 | 125,398 | 1,403 | 1,583 | 1,611 | 1,61/4 | 1 |
|  | 40 | 118,073 | ... | 5,112 | 4.3 | 2,417 | 42,613 | 345 | 348 | 357 | 374 | ... |
| Primary metal products. . <br> Sales hranches (with stocks) Sales uffices (without stocks) | 104 | 603,836 | 5,735 | 12,693 | 2.1 | 6,366 | 137,735 | 1,215 | 1,247 | 1,252 | 1,262 | ... |
|  | 19 | 38,232 | 5,735 | 4,859 | 12.7 | 2,607 | 60,902 | 642 | 678 | 661 | 665 | ... |
|  | 85 | 565,604 | . | 7,834 | 1.4 | 3,759 | 76,833 | 573 | 569 | 591 | 597 | ... |
|  | 98 | 163,766 | 6,912 | 9,568 | 5.8 | 4,652 | 83,274 | 1,021 | 986 | 1,017 | 998 | ... |
|  | 62 | 38,983 | 6,912 | 6,229 | 16.0 | 2,940 | 50,657 | 746 | 709 | 746 | 717 |  |
| Sales branches (with stocks) . . . | 30 | 124,783 | 6, | 3,339 | 2.7 | 1,712 | 32,617 | 275 | 277 | 271 | 281 | ... |
| Machinery (except electrical) | 612 | 571,962 | 51,808 | 82,880 | 14.5 | 49,597 | 1,024,353 | 9,787 | 9,997 | 9,807 | 9,801 | 2 |
| Sales branches (with stocks)-Seles offices (without stocks) | 503 | 498,444 | 51,808 | 75,404 | 15.1 | 45,64,3 | 954,662 | 8,981 | 9,206 | 9,056 | 9,068 | 2 |
|  | 109 | 73,518 | 51,08 | 7,476 | 10.2 | 3,954 | 69,691 | 806 | 791 | 751 | 733 | ... |
| Electrical machinery | 120 | 231,227 | 10,687 | 19,483 | 8.4 | 9,871 | 190,568 | 1,801 | 1,835 | 1,816 | 1,815 | 3 |
| Sales branches (with stocks)Sales offices (without stocks) | 70 | 182,537 | 10,687 | 16,703 | 9.2 | 8,209 | 157,521 | 1,546 | 1,574 | 1,555 | 1,557 |  |
|  | 50 | 48,690 | , | 2,780 | 5.7 | 1,662 | 33,047 | 255 | 261 | 261 | 258 |  |
| Transportation equipment. | 92 | 712,181 | 30,486 | 33,755 | 4.7 | 10,915 | 337,854 | 3,737 | 3,582 | 3,510 | 3,631 | $\ldots$ |
| Sales branches (with stocks)..... --Seles offices (without stncks) | 84 | 649,259 | 30,486 | 32,381 | 5.0 | 16,237 | 329,305 | 3,526 | 3,409 | 3,421 | 3,543 | ... |
|  | , | 62,922 | 30,28 | 1,374 | 2.2 | 678 | 8,549 | 211 | 173 | 89 | 88 | ... |
| Instruments and related products Sales branches (with stocks) ... Sales offices (without stacks) ... |  | 72,280 |  | 11,690 | 16.2 | 6,907 | 137,023 | 1,630 | 1,635 | 1,646 | 1,631 | * |
|  | 100 | 63,532 | 4,118 | 10,962 | 17.3 | 6,555 | 129,841 | 1,571 | 1,569 | 1,580 | 1,558 |  |
|  | 14 | 8,748 | 4,18 | 728 | 8.3 | 352 | 7,182 | 59 | 66 | 66 | 73 | ... |
| Other manufacturers' products* | 142 | 253,772 | 5,855 | 18,650 | 7.3 | 9,207 | 209,235 | 2,156 | 2,139 | 2,116 | 2,129 | $\cdots$ |
| Sales offices (without slocks)... | 72 | 55,173 | 5,855 | 11,193 | 20.3 | 5,355 | 133,578 | 1,401 | 1,202 | 1,379 |  | ... |
|  | 70 | 198,599 | 5, | 7,457 | 3.8 | 3,852 | - 75,657 | 755 | 737 | 737 | 745 |  |
| Petroteum bulk plants, terminals and L.P gas facilitiesGasoline, distilates, residuals. . . | 3,697 | 1,302,866 | 60,565 | 157,095 | 12.1 | 41,219 | 797,123 | 11,531 | 11,566 | 11,731 | 11,774 | 3,188 |
|  | 3,540 3,465 | 1,254,466 | 58,197 | 144,578 | 11.5 | 35,987 28,49 | 699,838 588,189 | $\begin{array}{r}10,143 \\ 8,454 \\ \hline\end{array}$ | $\begin{array}{r}10,237 \\ 8,579 \\ \hline\end{array}$ | $\begin{array}{r}10,347 \\ 8,657 \\ \hline\end{array}$ | 10,426 8,707 | 3,091 3,088 |
| Distributing termmals.... Wholesale LP gas facilities. . | 3,465 75 | $1,007,320$ 247,146 | 39,394 18,803 | 116,228 28,150 | 11.6 11.4 | $\begin{array}{r}28,439 \\ 7,548 \\ \hline\end{array}$ | 558,189 141,649 | 8,454 1,089 | 8,579 1,658 | 8,657 1,690 | 8,707 1,719 1, | 3,088 |
|  | 157 | - 48,400 | - 2,368 | 12,517 | 25.9 | 5,232 | 97,285 | 1,388 | 1,329 | 1,384 | 1,348 | 97 |
| Merchandise agents, brokers- . | 1,650 | 2,26,1,085 | 6,240 | 69,087 | 3.1 | 26,279 | 510,193 | 8,998 | 9,168 | 9,191 | 9,507 | 1,523 |
|  | 243 | 484,437 | 321 | 12,141 | 2.5 | 4,410 | 85,341 | 981 | 1,005 | 993 | 1,006 | 208 |
| Cruceries (combination of frod lines) ('anned fords ( | 23 | 72,764 | 17 | 1,722 | 2.4 | 660 | 12,190 | 131 | 130 | 128 | 132 | 23 |
| Coffee, tea, spices. | 102 8 8 | 105,650 | 172 48 4 | 4,0,86 | 2.8 | 1,049 | 32,104, | 392 24 24 | $\begin{array}{r}391 \\ 24 \\ \hline\end{array}$ | 399 <br> 24 | $\begin{array}{r}207 \\ 24 \\ \hline\end{array}$ | 110 |
| Confectionsry | 8 | 48,724 | 48 | 393 | .8 | 140 | 1,979 | 24 | 2. | 24 | 67 | , |
| Flour . . | 13 | 18,301 | 13 | 852 | 4.7 | 377 | 7,233 | 54 10 | ${ }_{6}^{6}$ | ${ }_{6}^{68}$ | 67 10 | 12 |
| Meats provisions (exrept canned) | 3 | 3,588 3,717 | $\because$ | 145 | 3.9 6.5 | 25 145 | 610 2,003 | 10 30 | 39 | [8814 | 10 36 | 2 |
| Sugar <br> Miscellanerus grorery products... | 21 | 85,582 | 4 | 242 985 | 1.2 1.2 | 129 491 | 8,4,0 | 103 | 115 | 97 | 89 | 15 |
|  | 70 | 86,011 | 18 | 3,116 | 3.6 | 923 | 19,842 | 237 | 236 | 237 | 241 | 100 |
| Farra produrts (edible) | 70 | 82,265 | 28 | 3,261 | 4.0 | 1,140 | 15,062 | 310 | 304 | 270 | 337 | 47 |
| Dairy, prultry productsFruits, vegctablos.... | 10 | 3,812 | 8 | 101 | 2.6 | 37 | 380 | 18 | 19 | 16 | 17 | 42 |
|  | 60 | 78,4.43 | 20 | 3, 3*0 | 4.0 | 1,103 | 14,482 | 298 | 285 | 254 | 320 | 42 |
|  | 25 | 15,850 | 27 | 809 | 5.1 | 351 | 7,342 | 85 | 85 | 85 | 84 | 20 |
|  |  | 3,824 | $\ldots$ | 319 | 8.3 | 171 | 3,612 | 41 | 4 | 42 | 40 | ${ }^{6}$ |
|  | 13 | 8,767 3,259 | 27 | 31080 | 3.9 | 137 6.3 | 2,986 | 34 10 | 31 10 | 33 10 | $\frac{34}{10}$ |  |

Siandard Notes: (D) Withheld to avord disclosure. (NA) Not avalable nec. Not elsewhere classified. XXX Not appheahle. (\%) lass ihan \$5ow or less than 0.0. percent. .. Represents zero.


Table 1D. WHOLESALE TRADE: 199\&-GIOCRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KINI) OF BUSINESS-Continued
Establishments. Sales, Inventornes. Operatang Expenses. Payrall. and Personmel

| Geographic division, <br> type of operation, and kind of business | Fistah hant ments | Siales$(\$ 1.000)$ |  | Operating expense (inc. payroll) |  | Paveoll, tentile yeal | Pavroll.work weerkend.al nearestNon |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount (31,043) | $\begin{aligned} & \text { Prer } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 5.5 (Number) | May 15 (Numbur) | Aly 15 (Number) | $\begin{aligned} & \text { Now } 15 \\ & \text { (Numbin) } \end{aligned}$ |  |
| WEST SOUTH CENTRAL-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by kiad of Business-Con. |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchandise agents, brohers-Con.Apparel includig footweas):Clothing (urnishines (men's, women's) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 49 | 25,174 | 42 | 1.23n | 4.9 | 248 | 4,203 | 69 | 73 | ${ }^{\circ} 8$ | 69 | 30 |
| Clothing, furnishings (men's, women's) .- | 7 | 5,263 5,034 | 28 3 | 324 125 | 0.2 2.4 | 64 19 19 | 1,273 | 20 12 | 21 11 | 21 11 | 22 11 | 4 |
| Women's, children's clothing. accessories. . . | 27 | 12,598 | 11 | 125 | 5.3 | 132 | 2,037 | 32 | 36 | 31 | ${ }_{31}$ | 21 |
| Furs (dressed), fur clothing | , | (D) | (0) | (i) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Handbags....inery supelies | 1 | (D) | (0) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Mullinery, millinery supplies... shoes, other foot wear. | $\cdots$ | (i) | (i) | iij) | iD) | (i) | (0) | (D) | (D) | (i) | (ij) | (0) |
| Work clothing. . . . - - - |  |  |  | () | is) | (b) | ( | (b) | (b) | (b) | (i) | (D) |
| Dry grods, piece grods | 26 | 45,329 | ${ }^{2}$ | 1,731 | 3.8 | 475 | 8,785 | 99 | 105 | 98 | 100 | 11 |
| Hosiery Dry goods.. | 1 |  | (0) (0) |  | (D) | (D) | (0) (D) | (0) |  | (D) | (D) | (D) |
| Piece goods... | 20 | 32,437 |  | 953 | 2.9 | 243 | 4,67t | 43 | 4 | 41 | 41 |  |
| Furniture, home furnishings . | 57 | 36,612 | 401 | 2,202 |  | 938 | 18,059 | 153 | 149 | 149 |  | 55 |
| Furniture | 28 | 22,593 | 96 | 1,268 | 5.5 | 045 | 12,50/ | 74 | 71 | 67 |  | 20 |
| Home furnishings ...-- | 29 | 14,019 | 305 | 954 | 5.8 | 293 | 5,497 | 70 | 78 | 82 | 86 | 35 |
| Paper, allied products ... | 10 | 14, 14, | 41 | 510 | 3.6 | 171 | 2,335 | 34 | 34 | 34 | 36 | 12 |
| Paper-.... office supplies....- | 11 | 12,797 1,346 | 39 2 | 381 129 | 3.0 9.0 | $\begin{array}{r}133 \\ \hline 38 \\ \hline\end{array}$ | 1,326 1,009 | 25 9 | 25 9 | 26 8 | 28 8 |  |
| Farm products (raw materials).. | $46^{\circ} 7$ | 1,004,608 | 2,138 | 17,02k | 1.7 | 6,990 | 14,5,0,8 | 4,919 | 5,058 | 5,106 | 5,303 | 4.96 |
| Cotton... | 72 | 200,114 | 1,353 | 1,615 | . 7 | 456 | 9,599 | 128 | 129 | 131 | 157 | 63 |
| Grain. | 20 | 48,376 | 36 | 922 | 1.9 | 126 | 2,203 | 28 | 32 | 32 | 34 | 15 |
| Hides, skins, raw furs. | 5 | 7,238 | 4 | 265 | 3.7 | 127 | 2,104 | 31 | 27 | 22 | 33 |  |
| Livestock...... | 350 | 723,520 | ${ }^{063}$ | 13,964 | 1.9 | 8,070 | 127,195 | 4,651 | 4,765 | 4,873 | 5,014 | 401 |
| Tool, mobair ... | 15 | 10,398 | 82 | 356 |  |  |  |  | ${ }_{92}$ |  | 45 |  |
| Miscellsueous inedible farm products. | 15 | (D) | (D) | (D) | (0) | (D) | (D) | (D) | (D) | (D) | (D) | D) |
| Automotive..... | 4.2 | 36,734 | 140 | 2,457 | 6.7 | 1,005 | 18,483 | 179 | 181 | 196 | 191 | 39 |
| Electríal-electronic apparatus, equip., appliances | 103 | 92,264 | 104 | 5,687 | 6.2 | 2,088 | 41,428 | 369 | 381 | 376 | 391 | 102 |
| Electrical apparatus, supplies - | 71 | 63,818 | 152 | 3,836 | 0.0 | 1,423 | 27,610 | 253 | 202 | 253 | 260 | 65 |
| Appliances, radios, TV sets - . Efectronic parts, equipment | 7 | 3,752 | 5 | 219 | 5.8 | 86 | 1,782 | 20 | 19 | 19 | 22 | 7 |
| Electronic parts, equipment .... | 25 | 24,694 | 7 | 1,632 | 6.5 | 579 | 12,030 | 96 | 100 | 104 | 109 | 30 |
| Hardware, plumbing-heating goods | 59 | 38,179 | 240 | 2,527 | n.t. | 1,011 | 21,544 | 178 | 187 | 163 | 188 | 4.5 |
| Hardware- | 14. | 13,558 | $\cdots$ | 816 | 6.0 | ${ }^{208}$ | 3,564 | 34 | 39 | 37 | 35 | 22 |
| Plumbing, heating goods | 45 | 24,621 | 249 | 1,211 | 5.9 | 803 | 17,980 | 14.4 | 148 | 126 | 153 | 23 |
| Lumber, construction materisis . . . | 86 | 55,839 | 171 | 2,487 | 4.5 | 84 | 18,537 | 200 | 197 | 204 | 213 | 66 |
| Lumber, millwork | 56 | 39,366 | 20 | 1,4,53 | 3.7 | 400 | 7,885 | 105 | 104 | 105 | 112 |  |
| Construction materials (except lumber). | 30 | 16,473 | 151 | 1,034 | 6.3 | 48 | 10,652 | 95 | 93 | 99 | 101 | 20 |
| Maschinery, equipment, supplies | 254 | 173,384 | 1,291 | 10,558 | 6.1 | 3,965 | 77,636 | 771 | 791 | 824 | 806 | 201 |
| Air condtrioning, commercial refrigetation equipment .- - | 35 | 26,109 | 338 | 1,569 | 6.0 | ${ }^{621}$ | 12,257 | 110 | 110 | 116 | 120 | 30 |
| Commercial machines, equipment---- | 20 | 5,346 | 119 | 471 | 8.8 | 201 | 4,195 | 57 | 58 | 53 | 58 | (D) |
| Construction machinery, equipment..... | 3 |  | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |  | (D) |
| Industrial machinery, equipment, supplies. | 155 | 74,982 | 642 | 6,092 | 8.1 | 2,330 | 4, 351 | 427 | 42 | 46 | 430 | 125 |
| Professional equipment, supplies.... | 6 | 5,796 | 3 | 367 | 6.3 | 204 | 5,710 | 52 | 51 | 80 | 80 | 4 |
| Service establishment equipment, supplies | 23 | 12,497 | 77 | 780 | 6.2 | 252 | 4,600 | 65 | 66 | 64 | 62 | 16 |
| Transportstion (exc. sutomotive) equip., supplies | 10 | 4,860 | 8 | 1,005 | 2.2 | 292 | 4,545 | 48 | 4 | 52 | 45 |  |
| Metals, metalwork (except scrsp)....- | 32 | 23,106 |  | 1,127 | 4.9 | 296 | 6,721 | 69 | 71 |  | 79 |  |
| Iron, steel and products -..... | 24 | 19,611 | 66 | 980 | 5.0 | 261 | 5,600 | 59 | 61 | 59 | 61 | 22 |
| Nonferrous metals, metalwork. | 8 | 3,495 | 15 | 147 | 4.2 | 35 | 1,123 | 10 | 10 | 23 | 18 |  |
| Other merchandise agents, brokers ...- | 129 | 133,163 | 1,250 | 5,332 | 4.0 | 2,337 | 39,669 | 576 | 567 |  | 548 | 102 |
| Scrap iron and steel.... | 2 | (D) | (D) | (D) | (1) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Amusements, sporting goods, toys - | 9 | 12,879 |  | 351 | 2.7 | 132 | 1,717 | 21 | 25 | 24 | 31 | 10 |
| Books, magazines, newspapers | 6 | 4,696 | 958 | 567 | 12.1 | 266 | 3,838 | 53 | 54. | 67 | 61 | 2 |
| Coal, coke - ...... | $\cdots$ | 8, 228 | $\ldots$ | 123 | 1.5 | $\cdots$ | 1, $\mathrm{COB}_{6}$ | $\cdots$ | -i. | $\cdots$ | $\cdots$ | $\cdots$ |
| Jewelry... . | 3 | (0) | ( ${ }^{\text {D }}$ | (D) | (D) | (0) | (D) | (D) | (D) | (D) | (D) | ( ij $^{\text {j }}$ |
| Yetroleum and products. |  |  |  |  | $\cdots$ |  |  | $\ldots$ |  |  |  |  |
|  | 23 26 | 4, 71,219 | 178 | 1,220 | 2.7 6.0 | 3717 | 8,2641 | 131 | 92 122 | 123 | 120 | 19 20 |
| Miscellaneous products, agents, brokers, n.e.c... | 56 | 28,181 | 82 | 1,542 | 5.5 | 536 | 10,465 | 172 | 175 | 174 | 183 | 46 |
| Assemblers of farm products | 1,111 | 607,711 | 29,757 | 58,367 | $9 \cdot \sim$ | 22,063 | 48,230 | 8,871 | 9,704 | 7,54. | 9,838 | 683 |
| Dairy, poultry products ... | 117 <br> 200 <br> 1 | 68,094 | 1,582 | 5,577 | 8.2 | 2,115 7 71,155 | 50,346 135 | 806 | 854 | ${ }^{834}$ | 989 | 85 |
| Frest fruts, vegetables---3ls) | 200 733 | 71,005 453.556 | - 24,685 | 19,420 | 27.4 6.9 | -7,1455 | 135,259 243,257 | 4,870 2,930 | 5,385 | 2,012 | -2,241 | 190 |
| Farm supplies.. | 59 |  | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (0) | 4, (D) | (D) |
| Other farm products assemblers | 2 | (D) | (0) | (D) | (L) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available n.e. Not elsewhere classified. XXX Not applicahle. (Z, Less than b500 or less than 0.05 percent. .. Represents zero.
Entries for merchandise agents and brakers represent brokerage or comission received

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventonies, Operating Expenses, Payroll, and Personnel

| Geographic division. type of operation, and kind of business | Estah-lishments <br> (Number) | Sales$(\$ 1,000)$ | Inventories. end of year. at cost ( $\$ 1,000$ ) | Opersting expenses (inc. payroll) ${ }^{1}$ |  | Payroll. entire year | Payroll. workweek ended nearest Nov. 15 <br> (Dollars) | Paid employees, workweek ended nearest- |  |  |  | Activeproprie-tors ofunucor-poratedbusi-nesses.Nov.(Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount (51,000) | Percent of sales |  |  | March 15 (Number) | May 15 (Number) | Aug. 15 (Number) | Nov. 15 (Number) |  |
| mountain |  |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale trade, total | 20,019 | $x \times$ | 383,890 | ${ }_{\text {x }} \times$ | rout | 296,390 | 5,194,044 | 74,352 | 73,903 | 75,076 | 80,382 | 6,295 |
| Type of Operatioo |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers | 5,318 | 2,562,906 | 265,508 | 367.385 | 14.3 | 193,698 | 4,038,256 | 47.546 | 48,086 | 48,588 | 51,149 | 3,389 |
| Manufa cturers' sales branches, sales offices | 759 | 1,066,305 | 57,481 | 105,447 | 9.9 | 49,383 | 999,689 | 20,144 | 10,263 | 10,310 | 10,288 |  |
| Petroleum bulk plants, terminals and LP gas facilit | 2,313 | 679,135 | 33,683 | 80,488 | 11.9 | 21,218 | 446,151 | 5,377 | 5,469 | 5,576 | 5,641 | 2,043 |
| Merchandise agents, brokers | 582 | 956,405 | 2,557 | 23,772 | 2.5 | 9,550 | 298,75 | 3,367 | 3,388 | 3,461 | 3,844 | 531 |
| Assemblers of farm products | 1,048 | 588,945 | 24,667 | 49,524 | 8.4 | 22,547 | 511,233 | 7,918 | 6,797 | 7,141 | 9,460 | 327 |
| Type by Kind of Bosioess |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers | 5,318 | 2,562,906 | 255,508 | 367,385 | 14.3 | 193,698 | 4,038,256 | 47,546 | 48,086 | 48,588 | 52,249 | 3,389 |
| Grocery, confectionery, meat wholesalers | 669 | 460,768 | 32,701 | 4,330 | 9.5 | 23,327 | 522,466 | 6,151 | 6,290 | 6,438 | 6,534 | 46 |
| Geaeral-line grocery wholesalers | 142. | 299,619 | 24,651 | 20,421 | 6.8 | 12,416 | 294,994 | 3,219 | 3,237 | 3,316 | 3,221 | 28 |
| Confectiouery wholesalers. | 58 | 12,636 | 798 | 1,448 | 11.5 | 737 | 16,390 | 211 | 226 | 221 | 249 | 56 |
| Fish, sea food distributors. | 20 | 9,963 | 765 | 1,094 | 11.0 | 505 | , ,401 | 138 | 146 | 245 | 149 | 20 |
| Meat, meat products wholessiers. | 125 | 48,007 | 1,098 | 7.249 | 25.1 | 3,559 | 66.772 | 849 | 885 | 899 | 940 | 122 |
| Specialty-line grocery wholesalers. | 324 | 90,543 | 5,389 | 14,118 | 15.6 | 6,110 | 234,909 | 1,734 | 1,796 | 1,857 | 1,975 | 220 |
| Farmp products (edible) distributors. - . | 343 | 160,822 | 3,886 | 23,168 | 14.4 | 11,455 | 218,521 | 3,346 | 3,521 | 3,263 | 3,746 | 340 |
| Poultry, poultry products distributors | 78 | 33,461 | 409 | 3,277 | 9.8 | 1,546 | 29,713 | 487 | 497 | 526 | 566 | 88 |
| Freat fruit, vegetable wholesalers--- | 265 | 127,361 | 3,477 | 19,891 | 15.6 | 9,909 | 188,808 | 2,859 | 3,024 | 2,737 | 3,180 | 252 |
| Beer, wine, distilled spirits wholesalers | 297 | 168,779 | 15,117 | 20,275 | 12.0 | 9,531 | 201,023 | 2,051 | 2,202 | 2,188 | 2,198 | 228 |
| Beer, ale distributors. | 230 | 81,637 | 4,762 | 11,771 | 14.4 | 5.034 | 104,772 | 1,127 | 1,175 | 1,256 | 1,215 | 205 |
| Wine, distilled spirits wholesalers | 67 | 87,142 | 10,355 | 8,504 | 9.8 | 4,497 | 96,251 | 924 | 927 | 932 | 983 | 23 |
| Tohacco distributors | 107 | 84,530 | 3,722 | 5,453 | 6.5 | 2,723 | 52,826 | 724 | 729 | 745 | 752 | 88 |
| Drugs, chemicals, allied products wholesalers | 168 | 85,863 | 10,860 | 14,452 | 16.8 | 7.594 | 163,906 | 1,909 | 1,917 | 1,940 | 2,019 | 75 |
| Geoeral-line drug wholesalers --.-...---- | 20 | 47.627 | 7,427 | 6,704 | 14.1 | 4,005 | 82,048 | 1,048 | 1,029 | 2,043 | 1,042 483 | 3 37 |
| Specialty-line drug, toiletries wholesalers-- | 53 | 15,172 | 1,440 | 3,358 | 22.1 | 1,572 | 35,922 | 403 | 424 | 415 | 483 | 37 |
| Iodustrial chemicals, exploedves distributors Paint, varnish wholesalers. | 61 34 | 18,198 4,866 | 1,480 513 | 3,095 | 17.0 26.6 | 1,361 | 32,722 13,214 | 310 148 | 321 153 | 328 154 | 317 178 | 16 |
| Dry grods, apparel wholesalers. | 62 | 28,226 | 3,434 | 4,252 | 15.1 | 2,502 | 55,268 | 602 | 595 | 605 | 609 | 40 |
| Clothing, furnishings, footwear wholesalers. | 38 | 12,949 | 1,739 | 2,223 | 17.2 | 1,150 | 22,910 | 324 | 318 | 308 | 314 | 28 |
| General-line dry goods wholesalers | 3 | 4,825 | 762 | 660 | 13.7 | 463 | 10,279 | 97 | 98 | 202 | 99 | - |
| Specialty-line dry goods wholesalers | 21 | 10,452 | 933 | 2,369 | 23.1 | 889 | 22,079 | 281 | 179 | 295 | 196 | 12 |
| Piece goods cooverters.. | $\ldots$ | ... | $\ldots$ | ... | $\cdots$ | ... | ... | ... | $\ldots$ | . | ... | . |
| Furniture, home furnishings wholesulers- | 103 | 35,246 | 4,658 | 6,132 | 17.4 | 3,144 | 59,125 | 754 | 757 | 722 | 806 | 77 |
| Furniture (household, office) wholesalers | 49 | 11,942 | 1,346 | 2,740 | 22.9 | 1,437 | 29.201 | 315 | 312 | 304 | 362 | 37 |
| Home furnishings, floor coverings wholesalers | 54 | 23,304 | 3,312 | 3,392 | 14.6 | 1,707 | 29,924 | 49 | 445 | 428 | 4 | 40 |
| Psper, allied products wholesalers. | 109 | 52,219 | 7,231 | 9,241 | 27.7 | 5,379 | 103,748 | 1,312 | 1,323 | 1,330 | 1,351 | 58 |
| Coarse paper and products wholesslers | 50 | 33,876 | 4,641 | 5.630 | 15.6 | 3,288 | 64,733 | 785 | 803 | 819 | 818 | 25 |
| Printing and fine paper distrihutors -- | 13 | 11,589 | 1,358 | 1,564 | 23.5 | 943 | 16,935 | 228 | 226 | 223 | 226 | ${ }^{4}$ |
| Statiooery, office supplies wholesalers. | 45 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (0) | (D) | (0) | (0) |
| Wallpaper wholesalers.............. | 1 | (D) | (D) | (D) | (0) | (D) | (D) | (D) | (D) | (D) | (0) | (0) |
| Farm products (raw materials) merchan | 139 | 162,341 | 10,376 | 7,764 | 4.8 | 3,045 | 60,797 | 796 | 809 | 829 | 942 | 102 |
| Automotive wholesalers | 739 | 179,010 | 27,972 | 39,588 | 22.1 | 22,889 | 483,639 | 5,729 | 5,761 | 5,803 | 6,006 | 43 |
| Motor vehicle distrihutors | 63 | 27,43 | 1,460 | 4,510 | 16.4 | 2,551 | 62,286 | 611 | 610 | 621 | 677 | 38 |
| Automotive equipment, tire-tube wholesalers | 676 | 151,567 | 26,512 | 35,078 | 23.1 | 20,338 | 421,453 | 5,118 | 5,151 | 5,282 | 5,329 | 405 |
| Electrical, electroaics, appliance distrihutors | 242 | 174,298 | 20,767 | 23,248 | 13.3 | 12,783 | 254,044 | 2,859 | 2,869 | 2,899 | 2,860 | 107 |
| Electrical apparatus, supplies distrihutors. | 95 | 90,703 | 9,994 | 10,153 | 11.2 | 5,830 | 115,770 | 1,303 | 1,310 | 1,334 | 1,327 | 33 |
| Electrical appliance, radio, TV set wholesalers | 86 | 70,454 | 8,711 | 10,102 | 14.3 | 5,329 | 110,587 | 1,157 | 1,153 | 1,141 | 1,230, | 31 |
| Electronic parts, equipment distributors | 61 | 13,141 | 2,062 | 2,993 | 22.8 | 1,624 | 27,687 | 399 | 406 | 424 | 203 | 43 |
| Hardware, plumbing-heating goods wholesalers | 180 | 158,268 | 28,74 | 25,985 | 16.4 | 15,173 | 297,206 | 3,637 | 3,657 | 3,732 | 3,777 | 80 |
| Hardware wholesalers | 53 | 73,647 | 16,523 | 13,091 | 17.8 | 8,294 | 100,504 | 2,134 | 2,155 | 2,191 | 2,204 | 27 |
| Plumhing, heating equipment, supplies distributors | 127 | 84,621 | 12,191 | 12,894 | 15.2 | 6,879 | 130,702 | 1,503 | 1,502 | 1,541 | 1,573 | 53 |
| Lumber, construction materials distributors | 384 | 206,742 | 13,233 | 32,618 | 15.8 | 17.732 | 368,769 | 3,636 | 4,004 | 4,212 | 4,372 | 263 |
| Lumber, millwork wholesalers... | 126 | 119.684 | 8,514 | 10,677 | 8.9 | 5,940 | 125,274 | 1,259 | 1,316 | 1,435 | 1,480 | 73 |
| Construction msterials distributora. | 258 | 87,058 | 4,719 | 21,941 | 25.2 | 11,792 | 243,495 | 2,377 | 2,688 | 2,777 | 2,892 | 190 |
| Machinery, equipment, supplies distrihutors. | 1,012 | 375,463 | 59,507 | 7,258 | 19.0 | 36,738 | 766,073 | 8,350 | 8,383 | 8,440 | 8,691 | 528 |
| Air conditioning, comm. refrigerstion equip., distrs. | 75 | 20,396 | 1,739 | 3,064 | 18.0 | 1,631 | 35,974 | 322 | 352 | 397 | 385 | 46 |
| Commercial machioes, equipment distributors | 141 | 24,191 | 2,911 | 5.975 | 24.7 | 3,078 | 62,286 | 716 | 727 | 742 | 793 | 107 |
| Construction machinery, equipment dealers- | 123 | 100,504 | 19,503 | 18,806 | 18.7 | 10,599 | 225,393 | 2,157 | 2,135 | 2,142 594 | $\begin{array}{r}2,180 \\ \hline 90\end{array}$ | 29 38 |
| Farm-gardeo machinery, equipment wholesalers | 75 | 30,488 | 5,309 | 5,255 | 17.2 | 2,550 | 50,817 | 587 | 597 | 594 | 590 | 38 85 |
| Industral machinery, equipment distributors. | 229 93 | $10,4.150$ 34.149 | 16,301 4,417 | 15.199 5 | 14.6 16.9 | 6,687 2,861 | 138,391 63,138 | 1,663 652 | 1,675 659 | $\begin{array}{r}1,682 \\ \hline 657\end{array}$ | $\begin{array}{r}1.720 \\ \hline 753\end{array}$ | 49 |
| Industrial materials, supphes distnitutors.- | 85 | 34,1704 26,704 | 4,417 | 7,272 | 10.9 27.2 | 4,485 | 87,748 | 1,052 | 1,036 | 1,038 | 1,049 | 42 |
| Service establishment supply houses..... | 175 | 31,409 | 4,799 | 8,213 | 26.1 | 4,243 | 87,923 | 1,066 | 1,063 | 1,051 | 1,078 | 129 |
| Transportatioo equipmeat distributors. | 14 | 3,472 | 361 | 1,108 | 31.9 | 004 | 14,403 | 135 | 137 | 137 | 143 | 3 |
| Metals, metalwork (except sersp) distributors |  | 35,856 | 5.994 | 6,177 | 16.8 | 3,235 | 78,801 | 719 | 754 | 800 | 788 | 35 |
| Iroo, steel and products distritutors. . . | 75 | 34,968 | 5,685 | 5,817 | 16.6 | 3,107 | 74,916 | 685 | 720 | 767 | 754 | 34 |
| Nonferrous metals distributors. - | 7 | 1,888 | 309 | 360 | 19.1 | 128 | 3,885 | 34 | 34 | 33 | 34 |  |
| Scrap, waste insternals dealers | 153 | 27,725 | 1,739 | 5,013 | 18.1 | 2,643 | 51,689 | 880 | 805 | 836 | 920 | 153 |
| Iron, steel scrip dealers. | 83 | 18,237 | 950 | 2,815 | 15.4 | 1,517 | 27,941 | 454 | 450 | 4.5 | 470 | 94 |
| Waste materials desters. | 70 | 9,488 | 789 | 2,198 | 23.2 | 1,126 | 23,748 | 426 | 409 | 391 | 456 | 59 |
| Other merchant whwlesalers. | 530 | 165,850 | 15,597 | 28,331 | 17.1 | 13,805 | 300,355 | 4,081 | 3,750 | 3,806 | 4.774 | 320 |
| Amusement, gyorting grode distributura. | 75 | 16,204 | 2,391 | 3,190 | 19.7 | 1,815 | 35,272 | 41 | 479 | 489 | 463 | 48 |
| Book, magazine, newapaper wholesalters . - | 7 | 16,108 | 1.253 | 3,435 | 21.3 | 1,963 | 36,538 | 04 | 616 | 576 | 651 | 50 |
| Coal wholexalers | 9 | 1,549 |  | 290 | 18.7 | 222 | 4.836 | 54 | 33 | 46 | 36 | 10 |
| Farm supphies whulesalers | 123 | 52,943 | 5.843 | 8,037 | 15.2 | 4.184 | 97,501 | 1,341 | 991 | 1,071 | 1,652 | 53 |
| Jewelry wholesalers- | 45 | 7,669 | 1.430 | 1,524 | 19.9 | 797 | 18,886 | 240 | 245 | 232 | 249 | 29 |
| Petroleum produrts distributars. | 87 | 27,050 | 977 | 4.745 | 17.7 | 1,358 | 26,906 | 376 | 36.3 | 374 | 380 | 55 |
| Gift, art grods, ereeting rard wholeadery Flower , | 26 | 3,219 | 421 | \%27 | 22.6 | ${ }^{361}$ | 6,167 63, 185 | 118 | 113 | 104 | 119 | 21 9 |
| Miscellisneous products merchant wholesalera |  | $\begin{array}{r}7,674 \\ \hline 3,434\end{array}$ | 2,943 | 1,567 | $\left\lvert\, \begin{aligned} & 20.2 \\ & 14.3\end{aligned}\right.$ | 2, ${ }^{413}$ | 23,185 50,704 | 239 628 | 247 163 | 223 669 | 310 | $9$ |

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventones, Operatang Expenses, Payroll, and Personnel

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
Geographic division, \\
type of operation, and kind of business
\end{tabular}} \& \multirow[b]{2}{*}{Estab
his.
ments
iNumber} \& \multirow[b]{2}{*}{Soles

(15000)} \& \multirow[b]{2}{*}{Inventors*. end of vear. at cosest} \& \multicolumn{2}{|l|}{Operating expenses (ane payroll) ${ }^{2}$} \& \multirow[b]{2}{*}{Payroll. entire уеа} \& \multirow[b]{2}{*}{Payroll,
workweek
ended nearest
Nos. 15} \& \multicolumn{4}{|c|}{Pand emplovers, workweek ended nearest -} \& \multirow[t]{2}{*}{} <br>
\hline \& \& \& \& Amount

$$
(\$ 1,000)
$$ \& \[

$$
\begin{gathered}
\text { Per- } \\
\text { cent } \\
\text { of } \\
\text { soles }
\end{gathered}
$$
\] \& \& \& March 15 \& Msy 15

(Number) \& Aug 15
(N iminer) \& Nove 15
(Numbri] \& <br>
\hline \multicolumn{13}{|l|}{MOUNTAIN-Continued} <br>
\hline \multicolumn{13}{|l|}{Type by Kind of Basiness-Con.} <br>

\hline \multirow[t]{2}{*}{| Manufacturers" sales branches, sales offices . . . . . . |
| :--- |
| Sales branches (with stocks) - |
| Sales offices (without stocks) |} \& 759

543 \& $1,066,305$
078,894 \& 57,481
57,481 \& 105,407
85,94 \& 9.9
12.7 \& 49,383
42,109 \& 999,689
851,072 \& 10,144
8,850 \& 20,163
8,848 \& 10,310
8,991 \& 10,288
8,957 \& ${ }^{5}$ <br>
\hline \& 216 \& 387,411 \& \& 19,502 \& 5.0 \& 7,276 \& 148,618 \& 1,294 \& 1,315 \& 1,319 \& 1,331 \& 2 <br>
\hline \multirow[t]{3}{*}{Food and kindred products. Sales branches (with stocks) Sales offices (without stocks)} \& 146 \& 162,306 \& 4,548 \& 20,185 \& 12.4 \& 8,556 \& 169,520 \& 2,912 \& 1,914 \& 1,936 \& 1,920 \& ... <br>
\hline \& 100 \& 125,634 \& 4,548 \& 10,100 \& 12.8 \& 7,138 \& 143,286 \& 1,660 \& 1,651 \& 1,607 \& 1,653 \& . <br>
\hline \& 40 \& 36,672 \& \& 4,085 \& 11.2 \& 1,418 \& 26,240 \& 252 \& 263 \& 269 \& 267 \& ... <br>
\hline \multirow[t]{2}{*}{Textile mill products Soles branches (with sta Sales offices (witbout stact} \& 6 \& 5,907 \& 253 \& 297 \& 5.0 \& ${ }^{173}$ \& 3,064 \& 30 \& 30 \& 28 \& ${ }^{28}$ \& <br>
\hline \& 3 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \multirow[t]{3}{*}{Apparel and telated products Salea branches (with stocks)... Seles offices (without stocks)...} \& \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 4 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 1 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>

\hline \multirow[t]{2}{*}{| Furniture and fixtures. |
| :--- |
| Sales branches (with stocks) |
| Sales offices (nithout stocks). |} \& 4 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>

\hline \& 4 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& <br>
\hline \multicolumn{2}{|l|}{Paper and allied products} \& 33,185 \& $\ldots$ \& 4,232 \& 12.8 \& 595 \& 22,745 \& 114 \& 117 \& 216 \& 118 \& ... <br>
\hline Sales branches (with stocks) \& $\because$ \& \& \& \& \& \& \& $\cdots$ \& 117 \& 116 \& 18 \& <br>
\hline \& 24 \& 33,185 \& \& 4,232 \& \& \& \& \& \& \& \& <br>
\hline \multirow[t]{2}{*}{Chemicals and allied products. Sales branches (with stocks)} \& 76 \& 70,189 \& 3,425 \& 9,580 \& 13.6 \& 3,986 \& 85,344, \& 817 \& 830 \& 829 \& 880 \& 1 <br>
\hline \& 59 \& 49,821 \& 3,425 \& 7,368 \& 14.8 \& 3,256 \& 66,460 \& 067 \& 680 \& 680 \& 724 \& 1 <br>
\hline Sales offices (without stocks) \& 17 \& 20,368 \& \& 2,212 \& 10.9 \& 830 \& 18,884 \& 150 \& 150 \& 149 \& 156 \& <br>

\hline \multirow[t]{2}{*}{| Rubber products. |
| :--- |
| Sales branches (with stocks) Sales offices (without stoeks) |} \& \& 87,709 \& 11,807 \& 6,952 \& \& 2,380 \& 48,40 \& 478 \& \& \& \& <br>

\hline \& 24
3 \& (D) \& (1) (D) \& (D) \& (D) \& (D) \& \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \multirow[t]{3}{*}{Leather and leather products Seles branches (with stocks) Sales offices (without stocks)} \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \& $\frac{1}{2}$ \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& $$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& (D) \& (D) \& (D) <br>

\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \multirow[t]{3}{*}{| Stove, clay, and glass products |
| :--- |
| Sales branches (with stocks) |
| Sales offices (without stocks) |} \& \& 51,260 \& 1,057 \& 3,702 \& 7.2 \& 1,582 \& 32,521 \& 308 \& 319 \& 319 \& 328 \& ... <br>

\hline \& 14 \& 9,4,3 \& 1,057 \& 1,757 \& 18.6 \& 858 \& 18,272 \& 190 \& 193 \& 194 \& 203 \& <br>
\hline \& 17 \& 41,817 \& \& 1,945 \& 4.7 \& 723 \& 14,250 \& 118 \& 126 \& 125 \& 125 \& <br>
\hline \multirow[t]{3}{*}{Primary metal products
Sales branches (with
Sales offices (without} \& 38 \& 153,588 \& 888 \& 3,337 \& 2.2 \& 1,738 \& 39,840 \& 274 \& 283 \& 285 \& 285 \& . $\cdot$ <br>
\hline \& 7 \& 9,141 \& 888 \& 903 \& 9.9 \& , 393 \& 9,465 \& 72 \& 79 \& 72 \& 71 \& <br>
\hline \& 31 \& 144,447 \& \& 2,434 \& 1.7 \& 1,345 \& 30,375 \& 202 \& 20 \& 214 \& 214 \& - <br>
\hline \multirow[t]{3}{*}{Fabricated metal products $\qquad$ Sales branches (with stocks). Sales offices (without stocks) $\qquad$} \& 33 \& 35,062 \& 1,846 \& 1,971 \& 5.6 \& 1,051 \& 19,454 \& 214 \& 219 \& 237 \& 228 \& - <br>
\hline \& 20 \& 10,573 \& 1,846 \& 1,391 \& 13.2 \& \& 13,734 \& 164 \& 168 \& ${ }^{183}$ \& 175 \& <br>
\hline \& 13 \& 24,489 \& \& 580 \& 2.4 \& 315 \& 5,720 \& 50 \& 51 \& 54 \& 53 \& <br>
\hline \multirow[t]{3}{*}{Machinery (except electrical) Sales branches (with stocks) Sales ofinces (without stocks).} \& 215 \& 128,273. \& 17,110 \& 23,205 \& 18.1 \& 13,624 \& 275,551 \& 2,684 \& 2,682 \& 2,707 \& 2,684 \& <br>
\hline \& 178 \& 1117,998 \& 17,110 \& 22,159 \& 18.8 \& 13,060 \& 265,258 \& 2,556 \& 2,561 \& 2,592 \& 2,564 \& <br>
\hline \& 37 \& 10,275 \& 17, \& 1,046 \& 10.2 \& 504 \& 10,293 \& 128 \& 121 \& 115 \& 120 \& .. <br>

\hline \multirow[t]{3}{*}{| Electrical machinery |
| :--- |
| Sales branches (with stocks) |
| Sales offices (without stocks) |} \& 39 \& 202,948 \& 4,149 \& 12,107 \& 11.9 \& 5,123 \& 100,46? \& 1,003 \& 980 \& 989 \& 967 \& ... <br>

\hline \& 24 \& 90,608 \& 4,149 \& 11,547 \& 12.7 \& 4,788 \& 93,986 \& 941 \& 922 \& 933 \& 914 \& <br>
\hline \& 15 \& 11,340 \& \& 560 \& 4.9 \& 335 \& 6,481 \& 62 \& 58 \& 56 \& 53 \& <br>
\hline \multirow[t]{3}{*}{Transportstion equipment. Sales branches (with stocks) Sales offices (without stock} \& 4 \& 170,727 \& \& 12,306 \& \& 6,254 \& 118,072 \& 1,288 \& 1,274 \& 1,313 \& 1,307 \& <br>
\hline \& 38 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \multirow[t]{2}{*}{| Instruments and related products. |
| :--- |
| Sales branches (with stocks) |
| Sales offices (without stocks) |} \& 40. \& 11,205 \& \& 3,444 \& 30.7 \& 2,081 \& 41,247 \& \& \& \& \& <br>

\hline \& 39 \& (D) \& (D) \& (D) \& (D) \& (D) \& \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \multirow[t]{2}{*}{Other manufacturers' products* Sales branches (with stacks).} \& 43 \& \& \& \& 7.3 \& 2,001 \& 48,632 \& 497 \& 513 \& \& 517 \& <br>
\hline \& 22 \& 10,679 \& 1,390 \& 2,159 \& 20.2 \& 1,304 \& 33,380 \& 356 \& 366 \& 390 \& 366 \& <br>
\hline Sales hranches (with stocks),
Sales offes (without stocks). \& 21 \& 40,302 \& \& 1,577 \& 3.9 \& 697 \& 15,252 \& 141 \& 147 \& 144 \& 151 \& <br>
\hline \multirow[t]{2}{*}{Perroleum bulk plants, terminals and LP gas facilities. Gasoline, distillates, residuals. .} \& 2,313 \& 679,135 \& 33,583 \& 80,488 \& 12.9 \& 21,218 \& 4.4, 151 \& 5.377 \& 5,469 \& 5,576 \& 5,641 \& 2,043 <br>
\hline \& 2,243 \& 662,605 \& 32,623 \& 75,238 \& 11.4 \& 28,803 \& 398,552 \& 4,777 \& 4,859 \& 4,970 \& 5,037 \& 2,017 <br>
\hline Bulk plants \& 2,227 \& 639,709 \& 31,393 \& 72,677 \& 11.4 \& 18,340 \& 388,732 \& 4,684 \& 6,767 \& 4,877 \& \& 2,01 <br>
\hline Distrihuting terminals. \& 16 \& 22,896 \& 1,230 \& 2,561 \& 11.2 \& 4.463 \& -9,820 \& ${ }_{600} 9$ \& 610 \& \& 604 \& 2t <br>
\hline Whotesale LP gas facilities......... \& 70 \& 16,530 \& 1,060 \& 5,250 \& 31.8 \& 2,425 \& 67,599 \& 600 \& 610 \& 605 \& 60.4 \& 2t <br>
\hline \& 581 \& 956,405 \& 2,557 \& 23,772 \& 2.5 \& 9,550 \& 198,715 \& 3,367 \& 3,388 \& 3,461 \& 3,844, \& 531 <br>
\hline Merchandise agens, brokers-.....
Grocery, confectionery, meats \& 99 \& 14.,356 \& 28 \& 4,569 \& 3.2 \& 1,982 \& 37,226 \& 464 \& 472 \& 481 \& 471 \& 10\% <br>
\hline Groceries (combination of food lines)..... \& 3 \& 6,135 \& \& 174 \& 2.8 \& 85 \& 1,656 \& 21 \& 21 \& 20 \& 20 \& <br>
\hline Canned foods... \& 57 \& 88,293 \& ${ }^{8}$ \& 2,764 \& 3.1 \& 2,259 \& 21,021 \& ${ }^{277}$ \& 292 \& 295 \& 290 \& <br>
\hline \multirow[t]{2}{*}{Coffee, tes, spices.} \& 1 \& \& (D) \& \& (D) \& \& \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 5 \& (D) \& (D) \& \& (D) \& (D) \& (D) \& (D) \& \& \& \& <br>
\hline Flour-.... \& $i$ \& \& (D) \& (i) \& ( ${ }^{\text {c }}$ ) \& (D) \& (d) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline Mugar provisions (except canned) . \& 1 \& 19,895 \& \& $\pm 8$ \& 2.3 \& 241 \& 6,011 \& 66 \& 60 \& ${ }_{67}$ \& 57 \& 8 <br>
\hline Miscellaneous grocery productz.... \& 26 \& 22,952 \& 20 \& 965 \& 4.2 \& 316 \& 0,931 \& 88 \& 87 \& 87 \& 92 \& 32 <br>
\hline \multirow[t]{3}{*}{Farm products (edible) ....
Dairy, poultry products.
Fruits, vegetables....} \& 39 \& 39,869 \& 24 \& 2,238 \& 3.1 \& 376 \& 6,982 \& 12 t \& 95 \& 81 \& 94 \& <br>
\hline \& 4 \& 2,069 \& \& \& 1.9 \& 12 \& (z) \& ${ }^{7}$ \& 7 \& 74 \& 87 \& 720 <br>
\hline \& 35 \& 37,800 \& 24 \& 1,199 \& 3.2 \& 364 \& 6,760 \& 119 \& 88 \& 74 \& 87 \& <br>
\hline \multicolumn{2}{|l|}{Drugz, chemicals, paints.....} \& 3,547 \& 22 \& \& 5.9 \& ${ }^{6}$ \& 2,079 \& 12 \& 12 \& 15 \& 26 \& <br>
\hline \multirow[t]{2}{*}{Drugs, proprietaries, toiletries Chemicals, explosives.} \& 5 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 3 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline
\end{tabular}

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not svailable. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $\$ 500$ or less than 0.05 percent Represents zero.
-Includes tohacco manufactures, lumber and products (except furniture), printing and puhlishng, coal producta, and miscellaneous maoufactures
${ }^{2}$ Entries for merchandise agents and brokers represent brokerage or conmission received.

Table 1D WHOLESALE TRADE: 1リร4-GIOGRAPHIC DIVISIONS, BY'TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales. Inventories. Operating Expenses, Payroll. and Perwonnel



 BUSNISS-Continued

Establishments, Sales, Inventonies, Operatug Expenses, Paymill, and Perammel

 Represents zero.

Table 1D. W'HOLESALE TRADE: 19ヶチ-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operatang Expenses, Payroll, and Personnel

| Geographic division, <br> type of operation, and kind of business | $\begin{gathered} \text { Fstah } \\ \text { lish- } \\ \text { ments } \end{gathered}$ | Sales | Inventurites end of year, at const | Oprrating expenses (ine payroll). |  | Payroll. entire year | Payroll. workweek ended nearest Now. 15 | Paid employets, workweek ended nearest- |  |  |  | Active proprietors of usincorporated busi. nusses. Now <br> Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount $(81,000)$ | Per. cent of sales |  |  | March 15 (Number) | May 15 (Numher) | Aug. 15 (Number | Nors 15 (Number) |  |
| PACIFIC-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by Kiod of Business-Coo. |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branches, sales ofices-....- | 2,832 | 6,802,231 | 312,522 | 629,983 | 9.1 | 302,025 | 6,242,227 | 58,147 | 58,456 | 59,085 | 59,170 | 16 |
| Sales branches (mitb stocks)... .-. | 2,016 | 4,149,301 | 312,522 | 483,930 | 11.7 | 243,495 | 5,080,658 | 48,007 | 48,304 | 48,853 | 49,101 | 14 |
| Sales offices (without streks) .-. | 815 | 2,742,930 | ... | 146,053 | 5.3 | 59,130 | 1,161,569 | 10,140 | 10,152 | 10,232 | 10,009 | 2 |
| Food and kindred products - . . | 470 3 | 1,371,351 | 57,174 | 142,648 | 10.4 | 58,246 | 1,202,155 | 11,701 9,800 | 11,737 | 11,935 9 | 11,762 | 6 |
| Sales branches (mith stocks) -.... sales offices (without stocks)...- | 331 139 | 1, $04,3,835$ 327,510 | 57,174 $\ldots .$. | 113,043 29,605 | 10.8 9.0 | 48,183 10,063 | $1,008,756$ 195,399 | 9,890 | 9,866 1,871 | 9,897 2,038 | 9,958 1,804 | 4 |
| Textile mill products .....Sales branches (aith stocks) | 59 | 102,821 | 6,674 | 6,384 | 6.2 | 3,586 | 66,017 | 643 | 644 | 658 | 671 | .... |
|  | 40 | 83,220 | 6,674 | 5,4,45 | 6.5 | 3,115 | 56,930 | 564 | 566 | 580 | 589 | $\ldots$ |
| ( m shocks) <br> Sales offices (without stocks) | 19 | 19,601 | , | 939 | 4.8 | 471 | 9,087 | 79 | 78 | 78 | 82 | ... |
| Apparel and related products Sales branches (mith stocks). . sales uffices (wthout stocks). | 41 | 69,052 | 3,933 | 5,139 | 7.4 | 2,650 | 51,167 | 54.1 | 547 | 550 | 500 | ... |
|  | 31 10 | 55,601 13,451 | 3,933 $\ldots$ | 4,426 713 | 8.0 5.3 | 2,222 428 | 41,341 9,826 | 464 7 | 470 | 475 75 | 111 | $\cdots$ |
| Furnture and fixtures.... <br> Sales braucbes (with stocks). . <br> Sales offices (without stocks).. | 23 | 22,533 | 2,119 | 3,830 | 17.0 | 2,204 | 43, 820 | 439 | 407 | 404 | 417 |  |
|  | 20 | (D) | (D) | (0) | (0) | (0) | (D) | (D) | (D) | (0) | (D) | (D) |
|  | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (0) | (D) | (D) | (D) |
| Paper and allied products. Sales branches (with stocks) Sales offices (without stocks).. | 72 | 334,450 | 4,411 | 34,902 | 10.4 | 10,637 2,726 | 224,934 | 1,903 624 | 1,910 630 | 1,905 | 1,923 627 | $\ldots$ |
|  | 22 50 | 53,908 280,542 | 4,412 $\ldots$, | 4,999 29,903 | 9.3 10.7 | 2,726 7,911 | 62,154 159,780 | 1,279 | 630 1,280 | \%18 1,287 | 627 1,296 | $\ldots$ |
| Chemeals and allied products... Sales branches (witb stocks) Sales offices (witbout stocks) | 407 | 753,284 | 32,745 | 99,389 | 13.2 | 40,612 | 854,39\% | 8,228 | 8,242 | 8,301 | 8,233 | 2 |
|  | 321 | 489,328 | 32,745 | 75,889 | 15.5 | 31,372 | 670,961 | 6,612 | 6,617 | 6,706 | 6,649 | 2 |
|  | 86 | 263,956 |  | 23,500 | 8.9 | 9,240 | 183,535 | 1,616 | 1,625 | 1,595 | 1,584 | ... |
| Rubber products.-. | 70 | 162,767 | 15,155 | 17,942 | 11.0 | 8,077 | 162,461 | 1,507 | 1,506 | 1,510 | 1,509 | $\ldots$ |
| Sales branches (with stocks).- <br> Sales offices (without stocks) | 61 | 14,128 | 15,155 | 16,366 | 11.4 | 7,354 | 149,016 | 1,375 | 1,379 | 1,386 | 1,385 | $\ldots$ |
|  | 9 | 18,639 | ... | 1,576 | 8.5 | 723 | 13,445 | 132 | 127 | 124 | 124 | $\ldots$ |
| Leather and leather products. . . . Sales branches (with stocks). . . Sales offices (without stocks). . | $?$ | 3,730 | 520 | 607 | 16.3 | 43 | 14,590 | 125 | 119 | 115 | 113 |  |
|  | 5 | (0) | (D) | (D) | (0) | (D) | (D) | (D) | (0) | (D) | (D) | (D) |
|  | 2 | (D) | (0) | (D) | ( $)^{\text {) }}$ | (0) | (0) | ( $)$ | (0) | (D) | (D) | (D) |
|  | 102 | 282,619 | 6,773 | 20,390 | 7.2 | 9,379 | 198,485 | 1,477 | 1,529 | 1,422 | 1,611 | 1 |
|  | 47 | 102,949 | 6,773 | 14,351 | 13.9 | 0,412 | 130,363 | 988 | 1,035 | 923 | 1,109 | 1 |
| Sales branches (with stocks) | 55 | 179,670 |  | 6,039 | 3.4 | 2,967 | -2,122 | 489 | 494 | 499 | 502 | ... |
| Primary metal products .-.Saleshranches (uith stock | 127 | 799,245 | 7,682 | 20,438 | 2.6 | 9,814 | 193,093 | 1,657 | 1,692 | 1,694 | 1,678 | $\cdots$ |
|  | 38 | 102,561 | 7,682 | 6,118 | 6.0 | 2,859 | 56,202 | 561 | 583 | 576 | 557 | ... |
| Sales hranches (witb stocks)- Sales offices (without stocks) | 89 | 696,684 |  | 14,320 | 2.1 | 6,955 | 136,891 | 1,096 | 1,109 | 1,118 | 1,121 | $\cdots$ |
| Fabricated metal pruductsSales branches (with stocks) | 135 | 417,611 | 14,870 | 20,467 | 4.9 | 10,046 | 198,410 | 1,825 | 1,815 | 1,828 | 1,865 | $\cdots$ |
|  | 82 | 77,839 | 14,870 | 13,601 | 17.5 | 6,436 | 128,227 | 1,230 | 1,222 | 1,272 | 1,287 | $\ldots$ |
| Sales offices (without stocks) | 53 | 339,772 |  | 6,806 | 2.0 | 3,610 | 70,183 | 595 | 593 | 556 | 578 | $\ldots$ |
| Machinery (except electrical), | 627 | 580,518 | 57,251 | 97,133 | 16.7 | 02,476 | 1,302,022 | 11,691 | 11,657 | 11,731 | 11,836 | $\ldots$ |
| Sales brancbes (with stocks) Sales offices (without stockB) | 516 | 472,480 | 57,251 | 89,486 | 18.9 | 58,671 | 1,228,947 | 10,980 | 10,957 | 11,097 | 11,192 | $\ldots$ |
|  | 111 | 108,038 | . | 7,647 | 7.1 | 3,805 | 73,075 | 711 | 700 | 634 | 644 | ... |
| Electrical machinery | 192 | 549,860 | 29,305 | 56,234 | 10.2 | 27,803 | 543,105 | 4,985 | 5,035 | 5,100 | 5,125 | $\cdots$ |
| Sales tranches (with stocks) sales offices (without stocks) | 128 | 451, 36 | 29,305 | 50,038 | 11.2 | 24,917 | 486,493 | 4,563 | 4,610 | 4.646 | 4,666 | $\cdots$ |
|  | 64 | 98,511 |  | 5,5\% | 5.7 | 2,886 | 56,612 | 422 | 425 | 454 | 459 | ... |
| Transportation equipment.Saleabranches (with stocks) | 107 | 882,594 | 46,881 | 47,435 | 5.4 | 24,768 | 517,927 | 5,022 | 5,03? | 5,121 | 5,022 | $\cdots$ |
|  | 92 | 778,798 | 46,881 | 4,4,830 | 5.8 | 23,584 | 498,188 | 4,767 | 4,795 | 4,897 | 4,829 | ... |
| Sales branches (with stocks) Sales offices (without slocks) | 15 | 103,796 |  | 2,605 | 2.5 | 1,184 | 19,739 | 255 | 242 | 224 | 193 | ... |
| Instruments and related producta <br> Sales branches (with stocks) <br> Sales offices (without stocks) | 153 | 134,329 | 11,070 | 20,972 | 15.6 | 12,429 |  | 2,554 | 2,571 | 2,640 | 2,617 | '. |
|  | 141 | 125,838 | 11,070 | 20,035 937 | 15.9 11.0 | 11,910 519 | 273,793 8,512 | 2,467 87 | 2,480 91 | 2.563 77 | 2,537 80 | $\ldots$ |
|  | 12 | 8,491 | ... | 937 | 11.0 | 519. | 8,512 | 87 | 91 | 77 | 80 | ... |
| Other manufacturers' products* | 240 | 425,467 | 15.959 | 36,067 | 8.5 | 19,457 | 425,320 | 3,849 | 4,008 | 4,171 | 4,198 | 7 |
| Sales branches (with stocks).. | 141 | 144,593 | 15,959 | 21,144 | 14.6 | 11,648 | 272,053 153,267 | 2,512 1,337 | 2,693 1,315 | 2,824 1,347 | 2,829 1,369 | 7 |
| Sales officta (without stacke). | 99 | 280,874 | , | 14,923 | 5.3 | 7,809 | 153,267 | 1,337 | 1,315 | 1,347 | 1,369 |  |
| Petroleum bulk plants, termunals and LP gas facilities | 2,531 | 1,809,591 | 86,320 | 182,940 | 10.1 | 53,303. | '1,068,867 | 11,185 | 11,240 | 11,584 | 11,521 | 2,221 |
| Gasoline, distillates, resuduals.. | 2,449 | 1,790,775 | 85,256 | 178,081 | 9.9 | 51,118 | 1,021,659 | 10,674 | 10,742 | 21,083 | 10,990 | 2,192 |
| Bulk plants.Distributing terumada | 2,345 | 1,305,923 | 55,995 | 124,406 | 9.5 | 32,296 | 605,790 | 6,869 | 6,920 | 7,188 | 7,254 | 2,190 |
|  | 104 | 484,852 | 29,261 | 53,077 | 11.1 | 18,822 | 355,869 | 3,805 | 3,822 | 3,895 | 3,736 | $\stackrel{2}{29}$ |
| Wholesale LP gas facilities. -- | 82 | 18,816 | 1,004 | 4,859 | 25.8 | 2,185 | 47,208 | 511 | 498 | 501 | 531 | 29 |
| Merchandise agents, hrokets. Grucery, confectionery, meata. | 2,467 | 3,253,648 | 11,607 | 146,328 | 4.5 | 61,552 | 1,192,493 | 12,90,5 | 12,887 | 13,798 | 12,676 | 1,991 |
|  | 355 | 822,772 | 2,486 | 22,909 | 2.8 | 10,307 | 200,893 | 1,926 | 1,986 | 2,046 | 1,985 | 303 |
| (iroceries (comstination of ford lines).- | 28 | 111,769 | 254 | 3,310 | 3.0 | 1,925 | $\begin{array}{r}34,956 \\ \hline 105,298\end{array}$ | 352 956 | 371 960 | 363 1,013 | 1388 1,009 | ${ }_{147}^{26}$ |
| Canned fords. | 168 | 364,472 | 1,346 | 11,744 | 3.4 | 5,201 | 105,298 | 956 | 849 | 1,013 50 | 1,009 | 147 |
| Coffee, tea, spices. | 12 | 53,701 | 477 | 614 | 1.1 | 415 | 7,551 | 52 67 67 | 49 | 50 | 49 | 8 |
|  | 26 | 16,838 | 25 | 701 | 4.2 | 270 | 5,267 | 67 | 67 12 | 60 14 | 70 13 | 25 6 |
| Flour... | ${ }_{9}^{6}$ | 12,372 12,891 | 3 8 | 1276 | 1.0 | 4989 | 1,140 | 26 | 26 | 28 | 27 | 6 |
| Meats, provisions (exrept canned) | , | 103,209 | 42 | 1,202 | 1.2 | 456 | 9,077 | 84 | 76 | 82 | 79 | 11 |
| Miscellaneous grocery products.... | 97 | 167,520 | 311 | 4,988 | 3.0 | 1,876 | 35,204 | 376 | 416 | 436 | 300 | 78 |
| Farm producta (edible) .... Dasy, peultry products. Fruits, vegetahles | 180 | 396,026 | 1,482 | 28,267 | 7.1 | 13,221 | 234,857 | 2,408 | 2,760 | 2,026 | 2,431 |  |
|  | 20 | 67,773 | 770 | 8,342 | 12.3 | 4,513 | 90,150 | 929 | . 938 | 2, 760 | 915 1,516 | 119 |
|  | 160 | 328,853 | 503 | 19,925 | 0.1 | 8,708 | 14,707 | 1,517 | 1,822 | 2,166 | 1,516 | 119 |
| Drugs, rhenmeals, paints <br> Druga, proprietaries, thiletries <br> Chemicals, explusives. . <br> Pants, varnishes, lacquers, enaroels. | 82 | 89,404 | 4 R 2 | 5.942 | 6.6 | 2,224 | 50,170 | 437 | 487 | 487 | 483 | 63 |
|  | 33 | 42,253 | 77 | 4,090 | 9.7 | 1,223 | 27,161 | ${ }_{1}^{234}$ | 282 | 281 172 | 272 177 | 18 35 |
|  | 39 10 | 39,468 7,688 | 378 27 | 1,520 3.2 | 3.9 4.2 | 3.794 | 18,910 4 4,093 | 171 32 | 172 33 | 172 | 173 | 35 10 |

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not avalable n.e.c. Not elewhere claswified. XXX Not apphcable. (Z) Less than $\$ 500$ or less than 0.05 percent. Reprewnts zero.

- Includes tobacco manufactures, lumher and products (execpt furniturp), pranting and jubhehing, coal producta, and miscrilancous manifactures Eritith fior merchandse agente, and trakert repreant brokerage or conmisulaf receivad

Table 1D. WHOLESALF TRADE: 1994-GFOGRAPHIC DIVISIONS, BY TYPE OF OPERATION ANI KINI) OG BUSINESS-Contmued

Establishments, Sales, Inventories, Operatag Expenses, Payroll, and Personncl

| Geographic division. <br> type of operation, and kind of business | $\begin{gathered} \text { Estath } \\ \text { lish- } \\ \text { ments } \\ \\ \text { inumbert } \end{gathered}$ | Sales$(\$ 1.000)$ | $\qquad$ | $\underset{\substack{\text { Oprat mg expenses } \\ \text { (mic, payroil) }}}{ }$ |  | Payroll, entire vear |  | Paul emphnverc, wohnuerk ended neaticil |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amsunt $\$ 1 .(1) 10)$ | $\begin{gathered} \text { Per- } \\ \text { cent } \\ \text { of } \\ \text { ofles } \end{gathered}$ |  | workweek ended nearest Nov, 15 (Dollara) | March is inumineri | May 1.5 (Number) | Ales 1.5 (Numbry | Nove 15 (Numbu) |  |
| PACIFIC-Conbinued |  |  |  |  |  |  |  |  |  |  |  |  |
| Type by Kiod of Busioess-Con. |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchandise agenis, brokers-Con. Apparel (including foutwear) |  |  |  |  |  |  |  |  |  |  |  |  |
| Appat (ithing, furnishings (men's, women's). | 157 25 | 161,6,4\% 61.572 | $\begin{array}{r}322 \\ 78 \\ \hline\end{array}$ | 1,359 | 3.9 2.5 | 2,010 587 | 39,391 10,670 | 432 | 428 | 417 | 483 | 13. |
| Men's, boys' clothug, furnishings . . . | 18 | 16,118 | 192 | Bes | 5.4 | 447 | 8,994 | 75 | 74 | 57 | 94 | 15 |
| Women's, children's clothing, sceessories .-. | 97 | 72,553 | 43 | 3 3,455 | $\therefore .8$ | 903 | 18,124 | 187 | 195 | 201 | 225 | 76 |
| Furs (dressed), fur clothing | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Handhags. <br> Millinery millinery supplies | ${ }^{5}$ | 2,400 | 9 | 188 | 7.7 | 26 | 550 | 7 | 7 | 8 | 8 |  |
| Shoes, ot her footwear. | 7 | 5,022 |  | 34 | 4.3 | $\because 0$ | (z) | $\cdots$ | $\cdots$ | $\cdots$ | - |  |
| Work clothing . . . . | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Dry goods, piece goods. | 69 | 88,080 | 114 | 3,028 | 4.1 | 1,233 | 24,131 | 251 | 250 | 24. | 259 | 41 |
| Hosiery-..- | ${ }^{3}$ | 1,931 | 18 | 111 | 5.7 | 43 | 1,033 | 10 | 7 | 7 | 10 | 1 |
| Dry goods. | 15 51 | 18,424 <br> 67,725 | 26 70 | 1,258 2,240 | 6.9 3.3 | 475 715 | 8,587 14,511 | 1110 | 120 | 111 | 114 | 10 |
| Furniture, home furnishiags... | 149 | 75,075 | 418 | 5,293 | 7.0 | 1,705 | 36,846 | 371 | 374 | 383 | 371 | 13 |
| Furniture-. | 55 | 32,419 | 76 | 2,088 | 6.4 | 631 | 11,816 | 129 | 132 | 142 | 132 | 45 |
| Home furnishing | 94 | 43,556 | 37,2 | 3,205 | 7.4 | 1,074 | 25,030 | 242 | 242 | 241 | 239 | 88 |
| Paper, allied products... | 51 | 46,528 | 218 | 2,787 | 6.0 | 1,181 | 23,494 | 202 | 198 | 193 | 204 | 4 |
| Paper... Stationery, office supplies.. | 33 <br> 18 | 35,541 10,987 | 191 27 | 1,855 932 | 5.2 | ${ }^{872}$ | 17,518 | 130 | 125 | 129 | 131 | 21 |
| Farm products (raw materials)... | 153 | 320,832 | 937 | 5,818 | 1.8 | 2,642 |  | 1,326 |  |  |  |  |
| Cottoo... | 13 | 45,506 | 155 | 440 | 1.0 | 153 | 2,724 | , 33 | 1,34 | 1,33 | $\begin{array}{r}1,434 \\ \hline 16\end{array}$ | 135 4 |
| Grain. | 11 | 14,237 | 6 | 248 | 1.7 | 55 | ${ }^{2,946}$ | 15 | 15 | 15 | 12 |  |
| Hides, skins, raw furs | 9 | 9,411 | 94 | 361 | 3.8 | 172 | 3,721 | 41 | 45 | 42 | 40 | 4 |
| Livestock | 107 | 236,804 | 321 | 4,404 | 1.9 | 2,081 | 4,293 | 1,195 | 1,243 | 1,262 | 1,322 | 108 |
| Tobacco (leaf) Wool, mohair | $\cdots$ | 5,377 | 361 | 138 | 2.6 | 86 | 1,127 | 12 | 12 | 12 | $\cdots$ | $\cdots$ |
| Miscellaneous inedible farm products. | 8 | 9,497 |  | 227 | 2.4 | 95 | 2,361 | 30 | 30 | 34 | 32 |  |
| Automotive . . - | 69 | 67,473 | 217 | 3,509 | 5.2 | 1,576 | 34,170 | 259 | 257 | 263 | 269 | 57 |
| Electrical-lectronic apparatus, equip., appliances. | 228 | 211,866 | 1,542 | 13,4\% | 0.4 | 5,616 | 108,566 | 907 | 1,018 | 964 | 993 | 198 |
| Electrical apparatus, supplies-... | 128 17 | 101,415 13,501 | 1,254 15 | $\begin{array}{r}7,329 \\ \hline 89\end{array}$ | 7.2 | $3,0 \%$ 200 | 59,468 5,165 | 525 39 | $\stackrel{534}{48}$ | 54 49 | 558 <br> 52 <br> 8 | 108 14 |
| Electronic parts, equipment.. | 83 | 96,950 | 263 | 5,578 | 5.8 | 2,320 | 43,933 | 39 363 | 436 | 371 | 383 | 76 |
| Hardware, plumbing-heating goods. | 176 | 100,546 | 467 | 6,483 | 6.4 | 2,012 | 51,778 | 577 | 565 | 584 | 598 | 163 |
| Hardware --. | 82 | 46,836 | 158 | 3,040 | 0.5 | 1,148 | 21,904 | 272 | 255 | 271 | 272 | 68 |
| Plumbing, heating goods.- | 94 | 53,720 | 309 | 3,443 | 6.4 | 1,464 | 29,874 | 305 | 310 | 313 | 326 | 75 |
| Lumber, constructioo materisls. . | 109 | 234,877 | 308 | 9,696 | 4.1 | 3,728 | 67,433 | 1,421 | 642 | 1,422 | 627 | 82 |
| Lumber, millwork- | 78 | 221,585 | 138 | 8,604 | 3.9 | 3,264 | 59,792 | 515 | 545 | 535 | 539 | 57 |
| Construction materials (except lumber) | 31 | 13,292 | 170 | 1,092 | 8.2 | 464 | 7,641 | 906 | 97 | 887 | 88 | 25 |
| Machinery, equipment, supplies | 309 | 254,750 | 1,541 | 15,951 | 0.3 | 6,249 | 120,584 | 1,041 | 1,089 | 1,074 | 1,104 | 253 |
| Air conditioning, commercigh refrigeration equipment | 21 | 11,905 | 108 | 1,072 | 9.0 | 661 | 13,820 | 101 | 102 | 104 | 104 | 21 |
| Commercial machines, equipment _--- | 22 | 6,245 | 73 | 488 | 7.8 | 161 | 3,926 | 38 | 42 | 40 | 38 | 19 |
| Construction machinery, equipment...-- Farm-gardea machinery, equipment. | $?$ | 3,810 | 48 | 390 | 10.2 | 177 | 5,093 | 49 | 46 | 43 | 48 | 7 |
| Farm-gardea macherery equipment.-j- | 196 | 191,43 | 1, 122 | 11,772 | (D) | C, ${ }_{4}$ | ${ }_{81}$ ( 778 | (D) 670 | ${ }_{712}$ |  | ${ }_{731}$ | (1) |
| Professional equipment, supplies....- | 12 | (D) | (D) | ${ }^{(D)}$ | (D) | (D) | ${ }^{\text {( }}$ ( $)^{\text {a }}$ | (D) | (D) | (D) | (D) | (D) |
| Service establishneat equipmeat, supplies. | 24 | 16,722 | 171 | 949 | 5.7 | 458 | 7,816 |  | 106 | 94 | 99 | 21 |
| Transportation (exc. automotive) equip., supplies. | 25 | 21,540 | 16 | 1,031 | 4.8 | 338 | 6,674 | 59 | 60 | 64 | 66 | 15 |
| Metals, metalwork (except scrap) |  | 42,241 | 314 | 2,376 | 5.6 |  | 17,378 | 155 | 164 | 175 | 179 |  |
| Iroo, steel and products --.-. | 39 | 28,275 | 143 | 1,432 | 5.1 | 420 | 9,347 | 88 | 92 | 98 | 99 | 32 |
| Nonferrous metals, metalwork | 17 | 1,966 | 171 | 94.4 | 5.8 | 487 | 8,032 | 67 | 72 | 7 | 80 | 10 |
| Other merchandise sgeats, hrokers .... | 324 | 340,029 | 819 | 13,724 | 4.0 | 6,281 | 127,630 | 1,222 | 1,280 | 1,222 | 1,236 | 237 |
| Scrsp iron and steel | 4 | 9,883 |  | 218 | 2.2 | 63 | 1,247 |  | 12 | 11 |  |  |
| Amusements, sporting goods, toys.. | 47 | 37,735 | 35 | 1,944 | 5.2 | 666 | 14,271 | 122 | 124 | 137 | 145 | 35 |
| Books, magazines, newspapers. | 17 | (D) | (D) | (D) | (0) | (0) | (0) | (D) | (D) | (D) | (D) | (D) |
| Coal, coke | 1 | (D) | (0) | (D) | (D) | (a) | (D) | (D) | (D) | (D) | (D) | (D) |
| Farm supplies. | 27 | 42,980 | 74 | 902 | 2.1 | 447 | 10,207 | 100 58 | 99 | 102 | 102 | 22 |
| Jewelry . . | 20 | 13,071 | 89 | 920 | 7.0 | 341 | 5,990 | 58 | 50 | 66 | 65 | 21 |
| Petroleum and products. | 27 |  | (0) | (1) | (D) | 485 | 7 (b) | 112 | (2) | (D) | (D) | (D) |
| General merchandise. | 57 | 4, | 135 | 2,863 | 5.0 | 1,606 | 30,5816 | 313 | 362 | 92 303 | 82 321 | ${ }_{37} 21$ |
| Miscellsneous products, agests, brokers, n.e.c. | 123 | 124,319 | 429 | 4,894 | 3.9 | 2,3:1 | 51,145 | 383 | 381 | 391 | 394 | 84 |
| Assemblers of farm products | 1,137 | 2,231,932 | 62,832 | 177,360 | 15.1 | 85,261 | 1,782,034 | 25,600 | 28,003 | 33,183 | 31,389 | 469 |
| Dairy, poultry products. | 87 | 91,879 | 1,477 | 11,200 | 12.2 | 5,422 | 134,547 | 1,338 | 1,369 | 1,389 | 1,485 | 42 |
| Fresh fruits, vegetables.. | 698 | 655,046 | 28,823 | 129,138 | 19.7 | 66,263 | 1,165,954 | 20,978 | 23,674 | 28,211 | 23,821 | 337 |
| Farm products (raw materisls). | 320 | 369,998 | 29,548 | 28,713 | 7.8 | 12,403 | 455,971 | 2,988 | 2,644 | 3,185 | 5,697 | 80 |
| Farm supplies... | 28 | 12,550 | 2,541 | 1,671 | 13.3 | 872 | 20,321 | 201 | 225 | 262 | 250 | 6 |
| Other farm products assernhlers | 4 | 2,459 | 443 | 638 | 25.9 | 281 | 5,241 | 95 | 91 | 136 | 136. | 4 |

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicahle. (Z) Less than $\$ 500$ or less than 0.05 percent Represents zero.
titries for merchandise agents and brokers represent brokerage or comission received.

Table 1E. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS AND STATES
Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

| Divisíon and State | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \end{aligned}$ | Major types of operation |  |  |  |  |  |  |  |  |  |  | Payroll, entire year | Pala <br> etroloyees, <br> srimeek <br> ended <br> nearest Novemtier 15 <br> November 15 | Active proprietors of unincorporated businesses, Nov. (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Merchant whalesalers |  | Manur acturers' sales oranches, seles offices |  | $\begin{aligned} & \text { Fetroleumi lulk } \\ & \text { plants, terminals, } \\ & \text { LP gas faclifties } \end{aligned}$ |  | Merchandise agents, brokers |  | Assemblers of farm products |  |  |  |  |  |
|  |  |  | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ |  | Sales ( 91,000 ) |  | Sales $(92,000)$ | Estab lishments (Number) | $\begin{gathered} \text { Sales } \\ \langle \$ 1,000\rangle \end{gathered}$ | Estati- <br> lish- <br> ments <br> (Number) | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \\ \hline \end{gathered}$ |  |  |  |  |
| U. S., tita | 252,328 | 265,153 | 101,200,961 | 22,590 | 69,533,784 | 29,189 | 16,038,372 | 22,132 | 39,250,509 | 13,255 | 9,050,826 | 13,078,672 | 11,021,450 | 2,590,236 | 151,213 |
| New Eryiand. | 14,454 $1,31,4$ | 11,006 | $\begin{array}{r}5,565,561 \\ \hline 358,934\end{array}$ | 1,403 | $3,401,429$ <br> 106,370 | 663 165 | 1,129, 040 | 1,228 | 2, $\frac{4142}{22,323}$ | 214 85 | $14,6,463$ 21,615 | 747,670 | 647,550 | 252,923 | 6,307 |
| Nex Hamp | 615 | -51 | 178,497 | 53 | 58,300 | 84 | 58,371 | 12 | (D) | 13 | (D) | 24,472 | 19,733 | 5,099 | 259 |
| Vermont. | 423 | 279 | 90, 140 | 34 | 20,790 | 77 | 4, 54, | 10 | 6,845 | 23 | 11,608 | 27,207 | 21,949 | 3,294 | 214 |
| Massachusetts | 7,434 | ${ }^{\text {t, } 041}$ | 3,321,507 | 800 | 2,457,055 | 171 | 41,984 | 812 | 1,206,260 | 50 | 77,158 | 425,691 | 385,839 | 87,482 | 3,313 |
| Rhode Island. | 2,256 | 2,053 | $\begin{array}{r}\text {, } 48,2,259 \\ \hline 132,702\end{array}$ | 93 303 | 250,922 507,986 | 122 | 143,442 | 02 188 | 252,159 | 39 | 26,876 | 70,509 151,280 | 49,206 139,592 | 12,554 | 582 , 366 |
| Middle Atlant | 59,9 | 40,906 | 30,475,475 | 4,650 | 22,251,989 | 1,785 | 2,966,882 | 6,035 | 12,500,036 | 549 | 495,983 | 3,397, 801 | 2,993,584 | 629,148 | 3, 933 |
| New York. | 38,003 | 29,990 | 21,877,266 | 2,495 | 25,109,377 | 794 | 1,245,400 | 4,43* | 10,820,270 | 290 | 265,282 | 2,283,807 | 1,929,846 | 385,121 | 20,248 |
| tiea Jerse | 6,909 | 5,697 | 3,040,125 | 516 | 1,709,000 | 267 | 801,532 | 3.3 | 305,036 | 86 | 61,245 | 387,675 | 357,433 | 78,329 | 3,859 |
| Pernsylvanis. | 15,073 | 11,279 | 5,558,094 | 1,639 | 5,373,552 | 724 | 919,910 | 1,258 | 2,374,230 | 173 | 169,556 | 706,319 | 706,305 | 165,698 | 10,826 |
| East North Centr | 49,397 | 31,246 | 19,341,943 | 5,033 | 18,031,884 | 6,056 | 3,278,874 | 4,473 | 8, 054, ta 3 | 2,689 | 2,347,011 | 2,393,849 | 2,411,063 | 522,134 | 29,252 |
| Ohio.. | 21,973 | 7,833 3,799 | 4, 4 , 127,247 | ${ }^{1,552}$ | 5,159,724 | [922 | 817,270 | 1,147 | 2,571,312 | 520 | 470,004 | 566,274 | 621,405 | 13,967 | 6,198 |
| Indians. | 25,881 | 3,399 10,452 | 1,831,640 | 1,475 | 852,908 $7,006,215$ | 1,156 1,655 | 584,253 756,970 | 387 1,695 | 6, 69,0774 $3,903,068$ | 1,072 | 414,700 $2,096,259$ | 259,378 | 224,141 | 52,820 | 3,614 |
| Michigis. | 16,493 | 10,472 | - $3,027,235$ | 1,620 | 7,969,1028 | 1,655 | 756,976 | 1,695 | 3,903,068 | ${ }^{1,072}$ | 2,096,259 | 869,166 474,263 | 890,265 | 186,178 99,793 | 10,117 6,327 |
| Wisconsi | 5,009 | 3,288 | 1,610,629 | 471 | 1,043,519 | 1,218 | 367,039 | 284 | 322,758 | 348 | 226,234 | 224,768 | 196,581 | 47,376 | 2,996 |
| *est North Central.. | 30,382 | 13,205 | 9,014,924 | 2,232 | 5,227,328 | 7,473 | 1,598,354 | 2,131 | 5,328,184 | 5,342 | 2,578,348 | 1,312,090 | 996,655 | 249,843 | 28,194 |
| Minnesota | 6,099 | 2,833 | 2,252,713 | 497 | 1,225,068 | 1,414 | 337,195 | 422 | 1,178,470 | 973 | 502, 199 | 311,83\% | 242,324 | 57,620 | 3,500 |
| Iows.. | 5,641 | 2,184 | 1,294,696 | 342 | 4.44, 819 | 1,663 | 34,514 | 331 | 841,454 | 1,121 | 815,172 | 177,702 | 138,640 | 37,776 | 3,837 |
| Míssouri... | 7,004 | 4,377 | 3,248,245 | 918 | 2,752,205 | 1,135 | 369, 056 | 827 | 1,595,275 | 34.7 | 24,4,807 | 432,663 | 380,198 | 88,405 | 4,488 |
| North Dakota. | 2,074 | 416 | 258,238 | E | 122,407 | 712 | 93,972 | 33 | 96,974 | 847 | 254,732 | 72,299 | 33,059 | 8,961 | 854 |
| South Dakota. | 1,693 | 40 | 204,201 | 57 | 47,003 | 596 | 103,264 | 80 | 272,879 | 520 | 257,242 | 50,642 | 27,782 | 8,350 | 902 |
| Nebraska. | 3,006 | 1,253 | 803,392 | 194 | 415,846 | 702 | 147,524 | 228 | 981,284 | 629 | 318,924 | 125,671 | 85,439 | 23,932 | 2,904 |
| Kınsas. | 4,205 | 1,702 | 953,439 | 158 | 238,320 | 1,251 | 201,829 | 210 | 361,848 | 944 | 285,374 | 140,879 | 89,213 | 24,799 | 2,709 |
| South Atiantic | 26,303 | 17,376 | 9,089,236 | 2,636 | -, 284, 312 | 3,014 | 2,349,405 | 2,461 | 3,488,218 | 816 | 716,798 | 1,300,158 | 1,082,739 | 306,176 | 4,921 |
| Dulaware.. | 417 | 284 | 143,362 | 59 | 569,575 | ${ }^{88}$ | 40,419 | 18 | 22,951 | 18 | 30,464 | 26,381 | 35,900 | 7,025 | 193 |
| Miryland... <br> District of | 3,038 | 2,209 | 1,104,793 | 311 | 784,442 | 66 | 307,548 | 289 | 34,3,809 | 63 | 43,157 | 150,010 | 141,396 | 35,330 | 1,833 |
| Columbia... | 1,090 | 761 | 583,832 | 190 | 598,075 | 7 | 46,278 | 226 | 185,850 | 6 | 6,035 | 63,029 | 76,748 | 16,733 | 4.59 |
| Virginia... | 3,302 | 2,213 | 1,223,291 | 296 | 504,376 | 414 | 367,939 | 339 | 423,708 | 100 | 68,248 | 218,505 | 134,216 | 42,047 | 1,821 |
| West virginit | 1,823 | 1,339 | 547,821 | 173 | 208,880 | 157 | 112,600 | 121 | 189,932 | 33 | 7,057 | 76,633 | 67,064 | 17,830 | 848 |
| North Caroline | 4,752 | 2,957 | 1,516,983 | 379 | 999,4,46 | 728 | 521,238 | 533 | 967,298 | 155 | 278,737 | 208,222 | 162,796 | 50,617 | 2,840 |
| South Carolir | 2,026 | 1,256 | 034,373 | 140 | 139,720 | 379 | 230,707 | 174 | 293,227 | 62 | 43,217 | 84,018 | 56,394 | 18,490 | 1,220 |
| ceorgia. | 4,496 | 2,658 | 1,598,873 | 672 | 1,833,686 | 568 | 301,760 | 482 | 679,040 | 127 | 234,210 | 252,614 | 200,798 | 54,247 | 2,724 |
| Florida. | 5,309 | 3,699 | 1,735,809 | 421 | 646,136 | 557 | 421,910 | 379 | 392,413 | 263 | 205,773 | 220,746 | 207,427 | 64,857 | 2,983 |
| East South Certral.. | 21,278 | 7,261 | 4,773,066 | 905 | 2,164,754 | 1,657 | 924,225 | 2,205 | 1,963,967 | 350 | 437,625 | 807,486 | 420,925 | 122,389 | 7,784 |
| Kentucky. | 2,720 | 2,721 | 964, 714 | 157 | 450,458 | 413 | 235,620 | 322 | 468,495 | 97 | 69,295 | 265,797 | 104,260 | 29,997 | 1,846 |
| Tentessee | 3,877 | 2,531 | 2,24, 6,21 | 386 | 887,857 | 379 | 298,283 | 491 | 996,742 | 90 | 137,493 | 336, 130 | 166,179 | 47,011 | 2,584 |
| Alabana. | 2,818 | 1,814 | 1,020,901 | 264 | 740,013 | 423 | 240,040 | 245 | 268,095 | 72 | 58, 1774 | 135,075 | 104,257 | 30,135 | 2,041 |
| Missis | 1,863 | 1,095 | 543,830 | 88 | 86,426 | 42 | 150,282 | 147 | 230,635 | 91 | 172, 658 | 70,486 | 46,319 | 15,246 | 1,313 |
| West South Central | 22,977 | 14,413 | 8,858,007 | 2,100 | 4,213,553 | 3,697 | 1,302,866 | 1,650 | 2,201,085 | 1,111 | 607,711 | 1,230,213 | 812,575 | 218,225 | 15,261 |
| Arkanses. | 1,965 | 1,140 | 507,379 | 101 | 118,231 | 492 | 137,531 | 124 | 160,566 | 108 | 75,142 | 68,076 | 47,869 | 14,427 | 1,437 |
| Lovisiana | 3,634 | 2,42 | 1,066,544 | 367 | 664,807 | 454 | 233,328 | 263 | 318,268 | 108 | 38,618 | 196,015 | 146,661 | 40,490 | 2,231 |
| Oklatom | 3,627 | 2,093 | 988,588 | 272 | 626,227 | 752 | 180,875 | 238 | 370,441 | 272 | 107,085 | 139,001 | 101,058 | 27,224 | 2,436 |
| Texas. | 23,745 | 8,738 | 5,695,496 | 1,360 | 2,804, 288 | 1,999 | 751,132 | 1,025 | 1,412,810 | 623 | 386,866 | 827,121 | 516,987 | 136,084 | 9,159 |
| intain. | 10,019 | 5,318 | 2,562,906 | 759 | 1,066, 305 | 2,313 | 678, 135 | 582 | 956,405 | 1,048 | 588,945 | 363,896 | 296,396 | 80,382 | ,295 |
| Moritana | 1,4974 | 558 | 206, 696 | 76 | 49,119 | 475 | 85,170 | 4 | 103,702 | 34.8 | 193,910 | 50,622 | 30,207 | 7,885 | 687 |
| Idaho | 1,273 | 527 | 187,756 | 51 | 19,613 | 399 | 99,307 | 33 | 67, 04.8 | 263 | 109,54,5 | 37,324 | 27,220 | 10,003 | 824 |
| yoming. | 553 | 276 | 97,002 | 28 | (D) | 201 | 41,418 | 19 | 28,340 | 29 |  | 19,026 | 9,212 | 2,576 | 366 |
| colorado. | 2,897 | 1,545 | 834,571 | 303 | -46, 058 | 500 | 142,864 | 279 | 456, 267 | 270 | 134,539 | 121,070 | 100,540 | 25,583 | 1,919 |
| Hew Mexic | 1,003 | 6.30 | 281,472 | \%1 | 29,980 | 260 | 81,801 | 25 | 46,015 | 27 | 12,424 | 35,695 | 27, 450 | 7,741 | 703 |
| Arizana. | 1,285 | 848 | 418,788 | $8{ }_{8}^{86}$ | 89,771 | 212 | 110,368 | 90 | 109,940 | 49 | 47,388 | 53,229 | 4,361 | 12,270 | 802 746 |
| Utah... | 2,174 335 | 703 231 | $36,7,473$ 109,250 | $\begin{array}{r}143 \\ 13 \\ \hline\end{array}$ | 207,993 $(0)$ | 184 | 82,854 35,353 |  | 241,370 5,723 | ¢0 | 78,257 | 55,900 11,130 | 48,180 9,220 | $\begin{array}{r}12,250 \\ 2,074 \\ \hline 0,08\end{array}$ | 746 248 |
| Pactfic.. | 27,524 | 18,562 | 11,419,923 | 2,832 | 6,892,231 | 2,531 | 1,809,591 | 2,467 | 3,253,648 | 2,137 | 1,131,932 | 1,525,909 | 1,359,973 | 309,018 | 18,266 |
| Washirgt | 4,658 | $7+6$ | 1,725,06,3 | 560 | 799,221 | 698 | 339,958 | 355 | 388, 095 | 309 | 204,704 | 246,922 | 200,962 | 48,617 | 2,615 |
| Oregach.. | 2,995 | 1,935 | 1,281,400 | 266 | 443,227. | 455 | 237,582 | 198 | 342, 036 | 142 | 77,497 | 169,435 | 224,607 | 29,068 | 2,011 |
| Californ | 19,876 | 13,831 | R,413,460 | 2,06t | 5,599, 783 | 1,378 | 1,232,051 | 1,914 | 2,522,327 | L ${ }^{\text {P }}$ | 849,731 | 1,109,552 | 1,034,404 | 231,333 | 23,640 |

[^20]Table 1F WHOLESALE TR JDE $1948^{1}$－GEOGRAPHLC DIVISIONS AND STATES
Establehments and Sales by Tipe of Operatom，Inventorics，Innual Patroll，and Personnel

| Division and State | Estat－ <br> 1isk－ <br> ments， <br> $1{ }^{4}+8$ | Mator espu of oursation |  |  |  |  |  |  |  |  |  | Irven－ tories，end of vear， at inet $14{ }^{2}$ <br> （\＄1000） | $\begin{aligned} & \text { Payrnll, } \\ & \text { entire } \\ & \text { veas. } \\ & 19.88 \end{aligned}$$(\$ 1000)$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Merchar．t wholesaleris |  | Manufacturers sales branches， sales offices |  |  |  | W．rehandise agents，brokers |  | Assemblers of farm products |  |  |  |  |  |
|  |  | $\begin{array}{\|c\|} \hline \text { Estat- } \\ \text { lish- } \\ \text { ments, } \\ 19+8 \\ \text { (Number) } \end{array}$ | $\begin{aligned} & \text { sales, } \\ & \text { entire } \\ & \text { year } \\ & 1948 \\ & \{1,000\} \end{aligned}$ | $\begin{array}{\|c\|} \hline \mathbf{E}:+4 \mathrm{si}- \\ \text { lish- } \\ \text { ments. } \\ 1^{13.48} \\ \text { (Number) } \\ \hline \end{array}$ | $\begin{aligned} & \text { sale, } \\ & \text { entire } \\ & \text { year } \\ & 1,4,88 \\ & \$ 1,0001 \end{aligned}$ | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments, } \\ & 19+8 \\ & \text { (Mumber) } \end{aligned}$ | ：© 1 entire year $1 \text { aing }$ $(11,0(k))$ | Eatak－ lish－ ments， 1－4， （Number） | ＇ales， entiro year 1948 $\$ 1,(k) 0)$ | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments, } \\ 19 ; 8 \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Hale, } \\ & \text { entire } \\ & \text { year } \\ & 1+4.8 \\ & (\$ 1, \ldots 10) \end{aligned}$ |  |  |  |  |
| U．S．，total | 210，099 | 129，117 | $7 \mathrm{t}, 533,200$ | 23，70r | 50，800，38， | 28，351 | 10， $483,0(x)$ |  | 32，839，+1.4 | 14． 787 | 1．＊20，288 | 9，北5，460 | 7，734，207 | 2，305，403 | 130.878 |
| New Enigland． | 11，000 | 8，403 | 4，510，324 | 1，1．23 | 2，515，04．4 | 4.57 | 815．233 | 7 t 8 | 1，085， 0105 | 150 | 122，38＊＊ | 607，810 | 458，795 | 131，032 | ． 414 |
| Matre．．． | 809 | 54.4 | 247，989 | 101 | 80，239 | 158 | 98，405 | 22 | 23，854 | 45 | 34，948 | 43，520 | 27，010 | 9，91，3 | 34.5 |
| New Hampshire． | 405 | 30 c | 10．，005 | 53 | 34，4，26 | 84 | （D） |  | （D） | 19 | 4， 305 | 14，411 | 10，0．50 | 3，824 | 205 |
| Vermont．．． | 360 | 208 | 78，157 | 3 e | 19，284 | 73 | 31，285 | 13 | 0，8．8 | 10 | 3，535 | 15，167 | 8， 0,71 | 2，931 | 11，7 |
| Massachusetts | 6，847 | 4，948 | 2，970，599 | 1，025 | 1， $89.4,4012$ | 193 | 327，331 | 4.25 | 939，319 | 56 | 60，991 | 369，356 | 291，428 | 82，718 | 2，688 |
| Rhode Island． | 994 | 820 | 340， 120 | 103 | （D） | 37 | （D） | 34 | （D） | 4 | （D） | 54，363 | 34，914 | 11，027 | 501 |
| Connecticut．．．．． | 2，151 | 1，636 | 76．3，455 | 310 | （D） | 118 | 218，574 | 71 | 49，532 | 16 | （D） | 120，993 | 80，122 | 25.94 .9 | 988 |
| Mddle Atiantic． | 56， 380 | 41，223 | 24，16．5，438 | 5，718 | 17，500，732 | 1，770 | 1，945，177 | 5,333 | 11，187，759 | 33. | 237， 654 | 2，731，716 | 2，285，698 | 591，447 | 32，19 |
| New York．．． | 30，518 | 27，950 | 17，705，211 | 3，-57 | 12，35t，＋4．4 | 798 | 83t， 205 | 4， 109 | 17， 103,443 | 204 | 125， 397 | 1，971，639 | 1，599，255 | 384，100 | 20，350 |
| New Jersey．． | 5，057 | 4，102 | 1，802，074 | 4.46 | 43c， 885 | 236 | 501，787 | 175 | $139 \cdot 185$ | $\therefore 0$ | 26，631 | 230，564 | 197，539 | 57，07\％ | 3，030 |
| Pennsylvania．．．． | 12，805 | 9，111 | 4，570，54．83 | 1，817 | 4，207，203 | 736 | －07，185 | 1，049 | 1，144，141 | 92 | 79，626 | 529，513 | 488，904 | 150，25．3 | 9，239 |
| East North Central． | －2，597 | 26，434 | 14，772，549 | 5，40， 2 | 12，850，742 | 5，823 | 2，145，911 | 3，836 | 7，005，630 | 3，042 | 2，002，491 | 1，777，959 | 1，642，405 | 458，437 | 25，551 |
| Ohito．．．．．．．．．．．． | 10，610 | 6，359 | 3，882，403 | 1，6．19 | 3，358，052 | 86 | 522，208 | 941 | 1，167，804 | 577 | 335，272 | 4，20，462 | 4，09，490 | 117，310 | 5，887 |
| Indiana．． | 4，895 | 2，562 | 1，347，479 | 420 | 52t， 247 | 1，077 | 324，490 | 270 | 517，706 | 559 | 407，893 | 180，457 | 138，023 | 42，857 | 3，090 |
| Ilinois．． | 15，096 | 8，561 | 5，612，184 | 1，992 | 5，758，249 | 1，677 | 547，524 | 1，525 | 4，189，2e\％ | 1，281 | 941，671 | ce 3,480 | 665，129 | 175．207 | 9，2e0 |
| nhechigar．．．．．．． | 7，000 | $44^{4}+685$ | 2，360，50 | 1，014 | 2，515，494 | 1，001 | 492，857 | 640 | 851，797 | 371 | 201，449 | 324，211 | 297，790 | 83，138 | 4，8．3 |
| Wisconsin．．．．．．． | 4，59t | 2，508 | 1，369，787 | 410 | 698，700 | 1，164 | 258，772 | 200 | 278，802 | 25i4 | 11t，200 | 189，149 | 131，967 | 39，419 | 2，451 |
| West North Central． | 28，．．01 | 10，395 | 7，463，014 | $\therefore 195$ | 3，852，619 | 7，158 | 1，087，525 | 1，74． | $4,843,4.8$ | 6，887 | 3，699，332 | 1，078，699 | 702，498 | 233，035 | 16.76 |
| Minnesota．． | 5，392 | 2，143 | 1，980，830 | 491 | 884，4，45 | 1，344 | 261，991 | 359 | 1，0te， 552 | 1，055 | 653，928 | 271，138 | 162，650 | 52，082 | 2，845 |
| Iown．．． | 5，320 | 1，707 | 949,132 | 310 | 303，100 | 1，274． | 240,463 | 248 | 703，03t | 1，315 | 96，3， 713 | 136，046 | 97，751 | 34．532 | 3，632 |
| Missouri．．． | 0，919 | 3，695 | 2，745，913 | 971 | 2，019，328 | 1，106 | 257，087 | 733 | 1，591，511 | 414 | 294，636 | 356， 617 | 275，720 | 85．302 | 4，275 |
| North Dekota．．．． | 2，102 | 298 | 177，702 | 45 | 70，14， 4 | 657 | 69，086 | 34 | 112， 6.85 | 1，018 | 490，558 | 73，217 | 24，705 | 8，885 | 842 |
| South Dekota．．．． | 7，079 | 318 | 173， 343 | 38 | 39，246 | 576 | 70，447 | 53 | 190，50t． | 094 | 304，439 | 40，208 | 20，978 | 7，941 | 838 |
| Nebresta． | 2，832 | 929 | 639，290 | 180 | 289，904 | 635 | 99，213 | 195 | 814．231 | 893 | 408，263 | 92，743 | 60，656 | 21，890 | 1，668 |
| Kansas．．． | 4，157 | 1，2．5 | 796，804 | 154 | 180，346 | 1，166 | 82，638 | 14 | 364，947 | 1，448 | 583，895 | 108，730 | 60，038 | 22，403 | 2，576 |
| South Atiantic．．．．． | 20，825 | 22，336 | 6，453．983 | 2，421 | 4，600，361 | 2，882 | 1，371，369 | 1，954 | 2，619，693 | 1，232 | 712，301 | 956，733 | 715，920 | 255，645 | 12，204 |
| Delaware．．．．．．．． | 344 | 213 | 85，556 | 56 | （D） | 38 | 19，781 | 14 | （D） | 23 | （D） | 22，761 | 17，672 | 5，140 | 187 |
| Maryland．．．．．．．． | 2，761 | 1，904 | 922，997 | 301 | 572，762 | 157 | 164，151 | 241 | 272，188 | 158 | 52，458 | 118，160 | 98，946 | 33，281 | 1，750 |
| Diatrict of Columbia．．．．．．． | 1，018 | 64.4 | 467，410 | 238 | 538，818 | 10 | 33，858 | 124 | （D） | 2 | （D） | 50，529 | 58，886 | 16，243 | 478 |
| Virginia．．．．．．．． | 2，863 | 1，670 | 926，177 | 278 | （D） | 408 | 211，712 | 283 | 342，877 | 224 | （D） | 131，554 | 96，230 | 38，549 | 7，715 |
| West Virginia．．． | 1，638 | 1，151 | 564，468 | 178 | 204，169 | 174 | 91，343 | 108 | 188，825 | 27 | 11， 348 | 71，358 | 54，917 | 17，162 | 736 |
| Nortb Carolina．． | 3，690 | 1，984 | 1，022，714 | 356 | 726，817 | 649 | 274，697 | 487 | 809，181 | 214 | 222，415 | 190，449 | 102，530 | 41，037 | 2，300 |
| South Carolina．． | 7，517 | 837 | 456，826 | 113 | 111，950 | 335 | 125，917 | 142 | 219，764 | 90 | 70，572 | 54，701 | 36，297 | 13，402 | 947 |
| Georgia．．．．．．．． | 3，586 | 1，835 | 1，063，207 | 619 | 1，301，804 | 568 | 189，276 | 360 | 4－5，354 | 204 | 117，76？ | 174，269 | 131，194 | 43，117 | 2，215 |
| Florida．．．．．．．．． | 3，408 | 2，098 | 964，628 | 282 | （D） | 543 | 260，134 | 195 | 159，114 | 290 | （D） | 142，952 | 119，248 | 47，714 | 1，876 |
| Eest South Central． | 9，480 | 5，412 | 3，676，974 | 802 | 1，310，952 | 1，638 | 580，044 | 878 | 1，528，256 | 690 | 428，228 | 475，730 | 283，278 | 103， 848 | 6，700 |
| Kentucky．．．．．．．． | 2，266 | 1，311 | 765，786 | 158 | 229，262 | 426 | 155，274 | 250 | 430，991 | 115 | 62，651 | 103，294 | 69，911 | 25，264 | 1，634 |
| Ternesse | 3，220 | 1，831 | 1，737，297 | 375 | 577，430 | 341 | 272，255 | 350 | 733，543 | 314 | 117，211 | 204，745 | 110，527 | 39，188 | 2，134 |
| Alabama．．．．．．．．． | 2,386 1,608 | 1,397 873 | 757,511 416,380 | 258 71 | 476,839 57,421 | 426 | 250,114 202,401 | $\begin{array}{r}168 \\ \hline 9\end{array}$ | 190,263 173,459 | 137 | 93,907 174,459 | 101,443 66,254 | 71,553 31,287 | 26,174 13,222 | 1,755 1,177 |
| Mississippi．．．．． | 1，608 | 873 | 416，380 | 7 | 57，421 | 445 | 202，401 | 95 | 173，459 | 124 | 174，459 | 66，254 | 31，287 | 13，222 | 1，177 |
| West South Central． | 18，765 | 9，833 | 6，029，807 | 1，953 | 2，887，255 | 3，748 | 892，714 | 1，198 | 1，679，570 | 2，033 | 1，015，239 | 872，832 | 531，354 | 186，176 | 12，491 |
| Arkanses．．．．．．．． | 2，008 | 940 | 407，156 | 96 | 76，608 | 518 | 98，167 | 103 | 77，690 | 351 | 147，186 | 59，697 | 36，407 | 14，090 | 1， 480 |
| Louisiana． | 2，872 | 1，701 | 1，250，849 | 342 | 522，196 | 465 | 158，155 | 214 | 258，845 | 150 | 46，780 | 161，997 | 100，145 | 34，725 | 1，752 |
| Oklahoma． | 3，302 | 1，572 | 719，080 | 279 | 336，793 | 726 | 128，775 | 145 | 267，041 | 580 | 222，881 | 107，770 | 71，442 | 24，570 | 2，108 |
| тexas．． | 10，583 | 5，620 | 3，752，722 | 1，236 | 1，951，658 | 2，039 | 507.617 | 736 | 1，076，003 | 952 | 598，392 | 54，3，368 | 325，360 | 112，782 | 7，151 |
| Mountain．．．．．．．．．．． | 7，986 | 3，573 | 1，729，756 | 665 | 713，389 | 2，143 | 406，416 | 381 | 72， 327 | 1，224 | 590，530 | 301，767 | 196，940 | 68，774 | 4，871 |
| Montana．．．．．．．． | 1，338 | 386 | 192，164 | 66 | 56，752 | 458 | 52，464 | 35 | 94，069 | 393 | 179，606 | 49，528 | 21，419 | 7，343 | 586 |
| Idaho．．．．．．．．．．． | 1，102 | 308 | 122，152 | 56 | 20，855 | 370 | 59，845 | 27 | 77，554 | 341 | 128，978 | 26，737 | 19，205 | 8，877 | 681 |
| Wyoming．．．．．．．． | 411 | 179 | 80，446 | 29 | 14，662 | 168 | 27，846 | 5 | 11，571 | 30 | 13，125 | 14，042 | 5，925 | 2，136 | 268 |
| Coloraso．．．．．．．． | 2，422 | 1，157 | 620，621 | 258 | （D） | 458 | （D） | 195 | 320， 375 | 354 | 176，453 | 96，594 | 74，803 | 25，316 | 1，534 |
| New Mexico．．．．．． | 662 | 362 | 148， 389 | 36 | 12，402 | 223 | 41，142 | 15 | 31，806 | 26 | 14，735 | 26，010 | 12，098 | 4，349 | 499 |
| Arizona．．．．．．．．． | 785 | 430 | 217，721 | 71 | 52，419 | 201 | 61，325 | 40 | 46， 377 | 43 | 26，542 | 29，175 | 23，115 | 7，805 | 513 |
| Utah．． | 1，025 | 618 | 294，333 | 133 | 167，473 | 173 | 46，038 | 64 | 130，475 | 37 | 51，091 | 52，377 | 35，842 | 11，656 | 616 |
| Nevada．．．．．．．．．． | 241 | 133 | 53，930 | 16 | （D） | 92 | （D） | ．．． | ．．． | ．．． | ．．． | 7，304 | 4，533 | 1，292 | 174 |
| Pactric．．．．．．．．．．．． | 21，999 | 23，448 | 7，728，395 | 2，802 | 4，563，288 | 2，532 | 1，238，671 | 2，024 | 2，177，24．4 | 1，193 | 1，098，127 | 1，162，188 | 917，319 | 272，009 | 14，852 |
| Washingto． | 3，782 | 2，091 | 1，225，483 | 2， 463 | 526，086 | 608 | 236，432 | 297 | 346，054 | 323 | 227，760 | 186，752 | 139，520 | 44，062 | 2，290 |
| Oregor．．．．．．．．．．． | 2，345 | 1，354 | 928，358 | 230 | 375，809 | 428 | 167，616 | 177 | 23t， 4.52 | 151 | 138，204 | 13コ， 777 | 91，276 | 28，401 | 1，396 |
| Callfornia．．．．．． | 15，872 | 9，998 | 5，574，554 | 2，109 | 3，661．393 | 1，י96 | 934，623 | 1,550 | 1，594，438 | 719 | 7732，163 | 835，659 | 686,523 | 199，456 | 11，166 |

（D）Wisthreld to avold disclosure．．．．Represents zero．${ }^{1}$

Table IG WHOLESALE TRADE: 1954-STANDARD METROPOLITAN AREAS
Establishments and Sales by Type of Operation; Payroll, Personnel, and Population


Table 1G. WHOLESALE TRADE. 1954-STANDARD METROPOLITAN AREAS-..Continued
Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

| $\begin{aligned} & \text { Standard } \\ & \text { me tropolitan } \\ & \text { area } \end{aligned}$ | Estab- <br> lishments |  |  |  |  |  |  |  |  |  |  | Payroll. entire year$(\$ 1,000)$ | Payroll and paid employees, workweek ended nearest November 15 |  | Active <br> propri- <br> etore <br> of un- <br> incor- <br> proratied <br> busi- <br> nesses, <br> Novem- <br> ber <br> (Num- <br> (ber) | Fopula-tion,1950 1950 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Merchant wholesalers |  | Manufacturers sales branches. sales offices |  | Fetrolem bulk plants, terminals and $I P$ gas: racilities |  | Merchandise agenta. brokers |  | Assemblers of farm products |  |  |  |  |  |  |
|  |  | Estab- <br> lish- <br> ments <br> (NuTl <br> ber) | Sales $(\$ 1,000)$ | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Num- } \\ & \text { ber) } \end{aligned}$ | Sales $(\$ 1,000)$ | Es tab-lishments (Number) | $\begin{aligned} & \text { Sales } \\ & \text { (\$1.000) } \end{aligned}$ | Estab- <br> 11snments <br> (Number) | Sales $(\$ 1,000)$ | Estab-118ヶments <br> (Mumber) | $\begin{array}{\|c\|} \hline \text { Sales } \\ \text { (\$1,000) } \\ \hline \end{array}$ |  | Payroll (Dollars) | $\begin{gathered} \begin{array}{c} \text { Bup loy } \\ \text { ees } \\ \text { (Nuen- } \\ \text { ber) } \end{array} \\ \hline \end{gathered}$ |  |  |
| Johnstom, | 205 | 202 | 62,383 | 25 | 20,326 | 22 | 17,540 | 14 | (0) | 2 | (0) | 6,869 | 130,066 | 1,918 | 100 | 291,354 |
| Kalamazos, Mich. | 227 | 156 | 6-4,930 | 32 | 48,246 | 17 | 10,882 | 17 | 11,113 | 5 | 5,260 | 10,908 | 203,610 | 2,319 | 121 | 126,707 |
| Kansas Clyy, Mo. | 2,105 | 1,304 | 1,270,680 | 355 | 1,061,283 | 100 | 75,142 | 316 | 770,383 | 30 | 80,084 | 132,908 | 2,631,361 | 29,227 | 1,155 | 814,357 |
| Kenosha, wis.... | 72 | 51 | 25,933 | 5 | 8,121 | 10 | 5,614 | $\cdots$ |  | 6 | 2,058 | 2,022 | 39,114 | 504 | 52 | 75,238 |
| Knoxville, Tens | 421 | 298 | 169,108 | 52 | 120,869 | 22 | 45,711 | 45 | 77,072 | 4 | 7,050 | 21,002 | 401,300 | 5,163 | 208 | 337,105 |
| Lancaster, | 361 | 26.4 | 119,939 | 26 | 43,374 | 25 | 20,635 | 24 | 77,463 | 22 | 21,589 | 14,229 | 274,203 | 3,908 | 254 | 234,717 |
| Lansing, Mich | 287 | 207 | 147,224 | 36 | 32,594 | 26 | 17,451 | 12 | 27,117 | 6 | 1,772 | 14,110 | 267,393 | 2,944 | 130 | 172,941 |
| Larede, Tex. | 80 | 63 | 17,913 | 1 | (0) | , | 4,8\% | 4 | 1,702 | 3 | (0) | 1,251 | 22,274. | 515 | 72 | 56,141 |
| Levrence, Mess. Lexington, Ky... | $\frac{132}{207}$ | 120 131 | 63,378 86,710 | 23 | (0) 14,193 | 4 | 1,516 9,523 | $4{ }^{2}$ | ${ }_{91,712}$ |  |  | 4,749 | 90,588 | 1,273 | 59 | 125.935 |
| Lexington, Ky........ | 207 | 131 | 86,710 | 23 | 14,193 | 9 | 9,523 | 41 | 91,712 | 3 | 1,286 | 8,8\% | 166,468 | 2,597 | 96 | 100,746 |
| Lim, Ohio.. | 159 | 107 | 55,238 | 20 | (0) | 15 | 18,004 | 2 | (D) | 15 | 18,854 | 5,709 | 110,638 | 1,394 | 88 | 88,183 |
| Lincoln, Nebr......... <br> Little Rock-North Little Rock, Ark.... | 195 | 132 | 88,189 | 19 | 10,287 | 22 | 8,519 | 6 | (D) | 16 | (0) | 8,863 | 173,928 | 2,306 | 97 | 119,742 |
|  | 132 | 270102 | 32,734 | 5210 | 3,657 | 14 | 10,668 | 372 | 67,229(0) | 4 | 9,667$(0)$ | 20,677 | 366,126 | $\begin{array}{r} 4,888 \\ 916 \end{array}$ | 2884, | 196,685 |
| Lorain-Elyris, Ohio.. Los Angeleslong Beach, Callf... |  |  |  |  |  |  |  |  |  |  |  | 4,180 | 78,380 |  |  |  |
|  | 9,193 | 6,921 | $4,179,404$ | 905 | 2,906,429 | 177 | 461,820 | 1,067 | 1,456,74 | 123 | 171,701 | 519,065 | 10,985,251 | 110,828 | 6,086 | 4,367,911 |
| Loulsville, K. | 936 | 682 | 533,443 | 114 | 396,088 | 29 | 66,859 | 89 | 135,732 | 22 | 38,973 | 62,676 | 1,217,683 | 15,118 | 508 | 576,900 |
| Lowell, Mass......... | 113 | 99 | 28,148 | 8 | 4,213 | 3 | 9,069 | 3 | 4,027 |  |  | 3,014 | 52,610 | 812 | 37 | 133,928 |
| Lubbock, Tex. | 313 | 236 | 176,383 | 23 | 20,368 | 24 | 13,792 | 16 | 25,287 | 14 | 27,631 | 11,042 | 252,153 | 2,864 | 211 | 101,048 |
| Hecon, Ga.... | 176 | 133 | 68,070 | 19 | 14,880 | 12 | 10,038 | 12 | 11,647 |  |  | 7,229 | 135,910 | 2,146 | 93 | 135,043 |
| ndison, wis | 309 | 188 | 109,361 | 43 | 51,620 | 48 | 20,404 | 9 | 4,688 | 21 | 12,139 | 12,984 | 266,701 | 3,081 | 140 | 169,357 |
| manchester, N | 285 | 143 | 73,084 | 24 | 25,555 | 13 | (0) | 5 | (D) |  |  | 7.960 | 141,161 | 1,930 | 51 | 88,370 |
| Memphis, Tenn. | 1,089 | 716 | 1,233,626 | 177 | 542,526 | 23 | 42,096 | 162 | 564,233 | 11 | 79,058 | 68,124 | 1,359,760 | 18,218 | 659 | 482,393 |
| Mani, Fla... | 1,324 | 1,058 | 567,534 | 106 | 118,044 | 28 | 48,582 | 115 | 99,04] | 17 | 8,830 | 54,398 | 1,057,254 | 13,646 | 624 | 495,084 |
| Milvaukee, vis. Mioneapolis- | 1,714 | 1,203 | 715,700 | 258 | 795,485 | 43 | 82,853 | 198 | 255,467 | 12 | 4,187 | 103,948 | 2,077,686 | 22,813 | 750. | 871,067 |
| St. Paul, Mi | 2,496 | 1,614 | 1,692,718 | 385 | 1,139,977 | 109 | 124,144 | 348 | 1,099,832 | 40 | 71,259 | 181,057 | 3,507,038 | 38,726 | 1,131 | 1,116,509 |
| Mobile, Ala. | 340 | 258 | 152,257 | 39 | 54,808 | 15 | 27,992 | 28 | 32,294 |  |  | 26,097 | 334,224 | 4,44 | 204 | 231,105 |
| Mantgawery, Als | 242 | 167 | 111,856 | 35 | 43,794 | 14 | 11,476 | 23 | 32,557 | 3 | 2,364 | 10,803 | 206,650 | 3,132 | 149 | 138,965 |
| Mmcie, Ind.. | 131 | 89 | 27,701 | 10 | 2,074 | 16 | 13,972 | 9 | 14,483 | 7 | 4,216 | 4,083 | 76,710 | 1,041 | 76 | 90,252 |
| Nashrille, Tenn. | 615 | 438 | 323,770 | 73 | 73,434 | 16 | 48,0,7 | 81 | 112,808 | 7 | 19,630 | 31,522 | 603,388 | 8,550 | 351 | 321,758 |
| New Bedford, Mas | 170 | 152 | 63,862 | 9 | 8,662 | 5 | 2,064 | 3 | (0) | 1 | (0) | 5,285 | 93,830 | 1,497 | 91 | 137,469 |
| Nev Eritain- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bristol, comer. | 110 | 95 | 30,788 | 8 | 12,533 | 3 | 1,264 | 4 | 2,332 |  |  | 3,425 | 62,622 | 817 | 70 | 146,983 |
| Nev Haven, Comn.. | 602 | 480 | 230,792 | 65 | 125,490 | 16 | 116,260 | 36 | 31,901 | 7 | 3,757 | 29,803 | 590,735 | 6,938 | 296 | 264,622 |
| New Orleans, La..... | 1,442 | 1,013 | 921,526 | 223 | 546,164 | 34 | 59,521 | 166 | 221,165 | 8 | 2,313 | 82,396 | 1,613,199 | 20,532 | 832 | 685,405 |
| Nev Jersey.......... | 35,622 | 29,089 | 21,691,360 | 1,955 | 14,781,548 | 266 | 1,200,194 | 4,198 | 10,660,769 | 114 | 125,170 | 1,893,444 | 35,821,311 | 368,720 | 19,256 | 12,911,994 |
| Norfolk- <br> Portsmouth, Va...... Ogden, Utah. ......... Oklahcma City, Okle.. Omaha, Nebr........... Orlando, Fla.......... |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 552 | 411 | 287,422 | 51 | 68,416 | 28 | 72,341 | 53 | 60,375 | 9 | 6,472 | 28,874 | 554,8 | 7,692 |  | 446,200 |
|  | 114 | 73 | 4,4,435 | 10 | 14,628 | 9 | 4,947 | 13 | 67,828 | 9 | 23,309 | 4,436 | 88,744 | 1,207 | 78 | 83,319 |
|  | 856 | 605 | 383,157 | 125 | 307,943 | 33 | 26,651 | 84 | 194,859 | 9 | 15,510 | 42,360 | 858,138 | 10,479 | 522 | 325,352 |
|  | 921 | 560 | 533,176 | 14.5 | 395,511 | 65 | 56,313 | 128 | 708,653 | 23 | 54,97\% | 52,392 | 1,029,958 | 12,493 | 555 | 366,395 |
|  | 307 | 223 | 105,897 | 25 | 17,24, | 20 | 18,182 | 15 | 7,863 | 24 | 25,875 | 15,706 | 295,164 | 5,435 | 153 | 114,950 |
| Peoria, Ill.......... | 433 | 273 | 160,636 | 60 | 88,407 | 45 | 47,529 | 39 | 135,325 | 26 | 48,609 | 20,302 | 396,466 | 4,682 | 238 | 250,512 |
| Philadelphia, Fa..... | 6,613 | 5,009 | 2,853,834 | 731 | 2,999,771 | 113 | 381,083 | 718 | 828,045 | 42 | 32,334 | 355,584 |  | 80,034 | 4,950 | 3,671,048 |
| Phoenix, Ariz....... | 721 | 492 | 300,691 | 69 | 82,426 | 62 | 55,035 | 62 | 78,397 | 36 | 40,394, | 32,361 | 701,261 | 9,054 | 43 | 331,770 |
| P1ttsburgh, Pa........ | 3,126 81 | 2,238 62 | $1,238,788$ 21,879 | 471 12 | 1,792,934 | 77 5 | 167,727 4,001 | 322 2 | 305, 893 | 18 | 47,547 | 176,497 2,899 | $3,44,236$ <br> $54,4,78$ | 37.763 693 | 2,039 | 2,213,236 |
| Portiand, min | 323 | 250 | 151,032 | 47 | 68,330 | 15 | 50,238 | 10 | (0) | 1 | (D) |  | 322,375 | 4,575 |  |  |
| Portland, Oreg..... | 1,589 | 1,123 | 987,245 | 217 | 465,339 | 72 | 107,293 | 152 | 253,369 | 25 | 26,948 | 90,112 | 1,858,736 | 19,566 | 442 | 704,829 |
| Providence, R. I..... | 1,236 | 1,043 | 479,413 | 91 | (D) | 39 | 136,137 | 59 | 50,123 | 4 | (0) | 49,129 | 919,365 | 12,4,4 | 554 | 737,203 |
| Fueblo, Colo......... | 126 | 90 | 48,906 | 14 | 8,776 | 37 | 7.579 | 3 | (0) | , | (0) | 3,998 | 78,438 | 1,042 | 94 | 90,188 |
| Racine, wis... | 141 | 93 | 28,540 | 14 | 15,664 | 25 | 12,462 | 3 | 1,136 | 6 | 5,534 | 4,734 | 96,549 | 1,097 | 82 | 109,585 |
| Raleigb, N. C.. | 268 | 178 | 118,671 | 39 | 32,738 | 25 | 14,995 | 23 | (0) | 3 | (0) | 11,817 | 237,524 | 3,320 | 138 |  |
| Reading, Pa.. | 358 | 273 | 109,820 | 39 | 60,727 | 20 | 28,996 | 21 | 26,728 | 5 | 2,505 | 12,985 | 243,411 | 3,4,27 | 24. | 255,740 |
| Richmond, Va.. | 688 | 457 | 370,680 | 124 | 318,552 | 22 | 73,302 | 82 | 87,953 | 3 | 2,437 | 42,963 | 862,921 | 10,364 | 290 | 328,050 |
| Roanoke, Va.... | 243 | 169 | 105,460 | 32 | 29,457 | 15 | (0) | 24 | 26,923 | 3 | (0) | 12,004 | 235,788 | 3,213 | 106 | 133,407 |
| Rochester, N. Y | 806 | 572 | 326,071 | 112 | 217,593 | 31 | 66,081 | 82 | 57,772 | 9 | 8,681 | 43,412 | 795,053 | 9,611 | 373 | 487,632 |
| Rockford, $111 .$. | 312 | 228 | 108,942 | 49 | 34,945 | 18 | 12,834 | 12 | 8,335 | 5 | 5,994 | 12,709 | 257,604 | 2,633 | 142 | 152,385 |
| Sacranento, Callf... | 441 | 331 | 242,730 | 63 | 63,614 | 28 | 23,475 | , | 8,200 | 12 | 9,575 | 24,907 | 526,694 | 5,929 | 293 | 277,140 |
| Saginaw, Mich.. | 266 | 172 | 113,435 | 30 | 25,390 | 29 | 16,209 | 19 | 18,378 | 16 | 15,065 | 12,751 | 250,179 | 2,886 | 167 | 253,515 |
| St. Joseph, Mo.. | 185 | 119 | 120,27 | 13 | 6,944 | 20 | 10,192 | 28 | 212,748 | 5 | 17,334 | 8,382 | 183,965 | 2,131 | 136 | 96,826 |
| St. Lovis, Mo... | 3,278 | 2,168 | 1,743,070 | 506 | 3,775,971 | 103 | 140,201 | 42 | 790,728 | 59 | 103,926 | 223,416 | 4,310,371 | 48,938 | 1,668 | 1,681,281 |
| Salt Lake city, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Utah.............. | 709 | 485 | 292,068 | 121 | 187,498 | 28 | 23,621 | 58 | 49,239 | 15 | 33,758 | 38,480 | 775,706 | 9,230 | 382 | 274,895 |
| San Angelo, Tex...... | 8800 | 100 | 40,098 | 4 | (0) | 14 | 6,228 | 55 | 3,457 | 2 | (1) ${ }^{\text {(0) }}$ | 3,258 | 70,551 | 956 | 102 | 58,929 |
| San Antanio, Tex..... | 800 | 628 | 371,120 | 81 | 97,004 | 22 | 32,573 | 55 | 94,563 | 14 | 14,756 | 38,088 | 765,201 | 10,747 | 552 | 500,460 |
| side-Gritario, Collf. | 643 | 417 | 197,140 | 30 | 19,677 | 108 | 59,283 | 20 | 27,434 | 68 | 73,974 | 25,847 | 506,969 | 6,497 | 509 | 451,688 |
| San Diego, Callif.... | 683 | 523 | 256,874 | 51 | 4,4,45 | 63 | 64,327 | 24 | 22,469 | 22 | 13,780 | 29,684 | 601,216 | 7,076 | 474 | 556,808 |
| San Francisco- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deiklard, Calif..... | 4,692 | 3,143 | 2,387,238 | 74 | 2,339,465 | 120 | 223,433 | 644 | 840,228 | 41 | 63,130 | 284,439 | 5,908,435 | 59,078 | 3,121 | 2,240,767 |
| San Jore, Calif...... | 430 | 329 | 138,023 | 41 | 86,752 | 28 | 27,625 | 13 | 8,999 | 19 | 16,256 | 16,802 | 343,475 | 4,048 | 323 | 290,547 |
| Savarrat, Ge... | 272 | 203 | 107,232 | 36 | 4, 535 | 14 | (D) | 18 | (D) | 1 | (0) | 11,679 | 213,138 | 3,018 | 153 | 151,481 |
| Scranton, Pa... | 381 | 302 | 114,046 | 42 | 49,265 | 14 | 9,151 | 21 | (D) | 2 | (D) | 13,020 | 262,408 | 3,515 | 252 | 257,396 |
| Seartle, Nash......... | 1,941 | 1,2\% | 867,025 | 31.4 | 673,267 | 51 | 107,570 | 272 | 297,893 | \% | 7,922 | 108,350 | 2,182,059 | 23,061 | 992 | 732,992 |
| Shreveport, ia....... | 409 | 290 | 196,526 | 57 | 71, 260 | 29 | (D) | 27 | 34,834 | 6 | (0) | 19,272 | 381,439 | 5,071 | 228 | 216,686 |
| Sioux City, Iowa.... | 339 | 189 | 177,865 | 35 | 22,646 | 36 | 12,600 | 51 | 490,198 | 22 | 15,704 | 34,254 | 255,113 | 3,464 | 235 | 103,917 |
| Siour Falls, S. Dak.. | 208 | 111 | 87,511 | 38 | 33,991 | 25 | 23,138 | 20 | 159,816 | 14 | 16,606 | 10,54, | 206,157 | 2,569 | \% | 70,910 |
| South Eend, Ind...... | 313 | 210 | 110,120 | 52 | 92,788 | 28 | 25,336 | 17 | 14,084 | 6 | 22,991 | 18,799 | 378,697 | 3,371 | 163 | 205.058 |

See foctrictes at end of iable.
T.hnc IG WHOLESALE TRADF $1954-E T A N D A R D$ METROPOLITAN AREAS-COntinued

Fstablishments and Sales by Tipe of Operation; Payroh, Personnel, and Population


Nithhely + avoia di-closure.
... Ferresents zerc.

Table IH WHOLFSAII: TRADE: 1948 —STANDARD MIITROPOLITAN ARI:AS
Esablashments and Sales by Tipe al Operation, Parmbl, Perwoned, and Papulaten


Table $1 H$ WHOLESALE TRADE: 1948² -STANDARD METROPOLITAN AREAS-Contmued
Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

| Standand <br> metropolitan area | Estab- <br> 11sh- <br> ments, 1948 | Major types of operation |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { Payrol1, } \\ \text { ent1re } \\ \text { year } 1948 \end{gathered}$ | Payro12 and paid employees, workweek ended nearest November 15, 1948 |  | Active proprietors of unincorporated businesses, November 1948 <br> (Number) | Population1950 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Merchant wholeaalers |  | Manufacturere' sales branches, sales off1ces |  | Fetroleum bulk plants, terminals and LP gas facilities |  | Merchandibe agents, brokera |  | Assemblers of fare products |  |  |  |  |  |  |
|  |  | Estab- <br> lishwents. 1948 <br> (Mumber) | ```Sales, entire year 194# ($1,000)``` | $\begin{gathered} \text { Estab- } \\ \text { 11sh- } \\ \text { wents, } \\ 1948 \\ \\ \text { Nurnber } \end{gathered}$ | Sales, entire year 1948 $(\$ 1,0 \cap 0)$ | Estab-lishtonts, 1948 <br> (Number) | Sales, entire year 1948 $(\$ 1,000)$ | $\left\{\begin{array}{c} \text { Estab- } \\ 11 \text { sh- } \\ \text { wents, } \\ 1948 \\ \text { (Mumber) } \end{array}\right.$ | Sales, ent1re year 1968 $(\$ 1,000)$ | $\left\|\begin{array}{c} \text { Estab- } \\ 11 \text { ah- } \\ \text { menta, } \\ 1948 \\ \\ \text { (nembert } \end{array}\right\|$ | $\begin{gathered} \text { Seles, } \\ \text { eatIre } \\ \text { year } 1948 \\ (\$ 1,000) \end{gathered}$ |  | Payroll (Dollars) | Employees (Number) |  |  |
| Johnstowt, Pa, | 220 | 171 | 58,839 | 20 | 21,064 | 24 | 13,405 | 10 | (D) | 1 | (D) | 5,639 | 110,626 | 2,026 | 178 | 291,354 |
| Kalamazoo, Mich... | 174 | 113 | 4,327 | 28 | 20,887 | 15 | 6,475 | 9 | 6,440 | 9 | 8,414 | 6,010 | 114,414 | 1,745 | 82 | 126,707 |
| Kanses City, Mo... | 1,840 | 1,080 | 1,124,016 | 369 | 020,408 | 94 | 48,733 | 297 | 872,141 | 50 | 206,578 | 96,163 | 1,836,418 | 28,453 | 1,119 | 814,357 |
| Kenosha, wis...... |  | 48 | 11,551 | t | (D) | 12 | 3,487 | 1 | (0) |  |  | 1,069 | 20,692 | 391 | 47 | 75,238 |
| Knoxville, Tenn... | 333 | 231 | 142,713 | 52 | 53,828 | 23 | (D) | 27 | (0) | ... | $\ldots$ | 14,048 | 268,700 | 4,428 | 157 | 337,105 |
| Lancaster, Pa | 239 | 274 | 67,773 | 14 | 3,356 | 26 | 18,076 | 14 | 76,43 | 11 | 9,264 | 6,606 | 121,982 | 2,402 | 163 | 234,717 |
| Lansing, Mich | 196 | 129 | 68,022 | 31 | 25,388 | 24 | 11,349 | 5 | 17,335 | 7 | 19,084 | 7,310 | 136,052 | 2,089 | 86 | 172,941 |
| Laredo, Tex.. | 71 | 47 | 16,057 | 1 | (D) | 10 | 3,4,8 | 4 | (D) | 7 | (D) | 1,152 | 20,993 | 830 | 57 | 56,141 |
| Lawrence, Mass. | 132 | 114 | 52,618 | 10 | 5,057 | 8 | 4,215 |  |  |  |  | 3,707 | 74,870 | 1,359 | 60 | 125,935 |
| Lexington, Ky. | 172 | 108 | 70,179 | 18 | (D) | 11 | 7,291 | 34 | 72,686 | 1 | (D) | 6,605 | 123,84 | 2,421 | 79 | 100,746 |
| Lima, ohio. | 139 | 91 | 32,537 | 15 | 5,510 | 15 | 11,488 | 5 | 14,114 | 13 | 4,254 | 3,596 | 70,118 | 1,193 | 82 | 88,283 |
| Lincoin, Nebr. | 184 | 117 | 70,577 | 19 | 12,044 | 20 | 6,885 | 4 | 1,950 | 24 | 7,109 | 6,233 | 120,070 | 2,057 | 92 | 119,742 |
| Little Rock-North Little Rock, Ark. | 360 | 251 | 157,708 | 51 | 52,9 | 19 | 12,595 | 35 | 32,816 | 4 | 3,267 | 13,649. | 273,347 | 4,775 | 225 | 196,685 |
| Lorain-Elyria, OH10.......... | 100 | 70 | 18,909 | 6 | 1,113 | 14 | 7,243 | 3 | 410 | 7 | 1,697 | 2,008 | 38,302 | 621 | 78 | 148,162 |
| Los Angeles-Long Beach, Callf..... | 6,983 | 4,815 | 2,588,740 | 957 | 1,642,176 | 230 | 310,670 | 851 | 775,978 | 130 | 201,767 | 311,647 | 6,115,164 | 87,816 | 4,872 | 4,367,911 |
| Louisville, Ky | 768 | 559 | 427,227 | 100 | 203,329 | 34 | 45,887 | 57 | 132,308 | 18 | 32,106 | 42,028 | 765,136 38,103 | 13,079 791 | 41 39 | 576,900 133,928 |
| Luwell, Mass...... | 87 190 | 73 119 | 22,414 60,899 | 11 | 5,407 | $2{ }^{5}$ | 8,141 8,729 | 5 | 57 | 34 | 9, 319 | 2,186 | 38,163 | 1,624 | 129 | 101,048 |
| Macon, Ga.... | 140 | 96 | 46,263 | 19 | 15,708 | 15 | 7,844 | 9 | (D) | 1 | (D) | 4,763 | 97,395 | 1,792 | 75 | 135,043 |
| Madison, Wis.. | 240 | 156 | 96,012 | 26 | 19,516 | 37 | 17,495 | 7 | 8,231 | 14 | 6,424 | 8,537 | 162,761 | 2,647 | 125 | 169,357 |
| Manchester, N. | 251 | 116 | 45,54.7 | 21 | 16,205 | 10 | 5,101 | 2 | (D) | 2 | (D) | 4,800 | 92,337 | 1,662 | 60 | 88,370 |
| Memphis, Tenn. | 851 | 508 | 1,013,919 | 173 | (D) | 20 | 28,033 | 127 | (D) | 23 | 9,861 | 48,547 | 902,051 | 14,967 | 538 | 482,393 |
| Mlami, Fla... | 688 | 537 | 282,584 | 61 | (0) | 29 | 40,264 | 48 | 26,965 | 13 | (D) | 28,533 | 545,454 | 8.913 | 298 | 495,084 |
| Milwaukee, Wis.. | 1,565 | 1,051 | 635,127 | 249 | 550,961 | 47 | 50,487 | 212 | 227,091 | ¢ | 2,509 | 73,766 | 1,411,922 | 20,523 | 592 | 871,047 |
| Minneapoils-st. Paul, Minn.... | 2,125 | 1,283 | 1,540,8 | 392 | 810,920 | 107 | 103,567 | 313 | 980,001 | 30 | 102,496 | 120,019 | 2,324,959 | 35,404 | 937 | 1,116,509 |
| Mobile, Als.. | 243 | 167 | 98,917 | 32 | 32,759 | 18 | 19,255 | 18 | 19,785 | 8 | 777 | 9,044 | 181,645 | 3,622 | 119 | 231,105 |
| Montgomery, Ala... | 196 | 130 | 103,209 | 33 | 33,296 | 12 | (D) | 20 | 40,102 | 11 | (D) | 8,434 | 152,936 | 2,981 | 131 | 138,965 |
| Muncie, Ind....... | 101 | 61 | 25,215 | 8 | 2,136 | 16 | 6,217 | 6 | 2,604 | 10. | 4,504 | 2,899 | 56, 244 | 926 | 53 | 90,252 |
| Nashville, Tenn... | 524 | 368 | 240,268 | 75 | 63,086 | 17 | 28,752 | 61 | 98,697 | 3 | 5,773 | 20,932 | 407,431 | 7,509 | 360 | 321,758 |
| New Bedrord, Mass. | 146 | 111 | 51,430 | 14 | 9,710 | , | (D) | 2 | (D) | 11 | 9,287 | 4,090 | 76,954 | 1,560 | 72 | 137,469 |
| New BritalnBristol, Conra.... | 77 | 66 | 18,375 | 7 | 11,635 | 4 | 1,425 |  |  |  |  | 1,809 | 34,977 | 582 | 43 | 146,983 |
| Hew Haven, Conn... | 537 | 431 | 213,852 | 68 | (D) | 15 | 73,190 | 20 | 14,598 | 3 | (0) | 25,235 | 408,168 | 7,626 | 236 | 264,622 |
| New Orleans, La... | 1,191 | 765 | 641,865 | 228 | (D) | 36 | 52,206 | 153 | 197,807 | 9 | (0) | 60,433 | 1,104,035 | 18,907 | 648 | 685,405 |
| New York-Northeastern N.J.... | 34,123 | 27,077 | 17,186,476 | 2,840 | 11,919,968 | 243 | 839,998 | 3,894 | 9,760,010 | 69 | 54,479 | 1,548,455 | 28,024,391 | 363,774 | 19,400 | 12,911,994 |
| $\begin{aligned} & \text { Norfolk-Ports- } \\ & \text { twouth, Va.... } \end{aligned}$ | 485 | 355 | 216,971 | 52 | (D) | 22 | 37,000 | 46 | 43,018 | 10 | (D) | 20,88 | 419,922 | 7,491 | 274 | 46,200 |
| Ogden, | 77 | 56 | 23,655 | 13 | , 87 | 11 | 5,139 | 8 | 65,885 | 9 | 27,048 | 3,191 | 63,203 | 1,102 | 54 | 83,319 |
| Oxlahoma C1ty, Ox1a......... | 727 | 487 | 280,216 | 121 | 174,694 | 37 | 21,215 | 65 | 178,128 | 15 | 33,274 | 30,937 | 618,240 | 9,593 | 464 | 325,352 |
| Omatia, Nebr. | 791 | 46.4 | 454,337 | 131 | 267,660 | 54 | 25,385 | 112 | 616,861 | 30 | 71,841 | 36,883 | 703,174 | 12,405 | 46 | 366,395 |
| Orlando, Fla | 213 | 143 | 46,371 | 19 |  | 17 |  | 12 | 2,272 | 22 | 14,716 | 9,282 | 181,703 | 4,073 | 91 | 114,950 |
| Peoria, Ill.. | 388 | 205 | 122,700 | 63 | 88,709 | 45 | 22,599 | 37 | 105,717 | 38 | 45,605 | 14,021 | 271,801 | 4,303 | 190 | 250,512 |
| Philadelphia, Pa.. | 5,573 | 3,972 | 2,315,865 | 851 | 2,291,329 | 118 | 227, +28 | 631 | 609,580 | 21. | 21,773 | 245,445 | 4,641,324 | 71,549 | 4,277 | 3,671,048 |
| Phuerix, Ariz..... | 428 | 253 | 158,356 | 51 | 45,784 | 53 | 28,309 | 32 | 36,607 | 39 | 25,228 | 17,264 | 328,526 | 5,737 | 258 | 331,770 |
| Plttsburgh, Pa.... | 2,636 | 1,780 | 1,070,555 | 518 | 1,500,020 | t. 2 | 107,929 | 269 | (D) | 7 | (0) | 125,655 | 2,44,4,742 | 36,042 | 1,696 | 2,213,236 |
| Plttafleld, Mass.. | 78 | 56 | 14,999 | 14 | (D) | 7 | 3,861 | 1 | (D) | $\cdots$ |  | 1,735 | 31,766 | 566 | 31 | 66,567 |
| Portland, Maine... | 260 | 187 | 113,248. | 41 | 32,348 | 16 | 42,319 | 6 | 2,016 | 10 | 2,873 | 12,374 | 224,513 | 4,025 | 63 | 119,942 |
| Fortland, | 1,236 | 819 | 702,469 | $1+2$ | 365,140 | 57 | 74,370 | 142 | 192,218 | 26 | 4, 4 , 087 | 63,84,4. | 1,269,552 | 17,914 | 6.20 | 704,829 |
| Frovldence, R.I... | 376 | 747 | 338,265 | 100 | 194, 6 ¢ 5 | 31 | 94,443 | 34 |  | 2 | (D) | 34,018 | 634,137 | 10,720 | 487 | 737,203 |
| Pueblo, Colo. | 128 | 91 | 30,765 | 13 | 6,203 | 17 |  | , | (D) | 4 | 3,285 | 2,974 | 57,057 | 1,070 | 80 | 90,188 |
| Racine, Wis... | 97 | 58 | 25,822 | 11 | 15,544 | 24 | \%,554 | 3 | (D) | 1 | (D) | 2,998 | 54,065 | 734 | 57 | 109,585 |
| Faleigh, H.C...... | 226 | 151 | 8t,841 | 20 | 17,256 | 25 | 10,552 | 20 | (D) | 4 | (D) | 8,533 | 171,376 | 3,299 | 108 | 136,450 |
| Readiry, Pa.. | 290 | 219 | 42,818 | 36 | 44,383 | 23 | 17,919 | 9 | 11,131 | 3 | 733 | -,144 | 177,338 | 3,150 | 201 | 255,740 |
| Richmond, Va. | 626 | 406 | 299,295 | 113 |  | 23 | 36,914 | 69 | 81,150 | 5 | (D) | 33,280 | 640,244 | 10,417 | 264 | 328,050 |
| Roanoke, V8....... | 207 | 138 | 78,215 | 32 | 27,227 | 17 | 0,767 | 19 |  | 1 | (D) | 7,904 | 158,764 | 2,0,50, | 104 | 133,407 |
| Rochester, N.Y. | 724 | 505 | 259,504 | 123 | 136,025 | 30 | 34,342 | 60 | 31,128 | 6 | 3,820 | 28,090 | 538,767 | 8,306 | 348 | 487,632 |
| Rockford, Ill..... | 250 | 168 | 81,945 | 41 | 27,156 | 29 | 15,529 | 7 | 4,085 | 5 | 2,463 | 19,090 | 267,004 | 2,408 | 137 | 152,385 |
| Sacramenro, Cellf. | 359 | 264 | 173,079 | 52 | 56,853 | 27 | 19,853 | $\square$ | 5,323 | 10 | 14,619 | 17,641 | 308,315 | 3,578 | 243 | 277,140 |
| Saginew, Mich. | 199 | 125 | 81,543 | 22 | 22,172 | 26 | 10,487 | 0 | 6,881 | 20 | 11,840 | 9,412 | 165,018 | -,735 | 102 | 253,515 |
| St. Joseph, Mo.... | 186 | 113 | 102,936 | 15 | 4,387 | 17 | 8,007 | 30 | 207,572 | 11 | 28,684 | 7,311 | 141,007 | -,050 | 143 | 96,826 |
| St. Louls, Mo..... | 2,982 | 1,891 | 1,411,592 | 543 | 1,161,344 | 105 | 107,564 | 391 | $898,8 \mathrm{~L}$ | 52 | 08,061 | , 159,532 | 3,052,902 | 47,312 | 1,491 | 1,681,281 |
| Salt Lake City, Utah. $\qquad$ | 643 | 436 | 242,113 | 11. | 155,37 | 28 | 16,363 | 54 | $5 \mathrm{C}, 3 \mathrm{cos}$ |  | 19,873 | 29,8 | 596,097 | 9,4,83 | $3 \times 2$ | 274,895 |
| San Angelo, Tex... | 91 | 63 | 23,170 | 5 | 562 | 10 | 3,551 | 7 | 36,958 | 6 | 4,220 | 1,995 | 39,140 | 783 | 74 | 58,929 |
| Sen Antonic, Tex.. | 632 | 475 | 271,129 | 76 | 84,773 | 19 | 16,577 | 52 | 94,126 | 10 | 6,202 | 24,819 | 482,709 | 4,076 | 467 | 500,460 |
| San Bernadino-Riveralde- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ontario, Callf... | $45+$ | 226 | 76,000 | 27 | 10,378 | 113 | 35,319 | 9 | 20,172 | 8. | 68, 648 | 15,347 | 253,1388 | 4,763 | 331 322 | 451,688 596,808 |
| San Diego, Calif.. | 466 | 319 | 147,502, | 52 | 26.236 | 69 | 43,670 | 15 | 7,741 | 11 | 7,997 | 16,364, | 303,16.8 | 4,710 | 322 | 356,808 |
| San FranciseoDakland, Calis... | 4,244 | 2,665 | 1,432,813 | 817 | 1,846,5,27 | 143 | 157,704 | 585 | 688,355 | 3.4 | 59,058 | 223, 3 | 4, 300, 22\% | 57,930 | 2,916 | 2,240,767 |
| Sen Jose, Calls... | 24 | 167 |  | 29 | 10,737 | 37 | 19,583 | 2 | (D) | * | (b) | 0,443 | 134, 332 | 2,173 | 178 | 290.547 |
| Savannah, Ca...... | 274 | 208 | 49, 888 | 28 | 18,581 | 16 | 16,322 | 16 | 62,917 | - | 1,89\% | 8, 72 | 150,677 | 2,844 | 210 | 151,481 |
| Scranton, Ps... | 354 | 272 | 103,706 | 43 | (D) | 20 | 10,445 | 18 | 9,70.' | 1 | (D) | 10,163 | 143, 2, 9 | 3,426 | 239 | 257,396 |
| Seattle, Wash..... | 1,63\% | 1,034 | 645,265 | 323 | 437,870 | 49 | 77,141 | 227 | 257,8t,9 | 6 | 13,26,1 | 75,203 | 1,438,723 | 19,775 | 889 | 732,992 |
| Shreveport, La.... | 286 | 202 | 170,206 | 43 | 49,475 | 24 | 13,513 | 14 | 9,015 | 3 | 337 | 16, 180 | 2, 3.052 | 4,630 | 164 | 216,686 |
| Sioux City, Iows.. | 304 | 164 | 157,566 | 32 | 22,121 | 3 | 7,351 | 40 | 40', $4^{\circ}$ | 29 | 133,605 | 11,.t6 | 233,873 | 3,543 | 40 | 103,917 |
| Sioux Felis, <br> S. Dak...... | 181 | 94 | 75,863 | 20 | 20,827 | 32 | 8,088 | 16 | 10\%, 165 | 17 | 24,333 | 8, 777 | 13,6,176 | 2,552 | 83 | 70,10 |
| Couth 8end, ind. | $\square$ | 175 | 88,350 | 42 | 50, 748 | 25 | 14,42, | 13 | 6,081 | 8. | 16,3+0 | 10, 1.4 | - $0^{\text {coisha }}$ | $\therefore 2.92$ | 1.3 | 203,038 |
| Spokare, wash. | 377 | 263 | 185,817 | 47 | 60,614 | 30 | 20, 00 | 14 | 17,10, | 13 | 12,381 | 17,28 | 361,732 | 5,383 | 177 | 21,561 |
| Spriterield, [11.. | 245 | 134. | 7.,350 | 2.1 | 26,002 | 36 | 8, ,13 | 13 | 14, 3 34. | 35. | 19,806 | 1,0,59 | 1.7,124 | $\therefore 009$ | 150 | 131,684 |

[^21]
Establishments and Salcu h Tipe al Operaton，Pouroli，Persomel，and Populatoon

| Standard <br> metropolitan ares | Fstat－ 11sh－ ments， 1048 | Najor typu．．if uparation |  |  |  |  |  |  |  |  |  | $\left\{\begin{array}{l} \text { Payroll, } \\ \text { entire } \\ \text { year } 1948 \end{array}\right.$ | Payroll and patl emplayee．，wirkwer． etindod tionar． Noventier 14， 14 ， 8 |  | Active jrupri－ Fthers of Mrimが而 frimater thei－ neases， Nevertior $14 \% 8$ <br> （Number） | $\begin{aligned} & \text { Fopulation } \\ & 1950 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Nerchant <br> wholesslers |  | Marata－ 4 ur：＇ sales pranches， sales offices |  |  |  | $\begin{aligned} & \text { Merchardise } \\ & \text { arento, lonker.. } \end{aligned}$ |  | Assemations of farto product： |  |  |  |  |  |  |
|  |  | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments, } \\ & \text { 14is } \end{aligned}$ <br>  | Sales， <br> entire <br> year 19 and <br> （ $\$ 1,000$ ） | Estab－ 1ish＝ ments， 1968 <br> （inumber） | $\begin{aligned} & \text { dales, } \\ & \text { entire } \\ & \text { year 194,9 } \\ & (\$ 1,000) \end{aligned}$ | $\begin{aligned} & \text { Estak- } \\ & \text { lish- } \\ & \text { ments, } \\ & \text { INor8 } \\ & \text { inuate } \end{aligned}$ | $\begin{aligned} & \text { iales, } \\ & \text { matire } \\ & \text { year } 1 \text { than } \\ & \text { (\$1, (n+ ) } \end{aligned}$ | $\begin{gathered} \text { Estab= } \\ 11 \text { sht- } \\ \text { ments } \\ 1+49 ? \end{gathered}$ | $\begin{gathered} \text { Sales, } \\ \text { ontire } \\ \text { your lna } \\ (\$ 1,100) \end{gathered}$ |  |  |  | Fiymoll | Frmploymes |  |  |
|  | （Number） |  |  |  |  |  |  |  |  |  |  | （ 1 1,000 ）$^{\text {l }}$ | （Lollars） | （Number） |  |  |
| Springrield，Mo．．． Springrield，omio． Springrield－ | 120 | $\begin{array}{r}139 \\ 0 . \\ \hline\end{array}$ | $\begin{aligned} & 70,529 \\ & 25,245 \end{aligned}$ | 1311 | $\begin{array}{r} 12,08, \\ 0,27 \end{array}$ | $\begin{aligned} & 25 \\ & 10 \end{aligned}$ | $\begin{aligned} & 9,847 \\ & 1,107 \end{aligned}$ | $\stackrel{11}{2}$ | $\therefore$－ 3 3r， | 5 | 18,918$(0)$ | 5， 2002,627 | 108，14 | 2,134413 | 10， | $104,8.3$111,101 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 45 st | 350 | $172,8 i 2$ | 70 | 75．12－ | 15 | 22， 228 | 15 | 7，47． |  | － | 18，377 | 345，0ti， | 5，1，5， | 1／4 | 407．255 |
| Stamford－Norvalk， conn． $\qquad$ | 127 | $\cdots$ | 48，359 | $2 \cdot$ | $\begin{aligned} & 12,309 \\ & 14,688 \end{aligned}$ |  |  |  |  |  |  |  |  | 2，459 |  |  |
| Stockton，Callf．．． | 28. | 272 | 89，289 |  |  | 14 | （D） 17.7 .8 | 9 | （0） | 3 | 31，268 | 5，331 | 213．130 | 3，428 | 5t | $\begin{aligned} & 1+6,1,13 \\ & 200,750 \end{aligned}$ |
| Syracuse，N．Y．．．．． | 0.57 | 409 | 224，190 | 124 | 14.450517.121 | 30 | $\begin{aligned} & 3 \mathrm{k}, 075 \\ & 23,720 \end{aligned}$ | ${ }_{5}{ }_{1}^{4}$ | $\begin{array}{r} 1, \frac{4}{2}, 1 \\ 4,8 t x . \end{array}$ | 13 | $\begin{array}{r} 5,84 \\ 844 \end{array}$ | $\begin{aligned} & 26,758 \\ & 11, \ldots+49 \end{aligned}$ | $\begin{aligned} & 5.1,802 \\ & 230,485 \end{aligned}$ | 3，191 | 24， | 341，719275,870 |
| Tacoma，Wash．．．．．． | 290 | 213 | 107，232 |  |  |  |  |  |  |  |  |  |  |  | 18－4 |  |
| Tampasi．Peters－ burg，Fla．．．．．．．． | 583 | 39. | 183，524 | 5714 |  |  |  |  | $\begin{array}{r} 28,103 \\ \text { (D) } \end{array}$ |  |  |  | $\begin{aligned} & 341,787 \\ & 104,667 \end{aligned}$ |  | 304 | $\begin{aligned} & 409,143 \\ & 105,160 \\ & 345,551 \end{aligned}$ |
| Terre Haure，Ind．． | 155 | 118 | 58，298 |  | $\begin{array}{r} \text { (D) } \\ 5,610 \end{array}$ | 49 | $\begin{array}{r} 35,013 \\ 8,705 \end{array}$ | 35 5 |  | 48 1 1 | （1）（D） | $\begin{array}{r} 19,989 \\ 5,770 \end{array}$ |  | 7，122 | 87 |  |
| Toledo，Ohio．．．．．． | 019 | 436 | 298，355 | 107 | 131，167 | 12 | 41，571 | $\therefore$ | $4{ }^{2}, \mathrm{OB}$＊ | 5 | 1，384 | 30，804 | 579，304 | 8，385 | 254 |  |
| Topeka，Kans．．．．．． | 163 | 104 | 55，427 | 19 | 11，695 | 25 | 5，755 | 3 | －，770 | $1 . '$ | 4，802 | 5，614 | 107，625 | 1，848 | 94 | $\begin{aligned} & 105,418 \\ & 224,781 \\ & 141,216 \\ & 251,686 \\ & 284,26 \end{aligned}$ |
| Trenton，N．J．．．．． | 232 | 170 | 70，240 | 31 | 27，509 | 13 | 14，587 | 7 | （D） | $\therefore$ | （D） | 8，863 | 170，763 | －, 777 | 137 |  |
| Tucson，Ar1z．．．．．． | 112 | 83 | 33，842 | 13 | （D） | 14 | 8，424 | $\therefore$ | （D） | $\cdot$ | $\cdots$ | 3，455 | －5，801 | 1，100 | 48 |  |
| Tulsa，Okla．．．．．． | 481 | 318 | 265，679 | 100 | 147，028 | 23 | 14，529 | 28 | （10）， 2 $^{19} 3$ | ט | 2，727 | 20，358 | 345,463 | 1，047 | 218 |  |
| Utica－Rome，N．Y．．． | 316 | 229 | 95，137 | 40 | 28，204 | 33 | 21，374 | 13 | （D） | 1 | （D） | 9，414 | 174，580 | －，409 | 150 |  |
| Waco，Tex．．．．．．．．． | 170 | 121 | 90，853 | $\begin{array}{r} 17 \\ 252 \\ 18 \\ 10 \end{array}$ |  | 2326 | 7,15266,080 | ＊ | IU，22i | 7 | 7，74） | 5，705 | $\begin{array}{r} 111,389 \\ 1,230,532 \\ 83,700 \\ 81,020 \end{array}$ | 2，117 | 123 | 130,194$1,462,089$ |
| Weshington，D．C．．． | 1，170 | 754 | 504，026 |  |  |  |  | 134 | （D） |  |  | ＋2，012 |  | 17，874 | 554 |  |
| Waterbury，Conn．．． | 123 | 95 | 38，811 |  |  |  | （D） | 1 | （D） | $\ldots$ |  |  |  | 1，461 | 49 | 154，656 |
| Waterlm，lowa．．．． | 146 | 104 | 48，257 |  |  | 22 | 0， 28. | 5 | 4，413 | 5 | 3，310 | ＜，484 |  | 1，358 | 88 | 100，448 |
| Wheeling，W，Va，－ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Steubenville， Ohio．．．．．．．．．．．．．．． | 340 | 255 | 104，037 | 37 | 30，281 | 30 | 18，802 | 1 is | 10，4．2 | 4 |  |  | 187．097 | 3，328 | 172 | 354，09： |
| Wichita，Kans．．．．． <br> Wlehita Folls， | 515 | 357 | 213，303 | 57 | 55，202 | 30 | 11，037 | 32 | 10\％，21\％ | 37 | 19，431 | 17，869 | 354，912 | 5，900 | 331 | 222，290 |
| Tex．．．．．．．．．．．．．． | 180 | 228 | 58，76m | 24 | 10，168 | 14 | 5，796 | 2 | （D） | 7 | （D） | 4，073 | 74，807 | 1，410 | 115 | 98，493 |
| Wilkes－Barre－ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hazelton，Pa．．．．． | $4 \%$ | 367 | 228，201 | 52 | $\begin{array}{r} 41,688 \\ \text { (D) } \end{array}$ | 35 | 29，103 | 15 | （D） | ， | （D） | 10，783 | 214，937 | 4,151 | 374 | 392，241 |
| Wilningtor，Del．．． | 232 | 165 | 72，540 |  |  | 13 | 13，956 | 8 | （0） | 2 | （0） | 15，877 | 314，340 | 4，228 | 121 | 268，387 |
| Winston－Salem， H．C． | 173 | 117 | 56，993 | 15 |  | 14 |  | 24 |  |  |  |  |  |  |  |  |
| Worchester，Mass．． | 400 | 320 | 262，727 | 53 |  | 14 | 10，401 |  | －1， 8 （D） | 1 | （D） | 5，840 | 1．32，348 | 2，505 | 130 |  |
| York，Pe．．．．．．．． | 206 | 153 | 66，861 | 19 | 13，704 | 18 | 8，751 | 7 | 5，752 | ， | 1，255 | 6，31，6 | 118，109 | 2，155 | 134 | 276,336 202,737 |
| Youngstown，ohio．． | 455 | 33. | 253，022 | 53 | 80，306 | 47 | 32，034 | 15 | （D） | 1 | （D） | 15，711 | 312，235 | 4，748 | 275 | 528，498 |



|  | $5$ |  | m |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 者 |  | $\begin{aligned} & \stackrel{u}{u} \\ & \stackrel{N}{0} \\ & \stackrel{v}{*} \end{aligned}$ |  | $\hat{D}_{0}{ }_{0}^{\circ}$ |  |  |  | $\mathfrak{y}_{\boldsymbol{m}}^{\mathrm{m}} \underset{\sim}{n}$ |  |  | 呂式気 |
|  |  |  | $\begin{aligned} & \text { d } \\ & \text { E } \\ & \text { N } \\ & \text { N } \end{aligned}$ |  |  |  |  |  <br>  |  |  |  <br>  |  |
|  |  |  | $\begin{aligned} & 8 \\ & \underset{y}{2} \\ & = \end{aligned}$ |  |  |  | 等鬲总のago |  | 98890n |  |  |  |
|  |  |  | $\stackrel{n}{n}$ |  |  |  |  <br>  |  |  |  |  |  |
|  |  |  | $\begin{aligned} & 8 \\ & 0 \\ & 0 \end{aligned}$ |  | 古 | $0_{0}^{9}$ | 80．80 | N NNMN | $\hat{7}$ | 可9\％号品 | がいいさが只号 | 78 |
|  | $\begin{aligned} & \text { Ta } \\ & \stackrel{\rightharpoonup}{0} \\ & \text { O} \end{aligned}$ |  | $\begin{aligned} & 3 \\ & \alpha \\ & 0 \\ & 0 \\ & \vdots \\ & i \end{aligned}$ |  |  |  |  <br>  |  |  |  |  | $\begin{aligned} & \text { nion } \\ & \text { an } \\ & \text { an } \\ & \text { gin } \\ & \text { on } \end{aligned}$ |
|  |  |  | $\begin{aligned} & 8 \\ & \stackrel{8}{7} \\ & \infty \end{aligned}$ |  |  |  | No |  | çancay | ง | $0 \cdot$ | Cop 윽 |
|  |  |  | $\begin{aligned} & \text { a } \\ & \text { 等 } \\ & 0 \\ & m \\ & m \end{aligned}$ |  |  |  <br>  |  |  |  |  |  <br>  | $\begin{aligned} & \text { mid } \\ & \mathrm{BNO}_{0} \\ & \infty \\ & \infty \\ & \infty \\ & \infty \\ & \infty \\ & \infty \end{aligned}$ |
|  |  |  | 式 |  |  |  |  |  | \％ |  | ¢ob | F |
|  |  |  |  |  |  |  |  |  |  | 先 <br> －Na․ <br> ざざが口 |  |  |
|  |  |  | $\begin{aligned} & n \\ & \stackrel{n}{n} \\ & \stackrel{y}{n} \end{aligned}$ |  |  |  |  |  | Naman | ¢ ${ }_{\text {unn }}$ | タッツ～～ロッチ゚ | \％ |
|  |  |  |  |  |  |  |  |  －moyn on <br>  |  |  | O |  |
|  |  |  | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & i \\ & i \end{aligned}$ |  | m | 岛品号岛示品 |  |  |  |  | 为： | 尔 |
|  |  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { Nmon } \\ & \mathrm{m}_{0}^{\infty} \\ & \text { Nivion } \end{aligned}$ |
|  |  |  | $\begin{aligned} & 9 \\ & \text { 最 } \\ & 7 \end{aligned}$ |  |  |  |  | $\mathrm{m}_{\mathrm{m}}$ | \％ | $\stackrel{\rightharpoonup}{2}$ | $\cdots$ | ～只的 |
|  |  |  | $\begin{aligned} & 8 \\ & \underset{\sim}{8} \\ & \underset{\sim}{n} \\ & n_{2}^{2} \end{aligned}$ |  |  |  |  |  |  |  |  <br>  |  |
|  |  |  | $\begin{aligned} & n \\ & \underset{\sim}{x} \\ & m \end{aligned}$ | のさひのさワ？ | 89\％휵 |  |  |  |  | \％\％\％8尔侖 | youguring |  |
|  |  |  |  |  |  |  |  <br>  <br>  － |  がいうのごがごす <br>  － |  |  |  <br>  <br>  |  |
|  |  |  | $\begin{aligned} & u \\ & 0 \\ & \text { à } \end{aligned}$ |  |  |  |  |  | in | $\begin{aligned} & \text { cyo mion } \\ & \text { Livy } \\ & i \end{aligned}$ |  |  |
|  |  | （1） | － |  |  |  |  <br>  がぶラデ |  <br>  |  |  |  |  |
|  |  |  | $\begin{aligned} & \text { in } \\ & \square \\ & \square \end{aligned}$ | $\begin{aligned} & 8 \\ & a \\ & a \end{aligned}$ | $\begin{gathered} 98 \\ 0.8 \\ 0 \end{gathered}$ |  |  |  |  | $\begin{aligned} & 7 \times \infty \\ & 3 \\ & 3 \end{aligned}$ |  |  |
|  | \＃ |  | 汸 |  |  |  |  |  |  |  |  |  |



| Divialon and State | Seer，wine，distilled spirita wholegaiers |  |  |  |  |  | Druga，chemicals，aliled producta wholesalers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Beer，ale distributors |  | Whe，distliled splrits wholesalers |  | Total |  | $\begin{gathered} \text { Ceneral-11fue } \\ \text { drug } \\ \text { wholesalers } \end{gathered}$ |  | Spectalty－1n drue：tolletries wholenalers |  | Industrial ＂heminals． exploelves dijtrituliors |  | ruir， vermict whulparers |  | Tr tal |  | Fiamiture （houmehold， of：（ce） Whto eats ler： |  | Home furtisohinge， finor covering： wholesalr：r |  |
|  | $\begin{aligned} & \text { Esatab- } \\ & \text { 11sh:- } \\ & \text { ment.. } \\ & \text { (Namber) } \end{aligned}$ | Sales （91，000） | Estabm <br> 118K－ ments <br> （Manber） | Sales （51，000） | Estab－ <br> 11ah－ <br> ments <br> （Number） | Sales $(\$ 1,000)$ | $\left\{\begin{array}{l} \text { Estab- } \\ \text { l1sh- } \\ \text { ments } \\ \text { (numbor) } \end{array}\right.$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | $\begin{aligned} & \text { Esteb } \\ & 21 \text { sh- } \\ & \text { menta } \\ & \text { (inunber) } \end{aligned}$ | Salea （\＄1．000） | $\begin{aligned} & \text { Estab- } \\ & \text { 1l bh- } \\ & \text { ments } \\ & \text { (ulumber) } \end{aligned}$ | Salea $(11,000)$ | $\begin{aligned} & \text { Estab- } \\ & \text { 11sh- } \\ & \text { sourhts } \\ & \text { (Ihentor) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Sules } \\ & (12,000) . \end{aligned}$ | Estab－ <br> 116月－ <br> ment． <br> \｛thumber | $\therefore 0100$ $(12,000)$ |  | $\begin{aligned} & 2160 \\ & (31,0,0) \end{aligned}$ | $\begin{aligned} & \text { Estat- } \\ & \text { 110h- } \\ & \text { ment } \\ & \text { (himateri } \end{aligned}$ | Sadua <br> 18，（0） |  | $(52,500)$ |
| United Statea，total． | 7，307 | 5，686，936 | 5，791 | 2，311，181 | 1，518 | 3，375，753 | 5，837 | 3，369，865 | 302 | ，273，214 | 2，409 | 900,614 | 1，878 | 323，242 | ，159 | 272，2＋1 | 4，815 | 2，502，475 | － 977 | ＋．97，825 | 2，839 | 1．384，65． |
| New England．．．．．．．．．．．．．．．．． | 288 | 418，134 | 197 | 173，810 | 91 | 244，324 | 365 | 190，558 | 30 | 77，353 | 112 | 26，936 | 152 | 71，724 | $\cdots$ | 14，545 | 314 | 205，330 | 129 | 34，521 | －75． | 7，5：5 |
| Marne．．．．．．．．．．．．．．．．．．． | 42 | 18，973 | 40 | （D） | 2 | （i） | 18 | 9，174 | 3 | 5，098 | 4 | 1，058 | － | 1，832 | 5 | 586 | is | 1，007 | 4 | 527 | 6 | 4.2 |
| New Hampahlre．．．．．．．．．． | 17 | 10，890 | 17 | 10，890 | ． | ．．． | 12 | 3，582 | 1 | （D） | 5 | （994 | 4 | （L） | 2 | （D） | 5 | （L） | 3 | （D） | 2 |  |
| Vermont．．．．．．．．．．．．．．．． | 21 | －9，214 | 21 | －9，214 | 49 |  | 203 | 2，168 | 12 | （D） | 2 | （D） | ？ | ${ }^{\text {（ }}$（ 9 ） | $\cdots$ | $\cdots$ | ${ }^{6}$ | （D） | 7 | （L） | $\stackrel{1}{7}$ | ， |
| Mapsechusetts．．．．．．．．．．． | 100 | 206，213 | 57 | 88，735 | 49 | 117．478 | 203 50 | 101，809 | 12 | 33，8，2 | ${ }_{5}^{6}$ | 16，197 | $\xrightarrow{97}$ | 43， 993 | 38 | （017 | 296 | 57，902 | 74 | －3， | 1.7 | 47,32 |
| Rhode Island．．．．．．．．．．．．． Compertout．．．．．．． | 29 73 | 32,058 140,786 | 43 | 30，798 | 10 | 109，989 | 50 178 | 31,386 42,499 | 12 | 24，34．5 | 30 | 6，887 | 3 | 18,477 6,799 | 17 | 4，459 | 520 | 19，872 | $2 ?$ | 7， 724 | 31 |  |
| NIddie Atlantic．．．．．．．．．．． | 1，805 | 1，430，135 | 1，489 | 469，919 | 316 | 960．216 | 1，838 | 1，094，310 | 69 | 274，899 | 773 | 316，908 | 663 | 413，916 | 333 | 29，593 | 2，74 | 8．6， 5 ， 54. | ¢ 2. | $229,33^{\prime \prime}$ | －，34t | C－E， 6.7 |
| New York．．．．．．．．．．．．．．．． | 530 | 814，097 | 3372 | 259，766 | 104 | 054，331 | 2，245 | 754，018 | 39 | 151，522 | 565 | 228，963 | 463 | 320，719 | 178 | 53，444 | 1，4E7 | E51，225 | 42 | 17e， 138 | 1，．46 | $4{ }^{2} 9,87$ |
| Rew jersey，．．．．．．．．．．．． | 103 | 303，684 | 105 | 66，380 | 58 | 237.304 | 267 | 170，419 | 12 | 40，066 | 88 | 53，739 | 106 | 58,393 34,808 | 62 | 28， $22 \times$ | 135 | 52，233 |  | － | － | 4 |
| Pennsyivania．．．．．．．．．．．． | 1.106 | 312，354 | 1，012 | 243，773 | 94 | 08.581 | 326 | 169，273 | 19 | 83，311 | 120 | 34，206 | 94 | 34，808 | 93 | －$¢, 946$ | 35. | 132，576 | 5. | 4，51 | \％ | 27，57 |
| East North Central．．．．．．．．． | 1．742 | 1，309，587 | 1，340 | 578，378 | 402 | 731，209 | 1，125 | 690，323 | 57 | 24.043 | 465 | 246.878 | 320 | 128，740 | 283 | 70，652 | 237 | 390，832 | 375 | 148，276 | ${ }_{-6}+2$ | 24， |
| Ohio．．．．．．．．．．．．．．．．．．． | 248 | 205，376 | 213 | 24，711 | 65 | 63，065 | 284 | 133，259 | 19 | 77， 223 | 108 | $\begin{array}{r}19.203 \\ \hline 9.558\end{array}$ | 82 | 24，84，5 | 75 | 27，788 | 201 | 80，29，2 | \％ | 23， 5 \％ | －2． | 57.4 |
| Indiana．．．．．．．．．．．．．．．． | 217 518 | 139,236 505,769 | 135 <br> 370 <br> 08 | $\begin{array}{r}75,173 \\ \hline 172,115\end{array}$ | 22 139 1 | 64,063 33,648 | 120 405 | $63,43,7$ 359,405 | $\begin{array}{r}8 \\ 13 \\ \hline 8\end{array}$ | 34,608 <br> 68,359 | 210 | 191， $\begin{array}{r}9588 \\ \hline\end{array}$ | 30 138 | 10，914 | ${ }_{21}^{61}$ | 8,354 28,261 | 73 34 | $\begin{array}{r}24,957 \\ \hline 194,278\end{array}$ | 4 | 17， 4,50 | － 3.8 | －－ |
| Minchigan．．．．．．．．．．．．．．．．． | 398 | 319，378 | 278 | －235，983 | 110 | 183，395 | 46. | 39，420 | ＋888 | 45，578 | －82 | 21，950 | －38 | 14，025 | 41 | 13，167 | 14. | 6t． 0.822 | 6 | 29，45 | \％ |  |
| Wisconein．．．．．．．．．．．．．．．． | 34. | 137，834 | 275 | 53，396 | to | 86.438 | 86 | 39，475 | ， | 24，075 | 24 | 4.327 | 32 | 7，704 | 21 | 3，182 | 71 | 14.482 | 35 | 7．1．5 | ＋ | 267 |
| West North Central． | 826 | 447，942 | 704 | 185，130 | 122 | 262，812 | 407 | 229，144 | 40 | 129，768 | 176 | 30，607 | 109 | 41，646 | 22 | 12，123 | 2 c | 123，2120 | 3. | $\therefore$－， | \％ | ©， |
| Minnesota．．．．．．．．．．．．．． | 209 | 127， 4.97 | 135 | 32，726 | 14. | 88，771 | 93 | 52，343 | ， | 30，817 | 45 | 9，091 | 20 | 9，033 | 19 | 3，402 | 55 | 28，455 |  |  | 35 | $17,50.5$ |
| Iowa．．． | 142 | 42， 390 | 141 | （D） | 1 | （D） | 13 | 39，395 | 9 | 22，902 | 29 | 6，1：1 | 20 | 5，722 | 15 | 4，585 | 29 | ： $2,5.5$ | 21 |  | $\ldots$ | chat |
|  | 188 | 130，713 | 125 | 19，260 | 63 | 77.553 | 149 | 87，954 | 11 | 45，335 | 71 | 15，892 | 34 | 25，329 | 28 | 5，298 | 123 | 6，\％r | ＇ | 2，555 | E3 | 4，161 |
| North Dakota．．．．．．．．．． | 39 | 22，742 | 27 | （D） | 12 | （D） | 12 | 5.473 | ， | （D） | $\ldots$ | $\cdots$ |  | 633 | 2 |  | ${ }^{3}$ | ，－ | 3 | －し |  | $\cdots$ |
| South Dakota．．．．．．．．．．．． | ： | 23,231 $-1,623$ | 46 | 29，0079 | ？ | 13， 2.548 | 15 3 |  | ${ }_{2}^{2}$ | （D） | ${ }_{13}^{7}$ | － 16.3 | 4 | 2， | ${ }_{15}^{2}$ | （E） | － | 13．278 | $\stackrel{\square}{\square}$ | （ | $\leqslant$ |  |
| Kensas．．．．．．．．．．．．．．．．．． | 1＂ | 53， 545 |  | 26.517 | 2 | 2＂， 29 | 35 | 19.635 | 5 | 12，731 | 11 | $\cdots$ | 13 | 3，162 | 1 | 7 T | 20 | －，－ 3 － | 19 | 3，155 | ？ | 4，323 |
| South Atlant | 19 | 1 $\therefore$ ， 15 | 591 | 243，651 | 137 | 358.764 | $5 ¢ 8$ | 316，051 | 72 | 179．326 | 233 | $5 \mathrm{E}, 2 \mathrm{EC}$ | $2 c^{\prime} 6$ |  | 137 | 31，792 | $\square-$ | 155，243 | 26 | 73，50，13 | 20 | 2， 2 ，74 |
| Delaware． | 1. | $\therefore .4,45$ | ＊ | （ ${ }^{\text {r }}$ ） |  | （D） | 12 | 2，477 | ， |  | 7 | 1，730 | 3 | （1） | 2 | （D） | ${ }^{3}$ | （t） | 2 | （L） | E | 33 |
| Marylan3． | ＊ | $-0,780$ |  | 23，423 | 12 | 23， 2.93 | 92 | 39，55？ | 5 | 15，4，${ }^{1}$ | 27 | $3.73{ }^{\text {a }}$ | ： | \＃${ }^{\text {a }}$ | c？ | 10，${ }^{\text {，}}$ ？ | 53 | 25， 358 | 25 | 12，747 | 33 | － |
| Distric：al | 2 | ロ6， 774 | $\bigcirc$ | 1．， 1175 | 12 | 58.69 | 32 |  | $\therefore$ | 15， 3 ， 5 | 12 | －，05i | ${ }^{3}$ | 245 | $\cdots$ | 3,0 | 86 | 12.554 | 24 | E，242 | 12 | 5.3 .2 |
| Virginia．． | 11. | 52,671 | 1.4 | －3，424 | 1. | 4.245 | 59 | 47，537 | 11 |  | 22 | 14，35\％ |  | \％e | 25 | 5，215 | 4 | 12，155 | 2 | $\epsilon, \ldots \in$ | $\%$ | －， |
| Nest Virginia．．．．．．．．．．． | 17 | 21，335 | 2，1e | （\％） |  |  | 47 | 14， $2+6$ | \％ | －${ }^{\text {？}}$ | $1{ }^{1 /}$ | － 036 | 5 | （1） | 5 |  | 3： | 2，299 | 3 | C， | － | －${ }^{205}$ |
| North Carolin | 77 | 32，328 | 号 | 23，513 |  | 3，415 | $1)$ | 56，3：${ }^{\text {a }}$ | 15 | 24， 3.5 | 33 | ： 1,37 | － | 23，${ }^{\text {a }}$ | －5 | 1，315 | 61 | 27，493 | 3 | 12， 34 | \％－ | 7， 25 |
| South parolina | 96 | 45,107 | 37 | － 2 ，33 |  | $2^{3} \cdot 33^{\prime \prime}$ | $3-$ | 26，573 | － | 15， t＇2 $^{\text {c }}$ | 13 | $\cdots$ | 5 | ， |  | 1，075 | 26 | （c） | 14 | （5） | ， | 2，384 |
| Georgia． | 75 | 80，999 | 48 | 24,296 | － | 56.7 | － | 56，787 | 14 | 3， 8 ，${ }^{\text {a }}$ | 4 | ，254 | 22 | 15，7－1 |  | 1，545 | 51 | 33，25： | is | － | 36 | 己，弘 |
| Florida．． | $14^{\circ}$ | 184， 187 | 122 | 57，459 | $\bullet 5$ | 120， 28. | 14. |  | 15 | 34，156 | 59 | 16.16 | 30 | 6，5－m | 3 | －，493 | 1571 | 32,45 | 55 | 13，7＂t | \％ | －3，＂ム |
| East South rentral | 319 | 198，965 | 24.2 | 0.194 | 73 | 204，771 | 221 | 110， 973 | 25 | 65，454 | － 2 | 23.263 | 57 | 27，275 | 31 | 4，376 | 128 | 33，748 | 82 | 2，3－3 | 46 | －2，${ }^{\text {\％}}$ |
| Kentuck． | 112 | 74，920 | 76 | 22.653 | 36 | 52，267 | 4 | 21．391 | $\bigcirc$ | （D） | 27 | 3.315 | 17 | 3，002 | 7 | （D） | 22 | 4，786 | 13 | （L） | 2 |  |
| Tennesse | 75 | 67，224 | 72 55 | 25，089 | 23 | 37，035 | 97 | 53，353 | 1. | 33， 5.52 | 50 | 1－． 306 | 22 | 6， $7^{79}$ | 15 | ＜， 615 | 701 | －7，257 | $\cdots$ | $\cdots, 8$ ？ | 2 |  |
| Alabama．．．． | 4.1 51 | 26,749 30,172 | 55 39 | 24,104 17,348 | 12 | 2,645 12,824 | 46 | 25，508 11,64, | 7 | 14，（b） | 23 | 2,017 ,- 736 | 12 | 2，623 | 7 2 | （2） | 29 | $\cdots 3$ | \％ | ${ }^{\text {e，}}$（D）${ }^{\text {（ })}$ | $\stackrel{8}{2}$ | 2．59\％ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| West south entral．．．．．．．．． | 853 | 465,968 | 558 | 236，359 | 45 | 229，609 | 512 | 262，559 | 4. | 126，765 | 208 | 57，639 | 292 | ［5，430 | 63 | 12，719 | 2431 | －20， 3 t5 | 133 | 43， 04 | 115 ！ | 73，59 |
| Arkansas．．．． | 54 | 33，940 | 43 | 11，792 | 7 | 22，148 | 20 | 16，07\％ | 5 | 14，315 | 17 | 5，147 | 3 | $15 \cdot$ | 4 | 453 | 13 | 9，253 | 10 |  | ${ }^{3}$ | 1．13r |
| Louisiana | 107 | 109，412 | 78 | 58，861 | $2{ }^{\circ}$ | 50，550 | 102. | 54，247 | 12 | －6，528 | 4 | 10，141 | 30 | 13，723 | 16 | 3，255 | 4 | 19，345 | 27 | 7.653 | 17 | 17.176 |
| Oklshoma． | 78 | 28,818 293,799 | 78 355 | 28,818 136,888 |  |  | 76． | ${ }_{\text {36，212 }}$ | 27 | 14，921 | 25 | 10，569 | 38 | 10，364 | 9 | －358 | 32 | 19，9724 | $1{ }^{18}$ | －， 511 | 14 | 15，413 |
| Texas．．． | 414 | 293，799 | 355 | 136，888 | 59 | 156，911 | 305 | 156，026 | 27 | 75，001 | 122 | 31.782 | 121 | 46，＋90 | 35 | 8，253 | 159 | 74.343 | $7{ }^{\prime \prime}$ | 23，15 | ${ }^{1}$ | 55.728 |
| Mourtatn．．．．．．．．．．．．．．．．．． | 297 | 208，779 | 230 | 81，637 | 67 | 87，142 | 168 | 85，863 | 20 | 47，627 | 53 | 15，172 | ${ }^{1}$ | 23，278 | 34 | 4， 2 ¢ | 203 | 35，246 | 4 | 12，the | 54 | 23，3．4 |
| Montana． | 36 | 10，258 | 36 | 10，158 | $\ldots$ | ．．． | 16 | 10，408 | $3^{3}$ | 7，111 | 2 | （t） | 11 | （D） | $\cdots$ |  | $?$ | 2， 213 | 3 | ， 375 | 4 | －3： |
| Idaho．．．． | 46 | 9，106 | 40 | 9，106 | $\cdots$ |  | 6 | 2，264 | 2 | （I） | 1 | （D） | 2 | （5） | 1 | （D） | ${ }_{5}$ | （D） | ＊ | （1） | L |  |
| idyoming．．．．．．．．．．．．．．．．．．．． | 31 56 | $\begin{array}{r}12,276 \\ 4.538 \\ \hline 28\end{array}$ | 30 | （D） | 1 |  | 50 | 1，224 | ．．． | 19， ̈z $^{\text {a }}$ | $\cdots$ | ， 3 \％ | 4 | 2，22－ | $\cdots$ | $\cdots$ | $3{ }^{3}$ | ${ }^{\text {（ }}$（D） | 20 | （i） | － |  |
| coloredo．．．．．．．．．．．．．．．．． | 54 | 44，538 | 42 | 14,251 12,548 | 12 20 | 30,287 16,334 | 50 29 | 31，622 | ${ }^{6}$ | 19，282 | 18 | 4，257 | 13 | 5.295 | 13 | 2，368 | 39 | 13，173 | 20 | 3.40 | \％ |  |
| Arizona．．．． | 50 | 36，867 | 26 | 16，981 | 24 | 19，886 | 29 | 12，150 | 5 | 2，598 | 9 | 1，253 | 1 | －， 597 | $\cdots$ | －2 | 2. | 3，363 | z | （ 5 ） | －2！ |  |
| Utah．．． | 16. | 6，001 | 26 | 6，001 | $\ldots$ |  | 27 | 14，463 | 2 | （D） | 13 | 4， 651 | － | ： 40 | E | （2） | 27 | $\therefore 3.2$ | － | 3，533 | $\cdots$ | ． 77 |
| Nevada．．．．．．．．．．．．．．．．．． | 23 | 21，051 | 13 | （D） | 10 | （D） | 7 | 1，998 | ．．． | ．．． | $\ldots$ | ， | 4 | 2，673 | 3 | 325 | 5 | 2，483 | 4 | （5） |  | （1） |
| Paclicic． | 061 | 645，009 | 450 | 248，103 | 211 | 396，906 | 633 | 390，174 | 30 | 128，882 | 283 | 122，763 | $19{ }^{\circ}$ | 121，325 | 126 | 27，225 | 5＂7 | 2E9， | 25. | 93，23－ | 327 | － 9 c，min |
| Weshington．．．．．．．．．．．．．． | 106 | 65，391 | 94 | 47，465 | 12 | 17，926 | 89 | 55，309 | 7 | 25，499 | 34 | 9，8．7 | 27 | 20，718 | 2 | 3，292 | $\stackrel{5}{5}$ | 39， 7,2 | 35 | －2， 2,2 | 39 | ＜7， 23 |
| uregon．．．．．．．．．．．．．．．．．． | 73 | 24，269 | 63 | 20，247 | 10 | 4，022 | 48 | 30，842 | 4 | 16.637 | 19 | 4，548 | 26 | 8，088 | 9 | $9 \in \cdots$ | 3 | 20，235 | $\therefore$ | e，$\frac{8}{}$ | \％ | －3，553 |
| Californis．．．．．．．．．．．．．． | 482 | 555，349 | 293 | 180，391 | 189 | 374，958 | 4961 | 304，024 | 19. | 86，745 | 230 | 208，376 | 153 | 85，919｜ | 94 | 22，984 | 46 브｜ | 2：7， 243 | 200 | 72， $2 \times$ | 268 | －35，－23 |



|  | E． |  |  |  | 年等答合 | 気気领: : |  |  |  | ぶ：： | $\hat{e}_{-\infty}^{n}: \widehat{\varrho}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 足号云易 | い兄ざい |  |  | － | －：：：${ }^{\circ}$ | ！：：：${ }^{-1}$ | －： |
|  |  |  $\overline{8}$ <br> 0  <br> 0 8 <br> 0 - <br> 0 a |  |  |  |  |  |  |  |  | 若茣 |
|  |  |  | 䓌 へ |  | ت్లncon on f |  |  |  | $\underset{\sim}{\sim} \sim \neq 』$ |  | 뿌죽 |
|  |  |  |  |  |  |  |  |  |  | 응ํ : |  |
|  |  |  |  |  |  |  | がymognering |  | ๓my゙の |  | $8 \times 0$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | $\underset{\sim}{m} \underset{\sim}{m}$ | تี |  |  | 号が |  | $8{ }^{\circ} \mathrm{may}$ | 只め人：¢～000m |  |
|  | 哥 |  |  |  |  |  <br>  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | 品号呺号 | 묵 |  | Ommy |
|  |  |  |  |  |  | $\underset{\sim}{\infty}$ | 算: 気 : : : : : |  | $\underset{\sim}{\sim}$ | $\vdots: \vdots \vdots: \vdots:$ | ㄹ：： |
|  |  |  |  | 㦴号品示 | ヘึง ：¢～ | v | $\cdots!{ }^{n} \vdots \vdots \vdots \vdots^{\sim}$ | ． | ${ }^{m} \vdots^{-1} \vdots^{\sim}$ | ：： | N ：$:$ N |
|  |  |  |  |  |  －ix \＆in |  |  |  |  |  |  |
|  |  |  |  |  |  |  | mm か ogntoqu |  | のrapm |  | $\underset{\sim}{\infty} \times \sim \sim m$ |
|  |  |  |  | $\begin{aligned} & \text { 走离: } \\ & \text { : } \\ & \text {-i } \\ & \text {-i } \end{aligned}$ | $\begin{gathered} \text { gong } \\ \text { 気 } \\ \text { in } \end{gathered}$ |  |  |  |  |  |  |
|  |  |  |  | ス7： | yrunma |  |  | ¢mamm | 又mo | $\cdots!\begin{aligned} & \text { n }\end{aligned}$ | y－wa |
|  |  | $\begin{array}{cc} \omega & \overline{8} \\ 2 & 8 \\ 0 & 9 \\ \omega & \vdots \end{array}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | สูกัฐ |  | วสกับ | \％ |  | $\stackrel{\text { ¢ }}{\sim}$ |
|  | $\underset{\sim}{\square}$ |  |  |  |  <br>  |  <br>  | 水 |  |  |  |  |
|  |  |  | $\underset{\sim}{\infty} \underset{\sim}{\infty} \underset{\sim}{\infty}=1-\infty$ | $\begin{aligned} & y_{0}^{\infty} \begin{array}{l} 0 \\ 0 \\ 0 \\ 0 \end{array} \end{aligned}$ |  |  |  |  | ¢0べが等 |  | 89\％ 8 |
|  |  | 4 0 0 0 0 0 0 0 0 0 |  |  |  |  |  | $\begin{gathered} \vdots \\ \vdots \\ \vdots \\ \vdots \\ \vdots \\ \vdots \\ \vdots \\ 0 \\ \vdots \\ \vdots \\ \vdots \\ 0 \\ 0 \\ 0 \end{gathered}$ |  |  |  |

Table 1J．MERCHANT WHOLESALERS：1954－KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

| Divtsion and State | Farm products （raw materials） merohants |  | Automotive wholesalers |  |  |  |  |  | Hardware，plurbing－heating goods wholesalers |  |  |  |  |  | Lumber，construction materials distributors |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total |  | Motor vehicie distributora |  | Automot1ve equipment， tire－tube wholesalers |  | Total |  | Hardware wholesalers |  | Plumbing，heating equipmert，supp 1100 distributors |  | Total |  | Lumber，millwork wholesalers |  | Constmiction materials d1atributoro |  |
|  | E：tab－ Lishi－ ments <br> （Nunber） |  | Estinb－ <br> Lisli－ <br> ments <br> （Number） | Sales $(\$ 1,000)$ | $\begin{gathered} \text { Estab- } \\ \text { 11sh- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | Sales $(\$ 1,000)$ | $\begin{aligned} & \text { Estab- } \\ & \text { 11sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | Seles $(\$ 1,000)$ | $\begin{gathered} \text { Eztab- } \\ \text { lish- } \\ \text { gients } \\ \text { (Number) } \end{gathered}$ | Sales $(\$ 1,000)$ | $\begin{aligned} & \text { Eqtab- } \\ & \text { lish- } \\ & \text { mentg } \\ & \text { (Mumber) } \end{aligned}$ | Sales $(\$ 1, \infty 00)$ | $\begin{aligned} & \text { Espat- } \\ & \text { LiJh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | Sales （ $9.1,200)$ | $\begin{gathered} \text { Estat- } \\ 11 \text { sh- } \\ \text { ments } \\ \text { (Aumber) } \end{gathered}$ | Saleg $(\$ 1,000)$ | $\begin{aligned} & \text { Eftab- } \\ & \text { I1=h- } \\ & \text { ments } \\ & \text { (Mimber) } \end{aligned}$ | Saler （\＄2，000） | $\begin{aligned} & \text { Estat- } \\ & \text { 113h- } \\ & \text { mente } \\ & \text { (1imber) } \end{aligned}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ |
| United States，total | 3，853 | 9，231，941 | 15，540 | 3，977，513 | 1，563 | 757，335 | 13，977 | 3，220，178 | 6，283 | 4，397，711 | 2，137 | 2，067，923 | 4，046 | 2，329，788 | 10，314 | 6，586，207 | 4，304 | 3，805，942 | 6，010 | 2，780，265 |
| New England．． | 222 | 384，835 | 798 | 202，362 | 89 | 35，246 | 709 | 167，116 | 558 | 267，720 | 137 | 76，824 | 421 | 190，896 | 583 | 312，057 | 265 | 287，697 | 318 | 124，360 |
| Maine．．．．．．． | 7 | 74.2 | 79 | 21，195 | $\sigma^{6}$ | 1，485 | 73 | 19，710 | 35 | 28，370 | 15 | 17，456 | 20 | 10，914 | 83 | 21，358 | 50 | 11，837 | 33 | 3，521 |
| New Hampahire．．．．．．．．． | 2 | （D） | 49 | 9，931 | 3 | 290 | 46 | 9，641 | 18 | 20，233 | 3 | 3，568 | 15 | 6，665 | 37 | 8，874 | 20 | 4，787 | 17 | 4，087 |
| Vermont．．．．．．．．．．．．．．．． | 8 | （D） | 29 | 6，813 | 5 | 1，123 | 24 | 5，690 | 8 | 4，226 | 3 | 2，128 | 5 | 2，098 | 25 | 6，952 | 15 | 3，984 | 10 | 758 |
| Massachusetts．．．．．．．．．． | 177 | 322，477 | 364 | 97，213 | 38 | 10，653 | 326 | 86，560 | 316 | 148，800 | 77 | （0， 669 | 239 | 108，131 | 261 | 182，880 | 17 | 114， 225 | 142 | 67.755 |
| Rhode Island．．．．．．．．．． | 10 | 47，798 | 79 | 16，083 | ${ }_{26}^{11}$ | 3,259 18,426 | $\begin{array}{r}68 \\ 172 \\ \hline\end{array}$ | 12,814 32,701 | 41 140 | 13,759 62,332 | 33 | 1,551 12,452 | $\begin{array}{r}35 \\ 107 \\ \hline\end{array}$ | 12,208 50,880 | 47 130 | 21,957 72,036 | $\stackrel{12}{29}$ | 7,286 44,878 | 35 81 | － 27,571 27159 |
| Connecticut．．．．．．．．．．． | 18 | 12，240 | 298 | 51，127 | 26 | 18，426 | 172 | 32，701 | 140 | 62，332 | 33 | 12，452 | 107 | 50，880 | 130 | 72，036 | 49 | 44，878 | 81 | 27，158 |
| Middle Atlantic．．．．．．．．．．． | 740 | 1，944，315 | 2，603 | 759,054 | 330 | 180，741 | 2，273 | 578，313 | 2,884 | 957，555 | 67. | 360，504 | 1，210 | 597， 1251 | 2， 129 | 2，336，379 | $\begin{array}{r}347 \\ 439 \\ \hline 151\end{array}$ | 689,316 309.617 | －182 ${ }_{595}$ | 647， 063 |
| New York．．．．．．．．．．．．．． | 560 | 1，688，125 | 1，197 | 409，752 | 164 | 114，548 | 1，033 | 295，204 | 1，072 | 527，508 | 456 | 217，544 | 616 | 309，964 | 1，034． | 628，237 | 439 | 307.617 |  | 3，e， 62.1 |
| New Jersey，．．．．．．．．．．． Pennsyıvania．．．．．．．．． | 40 | 14,717 241,473 | 423 983 | 108,578 240,724 | 51 115 | 17，090 49,103 | 372 868 | 91,488 191,621 | 354 458 | 147,035 283,012 | 93 125 | 35,157 107,803 | 261 33 | 111，878 175,204 | 398 597 | 29， 417,476 | ${ }_{2} 151$ | 166,365 213,334 | ${ }_{34}^{4}$ | ＋26， 36 |
| East North Central，．．．．．．． | 612 | 1，468，725 | 3，052 | 779，130 | 353 | 148，842 | 2，699 | 630，288 | 1，152 | 835，376 | 375 | 401，184 | 777 | 4．34，192 | 2，130 | 1，430，253 | 741 | 682，602 | 2，389 | 717，55． |
| Onlo．．．．． | 105 | 220，204 | 859 | 220，375 | 115 | 43，127 | 74.4 | 177，248 | 315 | 231，679 | 79 | 111，466 | 236 | 120，213 | 535 | 372，315 | 164 | 262，133 | 306 | 2．．．123 |
| Indiana． | 87 | 182， 428 | 400 | 101，228 | 35 | 21，957 | 365 | 79，271 | 118 | 98，819 | 40 | 51，158 | 78 | 47，061 | 306 | 138，859 | 107 | 66，2em | 2 | T6，E¢S |
| 111 no is．． | 260 | 853，598 | 854 | 206，738 | 92 | 30，249 | 762 | 176，487 | 366 | 236，374 | 145 | 111，620 | 221 | 124，754 | 608 | 435，027 | 224 | 211，45 | 3 ch | 22， 2 ， 5 晨 |
| Michigan．．．．．．．．．．．．．． | 80 | 88，311 | 650 | 194，218 | 75 | 45，137 | 575 | 14.4081 | 242 | 182，734 | 77 | 83，850 | 165 | 98，884 | 464 | 355，042 | 173 | 197， 89 | 4 | －55， 5.5 |
| Wisconsin．．．．．．．．．．．．． | 80 | 124，184 | 289 | 56，571 | 36 | 8，372 | 253 | 48，199 | 111 | 85，770 | 34 | 43，090 | 77 | 42，680 | 217 | 30，911 | 68 | 42,53 | 4. | S5， 3 2e |
| West North Central．． | 652 | 1，487，414 | 1，572 | 435，964 | 122 | 79，290 | 1，450 | 356，672 | $42 \cdot$ | 452，997 | 14.4 | 267，789 | 280 | 285，208 | 875 | 615，593 | 3.4 | 373，254 | 57．4． |  |
| Minnesota． | 136 | 358，971 | 262 | 93，327 | 17 | 13，695 | 245 | 79，632 | 89 | 154，363 | 36 | 117，925 | 53 | 36，438 | 197 | 204，548 |  | 2，4，${ }_{5}$ | 116 | 50，305 |
| Iowa．．．．．．．．．．．．．．．．．． | 120 | 215，235 | 273 | 67，144， | 15 | 11，643 | 258 | 55，501 | 67 | 59，622 | 18 | 21，107 | 49 | 32.515 | 167 | 90，917 |  | 53，425 | 119 | 37,434 75,297 |
| Mlssourl．．．．．．．．．．．．．．． | $\begin{array}{r}137 \\ 34 \\ \hline\end{array}$ | 470,477 26,063 | 485 63 | 154,452 19,398 | 4 | 40,672 1,455 | 4 | 113,780 27,943 | 155 10 | 150,526 3,940 | 54 | 83，334 | 101 | 67．192 | 2e．9 | 28： 29.95 |  | $\begin{array}{r}\text {－7，478 } \\ \hline 5,863\end{array}$ | 16 | 75,277 $+5,283$ |
| South Dakcta．．．．．．．．．．． | 20 | 9，643 | 67 | 17，923 | 6 | －784 | 61 | 17，139 | 17 | 2，975 | 8 | （D） | 4 | （D） | 33 | －，56i | 10 | 5，702 | 23 | 5，258 |
| Nebraska．．．．．．．．．．．．．． | 96 | 189，585 | 180 | 40，696 | 18 | 7，340 | 162 | 33，356 | 40 | 40，481 | 12 | 20，180 | 28 | 20，301 | 73 | 5：1．49 | $2 t$ | 29，796 | 47 | 21，655 |
| Kansas．．．．．．．．．．．．．．．． | 109 | 217，440 | 24.2 | 43，024 | 16 | 3，701 | 226 | 39，323 | 46 | 35，090 | 14 | 17，768 | 32 | 17，322 | 128 | 58．276 | 33 | 26，734 | 85 | 3i，42 |
| South Atlantic．．．．．．．．．．． | 478 | 726，502 | 2.004 | 507，106 | 202 | 91，248 | 1，799 | 415，918 | 061 | 523，090 | 239 | 221，475 | 422 | 301，615 | 2.251 | 804，096 | 59 | 342,496 6,627 | ${ }^{6 t}{ }_{18}$ | 2en， l ， 402 |
| Delaware．．．． | 30 | 3，455 | 28 | 8，188 | 22 | ${ }^{\text {（D）}}$ | $\begin{array}{r}27 \\ \hline 159\end{array}$ |  | 15 | －7，431 | 2 |  |  |  |  |  |  |  |  |  |
| Maryland．．．．．．．．．．．．．． | 30 2 | 28，172 | $\begin{array}{r}181 \\ 52 \\ \hline\end{array}$ | 49,371 20,792 | 22 10 | 9，313 | 159 | 40，058 | 72 32 | 52,399 46,889 | 11 | 14， 253 | 66 21 | 38,346 （D） | 14. 36 | 75,247 46,601 | $\begin{aligned} & 59 \\ & 12 \end{aligned}$ | 40，279 19，957 | 32 26 | 28,968 26,644 |
| District of Columbia．．． Virginis．．．．．．．．．．．．．． | \％ | （D） 190,800 | $\begin{array}{r}52 \\ 227 \\ \hline\end{array}$ | 20,792 56,432 | 10 21 | （ ${ }_{9}^{\text {（D）}}$ | $\begin{array}{r}42 \\ 206 \\ \hline\end{array}$ | （\％）（D） | 32 89 | 4，4，889 | 315 | 3t， 821 | 21 56 | 4， 562 | 36 173 | 46,601 78,195 | 12 86 | 19,957 42,192 | 24 37 | 26，003 |
| West virginis．．．．．．．．． | ， | （D） | 185 | 28，813 | 21 | 6，222 | 164 | 22，591 | 51 | 37，341 | 33 | 32，435 | 18 | 6，905 | 94 | 29，207 | 49 | 14，494 | 45 | 14，723 |
| North arolina．．．．．．．．． | 109 | 211，885 | 396 | 98，872 | 35 | 27，79e | 361 | 82，074 | 101 | －8，699 | 33 | 3i，310 | 68 | 47，379 | 214 | 111，011 | 126 | 78，521 | Os | 32，4\％ |
| South Carolina．． | 67 | 96，411 | 178 | 29，983 | 22 | 8，486 | 156 | 21，497 | 48 | 35，019 | 21 | 17，493 | 27 | 18，222 | 90 | －33，489 | 48 | 25，386 | 42 | 25，403 |
| Georgia．．．．．．．．．．．．．．． | 109 | 180，380 | 317 4 | 113，954 | 27 43 | 8,374 25,849 | 290 394 | 105,580 74,912 | 7489 | 86,399 79,761 | 33 45 | 32,069 41,961 | 61 94 | 54,330 57,980 | 193 <br> 284 | 75,386 140,026 | 108 102 | 49，905 59,233 | －85 | 25,481 81,993 |
| Flarids．．． | 34 | 15，038 | 437 | 100，761 | 43 | 25，84，9 | 394 | 74，912 | 239 | 79，941 | 45 | 41，961 | 94 | 57，980 | 286 | 140，026 | 104 | 59，233 | －8． | 81，93 |
| East South Central．．．．．．．． | 300 | 1，100，019 | 706 | 211，833 | 88 | 39，887 | 978 | 171，946 | 196 | 301，743 | 89 | 224，224 | 107 | 77，524 | 543 | 265，02t | 296 | 16，然e | ＜－7 | $\stackrel{+14,28}{2,566}$ |
| Kentucky．．．． | 4 | 97，911 | 215 | 36，651 | 21 | 3，4，1 | 194 | 33，510 | 50 | 91，877 | 17 | 72，616 | 33 <br> 34 | 19,262 29,524 |  | 50,598 82,350 |  | 30，032 43,727 |  |  |
| Tennessee．．．．．．．．．．．．．． | 146 | 812，886 | 339 245 | 92,727 50,466 | $\begin{array}{r}39 \\ \hline 8 \\ \hline\end{array}$ | 23,370 6,760 6,60 | 300 227 1 | 69,357 43,706 | 66 51 | 101,842 35,972 | 32 26 | 72,318 65,092 | 34 <br> 25 | 29,524 20,879 | 180 156 | 82,350 92,150 | 101 96 | 43，72． 62,269 | ${ }_{6}$ | 32,621 29,981 |
|  | 71 39 | 126,927 72,295 | 265 167 | 50,466 31,989 | 18 10 | 6,760 6,610 | 227 157 | 42，706 25,373 | 51 29 | 35,972 22,558 | 26 | 65,092 14,198 | 25 15 | 20,879 7,860 | 156 100 | 92，150 39,928 | 55 | 62，269 26,979 | ${ }_{4}^{6}$ | 29，920． |
| West South Ceritral．．．．．．．． | 462 | 1，397，002 | 1，705 | 383，165 | 131 | 58，530 | 1，57\％ | 324，635 | 4.44 | 335，961 | 100 | 176，653 | 284 | 259，308 | 989 | 521，636 | 409 | 275，247 | 58 C | 246，389 |
| Arkansas．．．．．．．．．．．．．．． | 28 | 22，720 | 175 | 25，102 | 7 | 1，981 | 168 | 23，121 | 35 | 29，567 | 14 | 19，735 | 21 | 9，832 | 93 | 31，329 | 57 | 23，431 | 36 |  |
| Louisiana．．．．．．．．．． | 46 | 255，456 | 228 | 01，056 | 23 | 8，561 | 205 | 52，495 | 70 | 38，107 | 33. | 22，226 | 37 | 25，881 | 168 | 82,811 | 74 52 | 43，468 | 94 |  |
| Qklahoma．．．．．．．．．．．．．．．． | 68 | －79，727 | ${ }^{283}$ | －64，264 | 21 80 | 6,093 41,895 | 262 9.39 | 58,171 190,869 | 51 288 | 37,694 230,593 | ${ }_{99}$ | 18,348 116,344 | 37 189 | 29,346 214,249 | 142 586 | 52,291 355,215 | 52 226 | 26， 736 181,432 | 360 | 25，355 $\mathbf{7 3 , 7 8 3}$ |
| Texas | 320 | 1，1461，153 | 1，019 | 232，743 | 80 | 61，895 | 939 | 190， 368 | 288 | 230，5＊3 | 99 | 116，342 | 189 | 124，249 | 586 | 355，215 | 226 | 181，432 | 36 | 13， |
| Mountain． | 139 | 102，361 | 739 | 179，010 | 63 | 27，4，43 | 676 | 151，567 | 180 | 258，268 | 53 | 73，647 | 127 | 84，621 | 384 | 206，742 | 126 | 219，684 | 258 | 87， 558 |
| Mentana．．．．．．．．．．．．．．．． | 15 | 9，754 | 90 | 29，027 | 7 | 2，698 | 89 | 26，320 | 17 | 17，788 | 7 | 16.062 | 10 | 7，726 | 43 | 22，245 | 17 | 13，588 | 26 | 8.657 |
| Idahc．．． | 18 | 12，452 | 81 | 12，750 | 4 | 2，381 | 77 30 | 10，369 | 13 | 11， 319 | 3 | 7， 0.5 |  | 4， 4.64 | 18 | 15,748 3,356 |  |  | 34 | 6，597 |
| Nyoming．．．．．．．．．．．．．．．． | 5 | （D） | 43 | 20，544 | 4 | （D） | $\begin{array}{r} 30 \\ 158 \end{array}$ | 35，${ }^{\text {（0）}}$ | $4 \cdot$ | 8,810 32,877 | 13 | （D） | 32 | （D） | 18 98 | 3,356 75.055 | ${ }_{34}^{2}$ | －（L） | － |  |
| new Nexicc．．．．．．．．．．．．．．． | 50 | 68，131 | 178 | 42，783 | 20 | 7，063 | 158 88 | 35,720 13,4 | 45 16 | 32,877 13,224 | 13 5 | 13,363 3,584 | 32 12 | 19,514 9,640 | 98 48 | 75.055 23.106 | 17 | －6，591 | ${ }_{3}^{2}$ |  |
| New Nexicc．．．．．．．．．．． | 15 | 16，038 | 96 | 19，083 | 8 | 5，603 | 11888888 | 13,4 28,031 | 16 30 | 28，062 | 7 | 7，239 | 23 | 20，823 | 51 | 27，669 | 19 | 12， 4 m ${ }^{\text {c }}$ | 32 | 1s，2z |
|  | 17 | 32,381 22,529 | $\begin{array}{r}130 \\ 85 \\ \hline\end{array}$ | 33,650 21,659 | 12 7 | 5，419 2，006 | 78 | 19，653 | 41 | 47，056 | 9 | 31，168 | 32 | 16，488 | 51 | 24，261 | 17 | 27，5：0 | 3.4 | 上．＂ |
| Hevada． | ， | （0） | 30 | 9，714 | 1 | （D） | 2 | （D） | 10 | 5，932 | 2 | （D） | 8 | （D） | 29 | 14，702 | 8 | （D） | 2 | （i） |
| Pacific．．．．．．．．．．．．．．．．．． | 248 | 551，728 | 2，104 | 519，829 | 185 | 96，108 | 1，919 | 423，721 | 684 | 564，996 | 266 | 265，623 | 418 | 299，373 | 1，530 | 1，324，525 | 729 | 974，735 | 801 | 34．3， 7 7 |
| Washingt | 65 | 07，782 | 34.5 | 82，746 | 48 | 20，177 | 297 | 62，569 | 117 | 90，189 | 69 | 55，671 | 68 | 34，518 | 310 | 361，600 | 165 | 300， 207 | 245 | 6－， $3 \times 3$ |
| regon．．．．．．．．．．．．．．．．． | 20 | 175，590 | 252 | 65，713 | 21 | 14，763 | 231 | 50，950 | 60 | 52，012 | 28 | 28，762 | 32 | 23，250 | 264 | 330，376 | 176 | 299， 762 | 588 | 31,612 257,725 |
| falifortia．．．．．．．．．．．．． | $15 ?$ | 308，350 | 1，507 | 371，370 | 116 | 61，168 | 1，391 | 310，202 | 507 | 422，795 | 189 | 181，190 | 318 | 241，605 | 956 | 632，551 | 388 | 3\％， 760 | 56. | 257，725 |

Establishments and Sales

| 2ubsion mid E＇ave | Machinery，equipment，suprlies distributors |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | ```Alr conditioning, conmereial rerrigeration equipment distributors``` |  | Combercial pachines， equipment distributors |  | ```Construction nachinery, equipment dealers``` |  | Farm－garden machinery， equipment wholesaiere |  | ```Indugtrial machinery, equipment diatributors``` |  | ```lndustrial m⿴囗十terials, suFpl1es distributors``` |  | ```Professional equipment, supplies distributors``` |  | Service estabilshment supf 2 noused |  | $\begin{gathered} \text { Transportistion } \\ \text { cquipment } \\ \text { dastrituters } \end{gathered}$ |  |
|  | $\begin{aligned} & \text { Estat- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { Seles } \\ & (\$ 1,000) \end{aligned}$ | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { Soles } \\ \{\$ 1,000\} \end{gathered}$ | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (Number) }) \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sales } \\ (\$ 1,005) \end{gathered}$ | $\begin{aligned} & \text { Estab- } \\ & \text { issn- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { Sales } \\ (\$ 2,00) \end{gathered}$ | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) }) \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Soles } \\ (\$ 1,000) \\ \hline \end{gathered}$ | Estsb－ <br> lish－ <br> ments <br> （Number） | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \\ \hline \end{array}$ | $\begin{array}{\|c\|} \text { Estub- } \\ \text { lish- } \\ \text { ments } \\ \text { (Number) } \\ \hline \end{array}$ | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \\ \hline \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Estab- } \\ \text { ish- } \\ \text { ments } \\ \text { (Number) } \\ \hline \end{array}$ | $\begin{gathered} \text { Sales } \\ (\$ 2,000) \\ \hline \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (Number) } \\ \hline \end{array}$ | $\begin{gathered} \text { solee } \\ \langle \$ 1,000\rangle \end{gathered}$ | $\begin{array}{\|c} \text { Estab- } \\ \text { ish- } \\ \text { menta } \\ \text { (Number) } \end{array}$ | $(1,00)$ |
| United States，total． | ${ }^{27,150}$ | 10，039，85．2． | 1，800 | － 4.070 | 3，219 | 600，125 | 1，640 | 2，402，359 | 1，212 | 534，379 | 5，740 | 2，018，986 | －393 | 2，009，740 | 2，912 | 853，253 | 5，204 | 1，201，992 | 1， | 170，048 |
| New Ergland．．．．．．．．．．．．．． | 1,648 105 | 509,721 27,265 | 97 | 24,321 2,520 | 180 15 | 34,097 1,429 | 110 | 67,187 10,423 | 40 3 | 15，770 | 324 10 | 129,428 1,926 1,26 | 342 13 | 104,049 5，020 | 159 5 | 37， 267 | 3.8 23 | 72,742 2,160 | $4{ }_{4}$ | $\begin{gathered} 34,87 \\ 1,52 \end{gathered}$ |
| Maine $\ldots . . . . . . . . . . . . . . . ~$ New Hampshire．．．．．．． | 105 49 | 27,265 11,359 | － | 2,520 1,222 | 15 9 | $\begin{array}{r}1,429 \\ \hline 902\end{array}$ | 14 10 | 10,423 4,251 | 3 | ${ }_{91}{ }_{91}$ | 10 | $1,2,66$ 1,243 | 13 | 5,020 604 | 5 | 680 | 15 | 2，367 | ． | 1，5 |
| Verwont．．．．．． | 42 | 8，876 |  |  |  | 286 | 12 | 6，067 | 2 | （D） | 6 | 467 | $\stackrel{4}{4}$ | 969 | $t$ | （D） |  | 451 | 1 | 相 |
| Massschusetts．．．．．．．．． | Pu | 279，944 | 4 | 15，399 | 95 | 20，874 | 4 | 25,626 $\mathbf{1}, 710$ | 17 | 5，799 1,192 | $\begin{array}{r}179 \\ 30 \\ \hline 85\end{array}$ | －7，511 | 182 40 | 55,923 10,077 | 9 | 25,153 2,42 7 | $\stackrel{210}{29}$ | 53,098 0,036 | － 2 |  |
| Rhode Island．．．．．．．．．．．． Corneet icut．．．．．．．．．．． | 140 398 | 30,826 151,431 | 23 ${ }^{7}$ | （D） | 21. | 2,762 $7,8,5$ | $30^{\circ}$ | 1,710 19,110 | 6 | 1，192 7,814 | 30 <br> 85 | 7,126 $-1,35$ | 40 100 | 10，077 | 36 | 2，062 | 29 63 | －6，036 | 8 | （D） |
| Madie Atlantic | 6， $\mathbf{c}^{27}$ | 2，165，222 | 370 | 202，366 | 753 | 265，806 | 287 | 236， 172 | 133 | 62，657 | 1，135 | 509，201 | 1，223 | 451，145 | 92.2 | 255，298 | 1，260 | 281，991 | $2 \cdots$ | 103， 520 |
| New yorx． | 3，200 | 1，342，524 | 191 | 53，3，4 | 441 | 125，432 | $1 \div 2$ | 112，719 | 68 | 37，279 | 801 | 330，941 | 633 | 259，931 | －28 | 174，104 | 707 | 187，350 | 175 | 72， 305 |
| Wes Jersey． | 909 | 2－8，651 | 65 | 19，238 | 106 | 15，035 | 32 | 28，853 | 12 | 6，578 | ${ }_{312}^{222}$ | 52,468 125,792 | 189 301 | 60,203 131,112 | 86 208 | 32,039 50,095 | 155 <br> 3.8 | $2,5,53$ 70,118 | $4{ }_{4}^{3}$ | $\xrightarrow{10,024.4}$ |
| Peansyivanis． | 1，6？2 | 573， 9.7 | 114 | 28，784 | 205 | 35，400 | 114 | 93，600 | 53 | 24，800 | 312 | 125，792 | 301 | 131，111 | 208 | 50，095 | 3.8 | 70，218 | $2 t$ |  |
| East North Central | 5，397 | 2，012，819 | 381 | 89，988 | 625 | 138，080 | 264 | 226，292 | 228 | 112，046 | 1，093 | 473，289 | 2，081 | 526，585 | 500 | 166，086 | 2,052 | 227，728 | 123 | 52，725 |
| Ohio．． | 1，476 | 524，830 | 105 | 23，497 | 178 | 39，001 | 83 | 6， 077 | 54 | 32，796 | 272 | 96，037 | 327 | 154，620 | 150 | 46，680 | 283 129 | 50，771 | $\cdots$ | 11，351 |
| Indians | 53－ | 179，561 | 58 | 14，976 | 65 | 16，089 | 33 | 28，741 | 88 | － | 74 36 | 31,048 187,851 | 331 | 152，670 | 192 | 12， 632 | 330 | 181，062 | 43 | 31，077 |
| Ithinots | 1,707 1,129 | 680,220 $-63,270$ | 90 76 | 23，552 | 206 | 52,622 21,335 | 69 47 | 54， 48.783 | 36 | 17，972 | 286 | 127，465 | 238 | 143，043 | 105 | 27，415 | 201 | 52，200 | 20 | 1，2，00 |
| W1sconsir | ${ }_{551}$ | 264，938 | 52 | 9，152 | 02 | 9，033 | 32 | 30，602 | 37 | 16，240 | 95 | 30，288 | 98 | 35，202 | 50 | 12，4．46 | 109 | 19，063 | 15 | 2.912 |
| dest North Central | 2.235 | 888，073 | 160 | 36，992 | 255 | 51，441 | 181 | 179，876 | 195 | 211，027 | 381 | 191，852 | 298 | 124，261 | 2.6 | 8t， 799 | 480 | 92，529 | 39 | 12，，9t |
| Minnesota．． | －87 | 200，182 | 26 | 5，460 | 56 | 15，576 | 43 | 42，323 | 42 | 31，056 | 72 | 33，679 | 68 | 26，915 | 68 | 23，311 | 101 | 18，085 | 12 | ， 777 |
| Iowe．． | 29 | 93，59 | 30 | 4，670 | 40 | 7，578 | 25 | 22，657 | 3.4 | 17，792 | 26 | 10，820 | 32 | 13，143 | 29 | 7，158 | 78 | －591 | i9 | … |
| Missouri | 781 | 328，．．45 | 61 | 27，318 | 90 | 19，452 | 50 | 54，074 | 37 | 29，4，4， | 126 | 59，439 | 128 | （4， 059 | 87 | 39,657 1,125 | 183 | $\begin{array}{r}39,51 \\ 7,878 \\ \hline\end{array}$ | 17 |  |
| Morth Dikota． | 79 | $37,6-2$ | 2 | （D） | ${ }_{11}^{6}$ | 1,409 1,362 | 10 10 | 7，824 | 10 | 3，200 | 1 | 1，1，376 | $\stackrel{ }{4}$ | （D） | 8 | 2，235 | 8 | 1，043 | ． |  |
| Soutt，Dako | 211 | 17， 9361 | 14 | 4，012 | 30 | （D） | 19 | 27，642 | 33 | 18，056 | 26 | 14，837 | 20 | 5，845 | 23 | b， 238 | 45 | 9，820 | 1 | （D） |
| Kansas． | 325 | 120，606 | 24 | 5，135 | 22 | （0） | 24 | 17，485 | 20 | 3，866 | 110 | 60，573 | 42 | 13，562 | 23 | 7，075 | 52 | 6，695 | 8 | （0） |
| South At1antie | 2，6－1 | 911，782 | 231 | 54，212 | 388 | 62，480 | 198 | 191，082 | 114 | 66，728 | 300 | 216，809 | 325 | 170，077 | 277 | 85，809 | 597 | 122，048 | 151 | 30， 20.4 |
| Delamare． | 36 | 12，333 | 3 | （D） | 5 | 362 | － |  | ， | （D） | 2 | （D） | 57 | 4，295 | 3 | 45 | 10 | 1，978 | 5 | 2，031 |
| Maryland．．．．．．．．．．．．．．． | 332 | 122，938 | 22 | 5，105 | $-2$ | 10，460 | 21 | 23，526 | 13 | 6，785 | 39 | 25，076 | 57 | 19,474 1,847 |  | 11，215 |  | 26,230 9,967 | 19 8 |  |
| 2istrict of Cotumbia．．．． | ${ }_{316}^{14}$ | 36,684 210,239 | 17 20 | 2，073 5,433 | 27 -7 | 4，6774 | 36 | （0） 29,827 |  | 362 6,559 | 20 36 | （0） 20,464 | $\begin{array}{r}8 \\ 3 \\ \hline 8\end{array}$ | 1,847 22,165 | 22 | 8,700 12,975 | － 4 | 9，967 11,524 | 8 23 | 3,058 3,518 |
|  | 316 216 | 210，239 87,478 | 20 | 5，433 | 47 30 | 7,474 3,551 | 36 29 | 29,827 24,262 | 212 | 6，559 | 36 39 | 10,464 $19,8.7$ | 33 <br> 7 | 25，001 | 22 | 1，738 | 36 | 5，360 | ． |  |
| North Caroitna． | 424 | 255，063 | 34 | 20，230 | 60 | 8，396 | 28 | 30，783 | 25 | 18，472 | 76 | 30，726 | 47 | 22，402 | 50 | 12，900 | 99 | 20，571 |  | 1，278 |
| South Carolina．．．．．．． | 166 | 52，011 | 15 | 3，222 | 26 | 4,045 | 12 | 11，834 | 2 | 1，507 | 26 | 4，313 | 25 | 28，053 | 10 | 12，595 | 38 | 5，018 | 3 | ${ }_{1}^{+248}$ |
| Georgia． | 398 | 153，415 | 32 | 7，305 | 55 | 8，431 | 29 | 32，971 | 22 | 13，905 | 63 | 20，986 | 55 | 32,854 | 34 59 | 18，100 | 100 |  | 80 |  |
| Florida， | 607 | 281，021 | 73 | 17，224 | 97 | 15，084 | 39 | 36，293 | 32 | 18，729 | 59 | 13，355 | 55 | 30，086 | 59 | 12，002 | 123 | 20，15b | 80 | 18，136 |
| East South Centrah．．．．．．．． | 1，038 | －09，309 | 89 | 18，664 | 137 | 26，220 | 205 | 117，181 | 51 | 33，256 | 175 | 65，878 | 122 | 70，083 | 104 | 32，311 | 234 | 39，508 |  | 1，208 |
| Eentuiky | 252 | 100， 297 | 8 |  | 38 | 9，664 | 32 | 30，745 | 12 | 9，994 | 41 |  | 38 |  | 28 |  |  | 7,780 17,255 | 7 | 2.288 |
| Ternessee． | 309 | 158，056 | 40 | 8，779 | 57 | 10，173 | 35 | 42，585 | $\stackrel{21}{9}$ | 27，38－4 3,026 2,82 | 56 | 28,554 29,599 | 43 | 28,465 20,486 | ${ }_{21}^{21}$ | 13,573 8,473 | 96 <br> 57 | 17，255 | 7 | ${ }_{\text {－}} \times 1$ |
| Misbara．．．． | 248 139 | 98,512 52,442 | 27 | 5，542 2,796 | 29 13 | （0） （0） | 22 16 | 23,721 20,140 | $10^{9}$ | 3,016 2，862 | $4{ }_{34}^{4}$ | 29，599 12,860 | 32 9 | 20,486 3,052 | 11 | 3，540 | 28 | 3，591 | － | （D） |
| Nest South Central．．．．．．．．． | 3，227 | 1，482，909 | 233 | 80，271 | 303 | 58，478 | 268 | 142，322 | 119 | 39，738 | 1，074 | 738，794 | 365 | 229，459 | 239 | 71，197 | 525 | 103，397 | 101 | 30，342 |
| Arkansas．．．．．．．．．．．．．．． | 139 | 47，037 | 10 | 2，252 | 22 | 2，288 | 18 | 11，346 | 5 | 748 | 29 | 13，854 | 12 | 7，570 | 12 | 3，224 | 28 | 4，558 | 3 | 1，197 |
| Louisiana．．．．．．．．．．．．．． | 493 | 311，864 | 39 | 9，950 | 43 | 8，342 | 29 | 26，619 | 13 | 6，258 | 151 | 155，585 | 67 | 66，607 | 48 | 10，052 | ${ }_{8}^{77}$ | 16，529 | 33 12 | 11，922 |
| －exas． | 1，963 | 881，409 | 150 | 58，941 | 199 | 41，010 | 101 | 86，474 | 78 | 25，580 | 652 | 419，092 | 236 | 116，96 |  | 49，009 |  | ¢， |  |  |
| Mountata．．．．．．．．．．．．．．．．．． | 1，011 | 375，463 | 76 | 20，396 | 14. | 24，191 | 123 | 100，504 | 75 | 30，488 | 229 | 104，250 | 93 | 34， 149 | 85 | 26，704 | 175 | 31，409 | 14 | 3，472 |
| Yontama，．．．．．．．．．．．．．． | 112 | －4，310 | 5 | 477 | 19 | 2，118 | 27 | 22，708 | 14 | 8，518 | 19 | 5，696 | 4 | （D） | 10 | 2，285 | 12 | 2，241 | \％ |  |
| İaho．．．．．．．．．．．．．．．．． | 76 | 23，908 | 7 | 927 | 9 | ${ }^{630}$ | 11 | 11，485 | 13 | 2，615 | 12 | 5,409 （0） | 7 2 | ${ }_{\text {（D）}} 8$ | 5 3 | 778 327 | 12 | $\begin{array}{r}1,228 \\ \hline 209\end{array}$ | ． |  |
| dyocing．．．．．．．．．．．．．．．． colorado．．．．．．．．．．．．． | 70 | 29，924 | 1 | （0） | 6 | （D） | 10 | 6，327 | ${ }_{16}^{2}$ | 6，040 | 43 86 | 36，251 | $3{ }^{2}$ | 16，762 |  |  | 52 |  | ． |  |
| Colorado．．．．．．．．．．．．．．． Ner Mexlco．．．．．．．．．．．． | 29． | 216，438 | 20 | 4.654 | 48 | 6，878 | 26 9 | 18,554 12,676 11 | 16 6 | 6,040 3,342 | 36 37 | 36,251 24,408 | 39 | 16,762 3,321 | 23 10 | －9，811 | 30 | 12,607 3,245 | 1 | 2，28） |
| Ned Mexico．．．．．．．．．．．．．．． | 126 163 | 51,320 54,296 | 6 | 1,130 10,327 | ${ }_{21}^{10}$ | 3，743 | 15 | 11，036 | 13 | 3，923 | 22 | －，293 | 28 | 9，197 | 17 | 5，757 | 29 | 5，436 | 3 | 58. |
| Utah．．．．．．．．．．．．．．．．．．．．．．． | 14. | 46，36．7 | 10 | 2，676 | 18 | 5，839 | 18 | 13，717 | 20 | 5，307 | 28 | 6，577 | 14 | （D） | 13 | －，4，29 | 31 | 5，681 | 2 | （0） |
| Sievaisa． | 36 | 7，920 | 2 | （D） | 10 | 2，303 | ， | 4，001 | $i$ | （D） | 2 | （0） | 2 | （D） | 4 | 1，003 | 6 | 872 | c | （ L |
| Pazlite． | 3，626 | 1，284，566 | 223 | 57，870 | 437 | 99，272 | 198 | 163，704 | 157 | 62，679 | 775 | 299，585 | 64.4 | 304，032 | 320 | 91，682 | 593 | 130，600 | 279 | 95，002 |
| Washimg | 506 | 17ヶ，190 | 33 | 7，554 | 68 | 15，414． | 34 | 24，519 | 22 | 8，545 | 85 | 31，662 | 207 | 34，782 |  | 15，914 | 86 50 | 17，495 | 12 | 28,305 3,200 |
|  | 386 2,734 | 149,176 962,200 | 23 167 | 4,234 46,082 | -0 329 | 7,889 75,969 | 428 | 38,180 81,045 | $\begin{array}{r}29 \\ \\ \hline 06\end{array}$ | 14,367 39,767 | 84 606 | 31,617 236,306 | 83 4 | 33,147 236,103 | 23 257 | 7，4，4 68,304 | $\begin{array}{r}50 \\ 457 \\ \hline\end{array}$ | 9，278 103，867 | 236 | 73，757 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Table 1J．MERCHANT WHOLESALERS：1954－kiNDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES－Continucd

| Division and State | Electrical，electronics，appliance distributors |  |  |  |  |  |  |  | Metals，metalwork（except scrap）distributors |  |  |  |  |  | Scrap，waste neteriala dealera |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Electrical apparatus，supplies distributors |  | $\begin{gathered} \text { Electrical } \\ \text { spplinee, radto, } \\ \text { TV set } \\ \text { Wholesalera } \end{gathered}$ |  | Electronic parts， equiproent distributors |  | Total |  | Iron，ateel and producte distributors |  | $\begin{gathered} \text { Monferrous } \\ \text { netala } \\ \text { I'stributore } \end{gathered}$ |  | Total |  | $\begin{gathered} \text { Iron, stge } \\ \text { Bcrap } \\ \text { dealers } \end{gathered}$ |  | $\begin{aligned} & \text { deste } \\ & \text { mosterlala } \\ & \text { degiers } \end{aligned}$ |  |
|  |  | Sales $(\$ 1,000)$ | $\begin{aligned} & \text { Estab- } \\ & \text { 11sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Estab－ lish－ ments <br> （Number | Sales $(\$ 1,000)$ |  | $\begin{aligned} & \text { Sales } \\ & (\$ 2,000) \end{aligned}$ | Estab－ 118h－ ments <br> （Number | $\begin{aligned} & \text { Saiea } \\ & (\$ 1,000) \end{aligned}$ |  | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |  | $\begin{aligned} & \text { Salea } \\ & (\$ 1,000) \end{aligned}$ |  | $\begin{aligned} & \text { Sales } \\ & (\$ 2,000) \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { Eutab- } \\ \text { IIsh- } \\ \text { menta } \\ \text { (Number) } \end{array}$ | $\begin{aligned} & \text { Cales } \\ & (\$ 1, \infty) \end{aligned}$ | Etrat－ M1sti－ DDents （Number） | $\begin{aligned} & \text { UaLes } \\ & (\$ 2,000) \end{aligned}$ |
| United States，total | 7，123 | 6，337，718 | 3，159 | 2，910，458 | 2，065 | 2，824，584 | 1，899 | 612，676 | 3，235 | 3，362，585 | 2，693 | 2，174，276 | 542 | 1，188，309 | 8，189 | 2，405，590 | 3，719 | 2，213，240 | 6，470 | 1，1\％2，250 |
| New England．．．．．．．．．．．． | 496 39 | 362,158 34,019 | 243 | 154,844 13,877 | 139 18 | $\begin{array}{r}172,815 \\ 18,238 \\ \hline\end{array}$ | 214 | $\begin{array}{r}34,499 \\ 1,904 \\ \hline\end{array}$ | 181 | 124,022 1,236 | 141 | 90,729 1,236 | 40 | 33，293 | 804 | 219,185 5,931 | 237 20 | 39,160 2,075 | 567 23 | 180,025 3.856 |
| New Hampshire．．．．．．．．．．． | 17 | 10，123 | 10 | 7，471 | 4 | （D） | 3 | ${ }^{-1}$（0） | 2 | （0） | 1 | －（D） | I | （D） | 45 | 20，620 | 17 | ${ }^{2,717}$ | 28 | 9，943 |
| Vermont．．．．．．．．．．．．． | 14 | 13，885 | ， | 5，040 | 5 | （D） | 1 | （ $)^{\text {d }}$ | 3 | （0） | 3 | （D） |  |  | 19 | 1，159 | 11 | 67 | 8 | 483 |
| Massachuselts．．．．．．．．．． | 254 | 185，029 | 131 | 75，686 | 63 | 88，293 | 60 | 21，050 | 106 | 82，026 | 87 | 61，728 | 19 | 19，298 | 473 | 233，249 | 122 | 12，757 | 35. | 2．4，492 |
| Rhode Island． | 49 | 31，690 | 24 | 13，290 | 17 | 15，510 | ${ }^{8}$ | 2，890 | 12 | 7，745 |  | （D） | 6 |  | 73 | 22，757 | 18 | 7，333 | 55 | ． 5 ，424 |
| Connecticut．．．．．．．．．．．． | 123 | 87，412 | 56 | 39，480 | 32 | 42，092 | 35 | 6，840 | 53 | 30，775 | 39 | 24，733 | 14 | 6，042 | $-51$ | 45，469 | 49 | 9，602 | 262 | 35，867 |
| Mddie Atiantic． | 1，937 | 1，537，296 | 909 | 656，310 | 451 | 677，307 | 577 | 203，677 | 1，013 | 1，537，852 | 768 | 622，428 | 245 | 915，424 | 2，520 | 741，945 | 855 | 295，602 | 2，665 | 46，343 |
| New York．．．． | 1，186 | 836，831 | 536 | 348，560 | 280 | 387，233 | 370 | 101，038 | 644 | 1，179，544 | 458 | 344，699 | 186 | 834，845 | 1，290 | 390，754 | 324 | 106，295 | 966 | 284，459 |
| New Jersey．．．．．．．．．．．．． | 284 | 222，949 | 251 | 111，510 | 48 | 61，919 | 85 | 49，520 | 129 | 1，34，195 | 107 | 104，433 | 22 | 29，762 | 414 | 207，518 | 155 | 51，866 | 259 | 55，652 |
| Pennsylvania．．．．．．．．．．． | 467 | 477，514 | 222 | 196，240 | 123 | 228，155 | 122 | 53，119 | 240 | 224，113 | 203 | 273，296 | 37 | 50，817 | 816 | 243，673 | 376 | 237，44． | 4 | 106，238 |
| East Morth Central．．．．．．．． | 1，376 | 1，388，718 | 601 | 658，282 | 408 | 600，031 | 367 | 130，405 | 792 | 782，734 | 683 | 670，842 | 109 | 111，892 | 2，018 | 760，528 | 1，122 | 529,667 | eqt | 230，86． |
| chio．．．．．．．．．． | 353 | 383，067 | 262 | 191，073 | 95 | 155，518 | 96 | 36，476 | 235 | 183，458 | 205 | 145，490 | 30 | 37，968 | 582 | 266，570 | 339 | 191，697 | 243 | 74，273 |
| Indiana．． | 173 | 152，038 | 75 | 74， 29$]$ | 52 | 64，530 | 46 | 13，217 | 60 | 44，218 | 52 | 39，930 | 8 | 4，288 | 216 | 53，313 | 242 | 36，462 | ns | － $6,6.5$－ |
| Illinots． | 430 | 450，190 | 185 | 184，715 | 132 | 215，64．4 | 123 | 49，831 | 279 | 357，266 | 243 | 316，392 | 36 | 40，874 | 578 | 256，652 | 281 | 179，514 | 297 | 77）－ 3 3 |
| Michtgan．．．．．．．．．．．．．．． | 205 | 279，254 | 217 | 148，201 | 83 | 111，310 | 65 | 19，743 | 271 | 168，231 | 143 | 143，008 | 28 | 25，223 | 428 | 139，580 | 245 | 92，273 | 123 | 47.47 |
| Wisconsin．．．．．．．．．．．．．． | 155 | 124，209 | 62 | 60，002 | 46 | 53，029 | 47 | 11，138 | 47 | 29，561 | 40 | 26.022 | 7 | 3，539 | 21. | 4，4，4，23 | 116 | 29， 2.2 | $3{ }^{\text {P }}$ | 24．53\％ |
| Vest North Central．．． | 530 | 583，352 | 232 | 251，726 | 178 | 289，839 | 126 | 42，787 | 170 | 136，604 | 14.5 | 109，116 | 25 | 27，488 | 677 | 244，356 | 427 | 94.523 | 250 | 4．2，83 |
| Minnesota．．．． | 127 | 127，726 | 57 | 52，068 | 36 | 61，785 | 34 | 12，973 | 42 | 36，177 | 35 | 29，696 | 7 | 6．481 | 111 | 33，392 | 6. | 23， 963 | 4.7 | 3，从1 |
| Iowa．．．．． | 97 | 95，575 | 43 | 45，269 | 39 | 4，，802 | 15 | 5，504 | 17 | 7，884 | 16 | （D） | 2 | （D） | 134 | 17，247 | 96. | 9，84， | 4 | 7，36． |
| M1ssouri．． | 173 | 211，286 | 78 | 89，645 | 53 | 107，266 | 42 | 14，375 | 85 | 81，599 | 71 | 62，255 | 14 | 19，344 | 231 | 60， 618 | 230 | 41，752 | Iut | －8，8to |
| North nakota．．．．．．．．．．． | 20 | 20，316 | 5 | （D） | 13 | 12，358 | 2 | （D） | 2 |  | 2 | （D） | $\cdots$ | ．．． | 14 | 3，426 | 22 | （D） | 2 | （ 5 |
| South Dakota | 18 | 15，508 | 6 | （D） | 10 | 9，868 | 2 | （D） | a | （D） | 2 | （D） | ．．． | ． | 19 | 1，650 | 13 | （D） | $\epsilon$ | （0） |
| Nebraska． | 46 | 51，240 | 18 | 23，992 | 15 | 24，518 | 13 | 2，730 | 6 | 2，369 | 5 | （D） |  | （D） | E3 | 13，550 | 45 | 21，297 | 18 | －2，353 |
| Kansas．． | 55 | 61.701 | 25 | 27，294 | 12 | 29，242 | 28 | 5，165 | 16 | 6，389 | 14 | （D） | 2 | （D） | 105 | 14，477 | 73 | 8，704 | 32 | 5，773 |
| South Atiantic． | 833 | 747，240 | 355 | 336，565 | 278 | 352，197 | 200 | 58，478 | 193 | 113，035 | 167 | 88，220 | 26 | 24，915 |  | 178，260 | 306 | 62，595 | $3{ }^{27}$ | $1: 5,605$ |
| Colaware． | 12 95 | 12,993 90,276 | 35 | 8,921 35,055 | 33 | （D） 47,937 | 27 | （ ${ }_{\text {（0）}}$ |  | 6,178 26,785 |  | 20，392 | 2 9 | （0） 6,394 | 112 | 1,622 38,929 | 10 | 699 | 76 | 22，933 |
| District of iolumbia．．． | $\mathrm{b}_{2}$ | 65，106 | 20 | 24，770 | 20 | 32，737 | 21 | 7，599 | 4 | （D） | 3 |  | 1 | （D） | 37 | 6，616 | 10 | 1，009 | 27 | ¢ $5,6,5$ |
| Virginia．．．．．． | 114 | 97，173 | 43 | 45，859 | 39 | 45，583 | 28 | 5，731 | 22 | 8，941 | 20 | （D） | 2 | （D） | 87 | 15，985 | 50 | 10，156 | 37 | 5，829 |
| West V1rginis．．．．．．．．．． | 62 | 47，279 | 26 | 21，509 | 23 | 21，420 | 13 | 4，350 | 17 | （D） | 15 | （D） | 2 | （D） | 59 | 8，402 | 33 | 4，994 | 26 | 3，4ご |
| North Carolina．．．．．．．． | 117 | 117，864 | 55 | 50，54 | 40 | 58，988 | 22 | 8，332 | 20 | 12，991 | 17 | 12，673 | 3 | 318 | 226 | 35，419 | 50 | 7， 653 | 76 | 27.756 |
| South Carclina | $\infty$ | 39，731 | 25 | 21，837 | 17 | （D） | 18 | （D） | 6 |  | 6 |  |  |  | 55 | 20，751 | 28 | 3，52i | 27 | 7，23： |
| Geurgia．．．．． | 104 | 117，803 | 51 | 46，686 | 35 | 63，567 | 18 | 7，550 | 26 | 28，275 | 23 | （D） | 3 | （D） | 126 | 4，708 | 60 | －2，5ec | 56 | 32，20 |
| Florids．． | 208 | 159，015 | 90 | 81，384 | 69 | 66，679 | 49 | 10，952 | 53 | 22，813 | 49 | 22，197 | 4 | 626 | 8i | 25，828 | 29 | 5，987 | 52 | 9， $\mathrm{con}^{\text {a }}$ |
| East South Central． | 305 | 297，676 | 11.4 | 125，356 | 114 | 155，969 | 77 | 16，351 | 72 | 58，840 | 66 | 54，884 |  | 3，956 | 266 | 67，409 | 161 | «，8CE | 105 | 22，653 |
| Kentucky．．．．．．．．．．．．．． | T | －1，389 | 25 | 22，289 | 29 | 43，050 | 23 | 6，050 | 19 | 15，392 | 17 |  | 2 | （D） | 92 | 25，074 | 59 | 22，159 | 23 | 2．7．5 |
| Ternessee | 126 | 141，889 | 48 | 61，135 | 57 | 74，288 | 19 | 6，466 | 25 | 23，475 | 22 | （D） | 3 | （D） | 70 | 15，817 | 33 | 2，331 | 37 | 7．4．66 |
| Alabama．．．．．．． | ${ }^{69}$ | 61，225 | 25 | 25，101 | 22 | 33，773 | 22 | 2，351 | 21 | 16，123 | 20 | （D） | 1 | （D） | 74 | 32，349 | 4 | 2i，711 | 34 | 11．230 |
| Mississippi．． | 35 | 23，173 | 16 | 16，831 | ， | 4，858 | 23 | 1，484 | 7 | 3，850 | 7 | 3，850 | ．．． | ．．． | 40 | 3，669 | 29 | 2，605 | － | －SEA |
| West South Central． | 570 | 517，727 | 250 | 248，894 | 174 | 229，332 | 146 | 30，501 | 325 | 254，810 | 302 | 230，622 | 23 | 24，188 | 465 | 217，543 | 263 | 63，6i9 | 202 | 53， |
| Arkansas． | ${ }^{43}$ | 29，512 | 15 | 10，064 | 18 | 16，085 | 10 | 3，362 |  | 3，563 | ${ }^{3}$ | 3，563 |  |  | 42 | 6，859 | 26 | 4，813 | 16 | 2， $\mathrm{m}_{5}$ |
| Loutstana | 113 | 202,817 58 | 45 | 40，399 | 36 | 54，738 | 32 | 7，680 | 39 | 23，836 | 33 | 20，742 | 6 | 3，094 | 63 | 21，879 | 23 | 23，328 | 40 | 2，55： |
| Okishoma． | 631 | 52，333 | 28 128 | 31，746 | 19 | 22，698 | 16 | 3，889 | 67 | 37，750 | 62 | 35，273 | 5 | 2，477 | 90 | 10，025 | 67 | 5，947 | 23 | ， 379 |
| тexas． | 351 | 327，066 | 162 | 166，685 | 101 | 135，811 | 88 | 24，570 | 210 | 189，661 | 198 | 171，044 | 12 | 28，617 | 270 | 78，780 | 147 | 39，531 | 123 | 23，＜4， |
| Mountain． | 242 | 174，298 | 95 | 90,703 | 86 | 70，454 | 61 | 13，241 | 82 | 36，856 | 75 | 34，968 |  | 1，888 | 153 | 27，725 | 83 | 28，237 | 75 | 9，－29 |
| Montans． | 28 | 18，587 | 13 | 12，773 | 9 | 5，143 | 6 | 671 | 8 |  | 7 |  | 1 | （D） | 17 | 2，695 | 4 | 250 | 23 | ＜， 205 |
| Idato．．． | 15 | 9，170 | 6 | 7，362 | 4 | 870 | 5 | 938 | 4 | （D） | 3 | （D） | 1 | （2） | 14 | 1，509 |  | 1，277 | 4 | 232 |
| Wyoming． Colorads | 7 | 1，374 | 2 |  | 2 | （D） | 3 | 350 | 9 | 4.790 | 8 | （D） | 1 | （D） | 3 | （D） | 9 | （I） | 3 | ［ |
| Colorade． | 71 | 59，006 | 25 | 20，572 | 28 | 32，936 | 18 | 5，498 | 30 | 15，763 | 28 | （D） | 2 | （D） | 54 | 12，955 | 32 | 9， 5 57 | 23 | 3， 93 |
| New Mextc arizona．． | 20 | 10，595 | 20 | 5，575 | 6 | 4，649 | 4 | 371 | 8 | 4，272 | 8 | 4，272 | ．．． | ．．． | 15 | 1，717 | 8 | 9.96 | ？ | ¢ 67 |
| Arizona． | 47 | 29，94．4． | 26 | 19，120 | 12 | 8，74．4 | 12 | 2，080 | 14 | 5，290 | 16 | 5，290 |  |  | 18 | 4，423 | E | 3,427 | 12 | jut |
| Utah．．．．．．．．．．．．．． Nevada．．．．．．．．．． | 4 | 37，291 | 11 | 20，553 | 21 | 23，767 | 10 | 2，971 | ¢ | 2，817 | 7 | （D） | 2 | （D） | 18 | 3，209 | 10 | 2，276 | $\bigcirc$ | 33 |
| Nevada．．． | 12 | 8，331 | 4 | （D） | 5 | （D） | 3 | 262 | ．．． | ．．． | $\ldots$ | ． | $\ldots$ | ．． | 5 | （D） | 5 | （D） | ．．． | （ |
| Pactric．． | 828 | 729,255 | 360 | 387，778 | 237 | 266，640 | 231 | 74，837 | 407 | 317，832 | 346 | 272，567 | 6 | 45，265 | 593 | 148，639 | 265 | 59，93， | 328 |  |
| Wa shingto | 136 | －31，578 | 59 | 69，688 | 47 | 52，967 | 30 | 8，923 | 42 | 27，640 | 36 | 21，329 | 6 | 6，321 | 77 | 26，847 | 43 | 9，35： | 3 | ¢， $5 \times$ |
| Oregon．．．．．．．．．．．．．．．．． | 78 | 77，022 | 40 | 43，204 | 30 | 30，971 |  | 2，849 | 49 | 28，077 | 42 | 23，900 | 8 | 4.177 | 51 | 9，583 | 26 | 2， $2 \times$ | 25 |  |
| California．．．．．．．．．．．．． | 026 | 520，653 | 262 | 274，886 | 260 | 182，702 | 193 | 63，065 | 316 | 262，115 | 268 | 227，348 | 48 | 34，767 | 465 | 122，209 | 196 | 47，897 | 269 | 24， 3 |

Table IJ MERCHANT WHOLESALERS 1954-KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES-Comtmucd

| tarestom and iste | ert |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | rotal |  |  |  | $\begin{gathered} \text { Book, magazine, } \\ \text { newspaper } \\ \text { wholesglers } \end{gathered}$ |  | Coslwhulesaluts |  |  |  | mever iry |  | $\left\{\begin{array}{c}\text { Petrolewn products } \\ \text { distributors }\end{array}\right.$ |  |  |  |  |  |  <br> did to merainal <br> Wh |  |
|  |  |  |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ |  | $\begin{array}{\|c} \hline \text { Sales } \\ (\$ 4), 000) \end{array}$ |  | $\begin{gathered} \text { Sales } \\ (\$ 2,000) \end{gathered}$ | $\begin{aligned} & \text { Estatat- } \\ & \text { Hent } \\ & \text { Hentis } \\ & \text { (Nunter) } \end{aligned}$ | $\begin{array}{r} \text { Saices } \\ (312,000) \\ \hline \end{array}$ | $\begin{aligned} & \text { Estab- } \\ & \text { 1tsh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { salee } \\ (41,000) \end{gathered}$ |  | $\begin{gathered} \text { Salees } \\ \text { ( } 41,0001 \end{gathered}$ |  | $\begin{array}{r} \text { Sales } \\ \text { Stat,ocx } \end{array}$ |  |  |  |  |
|  |  |  | $\begin{gathered} 108 \\ 2,8 \\ 2,2 \end{gathered}$ |  |  |  | 700 32 4 1 20 1 6 6 |  | $\begin{aligned} & 17 \\ & { }^{17} \\ & 18 \\ & 18 \end{aligned}$ |  | $\begin{array}{r} .741 \\ .197 \\ 19 \\ 3 \\ 3 \\ 96 \\ 96 \\ 16 \end{array}$ |  | $\left.\begin{array}{\|l\|} 122 \\ 17 \\ 5 \\ 50 \\ 10 \\ 14 \\ 29 \end{array} \right\rvert\,$ |  | 983 58 58 1 1 3 3 3 13 |  | 5 |  | 318 28 18 20 208 35 30 |  |
| New York. New Jersey Pennsylvar. |  |  |  |  | $\begin{aligned} & 588 \\ & \text { se8 } \\ & 40 \\ & 148 \end{aligned}$ |  | $\begin{aligned} & 233 \\ & 107 \\ & 19 \\ & 112 \end{aligned}$ |  | $\begin{aligned} & 300 \\ & \text { 300 } \\ & \text { che } \\ & 98 \\ & 98 \end{aligned}$ |  |  |  | $\begin{aligned} & \substack{2,5 \\ 2.64 \\ 180 \\ 130} \end{aligned}$ |  | $\begin{array}{r} 398 \\ 321 \\ 20 \\ 48 \end{array}$ |  |  |  |  |  |
|  |  |  |  |  |  |  | $\begin{gathered} 18 \\ \hline 6 \\ \hline 60 \end{gathered}$ |  | $\begin{aligned} & 429 \\ & 82 \\ & 82 \\ & 64 \\ & 14 . \\ & 69 \\ & 65 \end{aligned}$ |  | $\begin{aligned} & 330 \\ & \begin{array}{l} 37 \\ 17 \\ 163 \\ 60 \\ 27 \end{array} \end{aligned}$ |  | $\begin{aligned} & 357 \\ & 78 \\ & 128 \\ & 122 \\ & 63 \\ & 4 \end{aligned}$ |  | 156 4 40 70 |  |  |  |  |  |
| Minnesota Iowa. . . . Missour1.. South Dakota. Nebraska Kansas.. |  |  |  |  | $\begin{aligned} & \text { in } \\ & 37 \\ & 37 \end{aligned}$ |  |  |  | $\begin{aligned} & 420 \\ & .10 \\ & 101 \\ & 100 \\ & 12 \\ & 12 \\ & \hline 52 \\ & 62 \end{aligned}$ |  | $\begin{aligned} & 123 \\ & 136 \\ & 10 \\ & 50 \end{aligned}$ |  | $\begin{aligned} & 216 \\ & \left.\begin{array}{l} 26 \\ 39 \\ 61 \\ 61 \\ 7 \\ 23 \\ 38 \\ 38 \end{array} \right\rvert\, \end{aligned}$ |  | 59 18 18 23 $\cdots$ . . |  |  |  |  |  |
|  |  |  | $\begin{aligned} & 192 \\ & 3.2 \\ & 38 \\ & 12 \\ & 28 \\ & 17 \\ & 10 \\ & 30 \end{aligned}$ |  | 199 29 26 29 22 22 26 26 30 29 29 |  |  |  | $\begin{aligned} & 301 \\ & 32 \\ & 32 \\ & 38 \\ & 38 \\ & 56 \\ & 27 \\ & 76 \\ & 39 \end{aligned}$ |  |  |  | 280 38 38 4. 45 48 38 38 38 48 |  | $\because$ |  |  |  |  |  |
|  | $\begin{aligned} & 179 \\ & \left.\begin{array}{l} 179 \\ 2082 \\ 105 \end{array} \right\rvert\, \end{aligned}$ |  | $\begin{aligned} & 18 \\ & 38 \\ & 18 \\ & 16 \end{aligned}$ |  | $\begin{aligned} & 11 \\ & 20 \\ & 20 \\ & 18 \end{aligned}$ |  | $\begin{aligned} & 30 \\ & 30 \\ & 92 \end{aligned}$ |  | $\begin{aligned} & 1,60 \\ & 50 \\ & 51 \\ & 32 \\ & 22 \\ & 27 \end{aligned}$ |  | 20 19 12 12 | $\begin{aligned} & 8,001,60 \\ & 3,40 \\ & \hline, 40 \\ & \hline(0) \end{aligned}$ | $\begin{aligned} & 128 \\ & 28 \\ & 38 \\ & 38 \\ & 18 \\ & 18 \end{aligned}$ |  | 12 2 2 2 1 |  |  |  |  |  |
|  |  |  | $\begin{aligned} & 156 \\ & \hline \\ & \hline \end{aligned}$ |  | ${ }_{78}$ |  | $\cdots$ | $\begin{aligned} & (010 \\ & 0.10 \\ & 0.15 \\ & 0.9 \end{aligned}$ | $\begin{aligned} & 266 \\ & 48 \\ & 38 \\ & 346 \\ & 146 \end{aligned}$ |  |  |  | $\begin{aligned} & 388 \\ & 38 \\ & 24 \\ & 268 \end{aligned}$ |  | - | (0) |  |  | 209 93 58 58 150 150 |  |
|  |  |  | 75 7 6 37 3 3 9 2 2 |  |  |  | ? |  | $\begin{aligned} & 123 \\ & 23 \\ & 37 \\ & 32 \\ & 31_{1}^{2} \\ & 19 \\ & 12 \end{aligned}$ |  |  |  |  |  | ${ }_{4}^{24}$ | \% | \% |  | 1 3 31 8 10 12 |  |
|  | $\begin{aligned} & 2,239 \\ & \hline, 233 \\ & \hline, 651 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 373 \\ & 29 \\ & 29 \\ & 291 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 268 \\ & 264 \\ & 2.9 \\ & .492 \\ & \hline \end{aligned}$ |  |  |  |  |  |  |  |  |  | $\begin{aligned} & 173 \\ & 19 \\ & 10 \\ & 120 \\ & \hline \end{aligned}$ |  | 13 <br> 13 <br> 113 |  |  | $\begin{aligned} & 2, i, 9 \\ & 20,2 \end{aligned}$ |

Table IK. WhOLESALE TRADE: 1954-KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000


[^22]Table 1 k Wholesale Trade: 1954 -Kinds of busintss for STANDard metropolitan areas having 300,000

Table 1K．WHOLESALE TRADE： 1954 －KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 ITANTS OR MORE－Continued
Establishments and Sales

|  |  | 边 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 尔 | n＋vmmive |  |  |  | 33939 | S3939 |
|  |  | \％ |  | 気造运运気 |  | 事总运事 | 393939 | 93939 |  |
|  |  |  |  |  |  | $\text { 象雨 } 3$ | 9393939 |  |  |
|  |  |  |  <br>  |  <br>  |  |  |  | 3禹重运 | S3933 |
|  |  |  |  | タッチャッグ |  |  |  | 建建建 |  |
|  |  |  |  |  |  |  | 事起起要 |  |  |
|  |  |  |  | $\approx$ |  |  |  | 是起 | 要豆建建 |
|  | 茄 | ［ |  |  <br>  |  <br>  |  |  | 앙뭉웅 がペジ |  |
|  |  |  |  |  |  |  |  | － | ＋゙ッ |
|  |  |  |  | :豕豆 |  |  |  |  |  |
|  |  |  |  | ！－$\vdots$－ |  |  |  |  |  |
|  |  | （1） |  <br> 答 <br> $\rightarrow$ Fir |  |  <br>  |  |  |  |  |
|  |  |  |  |  |  |  |  | 起起 | 줄 3 |
|  |  | （1） |  | 므으응 ： |  | 家要等 | \％ | g |  |
|  |  |  |  | － |  |  |  | 家运运 |  |
|  |  |  |  <br>  | ベぶジが |  |  |  |  | 剅俞気 |
|  |  |  | ～～ －mis |  |  |  | 00avm | Soma | （2）${ }^{\text {c }}$ |
|  | 莒 |  |  |  <br>  |  <br>  |  |  | M巨wan |  |
|  |  |  |  |  |  |  | monoyro | mのaŋ |  |
|  |  |  |  |  |  |  |  |  |  |

Table 1 k WHOLESALETRADE 1954 - K'INDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000

Table IK. WHOLESALE TRADE: 1954 -KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000


[^23]|  |  |  |  |  | Es |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | E |
|  |  |  |  <br>  |  |  |
|  |  | ${ }_{c}^{a}$ |  |  | S |
|  |  |  |  |  |  |
|  |  |  |  | \％ | $17$ |
| $\begin{gathered} \\ 0 \\ 0 \\ 0 \\ 0 \\ 4 \\ 4 \\ 0 \\ 0 \end{gathered}$ |  |  |  |  | 红至 |
|  |  |  |  |  | 3 |
|  |  |  | どơ우 두 | 命元 | E |
|  |  |  |  | ${ }^{\circ} \mathrm{N}$ | 䂞 |
| $\stackrel{\square}{\square}$ |  |  |  |  |  |
| d |  | $\begin{gathered} \text { No } \\ \\ \hline \end{gathered}$ |  |  |  |
|  |  |  |  |  |  |
|  |  | 䍝管 |  |  | 棌至 |
|  |  |  <br>  |  |  |  |
|  |  |  | か®omocind | － | 嗉要 |
|  |  |  |  |  <br>  |  |
|  |  |  | 品の馬枵さ |  |  |
|  | 管 ${ }^{\text {c }}$ |  |  |  <br>  |  <br>  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

Table IK．WHOLESALE TRADE：1954－KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000

| Teandard me eropolitan areas rarked by population | Other merchant wholeaalers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | tal |  | $\begin{aligned} & \text { Amusspont, } \\ & \text { sporting goods } \\ & \text { distributors } \end{aligned}$ |  |  |  | Coal uholeaalera |  | Farm suppleeswholeenerers |  | Jevelry |  | Petroleum productsd1atrituotors |  | Cift，art gooda， greeting oard wholegslers |  |  |  | $\begin{gathered} \text { M1scell aneous } \\ \text { products merchant } \\ \text { wholessiers } \end{gathered}$ |  |
|  | Estab－ <br> mshn－ <br> monts <br> （hamber） |  |  |  |  |  |  | Sa1es | $\begin{array}{\|l\|l\|} \hline \text { Estab- } \\ \text { 11sh- } \\ \text { nosts } \\ \text { (Numbor) } \end{array}$ | Sales | $\begin{array}{\|l\|l} \hline \text { Estab- } \\ \text { 11 } \\ \text { meht } \\ \text { ments } \\ \text { Numor }) \end{array}$ | （\＄1．000） |  | Salea | $\begin{array}{\|l\|l} \text { Eatab- } \\ 110 h-1 \\ \text { ments } \\ \text { mentor } \\ \text { (Sumbor } \end{array}$ | （31，000） |  | Sale | $\begin{array}{\|l\|l\|} \hline \text { Estab- } \\ \text { 2tab- } \\ \text { nente } \\ \text { (nyriter) } \end{array}$ | ${ }^{\text {Caleg }}$ |
| United Sta | 18，506 | 9，705，096 | 2，514 | 552，711 | 1，919 | 7， 206 | 700 | 994，189 | 2，347 | 1，574，64， | 2，741 | 825，459 | 2，260 | 1，216，388 | 983 | 190， 307 | ${ }_{966}$ | 222，96 | 076 | 3，031，25 |
| Areas with 1，000，000 thhebit tants or mo | 8，995 | 6，059，664 | 1，217 | 633，846 | 710 |  | 295. |  | 434 |  |  |  |  | 725，966 | 678 |  |  |  |  |  |
|  | 4.387 |  | 597 | 281，653 | ${ }^{271}$ | ${ }^{183,616}$ | ${ }^{88}$ | 164，269 | 116 | 120，561 | 1，352 | 451，583 | 210 | 341，403 | 327 | 82，075 | 151 | 40， 281 | 1，275 | 2，593，（12） |
| Los Angeles－Long Beach，Cailf．， | 892 | 366，455 | 180 | 73，021 | 100 | ${ }^{76,501}$ | ， | ${ }^{66,524}$ | ${ }_{62}^{29}$ | $\underset{\substack{36,077 \\ 58,38}}{ }$ | 131 132 | （1）${ }_{\text {32，} 829}$ | ${ }_{90}^{84}$ | 106，363 | 205 | 21， $\begin{aligned} & 21,785 \\ & 14,753\end{aligned}$ | $\stackrel{48}{48}$ |  | 172 | ${ }^{1659,732}$ |
|  | 542 |  | ${ }^{67}$ | ${ }^{33,819}$ | 45 | 13，595 | 36 | 36，154 | « | 51，026 | 101 | 27，619 | 36 | 16，043 | 33 | 5，768 | 31 | 5，230 | 129 | 69，201 |
| Boston，Mos．．．．．．．．．．．． | 45 | 261，157 | 80 | 37，910 | 31 | ${ }_{16,13}$ | 14 | 64， 219 | ${ }_{11}^{19}$ | （16，348 | ${ }_{86}^{35}$ | $\xrightarrow{23,659}$ | ${ }_{39}^{19}$ | $8,8,48$ 19,169 | 17 <br> 22 | － 2,739 | 20 20 | 5，119 | －54 | ${ }^{16,279}$ |
| San Pranctisoo－Oaklend，Calif． | 366 | 264，603 | 70 | 25，812 | 22 | 11，259 | ， | （D） | 30 | 49，385 | 46 | 25，621 | 20 | 15，388 | ${ }_{32}^{22}$ | （0）${ }^{\text {（0）}}$ | ${ }_{37}$ | 11，339 | 107 | 73,258 132,234 |
| Pittssurgh，Pa， St．Louts， | 181 | 82，501 | 30 | 12，133 | ${ }^{18}$ | 5，460 | 19 | 21，671 |  | 7，638 | ${ }^{38}$ | 10，765 |  | 6，212 |  | 2，010 |  |  |  | 13，068 |
| Cleveland，obio | ${ }_{203}^{222}$ |  | 45 25 | $\underset{\substack{31,083 \\ 7,679}}{ }$ | 28 <br> 16 | ¢，6,318 <br> 6,029 | ${ }_{21}^{26}$ | ${ }_{111}^{6,075}$ | ${ }_{13}^{17}$ |  | 338 | ${ }^{\text {（D）}}$ | 25 | ${ }^{21,210}$ | 13 |  | ${ }^{11}$ |  | 54 | 51,60 |
| Weshngtor， n ，c．．．．．．．．．．．．．．．．．．．．．．．．．．． | 103 | 39，940 | 15 | 5，686 | 37 | 9，854 |  | （0） | 5 | 2，057 | 12 | 2，962 | 8. | ， 504 | 18 | 1，635 |  | ${ }_{\text {，}}^{2,4 \mathrm{c})}$ | 13 | 70，503 |
|  | 193 | 241，338 | ${ }_{31}^{34}$ | －13，992 | 10 7 | $\stackrel{4,311}{(0)}$ | 11 11 1 |  | 15 26 | 411，393 | 17 34 | 4，199 | 20 | 7，371 | ${ }^{8}$ | （0） | 13 | （0） | 29 | 22，816 |
| Buffalo，\％．र．．．．．．．．．．．．．．．．．．．．．．．．．． | 163 | 99，544 | 22 | 5，339 | 29 | 5，523 | 12 | 6，767 | 19 | 62，393 | 31 | 4，995 | 23 16 | 98,658 7,601 | 10 | 2， 1,592 | 4 | 2， | 38 20 |  |
| Areas with 5000,000 to 099，999 in | 1，896 |  | 331 | 125，244 | ra） | （Na） | （N） | （Na） | （nA） | （NA） | 314 | 90，559 | （1） | （18） | （NA） | NA） | （u） | ：1：4 | （14） | \％ |
| Mriveunke，wis．． | 112 | 60，${ }^{20,172}$ | 19 | 8，081 |  | 3，271 | 14 | 10，017 |  | 4，397 |  | 12，155 |  | 20，016 |  | 1，26i |  |  |  |  |
| Kansas cty，Mo | 160 | 127，805 | 23 | 7，231 | 3 | ${ }^{\text {N，}}$（D） | ${ }_{6}^{6}$ | 16,65 <br> 5,286 | 11 21 | ${ }^{137,942}$ | 27 27 | 5， | 10 15 |  |  | －583， |  | 3，856 | ${ }_{32}^{22}$ | \％ 8.72 |
| Hrouviderce， B ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 127 173 | 118,350 （0） | 17 <br> 18 |  | 17 | 2，2， 2,69 <br> 5,301 | $\cdots$ | （0） | 10 | 4，259 | 12 | 2，786 | 36 | 88，795 |  | ，667 | e | 1，¢e8 | 36 | \％2，098 |
| Seattle，Wash． | 152 | 61，084 | 32 | 21，203 |  |  | 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fort land，ore？ | ${ }^{133}$ | 58，660 | 22 | 12，661 | 31 | 7，377 | 1 | ${ }^{1}$（0） | 16 | 16，136 | ${ }_{8}^{26}$ | 6，920 | 11 14 | 6，750 | 1.6 | ${ }_{1}^{2,231}$ | 21 11 | 2，7731 | ${ }_{22}^{34}$ | 16,051 10,215 |
| Atlanta．Ga．．． | 202 | ${ }_{76,163}$ | 18 |  | 10 | 3，459 | $\cdots$ | （D） | 18 | 9，208 | 120 | （0） | 10 | 9，682 |  |  |  | 1，292 | 31 | 15，214 |
| Dalles．Te | 149 | 72，577 | 26 | 14，966 | 10 | 3，503 | 2 | （D） | 18 | 11，077 | 23 | 10，347 | 29 | －2，723 | 7 | 2，686 | \％ |  | 28 28 | ${ }_{12,871}^{11,380}$ |
| Louisville， 8 | ${ }^{71}$ | 50，622 | 12 | 9，460 | （as） | NA） | （8a） | Na） | （ma） | （ma） | 7 | 1，764 | （Na） | （Ma） | （：A） | （a） |  |  |  |  |
|  | ${ }_{4}^{112}$ | 45，930 | 30 | 8，551 | （ai） | （D） |  | （D） | 11 | 5，068 | 21 | 2，905 |  | 3，216 |  | 1，866 |  |  |  |  |
| Sen Diego Calle． | 63 | 13，469 | 15 | 1，202 | （ia） | （1a） | （NA） | （ NA$)$ | （NA） | （ M ） |  | ${ }_{1}^{1,305}$ |  | （aia） | $\left(\begin{array}{l} (\mathrm{NA}) \\ (\mathrm{NA}) \end{array}\right.$ |  | （NA） | （1a） | （18） | （2a） |
| Imalimapolis，t／d | ， | 41，822 | 12 | 5，062 | 12 | 3，299 | （m） | 3，499 |  | 19，220 | 7 | 2， 2,536 | 10 | 4,108 |  | （D） | （1） | （D） | 10 | ${ }_{2,24}, 39$ |
| Y Yurgstow，onfo．．．．．．．．．．．．．．．．．．．．．．．． | 35 53 | \％ $\begin{array}{r}\text { 8，939 } \\ 18,885\end{array}$ | 4 | 1．877 | （Ma） | （ra） | （ra） |  | （Na） | （sa） | 3 | 417 | （Ma） | （ma） |  |  |  |  |  |  |
| Molurbus，Ohio．．．．．．．．．．．．．．． |  | 71，383 | 17 | 2，968 | （M4） | （M） | （14） | Na） | （M） | （M） | 12 | 2，259 | （19） | （ Na ） | （NA） | （1a） | （12） | （4） | （14） | （14） |
| Sarl Antonto，Tex． | 67 | 18，610 | 12 | 3，394 | （14） | （44） | （ N ） | Na） | （M） | （i4） | 3 | 1，208 | （14） | （NA） | （iN） | （144） | （14） |  | （4a） | \％ |
| Aress with 300,000 to 200,009 Inhasitants．．． | 1，193 | $\begin{array}{r}493,783 \\ 32,766 \\ \hline\end{array}$ | （na） |  | （ras） | （ma） | （na） | （Na） | （Na） | （ma） | （nA） | （ras） | （na） | （Na） | （Na） |  |  |  |  |  |
| Mramestar，M．Y | 120 <br> 69 | 32,766 <br> 47,462 <br> 1,22 | 24 17 | 7，268 31,005 | （ NA$)^{5}$ | （0）${ }_{\text {（Na）}}$ | （sa） | （NA） | （ Na$)^{6}$ | $\underset{\substack{1,576 \\ \text {（Ma）}}}{\text { a }}$ |  | － | （na）${ }^{6}$ | 5，730） | （2a） | 2， 293 | （Na）${ }^{6}$ | 1，642 | （143） | 8，76i |
| Nemphs，Tenn．．．．．．．．．．．．．．． | ${ }^{69}$ | 36，807 | 11 | 1，909 | 2 |  |  |  |  |  |  | ${ }_{1,611}^{1,04}$ | ${ }_{8}$ |  | （2a） |  |  |  |  |  |
| Davton Ohto．．．－．．．．．．．－．．．．．． |  | 11，724 |  | （D） | （Na） | （NA） | （NA） | （ra） | Na） | （ma） |  | （D） | （na） | （NA） | （NA）${ }^{2}$ | （Na） | （na） | （2A） | （14） | ${ }_{\text {c }}^{\text {6，987 }}$ |
| Horroik－portsouth | 33 | 7，298 | （ra） | （na） | （Na） | （Na） | （NA） | （NA） | （n4） | （Na） | （Na） | （M） | （Na） | （NA） |  |  |  |  |  |  |
| k11entown－betheheno－Easton，Pa．．．．．．．．．．．． | ${ }_{36}^{45}$ | ＋18，606 | ${ }_{3}^{9}$ | （吅） | （MA） | （ma） | （MA） | ${ }_{(124)}^{\text {（1a）}}$ |  | （Na） | $\stackrel{2}{2}$ | （D） | （NA） | （ Na （ ${ }^{\text {a }}$ | （Ma） | （14） | （184） | （14） | （14） | 4 |
| Akron，ohto．．．．． |  |  |  |  | （na） | （NA） | （ra） | （na） | （nA） |  |  | （D） |  |  |  |  |  |  |  |  |
| Tersa－Petersburg，Flas． | 65 | 11，156 | 14 | 3，096 | （M） | （ma） | （NA） | （ NA ） | （ma） | （Ma） |  | 1，494 | （1a） | （M） |  |  |  |  | （1a） | 綯 |
| Toledo Onio ．．．．．．．．．． | $4{ }_{46}^{38}$ |  | 7 | 2，056 | （MA） | （Na） | （NA） | （NA） | （Na） | （Na） |  | 509 | （ma） | NA） | （ma） | （NA） | （na） | （14） | （14） | 缶 |
|  | 33 | 7，347 | 4 | 893 | （Ma） | （Na） | （NA） | （ма） | （MM） | （sa） | 3 | 1，376 | （Na） | （NA） | （18） |  |  | （14） | ${ }_{\text {（1a）}}$ |  |
| Fort verth．Tex．．．．．．．．．．．．．．．．．．．．．．．．．．．． | ${ }_{78}^{68}$ | ${ }_{31}^{31,024}$ | 10 | ${ }_{\text {P }}(0)$ | ${ }_{(1 \mathrm{Na})}^{(\mathrm{Na})}$ | （Na） | （NA） | （Na） | （ma） | （Na） |  | 1，023 | （m） | ma） | （A） | （2a） | （a） | ：4） | ：（a） | （A） |
|  |  |  |  |  |  |  | （NA） | （Na） | （ HA$)$ | （AM） | 2 | （D） | （NA） | va） | （Na） | Na） | （a） | （4） | （a） | ： |
|  | $\stackrel{47}{24}$ | $\xrightarrow[\substack{13,025 \\ 3,514}]{ }$ | （vat ${ }^{9}$ | 2，970 | （Na） |  | （Na） | （ma） | （na） | （ma） |  | 499 | （Ma） |  |  |  | （4） |  | （a） |  |
| \％racuse．：\％\％ | 54 | ${ }_{22,533}$ | ， | 2，622 | （1na） | （ NA$)$ | （M） | （MA） | （NA） | （RA） | （nA）${ }_{11}$ | （NA） | （MA） | （MA） | （MA） | （19） | （1a） | （c） |  | ： |
| Knoxvile．Tenn |  |  |  | （D） | （ma） | （na） | （Na） | （NA） | （NA） | （ A ） |  | （D） | （NA） | （iv） | （NA） | （NA） | （ia） | NA） | （AA） |  |
| Phoenix，Ar1z． | 41 | 16，222 | 6 | （0） | （NA） | （na） | （na） | （Na） | （NA） | （ra） | 5 | （D） | （na） | （ra） | （NA） | （na） | （Na） | （1a） | （as） | ：A） |
| Ficlinord．Va．． | ${ }_{59}^{4}$ |  |  | 2,052 <br> 1,854 <br> 18 | （NA） | （NA） | （Ma） | （Na） | （na） | （NA） | 5 | ${ }^{626}$ | （ma） | （as） | （na） | na） | na） | （1a） | （va） | （a） |
| Char leston． | ${ }_{5}^{22}$ | 5，126 | （va） | （ia） | （Ma） | （14） | （MA） | （Na） | （ MA$)^{\text {（ }}$ |  | （rat ${ }^{9}$ | 2，834） | （NA） | （MA） | （1a） |  | （12A） | （1a） | （va） | （2） |
| Masprile Tenn | 5 | 3， 28， 3 367 | 11 | 2，518 | （M） | （14） | （Na） | （1a） | （12） | （ma） | 5 | 956 | （M） | （ Na ） | （1a） | （1a） | （NA） | （i） | （a） | （2） |
| cksorville． |  |  |  |  |  | （Na） | （R） | （Na） | （NA） | （N4） | 8 | 1，957 | （1a） | （NA） | （na） | Na） | nh） | （na） | （a） | （4） |

Table 1L. WHOLESALE TRADE 1954-UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS Establishments and Salcs

 Listablishoments and salon


Table IL. WHOLESALE TRADE: 1954 -UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS-Continued Establishments and Sales

| Type of operation and kind of business | United States |  | Gities with population of - |  |  |  |  |  |  |  | Femainder or United States |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 500,000 ar more |  | 100,000 to 499,999 |  | 25,000 t0 99,999 |  | 5,000 to 26,999 |  |  |  |
|  | $\begin{gathered} \text { Estab- } \\ \text { Iish= } \\ \text { ments } \\ \text { inumber } \end{gathered}$ | Sales $(\$ 2,000)$ | Estab- <br> 11sh- <br> ments <br> (Nunber | $\begin{aligned} & \text { Sales } \\ & \langle(\$ 1,000\rangle \end{aligned}$ | Estab-lishments $\qquad$ <br> Number | Sales $(\$ 1,000)$ | Estab-lishments (Number) | Sales (\$2,000) | Estab* 1ishments (Number | Sales $(\$ 1,000)$ | Estab-11shments $\qquad$ | Sales $(\$ 1,000)$ |
| Werchant wholesalers-Contirued <br> Nachinery, equipment supplies distribu-tors-Continued <br> Industrial machinery, equipment distributors <br> Food processing machinery, equipment distributors.. <br> General purpose industrial machinery, equipment distributors... <br> wetal working machinery, equiproent dealers....................................... |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 5,746 | 2,618,986 | 2,051 | 955,347 | 1,299 | 526,095 | 4 | 372,277 | 790 | 380,094 | 912 | 385,173 |
|  | 367 | 163,405 | 219 | 72,758 | 96 | 39,491 | 58 | 27,63/4 | 50 | 12,590 | 44 | 10,932 |
|  | 1,379 | 498,625 | 533 | 219,183 | 402 | 141,934 | 173 | 55,001 | 107 | 28,053 | 164 | 54,454 |
|  | 14 | 484,490 | 481 | 271,771 | 230 | 103,659 | 81 | 42,910 | 40 | 7,456 | 82 | 58,694 |
|  | 1,208 | 914,479 | 82 | 121,599 | 154 | 141,301 | 158 | 154,569 | 417 | 285,558 | 397 | 211,452 |
| Frinting machinery, equipment dutributors. Used machinery dealers <br> Other industrial machinery, equipment <br> distributors................................. | 210 | 64,820 | 145 | 49,226 | 41 | 11,591 | 14 | 3,150 | 4 | 222 | 6 | 631 |
|  | 24.5 | 31,272 | 105 | 13,591 | 63 | 8,864 | 24 | 3,237 | 17 | 847 | 36 | 4,733 |
|  | 1,423 | 461,895 | 586 | 207,219 | 313 | 79,255 | 186 | 85,776 | 155 | 45,368. | 183 | 44,277 |
| Industrial materials, supplies distributors. Abrasives, abrasive materials distributors. Mechanical power transmission equipment distributors. | 4,393 | 2,009,740 | 1,820 | 902,779 | 1,224 | 550,893 | 637 | 270,211 | 337 | 106,895 | 375 | 178,962 |
|  | 141 | 77,400 | 79 | 35,982 | 23 | 14.233 | 18 | 15,758 | 11 | (0) | 10 | 138 |
|  | 335 | 113,349 | 98 | 44,747 | 125 | 42,337 | 78 | 19,474 | 24 | 4,475 | 10 | 2,316 |
| $\xrightarrow[\text { distributors......................... }]{\text { dechanical ruber goods distributors.... }}$ | 280 | 100,031 | 146 | 58,500 | 67 | 24,418 | 31 5 | 8,183 | 15 | 2,595 | 21 6 | 6,335 |
| Rope, cordage distributors. <br> Valves, fittings (exeept plumbing) <br> distributors. | 117 | 94,120 | 83 | 78,947 | 21 | 11,142 | 5 | 1,146 | 2 | (0) |  | 1,641 |
|  | 214 | 139,320 | 85 | 56,035 | 60 | 50,587 | 31. | 16,981 | 20 | 8,436 | 18 35 | 7,281 |
| Ristributors.......................... | 372 | 65,360 | 164 | 29,479 | 110 | 20,358 | 41 | 6,966 | 22 | 2,167 |  | 6,390 |
| Other industrial materials, supplies <br> aistributors. | 2,934 | 1,420,160 | 1,165 | 599,089 | 818 | 387,818. | 433 | 201,703 | 243 | 83,689 | 275 | 147,861 |
| Frofessional equipment, supplies | 2,912 | 853,153 | 1.223 | 404,883 | 853 | 255,136 | 505 | 123,393 | 203 | 33,551 | 128 | 36,190 |
|  | 2,502 | 124,125 | ${ }^{1} 217$ | 56,826 | 172 | 48,728 | 91 | 16,547. |  | 1,117 | 13 | 907 |
| Rehool supply houses...................... | 134 | 31.582 | 89 | 17,668 | 23 | 7,092 | 50 | 1,415 | ${ }^{8}$ | 4,832 | 5 | 575 |
|  | 255 | 96,321 | 83 | 26,651 | 60 | 27,811 | 50 | 25,006 | 29 | 6,054 | 33 | 10,799 |
| School supply houses. Surgical, medical, hospital supply houses. | 800 | 321,489 | 338 | 163,996 | 231 | 90,608 | 152 | 44,774 | 4 | 11,888 | 35 | 10,223 |
| (ex | 742 | 126,966 | 282 | 54,688 | 212 | 46,186 | 146 | 18,620 | 87 | 6,377 | 15 | 1,095 |
|  | 479 | 152,670 | 214 | 85,054 | 155 | 34,711 | 57 | 17,031 | 26 | 3,283 | 27 | 12,591 |
| Service establishment supply houses..........號 | 5,264 | 1,101,992 | 1,995 | 548,454 | 2.532 | 306,304 | 972 | -135,986 | 436 | 57,543 | 329 | 53,705 |
|  | 898 | 140,561 | 290 | 56,559 | 322 | 52,922 | 213 | 25,500 | 52 | 4,001 | 21 | 1,579 |
|  | 843 | 126,780 | 266 | 52,455 | 285 | 37,890 | 160 | 18,602 | 75 | 12,896 | 57 | 4,937 |
| Janitors ' supp ly houses................ Laundry, dry cleenning supply houses..... | 4 | 146,607 | 205 | 77.897 | 152 | 49,500 | 50 | 11,715 | 11 | 1,362 | 23 | 6,133 |
| Shoe servive whilesalers............. | 485 | 101,579 | $\begin{array}{r}231 \\ 37 \\ \hline\end{array}$ | 60,032 4,166 | $\begin{array}{r}138 \\ 26 \\ \hline\end{array}$ | 26,632 3,40 | 96 26 | 11,285 2,303 | 16 21 | 2,960 1,779 | 4 | -670 |
|  | ${ }_{262}^{137}$ | 14, ${ }^{12,670}$ | 37 163 | -66,263 | 67 | 19,407 | 20 | 3,363 | 4 | , 333 | 8 | 3,304 |
| Tpholsterers' supp ly house.............. | 2,000 | 198,100 | 191 | 58,344. | 231 | 51,656 | 284 | 46,527 | 186 | 23,929 | 108 | 17,64 |
| Other service estabis ishment supply houses | 1,298 | 281,252 | 612 | 172,738 | 311 | 66,887 | 123 | 16.691 | 71 | 10,283 | 81 | 16,653 |
| Transportation equipment distributors....... Airoraft, aeronautical equipment, parts | 1,004 | 376,048 | 395 | 171,104 | 217 | 95,836 | 146 | 43,686 | 99 | 28,422 | 147 | 37,000 |
|  | 450 | 169,782 | 131 | 51,072 | 88 | 4,8,908 | 94 | 28,308 | 52 | 18,205 | 85 | 23,359 |
| Marine machinery, equipment distributors. Raliroad equipment distributors. | 400 | 126,573 | 174 | 57,103 | 100 | 39,405 | 38 | 11,119 | 35 | 6,854 | 53 | 12,092 |
|  | 84 | 60, $0+6$ | ${ }_{23}^{63}$ | 54,531 | 10 | 2,047 | 4 | (0) | 6 | 1,779 | 1 | 674 875 |
| Other trancportation equipment distributars | 70 | 19,647 | 27 | 8,468 | 19 | 5,476 | 10 | (D) | 6 | 1,584 | 8 | 875 |
| Wetals, metalwurk (except scrap) distributors: Iron, steel and products distributors. Nonferrous metals distributors. | 2,693 |  | 1,180 | 1,158,153 | 568 | 456.802 | 363 | 217,079 | 251 | 116,269 | 331 | 225,973 |
|  | -68,2 | 1,188,309 | 3227 | 1,002,624 | 109 | 96.923 | 33 | 21,435 | 35 | 34,522 | 38 | 32,805 |
| Scrap, wete materials dealers: Iron, steel scrap dealers... | 3,719 | 1,213,140 | 792 | 550,712 | 605 | 273.939 | 604 | 182,530 | 820 | 108,233 | 898 | 97,726 |
| Lron, steel scrap dealers.... Lron, steel gcrap dealers | 2,20 | 801 | 403 | 272,18 | 374 | 226,46 | 448 | 135,200 | 535 | 86,593 | 442 | 80,908 |
| Iron, steel scrap dealers (without processing, preparation equipment)...... |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,517 | 411,788 | 389 | 278,52 | 231 | 47,174 | 216 | 47.330 | 285 | 21,640 | 396 | 16,818 |
| Naste materials dealers.................. | 4,470 | 1,192,450 | 1,887 | 598,173 | 928 | 301,615 | 719 | 149,576 | 466 | 74,039 | 470 | 69,047 |
|  | 1,518 | 500,822 | 476 | 210,063 | 324 | 151,510 | 279 | 71,119 | 257 | 38,940 | 182 | 29,190 |
|  | 1,122 | 218,239 | 545 | 133,462 28,005 | 241 | 47,012 | 179 | 18,364 3,948 | 75 | 5,672 1,122 | \% | 13,729 2,614 |
|  | 229 | 48,395 | 122 | 28,005 123,060 | +56 | 11,906 | 117 | 3,548 33,420 | 45 | 1,182 | ${ }_{43}$ | 2,614 |
|  | ${ }_{815}^{782}$ | 250,528 174,466 | 429 299 | 102,883 | 173 | 31,219 | 118 | 22,925 | 81 | 8,439 | 14.4 | 9,300 |
| ther merchart wholebsters: |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 952,711 | 1,209 | 594,889 | 611 | 209,626 | 291 | 63,644 | 163 | 40,415 | 260 | 44,137 |
| Anusement, sportidur buric distributors..... Cameras, phatographic suppries distratutors | -484 | 233,116 | 259 | 161,8664 | 118 | 48,312 | 50 | 9,864 | 31 | 7,899 | 26 | 5,177 |
|  | 579 | 233,998 | 204 | 132,541 | 149 | 56.717 | 83 | 17,028 | 59 | 12,977 | $8{ }_{6}$ | 19,935 |
|  | 805 | 277,626 | 428 | 171,850 | 189 | $66,79 \%$ | 83 | 18,639 | 43 | 8,554 | 62 | 11,789 7,236 |
| Toys, baites, firewarks wholesalerg........ Other relreation eocda whoiesalers...... | 4,46 | 207,971 | 318 | 128,634 | 155 | 42,803 | 75 | 18,113 | 30 | 11,185 | 6.8 | 7,236 |
| Bruk, mapazine, newspaper wholesalers....... | 1,919 | 6.97 .20 H | 478 | 296,403 | 332 | 163,851 | 527 | 132,918 | 604. | 64,794 | 176 | 39,240 |
| Cut whulesalers........................... | 700 | 794, 1 ¢99 | 258 | 507, <i 1 | 137 | 111,658 | 79 | 90,241 | 80 | 34,767 | 16.6 | 50, 082 |
|  |  |  |  |  |  |  |  |  | 47 |  | 102 | 38,940 |
|  | 496 | 568,163 226,027 | $1 \%$ | 377,771 <br> 129,670 | 100 37 | 92.587 19.077 | 28 | 51,442 | 13 | 14,409 | 4.6 | 11,142 |
| Furm buppine wholecalrts.................. | 2.347 | 1,574,642, | 29.6 | 44, 84.6 | 313 | 300,108 | 304 | 243.714 | 40 | 198.031 | 920 | 389.024 |
|  | 1,007 | 764, 302 | 117 | 249,879 | 124 | 124,229 | 127 | 130.312 | 207 | 85. 701 | 490 | 172,581 |
| Fertilicur, b, ri utursi chemi al |  |  |  |  |  |  |  |  | R 4 | 24,200 | $20 \%$ |  |
|  | 641 | 274, 148 | 71 | 98,174 | 11,48 | 101,916 | 93 | 58,073 | 12. | 77.089 | 343 | 138,972 |
|  | 132 | 53,545 | 33 | 9,571 | 1 | 2,078 | 10 | ,, 607 | 23 | 11,441 | 50 | 25,00 |
|  | 2,741 | 825,4,59 | 2, 1149 | t.87,003 | 453 | 116, 194 | 105 |  | 34 | 4,673 | 46 |  |
|  | 23 | 143,54, ${ }^{\text {a }}$ | 251 | 106,651 | 71 | 12,721 | 7 | $\therefore 1739$ | 3 | 735 | 4 | 703 |
|  | 755 | 124, 380 | 311 | 1199,308 | 37 | 17,514 | 13 | 1,029, | " | (1) | 2 | 13. |
|  | 513 | 132,621 | $3 \% 7$ | 107, $9 \times 1$ | \% | 1.1,315 | 12 | 1,48, | ${ }_{3}$ |  | ${ }^{14}$ | 1, $\quad \cdots$ |
|  | 6.98 | 202.408 |  | 185, 4.47 | \% | 10,07 | 21 |  |  |  |  |  |

Table IL．WHOLESALE TRADE：1954－UNITEDSTATES BY CITY SIZE，TYPE OF OPERATION，AND KINDOF BUSINESS CONUNUCd Establishments and Sales

| Type ot operation and kind of Dusiness | Establishments and Sales |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | United Srate． |  | Citica with population of－ |  |  |  |  |  |  |  | Hematrifer of <br> Inited Stapes |  |
|  |  |  | Som，，ane or mare |  | 100，000 to 499，490 |  | 25，000 to 44，994 |  |  |  |  |  |
|  | Estab－ <br> 1ish－ <br> ments <br> （Number） | Sale： <br> （ $\$ 1,000)$ | $\begin{aligned} & \text { Estat- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number } \end{aligned}$ | （Sales | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { munts } \\ & \text { (Number) } \end{aligned}$ | Sules $(31,00)$ | Estab－ <br> 1ish－ <br> ments <br> （Number） | Sales （ $\$ 1.000)$ | Estab－ <br> 11ah－ <br> ment： <br> （Number） | Sulu （1，ofr $)$ |  | Sales |
| Merchant wholesalers－Contimued <br> Other merchant wholesalers－Continued Jewelry Wholesalers－Conrimued Warch materials，Jewelers＇tools distributors． $\qquad$ <br> Other jewelry wholesalers．．．．．．．．．．．．．．．．．． | 172969 | $\begin{array}{r} 30,719 \\ 191,582 \end{array}$ | ${ }_{710}^{109}$ | $\begin{gathered} 24,177 \\ 153.833 \end{gathered}$ | $\begin{gathered} 51 \\ 171 \end{gathered}$ | $\begin{array}{r} 5,591 \\ 27,488 \end{array}$ | 946 | 6，46 | 120 | $\begin{array}{r} \left(D^{i}\right. \\ 2,350 \end{array}$ | ${ }_{2}^{2}$ | $\begin{array}{r} \text { (D) } \\ 1,039 \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleum products distributors．． | 2，200 | 1，416，388 | ， | ¢－6．937 | 425 | 261，422 | 333 | 164，022 | 393 | 163，015 | t．79 | 180，472 |
| lift，art goods，greeting card wholesalers． | 983 | 190，307 | 595 | 123， 281 | 175 | 30， 133 | 83 | 9，6986,322 | 503812 | $\begin{aligned} & 8,745 \\ & 4,573 \\ & 4,172 \end{aligned}$ | $\begin{aligned} & 80 \\ & 63 \\ & 17 \end{aligned}$ |  |
| Gift，art goods mholesalers．．．．．．．．． | 735 | 140，213 | 457 | 102，136 | 116 | 21，013 | 6122 |  |  |  |  | $\begin{aligned} & 3,50 \\ & \therefore 1,1+9 \\ & 1,781 \end{aligned}$ |
| Greeting card distributors．．．．．．．．．．．．．．． | 248 | 50，094 | 138 | 32，145 | 59 | 9，120 |  | 3，376 |  |  |  |  |
| Flower，bulb，piant molesalers． | 906 | 222，942 | 303 | 102，4－2 | 225 | 61，138 | 119 | 17，490 | 87 |  | 212 | $\begin{aligned} & 28,+97 \\ & 23,1260 \end{aligned}$ |
| Flower（cut），potted plant wholesalers．． | 851 | 193， 270 | 260 | 86，380 | 224 | 55，812 | 111 | 16．732 | 76 | 11，180 | 17438 |  |
| Bulb，plant distributors．．．．．．．．．．．．．．． | 115 | 29，672 | 37 | 16， | 21 | 5，326 | 8 | ${ }^{758}$ | 11341 | $\begin{array}{r} 1,995 \\ 130,354 \end{array}$ |  |  |
| Miscellaneous products merchant wolesalers Forest products（except Iumber） | 4，076 | 3，031，252 | 2，091 | 2，241，869 | $00^{\circ} 9$ | 341.272 | 320 | 109，805 |  |  | 655 | 157.9520.561 |
| distributors．．．．．．．．．．．．．．．．．．．．．．．．．．． | 669 | 290，872 | 104 | 138，248 | 09 | 4，035 | 31 | 14，719 | 101 | $\begin{gathered} 33,408 \\ 31,480 \\ 4,105 \end{gathered}$ | 364 |  |
| Ceneral merchandise distributors．．．．．．．． | 454 | 814,291 135,579 | 3346 | 558,722 105,818 | 113 67 | 138，366 | 46 | 33,243 8,251 | 40 |  | 519 | 00,56152,888653 |
| Lesther goods wholesalers．．．．．．．．．．．．．． | 454 | 135，579 | 296 | 105，818 | 67 | 16，052 | 49 | 8，951 |  |  |  |  |
| Misical inst． | 509 | 192，142 | 339 | 152，54，3 | 204 | 22，503 | 22 | 7，440 | 21 | $\begin{array}{r} 4,369 \\ 18,273 \end{array}$ | ${ }_{2}^{23}$ | 4，887 726 |
| Industrial varns mholesalers．．． | 222 | 191，250 | 161 | 130，644 | 30 | 38，124 | 12 | 3，483 | 15 |  |  |  |
| Bags，bagging，burlap（textiles） distributors． | 659 | 239，072 | 3 | 159，054 | 227 | 39，133 | 59 | 15，561 |  | $9,313$ | 89 |  |
| Food，beverage basic material |  |  |  |  |  |  |  | 1，201 | 40 |  |  | 16，012 |
| distributors．．．．．．．． | 325 | 530，630 | 161 | 450.584 | 50 | 50，426 | 29 | 6，477 | 37 | $\begin{array}{r} 9,313 \\ 16,052 \end{array}$ | 48 | $\begin{array}{r} 7,091 \\ 15,543 \end{array}$ |
| All other merchant holesalers | 644 | 63＇，417 | 342 | 546，356 | 109 | 42.233 | 72 | 19，931 | 54 | 13，354 | 67 |  |
| Wenufacturers＇sales branches，sales offices | －2， 500 | 09，533，784 | $\begin{aligned} & 8.974 \\ & 5,106 \\ & 3,872 \end{aligned}$ | －3，479，9， | 7，3205，0．0．2,266 | 17，2心，04， | $\begin{array}{r} 4,611 \\ \therefore \quad 713 \\ 8998 \end{array}$ | $4,461,471$$2,836,651$$2,614,820$ | 1， 3541,158231 | 2， $1,20.791$ |  | $\begin{array}{r} 2,301,553 \\ 1,450,999 \\ 850,558 \end{array}$ |
| Sales branches（with stocks）．．．．．．．．．．． | 2－，759 |  |  | 21，464，694 |  | 9，241，－86 |  |  |  |  | 1.834 |  |
| Sales ofrices（without stocks）．．．．． | 7，831 | 32，722，546 |  | 21，945，2，9 |  | $7 \mathrm{C} 33,060$ |  |  |  | －868，479 | 364 |  |
| Food and kindred products． | 4,488 | 11，746，914 | 875 | 0，053，913 | 1，200 | ， 5 | 1，189 | 1，374，148 | 812 | C05，018 | 4.2 | 401,570 |
| Textiie mill products． | 431 | 1，809，931 | 530 | 1，564，174 | 70 | 198，93： | 21 | （D） | 7 | （D） | 13 | （D） |
| Apparel and related products． | 283 | 735，931 | ＜ 21 | 0＜5，301 | 10 | 4，87 | 12 | 20，018 | 10 | 20，6；9． | 8 | 8，081 |
| Furniture and fixtures， | 286 | 266，271 | 151 | 238，04 | 94 | 49，495 | 25 | 12，947 | 8 | 11， 5 B8 | 8 | 4，037 |
| Paper and allied products． | 455 | ＜，097，504 | 28.3 | 1，76，126． | 99 | ＜＜＜，748 | 32 | 120，242 | ch | 100，219 | 17. | 121，239 |
| Chemicals and allied products． | 2，190 | 8，889，372 | 92 | 5．928，1．4 | 743 | 2．265．0．24 | 278. | ［48，858 | 210 | 164，004 | 87 | 283，011 |
| Rubber products． | ：25 | 1，601，956 | 262 | 761，218 | 208 | ，662 2 | 29. | 84，410 | 7 | 23，689 | 19 | 67，977 |
| Leather and leather products． | 101 | 412，553 | 69 | 307，017 | 1. | 1.4 .8 | $\checkmark$ | （D） | 10 | （D） | 1 | （D） |
| Stone，clay，and glass produc | 942 | ＜，600，6097 | $\square 1$ | 1，098，069 | 475 | 6 亿元く | 128 | 16， 113 | 32 | 53，800 | －s | 9，4， 3 |
| Primary metal products． | 1，100 | 10，989，279 | 673 | 8，353，797 | $\therefore 0$ | 1，750．9．8 | 59 | $246,9: 1$ | c6 | 332，971 | 26 | 90，702 |
| Fabricated metal products． | 1，057 | 855，040 | 570 | 1，888，6：3 | 0 | 61， 881 | 104 | 1．5，484 | 19 | 97， 141 | 42 | 118，887 |
| Whinery（except electrical） | 5，32？ | 5，998，901 | 1，740 | －，014，951 | c，012 |  | 2，085 | 692， 566 | 296 | 280，643 | 194 | 245，476 |
| Electrical machin | 1，509 | 5，023，744 | 752 | ＜，994，317． | 54. | 1，3．7．9．6 | 127 | 362， 176 | 27 | 27．351 | 58 | 309，944 |
| Transportation equăpment | 963 | 9，247，500 | 35. | 2，098，047 | 9\％ | $\therefore, 034, \ldots 1$ | 116 | 594，007 | 37 | 220，073 | 60 | 301，174 |
| Instruments and related products | 1，0．4 7 | 2，0＜2．95x | 60. | 037，36 | 134 | 269，bá | 215 | 49，0t： | 71 | 27，此5 | 25. | 42，613 |
| Other manufacturers＇products ${ }^{2}$ | 1，8＜2 | $4,2 c^{7}, 2 \lll$ | 890 | 2，613，677 | L． 17 | 1，017．420 | 175 | 316，24： | 67 | 120，693 | 73 | 159，271 |
| Petroleux bulk plants，terminals \＆IP gas |  |  |  |  |  |  |  |  |  |  |  |  |
| acilities． | 29，189 | 16，038，372 | $\checkmark 2$ | 1，995，8：30 | 1，058 | 2，41，391 | －， 10 | 2，588，588 | 6，881 | 3，019，622 | 18，378 | 0，020，935 |
| Casoline，distillates，resiouals |  | 15，808，838 |  | 1，980，427 |  |  |  |  |  |  |  |  |
| Bulk plants．．．．．．．．．．．．．． | 27，078 | 10，027，135 | 3.46 | 858，426 | 780 | 2，04，6． 4 | 2，14． | 1，624，341 | 6，500 | 2，400，659 | 17，326 | $\begin{aligned} & 4,40,398 \\ & 4,097,5,55 \end{aligned}$ |
| Wholesale Lif gas facilities．． | 1，261 | 5，781，703 | 114 | 1，121，981 | $\because 0$ | 1，335，000 | 197 | 949， 70 | 176 | 568，709 | 17，524 | 1，805，843 |
| Whalesale if gas facilities． | 870 | 229， 36 | 14 | 15，409 | 5. | 30,259 | 71 | 24，177 | 20 ： | 42，254 | 528 | 1117，37 |
| herchandise agents，brokers．．． |  | 39， 250,109 | 10，747 | 21，671，5：0 | 4,18 |  |  |  |  |  |  |  |
| Crocery，confectionery，meats． | －2，181 | 7，621，093 | 1，1，53 | 2，645，140 | －$\times 5 \times 7$ | 1，769，319 | 2，886 |  | $\begin{aligned} & 1,694 \\ & 141 \end{aligned}$ | $\begin{array}{r} ., 638,741 \\ 151,761 \end{array}$ | 2，208 | $\begin{gathered} 4,12,011 \\ 158,757 \end{gathered}$ |
| Farm products（edible）．．．．．． |  | 2，107，4，4 |  |  |  |  |  |  |  |  |  |  |
| Dairy，poultry products． | 1，214 | 2，10， 31.20 | 101 |  | 29 | 368，873 | 16 | 86，243 | 116 17 | $\begin{array}{r}130,857 \\ \text { ce，} \\ \hline 12\end{array}$ | 102 51 | $\underset{\substack{121,744 \\ 26,095}}{\substack{\text { a }}}$ |
| Fruits，vegetables．．．．．． | 893 | 1，591，235 | 439 | 1，016，361 | 178 | 301，068 | 66 | 70，211 | 99 | 107，946 | 111 | 95， 6 ¢ |
| Drugs，chemicals，paints．． | 510 | $5 \times 2,702$ | 332 | 400， 185 | 9 ： | 81,42 | 33 | 16，482 | $\ldots$ | 7，4＜4 | 37 | 16，819 |
| Apparel（inciuding roctuear）． | 1，205 | －， $070,2.8$ | 2，013 | 2，940， 2.3. | 10. | ＂：，12t | 3. | 19，869 | $\therefore$ | 1\％，792 | 31 | 29，109 |
| Dry goods，plece grods． | 818 | $\therefore 2,43,265$ | 075 | 2，977，：08 | Be | 1ten， 099 | 21 | 35，721 | 15 | ＜4，21） | 19 | 31，364 |
| Furtisure，hame furnishings．． | 837 | 571,713 | \％ $0_{0}$ | 396，049 | 129 | B\％，86， 3 | 51 | 31，861 | $\cdots$ | 38，． 5 仡 | 53 | 29， 704 |
| Paper，allied products．． | 403 | 469．94： | Ces | 359， |  | 80，0．－7 | 32 | 13， 16 | 16 | 6，59 | « | 10，：94 |
| Farm produts（raw materiais）． |  |  |  |  |  |  |  |  |  |  |  |  |
| cotton．．．．． | ， 2.4 | 1，0．6，61e | 43 | －135，655 | 81 | 4， 06,957 | ${ }^{34} 3$. | $1,672,077$ 202,502 | 610 63 | 1，617，410 | 1，695 | 2．0．8．008 |
|  | 230 | 1， 2 29，036 | 80 | 6－4，279 | E1 | 313，054 | 35 | 12，4，426 | 25 | 13， 3149 | 12 | ${ }^{24}$ |
| Hiles，skins，ram | 137 | 25e，403 | 115 | －26，074 | 9 | 2\％，8\％2 | 51 | 12，327 | 3 | 3，326 | ${ }_{5}$ | 20,730 2,83 |

[^24]Table 1L. WHOLESALETRADE: 1954 —UNITEDSTATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS--CONtInued

| Type cif uperation and | Estabhishments and Sales |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mrited States |  | cities with population of- |  |  |  |  |  |  |  | Remainder of United states |  |
|  |  |  | 500,000 or more |  | 100, 5001 to 499, 994 |  | 25,000 -0, 13.194 |  | 5,000 to 2\%, 4 + |  |  |  |
|  | $\begin{aligned} & \text { Estab- } \\ & \text { 1izh- } \\ & \text { ments } \end{aligned}$ | Sales | $\begin{aligned} & \text { Estab- } \\ & 11 \text { sh- } \\ & \text { ments } \end{aligned}$ | Sales | $\begin{aligned} & \text { Estab- } \\ & \text { 111sh- } \\ & \text { mente } \end{aligned}$ | Sales | $\begin{aligned} & \text { Estab- } \\ & \text { 1ish- } \end{aligned}$ menta | Sples | Estab-11snments | Sales | $\begin{array}{\|l\|l} \hline \text { Estat- } \\ \text { Ifsh- } \\ \text { menti } \end{array}$ | Sales |
|  | (Number) | ( (1,000) | (Namber) | ( 32,000 ) | (Number ) | ( 81,000 ) | (Number) | ( 11,000 | (Mumber) | (11,000) | (Number) | ( 31,000 ) |
| Mur handise ggents, broxers-Continued <br> Farm prodil:ts (raw materials)-Continued <br> Iivestock.. <br> Tンbacco (leaf). $\qquad$ <br> W,ol, wohair. $\qquad$ <br> Miscellaneous inedible furm produ'ts...... | $\begin{array}{r} 2,223 \\ 532 \\ 218 \\ 21 \end{array}$ |  | $\begin{gathered} 117 \\ 10 \\ 89 \\ 25 \end{gathered}$ | $\begin{gathered} 992,59 \\ 13,572 \\ 485,541 \\ 05,919 \end{gathered}$ | $\begin{aligned} & 257 \\ & 10 \\ & 4 \\ & 14 \end{aligned}$ | $\left.\begin{array}{r} 1,892,077 \\ 31,5,54 \\ 12,594 \\ 01,299 \end{array} \right\rvert\,$ | $\begin{gathered} 100 \\ 80 \\ 3 \\ 5 \end{gathered}$ |  | $\begin{array}{r} 319 \\ 194 \\ 2 \\ 2 \end{array}$ | $\begin{array}{r} 1,021,022 \\ 305,<71 \\ (D) \\ (D) \end{array}$ | $\begin{array}{r} 2,370 \\ 258 \\ 28 \\ 0 \end{array}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Autamotive. | 048 | 925,206 | 342 | 584,817 | 159 | 126,299 | $\therefore$ | -9,151 | $-$ | 4.4 .745 | 53 | 120,254 |
|  | 1,527 | 1,383,248 | 799 | 771, 569 | 433 | 307,490 | 100 | 74,863 | 7 | 60,325 | 123 | 108,891 |
| Hardware, plumbint-heatent Etods. | 2,049 | 606,339 | 518 | 314,270 | 339 | 194,720 | 78 | -0,035 | 49 | 23,476 | cs | 27,338 |
| Lumber, zonstruction maveriais. | 003 | 855,451 | 301 | 290,569 | 204 | -97,00.2 | 132 | 117,327 | 91 | 08,701 | 115 | 81.752 |
| Ma hinery, equpment, supplies.......... | 3,17\% | $\begin{array}{r} \therefore 169,550 \\ 940,80 . \end{array}$ | 2,593 | 1,259,549 | 788 | 410, $3 \times 4$ | 293 | 151,550 | 214 | 195,58442,912 | $2 B 6$ | 152,337 |
| U/ talz , metaiwirk (exzept scrap)..... |  |  | 395 | 682,833 | 2.4 | 153,751 | 53 | -6,055 |  |  | 40 | 25,251 |
| Other mer.hardige agents, orokers............ | 2,768 | 4.272,055 | 2, ¢85 | 2,079,575 | 482 | $000,025$ | 234. | $\begin{aligned} & \angle 70,288 \\ & 808,1.8 \end{aligned}$ | $\begin{aligned} & 49 \\ & 204 \end{aligned}$ | $\begin{gathered} 42,912 \\ 210,486 \end{gathered}$ | ${ }^{263}$ | $\begin{array}{r} \quad 221,082 \\ \therefore, 244,038 \end{array}$ |
| deveritulerz of farm produats..................... | 13,255 | 9,050,816 | 315 | 712,238 | 394. | 832,954 | 54.7 |  | 1,713 | $1,45,+457$ | 10, 286 |  |
| Dairy, poultry products.................... | $\begin{array}{r} 0.087 \\ 1,993 \\ 8,669 \\ 495 \\ 12 \end{array}$ | $\begin{gathered} 1,392,362 \\ 1,28,67,674 \\ 6,171,994 \\ 194,733 \\ 4,073 \end{gathered}$ | $\begin{array}{r} 58 \\ 270 \\ 84 \\ 2 \\ 1 \end{array}$ | $\begin{array}{r} 281,977 \\ 134,456 \\ 268,419 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 8012817781 | $\begin{gathered} 172,542 \\ 03,907 \\ 5 B 6,084 \\ \text { (0) } \\ (0) \end{gathered}$ | 128140252201 | $\begin{array}{r} 140,907 \\ 140,193 \\ 514,157 \\ \text { (0) } \\ (0) \end{array}$ | 34843243280$(0)$$(0)$ | $\begin{aligned} & 170,015 \\ & 35,, 73 \\ & 88 \backsim 272 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 1,473 \\ 1,1127 \\ \hdashline .226 \\ 363 \\ \quad 7 \\ \hline \end{array}$ | $\begin{array}{r} 626,927 \\ 595,379 \\ 3,919,062 \\ 9,6497 \\ 9,173 \end{array}$ |
| Fresh ituats, vegetable...................... |  |  |  |  |  |  |  |  |  |  |  |  |
| Farim produrts (raw materials)................ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other fartil produzte assemblers................ |  |  |  |  |  |  |  |  |  |  |  |  |

puti ishing, cual products, and miscellaneous manurectures.
$\therefore$ U. S. GOVERMENT PRINTING OFFICE : 1957 U-44085?

## SIZE OF ESTABLISHMENT OR FIRM

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Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS
Establishments, Sales, Operating Expense Ratio, and Payroll


Table 2A．MERCHANT WHOLESALERS：1Ma－SALES SIZE OF ESTABLISHMENT－UNITED STATES，BY KIND OF BUSINESS－Continued

Establishments．Sales．Operating Expense Ratio，and Payroll

| Rind of bustness ara sales size of etrablisrmen： | $\begin{gathered} \text { Esist- } \\ \text { Iish: } \\ \text { Dents } \\ \text { (Number) } \end{gathered}$ |  | OFCR：1ng <br> expenses <br> （Inelating <br> 「ay＝1： <br> as For：elis <br> of coiez | Fayrull， year （ 1 1，ina） | Aind of businese ard cale size of tstandefownt |  | Saleb | operazing <br> expensub <br> （incluify <br> payrub <br> as percent <br>  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| urocery，coniecticsezy，Mes： wolesalers－con． |  |  |  |  | Farn Products（Esible）ine：ributors－Cor． |  |  |  |  |
| specialty－line grocery thalesulers－Con． | 2,281 | 1,30 | i．．＇ | ， | Establishments opera＊ed entire year， |  |  |  |  |
| Estarispmento ofersted entre year． |  |  |  |  | with arsual sules or－ |  |  | 1.2 | 2 |
| rorsi．．．．．．．．．．．．．．．．．． | 2， 214 | －，322，830 | 1. | －， $2^{\text {an }}$ | \＄10，000，000 and over． | 35 | mc， | \％．． | 12，520 |
| －：th annual saies of－ | 12 | 200，2\％1 |  |  | \＄2，000，000 to t， $9994,000$. |  |  | 10.0 | －．， |
| \＄5，000，000 to \＄0，999，000 | 32 | 207，133 | － | 5 | \＄1，000，000 to \＄1，999，00 | $5 \cdot 5$ | ， | 1.7 | 4， |
| \＄2，000，000 20 3－，999，000． | 77 | 233.339 | 11. | －3，3060 | \＄ 510,000 to \＄999，000． | 959 | fir， $77 \%$ | 15.0 | 4，cor |
| \＄1，000，000 to \＄1，909，000． | 141 | 188，344 | 14.2 | －4，377 | \＄ 300,000 tc \＄\＄99，000． | $4 \cdot 8$ | 331， | 15.9 | 2，， 194 |
| \＄500，00c to \＄990，000 ．．．．．．．．．．．．．．．． | 226 | 170,624 209,31 | 17.5 | 1,233 4.230 | \＄200，000 20 \＄299，000． | 82. | ＜0， 198.15 | 11.0 | 16， 177 |
|  | 270 | 209，831 | 17.5 | $\begin{array}{r}4,230 \\ \times, 208 \\ \hline\end{array}$ | \＄100，000 to \＄199，000． | 1，3uts | 198，5344 | ${ }_{15}^{15.8}$ | 12， 133 |
| \＄200，000 to ${ }^{290}$ 299，000．．．．．．．．．．．．．．．．． | 279 | 69，201 | 18.5 | － 50.02 | \＄50，000 to $\$ 94,000$. | 1，015 | 7 ta ， 0 as | 17.3 22.8 | 4，0，05 |
| \＄100，000 to $\$ 199,000 \ldots \ldots . . . . . . . . . .$. | 377 | 29，318 | 18.5 | －，527 | Estabishuents not operated entire y | 342 | 72，763 | 14.1 | －1，318 |
| \％less than $\$ 50,000$. | 503 | 8，995 | 24.4 | 1，119 |  |  |  |  |  |
| Establishments not opersted entire year． | $\cdots$ | 17，…9 | 15.2 | 211 | Betr，Wine，Distilled Spirits molesalers |  |  |  |  |
| Flour distributcrs，total． | 170 | 108，303 | ־．4 | $3+\cdots$ | Eeer，ale aissributors，total．．．．．．．．．．．．．． | ¢，741 | ， 223 | H．${ }^{\text {a }}$ | \％ |
| Estab1sthzer：s cperated entire year， ：ctaz．．．．．．．．．．．．．．．．．．．．．．．．．． | 268 | （D） | （D） |  | Estatisturents operated entire year， | 5，522 | 2，239．248 | 1. | 172， 34.4 |
| －ith annusi ssies of． |  |  |  |  | With smmal sales of－ |  |  |  |  |
| 310，000，000 and over．． | ．．． |  |  |  | \％10，000，000 and aver． | 12. | 57 | 14.0 | 2， $0^{+1}$ |
| \＄5，000，000 20 \＄9，099，000．．．．．．．．．．． | $\cdots$ | 30． | $\cdots$ | \％ | \＄ 2,0000 |  |  | 14.7 |  |
| \＄2，000，000 to \＄4，999，000．．．．．．．．．．． | 10 | 30，076 | 3.3 | 571 | \＄1， | 109 309 | －212，973 | 15.4 | 4t， 418 |
| \＄1，000，000 to \＄1，999，000 ．．．．．．．．．．．．．．． | 26 29 | 35，239 | 8.6 | ， | Pes， $0 \times 0$ to $3999,000 . .$. | 722 | 50， 28.4 | 16.8 | 39, |
|  | 25 | 20，183 | 77.7 | 380 |  | 894 | 356． 523 | 86.9 | 25. |
| \＄200，000 $10 \$ 299,000$. | 17 | 4，643 | 10.5 | 225 |  | 937 1,033 | 235，303 | 16.5 | 20， 196 |
| \＄100，000 to $\$ 199,000 . . . . . . . . . . . . . .$. ． | 25 | 3，565 | 11.3 | 15.9 | \＄1sx，000 to \＄199， | 1，433 | 41， 147 62,393 | $\begin{aligned} & 17.2 \\ & 17.4 \end{aligned}$ | 1， |
| $\$ 50,000$ to $\$ 39,000$ | 20 | 2，536 | 14．7） | 111 | Lese than \＄50，000．． | 293 | 4，77e | 23.2 | ， 912 |
| Estsblishents no：pferated entife year． | －10 | （L） | （D） | （D） | Esteblistmerts not cferated ertire year | $<70$ | 71，73 | 16.3 | 5，275 |
|  |  |  |  |  | Wide，distilled spirits wholesalers，to | 1，518 | 3，375，75 | 9.1 | Le5，763 |
| Frosted，frozen food distritutcrs，totel．． Establishments operated er＊ire year， | 610 | 455，882 | －3．2 | 32. | Estaulishments operated entire year， | 4 eO | ， 328 |  |  |
| tots1．．．．．． | 577 | $\cdots$ | 13. | 32，027 | Eth artual asies of－ |  |  |  |  |
| With amubl sales of－ |  |  |  |  | \＄2r，coi，oos and over | 49 | 278，923 | 7.5 | 38，341 |
| \＄10，000．000 and crer．．． | 8 | 0，6， 21 | 13.7 | $\cdots, 589$ |  | 93 | 653，081 | 9.3 | 34,376 |
| \＄5，000，000 to \＄9，999，00 |  | an， | $1 . .7$ | －，8 |  | 327 | 966， 757 | 9.0 | 49，098 |
| \＄2，000，000 to $4,999,00$ | 42 | 126，211 | 13.3 | $\varepsilon, 058$ |  | 331 | 447,572 | 10.4 | 24,709 |
| \＄1，000，000 to \＄1，909，000 | 71 | 98，369 | 12.8 | 6，923 | \＄510，00，to | 237 | 171，508 | 11.7 | 4，894 |
| \＄500，000 to \＄999，000 | 112 | 82，780 | 15.3 | 6，585 |  | 120 | 70，938 | 12.5 | 4,153 |
| \＄300，000 to \＄499，000 | 107 | 41，2431 | 15．8 | 2，900 |  | 73 | 12，476 | 13.7 | ＋，067 |
| \＄200，000 to $\$ 290,00$ | 73 | 18，583 | 27.6 | 1，511 |  | 98 | 14.532 | 20.0 | 1，360 |
| \＄100，000 to \＄199，000 | 93 | 13， 121 | 19.8 | 1，279 |  | 76 | 5，589 | 21.3 | 502 |
| \＄50，000 to \＄99，000 | 43 | 3，322 | 21.2 | 295 | Less mam \＄ 50,000 | 45 | 1，240 | 26.5 | 4 |
| Less than \＄ $50,000 . \ldots . . . . . . . . . . . .$. | 28 | 727 | 27.6 | C |  | $3{ }^{\text {e }}$ | 47，137 | 9.0 | ， 156 |
| Establistments not operated entire year． | 33 | 6，583 | $15 .$. | －26 | Tokacro instritspors |  |  |  |  |
| Soft dritik distrioutors，iotal．．．．．．．． | 1，242 | 165， 0.65 | 25.5 | ＜2，216 |  | 2，858 | 2，209，929 | 5.7 | 235，779 |
| Istablishrents operated enrire year， |  |  | 2.5 |  |  |  | －， 20.929 | $\cdots$ | 25， 779 |
| ＂ith arnus zaies cf | 1，085 | －0，891 | 23. | 2，5\％ |  | 2，302 | 3，158，575 | 5.9 | －32，235 |
| \＄ $10,000,000$ anz over． |  |  |  |  | \％， |  | If5．698 | 5.5 | 5，372 |
| $\$ 5,000,000: 0$ \＄9，999，000 | 7 | 37，663 | 16.8 | 4，254 | 4t， | 55 | 383，297 | 6.8 | 12，， 4 in |
| \＄2，$, 000,000$－0 \＄1， | 15 | 15，563 | 25.9 | 3，：22 |  | 315 <br> 583 <br> 15 | 338，492 | 5.2 | $30, .-79$ |
| \＄500，000 ic $\$ 999,000 . . . . . . . . . . . .$. ． | 22 | 2，6，427． | 22.9 | 2，226 | \％ | 583 762 |  | 5.6 | 26， 726 |
| \＄300，000 50 \＄ $299,000$. | 45 | 27，131 | 22.3 | 2， 22.5 | \＄ | 451 | 179，323 | 7.3 |  |
| \＄200，000 \％\％ $\mathbf{z}^{299}$ ， 000. | $\begin{array}{r}58 \\ 178 \\ \hline 18\end{array}$ | 13，903 | 29.7 | 3， 3,62 |  | 223 | 70，986 | 8． 1 | 2，000 |
| \＄$\$ 100,000$ to $\$$ | 785 285 | 24，500 |  | － 2,6276 |  | 211 | 31，731 | 7.9 | 1，078 |
| Less thar $\$ 50,000 .$. | 4.75 | 12，529 | 28.5 | 1，2， | \％5，， 3 | 77 | 6，104 | 83.0 | 345 |
| Establishente not operated entire year． | 57 | 5，074 | 25.3 | 637 |  |  | 1,226 50,354 | 22.7 5.7 | －152 |
| Other grocery specialty wholes |  |  |  |  |  |  |  |  |  |
| total．．．．．．．．． | 2，364 | 1，246，070 | ． 3 | 56,200 | Lrugs，Cnemicels，Allied Praducts |  |  |  |  |
| Estabiisments operated entire year， |  |  |  |  | Whoiesalers |  |  |  |  |
|  | 2，290 | 1，229，636 | 9.7 | 55，208 | General－hine drug molesalers，total．．． | 392 | 1，273，114 | 13.6 | 100， 0646 |
| \＆ $10,000,000$ ard over | 12 | 322，365 | 3.0 |  | Estatisrments operated entire year， |  |  |  |  |
| \＄5，000，000 to \＄9，999，000 | 12 | 71，326 | 7.7 | 3，343 |  | 390 | （D） | （D） |  |
| \＄2，006，000 to \％，999，000 | 69 | 215，930 | 9.3 | 9，205 | \＄2c，000，000 and over． |  |  | 15.0 |  |
| \＄1，000，000 to \＄－1，999，000． |  | －46， 1728 | 72．0． | 7,213 10,602 | \＄5，600，000 to \＄9，999，000． | 62 | 421，855 | 13.4 | 34，267 |
| \＄300，000 to 3 | 250 | － 98.359 | 15.0 | 16，013 | $32,0 x, 000$ to $3^{3 /, 999,000 . . . . . . . . ~}$ | 158 | 516， 266 | 13.4 | 41，899 |
| \＄205，000 so $\$ 299,000 . . . . . . . . . . . . . . . .$. | 363 | 89，935 | 25．0 | 5，55： | 31，500，000 20 \＄1， $999,000$. | 102 | 157，093 | 13．65 | 13，220 |
| \＄200，000 to $\$ 29,000 \ldots \ldots \ldots \ldots \ldots .$. | 497 | 76，427 | 15.7 | 5，259 |  | － 35 | 2\％，208 | 13.1 |  |
| \＄50，000 00 ₹39，006 $\ldots \ldots \ldots \ldots \ldots \ldots .$. | 378 | 28，224 | 17.1 | 2，41： |  | 4 | 1， 032 | 22.6 | 113 |
|  | 360 | － 20,148 | 27.7 15.5 | 1，322 |  |  | 1，032 |  |  |
| Estabiishents tot operated entire year． | 74 | 16，454 | 15.5 | 1，533 |  | 16 | （D） | （د） | （a） |
|  |  |  |  |  | Less man $350,00 c$. |  |  |  |  |
| Fars froucis（Etible Eistribuors |  |  |  |  |  | ＜ | （L） | （D） |  |
|  |  |  |  |  | Stelisizu－ine arug，volletries undie－ |  |  |  |  |
| 0ta1．．．．．．．．．．．．．．．．．．．．．． | 2，600 | 1， 075,195 | ． 7 | 57，574 | Sa－ces， | 2，654 |  | 20. | 74， 882 |
| establisferts crerated entire year， | ＜，5¢3 | － 2,45 | Q．＂ | E¢， 2 \％ |  | 2，327 | 22？，551 | $\therefore .9$ | 73，755 |
|  |  |  |  |  |  |  |  |  |  |
| \％20， 200,500 aze cres | 36 | 2\％ 2.25 | －．${ }^{\text {e }}$ | ， | sic， | 2－． | 200， 2.5 | ？． | 10，030 |
|  | ：2e | 323，\％ 3 | 7.3 | ii，${ }^{\text {a }}$ \％ |  | 33 | 259，826 | 20.3 | 4，215 |
| \＄1，5x，500－o 31，993， | 2．21 | 252，5m | 3.6 | 2，000 | \％，osearce io \＄1，ge9， | 36 | －2， 223 | 27.0 | 12，453 |
| \％ 500,000 to \＄999，500 | 334 | 24， $3 \times 0$ | C．6． | 1－，533 |  | 205 |  | 18.7 | 12，354 |
| z300，000 20 \＄ 299,000 | 300 | $\because ¢, 6 \cdots$ | 2． 5 | 5，594 | \＄300， 6000 is 3299,000 | 254 | 106， 0.51 | 20.2 | 1．，392 |
| \＄200，000 to $\$ 295,000$ | 342 | ？ 5,56 | 运： | 5，嘫 | \＄ 200,000 ： 323,000 | 243 | 6．， 36 | 21.1 | 6，312 |
| \＄200，000 to $\$ 199,000$ | $5 \%$ | 2，弱为 | 12.7 | 4， 5 |  | 4：0 | 场：37 | 22.3 | \％， 8 |
| \＄50，000 50 を99，000 | －21 | 32，-2 | 2.0 | 2，5＜5 |  | 3\％ | 22， 2 ， 3 | 20.4 | 3，471 |
| Less thar zso，00c．． | 253 | －， 997 | 29 | 572 |  | \％ 6 ¢ | 15， 2 es | 35.1 | 2，557 |
| 2ablistents no：operatei entire year | 97 | 30， 74 | 15.4 | ． 239 |  | 32 | ：2，\％7 | 12.3 | 0 |

[^25]Table 2A．MERCHANT WHOLESALERS：195千－SALES SIZE OF ESTABLISHMENT－UNITED STATES，BY KIND OF BUSINESS－Continued

Establishments．Sales，Operating Expense Ratio，and Payroll

| Ki．j of businere and sales <br> siz：of establishment | $\begin{aligned} & \text { Ertab- } \\ & \text { ish- } \\ & \text { ments } \\ & \text { (Mumber) } \end{aligned}$ | Sales （ 41,000$)$ | Cperatirug <br> experises <br> （including <br> payroll） <br> as percent <br> of sales | $\begin{aligned} & \text { Payrcil, } \\ & \text { entire } \\ & \text { year } \\ & (41,000) \end{aligned}$ | Mind of business and seles size of establishment | $\begin{aligned} & \text { Estab- } \\ & \text { 1ish- } \\ & \text { ments } \\ & \text { (Humber) } \\ & \hline \end{aligned}$ | Sales （ 11,000 ） | Opersting expenses （Including payroll） as percent． of sales | Payroll， entire year $(\$ 1, \infty)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Imugs, hemisals, Allied Prodsents } \\ & \text { wholesaiers-rcntinued } \end{aligned}$ |  |  |  |  | Dry Coods，Apparel，wholesalers－Cun． |  |  |  |  |
| Industrial chemicals，explosives distribu－ |  |  |  |  | Clothing，furnishings，otwear whole－ salers－Con． |  |  |  |  |
| rs，trra｜．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 78 | 423.242 | 15.9 | 69，802 | Furs（dressed），fur clothing wholesalers， |  |  |  |  |
| Esosblifhments operated entire year，tutal aith ann al sa ees of－ | 22 | 912． 503 | 15.9 | 69，195 | total <br> Establishments operated entire year， | 324 | 94，317 | 12. | 5，5．6 |
| \＄10，000，000 and over．．．．．．．．．．．．． | 17 | 163，944 | 1.8 | 7，913 | total ．．．．．．．．．．．．．．．．．．．． | 318 | 33，255 | 12.4 | 5，410 |
| t2， 200,0 to $4,990,000$. | 63 | 199，717 | 13.6 | 12，502 | \＄10，000，000 and over |  |  |  |  |
|  | 152 | 210，492 |  | 12，004 | \＄5，000，000 to \＄3，999 |  | $\ldots$ |  |  |
| \＄500，000 to \＄999，00 | 211 | 152，407 | 17.2 | 12，309 | \＄2，000，000 to \＄4，999，000 | 17 | 29，971 |  | 1，175 |
| \＄300，200 to \＄099， | 193 | 76，263 | 19.4 | 7，027 | \＄1，000，000 to \＄1，999，000． | 7 | ，971 | 7.5 | ，175 |
|  | $18{ }^{18}$ | 4， 6.61 | 27.5 | 4，601 | \＄500，000 to \＄999，000．．．． | 33 | 23，347 | 12.7 | 1，218 |
| \＄100， 300 to \＄199，000 | 302 | 43，723 | 24.7 | 5，248 | \＄300，000 to \＄499，00 | 34 | 13，402 | 13.3 | 913 |
| 250，000 to \＄39，000． | 293 | 21，767 | 27.3 | 2，805 | \＄200，000 to \＄299，00 | 36 | 8，961 | 25.0 | 647 |
| Less than \＄50，00c．． | 411 | 9.929 | 34.4 | 1，826 | \＄100，000 to \＄299，00 | 80 | 11，769 | 15.4 | 788 |
| Eutabliahments no：sperated entrae year．．． | 56 | 10，739 | 13.1 | 007 | \＄50，000 to \＄99，000 | 54 | 4，118 | 20.3 | 401 |
| Paint，varnish wholesalers： |  |  |  |  |  | ${ }_{6}$ | 1，687 | 37.5 26.5 | 268 |
| Paint wholesalers（with glass，wall－ |  |  |  |  | Establishments not operated entire year． |  | 1，062 | 20.5 | 114 |
| Paper），total $\quad$ ．．．．．．．．．．．．．．．．．．．．．．．．．． | 503 | 120，447 | 24.6 | 16，311 | Hilinery，millinervo supplies distritu－ |  |  |  |  |
|  | 491 | 119，112 | 24.6 | 16，192 | tors，tota $1 . . .$. ．．．．．．．．．．．．．．．．．．．．．．．． | 353 | 81，953 | 20.8 | 8，522 |
| W1th arnual sales of－ $\$ 10,000,000$ and over |  |  |  |  | Establishments operated entire year total． | 346 | 81，493 | 20.7 | 8，469 |
| 55，000， 0100 to ${ }^{\text {59，}}$ ，399，000 | 6 | 18，318 | 20.4 | 2，282 | With annual sales of－ |  |  |  |  |
| \＄2，000，000 to \＄4，9499，000 |  |  |  |  | \＄10，000，000 and over．．．．．． | $\ldots$ |  |  |  |
| \＄1，000，000 to \＄1，999，000．．．．．．．．．．．．． | 37 | 10,224 25,860 | 19.5 | 1，064 | \＄5，000，000 to \＄9，999，000．．．．．．．．．．．． | ．． |  |  | $\ldots$ |
|  | 37 <br> 53 | 25,860 20,627 | 25.1 25.9 | 3.750 3,029 |  | 3 | 20，229 | 7.7 | 1，771 |
| \＄200，000 to \＄299，000 | 56 | 13，632 | 25.5 | 1，814 | \＄500，000 to \＄999，000 | 26 | 18，407 | 18.2 | 1，708 |
| \＄100，000 to $\$ 199,000$. | 129 | 17，986 | 27.3 | 2，571 | \＄300，000 to 9499,000 | 37 | 13，816 | 20.5 | 1，426 |
| \＄50，000 to \＄99，000．． | 140 | 10，381 | 27.5 | 1，431 | \＄200，000 to \＄299，000 | 35 | 8，604 | 20.0 | 952 |
| Less than $950,000 \ldots$ | 63 | 2，084 | 25.1 | 251 | \＄100，000 to \＄239，000． | 89 | 12，707 | 24.5 | 1，535 |
| Establishments not operated entire year． | 12 | 1，335 | 21.3 | 119 | \＄50，000 to \＄99，000 | 74 | 5，667 | 26.9 | 720 |
| faint wholesalers（without glass，wall |  |  |  |  | Less than $\$ 00,000 . . . . . . . . . . . . . .$. | 72 | 2，063 | 36.0 | 357 |
| paper），trital．．．．．．．．．．．．．．．．．．．．．．． | 655 | 252，444 | 23.1 | 17，410 | Establishments not operated entire year． |  | 460 | 38.3 | 53 |
| Establishmenta operated entire year， |  |  |  |  |  |  |  |  |  |
| total．．．．．．．．．．．．．．．．．．．．．．．．． | 637 | 151，058 | 23.1 | 17，220 | Shoe，footwear wholesalers，total．．． | 583 | 353，979 | 13.6 | 23，486 |
| \＄25，000，100 and over． |  |  |  |  | Estatai．．．．．．．．．．．．．．．．． | 564 | 340，310 | 13.6 | 22，455 |
| \＄5，000，000 to 90,999 ， | 8 | 26，383 | 17.8 | 1，725 | With annual saies |  |  |  |  |
| \＄2，000，000 to \＄4，999， |  |  |  |  | \＄10，000，000 and over．． | 12 | 80.652 | 11.7 | 4，857 |
| \＄510，000 to \＄999，000 | 4 | 30，244 | 28.5 | 4，752 |  | 16 | 45，255 | 12.6 | 2，669 |
| \＄30，000 to \＄ 499,000 | 60 | 22，428 | 22.2 | 2，392 | \＄1，000，000 to \＄1，999，00 | 50 | 67，688 | 13.4 | 4，646 |
| \＄200，000 to \＄29\％，000． | 66 | 26，427 | 24.2 | 1，898 | \＄500，000 to \＄999，000． | 102 | 70，342 | 13.7 | 4，947 |
| \＄100，000 to \＄199，000 | 156 | 23，029 | 24.2 | 2，826 | \＄300，000 to \＄499，000 | 93 | 36，287 | 15.3 | 2，484 |
|  | 145 | 10，825 | 27.3 | 1，400 | \＄200，000 to \＄299，000 | 78 | 13，079 | 15.7 | 1，224 |
|  | 145 | 4，172 | 31.15 | 50 | \＄100，000 to \＄199，000 | 104 | 15，320 | 18.0 | 1，017 |
| Establishments not operated entire year． | 18 | 1，386 | 32.1 | 190 | \＄50，000 to \＄90，000． |  | 3，795 | 22.4 |  |
| try Croods，Appare？Wholesalers |  |  |  |  | Less than $\$ 50,000 . . . . . . . . . . . . . . .$. | 58 19 | 1,692 13,869 | 28.2 25.2 | $\xrightarrow{227}$ |
| lotting，fumishings，footwear wholesalers： General－line clothing，fumishings whole－ <br> salers，otal． <br> Establishments operated entire year， <br> total． <br> With 日nnual sales of－ <br> \＄10，000，000 aris over． <br> 5，000，001 to $\$ 7.479,000 . . . . . . . . .$. <br>  <br> 500 ，， 000 to 41，994，000． <br> \＄500，000 ：0 5999，000 <br> \＄200，000 to 整299，0000． <br> $\$ 100,000$ t．0 \＄199，000． <br> Less ihan \＄50，00r <br> Establishments not operated entire year． |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | 797 | 296，157 | 14. | 22，676 | vark clothing wholesalers，total． | 135 | 49，138 | 13.8 | 3，307 |
|  | 785 | 294， 363 | 14.8 | 22，537 | Establishments operated entire total．．．．．．．．．．．．．．．．．．．．．．． | 134 | （D） | （D） | （D） |
|  |  |  |  |  | With annual sales of－ |  |  |  |  |
|  | 17 | 60，004 | 10.8 |  |  | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
|  |  |  |  | 3，472 |  | 3 |  |  |  |
|  | 35 | 47.3 |  |  |  |  | 10，133 | 11.2 | 490 |
|  | 102 | 71，980 | 15.1 | 5，669 | \＄500，000 to \＄999， | 18 | 12，868 | 17.2 | 1，094 |
|  | 130 | 50，438 | 15.9 | 3，861 | \＄300，－no to \＄4699，000． | 24 | 9，154 | 13.5 | 679 |
|  | 112 | 27，935 | 15.9 | 2，041 | \＄200，wno to \＄299，00 | 10 | 2，718 | 9.2 | 94 |
|  | 153 | 24，592 | 15.5 | 1，645 | \＄100，000 to \＄199，000． | 27 | 3，561 | 14.9 | 265 |
|  | 12 C | 8，899 | 22.1 | 847 | \＄50，000 to \＄99，000． | 19 |  | 22.9 | 237 |
|  | 106. | 3，111 | 22.1 | 1，172 |  | 28 | （D） | （D） | （D） |
|  | 12 | 1，794 | 18.0 | 139 | Eatabilahments not operated entire year． | ， |  |  |  |
|  |  |  |  |  |  |  | 393．580 | 11.4 | 33，168 |
|  | 761 | 384，769 | 15.4 | 25，830 | General－line dry gcods wholesalers，total．．． Establishnents operated entire year， total． | 132 |  |  |  |
| Estathohmenta operaled entilst year， total．．．．．．．．．．．．．．．．．．．．．．．．．．． | 240 | 382，462 | 15.3 | 25，572 |  | 132 | 393，587 | 14.6 |  |
| With unnusi miea of－ |  |  |  |  | With aminal sales of－ | 132 |  |  | 33，168 |
| Q25， 5050,004 and over．．． | 1. | 209，1＂\％ | 14.5 | 5，54．6 |  | ＂ | 06，182 | 14.3 |  |
|  |  |  |  |  |  | 1028 |  | 15.6 | 5,5637,383 |
|  | 19 | 64，333 | 12.1 | 3，404 | \＄2，000，000 to 取，49，000．．．．．．．．．．．． |  | 80，511．， 5,259 | 16.3 |  |
|  | 39 | 51,655 | 14.8 | 4，009 | \＄1，000，000 to \＄1，999，100 | 32 |  | 12.7 | $\begin{array}{r} 1,505 \\ 2,084 \\ 2,067 \end{array}$ |
|  | 86 | 59，072 | 16.9 | 4,601 | \＄5010， 000 to $\$ 9999,000 . . . . . . . . . . . . . . . .$. |  | 29，208 |  |  |
| \＄350，50，to $14.79,000$ | 88 | 34，493 | 17.4 | 4，769 | \＄300，000 to \＄499，000．．．．．．．．．．．．．．．． |  |  |  | $2,067$ |
| Wand，ofor to \＄29a， | 102 | 25，411\％ | 16.2 | 1，966 | \＄200，0001 to \＄299，000． | 17 | 3，780 | 10.0 | 280 |
|  | 186 | 27， 2 c ，${ }^{\text {a }}$ | 18.5 | 2，258 | \＄200，000 to \＄193，000 |  |  |  |  |
|  | 113 | 8，421 | 19.3 | 74.1 | \＄50，000 to \＄99，001． |  |  |  |  |
|  | 27 | 2，718 | 26.1 | 339 | Less than $\$ 50,000$. |  |  | ．．． |  |
| Estatith hments not merated tiolire pear． |  | 2．307 | 20.15 | 258 | per | $\cdots$ | ．．． |  | － |
| Womefi，whildren＇s clathing，Firtusting | 1，249 |  | 17.6 | 44,265 | specturly－1the dry gouds wheleralers： <br> Hustryy wholeshiers，totai．．．．．．．．．．．．．．．．．． <br> E Habliarments oproted entirn yonp， | 471 | P6， 192 | 13.4 | 10，4，90 |
| Wholershrs，total．．．．．．．．．．．．．．．．．．． |  | 564,309 |  |  |  |  |  |  |  |
|  | ，255 | 553，597 | 16.7 | 43，44． |  | ．${ }^{\text {a }}$ | 236，261 | 13.4 | 11， 198 |
| dith annual bales of－ |  |  |  |  | 2．0．al． <br> Whthannual ships of－ |  |  |  |  |
|  | 5 | 3R，913 | $1 \%$ ． | 3，5＇1 | \＄10，＇100， 100 and over．．．．．．．．．．．．．．．．． |  | 1100，506 | 12．7 |  |
|  |  |  |  |  |  | $\therefore$ |  |  | 1，702 |
| \＄ | 15； | 113，864． | 16.1 |  |  | 87 |  | 13.712.3 | 2,294 3,846 |
|  | 183 | 77，6\％9 | 17.7 | 6， 1459 | \＄300，000 to diat，（x）．．．．．．．．．．．．．．．．． | $\%$ | 28，733 |  | 1，788 |
|  | ［\％ | 4， 4,337 | 16.3 | 3，24． | \＄，200，000 to \＄299，000．．．．．．．．．．．．．．．．．． |  | 13，691 | 12.3 16.7 |  |
|  | 2゙\％ | 37,486 | 20.0 | 3 3， |  | 8188868168 | 11，918 | 17.2 | 1,060 831 |
|  | 108 | 12，775 | 23.7 |  |  |  | 3，276 | 18.7 | 201 |
|  | 179 |  | 31.4 |  | Ertatisatumatas mat mperated entire year． |  | 1，983 | .36 .512.0 |  |
| Estuelinaments fo，uparad entipe your． |  |  |  | es |  | 11 | 3，932 |  | 202 |

[^26]Table 2A. MERCHANT WHOLESALERS: $19\{\downarrow-S A L E S$ SIZE OF ESTABLISHMENT-UNITED STATES. BY KIND OF BUSINESS-Continued
Establishments. Sales. Operating Expense Ratio, and Payroll

| Kind of business and sales size of establishment | $\begin{gathered} \text { Estab- } \\ 11 \text { shh } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Spergting pxpenses (includine parmoil as percent - sales | $\begin{aligned} & \text { Payroll, } \\ & \text { entire } \\ & \text { year } \\ & (\$ 2,000) \end{aligned}$ | Kind of business and sales size of establishment | $\begin{aligned} & \text { Estat- } \\ & \text { 1.sh- } \\ & \text { nents } \\ & \text { (Number) } \end{aligned}$ | (\$1,000) | b) expenses <br> (includifu* <br> figyroll) <br> as percent <br> f sules | $\begin{aligned} & \text { Payroll, } \\ & \text { entire } \\ & \text { year } \\ & (+,+00) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dry coods, Apparel wholessiers-continued |  |  |  |  | Furniture, Home Furnishings wholesaiersContinued |  |  |  |  |
| Spectalty-line dry goads wholesalers-con. Underwesr wholesslers, total. | 164 | 71,020 | $1 \sim .8$ | 5,515 | Furniture (househola, urfice) wholesalers- |  |  |  |  |
| Establishments operated entire year, |  |  |  |  | continued |  |  |  |  |
| total............................ | 102 | (D) | (1) | (D) | orfice furniture disiributors, total...... Establishments operated entire year. | 018 | 234,205 | 23.1 | 3., -.4: |
| \$10,000,000 and over....... | $\ldots$ | $\ldots$ |  | $\ldots$ | total.......... | 988 | 29,2 | 24.3 | , |
| \% $5,000,000$ to $8^{9,999,000 . . . . . . . . . . . ~}$ | $\bigcirc$ | 25,098 | 16.0 | 2,330 | Wi th annus sales of- |  |  |  |  |
| \$2,000,000 to \$4,999,000............ |  |  |  |  | \$10,000,000 and over. | $\ldots$ |  |  |  |
| \$1,000,000 20 \$1,909,000 ............. | $\begin{aligned} & 11 \\ & 17 \end{aligned}$ | $\begin{aligned} & 14,666 \\ & 12,005 \end{aligned}$ | $\begin{array}{r} 9.5 \\ 13.5 \end{array}$ | $878$ |  | 12 | 39,76t | . 8 | 4,001 |
| \$ $\$ 300,000$ to $\mathrm{z-99}, 000 .$. | 16 | 6,004 | 22.7 | 581 | \$1,000,000 to \$1,999,000 | $2 t$ | 31,654 | . 0 | 3,844 |
| \$200,000 to $\$ 299,000 . . . . . . .$. . | 15 | 3,825 | 11.1 | 218 | \$500,000 to \$999,000. | 70 | 40,9, 0 \% | 25.9 | 6,5201 |
| \$100,000 to \$199,000.......... | 35 | 5,312 | 14.9 | 412 | \$300,000 to \$499,000. | 90 | 34,315 | 27.8 | 5,055 |
| \$50,000 to \$99,000... | 30 | 2,293 | 19.4 | 189 | \$200,000 to \$299,000. | 103 | 24, 363 | 27.4 | 3,930 |
| Less then $\$ 50,000 \ldots \ldots . . . . . . . .$. | 32 | (D) | (D) | (D) | \$100,000 to \$199,000. | 229 | 32,866 | 29.9 | 5,107 |
| Establishments not operated entire year. | 2 | (D) | (D) | (D) | \$50,000 to \$99,000.. | 183 | 13,61.4 | 29.4 | 1,901 |
| Notions wholesalers, tatal. | 770 | 198, | 18.7 | 18,887 | Establishments not operated entire year. | 30 | 2,951 | 25.9 | 67. |
| Estabishments operated entire year, |  |  |  |  | Home furnishings, floor covernings whole |  |  |  |  |
| total............................... | 749 | 195,995 | 18.7 | 18,627 | salers: |  |  |  |  |
| . $\$ 10,000,000$ and over. .................. |  |  |  |  | China, glassware, crockery uholesalers, |  |  |  |  |
| \$5,000,000 to 87,999 , | 8 | 23,728 | 16.9 | 2,083 | Estabilishments operated entire year, | 538 | 172, | 23.7 | 9,778 |
| \$2,000,000 to \$t,999,000 |  | 36,371 |  |  | total.............................. | 522 | 104,725 | 24.2 | 19,325 |
| \$500,000 to \$999,000.. | 67 | 43,.51 | 18.0 | 4,287 | With annual sales of - |  |  |  |  |
| \$300,000 to \$-99,000. | 75 | 29,413 | 19.9 | 3:63 | \$5,000,000 and $\$ 9,999$ | . |  |  |  |
| \$200,000 to \$299,000. | 95 | 23,041 | 19.9 | 2,202 | \$2,000,000 20 \$0,999,000 | 7 | 26,824 | 10.3 | 2,21i |
| \$:00,000 to \$199,000 ................. | 176 | -24,316 | 18.8 23.3 | 2,230 | \$1,000,000 to \$1,999,000 | 38 | 53.197 | 22.9 | 6,38t |
|  | 149 | 10,715 4,460 | 23.3 27.7 | $\stackrel{8}{1,063}$ | \$500,000 to \$999,000. | 37 | 26,094 | 27.0 | 3,397 |
| Establishments not operated entire year. | 21 | 2,956 | 17.9 | 200 | \$300,000 to \$4,99,000. | 48 | 19,092 | ${ }^{27.6}$ | 2,576 |
|  |  |  |  |  | \$ 100,000 to $\$ 199,000$ | 108 | 15,540 | 28.0 | 2,912 |
| Plece goods wholesalers, total.......... | 1,663 | 975, 319 | 12.7 | 57,505 | \$50,000 to $\$ 99,000$ | 113 | 8,424 | 27.1 | 994 |
| Establishwents operated entire yeer, |  |  |  |  | Less than $\$ 50,000$. | 120 | 3,611 | 32.5 | 512 |
|  | 1,617 | 960,199 | 12.8 | 56,926 | Establishments nct operated entire year. | 16 | 7,481 | 14.4 | 453 |
| \$10,000,000 and over. | 3 | 60,462 | 13.6 | 4,054 |  | 161 |  | 16.9 |  |
| \$5,000,000 to \$9, 999,000 | 12 | 76,722 | 9.7 | 3,010 | Curtain, drapery wholesalers, total.... Establishnents operated entire year, | 10. | 08,814 | 16.9 | 0,070 |
| \$2,000,000 to \$4,999,000 | $\begin{array}{r}71 \\ 157 \\ \hline\end{array}$ | 203,423 222,185 | 11.0 10.8 | 11,605 | total.......................... | 156 | 68,647 | 16.9 | 0,051 |
| \$1,000,000 to \$1,999,000 | 157 277 | 222,185 193,240 | 10.8 13.8 | 11,352 | With snnual sales of- |  |  |  |  |
| \$300,000 to \$499,000. | 211 | 82,108 | 15.0 | 5,252 | \$10,000,010 and over. |  |  |  |  |
| \$200,000 to \$299,000. | 219 | 54,409 | 15.5 | 3.721 |  | 7 | 24,670 | 9.5 | , 247 |
| \$100,000 to $\$ 199,000 . . . . . . . . . . . . .$. . | 282 | 41,490 | 17.9 | 3,593 | \$1,000,000 to \$1,999,000 | 10 | 12,680 | 19.1 | 1,370 |
| \$50,000 to \$99,000 ................... | 204 | $\xrightarrow{15,124}$ | 22.9 | 1,533 | \$500,000 to \$999,000. | 19 | 12,967 | 22.0 | -,418 |
| Less than $\$ 50,000 \ldots \ldots . . . . . . . . . .$. . | 181 46 | 5,056 15.120 | 27.0 8.1 | 697 579 | \$700,000 to $5+99,000$. | 23 | 8,873 | 20.0 | 958 |
| Establishments not operated |  |  | 8.1 |  | \$200.000 to \$299,000. | 10 | 2,259 | 21.3 | 214 |
|  |  |  |  |  | \$10C,000 to \$199,000. | 33 | 4.794 | 18.9 | 424 |
| Other specialty-1ine dry goods whole- |  |  |  |  | \$51,000 to \$99,000 | 21 | 2,508 | 30.6 | 224 |
| sslers, total....................... | ,120 | 460,119 | 4.2 | 32,375 | Less than \$50,000. | 33 | 896 | 34.3 | 90 |
| Establishments operated entire year, totai............................ | 1,087 | 4,51,570 | 14.3 | 31,890 | Establishments not operated entire y |  | 227 | 20.3 |  |
| with annual saies of- |  |  |  |  | Domes* ic "holesalers, total. | 237 | 126,70 | 12. | 8,2i4 |
| \$10,000,000 and over. | 6 | 65,009 | 7.5 | 2,236 | Esto .snents operated entire year, |  |  |  |  |
| \$5,000,000 to 99,999,000 |  |  |  |  | Tota-..... | 226 | 123,942 | 12. | 8,161 |
| \$2,000,000 to \$4,999,000 | 28 | 81,987 | 12.2 | 5,020 | rith inual sales of - |  |  |  |  |
| \$1,000,000 to $\$ 999,000 .$. | 114 | 79,893 | 15.7 | 6,629 | \% $5,100,100$ to $\$ 9.979$, |  |  |  |  |
| \$ 300,000 to \$499,000. | 157 | 62,035 | 17.2 | 4,998 | \$2,000,000 to *-, 999,000 | 12 | 46,149 | 8.2 | 2.136 |
| \$200,000 +o \$299,000 | 127 | 31,261 | 17.2 | 2,584 | \$1,000,000 to \$1,999,000 | 20 | 28,372 | 15.6 | 2,193 |
| \$100,000 to \$199,000. | 242 | 36,290 | 18.8 | 3,067 | \$500.000 tu \$999,000. | 34 | 23.748 | 15.6 | 1,835 |
| \$50,000 to \$99,000. | 177 | 13,098 | 21.5 | 2,250 | \$300,000 to \$499,000 | 29 | 10,924 | 14.0 | ${ }^{65.4}$ |
| Less than $\$ 50,000 \ldots \ldots . . . . . . . . . .$. . | 178 | 5,050 | 27.0 | 602 | \$200, 100 to \$299,000. | 24 | 5,627 | 15.0 | 349 |
| Establishments not operated entire year. | 33 | 8,549 | 22.2 | 485 | \$110C,000 to $\$ 199,000$ |  | 5,806 | 17.9 | 477 |
|  |  |  |  |  | \$50,000 to \$99,000. | 33 | 2,490 | 20.7 | 275 |
| Ptece goods converters, total. | 817 | 1,503, 062 | 9.7 | 59,686 | Less than \$5 $1,000$. | 30 | 826 | 27.2 | 27 |
| Establishments operated entire year, |  |  |  |  | Estatishnents not operated entir | 11 | 2,827 | 11.2 | 13 |
| sotal.................... | 794 | 1,487,111 | 9.8 | 69,014 | Floor coverings wholesalers, total. | 773 | 600,763 | 14. | 47,234 |
| - $\begin{array}{r}\text { th } \\ \$ 100000,000 \\ \text { and }\end{array}$ |  |  | 8 |  | Establishments operated entire year, | 33 | 589,064 | 14.8 | 40.312 |
| \$5,000,000 to $\$ 9,999,00 \mathrm{C} . . . . . . . . . . . . .$. | 36 | 250,082 | 10.2 | 11,458 | With qunual sales of - |  | S |  |  |
| \$2,000,000 to \$4,999,000............ | 96 | 294,969 | 9.5 | 12,257 | \$10,000,000 and over.. | 14 | 103,316 | 13.0 | 7,584 |
| \$1,000,000 to \$1,999,000........... | 137 | 187,525 | 11.3 | 9,512 | \$5, 1000,000 to \$9,999,00 | 14 | 103,316 | 13.0 | 7, $\mathrm{SB}^{4}$ |
| \$500,000 to \$999,000. . . . . . . . . . . . . . | 151 | 106,751 | 13.1 | 0,467 | \$2,000,000 to - $4,999,000$ | 55 | 161,892 | 14.2 | 12,232 |
| \$300,000 to \$493,000. | 126 | 49,655 | 12.8 | 2,926 | \$1,000,000 to \$1,979,000. | 99 | 139,744 | 14.2 | 10,700 |
| \%200,000 to $3299,000 . . . . . . . . . . . . . .$. . | 63 | 15,264 | 17.1 | 1,087 | \$500,000 to \$999,000..... | 127 | 92,188 | 15.7 | 7,418 |
| \$100,000 to \$199,000 . . . . . . . . . . . ${ }^{\text {\% }}$. | 89 | 13,049 | 18.1 | 1,334 | \$300,000 to $\$ 499,000 . . . . . . . . . . . . . .$. . | 127 | 45,475 | 15.4 | 3,690 |
| \$50,000 to \$99,000 . . . . . . . . . . . . . | 41 | 3, 212 | 19.9 | 294 | \$200,000 to ${ }^{\text {\$2999,000 }}$. . . . . . . . . . . . . | 93 | 24,008 | 27.5 | 2,063 |
| Essanlishnents not ofyerated entire year... | 32 | 1,091 | 27.9 | ${ }^{121}$ | \$100,000 to $\$ 199,000 . .$. . .......... | 104 | 15,421 | 20.9 | 1,534 |
| Estaplishments not orerated entire year... | 23 | 16,851 | 7.\% | 572 | \$50,000 to \$99,000. | 76 | 5,009 | 30.7 | 830 |
|  |  |  |  |  | Less than $450,000$. | 54 | [,411 | 34. | cel |
| Furniture, Hose furnishings wholesaiers |  |  |  |  | Estrblishments not operated entire year. | 34 | 11,693 | 20.1 | 422 |
| Furriture (househoid, office) wholesaiers: |  |  |  |  | Other home furnisnings, specislties whole- |  |  |  |  |
| Household furnitare wholessiers, total.... | , 058 | 463,635 | 19.6 | -4,376 | salers, total........................... | 1,230 | -16. 138 | 19.3 | 41,458 |
| Establishments operated entire jear, total.. | 1,010 | 452,84.8 | 10.1 | 43,537 | Establishments operated entire year, | 1,081 | 40,720 | 14.2 | (1), 842 |
| With annual sales 0f- |  |  |  |  | With annual sales of- |  |  |  |  |
| \$10,000,000 ard over................ | 7 | 28,694 | 11.9 | 3,276 | \$10, 000,000 and over.. |  |  | . |  |
| \$5,006,000 to ${ }^{59} 9,999,000 . . . . . . . . . .$. . |  | 6, 6,0 | 11.8 | 3,20 | \$5,000,000 to \$9,999,000. | 5 | 33,376 | 14.6 | 3,487 |
| \$2,000,000 to \$ $\$, 999,000 \ldots \ldots . . . .$. . | 23 | 95,634 | 20.7 | -0,259 | \$2,000,000 to \$4,999,000. | 28 | 88,798 | 27.1 | 8,556 |
| \$1,000,000 to $\$ 1,999,000 . \ldots \ldots . . . .$. | 73 | 98,397 | 17.4 | 3,125 | 81,000,000 to \$1,999,000. | 57 | 77,349 | 15.7 | 7,100 |
| \$500,000 to \$999,000. | 124 | 87,907 | 17.5 | ${ }^{1}, 604$ | \$500,000 to \$999,000. | 115 | 81,129 | 19.8 | 8,239 |
| \$100,000 to \$199,000.................... | 201 | 29,501 | 23.3 | 3,214 | \$100,000 to \$199, 000 | 214 | 31,295 | 21.9 | 3,209 |
| \$50,000 20 \$ $\$ 9,000$. | 148 | 12,018 | 24.7 | 1,282 | \$50,000 to \$99,000. | 187 | 13,842 | 26.8 | 1,6.30 |
| Less than \$50,000. | 287 | 5,373 | 33.1 | 857 | Less than $\$ 50,000 . . . . . . . . . . . . . . . . . . . . .$. | 230 | 0,114 | $30 . \%$ | 798 |
| Establishments not operated entire year. | 48 | 10.762 | 16.4 | 839 | Establishrents not operated entire yexr. | 9 | 6,318 | 21. | 506 |

[^27]Represen:s zero.

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES. BY KIND OF BUSINESS-Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

| Kind of husiness and asles size of establishment | $\begin{gathered} \text { Estab- } \\ \text { Henh- } \\ \text { ments } \\ \text { (Nimber) } \end{gathered}$ | Saleb $(\hat{1} 1,000)$ | $\left\{\begin{array}{c} \text { Operating } \\ \text { sxpanses } \\ \text { includirat } \\ \text { israll) } \\ \text { is percert } \\ \text { of salus } \end{array}\right.$ | $\begin{gathered} \text { Pagroll, } \\ \text { entire } \\ \text { year } \\ (\{1,000) \end{gathered}$ | Kind of turiness and sales size of establishment | $\begin{gathered} \text { Estab- } \\ 11 \mathrm{Ah}- \\ \text { mante } \\ \text { (Mrmber) } \end{gathered}$ | Sales $(12,000)$ | Opersting <br> axpenses <br> (1nciudine <br> payroll <br> ts percent <br> of sales | $\begin{gathered} \text { Payroll, } \\ \text { antire } \\ \text { year } \\ (1,000) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payer, Allied Producta Wholesalers |  |  |  |  | Ferill Procucta (Raw Materiala) Merchante-Cont imeed |  |  |  |  |
| Coarse paper and products wholesalars, total | 2,435. | 297,650 | 16. | 123,277 | Hide, skin, rear fur wholebalers, total...... | 577 | 428,469 | 7.6 | 15,932 |
| Estabi istments operated entirs year, | 2,385 | 1,288,755 | 16.6 | 122,320 | Eatablighments operated entire ysar....... Witb anmal sales of | 565 | 422,626 | 7.6 | 15,695. |
| With annul sales of- |  |  |  |  |  | 9 | 141,436 | 4.0 | 3,294 |
| \% $10,000,000$ end over. | $\stackrel{\square}{4}$ | 59,614 | 15.3 | 3,278 |  |  | 141,4,0 |  | 3,294 |
| $85,000,000$ to $\$ 9,999,000$ | 12 | 89,782 | 10.0 | 5,004 |  | 23 | 70,48 | 7.9 | 3,298 |
| \$2,000,000 to 24,999,000 | $8{ }^{80}$ | 250,696 | 14.8 | 22,456 | \$1,000,000 to $01,999,000$ | 58 | 82,207 | 7.4 | 2,911 |
| \&1,000,000 to $\hat{1} 1,999,000$ | 215 | 301,526 | 15.8 | 30,260 | 2500,000 to \$999,000.................... | 91 | 65,674 | 9.8 | 2,813 |
| \$500,000 to $\$ 999,000 .$. | 383 | 269,400 | 17.7 | 28,396 | 8300,000 to $8499,000 . . . . . . . . . . . . . . . . .$. | 64 | 24,671 | 10.7 | 953 |
|  | 395 | 154,007 | 17.7 | 15,588 | \$200,000 to 2299,000.................... | 63 | 15,188 | 11.2 | 690 |
| 2200,000 to $2299,000 . . . . . . . . . . . . . . . .$. . | 26.2 | 66,255 | 19.8 | 7,088 | \$100,000 ta $8199,000 . . . . . . . . . . . . . . . . . . . . ~$ | 102 | 15,108 | 16.4 | 1,123 |
| 100,000 to 199,000. | 465 | 67,006 | 20.2 | 6,891 | \$50,000 to | 75 | 5,286 | 19.1 | 399 |
| \$50,000 to $₹ 99,000$. | 308 | 23,076 | 21.5 | 2,336 | Less than $\hat{6} 50,000$. | 80 | 2,208 | 23.7 | 214 |
| Less than § $50,000$. | 256 | 7,353 | 28.1 | 1,025 | Establisiments not oparsted entire year... | 12 | 5,863 | 7.8 | 237 |
| Establishments not operated ent1re year... | 49 | 8,895 | 21.7 |  | Livestock (except horses, miles) distritu- |  |  |  |  |
| rinting end fine paper diatrioutors, total. | 855 | 1,248,002 | 11.4 | 85,194 | tors, total.............................. | 69 | 888,292 | 2.9 | 7,408 |
| Estabisisiments operated entire year, |  | , |  |  | Establ Ls lments operated entire | 657 | 876,019 | 2.4 | 7.324 |
| total ................................... <br> With armual bales of - | 856 | 1,243,271 | 11.4 | 84,88 ${ }^{6}$ | With anmual sal es of | 65. | 870,019 | 2.9 | 7,324 |
| $\$ 10,000,000$ and over.. | 46 | 594,927 | 6.7 | 26,084 | \$10,000,000 and over.................. | ${ }_{21}^{11}$ | 188,069 | 0.8 | 315 826 |
|  | 46 | 544,927 | 6.7 | 26,08 | \$5,000,000 to | $\begin{aligned} & 21 \\ & 86 \end{aligned}$ | 141,543 256,430 | 1.2 2.2 | r 1,913 |
| 82,000,000 to | 97 111 | 311,203 152,424 | 13.6 15.1 | 25,341 13,667 | \$1,000,000 to $\$ 1,499,000 . . . . . . . . . . . . . . . .$. | 103 | 147,714 | 3.7 | 1,360 |
| \$500,000 to ${ }^{\text {d } 999,000 . . . . . . . . . . . . . . . . . . . . ~}$ | 145 | 103,875 | 18.1 | 11,004 | \$500,000 to ${ }^{2999,000 . . . . . . . . . . . . . . . . ~}$ | 120 | 86, 772 | 5.9 | 1,341 |
| 8300,000 to 4499,000.................... | 98 | 38,859 | 20.8 | 4,204 | \$300,000 to \$499,000................... | 70 | 28,249 | 7.5 | 450 |
| 8200,000 to $2299,000 . . . . . . . . . . . . . . . . .$. . | 70 | 16,940 | 20.7 | 1,734 | \%200,000 to $2299,000 . . . . . . . . . . . . . . . . . . .$. . | $\begin{aligned} & 50 \\ & 59 \end{aligned}$ | 12,327 8,994 | 9.4 12.8 | 285 327 |
| \$100,000 to \$199,000 | 106 | 15,030 | 23.2 21.6 | 1,759 | \$50,000 to \$99,000. | 60 | 4,430 | 16.9 | 249 |
| 250,000 to e99,000. | 81 | 7,590 2,223 | 21.6 27.3 | 317 | Less then $\begin{aligned} & \text { 人 } 50,000 . ~\end{aligned}$ | 77 | 1,991 | 29.6 | 278 |
| Establishments not operated entire ye | , | 4,731 | 16.7 | 330 | Establibhments not operated snt1re year... | 12 | 12,273 | 2.6 | 84 |
|  |  |  |  |  | Leaf tobarco dealers, total.... | 23. | 304,224 | 9.2 | 13,133 |
| Stationery, offlce supplies wholesalers, total. | 1,564 | 369,772 | 26.1 | 52,051 | Establifhments operated entire year, | 215 | 302,149 | 9.2 | 13,022 |
| Establishments operated entire ycar, |  |  |  |  | W1th anmal salss of- |  |  |  |  |
| total................ | 1,517 | 363,408 | 26.2 | 51,345 | \$10,000,000 and over.. | 6 | 149, 383 | 6.1 | 3,316 |
| With armual sales of- |  |  |  |  | \$5,000,000 to ${ }^{\text {\% } 9,999,000 . . . . . . . . . . . . . . ~}$ |  | 22,546 | 11.6 | 1,323 |
| Q : 0,000,000 and over.................. | 3 | 26,512 | 18.9 | 1,332 | \$2,000,000 to | 18 | 59,650 | 11.1 | 2,927 |
| ה | 18 | 2,012 | 1.7 |  | \$1,000,000 to \$1,999,000 | 21 | 32, 138 | 10.0 | 1,918 |
| \% $2,000,000$ to | 18 | 51,313 | 21.7 | 6,366 |  | 26 | 18,693 | 25.8 | 1,825 |
| \%1,000,000 to ${ }^{\text {\% }} 11,999,000$ | 30 | 40,599 | 25.1 | 6,112 | \$300,000 to $8499,000 . . . . . . . . . . . . . . . .$. . | 25 | 10,062 | 17.2 | 857 |
| 8500,000 to ${ }^{\text {89999,000. }}$ | 90 | 62,689 | 28.5 | 10,495 | 2200,000 to $1299,000 . . . . . . . . . . . . . . . . .$. | 12 | 3,012 | 12.6 | 243 |
| \$300,000 to | 136 <br> 182 | 51,533 | 27.9 28.1 | 8,219 6,792 | \$100,000 to \$199,000................... | 22 | 3,362 | 17.7 | 303 |
| \% 200,000 to $\mathbf{2} 299,000$. | 182 | 4, 4.667 | 28.1 | 6,792 | \$50,000 to \$99,000. | 27 | 1,927 | 21.2 | 194 |
| \%100,000 to $\uparrow 199,000$ | 380 | 53,777 | 27.3 | 7,522 | Lesa ther $\$ 50,000$. | 55 | 1,376 | 18.0 | 116 |
| \% 50,000 to $899,000$. | 333 | 24,534 | 28.1 | 3,140 | Establishments not operated | 19 | 2,075 | 10.0 | 111 |
| Lsas then ${ }^{5} 50,000 . . . . . . . . . . . .$. | 345 | 9,884 | 29.5 | 1,361 |  |  |  |  |  |
| Establishments not opersted ent1ra year | 47 | 6,364 | 22.5 | 706 | Rew wocl, wool tope, mohalr dealars, total.. | 282 | 481,524 | 5.7 | 10,567 |
|  |  |  | 29.9 |  | Establishments operated antire ybar, total. | 274 | 480,778 | 3.7 | 10,552 |
| Establisimenta operated entire year, | 193 | 25,625 | 29.9 | 6,882 | With anmual salas of - |  |  |  |  |
| total .......................... | 188 | 4,486 | 30.1 | 6,732 | \$10,000,000 and over. | 9 | 134,155 | 5.9 | 1,298 |
| With annual bales of- |  |  |  |  |  |  | 102,541 |  |  |
| \$10,000,000 end aver. | $\ldots$ | $\ldots$ |  |  | \$2,000,000 to $84,999,000 . . . . . . . . . . . .$. . |  | 116,345 69,533 | 4.7 | 2,691 |
| ? $5,000,000$ to \$9, 379,000 | $\cdots$ |  |  |  |  | $\begin{aligned} & 48 \\ & 48 \end{aligned}$ | 69,533 <br> 34,680 | 6.8 7.8 | -8, 85 |
| 㣙,000,000 to $2<1,999,000$ | 7 | 13,003 | . 8 | 1,864 | 8300,000 to \$499,000....................... | 33 | 12,608 | 10.8 | 576 |
| 8500,000 to $\hat{8} 999,000$ | 11 | 7,358 | 25.5 | 1,021 | 8200,000 to $8299,000 . . . . . . . . . . . . . . . . . .$. . | 19 | 4,667 | 13.0 | 358 |
| \$300,000 to \$499,000 | 17 | 6,485 | 29.2 | 1,036 |  | 27 | 4,001 | 14.3 | 220 |
| \$200,000 to ${ }^{2} 299,000 . . . . . . . . . . . . . . . . .$. | 19 | 5,297 | 30.0 | 896 |  | 24 18 | 1,736 512 | 18.0 27.3 | 166 60 |
| \$100,000 to $\$ 199,000$ | 49 | 6,889 | 32.5 | 1,060 | Letablistments not operated entire year... | $\begin{array}{r} 18 \\ 3 \end{array}$ | 746 | 8.8 | 60 15 |
| \% 50,000 to | 51 <br> 34 | 4,068 | 39.4 35.9 |  |  |  |  |  |  |
| Establishments not ope | 34 | 1,4,39 | 23.7 | 150 | Other farm producta (raw materiala) dis- |  |  |  |  |
|  |  |  |  |  | lisutors, tota | 535 | 529,600 | 0.7 | 15.318 |
| Ferm Products (fres Materials) Merchants |  |  |  |  | a. | 523 | 526,975 | 6.7 | 15,237 |
| Cotton merrtaritu, total............. | 581 | 2,610,108 | 1.7 |  | With annusl sales of- |  |  |  |  |
| Eatablistments of orated entire year, total | 54.6 | 2,578,298 | 3.7 | 22,740 | \& $85,000,000$ to 000 and over...................... | 15 | 289,111 | 2.1 | 2,203 |
| With anmual sales of- |  |  |  |  | \%2,000,000 to $4,999,000 . . . . . . . . . . . . . . . .$. | 23 | 74.957 | 6.9 | 2,626 |
| \%10,000,000 and over... | 63 | 1,574,762 | 4.0 | 12,088 | \$1,000,000 to $\$ 1,999,000 . . . . . . . . . . . . . . . . .$. | 40 | 59,157 | 10.6 | 3,018 |
| 85,000,500 to 19,999,000 | 59 | 404,156 | 2.3 | 2,124 | \$500,000 to \$999,000 | 76 | 51,775 | 14.5 | 3,092 |
| \%2,000,000 to 12,999,000 | 116. | 369,311 | 3.1 | 4,502 | 2300,000 to $2499,000 . \ldots . . . . . . . . . . . .$. . | 47 | 18,507 | 15.7 | 1,128 |
| 21,000,000 to $11,999,000$ | 98 | 138,080 | 3.5 | 1,499 | 2200,000 to $2299,000 . . . . . . . . . . . . . . . . . .$. . | 42 | 10,480 | 17.2 | 887 |
| §500,000 to $\hat{2} 999,000 .$. | 75 | 58,106 | 5.1 | 1,106 | ह100,000 to $8199,000 . . . . . . . . . . . . . . . . . . . . .$. . | 90 | 13,483 | 21.2 | 1,128 |
| \$300,000 to | 40 | 18,190 | 9.1 | 519 | \$50,000 to $\hat{89}$,000....................... | 93 | 0,932 | 26.9 | ${ }^{811}$ |
| \% 200,000 to | 30 | 7,477 | 7.4 | 24.5 | Leas than $\$ 50,000 . \ldots . . . . . . . . . . . . . .$. | 97 | 2,573 | 30.9 | 34.6 |
| \$100,000 to \$199,000 | 45 19 | 6,482 1,428 | 12.2 <br> 22.8 <br> 1 | 171 | Establiskmenta not, operated entire year... | 12 | 2,625 | 11.4 | 81 |
| Less thas $250,000$. | 16 | $33 \%$ | 32.7 | 66 | Automutive Wholesalers |  |  |  |  |
| Ebtablishments not opsrated entire y | 15 | 31, 311 | 2.9 | 178 |  |  |  |  |  |
|  |  |  |  |  | New used mutomobile distributors, total... | 897 | 491,732 | 12. | 30,240 |
| Grain merchants, total..................... | 975 | 3,989,704 | 3.1 | 55,325 | Establishmente operated entire year, |  |  |  |  |
| Establ trimente operated entire year....... With anmual sales of- | 950 | 3,973,343 | 3.1 | 54, 804 | total $\ldots$............................... | 857 | 445.027 | 12.3 | 28,84, |
| \$10,000,000 end over. | 92 | 2,718,140 | 2.0 | 24,950 | With arnual sal as or- |  |  |  |  |
| 855,000,000 to \$9,999,000. | is | 486,725 | 3.0 | 6, 6,557 | it $10,000,000$ and over.................... | 10 | 82,254 | 5.9 | 2,596 |
| §2,000,000 to $4 / 1,999,000$ | 129 | 418,08' | 4.6 | 8,998 | 22,000,000 to $24,999,000 . . . . . . . . . . . .$. . | 28 | 84,929 | 8.3 | 3,710 |
| 21,000,000 to 81, 999,000 | 105 | 147, 196 | 7.3 | 4,540 | 81,000,000 10 \%1,999,000................ | 70 | 98,543 | 12.2 | 6,106 |
| -500,000 to \%997,000. | 165 | 116, 56,2 | 9.9 | 5,205 | 2500,000 to $8999,000 . . . . . . . . . . . . . . .$. . | 119 | 31,4, ${ }^{1}$ | 15.0 | 6,349 |
| 2300,000 to \% $29.90,000$. | 123 | 48,731 | 11.8 | 1,998 | \$300,000 to $1 / 99,000 . . . . . . . . . . . . . . . . .$. . | 138 | 52,586 | 16.3 | 3,897 |
|  | 8 | 19,720 | 14.3 | 1,2.24 | \$200,000 to $8299,000 . . . . . . . . . . . . . . . .$. | 109 | 28,031 | 16.2 | 2,097 |
| 2100,000 tr 199,000 . . . . . . . . . . . . . . . . | 92 | 13,381 | 19.3 | 967 | \$100,000 to $\$ 199,000 . . . . . . . . . . . . . . . . .$. | 167 | 25,036 | 20.8 | 2.550 |
| \%50,000 to $899,000 . . . . . . . . . . . . . . . . . .$. | 4 | 3,457 | 22.2 | 381 | 250,000 to $999,000 . . . . . . . . . . . . . . . . .$. . | 122 | 8,916 | 21.7 | 966 |
| Lebs then | 50 | 1,384 | 30.1 | 184 |  | 104 | 3,291 | 12.4 | 565 |
| thohmenta nis ojerated |  |  |  |  | Establ lahments not operated entire y | 30 | 26,705 | 9.3 | 1,398 |

... Repreaenta zero

Table 2A. MERCHANT WHOLESALERS. 1994-SALES SIZE OF ESTABLISHMENT-UNITED STAATES, BY KIND OF BUSINESS-Continued

| Kind of business and sales sire of establishment | Estab-11shments (Number) | $\begin{aligned} & \text { Ssles } \\ & (\$ 2,000) \end{aligned}$ | $\begin{gathered} \text { operating } \\ \text { expenses } \\ \text { (inctinding } \\ \text { peypult) } \\ \text { as percent } \\ \text { if sales } \end{gathered}$ | Payroll, entire year <br> (\$1,000) | Kind of business and sales size of establishnent | $\begin{gathered} \text { Estab- } \\ 1 \text { isht } \\ \text { nents } \\ \text { (Nurber) } \end{gathered}$ | $\begin{gathered} \text { Sules } \\ (\$ 1, \infty 00) \end{gathered}$ | operating expenses (1ncludituf payroll) as percerit. if saleg | Payroh, entire y mur $(\$ 1,000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Automotive Wolesalers-con. |  |  |  |  | Electricel, Electronics, Appliance Distributors-Con. |  |  |  |  |
| Motor vehtcle distributors-conn: |  |  |  |  |  |  |  |  |  |
| Trucs and tractor (road type) dealers, total. | 006 | 265,603 | 20.7 |  | Electrical, apparstus, supplies distribu- |  |  |  |  |
| Establishments operated entire year, |  |  |  |  | lectrical apparatus, equipment dia |  |  |  |  |
| total.............. | 63t. | 258,484 | 20.8 | 30,698 | tors, total......................... | ntl | 236,542 | 18.9 | 26,398 |
| With srmusl seles of - |  |  |  |  | Establishments operated entire year, total. | 541 | 239,894 | 18.8 | 6,020 |
| \$5,000,000 to \$9,999,000 | $\ldots$ |  |  |  | With annual sales of- |  |  |  | 6,020 |
| \$2,000,000 to \$1,999,000 | 11 | 31,923 | 17.6 | 3,349 | \$10,000,000 and over. |  |  |  |  |
| \$1,000,000 to \$1,999,000. | 48 | 64,161 | 17.5 | 0,026 | \$5,000,000 to \$9,999, | 5 | 41,991 | 10.2 | 2,960 |
| \$500,000 to \$999,000. | 95 | 07,983 | 20.2 | 8,020 | \$2,000,000 to \$4, 999,0 | 14 | 41,984 | 17.2 | 4,356 |
| \$300,000 to khe 9 , 000. | 116 | -4,397 | 23.9 | 6,004 | \$1,000,000 to \$1,999,000. | 29 | 40,004 | 10.1 | 3,839 |
| \$200,000 to \$299,000. | 90 | 23,919 | 23.2 | 2,878 |  |  |  |  |  |
| \$100,000 to \$199,000.................... | 110 | 17,654 | 26.0 | 2,407 | \$500,000 to \$090,000................. | 67 | 43,803 | 19.3 | 5,108 |
| \$50,000 to \$99,000 ..................... | 82 | 6,355 | 24.1 | 342 | \$300,000 to \$499,000 | 65 | 23,961 | 22.4 | 2,914 |
| Less than $\$ 50,000$.................. | 72 | 2,192 | 35.4 | 452 | \$200,000 to \$299,000. | 58 | 14,375 | 25.8 | 2,219 |
| Establishments not operated entire year. | 30 | 7,119 | 18.3 | 657 | \$100,000 to \$199,000 | 115 | 16,353 | 28.6 | 2,490 |
| Autorotive equipment, tire-tube wholesalers: |  |  |  |  | \$50,000 to \$99,000. | 102 | 7,465 | 32.6 | 1,334 |
| Automotive parts, accescorles jobbers, |  |  |  |  | Less than $\$ 50,000 . . . . . . . . . . . . . . . . . . .$. | 136 | 3,963 | 37.7 | 788 |
| total................................. Establishments operated entire year, | 12,503 | 2,834,453 | 24.7 | 415,629 | Establighments not operated entire year. | 20 | 2,643 | 23.9 | 378 |
| total..................... | 12,213 | 2,776,720 | 24.7 | 400, 335 |  |  |  |  |  |
| $\$ 5,000,000$ to $\$ 9,999,000$ | 25 | 181,686 | 32.3 | 15,135 | salers, total $\qquad$ <br> Establishments operated entire year, | 2,065 | 2,814,584 | 13.1 | 198,955 |
| \$2,000,000 to ${ }^{\text {3 }}$, 999,000 | 82 | 248,258 | 17.1 | 26,514 |  | 1,980 | ,745,516 | 13.1 | 192,624 |
| \$1,000,000 to \$1,999,000 | 240 | 315,740 | 20.8 | 41,317 | With annual sales of - |  |  |  |  |
| \$500,000 to \$999,000 ................ | 675 | 460,539 | 24.9 | 70,080 | \$10,000,000 and over | 29 | 422,665 | 10.6 | 2t,069 |
| \$300,000 to ${ }^{\text {S } 29,000 \ldots . . . . . . . . . . . . . ~}$ | 1,126 | 432,238 | 27.1 | 92,032 | \$5,000,000 to \$9,999,000 | 87 | 604,964 | 11.6 | 34,214 |
| \$200,000 to \$299,000 | 1,481 | 361,363 | 27.7 | 60,894 | \$2,000,000 to \$4,999,000 | 283 | 875,585 | 13.2 | 64,605 |
| \$100,000 to \$199,000. | 3,418 | 485,711 | 28.0 | 78,049 | \$1,000,000 to \$1,999,000. | 288 | 423,825 | 14.4 | 31,711 |
| \$50,000 to $\$ 90,000 . . . . . . . . . . . . . . . .$. . | 2,984 | 222,919 | 28.4 | 33,732 |  |  |  |  |  |
| Less than $\$ 50,000$.................. | 2,182 | 68,275 | 31.5 | 10,976 | \$500.000 to \$999,000. . . . . . . . . . . . . | 321 | 231,432 | 14.6 | 14,857 |
| Establistments not operated entire year. | 350 | 57,724 | 20.0 | 6,294 | \$300,060 to \$499,000. | 228 | 92,536 | 16.1 | 6,965 |
| Garage equipment, tools distributors, |  |  |  |  | \$200,000 to \$299,000. | 186 | 45,535 | 18.3 | 4,008 |
| total.............................. | 207 | 55,731 | 23.1 | 7,247 | \$100,000 to \$199,000. | 215 | 32,226 | 20.0 | 2,999 |
| Estabilshments operated entire year, |  |  |  |  |  | ${ }_{164}^{159}$ | 11,926 4,822 | 25.5 28.7 |  |
| total. . . . . . . . . . . . . . . . . . . . . . | 198 | 54,457 | 23.1 | 7,109 | Less than \$50,000. | 16. | 4,822 | 28.7 | 757 |
| With annual sales of $\$ 10,000,000$ and over................... |  | $\ldots$ |  |  | Establishments not orerated entire year... | 105 | 69,068 | 13. | 4,331 |
| 55,000,000 to \$9, 999,000............ |  |  |  |  |  |  |  |  |  |
| \$2,000,000 to \$4,999,000 | 3 | 7,295 | 12.2 | 488 | Electronic parts, equipment distributors, |  |  |  |  |
| \$500,000 to \$999,000 | 18 | 12,537 | 26.3 | 1,855 | total...................... | 1,899 | 612,676 | 20.4 | 67,868 |
| \$300,000 to \$499,000. | 25 | 9,901 | 24.9 | 1,379 | Establishments operated entire year, |  |  |  |  |
| \$200,000 to \$299,000. | 26 | 6,375 | 25.8 | 958 | total.................... | 1,789 | 597,582 | 20 | 66,400 |
| \$100,000 to \$199,000 ................. | 48 | 6,614 | 26.2 | 834 |  |  |  |  |  |
| \$50,000 to \$99,000 .................. | 40 | 2,834 | 26.1 | 368 | \$5,000,000 to $\$ 9,999,000 . . . . . . . . . . . . .$. | 3 | 61,811 | 13.1 | 2,930 |
| Lese than $\$ 50,000$.................. | 32 | 922 | 32.1 | 146 |  |  |  |  |  |
| Establishments aot operated entire year. | 9 | 1,276 | 20.2 | 138 | \$2,000,000 to \$4,999,000 | $\begin{aligned} & 19 \\ & 68 \end{aligned}$ | 54,410 90,964 | 19.4 | 5,812 10,156 |
| Tire, tube wholesalers, total... | 1,207 | 329,994 | 22.3 | 39,341 |  |  |  |  |  |
| Establishments operated entire year, |  |  |  |  | \$500,000 to \$999,000. | 204 | 137,921 | 20.7 | 10,046 |
| total............ | 1,159 | 324,369 | 22.3 | 38,707 | \$300,000 to \$499,00 | 241 | 93,865 | 21.1 | 10,859 |
| With annual sales of- |  |  |  |  | \$200,000 to \$299,000. | 266 | 66,813 | 22.6 | 8,022 |
| \$10,000,000 and over................ |  |  |  |  | \$100,000 to \$299,000 | 417 | 62,074 | 23.2 | 7,562 |
| \$5,000,000 to \$9,999,000 . . . . . . . . . . . | ) 8 | 39,472 | 12.0 | 2,576 | \$50,000 to \$99,000. | 292 | 21,691 | 27.6 | 2,968 |
| \$2,000,000 to \$4,999,000 |  |  |  |  | Leas than \$50,000. | 279 | 8,027 | 34.9 | 1,445 |
| \$1,000,000 to \$1,999,00 | 35 | 46,407 | 20.0 | ,424 |  |  |  |  |  |
|  | 142 | 65,744 | 24.2 24.7 | 8,266 |  |  |  |  |  |
| \$100,000 to $\$ 199,000$ | 272 | 38,722 | 26.6 | 5,085 | Hardware, Plumbing-Heating Gocas |  |  |  |  |
| \$50,000 to \$99,000................... | 236 | 17,773 | 27.2 | 2,360 | Wholesalers |  |  |  |  |
|  | 187 | 5,520 | 30.9 | 876 |  |  |  |  |  |
| Establichments not operated entire year. | 48 | 5,625 | 22.9 | 634 | Hardware wholesalers: <br> General-line hardware wholesalers, tatal.. | 606 | 2,023,987 | 17. | 179,255 |
| Electrical, $\underset{\substack{\text { Electronics, } \\ \text { Distributors }}}{\text { Appliance }}$ |  |  |  |  | Establishments operated entíre year, total............................................. With annual sales of - | 002 | 1,623,335 | 17. | 179,208 |
| Electrical apparatus, supplies distributors: |  |  |  |  | \$10,000,000 and over................ | 31 | 554,039 | 17.3 | 59,724 |
| General-line electrical goods distribu- |  |  |  |  | \$5,000,000 to \$9,999,000............ | 42 | 289,291 | 16.4 | 31,348 |
| tors, total.............................. | 559 | 1,567,994 | 10.8 | 98,245 | \$2,000,000 to \$4,999,000............... | 147 134 | $445,712$ | 17.3 | 48,494 |
| Establichments operaved entire year, |  |  |  |  | $\$ 1,000,000$ to $\$ 1,999,000 . . . . . . . . .$. . |  | 189,556 |  | 23,514 |
| With annual salea or - | 56. | i,565,835 | 10.8 | 98,128 | \$500,000 to \$999,000 . . . . . . . . . . . . . | 182 | 132,341 | 19.4 | 16, 757 |
| \$10,000,000 and over ................ | 17 | 221,882 | 12.3 | 15,158 | \$300,000 to \$499,000. | 14 | 5,602 | 10.3 | 524 |
| \$5,000,000 to \$9,999,000 | 57 | 390,634 | 11.5 | 26,537 |  |  | 2,278 | 19.9 | 244 |
| \$2,000,000 to $3 \times, 999,000 . . . . . . . . . . .$. | 220 | 661,426 | 10.1 | 37,942 | \$100,000 to \$199,000 ................. | 43 | 4,456 | 23.2 | 603 |
| \$1,000,000 to \$1,999,000 . . . . . . . . . . | 159 | 239,013 | 10.6 | 14,455 3,210 |  | ) |  |  |  |
| \$500,000 to \$999,000 .................... | 58 11 | 4,185 | 14.8 | 3,210 |  |  |  |  |  |
| \$200.000 to \$299,000................... | 7 | 1,616 | 16.4 | 153 | Establishments not operated entire year. | 4 | 652 | 17.0 | 47 |
| \$100,000 to \$199,000 ................. | 20 | <, 166 | 27.2 | 296 |  |  |  |  |  |
| \$50,000 to \$99,000. | ) |  |  |  | Speciality-line hardware wholezalers, |  |  |  |  |
| Establishments not operated entire year. | 10 | 2,159 | 13.9 | 117 | torti............................... | 1,531 | 443,936, | 20 | 47,891 |
| Wiring suppliea distributors, total....... | 1,989 | 1,105,922 | 16.4 | 103,134 | Establishsents operared entire year, | 1,481 | 431,725 | 21.0 | 46,838 |
| Establichmente operated entire year, |  |  |  |  | With anrual sales of- |  |  |  |  |
| total....... | 1,937 | 1,093,323 | 16.4 | 102,257 | \$20,000,000 and over. | $\ldots$ | ... | $\ldots$ | $\ldots$ |
| \$1th annual sales of- |  |  |  |  | \$5,000,000 to \$9,999, | 21 | 75,728 | 14.9 | 5,800 |
| $\begin{aligned} & \$ 10,000,000 \text { and over. } \\ & \$ 5,000,000 \text { to } \$ 9,999 \text {, } \end{aligned}$ | 11 | 88,345 | 14.4 | 7,343 | \$1,000,000 to $\$ 1,999,000 . . . . . . . . . . . .$. . | 35 | 46,515 | 20.6 | 5,307 |
| \$2,000,000 to \$4,999,000 ............. | 75 | 218,000 | 15.3 | 20,033 |  |  |  |  |  |
| \$1,000,000 to \$1,999,000 . . . . . . . . . . | 178 <br> 377 | 245,869 | 15.0 | 22,139 24,990 | \$50r,000 to \$999,000 . . . . . . . . . . . . . . | 118 | 78,925 | 20.5 | 8,539 |
| \$500,000 to \$999,000. | $\begin{array}{r}377 \\ 351 \\ \hline 51\end{array}$ | 258,4025 139,392 | 10.5 18.2 | 24,990 | \$300,000 to \$499,000................ | 246 | 44,793 | 21.5 | 10,519 |
| \$200,000 to $\$ 299,000$ | 365 | 139,392 64,572 | 17.8 | 6,298 | \$260,000 to \$299,000. | 227 | 56,965 | 24.9 | 7,148 |
| \$100,000 to \$199,000 . . . . . . . . . . . . . . . | 325 | 48,361 | 20.2 | 5,007 | \$100,000 \%0 \$199,000 . . . . . . . . . . . . . . . . | 361 | 52,812 | 23.1 | 6,305 2,320 |
| \$50,000 to \$99,000. | 187 | 14,0,50 | 24.2 32.4 | ${ }^{1,663}$ |  | 209 | 16,636 6,349 | 27.9 | 2,320 |
| Less thar $\$ 50,000 \ldots \ldots . . . . . . . . . . .$. | 173 | 5,099 | 32.4 | 831 | bit |  |  |  |  |
| Establishments not operated entire year. | 52 | 12,589 | 13.0 | 8 | Establiahments not oyerated entire yea | 50 | -,211 | 16. | 1,053 |

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued
Establishments, Salcs, Operating Expense Ratio, and Payroll

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Kind of business and sales size of establisturent \& \begin{tabular}{l}
Estab- \\
11sh- \\
ments \\
(Number)
\end{tabular} \& Soles
\((\$ 1,000)\) \& Operating experses (incruding payroll) as percent of sales \& \[
\begin{gathered}
\text { Payri11, } \\
\text { entire } \\
\text { year } \\
(\$ 1,000)
\end{gathered}
\] \& Kind of businesa and sales size of establishment \& \begin{tabular}{l}
Estab- \\
118月- \\
ment \\
(Number)
\end{tabular} \& Sales

$(\$ 1,000)$ \& Operating expensea (including payro11) 88 percent of sales \& Payroll, entire year

$$
(\$ 1,000)
$$ <br>

\hline Hardware, Plumbing-Heating Coods Wholesalera-Contfinued \& \& \& \& \& Lumber, Construction Materisls Distributors - Cont imued \& \& \& \& <br>

\hline Plumbing, hearing equlpment, supplies distributors: \& \& \& \& \& | Construction materiala diatributors: |
| :--- |
| Brick, tile distributors, total............ | \& 492 \& 242,766 \& 17.7 \& 21,0<2 <br>

\hline General-line plumbing-heating coods distr:butors, total \& 1,703 \& 1,112,178 \& 16.4 \& 103,404 \& Establishments operated entire year, total...................................... \& 470 \& 238,376 \& 17.7 \& 20,627 <br>
\hline Establishments operated entire year, total. \& 1,651 \& 1,098,515 \& 16.5 \& 102,553 \& With annual asles of
$\$ 10,000,000 ~ a n d ~ o v e r . . . . . . . . . . ~$ \& \& \& . \& <br>
\hline With annusi sales of - \& \& \& \& \& \$5,000,000 to \$9,999,000........... \& 15 \& 45,103 \& 15.1 \& 3,746 <br>
\hline $\$ 10,000,000$ and over.. \& 15 \& 86,091 \& 14.6 \& 9,269 \& \$2,000,000 to \$1,999,000............... \& 43 \& 58,398 \& . 9 \& 4,881 <br>
\hline \$2,000,000 to \$4, 9999,000 \& 66 \& 187,706 \& 15. \& 16,927 \& \$500,000 to \$999,000.. \& 95 \& 68,148 \& 17.2 \& 5,427 <br>
\hline \$1,000,000 to \$1,999,000. \& 231 \& 32, 662 \& 15.8 \& 30,330 \& \$300,000 to \$499,000 . . . . . . . . . . . . . \& 46 \& 37,066
12,460 \& 20.4 \& 3,203 <br>
\hline \$500,000 to \$9999,000.... \& 391 \& 278,270 \& 16.8
17.3 \& 25,825

10,690 \& \$200,000 to $\$ 299,000 . . . . . . . . . .$. \& $$
\begin{aligned}
& 49 \\
& 79
\end{aligned}
$$ \& 12,460

12,282 \& 21.1
23.9 \& 1,317 <br>
\hline \$300,000 to \$499,000.. \& 297
196 \& 117,589
48,409 \& 17.3 \& 10,690

4,645 \& \$100,000 to \$190, $\$ 99,000 . . . . . . . . . . . . .$. \& $$
\begin{aligned}
& 79 \\
& 46
\end{aligned}
$$ \& 12,268

3,615 \& 24.9 \& 1 143 <br>
\hline $\$ 200,000$ to $\$ 299,003 \ldots . . . . . . . . . . .$. \& 196 \& 32,883 \& 20.7 \& 3,253 \& Lees than \$ $50,000 .$. \& 47 \& 1,324 \& 33.0 \& 232 <br>
\hline \$50,000 to \$99,000.. \& 127 \& 9,612 \& 23.1 \& 1,073 \& Establishments not operated entire year. \& 22 \& 4,390 \& 16.9 \& 415 <br>
\hline Less than \$50,000.. \& 120 \& 3,293 \& 32.0 \& 541 \& \& \& \& \& <br>
\hline Establishmente not operated entire year. \& 42 \& 13,663 \& 14. \& 851 \& ament, lime, plaster wholesalers \& 183 \& 75,985 \& 21.2 \& 8,101 <br>
\hline Heating equipment dis*-ibutors, tatal \& 905 \& 301,516 \& 19.4 \& 30,626 \& Establishments operated entire year \& \& \& \& <br>
\hline Estobl1shments operated entire year,
total............................. \& 875 \& 297,305 \& 19.3 \& 30,172 \& With annual geles of. \& 173 \& 74, \& 21.1 \& 84,9 <br>
\hline W1 th annuel sales of - \& \& \& \& \& \$10,000,000 and over. \& \& \& \& <br>
\hline \$10,000,000 and over. \& \& \& \& \& \$5,000,000 to \$9, 999,000. \& 3 \& 10,704 \& 11. \& 524 <br>
\hline \$5,000,000 to \$9, 9999,000 \& 9 \& 25,550 \& 14.7 \& 1,876 \& \$2,000,000 to \& 12 \& 16,106 \& 21.1 \& 1,990 <br>
\hline \$1,000,000 to \$1,999,000 \& 45 \& 59,415 \& 17.2 \& 6,282 \& \$500,000 to \$999, 000. \& 33 \& 22,932 \& 21.8 \& 2,384 <br>
\hline \$500,000 to \$999,000. \& 133 \& 90,535 \& 18.7 \& 8,916 \& \$300,000 to \$199,000. \& 27 \& 11,036 \& 22.1 \& 1,112 <br>
\hline \$30,000 to \$499,000. \& 141 \& 55,804 \& 19.7 \& 5,273 \& \$200,000 to \$299,000. \& 24
39 \& $\begin{array}{r}5,953 \\ 5,718 \\ \hline\end{array}$ \& 25.7 \& ${ }_{762}$ <br>
\hline $\$ 200,000$ to $\$ 299,000$.
$\$ 100,000$ to 1199,000 \& 100
187 \& 24,979
26,856 \& 22.3
22.7 \& 2,809
3,070 \& \$100,000 to \$199,000 \& 39 \& 1,382 \& 27.7 \& 166 <br>
\hline \$ $\$ 00,000$ to $\$ 99,000$. \& 167 \& 11,048 \& 26.7 \& 1,469 \& Lese than $\$ 50,000$. \& 18 \& 510 \& 32.7 \& 81 <br>
\hline less than $\$ 50,000 .$. \& 113 \& 3,118 \& 31.3 \& 477 \& Establishments not operated entire year. \& 10 \& 1,645 \& 27.4 \& 252 <br>
\hline Establiahments not opersted entire year. \& 30 \& 4,211 \& 22.3 \& 454 \& \& \& \& \& <br>
\hline Plumbing fixtures, supplies distributo \& \& \& \& \& Glass (building) distributors, total.. \& 574 \& 251,273 \& 24.6 \& 37,799 <br>
\hline  \& 1,438 \& 916,094 \& 15.1 \& 76,147 \& Establishuenta operated entire year, total. \& 559 \& 247,935 \& 24.8 \& 37,517 <br>
\hline  \& 1,401 \& 897,260 \& 15.2 \& 74,977 \& With annual sales of- \& \& \& \& <br>
\hline With annuel sales of- \& \& \& \& \& \$10,000,000 and over... \& 14 \& 65,849 \& 13.1 \& 5,024 <br>
\hline \$10,000,000 and over. \& 10 \& 69,928 \& 10.3 \& 4,183 \& \$2,000,000 to \$4,999,000 \& \& \& \& <br>
\hline \$2,000,000 to \$4,999,000 \& 74 \& 217,924 \& 13.8 \& 27,939 \& \$1,000,000 to \$1,999,000 . . . . . . . . . . . . . \& 4 \& 59,789 \& 25.6 \& 9,831 <br>

\hline \$1,000,000 to \$1,999,000 \& 151 \& 203,002 \& 14.0 \& 16,334 \& \$500,000 to \$999,000.. \& $$
\begin{aligned}
& 83 \\
& 64
\end{aligned}
$$ \& 57,629

24,958 \& 28.0
31.7 \& 9,910 <br>
\hline \$500,000 to \$999,000 \& 305
258 \& 218,158 \& 17.2 \& 9,005 \& \$200,000 to \$299,000 \& 63 \& 15,480 \& 32.0 \& 2,902 <br>
\hline \$200,000 to \$299,000 \& 164 \& 41,068 \& 18.4 \& 3,921 \& \$100,000 to \$199,000 \& 102 \& 14,817 \& 34.4 \& 3,069 <br>
\hline \$100,000 to \$199,000 \& 221 \& 32,494 \& 19.5 \& 3,066 \& \$50,000 to \$99,000. \& 86 \& 6,355 \& 37.0 \& 1,314 <br>
\hline \$50,000 to \$99,000. \& 123 \& 9,563 \& 22.4 \& 1,045 \& leas than $\$ 50,000$. \& 103 \& 3,058 \& 32.4 \& 514 <br>
\hline Tese than $\$ 50,000 .$. \& 95 \& ,979 \& 29.7 \& 461 \& Eatablishmente not operated entir \& 15 \& 3,378 \& 15.0 \& 282 <br>
\hline Establiahmenta not operated entire \& 37 \& 18,834 \& 11.0 \& 1,170 \& \& \& \& \& <br>
\hline Lumber, Construction Materiala Distribuors \& \& \& \& \& eady-mixed concrete distributors, total.. \& 1,996 \& 998,370 \& 31. \& 153,547 <br>
\hline Lumber, millw \& \& \& \& \& total................ \& 1,845 \& 972,741 \& 31.5 \& 149,825 <br>
\hline Lumber wholesslers (without yards),
Establishments operated entire year \& 1,678 \& 1,621,685 \& 6.7 \& 50,213 \& With arnual soles of- \& \& \& \& <br>

\hline total..... \& 1,609 \& 1,582,898 \& 6.6 \& 49,501 \& $$
\begin{aligned}
& \$ 10,000,000 \text { and over..... } \\
& \$ 5,000,000 \text { to } \$ 9,999,000
\end{aligned}
$$ \& 9 \& 104,980 \& 25.9 \& 15,697 <br>

\hline With annuel sales of- \& \& \& \& \& \$2,000,000 to \$4,999,00 \& 50 \& 149,113 \& 27.9 \& 22,206 <br>
\hline \$ $10,000,000$ and \& 10 \& 253,940 \& 3.0 \& 5,250 \& \$1,000,000 to \$1,999,000 \& 188 \& 261,054 \& 29.5 \& 37.159 <br>
\hline \$5,000,000 to \$9,999,000 \& 31 \& 210,882 \& 3.9 \& 4,159 \& \$500,000 to \$999,000.. \& 302 \& 209,900 \& 33.1 \& 32,559 <br>
\hline *2,000,000 to \$4, 999,000 \& ${ }_{233}^{141}$ \& 437,611 \& 7.3 \& 11,581 \& \$300,000 to \$ $\$ 299,000$ \& 288 \& $\begin{array}{r}113,854 \\ 54 \\ \hline 120\end{array}$ \& 36.2
37.6 \& 19,368
9,091 <br>

\hline \$500,000 to \$999,000.. \& 277 \& 201,605 \& 9.7 \& 8,472 \& \$200,000 to $\$ 299,000$ \& | 221 |
| :--- |
| 382 | \& 54,180

55,871 \& 37.5 \& 9,693 <br>
\hline \$300,000 to 3/99,000 . . . . . . . . . . . . . \& 184 \& 72,716
31,247 \& 13.2 \& 3,620 \& \$50,000 to \$99,000. \& 254 \& 19,100 \& 38.3 \& 3,111 <br>
\hline \$200,000 to \$299,000 . . . . . . . . . . . . . . \& 126
202 \& 31,267
29,97 \& 21.0 \& 2,021 \& Less inan \$3u,000.............. \& 151 \& 4,739
25,629 \& 40.1 \& 3, 94, <br>
\hline \$50,000 to \$99,000. \& 167 \& 12,071 \& 24.4 \& 1,437 \& shmenta not operated entire y \& 151 \& 25,629 \& 33.9 \& 3,722 <br>
\hline Less than $\$ 50,000$. \& 238 \& 6,475 \& 30.5 \& 1,039 \& \& \& \& \& <br>
\hline Establiahments not operated entire \& 9 \& 38,787 \& . 7 \& 912 \& tributors, totel............................ \& 697 \& 447,723 \& 12.6 \& 30,289 <br>
\hline Lumber distributara (with yards), totsl... \& 1,124 \& 1,094,408 \& 12.5 \& 76,720 \& Establishmenta operated entire year, total. \& 662 \& 439,125 \& 12.6 \& 29,807 <br>
\hline Eatablishmenta operated entire year, \& \& 1,083,913 \& \& 73,819 \& With annual seleg of- \& \& \& \& <br>
\hline total................................ \& 1,096 \& 1,003,93 \& 12.5 \& 13,819 \& $\$ 10,000,000$ and over.. \& 4 \& 62,859 \& 6.5 \& 1,837 <br>
\hline \$10,000,000 and over. \& , \& 144,375 \& 7.4 \& 6,040 \& \$2,000,000 to \$ \& 16 \& 47,667 \& 11.4 \& 3,363 <br>
\hline \$5,000,000 to \$9,999,000. \& 21 \& 139,963 \& 6.8 \& 5,613 \& \$1,000,000 to \$1,999,000............... \& 36 \& 117,373 \& 13.1 \& 8,668 <br>
\hline \$2,000,000 to $44,999,000 . . . . . . . . . .$. \& 96 \& 287,188 \& 10.9 \& 17,487 \& \$500,000 to \$999,000 ................. \& 170 \& 120,424 \& 13.5 \& 8.633 <br>

\hline \$1,000,000 to \$1,999,000 ............ \& 161 \& 230,151 \& 13.5 \& | 17,300 |
| :--- |
| 13,051 | \& \$300,000 to \$499,000 .................... \& 138 \& 55,639 \& 14.4 \& 4.229 <br>

\hline  \& 212
176 \& 151,829
69,559 \& 16.5
19.8 \& 13,051
7,121 \& \$200,000 to \$299,000................ \& ${ }_{87}^{69}$ \& 26,892
13,218 \& 13.9
20.4 \& 1,218 <br>

\hline  \& | 176 |
| :--- |
| 121 |
| 15 | \& 69,59

29,525 \& 22.1 \& 3,080 \& \$100,000 to \$199,000.................. \& $$
\begin{aligned}
& 87 \\
& 49
\end{aligned}
$$ \& $\begin{array}{r}13,218 \\ 3,854 \\ \hline\end{array}$ \& 20.4

21.7 \& ${ }^{1,281}$ <br>
\hline \$100,000 to $\$ 199,000 . . . . . . . . . . . . . . . .$. \& 155 \& 23,660 \& 23.2 \& 2,826 \& Leas than $\$ 50,000 . . . . . . . . . . . . . . . . . .$. \& 43 \& 1,199 \& 32.2 \& 238 <br>
\hline \$50,000 10 \$99,000 \& 71 \& 5,493 \& 29.7 \& 305 \& Eatablishmenta not operated entire year. \& 35 \& 8,598 \& 13.8 \& 482 <br>
\hline Less than \$50,000 ................. \& 77 \& 2,170 \& 31.6 \& 396
892 \& \& \& \& \& <br>
\hline Establiahrents not operated entire year. \& 28 \& 10,495 \& 15.0 \& \& Sand, gravel, crushed stone diatributors, \& \& \& \& <br>
\hline Millwork, plywood diatritutora, total.... \& 1,502 \& 1,089,849 \& 14.9 \& 91,317 \& ota2.......................... \& 597 \& 105,039 \& 31. \& 16,943 <br>
\hline Establiplments opersted entire year, \& \& \& 14.9 \& 90,367 \& Eatablighmente operated er
total................... \& 574 \& 96,494 \& 32.0 \& 15,935 <br>
\hline total................... \& 1,452 \& 1,075,674 \& 14.9 \& 90,36 \& With ennual eslee of - \& \& \& \& <br>
\hline \$10,000,000 and over. \& , \& 112,409 \& 10.5 \& 7,051 \& \$10,000,000 and over................. \& $\cdots$ \& \& $\ldots$ \& <br>
\hline  \& \& \& 13.7 \& \& \$2,000,000 to *,999,000............... \& 4 \& 9,662 \& 23.3 \& 1,336 <br>
\hline \$1,000,000 to \$1,999,000 \& 227 \& 321,496 \& 14.7 \& 27,208 \& \$1,000,000 20 \$1,999,000 \& 13 \& 19,228 \& 19.9 \& 2,184 <br>
\hline \$500,000 to \$999,000 \& 288 \& 210,678 \& 15.9 \& 17,936 \& \$500,000 to \$999, $000 . . . . . . . . . . . . . .$. \& 29 \& 19, 728 \& 34.7 \& 3,325 <br>

\hline \$300,000 to \$499,000 \& 189 \& 75,077 \& 15.9 \& 6,54.6 \& \$300,000 to \$99,000................. \& $$
\begin{aligned}
& 28 \\
& 39
\end{aligned}
$$ \& 11,506

9 \& 333.2 \& 1,676 <br>
\hline \$200,000 to \$299,000. \& 119 \& 29,518 \& 19.5 \& 2,968
3,700 \&  \& 83 \& 12,4,9 \& 38.6 \& 2,582 <br>
\hline \$100,000 ro \$199,000. \& 197
125 \& 28,913
9,204 \& 25.0
27.2 \& 3,700
1,314 \& \$50,000 to \$99,000 . . . . . . . . . . . . . . . . \& 121 \& 8,197 \& 43.4 \& 1,852 <br>
\hline Teesa than $\$ 50,000$ \& 190 \& 4,580 \& . 0 \& 850 \& Leas than $\ddagger 50,000 . . . . . . . . . . . . . . .$. \& 257 \& 5,995 \& 40.0 \& 1,201 <br>
\hline Establishments not operated \& \& 14.175 \& \& \& tablighnente not operated entire ye \& 23 \& \& \& <br>
\hline
\end{tabular}

.. Represente zero.

Table 2A. MERCHANT WHOLESALERS: 1994-SALES SIZE OF ESTABLISHMENT-UNITED STATLS, BY KIPD JF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

| Kind of busineas and salea slze of establisturent | Estab-11abments <br> (Number) | Saloe $(\$ 1,000)$ | inuratine apenises (Enctudirys (19yㄴ..11) is purcent of :ulus | $\begin{gathered} \text { Fayroll, } \\ \text { entire } \\ \text { yeur } \\ (\$ 1,000) \end{gathered}$ | Kind of business and sales | 11ah <br> ments <br> (Mumber) | ( $4.1,000$ ) |  | $\begin{gathered} \text { Payroll }, \\ \begin{array}{c} \text { nentire } \\ \text { year } \\ (\$ 1,000) \end{array} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lumber, Construction Materials Distributors~Continued |  |  |  |  | Machinery, Bquipment, Lupfliee Metributore-Continued |  |  |  |  |
| Construction materiale distributors-con. Otrer construction materials, dietributore, |  |  |  |  | Conatruction nachinery equijument deulers, tutal Establishr ints operated entfre year, | ,om | 1, $1.01,34.4$ | '9.7 |  |
| total ................................... | 1,471 | -59,109 | . 7 | 69,422 | totel............................... | 1 -79 | , 386,892 | 19.1 | 148,767 |
| Establishments operated entire yea-, total. | 1,384 | $6<2,110$ | .7 | 67,420 | With annual sales of-- $\$ 00,000,000$ and over. |  |  |  | 17, 308 |
| With arrual sales of- |  |  |  |  | e5,000,000 to $89,999,000 . . . . . . . . . . .$. | 26 | 3,363 | 10.2 | 17, 308 |
| \$ $10,000,000$ and over. | 7 | ,456 | 17.5 | 5,374 | ¢2,000,000 to 22,990,000............. | 151 | 458,755 | 17.9 | 40,828 |
| \$5,000,000 to ${ }^{2} 9,000,000$ to | 30 | 824,073 | 15.5 | 5, 878 | \$1,000,000 to \$1,094,00n ............. | 275 | 380,703 | 18.8 | 40,814 |
| \$2,000,000 to $21,999,000$ | $\begin{array}{r}30 \\ 132 \\ \hline\end{array}$ | $\begin{array}{r}8,073 \\ 180,940 \\ \hline 18020\end{array}$ | 15.5 | n, 18 18,469 |  | 297 | 212,876 | 20.6 | 24,186 |
| 8500,000 to \$999, 0000. | 208 | 14,9,947 | 19.7 | 15,571 | \$200,000 to $\$ 299,000$ | 153 | 37,888 | 25.2 | 8,727 4,607 |
| \$300,000 to \$ \$99,000 | 187 | 72,152 | 22.3 | 8,4,85 | \$100,000 to 199,000 | 209 | 31,301 | 28.1 | 4,141 |
| 2200,000 to \$299,000 | 179 | 43,989 | 20.1 | 4,594 | 250,000 to \$99,000.. | 139 | 10,324 | 28.4 | 1,423 |
| \$100,000 to \$199,000 | 233 | 34,674 | 27.3 27.8 | 4,984 | Lees than \$50,000.. | 133 | 3,573 | 37.1 | 673 |
|  | 221 | 16,786 | 27.8 | 2,233 | Establishments not operated entire year | 61 | 14,467 | 22.\% | 1,702 |
| Eatabs th. \$so,000... | 107 | 5,093 | 34.5 | 927 |  |  |  |  |  |
| Machloery, Equifment, Suppliee |  |  | 20. |  | Garden machinery, equipment whol esalers, |  |  |  |  |
| Air conditioning, commerchal refrigeration |  |  |  |  | otal | 233 | 78,736 | 19. | 8,416 |
| equinuent distributors, total.............. betablishrants operated entire year, | 1,860 | 184,070 | 23.7 | 68.208 | Establiotments operated entire year, <br> totel........................................ <br> With anmual sales of - | 227 | 78,129 | 19.8 | 8,283 |
| totel | 1,778 | 459,654. | 23.8 | 01,552 | 气10,000,000 and over. $\text { 25,000,000 to } 89,999,000 \text {. }$ | $\ldots$ | ... | $\ldots$ |  |
| \$10,000,000 and aver.. |  |  |  |  | 22,000,000 to 4, $4,999,000 . . . . . . . . . . . .$. | 10 | 31,457 | 16.0 | 3,171 |
| \$5,000,000 to $89,999,000 . . . . . . . . . . .$. | 12 | 46,851 | 14.6 | 4.512 | 81,000,000 to \$1,999,000. |  |  |  |  |
| \$2,000, 000 to $24,999,000$ | 12 | 40,851 | 14.4 | 4.512 | \$ 500,000 to \$999,000. | 26 | 17,196 | 20.4 | 1,830 |
| \$1,000,000 to \$1,999,000 | 56 | 76,959 | 19.7 | 8,586 | 3300,000 to $4499,000 . . . . . . . . . . . . . .$. . | 26 | 10,387 | 20.8 | 1,032 |
| 8500,000 to $9999,000$. | 151 | 106,939 | 23.4 | 13,840 | 8200,000 to $8299,000 . . . . . . . . . . . . . . .$. . | 30 | 7,530 | 24.9 | 878 |
| \$300,000 to $\$ 4.99,000$. | 227 | 88,492 | 25.0 | 12,104 | \$100,000 to 199,000. | 47 | 7,065 | 25.5 | 864 |
| \$200,000 to $\$ 299,000$. | 236 | 57,234 | 25.1 | 8,095 | Seas than \$50,000. | 45 | 3, 142 | 23.3 | 3162 |
| \$50,00\% to \$99,000. | 329 | 57,430 24,735 | 28.7 30.1 | 8,740 3,727 | Establistments not operated entire year. | 43 | 1, 607 | 26.6 31.1 | 166 133 |
| Lese than $850,000$. | 372 | 11,014 | 33.0 | 1,822 |  |  |  |  |  |
| Establishmorts not opersted ent1re year.. | 82 | 14,416 | 22.9 | 1,766 | Farm, dsiry machinery equipment ( 1 nc lud- |  |  |  |  |
| Camerctal ma inives equiprent distritutors: |  |  |  |  | ing tractors) wholesalers, total ......... Eatablistments operated eotire year, | 879 | 455,643 | 16.3 | 37,610 |
| Orice mack nee, equipmant distributors, | 1,421 | 186,631 | 31.5 | 32,625 | total............................. | 849 | 445,350 | 16.4 | 37,063 |
| Estably 19 menta operated entire year, |  | , |  |  | With enmial sales of- |  |  |  |  |
| total. .................................. | 1,356 | 175,802 | 32.5 | 31,512 | 65,000,000 to $99,999,000$ |  | 42,993 | 10.4 | 2,545 |
| $\$ 10,000,000$ and over. |  |  |  |  | \%2,000,000 to \$4,999,000. | 45 | 136,805 | 13.6 | 10,122 |
|  |  |  |  |  | 31,000,000 to 21,999,000 ............ | 56 | 80, 831 | 16.2 | 7,044 |
| 2, 2,000,000 to $4,4,999,000$ | 7 | 21,573 | 26.9 | 3,323 |  | 110 103 | 79,324 39,506 | 18.0 20.2 | -,863 |
| \$1,000,000 to $\hat{\mathbf{i}} 1,999,000$ | 10 | 13,016 | 29.5 | 2,061 | \$200,000 to <299,000. | 103 | 39,506 26,561 | 20.2 21.0 | 3,959 2,543 |
| \$500,000 to | 32 | 22,366 | 34.3 | 4,165 | \$100,000 to \$199,000.. | 188 | 27,114 | 22.1 | 2,615 |
| \$200,000 to $\$ 299,000$. | 88 | 21,491 20,159 | 31.8 34.0 | 3,809 3,933 | 650,000 to $099,000$. | 120 | 8,960 | 24.0 | 887 |
| \$100,000 to \$199,000 | 250 | 35,025 | 32.0 | 6,372 |  | 116 | 3,256 10,293 | 29.8 | 485 |
| \$50,000 to \$99,000. | 380 | 20,729 | 35.0 | 4.929 | Establishmente not operated entire year. | 30 | 10,293 | 10.6 | 547 |
| Leas than $\$ 50,000$. | 534 | 15,43 | 35.4 | 2,920 |  |  |  |  |  |
| abl 1slments not operated entire ye | 65 | 10,829 | 15.5 | 1,113 | no strial machinery, equipment distributors: |  |  |  |  |
| Restaurant, notel supply howses (prin- |  |  |  |  | tritutors, total...................... | 367 | 163,405 | 16.0 | 12,778 |
| cipally nonfood), total................... | 571 | 159,253 | 23.7 | 2c,412 | Establishments operated entire year, |  |  |  |  |
| Eatablishmenta operated entire year, total. | 560 | 158,021 | 23.7 | 20,260 | total .................. | 354 | 162,243 | 15.9 | 12,652 |
| Witb anrual sales of 一 \$10,000,000 and over |  |  |  |  | $\$ 10,000,000$ and over.... |  |  |  |  |
| $05,000,000 \text { to and over. }$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | \$5,000,000 to \$9,999,000. | 5 | 34,519 | 9.9 | 1,837 |
| \$2,000,000 to \& 2,999 , | 8 | 28,657 | 20.3 | 3,714 | $\hat{\$ 12,000,000 ~ t o ~} 24,999,000 . . . . . . . . . . .$. . | 8 | 19,381 | 13.3 | 1,389 |
| \$1,000,000 to $\$ 1,999,00$ | 19 |  |  |  | 81,000,000 to 81,999,000 ............ | 29 | 10, 508 | 13.6 | 2,995 |
| \$500,000 to $\$ 999,000$. | 49 | 34,202 | 22.1 | 4,291 | \$500,000 to | 38 | 24, 327 17 1763 | 19.6 18.9 | 1,959 1,539 |
| \%300,000 to | 65 | 24,897 | 24.7 | 3,425 | \$200,000 to \$299,000. | 40 | 9,947 | 20.6 | 1,539 |
| 8100,000 to $\$ 199,000$. | 62 143 | 15,617 20,566 | 24.8 24.9 | 2,159 2,398 | Q 100,000 to \$199,000................... | 62 | 9,022 | 23.8 | 955 |
| \$50,000 to \$99,000.. | 111 | - | 25.9 | 2,398 | 850,000 to \$99.000................... | 69 | 5,118 | 28.4 | 721 |
| Less than $\$ 50,000$. | 103 | 3,219 | 30.1 | 415 | Less than 80,000 .................. | 59 | 1,658 | 34.3 | 271 |
| Eatablishente not opersted entire | 11 | 1,232 | 27.6 | 152 | Estabilshments not operated entire year. | 13 | 1,162 | 27.9 | 120 |
| Store rachines, fixtures distributors, |  |  |  |  | Ge eraj-purpose industrial machinery, |  |  |  |  |
| total............................. | 1,087 | 276,953 | 22.2 | 31,738 | equipment isiatributurs, trital.. | 1,379 | 498,625 | 20.8 | 56, 621 |
| total . . . . . . . . . . . . . . | 1,040 | 271,054 | 22.3 | 31,215 | total. | 1,329 | 484,855 | 21.0 | 55,598 |
| With enrual salee of- |  |  |  | 31,215 | With annual salea of- |  |  |  |  |
| § 10,000,000 and orer.... | $\cdots$ |  | $\ldots$ |  | \$10,000,000 and over............ |  |  |  |  |
| \% $5,000,000$ to $69,999,000$ |  |  |  |  | E5,000,000 to \$9,999,000. | \% | 40,580 | 14.0 | 3,012 |
| \%2,000,000 to $84,999,000$ | 10 | 25,891 | 20.6 | 2,177 | 22,000,000 to \% \%,999,000.. | 20 | 60,261 | 16.1 | 5,660 |
| \$1,000,000 to \$1,999,000............. | 49 | 65,238 | 20.4 | 7,572 | ¢1,000,000 to 21,999,000 | 69 | 93,621 | 16.1 | 8,846 |
|  | $\begin{array}{r}74 \\ 132 \\ \hline\end{array}$ | 52,852 | 19.7 | 5,845 | \% 500,000 to $9999,000 .$. | 159 | 112,599 | 22.2 | 13,247 |
| \$200,000 to \$299,000. | 103 | - 20,949 | 22.8 | 6,089 | 8200,000 to $3299,000 . . . . . . . . . . . . . . . . .$. . | 183 163 | 71,638 40,791 | 23.7 | 9,393 5,421 |
| \$100,000 to \$199,000. | 204 | 29,099 | 22.9 | -3,547 | \$100,000 to $3199,000 . . . . . . . . . . . . . . .$. . | 301 | 43,085 | 27.5 | 5,421 6,255 |
| \$50,000 to \$99,000. | 200 | 14,486 | 30.0 | 2,082 | ₹50,000 to $9.99,000$. | 223 | 16,724 | 31.2 | 2, 24 |
| Lese then \$50,000........... | 268 | 7,704 | 33.7 | 1,228 | Less than ${ }^{\text {8 }} 50,000$. | 205 | 5,556 | 36.9 | 1,142 |
| Establishments not opersted entire year.. | 47 | 5,899 | 17.3 | ${ }_{523}$ | Establiflmenta not operated eritire year. | 50 | 13,770 | 13.7 | 1,023 |
| Other commerciel machines, equipment dia- |  |  |  |  | Tetelworking martinery, equipment |  |  |  |  |
| tributors, tot ei...................... | 140 | 37,288 | 24.6 | 4,4,62 | deslers, total....................... | 914 | 484,490 | 15.0 | 39,150 |
| Establighments operated entire year, |  |  |  |  | astablishmenta opersted entire year, | 888 |  |  |  |
| Whth anmul sales of...................... | 136 | 36,525 | 24.1 | 4,272 |  | 888 | 480,270 | 15.0 | 38,710 |
| \$10,000,000 and over.. | $\ldots$ |  |  |  | \& $10,000,000$ and over |  |  |  | 757 |
|  |  |  |  |  | 85,000,000 to \$9,999, | 10 | 65,181 | 8.8 | 3,248 |
| 82,000,000 to | 3 | 12,24.4 | 21.6 | 1,248 | 22,000,000 to $24,999,000$ | 37 | 112,482 | 10.1 | 7,203 |
| 81,000,000 to $81,999,000$ | 3 | 3,246 | 17.1 | 257 | \$1,000,000 to $81,999,000$ | 60 | 8, 84.4 | 16.0 | 7,678 |
| \$500,000 to $9999,000$. | 7 | 5,279 | 20.9 | 645 | \$500,000 to \$999,000 ................ | 96 | 67,94 | 18.3 | 6,336 |
| \% 300,000 to 2499,000 | 14 | 5,703 | 27.7 | 704 | 8300,000 to \%499,000................. | 112 | 4,064 | 22.9 | 5,018 |
| \$210,000 to $8299,000 . . . . . . . . . . . . . .$. . | 6 | 1,436 | 31.1 | 240 | \$200,000 to \$299,000. | 115 | 22,706 | 22.2 | 3,299 |
| \$100,000 to $81199,000 . . . . . . . . . . . . . .$. . | 31 27 | 4,1,82 | 27.4 | 577 272 | \$200,000 to 8199,000 | 180 | 25,4, | 25.1 | 3,054 |
| Less than \$50,000. | 45 | 1,997 1,338 | 29.4 38.3 | 272 229 | \$50,000 to ${ }^{\text {2 }}$ | 133 | 9,914 | 28.1 | 1,241 |
| Establishments not operated entire jear.. | 4 | 763 | 47.2 | 190 | Establ ishments not oferated entire year. | 42 | 4,220 | 35.9 20.2 | 676 |

Table 2A．MERCHANT WHOLESALERS：1リヶ4－SALES SIZE OF ESTABLISHMENT－UNITED STATES，BY KIND OF BUSINESS－Continued

Establishments．Sales．Operating Expense Ratio，and Payroll

| Kind of business and sales sive of establishment | Estab－ <br> 1ish－ <br> mente <br> （Number） | Saleg $(\$ 1, \infty 0 n)$ | Operating expenses （includiale payro11） 4s percent 1r sales | $\begin{gathered} \text { Payroll, } \\ \text { entire } \\ \text { year } \\ (\$ 1,000) \end{gathered}$ | Kind of business and selea 91za of establishment | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | Salas $(81,000)$ | Operating expenses （including payroll） as percent of sales | $\begin{gathered} \text { Payroll, } \\ \text { entire } \\ \text { year } \\ (\$ 1,000) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mehtnery，Equipment，Supplies Distrimutors－Continued |  |  |  |  | Machinery，Equipment，Supplies Distributors－Continued |  |  |  |  |
| Industrial machinery equipaent distribu－ tors－Continued |  |  |  |  | Induatrial materials，oupplias distrib－ tors－Continued |  |  |  |  |
| Oil well supply bouses，total．．．．．．．．．． | 1，208 | 814，479 | 9.6 | 39，059 | Mechanical rubber goods distributors， |  |  |  |  |
| Establishments operated entire year， total． | 1，155 | 896，832 | 9.5 | 37，779 | total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． <br> Establishments operated entire year， | 280 | 100，031 | 23.8 | 13，267 |
| With annual sales of－ \＄10，000，000 and over． |  |  |  |  | total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 273 | 98，231 | 23.8 | 13，246 |
| $\$ 10,000,000$ and over． $\$ 5,000,000 \text { to } 9,999 \text {, }$ | 17 | 14， 734 | 6.5 | 3，284 | Witb annuai enlee or－ |  |  |  |  |
| 82，000，000 to \＄4，999，000 | 69 | 200，833 | 6.8 | 5，668 | \＄10，000，000 and orer．．． |  |  |  |  |
| \＄1，000，000 to $31,999,0$ | 179 | 245，988 | 8.1 | 9，000 | \＄2，000，000 to \％\％，999，000 | 3 | 8，516 | 23.0 | 918 |
| \＄500，000 to \＄999，000． | 233 | 172，129 | 9.8 | 7，351 | \＄1，000，000 to \＄1，999，000 | 15 | 20.606 | 20.4 | 2，539 |
| \＄300，000 to 2499,000 | 177 | 71，000 | 15.5 | 5，420 | \＄500，000 to \＄999，000．．．．．．．．．．．．．．．．． | 47 | 32，455 | 24.4 |  |
| \＄200，000 to \＄2Y\％，000 | 111 | 27，647 | 18.6 | 2，595 | \＄300，000 to 499，000．．．．．．．．．．．．．．．．． | 38 | 14，800 | 23.8 | 2，270 |
| \％100，000 to 8199,000 | 163 | 22，275 | 23.7 | 2，818 | \＄200，000 to \＄299，000． | 38 | 9，072 | 24.2 | 1，206 |
| \％ 50,000 to $\$ 99,000$ | 102 | 7，788 | 30.4 | 1，214． | \＄100，000 to \＄199，000． | 57 | 8，454 | 28.1 | 1，188 |
| Lesa than \＄ $50,000$. | 104 | 2，438 | 34.5 | 429 | \＄50，000 to \＄99，000． | 41 | 3，291 | 25.2 | 398 |
| Establishments not ：perated entire year． | 53 | 17，647 | 15.3 | 1，280 | Less than $\$ 50,000 \ldots \ldots . . . . . . . .$. | 34 7 | 1,037 1,800 | $\begin{aligned} & 32.5 \\ & 23.9 \end{aligned}$ | 166 221 |
| Printing machinery，equipment distribu－ |  |  |  |  | Establishments not operated entire year Ropa，corage distributors，total．．．．．． | 7 117 | 1,800 94,120 | $\begin{aligned} & 23.9 \\ & 10.1 \end{aligned}$ | 221 5,110 |
| tors，totel $\qquad$ <br> Establishments reratnd entire year， | 210 | 64，820 | 27.2 | 8，921 | Ropa，coraage distributors，total．．．．．．．． Establishments operated entire year， | 17 | 94，120 | 10.1 | 5，110 |
| total． | 205 | 64，077 | 27.2 | 8，799 | total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 115 | （0） | （ ${ }^{\text {a }}$ | （0） |
| With annual sales of－ |  |  |  |  | itb arnual <br> 日al les or $\qquad$ |  |  |  |  |
| 85，000，000 to $89,999,000 \ldots . . . . .$. |  | 18，481 | 27.6 | 2，680 | \＄5，000，000 to $89,999,000 . . . . . . . . .$. | 8 | 42，978 | 6.2 | 1，641 |
| 82，000，000 to \％，999，00 | 5 | 18，481 | 27.6 | 2，680 | \＄2，000，000 to \＄4，999，000 |  |  |  |  |
| \＄1，000，000 to \＄1， $8999,000 . . . . . . . . . . . .$. | 21 | 8,156 13,761 | $\begin{aligned} & 19.4 \\ & 26.4 \end{aligned}$ | 724 1,689 1,68 | \＄ 5000,000 to $\$ 999,000$. | 26 | 20，508 | 11.5 | 1，258 |
| \＄300，000 to to $8999,000 . . . . . . . . . . . . . . .$. ． | 21 20 | 13,761 8,099 | 27.5 | 1,689 1,143 | \＄300，000 to \＄499，00n． | 20 | 7，803 | 16.0 | 681 |
| \＄200，000 to ${ }^{\text {8 } 299,000 .}$ | 22 | 5，353 | 29.5 | 820 | \＄200，000 to \＄299，000． | 14 | 3，464 | 18.2 | 313 |
| \＄100，000 to \＄199，000 | 43 | 6，334 | 31.1 | 1，031 | \＄100，000 to \＄199，000． | 18 | 2，722 | 16.1 | 198 |
| 850，000 to \＄99，000． | 33 | 2，469 | 30.2 | 386 | \＄50，000 to $899.000 .$. | 10 | ${ }^{861}$ | 24.3 | 96 |
| Less than $\$ 50,000 . \ldots . . . . . . . . . . . . .$. | 55 | 1，514 | 38.0 | 326 | Less than $\$ 50,000$ ．．．．．．．．．．．．．．．．．．．．．． <br> Establishments not operated entire year | 9 <br> 2 |  |  | （D） |
| Establishments not pporated entire year． | 5 | 743 | 28.9 | 122 | Establlahments not operated entire year | 2 | （0） | （0） | （0） |
| Used machinery dealers，total．． | 245 | 31，272 | 31.3 | 4，309 | Valvas，fittings（except plumbing）dis－ tributors，total | 214 | 139，320 | 19.5 | 15，473 |
| Eatablishments operatad entire year， | 236 |  |  |  | ［Estabi ishments operated entire year； |  |  |  |  |
| With annuil sales of－ | 236 | 30，348 | 31.5 | 2，223 | totel．．． | 203 | 138，56＇c | 19.5 | 15，402 |
| \＄10，000，000 and over． | $\ldots$ |  |  |  |  |  |  |  |  |
| \＄5，000，000 to 89，999，000 |  |  |  |  | 85，000，000 to \＄9，999，00 |  |  |  |  |
| 82，000，000 to 8－，997，000． | $\ldots$ | ．．． |  |  | \＄2，000，000 to \＄2，＇999．00 | 16 | 53，924 | 18.0 | 5，943 |
| \％1，000，000 to 21， 999,000 | 11 | 8，946 | 2.1 | 1，312 | \＄1，000，000 to \＄1，999，000 | 17 | 27，041 | 19.5 | 3，263 |
| \＄300，000 to 89999,000 | 10 | 3，830 | 32.0 | 1，301 | \＄500，000 to \＄999，000 ．．．．．．．．．．．．．．． | 43 | 32，045 | 20.5 | 3，318 |
| \＄200，000 to | 10 16 | ＋，830 | 32.0 25.0 | 601 486 | \％300，000 to \＄49，000．．．．．．．．．．．．．．．． | 35 | 13，681 | 19.9 | 1，512 |
| \＄100，000 to \＄199，000 | 48 | 6，532 | 23.8 | 758 |  | 19 36 | 4,629 5,229 | 19.3 23.9 | 462 |
| \＄50，000 to \＄99，000． | 67 | 4，504 | 35.1 | 642 | \＄50，000 to \＄99，000． | 22 | 1，676 | 29.6 | 208 |
| Less than $350,000 .$. | 84 | 2，367 | 39.9 | 424 | Lass than \＄50，000．． | 15 | 1，337 | 40.9 | 71 |
| Establishrents not perated entire year． | 9 | 924 | 26.3 | 86 | Establishments not aperated entire year | 11 | 758 | 22.8 | 69 |
| Other industrial machinery，equipment distributers，total．．．．．．．．．．．．．．．． |  |  |  |  | Reconditioned drum，barral |  |  |  |  |
| distributers，total．．．．．．．．．．．．．．．．．． | 1，423 | 461，895 | 20.6 | 48，999 | total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 372 | 65，360 | 36.6 | 14，119 |
| total．．．．．．．．．．．．．．．．．． | 1，365 | 452，549 | 20.6 | 48，293 | Establishments operated entire year， totel． | 366 | 64，167 | 36.9 | 13，979 |
| With annual gales of－ |  |  |  |  | Whth ennual salee of－ |  |  |  |  |
| $210,000,000$ and over． 85，000，000 to 乱， 099 | 5 | 45，177 | ． 8 | 4，708 | \＄10，000，000 and orar．．．．．．．．．．．．．．． | $\cdots$ | $\cdots$ |  | $\ldots$ |
| 82，000，000 to \＄4，999， | 27 | 82，980 | 16.0 | 5，705 |  |  | $\ldots$ | $\ldots$ |  |
| \＄1，000，000 te \＄1，999，000 | 50 | 74．040 | 17.8 | 7，205 | \＄1，000，000 to \＄1，999，000． | 14 | 17，996 | 35.6 | 3，858 |
| 8500，000 to 8999，000 | 117 | 82，430 | 19.2 | 8.486 | \＄500，000 to \＄999，000．．． | 14 | 9，296 | 37.9 | 2，090 |
| \＄300，000 to \＄499，000． | 171 | 66，258 | 23.8 | 8，054 | \＄300，000 to \＄499，000． | 25 | 9，494 | 36.3 | 2，082 |
| \％200，000 to 2299,000 | 141 | 34，509 | 24.4 | 4，306 | 200，000 to \＄299，000． | 36 | 8，779 | 36.7 | 1，859 |
| \＄100，000 to \＄199，000 | 272 | 38，693 | 27.6 | 5，501 | \＄100，000 to \＄199，000．．．．．．．．．．．．．．．．．． | 62 | 8，750 | 39.8 | 2，174 |
| 850，000 to 399，000． | 270 | 19，691 | 29.3 | 2，910 | \＄50，000 to \＄99，000．．．．．．．．．．．．．．．．．．． | 92 | 6，598 | 37.0 | 1，335 |
| Los，than $\$ 50,000 . . . . . . . . . . . . . . . .$. | 312 58 | 8.761 | 31.9 | 1，418 | Less than ${ }^{\text {a }} 00,000 . . . . . . . . . . . . . . . .$. | 123 | 3，254 | 34.4 | 581 |
| Establiohnents not operated entire year． | 58 | 9，346 | 18.3 | 706 | Establishments not operated entire year | 6 | 1，193 | 22.5 | 140 |
| Industrial materials，supplies distributors： Abraslves，abrasive materials distritu－ |  |  |  |  | Other industrial materials，eupplies die－ tributors，total． | 2，934 | 1，420，160 | 19.4 | 160，258 |
| tors，total．．．．．．．．．．．．．．．．．．．．．．． | 141 | 77，200 | 19.2 | 8，377 | Establishments operated entire year， |  |  |  |  |
| Ratablishnenta total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |  |  |  |  | With annual sales of． | 2，836 | 1，390，029 | 19.6 | 158，329 |
| With annuli gazes of－ | 138 | 77，119 | 19.2 | 8，359 | 810，000，000 and over ．．．．．．．．．．．．．．．． | 4 | 68，112 | 17.8 | 8，164 |
| \＄ $10,000,000$ and over．． | $\ldots$ |  |  |  | \＄5，000，000 to 89，999，000．．．．．．．．．．． | 16 | 105，491 | 16.9 | 11，549 |
| \＄5，000，000 to 89，999，000 |  |  |  |  | \＄2，000，000 to 4，999，000．．．．．．．．．．．． | 102 | 306，286 | 16.9 | 32，482 |
| \＄2，000，000 to \ll ，999，000 |  | 23，775 | 14.4 | 1，454 | \＄1，000，000 to \＄1，999，000．．．．．．．．．．． | 23. | 325，157 | 18.4 | 35，592 |
| \＄1，000，000 to \＄1，999，000 | 20 | 25，455 | 20.7 | 3，395 | \＄500，000 to \＄999，000．．．．．．．．．．．${ }^{3}$ ． | 320 | 243，116 | 20.3 | 28，276 |
| \＄500，000 to \＄999，000． | 14 | 10，243 | 20.3 | 1，004 | \＄300，000 to $\$ 200,000$ to $\$ 299,000 . . . . . . . . . . . . . . . . . .$. ． | 355 300 | 137,447 74,529 | 21.1 22.4 | 15,745 8,834 |
| \＄300，000 to 8499,000 | 22 16 | 8，768 | 22.0 23.2 | 1，007 | \＄100，000 to \＄199，000．．．．．．．．．．．．．．．．．．． | 569 | 83，527 | 25.4 | 10，754 |
| \＄100．000 to 199,000 | 23 | 3，171 | 22.1 | 288 | \＄50，000 to \＄99，000．．．．．．．．．．．．．．．．．．． | 459 | 33，973 | 27.9 | 4，580 |
| \％ 50,000 to 899,000 | 19 | 1，318 | 28.5 | 175 | Less than \＄50．000．．．． | 1.57 | 12，391 | 35.6 | 2，353 |
| Less than $850,000 .$. | 18 | 543 | 34.8 | 87 | Fstablishmenta nat opersted entlre year | 98 | 30，131 | 12.6 | 1，929 |
| Establishmenta nat，persted entire year． | 3 | 281 | 18.1 | 18 | Profebsional equipment，aupplies |  |  |  |  |
| Mechanical power tranamiasion equipment |  |  |  |  | diatr－16utores |  |  |  |  |
| diatributors，total．．．．．．．．．．．．．．．．． | 335 | 113，349 | 23.7 | 15，053 | Dental supply houses，total．．．．． | 502 | 124，125 | 26. | 17，906 |
| Establishrents operater entire year， total．．．．．．．．．．．．．．．．．．．．．．．．．． | 318 |  | 23.6 |  | Establiahtentr operated entire year， total．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 493 | 123，599 | 26.0 | 17，868 |
| With annual salee of－ |  |  |  |  | W1th annual sales of－ |  |  |  |  |
| $810,000,000$ and over． |  |  |  |  | \＄10，000，000 and over．．．．．．．．．．．．．． | $\cdots$ | $\cdots$ |  |  |
| 85，000，000 to \＄9，999，000． | $\ldots$ |  | ．． | $\ldots$ |  | $\cdots$ | $\ldots$ | $\cdots$ |  |
| \＄2，000，000 to $44,999,000 . . . . . . . . . . .$. | 16 | 25，139 | 23.1 | 3，813 | $82,000,000$ to $8,999,000 . . . . . . . . .$. ． | 19 |  | ． |  |
| 81，000，000 to \＄1，999， |  |  |  |  | \＄1，000，000 to $\$ 1,999,000 . \ldots . . . . . .$. | 19 | 24，241 | 24.1 | 3，029 |
| \％500，000 to \＄999，000． | 49 | 32，409 | 23.5 | 4，345 | \＄500，000 to \＄999，000 ．．．．．．．．．．．． | 46 | 31，890 | 28.4 | 4，970 |
| 8300，000 to 2499，000．．．．．．．．．．．．．．．．． | 65 | 25，450 | 22.0 | 2，800 | 400，000 to \＄499，000．．．．．．．．．．．．．．．． | 36 | 24，950 | 27.0 | 3，947 |
| \＄200，000 to \＄299，000． | 60 | 14，728 | 25.3 | 1，891 | 2200，000 to $2999,000 . . . . . . . . . . . .$. ． | 62 | 15，330 | 27.4 | 2，427 |
| \＄100，000 to 2199，000 | 65 | 9，831 | 25.6 | 1，276 | \＄100，000 to $\$ 199,000 . . . . . . . . . . . . .$. | 123 | 18，280 | 25.3 | 2，the |
| \＄50，000 to | 41 | 3，024 | 27.0 | 122 | 850，000 to \＄99，000．．．．．．．．．．．．．．．．． | 90 | 6，225 | 24.9 | $\begin{array}{r}670 \\ \hline 79\end{array}$ |
| Less than \＄50，000．． | 32 | 761 | 33.1 | 140 | Leas than atin，000 | 87 | 2．487 | 28.9 | 359 |
| Establighments not perated entire y | 17 | 2.007 | 25.7 | 300 | Ebtalidbhenta not onerated ontire year |  | 2.520 | 31.7 | ¢ |

Table 2A. MERCHANT WHOLESALERS: $1 \cdots \ddagger+$-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continucd


[^28]Pepresents zere.

Table 2A. MIERCHANT U"HOLESALERS: 19st-SALES SIZE DF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments. Sales. Operating Expense Ratio, and Payroll

| Find of tusiness and asies | $\begin{aligned} & \text { Eotab- } \\ & \text { 11sh- } \\ & \text { ments } \\ & \text { (\%mber) } \end{aligned}$ | Seles $(81,000)$ | Operating expenses <br> (ineluding <br> pajecli) <br> as jercert <br> © 1 seles | $\begin{gathered} \text { Payr } 11, \\ \text { ent1re } \\ \text { year } \\ (\{1,000) \end{gathered}$ | Find of torsineas and sales size of establishment | Estab-11shments (Number) | Sales $(0,1,000)$ | Operatin, expenses (including payrold) as percent of sales | Payzoll, entire year $(1,000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mackinery, Equipment, Supfiles <br> Fistritutors-Continued |  |  |  |  | Metals, Metaiwork (Except Scrap) Distributors-Continued |  |  |  |  |
| Service establishment supply houses-Con. <br> Other service establishment suppiy houses, |  |  |  |  | Nonferrous metals distrlbutors, total...... Establishents operated entire year, | 542 | 1,188,309 | 7.2 | 22,860 |
| totet. . . . . . . . . . . . . . . . . . . . . . . | 1.198 | 281,252 | 19.0 | 26.731 |  | $5{ }^{\circ}$ | 1,182,629 | 7.2 | 42,550 |
| Establishments operated entire year, total ......................... | 1,159 | 272,586 | 19.1 | 20,112 | With anmual sales of- $\hat{8} 10,000,000$ and over | 19 | 751,082 | 3.8 |  |
| With enrual sales of- |  |  |  |  | \%5,000,000 to $89,999,00$ | 13 | 89,990 | 9.0 | 15,756 3,45 |
| £10,000,000 and over. | $\ldots$ | $\ldots$ |  | $\ldots$ | 22,000,000 to $42,999,00$ |  | 131,879 | 12.0 | 7,773 |
| 85,000,000 to $89,999,000$ | 12 | 35,501 | 7.3 | 1,409 | E1,000,000 to 81,999,000 | $\bigcirc$ | 99, 194\% | 12.8 | 6,290 |
| ER,000,000 to | 37 | , | 15.4 | 4,306 | \$500,000 to | 73 | 54,729 | 15.3 | 3,967 |
| Q500,000 to \%999,0n0... | 79 | 54,860 | 17.4 | 4,529 | \$200,000 to | $\begin{aligned} & 76 \\ & 46 \end{aligned}$ | 28,822 11,211 | 18.8 | 2,524 |
| 8300,000 to ¢299.-: | 109 | 42,212 | 21.7 | 4,6,30 | 8100,000 to \$199,000 | 73 | 10,462 | 21.5 | 965 1,101 |
| \$200,000 to 2299,00] | 100 | 25,905 | 22.1 | 3,074 | \$50,000 to \$99,000.. | 54 | 4,01! | $2, .0$ | 484 |
|  | 230 | 34,017 | 22.9 | 4,233 | Leg than ${ }^{\text {a } 50,000}$ | 48 | 1,24c | 32.8 | 245 |
| Less thas 850,000 ................................... | 233 347 | 17,397 9,072 | 28.2 33.7 | 2, | Establiahmenta not operated entire year. | 25 | 5,680 | 13.9 | 310 |
| Establishments not operated entire year. | 39 | 8,066 | 15.5 | 610 |  |  |  |  |  |
| Tranaportation equipment distributora: <br> Alrcraft, aerongutical equipant, parts |  |  |  |  | ateel scrap dealers: |  |  |  |  |
| distritutors, totai.................... | 450 | 169,782 | 26.6 | 22,901 | Iron, ateel acrap dealera (with proceasing, preparation equifment), total. |  |  |  |  |
| Establishments operated entire year, total............................................ | 433 | 165,303 | 25.3 | 22,166 | Establishmenta opersted entire year, | 2,202 | 801,352 | 21.4 | 89,836 |
| With annual sales of - |  |  |  |  | Wits annual sal es of- | 2,152 | 795,520 | 21.3 | 89,150 |
| \&10,000,000 and over................... | 11 | 57,696 | 24.4 | 6,647 | \{10,000,000 and over............... | 7 | 113,174 | 7.8 | 3,555 |
| 82,000, 00 to $2 \times, 999,0$ | 11 | 57,696 | 24.4 | 6,0, | 85,000,000 to \$9,999,000............ | 4 | 41,564 | 11.6 | 2,8:2 |
| \%1, 000,0 to $\$ 1,999,000$ | 10 | 23,122 | 22.5 | 3,204 | \$1,000,000 to $\begin{aligned} & 1,4,999,000\end{aligned}$ | $4$ | 126,162 132,053 | 17.6 | 12,488 |
| §500,000 to \%999,000. | 43 | 30,660 | 23.4 | 4,150 | ¢500,000 to \$999,000.. | 92 226 | 132,053 159,620 | 21.1 25.6 | 15,933 21,388 |
|  | 51 58 58 | 19,993 12,318 | 29.4 28.2 | 2,776 | \%300,000 to -299,000.. | 182 | 70,179 | $2 \epsilon .6$ | - |
| ?100,000 to ह̂199,000 | 71 | 10,411 | 31.8 | 1,583 | \%200,000 to $299,000$. | 213 | 52,009 | 29.0 | 7,694 |
| § 50,000 to $999,000$. | 93 | 0,714 | $34 .{ }^{\circ}$ | 1,121 | \% 500,000 to | 415 | 58,705 | 28.9 | 8,709 |
| Less than \$ $50,000$. | 90 | 2,529 | 39.5 | 558 | Less than \$50,000. | 372 592 | 27,229 | 32.5 | 4,282 |
| Establishments not operated entire year. | 17 | 2,479 | 37.4 | 735 | Establishmente not operated ent tre year. | 592 | 12,825 5,832 | 28.0, | 2,604 686 |
| Marine machinery, equipment distritutors, |  |  | 21.2 | 017 |  |  |  |  |  |
| Establishments persted entire year, | 500 | 1 ,573 | 21.2 | 15,017 | sine, preparation equipment), total....... | 1,517 | 411,788 | 9.6 | 20,341 |
| total ...................... | 384 | 12.125 | 21.2 | 14,886 | Establighenta operated entire year, | 1,484 | 4,08,933 | 9.5 | 20,062 |
| With anmua sales | $\ldots$ |  |  | $\ldots$ |  |  |  |  |  |
| 85,000,000 to $89,999,000$ |  |  |  |  | 810,000,000 and over. | 7 | 141,848 | 3.2 | 2,670 |
| 12,000,000 to $24,999,000$. | 7 | 22,624 | 20.4 | 2,622 | \$5,000,000 to \$9,999,000............ | 8 | 50,416 | 5.7 | 1,640 |
| \%1,000,000 to e1, 999,005 | 15 | 18,989 | 15.6 | 1,830 | §2,000.000 to $8.9 .999,000$ | 19 | 63,774 | 4.4 | 2,216 |
| \$500,000 to $3999,000$. | 49 | 33,677 | 20.7 | 4,262 | §1,000,000 to 81,999,000 | 34 | 47,152 | 9.8 13.8 | 2,216 1,866 |
| \%300,000 to $\%$ [99,000. | 38 58 | 15,013 | 20.7 | 1,717 | \$500,000 to \$999,000 .................. | 35 36 | 24,035 14,111 | 13.8 19.1 |  |
| \%200,000 to \%299,000 | 52 90 | $\underset{13,193}{12,721}$ | 24.3 24.8 | 1,593 1,672 | \$300,000 to \$ $\% 99,000 . . . . . . . . . . . . . .$. . | 36 47 | ${ }_{11}^{11,111}$ | 19.1 21.8 | 1,266 1,360 |
| है5C,000 to $\$ 99,000 .$. | 77 | 5,558 | 30.1 | 919 | \$100,000 to \$199,000. | 124 | 17,616 | 23.7 | 2,119 |
| Less then $\mathrm{e} 50,000 . .$. | 56 | 1,350 | 32.2 | 271 | :50,000 to t99,000.. | 267 | 18,886 | 25.9 | 2,438 |
| Establishments not operated entire jear. | 16 | 1,4,8 | 20.5 | 131 | Leas then \% $50,000$. | 907 | 19,278 | 32.9 | 3,063 |
| Failiroad equipment diatributors, total. | 8 | 60,046 | 20.7 | 0,297 | Establishme ts not operated | 33 | 2,855 | 30.0 | 279 |
| Establishments opersted entire year, |  |  |  |  |  |  |  |  |  |
| total........... ................ | 81 | 57,851 | 1.0 | 6,165 | Nonferrous metallic scrap dealers, total.. | 1,518 | 500,822 | 13.9 | 34,749 |
| With anmal sales of - |  |  |  |  | Estahlishments oparated entire year, | 1,518 |  |  |  |
| ¢5,000,000 to $\{9,999,000$ | 6 | 23,54.4 | 17.8 | 3,240 | total....................... | 1,477 | 492,205 | 13.9 | 34,146 |
| \$2, 000,000 to $24,999,000$ |  |  |  |  | th snnual sales or- |  |  |  |  |
| \%1,000,000 to \%1,999,000 | ${ }^{\circ}$ | 8,716 | 22.5 | 791 | 85,000,000 to ${ }^{89} 9,999,000 . . . . . . . . . . .$. | 3 | 29,158 | 6.9 | 1,05? |
| \$500,000 to \$999,000. | 12 | 8,203 | 24.9 23.5 | 1,034 278 | 22,000,000 to \$2,909,000.............. | 52 | 150,239 | 10.9 | 8,753 |
| - $-50,000$ to 8299,000 | , | $2,1,62$ 1,388 | 27.6 | 100 | 81,000,000 to 11, ${ }^{\text {a }}$ | 59 | 78,648 | 10.0 | 3,958 5,553 |
| \$100,000 to \$199,000. | 15 | 2,060 | 30.6 | $3{ }^{\circ}$ | \$500,000 to 8300,000 to $8.999,000 .$. | $\begin{aligned} & 119 \\ & 132 \end{aligned}$ | 8,947 50,59 | 17.8 | 3,553 4,165 |
| हैS0,000 to $\hat{89}, 000$. | 12 | 839 | 39.0 | 163 | §200,000 to $2299,000 .$. | 113 | 27,608 | 19.4 | 2,661 |
| Leag than $\$ 50,06, \ldots . . . . . . . . . . . .$. | 18 | 439 | 48.1 | 146 | \$100,000 to \$199,000. | 260 | 37,525 | 21.6 | 4,038 |
| Establishments not operated entire year. | 3 | 2,195 | 12.6 | 152 | 850,000 to ${ }^{\text {2 }} 99,000$. | 299 | 21,785 | 24.4 | 2,400 |
| Other transportation equipment diatritu- |  |  |  |  | Less than $\$ 50,000 \ldots .$. | 40 | 11,900 | 28.6 | 1,561 |
| tors, total | 70 | 19,447 | 27.6 | 2,745 | Establiahmanta not operated entire year | 4 | 8,417 | 12.8 | 603 |
| to. ${ }^{\text {a }}$... | 67 | 19,399 | 27.5 | 2,091 | aste paper dealers, totai.. | 1,124 | 219,239 | 27. | 33,394 |
| With ann al sales of- |  |  |  |  | Es Iishments operated entire year |  |  |  |  |
| \&10,000 ard ©ver...... | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ | total. . . . . . . . . . . . . . . . . . . | 1,092 | 215,561 | 27.3 | 12, 863 |
| \%5,000,000 to $59,999,000 . \ldots . . . . . .$. . | $\ldots$ |  |  | $\ldots$ | With annual sales of- |  |  |  |  |
| 䬦,000,000 to $\uparrow 4,999,000 . \ldots . . . . . .$. . | . |  |  | $\ldots$ | \$10,000,000 and over.. | $\ldots$ | ... | $\cdots$ | $\ldots$ |
| \$1,000,000 to 21,989,00 |  | 0,259 | 18.3 | 536 | \% $5,000,000$ to $49,999,000$. | 13 | 47,068 | 15.6 | , 0 |
| §500,000 to $\uparrow 999,000$. | 8 | 5,935 | 35.2 | 923 | 22,000,000 to |  |  |  |  |
| §300,000 to 2499,000 | ? | 2,438 | 28.3 | 360 | \&1,000,000 to 21,999,00 | 31 | 4, 6,59 | 25.2 |  |
| \$200,000 to $\hat{2} 299,000$ | 5 | 1,130 | 25.3 | 155 | §500,000 to $8999,000 . . . . . . . . . . . . . .$. | 43 | 29,83? | 27.6 |  |
| \&100,000 to $\hat{199,000}$ | 16 | 2.373 | 28.8 | 409 | \$300,000 to $2499,000 . . . . . . . . . . . . . . .$. | 67 | 25,420 | 32.2 | 4,870 |
|  | 11 | 873 | 34.5 | 12 | \$200,000 to $2299,000 . . . . . . . . . . . . . .$. . | 70 | 17,254, | 30.9 | 2,989 |
|  | 15 | 391 | 34.3 | 74 | \$ 100,000 to $\$ 199,000 . . . . . . . . . . . . . .$. | 179 | 25,071 | 32.0 | 4,049 |
| Establishmenta not operated entire year. | 3 | 248 | 34.7 | 54 | \$50,000 to $899,000 . . . . . . . . . . . . . . .$. | 250 | 17, 8.80 | 36.9 |  |
| Metais, Metalwork 'Enept Joraf <br> Distritutors |  |  |  |  |  | 439 | 10,963 2,878 | 40.15 | 2,436 |
| Iron, ateel and producte distributors, tural. | 2,493 | 2,174,276 | 18.5 | 221,482 | cloth dealera, to | 229 | 48,395 | 34. | 9,41 |
| Establishments opersted entire year, |  |  |  |  | Establishments operated entire yoar, |  |  |  |  |
| total ................................. | 2,000 | ?,159,411 | 18.4 | 220,057 | total ........................ | 226 | 47,804 | 34.6 | 9,204 |
| Whth anfuel salea of- | 15 | 261,240 | 14.6 | 22,681 | With antual sales of- |  |  |  |  |
| 25,000,000 to $\uparrow 9,999,0$ | 51 | 351,8f3 | 15.3 | 32,69] | 210,000,000 and over. | $\ldots$ | $\therefore$ | $\cdots$ |  |
|  | 176 | 541 , 064 | 17.5 | ¢4,081 | \&2,000,000 to \& $4,999,000$ |  | $\ldots$ | .. | $\cdots$ |
| \%1,000,000 ts $21,099,000 . . . . . . . . . . . .$. | 28 \% | 206,888 | 19.3 | 42, 29 | \$1,000,000 to 21,999,000 | 21 | 15,238 | 30.3 | ,315 |
| \$500,000 20 27n, $000 . . . . . . . . . . . . . . .$. . | 328 | 283,039 | 20.8 | 30,4,2 | §500,000 to 2999,000 |  |  |  |  |
| :300,000 to "290,000................... | 404 | 159, 8. 3 | 22.0 | 17,4ss | \$300,000 to $\$ 294$, | 30 | 11,972 | 37.5 | 2,523 |
| §200,000 to . $2,000$. ................. | 26.8 | 65,903 | 22.4 | 7,508 | \$200,000 to \% 299,000 | 39 | 0,410 | 33.9 | 1,6,34 |
| ₹100,000 20 * $4,000$. ................. | 403 | 59.687 | 25.6 | 7,687 | ¢ 100,000 to § 199,000 | 4 | 0, 547 | 27.9 | 1,013 |
| 250,000 to ic 1,000 | 291 | 21, 4.5 | 29.9 | 3,215 | -50,000 to -99,000 | 1. | 3,287 | 31.5 |  |
| Less than ${ }^{\text {c }}$ - ,000..................... | 308 | 8,335 | 35.4 | 1, 6.56 | Lese than $50,000$. | 43 | 1,300 | $3 \% .2$ | 230 1.2 |
| Establighmente riot operated entire ybar | 93 | 12,88,5 | 21.7 | 1,424, | Establichmento not oferated futire year.\| |  |  | 40.0 |  |

Table 2A．MERCHANT W＂HOLESALERS：109t－SALES SIZE OF ESTABLISHMENT－UNITED STATES BY KIND OF BUSINESS－Continued

Establishments，Sales．Operating Expense Ratio．and Payroll

| Kind of business ant sales stze of establistem： | $\begin{aligned} & \text { Estat- } \\ & \text { i:sh- } \\ & \text { bents } \\ & \text { (:sumber) } \end{aligned}$ | Sq：es （s，， 000 |  | $\begin{aligned} & \text { Payrol1, } \\ & \text { entire } \\ & \text { year } \\ & (\$ 1,000) \end{aligned}$ | Kin？of business and sales | $\begin{aligned} & \text { E.eat - } \\ & \text { ifont } \\ & \text { ciente } \\ & \text { (n, imber } \end{aligned}$ | Sates （＊）， 0 ） | opers＋ing expenses including payroll as percerst if sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Scrap，easte materials Dealers－ccr． |  |  |  |  | Ceher Merchant mbolesslers－cion． |  |  |  |  |
| Waste materiais dealers－－om． |  |  |  |  | Bock，magazine，newspaper tholesalers，total | 1，919 | 697，26e | 4.0 | 83，1星 |
| Rags，textlle Estastishme dealers，total．．．．．．． operated entire year， | 9en | 250，528 |  | 21，360 | Estab1schoents operatej entire year，turad with annual sales of－ | ，861 | 091，1：3 | 9．6 | 82，．49 |
| cotal．．． |  | 208，113 | it． 3 | 2：，100 | \＄10，000，000 and over． | 6 | 92，－${ }^{\text {a }}$ | 2．2． | 8，219 |
| Wi：h smona saies of－ |  |  |  |  | ¢5，006， 000 to $\$ 7,999,00$ |  | －．．，10t | 20．4 | 4，79： |
| $\$ 10,000,000$ and over． <br> $\$ 5,000,000$ to $\$ 0,909,00$ | ） 3 | 26，327 | 5.3 | 047 |  | $\begin{aligned} & 37 \\ & 8 \end{aligned}$ | 109，604 | 20.0 | －4，010 |
| \＄2，000，000 ：0 s－n，999，00．．．．．．．．．．．．．． | 16 | 37，7\％： | 9.5 | 2，320 | \＄500，0，0 to \＄999，000 ．．．．．．．．．．．．．．．．． | 8． | 111，8－5 | 20．0 | 12，280 |
| \＄1，000，000 is \＄1，999，001 | $3:$ | 42，503 | －4．： | 3，759 | \＄300，000 to \＄4，99，001． | 201 | 76，945 | 22.0 | 16， |
| \＄500，000 to \＄997，000． | 7 | 53，485 |  | 5， 7 | \＄200，000 to $\$ 299,000$. | 218 | 53，531 | 22.1 | 5，5．4 |
| \＄300，000 to $\$ 499,000$. | 67 | 25，550 | 19.8 | 2，678 | \＄100，000 to \＄199，000． | ． 59 | 66，327 | 22.3 | 8，2：2 |
| \＄200，000 to \＄299，000． | 76 | 18，002 | 2：．9 | 2，237 | \＄50，000 to \＄9，000．． | 308 | 22，783 | 22.2 | 2，$\cdot 2$ 2： |
| \＄100，000 to $\mathbf{1 9 9}$ ，000． | 23 | 21，005 | 22.6 | 2，－57 | Less than $\$ 50,000 . . . . . . . . . . .$. | 402 | 11，294 | 23.6 | 1，2920 |
| \＄50，000 to | 14.4 | 1C． 249 | 25.1 | －，289 | Establishments not operatel entire jear．．． | 58 | 6，093 | 2 C .3 | 72. |
| Less ${ }^{\text {han }} \$ 50,000 . \ldots . . . . . .$. | 207 | 5，580 | 29.3 | 758 |  |  |  |  |  |
| Establishzents not operated entire year． | 20 | 2，415 | －9．6 | 260 |  |  |  |  |  |
| Cuher vaste materials deaiers，total． | 815 | 174，466 | 17.3 | 14，906 | Coa：Whoiesalers： <br> Cas wholesalers（without yard or dock |  |  |  |  |
| Establistments operated entire year， |  |  |  |  | stocks），otal．．．．．．．．．．．．．．．．．．．．．．．． | 496 | 568，203 | 7.5 | 20，249 |
| total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 790 | 168，158 | 7.6 | －4．6＂ | Establishzents operated entire year， totai．．．．．．．．．．．．．．．．．．．．．．．． | 41 | 549,24 | ． 5 | 19，639 |
| ¢5，000，000 to \＄9，999， | 8 | 64，257 | 5.9 | －，206 | \＄：0，000，00c and over． | 8 | 161，252 | ． 5 | 4，576 |
| \＄2，000，000 to s．，399，000 |  |  |  |  | 85，000，000 to \＄9，999，000．．．．．．．．．．．． | 9 | 64，684 | 5.2 | 1，76： |
| \＄1，000，000 to $11,999,00$ | 17 | 23，633． | 28．6 | 之，522 | \％2，000，000 to 3 ， $099,000 . . . . . . . . . .$. ． | 42 | 136，245 | 5.7 | 3，9：9 |
| \＄500，000 to \＄999，000． | 30 | 20，836 | 28.0 | 2，317 | \＄1，000，000 to \＄1，999，000．．．．．．．．．．．．． | 5 | 84，259 | 8.2 | 3，823 |
| \＄300，000 to $8.499,000$. | 37 | 12，839 | 23.3 | $\because 732$ | \＄500，000 to $\$ 999,000 . . . . . . . . . . . . . . . .$. | 77 | 55，380 | 22.0 | 2，199 |
| \＄200，000 to \＄299，000． | 40 | 20，155 | 28.2 | ，349 | \＄300，000 20 \＄49，000 | 58 | 22，953 | 13.3 | 1，164 |
| \＄100，000 to \＄199，000． | 101 | 16，272 | 28.6 | 2，¢ 43 | \＄200，000 \％ 2 | 37 | 9，258 | 14.4 | 625 |
| \＄50，000 to \＄99，000．． | 157 | 10，976 | 27.6 | 1，553 | \＄100，000 to $\$ 199,000 . . . . . . . . .$. | 58 | 8，556 | 17.6 | 7i ${ }^{\text {a }}$ |
| Less than $\$ 50,000$ ．．．．．．．．．．．．．．．．． | 400 | 7，290 | 34.3 | 2，650 | \＄5， 000 －0 809，000．．．．．．．．．．．． | 65 | 4，852 | 20.0 | 552 |
| Estatlishaents no：opersted ertire year． | 25. | 6，308 | 25.7 | 839 | Less inas $\$ 50,000 \ldots . . . . . . . . . . .$. | 72 | 1，210 | 32.9 | 30. |
| Other Merchant Wholesalers |  |  |  |  | Establishments not operated entire year． | 15 | 29，014 | 7.8 | 610 |
| Azuserent，sportirg goods distributors： |  |  |  |  | Coal volesalers（with coai yard），totai．． | 204 | 226，026 | 9.4 | 10，575 |
| Tazeras photograpbic supplies distri－ |  |  |  |  | Establishments operated entire year， <br> $+$ |  |  |  |  |
| butars，total <br> Esiablishments operated entire vear， | 484. | 233，116 | 19.0 | 23，681 | total． <br> Witt annue：ssies of－ | 199 | 225，006 | 9.3 | 10，452 |
| toral．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 463 | 229，407 | 19.0 | 23，301 | \＄10，000，000 and over．．．．．．．．．．．．．． | 11 | 134，090 | 5.1 | 3，530 |
| With annus？sales of－ $210,000,000$ and over． |  |  |  |  | \＄5，000，000 20 \＄9，999，000．．．．．．．．．．．． | 10 | 134,090 31,292 | 13.2 | 2，277 |
|  | 5 | 38，985 | 15.9 | 3，811 |  | 15 | 20，206 | 11.8 | 1，142 |
| \＄2，000，000 to \＄4，999，000 | 27 | 50，891 | 15.7 | 4，54．5 | \＄500，000 to $\$ 999,000 . . . . . . . . . . . . .$. | 24 | 27，859 | 14.6 | ：，170 |
| \＄2，000，000 to \＄1，999，000 | 26 | 35，106 | 18.5 | 3，297 | \＄330，000 to \＄499，000．．．．．．．．．．．．．．．． | 22 | 8,613 5,753 | 23.1 32.8 | 868 598 |
| \＄500，000 to \＄999，000．． | 60 | 41，753 | 20.0 | 4，392 | \＄200，000 to \＄299，000 ．．．．．．．．．．．．．．．． | 24 | 5,753 3,662 | 22.8 | 559 |
| \＄300，000 to $\$ 499,000 \ldots . . . . . . . . . . .$. ． | 73 <br> 57 | 29,005 14,338 | 20.3 23.1 | 2，922 | \＄50，000 | $\begin{aligned} & 21 \\ & 48 \end{aligned}$ | 3，662 3，499 | 23.0 25.5 | 267 |
| \＄200，000 to $\$ 299,000 \ldots . . . . . . . . . . .$. ． | 57 86 | 12，338 12,623 | 23.1 25.9 | 1，723 | Less trar $\$ 50,000 . \ldots \ldots \ldots \ldots \ldots \ldots$. | 24 | 3,699 690 | 25.5 32.0 | 388 146 |
| \＄50，000 to \＄99，000．．． | 62. | －2，726 | 29.8 | －728 | Establishments not operated entire year． | 5 | 962 | 23.7 | 123 |
| Less than $\$ 50,000 \ldots . . . . . . . . . . . . .$. | 77 | 1，990 | 29.6 | 26. |  |  |  |  |  |
| Estanlistents not operaied entire year． | 21 | 3，709 | 20.0 | 320 | Farm suppiies whoiessiers： |  |  |  |  |
|  | 579 | 233，998 | 16.7 | 29，820 | Feed wholessiers，：0ªi．．．．．．．．．．．．．．． | 1，067 | 766，302 | 7.6 | 27，506 |
| Estab1stments operated entire year， |  |  |  |  | Estabilsnients operated entire year， |  |  |  |  |
| total．．．．．．．．．．．．．．．．．．．．．． | 562 | 228，454 | 26.9 | 29，60： | tova．．．．．．．．．．．．．．．．． | 1，035 | 758，624 | 7.6 | 27，280 |
| With annual saies of－ |  |  |  |  |  |  |  |  |  |
| \＄10，000，000 and over．．． | 5 | 46，844 | 11.0 | 2，692 | \＄5，000，000 ：\％\％$\%$ ，999，000． | 15 | －17， 98.514 | 4.1 | 2，245 |
| \＄2，000，000 to $\$ 4,999,000$ | ：3 | 36，55． | 25.5 | 2，982 | z2，000，000 20 $\$$ ，，999，000．．．．．．．．．．．．．． | 4 | 132，776 | 5.4 | 3，788 |
| \＄1，000，000 to $^{\mathbf{3}} \mathbf{3 1 , 9 9 9 , 0 0 0}$ | 26 | 33，364 | 27.7 | 2，998 | ₹ i，000，000：0 £ \％，999，000．．．．．．．．．．． | 81 | 215，491 | 8.3 | 4，904 |
| \＄500，000 50 \＄999，000．．．．．．．．．．．．．．．． | 59 | 43，675 | 18.7 | 4，367 | \％50， 000 \＃o \＄997，000．．． | 138 152 158 | 97，729 | 12.6 | 5，232 |
| \＄300，000 to $\$ 499,000 . . . . . . . . . . . . . . .$. ． | 60 | 23，509 | 17.5 | i， 357 | \＄306，000 to |  | 59， 261 | 12.6 | 3，090 |
| \＄200，000 to $\$ 299,000 . . . . . . . . . . . . . .$. ． | 73 | －8，232 | 20.0 | 2，693 |  | 145 | 35，591 | 12.6 | ， 945 |
| \＄100，000 to $\$ 199,000$ | 128 | 18，782 | 21.6 | －， 895 | \％100，000 to \＄199，000． |  |  |  | 2，231 |
| \＄50，000 to \＄99，000 ．．．．．．．．．．．．． | 91 | 6，721 | 19.9 29.1 | 627 |  | 129 89 | 9，631 | 17．3． | ${ }_{272}$ |
|  | $\xrightarrow{206}$ | 2，701， | 29.1 7.6 | 400 | Estabit shrents no：operated entire year． | 83 | 2，426 7,678 | 25.6 | 272 226 |
|  |  |  |  |  |  |  |  |  |  |
| －oys，gazes，fireworis wolesalers， － 0 ta： | 835 | 277，626 | 6.6 | 22，＂93 | Fertilizer，agricultural chemica：dis－ ribitors，tora．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 507 | 280，597 | 10.9 | 23，627 |
| Estabistmerts opera ed entire year， |  | 27，026 |  |  | Estabitstments cperated entire year， |  | ， | － |  |
| total． <br> － 4 th ennual sales of－ | 776 | 275，652 | 6.5 | 22，575 | ＊tain annual ssles of－ | 487 | 276，84， 8 | 20.8 | 13，339 |
| \＄3，0，000，000 and over．．．． |  |  |  |  | $z^{z-2, c c, 000}$ and over．．．．．．．．．．．．． |  |  |  |  |
| 85，000，500 to \＄9，399，000．．．．．．．．．．．．． | ）4 | 30，077 | 9.6 | －，555 | 35，20， $5001039,999,000 . . . . . . . .$. ． | 27 | 236，059 | 5.2 | 3，0500 |
| 82，000，000 0 \％ $3,999,000 . . . . . . . . . . .$. | 10 | 33，093 | 16.0 | 2，\％is |  |  |  |  |  |
| \％ | 36 30 | 43， 4.12 | 15.5 | 4，000 | \＄3， 000,000 to $\$ 1,999,000 . \ldots \ldots . . .$. ． | 34 55 | 46,626 39,688 | 13.9 | 2,699 2,50 |
| \％ 5000000 to $\$ 7999,000 .$. | 80 | 57，704 | +6.5 -7.7 | 5，62 | \＄300， 000 to $\$ 99,000 . . . . . . . . . . . . . . .$. ． | $\begin{aligned} & 55 \\ & 63 \end{aligned}$ | 39,688 26,423 | －4．4 | 2，5\％ |
|  | 204 | 39，422 | －7．7 | 2，－29 | z200，000 to $2293,000, \ldots \ldots \ldots \ldots . . . .$. | 46 | 24，260 | 29．0 | － |
| \＄200，000 to $\$ 199,000 . . . . . . . . . . . . . . . .$. ． | －98 | 28，4，6 | 29.4 | 2，46t | \＄130，000 00 \％ $199,000 \ldots \ldots . . . . . . . . .$. ． | 80 | 11，109 | 20.9 | 952 |
| \＄50，000 ：0 $899,000 . . . . . . . . . . . . . . . . .$. ． | ici | 9，2，93 | 2：．9 | $2 ; 3$ | \＄50，000 to $779,000 \ldots . . . . . . . . . . . . .$. | 68 | 5，005 | 20.2 | － 3 |
| Less than $z 50,000 . . . . . . . . . . . . . . . . . . .$. ． | －21 | 3，42： | 28.2 | 4.3 |  | i： 4 | 2，638 | 36.6 | $\cdots$ |
| Istabilsterts not operaved entire year． | 29 | －，964 | 20.4 | 218 | Estabishments rot operated entire year． | 20 | 3，749 | ． 3 | 288 |
| Cther recreation gocds whiesslers，totui． | 646 | 207，97\％ | 29.2 | 2， | Seed－nciessiers，iomai．．．．．．．．．． | 62 | 474，－48 | 2.8 | 38， $\operatorname{cas}$ |
| Estabis shoente opersted entire gear， |  |  |  |  | Es abllshmerts operated entire year， |  |  |  |  |
| totat．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 622 | 203，206 | 19.2 | 20，562 | aith annuat sales of－ | 624 | $\cdots 6, \ldots 3$ | 15.8 | 37，7ご |
| z $10,000,000$ and over．．．．．．．．．．．．．．． |  |  |  |  |  |  |  |  |  |
| 35，000，000 $=0.37,799,000$. | 3 | －7，2：6 | $\bigcirc .5$ | 2，2：2 | \＄5，070，000 to 39，999，000． | $\cdots$ | 6，323 | 7. | 7，69 |
| \＄2，000，000 to 3 ， $3999,000 . . . . . . . . . .$. | 11 | 37，174 | －6．3 | 3，272 |  | － | 12＂， 138 | 2.6 | 7，785 |
| 21，000，000 50 \＄1，939，000．．．．．．．．．．． | 26 | 3：27\％ | 28．4 | 3，269 | 2．，000，600 to \％2，995，006．．．．．．．．．．．． | 70 | i $6,-53 t$ | 4.4 | 7， 03 l |
| s500，000 50 z999，000．．．．．．．．．．．．．．．．． | 53 | 38，－6： | 29.4 | 3，382 | \＄506，000 10 \＄999，000．．．．．．．．．．．．．．．．．． | $\because 8$ | 82， 27 | 27.8 | 7，74 |
| \＄300，000 to 3499，000．．．．．．．．．．．．．．．． | 71 | 27，355 | －9．5 | 2， 4 920 | 8300，000 50 \＄499，000． | 95 | 34，914 | －7．4 | 3，028 |
| \＄200，000 to $2299,000 . . . . . . . . . . . . . .$. ． | 82 | 19，74 | 28.3 | \％，720 | \＄200，000 20 \＄299，000． | $\pm$ | 6， 25 | z．0 | \％，045 |
| \％：00，000 to 3199,000 | 237 | 12，003 | 22. | －， 822 | z：0，000 ：0 \＃＝99，000 | 3 | －5，－57 | 23.4 | $\bigcirc, 0^{-19}$ |
| \＄50，000 to $799,000$. | 汭 | 7，：8：1 | 24. | \％ | 850，006 $20 \$ 79,000$ | 37 | 4,358 | 25.8 |  |
| Uess thas．${ }^{\text {a }} 50,000$ ．．．．．．．．．．． | ：50， | 3，527 | 32.7 | 55. | Less than $\$ 50,000$. | \％ | －75－ | 36.5 | 29. |
| estatisheents not operated er tre yes． | 24 | －，565 | 29． | －79 | Estabilahmerts not operated en：ire sear． | 87 | 4.74 .5 | 23．6 | $3 \times 7$ |

Table 2A. MERCHANT W'HOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll


[^29]Table 2A．MERCHANT WHOLESALERS：1M5．t－SALES SIZE OF ESTABLISHMIENT－－UNITED STATES，BY KIND OF BUSINESS－Continucd
Establushments，Sales，Operating Expense Ratio，and Payroll

| kind er business and sales slze of establishment | Eatab－ melt （Number） | sules （ ${ }_{\text {cla }}$ ，（ux） | Bperationg <br> expernces <br> （inc）udt． <br>  <br> 4s pereent <br> ＇f Sales | $\begin{gathered} \text { Fayroll, } \\ \text { entire } \\ \text { :ear } \\ \text { isi, } \end{gathered}$ | Kind it hasine ass und inter | EStati－ <br> Insh＝ <br> エビいも <br>  | （\＄1，（n） |  | Payxull， entire yerl <br> （1．1，（0）（1） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cther Merchant Wholesalers－con． |  |  |  |  | Other Merchat wholesalers－ |  |  |  |  |
| Miscelianeous products merenant wholesalers： |  |  |  |  | Miscellaneous products merchart whole－ |  |  |  |  |
| Forest products（except lumber）distribu－ |  | 140，871 |  |  | cers－cion． |  |  |  |  |
| Establishments operated entire year． | 009 |  |  |  | Industrial yarns wholesalmesi，totital．．．．．． Establishnents uperated entife year， | 22. | 123， $2^{2} 56$ | ．${ }^{\prime}$ | 1．400 |
| total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 038 | 288.083 | 11.1 | 14，945 | Lotal．．．．．．．．．．．．．．．．．．．．．．．．．． | 18 | ［91， 184$)$ |  |  |
| With amsul sales of－ $\$ 10,000,000$ and over． |  | 70，515 | 3.4 | 1，47， | With annual sales of－${ }_{\text {\＄10，}}$ ， 000 ， 000 and over．．．．．． |  |  |  |  |
| \＄5，000，000 to $\$ 9,999,000$. | 5 | 31，050 | 7.7 | 1，201 | \＄5， 0100,000 to $\$ 0,999$, ， 000 | ） | 42， 3 泩 | 3．5 | 89 |
| \＄2，000，000 to $\$ 4,899,000$. | 13 | 38，730 | 12.3 | 1，149 | \＄2，000，000 to \＄4，999，ur | 10 | 51． 54.1 | 4.4 | 1，297 |
| \＄1，000， 000 to $\$ 1,999,003$ | 25 | 34，24．7 | 10.7 | 2，य17 | \＄1，000，000）to \＄1，999，000 | 31 | 4 4，010 | ¢， 0 | 1，437 |
| \＄500，000 to \＄909，000． | 05 | 47，341 | 14.0 | 2.581 | \＄500，000 to \＄099，vio．． | 31 | 22，345， | 1.3 | 1，110 |
| \＄300，000 to \＄－99，000． | on | 22，770 | 15.1 | 1.0199 | \＄300， 0000 to \＄4．49， 000. | $\square$ | 10，841 | $1 \cdot .2$ | ＇746 |
| \＄200，000 to \＄299，000． | 40 | 9，752 | 19.3 | 705 | \＄200，000 to \＄249， 100 | 23 | 5，617 | $15 .$. | 383 |
| \＄100，000 to \＄109，000． | 93 | 13,413 5,831 | 22.9 27.2 | 1， 765 | \＄100，000 to \＄199，000 | 33.6 | 5．0，2 | 17.0 | ${ }^{37 \%}$ |
| \＄50，000 to \＄99，000． | $\begin{array}{r}8.4 \\ 2.4 \\ \hline 0.4\end{array}$ | 5，831 | 27.2 34.7 | 768 1.042 | \＄50，000 to \＄49，000． | 25 | 1，875 | 26.2 | 188 |
| Less than $\$ 50,000 \ldots \ldots . . . . . . . . .$. ． | 247 | 5,422 2,788 | 34.7 11.3 | 1.042 170 | Lest than $\$ 50,000 \ldots$ ．．．．．．．．．．．．．．． | 2＊ | 757 <br> 250 | 40.6 |  |
| Establishments not operated entire year． | 31 | 2，788 | 11.3 | 170 | Establishnents not operated entire year． |  | 250 | 20.4 | 27 |
| General merchandise distributors，total．．． Es：aklifhments operated entire vear． | 59.4 | 814，291 | 11.2 | 49，022 | Hags，thagting，burlap（teextiles）distrib－ utura，tirtal | 659 | 239，072 | 15.7 | 19，4，48 |
| totat．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 570 | 810,527 | 11.1 | 44，311 | Establishunats operated entire year， tuta！ | 0 | 233，248 | 15.8 | 14，214 |
| With ommual sales of－ $\$ 10,000,000$ and over． | 20 | 412，254 | 8.5 | 21，135 | With umumi sales of－ |  |  |  |  |
| \＄5，000，000 to \＄9，999，000．．．．．．．．．．．．． | 15 | 99，359 | 13.2 | 7，288 | \＄10，400，（000 and over．． | ） | 32，452： | 4.8 | 81.4 |
| \＄2，000，000 to \＄1，999，000．．．．．．．．．．．．． | 30 60 | 73,914 <br> 82,438 <br> 8.50 | 12.2 14.5 | 5，511 6,239 | \＄2，，u0，000 to \＄2， 999,00 | 13 | 33，987 | 10 | 1，077 |
| \＄500，000 to \＄997，000．． | 79 | 55，550 | 14.9 | 4，05i | \＄1， 6000,000 to \＄1，999，000． | 34 | 45，558 | 12.7 | 7，298 |
| \＄300，000 to \＄399，000． | 72 | 27，94， 7 | 15.8 | 2，211 | \＄500，000 to \＄999，000． |  |  |  | 4，231 |
| \＄200，000 to \＄290，000．．．．．．．．．．．．．．．． | $\cdots$ | 15，934 | 15.9 | 1，023 | \＄300，000 tc ers9，000．．．．．．．．．．．．．．．．． | 74 08 | 28，4．2 | 19.7 | 2，110 |
| \＄100，000 to \＄199，000． | 116 | 26，732 | 10.4 23.3 | 1，285 | \＄CCN，000 20 \＄199，000． | 141 | 20， | 24.7 | 2，417 |
|  | ${ }_{56}^{66}$ | 4,885 1,504 3 | 23.3 | $\stackrel{4}{29}$ | \＄51．004） 0 \％\＄99，000． | 119 | 8，627 | 20.0 | 1，147 |
| Estaslishments not operated entire year． | 18 | 3，700 | 17.6 | 311 |  |  | 3，510 | 29.3 | 515 |
| Estathstments not operated entire ve |  |  |  |  | Establishments not operated entire year． | 15 | 5，824 | 8.3 | 234 |
| Leather goods uholesalers，total．．．．．．．．． | 454 | 135，579 | 24.5 | 8，024 | Food，beverage baste material distribu－ |  |  |  |  |
| Establishments operated entire year， |  |  |  |  | tors．total．．．．．．．．．．．．．．．．．． | 325 | 530，634 | 4.7 | 10，817 |
| total． <br> With arnual sales of－ | 439 | 233，113 | 4.7 | 8，469 | Establishments operated entire year， total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 317 | 529，714 | 4.7 | 10，741 |
| \＄10，000，000 and over．．．．．．．．．．．．． |  |  |  |  | With annual sales of－ |  |  |  |  |
| \＄5，000，000 to \＄9，999，000． | 12 | 49，369 | 8.0 | 1，491 | \＄10，000，mao and over． | 13 | 418，841 | 1.9 | 2，972 |
| \＄2，000，000 to $\$ 1,000,000$ to $\$ 1,9999,000 . .$. | 5 | 6，082 | 18.1 | 585 | 赖，000，010 to \＃3， 999,00 | 13 | 39，191 | 10.5 | 1，878 |
| \＄500，050 to \＄999，000． | 34 | 24，586 | 16.2 | 1，706 | \＄1，000，000 to \＄1，979，000 | 15 | 20，485 | 8.6 | 845 |
| \＄300，000 to \＄4．99，000． | 41 | 15，288 | 15.9 | 1，080 | \＄500，（100 to \＄999， 000 ．．．．．．．．．．．．．．． | 29 | 18，709 | 10.6 | 1，522 |
| \＄200，000 to \＄299，000 | 50 | 13，511 | 18.2 | 1，082 | \＄300，000 to t40， 000 ．．．．．．．．．．．．．．．． | 31 | 12，469 | 25.7 | 1，326 |
| \＄100，000 to \＄199，000． | 102 | 14，580 | 21.2 | 1，4， $\mathrm{b}^{2}$ |  | 22 | 5，802 | 20.6 | 607 |
| \＄50，000 to \＄99，000． | ${ }^{1}$ | 6，592 | 24.3 | 676 | \＄10n，00n to \＄199，000． | 58 | 8，349 | 22.9 |  |
| Less than \＄50，000．．． | 98 | 3，105 | 28.7 | 387 | \＄50，000 to \＄99， 000. | 51 | 3，852 | 25.5 | 418 |
| Estatishments rot operated entire year． | 15 | 2，406 | 14.1 | 155 | Less than $\$ 50,000$ ．．．．．．．．．．．．．．．．．．．． |  | 2，016 | $\begin{aligned} & 33.5 \\ & 15.7 \end{aligned}$ | 340 |
| Musical instrument，sheet music whole－ |  |  |  |  |  |  |  |  |  |
| salers，totri．．．．．．．．．．．．．．．．．．．．．．．． | $56:$ | 192，142 | 19.3 | 18，521 | All ather merchant wholesalers，total．．．．． | tom | 637，417． | 5.8 | 18，173 |
| Establishnents operated entire year， total． | 484 | 188，923 | 29.3 | 18，347 | Estrablishmenta aperated entire year， | 540 | 628，038 | 5.8 | 17，862 |
| With annual sales of－ |  |  |  |  | With arrual sies of－ |  |  |  |  |
| \＄10，000，000 and over． | $\ldots$ | $\ldots$ |  |  | 921，000， 01 and | 16 | 309,377 | 2.5 | 4，511 |
| \＄5，000，000 to \＄9，999，000 | 10 | 48，899 | 11.8 | 3，218 |  | 8 | 58，572 | 3.7 | 1，086 |
| \＄2，000，000 to \＄4，999，000 |  | 48,09 | $\cdots$ |  |  | 25 | 23，709 | 2．0 | 2，384 |
| \＄1，000，000 to \＄1，999，000 | 33 | 40，838 | 21.8 | 4，031 |  | 27 | 36，299 | 13.8 | 2，513 |
| \＄500，000 to \＄999，000．． | 48 | 32，919 | 19.6 | 3，302 |  | 40 | 27，225 | 13.9 | 2，070 |
| \＄300，000 to \＄699，000．．．．．．．．．．．．．．．．． | 82 | 31，439 | 20.7 | 3，203 | \＄300，000 to 种4，100．．．．．．．．．．．．．．．． | 40 | 25，010 | 14.7 | 1，338 |
| \＄200，000 to \＄299，000．．．．．．．．．．．．．．．． | 61 | 15，414 | 23.4 | 1，938 |  | 48 | 11，801 | 18. | 1，190 |
| \＄100，000 to $\$ 199,000 . . . . . . . . . . . . . .$. | 75 | 10，450 | 21.1 | 964 |  | 87 | 12，805 | 21.9 | 1，201 |
| \＄50，000 to \＄99，000．．．． | 7.4 | 5，667 | 34.3 | 823 | \＄50，000 tin \＄n， 000 | 119 | 8，472 | 21.5 |  |
| Less than $\$ 00000 . .$. | 103 | 2，797 | 35.5 | 450 |  | 185 | 4，808 | 26.5 | 038 |
| Establishments not operated entire year． | 25 | 3，219 | 27.0 | 272 | Establishment：nut operater entire－－ar． | 48 | 9，379 | 6.6 | 311 |

[^30]DIVISIONS, BY' KIND OF BUSINESS


 EY＇KIND OF BUSINESS－Continued
Establishments and Sales

| $\because$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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|  |  | －\％9\％¢ |  |  |  |  |  | 岛品ve $\vdots$ |
|  | $\begin{array}{ll} \overline{8} \\ 0.0 \\ 0 \\ 0 & = \\ = \end{array}$ | $\begin{aligned} & \text { :和品造合 } \\ & \text { ong } \end{aligned}$ |  |  |  <br>  |  |  |  |
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Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC


## WHOLESALE TRADE-SUMMARY STATISTICS




WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued


WHOLESALE TRADE-SUMMARY STATISTICS
Table 2B. MERCHANT W'HOLESALERS: 1994-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC BI' KIND OF BUSINESS-Continued
Establishments and Sales

Table 2B，MERCHANT WHOLESALERS：1954－－SALES SIZE OF ESTABLISHMENT－UNITED STATES AND GEOGRAPHIC BY KIND OF BUSINESS－Continued
Establishments and Sales

| Kınd of bustness and sales alze of establishnent | Unitted States |  | Nex Eagland |  | Hldde At1antic |  |  |  | （ $\begin{aligned} & \text { Mest North } \\ & \text { Central }\end{aligned}$ |  | South Atiantic |  |  |  |  |  | Mountaln |  | Pacific |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Bsab- } \\ & \text { Brab } \\ & \text { ment } \\ & \text { neun } \\ & \text { Number) } \end{aligned}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ |  | $\left\lvert\, \begin{gathered} \text { Sales } \\ (51,000) \end{gathered}\right.$ |  | $\left.\begin{array}{\|c\|} \hline \text { Sales } \\ (51,000) \end{array} \right\rvert\,$ |  | $\begin{array}{\|c} \text { Sale日 } \\ (\$ 1,000) \end{array}$ |  | $\left\|\begin{array}{c} \text { SAleg } \\ (51,000) \end{array}\right\|$ |  | （51．008） |  | $\begin{array}{\|c} \text { Sales } \\ (\$ 1,000) \end{array}$ |  | （ $\begin{array}{r}\text { Seles } \\ (51,000)\end{array}$ |  | （ ${ }_{\text {Sales }}$ |  | $\begin{array}{\|l} \text { Sales } \\ (191,000) \end{array}$ |
| Lumber，Construction Materials Dittributors－Con． Construction natertala distributors－Con． <br>  <br>  | $\begin{aligned} & 59 \\ & \hline 188 \\ & \hline 180 \\ & 509 \\ & 797 \\ & 151 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \cdots \\ 10 \\ 26 \\ 26 \\ 23 \\ 23 \end{gathered}$ |  | $\begin{aligned} & 13 \\ & 22 \\ & 50 \\ & 69 \\ & 62 \\ & 20 \end{aligned}$ |  | $\begin{array}{r} 14 \\ 51 \\ 7 \\ 718 \\ 178 \\ 28 \end{array}$ |  | $\begin{aligned} & 14 \\ & 17 \\ & 25 \\ & 123 \\ & 126 \\ & 25 \end{aligned}$ |  | $\begin{aligned} & 18 \\ & 14 \\ & 26 \\ & 54 \\ & 86 \\ & 14 \end{aligned}$ |  | 2615232342 |  | 232323686817 | $\begin{aligned} & 23,745 \\ & 33,620 \\ & 15,684 \\ & 20,1721 \\ & 8,576 \\ & 2,907 \end{aligned}$ | $\begin{aligned} & 4 \\ & 5 \\ & 50 \\ & 31 \\ & 57 \\ & 12 \end{aligned}$ |  | 39 <br> 36 <br> 56 <br> 83 <br> 23 <br> 19 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Booflne，slalig，insulation materials <br> distributors： <br> Establishments operated entire year witb |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ， | － 86 | 110,526 117,373 1272,57 |  | 7,17 6,393 7 | 18 | 27，881 | ${ }_{2}^{4}$ | 35，378 <br> 22,240 | 9 | （14，${ }_{\text {（D）}}$ | $\frac{1}{5}$ | （D） 7．586 | $\frac{1}{2}$ | （ ${ }_{\text {（ })^{\text {d }} \text { ）}}$ |  | 22，（D） | $\cdots$ | idi |  |  |
|  | ${ }_{207}^{170}$ | $\underset{\substack{120,424 \\ 72,53}}{\substack{\text { a }}}$ | 12 | 㐌， 3,389 | 46 63 |  | ${ }_{56}^{50}$ |  | ${ }_{23}^{19}$ | $\underset{\substack{13,821 \\ 7,536}}{1,86}$ | 13 17 17 | $\xrightarrow[\substack{8.353 \\ 5,926}]{1.926}$ | 2 | 2， $2 \times 4.2$ | ${ }^{8}$ | ${ }_{\substack{2 \\ 6,450 \\ 3,550}}$ |  | 2，200 |  | － |
|  | $\begin{array}{r}179 \\ \hline 1\end{array}$ | $\underset{\substack{18,27 \\ 898}}{\text { 2，}}$ | 7 | 1，052 | 60 | 6，457 | 40 |  | 18 | 1，84 | 15 | 1，492 | 4 | （D） | ${ }_{3}^{10}$ | ${ }^{3,689}$ |  | （D） |  | e，${ }^{\text {e，} 758}$ |
| Send，gravel，crushed stone distritutors： |  |  | 3 |  |  | 2，067 | 10 | 3，284 |  | ${ }^{652}$ | 5 | 451 |  |  |  | （D） |  | （D） |  | 2，326 |
| Establlshments operated entlre yoar $\forall 1 \mathrm{t}$ annual sales of－ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \＄2，000，000 and over．．．．．．．．．．．．．．．．．．．．．．．．．． | 4 |  |  | $\cdots$ |  |  |  |  |  |  |  | （D） |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r}13 \\ 29 \\ \hline 8\end{array}$ | －19，288 | ．． | （ij） | ${ }^{12}$ | 8，529 | 4 |  | 1 | （d） | 2 | $\cdots$ | 2 | （3） |  | 6，025 | $\ldots$ | $\ldots$ | 1 | （D） |
|  | 66 461 |  |  | （D） | 19 | ciso | 178 | ¢， 6.292 | 4 | 1．157 | 8 |  | i | （ij） |  | 2，365 |  |  |  |  |
| $\mathrm{E}_{5}$ tabl 1 shmentis not operated entire year．．．．． | ${ }_{23}{ }^{23}$ |  | 33 | $\xrightarrow{1,202}$ | 57 | ¢ | ${ }^{108}$ | 6.607 | 4 | 2，172 | $\stackrel{49}{1}$ | ${ }^{3.17}$（17） | 13 1 | ${ }^{937}$ | $\stackrel{59}{4}$ | ${ }^{2,765}$ | $3{ }_{2}$ | ${ }^{1.459}$（D） | ${ }_{5}^{6}$ | 3，750 |
| Otber construction materials distributors： Establishmeats operated eatlre year wth annual seles of－ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| antiole |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| （1， | 132 208 | 180，400 |  | （D） | 26 | 35，116 | 27 | 36，112 | 10 | 16，923 |  | 21，933 |  | 9，615 |  | ${ }_{\text {2，}}^{12,113}$ |  | （D） |  | ${ }_{\substack{24,692}}^{11,299}$ |
| \％ 2000000 to te9， | 366 | ${ }^{116,141}$ | ${ }^{17}$ | 5，556 | ${ }_{89} 8$ | 29，491 | ${ }_{85}$ |  |  | 7，596 |  | 23，401 |  | 9，017 |  | 7，7，380 |  | $\underbrace{\substack{\text { a }}}_{\substack{9,272 \\ 2,813}}$ |  | cinems |
| Estabil shman Ls not operateed entire year．．．． | ${ }_{87}^{64}$ | － $\begin{aligned} & \text { 56，53，} \\ & 16,999\end{aligned}$ | 4 | － 3 3，60 | $\stackrel{143}{18}$ | 4， $\begin{aligned} & 13,4.47 \\ & 4,032\end{aligned}$ | $\xrightarrow{142}$ | 11， 1 1，253 | S | $\begin{aligned} & 4,567 \\ & 3,565 \\ & 3,565 \end{aligned}$ | $\begin{aligned} & 96 \\ & 10 \end{aligned}$ | $\begin{gathered} \substack{2,781 \\ 2,403} \end{gathered}$ | 23 3 | （1，698 | $\stackrel{2}{5}$ | $\begin{gathered} 1,1,390 \\ 5,062 \\ 652 \end{gathered}$ | 20 |  | 75 |  |
| Machieery，Equipment，Supplies Distributors |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Atr oondtitioning，commercial refriferation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| equipment $\mathbb{1}$ stributors： <br> Establishmeats operated entire year with |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \＄2，000，000 ofd over．．．．．．．．．．．．．．．．．．．．．． |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ． 56 | ${ }^{76,959}$ | $\cdots$ |  | 12 | 19，863 | $1{ }_{12}^{1}$ | 15，328 |  |  |  |  |  | （D） |  |  |  |  |  |  |
| \＄200，000 to k99， | ＋181 | 106，939 | ${ }_{28}^{11}$ | 7， $\begin{aligned} & 7,258 \\ & 8,393\end{aligned}$ | ${ }_{82}^{24}$ | lis，932 | ${ }_{87}^{31}$ | 21， 27.418 | 15 35 | coter | ${ }_{62}^{23}$ |  | 4 | ${ }_{3}^{3,604}$ | ${ }_{25}^{22}$ |  |  | 3，361 |  | 20，825 |
| Estabi shaneats mot operated entire year．．．．．．．： | ${ }_{82}^{1,068}$ | 93,179 <br> 14,416 | 53 | 4，4800 62 | 235 11 | ciele | 236 |  |  |  |  |  |  |  | 120 |  |  |  |  |  |
| Establishmeats dot operated entire year．．．．．．． | ${ }^{82}$ | 14，416 | 3 | ${ }_{624}$ | 11 | 2，864 | 14 | 1，3\％ |  | ${ }_{832}$ | 15 | 3，432 | ${ }_{3}$ | ${ }_{5}^{5,1}$ | 10 | 1， 20 | 0 | 3，9 | 14 | 3，450 |
| Commercial machnes，equipmeat distributors： |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 退 |  | cin21,573 <br> 13,016 |  |  |  | 27，158 | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 4 | ${ }_{22,366}^{13,016}$ |  |  |  | $c39266192$ | ${ }_{7}^{2}$ |  | $\ldots$ | （D） | $\cdots$ |  |  | （D） |  |  | $\ldots$ | ．．． |  |  |
|  | ${ }_{4}^{1,164}$ | ${ }_{\text {4，}}^{\substack{\text { 4，} 1950 \\ \hline 180}}$ |  | 2， | 326 | 9， 9,247 | ${ }^{*}$ | 10，336 | 16 | 4,2026 | 13 | 3，4\％1 |  |  | 12 |  |  | 1，485 |  |  |
| Estabilshmats not operated entire yed | $\bigcirc 65$ | 10，829 | $\stackrel{50}{3}$ | 3,420 4 | ${ }_{11}^{226}$ | cis，15,42 <br> 5,20 | 216 10 |  | 109 3 | －7，256 | ${ }_{11}^{149}$ | ${ }_{\substack{9 \\ 9 \\ \hline 175}}$ | $\stackrel{5}{4}$ | －3，398 | $\stackrel{143}{3}$ | 7，670 | $\stackrel{49}{7}$ | ${ }^{3.455} 160$ | ${ }_{13}^{168}$ | 12， 6.54 |
| Restaurant，botel supply bouses（priactpalis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Esthubishnats operated antire year with |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \＄2，000，000 and orer．．．．．．．．．．．．．．．．．．． |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\$ 1,000,000$ to $\$ 1,999.000$ |  | 28， 28.057 | $\cdots$ |  | ${ }_{3}^{2}$ | 3， 3.24 | $\frac{1}{4}$ |  | $\ldots$ | ．．．： |  |  |  |  |  |  |  |  |  | cise |
| 隹 | 49 127 | － |  |  | ${ }_{33}{ }^{9}$ |  | ${ }^{6}$ | 4，176 | 4 | 3，260 | 10 | ${ }_{6}^{6,621}$ |  | （b） | ， | 2，867 |  | 2，308 | ${ }^{8}$ | ¢， |
|  | 357 | 32，123 | 39 | 3，090 | 102 | ｜ | ${ }_{6}^{26}$ | 5，573 | 21 | 2，464 | ${ }_{4}{ }^{15}$ | 4，7691 | 12 | 2，370 | 24 | 2.451 | 12 | 1，585 | 3 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Table 2B. MERCHANT WHOLESALERS: 1994 -SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC BY KIND OF BUSINESS-Continued
Establishments and Sales

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC BY' KIND OF BUSINESS-Continued
Establishments and Sales

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{K1nd of business and seles alze of estebllshment} \& \multicolumn{2}{|l|}{United States} \& \multicolumn{2}{|l|}{New Engiand} \& \multicolumn{2}{|l|}{Mlddie Atlantle} \& \multicolumn{2}{|l|}{East North Central} \& \multicolumn{2}{|l|}{Vest North Centrel} \& \multicolumn{2}{|l|}{South Atlantic} \& \multicolumn{2}{|l|}{Eent South Central} \& \multicolumn{2}{|l|}{Ves: South Central} \& \multicolumn{2}{|l|}{Mountsin} \& \multicolumn{2}{|l|}{Pacrele} \\
\hline \& \[
\begin{gathered}
\text { Satab- } \\
11 \mathrm{sb-} \\
\text { ments } \\
\text { (Number) }
\end{gathered}
\] \& \[
\begin{aligned}
\& \text { Sales } \\
\& (\$ 1,000)
\end{aligned}
\] \& \[
\begin{array}{|c}
\text { Estab- } \\
\text { 11sh- } \\
\text { ments } \\
\text { (Mumber) }
\end{array}
\] \& \[
\left\{\begin{array}{l}
\text { Sales } \\
(\$ 1,000)
\end{array}\right.
\] \& \[
\left(\begin{array}{c}
\text { Estab- } \\
11 \mathrm{sh}- \\
\text { ments } \\
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\begin{aligned}
\& \text { SAl } 1 \text { BB } \\
\& (\$ 1,000)
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\begin{gathered}
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11 \mathrm{sh}- \\
\text { wents } \\
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\begin{aligned}
\& \text { Sales } \\
\& (\$ 1,000)
\end{aligned}
\] \& \[
\begin{gathered}
\text { Estab- } \\
113 b- \\
\text { ments } \\
\text { (Number) }
\end{gathered}
\] \& \[
\begin{gathered}
5 \mathrm{~s}, \mathrm{es} \\
(\$ 1,000)
\end{gathered}
\] \& \[
\begin{gathered}
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\text { ments } \\
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\& \text { Sales } \\
\& (\$ 1,000)
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\text { ments } \\
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\left\{\begin{array}{l}
5 \text { ales } \\
(\$ 1, \infty)
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\] \& \[
\left\lvert\, \begin{gathered}
\text { Estab } \\
11 \mathrm{sb}- \\
\text { ments } \\
\text { ( Bumber) }
\end{gathered}\right.
\] \& \[
\begin{gathered}
\text { Seleb } \\
(\$ 1,000)
\end{gathered}
\] \& \[
\begin{gathered}
\mathrm{B}_{\mathrm{B} t \mathrm{a} b-} \\
11 \mathrm{sb}- \\
\text { ments } \\
(\text { Uumber })
\end{gathered}
\] \& \[
\begin{gathered}
\text { Seles } \\
(\$ 1,000)
\end{gathered}
\] \&  \& \[
\begin{aligned}
\& \text { Seles } \\
\& (\$ 1, r, 0)
\end{aligned}
\] \\
\hline \multirow[t]{8}{*}{\begin{tabular}{l}
Mohirsry, Equipment, Supplies Distributors-Con. \\
professional equipment, supplies distributors-Con. \\
Surglcal, medical, hospltal supply houses: \\
Establlshamts operated ontire year with annual sales of - \\
\$2,000,000 and over........................ \\
\$1,000,000 to \(\$ 1,999,000 . . . . . . . . . . . .\). . \\
\$500,000 to \$999,000. ....................... \\
\(\$ 200,000\) to \(\$ 499,000\)
\(\qquad\) Establlshments not operated entire yoar....
\end{tabular}} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& 18 \& 79,876 \& 1 \& (D) \& 6 \& 27,640 \& 3 \& 15,689 \& 3 \& 16,690 \& 2 \& (D) \& \& \& 1 \& (D) \& \& \& 1 \& (D) \\
\hline \& 52 \& 69,517 \& 2 \& (D) \& 13 \& 16,192 \& 10 \& 13,410 \& 5 \& 6,776 \& 6 \& 8,120 \& 2 \& (i) \& 3 \& 3.596 \& 1 \& (D) \& 10 \& 14,975 \\
\hline \& 103 \& 73,078 \& 5 \& 4,478 \& 20 \& 13.727 \& 15 \& 10,926 \& 12 \& 8,230 \& 15 \& 10,552 \& 9 \& 5,524 \& 10 \& 6,531 \& 4 \& 2,532 \& 23 \& 9,378 \\
\hline \& 200 \& 64,015 \& 9 \& 2,716 \& 60 \& 18,805 \& 27 \& 8,800 \& 12 \& 4,006 \& 15 \& 5,217 \& 10 \& 3.299 \& 23 \& 7,408 \& 11 \& 2,972 \& 33 \& 10,792 \\
\hline \& 404 \& 32,780 \& 26 \& 2,066 \& 168 \& 13,140 \& 54 \& 3,798 \& 31 \& 2,505 \& 27 \& 2.502 \& 8 \& 750 \& 31 \& 2.667 \& 9 \& 1,182 \& 50 \& \\
\hline \& 23 \& 2,223 \& 1 \& (D) \& 5 \& 715 \& 5 \& 824 \& 2 \& (D) \& 5 \& 352 \& ... \& ... \& 2 \& (D) \& 1 \& (D) \& , \& (D) \\
\hline \multirow[t]{6}{*}{} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& 2 \& (D) \& \(\ldots\) \& \& , \& (D) \& 1 \& (D) \& \(\cdots\) \& \& \(\ldots\) \& \(\cdots\) \& \(\ldots\) \& \(\ldots\) \& \& \& \(\ldots\) \& \(\ldots\) \& , \& - \\
\hline \& \(\begin{array}{r}6 \\ 31 \\ \hline\end{array}\) \& 19, \({ }^{(233}\) \& \(\ldots\) \& \(\cdots\) \& 2 \& (D) \& \(\cdots\) \& 4,761 \& 1 \& (D)
2.305 \& \(\cdots\) \& 1,620 \& \(\cdots\) \& \(\cdots\) \& 2 \& (D) \& \(\cdots\) \& \(\ldots\) \& \& - \(\mathrm{L}_{4}\) \\
\hline \& 136 \& 41,922 \& 6 \& 1,611 \& 35 \& 10,946 \& 37 \& 11,865 \& 11 \& 3,242 \& 10 \& 3.251 \& \(\stackrel{\square}{8}\) \& 2.527 \& 5 \& 1, 1.541 \& 3 \& \% \(\because 8\) \& \& 6,251 \\
\hline \& 54 \& 46,451 \& 26 \& 1,964 \& 166 \& 13,682 \& 126 \& 10,447 \& 59 \& 5.693 \& 41 \& 3,750 \& 19 \& 1,934 \& 32 \& 2,857 \& 2 \& 1,503 \& \& \(\cdots 611\) \\
\hline \& 23 \& 2,964 \& \& (D) \& 7 \& 1,340 \& 5 \& 366 \& \& (D) \& , \& (D) \& , \& (D) \& \& (D) \& \& . 50 \& 3 \& 382 \\
\hline Otber professlonal supplies distributors: Establishments aperated entire year wlth annual sales of- \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \$2,000,000 and over................... \& 13 \& 51,083 \& \(\cdots\) \& \& 7 \& 35,479 \& 2 \& (D) \& 1 \& (D) \& \& (D) \& \(\cdots\) \& \(\cdots\) \& 1 \& (D) \& \(\cdots\) \& \(\ldots\) \& \& (D) \\
\hline \$1,000,000 to \$1,999,000. . . . . . . . . . . . . . . \& 25 \& 33,298 \& 1 \& (D) \& \& 13,301 \& 5 \& 5,937 \& 1 \& (D) \& 3 \& 3,931 \& \% \& \(\ldots\) \& 4 \& 5,069 \& \(\ldots\) \& \(\ldots\) \& \& (D) \\
\hline \$500,000 to \$999,000......................... \& \(\frac{22}{72}\) \& 15.132
22.825 \& , \& (D)
2,934 \& \({ }^{6} 1\) \& - \(\begin{aligned} \& 3,854 \\ \& 6,496\end{aligned}\) \& 15 \& 5.677
4.055 \& \(\cdots\) \& (D) \& 7 \& ( \({ }^{\text {(D) }}\) \& \(\cdots\) \& (D) \& 5 \& \({ }^{3,142}\) \& \(\cdots\) \& (D) \& \& \\
\hline Less than \(\$ 200,000 . . . . . . . . . . . . . . . .\). . \& 329 \& 25.145 \& 21 \& 1,677 \& 86 \& 6,653 \& 57 \& 3,995 \& 25 \& 1.581 \& 45 \& 3.128 \& 15 \& 938 \& 43 \& 4,192 \& 3 \& 243 \& 3. \& 2,638 \\
\hline Establishments nat operated entire yeer.... \& 19 \& 5,187 \& \& \& - \& 1.218 \& 4 \& 2,863 \& 1 \& (D) \& 2 \& (D) \& 2 \& (D) \& \(\ldots\) \& \(\cdots\) \& , \& ... \& \& ... \\
\hline \multirow[t]{7}{*}{\begin{tabular}{l}
Service establishment supply houses. \\
Beauty, barber supply houses: \\
Establishments apersted entlre year with annual sales of \\
\(\$ 2,000,000\) and over.
\(\qquad\) \(\$ 1,000,000\) to \(\$ 1,999,000 . . . . . . . . . .\). \\
Ssou, ,00 to \(\$ 999,000 . . .\). \\
\(\$ 200,000\) to \(\$ 295,000\).
\(\qquad\) \\
Less than \(\$ 200,000\). . . . . . . . . . . . . . . . . . . . . \\
Establlshments not operated ontlre year....
\end{tabular}} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \& \& \(\ldots\) \& \(\cdots\) \& \(\cdots\) \& \(\cdots\) \& \(\ldots\) \& \(\cdots\) \& \(\ldots\) \& \& \& \\
\hline \& \(9{ }^{2}\) \& 12,832 \& \(\cdots\) \& \(\cdots\) \& 1 \& (D) \& 5 \& 6,584 \& \(\frac{1}{2}\) \& \& \(\cdots\) \& (D) \& \(\cdots\) \& (0) \& \(\cdots\) \& \(\cdots\) \& \(\stackrel{3}{2}\) \& ï \& \& \\
\hline \& \({ }^{26}\) \& 16,630 \& \(\cdots\) \& 3,54.3 \& 10 \& 6,375
11,248 \& 30 \& 3,54
3,557 \& \({ }_{15}^{2}\) \& -,587 \& 25 \& 7,341 \& 7 \& 2.351 \& 17 \& 4.854 \& 2 \& 2,584 \& 24 \& 7,302 \\
\hline \& 657 \& 55,608 \& 38 \& 3.241 \& 159 \& 12,108 \& 118 \& 10,697 \& 54 \& 5,003 \& 89 \& 7.017 \& 40 \& 3.003 \& 83 \& 7,328 \& 12 \& 1,015 \& \& 6,256 \\
\hline \& 28 \& 2,954 \& 2 \& (D) \& 5 \& 603 \& 6 \& \& 2 \& (D) \& 4 \& 115 \& 1 \& (D) \& 2 \& (D) \& ... \& ... \& 6 \& 76 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Jenitors' supply thouses: \\
rstablishments operated entlre year with annual sales of -
\end{tabular}} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& 4 \& 13,373 \& \(\cdots\) \& \(\cdots\) \& \& \& , \& \& 3 \& (D) \& 1 \& (D) \& \(\cdots\) \& \(\cdots\) \& \(\cdots\) \& \(\cdots\) \& \(\cdots\) \& \(\cdots\) \& 2 \& \(\cdots\) \\
\hline \$1,000,000 to \$1,999,000 ................ \& 21 \& 11,914 \& \& \& \& 4,329 \& 2 \& (D) \& \& (D) \& \& \& \& \& \& \& \& \& 2 \& Di \\
\hline \$500,000 to \$999,000 . . . . . . . . . . . . . . . . . \& 21 \& 14.287 \& \& (D) \& \& 4.75 .4 \& , \& 2,208 \& 1 \& (D) \& 2 \& (D) \& 1 \& (D) \& 3 \& 1.889 \& \& \(\ldots\) \& 3 \& 2,111 \\
\hline \$200,000 to \$. \(999,000 .\). \& 116 \& 35,938 \& 3 \& 860 \& 23 \& -1,145 \& 24 \& 7,142 \& 11 \& 3.162 \& 20 \& \({ }^{6.059}\) \& \(\stackrel{4}{4}\) \& 1,169 \& 12 \& 3,904 \& 8 \& 2,808 \& \({ }^{1}\) \& 3,639 \\
\hline Less than \$200,000...................... \& \({ }_{6}^{660}\) \& 48,564 \& 40 \& 2,273 \& 130 \& 10.463 \& 141 \& 10,319 \& 68 \& 4,368 \& 78 \& 5.551 \& 38 \& 2,545 \& 74 \& 5,398

338 \& 25 \& 2,058 \& ${ }_{6}{ }_{6}$ \& 5. 589 <br>
\hline Establishments not operated entire yebr.... \& 33 \& 2,704 \& ... \& (D) \& 6 \& 592 \& 8 \& 202 \& 1 \& (D) \& 4 \& 696 \& 3 \& (D) \& 4 \& \& 1 \& \& $\epsilon$ \& <br>
\hline Laundry, dry cleaniag supply houses: Esteblishents operated entire year with annual sales of - \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \$2,000,000 add aver...................... \& 5 \& 12,701 \& $\cdots$ \& $\cdots$ \& 3 \& (D) \& 1 \& (D) \& \& \& \& \& \& $\cdots$ \& 1 \& (D) \& $\ldots$ \& $\ldots$ \& \& <br>
\hline \$1,000,000 t0 \$1,999,000................. \& 20 \& 29,109 \& * \& \& 6 \& 8,717 \& 3 \& 4,651 \& 1 \& (D) \& 3 \& 3,951 \& \& \& 2 \& (D) \& \& \& \& <br>
\hline \$500,000 to \$999,000 ..................... \& 46 \& 33,731 \& 3 \& 2,887 \& 12 \& 9,900 \& 6 \& 4,405 \& \& (D) \& 11 \& 6,741 \& 2 \& (D) \& 4 \& 2,347 \& 2 \& D) \& 4 \& 2.934 <br>
\hline \$200,000 to \$499,000. \& 112 \& 38.152 \& 7 \& 2.778 \& 16 \& 5,341 \& 27 \& 9,393 \& 6 \& 1,711 \& 20 \& 5,947 \& 11 \& 4,599 \& 11 \& \& 5 \& \& \& <br>
\hline Less than $\$ 2000000 . . . . . . . . . . . . . . . . . . .$. \& 227 \& 20.085 \& 10 \& 202 \& 48 \& 3,206 \& 53 \& -, 397 \& 22 \& 2,396 \& 25 \& 2,256 \& 12 \& \& 22 \& 2.025 \& 4 \& 532
502 \& 31 \& 3.051 <br>
\hline Establishnents not operated entire year.... \& 31 \& 12.829 \& 3 \& 529 \& 8 \& 1,538 \& 6 \& 4,416 \& 2 \& (D) \& 5 \& 2,319 \& 1 \& (D) \& 2 \& (D) \& 3 \& 502 \& 1 \& <br>

\hline | Shoe service wholesalers: |
| :--- |
| Establlsheents operated ontlre year whth onnual sales of- | \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \$2,000,000 and over..................... \& 2 \& (D) \& \& \& \& (D) \& \& \& $\cdots$ \& ... \& $\cdots$ \& $\ldots$ \& \& $\cdots$ \& \& \& \& $\cdots$ \& 1 \& (D) <br>
\hline \$1,000,000 to \$1,999,000................ \& 6 \& (D) \& \& 3,943 \& 1 \& (D) \& 2 \& (D) \& ... \& \& \& \& \& \& $\ldots$ \& $\cdots$ \& ... \& ig \& , \& <br>
\hline \$500,000 to \$999,000..................... \& 32 \& 23.575 \& 13 \& 7.112 \& 10 \& 7.060 \& 2 \& (D) \& ${ }^{3}$ \& 1,729 \& 3 \& 2,242 \& 2 \& (D) \& \& \& $\frac{1}{2}$ \& \& ${ }^{3}$ \& <br>
\hline \$200,000 to \$499,000 . . . . . . . . . . . . . . . . \& 107 \& 32,002 \& 13 \& 4.270 \& 28 \& 8,275 \& 20 \& 6,005 \& 13 \& 3,392 \& 7 \& 2,274 \& 12 \& (D) \& 10 \& 3.292 \& 5 \& (D) \& \& 2.386 <br>
\hline Less than $\$ 200000 . . . . . . . . . . . . . . . . . . .$. . \& 330

8 \& $$
\begin{array}{r}
32,386 \\
1,002
\end{array}
$$ \& 52

1 \& 3.869 \& ${ }_{1}^{101}$ \& 9,280 \& 58 \& 6,319 \& 29 \& $1,2,619$
$\ldots$ \& 38
2
2 \& $\stackrel{4.138}{(D)}$ \& 12
2 \& 1. ${ }_{\text {(D) }}(\mathrm{D})$ \& 11 \& 1.337
$\cdots$ \& ${ }^{6}$ \& 976
$\cdots$ \& 23 \& 2.390 <br>

\hline | Undertakers" supply houses: |
| :--- |
| Establishments operated entire year vith annual sales af- | \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \$2,000,000 and aver.................... \& $\cdots$ \& $\ldots$ \& $\cdots$ \& $\cdots$ \& $\cdots$ \& $\cdots$ \& $\cdots$ \& . \& $\cdots$ \& $\ldots$ \& $\cdots$ \& $\cdots$ \& \& $\cdots$ \& $\ldots$ \& $\cdots$ \& $\cdots$ \& $\cdots$ \& $\ldots$ \& $\cdots$ <br>
\hline \$1,000,000 to \$1,999,000................. \& \& \& \& \& \& \& \& \& \& $\cdots$ \& \& $\ldots$ \& $\cdots$ \& $\cdots$ \& $\ldots$ \& . \& . \& \& $\cdots$ \& $\cdots$ <br>
\hline \$500,000 to \$999,000 .................... \& 22 \& (D) \& 1 \& (D) \& 7 \& \& 1 \& (D) \& $\cdots$ \& $\cdots$ \& $\cdots$ \& \& \& \& \& \& \& \& $\because$ \& <br>
\hline Less thaz \$209000......................... \& 107 \& (D)
6,586 \& 3
5 \& 430 \& 37 \& 2,134
2,076 \& 19 \& 715
1,287 \& 2
15 \& ${ }^{\text {(D) }}$ \& 2
9 \& (D) \& 1
6 \& (D) \& 2
5 \& ${ }^{\text {(D) }}$ \& $\frac{1}{3}$ \& $1{ }^{\text {(D) }}$ \& a \& D 398 <br>
\hline Esteolistments not operated entire year..... \& - \& . 112 \& \& $\ldots$ \& \& \& \& ... \& 1 \& (D) \& 2 \& (D) \& \& \& \& \& \& (D) \& \& Di <br>
\hline
\end{tabular}


Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC

Table 2B. MERCHANT W'HOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC



Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC BY KIND OF BUSINESS-Continued
Establishments and Sales

Table 2B．MERCHANT WHOLESALERS：1954－SALES SIZE OF ESTABLISHMENT－UNITED STATES AND GEOGRAPHIC

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| $\begin{aligned} & \frac{a}{2} \\ & \frac{y}{9} \\ & \frac{3}{2} \end{aligned}$ |  |  | ！：：：： |  | ：：：敨 |  |
|  |  |  | ！：：：： | $\vdots^{-1+\text { の }} \vdots$ | ：$:^{\sim \infty}$ ： | ！：${ }^{\sim}$ |
|  |  |  | ！：：是亚 |  |  | E: |
|  |  |  | $\vdots \vdots:^{+\infty} \vdots$ | $\vdots^{\text {Nmanm }}$ | ammmma | $\rightarrow$－－rom |
|  |  |  | ：可包： |  | E－互： |  |
|  |  |  | $\vdots^{N-1} 0^{N} \vdots$ | ！ ：$^{\text {amber }}$ | $\cdots \cdots$ |  |
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|  |  |  | ！：：：： | $\vdots^{\sim+\infty}{ }^{\text {a }}$ ！ | maning | $\sum^{\text {N－v }}$ |
|  |  |  |  |  | อล룽․ |  |
|  |  |  | －rーM－$\vdots$ |  |  | －n6980 |
|  |  |  |  |  |  |  |
|  |  |  |  | －8が気 |  |  |
|  | 号 |  |  |  | 気： | 包患気合然合 |
|  |  |  | matam | maxag | ${ }^{-1}{ }^{\text {－1－9 }}$ ！ | NM－9at |
|  |  |  |  |  |  |  |
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Table 2C. MERCHANT W'HOLESALERS: 19ヶ4-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY' KIND OH BUSINESS


[^31]Table 2C. MERCHANT W'HOLESALERS: 1954-FREQUENCY DISTRIBUTION BY' SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

| Kind of business and sales size of establishment | Number of establishmentas having ratio or overating expense to sales of- |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Al1 } \\ & \text { estab- } \\ & \text { 11sh- } \\ & \text { ments } \end{aligned}$ | $\begin{gathered} \text { Less } \\ \text { than } \\ 5.0 \\ \text { percent } \end{gathered}$ | $\begin{aligned} & 5.0 \text { to } \\ & \text { p.9.9 } \end{aligned}$ | $\begin{aligned} & 7.0 \text { to } \\ & 8.9 \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 9.0 \text { to } \\ & 10.9 \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 11.0 \text { to } \\ & \text { 13.9 } \\ & \text { percent } \end{aligned}$ | $\left\lvert\, \begin{aligned} & 14.0 \text { to } \\ & \text { percent } \end{aligned}\right.$ | $\left\lvert\, \begin{aligned} & 17.0 \text { to } \\ & \text { percent } \end{aligned}\right.$ | $\begin{gathered} 20.0 \text { to } \\ 24.9 \\ \text { percent } \end{gathered}$ | $\begin{aligned} & 25.0 \text { to } \\ & 29.9 \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 30.0 \text { to } \\ & 34.9 \\ & \text { percent } \end{aligned}$ | $\begin{gathered} 35.0 \\ \text { percent } \\ \text { or mare } \end{gathered}$ |
| Grocery, Confectionery, Meat wholesalers-Continuea |  |  |  |  |  |  |  |  |  |  |  |  |
| Sperdalty-lithe grocery wholesalers-continued <br> Dalry products distritutors, total.............. <br> Establishments operated ent1re year with annual sales of - <br> $\$ 2,100,000$ $\$ 1,100,000$ and over....... $\$ 1,999,000$. $\qquad$ <br> \$500, ,000 to $\$ 499,000$. $\$ 200,000$ to $4 \angle 99,000$. <br> Less than $\$ 200,000$. <br> Establishments not operated entire year | 2,281 | 259 | 198 | 216 | 255 | 263 | 205 | 138 | 170 | 140 | 100 | 337 |
|  | 121 | 47 | 10 | 12 | 21 | 10 | 4 | 4 | 2 | 3 | 4 | 4 |
|  | 141 | 29 | 12 | 14 | 18 | 17 | 11 | 7 | 12 | 6 | 5 | 10 |
|  | 246 | 23 | 25 | 23 | 33 | 30 | 23 | 22 | 15 | 15 | 12 | 24 |
|  | 555 | 50 | 53 | 53 | ${ }_{6}^{64}$ | 61 | ${ }_{9}^{62}$ | 39 | 50 85 | 41 | 28 | 54 |
|  | 1,151 67 | 102 8 | $\begin{array}{r}93 \\ 4 \\ \hline\end{array}$ | 105 9 | 109 10 | 142 | 9 | 4 | 85 6 | 69 6 | $\begin{array}{r}48 \\ 3 \\ \hline\end{array}$ | 5 |
|  |  |  | 37 | 29 |  |  |  |  | 7 | 3 | 3 | 12 |
| Flour distributcrs, total. Establizhrents operated entire year with annual sales of - | 170 | 35 | 37 | 89 | 12 | 16 | 9 | 7 | 7 | 3 | 3 | 12 |
| Establishnents operated entire year hith anrual sales of- $\$ 2,000$,000 and over............................... | 10 | 7 | 1 | 1 | 1 | 2 | 2 |  | 2 | $\cdots$ | . | $\cdots$ |
|  | 26 29 | 6 | 4 | 8 | 2 | 2 3 | 2 | i | 2 | . | $\ldots$ | $\cdots$ |
| $\begin{aligned} & \$ 500,000 \text { to } \$ 49,000 . \\ & \$ 200,000 \text { to } \$ 409,000 \\ & \text { Less thar } \$ 200,000 . . \end{aligned}$ <br> Establishments not operated entire year | 29 42 | 7 | 13 | ${ }_{8}^{7}$ | 4 | 6 | i | 3 | $i$ | . | $\cdots$ | $\cdots$ |
|  | 01 | 7 | 12 | 5 | 2 | 5 | 6 | 2 | 4 | 3 | 3 | 12 |
|  | 2 | 1 | $\cdots$ | .. |  |  | $\cdots$ | 1 | ... | $\cdots$ | $\cdots$ | $\ldots$ |
| Frosted, frozen food distributors, total...................... | 610. | 22 | 30 | 48 | 86 | 121 | 103 | 61 | 42 | 25 | 17 | 55 |
| Establishments operated entire year with annual sales or- | 50 | $\bigcirc$ | 4 | 3 | 8 | 10 | 9 | 5 | 4 |  | 1 | $\cdots$ |
| stablishoents operated <br> $\$ 1000$, 000 to \$1 994 000 | 71 | 5 | 6 | 7 | 8 | 15 | 26 | 9 | 2 | 1 | 2 | $\cdots$ |
|  | 112 | 1 | 5 | 78 | 13 <br> 30 | 35 31 31 | 24 30 | 112 | 14 | $\frac{1}{3}$ | 1 | 14 |
|  | 180 164 | 5 | 8 | 18 23 | 30 22 | 31 25 | 32 22 | 11 | $\begin{array}{r}14 \\ 8 \\ \hline\end{array}$ |  | $\stackrel{7}{7}$ | 30 |
| Estab1istments not operated entire year.............................................. | 164 33 | 2 | ${ }_{1}^{6}$ | 13 | 22 5 | 25 5 | 22 2 | 11 2 | \% ${ }^{8}$ | 13 | 2 | 0 |
| Soft arink distritutors, total................................ | 1,142 | 23 | 35 | 41 | 76 | 92 | 99 | 113 | 133 | 34 | 49 | 397 |
| Establifhmerits operated entire year with annual sales of - |  |  | 2 | 1 |  |  |  |  |  |  |  | 2 |
|  | 15 | ${ }_{3}$ | ${ }^{2}$ | 1 | $\cdots 3$ | $i$ | $\cdots$ | $i$ | $\ldots$ | 1 | 2 | 4 |
| \$2,000,000 and over <br> \$1,000,000 to \$1,999,000. <br> \$500,000 to $\$ 999,000$. | 22 |  | $\cdots$ | $\stackrel{1}{2}$ | 6 | 1 | $\cdots$ | 2 | 2 | 4 | , | 5 |
| \$200,000 to \$.99,000 <br> Less than $\$ 200,000$. <br> Ebtablishments not operated entire year | 103 | 3 | $\cdots$ | 1 |  |  | 11 | 18 | 15 |  |  | 27 337 |
|  | $\begin{array}{r}938 \\ \hline 57\end{array}$ | 12 | 30 3 | 37 | 57 3 | 78 4 4 | 82 6 | 87 5 | 113 | 62 7 | 4 | 337 22 |
|  |  |  |  |  |  |  | 6 |  |  |  | 2 | 22 |
| Other gracery spectalty wholesalers, total.................... | 2,364 | 287 | 223 | 218. | 300 | 208 | 220 | 150 | 163 | 122 | 7 | 312 |
| Establishrents operated entire year with annual sales of - <br> $\$ 2,000,000$ and over |  | 40 | 7 | 14 | 5 | 5 | 9 | 4 | 5 | 2 |  | 1 |
| \$1,001),000 to $\$ 1,999,000$. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . <br> $\$ 500,000$ to $\$ 999,000$ | 104 | 30 | 14 | 14 | 9 | 14 | 11 | 4 | 4 | 1 | 2 | 1 |
|  | 246 | 51 | 34 | 22 | 40 | 124 | 15 59 | 22 46 | 10 | 11 | 15 | 12 |
| \$200,000 to ${ }^{\$ 499,000}$..................................... | 613 1,235 | 67 92 | 69 94 | 61 61 | 142 | 14.4 | 129 | 76 |  |  |  | 23. |
| Less than $\$ 200,000 \ldots \ldots . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ | 1,235 | 7 | 94 5 | 102 | 14 | 11 | 12 | , | 4 | 7 | 2 | 17 |
| Farm Products (Edible) Distributors |  |  |  |  |  |  |  |  |  |  |  |  |
| Pouitry, poultry products distributors, total................... | 2,660 | 501 | 381 | 380 | 340 | 364 | 236 | 111 | 96 | 45 | 13 | 193 |
|  |  |  |  |  | 12 | 13 | 7 |  | 4 | $\ldots$ | $\ldots$ | 1 |
|  | 181 | 53 | 23 | 22 | 30 | 25 | 17 | 9 | 2 | $\cdots$ | ... |  |
|  | 334 | 69 | 67 | 55 | 36 | 38 | 30 | 12 | 12 | 1 | $\cdots$ | 14 |
|  | 642 | 125 | 98 | 113 | 93 | 84, | 50 | 22 <br> 58 | 18 |  |  | +126 |
|  | 1,258 | 173 | 163 |  | 156 | 192 | 128 4 |  | 56 4 | 31 4 | 10 | 126 12 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fresh rruit, vegetable wholesalers, total <br> Establishments operated entire year with annual sales of $\$ 2,000,000$ and over. <br> \$1,000,000 to $\$ 1,999,000$. <br> $\$ 50$, 000 to $\$ 999,000$. <br> \$200,000 to \$499,000. <br> Lesa than $\$ 200,000$. <br> Eatablishauats not operated ent1re year | 6,520 | 581 | 625 | 772 | 890 | 943 | 798 | 49 | 399 | 219 | 120 | 704 |
|  |  |  |  |  |  |  |  |  | 9 | 5 | 2 | 2 |
|  | 253 505 | ${ }_{48}^{68}$ | 49 | 55 | 80 | 83 | 79 | 34 | 33 | 18 | 9 | 17 |
|  | 952 | 81 | 90 | 112 | 232 | 145 | 238 | 83 | $\begin{array}{r}62 \\ 116 \\ \hline\end{array}$ | 31 56 | 13 28 | 147 |
|  | 2,684 | 113 | 151 | 200 349 | 227 396 | 262 392 | 236 302 | 148 162 | 116 170 | 56 | 28 62 | 147 |
|  | 2,932 | 253 .20 | 303 18 |  |  |  |  | 162 | 170 | 1018 | 62 6 | 442 |
|  | 194 |  | 18 | 21 | 25 | 30 | 17 |  |  |  |  |  |
| Beer, Whe, fistilled Spirits Wholebalers |  |  |  |  |  |  |  |  |  |  |  | 462 |
|  | 5,791 | 108 | 211 | 430 | 665 | 1,208 | 1,080 | 742 | 606 | 205 | 74 |  |
| Beer, ale diatributcra, totel <br> Establiahmenta operated entire year with annual aales of $\$ 2,000,00 \%$ and over. <br> \$1,000,000 to \$1,977,000. <br> \$500,000 to $\$ 799, \infty 00$ <br> $\$ 200,000$ to $\$ 429,000$. <br> Lesa than $\$ 200,000$. <br> Ratabligkrents not operated entire year. |  |  |  |  | 18 | 29 | 34 | 22 | 9 | 1 | 1 | 1 |
|  | 129 702 | 4 | 7 21 | 4 | 33 79 | $\begin{array}{r}59 \\ 178 \\ \hline\end{array}$ | 82 158 158 | 58 109 109 | 40 | 10 13 | 2 | ${ }_{4}^{2}$ |
|  |  | 25 | 21 53 | 45 141 | 216 | 178 | 1357 | 271 | 208 | 50 | 16 | 102 |
|  | 2,529 | 72 | 120 | 216 | 292 | 492 | 394 | 254 | 24. | 115 | 4 | 281 |
|  | 270 | 5 | 7 | 10 | 27 | 53 | 55 | 28 | 27 | 6 | 7 | 35 |
| Wine, distilled spirita wholeaalers, total. <br> Establiatmente operated entire year with annual sales or - <br> $\$ 2,000,000$ and over <br> $\$ 1,000,000$ to $\$ 1,399,000$ <br> $\$ 500,000$ to $\$ 999,000$ <br> $\$ 200,000$ to $\$ 499,000$ <br> Less than $\$ 200,000$. <br> Eetabliahnerta not operated entire year | 1,518 | 265 | 124 | 246 | 336 | 273 | 133 | 78 | 54 | 23 | 14 | 72 |
|  | 459311 | 50 | 58 | 101 | 143 | 75 | 16 | 10 |  | 4 | $\cdots$ | i $\quad$ i |
|  |  | 17 | 2713 | 6443 | 9541 | 68 <br> 38 | 21 | 10 | 12 |  |  |  |
|  | 237 | 37 |  |  |  |  | 25 <br> 35 | 12 | 12 16 | 4 | $\frac{3}{3}$ | 7 |
|  |  |  |  |  |  |  |  |  |  | 12 | 7 | 4 |
|  | $\begin{array}{r}220 \\ 38 \\ \hline\end{array}$ | 7 4 |  |  |  | 34 7 | ${ }^{3}$ | 3 | 1 | $\cdots$ | ... |  |
| Tobacco Distritutora |  |  |  |  |  |  |  |  | 34 |  | 8 | 76 |
| Tobacco distributors, tatel....................................... | 2,858 | 1,324 | 673 | 352 | 176 | 90 | 69 | 37 |  | 13 |  |  |
| Eatabliahnenta operated entire year with annual selea of \$2,000,000 and over................................................ | 384 | 105 | 105 | 46 | 24 | 9 | 3 | 1 | 1 | $\ldots$ | ... | ... |
|  | 583 | 282 | 150 | 86 | 38 | 13 | ${ }^{6}$ | 5 | 3 | $\cdots$ | 2 | - 21 |
| \$500,000 to ${ }^{4999,000}$. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 764 | 356 349 | 184 | $\begin{array}{r}103 \\ 85 \\ \hline\end{array}$ | 36 45 | 22 | 20 20 | 10 | ${ }_{9}$ | 4 | 2 | 27 |
| \$20x,000 to \$, | 734 335 | 349 119 | 161 | 85 28 | 25 | 27 | 19 | 11 | 12 | - 6 | , | 26 |
| Establichuenta not operated entire year | 58 | 25 | 13 |  |  |  |  |  | 2 | \| ... |  | 1 |

[^32]Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY' SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY' KIND OF BUSINESS-Continued


Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY' DISTRIBUTION BY' SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued


[^33]Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BI' KIND OF BUSINESS-Continued

| Kind of business and soles size of establishment | Number of establishments having ratio of operating expense to anles of - |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All estat-lishments | $\begin{aligned} & \text { Less } \\ & \text { than } \\ & 5.0 \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 5.0 \text { to } \\ & 6.9 \\ & \text { percent } \end{aligned}$ | $\begin{gathered} 7.0 \text { to } \\ 8.9 \end{gathered}$ percent | $\begin{aligned} & 9.0 \text { to } \\ & 10.0 \\ & \text { percent } \end{aligned}$ | $11.0 \text { to }$ <br> 13.9 percent. | 14.0 to 16.0 percent | $\begin{gathered} 17.0 \text { to } \\ 19.9 \\ \text { percent } \end{gathered}$ | $\begin{aligned} & 20.0 \text { to } \\ & 24.0 \\ & \text { percent } \end{aligned}$ | $\begin{gathered} 25.0 \text { to } \\ 29.9 \\ \text { percent } \end{gathered}$ | $\begin{gathered} 30.0 \text { to } \\ 34.9 \\ \text { percent } \end{gathered}$ | 35.0 percent or more |
| Fumiture, Howe Fumishing Wholegslers-Continued <br> Howe fursiehings, floor coverings wholesalers-Continued Curtain, drapery wholebalers, total. <br> Establishments operated entire year with annual sales of - <br> $\$ 2,000,000$ and over. <br> $\$ 1,000,000$ to $\$ 1,999,000$ $\qquad$ <br> $\$ 500,000$ to $\$ 999,000$. $\qquad$ <br> $\$ 200,000$ to $\$ 499,000$. $\qquad$ <br> Less than 200,000 . <br> Establishmente not operated entire year | 161 | 4 | 7 | 13 | 7 | 19 | 12 | 11 | 19 | $21$ | 11 | 37 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 7 | 2 | $\cdots$ | 2 | 1 |  | $\ldots$ |  | 2 | $\ldots$ |  | $\ldots$ |
|  | 10 | , | $\ldots$ | 2 |  | 2 |  | 2 |  |  | 1 | 2 |
|  | 19 |  | 3 | 2 | 1 | 1 | ; | 3 | 1 | 3 | 1 | 4 |
|  | 33 <br> 87 | 1 | 4 | $\stackrel{4}{3}$ | $\stackrel{4}{2}$ | 13 | 4 | 2 | 11 | 12 | 4 | 28 |
|  | 5 |  | $\ldots$ |  |  |  | 2 | 1 |  | 2 | ... | $\ldots$ |
| Domestics wholesalers, total.................................................. | 237 | 15 | 16 | 18 | 32 | 30 | 25 | 32 | 16 | 9 | 7 | 37 |
| Establishments operated entire year with annual sales of$\$ 2,000,000$ and over. | 15 | $\stackrel{2}{2}$ | 4 | 3 | 1 |  |  | 2 | 1 |  |  |  |
| \$1,000,000 to \$1,999,000.......................................... | 20 | 2 | 2 | . | 1 | 2 | $\because$ | 7 | 1 | : | $\cdots$ | $\ldots$ |
| \$500,000 to \$999,000.... | 34 | 1 | 1 | 5 | 6 | 6 | 5 | 5 | 1 | , | 1 | 3 |
|  | 53 | 4 | 4 | 5 | 8 | 8 | 9 | 10 | $\frac{1}{9}$ | 1 |  | 3 |
|  | 10: | 3 | 5 | 5 | 11 | 13 | 7 | 8 | 9 | 8 | 6 | 29 |
| Establishments not operated entire year...................... | 11 | 1 | $\ldots$ | .. | 5 | 1 | 2 | ... | ... | $\ldots$ | . $\cdot$ | 2 |
| Floor coveringa wholesalers, total....................................... Establishments operated entire year with annusl sales of - | 773 | 18 | 22 | 34 | 78 | 146 | 146 | 91 | 69 | 4 | 37 | 88 |
| Estatishments operated ent.re............................ | 69 | 4 | 2 | 3 | 5 | 25 | 19 | 4 | 6 |  |  | 1 |
| \$1,000,000 to \$1,999,000 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 99 | 2 | 3 | 5 | 17 | 31 | 22 | 11 | 4 | 1 | .. | 3 |
| \$500, 000 to \$999,000.... | 127 | 2 | 6 | 5 | 15 | 29 | 30 | 22 | 12 | 1 | , |  |
| \$200,000 to \$ $\$ 99,000$ | 210 | 3 | 6 | 13 | 28 | 46 | 51 | 24 | 9 | 9 | 12 | 9 |
|  | ${ }_{2}^{234}$ | ${ }_{6}^{6}$ | 5 | 7 | 11 | 10 | 18 | 28 | 34 | 29 | 20 | ${ }_{5}^{66}$ |
| Establishments not operated entire year...................... | 34 | 1 |  | 1 | 2 | 5 | 6 | 2 | 4 | 4 | 4 | 5 |
| Otber howe furntshings, specialties wholesalers, total......... Establishments operated entre year with annual sales of - | 1,130 | 33 | 42 | 43 | 84 | 99 | 108 | 107 | 172 | 117 | 90 | 235 |
| \$2,000,000 and over......................................... | 33 | 1 | 1 | 1 | 4 | 4 | 5 | 7 | 5 | 2 | 1 | 2 |
| \$1,000,000 to \$1,999,000. | 57 | 4 | 3 | 5 | 6 | 9 | 7 | 6 | 28 | 5 | 1 | 2 |
| \$500,000 to \$999,000.. | 115 | 2 | 6 | 7 | 7 | 14 | 12 | 11 | 28 | 13 | 3 | 10 |
| \$200,000 to \$49,000. | 245 | 19 | 11 | 11 | 17 | 26 | 23 | 32 | 47 | 31 | 13 | 27 |
| Less than $\$ 200,000$............. | ${ }_{6} 63$ | 19 | 17 | 19 | 46 | 43 | 57 | 4 | 77 6 | 63 | 64 | 179 15 |
| Paper, Allied Products wholesalers |  |  |  |  |  |  |  |  |  |  |  |  |
| Coarse paper and products wholesalers, total.......................... Establishments operated entire year with annual salea of- | 2,435 | 71 | 75 | 103 | 192 | 320 | 402 | 365 | 355 | 191 | 107 | 254 |
| \$2,000,000 and over.................................. | 102 | 13 | 6 | 5 | 8 | 14 | 27 | 10 | 10 | 3 | 4 | 2 |
| \$1,000,000 to \$1,999,000. | 215 | 10 | 9 | 6 | 18 | 33 | 48 | 47 | 28 | 9 | 6 | 1 |
| \$500,000 to \$999,000. | 383 | 11 | 5 | 20 | 24 | 56 | 80 | 78 | 65 | 22 | 6 | 16 |
| \$200,000 to \$99,000. | 657 | 15 | 18 | 32 | 53 | 90 | 123 | 106 | 109 | 51 | 23 | 37 |
| Less than \$200,000............ | 1,029 | 20 | 36 | 39 | 86 | 120 | 120 | 118 | 137 | 104 |  | 183 |
| Establishments not operated entire y | 49 | 2 | 1 | 1 | 3 | 7 | 4 | 6 | 6 | 2 | 2 | 15 |
| Printing and fine paper distributors, total............................... Establiahments operated entire year with arnual sales of | 865 | 39 | 37 | 37 | 71 | 118 | 120 | 113 | 135 | 78 | 32 | 85 |
| \$2,000,000 and over....................................... | 143 | 18 | 10 | 7 | 16 | 42 | 26 | 12 | 9 | 3 |  |  |
| \$1,000,000 to \$2,999,000 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 111 | , | 2 | 6 | 10 | 19 | 26 | 25 | 12 | 1 | 2 | 2 |
| \$500,000 to \$999,000....................................... | 145 | 5 | 5 | 5 | 8 | 18 | 22 | 30 | 29 | 14 | 5 | 4 |
| \$200,000 to \$499,000. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 168 289 | 5 | 7 | 7 | 13 | 11 | 23 23 | 18 28 | 38 47 | 25 34 | 7 | 14 |
| Establishments not operated entire year | 289 | . ${ }^{5}$ | 13 | 12 | 23 | 25 | 23 | 28 | 47 | 3 | 18 | ${ }_{4}^{61}$ |
| Stationery, office supplies wholesalers, total......................... Establishments operated entire year with arnusi sales of- | 1,564 | 28 | 40 | 38 | 76 | 82 | 105 | 98 | 187 | 225 | 199 | 488 |
|  | 21 | 1 | $\cdots$ | 1 | 3 | 1 | 4 | 5 |  |  | 4 | 2 |
| \$1,000,000 to \$1,999,000. | 30 | 1 | . | $\cdots$ | 1 | 5 | 3 | 2 | 3 | 8 | 18 | 6 |
| \$ $\$ 000,000$ to $\$ 7999,000 . .$. | 90 | $\cdots$ | 1 | 1 | ${ }^{6}$ | 17 | 6 | 5 | 49 | 12 | 18 | 27 |
| \$200,000 to $\$$ | $\begin{array}{r}318 \\ 1,058 \\ \hline\end{array}$ | 22 | 32 | 7 28 | 13 48 | 17 55 | 18 | 21 63 | 49 | 48 | 45 | 91 |
| Establishentents not operated entire year. | 1,058 47 | 22 | 32 2 | 28 1 | 48 3 | 17 1 | 73 1 | 63 2 | 123 3 | 150 7 | 122 7 | 342 20 |
|  | 193 | $\ldots$ | 2 | $\ldots$ | 6 | 4 | 6 | 10 | 18 | 25 | 29 | 93 |
| Establishments operated entire year with annual sales of $\$ 2,000,000$ and over. | 2 |  |  | $\cdots$ |  | $\cdots$ |  |  | 1 | . |  | 1 |
| \$1,000,000 to \$1,999,000. . | 5 | ... | $\because$ | $\ldots$ | $\cdots$ | $\ldots$ | 1 | , | 1 | 1 | 1 | 1 |
| \$500,000 to \$999,000. | 11 | ... | 1 | $\ldots$ | 1 | $\cdots$ | , | 1 | 1 | 1 | , | 4 |
| \$200,000 to \$ $1999,000$. | 36 |  | 1 | $\ldots$ | 2 | $\frac{1}{3}$ | 2 | 4 |  | 2 | 6 | 13 |
|  | 134 | $\ldots$ | $\ldots$ | $\cdots$ | 3 | 3 | 3 | 4 | 10 | 21 | 18 | 72 |
| Establishments not operated entire year...... | 5 | ... | ... | $\ldots$ | $\ldots$ | $\ldots$ | ... | , | $\ldots$ |  | 2 | 2 |
| Farm Products (Raw Materials) Merchanta |  |  |  |  |  |  |  |  |  |  |  |  |
| Cotton mercharta, total.......................................... | 581 | 368 | 53 | 4 | 37 | 21 | 10 | 10 | 7 | 5 | 4 | 22 |
| Establishments operated entire year witb annual sales of$\$ 2,000,000$ and over. | 236 |  |  | 13 | 9 | 5 | . |  |  | 1 |  |  |
| \$1,000,000 to \$1,999,000......................................... | 98 | 72 | 13 | 4 | 2 | 6 | $\ldots$ | $\because$ | $\ldots$ | 1 | $\ldots$ | 1 |
| \$500,000 to \$999,000. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 75 | 48 | 10 | 8 | 4 | 1 | $\cdots$ | 1 | $i$ | $i$ | .. | 1 |
| \$200,000 to \$499,000.......................................... | 77 | 34 | 9 | 10 | 9 | 2 | 4 | 3 |  |  | 2 | 2 |
| Lese than \$200,000................... | 80 | 10 | 7 | 8 | 12 | 7 | 6 | 5 | 3 | 3 | 2 | 17 |
| Establishments not operated entire year............................. | 15 | - | 3 | 1 | 1 | ... | ... | . | 1 | $\ldots$ | $\ldots$ | 1 |
| Grain mercharta, total........................... | 975 | 380 | 110 | 99 | 95 | 79 | 4 | 26 | 25 | 21 | 13 | 83 |
| Establiabents operated entire year witi annual aales of $\$ 2,000,000$ and over. |  |  |  |  |  |  | 4 | 2 |  |  |  |  |
| $\$ 1,000,000 \text { to } \$ 1,999,000 . \text {. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . }$ | 105 | 4 | 28 15 | 16 | 17 | 7 | 4 | $\ldots$ | 2 | 3 | $\frac{1}{2}$ | $\ldots$ |
| \$500, 0000 to \$999,000............ | 165 | 45 | 26 | 20 | 25 | 19 | 9 | 8 |  | 4 | 2 | $\cdots$ |
| \$200,000 to \$499,000. | 203 | 4 | 27 | 28 | 27 | 31 | 11 | $\stackrel{\square}{4}$ | 5 | 4 | 2 | 20 |
| Less then $\$ 200,000 . .$. ..................................... | 187 | 17 | 11 | 18 | 21 | 14 | 15 | 10 | 14 | 7 | 5 | 55 |
| Establishmente not operated entire year.......................... | 25 | , | 3 | 3 | 2 | 3 | 1 | 2 | $\ldots$ | 2 | 1 | 4 |
|  | 577 | 104 | 72 | 67 | 58 | 75 | 46 | 30 | 39 | 17 | 10 | 59 |
| Establishmente operated entire year with annual sales of$\$ 2,000,000$ and over. |  | 12 | 6 | 5 | 1 |  |  |  |  |  |  |  |
|  | 38 | 20 | 13 | 10 | 4 | 6 | 3 | 2 | $\cdots$ | 1 | $\cdots$ | $\cdots$ |
| \$500,000 to \$999,000 ...... | 91 | 25 | 13 | 16 | 14 | 9 | 2 | 4 | 5 | 1 | $\ldots$ | 2 |
| \$200,000 to \$3,99,000............ | 127 | 31 | 21 | 12 | 17 | 18 | 9 | 3 | 9 | 2 |  | 5 |
| Estabilshmente not opersted entire year | 257 12 | 15 | 18 1 | 23 1 | 21 1 | 37 1 | 29 | 20 1 | 23 | 12 | 10 | 50 |

Table 2C．MERCHANT w＇HOLESALERS：1954－FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO－UNITED STATES，BY KIND OF BUSINESS－Continued

| Kitd cit krinese and sales size of establishment | Nurber of establishments having ratio of operating expense to sales of－ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Ail } \\ & \text { estat- } \\ & \text { Ifsh- } \\ & \text { ments } \end{aligned}$ | $\begin{aligned} & \text { Less } \\ & \text { than } \\ & \text { s. } \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 5.10 \text { to } \\ & 6.0 \\ & \text { percent } \end{aligned}$ | $\left\lvert\, \begin{gathered} 7.0 \text { to } \\ 8.0 \\ \text { percent } \end{gathered}\right.$ | $\begin{aligned} & 9.7 \text { to } \\ & \text { i0. } 9 \\ & \text { percent } \end{aligned}$ | $\left\lvert\, \begin{gathered} 21.0 \text { to } \\ 13.7 \\ \text { percent } \end{gathered}\right.$ | $\left\|\begin{array}{c} 24 . \\ \text { 10. to } \\ \text { percent } \end{array}\right\|$ | $17.0 \text { to }$ 19．4 percent | $\left\lvert\, \begin{gathered} 20.0 \text { to } \\ 24.9 \\ \text { percent } \end{gathered}\right.$ | $\left\{\begin{array}{c} 25.0 \text { to } \\ 29.9 \\ \text { percent } \end{array}\right.$ | $\begin{gathered} 30.0 \text { to } \\ 34.9 \\ \text { percent } \end{gathered}$ | $\left\lvert\, \begin{aligned} & 35.0 \\ & \text { percent } \\ & \text { or more } \end{aligned}\right.$ |
| Farm Prosurta（Raw Materials）Mercharts－Coritinued <br> Livestrat（tx．ppt hseses，mules）Bistributors，tetal．．．．．．．．．．．．．．．．． <br> Estatis sments uperated entire year with annual sales of－ $\qquad$ <br>  <br> 末500， $71 \pi$ to $\$ 472,000$. $\qquad$ <br>  $\qquad$ <br>  <br> Establishments not operated entire year． | 如 ${ }^{5}$ | 381 | 51 | 31 | 37 | 20 | 23 | 11 | 24 | 12 | 14 | 65 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 118 | 11.1 | 3 | 2 | 2 | 1 | $\cdots$ | $\cdots$ | $\cdots$ | $\cdots$ |  | 1 |
|  | 1038 | ${ }_{78} 9$ | 27 | 3 9 | 9 | 1 | 2 | $\ldots$ | ＇i |  |  | 1 |
|  | 120 | 68 | 10 | 9 | 5 | 6 | ， | i | 1 | i | 1 | 7 |
|  | 12 E | 31 | 15 | $\varepsilon$ | 20 | 7 | 13 | 10 | 21 | 11 | 11 | 49 |
|  | 12 | 5 |  |  | 2 |  | ．． | ．．． | 1 | ．．． | 2 | 3 |
| leaf tubaceo dealers，tatal． <br> Establishments operated entire year with annual sales or－ $\$ 2,000,000$ and over． <br>  <br> Less than $\$ 200,000 . . . . . . . . . . .$. <br> Establishments not pperated entire year | 2334 | 47 | 20 | 17 | 22 | 43 | 13 | 11 | 28 | 4 | 10 | 29 |
|  | 27 | 7 | 4 | 1 | 4 | $\bigcirc$ | 1 | 2 | 1 | $\cdots$ | $\cdots$ | 1 |
|  | ${ }_{26}^{21}$ | 10 | 2 | 4 | 3 | 1 5 | 1 | $\cdots$ | 2 | 1 | 2 | 2 |
|  | 26 37 | 6 8 | 2 | 1 | 2 5 | 5 5 | 1 5 | 2 1 | 2 | 1 | 2 | 2 |
|  | $\begin{array}{r}37 \\ 10 . \\ \hline\end{array}$ | 118 | 20 | 6 | 7 | 24 | 4 | 5 | 9 | $i$ | 6 | 21 |
|  | 19 | 5 | 3 | 1 | 1 | 2 | 2 | 1 | 2 | 1 | ．．． | 1 |
| Raw wol，wool tops，mohair dealers，total． <br> Establishments operated entire year with annual sales or－ $\$ 2,000,000$ and over． $\qquad$ <br>  <br>  <br> \＄200， 100 to ${ }^{2}, 0, n 00$ ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． <br>  <br> Establishments nct operated entire year． | 282 | 108 | 46 | 34 | 19 | 22 | 12 | 5 | 10 | 5 | 3 | 18 |
|  | 62 | 40 | 12 | 3 | 3 | 2 | 2 |  | $\cdots$ |  |  |  |
|  | 48 | 27 | 12 5 | 6 | 2 | 5 | $\cdots$ | 2 | $\cdots$ | $\cdots$ | $\cdots$ | i |
|  | 48 | 23 | ${ }^{7}$ | 3 | 6 | 2 | 1 | 2 | $\ldots$ | $\cdots$ | $\ldots$ | 2 |
|  | 52 | 9 | 15 5 | 12 | 3 5 | $10^{3}$ | 6. | 1 | 3 7 | 1 | 1 2 | 13 |
|  |  |  |  |  |  |  | 6. |  |  |  |  | 13 |
|  | 3 | － | ． | 3 | $\ldots$ | ＇．${ }^{\prime}$ | ．${ }^{\text {a }}$ |  | ．．． | $\cdots$ | $\cdots$ | $\cdots$ |
| Other farm produets（raw materials）distributors，total． Estatlishments cperated entfre year with annual sales of－ $\qquad$ <br>  <br>  <br>  <br>  <br> Establishments not operated entire year． | 535 | 87 | 38 | 28 | 39 | 50 | 45 | 30 | 46 | 38 | 20 | 114 |
|  | 38 | 25 | 2 |  | 5 | 1 | 3 | ， | $\cdots$ | 1 | $\cdots$ |  |
|  | 40 | ${ }^{6}$ | $?$ | 6 | 8 | 4 | 3 | 3 |  |  | $\cdots$ | ＂${ }^{\text {i }}$ |
|  | 76 | 19 | 6 | 6 | 6 | 24 | 9 | 2 | 5 |  | 3 | 10 |
|  | 89 280 | 10 | $1{ }^{7}$ | 6 9 | 13 | 14 | 21 | 178 | 35 |  |  |  |
|  |  |  | ．．． | 1 | 1 | 2 | 1 | $\cdots$ | $\ldots$ | 291 | $\ldots$ | 9 |
| Automotive wholesalers |  |  |  |  |  |  |  |  |  |  |  |  |
| Motor vehicle distributors： <br> New，used autonobilt distributors，total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Establishments operated entire year with anmual sales of－ $\$ 2,900,900$ and over． $\qquad$ <br> $\$ 1$ ，000，（x）0 to $\$ 1,799,000$ ． $\qquad$ <br> \＄500， 000 to $\$ 219,000$ ． $\qquad$ <br> \＄200，100 to $\$ 499,000$ ． $\qquad$ <br> Less than $\$ 200,000$ ． <br> Establishruents not operated entire year．．．．．．．．．．．．．．．．．．．．．．．．．．．． |  | 129 | 51 | 63 | 63 | 98 | 95 | 62 | 77 | 73 | 56 | 130 |
|  | 897 |  | 51 | 6 |  |  | 2 |  |  |  |  |  |
|  | 38 70 | 15 20 | 3 <br> 5 | 5 2 | 3 5 | ${ }_{6}^{6}$ | $\begin{array}{r}9 \\ 15 \\ \hline\end{array}$ | 5 | 1 | $\cdots$ |  |  |
|  | 119 | 27 | 12 | 9 | 7 | － 14 |  | 7 | ${ }_{6}^{6}$ | 13 | 5 | 22 |
|  | 24.7 | 22 |  | 22 | $\begin{array}{r}19 \\ 29 \\ \hline 9\end{array}$ | 2835 | 30 | 16 | 19 | 23 | 8 |  |
|  | 393 |  | 17 12 | 24 |  |  | 36 | 31 | $\begin{array}{r}39 \\ 3 \\ \hline\end{array}$ | 31 | 38 | 964 |
|  | 30 |  | 2 | 1 |  |  | 3 | ．．． | 3 | 2 | 1 |  |
|  | 606 | 20 | 14 | 26 | 33 | 62 | 73 | 83 | 95 | 73 | 55 | 132 |
|  | 11 |  | 1 | 2 | 1 | 2 |  |  |  |  |  |  |
| Estaklishments operated entire year with annual sales of－ \＄2，000，000 and over $\qquad$ | 48 | $\cdots$ | 2 | 5 |  | 6 | $\cdots$ | 5 | 2 6 | $\cdots$ | $\cdots$ |  |
|  | 95 | $\cdots$ | 3 | 4 | 7 | 10 | 15 | 18 | 19 | 5 | 5 |  |
|  | 212 | 8 | 4 | 6 | 10 | 17 | 25 | 34 | 31 | 23 | 19 |  |
|  | 270 |  | 32 | 8 | 14 | 225 | 24 | 222 |  | 4 | 27 |  |
|  | 30 |  |  | 1 |  |  |  |  | 5 |  | 1 | 76 8 |
| tomative equipment，tire－tube whole Autorotive parts，accessories Jobb | 12，563 | 104 | 110 | 150 | 412 | 457 | 759 | 968 | 2，319 | 2，475 | 1，692 | 3，117 |
| Autorotive parts，accessories fobbers，total．．．．．．．．．．．．．．．．．． Estatiishments operated entire year with annuai sales of |  |  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} 5 \\ 20 \\ 106 \\ 496 \\ 2,362 \\ 728 \end{array}$ |
|  | 207 240 | 13 | $\stackrel{9}{6}$ | 2 | 18 | 14 | 26 | 29 | 58 | 38 | 16 |  |
|  | 675 | 16 | 6 | 8 | 42 | 29 | 42 | 65 | 166 | 122 | 73 |  |
| $\begin{aligned} & \text { \$200,00r to } \$ 4,001 \\ & \text { Less than } \$ 201,050 . \text {. } \end{aligned}$ <br> Establichents not operated entire year | 2，607 | 17 | 14 | 28 | 93 | 67 | 122 | 193 | 554 | 621 | 402 |  |
|  | 8，584 | 40 | 70 | 103 | 233 | 331 | 528 | 648 | 1，475 | 1，637 | 1，157 |  |
|  | 350 | 4 | 5 | 5 | 20 | ， | 25 | 16 | 46 | 49 | 43 |  |
|  | 207 | 3 | 1 | 1 | 11 | 14 | 21 | 14 | 37 | 4.4 | 18 | 43 |
|  $\$ 2,000,000$ and |  | 1 | ．．． | $\ldots$ |  | 1 |  |  |  |  | $\ldots$ | ．．． |
|  |  | ．．． | $\cdots$ | $\ldots$ | $\cdots$ | $\cdots$ | $\cdots$ | 1 | $\stackrel{\square}{2}$ | $\cdots$ | $\cdots$ | $\ldots$ |
| \＄500，000 t．\＄944，000 ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 18 | $\ldots$ | $\ldots$ | $\cdots$ |  |  | 1 | 3 | 3 | 7 | 2 | 2 |
| \＄200，000 to \＄409，000．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 51 | $\cdots$ | $\cdots$ | 2 | 2 | 2 | ， | 2 | 7 | 16 | ${ }^{6}$ | 6 |
|  | 120 | 2 | 1 | $\cdots$ | 7 | 10 | 11 | 0 | 23 | 20 | 10 | 30 |
| Ectablishmenta not operated entire year．．．．．．．．．．．．．．．．．．．．． | 9 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | 1 | $\ldots$ | 1 | 2 | ．．． | $\ldots$ | 5 |
| Tire，thke wholesalers，total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 1，207 | 18 | 22 | 54 | 59 | 97 | 72 | 92 | 178 | 250 | 134 | 311 |
|  |  | 1 |  |  | 1 |  | 1 | 2 |  | 1 |  |  |
|  | 35 | ． | 1 | 3 | 2 | 3 | 3 | 5 | 5 | 6 | 3 | 2 |
|  | 110 | 3 | 5 | 3 | 7 | 8 | 15 | 8 | 18 | 17 | 9 | 17 |
| 银边， | 311 | 4 | 2 | 18 | 1 n | 25 | 25 | 22 | 61 | 38 | 42 | 58 |
| Less trhath 喹＂1，D00 ．．．．．．．．．． | 645 |  | 12 | 28 | 29 | 57 | 43 | 51 | 89 | 83 | 73 | 221 |
| Eutatilouments rut operated entire year．．．．．．．．．．．．． | 48 |  | 1 | 2 | 4 | 4 |  | 4 | 5 | 5 | 7 | 12 |
| Electrinal．Electrontes，Appliance Distributors |  |  |  |  |  |  |  |  |  |  |  |  |
| Electrinal aparatua，supplies 1istributurs： Generai－iPne electrical goons distributors，total．．．．．．．．．．．．． | 559 | 28 | 82 | 105 | 125 | 76 | 60 | 28 | 15 | 3 | 3 | 14 |
| Establishments operated eritict year with annual sales of－ |  |  |  |  |  |  |  |  |  |  |  |  |
| 趹，Dut，hat and over．．．．．．．．．．．．．．．．．．．．．．．．．．． | 244 |  | 75 |  | 73 | 57 | 29 19 | 9 | 2 | $\cdots$ | ． | i |
|  |  |  |  | 35 3 | 34 12 | 24 12 | 19 10 | ？ | 2 | $\cdots$ | $\ldots$ | ${ }_{3}^{1}$ |
| \％ |  |  | 2 | 3 <br> 1 | 12 | 12 | 10 2 | $\cdots$ |  | $\cdots$ | 2 | 1 |
| 1．ess than it ${ }^{\text {a }}$ ， | 20 | 3 | 2 |  | 1 | $\ldots$ | ． | 4 | 1 | 1 | － | ？ |
| Estatliarsents that perated entre yoar．．．．．．．．．．．．．．．．．．．．．．． | 10 | 1 | 2 | 2 | 1 | 1 | ．．． | 1 | ．．． | ．．． | ．． | ？ |
| Whatige supplies distrimutus，trial．．． | 1，487 | 25 | 5 | 102 | 154 | 352 | 395 | 273 | 232 | 123 | 68 | 213 |
| Establistmants |  |  |  |  |  |  |  | 13 |  |  | 2 |  |
|  |  |  | 2 | 10 | 12 | 51 | 58 | 27 | 10 | 3 |  | 3 |
|  | $3 \%$ |  | ${ }^{2}$ | 24 | 36 | 18 | 1 | in | 37 | 10 | 10 | 17 |
|  | 0.11 | 6 | 1／6． | 36 | 48 | 109 | 161 | ＇\％ | 76 | 38 | 11 | $3{ }^{3}$ |
|  | 485 |  | 20 | 20 | 38 | 80 | 80 | 73 | 103 | 68 | 42 | 1，5 |
|  |  |  |  |  |  |  |  |  | 7 |  |  |  |

Table 2C. MERCHANT W'HOLESALERS: 19ヶ4-FREQUENCY DISTRIBUTION B1ं SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued


Table 2C. MERCHANT W'HOLESALERS: 1954-FREQUENCY' DISTRIBUTION BY' SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued


Hepresenta zero.

Table 2C. MERCHANT W"HOLESALERS: 19ヶ4-EREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued


Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY' SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY' KIND OF BUSINESS-Continued

| Find of business and sales size of eatsbliahment | Number of establishments having ratio of operating expense to eales of - |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { A11 } \\ & \text { estat- } \\ & \text { 1ish- } \\ & \text { ments } \end{aligned}$ | $\begin{aligned} & \text { Less } \\ & \text { than } \\ & 5.0 \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 5.0 \text { to } \\ & 6.9 \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 7.0 \text { to } \\ & 8.9 \\ & \text { percent } \end{aligned}$ | 9.0 to percent | $\begin{aligned} & 11.0 \text { to } \\ & 13.9 \\ & \text { percent } \end{aligned}$ | 14.0 to 16.9 percent | $\begin{aligned} & 17.0 \text { to } \\ & 19.9 \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 20.0 \text { to } \\ & 24.9 \\ & \text { percent } \end{aligned}$ | $\begin{aligned} & 25.0 \text { to } \\ & 29.9 \\ & \text { percent } \end{aligned}$ | $\left\lvert\, \begin{aligned} & 30.0 \text { to } \\ & 34.9 \\ & \text { percent } \end{aligned}\right.$ | $\begin{aligned} & 35.0 \\ & \text { percent } \\ & \text { or more } \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Establishuents operated entire year with arnual sales of - |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1,000,000 to \$1,999,000 ....................................... | 20 | . | $\ldots$ | $\ldots$ | 1 | 3 | 3 | 6 | 4 | 1 | $\cdots$ | 2 |
| \$500,000 to ${ }^{409}$, 000 . . . . . . | 14 | 1 | $\ldots$ | 1 | 1 | 1 | 1 | 1 | 5 | 1 |  |  |
|  | 38 | . | $\cdots$ |  |  | 6 | 4 | 4 | 15 | 2 | 2 | ${ }^{5}$ |
| Less than ${ }^{\text {q }} 2000000 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ | 60 3 | $\cdots$ | 3 | $\ldots$ | 3 | 6 | 4 | 4 | 12 | 5 1 | 5 | 18 |
| Mechanical power transmission equipuent distributors, total.... | 335 | 2 | 1 | 6 | 17 | 21 | 19 | 31 | 86 | 77 | 26 | 49 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1,00,000 to \$ $\$ 99,000 . . .$. | 49 | $\cdots$ | $\cdots$ | $\cdots$ | 5 | 4 | 1 | 3 | 20 | 8 | 3 | 4 |
| \$200,000 to \$494,000. | 125 |  | 1 | 1 | 6 | 9 | 8 | 13 | 40 | 29 | 9 | 9 |
| Less than ${ }^{\text {200 }}$ 200,000........................................ | 129 | 2 | $\ldots$ | 5 | 4 | 7 | 6 | 10 | 24 | 29 | 13 | 28 |
| Establishments not operated entire year.................... | 17 | . ${ }^{\text {a }}$ | $\ldots$ | .. | .. |  | 1 | 1 | ... | 8 | 2 | 6 |
| Mechanical rubber goods distributors, total.................... | 280 | 2 | 3 | 4 | 8 | 22 | 29 | 34 | 53 | 39 | 23 | 63 |
| Establishments operated entire year with annual sales of - |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 15 | , | $\cdots$ | 1 | 1 | 3 | .. | 2 | 3 | 3 | 1 | 1 |
| \$500,000 to \$499,000... | 47 | 1 | 1 | 1 | 1 | 1 | 6 | 10 | 7 |  |  | 9 |
| \$200,000 to \$4, $00,000$. . | 76 |  | 1 | , | 2 | 7 | 0 | 12 |  | 13 |  | 11 |
| Less than $\$ 200,000 . . .$. | 132 | 1 | 1 | 2 | 4 | 11 | 11 | 10 | 25 | 16 | 12 | 39 |
| Establishments not operated entire year..................... | 7 |  |  |  |  | .. | 1 | $\ldots$ | 2 | 1 | . |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1,000,000 to \$1,999,000.. | 10 | $\cdots$ | . | $\cdots$ | 6 | 2 | $\ldots$ | $\ldots$ |  |  | i | $\ldots$ |
| \$500,000 to \$799, $000 .$. | 25 | 2 | 1 | 6 | 8 | 3 | 1 | 3 | .. | 1 |  | 1 |
| \$200,000 to \$444,000.. | 34 | $\cdots$ | 3 | 3 | 4 | 5 | $?$ | 4 | 4 |  | 1 | 3 |
| Less than $\$ 200,000$. ................................... | 37 | 2 | 3 | 1 | 3 | 4 | 4 | 4 | 6 | 3 |  | 7 |
| Establishments not operated ertire year..................... | 2 |  |  |  | 1 | $\cdots$ |  | $\cdots$ |  |  | $\ldots$ | 1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 17 | . | $\ldots$ | 1 | $\cdots$ | 2 | 5 | 4 |  | . | 2 |  |
| \$500, ,0cio to \$799,000... | 43 | , | $\ldots$ | $\cdots$ | 3 | 10 | 8 | 4 | 5 | 5 | 1 | 6 |
| \$200,000 to \$299,000. | 54 | 1 | 2 | 2 | 6 | 5 | 8 | 8 |  | 6 | 3 |  |
|  | 73 | 2 | 2 | 4 | 2 | 4 | 6 | 6 | 10 | 7 | 3 | 27 |
| Establishments not opersted entire year...................... | 11 | . |  |  |  | 2 |  | 2 | 3 | 1 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$2,000,000 and over... | $\cdots$ | $\cdots$ | $\cdots$ | $\cdots$ | 1 | $\cdots$ |  | i | i | i | i | 7 |
| \$ 500,000 to $\$ 999,000$. | 14 |  | $\ldots$ | $\cdots$ | . | $\ldots$ | i | 1 |  |  | 1 | 10 |
| \$200,000 to \$4,99,000 | 61 | 1 | 2 | 1 | 3 | .. | 1 | 3 | 4 | 8 | 2 | 36 |
| Less than $\$ 200,000$..... | 277 | $\cdots$ | $\ldots$ | 2 | 7 | 9 | 13 | 14 | 29 | 31 | 22 | 150 |
| Establishments not operated entire year..................... | , | 1 |  |  |  |  |  |  |  | .. | 1 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$2,000,000 and over.................................. | 122 | 10 |  | 3 | $22^{7}$ | 14 | ${ }_{3}^{18}$ | 23 49 | 33 46 | 6 | ${ }_{17}^{2}$ | ${ }_{5}^{2}$ |
|  | 234 340 | 10 12 | 11 | 3 5 | 22 <br> 24 | 25 21 | 33 <br> 39 | 49 73 | 46 87 | 37 | 17 16 | - ${ }^{5}$ |
|  | 655 | 17 | 11 | 21 | 4 | 66 | 72 | 89 | 155 | 70 | 39 | 7 |
| Less tian $\$ 200,000 . . . . . . . . . .$. | ,485 |  | 12 | 26 | 10 | 91 | 127 | 112 | 216 | 147 | 170 |  |
| Ectab1iefments not perated entire year | 98 | 6 | 3 | , | 10 | 3 | 7 | 6 | 21 | 12 | 6 | 21 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 19 | $\cdots$ | $\ldots$ |  | $\cdots$ |  | $\ldots$ | 3 2 | 3 | ${ }^{12}$ | 10 | 3 |
| \$200, 0000 to \$499,000. | 128 | 1 |  | 2 | 4 | 2 | 7 | 6 | 21 | 39 | 30 | 16 |
| Less than $\$ 200,000$. ...................................... | 300 | , | 5 | 8 | 12 | 21 | 28 | 32 | 42 | 49 | 31 | 70 |
| Eatsb1ishmenta not oferated ent1re year...................... | 9 | .. | 1 | ... | $\ldots$ | $\ldots$ | 1 | ... | ... | 1 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 7 | $\cdots$ | ' ${ }^{\text {i }}$ | $\cdots$ | $\cdots$ | $\stackrel{i}{1}$ |  | $\ldots$ | $\ldots$ | ¢ | $\cdots$ | 5 |
| \$200, 000 to \$499,000 .............................................. | 29 |  |  | $\cdots$ | 1 | 1 | 1 | $\cdots$ | $\cdots$ | 5 | 5 | 10 |
| Less than \$200,000........................................... | 90 | 3 | 2 | 2 | 6 | 4 | 6 | 3 | 14 | 10 | 8 | 22 |
| Establishnents not operated entire year........................ | 1 | .. | ... | ... | ... | $\ldots$ | ... | $\ldots$ | ... | $\ldots$ | $\ldots$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 14 | $\ldots$ |  | 1 1 | $\ldots$ | ${ }_{5}^{1}$ | 1 | $\stackrel{4}{10}$ | 3 | 7 | 1 | 1 |
| \$200,000 to \$49,000............................................... | 61 |  | 2 | 4 | 3 | 3 | 7 | $\bigcirc$ | 18 | 5 | 5 | 8 |
|  | 133 | 2 | 3 | 8 | 7 | 9 | 12 | 14 | 17 | 19 | 15 | 27 |
| Establichmenta not operated ent1re year..................... |  | .. | ... | 1 | ... | 1 | 1 | $\ldots$ | ... | $\ldots$ | 1 | 4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

[^34]Table 2C. MERCHANT WHOLESALERS. 195. I FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHNENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY' KIND OF BUSINESS-COntinued


Kind of business and sales size of establishment

| Machinery, Equpoent Supples Distriutors-Continued |
| :---: |
| Proressiota equipcent, supplies distriburors-Continued |
| Optical gocds wholesalers, total......................... |
| Establishments operated entire year with arnual sales |
| \$2,000,000 and ever, . . . . . . . . . . . . . . . . . . . . . . . . . . . . |
| \$1,000,000 to \$1,990,000.. |
|  |  |
|  |
| Estatishments not operated entyre vear |
|  |  |
|  |
| Establishments operated entire year with annusi sales of- |
| \%2,000,000 and over . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |
|  |  |
|  |
| \$200,000 to $\$ n+9,000$. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |
|  |
| Establishmenta not operated entire year |

 ervice establishment supply houses:
Beauty, barber supply houser, total
Establishments opersted entire year with annual sales of -
$\$ 2,000,000$ and over. $\ldots \ldots$.
$\$ 1,000,000$ to $\$ 1,999,000$
$\$ 500,000$ to $\$ 909,000 \ldots$
$\$ 500,000$ to $\$ 909,000$.
$\$ 200,000$ to
$\$ 200,000$ to $\$ 290,000$.
Less than $\$ 200,000 .$.
Establishments not operated entire year.
Jenitors" supply houses, total...........................................
Establishments operated entire year with annual sales of
$\$ 2,000,000$ and over......
$\$ 500,000$ to $\$ 999,000$.
\$200,000 to \$99,000
Establishments not operated entire year
laundry, dry cleaning supply houkes, total
Establishments operated ent1re year with annual sales of
整 $1,000,000$ and over.......
\$1,000,000 to \$1,099,
$\$ 200,000$ to $\$ 499,000$.
Establishpents not opersted ent.................................
Shoe service wholesslers, total.
Establishments operated entire year with annual sales or -
$\$ 2,000,000$ and over....
$\$ 1,000,000$ to $\$ 1,990,000$.
$\$ 500,000$ to $\$ 999,000$
$\$ 500,000$ to $\$ 999,000$.
$\$ 200,000$ to $\$ 99,000$.
Less than $\$ 200,000$.

Undertakers' suppiy houses, total
Establishments operated entire year with arnual sales of -
$\$ 2,000,000$ and over..
\$1,000,000 to \$1,999,000.
$\$ 500,000$ to $\$ 999,000$.
$\$ 200,000$ to
$\$ 200,000$ to $\$ 499,000$.
Estabsishanten not operated entire year
Upholsterers' supply housea, total.
Establishments operated entire year with annual sales of-
$\$ 2,000,000$ and over.
$\$ 1,000,000$ to $\$ 1,999$,
\$200,000 to $\$ 499,000$
Less tban \$200,000.
Establishvents not operated entire year
Welders' supply houses, totai
Establishments operated entire year with annual aales of -
$\$ 2,000,000$ and over.
$\$ 1,000,000$ to $\$ 1,999,000$
$\$ 500,000$
$\$ 200,000$
to $\$ 399,000$
$\$ 200,000$ to $\$ 299,000$
Establishwents not operated entire year
Otber serrice establiahment supply bouses, total
Establishments operated eatire year with annual sales of.
\$2,000,000 and over.....................................................
$\$ 1,000,000$ to $\$ 1,999,000$.
$\$ 500,000$ to $\$ 999,000$
$\$ 200,000$ to $\$ 49,000$
Less than $\$ 200,000$.
.......................................

Tranaportation equipoent distrybutors:
Alrcraft, aeronautical equipent, parts distributors, total...
Estatlishments operated entire year with gnrual saies of -
$\$ 2,000,000$ and over..
$\$ 500,000$ to $\$ 79,000$.
$\$ 200,000$ to $\$ 49,000$.
Less than $\$ 200,000$.
Less than $\$ 200,000$................................................................
.. Representa zero.

Table 2C. MERCHANT WHOLESALERS. 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued


[^35]Table 2C. MERCHANT WHOIESALERS: 1994-FREQUENCY DISTRIBUTION BY' SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY' KIND OF BUSINESS-Continued


Table 2C. MERCHANT W'HOLESALERS. 1994-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued


Table 2C. MERCHANT WHOLESAEERS IG\&\&-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHNENT AND OPERATLNG EXPI:NSE RATIO-LNITED STATES, BY' KIND OF BLSINESS-COntinued

|  |  |  | unber of | estab1ishune | rits havitu | \& ratio of | operatit | ne expens | e tu sale | U- |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kind of business axd sales size of estathishment |  |  | $\begin{aligned} & 5.0 \text { to } \\ & \text { b. } 0 \\ & \text { percent } \end{aligned}$ | $\begin{gathered} 7.0 \\ 8.2 \\ \text { percent } \end{gathered}$ | $0.0 \text { to }$ percent | $\begin{aligned} & 11.9 .0 \\ & 13 ., \\ & \text { percent } \end{aligned}$ | $\begin{gathered} 1 \text { w. } 1 . \text { to } \\ 10.9 \\ \text { percent } \end{gathered}$ | $\begin{aligned} & 1 " .0 \text { to } \\ & 19.9 \\ & \text { percent. } \end{aligned}$ | $\begin{aligned} & 20.0 \text { to } \\ & 26.9 \\ & \text { percent } \end{aligned}$ |  | $\left\lvert\, \begin{gathered} 30.0 \text { to } \\ \text { parcent } \\ \text { par. } \end{gathered}\right.$ | $\begin{gathered} 35.0 \\ \text { percent } \\ \text { ur more } \end{gathered}$ |
| Cther Merchant inholesalers-Contznued <br> Fover, bulb, plant wholesalers-Continued <br> Bulb, plant distributors, total.............................................. <br> Establishments operated entire year with arnual sales of \$2,000,000 and over. $\qquad$ <br> * 500,000 to $\$ 799,000$. $\qquad$ <br> Less than $\$ 200,000$. <br> Establishuments not operated entire year.............................. | $11^{5}$ | 3$\cdots$$\cdots$$\cdots$$\cdots$ | 5.$\cdots$.33 | $\varepsilon$ | 2 | 8$\cdots$$\cdots$$\square$16$\cdots$ | 7 <br>  | 51$\cdots$13 | 13 | 1t, | 10 | 33. |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous products merchant wholesslers: <br> Forest products (except lumber) distributors, total............. | $56^{4}$ | 6t | 34 | 34 | 67 | 52 | 35 | 30 | 43 | st | 26 | 241 |
| Establishmente operated entire year with annual sales of - |  |  |  | 4 |  |  |  |  |  |  |  |  |
| \$2,000,000 end over................................... | 24 | ${ }_{\square}^{11}$ | 3 | 14762 | $\frac{1}{3}$ | 5 | 2 | 2 | ... |  | $\ldots$ | 1 |
|  | $\begin{array}{r}25 \\ \hline 5\end{array}$ | $1{ }^{7}$ | 3 |  | $\begin{aligned} & 3 \\ & 7 \end{aligned}$ | $\begin{array}{r} 5 \\ 11 \end{array}$ |  | ${ }_{3}$ | 377 | $\cdots,$ | $\cdots$ |  |
|  | 10 | 14 | 1.6 |  | 15 | 9 | 10 |  |  | 5 2 |  | 515203 |
| Less than $\$ 200,000 . . . . . . . . . . . . . .$. | 31 | $\stackrel{3}{2}$ | 13 |  | 383 | $2 \%$ | 19 | 23 | 311 | 28 | 18 |  |
| Establishments not operated entire year... |  |  |  |  |  | 2 | 1 | ... |  |  |  | 16 |
| General merchandise distributors, total......................... | 504 | 57 | 47 | 45 | 92 | 69 | 57 | 46 | 70 | 35 | 21 | 55 |
| Establishments operated entire year with arnual sales of - |  |  | 7 |  |  | 10 | 10 |  |  |  | .. |  |
|  | 65 60 | 18 | 4 |  | 7 | 10 5 | 20 |  | 7 | 2 | 422 | i |
| \$ \$500,000 to \$999,000.............................................. | 79 |  | 7 |  | 14 | 15 | 7 |  |  |  |  |  |
| \$200,000 to \$099,000.. | 136 | 8 | 13 | 12 | 32 | 18 | 16 | 10 | 15 | 10 | ${ }_{12}^{2}$ | 136 |
|  | 236 | 8 | 16 | $\stackrel{21}{2}$ | 39 | 23 | 15 | 19 | 32 |  |  | 36 |
| Establishments not operated entire year........................ | 18 | 1 |  | , | 4 | ... | 2 | 2 | $\cdots$ |  | 2 | 4 |
| Leather goods wholesalers, total............................... | 454 | 18 | 22 | 22 | 41 | 59 | 47 | 35 | 58 | 43 | 29 |  |
| Establishments operated entire year witn annual sales of $42,000,000$ and over | 12 | $\cdots$ | 1 | 3 |  | 2 | 1 |  |  |  | ... |  |
| \$1,000,000 to \$1,999,000........................................... | 5 |  | $\cdots$ | $\cdots$ |  | 1 |  |  | $\cdots$ | $\cdots$ | $\cdots$ |  |
| \$500,000 to \$990,000 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 34 | 25 | 2 |  | ij | 18 | 3 | $\cdots$ | 3 <br> 7 | 17 | $\cdots{ }_{3}$ |  |
| \$200,000 to \$409,000 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 297 |  | ${ }^{6}$ |  | 15 |  | 28 |  |  |  | $20^{3}$ | 4 10 65 |
|  | $\begin{array}{r}2915 \\ \hline 15\end{array}$ | 6 1 | 11 |  |  | ${ }^{31}$ |  | 25 | 4 | 33 2 | ${ }^{26}$ | 65 1 |
| Musical instrument, sheet mukic wholesalers, totak............. | 509 | 14 | 15 | 14 | 34 | 37 | 60 | 50 | 72 | 50 | 31 | 126 |
| Establishments operated entire year with annual sales of- |  |  |  |  |  |  |  |  |  |  |  |  |
| \$2,000,000 and over................................................................ | 31 | ${ }_{1}^{2}$ | $\cdots$ |  | 4 | $\cdots$ | 3 | 4 | 7 | 4 | 3 | ${ }_{3}$ |
|  | 48 | 3 | 1 | 2 | 1 | 4 | 9 | 11 | 7 | 5 | 1 | 4 |
| \$200,000 to \$490,000.... | 143 | 3 | 5 | 4 | , | 15 | 19 | 23 | 31 | 10 |  | 19 |
|  | 252 | 5 | 6 | 7 | 16 | 14 | 23 | 14 | 21 | 29 | 20 | 97 |
| Establishments tiot operated entire year..................... | 25 |  | 1 |  | 3 | 4 | 4 | 3 |  |  |  | 3 |
| Industrial yarns wholesalers, total................... | 222 | 47 | 27 | 28 | 16 | 23 | 16 | 3 | 21 | 26 | 5 | 28 |
| Establishments operated entire year with arnual sales of- |  |  |  |  |  |  |  |  |  |  |  |  |
| \$2,000,000 and over....................................... | 22 | 14 | $\bigcirc$ | , | 1 |  | , | ... |  | ... |  | - |
| \$1,000,000 to \$1,997,000................................... | 31 | 17 | 4 | 4 | ${ }_{5}$ | 5 4 | ; | . | $\frac{1}{3}$ |  |  | - |
| \$500,000 to \$799,000...................................... | 31 46 | 7 | 2 5 | 4 | $\stackrel{5}{4}$ | 1 | 3 | $\cdots$ | 7 | 5 | $i$ | 3 |
| \$200,000 to \$499,000 ............................................................... | 46 88 | 5 | 2 | 6 | 5 | 13 | 9 | 3 | 9 | 9 | 4 | 23 |
| Establishments not operated entire year......................... | $\checkmark$ |  | ... | , |  |  | 1 | ... | 1 | ... | ... | 1 |
| Bags, bagzing, burlap (textiles) distributors, totai.. | 659 | 25 | 22 | 32 | 42 | 66 | 58 | 58 | 92 | 79 | 50 | 135 |
| Establishmerts operated entire year with artual sales of- |  |  |  |  |  |  |  |  |  |  |  |  |
| \$2,000,000 and over............................................... | 17 | 6 2 |  |  | 2 | 4 | 2 | ${ }_{3}^{2}$ | $\cdots$ | 2 | $i$ | i |
|  | ${ }_{60}$ | 3 | 4 | ${ }^{5}$ | 4 | 5 | 9 | 9 | 5 | 6 | 6 | 4 |
| \$200,000 to \$499,000.............................................. | 142 | 6 | 2 | 8 | 13 | 21 | 10 | 11 | 21 | 19 | 10 | 21 |
| Leas thars \$200,000.............................................. | 391 | 7 | 11 | 10 | 19 | 31 | 32 | 32 | 64 | 48 | 32 | 105 |
| Establishments not operated entire year...................... | 15 | 1 | , | ... | ... | 2 | 1 | 1 | 1 | 4 | 1 | $\checkmark$ |
|  |  |  |  |  |  |  |  | 18 |  | 32 | 14 | э๐ |
| Food, beverage basic material distributors, total............... Estabilshnents operated entire year with annual sales of - | 325 | 29 | 18 | 19 | 27 | 29 | 24 | 18 | 25 | 32 | 14 |  |
| \$2,000,000 and over....................................... | 26 | 13 | 2 | ${ }^{2}$ | 3 | 2 | 1 | . | 1 | : | , | ${ }^{1}$ |
| \$1,000,000 to \$2,999,000.................................... |  |  |  | 1 | , | 2 |  | ; | 3 | $\frac{1}{2}$ |  |  |
|  | 29 | 3 |  | 1 | 4 | 4 | 2 | 1 | 3 5 | 2 | 1 | 13 |
| \$200,000 to \$499,000...................................... |  |  |  |  | 4 | 17 | ${ }_{14}^{6}$ | 13 |  | 20 | 10 | ${ }_{71}$ |
| Less than $\$ 200,000 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .$. . |  |  |  | 2 | 1 |  | 1 | ... |  | 1 | , | 2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| All other merchant wholesalers, total. <br> Establishents operated entire year with annusl sales of- | 2, 6 | 74 | 41 | 47 | 69 | 53 | 51 | 42 | 55 | 49 | 41 | 122 |
| Establishments oferated entire year with annual shles oi$\$ 2,000,000$ and over. |  | 35. |  |  | 3 | 2 | 2 |  |  |  | 1 |  |
|  | 27 | 5 | 3 | 4 | 1 | 3 | 2 | 2 | 3 | 1 | 2 | 1 |
| \$500,000 to \$999,000............................. . . . . . | 40 | ${ }_{5}^{8}$ | ${ }_{6} 6$ | \% | 7 | ${ }_{10}^{2}$ | ${ }_{10}^{3}$ | 2 | 5 | 3 | 2 | 12 |
| \$200, 000 to \$499,000...................................... | 888 | ${ }_{15}^{5}$ | ${ }_{2}^{6}$ | 19 | 35 | 32 | 32 | 30 | 36 | 38 | 31 | 101 |
| Establishments not operated entire year......................... | 39.4 48 | 15 | 22 3 | 13 | 16 | 3 | 2 | , | 3 | ... |  |  |

[^36]Table 2D. MERCHANT WHOLESALERS: $\begin{array}{r}1094-\text { SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF } \\ \text { BUSINESS AND CITY SIZE }\end{array}$

SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF
SS AND CITY SIZE-Continued
Establishments and Sales

S: 195.4-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF
BUSINESS AND CITY SIZE-ContInued








Table 2D．MERCHANT WHOLESALERS：1954－SALES SIZE OF ESTABLISHMENT－UNITED STATES，BY KIND OF

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|  | $8$ |  |  |  <br>  |  －चiñनल |  |  |  <br>  |  |
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|  | $\begin{aligned} & 8 \\ & 8 \\ & 0 \\ & 0 \\ & 8 \\ & 8 \\ & 8 \\ & 8 \\ & 0 \\ & 8 \\ & 0 \\ & 0 \end{aligned}$ | ［10 |  |  <br>  |  |  |  |  |  |
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Table 2D. MERCHANT wholesalers: 1954 -Sales size of establishment-United states, by kind of

Table 2D．MERCHANT WHOLESALERS：I954－SALES SIZE OF ESTABLISHMENT－UNITED STATES，BY KIND OF

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Table 2D. MERCHANT W'HOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF
Establishments and Sales

Table 2D．MERCHANT WOLESALERS：1994－SALES SIZE OF ESTABLISHMENT－UNITED STATES，BY KIND OF

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Table 2D MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF

| Kind of business and city size (number of tnhabitanta) | Tota |  | 8atablidibnenta operated full year with salea of - |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { Earabliahmente operated } \\ \text {-esa than fua year } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 42,000,000 and over |  | 91,000,000 to \$1,999,000 |  | \$500,000 to \$999,006 |  | \$200,000 +0 \$499,000 |  | Lese than \$250,00s |  |  |  |
|  | $\begin{gathered} \text { Establ1sti- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Snies } \\ & (11,000) \end{aligned}$ | $\begin{gathered} \text { Eatablish- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Establishments (Number) | $\begin{aligned} & \text { Sales } \\ & \text { ( } \ddagger 1,000) \end{aligned}$ | Establigh ments (lumber) | $\begin{aligned} & \text { Sales } \\ & \left(z_{1}, 000\right) \end{aligned}$ | $\begin{gathered} \begin{array}{c} \text { Eatabifish- } \\ \text { eienta } \\ \text { (Number) } \end{array} \end{gathered}$ | Sules <br> (12,000) | Eatabit oh- menits (Nunter) | $\begin{aligned} & \text { Sulea } \\ & (4!,(16)) \end{aligned}$ | $\begin{aligned} & \text { Entablish- } \\ & \text { (Nente } \\ & \text { (Nunter) } \end{aligned}$ | $\begin{aligned} & 2 a+e \mathrm{a} \\ & (\mathrm{q}, \mathrm{coc}) \end{aligned}$ |
| Other Merchant wholesalers-Con. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous products merchant wholesslers-con. <br> Musicsl instruments, sheet musta wholessiers - Con. <br> in remainder of United States. <br>  | $\begin{aligned} & 21 \\ & 23 \end{aligned}$ | $\begin{aligned} & 4,309 \\ & 4,887 \end{aligned}$ | $\ldots$ | ... | 2 | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\ldots$ | (D) | ${ }_{6}$ | ( ${ }_{\text {(D) }}^{1,840}$ | ${ }_{24}$ |  | : | (ï) |
| Industrial yarns wholesalers, total. | 222 | 191,250 | 22 | *8,937 | 31 | 45,016 | 3 | 22,345 | 46 | 26,me4 | 88 | 7,654 | - | 25. |
| In eftes of 500,000 or more.. | 101 | 130,624 | 15 | 58,715 | 26 | 38,569 | 22 | 15,521 | 31 | 11,578 |  |  |  |  |
| In clttes of 100,000 to 499,999... | 30 | 38,124 | 5 | (D) | 5 | 7,067 | 4 |  | 7 | 2,207 | 9 | 429 | ... | $\cdots$ |
| In cities of 25,000 to 99,999.... | 12 | 3,483 | $\ldots$ |  | S | ... | , | (b) | 3 | 1,870 | 5 |  | $\ldots$ | ... |
| In cities of 5,000 to 24,999.. | 15 | 18,273 | 2 | (D) | ... | ... | 2 | (D) | 3 | 793 | 8 | 789 | + |  |
| In remainder of United States. | ¢ | 726 |  |  | $\cdots$ |  |  | (b) |  |  | 3 | (D) |  |  |
| Bags, bagging, burlap (textides) distributor | 659 | 234,072 | 17 | $0_{0}^{60} 439$ | 34 | 45,558 | os | 42,93? | 242 | 45.769 | 39. | 32,543 | 3 | s, era |
| In ottiob of 500,000 or more............. | 342 | 154, 5.54 | 13 | 53,28i | 24 | 39.361 | 12 | 22,195 | 79 | 25,648 | 183 |  | 8 | 2,6\% |
| In cities of 100,000 to $499,799$. | 127 | 39.133 |  |  | 3 | (D) | 12 | - 2,985 | 26 | 2,527 | $\stackrel{8}{36}$ | 7, 02 | 2 | ( |
|  | 59 | 15,561 | 3 |  | $\ldots$ |  | $\underset{7}{7}$ | 2,565 | 14 5 | ${ }^{3,233}$ | 36 37 27 | 2,46c | 2 | (0) |
| In cities of 5.000 to $24,999 . . .$. In remalinder of tinited states.... | 80 | 9,313 20,011 | $\cdots$ | $\cdots$ | 1 | (D) | 5 | (0) (0) | 18 | ${ }_{6}^{1,52 i}$ | 27 <br> 0.1 <br> 2 | -1,286 | 4 | 30. |
| Food, beverage baste muterial distributors, | 325 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| It ctites of 500,100 or more............ | 1.61 | 450,584 | 20 | 405,954 | 12 |  | 26 | 9,732 | 32 | 11,522 | 79 | 6,922 | 2 | (D) |
| In elties of 100,000 to 499,999. | 50 | 50,426 | 3 | 39,015 | 1 | (L) |  | 5,088 | g | 2,688 | 29 |  | i | (2) |
| In clities of 25,000 to 99,999, | 29 | $\square 8,47 ?$ | 1 | (D) | $\ldots$ |  |  | (D) | ${ }_{5}$ | 2,1042 | 20 | 1, $6 \times 8$ |  | t, |
| In ctities of c, 000 to $24,999 .$. | 37 | 16,052 | 2 | (D) | 1 | (1) | 2 | (D) | 5 | (D) | 25 | 1,473 | $\dot{2}$ | ( L ) |
| In rematnder of United States. | 48 | 7,091 | .. |  |  | (D) | 3 | 2.020 | 2 | (i) | 4 | 2,580 |  |  |
| All other meranant wholesalers, total | 64.4 | 637,417 | 50 | 511,658 | 27 | 30,299 | 0 | 27,125 | 88 | 26,8:- | 39. | 2 $6, \ldots$ | $\cdots$ | 9,379 |
| In alties of 500,000 or more..... | 342 | 546, 356 | 38 | $4.67,4+3$ | 20 | 27,038 | 28 | 13,506 | 4 | 23,7.6 | - 88 |  | ${ }^{23}$ |  |
| In Mitles of 100,000 to $499,999$. | 109 | 42,233 | 6 | 27,005 | 2 | (D) |  | (b) | 17 | 4,854 | 72 | 5,286 | 8 | 34, |
| the cities of 25,000 to $99,999$. in rities of 5,000 to $24,999$. | $?^{2}$ | 29,931 | 3 | 9,004 | 2 2 | (D) | 2 | (0) | 10 | 3,50 8.50 | 47. | 2,518 | 8 | 1,4,248 |
|  | 54 67 | 13,354 | 1 | (D) (D) | 2 | $(\mathrm{D})$ | 3 | 2,248 2,229 | ${ }_{8}^{8}$ | 2, 2,57 | + | -3,572 | $\stackrel{ }{6}$ | 1,123 214 |

[^37]Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS
Establishments, Sales, Payroll, and Personnel


Table 2E. WHOLESALE TRADE: 19ヶ4-EMPLOYMENT SIZE OF ESTABLISHMIENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments. Sales, Payroll, and Personnel

| Type of operation, kind of business, and employment size of establishment ${ }^{2}$ | Egtaulishments <br> (Number) | Salea <br> ( $\mathbf{\$ 1} 1,000$ ) | Payroll, entire year$(\$ 1,000)$ | Payroll and pald enployees, workweek ended neareat November 15 |  | Active proprietora of unincornurated bualnesses, Novertber (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Payroll <br> (Dollara) | Employees <br> (Humber) |  |
| MERCHANT WHOLESALERS-Continued |  |  |  |  |  |  |
| Ceneral-1ine grocery wbolesalers-Continued |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Estab13 pald employees........................ | 191 | 65,860 | 2,165 | 25,997 | 401 | 170 |
| $4-7$ pald employees................................ | 385 | 226,647 | 7,561 | 240,209 | 2,223 | 354 |
| 8-19 paid employees. | 447 | 952,859 | 41,769 | 783,589 | 12,244 | 552 |
| 20-49 paid employees. | 575 | 1,215,401 | 60,351 | 1,194,649 | 17,113 | 237 |
| 50 or more paid employees. | 104 | 990,906 | 64,566 | 1,277,074 | 15,096 | 27 |
|  |  |  |  |  |  |  |
| 1-3 paid empioyees.............................. | 1,041 | 130,826 | 5,553 | 100,056 | 1,808 | 980 |
| 4 ¢ paid employees............................ | 510 | 231,453 | 8,108 | 263,008 | 2,730 | 456 |
| 8-19 paid employees... | 270 | 139,897 | 10,302 | 205,676 | 3,149 | 188 |
|  | 73 | 75,682 | 7,112 | 146,618 | 2,124 | 45 |
| 50 or more paid employees......................... | 9 | 49,588 | 3,169 | 61,319 | 752 | 2 |
|  |  |  |  |  |  |  |
| 1-3 paid employees............................. | 757 | 100,709 | 4,436 | 75,675 | 1,367 | 735 |
|  | 437 363 | 120, 312 | 7,337 | 146,140 | 2,336 | 388 |
| 8-19 paid employees.................................... | 363 200 | 179,560 163,554 | 13,668 15,852 | 266,798 319,452 | 4,312 | 256 |
| 50 or more paid employees.......................... | 51 | 83, | 17,879 | 190,057 | 3,973 | 129 |
|  |  |  |  |  |  |  |
| ${ }_{\text {1-3 }}^{1-3}$ paid employees.............................. | 2,014 | 429,097 | 12,483 | 220,04? | 3,498 | 2,131 |
| 8-19 paid employ employes.................................. | 1,055 871 | 261,397 820,316 | 20,625 | 397,105 835,546 | 5,754 10,489 | 1,087 |
| 20-49 paid employees.. | 338 | 746,245 | 4,4,410 | 850,586 | 10,879 | 737 215 |
| 50 or more paid employees......................... | 79 | 409,138 | 28,177 | 557,310 | 6,334 | 45 |
|  |  |  |  |  |  |  |
| Bakery, restaurant, hotel supply bousea, total........... Establishments mith- | 438 | 215,414 | 17,220 | 343,517 | 3,973 | , 362 |
| 1-3 paid employees............................... | 169 | 22,476 | 962 | 18,644 | 297 | 176 |
| ${ }_{\text {¢ }}^{\text {¢-7 paid employees............................ }}$ | 120 | 37,187 68,052 | 2,470 5,258 | 45,346 99,282 | 656 1,292 | 103 |
| 20-49 paid employees............................. | 35 | 68,985 | 5,220 | 104,980 | 1,291 1,038 | 72 5 |
| 50 or more pald erployees......................... |  | 31,714 | 3,420 | 75,255 | 1,691 | 8 |
|  |  |  |  |  |  |  |
| 1-3 paid employees.............................. | 470 | 50,595 | 2,495 | 43,823 | 749 | 40. |
| $4-7$ paid employees........................... | 179 | 34,114 | 2,906 | 62,474 | 965 | 127 |
| 8-19 padd employees............................. | 103 | 34,340 | 3,932 | 82,981 | 1,246 | 85 |
| 20-49 paid employees.............................. | 39 9 | 28,909 12,520 | 4,749 2,402 | 95,693 44,487 | 1,305 627 | 22 |
| Canned food mholesalers, total. | 928 | 621,222 | 32,478 | 620,699 | 8,572 | 735 |
| tstably shments with- $1-3$ paid employees. |  |  |  |  |  |  |
| 4-7 paid employees..................................... | 351 250 | $\begin{array}{r}75,356 \\ \hline 172,078\end{array}$ | 2,361 5,305 | 37,864 95,915 | 1,383 | 302 195 |
| 8-19 paid employees. | 237 | 212,779 | 10,724 | 208,957 | 2,821 | 194 |
| 20-49 pald employeea. | 7 | 101,146 | 7,326 | 148,534 | 2,046 | 38 |
| 50 or more pald employees. | 19 | 114,863 | 6,762 | 129,429 | 1,680 | 6 |
|  |  |  |  |  |  |  |
| 1-3 paid employees................................ | 248 | 127,079 | 1,513 | 28,106 | 42 | 174 |
| -7-7 paid employees.... | 107 | 132,030 | 2,201 | 44,631 | 548 | 47 |
| 8-19 paid employees... | 80 32 | 606,488 485,664 | 4,313 | 94,043 | 945 850 | 25 6 |
| 50 or more pald employees. | 21 | 265,119 | 9,587 | 177,946 | 1,990 | \% |
|  |  |  |  |  |  |  |
| $2^{2-3}$ pald employees. | 1,146 | 184,942 |  | 118,122 | 1,910 | 775 |
| 4-7 paid employees.. $8-19$ paid employees. | 500 | 206,226 | 10,030 | 193,168 | 2,716 | 295 |
| 8-19 pald empioyees... 20-49 paid exployees.. | 414 | 332,962 333,435 | 19,371 20,679 | 382,192 410,309 | 4,884 | 193 |
| a 50 or more pald exployees. | 172 49 | 33,435 282,714 | 20,679 20,593 | 410,309 <br> 423,107 | 5,093 5,232 | 49 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| <-7 paid empryyeea. ..................................... | 48 | 21,584 32,316 | 511 <br> 894 | 9,503 | 150 | 54 |
| 8-19 paid employees................................ | 31 | 42,530 | 1,628 | 30,528 | 399 | 12 |
| 20-49 pald employees .............................. | 8 | 12,875 | . 876 | 17,918 | 225 | 1 |
| 50 or more paid erployees......................... |  | ... | ... | 1, | $\ldots$ | . |
|  |  |  |  |  |  |  |
| 1-3 paid emplogees. | 180 | 42,970 | 1,691 | 23,627 | 331 | 227 |
| 4-7 paia employees. | 138 | 41,038 | 2,767 | 54,702 | 71 | 71 |
| 8-19 paid employees............................... | 173 | 215,807 | 7,972 | 158,096 | 2,133 | 64 |
|  | 91 <br> 28 | 154,250 101,817 | 20,817 | 209,687 | 2,634 2,293 | 40 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | 212 125 | 31,429 36,574 | 3,630 5,327 | 69,158 109,709 | 1,147 1,503 | 168 |
| 20-69 paid employees | 23 | 20,436 | 2,647 | 10,396 | 1,653 | E1 |
| 50 or more paid emproyees........................ | 16 | 34,856 | 0,960 | 126,582 | 1,519 | .. |
| Gther grocery specialty wholesalers, total. <br> Establishments with- <br> 1-3 paid amployees. <br> 4-7 paid employees. <br> 8-19 paid employees. <br> 20-49 paid employees. <br> 50 or more fald employees.. | 2,364 | 1,246,070 | 56, 261 | 1,165,008 | 18,294 | 1,780 |
|  | 1,258 | 245,542 | 7,383 | 131,851 | 2,221 | 1,027 |
|  | 571 <br> 360 <br> 20 | 217,848 349 571 | 20,209 | 1977817 | 3,0.6 | 417 |
|  | 127 | 344,5765 | 14,326 | 287,092 | 1,280 3,762 | 242 63 |
|  | 48 | 289,74 | 12,367 | 306, 554 | 5,007 | 31 |

[^38]Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll. and Personnel


[^39]Table 2E. W'HOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

| Type of operation, kind of husiness, and employment size of establishmert? | Establishaents <br> (Number) | SaIes <br> ( $\$ 1,000$ ) | Payroll, entire year ( $\$ 1,000$ ) | Payroll and pald employecs, workweek ended nearest November 15 |  | Active proprietors of unfncorporbred businesses. November (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Payroll } \\ & \text { (Dollars) } \end{aligned}$ | Fimployees <br> (Number) |  |
| URCHANT WHOLESALERS-Continued |  |  |  |  |  |  |
| Dry icoods, Apparel wholesalers-Cont lrued |  |  |  |  |  |  |
| Clothing, furnishings, footwear wholesslers--con. |  |  |  |  |  |  |
| Women's, children's clothing, furnishinge wholesaders, total. | 1,299 | 566,298 | 44,165 | 842,302 | 10,210 | 803 |
|  |  |  |  |  |  |  |
| 1-3 paid employees................................ | 042 324 | 119,445 | 4,706 | 81,356 139,592 | 1,143 <br> 1,728 | 461 |
|  | 324 232 | 107,905 | 7,477 12,673 | 139,592 238,106 | 1,728 2,755 | 169 |
| $20-49$ pald employees.............................. | 81 | 107,386 | 11,621 | 222,038 | 2,556 | 32 |
| 50 or more paid employees.......................... | 20 | 70,370 | 7,688 | 161,210 | 2,028 | 8 |
| Furs (dressed), fur clothing molesalers, total......... Establishments in- | 324 | 94, 317 | 5,524 | 110,353 | 1,145 | 215 |
| 1-3 pald employees................................ | 226 | 37,523 | 1,574 | 29,014 | 369 | 174 |
| $4_{8-7}^{40}$ peid employees ................................ | 68 24 | 32,446 17,522 | 1,806 1,542 | 35,809 33,683 | $\frac{346}{288}$ | ${ }_{13}^{27}$ |
| 8-19 paid employees................................... | 24 6 | 17,522 6,826 | 1,542 602 | 33,683 11,847 | 288 14 | 13 1 |
| 50 or more pald employees......................... | .. |  | ... |  |  |  |
| Millinery, millinery supply distributors, tatsl......... <br> Establishments vith- | 353 | 81,953 | 8,522 | 154,4,3 | 2,125 | 266 |
|  | 165 | 16,420 | 1,053 | 19,593 | 314 | 148 |
| 4 -7 paid employees. | 110 | 19,423 | 2,225 | 39,759 | 587 | 72 |
|  | 60 | 30,337 | 2,892 | 54,768 | (D) | (D) |
| 20-49 pald emloyees. <br> 50 or more pald employees. $\qquad$ | 17 1 | (D) | (D) | (D) | (D) | (D) |
| Shoe, footwear molesalers, total...................... | 583 | 353,979 | 23,486 | 444,407 | 4,835 | 375 |
| Establishments $\begin{aligned} & \text { dith- } \\ & 1+3 \text { paid employees.............................. }\end{aligned}$ | 243 | 59,158 | 2,923 | 32,997 | 452 | 187 |
| 1-3 paid employees. | 160 | 62,575 | 3,743 | 71,224 | 848 | 107 |
|  | 126 | 94,123 | 6,829 | 120,866 | 1,421 | 70 |
|  | 36. | 76,158 | 5,789 | 103,425 | 1,095 |  |
|  | 13 | 62,965 | 4,202 | 115,895 | 1,019 |  |
|  | 135 | 49,138 | 3,307 | 68,392 | 916 | 115 |
|  |  |  |  |  |  |  |
| 1-3 pald employees. | 69 | 8,746 7,930 | 350 583 | 7,068 | 117 | 59 |
| L-7 paid employees.............................. | 31 24 | 7,930 15,702 | 583 1,17 | 12,900 24,854 | 152 253 | 13 |
| 8-19 paid employees............................ | 9 | (D) | (D) | (D) | (D) | (D) |
| 50 or more pald employees........................ | 2 | (D) | (D) | (D) | (D) | (D) |
| General-1ine dry grods wholesalers, totail..................... Estabilahments with | 132 | 393,580 | 33,168 | 600,691 | 7,761 | 62 |
|  | 12 | 3,361 | 98 | 1,801 | 26 | 14 |
| -7 53 id employees. | 25 | 7,598 | 397 | 6,339 | 83 | 11 |
|  <br> 50 or more prid employees. | 29 | 22,547 | 1,526 | $\begin{array}{r}29,285 \\ \hline 17,166\end{array}$ | 361 | 17 |
|  | 32 | 279,693 | 24,963 | 46,100 | 5,861 |  |
| Speciaity-line dry goods molesalers, total Hosiery wholesklers, totel.................................... Estatilishments rith- | 4,188 | 1,965,499 | 130,682 | 2,411,215 | 28,526 | 2,582 |
|  | 471 | 260,192 | 16,400 | 296,234 | 3,656 | 318 |
|  |  |  |  |  |  |  |
| -3 pald elployees....... | 246 102 | 46,455 <br> 40,224 | 2,558 2,300 | 27,732 42,808 | 436 549 | 198 70 |
| 4-7 pald employees..$8-19$ paid employees.$20-49$ paid employees. | 84 | 72,780 | 4,632 | 89,137 | 1,005 | 38 |
|  | 30 | 65,209 | 4,396 | 74,920 | 876 | 12 |
| 50 or more paid employees............................ | 9 | 35,524 | 3,514 | 61,637 | 790 |  |
| Underwear molesalers, tota Eatatilahpents aith- | 164 | 71,420 | 5,515 | 111,210 | 1,187 | 98 |
| Eatatilabpents Ith-1-3 pald entployees. | 106 | 18,930 | 788 | 13,601 | 177 | 74 |
| ci-3 paid employees. | 26 | 7,327 | 536 | 9,673 | 140 | 13 |
| 8-19 paid employees............$20-49$ paid employees.......... | 23 | 22,169 | 1,47 | 28,589 | 282 |  |
|  | 5 4 | 3,735 19,259 | 605 2,115 | 11,043 | 435 | $\cdots$ |
| 50 or more paid employees..................................... |  |  |  |  |  |  |
|  | 770 | 198,49 | 18,887 | 369,287 | 4,972 | 576 |
|  | 412 | 41,135 | 2,389 | 43,699 | 703 | 361 |
| ${ }^{1-3}$ paid employees. | 188 | 47,597 59,054 | 3,699 | 69,993 | 1,010 | 126 |
| 8-19 paid employees............................... | 126 | 59,054 | 6,479 3,70 | 119,219 | 1,478 | 73 |
| 20-49 pald employees. <br> 50 or more paid employees | 37 7 | 35,47 15,226 | 3,10 2,610 | 79,141 57,235 | 992 789 | 16 |
| Piece goods wholesalers, total. Establishmente min- | 1,663 | 975,319 | 57,505 | 1,020,330 | 10,804 | 890 |
| Establishments mith- <br> 1-3 pald employees. |  |  |  |  |  |  |
|  | 878 426 | 192,907 240,835 | 7,050 11,583 | 125,630 209,100 | 1,506 2,190 | 57 189 |
| 8-19 prid emplcyees..................................................... | 263 | 259,453 | 15,847 | 290,915 | 2,907 | 99 |
|  | 78 | 176,683 | 12,808 | 228,923 | 2,395 | 28 |
| 50 or more paid employees............................. | 18 | 105,441 | 10,217 | 165,762 | 1,806 | 3 |
| Other speciaity-1ine dry goods molesalers, total....... Estasilistents (ith- | 1,120 | 460,119 | 32,375 | 614,154 | 7,907 | 700 |
| Establistments mith- | 585 | 94,625 | 3,860 | 67,635 | 1,007 | 421 |
|  | 277 | 104,982 | 6,242 | 112,979 | 1,478 | 152 |
|  | 192 | 120,801 | 9,958 | 181,870 | 2,165 | 104 |
|  | 54 12 | 78,735 60,976 | 7,758 | 146,617 | 1,594 | 17 |
| 50 or more paid employees......................... | 12 | 60,976 | 4,557 | 105,053 | 1,663 |  |
| Plece goods converters, total. <br> Establishments withー <br> 1-3 paid employees. <br> 4-7 paid employees. <br> 8-19 paid exployees. <br> 20-49 paid emplcyees.. <br> 50 or more psid employees. | 817 | 1,503,962 | 69,686 | 1,454,051 | 11,074 | 281 |
|  | 309 | 126,269 | 3,437 | 55,939 | 594 | 161 |
|  | 220 | 184,233 | 7,357 | 133,487 | 1,182 | 58 |
|  | 179 | 282,795 | 14,030 | 252,864 | 2,130 | 46 |
|  | 74 35 | 249,896 670,769 | 13,590 31,272 | 256,137 <br> 755,624 | 2,162 <br> 5,006 | 8 |

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Conanued

Establishments. Sales, Payroll, and Personnel


[^40][^41]Table 2E. WHOLESALE TRADE: 1954-EMPlOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Estabhshments, Sales, Payroll, and Personnel


[^42]Table 2E. W'HOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

| Type of operstion, kind of business, and employment size of establishroent ${ }^{1}$ | Establishoents <br> (Number) | Sales <br> ( $\$ 1,000$ ) | Payroll, entire year$(\$ 1,(100)$ | Payroll and pold employees, workweek ended nearest Hovember 15 |  | active <br> trctrietur nf <br> manamprorated <br> businesses, <br> Hovember $\qquad$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Payrull } \\ & \text { (Dcilars) } \end{aligned}$ | Employees <br> (Number) |  |
| MERCHANT WHOLESALCRS-Continued |  |  |  |  |  |  |
| Electrical, Electronics, Applience Distributors-Continued |  |  |  |  |  |  |
| Electrical apparatus, supplies distributors-Continued <br> Firing supplies distributors, total. <br> Estabilshmente mith- | 1,989 | 1,105,922 | 103,134 | 2,031,178 | 22,643 | 1,023 |
|  | 554 | 75,158 | 4,118 | 74,392 | 1,046 | 410 |
| $4-7$ psid employees. | 562 | 164,745 | 12,487 31,303 | 245,575 621,033 | 3,097 6,979 | 310 211 |
|  | 571 <br> 254 | 338,919 345,022 | 31,303 33,585 | 621,033 600,400 | 6,979 7,356 | 211 85 |
| S0 or more paid employees......................... | 48 | 182,078 | 21,641 | 4,0, 318 | 4,165 | 7 |
| Electricai epparstus, equipment aistributors, totai..... Establishment. $\operatorname{Fin}$ th- | 611 | 236,542 | 26,398 | 537,215 | 5,572 | 296 |
| 1-3 pald employees............................. | 267 | 31,531 39 | 2,038 3,896 | 36,178 <br> 74,151 <br> 15 | 472 872 | 157 66 |
|  | 1165 | 39,796 61,661 | 3,896 6,368 | 74,151 125,361 | 872 1,453 | 66 57 |
| 20-49 pald employees. | 51 | 65,634, | 8,119 | 149,886 | 1,582 | 14 |
| So or more pald employees.......................... | 10 | 37,920 | 5,977 | 151,639 | 1,193 | 2 |
| Electrical appliance, radio, TV set molesaiers, total..... Establiahmenta witb- | 2,065 | 2,814,584 | 198,955 | 3,905,770 | 41,830 | 73 |
| Estabilahmenta $1-3$ pard employees............................. | 595 | 122,21.2 | 5,093 | 79,388 | 1,085 | 361 |
| 47 pald employees. | 412 | 159,195 | 9,671 | 190,184 | 2,295 |  |
| 8-19 paid employees............................. | 462 | 379,410 | 27,364 | 524,805 | 5,702 | 118 |
| 20-49 psid empl oyees........................... | 382 | 809,061 | 59,985 | 1,203,291 | 12,100 | 66 |
| 50 or more pald employees....................... | 214 | 1,344,706 |  | 1,968,102 | 20,648 | 11 |
| Eleetronic parts, equipment diatributors, total............ Establishments ${ }^{1}$ th | 1,899 | 612,676 | 67,868 | 1,366,163 | 16,290 | 992 |
| 1-3 pald emproyees. | 715 | 62,720 | 5,089 | 93,892 | 1,338 | 477 |
|  | 542 489 | 127,728 <br> 202,048 | 11,486 24,561 | $24,2,434$ <br> 493,697 | 2,964 5,805 | 283 178 |
| 20-49 psid employees. | 132 | 139,333 | 17,682 | 337,517 | 3,870 | 52 |
| 50 or more paid employees........................ | 21. | 80,847 | 9,050 | 198,623 | 2,313 | 2 |
| Hardmare, Plumbing-Heating coods wholesslers |  |  |  |  |  |  |
| hardware wholesalers, total............................... | 2,137 | 2,067,923 | 227,146 | 4,313,153 | 54,245 | 1,110 |
| General-1ine hardware mholesqiers, total.............. | 606 | 1,623,987 | 179,255 | 3,398,404 | 42,303 | 173 |
| Establishmente with- |  |  |  |  |  |  |
| $4-7$ paid employees............................... | 43 | 26,952 | 1,291 | 22,335 | 245 | 25 |
| 8-19 paid employees.............................. | 108 | 79,399 | 7,188 | 131,370 529 | 1,481 | 53 62 |
| $5{ }^{20-49}$ paid employees................................ | 223 | 1,264,806 | 142,099 | 2,708,976 | 33,992 | 11 |
| Specialty-line nardware wholesslers, total............. | 1,531 | 43,936 | 47,891 | 914,749 | 11,942 | 937 |
| Establishments (ith- |  |  |  |  |  |  |
| $4_{\text {-7 pald }}^{\text {employees................................... }}$ | 470 | 100,176 | 10,108 | 191,977 | 2.567 | 295 |
| 8-19 paid employees............................... | 356 | 150,501 | 17,244 | $34.7,084$ <br> 209,174 <br> 9. | 4,287 | 165 22 |
| 20-49 paid employees........................... | 90 | 86,503 | 11, 280 | 209,174 | 2,747 | 22 |
| 50 or more paid employees........................ | 15 | 43,122 | 4,733 | 91,557 | 1,43 |  |
| Plumbing, heating equipment, eupplies distributors, total.. | 4,046 | 2,329,788 | 210,177 | 4,089,288 | 46,763 | 1,742 |
| General-line plumbing-heating goods distributors, tota. <br> Estsblishments with- |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $4-7$ pald employees................................ | 439 | 128,668 | 9,558 | 192,981 | 2,341 | 224 |
| 8-19 paid emiployees....................... | 531 | 332,614 | 30,129 | 573,035 | 6,501 | 154 |
| 20-49 paid employees. | 272 | 371,336 | 30.423 | 697,200 | 7,920 | 30 |
| 50 or mare psid employees....................... | 66 | 221,537 | 24,079 | 497,119 | 5,437 | 8 |
| Hesting equipment distritutors, totai.................. | 905 | 301,516 | 30,626 | 589,068 | 6,504 | 360 |
| Ertablishmente with- |  |  |  |  |  |  |
| $h_{4}^{1-3}$ psid employees ...................................... | 271 | 71,425 | -5,236 | 125,950 | 1,399 | 101 |
| 8-19 paid employees.............................. | 207 | 113,174 | 11,917 7 | 220,199 149,904 | 2,387 | 40 |
| 20-49 paid employees............................ | 52 | 63,658 | 7,398 2,020 | 149,904 38,378 | $\begin{array}{r}1,563 \\ \hline 89\end{array}$ | 15 1 |
| 50 or more paid employee日......................... |  | 8,178 |  |  |  |  |
| Plumbing fixtures, oupplies distributors, total........ | 1,438 | 916.159 .4 | 76,147 | 1,485,580 | 17,300 | 602 |
| Estsblishments $\begin{gathered}\text { vith- } \\ 1-3 \text { paid employees }\end{gathered}$ | 387 | 60,923 | 3,073 | 53,530 | 751 | 267 |
| $4-7$ pald employeea ................................. | 375 | 114,958 | 8,752 | 170,050 | 2,055 | 210 |
| 8-19 psid employees. | 458 | 299,277 | 25,184 | - 481,580 | 5,437 | 145 |
| 20-49 paid employees.............................. | 169 | 247,422 | 21,908 | 411.023 | 4,934 | 40 |
| so or more psid employees......................... | - | 193,514 | 17,230 | 368,803 | -123 | .. |
| Lumber, Construction Materiats Distrisutors |  |  |  |  |  |  |
| Lumber, millwork mholesalers, total....................... | 4.304 | 3,805,942 | 216,440 | 4,294,880 | 49,156 | 2,051 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $4-7$ pald етриоуеев.......... ....................... | 414 | 399,560 | 10,825 | 215,198 | 2,202 | 21. |
| 8-19 pald employees............................. | 287 | 456,041 | 15,966 | 323,653 | 3,407 | 112 |
| 20-49 pside employees....................................................... | 83 22 | 221,374 200,318 | 8,880 7,816 | 178,525 179,886 | 2,331 2,346 | 43 |
| 50 or more pald entioyees......................... |  |  |  |  |  |  |
|  | 1,124 | 1,094,408 | 74,710 | 1,400,310 | 16,387 | \%22 |
| Establishments (1th- |  |  |  |  |  |  |
| $4-7$ paid employees. | $2 \%$ | 130,073 | 6,194 | 118,761 | 1,474 | 1 14 |
| 8-13 psid employeer | 355 | 36.6.677 | 20,34, | 399,068 | 6,438 | 120 |
| 20-49 potd exployee | 187 | 321,281 | 24,859 | ,01,363 | 3,407 | ${ }_{8}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

[^43]Table 2E, WHOLESALE TRADE: 19ヶt-EMPLOIMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-COntinued

Establishments. Sales, Payroll, and Personnel

|  | Establishments <br> (Number) | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | Payroll, entire year <br> ( $\$ 1,000$ ) | Payroll and pald employees, workeek ended nearest November 15 |  | Active proprinturs of unincorporated businesses, November (Nuaber) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Payroll <br> (Dollars) | Employees <br> (Number |  |
| MEREMNT HMCLESALERS-Cont Inued <br>  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Construction materials distributors, total.............. | 0.010 | 2,780,265 | 337,143 | 6,761,761 | 78,584 | 2.933 |
| Erick, tile distributors, total. ........................ | -9,2 | 242,766 | 21,042 | 405,012 | 4,529 |  |
| 1-3 paid employees.............................. | 176 | 31,503 | 1,595 | 26,489 | 337 | 106 |
| $\ldots 7$ pald employees | 136 | 49,655 | 3,356 | 64,046 | 762 | 72 |
| Q-19 pard employees............................... | 131 | 92,302 | 2.003 | 151,083 92 | 1,544 | 38 |
| 20-m paid employees.................................. | 40 9 | 47,714 21,592 | 4,894 | 92,103 71,291 | 1,143 | $\stackrel{\square}{.}$ |
| Estabilshments ith- |  |  |  |  |  |  |
| 1-3 paid employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 48 | 5,818 | 543 | 0,858 | 91 | 21 |
| $\sim_{0}^{-7}$ paid emfloyees............................. | $6_{4}^{4}$ | 20,144 | 1,364 | 27,879 | 335 | 41 |
| 8-19 paid employees . . . . . . . . . . . . . . . . . . . . . . . | $\cdots 7$ | 26,023 | 2,375 | 47,929 | 542 | 18 |
| $20-49$ pald employees............................ | 20 | 18,200 | 2,451 | 54,390 | 562 |  |
| 50 or more paid employees........................ | 4 | 9,794 | 1,368 | 29,485 | 336 |  |
| Establishments with- |  |  |  |  |  |  |
| 1-3 paid employees. . . . . . . . . . . . . . . . . . . . . . . . . . | 155 | 12,859 | 1,016 | 20,046 | 298 | 146 |
| $\bigcirc-7$ paid employees. | 133 | 23,897 | 2,917 | 55,115 | 726 | 94 |
| 8-19 paid employees........................................................ | 150 102 | 74,674 82,055 | 7,801 <br> 14,024 <br> 12,20 | 150,332 284,464 | 1,859 | 91 |
| 20-49 pald employees <br> 50 or more pald employees..................................... | 102 34 | 82,055 57,788 | 14,024 | 28,464 <br> 237,321 | 3,062 3,646 | 31 |
| Ready-mixea concrete distributors, total................... Establishments with- | 1,996 | 998,370 | 153,547 |  |  |  |
| 1-3 paid employees............................... | 343 | 4,778 | 3,638 | 51,077 | 721 | 239 |
| 4.7 paid employees............................ | 485 | 79,147 | 9,179 | 189,595 | 2,691 | 268 |
| 8-19 paid employees........................... | ${ }^{650}$ | 222,168 | 32,585 | 671,781 | 8,195 | 227 |
| 20-49 paid employees............................... | 393 125 | 319,683 332,594 | 51,582 56,563 | 1,082,543 $1,085,870$ | 11,769 <br> 12,160 | 107 26 |
| Rcoting, siding, insulation msterisls distributors, |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| ${ }_{6-7}^{1-3}$ paid emprid empes.. | 212 | 40, 100 | 1,708 | 31,101 | 400 | 102 |
| \%-7 paid employees................................................. | 209 201 | 84,179 150,200 | 5,179 10,480 | 99,596 207,280 | 1,128 $\mathbf{2 , 3 5 9}$ | 74 64 |
| 2049 psid employees............................. | 45 | 102,956 | 8,559 | 265,833 | 1,858 |  |
| 50 or more paid emplayees........................ | 10 | 70,199 | 4,363 | 82,878 | 843 |  |
| Sand, gravel, crusbed stone distrimutors, total......... Establishments .itb- |  |  |  |  |  |  |
| 1-3 pald employees............................... | 298 | 14,404 | 1,606 | 29,931 | 503 | 279 |
| $4-7$ pald employees ............................ | 142 | 16,435 | 2,501 | 54,147 | 76.5 | 89 |
| $8-19$ paid employees. | 115 | 30,277 | 5,291 | 106,055 | 1,339 | 66 |
| 20-49 paid employees.............................. | 31 | 25,178 | 3,695 | 76,979 | 939 | 20 |
| 50 or more paid emplojees....................... | 11 | 18,758 | 3,850 | 89,367 | 1,283 | 3 |
| Other construction materisis distributors, totai.......Establilshrents mith- |  |  |  |  |  |  |
| 1-3 paid employees.. | 552 | 73,390 | 4,475 | 78,179 | 1,060 | 324 |
| $4{ }^{4} 7$ pald employees. | 354 | 96,335 | 7,891 | 161,855. | 1,939 | 169 |
| 8-19 paild employees.. | 373 | 227,893 | 20,210 | 412,507. | 4,647 | 143 |
| $20-49$ pald employees..... | 136 | 134,996 | 16,464 | 361,226 | 4,073 | 36 |
| 50 or more paid emmloyees. | 56 | 126,495 | 20,382 | 404,530 | 4,946 | 21 |
| Machinery, Equipment, Supplies Diatributors |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 1-3 psid employees.................................... | 818 519 | 76,820 105,391 | 6,229 12,320 | 107,665 293,587 | 1,431 | ${ }_{285}^{624}$ |
| 8-19 padd employees.............................. | 411 | 188,235 | 23,996 | 481,377 | 2,977 | 163 |
| 20-49 pald employees.... | 99 | 88,127 | 14,180 | 289,827 | 2,846 | 31 |
| 50 or more psid employees......................... | 13 | 25,507 | 6,573 | 111,721 | 1,157 | 1 |
|  |  |  |  |  |  |  |
| Establiahments with- <br> $1-3$ psid employees. |  |  |  | 95,282 | , 08 | 1.085 |
| h-7 paid emplyyees................................... | 752 327 | 35,612 43,596 | 4,376 7,007 | 85,282 141,825 | 1,370 <br> 2,038 | ${ }_{306}^{6,51}$ |
| 8-19 paid employees................................. | 224 | 54, 6.82 | 10,460 | 207,812 | 2,559 | 120 |
| 20-9 psid euployees............................ | 4 | 27,425 | 5,597 | 115,867 | 1,320 | 7 |
| 50 or more pald employees......................... | 14. | 25,316 | 5.185 | 121,857 | 1,396 | 1 |
|  |  |  |  |  |  |  |
| Estabishments with- |  |  |  |  |  |  |
| 1-3 paid emplayaes. | 251 | 22,078 | 1,540 | 27,551 | 460 | 237 |
| 4-7 paid employees............................. | 143 | 23,006 | 2,867 | 57,613 | 769 | 83 50 |
|  |  | 53,591 <br> 36,793 | 7, <br> 5,248 <br> 18 | 132,811 105,271 | 1,541 1,183 | 50 11 |
| 50 or more paid employees........................... | 8 | 23,785 | 3,755 | 67,764 | 1,879 | 12 |
| Store machines, fixtures distributors, totai............ | 1,087 | 276,953 | 31,738 | 612,665 | 7,068 | 745 |
|  |  |  |  |  |  |  |
| L-7 paid employees..................................... | 301 | 62,577 | 6 6,217 | 125,058 | 1,582 | 193 |
| $8-19$ pald employees.............................. | 190 | 93,689 | 11,216 | 212,994 | 2,262 | 84 |
| 20-49 paid employees............................... | 58 | 65,304 | 8,416 | 158,759 | 1,684 | 17 |
| 50 or more fard employees..... | 8 | 13,496 | 2,808 | 56,517 | 618 | 2 |
|  |  |  |  |  |  |  |
| Estabilshments 1-3 paid employees............................... | 80 | 5,602 | 500 | 9,364 | 145 | 52 |
| 4-7 paid eqpioyees.................................... | 26 | 5,281 | , 614 | 11,775 | 133 | 11 |
| 8-19 paid timloyees................................. | 28 | 11,549 | 2,605 | 32,338 | 325 | 15 |
| 20-49 paid employees.............................. | 5 |  | (D) | (D) | (D) | (D) |
| 50 or more paid employees......................... | - 1 | (D) | (D) | (D) |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

(D) withheld to aroid disciosure. ... Represents zero. ${ }^{1}$ Including estatisthments with one or dore paid employees sometime during the year, but none in mid-Novenber.

Table 2E．WHOLESALE TRADE：1954－EMPLOYMENT SIZE OF ESTABLISHMENT－UNITED STATES，BY＇TYPE OF OPERATION AND KIND OF BUSINESS－Continued

Fstablishments，Sales，Payroll，and Personnel

| Type of operation，kind of business， and exployment size of establishoent 1 | Estatilishments <br> （Number） | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Payrcll， entire year （\＄1，000） | Payroll and pald employees，wormeek ended nearest November 15 |  | Act1ve proprietors or unincorporated busineases， November （Number） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Fayroll } \\ & \text { (Dollars) } \end{aligned}$ | Exployees <br> （Number） |  |
| Merchant wholesalmer－continued |  |  |  |  |  |  |
| Machinery，Equippent，Supplies Distritutors－Continued Farw－garden mechinery，equipwent wholesalers，total．．．．．．． | 1，112 | 534，379 | 46，026 | 885，206 | 10，180 | 627 |
| Establishments witb－ |  |  |  |  |  |  |
| 1－3 paid exployees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 122 | 12，707 | 1.032 | 14，192 | 220 | 79 |
| $4{ }^{-7}$ pard employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 53 | 11，753 | 1，234 | 24，905 | 281 | 27 |
| 8－19 paid erployees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 45 | 21，325 | 2，529 | 52，083 | 576 | 35 |
| $20-49$ pald employees．．．．．．．．．．．．．．．．．．．．．．．．．．． | ${ }_{5}^{8}$ | 13，985 | 1，339 | 24，023 | 264 |  |
| 50 or more patd employees．．．．．．．．．．．．．．．．．．．．．．． | 5 | 18，966 | 2，282 | 40，886 | 535 |  |
| Farw，dsiry machinery，equipwent（including tractors） <br> wholesslers，total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． <br> Eatablishments with－ | 870 | 455，643 | 37，610 | 729，200 | 8，304 | 484 |
| 1－3 paid euployees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 369 | 43，629 | 2，573 | 46，274 | 660 | 279 |
| 47 pald employees． | 233 | 61，466 | 5，156 | 99，445 | 1，245 | 116 |
| ${ }^{8019}$ pald enployees．．．．．．．．．．．．．．．．．．．．．．．．． | 168 | 106，881 | 9，375 | 179，653 | 2，078 | 69 |
| 20－49 pold employees．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 87 | 177，148 | 13，409 | 270，813 | 2，834 | 20 |
| 50 or more pald eaployees．．．．．．．．．．．．．．．．．．．．．．．． | 22 | 72，519 | 7，097 | 133，015 | 1，487 |  |
| Inductrial mechnery，equipwent distributors： |  |  |  |  |  |  |
| Food processing wachinery，equipwent distributors，total Eatatishments with－ | 367 | 163，405 | 12，778 | 225，322 | 2，567 | 215 |
| $1-3$ padd employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 177 | 23，324 | 1，253 | 21.887 | 307 | 133 |
|  | 96 <br> 69 | 23,318 53,722 | 2，137 | 43，52？ | 496 | 56 |
| $20-49$ peid erployees． | 21 | 53，722 | 4，（D） | ${ }^{81,11}$（0） | 868 （D） | （0） |
| 50 or more pald euployees | 4 | （0） | （0） | （0） | （D） | （0） |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $\leq 7$ pa1d emplayees．． | 398 | 89，555 | 9，470 | 196，138 | 2，128 | 191 |
| 8－19 paid employees．． | 310 | 163，263 | 18，183 | 365，785 | 3，616 | 99 |
| 50 or more pald euployees．．．．．．．．．．．．．．．．．．．．．．．．． | ＋18 | 126,918 62,613 | 16,04 8,304 | 330,611 157,777 | 3，265 1,819 | 33 |
|  |  |  |  |  |  |  |
| 1－3 patd employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 412 | 55，912 | 3，377 | 59，380 | 733 | 309 |
|  | 24 | 76,209 166,521 | 7,131 13,898 | 134，962 | 1,279 2,242 | 113 74 |
| $20-49$ p91d employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 52 | 139，552 | 13,88 8,804 | 261，748 | 2，242 1,511 | 74 16 |
| 50 or more pald employees． | 14 | 46，296 | 5，940 | 114，053 | ＋990 | 12 |
|  |  |  |  |  |  |  |
| 1－3 paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 429 | 89，546 | 3，824 | 69，710 | 84.5 | 153 |
| $4_{8-19}^{7}$ patd employeea．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 468 | 339，610 | 10，298 | 205，156 | 2，462 | 84 |
|  | 238 62 | 292,128 <br> 129,848 <br> 6,47 | 11,629 8,142 | 234，978 | 2，632 | 51 |
| 50 or more paid employees．．．．．．．．．．．．．．．．．．．．．．． | 11 | 12,1848 63,347 | 8，166 | －101，959 | 1，751 | 10 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $\rightarrow 7$ pald employees．． | 52 | 11，483 | 1，349 | 26，892 | 284 | 28 |
| 8－19 pald euployees． | 46 | 17，068 | 2，638 | 54，364 | 528 | 16 |
|  | $\begin{array}{r}12 \\ 5 \\ \hline\end{array}$ | 12,658 17,177 | 1，416 2,827 | 36,600 46,813 | 307 372 | 7 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {1－3 }}^{1-7}$ peid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 161 54 | 12，651 | 1，006 | 18，951 | 263 | 150 |
| ¢－19 psid eaployees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 54 <br> 25 | 5，934 8,325 | 1,045 1,393 | 18,379 26,406 | 271 318 | 49 |
| 20－49 peid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 5 | 4，362 | －965 | 19.281 | 180 |  |
| 50 or more pald employees．．．．．．．．．．．．．．．．．．．．．．． | ．．． | ．．． | ．．． | ．．． | $\ldots$ | ．．． |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 371 | 101，468 | 8，922 | 174，197 | 1，996 | 172 |
|  | 253 78 78 | 126,584 86.138 | 14,307 10,108 | 268,722 213,17 | 3，055 2,272 | 127 27 |
| 50 or more pald eaploygea．．．．．．．．．．．．．．．．．．．．．．．． | 19 | 74，472 | 10，415 | 213，171 191,080 | 2，272 2，191 | 27 6 |
|  |  |  |  |  |  |  |
| Abraives，ebresive materigls distributare，total．．．．．．． Eat totlishmente with－ | 141 | 77，400 | 8，377 | 147，496 | 1，521 | 64 |
| 1－3 psid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 56 | 6，118 | 4088 | 6，968 | 88 | 31 |
| $\left\langle_{8 \rightarrow 1}^{4}\right.$ pald employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 33 | 10，763 | 8 bc 2 | 18，515 | 170 | 14 |
| $8-19$ pald employee日．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． 20－49 paid employees．．．．．．．．．．．．．．．．．．．．．．．．．． | 30 18 | 18．568 | 1，869 | 36，029 | 341 | 14 |
| 20－49 paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |  | 31，761 10,190 | 3，534 1,704 | 61,557 26,427 | 612 310 | 5 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 1－3 paid empioyees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 80 | 7，172 | 668 | 12.930 | 168 | 45 |
| $4-7$ padi employees．．． | 125 | 27，499 | 2，989 | 61，550 | 676 | 36 |
| 8－19 prid empleyees．． | 99 | 44，456 | 5，395 | 114，368 | 1，123 | 14 |
| 20－69 paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．． | 25 | 24，169 | 3，47？ | 6， 4,343 | 682 | 1 |
| 50 or more pald eaployees．．．．．．．．．．．．．．．．．．．．． | 6 | 10，053 | 2，524 | 46，767 | 500 |  |
| Mechanlcal rubber goods distributors，totel．．．．．．．．．．．．． <br> Eatablishmente with－ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Rope，cordage diatributora，tatal <br> Establiansenta with－ <br> 1－3 pald employees． <br> $4-7$ pald employees．．．．．．． <br> 8－19 p\＆id employees．． <br> $20-49$ pald employee日．．．．． 50 or tore pald emplogees． | 117 | 96，120 | 5，110 | 100，658 | 1，064 | 39 |
|  |  | －120 | ） |  |  |  |
|  | 43 | 8，752 | 356 | 12，24日 | 82 | 20 |
|  | 34 32 | 16,769 53.677 | 981 2.202 | 17,296 4.903 | ${ }_{393}^{1 \%}$ | 14 5 |
|  | 4 | 4，746 | ${ }^{2} .228$ | 6，541 | 108 |  |
|  |  | 10，17t | 1，\％\％ | 25，600 | 302 |  |

[^44]Table 2E WHOLESALE TRADE: 1954 -EMPLOY゙MENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel


[^45]Table 2E. W'HOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales. Payroll, and Personnel


Table 2E. WHOLESALE TRADE: $199+$-EMPlOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contmued

Fstablishments, Sales, Payroll, and Persumael

| type of operation, kind of bustness, ent eaployment stze of establishouent | Estatid Iohments | Sales | Payroll, entlre year ( 11,000 ) | Fayroll and pald ealployees, workweek ended nearest Movemer 15 |  | Active proprietors of unincorporated busineases, November (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { F'gyroll } \\ & (\text { Dor1lars) } \end{aligned}$ | Employees <br> (Mumber) |  |
| Yerchant whalesalprs-continued |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Waste materiads dealers. total.............. | 4, 070 | 1,192,450 | 11.3, $\mathbf{1 2 9}^{4}$ | $2,145,4.1$ | 34,219 | 4,285 |
| Nonferrous meralitio zirap dealers, total......... | 1.918 | 500, 822 | 34,749 | 6.78,370 | 10,699 | 1,588 |
| 1-7 pata employees.... | 76. | 70.253 | 3,705 | 69,022 | 1,348 | 841 |
| --" paid employees. | ${ }^{20} 3$ | 87,043 | 5,748 | 210.08 t | 1,883 | 409 |
| 8-19 prid ewployees................... | 286 | 160969 | 10, 1072 | 218,006 | 3,339 | 279 |
|  | 8.2 <br> 25 <br> 1 | 105,273 74.574 | 8,087 6,637 | $155,27.7$ 125,383 | 2,323 1,806 | 33 26 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $\mathrm{l}_{\text {l-3 }} \mathbf{4} \mathbf{7}$ paid employees... | 487 | 71,082 | 2,592 | 4, 455 | 8 t 2 | 563 |
| i-7 paid employees.......................... | 273 | 25,231 47,570 | 3,985 8,128 | 79,697 102,206 | 1.426 2,731 | 302 190 |
| 20-24 paid employees.................... | $\bigcirc 9$ | 55, 805, | 9.788 | 183,85 | 3,027 | 4 |
| 50 or more paid employees................ | ${ }^{7}$ | 5R.451 | 8,901 | 171,962 | 2,610 | 4 |
| Wiping cloth dealers, total.Estatilishments with- |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $4<^{7}$ prada employees.. | 4.8 | 4.486 | 6.67 | 12,768 | 273 | 49 |
| 8-19 puid employees.. | 59 | 12.04.2 | 1,956 | 37,868 | 77.3 | 67 |
| $20-49$ paid employees................. 50 or more peld equioyees.......... | 42 | 3f.0.54 | 3,713 | 72,539 | 1,282 | 17 |
| 50 or more peld employees. | 17 | 10,088 | 2,759 | 55,028 | 1,124 | 14 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $4-7$ paid employees.. | 105 | 54,218 | 3,598 | 68,054 | 1,048 | 184 |
| 8-19 pald employees. | 150 | 70,252 | 6,061 | 111,604 | 1,826 | 118 |
| 20.69 pald employees.... | ${ }^{68}$ | 53,111 | 5,732 | 110, 677 | 1,963 | ${ }^{71}$ |
| 50 or more paid employees. | 18 | 34,641 | 4,028 | 81,108 | 1,337 | 11 |
| Other waste materisis dealers, total........ .. | 82.5 | 174,466 | 12,900 | 286,707 | 4,558 | 648 |
| Establishments with- |  |  |  |  |  |  |
| 47 paid employees. | 179 | 29,025 | 2,793 | 56,573 | 944 | 142 |
| 8-19 pald employees. | 96 | 29,006 | 3,598 | 76,695 | 1,142 | 66 |
| 20-49 paid employees...... | 29 | 34,032 44 40 $3+9$ | 3,019 | 60,014 48,951 | 1951 684 | 12 |
| 50 or more pald employees.. | 8 | $46,3+9$ | 3.134 |  | 684 |  |
| Other Merchant Wholesalers |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| L7 paid employees.. | 130 | 33,504 | <, 221 | 58,465 | 708 | 77 |
| ${ }^{3-19}$ paid euployees.. | 112 | 60,149 | 5,853 | 116,188 | 1,380 | 38 |
| 20-69 paid employees.... | 4 | 35,673 | 6,913 | 177,786 | 1,204 | 15 |
| 50 or more paid employees. | 21 | 81,305 | 8,844 | 174,459 | 1,871 | 3 |
| Sporting goods wholesalers, total | 579 | 233,998 | 14,820 | 378,822 | 5.073 | 340 |
| Estabil shments with - |  |  |  |  |  |  |
| $4-7$ paid employees.. | 137 | 29,891 | 2,64, | 51,842 | 721 | 77 |
| 8-19 paid exployees. | 119 | 69,031 | $\bigcirc 819$ | 109,214 | 1,420 | 51 |
| $20-49$ paid employees... | 40 | 57,325 | 4,906 | 95,475 | 1,219 | 8 |
| 50 or more pald employees. | 13 | 44,979 | 4,877 | 94,405 | 1,261 | ... |
| Toys, games, fireworks wholesalers, total.... | 805 | 277,626 | 22,793 | 455,261 | 6,349 | 592 |
|  |  |  |  |  |  |  |
| 1-3 pald employees... | 376 | 44,753 | 2,135 3,768 | 39,686 | 662 | 304 |
| 4-7 paid employees...... | 210 152 | 51,276 79,461 | 3,768 7,052 | 80,281 145,996 | 1,119 1,826 | 157 86 |
| 20-49 paid employees... | 155 | 69,262 | 5,817 | 127,394 | -1,632 | 36 |
| 50 or more paid ewployees. | 12 | 32,974 | 4,021 | 61,904 | 1,110 | 9 |
| Other recreation goods wholesalers, total. | 646 | 207,071 | 21,041 | 398,319 | 5,292 | 479 |
| Establishments with- |  |  |  |  |  |  |
|  | 323 156 156 | 30,013 32,206 | 1,994 | 34,872 <br> 52,348 | 860 | 258 126 |
| ${ }^{8-19}$ pald employees... | 112 | 50,044 | 4,984 | 97,836 | 1,254 | 76 |
| $20-49$ peld employees...... | 41 | 46,392 | 5,178 | 92,672 | 1,251 | 21 |
| 50 on more paid employees.. | 14 | 48,310 | 6,254 | 120,591 | 1,403 | ... |
|  |  |  |  |  |  |  |
| Estabiishments with- <br> -3 paid | 675 | 47,986 | 3,229 | 56,303 | 1,187 |  |
| 4-7 paid emy-oyees... | 464 | 72,948 | 6,600 | 123,4.44 | 2,521 | 353 |
| 8-19 paid employees... | 498 | 150,172 | 28,183 | 317,636, | 6,020 | 202 |
| $20-69$ prid employees.. | 201 | 153,538 | 20,374 | 372,999 | 6,198 | 85 |
| 50 or zore paid employees.................. | 81 | 272,562 | 34,794 | 603,354 | 9,354 | 20 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | 267 118 | 85, 114.38 | 2,403 | 41,882 59,910 | 4915 | 108 |
| b-19 paid ewployees. | 70 | 162,197 | <,539 | 91,327 | 856 | 13 |
| 20-49 palid employees. | 32 | 123,983 | 4,926 | 97,856 | 990 | 6 |
| 50 or more pata employees. | 9 | 93,664 | 5,319 | 98,34, | 1,130 | ... |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 50 or dore pald employees................ | 11 | 83,475 | 4,375 | 89,326 | 991 |  |

[^46]Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel


Table 2E. W'HOLESALE TRADE: 1954-EMPloyMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contınued

Establishments, Sales, Payroll, and Personnel

(D) Withheld to avold disclosure.

Table 2E．W＇HOLESALE TRADE：1954－EMPLOYMENT SIZE OF ESTABLISHMENT－UNITED STATES，BY＇TYPE OF OPERATION AND KIND OF BUSINESS－－Continued

Establishments，Sales，Payroll，and Personnel

| Type of operation，kind of business， and employment slze of establishment | Establishments <br> （Mumber） | Sules <br> （ 玉 1,000 ）$^{(1)}$ | Payroll， entire year$(\$ 1, \infty)$ | Payroll and paid exployees，workwek ended nearest Noyenber 15 |  | Active proprletors of unincorporated usinesses， liovember （Number） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Payroll } \\ & \text { (Do1lars) } \end{aligned}$ | Employees <br> （Number） |  |
|  |  |  |  |  |  |  |
| Apparel and related products，total．．．．．．．．．．．．．．．．．．． | 283 | 735，931 | 36，917 | 701，245． | 6，668 | 7 |
| Establishments with－ | 02 | 45，297 | 941 | 16，001 | 141 |  |
| 1－3 paid erf－vyees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 68 | 7， 7330 | 2，577 | 40，757 | 372 | 4 |
| 8－19 pais exployees． | 75 | 146，045 | 6，021 | 111， 0.4 | 948 | 3 |
| 20－67 paid employees．．．． | 49 | 206，129 | 8，737 | 174,899 351,943 | 1,405 3,803 | $\ldots$ |
| 50 or more paid emp oyees．．．．．．．．．．．．．．．．．．．．．．．．． | 29 | 267，130 | 16，641 | 351，943 | 3，803 | $\ldots$ |
| Furniture and fixtures，total．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 286 | 260，271 | 22，890 | 442,808 | 4，466 | 10 |
| Establishments（ith－ | 46 | 15，203 | 916 | 13，487 | 111 |  |
| ＜－7 psid eøpıуеее．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 101 | 48，336 | 2，840 | 52，454 | 546 | 6 |
| $8-19$ paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 78 | 66,108 83,583 | 4，915 7,407 | 94,522 143,849 | $\begin{array}{r}927 \\ 1,382 \\ \hline 1\end{array}$ | ．．． |
| $20-49$ paid enployees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． 50 or mare paid employees．．．．．．．．． | 45 | 83,583 53,041 | 7，407 0,812 | 143,849 138,496 | 1，382 | $\stackrel{\square}{4}$ |
| Paper and allied producte，total．．．．．．．．．．．．．．．．．．．．．．．．．． | 455 | 2，097，564 | 54，462 | 1，123，322 | 10，351 | $\ldots$ |
|  | 127 | 107，386 | 1，584 | 29，307 | 231 | $\ldots$ |
| 47 prid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 81 | 240，437 | 3，108 | 64，292 | 437 |  |
| 8－19 paid emplcyees．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 135 | 433，939 | 11，162 | 212，620 | 1，776 |  |
| 20－69 paid emplcyees．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 74 38 | 74,476 567,326 | 12，553 | 209,245 547,858 | 2，370 5,597 | ． |
| 50 or more prid tmplyees．．．．．．．．．．．．．．．．．．．．．．．．． | 38 | 567，326 |  | 547，858 | 5，597 | $\cdots$ |
| chenicals and allied products，total．．．．．．．．．．．．．．．．．．．．．．．．． Establisbments $\begin{aligned} & \text { Ith－}\end{aligned}$ | 2，190 | 8，889，311 | 299，984 | 5，989，562 | 56，863 | 7 |
|  | 487 | 204，799 | 5，360 | 100，955 | 1，0＜4 | 4 |
| $4-7$ paid employees． | 425 | $4,37,570$ $1,545,635$ | 11，131 | 222,503 857,697 | 2,289 7,905 | 1 |
| 8－19 prid erafoyees | 422 | $1,545,635$ $2,163,736$ | 43,099 64,367 | 857，697 $1,280,891$ | 7,905 12,401 | 1 |
| 50 or DCre psid empluyees． | 251 | 4，537，571 | 176，027 | 3，521，456 | 33，224 | $\ldots$ |
|  | 525 | 1，602，956 | 69，231 | 1，409，510 | 13，377 | $\ldots$ |
| Establiskments 7 th <br> 1－3 paid employeus． | 56 | 26，240 | 765 | 17，232 | 14. | $\ldots$ |
| $44^{7}$ paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 85 | 48，192 | 2，252 | 54，701 | 481 | $\ldots$ |
| 8－14 paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 149 | 230，433 | 9，450 | 199，210 | 1，811 |  |
| $20-49$ paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．． 50 or more paid employees．．．．．．．．．．．．．．．．．．．． | 180 | 781,398 516,693 | 29,269 27,555 | 605,678 532,689 | 5,651 5,290 | $\ldots$ |
| 50 or more paid employees．．．．．．．．．．．．．．．．．．．．．．．．． | 49 | 516，693 | 27，555 | 532，689 |  | ．． |
| Leather and leather products，total．．．．．．．．．．．．．．．．．．．．．．．．．． <br> EEtablishements with－ | 101 | 412，553 | 19，970 | 376，316 | 4，176 | $\ldots$ |
|  | 34. | 18，255 | 495 | 9，560 | 69 | $\ldots$ |
| L－7 paid employees． | 21 | 35，141 | 884 | 10，501 | 118 | ．．． |
| 8－19 paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 18 | 33,215 58,824 | 1，226 | 20，4，41 | 221 | $\ldots$ |
|  | 10 | 58,824 267,118 | 1,364 16,101 | 22,242 307,572 | 279 3,489 | $\cdots$ |
| Stone，clay，and glass produc Establisiments with－ | 942 | 2，606，649 | 100，828 | 2，014，651 | 19，107 | 7 |
|  | 223 | 167，197 | 2，932 | 57，068 | 435 | 2 |
| $4-7$ paid employees． | 176 | 328，686 | 6，166 | 128，535 | 946 |  |
| 2－19 pald emplcyees．．． | 324 | 1，043，364 | 21，513 | 435，157 | 4，084 |  |
| 50 cr mare paid employees．．．．．．．． | 85 | 532，793 | －9，913 | 1，007，297 | 9，731 |  |
| Primary metal producta，total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Establishments $\begin{gathered}\text { with }\end{gathered}$ | 1，164 | 10，989，279 | 108，715 | 2，188，590 | 17，751 | 2 |
|  | 324 | 400，165 | 4，989 | 99，313 | 739 |  |
| 4 L pald empluyees． | 300 | 1，097，081 | 10，561 | 227，109 | 1，580 | $\cdots$ |
| 8－19 paid employers．．．．．．．．．．．．．．．．．．．．．．．．．．． | 314 | － $3,073,280$ | 23,409 29,750 | 468,783 597,944 | 3，783 5,034 | 2 |
|  | 167 59 | $3,315,438$ $4,037,315$ | 29，750 40,006 | 597,904 801,427 | 5，034 6,615 |  |
|  |  |  |  |  |  |  |
| Fabricated metal producta， Establishmenta ${ }^{1} 1$ th－ | 1，057 | 2，855，046 | 87，721 | 1，700，052 | 17，030 | 4 |
|  | 254 | 165，881 | 3，555 | 63，085 | 534 |  |
| $4-7$ paid empl lyyees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 277 | 375，777 | 9，004 | 174，863 | 1，495 | 2 |
| 3 3－17 pald employees． | 322 | 1，131，220 | 21，962 | 40，850 | 4，033 | ； |
| 20－6t pald employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 164 | 850，130 | 23，496 | 450,163 | 4，832 | 1 |
| 50 or more pald employees．．．．．．．．．．．．．．．．．．．．．．．．．． | 40 | 325，038 | 29，704 | 577，085 | 6，136 |  |
| Machinery（except electrical），total．．．．．．．．．．．．．．．．．．．．．． | 5，327 | 5，998，901 | 560，183 | 11，291，839 | 108，279 | 7 |
| －i－3 pald employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 1，255 | 365，941 | 15，632 | 274，463 | 2，517 | 1 |
|  | 1，092 | 574，553 $1,205,809$ | 32,521 98,478 | 633,328 $1,968,479$ | 18，886 | ， |
| 20－6я paid eир | 1.965 | 1，556，912 | 152，668 | 3，139，025 | 29，824 |  |
| 50 or more pald emplajees．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 481 | 2，295，686 | 260，884 | 5，276，544 | 51，091 | 2 |
| Electrical machinery，total． <br>  | 1，509 | 5，021，746 | 204，228 | 3，989，599 | 37，447 | 3 |
| Establishments 1 隹一 <br>  | 474 |  | 6，452 | 115，002 | 941 |  |
| 4－7 pidd emp oyees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 373 | 532，576 | 12，326 | 234，220 | 1，973 | 1 |
| \＆－17 pald employees． | 396 | 872，906 | 28，190 | 545.989 | 4，718 |  |
| $20-49$ paid emyloyees．． | 136 | 668，395 | 24，64， | 485，680 | 4.369 | $\cdots$ |
| 50 or more pald emplayees．．．．．．．．．．．．．．．．．．．．．．．．． | 130 | 2，531，351 | 132，615 | 2，008，708 | 25，446 |  |
| Transportation equipment，total Establiskments with－ | 963 | 9，247，560 | 230，661 | 4，497，540 | 47，717 | 1 |
| 1－3 pald employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 50 | 4，4，39 | 1，500 | 11，261 | 107 |  |
| $4^{4-7}$ pald employees．．．．．．．．．．．．．．．．．．．．．．．．．．． | 75 | 82，674 | 2，1327 | 4.740 | 110 | $\ldots$ |
| ${ }^{\text {8－19 pald empraypea }}$ 20－49 paid employees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 412 | 3，128，900 | 88，010 | 1，11，3，088 | 12，802 |  |
| 50 or mare pald employten．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 229 | 1，112，7\％．5 | 154，710 | 3，003，110 | 31，524 |  |
| Instmuments and related producte，tutal．．．．．．．．．．．．．．．．．．．．．． Establishmenta $\quad$ N th－ | 1，044 7 | 1，025，452 | 23，40 | 1，841，578 | 20，400 | 10 |
|  |  |  |  |  |  |  |
| 1－3 paid emplogees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 174 267 | 42,125 19,011 | 2,119 7,859 | 13， 31.1006 | 1，379 | $\cdots$ |
| Q－19 paid empluyees．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | $3 \% 1$ | 174，938 | 18，408 | 3，4，1600 | ¢，260 |  |
| 20－4，paid emplay | 183 | 229，022 | 20，7，3 | 1，24，500 | 5.850 | a |
| 50 ar mario pald emplugees．．．．．．．．．．．．．．．．．．．．．．．． | $8 ;$ | 305.854 | 40，492 | 708，886 | 8，590 | $\cdots$ |

Table 2E. WHOLESALE TRADE: 1994-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-COntinued

| Type of operation, hind of business, and employment size of estobllshment | Eatrblisuments <br> (Wumber) | Sales <br> ( $\$ 1,000$ ) | Payroll. entire year$(\$ 1,000)$ | Payroll and paid employces, workwrek ended nearest November 15 |  | Active proprietors of unincorporated businerger, November (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Payroll } \\ & \text { (Dollars) } \end{aligned}$ | Enployees <br> (Number) |  |
| menufacturers' Sales branches, salee uffices-cont diued |  |  |  |  |  |  |
| Other manufscturers' products*, total....................... | 1,322 | $4,22{ }^{\prime \prime}, 222$ | 170,739 | 3,602,338 | 36, 201 | 30 |
| Estatinment employees............................... | 453 | 227,476 | 5,670 | 100,118 | 822 | 7 |
| -7 paid enployees..................................... | 358 | 405,355 | 11,117 | 212,613 | 1,943 | 7 |
| s-1a paid employees | 535 | 1,201,332 | 34,3464 | 685, 321 | 0,661 | 3 |
| 20-49 paid erpluyees................................ | 3.48 | 900,981 | 50,084 | 1,002,377 | 10,436 | 10 |
| S0-or mare pald empluyees.......................... | 128 | 1,386,078 | 69,522 | 1,601,909 | 16,339 | 8 |
| petroleim bulk plants, terminals and lf cas facilities |  |  |  |  |  |  |
| Gasoline, distilates, residuals: |  |  |  |  |  |  |
| Bulk plants, tetal. ................................Establishmerts with- |  |  |  |  |  |  |
| 1-3 paid empltyees................................ | 20,214 | 4,101, 332 | 62,810 | 1,195,308 | 17,989 | 18,293 |
| $4-7$ paid exployees.............................. | 4,268 | 2,013,861 | 78,157 | 1,576,976 | 22,409 | 2,713 |
| 8-19 paid employees... | 2,071 | 1,975,527 | 97.977 | 1,944,576 | 24,327 | 789 |
| 20 or pard employees.............................. | 4 | 1,096,165 | 58,645 | 1,160,262 | 13,971 | 106 |
| क) or mare pald employees........................... | 81 | 840,250 | 35,367 | 731,652 | 8,281 | 10 |
| 1-3 paid employees................................ | 151 | 203,332 | 1,565 | 28,818 | 291 | 8 |
| 4-7 paid employees................................ | 219 | 340,100 | 5,718 | 107,092 | 1,186 | 10 |
| 8-19 paid employees............................... | 348 | 913,276 | 20,936 | 404,879 | 4,477 | 6 |
| 2049 paid employees............................. | 302 | 1,516,218 | 45,919 | 903,773 | 9,739 | 3 |
| 50 or dore paid employees......................... | 221 | 2,808,711 | 105,325 | 2,042,876 | 22,979 |  |
|  |  |  |  |  |  |  |
| Establishments with- <br> 1-3 pałà employees. $\qquad$ | 332 | 45.427 | 2,965 | 52,863 | 727 | 97 |
| 4-7 paid empleyees.................................. | 280 | 55,577 | 4,484 | 112,336 | 1,555 | 117 |
| $8-19$ $20-49$ paid employees employees..................................................... | 205 | 74, 337 | 10,068 | 198,970 | 2,584 | 45 |
|  | 46 7 | 13,3385 13.855 | 5,936 2,771 | 117,684 49,811 | 1,449 590 | 9 |
| MERCHANDISE AGENTS, BROKERS |  |  |  |  |  |  |
| Groceries, confectionery, meats, total. | 2,949 | 7,021,093 | 72,106 | 1,321,026 | 14,440 | 2,516 |
| Establishments with- $1-3$ padd employees................................ | 1,742 | 2,373,235 | 13,004 | 236,733 | 3,056 | , 546 |
| $4_{4 \rightarrow 7}$ paid employees.................................. | , 737 | 1,820,475 | 18,298 | 350,524 | 3,874 | 636 |
| 8-19 paid emplyyees............................... | 371 | 1,945,785 | 23,041 | 418,020 | 4,292 | 278 |
| 20-19 Faid emphoyees..... | 87 | 948,130 | 13,665 | 236,650 | 2,457 | 51 |
| 50 or more paid employees........................... | 12 | 533,468 | 4,098 | 79,099 | 761 | 5 |
| Farm products (edible): |  |  |  |  |  |  |
| Deiry, poultry products, total........ .................. | 21.4 | 516,210 | 9,307 | 194,756 | 2,05s | 147 |
| Establishments with- ${ }_{\text {l }}^{\text {l-3 paid employees.............................. }}$ | 141 | 122,299 | 922 | 15,928 | 224 | 113 |
| 4-7 paid employees...................................... | 36 | 73,073 | 769 | 15,562 | 183 | 22 |
| 8-19 paid empr qyees............................... | 23 | 72,672 | 990 | 20,413 | 257 | 12 |
|  | ${ }_{6} 6$ |  | (D) | (D) | (D) | (D) |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 4-7 paid employees............................... | 171 109 | 263,797 219,807 | -4,464 | 75,267 99,538 | 864 1,267 | 96 89 |
| $20<7$ paid employees | 45 | 242,777 | 6,746 | 118,411 | 1,267 1,459 | 8 |
| 50 or more paid employees.......................... | 19 | 296,267 | 8,625 | 168,222 | 2,174 | 7 |
|  |  |  |  |  |  |  |
| 1-3 paid employees................................ | 354 | 179,101 | 2,740 | 54,684 | 599 | 241 |
| 4-7 padd employees.................................... | 95 | 133,343 | 2,738 | 55,331 | 496 | 47 |
| 8-19 paid enployees. | 52 12 | 133,943 | 3,910 | 75, 516 | 626 | 14 |
| 50 or more paid employees. | ${ }_{2}$ | (D) | (D) | (D) | (D) | (D) |
|  |  |  |  |  |  |  |
| Estallishments with- <br> 1-3 paid employees. | 876 | 604,343 | 6,159 | 103,759 | 1,311 | 766 |
| 4-7 paid employees................................... | 170 | 233,928 | 4,479 | 85,650 | 857 | 118 |
| 8-17 paid employees. | 105 | 386,263 | 6,769 | 127,924 | 1,283 | 85 |
| $20-49$ patd employees............................. 50 or pore paid exployees...................... | 42 | 513,860 337 | 7,016 6,752 | 139,198 127,378 | 1,287 | 19 |
| 50 or more paid employees........................... | 12 | 337,734 | 6,752 | 127,378 | 1,384 | 4 |
|  |  |  |  |  |  |  |
| shents with- $\qquad$ | 494 | 515,731 | 5,208 | 79,868 | 823 | 325 |
| $4-7$ paid emplyees... | 164 | 408,559 | 6,310 | 104,735 | 836 | 66 |
| 8-19 paid emplcyees.. | 92 | 555,583 | 8,574 | 150,879 | 1,101 | 55 |
| 20-49 paid employees... | 42 26 | 612,681 $1,140,611$ | 8,394 21,081 | 155,942 387,246 | 1,364 | 31 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Establishments $1-3$ paid evploy | 642 | 306,195 | 4,430 | 75,908 | 975 | 561 |
| <-7 paid employees..................................... | 138 | 128,869 | 4,097 | 73,115 | 732 | 106 |
| 8-29 paid employees.................................... | 45 | 83,712 | 2,901 | 52,601 | 499 | 34 |
| 20-49 paid employees..... | 10 |  | (D) | (D) | (D) | (D) |
| 50 or ture paid empioyees............................ | 2 | (D) | (D) | (D) | (D) | (D) |
| Paper, allied products, total............................... | 403 | 469,942 | 8,247 | 158,304 | 1,456 | 272 |
| Estahlishments with- |  |  |  |  |  |  |
| 4.7 paid employees. | 63 | 107,468 | 1,767 | 32,543 | 328 | 29 |
| 8-19 paid employees.............................. | 31 10 | 116,450 69,742 | 2,589 | 52,026 32,066 | 363 290 | 18 |
|  | 10 | 69,742 | 1,646 | 32,066 | 290 | 1 |
| 50 or more paid employees........................... | $\cdots$ |  |  | $\cdots$ | $\cdots$ |  |

 and miscellaneous manufactures. includitg establishments with one or pore paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel


[^47]Table 2E. WHOLESALE TRADE: 19ヶt-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Fstahhshments. Sales, Payroll, and Personnel

| Type of operation, kind of bustness, and erployment site of establishment ${ }^{d}$ | Establishrents <br> (Number) | Saies$(\$ 1,000)$ | Payrod1, entire year$(\$ 2,000)$ | Payroll and pald kmployees, workmeek ended nearest November 15 |  | Active proprietors of unincorporated businessea, November (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Payroll } \\ & \text { (Dollars) } \end{aligned}$ | Employees <br> (Number) |  |
| MERCHANDISE AGENTS, BROKER-Continued |  |  |  |  |  |  |
| Other merchandise agents, brokers, totai....... Establishments with- | 2,768 | 4,272,055 | 66,145 | 1,222,516 | 12,932 | 1,712 |
| 1-3 paid employees.. | 1,873 | 1,492,340 | 14,783 | 256,572 | 3,051 | 1,273 |
| ¢-7 paid employees.. | 543 | 1,016,759 | 15,770 | 290,938 | 2,803 | -299 |
| 8-19 paid employees. | 249 | 826,251 | 15,520 | 303,782 | 2,927 | 120 |
| 20-6 paid employees... | 83 | 747,873 | 12,290 | 227,740 | 2,455 | 16 |
| so or more paid employees...... | 20 | 288,838 | 7,782 | 143,484 | 1,696 | 4 |
| ASSEMBLERS Of FAFM PRODUCTS |  |  |  |  |  |  |
| Dasry, poultry products, total................... Estsblishwents wh- | 2,087 | 1,392,362 | 52,205 | 1,090,733 | 18,266 | 1,493 |
| 1-3 pald employees.. | 1,218 | 166,457 | 4,669 | 83,423 | 1,887 | 914 |
|  | 4 | 248,026 349,988 | 6,955 10,046 | 136,733 297,097 | 2,681 |  |
| 20-60 pald employees.. | 225 | 253,480 | 11,772 | 245,278 | 3,923 | 162 54 |
| 50 or more paid employees.. | 63 | 376,411 | 18,763 | 428.202 | 6,278 | 22 |
| Fresb fruits, veretatles, total................. Establishments alth- | 1,993 | 1,287,074 | 124,752 | 2,367,737 | 53,838 | 1,299 |
| 1-3 paid employees.... | 666 | 204,804 | 9,513 | 62,599 | 978 | 451 |
| $4-7$ pald employees... | 310 | 294,047 | 8,754 | 114,452 | 1,709 | 202 |
| $8-19$ paid employees. | 376 | 236,750 | 16,785 | 257,564 | 4,719 | 282 |
| $20-69$ paid employees................ | 350 291 | 234,673 417,340 | 23,272 | 473,737 1,45938 | 11,054 | 233 |
| 50 or more paid employees............ | 291 | 417,340 | 66,428 | 1,459,386 | 35,378 | 131 |
| Farm products (rea materisis), total............. Establishments ${ }^{1}$ th | 8,669 | 6,171,994 | 120,680 | 3,004,277 | 48,400 | 3,237 |
| 1-3 paid enployees..................... | 5,374 | 2,313,276 | 33,088 | 598,094 | 9,486 | 1,970 |
| S-7 paid employees... | 2,066 | 1,529,822 | 33,886 | 679.729 | 10,774 | 828 |
| 8-19 paid employees.. | 912 | 1,159,483 | 33,357 | 684,186 | 10,494 | 304 |
| $20-9$ paid erpployees..... | 237 80 | 677,760 4977653 | 19,282 21,069 | 419,932 622,336 | $\begin{array}{r}6,877 \\ \hline 10,769\end{array}$ | 101 |
| 50 or more paid employees............ | 80 | 497,653 | 21,069 | 622,336 | 10,769 | 34 |
| $\underset{\text { Fstablishments }}{\text { Farm }}$ supplith- | 495 | 294,713 | 9,796 | 196,015 | 3,242 | 305 |
| 1-3 paid employees... | 225 | 32,638 | 1,239 | 22,985 |  | ${ }^{181}$ |
| L-7 pald employees............... | 153 | (D) |  |  | (D) | (D) |
| 8-19 paid employees.............. | 86 27 | (D) | (D) | (D) | (D) | (D) |
| $20-9$ paid employees...................... | $\begin{array}{r}27 \\ 4 \\ \hline\end{array}$ | (D) | (D) | (D) | (D) | (D) |
| Other farm products assemblers, total.......... Establishments ${ }^{1}$ th- | 11 | 4,073 | 530 | 12,800 | 251 | 6 |
| 1-3 paid employees... | 4 | 1,401 | 83 | 530 | ${ }^{6}$ | ${ }^{3}$ |
| L-7 paid employees... | 2 1 | (D) | (D) | (D) | (D) | (D) |
| 20-49 paid employees. | 2 | (D) | (D) | (D) | (D) | (D) |
| 50 or more paid employees........... | 2 | (D) | (D) | (0) | (D) | (0) |

[^48]Table 2F. W'HOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES
Total Wholesale-Establishments. Payroll, and Personnel: Merchant Wholesalers and Other Operating TypesEstablishments and Sales


Table 2F. WHOLESALE TRADE: $195+$-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-Continued Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating TypesEstablishments and Sales


[^49]Table 2F. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-Continued
Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-
Establishments and Sales

| State and employment size ofestabilshwent ${ }^{2}$ | Total |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \begin{array}{l} \text { Establish- } \\ \text { ments } \end{array} \\ & \text { (Number) } \end{aligned}$ | Payroll, entire year <br> (\$1,000) | Payroll and paid employees, workweek ended nearest November 15 |  | Active proprietors of undncorporyted businesses, November ( (number) | Establish- <br> ments <br> (Mumber) | Sales <br> ( $\$ 1,000)$ | Establishments <br> (Nmber) | Sales <br> $(\$ 1,000)$ |
|  |  |  | $\begin{aligned} & \text { Fayroll } \\ & \text { (Dollars) } \end{aligned}$ | Employees (Number) |  |  |  |  |  |
| Loursiana, total......... | 3,634 | 146,661 | 2,910,927 | 40,490 | 2,231 | 2,4,2 | 1,666,544 | 1,192 | 1,255,021 |
| Establishments with- | tor 3 | 2,468 | 29,178 | 498 | 529 | 319 | 47, 401 | 324 | 105,083 |
| 2 paid employees... | 475 | 2,934 | 57,129 | 970 | 362 | 292 | 43,164 | 183 | 85,262 |
| 3 paid employees. | 363 | 3,587 | 770,476 | 1,110 | 285 | 239 | 51,736 | 124 | 65,313 |
| 4 or 5 paid employees.. | 466 | 7,350 | 147,409 | 2,103 | 279 | 333 | 93,221 | 233 | 116,591 |
| 6 or 7 paid employees....... | 359 <br> 235 | 8,433 | 163,938 | 2,375 | 186 | 279 | 126,049 | 80 | 98,339 |
| 8 or ${ }^{9}$ prdd employees........... | 235 550 | 7,003 26,330 | 139,298 533,172 | 2,016 <br> 7,582 | 136 <br> 287 <br> 18 | 188 424 | 197,816 303,036 | 47 126 | 53,637 191,697 |
| 10 20 20 to 49 9 paid employees......... | 550 405 | 26,330 42,295 | 533,172 858,982 | 7,582 11,587 | 287 145 | 424 269 | 303,036 389,055 | 126 | 191,697 |
| 50 to 99 pald employees | 102 | 26,112 | 503,437 | 6,739 | 19 | 77 | 259,560 | 25 | 161,018 |
| 100 ог wore pald employees...... | 36 | 20,149 | 407,908 | 5,260 | 3 | 22 | 155,506 | 14 | 102,42 |
| Maine, total....... | 1,314 | 41,231 | 766,060 | 12,039 | 573 | 922 | 358,934 | 392 | 295,228 |
| 1 paid employee... | 282 | 1,134 | 13,422 | 216 | 185 | 195 | 17,172 | 87 | 19,040 |
| 2 paid employees........ | 156 | , 967 | 17,950 | 314 | 90 | 109 | 10,619 | 47 | 13,479 |
| 3 pald employees......... | 123 | 2,022 | 18,732 | 34.5 | 60 | 77 | 11,715 | 36 | 12,586 |
| 4 or 5 pald employees.... | 175 | 2,383 | 4,753 | 794 | 77 | 130 | 24,663 | 45 | 15,308 |
| 6 or 7 peid employees.... | 130 | 2,768 | 53,001 | 835 | 54 | 82 | 20,835 | 49 | 24,443 |
| 8 or ${ }^{8}$ pald employees..... | 93 221 | 2,689 $10,4.4$ 1 | 51,844 195,031 | $\begin{array}{r}817 \\ 3,004 \\ \hline\end{array}$ | 38 46 | $\begin{array}{r}71 \\ 155 \\ \hline\end{array}$ | 23,190 85,321 | ${ }_{66}^{22}$ | 25,007 |
| 20 to 49 pald employees. | 115 | 12,167 | 222,878 | 3,435 | 23 | 79 | 89,123 | 36 | 100,596 |
| 50 to 99 pald employees. | 23 | 5,545 | 109,622 | 1,538 | $\ldots$ | 19 | 39,412 | 4 | 24,704 |
| 100 or more pald employees..... | 6 | 2,112 | 40,828 | 741 |  | 6 | 36,684 |  |  |
| Maryland, total... | 3,038 | 141,396 | 2,613,678 | 35,330 | 1,833 | 2,209 | 1,104,793 | 829 | 1,478,955 |
| Eatablishments with- <br> 1 pald ewployee... | 528 | 2,552 | 29,585 | 470 | 418 | 34.4 |  | 184 |  |
| 2 paid employees... | 303 | 2,063 | 38,54,5 | 632 | 231 | 216 | 31,116 | 87 | 107,457 |
| 3 pald employees.. | 286 | 3,126 | 58,744 | 873 | 204 | 214 | 32,623 | 72 | 41,212 |
| 4 or 5 paid employees. | 41 | 7,755 | 140,086 | 1,994 | 315 | 338 | 84,103 | 103 | 23,857 |
| 6 or 7 pald employee | 303 | 7,561 | 161,458 | 1,973 | 193 | 240 | 77,028 | 63 | 63,764 |
| 8 or 9 paid employees.. | 195 | 6,089 | 116,193 | 1,668 | 122 | 164 | 62,346 | 31 | 23,636 |
| 10 to 19 paid employees | 533 | 28,452 | 535,080 | 7,182 | 238 | 379 | 221,031 | 154 | 263,584 |
| 20 to 49 pald employees. | 335 | 38,542 | 702,923 | 9,917 | 96 | 242 | 262,620 | 93 | 284,616 |
| 50 to 99 pald employees... | 78 36 | 22,629 22,627 | 422,387 428,677 | 5,413 5,208 | 13 3 | 52 | 186,520 | 27 | 194,945 |
| 100 or more paid employees |  |  | -28,077 |  |  | 21 | 108,348 | 15 | 361,132 |
| Massachusetta, total.... Establishments with- | 7,934 | 385,839 | 7,300,568 | 87,481 | 3,313 | 6,041 | 3,321,567 | 1,893 | 4,182,463 |
| 1 paid employee.... | 1,415 | 5,930 | 62,628 | 1,281 | 948 | 1,050 | 109,182 | 365 | 201,253 |
| 2 pald employees.. | 1,012 | 7,632 | 144,732 | 2,050 | 567 | 766 | 124,364 | 246 | 194,563 |
| 3 pald employees. | 808 | 10,013 | 189,355 | 2,463 | 430 | 611 | 123,094 | 197 | 200,472 |
| 4 or 5 paid employees. | 1,238 | 21,060 | 387,521 | 5,137 | 502 | 91.4 | 253,684 | 224 | 298,722 |
| - or ' pala employees | 767 | 21,577 | 396,290 | 5,007 | 249 | 617 | 235,292 | 150 | 186,834 |
| 8 or 9 pald employees. | 524 | 19,634 | 367,723 | 4,488 | 174 | 414 | 205,050 | 110 | 226,908 |
| 10 to 19 pald exployees. | 1,271 | 76,996 | 1,402,519 | 17,122 | 281 | 1,002 | 767,381 | 269 | 502,673 |
| 20 to 49 pald employees. | 77 | 96,986 | 1,800, 153 | 21,573 | 120 | 501 | 797,578 | 216 | 1,155,000 |
| 50 to 99 prld employees..... 100 or more pald employees.. | $\begin{array}{r}193 \\ 89 \\ \hline\end{array}$ | 58,902 67,109 | $1,149,436$ $1,380,211$ | 13,363 15,015 | 39 | 125 42 | 402,006 <br> 303,936 | 68 48 | 517,348 698,690 |
| M1chigan, total.... | 9,4,1 | 478,771 | 9,307,947 | 99,793 | 6,327 | 6,174 | 3,665,185 | 3,267 | 6,421,499 |
| Establishments with- |  |  |  |  |  |  |  |  |  |
| ${ }_{2}$ pald employee... | 2,104 | 8,757 | 103,669 | 1,500 | 1,888 | 1,106 | 120,368 | 998 | 371,851 |
| ${ }_{3}^{2}$ paid employees.. | 1,219 | 10,587 12,621 | 189,994 | 2,472 | 980 758 | 822 647 | 144,073 135,400 | 397 313 | 237,627 294 |
| ${ }_{4}^{3}$ paid employees.......... | 1,960 1,338 | 12,621 | 239,141 539,252 | 2,934 6,093 | 758 941 | 627 931 | 135,400 | 4107 | 294,883 521,128 |
| 6 or 7 pald employees. | 923 | 27,417 | 529,930 | 6,052 | 597 | 6446 | 269,611 | 269 | 328,887 |
| 8 or 9 pasd employees... | 575 | 23,374 | 442,331 | 4,896 | 308 | 404 | 223,682 | 171 | 255,188 |
| 10 to 19 pald employees. | 1,254 | 82,863 | 1,617,527 | 17,146 | 588 | 889 | 691,962 | 365 | 917,047 |
| 20 to 49 pald employees, 50 to 99 pald employees. | 791 | 118,786 | 2,271,086 | 23,910 | 224 | 558 | 924,983 | 233 | 1,476,493 |
| 50 to 99 pald employees... 100 or more pald employees. | 188 | 62,156 | 1,226,348 | 12,679 | 32 | 123 | 458,948 | 65 | 816,774 |
| 100 or more pald employees | 99 | 104,126 | 2,148,669 | 22,111 | 11 | 50 | 4911,662 | 49 | 1,201,621 |
| Minnesota, total.. | 6,099 | 242,324 | 4,761,351 | 57,620 | 3,500 | 2,833 | 2,252,713 | 3,266 | 3,233,532 |
| Establiehmente with- 1 pald ewployee... | 1,870 | 6,345 | 71,788 | 1,078 | 1,520 | 536 | 78,747 | 1,334 | 275,619 |
| 2 pald employeca.... | ,832 | 6,057 | 114,855 | 1,694 | 1,527 | 375 | 59,908 | 1,457 | 184,203 |
| 3 pald employeer... | 607 | 6,495 | 130,916 2502 | 1,842 | 330 | 282 395 | 58,3600 | 325 | 179,289 |
| 4 or ${ }^{5}$ peld employees.. | 772 | 12,680 | 254,791 | 3,470 | 425 | 395 | 104,075 | 377 | 311,722 |
| 8 or 9 prid employees... | 480 285 | 11,496 9,725 | 232,056 189,365 | 3,138 2,404 | 262 167 | 259 184 | 108,621 88,433 | 221 101 | 204,801 131,125 |
| 10 to 19 pald employeeg. | 622 | 36,402 | 720,925 | 8,488 | 207 | 405 | 353,706 | 217 | 497.501 |
| 20 to 49 palid employee | 423 | 53,182 | 1,097,174 | 12,786 | 50 | 260 | 513,995 | 163 | 747,447 |
| 50 to 99 psid employees..... | 142 | 44,108 | -826,597 | 9,646 | 6 | 88 | 321,405 | 54 | 430,063 |
| 100 or more paid employeer...... | 66 | 55,834 | 1,122,884 | 13,074 | - | 49 | 564,903 | 17 | 271,762 |
| M1asiseippi, total..... | 1,863 | 40,419 | 883,317 | 15,246 | 1,313 | 1,095 | 543,830 | 768 | 640,001 |
| Estabilshments with- |  |  |  |  |  |  |  |  |  |
| 1 pald employee.... | 412 | 1,8946 | 13,547 | 260 | $3 \div 2$ | 144 | 28,729 | 268 | 105,845 |
| 2 paid employees....... | 247 | 1,405 | 27,620 | 506 | 178 | 136 | 25,400 | 111 | 58,478 |
| 3 prid employeer....... | 210 | 1,745 | 35,995 | 639 | 161 | 1.36 | 33,445 | 84 | 59,658 |
| 4 or 5 peid employees. | 301 | 4,010 | 84,312 | 1,357 | 229 | 194 | 67,188 | 107 | 102,595 |
| 6 or 7 pald employces. | 198 | 3,921 | 76,105 | 1,292 | 149 | 161 | 40,589 | 57 | 94,046 |
| 8 or 9 pald employees... | 95 | 2,50. | 47,323 | 816 | 50 | 67 | 31,720 | 28 | 25,371 |
|  | 229 | 9,427 | 180, 161 | 3,223 | 100 | 158 | 106,555 | 71 | 59,068 |
| 20 to 49 peld employees..... 50 to 99 pald employee日.... | 138 | 12,668 | 242,701 | 4,065 | 09 | 102 | 132,433 | 36 | 50, 392 |
| 50 to 99 pald employee日..... 100 or more pald employees.. | 28 | 6,555 2,190 | 129,005 40,548 | 1,925 | 4 5 | $\begin{array}{r}24 \\ 3 \\ \hline\end{array}$ | 65,141 8,600 | 2 | (D) |
| Mibsouri, total.. | 7,60\% | 380,198 | 7,433,204 | 88,405 | 4,488 | 4,377 | 3,248,245 | 3,227 | 4,901,343 |
| Eatabilahmento With- |  | 30,10 | , |  |  |  | , 2ne, |  |  |
| 1 pald employee.... | 1,872 | 5,944 | 79,507 | 1,205 | 1,512 | 714 | 94,692 | 1,097 | 2\%3,001 |
| 2 paid employees... | 904 | 6,532 | 122,348 | 1,856 | 720 | 519 | 72,388 | 385 | 245,6i9 |
| 3 paid employees... | 75.4 | 8,371 | 165,379 | 2,298 | 496 | 446 | 91,984 | 308 | 213,123 |
| 4 or 5 pald employeen | 1,0.4.5 | 18,855 | 364, 698 | 4,818 | 639 | 68. | 221,677 | 381 | 4.88,010 |
| 6 or 7 peld employees. | 728 | 18,42t | 374, 878 | 4,841 | 496 | 463 | 208,018 | 205 | 305,009 |
| 8 or 9 pald employee | 402 | 14,227 | 281,202 | 3,405 | 102 | 270 | 128,132 | 132 | 241,860 |
| 10 to 19 pald employee | 973 | 56,73? | 1,102,266 | 13,261 | 321 | 451 | 547,219 | 322 | 955,302 |
| 20 to 49 paid employees, | 665 | 86,331 | 1,685,743 | 19,558 | 172 | 436 | 689,298 | 224 | 1,025,218 |
| 50 to 99 paid employees....... 100 or more peid employees | 197 110 |  | 1, 1446, 2,034 | 13, ${ }_{23} \mathbf{3}, 597$ | $\stackrel{18}{18}$ | 127 67 | 553,512 641,325 | 43 | \% 463,53131 |

(D) Witheld to avold discloaure. ... Kepresents zero.

Table 2F. WHOLESALE TRADE: 1994 -EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-Continued
Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating TypesEstablishments and Sales


[^50]Table 2F. XHOLESALE TRADE: 1954-EMPLOY'MENT SIZE OF ESTABLISHMENT-STATES-Continued
Total W'holesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-
Establishments and Sales

| State$\substack{\text { and employment } \\ \text { estabilishroent }}$size | Total |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \begin{array}{l} \text { Establish- } \\ \text { ments } \end{array} \\ & \text { (Number) } \end{aligned}$ | Fryroll,entire year$(\$ 1,000)$ | Payroll and paiz employees, workweek ended nearest November 15 |  | Active proprietors or unincorporated businesses, November (Number) | $\begin{gathered} \text { Establish- } \\ \text { merts } \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Establish - <br> ments <br> (Humber) | Sales <br> (\$1,000) |
|  |  |  | $\begin{gathered} \text { Payroll } \\ \text { (Dollars) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Eoployees } \\ & \text { (Mumber) } \end{aligned}$ |  |  |  |  |  |
| North Daxota-Continued |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 4 or 5 paid employees. | 190 | 2,679 | 56,022 | 852 | 62 | 55 | 15,934 | 135 | 54,783 |
| 6 or? pald empioyees... | 113 | 2,605 | 51,639 | 733 | 45 | 48 | 19,860 | 65 | 47,706 |
| 8 or 9 pald employees........... 10 to 19 | 57 95 | 1,812 | 36,835 96,839 | $\begin{array}{r}508 \\ 1,372 \\ \hline 202\end{array}$ | 19 37 | 35 52 | 14, 198 | 23 | 13,565 |
| 10 to 19 psid employees.......... | 95 75 | 4,642 8,115 | 96,839 179,357 | 1,372 2,227 | 37 37 | 52 48 48 | 36,043 | 43 27 | 54,606 75,883 |
| 50 to 99 pald employees.......... | 20 | (D) | 17, (D) | 2, (D) | (D) | 48 | (D) | 27 4 4 | 75,883 |
| 100 or more paid employees.... | 1 | (D) | (b) | ( $)^{\text {d }}$ | (D) | 16 |  | 1 | (D) |
| ohio, total............................... <br> Establishments with - | 11,973 | 621,405 | 22,163,429 | 135,967 | 6,198 | 7,833 | 4,607,247 | 4,140 | 8,018,310 |
| 1 pald employee.......... | 2,221 | 8,974 | 126,250 | 1,881 | 1,740 | 1,286 | 114,899 | 935 | 414,728 |
| 2 paid employees. | 1,535 | 12,141 | 232,525 | 3,118 | 1,092 | 1,002 | 147,302 | 533 | 339,075 |
| ${ }^{3}$ paid employees....... | 1,1002 | 13,824 | 268,512 632,269 | 7,258 | 655 949 | 1,115 | 117,986 | 407 <br> 547 | 345,891 521,979 |
| 6 or 7 pald employees........ | 1,117 | 30,358 | 596,064 | 7,294 | 585 | -789 | 264, 801 | 328 | 416,892 |
| 8 or ${ }^{9}$ paid employees......... | 1,793 1,935 | 30,480 122,15 |  | 6,788 26,381 | 294 594 | +542 | 242,801 | 251 | 434,568 |
| 10 to 19 pald employees..... | 1,935 1,225 | 122,014 <br> 169,717 | $2,398,575$ $3,333,765$ | 26,381 37,663 | 594 250 | 1,371 | 728,415 $1,252,266$ | 562 412 | $1,410,391$ $2,059,073$ |
| 50 to 99 pald employees.. | ,288 | 91,487 | 1,801,041 | 19,476 | 32 | 190 | -,258,941 | 48 | 2,059,073 |
| 100 or more pald employees. | 131 | 110,072 | 2,258,215 | 23,134 | , | 65 | 503,615 | 66 | 1,345,517 |
| 0klahoms, total........................ <br> Estabisiments with- | 3,627 | 101,058 | 2,081,692 | 27,224 | 2,434 | 2,093 | 988,588 | 1,534 | 1,284,628 |
| Estabishments with- | 981 | 2,580 | 36,328 | 634 | 800 | 357 | 39,489 | 624 | 110,886 |
| 2 pald employees... | 470 | 3,089 | 58,358 | 964 | 341 | 264 | 33,326 | 206 | 80,244 |
| 3 paid employees.. | 32.4 | 3,706 | 75,938 | 1,167 | 299 | 257 | 53, 461 | 127 | 49,465 |
| 4 or 5 pald employees | 521 | 7,500 | 156,508 | 2,329 | 355 | 348 | 113,766 | 173 | 130,039 |
| 5 or 7 pald employees. 8 or 7 pald employees. | 349 179 | 7,755 | 157,374 | 2,278 | 242 | 235 | 98,630 | 114 | 119,710 |
| 8 or ${ }^{7}$ prald employees... 10 to 19 paid employees. | 179 | 5,681 | 119,853 | 1,544 | 100 | 115 | 55,373 | 4 | 119,548 |
| 10 to 19 pald employees. | 434 | 22,141 28,956 | 460,418 599 | 6,013 | 195 | 317 161 | 225,494 213,255 | 117 88 | 273,860 |
| 50 to 99 paid exployees. | 47 | 13,534 | 277,986 | 3,087 | 8 | 101 | 213,255 | 17 | 257,258 103,713 |
| 100 or more paid employees...... | 13 | 5,996 | 138,991 | 1,692 |  | 9 | 51,032 | 1 | 1039,925 |
| Gregon, total Establishments with - | 2,995 | 124,607 | 2,590,486 | 29,058 | 2,011 | 1,935 | 1,281,400 | 1,060 | 1,150,942 |
| Establishments with- <br> 1 pald empioyee.... | 607 | 2,771 | 39,662 | 549 | 637 | 392 | 49,45 | 305 |  |
| 2 pald employees... | 430 | 3,373 | 69,919 | 886 | 347 | 265 | 48,014 | 165 | 63,4,90 |
| 3 paid employees..... | 334 | 4,042 | 84,384 | 1,023 | 243 | 211 | 52,496 | 123 | 58,894 |
| 4 or 5 paid employees. | 416 | 8,457 | 166,799 | 1,893 | 285 | 278 | 99,556 | 138 | 104,550 |
| 6 or 7 pald employees... 8 or 9 paid employees... | ${ }_{161} 151$ | 7,204 | 152,369 132,090 | 1,630 1,373 | 147 81 | 119 | 101,567 0,390 | $\stackrel{61}{64}$ | 68,533 66748 |
| 10 to 19 pald employees | 161 | 62,507 | [131,090 | 2,373 4,983 | 81 173 | 117 | -90,390 | 4 | 66,748 207,703 |
| 20 to 49 pald employees. | 233 | 31,691 | 652,002 | 7,265 | 89 | 164 | 346,485 | 69 | 207,703 189,589 |
| 50 to ga paid employees... | 67 | 20,408 | 437,335 | 4,615 | , |  | 227,450 | 27 | 92,576 |
| 200 or more paid employees. | 27 | 18,108 | 396,793 | 4,851 | 3 | 14 | 74,853 | 13 | 204,749 |
| Pennsylvanis, total Establishments with- | 15,073 | 706,305 | 13,690,882 | 165,698 | 10,826 | 21,279 | 5,558,094 | 3,794 | 7,837,148 |
| 1 paid employee.... | 2,203 | 11, $\mathrm{ct1}$ | 146,052 | 2,503 | 2,498 | 2,113 | 212,828 | 690 | 325,891 |
| ${ }_{2}^{2}$ pald employees.... | 1,958 1,525 | 13,411 | 255,653 319,116 | 3,974 4,668 | 1,755 | 1,521 | 214,123 | 437 | 243,824 |
| 4 or 5 prid employees. | 2,226 | 36,273 | 720,287 | 9,909 | 1,305 | 1,157 $\mathbf{3}, 730$ | 219,704 453,934 | 368 <br> 494 | 290,324 |
| 6 or 7 paid employees | 1,4,67 | 35,939 | 705,967 | 9,465 | 1,060 | 1,145 | 409,720 | 302 | 391,478 |
| 8 or 9 pald employees... | 1,033 | 35,201 | 671,206 | 8,787 | 709 | 801 | 371,656 | 232 | 366,706 |
| 10 to 19 paid employees. | 2,201 | 126,397 | 2,495,347 | 30,023 | 1,137 | 1,612 | 1,057,249 | 589 | 1,243,092 |
| 20 to 49 paid employees 50 to 99 paid employees | 1,390 316 | 187,418 97,972 | $3,574,783$ $1,836,364$ | $41,64.3$ 21,798 | 543 68 | 1916 <br> 198 | 1,299,305 | 474 | 2,065,782 |
| 50 to 99 paid ewployees... <br> 100 or more pald employees. | 316 176 | $\begin{array}{r}\text { 97,972 } \\ \hline 151,104\end{array}$ | 1, $2,836,364$ | 21,798 <br> 32,838 | 68 27 | 198 86 | 647,257 673,418 | 118 90 | 710,113 $1,760,215$ |
| Rhode Island, totar..... | 1,256 | 49,206 | 926,210 | 22,554 | 582 | 1,053 | 478,259 | 203 | 446,901 |
| Establifhments with- 1 pald employee.... |  |  |  |  |  |  |  |  |  |
| 1 2 2 2 paid emplo employee.... | 253 | 1,058 | 13,628 | 233 | 175 | 217 | 22,079 | 36 | 22,783 |
| ${ }_{3}^{2}$ 2 paid employees... | 173 | 1,208 | 23,523 25,352 | 350 369 | $\begin{array}{r}125 \\ 73 \\ \hline\end{array}$ | 148 | 18,247 | 25 | 8,170 |
| 4 or 5 pald employees. | 151 | 2,391 | -45,231 | 369 666 | 73 72 | 113 | 20,787 29,067 | 10 25 | 13,805 22,691 |
| 6 or 7 pald employees. | 86 | 1,963 | 37,914 | 550 | 27 | 73 | 16,503 | 13 | 7,632 |
| 8 or ${ }^{7}$ pald employees...... | 86 | 2,852 | 55,036 | 739 | 27 | 76 | 26,836 | 10 | 21,651 |
| 10 to 19 paid employees.... | 230 | 12,422 | 227,238 | 3,084 | 62 | 193 | 126,89\% | 37 | 67,124 |
| 20 to 49 pald employees.... <br> 50 to 79 paid employees... | 118 29 |  | 257,384 154,247 | 3,519 3,814 | 21 | 89 | 124,358 | 29 | 135,810 |
| 50 to 99 pald employees.......... |  | 7,758 4,491 | 154,247 86,557 | 1,814 1,230 | $\ldots$ | 16 2 | (0) | 13 5 5 | 85,996 62,230 |
| South Carolina, total................... <br> Establishments with- | 2, 016 | 56,394 | 1,088,549 | 18,490 | 1,220 | 1,256 | 634,373 | 760 | 61,230 706,867 |
| I paid employee.... | 333 | 1,17\% | 12,730 |  | 250 | 168 |  |  |  |
| 2 paid employees.. | 248 | 1,386 | 27,9,4 | 508 | 176 | 152 | 24,928 | 96 | 52,691 |
| ${ }^{3}$ paid employees..... | 198 | 1,828 | 35,882 | 603 | 136 |  | 35,507 | 81 | 51,995 |
| 5 or 7 pald employees.. | 255 | 4,932 | 38,563 | 1, 1,648 | 229 | 216 | 51,879 56,476 | $\begin{array}{r}114 \\ 89 \\ \hline 8\end{array}$ | 77,585 83,833 |
| 8 or 9 patd employees. | 132 | 3,664 | 67,56 | 1,143 | ${ }^{67}$ | 83 | 42, 848 | 49 | 83,041 |
| 10 to 19 pata employees.. | 321 | 16,837 | 279,73 | 4,427 | 148 | 21.6 |  | 107 | 152,6,4 |
| 20 to 49 paid employees.. | 106 | 10, 022 | 324,022 | 4, ,2:9 | 30 | 120 | 130,3.4 | 46 | 87,795 |
|  | 33 | 6,557 | 122,34, | 2,049 | 11 | 23 | 65,168 | 10 | 18,210 |
| 100 or tore paid employees...... | $\bigcirc$ | 1,641 | 32,4,31 | 1,573 |  | 3 | 10,430 |  | 17,707 |
| South Dakote, total $\qquad$ <br> Establiahments with- | 1,693 | 27,782 | $541,688^{\circ}$ | 18,350 | 902 | 440 | 204,201 | 1,253 | 580,287 |
| Establighments with- | 676 | 1,322 | 20,069 | 322 | 487 | $7 \%$ | 7,721 | 602 | 95,077 |
| ${ }_{2} 2$ psid emproyees................ | 285 | 1,705 | 34,323 | 574 | \% | 53 | 6,393 | 232 | 57.356 |
| ${ }^{3}$ padd employees................ | 175 | 1,615 | 32,326 | 54.3 | 86 | 54 | 8,59] | 223 | 43,202 |
|  | 105 | 2,168 | 42,884 | 689 680 | 66 63 | 56 4 4 | 12,651 | 96 58 | 46,038 35,561 |
| 8 or 9 pald employesa......... | 68 | 1,705 | 33,729 | 579 | 36 | 30 | 10,45\% | 38 | -1, 057 |
| 10 to $1^{19}$ pald employeer. | 135 | 6,252 | 1221,173 | 1,910 | 5 | 70 | 45,\%6] | 65 | 155,799 |
| 20 to 49 paid employeer..... | 0 | 8,687 | 174, (4, ${ }^{\text {a }}$ | ?,532 | 15 | 5. | 86,706 | 38 | 88,375 |
| 50 to 99 paid employees......... 100 or more paid employees..... | 7 | 2,115 | 30,0024 | 525 | $\ldots$ | 4 | 10,82\% | 3 | 17,052 |
| 100 or more pald employees...... | $\cdots$ |  | . | $\cdots$ | $\ldots$ | $\ldots$ |  | $\cdots$ | ... |
| Tennessee, total............ Estaklishmenta with - | , 877 | 166, $2 \%$ | ,260,5604 | 47,011 | $\therefore 58$. | 2,531 | 2,263,621 | 1,346 | 2,320,375 |
| 1 pald employee.... | $66_{2}$ | 2,675 | 28,405 | 511 | 538 | 34,8 | 50, 3000 | $34 *$ | 158,503 |
| 2 pald employees.. | 466 | 2,412 | 57,494 | 2762 | 370 | 277 | 7, ${ }^{2} 12$ | 184 | 151,354 |
| 3 pald employees...... | 3367 | 3, 3.51 | 179, 6.14 | 2,062 | $2{ }^{2} 81$ | 2.20 | 1313,27\% | [176 $\begin{aligned} & 180\end{aligned}$ | 238,96\% |

Table 2F. WHOLESALE TRADE: 195\&-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-COntinued
Total Wholesale-Fstablishments. Payroll. and Personnel; Merchant wholesalers and Other Operating TypesEstablishments and Sales

| Stave und empleyment tize of establishmer.t * | Total |  |  |  |  | Merchart wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fayroll, <br> + मitire year <br> (*) , 18) | Fayroll and paid employees, workweek ended nearest November 15 |  | Active proprietors of unincorporated businesses. Noveraber (Number) | $\begin{aligned} & \begin{array}{c} \text { Establish- } \\ \text { ments } \end{array} \\ & \text { (Number) } \end{aligned}$ |  | $\begin{gathered} \text { Establish- } \\ \text { menta } \\ \text { (Number) } \end{gathered}$ | Sulea <br> $(\$ 1,000)$ |
|  |  |  | $\begin{aligned} & \text { Fuyroll } \\ & \text { (Dollars) } \end{aligned}$ | Employees (Number) |  |  |  |  |  |
| Ternessee-Continued |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 to 19 paid employees | al: | 28,35: | 565,186 | 8,420 | 303 | 408 | 338,118 | 194 | 413,415 |
| 20 to ${ }^{\circ} \mathrm{Pa}$ paid employees. | 435 | $44^{\text {a } 2 \text { 2om }}$ | 457,595 | 13,176 | 152 | 293 | 597,260 | 142 | 554,107 |
| 50 to 20 pald employees. | $11 \%$ | M, 泣 | 59, , 0.48 | 7,876 | 16 | 78 | 281,340 | 39 | 308,470 |
| 100 or mare paid employees. | -1 | , | 522,355 | 7.480 |  | 30 | 431,691 | 10 | 71,867 |
|  |  |  |  |  |  |  |  |  |  |
| 1 prid employee.... | 3,112 | 10,480 | 130,408 | 2,214 | 2,655 | 1,484 | 184,193 | 1,628 | 467 ,080 |
| 3 paid employees.. | 1.219 | 11,183 | 231,074 | 3,544, | 1,371 | 1,036 | 172,645 | 683 | 317,746 |
| 3 paid employees.... | 1,409 | 14,9122 | 296,651 | 4.323 | 1,080 | 942 | 211,898 | 467 | 285,919 |
| 4 or 5 paid employees.. | 1,974, | 32,727 | $00^{4,259}$ | 8,971 | 1,323 | 1,380 | 432,336 | 594 | 530,156 |
| - or 7 paid employees.. | 1.334 | 32,2200 | 1.57, 5977 | 8,677 | 853 | 979 | 468,261 | 345 | 359,465 |
| 5 or 4 paid employees. | 715 | 23.729 | 486,030 | 0,177 | 362 | 500 | 267,671 | 215 | 303,852 |
| 10 to 19 paid employees. | 1,820 | -10,927 | 1,485,9413 | 25,014 | 868 | 1,316 | 1,119,175 | 504 | 846,788 |
| 20 to 40 paid employees. 50 to al | 1,255 | 141,0619 80,672 | 2,889,405 | 37,371 20.229 | $\begin{array}{r}533 \\ 79 \\ \hline\end{array}$ | 826 201 | 1,410,965 | 429 90 | $1,261,097$ 570,434 |
| 100 or more paid employees | 297 120 | 80,672 73,13 | 1,4021,883 | 14, 50.54 | 79 35 | 2014 | 722,780 705,632 | 46 | 570,434 411,559 |
| Utah, total.. | 1,1\%\% | 48,180 | 789, 9 949 | 12,250 | 746 | 703 | 367,473 | 471 | 510,474 |
| Establishments with- |  |  |  |  |  |  |  |  |  |
| ${ }^{1}$ paid employee.................. | 205 127 | 773 895 | 21,703 | 108 250 | 240 89 | 115 65 | 11,701 6,375 | 150 62 | 35,911 30,903 |
| 3 paid employees..... | 95 | 1,021 | 21,593 | 294 | 70 | 69 | 15,683 | 26 | 13,747 |
| 4 or 5 paid employees. | 142 | 2,366 | 50,581 | ${ }^{656}$ | 104 | 92 | 29,884 | 52 | 46,282 |
| 6 or 7 paid employees | 132 79 | 3,315 | 70,094 | 855 | 86 | 91 | 25,822 | 41 | 48,212 |
| ${ }_{10}^{8}$ or ${ }^{\text {a }}$ ¢ 19 paid employees. | 79 166 | 2,504 9,048 | 56,141 183,103 | - $2,6.66^{6}$ | 26 79 | 50 | 18,123 | 29 55 | 39,848 |
| 20 to 49 paid exployees. | 132 | 15,761 | 331,479 | 3,914 | 44 | 87 | 93,848 | 4,5 | 75,493 163,787 |
| 50 to 99 paid employees | 27 | 7,362 | 147,479 | 1,802 | 3 | 17 | 52,579 | 10 | (D) |
| 100 or more paid employees | 7 | 5,135 | 98,763 | 1,370 | 5 | 6 | 51,975 | 1 | (D) |
|  |  |  |  |  |  |  |  |  |  |
| 1 paid employee.... | 92 | 279 | 3,831 | 72 | 73 | 60 | 3,158 | 32 | 6,860 |
| 2 paid employees.. | 45 | 321 | 6,176 | 94 | 21 | 34 | 4,232 | 11 | 3,262 |
| 3 paid employees... | 48 | 439 | 8,914 | 147 | 34 | 24 | 2,988 | 24 | 10,395 |
| 4 or 5 paid employees. | 73 39 | $\begin{array}{r}1,186 \\ \hline 925 \\ \hline\end{array}$ | 21,007 16,614 | $\begin{array}{r}335 \\ 259 \\ \hline\end{array}$ | 40 | 45 30 | 8,257 | 28 | 13,682 |
| 8 or 9 paid employees. | 28 | 871 | 16,200 | 238 | 11 | 18 | 6,136 | 10 | 7,296 |
| 10 to 29 paid employees. | 04 | 3,399 | 58,338 | 863 | 18 | 41 | 20,486 | 23 | 22,028 |
| 20 to 20 paid employees. | 31 | 3,466 | 66,503 | 084 | 9 | 24 | 29,021 | 7 | 13,107 |
| 50 to 94 paid employees. | 1 | (D) | (D) | (D) | ... | 1 | (D) | $\ldots$ | ... |
| 100 or more paid employee | 2 | (D) | (D) | (D) |  | 2 | (D) |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 paid employees... | 323 | 2,04in | 39,934 | 658 | 223 | 184 | 19,338 | 139 | 79,112 |
| 3 paid employees. | 301 | 3,056 | 58,735 | 921 | 213 | 199 | 30,189 | 102 | 60,678 |
| 4 or 5 paid employees.. | 460 | 6,899 | 135,691 | 2,101 | 265 | 311 | 62,253 | 149 | 106,396 |
| 6 or 7 paid employees. | 357 | 8,294 | 159,207 | 2,331 | 220 | 251 | 81,409 | 106 | 96,726 |
| 8 or 9 paid employees.. | 227 | 6,689 | 128,883 | 1,920 | 97 | 147 | 61,605 | 80 | 80,097 |
| 10 to 19 paid employees | 619 | 28,732 | 578,534 | 8,423 | 284 | 448 | 255,431 | 17 | 245,461 |
| 20 to 48 paid employees.. | 419 | 43,179 | 845,089 | 12,512 | 121 | 287 | 374,971 | 132 | 303,907 |
| 50 to po paid employees.... 100 or more paid employees. | 101 25 | 23,582 9,339 | 474,790 251,892 | 6,866 | 24 8 8 | 71 13 | 228,969 88,091 | 30 12 | 196,299 $\quad 93,165$ |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{2}$ paid employee.... | 1,091 | 4,277 | 56,250 | 752 | 865 | 490 | 62,410 | 601 | 128,574 |
| ${ }_{2}^{2}$ paid employees. | 621 | 5,121 | 100,888 | 1,262 | 42 | 357 | 62,872 | 264 | 111,339 |
| 2 paid employees..... | 474 | 6,240 | 123,379 | 1,461 | 283 | 284 | 65,633 | 190 | 107,505 |
| 4 or 5 paid employees. | 640 | 12326 | 245,695 | 2,908 | 363 | 432 | 124,143 | 208 |  |
| 6 or 7 pald employees.. | 410 | 12, 273 | 251,889 | 2,685 | 192 | 292 | 138,449 | 118 | 120,626 |
| 8 or 9 paid employees.. | 267 | 10,489 | 218,4,46 | 2,280 | 127 | 182 | 95,723 | 85 | 89,532 |
| 10 to 19 paid employees. | 590 | 35,481 | 742,934 | 7,904 | 225 | 413 | 293,811 | 177 | 291,095 |
| 20 to 49 paid employees. 50 to 99 paid employees. | 394 | 50,168 30 30 | 1,018,130 | 12,158 7 | 115 | 255 | 343,839 | 139 | 355,910 |
| 50 to 99 paid employees.... 100 or more paid employees. |  | 30,784 33,803 | 621,254 <br> 730,544 | 7,999 <br> 9,208 | 22 11 | 64 27 | 211,493 336,690 | 51 <br> 29 | 195,100 171,551 |
| West Virginia, total............................... | 1,823 | 67,064 | 1,351,351 | 17,830 | 848 | 1,339 | 547,821 | 484 | 517,469 |
| Establishments with- |  |  |  |  |  |  |  |  |  |
| $\frac{1}{2}$ paid employee. | 308 | 1,042 | 13,972 | 262 | 229 | 200 | 12,692 | 108 | 30,883 |
| 3 paid employees... | 172 | 1,522 | 32,429 | 525 | 97 | 135 | 16,81 | 5 | 20,561 |
| 4 or 5 paid emproyees | 296 | 4,224 | 88,420 | 1,322 | 169 | 216 | 31,908 | 80 | 15,494 58,366 |
| 6 or 7 paid employees.. | 296 | 4,480 | 89,517 | 1,276 | 83 | 157 | 42,264 | 39 | 32,396 |
| $\varepsilon$ or ${ }^{\text {a paid employees. }}$ | 135 | 4,204 | 89,762 | 1,161 | 37 | 100 | 34,481 | 35 | 35,801 |
| 20 to 19 paid employees...... | 293 | 15,088 | 300,352 | 3, 968 | 71 | 217 | 123,773 | 76 | 94,043 |
| 20 to 29 pald employees......... | 179 | 20,781 | 403,640 | 5,304 | 15 | 125 | 152,278 | 54 | 195,409 |
| 50 to 99 paid epployees......... 100 or tore paid employees...... | 30 10 | 7,705 6,786 | 171,274 137,478 | 2,008 1,580 | 7 | 27 8 8 | 65,680 52,613 | 3 2 2 | (D) |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 50 to 99 paid employees. <br> 100 or wore paid employees. | 87 | 24,443 | 492,186 | 5,706 | 5 | 59 | 213,427 | 28 | 146,138 |
|  | 33 | 26,230 | 518,391 | 6,780 | - ... | 19 | 157,993 | 14 | 150,104 |

[^51][^52]Table 2F. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-Continued Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating TypesEstablishments and Sales

| State and employment size of establistment ${ }^{3}$ | Total |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Peyroll, entire year$(\$ 1,000)$ | Payroll and paid employees, workweek ended nearest Novemter 15 |  | Active proprietors or unincorporated businesses, Hovember (Number) | Estatlishments (Number) | Sales$(\$ 1,300)$ | Establishments (Number) | Sales$\langle \$ 1,0 \infty)$ |
|  |  |  | $\begin{aligned} & \text { Payroll } \\ & \text { (Dollars) } \end{aligned}$ | Employees (Number) |  |  |  |  |  |
| Wyoming, total................. | 553 | 9,212 | 184,618 | 2,576 | 366 | 27 r | 97,002 | 277 | 102,450 |
| Establishments with- 1 paid employee................ | 231 | 811 | 8,30t | 223 | 209 | $3:$ | 7,106 | 157 | 34, 332 |
| 2 paid employees....................... | 54 | 350 | 7,260 | 108 | 41 | 30 | 8,862 | 24 | 5,121 |
| 3 paid employees...... | 50 | 613 | 12,211 | 168 | 33 | 37 | 5,968 | 19 | 4,886 |
| 4 or 5 paid employees. | 83 | 1,401 | 28,582 | 367 | 40 | 51 | 14,080 | 32 | 8,981 |
| 6 or 7 paid employees. | 35 | 805 | 18,074 | 235 | 4 | 20 | 10,169 | 15 | 6,688 |
| 8 or 9 paid employees. | 27 | 896 | 17,6\%4 | 233 | 8 | 23 | 10,210 | $t$ | 2,529 |
| 10 to 29 paid employees | 48 | 2,249 | -5,568 | 633 | 16 | 30 | 18,038 | 18 | 23,779 |
| 20 to 49 paid employees. | 17 | (D) | (D) | (D) | (D) | 12 | (D) | 5 | (D) |
| 50 to 99 pald employees. | 1 | (D) | (D) | (D) | (D) | 1 | (D) | $\cdots$ | (i) |
| 100 or more patd employees....... | 1 | (D) | (D) | (D) | ( $)^{\text {d }}$ |  |  | 1 | (D) |

(D) Withheld to avoid disclosure. ... Represents zero. ${ }^{1}$ meluding establishments with one or sore paid employees sumetime during the year but none in mid-November.

Table 2G WHOLESALE TRADE: 1944-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPFRATION, KIND OF BUSINESS. AND CITY SIZE

Establishments and Sales

| Type of operation, kind of business, and city size (number of Inhabitants) | Total |  | Establishments ${ }^{1}$ with- |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Est3b 11shments (Nums? | Sales | 1 to 3 pald emp loyees |  | $\begin{aligned} & 4 \text { to } 7 \text { paıd } \\ & \text { employees } \end{aligned}$ |  | $\begin{aligned} & 8 \text { to } 19 \text { pesd } \\ & \text { employees } \end{aligned}$ |  | 20 to 49 pald employees |  | $\begin{gathered} 50 \text { or more } \\ \text { pald employees } \\ \hline \end{gathered}$ |  |
|  |  |  | $\begin{aligned} & \text { Estab- } \\ & \text { Msh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | $\begin{aligned} & \text { Estab- } \\ & 1 \text { 1sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | Sales $(\$ 1,000)$ | Estab- <br> 11sh- <br> ments <br> (Number) | $\begin{aligned} & \text { Salea } \\ & (\$ 1,000) \end{aligned}$ | Estab- <br> 11 sh - <br> wents <br> (Number) | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Estab- <br> 11ah- <br> menta <br> (Nmber) | Salea $(\$ 1,000)$ |
| Merchant Wholesalers, totel................... | 10.153 | 101,1(n), 821 | 60,402 | 11,103,225 | 41,291 | 14,275,852 | 34.960 | 24,714,729 | 14,701 | 24,441,015 | 4,799 | 26,566,120 |
| In etties of 500,000 or more................ | 57, 48 | 44, $2,6,558$ | 25,419 | 4,719,897 | 13,452 | 5,648,063 | 11,522 | 10,050,362 | 5,000 | 9,948,993 | 2,055 | 14,459,243 |
| In cities of 100,000 to $299,999 . . . . . . . . .$. . | 33, 802 | 2, $13.16^{\circ}, 41^{7}$ | 11,657 | 1,945,981 | 8,263 | 2, 266,567 | 8,208 | 5,666,027 | 4,280 | 6,877,048 | 1,396 | 6,733,794 |
| In ciries of 25.000 to $99,999 \ldots \ldots . . . . . . .$. . | 25,958 23,107 2,107 | $13,090,224$ <br> $8,04,807$ | 9,152 | $1,348,470$ $1,423,089$ | 6,869 6,776 | $2,038,471$ $1,844,43$ | 6,681 | 4,040,407 | 2,636 1,427 | $3,837,147$ $1,919,332$ $1,85,42$ | 620 280 | $2,431,729$ $1,007,522$ |
| In cities or 5,000 to $24,990 . . . . . . . . . . . . . .$. . | 23,107 24,834 | $8,02,807$ $9,463,935$ | 10,090 | $1,423,089$ $1,665,788$ | 6,716 5,991 | $1,844,43$ $1,798,308$ | 4,594 | $2,750,421$ $2,207,512$ | 1,427 1,358 | $1,919,332$ $1,858,495$ | 280 448 | $1,067,522$ $1,933,832$ |
| Manuracturers' sales branches, sales offices, |  |  |  |  |  |  |  |  |  |  |  |  |
| total........................................ | 22,590 | -9,533,784 | 5,098 | 2,775,598 | 4,427 | 5, 136,380 | 6,471 | 13,275,582 | 4, 2,04 | 19,208,464 | 2,190 | 29,137,760 |
| In cities of 500,000 or more............... | 8,972 | 43,419,923 | 1,734 | 1,284,400 | 1,707 | 2,757,258 | 2,439 | 7,312,287 | 1,892 | 11,731,087 | 1,200 | 20,334,891 |
| In elties of 100,000 to 490,99 | 7,320 | 17,225,046 | 1,621 | -983,660 | 1,421 | 1,576,719 | 2,078 | 3,986,231 | 1,554 | 4,863,854 | 646 | 5,814,582 |
| In efties of 25.000 to 99,999 | 3,611 | 4,451,471 | 985 | 293,990 | 707 | 452,503 | 1,189 | 1,114,022 | 586 | 1,385,349 | 14 | 1,205,607 |
| In cities of 5,000 to 24,999................ | 1,589 | 2,135,791 | 462 | 102,838 | 385 | 205,475 | 471 | 479,114 | 181 | 554,319 | 90 | 794,045 |
| In remainder of United States............... | 1,098 | 2,301,553 | 296 | 110,710 | 207 | 144,425 | 294 | 383,928 | 191 | 673,855 | 110 | 988,635 |
| Petroleum bulk plants, terminals and ip gas |  |  |  |  |  |  |  |  |  |  |  |  |
| In elties of 500,000 or mare................. | 452 | 1,995,836 | 92 | 69,582 | 71 | 65,664 | 124 | 229,115 | 80 | 329,397 | 85 | 1,302,078 |
| In cities of 100,000 to 499,999............. | 1,068 | 2,43,391 | 228 | 141,201 | 231 | 175,865 | 330 | 523,739 | 194 | 740,663 | 85 | 831,923 |
| In cities of 25,000 to 99,999. | 2,40 | 2,588,588 | 1,003 | 401,641 | 700 | 451,940 | 516 | 656,827 | 140 | 374,825 | 51 | 703,355 |
| In eities of 5,000 to 24,999................. | 6,881 18,378 | $3,019,622$ <br> $6,020,935$ | 4,756 14,618 | $1,259,223$ $2,478,444$ | 2,357 2,408 | 670,127 $1,046,008$ | 620 1,034 | 548,060 $1,005,399$ | ${ }_{251}^{127}$ | 328,562 879,274 | 21 67 | 213,650 611,810 |
|  |  |  |  | 2,478,424 |  | 1,446,008 |  | 1,005,399 |  |  |  | 611,810 |
| Merchandise agents, brozers, tota | 22,131 | 39,250, 509 | 13,602 | 11,287,562 | 4,495 | 8, 356,686 | 2,732 | 8,852,985 | 1,098 | 6,762,054 | 204 | 3,991,220 |
| In cities of 500,000 or more. | 10,747 | 21,671,550 | 7,043 | 6,260,208 | 2,185 | 4, 425,334 | 1,105 | 4,579,817 | 326 | 3,534,965 | 38 | 2,877,226 |
| In eities of 100,000 to 499,99 | 4,695 | 7,569,54.4.4 | 3,062 | 2,475,814 | 1,104 | 2,051,586 | 420 | 1,871,807 | 91 | 783,955 | 18 | 386,382 |
| In cities of 25,000 to 99,999. | 1,886 | 3,217,661 | 1,190 | 931,555 | 394 | 792,179 | 179 | 704,648 | 100 | 598,408 | 23 | 190,877 |
| In cities of 5,000 to 24,999.. | 1,695 | 2,638,741 | 995 | 763,223 | 270 | 493,630 | 218 810 | 406,056 | 170 | 648,478 $1,196,248$ | 42 | 327,354 215,387 |
| In rematrder of United States, | 3,108 | 4,153,013 | 1,312 | 856,764 | 542 | 593,957 | 810 | 1,290,657 | 411 | 1,196,248 | 33 | 215,387 |
| Assemblers of farm products, total. | 13,255 | 9,050,816 | 7,387 | 2,718,636 | 3,025 | 2,024,932 | 1,662 | 1,796,785 | 741 | 1,212,409 | 440 | 1,298,054 |
| In cities of 500,000 or more. | 315 | 712,238 | 119 | 49,694 | ${ }_{6}^{61}$ | 88,732 | 77 | 122,026 | 35 | 130,539 | 23 | 321,247 |
| In elties of 100,000 to 499,999.............. | 394 | 832,955 | 133 | 140,123 | 97 | 114,108 | 93 | 298,412 | 49 | 231,076 | 22 | 49,236 |
| In cities of 25,000 to 99,999. | 547 | 808,128 | 213 | 137,078 | 123 | 222,548 | 109 | 125,100 | 60 | 104,016 | 42 | 219,386 |
| In cities of 5.000 to $24,999$. | 1,73 | 1,453,457 | 715 | 349,565 | 393 | 301,567 | 298 | 312,506 | 184 | 225,594 | 123 | 264,225 |
| In remainder of United States. | 10,286 | 5,244,038 | 6,207 | 2,042,176 | 2,351 | 1,297,977 | 1,085 | 938,741 | 423 | 521,184 | 230 | 443,960 |
| MERCHANT WHOLSSALSRSGrocery, Confectionery, Meat wholesalers |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In efties of 100,00 to 499,999. | 113 | 682,329 | 4 | (D) | 2 | (D) | 19 | 27,827 | 35 | 113,649 | 53 | 535,778 |
| In cities of 25,000 to 99,999. | 166 | 653,595 | 5 | (D) | 5 | (D) | 38 | 55,805 | 74 | 201,157 | 4 | 389,853 |
| ln cities of 5,000 to 24,999............. | 160 | 412,318 | 10 | 7,183 | 13 | 9,603 | 55 | 7,627 | 63 | 157,366 | 19 | 166,539 |
| In remainder of United States............. | 65 | 199,595 | , | (D) | ${ }_{4}$ | (D) | 23 | 28,4,9 | 19 | 64,358 | 12 | 100,452 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In cities of 500,000 or more............... | 34 | -321,979 | $\cdots$ |  | , | 6,578 | 6 | 8,995 | 12 | 59,300 | 13 | 247,106 |
| In cities of 100,000 to $499,999 . . . . . . .$. . | 53 | 353,268 | 2 | (D) | 4 | (D) | 10 | 13,164 | 18 | 73,250 | 19 | 263,738 |
| In cities or 25,000 to 99,999... | 51 | 170,288 | 3 | ] 87 | 5 | (D) | 18 | 27,276 | 18 | 79,747 | 7 | (D) |
| In cities of 5,000 to 24,999. | 24 | 30,555 | 3 | 739 | 7 | 4,319 | 7 | 8,578 | 6 | (D) | 1 | (D) |
| In remainder of United States. | 31 | 422,085 | 2 | (D) | 4 | (D) | 9 | 12,842 | 8 | (D) | 8 | 359,408 |
| Cesh-carry food depots, total............... | 291 | 139,950 | 244 | 84,197 | 22 | 16,343 | 21 | 27,374 | 3 | (D) | 1 | (D) |
| In cities of 500,000 or more.............. | 39 | 24,528 | 32 | 14,471 | , | (D) | 4 | 4,608 | 2 | (D) |  |  |
| In cities of 100,000 to 499.999........... | 43 | 29,246 | 32 | 13,112 | 4 | (D) | , | 10,810 | 1 | (D) | $\ldots$ | ... |
| In cities of 25,000 to $99,999 . . . . . . . . .$. . | 80 | 36,828 | 67 | 23,808 | 7 | 6,001 | , | 7,019 | . |  | - |  |
| In clities of 5.000 to $24,999 . . . . . . . . .$. | 102 27 | 39,750 9,598 | 91 22 | 26,170 6,634 | 4 | 4,305 | 4 | (D) | . | $\cdots$ | 1 | (D) |
| Other genersl-1Ine grocery wholesslers, |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| tral ............................... | 2,262 | 3,451,679 | 191 | 65,866 | 385 | $\begin{array}{r}226,647 \\ 455 \\ \hline 547\end{array}$ | 947 108 | 952,859 125,227 | 575 | 1,215,401 | 164 | 990,906 |
| In citles of 500,000 or more............. | 297 | 603,873 643,159 | 38 30 | 12,107 | 57 52 | 4.54,474 | 108 102 | 125,227 104,729 | 63 83 | 136,558 203,370 | 31 48 | 284,497 |
|  | 315 <br> 425 | 643,159 722,645 | 30 37 | 10,996 13,618 | 49 | 25,558 | 157 | 168,450 | 136 | 291,751 | 46 | 282,603 223,268 |
| In cities of 5,003 to $24,999 . .$. | 755 | 984, 332 | 42 | 13,212 | 114 | 57,945 | 355 | 345,950 | 217 | 429,063 | 27 | 138,162 |
| In remainder of United States.............. | 470 | 497,670 | 4 | 15,933 | 113 | 56,239 | 225 | 208,503 | 76 | 154,659 | 12 | 62,336 |
| Confectionery wholeaslers, total. | 1,909 | 527,446 | 1,042 | 230,826 | 516 | 131,453 | 270 | 139,897 | 73 | 75,682 | 9 |  |
| In cities of 500,000 or more.... | 399 | 164,619 | 201 | 38,957 | 97 | 23,262 | 70 | 35,357 | 27 | 26,450 | 4 | 40,593 |
| In cities of 100,000 to 499,999.............. | 363 | 128,980 | 177 | 20,967 | 92 | 31,340 | 69 | 37,035 | 23 | (D) | 2 | (D) |
| In cities of 25.000 to $99,999 . .$. | 423 | 101,706 | 214 | 23,089 | 137 | 33,200 | 63 | 36,198 | 9 | 9,219 | - |  |
| In cities of 5,000 to 24,999... | 42. | 88,097 | 257 | 29,701 | 116 | 26,720 | 40 | 18,935 | 10 | (D) | 1 | (D) |
| In remainder or United States. | 300 | 54,044 | 192 | 18,112 | 74 | 16,931 | 28 | 12,372 | , | (D) | 2 | (D) |
| Fish, seafood distributors, totsl............. | 1,808 | 653,698 | 757 | 206,709 | 437 | 120,431 | 363 | 179,560 | 200 | 163,554 | 51 | 83,4,4 |
| In cities of 500,000 or more................. | 510 | 323,356 | 171 | 38,704 | 140 | 53,64,5 | 131 | 95,965 | 58 | 86,067 | 10 | 48,975 |
| In elties of 100,000 to 499,999............. | 264 | 121,736 | 84 | 11,901 | 78 | 26,031 | 58. | 38,265 | 36 | 35,459 | 8 | 10,080 |
| In cities of 25,000 to $99,999 . \ldots \ldots . . . . . . .$. . | 240 | 72,290 | 102 | 15, 605 | 64 | 13,260 | 36 | 11,489 | 26 | 18,750 | 12 | 13,186 |
| In cities of 5,000 to $24,999 \ldots . .$. | 172 | 39,375 | 83 | 11,482 | 42. | 9,883 | 29 | 8,026 | 13 | 6,405 | 5 | 3,579 |
| In remainder of United States................ | 622 | 96,941 | 317 | 29,017 | 113 | 17,612 | 109 | 25,815 | 67 | 16,873 | 16 | 7,624 |
| Meat. meat products wholesslers, total......... | 4,357 | 2,866,193 |  | 429,097 | 1,055 | 461,397 | 871 | 820,316 | 338 | 746,245 | 79 | 409,138 |
| In cities of 500,000 or more.................. | 1,653 | 1,616,635 | 782 | 198,768 | 337 | 213,520 | 339 | 461,633 | 155 | 462,285 | 40 | 280,429 |
| In cities of 100,000 to 499,999. | 759 | 493,774 | 288 | 64,889 | 187 | 87,976 | 191 | 347,808 | 73 | 118,378 | 20 | 74,723 |
| In cities of 25,000 to 99,999................ | 642 | 315,687 | 295 | 57,758 | 174 | 57,867 | 110 | 83,519 | 50 | 80, 780 | 13 | 35,763 |
| In cities of 5,003 to 24,999... | 520 | 182,439 | 257 | 41,979 | 142 | 42,532 | ${ }^{4}$ | 55,545 | 25 | (D) | 2 | (D) |
| In remainaer of United States... | 783 | 257,658 | 392 | 65,703 | 215 | 59,502 | 137 | 71,811 | 35 | (D) | 4 | (D) |
| Specialty-line grocery wholesalers: <br> Bekery, reataurant, hotel supply houses, |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In ctites of 500,000 or more............... | 180 | 121,790 | 67 | 11,224 | 43 | 17,904 | 35 | 24,692 | 22 | (D) | 8 | (D) |
| In cities of 100,000 to 499,999........... | 105 | 48,605 | 34 | 3,328 | 25 | 7,924 | 39 | 26,188 | 6 | (D) | 1 | (D) |
| In cities of 25,000 to 99,999............ | 67 | 24,785 | 19 | 2,545 | 27 | 6,594 | 16 |  | 5 | (D) | .. | -.. |
| In cittes of 5,000 to $24,999 \ldots \ldots . . . .$. . | 52 34 | 13,900 6,334 | 26 | 2,806 1,973 | 14 | 3,056 1,709 | 10 | 2,552 | 2 | (D) | $\ldots$ | $\cdots$ |

(D) hitheld to avoid disclosure.

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

| Type of operation, kind of business, and clty slze (number of inbabitants) | Total |  | Establishments ${ }^{1}$ with- |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Esteb- } \\ & \text { 1Ish- } \\ & \text { ments } \\ & \text { (Nmber) } \end{aligned}$ | Salee <br> (\$1,000) | 1 to 3 pasd employees |  | 4 to 7 pard entloyees |  | $8 \text { to } 19 \text { paid }$enployees |  | 20 to 49 pasd employees |  | 50 or more pald employees |  |
|  |  |  | Esta:-11shments <br> (Mumber) | $\begin{aligned} & \text { Sales } \\ & (\$ 1, \infty 0) \end{aligned}$ | Estab-11shments (Number) | $\begin{gathered} 3 \mathrm{Bles} \\ (\$ \mathrm{l}, 000) \end{gathered}$ | $\begin{aligned} & \text { Esthb- } \\ & \text { IIsh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | Sales ( $\$ 1,000$ ) | $\begin{aligned} & \text { Estab- } \\ & \text { I1sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { S8les } \\ & (\$ 1,000) \end{aligned}$ | Estan- <br> 11sh- <br> ments <br> (Number) | $\begin{gathered} \text { Seles } \\ (\$ 1, \infty) \end{gathered}$ |
| MEFCHANT wholesaters-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Grocery, Confectionery, Meat wholesalers-con. |  |  |  |  |  |  |  |  |  |  |  |  |
| Spectalty-line grocery wholesalers-Con. |  |  | 470 |  |  |  |  |  | 39 | 28,909 | 9 | 12,520 |
| Bread, bikery goods in cities of 500,000 or more............. | 183 | 52,706 | \& | 11,882 | 48 | 14,680 | 32 | 12,69 | 16 | 11,550 | 3 | 1,902 |
| In citles of 100,000 to $499,999 . . . . . . . .$. . | 133 | 28,642 | 62 | 5,803 | 38 | 6,333 | 22 | 6,821 | 8 | 5,453 | 3 | 4,232 |
| In cities of 25,000 to $99,999 . . . . . . . . . .$. . | 150 | 29,539 | 94 | 13,927 | 33 | 3,102 | 14 | 3,330 | 7 | (D) | 2 | (D) |
| In cities of 5,000 to 24,999.............. | 160 | 23,934 | 103 | 8,856 | 33 27 | 5,506 | 19 16 | 5,794 5,703 | 4 | (D) 5,334 | 1 | (D) |
| In remainder of United States............ | 174 | 25,657 | 127 | 10,127 | 27 | 4,493 | 16 | 5,703 | 4 | 5,334 | $\ldots$ | - |
| Carned food wholesalars, total. | 928 | 621,222 | 351 | 75,356 | 250 | 117,078 | 237 | 212,779 | 71 | 101,146 | 19 | 114,863 |
| In cities of 500,000 or more............. | 376 | 326,863 | 145 | 32,701 | 99 | 55,724 | 94 | 111,089 | 26 | 49,826 | 12 | 76,523 |
| In cities of 100,000 to 499,999........... | 190 | 92,913 | 74 | 17,422 | 55 | 22,654 | 43 | 26,295 | 16 | ${ }^{15}$ (b) | 2 | (D) |
| In clities of 25,000 to $99,999 \ldots . . . . . .$. . | 132 | 64,919 66,211 | 45 | -9,347 | 32 <br> 27 <br> 7 | $\begin{array}{r}\text { 9,614 } \\ 13,387 \\ \hline 1269\end{array}$ | 42 | $30,64$. 27,118 | 11 | 15,311 | $\stackrel{.}{1}$ | (0) |
|  | 115 | 66,211 70,316 | 48 39 | 10,113 5,753 | 27 37 | 13,387 14,699 | 32 | 27,418 17,330 | 7 11 | (D) | 1 | (D) |
| Coffee, tes, spice wholeselers, total....... | 488 | 1,606,380 | 248 | 117,079 | 107 | 132,030 | 80 | 606,488 | 32 | 485,664 | 21 | 265,119 |
| In cities of 500,000 or more............. | 267 | 1,525,824 | 127 | 101,880 | 50 | 110,214 | 54 | 586,730 | 20 | 473,265 | 16 | 253,735 |
| In cities of 100,000 to 499,999.......... | 86 | 31,327 | 42 | 4,365 | 22 | 7,460 | 14 | 12,054 | ${ }_{2}^{6}$ | (0) | 2 | (D) |
| In cities of 25,000 to 99,999........... | ${ }_{4}^{64}$ | 16,623 | 42 | 5,488 2,721 | 13 | 5,753 | 3 6 | (D) 4,627 | 2 | (D) | 1 | (D) |
| In cittes of 5,000 to $24,999 \ldots \ldots . . . . .$. . | 42 29 | 20,588 <br> 12,018 | 19 | 2,625 | 13 6 | 2,307 | 3 | (D) | .. | ( | 1 | (D) |
| Dalry products distributors, total. | 2,281 | 1,340,279 | 1,166 | 184, 94, | 500 | 206,226 | 414 | 332,962 | 172 | 333,435 | 49 | 282,714 |
| In cittes of 500,000 or more............. | 618 | 630,001 | 283 | 71,078 | 147 | 94,553 | 110 | 139,212 | 56 | 146,548 | 22 | 178,610 53,539 |
| In cities of 100,000 to 499,999.......... | 248 | 178,307 | 131 | 19,462 | 37 | 18,660 | 47 | 41,910 | 26 | 4.,736 | 7 | 53,539 |
| In clites of 25,000 to 99,999............ | 287 399 | 109,927 | 126 183 | 21,491 24,646 | 78 | 25,022 23,528 | 60 86 | 27,134 52,815 | 24 31 | (D) | 7 | (D) |
| In cities of 5.000 to $24,999 \ldots \ldots . . . . .$. | 399 729 | 157,455 264,589 | 183 423 | 24,646 48,265 | 37 149 | 23,528 44,463 | 86 111 | 52, 71,891 | 31 35 | 70,879 | 11 | 29,091 |
| Flour distributors, total. | 170 | 108,303 | 88 | 21,584 | 43 | 32,314 | 31 | 41,530 |  | 12,875 | $\ldots$ | $\ldots$ |
| Ir elties of 500,000 or more.............. | 87 | 65,816 | 51 | 14,815 | 17 | 18,026 | 15 | 25,301 | 4 | 7,674 | $\ldots$ | $\cdots$ |
| In c1t1es of 100,000 to $499,999 . \ldots . . . .$. . | 27 | 17,174 | 12 | 3,186 | ? | 4,772 | 5 | ${ }_{8}$ (D) | 3 | (D) | $\cdots$ | ... |
| In citles of 25,000 to 99,999............ | 24 13 | 13,329 | 9 | 1,986 | ${ }_{3}^{8}$ | 3,221 | 7 3 | 8,122 | $\cdots$ | ©oj | $\cdots$ | $\cdots$ |
| In tities of 5,000 to $24,999 \ldots \ldots \ldots \ldots$. | 19 | 6,739 | 10 | 1,090 | 8 | (0) | 1 | (D) | . | ... | $\cdots$ | .... |
| Frosted, frozen foods distributors, total... | 610 | 455,882 | 180 | 42,970 | 138 | 41,038 | 173 | 115,807 | 91 | 154,250 | 28 | 101,817 |
| In cities of 500,000 or more.............. | 157 | 180,878 | 52 | 17,295 | 27 | 10,564 | 39 | 29,827 | 29 | 71,746 | 10 | 51,446 |
| In c1ties of 100,000 to 499,999. | 1.51 | 123,970 | 31 | 7,704 | 39 | 11,827 | 47 | 35,333 | 24 | 36,273 | 10 | 32,833 |
| In cities of 25.000 to $99,999 \ldots \ldots . . . .$. | 131 | 71, 201 | 35 | 8, 343 | 31 | 8,515 | 46 | 27,529 | 19 | 26,514, | - |  |
| In cittes of 5,000 to $24,990 . \ldots . . . . . .$. . | 92 | 41,322 | 36 | 5,757 | 22 | 4,579 | 20 | 14,411 | 13 | (0) | 1 | (D) |
| In remainder of United States............ | 79 | 38,311 | 26 | 3,371 | 19 | 5,553 | 21 | 8,707 | 6 | (D) |  | (D) |
| Soft drink distributors, total.............. | 1,142 | 165,965 | 768 | 42,622 | 212 | 31,429 | 125 | 36,574 | 23 | 20,486 |  | 34,854 |
| In cities of 500,000 or more. | 271 | 62,787 | 196 | 10,560 | 33 | 5,990 | 23 | 7,132 |  | 12, 8 (D) ${ }^{\text {(D) }}$ | 8 |  |
| In cities of 100,000 to $499,909 . . . . . . . .$. . | 111 | 22,071 | 56 | 2,251 | 27 | 5,105 | 22 36 | 5,699 | $\stackrel{2}{5}$ |  | $\stackrel{4}{1}$ | (D) |
| In cittes of 25,000 to $99,999 \ldots \ldots . . . .$. . | 174 281 | 25,64 29,541 |  | 5,719 11,166 | 40 57 | 4,636 8,104 | 36 25 | 12. 132 | 4 | (D) | 1 | (D) |
| In remainder of Und ted States............. | 305 | 25,919 | 230 | 12,926 | 55 | 7,594 | 19 | (D) | 1 | (D) | ... | ... |
| Other grocery epecialty wholesalers, total.. | 2,364 | 1,246,070 | 1,258 | 245,542 | 571 | 217,848 | 360 | 349,571 | 127 | 243,165 | 48 | 189,942 |
| In cities of 500,000 or more............. | 844 | 682,926 | 435 | 125,886 | 208 | 100,920 | 142 | 200,158 | 43 | 139,335 | 16 | 116,627 |
| In cities of 100,000 to 499,999.......... | $\square$ | 196,937 | 229 | 31,945 | 117 | 48,513 | 69 | 54,098 | 24 | 37,76 | 6 | 24,665 |
| In cities of 25,000 to 99,999........... | 360 | 115,757 | 286 | 25,820 | 96 | 24,706 | 50 | 23,435 36,734 | 19 15 | 26,685 15,31 | 9 | 15,111 |
| In cities of 5,000 to 24,999............. | 302 413 | 112,038 138,442 | 180 228 | 32,618 29,273 | 62 88 | 18,720 24,969 | 40 59 | 36,734 35,446 | 26 | 12,298 | 12 | 24,756 |
| Farm Products (Edible) Distributions |  |  |  |  |  |  |  |  |  |  |  |  |
| Poultry, poultry products distributors, total.. | 2,660 | 1,475,195 | 1,293 | 236,430 | 696 | 293,613 | 46 | 431,013 | 179 | 343,468 | 46 | 170,671 |
| In cities of 500,000 or more................ | 729 | 673,159 | 338 | 91,168 | 183 | 138,540 | 137 | 218,753 | 57 | 169,801 | 14 | 54,897 |
| In cities of 100,000 to 499,999............. | 34.9 | 205,080 | 152 | 30,676 | 95 | 32,597 | 71 | 65,201 | 26 | 39,728 | 5 | 36,878 |
| In cities of 25,000 to 99,999............... | 289 | 124,156 | 130 | 19,718 | 89 | 27,322 | 47 | 30,057 | 16 | 29,112 | $?$ | 17,947 |
| In citiee of 5,000 to $24,999 . . . . . . . . . . . . .$. . | 363 | 116,308 | 175 | 26,132 | 107 | 27,999 | 59 | 29,938 | 18 6 |  | 16 |  |
| In rematnder of Unitad Stetes................ | 930 | 356,492 | 498 | 68,736 | 222 | 67,155 | 132 | 87,064 | 62 | 86,225 | 16 | 47.312 |
| Fresh fruit, vegetable wholesalers, total...... | 6,520 | 3,261,739 | 3,031 | 493,424 | 1,483 | 560,612 | 1,311 | 947,296 | 552 | $8 \mathrm{BO}, 858$ | 143 | 455,549 |
| In cities of 500,000 or more.................. | 2,128 | 1,318,796 | 1,007 | 196,362 | 515 | 246,655 | 4,21 | 396,391 | 142 | 301,440 | 43 | 177, 248 |
| In cities of 100,000 to 499,999.............. | 1,533 | 793,005 | 685 | 109,408 | 355 | 134,404 | 327 | 238,012 | 138 | 212,840 | 28 | 98,341 |
| In citiea of 25,000 to 99,999............... | 1,057 | 463,307 | 433 | 66,241 | 241 | 72,522 | 241 | 135,234 | 124 | 150,800 | 18 | 38,510 |
| In cities of 5,000 to 24.999... | 929 | 405.135 | 430 | 57,774 | 224 | 67,209 | 176 | 98,852 | 77 |  | 22 32 |  |
| In rematnder of United Stetes.. | 873 | 281,496 | 476 | 63,639 | 148 | 39,822 | 146 | 78,807 | 71 | 64,034 | 32 | 35,194 |
| Beer, Wine, Distilled Spirita Wholesalers |  |  |  |  |  |  |  |  |  |  |  |  |
| Beer, ale distributors, total.................. | 5,791 | 2,311,181 | 2,594 | 349,627 | 1,698 | 503,468 | 1.091 | 670,601 | 340 | 518,701 | ${ }^{68}$ | 268,784 |
| In clities of 500,000 or more................. | 570 | 369,397 | 272 | 37,658 | 117 | 36,514 | 91 | 62,823 | 63 | 101,555 | 27 | 130,847 |
| In cities of 100,000 to 499,999.............. | 586 | 4,93,284 | 67 | 10,258 | 133 | 37,201 | 327 | 14,6,704 | 134 |  | 25 |  |
| In c1t1es of 25,000 to 99,999............... | 1,296 | 568,403 | 368 | 52,023 | 455 | 142,034 | 397 | 251,065 135,709 | 09 48 | 99,320 63,831 | 7 | 23,961 8,987 |
|  | 1,935 | 545.058 335.039 | 1,002 | 142,374 105,314 | 642 351 | 192,157 95,562 | 230 | 135,709 74,300 | 28 | 63,831 | 3 | 18,382 |
| Wine, distilled apirita wholesalers, total..... | 1,518 | 3,375,753 | 296 | 75,099 | 271 | 163,323 | 458 | 707,943 | 363 | 1,046,367 | 132 | 1,382, ,121 |
| In cities of 500,000 or more..... | 436 | 1,486,240 | 91 | 21,955 | 89 | 45,998 | 88 | 139,445 | 86 | 286,971 | 82 | 991,821 |
| In clties of 100,000 to 499,999.............. | 417 | 1.056,812 | 42 | 13,212 | 25 | 16,143 | 151 | 275,271 | 168 | 480,737 | 31 | 271,509 |
| In citlee of 25,000 to 99,999................. | 333 | 542,913 | 26 | 5,269 | 7 | 51,092 | 146 | 216,728 | 72 | 187,234 | 12 | 82,590 |
| In c12tes of 5,000 to 24,999................ | 186 | 155,120 | 61 | 20,960 | 55 | 37,200 | 51 | 56,892 | 18 | (D) | 1 | (D) |
| In remeinder of Unitad Statea..... | 146 | 134,668 | 74. | 14,303 | 25 | 12,890 | 22 | 19,617 | 19 | (D) | 6 | (D) |
| Totacco Distributors |  |  |  |  |  |  |  |  |  |  |  |  |
| Tobacco dietributora, total................... | 2,858 | 3,208,929 | 917 | 330,821 | 777 | 551,859 | 826 | 1,140,04.7 | 91 | 839,688 | 47 | 346,514 |
| In cities of 500,000 or more................. | 567 | 448,137 | 197 | 80,735 | 126 | 128.176 | 153 | 278,061 | 71 | 288,889 | 20 | 172,276 |
| In clties of 100,000 to 499,999.............. | 505 | 835,622 | 119 | 52,095 | 96 | 94,4,4, | $17 \%$ | 393,267 | 93 | 259,809 | 0 | 130,010 |
| In c1t1es of 25,000 to $99,999 . . . . . . . . . . . .$. . | 675 | 732,683 | 130 | 49,346 | 189 | 127,064 | 262 | 316,751 | 89 | (D) | 5 | (D) |
| In cittes of 5,000 to 24,999. | 749 | 506,362 | 274 | 90,389 | 259 | 142,226 | 18\% | 201,311 | 31 | (D) | 1 | (D) |
| In remalnder of United Stat | 362 | 186,125 | 197 | 58,256 | 107 | 59,95\% | 50 | 50,657 | ? |  | 1 | (D) |

[^53]Table 2G．WHOLESALE TRADE：19ヶ4－lMPLOYMENT SIZE OF ESTABLISHMENT－UNITED STATES，BY TYPE OF OPERATION，KIND OF BUSINESS，AND CITY＇SIZE－Continued

| Type or operation，kind of Dusiness，and city size （mumber of inhatitants） | Total |  | Esutulishenents ${ }^{2}$ with－ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Estab- } \\ 11 \text { sh- } \\ \text { ments } \\ \\ (N u m b e r) \end{gathered}$ |  | 1 to 3 fald euployees |  | 4 to 7 pald employees |  | $\begin{aligned} & 8 \text { to } 19 \text { paid } \\ & \text { erployees } \end{aligned}$ |  | 20 to 49 pald employees |  | $\begin{aligned} & 50 \text { or more } \\ & \text { pald exploysea } \end{aligned}$ |  |
|  |  |  | $\begin{gathered} \text { Estab- } \\ \text { 11sh- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Seles } \\ & (\$ 1,0,0) \end{aligned}$ | Estals－ <br> 11日た－ <br> ments <br> （Numker） | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | $\begin{gathered} \text { Estat- } \\ \text { 118h- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | Sales $(\$ 1,000)$ | $\left\{\begin{array}{l} \text { Estab- } \\ \text { Ish- } \\ \text { wents } \\ \text { (Number) } \end{array}\right.$ | $\begin{aligned} & \text { Seles } \\ & (\$ 1,000) \end{aligned}$ | Estab－ 11eh－ menta （Number） | $\begin{gathered} \text { Salss } \\ (\$ 1,000) \end{gathered}$ |
| MERCHANT wholesalers－Continued <br> Drugs，Chemicals，Alled Products wholesalers <br> General－1ine drug wholesalers，total．．．．．．．．．．．． <br> In clites of 500,000 or more．． <br> In cities of 100,000 to 499，999． $\qquad$ <br> In cities of 25,000 to $99,999 . . . . . . . . . . .$. ． ． <br> In cities of 5,000 to $24,99, \ldots . . . . . . . . . .$. |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 97 | 1，260，773 | 8 | 1，8． | 16 | （D） | 11 | 22，901 | 132 | 254，617 | 202 64 | 999，379 414,766 |
|  | 155 | 488，117 | $\square$ | （D） | 4 | （0） | 10 | －8，304 | 50 | 82，880 | 87 | 34，735 |
|  | 101 | 235，775 | 3 | （D） |  |  | 4 | （0） | 53 | 90，602 | 41 | 241，538 |
|  | 25 | 33，430 | 1 | （D） | 3 | （0） | ， | 4.658 | 12 | 19，641 | 3 | 7，582 |
|  | 14 | 49，010 | $\cdots$ |  |  |  | 3 | （D） | 4 | （D） | 7 | 40，758 |
| Specialty－line drug，toiletrles wholesalers， totel． <br> In cities of 500,000 or more． <br> In clities of 100,000 to 499,999 <br> In cities of 25,000 to 99,999 ． <br> In cities of 5,000 to $24,999$. $\qquad$ <br> In remainder of United States．．．．．．．．．．．．．．．．． | 2，409 | 900，618 | 1，231 | 114，55\％ | 606 | 139，601 | 391 | 208，410 | 134 | 151，389 | 47 | 286，660 |
|  | 1，094 | 518，276 | 57\％ | 57，961 | 259 | 63，609 | 163 | 112，056 | 72 | 89，792 | 26 | 286,660 194,858 |
|  | 54.3 | 179，378 | 249 | 23，633 | 159 | 34，237 | 89 | 36，104 | 33 | 25，932 | 13 | 59，472 |
|  | 341 | 81，623 | 160 | 10，905 | 96 | 20，677 | 67 | 30，184 | 17 | （0） | 1 | （D） |
|  | 233 | 70，912 | 124 | 11，237 | 61 | 14，845 | 4 | 17，286 | 5 | （0） | 2 | （D） |
|  | 199 | 50，429 | 124 | 10．7．2． | 31 | 6，233 | 32 | 12，780 | 7 | 5，756 | 5 | 14，898 |
| Industrial chemicals，explosives atstributors， total． <br> In cities of 500,000 or more． $\qquad$ <br> In cities of 100,000 to 499，999． $\qquad$ <br> In exties of 25,000 to $99,009$. $\qquad$ <br> In efties of 5,000 to 24,999 ． |  | 923，242 | 930 |  |  |  |  |  |  |  |  |  |
|  | 1，878 | 526，725 | 417 | 128，191 | 479 178 | 171,086 85,969 | 312 | 256，727 | 126 | 245.173 | 31 | $\begin{array}{r}122,065 \\ 79 \\ \hline\end{array}$ |
|  | 386 | 180，059 | 154 | 17，938 | 105 | 33，032 | 79 | 48.685 | 39 | 57，161 | ${ }_{9}$ | 79，807 |
|  | 217 | 67，112 | 108 | 12，139 | 59 | 14，754 | 34 | 21，216 | 13 | 13，928 | 3 | 5，075 |
|  | 186 | 53，709 | 89 | 12，180 | 61 | 14，698 | 26 | 17，75 |  | （D） | 1 | （D） |
|  | 285 | 86，637 | 162 | 21，158 | 75 | 22，633 | 34 | 18，890 | 11 | （D） | 2 | o） |
| Paint，varnish wholesalers： <br> Paint wholesalers（with glase，wallpaper）， |  |  |  |  |  |  |  |  |  |  |  |  |
| total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 503 | 120，447 | 203 | 17，953 | 141 | 21，160 | 121 | 38，264 | 29 | 23，938 | 9 | 19，132 |
|  | 169 | 52，028 | 64 | 6，894 | 41 | 7.352 | 47 | 13，748 | 11 | 10，984 | 6 | 13，050 |
| In cittes of 500,000 or more．．．．．．．．．．．．． In cities of 100,000 to $499,999 . . . .$. | 140 | 34，833 | 48 | 3，077 | 41 | 5，697 | 39 | 13，674 | 10 | （D） | 2 | （0） |
| In cities of 100,000 to 499， In cities of 25,000 to 99,99 | 134 | 25，4，2 | 58 | 5，267 | 4 | 6，062 | 24 | 7，596 | 7 | （D） | 1 | （D） |
| In cities of 25,000 to 99,99 In cittes of 5.000 to 24,990 In remsinder of United State | 45 15 | 6，002 2,142 | 26 7 | 1，871 | $\stackrel{12}{3}$ | （D） | 6 | （D） | 1. | （D） | $\ldots$ | $\ldots$ |
| Paint wholessiers（without glass， |  |  |  |  |  |  |  |  |  |  |  |  |
| Wallpeper），total ．．．．．．．．．．．．．．．．．．．．．．．．． | 655 | 152，4，44 | 340 | 35，162 | 183 | 35，8：0 | 95 |  | 29 |  | 8 |  |
|  | 282 | 84，734 | 137 | 16，792 | 78 | 18，878 | 42 | 19，927 | 18 |  | 7 | （D） |
| In cities of 500,000 or more．．．．．．．．．．．．． In cities of 100,000 to $499,999 . . . .0 .0$. | 190 | 36，476 | 96 | 10，839 | 55 | 10，037 | 32 | 10，809 | 6 | （0） | 1 | （D） |
| In citles of 25,000 to $99,999 . . . . . . . . . . .$. | 105 | 18，760 | 59 | 3，938 | 32 | 4，034 | 11 | 3，376 | 3 | 7，412 | ．．． | ．．． |
|  | 38 | 4，944 | 23 | 2,189 1，404 | 10 | 1，517 | 4 | （0） | 1 | （D） |  |  |
|  | 40 | 7，530 | 25 | 1，404 | 8 | 1，378 | 6 | （D） | 1 | （0） | ．．． |  |
| Dry Coods，Apparel Wholesalers |  |  |  |  |  |  |  |  |  |  |  |  |
| Clothing，furnishings，footwear wholesalers： General－line elothing，furnishing whole－ salers，total |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 797 | 296，157 | 393 | 60，382 | 188 | 65，226 | 159 | 89，397 | 43 | 48，681 | 12 | 32，47 |
|  | 493 | 183，194 | 258 | 41，919 | 115 | 38，551 | 86 | 52，737 | 27 | 34，268 |  | 15，719 |
| In cittes of 500,000 or more In cities of 100,000 to 499 ， | 139 | 59，862 | 58 | 7，983 | 34 | 11，591 | 32 | 17，922 | 10 | （D） | 5 | （D） |
| In cittes of 100,000 to 499 ， | 90 | 35，657 | 38 | 7，307 | 23 | 11，182 | 23 | 9，713 | 4 | （D） | 2 | （D） |
| In citles of 25,000 to 99,999 | 40 | 12，328 | 19 | 1，720 | 7 | （0） | 13 | 7，201 | 1 | （D） | $\ldots$ |  |
| In remalnder of United States． | 35 | 5，116 | 20 | 1，453 | ， | （D） | 5 | 1，824 | 1 | （D） | ．．． |  |
| Men＇s，boys＇clothing，furnishings |  |  |  |  |  |  |  |  |  |  |  |  |
| Melesalers，total．．．．．．．．．．．．．． | 761 | 384，769 | 399 | 56，301 | 188 | 67，136 | 114 | 77，922 | 43 |  | 17 |  |
|  | 557 | 299，042 | 285 | 39，226 | 149 | 54，，668 | 80 | 55，213 | 28 | （0） | 15 | （D） |
| In cities or 500，000 or more．．．． | 10\％ | 45，634 | 53 <br> 38 <br> 18 | 6，666 | 22 | 7，736 | 22 | 14,599 2,346 | 7 | 16，633 |  |  |
| In cities of 100，000 to 499，9 | 57 | 19，331 | 38 | 6，968 | 6 | 1，241 | ${ }_{6}$ | 2，346 | 6 | （D） | 1 | （ ${ }^{\text {a }}$ |
| In cities of 5，000 to $24,999$. | 27 | 5，544 | 17 | 2，223 | 4 | 510 | 4 | （D） | 2 | （D） | i |  |
|  | 16 | 15，218 | 6 | 1，218 | 7 | 2，981 | 2 | （D） | ．．． | ．．． | 1 | （0） |
| Women＇s，children＇s clothing，furniahings |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1，299 | 566，298 | 642 | 119，445 | 324 | 107，905 | 232 | 161，192 | 87 | 107，386 | 20 | 70，370 |
|  | 1，066 | 476，199 | 528 | 102，775 | 264 | 90，027 | 191 | 138，590 | 67 | 89，069 | 16 | 55，738 |
| In cities of 500,000 or more．．．．．．．．．．．．． In c1ties of 100,000 to $499,999 . . . . .$. | 157 | 64,519 | 75 | 11，563 | 40 | 13，319 | 32 | 17，512 | 8 |  | 2 | （D） |
| In clties of 100,000 to $499,999$. In cities of 25,000 to $99,999 .$. | 37 | 9，949 | 19 | 2，335 | ${ }_{8}^{8}$ | 1，899 | 5 | 2，191 | 4 | （D） | 1 | （D） |
| In citles of 25，000 to 99，999 | 23 | 11，240 | 12 | 1，285 | 8 | 2，268 | 1 | （D） | 1 | （D） | 1 | （D） |
| In remainder of United States．．．．．．． | 16 | 4，391 | 8 | 1，487 | 4 | 392 | 3 | （D） | 1 | （D） | ．．． |  |
| Furs（dressed），fur clothing wholssalers，totsl．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 324 | 94，317 | 226 | 37，523 | 68 | 32，4，46 | 24 | 17，522 | 5 | 6，826 | ．．． | ．．． |
| totel In cities of 500,000 or more．．．．．．．．．．．．． | 303 | 90,377 1,919 | 211 | 35,459 1,106 | 66 2 |  |  | 16，147 | 5 |  | $\ldots$ | $\ldots$ |
| In atiles or 100,000 to 499，999．．．．．．．．．．．． |  | 1,919 1,091 | 10 1 | 1，106 | 2 . | （0） | 1 2 | （0） | 1 | （a） | ．．． | －$\quad .$. |
| In cities of 25,000 to $99,999$. In cities of 5,000 to $24,999 .$. | 2 | （D） | 2 | （D） | $\cdots$ | $\cdots$ | $\ldots$ | （0） | $\ldots$ | ． | $\cdots$ | ．．．． |
| In citiles of 5，000 to 24，999．． | 2 | （D） | 2 | （0） |  | ．．． |  | ．．． | ．．． | ．．． | ．．． |  |
| Millinery，millinery supply distributors， |  |  |  |  |  |  |  |  |  |  |  |  |
| totsi．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 353 303 | 81,953 74,855 | 165 136 | 16,420 12,946 | 110 98 | 19,423 17,810 | 60 52 | 30,337 28,775 | 17 | （0） | $\frac{1}{1}$ | （0） |
|  | 303 40 | 5，678 | 22 | 2，387 | 11 | （D） | 6 |  | 1 | （0） | ．．． | ．．． |
|  |  | （D） | 2 | （D） | ．． |  | 1 | （D） | $\ldots$ | ．．． | $\ldots$ | ．．． |
| In cities of 5.000 to 24,999 | 5 | 249 | 4 | （D） | 1 | （0） | i |  | ．．． | ．．． | $\ldots$ | ．．． |
| In remander of United Statea．．．．．．．．．．．．． | 2 | （0） | 1 | （D） | $\ldots$ | ．．． | 1 | （0） | ．．． | ．．． | ．．． |  |
| Shot，footrest wholesalers，totsl．．．．．．．．．．． | 583 | 353，979 | 248 | 59，158 | 150 | 62，575 |  | 94，123 | 36 | 76，158 | 13 | 61,965 39,297 |
|  | 392 | 238，690 | 172 | 33，138 | 103 | 40，179 | 88 | 71，517 | 22 | 54，559 | 7 | 39，297 |
| In cities of 500，000 or more．．． | 89 | 52，186 | 36 | 19，310 | 28 | 9，541 | 17 | 11，040 | 6 5 | （D） | 2 | （0） |
| In cities of 100,000 to 499，999．．．．．．．．．． | 56 | 25，886 | 28 | 3，831 | 14 | 6，653 | 9 | 4，345 | 5 | 11，057 | ． |  |
| In cities of 25,000 to $99,999 \ldots . . . . . . .1$ ． | 28 | 15，864 | 9 | 2，290 | 9 | 3，385 | 6 | 3，407 | 3 | （0） | 1 | （4）（D） |
| In remainder of Uatted States．．．．．．．．．．．．．．． | 18 | 21，353 | 3 | 589 | 6 | 2，817 | 6 | 3，814 | ．．． | ．．． | 3 | 14，273 |
| Work clothing wholesalers，total．．．．．．．．．．．． | 135 | 49，138 | 69 | 8，746 | 31 | 7，930 | 24 | 15，702 | 9 | （D） | 2 | （0） |
| In cities of 500,000 or more．．．．．．．．．．．．．． | 71 | 21，156 | 38 | 4，069 | 14 | 3，560 | 16 | 10，610 | 3 | 2，917 | ． |  |
| In citles of 100，000 to 499，999 | 33 | 15，422 | 16 | 2，379 | 10 | 2，455 | 3 |  | 3 | 4，338 | 1 | （0） |
|  | 11 | 4，623 | 4 | 334 | 4 | （D） | 1 | （D） | 2 | （D） | ．．． | ．．． |
|  | 11 | 3，992 | 6 | 524 | 3 | （D） | 2 | （D） | ； |  |  |  |
| In cities of 5，000 to 24，999． | 9 | 3，965 | 5 | 1，4，0 | ．． | ．．． | 2 | （D） | 1 | （0） | 1 | （D） |
| Ceneral－1tne dry goods unolesslers，total．．．．．．In clifee of 500,000 cr more．．．．．．．．．．．． | 132 | 393，580 | 12 | 3，361 | 15 | 7，598 | 29 | 22，547 | 4 |  |  |  |
|  | $4{ }_{4}^{41}$ | 224，4，47 | 6 | 2，696 | ${ }^{6}$ | 3，819 | 8 | 6，419 | 13 | 26，902 | 8 | 184，611 |
| In citiee of 500,000 or miore．．．．．．．．．．．．．．．．．． In olties of 100,000 to $499,999 . . . . . .$. | 58 | 123，655 | 1 | （0） | 2 | （0） 2,369 |  | 12，257 （D） | 25 6 | 4,450 9,029 | 16 | 65,959 23,123 |
| In cities of 25,000 to $99,999 . . . . . . . . . . . . .$. ． | 28 3 | 42，882 | 4 | （0） | ${ }^{6}$ | 2,369 $\ldots$ | 2 | （D） | ．．． | 9，029 | ${ }^{8}$ | 29,123 $\ldots$ |
| In cities of 5.000 to $22,999 \ldots \ldots . . . . . . . .$. ． |  |  |  | （D） | $\ldots$ | （ij） | 2 | （D） | $\cdots$ | ． | $\ldots$ | $\cdots$ |

[^54]Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS. AND CITY SIZE-Continued


[^55]Table 2G. WHOLESALE TRADE: 19ヶ4-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION. KIND OF BUSINESS, AND CITY SIZE-Continued


[^56]Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY' TYPE OF OPERATION, KIND OF BUSINESS. AND CITY SIZE-Continued

| Type of operation, kind of business, and city size (number of inhabitants) | Total |  | Establishrents ${ }^{1}$ with- |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estab-11shments <br> (Number) | Sales | 1 to 3 paid employees |  | 4 to 7 paid employees |  | $\begin{aligned} & 8 \text { to } 19 \text { paid } \\ & \text { employees } \end{aligned}$ |  | 20 to 49 paid employees |  | 50 or more paid emplojees |  |
|  |  |  | $\begin{aligned} & \text { Estak- } \\ & \text { I1sh- } \\ & \text { ments } \\ & \text { (Mrmber) } \end{aligned}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | $\begin{gathered} \text { Estab- } \\ 21 s h- \\ \text { wents } \\ \text { (Number) } \end{gathered}$ | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { Sales } \\ (\$ 1, n 00) \end{gathered}$ | $\begin{array}{\|l} \text { Estab- } \\ \text { 11sh- } \\ \text { ments } \\ \text { (Number) } \end{array}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,0 n 0) \end{aligned}$ | Estat-11shments <br> (Number) | $\begin{aligned} & \text { Sales } \\ & (11,000) \end{aligned}$ |
| MERCHANT WHOLEA ALEFS-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Automotive equipment, rire-tube wholesalers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automotive parts, sccessories johbers, total | 12,563 2,308 2,1 |  | 4,621 | 350,472 83,116 |  | 536,935 | 3,026 558 | 854,880 179,324 | 922 239 | 634,79 199,515 | 187 72 | 192,597 |
| In c1t1es or 500,000 or more............. | 2,308 2,411 | 74,4,432 | 707 | 56,484 | 64.7 | -96,469 | 658 | 191,005 | 328 | 219,371 | 7 | 181,103 |
| In cittes of 25,000 to $99,999 . . . . . . . . .$. . | 2,299 | 536,138 | 545 | 40,054 | 676 | 91,427 | 840 | 233,439 | 216 | 135,519 | 22 | 35,699 |
| In cities of 5,000 to $24,999 \ldots . . . . . . .$. . | 3,406 | 544,217 | 1,280 | 91,514 | 1,260 | 166,933 | 736 | 186,715 | 106 | 60,477 | 13 | 38,578 |
| In remainder of United States............. | 2,139 | 250,261 | 1,263 | 79,304 | 605 | 77,253 | 23.4 | 64,397 | 33 | 19,847 | 4 | 9,460 |
| Carage equipment, tools distributors, total. | 79 | 55,731 | 89 | 7.860 | 57 | 11,919 | 42 | 15,964 | 16 | 14,565 | 3 | 5,426 |
| In ctites of 500,000 or more............ | 79 | 21,545 20,041 | 34 <br> 24 <br> 1 | 3,585 1,793 | 22 17 | 6,332 | 16 18 | 5,201 <br> $8,2,56$ | $\begin{aligned} & 6 \\ & 6 \end{aligned}$ | (D) | 1 | (0) |
| In clitier of 100,000 to $499,999 \ldots \ldots . .$. . | 66 25 | 20,041 4,877 | 24 12 12 | 1,793 | 17 6 | 2,524 | 18 5 | 8,2,56 (0) | 6 1 | (D) | 1 | (0) |
| In citles of 5,000 to 24,999................ | 19 | 4,562 | 12 | 892 | 5 | (D) | $\ldots$ |  | 2 | (D) | $\ldots$ | ... |
| In remsinder of United States.............. | 18 | 4,706 | 7 | 796 | 7 | 1,5B6 | 3 | (0) | 1 | (D) | $\ldots$ | ... |
| Tire, tube wholesslers, total. | 1,207 | 329,994 | 445 | 45,960 | 346 | 63,525 | 305 | 109,8\% | 98 | 76,712 | 13 | 33,923 |
| In cities of 500,000 or more............. In cities of 100,000 to $499,999 . . . . . .$. | 265 269 | 98,418 81,808 | ${ }_{81} 81$ |  | 56 83 | 15,986 16,171 | 81 73 | 37,971 <br> 29,460 | 33 25 | 29,958 28,610 | 4 | 4,927 9,333 |
|  | 269 258 | 81,808 71,613 | 83 <br> 87 | 8,234 <br> 6,856 | 83 88 84 | 16,171 <br> 23,624 | 73 66 56 | 29,600 <br> 19,405 | 25 19 | 28,610 | 5 2 2 | 9, ${ }^{(D)}$ |
| In clties of 5,000 to 24,999. | 213 | 45,784 | 76 | 13,800 | 74 | 11,676 | 51 | 14,294 | 12 | 6,014 | $\stackrel{\square}{2}$ | (0) |
| In remajnder of Undted States.. | 202 | 32,371 | 108 | 7,494 | 49 | 6,068 | 34 | 8,744 |  | (D) | 2 | (D) |
| Electrical, Electrorics, Appliance Distributors |  |  |  |  |  |  |  |  |  |  |  |  |
| Electrical apparatus, supplies distributors: <br> Ceneral-1ine electrical goods distributors, |  |  |  |  |  |  |  |  |  |  |  |  |
| total................................... | 559 | 1,567,994 | 23 | 9,490 | 27 | 12,291 | 181 | 250,698 | 205 | 510,091 | 123 | 785,424 |
| In atties of 500,500 or more. | 102 | 516,153 | 8 | (D) | 2 | (D) | 12 | 14,610 | 24 | 58,405 | 56 | 440,641 |
| In ctites of 100,000 to 499,999.......... | 261 | 717,200 | 2 | (D) | $\stackrel{4}{4}$ | (D) | 53 | 82,434 | 125 | 330,407 | 57 | 303,633 |
| In cities of 25,000 to 99,999............ | 181 | 282,207 | 9 | (D) | 13 | 6,773 | 101 | 138,415 | 50 | 105,158 |  |  |
| In cities of 5,000 to 24,999............. | 22 | 21,500 | 3 | (D) | 3 | 3,054 1,155 | 10 5 | 11,586 3,653 | 4 | (D) <br> (D) | $\cdots{ }^{\prime}$ | (D) |
| In remainder of United States............ | 13 | 30,934 | 1 | (D) |  | 1,155 |  | 3,653 |  | (D) | 2 | (D) |
| W1ring supplies distributors, total........ | 1,989 | 1,105,922 | 554 | 75,158 | 562 | 164,745 53 524 | 571 | 338,919 110,247 | 254 96 |  |  | 182,078 113,251 |
| In efties of 500,000 or more............. | 708 <br> 478 | 447,353 325,334 | 241 102 | 38,607 13,596 | 126 | 52,524 38,720 | 182 <br> 154 <br> 18 | 110,247 97,887 | 96 81 81 | 132,726 121,230 | 22 17 | 113,251 53,901 |
| In elties of 100,000 to $499,999 \ldots \ldots .$. . | 478 | 325,334 <br> 230,181 | $\begin{array}{r}102 \\ 87 \\ \hline\end{array}$ | 13,596 8,753 | ${ }_{14}^{124}$ | 38,720 38,597 | $\begin{array}{r}152 \\ 163 \\ \hline\end{array}$ | 97,887 <br> 92,506 | ${ }_{61} 1$ | 121,230 (0) | 17 | 53, (D) |
| In cities of 5,000 to 24,999. | 238 | 72,372 | 72 | 7,640 | 98 | 26,336 | 57 | 29,279 | 9 | (D) | 1 | (0) |
| In rematnder of United States.. | 103 | 30,682 | 51 | 6,562 | 29 | 8,568 | 15 | 9,000 | 7 | (D) | 1 | (D) |
| Electrical apparatus, equipment distribu- |  |  |  |  |  |  |  |  |  |  |  |  |
| tors, total............................. | ${ }_{211} 88$ | 236,542 118,445 | 267 | 31,531 14.748 | 165 70 | 39,796 17.146 | $\begin{array}{r}118 \\ 55 \\ \hline\end{array}$ | 61,661 21,576 | 51 29 |  | 10 3 | 37,920 25,879 |
| In cities of 500,000 or more | 288 | 118,4,45 | $\begin{array}{r}131 \\ 58 \\ \hline\end{array}$ | 14,748 7,291 | 70 47 | 17,146 | 45 | 21,576 | 11 | 12,349 | 4 | 6,192 |
| In elties of 100,000 to 499,999......... | $\begin{array}{r}160 \\ 85 \\ \hline\end{array}$ | 55,716 <br> 27,363 | 58 37 | 4,291 | 42. | $\begin{array}{r}12,57 \\ 3,792 \\ \hline\end{array}$ | 45 | 17,438 | + 5 | r,195 | 3 | 5,849 |
| In cities of 5,000 to 24,999.. | 41 | 22,253 | 16 | 1,905 | 15 | 5,110 | 7 | (D) | 3 | (D) |  | ... |
| In remainder of United States............ | 37 | 12,765 | 25 | 3,498 | 9 | 1,191 | 1 | (D) | 2 | (D) | ... |  |
| In cities of $500,0.000$ or more.................... | 2,672 | 1,260,458 | 209 | $\begin{array}{r}122,212 \\ 50,756 \\ \hline\end{array}$ | 137 | 156,399 | 116 | 103,918 | 92 | 197,680 | 118 | 1,851,705 |
| In cities of 100,000 to 499,999............... | 796 | 1,022,467 | 179 | 31,411 | 145 | 54,429 | 202 | 166,652 | 201 | 437,345 | 69 | 332,630 |
| In cities of 25,000 to 99,999................. | 356 | 317,030 | 102 | 25,4,29 | 81 | 30,930 | 97 | 81,270 | 65 | 123,472 | 11 | 55,929 |
| In clites of 5,000 to 24,999. | 128 | 64,697 | 56 | 8,017 | 29. | 11,474 | 26 | 14,226 | 14. | 21,477 | 13 | 9,509 |
| In remasnder of Unfted States... | 113 | 149,932 | 49 | 6,599 | 20 | 5.963 | 21 | 33,344 | 10 | 29,093 | 13 | 94,933 |
| Electronic parts, equipment distributors, total | 1,899 | 612,676 | 715 | 62,720 | 542 | 127,728 | 489 | 202, 04, | 132 | 139,333 | 21 | 80,867 |
| In ctities of 500,000 or more................ | 679 | 256,864 | 284 | 23,677 | 155 | 54,533 | 163 | 66,218 | 62 | 68,279 | 15 | 4,177 |
| In cities of 100,000 to 499,999.............. | 464 | 164,405 | 122 | 9,826 | 126 |  | 160 | 69,700 50 | 53 | 55,422 | 3 | 8,086 |
| In cities of 25.000 to 99,999............... | 465 | 111,165 | 155 | 14,890 | 173 | 33,897 12396 | 125 | 50,391 | 11 |  | $\stackrel{1}{1}$ |  |
| In cities of 5,000 to $24,999 . . . . . . . . . . . .$. . | 177 | 33,514 46,728 | 94 60 | 9,735 | 57 31 | 12,396 5,551 | 24 17 | (D) | 2 | (D) | $\stackrel{\square}{2}$ | (D) |
| Hardware, Plumbing-Heating Goods Wholesalers |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In cities of 500,000 or more. ${ }^{\text {a }}$. ........ | 163 | 532,796 | 14. | 3,694 1,350 1,632 | 14 | 16,673 2,963 | 42 | 36,217 12,550 |  | 50,586 60,50 | 50 87 | 425,756 523,733 |
| In cittes of 100,000 to $499,999 \ldots \ldots .$. . | 167 160 | 601,216 316,965 | 8 | 1,350 3,232 | 9 5 | 2,963 1,729 | 18 26 | 12,550 16,678 | 4. 6.2 | 60, 702 | 82 | 223,583 |
| In citiee of 5,000 to 24,999................ | 78 | 109,105 | 3 | 137 | 8 | 2,571 | 14 | 8,486 | 36 | 39,537 | 17 | 58,374 |
| In rematider of united sitatee............. | 38 | 63,905 | 5 | 395 | 7 | 3,016 | 10 | 5,468 |  | 13,671 |  | 41,355 |
| Spectalty-line hardware wholesslera, total.. | 1,531 | 4,4,936 | 600 | 63,634 | 470 | 100, 176 | 356 | 150,501 | 90 | 86,503 | 15 | 1,3,122 |
| In cities of 500,00n or more............. | 702 | 190,082 | 311 | 29,631 | 201 | 42,815 | 147 | 60,832 | 35 | 35, 5 , 6 | 8 | 21,150 |
| In cities of 100,000 to 499,999.......... | 324 | 98,935 | 111 | 11,524 | 108 | 22,697 | 82 | - 29,300 | 18 |  | 5 |  |
| In cfites of 25,000 to $99,999 . \ldots . . . . .$. . | 195 | 67,929 | 51 | 4,298 | 64 | 15,903 | 61 | 26,271 | 18 | - (D) | 1 |  |
| In ctites of 5,000 to $24,999 . .$. | 151 159 | 45,422 41,568 | 60 67 | 6,553 11,648 | 4.9 | 9,450 | 31 35 | 19,673 14,25 | ${ }_{8}^{11}$ | ${ }^{9,1.6)}$ | $\because$ | (D) |
| Plumbing, heating equipment, aupplies distributors: <br> General-11ne plumbing-hesting goods |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General-1ine plumbing-heating goods distributors, total. |  |  |  |  |  |  |  |  | 272 |  |  | 221,537 |
| distritutors, total........................... | 1,703 401 | 1,112, 289,705 | 122 | 18,893 | 498 <br> 8 | 28,374 | 101 | 69,845 | 52 | 74,899 | 28 | 97,693 |
| In cities of 100,000 to 499,999........... | 393 | 308,75 | 73 | 11,320 | 84 | 25,894 | 128 | 24,5641 | 91 | 176,976 | 17 | 54, 954 |
| In clities of 25.000 to $99,999 . . . . . . . . .$. . | 434 | 315,226 | 70 | 9,365 | 98. | 30,394 | 158 | 77, 238 | 92 | 125,396 | 16 | 52,791 |
| In crities of 5,000 to 24,999............. | 266 | 114,703 | 60 | 7,402 | 92 | 25,840 | 26 58 | 49,346 31,578 | 24 13 |  | 4 |  |
| In remainder of Unitej States........... | 209 | 83,829 | 70 | 11,034 | 67 | 18,166 | 58 | 31,578 | 13 | (D) | 1 |  |
| Heating equipment distributors, total....... | 905 | 301,576 | 369 | 45, 1881 | 271 | 71,425 | 207 | 113,17\% | 52 | 63,658 30,826 | ${ }^{6}$ |  |
| In citier of 500,000 or more.............. | 287 | 111,114 | 109 | 15,342 | 89 | 26,34.6 | 64 | 36,571 | 22 | 30,824 | 3 | 3,431 |
| In ctites on 100,000 to 499,997.......... | 278 | 97,646 | 91 | 11,352 | 47 | 28, 259 | 73 | 4, $0,3,78$ | 12 |  | $\stackrel{2}{1}$ |  |
| In cittes of 25.000 to $99,999, \ldots \ldots . . .$. . | 175 | 57,743 | 80 | 10,321 | 42 | 9,970 | 40 | 20,984 | 12 | 3, (D) | 1 | (D) |
| In cities of 5,000 to 24,909.............. | 72 | 18, 14.8 | 34 | ?,911 | 20 | 4.078 | 15 | 7,911 7,458 | 3 | 3,4is | $\cdots$ | $\cdots$ |
| In remander of Unfted States............ | 93 | 36,865 | 55 | 4,655 | 23 | 4,752 | 15 | 7,458 | ... | ... | ... |  |
| Plumbing f1xtures, supplies distritutors, total............................ |  |  |  |  |  |  |  |  | 169 | 247,4, ${ }^{\text {a }}$ | ,9 |  |
| total 1 c cities of $50 . . . . . . . . . . .$. | 1,438 473 | 916,092 315,968 | 387 143 | 20,233 | 320 | 112,033 | 136 | 88,279 | 50 | 69,807 | 26 | 102,427 |
| In ctt1ee of 100, 001 to 499,999............ | 352 | 276,078 | 69 | 13,189 | 92 | 29,192 | 116 | 85,319 | 39 | 89, 23.3 | 16 | 59,157 |
| In citiee of 25,000 to 99,999............. | 294 | 195,103 | 63 | 8,580 | 70 | 26,6,55 | 108 | 65,223 | 47 | 69,463 | 6 | 27,402 |
| In ctilies of ${ }^{\text {In }}$ (000 to $24,999$. | ${ }_{1}^{124}$ | 81,268 67,677 | 46 1,6 | 6,336 9,196 | 57 36 | 15,845 13,453 | 69 <br> $2^{9}$ | $6,3,147$ 15,309 | 11 2 | (D) | 2 |  |

Table 2G. $\mathbb{H} H O L E S A L E$ TRADE: 19ヶ4-IMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF PUSINESS, AND CITY SIZE-Continued


[^57]Table 2G. WHOLESALE TRADE: 1954 -EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

| Type of operation, kind of business, and city size (number of inhabitanta) | Total |  |  |  |  |  | trablishme | ts ${ }^{2}$ witb - |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estab- <br> 11sh- <br> ments <br> (Nuber) | Sales$(\$ 2,000)$ | 1 to 3 pald employees |  | $\begin{aligned} & 4 \text { to } 7 \text { paid } \\ & \text { exployees } \end{aligned}$ |  | 8 to 19 pald employees |  | 20 to 49 pald employees |  | $\begin{aligned} & 50 \text { or more } \\ & \text { paid employees } \\ & \hline \end{aligned}$ |  |
|  |  |  | Estab- <br> 11sh- <br> ments <br> (Number) | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | $\begin{aligned} & \text { Estab- } \\ & \text { 11sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | $\begin{gathered} \text { Estab- } \\ 11 \text { sh- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1.000) \end{aligned}$ | $\begin{aligned} & \text { Estab- } \\ & \text { 1ish- } \\ & \text { ments } \\ & \text { (Nimber) } \end{aligned}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | $\begin{aligned} & \text { Estab- } \\ & \text { 118h- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| Machinery, Equipment, Supplies Distributors-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Comercis 1 machines, equifment distributors--Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Stare machines, fixtures distributors, total In cities of 500,000 or more............ | 1,087 | 276,953 136,636 | 530 191 | 41,887 15,651 | 301 125 | 62,577 27,289 | 190 86 | 93,689 <br> 45,105 <br> 5 | 58 29 | 65,304 40,588 | 8 | 13,496 8,003 |
| In cittes of 100,000 to $\angle 99,999 . . . . . . . . .$. . | 348 | 96,828 | 142 | 11,737 | 103 | 22,666 | 78 | 39,865 | 23 |  | 2 | 8,003 |
| In cities of 25,000 to $99,999 . \ldots . . . . . .$. . | 183 | 23,596 | 119 | 9,184 | 43 | 6,910 | 19 | (D) | 2 | (D) | . |  |
|  | 74 47 | 12,833 | 50 | 3,797 | 16 | 3,169 | 5 | (0) | 2 | (0) | 1 | (D) |
|  | 47 | 7,060 | 28 | 1,518 | 14 | 2,543 | 2 |  | 2 | (D) | 1 | (0) |
| Other commercial machines, equipment distributors tutal | 140 | 37,288 | 80 | 5,602 | 26 | 5,281 | 28 |  |  |  |  |  |
| In cities of 500,000 or more.............. | 50 | 21,008 | 22 | 2,033 | 16 | 3,273 | ${ }_{9} 9$ | 3,258 | 2 | (D) | 1 | (0) |
| In cities of 100,000 to 499,999.......... | 46 | 10,743 | 26 | 1,931 | 4 | 405 | 13 | 5,995 | 3 | 2,412 | ... | $\ldots$ |
| In cities of 25,000 to $99,999 \ldots . . . . . . .$. . | ${ }_{13}^{21}$ | 2,379 | 15 | 560 583 | 3 | (D) | 3 | (0) | $\ldots$ | - | $\ldots$ |  |
| In remainder of United States............. | 10 | -1982 | 10 7 | 495 | 2 | (0) | 2 | (D) | $\ldots$ | $\cdots$ | $\ldots$ |  |
| Conetruction machinery, equipment dealers, total | 1,640 | 1,601,359 | 405 | 68,891 | 328 | 88,008 | 4.45 | 285,652 | 334 | 481,473 | 128 | :777,335 |
| In cities of 500,000 or more............... | 330 | 276,828 | 105 | 23,565 | 64 | 17,786 | 81 | 48,666 | 54 | 72,088 | 26 | 314,723 |
| In clities of 100,000 to $499,999 . . . . . . . . .$. | 455 | $\begin{array}{r}437,867 \\ \hline 263 \\ \hline\end{array}$ | 95 <br> 54 | 15,739 | 93 <br> 5 | 23,031 | 114 | 77,777 | 105 | 156,990 | 48 | 16, 1730 |
|  | 289 209 | 263,588 136.813 | 54 52 52 | 7,926 9,261 | 54 49 | 17,961 15,905 | 70 | 41,946 | 88 | 120,381 | 23 | 75,374 |
| In cities of 5,000 to $24,999 \ldots \ldots . . . . . . . . . .$. | 209 357 | 136,813 286,263 | 52 99 | 9,261 12,400 | 49 68 | 15,905 13,325 | 7 109 | $\underset{72,581}{4,682}$ | 33 54 | 46,676 85,338 | 4 27 | 20,289 102,619 |
| Farm-ganden macbinery, equipment wholesalers: Garden machinery, equipment wholesalers, |  |  |  |  |  |  |  |  |  |  |  |  |
| total..................................... | 233 | 78,736 | 122 | 12,707 | 53 | 11,753 | 45 | 21,325 | 8 | 13,985 | 5 | 18,966 |
| In cities of 500,000 or more.......... | 53 | 25,250 | 26 | 3,178 | 10 | 2,442 | 12 | 7,54,4 | 3 | (D) | 2 | (0) |
| In citiea of 100,000 to $499,999 . . . . . . .$. . | 59 31 | 30,540 4,655 | 23 18 | $\begin{array}{r}3,680 \\ 1,070 \\ \hline\end{array}$ | 16 | 3,376 | 13 | 5,397 | 4 | (D) | 3 | (D) |
| In cities of 25,000 to $99,999 \ldots \ldots . . .$. . | 34. | 4,655 6,666 | 19 | 2,070 | ${ }_{11}^{8}$ | (D) | 5 | (D) | - | ... | ... |  |
| In remainder of United States.............. | 56 | 11,625 | 36 | 2,746 | ${ }_{8}$ | (D) | 11 | 4,602 | i | ( D$)$ | . |  |
| Farm, dadry macbinery, equipment (including |  |  |  |  |  |  |  |  |  |  |  |  |
| trsators) wholesalers, total............... | 879 | 455,623 | 369 | 43,629 | 233 | 61,466 | 168 | 106,881 | 87 | 177,148 | 22 | 72,519 |
| In cities of 100,000 to 499, $999 . . . . . . . .$. . | 181 | 133,498 | 39 57 | 6,150 | 42 | 12,106 | 51 | 42,772 | 127 | 19,161 55,609 | 4 | 20,345 |
| In c1ties of 25,000 to 99,999........ | 135 | 76,534 | 53 | 7,136 | 35 | 8,267 | 26 | 15,681 | 14 | 26,886 | 7 | 18,564 |
| In cities of 5,000 to 24,999.... | 169 | 53,600 | 75 | 10,377 | 58 | 14,007 | 25 | 11,740 | 9 | (0) | 2 | (D) |
| In remainder of United States... | 294 | 121,069 | 145 | 13,385 | 69 | 16,065 | 49 | 23,568 | 27 | (D) | 4 | (D) |
| Industrisi mschinery, equipment distributora: Food processing machinsry, equipment |  |  |  |  |  |  |  |  |  |  |  |  |
| distributors, total...................... | 367 | 163,405 | 177 | 23,324 |  |  | 69 |  |  |  |  |  |
| In cities of 500,000 or more.............. | 119 | 72,758 | 60 | 11,127 | 24 | 6,789 | 22 | 20,336 | 10 | ${ }^{6,5}$ | 3 | (D) |
| In cities or 100,000 to 499,999. | 96 | 39,491 | 37 | 6,519 | 29 | 6,097 | 23 | 15,324 | 7 |  |  |  |
| In cittes of 25,000 to $99,999 . . . . . . . . .$. | 58 | 27,634 | 32 | 2,438 | 15 | 2,969 | 7 | (D) | 3 | (0) | 1 | (D) |
| In cities of 5,000 to $24,999 .$. | 50 | 12,590 | 26 | 1,757 | 12 | 2,866 | 12 | 7,967 |  |  | .. |  |
| In remainder of United States. | 4.4 | 10,932 | 22 | 1,483 | 16 | 4,597 | 5 | (D) | 1 | (D) | ... | ... |
| Genersl-purpose, industrial machinery, |  |  |  |  |  |  |  |  |  |  |  |  |
| equipment distributors, total............. | 1,379 | 498,625 | 533 | 56,276 | 398 | 89,555 | 310 | 163,263 | 118 | 126,918 | 20 | 62,613 |
| In cities of 500,000 or more............. | 533 | 219,183 | 210 | 25,292 | 143 | 38,145 | 118 | 67,046 | 51 | 56,020 | 11 | 32,680 |
| In alties of 25,000 to $99,999 . . . . . . . . . . .$. . | 173 | 104,934 55,001 | $\begin{array}{r}137 \\ 62 \\ \hline\end{array}$ | $\begin{array}{r}12,279 \\ 6,087 \\ \hline\end{array}$ | 133 | 26,754 | 90 | 39,032 | 36 | 38,670 | 6 | 25,199 |
| In cities of 5,000 to 24,999............... | 107 | 28,053 | 50 | 5,270 | 27 | 5,187 | 24 | -9,705 | 6 | 12,8991 | $\ldots$ | $\cdots$ |
| In romainder of United States........... | 164 | 54,454 | 74 | 7,348 | 46 | 10,388 | 31 | 20,017 | 10 | 11,967 | 3 | 4,734 |
| Metsiworking machinery, equipment dealets, |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In citiea of 500,000 or more............ | 481 | 271,771 | 220 | 31,187 | 129 | 46,991 | 98 | 101,093 | 28 | 69,436 | 6 | 23,064 |
|  | 230 | 103,659 | 95 | 13,540 | 66 | 16,084 | 52 | 38,387 | 12 | 22,810 | 5 | 12,838 |
| In cittes of 25,000 to $99,999 \ldots \ldots . . . .$. . | 818 | 42,910 7,456 | 34 <br> 37 | 3,134 <br> 3,403 <br> 102 | 21 | 5,082 1,316 | 19 | (0) | 6 | (0) | 1 | (D) |
| In reartnder of United States............... | 82 | 58,694 | 36 | 4,648 | 20 | 6,716 | 19 | 11,555 | 5 | (D) | $\stackrel{3}{2}$ | (0) |
| 011 ve11 supply houses, total............... | 1,208 | 914,479 | 429 | 89,546 | 468 | 339,610 | 238 | 292,128 | 62 | 129,848 | 11 | 63,347 |
| In cities of 500,000 or more............... | ${ }^{82}$ | 121,599 | 25 | 5,806 | 18 | 6,203 | 17 | 24,835 | 16 | 4, 031 | 6 | 39,824 |
| In cities or 100,000 to $499,999 . . . . . . .$. . | 154 | 141,301 | 43 | 6,099 | 38 | 36,560 | 58 | 70,036 | 14 |  | 1 | (0) |
| In citior of 25,000 to 99,999............ | 158 | 154,569 | 39 | 6,426 | 50 | 26,241 | 51 | 64,802 | 15 | (D) | 3 | (D) |
| In cities of 5,000 to $24,999 \ldots \ldots . . . .$. | 417 | 285.558 | 135 | 30,263 | 201 | 158,342 | 72 | 81,641 | 8 | (D) | 1 | (0) |
| In remainder of United Statea............ | 397 | 211,452 | 187 | 40,952 | 161 | 112,264 | 40 | 50,814 | 9 | 7,422 | ... |  |
| Printing machinery, equipment diatributors, |  |  |  |  |  |  |  |  |  |  |  |  |
| toter................................. | 210 | 64,820 | 95 | 7,434 | 52 | 11,483 | 46 | 17,068 | 12 | 11,658 | 5 | 17,177 |
| In cities of 500,000 or more............ | 145 | 49,226 | 62 | 4,972 | 35 | 8,604 | 37 | 13,926 | 6 | 4,547 | 5 | 17,177 |
|  | 4 | 11,591 3,150 | 20 6 | 1,753 | 10 5 | 1,678 | 5 | 1,04.9 | 6 | 7,111 | $\cdots$ | . |
| In cities of 25,000 to $99,999 \ldots \ldots . . .$. . | 14 | $\begin{array}{r}3,150 \\ \hline 222\end{array}$ | 6 4 | 342 222 | . ${ }^{5}$ | (D) | ${ }^{3}$ | (D) | $\cdots$ | $\cdots$ | $\cdots$ |  |
| In rematrder of United States.............. | 6 | 631 | 3 | 14.5 | $\because$ | (id) | $\cdots$ | (0) | . |  | $\ldots$ |  |
| Used machinery dealers, total.............. | 245 | 31,272 | 161 | 12,651 | 54 | 5,934 | 25 | 8,325 | 5 | 4,362 | $\ldots$ |  |
| In ctiter of 500,000 or more............ | 105 | 13,591 | 69 | 4,623 | 22 | 3,195 | 12 |  | $?$ | (0) | $\ldots$ |  |
| In citise of 100,000 to $499,999 \ldots . . . .$. . <br> In citlea of $25,000 ~ t o ~$ <br> $9,999 . . . . . . .$. | 63 24 24 | 8,864 | 43 15 | 4,324 | $\begin{array}{r}11 \\ 7 \\ \hline\end{array}$ | 920 | 7 | (D) | 2 | (0) | ... |  |
| In cities of 25,000 to $99,999 \ldots \ldots . . .$. . | 24 17 | $\begin{array}{r}3,237 \\ \hline 847\end{array}$ | 15 12 | $\begin{array}{r}2,187 \\ \hline 169\end{array}$ | 8 | (D) | 2 | (D) | $\cdots$ | $\cdots$ | $\cdots$ |  |
| In remainder of United States............... | 36 | 4,733 | 22 | 1,021 | 10 | 832 | 3 | (D) | - | ( D $^{\text {P }}$ | $\ldots$ |  |
| Other induatrial machinery, equipment |  |  |  |  |  |  |  |  |  |  |  |  |
| dietributors, total...................... | 1,423 | 461,895 | 702 | 73,233 | 371 | 101,468 | 253 | 126, 284 | 78 |  | 19 |  |
| In cities of 500,000 or more.............. | 586 | 207,219 | 274 | 32,680 | 15.5 | 47,254 | 115 | 63,216 | 34 | 32,511 | , | 31,558 |
| In clttes of 100,000 to $499,999, \ldots . . .$. . | 313 | 79,235 | 151 | 13,776 | 85 | 23,871 | 58 | 22,025 | 16 | 15,588 | 3 | 4,995 |
| In cittes of 25,000 to $99,999 . . . . . . . .$. . | 186 | 85,776 | 89 | 7,559 | 51 | 12,517 | 27 | 13,064 | 14 | 20,119 | ; | 32,517 |
| In cities of 5,000 to 24,999............. | 155 | 45,368 | 83 | 10,587 | 33 | 7,160 | 29 | 18,617 | 10 | 9,206 |  |  |
| In remalnder of United Statea............ | 183 | 44,271 | 105 | 8,631 | 47 | 11,666 | 24 | 9, 8 G2 | $\therefore$ | 8,716 | 3 | 5,402 |

(d) Withheld to avaid disclosure.

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLFSHMENT-UNITED STATES, BY TYPE OF OPERATION. KIND OF BUSINESS. AND CITY' SIZE-Continued

| Type of opergtion, kind of business, and city size (musher of inhabithnts) | Tota 1 |  | Establishments ${ }^{1}$ with- |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estab- <br> 1ish- <br> vents | Sique | 1 to 3 paid employees |  | 4 to 7 peid employees |  | 8 to 10 paid emp loyees |  | 20 to 49 paid employeea |  | 50 or more paid employses |  |
|  |  |  | $\begin{aligned} & \text { Eatab- } \\ & 11 \mathrm{sh}- \\ & \text { ments } \\ & \text { (Numher) } \end{aligned}$ | $\begin{gathered} \text { Seles } \\ (\$ 1,000) \end{gathered}$ | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | Sales $(\$ 1,000)$ | $\begin{aligned} & \text { Eateb- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | Salea <br> ( $1 ., 000$ ) | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { wents } \\ & \text { (Number) } \end{aligned}$ | Sales <br> $(\$ 1,000)$ | $\begin{aligned} & \text { Estab- } \\ & \text { 11sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | Salea $(11,000)$ |
| MERCHANT WHOLESAIERS-ciontinued |  |  |  |  |  |  |  |  |  |  |  |  |
| Machinery, Equipront Supplies Oistributors-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Industrial materfals, supplies distributors: Arrasives, sbrasive materisis distributors, |  |  |  |  |  |  |  |  |  |  |  |  |
| In cities of 500,000 or more.............. | 79 | 35,982 | 32 | 3,434 | 17 | 4,337 | 21 | 12,950 | 8 | ${ }^{1}$ (D) | 4 | 10,190 |
| In cilies of 100,000 to 499,999.......... | 23 | 16,233 | 9 | 1,496 | 4 | (D) | 1 | (D) | 7 | 8,467 | 2 | (D) |
| In cities of 25,000 to $99,999 . . . . . . . . .$. . | 18 | 15,758 | 7 | 667 | ¢ | 3,226 | 4 | (D) | 1 | (D) | ... | $\ldots$ |
| In cities of 5,000 to $24,999 \ldots \ldots . . . . .$. | 11 | $\stackrel{4}{4} 289$ | 3 | 159 | 5 | 1,292 | 2 | (D) | 1 | (0) | $\cdots$ | $\cdots$ |
| In remainder of United States............. | 10 | 7,138 | 5 | 368 | 1 | (0) | 2 | (D) | 1 | (D) | i | (0) |
| Mechenical pover tran ission equipment |  |  |  |  |  |  |  |  |  |  |  | 10,053 |
| In cities of 500,000 or more.............. | 99 | 44,747 | 21 | 1,288 | 25 | 4,452 | 32 | 15,154 | 17 | 16,735 | 3 | 7,078 |
| In cilies of 100,000 to $499,999 . . . . . .$. . | 125 | 42.337 | 23 | $2.35{ }^{2}$ | 51 | 11,756 | 42 | 19,504 | $?$ | (D) | 2 | (D) |
| In cities of 25,000 to $99,999 . . . . . . . .$. . | 78 | 19,674 | 23 | 2,585 | 33 | 7,561 | 21 | (D) | 1 | (D) |  | ... |
| In citieg of 5,000 to $24,999 \ldots \ldots . . . . .$. | 24 10 | 4,475 2,316 | 8 <br> 5 | (D) | 13 3 | 2,847 883 | 3 1 | (D) | $\ldots$ |  | i | (0) |
| Mechanical rubber goods diatributors, total. | 280 | 100,031 | 97 | 11.299 | 69 | 16,600 | 79 | 34,692 | 31 | 30,597 | 4 | 6,343 |
| In cities of 500,000 or more............. | 146 | 58,500 | 4 | 4,312 | 32 | 8,630 | 49 | 21,727 | 19 | (D) | 2 | (D) |
| In cities of 100,000 to 499,999. | 67 | 24,418 | 18 | 1,338 | 23 | 5,593 | 14 | 6,592 | 11 | (D) | 1 | (0) |
| In cities of 25,000 to $99,999$. | 31 | 8,183 | 15 | 1,462 | 5 | (0) | 10 | 3,966 | ... | ... | 1 | (D) |
| In cities of 5,000 to $24,999 \ldots . . . . . . . .$. | 15 21 | 2,595 6,335 | $11{ }^{9}$ | 657 3,530 | 2 | (D) | 4 | (D) | 1 | (i) | $\ldots$ |  |
| Rope, cordage distributors, total... | 117 | 94,120 | 43 | 8,752 | 34 | 16,769 | 32 | 53,677 | 4 | 4,746 |  | 10,176 |
| In cities of 500,000 or more.............. | 83 | 78, 24 | 28 | 6,730 | 26 | 13,772 | 24 | 45,371 | 3 | (D) | 2 | (D) |
| In cities of 100,000 to 499,999.......... | 21 | 11,142 | 8 | (D) | 6 | (D) | 6 | (0) |  | ... | 1 | (D) |
| In cities of 25,000 to $99,999 . \ldots . . . . .$. | 5 2 | (D) | 3 | 229 | 1 | (D) | 1 | (0) | $\ldots$ | ... | 1 | (D) |
| In remainder of United States.............. | 2 6 | 1, 641 | 1 | 535 | 1 | (D) | $\stackrel{\square}{1}$ | (0i) | i | (0) |  |  |
| Valves, fittings (except plumbing) distri- |  |  |  |  |  |  |  |  |  |  |  |  |
| butors, totel............................ | 214 | 139,320 | 73 | 8,696 | 43 | 13,129 | 58 | 35,013 | 29 | 50,493 | 11 | 31,989 |
| In cities of 500,000 or more.............. | 85 | 56,035 | 30 | 4,086 | 18 | 4,108 | 19 | 10,944 | 13 | 18,557 | 5 | 18,340 |
| In cities of 100,000 to $499,999 . . . . . .$. . | 60 | 50,587 | 17 | 1,703 | 10 | 2,848 | 20 | $14, c_{1}$ | 8 | (b) | 5 | (D) |
| In cities of 25,000 to $99,999 . . . . . . . .$. . | 31 | 16,981 | 9 | 74.9 | 7 | (D) | 9 | 4,609 | 6 | (D) | , |  |
| In cities of 5,000 to $24,999 . . . . . . . . .$. . | 20 18 | 8,436 7,281 | 9 | 1,042 1,216 | 2 | (D) | 8 | (D) | $\cdots$ | (D) | 1 | (D) |
| Reconditioned drum, barrel distributors, |  |  |  |  |  |  |  |  |  |  |  |  |
| total................................... | 372 | 65,360 | 160 | 9,419 | 75 | 8,169 | 90 | 18,245 | 31 | 12,618 | 16 | 16,909 |
| In cities or 500,000 or more.......... | 164 | 29,479 | 57 | 2,908 | 37 | 3,120 | 48 | 10,043 | 14 | 4,725 | 6 | 18,683 |
| In cities of 100,000 to 499,999.. | 110 | 20,358 | 56 | 2,816 | 20 | 2,265 | 17 | 3,4\% | 12 | 5,398 | 5 | 5,932 |
| In cities of 25,000 to 99,999............ | 41 | 6,966 | 20 | 1,332 | 3 | 622 | 14 | 1,700 | 2 | (D) | 2 | (D) |
| In cities of 5,000 to 24,999............. | 22 35 | 2,167 | 11 | 363 | 4 | 354 | 5 | (D) | 1 | (D) | 1 | (D) |
| In remainder of United States............ | 35 | 6,390 | 16 | 2,000 | 11 | 1,808 | 6 | (D) | 2 | (D) |  | ... |
| Other industrial materialo, supplies dis- |  |  |  |  |  |  |  |  |  |  |  |  |
| tributors, total.............. | 2,934 | 1,420,160 | 1,232 | 165,134 | 723 | 188,959 | 582 | 319,592 | 286 | 345,841 | 111 | 400,634 |
| In cities of 500,000 or more... In cities of 100,000 to 499,999 | 1,165 | 599,089 | 517 | 78,072 | 271 | 74,437 | 227 | 127,736 | 101 | 120,725 | 49 | 198,119 |
| In cities or 100,000 to 499,999 <br> In cities of $25,000 ~ t o ~$ <br> $9,999$. | 818 | 387,818 | 311 | 31,355 | 202 | 50,800 | 171 | 92,498 | 99 | 106,398 | 35 | 106,767 |
| In cities of 25,000 to $99,999 \ldots \ldots . . .$. . | 433 | 201,703 | 171 | 18,917 | 111 | 27,330 | 90 | 49,914 | 45 | 65,863 | 16 | 39,679 |
| In cities of 5,000 to 24,999.............. | 243 | 83,689 | 110 | 11,867 | 69 | 19,246 | 43 | 22,114 | 17 | 20,715 | 4 | 9,767 |
| In remsinder of United States............. | 275 | 147,861 | 123 | 24,923 | 70 | 17,146 | 51 | 27,330 | 24 | 32,140 | 7 | 46,322 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| In cities of 500,000 or more................ | 217 | 56,826 | 101 | 14,040 | 41 | 16,684 7,220 | 45 | 13,729 | 25 | 26,226 | 5 5 | 6,439 6,439 |
| In cities of 100,000 to 499,999........... | 172 | 48,728 | 49 | 3,138 | 31 | 4,231 | 60 | 19,703 | 32 | 21,656 |  |  |
| In cities of 25,000 to $99,999 \ldots \ldots . . . .$. | 91 | 16,547 | 36 | 2,902 | 27 | (D) | 24 | (D) | 2 | 2,473 | $\ldots$ | .... |
| In cities of 5,000 to 24,999............. | , | 1,117 | 4 | 247 | 4 | (D) | 1 | (D) | $\ldots$ | ... | ... | ... |
| In remainder of United States............ | 13 | 907 | 8 | 362 | 5 | 54.5 | ... | . | ... | ... | ... | ... |
| Religious suppiy houses, total.............. | 134 | 31,582 | 63 | 4,183 | 32 | 5,004 | 23 | 6,069 | 9 | 7,115 | 7 | 9,211 |
| In citiea of 500,000 or more............. | 89 | 17,668 | 51 | 2,987 | 18 | 2,560 | 12 | 3,595 | 5 | 5,541 | 3 | 2,985 |
| In cities of 100,000 to $699.999 . . . . . . .$. . | 23 | 7,092 | 5 | 285 | 9 | 1,830 | 5 | 1,061 | 2 | (0) | 2 | (D) |
| In cities of 25,000 to $99,999 . . . . . . . . .$. | 9 | 1,415 | 2 | (D) | 3 | (D) | 3 | 540 |  |  | 1 | (D) |
| In cities of 5,000 to $24,999 \ldots \ldots \ldots . .$. | 8 | 4,832 | 3 | 693 | 1 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| In remainder of United States............. | 5 | 575 | 2 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | ... | ... |
| School supply houses, total................. . | 255 | 96,321 | 96 | 8,628 | 65 | 11,846 | 54 | 22,406 | 29 | 28,553 | 11 | 24,888 |
| In cities of 500,000 or more............. | 83 | 26,651 | 31 | 2,818 | 28 | 5,050 | 16 | 6,653 | 9 | (D) | 1 | (D) |
| In eities of 100,000 to 499,999.......... | 60 | 27,811 | 19 | 1,749 | 12 | 2,996 | 16 | 5,512 | 9 | 8,787 | -4 | 8,767 |
| In cities of 25,000 to $99,999 \ldots \ldots . .$. . | 50 | 25,006 | 14 | 2,100 | 12 | 1,808 | 12 | 5,206 | $\varepsilon$ | 8,343 | 4 | 7,549 |
| In cities of 5,000 to $24,999 \ldots \ldots \ldots \ldots . .6$ | 29 33 | 6,054 10,799 | 20 | 1,251 | 8 5 | (0) | 8 | 2,764 2,273 | 1 | (D) | $\stackrel{\square}{2}$ | (i) |
| Surgical, medicai, hospital supply houses, |  |  |  |  |  |  |  |  |  |  |  |  |
| total..................................... | 800 | 321,489 | 311 | 24,939 | 165 | 30,048 | 215 | 94,698 | 89 | 98,171 | 20 | 73,633 |
| Is cities of 500,000 or more.............. | 338 | 161,920 | 139 | 12,748 | 57 | 10,083 | 85 | 40,305 | 45 | 52,625 | 12 | 46,159 |
| In cities of 100,000 to $499,999 . . . . . . . .$. . | 231 | 92,684 | ${ }^{68}$ | 5,504 | 50 | 9,498 | 74 | 34,199 | 34 | 30,807 | 5 | 12,676 |
| In cities of 25,000 to 99,999............ | 152 | 44,774 | 58 | 3,382 | 45 | 8,898 | 41 | 14,603 | 7 | (D) | 1 | (D) |
| In cities of 5,000 to 24,999............. | 4 | 11,888 | 26 | 1,975 | 7 | 852 | 9 | 3,84,4 | 1 | (D) | 1 | (0) |
| In rembinder of United Ststes... | 35 | 10,223 | 20 | 1,330 | 6 | 77 | 6 | 1,747 | 2 | (D) | 1 | (D) |
| Opticel goods wholesalers, total............ | 742 | 126,966 | 219 | 20,105 | 209 | 18,887 | 227 | 40,895 | 77 | 34, 338 | 10 | 12,241 |
| In cities of 500,000 or more............. | 282 | 54,688 | 98 | 11,368 | 68 | 7,880 | 70 | 15,267 | 43 | (D) | 3 | (D) |
| In cities of 100,000 to 499,999.......... | 212 | 46,186 | 46 | 5,093 | 55 | 4.705 | 80 | 16,876 | 26 | 13,334 | 5 | 8,178 |
| In cities of 25,000 to $99,999 \ldots \ldots . . . .$. . | 146 | 18,620 | 37 | 2,121 | 46 | 3,327 | 53 | 7,778 | 8 | (D) | 2 | (D) |
| In cities of 5,000 to 24,999............. | 87 | 6,377 | 32 | 1,118 | 34 | 2,580 | 21 | 2,679 | ... | $\ldots$ | $\ldots$ | ... |
| In remainder of United Ststes............ | 15 | 1,095 | 6 | 405 | 6 | 395 | 3 | 295 | ... | ... | ... | ... |
| Other proressional supplies distributors, |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 479 | 152,670 | 242 | 16,372 | 95 | 15,893 | 83 | 25,662 | 33 | 26,198 | 26 | 68,545 |
| In cities of 500,000 or more.............. | 214 | 87,130 | 106 | 6,894 | 40 | 6,838 | 32 | 11,534 | 19 | 15,630 | 17 | 46,234 |
| In cizies of 100,000 to 499,999.......... | 155 | 32,635 | 72 | 5,136 | 30 | 3,893 | 36 | 9,457 | 12 | (0) | 5 | (D) |
| In cities of 25,000 to $99,999 \ldots \ldots . . .$. . In cities of 5,000 to $24,999 . \ldots . . . . .$. . | 57 | 17,031 | 34 | 1,834 | 13 | 3,057 | 7 | 1,228 |  | (D) | 2 | (D) |
| In cities of 5,000 to $24,999 . . . . . . . . .$. . | 26 | 3,283 | 18 | 1,709 | 4 | 428 | 4 | 1,146 | ... |  | .. |  |
| In remainder of United States............. | 27. | 12,591 | 12 | 799 | 8 | 1,677 | 4 | 2,297 | 1 | (D) | 2 | (D) |

Table 2G. W'HOEESALE TRADE: 1954-EMPEOYMENT SIZE: OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY' SIZE-Continued

Establishments and Sales


Table 2G. WHOLESALE TRADE: 1954-IMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

| The of weration, kind of business, and city size number of Inhabltants) | Establishments and Sales |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Establishmenta ${ }^{1}$ with- |  |  |  |  |  |  |  |  |  |
|  | $\begin{gathered} \text { Estab- } \\ 11 \text { sh- } \\ \text { ments } \\ \\ \\ \text { (Number) } \end{gathered}$ | SBles$(1,000)$ | 1 to 3 pald employees |  | $\begin{aligned} & \text { \& to } 7 \text { peid } \\ & \text { exployees } \end{aligned}$ |  | 8 to 19 paid employees |  | 20 to 49 paldemployees |  | 50 or more peid employees |  |
|  |  |  | Fotab- <br> 11shmenta Number) | $\begin{aligned} & \text { Seles } \\ & (\$ 1,000) \end{aligned}$ | $\begin{array}{\|l} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (Number }) \end{array}$ | $\begin{aligned} & \text { Sales } \\ & (\$ 1, \infty 0) \end{aligned}$ | Eateb- <br> 11shments <br> (Number) | $\begin{aligned} & \text { Seles } \\ & (\$ 1,000) \end{aligned}$ | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | $\begin{gathered} \text { Seles } \\ (\$ 1,000) \end{gathered}$ | $\begin{gathered} \text { Estab- } \\ 11 \text { ish- } \\ \text { ments } \\ \text { (Mmber) } \end{gathered}$ | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In cities of 500,000 or mare.............. | 327 | 1,002,024 | 132 | 84,782 | 79 | 59,196 | 56 | 66,314 | 38 | 278,663 | 22 | 513,669 |
| In cities of 100,000 to 499,999........... | 109 | 96,923 | 35 | 5,173 | 18 | 10,227 | 38 | 29,974 | 14 | 28,282 | 4 | 23,267 |
| In cittes of 25,000 to $99,099 . . . . . . . . .$. . | 33 | 21,435 | 12 | 1,819 | 10 | 3,690 | 6 | 8,525 | 4 | (D) | 1 | (0) |
| In cities of 5,000 to $24,999 . . . . . . . . . .$. . | 35 38 | 34,522 32,805 | 14 | 2,606 1,310 | $\stackrel{10}{10}$ | 3,390 4,675 | 8 | 13,925 4,228 | 5 | (D) | $\frac{1}{2}$ | (D) |
| Scrap, waste Materials Cealers |  |  |  |  |  |  |  |  |  |  |  |  |
| Iron, steel scrap dealers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Iron, steel scrap deslers (with processing, preparstion equipment), totsi................ | 2,202 | 801,352 | 738 | 39,004 | 538 | 64,534 | 548 | 160,066 | 309 | 268,693 | 69 | 269,058 |
| In cities of 500,000 or more............... | 403 | 272,186 | 91 | 7,071 | 90 | 15,021 | 106 | 41,672 | 91 | 96,106 | 25 | 111, 116 |
| In cities or 100,000 to $499,999 . . . . . . . .$. . | 374 | 226,465, | 88 | ?,082 | 65 | -,736 | 121 | 39,621 | 80 | 70, 842 | 20 | 98,584 |
| In cities of 25,000 to 99,999........... | 48 | 135,200 86,593 | 211 | $\begin{array}{r}\text { 5, 34, } \\ 10 \\ \hline 7.54\end{array}$ | 122 | 14,046 | 136 125 | 35,472 29,526 | 89 30 | 67,409 20,150 | 8 | 12,927 7,971 |
| In cities of 5,000 to $24,996 \ldots \ldots \ldots .$. . | 535 <br> 4.4 | 86,593 80,908 | 211 255 | 20,543 7,462 | 163 98 | 18,403 <br> 7,328 | 125 60 | - ${ }^{29,526}$ | 30 19 | 20,180 | 6 10 | 38,157 |
| Iron, sieel scrsp deslers (without proc- |  |  |  |  |  |  |  |  |  |  |  |  |
| essing, preparation equipment, total....... | 1,517 | 411,788 | 1,092 | 68,448 | 267 | 70,966 | 117 | 96,944 | 35 | 121,606 | 6 | 53, 824 |
| In cities of 500,000 or more............. |  | 278,526 47,474 | 1272 | 31,167 | 64 53 | 39,259 14,060 |  | 68,667 10,346 | 9 | (D) | 4 | (D) |
| In cities of 100,000 to $499,999 \ldots . . . .$. . In cities of 25,000 to $99,999 \ldots . . .$. | ${ }_{214}^{231}$ | 47,474 <br> 47,330 | 1145 | 11,048 6,835 | 53 45 | 14,060 9,757 | 23 28 | 10,346 11,880 | 9 | (D) | 1 | (D) |
| 切citles of 5,000 to 24,999............... | 285 | 21,640 | 203 | 7,613 | 56 | 5,114 | 20 | (D) | 6 | (D) | - | ... |
| In remsinder of United States.... | 398 | 16,818 | 341 | 11,785 | 49 | 2,776 | 6 | (D) | 2 | (D) | ... | $\ldots$ |
| Waste materials deslers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonferrous metalise scrap dealers, total.... | 1,518 | 500,822 210,063 | 768 251 | 70,953 <br> 32,357 | 363 117 | 87,953 41,647 | $\begin{array}{r}280 \\ 75 \\ \hline\end{array}$ | 162,069 68,568 | 82 <br> 24 | 105,273 36,567 | 25 9 |  |
|  | 476 | 210,063 151,510 | 251 129 | 32,357 11,957 | 117 77 | 41,647 | 75 73 | 68,568 39,514 | 32 | $36,56 \%$ 46,499 | 9 | 30,924 37,601 |
| In cities of 25,000 to $99,999 . \ldots . . . . . . .$. . | 279 | 71,119 | 128 | 12,429 | 69 | 13,725 | 68 | 30,296 | 12 | (D) | 2 | (D) |
| In cities of 5,000 to 24,999........... | 257 | 38,940 | 137 | 8,698 | 70 | 8,715 | 42 | 12,754 | 8 | 8,773 | ; |  |
| In remalnder of United States............ | 182 | 29,190 | 123 | 5,512 | 30 | 5,867 | 22 | 10,937 | 6 | (D) | 1 | D) |
| Weste paper dealers, total.................. | 1,124 | 218,239 | 487 | 31,082 | 271 | 25,231 | 233 | 47,670 | 98 | 55,805 | 35 | 58,451 |
| In cities of 500,000 or more............. | 54.5 | 133,462 | 259 | 21,404 | 117 | 11,796 | 104 | 24,281 | 41 | 33,297 | 24 | 42,684 |
| In cities of 100,000 to $499,999 . \ldots . . . .$. . | $\begin{array}{r}241 \\ 179 \\ \hline 18\end{array}$ | 47,012 <br> 18,364 | 65 72 | 3,680 2,582 |  |  | 60 45 | 12,240 7,593 | 38 10 | ( ${ }_{\text {( })}(\mathrm{D})$ | 9 1 | (0) |
| In cities of 25,000 to $99,999 \ldots \ldots . . . .1$. | 179 75 7 | 18,364 <br> 5,672 | 72 | 2,582 1,902 | 51 19 | 3,559 1,619 | 45 6 | 7,593 1,129 | $\begin{array}{r}10 \\ 3 \\ \hline\end{array}$ | 1,022 | 1 | (D) |
| In cities or 5,00 to in remeinder of United Stateg............. | 75 <br> 84 <br> 8 | 5,672 13,729 | 47 | 1,514 | 15 | 1,519 | 18 | 1,4,427 | 6 | ${ }^{1,022}$ (D) | 1 | (0) |
| Wiping cioth deslers, total................ | 229 | 48,395 | 63 | 4,420 | 48 | 4,986 | 59 | 12,042 | 42 | 16,259 | 17 | 10,688 |
| In cities of 500,000 or more. | 122 | 28,905 | 29 | 2,557 | 25 | 3,088 | 34 | 7,520 | 25 | 10,385 |  | 5,355 |
| In cities of 100,000 to 499,999.......... | 56 | 11,906 | 18 | 803 | 11 | 1,159 | 9 | (D) | 12 | 4,737 | 6 | (0) |
| In cities of 25,000 to 99,999............ | 26 | 3,848 | 8 | 453 | 6 | 452 | 8 | 1,064 | 2 | (D) | 2 | (D) |
| In cities or 5,000 to 24,999............ | 17 | 1,122 | 1 | (D) | . |  | 6 | (D) | 1 | (D) | $\cdots$ | ... |
| In remalnder of United Stetes............ | 17. | 2,612 | 7 | (D) | 6 | 287 | 2 | (D) | 2 | (D) | ... | ... |
| Rags, textile waste dealers, total......... | 784 | 250,528 | 353 | 38,306 | 195 | 54,218 | 150 | 70,252 | 68 | 53,111 | 18 | 34,641 |
| In cities of 500,000 or more............. | 4.5 | 123,060 | 212 | 22,345 | 102 | 22,425 | 86 | 31,702 | ${ }^{38}$ | 24,779 | 7 | 21,809 |
| In cities of 100,000 to $499,999 . . . . . . . .$. . | 134 | 59,968 | 47 | 8,995 | 46 | 22,304 | 21 | 12,765 | 13 | 8,479 | 7 | 7,425 |
| In cities of 25,000 to 99,999............ | 117 | 33,420 | 54 | 3,692 | 29 | 5,313 | 20 | 6,266 | 12 | (D) | 2 |  |
| In cities of 5,000 to $24,999 . . . . . . . . . . .$. . | 45 | 19,866 | 25 | 2,505 | 9 | (0) | 8 | 10,776 8,743 | 1 | (D) | 2 | (0) |
| In remander of United States............. | 43 | 14,214 | 15 | 769 | 9 | (D) | 15 | 8,743 | 4 | (D) |  |  |
| Other wate materisis dealers, total....... | 815 | 174,466 | 503 | 36,034 | 179 | 29,025 | 96 | 29,006 | 29 | 34,032 | 8 | 46,369 |
| In cities sf 500,000 or more............. | 299 | 102,683 | 175 | 14,988 | 68 | 12,242 | 39 | 14,323 | 13 | 18,985 | 4 | 42,145 |
| In cities of 100,000 to $499,999 . . . . . . .$. . <br> In cities of $25,000 ~ t o ~$ <br> $9,999 . . . . . .$. | 173 | 31,219 22,825 | $\begin{array}{r}106 \\ 74 \\ \hline\end{array}$ | 9,555 <br> 6,683 <br> 18 | 40 21 | 7,733 4,430 | 17 18 | 5,451 4,181 | 7 |  | 3 | (D) |
| In cities of 25,000 to $99,999 \ldots \ldots . .$. . In eities of $5,000 ~ t o ~ 24,999 . . . . . . . ~$ | ${ }^{118} 818$ | 22,825 8,439 | 74 47 | 6,683 1,884 | 21 25 | 4,430 3,074 | 18 6 | $\stackrel{\text { C, }}{\text { (D) }}$ | 5 2 | ${ }^{7,53)^{\prime}}$ | - | (0) |
| In rematnder of United States.............. | 146 | 9,300 | 101 | 2,924 | 25 | 1,546 | 16 | (D) | 2 | (D) | ... | ... |
| Otber Merchant Wholesalers |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| In cities of 500,000 or more................ | 259 | 161,864 | 88 | 12,685 | 63 | 18,078 | 62 | 37,871 | 30 | 32,083 | 16 | 61,147 |
| In cittes of 100,000 to 499,999........... | 118 | 48,312 | 38 | 3,575 | 38 | 10,251 | 29 | 15,089 | 11 | (D) | 2 | (D) |
| In citles of 25,000 to 99,999........... | 50 | 9,864 | 21 | 1,720 | 13 | 2,483 | 13 | 1,986 | 1 | (D) | 2 | (D) |
| In citles of 5,000 to 24,999............ | 31 | 7,899 | 12 |  | 11 | 2,009 | 6 | (D) | 2 | (D) | i |  |
| In remainder of United States............ | 26 | 5,177 | 18 | 707 | 5 | 683 | 2 | (D) | ... | ... | 1 | (D) |
| Sporting goods wholesslers, total........... | 579 | 233,998 | 270 | 32,772 | 137 | 29,891 | 119 | 69,031 | 40 | 57,325 | 13 | 4,4,979 |
| In cities of 500,000 or more............ | 204 | 232,541 | 80 | 13,939 | 42 | 13,228 | 51 | 35,339 | 25 | 4.,230 | 6 | 27,805 |
| In cities of 100,000 to 499,999.......... | 149 | 51,717 | 64 | 5,835 | 38 | 7,355 | 35 | 16,703 5,545 | 6 | (0) | 6 | (D) |
| In cities of 25,000 to 99,999............ | 83 | 17,028 | 39 | 3,358 | 23 | 3,612 | 15 | 5,545 | 6 | 4,513 | i | (0) |
| In cittes of 5,000 to 24,999, ............ | 59 | 12,777 | 35 | 3,040 | 11 | 2,153 | 11 | (0) | 1 | (0) | 1 | (D) |
| In remainder of United States............. | 84 | 19,935 | 52 | 6,600 | 23 | 3,543 | 7 | (D) | 2 | (D) | ... | ... |
| Toys, games, fireworks wholesalers, total... | 805 | 277,626 | 376 | 4,753 | 210 | 51,176 | 152 | 79,461 | 55 | 69,262 | 12 | 32,974 |
| In cities of 500,000 or more............ In citles or 100,000 to $499,999 . . . . . .$. | 428 | 171,850 | 184 | 24,956 7,680 | 111 57 | 28,421 13,443 | 91 39 | 50,766 17,300 | $\begin{array}{r}33 \\ 15 \\ \hline\end{array}$ | 38,451 24,653 | 9 | 29,256 3,718 |
| In cittes or 100,000 to $499,999 \ldots \ldots . .$. . ${ }^{\text {In cities of }} 25,000$ to $99,999 \ldots . .$. . | 189 83 | 66,79 18,639 | 75 51 | 7,680 7,001 | 57 20 | 13,423 5,875 | 39 10 | 17,300 (D) | 15 2 | 24, 653 | 3 | 3,718 |
| In cities of 5,000 to 24,999............... | 43 | 8,554 | 26 | 1,680 | 11 | 1,612 | 4 | (D) | 2 | (D) | . |  |
| In remsinier of United States.............. | 62 | 11.789 | 40 | 3,436 | 11 | 1,825 | 8 | 2,899 | 3 | 3,629 | $\ldots$ | ... |
| Other recreation goods wholesalers, total... | 646 | 207,977 | 323 | 30,013 | 156 | 33,206 | 112 | 50, 0,4 | 41 | 46,392 | 14 | 48,316 |
| In clttes of 500,000 or more............ | 318 | 128,634 | 148 | 16,349 | 75 | 18,028 | 63 | 30,671 | 23 | 29,085 | 9 | 34,501 |
| In cities of 100,000 to 499,999.......... | 155 | 42,803 | 81 | 6,70n | 39 | 7,376 | 23 | 9,275 | 8 | (D) | 4 | (D) |
| In cities of 25,000 to 99,999............ | 75 | 18,113 | 33 | 2,506 | 23 | 2,382 | 13 | (D) | 6 | (D) | - |  |
| In clties of 5,000 to 24,999............ | 30 | 11,185 | 16 | 1,958 | 6 | 1,794 | 5 | (D) | 2 | (D) | 1 | (D) |
| In remainder of United States............ | 68 | 7,236 | 45 | 2,410 | 13 | 1,626 | 8 | (D) | 2 | (D) | $\cdots$ | ... |
| Book, magazine, newspaper wholesalers, total... | 1,919 | 697,206 | 675 | 47,986 | 464 | 72,948 | 498 | 150.172 | 201 | 153,538 | 81 | 272,562 |
| In cities of 500,000 оr more................ | 478 | 296,403 | 230 | 18,907 | 79 | 17,937 | 73 | 27,976 | 48 | 42,581 | 42 | 189,002 |
| In citiee of 100,000 to 499,999................ | 332 | 163,851 | 95 | 12,488 | 36 | 5,784 | 88 | 35,706 | 93 | 72,944 | 2 | 4,929 |
| In cittes of 25,000 to 99,999............... | 527 | 132,918 | 98 | 7,688 | 166 | 24,427 | 214 | 56,518 | 40 | 23,470 | , | 20,815 |
| In citiea of 5,000 to 26,999................ | 406 | 64,794 | 162 | 11,998 | 135 | 18,787 | 93 | 21,335 | 15 | (D) | 1 | (D) |
| In remainder of United Statea............... | 176 | 39,240 | 90 | 4,905 | 48 | 6,013 | 30 | 8,637 | 5 | (D) | 3 | (D) |

[^58]Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales

| Type of operation, kind of bualneas, and city alze (number of finhabitanta) | Total |  | Establishments ${ }^{\text {w }}$ W1th- |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estab- <br> 21gh- <br> ments <br> (Number) | Sales$(\$ 1,000)$ | $1 \text { to } 3 \text { paid }$employees |  | $\begin{aligned} & 4 \text { to } 7 \text { paid } \\ & \text { employees } \end{aligned}$ |  | 8 to 19 pald emplcyees |  | 20 to 49 paid etrp loyees |  | 50 or more paid exployees |  |
|  |  |  | $\begin{aligned} & \text { Eatab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{array}{r} \text { Sales } \\ \langle \$ 1,000) \end{array}$ | $\begin{aligned} & \text { Esteb- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { Ssles } \\ & (\$ 1,000) \end{aligned}$ | $\begin{aligned} & \text { Estab- } \\ & \text { 11sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | Sales $(\$ 1, \infty, 0)$ | $\begin{aligned} & \text { Estat- } \\ & \text { 11sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { Sales } \\ \left(\begin{array}{l} (1,000) \end{array}\right. \end{gathered}$ |
| Other Merchant Wholeaslera-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Coal wholesalera: <br> Cosl wholeselera (without yards or dock |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In cities of 500,000 or more........... | 196 | 377, 771 | 97 | 48,776 | 4 | 64,207 | 32 | 126,662 | 16 | 123,983 (0) | 9 | 83,606 (D) |
| In citiee of 100,000 to 499,999. | 100 | 92,585 | 56 | 18,253 | 22 | 22,500 | 13 | 16,354 | - | (0) | 1 | (D) |
| In citiee of 25,000 to $99,999 . . . .$. | 51 | 38,599 | 25 | 5,012 | 16 | 7,578 | 6 | (0) | 3 | (D) | 1 | (0) |
| In c1ties of 5,000 to 24,999............. | 47 | 20,268 | 30 | 5,313 | 12 | 8,633 | 4 | (D) | 1 | (0) |  |  |
| In remainder of Undted Statea............. | 102 | 38,940 | 59 | 7,689 | 24 | 8,416 | 15 | 12,177 | 4 | 10,658 | .. | ... |
| Coal wholesalare (with coal yard), total.... | 20. | 226,026 | 78 | 8,265 | 45 | 13,285 | 52 | 64,729 | 18 | 56,272 | 11 | 83,475 |
| In c1ties of 500,000 or more............. | 62 | 129,670 | 22 | 3,155 | 9 | 3,081 | 17 | 19,598 | 6 | 31,895 | 8 | 71,941 |
| In cities of 100,000 to 499,999.......... | 37 | 19,073 | 11 | 597 | 9 | 1,585 | 13 | 7,590 | ? | (0) | 2 | (D) |
| In clities of 25,000 to $99,999 . . . . . . . . . .$. | 28 | 51,642 | 12 | 1,386 | 5 | (D) | 11 | 29,503 5 | 5 | 13,786 | 1 | (0) |
| In cities of 5,000 to 24,999............ | 33 | 14,499 | 12 | 1,227 | 9 | (D) | 11 | 5,829 | 1 | (D) |  | ... |
| In remainder of United Statea............ | 4 | 11,142 | 21 | 1,900 | 13 | 5,344 | 6 | 2,209 | 4 | 1,689 |  | ... |
| Ferm supplies wholeastera: |  |  |  |  |  |  |  |  |  |  |  |  |
| Feed wholessiers, total.................... | 1,067 | 766,302 | 500 | 139,762 | 310 | 169,223 | 179 | 199, 165 | 65 | 178,723 | 13 | 79,429 |
| In citles of 500,000 or more.............. | 117 | 248,879 | 42 | 30,466 | 37 | 40,641 | 24 | 64,757 | , | 71,199 | 5 | 41,816 |
| In cities of 100,000 to 499,999.......... | 124 | 129,229 | 60 | 38,039 | 39 | 40,021 | 14 | 23,320 | 10 | (D) | 1 | (D) |
| In cities of 25,000 to 99,999............ | 127 | 130,312 | 34 | 9,242 | 44 | 25,437 | 33 | 38,774 | 14 | (D) | 2 | (D) |
| In crities of 5,000 to 24,999............ | 209 | 85,301 | 86 | 16,631 | 66 | 20,209 | 42 | 30,170 | 13 | (D) | ? | (D) |
| In remainder of United Statea............ | 490 | 172,581 | 278 | 45,384 | 124 | 42,915 | 66 | 42,144 | 19 | 35,113 | 3 | 7,025 |
| Fertilizer, agricultural chemical distributors, total. | 507 | 280,597 | 270 | 37,117 | 120 | 89,111 | 82 | 76,571 | 27 | 47,776 | 8 | 30,022 |
| In cities of 500,000 or more............. | 73 | 87,278 | 31 | 8,285 | 22 | 45,093 | 13 | 21,093 | 5 | (D) | 2 | (0) |
| In eftrea of 100,000 to 499,990 | 65 | 66,885 | 25 | 3,060 | 17 | 9,833 | 15 | 26,827 | 7 | (D) | 1 | (D) |
| In citiee of 25,000 to 99,999. | 74 | 48,942 | 35 | 3,467 | 15 | 16,624 | 16 | 8,546 | 5 | (0) | 2 | (D) |
| In ctitea of 5,000 to 24,999............. | 88 | 24,200 | 53 | 8,683 | 18 | 3,924 | 14 | 8,092 | 3 | 3,501 |  |  |
| In ramainder of United States............. | 207 | 53,292 | 126 | 13,622 | 48 | 13,637 | 24 | 12,013 | 6 | 8,342 | 3 | 5,678 |
| Seed wholesalera, total.. | 641 | 474,148 | 190 | 38,069 | 137 | 46,885 | 171 | 130,499 | 106 | 151,724 | 37 | 106,951 |
| In citiee of 500,000 or more............. | 71 | 98,118 | 19 | 4,120 | 14 | 5,822 | 10 | 13,882 | 16 | 22,338 | 12 | 51,956 |
| In cities of 100,000 to 499,999........... | 108 | 101,916 | 21 | 3,616 | 18 | 9,862 | 40 | 25,097 | 22 | (D) | 7 | (0) |
| In c1ties of 25,000 to 99,999............ | 93 | 58,053 | 25 | 4,067 | 24 | 8,090 | 24 | 15,882 | 19 | (D) | 1 | (0) |
| In cities of 5,000 to 24,999............. | 126 | 77,089 | 38 | 12,588 | 28 | 7,715 | 35 | 28,558 | 17 | 17,991 | 8 | 20,237 |
| In remainder of United States............ | 243 | 138,972 | 87 | 13,678 | 53 | 15,396 | 62 | 47,080 | 32 | 49,749 | 9 | 13,069 |
| Other farm supplies wholeasiers, total...... | 132 | 53,595 | 54 | 5,857 | 35 | 11,406 |  | 12,156 | 20 |  | $\ldots$ | $\cdots$ |
| In ctites of 500,000 or more............. | 33 | 9,571 | 13 | 1,690 | 11 | 4,782 | 5 | (D) | 6 | (D) | $\ldots$ | ... |
| In citiee of 100,000 to 499,999.......... | 16 | 2,078 5,407 | ${ }_{2}^{9}$ | (D) | 5 | 1913 | 2 |  |  |  | $\ldots$ | $\cdots$ |
|  | 10 23 | 5,407 $11,4,1$ | 2 11 | $(0)$ 1,248 | 4 | 1,186 1,894 | 2 2 | (D) | 2 5 | (D) | $\ldots$ | $\ldots$ |
| In remainder of United States............... | 50 | 25,098 | 19 | 2,366 | 10 | 2,631 | 12 | 6,321 | 9 | 13,780 | . | $\ldots$ |
| Jevelry wholeaslers: 234143,549 |  |  |  |  |  |  |  |  |  |  |  |  |
| Genersl-line fevelry wholeamers, total.... | 234 | 143,549 | 52 | 13,030 | 51 | 16,373 | 83 | 42,841 | 35 | 30,423 | 13 | 40,882 |
| In cities of 500,000 or more............ | 150 | 106,651 | 36 | 10,021 | 31 | 10,159 | 49 | 27,483 | 24 | (D) | 10 | (0) |
| In c1ttee of 100,000 to 499,999.......... | 70 | 32,721 | 12 | 1,927 | 16 | 5,233 | 29 | 14, 178 | 11 | (D) | ? | (D) |
| In c1ties of 25,000 to $99,999 . . . . . . . . .$. | 7 | 2,739 | 3 | (D) |  |  | 3 | (D) | $\ldots$ |  | 1 | (D) |
| In citiea of 5,000 to 24,999............ | 3 | (D) | i | (D) | 3 | (D) | $\stackrel{*}{2}$ | (D) | $\ldots$ | ... | $\cdots$ | ... |
| In remalnder of United Statea............. | 4 | (D) | 1. | (D) | 1 |  | 2 | (D) | $\ldots$ | ... | $\ldots$ | ... |
| Clocks, watches wholesalers, total.......... | 355 | 124,380 | 199 | 31,871 | 72 | 21,934 |  | 35,535 | 19 | (0) | 4 | (D) |
| In clities of 500,000 or more.............. | 301 | 109,309 | 164 | 23,716 | 67 | 21,371 | 48 | 27,821 | 18 | (D) | 4 | (D) |
| In citios of 100,000 to 499,999............ | 33 | 13,516 | 16 | 6,837 | 4 | (D) | 12 | (0) | , | (0) | $\ldots$ | ... |
| In cities of 25,000 to $99,999 . \ldots . . . . . .$. . | 13 | 1,029 | 12 | (D) | , |  | 1 | (D) | $\ldots$ | ... | $\ldots$ |  |
| In cities of 5,000 to 24,999............. | 6 2 | (D) | 5 | (D) | 1 | (D) | $\ldots$ | ... | $\ldots$ | ... | $\ldots$ | ... |
| In remainder of United States............ |  | (D) | 2 | (0) | ... | ... | $\cdots$ | $\ldots$ | ... | .. | ... | $\ldots$ |
| Costume jevelry wholeasiera, total.......... | 513 | 132,621 | 245 | 23,227 | 118 | 21,700 | 102 | 35,137 | 36 | 34,526 | 12 | 18,031 |
| In cities of 500,000 or more............. | 379 | 107,991 | 272 | 18,308 | 93 | 18,224 | 78 | 28,483 | 28 | 29,976 | 8 | 13,000 |
| In cftiee of 100,000 to 499,999.......... | 92 | 21,315 | 4 | 3,525 | 17 | 2,853 | 19 | 5,356 | 8 | 4,550 | 4 | 5,031 |
| In efties of 25,000 to $99,999 \ldots \ldots \ldots .$. | 19 | 1,985 | 13 | 731 | 3 | (0) | 3 | (D) | $\cdots$ | ... | ... | ... |
| In cities of 5,000 to 24,999............. | 7 16 | 253 1,077 | 4 | 134 529 | 3 2 | 119 | $\cdots$ | (0) | $\ldots$ | $\ldots$ | $\ldots$ | ... |
| Precious atones diatributors, total. | 498 | 202,608 | 366 | 117,595 | 93 | 43,964 | 34 | 28,232 | 4 | (D) | 1 | (0) |
| In cttise of 500,000 or more.............. | 49 | 185,047 | 339 | 114,592 | 81 | 40,793 | 26 |  | , | (D) | . |  |
| In cfities of 100,000 to 499,999........... | 36 | 15,203 | 20 | 2,485 | 7 | 2,173 | 7 | - (D) | 1 | (0) | 1 | (D) |
| In cittes of 25,000 to $99,999 . . . . . . . . .$. . | 11 |  | ${ }^{6}$ | (0) | 5 | 998 |  |  | $\ldots$ | ... | $\cdots$ | ... |
| In cities of 5,000 to 24,999............... | , | (D) | , | (0) | ... | ... | 1 | (0) | ... | ... | ... |  |
| In remainder of Untted States............. | ... | ... | ... | ... | ... | ... | ... | ... | $\ldots$ | ... | ... | *- |
| Wetch materiale, jewalera' tools dietri- |  |  |  |  |  |  |  |  |  |  |  |  |
| butors, total............................ | 172 | 30,719 | 81 | 7,569 | 52 | 5,662 | 26 | 6,555 | 9 | 4,971 | 4 | 5,963 |
| In citles of 500,000 or more............. | 109 | 24,177 | 51 | 6,048 | 32 | 4,205 | 16 | 4,421 | 6 | 3,640 | 4 | 5,963 |
| In cities of 100,000 to 499,999........... | 51 | 5,591 | 22 | 1,201 | 18 | (D) | 9 | (D) | 2 | (D) | $\ldots$ | ... |
| In c1tiea of 25,000 to $99,999 . . . . . . . .$. . | 9 | 446 | 6 | (0) | 2 | (D) | 1 | (D) | $\cdot$ | ... | ... | $\cdots$ |
| In clities of 5,000 to 24,999............ | 1 | (D) | , | (D) | $\ldots$ | ... | $\ldots$ | ... | $\cdots$ |  | , | ... |
| In remainder of United States............ | 2. | (D) | 1 | (D) | ... | ... | ... | ... | 1 | (D) | ... | ... |
| Other Jewelry wholeaslera, total............ | 969 | 191,582 | 628 | 57,521 | 181 | 34,309 | 133 | 70,396 | 22 | (D) | 5 | (D) |
| In clities of 500,000 or more............. | 710 | 153,833 | 4.59 | 43,831 | 136 | 27,500 | 90 | 54,723 | 20 | (D) | 5 | (D) |
| In citfes of 100,000 to 499,999.......... | 171 | 27,848 | 108 | 9,622 | 32 | 5,268 | 30 | (D) | 1 | (D) | . | ... |
| In ctilies of 25,000 to 99,999............ | 46 | 6,512 | 32 | 2,270 | 10 | 1,013 | 3 | (0) | 1 | (0) | ... | ... |
| In cltes of 5,000 to 24,999............. | 20 | 2,350 | 14 | 1,234 | 3 | 528 | 3 | 588 | ... | ... | $\ldots$ | - |
| In rematnder of United Statag............ | 22 | 1,039 | 15 | 564 | ... | $\ldots$ | 7 | 475 | $\ldots$ | ... | ... | ... |
| Patroleum producta diatributors, total......... | 2,250 | 1,416,388 | 1,344 | 284,555 | 538 | 260,266 | 262 | 277,206 | 92 | 221,285 | $2 \%$ | 379,076 |
| In cities of 500,000 or more................ | 430 | 646,937 | 239 | 91,070 | 90 | 86,967 | 68 | 95,676 | 22 | 84,091 | 11 | 289,133 |
| In citles of 100,000 to 499,999.............. | 425 | 261,442 | 224 | 51,060 | 12 ? | 55,590 | 67 | 85,260 | 19 | 48,048 | 3 | 21,484 |
| In c1ties of 25,000 to 99,999............. | 333 | 164,022 | 165 | 32,407 | 98 | 41, 6,48 | 46 | 44,8884 | 21 | 37,396 | 3 | 7,687 |
| In clities of 5,000 to 24,999................ | 393 | 163.015 | 248 | 40,130 | 95 | 28,183 | 35 | 19,602 | 12 | 26,436 | 3 | 48,664 |
| In remainder of United States........ | 679 | 180,972 | 468 | 69,888 | 143 | 47,878 | 40 | 25,784 | 18 | 25,314 | $\therefore$ | 12,108 |

[^59]Table 2G. NHOLESALE TRADE: 19ヶ4-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

| Tyse of operation, sind $f$ business, and city size number of innatitants) | Totat |  | Estebilshrents ${ }^{2}$ with- |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Estab- } \\ & \text { 1sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { asles } \\ & \text { (\$1, ( }) \text { ) }) \end{aligned}$ | 1 to 3 poid exployees |  | $\begin{aligned} & 4 \text { to } 7 \text { pald } \\ & \text { employees } \end{aligned}$ |  | $\begin{aligned} & 8 \text { to } 19 \text { paid } \\ & \text { employees } \end{aligned}$ |  | $\begin{gathered} \text { 20 to } 49 \text { paid } \\ \text { employees } \end{gathered}$ |  | $\begin{aligned} & 50 \text { or more } \\ & \text { pald employees } \\ & \hline \end{aligned}$ |  |
|  |  |  | Estah-11shmen ${ }^{\text {m }}$ Phmber) | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Estab- <br> 11sh- <br> ments <br> (Number) | $\begin{aligned} & \text { Sules } \\ & (\$ 1,000) \end{aligned}$ | $\begin{gathered} \text { Estab- } \\ 111 \text { ent- } \\ \text { ments } \\ \text { (Mmber) } \end{gathered}$ | $\begin{aligned} & \text { Seles } \\ & (\$ 1,000) \end{aligned}$ | Estab- <br> 11sb- <br> mente <br> (Number) | $\begin{aligned} & \text { Sales } \\ & (\$ 1, \infty) \end{aligned}$ | Egtab- <br> 118h- <br> ments <br> (Number) | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| OTher MERCHANT mHOLESALERS--Continued |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Girt, srt gode uholesslers, total.......... | 735 <br> .05 <br> 17 | 120,213 102.146 | 45 | 31,210 21,629 | 146 89 | 28,621 18,588 | 96 66 | 4,275 33,690 | 4 | 30,192 22,294 | 4 | 5,915 5,915 |
| In cities of 100,000 to $499,099, \ldots . . . . .$. . | 116 | 21,013 | -66 | -3,699 | 25 | 18,067 5,067 | 15 | 6,785 | 10 | 5,462 |  | ,... |
| In cities of 25,000 to $99,09 \mathrm{c}$............ | 61 | 6,322 | 42 | 2,199 | 9 | 1,286 | 6 | (D) | 4 | (D) | $\ldots$ | ... |
| In clities of 5,000 to 24,999............ | 38 | 4,573 6,169 | 22 | 1,160 | 11 | 2,293 | 4 | ( ${ }_{\text {(D) }}^{495}$ | 3 | (D) | $\cdots$ | $\cdots$ |
| In remainder of United States............. | 63 |  | 43 | 2,503 | 12 | 1,387 | 5 | 1,495 | 3 | 784 | ... | ... |
| Greeting cert distributors, total..... | 248 | 50,094 | 119 | 0,797 | 53 | 6,057 | 4 | 12,797 | 21 | 8,197 | 11 | 16,246 |
| In cities of 500,000 or tore............ | 138 59 | 32,145 9,120 | 54 | 3,210 $\mathbf{3} 599$ | 30 <br> 10 | 4,000 | $\begin{array}{r}33 \\ 8 \\ \hline\end{array}$ | 9,899 <br> 2,268 | $1 \begin{array}{r}14 \\ 4\end{array}$ | 4,925 | 7 | 10, 115 |
| In elties of 100,000 to $499,990 . . . . . .$. . | 59 22 | 9.120 3,376 | 311 | 1,559 982 | 10 | 962 630 | 8 1 1 | ${ }^{2,268}$ (D) | 4 | (D) | 3 |  |
| In cities of 5,000 to 24,909............... | 12 | 4.172 | 7 | 208 | 4 | (D) | ; | (D) | $\ldots$ | ... | 1 | (D) |
| In remainder of United States............. | 17 | 1,281 | 13 | 838 | 2 | (D) | 2 | (D) | ... | ... | ... | ... |
| Flower, hulb plant wholesalers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Flower (cut), potted plent wholesslers, total <br> in cities of 500,000 or more.............. | 851 260 | 193,270 86.380 | 361 91 | 26,892 9,121 | 237 79 | 43,098 | $\begin{array}{r}190 \\ 78 \\ \hline\end{array}$ | 77,179 38,185 | 49 13 | 29,797 15,360 | 14 | 16,304 7,273 |
| In cities of 100,000 to 499,900............ | 224 | 55.812 | 77 | 5,969 | 78 | 14,990 | 59 | 25,344, | 7 | (D) | 3 | (D) |
| In ciries of 25,000 to 99,999........... | 111 | 16,732 | 59 | 4,059 | 29 | 4,530 | 17 | 4,653 | 4 | (D) | 2 | (D) |
| In citles of 5,000 to 24,999............ | 176 | 11,180 23,166 | 42 92 | 3,206 | 13 38 | 1,959 5,178 | 20 26 | 2,713 6,284 | 112 | 3,302 4,757 | $\stackrel{4}{4}$ | 2,390 |
| In remainder of United States........... | 174 | 23,166 | 92 | 4,557 | 38 | 5,178 | 26 | 6,284 | 14 | 4,757 | 4 | 2,390 |
| Burb, plant distributors, total............. | 115 | 29,672 | 60 | 5,035 | 24 | 4,072 | 21 | 6,202 | 8 | (D) | 2 | (D) |
| In cities of 500,000 or more............. | 37 21 | 16,062 5,326 | 19 | 2,072 1,010 | ${ }_{3}^{6}$ | 1,127 | $\stackrel{6}{4}$ | 1,802 | 5 2 | (D) | 1 | (D) |
| In clties of 25,000 to $99,999 . . . . . . . . . . .$. . | 8 | 5,758 | 5 | 1,433 | 2 | (D) | 1 | (D) |  |  |  |  |
| In cities of 5,000 to 24,999............ | 11 | 1,995 | 4 | 415 | 3 | (D) | 3 | (D) | 1 | (D) | $\ldots$ | $\cdots$ |
| In femainder of United States........... | 38 | 5,531 | 23 | 1,105 | 10 | 2,194 | 7 | 2,232 | ... | ... | . | ... |
| Miscellaneous products merchant wholesalers: <br> Forest products (except lumber) distributors, |  |  |  |  |  |  |  |  |  |  |  |  |
| total | 669 | 290,871 | 344 | 42,305 | 175 | 63,074 | 104 | 63,163 | 34 | 93,492 |  | 28,837 |
| In cities of 500,000 or more. | 104 | 138,148 | 48 | 10,433 | 26 | 23,876 | 19 | 23,298 | 9 | (D) | 2 | (D) |
| In cities of 100,000 to 499,999.......... | 69 | 4, 035 | 34 | 6,516 | 14 | 6,725 | 12 | (D) | 4 | (D) | 5 | 17,923 |
| In cities of 25,000 to 99,999........... | 31 | 14,719 | 15 | 2,635 | 10 | 8,564 | 5 | 15, ${ }^{\text {(D) }}$ | $\frac{1}{5}$ |  |  |  |
| In cities of 5,000 to $24,999 \ldots \ldots \ldots .$. . ${ }^{\text {In remainder of }}$ United States......... | 101 | 33,408 60,561 | 48 199 | 6,686 16,035 | 27 98 | 9,234 14,675 | 49 | 15,250 16,213 | ${ }^{5}$ | 22,008 | 2 | (1, ${ }_{\text {(D) }}$ |
| In remainder of United States............ | 364 | 60,561 | 199 | 16,035 | 98 | 14,675 | 49 | 16,213 | 15 | 12,008 | 3 | 1,630 |
| Generel merchandise distritutors, totel..... | 594 | 814,291 | 237 | 48,202 | 144 | 48,247 | 109 | 99,007 | 56 | 145,499 | 48 | 473,386 |
| In cities of 500,000 or more............ | 34. | 558,722 | 145 | 35,447 | 84 | 33,550 | 66 | 69,592 | 23 | 75,756 | 26 | 344, 377 |
| In cities of 100,000 to 499,999......... | 113 | 138,366 33,243 | 42 | 5,952 | 27 | 6,990 | 12 | $\begin{array}{r}7,568 \\ 12,900 \\ \hline\end{array}$ | 19 | 35,263 | 9 3 | 82, 593 |
|  | 46 | 33,243 31,480 | 15 12 | 1,617 1,703 | 10 13 | 3,208 | 18 | 12,980 3,747 | 2 | (D) | 5 | (D) |
| In remainder of United States............. | 51 | 52,480 | 23 | 3,483 | 10 | 2,883 | 7 | 5,200 | 6 | 19,677 | 5 | 21,237 |
| Leather goods wholesalers, total... | 454 | 135,579 | 267 | 34,254 | 126 | 36,132 | 48 | 29,983 | 12 | (D) | 1 | (D) |
| In cities of 500,000 or more............. | 296 | 105,818 | 173 | 24,804 | 87 | 27,449 | 29 | 22,154 | 7 | 31,411 | - | (0) |
| In cities of 100,000 to $499,999 . . . . . . .$. . | 67 | 16,052 | 33 | 2,792 | 16 | 5,691 | 12 | 3,770 | 5 | (D) | 1 | (D) |
| In ciries of 25,000 to 99,999............ | 49 | 8,951 | 33 | 3,746 | 10 | (D) | , | (D) |  | ... | $\cdots$ | $\cdots$ |
| In cities of 5,000 to $24,999 \ldots \ldots \ldots \ldots$. | 33 | $\stackrel{4,105}{653}$ | 21 | (D) | 11 2 | 1,292 | 1 | (D) | $\cdots$ | $\cdots$ | $\cdots$ | $\because$ |
| Musicsi instrument, sheet music wholesalers, total. |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 509 | 192,142 | 221 | 33,909 | 139 | 33,681 | 97 | 47,506 | 41 | 49,395 | 11 | 27,651 |
| In cities of 500,000 or more............ | 339 | 152,543 | ${ }^{1+1}$ | 27,128 | 84 | 20,404 | 71 | 34, 376 | 33 | (D) | 10 | (D) |
| In cities of 100,000 to $499,999 . . . . . . .$. . | 104 | 22,903 | 50 | 4,980 | 35 | 8,135 | 16 | 9,143 | 3 | ${ }_{64} 4^{\text {(D) }}$ | $\ldots$ | $\cdots$ |
| In cities of 25,000 to $99,999 \ldots \ldots . .$. . | 22 21 21 | 7,430 | ${ }^{7}{ }^{7}$ | 682 403 | 9 | 2, 2,384 1,382 | 4 | (D) | 2 1 2 | (D) | $\ldots$ | $\ldots$ |
| In remainder of United States.............. | 23 | 4,887 | 13 | 716 | 5 | 1,276 | 4 | (D) | 2 | (D) | ¢ | (0) |
| Industrial yaras wholesalers, total... | 222 | 191,250 | 125 | 48,658 | 50 | 50,722 | 38 | 63,844 | 9 |  | $\ldots$ | - |
| In cities of 500,000 or more............ | 161 | 130,642 | 95 | 38,378 | 35 | 4, 1,468 | 25 | 32,506 | 6 | 18,292 | $\because$ | $\cdots$ |
| In cyties of 100,000 to 499,999.......... | 30 12 | 38,124 3,483 18 | 15 5 | 6,299 ${ }_{\text {(D) }}$ | 5 |  | 8 | 17,001 (D) | 2 1 |  | $\cdots$ | ... |
| In cities of 25,000 to $99,999 \ldots \ldots . . .$. . | 12 15 | 3,283 18,273 | 5 8 | (D) 2,819 | 3 5 | (D) | 3 | (D) | 1 | (D) | $\cdots$ | $\cdots$ |
| Bags, tagging, burlap (textiles) distribu-tors, total....................... | , | 726 | , | (D) | 2 | (D) | ... | ... | $\ldots$ | ... | ... |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 659 | 239,072 | 256 | 38,056 | 167 | 41,297 | $\begin{array}{r}153 \\ 75 \\ \hline\end{array}$ | 82,460 | 70 29 | 48,782 27,469 | 13 5 | 28,477 13,331 |
| In cities of 500,000 or more............. | 34 127 | 159,054 39,133 | 154 | 26,630 4,017 | ${ }_{31} 81$ | 29,699 6,188 | 32 | 61,925 8,624 | 20 | 11,242 | 3 | 9,062 |
| In citles of 25,000 to $99,999 . . . . . . . . .$. . | 59 | 15,561 | 18 | 1,561 | 18 | 1,935 | 14 | 3,519 | 7 | (D) | 2 | (D) |
| In cities of 5,000 to $24,999 . \ldots . . . . . . .$. . | 40 | 9,313 | 14 | 3,142 | 13 | 1,189 | 9 | 2,581 | 2 | (D) | 2 | (D) |
| In remainder of tnited States............ | 89 | 16,011 | 29 | 2,706 | 24 | 2,286 | 23 | 5,811 | 12 | (D) | 1 | (D) |
| Food, beverage baste material distributors,total................................... |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 325 | 530,630 | 185 | 39,188 | 65 | 45,504 | 54 | 76,183 | 14 | 53,089 | 7 | 316,666 |
| total.................................... | 161 | 450,584 | 84 | 31,211 | 33 | 37,874 | 31 | 50,803 | 8 | (D) | 5 | (D) |
| In clities of 100,000 to 499,999............ | 50 | 50,426 | 23 | 2,013 | 14 | 3,268 | 7 | (D) | 6 | (D) | $\cdots$ |  |
| In cities of 25,000 to $99,999 \ldots \ldots . . . .$. . | 29 | 5,47\% | 20 | 1,347 | 4 | (D) | 4 | (D) | ... | $\ldots$ | 1 | (D) |
|  | 37 | 16,052 | 25 | 2,603 | 8 | 2,644 | $\stackrel{4}{4}$ | 10,805 | . | $\ldots$ | $\cdots$ |  |
| In remsinder of United States............... | 48 | 7,091 | 33 | 2,014 | 6 | (D) | 8 | 2,683 | . | ... | 1 | (D) |
| All other merchant wholesalers, total....... | 644 | 637,417 | 391 | 50,492 | 131 | 79,215 | 77 | 207,222 | 36 |  | 9 | 113.717 |
|  | 342 | 546,356 | 205 | 26,092 | 60 | 47,092 | 47 | 194,922 | 23 | (D) | 7 | (D) |
|  | 109 | 42,233 | 62 | 9,794 | 32 | 23,416 | 11 | 2,280 | 4 | 6,723 | ... | - |
| In clities of 25,000 to 99,999............ | 72 | 19,931 | 25 | 6,248 | 12 | 1,747 | 11 | 7,191 | 4 | 4,725 | .. |  |
| In cities of 5,000 to $24,999 . . . . . . . . . .$.In rematrder of United States.......... | 54 | 13,354 | 34 | 5,093 | 12 | 1,571 | 5 | (D) | 3 | (D) | $\cdots$ |  |
|  | 67 | 15,543 | 45 | 3,266 | 15 | 5,389 | 3 | (D) | 2 | (D) | 2 | (D) |
| MANUFACTURERS' SAIES GRANCHES, SALES DFPICE |  |  |  |  |  |  |  |  |  |  |  |  |
| Food and kinired products, total.............. | 4,488 | 11,746,914 | 943 | 41,357 | 638 | 593,139 | 1,335 | 1,839,649 | 1,063 | 3,651,796 | 509 | 5,220,973 |
| In citles of 500,000 or more..................In cittes of 100,000 to $499,999 . . . . . . .$. . | 875 | 6,053,913 | 101 | 117,305 | 95 | 256,723 | 173 | 607,992 | 279 | 1,646,458 | 227 | , , 1,25, 235 |
|  | 1,200 | 3,252,265 | 201 | 179,058 | 141 | 152,446 | 315 | 497,932 | 372 | 1,164,542 | 177 | 1, . 58,287 |
| In citles of 10,000 to 499,99 | 1,189 | 1,374,148 | 305 | 92,961 | 156 | 111,914 | 423 | 415,167 | 250 | 517,775 | 55 | 36,331 |
| In cities of 5,000 to 24,999. | 812 | 605,018 | 223 | 32,130 | 170 | 53,518 | 298 | 218,552 | 94 | 158,633 | 27 | -42,185 |
|  | 412 | 461,570 | 113 | 19,903 | 76 | 18,538 | 126 | 100,006 | 68 | 164,388 | 29 | 158,735 |

[^60]Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES. BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY' SIZE-Continued

Establishments and Sales

| Type of operation, kind of bualness, and city size (number of inhabitants) | Total |  | Establishmerts ${ }^{\text {d with- }}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Estab- } \\ & \text { 11sh- } \\ & \text { ments } \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { Ssles } \\ & \$ 1,0001 \end{aligned}$ | 1 to 3 pald employees |  | $\begin{aligned} & \text { i to } 7 \text { Fald } \\ & \text { employees } \end{aligned}$ |  | $\begin{aligned} & 8 \text { to l't pild } \\ & \text { employees } \end{aligned}$ |  | $\begin{gathered} 20 \text { tupaid } \\ \text { employees } \end{gathered}$ |  | 50 or more pald employees |  |
|  |  |  | $\begin{aligned} & \text { Estab- } \\ & \text { IIsh- } \\ & \text { ments } \\ & \text { Number) } \end{aligned}$ | Sales <br> (1, 1,000 ) | $\begin{aligned} & \text { Estab- } \\ & \text { Iish- } \\ & \text { neats } \\ & \text { Number) } \end{aligned}$ | $\begin{aligned} & \text { Ssles } \\ & (\$+, 000) \end{aligned}$ | $\begin{aligned} & \text { Estat- } \\ & \text { Msh- } \\ & \text { teyts } \\ & \text { Number) } \end{aligned}$ | 3ales $(\$ 1,000)$ | $\begin{aligned} & \text { Estat- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { Number) } \end{aligned}$ | Sales z1, ooc | Estab- <br> 1ish- <br> ments <br> fumber) | こales $(\$ 1,00 c)$ |
| MANJFACMURES' SALES BRAVCHES, SALES FFICES-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Tertile mill producta, totai.. | . 31 | 1,809,931 | 131 | 121,121 | 110 | 180,522 | 36 | 294,167 | 60 | 324, 075 | $\cdots$ | 8.81,046 |
| In citles of 500,000 or more. | 330 | 1.564,174 | 89 | 75,063 | 81 | 147,541 | 76 | 208,025 | -5 | 276,717 | $-1$ | 259,828 |
| In cities of 100,000 to 499,99 | 30 | 198,035 | 30 | 39,207 | 22 | 36,075 | $\varepsilon$ | 81,915 | 8 | (D) | 2 | (0) |
| In cities of 25,000 to 99,997 . | 11 | 11,883 |  | (0) | 3 | 2,664 | 2 | (D) | 1 | (D) | $\ldots$ | ... |
| In cities of 5,000 to $24,999 .$. In remalnder of United States. | 178 | 6,747 28,192 | 2 | (D) 3,398 | 3 1 | (D) | $\stackrel{3}{2}$ | (D) | 2 | (D) 22,203 | i | (0) |
| Apparel and related products, total. | 283 | 735,931 | 62 | 45,297 | 68 | 71,330 | 75 | 146,045 | $\stackrel{4}{4}$ | 206,129 | 29 | 267,130 |
| In cities of 500,000 or more.. | 211 | 625,301 | 45 | 27,42 | 47 | 57,422 | 60 | 118,7:7 | 39 | 233,581 | 20 | 267,130 238,109 |
| In cities of 100,000 to 499,99 | 36 | 54,872 | 13 | 13,924 | 12 | 8,085 | 5 | 6,235 | - | (D) | $\square$ | , (D) |
| In cities of 25,000 to 99,999. | 12 | 26,418 | 1 | (D) | 2 | (D) | 4 | 10,273 | , | 10,298 | 1 | (0) |
| In cities of 5,000 to 24,999.... | 16 | 20,659 | 2 | (D) | 4 | 2,450 | 3 | 5,891 | 3 | 5,329 | 4 | (D) |
| In remainder of United States.. | - | 8,681 | , | (D) | 3 | (D) | 3 | 4,900 | 1 | (D) |  | ... |
| Furniture and firtures, totel... | 280 | 266,271 | 46 | 15,203 | 101 | 48,336 | 78 | 00,108 | 46 | 83,583 | 15 | 53,0:1 |
| In cities of 500,000 or more. | 151 | 138,206 | 21 | 7,106 | 45 | 20,497 | 43 | 41,484 | 32 | 50,020 | 10 | 19,097 |
| In cities of 100,000 to 499,99 | 94 | 99,495 | 13 | 4,450 | 39 | 21,35? | 27 | 17,385 | 11 | (D) | 4 | (D) |
| In cities of 25,000 to $99,999$. | 25 | 12,447 | 9 | 3,391 | 12 | 4,830 | 2 | (D) | 2 | (D) |  |  |
| In cities of 5,000 to $24,999$. | 8 | 11,588 4,037 | 2 | (0) | 3 2 | (0) | $?$ | (D) | 1 | (D) | 1 | (D) |
|  |  |  |  |  |  |  | , | 3,203 |  | ... |  | $\cdots$ |
| Paper and allied products, total..... | 455 | 2,097,564 | 127 | 107,386 | 81 | 245,437 | 135 | 433,934 | 7 | 742,476 | 38 | 567,326 |
| In elties of 500,000 or more...... | 283 | 1,543,116 | 69 | 73,727 | 61 | 206,773 | 8. | 297,727 | 47 | 552,119 | 22 | 412,770 |
| In cities of 100,000 to 499,999 | 99 | 222,748 | 36 | 15,338 | 11 | 18,613 | 32 | 83,764 | 14 | 66,975 | 6 | 38,058 |
| In cities of 25,000 to 99,999... | 32 | 120,242 | 13 | 8,727 | 4 | 7,040 | 7 | 22,998 | 5 | 41,327 | 3 | 40,150 |
| In cities of 5,000 to 24,999. | 24 | 100,219 | , | 5,769 | 3 | (D) | 8 | 16,750 | 4 | 38,292 | 4 | (D) |
| In remainder of United States. | 17 | 111,239 | 4 | 3,825 | 2 | (D) | 4 | 12,700 | 4 | 43,763 | 3 | (D) |
| Chemicals and allied products, total. | 2,190 | 8,889,311 | 487 | 204,799 | 425 | 437,570 | 622 | 1,545,635 | 405 | 2,163,736 | 251 | 4,537,571 |
| In cities of 500,000 or more... | 972 | 5,928,124 | 149 | 105,870 | 156 | 248,859 | 276 | 908,969 | 236 | 2,377,026 | 155 | 3,287,400 |
| In cities of 100,000 to 499,999 | 743 | 2,265,314 | 169 | 65,511 | 160 | 137,063 | 223 | 4 41 , 182 | 118 | 547,897 | 73 | 1,073,059 |
| In cities of 25,000 to $99,999$. | 278 | 248,858 | 108 | 19,273 | 69 | 30,400 | 64 | 78,620 | 29 | 77,080 |  | 43,485 |
| In cities of 5,000 to 26,999.... | 110 | 164,004 | 37 | 8,232 | 30 | 15,157 | 28 | 37,392 | 9 | 46,141 | 6 | 56,582 |
| In remainder of United States. | 87 | 283,011 | 24 | 5,913 | 10 | 5,491 | 31 | 78,970 | 13 | 115,592 | 9 | 77,045 |
| Rubber products, total.. | 525 | 1,602,956 | 56 | 26,240 | 85 | 48,192 | 149 | 230,433 | 186 | 781,398 | 49 | 516,693 |
| In cities of 500,000 or more. | 262 | 761,218 | 27 | 15,009 | 41 | 24,617 | 81 | 106,137 | 85 | 357,944 | 28 | 257,511 |
| In cities of 100,000 to 499,99 | 208 | 665,662 | 22 | 8,824 | 35 | 19,141 | 50 | 101,138 | 88 | 380,945 | 13 | 155,564 |
| In cities of 25,000 to $99,999$. | 29 | 82, 410 | 5 | (D) | 5 | 1,929 | 10 | 14,733 | 6 | 23,335 |  | (D) |
| In cities of 5,000 to $22,999$. | 7 19 | 23,689 67,977 | 1 | (D) | 1 | (D) | 2 | (D) | 1 | (D) | 2 3 | (D) |
| Leather and leather products, total. | 101 | 412,553 |  |  |  |  |  |  |  |  | 18 |  |
| In citles of 500,000 or more.... | 69 | 307,017 | 25 | 8,672 | 16 | 25,059 |  | 25,451 | 7 | 37,949 | 12 | $209,886$ |
| In cities of 100,000 to 499,999 | 15 | 21,638 | 6 | 4,206 | 3 | (D) | 5 | 4,887 | $\cdots$ |  | 1 |  |
| In cities of 25,000 to 09,999... | 6 |  |  | (0) | $\cdots$ |  | 2 | (D) | 1 | (D) | 2 | (D) |
| In cities of 5,000 to 24,999... | 10 | 41,692 | 2 | (D) | 2 | (D) | 2 | (D) | 2 | (0) | 2 | (D) |
| In remainder of United Statea. | 1 | (D) | ... | ... | ... | ... | ... | ... | ... | ... | 1 | (D) |
| Stome, clay and glass products, tatal. | 842 | 2,606,649 | 223 | 167,197 | 176 | 329,686 | 324 | 1, 043,300: | 13. | 532,609 | 85 | 532,793 |
| In cities of 500,000 or more.... | 411 | 1,698,069 | 112 | 82,959 | 91 | 187,601 | 146 | 663,47\% | 50 | 343,710 | 42 | 420,325 |
| In cities of 103,000 to 499,999... | 276 | 652,224 | 69 | 63,649 | 55 | 112,394 | 80 | -86,532 | 41 | 116,574 | 31 | 73,075 |
| In cities of 25,000 to 99,999. | 138 | 143,113 | 16 | 10,747 | 11 | 16,125 | 78 | 63,830 | 28 | 40,380 | 5 | 12,031 |
| In clities of 5,000 to 24,999.... | 32 55 | 53,800 | 5 | 2,494 | 1 | 5,237 | $\bigcirc$ | 10,642 | 7 | 15,082 | 3 | 20, $3 \times 5$ |
| In remainder of United States. | 55 | 59,43 | 21 | 7,348 | 11 | 7,329 | 11 | 12,886 | 8 | 18,863 | 4 | 7,017 |
| Primary metal products, total..... | 1,164 | 10,989,279 | 324 | 466.165 | 300 | 1,097,081 | 312 | 2,073,280 | 167 | 3,315,438 | 59 | 4,037,315 |
| In cities of 500,000 or more. | 6.3 | 8,553,797 | 143 | 218,939 | 164 | 582,315 | 1.95 | 1,628,939 | 121 | 2,712,956 | 49 | 3,610,648 |
| In cities of 100,000 to $499,999$. <br> In cities of $25,000 ~ t o ~$ <br> $9.999 .$. | $\begin{array}{r}370 \\ 69 \\ \hline\end{array}$ | 1,764,938 | 133 | 205,497 | 110 | 308,392 | 88 | 556,55\% | 30 | (D) | 9 | (D) |
| In cities of $25,000 ~ 20 ~$ In cities of 5,000 to $24,999 . .$. | 69 26 | 246,931 332,911 | 36 2 | 34, ${ }_{\text {(D) }}$ | 14 | 74,358 29,317 | 14 | -1, 21.60 | 8 | 96,872 99,585 | $\cdots$ | (0) |
| In. remainder of United States... | 26 | 9n,702 | 9 | (D) | 6 | 12,699 | 8 | 25,382 | 3 | (D) | $\ldots$ | ... |
| Fsbricated metal products, totsl.. | 1,057 | 2,855,046 | 254 | 165,881 | 277 | 376,777 | 322 | 1,131,220 | $16{ }^{6}$ | 856. 130 | 40 | 325,038 |
| In cities of 500,000 or more. | 570 | 1,888,653 | 140 | 112,228 | 134 | 176,855 | 170 | - 364,208 | 102 | 659,231 | 24 | 236,131 |
| In clites of 100,000 to 499,999. | 302 | 612,881 | 70 | 33,054 | 98 | 236,697 | 90 | 314,352 | 37 | 110.219 | 7 | 16,559 |
| In cities of 25,000 to $99,999 \ldots$ | 104 | 135,484 | 22 | 8,339 | 26 | 41,755 | 4 | 61,324 | 10 | (D) | 2 | (D) |
| In citiea of 5,000 20 24,999.. | 39 | 99,141 | 12 | 6,006 | , | 3,001 | $?$ | 37,333 | 7 | (D) | 3 | (0) |
| In remainder of United States.. | 42 | 118,887 | 10 | 6,25\% | 21 | 18,469 | a | 12,003 | 8 | 28,693 | 4 | 53,468 |
| Weninery (except electrical), totsi. | 5,327 | 5.998,901 | 1,255 | 365,941 | 1,092 | 574,553 | 1,534 | 1,205,809 | 965 | 1,556,912 | 481 | 2,295,686 |
| In citles of 500,000 or more....... | 1.720 | 3,14,051 | 335 | 175,833 | 354 | 314,807 | 478 | 606,003 | 328 | 695,209 | 245 | 1,223,099 |
| In cities of 100,000 to 499,999 | 2,012 | 1,765,267 | 400 | 102,915 | 343 | 157,931 | 612 | 333,624 | -38 | 499.740 | 169 | 671,057 |
| In elties of 25,000 to 99,999.. | 1,085 | 692,566 | 334 | 35,344 | 222 | 42,254 | 361 | 147,009 | 155 | 256,483 | 33 | 211,426 |
| In cities of 5,000 to 22,999.. | 296 | 286,543 | 118 | 23,197 | 72 | 36,302 | 64 | 77,289 | 17 | -1,568 | 19 | 102,287 |
| In revalider of United States... | 194 | 245,474 | 68 | 28,602 | 4.5 | 23,259 | 39 | 41,884 | 27 | 63,912 | 15 | 87,817 |
| Electrical machinery, botal..... | 1.509 | 5,021,724 | 4.78 | 316,516 | 373 | 532,576 | 396 | 872,906 | 136 | 668,395 | 130 | $\therefore$ 二631,351 |
| In cities of 500,000 or more... | 25: | 2,942,317 | 278 | 105,108 | 174 | 227,856 | 235 | 317,394 | 86 | 379,610 | 79 | 1,764, 34,4 |
| In citiee of 100,000 to 499,999 | 545 | 1,327,356 | 202 | 138,074 | 152 | 245,694 | 125 | 280,013 | 73 | 128,023 | 33 | 516,152 |
| In -ities of 25,000 to $99,949 .$. | 127 | 362,176 | 62 | 57,501 | 29 | 39,007 | 18 | 48,254 | 9 |  | 7 | (D) |
| In clites of 5,000 to 24,999.... | 27 | 27,351 | 13 | 5,202 | 7 | 9,420 | 3 | 3,099 | 5 | (0) | 1 | (D) |
| In remainder of United ctateg... | 58 | 309, 344 | 17 | 10,631 | 11 | 10,599 | 15 | 26, 10, | 5 | 40, 134 | 10 | 215,:39 |
| Transportation equipment, total.... | 963 | 9,247.560 | 50 | -4,639 | 75 | 82,674 | 197 | 878, $34 \times$ | 412 | 3,128,960 | 220 | 5,112,7\%5 |
| In citiee of 500,000 or more.. | 351 | 5, | $11)$ | 12,087 | 30 | [1,235 | 6.2 | 4.28,708 | 1:15 | 1,749,765 | 116 | 2,856,25? |
| In cities of 100,000 to 499,99 | 399 | 3, 534, 5 ? | 23 | 24,357 | 23 | 12,702 | 83 | \%(x, 0, 1 | 185 | 1,127,086 | 95 | 1,465,665 |
| In elties of 25,000 to 99,999. | 116 |  | + | 4,232 | 11 | 1,905 | 28 | 26,609 | 55 | 169,062 | 13 | 392.219 |
| In remalider of thited States. | 37 <br> 00 | 232, 301,174 | 6 | (D) | 6 | (D) | 15 | 11,683 16.801 | 7 2 | $37,6.7$ 45,420 | 18 | 166,272 232,397 |

[^61]Table 2G WHOLESALE TRADE 195-t-EMPLOIMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION. KIND OF BUSINESS. AND CITY SIZE-Continued


Table 2G. WHOLESALE TRADE; 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, Bl' TYPE OF OPERATION. KIND OF BUSINESS. AND CITY' SIZE-Continued

Establishments and Sales

| Type of operation, kind of cusiness, and city slee (number of inhabitants) | Total |  | Establishments ${ }^{\text {a }}$ With- |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \end{aligned}$ <br> (Numher) | Sales$(1,000)$ | 1 to 3 Fgid empleyees |  | 4 to 7 pqid employees |  | 8 to ? 1 pald eminnyees |  | 20 to 49 pel employees |  | 50 or more paid employees |  |
|  |  |  | Estub- <br> lish- <br> ments <br> (thumber) | $\begin{aligned} & \text { Sales } \\ & (\$ 1, \infty 00) \end{aligned}$ | $\begin{aligned} & \text { Estat - } \\ & \text { lish- } \\ & \text { ments } \\ & \text { Number) } \end{aligned}$ | Sales $(\$ 1,000)$ | $\begin{gathered} \text { Estat- } \\ \text { 11sh- } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | Sales \$1, (00) | $\begin{aligned} & \text { Eitab- } \\ & \text { 1sh- } \\ & \text { ments } \\ & \text { (Nurber) } \end{aligned}$ | Sales (31,000) | Estat- <br> lish- <br> firents <br> Numiter) | Sales $\left(\mathrm{a}_{1}, 000\right)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| In cities of 500,000 or more | 37 | 135,655 | 20 | 49,994 | 8 | (D) | 2 | (D) | 1 | (D) | ? | (D) |
| In cities of 100,000 to 499, | 81 | 406, 95? | 55 | 175,911 | 14 | 02,94, | 8 | 6.218 | 3 | (D) | 1 | (D) |
| In cities of 25,000 to $99,999$. | 53 | -102,002 | 39 | 109,476 | 11 | (D) | 3 | (D) |  | ... |  |  |
| In cities of 5,000 to $24,999 . . . . . . . . . .$. . | 20 | 190,700 24,704 | 49 | 113,900 19,377 | 14 3 | 70,300 5,321 | $\ldots$ |  | $\cdots$ | $\cdots$ | $\cdots$ | $\ldots$ |
| Grain, total........ | 230 | 1,229,086 | 159 | 379,712 | 45 | 290,123 | 17 | 188,421 | 5 | 118,627 | 4 | 140,213 |
| In cities of 500,000 or more | 70 | 647,279 | 55 | 280,283 | 18 | 100,488 | 10 | 12e,868 | 4 | (D) | 3 | (D) |
| In clties of 100,000 to 499,999. | 61 | 32,004 | 36 | 93,514 | 19 | 154,053 | 4 | (D) | 1 | (D) | 1 | (D) |
|  | 36 25 | 114,6,26 | 29 26 | 65,208 | 5 | (D) | 2 | (D) |  | ... |  | ... |
| In cities of 5,000 to $24,999 \ldots . . .$. .... <br> In remainder of United States.............. | 18 | $\begin{aligned} & 33,649 \\ & 20,730 \end{aligned}$ | 24 15 | (D) | $\frac{1}{2}$ | (D) | i | (D) | $\ldots$ | $\cdots$ | $\ldots$ | $\ldots$ |
| Hitdes, sktns, raw furs, total............... | 137 | 258,403 | 88 | 87,185 | 25 | 41,648 | 19 | 84,314 | 4 | (D) | 1 | (D) |
| In cities of 500,000 or more............. | 115 | 224,074 | 77 | 77,207 | 18 | 29,897 | 15 | 71,714 | 4 | (b) | 1 | (D) |
| In efties of 100,000 to $499,999 \ldots . . . . .$. . | 9 | 15,852 12,317 | 3 2 2 | (D) | 3 3 | 3, 392 | 3 | (D) |  | $\cdots$ | $\cdots$ | $\cdots$ |
| In cities of 5,000 to $24,909 . . . . . . . . . . .$. . | 3 | 12,326 | 2 | (D) | . |  | 1 | (0] |  | $\cdots$ |  |  |
| Ir remainder of United States. | 5 | 2,834 | 4 | (D) | 1 | (D) | .. | (b) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Livestock, total......................... | 2,223 | 7,558,44? | 328 | 687, 4.4 | 479 | 1,430,353 | 903 | < $2,820,874$ | 486 | 2,119,058 | 27 | 494,718 |
| In cities of 500,000 or more............ | 217 | -992,259 | 35 | 195.620 | 39 | 280,578 | 38 | 420,518 | 5 | 95,543 |  |  |
| In cities of 100,000 to 499,999.......... | 257 | 1,892,677 | 63 | 154,033 | 96 | 502,271 | 79 | 806,705 | 15 | 307,925 | 4 | 121,743 |
| In cities of 25,000 to $99,999 \ldots . . . . . . .$. . | 160 319 | 1,086,631 | 29 36 | 67,910 | 37 | 233,265 | 48 | 369, 852 | 41 | 341,675 | 5 | 73,929 |
| In remainder of Urited States.............. | 1,370 | 2,565,858 | 165 | 219,578 | 253 | -290,927 | $\bigcirc 20$ | 907,001 | 323 | - 938,0689 | 9 | 158,603 140,443 |
| Tobacco (lear), tctal...................... | 352 | 1,045,530 | 165 | 175,518 | 49 | 73,616 | 129 | 177,052 | 151 | 399,4,9 | 58 | 219,895 |
| In alties of 500,000 or more............ | 10 | 13,572 | 6 | 2,076 | 3 | (D) | 1 | (D) | ... |  | $\ldots$ | , |
| In citles of 100,000 to 499,999.......... | 10 | 31,54i | 5 | 8,279 | 2 | (D) | 2 | (D) | 1 | (D) |  |  |
| In cities of 25,000 to $99,999 . . . . . . . .$. . | 80 | 219,227 | 14 | 15,697 | 7 | (D) | 17 | 32,350 | 30 | (D) | 12 | 67,734 |
| In cities of 5,000 to $24,999 . . . . . . . . . .$. . | 194 258 | 365,271 | 57 <br> 83 | $\begin{array}{r}\text { 41,988 } \\ \hline 107,478\end{array}$ | 14 | 14,556 | 40 | 40,459 98,750 | 59 | 171,757 | 24 | 90,511 |
| In remainder or United States............ | 258 | 415,922 | 83 | 107,478 | 23 | 27,661 | 69 | 93,750 | 61 | 125,383 | 22 | 61,650 |
| Wool, mrihair, tiral......................... | 118 | 315,043 | 87 | 104,339 | 21 | 93,158 | 6 | 27,832 | 3 | (D) | 1 | (D) |
| In cities of 500,000 or more.............. | 89 | 285,541 | 69 | 97,853 | 14 | 77,128 | 2 | (D) | 3 | 38, ${ }^{14}$ | 1 | (D) |
| In cities of 200,000 to 499,999...... | 4 | 12,594. | 2 | (D) | 2 | (D) | , |  |  | ... | $\ldots$ |  |
| In alties of 25,000 to 99,999........... | 3 | 2,919 | 2 | (D) | $\cdots$ | (D) | 1 | (D) |  | ... | $\cdots$ |  |
| In citiee of 5,000 to $24,999 . . . . . . . . . .$. . | 18 | 12,546, | 13 | - (D) | 3 | (D) | 1 | (D) | $\cdots$ | $\ldots$ | $\cdots$ | $\ldots$ |
| Miscellaneous inedible farm products, total. | 52 | 167,994 | 36 | 214,910 | 10 | 43,357 | 4 | (D) | 2 | (D) | $\ldots$ | $\ldots$ |
| In clities of 500,000 or more............ | 25 | 65,919 | 18 | 54,613 | 4 | (D) | 3 | (D) | $\ldots$ | ... | $\ldots$ |  |
| In clties of 100,000 to 499,999.......... | 14 | 01, 299 | 11 | 56,079 | 3 | 5,220 | $\cdots$ | , |  | $\cdots$ | ... | $\ldots$ |
|  | 5 2 | (D) | 2 | (D) | 2 | (D) | $\cdots$ | $\ldots$ | ${ }^{1}$ | (D) | $\cdots$ | $\cdots$ |
| In remainder of United States | 5 | 0.414 | $\stackrel{2}{2}$ | 2,380 | $\because$ | (D) | $\because$ | ( ${ }^{\text {D }}$ ) | i | (ij) | $\cdots$ | $\cdots$ |
| Automotive, total............. | ${ }_{4} 4.8$ | 925,266 | 412 | 323,821 | 155 | 164,147 | 69 | 224.231 | 12 | 111,107 | $\cdots$ |  |
| In cities of 500,000 or morte.. | 341 | 584,817 | 226 | 208,953 | 82 | 173,900 | 28 | 135,988 | $\bigcirc$ | 65,976 | $\ldots$ | $\ldots$ |
| In cities of 100,000 to 499,999. | 159 | 126,299 | 93 | 47,186 | 45 | 47, 129 | 18 | 21,514 | 3 | 10,470 | $\ldots$ |  |
| In cities of 25,000 to 99,799 . | 45 | 49,151 | 20 | 14,990 | 14 9 | (D) | 5 | (D) | $\cdots$ | (D) | $\cdots$ | $\ldots$ |
| In remalnder of Unsted States..... | 53 | 120,254 | 31 | 31,915 |  | (D) | 14 | 55,572 | 2 | (D) | $\cdots$ | $\cdots$ |
| Electrical-electronic appiratus, equipment, applianees, total.. <br> In elties of 500,000 or mo In cities of 100,000 to 439 <br> In cltlee of 25,000 to 99,94 <br> in cities of 5,000 to 24,999. <br> In remainder of United States. | 1,5,27 | 1,363,138 |  | 60:4.43 | 382 | 467,805 | 114 |  | 15 |  | 1 | (D) |
|  | 1799 | -771,569 | 520 | 311,042 | 194 | 255,630 | 77 | 173,041 | 7 | (D) | 1 | (D) |
|  | 433 | 367,490 | 282 | 165.703 | 125 | 138,396 | 20 | 37,787 | 6 | 25,604 | $\ldots$ | ... |
|  | 100 | 74,863 | 71 | 39,207 | 25 | 23,700 | 3 | (D) | 1 | (D) | $\ldots$ | $\ldots$ |
|  | 72 | 60,325 | 52 | 36,949 | 17 | 19,448 | 13 | 3,928 | $\cdots$ |  | $\ldots$ | ... |
|  | 123 | 108,891 | 90 | 49,54,2 | 21 | 30,631 | 11 | (D) | 1 | (D) | ... | $\cdots$ |
| Hardware, plumbing-i.eating guod. th tal........In cities of 500,000 or more.............. | 1.049 | 606,339 | 758 4 4 | 334,470 | 213 | 15t,862 | 48 | 92,033 | 9 | (D) | 1 | (D) |
|  | 518 | 314,170 | 347 | 161,677 | 101 | 74,133 | 43 | 60,576 | $\bigcirc$ | (D) | 1 | (D) |
| In clties of 100,000 to 499,97 | 139 | 194,720 | 238 | 105,863 | 83 | 63,397 | 16 |  | 2 | (D) | $\ldots$ | $\ldots$ |
| In clties of 25,000 to $99,999 \ldots \ldots . . . . . .$. | 78 | 40,535 | 57 | 30,083 | 25 | 8,540 | 5 | (D) | 1 | (D) | $\ldots$ | ... |
| In cities of 5,000 to $24,999 \ldots .$. ............. <br> In remainder of United States................... | 49 | 23,476 | 42 | 17,350 | 7 | 6,126 | - | ' ... | $\cdots$ | $\ldots$ | ... |  |
|  | 65 | 27,338 | 54 | 19,494 | 7 | 4,600 |  | 3,173 | ... | ... | ... | ... |
| Lumber, construction paterials, total..........In c1tlea of 500,000 or more.............. | 403 | 855,451 | 657 | 390,425 | 165 | 187,888 | 70 | 141,507 | 8 | 72,7\% | 3 | 102,859 |
|  | 301 | -140,569 | 212 | 123,071 | 55 | 78,735 | 28 | 54,901 | 5 | (D) | , | (D) |
| In citles of 100,000 to 499,999 | Ch4 | 297,042 | 193 | 129,226 | 51 | 46,750 | 17 | 38,413 | 1 | (D) | 2 | (b) |
| In cities of 25,000 to 99,999............... | 15 | 117,327 | 100 | 58,279 | 33 |  | $?$ | (D) | $\therefore$ | (D) | $\ldots$ | ... |
| In cities of 5,000 to $24,999 . . . . . . . . . . . .$. . | 41 | 168,761 | 73 | 42,437 | 17 | (D) | 7 | (D) | $\cdots$ |  | $\cdots$ | $\cdots$ |
|  | 215 | 81,752 | 79 | 37,412 | 25 | 20,737 | 11 | 21,202 | $\ldots$ | (0) | ... | ... |
| Machinery, equipment, suppliec, tatal......... In cities of 500 , 000 or more | +,294 |  |  | 899,274 | ${ }^{67 \%}$ | 622,501 | 218 | 319,670 | 1.8 | 193,003 | ${ }_{5}^{6}$ | 135.102 |
| In cities of 500,000 or more.................. <br> In citles of 100,000 to 499,994. | $\begin{array}{r}2.593 \\ \hline 788\end{array}$ | $1,0,54,549$ $4,10,544$ | 1,069 | 251,494 202,060 | 153 | 335,02 126.482 | 135 | $4,02,476$ $\times 2,109$ | 31 10 |  |  | (D) |
| In cities of 25,000 to 99,999 | (6) | 111,556 | 210 | 81,494 | 67 | 120,402 | 13 | (b) (D) | 1 | $\cdots$ (D) | $\cdots$ | $\cdots$ |
| In cltiee of 5,000 to $24,994$. | 214 | 19,9584 | 175 | 99,596 | 32 | 77,372 | $\bigcirc$ | (D) | . | ... | $i$ | (D) |
|  | 28. | 152,337 | 203 | 46,625 | 59 | 42,457 | 20 | 29,56: | 4 | 15,693 | ... | ... |
| "ketalt, wetalwork (ex"ert serap), tutal........ <br> In cities of 500,000 or mare. <br> It cities of 200,000 to $499,9 \%$. <br> In cittes of 25,000 to $99,494$. <br> In ulites of 5,000 to $24,754$. <br> In remsinder of United States.................. | 6,t,1 | '460, 802 |  |  |  |  |  | 70,030 | 12 |  | 2 | (D) |
|  | 395 | -8, ${ }^{2}$, 833 | 103 | . 54.979 | be | 184,838 | 17 | 62,862 | 7 | (D) | 2 | (a) |
|  | $12 \%$ | 15, 1,751 | 104 | 54.077 | 15 | 27,57\% | 1 | (D) | 4 | (D) | $\cdots$ | $\ldots$ |
|  | , | S,053 | 40 | 4,4,259 | 11 | (D) | 1 | (D) | 1 | (D) | $\cdots$ | ... |
|  | $\because$ | $\therefore .62$ |  | 18,507 | 12 | 19, 69') | 4 | 4.600 | $\cdots$ | $\cdots$ | $\cdots$ | $\cdots$ |
|  | 4 | $\cdots$, | 11 | 14, 30 | 7 |  | $\stackrel{\square}{2}$ | (D) | $\cdots$ | $\cdots$ | $\cdots$ | $\cdots$ |

Table 2G. WHOLESALE TRADE 195\&-IMPLOYMENT SIZE OF ESTABLISHMI NT-UNITED STATES, BY TYPE OF OPFRATION. KIND OF BUSINESS, AND (ITY SIZI:-Contmued

|  |  |  | Establi | shments | and Sal |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | turimhmen |  |  |  |  |  |
| Type of operation, kind | Estat- |  | $1 \text { to }$ | 3 paid oyees | $\begin{aligned} & 4 \text { to } \\ & \text { entp } 1 \end{aligned}$ | paid yees | \& tec | paid vees | $\therefore \text { to }$ | $\begin{aligned} & 9 \text { prid } \\ & \text { yees } \end{aligned}$ | $\begin{array}{r} 50 \\ \text { paid } \end{array}$ | $\begin{aligned} & \text { more } \\ & \text { aployces } \end{aligned}$ |
| $\text { (number } x \text { inhsbltants) }$ | lish- <br> ments: <br> (Number) | $\therefore \text { ales }$ $\text { (\$1 } \mathrm{xo})$ | $\begin{aligned} & \text { Fstub- } \\ & 11 \text { sh- } \\ & \text { ments } \\ & \text { Number) } \end{aligned}$ | $\begin{aligned} & \text { Sales } \\ & (+1,(\times(0))) \end{aligned}$ | $\begin{aligned} & \text { Estal- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Numter) } \end{aligned}$ | $\begin{gathered} \text { Rales } \\ \langle\neq 1,000\} \end{gathered}$ | $\begin{aligned} & \text { E::t:stb- } \\ & \text { lish- } \\ & \text { ment.s } \\ & \text { (Murber) } \end{aligned}$ | Sales $(\$ 1,000)$ | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ment; } \\ & \text { (Number) } \end{aligned}$ | $\begin{gathered} \text { Sales } \\ (11,000) \end{gathered}$ | $\begin{aligned} & \text { Fstal- } \\ & \text { lish- } \\ & \text { ment } \\ & \text { (Number) } \end{aligned}$ | isies (\$1.000) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cther merchandise agents, brokers, total....... | 2,768 | 4, 272,055 | 1.873 | 1,492,340 | 54.3 | 1,016,753 | 2:4 | 8:'6,251 | 83 | 747\%,897 | $21)$ | 188,838 |
| In cities of 500,000 or more................. | 1,585 | 2,970,575 | 1,05\% | 892, 3346 | 319 | 722,387 | 153 | 651,003 | 47 | 565,894 | 1. | 147,057 |
| In citjes of 100,000 to 499,999............ . | 482 | 600,625 | 373 | 29.,675 | 93 | 131,416 | 35 | 62,050 | 18 | 90, 153 | $\therefore$ | 19,331 |
| In cities of 25,000 to 99,999............... | 234 | 270,289 | $15 \%$ | 93, 424 | 41 | 51,737 | 25 | 53,783 | 8 | (0) | 3 | (D) |
| In cities of 5.000 to $24,999 . . . . . . . . . . . . .$. . | 204 | 210,480 | $1 \cdot 0$ | 144, 634 | 37 | 56,158 | 16 | 31,384 | 4 | (D) | 1 | (D) |
| In reasinder of United States................ | 263 | 211,081 | 184 | 109,248 | 53 | 55,055 | 20 |  | 6 | 18,747 | ... | ... |
| ASEEMELERS OF FARM PRODUGTE |  |  |  |  |  |  |  |  |  |  |  |  |
| Dalry, poultry products, total................. | 2,087 | 1,392,362 | 1,118 | 16n, 457 | 494, | 248,026 | 287 | 349,988 | 125 | 253,680 | 63 | 374,411 |
| In clites of 500,000 or more................. | 58 | 281,971 | 14 | 3,688 | 11 | 22,461 | 17 | 43,412 | 8 | 33,054 | 8 | 179,356 |
| In cities of 100,000 to $499,999 . . . . . . . . . .$. . | 80 | 172,542 | 23 | 8, 937 | 16 | 15,748 | 22 | 81,977 | 13 | +2,913 | $\bigcirc$ | 22,96? |
| In cities of 25,000 to 99,999............... | 128 | 140,907 | 48 | 12,473 | 31 | 26,373 | 25 | 19,232 | 14 | 30,996 | 9 | 51,833 |
| In clities of 5.000 to 2h,999................. | 348 | 170,015 | 191 | 30,296 | 77 | 33,056 | 41 | 31,074 | 26 | 43,313 | 13 | 32,276 |
| In remainder of United States. | 1,4,3 | 626,927 | 824 | 121,063 | 359 | 250,388 | 121 | 176,293 | 64 | 103,204 | 27 | 87,979 |
| Fresh fruits, vegetables, total................ | 1,993 | 1,287,674 | 066 | 204, 864 | 310 | 194,047 | 376 | 236,750 | 350 | 234,673 | 291 | 417,340 |
| In cities of 500,000 or more................. | 170 | 134,456 | 64 | 13,328 | 29 | 13,811 | 48 | 50,584 | 19 | 35,780 | 10 | 20,953 |
| In cities of 100,000 to 499,997. ............. | 128 | 63,907 | 38 | 14,830 | 33 | 13,226 | 30 | 13,399 | 17 | 12,919 | 10 | 9,527 |
| In cities of 25,000 to 99,999............... | 146 | 140,193 | 52 | 19, 845 | 24 | 39,679 | 24 | 13,973 | 22 | 14,389 | 24 | $5 \% 307$ |
| Incities of 5,000 to $24,999 \ldots . . . . . . . . .$. . | 432 | 353,739 | 133 | 0, , in | 60 | 66,523 | 70 | 66,935 | 84 | 49,916 | 85 | 107,951 |
| In remainder of United States............... | 1,117 | 595,379 | 379 | 13, +201 | 16 | 60, 808 | 204 | 91,859 | 208 | 121,069 | 162 | 226,602 |
| Farm products (raw materials), total........... | 8,659 | 6,171,994 | 5,374 | 2,313,276 | $\therefore, 066$ | 1,529, 82.8 | 912 | 1,159,483 | 237 | 671,760 | 80 |  |
| In cluies of 500,000 or more................ | 84 | 268,419 | 39 69 | 32,092 | $\therefore 1$ | 52,400 | 12 | 28,030 | ${ }^{7} 8$ | 34,899 | 5 | 120,938 |
| In cities of 100,000 to 499,999............. | 177 | 586,084 | 69 | 115,540 | $\div 6$ | 83,003 | 38 | 196,457 | 18 | 274,282 | 6 | 16,762 |
| In cities of 25,000 to 99,999................ | 252 | 514,157 | 104 | 103,400 | 63 | 155,4,43 | 50 | 89,454 | 21 | 53,357 | 8 | 112,397 |
| In cities of 5,000 to 24,999................. | 830 | 884,272 | 358 | -251,920 | 226 | 190,785 | 158 | 196,807 | 65 | 125,265 | 23 | 119,95 |
| In remainder of United States............... | 7,326 | 3,919,062 | 4,804 | 1,810,252 | 1,700 | 1,129, 131 | 648 | 648,741 | 126 | 283,957 | 38 | 128,081 |
| Farto supplies, total.................................... |  |  |  |  | 153 | 52, 7.3 | 86 | 50,405 | 27 |  | 4 | 7,528 |
| In cities of 500,000 or more................... | 3 | 27,392 | 2 | (0) | - | $\ldots$ | $\cdots$ |  | 1 | (D) | . | ... |
| In cities of 100,000 to 499,999.............. | 9 | 10,343 | 2 | (D) | 2 | (D) | 3 | (D) | 1 | (D) | . |  |
| In cities of 25,000 to 99,999................ | 19 | 12,209 | 8 | 1,274 | 5 | (0) | 3 | (0) | 2 | (D) | 1 | (D) |
| In cities of 5,000 to $24,099 . . . . . . . . . . . . .$. . | 102 | 45,272 | 33 | 4,935 | 30 | 11,203 | 28 | 27,531 | 9 | (0) | 2 | (D) |
| In remainder of United States............... | 363 | 99,497 | 180 | 25,118 | 116 | 38,436 | 52 | 23,848 | 14 | (0) | 1 | (D) |
| Other farm products assemblers, total.......... | 11 | 4,073 | 4 | 1,401 | 2 | (D) | 1 | (0) | 2 | (D) | 2 | (0) |
| In cities of 500,000 or more................. | $\cdots$ | $\cdots$ | - |  | . . | ... | ... | ... | $\ldots$ | ... | ... | ... |
| In cities of 100,000 to $499,999 . . .$. . ...... | 1 | (0) | 1 | (0) | ... | . $\cdot$ | -•• | ... | - | $\cdots$ | ... | ... |
| In cities of 25,000 to 99,999................ | 2 | (0) | 1 | (0) | ... | -•• | - | (0) | 1 | (0) | - | ... |
| In cities of 5,000 to 24,999................ | $\stackrel{1}{4}$ | (D) | - |  | , | ) | 1 | (0) | . | -•• | $\ldots$ |  |
| In rewainder of United States............... | 7 | 3,173 | 2 | (D) | 2 | (D) | ... | ... | 1 | (D) | 2 | (D) |

(D) Withheld to avoid disclosure.

Represents zero.
${ }^{1}$ Including establishments with one ur more ampl yees sometime during the year but none in uilullovember.

Table 2H. WHOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS
Establishments, Sales. Operating Expense Ratio, and Payroll

way Not applicable. ....Represtrat. zar

Table $2 H$. W"HO!ESAIE TRADE: $19 ¢+$-SINGLE UNITS AND MULTIUNITS-UNITEDSTATES. BY TYPE OF OPERATION AND KIND OF BUISINESS-Contmued
Estabhohments, Sales, Operating Lxpense Ratio, and Payroll


Table 2H. W'HOLESALE TRADE; 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued Establishments, Sales Operating Expense Ratio, and Payroll


Table 2H. W'HOLESALE TRADI 19ヶ4-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY' TYPE OF OPERATION ANI) KIND OF BUSINFSS-Continual
Establishments, Sales, Operating Expense Ratio, and Payroll

...Rerresents zero.

Table 2 H . W'HOLESALE TRADE: 1954 -SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY' TY'PE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments. Sales, Operating Expense Ratio, and Payroll


[^62]Table 2H. WHOLESALE TRADE: $1954-$ SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contmued
Estabhishments, Sales. Operating Expense Ratoo, and Payroll


[^63]rable 2H. W'HOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES. BY' TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales. Operating Expense Ratio, and Payroll


Table 2H. W゙HOLESALE TRADE: 19ヶ4-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contmued
Estabhishments, Sales, Operating Expense Ratio, and Payroll


Table 2H. W'HOIESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY' TY'PE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

| Type of operation, kind of business, and number of wholesale estabinshmerts operated by firms | $\begin{aligned} & \text { Estah- } \\ & \text { lish- } \\ & \text { mentis } \\ & \\ & \text { (Number) } \end{aligned}$ | Sales $(\$ 2,000)$ | Operatirie expenses (1ncluding payrol1) as percent ol sales | $\begin{gathered} \text { Payroll, } \\ \text { entire } \\ \text { year } \\ (\$ 1,000) \end{gathered}$ | Type or operation, kind of business, and number of wholesale establishments operated by firms | $\begin{array}{c\|} \text { Fscat- } \\ \text { lish- } \\ \text { ments } \\ \text { (Number) } \end{array}$ | Sales $(\$ 1,000)$ | Opersting expenses (Incluaing payroll) as percent of sales | ```Payzoll, entire year ($1,000)``` |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WHUFACTUREK' SALEN ERAPCHES, SALEC DFFICE:--COn. |  |  |  |  | PETRCIFUM EITLK PLANTS, TEMIMAL AJI IF GAS FACILITIEO--Den. |  |  |  |  |
| Rubber products, tutal | 525 | 1,002,956 | (NA) | 69,231 | Gasoline distiliates, residuals-Con. | 1,262 | 5,781,703 | 7.9 | 179,463 |
| In single-unit firus..... | 15 | , | (NA) | 1,455 | In single-unit firns.... | 103 | -32,974 | 7.9 | 13,708 |
| Is multiunit firms with- |  |  |  |  | In multiunlt firns witn- |  |  |  |  |
| 2 or 3 wholesale establishm 4 to 9 wholesale establisha | 17 | 20,396 | (NA) |  <br> 395 | 2 or 3 mholesale establishment. | $\cdots$ | 211,860 | 10.5 | 8,637 |
| 10 to 24 wholesale establishment | 115 | 285,751 | (NA) | 7,225 | 4 to 9 wholesale establishnents. | 29 | 112,902 161,101 | 10.7 6.3 | 1,1423 |
| 25 or more wholesule estabifshment | 307 | 1,34,4,852 | ( NA ) | 59,223 | 25 or more wholesale establishment | 1,019 | 2,862,366 | 7.9 | 152,034 |
| Leather and leather products, total. | 101 | 412.553 |  |  | LP gas facilities, total.. | 70 | 229,534 | 26.5 |  |
| In oingle-untt firms | 22 | 193,074 | (NA) |  | In single-unit rims.. | 487 |  |  |  |
| In multiunit firms with- |  |  |  |  | In multiunit firtns with- 2 or 3 wholesale establishments. | 84 | 24,313 | 32.8 | 56 |
| 2 or 3 wholesale establishments | 17 | 12,008 | (NA) | 746 | 4 to 9 wholesale establishmen | 66 | 11,585 | 28.1 | 3,526 |
| In to wholesale establishments. | 19 | 12,657 | (NA) | 566 | 10 to 24 wholesale estaplishment. |  |  |  |  |
| 10 to 24 wholesale establishment 25 or more wholesale estanlishme | 63 | 294,814 | (NA) | 14,600 | 25 or more wholesale establishment | 228 | 66,630. | 18.4 | 5,406 |
|  |  |  |  |  | MERCHANDISE AGENTS, BROKERS |  |  |  |  |
| Stone, clay and glass products, total.. | 942 | 2,606,609 | (NA) |  | Grocery, confectionery, meate, total | 2,949 | 7,621,093 | . 1 | 72,106 |
| In single-unit firms | 30 | 115,802 | (NA) | 3,568 | In single-unit firms.......... | 2,685 | 1,224, 662 | 2.3 | 60,179 |
| In multiunit firms with- |  |  |  |  | In multiunit firms with2 or 3 wholesale establishments. |  |  |  |  |
| 2 or 3 wholesale establishrents....... 4 to 9 wholesale eatablishments..... | $\stackrel{\square}{4}$ | 87,362 382,260 | (NA) | 3,993 12,642 | 2 or 3 wholesale establishments. 4 to 9 wholesale establishments. | 171 | 6-3,668 | 1.9 | 6,935 |
| 10 to 24 wholesale establishments | 187 | 616,149 | (NA) | 31,352 | 10 to 24 wholessle establishwent. | 93 | 752,763 | 1.3 | ,992 |
| 25 or more wholesale establishments | 524 | 1,405,076 | (NA) | 49,273 | 25 or more wholesale establishur |  |  |  |  |
|  |  |  |  |  | Farm products: |  |  |  |  |
| PTimary metal products, total. | 1,164 | 10,989,279 | (NA) | 108,715 | Dairy, poultry products, total | 214 | 516,210, | 3.6 | 9,307 |
| In single-unit firms........................ In multiunit firme with- | 13 | 472,331 | ( NA ) | 9,668 | In single-untt firms....... | 206 | 4,27,149 | 2.4 | 5,033 |
| 2 or 3 wholesale establishments...... | 33 | 108,111 | (NA) | 1,605 | In miltiunit firms with2 cr 3 wholesale establi |  |  |  |  |
| 4 to 9 wholesale establishments.... | 170 | 451,916 | (NA) | 9,691 | 4 to 9 wholesale establishments. | 8 | 89,061 | 9.4 | 4,274 |
| 10 to 24 wholesale establishments. | 344 | 2,165,996 | (NA) | 22,231 | 10 to 24 wholesale establishrents. |  |  |  |  |
| 25 or more wholesale establishment. | 604 | 7,790,925 | (NA) | 65,520 | 25 or more wholesale establishments. |  |  |  |  |
| Fabricated metal products, |  |  |  |  | Fruits, vegetables, tota | 893 | 1,591,235 | . 3 | 30,074 |
| total... | 2,057 | 2,855,046 | (NA) | 87,721 | In single-unit firms. | 707 | 1,058,983 | . 9 | 20,494 |
| In eingle-undt firms....... | 39 | 35,277 | (NA) | 4,509 | In multiunit firms with2 or 3 wholessle establishment | 01 | 101,791 | . 9 | 2,525 |
| In multiunit firms with2 or 3 wholesale eatablishments. |  |  |  | 7,323 | 4 to 9 wholesale establishnents. | 24 | 28,033 | 3.6 | +443 |
| 4 to 9 wholesale establishments. | 154 | 217,950 | (NA) | 25,164 | 10 to 24 wholesale establi shments... | 101 |  | 5.5 |  |
| 10 to 24 wholesale establishments | 360 | 593,826 | (NA) | 26,247 | 25 or more wholesale estatilishments. | 1 | 402,428 | 5.5 | 6,612 |
| 25 or more wholesale establishment | 412 | 1,913,978 | (NA) | 34,478 |  |  |  |  |  |
|  |  |  |  |  | Drugs, chemicals, paints, total.. | 516 | 522,701 | 4.8 | 11,735 9,316 |
| Machinery (except electrical), total | 5,327 | 5,998,901 | (NA) | 560,183 | In single-unit firms.................. | 400 | 40,518 | \% | 9,316 |
| In single-undt firms.... | 72 | 165,152 | (NA) | 12,102 | In multiunt firms with2 or 3 wholesale establishments.. |  |  |  |  |
| In multiunt firms with- ${ }_{2}$ or 3 wholesale establishents. | 208 | 181,529 | (NA) | 23,708 | 4 to 9 wholesale establishments. | $5 t$ | 212,183 | 5.6 | 2,419 |
| is to 9 wholesale ertabishments. | 463 | 542,590 | (NA) | 31,570 | 10 to 24 wholesale estabilshments |  |  |  |  |
| 10 to 24 wnolesale establishments. | 1, 112 | 1,674,536 | (NA) | 36,917 | 25 or more wholesale establishment. |  |  | $\ldots$ |  |
| 25 or more wholesale establishments... | 3,572 | 3,434,988 | (NA) | 406,020 | Apparel (includimg footwear) |  | 2,076,128 | $\therefore$ | 31,175 |
| Flectrical machinery, total |  |  |  |  | In single-unit firms.. | 1,178 | 1,817,907 | 3.6 | 27,596 |
| In cingle -unit firma.. | 25 | 5,021,3,4 | (NA) | 204,228 | In multiunit firms with- |  |  |  |  |
| In mubtiuntt firms with- |  |  |  | 7,123 | 2 or 3 wholesale establishments. | 15 | 123,510 | 2.9 | 2,097 |
| 2 or 3 wholesale estabilishments.. | 36 | 59,211 | (NA) | 3,343 | 4 to 9 wholesale establishments. 10 to 24 wholesale establlshment | 12 | 134,711 | 1.7 | 1,482 |
| 4 to 9 wholesale extaplishments. | 188 | 391,247 | ( NA ) | 10, 220 | 25 or more wholesale establishment |  |  |  |  |
| 10 to 24 wholerale establishments. | 360 | 771,067 | (NA) | 22,793 | 25 or more tholesale establishre |  |  |  |  |
| 25 or more wholeasle astabilskment | 899 | 3,733,76, | (NA) | 153,649 | Dry goods, plece goods, tota2. | 818 | 3,233,265 | 3.3 | 49,567 |
| Transportation equipment, |  |  |  |  | Insingle-unit firms.... | 4 | 1,791,775 | 3.0 | 26,500 |
| total.. | 963 | 9,247,560 | (NA) | 230,6n1 | 2 or 3 wholesale establishne |  |  | 4.2 | ,359 |
| In single-unit firms. | 19 | 27,598 | (NA) | 3,750 | 4 to 4 wholesale estabilshments. | 32 | 212,507 | 1 | , |
| In multiunit firme with- |  |  |  |  | 10 to 24 wholesale establishments... | 91 | 1,055,079 | 3.6 | 15,002 |
| 2 or 3 wholesale establishments. 4 4 | 25 | 227,801 |  |  | 25 or more wholesale eatablistwent.s. |  |  |  |  |
| 4to ${ }^{9}$ wholesale establishments....... | $\begin{aligned} & 36 \\ & 82 \end{aligned}$ | 140,630 291929 | ( (NA) | 17,099 12,498 | Furniture, howe furnishings, total. | 837 | 571,713 | 6.8 | 14,434 |
| 10 25 or 24 wholesale ertablishmente..... | 82 801 | 8,599,502 | (NA) | 12,498 192,454 | In stngle-unit itirms................... | 81 | 548,813 | 6 | 13,393 |
| 25 or more wholesale establiahmente... | 801 |  | (1a) |  | In multiunit firms with- |  |  |  |  |
| Instruments and related producta, total. $\qquad$ | 1,047 | 1,025,952 | (NA) | 93,640 | 2 or 3 wholesale establishments....... <br> \& t.o 9 wholesale establishments....... |  |  |  |  |
| In single-unit rimas........ | 14 | 53,095 | (NA) | 3,488 | 10 to 24 wholesale establishments..... 25 or more wholesale establishments.. |  | . 23 | 9.7 | 1,041 |
| In multiundt firme with-, |  |  |  |  |  |  |  |  |  |
| 2 or 3 wholesale establishments. | 53 | 54.687 | ( HA ) | 4,6,59 |  |  |  |  |  |
| 10 to 24 wholesale establishments..... 25 or more wholesale establishmente... | 310 579 | 281,242 580,770 | (NA) | 19,248 60,527 | Prper, gikled products, total................. | 380 | 372,007 | 4.2 | 0,89 |
| 25 or more wholesale estabishmenti... | 279 | 580,770 | (NA) | 60,527 | In multiunit firms with- |  |  |  |  |
| Other manufacturers " rroducts, total. . | 1,822 |  | ( NA ) |  | 2 or 3 wholesale establishmenta....... <br> 4. to 9 wholegale establishmenta....... | 23 | 97, 135 | $\therefore .0$ | 1,350 |
| total................... | 86 | 784,467 | (NA) | 1..120 | 10 to 24 wholesale estabiishmente. | ... |  |  |  |
| In multiuntt fyrme with- |  |  |  |  | 25 or more wholesale establishments... |  |  |  |  |
| 2 or 3 wholesale establishments. | 159 | 387,037 | (NA) | 20,547 |  |  |  |  |  |
| is to 9 wholesale establishments.. | 361 | 565,750 | (NA) | 32,428 |  |  |  |  |  |
| 10 to 24 wholesale establishmentg.... 25 or more whiclegale eatalishments.. | 457 | 1,032,776 | (NA) | 48,234 50.510 | Cotton, total In single-unit flrma | $\begin{aligned} & 254 \\ & 238 \end{aligned}$ | $\xrightarrow{3,020,018} 0$ | 0.8 | $\begin{aligned} & 3,035 \\ & 2,452 \end{aligned}$ |
| 25 or more whiclesale eatablishments... | 95 | 1,457,192 | (NA) | 57.510 | In single-unit flrma...................... <br> In multiunit firms uith- | $238$ | P77. $3 \mathrm{~Pa}_{4}^{4}$ | $0.7$ | $2,452$ |
| PETROLETM BULK PLANTS, TERMINALS, AID LP CAS FACILITIES |  |  |  |  | 2 or 3 wholesale establistments..... <br> 4 to 9 wholesale establiahments..... <br> 10 to 24 wholesale establlahmenta... | \} 10 | 123,229 | 0.9 | 583 |
| Gasoline diathintea, realduats: |  |  |  |  | 25 or more wholesale establlehnment. |  |  | $\ldots$ | ... |
| Bulk plants, torul.... | 27,078 | 10,027,135 | 10.9 | 332,956 | Grain, total.. | 230 | 1,12:080 | 1.0 | , 6. |
| In atagle-unit firma. | 7,751 | , 111.41084 | $1 . .7$ | 157,530 | In 時仿le-unit firms. | 1\% | 770,586 | 0.9 | ,122 |
| 2 or 3 wholegale establishments..... <br> 4 to 9 wholesale establishments..... | $\begin{array}{r} 875 \\ 326 \end{array}$ | $\begin{aligned} & 298,245 \\ & 148,384 \end{aligned}$ |  |  | $\therefore$ or 3 wholegale establichnenta. | 23 | 210,733 | 1.4. | 1,521 |
| 4 to 9 wholesale eatablishmente..... 10 to 24 wholeasie eatablishmenta... | $\begin{aligned} & 326 \\ & 400 \end{aligned}$ | $\begin{aligned} & 148,384 \\ & 104,392 \end{aligned}$ | $\begin{aligned} & 11.4 \\ & 12.8 \end{aligned}$ | $\begin{aligned} & 7,063 \\ & 5,525 \end{aligned}$ | \& to 9 wholesale establidiments | 27 |  | 1.0 |  |
| 25 or more wholeshle establishrents | 17,726 | 6,457,430 | 9.9 | 146,400 | 25 to 24 wholesale estab wholesale establiuncmen | 27 | 147,767 | 1.0 | 1 |
|  |  |  |  |  |  |  |  |  |  |

Table 2H. WHOLESALE TRADE: $19 ヶ 4-S I N G L E$ UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments. Sales, Operating Expense Ratio, and Payroll

| Type of operation. Kind of business, and number of wholesble establishments operated by firms | Estal-1:shmembs <br> (Nurber) | (\$1, 1067) | Operuting <br> exprenses <br> (including <br> thayroll) <br> as percent <br> af cales | Pavroll, year <br> ( 11,000 ) | Type of operation, hind of business, and number of wholesale estah1ishments operated by firnc | $\begin{aligned} & \text { Estata- } \\ & \text { lishi- } \\ & \text { ments } \\ & \text { (Number) } \\ & \hline \end{aligned}$ | Sules $(\$ 1,000)$ | Operating <br> expensen <br> (tncludine <br> payroll) <br> as percent <br> ot sules | Payroll, year <br> ( $\$ 1,000$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NETCRADISE duETS, Brohers-com. |  |  |  |  | merchandice agents, brokeri-Coh. |  |  |  |  |
| Farn products (raw materials) --1\%on. |  |  |  |  | Machinery equipment, supp 11 es , total | 3.175 | 2,109,550 | 0.9 | 64,600 57,282 |
| Hides, skins, raw furs, total.......... | $17 \%$ | 252,403 | 1.5 | 4, 3,27 | In single -urit firms....... | 2,950 | 1,929,752 | 7.0 | 57,282 |
| In stnele-unit firms................ | 118 | 200, 248 | 3.1 | 2,803 | In gultiunit firms with- <br> 2 or 3 wholesale establishn | 154 | 95,4+48 | 8.2 | -,027 |
| In multiunit lims with- <br> I or 3 wholessle establishments.... <br> to 9 wholesale establishments.... | 14 | 58,155 | . 0 | 1,52; | $\therefore$ to 9 wholesale establishments....... <br> 10 to 2 t wholesale establishments. a | 184 | 144,350 | . 2 | 3,297 |
| 10 to 24 wholesale estatishments.. 25 or more wholesale establishments |  |  |  |  |  |  |  |  |  |
| Livestock, total. | 2,223 | 7,558,4.4 | 1.3 | 40,247 | Motals, metalwork (except scrap), total........................ | ${ }^{6} 1$ | 940,802 | 3.4 | 13,576 |
| In single -unit firms.. | 2,070 | 0,828,180 | 1.3 | 41,171 | In single-unit firms | 610 | 780,952 | 3.4 | 11,527 |
| In multiunit firms with- |  |  |  |  | In multiunit firms with- |  |  |  |  |
| ? or 3 wholesale establishments.... <br> - to 9 wholesale estatishments.... | 78 | $\begin{aligned} & 334,750 \\ & 19,203 \end{aligned}$ | 1.3 | -1, 3.4 | 2 or 3 wholesale establishments, 4 to 9 wholesale establishments. | 38 | 84,451 | 3.6 | 1,539 |
| 10 io 24 wholesale establishments. | 34 | 98,314 | . 0 | 358 | 10 to 24 wholesale establishments... | 13 | 75,399 | 2. | 510 |
| 25 or more wholesale establishments |  |  |  |  | is or mare wholesule establishmente. |  |  |  |  |
| Tobacco (leaf), total. | 552 | 1,045,530 | 4.2 | 14,343 | Other merchandise usents, brokers, |  |  |  |  |
| In single -unit firma................ |  | 910,553 | 4.3 | 12,500 | total. | 2,768 | 4,272,055 | 3.5 | 06,145 |
| In multiunit firms with- <br> 2 or 3 wholesale establishments. | 06 | 111,114 | 2.9 | 1.351 | 10. single-unit firms. | 2,508 | 3,415,4,4 | 3.7 | 53,586 |
| 4 to o wholesale establishments.... | 27 | 23,863 | 3.5 | 426 | ? or 3 wholesale establishment | 128 | 603,456 | 2.2 | 6,058 |
| 10 to in wholesule establishments.. 25 or more wholesale establishments |  |  |  |  | it to 9 wholessle establishments.... | 132 | 253,156 | 4.7 | 6,503 |
| Wool, mohair, total.. | 118 | 315,643 | 1.9 | , 155 | 25 or more wholesale establishments. |  |  |  |  |
| In single-unit firas................ | 110 | 282,796 | 1.9 | 2,071 | ASSEMblers of Farm probucts |  |  |  |  |
| It multiunit firms wioh- <br> 2 or 3 wholesale establishments.... | 8 | 32,847 | 2.0 | 484 | AOSTLELES OF FARM PRODUCIS |  |  |  |  |
| ${ }_{2}$ or to 9 wholesale estabrishments..... | .. | 32,807 | 2.0 | 484 | Dairy, poultry products, total. | 2.087 | 1,392, 362i | 8.0 | 52,205 |
| 10 to 24 wholesale estactishrients.. |  |  | $\ldots$ |  | In slayle-unit firus...... | 1,708 | 1,041.056 | 8.0 | 38,011 |
| 25 or more wholesale establishments |  | .. |  |  | In multiunit frws with- ${ }^{\text {a }}$ or |  |  | . 7 | 4,283 |
| Miscellaneous inedible tarm products, |  |  |  |  | 4 to 9 wholessie establishments....... | 82 | 149,283 | 4 | 3,982 |
| tota1............................ | 52 | 167,904 | . 4 | 778 |  | 153 | 90,230 | 13.0 | 5,929 |
| In single-unit firms................. |  |  |  |  | 25 or more wholesale establishments.. |  | 90,230 | -. | 5,929 |
| In multiunit firms with <br> 2 or 3 wholesale establishments.... | 52 | 167,994 | 1.4 | 778 |  |  |  |  |  |
| < to 9 wholesale establishorents.... | $\ldots$ | $\ldots$ | $\ldots$ |  | frash fruits and vegetables, | 1,993 | 1,287,674 | 20.8 | 124,752 |
| 10 to 24 wholesale establishments.. |  |  |  |  | In single-untt firmb.................... | 1,700 | 1,097,889 | 21.0 | 106,722 |
| 2) or more wholesale establishments | ... |  | $\ldots$ |  | In multiunit firms with- |  |  |  |  |
| Automotive, total. | 648 | 925,266 | 4.1 | 14,991 | 2 or 3 wholesale estabilshments.... | 136 | 86,208 | 21.7 | 8,819 |
| In single-unit firms.................. | 616 | 864,224 | 4.1 | 13,359 | 4 to 9 wholestle establichments. | 96 | 60,644 | 18.0 | 5,380 |
| In multiunit firms with- |  |  |  |  | 10 to 36 wholesale estabilshment | 61 | 42,933 | 18.4 | 3,831 |
| 2 or 3 wholessle establishuents...... | 17 | 46,818 | 5.0 | 1,168 | 25 or more wholesale establichm |  |  |  |  |
| 4 to 9 wholesale establishrents. | 15 | 14,224 | 6.1 | $4{ }^{\text {cos }}$ | Fatr prodets, (tan materials), |  |  |  |  |
| 10 to 24 wholesale estatiishments.... |  | ... | $\cdots$ |  | Farim products, (raw materiais), |  |  | 5.3 |  |
| 25 or more wholesale establichments.. |  |  | $\ldots$ |  | In single-unit firms. | $\begin{aligned} & 8,699 \\ & 5,037 \end{aligned}$ | $\begin{aligned} & 6,17,994 \\ & 3,926,420 \end{aligned}$ | 5.6 | $\begin{aligned} & 140,680 \\ & 90,167 \end{aligned}$ |
| ectrical-electronic apparatus, equipment. |  |  |  |  | In multiunt firms with- |  |  |  |  |
| sppliances, total....................... | 1,527 | 1,383,138 | 6.1 | 32,007 | 2 or 3 whoiesale estabilshments..... | 852 | 578,304 | 6.9 | 17,247 |
| In single-unit firms.................. | 1,391 | 1,282,536 | 6.0 | 28,997 | 4 to 9 wholesale establishments...... | 630 | 542,732 | 4.2 | 10,237 |
| In muitiunit firms witn- |  |  |  |  |  |  |  |  |  |
| 2 or 3 wholesale estadishments.... | 98 | 80,327 | 6.2 | 2,268 | 25 or more wholesale establishments.. | 1,085 | 840,349 | 3.4 | 12,349 |
| 4 to 9 wholesale establishments.... | 38 | 20,275 | 8.8 | 74.2 |  |  |  | 10.5 |  |
| 10 to 2. wholesale establishments.. |  |  | $\ldots$ |  |  | 359 | 112,557 | 10.6 | 5,791 |
| Hardware, plumbing, heating |  |  |  |  | In multiunit flrms with- |  |  |  |  |
| total.... | 1,049 | 676,339 | 7.2 | 17,581 | ${ }_{4}{ }^{\text {a }}$ or ${ }^{\text {a }}$ wholesale establishment. | 27 | 6,018 | 11.3 | 379 |
| In single-unit firms................... | 947 | 54,5,527 | 7.4 | 15,819 | 10 to 24 wholesale establishments. |  |  |  |  |
| Is muitiunit firms with- |  |  |  |  | 25 or more wholesale establishments.. | 48 | 22,151 | 19.3 | 2,010 |
| 2 or 3 wholesale establishments...... | 62 | 46,349 | 5.5 | 2,027 |  |  |  |  |  |
| 4 to 9 wholessle establishments...... | 40 | 14,463 | 8.2 | 735 | Other farm product assemblers, |  |  |  |  |
| 10 to 24 wholesale establishments.... |  |  |  |  | total $\ldots$............................. | 11 | 4,073 | 25.1 | 530 |
| 25 cr more wholesale establishments.. | $\ldots$ |  | $\ldots$ | $\ldots$ | In single-unit firms....................... |  |  | 25.1 | 530 |
| Lumber, construction materials, total.... | 903 | 855,451 | 4.7 | 17,927 | In mile 2 or 3 wolesale establiehmente...... | 1 | 4,073 | 25.1 | 530 |
| In simge-unit firms.. | 851 | 753,926 | 4.8 | 14,911 | 4 to 9 wholesale establishments...... |  | . |  | $\ldots$ |
| In multiuntt firms with-- |  |  |  |  | 10 to 24 wholesale estabjishments.... | $\ldots$ |  |  | $\ldots$ |
| ${ }_{4}^{2}$ or 3 wholesale esta01ishments. | $\begin{array}{r}39 \\ 13 \\ \hline\end{array}$ | $\begin{aligned} & 49,571 \\ & 51,954 \end{aligned}$ | 3.5 5.3 | $\begin{array}{r} 887 \\ 1,929 \end{array}$ | 25 or more wholesale establishments.. | $\ldots$ | $\ldots$ | ... | ... |
| 10 to 24 wholesale establishments.... | 1 |  | S. | -... |  |  |  |  |  |
| 25 or ano wholesale establishments.. | $\ldots$ |  | $\ldots$ | $\ldots$ |  |  |  |  |  |

.. Represents zero.

INDEX TO KINDS OF BUSINESS IN TABLES 2A，2B，2C，2D，2E，2G，and 2 H

| Kind of business | Tatse A （Fage） | $\begin{gathered} \text { Taple } \mathcal{F} \\ \text { Page) } \end{gathered}$ | $\begin{gathered} \text { Table } 2 C \\ \text { Page) } \end{gathered}$ | $\begin{gathered} \text { Table _D } \\ \text { (Fage) } \end{gathered}$ | $\begin{gathered} \text { Table iE } \\ \text { (Page) } \end{gathered}$ | $\begin{gathered} \text { Tyt.1e } 20 \\ \text { Fage } \end{gathered}$ | $\begin{gathered} \text { Table 2H } \\ \text { Page! } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Merchant wholesalers． | c－2 | $\cdots$ | $\ldots$ | 2－564 | $\pm 7$ | ＜－7 | 2－112 |
| Werufacturers＇sales branches，sales offices．． | $\cdots$ |  |  | $\cdots$ | 2－70 | －－95 | 2－112 |
| Petroleum bulk plants，terminals，and LP gas l＇belilities．．．．．．．．．．．．．．．．．．． | $\ldots$ | ． | $\ldots$ | $\ldots$ | 2－70 | 2－95 | 2－112 |
| Mersbandise agents，brokers．． | ．．． | ．．． | $\ldots$ | $\ldots$ | －-70 | 2－95 | 2－112 |
| Assemblers of fart products． | ．．． | ．．． | $\ldots$ | ．．． | 2－70 | －9： | ＜－112 |
| merchant wholesalers |  |  |  |  |  |  |  |
| Grucery，confectionery，meat wholesalers： General－line grocery wholesalers： |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Voluntary gruy grocery mbolesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | $\cdots$ | $2-16$ | $2-39$ -39 | ＜－54 | －-70 | －9－95 | 2－112 |
| Retailer couperative food pholesaler | 2－： | $2-15$ | －39 | －54 | $<-70$ | 2－95 | 2－112 |
| Cash－carry food depots．．．．．．．．．．． | 2－2 | 2－16 | $2-39$ $2-39$ | 2－54 | $2-70$ <br> $2-71$ | $2-95$ <br> $2-95$ | 2－112 |
| Other general－line grocery wholesaler | －2 | $2-16$ | 2－39 | 2－5．4 | 2－71 | 2－95 | 2－112 |
| Corfectionery wholesalers．．．．．．．． | －－ | 2－10 | $2-39$ -39 -39 | －5－54 | $2-71$ $2-7$ | $2-95$ <br> 2－95 | $2-112$ $2-112$ |
| F1sh，seafood distributors． | －2 | 2－16 | －－39 | 2－54 | 2－71 | 2－95 | 2－112 |
| Meat，meet products wholesalers．． | $2-2$ | 2－16 | 2－39 | 2－54 | 2－71 | 2－95 | 2－112 |
| Speciolty－line grocery wholesalers： |  |  |  |  |  |  |  |
| Bakery，restaurast，hotel supply houser | －2 | 2－17 | －39 | $\begin{array}{r}2-54 \\ 2-54 \\ \hline\end{array}$ | －71． | $2-95$ $2-90$ | 2－112 |
| Eread，bakery goods distributors．． | $2-2$ | 2－17 | 2－39 | 2－54 | 2－71 | 2－90 | 2－112 |
| Canned food wholesalers．．． | 2－2 | －217 | －29 | 2－54 | 2－71 | $2-96$ | 2－112 |
| Coffee，tea，spice wholesalers | $2-2$ | 2－17 | 2－39 | 2－55 | －－71 | ＜－96 | 2－112 |
| Dairy products distributors．． | $2-3$ | －17 | －-40 | －－55 | －271 | $2-96$ | 2－112 |
| Flour distributors．．．．．．．．．． | 2－3 | 2－17 | 2－40 | －－55 | 2－71 | 2－96 | 2－112 |
| Frosted，frozen food distribut | 2－3 | 2－17 | 2－40 | 2－55 | 2－71 | ＜－96 | 2－112 |
| Soft drink distributors． | 2－3 | 2－17 | 2－40 | 2－55 | 2－71 | 2－96 | 2－113 |
| Other grucery specialty wholesalers． | 2－3 | －18 | $2-40$ | $2-55$ | 2－71 | 2－96 | 2－113 |
| Farm products（edible）distributors： |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Fresh fruit，vegetable wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | $2-2$ | 2－18 | 2－40 | 2－55 | 2－72 | 2－96 | 2－113 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Wine，distilled spirits wholusalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | $2-3$ | 2－18 | 2－40 | $<-55$ | 2－72 | 2－96 | 2－113 |
| Tobecco distributors．． | 2－3 | 2－18 | 2－40 | － 55 | 2－72 | 2.90 | 2－113 |
|  |  |  |  |  |  |  |  |
| Generel－11ne drug wholesalers．．．．．．．．．．．．． | 2－3 | 2－18 | 2－41 | 2－56 | 2－72 | 2－97 | 2－113 |
| Specialty－line drug，tolletries wholesaler | 2－3 | 2－19 | 2－41 | 2－5b | 2－72 | 2－97 | 2－113 |
| Industrial chemicals，explosives distributurs． | 2.4 | 2－19 | 2－41 | 2－56 | 2－72 | 2－97 | 2－113 |
| Peint，Varndsh mholeselers： |  |  |  |  |  |  |  |
| Paint wholesalers（with glass，wallpaper）． | － | 2－19 | 2－4］ | 2－56 | －72 | z－97 | 2－113 |
| Paint wholesalers（without gless，wallpaper）．．．．．．．．．．．．．．．．．．．．．．．． | $2-4$ | 2－19 | 2－4， | －－56 | $<-72$ | z－97 | 2－113 |
| Dry goods，apparel wholesalers：Clothing，furnishings，footwear wholesalers： |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| General－1ine clothing，furnishings wholesalers．．．．．．．．．．．．．．．．．．．．． | 2－4 | 2－19 | 2－41 | 2－56 | 2－72 | 2－97 | 2－113 |
| Men＇s，boys＇clothing，rumishings wholesalers．．．．．．．．．．．．．．．．．．．．．．． | $<-4$ | 2－19 | ＜－4 | 2－5b | 2－72 | 2－97 | 2－113 |
| Women＇s，children＇s clething，furnishings wholesale | 2－4 | 2－19 | 2－51 | 2－56 | 2－73 | 2－97 | 2－113 |
| Fur（dressed），fur clothing wholeselers．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 2－4 | 2－20 | 2－41 | 2－50 | 2－73 | 2－97 | 2－113 |
| Millinery，millinery supply distributors． | 2－4 | 2－20 | 2－4， | 2－50 | 2－73 | 2－97 | 2－113 |
| Shoe，footwear wholesalers．．．．．．．．． | 2－4 | 2－20 | 2－41 | －－56 | 2－73 | 2－97 | 2－113 |
| Work clothing mhoiesalers．．．．． | 2－4 | 2－20 | 2－4．2 | 2－57 | 2－73 | 2－97 | 2－113 |
| General－1ine dry goods wholesalers．． | 2－4 | 2－20 | 2－4i | $2-57$ | 2－73 | 2－97 | 2－11．3 |
| Spectalty－11ne dry goods wholesalers： |  |  |  |  |  |  |  |
| Hosiery wholesalers．．．．．．．．．．．．．．．． | －4，4 | 2－20 | 2.42 | 2－57 | 2－73 | 2－98 | 2－113 |
| Underxear wbolesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 2－5 | 2－20 | 2－42 | 2－57 | 2－73 | 2－98 | 2－113 |
| Notions wholesglers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 2－5 | 2－21 | 2－42 | 2－57 | 2－73 | 2－98 | 2－114 |
| Piece goods wholesalers．．．．．．．．．．．．． | 2－5 | 2－21 | 2－42 | 2－57 | 2－73 | 2－98 | 2－116 |
| Other specialty dry goads wholesulers | 2－5 | 2－21 | E－4， | 2－57 | 2－73 | 2－98 | 2－114 |
| Plece goods converters．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | $2-5$ | 2－21 | 2－42 | 2－57 | 2－73 | 2－98 | 2－114 |
| Furniture，hane furntshitgs wholesalers： |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Household furniture whulesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | ＜－5 | ＜－21 | 2－42 | 2－57 | 2－74 | 2－98 | 2－114 |
| Office furmiture distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | －－5 | 2－21 | 2－42 | 2－57 | 2－74 | $2-38$ | 2－114 |
| Hicme furnishings，floor coverings wholesslers： |  |  |  |  |  |  |  |
| China，glabsware，crockery wholesalers．．． | $2-5$ | 2－21 | 2－42 | 2－57 | 2－74 | 2－98 | 2－114 |
| Curtain，drapery wholesalers． | $\bigcirc-5$ | 2－22 | 2－63 | $2-58$ | 2－74 | 2－98 | 2－114 |
| Domestics wholesulers．．． | z－5 | 2－22 | 2－43 | 2－58 | 2－74 | 2－98 | 2－114 |
| Floor coverings wholegalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | z－5 | 2－22 | 2－43 | 二－58 | 2－74 | 2－98 | 2－114 |
| Other home furnishings，specialties wholesalers．．．．．．．．．．．．．．．．．．．．．． | 2－5 | 2－22 | 2－4，3 | 2－58 | 2－74 | 2－98 | 2－114 |
| Paper，ellied products wholesalers： |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Printing and fine paper distributors．．． | －－6 | 2－22 | 2－63 | ＜－58 | 2－76 | 2－99 | 2－114 |
| Stationery，ofrice supplies whulesslers | － | 2－22 | 2－43 | 2－58 | 2－74 | ＜－99 | 2－114 |
| Walpsper wholesalers．．．．．．．．．．．．．．．．．．．．．．．．． | $2-6$ | 2－23 | 2－43 | 2－58 | 2－7\％ | 2－99 | 2－114 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Grain merchants．．．．．．．．．．．．．．．． | L－t | －－23 | 2－5］ | －－58 | －－7\％ | 2－99 | －－114 |
| Hide，skin，raw fur wholesalers．．．． | 2－6 | 2－23 | 2－47 | 2－59 | 2－分 | 2－99 | 2－116 |
| Livestock（except horses，mules）distributors | 2－6 | 2－23 | 2－4．4 | 2－59 | ＜－75 | L－49 | 2－116 |
| Leaf tobacco dealers．．． | $2-+$ | 2－23 | 2－4．4 | 2－59 | 2－75 | 2－99 | 2－114 |
| Few wocl，wocl tops，mohair dealers | $2-6$ | 2－23 | 2 －tim | $<-59$ | 2－75 | 2－99 | 2－116 |
| Other farm products dealers．．．．．．．．．． | － | ＜－2． | $2-44$ | $2-59$ | く－15 | 2－99 | 2－11\％ |
| Automotive mholeselers： |  |  |  |  |  |  |  |
| Motor vehicle distributors； |  |  |  |  |  |  |  |
| New，used automobile distrlbutors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | －0 | 2－24 | 2－6， | $5-59$ $<-59$ | $2-75$ $2-75$ | 2－99 $2-99$ | 2－114 |
| Truck and tractor（road type dealersi．．．．．．．．．．．．．．．．．．．．．．．．．．．．Automotive equipment，tire，tube wholesalirs |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Wiring suppliea distributura．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | －$-\cdots$ | 2－34 | 2－4， | $\therefore-60$ | 2－7\％ | $\therefore 100$ | 2－115 |
| Electrios apparatus and equipment distriturars．．．．．．．．．．．．．．．．．．．． | 2－7 | $\therefore-25$ | 2－65 | $\therefore-10$ | 2－70 | －100 | 2－115 |
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| dentral－lint plumbing－heatue gocus | －－8 | 2－25 | －45 | －－0 | $\therefore 76$ | 2－100 | 2－115 |
| Plumbing ixture，supflies distributors．．．．．．．．．．．．．．．．．．．．．．．．．．． | i－8 | － | 4.5 | － 0 | $\therefore$－\％ | －200 | 2－115 |
| Lumber，constra：tion materiais fistributers： Lumber，millisorn thulesalers： |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |
| Iron，steel scrap dealers（without scrap processing and |  |  |  |  |  |  |  |
| preparation equipuent）．．．．．．． | $2 \cdot 12$ | 33 | 2－50 | 2－65 | 2－80 | 2－105 | 2－118 |
| Thste materials dealers： |  |  |  |  |  |  |  |
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| $\cdots \quad * *$ | ＊ | $\times$ | $x \times x \times x$ |  | $x * *$ | ＊ | $*$ | $\times$ | ＊ | ＊ |  | $\underbrace{2}_{\times \times \times}$ | ${ }^{*}$ | $\times \times$ | $x \times *$ | $\times \times x \times x$ | Albany－Schenectady－ Troy |
|  | $\times{ }^{x} \times$ | $\pm \times x$ | $x \times x \times x$＊$k * x *$ | $x \times$＊ | $x *$ r |  | $x \times$＊ | ＊ |  | $x * *$ | $\underset{x}{x} \times x \times x$ |  | $\times$ | $\xrightarrow{x} \times$ | $x \times$＊ | $x \vec{x} \times x \times x$ | Atlarts |
|  | －$\times$ |  |  | ＊＊$\times$ |  | ＊＊＊＊ | $x \times x$ | $\times$ | $x \times \times \times \times$ | $x \times *$ | $\underbrace{x+x+x}$ | $x \times x \times x$ | $\cdots$ |  | $x \times x$ |  | Baltimore |
| $\times \quad \times$＊ | $\times$ | ＊ | $x \times x \times x$ | $x \times x$ | $x \times x$ | ＊ | ＊ | $\times$ | $\times$ | $\times$ | $\stackrel{\sim}{*}$ | $\underbrace{*} \times$ | $\times$ | $*$ | $\times \times$ | $x \times x \times x$ | B1 rmingham |
|  | $x \times x$ | $x=x$ | $\times x \times 4 \times x \times x \times x$ |  | K× $\times$ |  | $x * *$ | ＊ | $\times x \times x$ ¢ |  | $x \times x \times x$ | $x \times x \times x$ | $\times$ |  | $x \times \times$ | $x \times x \times x$ x | Eoston |
|  |  | $x *$ 寿 |  | $\cdots x$ | $\stackrel{\sim}{x} \times$ | $x \times x \times$ | $x \times x$ | $\times$ | $x \times x \times x$ | $x \times *$ | $x \times x \times x$ | $x \times x \times x$ | $\times$ | $\underset{\sim}{x} \times$ |  | ＊＊＊＊＊＊ | Buffalo |
|  | $x * *$ | $x \times$＊ | $x \times x \times x \times x \times x \times x$ | $x \times x$ | $\pm x \times$ | ＊$\times x \times$ | $\pm \times x$ | $\times$ | $x \times x+x$ | $\cdots$ | $x * * x+$ | $x \times x \times x$ | $\times$ | $x+x$ |  | ＊＊x＊x＊ | Chis cago |
| $\underline{x \times x \times x \times x \times *}$ | $\underline{x} \times$ | $x \times \times$ | $x \times \times x \times x \times x \times x$ | $x \times *$ | $\stackrel{*}{*} \times$ | $x \times * *$ | $x x$ | $\stackrel{ }{*}$ | $x \times x$ K | ※KK | $x \times x \times *$ | $x \times \times x \times$ | $\times$ | $x \times x$ | $x \times x$ | $x \times x \times x$ | Cincinnati |
| $\underset{\sim x * x * * * * * * ~}{\text {＊}}$ | $4 \times x$ | $\cdots \times *$ |  | $x * *$ | $\underset{*}{*} \times$ | $x \times * \times$ | ＊＊＊ | $\times$ | $x \times x \times x$ | $x \times$＊ | $\times \times x \times x$ | $\times \times \times \times$ | $\times$ | $\cdots \times x$ | $\underset{\sim}{*} \times$ |  | Cleveland |
| $x \quad x \times$ | $\times$ | $\times$ | $x \times x \times *$ | $x \times x$ | $\times \times \times$ | $\times$ | $\times$ | $\times$ | $\times$ | ＊ | $\underset{\sim}{\sim} \times x$ | $x{ }_{x}$ | ＊ | $\underset{\sim}{\sim}$ | $x \times \ldots$ | $x{ }^{2} \times x \times$ | Columbus，Ohio |
|  | $x \times x$ | $x * *$ |  | $x \times x$ | $x$ ¢ $x$ | $\underset{x}{x} \times x$ | ＊＊＊ | $*$ | $x \times x \times x$ | $x \times x$ | $x \times x \times x$ | $\times \times \times \times \times$ | $\times$ | $x x x$ | $x \times$＊ | $\stackrel{\sim}{x+x \times x *}$ | Dallas |
|  | $x \times x$ | $x \times x$ |  | $\underline{x} \times$ | $\times \times \times$ | $x \times x \times$ | $x \times x$ | $\times$ | $x \times x \times x$ | $x \times x$ | $x \times x \times *$ | $x \times x \times x$ | $\times$ | $\stackrel{\sim}{x}$ | $x \times x$ | $4 x+x \rightarrow x y$ | Derver |
|  | $x \times$＊ | $x \times x$ | $x \times x \times x \times x \times x \times$ | $x \times x$ | $x \times x$ | $x \times * *$ | $x \times x$ | ＊ | $x \times x \times x$ | $x \times x$ | $x \times x \times k$ | $x \times x \times x$ | $\times$ |  | $\stackrel{x}{x} \times$ | ＊$\times$ x $\times$＊${ }^{\text {x }}$ | Detroft |
|  | $x \times x$ | $x \times x$ | $\times \times \times \times x \times x \times x \times$ | $x \times \times$ | $\underline{x} \times$ | $x \times * *$ | $x \times x$ | K |  | $x \times *$ | $\underline{x \times x} \times$＊ | $x \times x \times x$ | $\times$ | $x * *$ | $x \times x$ | $x \times x \times x \times$ | Houston |
| $x \times x \times \times x \times x \times 4$ | $x+x$ | $x x=x$ |  | x $\times$ x |  | $x \times x \times$ | $x \times x$ | $\times$ | $x \times x \times *$ | $x \times x$ | $x \times x \times x$ | $\times \times \times \times \times$ | $\times$ | $\cdots \times \times$ |  | $x \times x \times x$ x | Indianapolis |
|  |  |  |  | x $\times$＊ | $x \times x$ | $x \times x \times$ | $x \times x$ | $\times$ | $x \times x \times x$ | $x \times x$ | $x \times \times x$ | $4 \times x \times x$ | $\star$ | ＊＊ | $x \times$ | $x k x \times x \times$ | Kansas C1ty |
| $\underset{\sim}{* * * x * * * * * * ~}$ | ＊＊＊ | $x \times x$ | $x \times x \times x \times x \times x \times$ | $x \times x$ | $\star \times \times$ | $x \times x \times$ | $x * *$ | $\times$ | $x \times x \times x$ | $x * *$ | $x \times x \times x$ | ＊$\times \times{ }^{*}$ | $\star$ | $\cdots \times$ | $x \times x$ | $\times \times \times \times \times \times$ | 1 cos Angeles－Long Beach |
| $\because x$ | $\times$ | $\times$ | $\times \times \times \times \quad *$ | $\times \times *$ | \％ $\mathrm{H} \times$ | $\times$ | $\times$ | $\times$ | $\times$ | ＊ | $\underbrace{}_{x \times x}$ | $\underbrace{\infty}_{x}$ | $\times$ |  | $x \times x$ | $x x<x x$ | Louisville |
|  | $x \times x$ | $x \times *$ | $x \times x \times x \times x+x$ | $\times$ | $x \times x$ | $x \times x$＊ | $x \times \times$ | $\times$ | $\underset{x}{x} \times x+x$ |  | $x \times x \times x$ | $\overbrace{x+x \times x}$ | ＊ | $x \propto:$ | $\times \times \times$ | $x \times x \times x \times$ | Mi． waukee |
| x $\times \times \times \times \times \times \times \times x$ | $x \times *$ | $x \times x$ |  | $x x^{4}$ | ＊＊ |  | $\cdots \times{ }_{x}$ | $\times$ | メ $\times$＊$\times$＊ | ${ }^{x \times x}$ | x $\times \times x$＊ | $\times \times \times \times \times$ | $\times$ | $x \times x$ |  | ＊＊が炏 | Minneapolis－St．Paul |
|  | $x \times x$ | $x * *$ |  | $x \times \underline{x}$ | ．$* * *$ | $x \times x \times$ | $x \times x$ | $\times$ | $\times \times \times \times \times$ | $x \times x$ | $\stackrel{x}{*} \times x \times$ |  | $\star$ | $\cdots x$ | HK× | メメメス＊ | New Orlears |
| $\underline{* * * * * * * * * * ~}$ | $x \times *$ |  | $\underset{*}{* * * * * * * * * * ~}$ | $\times \times \times$ |  | $x \times x \times$ | $x \times x$ | $*$ | $\times$ | ＊＊＊ | $x+x+x$ | $\underset{x}{x+x \times x}$ | ＊ | $x \times x$ | $x \times x$ | $x \times x \times x \times$ | New York－Northeastern New Jersey |
| $\underline{x} \times x \times x \times x \times x+x$ | $x \times x$ | $x \times x$ | $\times x \times x \times x \times x \times x$ | $\underset{x}{x} \times$ | 大ッK | $x \times x \times$ | KK＊ | ＊ | $\forall x \times x \times$ | $x * *$ | $x \times x \times x$ | $x \times x \times x$ | $\times$ | $x \times x$ | $x \times x$ | $x \times x \times x \times$ | Philadelphia |
| ＊$\times \times \times \times \times \times \times \times *$ | $x \times *$ | $x \times x$ |  | $k \times x$ | $x \times x$ | $x \times x \times$ | $x \times x$ | $\times$ | $x \times x \times \times$ | $x \times x$ | $x \times \times \times x$ | $x-x \times x$ | $\times$ | $x \times x$ | $x \times x$ | $x \times x$ ¢ $x+x$ | Pittsburgh |
|  |  | 以 $x \times$ |  | $x \times x$ | $x \times x$ | $x \times x \times$ | $x \times x$ | $\times$ | $x \times x \times x$ | $x \times x$ | $x \times x \times x$ | $x * * x *$ | $\times$ | $\stackrel{x}{*} \times$ |  |  | Portland，Ore． |
|  | $x \times \times$ | ＊＊$\times$ | $x \times x \times x+x+x+x$ | $x \times x$ |  | $\stackrel{x}{x} \times x$ | $x \times x$ | $\times$ | $\underset{\sim}{x} \times x \times x$ | Kx $x$ | $\underset{x}{x} \times x$＊ | $x \times x \times x$ | $\times$ |  | $x \times \times$ | $x \times x \times x \times$ | Providence |
| $\underset{x \times x \times x \times x \times *}{ }$ | $\times \times \times$ | $\times \times \times$ | $x \times x \times * x \times x \times x$ | $\times x$ |  | $\underline{4 x} \times$ | Kんk | $\times$ | $\times \times \times \times \times$ | $\stackrel{\wedge}{x} \times$ | $\times \times \times \times \times$ | $x \times x \times x$ | $\times$ | $\times \times$＊ | $x * *$ | $x \times x \times x$ | St．Louls |
| $\pm \quad x x$ | ＊ | $*$ | $x \times x \times{ }^{x}$ | $x \times x$ | $x * *$ | ＊ | ＊ | ＊ | ＊ | ＊ | $\underbrace{}_{x \times x}$ | $\underbrace{\infty}_{x}$ | $\cdots$ | $x \times$ | $x * *$ | $\underbrace{x}_{x \times x \times x}$ | San Antonio |
| $x \quad x$ | $\times$ | ＊ | $x \times x \times \times$ | $x ヵ x$ | ${ }^{*} \times$ | $\times$ | $\star$ | $\times$ | $\times$ | $\times$ | $x \times *$ | $\times \times \times$ | $\times$ | $\times$＊ | $x \times x$ | ${ }^{x} \times x \times x$ | San Diego |
|  | $x x^{x}$ |  |  | $x * *$ | $\underline{x} \times$ | $x \times * *$ | $x * x$ |  | $x \times * x \times$ | $\times \sim *$ | $x \not x x \times x$ | $m_{x \times x \times x}$ | $*$ |  | $x \times *$ | $x \propto x x \times x$ | San Francisco－Dakland |
|  | $x \times x$ | $x \times x$ | $x \times x \times x+x \times x \times$ | $x \times *$ | $x \times x$ | $\times \times x$＊ |  |  |  | $x \times x$ | $x \times$＊$\times$ K | $x * * * *$ | $\times$ | $\times \times \times$ | $x \times x$ | $x \times \times \times \times$ | Seattle |
|  | $\underline{x} \times \underline{x}$ | $\times \times *$ | $x \times x \times x \times x * \times r$ | $x \times x$ |  | $x * * *$ | $\times \times \times$ |  | $\pm \times * \times \times$ | $\times \times \times$ | $x \times * * *$ | $x \times \times \times \times$ |  | ＊＊＊ |  | $\underset{x}{x} \times x \times x$ | Washington，D．C． |
| ＊$x$＊ | $\star$ | ＊ | $x \times x \times x$ | $x \times x$ | $x \times *$ | ＊ | $\times$ | ＊ | ＊ | $\star$ | $\underbrace{*}_{x \times x}$ | $\underbrace{\times \times \times}$ | $\times$ | $\underbrace{}_{x}$ | $x \times x$ | $\underbrace{}_{* \times \times \times x}$ | Youngstown， |

Table 3A MERCHANT WHOLESALERS． $195+$－CREDIT，RECEIVABLES，BAD DEBT LOSSES－UNITED STATES，BY KIND OF BUSINESS
Establishments，Sales，and Credit Ratus

| Kind of business | Ail establishmente |  | Estublishments repos ift |  |  | ＊dit sulee |  | Establishment： <br> repow Ine mash sales onty |  | Establishmetits not reporing cash－ cred！：data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sules，ash and credit （ 1 1，000） | Number | Sales，cash and eredit $(\$ 1,000)$ | $\begin{gathered} \text { Credi : } \\ \text { sales : } \\ \text { percent } \\ \text { sales } \end{gathered}$ | ```End-or-year receivables 4.5 permont of s&1, s``` | $\begin{gathered} \text { Bud dett } \\ \text { lossut us } \\ \text { jurcchit } \\ \text { of sules } \end{gathered}$ | Number | Sales $(\$ 1,000)$ | Number | Sales (枓, 000) |
| Merchant wholesalers，total．．．．．．．．．．．．．．．．．．． | 165，153 | 102．100， 21 | 118，008 | 74，147，085 | 88.3 | 8.4 | 0.14 | 13，715 | 7，315，84，5 | 33，430 | 19，033， 991 |
| Gmcery，confectionery，meat wholesalers： General－lune grocery wholesalers．．．．．．．．．．．．．．．．．．．．．．．．． | 1，120 | 7．35．3， 60 | 2，390 | 5，463，091 | 84.7 | 3.8 | 0.06 | 259 | 43＊， 201 | 1.71 | 1．455，208 |
| Voluntary group grocery wholesalers．．．．．．．．．．．．．． | 574 | $2,463,754$ | $\cdots 71$ | 1，909，n91 | 81.8 | 3.2 | 0.00 | 27 | 173，532 | 76 | 380，533 |
| Retaller cooperative food wholesalers．．．．．．．．．．．．． | 193 | 1， 1788,175 | 127 | －914，208 | 91.8 | 3.0 | （z） | 28 | 129，299 | 38 | 254， 6.68 |
| Cash－carry food depots．．．．．．．．．．．．．．．．．．．．．．．．．． | 291 | 139，950 | 50 | －4，140 | 15.1 | 0.5 | （z） | 143 | 58，398 | $\square 2$ | 34，412 |
| Other general－line grocery wholesalers．．．．．．．．．．．． | －， 202 | 3，451， 77 | 1，730 | 2，595，052 | 84.8 | 4.0 | 0.09 | 41 | 73，972 | 4，5 | 782.055 |
| Confectionery wholesalers． | 1，904 | 527， | 1，227 | 360，370 | $0 \cdot .3$ | 5.0 | 0.09 | 227 | 29，317 | 455 | 131，759 |
| Fish，seaiocd distributors．．．．．．．．．．．．．．．．．．．．．．．．．．． | 1，808 | 653，098 | 1，127 | 494，575 | 81.9 | 5.8 | 0.14 | 236 | 30， 2.23 | 445 | 1．13，500 |
| Meat，meat products wholesalers．．．．．．．．．．．．．．．．．．．．．． | 4，357 | $2,80+193$ | 3，0e 3 | 2，200，073 | 87.0 | 4.3 | 0.11 | 394. | 67，908 | 900 | 598，212 |
| Specialty－line grocery wholesalers．．． | 9，221 | 5，919，943 | 5，508 | 4，218，673 | 85.3 | 4.9 | 0.07 | 1，002， | 226，401 | 2，591 | 1，674，919 |
| Bakery，restsurant，hotel supply houses．．．．．．．．．． | 438 | 215，41．4 | 319 | 100，885 | 87.0 | 8.1 | 0.21 | 31 | 2，698 | 88 | 51，831 |
| Bread，bakery goods distributora．． | 800 | 100，478 | 137 | 91，892 | 00.4 | 5.8 | 0.07 | 165 | 21，048 | 298 | 47，538 |
| Canned food mholesalers．．．．．． | 928 | 621，220 | 718 | 481，705 | 87.3 | 4.7 | 0.09 | 60 | 15，318 | 150 | 124．199 |
| Coffee，tea，spice wholesaler | 488 | 1，60t， 380 | 176 | 1，118，917 | 92.9 | 3.9 | （2） | 27 | 64，2162 | 85 | 423．301 |
| Dairy products distributors． | $\therefore 281$ | 1，340， 279 | 1，18？ | 911，815 | 84.8 | 4.4 | 0.07 | 208 | 48，544 | 88. | 379，920 |
| Flour distributors．．．．． | 170 | 108，303 | 1.5 | 89，488 | 93.4 | 8.1 | 0.22 | 6 | 391 | 39 | 18，424 |
| Frosted，frocen food distribut | 610 | 455，382 | 481 | 38＋，910 | 74.4 | 4.9 | 0.08 | 22 | 3，715 | 107 | ＋5，257 |
| Soft drink distributors．．．．．．．．．．．．． | 1，142 | 165，9，5 | 475 | 94．769 | 58.7 | 5.9 | 0.10 | 311 | 21，340 | 350 | 47.856 |
| Other grocery specialty wholesalers．．．．．．．．．．．．．． | 2,364 | 1，240，070 | 1，550 | 880，292 | 82.8 | 5.0 | 0.08 | 232 | 49，185 | 582 | 316.593 |
| Farm products（edible）distributors： |  |  |  |  |  |  |  |  |  |  |  |
| Poultry，poultry products distributors．．．．．．．．．．．．．． | －， 060 | 1，475，195 | 1，50，3 | 2，100，510 | 85.3 | 3.0 | 0.06 | 390 | 105，398 | 727 | 2ns， 287 |
| Fresh fruit，vegetable wholesalers．．．．．．．．．．．．．．．．．．． | セ，520 | 3，201，739 | －，493 | 2，404， 235 | 82.8 | 4.0 | 0.11 | 776 | 278，890 | 1，251 | 1553，008 |
| Beer，wine，distilled splrits wholesalers： |  |  |  |  |  |  |  |  |  |  |  |
| Beer，qle distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 5，791 | 2，311，181 | 2，245 | 1，147，000 | 52.5 | 4.7 | 0.10 | 2，023 | 876，141 | 923 | 288，040 |
| Wine，distilled spirits wholesalers．．．．．．．．．．．．．．．．．． | 1.518 | 3，375，753 | 1，032 | 2，512，511 | 89.8 | 9.8 | 0.09 | 308 | 369，593 | 178 | 493，049 |
| Tobecco distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | $\therefore 8.88$ | 3，208，929 | $\therefore 304$ | 2，709，581 | 70.8 | 4.0 | 0.07 | 204 | 98，574 | 348 | 400，769 |
| Drugs，chemicals，㫙lied products wholesalers： |  |  |  |  |  |  |  |  |  |  |  |
| General－line drug wholesalers．．．．．．．．．．．．．．．．．．．．．．． | 392 | 1，273，114 | 33 t | 1，098，018 | 95.1 | 9.5 | 0.09 | 3 | 4，917 | 53 | 170，179 |
| Specialty－line drug，tolletries wholesalers．．．．．．．． | 2，409 | 900， 618 | 1，050 | （045，392 | 90.0 | 7.5 | 0.08 | 140 | 28，350 | 619 | 227.876 |
| Industrial chemicals，explosives distributors．．．．．．． | 1，878 | 923，24\％ | 1，350 | 682，514 | 96.3 | 8.7 | 0.11 | 48 | 34，922 | 480 | 205，800 |
| Paint，vamich wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．． | 1，158 |  | 933 | －118，700 | 91.8 | 11.1 | 0.25 | 13 | ${ }_{6} 98$ | 212 | 53，493 |
| Paint wholesalers（with glass，wallpaper）．．．．．．．． | 503 | 120，447 | 398 | 88，423 | 86.9 | 12.1 | 0.27 | 4 | 300 | 101 | 31，724 |
| Paint wholesalera（without glass，wallpaper）．．．．． | 655 | 152，424 | 535 | 130，277 | 95.1 | 10.5 | 0.23 | 7 | 398 | 111 | 21，769 |
| Dry goods，apparel wholesalers： |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| General－line clothing，furmishings wholesalers．．． | 797 | 296，157 | t．14 | 239，540 | 93.0 | 11.8 | 0.17 | 37 | 4，261 | 146 | 52，45t |
| Men＇s，boys＇clothing，furnishings wholesalers．．． | 761 | 384，769 | 6.4 | 302，968 | 97． 7 | 13.2 | 0.13 | 12 | 0.56 | 135 | 81，145 |
| Women＇s，children＇s alothing，furmshings wholesalers． | 1，299 | 50b， 298 | 1，048 | 438，865 | 98.1 | 10.8 | 0.15 | 14 | 1，16t | 237 | 12t， 267 |
| Furs（dressed），fur clothing wholesalers．．．．．．．． | 324 | 94， 317 | 256 | 80，570 | 94.8 | 20.6 | 0.35 | 5 | 144 | 63 | 13，597 |
| kellinery，millinery supplies distributors | 353 | 81，953 | 309 | 68，999 | 97.8 | 11.7 | 0.41 | 1 | （D） | 43 |  |
| Shoe，footwear wholesalers．． | 583 | 353，979 | 490 | 273，809 | 98.5 | 14.8 | 0.24 | 16 | 2，908 | 77 | 77，262 |
| Work clothing wholesalers． | 135 | 49，138 | 110 | 35，245 | 9.6 | 10.9 | 0.14 | 2 | （D） | 23 | （D） |
| General－line dry goods wholesalers． | 132 | 393，580 | 94 | 291，392 | 97.7 | 13.4 | 0.10 | 2 | （D） | 36 | （D） |
| Specialty－line dry goods wholesalers． | 4，188 | 1，905，499 | 3，384 | 1，557，535 | 94.3 | 11.0 | 0.14 | 100 | 10，477 | 704 | 397，487 |
| hinciery wholesalers．．． | 471 | 200，192 | 379 | 210，499 | 95.1 | 9.4 | 0.10 | 21 | 2，929 | 71 | 46，814 |
| Underwean wholesalers． | 164 | 71，420 | 126 | 52，750 | 97.4 | 9.5 | 0.13 | 10 | 4.58 | 28 | 18，212 |
| Notions wholesalers．． | 770 | 198，449 | ${ }^{2} 37$ | 160，051 | 97.8 | 10.1 | 0.16 | 18 | 1，272 | 117 | 37．126 |
| Plece goods wholesalers．．．．． | 1，663 | 975，319 | 1，371 | 800，117 | 94.8 | 11.8 | 0.15 | 23 | 3，276 | 269 | 177，526 |
| Other specialty－ine dry goods wholesalers．．．．．．． | 1，120 | 460，119 | 871 | 334，168 | 95.8 | 10.8 | 0.14 | 30 | 2，142 | 219 | 123，809 |
| Plece gooda converters．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 817 | 1，503，962 | 0.59 | 1，198，293 | 98.1 | 9.2 | 0.10 | 2 | （D） | 156 | （D） |
| Furniture，home furnichings wholesalers： |  |  |  |  |  |  |  |  |  |  |  |
| Furniture（household，office）wholesalers．．．．．．．．．．． | 1，976 | 697，825 | 1，493 | 5n9，638 | 92.2 | 10.5 | 0.19 | 72 | 11，022 | 411 | 110，565 |
| Household furniture wholesalers．．．．．．．．．．．．．．．．．．． | 1，058 | 403，630 | 778 | 370，402 | 90.7 | 10.0 | 0.22 | 51 | 9，009 | $22^{\circ}$ | 84， 214 |
| Office furniture distributors．．．．．．．．．．．．．．．．．．．．． | 918 | 234，195 | 715 | 199，230 | 95.2 | 11.5 | 0.13 | 21 | 2，＋13 | 282 | 32，340 |
| Home fumishings，floor coverings wholesalers．．．．．． | 2，839 | 1，384，650 | 2，207 | 1，109，443 | 94.1 | 11.8 | 0.20 | 93 | 13，615 | 539 | 201，542 |
| China，glassware，crockery wholesalers ．．．．．．．．．． | 538 | 175，206 | 40 | 126，253 | 93.2 | 10.8 | 0.20 | 23 | 4，965 | 75 | －1，008 |
| Curtain，drapery wholesalers．．．．．． | 101 | 68，874 | 131 | 52，853 | 94.7 | 10.5 | 0.13 | 4 | 113 | 2 r | 15，908 |
| Domestics wholesalers．．．．．．． | 237 | 125，769 | 18. | 107，505 | 96.5 | 10.9 | 0.14 | 3 | 78 | 48 | 1\％，08t |
| Fioor coverings wholesalers．．．．．．．．．．．．．．．．．．．．．．．． | 773 | 600，703 | 55t | 535，510 | 97.5 | 12.5 | 0.26 | 21 | 2，179 | 4 ar | 13，075 |
| Other home furniahings，specialties wholesalers．． | 1，130 | 416，038 | 794 | 287，272 | 94.9 | 11.4 | 0.17 | 42 | ¢，301 | 294 | 122，405 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Printing and flae paper distributors．．．．．．．．．．．．．．．． | 865 | 1，243，002 | 7031 | 1，040，570 | 97.2 | 9.9 | 0.09 | ， | 1，437 | 15t． | 205.995 |
| Stationery，office suppliea wholesalers．．．．．．．．．．．．． | 1，564， | 369，772 | 1，119 |  | 22.3 | 10.8 | 0.19 | 33 | 2，980 | 412 | 103，894 |
| Wallpaper mholesalers．．．．．．．．．． | 193 | 45，625 | 256 | $34 ., 446$ | 93.8 | 14.8 | 0.20 | 14 | 1，005 | 23 | 7，974 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Cotton merchants．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 581 | 2， 10.108 |  | $604,955$ |  |  |  | $270$ | $1,433,394$ |  |  |
| Gratn merchanta．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 975 | 3，983，704 | 305 | $1,228,974$ | 55.5 | 2.7 | $(Z)$ | $310$ | $1,772,78$ | $3+0$ | $987,744$ |
| Hude，axin，ram fur wholesakers．．．．．．．．．．．．．．．．．．．．．． | 577 | 428，489 | 352 | 296，834 | 70.5 | 9.2 | 0.19 | 127. | 56，251 | 7 | 17，4\％ |
| Livestock（except horses，mules）distributors．．．．．． | 669 | 828，24． | 152 | 203，840 | ＋4．9 | 1.5 | （Z） | 292 | 473，170 | 22 F | 211，282： |
| Leaf tobecco dealers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 234 | 304，224 | 98 | 143，061 | 82.7 | 9.9 | （2） | 54 | 71，772 | 82 | 89，391 |
| Raw wool，wool tope，mohalr deslers．．．．．．．．．．．．．．．．．．．．． Other farm products（raw materials）distributors．．． | 282 | 481,524 529,600 | 175 340 | 379,932 $370,54 i^{\prime}$ | 97.3 86.0 | 5.3 5.2 | （2） | 43 89 | 35,007 71,718 | 105 | he， 81,243 |

D Withheld to avoid disclosing figures for individual companies

[^64]Table 3A MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-UNITED STATES, BY KIND OF BUSINESS-Con. Establishments, Sales, and Credit Ratios


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$z$ Lavit than 0.01 yorectat.
Heprosentes aro.

Table 3A MERCHANT WHOLESALERS CREDIT, RECEIVABLES, BAD DEBT LOSSES-UNITED STATES, BY KIND OF BUSINESS-COn
Estabhishments, Sales, and Credit Ratios

| Kind of business | All establishments |  | Establituments reportine credit sales |  |  |  |  | Estatiliatmentsreporting cush aales only |  | $\begin{aligned} & \text { Estat ishment not } \\ & \text { ruport nut asth- } \\ & \text { reredt data } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nunture | Sules, cash and credit (in, 000) | Number | Sales, "ash and credt ( $\$ 1,0 \times 0$ ) | Credit sales as percent of sales | End-of-yvar recelvatlee as furesn of nales | Basd debt losse: Fircent of sale | Nuraber | $\begin{aligned} & 5 \mathrm{cles} \\ & ([1,000) \end{aligned}$ | Number | $\begin{aligned} & \text { Sale: } \\ & (\$ 2,000) \end{aligned}$ |
| hinery, equipment, sups lies distributors-Cont |  |  |  |  |  |  |  |  |  |  |  |
| Transportation equipment distributors.............. | 1,00. | 37t, (14.8 | 7,1 | 275,052 | 84.7 | 口. | 0.1 |  | 4,217 | 203 | 4.0,974 |
| Aircraft, aeronautical equipment, parts dis- <br> tributors. | -50 | 13,782 | 358 | 114,752 | 39.6 | 10.5 | 0.15 | $1 \%$ | 2,407 | 78 | [2, 921 |
| Marine machinery, equipment distributors | 400 | [.4.573 | 295 | 99,315 | 80.1 | 8.9 | 0.22 | $1+$ | - 380 | 92 | 2, 8,877 |
| Railroad equipment distributors................. | 8. | U, imi | 55 | 40,507 | 98.1 | 9.0 | (z) |  | 334 | 20 | 1,205 |
| Other transportation equilyent distributors...... | 70 | - ${ }^{\prime \prime-1}$ | 53 | 16,477 | 89.5 | 9.1 | 1.0+ | 4 | 994 | 13 | 4,170 |
| Hetals, metalwork (except scrap) distributors: |  |  |  |  |  |  |  |  |  |  |  |
| Iran, steel and products distributors................. | 2, 54.93 |  | ${ }_{\text {, }}, 158$ | 1,765,205 | 95.0 92.3 | 8.0 | 0.17 0.0 | ${ }_{3}^{8.4}$ | 13,901 87,301 | 451 | 395.107 299,102 |
| Scrap, waste materials dealers: |  |  |  |  |  |  |  |  |  |  |  |
| Iron, steel scrap dealers........................... | 3,719 | 1,213,1.00 | 1,774 | 968,203 | 94.0 | 8.8 | 0.07 | 1,27t | 80,011 | 26 | 16.4.92b |
| Iron, steel scrap dealers (with processing, preparstion equipment) | $\therefore 202$ | 801,35.' | 1,368 | 001,283 | 93.7 | 8.0 | 0.08 | 5,3 | 52,44 | 351 | 8", 20 |
| Iron, steel scrap dealers (wI thout processing, preparation equipment)........................................ | 1,517 | 411,788 | 4nct | 30c, 920 | 20.4 | $\square .7$ | 0.05 | 4.33 | 27,51,2 | 418 | 77, 30\% |
| Waste materials dealers.. | $\therefore, 470$ | 1,192,450 | $\therefore, 505$ | 921,468 | 44.9 | 4.8 | 0.09 | 1,152 | 9t, 217 | 813 | 174,785 |
| Nonferrous metallic scrap | 1,518 | 500, ${ }^{\text {a }}$ : | 793 | 387,004 | 92.6 | 5.1 | 0.09 | $4{ }^{4} 82$ | 5e, 91.2 | 235 | 54, 55.4 |
| Weste paper dealers............................... | 1.124 | 218,239 | 0 iz | 20,9, 729 | 48.2 | 7.2 | 0.01 | 328 | 16,471 | 174 | 32,039 |
| Wiping cioth dealers.............................. | 229 | 48,3+5 | 254 | 33,492 | 98.1 | 9.8 | 0.12 |  | ${ }^{258}$ | ${ }^{03}$ | 14, 4.45 |
| Rags, textile maste dealers....................... | 784 815 | 250, 528 174,206 | 575 358 | 208,003 <br> 120,200 | 74.5 | 7.8 8.9 | 0.10 0.09 | 120 205 | -12,959 | $\begin{array}{r}84 \\ 252 \\ \hline\end{array}$ | 32,358 40,887 |
| Other merchant whalesalers: |  |  |  |  |  |  |  |  |  |  |  |
| Amusenent, sporting goods distributors........ | 2,514 | 952,711 | 2,24.4 | 7n1, 47 | 90.8 | 12.7 | 0.22 | 80 | 10,040 | 490 | 181,024 |
| Caneras, photographic supplies distributors...... | 484 | 233,11e | 371 | 168,527 | 91.8 | 14.3 | 0.16 | 8 | 1,335 | 105 | 43,254 |
| Sporting goods mholesalers..................... | 579 | 233,998 | 455 | 200,391 227813 | 92.0 | 11.8 | 0.26 | 10 30 | 2,494 |  |  |
| Toys, games, flyeworis wholesalers............... Other recreational goods wholesalers........... | 805 <br> 0.4 | -77, 62\% |  | 227,813 $1+4,410$ | 78.0 87.8 | 12.9 | 0.26 0.19 | 30 20 | 2,040 | 143 | 4,773 40,886 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Book, magazine, zewspaper wholesale | 1,919 | 197, 204 | 1,241 | 519,834 | 75.8 | 7.4 | 0.08 | 212 | 29,752 | $46 t$ | 147,6,20 |
| Coal wholesalers............... | 700 | 744,189 | 500 | 467, 078 | 96.7 | 11. | (2) | 38 | 10,842 | 102 | 316,269 |
| Farm supplies wholesalers................................Feed wholesalers...............Ferthiner, agricultural chemical distributors...Seed wholesalers...................... | 2,347 | 1,574,642 760,302 | 1,005 | $1,065,424$493,130 | 81.679.7 | 5.35.0 | 0.100.08 | $\begin{array}{r}173 \\ 88 \\ \hline\end{array}$ | 203, 990 | 569 | 34,523 |
|  |  |  |  |  |  |  |  |  | 108,075 | 308 |  |
|  | 507641¢ | 280,597476,148 | 33.517 | 171,053363,388 | 84.5 | 5.1 | 0.13 | 34 | 40,140 | 139 | 1.9,404 |
|  |  |  |  |  | 81.7 | 5.9 | 0.23 | $\begin{aligned} & 37 \\ & 14 \end{aligned}$ | $\begin{aligned} & 14,384 \\ & 492 \end{aligned}$ | $\begin{aligned} & 87 \\ & 35 \end{aligned}$ | $\begin{aligned} & 96,376 \\ & 15,452 \end{aligned}$ |
| Other farm supplies wholesaler | 232 | 53,595 | 83 | 37,852 | 92.8 | 4.9 |  |  |  |  |  |
| Jewelry wholesalers. Ceneral-1ine jewelry wholesal Clocks, watches wholesalers. Costume jewelry wholesalers.. Precious stones distributors. Watch materials, jewelers' tools distributors. Other jewelry wholesalers. | 2,741 | 825,459 <br> 143,549 <br> 13939 | 2,217189 | 463,022114,017 | 87.2 | 18.923.7 | 0.270.41 | 90 | 11,700 | 43. | 150,47127,899 |
|  | 234 |  |  |  |  |  |  | , |  |  |  |
|  | 355 | 124,380 | 293 | 101,577 | 72.1 | 1.45 | 0.24 |  | 764 | 56 | 22,039 |
|  | 513 | 132,621 | 431 | 107,554 | $95 . ?$ | 13.520.3 | 0.24 | ${ }_{23}$ | t,048 |  |  |
|  | 498 | 202,508 | 414 | $\begin{aligned} & 1 n_{2}^{2}, 751 \\ & 21,088 \end{aligned}$ | 94.2 |  | 0.22 | 23 |  | ti | 33,809 4.584. |
|  | 172 | 30,719 | 74 |  | 92.5 | 19.4 | 0.25 | 36 | 2,479 | 189 | 38,073 |
|  | 969 | 191, 582 |  | 151,030 |  |  |  |  | 2,479 |  |  |
| Petroleum products distributors..................... | 2,260 | 1,415,388 | 938 | 813,997 | 93.6 | - 3 | 0.07 | 54 | 10,771 | 1,268 | 591,620 |
| Gift, art goods, greeting card wholesklers. Gift, art goods mholesslers............................ Greeting card distritutors. | 983735248 | $\begin{aligned} & 190,307 \\ & 140,213 \end{aligned}$ | $\begin{gathered} 582 \\ 58 \\ 5.4 \end{gathered}$ | 142,983111,08711,294 | 87.093.763.1 | 11.5 | 0.22 | 58 <br> $3 \%$ <br> 26 | 7,449 | 243 | 39,875 |
|  |  |  |  |  |  | $\begin{array}{r} 1: .1 \\ 9.3 \end{array}$ | $\begin{aligned} & 0.22 \\ & 0.25 \end{aligned}$ |  | $\begin{aligned} & 2,047 \\ & 5,412 \\ & \hline, 037 \end{aligned}$ | 177 | $\begin{aligned} & 20,489 \\ & 13,38 \mathrm{r} \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Flower, butb, plant mholesalet | 966851115 | $\begin{aligned} & 222,242 \\ & 193,270 \\ & 29,672 \end{aligned}$ | $\begin{aligned} & 712 \\ & 628 \\ & 84 \end{aligned}$ | $\begin{array}{r} 180,303 \\ 155,325 \\ 24,978 \end{array}$ | 85.784.891.6 | 12.8 | 0.30 | 4 | 2,258 | 210 | 38,481 |
| Flower (cut), potted plant wholesalers........... |  |  |  |  |  | $\begin{aligned} & 12.0 .4 \\ & 15.5 \end{aligned}$ | 0.200.52 | $3 ?$7 | $\begin{array}{r} 3,85,2 \\ 300 \end{array}$ | $\begin{array}{r}186 \\ 24 \\ \hline\end{array}$ | 34,0934,088 |
| Bulb, plant distributors........................... |  |  |  |  |  |  |  |  |  |  |  |
| Forest products (except lumber) distributors <br> General merchandise distributors.. Leather goods wholesalers.. <br> Musical instrument, sheet wusic wholesalers. Industrial yarns mbolesalers............................. Bags, bagging, turlap (textiles) distributors.... Food, beverage basic materials distributors. All oiher merchant whotecalers.. | $\begin{array}{r} 4,076 \\ 069 \\ 594 \\ 454 \\ 509 \\ 222 \\ 059 \\ 325 \\ 64 \end{array}$ | $\begin{array}{r} 3,031,252 \\ 29,871 \\ 814,291 \\ 15,5979 \\ 192,142 \\ 191,250 \\ 239,072 \\ 50,630 \\ 637,417 \end{array}$ | $\begin{array}{r} 2,527 \\ 225 \\ 351 \\ 339 \\ 3769 \\ 260 \\ 488 \\ 1.17 \\ 353 \end{array}$ |  |  85.1 <br> 93.7  <br> 85.1  <br>  75.7 <br> 73.7  <br> 97.4  <br> 97.4  <br> 93.8  <br> 84.8  <br>  69.2 | $\begin{array}{r} 7.2 \\ 6.7 \\ 8.5 \\ 11.0 \\ 23.3 \\ 9.0 \\ 7.6 \\ 3.3 \\ 1.2 \\ \hline \end{array}$ | $\begin{aligned} & 0.08 \\ & 0.08 \\ & 0.08 \\ & 0.17 \\ & 0.24 \\ & 0.08 \\ & 0.14 \\ & (z) \\ & (z) \\ & \hline \end{aligned}$ | 34814034271655183537 | $\begin{array}{r} 81,037 \\ 22,834 \\ 8,104 \\ 2,151 \\ 1,293 \\ 1,077 \\ 5,325 \\ 34,532 \\ 11,620 \end{array}$ | $\begin{array}{r} 1,211 \\ 284 \\ 209 \\ 88 \\ 117 \\ 53 \\ 107 \\ 99 \\ 254 \\ \hline \end{array}$ | $\begin{array}{r} 727,320 \\ 87,133 \\ 218,222 \\ 35,511 \\ 48,616 \\ 67,192 \\ 53,117 \\ 54,57 \\ 180,853 \\ \hline \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |

D Witheld to avoid diaclosing figures for individual companies. $z$ Less than 0.01 percent. ... Represents zero.

Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS

Establishments, Salcs, and Credit Ratios


[^66]

Table 3B MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

| Standard metropolitan area kind of business | All establishments |  | Etablishments reporting credit saies |  |  |  |  | Establishments reporting cain sales only |  | Establishments not reportine eash-uredit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mumber | Sales, cash and credit (: 1, and | Number | Sales, cash and credit ( $\$ 1,000$ ) | Credit <br> salea as percent of sales | End-of-year receivables as percent of sales | Bad debt lossus as percent of sales | Number | $\begin{aligned} & \text { Sales } \\ & (\hat{i} 1,000) \end{aligned}$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| athanta, georgia-Continued |  |  |  |  |  |  |  |  |  |  |  |
| Furaiture, home furnishings wholesalers. | 20 | 29,19. | 18 | 20,841 | 44.6 | 4.5 | 11.11 | $\ldots$ | $\ldots$ | 8 | 8,343 |
| Furntture (household, offlce) wholesslers... Home furnishings, floor coverings wholesslers. | 10 |  |  | +,206 | 71.2 | 7.6 | 1.07 | ... |  | 1 |  |
|  | 16 | 4.40 |  | v) | (v) | (v) | (3) | $\cdots$ | $\ldots$ | 7 | (v) |
| Paper, allied products wholesalers............... Coarse paper and products wholesalers. Printing and fine paper distributars........ Stationery, offlce supplies wholesalers. Wallpaper wholesalers. | 30 | (D) | 20 | 18.472 | \%. 2 | 9.1 | 0.10 | 1 | (II) | ' | (D) |
|  | 13 | , 91 | 1 | 8,85., | 4.0 | 9.0 | 0.17 | 1 | (D) | $?$ | (11) |
|  | 5 | (5) | $\cdots$ | (1) | 49.5 | 8.1 | . 07 |  | .. | 1 |  |
|  | 17 1 | , 120 | 11 1 | ${ }^{3.404}$ | (11.7 | ${ }^{11}$ (ii) ${ }^{\text {a }}$ | (0) | $\ldots$ | $\cdots$ | " | ${ }^{1,312}$ (D) |
| Farm products (raw materigls) merchents....... | 14 | (r) | $t$ | (v) | (v) | (v) | (v) |  | (v) | 2 | (v) |
| Automative wholesalers <br> Motor vehicle distributors................... <br> Automotive equipment, tire-tube wholesalers. | 102 | 76,620 | $\cdots$ | 89, 5 , 5u | 45.0 | 10.8 | 0.14 | 7 | bus | 31 | ", ${ }^{\text {an }}$ |
|  | 9 | 3,2m | - |  | 70. 3 | t.0) | (z) | 2 | 309 | 3 | 5,4175 |
|  | 43 | 3,35t. |  | 1200 | 45.1 | 11.0 | . 14 | \% | 231 | 28 | $5,4$. |
| Electrical, electronics, sppliance distributors Electricel apparstus, supplies distributors. Electricel appliance, radio, TV set wholesslers..................................................... Electronic parts, equipment distributors.... | 54 | 86,270 | 40 | 85.64 .6 | 91.5 | 1.0 | 0.24 | 1 | (D) | $\stackrel{4}{4}$ | (0) |
|  | 25 | 27, 045 | 22 |  | 97.8 | 22.3 | 26. | 1 | (D) | 2 | (ii) |
|  | 21 | 54.758 | 2l | 54,766 | $8{ }^{3} .1$ | 8.6 | 0.14 | $\cdots$ | $\ldots$ |  |  |
|  | 8 | 4,4tres | 6 | ( (r) | 80.0 | 4.4 | 0.68 | ... | ... | 2 | (1) |
| Hardware, plumbing-heating goods wholesshers... | 47 | 55,773 | 38 | (v) | (v) | (v) | (v) | $\cdots$ | $\ldots$ | 9 | (v) |
| Harsusre wholesalers........................ | 14 | 19,024 | 10 | (v) | (v) | (v) | (v) | $\ldots$ | ... | $\cdots$ | (v) |
| Flumbing, hesting equipment, supplies distributors. | 33 | 36,060 | 28 | 32,0nt | 76.5 | 20.8 | 0.39 | $\cdots$ | $\ldots$ | 5 | 4,043 |
| Lumber, construction materials distributors.... Lumber, dillworb wholesalers.................. Construction materisls distributors.......... | 48 | 26,190 | 33 | (v) | (v) | (v) | (v) | 3 | (v) | 12 | (v) |
|  | 19 | 15,76t | 14 | 11,241 | 97.1 | 10.1 | 0.34 | 2 | (D) | 3 | 4, ${ }_{\text {, }}^{\text {(V) }}$ |
|  | 29 | 10,230 | 19 | (v) | (v) | (v) | (v) | 1 | (v) | 9 | (v) |
| Machinery equipment supplies distributors...... | 212 | 94,201 | 109 | 83, 344, | 87.7 | 10.4 | 0.24 | 8 | 2,24,1 | 35 | \$,741 |
| Alr conditioning, commercial refrigeration equipment distributors......................... | 14 | 4, in 7 | 11 | 3,718 | 89.7 | 0.7 | 0.30 |  |  | 3 | 729 |
| Coumercisl machines, equipment distributors. | 20 | 3,464 | 1.6 | 2,0,38 | 95.1 | 10.5 | 0.34 | 1 | (D) | 5 | (D) |
| Construction machinery, equipment dealers...Fsrw-garden mechinery, equipment wholesalers | 14 | 18,491 | 13 | ( 1 ) | 94.4 | 8.3 | 0.24 | 1 | (D) | $\cdots$ | (D) |
|  | 10 | 8,78.4 | 2 | (L) | 42.6 | 2.7 | 0.07 |  |  | 11 | (D) |
| Fsrw-garden machinery, equipment wholessiers | 39 | 13,068 | 27 | 8,006 | 77.4 | 12.3 | 0.16 | 1 | $\stackrel{\text { (D) }}{ }$ | 11 | 1,994 |
|  | 29 | 13,269 | 22 | 21,275 | 98.2 | 4.0 | 0.17 |  | ... | ? | 1,994 |
| Industrial waterisls, supplies distributors. <br> Frofessional equipment, supplies distribu- <br> tors. <br>  | 23 | 14,0,0 | 20 | 13,838 | 99.1 | 16.2 | 0.21 | 2 | (0) | 1 | (1) |
| Service establishment supply houses........... | 59 | 10, 28.6 | 51 | 15,123 | 95.8 | 12.3 | 0.45 | $?$ | (0) | $\epsilon$ | (D) |
| Transportation equiptent distributors........ | 4 | 1,388 | 3 | (E) | 43.5 | 1.0 | 0.07 | 1 | (D) | ... | ... |
| Metals, metalwor's (except scrap) distributors.. Iron, steel and products distributcrs....... Nonferrous wetals distributors................ | 24 | (D) | 13 | (v) | (v) | (v) | (v) | 1 | (v) | 10 | (v) |
|  | 21 | (D) | 10 | (v) | (v) | (v) | (v) | 1 | (v) | 10 | (v) |
|  | 3 | (D) | 3 | (v) | 98.9 | 10.2 | 0.07 |  | , | ... | , |
| Scrap, Waste materisls deslers............ | 45 | 29,157 | $2 t$ | 20,292 | 42.4 | 4.3 | 0.10 | 12 | 4,243 | 7 | 4,622 |
| Iron, steel scrap deslers... | 10 | 3,051 | 4 | 1,886 | 94.7 | 6.5 | 0.11 | 4 | (D) | 2 | (D) |
|  | 35 | 26,106 | 22 | 18, ${ }^{1070}$ | 91.7 | 4.1 | . 10 | 8 | (D) | 5 | ( 11 |
| Dther merchant wholesalers................... | 102 | 76,163 | 76 | 63,080 | 88.9 | 7 \% | 0.19 | $\epsilon$ | 6,937 | 20 | 6,140 |
|  | 18 | 8,177 | 17 | (D) | 93.1 | 13.5 | 0.40 | $\ldots$ | ... | 1 | (D) |
| Amusement, sporting goods distributors....... | 10 | 4,229 | 8 | (0) | 72.0 | 7.8 | 0.14 | $\cdots$ | $\cdots$ | 2 | (D) |
| Cosi wholesslers........................... | 3 |  | 1 | (D) | (D) | (D) | (t) | $\cdots$ | (i) | 2 |  |
| Jewelry wholesslers............................. | 18 | 38,835 | 13 | 31,053 5,500 | 87.5 89.9 | ${ }_{2 i}^{20.7}$ | 0.09 | 3 | $\ldots$ | 4 | 975 |
|  | 10 | 2,285 | ${ }_{7}$ |  | (v) | (v) | (v) | $\cdots$ | $\cdots$ | 3 | (v) |
| Fetroleum products distributors............. Gift, ert goods, greeting card wholesalers.. | 6 | 2,418 | 4 | (r) | (v) | (v) | (v) | . | $\ldots$ | ? | (v) |
| Flower, bult, plant wholesalers............. | 4 | 1,342 | 3 |  | 94.1 | 8.0 | (2) |  | $\cdots$ | 1 | (D) 892 |
|  | 18 | 22,380 | 12 | 10,352 | 05. | 10.0 | 0.20 | 3 | 130 | 3 | 892 |
| baltimore, maryland |  |  |  |  |  |  |  |  |  |  |  |
| Total................................ | 1,542 | 898,055 | 1,237 | 752,305 | 87.4 | 8.9 | 0.16 | 75 | 22,110 | 230 | 126.247 |
| Grocery, confectionery, meat wholesalers.......Cenersl-line grocery wholesalers......... | 192 | 135,781 | 146 | 220, 398 | 70.7 | 4.3 | 0.07 | 20 | 1,990 | 26 | 13,393 |
|  | 28 | 59,957 | 16 |  | 54.9 | 3.2 | 0.06 | $\ldots$ |  | 2 | (11) |
| Confectionery wholesslera..................... | 19 | 6,543 | 13 | (D) | 8.2 | 6.1 | 0.12 | 2 | (D) | 4 | (D) |
| Fish, seaford distributors................... Mear, שeat producta wholesalers........... | 38. | 12,046 | 31 | 10,747 | 84.3 | 4.1 | 0.25 | 1 | ( ${ }^{(\mathrm{r})}$ | ${ }_{5}^{6}$ | 1, (1) ${ }^{\text {(1) }}$ |
| Mear, שeat producta wholesslers............... <br> Specialty-1ine grxeery uholesalers........... | 34 | 20,195 | 23 | 18,024 | ${ }_{79} 91.6$ | 5.0 5.7 | 0.07 0.07 | ${ }_{12}^{6}$ | 12088 | 5 | 4, 1 , 1012 |
|  | 83 | 37,040 | 63 | 32,346 | 79.3 | 5.7 | 0.07 | 11 | क $0^{2}$ | 9 | 4,123 |
| Fard products (edible) distributors. <br> Poultry, poultry products distributors...... <br> Fresh fruit, vegetable wholesslera............ | 101 | 45,864 | 67 | 38,015 | 84.4 | 3.9 | 0.05 | 8 |  |  |  |
|  | 19 82 | 11,588 34,27 | 12 55 | 8,883 29,132 | 81.8 85.2 | 4.5 3.8 | 0.05 0.05 | 7 | (D) | 25 | (D) |
|  | 82 | 34, 27 \% | 55 | 29,132 |  | 3.8 |  |  |  |  | (II) |
| Beer, wine, distilled apirits wholesalers...... Reer, sle distributors......................... wise, distilled spirits wholesslers. | 28 | 67,557 | 24 | 58,837 | 80.7 | 8.9 | 0.03 | 1 | (D) | , | (D) |
|  | 12 | t, +600 | 11 | ( 1 ) | 32.8 85.4 | 4.4 9.3 | 0.02 0.03 | i | (\%) | $\frac{1}{2}$ | (1.) |
|  | 16 | 50,897 | 13 | (1) | 85.4 | 9.3 | 0.03 | 1 | ( ) | 2 |  |
| Tobscco distributors........................... | 28 | 50,225 | 24 | (v) | (v) | (v) | (v) | 1 | (v) | 3 | (I) |
| Trugs, cheticols, silied products wholessiers.. General-line drug wholesalers. Specialty-line drug, totletries wholesalers. Industrial chemicals, explosives distributors.. | $\begin{aligned} & 67 \\ & 5 \\ & 20 \end{aligned}$ | 3r,2:2 | 5 ? | 34, 3 , | 94.9 | 9.8 | 0.12 | 3 | 253 | 7 | 1.933 |
|  |  | 15,491 | 5 | 15,491 | 95.0 | 7. | 0.11 |  |  |  |  |
|  |  |  | 16 | 2,689 | 81.0 | 9.2 | 0.08 | 1 | (D) | 3 | ( I ) |
|  | 27 |  |  |  | 28.1 | 1-. | 0.13 | 2 | (T) | $\sim$ | (L) |
|  |  | B,636 | 23 |  | 95.8 | 13.2 | 0.15 | .. | $\ldots$ | - | (0) |

[^67]$\checkmark$ Insufficient cash-credit analysis to show separately.
I Less then wion percent.

Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

| Standard metropolition area <br> k.nd of business | All establishments |  | Evtablishments reporting credit sales |  |  |  |  | Establishments reporting cash sales only |  | $\begin{aligned} & \text { Establishments not } \\ & \text { reporting cash-credit } \\ & \text { data } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mumber | Sales, cash and credit $(\$ 1,000)$ | Number | Sales, cash and credit ( $\$ 1,000$ ) | Gredit sales as of sales | End-of-year <br> receivables <br> as percent <br> of sales | Bad debt <br> losses as percent of sales | Number | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Number | $\begin{gathered} \text { Ssles } \\ (\$ 1,000) \end{gathered}$ |
| EALTIMORE, MARYIAND--Con. |  |  |  |  |  |  |  |  |  |  |  |
| Dry gode, apparm wholesalers................ | ${ }_{12}^{124}$ |  | 105 57 $\ldots$ | 39,5:8 | 97.8 98.2 | $\begin{array}{r}13.0 \\ 15.5 \\ \hline 1.0\end{array}$ | 0.38 | $\ldots$ | $\cdots$ | 9 | 2,740 |
|  | 1 | (Di) | - | (D) | (D) 9 | i. ${ }_{\text {a }}$ | 0.0 .25 | $\cdots$ | $\cdots$ | 5 | (D) |
| Furniturn, home theniznunge wholesalers. Furn ture (houchold, orfice) wholesaler: Home furnishinfs, floor coverings wholt зя2erz.......................................... | 3 |  |  |  |  |  |  |  |  |  |  |
|  |  | (D) | 4 | (0, $2 \times$ | 92.5 | 9.5 | 0.41 | 2 | (D) | 10 | (D) |
|  |  |  | 17 |  | 49.1 | 6.3 | 0.10 |  | $\ldots$ | 5 | (D) |
|  | 11 | (D) | 2n | (D) | 91.1 | 22.9 | 0.75 | 2 | (D) | 5 | (D) |
| Paper, allied produrts wholesalers. Coarse laper und rroducts wholesalers.. Printire and fine paper distributors... Statzonery, office suppliez wholesaler...... <br>  | 7. | 34,876 | 58 | 19.697 | 97.1 | 8.3 | 0.15 | 2 | (D) | 11 |  |
|  | 45 | 13,458 | 38 | (D) | 94.5 | 10.7 | 0.16 | $\therefore$ | $\ldots$ | 11 | (D) |
|  | 15 13 | 15,739 2,255 | 11 | 14, 089 | 99.3 | ¢ 0.0 | 0.14 | $\cdots$ | $\cdots$ | 4 | 1,050 |
|  | 13 | - | . | (v) | (V) 94.4 | (v) | (V) 0.31 | 2 | (v) | 5 | (v) |
| Farm produts (raw materials) marcharbic........ | 1. | 17,445 |  | (v) | (v) | (v) | (v) |  | (v) | 5 | (v) |
| Autamotive wholrzaler <br> M-tor vehicle die:ributors <br> Automotife equipment, tire-tube wholesalers. | 10 | 26, 112 | 88 | 30, 388 | 87.0 | 7.7 | 0.22 | 3 |  |  |  |
|  | 1. | 7,376 | 12 | 7,063 | 86.7 | 11.8 | 0.23 | 1 | (D) | 13 | 4,934 |
|  | 90 | 28,736. | 7. | 23, 425 | 87.0 | 9.1 | 0.22 | 2 | (D) | 12 | (D) |
| Electrical, electroniss, appliance distributors Electrical apparatua, supplies distributors. Electrical arpliunce, radio, TV set wholesalepa..................................... Elect notio parte, byilyment distributoru.... | 73 | 80,008 | -i | 73,735 | 93.3 | 9.1 | 0.16 |  |  | 1 |  |
|  | 20 | 28,424 | 25 | (D) | 97.2 | 12.1 | 0.11 | $\ldots$ | $\ldots$ | 1 | ${ }_{\text {6 }}^{\text {6, }}$ (D) |
|  | $2^{4}$ | -,$+ \cdot 673$ | 23 | 41,698 | 92.3 | 0.8 | 0.20 | $\ldots$ |  | 6 | 4,775 |
|  | 18 | ,111 | 1.4 | (D) | 75.1 | 10.8 | 0.26 |  | $\ldots$ | 4 | (D) |
|  | - 8 | 30, 479 | 5. | 34, ${ }^{3} 3$ | 9.4 .3 | 13.1 | 0.26 | 1 | (D) | 8 | (D) |
| Prumbing, hea*ing tuipment, supplies distributors.. | $-7$ | +,0c8 | 1\% | 8,58 | 94.4 | 10.2 | 0.13 |  | (b) | 3 | 420 |
|  | 51 | [7,211 | 45 | 25,785 | 04.4 | 14.0 | 0.31 | 1 | (D) | 5 | (D) |
| Lumber, corratmation materials distributors.. Lumber, millwork wholusalers. Construction materials distributors.. | 88 | 57,800 38,203 | ti | 4, 3, 225 | 97.0 | 9.1 | 0.16 | 3 | 1,203 | 16 | 13,472 |
|  |  | $\begin{array}{r}38,203 \\ \hline 19,597\end{array}$ | 29 40 | 18,72t | (v) | (v) | (v) | 2 | (V) | 12 | (v) |
| Waninery, equipment, supplies distritutors.... Air condicioning, cormercial refrigeration | .75 |  |  |  |  |  |  |  |  |  |  |
|  |  | 106,540 | 237 | 8t, 816 | 93.9 | 13.3 | 0.13 | 4 | 932 | 35 | 18,792 |
|  | 17 | -,770 | 13 | (v) | (v) | (v) | (v) |  |  | 4 | (v) |
| Comnerrial machines, equipmen distributore. Conitruction macrinery, efuipment dealers... | 35 | 9,9:2\% | 30 | 8,928 | 91.8 | 12.3 | 0.30 | i | (0) | 4 | (D) |
| Condruction mauninery, eduipment dealers... Fanm-barden machinery, equipmerit wholesalers | 18 | -11,986 | 17 | (D) | 95.5 | -0.6 | 0.13 | ... | (D) | $\stackrel{4}{4}$ | (D) |
|  | 33 | 21,335 | 27 | 1,335 11,109 | $8+.7$ | 8.8 | 0.07 | $\cdots$ |  |  |  |
| Inductrial materials, supplies distributors. | $5:$ | 17,814 | 27 |  | 46.7 97.7 | 10.0 8.8 | 0.12 | $\cdots$ |  | ${ }^{6}$ | 1,619 |
|  |  | 17,84 | 4 | 16,878 | 97.7 | 8.8 | 0.02 | 2 | (D) | - | (D) |
| Sorvio............................... | 20 | 8,090 | 18 | (D) | 98.2 | 12.5 | 0.04 | $\cdots$ | $\ldots$ | 2 | (D) |
| Servise eftatiolament supply houses. Transpart, tion equipment distributors. | 81 | 25,5;8 | 59 | (V) | (v) | (v) | (v) | $\ldots$ |  | 12 | (v) |
|  |  | 4,367 | 13 | $4,1.77$ |  | 10.9 | 0.07 | 1 | (D) | 2 | (D) |
| Metale, metalwark (except serap) distributors. Iforl, terl and produrts distributors....... Nonferty 15 metais distributori................ | $\begin{array}{r}30 \\ -3 \\ -1 \\ \hline\end{array}$ | -4,234 | 2718 | 21,017$\mathbf{1 5 , 1 2 6}$5,891 | 97.1 | 8.8 |  | $\cdots$ | $\cdots$ | 3 | 3,217 |
|  |  | 17,840 |  |  | 96.3 | 8.5 | 0.07 | $\ldots$ | $\ldots$ | 3 | 2,716 |
|  |  | 6,392 | $\stackrel{\square}{9}$ |  | 98.9 | 9.4 | 0.17 |  |  |  | 503 |
| Somar, wirte mátriale dealers. <br> Iror, tel nitaf dealers. <br>  | 701057 | 31,378 | 55154 | $\begin{aligned} & \begin{array}{c} 7,124 \\ 8,574 \\ 18,552 \end{array} \end{aligned}$ | 88.2 | 6.0 |  |  |  | 8 | 3,478 |
|  |  | 11,078 |  |  | 93.5 | 8.7 | 0.02 | 3 | (D) | 8 | (D) |
|  |  | 20,300 |  |  | 85.8 | 5.4 | 0.03 | 10 | (D) | 7 | (D) |
| Otner merehtant wholesaler <br> Anubement, argrting goods distributors. <br> Eook, mapazitu, newapaper whosalers.. <br> Coal wholeseler: <br> Firm supplie: wholesaler <br> Jewelry wholesalers. <br> Petraleum products diztritutore. <br> Gift, art rood, greeting ish dholesalers. <br> Flower, bult, plant wholurtles ............ | 157 | 70,872 | 112 | 55, 10 | 90.1 | 12.1 | 0.13 | 9 |  |  |  |
|  | 34 | 10,359 | 120 | 8,071 | 84.5 | 10.6 | 0.12 | 4 | 529 | 4 | 14,89 |
|  | 10 | 4,311 5,238 | 7 5 | 3,982 (V) 3 | ${ }^{43}$, 3 | 7.7 | 0.03 | $\ldots$ |  | 3 | 329 |
|  | 15 | 5,238 $\mathbf{1 1 , 3 9 3}$ | 5 | (v) | (V) | (v) | (v). | 1 | (v) | 5 | (v) |
|  | 17 | -4,159 | 17 | 4,0t5 | 74.8 | 28.3 | (V) | $\cdots$ | $\cdots$ | 5 | (v) |
|  | 20 | 7,371 | , | 4, (D) | 93.2 | 18.8 | 0.08 | $\cdots$ |  | , | 93 |
|  |  |  | 7 |  | 74.9 | 11.8 | 0.54 | 1 | (D) | 10 | 2,003 |
|  | 13$2^{6}$ | (D) | 12 | (21,950 | 84.5 | 11.2 | 0.030.02 | $\ldots$ |  |  |  |
|  |  | $<2,816$ |  |  | 94.5 | 20.2 |  | $\cdots$ | ( ${ }^{\text {j }}$ ) | $\stackrel{2}{7}$ | (D) |
| Bifuitimham, ALabama |  |  |  |  |  |  |  |  |  |  |  |
| Grostry, confertionary, meat wholevalur........ Genera-1ince procery wholesaler: Confect iovery wholpoalerz.... whiesalers. <br>  | 511 | 185,5\% | 370 | 296,576 | 89.4 | 8.8 | 0.18 | 34 | 11,95k | 107 | 79,006 |
|  | 的, | $4 \mathrm{CB}, 103$ | 27 | (v) | (v) | (v) | (v). | $\therefore$ |  |  |  |
|  | 3 | 18,814 |  | (v) |  | (v) | (v) | 1 | (v) | 12 | (v) |
|  | 3 8 8 | ${ }_{8}^{554}$ | 3 | (100 | 34.8 | 5,0 | (2) | ... | ... | .. | 3 |
|  |  | $\begin{array}{r}8,199 \\ \hline 20,539\end{array}$ | $1 \cdot$ | 10, (D) | 83.1 06.7 | 2.5 3.4 | 0.06 0.06 | $\cdots$ | (v) | 2 7 | ( ${ }^{\text {(D) }}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Fomm proutan (editie) distributurio............ <br>  Fro th truit, veratakle wnoibsaiers. | .888 | 18,730 | $\begin{gathered} 1 r \\ 10 \\ 10 \end{gathered}$ | $\begin{array}{r} \text { (D) } \\ (D) \\ (D, 005 \end{array}$ | 83.5 | 3.1 |  | 5 | (D) |  |  |
|  |  | 3,21\% |  |  | $\begin{aligned} & 87.2 \\ & 8=.9 \end{aligned}$ | 3.23.1 | 0.120.12 | $\cdots$ | (D) | 25 | (D) |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  Tolaser diatrikatur ............................... | (i) | R, $8 \cdot 1$ | 7 |  | (D) | (D) | (D) | ${ }^{1}$ |  | 2 |  |
|  |  | , 508 F |  |  | 0.1 .7 | 3.5 | 0.08 | + | (D) | 2 | (D) |
|  | 18 | 14, 114 | 12 | 1..."] | 4ne. ${ }^{\text {\% }}$ | 10.7 | 0.02 | ... | ... | * | 48 |
|  | 1. | 11.7.74 | A | $\begin{aligned} & (\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | 4.1 | ${ }_{4.1}^{11.1}$ | 0.01 | $\ldots$ | $\ldots$ | $\stackrel{\square}{ }$ | (D) |
|  |  |  |  |  | 4 |  | 0.09 |  | $\cdots$ | 2 | (D) |

[^68]Table 3B. MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF $5(0,00$ INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios


[^69]Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES. BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios

| Standurd tetropailitan area kind of business | All establishments |  | Number | Etablishments reporting credit sales |  |  |  | Establishments reporting cash sales only |  | Establishments not reportirg cash-credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cash and credit ( 11,000 ) |  | Sales, cash and credit ( 12,000 ) | Credit sales as percent if sales | End-0 - - year receivables as percent of sales |  | Number | Ssles $(\ddagger 1,000)$ | Number | $\begin{gathered} \text { Sazes } \\ (\$ 1,00) \end{gathered}$ |
| TMrt, MASSACHUSETTS-Continue |  |  |  |  |  |  |  |  |  |  |  |
| Hardware, plumbing-heatine goods wholesalera... | 11 | 94. 300 | 175 | 78,126 | 44.9 | 12.0 | 0.22 | 2 | (D) | 34 | (D) |
| Hardwars xhclesslers...................... | $3^{2}$ | 8, 213 | 48 | [4, 807 | 95.0 | 13.0 | 0.63 |  | ... | 14 | 7,406 |
| Plumbing, heating equipment, supplies distributers. | 149 | 02,087 | 127 | 53,309 | 92.9 | 12.1 | 0.22 | $\stackrel{ }{\prime}$ | (D) | 20 | (D) |
| Lumber, constrution materials distributors.... | 147 | 214,088 | 110 | 94,236 | 98.1 | 11.3 | 0.21 |  | (D) | 35 | (D) |
| Lumber, millwork wholesalers................ | 7.2 | 71,270 | 56 | 63,494 | 99.2 | 12.0 | 0.25 |  |  | 26 | 7,776 |
| Construction materials distributors......... | 75 | - $<$, 818 | 54 | 30,942 | 96.0 | 9.9 | 0.32 |  | D | 19 | (D) |
| "位hinery, equipment. supplies distributors... <br> Air conditioning, comercial refrigematur equipment, distributors. Conmercial machines, equlpment distributurs. Construction machinery, equipment dealers... Farm-garden machinery, equipment wholesalers Industrial machinery, equipment wholesalers. Professional equipment, supplies dictributors.. <br> Bervice establishment supply house. <br> Transportation equipment distributors. | 013 | $220, \mathrm{~b} 6$ | 482 | 207,906 | 95.9 | 11.6 | 0.16 | 27 | 1,809 | 104 | 50,951 |
|  | 36 | 11,866 | 33 | 11,531 | 92.1 | 15.2 | 0.36 |  |  | 3 | 335 |
|  | 53 | 13,086 | 38 | 11,047 | 93.3 | 34.7 | 0.28 | ; | 2.8 | 10 | 1,811 |
|  | 36 | 22.613 | 48 | 20,391 | 4. | 11.6 | 0.19 | 1 | (D) |  | (D) |
|  | 7 | ${ }^{3,0.1}$ | 4 | (v) | (v) | (V) | (v) | 1 | (v) | 2 | (v) |
|  | 124 | 54.675 | 45 | (v) | (V) | (v) | (v) | 8 |  | 21 | (v) |
|  | 118 | 34,597 | 97 | 31,024 | 98.8 | 8.6 | 0.23 | 3 | 73 | $\therefore$ | 8,500 |
|  | 6.9 | 20,728 | 52 | 18,998 | 97.2 | 13.8 | 0.13 | 3 | 100 | 12 | 1,630 |
|  | 155 | -5,15e | 130 | 31,523 | 44.5 | 1. 1.9 | 0.17 | \% | 200 | 24 | 13,433 |
|  | 17 | 8,324 | 11 | 8,236 | 43.4 | 5.4 | 0.02 | . | $\ldots$ | 6 | 1,088 |
| Metals, metalwork (except scrap) distributors.. 1ron, steel and products distributors. Nonferrous metals alstributors................. | 76 | 61,3,6 | 64 | 59,439 | 97.9 | 11.7 | 0.22 | 3 | 251 |  | 2,236 |
|  | $6 \cdot$ | 45.500 | 51 | (D) | 97.8 | 10.8 | 0.22 | 3 | 251 | 8 | (D) |
|  | 14 | 10, Lic | 13 | (D) | 98.2 | 14.1 | 0.22 | . | ... | 1 | (D) |
| Scrap, waste materials dealers <br> iron, steel sarap dealers, <br> Faste materials aealers. | 279 | 97,800 | 179 | -6,604 | 47.2 | 7.9 | 0.11 | 50 | 4,034 | 50 | 27,162 |
|  | 55 | 9,3,54 | 24 | 5,858 | 95.0 | 9.9 | 0.03 | 19 | 1,297 | 12 | 2,199 |
|  | 224 | 38, | 1.55 | 60, 74 E | 47.4 | 7.7 | 0.21 | 31 | 2,737 | 38 | 26,963 |
| Other merchant wholesalers......................... <br> Amusement, sporing goods distributors. <br> Book, magazine, newspaper whulesalers. <br> Cual wholesalers. <br> Farm supplies aholesalers <br> Jemelry wholesalets. <br> Petroleum qroducts distributars.................. <br> Gift, art gocds, greeting card wholesalers. <br> Flower, bulb, plant wholesalers.............. Misctilaneoue pmacts merchant wholesalers. | -2 | 262,157 | 436 | (v) | (v) | (v) | (v) | 5 | (v) | 104 | (v) |
|  | 80 | 37,913 | $\pm 6$ | 26,553 | 90.7 | 10.7 | 0.15 |  |  | 14 | 11, 357 |
|  | 31 | 16,413 | 18 | 24,829 | 47.6 | 7.4 | 0.01 | 2 | (D) | 21 |  |
|  | 2. | $0 \cdot 129$ | 12 | (v) | (v) | (v) | (v) | $\ldots$ | $\ldots$ | 2 | (v) |
|  | 11 | 10, 3...8 | 10 | (D) | 70.4 | 8.1 | 0.01 | $\cdots$ | $\cdots$ | - | (D) |
|  | 86 | 23,657 | 70 | (v) | (V) | (v) | (v) | 1 | (v) | 15 | (v) |
|  | 37 | 19,169 | 16 | (v) | (v) | (v) | (v) | $\ldots$ | $\ldots$ | 21 | (v) |
|  | 22 | -9885 | 14 | 3,840 | 82.9 | 16.5 | 0.29 | $\ldots$ | . | 8 | 1,145 |
|  | 25 | 4,948 | 23 | (D) | 80.6 | 14.0 | 0.24 | $\ldots$ | $\ldots$ | 2 | (D) |
|  | 139 | 7,458 | 107 | 50,782' | 98.5 | 9.5 | 0.20 | : | (D) | 30 | (D) |
| BUFFALD, NEH YORK |  |  |  |  |  |  |  |  |  |  |  |
| Total................................ | 1,271 | 8,544,484 | 453 | 577,007 | $8 . .9$ | 7.9 | 0.10 | 97 | 238,299 | 222 | 136,578 |
| Grosery, coniectionery, meat wholesalers Gentral-line grocery wholesalers.. Confetionery wholesalers. Fish, seafoos distributors Meat, meat products wholesalers. Specialty-line grocery wholesalers. | 137 | \$0,572 | 84 | (v) | (v) | (v) | (v) | 24 | (v) | 30 | (v) |
|  | 14 | 43,916 | 9 | (V) | (v) | (v) | (v) | 1 | (v) | 4 | (v) |
|  | 13 | 3,203 | 10 | -, 012 | +4.0 | 4.4 | 0.08 | $\ldots$ | , | , | 578 |
|  |  | 1,923 | , | 1,928 | $48 . ?$ | 4.0 | 0.10 | $\cdots$ |  |  |  |
|  | 30 | 14,026 | 26 | 1-,422 | 80.2 | 4.3 | 0.02 | 2 | (D) | 2 | D) |
|  | 76 | 27,499 | 35 |  | (v) | (v) | (v) | 11 | (v) | 30 | (v) |
| Farsp producte (edible) distributors............. Fresh fruit, vegetable wholesalers........... | 05 | 45,587 | 51 | 30, 142 | 76.0 | $\cdots 3$ | 0.02 | 5 | 553 | 9 | 5,892 |
|  | ${ }^{4}$ | 10,774 | 8 | (D) | 85.8 | \% | 0.02 |  |  | ${ }^{8}$ |  |
|  | 50 | 34, 31 + | 43 | (D) | 72.3 | 1.9 | 0.01 | 5 | 553 | 8 | (D) |
| Betr, wine, distilied splrits wholesalers... Beer, ale distributors.......................... Wine, distilled syditu wholesalerc. | 53 | 80,989 | 46 | 44,404 | 72.4 | 7.4 | 0.04 | 1 | (D) | 0 | (D) |
|  | 43 | 27,333 | 38 |  | +4.0 |  | 0.0. | 1 | (D) | $\stackrel{ }{4}$ | 2,382 |
|  | 10 | 33,656 | - | (D) | $8<.4$ | 8.6 | 0.07 | ... |  | $\therefore$ | (D) |
| Totazer tistributors........................... | $22^{4}$ | 28,022 | 20 | 2,430 | 76.0 | , | 0.02 | z | (D) | $\cdot$ | (D) |
| Drugs, chericals, allied produ ts aholesalme.. General-1ine drug wholesalers.................. Specialty-line drug, tolletriss wholesalers. Inductrial chemicals, explesives alstribut Paint, vamish ahitealer: | 4 | <8, 0 2, | 28 | 24, -25 | 63.5 | 5.8 | 0.03 | 1 | (D) | 5 | (D) |
|  | 3 | 2\%,72 | 2 |  | (D) | (D) | (D) | . |  | 1 | (D) |
|  | $-1$ | $\therefore, 634$ | 14 | (D) | 9.9 | 16.7 | 0.17 | 2 | (D) | 4 | 783 |
|  | ${ }_{4}$ |  |  |  |  |  |  |  |  |  |  |
|  | 11 | , | 11 | , | 85 | 500 | 0.0 | . | $\cdots$ | $\cdots$ | $\cdots$ |
|  |  |  |  |  |  |  |  | $\cdots$ | $\cdots$ | $\cdots$ | $\ldots$ |
| Dry gouds, apparel tholesalers................... ciuthine, furndehings, foutwear whulesaters. Gentral-1ine dry gooue whozesalers.......... Sperialty-line dry goods wholesalur: Pitace zuds achverters.. | 3.4 | 4,084 | 28 | 2,148 | 92.3 | 11.0 | 0.25 | . | $\ldots$ | $\bigcirc$ | 9.4 |
|  | 16 |  | 12 | 2,7\%0 | 9.4 | 13.5 | 0.21 | $\ldots$ | $\ldots$ | $\bullet$ | (D) |
|  | 1 |  | 1 | (D) | (D) | (D) | - (D) | $\cdots$ | $\ldots$ | $\ldots$ |  |
|  | 17 | ¢, 743 | 15 | (D) | 8.8 | 9. | 0.20 | $\ldots$ | $\ldots$ | , | (D) |
|  | $\ldots$ |  | $\ldots$ | ... | $\ldots$ | $\ldots$ | ... |  |  | $\ldots$ | ... |
| Furniture, home furnishings whulesalurs. <br>  <br> Horm furnishings, flus goverines whal | 37 | 16,735 | 31 | 14,090 | 33.2 | 9.1 | 0.07 | $\therefore$ | (D) | 4 | (D) |
|  | 13 | 3,108 | 10 | - 0 [4. | 97.7 | 10.1 | (z) | ... | ... | 3 | 4 12 |
|  | 24 | 13,6<7 | 21 | 12, 2000 | 4.1 | 8.8 | 0.08 |  | (D) | 1 | (D) |
| Pater, filles yrutu te whalesalers.............. Coqrse pajecr and pruducts aholeeflere Printing and tine paper dist-ibuturs Stathunery, offin sutplies wholesaler.i..... Waltpaper whiletanter............................. | 43 | 23,442 | 34 | 21,0R7 | 90.4 | 12.5 | $0 . .1$ | $\stackrel{1}{2}$ | (D) | 7 | 1,569 |
|  | 20 | 12, $16 \%$ | 17 | 11,285 | 44.7 | 19. | 0.15 | $\ldots$ |  | 1 | 882 |
|  | , |  | $\stackrel{\square}{4}$ | 7,401 | 18.6 | 12. | 0.07 | 2 | (D) | $\therefore$ | (D) |
|  | $\cdots$ |  |  |  | ${ }^{98.0}$ | ${ }^{10}$ (D) | (2) | 1 | (b) | $\alpha$ | (D) |
|  |  |  |  |  |  |  | (D) | $\ldots$ | $\cdots$ | . | $\cdots$ |
| Farmproduste (ran material) mi rehants........ | 14 | 130, 3 [40 | $\therefore$ | 21,018 | 32.0 | $\therefore 8$ | (2) | 10 | 4.4, 9 \% ${ }^{\text {a }}$ | s | 14,830 |
|  | $\%$ | 54,700 | 10 |  |  | 8.7 | 0.11 | ? | (D) | 11 | (D) |
|  | 19 | $0 \cdot 0$ | 5 | (v) | (v) | (v) | (V) | . | $\ldots$ | 5 | (v) |
|  |  | :R,0, 01 |  | 14, *in |  |  | 0.1. | 2 | (D) | c | (D) |

[^70]Table 3B MERCHANT WHOLESALERS lys4-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF SOO,00 INHABITANTS OR MORE, BY' KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios


Table 3B MERCHANT WHOLESALERS, 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INH ABIT ANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratıos


Table 3B MERCHANT WHOLESALERS IY」-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF SOOOOO INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios



Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES. BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

| Standard metropolitan area kind of business | All establishments |  | Establishments reporting credit sales |  |  |  |  | Establishments reporting cash sales only |  | Establishments not reporting cash-credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cash and credit (㭏1,000) | thamber | Sales, cash and credit (\$2,000) | ```Credit sales as percent of sales``` | $\begin{gathered} \text { End-of -year } \\ \text { recelvables } \\ \text { as percent } \\ \text { of sales } \end{gathered}$ | Bad debt <br> losses as percent of sales | Number | Sales $(\$ 1,000)$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| CLEVELAND, DHIO-Continued |  |  |  |  |  |  |  |  |  |  |  |
| Furmiture, home furnishings wholesalers.. | 76 | 31,339 | 59 | 20,400 | 92.9 | 13.7 | 0.26 | 2 | (D) | 15 | (D) |
| Fumiture (household, office) wholesalers... | 26 | 10,055 | 19 | 7,098 | 87.5 | $7 . t$ | 0.08 | 1 | (D) | $t$ | (D) |
| Home fumishings, floor coverings wholesalers. | 50 | 21,284 | 40 | 19,302 | 94.9 | 15.9 | 0.32 | 1 | (D) | 9 | (D) |
| Paper, allied products wholesalers.. | 01 | 46,308 | 47 | 40,256 | 98-5 | 9.7 | 0.17 | $\ldots$ | $\cdots$ | 14 | 6,212 |
| Coarse paper and products wholesalers....... Printing and fine paper distributors...... | 1.5 | 16,290 37,529 | 21 10 | 13,204 ${ }_{\text {(D) }}$ | 75.4 97.9 | 8.5 10.0 | 0.13 0.20 | $\ldots$ | $\cdots$ | 4 | 3, 092 |
| Printing and fine paper distributors........ Stationery, office supplies wholesalers.... | 10 | - 1,978 | 13 | 1,472 | 99.3 | 13.4 | 0.07 | $\ldots$ | $\cdots$ | 7 | 506 |
| Wallpaper wholesalers........................ | is | 505 | 3 | (D) | 99.8 | 25.9 | 0.40 | $\ldots$ | ... | 1 | (D) |
| Farm products (raw materials) merchants........ | 7 | 3,378 | - | (D) | 07.0 | 3.1 | 0.04 | 1 | (0) | ... | $\ldots$ |
| Automotive wholesalers. | 192 | 53, 752 | 258 | 40,806 | 87.0 | 9.4 | 0.13 | 11 | 1,569 | 23 | 5,519 |
| Motor vehicle distributors.................. | 17 | 8,183 | 10 | 5,003 | 76.0 | 5.4 | 0.04 | 2 | (D) | 5 | (D) |
| Automotive equipment, tire-tube wholesalers. | 175 | 45,769 | 148 | 41,201 | 88.5 | 10.0 | 0.15 | 9 | (D) | 18 | (D) |
| Electrical, electronfos, appliance distributors Electrical apparatus, supplies distributors. Electrical appliance, radio, TV set wholesalers.................................................... Electronic parts, equipment distributors.... | 88 | 210,795 | 73 | 100,859 | 94.2 | 10.7 | 0.19 | 2 | (D) | 13 | (D) |
|  | 19 | 49,858 | 32 | 47,957 | 96.8 | 10.9 | 0.09 | 2 | (D) | 5 | (D) |
|  | 28 | 52,783 | 23 | -5,722 | 94.4 | 11.2 | 0.28 | ... | $\ldots$ | 5 | 7,061 |
|  | 21 | 8,254 | 18 | 7,180 | 74.6 | 0.9 | 0.20 | ... | $\cdots$ | 3 | 974 |
| Hardware, plunbing-heating goods wholesalers... Hardware wholesalers. Plumbing, heating equipment, supplies distributors. | 79 | 92,378 | 81 | 64,292 | 93.7 | 10.2 | 0.12 | $\sim$ | (D) | 16 | (D) |
|  | 26. | 57,414 | 20 | (V) | (v) | (V) | (v) | $\ldots$ |  | 6 | (v) |
|  | 73 | 34,964 | 62 | 31,751 | 89.4 | 10.8 | 0.19 | 2 | (D) | 10 | (0) |
| Lumber, construction materials distributors.... Lumber, millwork wholesalers................... Construction materials distributors......... | 112 | 91,491 |  | 70, 543 |  | 9.7 | 0.21 | 1 | (D) | 27 | (D) |
|  | 30. | 33,492 | 20 | (V) | (V) | (v) | (v) | - |  | 10 | (V) |
|  | 82 | 57,999 | 12. | 49,316 | 94.7 | 9.0 | 0.20 | 1 | (D) | 17 | (D) |
| Whaninery, equipment, suppiies distributors.... | 4 | 170,217 | 35.6 | 145,320 | 94.9 | 9.5 | 0.11 | 12 | 1,085 | 78 | 23,812 |
| Air conditioning, comercial refrigeration equipment, distributors. $\qquad$ | $\angle 3$ | 8,349 | 18 | (D) | 87.0 | 9.8 | 0.24 | 1 | (D) | 4 | 965 |
| Commercial machines, equipment distributors. | 42 | 22,075 | 28 | 8,924 | 89.6 | 11.3 | 0.15 | 1 | (D) | 13 | (D) |
| Construction machinery, equipment dealers... | 20 | 20,085 | 17 | 14,492 | 93.7 | 8.8 | 0.21 | $\ldots$ | ... | 3 | 1,593 |
| Fartu-garden machinery, equipment wholesalers | 7 | 1,474 | 3 | 1,149 | 89.8 | 7.7 | 0.09 | $\cdots$ | $\ldots$ | 4 | 325 |
| Industrial machinery, equipment distributors | 111 | 39,638 | 88 | 27,087 | 95.3 | 9.0 | 0.11 | 7 |  | 16 20 | 21,230 (D) |
| Industrial materials, supplies distributors. | 115 | 58,233 | 93 | 54,045 | 96.8 | 8.3 | 0.07 | 2 | (D) | 20 | (D) |
| Professional equipment, supplies distributors. | 32 | 14,539 | 23 | 13,027 | 97.3 | 12.2 | 0.08 |  |  | 9 | 1,512 |
| Service establishrent supply houses.......... | 87 | 17,867 | 79 | 16,078 | 93.9 | 12.4 | 0.13 | 1 | (D) | 7 | (D) |
| Transportation equipment distributors....... | 7 | 2,057 | 5 | (D) | 93.0 | 5.1 | (2) | ... | ... | 2 | (D) |
| Metals, metalwork (except scrap) distributors.. Iron, steel and products distributors....... | 106 | 81,400 | 91 | 70,942 | 98.9 | 8.0 | 0.10 | 4 | 1,742 | 9 |  |
|  | 93 | 00,864 | 82 | 58,800 | 98.7 | 7.8 | 0.17 | 4 | (D) | 7 | (D) |
| Nonferrous metals distributors................ | 13 | 20,576 | 9 | 18,082 | 99.5 | 8.7 | 0.15 | 2 | (D) | 2 | (D) |
| Scrap, waste materials dealers. Iron, steel scrap dealers. Haste fnaterials dealers........ | 136 | 121,336 | 77 | 105,246 | 99.7 | 10.7 | (2) | 37 | 3,528 | 22 | 2,562 |
|  | 80 | 91,474 | 41 | 87,550 | 99.9 | 1 D .8 | (2) | 25 | 2,308 | 1.4 | 1,556 |
|  | 56 | 19,862 | 36 | 17,696 | 98.8 | 20.1 | 0.01 | 12 | 1,260 | 8 | 1,006 |
| Other merchant wholesalers..................... | 203 | 223,417 | 150 | (V) | (v) | (v) | (v) | 10 | (v) | 37 | (V) |
| Amusement, sporting goods distributors..... | 25 | 7,679 | 23 | (D) | 88.5 | 14.6 | 0.14 | - |  | 2 | (D) |
|  | 16 | 6,029 | 10 | 5,312 | 91.5 | 5.9 | 0.02 | 1 | (D) | 5 | (D) |
| Book, maga, ine, newspaper wholesalers....... Coal wholesalers......................... | 21 | 111,075 | 17 | (v) | (v) | (v) | (v) | 1 | (V) | 3 | (v) |
| Coal wholesalers,.............................. | 13 | 2,501 | 11 | (D) | 74.2 | 4.9 | 0.04 | 1 | (D) | 1 | (D) |
| Jewelry wholesalers........................ | 39 | 12,820 | 35 | 9,079 | 90.6 | 27.0 | 0.34 | $\cdots$ | $\ldots$ | 14 | 3,141 |
|  | 22 | 7,916 | 9 | (v) | (v) | (v) | (V) |  |  | 13 |  |
| Gift, art goods, greeting isard wholesalers.. Flower, bulb, plart wholesalers. | 15 | 2,902 | 12 7 | 2.420 | 87.0 88.7 | 12.8 14.0 | 0.25 (2) | ${ }^{4}$ | (D) | 2 2 | (D) |
| Flower, bulb, plant wholesalers............... <br> Miscelaneous products merchant wholesalers. | 40 | 2,492 70,003 | 72 | (D) | (v) ${ }^{\text {(v) }}$ | (14.0) | (v) | 3 | (iv) | 5 | (v) |
| COLIM ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |
| Total. | 605 | 5, 2,150 | 463 | 388,725 | 85.9 | 7.4 | 0.10 | 39 | 39,800 | 103 | 93,625 |
| Grocery, confectionery, meat wholesalers....... | 52 |  | 34 | 38,480 | $8 \mathrm{Bt}, 3$ | 2.9 | 0.05 | 3 | 77 | 15 | 8,830 |
| General-11ne grocery wholesalers............ | 7 | 30,170 | 7 | 30, 170 | 93.3 | 2.3 | 0.05 | , | $\ldots$ | , |  |
| Confectionery wholesalers....................... Meat, f1sh, wholesalers........................... Specialty-line frocery wholesalers........... | 8 | 3,477 | $\stackrel{\square}{6}$ | (v) | (v) | (v) | (v) | ... | $\cdots$ | 2 | (v) (v) |
|  | 17 | 6, 7,780 7,760 | $\begin{array}{r}13 \\ 8 \\ \hline\end{array}$ | (V) | (V) | (V) | (V) | $\cdots$ |  | 4 | (v) |
|  | 20 | 7,160 | 8 | (v) | (v) | (v) | (v) | 3 | (V) | 9 | (v) |
| Farm products (edible) distributors............. Poultry, poultry products distributors...... Fresh fruit, vegetable wholesslers........... | 29 | 23,447 | 22 | 12.485 | 87.5 | 3.8 | 0.08 | 3 | 178 | 5 | 784 |
|  | 23 |  | 4 |  | 60.5 89.6 | 14.4 3.0 | (z) 0.09 | $\cdots 3$ | 178 | 2 | (D) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Brer, wine, distilled spirits wholesalers.......Tobacco distributors...................... | 18 | 14,39: | 5 | n,738 | 2.0 | 0.2 | (z) | 9 | 4,308 | $\therefore$ | 3,28t |
|  | 11 | 17,401 | 10 | (D) | 75.3 | 3.1 | 0.05 | 1 | (D) | . | (D) |
| Drugs, chemicalu, qliled products wholeselers.. General- and spreialty-line drug wholesalers Industrial chemicals, paint wholesalers..... | 27 | 14,070 | 22 | 10,14.7 | 89.0 | 7.9 | 0.17 | 1 | (D) | 4 | (D) |
|  | 15 | 14,081 | 10 | 8,178 | 92.2 | 7.9 | 0.18 | 1 | (D) | 4 | (D) |
|  | 12 | 1,989 | 12 | 1,987 | 7 t. 0 | 8.0 | 0.10 | ... | ... | ... | ... |
| Dry good Cluthing, furrishings, foovwar wholegalers Coneral- and specialty-21ne dry prods wholes calers $\qquad$ | 835 | 13,940 | 7 | (V) | (v) | (v) | (v) | $\ldots$ | $\ldots$ | 1 | (v) |
|  |  | 4, 18. ${ }^{\text {a }}$ | 2 | (v) | (v) | (v) | (v) | ... | ... | 1 | (v) |
|  |  | 4,.58 | 5 | -4,258 | 93.5 | 8.8 | 0.02 | $\ldots$ | $\ldots$ | $\ldots$ |  |
| Furniture, home furnichings wholevalerin. . . . . . . <br> Paper, allied erodusto wholenald <br> Farm prodicta (raw materiala) m <br> Automotive whale | .19 | 10,478 | 17 | ", ${ }^{\text {ces }}$ | 87.1 | 10.1 | 0.22 | 1 | (D) | $?$ | (D) |
|  | 14 | 10,0,0 | 11 | 18.533 | 97.5 | 8.8 | 0.02 | 1 | (0) | $\stackrel{1}{2}$ | (D) |
|  | ${ }_{5}^{16}$ | $5.5,559$ 14.231 | 4 | 31, $14,0.15$ | ter. 8 | 8.8 | (\%) | 3 | (D) | 8 | 3,00 ? |

[^71]$V$ Insufficient cash-rredit, analyals to show separately. is less than 0.01 percent.

Table 3B MERCHANT WHOLESALERS $195 t$-CREDIT, RECEIVABLES. BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-CON.

Establishments, Sales, and Credit Ratios

| Standard metropolitan area kind of business | All establishnents |  | Establishments reporting credit sales |  |  |  |  | Establishorents reporting eash sales only |  | Establishments not reporting cash-credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | $\begin{gathered} \text { Sales, cash } \\ \text { and credit } \\ (\$ 1,000) \end{gathered}$ | Number | ```Sales, cash and credlt ($1,000)``` | Credit sales as percent of sales | Bnd-of-year receivables as percent of sales | Bad debt losses as percent of sales | Number | Sales $(\$ 1,000)$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| Columbus, Ohio - Continued |  |  |  |  |  |  |  |  |  |  |  |
| Electrical, electronic, appliance distributors. | 33 | 4,821 | 26 | 38, 338 | 74.7 | 10.4 | 11.15 | 2 | (D) | 5 | (D) |
| Hardware, plumbing-heating goods wholesalers... | 34 | 29,071 | 19 | 28,105 | 85.7 | 7.7 | 0.10 | $\ldots$ | $\ldots$ | 5 | 70 |
| Hardware wholesalers. <br> Plumbing, beating equipment, supples distributors. | 13. | 11,748 | 10 | (D) | 24.5 | 4.3 | 0.018 | ... | $\ldots$ | 5 | (D) |
|  | 21 | 17,323 | 19 | (D) | . ${ }^{\circ}$ | . | 0.12 | $\ldots$ | $\ldots$ | 2 | (b) |
| Lumber, construction materials distributors... | 33 | 30,477 | 27 | 34,340 | 77.1 | 7.1 | 0.10 | $\cdots$ | $\cdots$ | $\because$ | 2,137 |
| Lumber, millwork wholesalers................. | 14 | 15,112 | 22. | (i) | 99.2 | 7.7 | 0.00 | $\ldots$ |  | 2 | (D) |
| Construction materials distributors.......... | 19 | 21,405 | 15 | (D) | 45.7 | 0.8 | 0.12 | ... | $\ldots$ | 4 | ( D ) |
| Macbinery, equipment, supplies distributors.... | 139 | 70,985 | 121 | 67.730 | 81.8 | 7.7 | 0.16 | $\ldots$ | $\ldots$ | 18 | 3,249 |
| Commercial machines, equipment distributors. | 20 | 5,872 | 15 | 5,34, | 90.0 | 10.4 | 0.11 |  |  | 5 | 523 |
| Industrial machines, equipment distributors. | 25 | 6,084 | 20 | 5,117 | 97.7 | 5.4 | 0.16 | $\ldots$ |  | 5 | 967 |
| Induatrial materials, supplies distributors. | 21 | 10,062 | 18 | 9,954 | 98.4 | 7.5 | 0.07 | ... | $\cdots$ | 3 | 108 |
| Professional equipment, supplies distributors. $\qquad$ | 12 | 3,881 | 11 | (D) | 45.3 | 7.9 | 0.22 | $\ldots$ | $\ldots$ | 1 | (口) |
| Service establishment supply houses......... | 23 | 4,495 | 20 | (D) | 40.3 | 11.2 | 0.08 | ... | $\ldots$ | 3 | (0) |
| Other machinery, equipment supplies distributors. | 38 | 40,591 | 37 | (D) | 72.0 | 7.3 | 0.19 | $\cdots$ | ... | 1 | (0) |
| Metals, metalwork (except scrap) distributors..Scrap, waste, materials dealers.............. | 11 | 25,004 | 7 | (v) | (v) | (v) | (v) | 1 | (v) | 3 | (v) |
|  | 33 | 10,852 | 21 | 10,226 | 99.0 | 9.5 | 0.13 | - | 355 | - | 271 |
| Other merchant wholesalers..................... | 77. | 71,383 | 56 | (v) | (v) | (v) | (v) | 3 | (v) | 18 | (v) |
|  | 17. | 2,948 | 11 | 2,4, | 90.5 | 15.9 | 0.20 | 1 | (D) | 5 | (D) |
| Aevelry wbolesalers..........................Merchant wholesalers, n.e.c............ | 11 | 2,257 | 9 | (D) | 88.8 | 29.9 | 0.59 | 2 |  | ${ }_{21}^{2}$ | (0) |
|  | 49 | 06,178 | 36 | (v) | (v) | (v) | (v) | 2 | (v) | 21 | (v) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total.......................... | 1,246 | 1,217,260 | 890 | 692.647 | 8 b .1 | 8.6 | 0.16 | 109 | 324,264 | 247 | 200,349 |
|  | 82 | 116, (k, 5 | 54 | 87, 977 | 91.0 | 3.4 | 0.05 | 8 | 5,172 | 20 | 22,890 |
| Grocery, confectionery, weat wbolesalers....... General-1ine grocery wholesalers.............. Confectionery wholesalers........... .......... | 10 | 58,450 | $\stackrel{0}{4}$ | 42,215 | 96.8 | 2.7 | 0.06 | 1 | (0) | 1 | (0) |
|  | ${ }^{6}$ | (0) | 4 | (D) | 60.9 | 4.0 | 0.04 | 1 | (D) | 1 | (D) |
| Confectionery wholesalers.......... ........ | 3 | (D) | 3 | (0) | 77.0 | 6.0 | 0.15 | $\cdots$ |  | $\cdots$ |  |
| Fish, seafood distributors..................Meat, meat products wholesalers..........Speclalty-1ine grocery wholesalers........ | 29 | 30,621 | 25 | 29,732 | $\stackrel{90.1}{(v)}$ | (V) 3 | (v.02 | 1 5 | (D) | 133 | (0) |
|  | 34. | 21,462 | 16 | (v) | (v) | (v) | (v) | 5 | (v) | 13 | (v) |
| Farm producta (edible) distributors.............. Poultry, poultry products distributors..... Fresh frult, vegetable wholesalers........... | 46 | 27,576 | 31 | 21,360 | 68.3 | 4.1 | 0.12 | 9 | 2,343 | 6 | 3,873 |
|  | 13 | 5,822 | 8 | 2,528 | 67.8 | 3.1 | 0.12 | 2 |  | 3 | (0) |
|  | 33 | 21,754 | 23 | 18,832 | 68.3 | 4.3 | 0.12 | 7 | (D) | 3 | (D) |
| Beer, wine, distilled splsits wholesalers..... | 21 | 49,451 | 12 | 33,981 | 79.3 | 7.1 | 0.08 | 7 | (D) | 2 | (D) |
|  | 10 | 15,267 | 3 | (0) | 0.2 | 0.1 | (z) | 6 | 8,742 | 1 | (0) |
| Beer, ale distributors............................. <br> Wine, distilled spirits wholesalers.... .... | 11 | 34,284 | 9 | (D) | 97.0 | 8.6 | 0.19 | 1 | (0) | 1 | (D) |
| Tobacco distributors............................ | 9 | 17,279 | $\bigcirc$ | 10,438 | 57.1 | 3.5 | 0.16 | 2 | ( D ) | 1 | (D) |
| Drugs, chemicals, allied products wholesalers..General-line drug wholesalers.............. | 4 | 27,991 | 34 | 24,747 | 90.3 | 9.4 | 0.11 | 1 | (D) | 9 | (D) |
|  | 3 | 12,775 | 2 | (D) | 98.0 | 11.9 | 0.08 | $\cdots$ | (D) | 1 | (D) |
| Specialty-1fne drug, tolletries wholesalers. | 16 | 6,278 | 10 | 5,263 | 63.2 | 5.1 | 0.13 | 1 | (D) | 5 | (D) |
| Industrial cbemicals, explosives distributors. | 14 | 7,396 | 13 | (D) | 90.2 | 7.4 | 0.11 | $\ldots$ | $\ldots$ | 1 | (D) |
| Paint, vernisb wboiesalers.................... | 11 | 7,542 | 9 | (0) | 97.7 | 18.0 | 0.17 |  |  | 2 | (D) |
| Dry goods, spparel wholesalers................ | 66 | 41,453 | 57 | 29,974 | 97.0 | 21.5 | 0.18 | 1 | (0) | 8 | (D) |
| Clothing, furnishings, footwear wholesalers. <br> General-11ne dry goods wbolesalers........... | 39 | 14,492 | 37 | (D) | 95.7 | 12.6 | 0.22 | ... | ... | 2 | (D) |
|  | 3 | (0) | 1 | (v) | (v) | (v) | (v) | . |  | 2 | (v) |
| Generel-1ine dry goods wbolesalers........... | 22 | 9,828 | 17 | 8, 157 | 97.3 | 0.6 | 0.21 | 1 | (D) | 4 | (0) |
|  | 2 | (D) | 2 | (0) | (D) | (D) | (D) | $\ldots$ | ... | $\ldots$ |  |
| Furniture, home furnisbings wholesalers........ | 50 | 33,742 | 34 | (v) | (v) | (v) | (v) | 3 | (v) | 13 | (v) |
| Furniture (bousehold, offlce) wholesalers... | 19 | 4,780 | 13 | (v) | (v) | (v) | (v) | 2 | (v) | 4 | (v) |
| Home rurnishings, floor coverings wbolesalers. | 31 | 28,962 | 21 | (v) | (v) | (v) | (v) | 1 | (v) | 9 | (v) |
| Paper, allied products wholesalers............. | 36 | 15,305 | 26 | 14,167 | 96.2 | 11.9 | 0.28 | $\cdots$ | $\ldots$ | 10 | 1,238 |
| Coarse paper and products wholesalers....... | 9 | 2,540 | 5 | 2,124 | 94.4 | 10.3 | 0.38 | .. | $\ldots$ | 4 | 416 |
| Printing and fine paper distributors........ Stationery, office supplies wholesalers.... | 9 | 21,573 | 8 | (0) | 95.5 | 17.8 | 0.25 | $\ldots$ | $\ldots$ | 1 | (0) |
| Stationery, office supplies wholesalers..... Wallpaper wboleaalers.............................. | 14 | 1,908 | 9 | (v) | (v) | (V) | (v) |  | $\ldots$ | 5 | (v) |
|  | 4 | 284 | 4 | 24.4 | 98.8 | 5.3 | (z) | $\ldots$ | $\cdots$ | $\ldots$ | 40 |
| Ferti products (raw materisi) merchants......... | 48 | 409,384 | 10 | (D) | 56.4 | 4.1 | 0.01 | 36 | 294,008 | 2 | (D) |
| Automotive wholesalers.........................Motor vehicle distributorc.............. | 113 | 49,808 | 91 | 41,891 | 79.8 | 9.6 | 0.19 | 6 | 272 | 16 | 7,045 |
|  | 12 | 13,269 | 6 | (V) | (V) | (v) | (v) | 1 | (v) | 5 | (v) |
| Motor vehicle distributors........................ Automotive equipment, tire-tube wholesalers. | 102 | 36,539 | 85 | 33,809 | 90.3 | 11.6 | 0.20 | 5 | 142 | 11 | 2,588 |
| Electrical, electronlcs, appliance distributors Electrical apparatus, supplies distributors. | 63 | 71,718 |  |  | 89.7 | 9.9 | 0.33 | 1 | (D) | 11 | (0) |
|  | 31 | 38,108 | 26 | 34,909 | 94.5 | 12.6 | 0.34 | ... | ... | 5 | 3,199 |
| Electrical apparatus, supplies distributors. Electrical appliance, radio, TV set wholesalers.................................................. | 18 | 29,281 | 14 | 28,127 | 24.6 | 7.7 | 0.28 | 1 | (0) | 3 | (D) |
| Electronic parts, equipment distributors.... | 14 | 4,529 | 11 | 4,196 | 84.2 | 10.6 | 0.52 | $\ldots$ | ... | 3 | 333 |
| Harduare, plumbing-heating goods wholesalers.. | 59 | 37,931 | 47 | 33,546 | 92.8 | 9.6 | 0.25 | 1 | (D) | 11 | (D) |
| Hardware wholesalers............................... Plumblag, beating equipment, supplies dis- | 18 | 14,527 | 18 | 14,527 | 95.5 | 9.0 | 0.12 | $\ldots$ | ... | ... | $\cdots$ |
| Plumbing, beating equipment, supplies distributors.............................................. | 41 | 23,404 | 29 | 19,010 | 90.7 | 10.2 | 0.35 | 1 | (D) | 11 | (D) |
| Lumber, construction materials distributors.... Lumber, willwork wholesalers................... Construction materials distributors.......... | 81 | 66,965 | 53 | 48,816 | 97.0 | 8.9 | 0.17 | b | 1,029 | 22 | +7,120 |
|  | 32 | 35,100 | 21 | 28,570 | 97.7 | 9.0 | 0.12 | 4 | 898 | 7 | 5,632 |
|  | 49 | 31,865 | 32 | (v) | (v) | (v) |  | 2 | (V) | 15 | (v) |

[^72]Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Standard metropolitan area kind of business} \& \multicolumn{2}{|l|}{A11 establi ishments} \& \multicolumn{5}{|c|}{Establishments reporting credit sales} \& \multicolumn{2}{|l|}{Establishments reporting cash sales only} \& \multicolumn{2}{|l|}{Establiskunents not reporting cash-credit data} <br>
\hline \& Number \& Sales, cash and credit ( $\ddagger 2,000$ ) \& Number \& Sales, cash and credit ( $\$ 1,000$ ) \&  \& End-of-year recelvables as percent of sales \& Bad debt lossea as of sales \& Number \& Sales
$$
(\$ 1,000)
$$ \& Number \& $$
\begin{gathered}
\text { Sales } \\
(\hat{\$} 1,000)
\end{gathered}
$$ <br>
\hline \multicolumn{12}{|l|}{TALLAS, IEXAS-Continued} <br>
\hline Machinery, equipment, supplies distributors.... \& 316 \& 136,056 \& 251 \& 103,238 \& 93.7 \& 13.2 \& 0.24 \& 8 \& 1,211 \& 57 \& 32,207 <br>
\hline Air conditioning, conmercial refrigerstion
equipmert,
distributors. \& 31 \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 12,358 \\
& 13,333
\end{aligned}
$$} \& 22 \& 10,196 \& 93.2 \& \multirow[t]{2}{*}{11.5
10.1} \& \multirow[t]{2}{*}{0.23
0.17} \& \multirow[t]{2}{*}{2
2} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& (\mathrm{D}) \\
& \text { (D) }
\end{aligned}
$$} \& \multirow[t]{2}{*}{$\begin{array}{r}7 \\ 12 \\ \hline\end{array}$} \& \multirow[t]{2}{*}{(D)
(D)
130} <br>
\hline Cosmercisl machines, equipuent distributors. \& 40. \& \& 26
22 \& \multirow[t]{2}{*}{9,315
23,499} \& \multirow[t]{2}{*}{92.1
96.1} \& \& \& \& \& \& <br>
\hline Construction machinery, equipment dealera... \& 22 \& 23,629 \& 22 \& \& \& 21.7 \& 0.24 \& \multirow[t]{2}{*}{$\cdots$} \& $\cdots$ \& \multirow[t]{2}{*}{$\cdots$

0
0} \& \multirow[t]{2}{*}{130
$(0)$} <br>
\hline Farm-garden machinery, equipment wholeaslers \& 12 \& 7,152 \& 10 \& (D) \& \multirow[t]{2}{*}{(v)} \& 5.5 \& 0.18 \& \& \& \& <br>
\hline Industrial machinery, equipment distributors \& 49 \& \multirow[t]{2}{*}{18,832
21,742} \& \multirow[t]{2}{*}{4} \& (V) \& \& (V)

(v) \& (v) \& \multirow[t]{2}{*}{${ }_{2}^{2}$} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& (\mathrm{V}) \\
& (\mathrm{v})
\end{aligned}
$$} \& \multirow[t]{2}{*}{8} \& \multirow[t]{2}{*}{(v)} <br>

\hline Industrial materials, supplies distributors.
Profesaional equipwent, supplies distribu- \& 30 \& \& \& (v) \& (v) \& (v) \& \& \& \& \& <br>

\hline  \& 36 \& 14, 210 \& 27 \& (v) \& (v) \& (v) \& (v) \& \multirow[b]{2}{*}{$\ldots$} \& \multirow[t]{2}{*}{$\cdots$} \& \& \multirow[b]{3}{*}{$$
\begin{gathered}
(V) \\
2,086 \\
(D)
\end{gathered}
$$} <br>

\hline Service establ ishment supply houses......... \& 66 \& \multirow[t]{2}{*}{18,122

5,278} \& 55 \& \multirow[t]{2}{*}{16, (D)} \& 93.4 \& 8.8 \& 0.32 \& \& \& \multirow[t]{2}{*}{$$
\begin{array}{r}
12 \\
2 \\
2
\end{array}
$$} \& <br>

\hline Transportation equipment distributora....... \& 21 \& \& 19 \& \& 88.4 \& 11.6 \& 0.43 \& .. \& , \& \& <br>
\hline \multirow[t]{3}{*}{Metals, wetalwork (except scrap) distributors..
Iron, ateel and products distributors........
Nonferrous metals distributora.................} \& 27 \& 27,288 \& 21 \& 21,367 \& 98.2 \& 10.7 \& 0.15 \& $\cdots$ \& $\ldots$ \& 6 \& 5,921 <br>
\hline \& ${ }^{21}$ \& 20,577
6,711 \& 15
6 \& 14,656
6,711 \& 98.8
97.0 \& 11.6 .6
8.8 \& 0.16 \& $\ldots$ \& $\ldots$ \& 6 \& 5,921 <br>
\hline \& \& \multirow[b]{2}{*}{15,891} \& \& \& \& \& \& \& \& \& <br>
\hline \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{36
14} \& \& 17 \& \multirow[t]{3}{*}{13,324
2,323
10,891} \& \multirow[t]{3}{*}{83.9
91.2
82.2} \& \multirow[t]{3}{*}{5.0
3.2
5.4} \& \multirow[t]{3}{*}{0.14
0.69
0.00} \& \multirow[t]{3}{*}{$\begin{array}{r}10 \\ 2 \\ 8 \\ \hline\end{array}$} \& 735 \& 9 \& 1,832 <br>
\hline \& \& 3,435 \& 7 \& \& \& \& \& \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{5} \& \multirow[t]{2}{*}{(0)} <br>
\hline  \& 22 \& 12,456 \& 10 \& \& \& \& \& \& \& \& <br>
\hline ther merchant wholesslers..................... \& 149 \& \multirow[t]{2}{*}{72,577
14,960} \& \multirow[t]{2}{*}{95
22} \& \multirow[t]{2}{*}{48,987
13,586} \& \multirow[t]{2}{*}{89.5
91.6} \& \multirow[t]{2}{*}{12.3
13.6} \& 0.20 \& \multirow[b]{2}{*}{...} \& 6,795 \& 4 \& 16,795 <br>
\hline \multirow[t]{3}{*}{Anusement, sporting goods diatributors.......
Book, magzine, newspaper wholesalers.......
Cosi wholesslers...................} \& \multirow[t]{2}{*}{26
10} \& \& \& \& \& \& 0.20

0.11 \& \& , ... \& \multirow[t]{2}{*}{$$
4
$$} \& \multirow[t]{2}{*}{1,380

$(0)$} <br>

\hline \& \& \multirow[t]{2}{*}{\[
$$
\begin{aligned}
& 3,503 \\
& \text { (D) }
\end{aligned}
$$

\]} \& | 8 |
| :--- |
| 2 | \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\]} \& \multirow[t]{2}{*}{90.7} \& \[

$$
\begin{aligned}
& 8.8 \\
& (0)
\end{aligned}
$$
\] \& \multirow[t]{2}{*}{0.11} \& $\ldots$ \& . \& \& <br>

\hline \& 2 \& \& 2

12 \& \& \& $$
\begin{aligned}
& \text { (D) } \\
& 2.5
\end{aligned}
$$ \& \& \& $\cdots$ \& \multicolumn{2}{|r|}{$\cdots$} <br>

\hline  \& 18 \& 11,077
10,347 \& 12 \& 4,354 \& 53.6 \& 2.5
21.5 \& 0.16

0.32 \& | 2 |
| :--- |
| 3 | \& \[

$$
\begin{aligned}
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
$$
\] \& 2 \& (D) <br>

\hline Petroleum products distributors.............. \& 23
29 \& 14,743 \& 10 \& (v) \& (v) \& \multirow[t]{2}{*}{(v)} \& \multirow[t]{2}{*}{(v)} \& \multirow[t]{2}{*}{$\cdots$} \& \& 19 \& \multirow[t]{2}{*}{(V)
(V)
(0)} <br>
\hline Gift, ort goods, greeting card wholesalers.. \& 7 \& 2,686 \& 3 \& (v) \& (v) \& \& \& \& \multirow[t]{2}{*}{$\ldots$} \& 3 \& <br>
\hline Flower, tulb, plant wholesslers.............. Miscellaneous products merchant wholesalers. \& \multirow[t]{2}{*}{\% $\begin{array}{r}8 \\ 26\end{array}$} \& \multirow[t]{2}{*}{12,871} \& \multirow[t]{2}{*}{15} \& \multirow[t]{2}{*}{11,373} \& \multirow[t]{2}{*}{95.2} \& \multirow[t]{2}{*}{9.1} \& \multirow[t]{2}{*}{0.16} \& \multirow[t]{2}{*}{$\cdots$} \& \& 3
7 \& \multirow[t]{2}{*}{1,216} <br>
\hline temer, colorano \& \& \& \& \& \& \& \& \& 282 \& \& <br>
\hline Total............................... \& 958 \& 638,133 \& 735 \& 527,596 \& 90.4 \& 8.5 \& 0.16 \& 54 \& 35,103 \& 169 \& 75.434 <br>
\hline Grocery, confectionery, meat wholesalers....... \& 80 \& 90,710 \& 51 \& 77,520 \& 90.8 \& 3.7 \& 0.05 \& 6 \& 2,568 \& 23 \& 10,622 <br>
\hline Genersi-line grocery wholesalers.......... \& , \& 54,035 \& ${ }_{5}^{6}$ \& 54, 165 \& 90.5
60.8 \& 2.9

1.8 \& \& | 1 |
| :--- |
| . | \& (D) \& ${ }^{1}$ \& (D) <br>

\hline Confectionery wholesalers...... \& 5 \& 1,107 \& 5 \& 1,056 \& 60.8 \& 1.8
3.2 \& 0.09
0.05 \& $\cdots$ \& $\cdots$ \& . \& 51 <br>
\hline Fish, beafood distributors................... \& 24 \& 4,006 \& 14 \& 4,006 \& 88.9 \& (v) \& (v) \& 2 \& (iv) \& $\cdots$ \& (iv) <br>
\hline Sperisity-line grocery wholesslers........... \& 38 \& 17,409 \& 21 \& 10,078 \& 94.9 \& 8.0 \& 0.12 \& 3 \& 2.009 \& 14 \& 5,322 <br>
\hline Ferme producta (edible) diatributars........... \& 55 \& 34,309 \& 4 \& 30.736 \& 89.5 \& 3.9 \& 0.15 \& 4 \& 449 \& 7 \& 3,124 <br>
\hline Poultry, poultry products diatributors. \& 14 \& 13,794 \& 9 \& 13,437 \& 90.6 \& 3.0 \& (2) \& 3 \& \& 2
5 \& <br>
\hline Freah fruit, vegetable wholesslers.......... \& 41 \& 20,513 \& 35 \& 17,299 \& 88.6 \& 4.7 \& 0.27 \& 1 \& \& 5 \& <br>
\hline Beer, wine, distilled spirite wholesalers...... \& 15 \& 32,276 \& 13 \& (D) \& 96.0 \& 12.1 \& 0.12 \& $\ldots$ \& $\cdots$ \& 2 \& (D) <br>
\hline Beer, ale distributors.. \& 7 \& 4,111 \& 5 \& (D) \& 75.6 \& 4.1 \& 0.09 \& $\ldots$ \& $\ldots$ \& 2 \& (D) <br>
\hline Whne, distilled spirits wholesalers..... \& 8 \& 28,165 \& 8 \& 28,165 \& 98.4 \& 13.0 \& 0.12 \& $\ldots$ \& $\cdots$ \& $\ldots$ \& - <br>
\hline Totaces distributors........................... \& 10 \& 12,135 \& 8 \& 11,596 \& 74.4 \& 5.4 \& 0.20 \& 1 \& (D) \& 1 \& (D) <br>
\hline Itugs, chemicals, silled products wholesslers.. \& 42 \& 26,728 \& \& 23,418 \& 95.9 \& \& 0.18 \& 3 \& 229 \& 8 \& 3,081 <br>
\hline Genersl-line drug wholesslers............... \& 4 \& (D) \& 2 \& (D) \& (D) \& (D) \& (0) \& $\cdots$ \& \& 2 \& (D) <br>
\hline Specisity-line drug, toiletries wholesslers. \& 16 \& (D) \& 10 \& (D) \& 90.4 \& 8.9 \& 0.27 \& 2 \& (0) \& 4 \& 1,347 <br>
\hline Industrial chemfoals, explosives distributors.. \& 9 \& 4,966 \& 9 \& 4,966 \& 97.7 \& 13.1 \& 0.06 \& ; \& \& $\cdots$ \& <br>
\hline Paint, varnish whoiesalers................... \& 13 \& 2,088 \& 10 \& 1,579 \& 90.9 \& 13.1 \& 0.46 \& 1 \& (D) \& 2 \& (D) <br>
\hline ry goods, apparel tholesalers................ \& 31 \& (D) \& 27 \& 20,891 \& 98.7 \& 11.8 \& 0.12 \& $\ldots$ \& $\cdots$ \& 4 \& (D) <br>
\hline Clothing, furnishings, footwesr wholesalers. \& 24 \& (0) \& 22 \& \& 98.5 \& 10.3 \& 0.15 \& $\ldots$ \& $\ldots$ \& 2 \& (D) <br>
\hline Ceneral-1ine dry goods wholesalers.......... \& 1 \& (D) \& 1 \& (D) \& (D) \& (D) \& ( ${ }^{\text {a }}$ ) \& $\cdots$ \& $\cdots$ \& ; \& (i) <br>
\hline Specialty-line dry gonds, wholesalers....... \& 6 \& (D) \& 4 \& (D) \& 99.8 \& 11.7 \& 0.05 \& $\ldots$ \& $\cdots$ \& 2 \& (D) <br>
\hline Piece goods convertera...................... \& $\ldots$ \& ... \& $\cdots$ \& \& ... \& \& ... \& $\cdots$ \& \& .. \& <br>
\hline Furniture, home furnishings wholesalers........ \& 32 \& 12,512 \& 25 \& 9,865 \& \& \& \& 1 \& (D) \& 6
3 \& <br>
\hline Furniture (household, orfice) wholesslers... \& 32 \& 3,287 \& 13 \& (v) \& (V) \& (v) \& (V) \& $\ldots$ \& ... \& 3 \& (v) <br>
\hline Home furnishings, floor coverings whole-
sslers................................................. \& 16 \& 9,225 \& 12 \& 7,689 \& 97.7 \& 8.6 \& 0.09 \& 1 \& (D) \& 3 \& (D) <br>
\hline Paper, allied producta wholesalera............ \& 25 \& 16,606 \& 18 \& 14,466 \& 97.1 \& 9.4 \& 0.20 \& 2 \& (D) \& 5 \& (0) <br>
\hline Coarse paper ant producta wholesalera....... \& 9 \& 6,338 \& 8 \& \& 95.3 \& 9.5 \& 0.22 \& i \& (D) \& 1 \& (0) <br>
\hline Printing and fine paper diatributora........ \& 4 \& (D) \& 3 \& (D) \& 84.1 \& 19.0 \& ${ }^{0.20}$ \& 1 \& (0) \& - \& (D) <br>
\hline Stationery, orfice supplies wholesalers...... \& 12 \& (D) \& 7 \& 535 \& 84.9 \& 13.1 \& (\%) \& .. \& (b) \& .. \& (v) <br>
\hline Farm producta (raw materials) merchanta........ \& 37 \& 61,895 \& 13 \& 30,358 \& 57.0 \& 2.7 \& 0.10 \& 17 \& 28,209 \& 7 \& 3,328 <br>
\hline Automotive wholesslezs.. \& 90 \& 26,372 \& 78 \& 25,354 \& 83.3 \& 9.7 \& 0.23 \& 2 \& (D) \& 10 \& (D) <br>
\hline Motor vehicle diatributora. \& 12 \& 3,411 \& \& \& 75.9 \& 8.8 \& 0.34 \& . \& \& 2 \& (0) <br>
\hline Autorotive equipdent, tire-tube wholesslers. \& 79 \& 22,961 \& 69 \& (D) \& 84.3 \& 9.8 \& 0.22 \& 2 \& (D) \& 8 \& 661 <br>
\hline Electrical, electronica, appliance diatributora \& 58 \& 52,573 \& 49 \& \& 93.2 \& 11.6 \& 0.33 \& ... \& $\ldots$ \& 9 \& 4,456 <br>
\hline Electricel apparatus, supplies diatributors. \& 20 \& 18,808 \& 17 \& \& 96.8 \& 12.3 \& 0.21 \& $\ldots$ \& ... \& 3 \& (D) <br>

\hline | Electricsl opplisice, radto, TV aet whole- |
| :--- |
| salers.. | \& 26 \& 28,74,8 \& 19 \& \& \& \& 0.40 \& \& $\ldots$ \& 5 \& 1,005 <br>

\hline Electronic perta, equipment tistributors.... \& $1 \%$ \& 16,997 \& 13 \& \& (v) \& (v) \& (v) \& ... \& ... \& 1 \& (v) <br>
\hline Sardware, plumbing-heating gonda wholesalers... \& \& \& \& \& \& \& 0.30 \& $\cdots$ \& $\cdots$ \& ${ }^{4}$ \& 3, 391 <br>
\hline herdware wh leaslers........................ \& , \& 7,021 \& $\bigcirc$ \& \& (v) \& (v) \& (v) \& ... \& $\ldots$ \& 2 \& (v) <br>
\hline Plumbing, heating equipment, supplies alstributors............................................. \& 28 \& 11, 372 \& 24 \& (D) \& 94.6 \& 10.6 \& 0.37 \& $\ldots$ \& $\ldots$ \& 4 \& (D) <br>
\hline
\end{tabular}

[^73][^74]2 Lese than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios


[^75]Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

| Standard metropolitan area kind of business | All establishments |  | Establishnents reporting credit sales |  |  |  |  | Estab11shments reporting cash sales only |  | $\begin{aligned} & \text { Establis shmente not } \\ & \text { reporting cash-credit } \\ & \text { data } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | $\begin{gathered} \text { Sales, cash } \\ \text { and credit } \\ (\neq 1,000) \end{gathered}$ | Number | $\begin{gathered} \text { Salea, cash } \\ \text { and credit } \\ (\neq 1,000) \end{gathered}$ | Credit sales as percent of sales | End-of-year receivables as percent of sales |  | Mmmber | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| detroit, michiani. - Con. |  |  |  |  |  |  |  |  |  |  |  |
| Hardware, plumbing-heating goods wholesalers. Hardware wholesslers...............................Plumbing, heating equipment supplies dis- | 130 | $\begin{aligned} & 113, \cdot 17 \\ & 50,459 \\ & \hline \end{aligned}$ | ${ }_{40}^{110}$ |  | ${ }_{92}^{91.6}$ | 11.7 <br> 11.9 <br> 1.5 | 0.36 0.20 |  | $\ldots$ |  | $\begin{aligned} & 18,895 \\ & 11,015 \end{aligned}$ |
|  |  | 02,958 | 70 | 54,988 | 91.1 | 11.5 | 0.47 |  |  | ${ }^{11}$ | ,970 |
| Lumber, construction materials distributors... Lumber, millwork wnolessalers........ |  |  |  |  |  | 10.9(v)11.111.1 |  |  |  |  |  |
|  |  | $\begin{gathered} 200,894 \\ 101,86 \\ 108,032 \end{gathered}$ | $\begin{gathered} 160 \\ 47 \\ 113 \end{gathered}$ | $\begin{gathered} 159,718 \\ (y) \\ 96,14,2 \end{gathered}$ |  |  | $\begin{gathered} 1.14 \\ 0.16 \\ 0.16 \end{gathered}$ | $\because$ | (D) | 50 20 30 | (d) (1) $(0)$ |
| chinery, equipment, supplies distributor | 6-m | ,227 | 482 | 211,237 | 92.1 | - | 0.15 | 29 | 23,842 | 133 | 71,148 |
|  |  | 12,503 <br> 12,815 <br> 18 |  | 5,924 | ${ }^{91.4}$ (v) |  | 0. 36 |  | $\begin{gathered} 6,24 \\ (v) \\ (V) \end{gathered}$ |  |  |
|  | ${ }_{59}^{36}$ |  | 36 |  |  | 8.0 (v) |  | 1 |  | 18 <br> 5 <br> 5 | cre (v) (v) |
| Construction machinery, equipmeni dealers... | 19 | 26,277 <br> 9,108 <br> 0, |  | (V) (V) <br> (V) (V) <br> (D)  <br> 31.7  <br> 0.7  |  | (17) | (V) |  |  |  | (0)20,083 |
|  | 111 198 |  | 142 | -1.568 | 31.795.297.59.5 | $\begin{array}{r}8.2 \\ 9.5 \\ \hline\end{array}$ | 0.160.12 | is |  | ${ }_{32}^{42}$ |  |
| Industrial materiels, equipment distritutors | 143 | 98,24.26 | 110 | 66,533 |  |  |  |  | (26,593 |  |  |
| Professional equipment supplies distritutors | 46 |  | $\begin{array}{r}38 \\ 93 \\ 93 \\ \hline 18\end{array}$ | $\underset{\substack{13,271 \\ 27,299}}{2}$ | $\begin{aligned} & 95.7 \\ & 89.4 \end{aligned}$ | 13.110.99.3 | 0.190.180.18 |  |  | 8 |  |
| Service estabil isfinent supply houses......... | 115 |  |  |  |  |  |  | 2 | (0) | 20 3 | (0) |
| Metals, metalwork (except scrap) distributora..Iron, steel and products distributors........Nonferrous metals distributors................ | 102 | 139,582 <br> 116,507 <br> 185 | 1028616 | $\begin{aligned} & 120,453 \\ & 101,592 \end{aligned}$ | 98.698.5 | 9.910.4 | $\begin{aligned} & 0.22 \\ & 0.24 \end{aligned}$ | ; | $\ldots$ | $\begin{array}{r}24 \\ 18 \\ 6 \\ \hline\end{array}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 240130110 | (102,0036,954 <br> 35,049 <br> 105 | $\begin{gathered} 123 \\ 69 \\ 54 \end{gathered}$ | $\begin{aligned} & 88,798 \\ & 6,9,9,5 \\ & 27,853 \end{aligned}$ | 98.198.0988 | $\begin{aligned} & 7.0 \\ & 6.0 \\ & 9.2 \end{aligned}$ | $\begin{aligned} & 0.13 \\ & 0.14 \\ & 0.09 \end{aligned}$ | 80484238 | $\begin{gathered} 0,856 \\ \substack{0,22 \\ 4,022} \end{gathered}$ | 3731324 | 6,391,3874,962 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  <br> Book, nagazine, newspaper wholesslers. <br> Corru suppiles hhoiesalers <br> Jewerty wholesalers <br> Fetroveum products distributors <br> oift, art goods, greeting cerds mholesalers. <br> Mis scel1 aneous products werchant whoies eier | 259441717141919519172054 | $\begin{aligned} & 105,760 \\ & 21,116 \\ & 10,185 \\ & 15,107 \\ & 15,1073 \\ & 12,597 \\ & \hline 8,589 \\ & 5,799 \\ & 5,119 \\ & 16,275 \end{aligned}$ | $\begin{gathered} 183 \\ 51 \\ 12 \\ 13 \\ 13 \\ 14 \\ 26 \\ 9 \\ 12 \\ 13 \\ 33 \end{gathered}$ |  | 79.2 | 7.9 |  | $\begin{array}{r}20 \\ 3 \\ 3 \\ 2 \\ \hline\end{array}$ |  |  | 17,7341,759 |
|  |  |  |  |  | 83.687.5 | 10.2 | 0.25 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | 313 | 1,579 |
|  |  |  |  |  | 74.8 | 3.0 | 0.03 | 2 | (D) |  |  |
|  |  |  |  |  |  |  | ${ }_{0}^{0.28)}$ | 3 |  | (10) |  |
|  |  |  |  |  | 63.6 65.4 | 3.2 <br> 8.2 <br> 8 | 0.10 | 1 | (D) | ${ }_{3}^{9}$ | (D) |
|  |  |  |  |  |  |  |  |  |  | 5 |  |
|  |  |  |  |  | 68.2 | 4.9 | 0.07 |  | 1,046 | 10 | 4,124 |
| houston, texas |  |  |  |  |  |  |  |  |  |  |  |
| Total... | 1,340 | 1,385,323 | ${ }^{54}$ | 841,248 | 87.0 | 9.4 | 0.19 | 87 | 268,389 | ${ }^{299}$ | 275,786 |
| Gracery, confectionery, meat wholesalers. <br> neneral-line grocery wholesalers. <br> Confectionery wholesalers. <br> Meat, meat products wholesalers. <br> Specialty-line grocery pholesalers. | $\begin{array}{r}125 \\ 12 \\ 15 \\ 5 \\ 5 \\ 4.2 \\ 58 \\ \hline\end{array}$ |  | $\begin{array}{r} 68 \\ 11 \\ 4 \\ 2 \\ 23 \\ 29 \end{array}$ |  | $\begin{aligned} & 87.2 \\ & 94.6 \\ & 40.9 \\ & \hline(v) \\ & 70.2 \\ & 70.5 \end{aligned}$ | $\begin{aligned} & 5.2 .8 \\ & 5.8 \\ & 2.2 \\ & 14 . \\ & 3.5 \\ & \hline .5 \end{aligned}$ | $\begin{gathered} 0.23 \\ 0.23 \\ \left(z_{2}\right) \\ (v) \\ 0.22 \\ 0.12 \end{gathered}$ | $\begin{array}{r} 16 \\ 2 \\ 1 \\ 1 \\ 5 \\ 7 \end{array}$ | $\begin{gathered} 5,40 \\ (0,70 \\ (D) \\ (v) \\ \text { (v) } \\ 1,725 \\ 1,725 \end{gathered}$ | $\begin{gathered} 41 \\ 2 \\ \ldots \\ 3 \\ 14 \\ 22 \end{gathered}$ | 18,989 |
|  |  |  |  |  |  |  |  |  |  |  | (D) |
|  |  |  |  |  |  |  |  |  |  |  | iv) |
|  |  |  |  |  |  |  |  |  |  |  | 4,439 |
|  |  |  |  |  |  |  |  |  |  |  | 7,243 |
| Farm product (edible) distributors.. | 56 | 27,968 | 38 | 25,712 | 69.7 |  |  |  |  |  |  |
| Poultry, pountry producte distributors.: Fresh frilt, vegetable whoieculers..... | ${ }_{39}^{17}$ | 5,727 22,241 | ${ }_{27}^{13}$ | 4, 412 | 63.2 71.2 | 4.7 | ${ }_{0}^{0.04}$ |  | (0) | 5 | (D) |
| Beer, wine, distilled spirite wholesaie |  | 60,028 |  |  |  |  |  |  |  |  |  |
| Beer, Ale distrr butors............. | ${ }_{9}^{15}$ | 20,54 <br> 39,482 | $\stackrel{2}{7}$ | (v) | ${ }_{92}{ }^{(v)} 7$ | (v) | (V) |  | (v) | $\stackrel{6}{2}$ | (V) |
| Tobacso distributors. | 9 | 25,149 | 5 | (v) | (v) | (v) | (v) |  | (v) | 2 | (v) |
| Drues, chemicals, all | 55 | 38,152 | 42 |  | 96.1 |  |  | 1 | (D) | 12 | (0) |
| General-1ine drug wholestlers............. Specielty-1ine drug, toiletries wholesalers. | $\begin{array}{r}3 \\ 17 \\ \hline\end{array}$ | (10) | ${ }_{14}^{3}$ | 4,530 | 97.7 | 133.7 | $\begin{aligned} & 0.08 \\ & 0.13 \end{aligned}$ | - | (i0) | $\because$ | (0) |
| Induatrial chemicals, explosivee distribu- |  |  |  |  |  |  |  |  |  |  |  |
| Patint, varmish mhoiesal ers..................... | ${ }_{8}^{27}$ | $\xrightarrow{14,023}$ (0) | 17 | (D) | 97.5 | ${ }_{10.9}^{11.8}$ | 0.32 0.26 |  | $\cdots$ | 10 | 1,912 |
| Dry goods, apparel wholesalers. |  | 9,478 |  | (D) |  |  |  | $\ldots$ |  | 1 | (D) |
| Clothing, furrishings, footwear whold |  | 2,214 | 5 | 2,214 | 94.4 | 1.12 | 0.14 | ... | $\ldots$ |  |  |
|  | 3 | 4,465 2,799 | ${ }_{7}^{2}$ | 2,799 | ${ }_{73.6}$ | ${ }_{2}{ }_{2}$ | (e) | $\cdots$ | $\ldots$ | $\ldots$ | (v) |
| ${ }_{\text {Piepe }}$ goods converters................... |  |  |  |  |  |  |  |  |  | $\cdots$ |  |
| Furni ture, hame furnishings whozealers....... | 33 | 18,923 |  | 13,789 |  |  |  | 1 |  | 5 |  |
| furniture (household, office) wholesslers... Home furnishings, floor coverings wholeater | 13 20 |  | 8 19 |  | ${ }_{93.2}^{\text {(v) }}$ | (v) | (V) |  |  | 4 | (0) |
| Paper, anlied producta wholesalera, |  | 17,211 |  |  |  |  |  |  |  | 10 |  |
| Coarse paper and producte mhozeealers. |  |  | 6 | (D) | 80.8 | 7.5 | 0.07 | $\ldots$ | $\ldots$ | 1 | (0) |
| Printing and frne paper distributors........ Stationery, offtee Bupplies whokesele ess.... |  | 8,750 4,112 | ${ }_{8}^{6}$ |  | ${ }^{99.0}$ (v) | (v) | 0.12 | $\ldots$ | $\ldots$ | ${ }_{7}^{2}$ | (v) |
| Wallpparer wholesalerp.................... |  |  | 2 |  | (0) | (D) | (0) |  | $\ldots$ |  |  |
| Farm products (raw materta1) merchants. | 4 | 198, 0104 | ${ }^{6}$ | 39,493 | 1.5 | 0.9 | 0.01 | 12 | 243,103 | 7 | 10,308 |
| Lomotive whole esalers | ${ }^{3} 10$ | ${ }^{4} \mathbf{4 , 5 5 7}$ | 101 | 88, ${ }_{\text {c, }}^{\text {(V) }}$ | $884{ }^{3}{ }^{1}$ | ${ }^{8.4}$ | o.s. | $\therefore$ | ${ }^{142}$ | 27 | 5,726 |
| Autumo ive equipment, tire-tute wholesalere. |  |  |  | 35,.941 | R5.7 |  | 0.25 |  | i. ${ }^{\text {a }}$ | 23 | 56.2 |

[^76]Table 3B. MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-ST ANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS - CON.

Establishments, Sales, and Credit Ratios

| Standard metropolitan area kind of business | All establishnemts |  | Establishments reporting credit sales |  |  |  |  | E. tablishments reporting cash ssies only |  | Establishments not reporting pash-credit datu |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Saies, cash and credit ( $\$ 1,000$ ) | Number | Sales, casb and credit (\$1,000) | Credft sales as perceut of sales | End-of-year receivables as percent of sales | Sad debt locses as percent uf sales | Number | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Number | $\begin{aligned} & \text { Sules } \\ & (\$ 1,000) \end{aligned}$ |
| HOUSTON, TEXAS-Continued |  |  |  |  |  |  |  |  |  |  |  |
| Electrical, olectmotos. appliance distributors | $\stackrel{08}{14}$ | 81,096 | 57 | 76,963 | 88.2 | 10.7 | 0.23 | 2 | (0) | ? | (0) |
| blectrical apparatus, supplies distributors. Electrical appliance, radio, TV set wholesalers. <br> Electronic parts, equipment distributors.... | 34 | 40,361 | 28 | 39,554 | 95.8 | 10.0 | 0.22 | 1 | (D) | , | (D) |
|  | 15 | 34.738 | 12 | (D) | 79.0 | 11.1 | 0.27 | 1 | (D) | 2 | (D) |
|  | 19 | 0,595 | 17 | (D) | 86.0 | 12.7 | 0.64 |  |  | 2 | (D) |
| Hardware, plumbing-heating goods wholesalers... Hardware wholesalers. | 54 | 0, 220 | 4 | (v) | (v) | (v) | (v) | 1 | (v) | ${ }^{9}$ | (v) |
|  | 18 | 40, 3.4 | 10 | (v) | (v) | (v) | (v) | $\ldots$ | ... | 2 | (v) |
| Plumbing, heating equipment, supplies distributors. | 36 | 23,476 | 28 | 19,992 | 90.5 | 10.4 | 0.54 | 1 | (0) | 7 | 2,927 |
| Lumber, construction materials distributors.... Lumber, millwork wholesalers. Construction materials distributors.......... | 98 | 97,930 | 72 | 69,296 | 97.2 | 10.5 | 0.19 | . |  | 26 | 28,634 |
|  | 4 | 52,857 | 33 | 37,074 | 97.3 | 10.5 | 0.16 |  | $\ldots$ | 11 | 15,783 |
|  | 54 | 45,073 | 39 | 32,222 | 97.2 | 10.5 | 0.22 | . | ... | 15 | 12,851 |
|  | 374 | 225,782 | 302 | 192,990 | 97.8 | 13.5 | 0.17 | 8 | 1,063 | 04 | 31,729 |
| Air conditioning, commercial refrigeretion equipment, distributors. | 27 | 12,534 | 25 | (D) | 94.5 | 11.8 | 0.36 |  |  | 2 | (D) |
| Comercial machines, equipment distributors. Construction machinery, equipment deslers... | 32 | 7,088 | 23 | 5,192 | 91.9 | 21.9 | 0.31 | 2 | (D) | 7 | (D) |
|  | 20 | 19,574 | 19 | ( ${ }^{\text {d }}$ | 98.7 | 17.9 | 0.30 |  | .. | 1 | (D) |
| Construction tachinery, equipment deslers... Farco-garden machinery, equipaent wholesalers | 11 | 5,080 | 10 | ${ }^{(0)}$ | 93.5 | 14.6 | 0.21 |  | $\ldots$ | 1) | (D) |
|  | 104 | 94,954 | 79 | 77,738 | 99.1 | 14.7 | 0.10 | 4 | 823 | 21 | 16,393 |
| Industrial machinery, equipment distributors | 79 | 50,902 | 66 | 45,945 | 99.0 | 8.3 | 0.27 | , | (D) | 12 | (D) |
| Professional equipment, supplies distributors... | 35 | 16,177 | 30 | 15,491 | 97.8 | 13.9 | 0.17 |  |  | 5 | 686 |
| Service establishment supply bouses.......... <br> Transportation equipeent distributors....... | 55 | 10,535 | 4 | 11,452 | 92.8 | 15.4 | 0.28 | $\cdots$ | (0) | 10 | (D) |
|  | 11 | 2,338 | 6 | (v) | (v) | (v) | (v) |  | ... | 5 | (v) |
| Metals, metalwork (except scrap) distributors.. Iron, steel and products distributors....... Nonferrous metals distributors............... | 68 | 82,745 | 54 | 71,286 | 95.7 | 10.1 | 0.16 | 2 | (D) | 12 | (0) |
|  | 65 | (0) | 51 | (D) | 98.1 | 10.6 | 0.16 | 2 | (D) | 12 | (D) |
|  |  | (D) | 3 | (D) | 75.7 | 5.8 | 0.09 |  | ... | $\ldots$ | .. |
| Scrap, waste materials dealers................... Iron, steel scrap dealers. Waste materials deslers.. | 46 | 29,332 | 19 | 21,737 | 97.5 | 5.6 | 0.16 | 14 | 1,074 | 11 | 6,527 |
|  | 26 | 20,378 | 8 | (v) | (v) | (v) | (v) | 10 | (v) | 8 | (v) |
|  | 18 | 8,954 | 11 | 8,623 | 94.7 | 3.2 | 0.08 | 4 | 197 | 3 | 134 |
| Other merchant wholesalers....................... Amusement, sporting goods distributors. | 127 | 118,350 | 74 | (v) | (v) | (v) | (v) | 8 | (v) | 45 | (v) |
|  | 17 | 5,788 | 25 | (D) | 93.2 | 11.8 | 0.26 |  |  | 2 | (D) |
|  | 7 | 2,069 | 4 | 811 | 99.6 | 11.6 | 0.12 | 1 | (D) | 2 | (D) |
| Coal whlesslers................................ | $\cdots$ | 4,2959 | -8 | (iv) | (iv) | (iv) | (v) | $\cdots$ | - | $\stackrel{\square}{2}$ | (v) |
| Farus supplies wholesalers................... Jevelry wholesalersa................. ${ }^{\text {a }}$. | 12 | 2,786 | 10 | (D) | 75.1 | 16.5 | 0.29 | $\cdots$ | (0) | ${ }_{1}^{2}$ | (0) |
| Petroleum products distributors............... | 34 | 88,795 | 11 | (v) | (v) | (v) | (v) | 1 | (v) | 22 | (v) |
| G1rt, art goods, greeting card wholesalers.. | 5 | 667 | 3 | (v) | (v) | (v) | (v) | 1 | (v) | 1 1 1 | (v) |
| Flower, bulh, plant wholesalers............. | 8 | 1,888 | 5 | 1,575 | 87.8 | 13.3 | 0.32 |  |  | 3 |  |
|  | 34 | 12,098 | 18 | 9,082 | 79.8 | 7.4 | 0.10 | 4 | 292 | 12 | 2,724 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| indIarapolis, indiana <br> Total. | 790 | 734,638 | 594 | 594,115 | 86.0 | 6.8 | 0.12 | 50 | 39,037 | 146 | 101,486 |
|  | 66 | 61,670 | 43 | 37,150 | 79.3 | 4.5 |  | 4 |  | 19 | 15,035 |
| Grocery, confectionery, meat wholesalers....... General-1ine grocery wholesalers. Confectionery wholesalers. | 11 | 34,695 | 5 | (v) | (v) | (v) | (v) | 1 | (v) | 5 | (V) |
|  | 2 | (D) | 2 | (D) | (D) | (D) | (D) |  | . |  |  |
| Confectionery wholesalers.. Fish, | 3 | 1,277 | 1 | (D) | 100.0 | 6.0 | 0.20 | $\cdots$ | . | 2 | (D) |
| Meat, meat products wholesalers................. Speclalty-line grocery wholesalers........... | 17 | 4,423 | 13 | 3,562 | 03.3 | 6.9 | 0.06 | $\ldots$ |  | 4 | 861 |
|  | 33 | 20,065 | 22 | 18,259 | 84.9 | 5.0 | 0.03 | 3 | (D) | 8 | (D) |
| Farm products (edible) distributors........... | 47 | 31,550 | 26 | (v) | (v) | (v) | (v) | 5 | (v) | 16 | (v) |
| Poultry, poultry products distributors....... Fresb fruit, vegetahle wholesalers........... | 9 | 5,289 | 4 | 4,010 | 80.2 | 2.6 | (2) | 1 | (D) | 4 | (D) |
|  | 38 | 26,261 | 22 | (v) | (v) | (v) | (v) | 4 | (v) | 12 | (v) |
| Beer, wine, distilled spirits wholesalers......Beer, ale distributors.................. | 24 | 43,884 | 12 | 32,474 | 77.3 | 4.2 | 0.11 | 11 | (D) | 1 | (D) |
|  | 18 | 16,607 | 6 | 5,197 | 0.4 | 0.2 | (z) | 11 | (D) | 1 | (D) |
| Wine, distilled spirits wholesalers.......... | 6 | 27,277 | 6 | 27,277 | 91.9 | 4.9 | 0.13 | $\ldots$ | ... | $\ldots$ | ... |
| Tobacco distributors........................... | 9 | 17,140 | 8 | (D) | 70.6 | 3.4 | 0.07 | 1 | (D) | ... | $\ldots$ |
| Druga, chemicals, allied products wholesalers..Ceneral-line drug wholesalers............. | 40 | 34,349 | 30 | (v) | (v) | (v) | (v) | 2 | (v) | 8 | (v) |
|  | ${ }^{2}$ | (D) | 1 | (D) | (D) | (D) | (D) | - | (0) | 1 | (D) |
| Specialty-1ine drug, toiletries wholesalers. Industrial cheaicals, explosives distribu- | 13 | 5,331 | 11 | (D) | 70.5 | 2.4 | (2) | 1 | (D) | 1 | (D) |
| Industrial chemics 1 , explosives distribu-tors................................ | 13 | 6,175 | 9 | 4,968 | 97.6 | 8.1 | 0.14 |  |  | 4 | 1,207 |
|  | 12 | (D) | 9 | 1,692 | 82.3 | 8.2 | 0.18 | $\ldots$ | (D) | 2 | (D) |
| Dry goode, apparel wholesalers................ | 9 | 17,018 | 8 | 16,427 | 97.2 | 9.3 | 0.04 | $\ldots$ |  | 1 |  |
| chething, furrishings, footwear whio........Ceneral-1ine dry goods wholesalers......... |  | (D) | 2 | (D) | (D) | (D) | (D) | $\cdots$ | ... | $\ldots$ | (D) |
|  | 7 | (D) | .- | 5,358 | 96.0 | 21.0 | 0.06 | $\cdots$ | ... | $\cdots$ |  |
| Specialty-line dry goods wholesalers. Piece goods converters. | 7 | (D) | 6 | (D) | 98.9 | 6.1 | 0.04 | ... | $\ldots$ | 1 | (D) |
|  | $\ldots$ | $\ldots$ | $\ldots$ | ... |  | .... | ... | $\ldots$ | $\ldots$ | ... | ... |
| Furniture, home furnisoings wholesalers........ | 34 | 13,293 | 27 | 12,313 | 93.5 | 9.7 | 0.16 | 1 | (D) | $\bigcirc$ | (D) |
| Furniture (household, office) wholesalers. | 28 | 4,119 | 14 | 3,906 | 86.6 | 8.7 | 0.18 | .. | ... | 4 | 213 |
| Home furnishings, floor coverings wholesaiers............................................ | 16 | 9,174 | 13 | 8,407 | 96.9 | 20.2 | 0.15 | 1 | (D) | 2 | (D) |
| Paper, sllied products dholesalers............. | 33 | 26,248 | 23 | 21,954 | 97.4 | 10.0 | 0.34 | 3 |  | 7 | 4, 0161 |
| Coarse paper and products wholesalers....... Printing and fine paper distributors........ | 17 | 17,029 | 12 | 15,544 | 96.6 | 10.1 | 0.48 | 1 | (D) | 4 | (D) |
|  | 7 | 7,846 | 5 | (D) | 99.8 | 9.2 | (2) | i | (D) | 2 | (D) |
| Printing and fine paper distributors......... Stationery, office supplies wholesalers..... | 7 | (D) | 5 |  | (V) | (V) | (v) |  |  | 2 | (v) |

[^77]Table 3B MERCHANT WHOLESALERS 1954－CREDIT，RECEIVABLES，BAD DEBT LOSSES－STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE，BY KIND OF BUSINESS－CON．

Establishments，Sales，and Credit Ratios

| Standard metropolitan area kind of business | All establishments |  | Estabishments reporting credit sales |  |  |  |  | Establishments reporting cesh sales only |  | Establishments not reporting cash－credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales，cash and credit $(i 2,000)$ | Number | Sales，casb and credit $(\$ 1,000)$ | Credit eales as percent of sales | End－of－year receivables as percent of seles | Bed debt losces as percent of sales | Number | Sales $(\$ 1,000)$ | Number | $\begin{gathered} \text { Sales } \\ (\hat{\phi} 1,000) \end{gathered}$ |
| Indialapolis，indiana－－Con． |  |  |  |  |  |  |  |  |  |  |  |
| Farmifroducts（raw materials）merwhants．．．．．．．． | 14 | 129，196 | － | 203，841 | 79.0 | 2.2 | 0.01 | 5 | 12，300 | 3 | 10，965 |
| Automotive wholesalers．．．．．．．． | 65 | 31，730 | 54 | 29，251 | 18.9 | 6.3 | 0.08 | 3 | 531 | 8 | 1，948 |
| Motor vehicle distributors．．．．．．．．．．．．．．．．．．． | ， | 20，00．7 | 7 | （D） | 35.3 | 1.7 | 0.01 | ． | $\ldots$ | 2 | （D） |
| Au＊arotive equipment，tire－tube wholesalers． | $5 t$ | 22，063 | 47 | （D） | 85.0 | 8.5 | 0.12 | 3 | 531 |  | （D） |
| Eleatrical，ale日十ronics，appliance distributors Electrical epparatus，supplies distributors． Elevtrical appliance，radio，TV set whole－ salers． <br> Electronic parts，equipment distributors．．．． | 43 | 69，409 | 35 | bt， 691 | 84.9 | 10.3 | 0.15 | $\cdots$ | $\cdots$ | 8 | 2，778 |
|  | 20 | 27，073 | 16 | 25，278 | 95.2 | 11.3 | 0.13 | ．．． | ．．． | 4 | 1，795 |
|  | 19 | 39，822 | 15 | 38，839 | 78.9 | 9.7 | 0.17 | $\cdots$ | $\ldots$ | 4 | 983 |
|  | 4 | 2，574 | 4 | 2，574 | 74.0 | 10.0 | 0.23 |  | ． | ．． | ．．． |
| Hardware，plumbing－heating goods wholesalers．． <br> Hardware wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． <br> Plumbing，heating equipment，suyplies dis－ tributors． | 39 | 43，965 | 33 | 43，298 | 91.3 | 9.1 | 0.32 | 2 | （D） | 4 | （D） |
|  | 16 | 25，283 | 14 | （D） | 90.0 | 8.6 | 0.17 | $\ldots$ | ．．． | 2 | （D） |
|  | 23 | 28，482 | 19 | （0） | 93.1 | 9.9 | 0.52 | 2 | （0） | 2 | （D） |
| Lumber，construction materials distributors．．．． Lưnber，millwork wholesalers． Construction materials distributors．．．．．．．． | 54 | 46，040 | 48 | 38，461 | 92.0 | 8.0 | 0.16 |  | $\cdots$ | 6 | 7，579 |
|  | 22 | 23，898 | 19 | 22， 34.8 | 88.9 | 7.4 | 0.11 |  | $\ldots$ | 3 | 1，550 |
|  | 32 | 22，142 | 29 | 20，113 | 96.3 | 8.7 | 0.24 | $\ldots$ | ．．． | 3 | 6，029 |
| Machinery，equipment，supplies distributors．．．． Air conditionine，nomersial rerriceration | 187 | 94，805 | 156 | 78，790 | 95.6 | 9.0 | 0.22 | 4 | 160 | 27 | 25，855 |
| Ar conditioning，somerelal rerrigeration <br> equipment，distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 17 | （D） | 14 | 5，363 | 87.7 | 10.1 | 0.11 | ， | $\cdots$ | 3 | 373 |
| Casmercial machines，equppent distributors． | 22 | 6，8t5 | 17 | 6，351 | 84.5 | 9.3 | 0.08 |  | $\ldots$ | 5 | 514 |
| Construction machinery，equipment dealers．．． Firm－garder machinery，equipment wholesalers | 13 | 16，362 | 12 | （D） | 97.8 | 11.5 | 0.49 |  | $\ldots$ | 1 | （D） |
|  | 5 | 9，739 | 2 | （v） | （v） | （v） | （v） | ． | $\ldots$ | 3 | （v） |
| Industrial machinery，equipment distributors | 34. | 21，082 | 32 | （D） | 97.4 | 7.0 | 0.07 | ． |  | 2 | （D） |
| Industrial materials，supplies distributors． | 36 | 20，497 | 34 | （D） | 98.3 | 6.8 | 0.31 | 2 | （D） | 1 | （D） |
| Professional equipment，supplies distribu－ tors． | 17 | 5，85： | 14 | 5，198 | 98.0 | 8.3 | （2） |  |  | 3 | 654 |
| Service establishment supply houses．．．．．．．．． | 42 | 8，595 | 31 | 7，82t | 92.9 | 15.3 | 0.20 | 2 | （D） | 9 | （D） |
| Transportation equipment distributors．．．．．．． | 1 | （D） |  |  |  | ．．． | ．．． | 2 | （D） | ．．． | ．．． |
| Metals，metalwork（except scrap）distributors．． |  | 20，712， | 20 | 18，625 | 98.0 | 7.4 | 0.08 | 1 | （D） | 3 | （D） |
| Iron，steel and products distributors．．．．．．．Monferrous metals distributors．．．．．．．．．．． | 18 | （D） | 16 | （D） | 98.6 | 7.2 | 0.08 | － |  | 2 | （D） |
|  |  | （D） | 4 | （D） | 98.5 | 8.0 | 0.07 | 1 | （D） | 1 | （D） |
| Scrap，waste materials dealers．．．．．．．．．．．．．．．． | 29 | 12，747 | 21 | 10，854 | 96.4 | 9.2 | 0.02 | 5 | 769 | 3 | 124 |
| Iron，steel scrap dealers．．．．．．．．．．．．．．．．．．．．Waste materials dealers．．．．．．．．．．．．．．．．． | 15 | 6，673 | 13 | （0） | 95.4 | 9.9 | 0.03 | 2 | （D） | ． | $\cdots$ |
|  | 14 | 5，074 | 8 | （0） | 99.2 | 8.0 | （z） | 3 | （0） | 3 | 124 |
| Other merchant wholesalers．．．．．．．．．．．．．．．．．．．． | 73 | 41，822 | 4. | 29，287 | 93.8 | 8.0 | 0.05 | 3 | 326 | 26 | 12，209 |
| Amusement，sporting goods distributors．．．．．． | 12 | 5，062 | 8 | 4，044 | 85.1 | 10.6 | 0.19 | 1 | （D） | 3 | （D） |
| Book，magazine，newspaper wholesalers．．．．．．． | 12 | 3，299 | 4 | （v） | （v） | （v） | （V） | $\ldots$ | ．．． | 8 | （v） |
| Coal wholesalers．．．．．．． | 4 | 3，499 | 3 | （v） | （v） | （v） | （V） | ．．． | ．． | 1 | （v） |
| Farn supplies whalescler | 9 | 19，220 | 5 | 15，894． | 98.1 | 3.5 | （z） | ． | $\ldots$ | 4 | 3，324 |
| Jenelry wholesalers． <br> Petroleum products distributors． | 7 | 2，536 | 7 | 2，53t， | 87.8 | 27.8 | 0.20 | ． | $\ldots$ |  |  |
|  | 10 | 4， 208 | 3 | （V） | （v） | （v） | （v） | ， | $\ldots$ | 7 | （v） |
| Girt，art goods，greeting card wholesalers．． Flower，buib，plan wholesalers．．．．．．．．． | 二 | （D） | 2 | （D） | （D） | （D） | （D） | ， | $\ldots$ | ． |  |
| Flower，bulb，plan wholesslers．．．．．．．．．．．．．．． Miscellaneous products merchant wholeselers． | 12 | （D） | 5 | （D） | 88.7 | 9.2 | 0.07 | ． | （0） | 2 | （D） |
|  | 10 | 2，439 | 7 | 2，345 | 97.9 | 10.2 | （2） | 2 | （D） | 1 | （0） |
| ransas CITY，missouri |  |  |  |  |  |  |  |  |  |  |  |
| Total．．．．．．．．．．．．．．．．．．．．．．． | 1，304 | 1，270，680 | 986 | 837,365 | 83.0 | 7.7 | 0.14 | 99 | 216，009 | 219 | 217，306 |
| Grocery，confectionery，meat wholesalers．．．．．．． | 94 | 207，152 | 71 | 89，692 | 86.0 | 3.8 | 0.09 | 9 |  |  |  |
| Gereral－line erocery wholesalers．．．．．．．．．．．．Confectionery wholesalers．．．．．．．．．．．．．．．． | 11 | 50，023 | 5 | 38， 337 | 91.1 | 3.8 | 0.14 | 1 | （D） | 5 | （D） |
|  | t． | （0） | 1 | （v） | （v） | （v） | （v） | 1 | （V） | 4 | （V） |
| Confectionery wholesalers．．．．．．．．．．．．．．．．．．． Fish，seafood dictributors．．．．．．．．．．．．． | 2 | （D） | 2 | （D） | （D） | （D） | （D） | ． |  |  |  |
| Meat，meat products wholesalers | 30 | 22，44．3 | 26 | 20，370 | 79.4 | 4.0 | 0.05 | 2 | （D） | 2 | （0） |
| Specialty－line grocery wholesalers．．．．．．．．．．．． | 47 | 30，953 | 37 | 27，767 | 80.8 | 3.8 | 0.06 | 5 | 790 | 5 | 2，396 |
| Farm produets（editie）distributors．．．．．．．．．．． | 82 | 54，270 | 50 | 38， 8.8 | 83.7 | 3.5 |  | 8 |  |  |  |
|  | 21 | 6． 253 | 12 | 4，113 | 81.3 | 5.4 | 0.39 | 2 | （D） | 8 | （D） |
| Poultry，poultry products distributors．．．．．． Fresh frult，vegetable wholesalers．．．．．．．．．．． | 62 | 48，017 | 39 | 34， 57 t ． | 83.9 | 3.3 | 0.03 | $\bullet$ | （D） | 16 | （D） |
| Beer，wine，distilled spirits wholesalers．．．．．．Beer，ale distributors．．．．．．．．．．．．．．．．．． | 50 | 45，906 | 35 | （D） | 81.2 | 8.8 | 0.11 | 10 | 4，849 | 5 | （D） |
|  | 30 | 16，922 | 16 | 9，849 | 59.5 | 2.5 | 0.12 | 9 | （D） | 5 | （D） |
| Wine，distilled spirits wholesalers．．．．．．．．． | 20 | 28，985 | 19 | （0） | 89.0 | 11.1 | 0.11 | 1 | （D） | ．．． | ．．． |
| Tobacco distributors．．．．．．．．．．．．．．．．．．．．．．．．．．． | 13 | 33，767 | 11 | （v） | （v） | （v） | （v） | 1 | （v） | 1 | （v） |
| Drugs，chemicals，allied products wholesalers． | 57 | 33，992 | 43 | 30，740 | 8 b .4 | 8.0 | 0.12 | 2 | （D） | 12 | （D） |
|  | 3 | （D） | 3 | （D） | 79.6 | 8.6 | 0.10 | ； |  | $\cdot$ |  |
| General－line drug wholesalers．．．．．．．．．．．．．． Specisity－line drug， | 28. | 7.773 | 19 | （v） | （v） | （v） | （v） | 1 | （V） | 8 | （v） |
| Industrial chericals，explosives distribu－ tars | 17 |  | 12 |  |  | 5.3 | 0.08 | 1 | （D） | 4 | （D） |
| Paint，vartish wholesalerg．．．．．．．．．．．．．．．．．．．．． | 9 | （D） | 12 | （D） | 84.3 | 9.9 | 0.38 | $\ldots$ | （D） | ．． | ．．． |
| Dry goods，apparei wholesalers，．．．．．．．．．．．．．．．．．．．．．．． Cluthing，furnishinge，footweer whol－salers． Grneral－line dry crods wholealers．．．．．．．．．．． Gpercialty－line dry goods wholesalers．．．．．．．． Pipeg eond converters．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 41 | 31，278 | 3 n | 25，53？ | 94.6 | 11.2 | 0.10 | 1 | 27 | 4 | 5，719 |
|  | 27 | 12， 10.10 | 24 | 15，058 | 98．6 | 12.4 | 0.10 | 1 | （D） | 2 | （D） |
|  | 3 |  | 2 |  | （V） | （v） | （v） | ． | $\cdots$ | 2 | （V） |
|  | 10 | $3,+20$ | 9 | （D） | 97.5 | 14.0 | 0.20 | ．．． | ．．． | 1 | （D） |
|  |  |  | 1. | （D） | （D） | （D） | （0） | $\ldots$ | $\ldots$ | ．．． | ．．． |
| Furniture，home furtioninge wholesalers <br> Furniture（housphold，office）wholesalers． <br> Honse furnluhint：floor cover！nes whole－ <br> salers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 4 | （D） | 37 | 25，753 | 84.1 | 11.4 | 11.10 | ${ }^{3}$ | （D） | 11 | （d） |
|  | $\therefore 4$ | （D） | 17 | 3．771 | 93.1 | 10． | 0.24 | ， | （D） | t | （D） |
|  | $\cdot 5$ | 23,402 | 20 | 19， 19,2 | We．＂ | 12.7 | 0.07 |  | $\cdots$ | ； | 3.4 .0 |

[^78]$V$ insurficient ceoh－credit nalyais to show aepuratciy．z wass than 0.01 percent．

Table 3B. MERCHANT WHOLESALERS 1954 -CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

| Standard metropolitan area kind of business | All exitablishments |  | Establighnents reporting credit sales |  |  |  |  | $\begin{aligned} & \text { Eetablishments } \\ & \text { reporting cain } \\ & \text { sales only } \end{aligned}$ |  | Establishunents not reparing cssh-credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cash and credit ( 11,000 ) | Number | Sales, cash and credit $(\$ 1,000)$ |  | End-of-year receivables as percent of ssles | Bad debt <br> losses as percent of sales | Number | Sales $(\$ 1,000)$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| ransas city, missouri--con. |  |  |  |  |  |  |  |  |  |  |  |
| Coarse paper and products wholessilers Printing and fine paper distributors. Stationery, office supplies wholesslers. Willpeper wholesalers. | 12 | 42,381 |  | 38,780 | 82.597.7 | 4.2 | 0.10 |  | $\cdots$ | 3,4,09 |  |
|  |  | (D) | 11 |  |  |  |  | $\ldots$ |  |  |  |
|  | 14 | 25, - $^{\prime \prime}$ | 13 | (D) | 73.2 | 0.1 | 0.09 |  |  | 4 | (D) |
|  | 14. | , 31 | 10 | 2, 080 | 97. | 12.2 | 0.61 |  |  |  | $543$ |
|  | 1 | (D) | , | (D) | (D) | (D) | (D) | . |  | 4 |  |
| Firm products (raw materials) merchants... | 58 | 3.7.7,2.7 | 14 | 72.290 | 1 t .0 | 1.3 | 0.02 | 33 | 184,271 | 11 | 60,081, |
| Autanotive mholesalers.. | 125 | 48,27.0. |  |  | 87.3 | 8.8 | 0.17 | 1 | (D) | 17 | (D) |
| motor vehicle dictributors.................. Automotive equfpment, tire-tube wholesalers. | $\begin{gathered} 11 \\ 114 \end{gathered}$ | 11,102 37,172 | $\begin{gathered} 109 \\ 99 \\ \hline 10 \end{gathered}$ | $\begin{aligned} & \text { (v) } \\ & 32,512 \end{aligned}$ | (V) 88.9 | (v) 8.8 | 0.18 | $\cdots$ | (D) | 14 | (v) |
| Electrical, electronics, appliance distributors Electrical apparatus, supplies distributors. Electrical appliance, radio, TV set wholesalers.......................................... | 58 | 82,830 | 52 | $\begin{aligned} & 81,301 \\ & \text { (D) } \end{aligned}$ |  | 9.3 | 0.14 |  |  |  |  |
|  | 5825 | 35,325 |  |  | 85.1 | 10.1 | 0.10 |  | $\ldots$ | 1 | 1, (D) |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1013 | 40,878 | 11 | ${ }^{39,877}$ (D) | 83.5 | 4.5 | 0.18 |  | $\ldots$ | 3 | 2,001 |
|  |  | 6,627 |  |  | 32.2 | 3.9 | 0.06 | $\ldots$ |  | 2 |  |
|  | 57 19 | 51,993 | 51 | $\begin{array}{r}50,235 \\ \hline 25,703\end{array}$ | 93.093.0 | 10.911.3 | 0.250.18 | 1 | (D) | 53 | (D) |
| Piumbing, hesting equipment, ruppiles distributors. | 19 | 27,280 |  |  |  |  |  |  |  |  |  |
|  | 38 | 24,707 | 34. | (D) | 9,. 9 | 10.5 | 0.33 | $\ldots$ | $\ldots$ | 2 | (D) |
| Lumber, construction msterials distributors.... Lumber, millwork wholesalers.... Construction materials distributors.......... | 843747 | 85,883 | 703040 | $\begin{aligned} & 67,600 \\ & 41,144 \end{aligned}$ | 97.698.7 | 20.29.0 | 0.200.17 | 111 | (D) | 130 |  |
|  |  | 56,760 |  |  |  |  |  |  |  |  |  |
|  |  | 29,123 |  | 20,456 | 95.9 | 12.0 | 0.25 |  |  |  |  |
| Wahinery, equipment, supplies distributors.... Air conditioning, commercial refrigeration equipment, distributors. | 276 | 126,161 | 228 | 103.781 | 45.2 | 9.9 | 0.19 | 6 | 592 | 42 | 21,848 |
|  | 18 | 7,422 | 14 | 7,107 | 91.0 | 12.8 | 0.18 |  | (D) |  |  |
| Commercial machines, equipment distributors. | 2917 | (D) | 24 | 2,58118,308 | 91.093.999.0 | 10.8 | 0.55 | 1 |  | 4 |  |
| Construction mschinery, equipment deslers... |  | 23,930 | 14 |  |  | 11.5 | 0.15 | $\cdots$ | $\cdots$ |  |  |
| Farm-garden machinery, equipment wholesalers | 26 | 13,348 | 13 | 11, 913 | $\stackrel{97.3}{(v)}$ | $\stackrel{5}{(v)}$ | 0.36(V) |  |  | 377 | $1,4,35$(v) |
| Industrisl machinery, equipment distributors | 4.9 | 25,119 |  |  |  |  |  | $\ldots$ | $\ldots$ |  |  |
| Industrial materials, supplies distributors. |  | 20,228 | 33 | 17,278 | 98.2 | 7.2 | 0.10 | $\cdots$ | (D) | - | (D) |
| tors.................................. | 39 | 13,541 | 31 | 12,551 | 97.5 | 12.5 | 0.07 | 1 | (D) | 7 | (D) |
| Service establishment supply houses......... | 59 | 13,940 | 51 | 12,276 | 90.0 | 12.1 | 0.26 |  |  | 8 | 1, $2 \times 2$ |
| Transportstion equipment distributors....... | 9 | (D) | $\bigcirc$ | 2,111 | 75.2 | 9.5 | 0.19 | . | (D) | 1 | (D) |
| Metals, metsiwork (except scrap) distributors.. | 27 | 29,117 | 20 | 23,86t | 97.6 | 14.8 | 0.16 | $\ldots$ | $\ldots$ | 7 | 5,251 |
| Iron, steel and products distrioutors...... | 22 | (D) | 18 | 21,983 | 97.4 | 15.4 | 0.26 | $\ldots$ | $\ldots$ | 4 | (D) |
| Nonferrous metals distributors.............. | 5 | (D) | , | (v) | (v) | (V) | (v) | ... | ... | 3 | (v) |
| Scrap, waste materials dealers................. | 50 | (D) | 27 | 9,314 | 92.9 | 8.4 | 0.14 | 14 | (D) | 9 | (D) |
| Iron, steel scrap dealers.................... | 27 | 7,720 | 14 | 6,473 | 92.8 | 9.4 | 0.14 | 7 | 225 | 6 | 1,028 |
| Waste msterials dealers..................... | 23 | (D) | 13 | 2,841 | 93.0 |  | 0.21 | 7 | (D) | 3 | (D) |
| Other merchant wholessiers..................... | 140 | 127,805 | 101 | 85,750 | 92.4 | 7.1 | 0.21 |  |  |  | 26,793 |
| Amusement, sporting goods distributors...... | 23 | 7,131 | 16 | 5,541 | 94.6 | 10.6 | 0.11 | 2 |  | 5 | (D) |
| Book, magarine, newspaper wholesslers....... | 3 | (D) | 3 | (D) | 100.0 | 10.0 | 0.08 | $\ldots$ |  |  | (D) |
| Coal wholesalers............................ |  | 5,286 |  | 5,286 | 99.7 | 13.3 | 0.32 |  |  | $\cdots$ |  |
| Parm supplies mholesalers................... | 21 27 | 37,942 10,480 | 12 | - (v) | (v) | (v) | (v) 0.63 | ${ }^{6}$ | (V) | 3 | (v) |
| Petroleun products distributors................ | 15 | 10,480 | 23 9 | ${ }^{9}$ (v) | (v) ${ }^{\text {(i) }}$ | ${ }^{22}(\mathrm{v})$ | 0.63 | $\ldots$ | (D) | 3 | (D) |
| Gdit, art goods, greeting card mholesalers.. |  | 1,812 | b | 1,676 | 38.2 | 6.1 | 0.12 | $\ldots$ | $\cdots$ | ${ }_{3}^{6}$ | 136 |
| Plower, milb, plant wholesalers............. | 4 | (D) | 4 | (D) | 94.6 | 12.9 | 0.90 | $\ldots$ |  |  |  |
| wiscellaneous products merchant wholesalers. | 32 | 49,198 | 22 | 45,994 | 94.1 | 3.2 | 0.11 | 2 | (D) | -8 | ( ${ }^{\text {d }}$ |
| los ancelus-long brach, california |  |  |  |  |  |  |  |  |  |  |  |
| Total.. | 6,921 | 4,179,404 | 5,194 | 3,297,748 | 92.5 | 9.2 | 0.18 | 310 | 115,357 | 1,417 | 760,249 |
| Grocery, confectionery, meat mholesslers....... | 667 | 780,116 | 404 | 564,925 | 94.1 | 4.9 | 0.08 | 38 |  | 165 | 1t4, 533 |
| General-1ine grocery wholesalers............ | 90 | 316,787 | 30 | 230,284 | 98.4 | 4.6 | 0.01 | 2 |  | 58 | (D) |
| Confectionery wholesalers.................. | 29 | 14,023 | 15 | 13,213 | 83.2 | 4.0 | 0.05 | , | (D) | 3 | (D) |
| Fish, seafood distributors.................. | 43 | 23,314 | 37 | 20,154 | 95.6 | 6.8 | 0.12 |  |  | E | 3,150 |
| Weat, mest products wholesslers.............. | 221 | 261,870 | 171 | 120,100 | 90.4 | 5.1 | 0.15 | 14 | 3,007 | 36 | 18,763 |
| Specialty-1ine grocery mbolesalers............ | 284 | 283,522 | 201 | 181,174 | 91.8 | 5.0 | 0.10 | 21 | (v) | 62 | 98,27.3 |
| Farti products (edible) distributors............ | 402 | 213,889 | 321 | 181,009 | 87.4 | 3.8 | C. 12 | 23 | 3,483 | 58 | 28,797 |
| Poultry, poultry products distributors...... | 97 | 52,502 | 74 | 47,295 | 87.4 | 4.7 | 0.55 | 7 | 1,575 | 15 | 3, 3,132 |
| Fresh fruit, vegetable wholesalers.......... | 305 | 161,387 | 247 | 134,314 | 87.4 | 3.5 | 0.1 | 16 | 1,908 | 42 | 25,165 |
| Beer, wine, distilled spirits mholesalers...... |  | 217,699 | 94 | 202,583 | 87.2 | 10.4 | 0.15 | , | 455 | 13 | 14, 6 60 |
| Beer, ale distributors.................... | 65 | 67,130 | 56 | 12,215 | ¢9.8 | 5.4 | 0.15 | 2 | (D) | 7 | (D) |
| Wine, distilled spirits wholesalers......... | 45 | 150,569 | 38 | 138,368 | 95.3 | 12.8 | 0.15 |  | (D) |  | (D) |
| Tobecco distri Sutors................. | 42 | 71,55 | 34 | ci,824 | 85.3 | 5.6 | 0.09 | 1 | (D) | 7 | (D) |
| Druss, chenisala, slifed products wholesalers.. |  |  | 184 |  | 92.2 | 8.8 | 0.09 | 8 | 22,810 | 99 | 45,259 |
| General-1ine drig mholesalers.............. | $15^{5}$ | (D) (D) | 4 | (D) | 98.4 | 8.5 | 0.01 | , |  | 1 | (D) |
| Specialty-Line drug, toiletries wholesalers. Industrisl cheaicals, explosives distritu- | 126 | 55,738 | 75 | (v) | (V) | (v) | (v) | t | (v) | 45 | (v) |
| tors.................................... | 88 | 51,039 | 49 | (v) | (v) | (v) | (v) | 2 | (v) | 37 |  |
| Psint, varnisb wholesalers................... | $5 i$ | (D) | $3+$ | 14,810 | 97.1 | 9.1 | 0.23 |  |  | 2t, | (D) |
| Dry goods, spparel wholesalers................ | 409 | 212,170 | 329 | 171,027 | 95.9 | 11.6 | 0.23 | 3 | 310 | 77 | 40,833 |
| Clothing, furnishings, footwear wholegalers. | 193 | 82, 288 | 155 | 6.5,931 | 94.8 | 13.3 | 0.29 | 3 | 310 | 35 | 16,047 |
| General-1ine dry goods wholesalers.......... | , |  | 2 |  | (v) | (v) | (v) | $\cdots$ | $\cdots$ | 1 | (D) |
| Specialty-line dry goods wbolesalers........ | 190 | 84,114 | 154 | 67,177 | 95.1 | 10.9 | 0.24 | $\ldots$ | ... | 36 | 16,937 |
| Plece goods converters...................... | 23 | (D) | 18 | (D) | 99.7 | 9.2 | 0.11 | $\ldots$ | $\ldots$ | 5 | (D) |

[^79]Table 3B MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios

| Standard wetropolitar area kind of business | All establishments |  | Establishments reporting credit sales |  |  |  |  | Establishments reporting cash sales only |  | Establishments not reporting cash-credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cash and credit $(\$ 1,000)$ | Number | Sales, cash and credit $(\$ 1,000)$ | Gredit sales as percent, of sales | End-of-year receivables as percent of sales | Bad debt losses as percent of sales | Number | Sales $(\$ 1,000)$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| LCC Angetes-LONG BEACH, CALIFORNLA-Continued |  |  |  |  |  |  |  |  |  |  |  |
| Furniture, home furnishings wholesslers........ <br> Furniture (household, office) wholesslers... <br> Howe furnishinga, floor coverings wholesalers.. | 290 | 127,280 | 223 | 103,998 | 92.6 | 11.2 | 0.32 | 9 | 2,819 | 58 | 20,463 |
|  | 118 | 42,022 | 89 | 35,302 | 84.8 | 9.6 | 0.25 | 4 | 2,662 | 25 | 6,058 |
|  | 172 | 85,258 | 134 | 68,696 | 96.6 | 12.0 | 0.35 | 5 | 2,157 | 33 | 14,405 |
| Psper, allied products wholesslers............... Cosrse psper and products wholesalers....... Frinting and flne paper distributora........ Stationery, ofrice supplies wholesslers..... Wallpaper wholesslers. | 163 | 114,793 | 110 | 98,739 | 97.1 | 9.5 | 0.14 | $\cdots$ | $\cdots$ | 53 | 16,054 |
|  | 77 | 39,572 | 55 | 34,486 | 96.8 | 9.0 | 0.23 | $\ldots$ | ... | 22 | 5,086 |
|  | 25 | 56,806 | 16 | 49,420 | 97.4 | 11.2 | 0.08 |  |  | 9 | 7,380 |
|  | 50 | 16,106 | 31 | 13,223 | 97.3 | 4.2 | 0.09 |  |  | 19 | 2,883 |
|  | 11 | 2,309 | 8 | (v) | (v) | (v) | (v) | $\cdots$ | ... | 3 | (v) |
| Form products (raw materiala) merchants........ | 54 | 107,528 | 35 | (v) | (v) | (v) | (v) | 12 | (v) | 7 | (v) |
| Automotive wholegelers.. <br> Motor vehicle distributors.......................... <br> Automotive equipment, tire-tube wholeaslers. | 682 | 185,614 | 557 | 155,069 | 81.8 | 10.0 | 0.23 | 25 | 3,104 | 100 | 27,441 |
|  | 48 | 27,617 | 32 | 17,993 | 80.5 | 10.8 | 0.22 | 2 | (D) | 14 | (0) |
|  | 634 | 157,997 | 525 | 237,076 | 82.0 | 9.9 | 0.23 | 23 | (D) | 86 | (0) |
| Electrical, electronics, sppliance distributore Electrical appsratus, supplies distributors. Electrical appliance, radio, TV set wholesalers. Electronic perts, equipment distributors.... | 319 | 292,84? | 261 | 234,925 | 94.1 | 11.1 | 0.21 | 9 | 1,629 | 49 | 56,293 |
|  | 142 | 152,801 | 116 | 121,421 | 97.3 | 11.9 | 0.21 | 2 | (0) | 24 | (0) |
|  | 72 | 107,820 | 54 | 85,671 | 93.4 | 10.7 | 0.19 | 4 | 897 | 14 | 21,252 |
|  | 105 | 32,226 | 91 | 27,833 | 82.9 | 8.7 | 0.33 | 3 | (0) | 11 | (D) |
| Herdware, plumbing-heating gooda wholesalers... <br> Hardware wholesters............................... <br> Plumbing, heating equipment, supplies distributors. | 283 | 219,486 | 230 | 185,656 | 96.2 | 11.8 | 0.27 | 7 | 407 | 46 | 33,423 |
|  | 115 | 94,261 | 97 | 79,889 | 97.5 | 11.7 | 0.27 | 3 | 269 | 15 | 14,103 |
|  | 268 | 125,225 | 133 | 105,767 | 95.3 | 11.8 | 0.35 | 4 | 138 | 31 | 19,320 |
| Lumber, construction materisis diatributors.... Lumber, millwark wholess lers................... Construction obterials distributors.......... | 404 | 282,145 | 314 | 222,674 | 97.0 | 20.7 | 0.26 | 5 | 1,292 | 85 | 58,179 |
|  | 182 | 166,821 | 146 | 135,729 | 97.5 | 9.3 | 0.26 | 1 | (0) | 75 | (0) |
|  | 222 | 115,324 | 168 | 86,945 | 96.2 | 12.8 | 0.26 | 4 | (0) | 50 | (0) |
| Mschinery, equiprent, supplies distributors.... Air conditioning, conmercial refrigeration equipment, distributors. | 1,472 | 572,513 | 1,148 | 473,130 | 93.9 | 12.2 | 0.23 | 32 | 2,300 | 292 | 97,083 |
|  | 73 | 24,640 | 56 | 20,197 | 77.1 | 13.2 | 0.36 | 2 | (0) | 15 | (0) |
| equipment, distributors........................... Commercisl mechines, equipment distributors. | 163 | 45,464 | 124 | 37,053 | 89.6 | 12.6 | 0.31 | , | 417 | 35 | 7,994 |
| Construction machinery, equipment dealers... | 48 | 28,587 | 38 | 26,681 | 97.0 | 18.6 | 0.48 | ... | ... | 10 | 2,006 |
| Farm-garden machinery, equipment wholeaslers Industrisl mechinery, equippent diatributors | 31 | 16,300 | 28 | 15,693 | 94.8 | 6.9 | 0.40 |  | $\cdots$ | 3 | 607 |
|  | 340 | 152,546 | 252 | 120,930 | 96.1 | 11.4 | 0.16 | 13 | 935 | 75 | 30,681 |
| Induatrial materiala, supplies distributors. | 244 | 142,500 | 183 | 118,070 | 97.8 | 11.8 | 0.17 | 4 | 166 | 57 | 24,264 |
| Professional equipment, supplies distributors. | 145 | 39,712 | 114 | 34,112 | 97.7 | 14.4 | 0.27 | 1 | (0) | 30 | (D) |
| Service establishment supply houses......... Trensportation equipwent distributors....... | 245 | 61,753 | 205 | 55,233 | 91.1 | 12.6 | 0.30 | 4 | 225 | 36 | 6,305 |
|  | 183 | 60,911 | 148 | 45,161 | 87.5 | 9.8 | 0.15 | 4 | 445 | 32 | 15,305 |
| Metals, wetalwork (except scrap) distributors.. Iron, steel and products distributors....... Vonferrous metala distributora. | 287 | 171,324 | 157 | 146,093 | 98.9 | 11.0 | 0.21 | 6 | 382 | 24 | 24,849 |
|  | 160 | 151,357 | 134 | 127,442 | 98.9 | 11.0 | 0.21 | 6 | 382 | 20 | 23,533 |
|  | 27 | 19,967 | 23 | 18,651 | 98.8 | 10.8 | 0.20 | ... | ... | 4 | 1,316 |
| Scrap, wate taterisls dealers. <br> Iron, ateel acrop deslers. <br> Waste materisls deslers... | 274 | 81,274 | 136 | 61,707 | 94.0 | 6.6 | 0.18 | 89 | 8,719 | 49 | 10,848 |
|  | 96 | 23,287 | 33 | (V) | (v) | (v) | (v) | 37 | (v) | 26 | (v) |
|  | 178 | 57,987 | 103 | 50,054 | 94.6 | 7.4 | 0.18 | 52 | 4,146 | 23 | 3,787 |
| Other merchant wholesslers....................Amugement, | 892 | 366,455 | 017 | 273,493 | 91.0 | 9.8 | 0.22 | 40 | 7,068 | 235 | 85,984 |
|  | 180 | 73,021 | 147 | 64,751 | 94.6 | 12.5 | 0.26 | 4 | 40 | 29 | 8,230 |
| Fook, magazine, newspaper wholesalers Coal wholesslers | 100 | 27,501 | 49 | 23,266 | 98.2 | 9.8 | 0.05 | 12 | 574 | 39 | 3,661 |
| Faru supplies wholesslers...................... | \% ${ }_{6}$ | 58, (D) | 4 | (V) | (V) | (V) | (V) | $\cdots$ | (i) | 1 | (v) |
| Jewelry wholeaslera. <br> Petroleum producta diatributora..................... | 132 | 38,8829 | 111 | 23,072 | 93.4 | 20.3 | 0.16 0.47 | 2 | (0) | 19 | (0) |
|  | 90 | 69,839 | 27 | (v) | (v) | (v) | (v) | 2 | (v) | 61 | (v) |
| Gift, art goode, greetirg card wholesslers.. | 104 | 14,753 | 75 | 11,687 | 95.5 | 12.2 | 0.33 | 3 | 725 | 26 | 2,341 |
| Flower, bulb, plant wholesslers.............Miscelianeous producta derchant wholegalers. | 47 | (0) | 43 | 12,250 | 76.5 | 13.9 | 0.52 | 2 | (0) | 2 | (0) |
|  | 275 | 78,074 | 218 | 64,228 | 91.3 | 7.7 | 0.19 | 14 | 1,957 | 43 | 11,889 |
| L)UISVILLE, KEHTUGKY |  |  |  |  |  |  |  |  |  |  |  |
| Totel.................... | 682 | 533,443 | 509 | 424,681 | 86.7 | 9.7 | 0.16 | 46 | 29,006 | 127 | 89,756 |
| Grocery, enfectionery, meat wholesslers....... Cenersi-Iine grocery wholesalers........ | 59 | 53,774 | 41 | (v) | (v) | (v) | (v) | 4 | (v) | 14 | (v) |
| Qenersl-line grocery wholesslers.............Confectionery wholesslers.............. | 7 | 33, 847 | 2 | (v) | (v) | (v) | (V) | 1 | (v) | 4 | (v) |
|  | 9 | 2,176 | 8 | (0) | 59.9 | 4.0 | (z) | $\ldots$ | ... | 1 |  |
| Mest, fish wholesolers. <br> Specislty-line gracery wholegslers........... | 16 | 8,238 | 12 | (v) | (v) | (v) | (v) | $\cdots$ | $\cdots$ | 4 | (v) |
|  | 27 | 9,513 | 19 | 7,423 | 81.8 | 0.9 | 0.07 | 3 | 239 | 5 | 1,851 |
| Farm producta (edible) diatributors............. Poultry, poultry producta ditributorg....... Freah frult, vegetsble wholeaslers........... | 55 | 23,233 | 40 | 16,529 | 62.2 | 2.3 | 0.07 | 3 | 206 | 12 | 0.498 |
|  | 9 | 5,587 | 5 | (v) | (v) | (v) | (v) |  |  | 4 | (V) |
|  | 46 | 17,646 | 35 | 13,925 | 69.3 | 2.6 | 0.09 | 3 | 206 | 8 | 3,515 |
| Beer, Wine, diatllled spifils wholesalera...... <br> Tobacco diatributors................................... | 26 | 36,188 | 13 | 17,967 | 13.2 | 1.5 | 0.02 | 11 | (0) | 2 | (0) |
|  | 13 | 17,125 | 10 | 15,379 | 44.1 | 5.7 | 0.62 | 1 | (D) | 2 | (0) |
| truga, cheqicala, allied producta wholesalers. Genersl- and specislty-line drug wholesalers Industrisl chemicsis, paint whotesutere..... | 30 | 12,216 | 25 | (v) | (v) | (v) | (v) | ... | $\ldots$ | 5 | (v) |
|  | 13 | 9,419 | 10 | (v) | (v) | (v) | (v) | . $\cdot$ | ... | 3 | (V) |
|  | 17 | 2,797 | 15 | (0) | 93.3 | 11.4 | 0.20 | ... | ... | 2 | (D) |
| Iry goods, apparel wholesalers.................... Clothing, fumishings, footwerr wholesslers. General- and specisity-ltre dry goads wholesalers.. | 20 | 11,926 | 16 | 11,248 | 98.8 | 8.7 | 0.10 | 1 | (0) | 3 | (D) |
|  | 13 | 5,789 | 11 | 5,164 | 98.8 | 6.2 | 0.17 | $\ldots$ | (0) | 2 | (D) |
|  | 7 | \%,237 | 5 | 6,08\% | 98.9 | 10.8 | 0.03 | 1 | (0) | 1 | (D) |
| Furniture, home furnishings wholegslers........ Poper, sllied products wholesslers.............. | 12 |  | 7 | 2,6,04 | 81.4 | 7.8 | 0.15 | . |  | 5 | (b) |
|  | 27 | 12,600 | 23 | 12,187 | 89.9 | 7.8 | 0.11 | 2 | (D) | 2 | (D) |
| Represpmaz zero. Di Witheld to avidd disclosur.. |  | $v$ Insurf | nt cash | edit ansly | to show | parabely. | 2 Lugs | 0.01 per |  |  |  |

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DERT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

| Standard metropolitan area kind of business | All establishments |  | Establibhments reporting credit sales |  |  |  |  | Establishments reporting eash sales only |  | Fstablishments not reporting *ush-credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mumber | Sales, casta and credit $(\$ 1.000)$ | Number | Sales, cash and credit ( $\$ 1,100$ ) | Credit sales as percent of sales | End-of-ycar receivables as percent of sales | Bad debt losses as percent of sales | Number | $\begin{aligned} & \text { Sales } \\ & (\$ 2,000) \end{aligned}$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| LOUTSVILLE, Kentucky-Continued |  |  |  |  |  |  |  |  |  |  |  |
| Farm products (raw materiel) merchants....... | 19 | 51,402 | , | (v) | (v) | (v) | (v) | 7 | (v) | 3 |  |
| Automitive wholesslers...................... | 03 | 14,405 | 51 | 12, 188 | 81.9 | 10.0 | 0.27 | 1 | (ii) | 11 | (b) |
| Electrical, electronics, epplfance distributors | 4 | 55,.1. | 35 | 52,753 | 95.2 | 4.8 | 0.12 |  | (1) | $\stackrel{ }{4}$ | 2,454 |
| Hardwere wholesslers. Plumbing, beating equipment, supplies distributors. | 25 | (D) | 2 | (D) | 99.1 | 10.1 | 0.27 |  | $\ldots$ | 1 | (D) |
|  | 8 | (D) | 8 | (D) | 09.5 | 16.2 | 0.20 | $\ldots$ | $\ldots$ | . | (t) |
|  | 17 | (D) | 1 1. | (D) | 90.1 | 15.3 | 0.78 | $\ldots$ | . | 1 | (D) |
| Lumher, conetruction waterisle distributors.... Lumher, milwork wholesslers Conetruction paterlale diatributors. | 51 | 34, 802 | 37 | 27, 1+3 | 98.0 | 10.4 | 0.20 | 1 | (D) | 13 | (D) |
|  | 23 | 22,881 | 17 | 18, un B | 49.4 | 11.0 | 0.20 |  |  | , | 4,813 |
|  | 28 | 11,921 | 20 | 7,095 | 97.2 | 9.1 | 0.20 | 1 | (D) | 7 | ( ${ }^{\text {a }}$ |
| Machinery, equipment, eupplies distributors.... Conmercial machinee, equipdent distributors. industrial machinery, equipment distributors Industrial materisle, eupplies distributors. Professionsl equipoent, eupplies distributors.. | 132 | 57,560 | 106 | 51,251 | 88.2 | 23.5 | 0.12 | ¢ | 171 | 22 | 4,138 |
|  | 18 | 7,376 | 14 | 0,525 | 83.4 | 11.0 | 0.28 | 1 | (D) | 3 | (D) |
|  | 13 | 1,977 | 10 | 1,595 | 93.7 | 6.5 | 0.25 |  | (b) | 3 | 382 |
|  | 24 | 11,265 | 21 | 10,223 | 97.9 | 7.8 | 0.07 | ... | ... | 3 | 1,042 |
|  | 22 | 5,059 | 14 | -4,494 | 90.4 | 14.5 | 0.09 | 1 | (d) | 7 | (D) |
| Service eotabllahment supply houses.......... | 34 | 4,876 | 29 | 4,4,94 | 92.2 | 13.0 | 0.09 | 1 | (D) | 4 | (D) |
| other mechinery, equipment, supplies distrinutors............................................. | 21 | 27,007 | 18 | 23,015 | 82.7 | 16.9 | 0.10 | 1 | (D) | 2 | (D) |
| Metele, metelwork (except ecrop) diatributors.. Scrsp, waste meterisls dealers..................... | , | 12,704 | 8 | (D) | 95.0 | 8.8 | 0.08 |  |  | 1 | (D) |
|  | 28 | 8,6,33 | 15 | 7,416 | 95.0 | 5.4 | 0.04 | 8 | 374 | 5 | 843 |
| Otber merchant wholeaslers. Abusement, sporting goods distributors. Jewelry wholeselers Merchant wholealere, n.e.c. | 71 | 50,622 | 49 | 40,883 | 91.0 | 8.3 | 0.19 | 3 | 326 | 19 | 9,413 |
|  | 12 | 9,460 | 10 | (D) | 87.8 | 15.9 | 0.56 | 1 | (D) | 1 | (D) |
|  | 7 5 | 1,704 39,458 | ${ }_{3}^{6}$ | (D) 29,939 | 79.7 92.0 | 26.1 | 0.32 | \% | ) | 1 | (D) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| MLLWAUKEE. WISconsin |  |  |  |  |  |  |  |  |  |  |  |
| Tota1................................ | 1,203 | 715,700 | 903 | 521,319 | 88.3 | 9.3 | 0.14 | 71 | 31,398 | 229 | 162,983 |
| Grocery, confactionery, meat wolesalers. Genersl-11ne grocery wbolesslers. Confectionery wblesslers..... $\qquad$ Fish, sesfood distributore... <br>  Mest, mest products wholeselers. Specisity-11ne grocery wboleaslers. | 103 | 93,536 | 72 | (v) | (v) | (v) | (v) | , | (v) | 27 | (v) |
|  | 8 | 48,539 | 4 | (v) | (v) | (v) | (v) | 1 | (v) | 3 | (v) |
|  | 14 | 5,188 | 10 | (v) | (v) | (v) | (v) | 1 | (v) | 3 | (v) |
|  | ${ }^{6}$ | 2,580 15,611 | 5 22 | (D) | 58.0 | (v) ${ }^{\text {(v) }}$ | 0.09 | 1 | (v) | 1 | (D) |
|  | 4 | 21,624 | 31 | (v) | (v) | (v) | (v) | 1 | (v) | -888888 | (v) |
| Farm products (edible) distributore. Poultry, poultry producte dietributors...... Fresh fruit, vegetable wholesalers. | 59 | 27,538 | 35 | (v) | (v) | (v) | (v) | $\bigcirc$ | (v) | 18 | (v) |
|  | 17 | 5,655 | 12 | 4,298 | 77.2 | 5.0 | 0.05 |  |  | 5 | 1,357 |
|  | 42 | 21,883 | 23 | (v) | (v) | (v) | (v) | - | (v) | 13 | (v) |
| Beer, wine, diatilled spirits wholeoslers...... Beor, ale diatributors. <br> Wha, distilled spirite wholeselere......... | 35 | 36,924 | 33 | (D) | 78.8 | 11.4 | 0.06 | $\ldots$ | $\ldots$ | 2 | (D) |
|  | 17 | 5,823 | 16 | (D) | 50.5 | 3.8 | 0.11 | $\ldots$ | $\ldots$ | 1 | (D) |
|  | 18 | 31,101 | 17 | (D) | 82.8 | 12.7 | 0.00 | $\ldots$ | ... | 1 | (D) |
| Tobacco diatributora.......................... | 15 | 31,571 | 12 | 28,295 | 82.7 | 5.2 | 0.03 | 3 | 534 | ... | 2,742 |
| Druge, chemicsls, sllied producte wholesslers. Genersl-11ne drug wbolessiers.. Specislty-1ine drug, talletries wbolesalers. Industrial chemicals, explosives distributors. <br> faint, varnish wholesalere. | 45 | 28,281 | 34 | 27,081 | 93.9 | 8.6 | 0.03 | 3 | 2.22 | 8 | 978 |
|  | 5 | 18,482 | 5 | (D) | 95.6 | 9.2 | 0.01 |  |  |  |  |
|  | 10 | 1,787 | 6 | 1,162 | 46.6 | 4.3 | (z) | 2 | (D) | 2 | (D) |
|  | 17 | 0,368 | 12 | 5,857 | 99.5 | 7.3 | 0.05 | 1 | (D) | 5 | (D) |
|  | 13 | 1,644 | 12 | (D) | 87.7 | 9.9 | 6.19 | ... | ... | 1 | (D) |
| Dry goods, epperel wholesslers.................. <br> Cloting, furnightnge, footwear wholesalers | 39 | 9,539 | 32 | 6,760 | 90.4 | 11.0 | 0.07 | 1 | (D) | $\square$ |  |
|  | 33 | 7,685 | 27 | 5,380 | 89.2 | 11.7 | 0.07 | 1 | (D) | 5 | (D) |
| Cothing fillinishinge, footwear wholesalers. | 6 | 1,854 | $\stackrel{\square}{5}$ | (D) | 95.0 | 9.1 | 0.07 | $\ldots$ | $\cdots$ | $\cdots$ |  |
| Spectslty-11ne dry goods wholesslers........ Piece goods converters.......................... |  |  |  | (I) |  | -1 |  |  |  | 1 | (D) |
| Furniturg, bowe furnishinge wholeaslers Furniture (household, off1ce) wholesalers... Home furni hinge, floor coverings wholeselers. | 43 | 10,175 | 32 | 9,040 | 91.7 | 9.7 | 0.09 | 2 | (D) | 9 | ( D ) |
|  | 17 | 3,583 | 11 | 3,053 | 87.0 | 7.0 | (z) | , | (D) | 5 | (D) |
|  | 26 | 6,592 | 21 | 5,987 | 94.1 | 12.1 | 0.13 | 1 | (D) | 4 | (D) |
| Paper, allied producte wholeeslers............... Coaree paper and producto wholesslere. Printing and fine peper diatributors. Stationery, office aupplies wholegslers$\qquad$ Wallpeper wholeselera. | 47 | 23,557 | 38 | 20,028 | 97.1 | 8.0 | 0.13 | $\ldots$ | $\ldots$ | 9 |  |
|  | 22 | 9,212 | 18 | 7,388 | 95.5 | 7.7 | 0.08 | $\ldots$ | $\ldots$ | , | 1,82.6 |
|  | 11 | 11,019 | 10 | 10,924 | 99.5 | 8.4 | 0.16 | ... | ... | , |  |
|  | 14 | (D) | 10 | (D) | 90.7 | 7.0 | 0.09 | .. | ... | 4 | (D) |
| Farm products (rew materiels) merchants........ | 22 | 31,105 | 8 | 3,082 | 91.7 | 2.7 | 0.06 | 10 | 20,786 | 4 | 7,237 |
| Automotive wholesalars. Motor vehicles distributore..................... Autcrotive equipment, tire-tube wholeealers. | 79 | 17,990 |  | 13,098 | 76.9 |  |  | 2 | (D) | 11 |  |
|  | 10 | 3,027 | 7 | (v) | (v) | (v) | (v) | .. |  | 3 | (v) |
|  | 69 | 14,963 | 59 | 11,295 | 75.9 | 10.7 | 0.15 | 2 | (D) | , | (D) |
| Electricel, electronice, applience dietributors Electrical apparatus, eupplies distributors. Electrical opplisnce, radio. TV set wholeselera................................................... Electronic parta, equipment diatributora... | 71 | 80,809 | 59 | 76,400 | 01.6 | 11.6 | 0.25 | $\ldots$ | $\ldots$ |  |  |
|  | 27 | 29,678 | 25 | (D) | $3 \in .2$ | 19.3 | 0.22 | ... | ... | 2 | (D) |
|  | 25 | 46,500 | 20 |  | 90.0 | 0.7 | 0.27 | $\ldots$ | $\ldots$ | 5 | 2,16 |
|  | 19 | 4,031 | 14 |  | (v) | (v) | (v) | $\ldots$ | ... | 5 | (v) |
| Herdvere, plumbing-hesting goode wholebalere. hardwate wholeaslete Plumbing, beating equipment, euppliee dien tributors. | 47 | 4,107 | 37 | (v) | (v) | (v) | (v) | $\ldots$ | $\ldots$ |  | (v) |
|  | 14 | (D) | 10 | (v) | (v) | (v) | (v) | $\cdots$ | ... | 4 | (v) |
|  | 33 | (D) | 27 | 21,324 | 94.4 | 13.5 | 0.41 | ... | $\ldots$ | 6 | 2,708 |

... Represents zero. D withheld to avold disclosure. V Insurficient cash-credit analysis to show serparately. $z$ Less than 0.01 percent.

Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KINU OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios


[^80]Table 3B. MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF $5(x)($ (O) INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments. Sales, and Credit Ratios

| Standard metropolitan ares kind of business | All establisimments |  | Establishnents reporting credit sales |  |  |  |  | F- tablishments reportiry cainh sales ondy |  | Ertabllshments not <br>  data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cash and credit (9.1,000) | Number | Sales, cash end credit (\$1,000) |  | Pnd-of-year receivables as percent of sales | $\begin{aligned} & \text { Bad debt } \\ & \text { losses as } \\ & \text { percertit } \\ & \text { of sales } \end{aligned}$ | Nunber | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \\ \hline \end{gathered}$ |
| Mineapolis-st. palt, minnesota-continued |  |  |  |  |  |  |  |  |  |  |  |
| Harduare, plumbing-heeting goods wholesalers... Hardware holesalers. | 9 | L, 28,372 | 43 | 1.24, 110 | 47.6 98.0 | 8.1 | 0.10 | $\ldots$ |  | ? | $\begin{gathered} 4,256 \\ (D) \end{gathered}$ |
| Plumbing, heating equipment supplies aistributors. | 41 | 10,951 | 40 | (D) | 90.0 | 8.2 | 0.05 |  |  | 1 | (D) |
| Lumber, construction materials distributors.... Lmber, millwork wholesalers............ | 109 51 | 185,03u 137,375 | 85 40 | 161,401 | 91.0 90.0 98.0 | 4.6 | 0.04 0.02 | $\ldots$ |  | 11 | 33,615 27,731 |
| Lumber, millwork wholesalers................ Construction materisls distributors...... | 51 58 | 237,375 47,061 | 40 | 119,04 61,757 | 90.0 90.5 | 3.3 8.5 | 0.02 | $\ldots$ |  | ${ }_{13}^{11}$ | $\begin{array}{r} 17,731 \\ 5,404 \\ 5 \end{array}$ |
| Machinery, equipment, supplies diatributors.... Alr conditioning, commercial reffigeration | 349 | 160,4,411 | 29. | 137,200 | 89.0 | 10.5 | 0.19 | 3 | $\therefore 38$ | 54 | 26,264 |
| equipment, distributors. | 18 | 4.755 | 15 | (D) | 74.8 | 11.9 | 0.46 |  |  | 2 | ( $)$ |
| Cammercial machines, equipment distributors. | 39 | 14,040 | ${ }^{11}$ | 11,290 | 96.3 | 11.4 | 0.17 | 2 | (0) | $\stackrel{0}{5}$ | (D) |
| Construction machinery, equipment dealers... | $\therefore$ | 26,739 | 21 | 21,453 | 70.0 | 13.6 | 0.22 | $\ldots$ | $\cdots$ | 5 | 5,286 |
| Farm-garden machinery, equipment wholesalers | 25 | 28,021 | 21 | a $-4,439$ $-5,99$, | 95.2 | 10.0 | 0.23 | $\cdots$ | (0) | 1. | -182 |
| Industrial machinery, equipment distributors | 55 | 29,018 21,428 | 4 | 17,714 | 82.9 | 7.1 | 0.12 |  | (2) | 8 | 3,714 |
| Industifal materials, supplies distributors. Proressional equipment, supplies disuributors. |  |  | 4 |  |  | 6.5 |  |  |  |  |  |
|  | 45 | 20,560 | 40 | 18.510 | 97.4 | 14.4 | 0.17 |  |  |  | 2,050 |
| service estab-1snment supply nouses......... | 74 10 | 15,199 $3,4,5$ | 63 9 | 11, 539 | 89.7 80.7 | 9.2 | 0.12 | $\ldots$ | $\ldots$ | 11 3 | 3,600 |
| Wetals, metalwork (except scrap, distributors.. | 3. | 30,312 | 27 | ( ${ }^{\text {( })}$ | 95.0 | 9.3 | 0.24 | $\cdots$ | $\ldots$ | 7 |  |
| Iron, steel and products distributors...... | 277 | 23,831 | 22 |  | 93.7 | 9.0 | 0.130.53 |  |  | 52 | (D) |
| Nonfersous metals distributors.............. |  | 6,481 | 5 |  | 98.9 | 10.1 |  |  |  |  |  |
| Scrap, maste materials dealers................. | 54 <br> 27 | 16,3519,017 | 3110 | $\begin{gathered} 12,4,40 \\ 7,436 \end{gathered}$ | 96.797.0 | ${ }_{4} 5.8$ | $\begin{aligned} & 0.04 \\ & 0.07 \end{aligned}$ | 130 | 2,135198 | 1055 | 1,5561,183 |
| Iron, steel scrap dealers................. |  |  |  |  |  |  |  |  |  |  |  |
| Other merchant mbolesalers..................... |  | 241,338$\mathbf{1 3 , 9 9 2}$ | 1.1 | 175,15013,100 | 91.3 | 6.49.0 | 0.080.31 | 52 | 6,792(D) | 47 |  |
| Amusement, sporting goods distributors...... | $\begin{array}{r}193 \\ 31 \\ \hline\end{array}$ |  | 253 |  |  |  |  |  |  | 4 | (D) |
| Book, magszine, дewspsper mbolesalers....... | 7 | (D) |  | (D) | 98.8 | 9.7 ${ }^{9} \mathrm{~V}$ ) | 0.08 | $\cdots$ |  |  |  |
| Coal wholesalers........................... | 11 |  | \% 19 | (v) | (V) |  |  | $\cdots$ | (v) | (D) |  |
| Farm supplies wholesalers................... |  | 49,086 |  | (D) |  | (v) | (v) |  |  | 5 (V) |  |
| Jewelry wholesalers....................... | 34 | 98,658 | 30 |  | 89.0 | 20.4 | 0.34 | ... | (v) | 4 (D) |  |
| Petroleum products distributors............. | 23 |  | 12 | 93,122 | 100.0 | 5.8 | 0.01 | $\ldots$ | $\ldots$ | 11 5,536 <br> 1 (D) |  |
| Girt, art goods, greeting card wholesalers.. Flozer, bulb, plant mbolesalers............ | 14 | $\begin{array}{r} 2,954 \\ 34,786 \end{array}$ | 12225 |  |  | 30.2 | 0.47 0.17 |  | $\ldots$ |  |  |  |
| $\mathbf{H B c e l l}^{2}$ aneous products merchant wholesalers. | 38 |  |  | $\begin{array}{r} 2,956 \\ 29,003 \end{array}$ | $\begin{aligned} & 92.2 \\ & 80.5 \end{aligned}$ | 5 | 0.03 | $\cdots$ | (0) | $\cdots$ | (0) |
| new orleans, ioutsiana |  |  |  |  |  |  |  |  |  |  |  |
| Total.. | 1,013 | 921,526 | 729 | 626,671 | 84.9 | 8.6 | 0.11 | 80 | 87,521 | 198 | 207,334 |
| Grocery, confectionery, meat mbolesalers...... | 261913277 | $\begin{array}{r} 210,797 \\ 33,892 \end{array}$ | 87 | 155,061 | 89.3 ${ }^{\text {(v) }}$ | (vi) | O. 03 | 23 | 9,043 | 49102 | 46,093 |
| General-line grocery wholesalers............ |  |  | 8 |  |  |  |  | 1 | (v) |  | (V) |
| Confectionery wholegalers.................. Fish, seafood distributors.............. |  | 3,878 7,046 | 8 15 | 3,488 4,662 | 73.0 63.6 | 3.7 5.0 | (2) 0.15 | ${ }_{13}^{1}$ | 1, (D) | ${ }_{11}^{2}$ | 1, (0) |
| Heat, meat products wholesalers.... |  | 9,837 | 15 | (v) | (v) | (v) | (v) | 3 | (v) | 22 | (v) |
| Specialty-1ine grocery molesalere........... |  | 155,544 | 41 | 123,609 | 95.4 | 5.6 | 0.03 | 10 | 3,612 |  | 28,323 |
| Ferm products (edible) distributors............ | 75 | 78,4728,01170,461 | 52745 |  | (v) | (v) | (v) |  | (v) | 10 | (v) |
| Poultry, poultry products distributors...... | 1302 |  |  | $4,884$ | 8.5 | (v) | - 0.18 | 2211 | (D) |  | (v) |
| Fresh fruit, vegetable wholesalers.......... |  |  |  |  |  |  |  |  |  |  |  |
| Beer, wine, distilled spirits wholesalers...... | 24 | 41,74620,98820,7788 | 18711 |  | 72.7 | 5.5 | 0.15 | 6 | (D) | $\ldots$ | (D) |
| Beer, ale distributors...................... | 12 |  |  | (D) | 68.6 | 8.7 | 0.19 | 5 | (D) | ... | (D) |
| Wine, distilled spirits wholesalers......... |  |  |  |  | 74. | 7.1 | 0.11 | 1 | (D) | ... | , |
| Tobscco distributors........................... | 21 | 23,877 | 18 | 22,231 | 54.2 | 4.6 | 0.08 | 1 | (D) | 2 | (D) |
| Drugs, chemfcals, allied products wholesalers.. | $4 \frac{1}{3}$ |  |  |  |  |  |  | . ${ }^{3}$ |  | 7 1 |  |
| General-line drug wholesalers................. Speclalty-1ine drug, toiletries wholesalers. | 19 | 13,207 3,427 | ${ }_{12}^{2}$ | 2,482) | (0) | (D) | (D) | $\cdots$ | 333 | 1 | (D) 612 |
| Industrial chemicals, explosives distributors. $\qquad$ | 7 |  | 6 |  | 90.1 | 7.5 | 0.02 |  |  | 1 | (D) |
| Paint, varnish mholesalers.................... | 12 | 2,560 | 12 | 2,500 | 95.5 | 12.1 | 0.35 | ... | ... | ... | ... |
| Dry goods, apparel wholesalers................. | 35 | 24,396 | 27 | (v) | (v) | (v) | (v) | 1 | (v) |  | (v) |
| Clothing, furnishings, footwear wholesalers. | 21 | 9,005 | 18 | 8,689 | 93.9 | 14.5 | 0.25 | $\cdots$ | $\ldots$ | 3 | 316 |
| General-1ine dry goods mbolesalers.......... | 3 | ( (D) | 2 | (v) | (V) | (v) | (V) | $\cdots$ | (iv) | $\frac{1}{2}$ | (V) |
| Spece goods converters...................... | 10 | 5,76) | 7 | (v) | (v) | (v) | (v) | $\cdot$ | (v) | ' | (v) |
| Furniture, hame furnishings wholesalers....... | 27 | 14, 101 | 25 | (D) | 97.9 | 10.8 | 0.15 | $\ldots$ | $\ldots$ | 2 | (D) |
| Furniture (household, orifice) wbolesalers... | 15 | 4,291 | 14 | (D) | 99.6 | 9.9 | 0.20 | ... | $\ldots$ | 1 | (D) |
| Home furnishings, floor coverings wholesalers................................................. | 12 | 7,810 | 11 | (D) | 97.2 | 11.1 | 0.12 | $\ldots$ | $\ldots$ | 1 | (D) |
| Peper, allied products mholeselers............. | 3.4 | 17,901 | 25 | 12,995 | 91.4 | 9.7 | 0.05 | $\ldots$ | $\cdots$ | 9 | 4,906 |
| Coarse psper and products wholesalers....... | 14 | 7,627 | 10 | 5,899 | 84.0 | 7.7 | 0.05 | $\ldots$ | $\ldots$ | 4 |  |
| Printing and fine paper distributors........ | 9 | 5,248 | 8 | (D) | 98.5 | 10.3 | 0.08 | $\ldots$ | $\cdots$ | 1 | (D) |
| Ststionery, office supplies wholesalers..... | 11 | (0) | 7 | (v) | (v) | (v) | (V) | $\cdots$ | $\cdots$ | $\therefore$ | (v) |
| Wallpaper mholesalers............. | ... | (D) | ... | $\cdots$ | $\cdots$ | $\ldots$ | - | $\cdots$ | $\cdots$ |  | (v) |
| Farm products (raw materisls) merchants........ | 24 | 135,407 | 8 | 39,970 | 20. | 6.7 | 0.01 | 13 | -8, 208 | 3 | 27,229 |
| Autamotive wholesalers........................ | 71 | 25,913 | 56 | 21,480 | 89.9 | 11.8 | 0.11 | 2 | (D) | 13 | (D) |
| Wotor vehicle diatributors................. Autcmotive equipment, tire-tute wholesalers. | 4 | 25,170 | 5 ${ }^{2}$ | ( (V) | (V) 90.4 | (V) | ${ }_{0}^{(\mathrm{V})}$ | $\cdots$ | (D) | 11 | (V) |

[^81]Table 3B MERCHANT W'HOLESALERS 1954--CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABIT ANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios

| Standard metropolitan area kitd of business | All establishments |  | Eitablishments reporting credit sales |  |  |  |  | Establishments reporting cash sales only |  | Establishments not reporting cash-credit deta |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cssh and :redit ( q 1.00 K ) | Number | Sales, cash and credit ( $\$ 1,000$ ) |  | End-of-year recei vables es percent of sales | Bad debt <br> losses as percent of sales | thumber | Sales $(\$ 1,000)$ | Number | $\begin{gathered} \text { Sales } \\ (\mathrm{it1,000)} \end{gathered}$ |
| He'd 'rleais, louistala-Continued |  |  |  |  |  |  |  |  |  |  |  |
| Eleatrizal, electronics, appliance distributors Electrical apparstus, supplies distributors. | is | 40,231 21,377 | 43 | 20, $\begin{array}{r}\text { (v) } \\ \hline 788\end{array}$ | (V) 90 | (v) | (V) 0.06 | $\ldots$ | $\ldots$ | 10 3 | (V) |
| Electrical appliance, radio, TV set wholesslers. |  | 34,791 | 15 |  | (V) | 13.0 |  |  |  |  | (V) |
| Elentronic parts, equipment distributors.... | 14 | $\therefore, 103$ |  | (D) |  |  | (v) 0.72 | $\ldots$ | $\ldots$ | 6 1 |  |
| Hardware, plumbite heating goods wholesalers... ardware, wholesslers. <br> lumbing-hesting equipment, supplies dis- trititirs. | 3215 | 10,816 | 14 | 16,413 (D) |  | 11.6 |  | ${ }^{1}$ | (D) | ${ }_{2}^{2}$ | (D) |
|  |  |  |  |  | 93. | 10.6 | 0.18 |  |  |  |  |
|  | 17 | 8,121 | 15 | (D) | 93.4 | 12.7 | 0.16 | 1 | (D) | 1 | (D) |
| Lumber, conatruction materisis distritutors. <br> Iutiber, millwik wolesslers.................. <br> nstruction materisl distributors........... | 563036 | $\begin{aligned} & 32,409 \\ & 20,079 \end{aligned}$ | $\begin{aligned} & 45 \\ & 22 \\ & 20 \end{aligned}$ | $\begin{aligned} & 2 \mathrm{t}, 901 \\ & 15,253 \end{aligned}$ | 97.0 | 12.1 | 0.27 | 3. | 403 | 8 | 4,423 |
|  |  |  |  |  |  |  | 0.25 |  |  | 5 3 |  |
| Machinery, equipment, supplies distributors.... | 220 | 139,532 | 175 | 122, 361 | 96.7 | 11.9 | 0.14 | 7 | 1,933 | 38 | 10,638 |
| Air conditionlng, cowwercial refrigeration |  |  | 22 | ¢,429 |  | 17.3 |  |  |  |  |  |
| equipwer 1 sl machines, equipment distrioutors. | 22 20 | 0,429 $\epsilon, 270$ | 1 | 3,934 | 87.299.3 | 16.1 | 0.22 | 2 | ( ${ }^{\text {j }}$ | .. | (0) |
| Construction machinery, equipment deslers... | 12 | 5,763 |  | 5,408 |  |  | 0.09 |  | $\cdots$ | $\begin{array}{ll}4 & 355 \\ 1 & \text { (1) }\end{array}$ |  |
| Fart-garden tachinerz, equipment wholesalers | 6 | ${ }_{5}^{5}, 193$ | 4 | 5,027 | 97.3 | 3.7 | 0.04 | 1 | (D) |  |  |  |
| Industrial mazhinery, equipment distributors | 39 <br> 29 | 49,42237 | ${ }_{23}^{32}$ | 46,27934,034 | 99.3 | 12.9 | 0.090.11 | $\cdots$ | (0) | 7 | (0) |
| Professional equipment, supplies distribu- <br> tors.................................................... |  |  |  |  | 97.2 | 9.7 |  |  |  |  |  |
|  | 2733 | $\begin{aligned} & 7,044 \\ & 9,483 \end{aligned}$ | $\begin{aligned} & 21 \\ & 26 \\ & 25 \end{aligned}$ |  | 97.5 | 15.9 | 0.21 | 2 | (D) | 5 (0) |  |
| Service establishment supply houses......... |  |  |  | 8,062 | 89.8 | 13.6 | 0.20 | $\cdots$ | (0) | 7 6 | 1,421 |
| Metals, metalwork (except scrap) distritutors.. Iron, steel gnd producta distributors........ | 23185 | $\begin{aligned} 20,053 \\ \text { (D) } \\ \text { (D) } \end{aligned}$ | 18 | $\begin{array}{r} 13,567 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 97.597.2(D) | 8.58.7(D) |  |  | $\ldots$ | 2 | 2,486(0)(D) |
|  |  |  |  |  |  |  | $\begin{aligned} & 0.12 \\ & 0.09 \\ & \text { (D) } \end{aligned}$ |  |  |  |  |
|  |  |  |  |  |  |  |  |  | ... |  |  |
|  | 24915 | $\begin{array}{r} 12,725 \\ 10,743 \\ 3,982 \end{array}$ | 16512 | 11,4177,571 | 91.895.7 | 11.48.7 | 0.070.09 | 514 | (D) | ${ }_{3}^{3}$ | (D) |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 3,746 | 83.9 | 16.9 | 0.03 |  | 236 | ... |  |
| ther merchant wholesslers............................... <br> Arusement, sporting goods distributora...... <br> Book, magazine, newspaper wholesalers....... <br> foul wholesalers.. <br> Fs re supplies wholesalers........................... <br> ewelry wholesalers.................................... <br> Petroleum products distributors............... <br> Glft, art goods, greeting card wholesslera.. <br> Flower, bulb, plant wholesplars............... Kiscelianeous products merchant wholesalers. | 89157 | 44,525 | 5613 |  | 76.3 | 11.3 | 0.15 | 3 | 71 | 30 | 21,108 |
|  |  | 3,225 |  | (0) | 93.3 | 18.7 | 0.32 | $\ldots$ | $\ldots$ | 2 | (D) |
|  |  | 3,155 | 4 | 2,994 | 100.0 | 11.8 | 0.03 | $\cdots$ | $\cdots$ | 3 | 161 |
|  | $\cdots$ | 9, ${ }^{\text {( })}$ | 7 | ivi | (iv) | (iv) | (v) | $\ldots$ | $\cdots$ | $i$ | (v) |
|  | 10 | 2,032 | 6 | 2,452 | 88.8 | 16.3 | 0.41 | ${ }_{2}$ | (0) | 2 | (0) |
|  | 10 | 9,682 | 5 | (v) | (v) | (v) | (v) | . |  | , | (v) |
|  | 3 | (D) | 1 | (V) | (v) | (v) | (V) | 1 | (v) | 1 | (v) |
|  | 5 | 1,092 | 5 | 1,092 | 92. | 19.2 | 0.18 | $\cdots$ | . | © $i$ | (v) |
|  | 31 | 15,21/6 | 15 | (v) | (v) | (v) | (v) | ... | ... |  | (v) |
| NE: YORE - NORTHEASTEAN NEW JERSEY |  |  |  |  |  |  |  |  |  |  |  |
| Total.......................... | 29,089 | 21,691,360 | 22,123 | 16,407,893 | 91.7 | 8.9 | 0.11 | 1,338 | 772,925 | 5,628 | 4,510,542 |
| Gracer;, confertimery, meat wholesslers....... | 3,129 | 3,643,176 | 2,241 | 2, +32,614 |  | 4.8 |  | 246 | 97,088 | 642 | 918,474 |
| General-1ine grocery wholesslers........... | 139 | 385.754 | ${ }^{93}$ | (V) | (V) | (iv) | (v) | 2 | (V) | 43 | (V) |
| Prfertionery wiolesalers................... | 194 | 03,963 | 151 | 53,753 | 85.0 | 7.9 | 0.11 | 9 |  | 34 <br> 35 | 9,236 17,734 |
| Fish, seafood alstributors.................. | 208 796 | 120, 137 | 167 | 100,820 | 92.7 94.1 | 6.8 4.3 | 0.12 0.10 | - 35 | 1,487 7,736 | $\begin{array}{r}35 \\ 135 \\ \hline\end{array}$ | 17,734 172,016 |
| :Yesi, meat products mivesslers.............. | 79t 1,792 | 79,750 $2,881,572$ | 1,204 |  | 94.1 89.3 | 4.3 | 0.10 | 35 194 | 7,736 85,179 | 135 394 | 172,016 517,136 |
| Fard produrts (editile) distributars........... | 1,240 | 607,285 | 901 | $5 \mathrm{tat}, 801$ | 90.1 | 4.4 | 0.10 | 70 | 9,274 | 169 | 92,110 |
| Poultry, poultry products distributors...... | 130 | 316,288 | 281 | 284,419 | 95.6 | 4.3 | 0.06 | 5 | 871 | 4.4 | 30,998 |
| Fresh iruit, vegetable wholesalers..... | 810 | 350,897 | 620 | 282, 382 | 84.6 | 4.5 | 0.14 | 65 | 8,403 | 125 | 60,212 |
| er, wine, d stinled apirits wholesalera...... | 345 | 807,038 | 255 | 6t, 3,944 |  |  | 0.04 | 19 | 2,314 | 71 | 140,780 |
| Eeer, sie distributors.................... | 178 | 80, 562 | 114 | 69,860 | 87.2 | 6.3 | 0.08 | 19 | 2,314 | 45 | 8,408 132,372 |
| Aine, distilled spirits wholesslers......... | 167 | $72 \mathrm{t}, 476$ | 141 | 594,104 | 94.9 | 9.8 | 0.03 | ... |  | 26 | 132,372 |
| vacco distributors............................ | 248 | 398,469 | 199 | 346,255 | 85.4 | 4.2 | 0.05 | 11 | 4,553 | 38 | 50,262 |
| Wags, hemicals, allied producta wholesalers.. | 1,311 | 820,, 16 | 914 | 552,407 | 95.2 |  |  | 33 | 30,561 |  |  |
| Ceneral-line drug wholesalera............. |  | 137,009 | 23 |  | (v) | (v) | - (V) | 15 |  | 180 | (v) |
| Specialitj-line drug, tolletries wholesalers Thduatrial chemirsis, exflosives diatribu- | 585 | $27^{\circ}, 18 \mathrm{c}$ | 390 | (v) | (v) | (v) |  | 15 | (v) |  | (v) |
| tors....................................... | 512 | 354,197 | $3 \times 2$ | 24,4,924 | 94.8 | 8.3 | 0.09 | $1{ }^{\text {t }}$ | 27,938 | 134 | 61,335 |
| bint, varnish wholesslers................. | 180 | 59, 124 | 139 | 4.4,850 | 92.0 | 12.5 | 0.15 | 2 | (D) | 39 | (0) |
| гj go de, spparel wholesalers................ | 5,357 | 3,73!, 798 |  | 2,968,873 | 97.8 | 10.6 | 0.12 | 77 | 10,844 | 946 | T71,081 |
| Slothing, furwishings, footusar whole alers. | 1,4/4 |  | 1,538 | 1,0,0,418 | 97.6 | 12.6 | 0.16 | 42 | (D) | 304 | 213,120 1,998 |
| Cenersl-1ine dry goods wholesalers.......... |  |  |  | - | 200.0 | 8.4 | 0.10 | $\cdots$ |  | 4.2 | 285,7139 |
| Specialty-1ine dry goods wholesalers.......... | 2, $2 \times 21$ | 1,391,200 | 2,209 | $1,090,422$ $1,122,977$ | $9 \% .6$ 98.1 | 11.3 9.0 | 0.13 0.10 | 34 1 | 8,065 ${ }^{\text {( })}$ | 440 140 | 285,713 (D) |
| Forniture, iome furnishings uholesslers........ | 1,4.4 | t.402,299 | 2,144 | 522,152 | 97.8 | 11.9 | $0.1{ }^{\prime \prime}$ | 40 | 6,316 | 262 | 119,831 |
| Furriture (\%, isetiold, offlce) diolemelers... | ${ }_{4} 414$ | 17., 901 | ${ }^{118}$ | 132,4,48 | 95.0 | 15.0 | 0.23 | 17 | 3,27.6 | 79 | 31,159 |
|  | 1, 32 | 481,392 | 82 \% | 384, 4.84 | [4]. | 12.3 | 0.15 | $\because 3$ | 3, (1,2 | 183 | 88,672 |
|  | 1,095 | 858,481 | 976 | +.54,710 | $4 \% .6$ | 10.8 | 0.13 | 21 | 1,372 | 290 | 202,399 |
| "narse pejer end pr, dunts whatesalers....... | His | 384,805 | 4.1 | 237.030 | 94.3 | 11.8 | 0.16 | 11 | 69.0. | 131 | (3),081 |
| Pristing and l'ine paper diatrilutors........ | $\cdots$ | 4bes, 1.2 1 | 2213 | 323.37 r |  | 10.0 | $0.11{ }^{1 /}$ |  |  | 56 | 120,785 |
|  | 197 307 | 213, ${ }_{\text {2 }}$ | 281 29 | 80,684 12,268 | 77.6 | 11.0 | 0.18 0.08 | 10 | 678 | 9 | 32,94.4 |

Table 3B. MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF $500,(0)$ INHABITANTS OR MORE, BY KIND OF BUSINESS - Con.

Establishments, Sales, and Credit Ratos

| Standard metropolitan area kind of business | All establishnents |  | Establishments reporting credit sales |  |  |  |  | Es Lablishments reporting cash soles only |  | Establishments not $\underset{\text { reporting eash-credit }}{\text { dota }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nunber | Seles, cash and redit (事1, (06) | Number | Ssles, cash and credit ( 1 1,000) | Credit sales as percent of saies of sales | End-of-year receivables as percent of Eales | Bad debt losseg as percent of sales | Number | $\begin{gathered} \text { Seles } \\ (\$ 1,000) \end{gathered}$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| NEW YORK-NORTHEASTERN NEW JERSEY-Continued |  |  |  |  |  |  |  |  |  |  |  |
| Fermproducts (raw meterials) merchants........ | $50 \%$ | 1.542, \% ${ }^{\text {a }}$ | 404 | 807,023 | 14.6 | 5.7 | 0.07 | 3 t. | 350,314 | $\omega$ | 309,390 |
| Autorotive wholesslers. | 1,084 | 7+ 7.801 | 84. | 207,620 | 85.9 | 10.8 | 0.10 | 50 | 23,192 | 184 | 77,049 |
| Motor vehicle distributors..... | 133 | 74, 02 L | 72 | 47, 6,1 | 86.3 | 5.4 | 0.07 | 22 | 20,700 | 39 | 25, 10.5 |
| Automotive equipment, tire-tube wholeselers. | 951 | 273,874 | 772 | 219,959 | 85.9 | 11.9 | 0.18 | 34 | 2,442 | 145 | 51,386 |
| Electricsi, electronics, appliance distributors Electrical apparatus, supplies distributors. Electrical appliance, redio, TV set wholesalers. Electronic parts, equipment distributors..... | 1,131 | 820,151 | 856 | 674,133 | 90.9 | 12.1 | 0.23 | 4 | 0,867 | 237 | 239,151 |
|  | 532 | 350,348 | 435 | 291, 297 | 92.1 | 12.9 | 0.24 | 10 | 2,148 | 87 | 50,903 |
|  | 234 365 | 341,381 128,422 | 102 | 290,146 $92,0 \times 0$ | 92.9 77.8 | 12.4 9.1 | 0.25 0.10 | ${ }_{23}^{11}$ | 3,218 1,601 | 61 89 | 48,117 |
| Harduare, plumbing-hesting goods wholesalers. Barduare wholesalers. <br> Plumbing, heating equipment, supplies distributors. | 1,086 | 494.506 | 41.4 | 428,511 | 95.5 | 11.9 | 0.22 | 8 | 759 | 164 | 55,236 |
|  | 468 | 199,502 | $35^{5}$ | 168,409 | 97.2 | 11.2 | 0.16 | 5 | 256 | 78 | 30,777 |
|  | 618 | 295,004 | $50^{\circ}$ | $200,0 \times 2$ | 04.4 | 12.4 | 0.25 | 3 | 503 | 86 | 34,459 |
| Lumber, construction waterisls distributors.. Lumber, willwork wholesslera. Construction materials distributors. | 974 | 697,915 371717 | 755 352 | 502,360 | 97.0 | 10.9 | 0.16 | 14 | 094 | 205 | 104,861 |
|  | $4{ }_{533}^{41}$ | 371,172 326,743 | 352 403 | 325,798 260,562 | 97.6 | 10.5 | 0.11 0.23 | 7 | 400 288 | 82 123 | 44,968 59,893 |
|  | 3,743 | 1,308,209 | 2,901 | 1,005,635 | 93.3 | 11.5 | 0.15 | 147 | 26,879 | 695 | 275,695 |
| Air condtioning, comercial retrigeration equipment, distributors.. | 192 | 63,310 | 151 | 47,922 | 44.2 | 10.7 | 0.16 | 8 | 420 | 33 | 14,968 |
|  | 388 | 106,558 | 282 | 77, 858 | 92.5 | 15.8 | 0.21 | 19 | 3,083 | 87 | 25,617 |
| Commercisl mgehines, equipment distributors. Construction machinery, equipment dealers... | 110 | 98,073 | 79 | 76, 130 | 91.6 | 12.1 | 0.25 | 6 | 331 | 25 | 21,603 |
| Fsrm-garden machinery, equipment wholesalers | 41 | 20,690 | 28 | (v) | (v) | (v) | (V) | 1 | (v) | 12 | (v) |
| Industrisi machinery, equipment distributors | 853 | 324,160 | 630 | 25-, 529 | 92.2 | 11.1 | 0.14 | 57 | 15,150 | 166 | 56,481 |
| Industrial meterisls, aupplies distributors. | 060 | 254,381 | 525 | 196,195 | 45.3 | 9.6 | 0.12 | 20 | 3,217 | 115 | 54,969 |
| Professional equipment, supplies distributors................................................... | 587 | 176,596 | 476 | 245,328 | 94.6 | 12.4 | 0.10 | 9 | 524 | 102 | 30,744 |
| Service establishment supply houses.........Trensportation equipment distributors...... | 717 | 180,970 | 592 | 146,433 | 94.8 | 13.0 | 0.19 | 15 | 630 | 120 | 39,907 |
|  | 195 | 83,471 | 138 | 60,01: | 91.1 | 9.1 | 0.10 | 12 | 3,328 | 45 | 20,131 |
| Metals, metelwork (except scrap) distributors.. Iron, steel and products distributors....... Nonferrous metals distributors. | 081 | 1,255,965 | 501 | 973,410 | 84.2 | 8.3 | 0.06 | 40 | 69,929 | 140 | 312,626 |
|  | 487 | 401,517 | 360 | 303,695 | 88.2 | 10.6 | 0.13 | 25 | ع,557 | 102 | 89,265 |
|  | 194 | 854,4,48 | 241 | 569,715 | 89.7 | 7.2 | 0.02 | 15 | 61,372 | 38 | 223,361 |
| Scrap, waste materisla dealers................. | 1,236 | 376,042? | 757 | 306,247 | 97.4 | 8.1 | 0.09 | 303 | 27,145 | 176 | 42,650 |
| Iron, steel acrap deslers..................Woate materlala deelers................. | 261 | 102,549 | 130 | 87,544 | 97.3 | 11.2 | 0.05 | 84 | 7,740 | 47 | 7,265 |
|  | 975 | 273,493 | 627 | 218,703 | 97.4 | 6.8 | 0.11 | 219 | 19,405 | 129 | 35,385 |
| Other werchant wholesalers.................... | 4,387 | 3,258,622 | 3,235 | 2,501,298 | 90.8 | 9.6 | 0.09 | 173 | 104,824 | 979 | 652,500 |
| Amuement, sporting goods distributors......Book, magazine, newspaper uholegalers...... | 597 | 281,653 | 403 | 210,803 | 95.8 | 13.1 | 0.18 | 14 | 4,056 | 120 | 66,794 |
|  | 271 | 183,616 | 190 | 140,910 | 97.8 | 7.0 | 0.08 | 16 | 2,331 | 65 | 40,375 |
| Book, wagazine, newspaper wholesslers, Coal wholesalers................ | 88 | 164,269 | $6_{4}$ | 119,997 | 97.0 | 10.6 | 0.02 | 5 | 7,110 | 19 | 37,162 |
| Farm aupplies wholesal Jevelry wholesslers.. | 116 | 120,561 | 80 | 57,552 | 94.3 | 5.5 | 0.10 | 10 | 37,4,5 | 26 | 25,564 |
|  | 1,352 | 451,583 | 1.098 | 361,760 | 95.3 | 17.4 | 0.19 | 47 | 8,486 | 207 | 81,331 |
| Petroleus products diatributors............. | 210 | 341,403 | 106 | 28, 253 | 49.1 | 7.8 | 0.03 | 5 | 821 | 99 | 58,329 |
| Gift, ort goods, greeting card wholessiers.. | 327 | 82,075 | 232 | 61,744 | 89.8 | 12.0 | 0.17 | 15 | 704 | 80 | 19,627 |
|  | 151 | 40,281 | 113 | 32,028 | 89.9 | 18.2 | 0.38 | 7 | 404 | 31 | 7,249 |
| Flower, bulb, plint whol esaiors........... | 1,275 | 1,593,181 | 889 | 1,234,245 | 85.2 | 7.2 | 0.05 | 54 | 43,467 | 332 | 315,469 |
| Philadeiphia, penwsylvania |  |  |  |  |  |  |  |  |  |  |  |
| Total........................ | 5,009 | 2,853,834 | 3,478 | 2,112,906 | 91.1 | 7.9 | 0.12 | ¢ 13 | 100,344 | 1,018 | 640,584 |
| Grocery, confectionery, meat wholesslers....... | 549 | 465,987 | 367 | 360,0:1 | 86.9 | 3.8 | 0.07 | 63 | 12,731 | 119 | 93,235 |
| Genersl-11ne grocery wholesslers............Confectionery wholesalers................ | 41 | 139,500 | 34 | 123.713 | 89.0 | 2.5 | 0.02 |  |  | 7 | 15,847 |
|  | 36 | 12,389 | 25 | (V) | (v) | (V) | 0 | 3 | (V) | 8 | (V) |
| Contectionery whilesters..................... | 43 | 22,714 | 32 | 20,142 | 91.0 | 4.3 | 0.29 | 1 | (D) | 10 | (D) |
| Meat, seat proulcts wnolebalers.............Spectalty-line grocery wholesalers........ | 175 | 118,956 | 117 | 86,487 | 90.7 | 4.3 | 0.06 | 23 | 3,863 | 35 | 28,610 43,228 |
|  | 254 | 172,368 | 159 | 121,576 | 82.8 | 4.7 | 0.10 | 36 | 7,564 | 59 | 43,228 |
| Farm producta (edible) distributors............. Poultry, poultry products distributors...... Fresh fruit, vegetable wholesslers | 236 | 142,207 | 157 | 120, 756 | 80.4 | 3.1 | 0.12 | 23 | 2,586 | 50 | 18,865 |
|  | ${ }^{\text {E } 2}$ | 45,535 | 40 | 40,003 | 40.8 | 4.0 | 0.05 | 4 | 2,676 | 18 | 4, 85 ¢ |
|  | 176 | 96,672 | 117 | 80,753 | 88.7 | 2.6 | 0.15 | 19 | 1,910 | 38 | 14,009 |
| Beer, wine, diatilled spirits wholesslara....... | 277 | 141,384 | 42 |  | (v) | (v) | (v) | 152 | (v) | 83 | (v) |
| Peer, a1e distrlbutors.......................... <br> wine, diatilled spirits wholesalers. | 245 32 | 75,442 65,742 | 23 19 | 16, 158 | (v4.7 | (V) | (v) | 14.48888 | 4.5, 226 | 78 5 | 19,858 |
| Tobacco diatributors........................... | 100 | 94,951 | 73 | 68,460 | 82.1 | 4.2 | 0.07 | 8 | 4,867 | 19 | 21,618 |
| Drugs, chemicels,General-1ine drug wholed producta wholesalers.. | 164 | 84, 814 | 124 | 68,567 | 94.4 | 7.1 | 0.06 | 2 | (D) | 38 | (D) |
|  | 67 | 38,829 | 6 | 36, 829 | 96.4 | 6.7 | 0.02 | , |  |  |  |
| Specisity-1ine drug, toiletries wholesalers. | 67 | 21,257 | 43 |  | (v) | (v) | (v) | 1 | (v) | 23 | (v) |
| Industrial chemicals, explosives distribu- <br> tore. <br> Paint, yarnish wholesslers. | 4.7 |  | 37 |  | 99.1 | 7.3 |  |  |  | 10 |  |
|  | 4.4 | 5,899 | 38 | 4,644 | 82.8 | 11.0 | 0.39 | 1 | (D) | 5 | ( D$)$ |
| Dry goods, apperel wholeeslera Clothing, furnishings, footwear wholesalers. General-11ne dry gooda wholesolers. Special ty-line dry goods wholesalers. ......... Piece goods converters. | 34. | 126,821 | 290 | 106,722 | 93.3 | 12.6 | 0.20 | 8 | 260 | 46 | 19.839 |
|  | 173 | 54,913 | $14 *$ |  | 93.8 | 13.7 | 0.25 | 2 | (D) | 22 | (D) |
|  | 3 |  | 2 |  | (v) | (v) | (v) |  |  | 1 | (v) |
|  | 150 | 60,285 | 130 | 48,833 | \%2. 1 | 11.2 | 0.10 | E | 208 | 23 | 1,784 |
|  | 11 | (L) | 11 |  | 97.7 | 15.8 | 0.22 |  |  | $\ldots$ |  |
| Furniture, hode furrishings wholesalers. Furniture (household, office) wholeaalers... Howe furnishings, floor coverings whole- | 185 | 72,180 | 146 | 59,792 | 43.4 | 12.4 | 0.34 | 14 | 1,073 | 25 | 13,315 |
|  | 75 | 23,057 | 02 | 18,916 | 72.3 | 7.5 | 0.32 | 4 | 14.4 | 9 | 3,997 |
|  | 110 | 51,123 | 84 | 40,876 | 93.9 | 13.8 | 0.35 | 10 | 929 | 16 | 9, 313 |

[^82]Table 3B MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES. BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS - COn.

Establishments, Sales, and Credit Ratios



Table 3B MERCHANT WHOLESALERS 19シ4-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF $3(0),(4)$ INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ranos

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Standard metropolitan area kind of business} \& \multicolumn{2}{|l|}{All establishments} \& \multicolumn{5}{|c|}{Establishments reporting credit sales} \& \multicolumn{2}{|l|}{\begin{tabular}{l}
E-tablishments \\
reporting cash sales only
\end{tabular}} \& \multicolumn{2}{|l|}{Establishments not reporting cash-credit data} \\
\hline \& Number \& Sales, cash and cred1t (31,000) \& Number \& Sales, cash and credit ( \(\$ 1,000\) ) \& Credit sales as percent of sale \& Ind-or-year receivables as percent of sales \&  \& Number \& \[
\begin{aligned}
\& \text { Sales } \\
\& (\$ 1,000)
\end{aligned}
\] \& Number \& \[
\begin{gathered}
\text { Sales } \\
(\$ 2,000)
\end{gathered}
\] \\
\hline \multicolumn{12}{|l|}{PITTSEURGH, PEMNSTVAANIA--Continued} \\
\hline Furniture, hame furnishinfs wholesalers. \& \multirow[t]{3}{*}{72
30} \& \multirow[t]{2}{*}{32, 3 , 970.05} \& \multirow[t]{3}{*}{51
11} \& \multirow[t]{2}{*}{4, 748
12.518} \& \multirow[t]{2}{*}{93.1
88.0} \& \multirow[t]{2}{*}{10.2
0.9} \& \multirow[t]{2}{*}{0..2.} \& \multirow[b]{2}{*}{\(\ldots\)} \& \multirow[t]{2}{*}{122} \& \multirow[t]{2}{*}{4} \& \multirow[t]{2}{*}{5,4,248} \\
\hline \multirow[t]{2}{*}{Furniture (household, office) wholesslers Home furmshings, floor coverings whotesalere.} \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& \& 10, 50.0 \& \& 24,230 \& 7.5 \& 10.5 \& 7 \& 3 \& 122 \& \(?\) \& \\
\hline \multirow[t]{5}{*}{Paper, allied products wholesalers. Coarse paper and products wholesalers. Printing and fine paper distrlbutors. Stationery, ofrice supplies wholesalers. Wallpaper wholesalers.} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
57 \\
21 \\
212 \\
22 \\
2
\end{array}
\]} \& \multirow[t]{2}{*}{} \& 4 \& 37,825 \& 42.1 \& 7.8 \& 0.10 \& \(\ldots\) \& \(\ldots\) \& 10 \& \multirow[t]{3}{*}{\(8,-168\)
(D)} \\
\hline \& \& \& 20 \& 14.513 \& 96.5 \& 4.5 \& 0.13 \& \multirow[t]{2}{*}{\(\ldots\)} \& \multirow[t]{2}{*}{.} \& \multirow[t]{3}{*}{2} \& \\
\hline \& \& \multirow[t]{2}{*}{2n, 0.8
(0)} \& 10 \& 17,587 \& 87.1 \& 10.5 \& 0.07 \& \& \& \& \\
\hline \& \& \& 15 \& \& \multirow[t]{2}{*}{(90.0.} \& 7.9 \& 0.11 \& \& . \& \& (D) \\
\hline \& \& (D) \& - \& (D) \& \& (D) \& (D) \& \(\cdots\) \& . \& . \& \(\cdots\) \\
\hline Farmi products (raw materials) merchants........ \& \& 1,800 \& 1 \& (v) \& (v) \& (v) \& (v) \& 2 \& (v) \& \multicolumn{2}{|r|}{(v)} \\
\hline \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{183
15
268} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 4,730 \\
\& 5,188
\end{aligned}
\]} \& \multirow[t]{3}{*}{190
11
120} \& \multirow[t]{2}{*}{35,393
3,721
31,673} \& \multirow[t]{2}{*}{79.4
8.2 .1
74.2} \& \multirow[t]{2}{*}{\(\begin{array}{r}10.7 \\ 3.8 \\ \hline 3.8\end{array}\)} \& \multirow[t]{2}{*}{0.05} \& \multirow[t]{2}{*}{9
7
8} \& \multirow[t]{3}{*}{\[
\begin{aligned}
\& \text { O5b } \\
\& \text { (D) } \\
\& \text { (0) }
\end{aligned}
\]} \& \multirow[t]{2}{*}{24
3
3} \& \multirow[t]{3}{*}{8,281
(0)
(0)} \\
\hline \& \& \& \& \& \& \& \& \& \& \& \\
\hline Automotive equipment, tire-tube wholesalers. \& \& \& \& 31,672 \& \& \& \& 8 \& \& \& \\
\hline \multirow[t]{4}{*}{Electrical, electronics appliance distributors. Electrical apparatus, supplies arstributors Electrical appliance, radio, TV set whol salers. Electronic parts,} \& \multirow[t]{2}{*}{37
50} \& \multirow[t]{2}{*}{\[
\begin{gathered}
107,312 \\
40,993
\end{gathered}
\]} \& \multirow[t]{2}{*}{78} \& \multirow[t]{2}{*}{90,337
38,375} \& \multirow[t]{2}{*}{89.4
93.8} \& 12.1 \& 0.22 \& \multirow[t]{2}{*}{1} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{18} \& \multirow[t]{2}{*}{2,18} \\
\hline \& \& \& \& \& \& 11.4 \& 0. 30 \& \& \& \& \\
\hline \& 28 \& \multirow[b]{2}{*}{\[
\begin{array}{r}
59,583 \\
0,730
\end{array}
\]} \& 18 \& 45,599 \& 89.0 \& \multirow[t]{2}{*}{\(\begin{array}{r}11.0 \\ 9.9 \\ \hline .9\end{array}\)} \& \multirow[t]{2}{*}{0.12
0.49} \& 1 \& (D) \& \multirow[t]{2}{*}{9} \& (D) \\
\hline \& 19 \& \& 14. \& 0.30 .3 \& 1.5 .2 \& \& \& . \& (D) \& \& 373 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Hardware, plumbing-heating goods wholesalers... Hardware wholesalers.......................... \\

\end{tabular}} \& \multirow[t]{2}{*}{80
26} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 72,134 \\
\&
\end{aligned}
\]} \& \multirow[t]{2}{*}{4} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
49,972 \\
\text { (v) }
\end{array}
\]} \& \multirow[t]{2}{*}{93.9} \& \multirow[t]{2}{*}{(11.8)} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 0.28 \\
\& \text { (v) }
\end{aligned}
\]} \& \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{\(\ldots\)} \& \multirow[t]{2}{*}{13} \& \multirow[t]{2}{*}{22,162)} \\
\hline \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& 56 \& 32,992 \& \(\therefore 5\) \& 31,24* \& 73.1 \& 11.7 \& 0.43 \& \(\ldots\) \& \(\ldots\) \& 9 \& 1,746 \\
\hline \multirow[t]{3}{*}{Lumber, construction materials distributors.... Lumber, millwork wholesalers................... Construction materials distributors.} \& \multirow[t]{3}{*}{\[
\begin{aligned}
\& 141 \\
\& 54 \\
\& 52 \\
\& 82
\end{aligned}
\]} \& \multirow[t]{3}{*}{\[
\begin{array}{r}
124,065 \\
64,701 \\
59,904
\end{array}
\]} \& \multirow[t]{3}{*}{\[
\begin{aligned}
\& 107 \\
\& 50 \\
\& 57
\end{aligned}
\]} \& \multirow[t]{3}{*}{\[
\begin{array}{r}
97,240 \\
00,46 \\
(\mathrm{v})
\end{array}
\]} \& \multirow[t]{3}{*}{\[
\begin{array}{r}
94.5 \\
93.2 \\
\text { (v) }
\end{array}
\]} \& \& 0.14 \& \multirow[b]{2}{*}{1} \& \multirow[t]{2}{*}{(0)
(0)

d} \& \multirow[t]{3}{*}{$\begin{array}{r}33 \\ 8 \\ \hline 25 \\ \hline\end{array}$} \& (D) <br>

\hline \& \& \& \& \& \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 8.7 \\
& (\mathrm{v})
\end{aligned}
$$} \& \multirow[t]{2}{*}{0.07} \& \& \& \& \multirow[t]{2}{*}{(D)} <br>

\hline \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Wechinery, equipment, supplies distributors.... \& 374 \& 160,706 \& 294 \& 120, 734 \& 95.2 \& 10.1 \& \multirow[t]{2}{*}{0.14} \& 11 \& 3,376 \& \multirow[t]{2}{*}{69} \& 30,594, <br>
\hline Air conditioning, commercial refrigeration equipment, distributors. \& \& 7,607 \& 12 \& (v) \& (v) \& (v) \& \& \multirow[t]{3}{*}{1
2
2} \& \& \& (v) <br>
\hline Commercial machines, equipment distributors. \& 22
39 \& 7.958 \& \multirow[t]{2}{*}{28
23} \& r., 258 \& 86.4 \& 20.9 \& (V)
0.50 \& \& \multirow[t]{2}{*}{(V)
(D)
(D)} \& 9 \& (D) <br>
\hline Construction machinery, equipment dealers... \& \multirow[t]{2}{*}{28
9} \& 25,166 \& \& 22,854 \& 90.5 \& 10.9 \& 0.15 \& \& \& 4 \& (D) <br>
\hline Farm-garden machinery, equípment wholesalers \& \& 4,885 \& 8 \& (0) \& 91.7 \& 6.7 \& 0.06 \& \& \& 1 \& (D) <br>
\hline Industrial machinery, equipment distributors \& 67 \& 31,273 \& 48 \& 24,120 \& 97.0 \& 10.0 \& 0.06 \& 4 \& 3,138 \& 15 \& 4,015 <br>
\hline Induatrial materials, supplies distributors. \& 87 \& 48,051 \& 73 \& 39,040404000 \& 98.2 \& 7.2 \& 0.08 \& 2 \& (D) \& 12 \& (D) <br>
\hline Professional equipment, supplies distributors. \& 35 \& 24,249 \& 25 \& 11,200 \& 92.2 \& 12.7 \& 0.15 \& \& \& 10 \& 2,989 <br>
\hline Service establishment supply houses......... \& 82 \& 16,106 \& 71 \& 13,840 \& ${ }^{71.0}$ \& 12.1 \& 0.23 \& 1 \& (D) \& 10 \& (D) <br>
\hline Transportation equipment distributors....... \& 5 \& 5,611 \& 2 \& (v) \& (v) \& (v) \& (v) \& \& \& 1 \& (v) <br>
\hline Wetals, metalwork (except scrap) distributors.. \& 6. \& 71,262 \& 43 \& 01,402 \& 98.8 \& 7.5 \& 0.08 \& 3 \& 237 \& 16 \& 9,723 <br>
\hline Iron, steel and products distributors........ \& 52 \& 47,941 \& 37 \& 40,850 \& 98.6 \& 7.4 \& 0.09 \& 3 \& 137 \& 12 \& 0,944 <br>
\hline Nonferrous metals distributors.............. \& 10 \& 23,321 \& - \& 20,542 \& 39.1 \& 7.6 \& 0.04 \& \& \& 2 \& 2,779 <br>
\hline Scrap, waste msterials dealers.. \& 135 \& 78,492 \& 83 \& 00,400 \& 97.2 \& 7.9 \& 0.01 \& 23 \& 1,583 \& 29 \& 10,508 <br>
\hline Iron, steel scrap dealers.... \& 88 \& 53,008 \& 52 \& 4,2,272 \& 30.3 \& 8.9 \& 0.01 \& 20 \& 1,397 \& 20 \& 9.339 <br>
\hline waste materlals dealers....... \& 47 \& 25,483 \& 31 \& 24,128 \& 98.8 \& 0.1 \& 0.01 \& 7 \& 180 \& 9 \& 1,269 <br>
\hline Other merchant wholesalers. \& 181 \& 82,501 \& 127 \& 00,675 \& 90.0 \& 11.8 \& 0.19 \& 7 \& 1.381 \& 47 \& 20,245 <br>
\hline Amusemant, sporting goods distributors. \& 30 \& 12,133 \& 26 \& 11,684 \& 82.5 \& 15.9 \& 0.31 \& \& \& \& 449 <br>
\hline nook, magazine, newspaper wholesalers. \& 18 \& 5,400 \& 10 \& 4,547 \& 84.4 \& t.9) \& 0.07 \& 1 \& (D) \& 7 \& (0) <br>
\hline Coal wholesalers............ \& 19 \& 21,671 \& 11 \& (v) \& (v) \& (v) \& (v) \& $\ldots$ \& $\cdots$ \& 8 \& (V) <br>
\hline Farm supplies wbclesalers. \& 8 \& 7.038 \& 6 \& (D) \& 98.1 \& 3.4 \& 0.01 \& , \& \& 2 \& (D) <br>
\hline Jeweiry wholesalers................... \& 38 \& 10,765 \& 33 \& 8,983 \& 87.1 \& 24.2 \& 0.47 \& 2 \& (D) \& 4 \& (D) <br>
\hline Petroleum products distributors. \& 15 \& 6,212 \& \& (V) \& (v) \& (v) \& (v) \& , \& \& 9 \& (V) <br>
\hline Gift, art goods, greeting card wholesalers.. \& 9 \& 2,010 \& 8 \& (D) \& 22.5 \& 12.7 \& 0.20 \& 1 \& (D) \& $\cdots$ \& <br>
\hline Flower, bulb, plant wholesalers............ \& 9 \& \& 2 \& 3,261 \& 92.0
87.9 \& 13.4
23.3 \& 0.15
0.19 \& 4 \& \& $1{ }^{3}$ \& <br>
\hline Wisceligreous products merchant wholesalers. \& 35 \& 13,068 \& ${ }^{21}$ \& 8,235 \& 87.9 \& 23.3 \& 0.19 \& 4 \& 940 \& 10 \& 3,893 <br>
\hline Porthand, orecon \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Total.... \& 1,123 \& 987,245 \& 854 \& 737,899 \& 87.5 \& 8.0 \& 0.10 \& 78 \& 59,341 \& 191 \& 190,005 <br>
\hline Grocery, confectionery, meat wholesalers....... \& 90 \& 77,352 \& 50 \& (v) \& (v) \& (v) \& (v) \& 10 \& (v) \& 30 \& (v) <br>
\hline General-11ne grocery wholesalers............. \& 9 \& 46,817 \& 4 \& (v) \& (v) \& (v) \& (v) \& 2 \& (v) \& 3 \& (v) <br>
\hline Confectionery molesalers.................. \& 10 \& 3,130 \& 5 \& (v) \& (v) \& (v) \& (v) \& 1 \& (v) \& 4 \& (V) <br>
\hline Fish, seafood distributors................... \& 7 \& 2,754 \& $\stackrel{\square}{\circ}$ \& 1,891 \& 93.8 \& 5.4 \& 0.05 \& $\frac{1}{3}$ \& (D) \& 2 \& (D) <br>
\hline Lest, meat products wholesalers.............. \& 29 \& 4,180 \& 10 \& 1,483 \& 79.8 \& 7.5 \& 0.08 \& 3
3 \& 546 \& ${ }^{6}$ \& 2,151 <br>
\hline Speciality-line grocery wholesalers.......... \& 45 \& 15,471 \& 27 \& 10,.25 \& 75.) \& 4.7 \& 0.09 \& 3 \& 211 \& 15 \& 4,615 <br>
\hline Farm products (edible) distributors........... \& \& \& \& 20,871 \& \& 5.0 \& \& 7 \& \& 5 \& 4,767 <br>
\hline Poultry, poulery products distributors...... \& 8 \& 2,155 \& 7 \& \& 83.1 \& 8.7 \& (z) \& 1 \& (D) \& ; \& $\cdots$ <br>
\hline Fresb fruit, vegetable wholesalers........... \& 34 \& 24,214 \& 23 \& (D) \& 93.4 \& 4.0 \& 0.22 \& - \& (D) \& 5 \& 4,747 <br>
\hline Eeer, wine, distilled spirits wholesazers...... \& \& \& 7 \& t. 389 \& 3.6 \& 0.3 \& (z) \& 15 \& 4,588 \& 7 \& 1,607 <br>
\hline Beer, ale distributors................... \& 21
8 \& \& ${ }_{1}$ \& (D) \& (D) ${ }^{3.5}$ \& (0) 0.3 \& (2) \& 9 \& (D) \& ${ }_{1}^{6}$ \& (D) <br>
\hline Vine, distilled spirits wholesalers.. \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Tobsceo distrl butors... \& 13 \& 12,735 \& 11 \& (D) \& $\pm 2.7$ \& 2.9 \& 0.06 \& 2 \& (D) \& $\ldots$ \& $\ldots$ <br>
\hline Orugs, chemicals, allied products wbolesalers.. \& .0 \& 30,420 \& 28 \& \& 92.9 \& 7.5 \& 0.12 \& 3 \& 691 \& 9 \& 4,885 <br>
\hline General-line drug wholesalers............... \& - \& 12, 0.39 \& 3 \& \& 99.8 \& 5.8 \& 0.02 \& . \& \& 1 \& (0) <br>
\hline Speciaijity-line drug, toiletries mholesalers \& 14 \& -,308 \& 9 \& 3,514 \& 51.3 \& 8.9 \& 0.03 \& 2 \& (D) \& \& (D) <br>
\hline Industrial chemicals, explosives distribu-
tors................................. \& \& 3,502 \& 8 \& 7,333 \& 97.1 \& 8.2 \& 27 \& 1 \& (D) \& " \& (D) <br>
\hline Paint, varmish wholesalers..................... \& 9 \& \& 8 \& (D) \& 93.2 \& 14.5 \& 0.2 \& $\ldots$ \& ... \& 1 \& (D) <br>
\hline
\end{tabular}



Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios

| Standard metropolitan ares kind of business | All establishments |  | Establishnents reporting credit sales |  |  |  |  | Establishments <br> reporting cash sales only |  | Establishmenta not reporting cash-credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cash and credit ( $\% 1,000$ ) | Number | Sales, cash and credit (\$1,000) | Crealt sales as percent of ssles | Blad-of-year recelvables as percent of sales | Bad debt loases as percent of sales | Number | $\begin{aligned} & \text { Seles } \\ & (\$ 1,000) \end{aligned}$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| Plotiand, precont - -intínued |  |  |  |  |  |  |  |  |  |  |  |
| т\% grods, gpparel wholesalers.............. | 23 | (D) | 29 | 7,779 | 87.7 | 9.7 | 0.17 | $\cdots$ | $\ldots$ | 4 | (D) |
| * Lothing, furmishings, forwear wholesglers. | $1{ }^{16}$ | (I) | 14 | 3,574 | 97.0 | 23.3 | 0.31 | $\ldots$ | ... | 2 | (D) |
| Genersl-1ine dry goods wholesalers......... | 2 | (D) | 2 | (D) | (D) | (D) | (I) | $\cdots$ | $\ldots$ |  |  |
| Specislity-line dry gonds wholesalers....... | 5 | (D) | 3 | (v) | (v) | (v) | (v) | $\ldots$ | $\ldots$ | 2 | (V) |
| Fiece gonds converters.................... |  |  |  |  |  | ... | (2) | $\ldots$ | $\ldots$ | $\cdots$ | ... |
| - 'rriture, howe furnishings wholesslers. | 32 | 22.127 | 25 | 17,429 | 9.7 | 10.3 | 0.32 | $\cdots$ | $\ldots$ | ${ }^{6}$ | 4,698 |
| urniture (household, office) wholeallers... <br> me furnishings, floor coverings whole- <br> salerg.. | 13 | (D) | 10 | (v) | (v) | (v) | (v) | $\ldots$ | ... | 3 | (v) |
|  | 18 | (t) | 25 | 12,233 | 96.8 | 12.2 | 0.40 | $\ldots$ | $\ldots$ | 3 | (D) |
| Faner, allied products wholesalera. sarse paper and products wholeaslers....... Frinting and fine paper distributors........ Stationery, ofrice supplies wholesalers..... dallpaper wholeaglers. | 27 | 18,558 | 24 | 18,203 | 97.0 | 9.5 | 0.06 | $\cdots$ | $\ldots$ | 3 | 355 |
|  | 14 | 15,965 | 13 | (I) | 98.4 | 9.2 | 0.04 |  | ... | 1 | (D) |
|  | 6 | (I) | ${ }_{5}^{6}$ | (D) | 94.2 | 11.1 | 0.20 | $\ldots$ | $\cdots$ | ; | (0) |
|  | 7 | (5) | 5 | (D) | 98.5 | 21.0 | 0.16 |  | ... | 2 | (V) |
|  |  |  | . | $\ldots$ | $\cdots$ | ... | $\cdots$ | . | $\ldots$ | $\ldots$ | (v) |
| Farm products (raw materibls) merchants........ | 15 | 172,882 | 8 | 128,043 | 69.0 | 2.4 | (2) | 5 | 43,882 | 3 | 957 |
| Autconotive wholesalers. <br> 4otor vehicle jistributors....................... <br> Automotive equipment, tire-tube wholesslers. | 122 | 40,951 | 105 | 33,543 | 91.5 | 12.0 | 0.22 | 3 | 392 | 14 | 7,016 |
|  | $1{ }^{14}$ | 4,629 | 10 95 | 5,569 27974 | 98.7 | 14.3 | 0.05 | 2 | (D) | ${ }_{12}^{2}$ | (D) |
|  | 108 | $3 \mathrm{k}, 522$ | 95 | 27,974 | 90.1 | 11.5 | 0.25 | 1 | (D) | 12 | (D) |
| Electrical, electronics, appliance distributors Elertrical apparatua, supplies distributors. Electricsl appliance, radio, TV set wholesalers............................................. | 58 | 乚8, 228 | 49 | 59,135 | 93.2 | 9.7 | 0.23 | $\cdots$ | $\cdots$ | 9 | 9,093 |
|  | 26 | 35,149 | 25 | (D) | 97.8 | 20.1 | 0.26 | $\ldots$ | ... | 1 | (D) |
|  | 27 | 30,722 | 19 | (I) | 86.7 | 8.5 | 0.14 | $\ldots$ | $\cdots$ | 8 | (D) |
|  | 5 | 2,357 | 5 | 2,357 | 85.3 | 14.0 | 0.64 |  | ... |  | ... |
| Hardware, plunsing-reating goode wholesalers... | 45 | -7,319 | 4 | ( D$)$ | 90.7 | 9.3 | 0.12 | 1 | (D) | 1 | (D) |
| Hardısre whtesslers...................... | 21 | 26, 733 | 21 | (D) | 85.7 | 8.8 | 0.12 | ... | ... | ... | (D) |
| Plumbing, hesting equipment, supplies dis- tributors......................................... | 25 | 20,586 | 23 | (D) | 97.3 | 9.9 | 0.13 | 1 | (D) | 1 | (D) |
| Lumber, construction materiala distributors.... Lumber, willwork wholesalers... onatruction materisls distributors.......... | 148 | 258,975 | 126 | (v) |  | (v) | (v) | 5 | (v) | 27 | (v) |
|  | 10 b | 238,383 | 84 | (v) | (v) | (v) | (v) | 5 | (v) | 17 | (v) |
|  | 42 | 211,592 | 32 | 18,028 | 95.5 | 12.0 | 0.34 | ... | - | 10 | 2,564 |
|  | 242 | 100, 226 | 205 | 80,373 | 94.1 | 13.0 | 0.34 | 4 | 129 | 33 | 19,524 |
|  |  |  |  |  |  |  | (v) |  |  | 2 | (v) |
| Air conditioning, comercial reirigeration equipment, distributors.......................... | 13 25 | 2,925 | 21 | 5,694 | 94.2 | 21.2 | 2.04 | $\cdots$ | (0) | 3 | (D) |
| ommercial pachines, equipment distributors. ?onstruction machinery, equipment dealers.. | 25 | 24,179 | 24 | (D) | 92.4 | 14.9 | 0.42 | $\cdots$ | - | 1 | (D) |
| Farm-garden machinery, equipment wholesplers | 26 | 10,911 | 15 | (v) | (v) | (v) | (v) | $\ldots$ | $\cdots$ | 1 | (v) |
|  | 49 | 13,899 | 38 | 10,898 | 95.7 | 10.3 | 0.23 | 2 | (D) | 9 | (D) |
| Induatrial materials, aupplies distributora. professionsl equipment, supplies distribu- | 53 | 23,580 | 43 | 17,073 | 94.3 | 12.5 | 0.23 | 1 | (D) | 9 | (D) |
|  | 18 | ¢ . 508 | 15 | (D) | 96.7 | 16.3 | 0.05 |  | $\cdots$ | 2 | (D) |
|  | 35 | 7,751 | 32 | 6,539 | 93.0 | 12.1 | 0.29 | . | $\ldots$ | 4 | 1,212 |
|  | 8 | 3,110 | 6 | (v) | (v) | (v) | (v) | , | ... | 2 | (v) |
| Metbls, wetalwork (except scrap) distrioutors.. <br> Tron, steel and producta distributors....... <br> Honferrous metals diatributors................ | 32 | 21,350 | 28 | 19,575 | 93.3 | 12.5 | 1.40 | 1 | (D) | 2 | (D) |
|  | 24 | 17.273 | 23 | (D) | 94.3 | 12.6 | 0.46 | , |  | 1 | (D) |
|  | 7 | 4,177 | 5 | (0) | 88.2 | 12.3 | 0.15 | 1 | (D) | 1 |  |
| Scrap, waste materials deslera................. | 32 | (D) | 16 | 8,145 | 93.1 | 7.6 | 0.31 | 10 | (D) | $\bigcirc$ | (D) |
| Iron, steel scrap dealera...................... | 15 | (D) | 8 | 1,559 | 94.5 | 10.1 | 0.71 | 6 | (D) | 1 | (D) |
|  | 27 | 7,127 | , | 6,586 | 92.8 | 7.0 | 0.21 | 4 | 269 | 5 | 272 |
| ther merchart wholesblera................... | 133 | 58,660 | 89 | 43,025 | 79.8 | 8.2 | 0.11 | 12 | 1,711 | 32 | 13,934 |
|  | 22 | 11,661 | 17 | (v) | (v) | (v) | (V) | 3 | (V) | 2 | (v) |
| ऊ, Dagazine, newspaper wholesalers....... | 31 | 7,377 | 20 | 6,935 | 98.8 | 1.4 | 0.07 | 5 | 223 | $t$ | 219 |
| Coal whozesalers............................... | 1 | (D) | $\ldots$ |  | $\cdots$ | $\cdots$ | $\cdots$ | $\cdots$ | $\cdots$ | 1 | (v) |
| frn supplies wholesslerg........................ <br> welry wholesglerя............................. | 26 | 12, 13t | 13 | 13,303 | 62.8 | 2.0 | 0.04 | $\ldots$ | $\cdots$ | 3 | 2,773 |
|  | 8 | (D) | 7 | (D) | 99.6 | 27.5 | 0.23 | $\ldots$ | $\cdots$ | 1 | (D) |
|  | 14 | H,750 | 4 | (v) | (v) | (v) | (v) | $\cdots$ |  | 10 | (V) |
| Fetroleum products diatrinutors............ | 9 | 1,229 | 6 | 1,113 | 80.8 | 10.4 | 0.36 | 1 | (D) | 2 | (D) |
| Flower, bulb, plent wholesslers............. | 11 | 2,593 | 10 | (D) | 96.0 | 16.8 | 0.20 |  |  | 1 | (D) |
|  | 21 | 11,215 | 12 | 8,810 | 74.4 | 7.8 | 0.05 | 3 | 1,152 | 6 | 253 |
| Frr hiterce, bul de islailf |  |  |  |  |  |  |  |  |  |  |  |
| Total............................... | 1,043 | 474,413 | 74.5 | 38t, 163 | 89.1 | 20.6 | 0.10 | 72 | 13,306 | 200 | 79,946 |
| Grocery, confectionery, meat wholeaslers.......General-1ine grocery wholegalers.......... | 128 | 72,187 | 87 | 39,474 | 81.5 | 4.4 | 0.04 | 13 | 1,105 | 28 | 11,548 |
|  | 13 | 25, 21. | 9 | 22,312 | 77.4 | 3.2 | (2) | $\cdots$ | (i) | i | 2,904 |
| Confectionery wholesalers................... | ${ }^{6}$ |  | 4 |  | 85.2 | 12.2 | (2) | 1 | (D) | 1 |  |
| Mes*, geat products wholegalers................. <br> Dperialty-iine grocery wholesslera. | 21 32 | 4,009 | 10 28 | 20, (V) | 88 | (V) 3.8 | (V) | 4 | (v) | ${ }_{3}$ | (V) |
|  |  | ] 5.50 .7 | 36 | 12,311 | 80.1 | 4.9 | 0.08 | 7 | 417 | 13 | 4,839 |
| $\begin{aligned} & \text { Farm producta (edible) dietributors............... } \\ & \text { poultry, poultry producta distributorg...... } \\ & \text { Freah fruit, vegetable wholesalers............ } \end{aligned}$ |  | 18, ,03 | 28 | 13,790 | 81.8 | 3.5 | 0.01 | 8 | 894 | 12 | 3, 919 |
|  | 48 |  | 24 | 12,221 | (v) | (v) 3.0 | (v) | 1 | (V) | 3 9 | (V) |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{36}$ |  | 28 |  | 93.6 | 13.3 | 0.14 | $\cdots$ | $\cdots$ | 2 | (D) |
|  | 211 |  | ${ }_{2}^{20}$ | (1) | 97.4 | 11.8 15.0 | 0.18 0.10 | $\cdots$ | $\cdots$ | $\cdots$ | (D) |
|  | 32 | , (a) | 24. | 27,49, | 75.1 | 0.2 | 0.05 | 3 | (1) | . | (D) |

[^83]1rasufficient cash-cradit analyais to show sepurately. Z Lege thnn 0.01 percent.

Table 3B. MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios


[^84]Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Salcs, and Credit Ratios

| Standard me tropolitan area kind of business | All establishments |  | Number | Eitablishments reporting credit sales |  |  |  | Establishments reporting cash sales only |  | Establishments not reporting cash-credit dete |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cash and credit ( $\mathbf{3} 1,1001)$ |  | Sales, cash and credit ( 11,000 ) | Gredit sales as of sales | Mnd-of-year receivables as percent of sales | Bad debt <br> logses as percent of sales | Number | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Reer, wine, distilled spirits whlesalers...... | 55. | 1-.11t | 37 | 47, 855 | 74.0 | 8.9 | 0.06 | 1.. | 0,899 | 5 | 7,362 |
| Eeer, ble distrituturs..................... | $\therefore$ | 1-3,318 | 12 | (D) | 33.5 | 2.5 | 0.03 | 1: | 6,899 | 3 | (D) |
| wine, distilled spirits wholesalers......... | ${ }^{\circ}$ | $\cdots 3.798$ | 25 | (i) | 79.9 | 9.8 | 0.07 |  | ... | 2 | (D) |
| Tobace distributars | 32 | 4-.,.421 | 20 | 24, 9,28 | 55.2 | 2.4 | 0.04 | $\bigcirc$ | 2,400 | 6 | 12,583 |
| Drugs, chemicals, allied products wholesalers.. General-line drug wholeazlers................. Specialty-line drue, tolletries wholesalers. Industrial chemicals, explosives distribuPaint, varnish wholesalers. | 84 | 48,028 | $0 \cdot$ | 40.651 | 89.8 | 8.3 | 0.05 | 2 | (D) | 17 | (0) |
|  | 5 | 4,219 | 4 | (D) | 90.6 | 8.7 | 0.04 | . | $\cdots$ | 1 | (D) |
|  | 4 | 10,205 | 30 | 7,820 | 80.3 | 4.9 | 0.05 | 2 | (0) | 8 | (D) |
|  | 22 | (D) | 15 | -,307 | 95.8 94.0 | 9.1 11.8 | 0.06 0.10 | $\cdots$ | $\cdots$ | 7 | (0) |
|  | 17 | (D) | 16 | (0) | 94.0 | 11.8 | 0.10 | $\ldots$ | $\ldots$ | 1 | (0) |
| Dry grods, apparel wholesslers. <br> Gothi g, rurnshings, footwear wholesalers. <br> General-line dry goods wholesalers.......... <br> Sperialty-liee dry goods wholesalers. <br> Piece goods converters. | 123 | 149,703 | 111 | 146,947 | 98.9 | 16.9 | 0.07 | 1. | (0) | $\begin{array}{r}11 \\ 8 \\ \hline\end{array}$ | $\begin{array}{r}2,673 \\ \hline 80\end{array}$ |
|  | 8 | 43.543 | 81 | 42, 563 | 99.1 | ${ }^{13.4}$ (v) | 0.14 | $\cdots$ | ... | 8 1 | 980 $(0)$ |
|  | 24 | 8,840 | 26 | 8,237 | 90.9 | 12.2 | 0.16 | $\stackrel{\square}{1}$ | (0) | 2 | (b) |
|  | 1 | (D) | 1 | (0) | (0) | (D) | (D) |  | $\ldots$ | ... | ... |
| Furniture, home furnishings wholesalers Farniture (household, office) wholesalers... Home furnishings, floor zoverings whlesalers. | 72 | 32,797 | 58 | 28,471 | 01.1 | 0.2 | 0.15 | 2 | (D) | 12 | (0) |
|  | 34. | (D) | 27 | 9,421 | 93.4 | 9.0 | 0.17 | 1 | (0) | 6 | (0) |
|  | 38 | (D) | 31 | 19,050 | 89.9 | 9.3 | 0.16 | 1 | (0) | 6 | (D) |
| Paper, allied produrts whilesalers. Coarse paper and products wholesalers....... Prirting and rine payer distributors. Stationery, offine supplies wholesalers..... Wallpaper wholesalers. | 71 | 72, 835 | 54 | 58,947 | 97.4 | 9.8 | 0.04 | 1 | (0) | 16 | (a) |
|  | 34 | -0,457 | 27 | 30,713 | 97.2 | 7.2 | 0.03 | $\ldots$ | $\cdots$ | 7 2 | 9,742 |
|  | 13 23 | 26,675 (D) | 116 | (D) | 98.1 | (v) | (v) | $\cdots$ |  | ${ }_{7}^{2}$ | (v) |
|  | 1 | (L) |  |  |  |  |  | 1 | (v) | $\ldots$ | ... |
| Farn products (raw materials) merchants....... | 53 | 197,023 | 22 | 50,824 | 78.3 | 2.0 | 0.05 | 25 | 143,512 | 6 | 2,682 |
| Automotive wholesalers. <br> Motor vehicle distributors. <br> Automotive equipment, tire-tube wholesalers. | 177 | 80,788 | 145 | 6?,010 | 86.4 | 7.0 | 0.11 | 11 | 6,756 | 21 | 6,422 |
|  | 14 | 25,132 | 11 | 18,097 | 87.2 | 2.0 | 0.02 | 5 | 6,358 | 3 | 677 |
|  | 158 | 55,656 | 134 | 49,517. | 86.2 | 8.8 | 0.14 | - | 398 | 18 | 5,745 |
| Electrical, electronics, appliance distributs <br> Electrical apparatus, supplies distributors. | 80 | 122,071 | 71 | 90,710 | 91.5 | 10.5 | 0.19 | 1 | (D) | 14 | ( ${ }^{\text {) }}$ |
|  | 35 | 47.614 | 32 | 47,145 | 97.6 | 11.8 | 0.21 | $\ldots$ | $\ldots$ | 3 | 469 |
| Electrical appliance, radio, TV set wholesaiers. <br> Electronic parts, equipment distributors. | 28 | 69,035 | 19 | (v) | (v) | (v) | (v) |  |  | 9 | (v) |
|  | 23 | 5,422 | 20 | 4.704 | 60.9 | 7.2 | 0.28 | 1 | (D) | 2 | (D) |
| Hardware, plumbing-heating goods wholesalers Herdware wholesalers. lumbing, heating equipment, supplies dis- | 71 | 73,892 | 54 | 00.459 | 95.3 | 11.4 | 0.11 | 1 | (0) | 11 | (D) |
|  | 26 | +2,854 | 22 | 39,081 | 98.4 | 13.5 | 0.06 | .. | ... | 4 | 3,773 |
|  | 45 | 31.445 | 37 | 27,378 | 91.0 | 8.3 | 0.18 | 1 | (0) | 7 | (D) |
| Lumber, conatruction materials distributjra.... Lumber, millwork wholesalers Construction materials jistridutors $\qquad$ | 120 | 104, 340 | 123 | 45,394 | 94.7 | 9.7 | 0.11 | $\cdots$ | $\cdots$ | 17 | 19,446 |
|  | 48 | 55,401 | 42 | 42,140 | 93.0 | 7.8 | 0.11 | $\cdots$ | $\cdots$ | 11 | 13,321 6,125 |
|  | 92 | 44,379 | 81 | 43.254 |  | 11.6 |  | $\ldots$ | $\ldots$ |  |  |
| Machinery, equipment, supplies distributors.... | 408 | 174,218 | 312 | 146,512 | 94.2 | 10.9 | 0.16 | 15 | 3,329 | 81 | 24,377 |
| Ale ripment, distributors...................... | 24 | 9,841 | 21 |  | 83.2 | 8.4 | 0.28 | 2 | (0) | 6 | (0) |
| Commercisi machines, equipment distributors. Construntion msuhinery, equidment dealers... | 47 | 11,090 | 34 | 8,684 | 87.4 | 20.0 | 0.15 | $\bigcirc$ | 1.367 | 7 | 1.039 |
|  | 20 | 20,383 | 11 | 10, 9763 | 96.4 | 14.2 | 0.49 | 3 | 742 | $\bigcirc$ | 2,698 |
| Esrm-earten machinery, equipment whoke- salers.................................. | 12 | 12,519 | 12 | 12,519 | 81.5 | 6.6 | 0.09 | $\ldots$ | $\ldots$ | $\cdots$ | $\ldots$ |
| Indutrial machinery, equipment distritu- |  |  |  |  |  |  |  |  |  |  |  |
|  | 68 | 31,367 | 53 | 21,395 | 97.9 | 9.3 | 0.07 | 2 | (0) | 13 | (D) |
| Industrial materials, supplies distributors. | 82 | 40,500 | 56.4 | 35,349 | 98.6 | 7.2 | 0.06 | 2 | (0) | 16 | (D) |
| Frofessional equipment, suyplies distribu- | 38 | 24,867 | 25 | 23,236 | 98.9 | 16.4 | 0.06 | . | $\ldots$ | 13 | 1,631 |
| Bervice estatlishment, supply houres.........Transportation equipment, diatribut, irs..... | 101 | 20,235 | 85 | 18,297 | 88.5 | 10.2 | 0.28 | . | $\ldots$ | 10 | 1,938 |
|  | 11 | 3,410 | 7 | 3.192 | 99.2 | 7.2 | (2) | $\ldots$ | ... | 4 | 224 |
| Metals, metalwork (exsept sorep) distributurs. Iran, Etee 1 and products distributurs........ harfertine metale distribut ra............... | 57 | 55,825 | 45 | 40, 024 | 97.9 | 7.3 | 0.11 | 2 | (D) | 16 | (0) |
|  | 4.4 | 40,980 | 38 | 3+, 375 | 98.1 | 8.0 | 0.12 | 1 | (0) | 8 | (D) |
|  | 10 | 14,845 | 7 | (v) | (v) | (v) | (v) | 1 | (v) | 2 | (v) |
| crap, waste materisls dealers................. | 2.4 | 55,320 | 413 | 4.7 .798 | 95.6 | 6.6 | 0.05 | 34 | 2,911 | 23 | 4.611 |
| Iran, iteel surap dealerg....................... Wata materizla deglers | 69 | 37,0-7 | 43 |  | 95.2 | 8.4 | 0.04 | 14 | . 256 | 12 | 1,432 |
|  | 78 | 18,273 | 47 | 13,134 | 46.5 | 7.0 | 0.03 | 20 | 1,955 | 11 | 3,179 |
| ther merchart whulecalers..................... | 242 | 155,345 | 156 | (v) | (v) | (v) | (v) | 16 | (v) | 72 | (v) |
|  | 45 | 31,083 | 38 | 10,079 | 91.4 | 10.5 | 0.11 | 2 | (b) | 5 | (D) |
| Brok, trazain, nowipaper wholesalera...... | 28 | 0,318 | 13 | 5,208 | 97.0 | 8.6 | 0.08 | 4 | 163 | 11 | 947 |
|  | 16 | 0.1017 | 11 | (v) | (v) | (v) | (v) | $\cdots$ |  | 5 | (v) |
|  | 27 3 | 14,453 | 27 | (v) | (v) | (v) | (V) | $\ldots$ | (v) | ? | (v) |
|  | 33 | (II) | 27 |  |  | (v) | (v) | $\cdots$ | (v) | 19 | (v) |
| Petroleum fredurts dietribitara............ | $-5$ | 21,210 | 5 | (v) | (v) | (v) $1+4$ | (V) 0.31 |  |  | 19 | (D) |
|  | 13 |  | 8 | 477 | 84.3 | $1+.4$ 7 | 0.31 0.08 | 1 | (D) | 4 | 11.0 |
| Gift, art ercdre greeting ara wholesalers. <br> Flowrer, bult, flart wholesalers. <br> Miscellaneous prodyetes mernhant wholesalers. |  | $\therefore 1622$ $+1,402$ | 38 35 |  | ${ }^{78.2}$ | (v) | (v) | ${ }^{5}$ | (iv) | 14 | (v) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Trital................................. | 4, 28 | 371,124 | 457 | 302,741 | 87.2 | 9.2 | 0.19 | 515 | 18,137 | 115 | 50,192 |
| Grocery, enfenti gury, meat whrlepalers...... | 6. | 7,140 | י0 | +0, $2 \times 0$ | 74.9 | 3.8 | 0.08 | , | 4,929 | 12 | 8,4, |
| General-1ine gricery wioleraterg........... | 11 | Len, 13.4 | 8 | 34, 104. | 83.2 | 4.6 | 0.02 | 1 | (D) | 2 | (b) |
| Crife tiunery whatasier .................. |  | 1.,21.5 | 5 | [, 24 | 74.7 | 1.4 | 0.22 | . |  |  | (b) |
|  | $2{ }^{2}$ | 13, ${ }^{2}$ | 22 15 | 13,288 $r, 0,23$ | 80.9 | 2.3 | 0.18 | $\frac{1}{3}$ | (0) | 2 | 2, 6 (1) |



Table 3B. MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF $5(0),(H)$ INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Estahlıshments, Sales, and Credit Ratıos


[^85]Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-COn.

Establishments, Sales, and Credit Ratios


[^86]Table 3B. MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF $5(\%), 000$ INHABITANTS OR MORE, BY KIND OF BUSINESS - COn. Establishments, Sales, and Credit Ratios

| Standard metropolitan area kind of business | All establishnerits |  | Establishments reporting credit sules |  |  |  |  | $\begin{aligned} & \text { Estabilshments } \\ & \text { reporting cash } \\ & \text { sales only } \end{aligned}$ |  | Establlshments not reportligg cash-credit data |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Sales, cash and credit ( $\mathrm{a} 1,000$ ) | Number | Sales, cash and credit ( $\$ 1,000$ ) | Credít sales as perceles of sales | End-of-year receivables as percent or sales | Bad debt losses as percent of cales | Nunter | $\begin{aligned} & \text { Saless } \\ & (\$ 1,000) \end{aligned}$ | Number | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ |
| SAN FRancisco-oakiand, California--Continued |  |  |  |  |  |  |  |  |  |  |  |
| Metals, wetalwork (except scrap) distributors.. | 83 | 02, 830 | 0 | 51,570 | 96.1 | 12.2 | 0.29 |  | 1,897 | 14 |  |
| Iron, steel and products distributors....... | 07 | 52, 82.1 | 40 | 44,010 | 95.7 | $1 . .1$ | 0.31 | 1 | (D) | 10 | (0) |
| Nonferrrous metals distributurs............. | 10 | 7,989 | 111 | 7,560 | 98.5 | 12.8 | 0.17 | 2 | (D) | 4 | (D) |
| Scrap, waste materials dealers................. | 95 | 27,908 | "+ | 21,905 | 95.4 | 5.7 | 0.13 | 25 | 2,190 | 29 | 3,813 |
| Iron, steel scrap dealers................... | 44 | 17,197 | 17 | 12,901 | 97.5 | 4.3 | 0.04 | 17 | 1,823 | 15 | 2,4,73 |
| Waste materials dealers..................... | 46 | 10,771 | 24 | 9, Utum | 42.4 | 7.7 | 0.25 | 8 | 307 | 14 | 1,340 |
| Other merchant wholesalers.................... | 30070222 | 264,20325,811 | $\begin{array}{r}4.4 \\ 55 \\ 15 \\ \hline\end{array}$ | 195,03222,452 | 89.24.346.8 | 9.313.9 | 0.140.28 | 8 | 4,417... | 8 <br> 15 | $1,94,94$3,359 |
| Amusement, sporting goods distributors..... |  |  |  |  |  |  |  |  |  |  |  |
| Book, magazine, newspaper wholesalers....... |  | 11,259 (0) |  | 9,762 |  | 10.5 | 0.06 | $\ldots$ |  | ? | 1,497 |
| Coal mholesalers............... |  | (0) | 15 | (v) | 96.8 ${ }_{\text {(v) }}$ | (v)8.2 | 0.08 |  | $\ldots$ |  |  |
| Farm supplies wholesalers.................... | 30 | 49,385 | 24 | 41,245 | 92.5 |  |  | $\cdots$ | (0) | 4 (D) <br> 3 320 |  |
| Jewelry mholesalers $\ldots . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ | 40 20 | 15.021 | 43 | 15, 301 | 45.5 | 22.3 (v) | 0.39 | ... | (v) |  |  |  |
| cetro, art goods, greeting card wholesalers... | 32 | 15, ${ }^{(08)}$ | 28 | 2,013 | 45.6 | 14.3 | 0.4 0.42 | 1 |  | 3 11 5 | 320 (v) (0) |
| Flower, buib, plant molesalers............. | 37107107 | 21,339132,134 | $\bigcirc$ | 10,793$(v)$ | (90.7 | (vis) | $\begin{aligned} & 0.33 \\ & \text { (v) } \end{aligned}$ | 1 |  | 2 | (D) |
| kiscellaneous products merchant wholesalers. |  |  |  |  |  |  |  | 3 | (v) | 36 | (v) |
| Seattle, washington |  |  |  |  |  |  |  |  |  |  |  |
| Total. | 1,290 | 807,025 | 48 ? | 669,922 | 84.8 | 9.5 | 0.17 | 61 | 20,492 | 248 | 170,611 |
| arocery, confectionery, meat molesalers...... | 120 | 168.91577.399 | 8210 | (v) | (v) | (v) | (v) | 10 | (v) | 282 | (V) |
| General-line grocery wholesslers.. | 13 |  |  | 72, 301 | 73.2 |  | 0.08 | 1 | (0) |  |  |
| Confectionery molesalers...... | 16 | 5,053 | 12 | -, 82t |  | 5.7 |  |  |  | 3 | (D) |
| Fish, seafood distributors......... | 2112 | 10,339 | 15 | 9,155 | 87.0 | 7.4 | 0.08 | 1 | (0) | 5 |  |
| Mast, meat products wholesalers............. Specialtyline grocery wholesalers........ |  | 8,549 07,575 | 38 | $\begin{aligned} & (v) \\ & (y) \end{aligned}$ | (v) | (v) | (v) | 6 | (v) | 14 | (0) |
| Farm products (edible) distributors. Poultry, poultry products distributors rresh fruit, vegetable wholesalers............ | 451530 |  |  |  |  |  |  | 2 |  |  |  |
|  |  | 34,0537,21226,841 | $\begin{aligned} & 37 \\ & 11 \\ & 26 \end{aligned}$ | $\begin{gathered} 26,074 \\ (v) \\ 22,905 \end{gathered}$ | $\begin{aligned} & 88.4 \\ & (v) \\ & 90.2 \end{aligned}$ | $\begin{aligned} & \text { (V) } \\ & \text { (V) } \end{aligned}$ | $\begin{aligned} & 0.04 \\ & (v) \\ & 0.0 . \end{aligned}$ | 1 | $\begin{aligned} & (D) \\ & \text { (V) }) \\ & \text { (D) } \end{aligned}$ | 33 | (D)(V)(D) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Beer, wine, diatilled spirita wholeaslers...... Beer, ale distributors.............................. Wine, distilled spirits wbolesalers......... | 26179 | 33,55710,365 | 115 | $\begin{aligned} & 13,619 \\ & 7,034 \end{aligned}$ | 00.927.3 | $\begin{array}{r}12.3 \\ 3.8 \\ \hline 8\end{array}$ | 0.370.26 | 111 | 12, 834 | 422 | $7,1(c)$(D)(V) |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 17,192 | 5 | (v) | (v) | (v) | (v) | 1 | (v) |  |  |
| Tobacco distributors. | 9 | 12,798 | $\square$ | 8,603 | 03.0 | 5.0 | 0.09 | 1 | (0) | 2 | (0) |
| Drugs, chemicals, allied products wholesalers. General-line drug wholesalers. Specialty-line drug, tofletries wholesalers. Industrial chemicals, explosives distributors. <br> Paint, varnish wholesalers.......................... | 4 | $\begin{array}{r} 35,739 \\ (0) \\ 5,323 \end{array}$ | $\begin{gathered} 34 \\ 4 \\ 12 \end{gathered}$ | $\begin{array}{r} 32,950 \\ (0) \\ (D) \end{array}$ | $\begin{aligned} & 43.8 \\ & 95.4 \\ & 80.2 \end{aligned}$ | $\begin{aligned} & 0.0 \\ & 0.5 \end{aligned}$ | $\begin{aligned} & 0.10 \\ & 0.03 \\ & 0.02 \end{aligned}$ | $\ldots$ | (0) | 10 | 2,789 |
|  | 4 |  |  |  |  |  |  | $\ldots$ | $\ldots$ | . |  |
|  | 14 |  |  |  |  | 2.9 |  | ... | $\ldots$ | 2 | ( ${ }^{\text {) }}$ |
|  | 12 | 13,012 | 7 | 11,0in | 94.3 | 7.4 | 0.24 | $\ldots$ | $\ldots$ | 5 | 1,305 |
|  | 14 | (0) | 11 | 1,946 | 48.5 | 12.3 | 0.05 | ... | ... | 3 | (D) |
| Dry goods, apparel wholesalers................. |  | 10,672 | 21 | (v) | (v) |  | (v) | 2 |  | 12 | (v) |
| Clothing, furnishings, footwear wholesalers. | 20 | 5,965 | 14 | 5.097 | 46.8 | 13.4 | 0.16 | 1 | (0) | 5 | (0) |
| General-line dry goods mholesalers.......... Speciality-line dry goods wholesalers..... | 14 | (D) | 7 |  |  |  |  | . |  | 1 | (v) |
| Speciality-line dry goods wholesalers....... Piece goods converters................ | 14 | (D) | 7 | (v) | (v) | (v) | (v) | 1 | (v) | 6 | (v) |
| Piece goods converters....................... | $\cdots$ | ... | $\ldots$ | $\ldots$ | ... | $\ldots$ | $\ldots$ |  | ... |  |  |
| Furniture, bome furnishings wholesalers. | 52 | 28,488 | 39 | 23,350 | 48.1 | 15.3 | 0.20 | 1 | (D) | 12 | (D) |
| Furniture (household, office) wholesslers.. Howe furnishings, floor coverings mhole- | 23 | 6,565 | 16 | 5,117 | 48.0 | 17.1 | 0.23 | 1 | (0) | 6 | (0) |
| salers........................... | 29 | 21,923 | 23 | 18,233 | 48.1 | 14.8 | 0.19 |  | $\ldots$ | 6 | 3,690 |
| Paper, allied products wholesalers............. | 30 | 20,810 | 23 | 19,851 | 97.3 | 10.0 | 0.09 | $\cdots$ | $\ldots$ | 7 | 959 |
| Coarse paper and producta wholesalers | 13 | 17,094 | 10 | 16,410 | 97.1 | 9.8 | 0.05 | $\ldots$ |  | 3 | 084 |
| Printing and fine paper distributors........ | 3 | (0) | 3 | (D) | 98.7 | 12.2 | 0.42 | ... | ... | .. |  |
| Stationery, ofrice supplies wholesalers..... | 14 | (D) | 10 | (D) | 98.3 | 10.3 | 0.20 | $\ldots$ |  | 4 | (0) |
| Wallpaper wboleaslers....................... |  | ... | $\ldots$ | ... | ... | ... | $\cdots$ | ... |  | - |  |
| Farm products (ramaterials) merchants........ | 18 | 21,307 | 11 | 15,967 | 28.4 | 1.1 | (z) | 4 | 1,333 | 3 | 3,007 |
| Automotive mholesalers.............. | 132 | 39,882 | 111 | 34,258 | 90.6 | 12.2 | 0.25 | 3 | 517 | 18 | 5,107 |
| Wetor velicle distributors.................. | 22 | 10,420 | 14 | 7,420 | 93.7 | 16.2 | 0.27 | 1 | (D) | 7 | (D) |
| Automotive equipment, tire-tube wholesalers. | 110 | 29,462 | 97 | 20, 332 | 89.8 | 11.1 | 0.24 | 2 | (D) | 11 | (0) |
| Electrical, electronics, appliance distributors | 78 | 82,783 | 65 | 08,742 | 40.9 | 11.7 | 0.23 | 2 | (0) | 11 | (0) |
| Electrical apparatus, supplies distributors. | 32 | 35,292 | 27 | 34,581 | 48.1 | 13.5 | 0.22 | $\ldots$ | $\ldots$ | 5 | 011 |
| Electrical appliance, radio, TV set wholesalers........................................... | 29 | 42,314 | 25 | 30,911 | 耂.6 | 9.8 | 0.19 | 2 | (D) | 2 | (0) |
| Electronic parts, equipment distributors.... | 17 | 5,177 | 13 |  | (v) | (v) | (v) | $\ldots$ | ... | 4 | (v) |
| Hardware, plumbing-heating goods wholesalers... | 64 | 36,530 | 51 | 33,313 | 20.9 | 11.3 | 0.23 | 1 | (0) | 12 | (0) |
| Marimare madesalers........................ | 24 | 17,999 | 18 | 10,812 | 9.4 | 12.6 | 0.17 | $\ldots$ |  | 6 | 1,187 |
| Plumbing, heating equipment, supplies distributors. | 40 | 18,531 | 33 | 16,501 | 11.5 | 10.0 | 0.29 | 1 | (0) | 6 | (0) |
| Iamber, construction materials distributors.... | 129 | 118,860 | 98 | 93,609 | 94.1 | 10.5 | 0.21 | 4 |  |  |  |
| Lumber, millwork mholesalers................. | 83 | 34,241 | 65 | 75,324 | 93.7 | 8.5 | 0.20 | 2 | (D) | 10 | ${ }^{23}$ (0) |
| Construction materials distributors......... | 46 | 24,619 | 33 | 18,295 | 95.9 | 18.7 | 0.24 | 2 | (D) | 11 | (0) |
| Whinery, equipment, supplies distributors.... | 254. | 125,085 | 237 | 91,882 | 7.7 | 11.7 | 0.24 | 7 | 1,217 | 50 | 31,986 |
| Air conditioning , compercial refrigeration equipment, distributors............................ |  |  |  |  | 93.4 | 26.5 | 0.56 |  |  | 3 |  |
| Conmercial machines, equipment distributors. | 31 | 11,828 | 24 | (v) | (v) | (v) | (v) | $\ldots$ |  | 7 | (v) |
| Construction machinery, equipment dealers... | 2 | 15,4it | 15 | (v) | (v) | (v) | (v) | 1 | (v) | 4 | (v) |
| Farm-garden machinery, equipment wholesalers | ${ }^{\circ}$ | 2, $\frac{\cos 7}{}$ | ¢ | 3,47 | (40, 5 | 7.9 | 0.03 | 3 |  | 14 |  |
| Industrial machinery, equipment distributors | 50 | 24,872 | 34 |  | (v) | (v) | (v) | 3 | (v) | 14 | (v) |
| Industrial material2, supplies distriburors. | 48 | 27,6,1 | 55 | 24,331 | 85.1 | 8.7 | 5.25 | 1 | (a) | 12 | (D) |
| Professional equipment, supplies distributors. | 24 | 11,473 | 14 | 8,45\% | 47.6 | 25.5 | 0.14 | 1 | (D) | $\checkmark$ | (0) |
| Service establishment supply houses... | 40 | 9.194 | 41 | 8, 4, its | 95.5 | 16.4 | 0.38 | 1 | (b) | 4 | (0) |
| Iransportation equipment distributcrs....... | 24 | 16,751 | [2 | (D) | प2. ${ }^{5}$ | 9.9 | rait | $\cdots$ | $\ldots$ | 2 | (D) |

... Represents zero. 0 witheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. $Z$ Less than U. 01 percent.

Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios



Table 3B MERCHANT WHOLESALERS 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF $50(0)(0)$ INHABITANTS OR MORE, BY' KIND OF BUSINESS-COn.

Estabishments, Sales, and Credit Ratios

| Standard metropolitan area kind of Dusiness | All establishmmats |  | Etathshments reporting eredit sales |  |  |  |  | Entablishments reporting eash sales only |  | Fstablishments not reporting cash-creditdata |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mumber | Sales, cash and redit ( $\$ 1,000$ ) | Number | Sales, Cash and credit ( $\mathbf{*} 1,000$ ) | Credit sales as of scles | $\begin{gathered} \text { End-af-year } \\ \text { receivables } \\ \text { ss percent } \\ \text { of sales } \end{gathered}$ | Bled debt losses as percent of sales | Number | $\begin{gathered} \text { Sales } \\ (\{1,0,0) \end{gathered}$ | Number | $\begin{gathered} \text { SBles } \\ (\$ 1,000) \end{gathered}$ |
| WASHINGION, B. C.-Continued |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metalmork (except scrap) distributors. Iron, steel and products distributors....... Nonferrous metals distributors.. | [ | (D) (D) (D) ( | " | (D) (D) (D) | 77.9 97.9 (D) | (D. ${ }^{4}$ | 0.26 0.20 (D) | $\ldots$ | $\ldots$ | - | (D) |
| Scrap, waste materials dealers. | 50 | 8,907 | 8 | 7,215 | 87.5 | 9.1 | 0.0 b | 18 | 1,015 | 4 | 703 |
| Iron, steel scrup deaiers.................. | 16 | $\therefore, 500$ | R | 3,745 | ton. 5 | 7.0 | (Z) | 6 | (D) |  | (D) |
| Weste materials dealers...................... | 3 | 6, 0.87 | 20 | 5,470 | 94.8 | 4.7 | 0.07 | 2 | (D) | ! | (D) |
| Other merchant wholesalers............................. Amusement, sporting goods distributors. Book, magazine, newspaper wholesalers... Coal wholesalers.... <br>  Jewelry wholesalers... Petroleum products distributors................. dift, art goods, greeting card wholesalers.. Flower, bulb, plant wholesalers. Miscellaneous products merchant wholesalers. | 103 | 34,94,0 | (m) | 33, H2, $^{2}$ | 92.0 | 10.7 | 0.10 | 15 | 033 | 4 | 5,865 |
|  | 15 | 5,080 | 12 | 4,579 | 87.6 | 10.5 | 0.13 |  |  | , | 1,107 |
|  | 37 | 9,854 | 13 | (v) | (v) | (v) | (v) | 2 | (v) | 12 | (v) |
|  | 2 | (D) | ? | (D) | (D) | (D) | (D) | , |  | , |  |
|  | 5 | 2,057 | 3 | 1,968 | 75.1 | 8.1 | 0.35 | 1 | (D) | 1 | (D) |
|  | 12 | -.903 | 10 | $\therefore .815$ | 81.8 | 11.0 | 0.82 | 1 | (D) | 1 | (D) |
|  | 8 | 504 | 4 | (v) | (v) | (v) | (v) | 1 | (v) | 3 | (v) |
|  | $\bigcirc$ | 1,635 | 5 | (v) | (v) | (v) | (v) |  | $\ldots$ | 1 | (v) |
|  | 5 <br> 13 | (D) | 10 | (D) | 83.4 98.9 | 18.5 14.3 | ${ }_{0}^{0.42}$ | $\ldots$ | $\ldots$ | 3 | (D) |
| Youncstown, OHIO |  |  |  |  |  |  |  |  |  |  |  |
| Totel................................. | 433 | $\therefore 10,290$ | 309 | 100,412 | 88.8 | 8.1 | 0.13 | 39 | 16,703 | 85 | 39,181 |
| Grocery, confectionery, meat wholesalers....... General-line grocery wholesalers. Confectionery wholesalers.. <br> Meat, fish wholesalers.............................. Specialty-line grocery wholesalers........... | 56 | 47,063 | 39 | 41,678 | 90.5 | 5.1 | 0.04 | 5 | 1,106 | 12 | 4,219 |
|  | 9 | 28,012 | 8 | (D) | 94.6 | 5.3 | 0.01 | 1 | (D) | $\cdots$ | (i) |
|  | 15 | 2,677 5,026 | 7 8 | 3, (D) | 77.8 | 4.7 5.4 | 0.04 | 3 | (D) | 4 | (D) |
|  | 23 | 11,348 | 16 | 8,415 | 81.2 | 4.5 | 0.08 | $\ldots$ | ... | 7 | 2,933 |
| Farm products (edible) distributors............. Poultry, poultry products distributors...... Fresb fruit, vegetable wbolesalers........... | 22 | 9,798 | 14 | (v) | (V) | (v) | (v) | 1 | (v) | 7 | (v) |
|  | 3 | 775 | 1 | (D) | (D) | (D) | (D) | . | ... | 2 | (D) |
|  | 19 | 9,023 | 13 | (v) | (V) | (v) | (v) | 1 | (v) | 5 | (v) |
| Beer, wine, distilled spirits wholesalers...... Tohacco distributors................................ | 25 | 17,122 | 1 | (D) | (D) | (D) | (D) | 21 | 12,831 | 3 | (D) |
|  | - | 9,289 | 5 | (D) | 71.0 | 4. 1 | 0.11 | 1 | (D) |  |  |
| Drugs, chemicals, allied products wholesalers.. General- and specialty-line drug wholesalers Industrial chemicals, paint wholesalers..... | 13 | 6,261 | 10 | (v) | (v) | (v) | (v) | $\ldots$ | $\cdots$ | 3 | (v) |
|  | 7 | 4,914 | 4 | (v) | (v) | (V) | (V) |  |  | 3 | (v) |
|  | 0 | 1,347 | 6 | 1,347 | 35.4 | 17.5 | 0.07 | ... | ... |  |  |
| Dry goods, apparel wholesalers. Clothing, furnishings, footwear molesalers. General- and specialty-line dry goods wholesalers. | 6 | 1,996 | 5 | (v) | (v) | (v) | (v) | $\ldots$ | $\ldots$ | 1 | (v) |
|  | 2 | (D) | 2 | (D) | (D) | (D) | (D) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
|  | 4 | (D) | 3 | (v) | ( V ) | (v) | (v) | ... | ... | 1 | (v) |
| furniture, home furnishing wholesalers Paper, allied products wholesalers. Farm products (raw materials) merchants. Automotive wholesalers............................ | 13 | (D) | 11 | (D) | 75.0 | 6.5 | 0.18 | $\ldots$ | $\ldots$ | 2 | (D) |
|  | 6 | 4,799 | 6 | 4, 799 | 93.0 | 0.8 | 0.10 | $\ldots$ | . | . |  |
|  | 1 |  | $\cdots$ |  | $\cdots$ |  |  | $\cdots$ |  | 1 | (v) |
|  | 4 | 11,463 | 34 | (v) | (v) | (v) | (v) | 2 | (v) | 8 | (v) |
| Electricsl, electronlcs, appliance distritutors. | 30 | 27,136 | 22 | 23,708 | 94.2 | 11.5 | 0.25 | 1 | (D) | 7 | (D) |
| Hardmare, plumbing-heating goods wholesalers... Hardware wholesalers. . | 21 | 9,144 | 15 | 7,170 | 87.3 | 8.5 | 0.21 | $\ldots$ |  |  | 1,974 |
|  | , | 3,358 | , | (D) | 79.4 | 4.5 | 0.19 | $\ldots$ | $\ldots$ | 1 | (D) |
|  | 16 | 5,786 | 11 | (D) | 93.4 | 11.0 | 0.22 | $\ldots$ | ... | , | (D) |
| Lember, construction materials distributora.... | 25 | 15,157 | 20 | (v) | (v) | (v) | (v) | . | $\ldots$ | 5 | (v) |
| Lumber, milirork wbolesalers................. | 6 | 6,585 | 5 | (v) | (v) | (v) | (v) | $\ldots$ | $\ldots$ | 1 | (v) |
|  | 19 | 8,572 | 15 | 7,338 | 92.0 | 11.2 | 0.30 | ... | ... | 4 | 1,234 |
| Wachinery, equipment, supplies distributors.... | 74 | 21,438 | 64 | 17,801 | 93.9 | 9.5 | 0.16 | $\ldots$ | $\ldots$ | 10 | 3,637 |
| Commerclal machines, equitment distributors.Industrisi machinery, equipment distributors | 12 | 1,446 | 11 |  | 94.1 | 21.2 | 0.29 | . | $\ldots$ | 1 | (D) |
|  | 8 | 2,785 | $\bigcirc$ | (v) | (v) | (v) | (v) | . | .. | 2 | (v) |
| Industrial materials, supplies distributors. | 12 | 5,682 | 11 | (D) | 98.2 | 8.8 | 0.13 | ... | ... | 1 | (D) |
| Proressional equipment, supplies distributors............................................ | 8 | 1,425 | 8 | 1,425 | 95.4 | 8.8 | 0.14 | $\ldots$ |  |  |  |
|  | 16 | 2,043 | 15 | (D) | 90.0 | 13.3 | 0.30 | . | ... | 1 | (D) |
|  | 18 | 8,057 | 13 | 6,106 | 88.4 | 6.1 | 0.16 | $\ldots$ | $\ldots$ | 5 | 1,891 |
| Metals, metalmoris (except scrap) distributors.. Scrap, waste materisls dealers.................... |  |  |  |  |  |  |  |  |  |  |  |
|  | 31 | 11,838 | 18 | ${ }^{9}$ (v) | (v) | (V) | (v) | $\stackrel{8}{8}$ | (v) | 5 | 3,202 |
| Other merchant wholesalers..................... | 35 | 8,939 | 29 | 8,125 | 92.5 | 7.9 | 0.20 | $\ldots$ | $\cdots$ | $\bigcirc$ | 816 |
| ${ }_{\text {Ambement, }}^{\text {Amprting grele }}$ Jods distributors...... | 4 | 1,877 | 4 | 1,877 | 94.9 | 10.7 | 0.11 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
|  | , | 417 | 3 | 4.17 | 89.2 | 28.1 | 1.68 | $\ldots$ | $\ldots$ |  |  |
| Jewelry wholesalers........................ | 28 | 6,545 | 22 | 5,8:1 | 92.0 | 5.6 | 0.12 | ... | ... | 6 | 814 |

... Represents zero. D withheld to avoid disclosure.
$v$ Insufficient cashocredit analysis to show separately.
2 Less than 0.01 percent.

## SALES BY CLASS OF CUSTOMER

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Cincinnati. ..... 4-18
Cleveland ..... 4-20
Columbus, Ohio ..... 4-21
Dallas. ..... 4-22
Denver. ..... 4-24
Detroit ..... 4-25
Hous tor ..... 4-27
Indianapolis ..... 4-28
Kansas City. ..... 4-30
Los Angeles ..... 4-314-11

```4-2
``` Ses, a Percentage
\(\frac{\text { Page }}{4-33}\)
Louisville.4-8
Milwaukee. ..... 4-34
Minneapolis-St. Paul. ..... 4-36
New Orleans. ..... 4-37
New York-Northeastern New Jersey ..... 4-39
Philadelphia ..... 4-41
Pittsburgh. ..... 4-43
Portland, Oreg. ..... 4-45
Providence. ..... \(4-46\)
St. Louis ..... 4-48
San Antonio. ..... 4-49
San Diego ..... 4-50
San Francisco-Oakland. ..... 4-51
Seattle. ..... 4-52
Washington, D. C ..... 4-54
Youngstown ..... 4-55

Table ta WhOLESALE TRADE. 1954 -SALES BY CLASS OF CUSTOMER-UNITEDSTATFS, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Type of operstion and kind of business} & \multicolumn{2}{|l|}{Total} & \multicolumn{7}{|c|}{Sales of establistments repurting class uf custumer} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
E.tatlishments \\
( Mumber)
\end{tabular}} & \multirow[b]{2}{*}{Sales
(ix, 000} & \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { Total } \\
& (\$ 1,000)
\end{aligned}
\]} & \multicolumn{6}{|c|}{Percent ege distribution} \\
\hline & & & & \begin{tabular}{l}
To \\
industrial, ocmercial. etc., users \\
Percent
\end{tabular} & \[
\begin{aligned}
& \text { Te } \\
& \text { cansumers } \\
& \text { and } \\
& \text { farmers } \\
& \text { (Percent) }
\end{aligned}
\] & \begin{tabular}{l}
To \\
Federal Gcivernment \\
(Percent)
\end{tabular} & \begin{tabular}{l}
\[
\begin{aligned}
& \text { To } \\
& \text { retailers }
\end{aligned}
\] \\
(Percent
\end{tabular} & \[
\begin{aligned}
& \text { To } \\
& \text { whiclesale } \\
& \text { Tganiza- } \\
& \text { ticns } \\
& \text { (Ferzent }
\end{aligned}
\] & \begin{tabular}{l}
Frr export \\
Percen \({ }^{+}\)
\end{tabular} \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
Murcharit wholesalers, t tal. \\
Gricery, confectionery, meat wholesaless: \\
General-line grocery whiclesalers. \\
Voluntary group grucery sbolesalers. \\
Retailer caperative focd wholesalers. \\
Cash-carry fucd depots. \\
Other gentral-line grocery wholesalers...................................
\end{tabular}} & 1-5,15311 & 1112.210, 4 41 & 87,235,929 & 30.7 & 2.8 & 2.3 & 45.2 & 15.1 & \(\therefore .9\) \\
\hline & 3.3E4 & 7. \(353,5 \mathrm{ra}\) & t,4,71,219 & 0.9 & 0.2 & 0.4 & 89.2 & 2.9 & 0.4 \\
\hline & 50.4 & 2, +4, 3,75t & 2,314,355 & 4.7 & 0.1 & 4.3 & 92.4 & 2.3 & 0.2 \\
\hline & - 33 & 1, 2, \(+3,175\) & 1,263,173 & 0.3 & (2) & (2) & 99.1 & 0.5 & 0.1 \\
\hline & 2 & 134, 150 & 239,539 & 0.7 & \(\cdots\) & (z) & 99.1 & 0.2 & \(\cdots\) \\
\hline & -, 202 & 3,451,079 & -,954,052 & 12.0 & 0.3 & 0.7 & 82.0 & 4. & 0.7 \\
\hline Confectionery wholesalers. & 2,007 & 57.40 & -30,087 & 7.2 & 0.5 & 2.4 & 73.9 & 14.0 & 2.0 \\
\hline Fish, sea food distributcrs & 1,808 & -53,498 & - +37.279 & 19.0 & 1.8 & 1.2 & 38.9
53.9 & 38.8
39.1 & 0.3
1.5 \\
\hline Meat, reat products wholesalers. & \(\cdots, 357\) &  & \(\therefore 332,298\) & 22.0 & 1.6 & 1.3 & 53.9 & 19.1 & 1.5 \\
\hline Specialty-line grocery wholesalers. & 7,2.21 & 5,714,993 & 4,743,008 & 24.3 & 1.2 & 2.5 & 34.5 & 34.2 & 3.2 \\
\hline Bakery, restaurent, hutel surply hiuse & 432 & -15,414 & 165,073 & \(\begin{array}{r}61.0 \\ \hline 158\end{array}\) & 0.5 & 0.7 & 25.4
65.5 & 12.1 & (z) \\
\hline Bread, bakery goods distributors...... & 800
928 & 160,478
\(-21,222\) & 120,715
527,900 & 15.8
17.5 & 0.5 & 0.6
1.9 & 65.5
45.7 & 17.5
29.8 & (2) \\
\hline Canned rood wholesaters.... & 488 & 1, \(0.06,380\) & 1,359,491 & 30.6 & (2) & 1.9 & 0.2 & 59.2 & 2.0 \\
\hline Dairy products distributers. & 2,281 & 1, 3, 0,274 & 2,002,202 & 14.1 & 2.5 & 5.8 & 47.7 & 29.6 & 0.2 \\
\hline Fiour distribut.rs......... & 17. & 108,303 & 92,406 & 37.0 & 0.4 & 0.2 & 41.7 & 10.1 & 10.0 \\
\hline Frosted, frozen food distributars & 010 & 455.892 & 419,347 & 19.2 & 0.9 & 3.7 & 58.4 & 17.6 & 0.3 \\
\hline Sort drink distributors....................................... & 1,142 & 165,965 & 124,23t & 16.7
26.4 & 3.1
2.3 & 0.2
0.7 & 70.2
30.9 & 10.8
24.4 & 1.1 \\
\hline Other grocery specialty wholesalers & 2,30m & 1, \(2 \times 6,070\) & 930,078 & 26.4 & 2.3 & 0.7 & 36.9 & 24.4 & 9.4 \\
\hline \multirow[t]{2}{*}{Fartir products (edible) distributors: Poultry, poultry fruducts distribu Fresh fruit, vegetable whclesalers} & & 1,475,145 & & 13.4 & 1.7 & 2.5 & 52.6 & 29.3 & 0.7 \\
\hline & -2,500 & 3,2in1,739 & 2,771,510 & 8.6 & 3.0 & 1.4 & 54.3 & 31.4 & 1.2 \\
\hline Beer, Hine, distilled spirits whilesalers: & & & & & & 0.9 & 88.8 & 6.0 & 0.1 \\
\hline Beer, ale distributors.............
Wine, & 5,511 & 2,311,181 & 3,239,300 & 2.0
1.7 & 1.6 & 0.9
0.2 & 88.8
82.6 & 14.7 & 0.1 \\
\hline Tubacec distributcrs. & 2,858 & 3,208,929 & 3,024,229 & 1.6 & 0.7 & 0.8 & 84.5 & 10.1 & 0.2 \\
\hline Drugs, chemicals, allied pror tets wholesalers:
General-line drue whiesalers............. & 392 & 1,273,114 & 1,188,280 & 4.4 & 0.6 & 0.9 & 90.5 & 1.9 & 1.6 \\
\hline Specialty-line drug, toiletries wholesaler & 2,409 & -900,618 & 746,068 & 9.0 & 0.4 & 2.7 & 54.2 & 27.5 & 6.2 \\
\hline Industrial shemicals, explosives distributors & 1,878 & 9,23,242 & 811.264 & 67.1 & 0.3 & 1.6 & 7.3 & 11.5 & 12.2 \\
\hline Faint, varnish whclesalers.................... & 2,258 & 272,891 & 199,402 & 39.6 & 5.9 & 0.6 & 32.8 & 19.0 & 2.1 \\
\hline Dry goods, apparel wholesalers: & & & & & 0.7 & 0.9 & 71.2 & 12.9 & 3.8 \\
\hline Clothing, furnishings, footwear wholesalers.......
General-line cluthing, furnishings whclesalers. & -, 797 & \(1,820,611\)
290,157 & \(1,538,35\)
259,202 & 8.9 & 0.7 & 1.2 & 08.3 & 12.4 & 8.4 \\
\hline Men's, boyst clothing, furnishings wholesalers................. & 751 & 384,769 & 313,778 & 0.9 & 0.7 & 1.4 & 77.9 & 9.8 & 3.4 \\
\hline Women's, children's clothing, furnishings wholesal & 1,299 & 560,298 & 475,048 & 12.1 & 0.6 & 0.4 & 88.9 & 15.9 & 3.2 \\
\hline Furs (dressed), fur clothing wholesalers...... & 324 & 74, 317 & 81,067 & 7.3 & 2.6 & 0.2 & 58.7 & 27.4 & 3.7 \\
\hline Millinery, milinery supplies distributors & 353 & 81,953 & 70,005 & 31.0 & 0.9 & (2) & 45.5 & 21.5 & 1.0 \\
\hline Shoe, fuctwear whilesalers................. & 583 & 353,979 & 304,520 & 8.2 & 0.5 & 1.2 & 81.1 & 6.9 & 2.1 \\
\hline Wrer cluthing whclesalers.. & 135 & 44,138 & 34,737 & 32.6 & 0.1 & 0.5 & 58.2 & 5.7 & 2.9 \\
\hline General-1ine dry giods wholesalers. & 132 & 343,580 & 371,927 & 1.6 & 0.3 & 1.6 & 95.2 & 0.6 & 0.7 \\
\hline Sfecialit-line dry goods wholesaler & 4,188 & 2, 21, 5,499 & 1,087,057 & 27.4 & 0.4 & 0.5 & 39.5 & 23.9 & 8.2 \\
\hline Hosiery whiesalers............. & 471 & 260,192 & 239,742 & 1.6 & 0.4 & 0.6 & 83.3 & 10.4 & 3.7 \\
\hline Undernear ithosesalers. & 164 & 71,420 & 57,299 & 7.7 & 0.3 & 0.7 & 85.1 & \({ }_{23}^{3.7}\) & 2.5 \\
\hline Nsticis wh lesalerz.. & 770 & 198,499 & 163,520 & 45.4 & 0.2 & 0.1 & 33.9
27.5 & 23.3
27.7 & 2.2
13.2 \\
\hline Pitce gide sparisity-line dry goods whilesal & 1,120 & 400,119 & 367,407 & 33.3 & 0.4 & 1.3 & 34.4 & 27.4 & 3.1 \\
\hline Fiece grode fil nverterc. & 817 & 2,503, 7 f, 2 & 1,229,575 & 41.7 & (2) & 0.5 & 14.0 & 39.8 & 3.9 \\
\hline Furniturs, \(h\) the furnichings mholesalers: & & & & & & & & & \\
\hline Furniture (humetr id, rrice) whilesalers. & 1,770 & 6,97,825 & 504,233 & 34.5 & 2.5 & 1.6 & 52.1 & 8.3 & 1.0 \\
\hline Huseho id furn ture whclestarer & 1,058 & 2r,3,630 & 383,164 & 15.8 & 3.0
3.3 & 1.7 & 18.0 & 10.6
3.8 & 1.0
1.0 \\
\hline ofsice furnituri dictributars. & 918 & 234,295 & 181,069 & 74.2 & 2.3 & 1.2 & 18.6 & 3.8 & 1.0 \\
\hline Home tianishinga, flur eoverings whiesale & 2,839 & 1,384, 5 50 & 1,264,153 & 10.1 & 1.3 & 1.2 & 72.0 & 10.6 & 0.8 \\
\hline China, glacuware, zrekery wholesalers. & 538 & 172,206 & 14.034 .9 & 19.6 & 1.3 & 6.0 & 57.3 & 14.1 & 1.7 \\
\hline Curtait, dratury whelegalers......... & 101 & (2) 274 & 53,438 & 29.8 & 1.6 & (z) & 45.7 & 22.0 & 0.2 \\
\hline D2 \(\begin{gathered}\text { mestice whilurslers.. }\end{gathered}\) & 237 & 121. 776 & 111,639 & 21.2 & 0.6 & 0.1 & 67.6 & 8.2 & 3.3 \\
\hline Fluer uverind. uh lesalers..................
Other & 773
1,130 & - 414.00 .71 .38 & 582,503 & 8.7 & 1.3 & 0.2 & 87.7
72.0 & 6.0
15.5 & 1.2 \\
\hline \multirow[b]{2}{*}{Paper, allied producte whiesaler..:} & & & & & & & & & \\
\hline & & & & & & & & & \\
\hline Cuarse paper and produrts driperame & 2,435 & 1, 24 \({ }^{2}, 650\) & 1,152,358 & 4.1 & 0.1 & 2.3 & 35.2
25.9 & 15.9
10.8 & 1.1 \\
\hline Printing and rine papm tistribut ri............................. & Q 8.65 & 1, 42, 002 & 1, 152, 150 & 10.7 & 19.2 & 2.4 & 25.9 & 10.8 & 4.1 \\
\hline  & 2,544 & 40,772 & 15207,778
31,042 & 10.2 & 5.1 & 2.7 & 26.3
+5.0 & 11.2 & 2.4 \\
\hline \multirow[t]{2}{*}{} & & & & & & & & & \\
\hline & 581 & \(\therefore\)-11, 108 & \(\therefore\)-524. 540 & w.t & 0.2 & \(0 \cdot 1\) & \(\therefore\) ? & 7.5 & 29.3 \\
\hline Graifi merchant:. & 475 & 3, 149, 71.4 & 3,41, 554 & 43.8 & 1.3 & 2.0 & \(\therefore\) & 25, & 25.5 \\
\hline Hider ...ein, raw lur ,hriscaturi.................................... & 577 &  & \(3 \mathrm{x}, 30 \mathrm{t}\) & 50.6 & 0.4 & 4.1 & 4 & 11.4 & 12.3 \\
\hline  & +, 1.54 & upio, & 813, 584 & 4.28 & \(2 \cdot .3\) & \(\cdots\) & 1.1 & 28 & 0.2 \\
\hline Leaf tibse theutri............ & . \(33 / 4\) & \(31+\ldots\), \({ }^{\text {a }}\) & - \(11.30 \%\) & \(5 . .0\) & . &  & \(\therefore .1\) & 8.5 & 37.0 \\
\hline  & -124 & \% & \%-2, 012 & \({ }^{2} .3\) & \(11 . \%\) & 4 & 3.5 & 22.4 & 1.4 \\
\hline  & 9.35 & \%, \({ }^{\text {a }}\), & c. - , 314 & 4.1 & \(1 . \%\) & 1.1 & 9.0 & \(\therefore 1\). & \\
\hline Aut me tive minemer & & & & & & & & & \\
\hline \multirow[t]{3}{*}{} & , \(\quad\). & & \(\cdots{ }^{-\cdots} \cdot \underline{ }\) & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline & \(\because\) & - .1, ', & , \(n+1 \times 1\) & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline & 1,4' &  & 3, & 4. 1 & ' & , & 21.0.4 & \(\cdots\) & 1.4 \\
\hline \multirow[t]{3}{*}{} & & - 110 & & 14.11 & - & \(\because\) & 3,15.1 & 20.5 & \(\therefore 19\) \\
\hline & 1. \(\quad\) : &  &  & 1.9.' & \(\therefore\) & 1. & 457.1 & 11.4. & \(\therefore 3\) \\
\hline & ,. & - 1 & い, & \(\therefore 16\). & 12.1 & 11. & \({ }^{5} 31.5\) & 30.4 & \(\therefore 1.8\) \\
\hline
\end{tabular}

\section*{Eatahishments, Sales, and Percentage Distribution of Sales}


\footnotetext{
atc...t.es it end os - on
}

Table 4 A WHOLESALF. TRADE. I9j\&-SALES BY CLASS OF CUSTOMER- UNITEDSTATES, BY TYPEOFOPERATION AND KINDOFBLISINESS-Continucd

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Type of breration and kind of business} & \multicolumn{2}{|l|}{Tutal} & \multicolumn{7}{|c|}{Falpe If estathielments refy rting class of custcmer} \\
\hline & \multirow[b]{2}{*}{\[
\underset{\substack{\text { eqraizen- } \\ \text { nent }}}{ }
\]} & \multirow[b]{2}{*}{Sazes} & \multirow[b]{2}{*}{Total} & \multicolumn{6}{|c|}{Percentage distribution} \\
\hline & & & & Tc
industrial,
oummercial,
etc., user:
(Percent & \[
\begin{gathered}
\text { T. } \\
\text { cinsuners } \\
\text { and } \\
\text { farmers } \\
\text { (Percent }
\end{gathered}
\] & \[
\begin{gathered}
\text { Tu } \\
\text { Federal } \\
\text { Giverntiont } \\
\text { Perennt. }
\end{gathered}
\] & \begin{tabular}{l}
\[
\stackrel{\text { To }}{\text { retailers }}
\] \\
(Percent.)
\end{tabular} & To
wholesale
crganizs-
tions
(Percent) & \begin{tabular}{l}
FCr export \\
(Percent
\end{tabular} \\
\hline \multicolumn{10}{|l|}{Merchant whaterler-- mituwd} \\
\hline Scrap, wastu materialis dealers-Cuninued
daste matterigls dealers............. & 4, \(\square^{1}\) & 1,142,650 & 1, eti, 1ta & 00.3 & (16) & & (15) & 31.6 & 7.2 \\
\hline *aste materijus dealers.............. & 1,523 & 1, 500,322 & 1, & 5.5 .5 & (12) & 4.3 & (15) & 35.2 & 9.0 \\
\hline Haste paper dealers............ & 1,124 & 218,239 & 248,330 & 71.4 & \((14)\) & 0.4 & (15) & 27.2 & 2.1 \\
\hline Wiping il. thi dealers. & 226 & \({ }^{+8,395}\) & 33,001 & 54.2 & \({ }_{(16)}^{16}\) & 3.2 & \((15)\)
\((15)\)
\((25)\) & 40.2 & 2.4 \\
\hline Rags, textile waste dealers.
Oiher waste materials deaicrs & 815 & 250, 528
\(170,0.40\) & [27,392
139,837 & 59.9
6.9 & (12)
\((14)\) & (z) & \((15)\)
\((25)\) & 31.2
25.0 & 8.7
9.0 \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{Other merchant whilesalers:}} \\
\hline & & & & & & & & & \\
\hline Sporting goods wholesalers................. & 574 & 233, 9+8 & 203,300 & 9.8 & 2.3 & 0.4 & 69.5 & 17.4 & 0.7 \\
\hline Tuys, games, firewcrks whulesalere.......................... & 805 & 277, 276 & 241,709 & \% & 1.1 & 0.6 & 67.8 & 21.4 & 3.4 \\
\hline Other recreation gonde whlusalers.............................. & cise & 207,971 & 189,791 & 11.8 & 1.2 & 0.5 & 70.8 & 11.0 & 4.7 \\
\hline Bouk, magazine, newspaper whulesaier & 1,919 & 697,206 & 602,003 & 10.2 & 1.2 & 0.8 & 77.5 & 9.2 & 1.0 \\
\hline Cual wholesalers.. & 700 & 794,189 & 653,389 & 52.9 & \((12)\) & 1.8 & 22.0 & 9.9 & 13.4 \\
\hline Coal wholesalers (withut yard \(T\) dock stocks) & 446 & 54, 3,163 & 447,833 & 4.9 & \((12)\) & 2.3 & 22.9 & 11.1 & 18.7 \\
\hline Coal whilesalers (with coal yard f............... & 20.4 & 226,026 & 205,556 & 70.0 & & 0.6 & 20.1 & 7.4 & 1.9 \\
\hline Farti supplies whulesalers & 2,3,7 & 1,574, cuiz & 1,286,643 & 19.2 & 5.9 & 0.0 & 40.7 & 29.2 & 4.3 \\
\hline Feed whilesalers. & 1,0t? & 7bt, 302 & 626,003 & 22.0 & 8.6 & 0.2 & 33.9 & 33.5 & 1.7 \\
\hline Fertilizer, agricultural chemical distributors. & 507 & 284,997 & 273,908 & 30.6 & 3.0 & 1.1 & 33.1 & 15.8 & 16.5 \\
\hline Sved wheresalers............ & tiol & 474,146
53,595 & -409,534 & \({ }^{9} .1\) & 3.5
3.6 & 0.8 & 54.5 & 29.8 & 2.3 \\
\hline Other farm supplies whulesulers. & 132 & 53,595 & 37,218 & 20.1 & 3.6 & 0.4 & 63.3 & 27.5 & 0.2 \\
\hline Jewelry whicesalers. & 2,741 & 825,459 & 708,049 & 6.9 & 2.0 & 1.8 & 02.0 & 26.4 & 1.9 \\
\hline Generel-1ine jewelry wholesal & 23.4 & 243,549 & 123,547 & 3.6 & 4.6 & 2.6 & 79.4 & 8.2 & 1.6 \\
\hline Clouks, watches whulesalers & 355 & 124,380 & 107,528 & 2.6 & 1.5 & 1.9 & 57.8 & 31.4 & 4.7 \\
\hline Costune jewelry wholesalers & 513 & 232,621 & 109,488 & 3.3 & 0.7 & 0.7 & 81.0 & 13.3 & 1.1 \\
\hline Precious stunes distributcrs.. & 498 & 202,608 & 189,025 & 8.8 & 1.01 & 0.3 & 43.8 & 4.3 & 1.7 \\
\hline Watch matrials jewesters tools distributo & 172
969 & 30,719
191,582 & r
15,
153,383 & 74.2
11.5 & 0.2
2.5 & 4.6 & 67.8
54.3 & 17.1
26.3 & 0.1 \\
\hline Petroleum products distributurs. & 2,260 & 1,416,388 & 902,738 & 18.3 & 3.2 & 0.7 & 33.6 & 30.3 & 13.9 \\
\hline Gift, art goods, greeting cards who & 983 & 190,307 & 153,973 & 8.5 & 1.4 & 1.2 & 60.3 & 27.9 & 0.8 \\
\hline Gift, art goods whozesalers. & 735 & 140,213. & 11.3,271 & 10.4 & 1.6 & 1.6 & 57.3 & 28.2 & 0.9 \\
\hline Greeting card distributors.. & 248 & 50,094 & 40,702 & 2.8 & 0.8 & 0,2 & 08.5 & 27.2 & 0.6 \\
\hline Flower, bulb, plant whr lesalers.. & 900 & 222,942 & 186,748 & 3.2 & 1.0 & (z) & 78.3 & 17.1 & 0.3 \\
\hline Flower (cut), potteu plant wholesale & 851 & 193,270 & 159,514 & 3.2 & 1.1 & (z) & 83.7 & 11.8 & 0.2 \\
\hline Bulb, plant distributors........... & 115 & 29,672 & 27,234 & 3.3 & 0.2 & 0.1 & 47.0 & 48.2 & 1.2 \\
\hline Miscellaneuus pruducts merchant wholesalers. & 4,070 & 3,031,252 & 2,562,148 & 4.8 & 0.6 & 2.6 & 23.4 & 15.6 & 13.1 \\
\hline Forest pruducts (except 1 umber) distributor & 669 & 290,871 & 232,341 & 4.3 & 1.4 & 1.2 & 13.6 & 9.5 & 10.0 \\
\hline General merchandise distributors. & 594 & 814,291 & 688,720 & 11.4 & 0.8 & 1.8 & 51.6 & 14.2 & 20.2 \\
\hline Leather goods wholusalers.... & 454 & 135,579 & 103,497 & 43.1 & 0.4 & 0.7 & 25.5 & 19.1 & 6.2 \\
\hline Musical instrument, sheet music wholesal & 509 & 192, 142 & 135,262 & 10.9 & 1.2 & 0.4 & 68.9 & 15.4 & 3.3 \\
\hline Industrial yarns wholesalers... & 222 & 191, 250 & 169,368 & 80.7 & 0.1 & 0.2 & 4.0 & 9.6 & 5.5 \\
\hline Bags. bagging, buriap (textiles) distributors & 659 & 239,072 & 206,233 & 00.4 & 0.1 & 0.7 & 7.6 & 26.1 & 5.1 \\
\hline Food, beverage basic material distributors...
All cther merchant wholesalers............ & 325 & 530,630 & 507,212 & 62.8 & 0.4 & 2.1 & 3.8 & 24.7 & 6.2 \\
\hline Ail cther merchant wholesalers............... & 6us & 637,427 & 522,015 & 52.6 & 0.6 & 7.3 & 9.9 & 8.4 & 21.2 \\
\hline \multicolumn{10}{|l|}{Manufacturers' sales branches, sales iffices:} \\
\hline Ford and kindred products.................. & 4,488 & 11,746,914 & Not analy & yzed by class & nustume & & & & \\
\hline Textile mill productr. & 431 & 1,809,931 & 1,501,690 & 48.0 & 0.1 & 0.9 & 22.3 & 26.8 & 1.9 \\
\hline Sales brancheb (with stucks).................................. & 231 & 837,801 & 687,616 & 38.5 & (z) & 0.8 & 26.1 & 32.6 & 1.9 \\
\hline Cales offlers (witheut stucks)................................. & 200 & 972,130 & 874,074 & 55.4 & 0.1 & 1.0 & 19.3 & 22.3 & 1.9 \\
\hline Gotton, rayon, bruad woven fabrics sales branches, sales offices. & 80 & 475,325 & 303,106 & its. 3 & 0.1 & 1.7 & 5.5 & 4.48 & 1.0 \\
\hline Kritting mill products sales branches, sales offices...... & 31 & 88,419 & 82,141 & 5.1 & 1.1 & 0.1 & 61.7 & 31.6 & \\
\hline Carpets and rups sales branches, sales offices.................
Other textilu mill produiti sales tranches, sales offices....... & 131 & 424,336
821,851 & 415.531
700,812 & 20.9
68.2 & & (z)
1.2 & 41.5
14.2 & 37.6
13.3 & (z) \\
\hline Other textile mill produsta sales branches, sales offices........ & 183 & 821,851 & 700,812 & 68.2 & (2) & 1.2 & 14.2 & 13.3 & 3.1 \\
\hline Apparcl and related producti....... & 283 & 735,931 & 645,856 & 3.5 & (2) & 0.3 & 71.3 & 23.4 & 2.4 \\
\hline Sales branches (with stucks).............................. & 157 & 333,235 & 280,150 & 2.0 & (z) & 0.2 & 77.5 & 19.1 & 1.2 \\
\hline  & 126 & 402,696 & 305,706 & 4.7 & (2) & 0.4 & 66.5 & 26.7 & 1.0 \\
\hline affices....................................................... & 103 & 307,979 & 262,740 & 1.2 & (2) & 0.3 & 72.1 & 26.0 & 0.4 \\
\hline Wimen's and hidren's sutarwar and under garments saies & & & & & & & & & \\
\hline branches, zater frice: ............................. & 107 & 274, 2 28 & 24,277 & 4.5 & (2) & 0.2 & 92.3 & 0.5 & 2.6 \\
\hline Outer apparel and relared producta shles branches, wales offices. & 73 & 140,724 & 140,833 & 6... & \(\cdots\) & 0.6 & 33.6 & 58.1 & 1.4 \\
\hline Fursiture and fixtures. & 286 & 266,271 & 221,423 & 37.0 & 0.4 & 4.4 & 50.3 & 1.5 & 0.3 \\
\hline Sales branuhe (with st mas... & 429 & 197,438 & 156,394 & 32.5
4.7 & 0.0 & 2.7
8.2 & \({ }^{63.8}\) & 0.4 & 0.1 \\
\hline Sale frices (wits ut -twki & 57 & 66,433 & 15,029 & 47.9 & 0. & 8.4 & 33.3 & 4.4 & 0.9 \\
\hline " Whah is furbiture salus brarches, ales ffive................. & 115 & 13t,980 & 1217,236 & 9,5 & 0.7 & 1.4 & 87.0 & 1.2 & 0.2 \\
\hline  & 11, 5 & 50,275 & 54,460
39,781 & (V) & (v) & (v) & (v) & (v) & (v) \\
\hline & & & & & & & & & \\
\hline aper and allied froducti.. & 155 & -, u4\%. \({ }^{\text {anim }}\) & 1,75, 728 & 2, & 0.1 & 0.0 & \(\cdots 4\) & 31.0 & 1.4 \\
\hline Sales tram-lua: (with tokel & 吅 & 377,043 &  & 51. & 0.3 & 1.4 & 0.2 & 39.8 & 0.8 \\
\hline Cales fficer (withut town). & 357 & 1,920,671 & 1,382,829 & 1.9 .8 & (2) & 0.4 & 3.8 & 28.5 & 1.2 \\
\hline  & 127 & 945,707 & - 4 ar, 017 & 1.3.2 & 0.1 & 11.1 & 0.7 & 33.8 & 1.0 \\
\hline  & 43 & 240.251 & - 2 in, 353 & (2, & \(\cdots\) & 0.1 & \(\bigcirc 7\) & 20.1 & 1.5 \\
\hline  & . 50 & +1,4, 116 & 14.4, 398 & 57.3 & 11.1 & 0.8 & 9.3 & 31.7 & 0.9 \\
\hline fremitale arde yllird frituct, & \(\therefore 190\) & , 14",311 & , 6.7 , +78 & +0.1 & 0.4 & . 1 & 17.3 & 15.1, & 4.2 \\
\hline  & 1, \%, \({ }^{2}\) & \(\therefore 248,31\) & 4, 77\% 1,54 & 53.7 & 1.07 & .' & 31. & 18.3 & 3.2 \\
\hline  & (2) 4 & \(\therefore\) asal , (10) &  & 17.1 & \(\cdots\) & 1.8 & 12.4 & 12.3 & 5.3 \\
\hline  & 1*) & 1,437, .41 & 1,12, <, 4 ? & 90. 4 & 0.1 & 3.4 & 1.4 & 10.3 & 3.7 \\
\hline 3ate & , 27 &  & , , \%o, & 85.0 & (z) & 2.4 & \(\therefore\) & 7.1 & 3.e \\
\hline
\end{tabular}
 -KINDOFBLSINESS (ontanmad
tatablishmens, Sales, and Pereentage Distribution of Sales

\begin{tabular}{|c|c|c|}
\hline \[
\begin{aligned}
& \text { 1. at'aish- } \\
& \text { mont }
\end{aligned}
\] & Sules & T.tal \\
\hline Number & 92, OLK & \% 1.100 \\
\hline
\end{tabular}


Table ta WHOLESALE TRADE. ly H-SALES BY CLASS OF CUSTOMER-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS--GContınued

Estahlishments, Sales, and Percentage Distribution of Sales


TABC 4 A WHOLESALE TRADE HE\&-SALES BY CLASS OF CUSTOMER-INITEDSTATIS, BY゙ TYPEOF OPERATION AND KINDOF BLSINESS-Conmmucd

Wathishments, Sales, and Percentage Distribution of Sales


Table 4 B WHOLESALE TRADE \(195 \not-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales


Table 4 B WHOLESALE TRADE. IY5み-SALES BY CLASS OF CUSTOMER-STANDARD NHTROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION ANI) KIND OI BUSINESS-Contmed

Estahbishments, Sales, and Pereentage Distrihution of Sales


Tahk 4 B WHOLESALE TRADE 1954-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 5OO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS -Continued

Establishments, Sales, and Percentage Distribution of Sales


Table 4 B WHOLESALE TRADE． \(1954-S A L E S\) BY CLASS OF CUSTOMER－STANDARD METROPOLITAN AREAS WITH 500，000 INHABITANTS OR MORE，BY TYPE OF OPERATION AND KIND OF BUSINESS－Connanued

Entablishments，Sales，and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|c|}{Thital} & \multicolumn{7}{|c|}{－ctatishmenta rep ftine wlar．if sustumer} \\
\hline & & & & & & Percentage & dintramatit & & \\
\hline & \begin{tabular}{l}
\[
\begin{aligned}
& \text { Estutisisl- } \\
& \text { ments }
\end{aligned}
\] \\
（Numbins）
\end{tabular} & Sales
（in）（00） &  & \begin{tabular}{l}
Tu industrial， armercial． etc．．usere \\
（Percent
\end{tabular} & \[
\begin{gathered}
\text { Tu } \\
\text { nsumer } \\
\text { and } \\
\text { tumer: } \\
\text { (f+rimert }
\end{gathered}
\] & \begin{tabular}{l}
To \\
Fuderal cheverment \\
（Fercent
\end{tabular} & \[
\begin{aligned}
& \text { Tu } \\
& \text { revailers } \\
& \text { nerumit }
\end{aligned}
\] & \[
\begin{aligned}
& \text { Tu } \\
& \text { wholesale } \\
& \text { rganizg- } \\
& \text { tions } \\
& \text { (Pericit! }
\end{aligned}
\] & \begin{tabular}{l}
For export \\

\end{tabular} \\
\hline \multicolumn{10}{|l|}{HALMMMEE－Continued} \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{}} \\
\hline Metali，wetawork（except scraf）distributurs． & & & & & & \(\therefore\) ¢ & 11． & 4 & 0.8
1.1 \\
\hline Iron，steel and products distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & 4， \(3 \times 4\) & 6， 039.6 & cmin \({ }^{\text {a }}\) & （b） & 3.3 & 4.8 & 11.5 & 1.1 \\
\hline \multirow[t]{3}{*}{Scrap，wiste materials dea
Iron，steel scrap dealer
Waste materials dealers．} & \multirow{3}{*}{\({ }^{\prime}\)} & \multirow[t]{2}{*}{31，3， 11.20} & \multirow[t]{2}{*}{－3，392} & \multirow[t]{3}{*}{Su \({ }^{\text {（V）}}\)（
52.3} & \multirow[t]{3}{*}{（1）
（V）
（1）} & \multirow[t]{2}{*}{（v）} & \({ }^{(2)}\) & 35. & \multirow[t]{2}{*}{13．7）} \\
\hline & & & & & & & （v） & （v） & \\
\hline & & & & & & \(2^{2}\) & \({ }^{(2)}\) & 33.7 & 13.4 \\
\hline Other merchsnt wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{11， 35.} & \multirow[t]{2}{*}{－1，750} & 17．5 & \multirow[t]{2}{*}{1.0} & \multirow[t]{2}{*}{3.7} & \multirow[t]{2}{*}{17．2} & \multirow[t]{2}{*}{4.4} & \multirow[t]{2}{*}{1.2
7.2} \\
\hline Amusement，sporting goods distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & 9.9 & & & & & \\
\hline Book，magazine，newspaper wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[t]{2}{*}{111} & ＋，311 & 4，u2\％ & \multirow[t]{2}{*}{\[
\begin{aligned}
& 3.3 \\
& \text { (v) }
\end{aligned}
\]} & 0.5 & （z） & \multirow[t]{2}{*}{＇se．l \({ }_{\text {（V）}}\)} & \multirow[t]{2}{*}{（V）} & \multirow[b]{2}{*}{（v）} \\
\hline Coal wholesalers．．．．．．．．．．．．． & & \multirow[t]{2}{*}{11，343} & 1，762， & & （v） & （v） & & & \\
\hline Farm supplies wholesalers． & \multirow[t]{2}{*}{\(1 ;\)} & & －1，415 & 5.3
8.1 & 1.1 & 1.5 & 59.8 & \multirow[t]{2}{*}{38.2} & \multirow[t]{2}{*}{0.1
\(\ldots\).} \\
\hline Jewelry wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & \multirow[t]{2}{*}{4，
\(\square\)
\(\square, 374\)} & 3， 3.31 & 8.1 & \(\cdots\) & & 82.3 & & \\
\hline Petroleum products distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[t]{2}{*}{d} & & 5，455 & \multirow[b]{2}{*}{25.9} & 1.2 & 36.2 & 8.6 & 1.8 & \(\ldots\) \\
\hline Gift，art goods．greeting card wholesalers．．．．．．．．．．．．．．．．．．．．．．．． & & （D） & （D） & & \(\ldots\) & \(\ldots\) & 31.4
4.8 & \(\begin{array}{r}42.7 \\ 3.2 \\ \hline\end{array}\) & \multirow[t]{2}{*}{\(\ldots\)} \\
\hline \begin{tabular}{l}
Flower，bulb，plant wholesalers． \\
Miscellaneous products merchant wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
\end{tabular} & 13 & \multirow[t]{2}{*}{22.816} & \multirow[t]{2}{*}{22，482} & \multirow[t]{2}{*}{21.8} & 0.1 & \multirow[t]{2}{*}{．．．} & \multirow[t]{2}{*}{78.5} & \multirow[t]{2}{*}{0.5} & \\
\hline \multicolumn{10}{|l|}{\multirow{3}{*}{}} \\
\hline & & & & & & & & & \\
\hline Food and kindred products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[t]{3}{*}{43} & 131，051 & 16，92x & & Not analyzed by class or customer & & & & \\
\hline Textile mill products． Apparel and related products． & & （D） & （D） & （D） & （D） & & \multirow[t]{2}{*}{（D）} & （D）\({ }^{\text {（ })}\) & (D) \\
\hline Furniture and fixtures．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & （D） & （D） & 14.4 & ．．． & （D） & & （D） & （D）
0.1 \\
\hline Paper and aliled products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[t]{2}{*}{7
4
8} & （D） & 3，124 & （v） & （v） & （v） & （V） & （v） & （v） \\
\hline chentcals and allied proiucts & & \multirow[t]{2}{*}{71，（D）} & \multirow[t]{2}{*}{71，180
（D）} & \multirow[t]{2}{*}{3.9} & \multirow[t]{2}{*}{0．1} & \multirow[t]{2}{*}{2.8} & \multirow[t]{2}{*}{48.4
59.5} & \multirow[t]{2}{*}{22.4
35.5} & \multirow[t]{2}{*}{（2）} \\
\hline Rubber products．．．．．．．．．．．．． & \multirow[t]{2}{*}{8} & & & & & & & & \\
\hline Leatber and leather products & & ．．． & ．．． & ．．． & \(\ldots\) & \(\ldots\) & ．．． & ．．． & ．．． \\
\hline Stone，clay，and glass product & 15 & （D） & 20，902 & & \multirow[t]{2}{*}{（i）} & \multirow[t]{2}{*}{1.4
2.0} & \multirow[t]{2}{*}{17.6
0.2} & \multirow[t]{2}{*}{29.6} & \multirow[t]{2}{*}{\％． 2} \\
\hline Primary metai products．．．．．．． & 12 & 158，700 & \multirow[t]{2}{*}{15,700
09,455} & \multirow[t]{2}{*}{77.7} & & & & & \\
\hline Fabricatea metal products．． & 16 & （D） & & & \multirow[b]{2}{*}{1.9} & \multirow[t]{2}{*}{2.9} & \multirow[t]{2}{*}{3.5
39.2} & \multirow[t]{2}{*}{15.9
5.8} & \multirow[t]{2}{*}{3.0} \\
\hline Machinery（except electrical）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 53 & 40， 525 & 45，700 & ＋1．8 & & & & & \\
\hline Electrical machinery．． & \multirow[t]{4}{*}{24
24
24
24} & \multirow[t]{4}{*}{\begin{tabular}{l}
30，088 \\
（D） \\
（D） \\
（D）
\end{tabular}} & \multirow[t]{4}{*}{\begin{tabular}{l}
30,288 \\
（D） \\
（D）
\end{tabular}} & \multirow[t]{3}{*}{51.5
10.4
8.0} & \multirow[t]{3}{*}{\begin{tabular}{l}
\[
\begin{aligned}
& 1.0 \\
& 0.3 \\
& 1.4
\end{aligned}
\] \\
が t an\＆lyae
\end{tabular}} & & 9.8 & 2.8 & \(\ldots\) \\
\hline Transportation equipment．．．．．．． & & & & & & \multirow[t]{2}{*}{\[
\begin{aligned}
& 3.2 \\
& 0.7
\end{aligned}
\]} & \multirow[t]{2}{*}{\begin{tabular}{r|r}
83.9 \\
8.4
\end{tabular}} & \multirow[t]{2}{*}{1.7
7.5} & \multirow[t]{3}{*}{\(\ldots\)} \\
\hline  & & & & & & & & & \\
\hline  & & & & \multirow[b]{2}{*}{5．：} & \multicolumn{3}{|l|}{\begin{tabular}{l}
\(1.4 \quad 0.7 \quad 8.4\) \\
that analyaed uy class of customer
\end{tabular}} & & \\
\hline \begin{tabular}{l}
Merchandise agents，brokers： \\
Groceries，confectionery，mests．
\end{tabular} & 43 & 71，835 & ＋7，191 & & \(\ldots\) & （z） & 13.3 & 52.7 & ．． \\
\hline Farct products（edible）． & \(\because\) & （D） & （D） & （v） & \multirow[t]{2}{*}{（V）} & \multirow[t]{2}{*}{（V）} & \multirow[t]{2}{*}{（D）} & \multirow[t]{2}{*}{（D）} & \\
\hline & 3 & （D） & （D） & （D） & & & & & （D） \\
\hline Fruyts，yegetaples．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 20 &  & 2x， 1503 & 4.8 & \(\cdots\) & （2） & 15.1 & 79.7 & ， \\
\hline Drugs，chericals，paints．． & \(\bigcirc\) & （D） & 1，289 & 45.8 & \(\ldots\) & \(\ldots\) & \(\ldots\) & 14.3 & ．．． \\
\hline Apparel（including footwear & 11 & 7，683 & 7，500 & & & & 77.6 & 2.4 & \\
\hline Dry goods，plece grods．．．． & ¢ & 8，\({ }^{\text {a }}\)（D） & 3， 4 ，\({ }^{\text {a }}\) & （v） & （v） & （v） & （v） & （v） & （v） \\
\hline Furniture，home furnishing & － & & 2，511 & & & & & 2.5 & \\
\hline Paper，allied products．．．．． & 4 & 7，842． & （D） & （v） & （v） & （v） & （v） & （v） & （v） \\
\hline Fern products（raw materials）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 13 & 43，814 & 13，755 & 55.6 & 7.7 & \(\ldots\) & 10.6 & 40.1 & ．． \\
\hline Cottor．. ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) \\
\hline Grain．．． & & （D） & （D） & 11.7 & \(\ldots\) & \(\ldots\) & \(\ldots\) & 88.3 & \(\ldots\) \\
\hline Hides，skins，raw furs．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & ， & ．．． & － & \(\cdots\) & \(\cdots\) & ．．． & \(\cdots\) & \(\cdots\) & ．．． \\
\hline Livestock．．．．．．．． & \(?\) & －0，0， 8.8 & （ \()\) ， （1） & 37.5 & \(8 .\). & ， & 13．4 & 2.4 & \\
\hline Tobacce（2eaf）．．． & 1 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline  & \(\cdots\) & \(\cdots\) & \(\cdots\) & ．．． & \(\ldots\) & ．．． & \(\cdots\) & \(\ldots\) & ．．． \\
\hline Miscelieneous inedible farm products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & ．．． & ．．． & ．．． & ．．． & ．．． & \(\ldots\) & ．．． & & \(\ldots\) \\
\hline Autcmotive．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\therefore\) & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Electrieal－iectronic apparatus，equipment，appli & \({ }^{4}\) & 11，1＋ & 7,182 & （v） & （v） & （v） & （v） & （v） & （v） \\
\hline Hardwar－piumbing，heating goods．．．．．．．．．．．． & 2 & 15，736 & 13， 54 & 15. & ．．． & 0.1 & 0.6 & 92.4 & 2. \\
\hline Limber，instruction materials．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 14 & 2，019 & －0， & 20.0 & U． 1 & （Z） & 07.4 & 12.5 & 7 \\
\hline Mackinery，exurpment，supplies．． & 3. & P， 0 （8） & 7，283 & 91． V & （v） 7 & & & 5.0 & \\
\hline Metale，zetaisurk（except scrap）． & － & & & （V） & （V） & （V） & （V）， & （v） & （v） \\
\hline －ther Dercrandise agents，brokers & & 21，＋4， 3 & 12，454， & 41.3 & & 3.5 & 33.4 & & \\
\hline Assemblers f farm products．． & 18 & （D） & 12．94＊ & 8.2 & 0.3 & 3.1 & 4. & 43.7 & \(\ldots\) \\
\hline BIRMENCHAM & & & & & & & & & \\
\hline Mercne：－－wiesalers： & & & & & & & & & \\
\hline Trowe．confectionery，mest wholesalers． & － & 20， 23 & 1， 214 & & 2.3 & 0.1 & 21. & 4 & \\
\hline \begin{tabular}{l}
setera－line grocery wholesalers．．．．． \\
．．：\＆cticnery tholesalers．．．．．．．．．．．．．．
\end{tabular} & & 1－， & 1，（D） & （i） & （i） & （b） & （L） & （D） & © \({ }^{\text {j }}\) \\
\hline yutr instumolesalers．．．．．．．．． & & ， 4 & ，1：3 & 4.3 & ．．． & 4 & Ex． 3 & 4.8 & ．．． \\
\hline S＇endivy－11ne grocery wholesalers． & \(\cdots\) & 14．\({ }^{\text {a }}\) & ，，3404 & 13.5 & ．．． & ．．． & 72.3 & 14.0 & ．．． \\
\hline & & 13，\({ }^{\text {a }}\) & & ！ & （2） & （2） & bt． & 27 & \(\ldots\) \\
\hline  & & & ．．．＇ & ． 3 & ．．． & & 1．4．7 & 2.4 & \(\ldots\) \\
\hline Fres．．frit，vegetable tholesaiers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & ． 1 & ：．，．．．． & \(\therefore \quad\). & 2） & 2） & \(\cdots\) & 32.4 & \(\ldots\) \\
\hline Erer．．ine，distaded spirdts wholeşlers．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & ，\(\quad\)－ & & \(\ldots\) & \(\ldots\) & ． 7 & \(\cdots\) & ．．． & ．．． \\
\hline İbsecs distriburorsio & 1 & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & ．．． & \(1 \cdot\). & \(\cdots\) & \(\ldots\) \\
\hline & & 13，\({ }^{\text {a }}\) & ，\(\cdot\) & \(\therefore\) & \(\cdots\) & \(\cdots\) & －． & ． & \(\cdots\) \\
\hline  & & 1．，＇，＇ & ，． & \(\therefore\) & \(\cdots\) & － & －． & ．． & \(\cdots\) \\
\hline  & & & & & & & & \(\ldots\) & \(\cdots\) \\
\hline \begin{tabular}{l}
．．．Represents zer．D Withheld to aviad figciesture．V ir \\
 \\
 ainesalers．
\end{tabular} & urficiert ur＇cetiues， th 5 san ： &  & \begin{tabular}{l}
ner antalysi \\
Cduts（exc \\
chatercin
\end{tabular} &  &  & \begin{tabular}{l}
490 ruosish \\
， 11 恄，
\end{tabular} &  & tivis, thote: &  \\
\hline
\end{tabular}

Table 4 B WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORF, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Estabhishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Cundard metrupditan area, typu -f speration, ard ford of vuitr.} & \multicolumn{2}{|c|}{II tal} & \multicolumn{7}{|c|}{Sales of establisfments reporting class of customer} \\
\hline & & & & & & Ptrcentage & alstribution & & \\
\hline & (Hamber) & Salfs
(\$1.000) & Total
\[
(\$ 1,000)
\] & To industrial, oumercial. etc., users (Percent) & \[
\begin{gathered}
\text { To } \\
\text { consumers } \\
\text { and } \\
\text { farmers } \\
\text { (Percent) }
\end{gathered}
\] & \begin{tabular}{l}
To \\
Federal Guverment \\
(Percent)
\end{tabular} & \begin{tabular}{l}
\[
\stackrel{\text { To }}{\text { retailers }}
\] \\
(Percent)
\end{tabular} & To wholesale rganizations (Percent) & \begin{tabular}{l}
For export \\
(Percent)
\end{tabular} \\
\hline \multicolumn{10}{|l|}{BIRMENGHAM-Continued} \\
\hline \multicolumn{10}{|l|}{rchant whziesalers-Continued} \\
\hline Dry buds, apparel wholesalers.................................. & 22 & 8,673
5,510 & 7,193
4,055 & 0.1 & 0.3 & 0.1 & 94.3
99.7 & 5.2 & \(\ldots\) \\
\hline Genersi- and opecialty-2ine dry goods whulesulers & 11 & 3,163 & 3,138 & & 0.6 & \(\ldots\) & 87.4 & 12.0 & ... \\
\hline Furniture, home furnishings wholesale & 17 & 6,004 & 5,737 & 28.0 & \(\cdots\) & 6.0 & 53.5 & 12.5 & \(\ldots\) \\
\hline Paper, allied froducts wholesalers & 19 & 7,138 & 6,059 & 37.7 & (z) & 4.7 & 51.4 & 6.1 & ... \\
\hline Farm products (raw materials) merchants. & \(\stackrel{+}{+}\) & 1,261 & 1,281 & 52.1 & \(\cdots\) & \(\ldots\) & 7.3 & 40.6 & \(\ldots\) \\
\hline Autcmotive wholesalers. & 54 & 22,583 & 17, 144 & 14.0 & 1.3 & 2.5 & \({ }^{2} 33.7\) & 48.5 & (z) \\
\hline Electrical, electronics, appliance distributurs & 32 & 44,807 & 40,109 & 18.9 & 0.3 & 0.7 & \({ }^{3} 78.3\) & 1.8 & (z) \\
\hline Hardware, plumbing-heating goods wholesalers. & 16 & 45,887 & 45,887 & 19.5 & 1.7 & 2.3 & 73.2 & 3.3 & \(\ldots\) \\
\hline Hardware wholesalers.................... & 10 & 40,192 & 40,292 & 19.4 & 1.9 & 2.4 & 74.3 & 2.0 & ... \\
\hline Plumbing, heating equipment, supplies distributors.......... & 6 & 5,095 & 5,695 & 20.2 & ... & 1.8 & 65.8 & 12.2 & ... \\
\hline Lumber, construction materials distributors. & 31 & 36,295 & 33,827 & 14.8 & 43.0 & 1.4 & 70.4 & 3.8 & \(\cdots\) \\
\hline Lumber, millwork wholesalers........ & 17 & 30,265 & 29,285 & 6.0 & 41.2 & 1.6 & 87.5 & 3.7 & ... \\
\hline Construction materials distributors. & 14 & 6,027 & 4,54, & 71.7 & 419.5 & 0.2 & 4.2 & 4.4 & \(\ldots\) \\
\hline Machinery, equipment, suppiles distributors... & 117 & 59,820 & 50,633 & 80.9 & (5) & 4.9 & 11.0 & 3.3 & ** \\
\hline Commercial machines, equipment distributors. & 10 & 1,484 & 1,162 & 81.2 & (5) & 1.5 & 14.9 & 2.4 & \(\ldots\) \\
\hline Inductrial machinery, equipment distributors. & 28 & 13,772 & 13,081 & 66.3 & (5) & 14.6 & 26.0 & 3.1 & ... \\
\hline Industrial materials, supplies distributors.. & 16 & 13,1t \({ }^{\text {c }}\) & 12,945 & 84.2 & & 1.1 & 10.2 & 4.5 & \\
\hline Proressional equipment, supplies distributors. & 12 & 5,819
5,774 & 4, 388
5,381 & 89.3
78.4 & (5) & 4.4 & 4.9
17.3 & 1.2 & 0.3 \\
\hline Service establishment supply houses............... & 26. & 5,774
19,804 & 5,381
13,076 & \({ }^{79.4}\) & (v) & \(\stackrel{1.6}{(\mathrm{~V})}\) & \({ }^{17.3}\) & (1.6) & (v) \\
\hline Metals, metalwork (except scrap) distributors, & 15 & 14,369 & 13,633 & 01.4 & (5) & 0.2 & 30.2 & 8.3 & ... \\
\hline Scrap, waste materiuls dealer & 27 & 26,711 & 20, 328 & 86.6 & \({ }^{5}\) ) & 0.3 & \({ }^{6}\) ) & 12.6 & 0.5 \\
\hline Other merchant wholesalers............... & 49 & 11,567 & 9,414
1,318 & 29.2
32.3 & 0.2 & 10.1
0.7 & 429.4 & 10.1
37.0 & \(\cdots\) \\
\hline Amusement, sporting goods distributors.
Jewelry whulesulers................... & \(\stackrel{9}{8}\) & 1,592
1,617 & 1,318
0.050 & 32.3
(v) & (V) & \[
\begin{aligned}
& 0.7 \\
& (v)
\end{aligned}
\] & \({ }^{29.9}\) & 37.0
(v) & (iv) \\
\hline Merchant wholesalers, n.e.c. & 32 & 8,358 & 7,446 & 30.8 & (z) & 12.5 & 42.9 & 13.8 & ... \\
\hline Manufacturers' sales branches, sales offices.. & 158 & 026,216 & & & Not andy yse & by class & customer & & \\
\hline Mercnaraze adents, brukers. & 114 & 123,700 & 120,563 & 45.4 & 0.1 & 0.7 & 11.3 & 42.5 & (z) \\
\hline Assemblers of farmpruducts.. & 3 & 1,181 & 1,181 & \(\ldots\) & 29.0 & \(\ldots\) & \(\cdots\) & 9.0 & 82.1 \\
\hline \multicolumn{10}{|l|}{BOSTON} \\
\hline \multicolumn{10}{|l|}{Marchant whnlesalers:
Gracery, cunfectionery, meat pholesalers......................} \\
\hline \begin{tabular}{l}
Gractry, cunfectionery, meat wholesalers \\
beneral-1ine procery wholesalers.....
\end{tabular} & 408 & \[
\begin{gathered}
377,205 \\
89,1083
\end{gathered}
\] & \[
\begin{aligned}
& 306,429 \\
& 60,(191
\end{aligned}
\] & \({ }^{24.1}\) & (v) & \[
\begin{aligned}
& 5,3 \\
& (\mathrm{v})
\end{aligned}
\] & 55.4 & 13.3
(v) & (v) \\
\hline Confectionery dhclesalers.... & 38 & 9,316 & 0,820 & 5.4 & 0.8 & & 79.9 & 13.9 & (z) \\
\hline Flish, Star foxd distributurs........ & 80 & 45, 697 & 19,143 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Meat, meat products wholesalers........... & 154 & 152,344 & 1.39,337 & 28.1 & 0.9 & 10.4 & 46.8 & 11.1 & \\
\hline \multicolumn{2}{|l|}{} & 80,715 & 71,032 & & 1.2 & 1.8 & 4.3 & 14.9 & (z) \\
\hline Farn pruducts (edible) distributors............ & 215 & 1413.182 & 85,137 & 11.0 & 0.6 & 2.4 & 04.9 & 21.1 & ... \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Poultry, poultry priducts alstributars. \\
Fresh fruit, veketable wholeaders..
\end{tabular}} & & & 28,941 & 7.0 & 1.3 & 3.1 & 74.5 & 14.1 & , \\
\hline & 170 & 71.733 & 50,196 & 13.1 & 0.3 & 2.0 & 60.0 & 24.7 & ... \\
\hline \multirow[t]{2}{*}{} & 4. & 124,412 & 123.745 & 16.2 & 0.1 & 0.9 & 78.0 & 4.1 & 0.7 \\
\hline & 23 & 54, 301 & 55,814 & 22.1 & (2) & 1.1 & 67.3 & 7.9 & 1.6 \\
\hline  & 23 & 02,111 & 67, 425 & 11.3 & 0.1 & 0.7 & 86.9 & 4.9 & ... \\
\hline Tobsceo distributiorin & 0.1 & 1.7.944 & +4,403 & 0.6 & 0.2 & 0.4 & 83.7 & 15.1 & - \(\cdot\) \\
\hline Drute, chemicals, aflied prudut tis wholesaler:......................... & 134 & 67.089 & +1, 335 & 41.1 & 0.4 & 0.3 & 52.3 & 3.6 & 2.3 \\
\hline ifeneral-line drue whulezalera.................................. & 7 & 23, \(0^{691}\) & -4,319 & 5.3 & 0.2 & & 94.2 & 0.4 & (2) \\
\hline \multirow[t]{2}{*}{} & 47 & 8, 5115 & 7,408 & 7.0 & 0.9 & 0.1 & 87.1 & 4.9 & (2) \\
\hline & 57 & 27,635 & 24, 174 & 89.7 & (z) & 0.5 & 2.8 & 3.3
198 & 3.9 \\
\hline \multicolumn{10}{|l|}{} \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Dry efurda, eppare 1 wholesalerb.... \\
 \\
coneral-line ary quis whiletaler, \\
 \\
Floce erods - nuveruers.
\end{tabular}} & & & 150,375 & 21.6 & 0.4 & 0.3 & 4.4.1 & 12.0 & 1.5 \\
\hline & 2.4 & 11.,0.5 & 95,203 & 7.8 & 0.3 & 0.5 & 77.1 & 12.2 & 2.1 \\
\hline & \({ }^{2}\) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline & 102 & \({ }_{5}\) &  & 45.0 & 0.7 & 0.1 & 47.2
11.9 & 0.6
4.3 & 0.5
1.1 \\
\hline & 1.2 & (D) & & 43.7 & ... & \(\ldots\) & 11.9 & 43.3 & 1.1 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Farniture, home turnisninge dthestiers..................................... \\
Furniture (hubehold, ufllee) whulesaleri. \\
Home furtighlige, flour covirings whategalers.
\end{tabular}} & 137 & 52,704 & 27,406 & <3.2 & 1.6 & 0.1 & 71.5 & 3.3 & 0.2 \\
\hline & 42 & 12,40 & 10,551 & 33.3 & 3.1 & 0.1 & 50.9 & 6.4
2.5 & 0.1 \\
\hline & 4 & 43,7\% & 34.855 & 21.3 & 1.1 & 0.1 & 75.7 & 2.5 & 0.3 \\
\hline \multirow[t]{8}{*}{\begin{tabular}{l}
Fapter, allied pruducto wholeablere. urbe fafer and fr, bucts aholegulerg. \\
Frinting and 1 ifat paper dibtributore. . \\
tathanert, flice sutplate wholesalers. \\
ALlysper whotucater \\
 \\
 \\
M th wehicle Al-tritidt \\

\end{tabular}} & 14.4 & 77, 14\% & 14, 6,73 & 55.9 & 0.4 & 1.9 & 20.5 & 13.4 & 2.9 \\
\hline & \% & 4,7,541 & 43,25? & 54.1 & 0.1 & 1.4 & 28.3 & 16.6 & 1.4 \\
\hline & 27 & 16,573 & 16,24? & 1.5.9) & (v) & (v) & 14.0 & 11.9 & (v) \\
\hline & 3 & 11, 9511 & 7,320 & (v) & (v) & (V) & (v) & (v) & (v) \\
\hline & 15 & 3,141 & \(\therefore 849\) & 10.2 & 7.0 & \(\ldots\) & 73.1 & 9.6 & ... \\
\hline & 1 \% & 3010 , 'at & 2 34. & 43.1 & 1.5 & 0 & 3.3 & 11.9 & 1.0 \\
\hline & \(1 \cdots\) & 51,37\% & 的, 240 & 28.1 & 1.7 & 0.8 & \({ }^{7} 38.0\) & 31.3 & 0.1 \\
\hline & (12) & 5 & Ci, \({ }^{\text {a }}\), 194 & (v) & (v) & (V) & 8 c (v) & (V) \({ }^{\text {(V). }} 8\) & (v) \\
\hline
\end{tabular}

\footnotetext{

}




Table 4B WHOLESALE TRADE 1954-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO, (OYO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contanued

Establishments, Sales, and Percentage Distribution of Sales




 wholesslers.

Tablc 4 B WHOLESALE TRADE 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS -COntıned

Estahlishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Etadard metropelitan area, typtof gerat inn, and kind of business} & \multicolumn{2}{|l|}{T: tal} & \multicolumn{7}{|c|}{Sales of establishments reporting class of customer} \\
\hline & & & & & & Perventege & distribution & & \\
\hline & \begin{tabular}{l}
\[
\begin{gathered}
\text { Et }+ \text { ghinch } \\
\text { mentiz }
\end{gathered}
\] \\
(Munber)
\end{tabular} & Sales
\[
(\$ 1,000)
\] & Total
\((\$ 12,000)\) & Tc industriel. crmmercial. etc., users (Percent) & \begin{tabular}{l}
To \\
c-nsumer.
and \\
farmers \\
(Percent)
\end{tabular} & \begin{tabular}{l}
To \\
Federal Grivermment \\
(Fercent)
\end{tabular} & \begin{tabular}{l}
\[
\stackrel{\text { To }}{\text { retailers }}
\] \\
(Percent.)
\end{tabular} & \begin{tabular}{l}
To \\
wholesale \\
rganizations \\
(Percent)
\end{tabular} & \begin{tabular}{l}
For export \\
(Percent)
\end{tabular} \\
\hline \multicolumn{10}{|l|}{BaSTON - Contarued} \\
\hline \multicolumn{10}{|l|}{Mruhandist aserts, broker: - Contirued} \\
\hline \begin{tabular}{l}
Dry guods, pieee goods \\

\end{tabular} & 30 & 09, 170 & \begin{tabular}{l}
53,836 \\
(D)
\end{tabular} & \begin{tabular}{l}
\[
54.9
\] \\
(D)
\end{tabular} & (D) & 2.7 & (14.5 & \begin{tabular}{l}
27.5 \\
(D)
\end{tabular} & (D) \({ }^{0.2}\) \\
\hline Ery हुucds. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & , & (D) & & 28.0 & ... & & & & \\
\hline Piére goodz . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & 25 & (D) & 42,136 & 02.4 & ... & 3.7 & 5.0 & 28.0 & 0.3 \\
\hline Aurriture, home furnishings. & 32 & 15,750 & 14,283 & 8.2 & 0.2 & (2) & 07.8 & 23.7 & \(\ldots\) \\
\hline Furniture............... & 15 & 8,237
7,513 & 7,356 & 15.9
0.1 & 0.5 & (z) & 81.3 & 2.2 & \(\cdots\) \\
\hline \multirow[t]{2}{*}{} & 10 & & & & & (2) & 53.4 & 46.6 & \\
\hline & 19 & (D) & 7,173 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline \multirow[t]{2}{*}{} & 16 & (D) & (D) & 52.2 & & 0.3 & 6.2
83 & 41.3 & \(\ldots\) \\
\hline & 3 & (D) & (D) & & 8.4 & \(\ldots\) & 83.9 & 7.8 & \\
\hline Farm products (raw materials)............................................ & 94 & 342,503. & 323,431 & 63.9 & \(\cdots\) & \(\cdots\) & 6.9 & 25.2 & 3.9 \\
\hline \multirow[t]{2}{*}{} & 7 & 31,4971 & 28,279 & 59.9 & ... & \(\ldots\) & \(\ldots\) & 22.4 & 17.7 \\
\hline & 8 & (D) & 45,095 & 57.3 & . & \(\ldots\) & \(\ldots\) & 42.7 & \\
\hline Grain............................................................... & 19
2 & (D) & 34,20 & 86.18 & (0) & ( D ) & (0) & 10.3 & (D) \\
\hline  & & & & & & ... & & (D) & (D) \\
\hline \multirow[t]{2}{*}{} & So & (0) & 210,118 & 04.0 & & & 10.2 & \(2 \ddot{4.7}\) & 1.1 \\
\hline & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Automotive.......................................................... & 12 & (D) & 4,553 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Electrical-electronic apparatus, equipment, appliances............... & 7. & 69,625 & -3,215 & 52.3 & (2) & 0.4 & 3.8 & 43.4 & \(\ldots\) \\
\hline Electrical apparatus, supplies...................................... & 39 & (D) & 33,868 & 40.7 & \(\cdots\) & 0.4 & 7.1 & 51.8 & \(\ldots\) \\
\hline \multirow[t]{2}{*}{Appliances, radios, TV sets........................................................................} & 78 & (D) & 4,399
24,948 & \(\cdots\) & \(\cdots\) & \(\bigcirc\) & 0.6 & 99.4 & \(\cdots\) \\
\hline & 28 & (D) & 24,948 & 77.3 & \(\cdots\) & c. 5 & ... & 22.2 & \\
\hline Hardware, plumbing-heating goods........................................ & 45 & 18,205 & 12,507 & 30.3 & 0.1 & 6.2 & 7.9 & 55.6 & (2) \\
\hline \multirow[t]{2}{*}{} & 13 & (D) & 4,348 & 30.2 & & & 10.7 & 59.1 & \\
\hline & 32 & (D) & 10,219 & 30.4 & 0.1 & 8.8 & t. 6 & 54.1 & 0.1 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Lumber, eonstruction materials \\
Lumber, millwork.................... \\
Construetion materials (exept lumber)
\end{tabular}} & 21 & 10,0ric & 10,472 & 33.2 & 0.1 & \(\cdots\) & 32.8 & 34.0 & \(\cdots\) \\
\hline & 6 & 6,074 & 6,074 & 5.8 & & \(\ldots\) & 45.9 & 48.3 & \(\ldots\) \\
\hline & 15 & 4.572 & 4.398 & 71.0 & 0.3 & ... & 14.6 & 14.1 & ... \\
\hline \multirow[t]{2}{*}{Machanery, equipment, supplies.....................................
Air condıtionint,
ammercial refrigeration equipment...........} & 82 & 60,907 & 54,278 & 89.1 & & 1.3 & 2.4 & & \\
\hline & 2 & (D) & \(\xrightarrow{\substack{\text { (D) } \\ 1,574}}\) & (D) & (D) & (D)
0.1 & (0)
37.8 & (D) & (D) \\
\hline  & 0 & 1,931 & 1,574
(D) & 11.6 & (D) & (D) & (D) \({ }^{37.8}\) & 50.4 & (D) \\
\hline  & & & & & (D) & & & & \\
\hline Indus trial machinery, equipment, suphies................................. & 55 & 22,323 & 15,98\% & 82.3 & ... & 4.0 & 0.5 & 23.1 & ... \\
\hline Professional equlpmert, supplies..................................... & 3 & (D) & (D) & 98.8 & \(\ldots\) & 1.2 & \(\ldots\) & ... & … \\
\hline \multirow[t]{2}{*}{Ser\%ice ¿stablishment equipmert, supplies................................. Transportation (expept automotive) equipment, supplies...............} & 14 & 34.402 & 34,009 & 97.8 & & (2) & 1.7 & 0.4 & 0.1 \\
\hline & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline M-tals, metalw rk (ex eept scrap). & 21 & 18,680 & 16,842 & 86.8 & \(\cdots\) & \(\ldots\) & 1.0 & 0.4 & 5.8 \\
\hline Iron, steel and products...... & 15
0 & 15,593
3,087 & 15,048
1,794 & 86.0 & (iv) & (iv) & (v) & (v) & (v) \\
\hline Other merchandice asents, ber & 78 & 80,108 & 03,495 & 59.5 & & (z) & & 31.9 & \\
\hline Scrap ircri and steel....... & 3 & (D) & (D) & (D) & (D) & (D) & (D) & (a) & (D) \\
\hline Amusements, sprutite gools, & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Books, mag'zinez, newspapers & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Coai, zowt.................. & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \multirow[t]{2}{*}{Farto supplies} & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Yarns.... & 7 & (D) & 11,59n & 89.1 & \(\ldots\) & \(\ldots\) & \(\cdots\) & 10.5 & 0.4 \\
\hline Yarns...............
Petroleum and
Dereral merthaudise & - & \(\therefore 2\) & & \(2 \%\) & 0. & \(\cdots\) & . \({ }^{\text {. }}\). & \(\ldots\) & 1. 5 \\
\hline \multirow[t]{2}{*}{Meneral merthaudist.................} & 8
58 & 50,38i & 4,008
4,285 & 26.1
54.8 & 0.1 & (z) & 5.5
9.9 & 64.8
35.2 & (2) \\
\hline & & & & & & & & & \\
\hline  & 34 & -8,138 & 4-, 20 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline BUFFALO & & & & & & & & & \\
\hline Urehant wholesalers: & & & & & & & & & \\
\hline  & 137
14 & 20,572 & 70,909
39,153 & 26.6
16.3 & 0.0 & 0.1 & 64.8
83.5 & \(7: 3\)
0.2 & ... \\
\hline Csule thutery whutsture................................................. & 13 & 3,203 & 2,580 & 18.2 & \(\ldots\) & \(\ldots\) & 73.1 & 8.7 & . \\
\hline  & 4
30 & 1,928 & 1,473
12,473 & 76.9 & & ... 0.6 & 74.3
15.5 & 25.7
4.3 & ... \\
\hline & 30 & 14, 224 & 12,473 & 76.9 & \(2 . ?\) & 0.6 & 15.5 & 4.3 & \(\cdots\) \\
\hline  & 76 & 27,497 & 15,230 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Farmiposu: to (ediulu dietributuru)... & 65 & 45,587 & 37,650 & 3.2 & 0.3 & 3.5 & 56.1 & 36.9 & (2) \\
\hline \multirow[t]{2}{*}{Puditry, poultry produrta di tribut
Fresh ir} & \(y^{4}\) & 111.7\%4 & 9,840 & 1.0 & 0.3 & 0.1 & 38.0 & \(0 \cdot .1\) & \\
\hline & 56. & 34,813 & 27,761) & 4.15 & , & 4.7 & 62.4 & 28.7 & 0.1 \\
\hline  & 53 & 411.43, &  & 0.5 & 0.2 & 2.1 & 89.2 & 8.0 & \(\cdots\) \\
\hline \multirow[t]{2}{*}{} & 43 & O\%, 3,3 & -2, 83; & 1.1 & 0.5 & 4.5 & 74.3 & 1\% 5 & \(\ldots\) \\
\hline & \({ }^{11}\) & 31, & 3. .2t9 & ... & ... & ... & 99.9 & 0.1 & \(\ldots\) \\
\hline Tru dicaritu. & -• & P, & 28,0e: & (2) & 0.1 & 0.1 & 81.1 & 18.7 & ... \\
\hline \multirow[t]{5}{*}{} & 4 & , 4. & \(\therefore 3,3\) at & 30.3 & 0.2 & \({ }^{1.1}\) & 03.8 & 3.3 & \\
\hline & \({ }^{3}\) & 1\%... & & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline & \(\cdot 1\) & \(\cdots\) & (1) & 34.4 & \(\cdots\) & \(\cdots\) & 20.0 & 19.4 & \(1 \cdot .\). \\
\hline & \(\cdots\) & \(\therefore \cdot\) & ¢, 311 & M, & U. 2 & 0.2 & 0.7 & 0.5 & . \(\cdot\). \\
\hline & & ., the & - 24.8 & 2.5 & 4.6 & 20.0 & 33.2 & 11.9 & \(\ldots\) \\
\hline \begin{tabular}{l}
 \\

\end{tabular} & i. innt & at- Msitutar & आuly-.. & -uts esper & tely. & Less that & 0.1 puremb & Whuc: & Per certapas: \\
\hline
\end{tabular}

Table th WHOLESALE TRADE. Iو54-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOOOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS- (ontunucd

Estahbishmence, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{4}{*}{} & \multicolumn{2}{|c|}{Tetal} & & Crites & \multicolumn{5}{|l|}{} \\
\hline & & & & & & Perverntere & di:tributi. &  & \\
\hline & \begin{tabular}{l}
E. 1 atilistiments \\
Trumber
\end{tabular} & Sules
\((\$ 1,000)\) & Tutal
(in.000 \()\) & \begin{tabular}{l}
\(T\) \\
industrial. © Mntrecial. ete.. user \\
(Ferectit
\end{tabular} & \[
\begin{gathered}
\text { Ti } \\
\text { a nsumer: } \\
\text { and } \\
\text { farmer: } \\
\text { (Furnent }
\end{gathered}
\] & \begin{tabular}{l}
TL \\
Fed.rel Gaverrument \\

\end{tabular} &  & \begin{tabular}{l}
T \\
whulceale \\
Tguniat \\
\&1.ns \\

\end{tabular} & Fur expert
Perime \\
\hline & & & & & & & & & \\
\hline \multicolumn{10}{|l|}{Werchanit wholesalers-Continued} \\
\hline Dry gocas, apparel whulesalers. & 4 & 4.u8a & 8,450 & 7.5 & 1.1 & & \(8^{4} .2\) & . 2 & \\
\hline Clothing, furnishin's, footwer wholeculer & 10 & (D) & (D) & 4.7 & & & & & \\
\hline deneral-Line dry goods wholesaiers........
Specialty-line dry & 17 & (D) & (D)
4.571 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Specisity-line dry goods wholesslers................
Piece goods converters.................... & 17 & 4,743 & 4,571 & 10.1 & 0.3 & . & 76.4 & 13.2 & \\
\hline \multirow[t]{3}{*}{Marniture, home furnishings wholesalers Firniture (housebold, office) wholesaleta. Home furnishings, floor coverings whaleaglers,.............................} & 37 & 10,735 & 14,502 & 4.4 & 0.1 & & 85.2 & 10.3 & (z) \\
\hline & 13 & 3.108 & 935 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline & -. & 13,627 & 13,027 & 1.6 & (z) & & 87.8 & 10.5 & (2) \\
\hline Faper, anlied products wholesalers.................................. & \(\square\) & 23,442 & 21,007 & 74.9 & 0.1 & (2) & 20.0 & 9.0 & (2) \\
\hline \multirow[t]{2}{*}{Course paper and products wholesษlers..................................... Frifting and fine paper distributurs} & 4 & 12, 107 & 11,710 &  & & (2) & 25.4 & 8.3 & (2) \\
\hline & 12 & (D) & (D)
1,332 & 98.1 & (v) \({ }^{0.2}\) & (iv) & ( l (V) & (iv) & (iv) \\
\hline  & & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Farm froducts (raw daterials) merchant & 14 & 130, 84.1 & 124,84, 5 & 4 & .. & 2.3 & 2.0 & 47.6 & 5 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Automotive wholesalers. \\
Mtor vehicle distributors \\
Autorotive equipment, tire-iube xholecaiers.
\end{tabular}} & & 24, 720 & 20,510 & 18.8 & 2.0 & 0.1 & 252.9 & 20.6 & 0.1 \\
\hline & 14 & -1,644 & 4,348 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline & c. & 18,021 & 16,108 & 17.3 & 2.6 & (2) & \({ }^{3} 88.5\) & 21.4 & 0.1 \\
\hline Electrical, electronics, appliance distr: & 0 & 50,097 & 42.582 & 28.9 & 1.3 & 0.2 & 457.8 & 11.7 & 0.1 \\
\hline \multirow[t]{2}{*}{Electrical apparatus, supplies distritutors.
Electrical appliance,
radio,} & -1 & 18,818 & 17,829 & 53.3 & 2.0 & 0. & 54.1 & 0.5 & \\
\hline & 48 & 28,330 & 21, 808 & 10.3 & 0.8 & & \({ }_{7} 68.7\) & 20.0 & 0.2 \\
\hline Electronic parts, equipment distributirs............................... & 18 & C. 944 & 2,445 & 18.4 & 0.7 & 1.4 & \({ }^{7} 60.0\) & 18.5 & 0.4 \\
\hline \multirow[t]{2}{*}{Hardwire, plumbing-heating goods mhulezdiers........................
Harware wholesalers.......................................} & 43 & -8, 94.4 & 20, 377 & 25.0 & 5.7 & 0.4 & 42.1 & 2. 1 & 0.2 \\
\hline & 12 & 11, 20.5 & 14, 18.81 & 31.9 & 13.6 & \(\cdots\) & 42.9 & 32.4 & \\
\hline  & 31 & 17,480 & 15,696 & 21.9 & 0.2 & 0.1 & 41.5 & 35.4 & 0.3 \\
\hline \multirow[t]{3}{*}{Lumber, construction materials distribu Lumber, millworis who esalers....... Construction materials distributors} & 85 & 00.281 & 53,28i & 13.4 & \({ }^{8} 38.1\) & 0.3 & 41.3 & 5.8 & 1.2 \\
\hline & 35 & 29,iln & 28,389 & 13.7 & & 0.4 & 65.8 & 9.0 & 1.4 \\
\hline & 5 & 30.8ut, & 24,843 & 13.2 & \({ }^{8} 70.5\) & 0.2 & 13.4 & 2.1 & 0.7 \\
\hline Muchinery, equipment, supplies distributors......................... & 8 & 87.015 & 77, \({ }^{\text {a }}\) & 80.8 & (9) & \(0 .\). & 11.0 & 4.6 & 3.2 \\
\hline \multirow[t]{2}{*}{Air conditioning, commercial refrigeration equipment distributors. Commercial machines, equipment distributors.} & 15 & 2, \(9, \ldots\) & 2,218 & 55.11 & \((9)\) & 0.7 & 24.2 & 17.6 & 2.5 \\
\hline & 31 & 5, \(48^{\prime \prime}\) & 4,0,21) & 84.7 & (9) & 0.2 & 13.1 & 0.2 & 1.8 \\
\hline Comercial machines, equipment distributors............................. Construction machinery, equipment dealers............................... & 12 & 9,144 & 7.84 & 49.6 & \({ }^{\circ}{ }^{\circ}\) & (2) & 0.1 & 0.3 & \\
\hline Construetion machinery, equipment dealers............................. & \({ }_{5}\) & 2.320 & 2, +2: & 28.4 & \(\left({ }^{\text {a }}\right.\) ) & \(\ldots\) & 59.3 & 11.7 & 0.1 \\
\hline Farm-tarden machinery, equipment mhclesslers................................... & 53 & 21,484 & 18,181 & 91.2 & \(\left({ }^{\text {a }}\right.\) & 0.2 & 2.8 & 2.4 & 3.3 \\
\hline Industrial machinery, equipment distributor & 57 & 28.235 & 20, 1777 & 82.1 & (9) & 0.1 & 9.9 & 1.6 & ¢ 8 \\
\hline Industriai materials, supplies distributors.... & 21 & 5,84: & 5.374 & 74.5 & \((9)\) & 1.5 & 20.9 & 2.7 & 0., \\
\hline \multirow[t]{2}{*}{Service establishment supply houses. Transpor'ation equipment distributars.......................................} & 5 & 10,558 & 10, 060 & 0.0 .2 & \({ }^{(9)}\) & 0.3 & 26.5 & 9.4 & 1.5 \\
\hline & & 929 & 832 & 82.0 & (9) & 7.8 & ... & 0.6 & 9.0 \\
\hline \multirow[t]{2}{*}{Ms:tals, metaimord (except scrap dictritut rs.......................} & 20 & 32,704 & 32,485 & 78.5 & \((\stackrel{9}{9}\) & 0.5 & 19.1 & 1.9 & (2) \\
\hline & 23 & & (D) & 25.5 & (9) \({ }^{9}\) & \(0 . \%\) & 22.5 & 1.3 & \\
\hline \begin{tabular}{l}
Iron, steel and products distributors............................................ \\
Nerferrous metals distributore...................................................
\end{tabular} & , & (D) & (D) & 96.7 & \({ }^{9}\) & & 0.2 & 5.1 & \\
\hline \multirow[t]{3}{*}{} & 108 & 35,215 & 29.675 & 70.3 & \(\left({ }^{9}\right)\) & (2) & (10) & 27.*) & 2.2 \\
\hline & \(4{ }_{4}\) & 18,656 & 17.404 & \(72: 5\) & \((9)\) & \(\ldots\) & & 23.8 & \\
\hline & 5 & 16,554. & 12.135 & 07.1 & (9) & & (10) & 32.8 & (z) \\
\hline \multirow[t]{2}{*}{Other merchant whelesalers.........................................
Anusement, sporting goods distributors.......................} & 163 & 90, 514 & 80,239 & 27.. & 1.8 & (2) & 52. 0 & 18.5 & 0.6 \\
\hline & \(\because\) & 5,33.1 & 5.079 & 5.1 & 5.5 & 0.6 & 73.8 & 14.5 & 0.5 \\
\hline Boik, magazine, newspaper wholes & 2 & 5, 513 & 4.436 & \(\therefore+\) & 1.4 & & 93.0 & 2.4 & \\
\hline Boik, magazine, newspaper whol
Coal wholesalers........... & 12 & 0,767 & - 4180 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Coal wholesalers..... & 10 & 02.393 & 60.920 & 30.8 & 1.0 & \(\ldots\) & 4 & 21.3 & U.i \\
\hline & 11 & 4,4 & 3.512 & (a) & 1.3 & 0.3 & 94.8 & 3.1 & \\
\hline Jewtry wholesalers.............. & le & 7,411 & t.0.06 & 01.5 & 10.6 & (2) & 23.0 & 4.8 & 0.1 \\
\hline Girt, art goods, Ereetine lard whol & , & 1,0015 & 404 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Flcwer, bulb, plant whilesalers........ & \multirow[t]{2}{*}{4} & 1,215 & 1.195 & 11.5 & & & 83.8 & 1.4 & 3.3 \\
\hline Flcwer, buib, plant whilesalers.... & & 5.311 & 3.124 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{Lenuracturerz' sales bran hes, sales offices:}} \\
\hline & & & & & & & & & \\
\hline Focd and kindred products....................... Textile mill produets.............................. & 5 & (5) & (D) & & & & 43.7 & \({ }^{49} 8\) & \\
\hline  & 2 & & L. & ( 3.5 & (D) & (D) & (\%) & (D) & (I) \\
\hline \multirow[b]{2}{*}{Paper and allied product} & & & & & & & & & \\
\hline & & (D) & 67) (1) \({ }^{\text {a }}\) & 0.5 .4 & 1 & & & 34.1 & \\
\hline \multirow[t]{2}{*}{Cherizais and alited produ} & \(\therefore 1\) & 1,5, 48 & 51.8017 & 4.8 & 0.4 & 1.1 & 31.6 & 19.3 & \(\therefore \cdot\) \\
\hline & 1. & 24.8 en & 2, 8,0 & 0.5 & & U. \({ }^{\text {a }}\) & 75.4 & 17.7 & 1 \\
\hline Rujoter products.... & , & ... & ... & \(\ldots\) & & & ... & & \(\ldots\) \\
\hline Store, Liay, and glass produrts...................................... & - & 53, 5.4 & [-1m, & bit & & 0.1 & 11.1 & 23.0 & 1.4 \\
\hline \multirow[t]{2}{*}{Primsry netal pruazts......
Fatreaved metal producis...} & \(\therefore\) & (a) & - \(\because\), & 83.1 & (9) & 2.0 & 0.1 & 13.8 & 2. 1 \\
\hline & \% & (D) & S & - -6 & & & 4.9 & 40.6 & \(\because 3\) \\
\hline Weninery (exsept electrical)/................................................. & 67 & \(\cdots\) &  & 58.4 & 1 & 4.4 & 21.1 & 12 & 40 \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Electrisi machiner: \\
 \\
Instruments and related produ:ts...................................................... \\
Other tar facturers' fryducte •.......................................................
\end{tabular}} & \(\sim\) & 54, M- & - \(n\), & 7 m & \(\ldots\) & 3.1 & \(\ldots .3\) & 18.0 & (2) \\
\hline & 198 & 1\%\%, " & 7.4.' & P3.1 & - . & & 94.4 & 1.4 & ( 3 \\
\hline & , & \(\cdots\) &  & 7erid by cias & as "us & 4, \% & 12.4 & 1.. \({ }^{\text {a }}\) & ... \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{Berzhandise aetnts, brokers:}} \\
\hline & & & & & & & & & . 1 \\
\hline \multirow[t]{3}{*}{Farti frcolite (edible... Dairy, poultrj produ. Fruite, ve} & 7 & \({ }^{7} 7.5\) & -1 & (2) & & & & 95.8 & \\
\hline & * & & & (L) & & (b) & (L) & (D) & 0 \\
\hline & & & & & & & 2.1 & 98.4 & ... \\
\hline \multicolumn{10}{|l|}{\multirow[t]{5}{*}{}} \\
\hline & & & & & & & & & \\
\hline & & & & & & & & & \\
\hline & & & & & & & & & \\
\hline & & & & & & & & & \\
\hline
\end{tabular}

Table 4B WHOLESALE TRADE 1954-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH 5OO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS - Sontinued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standard metripolitan ares, typu of weration, and kind of business} & \multicolumn{2}{|l|}{Tataz} & \multicolumn{7}{|c|}{Sales of establishments repring class of custumer} \\
\hline & & & & & & Percentage & distribution & & \\
\hline & \begin{tabular}{l}
Eutablishments \\
(Humber)
\end{tabular} & Sales
\((\$ 2,000)\) & Total
\((\$ 1.000)\) & To industrial, commercial, etc., users (Percent) & To consumers and farmers \({ }^{1}\) (Percent) & \begin{tabular}{l}
To Federal Geverment \\
(Percent
\end{tabular} & \begin{tabular}{l}
\[
\stackrel{\text { To }}{\text { retailers }}
\] \\
(Percent)
\end{tabular} & \begin{tabular}{l}
To \\
wholesale \\
-rganiza- \\
t1ons \\
(Percent)
\end{tabular} & \begin{tabular}{l}
For export \\
(Percent)
\end{tabular} \\
\hline \multicolumn{10}{|l|}{BUFFALU-Continued} \\
\hline \multicolumn{10}{|l|}{rchandise agents, brakers-Continued} \\
\hline Drugs, chemicais, paints... & 4 & 1,105 & 477 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Apparel (incluaing footwear) & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Dry goods, plece goods.... & 2 & (1) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Furniture, home furnishings. & 3 & 2,057 & 2,957 & 49.7 & \(\cdots\) & \(\cdots\) & 4.2 & 1 l .0 & \(\ldots\) \\
\hline Faper, allied products...... & 3 & (L) & (D) & & ... & \(\ldots\) & 80.2 & 19.8 & ... \\
\hline Farm products (raw materials). & \(?\) & 12,093 & 11,052 & 0.7 & \(\because .2\) & \(\ldots\) & \(\cdots\) & 99.0 & \(\ldots\) \\
\hline Cottut..... & \(\stackrel{3}{2}\) & ( D ) & (D) & (0) & (i) & (D) & (i) & (D) & (D) \\
\hline Hides, skins, rau furs. & . & & & \(\ldots\) & & . & \(\ldots\) & & \(\ldots\) \\
\hline Livestock.... & 5 & (D) & (D) & \(\ldots\) & 0.2 & ... & \(\ldots\) & 99.8 & ... \\
\hline Tobacco (leaf). & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & ... & \(\ldots\) \\
\hline Wool, moksir................................................ & \(\cdots\) & \(\ldots\) & \(\cdots\) & & \(\ldots\) & \(\ldots\) & & \(\ldots\) & . \\
\hline Miscellaneous inedible farm products............................. & . & & ... & & \(\ldots\) & \(\ldots\) & ... & & \\
\hline Automotive.... & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Electricai-electronic apparatus, equipment, appliances. & 15 & 18,094 & 20,588 & 75.1 & \(\cdots\) & 0.1 & 1.0 & 23.9 & ... \\
\hline Eardware, pluming, heating goods......... & 11 & (D) & 2,900 & 37.2 & 9.1 & 3.5 & 24.8 & 25.3 & .. \\
\hline Lumber, construction materials... & 78
48 & (D) & 2,105
22,596 & 23.9
90.6 & \(\ldots\) & \(\ldots\) & 76.1
3.5 & 5.2 & 0.7 \\
\hline Metals, metalwork (except scrap). & 11 & (D) & 10,170 & 92.6 & 2.4 & . & & 5.9 & \\
\hline Other merchandise agents, brokers. & 19 & 21,326 & 8,551 & & 48.9 & ... & 31.3 & 29.7 & 0.1 \\
\hline Assemblers of famm products. & 11 & 4,433 & 2,537 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline chicago & & & & & & & & & \\
\hline \multicolumn{10}{|l|}{Merchant wholesalers:} \\
\hline Grocery, confectionery, meat wholesalers. & 90 b
53 & 1,078,506 & 837,152 & 17.0 & 2.0 & \(2 \cdot 7\) & 54.7 & 22.4 & 1.3 \\
\hline General-line grocery wholesalers
Confectionery wholesalers...... & 53
73 & 281,467
51,978 & 226,684
45,549 & 21.3
3.4 & 0.1
0.3 & 0.7
0.2 & 87.0
86.3 & 0.8
9.7 & 0.1 \\
\hline Fish, sea food distrioutors.. & 45 & 32,047 & 19,456 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Meat, meat products wholesalers. & 305 & 313,557 & 224,976 & 25.2 & 1.4 & 1.2 & 42.9 & 26.2 & 3.1 \\
\hline Specialty-1ine grucery wholesalers................................ & 430 & 393,457 & 320,487 & 16.8 & 4.0 & 5.5 & 37.6 & 34.8 & 1.3 \\
\hline \multirow[t]{3}{*}{} & 452 & 357,457 & 287,680 & 24.3 & 0.6 & 2.1 & 32.0 & 51.0 & (2) \\
\hline & 141 & 125,343 & 94,501 & 24.5 & 1.6 & 5.2 & 20.6 & 48.0 & 3.1 \\
\hline & 312 & 232,114 & 193,179 & 9.4 & 0.1 & 0.5 & 37.5 & 52.5 & (2) \\
\hline Beer, wine, distilled splirits wholesalers........................... & 288 & 408,810 & 349.073 & 5.8 & 0.1 & 0.1 & 79.9 & 14.1 & \(\ldots\) \\
\hline Beer, ale distributors......................................... & 199 & 113,830 & 107,760 & 0.6 & 0.3 & 0.2 & 94.1 & 4.9 & \\
\hline Wine, distilled spfrits wholesalers................................... & 89 & 294,980 & 241,313 & 8.2 & 0.1 & ... & 73.6 & 18.2 & \\
\hline Tubaceo distributors................................................ & 95 & 164,823 & 151,992 & 2.2 & 0.9 & 0.2 & 80.8 & 9.4 & n. 5 \\
\hline \multirow[t]{2}{*}{Drugs, chemisals, allied products wholesalers.......................
General-line drug wholesalers.............................} & 385 & 329,514 & 297,157 & 17.7 & 0.4 & 2.2 & 40.0 & 37.3 & 2.5 \\
\hline & 8 & 56,347 & 47,871 & 0.3 & 0.2 & \(\cdots\) & 99.2 & 0.3 & \\
\hline \multirow[t]{2}{*}{Specialty-1ine drug, toiletries wholesaters....................} & 177 & 184,208 & 162,152 & 5.0 & 0.3 & 3.6 & 35.9 & 51.9 & 3.3 \\
\hline & 112 & 63,349 & 67,804 & 60.4 & & 0.8 & 10.3 & & 1.4 \\
\hline Paint, varaish wholesalers. .......................................... & 88 & 25,610 & 19,330 & 17.6 & 2.6 & 0.1 & 32.2 & 42.3 & 5.2 \\
\hline Liry goods, apparel wholesalers..................................... & 424 & 284,731 & 163,678 & 10.0 & 0.7 & 0.7 & 76.3 & 11.5 & 0.8 \\
\hline \multirow[t]{2}{*}{Clething, furnish1ngs, footwear wholesalers............................ General-line dry goods wholesalers.} & \(25 \%\) & 97,359 & 86,972 & 2.5 & 1.2 & 1.0 & 89.5 & 4.7 & 1.1 \\
\hline & 5 & 5,623 & 4,0.59 & 1.9 & \(\ldots\) & (2) & 98.1 & (z) & \(\ldots\) \\
\hline \multirow[t]{2}{*}{} & 153 & 66, 2112 & 56,511 & 22.2 & 7. 2 & -. 5 & 64.2 & 12.7 & ก.1 \\
\hline & 16 & 15,747 & 15,536 & 9.8 & ... & ... & 39.4 & 48.6 & 2.1 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Furniture, hone furnishings wholesslers. \\
Furniture (houseluld, uffice) wholesalers. \\
Home furnishings, flour criverings whobalers............................
\end{tabular}} & 317 & 196,416 & 172,990 & 21.4 & 1.3 & 0.2 & 68.1 & 8.5 & 0.5 \\
\hline & 139 & 75,884 & 69,371 & 32.8 & 0.7 & 0.2 & 59.4 & 5.8 & 1.1 \\
\hline & 178 & 120,532 & 103.619 & 13.8 & 1.7 & 0.2 & 73.9 & 20.2 & 0.1 \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Paper, alled products whalesalers.................................................. \\
Coarse paper and products whlestalers.. \\
Printiag and fine paper distributors. \(\qquad\) \\
Stationery, office supplies wholesalers.. \\
Wellpaper wholeagler.
\end{tabular}} & 343 & 268,056 & 230.500 & 57.9 & 0.6 & & 23.5 & 13.8 & 4.0 \\
\hline & 152 & 88.207 & 78,329 & 50.8 & 0.1 & 0.1 & & 24.0 & 0.1 \\
\hline & \(\begin{array}{r}71 \\ 106 \\ \hline\end{array}\) & (b) & 130,427
17,324 & \({ }_{6}^{63.2}\) & (iv) & (v) & \(\underset{(21.7}{(v)}\) & 7 (v) & 7.1
(V) \\
\hline & 12 & +,5i0 & 12,324
4,420 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Farm pruactu (rav miterials) merchants............................ & 124 & 514,232 & 4,99,450 & 50.9 & 10.1 & (z) & 2.0 & 31.6 & 5.3 \\
\hline \multirow[t]{2}{*}{} & & 154,068 & 14.561 & & & & & 29.0 & \({ }^{7} .2\) \\
\hline & \(\therefore 9\) & 19,471 & 13.683 & (v) & (v) & (v) & (V) & (v) & (v) \\
\hline Autsm tive equipment, tire tube mbolestlers............................ & 46 & 134.097 & 100.878 & 22.7 & 2.4 & 0.4 & \({ }^{3} 41.5\) & 29.4 & 3.1 \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Electrich, efectrantcz, appliante alstritutars. \\
Electrical apparatus, shpplim: distritom or ............................ \\
Electrical appliurce, rudin, TV set ato trealers...................... \\

\end{tabular}} & 323 & 377,831 & 317,91.9 & 30.0 & 1.7 & 1.1 & 452.3 & 11.4 & 2.8 \\
\hline & 139 & 156,334 & 12,6, 100 & 51.9 & 0.9 & 1.3 & 534.6 & 16.1 & 5.2 \\
\hline & 101 & 17\%, 6 39 & 1.37, 35\% & 7.9 & 2.9 & 1.0 & 678.5 & 15.0 & 0.4 \\
\hline & 84 & \(44^{4}, 958\) & 4 4.513 & 35.5 & 0.2 & 2.1 & 443.2 & 17.9 & 2.1 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
 \\
Hartware wholesalerg. \\

\end{tabular}} & 297 & 2'n.130 & 12R1.359, & 36.2 & 1.9 & 15.0 & 33.6 & 13.0 & \(n .1\) \\
\hline & 119 & (2) &  & 27.1 & 1.8 & 30.9 & 36.9 & 5.3 & \\
\hline & 140 & \(\cdots\) & \(113 . . .7{ }^{\text {c }}\) & - & 2.1 & 0,: & 14, & 1\%.2 & 0.2 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
 Lumuer, millatiot atole \\
a rautan tmatalat
\end{tabular}} & \(66^{4}\) & \(3{ }^{3}+4,514\) & 11', + +1 & 3, \(0 \cdot 7\) & \({ }_{8}{ }^{23} .0\) & 11.6 & 37.8 & 11.0 & ก. 1 \\
\hline & 177 & \(12 \cdot 5\) &  & \(3,1.6\) & \(\mathrm{P}_{120.0}\) & 17.9 & 40.0 & 13.7 & 0.1 \\
\hline & \(\therefore\) & [\%\%, 4 , & \(\therefore 0\) & \%.1 & \({ }^{85} 3\) & 11.1 & 18.3 & 9.2 & \\
\hline \multirow[t]{5}{*}{} & \multirow[t]{2}{*}{1, 1.} &  &  & 1.. & \(\left({ }^{9}\right)\) & 1." & 13.5 & 12.5 & 3.6 \\
\hline & & \%, & 1, , & 5 & \(\left({ }^{\circ}\right)\) & n, & \% 12 & 27.9 & 4.3 \\
\hline & \multirow[t]{3}{*}{1\%,} & \% & 4, \% \({ }^{4}\) & 77.4 & \(\left({ }^{(9)}\right.\) & 11.4 & 14.0 & 23. \({ }^{\text {a }}\) & 2.3 \\
\hline & & ", +, 5 & , & \%o. & \(\left({ }^{(9)}\right.\) & 1, & 5.0 & 3.3 & 12.0 \\
\hline & & 15, \({ }^{2} 2\) & 13, 3 +5, & \(2 . .1\) & (2) &  & 18, & 70 & 17.4 \\
\hline
\end{tabular}

Table \(4 B\) WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-COntinued

Establishmencs, Sales, and Percentage Distritution of Sales


Table 4 B WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS - Continued

Estahlishments, Sales, and Petcentage Distrihution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|l|}{Tutal} & \multicolumn{7}{|c|}{Sales of establishments reparting, class of customer} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Establish- } \\
\text { mer.ts }
\end{gathered}
\] \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{Ssles} & \multirow[b]{2}{*}{rotal} & \multicolumn{6}{|c|}{Percentage distributics} \\
\hline & & & & \begin{tabular}{l}
To industrial, ommercial, (e* 0 ., users \\
(Percent )
\end{tabular} & \[
\begin{gathered}
\text { To } \\
\text { consumer: } \\
\text { and } \\
\text { farmers } \\
\text { (Percent) }
\end{gathered}
\] & \begin{tabular}{l}
Tu \\
Federal Goverrment \\
(Percent )
\end{tabular} & \begin{tabular}{l}
\[
\begin{aligned}
& \text { To } \\
& \text { retailers }
\end{aligned}
\] \\
(Percent)
\end{tabular} & \[
\begin{aligned}
& \text { To } \\
& \text { molesale } \\
& \text { rganiza- } \\
& \text { ticns } \\
& \text { (Percent) }
\end{aligned}
\] & \begin{tabular}{l}
For export \\
(Percent)
\end{tabular} \\
\hline \multicolumn{10}{|l|}{CHICAG-Continued} \\
\hline \multicolumn{10}{|l|}{} \\
\hline Fartu products (rsiv miterials)....... & 89 & 783.393 & 660,364 & 77.0 & 3.6 & \(\ldots\) & 1.7 & 17.5 & 0.1 \\
\hline Cattor.................. & \(\cdots\) & (0) & (I) & (v) & (v) & & (v) & . & (v) \\
\hline Gring... . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & 22 & (D) & (D) & (v) & (V) & (v) & (v) & (v) & (v) \\
\hline  & 12
49 & 36,265
634,087 & 36,265
546,819 & 90.01 & 4.4 & \(\cdots\) & (z) & 8.6
16.9 & 1.4 \\
\hline Trbacco (leat ). & \(\ldots\) & ¢3, & , ... & . & \(\ldots\) & \(\cdots\) & \(\ldots\) & 10.9
\(\ldots\) & \(\ldots\) \\
\hline Wool, mathir. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & \(\cdots\) & . & (I) & . & & & \(\cdots\) & \(\cdots\) & \\
\hline Mscellaneous ineadble farm products............................... & 6 & (D) & (D) & 19.4 & \(\ldots\) & \(\cdots\) & 4.5 & 76.1 & ... \\
\hline Autumotive. . & 40 & 34,005 & 29,704 & 29.7 & \(\ldots\) & 1.0 & 21.2 & 41.6 & 6.6 \\
\hline Electricalelectronic apparatus, equipment, appliances.............. & 150 & (D) & 145,085 & 0.6 & 0.7 & 1.6 & 6.3 & 25.1 & 1.7 \\
\hline Electricail apparatus, supplies................................... & 70 & (D) & 60,935 & 62.4 & 1.7 & 0.2 & 5.8 & 30.0 & 0.1 \\
\hline Appliances, radios, TV iets....................................... & 19
61 &  & 19,070
65,080 & 21.4 & (z) & 0.4 & 24.5
1.4 & 45.8 & 7.9
1.4 \\
\hline Electronic parts, equipment.......................................... & 61 & (D) & 65,080 & 79.4 & \(\ldots\) & 3. & 1.4 & 14.4 & 1.4 \\
\hline Hardware, plumbing-heating goods...................................... & D5 & 51,630 & 47,614 & 25.9 & (z) & 0.1 & 15.5 & 58.3 & 0.2 \\
\hline Bardware. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & 36 & (D) & (D) & 26.1 & \(\ldots\) & & 23.0 & 50.6 & 0.3 \\
\hline Plumbing, heating goods............................................. & 29 & (D) & (D) & 25.7 & ... & 0.2 & 3.5 & 70.6 & ... \\
\hline Lumber, construction materials.. & 49 & 59,097 & 53,035 & 36.5 & \(\ldots\) & (z) & 19.2 & 4.21 & 0.1 \\
\hline Lumber, miliwork.................................................. & 32 & 52,543 & 47,361 & 29.7 & \(\ldots\) & & 20.8 & 49.4 & 0.1 \\
\hline Construction materisis (except lumber)............................ & 17 & 0.554 & 6,274 & 88.3 & \(\ldots\) & 0.2 & 7.5 & 3.9 & ... \\
\hline Machinery, equipment, supplies....................................... & 245 & 201,124 & 182,375, & 86.0 & (z) & 0.9 & 5.4 & 5.5 & 2.1 \\
\hline Air conditiuning, commercial refrigerstion equipment.............. & 12 & 45.261 & 4,408 & 96.1 & \(\cdots\) & (2) & 0.3 & 3.6 & ... \\
\hline Commercial machines, equipment................................... & 8 & (D) & 5,539 & 83.2 & \(\cdots\) & \(\ldots\) & 1.4 & 15.5 & \\
\hline Construction tuachinery, equifprent.. & 6 & (D) & 4, 531 & 70.2 & \(\ldots\) & \(\ldots\) & 3.0 & & 26.8 \\
\hline Farth-garden machinery, equipment.. & ? & (D) & t, 301 & 38.6 & \(\cdots\) & 0.1 & 0.4 & 50.2 & 10.7 \\
\hline Industrial machinery, equipment, supplies........................ & 158 & 108,018 & 98,151 & 26.1 & (2) & 1.8 & 6.3 & 4.1 & 1.7 \\
\hline Frofessival equipment, supplies................................ & 11 & 3,434 & 2,701 & 70.5 & (2) & 0.2 & 5.0 & \(7 \cdot 3\) & 15.9 \\
\hline Service establishment equipment, supplies....................... & 18 & & 5,980 & 93.1 & & \(\cdots\) & 2.0 & 4.7 & 0.1 \\
\hline Transportation (except automotive) equiprent, supplies........... & 25 & 18,909 & 16,584 & 81.6 & 0.3 & \(\ldots\) & 18.1 & ... & (i) \\
\hline Metals, metalwork (except scrap). & 65 & 150,261 & 110,896 & 94.4 & (z) & 0.2 & 3.8 & 1.4 & 0.2 \\
\hline Iron, steel and products...... & 49 & 131.050 & 99, 483 & 93.8 & 0.1 & 0.3 & 4.2 & 1.5 & 0.2 \\
\hline Nonferrous metals, metaiwork....................................... & 16 & 19.211 & 11,413 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Cther merchandise agents, brikers. & 201 & 502, 0223 & 446,566 & 72.4 & (z) & 1.2 & 6.9 & 17.5 & 2.0 \\
\hline Scrap 1 ron and steel......... & 5 & 13,703 & 13,703 & 89.1 & \(\cdots\) & \(\cdots\) & 10.9 & & \(\cdots\) \\
\hline Arusements, sporting goods, toy & 21 & 20,604 & 19, 188 & \(\cdots\) & \(\cdots\) & \(\cdots\) & 35.0 & 65.0 & \(\ldots\) \\
\hline вооks, mıguz1пеs, дewspapers.......................................... & \(\stackrel{0}{9}\) & 3 3, bna & 2,419
45,703 & 83.5
81.3 & 5.1 & \(\ldots\) & 7.7 & 11.4 & \(\cdots\) \\
\hline Farm supplies.. & 11 & 35,717 & 33,838 & 61.6 & \(\ldots\) & ... & 6.7 & 36.7 & 1.7 \\
\hline Jewelry......... & 13 & (D) & 9,28u & 2.9 & 0.1 & ... & 47.3 & 49.7 & \(\ldots\) \\
\hline Yarns.................. & 8 & (D) & 14, 185 & 96.3 & & 0.1 & 1.7 & 2.0 & \\
\hline Fetroleum und products............................................. & 10 & (II) & 5, & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Generel merchandise................................................ & 27 & (D) & 17,293 & 35.0 & ... & 21.5 & 25.7 & 10.8 & 1.1 \\
\hline Miscellaneous products, agents, brokers, n.e.c.................... & 91 & 309,800 & 302,290 & 81.3 & ... & (2) & 2.3 & 13.4 & 2.8 \\
\hline Assemblers uf farta products.. & 77 & 282, 50.? & 247.395. & 36.2 & 4.0 & 15.5 & 13.4 & 30.7 & 2.2 \\
\hline \multicolumn{10}{|l|}{CIWCINIATI} \\
\hline \multicolumn{10}{|l|}{Merchant wholessilers:} \\
\hline Gricery, cunfectionery, meat wholesalers.. & 134 & 94, 1556 & 80,693 & 19.6 & 0.6 & & 75.3 & 4.5 & \(\ldots\) \\
\hline General-1ine esocery whulesters. & 16 & 4t, 5134 & 41,263 & 12.8 & (z) & (z) & 87.0 & 0.2 & \(\ldots\) \\
\hline Coniectionery wholesalers......................................... & 17 & 4.134 & & . 7 & \(\cdots\) & \(\cdots\) & 93.1 & 6.9 & \(\ldots\) \\
\hline F1sh, ses fud distributurs...................................... & 4 & 1, 94E & & 33.7 & 0.1 & 0.9 & 65.1 & 0.2 & \(\cdots\) \\
\hline Meat, meat praduts whulesalerg.................................... & 28 & \({ }^{17} 5\) & 15,297 & 19.0
30.3 & 2.0 & & 48.2 & 2.9 & \(\ldots\) \\
\hline Specialty-1tat Exocery wholesaters................................. & 69 & 2i, 2it & 19,502 & 36.3 & 0.7 & (z) & 48.3 & 1...t & \(\cdots\) \\
\hline Farm products (edible) distrlouture................................. & 78 & <6. 8.9 & 44,332 & 0.1 & 0.5 & 0.4 & 39.0 & 53.4 & \(\cdots\) \\
\hline Poultry, poultry froducts distrlbutors............................. & 13
0.5 & 4, 498 & 3,94] & 22.6
4.8 & 2.5
0.4 & 0.5
0.7 & 62.9 & 11.7 & \(\cdots\) \\
\hline Fresh irult, vegetatle whlesalers.................................... & 65 & . . 371 & 4,2,371 & 4.8 & 0.4 & 0.3 & 37.\% & 56.8 & \(\ldots\) \\
\hline Beer, هine, listilled spirits whulestlers............................ & 34 & 35, \(\times 14\) & 32, 342 & 15.4 & 4.4 & & & & \\
\hline Eeer, qle distributors........................................... & 16 & 8, 762 & 8.081 & (V) & (v) & (v) & (V) & (V) & (v) \\
\hline Wine, diethled splrita wholebalers................................ & 18 & 21,312 & C*,, 2 ch & 19.0 & 5.4 & \(\ldots\) & 57.5 & 18.2 & ... \\
\hline Tubaccu distributarg.................................................. & 15 & \(\therefore 2.129\) & 21,072 & 0.2 & 2.0 & (E) & 92.5 & 5.2 & \(\ldots\) \\
\hline Irage, chericals, illed producti. whilesuler.......................... & 36 & 24.012 & 22,85 & 22.3 & 8.4 & \(0 . \%\) & 74.5 & 2.4 & \(\ldots\) \\
\hline Cervercillint drug wholesulers..................................... & 3 & 14. 345 & 16,395 & 2.9 & 0.1 & (z) & 95.9 & 1.0 & \(\ldots\) \\
\hline Sperisity-1ine drug, +ilutries whulesqler ....................... & 12 & 2,472 & 1,913 & 40.1 & 0.4 & 0.1 & 50.0 & 3.5 & \(\cdots\) \\
\hline  & 9 & 4.309 & 4,074 & er & ( 21 & 2.2 & 3.1 & 78 & \(\cdots\) \\
\hline Faint. virnıin mbiesilleri. ........................................ & 8 & & 470 & (vi & (v) & (v) & (v) & (v) & iv' \\
\hline Lry gruds, aprirel wholestiers....................................... & & 3+ +15 & 34, 319 & 8.1 & 0.3 & 0.1 & 89.2 & \(2 .\). & ... \\
\hline Cluthung, furnushings, fontacar whimetuler:....................... & 39 & (a) & (0) & 0.3 & 0.5 & \(\ldots\) & 97.2 & \(\therefore .0\) & \(\ldots\) \\
\hline  & \(\cdots\) & & & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(0 \cdot \cdot\) & \(\cdots\) & \(\cdots\) \\
\hline Spectalty-11ae dry goudi, Huklesulur ....... & \(\square 3\) & 14.894, & 17,738 & 12.: & 0.1 & 0.7 & 84.5 & 2.9 & (ip) \\
\hline Piece exnis cunvertera. ................... & ? & & & (0) & (D) & (D) & (D) & (D) & (D) \\
\hline Furnture, thune Turnishine whutemberu..... & 33 & 12.056 & 13.595 & 4.7 & 1.1 & (3) & 49.3 & 2.9 & \\
\hline Furnture (tumetuld, ,ftrice) whulerilers......................... & 14 & 16 & 3,678 & 7, 2 & 3.7 & & 21.9 & 0.7 & (2) \\
\hline  & 19 & \(15,4,48\) & \(\pm .847\) & 3\%.\% & 0.3 & (z) & 59.5 & 4,8 & \(\ldots\) \\
\hline Prower, allied fruducts whulesnlert. & 4.1 & (1), 2 2 7 & 57,533 & 54.5 & 0.1 & & 28.8 & \(\because 1\) & \\
\hline Cuarse priper and produethe wholebater............................ & \(3 \cdot\) & 211):", & 17.900 & 37.9 & \(\cdots\) & 0.7 & 隹, 心 & 14,4 & 7.0 \\
\hline Frintap rait ine paper dictributions.............................. & 10 & \(37 . \ldots, 1\) & 76. 6.17 & 72.7 & (2, ) & 3... & 21.7 & 5.1 & 0.1 \\
\hline Statiunery, wfics mpplitn wheseasalera.......................... & 1\% & , 1]t, & & 3, & (i) & 5 & 78.: \({ }^{\text {a }}\) ) & 22.6 & (1) \\
\hline  & & & & & & & & & \\
\hline
\end{tabular}
 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-COntnued

Establishments, Sales, and Percentage Distribution of Sales


Table 4 B WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 5OO, \((\%)\) INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contnued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standard metrapciitun area, type wifuration, and kind of business} & \multicolumn{2}{|l|}{T.tal} & \multicolumn{7}{|c|}{Sales of estalishments reporting class of customer} \\
\hline & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { E: }+ \text { ablish- } \\
& \text { ments }
\end{aligned}
\]} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{Total} & \multicolumn{6}{|c|}{Persentage distribution} \\
\hline & & & & \begin{tabular}{l}
Ts. \\
industrial, ocmercial. etc., users \\
(Fercunt)
\end{tabular} & \[
\begin{gathered}
\text { Tr } \\
\text { consumers } \\
\text { and } \\
\text { farmers }{ }^{1} \\
\text { (Fercent) }
\end{gathered}
\] & \begin{tabular}{l}
To \\
Federal G vermuent \\
(Percent)
\end{tabular} & \begin{tabular}{l}
\[
{ }_{c c}^{\mathrm{Tc}} \mathrm{retgiters}
\] \\
Percent
\end{tabular} & \[
\begin{gathered}
\text { To } \\
\text { wholesale } \\
\text { =rganiza } \\
\text { tjons } \\
\text { F'gerent }
\end{gathered}
\] & \begin{tabular}{l}
For export \\
Percent
\end{tabular} \\
\hline \multicolumn{10}{|l|}{cincinvatl-cuntinued} \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & & & & & & & \\
\hline Electricsi-electronic apparatus, equipment, applianees............. & 21 & 24.154 & 23,945 & 36.1 & \(\cdots\) & \(22 \cdot 1\) & \(\cdots\) & 41.6 & \(\cdots\) \\
\hline Herdware, plumbine, heating evodis.................................. & 17 & 7,112 & 7.112 & 24.9
20.4 & - 5 & 0.1 & 10.1 & 62.9
69.3 & \(\cdots\) \\
\hline Lumber, construction materials... & \({ }^{8}\) & \(5,6.66\)
32.286 & -4,858 & 20.4
93.7 & 0.5 & -.". & 9.8
0.7 & 69.3
4.5 & \(\cdots\) \\
\hline Macbinery, equipment, supplies....
Metals, metalwork (except scrap). & 14 & 12,678 & 11,7\%0 & 98.8 & \(\cdots\) & & & 0.9 & 0.3 \\
\hline (ther merchandise agents, brokers. & 50 & 164,740 & 149,892 & 54.9 & 0.1 & 0.5 & 17.3 & 12.1 & 5.0 \\
\hline Assemblers of farm products. & 12 & 8,50t & 8,128 & 08.2 & 2.1 & \(\cdots\) & 6.4 & 20.3 & 3.1 \\
\hline \multicolumn{10}{|l|}{Cleveland} \\
\hline \multicolumn{10}{|l|}{} \\
\hline  & 165
17 & 129,837
49,259 & 213,303
45,358 & 21.1
5.6 & 0.8 & 0.2 & 68.9
94.3 & 9.1 & \(\ldots\) \\
\hline Confectionery wholesalers........................................... & 16. & 3,279 & 2,86, & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Fish, sea food distributurs. & 13 & 8,063 & 7,683 & 27.7 & 2.5 & 0.1 & 27.5 & 42.2 & , \\
\hline Mest, meat products whalesalers...
Specially-line gracery wbolesalers. & \begin{tabular}{l}
51 \\
\hline 88
\end{tabular} & 29,970
\(39,2+6\) & 23,916
34,502 & 38.0
29.1 & 2.7
0.1 & (2) & 53.3
54.4 & \({ }_{6}^{6.1}\) & \(\ldots\) \\
\hline Specially-line gracery wholesalers & & 39,2+6 & & & & & & & \(\ldots\) \\
\hline \multirow[t]{3}{*}{Ferm products (ealble) distributors. Poultry, poultry products distributers. Fresh fruit, vegetable wholesalers........} & 95 & 138,992 & 137,199 & 8.7 & 52.3 & 0.4 & 20.5 & 12.0 & \(\ldots\) \\
\hline & 22
74 & 15,431
123,561 & 15,092
122.107 & 25.2
6.7 & 0.6
58.7 & 1.2
0.3 & 41.4
24.7 & 31.7
9.6 & \(\ldots\) \\
\hline & 74 & 123,563 & 122,107 & 6.7 & 58.7 & 0.3 & 24.7 & 9.6 & \(\cdots\) \\
\hline \multirow[t]{3}{*}{} & 39 & 38,329 & 37, 54.6 & 1.0 & 0.4 & 2.6 & 88.0 & 9.0 & \(\cdots\) \\
\hline & 15 & 14,400
23,929 & 14,348 & 1.4 & 1.1 & \(\cdots\) & 97.5 & \(\cdots\) & \(\cdots\) \\
\hline & 24 & 23,929 & 23,198 & 0.6 & ... & 2.6 & 82.2 & 14.5 & \(\ldots\) \\
\hline Tobuccu distributurs................................................ & 29 & 43,3.49 & 38.800 & 1.0 & \(\ldots\) & 0.1 & 77.8 & 21.1 & \(\ldots\) \\
\hline Drues, chemioals, aliled pruducts aholesaters..................... & 115 &  & 37,350 & 30.0
1.0 & 2.6 & (z) 2 & 53.1
83.5 & 7.9 & 0.1 \\
\hline Generib-line drug wholestlers.................................. & 38 & 17.837
7
7 & 17.837
5,409 & 16.0
5.2 & 0.1
0.2 & (z) & 83.5
68.0 & 0.4.6 & \(\ldots\) \\
\hline Bysciaty-line drug, triletrles wholestlers................................... Industrinh chemicals. explusives distributora. & 38
34 & 7,056
7,476 & 5,409
6,012 & 42.3 & 0.2
0.1 & -.9. & 68.0
1.3 & 26.6
5.3 & -.. \\
\hline  & 38 & 11,903 & 8,092 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Dry gruid, apparel whole alers. \\
Cluthing, furifsings, fontwear wholesalers. \\
General-line dry goode wholesaler \\
Sptectalty-1ine dry goods whiesaler: \\
Piece nuads cunverters.
\end{tabular}} & 81 & 33,033 & 29,406 & 8.5 & 1.0 & 1.2 & 79.1 & 9.5 & 0.7 \\
\hline & 50 & \({ }^{21,722}\) (D) & 19.635 (D) & (8) & (D) & (D) & 92.9 & ( D \(^{2}\) & (D) \\
\hline & 29 & (D) & (D) & 27.8 & \({ }^{\text {(D) }}\) & 0.1 & \(\therefore 6.0\) & 23.4 & 2.2 \\
\hline & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Furniture, hume furnishings wholesalers. \\
Furni tare (huasemold, rifice) wholesalers............................ \\
Home furnizhings, floor cuverings whlesalera.
\end{tabular}} & 76 & 31,339 & 27,514 & 19.1 & 0.2 & (z) & 72.3 & 8.4 & \(\cdots\) \\
\hline & 28 & 20,055 & 8,170 & 48.6 & 0.4 & 0.1 & 40.2 & 10.6 & \\
\hline & 50 & 21.284 & 19, \({ }^{1+4}\) & 6.8 & 0.1 & & 85.8 & 7.4 & \(\ldots\) \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Faper, wlled products wholesalers. \\
wrse paper and producto wholeaalers. \\
Printine eud fine paper distritutors. \\
Ctal tury, -1tice suph1es wholesalers........................... \\
dyllenger minlu-alers.
\end{tabular}} & 01 & 40.368 & 43,142 & 78.8 & (z) & 0.2 & 13.7 & 7.3 & (z) \\
\hline & 5 & 14,276 & 13,79n & 84.5 & (z) & 0.4 & 16.6 & 18.4 & \\
\hline & 22 & 27,524
1,9798 & 27.529
1,252 & 87.5 & (vi) & (v) 0.1 & 10.4 & (v) 2.1 & (v) \\
\hline & 4 & Sta & 505 & ... & \(\cdots\) & & 95.6 & 4.4 & \(\ldots\) \\
\hline Farm zroducts (raw materials) merchants........................... & 7 & 3 3,778 & 3,778 & 64.9 & & (z) & 34, 1 & 0.9 & \(\cdots\) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Ruturative wholesalers... \\
M, wr veticle dibtributors. \\
Autumotive equipment, tire-tube wholesalers
\end{tabular}} & 192 & 53,952 & 45,5f,9 & 24.6 & 5.1 & 0.1 & \({ }^{2} 46.3\) & 20.6 & 3.5 \\
\hline & 17 & 8,183 & 6,122 & 60.\% & 11.6 & \(\cdots\) & \({ }^{3} 22.3\) & 5.5 & \\
\hline & 175 & 45,909 & 30,447 & 18.8 & 4.1 & 0.1 & \({ }^{4} 50.0\) & 23.0 & 4.0 \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Electrical, Electrunics, sppliance dietributors. \\
Electrical 3pglaratus, supplies distributors. \\
Ebetrical spasance, rudle. TV set whulesalers. \\
Electronic parto, equipment distributıra.......................................
\end{tabular}} & 88 & 110,795 & 95.093 & 34.4 & 0.6 & 0.1 & \({ }_{5}^{561.3}\) & 3.5 & 0.1 \\
\hline & 39 & 49,458 & 48,202 & 59.5 & 0.6 & 0.2 & \({ }^{6} 388.3\) & 1.3 & 0.1 \\
\hline & 28 & \({ }_{5}^{57,783}\) & \(\underset{ }{39,737}\) & 7.1
10.2 & 0.6
1.1 & (z)
0.2 & \({ }_{8}^{788.5}\) & 3.7
17.0 & (z) \\
\hline & 21 & 8,15.4 & ', 154 & 16.2 & 1.1 & 0.2 & \({ }^{8} 55.6\) & 17.0 & \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Hardwere, plurtine-heatrice po do whale.alers. \\
Hurdware whaterler \\
Flumbing, thentiap equipment, upplies alstributars.................
\end{tabular}} & 94 & 92, 378 & \({ }^{89}\), 783 & 30.6 & 0.4 & 0.1 & 61.1 & 7.7 & 0.2 \\
\hline & 73 & 57, 36 & 55,548
34,235 & 22.8
4.0 & 1.0 & 0.7
0,1 & 74.8
38.7 & 1.8
17.2 & (2) \\
\hline & 73 & 34, , & 34,235 & 43.0 & 1.0 & 0.1 & 38. & 17.2 & \\
\hline \multirow[t]{3}{*}{} & 112 & & & & & 0.1 & 35.1 & 6.1 & (2) \\
\hline & 30 & 33, 19: & 27,858 & 11.9 & \({ }^{2} 22.0\) & \(\cdots\) & 55.5 & 7.5 & \\
\hline & 82 & 57.499 & 49,100 & 17.1 & \({ }^{9} 54,4\) & 0.2 & 23.0 & 5.3 & (2) \\
\hline \multirow[t]{2}{*}{} & \(\therefore 4\) & 170, 21\% & 153,418 & 93.7 & \({ }_{10}^{10} 1\) & 0.9 & 11.9 & 8.3 & 0.4 \\
\hline & 23
42 & , 3,347 & 7,028 & 72.5
46.9 & (10) & (i, \({ }^{2}\) & \(\frac{11.8}{30.8}\) & 15.5 & \(\ldots\) \\
\hline \begin{tabular}{l}
 \\

\end{tabular} & 42
21 & & & 85.9
95.1 & (10) & 0.9 & 1.2 & 20 & 0.5 \\
\hline  & \(\bigcirc\) & 1, , \% & & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline \multirow[t]{2}{*}{} & 111 & 34, 038 & 74. 873 & 21.6 & (10) & 0.7 & 4.2 & 3.7 & 0.1 \\
\hline & 115 & 2., 133 & 4.227 & 85.5 & \(\left(\begin{array}{l}10 \\ 10\end{array}\right.\) & 1.3 & 0.7 & 12.2 & 0.3 \\
\hline \multirow[t]{2}{*}{} & \({ }^{38}\) & 13, 5139 & 12, 14.178 & 最. 1
75.3 & \(\left(\begin{array}{ll}10 \\ 10\end{array}\right\}\) & 1.1
0.7 & 13.7 & 0.7
7.2 & 2.4 \\
\hline & 7 & \(\therefore 157\) & 1,390 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline \multirow[b]{3}{*}{} & 12, & 81, isf & 78, 10.1 & 77.1 & (10) & 11.3 & 1n.0 & 0.2 & O.P: \\
\hline & 91 & 1, (1)., & 17, 6,87 & 77.4 & (10) & 0.4 & 12.0 & 3.7 & 0.3 \\
\hline & 1.1 & :41,5\% & 30, 13, & 4.1 & (10) & 0.2 & 10.4 & 12.8 & 0.6 \\
\hline \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & &  & 89.1 & (19) & 0.1 & (11) & 10.7 & (8) \\
\hline & & 111, & 82, \%, 20 & 20.ts & (10) & \(\cdots\) & (11) & 9.4 & \\
\hline & & 1\%, 4, & 1\%, \% & 81.7 & (10) & 0.6 & & & 0.2 \\
\hline \multicolumn{10}{|l|}{\multirow[t]{4}{*}{\begin{tabular}{l}
 \\
 \\
 \\

\end{tabular}}} \\
\hline & & & & & & & & & \\
\hline & & & & & & & & & \\
\hline & & & & & & & & & \\
\hline
\end{tabular}

Table +B WHOLESALE TRADE 195-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BLISINESS-Continucd

Pistableshmencs, Sales, and Percentage Distrabution of Siales


Table 4 B WHOLESALE TRADE 1954 -SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Estahhishments, Sales, and Percentage Distribution of Sales


Os than U. 1 protent. Note: Pereent-
 elry,


Table +B WHOLESALE TRADE I9j4-SALES BY CLASS OF CUSTOMER--STANDARD METROPOLITAN ARLAS WITH SO,GO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contmucd

Establishments, Sales, and Percentage Distribution of Sale


Table 4 B WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-COntinued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|l|}{Tutal} & \multicolumn{7}{|c|}{Sales of establiarmente rey.rting claes of custemer} \\
\hline & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Etetutich- } \\
\text { merts }
\end{gathered}
\]} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{\({ }^{\text {T. }}\) tal} & \multicolumn{6}{|c|}{Perantage distribution} \\
\hline & & & & \[
\begin{gathered}
\text { To } \\
\text { industrial. } \\
\text { ommercial, } \\
\text { etc., users } \\
\text { (Percent. }
\end{gathered}
\] & \[
\begin{gathered}
\text { To } \\
\text { consumer: } \\
\text { and } \\
\text { farmer: }{ }^{1} \\
\text { (Percent },
\end{gathered}
\] & \begin{tabular}{l}
\[
\underset{\text { Feterya }}{7 .}
\] \\
(PErvent
\end{tabular} & \[
\begin{gathered}
\text { Tu } \\
\text { ratailers } \\
\text { iPercent }
\end{gathered}
\] & \[
\begin{gathered}
\text { To } \\
\text { woresale } \\
\text { orgiza- } \\
\text { Licns } \\
\text { (Percentp }
\end{gathered}
\] & \begin{tabular}{l}
FCr export \\
FETEFnt
\end{tabular} \\
\hline \multicolumn{10}{|l|}{DENVER} \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Merciant wholesulers: \\
Gricery, confectionery, meat wholesalers. \\
General-11ne grocery wholesalers. \\
Ccnfectionery wholesalers... \\
Fish, sea food distributers.... \\
Specialty-1ine grocery wholesalers.
\end{tabular}} & & & & & & & & & \\
\hline & 80
8 & 90,770 & 79,534
54,495 & 16.5
10.7 & (2) & 1.2 & 69.5
89.0 & 12.0) & 2) \\
\hline & 5 & 1,107 & (D) & 6.2 & \(\cdots\) & - & 64.5 & 49.3 & \\
\hline & 14 & \(\begin{array}{r}\text { 2,684 } \\ \hline 3,553\end{array}\) & (D)
8,657 & (vo. \({ }^{\text {(v) }}\) & (v) & (v) & (V) \({ }^{3} .9\) & \(38(\mathrm{vi})\) & (iv) \\
\hline & 39 & 13,553
18,731 & 8,657
12,808 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline \multirow[t]{3}{*}{Farr products (edible) distributors. Poultry, poultry products distributors................................. Fresh fruit, vegetable wholesalers.} & 55 & 34,309 & 24,145 & 10.3 & 0.5 & 9.7 & 40.1 & 39.4 & \\
\hline & 14 & 13,794 & 8,500
15,645 & (v) & (V) & (V) & (V) & (v) & v) \\
\hline & 41 & & & & 0.5 & 3.8 & & & . \\
\hline \multirow[t]{2}{*}{Beer, wine, dist1lled sp1rits wholesalers.................................. Beer, ale distributors. wine, distilled spirits wholesalera.} & 15 & 32,276 & 31,723
3
3 & 1.9
10.5 & \(\ldots\) & 0.1 & 98.0
87.8 & 0.1
0.6 & . \\
\hline & 7
8 & 4,111
28,165 & 3,528
28.205 & 10.5 & \(\ldots\) & 1.1 & 81.8
110.0 & . 0.6 & . \\
\hline Tobacco distributors................................................. & 10 & 12,135 & 10,718 & 0.8 & \(\ldots\) & 1.1 & 97.8 & 0.3 & \(\ldots\) \\
\hline Drugs, chemicals, allied products wholessle........................ & 4.2 & 26,728 & 25,499 & 23.4 & 1.1 & 0.3 & \({ }^{69.5}\) & 5.8 & \(\ldots\) \\
\hline General-11ne drug wolesslers........... & 4 & (D) & (D) & 1.6
28.3 & 0.6
1.8 & 0.2 & 97.7
59.6 & 0.1
20.3 & \\
\hline \multirow[t]{2}{*}{Specialty-1ine drug, triletries wholesalers......................
Industrial chemicals, explosives distributors................} & 16
9 & 4,966 & (D) & 88.8 & 1.8
\(\ldots\) & i. 2 & 39.6
3.5 & 20.3
7.8 & - \\
\hline & 13 & 2,088 & 1,097 & (v) & (iv) & (i) & (v) & (v) & (v) \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Dry goods, apparel wholesslers \\
ciothing, furnishings, foutwear whilesalers \\
General-line dry goods wholesalers... \\
Specialty-11ne dry goods wholesalers. \\
Plece gods converters.
\end{tabular}} & 31 & (D) & 17,617 & 0.7 & 0.2 & 0.3 & 94.2 & -. 4 & 0.1 \\
\hline & 24
1 & (D) & 9,039
(D) & (D) & (D) \({ }^{\text {( }}\) & (D) 0 & (D) \({ }^{\text {( })}\) & (D) & (D) \\
\hline & 6 & (D) & (D) & 1.5 & (b) & (D) & 8.7 & 13.7 & (b) \\
\hline & ... & ... & ... & & & & & & \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Furniture, home furnishings wholesalers. \\
Furniture (household, of f1ce) wholesalers. \\
Home furnish1ngs, floor caverings wholesalers....
\end{tabular}} & 32
16
16 & 12,512
3,287 & 11,355
2,217 & (iv) & (v) \({ }^{\text {( }}\) & 2.3 & \({ }_{8}^{85.6}\) & (v) \({ }^{\text {(v) }}\) & (z) \\
\hline & 10 & 3,287
9,225 & 2,217
9,138 & 2.0 & 0.1 & (2) & 95.0 & 2.3 & (V) \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Puper, allied products wholesalers. \\
Coarse paper and products wholesalers \\
Frinting and fine paper dibtributors. \\
Stationery, office supplies wholesalers. \\
Wallpaper wholesalers.
\end{tabular}} & \(\therefore 5\) & 16,506 & 15,080 & 52.8 & (2) & 1.9 & 36.2 & 9.1 & \\
\hline & 9 & 0,338 & 6,094 & 57.4 & (2) & 1.7 & 37.0 & 3.9 & \\
\hline & 4 & (D) & (D) & 49.1 & (iv & 1.4 & 36.6 & 12.9 & \\
\hline & 12 & (D) & 428 & (V) & (V) & (V) & (V) & (D) & (D) \\
\hline & & & & & & & & & \\
\hline Farm products ( m . wite 181s) merchants.......................... & 37 & 61,895 & 48,289 & 04.5 & 16.8 & ... & 8.0 & 10.3 & 0.4 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Autonotive wholesalers.. \\
Motur vehicle distributors. \\
Automotive equipment, tire-tube wholesalers.
\end{tabular}} & 90 & 26,372 & 22,790 & 20.0 & 5.7 & 0.6 & 252.1 & 21.5 & \\
\hline & 11 & 3,411 & 21,315 & (v)
20.2 & (v)
2.6 & (v)
0.6 & \({ }_{353.7}^{\text {(v) }}\) & (v)
20.7 & (V)
0.2 \\
\hline & 79 & 22,961 & 21,475 & 20.2 & 2.6 & & 353.7 & 22.7 & 0.3 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Electrical, electronics, appliance distributors. \\
Electricul apparatus, supplies distributors.. \\
Electrical appliance, radio, TV set wholesalers.........................
Electronic purts, equipment distributors............................
\end{tabular}} & \({ }_{58}\) & 52,573 & -7,939 & 27.2 & 0.9 & 0.8 & 409.0 & 2.1 & - \\
\hline & 20 & -18,808 & 17,594
28,207 & 67.6
3.5 & 0.1 & 0.9
0.3 & 328.2
693.8 & 3.2
1.0 & \\
\hline & 24
14 & 28,768
4,997 & 28,207
2,138 & (v.5) & (v) & (v) & c93.8
(v) & (1.0) & (iv) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Hardware, plumbing-heating goods wholesalers.. \\
Hardware wholesalers \\
Plumbing, hesting equipent, supplies distributors..................
\end{tabular}} & 36 & 23,993 & 22,522 & 28.3 & 0.5 & 3.2 & 55.5 & 12.5 & - \\
\hline & 8 & 7,621 & 7,441 & 4.7 & 1.4 & 2.3 & 74.8 & 10.7 & ... \\
\hline & 28 & 16,372 & 15,081 & 36.5 & 0.2 & 3.5 & 48.8 & 11.0 & \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Lumber, construction materials alstributors... \\
Lumber, mllwirk wholesalers. \\
Cunctructif on misterials distributors.........................................
\end{tabular}} & & & 60,933 & 8.5 & 715.8
712. & 0.3 & 60. 0 & 9.2 & 0.1 \\
\hline & 23 & [3,853 & 43,173 & 0.6 & 711.4 & 0.6 & 71.2 & 10.2 & 0.1 \\
\hline & 39 & 23,160 & 17,700 & 13.0 & 720.4 & 0.1 & 53.4 & 7.0 & - \\
\hline \multirow[t]{2}{*}{} & 219 & \(97,8.0\) & 85,885 & 03.5 & & 2.1 & 25.0 & 8.0 & 1.2 \\
\hline & 15 & \(\stackrel{7}{7}, 291\) & 3,850 & 58.8 & \({ }^{(8)}\) & 0.5 & 38.4
15.9 & 2.4
5.0 & \\
\hline  & \(\stackrel{19}{18}\) & 7.581 & 6,169
14,74 & 75.3 & (8) & 3.7
1.4 & 15.9
3.5 & 5.0
0.9 & (2)
0.2 \\
\hline \multirow[t]{2}{*}{Conjtruction machinery, quipment dealers................................. Farm-garden machinery, equipment wholesalers.} & 18 & 16,114
\(+6,108\) & 14,743
6,108 & 42.1
12.0 & (8) & \({ }_{0}^{1.1}\) & 81.7 & 6.2 & \\
\hline & \(\therefore 8\) & -14,132 & 19,320 & 50.0 & (8) & 2.4 & 30.6 & 5.9 & 4.5 \\
\hline Industrial michinery, equipment distribut
Industrial muteriale, & 33 & 15,856 & 14,709 & 53.7 & \({ }^{(8)}\) & 3.0 & 27.5 & 15.9 & (2) \\
\hline Industrial nuterials,
Prufessional equiplient, supples dies dictr & 19 & 9,370
\(+\quad .087\) & \(\begin{array}{r}\text { 8, } \\ 9,871 \\ \hline, 828\end{array}\) & 70.5
68.6 & & 3.6
0.0 & 10.0
12.7 & 14.5
8.9 & 1.5 \\
\hline \multirow[t]{2}{*}{} & 4 & 12,087
-281 & 4,828
,- 281 & 68.6 & (8) & \(\therefore\) & \(\cdots\) & 15.4 & 0.1
0.7 \\
\hline & & & & \(5 \% .0\) & \({ }^{8}{ }^{8}\) & , & \(\therefore 1.0\) & & \\
\hline Transportation equipmeat distributurz........................... & 25 & & 11,073 & 5.8 & \({ }^{(8)}\) & 4.1 & 15.1 & 14.8 & 0.2 \\
\hline \begin{tabular}{l}
Metala, wetalaork (except beraf) distributors........................... \\
Iring, steel and producta distributors \\
Winterrous metale distributcrs.
\end{tabular} & \(\cdots\) & (D) & (D) & \({ }^{6} 3.3\) & ( \({ }^{(8)}\) ) & 2.8
(D) & 17.0
(D) & 16.7) & (D) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
res, wist miterlals darilers \\
 \\
Whte miteris 11. Arater
\end{tabular}} & 4 & (D) & +,30 & 70.1 & ( \({ }^{8}\) ) & . & (9) & 29.9 & -.. \\
\hline & 11 & (D) & -,071 & 36.1 & (b) & ... & (9) & 45.9 & … \\
\hline & 13 & \%.4 & , 254 & 80. & \(\left.{ }^{6}\right)\) & ... & (9) & 19.7 & ... \\
\hline \multirow[t]{2}{*}{Wher merchunt whatebluru.......................................} & 117 & 4, \(0 \cdot 30\) & 30, 482 & 6.8 & \(\therefore 0\) & 0.8 & 74.0 & 10.3 & 1.1 \\
\hline & 3 & \(4, \cdots 1\) & 6.170 & 0.9 & & & 89.2 & 1.5 & (i) \\
\hline \multirow[t]{2}{*}{} & & (D) & (0) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline & \(\therefore\) & (D) & & (D) & (D) & (iv) & (D) & (v) & (D) \\
\hline  & 11 & - & \(\therefore\) a \(1+11\) & (V) & (v) & (V)
(v) & (V) & (v) & (v) \\
\hline  & \(-1\) & \(\cdots\) & 1, 1,340 & (v) & (v) & (V) & (v) & (v) & (v) \\
\hline  & ? & 1,8riou & 1, 1,389 & (v) & & \(\ldots\) & 100.0 & & \(\ldots\) \\
\hline  & \% & (D) & \(\because, 24\) & 1.3 & 0.1 & & 1,7\% ... & 31.2 & \\
\hline Fluer, bult, plunt whow aterb.. & 7 & 1., 207 & 30, 870 &  & 0.7 & (2) & 82.6 & 7.6 & \(\therefore\) \\
\hline  & & & & & & & & & \\
\hline  & , & 13, + . . & & & Nut anmyz & ty : Inas. & cuntmers & & \\
\hline  & ; & (D) & (D) & & & & 98.9 & 81.1 & D) \\
\hline  & & & & & & & (D) & & (D) \\
\hline
\end{tabular}

Table +B WHOLESALE TRADE: 1954 -SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continucd

Establishmencs, Sales, and Percentage Distribution of Sales


Table +B WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-COntinued

Establishments, Sales, and Petcentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|c|}{T. ta 1} & \multicolumn{5}{|r|}{Sales uf establisłmerts repurting clas:} & \multicolumn{2}{|l|}{rust:mer} \\
\hline & & & & \multicolumn{6}{|c|}{Fercentage distribution} \\
\hline & " Mumber) & 23120
\((81,000)\) & Tatal
\$1,000) & \begin{tabular}{l}
To \\
induetrial, ommorcial. etc.. users \\
(Percent)
\end{tabular} & \[
\begin{gathered}
\text { To } \\
\text { ecneviners } \\
\text { and } \\
\text { Carmers }{ }^{1} \\
\text { (Percent }
\end{gathered}
\] & \[
\begin{gathered}
\text { Tc } \\
\text { Federal } \\
\text { Grivemnent } \\
\text { (Percent }
\end{gathered}
\] & \begin{tabular}{l}
\[
\begin{gathered}
\text { To } \\
\text { retailers }
\end{gathered}
\] \\
(Percent
\end{tabular} & \[
\begin{gathered}
\text { To } \\
\text { whulesale } \\
\text { rganize- } \\
\text { ti:ns } \\
\text { (Percent) } \\
\hline
\end{gathered}
\] & \begin{tabular}{l}
Fir export \\
\(P \in\) rcent
\end{tabular} \\
\hline \multicolumn{10}{|l|}{DETMM If - Contirued} \\
\hline \multicolumn{10}{|l|}{} \\
\hline Electricin, electronico, applisnce distrabutur & 133
+68 & 109, 000 & 252,615 & 34.5 & 1.8 & 0.5 & \({ }_{3}^{2} 53.3\) & 9.7 & (2) \\
\hline Electricsl quparatus, supplies distributirs...................... & 59 & 84, 962 & 74,027 & 6.1 & 1.7 & 9 & 38.4 & \(\bigcirc .8\) & (2) \\
\hline Electrical aptlance, radia, TV tet wh-lestalers................... & 43 & 76,267
8,171 & 70,547
8,042 & 2.0
24.4 & 1.0
1.6 & 12.
1.0 & +77.7
508.0 & 17.5
5.0 & (z) 1 \\
\hline Eariusre, Flumbine-hestine guods wholes & 130 & 123.417 & 100,843. & 33.3 & - 4 & 0.6 & 51.7 & 12.0 & 0.1 \\
\hline Hardware woutsateri......... & 49 & \(50, .59\) & 41,208 & 23.0 & 3.5 & 0.9 & 02.9 & 9.1 & 0.1 \\
\hline Plumbing, heating equipment, supplies diutributors............... & 81 & 62,0.58 & 59,035 & 40.1 & 1.6 & 0.3 & 43.9 & 14.0 & (2) \\
\hline Lumber, construction mater2ula ilistribut-r & 212 & 209,89\% & 176,503 & 19.0 & \({ }^{6} 28.7\) & 0.6 & 10, & 15.7 & 0.2 \\
\hline Lumber, millwork whilesalers, & 67 & 101,802 & 83, 5 50 & 41.8 & \({ }^{\circ} 10.0\) & 0.1 & 49.7 & 18.2 & 0.2 \\
\hline Construction misterials dittributors & 145 & 108,032 & 92,913 & 17.0 & \({ }^{6} 4.5 .5\) & 1.0 & 22.1 & 13.5 & 0.2 \\
\hline Machinery, equlpment, supplies distributirs. & - & 306,227 & 253,771 & 81.8 & (7) & 1.2 & 10.4 & 3.6 & 3.0 \\
\hline Air cunditioning, coumerital refriger tion equipment distributiors & 36 & 12,508 & 11,944, & 19.0 & \({ }^{7}\) ) & 0.6 & -4.3 & 2.3 & 31.8 \\
\hline Commercial machines, equipment aistributurs...................... & 59 & 14,815 & 9, 0 , 6 & (v) & (V) & (v) & (V) & (v) & (v) \\
\hline Construction machinery, equipuent deulers........................ & 19 & 10,277
9,108 & 18,498
8,283 & 97.0
10.2 & (7) & 0.1
7.1 & 1.8
2.3 & 0.5 & (2)
10.2 \\
\hline Industrisi machiuery, equipment distritutors........................... & 198 & 98, & 89,815 & 92.0 & (7) & 0.2 & 4.8 & 3.5 & 10.1 \\
\hline Industrial materials, Eupfiles distributors.. & 143 & 94,226 & 72,154 & 87.1 & (7) & 2.3 & 7.0 & 3.5 & 0.1 \\
\hline Professional equipment, supplies distributors................... & -6 & 14, 510 & 13, 10, & 90.8 & \((7)\) & 0.8 & 4.1 & 2.7 & 0.5 \\
\hline Service establis sment supply houses, ............................. & 115
17 & 32,584
3,955 & 27,212
2,917 & \(7 / 7.7\)
52.7 & \(\left(\begin{array}{l}7 \\ (7)\end{array}\right.\) & 0.4
1.9 & 18.8
20.0 & 0.0
25.4 & (2)
0.1 \\
\hline Metals, metalwork (except scrap) Histributors & 127 & 139,582 & 125,502 & 60.0 & \({ }^{7}{ }^{7}\) & 0.6 & 18.5 & 14.7 & 0.3 \\
\hline Iron, steel and products distributors.. & 10.4 & 110,057 & 106,778 & 67.1 & (7) & 0.7 & 18.5 & 13.5 & 0.3 \\
\hline If mererous metals distributors....... & 23 & 22,925 & 18,724 & 60.1 & \(\left.{ }^{7}\right)\) & 0.1 & 18.2 & 21.5 & 0.1 \\
\hline Scraf, wiste matericis dealers. & 240 & 102,003 & 95,613 & 70.3 & & (z) & & 26.9 & 2.8 \\
\hline Iron, steel scrap dealers.. & 130 & 06,954 & -4i, 827 & 68.7 & (7) & \(\ldots\) & (8) & 30.7 & 0.6 \\
\hline Waste materials dealers.... & 110 & 35,049 & 30,786 & 73.7 & ( \({ }^{7}\) & (z) & \({ }^{8}{ }^{8}\) & 18.7 & 7.6 \\
\hline Uther merchant whulesalers........................................ & 259 & 105,700 & 91,007 & - 24.2 & 4.2 & 0.1 & 59.6 & 10.3 & 1.6 \\
\hline Amujement, sporting goods distributors, & 64 & -1, 116 & 16,888 & 12.1 & 1.4 & 0.1 & 80.3 & 5.8 & 0.6 \\
\hline Buok, magazine, newspaper wholesalers.. & 17 & 10,085 & -9,988 & 10.7
6.8 & 0.4 & \% & 88.7 & 0.2 & \(\cdots\) \\
\hline Farm supplies wholesaler & 29 & 15,233 & 14,520 & 37.2 & 5.6 & (2) & 43.1 & 12.0 & \% \\
\hline Jevelry wholesalers.............................................. & 35 & 11,507 & 9,182 & 5.1 & 1.2 & \(\ldots\) & 75.3 & 11.1 & 7.5 \\
\hline Fetrcieum products distributars.............................. & 29 & 3, 839 & 7,179 & 29.1 & 4.3 & 0.2 & 54.1 & 12.4 & \(\ldots\) \\
\hline Gift, irt gojd, greeting card wholesalers....................... & 17 & 2,739 & 2,226 & 6.7 & (z) & \(\cdots\) & 88.6 & 5.1 & \\
\hline Flewer, bulb, plant wholesalers................................... & 20
54 & 5,179
10,275 & - & 3.1
11.3 & 0.6
17.7 & 0.5 & 95.4
50.5 & 0.8
19.9 & (z) \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{}} \\
\hline Food und kindred products................. & 59 & 343,31 & & & Not analy & d by class & & & \\
\hline Textile mill products......... & 8 & & 27,500 & & & . & 22.7 & 20.7 & \\
\hline Apvarel and related producta & \(z\) & (D) & (D) & (D) & (0) & (D) & (D) & (D) & (D) \\
\hline Furniture and fixtures. & 15 & (D) & 13,378 & 49.1 & \(0 \cdot 6\) & 3.8 & 45.4 & 1.3 & 0.1 \\
\hline Paper and allied priducts. Chemiculs and allied products. & 12 & \[
\begin{array}{r}
(D) \\
240,902
\end{array}
\] & \[
4 t, 429
\] & 05.4
63.6 & 0.2 & 9.0
0.5 & 1.1
16.9 & 17.8 & 1.0 \\
\hline Fucter products.......................................................... & 17 & -40,502 (D) & 26,760 & 63.6
37.6 & 0.2 & 0.5 & 16.9
39.9 & 17.8
22.5 & 1.0 \\
\hline Leather and leather products. & 1 & (D) & (D) & (D) & ( \({ }^{\text {a }}\) ) & (D) & (D) & (D) & (0) \\
\hline Stone, clej, and elass produc & 29 & 215,763 & 203,931 & 85.9 & & 0.3 & 2.0 & 9.1 & \\
\hline Primary metal products.... & 61 & 1,014,708 & 874,906 & 89.2 & (7) & 0.7 & 0.1 & 9.8 & 0.1 \\
\hline Fsurlaited metyl froducte. & 40 & 1,3,834 & 87,972 & 72.7 & (z) & 1.7 & 0.3 & 19.2 & 0.1 \\
\hline Machinery (except elegtricul) & 120 & 194, ',37 & 188,557 & 78.4 & 0.2 & 1.6 & \(9 \cdot 4\) & 8.7 & 1.7 \\
\hline Electricil mathiner.... & 48 & 233,804 & -33,163 & 81.0 & (z) & 1.1 & \(1 .\). & \(26 .\). & 0.1 \\
\hline  & 31 & 39,4. 980 & 715,950 & 29.5 & 1.4 & 0.7 & 06.5 & 1.2 & 0.7 \\
\hline Inztruments and related pr ducts ................................................. Cher manufucturers' pruduct.. & \(\rightarrow\) & 37.880
176.892. & 35,+80 & 84.2 & & & 2.3 & 11.4 & 1.7 \\
\hline \multicolumn{10}{|l|}{} \\
\hline Grucerlea, confectionery, muts. & 53 & 148,503 & 137,196 & 14.5 & (z) & \(\ldots\) & 20.3 & 65.2 & \(\ldots\) \\
\hline Firm product: (edible).... & 15 & 117, 113 & 115,713 & 00.7 & (2) & \(\ldots\) & 5.1 & 46.4 & 1.8 \\
\hline Drue., criemicals, paints... & & & & 4.4 & & ( C ) & 3.8 & 1.0 & 0.1 \\
\hline Aprirel (including surtwer & 13 & 8,1406 & 6, \(0, \ldots 5\) & \(\ldots\) & . & . & 78.1 & 1.9 & \(\ldots\) \\
\hline dry el du, plece gaud..... & \(\bigcirc\) & (D) & 14.,983 & 8 B .0 & \(\cdots\) & \(\ldots\) & 7.9 & 0.0 & 0.2 \\
\hline Furniture, home furndahofe & , & (D) & & 8.0 & \(\therefore\) & & 88.5 & 3.5 & \\
\hline Fap"r, milied producte & 18 & 14, \({ }^{2} 97\) & 2.1.097 & 73. & \(\ldots\) & \(\cdots\) & 4.1 & 21.2 & (z) \\
\hline Purto prinucts (raw thiterdal..).... & 8 & (1,2, 017 & 09, 14.6 & 31.6 & \(\cdots\) & \(\cdots\) & \(\cdots\) & 68.6 & ... \\
\hline C.ttun...................... & \(\cdots\) & … & ... & \(\cdots\) & . & - & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline Hde...ukins, rau purz................................................. & \(\cdots\) & (ioj & & (ib) & (0) & (0) & (D) & (bi) & (io) \\
\hline mveuturs, ........ & S & 4.1.209 & 4, 4 , 407 & 1.02 & \(\ldots\) & \(\ldots\) & \(\ldots\) & 23.8 & (b) \\
\hline  & \(\ldots\) & & & \(\cdots\) & \(\cdots\) & \(\cdots\) & & & (ioj \\
\hline Hent tratri....................... & 1 & 1. & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline morrlateou inpdulc farn proder & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & & - & \(\cdots\) & \(\cdots\) & \(\ldots\) \\
\hline Wht mavive.............................. & 1\%, &  &  & - & \(\cdots\) & \(0 \cdot\) & 0.6 & 1.8 & O. \\
\hline  & 4 & \(\cdots\) & 17,145 & \(\cdots 8\) & "1. & \(0 \cdot\) & 8.9 & 41. & … \\
\hline  & & -2,7 & 120nt & " \(\%\) & (2) & - & +1.0 & 43.0 & (z) \\
\hline T. whber, nonstruntion miterdway & "in & & 19, 时: & 1\%? & (:3) & (2) & 17.0 & \(\cdots\) & \(\cdots\) \\
\hline  & , &  & 10.4 & \%,ir & \(\cdots\) & \(\because\) & 0.3 &  & (2) 1 \\
\hline  & [, & 1, \(1, \ldots\) & 7 7 , , 叫! & \(\cdots\) & \(\cdots\) & 3. & 10.1 & 16.8 & 9 \\
\hline  & & rin & \(\cdots\) - \({ }^{\text {d }}\) ' & \(\ldots\) & & \(\ldots\) & - & 37.7 & \\
\hline
\end{tabular}

\footnotetext{
…
}

Table 4 B WHOLESALE TRADE: \(1954-S A L E S\) BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITII SOOOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continucd

Establishments, Siles, and Percentage Distribution of Sales


Table 4 B WHOLESALE TRADE \(195 \not-\)-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS - Continued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|l|}{Tital} & \multicolumn{7}{|c|}{Beits of establistmente reperting class of custumer} \\
\hline & & & & & & Percentage & distribution & & \\
\hline & \begin{tabular}{l}
\[
\begin{gathered}
\text { E-t sidiss,- } \\
\text { ments }
\end{gathered}
\] \\
Humen
\end{tabular} & Eales & Tital
41. & \begin{tabular}{l}
To \\
+ ds rias \\
 eht., liferz \\
Ferent
\end{tabular} & T. ancuin
and Camers Petucht & \begin{tabular}{l}
Tc \\
Federal \\
G.vemunent \\
- PE ment
\end{tabular} & \begin{tabular}{l}
retailers \\
, Percent
\end{tabular} & \begin{tabular}{l}
To \\
wholesale \\
い FEaniza- \\
ticns \\
Fercent
\end{tabular} & \begin{tabular}{l}
For export \\
Percent
\end{tabular} \\
\hline \multicolumn{10}{|l|}{HCHETON-Continued} \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & & & & & & & \\
\hline Chemicais und whled products & 4 & 1.-101 & 16.0.3 & ᄂ..t & 0.4 & 1.4 & 26.6
8.8 .7 & 18.4 & (2) 7 \\
\hline Fubier products. & 3.1 & & \(2^{*}, t=\) & A0.3 & \(\cdots\) & 0.4 & 68.7 & 10.1 & (2) \\
\hline - ine, clay and elasu products. & 28 & 43,24 & 35. 14 & 55. 3 & 1.E & 0.3 & 12.8 & 25.8 & 2.5 \\
\hline Primary metal produsts..................... .......................... & 34 & - 0 , \(0=5\) & \(\cdots\) & & (v) & v) & (v) & (v) & (v) \\
\hline Fquricated metil priducts............................................ & \({ }_{80} 2\) & A, itat & & 59.5 & (v) & 1.t & 4.7 & 21.8
28.0 & 0.5 \\
\hline Mackiinery (except electrical)........................................... & BC & 117, 3 es & irram & 59.7 & 0.2 & 0.t & 10.0 & 28.0 & 1.5 \\
\hline Electrical machmerj. ................................................ & 25 & 59, 921 & \(\leq 3.20\) & to. 9 & (2) & u- & 5.5 & 20.5 & 0.8 \\
\hline Trinsportation equipment............. ....................... . . . . . . & 12
20 & 49,909 & 9y, are & 8.8
8.9 & 0.2 & (2) & 30.8
0.8 & 0.2
10.0 & (2)
0.6 \\
\hline Instruments and related products.................................................. Cther manufacturers' products*....................................................... & \[
\begin{aligned}
& 20 \\
& 27
\end{aligned}
\] & 13, \(34,8.3\) & not ar,alde &  & of customer & 0.7 & 0.8 & 10.0 & 0.6 \\
\hline \multicolumn{10}{|l|}{} \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Farm products \{edivle\} \\
Dairy, poultry praducts. \\
Fruits, vegetatles.
\end{tabular}} & \(?\) & 7,489 & 4,915 & (v) & (v) & 'v) & - & (v) & \\
\hline & \(\cdots\) & 7,489 & 4,915 & iv) & (iv) & iv & (1) & iv) & \\
\hline Drugs. chemicals, tianta & 7 & 3,4im & 3,26.4 & 39.2 & \(\ldots\) & & 0.1 & 60.7 & \(\ldots\) \\
\hline Apparel (including ruotwear). & 1 & (I) & (D) & (ij) & ( D ) & j & & \(\cdots ;\) & ifi \\
\hline Dry giods, ptece Emds...... & 4 & 3,081 & (D) & (1) & 0.5 & \(\mathfrak{J}\) & 9.5 & & ( 1 \\
\hline Payer, aLieet pruducts................................................. & . & & \(\ldots\) & & ... & & & & \\
\hline Fand fr ducts |rav Buterizls)......................................... & \(2 t\) & 62, 7 7t & 58,402 & 77.5 & 2.2 & & ¢. 5 & 12.5 & i. \\
\hline Ctton............................................................... & - & 41,033 & 39,124 & 86.2 & & & 11.2 & 2.6 & \\
\hline Graln.... ........... & 2 & (L) & (I) & (D) & (0) & & (D) & (D) & (D) \\
\hline Hides, skidu, ria furs.............................. . . . . . . . . . . . & \% & & 17.889 & 65.9 & 7.5 & & \(\cdots\) & 20.6 & \(\cdots\) \\
\hline  & \({ }^{6}\) & 18,218 & 17.829
\(\ldots\) & 6\%.9 & 7.5 & & \(\cdots\) & & . \\
\hline \multirow[t]{2}{*}{Misl, mhalr.... .... .......} & ... & & & \(\ldots\) & & & \(\cdots\) & \(\ldots\) & (0) \\
\hline & 1 & (D) & (I) & (D) & (D) & & (D) & (0) & (0) \\
\hline Mt Jubtave... & 2 & (L) & (D) & (D) & (D) & , & (5) & (D) & (0) \\
\hline Electrisal-electrontc spperatus, equigmert, appliances.............. & 11 & 0,740 & 5,038 & 55.5 & ... & &  & 43.7 & \\
\hline Hardisire, riumbirg, heating goods.... .............................. . & 9 & 5,29t & 5.178 & 10.7 & ... & & 3.7 & 85.0 & 0.1 \\
\hline iumber. constructicn misterials........................................ & 11 & 11,470 & - 2,678 & 24.8 & & & 11.3 & 55.9
3.3 & 0.9 \\
\hline "arrinery, equipment, supplies. & ¢ 8 & 06,881 & 63,385 & 23.0 & 0.3 & & 1.8 & 3.3 & 0.9 \\
\hline Metals, metaldr. lexcept scrap ... & \(2{ }^{9}\) & - \(\begin{array}{r}7,242 \\ 15,151\end{array}\) & 6,426
6,653 & \(\stackrel{92.1}{\text { (v) }}\) & \(\because\) & & ? \(\because\) & 7.9 & (v) \\
\hline sertiers of farm fruducts,............................................ & 5 & (D) & 29,032 & 94.9 & 0.5 & & \(\ldots\) & 4.0 & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{imlataplita} \\
\hline \multicolumn{10}{|l|}{Merctuant weolesaluras} \\
\hline  & 5 & t1, 670 & 56,673 & 17.4 & 0.6 & \(\cdots\) & 4.3 3 & 20. 0 & 0.2 \\
\hline Seneril-Lidt trucry whleswers................................. & 11 & 34,695 & 33, 675 & 12.1 & & & \(\because 8\) & 0.5 & 0.3 \\
\hline Conterti diery whulesalera....... & & & & (D) & (D) & ri & [ & 'D) & (J) \\
\hline  & 2 & (D) & (D) & (D) & (D) & & [i-) & & (D) \\
\hline Meat. meat ir ducts whulesalers.. & 17 & 4,4.33 & 3,054 & 38.2 & 5.7 & & & 4.2 & \(\cdots\) \\
\hline ajectulty-line Er cery wholesalers & 34 & 21,015 & 17,737 & 23.4 & 0.5 & & 41.9 & -1.2 & \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Furp gr ducta (tatele) distributurs. Foultry, poulurs producto listribut \\

\end{tabular}} & 47 & 31,550 & 24, 313 & 4.7 & 0.3 & & 48.5 & -0.5 & \(\ldots\) \\
\hline & 9 & 5,289 & \(\therefore .458\) & S & 1.5 & & 76.11 & & \\
\hline & 38 & 2c,20] & 2,2,35 & 5.5 & (2) & & 1 & 54. & . \\
\hline Eeer, *ine, dicithei aplrit. shulesaler............................. & \multirow[t]{3}{*}{- 28} & 43,884 & 47,043 & \(\cdots\) & 0.2 & & 98.0 & \(1:\) & \\
\hline  & & 16, +15 & 12, 3tt & \(\ldots\) & 0.5 & \(1 \times\). & 94.5 & & - \({ }^{\text {a }}\) \\
\hline  & & 27,277 & 27,277 & & \(\ldots\) & & 97.1 & & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
TO.O. 112t.riow : \\
 reoreral-line drut abl lesaters. \\
 \\
 print, varuich aholezader..
\end{tabular}} & \multirow[b]{5}{*}{\[
\begin{gathered}
40 \\
6 \\
13 \\
13 \\
2
\end{gathered}
\]} & 17,19. & 25,30- & 2.5 & 0.4 & 0.5 & 82.8 & 7.7 & \\
\hline & & 34, 3.49 &  & 14.7 & (D) 0 & 0.1 & \({ }^{7}\) ( D ) \({ }^{\text {a }}\) & 4.0 & (is) \\
\hline & & 5,331 & 5,245 & 5.0 & 2.2 & 0.1 & 70.4 & 5.9 & 20\% \\
\hline & & 6,175 & 4, int 8 & 75.2 & 0.2 & 0.5 & 5.1 & 18.9 & ( -1 \\
\hline & & (1I) & (D) & 33.4 & 8.2 & \(\ldots\) & 57.0 & 1.4 & \(\cdots\) \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Drf gatis, 4us atel whilesuler \\
 \\
 \\
 \\
14ers fiod cuiverters.
\end{tabular}} & 4 & 17.018 & 16.0ist & 4.7 & 7.8 & 0.1 & & & (v) \\
\hline & \(\therefore\) & (I) & & (I) & (D) & (D) & (D) & (D) & (D) \\
\hline & \(\because\) & (15) & (I) & (D) & (D) & (1) & 8 c .7 & (1)
6.9 & (1) \\
\hline & 7 & ([1) & (D) & ¢. 0 & 0.1 & 0.1 & & - & \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
 Furniture (hubehold, office) ato heobluras. \\

\end{tabular}} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 18 \\
& 10
\end{aligned}
\]} & 4,214 & 3,988 & 35.3 & 0.3 & \(\ldots\) & 57.1 & 7.2 & \\
\hline & & 0,174 & 9.8 .4 & 1.4 & - & \(\ldots\) & 98.6 & (2) & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Fquer, llith fridirt = whichealere. . \\
 Frintiow end :lare paver dietribut \(r=\) \\
 whipager wirdiunterio..
\end{tabular}} & \multirow[t]{2}{*}{\begin{tabular}{l|}
31 \\
17 \\
17
\end{tabular}} & 11, 1.29 & \(\therefore\), 1.1 & 30.7 & \(\ldots\) & 0.1 & 47.5 & 13.7 & (v) \\
\hline & & 17, \({ }^{2}\) & 15,001 & 15.4 & & 8.1 & 6.7 & 19.4 & \\
\hline & \multirow[t]{2}{*}{17
7
7
7} & \(\cdots\), & \({ }_{4}^{4}, 7{ }^{7} 1\) & P. 8 & 0.1 & (v). & 7.\% & 7.7 & (v) \\
\hline & & & (1) & 20.4 & & (1). & \(\cdots\) & \(\because 2\) & \\
\hline & \(\cdot\) & (1) & (5.) & (1) & (1) & (D) & (b) & (D) & (b) \\
\hline \multirow[t]{2}{*}{} & 16 & 1. \({ }^{\text {a }}\) 2** & 12, & 20.3 & 1.7 & ... & 0.0 & 0.3 & 0. \\
\hline & & 11.74 & ', , \({ }^{2+}\), & +. 1 & 1.0 & (12) & 21.7 .0 & 45.7 & \(\cdots 1\) \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
 \\
 \\

\end{tabular}} & i, & 11.05 & \(\because\) & \(\therefore 8\) & (2) & & & cin & 0. \\
\hline & & -2, enes & -1, 14.7 & 10.7 & & (...) & & & \\
\hline
\end{tabular}

Table +B WHOLESALE TRADE. IY戸ł—SALES BY CLASS OF CUSTOMER-STANIDARD METROPOLITAN AREAS WITH \(O O\) OOO INHABITANTS OR MORI: BY' TYPE OF OPERATION ANI) KIND OF BUSINESS-Continucd

Estahbishments, Sales, and Percentage Distritution of Sales


\footnotetext{
ssemblers of fartu profucts
}

Represents zer:. (onthely to avoit yisciosura
y Iraurri:isnt classeot-oubismer analysis to show separately.
Les: than \(1+\) Threrit.
Wute: Fercent-


 contractore ard t inlers.

Table 4 B WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 50,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS - Continued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|c|}{Tutal} & \multicolumn{7}{|c|}{Soles of estatiofments refurting ass if custcmer} \\
\hline & \multirow[b]{2}{*}{E.tgblectments} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{Total} & \multicolumn{6}{|c|}{Fer'entage distribution} \\
\hline & & & &  & \[
\begin{gathered}
N \\
\text { consumers } \\
\text { and } \\
\text { farmers } \\
\text { (Percent }
\end{gathered}
\] & \begin{tabular}{l}
Tc \\
Federal Guvertmetit \\
(Percent.
\end{tabular} & \begin{tabular}{l}
retailers \\
(Percent
\end{tabular} & \[
\begin{gathered}
\text { Whalesale } \\
\text { crganiza- } \\
\text { ticns } \\
\text { (Fercent) }
\end{gathered}
\] & \begin{tabular}{l}
Fcr export \\
(Fercent)
\end{tabular} \\
\hline kansas city & & & & & & & & & \\
\hline \multicolumn{10}{|l|}{Merchart wholesaiers:} \\
\hline Grocery, confectionery, meat rholesalers .................................... & 96 & 107,152 & 90,037 & 48.1 & 0.3 & 1.2 & 55.3 & 15.0 & (z) \\
\hline  & 11 & 50, 013 & 39,713 & \({ }^{7} \cdot \mathrm{~V}^{1}\) & (v) & (z) & 85.3
(v) & ( F ( \({ }^{\circ}\) & (v) \\
\hline Ftsh, sei foud distributors. & 2 & (D) & (D) & (D) & ( 0 ) & (D) & (0) & (0) & (D) \\
\hline Meat, meat products wholesalers & 30 & 22, in 3 & 18,975 & 52.1 & 0.8 & 4.0 & 27.9 & 15.2 & \\
\hline Specisitj-1ine grocery whilesalers & 47 & 30,053 & 28,638 & 37.7 & 0.3 & 0.8 & 35.0 & 26.2 & (z) \\
\hline \multirow[t]{3}{*}{Farm products (edible) distributurs
Fcaltry, poultry products distrib
Frean rrult, vegetable wholesaler} & 82 & 54,270 & 46,654* & 6.0 & & 0.8 & 42.4 & 50.7 & \\
\hline & 21 & 6,253 & 4,080 & 2.8 & 0.4 & \(\ldots\) & 29.9 & 66.8 & \(\ldots\) \\
\hline & 61 & 48,017 & 42,974 & 6.4 & (z) & 0.9 & 43.8 & 48.9 & \\
\hline Beer, -ine, distilled spirita whulestuers ............................ & 50 & 45,906 & 41,436 & 0.1 & (Z) & (z) & 90.2 & 3.8 & \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Beer, ale diatributara. \\
Whe, distilled spirits wholeselers
\end{tabular}} & 30
20 & 16,921
28,985 & 13,025 & & & 0.1 & 95.3 & 4.6 & \\
\hline & 20 & 28,985 & 28,411 & 0.1 & (2) & \(\ldots\) & 9 E .5 & 3.4 & \\
\hline Trbacco distributurs ........................................................ & 23 & 33,767. & 33,424 & 1.0 & 0.2 & 0.9 & 96.6 & 1.3 & ... \\
\hline Drugs, chemicers, allied pruducts whilesslera........................ & 37 & 33,992 & 31,504 & 31.2 & 0.8 & 4.0 & 54.4 & 9.3 & . 3 \\
\hline General-line drug wholeselers................................................ & 31 & (D) & (D) & (D) & (0) & (0) & (0) & (0) & (D) \\
\hline \multirow[t]{3}{*}{} & 28 & 7,773 & 6,491 & 8.6 & 1.0 & 0.9 & 62.0 & 27.4 & (2) \\
\hline & 17 & 10,454 & 10, 187 & 80.2 & (2) & 2.3 & 23.3 & 3.9 & 0.3 \\
\hline & 9 & (0) & (D) & 35.0 & 12.6 & 0.3 & 43.1 & \(\ldots\) & 9.1 \\
\hline Dry guods, aptarel whatzalers........................................ & 41 & 31,278 & 29,07\% & 4.2 & 0.2 & 0.1 & 93.2 & 2.0 & 0.2 \\
\hline \multirow[t]{2}{*}{Cluthing, furnishings, fontwear wholesalers.............................. General-line dry gouds whi lesalers........................................} & 27 & 16,912 & 15,435 & 4.2 & 0.3 & & 92.5 & 3.0 & \\
\hline & 3 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \multirow[t]{2}{*}{} & 10 & 3,620 & 3,459 & 10.2 & 0.4 & 0.1 & 85.5 & 3.8 & \\
\hline & 1 & (D) & (D) & (D) & (D) & (D) & (b) & (D) & (D) \\
\hline \multirow[t]{3}{*}{Furniture, home furnishings wholesalers........................................ Furniture (household, office) wholesalers Home furnishings, floor coverings wholesalers.......} & 49 & (D) & 28,830 & 26.9 & 1.2 & \(f\) & 79.2 & 2.4 & \(\cdots\) \\
\hline & 24 & (D) & 5.974 & 29.6 & 4.5 & & 63.6 & 0.9 & \(\ldots\) \\
\hline & 25 & 23,942 & 22,856 & 23.6 & 0.4 & 0.1 & 83.2 & 2.8 & ... \\
\hline Paper, allled products wholesalers................................. & 41 & 42,383 & 40,633 & 30.3 & (2) & 0.6 & 18.7 & 50.5 & \(\cdots\) \\
\hline & 12 & (D) & (D) & 24.8 & \(\cdots\) & 0.7 & 13.2 & 61.3 & \(\ldots\) \\
\hline Coarse paper and froducts whole
Printing and fine paper distribut & 14 & 25,229 & 23,787 & 27.9 & (2) & 0.3 & \(\therefore\) & 49.4 & \(\cdots\) \\
\hline itstionery, ffice supplies wholesalers & 14 & 3,223
(D) & 2,915
(D) & 76.3
(D) & (0) & 2.5 & 10.8
(0) & 10.3 & (0) \\
\hline Farn products (raw materials) merchants............................ & 58 & 327,047 & 269,791 & 49.7 & 23.1 & 1.1 & 4.0 & 24.7 & 7.4 \\
\hline  & 125 & 48,274 & 32,982 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Mutur vehicle distributors.......................................... & 11 & 11,102 & 1,866 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Auturutive equipment, tire-tube whulesalers...................... & 114 & 37,172 & 31,126 & 17.4 & 2.5 & 0.3 & 259.8 & 19.9 & 0.2 \\
\hline Eiectricul, electrunics, applinnce distributor & 58 & 82,830 & 74,709 & 19.6 & 2.0 & 0.6 & \({ }^{6} 60.7\) & 16.8 & 0.3 \\
\hline \multirow[t]{2}{*}{Electrical apparatus, supplies distributc} & 25 & 35,325 & 27,828 & 45.3 & 0.3 & 0.5 & 4.80 .4 & 5.2 & 0.4 \\
\hline & 20 & 40,878 & 40,502 & 2.0 & 1.4 & 0.2 & \({ }^{5} 70.6\) & 25.5 & 0.2 \\
\hline Electrical dipliance, radiu, TV set wholesa & 13 & 6,627 & 6,279 & 20.0 & 14.2 & 3.0 & 050.9 & 11.3 & 0.6 \\
\hline Barjwere, plumbine-heating gtods wholesalers......................... & & & & 27.0 & 0.1 & 0.7 & 64.9 & 7.2 & (2) \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Haroware wholestiers \\
Plumbing, heating equipment, supplies distributors....................
\end{tabular}} & 19 & 27,280 & 25,868 & 21.4 & & 0.0 & 76.0 & 1.3 & . \\
\hline & 38 & 24,707 & 23,807 & 33.2 & 0.2 & 0.8 & 52.3 & 23.6 & . \\
\hline \multirow[t]{3}{*}{} & 8. & 85,883 & -5,908 & & 728.4 & & & & \\
\hline & 37 & 56,700 & 38,983 & (V) & (v) & (v) & (v) & (v) & (v) \\
\hline & 47 & 29,123 & 26,925 & 7.4 & 758.7 & 0.4 & 21.3 & 12.1 & \\
\hline Machinery, Equipment, supplies dibtributiors.......................... & .76 & 220,101 & 107,871 & 61.0 & ( \({ }^{8}\) ) & 1.3 & 29.8 & 7.1 & 0.8 \\
\hline \multirow[t]{2}{*}{Gir cunditi ning, cormerifl refriteration equipment distributurs} & 18 & 7,422 & 7,322 & 25.9 & (s) & 0.9 & 70.1 & 3.1 & \(\cdots\) \\
\hline & 29 & (D) & 3,520 & 91.7 & & 0.2 & 3.7 & 4.0 & 0.3 \\
\hline  & 17 & 23,930 & 19,80\% & 79.7 & (e) & 1.2 & 14.7 & 4.5 & \\
\hline Construction machinery, equipment dealerø........................................ & 16 & 13,148 & 14,778 & 22.4 & ( \({ }^{8}\) ) & (2) & 73.7 & 3.8 & 0.1 \\
\hline Ferm-gerder machinery, equipment wholesslers.................... & 49 & -5,119 & 18,117 & 09.8 & ( \(\mathrm{B}^{\text {) }}\) & 0.9 & 11.0 & 15.5 & 2.1 \\
\hline Industrial michinery, equipment distributors..................... & \(\therefore 0\) & & 18,830 & 56.4 & (8) & 3.1 & 20.7 & 12.2 & 1.5 \\
\hline \multirow[t]{2}{*}{Profeisional equipment, supplies distributars..........................} & 39 & 13.541 & 12,041 & 64.3 & (8) & 0.7 & 32.1 & 2.9 & \\
\hline & 59 & 13, 40 & 13,132 & 72.9 & ( \(8^{8}\) ) & 1.9 & \(\ldots 1.4\) & 2.4 & 1.0 \\
\hline Mervice estsbli shmerit supizig houses.................................. & a & (D) & . 329 & 05.0 & ( \({ }^{8}\) ) & 0.4 & 27.3 & 7.2 & ... \\
\hline Metals, metalwork (except araf) distributor & - 5 & 2 -1, 117 & 28,360 & 77.3 & (8) & 1.9 & 7.0 & 10.9 & 2.9 \\
\hline Honfercus metals distributur........ & 5 & (D) & & 74.3 & 8
8
8 & 1.4 & 8.1 & 12.8 & 3.5 \\
\hline \multirow[t]{2}{*}{Ecrap, wete mitariule denters..} & & & & 14.0 & & 4.7 & 0.8 & 0.1 & ... \\
\hline & 50 & (D) & 11.009 & -2.7 & (8) & 0.1 & (9) \({ }^{(9)}\) & 57.3 & ... \\
\hline \begin{tabular}{l}
scrap, westemtariule denters.. \\

\end{tabular} & 4 & -rat & 7,587 & 16.7
81.7 & \(\left(^{8}\right.\) ) & \(\ldots\) & (9) \({ }^{9}\) & 73.1
18.1 & \(\ldots\) \\
\hline \begin{tabular}{l}
Ir \(n\), itep 1 "r if iealer, Waste materizls dealer... \\
ther merchant whalesuler....
\end{tabular} & 150 & L2\%, 805 & 11\%,089 & 1.5 & 0.8 & 0.0 & 09.7 & & \\
\hline 1, ther merchant wholesuler........ & -3 & 17,111 & , 80\% & (v) & (v) & (v) & (v) & (iv) & (V) \\
\hline Mancement, ap rtine eund. Itutriout & - & (D) & D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline - - du leuker .................... & \(t\) & , ,280 & 5,284 & 59.7 & (8) & 4.4 & Lb. 2 & 9.6 & \\
\hline F r-matuphe aknkeisie & \(\therefore 1\) & \(\cdots{ }^{\circ}\) & se, 3 Pr & 19.9 & 1.7 & . & 51.0 & 27.3 & 0.1 \\
\hline - & 4 & [ \(11,1,+80\) & 10,351, & 0.6 & 1.9 & \(\ldots\) & 94.6 & 2.8 & \\
\hline Petr lelarimerducts distritutios & 15 & 11, \%4 & 8,053 & 24.3 & 0.2 & 1.9 & 52.1 & 13.7 & 5.9 \\
\hline \multirow[t]{2}{*}{Wist, srt Etud, ereting card} & 5 & 1, '1, & 1,Ru4. & 12.3 & 0.8 & ... & 34.4 & 30.6 & ... \\
\hline & 4 & & (D) & 0.1 & \(\cdots\) & \(\because\) & 97.0 & 2.8 & , \\
\hline Fluter, bult, plant whulecalar and. & & & & & & & & & \\
\hline \multirow[t]{5}{*}{} & & & & & & & & & \\
\hline & & & & & & & customer & & \\
\hline & 5 & 8, 2,2 & & 20.4 & & & 33.1 & 50.:' & \\
\hline & 1 & (D) & (D) & (D) & & (D) & (D) & (0) & (D) \\
\hline & & & & & & & & & \\
\hline
\end{tabular}




T.AHC + B WHOLESALE TRADE l9Y-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH SOMOOO INHABITANTS OR MORE, BY' TYPE OF OPERATION AND KIND OF BUSINESS-Continucd

Estabishments, Sales, and Percentage Distribution of Siles


Table 4B WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS - Contınued

Establishments, Sales, and Percentage Distribution of Sales


Tate 4 B WHOLESALE TRADE 1954-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITI 5OO,OOO INHABITANTS OR MORL \(\llcorner\), BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Fatablishmenes, Sales, and Percentage Distribution of Sales


Table \(+B\) WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH \(5(0)(O)\) INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contınued

Establishments, Sales, and Percentage Distribution of Sales


Tame th wholesale trade hyt-sales by class of Customer -standard metropolitan areas with jomoon inhabitants or more. by type of opleration and kind of business -Gontmud

Estabhishments, Salcs, and Percentage Distribution of Salco


Tahle \(\ddagger \mathrm{B}\) WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standard metrupilitan area, type -i derativi, ard kind af tusires} & \multicolumn{2}{|c|}{Tetal} & \multicolumn{7}{|c|}{Sales of establishments reporting class of custamer} \\
\hline & & & & & & Percentage & distributi-n & & \\
\hline & \begin{tabular}{l}
\[
\begin{gathered}
\text { E:tutlish- } \\
\text { ments }
\end{gathered}
\] \\
(Mumber)
\end{tabular} & Sale:
\((192,000)\) & Total
\((\$ 1,000)\) & To
industrial,
ectumercial,
etc., users
(Percent) & \[
\begin{gathered}
\text { To } \\
\text { consumers } \\
\text { and } \\
\text { farmers }{ }^{1} \\
\text { (Fercent) }
\end{gathered}
\] & \[
\begin{gathered}
\text { To } \\
\text { Federal } \\
\text { Givermment } \\
\text { (Percent) }
\end{gathered}
\] & \[
\begin{gathered}
\begin{array}{c}
\text { Tu } \\
\text { retailers }
\end{array} \\
\text { (Percent }
\end{gathered}
\] & To
wholessle
orgeniza-
tions
(Percent) & \begin{tabular}{l}
For export
\(\qquad\) \\
(Percent
\end{tabular} \\
\hline \multicolumn{10}{|l|}{mimieapolis-st. paut} \\
\hline \multicolumn{10}{|l|}{Merchant wholesalers:} \\
\hline  & 132
24 & 205, 513 & \[
\begin{aligned}
& 194,015 \\
& 146,580
\end{aligned}
\] & 10.7 & 0.2 & \(3 \times 1\) & 78.1
93.1 & 7.9
2.0 & 0.1 \\
\hline beneral-inne grocery wholesalers................................... & 11 & 120, & 146,580
1,522 & (v) & (v) & (v) & \({ }^{43}(\underline{v})\) & 2.0 & (v) \\
\hline Fish, sea food distributors. & \(\bigcirc\) & 1,622 & 890 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Mest, meat pruducts whilesalers............................... & 28 & 15,285 & 13,794 & 41.0 & 2.6 & 0.2 & 31.9 & 24.1 & 0.2 \\
\hline Specisity-1ine grocery dhulesulers................................ & 03 & 35,000 & 31,323 & 22.0 & (2) & 19.3 & 30.2 & 28.1 & 0.4 \\
\hline Fartip products (edible) distributors................................. & +5 & 34, "北 & 29,019 & 8.9 & 0.3 & 0.1 & 77.3 & 13.4 & 0.1 \\
\hline Poultry, poultry praducts distributirs.......................... & 14 & 3,042 & 2,983 & 4.0 & 1.9 & & 86.7 & 6.7 & \\
\hline Fresh fruit, vegetable wholesalers................................ & 51 & 31,454 & 20, 030 & 9.4 & 0.1 & 0.1 & 76.2 & 14.1 & 0.1 \\
\hline Beer, wine, distilled spirits wholesalers & 39 & 91,035 & 89,200 & 0.5 & & 0.1 & 82.0 & 16.8 & \(\ldots\) \\
\hline Beer, ale distributors...... & 32 & 11,721 & 9,992 & 4.7 & 0.1 & 0.3 & 4.8 & 0.2 & \(\ldots\) \\
\hline wine, distilled spirits wholesilera............................... & , & 79,31.4 & 79,314 & ... & & \(\ldots\) & 82.1 & 18.9 & ... \\
\hline Tobseco distributors. & 22 & 29,740 & 24,218 & 0.9 & 0.3 & 0.2 & 87.0 & 11.7 & \(\ldots\) \\
\hline Drugs, chemicals, allied products wholesalers................... & 75 & 45,104 & +1, 3104 & 22.4 & 1.1
0.2 & 0.2 & \begin{tabular}{l}
70.0 \\
\hline 8.8
\end{tabular} & 5.8 & 0.5 \\
\hline  & \(3{ }^{\circ}\) & 26,059
7,319 & 26,059
5,755 & 1.0
20.8 & 0.2
1.7 & (z) & 98.8
-3.2 & \({ }_{24.8}\) & 3.6 \\
\hline Speciaity-1ine drug, toluetries wholesalers....................... & 18 & 8,454 & 7,023 & 87.0 & 0.7 & 0.9 & 5.9 & 5.4 & (2) \\
\hline Paint, varnish whulesalers ...................................... & 18 & 3,272 & 1,927 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Dry goods, apparel wholesalers...................................... & 83 & 30,410 & 30,179 & 5.7 & 1.4 & 3.6 & 88.9 & 0.4 & \(\ldots\) \\
\hline \multirow[t]{2}{*}{} & 54 & 21,739 & 10,150 & 0.7 & 2.2 & 0.7 & 90.3 & 0.1 & \\
\hline & , & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \multirow[t]{2}{*}{} & \(2 \dot{1}\) & 13,250 & 12,778 & 10.2 & O. \({ }^{\text {(D) }}\) & (2) & 88.4 & 0.8 & \\
\hline & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Furniture, home furnishings wholesalers.............................
Furniture (household, office) wholesalers................. & 46 & 2e, 481 & 20,113 & 1.4 & 12.0 & 0.1 & 60.7 & 6.5 & \(\cdots\) \\
\hline \multirow[t]{2}{*}{Furniture (household, off1ce) wholesalers......................
dome furnishings, floor coverings wholesalers..............} & 15 & 8,376 & 8,2973 & 20.4 & 20.0 & 0.4 & 40.0 & 18.5 & \(\cdots\) \\
\hline & 31 & 18,005 & 17,817 & 12.0 & 8.2 & (2) & 78.9 & 0.9 & ... \\
\hline Paper, sllied products wholesalers. & 03 & 37,023 & 32,900 & 40.8 & (z) & 3.3 & 36.1 & 13.8 & (2) \\
\hline \multirow[t]{2}{*}{Poarse paper and products whlesalers...........................} & 26 & 11, \({ }^{\text {b70 }}\) & 10,437 & 28.1 & (z) & 0.1 & 35.5 & 36.3
3
3 & \\
\hline & 12
23 & 17. \({ }^{\text {(D) }}\) & 15,506 & 56.7
4.2 & 0.1 & 0.8
0.2 & 32.7
54.0 & 3.8
2.8 & 0.2 \\
\hline Stationery, orfice supplies wholesalers.......................................................................... & 23 & (D) & (D) & 4 (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Farm products (raw matertals) merchants. & c5 & 251,4is & 248,242 & 72.2 & 0.5 & 1.9 & 4.9 & 10.3 & 4.1 \\
\hline \multirow[t]{2}{*}{Autumotive wholesalers......
Mutor vehicle distributurs} & 120 & 59,4,0 & 40,705 & 22.0 & 1.8 & 1.4 & \({ }^{2} 51.0\) & 17.8 & 6.1 \\
\hline & 8 & 11,303 & 4,292 & (V) & (v) & (v) & 3, (v) & (v) & (v) \\
\hline Mutor vehicle distributors.........
Mutomotive equipment, t (1re-tube & 112 & 48,67 & 45,413 & 15.6 & 1.2 & 1.5 & \({ }^{3} 5.7\) & 19.4 & 0.5 \\
\hline Electrical, electronics, bppliance distrib & 95 & 106.155 & 98,294 & 24.7 & 0.7 & 0.1 & & 11.3 & \\
\hline \multirow[t]{2}{*}{Electrical apparatus, supplies distributurs,} & 4 & 42,250 & 40.333 & 54.0 & 0.2 & 0.2 & \({ }^{5} 4.60 .9\) & 4.5 & (2) \\
\hline & 25 & 52, 12 & 40,740 & 4.0 & 1.0 & & 479.1 & 15.9 & . \\
\hline Electronic parts, equipment distributors........................ & 20 & 11,293 & 11,215 & 5.4 & 0.6 & 0.1 & 777.1 & 10.8 & ... \\
\hline \multirow[t]{3}{*}{} & 70 & 128,372 & 123,152 & 12.7 & 0.2 & 0.5 & 84.0 & 2.4 & 0.2 \\
\hline & 24 & 97,421 & 75,158 & 8.3 & 0.2 & 0.1 & 91.0 & 0.1 & 0.2 \\
\hline & 41 & 30,457 & 27,994 & 27.5 & 0.1 & 1.8 & 00.5 & 10.0 & (z) \\
\hline \multirow[t]{3}{*}{} & 109 & 185,036 & 109,873 & 11.2 & \({ }_{8}^{8} 10.0\) & (z) & 00.1 & 12.0 & 0.1 \\
\hline & 51 & 137,375 & 131,846 & 13.1 &  & (z) & 108.9
50.3 & 12.0.0. & (z)
0.2 \\
\hline & 56 & 47, 3 & 37,477 & & & & 56.3 & & \\
\hline \multirow[t]{2}{*}{} & 3 n \% & 100, 611 & 134,88 & 94.4 & (3) & 0.5 & 28.7 & 11.1 & 0.3 \\
\hline & 18 & ...35 & 2, & 54 & (1) & 0.2 & 28.1 & 10.9 & \(\cdots\) \\
\hline  & 3. & 3n, 0 + & 11,125 & \(5 \mathrm{Fr}, 7\) & (\%) & 0.2 & 33.5 & 9.5 & 0.1 \\
\hline Cunstrution machinery, equipment dealers..................... & \(2{ }^{25}\) & 25, 73 & 20, 2,3 & 9. & (3) & 0.1 & (2) & (2) & 0.3 \\
\hline \multirow[t]{2}{*}{Farm-Eqrien machinery, equipment wholesalers ...................
Industrial mschinery, equipment distributors................} & 25
57 & 28, 21 & 24,
28, 31.1
14 & 3.1
79.0 & (9) & (2) & 14.2
2.8 & 5.6
17.3 & 0.1 \\
\hline & 57
5 & -1, & 28,311
17371 & & (9) & 0.5 & \({ }_{17}^{2.8}\) & & 0.4
0.2 \\
\hline Industrial meninery, equipment distributors.................. & 55 & 21, 20.48 & 17,371
13,53 & \({ }^{54.1}\) (v) & (v) & (v) & 17.4) & 2u.9 & \(\mathrm{O}^{0} \mathrm{v} \mathrm{V}^{2}\) \\
\hline Industrial materinls, supplies distributors..................... & 74 & 1\%,1\%4 & 13,135 & St, 4 & (4) & 1.9 & 32.4 & 9.3 & (2) \\
\hline Transportation equipment distributors.............................. & 10 & 3, \(\ldots\) \% & 1, \(4+1\) & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline \multirow[t]{3}{*}{Metals, metalwork (except scraf ) distributirs. Iron, sterl ind producte distributors Honfermus metals distributurs.....} & & 30,312 & & 54.0 & (9) & 0.2 & \(5 .\). & 12.7 & 0.9 \\
\hline & 27 & \(\cdots, 331\) &  & 39.5 & (9) & 0.1 & 3.0
14.1 & 18.3
8.7 & 1.1 \\
\hline & & -481 & .-78 & 72.7 & \({ }^{(9)}\) & 0.4 & 14.1 & 8.7 & \(\ldots\) \\
\hline \multirow[t]{2}{*}{} & : & 1) , 331 & 14, 8, 3 & 83.2 & (9) & \(\ldots\) & \(\left.{ }^{10}{ }^{10}\right)\) & 17.0. & 0.2 \\
\hline & 27 & \(\therefore .017\) & 8,3418 & 88.9 & \(\left({ }^{(9)}\right.\) & \(\ldots\) & \((10)\)
\((10)\) & 14.3 & 0. \\
\hline  & \(2^{\prime \prime}\) & 1.324 & ,4,45 & 79.7 & (9) & \(\ldots\) & \(\left({ }^{10}\right)\) & 19.8 & 0.4 \\
\hline \multirow[t]{2}{*}{ther murchant shulestleri. .........................................} & 143 & m1, 3 据 & 21, 4988 & 13.0. & 0.9 & 0.4 & 1.6 .4 & 18.1 & 0.5 \\
\hline & 31 & 13, 10.42 & 12,812 & -. 5 & ... & 0.3 & 79.8 & 15.3 & (2) \\
\hline Cmusenent, porting duds distridut.or. . . . . . . . . . . . . . . . . . . . & & (D) & 2,511 & \(\ldots\) & & \(\cdots\) & 100.0 & & ... \\
\hline  & 11 & 30, 381 & 25. 46 & 55.5 & (9) & & 29.4 & 15.0 & \\
\hline "1al sh.lesalers.. & \(2 \cdot 1\) & \(\cdots{ }^{-109 \%}\) & -1,191 & \(1 \cdots\) & 0.3 & 0.4 & 18.1. & 28.5 & 2.2 \\
\hline F.rra upplle, while & 3.6 & (15) & \(\because, 31,5\) & 5.4 & 1.7 & & 84.2 & 8.2 & \\
\hline  & 3 & \(\cdots\) & 3002 & 4.5 & 1.4 & 0.6 & & 21.0 & (z) \\
\hline  & 1.; & \(\therefore\) & 881 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline  & & & & & 0.1
1.8 & & 19.4 & & \\
\hline  & 58 & 4., "9, & ch, \({ }^{2 \prime \prime}\) & 4.3 & 1.5 & 0.3 & 91.0 & 2.1 & 0.3 \\
\hline \multirow[t]{2}{*}{} & \multirow{4}{*}{8} & \multirow[b]{2}{*}{\(\therefore\) An} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{M.t aualysed by chass of custumer}} & & & & \\
\hline & & & & & & & & & \\
\hline \multirow[t]{2}{*}{} & & & & ( \(\begin{array}{r}19.8 \\ \text { (D) }\end{array}\) & & (b) & (D) \({ }^{34}\) & (D) \({ }^{8}\) & (D) \\
\hline & & (1) & & \(1 \because 1\) & 0.1 & 0.3 & 2.7 & 1.7 & 0.2 \\
\hline
\end{tabular}




Table 4 B . WHOLESALE TRADE: 195+-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contınucd

Establishments, Sales, and Percentage Distribution of Sales


\footnotetext{
... Represents zero. D witheeld to avold disclosure.


\({ }^{3}\) Includes 8.2 to repair shops, 32.2 to retailers. "Includes 29.8 to repair shops, 33.1 to retailers.
}

Table 4B WHOLESALE TRADE: 1954-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH 5OO,00C INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-COntinued

Establishments, Sales, and Percentage Distribution of Sales


\footnotetext{
beaters ai farm froducts.
}


\section*{Tatle 4B WHOLESALE TRADE: 1954-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH Sok, (KN) INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—COntinued}

Establishments, Sales, and Percentage Distribution of Salcs


Table 4 B WHOLESALE TRADE 1954 -SALES BY CLASS OF CUSTOMER -STANDARD METROPOLITAN AREAS WITH 500, \(O()\) INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contmued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{2-angard metr f.atan area, type uf cperation, and kind of businesz} & \multicolumn{2}{|c|}{T.tal} & \multicolumn{7}{|c|}{Sales uf establishments repurting class of customer} \\
\hline & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { E. tat Lichi- } \\
& \text { ment }
\end{aligned}
\]} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{Total} & \multicolumn{6}{|c|}{Fercentage distribution} \\
\hline & & & & To
industrial,
ocmercial,
etc., users
(Fercent) & \[
\begin{gathered}
\mathrm{To}_{0} \\
\text { consuners } \\
\text { and } \\
\text { farmers } \\
\text { (Percent) }
\end{gathered}
\] & \begin{tabular}{l}
\[
\begin{gathered}
\text { Te } \\
\text { Fivermment }
\end{gathered}
\] \\
(Percent)
\end{tabular} & \begin{tabular}{l}
\[
\stackrel{\text { Tu }}{\text { retailers }}
\] \\
(Percent)
\end{tabular} & \[
\begin{gathered}
\text { To } \\
\text { wholesale } \\
\text { organiza- } \\
\text { tions } \\
\text { (Percent) }
\end{gathered}
\] & For export \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
 \\
Manutacturers' saies branches, sales offices-Continued
\end{tabular}}} \\
\hline & & & & & & & & & \\
\hline Paper and alled products...
Chemicals and allied product & \(\begin{array}{r}87 \\ 292 \\ \hline\end{array}\) & 730,489
\(2,795,038\) & 533,613
\(2,562,536\) & 70.7
73.4 & (z) & 0.7
2.9 & 4.5 & 20.9
9.2 & 3.3
7.2 \\
\hline Rubber products............ & 38 & 150,426 & 116,616 & 10.7 & (2) & 0.5 & 41.2 & 35.1 & 12.0 \\
\hline teather and leather products. & 17 & 18,213 & 26,050 & 22.9 & (z) & (2) & 61.1 & 11.1 & 4.8 \\
\hline Stone, clay, and glass F & 62
97 & 2, 321,504 & 269,313
\(2,178,995\) & 63.3
73.0 & \({ }^{0} \mathrm{i}^{2}\) & 1.0
3.1 & 10.8 & 18.6
7.6 & 5.6 \\
\hline Primary metal products... & 208 & 2,26,155 & \(2,178,355\)
514,352 & 73.0
69.3 & 0.4 & 3.1
5.5 & 0.2
2.2 & 7.6
17.7 & 16.2
4.9 \\
\hline Machinery (except electrical) & 353 & 755,448 & 713,124 & 53.2 & 0.2 & 2.1 & 7.5 & 21.1 & 15.9 \\
\hline Electrical machinery. & 127 & 812,802 & 794,640 & 55.4 & 0.1 & 11.5 & 3.6 & 19.4 & 9.9 \\
\hline Transportstion equippent ......................................... & 70
04 & \(1,205,683\)
175,784 & \(1,020,637\)
107,780 & (iv) & \({ }_{\text {(V) }} 1.3\) & 0.2 & 58.8 \({ }_{\text {(V) }}\) & (v) & \(\stackrel{29.7}{(\mathrm{~V})}\) \\
\hline  & \% \({ }^{0} 12\) & 10175,784 & 107,780 & (V) & Not analys & by class & (v) \(\begin{array}{r}\text { (v) } \\ \text { customer }\end{array}\) & (v) & (V) \\
\hline \multicolumn{10}{|l|}{Merchandise agents, brokers:} \\
\hline Groceries, confectionery, meats....................................
Groceries (combinftion \({ }^{\text {a }}\) food lines)...................... & 420 & 2,318,876 & \(2,018,209\)
98,690 & 30.0
27.1 & (z) & 0.5
3.6 & 0.5
2.5 & 55.6
35.0 & 7.3
32.8 \\
\hline  & \({ }^{39}\) & 190,790 & 185,848 & 27.1 & \(\cdots\) & 2.6 & 26.9 & 65.5 & 31.8
1.0 \\
\hline coffee, tea, spices & 73 & (D) & 688,862 & 25.4 & \(\ldots\) & \(\ldots\) & 1.2 & 72.3 & 1.0 \\
\hline Contectionery .... & 24 & 23,337 & 21,840 & 4.2 & ... & ... & 18.5 & 37.3 & \\
\hline Flour .......... & 16 & (D) & 30,871 & 47.5 & \(\cdots\) & \(\because\) & 5.6 & 46.8 & 0.2 \\
\hline Neats, provisions (except carned) & 22 & (D) & \({ }^{145,049}\) & 4.5 & \(\cdots\) & 0.1 & 8.3 & 82.4 & 4.7 \\
\hline & 39
120 & 709,226
336,052 & 554,220
291,223 & 51.9 & \(\ldots\) & 0.2 & 2.7
13.2 & 32.2
50.2 & 12.9
9.9 \\
\hline Miscellaneous grocery pruduct & 120 & 336,052 & 291,223 & 20.7 & \(\ldots\) & & 13.2 & & \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Firm froducts (edible) \\
Dalry. poultry products \\
Fruitá, vegetables.
\end{tabular}} & 145
33 & 389,771 & 340,003 & 6.1 & \(\cdots\) & 0.2
0.8 & 14.7
23.0 & 74.9
50.7 & 4.1
17.8 \\
\hline & 33
112 & 82,974
306,797 & 71,257
274,740 & 7.7
5.7 & \(\ldots\) & 0.8
0.1 & 23.0
12.5 & 50.7
81.2 & 17.8
0.5 \\
\hline & & & & & & & & & \\
\hline Drugs, chemicals, paints....................................... & 147 & 207,207 & 192,171 & 57.3 & (z) & 0.4 & \({ }^{3.9}\) & 19.6
6.5 & 18.9 \\
\hline Drugs, proprietaries, toiletries............................... & 50
76 & 48,301 & 42,472
134,080 & 72.0 & (2) & 0.7
0.3 & 10.4
0.7 & 64.5
7.1 & 15.4
20.5 \\
\hline Chemicals, explusives \(\ldots . . . . . . . . .\). & 76
15 & (D) & 134,080
15,619 & 67.3 & \(\ldots\) & 0.3 & 13.7 & 7.19 & 14.1 \\
\hline Apparel (including footwear)........................................ & 658 & (D) & 1,398,672 & 4.7 & 0.1 & 0.2 & 77.9 & 15.7 & 1.4 \\
\hline Clothing, furnishings (men's, women's).............................. & 119 & (D) & -402,090 & 1.7 & 0.1 & 0.3 & 81.9 & 15.0 & 1.0 \\
\hline Men's, boys clathing, furnishings. & 91 & (D) & 146,007 & 9.4 & & 0.3 & 73.9 & 14.6 & 1.8 \\
\hline Women's, chiddren's clothing, accessori & 299 & (D) & 701,811 & 4.5 & 0.1 & 0.2 & 79.8 & 14.1 & 1.4 \\
\hline Furs (dressed), fur clothing............. & 36 & 52,424 & 50,429 & 9.5 & (z) & \(\ldots\) & 40.1 & 44.8 & 5.6 \\
\hline Handbags. . . . . . . . . . . . . . & 17 & ( \({ }^{\text {( })}\) & 10,157 & 18.3 & \(\cdots\) & \(\ldots\) & 74.2 & 7.5 & \(\cdots\) \\
\hline Miliinery, milinery suppl & \({ }^{61}\) & 56,878 & 49,203 & 11.2 & \(\cdots\) & \(\cdots\) & 58.6 & 20.1 & 0.3 \\
\hline Shoes, other footwear.
Work clothing........ & \({ }^{30} 5\) & (D) & 34, \({ }^{\text {(D) }}\) ( \({ }^{\text {a }}\) & 2.9
16.1 & \(\ldots\) & 0.9 & 85.3
37.5 & 10.5
42.0 & 4.3 \\
\hline Dry goods, piece goods............................................ & 466 & 2,553,407 & 1,948,048 & 45.4 & \(\cdots\) & 2.0 & 12.3 & 37.2 & 4.1 \\
\hline Hostery ......................................................... & 77 & (D) & 192,033 & 5.8 & \(\cdots\) & \(\cdots\) & 37.4 & 55.7 & 1.1 \\
\hline Ury goods. & 75
316 & 324,250 & 209,568 & 46.5
50.4 & \(\ldots\) & 0.2
1.3 & 25.1
6.3 & 25.6
37.1 & 2.6
4.9 \\
\hline Frece eoods...... & 314 & & -1,456,4 & & & & & & \\
\hline Furniture, home furnishings....................................... & 249 & 200,8970 & 132,033 & 10.3 & 0.7 & 0.7 & 68.3 & 19.2 & 0.8 \\
\hline Fome furn & 91
158 & 72, 288 & 06,643
115,300 & 9.7
10.5 & 0.5
0.8 & (z) & 81.3
60.8 & 8.1
25.0 & 0.4 \\
\hline \multirow[b]{4}{*}{} & & & & & & & & & \\
\hline & 100 & 247,011 & 138,865 & 51.6 & \(\cdots\) & 0.7 & 8.0 & 34.4 & 5.4 \\
\hline & 73 & (D) & 118,327 & 55.2 & \(\ldots\) & 0.8 & 4.7 & 34.7 & 4.7 \\
\hline & 33 & (D) & 20,538 & 29.7 & ... & ... & 27.3 & 33.0 & 10.0 \\
\hline Farm produrts (riw materials) ..................................... & 130 & 358,259 & 307,356 & 40.5 & 0.1 & & 0.7 & 37.3 & 23.4 \\
\hline  & 14 & 54.404 & 34,072
07,43 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline  & 3 & 5,445 & 5,455 & 36.2 & O. & \(\cdots\) & 3.3 & 60.\% & b.6 \\
\hline \multirow[t]{2}{*}{} & 7 & 12,917 & 11,217 & 70.3 & \(\ldots\) & \(\ldots\) & & 13.0 & 10.7 \\
\hline & 22 & 37, 298 & 30,999 & 01.5 & ... & \(\ldots\) & 3 & 34.5 & 1.7 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Mecedlaneuua iredjble t'una prosucte \\
mitive
\end{tabular}} & 10 & (D) & 15,645 & 42.1 & ... & ... & ... & 56.0 & 2.9 \\
\hline & 79 & (D) & 76, 273 & 60.3 & 0.4 & 0.7 & 22.5 & 13.0 & 23.0 \\
\hline \multirow[t]{4}{*}{} & 223 & -28,108 & 213,728 & 52.0 & (z) & 6.3 & 5.6 & 27.3 & 8.1 \\
\hline & 10 & 77, \({ }^{\text {che }}\) (1) & 74,002 & 46.9 & (z) & 1.3 & 1.9 & 41.9 & 8.1 \\
\hline &  & & 23,287
125,89 & 13.5
16.2 & 0.4 & 0.5
10.8 & 43.3
0.5 & 37.0
15.9 & 5.3
8.7 \\
\hline & & & 115,839 & b4. 2 & & 10.8 & 0.5 & 15.9 & 8.7 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
 \\
Hardware \\
Flumbinte hestint piouds
\end{tabular}} & 10 & 76, 890 & 15, 5.77 & 29.2 & 0.1 & 0.5 & 15.8 & 49.2 & 0.3 \\
\hline & 5.5 & 36,197 & 31,040 & 30.4 & & 1.0 & 19.5 & 53.6 & 5.2 \\
\hline & 05 & 40,70 & 34,177 & 25.5 & 0.3 & 0.1 & 21.5 & 45.2 & 7.4 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Lumber, or fistragtin materispa. . \\
Lumber, milial c \% \\
ithe truction materials (exorept lumber)
\end{tabular}} & ps & 170, , 41 & 81,195 & 4.1 & \(\ldots\) & 0.1 & 0.1 & 40.8 & 0.8 \\
\hline & 43 & (II) & & 32.3 & \(\cdots\) & & 10.1 & 48.7 & 9.8 \\
\hline & 4. & (4) & \(\cdots 3\) & 14.5 & ... & 0.4 & 7.4 & 20.3 & 1.4 \\
\hline \multirow[t]{9}{*}{\begin{tabular}{l}
Mathivery, equitmert, supqlies. \\
ar mindiulint, mane ratil re \\
notruction machliners, Equipmert \\
 \\
Induatrid fivinhery, rquizment. \\
 \\

\end{tabular}} & 的似 & 3.0000 & \% 2 , 27 & 58.0 & (z) & 3.4 & 1.8 & 0.9 & 21.7 \\
\hline & 16 & 31, & 31, 06 & 4.4 & 0.1 & 0.3 & 2.7 & 30.0 & \(\therefore \square\) \\
\hline & 18 & Le,, 11 & -1,511 & 3 . 0 & 0.1 & 3.1 & 8.9 & 11.5 & 38.5 \\
\hline & 1.9 & & \(\cdots 208\) & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline & 10 & (11) & \%, & 4.7 & \(\ldots\) & \(\ldots\) & ... & 2.4 & 90.9 \\
\hline & 2.7 & - 05,245 & 182,328 & 5. & \(\ldots\) & \%. \({ }^{1}\) &  & 11.28 & 34.1 \\
\hline & \(1 \times 1\) & , 702 & 4,801 & 24.5 & \(\cdots\) & 0.7 & 4.4 & 51.9 & 13.5 \\
\hline & , & \(\cdots 1717\) & 23,394 & \({ }^{34}+0.9\) & \(\ldots\) & 12,6\% & 2.1 & 24.8
+3 & 16.7 \\
\hline & & & & & & & & & \\
\hline
\end{tabular}

\footnotetext{


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Tahle 4B WHOLESALE TRADE: 195-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH SMO,OOO inhabitants or more, by type of operation and kind of business - Conunued

Establishmencs, Sales, and Percentage Distribution of Sales


\footnotetext{


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Table 4 B WHOLESALE TRADE． \(1954-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE，BY TYPE OF OPERATION AND KIND OF BUSINESS－COntinued

Establishments，Sales，and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standard metropulio an area，type if speraticn，and kind ci businest} & \multicolumn{2}{|c|}{I．tal} & \multicolumn{7}{|c|}{Sales of establichments reporting class of customer} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Evtat.lish- \\
加以品 \\
（Number）
\end{tabular}} & \multirow[b]{2}{*}{Sales
\[
(\$ 1,000,
\]} & \multirow[b]{2}{*}{Tetal
\[
(\$ 2, \infty 00)
\]} & \multicolumn{6}{|c|}{Percentege distribution} \\
\hline & & & & \begin{tabular}{l}
－To \\
industrial， oomercial． detc．，users （Fercent）
\end{tabular} & \[
\begin{gathered}
\text { To } \\
\text { consuners } \\
\text { and } \\
\text { farmers } \\
\text { (Fercent? }
\end{gathered}
\] & \begin{tabular}{l}
Tis \\
Federal G．vermment \\
（Peruent
\end{tabular} & \[
\begin{aligned}
& \text { To } \\
& \text { retailers } \\
& \text { (Fercent) }
\end{aligned}
\] & To
wholesale
organiza－
tions
（Percent） & \begin{tabular}{l}
For export \\
（Percent）
\end{tabular} \\
\hline \multicolumn{10}{|l|}{Philanelphia－Contimued} \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & & & & & & & \\
\hline Iron，steel scrap dealers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 1200 & 50,479
60,241 & 41，922
55,326 & 81.3
52.2 & （1）
\((1)\) & （z） & \((2)\)
\((2)\) & 14.2
41.1 & 4.5
6.6 \\
\hline Other merchant wholesalers．．． & 542 & 258，655 & 184，359 & 31.5 & 1.8 & 1.3 & 51.4 & 12.4 & 1.6 \\
\hline Amusement，sporting goods distributors． & 67 & 33，819 & 30，349 & 11.1 & 2.0 & 2.1 & 74.8 & 9.8 & 0.2 \\
\hline Bock，magazine，дешspaper whole salers．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 45 & 13，595 & 11，881 & 9.0 & 2.3 & （z） & 85.5 & 3.2 & \\
\hline Coal whilesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 36 & 36，154 & 25，517 & 55.9 & （1） & 0.2 & 27.0 & 10.0 & 6.9 \\
\hline Farso supplies wholesaler & 4 & 51，026 & 28，068 & （v） & （v） & （v） & （v） & （v） & （v） \\
\hline Jewelry wholesalers．． & 101 & 27，619 & 23，939 & 5.5 & 5.2 & 4.2 & 61.2 & 23.3 & （2） \\
\hline Fetroleum products distributors． & 36 & 16，043 & 9，730 & （v） & （v） & （v） & （v） & （v） & （v） \\
\hline Gift，art goods，greetine card uholesale & 33 & 5，768 & 4，851 & 5.0 & 0.5 & \(\cdots\) & 93.2 & 1.1 & 0.1 \\
\hline Flower，bulb，plant wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 31 & 5，230 & 4,761
45,263 & 2.9 & （iv） & （iv） & \({ }_{\text {（v）}} 91.2\) & （v） & （v）\({ }^{1}\) \\
\hline \multicolumn{10}{|l|}{\multirow[b]{2}{*}{Manufacturers＇saies branches，sales offices：}} \\
\hline & & & & & & & & & \\
\hline Food and kindred products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 79 & 519，050 & & & Notamaly & ed by class & of customer & & \\
\hline Textile mill products．．．．．．． & 22 & 47，846 & 41，154 & 60.3 & （2） & 0.7 & \({ }^{8.6}{ }^{\text {a }}\) & 25.9 & 4.5 \\
\hline Apparel and related products． & 7 & 21，205 & 21，205 & \(\cdots\) & \(\cdots\) & 2.9 & 95.0 & 1.7 & 0.4 \\
\hline Furniture and fixtures．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 14. & 12，746 & 11，047 & 59.4 & 0.1 & 0.6 & 37.9 & 1.9 & 0.1 \\
\hline Paper and allied products．．． & 16 & 34，173 & 32，173 & 52.6 & & 0.1 & 1.3 & 46.0 & （z） \\
\hline Chemicals and silled products & 77 & 395，729 & 321，275 & 64.2 & （2） & 0.8 & 19.1 & 13.9 & 2.0 \\
\hline Rubber froducts．．．．．．．． & 25 & 61，964 & 61，104 & 17.2 & \(\cdots\) & 0.9 & 53.7 & 27.8 & 0.4 \\
\hline Lesther and leather products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 6 & （D） & （D） & 64.3 & ．．． & \(\ldots\) & 20.4 & 8.3 & 7.0 \\
\hline Stone，clay，and class products & 41 & 154，279 & 138，471 & 65.2
8.5 & 0.4 & 1.3 & 7.0
0.3 & 25.7 & 0.4
0.3 \\
\hline Primary metal products．．．．．．．． & 55
48 & （D）
127,078 & 477,849
120,282 & 81.5
67.9 & \begin{tabular}{l}
（2） \\
1.2 \\
\hline
\end{tabular} & 1.6
1.9 & 0.3
3.3 & 16.2
24.2 & 0.3
1.5 \\
\hline Fabricsted metai products．．．．． & 48
141 & 127,078
284,140 & 120,282
279,661 & 67.9
42.3 & 1.2
0.1 & 3.1 & 3.3
8.0 & 24.2
41.2 & 1.5
5.4 \\
\hline Electrical machinery．．．． & 62 & 287，863 & 287，845 & 50.4 & 0.1 & 14.2 & 3.8 & 22.3 & 0.2 \\
\hline Transportation equipment．．． & 28 & \({ }^{(D)}\) & 307，105 & 4.5 & 0.3 & 0.5 & 91.7 & 3.0 & （D） \\
\hline Instruments and related products．．．．．．．．．．．．．． & 35 & 61，241 & 60，629 & 84.3 & 0.3 & \({ }^{1.3}\) & 7.0 & 5.9 & 1.2 \\
\hline other manufacturets＇products＊．．．．．．．．．．．．．．．． & 75 & 190，245 & & & Not analy & aed by class & of custoner & & \\
\hline \multicolumn{10}{|l|}{} \\
\hline Groceries，confectionery，meats．．．．．．．． & 93 & 204，248 & 187，381 & 22.7 & \(\cdots\) & ， & 14.1 & 63.3 & \(\ldots\) \\
\hline Groceries（combination of food lines）． & 5 & 12，010 & 10，362 & 30.1 & \(\ldots\) & ． & & 69.9 & ．． \\
\hline Canned foods．．．．．．．． & 32 & 55，200 & 51，700 & 10.0 & \(\ldots\) & ior & 12.1 & 77.8 & （0） \\
\hline cuffee，tea，spices．
Confectionery．．．．． & 3
5 & 5，171 & 5，112 & 54．8 & （D） & （D） & 10.2 & （D） & （D） \\
\hline Flour．．．．．．．．． & 4 & （0） & （D） & 22.3 & \(\cdots\) & \(\cdots\) & 10.2 & 77.7 & ：\(:\) \\
\hline Meats，provistons（except carned）． & 7 & 23，587 & 23，587 & 12.6 & ．． & ． & 1.5 & 85.9 & ．．． \\
\hline Sugar．． & 10 & 57，331 & 56，316 & 45.3 & \(\ldots\) & ． & 13.0 & 41.6 & \(\ldots\) \\
\hline Miscellaneous grocery products． & 27 & 4，558 & 33，883 & 5.5 & ．．． & & 32.7 & 61.9 & ．．． \\
\hline Farm producta（edible）．． & 72 & 130，781 & 123，617 & 2.6 & （z） & 1.0 & 38.0 & 58.4 & \(\cdots\) \\
\hline Dairy，poultry products． & 12 & 55，969 & 52，579 & 0.9 & ．．． & 2.4 & 46.7 & 50.1 & \(\ldots\) \\
\hline Frults，vegetabies．．．．． & 60 & 74，812 & 71，038 & 3.9 & ．．． & （2） & 31.5 & 64.5 & ．．． \\
\hline Drugs，chemicals，paints， & 19 & 15，800 & 12，024 & 47.1 & \(\cdots\) & ， & 4.9 & 47.2 & 0.9 \\
\hline Drugs，proprietarles，tuiletries & 6 & （D） & 5，013 & 27.4 & \(\cdots\) & \(\ldots\) & 2.7 & 69.9 & \(\ldots\) \\
\hline Chemicals，explosives．．．．．．．．．．． & 9 & 8，027 & 6，497 & 59.7 & （V） & \(\cdots\) & 6．9 & 33.4 & \\
\hline Fairts，varn1shes，lacquers，enamels． & 4 & （0） & 514 & （v） & （V） & （v） & （v） & （v） & （V） \\
\hline Apparel（including footwear）．．．． & 11 & （D） & 6，665 & & & & 74.0 & 26.0 & \\
\hline Clathing，furnishings（men＇s，women＇s） & 2 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Men＇s，boys＇clothing，furnishings．．．． & 2 & （D） & （D） & （D） & （D） & （D） & （D） & （0） & （D） \\
\hline Women＇s，children＇s clothine，accessorles & 3 & 1，300 & 1，300 & \(\cdots\) & \(\cdots\) & \(\cdots\) & 100.0 & \(\cdots\) & \\
\hline Furs（dressed），fur clothlng．．．．．．．． & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & ． \\
\hline Handbags．．．．． 3 ． ．．．．． ． & \(\cdots\) & \(\ldots\) & ．．． & \(\ldots\) & \(\cdots\) & \(\ldots\) & & \(\cdots\) & \(\cdots\) \\
\hline Millinery，milisnery supplies．．． & \(\cdots\) & & （D） & \(\ldots\) & \(\cdots\) & \(\ldots\) & 100.0 & \(\cdots\) & \(\ldots\) \\
\hline Shoes，fher footwesr．．．．．．．．
Work clothing．．．．．．．．．．．．．．．．． & 3 & （0） & （D） & （D） & （ \({ }^{\text {d }}\) & （ \({ }^{\text {d }}\) & （0） & （ 0 ） & （ \({ }^{\text {d }}\) ） \\
\hline Dry goods，plece gouds．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & & & & 21.9 & 20.8 & \\
\hline Hoslerj ，．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(?\) & （D） & & （D） & （D） & （0） & （D） & （D） & （D） \\
\hline try grods．．．．．．．． & 5 & （D） & （D） & 28.1 & ．．． & & 4.9 & 22.2 & \\
\hline Plece goods．．．．．．． & 15 & （D） & 28，645 & 89.0 & ．．． & D． 8 & 9.1 & 20.1 & 1.0 \\
\hline Furniture，home furni shinge & 28 & 1n，413 & 14，623 & 1.9 & 1.5 & \(\ldots\) & 57.7 & 38.8 & 0.2 \\
\hline Furniture．．．．．．．． & 16 & （D） & 6，651 & 4.3 & 0.2 & \(\cdots\) & 82.0 & 13.5
59.8 & \\
\hline Home furnishings．．．．．． & 12 & （D） & 7，772 & \(\cdots\) & 2.5 & ．．． & 37.3 & 59.8 & 0.3 \\
\hline Paper，allited products．． & 14 & 10，690 & 8，902 & 26.1 & \(\ldots\) & \(\ldots\) & 9.2 & 64.7 & ．．． \\
\hline Paper．．．．．．．．．．．．．．． & 11 & （D） & （D） & 21.0 & \(\ldots\) & ．． & 0.8 & 78.2 & \(\ldots\) \\
\hline Stationery．ofrice supplies． & 3 & （D） & （D） & 39.0 & \(\ldots\) & \(\ldots\) & 30.6 & 30.4 & \(\ldots\) \\
\hline Farm products（raw materials）． & 28. & 48，025 & 45，820 & 61． 5 & 0.7 & 4.6 & 1.9 & 26.7 & \\
\hline Cottua． & \({ }_{3}^{2}\) & & （D） & （D） & （D） & （D） & （0） & （D） & （D） \\
\hline Gradn．．．．．．．．．．．．． & 4 & & （0） & 99.6 & & \(\ldots\) & & & 0.4 \\
\hline Livest ekt．．．．．．．．．． & 8 & 11，912 & 11，711 & 48.6 & 2.7 & \(\ldots\) & 0.5 & 48.2 & \(\cdots\) \\
\hline Tobastu（leaf）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & & \(\ldots\) & \(\ldots\) & \(\cdots\) & & \(\ldots\) \\
\hline Wuat mohalr．．．．．．．．．． & \({ }^{8}\) & \[
\begin{gathered}
15,574 \\
\text { (D) }
\end{gathered}
\] & \({ }_{\text {14，}}^{\text {（D）}}\)（D） & \[
\begin{array}{r}
72.6 \\
82.3
\end{array}
\] & \(\cdots\) & \(\ldots\) & \(\cdots\) & 27.4
0.5 & \(\cdots\) \\
\hline Mascellanema inulible farm products & & & & & & & & & \\
\hline Aut metive．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\therefore 1\) & l2， 9 （t） & 12，492 & 28.3 & \(\ldots\) & \(\therefore 9\) & 34.1 & 52.4 & 0.4 \\
\hline  & 83 & \(84,78 i\) & 73，05． & 1．5．t． & \(\cdots\) & （1， 2 & 0.4 & 27.0 & 0.1 \\
\hline  & 4. & & & 51．\％ & \(\ldots\) & 2.5 & 0.6 & 45.3 & 0.1 \\
\hline  & \(\therefore\) & （D） & （D） & （b） & （D） & （0） & （D） & （D） & （D） \\
\hline  & 35 & \(44^{2}, 1,44^{4}\) & 38，967 & 78.1 & \(\cdots\) & 10.7 & 0.1 & 11.0 & ． \\
\hline
\end{tabular}

\footnotetext{

}


Table 4B WHOLESALE TRADE. 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales


Table 4 B WHOLESALE TRADE 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 5OO,OOO inhabitants or more, by type of operation and kind of business - Continued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standard metropcilitan area, type of operation, and kind of business} & \multicolumn{2}{|l|}{Tital} & \multicolumn{7}{|c|}{Sales of establishments reporting class of customer} \\
\hline & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Establish- } \\
& \text { ments }
\end{aligned}
\]} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{Total} & \multicolumn{6}{|c|}{Percentage distritution} \\
\hline & & & & industrial, commercial, etc., users (Percent) & \[
\begin{gathered}
\text { To } \\
\text { consumers } \\
\text { and } \\
\text { farmers' } \\
\text { (Percent) }
\end{gathered}
\] & \begin{tabular}{l}
To
Federal Govermment \\
(Percent)
\end{tabular} & \begin{tabular}{l}
\[
\begin{gathered}
\text { To } \\
\text { retailers }
\end{gathered}
\] \\
(Percent)
\end{tabular} & \[
\begin{aligned}
& \text { To } \\
& \text { wholesale } \\
& \text { organize- } \\
& \text { tions } \\
& \text { (Percent) }
\end{aligned}
\] & \begin{tabular}{l}
For export \\
(Percent)
\end{tabular} \\
\hline \multicolumn{10}{|l|}{PITTSBURGH-Contiaued} \\
\hline \multicolumn{10}{|l|}{Nerchant wholesalers-Continued} \\
\hline Lumber, construction materials distributors. & 1.1 & 124,665 & 91,786 & 29.4 & \({ }^{2} 14.0\) & 1.1 & 34.5 & 20.9 & \\
\hline Lumber, millwork wholesglers..........
Construction materials distributors.... & 59
82 & 64,761
59,904 & 55,301
36,485 & 34.7 & \({ }^{27}(\mathrm{v})\) & 1.7
(v) & 47.3 & (v) \({ }^{\text {(V) }}\) & (v) \\
\hline \multirow[t]{2}{*}{Machinery, equipment, supplies distributors......................} & 374 & 160,706 & & & \({ }^{(3)}\) & & 14.8 & & (v) \\
\hline & \(\begin{array}{r}22 \\ 39 \\ \hline\end{array}\) & 7,407
7,958 & 1,714
5,907 & (V)
36.8 & ( \({ }^{(3)}\) & (V) & (v)
35.4 & (v)
16.3 & (v) \\
\hline Cummerclal machines, equipment distributors.
Construction mackinery, equipment dealers.. & 39
28 & 7,958
25,166 & 5,907
22,898 & 36.8
96.5 & (3) & 11.5
0.1 & 35.4 & 16.3
2.6 & 0.3 \\
\hline Farm-garden machinery, equipment wholegalers & 28
9 & - 4,885 & 4,759 & 10.4 & (3) & 0.1 & 89.1 & , & 0.1 \\
\hline Industrial machinery, equippent distributors. & 67 & 31,273 & 26,346 & 81.3 & (3) & 0.6
0.7 & 9.0
9.9 & 77.3 & 1.8
1.1 \\
\hline Industrial materigls, supplies distributors. & 87 & 48,051
14,249 & 42,141
12,564 & 71.1
69.8 & (3) & 0.7
2.8 & 9.9
25.1 & 17.2
0.4 & 1.1
2.0 \\
\hline Professional equipment, supplies distributors............................. Service establ1shment supply bouses......................................... & 35
82 & 14,249
16,106 & -12,564 & 69.8
77.6 & (3) & 2.8
0.2 & 25.1
18.9 & 3.4 & (2) \\
\hline Transportation equipment distributors............................. & 5 & 5,611 & 1,294 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Metals, metalwork (except scrap) distributors..................... & 62 & 71,262 & 62,008 & 74.0 & \(\left(\begin{array}{l}3 \\ 3 \\ 3\end{array}\right)\) & 0.3 & 12.8 & 12.6 & 0.3 \\
\hline \multirow[b]{2}{*}{Nonferrous metals distributors........................................} & 52 & 47,941 & 40,383
21,625 & 63.5
93.7 & \({ }_{(3)}^{(3)}\) & (Z) & 17.4
4.3 & 18.5
1.7 & 0.2
0.3 \\
\hline & 10 & 23,321 & 21,625 & & \({ }^{(3)}\) & (z) & 4.3 & & 0.3 \\
\hline Scrap, waste materials dealers...................................... & 135 & 78,491 & 08,672 & 79.9 & (3) & 0.5 & (4) & 19.0 & 0.6 \\
\hline  & 88
47 & 53,008
25,483 & 44,435
24,237 & 79.0
81.7 & (3) & 0.6
0.2 & (4) & 20.4
16.6 & 0.1
1.4 \\
\hline Other merchant wholesalers..... & 181 & 82,501 & 69,120 & 23.1 & 1.5 & 0.1 & 60.3 & 14.6 & 0.5 \\
\hline Amusement, sporting goods distributors. & \(\begin{array}{r}30 \\ 3 \\ \hline 18\end{array}\) & 12,133
5,460 & 11,673
4,682 & 4.4 & 3.1
5.5 & 0.2 & 66.7
87.3 & 25.4 & 0.1
0.2 \\
\hline Book, magazine, newspaper wholesalers.
Coal wholesalers................... & 18
19 & - 21,660 & 4,682
18,239 & \begin{tabular}{|c}
7.1 \\
50.9
\end{tabular} & (3) & 0.1 & 40.3 & \(\cdots\) & 0.1 \\
\hline Farra supplies wbolesale r & 8 & 7,638 & 7,255 & 25.1 & (2) & (z) & 71.6 & 3.3 & \(\ldots\) \\
\hline Jewelry wholesazers..... & 38 & 10,765 & 8,324 & 9.3 & 2.5 & 0.2 & \$4.6 & 3.5 & (iv) \\
\hline Petrolevir products distributars.. & 15
9 & 6,212
2,010 & 2,266
2,010 & (V)
30.2 & (V) & (v) & 27.6 & 4.1 .6 & (v) \\
\hline Gift, art goods, greeting card wholesaler
Flower, bulb, plant wholesalers........ & 9 & 2,010 3 3,544 & 2,010
3,261 & 30.2
0.3 & 0.5
0.2 & \(\cdots\) & 27.3
94.3 & 41.6
5.2 & \\
\hline Miscelianeous products merchant wholesalers. & 35 & 13,0¢8 & 11,410 & 13.4 & 2.0 & (z) & 50.7 & 28.0 & \\
\hline Manufacturers' sales branches, sales offices: & & & & \multicolumn{6}{|c|}{\multirow[t]{2}{*}{Not analyzed by class of customer}} \\
\hline Food and kindred products......................................... & 57 & 227,603 & & & & & & & \\
\hline Textile mill productr............................................... & 7 & 10,997 & 10,997 & 22.8 & & & 40.8 & 33.6 & \(\ldots\) \\
\hline \begin{tabular}{l}
Apparel and related products. \\
Furniture and fixtures..
\end{tabular} & 10 & 5,289 & 5,030 & 48.1 & 0.7 &  & 49.9 & \(\ldots\) & 0.1 \\
\hline & 5 & 6,400 & 6,406 & 4.4 & & \(\ldots\) & 0.1 & 55.5 & \\
\hline Chemicals and allited products. & 51 & 110,221 & 105,770 & 55.6 & 0.5 & 0.9 & 24.3 & 18.2 & (2) \\
\hline Rubber products............. & 14 & 35,434 & 35,434 & 13.2 & \(\cdots\) & 0.2 & 60.0 & 26.6 & \\
\hline Leather and leather products........................................ & \(\cdots\) & & & ... & & & & . \(\cdot\) & \\
\hline Stone, clay, and glass products.................................... & 32 & 82,819 & 74, 158 & 69.7 & 1.0 & 1.0 & 11.1 & 17.3 & 0.3 \\
\hline Primary retal products........................................... & 44
29 & 641,388
110,782 & 617,024
107,966 & 83.2
76.5 & & 4.2 & 3.1 & 12.3 & 0.2 \\
\hline  & 29
93 & 1118,7820 & 107,966
102,287 & 76.5
66.9 & \(\ldots\) & 7.7
1.0 & 13.6 & 17.7 & 0.6 \\
\hline Electrical machinery.... & 4 & 127,518 & 127,389 & 72.7 & (z) & 0.6 & 6.3 & 20.3 & (2) \\
\hline Transportation equipment......................................... & 23 & 186,642 & 185,849
24,181 & 5.5
69.9 & 0.2
1.1 & 0.4
18.6 & 90.8
2.2 & 3.1
0.0 & 2.3 \\
\hline  & 25
37 & 24,285
104,830 & 24,181 & 69.9 & Not ensl & \({ }_{\text {ced }} \begin{aligned} & 18.6 \\ & \text { class }\end{aligned}\) & of customer & 0.0 & 2.3 \\
\hline Merchandise agents, brokers:
Groceries, confectionery, & 43 & 76,964 & 71,806 & 14.9 & (2) & 5.5 & 25.2 & 54.3 & \(\ldots\) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Farm products (edible). \\
Dairy, poultry products. \\
Frusts, vegetables.
\end{tabular}} & \multirow[t]{3}{*}{17
2
15} & \multirow[t]{3}{*}{\[
\begin{array}{r}
37,798 \\
\text { (D) } \\
\text { (D) }
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
33,1,43 \\
\text { (D) } \\
\text { (D) }
\end{array}
\]} & \multirow[t]{3}{*}{0.2
(0)
0.3} & \multirow[t]{2}{*}{( \({ }^{\text {D }}\) )} & \multirow[t]{2}{*}{(00)} & \multirow[t]{3}{*}{\[
\begin{gathered}
11.8 \\
\text { (D) } \\
13.0
\end{gathered}
\]} & \multirow[t]{3}{*}{88.0
(0)
\(86-7\)} & \multirow[t]{3}{*}{(0)} \\
\hline & & & & & & & & & \\
\hline & & & & & .. & ... & & & \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
trugs, chemicals, palats. \\
Apparel (includiog footwear) \\
Ury gouds, piece goods. \\
Furniture, home furnishines. \\
Fsper, allied products..
\end{tabular}} & \multirow[t]{2}{*}{7} & \multirow[t]{2}{*}{\begin{tabular}{l}
6,309 \\
3,098 \\
\hline
\end{tabular}} & 6,128 & \multirow[t]{2}{*}{\begin{tabular}{c}
57.8 \\
\(\cdots .\). \\
\hline.
\end{tabular}} & \multirow[t]{2}{*}{\(\ldots\)} & \multirow[t]{2}{*}{\(\ldots\)} & & 28.7 & \multirow[t]{2}{*}{0.} \\
\hline & & & ,302 & & & & 100.0 & \(\ldots\) & \\
\hline & \(\cdots\) & \multirow[t]{2}{*}{\[
\left(\begin{array}{l}
(0) \\
(D)
\end{array}\right.
\]} & (D) & \(\cdots\) & \(\ldots\) & ... & 90 & 4.0 & \\
\hline & 3 & & (D) & ( \({ }^{\text {b }}\) & (0) & (o) & (D) & (D) & (ï) \\
\hline \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{10
1
1} & \multirow[t]{3}{*}{\[
\left.\begin{array}{r}
18,955 \\
\text { (1) } \\
\text { (0) }
\end{array} \right\rvert\,
\]} & \multirow[t]{2}{*}{18, 955} & \multirow[t]{3}{*}{\[
\begin{aligned}
& \text { 5b. } 1 \\
& \text { (a) } \\
& \text { (D) }
\end{aligned}
\]} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 12.6 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
\]} & \multirow[t]{3}{*}{\[
\begin{aligned}
& \ddot{( }) \\
& (D)
\end{aligned}
\]} & \multirow[t]{3}{*}{\[
\begin{gathered}
2.2 \\
(\mathrm{D}) \\
(\mathrm{D})
\end{gathered}
\]} & \multirow[t]{3}{*}{27.1)} & \\
\hline & & & & & & & & & \multirow[t]{2}{*}{(D)} \\
\hline Cutturı...................................................................... & 2 & & (D) & & & & & & \\
\hline Hldes, ekine, raw furs., & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{\(16,4.205\)} & 1t, 825 & 50.6 & 14.2 & \multirow[t]{2}{*}{\(\ldots\)} & 2.5 & \multirow[t]{2}{*}{32.7} & \multirow[t]{2}{*}{\(\ldots\)} \\
\hline Livestuck......... & & & 14, 8.6 & 50.6 & 14. \(\quad\). & & 2.5 & & \\
\hline  & \multirow[t]{2}{*}{\(\ldots\)} & \(\ldots\) & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\(\cdots\)}} & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{\(\cdots\)} & & \(\ldots\) \\
\hline  & & \(\ldots\) & & & & & & \(\ldots\) & \(\ldots\) \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
Aut in tive. \\
Electrical-electrunic apparatus, equipnent, sppllanc-s................ \\
Hardayre, plumbine, heatine gond: \\
Lumber, construction materlalo. \\
Mashintery, equipment, suppiles. \\
Wh1, metwluork (eacept scruf) \\
ther merchandize apente, brokers.
\end{tabular}} & 4 & 1,877 & 1, 217 & & \multicolumn{2}{|r|}{\(\cdots\)} & & & \multirow[t]{2}{*}{56.1} \\
\hline & \multirow[b]{2}{*}{14} & 25,552 & \multirow[t]{2}{*}{21,600} & \multirow[t]{2}{*}{53.5
33.8} & \(\ldots\) & \[
\begin{aligned}
& 1.7 \\
& 0.3
\end{aligned}
\] & \[
4.0
\] & \multirow[t]{2}{*}{\[
\begin{aligned}
& 40.7 \\
& .77 .8
\end{aligned}
\]} & \\
\hline & & 13, \({ }^{13}\) & & & \multirow[b]{2}{*}{\[
\begin{aligned}
& 0.1 \\
& (7)
\end{aligned}
\]} & (z) \({ }^{0}\) & 8.1
25.5 & & \(\ldots\) \\
\hline & \multirow[t]{2}{*}{\[
\begin{aligned}
& 17 \\
& 4.7
\end{aligned}
\]} & 13, 0 , & 1.408 & 51. & & (i:) & 25.5 & 2.5 & 1.0 \\
\hline & & -2, 0.10 & \multirow[t]{2}{*}{\[
\begin{aligned}
& 14,143 \\
& 20,558
\end{aligned}
\]} & 970 & & \multirow[t]{2}{*}{0.2} & \%.7 & \multirow[t]{2}{*}{\[
\begin{array}{r}
2.7 \\
20.8
\end{array}
\]} & \multirow[b]{2}{*}{8.3} \\
\hline & \[
\begin{gathered}
20 \\
40
\end{gathered}
\] & 34, 3 , 31 & & 60. 0 &  & & 9.7 & & \\
\hline sembter- it ramp pruducts. & 19 & 47,497 & - 5, & & \multicolumn{2}{|l|}{3., 1} & 4.6 & 10.1 & \\
\hline
\end{tabular}

Table 4B WHOLESALE TRADE 19ヶ九－SALES BY CLASS OF CUSTOMER－STANDARD METROPOLITAN AREAS WITH SOO，（OOO INHARITANTS OR MORE，BY TYPE OF OPERATION AND KIND OF BUSINESS－Continucd

Estahlishments，Sales，and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standard metropolitan ares，type of operation，and kind up burine：．} & \multicolumn{2}{|c|}{Tutal} & \multicolumn{7}{|c|}{Sukes of enturliabments repurting ulass of nustumer} \\
\hline & & & & & & Fercentare & distribution & & \\
\hline & \[
\begin{gathered}
\text { Establish- } \\
\text { ments } \\
\text { (Humber) }
\end{gathered}
\] & Sales
\((\$ 1,000)\) & Tutal
\((\$ \$ 1,000)\) & \begin{tabular}{l}
It \\
industrial． ammercial． せte．，u\＆゙「5 \\
（Percent
\end{tabular} & \begin{tabular}{l}
Tu \\
cr1sumar \\
and \\
farmers \({ }^{2}\) \\
（Percunt）
\end{tabular} & \begin{tabular}{l}
\(T i\) \\
Fuderul \\
Givernmern \\
（Percen：）
\end{tabular} & \[
\begin{aligned}
& \text { Th } \\
& \text { requilers } \\
& \text { (Terirat. }
\end{aligned}
\] & \begin{tabular}{l}
To \\
whucesale \\
rganizo－ \\
tions \\
（Percent
\end{tabular} & \begin{tabular}{l}
For expart \\
（Fereent）
\end{tabular} \\
\hline PORTLAND UREGON & & & & & & & & & \\
\hline \multicolumn{10}{|l|}{Merchant wholesalers：} \\
\hline Grocery，confectionery，mest wholesslers， & ¢ & 77． 352 & 72.025 & 12.5 & 0.2 & 0.4 & 79．5 & 8．4 & 2.5 \\
\hline  & 10 & 36,817
\(3,1.30\) & 46,817
1,977 & 4.2 & & （v） & （4）． 1 & （v） & （v） \\
\hline Confectionery wholesulers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 10
7 & \(3,1,30\)
2,754 & 1,977
2,754 & \begin{tabular}{|c|}
（V） \\
35.7
\end{tabular} & （V）
1.5 & （v） & （V）
54.8 & （v） & （v） \\
\hline Mest，meat products wholesalers． & 14 & 9，180 & 7.080 & 51.1 & 1.2 & & 41.0 & 4.3 & 1．＇， \\
\hline Specialty－line grocery wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 45 & 15，471 & 13，397 & 17.5 & 0.1 & ． 2 & 59.2 & 21．＊ & 11.5 \\
\hline Farll pruducts（edible）distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 42 & 26,369 & 20，639 & 2.7 & & 0.4 & 58.9 & 81.1 & 1.4 \\
\hline Pouitry，poultry products distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 38 & \(\therefore 155\) & 2．119 & 21.7 & & 0.7 & 40.9 & 27.6 & 3.1 \\
\hline Fresh rruit，vegetable wholesalers．．．． & 34 & －4，214 & 18，520 & 0.5 & \(\cdots\) & 0.3 & 10.9 & 37.1 & 1.2 \\
\hline Beer，wine，alstilled spirits wholesalers & 29 & 12，584 & 11，627 & & 2.9 & \(\ldots\) & 93.9 & 3.2 & \\
\hline Beer，ale aistributors．．．．． & 21
8 & （D） & 8,237
3,190 & \(\cdots\) & 0.5
9.2 & \(\cdots\) & 70.0
88.5 & 3.5
2.3 & \(\cdots\) \\
\hline wine，distilled spirits & & & & \(\cdots\) & & & & 2.3 & \\
\hline Tobaceo distributor & 13 & 12，935 & 12，035 & 1.3 & 0.5 & \(\ldots\) & 45.5 & 2.6 & \(\ldots\) \\
\hline Drugs，chemicals，allied products wholesal & 40 & 30，416 & 25，559 & 29.0 & 0.6 & 0.3 & 0.2 & 8.0 & \\
\hline General－line drug wholesalers．．．． & 4 & 2t， 237 & （D） & 3.2 & 0.3 & 0.1 & 96.4 & （2） & \\
\hline Specialty－1ine drub，tolletries ubolesalers & 14 & 4，308 & 3，885 & 4.1 & \(\ldots\) & 0.1 & 75.8 & 20.0 & ． \\
\hline Industrial cbemicals，explosives distributors．
Paint，varnisb wholesalera．．．．．．．．．．．．．．．．．． & 13 & 8，502 & 8，\({ }_{(\mathrm{D})}\) &  & （iv） & （v）\({ }^{\text {（v）}}\) & 2.9 & 13.7 & ， \\
\hline Dry goods，spparel wholesqlers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 23 & （D） & 7，509 & 7.7 & 0.2 & 0.2 & 91.9 & 0.1 & \(\cdots\) \\
\hline Clothing，furnishings，footwear wholesalers．．．．．．．．．．．．．．．．．．．．．． & 26 & （D） & 3，364 & 3.6 & （ri） & 0.1 & 96.3 & 0.1 & \\
\hline General－2ine dry goods wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & （D） & （1） & （D） & （D） & （0） & （D） & （v） & （D） \\
\hline Flece goods converters．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & ．．． & ， & ．．． & ， & ．．． & （V） & \\
\hline Furniture，home furnishings wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 31 & 22，127 & 18， 489 & 25.4 & 0.1 & 1.0 & 69.8 & 2.8 & \\
\hline Furniture（bousehold，office）wholesalers．．．．．．．．．．．．．．．．．．．．．．．．． & 13 & & 5，334 & （v） & （v） & （v） & （v） & （v） & v） \\
\hline Eome furnishings，floor coverings wholesalers．．．．．．．．．．．．．．．．．．．． & 18 & （D） & 13，155 & 4.7 & & 1.3 & 90.1 & 3.9 & \\
\hline \multirow[t]{2}{*}{Paper，allied products vholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．} & 27 & 18，558 & 17，529 & 75.6 & 0.2 & 1.3 & 20.4 & 2.4 & \\
\hline & 14 & 15，805 & 15，607 & 75.3 & 0.2 & 1.3 & 20.5 & 2.7 & \\
\hline Coarse paper and products wholesalers．
Printing and fine paper distributors． & 6 & （D） & 1，590 & 86.5 & 0.1 & 1.8 & 11.2 & 0.5 & \\
\hline \multirow[t]{2}{*}{Stallpaper wbolesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．} & 7 & （D） & （D） & （v） & （V） & （v） & （V） & （v） & （v） \\
\hline & & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Farm products（ras materisls）merchants．．．．．．．．．．．．．．．．．．．．．．． & 16 & 172，882 & 171，940 & 18.9 & \(\ldots\) & 0.7 & 0.4 & 35.2 & 46.8 \\
\hline \multirow[t]{2}{*}{} & 122 & 40，951 & 33，520 & 30.9 & 1.9 & 0.6 & \({ }^{2} 38.0\) & 28．t， & ． 1 \\
\hline & 14 & 8，429 & 4，323 & （v） & （v） & （v） & （v） & （v） & （v） \\
\hline \begin{tabular}{l}
Motor vehicle distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Automotive equipment，tire－tube wbolesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
\end{tabular} & 108 & 32，522 & 29，203 & 21.3 & 2.1 & 0.7 & \({ }^{3} 4.0\) & 32.8 & 0.1 \\
\hline Electrical，electronics，appliance distributors．．．．．．．．．．．．．．．．．．．．． & 58 & 68，228 & 53，172 & 21.3 & 0.7 & 2.0 & \(\stackrel{5}{5} 5\) & 8.9 & 2.0 \\
\hline \multirow[t]{2}{*}{Electrical apparatus，supplies distributors
Electrical appliance，
radio，} & 26 & 35，149 & 32，257 & 34.0 & 0.2 & 3.3 & 545.0 & 14.1 & 3.3 \\
\hline & 27 & 30，722 & 18，558 & （v） & （v） & （v） & （v） & （v） & （v） \\
\hline Electronic parts．equipment distributors． & 5 & 2，357 & 2，357 & 6.3 & & 0.4 & 691.0 & 2.3 & \\
\hline Hardware，plumbing－heating goods wholesalers．．．．．．．．．．．．．．．．．．．．．．．．． & 46 & 47，319 & －4，451 & 29.0 & 0.2 & 0.3 & 65.0 & 5.4 & 0.1 \\
\hline \multirow[t]{2}{*}{} & 21 & 26，733 & 26，1．23 & 24.3 & 0.2 & 0.2 & 74.7 & 0.6 & 0.1 \\
\hline & 25 & 20，586 & 18，328 & 35.7 & 0.2 & 0.6 & 57.1 & 12.3 & \\
\hline \multirow[t]{2}{*}{Lumber，construction materlais distributors ．．．．．．．．．．．．．．．．．．．．．．．．．
Iumber，millwork wbolesalers．．．．．．．．．．．．．．．．．．．．．．．．} & & 258，975 & & & & 0.9 & 27.0 & 52.3 & 4.5 \\
\hline & 106 & 238，383 & 224，478 & 15.2 & 71.3 & 1.0 & 27.0 & 55.7 & 4.8 \\
\hline  & 42 & 20，592 & 17，905 & ， & 758.0 & 0.5 & 26.6 & 9.7 & 1.0 \\
\hline Machinery，equipment，suppises distributors．．．．．．．．．．．．．．．．．．．．．．． & 24.2 & 200，026 & 83， 884 & 1.8 .8 & \({ }^{8}\)（v） & 0.7 & 19.4 & 8.8 & 1.9 \\
\hline Air conditioning，commercial refrigeration equipment distributors & 13 & 2，925 & 1，341 & （v） & & （v） & （v） & （v） & （v） \\
\hline \multirow[t]{2}{*}{} & 25 & 7，065 & 5，451 & 86.1 & & 0.3 & 8.9 & 4.4 & 0.3 \\
\hline & 25 & 24，177 & 24，268 & 84.4 & （8）\({ }_{8}\) & 0.6 & 0.9 & 9.8 & 4.2 \\
\hline Fint－garden machinery，equipment wholersulers．．．．．．．．．．．．．．．．．．．．．．．．．． & 20 & 10，911 & 10，429 & 7.3 & & 0.1 & 89.9
5.8 & 2.2 & 0.5 \\
\hline Industrial machinery，equipment distributors ．．．．．．．．．．．．．．．．．．．．． & 49 & 13，899 & 17，573 & 75.0 & 8） & 2.1
1.0 & 5.8
12.4 & 13.0 & 2.0
1.9 \\
\hline Industrial materials，supplies distributors． & 18 & － 0,508 & 5，879 & 8 c .4 & （8） & 0.6 & 16.4 & 0.6 & \(\ldots\) \\
\hline Professional equiprent，supplies distributo & 35 & 7，751 & 6， 4 ？\({ }^{\text {\％}}\) & the & （8） & 1.7 & 29.5 & 4.3 & \(\ldots\) \\
\hline Transportation equspment dictributors & & 3，110 & 2，21 & 83.6 & \(\left.{ }^{8}\right)\) & 0.2 & 12.5 & 3.0 & \\
\hline Metals，metaluork（except scras）distributors
Iron， & 37 & 21， 350 & 21，237 & 68.0 & \({ }^{(8)} 8\) & 0.9 & 11.6 & 15.6 & 3.1 \\
\hline \multirow[t]{2}{*}{Iron，steel and products distributors．
Nonferrous metals distributors．．．．．．．} & 24 & 17，173 & 17，12n & 79.3 & & 0.9 & 13.2
4.5 & 45.2 & 0.5 \\
\hline & & 4，177 & 4，111 & 21.5 & & 1.1 & 4.5 & 55.4 & 18.1 \\
\hline Scrap，waste materials deale & 32 & （II） & 8，354 & \(\cdots\) & & \(\cdots\) & （4） & 28.3 & 1.1 \\
\hline Iron，steel scrap dealers & 15 & （1） & 2，776 & 40.5 & （8） & \(\ldots\) & （9） & 51.1 & 5.3 \\
\hline Waste risterians dealers． & 15 & －127 & 6,578 & 78.8 & & ．．． & \({ }^{9}\) ） & 21.3 & \(\ldots\) \\
\hline & 133 & 58，660 & 49，945 & 21.6 & 1.2 & 1.0 & 59.2 & 14.2 & \(\therefore 7\) \\
\hline Other merchant wholesalers \(\ldots\) ．．．．．．．．．．．． & 22 & 11，661 & 11，645 & 31.2 & 0.2 & 0.1 & 61.0 & \％ & （2） \\
\hline Bouk，magiziae，newspaper wholesule & 32 & 7．3n7 & \({ }_{-254}\) & 58.4 & 0.1 & 0.8 & 40.6 & \(\cdots\) & \\
\hline Coal wbulesalers．．．．．． & 1 & （ \({ }^{\text {（ })}\) & （D）
14.385 & （D） & （D） & （D） & （L） & （D） & （1） \\
\hline Farm supplies wholesaler & 26 & 26.135 & 14，386 & 1.5 & 0.2 & 0.3 & 58.6 & 33.9 & 5.3 \\
\hline Jevelry winlesalers．．．．． & 24 & （D） & （1，057 & & & & & & \\
\hline Jevery whlesaters ．．．．．．．．．．． & 14 & 0,750 & 1，057 & ＇v） & （v） & （v） & （\％） & （v） & （\％） \\
\hline Gift，art good，greeting card qholesglers ．．．．．．．．．．．．．．．．．．．．．． & 9 & 1， 214 & 2，002 & \(10 . \pm\) & 5.2 & \(\ldots\) & 75.3
8.3 &  & \(\cdots\) \\
\hline  & 21 & 12.545
10.015 & 2,448
9,946 & 0.1 & 0.3
1.8 & 3.7 & 84.3
52.1 & \({ }_{11.2}^{14.5}\) & 0.1 \\
\hline \multicolumn{4}{|l|}{Manufacturers＇aqles branches，sales offices：} & \multicolumn{3}{|l|}{\multirow[b]{2}{*}{Wot arsizsed by cings of wutomer}} & & & \\
\hline \multirow[t]{2}{*}{Food and kindred products ．．．．．．．．．．．\({ }^{\text {a }}\) ．} & 33 & 95，172 & & & & & & & \\
\hline & 1 & & （I） & & & （I） & （D） & 1．） & （i） \\
\hline dpparei and reinted grod & \(\cdots\) & & & & & & － & －i． & i） \\
\hline \multicolumn{10}{|l|}{\begin{tabular}{l}
 \\
 \\
 \\
 \\

\end{tabular}} \\
\hline
\end{tabular}

Table 4 B WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales


Table tB WHOLESALE TRADE \(19 \forall 4-S A L E S\) BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH SUO, OO INHABITANTS OR MORE, RY TYPE OF OPERATION AND KIND OF BUSINESS-Contınucd

Estabishments, Sales, and Percentage Distrabution of Sales


Table \(4 B\) WHOLESALE TRADE \(1954-S A L E S ~ B Y ~ C L A S S ~ O F ~ C U S T O M E R — S T A N D A R D ~ M E T R O P O L I T A N ~ A R E A S ~ W I T H ~ S O O, O O O ~\) INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS--Contınt

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|l|}{\({ }^{7}\) 1as.} & \multicolumn{7}{|c|}{Sales if establishments repurling clase if custamer} \\
\hline & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{Total} & \multicolumn{6}{|c|}{Percentage distribution} \\
\hline & & & & Tc industrial, cummercial, etc., users (Percent) & \[
\begin{gathered}
\text { To } \\
\text { consumers } \\
\text { and } \\
\text { farmers } 1 \\
\text { (Percent) } \\
\hline
\end{gathered}
\] & \begin{tabular}{l}
To \\
Federal Coverrmerat \\
(Percent.
\end{tabular} & \begin{tabular}{l}
\[
{ }_{\text {retailers }}^{\text {To }}
\] \\
(Percent)
\end{tabular} & \[
\begin{gathered}
\text { To } \\
\text { wholesale } \\
\text { organiza- } \\
\text { tions } \\
\text { (Percent) }
\end{gathered}
\] & \begin{tabular}{l}
For export \\
(Percent
\end{tabular} \\
\hline \multicolumn{10}{|l|}{Et. Luuts} \\
\hline \multicolumn{10}{|l|}{} \\
\hline Gructry, confectionery, meat whilesale
General-line grocery wholesalers... & \({ }_{2} \times\) & 121,122 & 21,
104,309 & 40.0
0.2 & 0.6 & 0.7 & 88.7 & 1.1 & 1.4 \\
\hline Compectionery wholesalers....... & 17 & 5,526 & 5,384. & 1.4 & 0.2 & \(\cdots\) & 80.3 & 18.1 & \\
\hline F7sh, sea food distributors. & t & 2,783 & , 583 & 5.0 & 1.1 & 1.7 & 60.1 & 32.1 & \(\cdots\) \\
\hline Heat, meat groducts whilesalers.. & 51 & 20, 5 54
75,092 & 25,254 & 67.4
4.2 .5 & 0.9
0.6 & 0.5 & 24.7
36.4 & 0.9
19.9 & \(\ldots .2\) \\
\hline Specialty-1ine erocery wholesiders & & 75,092 & 69,411 & 42.5 & 0.6 & 0.5 & 36.5 & 19.9 & 0.2 \\
\hline Farm pruducts (edible) distributior & 14. & 78,271 & 63,117 & 0.2 & 0.0 & 1.2 & 57.1 & \({ }_{3}^{31.8}\) & 0.1 \\
\hline Poultry, pauitry Froducts distri & 38
108 & 27,117,
51,154 & 24,329
38,788 & 12.5
7.1 & 1.0
0.3 & 2.5
0.4 & \begin{tabular}{r} 
O. \\
\hline 0.0 \\
53.1
\end{tabular} & 20.4
38.9 & . 2 \\
\hline Beer, wiue, distilled spirits wholesilers........................... & 50 & 02,110 & 55,507 & 0.6 & 0.1 & 0.1 & 92.4 & 6.7 & \\
\hline Beer, ale distrtbutors......................................... & 29 & 14,318 & 13,434 & & 0.4 & 0.2 & 99.3 & & \\
\hline Whne, distilled spirits wholesalers.............................. & 27 & 47,798 & 42,133 & 0.8 & ... & (z) & 90.2 & 8.9 & \\
\hline Tubaccu distributors.. & 32 & 40, 911 & 4,2,708 & 0.5 & 1.9 & \(\ldots\) & 90.3 & 7.2 & \(\ldots\) \\
\hline Orugs, chemicals, allied products whulesylert..................... & 8 & 4.8.028 & 41,097 & 17.5 & 0.4 & 0.7 & \({ }_{0} 0.8\) & 14.3 & 0.2 \\
\hline General-line drug wholeswers............ & 5 & 24,219
10,205 & 24,214
7,783 & 2.0
20.2 & 0.1 & 0.1 & 95.6
32.4 & 0.2
46.6 & \(\ldots .1\) \\
\hline Specialty-line drue, toiletries whilusqlers.
Industrial chemicals, explosives distributor & \(\cdots\) & (D) & -7,682 & 56.2 & 0.3 & 3.8 & 3.4 .4
5.9 & 32.8 & 1.0 \\
\hline Faint, varnish wholeselers........................................ & 17 & (D) & 3,013 & 31.8 & 3.6 & 0.2 & 59.7 & 4.1 & 0.4 \\
\hline Dry ejods, apparei wholesalers................................ & 123 & 1.99,703 & 147,298 & 1.5 & 0.3 & 0.8 & 9.3 & 2.6 & . 1 \\
\hline Cluening, furnishings, foutwear wholesalers...................... & 89
.4 & Co3, 543 & \[
41,256
\] & (D) 0.8 & (D) 0 & (D) & \({ }^{95.8}\) & 2.7
(D) & (D) \\
\hline  & 29 & 8, 8ics & 8,728 & 9.1 & 0.6 & & 69.0 & 21.5 & (2) \\
\hline Plece goods gunverters........................................... & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Furniture, hume furnishinge wholesalers............................ & 72 & 32,797 & 30, 119 & 11.5 & 3.3 & 0.7 & 73.2 & 15.5 & 0.7 \\
\hline \multirow[t]{2}{*}{Furniture (household, office) wholesalers........................
Home furnishings, fluor coverings wholesalers............} & 34 & & 10,327 & 20.0 & 1.15 & 0.7
0.9 & 23.6
88.7 & 20.2
2.4 & \\
\hline & 38 & (D) & 19,792 & 3.5 & 4.5 & 0.9 & 88.7 & 2.4 & \(\ldots\) \\
\hline Paper, allied products wholesalers................................ & 71 & 72,835 & 71,429 & 53.4 & \(\ldots\) & 1.0 & 30.6 & 14.9 & \(\cdots\) \\
\hline \multirow[t]{2}{*}{} & \begin{tabular}{l}
34 \\
13 \\
\hline 13
\end{tabular} & 40,457 & 40,063 & 43.5
65.5 & & 1.4
0.4 & \begin{tabular}{l}
35.6 \\
24.8 \\
\hline
\end{tabular} & 19.5
9.2 & \(\ldots\) \\
\hline & 13
23 & 20,675 \({ }_{\text {(D) }}\) & 20,559 (D) & 65.5
70.6 & (2) & 0.4
1.3 & 24.8
18.7 & 9.2
8.0 & \(\cdots\) \\
\hline  & 23 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (i) \\
\hline Firt products (raw misterlals) merchants............................. & 53 & 197,023 & 189,053 & 39.0 & 0.3 & (z) & 2.8 & 53.3 & 4.6 \\
\hline \multirow[t]{2}{*}{Autamstive uholesalers..............................................} & 177 & 80,788 & 70,555 & 12.2 & 2.6 & 0.5 & 257.2 & 26.3
18.9 & 1.3 \\
\hline & 139 & 25,132 & 24,084 & 7.5
14.5 & 0.1
3.9 & \(\cdots\) & 37.5
488.2 & 17.9
30.0 & 2.0 \\
\hline  & 158 & 55,056, & 46,471 & 14.0 & 3.9 & . 7 & 48.2 & 30.0 & 2.0 \\
\hline Electri"al, electrouics, appliance distributors.................... & 80 & 122,071 & 103,009 & 29.7 & 1.4 & 0.5 & 507.0 & 1.4 & (2) \\
\hline \multirow[t]{2}{*}{} & 35 & 47,614, & 47,069 & 53.2 & 0.5 & 0.9 & \({ }^{5}+3.2\) & 2.3 & (z) \\
\hline & 28 & \(\stackrel{69,035}{6, \ldots 22}\) & 51,541 & 5.7
57.0 & 1.4 & \begin{tabular}{l} 
(2) \\
1.7 \\
\hline
\end{tabular} & \(8_{9,2}\)
83.0 & 0.6 & (z) \\
\hline Elertronic parts, equipment distributors.......................... & 23 & 5,422 & 4,990 & 57.0 & \% & & & -1. & (2) \\
\hline \multirow[t]{2}{*}{Hardware, plumbing-beating gods wholestlers .....................
Hariware wholestlers..................................} & 71 & 73, 904 & 59,4.57 & 23.4 & 1.8 & 1.1 & 69.0 & 4.6 & (z) \\
\hline & 2 & 42,8500
31,045 & 32,711
26,740 & 8.0
42.3 & 1.5
2.2 & 1.5 & \(\begin{array}{r}88.5 \\ \hline .9 .2\end{array}\) & 0.5
9.6 & (z) \\
\hline Plumbing, heating equipwent, supplies diatributors............. & & & & & & & & & \\
\hline \multirow[t]{3}{*}{Lumber, construction materials distributurs Lumber, willw rk whlesalers Conitruction materials distrioutora} & 140 & 104, 840 & 85,035 & 21.5 & \({ }^{9} 99.0\) & 0.2 & 33.2 & 13.1 & 0.4 \\
\hline & 48 & 55,461
49,379 & 40,520 & 34.0 & 98.0
9.9 & 0.3 & 36.2
36.4 & 20.2 & (z) \\
\hline & 92 & 49,379 & 43,556 & & & & 29.1 & & (2) \\
\hline Machinery, equiprent, supplies distributors ...................... & ute & 174,218 & 153, 024 & 60.9 & & 1.7 & 15.4 & 12.0 & 3.3 \\
\hline \multirow[t]{2}{*}{har condilionnt, comercial refingeration equipment distributors smercial machines, equipment dictributurs..} & 291 & 12, \({ }^{2,01}\) & 8,982
10,102 & 68.4 & \((10)\) & 1.3
1.2 & 23.1 & 2. 2.5 & 4.5 \\
\hline & 21, & 2, 3 , 83 & 18, 148 & 41.8 & (10) & 2.2 & 1.0 & 1.2 & 3.2 \\
\hline Cutruction machinery, Equipment dealers....................... & 1. & 1., 519 & 12,514 & t. 8 & \((10)\) & \(\cdots\) & \(8+1.8\) & 0.7 & \\
\hline Farm-garden machinery, equlpment whulesaler . . . . . . . . . . . . . . . . . . . & tel & 31,367 & 25, 150 & 71." & & 17 & \(\because \cdot 7\) & 35.3 & 12.0
0.3 \\
\hline Induatrial machinery, equipnent distributur & \({ }^{\text {c2 }}\) & 44, 500 & 32, 370 & te.
83.9 & (10) & 1.2 & 10. & 3.0 & 2.0 \\
\hline Induatrial materials, supplies distrituturs \(\ldots \ldots \ldots \ldots \ldots \ldots \ldots\) & 101 &  & 20,915 & 85.8 & (10) & 1.2 & \(1 \%\) & 12.0 & 2.8 \\
\hline  & 1 & N, & & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline \multirow[t]{2}{*}{Metals, metalark (exeept serifl) distribut} & 57. & 55,025 & 51, \(56{ }^{\prime}\) & 74.2 & \((10)\) & 1.8 & \(1^{\prime \prime} .0\) & -. \({ }^{\text {b }}\) & 0.3 \\
\hline & 47 & -1, 1,980 & 36,937 & 67.1 & & 1.5 & 25.5 & 5.4
2.0 & 0.5 \\
\hline Hosuerreuz metals 1istributur-.. ................................. & 10 & 14,845 & 14,025 & 92.4 & & 2.0 & \(\therefore\). & 2.0 & \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
rap, wiste miterituls deylers \\
Ir fra, steqi scrap derizers. \\
Winte materials detalers.
\end{tabular}} & 147 & 54, 20 & 52,84.9 & 72.5 & & (z) & (11) & 20.8 & 0.7 \\
\hline & 6.9 & 37, 54.7 & 3e,078 & 85.0 & & & (12) & 15.17 & - \\
\hline & 78 & 15,273 & 10,777 & & & (z) & (12) & 3... & 2.1 \\
\hline ther merchant whutesaleri ........................................ & 2 & 1.55, 4.5 . & 129,389 & 29.4 & 1.4 & 0.1 & 5 te. 1 & \(11 . \mathrm{t}\) & 1.7 \\
\hline  & 45 & 31.783 & 29,045 & 7.2 & 1.2 & \({ }^{16}\) & 8 & \begin{tabular}{l}
5.3 \\
0.2 \\
\hline
\end{tabular} & O. 4 \\
\hline E. h, maykine, ne rspaper wholecul & i. & 4,118 & 4,911 & 19.7
00.2 & \((10)^{1.2}\) & \(\cdots\) & & 7.7 & 1.0 \\
\hline  & & 1-7, 5 & & & (v) & ivi & (v) & (v) & (v) \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Furm supplie. wholesqler \\
Jewfiry whiclealera.
\end{tabular}} & & (1) (b) & & & & & & 10.41 & \\
\hline & .55 & -1, <11 & 9,203 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline  & 1. & (D) & (D) & \(2 \cdot 8\) & \(\cdots\) & \(\ldots\) & 93... & - & \(\cdots\) \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Plower, buit. plant wheleculer: \\
Miscoilquerus ir duetis merchant whle
\end{tabular}} & 11 & ,27. & 2, 183 & & & & & & \\
\hline & th, &  & 54,047 & - & 0.7 & ".. & 4,2.8 & 8.2 & (1). \\
\hline \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multicolumn{4}{|r|}{\multirow[t]{2}{*}{}} & & & \\
\hline & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & (2) & (2) & \(\therefore\), 3 & 21.' & . 1 \\
\hline \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\[
1
\]} & & & & \(\cdots\) & \(\cdots\) & *e." & - 32.1 & \(\ldots .1\) \\
\hline & & & & & & & & & \\
\hline
\end{tabular}
\(\qquad\)

Table 4B WHOLESALE TRADE. 1954-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contınucd

Establishments, Sales, and Percentage Distribution of Sales


Table 4 B WHOLESALE TRADE 1954-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|l|}{I tal} & \multicolumn{7}{|c|}{Sales of establistments reporting class of custcmer} \\
\hline & \multirow[b]{2}{*}{\[
\begin{gathered}
E s^{*} a b \perp 1 c r_{-}- \\
m+1 i t
\end{gathered}
\]} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{Total} & \multicolumn{6}{|c|}{Percentage distribution} \\
\hline & & & & To industrial. oumercial, etc.. users (Fercent) & \[
\begin{gathered}
\text { To } \\
\text { consumers } \\
\text { and } \\
\text { farmers } \\
\text { (Percent) }
\end{gathered}
\] & \begin{tabular}{l}
I. \\
Federel Government \\
(Percent)
\end{tabular} & \begin{tabular}{l}
\[
{ }^{\mathrm{To}} \text { retallers }
\] \\
(Percent
\end{tabular} & To whlesale
-rganiza-
tions
(Percent) & \begin{tabular}{l}
For export \\
(Percent)
\end{tabular} \\
\hline ERHi AmCNIO-Continued & & & & & & & & & \\
\hline \multicolumn{10}{|l|}{} \\
\hline Machunery, equppment, supplies distributors-Continued & & & & & & & & & \\
\hline Professional equipment, supplies distributors....... & 28 & 2,627 & & & & (v) & (v) & (4) & (v) \\
\hline Bervice establishment supply houses........................................ & 29 & 4,200 & 3,175 & 89.3 & \({ }_{(2)}^{(2)}\) & 8.3 & 21.8 & 0.7 & \(\cdots\) \\
\hline Uther machinery, equipment, supplies distributors.................... & 38. & 27,701 & & & & 0.4 & & & 1.6 \\
\hline Metals, metalwork (except scrap) distributors........................ & 9 & 6,978 & 0.170 & 67.8 & \((2)^{2}\) & 8.7 & 20.4 & 0.2 & 2.9 \\
\hline Scray, waste materials dealers............................................ & 17 & 3,751 & 3,633 & 46.1 & \(\left({ }^{2}\right)\) & \(\ldots\) & (3) & 53.0 & 2.9 \\
\hline Deher merchant wholesalers............................................... & 67 & 18,510 & 16,075 & 23.9 & 2.0 & 4.8 & 61.9 & 6.7 & 0.8 \\
\hline Amusement, sporting gaud distributurs............................. & 12 & 3,394 & 3,229 & 23.1 & \(\cdots\) & 25.1 & 49.7 & 2.1 & (2) \\
\hline Jewelry wholesalers......... & 3 & 1,208 & 1,208 & . & \(\cdots\) & \(\ldots\) & 97.2 & 2.8 & ... \\
\hline Merchant wholesalers, n.e.c & 52 & 14,008 & 11,238 & 26.5 & 2.7 & 0.1 & 61.5 & 8.2 & 1.1 \\
\hline Marufacturers' salez branches, sates offices............................. & 81 & 97,004 & Not anal. & yzed by =las & of custome & & & & \\
\hline Merchandise agents, brokers & 55 & 94,503 & 88,141 & 38.3 & 0.6 & 0.5 & 10.5 & 49.8 & 0.3 \\
\hline Assemblers of farm products................................................ & 14 & 14,756 & 14,746 & 62.9 & 3.1 & 2.4 & 17.4 & 16.2 & -. \\
\hline SAN DIECO & & & & & & & & & \\
\hline \multicolumn{10}{|l|}{Merchat wholesalers:} \\
\hline Grocery, confectionery, meat wholesalers............................. & 67 & 68,811 & bet,349 & 12.4 & 0.2 & 3.9 & 75.0 & 7.5 & 1.0 \\
\hline  & 10 & \(4,1,7\)
3,510 & -3,554.4 & 5.7 & \(\ldots\) & 0.8
17.1 & 91.6
82.6 & 0.3 & 1.5
\(\ldots\). \\
\hline Meat, fish whilesalers. .................................................. & 21 & 13,515 & 11,878 & 30.3 & 0.8 & 0.1 & 33.9 & 34.9 & \(\ldots\) \\
\hline Specialty-11ne grocery whilesalers. & 22 & 7,639 & 7,439 & 28.8 & 0.6 & 7.5 & 53.7 & 9.2 & 0.1 \\
\hline Farm praducts (edible) distributors.................................. & & & & 5.3
14.6 & 0.1 & 13.6
\(\ldots .6\) & 57.3
72.4 & & 1.4 \\
\hline \begin{tabular}{l}
Poultry, poultry products distributors. \\
Fresh fruit, vegetable wholesalers..........................................
\end{tabular} & 10
33 & 3,337
17,363 & 2,463
15,113 & 14.6
3.8 & 0.1 & 15.8 & 72.4
54.9 & 13.0
23.8 & 1.6 \\
\hline Beer, wine, distilled splrits wholesalers............................... & 17 & 25,915 & 25,915 & \(\ldots\) & 0.1 & 2.2 & 97. & 0.3 & \(\cdots\) \\
\hline Tobece distributors. ................................................ . . & 10 & b, 54, 3 & 0,543 & \(\ldots\) & \(\ldots\) & 10.1 & 80.7 & 1.3 & 7.8 \\
\hline Drugs, chemicals, allied products wholesalers........................ & 17 & 10,654 & 9,143 & 5.0 & 1.2 & 2.2 & 85.4 & 2.2 & 4.0 \\
\hline Ceneral and specialty-11ne drug wholesalers......................
Industrial chemicals, paint wholesalers...................... . & 7
15 & \(\begin{array}{r}\text { 9,935 } \\ \hline 719\end{array}\) & 8,585
.558 & 2.1
50.9 & 0.2
10.8 & 2.0
4.3 & 90.1
23.0 & 1.4
14.3 & 4.3
0.6 \\
\hline Dry quods, apparel wholesalers...................................... & 7 & 2,295 & 1,295 & & 0.0 & 12.7 & 57.9 & O., & 28.3 \\
\hline & 2 & & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Generat - and specialty-line dry gucds wholesalers.................. & 5 & (D) & & ... & & 13.9 & 54.8 & ( & \\
\hline Furniture, hame furnishings wholebalers................................ & 11 & 2, 177 & 1,000 & (v) & (V) & (v) & (v) & (v) & (v) \\
\hline Paper, allied froducts wholesalers...................................... & 6 & 4,265 & 4,232 & 33.7 & \(\cdots\) & 7.0 & 40.0 & 9.6 & 3.8 \\
\hline Fiatm friducts (raw materials) merchants............................... & 4 & 001 & -36 & 27.8 & \(\ldots\) & - & 63.8 & 8.3 & 0.2 \\
\hline Automotive wholesalers..................................................... & -8 & 12,367 & 9,792 & 10.8 & 8.0 & 3.0 & 452.0 & \(2 . .1\) & 2.0 \\
\hline Electrical, electrunica, appliance distributorb & 24 & 25,737 & 24,791 & 25.1 & 1.8 & 1.0 & 565.5 & 2.7 & 3.9 \\
\hline Hardware, plumbine-heating goods wholebalers. & 33 & 20,4.35 & 10,56m & 34.2 & 6.7 & 4.0 & 42.5 & 8.4 & 4.1 \\
\hline Hardware wholesalers............................................. & 112 & 7,371 & 6,381 & 39.2 & 3.8 & 7.0 & 38.7
4
4 & 2.0
12.6 & 9.3 \\
\hline Plumbing, heatine equipment, supplies distributors............... & 12 & 12, ¢4, & 10,183 & 31.1 & 8.6 & 2.2 & \(44^{4} .9\) & 12.6 & 0.9 \\
\hline Lumber, construction materisis d1stributors......................... & 37 & 20,479 & 14,068 & (v) & (V) & (v) & (v) & (v) & (v) \\
\hline  & 11
26 & 5,580
14,799 & 4,654
9,414 & 2.65 & \(630 \cdot 6\)
(v) & (v) & (v) & (v) & (iv) \\
\hline & & & & & & & & & \\
\hline Machinery, equipment, bupplies distributurs........................................ Curmercial machines, eiuipment aistributurs.............................. & 204 & 27,022
2,308 & 14,393
1,019 & \({ }_{\text {(V) }}(\mathbf{v})\) & (v) & (v) & (v) & (v) & (v) \\
\hline Industrial machinery, equipment distribut, ra. & 15 & - \(0,7+2\) & -2,878 & 72.2 & \({ }^{(2)}\) & 3.9 & 13.7 & 5.2 & 5.0 \\
\hline Industrial utterials, supplies distribut rs........................ & 13 & \(\cdots, 410\) & 4,877 & 75.5 & \({ }^{(2)}{ }^{2}\) & 6.0 & 9.4 & 8.1 & 1.0 \\
\hline Protessional equipment, supplies distributors.................... & 15 & 2,20b & 1,957 & 60.6 & (2) & (v) & 29.2 & -0.0 & 2.8 \\
\hline Service establiskment bupply houpes............................... & 22
24
24 & 5,82\% & 2,075 & (v) & (v) & (V)
2.8 & (V) & (V) & (V)
0.1 \\
\hline Wther machinery, equipment, auphlies distributors................. & 24 & 8,330 & 5,987 & -c. 2 & (2) & 2.8 & 10.5 & 18.5 & 0.1 \\
\hline Metils, metaikork (except scrup) distributuran...................... & 5 & 3.824 & 2,952 & 48.2 & \({ }^{(2)}\) & 2.0 & 16.8 & 30.8 & 2.1 \\
\hline Scrap, waste materiala deglers....................................... & 12 & 2.na & 2,040 & 3.8 & \({ }^{(2)}\) & 0.9 & , . & \({ }^{95} .3\) & ... \\
\hline Lther merchant wholebalerb.......................................... & 05 & 13,469 & 9,393 & 4.7 & 6.5 & 1.7 & 71.8 & 11.1 & 1.3 \\
\hline Amusement, sportiny gradi distributorbe........................... & 15 & , 277 & 2,410 & 3.2 & 3.0 & 0.2 & 74.6 & 18.7 & 0.3 \\
\hline Jevelry wholesavers................................................. & 4 & 1,3115
8,887 & 1,251
5,732 & 8.1 & \({ }^{15.4}\) (v) & (V) \({ }^{\text {(V) }}\) & \({ }^{65.4}\) (v) & 0.7 & (v) \\
\hline Merchant whalesqlers, n.e.c............................................ & & & & & & & & & \\
\hline Manuracturerst sales branches, salas arates............................... & 31 & 44.405 & Not snal & yzed by clas & or' custome & & & & \\
\hline Merchiandise apentb, trukerue & 34 & 22,0+6 & 20,083 & 23.9 & 6.3 & 0.3 & 24.1 & 42.4 & 2.8 \\
\hline Assemblers uf farmp prialucta.. & & 13,781, & 4.710 & (v) & (v) & & & (v) & (v) \\
\hline
\end{tabular}

\footnotetext{



}

Table +B WHOLESALE TRADE: 195+-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH S \((\%),(\% O)\) INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standard metropolitan area, type of operstion, and kind of business} & \multicolumn{2}{|l|}{Tutal} & \multicolumn{7}{|c|}{Sales of untablishments refuring clas of custumer} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Estatilishments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{Tutal} & \multicolumn{6}{|c|}{Furcentage distribution} \\
\hline & & & & \begin{tabular}{l}
Tu \\
industrial, compercial. etc.. users \\
(Percent)
\end{tabular} & \begin{tabular}{l}
T \\
- nsumer: \\
and \\
farmers 1 \\
(Percent
\end{tabular} & \begin{tabular}{l}
Ti \\
Federal \\
Ge verrment \\
(Percent
\end{tabular} & \begin{tabular}{l}
\[
\stackrel{T 0}{\text { retailer }}
\] \\
(Percent)
\end{tabular} & \[
\begin{aligned}
& \text { To } \\
& \text { whiesale } \\
& \text { (rganias } \\
& \text { Cicns } \\
& \text { (Percent) }
\end{aligned}
\] & \begin{tabular}{l}
For export \\
(Purcent)
\end{tabular} \\
\hline SRN FRANC ISCO-OAKLand & & & & & & & & & \\
\hline \multicolumn{10}{|l|}{Merchant wholesalers:} \\
\hline Grucery, confectionery, meat vholesslers. & 198 & 012,805 & -80,143 & 18.0 & 0.5 & 4.7 & 35.7 & 31.7 & 8.8 \\
\hline Cenersl-1ine grocery wholesalers................................... & 13 & 117,081 & 113,017 & 12.2 & (z) & 2.0 & 73.0 & 5.2 & 0.9 \\
\hline Confectionery wholesalers.......................................... & 2 & 13,500 & 13,532 & 2.7 & \(\ldots\) & .8.0 & 38.2 & 40 & 20.8 \\
\hline Fish, sea food distributors..................................... & - & 18, 50, 2 & 14,278 & 9.5 & 0.2 & 3.0 & 47.5 & 34.7 & - \\
\hline Meat, meat praducts wholesalers................................. & 70 & 711,1190 & 4, 324 & 34.3 & \(\therefore .2\) & 3.0 & 18.7 & 21.7 & U. \\
\hline Specialty-line grucery wholesalers.................................. & 211 & 393,000 & 299,0.2 & 20.2 & 0.- & 4.8 & 20.5 & +..0 & 20.0 \\
\hline Farm products (edible) distributors............................... & \(15 \%\) & 103,831 & 83,290 & 9.4 & 0.4 & 5.0 & 51.1 & 23.0 & 10.5 \\
\hline Foultry, poultry products distributo & - & 2-,117 & 18,598 & 7.2 & 1.1 & .. 0 & 55.9 & 31.8 & ... \\
\hline Fresh frut, vegetsble wholesalers................................ & 128 & 79,71. & 04,698 & 10.1 & 0.2 & 5.2 & 99.7 & 21.3 & 3.5 \\
\hline Beer, wine, distilled spirits wholesalers. & 114 & & & 0.1 & & 0.0 & & 23.1 & 1.6 \\
\hline \begin{tabular}{l}
Beer, sle distributors. \\
bine distilled spirits wholesalers
\end{tabular} & 57
02 & 3,718
128,295 & \[
\begin{array}{r}
30,300 \\
125,150
\end{array}
\] & 0.1 & (2) & 1.3 & 92.9 & 3.0 & 2.15 \\
\hline Wine. distilled spirits wholesalers................................. & & 128,295 & 12\%,150 & 0.1 & 0.1 & 0... & 09.2 & & 1.5 \\
\hline Tobacco distributors.... & 37. & 52,883 & 51,800 & 0.1 & 0.2 & 1.7 & 91.1 & 0.8 & 0.1 \\
\hline Druss, chemicals, allied products wholesale & 12.2. & 42,705 & 82, 33 & 25.1 & 0.3 & 1.4 & 53.0 & 12.5 & 7.7 \\
\hline General-line drus wholesalers... & \({ }^{5}\) & 20,583 & 20,583 & 3.9 & 0.1 & 0.3 & 95.1 & 0.3 & 0.3 \\
\hline Spectaity-ilpe drug, tolletries wholesalers & 60 & 36, 382 & 31, 34. \({ }^{2}\) & 0.0 & 0.1 & 1.4 & 73. & 1.49 & \(4 \cdot 8\) \\
\hline Industrial chemicals, explosives distrihutors....................
Palnt, varnish wholesalers.................................. & 33. & 31,105
4,005 & 25,057
\(\times, 551\) & 0.2 .4
41.0 & 0.1
3.1 & 2.4 & 0.9 28.2 & 1.4
37.9 & 19.3 \\
\hline & & & & & & & & & \\
\hline Dry goods, apparel wholesalers. & 131 & 08,0035 & 02,302 & 5.0 & 1.5 & 0.9 & 87.9 & 3.3 & 1.. \\
\hline clothing, furnishings, foctwear wholesalers & 39 & -0,094 & 35,032 & 2.3 & 2.3 & 0.5 & 88.0 & \(\cdots 2\) & 2.1 \\
\hline General-11ne dry goods wholesalers.......... & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Specialty-line dry gocds wholesalers. & 39 & 8,311 & 7,770 & \(2^{\text {c. }} \cdot 3\) & 1.2 & 2.5 & 03.5 & 7.6 & \\
\hline Plece goods converters................. & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Purniture, home furnishings wholesalers. & 124 & 6.0.881 & 58,899 & 21.9 & 1.4 & 2.9 & 67.4 & 7.3 & 0.1 \\
\hline Furniture (bousehoid, office) wholesalers... & 48 & 23,534 & 18, 535 & 52.6 & 1.2 & 2.1 & 35.7 & 7.2 & 0.2 \\
\hline Howe furnishings, floor coverings wholesalers & 76 & 41,342 & -0,302, & 7.8 & 0.5 & 2.6 & 82.9 & 7.0 & (z) \\
\hline Paper, allied products wholesalers. & 93 & 03,675 & 51,320 & 59.3 & 0.0 & 2.2 & 25.0 & 0.7 & 6.1 \\
\hline Coarse paper and products vholesalers & 39 & 10,587 & 14,510 & 38.3 & 1.9 & 3.7 & 26.5 &  & 15.3 \\
\hline Printing and fine paper distributors. & 15 & 39,855 & 32,265 & 71.8 & & 1.0 & 21.9 & 2.5 & 2.8 \\
\hline Stationery, office supplles wholesalers............................. & 29
10 & (D) & & (V)
3.3 & (v) & (v) & (v) & (v) & (v) \\
\hline Wailpaper wholesslers.............................................. & 10 & (D) & (D) & 3.3 & 3.1 & ... & 83.9 & 9.7 & \\
\hline Fand products (rav materials) merchants & 33 & 53,905 & -5,258 & 32.8 & 0.5 & (2) & 2.4 & 37.0 & 27.3 \\
\hline Automative wholesalers.... & 286 & 80,850 & 07, 18 & 14.2 & \(\because 9\) & 1.7 & \({ }^{2} 50.6\) & 23.5 & 7.2 \\
\hline Motor vehicle distributors....... & 20 & 14,179 & 9,541 & (v) & (v) & (v) & & (v) & (v) \\
\hline Automotive equipment, tire-tube wbolessiers & 260 & 66,677 & 57,877 & 12.4 & 3.9 & 1.9 & & 21.8 & 8.- \\
\hline Electrical, electronics, appliance distributors...................... & & 128,719 & 12.4,783 & & 0.0 & 1.8 & & 10.4 & 3.9 \\
\hline Electrical apparatus, supplies distributors & 56 & 60, 577 & 05,070 & 51.4 & \(0 \cdot \square\) & 1.6 & 540.0 & 5.7 & 1.0 \\
\hline Electrical appliance, radio, TV set wholesalers.................. & 3.4 & 41,801
\(\chi 1,341\) & 39, 306 & 13.3 & 0.4 & 1.8 & 680.9
739.8 & 12.2 & 4.3 \\
\hline Electronic parts, equipment distributors........................ & 47 & 20,3-1 & 19,738 & 13.1 & 1.8 & 2.0 & 739.8 & 22.4 & 21.0 \\
\hline & 117 & 124,720 & 84,709 & (v) & (v) & & (v) & (v) & \\
\hline Fiandware wholesalers. & 4 & 58,833 & 35,280 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Plumbing, hesting equipment, supplies distrihutors & 73 & 05,893 & -9, 4.23 & 59.5 & (2) & 2.6 & 22.9 & 14.4 & 0.3 \\
\hline Lumber, construction materials distributors & 212 & 178,734 & 1-2,040 & 10.6 & \({ }^{8} 26.3\) & 1.7 & 33.4 & 21.0 & 6.3 \\
\hline Lumber, millwork wholesalers.... & 103 & 125,607 & 101,099 & 10.2 & \({ }^{89} 9\) & 2.1 & 4.2 .1 & 27.3 & 8.8 \\
\hline Construction materisls distributors. & 109 & 53,127 & -1,850 & 11.8 & 800.9 & 0.8 & 12.3 & 7.8 & 0.4 \\
\hline Machinery, equipment, supplies distributors.. & 053 & 239,549 & 208,520 & 57.8 & (9) & 4.3 & 15.8 & 9.1 & 13.0 \\
\hline Air conditioning, comercial refrigeration equipment distributors & 35 & 20,597 & -,690 & (v) & (V) & (v) & (v) & (v) & (v) \\
\hline Commercial machines, equifment distributors...................... & 76 & 18,412 & 15,004 & 82.5 & (9) & 2.1 & 9.4 & 5.9 & 1.1 \\
\hline Construction machinery, equippent dealers... & 47 & 33, 8.2 & 33,511 & 65.4 & \(\left({ }^{9}\right.\) ) & 7.2 & 11.3 & \(2 . .6\) & 13.0 \\
\hline Farm-garden zachinery, equipment wholesalers................. & 131 & 11,296 & 4,805
30,800 & 7.6
+0.9 & \((9)\) & 0.9 & 70.7 & 15.0 & 5.7 \\
\hline Industrial machinery, equipment distributors & 131 & 42,31.4 & 30,800 & 00.9 & \((9)\) & 6.5 & 16.\% & 7.1 & 9.3 \\
\hline Industrisl materials, supplies distributors...................... & 137 & 08,060 & 59,773 & 47.5 & (9) & 3.3 & 7.1
79.4 & 13.3
4.9 & 28.9 \\
\hline Professional equipment, supplies distributors......................
Service establishment supply houses.......................... & 65 & 20,025
20,700 & 18, 268 & 72.5
0.5 & \(\left({ }^{9}\right.\) ) & 2.1
3.8 & 19.4 & 4.9
13.6 & 1.1 \\
\hline  & 35 & 9,091 & 7,357 & 49.7 & (9) & 5.2 & 22.3 & 14.1 & 8.7 \\
\hline Metais, metalwork (except scrap) distributars....................... & 83 & 02,830 & 59,092 & 48.7 & & 1.9 & 21.0 & 22.7 & 5.7 \\
\hline Iron, steel and products distributors............................ & 67 & 52,8.21 & 50,128 & 49.0 & (9) & 1.9 & 22.0 & 21.6 & 5.5 \\
\hline Nonferrous metals distributors........ & 26 & 4,989 & 9,804 & 46.9 & \(\left({ }^{9}\right)\) & 2.2 & 15.9 & 28.3 & 6.5 \\
\hline Scrap, waste materials deslers. & 95 & & 25,535 & & & 0.5 & & 23.3 & 35.9 \\
\hline Iron, steed scrap dealers. & 49 & 17,147 & 15,001 & 08.0 & (9) & \(\ldots\) & (10) & 14.4 & 17.7 \\
\hline idaste materials dealers... & 40 & 10, 01 & 10,074 & 48.5 & (9) & 1.2 & (10) & 37.0 & 13.3 \\
\hline Other merchant wholesalers.... & 36 t & 260, 003 & 235,944 & 12.0 & 1.0 & 3.5 & 32.3 & 26.0 & 25.3 \\
\hline Amusement, sporting goods distributors............................. & 70 & 25,811 & -2, 283 & 8.5 & 1.9 & 1.7 & 67.8 & 18.4 & 1.6 \\
\hline Book, magazine, дevspaper wboiesalers............................... & 22 & 12,259 & 12,270 & 12.7 & (2) & 0.8 & \(7 \% .1\) & 8.3 & \(\cdots\) \\
\hline Coal wholesalers....................... & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (b) & (D) \\
\hline Ferm supplies wolesalers. & 30 & \(-9,385\) & -6,301 & 22.8 & 0.6 & 2.4 & 0.1 & 66.4 & 1.9 \\
\hline Jevelry wholesalers.................. & 46 & 15,6,21 & 15,07. & 1.5 & 4.3 & 11.1 & 75.2 & 7.9 & (z) \\
\hline Petroleur products distributors. & 20 & 15, 288 & 3,450 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Gift, art goods, greeting card wholesalers....................... & 32 & 10, & (D) & 12.3 & 5.0 & 3.7 & \%9.1 & 4.6 & - \\
\hline Flower, bulb, plant wholesalers.................................. & 37 & 21,339 & 7,076 & \(5 \cdot 4\) & 0.4 & ... & 33.2 & 40.0 & 1.0 \\
\hline Miscellaneous products merchent wholesslers....................... & 107 & 132,134 & 12\%,0000 & 9.9 & 0.0 & 3.8 & 24.3 & 15.8 & \(\rightarrow . .7\) \\
\hline Manufacturers' sales branches, sales offices: & & & & & & & & & \\
\hline Food ard kindred products............................................. & & 479, 12.5 & Not repor & rted by clas & or custome & & & & \\
\hline Text11e дill products.................................................... & 25 & & (1D) & 13.2 & & -. & 40.0 & 34.8 & 0.5 \\
\hline \begin{tabular}{l}
Apparel and related products \\
Furmiture and fixtures.
\end{tabular} & \begin{tabular}{r|}
10 \\
7
\end{tabular} & 35 & \(\xrightarrow[-, 26]{-, 791}\) & \[
\begin{array}{r}
4.3 \\
8.8
\end{array}
\] & \[
1
\] & 13.0 & 11.4 & 7.7 & \(\bigcirc 1\) \\
\hline
\end{tabular}

Table \(4 B\) WHOLESALE TRADE 1954-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Conunued

Establishments, Sales, and Percentage Distribution of Sales

\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & \\
\hline
\end{tabular}

Table 4 B WHOLESALE TRADE 1954－SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH SOOOO INHABITANTS OR MORE，BY TYPE OF OPERATION AND KIND OF BUSINESS－COntinud

Estableshments，Sales，and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{} & \multicolumn{2}{|l|}{T．tal} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{ciale}} & \multirow[t]{2}{*}{f cotaty，rmen} & \multicolumn{3}{|l|}{} & \\
\hline & & & & & & Fr Pa & di．1r，turim & & \\
\hline & \[
\begin{gathered}
\text { E. tut 11sh- } \\
\text { metic: }
\end{gathered}
\] & Gale： & T． tal \(^{\text {d }}\) & \[
\begin{gathered}
\text { T. } \\
\text { ind mitrial, } \\
\text { oumaterias, } \\
\text { etc. useri }
\end{gathered}
\] &  &  & ＋ialla &  & F． 5 4．p．r． \\
\hline & Hanker & i1，uri & （f1，000 & Serent & Fwromet & Ferast & \％．．．at & Fur mi & Feram： \\
\hline \multicolumn{10}{|l|}{SEATILE－Continued} \\
\hline \multicolumn{10}{|l|}{Merchant wholesalers－iuntinued} \\
\hline Electrical，electronics，appliance distributors． & 78 & 8，，8， 3 & T2， & 4.1 & \(\ldots\) & －\(\cdot\) & 7.4 & 3.3 & \\
\hline Electrical apparatus，supplies distributurs． & 7. & 35， \(3^{210}\) & 31，tratic & 4.5 & 1.7 & \(\because\) & 为 & \(\therefore 1\) & （z） \\
\hline Electricai sppliunce，radlo，付 set whlesalers．．．．．．．．．．．．．．．．． & 4 & \(\cdots \mathrm{Cl}, \mathrm{lm}\) & \({ }^{3 \times, 854}\) & 9.0 & \(\cdots\) & 1.4 & 2.1 & \(\cdots, 1\) & 0.5 \\
\hline Electrunic parts，equipoent distributors．．．．．．．．．．．．．．．．．．．．．．．． & & 5，177 & \(4, \sim^{4}\) & 2.8 & 11.9 & 4.9 & c． & 5.3 & ．．． \\
\hline Bardware，plumbing－hearing goods wholesalers．． & \％－ & St， 5.361 & 28，811 & 37.4 & ＜\(\because\) & 1.7 & 4 & 14． 7 & － \\
\hline Hardrare vhalesalers．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & 12．049 & 14， 9.373 ． & 21.1 & 2.1 & 3.5 & ＊ \(7 \cdot 6\) & ：\(\because \cdot \cdots\) & \\
\hline Plumblig，heating equlpment，supplies distributors．．．．．．．．．．．．．． & － & 22，5．51 & 1．n， 278 & 54.1 & 2. & \(\therefore\). & － & 15．9 & \(2 . \square\) \\
\hline Lumber，construction materials distributors & 120 &  & 95，14 & 15.7 & \({ }_{6}^{6} 11 . \cdots\) & 3.2 & 24.1 & 3 l .7 ． & 1 H .1 \\
\hline Lumber．millwork wholesalers．．．．．．．．．．．．．． & 8 & －4，\({ }^{\text {a }}\) & 70， 24.438 & （1．8） & （v） & （v） & \[
\left.i_{2}, \underline{v}\right)
\] & \[
\text { (v) } 8
\] & \({ }^{11}\)（V） \\
\hline Machinery，equippent，supplies ilstributurs．．．．．．．．．．．．．．．．．．．．．．．．．．． & can & \(1 c^{4}, 185\) & ＋1，14，\({ }^{1}\) & 63.0 & （7） & \(5 \cdot 1\) & 18.2 & 10.7 & 2.6 \\
\hline Air conditioning，compercigl refrigeration equipment izstributors & 17 & ， & 4,303 & 57.1 & （7） & 1.2 & －1．7 & 19.2 & ． 8 \\
\hline Commercial machines，equipment distributurs．．．．．．．．．．．．．．．．．．．．．． & 11 & 11， \(\mathrm{P}_{2} \mathrm{~B}_{3}\) & 7，775 & （4） & （v） & （v） & （v） & （v） & （v） \\
\hline Construction machinery，equipment dealers．．．．．．．．．．．．．．．．．．．．．． & 20 & 15， 10 & 11，00．1． & 73.2 & & 2.9 & 12.5 & 10.3 & \\
\hline Farm－garden machinery，equipment wholestlers． & 8 & 16 & 2，65＂ & 10.1 & （7） & 4.8 & 79.5 & 9.4 & ＇． \\
\hline Industrial machinery，equipreat distributors．．．．． & 56 & 20,2 & 12，trict & 59. & （7） & 10.0 & 12.2 & 10.1 & \(\bigcirc\) \\
\hline Industrial msterials，supplies distributors．．．．．．．．．．．．．．．．．．．．． & 28 & 12， & 2，001 & \(0-1\)
0.1 & \begin{tabular}{l}
（3） \\
\((7)\) \\
\hline
\end{tabular} & 3.5
5.4 & 11.2 & 17.1
4.3 & 2．14 \\
\hline proressional equipmen，supplies distributors． Service establishment supply houses．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 26． & － & － 5,148 & （v2） & （v） & （v） & （v） & （v） & （v） \\
\hline Transportation equipment distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & 10，751 & 12， \(2 \times 8\) & 77.9 & （7） & 3.2 & 23.9 & \(\pm .3\) & 1.8 \\
\hline Metals，metalwork（except scrap）distributors． & 29 & 22，8＜0 & 22，372 & 40.7 & （7） & 3.6 & 30.0 & 22.1 & 3.6 \\
\hline Iron，steel and products distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & （5） & （D） & 34.3 & \(\begin{array}{r}7 \\ \hline 7 \\ \hline\end{array}\) & 4.5 & 28.5 & 23.5
18.3 & 5.0 \\
\hline Nonferrous metals distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 5 & （b） & （b） & 45.4 & （7） & 1.0 & 35.3 & & \\
\hline Scrap，waste materials dealers．．． & 39 & 13，\(\times\) me 2 & 12，1R1 & 28.0 & \begin{tabular}{l}
\((7)\) \\
\((7)\) \\
\hline
\end{tabular} & 1.6 & \({ }_{8}^{8}\) ） & 48.7 & 21.6 \\
\hline Iron，steel scrap dealers．．．．．．．． & \({ }^{2} \mathrm{E}\) & ， 0 ， & 7， 477 & 34.8 & 1
7
7 & \(\cdots\) & & 30.0 & 24.7
0.3 \\
\hline Waste materials dealers．．．．．．．．．． & 23 & 5，802 & 4，76．m & 17.4 & （7） & 4.2 & \(\left.{ }^{8}\right)^{8}\) & 09.1 & 9.3 \\
\hline Cther werchant whulesslers．． & 152 & 01， 1924 & \(\cdots+539\) & 17.0 & 2.1 & 3.0 & 53.2 & 22.9 & 1.7 \\
\hline Arusement，sportire goods distributors． & 38 & 11，203 & 9，\({ }^{\text {cor }}\) & 2t． 3 & \(\cdots\) & 2.8 & ＋5．4 & 4.5 & \\
\hline Book，magisine，nevspaper vholesalers． & 7 & 7，617 & \(\cdots, 591\) & （V） & （v） 1 & （v） & \({ }^{93}\)（v） 7 & （v）\({ }^{5}\) & （v） \\
\hline Coas wholesulers．．．．．．．．．．．． & 5 & 1，755， & & （V） & （V） & （v） & （V） & （v） & （v） \\
\hline Fars supplies wholesalers．．．．．．． & \(\stackrel{74}{4}\) & 13,020
0,420 & －2， & 25．． & 1．6 & 10.2 & 93.4 & 40.3
1.0 & 0.3 \\
\hline Jevelry wholesalers．．．．．．．．．．．．．．．．
Petroleum products distributors．．．． & 21 & 1， 10.10 & 8.85 & （iv） & （v） & （v） & （v） & （v） & （v） \\
\hline Gift，art goods，Ereeting card aholesal & 17 & 2，231 & 1，73to & \(\cdots\) & c．1 & 0.1 & 81.7 & 17.5 & 3.6 \\
\hline Fiover，bulb，Diant wholesalers．． & 11 & ＜， 771 & 2，0う & i4． 1 & （z） & 8.7 & 67. & 8.8 & \(\cdots\) \\
\hline Miscelianeous products merchant wholesalers．．． & 3.6 & 10，051 & 11，774 & & 1.5 & 8.7 & －1．0 & 28.4 & \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{}} \\
\hline Food and kisdred products．．．．．．．．．．．．．．．． & &  & & & & & & & \\
\hline Textile mill products．．．．．．． & 6 & 5，080 & & & \(\cdots\) & （Z） & \({ }^{63.15}\) & \(<0.2\) & \\
\hline Apparel and related products． & 2 & （D） & （D） & （D） & （D） & （D） & （D） & （0） & （D） \\
\hline Fluriture and fixtures． & 2 & （D） & D） & （D） & （D） & （D） & & & \\
\hline Paper and allied products．．． & 38 & 72（D） & （D） & 48.7 & \(\cdots\) & 48 & 0.2 & 51.8 & \(\cdots\) \\
\hline Chemicals and allied products & 38 & 72，4i8 & 67， 824 & 36.7 & 0.5 & 1.8 & 22.8 & 3.11 & \(\ldots .1\) \\
\hline Rubber froducts．．．．．．．．．．． & 12 & （D） & （D） & \(\cdots\) ． & \(\ldots\) & 1.9 & 73.2 & 2.7 & \({ }^{11} .1\) \\
\hline Leatber and leatber products． & ．． & ．．． & \(\cdots\) & \(\ldots\) & ．\({ }^{\text {a }}\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline Stone，clay，and glass products & 14 & （D） & 25，14．4 & 67.3 & 0.1 & 11.7 & 2.7 & 29.2 & \({ }_{6} 1\) \\
\hline Primary metal products．．．．． & 19 & 78,73 & 7， 20 & －6． \(0^{\text {a }}\) & \({ }^{(7)}\) & 1.6 & 1.0 & 29.5 & \(\cdots\) \\
\hline Fabricated metal products．． & 18 & （D） & 25，772 & \({ }^{63} \cdot\) & \(\cdots\) & \(1 \cdot 1\) & & 3 3：-1 & \\
\hline Yachinery（except electrical）． & 65 & 48，345 & －7，200 & 57.0 & 0.3 & 4.8 & 20.7 & 14.2 & \(\cdots\) \\
\hline Electrical mschinery．． & 33 & 70，520 & 70，512 & 50.7 & 5.1 & 13.6 & 2.4 & 25.9 & 1.1 \\
\hline Transportarion equlpment．．．．．．． & 13 & 75， 703 & 22，810 & 57.2 ， & 0.5 & 1.3 & 31.7 & 9.3 & （z） \\
\hline Instruments and related products．．． & 18 & 7，405 &  & 71.51 & 2.41 & 2.3 & 7.8 & 15.7 & \\
\hline Other tanufacturers \({ }^{\text {a }}\) products＊．．．． & 26 & 39， 982 & Not araly & ned by claus & of sustomer & & & & \\
\hline \multicolumn{10}{|l|}{Merchandise agents，brokers：} \\
\hline Grocerles，confectionery，meats & 62 & 116， 7471 & HuC， 192 & 14． 5 & \(\ldots\) & \(\ldots\) & 5 & 74.2 & \\
\hline Farm products（edible）．．．．．．．．．．．． & 9 & 3：， 763 & ，， & 12.3 & & \(\therefore\) & \(\cdots\) & 78.4 & \\
\hline Dairy，poultry products．．．．．．．．． & \({ }_{8}^{1}\) & （D） & （D） & （1） & （D） & （D） & （D） & （D） & （b） \\
\hline Fruits，vegetables．．．．．．．． & 8 & （D） & （D） & 12.3 & ．．． & 0.7 & － & 79.7 & \\
\hline Drues，chemicals，paints．． & & ，245 & ¢， & 7. & \(\ldots\) & 27.6 & \(\cdots \cdot 1\) & 57.5 & \\
\hline Apparel（including footwear）． & 5 & ，＜－1 & －， & 41.4 & \(\cdots\) & \(\ldots\) & 20．0 & 3 L .0 & \\
\hline Dry goods，plece goods．．．．．． & 3 & \(\cdots\) & 2，12 & 20.1 & \(\ldots\) & \(\cdots\) & 28.1 &  & 1. \\
\hline Furiture，home furnishings． & 11 & （2） & ，14 & － & \(\cdots\) & \(\cdots\) & 5 & \({ }^{31}\)（c） & \\
\hline Faper，alliei products．．．．．． & 2 & ［） & & （b） & （t） & ［） & （i） & （L） & 12 \\
\hline Fers products（raw maverials）． & S & 1．， 301 & ， 2.2 & 18.8 & 0.1 & 2.6 & ． 1.1 & 75.2 & － \\
\hline  & & & ． & ． & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \\
\hline Grain．．．．．．．．．．．．．．．．． & \(\cdots\) & （ij） & （i， & （ C ） & （i̇） & （i） & iij） & （D） & （D） \\
\hline  & & （D） & （3） & （0） & （D） & （0） & （ii） & （D） & （L） \\
\hline  & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \\
\hline Woo1，mohair．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & （ib） & （D） & （D） & （II） & ioj & （iv） & （ij） & （1） \\
\hline & & & & & & & & & \\
\hline Autuil tive．．． & & （i） & （b） & & & & & － & \\
\hline Elecirical electronic apparatus，equiprent，appilances．．．．．．．．．．．．． & 37 & （1） & & 25.2 & \(\ldots\) & 1. & 1－3 & 20.4 & \\
\hline Handare，plumity，heating goods．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 32 & 1，75 & 11，－\({ }^{\text {a }}\) & 15．\％ & \(\cdots\) & 1. & ner & 75 & \\
\hline Lumer，construzisn cateriais．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & is & ＜， & 26， 588 & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & 4.7 & 12 \\
\hline Machinery，equiprent，supplies． & 4 & ，14 \({ }^{\text {P }}\) & 12， 127 & 52． & z） & 12.3 & \(\cdots\) & \(2 \cdot\) & \\
\hline Metais，metaluck（exceyt scrap）． & 5 & （0） & （0） & 4 & \(\cdots\) & \(1 .\). & \(\cdots\) & 4.7 & \(\cdots\) \\
\hline こher merohandise peguts，brokers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & \(\therefore\) ， 10 & － 5,58 & 12． 5 & \(\cdots\) & 1. & & & \\
\hline assembiers of fart froducts． & \(a\) & ， & \(\therefore\) & v） & V & ＊） & ， 1 & （v） & \\
\hline
\end{tabular}


Table 4 B WHOLESALE TRADE \(1954-S A L E S\) BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH So \(\quad\) (on INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Contanued

Establishments, Sales, and Percentage Distribution of Sales

 INHABITANTS OR MORE, BY゙ TYPE OF OPERATION AND KIND OF BUSJNJSS—Contmucd

Fatabishments, S.ales, and Percentage Distribution of Sales


Table 4B WHOLESALE TRADE 1954-SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 5OO,OOO INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS - Continued

Establishments, Sales, and Percentage Distribution of Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standare metropolitan area, type of -peration, and kind, i business} & \multicolumn{2}{|c|}{T.tal} & \multicolumn{7}{|c|}{Sales of establishments repurting class of customer} \\
\hline & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { F=tablish } \\
\text { ments }
\end{gathered}
\]} & \multirow[b]{2}{*}{Salem} & \multirow[b]{2}{*}{Total} & \multicolumn{6}{|c|}{Percentape distribution} \\
\hline & & & & \begin{tabular}{l}
TO \\
iridustrial, commercial. etc., users \\
(Percent)
\end{tabular} & \begin{tabular}{l}
To \\
consumere and Cermers \\
(Percent.)
\end{tabular} & \begin{tabular}{l}
Tu \\
Federal Gevermment \\
(Percent
\end{tabular} & \begin{tabular}{l}
\[
\begin{gathered}
\text { To } \\
\text { retailers }
\end{gathered}
\] \\
( Percent
\end{tabular} & \[
\begin{aligned}
& \text { wholesale } \\
& \text { crganiza- } \\
& \text { ticns } \\
& \text { (Percent) }
\end{aligned}
\] & \begin{tabular}{l}
For export \\
(Percent)
\end{tabular} \\
\hline Youngstown - Continued & & & & & & & & & \\
\hline Merchant wholesalers-Continued & & & & & & & & & \\
\hline Machinery, equipment, supplies distributors-Con:inued Professional equipment, supplies distributors...... & 8 & 1,425 & 1,020 & 02.7 & (1) & ... & 37.4 & \(\cdots\) & \\
\hline Service establishment supply houses................................. & 10 & 2.043 & 1,084 & 98.1 & \((1)\) & \(\cdots\) & 11.8 & 0.1 & , \\
\hline other machinery, equipment, supplies distributors............... & 18 & 8,057 & 7,234 & 52.8 & (1) & 0.4 & 43.1 & 3.3 & 0.5 \\
\hline Metals, metalwork (except scrap) distributors. & 21 & 13,090 & 13,054 & 83.1 & (1) & 0.1 & 8.7 & 8.2 & \(\cdots\) \\
\hline Scrsp, waste materials dealers............. & 35 & 11,838 & 8,129 & (v) & (v) & (v) & (v) & (v) & (v) \\
\hline Other merchant wholesalers... & 35 & 8,239 & 8,008 & 25.0 & 5.3 & 0.3 & 48.0 & 20.8 & (2) \\
\hline Amusement, sporting goods distributors. & 4 & 1.877 & 1,840 & ... & 0.3 & 1.5 & 75.0 & 23.1 & 0.1 \\
\hline Jewelry wholessalers...................... & 3. & 417 & 417 & \(3{ }^{\circ} \cdot \cdots\) & 2.4 & ... & 84.4 & 13.2 & ** \\
\hline Merchant wholesalers, n.e & 28 & \(t, 645\) & 5,751 & \(35 . \mathrm{b}\) & \[
7.2
\] & & 34.9 & 20.6 & - . \\
\hline Manufacturers' sales branches, sales offices............................. & 60 & 182,650 & & Not araly & ed by class & of customer & & & \\
\hline Merchandise agents, brokerg................................................ . & 20 & (D) & 17,517 & 43.8 & 1.3 & . . & 30.6 & 24.3 & \(\cdots\) \\
\hline Assemblers of farm products. & 2 & - (D) & (L) & (I) & (D) & ( 1 ) & (D) & (D) & (D) \\
\hline
\end{tabular}

\section*{WAREHOUSE AND COLD STORAGE SPACE}

\section*{CONTENTS}

index to states and standard metropolitan areas


Estahhehmenc.salo, Inventortes, and Octupable Space
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{TYpe of operation and kind of business} & \multicolumn{3}{|c|}{All eatablishmenta} & \multicolumn{7}{|r|}{Estabilishmenta reporting floor apace or 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Eateblishmente not reporting floor space or reporting less than 500 square feet}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
(\$1,000} & \multirow[b]{2}{*}{Inventories, end of yest, at cost
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Ssles
\[
(\$ 1, \infty 0)
\]} & \multirow[b]{2}{*}{Inventories, end of year, st cost
\[
(\$ 1,000)
\]} & \multicolumn{4}{|r|}{Dcuplable varehouse floor apace, end of year} & & & \\
\hline & & & & & & & \[
\begin{aligned}
& \text { Total } \\
& (1,000 \\
& \text { sq. It. })
\end{aligned}
\] & \[
\begin{aligned}
& \text { In aingly } \\
& \text { story } \\
& \text { buildings } \\
& \text { (1,000 } \\
& \text { sq. ft.) }
\end{aligned}
\] & \[
\begin{aligned}
& \text { In } \\
& \text { multiple } \\
& \text { story } \\
& \text { sulldings } \\
& \text { (1,000 } \\
& \text { sq. rt.) }
\end{aligned}
\] & Type of building not reported (1,000 sq. f乇.) & Number & \[
\begin{gathered}
\text { Ssles } \\
(\$ 1,000)
\end{gathered}
\] & \begin{tabular}{l}
Inven- \\
torles, end of year, at. cost
\[
(\$ 1,000)
\]
\end{tabular} \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
UNITED STATES \\
Merchant nholesalers........................... Manufscturers' sales branches (with stocks) \\
Merchandise agents, brokers. \\
Assemblers of farm products.
\end{tabular}} & \multirow[b]{2}{*}{165,153} & \multirow[b]{2}{*}{101,100,941} & \multirow[b]{2}{*}{9,524,871} & \multirow[b]{2}{*}{95,992} & \multirow[b]{2}{*}{61,152,387} & \multirow[b]{2}{*}{6,884, 350} & \multirow[b]{2}{*}{1,015,965} & \multirow[b]{2}{*}{544,124} & \multirow[b]{2}{*}{40,593} & \multirow[b]{2}{*}{31,248} & \multirow[b]{2}{*}{69,161} & \multirow[b]{2}{*}{39,948,554} & \\
\hline & & & & & & & & & & & & & 2,640,521 \\
\hline & 14,750 & 36,811,238 & \multirow[t]{3}{*}{\[
\left\{\begin{array}{r}
2,152,720 \\
103,232 \\
385,348
\end{array}\right.
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
10,105 \\
3,785 \\
7,371
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
23,929,532 \\
4,820,463 \\
3,998,74
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
1,662,251 \\
34,371 \\
204,269
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
136,411 \\
67,673 \\
73,076
\end{array}
\]} & \multirow[t]{3}{*}{76,951
(MA)
49,986} & \multirow[t]{2}{*}{\[
\begin{array}{r}
56,308 \\
(\text { MA })
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
3,152 \\
67.673
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
4,654 \\
18,346 \\
6,884
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
12,881,706 \\
34,430,046 \\
5,052,069
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
490,469 \\
68,861 \\
181,079
\end{array}
\]} \\
\hline & 22, 131 & 39,250,509 & & & & & & & & & & & \\
\hline & 13,255 & 9,050,816 & & & & & & & 20,500 & & & & \\
\hline Merchant Wholesalers & & & & & & & & & & & & & \\
\hline \multicolumn{14}{|l|}{Grocery, confectionery, mest wholesalers:} \\
\hline \multirow[t]{2}{*}{General-line grocery wholesalers..... Voluntary group grocery wholesalers.} & 3,320 & 7,353,560 & 560,337 & 2,535 & 6,106,521 & 507,919 & 08,851 & 35,241 & 31,738 & 1,872 & 785 & 1,187,039 & 52,418 \\
\hline & \(5{ }^{2} 4\) & 2,463,750 & 181,332 & 513 & 2,243,962 & 175,281 & 23,303 & 10,967 & 11,958 & 378 & 61 & 219,794 & 6,051 \\
\hline Retaller cooperative food wholesalers.................................... & 193 & \multirow[t]{2}{*}{\(1,208,175\)
139,950} & \multirow[t]{2}{*}{\[
\begin{array}{r}
8,248 \\
8,052
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 100 \\
& 210
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
1,143,069 \\
115,508
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
80,717 \\
7,442
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 8,711 \\
& 1,209
\end{aligned}
\]} & \multirow[t]{2}{*}{5,228
870} & \multirow[t]{2}{*}{\(3,25 t\)
303} & \multirow[t]{2}{*}{\[
\begin{array}{r}
227 \\
36
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 33 \\
& 81
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
155,106 \\
24,442
\end{array}
\]} & \multirow[t]{2}{*}{6,531
610} \\
\hline Cash-arry food depots............ & 291 & & & & & & & & & & & & \\
\hline wholesalers, n.e.c............... & 2,262 & 3,451,079 & 283,705 & 1,652 & 2,663,982 & 244,479 & 35,628 & 18,176 & 16,221 & 1,231 & 610 & 787,697 & 39,226 \\
\hline Sonfectionery whilesalers. & 1,909 & 527,440 & \multirow[t]{3}{*}{35,722
33,755
68,459} & 1,193 & 342,654 & 28,238 & 5,752 & 3,845 & 1,772 & 135 & 716 & 184,792 & 7,484 \\
\hline Fish, seafod distributors...... & -1,808 & \multirow[t]{2}{*}{053,698
2,866,193} & & \multirow[t]{2}{*}{\(1,7 \% 0\)
1,901} & \multirow[t]{2}{*}{272,
\(1,480,454\)} & \multirow[t]{2}{*}{14,903
31,205} & 3,738
9,983 & \multirow[t]{2}{*}{2,408
0,697} & \multirow[t]{2}{*}{1,287
3,056} & 43
230 & \multirow[t]{2}{*}{1,032} & \[
\begin{array}{r}
381,047 \\
1,385,729
\end{array}
\] & \multirow[t]{2}{*}{18,862} \\
\hline hest, meat products wholesalers. & & & & & & & & & & & & & \\
\hline Specialty-line grocery wholesalers...
Bakery, restaurant, hotel supply & 9,221 & 5,919,993 & 282,633 & 4,293 & 2,430,25 & 169,310 & 35,286 & 20,399 & 13,834 & 1.053 & 5,028 & 3,489,268 & 113,323 \\
\hline houses......................... & 4.38 & \multirow[t]{2}{*}{215,414
100478
623,222} & \multirow[t]{3}{*}{16,338
5,490
51,660} & \multirow[t]{2}{*}{262
245
\(i 35\)} & 150,353 & \multirow[t]{3}{*}{13,864
2,821
40,378} & \multirow[b]{3}{*}{2,929
1,29
7,246} & 1,398 & & \multirow[b]{2}{*}{\(\begin{array}{r}35 \\ 168 \\ \hline 85\end{array}\)} & 176 & \multirow[t]{2}{*}{65,061
86,822} & \\
\hline Eread, bakery goods distributors.. & 800 & & & & 73,650 & & & \multirow[t]{2}{*}{1,808
3,798} & \multirow[t]{2}{*}{1,253
3,583} & & 555 & & \multirow[t]{2}{*}{2,474
2, 11,289} \\
\hline Canned food wholesaders.......... & 928 & 623,222 & & \multirow[t]{2}{*}{\begin{tabular}{l}
635 \\
244 \\
\hline
\end{tabular}} & 416,129 & & & & & 85 & 293 & 205,093 & \\
\hline corree, tea. spice mholesalers.... & 488 & 1,606,380 & \multirow[t]{2}{*}{58,405
33,167} & & 176,539 & 40,378
16,460 & 1,973 & 651 & 1,296 & 26 & 244 & 1,429,341 & 41,945 \\
\hline Liairy products distributors. & 2,281 & 1,340,279 & & \multirow[t]{2}{*}{\[
\begin{gathered}
087 \\
83
\end{gathered}
\]} & 615,572 & 18,47? & 3,878 & 2,087 & 1,662 & 129 & \multirow[t]{2}{*}{1,594} & \multirow[t]{2}{*}{724,707
46,278} & \multirow[t]{4}{*}{\[
\begin{array}{r}
14,690 \\
1,063 \\
9,689 \\
2,333
\end{array}
\]} \\
\hline Flour distributors............... & 170 & 108,303 & 3,562 & & 62,025 & 2,499 & 1,038 & 1,583 & 263 & 92 & & & \\
\hline Frosted, frozen food distritutors. & 610 & 455,882 & 25,209 & 270 & 230,875 & 15,520 & 2,078 & 1,288 & 782 & 8 & 340 & 225,006 & \\
\hline \begin{tabular}{l}
Soft drink distributors............ \\
ther ETucery sperísly
\end{tabular} & 1,142 & 165,965 & 0,200 & 515 & 88,015 & 3,873 & 2,519 & 2,028 & 472 & 19 & \(62 ?\) & 77,950 & \\
\hline whelesalers.......... & 2,364 & 1,246,070 & B2, 596 & 1,252 & 617, 560 & 55,418 & 11,300 & 6,778 & 4,031 & 491 & 1,112 & 628,510 & 27,178 \\
\hline Farmproducts (edible) distributors: & & & & & & & & & & & & & \\
\hline Poultry, poultry products distributors. & 2,060 & 1,455,195 & 29,482 & 1,356 & 840,507 & 16,309 & 6,583 & 4,255 & & 255 & & & \\
\hline Fresh fruit, vegetsble wholesalers & 6,520 & 3,261,739 & 70, 02.27 & 3,692 & 2,126, 522 & 48,450 & 29,015 & 17,615 & 10,368 & 1,032 & 2,828 & 1,145,217 & 22,171 \\
\hline Beer, wine distilled spirits wholesalera: & & & & & & & & & & & & & \\
\hline Beer, ale distributors............... & 5,791 & 2,311,181 & 104,502 & 2, 203 & 2,011,175 & 93,034 & 30,402 & 24,978 & 4,898 & 526 & 908 & 300,006 & 11,558 \\
\hline Wine, distilled spirits wholesalers.. & 1,513 & 3,375,753 & 406, 114 & 1,172 & , 779,955 & 356,833 & 16,230 & 9,083 & 6,234 & 913 & 346 & 595,798 & 49,281 \\
\hline Tcbecco distributors & 2,858 & 3,208,929 & 145,504 & 2,312 & 2,734,324 & 125,786 & 16,665 & 9,149 & 0. 0.2 t & 590 & 540 & 474,605 & 19,718 \\
\hline Drugs, chemicals, allied products wholesalers: & & & & & & & & & & & & & \\
\hline General-line drag whiclesalers. & 392 & 1,273,114 & 175,713 & 321 & 1,105,217 & 158,193 & 13,198 & 2,710 & 10,189 & 299 & 71 & 167,897 & 17,522 \\
\hline specialty-llne drug, toiletries "holesalers. & 2,409 & 900,618 & 80,397 & 1,270 & 580,009 & 55,994 & 8,588 & 4,426 & 3,626 & 536 & 1, 133 & 320,609 & 24,403 \\
\hline Industrial chemicals, explosives distributors......................... & 1,878 & 923,242 & 62,607 & 89 & 475,887 & 40,348 & 9,489 & 6,0\%6 & 3,288 & 125 & 981 & 444.355 & 22,349 \\
\hline Pafnt, varnish mholesalers.......... & 1,158 & 272,891 & 27,379 & +41 & 151,058 & 21,028 & 4,858 & 2,159 & 2,610 & 89 & 517 & 121,833 & 6,351 \\
\hline Paint wholesalers (with glass, wall paper) & 503 & 120,44? & 14,268 & 274 & 59,889 & 11,384 & 2,400 & 895 & 1,451 & 54 & 229 & 60,558 & 2,884 \\
\hline Paint wholesalers (without glass, wallририг).............................. & 655 & 152,44,4 & 13,111 & \(36 ?\) & 91,149 & 9,644 & 2,458 & 1,264 & 1,159 & 35 & \(28 \cdot\) & 61,275 & 3,467 \\
\hline Dry goods, apparel whoiesalers: & & & & & & & & & & & & & \\
\hline lothing, furnishings, foutwear wholesters. & 4,252 & 1,826,611 & 194,013 & 2,500 & 1,179,538 & 149,576 & 16,218 & 4,228 & 11,002 & 380 & 1,752 & 647,073 & 49,437 \\
\hline seneral-line clothing, furnishLngs wholezeders..................... & 797 & 296,157 & 34,544 & 519 & 203,601 & 28,097 & 3,996 & 1,314 & 2,603 & \(\cdots\) & 278 & 92,556 & 6,47? \\
\hline 'sen's, boye' clothing, furnishiIngs wholeselers..................... & 761 & 384,769 & 37,411 & 435 & 219,645 & 20,499 & 2,892 & 963 & 1,866 & 63 & 320 & 105.124 & 7,912 \\
\hline Nomen's, children's lothitg, furnishing wholecalers....... & 1,299 & 566,299 & 54,951 & 722 & 345,491 & 35,42 & 3,765 & 844 & 2,825 & 9 & 577 & 220,807 & 19,509 \\
\hline Fur (dressed), fur clothing wholesalers. Millinery, ruillinery supplies & 324 & 94,317 & 12,22t & 140 & 52,165 & 7,006 & 731 & 78 & 642 & 11 & 184 & 42,152 & 5,220 \\
\hline distributors.................. & 353 & 81,453 & 9,540 & 193 & 54, 303 & 7,187 & 709 & 145 & 554 & 10 & 160 & 27,650 & 2,353 \\
\hline Thrs, footwear whulesalers..... & 583 & 353,979 & 43, 985 & 410 & 275,032 & 3-,003 & 3,643 & 757 & 2,768 & 118 & 173 & 78.947 & 6,382 \\
\hline ctick clothing wholesalers... & 135 & 49,138 & 6,35t & 81 & 29,301 & \(\therefore, 42\) & 482 & 127 & 34.4 & 11 & 54 & 19,837 & 1,614 \\
\hline Seneral-1ine ary goods mholesalers. & 132 & 303,580 & 54, 512 & 94 & 16t. 815 & 23,058 & 3,5ヶ\% & 500 & \(2.8 \%\) & 202 & 38 & 220,705 & 30,856 \\
\hline Sperialty-1ine dry goods wholesalers. Hosiery whriesalers & & & & 2,394 & \[
1,17 \hbar, 816
\] & & & & & 427 & & 788,683 & \\
\hline Hosiery whriesalers................. Underw:ar wholesalers............... & 471
164 & 260,192
71,420 & 23,483
6,140 & 471
92 & \(175,89.8\)
\(49,4.60\) & 18,381
5,133 & 1,401
387 & 436
32 & R24
312 & 61 23 & 200
72 & 84,314
22,760 & 5,102
1,007 \\
\hline Motion mhulegelers................ & 770 & 198,449 & 21, 022 & 412 & 132,020 & 16, 634 & 1,712 & 54.6 & 1,123 & 43 & 358 & 66,429 & 4,984 \\
\hline Fint prode wholesalers....... & 1,663 & 975,319 & 124,583 & 967 & 568,215 & 85,850 & 5,127 & 1,401 & 3.371 & 155 & 716 & 407, 104 & 38,733 \\
\hline \begin{tabular}{l}
ther Bpfclalty dry gocds whole \\
salers
\end{tabular} & 1,120 & 4t:0,119 & 52,030 & 812 & 252,043 & 34.278 & 3,223 & 1,109 & 1,972. & 162 & 508 & 208,070 & 17,74. \\
\hline Plece \&uods converters \(^{\text {a }}\) & 91:' & 1,503.'42 & 236,407 & 435 & 630,030 & 101,253 & 2,502 & 538 & 1,9588 & 64 & 382 & \(8 \% 3.93\). & 130,154 \\
\hline
\end{tabular}
 ANDKINOFRLSINは, (emtanced



Nit lioz quaidate. ... Fefreserts zers.

Table 5A W'HOLESALETRADE 1954-WAREHOUSE FLOOR SPACF--UNITEDSTATES, BY TYPEOFOPERATION AND KIND OF BUSINESS-Contonucd
Establishments, Sales, Inventorice, and Occuptable Space
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Type of operation and kind of business} & \multicolumn{3}{|c|}{All establishments} & \multicolumn{7}{|r|}{Establishments reporting fioor space of 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Estabilshments not reporting rloor space or reporting less than 500 square feet}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Inventorles, end of year, at cost
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Seles } \\
& (\$ 1,000)
\end{aligned}
\]} & \multirow[b]{2}{*}{Inventories, end of year, at cost
\[
(\$ 1, \infty 00)
\]} & \multicolumn{4}{|r|}{Occuplable warehouse floor space, end of year} & & & \\
\hline & & & & & & & \[
\begin{aligned}
& \text { Total } \\
& (1,000 \\
& \text { sq. ft.) }
\end{aligned}
\] & In aingle bitory buildings (1,000 sq. ft. & \[
\begin{gathered}
\text { In } \\
\text { muitiple } \\
\text { story } \\
\text { buildings } \\
\text { (1,0100 } \\
\text { sq. ft.) }
\end{gathered}
\] & Type of building not reported (1,000 sq. ft.) & Number & \[
\begin{gathered}
\text { Soles } \\
(\$ 1,000)
\end{gathered}
\] & Inventories, end of year, at cost ( \(\$ 1,000\) ) \\
\hline \multicolumn{14}{|l|}{Merchant wholesalers-Continue} \\
\hline \multicolumn{14}{|l|}{} \\
\hline Air conditioning, commercial refrigeration equipment distributors.... & 1,860 & 484,070 & 58,964 & 1,235 & 356,455 & 49,548 & 6,916 & 4,357 & 2,357 & 202 & 625 & 127,615 & 9,416 \\
\hline \[
\begin{aligned}
& \text { Crmercial machines, equipment dia- } \\
& \text { tributors................................... }
\end{aligned}
\] & 3,219 & 660, 125 & 76,802 & 1,635 & 414,634 & -0,720 & 12,447 & 5,628 & ¢,408 & 411 & 1,584 & 245,491 & 16,082 \\
\hline offlee machines, equipment distributors. & 1,4.21 & 186,631 & 19,935 & 459 & \({ }^{79,327}\) & 13,962 & 2,587 & 1,743 & 777 & 37 & 902 & 107,304 & 5,973 \\
\hline Restsurant, botel supply bouses (principally nonfood)............. & 571 & 159,253 & 24,0:2 & 424 & 123,005 & 19,987 & 4.129 & 1,569 & 2.427 & 133 & 147 & 36,243 & 4,075 \\
\hline Store machines, fixtures distributors. & 1,087 & 270,953 & 28,930 & 672 & 191,720 & 24,357 & 5,224 & 2,090 & 2,951 & 188 & 416 & 85,233 & 4,573 \\
\hline Other commercial machines, equipment distributors.................. & 140 & 37,283 & 3,875 & 81 & 20,582 & 2,414 & 502 & 198 & 253 & 53 & 59 & 16,706 & 1,461 \\
\hline Construction machfnery, equipment dealers. & 1,640 & 1,401,359 & 275,743 & 1,232 & 1,223,439 & 237,601 & 13,493 & 11,067 & 2,230 & 196 & 408 & 272,920 & 38,142 \\
\hline Farm-garden machinery, equiptent wholesalers. & 1,112 & 534,379 & 76,190 & 711 & 388,663 & 67,321 & 7,464 & 4,796 & 2,478 & 190 & 401 & 145,716 & 8,869 \\
\hline Gerden machinery, equipment wholesalers. & 233 & 78,736 & 10,285 & 138 & 49,213 & 7,818 & 1,069 & 669 & 386 & 14 & 95 & 29,523 & 2,467 \\
\hline Farm, dalry machjnery, equipment (including tractors)............... & 879 & 455,643 & 65,905 & 573 & 339,450 & 59,503 & 6,395 & 4,127 & 2,092 & 176 & 306 & 116,193 & 6,402 \\
\hline Industrial machinery, equipment distributors. & 5,746 & 2,618, 580 & 282,858 & 3,670 & 1,790,890 & 237,297 & 20, 504 & 16,744 & 8,991 & 769 & 2,076 & 828,096 & 45,561 \\
\hline Food processing macbinery, equipment distributors. & 367 & 163,405 & 11,582 & 263 & 138,178 & 10,707 & 1,967 & 947 & 985 & 37 & 124 & 25,227 & 875 \\
\hline General purpose industrial machinery equipment distributors... Metalworking machinery, equip- & 1,379 & 498,625 & 52,044 & 825 & 322,708 & 41,513 & 5,879 & 3,650 & 2,067 & 156 & 554 & 175,917 & 10,531 \\
\hline ment dealers................ & 914 & 484,490 & 38,136 & 609 & 268,953 & 32,008 & 4, 327 & 3,015 & 1,176 & 136 & 305 & 215,537 & 6,128 \\
\hline Oil well supply houses........
Printing machinery, equipment & 1,208 & 914,479 & 118,370 & 962 & 747,001 & 108,785 & 5,808 & 4,963 & 482 & 363 & 246 & 167,478 & 9,585 \\
\hline distributors..................... & 210 & & & & & & & & & 14 & 76 & & 1,323 \\
\hline Used machinery dealers.............. Other industrial machinery dis- & 245 & 31,272 & 6,354 & 162 & 41,600 & 4,439 & 1,463 & 921 & 533 & 9 & 83 & -9,672 & 1,915 \\
\hline tributors................... & 1,423 & 461.895 & 48,953 & 735 & 250,382 & 33,755 & -, 286 & 2,903 & 3,329 & 54 & 088 & 211,513 & 15,204 \\
\hline Industrial materials, supplies distributors & 4,393 & 2,009,740 & 2Є1,084 & 2,83n & 1,476,598 & 215,445 & 24, 103 & 14,819 & 13,564 & 720 & 1,563 & 533,142 & 45,619 \\
\hline Abrasives, abresive materials distributors. & 141 & 77,400 & 7,411 & \% & 50,221 & 0,792 & 680 & 302 & 258 & 120 & 49 & 27,179 & 619 \\
\hline Mechanical power transmiosion equipment distributors............. & 335 & 113,349 & 20,086 & 254 & 4.221 & 17,351 & 1,171 & 179 & 485 & 7 & 81 & 21,128 & 2,735 \\
\hline Mechanical rubber goods distributors. & 280 & 100,031 & 10,650 & 208 & 82,038 & 8,973 & 1,389 & 599 & 732 & 58 & 72 & 17,993 & 1,473 \\
\hline Rope, cordage distributors........ & 117 & 94,120 & t, 145 & 68 & 37,340 & 3,424 & 632 & 189 & 4.46 & & 49 & 56,780 & 2,716 \\
\hline Valves, fittings (except plumbing) distributors. & 214 & 139,320 & 20,824 & 1 c & 117,477 & 18,010 & 2,544 & 1,654 & 876 & 14 & 48 & 21,843 & 2,808 \\
\hline Recondttioned drum, harrel distributors. & 372 & 65,360 & 2,925 & \(21^{4}\) & 41,692 & 2,067 & 3,370 & 2,344 & 974 & 52 & 153 & 23,668 & 858 \\
\hline Other industrial materials and supplles distributors............. & 2,934 & 1,420,160 & 193,243 & 1,823 & 1,055,609 & 158,833 & 19,317 & 9,053 & 9,795 & 409 & 1,111 & 364,551 & 34,410 \\
\hline Profeasional equipment, supplies
distributors.................. & 2,912 & 853,153 & 123,181 & 1,479 & 596,263 & 96,874 & 8,723 & 4,035 & 4, 583 & 105 & 1,434 & 256.890 & 26,307 \\
\hline Dental groly ho & & & -3,123 & & & 18,076 & & & & & & 31.255 & 5, 0 ? \\
\hline Dental supply h & ¢07 & 124,125 & -3,995 & 72 & 10,291 & 12,826 & 346 & \({ }^{4} 2\) & 行 & 7 & - 0 & 15,291 & 5,07\% \\
\hline School supply houees............... & 255 & 96,321 & 12,101 & 161 & 69.754 & 10,211 & 1,460 & 722 & 726 & 12 & on & 20,567 & 1,890 \\
\hline Surgical, dedical, hospital sup- & & & & & & & & & & & & & \\
\hline ply houpes...................... & 800 & 321,489 & 44,558 & 533 & & 38,973 & 3, 358 & 2,515 & 1,809
302 & 30 & 267
538 & 55,063
85,705 & 5,585
9,409 \\
\hline Optical goude whriesalers......... & 742 & 120,965 & 15,451 & 204 & 41,241 & ¢,04, & 487 & 173 & 302 & 1.3 & 538 & 85,705 & 9,409 \\
\hline tributors..................... & 479 & 152, 6770 & 23, 153 & 221 & 109,661 & 20,740 & 2, 3:2 & 1,2\%4 & 1.035 & 13 & 258 & 43,000 & 3.207 \\
\hline Serrice establistment supply houses.. & 5,265: & 1,101,992 & 128,343 & 3,458 & 726, 28.24 & 99,054 & 19,014 & 9,612 & 8,803 & 599 & 1,806 & 358,708 & 29,289 \\
\hline Beauty, barber supply houses...... & 898 & 140,5.11 & 20.352 & 610 & 110, 14 & 20,415 & 2,750 & 1,21" & 1, 389 & 144 & 288 & 30,417 & 3,847 \\
\hline Jenitors' supply housug........... Laundry, ury cleantrig cupply & 843 & 126.780 & 12,075 & 580 &  & 10,451 & 3,120 & 1,010 & 1,39: & 118 & 203 & 37,736 & 2,424 \\
\hline ho-1ses...................... & 4 & 14t, b0' & 13,1.55 & 304 & 19, 1104 & 11, t 73 & 3,021 & 1,0i2 & 1,354 & 40 & 137 & 48,503 & 1,982 \\
\hline Shoe service wholesalers...... & 495 & 101,579 & 14.051 & 330 & St, Onte & 12,344 & 1,800 & 512 & 1,204 & 8 & 155 & 35. 513 & 3,707
340 \\
\hline Undertakers' supply houzes........ & 137 & 14,443 & 1,695 & \({ }^{61}\) & 8,540
73,324 & 1,155 & \(\begin{array}{r}594 \\ \hline 1.560\end{array}\) &  & 398
1,014 & 4.1 & 78 & 5, 51.53 & 340
3,223 \\
\hline TYholsterers' supply houses ....... & & 92, 770 & 15.367 & 208
746 & 73,324
161,421 & 12,14\% & 2, 56.7 & 2, \(\begin{array}{r}480 \\ 2,30\end{array}\) & 1,014 & 40 & 248 & 12,346
56,679 & 3,223 \\
\hline kelders' supply houees............. Other service establishment sup- & 1,000 & 198,100 &  & 746 & 141,421 & 18,195 & 2,842 & 2,330 & 410 & 92 & 25\% & 56,679 & 4,441 \\
\hline ply houses.................... & 1.1909 & 221,252 & 21,002: & f. 19 & 15t, 591 & 16,677 & 3,357 & 1,630 & 1,005 & 123 & 579 & 124.663 & 9,325 \\
\hline Pranspartation equipment distributars & 1,02\% & \(3^{3}+4.048\) & 4, 9335 & 597 & .\(^{\prime \prime}\), \({ }^{\circ}\) & 38,832 &  & \({ }^{3}, 30 \mathrm{n}\). & 1,541 & 0 & \(41^{\prime}\) & 158,171 & 9,003 \\
\hline Aircraft, aerorautital equipment, perta dietritutors & \(\therefore \pi\) &  & -2, 3+13 & 280 & 4r, 1500 & 17,940 & \(\therefore 334\) & 1,932 & 392 & 12 & \(1 \because 0\) & 23, 132 & 4,453 \\
\hline Warlne machine ry, equipmont diatribulors............................ & (1)1 & & & ; 3 & \({ }^{(1), 120}\) & 14, 13:4 & 2,095 & 1,03\% & 1,004 & \% & Jue & 36, 303 & 2.937 \\
\hline Pailmad equipment distritutors... & \% & (0, \(1 \times 4.1\) & 4, & 31 & 30,0,9 & 3,22: & \(\cdots 3\) & 1\% & & ... & 53 & 23, 277 & 1,06 \\
\hline distributirs...... & \("\) & 14.44 & 1.0, & \(\cdots\) & 10,949 & 1,531 & \% & 14. & "; & & 梠 & 18, 000 & \(3 \times 4\) \\
\hline
\end{tabular}

\footnotetext{

}

Table sA WHOLESALETRADI：Wられ－WAREHOUSE FLOOR SPACE－UNITEDSTATES，BY TYPEOFOPERATION
AND KINDOF BUSINEAS－Cintmucd
Extahhishmente，Sales，Inventories，and Ocupuble Space
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Type of operation and kind of pusiness} & \multicolumn{3}{|c|}{A11 eetatalishmento} & \multicolumn{7}{|c|}{Estabilishenents report ing rloor epace or 500 squera feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Eatahlishments not reporting floor space or reporting
less than 500 square feet}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{\begin{tabular}{l}
Sales \\
（ 11,000 ）
\end{tabular}} & \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { Inven- } \\
& \text { tor1es, } \\
& \text { end of } \\
& \text { year, } \\
& \text { st cost } \\
& (\$ 1,000)
\end{aligned}
\]} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Solees } \\
& \text { (\$1,000) }
\end{aligned}
\]} & \multirow[t]{2}{*}{} & \multicolumn{4}{|l|}{} & & & \\
\hline & & & & & & & \[
\left.\begin{array}{c}
(1,000 \\
\text { sap. } \\
\text { st. })
\end{array}\right)
\] &  &  &  & Nunber & （ 11,000 ） &  \\
\hline & \multirow[b]{8}{*}{} & \multirow[b]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[b]{2}{*}{2，7920} & \multirow[b]{2}{*}{\[
\begin{array}{|c}
1,000,215 \\
37,1,254 \\
\hline
\end{array}
\]} & \multirow[b]{2}{*}{\[
\begin{gathered}
344,293 \\
40,760 \\
\hline
\end{gathered}
\]} & \multirow[b]{2}{*}{\[
\underset{\substack{41,618 \\ 5,521}}{\substack{2}}
\]} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 35,128 \\
& 4,054
\end{aligned}
\]} & \multirow[b]{2}{*}{\(\substack{5,332 \\ 1,4,216}\)} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} \\
\hline Metala，metalwork（except scrap）dis－ Iron，steel and products distributors Nonferrous metals distritotors． & & & & & & & & & & & & & \\
\hline Scrap，waste materials dealers： Iron，steel scrap dealers（wit & & \multirow[t]{3}{*}{1，217，140 801，352} & 101， 824 & \multirow[t]{2}{*}{\[
\left|\begin{array}{l}
1,799 \\
1,2027
\end{array}\right|
\]} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 62,832 \\
& 57,533 \\
& \hline
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 14,808 \\
& 12,270
\end{aligned}
\]} & \multirow[t]{2}{*}{11， 336} & 3，062 & 312 & \multirow[t]{2}{*}{\[
\begin{array}{r}
1,920 \\
870
\end{array}
\]} & \[
\alpha 1,713
\] & \({ }^{38,092}\) \\
\hline ment） & & & 36，355 & & & & & & & 295 & & \[
306,711
\] & 21，822 \\
\hline Iror，steel scrap dealers（．ith
out processlng，preparation
equipment）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & 17，469 & 4.67 & 0,780 & & 2，638 & 2，23 & \({ }^{386}\) & 12 & 1，050 & 335，002 & 12，120 \\
\hline Wsite naterials dealers．．．．．． & & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\left|\begin{array}{c}
2,8,81 \\
1,901 \\
183 \\
134 \\
146 \\
317 \\
317
\end{array}\right|
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\begin{array}{r}
31,614 \\
9,011 \\
9,702 \\
2,047 \\
8,225 \\
2,629
\end{array}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 831 \\
& 117 \\
& 135 \\
& 18 \\
& 124 \\
& 137 \\
& \hline 27
\end{aligned}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} \\
\hline  & & & & & & & & & & & & & \\
\hline  & & & & & & & & & & & & & \\
\hline ther merchant wholesalers： Amusement，sporting goods distri－ & \multirow[b]{3}{*}{\[
\left|\begin{array}{l}
2,514 \\
484 \\
579 \\
805 \\
846
\end{array}\right|
\]} & \multirow[b]{3}{*}{} & \multirow[b]{3}{*}{} & \multirow[b]{2}{*}{1，553} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 207,923 \\
& 148,162
\end{aligned}
\]} & \multirow[b]{2}{*}{\({ }^{05,128}\)} & \multirow[b]{2}{*}{25，160} & 5，046 & \multirow[b]{2}{*}{9，308} & \multirow[t]{2}{*}{\({ }^{812}\)} & \multirow[t]{2}{*}{\({ }^{961}\)} & \multirow[b]{2}{*}{244，788} & \multirow[t]{2}{*}{\(\begin{array}{r}17,766 \\ \hline \text { ，} 615\end{array}\)} \\
\hline Cameras，phototrehic suppises & & & & & & & & & & & & & \\
\hline  & & & & & & &  &  &  & \[
\begin{aligned}
& 1062 \\
& \hline 106 \\
& \hline 102
\end{aligned}
\] & （228 \(\begin{gathered}225 \\ 263\end{gathered}\) & & （1070 \\
\hline Books，magazine，newspaper wholem salers．．．．．．．．．． & 1，919 7 & \(\xrightarrow{\substack{697,200 \\ 794,289}}\) & ¢7，909 & \({ }_{72}^{778}\) & \(\xrightarrow{397,4} 29\), & \(\stackrel{28}{2,}\) & \({ }_{6}^{4,880} 6\) & \({ }_{\text {2，} 693} 5\) & 2，149 & 53 & \({ }_{4}^{21,181} 68\) & & cis \begin{tabular}{c}
19,399 \\
35,34 \\
\hline
\end{tabular} \\
\hline Farm supph & \({ }^{2,3,677}\) & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \({ }^{1,354}\) & \[
\begin{aligned}
& 855,831 \\
& 2977,244
\end{aligned}
\] &  & ¢ \(24,3,36\) &  & \(\underbrace{\substack{1,0}}_{\substack{10,029 \\ 1,596}}\) & －\({ }_{136}^{666}\) & \(\stackrel{993}{49}\) &  & ¢ \begin{tabular}{c}
41,248 \\
18,300 \\
\hline
\end{tabular} \\
\hline  & \begin{tabular}{c}
507 \\
\hline 01 \\
132 \\
\hline
\end{tabular} & & & \[
\begin{gathered}
238 \\
488 \\
68 \\
\hline 7
\end{gathered}
\] & \[
\begin{gathered}
\substack{96,2120 \\
30,20, 30,65}
\end{gathered}
\] &  & \[
\begin{aligned}
& 3,328 \\
& \left.\begin{array}{l}
3,683 \\
1,0,60
\end{array}\right)
\end{aligned}
\] & \(\underset{\substack{2,162 \\ 6,05 \\ 685}}{\substack{2, 6}}\) & \[
\begin{aligned}
& 1,057 \\
& , 107 \\
& 2727
\end{aligned}
\] & \begin{tabular}{c}
133 \\
336 \\
68 \\
\hline
\end{tabular} & \begin{tabular}{c}
276 \\
153 \\
\hline 65
\end{tabular} &  &  \\
\hline Nois & \multirow[t]{4}{*}{\[
\begin{aligned}
& 2,741 \\
& \begin{array}{c}
231 \\
355 \\
515 \\
5198 \\
4982 \\
172 \\
969
\end{array}
\end{aligned}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
825,459 \\
143,549 \\
124,380 \\
132,621 \\
202,008 \\
30,719 \\
191,582
\end{array}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 982 \\
& \hline 127 \\
& \text { ar } \\
& 250 \\
& \hline 90
\end{aligned}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 9.95 \\
& \left.\begin{array}{l}
955 \\
1102 \\
159 \\
159
\end{array} \right\rvert\,
\end{aligned}
\]} & \multirow[t]{3}{*}{2,935
375
377
607
615
615} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 88 \\
& 13 \\
& 13 \\
& 23
\end{aligned}
\]} & \multirow[t]{3}{*}{\[
\left\lvert\, \begin{gathered}
1,757 \\
107 \\
206 \\
206 \\
207
\end{gathered}\right.
\]} & & \multirow[t]{3}{*}{} \\
\hline  & & & & & & & & & & & & \multirow[t]{2}{*}{} & \\
\hline  & & & & & & & & & & & & & \\
\hline  & & & \％ 7 7，077 & \({ }_{310}^{77}\) & ¢ & － 4,596 & 1，063 & \({ }_{385}^{130}\) & \({ }_{81}^{286}\) & \multirow[t]{2}{*}{\({ }_{3}\)} & \({ }_{6} 95\) & －11，531 & cien \\
\hline Petrolemp pron & 2，260 & 1，426，388 & \multirow[t]{2}{*}{4,167} & \({ }^{43}\) & 283，397 & 16，003 & \multirow[t]{2}{*}{3，236} & \({ }^{2,704}\) & \({ }^{2} 28\) & & 1，847 & 1，132，991 & \multirow[t]{2}{*}{28，1464} \\
\hline Cirt，ert gods，，greeting cards & \multirow[b]{2}{*}{\[
\begin{aligned}
& 938 \\
& 2838 \\
& 248
\end{aligned}
\]} & \multirow[b]{2}{*}{} & & \multirow[t]{2}{*}{\[
\begin{aligned}
& 487 \\
& \substack{351 \\
186}
\end{aligned}
\]} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & & & \multirow[t]{2}{*}{} & \multirow[b]{2}{*}{\({ }_{2}^{29}\)} & \multirow[b]{2}{*}{（} & \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { 51, 12141 } 161 \\
& 58,503
\end{aligned}
\]} & \\
\hline Gift，art goods wholesaler
Greeting card distributors & & &  & & & & \[
\begin{gathered}
2,565 \\
1,7602 \\
8802
\end{gathered}
\] & \[
\begin{gathered}
1,283 \\
\substack{884 \\
329}
\end{gathered}
\] & & & & &  \\
\hline \％over & \multirow[t]{2}{*}{966
881
8115
115} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 222,92,92 \\
& \begin{array}{l}
193,270 \\
29,620
\end{array}
\end{aligned}
\]} & \multirow[t]{2}{*}{} & 282 & \({ }^{137,848}\) & 8，503 & 4,165 & 2，548 & & & & 85，094 & \\
\hline Flower（cut），potted plant
wholesalers．．．．．．．．．．．．．．．．．．
Eult，plant distributors． & & & & \({ }_{4}^{42}\) & － &  & \(\underset{\substack{3,687 \\ 678}}{ }\) & \({ }^{2,225}\) & \({ }_{\substack{1,204 \\ 345}}^{1,0}\) & \(\stackrel{208}{ }\) & \({ }_{4}^{429} 5\) & \({ }_{\text {cher }}^{77,595}\) & \({ }^{3,1828}\) \\
\hline ussellaneos & \multirow[t]{2}{*}{4，076} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 3,031,252 \\
& \text { 202, } 2,81 \\
& \text { and } \\
& 135 ; 579
\end{aligned}
\]} & 21，3，21 & \multirow[t]{2}{*}{1，682} & \multirow[t]{3}{*}{} & \multirow[t]{2}{*}{109，021} & \multirow[t]{3}{*}{} & \multirow[t]{2}{*}{\[
\begin{gathered}
7,682 \\
2,020 \\
2,020
\end{gathered}
\]} & \multirow[t]{2}{*}{10，161} & 302 & 2，395 & 1，986，172 & \multirow[t]{2}{*}{105,320
8,288
27,603} \\
\hline \[
\begin{aligned}
& \text { Salers.*.... } \\
& \text { est products (except } \text { imber) } \\
& \text { stritutors. . . . . . . . . . . . . . . . . . }
\end{aligned}
\] & & & 214，3，733 & & & & & & & & & & \\
\hline  & \({ }_{\substack{50 \\ 54 \\ 40}}\) & & & \({ }_{253}^{224}\) & & 36，501 & & & 3，351 & \({ }_{6}^{60} 8\) & \({ }^{353} 20\) &  & \\
\hline \[
\begin{aligned}
& \text { Whasical instrument } \\
& \text { wholesalers...... }
\end{aligned}
\] & & \multirow[t]{2}{*}{} & （19，297 & 2788 & \({ }_{9}^{113,983}\) & \(\underset{\substack{15,200 \\ 9,60}}{2,4}\) & \[
1, \frac{3 \times 2}{696}
\] & \[
\begin{aligned}
& 536 \\
& 292
\end{aligned}
\] & \({ }_{389}^{738}\) & 93
15 & \({ }_{13}^{231}\) &  & 3，\({ }^{\text {b，} 123}\) \\
\hline  & 222
659 & & & 109
421 & 1414， 2124 & 26，491 & & 28 & 2，650 & & 238 & \％，4，58 & 5，567 \\
\hline \(\xrightarrow{\text { Frode }}\)（ister & & & \({ }^{27,813}\) & & & & & & & & \({ }^{222}\) & & \\
\hline 01210 & & & 27，813 & 284 & & & & & & \({ }^{14}\) & \({ }_{660}^{220}\) & 542，856 & \\
\hline Manufacturers＇Sales
（with stocks） & & & & & & & & & & & & & \\
\hline & & & & & & & & & & & &  & \\
\hline el ard releted pry & & & & 120 & & & & & & \％ & 5 & & \\
\hline Preer and alized produc & & & & & & & & & & 312 & （ & & \\
\hline Rubber Praducteiter & & & & \({ }^{23}\) & & & & （107 & & \begin{tabular}{|l}
31 \\
10 \\
30 \\
30
\end{tabular} & 4 & 42, & \\
\hline & & & & 边32 & & & & & & \％ & 200 &  & \\
\hline 隹 & & & & & & & & & & & & & \\
\hline
\end{tabular}

\section*{Tahle SA WHOLESALETRADE WSH-WAREHOUSE FLOOR SPACE--UNITEDSTATES, BY TYPEOFOPERATION AND KINDOF BUSINESS-continucd}

Estahishments, Sales, Inventorics, and Ocouprable Space
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Type of operation and kind of business} & \multicolumn{3}{|c|}{All establishmenta} & \multicolumn{7}{|r|}{Establishmenta reporting floor space of 500 equare feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Establishments not reporting floor apace or reporting lese than 500 square feet}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Inventories, end of year, at cost
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Inventorles, end of year, at cost
\[
(\$ 1,000)
\]} & \multicolumn{4}{|r|}{occuplable warehouse floor space, end of year} & & & \\
\hline & & & & & & & Total
\[
\begin{aligned}
& (1,000 \\
& \text { sq. ft. })
\end{aligned}
\] & \begin{tabular}{l}
In oingle \\
story \\
buildings
\[
\begin{aligned}
& (1,000 \\
& \text { sq. ft. })
\end{aligned}
\]
\end{tabular} & ```
    In
multiple
    atory
buildingg
(1,000
    sq. ft.)
``` & Type of building not reported (1,000 sq. ft. & Number & Sales
\[
(\neq 1,000)
\] & Inventories, end of year, at cost ( \(\$ 1,000\) ) \\
\hline Manufacturers' Sales Branches (with stocks)-Continued & \multirow{6}{*}{\[
\begin{aligned}
& 79 t \\
& 801 \\
& 895 \\
& 899
\end{aligned}
\]} & \multirow[b]{5}{*}{\[
\begin{array}{r}
3,615,929 \\
9,506,883 \\
1,83,936 \\
1,830,538
\end{array}
\]} & \multirow[b]{5}{*}{\[
\begin{array}{r}
181,420 \\
396,179 \\
52,535 \\
10,468
\end{array}
\]} & \multirow[b]{5}{*}{\[
\begin{aligned}
& 542 \\
& 10 \\
& 510 \\
& 536
\end{aligned}
\]} & \multirow[b]{5}{*}{\[
\begin{array}{r}
3,043,125 \\
4,74,681 \\
057,726 \\
700,871
\end{array}
\]} & \multirow[b]{5}{*}{\[
\begin{array}{r}
149,270 \\
352,070 \\
47,892 \\
86,602
\end{array}
\]} & \multirow[b]{5}{*}{\[
\begin{array}{r}
10,241 \\
17,501 \\
2,352 \\
8,532
\end{array}
\]} & \multirow[b]{5}{*}{} & \multirow[b]{5}{*}{\[
\begin{aligned}
& 5,494 \\
& 2,616 \\
& 1,531 \\
& 3,426
\end{aligned}
\]} & \multirow[b]{5}{*}{\[
\begin{array}{r}
173 \\
104 \\
57 \\
343
\end{array}
\]} & \multirow[b]{5}{*}{\[
\begin{aligned}
& 254 \\
& 151 \\
& 381 \\
& 363
\end{aligned}
\]} & \multirow[b]{5}{*}{\[
\begin{array}{r}
572,804 \\
2,792,202 \\
122,210 \\
1,129,667
\end{array}
\]} & \multirow[b]{5}{*}{\[
\begin{aligned}
& 32,150 \\
& 34,103 \\
& 4,643 \\
& 63,846
\end{aligned}
\]} \\
\hline Electrical machinery. & & & & & & & & & & & & & \\
\hline Transportation equiprent. & & & & & & & & & & & & & \\
\hline Instruments and related products & & & & & & & & & & & & & \\
\hline  & & & & & & & & & & & & & \\
\hline Merchandise Agents, Brozers & & & & & & & & & & & & & \\
\hline Gracery, confectionery, meats........... & 2,949 & 7,021,093 & 10,587 & 348 & 689, 447 & 2,435 & 3,792 & ( \(\mathrm{W} A)\) & ( NA ) & 3,792 & 2,001 & 6,931,446 & 8,152 \\
\hline Farm proructs (edible)................... & 1, 10 ? & 2,107,445 & 4,061 & 224 & 335,581 & 1,222 & 1,899 & (INA) & ( NA ) & 1,899 & 893 & 1,771,864 & 2,839 \\
\hline Dairy, poultry products............... & 214 & 516,210 & 2,138 & 48 & 48,208 & 248 & 265 & ( NA ) & (NA) & 265 & 166 & 458,002 & 1,890 \\
\hline Fruits, vegetables..................... & 893 & 1,591,235 & 1,923 & 176 & 287,373 & 974 & 1,634 & (NA) & (NA) & 1,634 & 717 & 1,303,862 & 949 \\
\hline Drugs, chemicals, paints................. & 516 & 522,701 & 1,720 & 82 & 101,966 & 855 & 512 & (NA) & (NA) & , 512 & 434 & - 420,735 & 865 \\
\hline Apparel (including footwear)............. & 1,205 & 2,076,128 & 1,913 & 114 & 143, 96 ? & 892 & 1,553 & (NA) & (NA) & 1,553 & 1,091 & 1,932,161 & 1,021 \\
\hline Dry goods, plece goods.................... & 818 & 3,233,165 & 5,620 & 78 & 200,124 & 679 & 2,001 & (NA) & (NA) & 2,001 & 740 & 3,033,041 & 4,941 \\
\hline Furniture, bome furnishings.............. & 837 & 571,713 & 1,634 & 143 & 87,086 & 912 & 1,25b & (NA) & (NA) & 1,250 & 094 & 484,627 & 722 \\
\hline Paper, sllied products................... & 403 & 469,942 & 1,020 & 56 & 41,436 & 814 & 337 & ( HA ) & (NA) & 337 & 347 & 428,506 & 206 \\
\hline Faril products (ram materials)........... & 3,560 & 11,495,721 & 29,708 & 905 & 1,736,110 & 5,180 & 43,495 & (NA) & (NA) & 43.295 & 2,061 & 9,759,605 & 24,528 \\
\hline cotton. . . . . . . . . . & \(=54\) & 1,020,612 & 10,053 & 28 & 70,343 & 1,351 & 141 & (NA) & (NA) & 141 & 226 & 950,275 & 8,702 \\
\hline Grain.. & 230 & 1,129,086 & 1,150 & 13 & 17,920 & 219 & 38 & (NA) & (NA) & 38 & 217 & 1,111,166 & 931 \\
\hline Hides, skins, raw furs & 137 & 258,403 & 1,495 & 33 & 95,917 & 894 & 267 & (NA) & (NA) & 267 & 10. & 162,486 & 601 \\
\hline Livestock.. & 2,223 & 7,558,447 & 7,335 & 391 & 728,991 & 819 & 7,075 & (iNA) & (NA) & 7,075 & 1,832 & 6,829,456 & 6,516 \\
\hline Tobacco (leaf) & 552 & 1,045,530 & 7,762 & 403 & 733,222 & 1,488 & 35,168 & (NA) & (NA) & 35,268 & 149 & 312,308 & 6,274 \\
\hline Wool, mohair.. & 118 & 315,643 & 1,882 & 29 & 84,423 & 395 & 778 & (NA) & (HA) & 778 & 89 & 231,220 & 1,487 \\
\hline Miscellaneous inedible farm products. & 5.2 & 167,994 & 31 & 8 & 5,300 & 14 & 28 & ( NA ) & ( NA ) & 28 & 44 & 162,694 & 17 \\
\hline Automotive................................. & 048 & 925, 266 & 2,093 & 118 & 142,671 & 1,208 & 570 & (NA) & (NA) & 570 & 530 & 782,595 & 885 \\
\hline Electrical-electronic apparatus, equipment, appliances. & 1,527 & 1,383,138 & 5,727 & 360 & 345,784 & 2,910 & 2,225 & (NA) & (NA) & 2,225 & 1,167 & 1,037,354 & 2,817 \\
\hline Hardware, plumbing, beating goods....... & 1,049 & 606,339 & 2,595 & 212 & 142,470 & 2,032 & 1,088 & (NA) & (NA) & 1,088 & 837 & 463,869 & 563 \\
\hline Lumber, construction materials.......... & 903 & 855,451 & 1,709 & 109 & 60, 301 & 1,024 & 713 & (NA) & (NA) & 713 & 794 & 795,150 & 685 \\
\hline Machinery, equipment, supplies.......... & 3, 1\%4 & 2,169,550 & 11,917 & 592 & 459,960 & 7,753 & 4,853 & (NA) & (NA) & 4,853 & 2,582 & 1,709,590 & 4,164 \\
\hline Metals, metalwork (except scrap)........ & kel & 940,802 & 9,551 & 58 & 46, 878 & \(94^{\circ}\) & 340 & (1A) & (NA) & 340 & \({ }^{0} 03\) & 8933,924 & 8,604 \\
\hline Other merchandise agents, brokers....... & 2,-4.8 & \(4,272, \cap 55\) & 13,3 & \(38+\) & \(28+1,474\) & 5,508 & 3,039 & (NA) & (NA) & 3,039 & 2,382 & 3,985,579 & 7,869 \\
\hline Assemblers of Farm Producta & & & & & & & & & & & & & \\
\hline Dairy, poultry products. & 2,087 & 1,392,362 & 21,177 & 1,140 & 725,710 & 14,209 & 6,636 & 4,122 & 2,216 & 298 & 947 & 660,652 & 6,968 \\
\hline Fresh fruits, vegetables & 1,993 & 1,287,6"4 & 49,459 & 1,283 & 707,904 & 31,970 & 25,14i & 15,167 & 8,724 & 1,250 & 710 & 579,770 & 17,489 \\
\hline Faril products (raw materials)............ & 8,609 & E,171,994 & 293,455 & 3,582 & 2,443,008 & 146,492 & 37,961 & 28,375 & 8,623 & 963 & 5,087 & 3,728,986 & 146,953 \\
\hline Farm bupplies............................ & 495 & 194,713 & 20,657 & 359 & 118,465 & 10,998 & 3,174 & 2,244 & 851 & 79 & 136 & 76,248 & 9,659 \\
\hline Other farm products assemblers & 11 & 4,073 & 000 & 7 & 3,660 & 600 & 164 & 78 & 86 & ... & 4 & 413 & ... \\
\hline
\end{tabular}

Matures
 AVDKINDOFBUSJNESG





\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State, tipl of wperation, and kind of business} & \multicolumn{3}{|c|}{ail eetat. fmat} & \multicolumn{7}{|l|}{} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{- qablistmentr n.t rep reting
flcer space or repr rtine
less than 500 square fect}} \\
\hline & \multirow[b]{2}{*}{Nimber} & \multirow[b]{2}{*}{Sales
811,000} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Inven- } \\
& \text { ecries, } \\
& \text { endere or, } \\
& \text { jat cost }
\end{aligned}
\]} & \multicolumn{4}{|l|}{} & & & \\
\hline & & & & & & & \[
\begin{gathered}
\text { Total } \\
\\
\left.\begin{array}{c}
1,000 \\
\text { sq. } 1.5 t .
\end{array}\right)
\end{gathered}
\] &  &  &  & Hunber & Sales
\(1+1,000\) &  \\
\hline \multicolumn{14}{|l|}{CALIFOBUILA-Continued} \\
\hline \multirow[t]{8}{*}{\begin{tabular}{l}
Merchant wholesalers-Continued \\
Faper, allied products wholes products (raw materials) merchants Automotive wholesalers. \\
Electrica, electronics, appliance distributors Lumber, construction materig goods wholesalers Machinery, equipment, supplies distributors. Metals, metalwork (except scrap distributors. Scrap, waste materials dealers Other merchant wholesalers.
\end{tabular}} & \multirow[b]{8}{*}{} & \multirow[b]{8}{*}{} & \multirow[b]{8}{*}{} & \multirow[b]{8}{*}{} & \multirow[b]{8}{*}{} & \multirow[b]{8}{*}{} & \multirow[b]{8}{*}{} & \multirow[b]{8}{*}{} & \multirow[b]{8}{*}{} & \multirow[t]{2}{*}{} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 123 \\
& 100
\end{aligned}
\]} & \multirow[b]{2}{*}{\[
\begin{gathered}
42, \ldots, 07 \\
240,184
\end{gathered}
\]} & \multirow[b]{2}{*}{2,217
30.024} \\
\hline & & & & & & & & & & & & & \\
\hline & & & & & & & & & & & & & \\
\hline & & & & & & & & & & \(2{ }^{23}\) & 1331 & 52,291 & . 038 \\
\hline & & & & & & & & & & \({ }_{120}^{13.4}\) &  & 93,000
332,49, & 8,142
11,42 \\
\hline & & & & & & & & & & 12, & 1,010 & 266, 4.94 & 24,907 \\
\hline & & & & & & & & & & & ( \(\begin{array}{r}72 \\ 255\end{array}\) & - \begin{tabular}{l} 
50, \\
39,700 \\
\hline
\end{tabular} & 3,205 \\
\hline & & & & & & & & & & + & 253 & -30,077 & 22,304 \\
\hline \multirow[t]{2}{*}{Manufacturers' sales branches (rith stocks ).
Focd end kindred products............} & 1,403 & & 239,158: & 1,052 & 2,327,255 & & \multirow[t]{2}{*}{14, 5 , 403} & \multirow[t]{2}{*}{9,} & \(4{ }^{4.002}\) & & 11 & 1,002,373 & 42, 267 \\
\hline & \multirow[b]{2}{*}{28.} & \multirow[t]{2}{*}{\({ }^{78,140}\) (D)} & \multirow[t]{2}{*}{\(\cdots\)} & &  & \multirow[t]{2}{*}{} & & & \multirow[t]{2}{*}{Sol
301
14.4} & \multirow[b]{2}{*}{\(\because 2\)} & \multirow[t]{2}{*}{} & & \multirow[t]{3}{*}{} \\
\hline Textiie mint products. & & & & 21 & - & & \({ }^{1}\) & - 220 & & & & (0,024 & \\
\hline Furniture and fixtures... & \multirow[b]{2}{*}{235} & (-59 & \multirow[b]{2}{*}{\({ }_{\text {26, }}^{\text {(D) }}\) (D)} & 10
16 & \(\frac{13,329}{30,208}\) & 1.645 & \(\underbrace{242}_{23}\) & \({ }_{1}^{12}\) & \({ }_{\substack{102 \\ \beta, 1}}\) & \(\cdots\) & ¢ & ( \({ }_{\text {( } D_{\text {d }}}\) & \\
\hline Paper and alined produc & & \multirow[t]{2}{*}{39, .750} & & \multirow[t]{2}{*}{199} & \multirow[t]{2}{*}{\begin{tabular}{|c}
\(23 n, 546\) \\
91,700 \\
\hline
\end{tabular}} & \multirow[t]{2}{*}{19,678
9,589} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{1,355} & \multirow[t]{2}{*}{932
273} & 75
65 & \multirow[t]{2}{*}{3} & \multirow[t]{2}{*}{160, 204} & ( \(\begin{array}{r}(0) \\ 4.8) \\ 4,820\end{array}\) \\
\hline Futber products, & \(\stackrel{39}{4}\) & & \(\begin{array}{r}\text { 24, } \\ \text { (D) } \\ (0) \\ \hline(0) \\ \hline\end{array}\) & & & & & & & \multirow[t]{2}{*}{6.
\(\cdots\)
\(\cdots\)
\(\cdots\)} & & & (D) \\
\hline Leather and leather froduct
Stone, clay, and glass pro & \multirow[t]{2}{*}{} & &  & 14. & \multirow[t]{2}{*}{} & (D) & ¢ & \({ }^{3} 37\) & 60
57 & & 3 & (D) & \\
\hline Primary metal produrts & & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & 14. & & \multirow[t]{2}{*}{} & \begin{tabular}{l} 
2+0 \\
780 \\
\hline 80 \\
\hline
\end{tabular} & \({ }_{\substack{225 \\ 0.54}}\) & \multirow[b]{2}{*}{\[
126
\]} & \(\cdots\) & \[
\begin{aligned}
& 16 \\
& 11
\end{aligned}
\] & \(\xrightarrow{61,067}\) & \multirow[t]{2}{*}{2,953
1,535
\(3,1,98\)} \\
\hline Fsbricated metai products & \multirow[t]{2}{*}{\(\begin{array}{r}60 \\ 375 \\ \hline 05 \\ \hline\end{array}\)} & & & 259 &  & & \multirow[t]{2}{*}{2.505
1,292
1} & \multirow[t]{2}{*}{1, 7.01} & & \multirow[t]{2}{*}{\({ }_{20}^{20 \%}\)} & \multirow[t]{2}{*}{121
11
11} & \multirow[t]{2}{*}{50,198} & \\
\hline Machnery textectict machinery. & &  & & 25 & \begin{tabular}{c}
373,785 \\
323,608 \\
\hline
\end{tabular} & \(3+511\)
32,632 & & & - \(\begin{array}{r}1,000 \\ 400\end{array}\) & & & & \multirow[t]{2}{*}{\[
\begin{aligned}
& 3,198 \\
& 1,020 \\
& 3,230 \\
& 3,20
\end{aligned}
\]} \\
\hline Transportation equipent & \begin{tabular}{l}
85 \\
\hline 65 \\
96 \\
96
\end{tabular} & \multirow[b]{2}{*}{(110,257} & \multirow[t]{2}{*}{\[
\begin{aligned}
& (\mathrm{D}) \\
& 13,3
\end{aligned}
\]} & 51 & 372,482 & 33,424
3,527 & \multirow[b]{2}{*}{\[
\begin{aligned}
& 339 \\
& 1.225
\end{aligned}
\]} & & & & \({ }_{35}^{14}\) & \multirow[t]{2}{*}{\[
\begin{aligned}
246,081 \\
\hline 01 \\
\hline 1027
\end{aligned}
\]} & \\
\hline Instruments and related product & \multirow[t]{2}{*}{107} & & & 618 69 & 91,503
79,234 & 2, 2,57
21,248 & & \[
\begin{aligned}
& 137 \\
& 1,007
\end{aligned}
\] & \[
\begin{aligned}
& 2.45 \\
& 200
\end{aligned}
\] & 12 & 38. & & 2,197 \\
\hline coioramo & & & & & & & & & & & & & \\
\hline Mer chant wholesalers. & \multirow[t]{3}{*}{\[
\begin{aligned}
& 3,545 \\
& 208 \\
& 279 \\
& 270
\end{aligned}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\begin{gathered}
7,9,96 \\
31,50 \\
350 \\
5,750 \\
5,775
\end{gathered}
\]} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 984 \\
& 1418 \\
& 128 \\
& 123
\end{aligned}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\begin{gathered}
68,668 \\
28,882 \\
248 \\
2,92 \\
2,913
\end{gathered}
\]} & \multirow[t]{3}{*}{\[
\begin{gathered}
10,526 \\
1,900 \\
1,223 \\
1,23
\end{gathered}
\]} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 0,4,45 \\
& 1,322 \\
& 1(1,2) \\
& 1,28)
\end{aligned}
\]} & \multirow[t]{3}{*}{\[
\begin{gathered}
3,797 \\
(1.54) \\
(104) \\
138
\end{gathered}
\]} & \multirow[t]{3}{*}{\[
\begin{gathered}
264 \\
142 \\
222 \\
20
\end{gathered}
\]} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 561 \\
& 67 \\
& 231 \\
& 147
\end{aligned}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 8,248 \\
& 3,068 \\
& 3,134 \\
& 2,922
\end{aligned}
\]} \\
\hline Manufacturers' sales branche & & & & & & & & & & & & & \\
\hline Merchandise agents, broker & & & & & & & & & & & & & \\
\hline \multirow[t]{13}{*}{\begin{tabular}{l}
Merchant wholesaler \\
Grocery. confectionery, reat wholesalers.
Farm products
(edible) \\
Beer, wine, distinled spirits wholesalers. \\
Tobagec distributors. ........................... \\
Dry gocds, apparel wholesthers. .i....... \\
Faper, alied products wholesalers.... \\
Famp products (raw materials! merchants \\
Electrical, eletronics, appliance distributors Hardware, Flumbine-heating goods whulesalers Machinery, equipment, eupplies distributors. \\
Metals, metalpork (except scrap/ distributors.
Scrar, waste materials deelers..................... Other merchant wiolesalers....
\end{tabular}} & 1,545 & 834,571 & 7\%,914 & \(9{ }_{4}\) & 633,701 & \multirow[t]{3}{*}{\[
\begin{gathered}
68.688 \\
8,69 \\
8,69
\end{gathered}
\]} & 10,52\% & + 5 & 3,797 & 26. & 561 & \multirow[t]{2}{*}{} & 8,248 \\
\hline & \multirow[t]{2}{*}{110} & \multirow[t]{2}{*}{14.2 .8 .27
49,535} & \({ }^{6} 973\) & 94 & & & & & & & & & \\
\hline & & & 3,93-3 & 71
50 & \begin{tabular}{l}
35,553 \\
43,49 \\
\hline
\end{tabular} & & 582
582 & - 325 & \({ }_{12}^{231}\) & 11 & 39 & & \({ }_{12}^{12}\) \\
\hline & & 29,453 & 1,180 & & \({ }^{\text {24, }}\),321 & & & 109 & 12 & & & 2,233 & \\
\hline & & 31, 12.2 & & \begin{tabular}{l}
30 \\
20 \\
\hline
\end{tabular} & 29,617 &  & \({ }_{212}^{3.1}\) & \(\xrightarrow{100}\) & 23
122
123 & \({ }_{11}^{11}\) & \({ }_{2}^{20}\) & \({ }^{2,+0,5}\) & \({ }_{122}^{178}\) \\
\hline & \({ }_{39}^{33}\) & 12,47 & \({ }_{\text {2, }}^{2,01}\) & 2 & 10,70: & 1 1, & & 121 & & \(\ldots\) & 13 & & \\
\hline & 34 & 10.2 t & 2,371 & 22 & 17,416 & 2,309 & \(36^{9}\) & \({ }^{125}\) & 213 & \(\cdots\) & 12 & & 62 \\
\hline & 56 & -88,23] & +1,39 & 131 & B7, 3 & t.5.0 & \({ }_{8,4}^{19}\) &  & \({ }_{2}^{63}\) & \(2^{2}\) & 4 & & \({ }_{4}^{4.33^{\circ}}\) \\
\hline & & 59.0 & \(7, \ldots 1\) & & 55,032 & 7,096 & , 2 & - & 14 & 2 & 2.2 & 2, \% & \({ }^{3} 27\) \\
\hline & & & & 40 & 24.31 & 5.404 & (107 & 4.5 & \({ }^{228}\) & \(\cdots\) & & & \({ }_{\text {5 }}^{56}\) \\
\hline & 20.6 & & 12.130 & 135 & 4, &  & & 9.46 & \({ }^{125}\) & 2 & \({ }_{4}\) & & \\
\hline & 20, & 15,743 & 2, 2 & 19 & 11,000 & 2,53, & & 229 & 111 & \(\ldots\) & & 4, & \({ }^{1.855}\) \\
\hline & \(\begin{array}{r}54 \\ 177 \\ \hline\end{array}\) & 12, \(12 \times 2\) & & 8 & - 6.532 & 3 3,247 & 1,253 & 3 & 275 & 13 & 8 & 14,0,39 & 1,501 \\
\hline comilecticur & & & & & & & & & & & & & \\
\hline Merchant whotesaler: & 2,260 & 1.132, 20, & 10t. 350 & 1,374 & 788,30 & 83,93? & 12,965 & 5,40 & 5,851 & 4. & \({ }^{\text {Pret }}\) & 34, \({ }^{\text {a }}\), 9 & 22,413 \\
\hline Manuracturers' waleu branches wi & & eat, 3 [5 & 5. \({ }^{139}\) & 1.45 & & & & (192) & & & & & \\
\hline Merchand Lee egents, brcker
Assemolere of famm Imaur & &  & & & & 1,402 & & & (120) & & 12 & 3,270 & \({ }^{43}\) \\
\hline rehan & & . 132 & 105.3 & & 789, 3 & 83,9 & 12,'4 & 5,wo & 5,942 & 4 & & 36, \(0_{0}\), & \\
\hline Gruc & & 170.2 & & & & & & & & & & 72, & 2,124 \\
\hline Farm productu \editle diotribu & 159 & \(54+25\) & 1, "2a & & 37, 206 & 1,087 & & 308 & \(\cdots\) & 15 & & 20,412 & \\
\hline Beer, wine, dititilled spirite & &  & \({ }^{12} 2\), & & 120, \({ }^{1}\) & \(\xrightarrow{12,+91} \begin{gathered}1,090 \\ 1\end{gathered}\) & & \({ }^{4}\), & 170 & 15 & 10 & 10, 110 & 1,150 \\
\hline Drues, chemicals, allied produ & & & & , & 31,935 & 3,50, & & , & & & & & 572 \\
\hline Dry Euds, Gfperel wholesalers & & \%, & & & 12. & & & 4 & & & 22 & 3.500 & \\
\hline & \({ }_{5 \cdot}^{5 P}\) &  & & 3 & & & & 21, & & 15 & 19
29 & & \%9\% \\
\hline Paper, allied pryducte whiesalers.....
Farto producte ( raw materials) merchart & 18 &  & & & \(\cdots\) & & 20, & \(\cdots\) & & in & - & & 1.56\% \\
\hline Aut mitive utu Lesalers.......... & \(14 *\) & & & \({ }^{131}\) & 27, \(611^{\circ}\) & & & & \(2 \%\) & 2. & \% & & \%...e \\
\hline Electrical, electronics, appliance distribu & 123 & 17,422 & 20, 1072 & & & 9.57 & +1, & \% & & & \(2{ }^{23}\) & & \\
\hline Hardware, Flumbin-heet ine gocdo wholes & 14 & +2, \(\begin{array}{r}12,132 \\ 123\end{array}\) & 18, \(73{ }^{\text {che }}\) & \({ }_{58}^{14}\) & &  & 1,454
1.12
12 & & -1191 & & 37 & 30, & 1, 1.8 \\
\hline Haninery, equiment, supplies distributurs & 3 & 151,642 & 15, 19 & \(2{ }^{2}\) & 2,551 & 12.729 & 2, 51.4 & 850 & & \({ }^{1.4} 3\) & 14.18 & & \\
\hline Metals, metazurrk (except scrap) distribu & & & & 35 & 24,149 & & \% \({ }_{7}\) & & 3 & \(\cdots\) & \({ }^{1.5}\) & in, 28 & \({ }_{\substack{411 \\ 20.0}}\) \\
\hline Scraf, waste materiass ded & \({ }_{\text {L }}\) & & 4, 5 & , & 4, & , & , & 2, & \% & & 10: & 2\%, & 1, 63 \\
\hline DELAWMRE & & & & & & & & & & & & & \\
\hline & & & & 1 m & 105. & 12.0 & 1.523 & 21 & " & & 11\% & & (4) \\
\hline Manufacturers' sal ey branches (wi & & & & & & & & & & 7 & \(\cdots\) & & \\
\hline Ademblers of fumm jrum & & , 4t 6 & & & 0, & & & & & & & 14, 914 & \\
\hline
\end{tabular}
 ANORINDOFBUSINISS- (antamed

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{\(\therefore\) tate, +ype or operation, and kind of business} & \multicolumn{3}{|c|}{All estublishrents} & \multicolumn{7}{|l|}{Establishments reporting lloor space of 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& \text { Establishments not reporting } \\
& \text { rloor apace or reporting } \\
& \text { less than } 500 \text { square feet }
\end{aligned}
\]}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Lisles } \\
& (\$ 1,000)
\end{aligned}
\]} & \multirow[b]{2}{*}{\begin{tabular}{l}
Tnvenend of vear. at \\
\$1, Mn)
\end{tabular}} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
\[
(\$ 2,000)
\]} & \multirow[b]{2}{*}{\begin{tabular}{l}
Invenend of year, at eost \\
( 1,000 )
\end{tabular}} & \multicolumn{4}{|l|}{Occuplable warehouse tlow space, end of year} & & & \\
\hline & & & & & & & \[
\begin{aligned}
& \text { Total } \\
& \\
& (1,000 \\
& \text { sq.ft. })
\end{aligned}
\] & \[
\begin{gathered}
\text { In } \\
\text { single } \\
\text { siory } \\
\text { build } \\
\text { ings } \\
(1, \text { oou } \\
\text { sq.it.) }
\end{gathered}
\] &  &  & Humber & \[
\begin{aligned}
& \text { Seles } \\
& (\$ 1,000)
\end{aligned}
\] & Inven-
tories,
end of
yesr,
at cost \\
\hline \multicolumn{14}{|l|}{delamare - Continued} \\
\hline \multirow[t]{3}{*}{\[
\begin{aligned}
& \text { Rerthant wh, lesileri..................................... } \\
& \text { Grurn } \\
& \text { Farn }
\end{aligned}
\]} & 28. & L43, 312 & & 17. & 205,4010 & 12, 436 & 1,523 & 21 & 702 & \(\ldots\) & 17 & , \({ }^{4}\) & , 754 \\
\hline & & 17,050 & 1,75 & 12 & 12,710 & 1.27. & 167 & 142 & \(2^{5}\) & & 18 & 4,349 & 454 \\
\hline & 17 &  & & & (1) & & 13 & 29 & \% & & 12 & 4,743 & il \\
\hline Beer, :1!, aictilled ifirits wholesalers........ & 15 & 12.0.95 & 45, & \(1-\) & (D) & (D) & \(\begin{array}{r}156 \\ \hline 9\end{array}\) & 124 & \% & & 2 & (D) & (11) \\
\hline Tceas - SE.tribut.re............... & 4 & 4.505 & 554 & & (D) & (D) & 49
56 & \({ }^{14}\) & \begin{tabular}{l}
35 \\
\hline 3 \\
\hline
\end{tabular} & & 5 & (D) & (11) \\
\hline Tug- Fuminald, ellied products whelesa & 123 & , (D) & (1) & \(\because\) & , \({ }_{\text {( }{ }^{32} \text { ) }}\) & \begin{tabular}{l}
31 \\
\((5)\) \\
\hline
\end{tabular} & (5) & (D) & (i) \({ }^{3}\) & (i) \({ }^{\text {j }}\) & 5 & (D) & (1) \\
\hline  & 0 & (D) & (D) & ; & 105 & 102 & 20 & ( & 14 & & & (D) & (i) \\
\hline Furketure, home turnshint whucse & 10 & 2,119 & 189 & ? & . 104 & \(1+3\) & 47 & \(\therefore 0\) & 7 & io & ? & 1,055 & 21 \\
\hline Fait fr-duets (raw materials) merchant & \(2^{3}\) & 3.455
-1288 &  & 17 & (0) & (D) & (D)
129 & (D) & (D) & (D) & \({ }_{12}^{2}\) & (D)
4,052 & (1) 317 \\
\hline Aut-ri ive whulesalers....................... & 12 & 7,188 & 1,363 & 17 & -11, 124 & -840 & 129 & 4 & 125 & & 11 & 1, 346 & 18
18
18 \\
\hline Eleztrizal, eleatranics, appliance distributors.. & 12 & -2, 7 ,31 & 1,5,58 & 15 & 7, 6,31 & 1,452 & 191 & 20 & 171 & & & & \\
\hline Iumier, cunstruction materials distributors. & 26 & 14,034 & 1,22 & 1. & \(\bigcirc 1031\) & 1,069 & 154 & 101 & 53 & & 12 & 5,003 & 54 \\
\hline Machinery. equipment, supplies distributors. & 38 & 12,333 & 1,921 & 22 & \(\cdots 1,13\) & 1,820 & 167 & 66 & 101 & & 16 & 3,195 & 101 \\
\hline Metsis. Retalwork (except scrap) distributcrs...
Scrat, & 8
20 & 6,178
1,022 & 626
147 & 46 & 2. 107 & 312
90 & 40 & 60
24 & \(\cdots{ }^{-} 5\) & & \(1{ }_{10}^{4}\) & 4,071 & 314
51 \\
\hline  & 23 & \({ }_{6}^{1,022}\) & 56.7 & 13 & 5,074 & 386 & 88 & 72 & 16 & & 10 & 1,854 & \({ }_{1} \times 1\) \\
\hline \multirow[t]{2}{*}{Werchant wheresalers................} & & & & & & & & & & & & & \\
\hline & 761 & 583,231 & 52,504 & 47 & 4.57, 4 \% 78 & 47,516 & 5,470 & 2,125 & 3,256 & 89 & 284 & 123,854 & 5,048 \\
\hline Kanufacturers' sales branches & 108 & 283,375 & 9,301 & & 1"5, 5 200 & ,407 & 1,202 & 341 & 832 & 29 & 33 & 97, 815 & 894, \\
\hline Serchardi-e agents, brokers & 120 & 185,850
0,035 & 79
233 & \(1 t\) & 24.227 & ( \({ }^{49}\) & 62
88 & (NA) & (NA) & n2 & 110
2 & 25t, \({ }_{\text {(D) }}\) & (D) \\
\hline semblers of rearip product & & & & & & & & & & & & & \\
\hline \multirow[t]{15}{*}{\begin{tabular}{l}
Merchant mhidesalers. \\
Grocery, confecticnery, meat wholesalers \\
Farm products (edible) distributurs...... \\
Beer, wine, distilled spirits wholesalers. \\
Trues, cherisals. allied products wholesalers.... \\
Dry greds, apparel wholesalers \\
Furniture, hume furnishings wholesalers. \\
Fayse, allied products wholesalers. \\
Fanz products (raw materials) merchants. \\
Au:omotive whiesalers. \\
rical, electronics, sppliance distributors. \\
:andare, plumbing-heating goods wholesalers Lumber, constructicn materials distributors. Lachinery, equipment, supplies distributors. Metals, metalwork (except scrap) distributors... scres, waste materials dealers........................... other merchant wholesalers
\end{tabular}} & 761 & 583,831 & 52,004 & 477 & 459, 478 & 47, 51/ & 5,770 & 2,125 & 3,254, & 89 & 234 & 123,854 & 5,088 \\
\hline & 95 & 108,366 & 5,296 & & 91, 3 30 & ", tilt, & 510 & 237 & 273 & \(\cdots\) & & 16,636
26,598 & \\
\hline & & & & & & & & 17m & & & & & (D) \\
\hline & 20
10 & 68,794 & 8.48
1,136 & 19
9 & (D) & (D) & 253
149 & 176
85 & 77 & \(\cdots\) & 1 & (D) & (D) \\
\hline & 32 & 21,832 & 2,680 & 25 & 20,830 & 2,501 & 373 & 93 & 290 & \(\ldots\) & 7 & 1,002 & \({ }^{179}\) \\
\hline & 10 & (D) & (D) & 5 & (D) & ( D\()\) & (D) & (D) & (D) & & 5 & (D) & (D) \\
\hline & \(2{ }^{2}\) & 11,544 & 1,685 & 17 & 5, \({ }^{5} 736\) & P71 & 100
392 & 8.8 & 14,5
305 & \(\cdots\) & 17 & 5,600 & \({ }_{128}\) \\
\hline & \({ }^{4}\) & 31.2162 & 2,097 & 31 & & & & & & & 17 & (D) & (D) \\
\hline & 5 & 20, 702 & 2,297 & \(\cdots\) & 13, \(3^{2} 9\) & 2, \% 130 & 279 & \(\because\) & \(\because\) & \(\cdots\) & 20 & 7,539 & 252 \\
\hline & 56 & -5,106 & 2,592 & 40 &  & 7,0口a & 710 & 0 & 5.16 & \(\ldots\) & 21 & R,B87 & 493 \\
\hline & 32 & 44, 28.89 & 7,821 & 29 & \(4{ }^{4}, 82\) & 7, \({ }^{15}\) & 972 & 484 & 498 & & & 1,062 & \\
\hline & \(3+\) &  & 3.790 & 23 & 2 \({ }^{3}\), 797 & <, 627 & 42 t & 23 & 1 fri & & 13 & 17, \({ }^{\text {che }}\) & , \(1+1.3\) \\
\hline & 14. & 3r, 0 (8) & 4,014 & 9 & S. 5 & 3.405 & (c) 53 & (D) 175 & (D) & (52) & \(\stackrel{55}{1}\) & 11,219 & ( 517 \\
\hline & & & & & & & (0) & & (D) & & 16 & & \\
\hline & \({ }_{3}^{30}\) & - & 157 & 23 & 5,132
8,52 & & \(3+5\) & \% & 87 & & 40 & 9,257 & 72 \\
\hline FLORIDA & & & & & & & & & & & & & \\
\hline Werchant whelesalers. & 3, 398 & 1,735, 209 & 161,001 & 2.200 & 1,127,1+3 & 1.55, & 17, 811 & 13, 1273 & 4,039 & 114 & 1,501 & 548, 546 & 25,19\% \\
\hline Natufacturers' sales branches (with storks) & 307
379 & 424,185 & 24,1+9 & \({ }_{7}^{212}\) & 957,234 & , 524 & 2,137
1,27
120 & \({ }_{\text {1, }}^{1,285}\) & (\%11) & 41
1.283 & 45
301 & 66,911 & 4, 1,640 \\
\hline Nerchandise agents, brokers. & 379 & 392,413 & 1,259 & 73 & & & & & NA) & & 301 & & \\
\hline Assemblers of farm produuts. & 2.3 & 205,773 & 5,173 & 1<4 & 122, 713 & , 938 & 2,420 & 1,440 & 428 & 41 & \(11^{4}\) & 91, 150 & \\
\hline \multirow[t]{16}{*}{\begin{tabular}{l}
Nerchant fholesalers. \\
Grccery, confectionery, meat wholesalers......... Farm products (edible) distributurs. \\
Beer, wine, distilled spirits wholesalers Tbbaces distributors. \\
Druss, chemicals, allied products whclesalers. Dry gecds, apparel wholesalers.. \\
Fumiture, home furnishings wholesalers. \\
Paper, allied products wholesalers. \\
Fart products (raw materials) merchants. \\
Autcritive whoiesalers.. \\
Exectrical, electronics, appliance distributors. Fardimare, plumbing-heating goods wholesalers. Lumber, constructicn materials distributcrs. Wachinerj, equipoent, supplies distributors. Metais, wetaliork (except scrap) distributors. Scraf, waste materials deaiers.. \\
Other merchant wholesalers.
\end{tabular}} & 3,649 & 1,735,909 & 161,001 & 2,144 & 2,2,7,14, & 235, 854 & 17.831 & 23,723 & 4, 1729 & 119 & 1,002 &  & 25,192 \\
\hline & 572 & 324, 013 & 19.434 & 313 & 220.418 & 12,550 & 2,141 & 1,679 & & 5 & 3, \({ }^{\text {a }}\) & 104,033 & 3,4864 \\
\hline & 288 & 144,336 & 2,192 & 140 & +1.6. \({ }^{15}\) & 1,371 & \(\begin{array}{r}711 \\ 1.200 \\ \hline\end{array}\) & -669 & & 60 & 14.4 & 78,221
33,482 & 1,224 \\
\hline & 14. & 186,087 & 17,431
3,291 & 127 & 152.015
22,41 & 12,202 & 1,200
330 & & & & 12 & & 1,229
320 \\
\hline & \({ }_{14}^{5 t}\) & 87,085
60,471 & 3,091 & \(\square_{0}\) & 2, & 9,172 & 370 &  & 300 & 1 & \({ }_{59}^{11}\) & 12,289 & 377 \\
\hline & 25 & 23,084 & 3,122 & \(8_{4}\) & 17. 5 5 & 2,725 & 290 & \(15:\) & 12 R & & 27 & 5,434 & 347 \\
\hline & 207 & 32,400 & 5,337 & +a & 2י, 32 & 4,04 & 24 & \(4+7\) & 4, & & 38 & 11,263 & 341 \\
\hline & Pt & 30,092 & 4,088 & 51 & 4.124 & 3, 2.22 & 1,031 & 705 & 2 & \(\ldots\) & 35 & , , t & \(4+6\) \\
\hline & 34 & 15,03? & 713 & 15 & 50, & 340 & +159 & 142 & 17 & & 15 & 20, \({ }^{2}\) & 36.5 \\
\hline & 437 & 200,761 & 15,544 & 278. & r-2. & 12,204 & 1,500 & 1,172 & & 2 & & & \\
\hline & 208 & 154,015 & 21, 125 & \({ }^{1+\cdots}\) & 12908 & 10,748 & 1,561 & 1,1709 & 372
490 & 2 & 4 & 16, 1708 & 1, \(\frac{8 \mathrm{ra}}{6}\) \\
\hline & 139
294 & 99.941
140.926 & 15, \({ }^{\text {a }}\) & 110 & - & 12,082 & 1,554 & 1,24t & 187 & & 151 & & \\
\hline & \({ }^{20 \%}\) & \begin{tabular}{l}
140,926 \\
\hline 181,021
\end{tabular} & 23,6949 & 391 & 220, & 19,542 & 2, 2,636 & 1,147
-147 & 468 & is & \% 10 & 45, 790 & \(\cdots, 143\) \\
\hline & & -22,813 & 3,317 & 33 & 1., 10 & 2, \(2 \times 5\) & 2, 478 & 412 & 6 & & 20 & \(\pm, 173\) & t.32 \\
\hline & 9 & 15,828 & 1,6E7 & 41 & , 775 & 1.022 & 279 & 222 & 53 & & 4 & 5, 53 & \\
\hline & 367 & 104,428 & 6,82? & 137 & . 29 & 3,475 & 763 & 627 & 130 & 6 & 223 & 7,15c & \\
\hline \multirow[t]{2}{*}{} & 307 & 424,195 & 24,209 & 212 & 25.8274 & 19.524 & 2,137 & 1,485 & 1.11 & 41 & 10, & tot, 411 & 4, 5 \\
\hline & 108 & 179,434 & 5,005 & 3 & 151, & , 308 & 820 & 438 & 381 & 1 & \(2{ }^{2}\) & , & \% 7 \\
\hline Textile mill producte...... & & & & \(\cdots\) & & & & (1) & (i) & & & & \\
\hline Amparel and related products. & 1 & (D) & (D) & 1 & & & (D) & & (1) & & & & (1i) \\
\hline Furniture and fixtures..... & \(\square\) & 2,299 & 213 & \(\stackrel{\square}{4}\) & (D) & (D) & (D) & (b) & (D) & (L) & & & \\
\hline Paper and allicd products.. & 26 & & & \(\cdots\) & +, \(5 \cdot 5\) & 455 & 5 & 92 & \% & .. & 5 & \(\because, \cdots\) & \(\cdots 1\) \\
\hline Chemicais and allied prasuc & & 24,536 & 1,593 & & 4,539 & 1,583 & 143 & 38 & 4 & 1. & & & \\
\hline Rutber praducts............ & & 24,536 & 1,523 & & , & 1,... & & & & & & & \\
\hline Leatrer and leather pr=ducts & \(\cdots\) & \(\rightarrow, \underline{905}\) & 1,260 & 10 & \%, \(+1,5\) & 1,260 & 174 & i"̈ & - & \(\ldots\) & ... & \(\cdots\) & \(\ldots\) \\
\hline Primary meta pmoducts. & & (D) & (D) & & & & \({ }^{14}\) & 14 & . & \(\ldots\) & & -i) & iij \\
\hline Fabricated metal praduct & 13 & 3,469 & 55. & \(\cdots\) & & (D) & 6 & 81 & . \(\cdot\) & & & I) & (t) \\
\hline Wackerery lexcent electris & 74 & 32,294 & 3,224 & 4 \% & 23,254 & 2,427 & 207 & 121 & & \(\cdots\) & & & 3. \\
\hline Electrical machinerf. & 14 & 35,4,97 & 2,24? & 11 & 31, 57 & C, 020 & 103 & 78 & - & \(\cdots\) & 1 & & \\
\hline Transpratation equipuent & 11 & (D) & (D) & 11 & (D) & & 345
19 & 30 & & \(\cdots\) & - & 7\% & 2 \\
\hline Instruments and related O & & & & & & & & \(2 \times\) & & & & -.75* & 1.6 \\
\hline
\end{tabular}

\footnotetext{
See foctrotes at end of tatle.
}





T．hle ¿B W＇HOLESALETRADE Iソラみ－WARIBHOUSEFLOOR SPACE－STATES，BY TYPEOFOPERATION AND KIINDOFBUSINESS－Contanucd
Estahenhments，Sales，Inventorics，and Ocuunatale Space




\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State, type of operation, and kind of business} & \multicolumn{3}{|c|}{All establishments} & \multicolumn{7}{|l|}{Establishments reporting floor space of 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
Establishments nut reparting \\
floor space or reporting \\
less than 500 square feet
\end{tabular}}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales

(\$1,000)} & \multirow[b]{2}{*}{\begin{tabular}{l}
Inven- \\
tories, \\
end of \\
year, \\
at cost
\end{tabular}} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{\begin{tabular}{l}
Inven- \\
tories, \\
end of \\
year. \\
at cost
\end{tabular}} & \multicolumn{4}{|l|}{Occupiatle warehouse flocr space, end of year} & & & \\
\hline & & & & & & & Total & \[
\begin{gathered}
\text { In } \\
\text { single } \\
\text { story } \\
\text { buikd } \\
\text { ings }
\end{gathered}
\] & \[
\left\lvert\, \begin{gathered}
\text { In mul- } \\
\text { tiple } \\
\text { otiry } \\
\text { buid- } \\
\text { ings }
\end{gathered}\right.
\] & Type
of
buind-
ing
not
re-
purted
(1, oco
sq. ft. & Number & Sales & \begin{tabular}{l}
Inven- \\
tories, end of year, st cost
\end{tabular} \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
IOWA-Cont inued \\
Manufacturers' sales branches (with stocks - Con. Instruments and related products. Other manufacturers' products..
\end{tabular}} & \multirow[b]{2}{*}{23
9} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 7,389 \\
& 5,026
\end{aligned}
\]} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 547 \\
& 74
\end{aligned}
\]} & \multirow[b]{2}{*}{13
.4} & \multirow[b]{2}{*}{\[
\begin{array}{r}
6,239 \\
4,043
\end{array}
\]} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 471 \\
& 738
\end{aligned}
\]} & \multirow[b]{2}{*}{\[
\begin{array}{r}
22 \\
105
\end{array}
\]} & \multirow[b]{2}{*}{\[
7_{2}^{9}
\]} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 14 \\
& \hline 1
\end{aligned}
\]} & \multirow[b]{2}{*}{\(\cdots\)} & \multirow[b]{2}{*}{10
5} & \multirow[b]{2}{*}{1,251
83} & \multirow[b]{2}{*}{76
7} \\
\hline & & & & & & & & & & & & & \\
\hline KANSAS & \multirow[b]{2}{*}{1 ,} & \multirow[b]{2}{*}{953, 49} & \multirow[b]{2}{*}{-0,013} & \multirow[b]{2}{*}{1,077} & \multirow[b]{2}{*}{ct1,77i} & & \multirow[b]{2}{*}{10,422} & & & & \multirow[b]{3}{*}{r.2.
31
218
521} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{\[
\begin{array}{r}
13,890 \\
747 \\
502 \\
7,8 \div 1
\end{array}
\]} \\
\hline Merchant wholesalers. & & & & & & 77,023 & & & & \multirow[t]{2}{*}{\(2^{309}\)} & & & \\
\hline Manuracturers' sales branches (with stocks).........
Merchandise agents, brokers................... & 1126 & \({ }^{168,070}\) & 22,2741 & 29 & 157,210
\(64,03\). & 21,529 & \({ }^{1,406}\) & \[
\begin{aligned}
& 1,055 \\
& (\mathrm{NA})
\end{aligned}
\] & \(3_{\text {Nat }}\) & & & & \\
\hline Merchandise agents, brokers........................
Assemblers of farm products................ & 94.4 & 285,374 & 14,781 & 395 & 121,040 & 0,040 & 2,421 & 1, -18 & 515 & & 549 & & \\
\hline Merchent wholesalers.... & 1,702 & \multirow[t]{2}{*}{053,639
178,299} & \multirow[t]{2}{*}{40,413} & \multirow[t]{2}{*}{1,077} & & 77,023 & 10,982 & \multirow[t]{2}{*}{n, 329} &  & & 025 & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{13,
259
120} \\
\hline Grocery, confectionery, meat wholesale & 178 & & & & 157.74 & 13,924 & 1,ene & & & & & & \\
\hline Farim products (edible) distributors... & \({ }^{89}\) & 34, 173 & 5, \(0_{0 \rightarrow 6}\) & \(\begin{array}{r}55 \\ 105 \\ \hline\end{array}\) & 20,987
4,022 & 5,403 &  & 225 & 148 & 4 & 12 & - , ,186 & \[
\begin{aligned}
& 120 \\
& 5 i, ~
\end{aligned}
\] \\
\hline Beer, wine, distilled spirits wholesalers & 17 & 53, \({ }^{3} 564\) & 1, \({ }_{1} 10\) & 1.4 & 27,0\% & 1,302 & 170 & \[
\begin{aligned}
& 465 \\
& 112
\end{aligned}
\] & \[
\underset{46}{1,2}
\] & \({ }_{10}^{2}\) & \[
\begin{gathered}
12 \\
5
\end{gathered}
\] & 0,524 & R \\
\hline Tcbacco distributors.................. & 35 & 19,635 & 2,54 & 21 & 17,123 & 2,501 & 2 P2 & \multirow[t]{2}{*}{150
13} & \multirow[t]{2}{*}{132
12} & \multirow[t]{2}{*}{\(\cdots\)} & 14 & \multirow[t]{2}{*}{2,512
1,014} & \multirow[t]{2}{*}{- \({ }^{3}\)} \\
\hline Dryy goods, apparel wholesalers..... & a & \(3,{ }^{40}\) & 397 & \(\bigcirc\) & 2,076 & \({ }^{397}\) & \({ }^{30}\) & & & & 12 & & \\
\hline Furniture, home furnishings wholesalers. & 24
30 & 8,038
110.427 & 1,12r & 12 & 7,148
10,004 & 1.017
1,372 & 194
505 & +1 & 103 & \(\cdots\) & \multirow[t]{2}{*}{\%} & 1,014 & 109
84 \\
\hline  & \(10^{\circ}\) & 225,4i4 & 10,130 & 40 & 40,029 & 1, & 736 & \multirow[b]{2}{*}{725} & \multirow[t]{2}{*}{43} & 20 & & 171, 41 & \multirow[t]{2}{*}{} \\
\hline Farm products (ravi materials, merchants............
Automotive wholesalerc................... & 242 & - 3 , 1020 &  & 168 & \(5 \mathrm{~m}, 0 \mathrm{t} 5\) & 8, & 1,20.6 & & & 28 & 74 & \multirow[t]{2}{*}{8,459
3,432} & \\
\hline Electrical, electrontes, appliarce distri & 55 & t1, 711 & 7,128 & 47 & 58,219 & 6, 081 & 771 & \multirow[t]{2}{*}{202} & \multirow[t]{2}{*}{650} & \multirow[t]{2}{*}{22} & \multirow[t]{2}{*}{\[
\begin{array}{r}
8 \\
14
\end{array}
\]} & & 247 \\
\hline Hardware, pilmbing-heating goods wholesalers & \(\cdots\) & 35.190 & +,721 & 32 & 31,792 & +,230 & 40 & & & & & 2,308 & 491 \\
\hline Iumber, conatruction materials distributors.. & \({ }_{2125}\) & 5, 5178 & 4. 4.2587 & \(\begin{array}{r}50 \\ 232 \\ \hline\end{array}\) & 35,597
101,512 & 3,9,9
17,715 & \(6+2\)
1.243 & 44.1 & 203 & 10 & \({ }^{68}\) & \multirow[t]{2}{*}{19,09m} & \multirow[t]{2}{*}{621
118} \\
\hline Wachinery, equipment, supflies distributurs...... & 225
16 & 120, \(\mathrm{B}, 3 \mathrm{OL}\) & 13,034 & 232 & 101,512 & 17,914 & 1.243
122 & \(7{ }^{2}\) & 48 & & 93 & & \\
\hline Metals, metalwork (except scrap, distribut & 105 & 14, 177 & 1,3,1 & 53 & 10,567 & 941 & 329 & \multirow[t]{2}{*}{\(\begin{array}{r}290 \\ +45 \\ \hline\end{array}\)} & \multirow[t]{2}{*}{\[
\begin{array}{r}
38 \\
438
\end{array}
\]} & \multirow[t]{2}{*}{1} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 52 \\
& 76
\end{aligned}
\]} & \multirow[t]{2}{*}{14,137} & \multirow[t]{2}{*}{400
841} \\
\hline Other merchant wholesalers.... & 1 1,5 & \(54,11^{4}\) & 4,514 & 79 & 40,482 & 3,243 & 1,117 & & & & & & \\
\hline kentucky & & & & & & & & & & & & & \\
\hline Merchant wholesalers. & 1,721 & 44, m, 71.6 & 234, 143 & 1,049 & \multirow[t]{2}{*}{720,746
174,278} & 91,981
11,119 & , & -,416 & 4,438
397 & & \(\begin{array}{r}672 \\ \hline 5\end{array}\) & 25,548
43,351 & \multirow[t]{3}{*}{\[
\begin{array}{r}
142,102 \\
1,137 \\
137 \\
2,554
\end{array}
\]} \\
\hline Manufacturers' sales branches, /with stocks & 108 & 2178 & 12.01r & 73
159 & & 12,119 & 10,270 & ( Ma ) & (MA) & 10,279 & 103 & 24i, 2 27 & \\
\hline Merchandise agents, brikers............... & 322
47
47 & 4 c & 6,17 & 159
50 &  & \(2,+10\) & 10,103 &  & 223 & 10, 1 & 47 & -1, & \\
\hline & 1,721 & \multirow[t]{2}{*}{rite,, 714
200,742} & 23; 163 & 2,049 & \multirow[t]{2}{*}{\[
\begin{aligned}
& 710,147 \\
& 160,577
\end{aligned}
\]} & \(9^{9}, 0 \mathrm{OQ}_{1}\) & \(16,4.4\)
2,49 & \multirow[t]{2}{*}{-0.411} & 9,438 & 542 & ¢72 & 254,563 & 142, 162 \\
\hline Grucery, confectionery, meat wholesale & \multirow[t]{2}{*}{276} & & \multirow[t]{2}{*}{\(\mathrm{S}_{4}\)} & 165 & & \multirow[t]{2}{*}{3, 3.5} & \multirow[t]{2}{*}{57} & & 1,411 & & 111 & 11.180 & \multirow[t]{2}{*}{1} \\
\hline Faral products (edible) distributors...... & & \multirow[t]{2}{*}{35, 390
7,720} & & +0 & - 21.800 & & & 278 & +11
195 & \(?\) & \(\stackrel{+1}{23}\) & 1., \(\%\) an & \\
\hline Beer, wine, distilled splrits wholesalers.... & 112 & & 1,143 & 30 & 67,297 & 8, 1,278 & 198 & 157 & 13 & & 4 & \(\therefore 307\) & 975 \\
\hline Tsbacco distributurs...................... & 4 & 20,391 & , 105 & 33 & 15,965 & 2,509 & 463 & 12.6 & 336 & \(\cdots\) & 10 & \(\cdots\) & 510 \\
\hline Try goods, aqparel whclesalers........ & 41 & 19,1304 & 2,709 & 2 2 & 2e,5i3 & 2,408 & 342 & 50 & 241 & 51 & 13 & \(\therefore .501\) & 210 \\
\hline Furniture, hume furnishings wholesalers & \({ }^{1}\) & \% & 741
\(\times \quad 223\) & \({ }_{76} 1\) & 3,485 & 2.93 & \({ }_{4}^{21,17}\) & 13.8 & \% 379 & \(3(\mathrm{H}\) & 10 & 1,28 & 130 \\
\hline Paper, allied products whulestlers.... & 37 & 14.40 & 12, 323 & 26 & 20,095 & 2,124 & & \({ }^{13,0}\) & 36 & & & 1,2en & 127, 20.7 \\
\hline Farm fruduets (raw materials, merchant & 215 & An, , 61 & 1-2, \(\mathbf{7}_{1}\) & 143 & 2t, 7 rat & ¢, OH & \({ }^{1}+1\) & +12 & 3 3, & \({ }^{5}\) & \% & 9.08 & 1,314. \\
\hline Electricut, electronics, appliance distribut & 77 & 71, & \(\pm\) & b0 & St, 9t? & t, 7 \% 0 & 770 & 397 & 3 F & & 17 & 14,4027 & 2,309 \\
\hline Hardware, plumb ing-heat ing guds wholesaler & 50 & 41, \({ }^{\text {an7 }}\) & 10.0178 & \(3{ }^{3}\) & 87, 538 & 15,837 & \({ }^{2}, 7648\) & \(4{ }_{4}^{4} 21\) & & \(i_{L}\) & 1.0 & -3,08 & -780 \\
\hline Lumber, unistruction materials distributors. & 107 & 50, 5108 & 5,118 & 4 l & 27, \(5 \cdot \mathrm{rr}\) & 12,910 & 1.721 & & 470 & Lt & 2. &  & 3,07\% \\
\hline Bachinery, equipment, supriies distributcrs. & 252 & 100, 15,392 & 17.083
2.155 & 14 & 12,493 & 1,985 & \(\cdots\) - 7.5 & 2 ta & & & 5 & \(\therefore\) 2, & , 270 \\
\hline Motals, metalwirk (except scrap/distributor Scrap, waste materials dealer. & \({ }_{92}\) & 14,074 & \({ }_{1,4}^{1,2,3}\) & 14. & 13,197 & 1,289 & & 1 it & \(\times 2\) & & 40 & 1,987 & 194 \\
\hline Other merchant wholesalere................ & 174 & 79, 24, 7 & Q,216 & , & 49,781 & 7,834 & 1,912 & 450 & 1,2, 2 & 1 & 4 & 30, 14.2 & 382 \\
\hline loursiava & & & & & & & & & & & & & \\
\hline Merchant wholesalers. & 2,4.2 & 1, +6, 11, 54.6 & 156, 4174 & 1,455 & 1,000,361 & 11t. 214 & 17,241 & 11, & , 0 & ster & "品 & rus, \(1 \times 3\) & 40, 400 \\
\hline Manufacturers ' cates branchus (with :torks & & & 2.9,991 & & 365.109
37,761 & 21, \({ }_{2} 589\) & 2, \(2+4\) & (ma) & (1/A) & +1. & 217 & \(280,50 \%\) & , 5i, \\
\hline Murchandise agents, brizers..............
Arsembiers & \({ }_{108}^{2 r 3}\) & 312, 38.19 & 2,322 & 73 & 2p, 4 4, 1 & 1,754 & P, & & & \(\ldots\) & 3 & 10, 177 & ; \\
\hline & 2, & 1, +6.4. 54.4 & 15t, 9 & 1,255 & 1,000,3+1 & 115,4.7 & 17,21 & 12, & -, 102, & \%", & 487 & Cuner, 2 a & :0, 120 \\
\hline Grocery, en irectis nery, meat whrlesal & & 3,2, 72 & \(19, \ldots\) & 229 & 103, 567 & 13.55 & , 15 & & & 1.4 & 230 & 209, \({ }^{\text {ch }}\) & ', \(\mathbf{c}^{\prime}\) ' \\
\hline Fara products ledible distribut rs.... & 130 & 46, 4 & & r.0 & 21,, 122 & revo & \(\cdots 1\) & 4t" & \(7^{37}\) & \(\ldots\) & 70 & 05, 5 \% & - \\
\hline Brer, wine, dibtilled spdrite whclesalers. & \(10^{\prime \prime}\) & 104, 511 & 13,251 & PR & 09,175 & 12,744 & \(\cdots\) & - & \(10 \cdot\) & \(\cdots\) & 19 & 10, \({ }^{1}\) & 507 \\
\hline Te bacse distributors.................. & 10 & 52, 173, & 1,8094 & 5 & 45, 4.01 & 1,170 & : 1 & 580 & 211 & 30 & \(\ldots 1\) & 11, \({ }^{\text {a }}\) & \%, \\
\hline [ruga, chemicals, allied producto whulesalera & \({ }_{51}\) & 3, \(3, \ldots 4\) & 5,0,33 & 7 & 26, & ?,0\% & cht & \(1: 5\) & \%1. & & 1. & ", 41 & 1, 1,4 \\
\hline try fidy, apparel wholesaler: .............. & 44 & 19.8.4.5 & 2,200 & 2 & 15, 513 & 2, & \(\cdots\) & 111 & (1) & 1 & 1 & 2, \(\because\), & 16 \\
\hline Faper, alicd products whicsaler.. & 12 & 20, 11 & 1,24 & - & 2,0,03 & 500 & 11. & \({ }^{1911}\) & \(x^{2}\) & + & 17 & , 51. & \% \\
\hline Farn triducts (raw materials, mercharita & \(\therefore\) & 154.4'tit & 19, 19.5 t & 1 & 4, 40 & \% & & 394 & \(\cdots\) & 1 & 31 & 150,
\(\cdots\), &  \\
\hline Autcm. tive mbilecelers.. & \(\therefore\) & +1, & 15, 7 7 71 & 1 \% &  & \(\cdots\) & \(\cdots 1\) & \% & \(\therefore\) & \(\cdots\) & & \(\cdots\) & \\
\hline Elertsical, Glectranics, aphlance distribut & 11. & 116.17 &  & \(\cdots\) & IE, & 11, \({ }_{5}\) & 1.235
8.22 & \%2\% & 42 & 1, & 12
17 & & -21 \\
\hline Hardware. Funbite-heat ine gouds whe lecalar & + & (er) & t, & & \(32,04{ }^{2}\) & , & \({ }^{+128}\) & \(\cdots\) &  & 14 & 17 & ", & 1, \({ }^{2}\), \\
\hline Lumber, retmuti fo materiale distributcre & \({ }^{1,4}\) & \(\because\) & & & & 11, 40 & & & & \%, \% & 154 & 1, & 3, 3 , \({ }^{1}\) \\
\hline Mawinery, "uijment, uapplies dictributor & \(\therefore\) & 11. & 12, & \(13 \%\) & 15, 51 & 2, & & "'."'s & " 1 \% & & 17 & & , \\
\hline  & \(\cdots\) & \#1, & , it & & 3ra, 4 mi & 1,349 & \%o & 318 & \(1 *\) & & \(3{ }^{2}\) & & ".." \\
\hline Scrat, wacte matriala dealer & :11\% & 4, "中 & ., & \% & 30, & 2,4in & (1)\% & \% & 1 \% & 11. & Lel & . \(\cdot\) & \(\therefore \cdots\) \\
\hline MAIHE & & & & & & & & & & & & & \\
\hline renut & &  & \(41,18{ }^{\text {c }}\) & \(40 \%\) & 249, 844 & 29, 95.27 &  & & 2, 10 & & " 1 & \(110,1 \mathrm{~N}^{2}\) & \\
\hline Manufacturery' calea brimehey, with & \% & '4. 5 & 2, & : & 27.155 & -1, 1.3 & (1) & (0) & (1.1) & (1) \({ }^{3}\) & \(\therefore\) & "10) & (1) \\
\hline chandise agent., bruk. & \(\cdots\) &  & 16 & & & & (b) & (m) & (1) & (1) & :10 & 11, 1: 1 & (1) \\
\hline
\end{tabular}

\author{
 \\  \\ 
}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Sitate, thee af operation, and kind of business} & \multicolumn{3}{|c|}{All establishments} & \multicolumn{7}{|l|}{Establishments reporting floor space of 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Eatablishments not reporting floor space or reforting less than 500 square feet}} \\
\hline & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{Sales
\[
(\text { 整, 000 })
\]} & \multirow[b]{3}{*}{Inventories, end of year, at cost
\[
(1+000)
\]} & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{Salea
\[
(\$ 1,000)
\]} & \multirow[b]{3}{*}{Inventories, end of year, at cost
\[
(\$ 1,000)
\]} & \multicolumn{4}{|l|}{\[
\begin{aligned}
& \text { Occuptable warehouse floor space, } \\
& \text { end of year }
\end{aligned}
\]} & & & \\
\hline & & & & & & & \multirow[t]{2}{*}{\[
\begin{array}{|l|}
\hline \text { Total } \\
\\
(1,000 \\
\text { sq.ft. }) \\
\hline
\end{array}
\]} & \multirow[t]{2}{*}{In
sing1e
story
build-
negs
\((1,000\)
sy. ft.\()\)} & \multirow[t]{2}{*}{\[
\begin{gathered}
\text { In mul- } \\
\text { tiple } \\
\text { atory } \\
\text { buide } \\
\text { ings } \\
\\
(1,000 \\
\text { sq. } 1 .)
\end{gathered}
\]} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{Number} & \multirow[t]{2}{*}{Sales} & \begin{tabular}{l}
Inven- \\
torles. \\
end of \\
ywar, \\
at cust
\end{tabular} \\
\hline & & & & & & & & & & & & & (61,000) \\
\hline \multicolumn{14}{|l|}{Maine-cont inued} \\
\hline \multirow[t]{16}{*}{\begin{tabular}{l}
Merchant whlesalera \\
Grucery, çnfecticnery, meat wholesalers........ \\
Fam products (edible) distributors. \\
Beer. wine, distilled spirits wholesalers.. \\
Tobacel distributors. \\
Drugs, cherifeals, allled products wholesalers. \\
Dry goods, apparel wholesalers.. \\
Furniture, home furnishings wholesalers \\
Paper, allied products wholesalers. \\
Farm products (raw materials) merchants. \\
Automotive whilesalers... \\
Electrical, electronics, appliance distributors. \\
Hardware, plumbing-heating gocds wholesalers... \\
turber, conctruction materials distributors. \\
Machinery, equipment, suppifes distributors.. \\
Metals, metalwork (except scrap distributors. \\
Scrap, waste materials dealers. \\
Other merchant wholesalers.
\end{tabular}} & 42 & 158, 434 & ,152 & 07 & 248,849 & 29.857 & 5,597 & 2,201 & 3,140 & & 415 & 110,0125 & \\
\hline & 241 & 111,451 & \(\ldots 1\) & 12\% & 80,321 & 5,457 & 1,285 & 510 & 20,7 & 108 & 11.4 & 31,100 & 1,544 \\
\hline & 58 & 15,928 & 52 & 32 & 7,023 & 346 & 346 & 128 & 204 & 16 & 2. & 8,005 & 1,138 \\
\hline & 33 & 14,073 & 1,124 & 14 & 14,817 & 415 & 32.4 & 202 & 54 & R & \% & 4,156 & 21.6 \\
\hline & 33
18 & 25,493
0,174 & 1,12 24 & -2 & 19,209 & 2,153
809 & 12: & 42
4
4
4 & \(\begin{array}{r}56 \\ \hline\end{array}\) & 4 & 11 & 5,784 & 172 \\
\hline & 20 & 12,940 & 5,535 & 14 & 4,340 & 109
522 & 124
80 & 5 & 8,7
67 & \(\stackrel{4}{7}\) & 10 & 3,700 & , 017 \\
\hline & 10 & 1,009 & 215 & 14 & 5 Sof & 145 & 16 & 4 & 10 & ... & \({ }_{5}^{4}\) & 8, & , 20 \\
\hline & 21 & 8,411 & 1.147 & 10 & , 49 & 800 & 322 & 37 & 285 & \(\ldots\) & 11 & 1,9062 & \(34 \%\) \\
\hline & 7 & 772 & 82 & 3 & (i) & (D) & 24 & 19 & 5 & & & 1,413 & 34 \\
\hline & 70 & 21,195 & 4,052 & 50 & 15,201 & 3,198 & 493 & 150 & 322 & 15 & & 5,314 & 91,4 \\
\hline & \(\begin{array}{r}39 \\ 35 \\ \hline\end{array}\) & 34,019
28,370 & 4,313
C,012 & 3.4 & 3,
35,435
25,304 & 4,214
5,743 & 454
934 & 219
200 & 233
6.50 & P2 & 5 & 2,984 & 248 \\
\hline & 83 & 28,358 & 1,790 & \(\because\) & 25, \({ }^{3,2 \times 3}\) & 5,743
1,158
3 & 934 & 200 & 6,50
79 & & 58 & 2, 2,777 & 269
+32 \\
\hline & 105 & 27,265 & \(4, \mathrm{t}, 2\) & f.4 & 19,374 & 3.858 & 402 & 213 & 188 & 1 & 4 & 8,891 &  \\
\hline & & 1,236 & 208 & 3 & (D) & (D) & 53 & 11 & 42 & & 2 & (D) & (D) \\
\hline & 43 & 5,931 & 940
917 & 20 & 3,912 & 495 & 326 & 1.46 & 179 & 1 & 18 & 2,019 & 4.5 \\
\hline & R3 & 15,433 & 917 & 20 & 2,947 & 209 & 71 & 29 & 42 & & 13 & 12,596 & 4.4, 8 \\
\hline marytand & & & & & & & & & & & & & \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Merchant wholesalets. \\
Manufacturers' sales branches (with stocks) \\
Merchandise agents, brokers... \\
Assemblers of farm products................................
\end{tabular}} & 2,209 & 1,104,793 & 106, 264 & 1,40r & \(826,02 \mathrm{r}\) & \multirow[t]{2}{*}{86,405
22,043} & 15,898 & +1,895 & 8,385 & 018 & 803 & 278,767 & 17, 159 \\
\hline & 195
289 & \multirow[t]{2}{*}{396,769
363,809} & 28,716 & 232 & \multirow[t]{2}{*}{292,529
74,550} & & \multirow[t]{2}{*}{1,805
651
80} & \multirow[t]{2}{*}{NA)} & & 18 & & & \\
\hline & 289
03 & & 590
070 & 55
35 & & 22,043 & & & (NA) & 651 & \[
234
\] & 269,251
24.694 & \\
\hline \multirow[t]{18}{*}{\begin{tabular}{l}
Merchant wholesalers. \\
Grocery, confectionery, meat wholesalers. \\
FarIl products (edible) distributurs. \\
Beer, wine, distilled spirits whilesalers. Tobaceo distributors. \\
Druss, chemicals, allied product wholesalers. Dry giods, apparel wholesalers \\
Furniture, home furnishings whilesalers. \\
Paper, allied products wholesalers... \\
Farli products (rak materials) merchants. \\
Automotive wholesalers. \\
Electrical, electronics, appliance distributors. \\
Hardware, pluming-heating gocde wholesalers. \\
Iumber, construction materisis distributors...... \\
Machinery, equipment, supplies distributors. \\
Metals, metalzork (except scrap) distributors \\
Scrap, waste materials dealers.
\end{tabular}} & 2,209 & 1,104,79? & 10t, 264 & 1,406 & P26, 02\% & r, 905 & 15.898 & t, 305 & 8,395 & \multirow[t]{2}{*}{618
154} & \multirow[t]{2}{*}{803
148} & 278, 76. & \multirow[t]{2}{*}{29,359} \\
\hline & \multirow[b]{2}{*}{135} & \multirow[t]{2}{*}{185,702
54,725} & 11,073 & 200 & 144, 0.42 & a, \({ }^{\text {a }}\) & 1,943 & 1,029 & 830 & & & 45,06 & \\
\hline & & & 724 & 0 & 35,725 & 4.0 & 450 & 154 & 293 & 3 & 69 & 13,100 & 264 \\
\hline & 96 & 54,725
86,980 & 7,565 & 81 & 75, 100 & b,528 & 499 & 336 & 163 & & 15 & 12, & 1,037 \\
\hline & 43 & 86,980
03,324 & 2,925 & 34 & 43,410 & 1,932 & 196 & 77 & 108 & a & a & 17, 14 & 1,393 \\
\hline & \$2 & 39,558 & 3,597 & 53 & 30, 107 & 3,32t & 515 & 290 & 230 & 5 & 29 & a,4,51 & 271 \\
\hline & \multirow[t]{2}{*}{118
58} & 42,881 & 5,600 & \()^{4}\) & 37, Sur & \(\cdots, 77\) & 659 & 113 & 546 & & 29 & 5,535 & 72.4 \\
\hline & & 25,958 & 3,023 & 40 & 19.340 & \(\therefore, 750\) & 1,26.2 & 518 & 4.42 & 101 & 28 & 0,618 & 267 \\
\hline & 58
82 & \multirow[t]{2}{*}{} & 3,24.4 & 49 & 36,013 & 3,189 & 920 & 169 & 670 & 81 & 13 & 1,955 & 56 \\
\hline & \(\begin{array}{r}30 \\ 181 \\ \hline 8\end{array}\) & & tas & & E, 14 & & 13 & 51 & & 4 & 23 & 22,128 & n2 \({ }^{\text {d }}\) \\
\hline & 181 & 28,172
49,371 & 7,699 & 117 & 35, 25 & \(\cdots 142\) & 9,34 & 341 & 493 & & 64 & 13,546 & 1,558 \\
\hline & \multirow[t]{2}{*}{95
92
92} & \multirow[t]{2}{*}{90,274
52,399} & 11,357 & 98 & 84,091 & 10,200 & 421 & 198 & 709 & 12 & 17 & 5,585 & 1,157 \\
\hline & & & 9,939 & 93 & 49,219 & , & 1,350 & 557 & 727 & 6t & 9 & 3,280 & 282 \\
\hline & \multirow[t]{2}{*}{141} & 52,399
75,247 & 7.832 & \(: 0\) & 43, 954 & 8,255 & 1,0\% & 519 & 535 & 40 & 82 & 31,293 & 2,0191 \\
\hline & & \multirow[t]{2}{*}{} & 16,244 & 227 & 43, 2.55 & 12, 13 & 1, 042 & 1.096 & 712 & 234 & 105 & 29,283 & 2,213 \\
\hline & \multirow[t]{2}{*}{\[
\begin{array}{r}
37 \\
112
\end{array}
\]} & & 5,292 & 27 & 21, 864 & 4,431 & 57.4 & 480 & 7 & & & 4,916 & \\
\hline & & \multirow[t]{2}{*}{38,929
85,580} & \(\begin{array}{r}4.132 \\ \hline 0.310\end{array}\) & 72 & 31, 115 & ,044 & 1,288 & 6.72 & 616 & & 40 & 7,214 & 1, 1124 \\
\hline & \multirow[t]{2}{*}{227} & & 8,310 & 101 & 4.19 & \(\therefore \sim\) & 1,350 & 305 & 1,047 & 7 & 2 2\% & 41,429 & 3,302 \\
\hline \multicolumn{13}{|l|}{MASSACHUSETTS} & \\
\hline Merchant wholesalers. & \multirow[t]{4}{*}{\[
\begin{array}{r}
0.041 \\
513 \\
812 \\
50
\end{array}
\]} & \multirow[t]{2}{*}{\(3,321,567\)
\(1,388,294\)} & \multirow[t]{2}{*}{313.379
82,852} & \multirow[t]{2}{*}{3,404
30.1} & \multirow[t]{2}{*}{, 101,359} & \multirow[t]{2}{*}{225,42
50,013} & \multirow[t]{2}{*}{32,583
5,034} & \multirow[t]{2}{*}{14,126
\(1,4,4\)} & \multirow[t]{2}{*}{21,523
3,133} & \multirow[t]{2}{*}{\(\underset{+3}{2,714}\)} & 2,557 & \multirow[t]{2}{*}{\(1,220,208\)
409,064} & \multirow[t]{2}{*}{84,016
24,839} \\
\hline Manufacturers' sales branches (with stocks) & & & & & & & & & & & 152 & & \\
\hline Merchandise agents, brokers. & & 1,206,2t6 & \multirow[t]{2}{*}{\[
\begin{aligned}
& 2,422 \\
& 2,342
\end{aligned}
\]} & \multirow[t]{2}{*}{113
21} & \multirow[t]{2}{*}{\[
\begin{gathered}
189,1+3 \\
34,737
\end{gathered}
\]} & \multirow[t]{2}{*}{1, \({ }_{\text {c, }}^{54}\)} & \multirow[t]{2}{*}{8125
88.2} & \multirow[t]{2}{*}{(14A)} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\(\xrightarrow{+15}\)} & \multirow[t]{2}{*}{\(\begin{array}{r}699 \\ \hline 29\end{array}\)} & \multirow[t]{2}{*}{\[
\begin{array}{r}
1,010,103 \\
37,4,1
\end{array}
\]} & \multirow[t]{2}{*}{} \\
\hline Assemblers of farm products. & & 777 ,159 & & & & & & & & & & & \\
\hline \multirow[t]{17}{*}{\begin{tabular}{l}
Kerchant mholesalers... \\
Grocery, confectionery, meat wholesalers Farm products (edible) distributors. Beer, wine, distilled spirits wholesalers. Tobacec distributors. \\
Drugs, chemicals, allied products wholesalers Dry goods, apparel wholesalers. Furniture, bame furnishings wholesalers Paper, ellied products wholeselers. Farm products (raw materials) merchants Autcmotive wholesalers. \\
Eloctrical, electronics, appliance distributors. Hardware. Elumbing-heating gocds wholesalers. Lumber, construction materials distributors. Wachinerj, equipment, supplies distributors. Metals, metalwork (except scrap) distributors. Scrau, maste materials dealera. Other merchant wholesalers.
\end{tabular}} & 6,041 & 3,321,567 & \(313.37 \%\) & \multirow[t]{2}{*}{3,340} & 101, 97 & \(\because 2\) & 32,583 & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\[
\begin{array}{r}
21,513 \\
2.592
\end{array}
\]} & 2,314 & 2,557 & & 84,016 \\
\hline & \multirow[t]{2}{*}{826
356} & \multirow[t]{2}{*}{585,683
139,521} & 32,704 & & 36, 2,243 & & & & & & 4.27 & \multirow[t]{2}{*}{\(1,220,208\)
216,730
64,955} & \multirow[t]{2}{*}{8,584} \\
\hline & & & 1,092 & 208 & 74, 7 , 5 & 1, 19 & 1,096 & 59 t , & 497 & 23 & 149 & & \\
\hline & \multirow[t]{2}{*}{106} & 206,213 & 15,541 & \(\cdots\) & 151, 20.9 & 12., 1 & 1,297 & \(0 \cdot 2\) & 1.62 & , & 17 & 54,764 & 2,7,6 \\
\hline & & \multirow[t]{2}{*}{130,747
102,809} & 5. 307 & 43 & 106, 09 & 4, 125 & 730 & 26.3 & 451 & 16. & 31 & 23,858 & 632 \\
\hline & 203 & & 10,147 & 105 & 74,724 & 3788 & 1,304 & 40 & 730 & 34 & 12 & 21, 885 & 1,358 \\
\hline & \multirow[t]{2}{*}{4} & \multirow[t]{2}{*}{227,436
\(1,7,002\)} & 26, 36- & \(2+1\) & 105,543 & 21,24 & 1,828 & 320 & 1,647 & 21 & 167 & 61,901 & 5,078 \\
\hline & & & 8,651 & & 5r, 473 & 7,975 & 1,45t & 389 & 2,029 & 38 & + 7 & 10,917 & 944 \\
\hline & \multirow[t]{2}{*}{304
277} & 117, 13,502 & 9,617 & 179 & 79, 5im & , & 2,324 & 1.10 & 1.687 & 87 & 2.35 & 35,022 & 1,361 \\
\hline & & 322,477 & 42,747 & 25 & 7ex,4\% & 10, 34.4 & 1,38.4 & \({ }^{72}\) & 434 & 1,383 & 150 & 443.505 & 32,685 \\
\hline & 36.2 & \multirow[t]{2}{*}{97,213
285,029} & 15,062 & 257 & 45, 130 & 13,123 & 1,907 & 1,039 & \(8+5\) & 4 & 7.11 & 22,074 & 1,934 \\
\hline & \multirow[t]{2}{*}{254
315} & & 21,779 & 201 & 102,723 & 20, 20.35 & -,564 & 1,170 & 1,3n7 & 132 & & 20,3066 & 1,374 \\
\hline & & 148,800 & 23,455 & 2 & 123,320 & 20.934 & 4,151 & 2,132 & 2, 168 & 151 & 98 & 25,480 & 2, \(0 \cdot 1\) \\
\hline & 201 & \multirow[t]{2}{*}{182,880
279,264} & 12,349 & 21, & 18, 354 & 10,790 & 2,245 & 1,562 & 6.53 & 20 & \(15 t\). & 98,42t & 3,559 \\
\hline & \multirow[t]{2}{*}{\[
9(106
\]} & & 31, 20,7 & \(5 \cdot 3\) & 140, 217 &  & - 5071 & 1.525 & 2,432 & 133 & 37.3 & 89, 1147 & 6,914 \\
\hline & & \multirow[t]{2}{*}{\[
\begin{array}{r}
81,02 t \\
133,249
\end{array}
\]} & 17,704
11,860 & 4, 74 & \({ }^{7}+1,122\) & 15,740 & \({ }^{2,723}\) & 1,310
1,335 & 412
1.904
1.95 & 13 & 27 & 8,904 & 1,9644 \\
\hline & \[
\begin{aligned}
& 106 \\
& 473
\end{aligned}
\] & & 24,380 & 121 &  & 15,710 & 2, 2 & \({ }^{1.335}\) & 1, 1.504 & 5 & 332 & 175,4.498 & 2, \(8,4,1\) \\
\hline Warufacturers' sales branches (with stockw..... & \multirow[t]{2}{*}{513
113} & & 82, 852 & 3.1 & 975.2.3 & 50,023 & 5.030 & 1, 843 & 3,173 & 63 & 15? & 409, [f, 6 & \\
\hline Focd and kindred products................... & & 1,329,092 & -1,129 & 87 & 249,253 & 6,.655 & - 767 & 1.308 & 3,459 & 63 & 12, & 81, 839 & 26,839
\(\mathbf{2 , 4 7 4}\) \\
\hline Textile mill products. & 20 & & (D) & 14 & 27, 2785 & 1,143 & 439 & 50 & 389 & & , & 4,346 & \({ }^{2} 161\) \\
\hline Arparel and related prod & 5 & (D) & (D) & 2 & (D) & (D) & (b) & (D) & (D) & (D) & 3 & (D) & (D) \\
\hline Fumiture and fixtures. & 5 & 3,724 & 250 & 5 & ,724 & 250 & 12 & & 61 & & & & \\
\hline Paper and allied products. & 5 & 32,65? & 680 & 2 & (b) & (D) & (5) & (D) & (D) & (D) & 3 & 1,766 & 77 \\
\hline Chemicals and allied product & \(4 \cdot 3\) & 215,187 & -,988 & 15 & 52.094 & 3,3>2 & 321 & 216 & 205 & & \(1{ }^{12}\) & 58,303 & 1, b0E \\
\hline Rubber products. & 22 & & (D) & \(1 \cdot\) & \(4=1+4\) & \%,231 & 463 & 69 & 371 & 23 & 3 & 31,84, 3 & 7,042 \\
\hline Leather and leather product & 11 & 75,34, & 4,60 & - & 49,22] & 5240 & 234 & 1 & 225 & Q & 3 & 26,127 & 964 \\
\hline Store, clay, and glass pr & 11 & 21,901 & 1,671 & 10 & (D) & (D) & 190 & 104 & \({ }^{\circ}\) & ... & 1 & (D) & (D) \\
\hline trimary metal products.. & 7 & 12,374 & 3,459 & , & (II) & (D) & f.4 & 19 & 45 & & 2 & (0) & (D) \\
\hline Fatrica:ed metal products. & 19 & 25,643 & 1,400 & \(1=\) & (5.) & (D) & 201 & 122 & \(\cdots\) & \(\ldots\) & 1 & (b) & (D) \\
\hline Wachirery \{except electrical & 114 & 96, \({ }^{\text {P34 }}\) & 7.671 & 7. & 75.3 .5 & 1. 205 & 437 & 21. & 12.2 & 27 & 40 & 21,504 & t7t \\
\hline Electrical machinery. & 33 & 22-,203 & , 595 & 24 & 14.0.05 & 2.345 & 74.9 & 251 & 4.55 & 3 & ' & 24, 4,39 & 1,299 \\
\hline Itanspertaticn equipmen & 27 & & (b) & 22 & \(133,77^{-}\) & \%, 55 & 057 & 4 tr & 347 & \(\ldots\) & , & 115,002 & 509 \\
\hline Instruments and related prod & 34 & 17, 121 & 2.238 & 17 & 12,274 & 1.095 & 1.4 & 13 & 51 & & 17 & 4,3,37 & 1/3 \\
\hline Other manufacturers' irjducte & 39 & 52,119 & 74 & 2 L & ,23 & 2,507 & 350 & 1.9 & 154 & 2 & 19 & 25, \(4+2\) & 6,3.30 \\
\hline
\end{tabular}

\footnotetext{
Dee footrotes at end of table.
}



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{E1ate．MTe of upraticn，and kind ir business} & \multicolumn{3}{|c|}{All establishoents} & \multicolumn{7}{|l|}{Establishments reporting floor space of 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Establishments not reporting floor space or reporting less than 500 square reet}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{\begin{tabular}{l}
Inven－ \\
tories， end of year， at cost
\[
(+1,000)
\]
\end{tabular}} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{\begin{tabular}{l}
Inven－ \\
torles， end of year． at cost
\end{tabular}} & \multicolumn{4}{|l|}{Occupiable warehouse floor space， end of year} & & & \\
\hline & & & & & & & Total & In single stcry build． ing & \[
\begin{aligned}
& \text { In mul- } \\
& \text { tiple } \\
& \text { story } \\
& \text { buind- } \\
& \text { ings }
\end{aligned}
\] & \[
\begin{aligned}
& \text { Type } \\
& \text { of } \\
& \text { build- } \\
& \text { ing } \\
& \text { not } \\
& \text { re- } \\
& \text { ported }
\end{aligned}
\] & Number & Sales & \begin{tabular}{l}
Inven－ \\
tories， \\
end of \\
year． \\
at eost
\end{tabular} \\
\hline MCHIGAN & & & & & & & & & & & & & \\
\hline Merchant whelesalers． & 1，174 & 3，＋6，5，195 & 2001， 004 & 3， 6 3Fi & 2，526，174 & 238，999 & 37， 04.4 & 22，260 & 13，765 & 1，615 & 2，538 & 1，239，011 & 51，405 \\
\hline Menufarturre＇seles brarches［wit） &  & 1，742， 754. & 120，974 & 34.5 & 1，092，224 & 96， 107 & 5，bou & 3，4．a & 2，0137 & 189 & 201 & 650，632 & 24，707 \\
\hline Merotrandiec agents，brokers． & \(9 \times, 11\) & 1，54， & 5，ary & 127 & 283，704 & 1，972 & 1，326 & （NA） & （NA） & 1，32t & 833 & 1，374，827 & 4，005 \\
\hline Avsemblers of farm products． & \％ & 139，914 & 10，43\％ & 183 & 93，888 & 7，301 & 1，880 & 1，24， & 523 & 116 & 103 & 46，025 & 3，137 \\
\hline Merchant wholevalers & r．1\％\({ }^{\prime}\) & 3， 5 ＋ 5 5，185 & 2＇H，प｜14 & 3 ， 23 & 2，520，174 & 238，499 & 37，646 & 22，26＋1 & 13， 105 & 1． 1.15 & 2，538 & 1，139，011 & 51，905 \\
\hline Gracry，confectionery，meat whulesaler & \％7 & ＋11．242 & 29，104 & 377 & 339， t 82 & 23，4， 8 & 3.014 & 2，155 & 1，330 & 124 & 420 & 272，160 & 5，6．3＋ \\
\hline Farm froducts（edible distributors．．． & 345 & 179，\(=59\) & 3，500 & 192 & 130.500 & 2，20， & 1，20．4 & 828 & 331 & \(c_{i}\) & 143 & 19，354 & 1，453 \\
\hline Bect，wine，distilled syirits whlesalerem & 3 C & 319.378 & 18，35\％ & 351 & 237，500 & 1r，223 & 2，294 & 1，500 & 31. & \(\cdots\) & 37 & 31，872 & 1，534 \\
\hline Thbacet distributiors．．．．．．．．．．．．．．．．．．．．．． & \(11^{\prime \prime}\) & 161． \(213{ }^{\text {a }}\) & ¢， 54.2 & 101 & 143，654 & 4 a & 75.3 & 424 & \(\cdots\) & C & 18 & 22，581 & ＋04 \\
\hline Drues，chemicals，allied products wholeraler & lt \({ }^{\text {a }}\) & 144， 720 & 9， 545 & 101 & 77，001 & 8，528 & 1，2－4 & 347 & gate & 1 & E8 & 12，819 & 1，00？ \\
\hline Dry goods，apparel wholepalers．．．．．．．．．．．．．． & 94 & \(\cdots \cdot 977\) & 4,15 & \(+1\) & 27．5－－2 & 3，419 & \(4{ }^{517}\) & 172 & 210 & 47 & 33 & 8.015 & 681 \\
\hline Furniture，home furnishing：whalesalers & 14.4 & \(\because, 22\) & 5， 23 & \(7{ }^{\circ}\) & \(40,02 \mathrm{~L}\) & 4,794 & 1，10e & 307 & 768 & ？ & 0 & 20， 996 & 937 \\
\hline Paper，allied fruducts wholesalers．．．． & 15 & 10， & 2，303 & 3 & 87．22t & 7，\({ }^{\text {，} 37}\) & 1， 221 & 6， 65 & 1，03t & 19 & 48 & 21,476
38,108 & 606
1,248 \\
\hline Farm produets（raw materials，merchants & － & \(\because 2\) &  & 402 & 50，143 & 1， 2,0 & －301 & \({ }_{1}^{23+1}\) & \({ }_{1}\) & & 47
248 & 38， 108 & 1，248 \\
\hline Autinctive wh thsalere．．．．．．．．．．．．．．．．．．．．．．． & ＇， & ． & 22， \(2+408\) & 402 & 112， 2 & 2， 1,096 & －2， & 1,200 & 1，2． 1.5 & \(2 \cdot\) & \(\begin{array}{r}248 \\ \hline 88\end{array}\) & 82， 878 & 4，233
2,597 \\
\hline Hardware．Flumbing－heating Erads whilesalers & 24 & 1. & 2＋，＇11 & \(1 \geq 7\) & 15．，ce2t & 24，003 & 3,575 & 1，431 & 1.944 & 14. & 55 & 23，908 & 2，708 \\
\hline Lunber，ri，truetion map，rials distributcrs． & 4 ta & & 22，500 & 212 & 204，002 & 11， 407 & 2， 955 & 2，1：1 & T 7 & & 252 & 151，049 & t，is． \\
\hline Wachiner，equipment，zuppliee distributurs & 1，129 & \(\rightarrow\)－\({ }^{\prime \prime}\) & 4．04，242 & － 57 & 209，478 & 39， 14 & 4，73 & \(2.73{ }^{\circ}\) & 1， \(85 \%\) & 14. & 427 & 14.592 & －， 516 \\
\hline Metalc，metalu－rk lexecft corap distribut， & 171 &  & 20， 354 & 11 & \(13^{3 \prime}\) ， 6 ra & 25，340 & 3，721 & 3，521 & 14 C & \(\because\) & 52 & 34， 5 ta & 2，514 \\
\hline Scraf，waite material dealers．．．．．．．．．．．． & 420 & 19, & 11， \(5^{5}\) & 225 & 10， 20.33 & 20，024 & 2，074 & 1， 1,5 & 56.2
7.411 & 8 & 203 & 3.1467 & 4,827
5,071 \\
\hline Other merchant wholesulers．．．．．．．．． & 532 & 1. &  & 250 & 108，1：3 & 10，154． & 2，－97 & 1，520 & 740 & 235 & \[
282
\] & 23，145 & 5，071 \\
\hline Nanufacturert saler branches（with stocks） & \(55^{5} \%\) &  & \(\cdots\) & 346. & 3，092，124 & 91， 208 & \({ }^{\text {f．}}\) ， & 54te & 2.013
159 & & 201 & & \\
\hline Food and sindred products．．．． & 14.0 & ． 73.711 & \[
\begin{array}{r}
7,017 \\
\text { (D) }
\end{array}
\] & 74 & \[
\begin{gathered}
153,020 \\
\text { (D) }
\end{gathered}
\] & \[
\begin{array}{r}
3 \\
372 \\
(\mathrm{I})
\end{array}
\] & （D） & \[
\begin{aligned}
& 300 \\
& (D)
\end{aligned}
\] & \[
\begin{aligned}
& 159 \\
& (\mathrm{D})
\end{aligned}
\] & \[
\begin{aligned}
& 57 \\
& \text { (D) }
\end{aligned}
\] & 418 & 120．032 & \[
\begin{aligned}
& 3,245 \\
& (\mathrm{D})
\end{aligned}
\] \\
\hline Textile mill productr．．．．．． & \(\checkmark\) & （1） & （L） & & & （1） & （D） & (D) & (D) & （D） & & & \\
\hline Apparel and related pronuct．
Furniture and fixtures．．．．． & \(\cdots\) & （id） & （D） & \(\cdots\) & 8，\(\dot{4} \cdot \underline{\square}\) &  & －\({ }^{\circ}\) & 42 & 3 & \(\cdots\) & 5 & 2， 0463 & 155 \\
\hline Paper and allied producte． & 3 & （D） & （II） & \({ }^{3}\) & （D） & （1） & 34， & 34 & \(\cdots\) & & & （b） & （D） \\
\hline Chemical．and allied froduct & 71 & 203． 232 & \(\therefore \therefore 1\) & 21 & 47,120 & 3.014 & 293 & 172 & 43 & 32 & 17 & \(5 \mathrm{t}, 202\) & 星7 \\
\hline Rütuer fruducte．．．．．．．．． & \(1{ }^{\text {c }}\) & 4r．74is & ＋＂ 01 & 13 & 45， 354 & 3， 31 & 200 & An & 213 & \(2+\) & \(?\) & （D） & （D） \\
\hline Leather and leather products & 2 & & （II） & 1 & & （1） & （D） & （1） & （D） & （L） & 1 & & （D） \\
\hline Strne．Elay，and Elaun produt & 2 & 32.542 & 2，74． & 21 & （D） & （D） & 41 & 249 & 172 & ．．． & 1 & （D） & （D） \\
\hline Primary metal Irriucti．．．． & 11 & 4,127 & 2.1. & & 43,650 & 7，\({ }^{2} 1\) & \(1 \times\) & 130 & 12 & \(\cdots\) & 3 & 的，¢il & 2.4 \\
\hline Fabricated metal produrta．． & \(1{ }^{1+4}\) & 22， 310 & 1，mm＇ & 1＋ & 12，one & 1，741 & 24） &  & 114
390 & \(\cdots\) & t．0 & \({ }_{76} 5 \cdot 812\) & ＋179 \\
\hline Machinery（except Mrotrical & 152 & 14，4，475 & 1，,\(\ldots\), & 42 & \(12{ }^{12,9098}\) & 1．， 12 &  & & 390
295 & & & \(\cdots \times\) & 3，471 \\
\hline \begin{tabular}{l}
Electrical machinerf． \\
Tratwortation equipment
\end{tabular} & \({ }^{18}\) & 20，（D） & ＇， & 181 & 385， 154 & \(4^{4} \cdot 1{ }^{\text {a }}\) & \(\therefore 2\) & 1，710 & 322 & \(\ldots\) & 2 & － & 2，517 \\
\hline Inatrumente and relsted prudu & －\({ }^{\text {a }}\) & 14，298 & Tr & 1. & 14，17\％ & \(\mathrm{Ca}_{2}\) & TU & \(5 i\) & 16 & \(\ldots\) & 11 & \(\because 2 \mathrm{u}\) & \(1{ }^{17 \%}\) \\
\hline Other maruiact mers＇pryduets．． & 2 & 42，1 1 & \(\cdots \cdots\) & 21 & 22，504 & ．，75－ & cta & 103 & 132 & 3n & u & \(\ldots 11^{5}\) & 1， \\
\hline MLNHESOTA & & & & & & & & & & & & & \\
\hline Pror hant wholrsailer． & \(\therefore 23\) & 2．，52．713 & & 1，：＂ & 1，ictor， 301 & Irit， 134 & 21，\％ & ，ar． 5 & 12，294 & ． 4 ＋ & 1，12．0． & \(\cdots\) & \(40,7 \times 5\) \\
\hline Oitura turere＇cale tranches with treke & 240 & r1， & ．， \(3^{51}\) & \(2{ }^{2}\) & ¢ 37.050 & 4， 770 & 4， \(24 ;\) & 1，\({ }^{\text {a }}\)－ & C． 131 & \({ }^{51}\) & \({ }^{1} 3\) & \(\left[3, \ldots c^{4}\right.\) & \(7{ }^{12}\) \\
\hline Merriandzae agerto，trukers．．．．．．．．．．．．．．．． & \(\cdots\) & \(1.17=0\) & \(1,+17\) & ＇， & 59， 368 & \(\begin{array}{r}4.4 \\ \hline, 975\end{array}\) & 207 & NA） & （ MA） & 243 & \(\cdots 1\) & 2,104 & － 0.051 \\
\hline －－mbi－r．fr farm fridu & & & & & & & & & & & & & \\
\hline  & 2， 03.3 & 2， \(2^{42}, 713\) & －1． \(0^{174}\) & \(1.70 \%\) & 1，－40，301 &  & \(\therefore 1.0 \cdot\) & ， 254 & 12，294 & 447 & 1，12．．． & \(\cdots\) & ＂1， \\
\hline Ir in，Ent & 243 & 301，\({ }^{\text {a }}\) 7 & ［4．＇11 & \(3 \cdot 1\) & cisi， 045 & \(17.2+r\). & こ． 6 & 1.1 it & 1．2\％ & 276 & 12 & 4， & 1， 5.45 \\
\hline F．rat drat \(\quad\) distriturt r＿．．．．． & 170 & 100， & 4， 3 可 & 112 & 25， 120 & \({ }^{\square}\) & 2，14 1.20 & & & 12 & & \(\cdots\) & 2713 \\
\hline tar，with ：pirit：whrle－Elera． & －＂14 & 12＂， & 10， & 178
1.0 & 120,49
53,701 & 17，394， & 1.20 & 2ill & 1.55 & 4 & 2 & ，Un－ & 2， 3 \\
\hline  & 2． & \％＊＇， & ， & 5 & 27， & r，IlE \({ }^{\text {a }}\) & \％ & －1．． & 52\％ & & － & & 1， \\
\hline  & ＇4 &  & 4．1\％ & 71 & 34，5，1 & 3， \(\mathrm{ni} \times\) & 3\％ \(\boldsymbol{H}^{\prime \prime 4}\) & 120 & \(2{ }^{\circ} \times\) & & & & 401 \\
\hline Furnitum， & ， & ， & ， & 35 & 20．071 & ，， & int & 123 & ［ 5,1 & & \(\cdot\) & & ＋6， \\
\hline  & \(\cdots\) & －＇，\({ }^{\prime}\) & ， & 53 & 37.105 & 4，41\％ & \(\%\) & \(\therefore\) 源 & ＇13： & & & & \(\because\) \\
\hline  & ！\({ }^{\text {\％}}\) & M，＇，＇1， & 1. & （3） & 3， 010 & 1， 20.1 & \(\therefore\) & \(\cdots 14\) & \(\cdots\) & \(\cdots\) & ＂ & & \(\cdots,{ }^{\prime}\) \\
\hline Aus metint \({ }^{\text {a }}\) & \(\cdots\) & \(\cdots\) & 11，，，！ & \(1 \%\) & terat & 1m， 5 Ft， & 2，＇111 & 1，10．： & \(\cdots\) & 1 & & ， & 1，11 \\
\hline  & \(12 \cdot\) & 1－＂，＂．\({ }^{\text {and }}\) & 1： 1. & \(\because\) & 12.027 & 1い，\({ }^{\text {a }}\) & 2，01 & － & \(\because "\) & 1 & & & ＂．＇＂． \\
\hline  & ＂ & 1 \({ }^{\text {c，}}\) ，\({ }^{\text {at }}\) c & 25. & \(\because\) & 151．7431 & \(2 \cdot \cdots!\) & \({ }^{2},-11\) & 5 & \(\cdots\) & \(\cdots\) & & & \\
\hline  &  & \％\({ }^{1+1}\) & \(\therefore \cdots\) & ， & ， & ，＇， & 1，+ & \(\because 1\) & \(\cdots\) & \(\cdots\) & & ，＇ & \\
\hline  & \(\cdots\) &  & \(\therefore\) 乐， & \(\cdots\) & 1．1，46． & ，＂＇ & \(\therefore\) & ， & 1.11 & & & & \\
\hline  & ㅂ．． & ＂，\({ }^{1}\) & \％， & 4 & 1－1． & \(\therefore 11\) & & & & \(\cdots\) & & & \\
\hline Cutur mer hata itl 1.0 & \(4{ }^{1}\) & ， & 37， 472 & & 14．1．，．．．＇ & \(\therefore\) & & ＂ & 1．．＇ & & & & \\
\hline  & － & & \(\because \cdot 1\) & & & & & － & & & & & \\
\hline  & & & \(5,1+7\) & & 114．． & & & & & & & & 1. \\
\hline  & ＇ & （1）\({ }^{\text {（1）}}\) & & & & 1. & & （11） & \(1!\) & & & ＇111 & \\
\hline  & 1 & （1．） & & & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & 1 & （1） & （1i） \\
\hline Furritige mad lantir．．．．．． & ， & （1） & & \(\cdots\) & & & （i） & （1） & 11. & ijij & \(\therefore\) & & （L） \\
\hline Ftort ind ataiditr due & & & & & & & （1） & （1） & \％1．． & （1） & \(\cdots\) & ， & \(\therefore\) ， \\
\hline  & 11 & ＂ & \(\cdots\) & & ， & & 1 & \(\cdots\) & ．\({ }^{\text {a }}\) & \(\cdots\) & & & \\
\hline  & 11 & & & & & & & \(\cdots\) & & & ．．． & ．．． & － \\
\hline  & & ，．．＇ & & & ，，\％ & & 11 & ！＂ & ， & & \(\cdots\) & & \\
\hline  & & & & 1 & & & ， & ＇＂ & （11） & （11） & 1 & （11） & （II） \\
\hline  & ！ & ，＂ & ．．．＇ & & & ， & & 1．． & \(\cdots\) & \(\cdots\) & A & & （II） \\
\hline  & 1 & －＇ & ＂，\({ }^{\text {a }}\) & ， & \(1{ }^{3} \cdot \cdots\) & 1. & － 1 & & ，＂， & ＇\({ }_{\text {＋}}\) & ， & & \(\cdots\) \\
\hline  & \(\cdots\) & & & ， & & & & ．11． & ， & & \(\therefore\) & ， & ＂，\({ }^{\prime}\) \\
\hline  & & & & 1. & 51， & ＇， & & ， & 1. & \(\because\) & ， & ，\({ }^{\prime \prime}\) & ＂， \\
\hline  & & & & 11 & 11， & \(1 . \cdots\) & ． 1 & & ． & & & & 1．： \\
\hline
\end{tabular}

\section*{
}



\section*{}


\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State, type of operation, and kind of business} & \multicolumn{3}{|c|}{All establishments} & \multicolumn{7}{|l|}{Establishments reporting floor space of 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Establishwents not reporting floor space or reporting less than 500 square feet}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Inventories, end of year, at cost
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{\begin{tabular}{l}
Inventories, end of at cost \\
( \(\$ 1,000\) )
\end{tabular}} & \multicolumn{4}{|l|}{Occupiable warehouse floor space, end of year} & & & \\
\hline & & & & & & & \[
\begin{array}{|c|}
\text { Tctal } \\
\\
(1,000 \\
\text { sq.ft. })
\end{array}
\] & \[
\begin{array}{|c}
\text { In } \\
\text { single } \\
\text { story } \\
\text { build- } \\
\text { ings } \\
(1,000 \\
\text { sq. } \mathrm{ft} .) \\
\hline
\end{array}
\] & In wul-
tiple
story
buird-
ings
in
(1,000
sq. 1 it. \()\) & \[
\begin{array}{|c|}
\hline \text { Type } \\
\text { or } \\
\text { build } \\
\text { ing } \\
\text { not } \\
\text { re- } \\
\text { ported } \\
(1,000 \\
\text { sq. ft. }) \\
\hline
\end{array}
\] & Number & Seles
\[
(\$ 1,000)
\] & Inventories, year. at \(\cos t\)
\[
(\$ 1,000)
\] \\
\hline \multicolumn{14}{|l|}{MONT ANA-Cont inued} \\
\hline Merchant wholesalers-Continued Scrap, \(\begin{gathered}\text { aste materials dealers. } . ~ . ~\end{gathered}\) Other merchant wholesalers. & 17
52 & \[
\begin{array}{r}
2,695 \\
10,6,25
\end{array}
\] & \[
\begin{array}{r}
375 \\
1,655
\end{array}
\] & 14
29 & \begin{tabular}{|l|}
2,471 \\
5,369
\end{tabular} & 368
817 & \(\begin{array}{r}97 \\ 176 \\ \hline\end{array}\) & 55
62 & 42 & 2 & 23 & \[
\begin{array}{r}
224 \\
11,256
\end{array}
\] & 78
838 \\
\hline \multicolumn{14}{|l|}{nebraska} \\
\hline Merchant wholesalers. & 1,2.93 & 803,392 & 81,696 & 783 & 489,780 & 67,151 & 9,878 & 5,190 & 4,424 & 26.4 & 470 & 313,612 & 14,545 \\
\hline Manufacturers' sales branches 'with & 143 & 302,809 & 23,360 & 107 & 208,525 & 22,657 & 1,915 & , 540 & 1,345 & 31 & 36 & 94,284 & , 703 \\
\hline Merchendise agents, brokers.. & 2281 & 981,284 & 732 & 22 & 31,249 & 151 & 120 & (NA) & ( NA ) & 120 & 206 & 950,035 & 580 \\
\hline Assemblers of farm products.. & +29 & 318,924 & 10,884 & 268 & 116,445 & 4,562 & 1,673 & 1,397 & 273 & , & 361 & 202,479 & 0,322 \\
\hline \multirow[t]{16}{*}{\begin{tabular}{l}
Merchant wholesalers. \\
Grocery, confectionery, meat wholesalers......... \\
Farm products (edible distributors \\
Beer, wine, distilled spirits wholesalers. \\
Tobacco distributurs. \\
Drugs, chemicals, gllied products wholesalers. \\
Dry goods, apparel wholesalers, \\
Furniture, hame furnishings wholesalers \\
Paper, allied products wholesalers \\
Farm products (rew materials) merchants. \\
Automotive wholesalers. \\
Electrical, electronics, appliance aistributors \\
Hardware, plumbing-heating goods wholesalers. \\
Lumber, construction materials distributors. \\
Machinery, equipment, Supy lies distributors.. \\
Metals, metalwark (except scrap) distributors \\
Scrap, waste materials dealers. \\
Other merchant wholesalef:
\end{tabular}} & 1.253 & 803,392 & 81,694 & 783 & 489,780 & 07,151 & 9, 878 & 5.190 & 4,424 & 20.4 & 470 & 313,612 & 14,545 \\
\hline & 10 K & 109,388 & 12,803 & t9 & 91,180 & 12,537 & 1,311 & 740 & 525 & \(4{ }^{\text {c }}\) & 37 & 18,208 & 266 \\
\hline & \(8:\) & 36,430 & , 906 & 46 & 22,997 & \({ }_{3} 561\) & 295 & 246 & 49 & & 38 & 13,433 & 345 \\
\hline & \({ }_{30}\) & 47,23 & 3,595 & 76 & -0,178 & 3,536 & 328 & 203 & 65 & & ¢ & 1,4.5 & 59 \\
\hline & 30 & 27,675 & 2,796 & 33 & 25,638 & 2,497 & 180 & 123 & 57 & & 6 & 2,037 & 299 \\
\hline & 30 & 16,785
5,159 & 2,218 & 20
7 & 15, 177 & 2,117 & 505
134 & 56
47
4 & \(\begin{array}{r}439 \\ \hline 87\end{array}\) & \(\ldots\) & 10
1 & 1,608 & 101 \\
\hline & \(1 \times\) & 14,198 & 2,824 & 13 & 6,016 & 1,270 & \(4{ }_{4}{ }^{7}\) & 270 & 157 & \(\ldots\) & 1 & 7,002 & 2,553 \\
\hline & 25 & 14,54. 5 & 1,883 & 17 & 13,395 & 1,714 & \(0{ }^{9}\) & \(\angle 99\) & 158 & 12 & \(\varepsilon\) & 1,150 & 169 \\
\hline & 4 & 184, 505 & 0,264 & 17 & 21,135 & +30 & 279 & 236 & 42 & - & 74 & 168,450 & 5,634 \\
\hline & 181 & in, \(\mathrm{car}_{5}\) & 7,285 & 132 & 31,7131 & r, 843 & 928 & 668 & 260 & & 43 & 8,983 & 42 \\
\hline & 4 & -1,240 & 6,12t & 42 & 50, 143 & ¢,027 & 623 & 204 & 354 & 65 & 4 & 1,047 & 99 \\
\hline & 4 & 45 & 7,696 & 34 & 34,033 & 7, urie & 1.271 & 280 & 459 & 22 & , & 1,4-4 & 40 \\
\hline & 73 & 51, 4 & 3,210 & 30 & 22,303 & 2,550 & 018 & 339 & 279 & & 43 & 28,54. & 660 \\
\hline & 211 & 90, 3,1 & 15,082 & 135 & 68,40 & 12,990 & 1,270 & 049 & 613 & 8 & 76 & 2,871 & 2,092 \\
\hline & * &  & 1,300 & 4 & ( \({ }^{\text {( }) ~}\) & (D) & \(\begin{array}{r}45 \\ 170 \\ \hline\end{array}\) & 32
121 & \begin{tabular}{l}
13 \\
24 \\
\hline
\end{tabular} & 25 & \({ }_{2}^{2}\) & 8, \({ }_{\text {( } 224}\) & \({ }^{(0)}\) \\
\hline & 145 & 52,805 & 1.354 & 69 & 29, ctil & \(4,55.4\) & 325 & 407 & 333 & 85 & 76 & 29,134 & 1,800 \\
\hline \multicolumn{14}{|l|}{nevada} \\
\hline Merchant wholesalers. & 231 & 109.250 & -, 8.40 & 138 & 79,21, & 8,057 & 1,045 & 818 & 227 & & 43 & 29.936 & 1,187 \\
\hline Manufacturers' sales branches (with & & (D) & (D) & 6 & 2,750 & 225 & (13) & \({ }^{16}\) & 17 & 2 & 3 & & \\
\hline Merchandise agents, brokers, & \(?\) & 5,723 & & 1 & (D) & (0) & (D) & (D) & (D) & (D) & 6 & (0) & (D) \\
\hline Assemblers of ramm produc & & (0) & & & & \(\cdots\) & \(\cdots\) & & & & & & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Merchant wholesalers. \\
Grocery. confectionery, meat wholesalers. \\
Farm products (edible) distributors. \\
Beer, wine, distilled spirits wholesalers........ \\
Tobacco distributors..
\end{tabular}} & 231 & 109, 150 & 4, R4, & 138 & 79,214 & 5.557 & 1.045 & 818 & 227 & \(\ldots\) & 93 & 29.030 & 1,187 \\
\hline & 38 & 23,729 & 1,812 & 23 & 16,778 & 1,120 & 13 l & 155 & 41 & & & 0.950 & \\
\hline & \({ }^{6}\) & 4, 12.5 & 150 & 3 & 2,708 & , 3t & 35 & 35 & \(\because\) & \(\ldots\) & , & 1,337 & 114 \\
\hline & 23 & 21,051 & 1,903 & 18 & 12,905 & 1,809 & 205 & 187 & 18 & & 5 & 2,14t & \({ }^{4}\) \\
\hline & 5 & 5,239 & \(1 \mathrm{E}, 5\) & \(\stackrel{5}{5}\) & ([1]) & (0) & 12 & 12 & 9 & \(\ldots\) & 1 & (D) & (D) \\
\hline Drues, chemicals, allied products wholesalers.... & \(?\) & 1, 1908 & & 5 & (D) & (D) & 15 & \(\bigcirc\) & 9 & \(\ldots\) & 2 & (D) & (D) \\
\hline Dry goods, apparel whclesalers..................... Furniture, home furnieninge wholesalens. & \(\frac{1}{5}\) & ( \({ }_{1,283}\) & (D) & ; & (D) & (D) & (D) & (D) & (i) & \(\cdots\) & \(\frac{1}{3}\) & (D) & (D) \\
\hline \multirow[t]{2}{*}{} & \(\stackrel{\square}{4}\) & 1,181 & 139 & 2 & (D) & (D) & (D) & (D) & (D) & ... & 2 & (D) & (D) \\
\hline & 1 & (D) & (D) & 1 & (D) & (D) & (D) & (D) & (D) & ... & \(\cdots\) & & \\
\hline Paper, allied produ:ts wholesal
Fanm products (reww materials.
Autorutive wholesalers....... & 30 & 9,714 & 1,350 & 21 & E,029 & 1,116 & 106 & 90 & & \(\ldots\) & & 7,685 & 243 \\
\hline & 12 & e, 331 & 1, 3it & 11 & (D) & (D) & 45 & \({ }^{41}\) & 54 & ... & 1 & (D) & (D) \\
\hline Electrical, electronics, appliance distributors. Hardware, plumbine-heating gocds whelesalers.... & 10 & 5,932 & 861 & 7 & 5,686 & 842 & 83 & 83 & , & \(\ldots\) & 17 & 240 & 19 \\
\hline \multirow[t]{2}{*}{Lumber, construction materiale distributcrs.....
Machinery,} & \({ }^{24}\) & 14,702 & 1,147
1,175 & 12
23 & 0,634
-197 & & & 111 & 41 & \(\ldots\) & 17
13 & 8,068
2,723 & 310
259 \\
\hline & 36 & 7,920 & 1,175 & 23 & \(\checkmark 197\) & \({ }^{9} 16\) & 123. & 111 & 12 & \(\cdots\) & 13 & 2,223 & 259 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Metals, metalurry (except scrap) distributors. \\
Scrap, waste materials dealers. \\
Other mernant ah lesalers.
\end{tabular}} & 5 & (b) & (D) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \({ }_{5}\) & (D) & (D) \\
\hline & 14 & 2,411 & 14 & 6 & 1,50t & 101 & , & 19 & & ... & 13 & 1,405 & 46 \\
\hline WFW :AMPSHIRE & & & & & & & & & & & & & \\
\hline \multirow[t]{2}{*}{Mascriant whulesalur.... ............................} & 45 & 178,497 & 14.075 & 24, & 107.548 & 11,535 & 2,503 & 965 & 1,393 & 124 & 202 & 70,949 & 5,135 \\
\hline & 4 & 39,3\% & 4,932 & 33 & 35,291 & 4,703 & 306 & 4 & 212 & & 11 & 3,085 & 129 \\
\hline \multirow[t]{2}{*}{} & & & & 2 & (D) & & (0) & (D) & (D) & (D) & 12 & (D) & (D) \\
\hline & 13 & (D) & (1.) & & 6. 873 & 427 & 132 & 52 & 80 & & , & (D) & (D) \\
\hline Merchant whclesalurs ............................... & 451 & 178, 617 & 1F, 170 & 244 & 207,548 & 11.535 & 2,503 & 148 & 1,393 & 124 & 202 & 70,949 & 5.135 \\
\hline \multirow[t]{2}{*}{Growery, confectinury, mo at whicsalers.........} & 198 & 49,115 & 3, 3216 & \(3{ }^{32}\) & 20, & 2,089 & 538 & 175 & 3, \({ }^{2}+\) & \(1:\) & 4 & 19,473 & 1,245 \\
\hline & 32 & 10,4,00 & 216 & 14 & 4,357 & Let & 0 & 2 & 7 & \(\cdots\) & 18. & 0.103 & 150 \\
\hline  & 17 & 10, \({ }^{1} 50\) & 412 & 1.4 & 4, 85, & 380 & 135 & \% & " & \(\ldots\) & & 1,038 & 32 \\
\hline Tobecco dietributurs, ............................. & 13 & 1.6, \(5+1\) & 181 & 10 & 13,487 & 44.3 & 145 & [. & & \(\ldots\) & 3 & 1,0\% & 18 \\
\hline \multirow[t]{2}{*}{Irugs, chemicals, allicd ff ducte whelesalers....} & 12 & 3,5032 & 55.4 & & 1,164 & 140 & 15 & & & \(\ldots\) & " & 2, 017 & .240 \\
\hline & 11. & 11, 3t, \((\mathrm{L})\) & 1,04? & 4 & 3,00 & 2.1 & (24) & & (ii) & \(\cdots\) & 7 & 2,342 & \({ }_{\text {SOL }}\) \\
\hline \begin{tabular}{l}
Dry goods, apparel whrimater \\
Furniture, home furnishise- wholwaif
\end{tabular} & & (1) & (D) & \(1{ }^{13}\) & (0) & (0) & (D) & (0) & (11). & \(\cdots\) & & & \\
\hline \multirow[t]{2}{*}{} & \(1 \%\) & 3,227 & \(33^{33}\) & \(1 ?\) & (ㄷ) & (1) & 221 & (0) \({ }^{31}\) & 1.8) & \(\ldots\) & 2 & (5) & (0) \\
\hline & 2 & (1) & (D) & & (D) & (5) & (D) & (0) & & (, ) & & (0) & (0) \\
\hline Farm products (raw materiait mirntianta.......... & 4 & \({ }^{11} 10.731\) & 1.607 & 15 & 5. 1989 & 1.431 & 215 & 11.6 & 哭: & 1.6 & 14 & 4, 3,07 & 6.7. \\
\hline Electrical, electrcatue, applianvo dictributiors. & \(1 \%\) & 14, 123 & 1,225 & 113 & 4, 723 & 1,213 & 107 & \(\begin{array}{r}32 \\ 13 i \\ \hline\end{array}\) & 11: & \(\cdots\) & 5 & 4, 400 & 128 \\
\hline \multirow[t]{2}{*}{} & 17 & \(\underset{\substack{14,233 \\ p, 974}}{1,1}\) & 2,00\% & 13
12 & 4,290 & 1,74.1 & \begin{tabular}{l}
338 \\
107 \\
\hline
\end{tabular} &  & 11. & \% & 5 & 1, \(2,4.3\) & \(\begin{array}{r}238 \\ \hdashline 37\end{array}\) \\
\hline & &  & 2, 2,33 & & 4,514 & & & \({ }_{121}^{82}\) & & \(\cdots\) & 2 & & \\
\hline \multirow[t]{2}{*}{Manincry, ¢quiperte :upplics dictribut, ra......} & & 11, (f) & 2.024 & \(\begin{array}{r}33 \\ 2 \\ \hline\end{array}\) & 7, (0) & 1,587 & (12) & (D) 121 & (0) & \(\ldots\) & . \({ }^{2}\) & \(\cdots, 2, \ldots\) & \(\therefore 38\) \\
\hline & \(4{ }^{2}\) & & (1) & 2 & 1,397 & 120 & (1) & (0) & (0) 32 & \(\cdots\) & & & \\
\hline Scrap, wast, that-rielit dealers.................. & 4 & 211,020
5,745 & 8 & 110 & 1,397
\(2,3+9\) & \({ }^{120} 9\) & \(4{ }^{49}\) & 2\% & - & \(\ldots\) & 22
2. & 4,223 & 20, \\
\hline & & & & & & & & & & & & & \\
\hline NEW JELGET & & & & & & & & & & & & & \\
\hline & 5, 19 &  & \(2+1,740\) & & 1,472, 038 & 210,358 & 32, 1'k4 & 21,361 & 11.10 & 123 & ,110 & 1,012,03t & 11,438 \\
\hline \multirow[t]{2}{*}{} & 3 cm & 1, \(130,3,5 i n+4\) & 71,292 & P0 & 783. 213.3 & 50, 47. & \(3,4,3\) & [2, 게네 & 1,12 & 11 & 105 &  & 20, 314. \\
\hline & 他3 &  & 19 & 35 & 20.14\% & & 180 & (fa) & (MA) & 190 & Hue & 2030.6. & 2, \\
\hline Meruhandise agenta, brikere......................... & it & 1, \% & 1,41 & \(\therefore\) & 40, 4 & 1,16.6 & \%21 & 493 & 23.7 & l & 48 &  & 113 \\
\hline \multirow[t]{2}{*}{} & & & 24, 1,90) & , &  & 216, 20.8 & 3\%, 1\% & .1, 4.1 & 11,14P) & \% 4 & &  & \\
\hline & \% &  & \(\cdots, \ldots\) & \(\cdots\) & 278.143 & 13, 12 & 3,214| & \(\therefore\) & & 17 & & 1.... & , 2\%1 \\
\hline
\end{tabular}


\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State, type of operation, and kind of nusiness} & \multicolumn{3}{|c|}{A12 establishments} & \multicolumn{7}{|l|}{Estabishments reporting floor spacm of 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
Establishments not reporting \\
floor spsce or reparting less than 500 square feet
\end{tabular}}} \\
\hline & \multirow[b]{2}{*}{Nmber} & \multirow[b]{2}{*}{Sales
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{\begin{tabular}{l}
Inven-
tories, \\
end of \\
year. \\
at cost \\
( \(\$ 1,000\) )
\end{tabular}} & \multicolumn{4}{|l|}{\[
\begin{aligned}
& \text { Occupiable warehouse floor space, } \\
& \text { end of year }
\end{aligned}
\]} & & & \\
\hline & & & & & & & \[
\begin{array}{|c|}
\hline \text { Totaz } \\
\\
(1,000 \\
s q . \mathrm{Ft} .) \\
\hline
\end{array}
\] & \[
\begin{gathered}
\text { In } \\
\begin{array}{c}
\text { single } \\
\text { story } \\
\text { bund } \\
\text { ings } \\
\text { (1,000 } \\
\text { Bq. } \mathrm{ftu} .)
\end{array}
\end{gathered}
\] &  & Type
of
of did-
ing
not
ro-
ported
(1,oon
sq.ft. & Number & Sales
\[
\left(\$_{1}, 000\right)
\] & Invertorles end of at cost (\$1,000) \\
\hline HEW JERSEY - Cont inued & & & & & & & & & & & & & \\
\hline Werchant whcresalers-Continued & & & & & & & 1,023 & 766 & 233 & & & 60,070 & 59 \\
\hline Form produrts (edidhee distribut & 103
103 & 303,68. & 2, 2,887 & 124 & 207,325 & 20, 559 & 1,688 & - 3,402 & 267
133 & & \begin{tabular}{l}
39 \\
34 \\
\hline 1
\end{tabular} & & 4,328 \\
\hline Tobaceo distributors. & 118 & 140,815
170,19 &  & \({ }_{1}^{84}\) & \begin{tabular}{|c}
106,985 \\
127,760
\end{tabular} & 年, 276 & 1,422 & 271
911 & \({ }_{579}^{133}\) & - \(\begin{array}{r}8 \\ 2 \\ 12\end{array}\) & 126 & 34,
42,599 & - \\
\hline Drugs, cheni cals, allied
Dry
Eocds, & \({ }_{219}^{268}\) & 130,451 & 10,402 & 111 & & 7,130 & \({ }^{1} 519\) & 275. & 232 & 12 & 108 & \({ }^{79} 9827\) & 3,272 \\
\hline Prymiture, fupe furnishi & 131 & & ¢,276 & \({ }_{69}\) & 34, 122 & 4,104 & & 329 & 328 & 35 & \({ }_{70}^{62}\) & 18,081 & \({ }^{1,172}\) \\
\hline Paper, allied products \({ }^{\text {W }}\) & 203 & 101,192 & -0,497 & 133
17
17 & 60,436
7,302 & \({ }_{5}^{5} 500\) & \({ }_{1}^{1,219}\) & 118 & 101 & & 23 & 7,415 & 476 \\
\hline Farm products (raw mater & 423 & 108,578 & 5,489 & 290 & & 10,829 & 1,998 & 1,418 & 546 & 34. & 133 & 33,646 & \\
\hline Electrical, electronic & 28. & 222,949 & 27,503 & 202 & 179,915 & 25,539 & 1,937 & & 954 & 28. & 82
89 & - 3 3, 314 & ¢, \\
\hline Farsixare, plumbing- heating &  & 147,035
200,566 & - \begin{tabular}{c}
22,472 \\
19,838 \\
\hline
\end{tabular} & \({ }_{\substack{271 \\ 196 \\ \hline 108}}\) & \begin{tabular}{l}
115,606 \\
1414,022 \\
\hline
\end{tabular} & 14,000 & - 3,538 & 1, 1,868 & 1,622 & 13 & 202 & 149,044 & 4,399 \\
\hline Luuber, construction & \(\bigcirc 09\) & 248,651 & 33,765 & 520 & 176,6 & 28,158 & 4,118 & 2,919 & 1,180 & 19 & \(\begin{array}{r}389 \\ 42 \\ \hline\end{array}\) & 27,016
25,299 & 5,607
1,023 \\
\hline Metals, metalwork (ex & \({ }_{6}^{129} 1\) & 134, 195 & \(\underset{\substack{23,781 \\ 7,588}}{\substack{\text { c, }}}\) & 87
251 & 108,936 & 22,718
5,871 & 2, 2,531 & 2, & \({ }_{486}^{122}\) & \(\stackrel{350}{4}\) & \({ }_{163}\) & \({ }_{36,631}^{23,29}\) & 1,727 \\
\hline Scrap, & 535 & 247,528 & 15,586 & 230 & 150,362 & 10,843 & 2,024 & 1,322 & 643 & 5 & 305 & 96,666 & 4,743 \\
\hline \multirow[t]{12}{*}{\begin{tabular}{l}
Manufacturers' sales branches (with stocks \\
Food and kindred products. \\
Textile mill products \\
Apparel and related products. \\
urniture and fixtures. \\
aper and allied products. \\
Chemicals and allied products. \\
Rubber products. \\
Leather and leather products.. \\
Stone, clay, and glass products. \\
Frimary metal products. \\
Mschinery (except electrical \\
Electrical machinery \\
Transpertstion equipment \\
Instruments and related products. \\
Other manuracturers products.
\end{tabular}} & 357 & 1,130,543 & 282 & 2.2 & 723,034 & ,976 & 3,053 & 2,430 & 1,212 & 11 & 105 & c7, 509
68,319 & 20,306 \\
\hline & & 00,225 & (0) & & 231,900 (0) & 4,239 & (0.7) & & & & & & (0) \\
\hline & & (D) & (D) & & & (0) & (0) & (D) & (D) & (D) & 3 & (D) & (D) \\
\hline & & & & & & & 23
101 & 83 & & & & & \\
\hline & 28 & 88,760 & 5,715 & 21 & 57,619 & 5,143 & 512 & 233 & 279 & \(\cdots\) & 7 & 29,141 & 572 \\
\hline & 11 & & (D) & & 27,56t. & 2,231 & & & & & & & \\
\hline & 6 & 7,327 & 1,03i & 6 & 7,322 & 1,0인 & 143 & \({ }_{5}^{4}\) & 79 & & & & \\
\hline & & 45,877
9,426 & \begin{tabular}{l} 
3,382 \\
\multirow{1}{2,35}{}
\end{tabular} & & \({ }^{39,950}\) & \({ }^{3,091}\) (D) & & & 25
48 & & & , \({ }_{\text {( }) 22}\) & \({ }_{\text {(D) }}\) \\
\hline & 92 & 87,230 & 6,046 & 1 & 68.74 & 4,598 & 303 & 140 & 155 & & , & 18,483 & , 48 \\
\hline & 23 & 139,227 & 11,151 & 15 & 111,708 & ,988 & 461 & & & & & 28,119 & 1,163 \\
\hline & & (0) & & 21
13 & 92,531
14,823 & 14,286 & 714 & \(\stackrel{1}{698}\) & 16
25 & ... & & & (D) \\
\hline & 22 & 36,815 & 5,606 & 15 & 17,558 & 1,340 & S & 95 & 60 & & & 19,257 & 4,266 \\
\hline new mexico & & & & & & & & & & & & & \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Mercbant wbolesklers \\
Manufacturers' sales branches (with stocks). \\
Merchandise agents, brakers. \\
Assemblers of farm products.
\end{tabular}} & 630 & & & 27 & 149,725
12,035 & 26,175
1,391 & 2,990
113 & 2,490
89 & 4.36
14 & 64
10 & 238
22 & \({ }_{\substack{81,767 \\ 6,872}}\) & \(\begin{array}{r}3,885 \\ \hline 247\end{array}\) \\
\hline & & 20,015 & & & & & & & & & & 4,015 & \\
\hline & \({ }_{27}^{25}\) & 12,424 & 651 & 15 & 6,19 & 325 & 136 & 132 & - & & 12. & 6,231 & \\
\hline & & & & 392 & 199,725 & 28,185 & 2,0 & 2,490 & 436 & & 238 & 81,747 & 885 \\
\hline \multirow[t]{12}{*}{\begin{tabular}{l}
Merchant wholesalers. \\
Grocery, confectionery, meat wholesalers Farm products (edible) distributors. Tobscco distributors prugs, chemicals, allied products wholesalers Dry goods, apparel wholesalers Paper, allied products wholesalers Farm products (raw materials) merchants. Autcuotive wbclesalers. iardware, electroncs, appliance distributct Luber, constuction materials distributors. Machinery, equipment, supplies distributors. Scrap, waste materials dealers. Otber merchant wholesaler
\end{tabular}} & & & 4.615 & & 33,302 & 4,142 & & & 155 & . \({ }_{6}\) & & & \\
\hline & 40 & 15,009
28,882 & & & \({ }_{25,384}^{11,81}\) & & & 250 & 22 & & 10 & 3,498 & 89 \\
\hline & & 2,572 & , 358 & 14 & & (D) & & 4 & & & , & (D) & (D) \\
\hline & 29 & 11,736 & 1,492 & 19 & 10,6i2 & 1,402 & \({ }_{\text {(1) }}^{128}\) & & & (D) & & & \\
\hline & 12 & l & & & & & & & & & & & \\
\hline & & 2,899 & 71 & & \({ }^{1}\) (D) & (D) & (D) & (D) & (D) & (D) & 2
7 & (D)
6,620 & \\
\hline & \({ }_{96}^{15}\) & 年 \begin{tabular}{c}
16,038 \\
19,083 \\
\hline
\end{tabular} & 3,215 & \(6^{8}\) & 13, \(2 \times 8\) & 2,739 & 304 & 263 & 33 & 8 & 28 & 5,236 & 4.76 \\
\hline & 20 & 10, 995 & 1,310 & 15 & 8,392 & 1,230 & 123
310 & 88
28
28 & & ... & & & - \(\begin{array}{r}80 \\ 77\end{array}\) \\
\hline & \({ }_{48}^{16}\) &  & & \begin{tabular}{|}
13 \\
17 \\
\hline 17
\end{tabular} & 72,092 & \({ }^{1} 820\) & 132 & 92 & 35 & \(\cdots\) & 31 & 16,014 & 626 \\
\hline & 116 & & & 92 & 45,911 & 7,191 & 42 & 426 & & & & & \\
\hline & & , & & & & & -52 & & & & & (1)21 & (0) \\
\hline & - \(\begin{aligned} & 15 \\ & 59\end{aligned}\) & - & & - \({ }_{21}^{8}\) & 3.515 & \({ }_{703}^{121}\) & 1 & 56 & \(\cdots\) & & 38 & 13,627 & \\
\hline new York & & & & & & & & & & & & & \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Merchant wholesalers. \\
Marufacturers' sales branches (with stocks) \\
uerchandise agents, brokers. \\
Assemblers of farm products.
\end{tabular}} & 29,990 & 21,877 & 1,834, & & \(9,573,220\) & 1,059,688 & & & & 3,676 & 14,857 & 12,304,046 & \\
\hline & & (70,711,527 & & & \({ }^{3}, 560,648.429\) & &  & & & & 4,015 & 141,841 & \\
\hline & 290 & 265,1 & 11,982 & 142 & 102,047 & 5,345 & , & & & & , & 163,1 & \\
\hline \multirow[t]{2}{*}{Uef chant wholesalers ....} & 29,9 & 21,877,20 & 1,836, & & & 1,059,688 & 128,911 & & & & 14,857 & 12,304,046 & 775, \\
\hline & & 3,683, & 158,730 & 1,202 & 1,343,455 & 73,925 & 12,523 & 6,209 & 6,239 & & -,872 & 2,340, & \\
\hline Farm produets (edibie) di & 1,203 & 700,172 & 11,261 & & & 7,678 & 4,43 & 2, 2,361 & 2,058 & \({ }_{16}^{212}\) & & 200, & 14,5 \\
\hline Beer, wine, distilled spi & \({ }_{235}^{396}\) & \({ }_{4}\) & 19,773 & 205 & & & 1,51 & 2, 3 & & & 90 & 84,45 & \\
\hline Drucs, chericals, allie & 1,245 & 754,618 & & 505 & & 32. & 5 , & 2, & 2,599 & & & 1,881, & \({ }_{2}^{24,}\) \\
\hline Dry goods, epparel rholes & 5,278 & \({ }^{3,649,848} 6\) & 461 & \({ }^{2,687}\) & 1, 768,0 & \begin{tabular}{c}
255,83 \\
57,22 \\
\hline
\end{tabular} & \({ }_{7,64}^{12,85}\) & \(\underbrace{2,51}_{\substack{2,622 \\ 2,125}}\) & & & & & \\
\hline Furniture, hone furnishin & 1,301 & cick \(\begin{aligned} & 61,225 \\ & 852,690\end{aligned}\) & 49,67 & \({ }_{708}^{858}\) & 396, & 40,68 & 9,64 & \({ }_{2}^{2,260}\) & 6,829 & 560 & & 456, & \\
\hline Fapra procuicts (ram ma & , 560 & 1.688,125 & 132,50 & \({ }_{723}^{224}\) & \({ }_{2} 26 \mathrm{t}\), & \({ }_{3}^{24,}\) & 2,117 & - 5 511 & 1,035 & \begin{tabular}{|c}
521 \\
9 \\
9
\end{tabular} & 3364 & , 481,2 & 107, \\
\hline Autarctive whclesalet & 1,197 & 409, & & \({ }_{727}^{27}\) & & & 8,00 & & 5,50 & 193 & 459 & 189 & 13,0 \\
\hline Eectrica, & 1.072 & 527, 50 & & & 303 & [1,2 & 10,01 & & & & & & \\
\hline Lumber, construction materials distri & & 628, & 49, & \({ }^{501}\) & 30 & -32, \(2 \times 2\) & 6,992 & -, & \(\underset{\substack{2, t 275 \\ 7,480}}{\substack{\text { 2 }}}\) & \(\underset{\substack{280 \\ 140}}{ }\) & 1,813 & 57,0 & 42,4 \\
\hline Tachinerg, equiiment, suppl ies distri) & \({ }^{3,845}\) & li, 1 1,372, & \({ }^{1+2} 87\). & & \({ }_{2 \rightarrow 9,0 \%}\) & 47, \({ }_{\text {co }}\) & & & 1,131 & & & 919,9 & 39,2 \\
\hline Scrap, maste materials dealeran.......... & 1, & , 390 , & & & 12r, & \(\begin{array}{r}15 \\ 105 \\ \hline\end{array}\) & & & & & & & \\
\hline Otrier merchant mbozesalers. & & 3,334, & & & & & & & & & & & \\
\hline Marurseturers' saies branches (with stociks & 1.390 &  & \[
\begin{aligned}
& 314,976 \\
& 37,00 \\
& 3,06
\end{aligned}
\] & 422 & 3, 5et.6ut &  &  & & & \begin{tabular}{l}
500 \\
\hline 95 \\
1.5
\end{tabular} & ( \begin{tabular}{r}
46 \\
\hline 85 \\
12
\end{tabular} &  & \\
\hline
\end{tabular}

\footnotetext{
zee rootrotes as end or table.
}

\section*{ ANDKIND OFBLSINEA－Contonucd}

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{State，type cf operation，and kind uf business} & \multicolumn{3}{|c|}{All establishments} & \multicolumn{7}{|l|}{Establishments reporting flour space co soc uqure futh of mure} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
Establishments rot repliting \\
rlwer space of repurting \\
less than 500 square \(f\) ee
\end{tabular}}} \\
\hline & \multirow{3}{*}{Number} & \multirow[t]{3}{*}{Lales} & \multirow[b]{3}{*}{\begin{tabular}{l}
Inven－ end of year． at w．et \\
（12，000）
\end{tabular}} & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Sales } \\
& (\$ 1,000)
\end{aligned}
\]} & \multirow[b]{3}{*}{Inven－ tories， end of jear， at cost
\[
(93,000)
\]} & \multicolumn{4}{|l|}{\[
\begin{aligned}
& \text { Oceupiatle warehcuse flu r space, } \\
& \text { end it itur }
\end{aligned}
\]} & & & \\
\hline & & & & & & & Tctal & \[
\begin{aligned}
& \text { In } \\
& \text { ingle } \\
& \text { stury } \\
& \text { suild } \\
& \text { inges }
\end{aligned}
\] & \[
\begin{gathered}
\text { In mul- } \\
\text { tifle } \\
\text { stiry } \\
\text { tuild- } \\
\text { ing: }
\end{gathered}
\] & \[
\begin{aligned}
& \text { Typu } \\
& \text { ouild- } \\
& \text { ing } \\
& \text { nct } \\
& \text { re- } \\
& \text { marted }
\end{aligned}
\] & \multirow[t]{2}{*}{Humber} & \multirow[t]{2}{*}{sales
\[
(\$ 1,000)
\]} & \multirow[t]{2}{*}{Inven－ end of year， （13．000）} \\
\hline & & & & & & & \[
\begin{array}{|l|l}
(1,000 \\
\text { sq. ft. })
\end{array}
\] & \[
\begin{aligned}
& (1.000 \\
& \text { sq.ft. })
\end{aligned}
\] & \[
\begin{aligned}
& (1, .000 \\
& \mathrm{sq} . \mathrm{ft},
\end{aligned}
\] & \[
\begin{aligned}
& 1.000 \\
& \mathrm{~s} . \mathrm{ft} .
\end{aligned}
\] & & & \\
\hline \multirow[t]{13}{*}{\begin{tabular}{l}
NEW YORK－Continued \\
Manufacturers＇sales branches（with stocks／－Gin \\
Aptarel and related products． \\
Furniture and fixtures． \\
Paper and allied products．．． \\
Cbemicals and allied products． \\
Rubber products． \\
Leather and leather products． \\
Stone，clay，and glass products． \\
Primary metal products． \\
Fabricated metal products．． \\
Machinery（except electrical） \\
Electrical machinery． \\
Transportation equipment． \\
Instrments and related products． \\
Other manufacturers＇products．
\end{tabular}} & & & & & & & & & & & & & \\
\hline & \(\cdots\) & （1） & （D） & 17 & 31，500 & 3，428 & 227 & & 1 ch & & \(\infty\) & （D） & （D） \\
\hline & 29 & 30，504 & 1，899 & 23. & 27，037 & 1，505 & 263 & 40 & 173 & \(\ldots\) & 8 & 3，472 & 294 \\
\hline & 10 & 53，574 & 1，053 & 17 & 31，724 & 550 & 2.60 & 36 & 210 & & 4 & 21，850 & 493 \\
\hline & 104
39 & 1，627，204 & 36,122
12,790 & 601 & 582,191
86,971 & 9， 54.5 & 1，066 & 399
249 & 629
507 & 8 & & \(1,045,013\)
52,919 & 26,577
3,874 \\
\hline & 39
14 & 139，890 & 12，790 & 32
9 & 86,971
28,964 & 8，
5,731 & 332 & \(\begin{array}{r}249 \\ 60 \\ \hline\end{array}\) & 272 & & 5 & （2）（D） & （0） \\
\hline & 19 & 58，335 & 3，072 & 18 & （D） & （D） & 392 & 240 & 152 & & ， & （D） & （D） \\
\hline & 15 & 732，743 & 27，709 & 7 & （D） & （D） & 105 & \(\therefore 8\) & 57 & & 8 & （D） & （D） \\
\hline & 56 & 61，880 & 5，382 & 4 & 47，168 & 4，540 & ［613 & 354 & 238 & 11 & 12 & \begin{tabular}{|r|}
12,712 \\
123,030
\end{tabular} & 836
7,256 \\
\hline & 350 & 482，36\％ & 33，897 & 218 & 359，334 & 25，641 & 1，503 & 712
353 & 711 & 35 & 125
25 & －75，410 & \\
\hline & 83
80 & （0，\({ }^{\text {（D）}}\) & 22，6t4 & 5.3 & 522，967 & 39，24，5 & 1，025 & 826 & 259 & & 17. & （D） & （D） \\
\hline & 74 & 192，959 & 11，222 & 42 & 175，601 & 10，470 & 418 & 43 & 373 & 2 & 32. & 17，358 & 752 \\
\hline & 131 & 892，051 & 41，658 & 81 & 138，766 & 16，701 & 1，26a & 471 & 006 & 89 & 50 & 753，885 & 24，957 \\
\hline \multirow[t]{2}{*}{NORTH CAROLINA} & & & & & & & & & & & & & \\
\hline & 2，957 & 1，516，983 & 138，740 & 1，789 & 1，039，439 & 110，34，4， & 14，301 & 12，307 & 6，462 & 532 & 1，168 & －77，544 & 28,396
2,579 \\
\hline Manufacturers＇sales bran hes（with & \({ }_{533}^{206}\) & 496，871 & 25,381
7,308 & 198. & \begin{tabular}{|c}
381,065 \\
417,840
\end{tabular} & 22，802 & 2，011 & 1，568 & & 12.480 & 68
310 & 115,806
549,458 & 2,579
6,568 \\
\hline Nerchandise agents，brokers．．．．．．．．
Assemblers of farn & 533
155 & 967，249 & 7，308
10,138 & 217
80 & －67， 673 & 4，257 & 1， 12,031 & 1，439 & \(1 \in 1\) & 12， 31 & 75 & 111，417 & 5，981 \\
\hline \multirow[t]{16}{*}{\begin{tabular}{l}
Merchant wholesalers \\
Grocery，confectionery，weat wholesalers \\
Farm products（edible）distributurs． \\
Beer，wine，distilled spirits wholesalers \\
Tobacco distributors． \\
Drugs，chemicals，allied products wholesalers Dry goods，apparel wholesalers． \\
Furniture，home furnishings wholesalers． \\
Paper，allied products wholeselere． \\
Farm products（raw materials）merchants \\
Automotive wholesalers． \\
Electrical，electronics，appliance distributors． Hardware，plumbing－heating goods wholesalers． Iumber，construction materials distributors． Machinery，equipment，supplies distributurs．． Scrap，waste materfals deelers． Other merchant wholesalers．．
\end{tabular}} & & & & & & & & & & & & & \\
\hline & 2，957 & \(1,510,983\)
308,473 & 138,740
20,226 & 1,789
319 & \(1,039,439\)
239,083 & 110，344 & 19,301
3,509 & 12,307
2,348 & 0，462 & 1532 & 1,168
190 & －69，390 & 28,396
2,17 \\
\hline & 143 & 308，473 & 2，693 & 78. & 41，715 & 1，458 & ，754 & － 428 & 317 & & 65 & 39，729 & 1，235 \\
\hline & 97 & 32，928 & 1，939 & 79 & 28，193 & 1，746 & 400 & 388 & 12 & & 18 & 4，735 & 193 \\
\hline & 63 & 48，392 & 2，942 & 50 & 42，352 & 2，567 & 507 & 261 & 246 & & 13 & 6，040 & 375 \\
\hline & 90 & 50，301 & 5，978 & 59
59 & 42，601 & 4，863 & \({ }_{3}^{521} 3\) & 294
159 & 186
205 & 412 & 31
42 & 7,700
14,313 & \({ }_{823} 515\) \\
\hline & 101 & 19，756 & 3，730 & 32 & 21，431 & 1，181 & 396 & 195 & 101 & & 29 & 5，307 & 549 \\
\hline & 63. & 35，606 & 4，494 & 42 & 14，968 & 3，268 & 819 & 262 & 557 & & 21 & 9，638 & 1，226 \\
\hline & 1.69 & 211，885 & 17，169 & 57 & 94，725 & 7，582 & 1，744 & 1，284 & 391 & 09 & 112 & 117，160 & 9，587 \\
\hline & 396 & 98，872 & 15，419 & 269 & 73，518 & 13，000 & 2，009 & 1，332 & 6.33 & 4 & 127 & 25，354 & 2，419 \\
\hline & 117 & 117，864 & 14，141 & 100
89 & 104，004 & 12，633 & 1，364 & \({ }^{951}\) & & & 17
12 & 13,860
1,648 & 1,508
65 \\
\hline & 101 & 78,689
111,011 & 11,923
5,146 & 75. & 42，057 & 11，858 & 1，73， & 19 & 3 & & 130 & 10，756 & 953 \\
\hline & 424 & 155，663 & 22，386 & 283 & 116，281 & 17，950 & 2，2ヶ8 & 1，407 & 818 & 43 & 141 & 39，382 & 4.636 \\
\hline & 20 & 12，091 & 1，791 & 16 & 9，323 & 1，280 & 153 & 242 & 11 & & ， & 3，008 & 511 \\
\hline & 126 & 35，419 & 2，558 & 75 & 29，275 & 2，088 & 817 & 53.4 & 28. & & 51 & －6，144 & 470
1,360 \\
\hline & 263 & 82，195 & 5，365 & 107 & 35，673 & 4，005 & 1.067 & \(77 / 6\) & 276 & & & & \\
\hline HORTH DAKOTA & & & & & & & & & & & & & \\
\hline & 416 & 258，238 & 27，545 & 284 & 188，092 & 24，693 & 3，572， & 1，618 & 1，88\％ & 67 & 132 & 70，14t & 2，\({ }_{562}\) \\
\hline Manufacturers＇sales branches & 55 & 103,817
06,974 & 9，772 & 40 & 100，706 & 9，212 & & （275） & & \(\infty\) & 28 & 91，932 & \\
\hline Merchandise agents，brikers． & 83.7 & 254，731 & 2t， 0775 & 201 & 84，221 & 8，556 & 807. & 575 & 122 & 110 & \({ }_{5 \rightarrow 0}\) & 170，510 & 18，29 \\
\hline Assemblers of farm products． & 847 & 254，731 & 26， 475 & 201 & 84，221 & n，556 & & & & & & & \\
\hline \multirow[t]{15}{*}{\begin{tabular}{l}
Merchant wholesalers． \\
Grocery，confectionery，meat wholesalers．．．．．．．． \\
Farin products（edible／distributors． \\
Beer，rine，distilled spirits wholesalerf． \\
Tobacco distributors． \\
Druge，chemicals，allicd products wholesalers． Dry goods，apparel whelesalers \\
Furniture，home furnishings wholesaleri．．．．．．．．．．． \\
Faper，allied producti wholecalers． \\
Farm products（ram materiela）merchants． \\
Automotive who1esal．ra．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Electrical，electronice，appliance distributur： Hardware，plumbing－hestine gusd．wholesalers Lumber，construction materiels distributars． Machinery，equipment，supplies distributors． Metals，metalwork excupt scraf，dictributurs．． Scrap，waste materíale dealers， Other merchant wholesalers．
\end{tabular}} & 210 & 258，238 & 27，545 & 28．4 & 188，092 & 24，t．93 & 3，572 & 1，618 & 1，887 & 67 & 132 & 70，146 & 2，852 \\
\hline & 45 & 70，414 & 5，132 & 33 & 60，685 & 4，302 & en 5 & & & & 12 & 9，724 & 830 \\
\hline & 13 & 9，191 & 753 & 12. & （D） & （D） & 14．5 & 65 & 80
86 & & 2 & （，\({ }^{\text {（ } 68}\) & \({ }_{18}\) \\
\hline & 39
5 & 22,742
2,29 & 2，259 & 35
4
4 & 21，374 & 2，24，\({ }_{\text {（D）}}\) & & & 86 & ．．． & 1 & & \\
\hline & 12 & 2，490 & \({ }_{796}\) & 10 & （D） & （D） & 83 & 51 & 32 & & 2 & （D） & （D） \\
\hline & & （D） & （D） & 1 & （D） & （D） & （D） & （D） & （D） & （D） & 2 & （D） & （D） \\
\hline & 3 & 1，601 & 240 & 3 & 1，601 & 290 & 24 & & 23 & … & i & （0） & （D） \\
\hline & 34 & 1，784 & ＋338 & 12 & （D） & （D）
572 &  & & \begin{tabular}{l}
38 \\
19 \\
\hline 1
\end{tabular} & & \({ }^{1} 2\) & & \\
\hline & 34 & 26,063
19
19 & 1，1067 & 12
55 & 4， 176
17.778 & 532
4，886
1,58 & 214 & & 170 & 13 & \({ }^{2}\) & 21，887 & 1：00 \\
\hline & 20 & 20，316 & 2，092 & & 9，190 & 1，553 & 206 & 47 & 159 & \(\cdots\) & 13 & 11，120 & 539 \\
\hline & 10 & 3，920 & 723 & & （D） & （D） & 77 & 34 & 23 & 20 & 2 & （D） & （D） \\
\hline & 29 & 16，141， & 1.058 & 13 & 8，058 & 835 & \(22 \cdot\) & 142 & 82 & 19 & 25 & 8，088 & 223
99 \\
\hline & 79 & 37， 642 & \(4,4.23\) & 54 & 27，056 & 4，\({ }_{\text {（ }{ }^{\text {d }} \text { ）}}\) & 336
（D） & \({ }_{\text {（ii）}}^{223}\) & （0） & （0） & 25 & 10，58t & \\
\hline & & 3，41t， & 3.20 & & 3，060 & 300 & 35 & 34 & （ & & 6 & 356 & 20 \\
\hline & & 14，47．0． & 2，6．3t & 23 & 11，248 & 2，438 & 537 & 159 & & & 16 & 3．220 & 198 \\
\hline OHIO & & & & & & & & & & & & & \\
\hline & 7，833 & －，11，24 & 347，821 & 4.794 & 3，118，473 & 334， 362 & 5t，558 & 20，056 & 24， 5 & 1，6．50 & 3.034 & 1，458，77\％ & －3，459 \\
\hline Marcufacturers＇sales branches & 902 & 2，437，＋0， & 114，614 & 544 & 1，671，405 & 86，08i4 & 8，531 & 5.100 & 3，319 & 100 & 312 & 76， 204 & 28，530 \\
\hline Merchandise agents，brikers．．． & 1，147 & 1，571，312 & 2．3．0 & 14.4 & 207，328 & 1，507 & 2,498
2,729 & （1Na）
1,894 & & 1，4．48 & & 1，363，484 & \\
\hline Asemblers of farm priducts． & 520 & 470 ，orn & 19，249 & 309 & 230，340 & 11，504 & 2.729 & 1，894 & 78 ？ & & 211 & & 7，26．5 \\
\hline \multirow[t]{14}{*}{\begin{tabular}{l}
Rerchant whlesalers． \\
Grocery，confectiowerf，mat wholesale \\
Famp Iroducts（ediblu）distributor： \\
Beer，wint diotilled ：Ifrite whleaalur \\
Tobancer distribut rra． \\
Druge，chemieals，alled productes whelenalt T： \\
Dry grods，apperel mhelostuler \\
Furnitur，lpite furntuhines mhlesealert \\
Papur，allied trudurts ohblesalesta． \\
Farm productc（rak materiala）merthant： \\
Aut mutive phalr．alea．．．．． \\
Elentrical，ulectrunicr，aronitume diatribut \\
 Lutuer， \\
Manchinery，Muifment，uppilito di．t．ribut \\
Wetal上，mequl解rk
\end{tabular}} & 7，833 & 4．407，247 & 397， 2.21 & 4,794 & 3，11e，473 & 334， 34 ？ & 56，958 & 20，054 & 23．256 & ， & 3，034 & 1，：88， 77 & 63，259 \\
\hline & 8，2 & 586，037 & 40，353 & 4.2. & 140， 101 & 35，274， & 6，119 & 2，58t， & ，498 & & & 145，931 & 5，077 \\
\hline & 414 & 203，425 & 4.627 & 237 & 139，587 & 2，764 & 1，433 & P11 & & \(\cdots\) & 181 & 63，938 & 1，8\％8 \\
\hline & 27 P & 205，37\％ & － 9793 & ［12 & 14， 4008 & 7.030 & 2，012 & 1，322 & \％30 & 180
8
8 & 2\％ & 5e， & 2，010 \\
\hline & 150 & 188， 989 & & & & 7， 7211 & 1，104 & & & \％ & \(1 \cdots\) & च， & 3，203 \\
\hline & \％ & 13，\({ }^{\text {and }}\) & \(1{ }^{1}\) & 1，i 13.7 & 27， 5 5， & 12，\({ }^{2} 272\) & 7， & & \(\cdots\) & 1. & 54 & 21，1，30 & 1． 3104 \\
\hline & \％\(\times 1]\) & 兄，竟， & 0，4＂ & 1，4 & ＋1， 0 ，\({ }^{\text {a }}\) & Q， 11, & 1， 5 （x） & 40 & & 121 & 77 & 11,0 ，\({ }^{2}\) & 1，1119 \\
\hline & 211 & 16， 1 ， 1,97 & 1， & 1.3 & 1，42，205 & 13，\({ }^{\text {and }}\) & \(\cdots\) & P1／6 & －， 17 & 74 & ， 1.8 & 2n， \(0^{\text {a }}\) & 1， \(0^{2}\) ； \\
\hline & 145 & 2， & \％， & ， & 270，379 & 1，984 & \％， & put & & & & 160，\({ }^{\text {a }}\) & 3， 13 \\
\hline & P．5．1 & 3\％， & ， \(5 \cdot 97\) & \(\cdots\) & 1＇2． 2.74 & 24．\({ }^{1}\) & 4，2，23 & 3， & 1， 4, & \％ & 30 &  & ， \\
\hline & \％ & 31．190 & 1.3 & 27， & 3．5，\({ }^{3}\) & 34，372 & －， 3 ， & & \(\bigcirc\) & 120） & 9 & 20， \(1 \times\) &  \\
\hline & & ，31，\({ }^{\text {and }}\) & and & & & 17， 11 & \(\cdots 13\) & 8， & & \(3 \cdot\) & m & 12，，1889 & \(\therefore\) 迷 \\
\hline & & ， & & －4 & & & & \(\therefore, \ldots, 7\) & & 17 & \％ 51 & 133，83， & 4 4， \\
\hline & & \(1 \cdots\) & ， & ． & \(1 \times\) ， & 4 ， & 3,113 & & & & & 36.23 & \\
\hline
\end{tabular}

\section*{ \\ }





\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{State，typr f freraticn，and kind of business} & \multicolumn{3}{|c|}{A21 establistmento} & \multicolumn{7}{|l|}{Eetabisishments reporting floor spancus 500 muare fut or mure} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{Salea
\[
(41,000)
\]} & \multirow[b]{3}{*}{\(\substack{\text { Inver．} \\ \text { trius，} \\ \text { tend or } \\ \text { ene ar，} \\ \text { yet } \\ \text { at cost }}\)
\((\$ 2,000)\)} & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{Sales
\[
(\$ 2,000)
\]} & \multirow[b]{3}{*}{\[
\begin{gathered}
\text { Inven- } \\
\text { turies, } \\
\text { end of } \\
\text { year, } \\
\text { at cost } \\
\\
(i 1,000)
\end{gathered}
\]} & \multicolumn{4}{|l|}{} & & & \\
\hline & & & & & & & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{Number} & \multirow[t]{2}{*}{Soles
\[
\langle \$ 1,000
\]} & \multirow[t]{2}{*}{\begin{tabular}{l} 
Inven－ \\
turies， \\
end of \\
year， \\
year， \\
at \\
cost
\end{tabular}
（ 82,000\()\)} \\
\hline & & & & & & & & & & & & & \\
\hline \multicolumn{14}{|l|}{anstivarita－Cont} \\
\hline \multicolumn{14}{|l|}{\multirow[t]{2}{*}{}} \\
\hline Autcupt ive wholesarers．．．．．．．．．．．． & 1983
467 & \({ }_{\text {chen }}^{200,724}\) & \begin{tabular}{l}
37,952 \\
55,206 \\
\hline
\end{tabular} & 355 & \({ }_{382,094}^{102047}\) & \begin{tabular}{l}
30,767 \\
45,294 \\
\hline, 04
\end{tabular} & －4，930 & 2， \begin{tabular}{c}
2,618 \\
1,678 \\
\hline
\end{tabular} & & & & & \\
\hline Hardware，Plumbing heatine gods whiesa & \(\begin{array}{r}158 \\ \hline 597\end{array}\) & 28，012 & \begin{tabular}{l} 
50， 252 \\
\\
27,238 \\
\hline
\end{tabular} & 333 & & & & & \({ }^{3,724}\) & & \({ }_{331}^{125}\) & 73，586 & 10，215 \\
\hline Lumber，construction materials distr & 1，5672 & \begin{tabular}{l} 
427， 272 \\
573,487 \\
\hline
\end{tabular} & 27,238
80,293 &  & \begin{tabular}{l}
187,476 \\
395,446 \\
\hline 1.4
\end{tabular} &  & \({ }_{\substack{4,77 \\ 0,011}}^{\text {a，}}\) & － &  & － 4 & \(\begin{array}{r}331 \\ \hline 688 \\ \hline 68\end{array}\) & \({ }^{2318,000}\) &  \\
\hline Mettis，metaworik（except scrap，dis & － 2.60 & 224,113
24,63 &  & \({ }_{1}^{171}\) & 178， 173 & 31，645 & 3，0＋5 & & \({ }_{8}^{89}\) & 促 & \begin{tabular}{|c}
159 \\
\\
\hline 15
\end{tabular} & 45，480 & 1，921 \\
\hline Scrap，waste materjals dea & － \(\begin{aligned} & \text { 9，076 } \\ & \text { ，} 073\end{aligned}\) & 243,673
\(4.72,67\) & 13，600 & 4 &  & 12,611
20,154 & \({ }_{5}^{4,042}\) & \begin{tabular}{l}
2,363 \\
8,092 \\
\hline 2,08
\end{tabular} & （1，92t & 2 & \(\underset{\substack{362 \\-26}}{ }\) & \({ }_{2}^{106,983}\) & －\({ }^{\text {5，9，989 }}\) \\
\hline \multirow[t]{12}{*}{\begin{tabular}{l}
Manufacturers sales branches filh stocks ood and kindred product \\
Textile mill products． \\
Furniture and fixtures \\
paper and allied products \\
Chemicals and allied fruducts \\
Rubber product \\
Leather and leather product \\
Stone，clay．and glass products． \\
Primary metal Ircducts． \\
Fabricsted metal products．． \\
Electrical machinery． \\
Transportation equiprent． \\
Instrments and related products． \\
Other manufacturers＇products
\end{tabular}} & 900 & 2，41，323 & 12t， 933 & \({ }^{73}\) & 1，657，256 & 102．005 & 0，282 & & 4，804 & \(2^{4}\) & 320 & 78¢，057 & 24，028 \\
\hline & 211 & & & & & & 1，527 & & & & & & \\
\hline & 19 & & & & 37，158 & & & 32 & 238 & & & & （0） \\
\hline & 24 & （L） & （D） & \({ }^{5}\) & （19，342 & \(\xrightarrow{1,711}\) & 107
261 & 82 & 13
199 & & ． & （D） & （D） \\
\hline & & 28， \(12+8\) & 73 & & & & （D） & （0） & （0） & （D） & & & （0） \\
\hline & －23 & 251，\({ }_{(512}\) & 10，658 & \({ }^{80}\) & 239，47
85,00 & \(\underset{\substack{8,810 \\ 7,208}}{ }\) & 782 & 43,
179 & 300 & 4 & \({ }_{3}^{33}\) & 212，（D） & \({ }^{2,8.8}\)（D） \\
\hline & ， & （1） & （D） & 5 & & （D） & （D） & （D） & （0） & （D） & 1 & （D） & （D） \\
\hline & \(3{ }^{3}\) &  & \({ }_{3,729}^{4,298}\) & \({ }_{8}\) &  & 4， 4,008 & 129
129 & \(32!\)
30 & 49 & & &  & 1，790 \\
\hline & 248 & 4t，22 & & 38 & 20， & 4，281 & \({ }_{\text {cone }}\) & & \({ }^{185}\) & 14 & 11 & 9，853 & 相 \\
\hline & \(\begin{array}{r}268 \\ 59 \\ \hline 8\end{array}\) & 334， 344 &  & \(\underset{4}{153}\) & 20， \begin{tabular}{l}
212,748 \\
297,285 \\
\hline
\end{tabular} &  & \(\xrightarrow{1.134}\)\begin{tabular}{l}
1,144 \\
\hline
\end{tabular} & ＋4．88 & \({ }_{7} 78\) & \({ }^{2}\) & 48
18 &  & \({ }_{\text {¢ }}^{\text {t，091 }}\) \\
\hline & & & & & 250，8，45 & & \({ }^{870}\) & 772 & & & \({ }^{16}\) & & \\
\hline & 55
62
62 & （122，（D） & （11，891 & 36
4 & 43，284
58，597 & 4,580
0,510 & \(\underset{\substack{137 \\ 650}}{ }\) & 281 & \({ }_{3}^{105}\) & & \({ }_{21}^{24}\) & & （D） \\
\hline \multicolumn{14}{|l|}{rhode istand} \\
\hline Merchant wholesalers． & 2，053 & 478,259 & 45，819 & ， & 324，730 & 31，966 & 6，756 & 3，06， 3 & 3，231 & 2 & 381 & 151，529 & 13，853 \\
\hline Manuracturers＇saies branches & & 107，616 & ，895 & & & 6，415 & & & 146 & & & 10，908 & 2，480 \\
\hline Merchand ise agents，brokers
Assemblers of & 62 & （ \({ }_{\text {（ }}^{(8)}\) & （D） & 12 & \(\xrightarrow{8,510}\)（0） & （D） & \({ }_{\text {（ }}(16)\) & （DA） & （1）\({ }_{\text {（ })}\) & \({ }_{\text {（ }) ~}^{160}\) & &  & （D） \\
\hline \multirow[t]{2}{*}{} & 1，053 & 478，259 & 45，819 & ．72 & 326，730 & 31，966 & 6，756 & 3，07． 3 & 3，231 & \(46^{2}\) & 381 & 251，529 & 23，853 \\
\hline & 140 & 74，576 & 3，172 & & & 2，925 & & & & & & 22，520 & \\
\hline \multirow[t]{12}{*}{\begin{tabular}{l}
Merchant wholesalers．．．．．．．．．．．．．．．．． Fazt yreduat＝（edible distribut rss．．．．．．． \\
 \\
 Paper，allied products wrilesalers．．．．．
Farm produrts Irak materials mertante \\
 Hardware，tlumbing－heatine ecodds wholissule ers． Machinery，equipment，supflies distributcors． Metals，metalucri（except scrap，
Scrap，waste material deale ers．．． Other werchant whclesgiers．．．．．．
\end{tabular}} & 51
29 & \begin{tabular}{l}
21,629 \\
32,058 \\
\hline 128
\end{tabular} & 2，421 & \({ }_{27}^{26}\) &  & （106） & 192
210 & & \({ }^{130}\) & \({ }^{24}\) & & \(0,0,45\) & （0） \\
\hline & & 32，487 & 2，464 & & 32，026 & 1，451 & \({ }^{209}\) & 2193 & \({ }^{100}\) & & & 4t1 & \\
\hline & \({ }_{5}^{50}\) & 32，386 & 3，0＋0 & \(\xrightarrow{28}\) & 24，510 & 2，700 & 352 & 125 & \({ }^{228}\) & & 22 & 6，976 & 360
4
4 \\
\hline & & \％ \begin{tabular}{l}
17,31 \\
10,676 \\
\hline
\end{tabular} & 1， 1,504 & \({ }^{32}\) & \({ }^{11}\), & 1,475
1,502 & 262
312 & 5 &  & ． & \({ }^{24}\) & － 5,375 & 4， \\
\hline & 40 & 12， 504 & 1，236 & \({ }^{33}\) & & & \(62^{2}\) & 110 & 278 & 240 & & 2， 2,02 & －137 \\
\hline & \({ }^{20}\) & 47， 798
18.083 & 4， 4,887 & & （12，\({ }_{\text {（2）}}\) &  & & 13 & & & 21 &  & \({ }^{\square}, 105\) \\
\hline & 4 & 31，690 & 3，836 & 36 & \({ }_{29,031}^{11,063}\) & 3，365 &  & 1.2 & 2.5 & i0 & 10 & 2,50 & \\
\hline & 41 & 13，759 & 2，4i7 & 31 & \％，35 & 1，760 & 323 & & 203 & 4 & 10 & ¢，\({ }^{\text {a }}\) & 207 \\
\hline & 240 & \begin{tabular}{l} 
21， \\
30,827 \\
\hline 1026
\end{tabular} & 3， 3 ， 478 & 9 & \({ }_{22,830}^{12,87}\) & 2，165 & \({ }^{734}\) & 407 & 421 & 11 & \({ }_{41}\) & 7，90 & 170 \\
\hline & & \％ 7 & 1，317 & & ¢，212 & 1，206 & 140 & 140 & & \(\because\) & & 1，533 & 151 \\
\hline & & \({ }_{\text {22，757 }}\) & & 5 & 28，991 & & ＋54． & 4 & \({ }_{215} 21\) & & 19 & & 76
0.52 \\
\hline & 175 & 52，971 & 3，833 & 73 & 22，779 & 3，181 & \(6_{62}\) & 29 & 304 & \({ }^{21}\) & 102 & 30，192 & 0.52 \\
\hline \multicolumn{14}{|l|}{south maroina} \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Merchant wholesaler \\
Manufacturers＇sales brarvies（with stocks） \\
Assemblers agent，bruturs \\
Assemblers of cer．praduct
\end{tabular}} & & & & & & & & & & & & & \\
\hline & 1178 & \({ }_{24,217}^{(\text {（L）}}\) & \({ }^{(0)}\) & & 73,275
123,570 & & & & & & & （1）\({ }^{(0)}\) & （0） \\
\hline & 174 & 263,217
4,217 & & & & & 2，364 & & & & 100
23 & \(1+4,05\)
11,560 & 327 \\
\hline \multirow[t]{2}{*}{} & 1，2 & t．34， 373 & 55,797 & 709 & 424，055 & & 7，25t & \％，000 & 2． 21.6 & \multirow[t]{2}{*}{1} & \multirow[t]{2}{*}{112} & \multirow[t]{2}{*}{210,317
50,045} & \multirow[t]{2}{*}{23，961
2,270} \\
\hline & \multirow[t]{2}{*}{－} & \multirow[t]{2}{*}{} & 9，36， & & & & 1，36，\({ }^{\text {a }}\) & ，138 & \({ }^{318}\) & & & & \\
\hline \multirow[t]{13}{*}{} & & & （1500 & \({ }^{28}\) & 21，53 & 537 & & ， & & ， & &  & \\
\hline & 30 & 48,127
18.653 & 3，027 & \({ }_{23}^{38}\) & － 42,50815 & \({ }^{3,743}\) & 25 & 115 & 1， 12 & & & 2,565 & 12 \\
\hline & \multirow[t]{2}{*}{\begin{tabular}{l}
31 \\
27 \\
\hline
\end{tabular}} & \multirow[t]{2}{*}{20,543
\(13,34\).} & 2，824 & 20 & 10，005 & 2，485 & & 0.3 & 50 & & 1 & & \\
\hline & & & 1，6\％\％ & \({ }^{14}\) & 11，737 & 1，438 & \({ }^{207}\) & 12. & 71 & \(\cdots\) & & 1，574 & \\
\hline & \(\begin{array}{r}24 \\ \hline 14\end{array}\) & （10，3） & （1， & \(\begin{array}{r}16 \\ 14 \\ \hline\end{array}\) & e，（1） & \(\xrightarrow[\substack{\text {（b）} \\ \text { 1，090 }}]{\text {（2）}}\) & \％ & 1．15， & 3， & & & （1） & （D）
1,3 \\
\hline & \(\cdots\) &  & 2， 323 & \({ }_{23}^{14}\) & 3， & & & （20） & i． & \(\cdots\) & \％ & 59，567 & ， 5 5939 \\
\hline & \multirow[t]{2}{*}{278} & \multirow[t]{2}{*}{－} & & 10 & 22.334 & 3，54． & 162 & 412 & 21， & \(\bigcirc\) & \({ }^{18}\) & & \\
\hline & & & 3，747 & & 33，740 & 3，175 & & 352 & \({ }^{8,}\) & 13 & 13 & \(5 \cdot{ }^{5}\) & 100 \\
\hline & |r &  & \％，351 & 7 & & &  & 310 23 & \({ }^{41}\) & i & & & 177 \\
\hline & \multirow[t]{2}{*}{\({ }^{1.6}\)} & \multirow[t]{2}{*}{52， 11} & 吅 & 10 & & & R03 & \(5{ }^{51}\) & 20 & \％ & 57 & & 1，220 \\
\hline & & & （b） & & & （0） & & & & & & （D） & （D） \\
\hline & \multirow[b]{2}{*}{12：} & \multirow[t]{2}{*}{10,751
30,290} & & & & & & & & & & & 402 \\
\hline & & & 23 & 48 & 23，235 & 3．， & 42 & 2＂7 & 13.4 & & 70 & 2.6 & \(8{ }^{2}\) \\
\hline coutil daketa & & & & & & & & & & & & & \\
\hline \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & & \％ & 2, & & & & & & & & \\
\hline & & & － 4,301 & & & & & & & & & 25， 2.100 & 3， \\
\hline & & & 11，\({ }_{12,28}^{313}\) & & ＂， & 4 & & & & & \({ }^{1.5}\) & & \\
\hline \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\left.\begin{gathered}
4 i n \\
5 i n \\
2 i \\
i
\end{gathered} \right\rvert\,
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{\[
\begin{aligned}
& \text { Prs } \\
& \text { M, } \\
& \text { is } \\
& 41
\end{aligned}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{1.} & 1．3 & \multirow[t]{3}{*}{\[
\begin{aligned}
& 150 \\
& 2, \\
& 12 \\
& 18
\end{aligned}
\]} & \multirow[t]{3}{*}{} & \multirow[t]{3}{*}{} \\
\hline & & & & & & & & & & ． & & & \\
\hline & & & & & & & & & & & & & \\
\hline
\end{tabular}

ANDKINDOFBISNESC ( ontmod



Soも foorno:es もt Eril cf tacle





\section*{ AND KINDOFBL心NESG- antmmed \\ }


\section*{
 \\ }

(D) Withheli to avoid jisclosure. (Ma) kot availatle. ... Represents zero.

\section*{ INHABITANTS OR MORE- BY TYPEOFOPERATION AND KIND OF BUSINESS}

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Standard metropolitan area, type of operation and kind of business} & \multicolumn{3}{|c|}{All eatablishmenta} & \multicolumn{7}{|l|}{Eatablishments reporting floor space of 500 square feet, or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Eatablishments not reporting
rloor apace or reporting
lees than 500 square fett}} \\
\hline & & & & & & & Occupi & \[
\begin{aligned}
& \text { le warehou } \\
& \text { end of }
\end{aligned}
\] & use floor
year & space, & & & \\
\hline & Number & Sales
(\$1, 000) & Invenend of zeat, at cost
\(\qquad\) & Number & Sales
( 41,000 ) & Inven-
tories, end of year. at cost
\[
(\$ 2,000)
\] & \[
\begin{array}{|l|}
\hline \text { Total } \\
\\
\text { (1,000 } \\
\text { sq. } \mathrm{rt.} .)
\end{array}
\] & \[
\begin{array}{|l|}
\hline \text { In } \\
\text { single } \\
\text { story } \\
\text { build- } \\
\text { ings } \\
(1.000 \\
\text { sq. } \mathrm{ft} .) \\
\hline
\end{array}
\] &  &  & Number &  & Inver,
tories, end of at ost
\[
(\$ 1,000)
\] \\
\hline \multicolumn{14}{|l|}{Albary, schemectady, thoy, N.Y.} \\
\hline Merchant wholesslers................... & 8.09 & 384,926 & 98.201 & 345 & 240,132 & 30,401 & - 320 & 1,923 & 2,345 & 52 & 214 & 103.4464 & \\
\hline Manufacturers' sties branches, with -tuck. )........ & 43 & 104,070 & 6, 188 & 4.7 & 46.2187 & 5,533 & 585 & 416 & 15 & 13 & 2 t & 13,423 & 655 \\
\hline  & 53 & 4t,035 & 159 & 11 & \[
\therefore \text { (0) }
\] & \[
\begin{aligned}
& 128 \\
& (D)
\end{aligned}
\] & \[
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
\] & \[
\begin{aligned}
& (\mathrm{NA}) \\
& (\mathrm{D})
\end{aligned}
\] & (NA) & \[
\begin{aligned}
& \text { (5) } \\
& \text { (D) }
\end{aligned}
\] & 42 & 40,189 (D) & ( \({ }^{20}\) \\
\hline Merchant whalesal & 009 & 384,726 & 18,27] & 305 & 280.032 & 30,411 & 4,320 & 1,423 & 2,345 & 52 & 214 & 103,30.6 & ,890 \\
\hline Gracery, cenfectionery, meat wholesalers.......... & 80 & 54,312 & 1, 4 lice & 50 & [44, +30 & 2,79 & -383 & 208 & 173 & ? & 30 & 19, 3,682 & 1,237 \\
\hline Fartiproducts (edible) distributors.............. & 43 & 17, 4.48 & 250 & 27 & 14,032 & 234 & 155 & 92 & 6.3 & & & 3,414 & \\
\hline Beer, wine, distilled spirits wholesalers........ & 23
12 & 43,507
20.604 & - \({ }^{167}\) & \(\underline{16}\) & 4. \({ }_{\text {( }{ }^{507} \text { ) }}\) &  & 409 & \(15 t\)
82 & 253
13 & \(\ldots\) & \(\cdots\) & & \\
\hline Tobace distributors.......................... & 12
21 & 20,604
17,968 & 872
2.148 & 111 & 13. (D) & \begin{tabular}{c} 
(b) \\
\(1,8 \mathrm{ct}\) \\
\hline 8
\end{tabular} & 64
143 & 82
9 & 184 13. & \(\ldots\) & 2 & (D)
4,324 & \({ }^{\text {( }} 88\) \\
\hline Dry gods. peps zl wholesalers................. & 11 & 4,248 & - 481 & 1 & 1,150 & 385 & 33 & 8 & 25 & & & 2,298 & 96 \\
\hline Furniture, home furnishings wholesalert & 22 & 11,855 & 1.032 & 17 & 4.777 & 1,520 & 250 & 52 & 198 & & 5 & 2,078 & 112 \\
\hline Paper, allied products wholesalers............... & 24 & 11,100 & 1,218 & 19 & 10. 537 & 1,162 & 251 & \[
\begin{aligned}
& 148 \\
& (0)
\end{aligned}
\] & \[
\begin{aligned}
& 103 \\
& (D)
\end{aligned}
\] & & 5 & & (56) \\
\hline Farto griducts (raw materials) merchants...........
Rutometive wholesalers..................... & 3 & 21,093 & (D) & 1 & 8,255 & (D)
1,402 & (D) & (D) & (D) & (D) & 8.2 & ( \({ }_{\text {(D) }}\) & (D)
590 \\
\hline Rutomctive wholesalers............................ & 40 & 21,732 & 4,70.4 & 30 & -3,07 & -5,588 & 478 & 173 & 269 & 36 & 7 & 725 & 316 \\
\hline Hardware, plumbint-heating goods wholesalers..... & 34 & 24,558 & 4,405 & 23 & 17, 279 & 3,209 & 611 & 203 & 408 & \(\ldots\) & 11 & 6,859 & 1,14E \\
\hline Lumber, construetion materials distributors...... & 38 & 22,479 & 2,035 & 25 & 17.959 & 2,602 & 496 & 273 & 223 & & 13 & \(\cdots, 720\) & 33 \\
\hline Machinery, equipment, supflies distributors...... & 103 & 28.598 & 4,319 & 47 & 22, 10 & 3,843 & 364 & 187 & 179 & ? & 36 & 5,608 & 478 \\
\hline Metals, metalwork (except scrap) distributors... & \({ }^{8}\) & \({ }^{\text {( }} 10\) & (0) & \({ }^{7}\) & (1) & (D) & (D) & (D) & (D) & (D) & 1 & \({ }_{\text {(1) }}^{\text {(D) }}\) & (0) \\
\hline Scrap, waste materials dealers.................................... & 43
53 & 21,051
18,885 & 2.257
1,368 & \({ }_{24}^{21}\) & \(8,2,25\)
11,285 & 370
800 & 182
162 & 83
87 & \(\begin{array}{r}99 \\ \hline 9\end{array}\) & \(\cdots\) & 22
29 & 13,126
7,600 & 1,887 \\
\hline \multicolumn{14}{|l|}{atlanta, ca.} \\
\hline Merchant wholesalers. & 981 & 856,970 & -0,184 & 638 & \(5 \mathrm{Cr} \cdot 4.38\) & 6, 3,403 & 2,938 & 4,402 & 4,059 & 477 & 343 & 243,513 & 26,711 \\
\hline Manufacturers' sales branches, with & 332 & 1,062,298 & 62,700 & 232 & 708, 410 & 57,439 & 4,05,4 & 2,977 & 1,027 & 60 & 100 & 353,858 & 6.851 \\
\hline Merchandise qgents, brokers.........................
Assemblers of farm producte.................... & 282 & 407, \({ }_{\text {(D) }}\) & (D) 5 & \(\begin{array}{r}43 \\ \hline\end{array}\) & 87,816
2,022 &  & 534 & (NA ) & ( HA ) & 534 & 219
4
4 & 319,221
(D) & \({ }_{(0)}^{237}\) \\
\hline Merchant wholesalers. & 981 & 859,976 & 90,184 & 63 & 560.4023 & 03,473 & 8,938 & 4,402 & 4,050 & 477 & 343 & 293,513 & 26,711 \\
\hline Grocery, confectionery, meat whole & 75 & 76, 833 & 4,709 & 48 & 64.6.52 & 4,248 & 737 & 472 & 105 & 100 & & 12,181 & \\
\hline Fario products (edible) distributors.. & 69 & 36,478 & 396 & 4 & 22,844 & 375 & 191 & 130 & 55 & , & 25 & 7,631 & 21 \\
\hline Beer, uine, distilled spirits wholesalers........ & 15 & 37,693 & 4,533 & 12 & 34,400 & -, 31 & 172 & 169 & 3 & \(\ldots\) & & 1,291 & 16. \\
\hline Tobacco distributors............. & 13
43 & 21.682
24.356 & 2,501 & 10 & 20,393
19,364 & 2, 4.14 &  & 408 & & \(\cdots\) & & 1,289 & 75
87 \\
\hline Drugs, chemicals, allied products whol
Dry goods, apparel wholesalers........ & 43
56 & 24,366
42,807 & 2,501
2.985 & 24 & 19, 32.67 & 2, 2,14
\(2,9,8\) & 37,2
370 & 150 & 149 & 15 & & \(\begin{array}{r}\text { 4, } \\ 10,192 \\ \hline 195\end{array}\) & 87
57 \\
\hline Dry goods, apparel wholesalers........ & 26 & - 29,184 & 2,435 & 14 & 12,726 & 1, 1027 & 302 & 150
56 & \(21 t\) & 30 & 12 & 16,4,00 & 737 \\
\hline Paper, allied products wholesalers.. & 36 & (D) & (D) & 22 & 12, 266 & 2,27? & 518 & 89 & 438 & 3 & 14 & (D) & (D) \\
\hline Faris products (ras materials) merch & 14 & (D) & (D) & & 0,516 & 472 & 8 & 63 & 18 & & & (D) & (D) \\
\hline Automotive wholesalers............ & 102 & 76,620 & 9,852 & 58 & 34,100 & 1,211 & 848 & 4 EE 1 & 385 & 2 & 4 & 42,520 & 3,5,51 \\
\hline Electrical, electronics, appliance distrib & 54 & 86,270 & 9,636 & 47 & 79,385 & 8,3 er & 843 & \(45 t\) & 377 & 10 & 7 & ¢,885 & 1.250 \\
\hline Hardware, plumbing-heating goods wholesalers.. & 4 & 55.073 & \&,212 & 36 & 50,230 & 750 & 1,124 & 347 & 774 & 3 & 11 & 4,845 & 818 \\
\hline Lumber, construction materials distributors & 48 & 26.196 & 2,751 & 27 & 17,305 & 2,103 & 482 & 321 & 158 & 13 & 21 & 2.801 & 588 \\
\hline Machinery, equipsent, supplies aistritutors. & 212 & 34,261 & 11,982 & 114 & 69, 336
25,358 & 4,185 & 1,364 & \begin{tabular}{l}
762 \\
264 \\
\hline
\end{tabular} & \begin{tabular}{l}
574 \\
144 \\
\hline
\end{tabular} & 13 & +8
5 & 25, 225 & 2,797 \\
\hline Me \({ }^{+a 1 s}\), metalwork (except scrap ) distribut & 26 & (1) & (D) & 19 & 25,358 & -, 0152 & 4 & 266 & 14.4 & 11 & & & (1) \\
\hline Scrap, waste materials dealers.
Other merchant wholesalers..... & 45 & 29.157 & 901 & 23 & & & 381 & 165 & 126 & 119 & & 14,257
40,608 & \\
\hline Other merchant wholesalers... & 102 & 76,163 & 6,584 & 54 & 35,55: & -,793 & 240 & 253 & 318 & 119 & 48 & 40,608 & 79. \\
\hline \multicolumn{14}{|l|}{GALTDMORE, MD.} \\
\hline Merchant wholesalers.... & 1,542 & 898,655 & 86.055 & 1,031 & 681, \(\mathrm{Qa}_{2}\) & 72,123 & 13,072 & 5,247 & 7,239 & 586 & 511 & 216,831 & 13, 338 \\
\hline Manufacturers' seles branches, with stocks /......... & 157 & 36\%,047 & 26,348 & 108 & 273. 530 & 20, \(7^{7}\) & 1,627 & \(8 \in 2\) & 741 & 18 & 49 & 93,417 & , 598 \\
\hline Merchandise agents, brokers................... & 228 & (D) & (D) & 38
10 & 3, 3 ,977 & 114 & 36.7 & Mris & NA) & \(\cdots\) & 140
8 & (1) & \\
\hline Assemblers of farm products.. & 18 & (D) & (D) & 10 & 3, 0.14 & . 7 & 42 & 25 & 17 & ... & & (D) & (D) \\
\hline \multirow[t]{18}{*}{\begin{tabular}{l}
Merchant wholegalers \\
Frocery, confectionery, meat wholesalers...... \\
Farm praducts (edible) distributors \\
Beer, wine, distilled spirits wholesalers \\
Iobacco distributors.. \\
Drugs, chemicals, allied products wholesalers \\
Iry goods, apparel wholesalers... \\
Furniture, hume furnishings wholesalers Paper, allied products wholesalers. \\
Farm products (raw materials) merchants. \\
Automotive wholesalers... \\
Electrical, electronics, appliance distributors. \\
Hardwars. plymbing-heating gocds wholesalers. Lumber, c niturtion materials distributors. Machinery, equipment, supplies distributors... Merals, metalwork (except scrap) distributors. \\
Scrap, waste materials dealers. \\
other merchant wholesalers.........................................
\end{tabular}} & 2,542 & 898,655 & 66,055. & 1,031 & E81,224 & 72, 12:3 & 13,072 & 5,247. & 7,239 & 586 & 511 & 216, 831 & 13,932 \\
\hline & 192 & 135,781 & 7,629 & 112 & 102.680 & 0.836 & 1,337 & 030 & 558 & 144 & 80 & 33.101 & 293 \\
\hline & 101 & 45,864 & 481 & 52 & 30,050 & 228 & 329 & 110 & 216 & 3 & 49 & 15,814 & 153 \\
\hline & 28 & 67,557 & 6,685 & 22 & 57,802 & 5,736 & 26.8 & 164 & 104 & , & 6 & 9.665 & 349 \\
\hline & 28 & 50,225 & 2,193 & 23 & 33. 5.47 & 1,085 & 142 & 40. & 93 & 9 & 5 & 15,278 & 1,108 \\
\hline & 67. & 36, 222 & 3,427 & 4 & 27,732 & 3,240 & 482 & 252 & 225 & 5 & 23 & 8,490 & 187 \\
\hline & 114 & 42.268 & 5,484 & 87 & 37, 1,0 & 4.852 & 654 & 111 & 543 & & 27 & -,108 & 632 \\
\hline & 53 & 25,394 & 3,001 & 38 & 18,5192 & E, & 1,255 & 512 & 642 & 101 & 15 & 6,4,42 & \(2 \cdot 5\) \\
\hline & 71 & 32,876 & 2,893 & 59 & 30,970 & \(\therefore \div \angle 2\) & 851 & 136 & 634 & 81 & 12 & 1,400 & 51 \\
\hline & 16 & 19,245 & 558 & 4 & 1, 892 & & 12 & 5 & 6 & \(\cdots\) & 12 & 17,353 & 530 \\
\hline & 104 & 3t,112 & 5,238 & 6 6. & 26.205 & 4,157 & 533 & 182 & 351 & ... & 38 & 9,707 & 1,181 \\
\hline & 73 & 80,008 & 0,946 & 57 & 7\%,94.5 & 8, 819 & 758 & 147 & 597 & 14 & 16 & 5,1163 & 1.137 \\
\hline & 68 & 3r,279 & 5,742 & 60 & 33, 71 & 5.497 & 897 & 339 & 515 & 43 & 8 & 2,308 & 251 \\
\hline & 88 & 57,800 & 6,799 & 43 & 37,255 & 4.877 & 962 & 430 & 492 & 40 & 4.5 & 20, 545 & 1,3.2 \\
\hline & 276 & 10t, 540 & 11,935 & 198 & P2, 928 & 1.,171 & 1,735 & 952 & 649 & 13.4 & 78. & 23, 712 & 1.764 \\
\hline & 30 & 24,234 & 4,332 & 2 t & 14,533 & \(4,1+2\) & \(4{ }^{4} 9\) & 393 & 76 & \(\cdots\) & . & 4,701 & 176 \\
\hline & 76 & 31, 378 & 3,407 & \(55^{5}\) & 2t, 371 & 2,575 & 1,154 & 592 & 562 & \(\cdots\) & & 5,067 & 832
2.197 \\
\hline & 157 & 70,872 & 6,385 & 84 & \(34,2^{2,1}\) & 4,189 & 1,23i6 & 251 & 976 & 7 & 73 & 31,621 & 2.157 \\
\hline \multicolumn{14}{|l|}{Bimmigham, ALA.} \\
\hline Merchars: wholesalers.. & 511 & 385,534 & 36,252 & 334 & 250, 108 & 2R,287 & 4.788 & 2,800 & 2,4\% & 2 & 177 & 135,602t &  \\
\hline Maruiactarexs' sales branches, with ztorks ........ & 103 & 246, 367 & 13,913 & 72 & 274, 328 & 12,129 & 1,082 & 5 E 7 & 69 & 17 & 31 & 41, 3 39 & 1,786 \\
\hline Merchardise agents, brokers................. & 114 & 123,76t & 303 & 24 & 25,232 & & 180 & \(1 \begin{aligned} & 1+1 \\ & \text { ( }\end{aligned}\) & & \[
\begin{aligned}
& 120 \\
& \text { (D) }
\end{aligned}
\] & & 0, 534 & \\
\hline dssemblers of farm produrts.... & & 1,181 & ... & 1 & (D) & ( \({ }^{\text {d }}\) & (D) & (D) & (b) & (D) & & (1) & (a) \\
\hline \multirow[t]{8}{*}{\begin{tabular}{l}
Merchar.t wholesalers \\
ürocerz, confectionery, meat wholesalers \\
Ferm products (edible) distributors.. \\
Beer, wine, distilled spirits wholesalers \\
robacco distributors....................................... \\
Drigs, chenicals, alliei frotucte wholesalers \\
ury gads, apparel wholesalers. \\
Furnitare, home furtishings wholesalers.
\end{tabular}} & 511 & 385,534 & 36,252 & 334 & 250,108 & 28,287 & 4,788 & 2,300 & 1, 964 & 24 & 177 & 135, 24 & . 965 \\
\hline & 1 & 42,103 & 2,257 & 27 & 25,24. & 1,819 & 241 & 159 & 82 & 2 & 15 & leand & 439 \\
\hline & 2 A & 12.730 & 194 & 16 & 15,131 & 178 & 184 & \(\square 3\) & 121 & \(\ldots\) & 12 & 3, 0.99 & \({ }^{1 r}\) \\
\hline & 10 & 2,921 & 432 & 10 & 2,921 & 432 & 185 & 175 & 10 & \(\ldots\) & & & \\
\hline & 10 & 23,506 & 421 & ? & 11,807 & 2.11 & 60 & 42 & 12 & \(\cdots\) & 3 & \({ }_{\text {c }}^{11}\), 6 , 39 & 170 \\
\hline & 12 & 13,139 & 1,317 & 10 & 7.834 & 1,261 & 111 & 40 & 71 & \(\cdots\) & 3 & , 305 & \({ }_{28}^{5}\) \\
\hline & 22
17 & 2, 5173 & 1,622 & 13 & 8,103 & 1, 364.4 & 17. & 1381 &  & 17 & -1 & & 23 \\
\hline & 17 & \(\bigcirc .004\) & 1,039 & 13 & \(5, \ldots 1\) & & 275 & & & & & & \\
\hline
\end{tabular}

\footnotetext{

}
 INHABITANTSOR MORE BY＇TYPEOFOPIER ATION ANDKIND OF BLSINESS－Contnued

Latahbamenta，Sale Inventurich，and Ocouprable Space
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{ and kind of business} & \multicolumn{3}{|c|}{All establishments} & \multicolumn{7}{|l|}{Establishments reportint floor space of 400 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Establishments not reporting tloor space or reporting less than 500 square reet}} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{siales
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Inven－ tories， ens of year， at \(\cos t\)
\[
(: 1,1.00)
\]} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales
\[
(\$ 2,000)
\]} & \multirow[b]{2}{*}{Inven－ tcries． end or year， at rost
\[
(\$ 1,000)
\]} & \multicolumn{4}{|l|}{Uccupiable warehonse＂loor sface， end of year} & & & \\
\hline & & & & & & & Total & \[
\begin{gathered}
\text { Ln } \\
\text { sIngle } \\
\text { story } \\
\text { buila- } \\
\text { ings }
\end{gathered}
\] & \[
\begin{gathered}
\text { Ix, mul- } \\
\text { tiple } \\
\text { story } \\
\text { build- } \\
\text { ings }
\end{gathered}
\] & Type
of
build－
ing
not
re－
ported
（1，000
sq．it． & Number & Sales & Inven－ torkes， end or year， at cost \\
\hline \multicolumn{14}{|l|}{Bipmingham，ALA．－Continued} \\
\hline \multicolumn{14}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & & & & & & & 164
16 & & & & \\
\hline  & 5. & 22，281 & －111 & 39 & \[
\begin{gathered}
\text { (D) } \\
17,985
\end{gathered}
\] & （1） & 21
+12 & 532 & \begin{tabular}{|l|}
16 \\
80
\end{tabular} & & 15 & \[
\begin{array}{r}
\text { (D) } \\
4,598
\end{array}
\] & （D） \\
\hline Electrical，Elertronics，appliance distr & 32 & 4．4， 807 & 3，730 & 25 & 42,563 & 3，072 & 479 & 261 & 218 & & 7 & 2，24， & 664 \\
\hline Hardwart，Plumbing－hesting gools wholesalere & 18 & 45，887 & 8，043 & 14 & （D） & （D） & 890 & 183 & 707 & & 2 & （D） & （D） \\
\hline Lumber，construction materials distributiors． & 32 & 30，295 & 70 H & 13 & t，032 & 5，\({ }^{8}\) & 139 & 139 & & & 18 & 30，264 & 28 \\
\hline Vachirury，equipment，supplies distributor & 117 & 59，820 & 8，747 & 83 & 4i，770 & 7，222 & － 71 & 510 & 157 & & 34 & 15，044 & 1，525 \\
\hline 性代上，retalwrk（except scrap）distributors．．．． & 15 & 16，3＋ 7 & 1，612 & 10 & 13，238 & 1，485 & 195 & 195 & \(\cdots\) & \(\cdots\) & 14 & 1，131 & 127 \\
\hline Trap，waste materials dealers．．．．．．．．．．．．．．．．．．． & 27 & 20，712 & ， 875 & \[
13
\] & 10，067 & 4729 & 273
271 & 266
58 & 21 & 2 & 14
30 & 10,644
7,422 & 384
472 \\
\hline juther merchart wholesalers．．．．．．．．．．．．．．．．．．．．．．．． & & 11，567 & & \[
19
\] & 2，145 & 729 & Q1 & 58 & 21. & 2 & 30 & 7，422 & \\
\hline \multicolumn{14}{|l|}{BUSTOH，MAST，} \\
\hline Mercnant wholesalers． & 3，891 & 2，397，223 & 225，609 & 2，17－ & 1，455，955 & 157．625 & 23．752 & 0.252 & 12，651 & 1， 0.79 & 1，717 & 961，268 & 68，984 \\
\hline Manfecturers＇ables bra & 362 & 3，171，732 & 69，352 & 257 & 808，381 & 46，178 & 3，402 & 1，601 & 2，234 & 55 & 105 & 363，351 & 23，174 \\
\hline Merchardise agerts，brok & 727 & 1，135，691 & 1，701 & 95 & 176，179 & 1，178 & 1.17 & NA） & （NA） & 697 & 632 & 959，512 & 663 \\
\hline Assemblets of farm produl & 36 & 68，238 & 1，735 & 14 & 35，239 & 17 & 1.97 & 23 & 068 & \(\bigcirc\) & 22 & 32，899 & 1，538 \\
\hline Merchant wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 3，892 & 2，397，223 & 220，609 & 2，174 & 1，455，055 & 157．625 & 23， 852 & 9.252 & 12，651 & 1，969 & 1，717 & 941，268 & 68，984 \\
\hline Frjcery，confectionery，meat wholesalers．．．．．．．．． & 48 & 377，205 & 21，561 & 229 & 222，000 & 15，744 & 2，161 & 021 & 1，215 & 125 & 259 & 155，115 & 5，812 \\
\hline Farm products（editie）distributors．．． & 215 & 103，182 & 1，676 & 113 & 47，639 & 721 & 082 & 324 &  & 12 & 102 & 55，543 & ． 695 \\
\hline Beer，wint，siotilled spirits whilesaley & 4 & 124，412 & 8，281 & 37 & 86，093 & 7， 0404 & 878 & 289 & 385 & \(\cdots\) & & 38， 319 & 2，286 \\
\hline Tabares diatributors．．．．．．． & 18 & 47， 429 & 2，723 & 43 & 54，611 & 2，374 & 34 & 1408 & 184 & 16 & 18 & 13,338
13,701 & 353
935 \\
\hline Drags，crami als，allied priducts whalesa & 135 & \(\begin{array}{r}\text { 67，088 } \\ \hline 173,817 \\ \hline\end{array}\) & \(\begin{array}{r}\text { e，} \\ 19,780 \\ \hline 1,780\end{array}\) & 218 & 53,387
133,623 & 1－， 8195 & 2， 7204 & 321 & 1，280 & 21 & 133 & 40，194 & 9，935
3,921 \\
\hline Furniture，hume furnichines wholes & 137 & 52，708 & 7，230 & 99 & 4，6，34．4 & －0，512 & 1，100 & 231 & 903 & 20 & 38 & 6，364 & 718 \\
\hline Faper，ullied pruducts wholesalers． & 19.4 & 79，144 & 6，2t，3 & 110 & 58，414 & 5，402 & 1，588 & 360 & 1，147 & 81 & 8.4 & 20，780 & 781 \\
\hline Farm products（raw materisls）merchants．．．．．．．．．． & 155 & 30t，260t． & 41，875 & 20 & 70，329 & 10，Date． & 1，928 & 43 & 42.2 & 1，363 & 135 & 229， 237 & 31，869 \\
\hline A tomotive wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 187 & 59，372 & 8，28n & 131 & 43， & 0，033 & 1，005 & 611 & 390 & 4 & 30 & 14，928 & 1，353 \\
\hline Electrical，eleatroniss，eppliatuce distribut & 147 & 137，093 & 14，217 & 115 & 123，011 & 14．078 & 1，852 & 958 & 962 & 32 & 32 & 14，062 & 739 \\
\hline Hardware，pluming－heat ing goods wholesalers ．．． & 211 & 94，300 & 14，283 & 14 & 75，275 & 12．3．t． & 1，870 & 097 & 1，246 & 27 & 67 & 19，025 & 1，907 \\
\hline Lumber，Cretructigri materials distrinutar：．．．．． & 14. & 114，098 & 10，120 & 58 & t2， 780 & 7.808 & 1.719 & 1.232 & 467 & 20 & 79 & 51，308 & 2，252 \\
\hline Machinery，equipment，supplies distritutors． & 613 & 220，that & 23，0r． 5 & 356 & 144，075 & 17， & 2，205 & 1，008 & 1，143 & 11.4 & 257 & 71，591 & 5，119 \\
\hline Metals，metarask（except scrap）dictrituture．．．． & 76 & n1，926 & 12，639 & 57 & 53，021 & 10，439 & 1，180 & 075 & 205 & & 19 & 8，905 & 1，700 \\
\hline Scrap，waste materials dealers．．．．．．．．．．．．．．．．．．．． & 279 & 47，800， & 8.026 & 158 & 61，171 & 5，478 & 1． 988 & 689 & & 75 & 121 & 37．629 & 2，548 \\
\hline Sther tmerrhant wholesalers．．．．．．．． & 45 & 261，157 & 19，918 & 214 & 110，0．98 & 12，922 & 1，450 & 341 & 1，083 & 26 & 231 & 150，509 & 6，996 \\
\hline Wanurasturers sales branches（with stwaks）．．．．．．．．． & 36.2 & 1，171，732 & 69，352 & 257 & 808，381 & \(4.17{ }^{2}\) & 3，892 & & & 55 & 105 & 363，351 & 23，174 \\
\hline Fhad and kindred producta．．．．．．．．．．．．．．．．．．．．．．． & 48 & 234，550 & 7，098 & 34 & 161， 41 只 & 4，705 & 404 & 20.4 & 260 & ．．． & 14 & 73，132 & 2，3r3 \\
\hline Iextile mill protucta． & 14 & 25，257 & 832 & 10 & 21，575 & 763 & 127 & 47 & 80 & & ， & 3，682 & \\
\hline Afgarel and related produc & ， & （D） & （D） & 2 & （D） & （D） & （D） & （D） & （D） & （D） & 2 & （D） & （D） \\
\hline Furns ture and fixtares．． & 4 & （D） & （D） & ， & （D） & （D） & （50 & & 50 & & ， & （0） & （i） \\
\hline faner and allied prad & 3 & （L） & （D） & 1 & （0） & （D） & （D） & （D） & （D） & （D） & 2 & （D） & （D） \\
\hline Tremicals and allied prod & 42 & 93，981 & 4，250 & 20 & \(5 \mathrm{st}, 304\) & 3，307 & 310 & 105 & 205
371 & 23 & 16
3 & 37，587 & \({ }^{963}\) \\
\hline Futter products．．．．．．． & 22 & （0） & （D） & 10 & \(4{ }^{4}, 269\) & 5，231 & 463
36 & & 371
27 & 23
8 & & （D） & （D） \\
\hline Leather and leather produ & ＇ & （D） & （D） & 6. & 27， 25 & 2，59ra & （D） & （D）\({ }^{1}\) & （D） & （D）\({ }^{8}\) & 3 & （D） & （D） \\
\hline Etone，clay，and glass prod & 8 & （D） & （D） & 3 & （D） & （D） & （D） & （D）\({ }_{17}\) & （D） & （D） & \(\frac{1}{2}\) & （D） & （D） \\
\hline rimary metal produ：te．．．．． atilcater metal prousets． & & 25，543 & 1，400 & 19 & － 0 （D）\({ }^{\text {（D）}}\) & \({ }_{(0)}^{684}\) & 201 & 122 & 79 & \(\cdots\) & 2 & （D） & （D） \\
\hline Mauhitery＇except eluctrical） & 72 & 80，358 & 6，310 & 51 & （5，721 & 5，R00 & 404 & 92 & 293 & 19 & 21 & 14， 4,37 & 510 \\
\hline Electri ala ma kinery．．．．．． & 31 & （D） & （D） & 24 & 140， \(5+4\) & 9，394． & 729 & 251 & 495 & 3 & 7
5 & （D） & （D） \\
\hline Transportiation equitment． & 25 & （D） & （D） & 20 & 137，205 & R，000 & 578 & 459 & 119 & \(\ldots\) & ， & （D） & （D） \\
\hline Irstrumente und related produ & 24 & （D） & & 12 & 11，370 & & & 13 & 51 & & 12 & & （D）
5,887 \\
\hline －ther wandeact reers products & 31 & 41，34． & 7，821 & 14 & 14，2p5 & 1，732 & 225 & 154 & 69 & 2 & 12 & 22，059 & 5，887 \\
\hline \multirow[t]{2}{*}{BHFFALT，H．Y，} & & & & & & & & & & & & & \\
\hline & 1，271 & 852，494 & 78，485 & 770 & \(\therefore 1+1,100\) & & & & & & 501 & 361，379 & 20，771 \\
\hline ＇tan ufacturer．＇stales branthes，with st & 17 & 422，0t8 & 18，693 & 113 & 42r， 521 & 13， 28 Br & 1，26．4 & 710 & 561 & 13 & 588 & 175，51，7 & 5，007 \\
\hline Merchandse urent，turukrs．．．．．．．．．．．．．．．． & \(12 \%\) & 165，双3 & \(30{ }^{\circ}\)
50 & 26 & \(1,+742\)
1,776 & 2．5 & 211
31 & （18A） \(\begin{array}{r} \\ 7\end{array}\) & 18 c & 211 & 15 & 150.350
\(2, \ldots 5+3\) & \({ }_{6}^{64}\) \\
\hline Merchant thriesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 1，271 & 852，484 & 78， 485 & 770 & ［4］，14t， & 57，71．\％ & ＇，Bren & －，759 & 4，955 & 15.7 & 501 & 3n1， \(30 \times 1\) & 20，771 \\
\hline irs：ery，confentionery，meat Wh lesalers．．．．．．．．．． & 137 & 190，572 & 5，121 & 41 & 55， 237 & 3，705 & 77.13 & 401 & 359 & ．\(\cdot\) & \(7 \%\) & 35，435 & 1，416 \\
\hline Farm frode ta（editle）distrimutiors． & －5 & 45，587 & 1，613 & 32 & 21，050 & ］，324 & 187 & 87 & 100 & 7 & 33 & 24，337 & 287 \\
\hline Efer，winf，diutitled epirita wholesal & & nu，+9.9 & 4，50n & 1,5 & 4， 2 & \(\cdots\), & 5,31 & 197 & 327 & 7 & 8 & 13，053 & 208 \\
\hline Touaces diutritutors． & \[
\begin{aligned}
& 53 \\
& 20
\end{aligned}
\] & 22，0，2 & 1，0ist & 21 &  & P40 & 57 & \(\begin{array}{r}47 \\ \hline 97\end{array}\) & 12 & & \({ }^{3}\) & 5，738 & 156 \\
\hline Drugh，cremicals，alled pridurts ut & 4 & 2， 1082 & 2.843 & \％ 8 & \(\cdots, \cdots\) at & \(\therefore 3\) 相 &  & 793
.27 & 19. & & 10 & 3， 4.418 & 11
39 \\
\hline try gonds，а¢parel whalecultre．．．．．．．．．．．．．．．． & 34 & 9，089 & 1，078 & \(\because\) & 7，671 & 1，039 & 124 & － 27 & 101 & 18 & 10 & 1,418
3,413 & 39
136 \\
\hline Furniture，home iurnishines an lesslut．．．．．．． & 348 & 12， 735 & 1，557 & \(2 \cdot\) & 11，122 & 1．4．33 & 326. & 168
238 & \({ }_{2}^{1} \times 1\) & 4
7 & 115 & 3，43
2，560 & 13.4 \\
\hline Faper，allied products wholedulers．． & 37
4.3 & 23，442 & & 28 & & & & & （1） & （D） & & & （D） \\
\hline Farm products（raz materials）mer harit & 43 & 130，920 & 9，228 & 53 & （D）
1,241 & （D）
3,373 & （1） & （D） & （1） & （D） & 17
20 & （D） & （D）
171 \\
\hline Astcmitive wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．． & 14 & 24.720
50.097 & 3，5264 & 53 & 13,241
4
4 & 3,373
0,202 & 607
627
627 & 270 & 134
407
4 & 1 & 20 & 5，679
5,706 & \({ }_{3}^{171}\) \\
\hline Elentrical，electrotics，applicure distribnturs．． & 63
43 & 50，077 & 6,435
3,182 & \(4 \%\)
32 & 4，
29，5314 & 0,202
1,034 & 627
610 & 217
168 & 607
4
4 & \({ }^{2}\) & 11 & 5，766
9,431 & 1，36？ \\
\hline Lumber，conctruction materiala dibuributura． & 43
85 & 60， 230 & 5，723 & \({ }_{5} 1\) & －2， \(2,+1+1\) & 5，013 & 1，184 & 539 & 415 & 30 & 36 & 17.550 & 710 \\
\hline Machinery，equipmeri，supplies distrimutant． & \(\begin{array}{r}85 \\ 254 \\ \hline 24\end{array}\) & 97．015 & 12，244 & 14.2 & Sa， & 30，262 & 1，2，4 & 520 & 716 & 110 & \(\%\) & 27， 36.9 & 2,052 \\
\hline Metals，metalwork（exvept scrap）dis＇rithtur & 254， & 32，750 & 5，983 & 22 & （1） & （D） & （D） & （1） & （15） & （1） & \％ & （0） & （ \({ }^{\text {d）}}\) \\
\hline & \multirow[t]{2}{*}{108
10.3} & 35，215 & 2，7（1） & （1） & JR，int & 1，501 & （1．30） & 330 & 243 & 7 & 48 & 17．64．1 & 1，200 \\
\hline Other merchart wholesalers ．．．．．．．．．．．．．．．．．．．．．．．．． & & 204， 504 & 4，\({ }^{1 / 11}\) & \％ & 43,404 & 5， 0,71 & 96.8 & 2t＋3 & 129 & 57 & 5 & St，0．0 & \(\therefore 2.241\) \\
\hline PHI＇AGO，ILIL． & \multirow[b]{5}{*}{} & & & & & & & & & & & & \\
\hline Merchant whomeatre & & \multirow[t]{4}{*}{} & \multirow[t]{4}{*}{\[
\begin{array}{r}
11,71 \\
15+21, \\
, 2,7
\end{array}
\]} & －14t &  & 395， 24.4 &  & 23， 155 & －，＂1＂ & 1， \(1 \cdot \mathrm{C}\) & \({ }^{7}\) ， 5519 & 2， 336.654 & 11．\({ }^{1045}\) \\
\hline Menufecturers＇stles hrarehe：， & & & & 1\％ & 2，\({ }^{2+4}\) &  & 11． 17.2 & ， \(1+2\) & \(\therefore\) ， 511 & 36.4 & \(23 \%\) & 1， \(0, \ldots, 113\) & \(\therefore\) ， 120 \\
\hline M，rehandise agentr，brukers．． & & & & \(1 \cdot 1\) & ［231，000 & 2， 56.0 & 1．130 & HA & HA） & 1，13n & 1，323 & 3，013，19，4 & 1， 4 \\
\hline hssemblere of farm profuc & & & & 378 & 116． 3 ，\({ }^{\text {a }}\) & 2,47 & & 189 & & & & \(18(0,1 \times 1)\) & ＋4， 1 \\
\hline
\end{tabular}







\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Etendard metrofolitun area，type if operstion and bint of business} & \multicolumn{3}{|c|}{All establishments} & \multicolumn{7}{|l|}{Establishments reporting floor space of 500 square feet－ r more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Establishments not reporting floor space or reporting less than 500 square feet}} \\
\hline & \multirow{3}{*}{Munb－r} & \multirow[b]{3}{*}{3ales
\[
(\$ 1,000)
\]} & \multirow[b]{3}{*}{Inven－
tores，
end of
yeqr，
at cost} & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{Sales
\[
\text { ( } 32,000 \text { ) }
\]} & \multirow[b]{3}{*}{Inven－ tories， yesr， at rost （ \(\$ 1,000\) ）} & \multicolumn{4}{|l|}{Occuplable warehouse floor space， end of year} & & & \\
\hline & & & & & & & \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { Total } \\
& 12,100 \\
& \text { squ.f. } .
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{gathered}
\text { II } \\
\text { single } \\
\text { story } \\
\text { buing- } \\
\text { ings } \\
\text { (1, oco } \\
\text { sq.f.. })
\end{gathered}
\]} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{Type of Duild－ ing nict
\(\mathrm{re}-\) Forted
\(\qquad\)} & \multirow[t]{2}{*}{Nunter} & \multirow[t]{2}{*}{Sales
\[
(\$ 1,-1)
\]} & \multirow[t]{2}{*}{Inven－
tories，
end of
year，
gt．cost
\((\hat{1} 1,000)\)} \\
\hline & & & & & & & & & & & & & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
CLITBUS，oht \\
Kernant whulesalers． \\
＇لanufacturers＇seles trancsies，－ith Et \\
Herchandise apents，krjera．． \\
Assemblers of t＇arm Moducts．．．．．．．．．．．．．．
\end{tabular}} & & & & & & & & \multirow[b]{5}{*}{\[
\begin{gathered}
2,74.5 \\
5 \times 1 \\
418 \\
159
\end{gathered}
\]} & & & & & \\
\hline & \multirow[t]{4}{*}{} & \multirow[t]{4}{*}{\[
\begin{gathered}
522,150 \\
120,05 t \\
154,572 \\
39,589
\end{gathered}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
46,72 t \\
11,904 \\
241 \\
1,596
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{gathered}
387 \\
54 \\
15 \\
13
\end{gathered}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
3,4,0,57 \\
104,20 \\
7,030 \\
7,6,33
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
3,392 \\
11.4761 \\
181 \\
130
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
1+3 \\
1428 \\
113 \\
107
\end{array}
\]} & & \multirow[t]{4}{*}{} & \multirow[t]{4}{*}{} & \multirow[t]{4}{*}{\(\begin{array}{r}718 \\ \square \\ \square \\ \hline 1 \\ \hline\end{array}\)} & \multirow[t]{4}{*}{\[
\begin{array}{r}
1 * 1,-13 \\
1,+30 \\
2+6,+62 \\
31,45 e
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
8,334 \\
430 \\
60 \\
1,416
\end{array}
\]} \\
\hline & & & & & & & & & & & & & \\
\hline & & & & & & & & & & & & & \\
\hline & & & & & & & & & & & & & \\
\hline \multirow[t]{16}{*}{\begin{tabular}{l}
thant whiclesalers \(\qquad\) arc Fr：duts（edible） ，meat whelesaler feer，wine，distilled spirits whe leselers． －baceo distributors． rugs，chemicals，allie \\
ury goods，apparel whonesalpers．tholesaler．．．．． \\
Furniture，home ：urnistings wifleskitro．．．．．．．．．．．．． \\
Faper，allied products \\
Farm products（Iaw materials）mercharta． \\
Autcre＋ive wholesaler＝．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Electrical，electronizs，aupliant dictributors．． \\
Hardware，plumting－heating g．ode whiesalers．．．．． \\
Lumber，curstrution materials distributors．．．．．． \\
Machinery，equipment，supplies fiutributors． \\
Metals，metalwix（excep：scrafi）distributors．．．． \\
Scrap，waste material dealers \\
ither merohart wholecalera
\end{tabular}} & \multirow[b]{5}{*}{52
26
28
18
17
27} & \multirow[t]{2}{*}{\[
\begin{array}{r}
522,150 \\
67,387
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
0,726 \\
3,357
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
387 \\
28 \\
17
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
349,+57 \\
35.815 \\
9.401
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{gathered}
38,302 \\
2,005
\end{gathered}
\]} & \multirow[t]{2}{*}{\(\begin{array}{r}5.263 \\ 377 \\ \hline\end{array}\)} & \multirow[t]{2}{*}{\[
\begin{gathered}
2,745 \\
188
\end{gathered}
\]} & \multirow[t]{2}{*}{} & \multirow[b]{2}{*}{3} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{181,493
11,572} & \multirow[t]{3}{*}{8， 334
452
9
9} \\
\hline & & & & & & & & & & & & & \\
\hline & & \[
13,47
\] & & & & 153 & \multirow[t]{2}{*}{\[
\begin{aligned}
& 120 \\
& 1295
\end{aligned}
\]} & \multirow[t]{2}{*}{er} & 34 & \multirow[t]{2}{*}{\(\ldots\)} & \multirow[t]{2}{*}{12} & & \\
\hline & & 14，392 & \({ }_{601}^{632}\) & 159 & 15，063 & （009 & & & 132
17 & & & \multicolumn{2}{|l|}{\begin{tabular}{r|r|r}
\(3,78 t\) \\
4,329 & 9 \\
\hline 03
\end{tabular}} \\
\hline & & \multirow[t]{2}{*}{16，070} & 632
2.331 & \multirow[t]{2}{*}{15} & \multirow[t]{2}{*}{\({ }_{\text {13，}}^{13.22}\)（D）} & 1，993 & 39 & 22
43 & 17 & \(\cdots\) & 12 & \multicolumn{2}{|l|}{（D）（D）} \\
\hline & \({ }_{27}^{7}\) & & － 523 & & & （D） & 213
75 & \multirow[t]{2}{*}{4
5
53} & 163
70 & & \multirow[t]{2}{*}{12} & \multicolumn{2}{|l|}{} \\
\hline & 25 & \multirow[t]{2}{*}{16,479
20,060} & 1，7er & \multirow[t]{2}{*}{15
11} & 7．491 & 1，431 & 205 & & 15\％ & & & 2，497 & 355 \\
\hline & i． & & 1，64r & & 18.533 & \multirow[t]{2}{*}{1，020} & & \multirow[t]{2}{*}{117} & 298 & & 3 & \multicolumn{2}{|l|}{1，527 26} \\
\hline & \multirow[t]{2}{*}{12
54} & 55，551 & 3.250 & 11 & \multirow[t]{2}{*}{15.213
13.041} & & \multirow[t]{2}{*}{58
3.1} & & 37
55 & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{17} & 40，338 & \multirow[t]{2}{*}{2，901} \\
\hline & & \multirow[t]{2}{*}{12，031} & 2，105 & 37 & & \multirow[t]{2}{*}{4，373} & & 21
259 & \multirow[t]{2}{*}{302} & & & 6，790 & \\
\hline & 5 & & 4， 335 & \multirow[t]{2}{*}{25} & －101，577 & & \(\begin{array}{r}111 \\ 508 \\ \hline\end{array}\) & 100
122 & & \(?\) & 88 & 3，224 & 13
68 \\
\hline & \multirow[t]{2}{*}{34
33} & 29．071 & 3，650 & & 26，414 & 3，602 & 508
500 & 122
457
4 & 38 r & & \multirow[t]{2}{*}{13} & 2，057 & \multirow[t]{2}{*}{\(\begin{array}{r}68 \\ 708 \\ \hline 188\end{array}\)} \\
\hline & & 70.985 & 3,320
10,890 & 91 & 25，807
57,525 & \multirow[t]{2}{*}{\[
\begin{aligned}
& 2,612 \\
& 9,700 \\
& 2,56
\end{aligned}
\]} & & \multirow[t]{2}{*}{600
188} & 298 & 6 & & 10，670 & \\
\hline & 139
11 & 25，006 & 3，942 & & 12，978 & & 904 & & & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\(\checkmark\)} & 10，024 & 1，130 \\
\hline & \multirow[t]{2}{*}{33
77} & \multirow[t]{2}{*}{15，852} & 752 & \multirow[t]{2}{*}{\({ }_{34}^{2 F}\)} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 10,34 \\
& 15,126
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
698 \\
2,592
\end{array}
\]} & \multirow[t]{2}{*}{267} & \multirow[t]{2}{*}{} & & & & 508 & \multirow[t]{2}{*}{60
717} \\
\hline & & & 3.309 & & & & & & 131 & ． & 43 & 56，257 & \\
\hline \multicolumn{14}{|l|}{DAILAS，TEX，} \\
\hline Merchant wholesslers & 1．246 & 1，217，250 & 262，597 & 770 & 661，311 & 87，074 & 9，016 & 5.1243 & 2.982 & 41 & 476 & 555，444 & 77，522 \\
\hline Manu＂acturers＇sales tranches，＇withe ata & 288 & 842，592 & 53，232 & 207 & 572，317 & 48，022 & 3，318 & \(\therefore 125\) & 1，162 & 31 & 31 & 271，275 & ¢，210 \\
\hline Wersardise gents，brsitrs ．．．．．．．．．．．．．．．．．．．．．． & \({ }^{363}\) & \(450,36.5\)
10.529 & \begin{tabular}{|}
735 \\
672
\end{tabular} & 84 & 86,749
2,036 & \({ }^{6} 278\) & 5468 & \({ }^{\text {NAP）}}\) & 1 A A & 59. & 279 & 363，＋26． & 1311 \\
\hline \multirow[t]{17}{*}{\begin{tabular}{l}
Yerchant wholesalers \\
Hocery，centec＋isnery，meat wholesalers．．．．．．．．．．． \\
Farm pridert（edible）dietributurio．．．．．．．．．．．．． \\
Beet，wide，distilled spirits wholesalers \\
tonsece distritutors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
 \\
roy giae，apparel wholesalers． \\
eperture，foome furnishings wholesalers \\
reper，allied produr ts wholesal \\
Farm pridu：ts（raw materials）merchants， \\
fut motive wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Electrical，elentranins，appliance distributirs．． Hardware，plumbing－heating prode wholeariers．．．．． Limber，cojstmatict materikis diztrit ators．．．．．． \\
Metal，metahork（exuept scres）distributirs．．．． \\
Ccrap，waste materials dealers． \\
ther merchant whileselers．
\end{tabular}} & 1， 2 边 & 1，217，2＋0 & 64， 54.4 & \multirow[t]{2}{*}{770} & 6＋1，3311 & 87，076 & 9.016 & 5，043 & 2.082 & ， & 4 & 855，749 & 77，522 \\
\hline & 82 & 110，045 & 5，589 & & 60，003 & 3，516 & 405 & 240 & 145 & \(\ldots\) & 46 & 56,042 & 2，075 \\
\hline & ＜r & 27，577 & 5.3 & 2 t & 21，010 & 504 & 314 & 170 & 4 & \(\cdots\) & 20 & ， 566 & 19 \\
\hline & 21 & 4.451 & & & （D） & （D） & 218 & 210 & & & & & \\
\hline & 4 & 17，274 & 3， 325 & \(\begin{array}{r}8 \\ 33 \\ \hline\end{array}\) & 24， 224 & 3，052 & \(\begin{array}{r}37 \\ \hline 6.54\end{array}\) & 37
553 & \(\cdots 8\) & 3 & 11 & 3，7t？ & \({ }_{2} 73\) \\
\hline & 68 & 41，253 & 5.705 & －3 & 29，060 & 4，621 & 323 & 217 & 100 & 11 & 18 & 12，393 & 1，07\％ \\
\hline & 59 & 33，742 & 4，3015 & 36 & 31，217 & 4，131 & 81.3 & 367 & 0.46 & \(\ldots\) & 1. & 2，525 & 174 \\
\hline & 35 & 15，305 & 2.312 & 22 & 13，992 & 1，92， & 401 & 125 & 216 & & 14 & 1，323 & \\
\hline & 48 & 409，354． & 82,002 & \％ & ＋1，039 & 14，198 & 17 & & 15 & \(\ldots\) & 41 & 34， 20.5 & 67，810 \\
\hline & 113 & 49，308 & 6．553 & 95 & \(3{ }^{3} .314\) & 1，341 & 848 & 594 & 274 & & 28 & 11，494 & 21.2 \\
\hline & 5 & ＂1，910． & T， & －3 & 42， 991 & 7，748 & n54 & 404 & 240 & 4 & 15 & 0，927 & 200 \\
\hline & 57 & 37，937 & 5.029 & 43 & 32，774 & 5，241 & 691 & 279 & 412 & & 10 & 5，157 & 408 \\
\hline & E1 & －7，9e5 & 4，921 & 36 & 3F， 592 & 4，22t & ter & 572 & 110 & 5 & 47 & 30， 373 & 695 \\
\hline & 315 & \(13 \mathrm{ta}+\mathrm{tat}\) & 12，230 & 217 & 10．i， \(2+7\) & 2＋，31．8 & 1，524 & 1，126 & 383 & 15 & \()^{4}\) & 21.789 & 1，912 \\
\hline & & 27， 288 & 4，491 & 21 & 21，781 & 3，334 & 532 & 51. & 18 & & \％ & 5，507 & 1，152 \\
\hline & 3 & 15．391 & 757 & 17 & 12，75t， &  & 200 & 110 & \({ }^{9}\) & \(\cdots\) & 17 & 3，135 & \\
\hline & 147 & 72.577 & 0，302 & 70 & 31， 501 & 5，024 & 772 & 392 & 378 & 2 & 74 & 33， & 1，338 \\
\hline denerer，cueo． & & & & & & & & & & & & & \\
\hline Porchant wholesalera．． & 459 & ＋138，133 & 10，350 & ＋22 & 48i， 472 & 54，41t， & 7，263 & 6，07k & 2，965 & 220 & 33 t & 157，2r］ & 5，934 \\
\hline Batufarturers＇sales branmes，with & 181 & 398.074 & 30， 505 & 125 & 298，271 & 27，554 & 1，066 & 1，197 & －3F & 13 & 51. & 111，\({ }^{201}\) & 2，951 \\
\hline Yee thandise sperts，brcker＝．．．．．．．．． & \(\stackrel{239}{4}\) & 399，357 & 278 & － & 41，209 & 212 & 206
225 &  &  & \(20+\) & 156
20 & \[
\begin{array}{r}
3+3,1+9 \\
18,265
\end{array}
\] & \({ }_{2}\) \\
\hline Mer hant wholesalers． & 458 & 6．3，133 & t0， 350 & ¢22 & 401．472 &  & 7．243 & 6，078 & －，945 & 220 & 335 & 157，161 & 5，934 \\
\hline irouery，concectimery，meat whe & P & 35，710 & ＋，．831 & & \(\cdots\)＂， & 5，472 & 758 & 573 & 305 & \(\ldots\) & 43 & 17，788 & Res \\
\hline Farm products（edicle）tistributors．．．． & 55 & 34，354 & 41. & 38 & \(2 \times, 65\) & －14 & 202 & 132 & 7 n & ．．． & 17 & 8，057 & \\
\hline Eeer，wine，distilled firits wates & 15 & \(33^{2} 2^{4}\) & \(\therefore\) 21 & is & （0） & （D） & 2 Pa & 232 & 545 & & 1 & （D） & （D） \\
\hline Tobaccs dist ritutior－．．．．．．．．．．．．．．． & 10 & 12，136 & 457 & － & & （D） & 27 & 22 & 5 & \(\cdots\) & 2 & （D） & （b） \\
\hline Drase，themicals，allied Prutiot & 42 & 26,28 & （1） & \(22^{25}\) & 20，21， & \％，349 & 245 & 97 & 137 & 11 & 17 & 2，509 & \\
\hline DTy gosis，aparel ubjectiefa．．．．． & 31 & （0） & （ \(\mathrm{D}^{\text {）}}\) & \(2^{5}\) & 12，393 & 1，413 & \(20 \%\) & 4.3 & 122 & 1 & n & （b） & （D） \\
\hline Fumiture，home furniohings thulesa & 3.7 & 12，512 & 1，0i4 & & 1．，心． & 1，50， & 24 & 11. & 176 & & 15 & 2， 36 & －89 \\
\hline Paper，allied produet．wholecalare． & \(2{ }^{2}\) & 12， ，rie． & 2.020 & \(1 \%\) & 1．， 424 & 1，412 & 705 & 127 & 178 & ， & 10 & 1，737 & 28 \\
\hline Farm produts（rew metarlals）merch & 37 & 11， 4,5 & 1，12， & L． & 1．， & & 120 & 76 & 4 & 1 & 25 & ，\％，\％1 & 366 \\
\hline Altsmstive whorecaleru．．．．．．．． & ＋ & 26，372 & 3， 18.83 & 13 & \(\therefore 3 \%\) & 3,716 & 476 & 257 & \(1 \%\) & \(\cdots\) & 27 & 4，ciu & 489 \\
\hline Electricel，electronias，miflier e diupitut & 5 & 52,573 & 4，＋，St & \({ }_{1}\) & －1，203 & 1，36， & 580 & ， & 13.4 & \(\therefore\) & 7 & 3，370 & 293 \\
\hline  & 3 & \(23,+43\) & 4，372 & \(\cdots\) & － 1,012 & 4，334 & 530 & 258 & 239 & \(\cdots\) & ， & 777 & 48 \\
\hline  & 5，\({ }^{5}\) & ＋7，103 & 2，74i4 & 2 & 38，171 & \(\bigcirc, 54\) & 374 & 258 & \(\cdots\) & 27 & 40 & 28，822 & 228 \\
\hline Machinery，equipment，supplies dietribut rs & 21. & 17，號 & 15，171 & 15.4 & Pr， & 13，5r9 & 1，685 & 771 & \({ }^{1} 17\) & 17 & cs & 17，36． & 1，503 \\
\hline Metals，mptulwork（exnept acrap）disuribitoru & 25 & 13，252 & 2， 20.1 & 1： & ， & 2，0\％ & ． 252 & 2016 & 4. & \(\ldots\) & 10 & －， 323 & 3 n 5 \\
\hline Trap，wacte materials dealeri． & 24 & （I） & （11） & 17 & & 220 & 125 & & \(3 \cdot\) & & C & （D） & （D） \\
\hline ＇，ther mernarit wholesajera．．．．．． & 117 & 4．， 130 & 4，070 & & 31.70 & ，44， & 54.4 & 32．0 & －32． & 13 & \(\therefore\) & 16，135 & 1，2t．\({ }^{2}\) \\
\hline CETP，IT，MICH． & & & & & & & & & & & & & \\
\hline Merchant whilusalers． & \({ }^{2} .17 \%\) &  & 12，2，176 & 1．12？ & 1，＋14， 207 & 132， 150 & 14， 4.59 & 12， \(2 \times 4\) &  & 14.6 & 1，3s． & 755．130 & 30，021 \\
\hline  & 371 & 1，575， 012 & \(8 \mathrm{BC}, 2^{2}\) ？ & （1） &  & －4， 4 \％ & \(\because\) & \(\therefore\) & 1，．1． & 182 & 10. & 3，4，803 & 10.707 \\
\hline Mes handiee wronte，ur & \％ &  & 1，72 & 7 & \(\cdots\) & 1，31） & 531 & & HA & 531 & 4.50 & 1，12，\({ }^{2} 13\) ？ & \\
\hline  & & －，\({ }^{17}\) & & & & 1．\％＇ & ， & & & & ， & ． 3 ＋1 & 1.1 \\
\hline ＇Rerchart．whiclesalers & 1， \(1 \%\) & \(\therefore 2.270,16.4\) & 162，1\％ & 1 & 1，612， \(20{ }^{\circ}\) & \(13.101 / 4\) & 10，0．57 & 12， 36 & ＇，＇th & \％ & 1，364 & 755,134 & 30， 311 \\
\hline Gricery，－ntectisnery，morat wh & 13． & 4， \(6,1+1\) & \(1^{\prime}, 1,07\) & & ，3，3， 16 & & 1，404 & & \(\therefore \%\) & 38 & 213 & 1．1，\％＂ & \(\therefore 16\) \\
\hline  & \(11_{1}\) & 132， & 1．5．7 & T & 2，n， 15 & ＂＇＂ & 498 & 32.3 & \(10 \cdot\) & 1 & 0 & ce，ith & \(10 \%\) \\
\hline Leer，what diutilied，piritic whice th ．．．．．．．． & & 1\％，101 & ，星 & 4 & 120,11 & 2，．．． & ， iR & 33.4 & \(\because\) & 8 & 10 & 31．74 & 1.1 \\
\hline  & \(\because\) & ， & ， 3 & & －2，11，1 & & 准 & 1\％ & 1．＇＇ & ， & 11 & 15．010 & \％ \\
\hline Tres，，Dhemical，allam & 1！ & \(\cdots\) & （i） & & \(\therefore{ }^{\prime \prime}\) & ．，． & －82 & \({ }^{1 \cdot 101}\) & ＇，＇， & 1 & 4 & 12，（12） & （1） \\
\hline \[
1 \pm
\] & & & & & & & & & & & \(\bigcirc 1\) & \(1{ }^{\text {r }}\) ， & 2， \\
\hline
\end{tabular}







\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{3}{|c|}{All Estatisarme t．} & \multicolumn{7}{|l|}{} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & \multirow[b]{2}{*}{Leimber} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Humber} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \therefore \therefore .5 \\
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\end{aligned}
\]} & \multirow[b]{2}{*}{} & \multicolumn{4}{|l|}{} & & & \\
\hline & & & & & & &  &  & \multicolumn{2}{|l|}{} & HWME & \begin{tabular}{l}
13． \\
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\end{tabular} &  \\
\hline \multirow[t]{4}{*}{Lȧ AMEXE，，CALI} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{\[
\begin{gathered}
+\cdots 2 \\
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2+2
\end{gathered}
\]} & \multirow[b]{4}{*}{\[
\left\lvert\, \begin{gathered}
2,121,+53 \\
1,24,2 m \\
3,212,17
\end{gathered}\right.
\]} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{\[
\begin{array}{r}
7 \\
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\]} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{} \\
\hline & & & & & & & & & & & & & \\
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\hline & & & & & & & & & & & & & \\
\hline \multirow[t]{16}{*}{} & \(\cdots\) &  & \multirow[t]{2}{*}{\(=3+2\)} & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{2，021，063} & \multirow[t]{2}{*}{\[
\begin{aligned}
& \therefore 2,30 \\
& \cdots,
\end{aligned}
\]} & \multirow[t]{2}{*}{3， 223} & \multirow[t]{2}{*}{\[
28,312
\]} & \multirow[t]{2}{*}{－114} & \multirow[t]{2}{*}{\({ }^{1} 1\)} & \multirow[t]{2}{*}{\(\therefore{ }^{+5}\)} & \multirow[t]{3}{*}{1．2ch， 51} & \multirow[t]{3}{*}{} \\
\hline & or＊ & ＋11．11r & & & & & & & & & & & \\
\hline & & －12．880 & ， & & 4， 4 & －505 & & 1，152 & 121 & & 1－1 & & \\
\hline & 11. & \(21 \times 1.04\) & 3，+17 & & ， 87 & 22， 221 & 1，2\％ & 1．179 & 150 & & 12 & 11．30 & 50 \\
\hline & 4 & 1．58E & & \({ }^{3-}\) & ， 1 & 2．24？ & 81.3 & 12， & \(\cdots\) & & & & Put \\
\hline & 27 & \(\cdots\) & \(12+\cdots\) & \(11=\) &  & 11.233 & 1， \(1 \times \frac{1}{3}\) & 578 & \(4{ }^{4}\) & 1 & 153 & ， & － 11 \\
\hline & & 12.11 & & 271 & 150.229 & 19．957 & 1，+3 & \({ }_{7} 8 \mathrm{lat}\) & 1．044 & & 238 & \(\cdots,+61\) & － 127 \\
\hline & 240 & 㖪 & 15．006 & 141 & 101， 27 & 12．． 375 & 1，\(=37\) & 1， 19 & 74.3 & & 1 & \(\cdots, 13\) & 1．52， \\
\hline & 1．3 & & 1.0 & & 9， 0,11 & ， & 2.88 .1 & & \(3{ }^{3}\) & & & & － 21 \\
\hline & & \(2_{1}^{20} \cdot 2 \cdot 2\) & 203 & 15 & \(1^{1-2} \cdot{ }^{2}{ }^{2}\) & 21． 210 & 2.211 & \％ 78 & \begin{tabular}{l}
133 \\
38, \\
\hline 18
\end{tabular} & & & & 5.023 \\
\hline & r20
315 & \(1^{2 x} 0 \cdot 0\) & 31 ， 23 & 0 &  & 21.150
21,321 & 3， 3 ， & 2， 1,78 & \({ }_{6}^{38}\) & 3 & 230 & 51， & 2．35． \\
\hline & 23 & \(21,0{ }^{\circ} \mathrm{t}\) & －1，50 & 12 & 二心！ & － & \(2,+\pi\) & 1，＋1，5 & \(7{ }^{-1}\) & ， & 5 & ， & 2，010 \\
\hline & 404 & 129．1．5 & 17.309 & 14 & 171．007 & 15，143 &  & 2，2＋3 & 179 & 55 & 21. & 111． & －2，334 \\
\hline & 1.72 & 472，513 & \(\because 71\) & 111 & 421．38 & & 7，148 & & 4.6 & & & 151，\({ }^{\text {che }}\) & 14．， 21 \\
\hline & 187 & 172，324 & 5021 & 1314 & 1．．．， 4 ¢ 5 & 31.108 & \(3 \cdot 5\) & 2，0， 22 & 45 & & & 27.85 & 1，063 \\
\hline & & 3 \({ }^{21,074}\) & 21，345 & 3 & & \multirow[b]{2}{*}{} & \multirow[t]{2}{*}{2， 854} & 2，122 & \multirow[t]{2}{*}{} & ＂ & \(51^{-}\) & 13， 5 ， 5 & 0,522 \\
\hline \multirow[t]{16}{*}{\begin{tabular}{l}
Marilparturers＇sales brar－hes（with stacks） \\
ano risidred pr．tha \\
extile mill frisicts．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Apparel ard related Fr mucts． \\
Furniture and fixtures． \\
ater and alliod producte． \\
hemi alc ard allied \\
 \\
Leather and ieather fr．mucts．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
 \\
abricated metal Frodurt \\
lacrinery（exuept ele trical） \\
Elf tri：al matiner： \(\qquad\) \\
satspartation equipmert \\
Instiriments aris related rrual \\
\}eI manufanturere' rujuluts..
\end{tabular}} & \multirow[b]{2}{*}{\({ }_{4}\)} & 1, & \multirow[t]{2}{*}{\[
\begin{gathered}
115,45 \\
15,58
\end{gathered}
\]} & \multirow[t]{2}{*}{4.73} & \(2,2+1,277\) & & & \multirow[t]{2}{*}{\(\xrightarrow{5}+28\)} & & \multirow[t]{2}{*}{\(1 \cdots\)} & \multirow[t]{2}{*}{171
31} & \multirow[t]{2}{*}{1270．764， 313} & \multirow[t]{2}{*}{17.476
8.253} \\
\hline & & \(3+2.02 t\) & & & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\％ \(9+140\)} & & \multirow[t]{2}{*}{} & & & & \\
\hline & \multirow[t]{2}{*}{17} & ， 72. & & \multirow[t]{2}{*}{15
15} & & & & \multirow[t]{2}{*}{搇} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{19－1}} & 2 & \multirow[t]{2}{*}{（D）} & \multirow[t]{2}{*}{（ \({ }_{\text {S }}\)} \\
\hline & & ， 38 & ， 3.11 & & 22，\({ }^{(11)}\) & \multirow[t]{2}{*}{2， 2 （1）\({ }_{\text {（1）}}\)} & 12 & & & & ， & & \\
\hline & & \multirow[t]{2}{*}{10．\({ }^{\text {a }}\)} & 1，2＋1 & \multirow[b]{2}{*}{4} & \multirow[t]{2}{*}{26，\({ }^{\text {（D）}}\) ）} & & \multirow[b]{2}{*}{8} & \multirow[t]{2}{*}{12：} & \multirow[t]{2}{*}{74
20} & \multirow[t]{2}{*}{\(\cdots\)} & 1 & \multirow[t]{2}{*}{（（D）} & \multirow[t]{2}{*}{\[
\begin{array}{r}
(5) \\
2,290
\end{array}
\]} \\
\hline & & & 3，11， & & & \({ }_{\text {c }}^{(5)}\) & & & & & & & \\
\hline & 11 E & 14．0．4，\({ }^{3}\) & 1，1－1 & \multirow[t]{2}{*}{1.} & \multirow[t]{2}{*}{123，18} & \multirow[t]{2}{*}{14， 2.14} & \multirow[t]{2}{*}{1．2＋5} & \multirow[t]{2}{*}{937
-25} & \multirow[t]{2}{*}{235} & \multirow[t]{2}{*}{33} & \multirow[t]{2}{*}{\(1:\)} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{1，532} \\
\hline & 1. & （1） & （1） & & & & & & & & & & \\
\hline & & （11） & （1） & & \multirow[t]{2}{*}{} & （ii） & & \(\cdots\) & \multicolumn{2}{|l|}{51} & & （D） & \multirow[t]{2}{*}{（i）} \\
\hline & \multirow[t]{2}{*}{1.} & 5 & 3．90 & 18 & & \multirow[b]{2}{*}{1,454
\(\cdots, 304\)} & \multirow[t]{2}{*}{124} & \multirow[b]{2}{*}{\％} & \multirow[t]{2}{*}{\(2{ }^{5}\)} & \(\cdots\) & \multirow[t]{2}{*}{4} & （a） & \\
\hline & & 11，012 & 3．721 & 7 &  & & & & & ． & & 3，3＂ & \(\xrightarrow{1,132}\) \\
\hline & 1.5 & \multirow[t]{2}{*}{1＋\(\because 5.58\)} & 1－102 & 17 &  & 15，762 & \multirow[t]{2}{*}{S23} & \multirow[t]{2}{*}{S014} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{r|r}
233 \\
2.1 & 4 \\
31
\end{tabular}}} & \multirow[t]{2}{*}{\(-3\)} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{1， 5124} \\
\hline & & & ．\({ }^{-5}\) & \multirow[t]{2}{*}{28.} & \multirow[t]{2}{*}{23．783} & \multirow[t]{2}{*}{} & & & & & & & \\
\hline & 21 & （a） & （5） & & & & Them & \multirow[t]{2}{*}{+27
7} & \multirow[t]{3}{*}{22，} & \multirow[t]{2}{*}{．．．} & \(\cdots\) & 12， & \multirow[t]{2}{*}{} \\
\hline & 42 & \multirow[t]{2}{*}{} & & \(2:\) & & & 204 & & & & 14. & 12，＂ & \\
\hline & 53 & & \%,15? & 34 & \(4, \mathrm{rc}\) & ， 002 & er 7 & \(5{ }^{571}\) & & \％ & ， & ， 1193 & 1，554， \\
\hline IGUuvilile，\％r． & & & & & & & & & & & & & \\
\hline Peremart whelestlers & 142 & ［33， 514 & ［，314 & － &  & 53，383 & ＇， 697 & 2，847 & ，170 & & 23． & \(15 \cdot\) & 4，034， \\
\hline ＇Marufar｜remel seles trar．ches， & & \(17.1+5\) & ． 57 & \(\cdots\) & 1．01， 819 & 7， 34.3 & 02 & 3 n & 131 & & 22 & \(3{ }^{3}, 3\) & 1，275 \\
\hline Mer thandise aber．\({ }^{\text {cos }}\) ，brokers． & 2 & \({ }^{135} \cdot 7.372\) & 12\％ & 14 & 20，\({ }^{2}\) & & 25. & \({ }^{18} \times 1-\) & NA， & ！ & & 11， 11. & \\
\hline  & 22 & 38， 773 & ， 541 & & & & 20. & & 137 & & 13 & 31,5 & 1，519 \\
\hline Herstant whatuakera． & － 8 & 5：3， 4.3 & －3，324 & \(\cdots '\) & 3472.40. & r．3，3， 3 & 4，4．17． & 2， 24 & －． 170 & Pe & 23. & 154， & ， 78.4 \\
\hline A & \(\cdots\) & 51.774 & 2．0． 5 & 3 & …2．tom & －1，\({ }^{\text {a }}\) & 457 & 172 & 103 & \(5{ }^{\prime}\) & 25 & ， 11 & 187 \\
\hline Faricistuct．（efible）di．tritut row． & 5 & 2,033 & 2 t 5 & & 12，135 & & 100 & & & & 24 & 17．39 & （13） \\
\hline  & 2 & \(3+.10{ }^{3+}\) & ， 76 & \％ & （） & （［1） & 195 & 1 & Tir & & & & （d） \\
\hline \(T\) tares dictrit＋ ra & 13 & 17， 125 & & 11 & （－） & （1） & 1110 & \(\stackrel{ }{*}\) & 26 & & & （d） & （D） \\
\hline  & － & 1，2，21， & 1.717 & \(1{ }^{14}\) & ？＂＇ & 2，24 & 240 & \(\therefore\) & \(22^{\circ}\) & & 11 & 3 s & 452 \\
\hline triz ejs aftarel whe lesal & 5 & 11， & 1．\({ }^{\text {chis }}\) & \({ }_{\text {If }}\) & 11，135 & 1， 122 & 201 & \(\because\) & 16.9 & － & \(\square\) & （0） & 124 \\
\hline  & 12 & & 2，12t & 15 & 11， &  & ． 5 & & 328 & & & 1.517 & 1／3） \\
\hline －art fratueto（ram matarialu）mi rchant & 17 & \(1, \ldots\) & 3.225 & & 5，10 & 1． 71 & \(13 \cdots\) & 31 & n9 & & 2. & －，em & 2，168 \\
\hline Wt mative wh lesarers．．．．．．．．．．．．．．． & －3 & 11.45 & \(\therefore 288\) & \(\because\) & \(2 \ldots 8\) & －1．1 & 43． & 29： & 203 & \(\ldots\) & 1. & \(2 \cdot 317\) & 121 \\
\hline Ele trimal，electrorim．．Aptimewe diztritat ：．． & 4 & 11 & & 31 & \％， 3 & 4.115 & 557 & 259 & 20 & & 11 & 1．， & \(\therefore\) ，200 \\
\hline  & & & & \(\because\) & ，31 & 13， & － 283 & 321 & 2，06？ & & 3 & 1＋（1） & （0） \\
\hline  & & & ， & & ，320 & \(\because \cdots 1\) & 12 & 11 & 8 & \(\cdots\) & 35 & 12， 2225 & 1.55
\(2,50.5\) \\
\hline  & & 2，7\％ & 1.083 & & （\％） & ＇（5） & \(\cdots\) & 51 & วn7 & & 1 & （6） & －（D） \\
\hline  & & \(\cdots\) & & 17 & 2， \(1 \cdots\) & 250 & 33.5 & SR & 225 & ， & & & 30 \\
\hline  & \({ }^{-1}\) & & & & &  & a 1 & 234 & TiP & & 32 & 13．230 & 227 \\
\hline MILAMREE．＊T．． & & & & & & & & & & & & & \\
\hline  & ， 213 & ＇1＇，＇＂＇ & 11．23 & －4， & ＇＇， & \(\cdots 7{ }^{\prime}\) & 9.918 & ， & －． 2 & \(2 \cdot 6\) & \(\cdots 8\) & 204．77\％ & 14，以12 \\
\hline  & 1.4 & \(3^{\prime \prime}\) ， 24. & ． 27 & ： & －3e． & 1， & 1，774． & 1，131 & ＇，4， & \(\cdots\) & \(\cdots\) & 2n1， & 2，21， \\
\hline  & 1 & ． \(01+7\) & & & 1， & & & （17A） & （19A） & \％ 7 & 1／4 & 22.80 .71 .7 & 2010 \\
\hline  & & & & & & & & & & & & & \\
\hline  & & 71．\({ }^{\text {a }}\) & 71．73＊ & & \％\({ }^{2}\) & \(\cdots\) & ． 010 & 3 & \(\cdots\) & ， & \(\cdots\) & 204．7\％ & \(12 .\). \\
\hline  & 11. & \(\cdots 3\) & ， & & ＇\(\because\) ，＂11 & & 4 & 311 & － & 111 & 4 & 37．73．1 &  \\
\hline  & & \(\cdots{ }^{\prime}\) & & \(\cdots\) & 12， & 11．： & 31.5 & 1，4 & 3 & \(\because\) & 311 & 13，412 & 312 \\
\hline  & & － & & & 1. & \(\therefore, 00\) & \(1 \%\) & 1.2 & 15 & \(\ldots\) & & 5， 512 & 117 \\
\hline  & \(1:\) & ＇1．＇＇1 & & & & ＊＊ & 131. & 5 & \％ & & ＂ & 1， & \\
\hline  & & \(\cdots 1\) & \(2 \cdot\) & & & & 3 & \％ & 819 & & \(3 "\) & 1， 17 & \％， \\
\hline  & & 1，\％3， & & & ， & \(\bigcirc\) & \(\cdots 3\) & \(\cdots\) & 11.4 & 12 & 1 & 1， 137 & 1， \\
\hline  & ． 4 & 11， 14 & － & ＇1 & ， 1 & 1，， \(\mathrm{c}^{2}\) & \(3{ }^{\prime \prime \prime}\) & 1 & \％ & 2 & 13 & \(2.01,8\) & \(\cdots\) \\
\hline  & & \(\because\) & －＇1］ & & & \(\therefore 16\). & \％， & \(\cdots\) & 2 & 17 & 13 & 2，\({ }^{2}\) & \(\cdots\) \\
\hline  & & \(\cdots\) & & & & 1＊1 & \％ & & ， & & 14， & 35.714 & 17 \\
\hline h．）meitive whiterater & & 1\％\(\quad \cdots\) & \(\therefore\) & & 11，＂！ & 1，\({ }^{\prime}\) & 310 & \(17 \%\) & 1．14＊ & 2 & 2 & 1，2， & －15 \\
\hline  & 1 & \＃， & － & \(\because\) & ，41 & \(\because!\) & 5 & －＂1 & 40 & & 3 & 4， 14.58 & \(\cdots\) \\
\hline  & & \(\cdots\) & ＂． 2.1 & \(!\) & ，211 & － & 1，1\％ & 1．2］ & 17\％ & 3 & 1 & 3， 4 & \％o． \\
\hline  & & \(\therefore\) & ＇．＇s & & & & & 3， & 11\％ & & 10 & & 1．4．4 \\
\hline  & & & & & & & & & & & & & \\
\hline
\end{tabular}



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{ al：Kins w twinc．} & \multicolumn{2}{|r|}{11 ：} & & \multicolumn{7}{|l|}{} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Estublichmente not rapurting rlwar space or repurtink： 1ese．than 500 aquare foc？}} \\
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(\$ 1,10 \pi)
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\therefore \text { aber }
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\]} & \multirow[b]{2}{*}{} & \multicolumn{4}{|l|}{} & & & \\
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& s q . f t .)
\end{aligned}
\] & \[
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\text { singh } \\
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\text { buida- } \\
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(1, \text { 'ut } \\
\text { su.ft. }
\end{gathered}
\] &  &  & Numbers & \[
\therefore i 11 \cdots
\]
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\] &  \\
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Scrap，山aste ma：riqi．deqlers．．．．．．．．．．．．．．．．．．．．．．．． \\
Other merchanit w＂．lusulurs．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
\end{tabular}} & \multirow{3}{*}{\[
\begin{aligned}
& 32 \\
& 15 \\
& 1 .
\end{aligned}
\]} & \multirow[t]{3}{*}{} & \multirow{3}{*}{\[
\begin{array}{r}
\because \\
\therefore 5 \\
\therefore 15
\end{array}
\]} & \multirow[b]{3}{*}{\[
\left.\begin{array}{l|}
2+1 \\
\therefore \\
\because
\end{array} \right\rvert\,
\]} & & & & & & & & & \\
\hline & & & & & \begin{tabular}{l}
\(25,3 \mathrm{l}\) \\
16.80 \\
\hline 0.452
\end{tabular} & 3,328
1,008
\(4,4-5\) &  & －35 & － & ［＇va， & \％ & 206
8,000
346220 & 5．07\％ \\
\hline & & & & & & & & & & \multirow[b]{4}{*}{} & & \multirow[b]{4}{*}{\[
\begin{array}{r}
038,128 \\
220,428 \\
1,051,193 \\
30,333
\end{array}
\]} & \\
\hline rehant wholesalet & \multirow[t]{3}{*}{\[
\begin{array}{r}
1.112 \\
255 \\
448 \\
40
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
1, + \pm 2.719 \\
708,179 \\
1.009 .832 \\
71,299
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
162,29 \\
1,-70
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{aligned}
& 28 \\
& 37 \\
& 3 \\
& 15 \\
& 1
\end{aligned}
\]} & \multirow[t]{3}{*}{\[
\left|\begin{array}{r}
1,1554,531 \\
-81,54 \\
4.4 \\
\cdots, 421
\end{array}\right|
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
12 e, 101 \\
35,971 \\
141 \\
713
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{array}{r}
15,+11 \\
1,+01 \\
100 \\
720
\end{array}
\]} & \multirow[t]{3}{*}{\[
\begin{gathered}
5,82+ \\
1,540 \\
1,4 \\
4.40
\end{gathered}
\]} & \multirow[t]{3}{*}{\[
\begin{gathered}
7, \cdots \\
1,1+1 \\
1 N A \\
235
\end{gathered}
\]} & & \multirow[t]{3}{*}{\[
\begin{array}{r}
0.38 \\
78 \\
112 \\
25
\end{array}
\]} & & \multirow[t]{3}{*}{\[
\begin{gathered}
3 n, 194 \\
6,55 t \\
013 \\
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\end{gathered}
\]} \\
\hline Manufacturers＇sal z pranclies， & & & & & & & & & & & & & \\
\hline  & & & & & & & & & & & & & \\
\hline \multirow[t]{16}{*}{\begin{tabular}{l}
Merctant wholesalers \\
Grocery，cortectionery，me3t w＇：lesalers \\
farm froducts（edible） 1 isiribut ors．．．． \\
Tobseco distributors．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Drugs，cremicals，allied producte wholesalers．．．． \\
Dry goads，sppart 1 wholesalers．．．．．．．．．．．．．．．．．．．．．．． \\
Furniture，home furnishings wiolesalers． \(\qquad\) \\
Paper，allied prolucts wholesalers． \\
Par＝products（raw materials）merchants． \\
Automotive wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Electrical，electronics，appliance distributors．． \\
Handware，Flumbing－heating goods wholeselers．．．．． \\
Lumber，construction materials iistributors．．．．．． \\
Machinery，equipment，supplies distributors． \\
Metals，metalwork（except scrap）listributors．．．． \\
Scrap，waste materials dealors．．．．．．．．．．．．．．．．．．．．． \\
Other merchant wholesalars．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
\end{tabular}} & & \multirow[t]{2}{*}{\[
\begin{array}{r}
1,492,718 \\
207,573
\end{array}
\]} & \multirow[t]{2}{*}{162,297
14.431} & \multirow[t]{2}{*}{\(9^{979} 9\)} & \multirow[t]{2}{*}{1，940，531} & \multirow[t]{3}{*}{\[
\begin{array}{r}
12 \pi, 100 \\
13,287 \\
\hline
\end{array}
\]} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{5．22r} & \multirow[t]{2}{*}{\(\begin{array}{r}9.457 \\ \hline 6.53\end{array}\)} & 412 & t 3 r & －38，187 & 34，147 \\
\hline & 132 & & & & & & & & & \(21 \%\) & 57 & 17.112 & 1，2．．． \\
\hline & 6.5 3. & 34，tite & 882 & 4 & 27， \(20 \%\) & & \[
\begin{aligned}
& 1,655 \\
& 407
\end{aligned}
\] & 80 & 297 & 1.0 & 231 & \(7, \cdots 84\) & 212 \\
\hline & \multirow[t]{2}{*}{\[
\begin{aligned}
& 38 \\
& 22
\end{aligned}
\]} & 91， 0375 & 15，301 & \％ & 88．\({ }^{2}\) & 15，24．2 & 527 & 202 & \(32^{\prime \prime}\) & & 5 & 2,436
3,514 & 548 \\
\hline & & 29.740 & 1，614 & 27 & 2t， 3 20 & 1， 517 & ？ & 154 & 44 & & & 3，514 & 1.35
147 \\
\hline & & 45.106
30.010 & 5，243 & 4 & －41，405 & 5，04t & 34 & 154
106 & 241 & i & 27
20 & 3，173 & 147
4.3 \\
\hline & \[
83
\] & 26，981 & 3，793 & 31 & 13， 0 mis & 3,157 & 552 & 123 & \％ & ， & 20 & 7，032 & 36 \\
\hline & & 37，623 & 4，102 & \(-1\) & 33， 513 & 3.45 CH & 44 & 190 & 455 & & 22 & －，，110 & \(\mathrm{St}_{5}\) \\
\hline & \begin{tabular}{|c|}
63 \\
68
\end{tabular} & \(251, \cdots 1\) & 12，061 & 11 & 5，34，6 & 320 & 302 & \(2{ }^{20}\) & \(2{ }^{\circ}\) & \(\because\) & \(5+\) & 20.0037 & 11，73\％ \\
\hline & 65
120 & 59．340 & 10.64 & 5 s & \(-4.050\) & \(\because \cdot 670\) & 1，295 & 0.94 & 483 & 13 & 34. & 10，800 & 1，20t \\
\hline & & 100,155
128,392 & 10，992 & & 73．154 & \(8.12{ }^{5}\) & 810
,- 574 & 2：2 & 538
2.250 & & & 33,007
1,730 & 2，\({ }^{254}\) \\
\hline & 701
109 & 128.372
185.030 & 20，928
50.938 & 5 & 12t， \(5+4.4\) & 20， & － 2,574 & ＋15 & 2.238 & ． & 13 & 128，123 & 43 \\
\hline & \(34{ }^{\circ}\) & 104，411 & 20，317 & 221 & 12， \(20 \%\) & 17， 3 3 & 1，\({ }^{\text {，}} 07\) & 742 & 43 t & \(2^{4}\) & 128 & 20，954 & 3，080 \\
\hline & 34.
34
54 & 30，312 & \(\therefore, 520\) & 20 & & － 51 & 035 & ro． & 31 & & 5 & 1，055 & \\
\hline & \multirow[t]{2}{*}{54
193} & 16，331 & 1，567 & 20 & 10，887 & 1，2P1 & 25. & 135 & 114 & & 30 & 5，204 & \(28 i\) \\
\hline & & 241，332 & 20，451 & － & 121，522 & 5， 0 ， & 1，273 & 332 & 1，335 & 1 & 10.6 & 119，76t & 10，784 \\
\hline tew orieans，la． & \multirow[b]{2}{*}{1，013} & & & & & & & & & & & & \\
\hline Nerchant wholesalers． & & 921，52r & \multirow[t]{2}{*}{\[
\begin{aligned}
& 87,799 \\
& 18,214
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
604 \\
\hline 94
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 475,027 \\
& 275,692
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 55,862 \\
& 16,032
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 7,8,8121 \\
& 1,3 E_{1} 1
\end{aligned}
\]} & \multirow[t]{2}{*}{－201} & \multirow[t]{2}{*}{3．501} & \multirow[t]{2}{*}{100
11
298} & \multirow[b]{2}{*}{it} & \multirow[t]{2}{*}{145,900
63,629} & \multirow[t]{2}{*}{31,937
2,170} \\
\hline Manufacturers＇sales bratiches，with & 145 & 339，320 & & & & & & & & & & & \\
\hline Merchandise agents，brokers．．．．．．．．．． & \multirow[t]{2}{*}{166} & \multirow[t]{2}{*}{\[
\begin{array}{r}
221,265 \\
2,313
\end{array}
\]} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{2 2．} & \multirow[t]{2}{*}{\[
\begin{array}{r}
23,393 \\
1,647
\end{array}
\]} & \multirow[t]{2}{*}{\({ }^{12}\)} & \multirow[t]{2}{*}{248
77} & \multirow[t]{2}{*}{\({ }_{5}^{1 / 2.1}\)} & \multirow[t]{2}{*}{\({ }^{1 / 2 .} 2\).} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{140
3} & \multirow[t]{2}{*}{197，762} & \multirow[t]{2}{*}{378
22} \\
\hline Assemblers of farmi produc & & & & & & & & & & & & & \\
\hline \multirow[t]{16}{*}{Merchant whelesaiers． Grocery，confectionery，meat wholesalers． Farm products（edible）distritutors．．．．． Beer，wine，distilled spirits wholesalers． Tobaceo distributors． Drugs，chemicals，allied proivets wholesalers．．．． Dry goods，appasel wholesalers．．．．．．．．．．．．．．．．．．．．．．．． Furniture，home gurnishings wholesalers． Paper，ailied products wholesalers．．．．．． Farm products（raw materials）merchants． Automative wholesalers．． Electrical，electronics，appliance distributors．． Hartware，plumbing－heating goods wholesalers．．．．． Lumber，construction materials aistributors．．．．．． Machinery，equipment，supplies distributors．．．．．． Metals，metalwork（except scrap）distributors．．．． Scrap，waste materials dealers．．．．．．．．．．．．．．．．．．．．．．．．．． Other merchant wholesalers．} & 2，013 & \multirow[t]{2}{*}{\(921,52 \%\)
210,797} & 87，794 &  & －75， 62 & \multirow[t]{2}{*}{\[
\begin{array}{r}
55,8 t 2 \\
3,851
\end{array}
\]} & \multirow[t]{2}{*}{\(7.85 \cdot 2\)
\(=30\)} & \multirow[t]{2}{*}{－9，201} & 3． 501 & \multirow[t]{2}{*}{20，} & \multirow[t]{2}{*}{409
09
38} & \multirow[t]{2}{*}{\(\begin{array}{r}445900 \\ \hline 48,217\end{array}\)} & \multirow[t]{2}{*}{31,937
5,060} \\
\hline & \multirow[t]{2}{*}{16.4} & & 9，919 & ＋5 & 62，580 & & & & 21 t & & & & \\
\hline & & 78，472 & 56.8 & 37 & 14.839 & \(31+\) & 103 & B0 & ＋31 & & 38 & 59，633 & \\
\hline & \multirow[t]{2}{*}{24} & 41,746
23.877 & － 577 & 19 & & & & \(\underset{\substack{2 \mathrm{tc} \\ 38}}{ }\) & & & & & \\
\hline & & 23.877
24.514 & 2，772 & 14
25 & （r）（D） & \(\stackrel{(5)}{\text {（ }}\) & 107 & 38
150 & 10. & ． & \({ }_{10}^{2}\) & 3，520 & （1） \\
\hline & 21
41
36
36 & 24,516
26,396 & 2，757 & 25
\(2^{-1}\) & 20， 9104 & 2， & 2－2t & \(\xrightarrow{150}\) & 1．12 & － & \(10^{\circ}\) & \％，36？ & 1，42 \\
\hline & & \(1 \checkmark, 101\) & 1，379 & 19 & 12， 127 & 1，\％ 4 & \(33 ?\) & t & 2 & 3 & & 1，284 & 111 \\
\hline & \(2 \%\)
34 & 17，901 & 2，088 & 20 & 14，293 & 2， 1 ， 9 & \(3 \times 3\) & 58 & 315 & ． & 10 & 3，608 & \\
\hline & \(\stackrel{34}{24}\) & 135，407 & 19，330 & \(\bigcirc\) & 1， 143 & 101 & 53 & 1. & 39 & & 18 & 134， 354 & 19， 140 \\
\hline & 2. & 25，913 & 3，853 & 52 & 20，222 & 3， 114 & 418 & 284 & 132 & 3 & 19 & 5，691 & 434 \\
\hline & \multirow[t]{2}{*}{53} & 60，231 & 6，886 & \(\therefore 3\) & 59， 3 ， & 0，730 & 71.4 & －3 & 275 & \(\cdots\) & 10 & 1，495 & 150 \\
\hline & & 16，927 & 2，769 & 2.4 & 15， 51 e & 2，\({ }^{\text {a }}\) & 370 & 1 EES & 1013 & 93 & 8 & 1， 221 & 271 \\
\hline & 58 & 32，609 & 3，305 & 28 & 21，182 & 2，770 & \({ }^{5}+12\) & 549 & & ， & 28 & & \％ 536 \\
\hline & 220 & 139，532 & 15，568 & 149 & 113.508
12.888 & 14．379 & 2．\({ }_{5} 120\) & & 1，106 & ． & 71
5 & 26,024
3,165 & 1，184 \\
\hline & \(\begin{array}{r}220 \\ 23 \\ 24 \\ \hline\end{array}\) & 16，053 & 1，484 & & 12,888
5,583 & 4，18t & & 4371
87 & 122
49 & & 12 & 3,165
9,142 & 298
625 \\
\hline & 89 & 44，525 & 3，529 & 37 & 15，942 & 1，279 & 299 & 137 & 160 & 2 & 52 & 23，583 & 2，250 \\
\hline NEW YORK－NORTHEASTERN NEW JERSEY & & & & & & & & & & & & & \\
\hline Merchart wholesalers．． & 24，089 & 21，691，360 & 1，763，627 & \multirow[t]{4}{*}{\[
\begin{array}{r}
14,402 \\
709 \\
332 \\
62
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
4,362,994 \\
3,430,597 \\
616,084 \\
4,932
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
1,014,373 \\
170,07 \\
4,167 \\
1,706
\end{array}
\]} & 110，028 & 50，724 & 61， 124 & 3，611 & 14，687 & 12，328，361 & 749，054 \\
\hline Manufacturers＇sales branches，with stocks & \multirow[t]{3}{*}{1,065
4,198
114} & \multirow[t]{3}{*}{\[
\begin{array}{r}
7,729,23 \\
10,060,769 \\
125,170
\end{array}
\]} & \multirow[t]{2}{*}{319,409
34,225} & & & & \multirow[t]{2}{*}{\(\begin{array}{r}10,974 \\ 3,022 \\ \hline 567\end{array}\)} & & & 421 & & \multirow[t]{2}{*}{} & \multirow[t]{3}{*}{\[
\begin{array}{r}
148,502 \\
30,059 \\
5,706
\end{array}
\]} \\
\hline Merchandise agents，brokers & & & & & & & & MA， & \multirow[t]{2}{*}{NA 122} & \multirow[t]{2}{*}{3.022
2} & \(\therefore 851\)
52 & & \\
\hline issemblers of farm products & & & 7，：12 & & & & & & & & & & \\
\hline Merchart wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 29，089 & 21，091．365 & 1，763，427 & 14， 02 & a，3＋2， 940 & 1，014， 373 & 116，023 & 50，728 & ＋1， 6 c， & － E ［17 & \multirow[t]{2}{*}{14， 487} & 12，328，3＋1 & 749，054 \\
\hline Grocery，confectionery，meat dholesaiers．．．．．．．．．． & 3，124 & \multirow[t]{2}{*}{\(3,648,176\)
667,185} & \multirow[t]{2}{*}{152,224
9,792} & \multirow[t]{2}{*}{1，311} & 1，301，955 & 54，20，\({ }^{3}\) & \multirow[t]{2}{*}{\(10,42 \mathrm{r}\)
3,855} & 5， 582 & 4,775 & 164 & & 2，347．221 & 87，281 \\
\hline Farx products（edible）distributors．．．．．．．．．．．．．．．． & 1，140 & & & & 429， 554 & 5．08t & & 2，158 & \(\begin{array}{r}1,550 \\ \hline, 125\end{array}\) & 14.7 & \begin{tabular}{l}
524 \\
136 \\
\hline
\end{tabular} & 237,729
259,12 & 3，70t \\
\hline Beer，vine，distilled syirits wholesale
Iobacco distributors．．．．．．．．．．．．．．．．． & 34.5
248 & 807,038
\(399,74 ?\) & 72,184
15,039 & 209
159 & 547，\({ }^{297,2 t}\) & 57，400 & 2，528 & \(\begin{array}{r}\text { 1，398 } \\ \hline 102\end{array}\) & 1，125 & ．\({ }^{5}\) & \(\begin{array}{r}136 \\ 89 \\ \hline\end{array}\) & 259,512
101,808 & 12,710
5.253 \\
\hline Drugs，chemirals，allied products & 1，311 & 820，610 & 5\％，731 & 521 & 3：3，316 & 75，777 & 4，367 & 1，914 & 2，317 & 136 & 790 & 267，100 & 23， 75 \\
\hline Dry goods，apparel wholesalers．．．．．． & 5，357 & 3，730，708 & 465，17\％ & 2.715 & 1，794，774 & 258，225 & 12，60 & 2，709 & 4，505 & 393 & 2，642 & 1，946，026 & 276.162 \\
\hline Furiture，home furmishings wholesaler & 1，4．4 & Cuter 284 & 74，397 & 82F & 654， 9.953 & 55，084 & 7，1．67 & 1，990 & 5，070 & 84 & 618 & 243，34r & 19，\(\cdot 13\) \\
\hline Faper，allied products wholesalers．． & 1，285 & 253，481 & －3，4，43 & ＋2ic & 301，24－4 & 4t，187 & 8，171 & 2，131 & 5，37？ & 603 & 591 & 477，217 & 7．75\％ \\
\hline Fari proiucts（raw materiais）merchants． & 506 & 1，532，727 & 122，082 & 21.2 & 202， 4 & 23．723． & 1，756 & cot & 84.6 & 83 & \(29 \%\) & 2，329，759 & 98，154 \\
\hline Automotive wholesalers．． & 1，084 & 367，861 & 37， 4 ¢－ & －5\％ & 220， 132 & 28，856 & 6，125 & \(4,2 t \cdot\) & 1，797 & 83 & 427 & 14， 878 & 8， 1108 \\
\hline Electrical，electronics，appliance iistributors．． & 1，131 & 820，151 & 80，41b & E6； & 520，512 & 10， 28.7 & 6，703 & 2，272 & 4，20 & 147 & 468 & 199，637 & 11， 529 \\
\hline Herdiare，plumting－neating goods wholesalers．． & 1，08t & 434,506 & 64， 035 & 47 & 377，542 & 55，230 & 8，851 & 3，422 & \(\cdots\) & ． 381 & 314 & & 8，605 \\
\hline Lumber，constructiot materiais distributors．．． & & 647，415 & 49，583 & 472 & 315，8131 & 32，457 & 6，7＋1 & 3， 3.4 & \(2, .52\) & 260 & ． 502 & \({ }_{\substack{382,102 \\ 567 \\ \hline 929}}\) & 17，1217 \\
\hline Macrinerj，equipeent，suppliss distributors．．．．．． & 3，743 & 1，308，204 & 152，437 & 1．431 & 7心1，128 & 171， 2405 & 13，101 & t， \(3+3\) & \(\cdots\) & 131 & 1，812 & 567，391 & 30．947 \\
\hline Setals，retalwcry（except scrap）distribu & ：21 & 1，255，4． 5 & 94.002 & 326 & 317， 346 & 50， 3125 & ＋，，031 & － 3 ， 520 & & 393
7
7 & & & \\
\hline Scres，waste suterials dealers．．．．．．．． & 1，23r & 377，062 & 20.221
2.5 .305 & \(\begin{array}{r}730 \\ \hline 7.59 \%\end{array}\) & 123．174 & 12，135 & 6,124
10,641 & 3， 364
\(3,43 t\) & 2.713
7.152 & 75 & 2，7901 & 2，\({ }^{192,3,42}\) & 14．7．501 \\
\hline Cther jerchant whclesalers． & \(\cdots, 387\) & 3，258，622 & \(2.55,395\) & 1，59： & 895．5．54． & 97，896 & 10，641 & 3. & 7．152 & 153 & 2，7911 & 2，3，3，02 & 14．7．501 \\
\hline  & 1，05 5 & 7，729，23．4 & 219，001 & \％ & 3，635， 547 & 27．ac？ & 10，574 & 4．\(\times 23\) & \％ & ¢21 & 35 t & \(\cdots\) & 149，502 \\
\hline  & 121 & 1，422，278 & 32．02 & 1汭 & ，214，172 & 17， 45 & 1， & & －2 & ， & 4 & 308，107 & 21， 1.3 ！ \\
\hline Texiste till products．．． & 4 & & （D） & \(3 \cdot\) & 278, & 13， 387 & 718 & 1512 & \(\cdots\) & \(1 .\). & 12 & & \\
\hline  & \(\bullet{ }^{\text {a }}\) & （ 51 & （5） & 17 & 32， 23 & 3， 325 & \(20^{\prime \prime}\) & & \％ & \(\cdots\) & \({ }^{1}\) & & \\
\hline Furmiture ari fixtures． & 22 & （I） & （i） & \(1 \dot{14}\) & 23，38－4 & 1，459 & 21. &  & \(1{ }^{14}\) & \(\ldots\) & 8 & （D） & \\
\hline Paper and slised products． & 21 & （D） & （D） & 13 & －1， 12 & 1，415 & 311 &  & 20 & \(\cdots\) & ．05 & （D） & \\
\hline Chemicals ant allied proiu & 2\％ & （ \({ }^{\text {c }}\) & （D） & & ＋10， 0 P & 12，305 & 1，321 & & & & & & \\
\hline
\end{tabular}

\footnotetext{
こee fictrites at ent of tabie
}
 INHABITANTSOR MORI BY TYPLOFOPERAIION ANDKINDOFBL SNESS-Continucd

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Etandard metropolitan area, tipe of aperation and kind of businesa} & \multicolumn{3}{|c|}{All eitablishzent} & \multicolumn{7}{|l|}{Establishments reporting floor space of sxuy equare feet or nore} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{\(-51+5\)} & \multirow[b]{3}{*}{} & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{Sales
\[
(\$ 1, \infty 00)
\]} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Inven- } \\
& \text { tories, } \\
& \text { end of } \\
& \text { year, } \\
& \text { at cost } \\
& (\$ 1,000)
\end{aligned}
\]} & \multicolumn{4}{|l|}{Occupfable warehouse floor spa'e, end if year} & & & \\
\hline & & & & & & & \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { Totel } \\
& \\
& (1,000 \\
& \text { sq.ft. })
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{gathered}
\text { In } \\
\text { sing } \\
\text { story } \\
\text { builid- } \\
\text { ings } \\
(1,000 \\
\text { sq.eft. })
\end{gathered}
\]} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{Sumber} & Cales & \begin{tabular}{l}
Inven- \\
tories, \\
end of \\
year. \\
at \(\cos t\)
\end{tabular} \\
\hline & & & & & & & & & & & & \((\$ 2,005)\) & ( \(\mathrm{s}_{2}, 000\) ) \\
\hline \multicolumn{14}{|l|}{} \\
\hline \multicolumn{14}{|l|}{\multirow[t]{2}{*}{Manufacturers' sales branches (with stochel ar. (0) (0) (0) (0)}} \\
\hline & & & & & & & & & & & & & \\
\hline Stone, clay, and glass prod & 1.2 & 48,777 & 2,275 & 11 & (0) & ( \({ }^{\text {a }}\) & 273 & 132 & 141 & . & 1 & (0) & (0) \\
\hline Primary metal products.. & 121 & 75*, 500 & 30,704 & 10 & 54, 927 & 4,038 & 173 & 92 & 81 & & 9 & 703,571 & 26,666 \\
\hline Fabricated metal produc & 5.3 & (D) & (D) & 42 & 46,203 & 4,713 & 565 & 317 & 237 & 11 & 11 & (D) & (0) \\
\hline Machinery (except electr & 2 & 37,252 & 22,450 & 157 & 320,238 & 18,329 & 873 & 352 & 46 & \(4{ }^{1}\) & 85 & 112,414 & 6,121 \\
\hline Electrical machinery..... & & (D) & (D) & 41 & \(53 \mathrm{n}, 369\)
511,399 & 24,55t & 1,37E & 1,132 & \({ }_{24}^{82}\) & 32 & 20 & (D)
(D) & (D) \\
\hline Transportation equipment
Instriments and related & \(5: 1\) & (D)
142.552 & (D) & 48
33 & 511,399
127,543 & 4, 4.921 & 1,379 & 1,137 & 241
183 & \(\cdots\) & 12
19 & 14,909 & \({ }^{(0)}\) \\
\hline Other manufacturers' products. & 111 & -92,952 & 43,597 & 70 & 132,345 & 14,843 & \(4{ }_{4}\) & 330 & 580 & 3r & 41 & 760,507 & 28,744 \\
\hline \multicolumn{14}{|l|}{Philadelphia, Pa.} \\
\hline Merchant wholesalers.... & 5,004 & 2,853,834 & 257,750 & 2,951 & 1,843,540 & 197,246 & 32,024 & 13,091 & 18,211 & 722 & 2,058 & 1,010,204 & 58,504 \\
\hline Manulacturers' sales branches, & & 1,422,725 & 69,760 & & 930,414 & 53, 956 & 4,020 & 1,080 & 2,865 & 81 & 131 & -492,511 & 15,804 \\
\hline Merchandise egents, brokers. & 778 & 328, 325 & 2,754 & 123
23 & 89,155
19,987 & 1,377 & 855
197 & (NA)
70 & \begin{tabular}{c} 
(NA) \\
\hline 125
\end{tabular} & 355
2 & 595
19 & 738,890
12,34 & 1,383 \\
\hline Assemblers of farm products & \(\therefore 2\) & 32,33. & 508 & 23 & 19,937 & 266 & 197 & 70 & 125 & 2 & 19 & 12,347 & 342 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Grocery, \\
Farm product,s (edible) distributors.................
\end{tabular}} & 5,009 & 2, 853,834 & \multirow[t]{2}{*}{257,750
27,045} & \(\begin{array}{r}2,951 \\ \hline 288\end{array}\) & 1, 843,5400 & 199,24t & \multirow[t]{2}{*}{32,024
3,093} & 13,091 & 18,211 & 722
55 & 2,058 & 2,010,294 & \multirow[t]{2}{*}{\[
\begin{array}{r}
58,504 \\
2,802
\end{array}
\]} \\
\hline & & \multirow[t]{2}{*}{4,4,5,987} & & \multirow[t]{2}{*}{283} & \multirow[t]{2}{*}{330,208 8 , 963} & \multirow[t]{2}{*}{24,243
1,118} & & \multirow[b]{2}{*}{\[
\begin{aligned}
& 382 \\
& 792
\end{aligned}
\]} & 1,634. & 55 & 251 & 135,779
59,220 & \\
\hline & \[
\begin{aligned}
& 236 \\
& 277
\end{aligned}
\] & & 27,085
1,874 & & & & \(\begin{array}{r}3,093 \\ \hline 904\end{array}\) & & 473
288 & 49 & 112 & \[
\begin{aligned}
& 59,204 \\
& 59,897
\end{aligned}
\] & 2, 756
1,529 \\
\hline Tobacco distributors.................... & 200 & 141,384
96,951 & 6,243
3,956 & 162
78 & 81,487
86,792 & \(\stackrel{3}{3,714} 3\) & 998
634 & 204 & \multirow[t]{2}{*}{418
077} & \multirow[t]{2}{*}{\[
\begin{array}{r}
12 \\
2
\end{array}
\]} & \multirow[t]{2}{*}{21
75} & 39,897
8,159 & \multirow[t]{2}{*}{182
6,993} \\
\hline Drugs, chemicals, allied products & \multirow[t]{2}{*}{\({ }_{354}^{104}\)} & \multirow[t]{2}{*}{824,5124} & \multirow[t]{2}{*}{16, 18.38} & 89 & 67,470 & \multirow[t]{2}{*}{7,070
23,465} & 1,096 & 417 & & & & \multirow[t]{2}{*}{17,344
30,120} & \\
\hline Dry goods, apparel wholesalers...... & & & & 237 & \multirow[t]{2}{*}{96,701} & & 1,631 & 431 & 1,142 & \multirow[t]{2}{*}{\[
\begin{array}{r}
58 \\
505 \\
105
\end{array}
\]} & 107 & & 2,918 \\
\hline Furniture, home furnishings wholesal & \multirow[t]{2}{*}{195} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{7,385} & 121 & & \multirow[t]{2}{*}{\[
\begin{aligned}
& 0,857 \\
& 8,581
\end{aligned}
\]} & 1,593 & 24 & 1,24.4 & & \({ }_{5}^{0}\) & 17,843 & \multirow[t]{2}{*}{\[
\begin{aligned}
& 720 \\
& 806
\end{aligned}
\]} \\
\hline Paper, allied products wholesalers.... & & & & \multirow[t]{2}{*}{154
36} & \multirow[t]{2}{*}{88,640
74,563} & & \multirow[t]{2}{*}{2,312 613} & \multirow[t]{2}{*}{460
101} & \multirow[t]{2}{*}{1,703
512} & \[
\begin{aligned}
& 105 \\
& 149
\end{aligned}
\] & \multirow[t]{2}{*}{4} & \multirow[t]{2}{*}{12,601
125,821} & \\
\hline Farm products (raw materials) merchant & 82 & 191,301
190,376 & 7,
20,98, & & & \[
\begin{gathered}
8,581 \\
21,783
\end{gathered}
\] & & & & & & & \[
\begin{array}{r}
806 \\
0,201
\end{array}
\] \\
\hline Automotive wholesalers....... & 3314 & 87,263 & \multirow[t]{2}{*}{} & 194 & \multirow[t]{2}{*}{59,076
177,572} & & 1,450 & 1839 & 512
607 & \multirow[t]{2}{*}{- 46} & \multirow[t]{2}{*}{\[
\begin{array}{r}
125 \\
56
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 27,287 \\
& 62,562
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 2,168 \\
& 4,246
\end{aligned}
\]} \\
\hline Electrical, electronics, appliance distributors & \multirow[t]{2}{*}{204} & \multirow[t]{2}{*}{\(23,127,23\)
127} & & & & 19,898 & 1,916 & 580
888
888 & 1,320
1,349 & & & & \\
\hline Hardware, plunbing-heating goods wholesalers.....
Lumber, construction materials distributors.... & & & \[
\begin{aligned}
& 2,142 \\
& 20,481
\end{aligned}
\] & 183 & \[
83,410
\] & \multirow[t]{2}{*}{11,603} & 2,419 & \multirow[t]{2}{*}{1,621
1,454} & 1,349
808 & \[
\begin{gathered}
\text { of } \\
\ldots
\end{gathered}
\] & 126 & \[
\begin{array}{r}
44,033 \\
122,555
\end{array}
\] & \[
\begin{aligned}
& 4,241 \\
& 5,911
\end{aligned}
\] \\
\hline Machinery, equipment, supplies distributors & \multirow[t]{2}{*}{\({ }_{121}^{776}\)} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 275,214 \\
& 122,630
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 33,529 \\
& 17,143
\end{aligned}
\]} & 461 & \multirow[t]{2}{*}{\[
\begin{gathered}
18+, 434 \\
88,170
\end{gathered}
\]} & & 4,085 & & 1.808
2.528 & 103 & \multirow[t]{2}{*}{\(\begin{array}{r}313 \\ 29 \\ \hline\end{array}\)} & 88,780 & \multirow[t]{2}{*}{5,030
1,229} \\
\hline Metels, metalwork (except scrap) distributor & & & & 42 & & 25,914 & 1,956 & 1,517 & 439 & & & 34, 55 & \\
\hline Scrap, waste materials dealers.... & \multirow[t]{2}{*}{\[
\begin{aligned}
& 4,27 \\
& 5,2
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 171,320 \\
& 258,655
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{gathered}
8,322 \\
21,188
\end{gathered}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 218 \\
& 260
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
53,345 \\
132,805
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
4,393 \\
55,381
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 2,238 \\
& 2,783
\end{aligned}
\]} & \multirow[t]{2}{*}{901
860} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 1,279 \\
& 1,890
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 58 \\
& 27
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 189 \\
& 282
\end{aligned}
\]} & 51,975
121,850 & 3,929
5,807 \\
\hline Other merchant wholesalers.. & & & & & & & & & & & & 121,850 & 5,807 \\
\hline Manufacturers' sales branches (with stocks). & 303 & 1,422,025 & D9,760 & 2 t 2 & 930,414 & 53.956 & 4, 62 L & 1,680 & 2,865 & - 81 & 131 & 492,511 & 15,804 \\
\hline Food and Kindred products.... & 4 & 230,800 & 5,507 & 23 & 124,57? & 2,059 & 391 & 108 & 283 & & 23 & 106,293 & 2,848 \\
\hline Textile mill products.... & 15 & (D) & (D) & 11 & 24,051 & 2,132 & 230 & 12 & 218 & & 4 & & (r) \\
\hline Apparel and related produc & 5 & (D) & (D) & 4 & (D) & (D) & (0) & (0) & (D) & (0) & 1 & (0) & (0) \\
\hline F.rniture and fixtures... & 11 & (D) & (0) & 4 & 7,752 & 517 & 173 & 40 & 133 & & 5 & (0) & (0) \\
\hline Paper and allied products. & & (D) & (D) & 2 & ( D ) & (D) & (D) & (0) & (D) & (0) & 2 & (0) & (D) \\
\hline Cremicsls and allied produc & \(\cdots\) & 157,014 & 7.385 & \(2{ }^{2}\) & 84,354 & 6,044 & 503 & 230 & 224 & \(4{ }^{4}\) & 18 & 67,060 & 1,341 \\
\hline Rubber products...... & 20 & & (D) & 15 & 42,813 & 4,232 & 398 & 100 & 298 & & & (0) & (D) \\
\hline Leather and leather products & 5 & (D) & (0) & 13 & 2, 2220 & 738 & 41 & & 41 & ... & 1 & (0) & (0) \\
\hline Stone, clay, and glass produ & \(1{ }^{\text {d }}\) & 60,739 & 2,05t & 13 & 55,315 & 2,002 & 230 & 105 & 125 & & 3 & 5,42\% & \\
\hline Primary metal products..... & & (0) & (D) & 17 & 13,709 & . 939 & 688 & 30 & 38 & & , & 10) & (0) \\
\hline Fabricated netal products. & 23 & 24,920 & 1,862 & 17 & 20, 57\% & 1,744 & 275 & 181 & 94 & & & 4,242 & 5 148 \\
\hline Machiners (exsept electrical) & 23 & 209,188 & 12,012 & \(5{ }_{5}\) & 102, 542 & 6,772 & 455 & 126 & 300 & 29 & & 10, 646 & 5,239 \\
\hline Electrical machinery..... & 2 & 220, 275 & 10,129 (D) & 20
20 & 202,200
145,132 & 8,957
4,261 & 801
472 & 181
409 & 617 & \({ }^{3}\) & 5 & 17,875
(0) & 1,172 \\
\hline Instruments and related product & 23 & 24,485 & 1,729 & 12 & 19,945 & 1,630 & 6,2 & 9 & 53 & & 9 & 4,541 & 99 \\
\hline Other manufaiturers' prosiucta & 35 & 63,952 & 7,971 & 22 & 42,220 & 4,603 & 374 & 75 & 299 & & 13 & 21,672 & 3,368 \\
\hline PITTSBIFGA. & & & & & & & & & & & & & \\
\hline Merchant wholesalere... &  & 1,238,788 & 119,295
34,045 & 1,337
178 & \(79+, 680\)
\(4 \times 2,547\) & 95,256
27.140 & 15,082
2,642 & 7,042
1,272 & 7,825 & 39 & 91 & 235,425 & 6,890 \\
\hline Manufacturess sales tratule., miph stusk ........ & & & & & 4ne,
34,341 & \(\bigcirc 17199\) & -968 & \({ }^{(N A)}\) & (NA) & 968 & 281 & 268,552 & 34.5 \\
\hline M Mnhandise gerents, brikers......................... & & 306,893
47,547 & 549
249 & , & 5,454 & 24. & 98 & NAT & Na & & 10 & 4i,093 & 3 \\
\hline & & & & & & & & 7,042 & 7,845 & 115 & 907 & 442,108 & 24,029 \\
\hline erchant wholesalers..................... & 2,238 & \(1,238,788\)
152,209 & 119,295
10,323 & & 104,075 & 8,552 & 1,398 & , 769 & \% 580 & 49 & 96 & 48,134 & 1,771 \\
\hline Grocery, confectionery, mest, wholesalers. Faru products (edible) distribinturs...... & 131 & 153,272 & 1,788 & 68 & 31,975 & -951 & \(\begin{array}{r}535 \\ \hline 956 \\ \hline\end{array}\) & 370
799 & 160
157 & [ \({ }^{5}\) & 63
80 & 41,199
19,575 & 837
1,132 \\
\hline Beer, wine, distilled spirite whalesalers, & 2 碞 & 77, 23 & 3,005 & 208
35 & \(57,6+3\)
28,253 & 1,873 & 956
252 & 799
143 & 159 & & 12 & - \({ }^{19} 919\) & \({ }^{1} 487\) \\
\hline Tobacco distribut jrs............................ & \(4{ }_{4}\) & 38,172 & 2,731 & 35
27 & 28, 253 & 2, (0) & (D) & (D) & (0) & (ii) & \(36^{\circ}\) & (0) & (0) \\
\hline  & 5 & \(4{ }^{49,1407}\) & - & 2 & 19, 885 & 1,837 & 238 & 7 & 158 & 1 & 43 & 11,122 & 1,372 \\
\hline Ury goods, apparel whilesalers.................. & 72 & 32,294 & -, 330 & 4 & 23,435 & 3,944 & 6,63 & 69 & 59.4 & i & 27 & 8,850 & 326
1.354 \\
\hline Furniture, hame fumishime whilu.diera............ & 57 & 46,239 & 4,509 & 38 & 30, 337 & 3,255 & (5) & 202 & (127) & (1) \({ }^{1}\) & 19 & 15, \({ }^{\text {(D) }}\) & 1, \({ }^{\text {(0) }}\) ( \({ }^{\text {a }}\) \\
\hline Fearmprotucts (raw materials) merchant. ........... & \% & 1,200, & & 128 & (0) & (D) & \({ }^{(\mathrm{L})}\) & 437 & 4.50 & & 55 & 16, 437 & 2,056 \\
\hline Automotive whilesalers.......................... & 183 & 46,730 & \(\square .320\)
12.703 & 128 & 27,743
82,24 & 1t, 28.4 & 1,059 & 234 & 882 & 2 & 30 & 25,nte 3 & 2,337 \\
\hline  & 80 & 107,312 & 12,703 & \({ }_{5}\) & \({ }_{5}^{12,472}\) & 10,31.. & 1,326 & 570 & 755 & & 21 & 19,642 & 2,414 \\
\hline Yardware, plumbing-heatinu poods whiteraler ..... & 141 & 124, 2 , 5 & 12,040 & + 7 & 55,231 & - 2777 & 2,056 & 474 & -4.92 & & \% 74 & -2,5364 & 713
3,449 \\
\hline Mashinery, equipment, supplies dietrititir ...... & \({ }^{2} / 4\) & 1+1, 200 & 21,6,69 & \(22 ?\) & 117, 339 & 18,110 & 2.47 & \(\begin{array}{r}\text { +53 } \\ 873 \\ \hline 8\end{array}\) & 1,777 & & 162


20 & -1,300 & - \(3,4.49\) \\
\hline Metals, metalw it (exteft, guraf ) afstriult wt.... & 12 & 77, 26 62 & 21, 812 & + 3 &  & 11,4,7 & 1,154 & \({ }_{912}\) & 132 & 83 & 70 & 4,1,414 & 1,313 \\
\hline Surap, wate materials dualers..... & \({ }^{313,}\) & -8, 4 , & 4,921 & 75 & 32,233 & 3,5\% & 2,191 & 755 & 433 & 3 & 20. & 50,26: & 3.594, \\
\hline Dther merohme wholeakler.......................... & [1] 1 & 82,501 & & & & & & & & & & & \\
\hline proht imur, hecan & & & & & & & & & & & & 518,422 & \\
\hline Rer chant whule alers. & 1,123 & 4197, \({ }^{\text {P4 }}\) & \% \% , 380 & &  & 4, \(0,25^{54}\) & \begin{tabular}{l} 
9, \\
2,29 \\
\hline 188
\end{tabular} & 5,088 & 1,15, & 12 & 6.5 & 10n,251 & 2,957 \\
\hline Man sfacturerat sales brut ther, wirk . ..4 ........ & \({ }_{15}^{16,4}\) &  & 24, 7,107 & 11. & 232,4\% & & \({ }^{2,172}\) & 1, Wal & , 11/ & - 178 & 11, & 237,140 & 19191 \\
\hline :handise agenti, brokers ......................... & & 20.440 & & , & 14, 24 & 1, 1 el & 410 & \(27 \%\) & 18 & & 10 & 1n, <31 & 1,1:1 \\
\hline
\end{tabular}





\footnotetext{
See frotnotes at end of table.
}
 INHABITANTSOR MORE BY TYPLOF OPIRATION ANDKINDOFBLSNESS－（Antmucd

Eatahbaments．Sak，Inventurne，ind Ocupuhte Space
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Standard metropcitari arez，ype of operstion
and tind of tusiness} & \multicolumn{3}{|c|}{Ali establishmerts} & \multicolumn{7}{|l|}{Establishments repurting flumr squat uf sof square twet fr more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Establishments not Meporting floor space or reporting less than 500 square feet}} \\
\hline & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{ries

\(\$ 1.0007\)} & \multirow[b]{3}{*}{Irveri－ tries， Eni year． at ぼいた} & \multirow{3}{*}{Number} & \multirow[b]{2}{*}{Eales} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Inven:- } \\
& \text { trries, } \\
& \text { end as, } \\
& \text { year, } \\
& \text { st }
\end{aligned}
\]} & \multicolumn{4}{|l|}{－Applable warehouse thor space． end of year} & & & \\
\hline & & & & & & & Total & \[
\begin{aligned}
& \text { In. } \\
& \text { single } \\
& \text { story } \\
& \text { build- } \\
& \text { inges }
\end{aligned}
\] & \[
\begin{gathered}
\text { Tr. Tul1~ } \\
\text { tiple } \\
\text { story } \\
\text { bund } \\
\text { ings }
\end{gathered}
\] & Type
yuild－
bur
ine
rut
rive
rer
Fed & \multirow[t]{2}{*}{Number} & Sales & \begin{tabular}{l}
Inven－ \\
tories， \\
end of \\
yegr， \\
at cost
\end{tabular} \\
\hline & & & & & （\＄1，000） & 1 61.000 & \[
\begin{aligned}
& (1,000 \\
& z q . f t .)
\end{aligned}
\] & \[
\begin{aligned}
& \text { 1,000 } \\
& \text { sq.fy. }
\end{aligned}
\] & \[
\begin{aligned}
& (1.000 \\
& \text { SQ.it. }
\end{aligned}
\] & \[
\begin{aligned}
& 1,16, \\
& 2,5 t .
\end{aligned}
\] & & （ \({ }^{\text {（1，}, 000 \text { ）}}\) & （ 11,000 ） \\
\hline \multicolumn{14}{|l|}{SAM Aftorio，TEK．－Continued} \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Merchant wholesalers－Contirmed \\
Lumber，construction naterials distributcre．．．．．． \\
Machinery，equipment，supplies distributore．．．．．． \\
Metals，metalwork（except scrap） \\
Scrap，waste materials dealer：．．．．．．．．．．．．．．．．．．．．．．．． \\
Cther merchart wholesslers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
\end{tabular}} & \multirow[b]{3}{*}{4， 125} & \multirow[b]{2}{*}{38，252} & \multirow[b]{2}{*}{2，4＊5} & \multirow[b]{2}{*}{\(\therefore\)} & \multirow[b]{3}{*}{22，872} & \multirow[b]{2}{*}{2，012} & \multirow[b]{3}{*}{495} & \multirow[b]{3}{*}{\[
\begin{gathered}
-57 \\
207
\end{gathered}
\]} & \multirow[b]{3}{*}{12} & \multirow[b]{3}{*}{\(\frac{1}{4}\)} & \multirow[b]{3}{*}{25
-0} & \multirow[b]{3}{*}{15,400
19,228} & \multirow[b]{3}{*}{321
1,002
4} \\
\hline & & & & & & & & & & & & & \\
\hline & & 7， 7 ， 14.3 & \multirow[b]{2}{*}{1， 514} & 85 & & 4，763 & & & & & & & \\
\hline & 9 & 6，, 978
3,751 & & 5 & \begin{tabular}{l}
4.729 \\
2.59 \\
\hline 18
\end{tabular} & 2，472 & \[
\begin{aligned}
& 146 \\
& 72
\end{aligned}
\] & \begin{tabular}{l}
39 \\
43 \\
\hline 1
\end{tabular} & \(\begin{array}{r}108 \\ \hline 19\end{array}\) & \(\ldots\) & 4 & 2,259
1,155 & \\
\hline & 67 & 13， 210 & 2，171 & 4 & 10，737 & 1，694 & 288 & 160 & 122 & & 38 & 7，873 & 475 \\
\hline \multicolumn{14}{|l|}{San diego，calif．} \\
\hline Merchant wholesaler & 523 & 250.874 & \multirow[t]{2}{*}{24,138
\(\mathbf{2 , 7 3 5}\)} & 321 & \multirow[t]{2}{*}{147,402
25,158} & \multirow[t]{2}{*}{19,800
2,274} & \multirow[t]{2}{*}{2.537} & \multirow[t]{2}{*}{2.020
214} & \multirow[b]{2}{*}{110} & \multirow[t]{2}{*}{12} & \multirow[t]{2}{*}{202
9} & \multirow[t]{2}{*}{09，405
3,826} & \multirow[t]{3}{*}{4,278
4.61
110} \\
\hline Manufacturers＇sales tranches，in th ot ：ke ．．．．．．．． & 40 & 28，978
22,49 & & \multirow[t]{2}{*}{－} & & & & & & & & & \\
\hline Meechandise agents，brokers ．．．．．．．．．．．．．．．．．．．．．．．．．．． & 24
22 & 22,469
13,780 & 123 & & 2，052 & \({ }_{1} 3\) & 7 & HA， & N1A） & & 20. & 20，417 & \\
\hline \multirow[t]{16}{*}{\begin{tabular}{l}
Merchant wholesalers． \\
 \\
Farm products（editle）distributore． \\
Beer，wine，distilled zpirits wholesalers． \\
．．．．．．．．．．．．．．．．．．．．． \\
Druge，chemicals，allied products wholesalers．．．． \\
Dry goods，apparel wholesalers．． \\
Fursiture，home furnishings wholesalers．．．．．．．．．． \\
Paper，alljed producta wholesalers．．．．．．．．．．．．．．．．． \\
Farm producte（raw materials）merchants．．． \\
Automotive whole alers．． \\
Electrical．electronies，appliance distributor Hardware，plumting－heating goods wholesalers Lumber，ronstrurtion materials distributcrs． Machinery，equipment，supplies distributors Metals，metalwork（except scrap）distributors．．．． Scrap，haste materials dealers．．．．．．．．．．．．．．．．．．．．．．． other merchant wholesalers．
\end{tabular}} & 523 & 266，87\％ & 24，238 & 321 & 197，469 & 19，300 & & 2，020 & 505 & 12 & 202 & 69，405 & \multirow[t]{2}{*}{－ 4,278} \\
\hline & 67 & 08，821 & 3，875 & \(\cdots\) & 58，500 & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\(\begin{array}{r}2,537 \\ \begin{array}{r}541 \\ 222\end{array} \\ \hline\end{array}\)} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 450 \\
& 197 \\
& 19
\end{aligned}
\]} & \multirow[t]{2}{*}{\begin{tabular}{l}
91 \\
25 \\
\hline
\end{tabular}} & \multirow[t]{2}{*}{\(\ldots\)} & \multirow[t]{2}{*}{23
10} & \multirow[t]{2}{*}{10,311
7,727} & \\
\hline & 43 & 20.090 & 285 & \multirow[b]{2}{*}{16} & \multirow[t]{2}{*}{12，（D）} & & & & & & & & \multirow[t]{2}{*}{35
（D）} \\
\hline & \multirow[t]{2}{*}{10} & \multirow[t]{2}{*}{25,915
0,543} & 1，241 & & & \multirow[t]{2}{*}{（D）} & 181 & \multirow[t]{2}{*}{181
36} & \multirow[t]{2}{*}{\(\cdots\)} & ．．． & 1 & （D） & \\
\hline & & & \multirow[t]{2}{*}{1，115} & \multirow[t]{2}{*}{12} & \multirow[t]{2}{*}{0.543
0,329} & & \multirow[t]{2}{*}{97
13} & & & \multirow[b]{2}{*}{1} & \multirow[b]{2}{*}{5} & \multirow[b]{2}{*}{1，325} & \\
\hline & \(\stackrel{\square}{7}\) & 10，654 & & & & 1，046 & & 47 & 49
3 & & & & （ \({ }_{\text {？}}^{1}\) \\
\hline & 11 & \multirow[t]{2}{*}{1,295
2,077} & \multirow[t]{2}{*}{219} & \multirow[t]{2}{*}{4} & 1，057 & \multirow[t]{2}{*}{207} & 34. & \multirow[t]{2}{*}{33} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\(\cdots\)} & 7 & \multirow[t]{2}{*}{1，020} & \multirow[t]{2}{*}{} \\
\hline & 11 & & & & \multirow[t]{2}{*}{\[
\begin{aligned}
& (0) \\
& (0)
\end{aligned}
\]} & & \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
\]} & & & & 7 & & \\
\hline & 4 & \(00_{1}\) & 43 & 1 & & [D) & & （D） & （D） & （D） & 3 & （D） & （D） \\
\hline & ¢8 & 12，307 & 1，930 & 50 & 4.197 & 1，275 & 210 & 203 & 13 & ， & 18 & 3，270 & 255 \\
\hline & \(2{ }^{2}\) & 25.737 & 3，415 & 22 & 23，456 & －，970 & 214 & 153 & 61 & \(\ldots\) & 7 & 2.281 & 425 \\
\hline & 23 & 20，435 & 3，36t & 15 & 13．306 & 2，204 & 221 & 124 & 97 & ．．． & 20 & 7，129 & 1，097 \\
\hline & 37 & 20，474 & 1，24，4 & 17 & 8，241 & 1.54 .3 & 239 & 221 & 18 & \(\cdots\) & 20 & 12，238 & 295
870 \\
\hline & \(1{ }_{5}\) & 27,022
3,824 & 3，733 & \({ }_{3}\) & 25，445 & 2．303 & 218
30 & 133
30 & 74 & 11 & 53 & 10，077 & （D） \\
\hline & 12 & 2，690 & 197 & 9 & 1，387 & 157 & 70 & 67 & 3 & & 3 & 803 & 40 \\
\hline & 03 & 13，469 & 1，102 & 29 & 7，573 & 880 & 136 & 80 & so & & 34 & 5，896 & 216 \\
\hline SAn pramista－mazan，calif． & & & & & & & & & & & & & \\
\hline Merchant wholesalers．． & 2．143 & 2． 387,238 & 210，719 & 1，934 & 1，420，cide & 168， 46 & 22，982 & 11.889 & 10，402 & 691 & 1，204 & 900.596 & 42，673 \\
\hline Manufarturers＇sales branches，with ztock． & 49 & 1，369，147 & 96，367 & 355 & 888，839 & 80.559 & 5，381 & 2，798 & 2，4，42 & 141 & 14.4 & 460，360 & 15，508 \\
\hline Merchandise agents，brokers． & 046 & 840，228 & 3，056 & 151 & 109，502 & 1，378 & 1，064 & HA） & （Na） & 1．0．4．4 & 493 & 730，726 & 1，678 \\
\hline Assemblers of farm products．．．．．．．．．．．． & 41 & 63，131 & 2，183 & 22 & 22，592 & ＋40 & 378 & 243 & 119 & 20 & 19 & 40，538 & 1，543 \\
\hline Merchant wholesalers．． & ． 143 & ，397，239 & 210，719 & 1，934 & 1，426，tom 2 & 1＋8， 640 & 22，982 & 17，889 & 10，402 & 691 & 1，209 & 900，596 & 42，673 \\
\hline Growery，confectionery，teat wholesa & 378 & ＋12，865 & 26.237 & 201 & 273，587 & 18，720 & 2，990 & 1，334 & 1，542 & 14 & 177 & 339，278 & 7，517 \\
\hline Farm products（edible）distributors．． & 157 & 163，831 & 2，069 & 95 & 67，248 & 1，4，30 & 636 & 409 & 186 & 41 & 62 & 36，583 & 639 \\
\hline Beer，wine，distilled spirits wholesaler & 119 & 156，01\％ & 16.512 & 94 & 149，438 & 15，313 & 1，116 & 711 & 405 & \(\cdots\) & 25 & 10，575 & 1，199 \\
\hline Totazco distritutors． & 37 & 52，883 & 2，698 & 33 & 51，761 & 2，668 & 203 & 125 & 78 & & & 1，122 & \\
\hline ITrugs，chemicals，allied products wholesale & 122 & 92，795 & 9，826 & 09 & 54，117 & －，583 & 808 & 396 & 409 & 3 & 53 & 38，678 & 3，243 \\
\hline Dry goods，apparel wholesalers & 132 & 68，605 & 10，309 & 80 & 51，967 & 7，150 & 0.55 & 91 & 55b & 8 & 41 & 16，658 & 3，153 \\
\hline Furniture，home furnishings wholesa & 124 & －4，882 & 8.740 & 17 & 47，549 & 6，940 & 1，247 & 362 & 695 & 1.90 & 47 & 17，332 & 1，800 \\
\hline Faper，azlied produ：ts wholesalers． & 93 & 63，675 & 6，555 & 59 & 53，972 & 5，915 & 1，163 & 288 & 805 & \％ 0 & 34 & 9，703 & 640 \\
\hline Farm products（raw materials）terchent & 33 & 53，905 & 2，114 & 11 & 17，337 & 669 & 303 & 34 & 219 & & 22 & 30.508 & 1，445 \\
\hline Automotive wholesalers．．．．． & 286 & 80，850 & 11，474 & 188 & 00， 870 & 20，447 & 1，647 & 1.024 & 575 & 43 & 98 & 19.986 & 1，227 \\
\hline Electrical，electronfics，appliance distributcre． & 137 & 128，719 & 12，739 & 112 & 123，280 & 12，322 & 1，305 & 650 & 44 & 8 & 25 & 5.439 & 417 \\
\hline Hardware，plumbine－heating goots wholesalers & 117 & 124，720 & 19，931 & －1 & 82．086 & 17，315 & 1，725 & 716 & 882 & 127 & 26 & 42，640 & 2，016 \\
\hline Lumber，construction materiels distributors． & 212 & 178，734 & 11，113 & 27 & 42，750 & 7， 4 4？ & 1，567 & 1，184 & 343 & 40 & 115 & 115， 3 4，40 & 3，606 \\
\hline Machinery，equipment，supplies distritutors & 6.53 & 234，549 & 34，478 & 436 & 174，102 & 30，724 & 3，780 & 2，140 & 1，578 & ¢2 & 217 & 05，248 & 3，754 \\
\hline Metals，metalwork（except scrap）distributor & 83 & ＋2，830 & 12，＜48 & 56 & 45，950 & 11，551 & 1，760 & 1，123 & \({ }^{1} 82\) & ， & 27 & 10， 880 & 697 \\
\hline Scrap，wacte materials jeglers．． & 95 & 27，008 & 2，2，4．4 & ， & 18.998 & 1，+ \＆\({ }^{1}\) & & 308 & 277 & & 49 & 4． 870 & 743 \\
\hline Cither merchant wholpgalers．． & 360 & 224，4，403 & 21，452 & 179 & 42， 112 & 11，505 & 1，592 & 933 & 582 & 77 & 187 & 171.892 & 9.887 \\
\hline CEATTLE，What． & & & & & & & & & & & & & \\
\hline Merchant wholesalers． & 1，296 & 287， 0.25 & 84，731 & \(7{ }^{\text {chit }}\) & 525，738 & 00,163 & 9，479 & 5，004 & \(\therefore, 318\) & 157 & 542 & 341，287 & 18，568 \\
\hline Manufacturers＇seles branches，with ztorks & 218 & 383，491 & 34，068 & 157 & 291， 748 & 23．357 & 1，876 & 2，096 & 735 & 45 & 61 & 80，743 & 10，711 \\
\hline Merchandise agents，brokers． & 272 & 297，843 & 1，＋5． & 7 & 50，727 & & 3005 & （Na） & （ HA ）－ & su & 20.2 & 247，176 & \\
\hline Aseenolers of farm produrts．．．．．．．．．．．．．．． & ， & 7，923 & ＇269 & ， & （D） & （D） & （D） & （I） & （D） & （D） & \％ & （D） & （D） \\
\hline Merchant wholesalers． & 1，29i & 88.7 .025 & 84，731 & 754 & 525，738 & D0， 103 & 9，479 & 5，044 & 4，318 & 157 & 54.3 & 341,287 & 18，568 \\
\hline Grocery，confectionery，meat wholessil & 120 & 36，3， 925 & 4.380 & \(4{ }^{4}\) & 83，79， & 4，920 & 518 & 430 & 78 & \(\cdots\) & 73 & 79，116 & 4，500 \\
\hline Farmpralucts（edible）distribut．7u．．．．．．．．．．．．． & 4.5 & 34.053 & 028 & 28 & 25，125 & 604 & 409 & 219 & 140 & \(\ldots\) & 17 & 8，868 & 24 \\
\hline Beer，wine，distilled spirdts wholewalers．．．．．．．． & in & 33，557 & 3.750 & 28 & 23，697 & 1，821 & 242 & 237 & & ．．． & 8 & 9，800 & 1，929 \\
\hline Tobacre dietributors．．．． & 4 & 2，3998 & 6,28 & 8 & （D） & （D） & 4 & 17 & \(\because\) & \(\ldots\) & 1 & （D） & （D） \\
\hline Drigs，chemicals，allied pruducte whilessarf．．．． & － & 35，734 & 3，769 & 23 & 18，795 & 3，439 & 23．， & 63 & 171 & & 21 & 10，944 & 1，310 \\
\hline Dry grods，apparel wholesaipre．． & 25 & 15，673 & 2，687 & cs & 8，679 & 1，327 & 16.4 & 53 & \(11^{2}\) & 3 & 10 & 1，997 & 360 \\
\hline Furnture，home fundiching whe lerther & 52 & 20，68e & 3.797 & 31 & 21，007 & 3，116 & tur & 53 & 4， 8 & ． 5 & 21 & 7，481 & －83 \\
\hline Paper，allied products wholesalers．．．． & 30 & 20，819 & 1，567 & \(1 "\) & & 1， 2 2， & 443 & 261 & 168 & 3 & 13 & 2，128 & 201 \\
\hline Farm produr tos（raw materials）mercharte & 18 & 22，307 & 281 & B & 7，612 & －255 & 193 & 114 & 8 & & 10 & 13，695 & 20 \\
\hline hup rustive wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．． & 13 & 34， 88 & \(5 . .601\) & 89 & 26，014 & 4.379 & 748 & 2\％2 & 20，8 & 8 & 4.3 & 13，2n8 & 582 \\
\hline Ele－tiral，electrorice，appliance M！etritup ．． & \(1 / 8\) & 82， 788 & －，551 & ou & －8， 8 Bion & P， & \(93 \%\) & \(\sin 8\) & cer & \(\cdots\) & 18 & 13，887 & 752 \\
\hline Harduyre，fimbling－teating gcods whlesalera．．．．． & \(+\) & 36，530 & 7，6，21 & \(\therefore 8\) & 5，1\％ & 7．015 & 8 t 5 & 331 & 4.11 & 3 & Ln & 2，420 & 34.5 \\
\hline Lumber，wintruetion materiels distributiri．．．．．． & 10 & 118，880 & \(3: 46\) & 48 & 28， 1.85 & \(\therefore 17\) & tiof & 48.8 & 14， & 19 & 81 & 10，172 & 1， 6.28 \\
\hline Whathitars，mulprert．supplies dictributoh．． & ぐい & 1， 515,085 & 12， 293 & \(1{ }^{* *}\) & 14，3L2 & 13．01 & 1，B84 & 8148 & 4 & 22 & 149 & 44.263 & 4，014 \\
\hline  & & ［2， 82 & ＋，．＂4t & \(\therefore\). & & （b） & ，5120 & 55， & \(\because\) & & 7 & （b） & \\
\hline \(\therefore\) ray，whicto matertals detiers．． & ＂＇， & 13， 5 ．o． & \(\therefore 3,30\) & 1 & 10．en & （．， & \(4 \cdot 1\) & \(\cdots 1\) & ． 21 & \(\cdots\) & 12 & \(3,6,13\) & 20， \\
\hline ither mer thant wholegelets．． & 15. & 11， 0 2 & \％，0\％ & \％ & （11．0．24 & ¢，＂ & 1.1 & \(1 \cdot 4\) & 40 & 21 & \％ & 30，010 0 & \(\therefore 30\). \\
\hline  & & & & & & & & & & & & & \\
\hline Merchitant miolesaler & 1，＂！ & ＋7， 0 ！ & ＋1． 80 & 11） &  & U3，whan & 1， 1 \％o． & \(\therefore\) 吅 & \(\cdots\) & 17 & 1 ＋1） & 131，390 & \(\cdots\) \\
\hline Manuigiturt fi＇walee higrehen， & 1．\(\because\) & \(\cdots+1,851\) & 111，\＃＊ & \(p\) ¢ & 14， 4.45 & \％， & \(1, \ldots, y\) & ¢15 & 9，4 & \(\cdots\) & 㕲 & 9\％，wien & 1，13\％ \\
\hline Meratisidise arenta，hrokers． &  & －14．0．0． & & ， 4 & 64，00 & At & 14 L & （tia） & nal & 14.4 & 278 & 206，com & \\
\hline Ausemilers as form frre ceta．． & & 1，wh & 4 & & （5） & ， 4 & Pre & 14. & \(\%\) & & & \(\therefore 7\) & ， \\
\hline
\end{tabular}



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{＊susur3 metrapolitan area，type of speration and kind ot tusiness} & \multicolumn{3}{|c|}{All eitablishments} & \multicolumn{7}{|l|}{Establishments reportine floor space of 500 square feet or more} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Estatilahmente not reporting Cloor space or reportine less than 500 square feet}} \\
\hline & \multirow[b]{2}{*}{Numtes：} & \multirow[b]{2}{*}{こales} & \multirow[b]{2}{*}{liven－ torles． end yeqr． いや ・ご} & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{Inven－ torles． end of year， at rost} & \multicolumn{4}{|l|}{Occuplable warehouse floor space， end of year} & & & \\
\hline & & & & & & & Total & In single story bulld－ ings & \begin{tabular}{l}
In mul－ \\
tiple \\
story build－ lngs
\end{tabular} & \begin{tabular}{l}
Type \\
of build－ inu toot re－ pirted
\end{tabular} & Nurtier & \(\therefore 1108\) & \begin{tabular}{l}
Inver－ \\
turies， \\
end of year， at cost
\end{tabular} \\
\hline \multicolumn{14}{|l|}{} \\
\hline Merchant wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 1．1017 & \multirow[t]{2}{*}{} & Leu，simit & t． 11 & 518．88ti & 53．985 & 5，5ine & \(\therefore 297\) & \multirow[t]{2}{*}{3，554．} & 71 & 341） & 151，130 & 1．\({ }^{155}\) \\
\hline Grocery，condectionery，mest wholesa & \multirow[t]{2}{*}{1.3
85} & & \multirow[t]{2}{*}{\[
\begin{aligned}
& 5 \cdot \frac{0}{3} 11 \\
& 2,8
\end{aligned}
\]} & & \multirow[t]{2}{*}{吹， \(4 \times 6\)} & \multirow[t]{2}{*}{4,794
495} & \multirow[t]{2}{*}{580
213} & & & & \multirow[t]{2}{*}{5.
37
37} & \multirow[t]{2}{*}{20．803} & \multirow[t]{2}{*}{} \\
\hline Farm products（edible）distributurs． & & \[
\begin{array}{r}
124.007 \\
5,318
\end{array}
\] & & 18 & & & & 13 b & 71 & 1， & & & \\
\hline Beer，wine，distilled spirits wholesal & 36 & 188，284 & B，M2， & 3 & 71， 48. & 8，596 & 349 & 217 & 130 & （ 1.1\()\) & 4 & 2， B （D） & \\
\hline Drugs，chemicals，allied products wholesaler & \(\bigcirc 5\) & \multirow[t]{2}{*}{27，足16} & 3.120 & 4 & ，11， 185 & 2，978 & 571 & 202 & 369 & & & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{1.031
\((D)\)}} \\
\hline Dry godi，apparel wholesiders．， & 11 & & \multirow[t]{2}{*}{（D）
（b）} & ＋ & \(\therefore 782\) & 481 & 37 & 7
4 & \multirow[t]{2}{*}{30
145} & \(\cdots\) & 13
5 & & \\
\hline Firniture，home furnishings wholesalers & 28 & （D） & & \(1{ }^{9}\) & ， 117 & 872 & 192 & 47 & & \(\cdots\) & 10 & （D） & （D） \\
\hline Faper，sllied produ＇ts wholesalers．．．． & 55 & \multirow[t]{2}{*}{33． 653} & 2,0 & 3 & －\({ }^{1 / 14 *}\) & 2，092 & 429 & 117 & \multicolumn{2}{|l|}{307} & & 10， 0.40 & 1.28 \\
\hline Fsim products iraw materials）merchant & \multirow[b]{2}{*}{Tr} & & （1D） & \multirow[t]{2}{*}{1} & 1014 & （D） & （0） & （D） & （D） & （D） & 18
3
3 & \multirow[t]{2}{*}{（1） 8.25} & （D） \\
\hline Astumotive wholesalers．．．．．．．．． & & 25，225 & \multirow[t]{2}{*}{，} & & 16， 1708 & \(\therefore\) ，orat & 309 & 104 & 204 & 1 & 30 & & 384 \\
\hline Electrical，electronics，appliance distribut & 7 & ＋8， 203 & & 5 C & 36384 & 7．9．58 & 75m & 228 & 5.20 & ．．． & 24 & 9，54， & 488 \\
\hline Hardware．plumbing－heating goods wholesalers． & 4 & \multirow[t]{2}{*}{\[
\begin{array}{r}
5,690 \\
03,527
\end{array}
\]} & 8，70r． & 3 & \(55_{1} 1.78\) & 8，0．52 & 1，069 & 539 & 530 & ．\(\cdot\) & \(\stackrel{\square}{7}\) & \multirow[t]{2}{*}{23.072} & \multirow[t]{2}{*}{1， 314.3} \\
\hline I umer，construction materials distrimtors． & 71 & & 5，110 & & \multirow[t]{2}{*}{－120} & \multirow[t]{2}{*}{5，345} & b0t & 404 & 177 & 25 & \multirow[t]{2}{*}{\[
\begin{aligned}
& 31 \\
& 04
\end{aligned}
\]} & & \\
\hline Machirery，equipment，supplies distlibutors．．． & 18n． & －7， 211 & \multirow[t]{2}{*}{0，143} & 11. & & & 0.74 & 305 & 317 & 52 & & \multirow[t]{2}{*}{14．014} & 1.349
798 \\
\hline Metals，me－alwork（except surap）distributor． & \({ }_{5}^{8}\) & （D） & & \(\bigcirc\) & ． \(\mathrm{H}^{\text {P6 }}\) & 311 & 103 & 95 & 7 & ．．． & 3 & & （1） \\
\hline Scrap，waste materials dealera．．．．．．．．．．．． & s & 8,043 & \(\cdots\) & \(\because\) & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\[
\begin{array}{r}
427 \\
3,431
\end{array}
\]} & & \[
90
\] & 4 & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{\[
\begin{aligned}
& .31 \\
& 59
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
\therefore, 555 \\
13,34+1
\end{array}
\]} & \multirow[t]{2}{*}{80
50} \\
\hline Sher merchant wholesalers．．．．．．．． & 143 & 32.440 & 4.433 & －+ & & & 303 & & 273 & & & & \\
\hline VOUPGSTOWN，OHIO & & & & & & & & & & & & & \\
\hline Mer chant wholesalers & 433 & \multirow[t]{4}{*}{\begin{tabular}{l}
210，290 \\
44.43 c \\
（D）
\end{tabular}} & \multirow[t]{4}{*}{\[
\begin{array}{r}
19,93 t \\
\therefore .053 \\
(\mathrm{D}) \\
(\mathrm{D})
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
20 \\
20 \\
4 \\
1
\end{array}
\]} & \multirow[t]{4}{*}{} & 16，045 & 2， 504 & 1，640 & 003 & 201 & & 60， 77.4 & 3，891 \\
\hline Mandiacturers＇sales eranches，with it－oke & －3 & & & & & 2，445 & 320 & 204 & 110 & & 107
14 & 3，075 & 158 \\
\hline Merchandise agents，trakers．．．．．．． & \(\therefore\) & & & & & & 25 & （1／A） & （NA） & 20 & 22 & （D） & （D） \\
\hline Assemblers of farm products．．．．．．． & 2 & & & & & （I） & （D） & （D） & （D） & （D） & 1 & （D） & （D） \\
\hline Merchant whalesalers．．．．．．．．．．．．．． & 439 & 21t， 296 & 19，930 & 2 L & 144.322 & 10．045 & 2，504 & 1，640 & 063 & 201 & 167 & （10， 974 & 3． 291 \\
\hline Grocery，confectionery，meat wholesalers & 54 & 47.043 & 3，584 & 35 & 39，700 & 3，104 & －408 & 242 & luo & ．．． & 21 & 7，363 & \(\square 20\) \\
\hline Farm products（edible）distributors．．．． & 32 & 4， 909 & 103 & a & \(\cdots\) & 91 & 28 & 28 & \(\cdots\) & \(\cdots\) & 13 & 3，033 & 12 \\
\hline Beer，wine，distilled spirits wholesalers． & \(\cdots 5\) & 17，122 & 031 & 17 & 11，305 & 506 & 196 & 84 & 12 & 100 & 8 & 5.727 & 65 \\
\hline Tohacco distributors．．．．．．．．．．．．．．．．． & E & 9，289 & 372 & － & 4， 280 & 372 & 42 & 32 & 4 & 6 & \(\cdot\) & & \\
\hline Drugs，chemicals，sllied produ ts whulesalers & 23 & 6， 261 & 31.3 & \(\bigcirc\) & （I） & （D） & 20 & 9 & 17 & ．．． & 7 & （D） & （D） \\
\hline Dry goods，apparel wholesslers．．．． & B & 1，996 & 503 & 5 & （D） & （ 1 ） & 48 & 36 & 12 & ．．． & 1 & （D） & （D） \\
\hline Furniture，home furnishings wholesalers & 13 & （D） & （D） & 7 & 918 & 79 & 31 & 21 & 10 & ． & \(\bigcirc\) & （D） & （D） \\
\hline Paper，allied products wholesalers． & － & 4，799 & 533 & － & －4，797 & 53.3 & 00 & 58 & 30 & 2 & － & & \\
\hline Farm products（raw materials）merchants． & 1 & （D） & （D） & \(\cdots\) & \(\cdots\) & ．．． & & \(\cdots\) & & ．．． & 1 & （D） & （D） \\
\hline Automotive wholesslers．．．．．．．．．．．．．．．．．．．．．．．．． & 4 & 11，4＋3 & 1，637 & 31 & 7，304 & 1，510 & 194 & 132 & 62 & ．．． & 13 & 4，159 & 127 \\
\hline Electricsl，electronics，appliance distributc & 30 & 27.136 & 3.115 & 19 & 14， 348 & 1．44，\({ }^{\text {a }}\) & 208 & 132 & 70 & \(\ldots\) & 11 & 10，788 & 1，173 \\
\hline Hardware，plumbing－heating goods wholesalers． & 21 & 9.144 & 1.164 & 10 & 3.701 & \(5 \cdot 1\) & 107 & 4.4 & 03 & \(\cdots\) & 11 & 5，383 & － 573 \\
\hline Lumber，constrution materials distributor：．．． & 25 & 15，157 & 1，230 & 21 & 11，130 & 880 & 311 & 136 & 102 & 73 & 4 & 5，021 & 256 \\
\hline Machinery，equipment，supplies distributors．．． & 7. & 21， 338 & 2，780 & 50 & 16， 1 ，in 1 & \(\therefore 542\) & 2 c 9 & 189 & 80 & ．－． & 24 & 4，997 & 224 \\
\hline Me＋als，metalwork（except scrap）distributurs & \(\therefore 1\) & 13，090 & 2，458 & 13 & 11．78ter & \(\therefore, 342\) & 308 & 298 & 10 & －－ & 8 & 1，304 & 96 \\
\hline Ecrap，waste meterisls dealers． & 35 & 11，838 & 811 & 24 & 2，922 & \(30-\) & 119 & 92 & 7 & 20 & 21 & 8，910 & 502 \\
\hline Cher merchant wholesalers． & 35 & 8，939 & 576 & 17 & \(\cdots .331\) & \(\therefore 37\) & 11. & 107 & 12 & ．．． & 18 & 4，008 & 239 \\
\hline
\end{tabular}

\footnotetext{
．．．Fepresents zerd．〈NA Hot ava＝1atle．（D）Witrheld to avoid disclosure．
}


(Limited to establishments reqorting 500 cuble feet or more of cold storage space)



(Hnilted to establishments reporting 500 cubic feet or more or cold storage space)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State, type of operation, and kind of business} & \multirow[b]{2}{*}{\begin{tabular}{l}
Esteblishoents \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
(\$ 1, \infty)
\end{gathered}
\]} & \multicolumn{4}{|c|}{Cold storage space, end of year} \\
\hline & & & \[
\begin{gathered}
\text { Total } \\
(1,000 \mathrm{cu} . \text { ft. })
\end{gathered}
\] & \[
\begin{aligned}
& \text { Cooler space } \\
& (1,000 \mathrm{cu} . f t .)
\end{aligned}
\] & Freezer apace (1,000 cu. ft.) & ```
Type of apace not reported (1,000 cu. ft.)
``` \\
\hline EAST NORTH CENTRAL & & & & & & \\
\hline \multicolumn{7}{|l|}{Ohio:} \\
\hline Merchant holesaters: & 229 & 267,441 & 2,482 & 1,435 & 71 & 976 \\
\hline  & 140 & 165,562 & 981 & 837 & 94 & 50 \\
\hline  & 55 & 127,962 & 862 & 731 & \({ }^{2}\) & 129 \\
\hline Manufacturers sales branches, food and kindred prodets.................... & 4 & 6,187 & 29 & (Na) & (NA) & (NA) \\
\hline  & 35 & 46,158 & 177 & ( NA ) & (NA) & (NA) \\
\hline \multicolumn{7}{|l|}{Indians:} \\
\hline Merchant wholesalers: \({ }^{\text {chen }}\), & & 133,528 & 970 & 540 & 16 & 408 \\
\hline  & 55 & 41,788 & 500 & 480 & 12 & 8 \\
\hline  & 22 & 35.572 & 530 & 435 & (0) & 93 \\
\hline Manufacturers sales branches, focd and kinde agents, brokers, food and related products...................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Merchandise agents, brokers, food and retated products........................................................................................... & 5 & 5,686 & 68 & ( NA ) & ( NA ) & ( NA ) \\
\hline \multicolumn{7}{|l|}{Illinois:} \\
\hline Merchant wholesalers: & & & 2,914 & 1,999 & 248 & 667 \\
\hline Grocery, confectionery, meat wholesalers.............................................................. & 142 & 100,743 & 1,191 & 956 & 131 & 104 \\
\hline  & 46 & 3261, 562 & 2,382 & 2,233 & 59 & 90 \\
\hline Merchandise agents, brokers, food and related products.......................... & 7 & 19,576 & 56 & (NA) & (NA) & (NA) \\
\hline Merchaniers of (edible) faru products........................................................ & 22 & 92,029 & 770 & (NA) & ( NA\()\) & (NA) \\
\hline \multicolumn{7}{|l|}{Michigan:} \\
\hline Merchant wholesalers: & & & & & 64 & 677 \\
\hline Grocery, confectionery, meat wholesalers.............................................. Farm products (edible) distributors. \(\qquad\) & 98 & 81,8.11 & 2,290 & 1,615 & 628 & 47 \\
\hline Manuracturers' sales branches, food and kindred products.................... & 48 & 112, (0, 5 & 895 & \({ }^{768}\) & \({ }_{\text {(D) }}\) & (D) \\
\hline  & 13 & & 1,029 & & (NA) & (NA) \\
\hline Assemblers of (edible) farm products.......................................... & & & & & & \\
\hline \multicolumn{7}{|l|}{} \\
\hline \begin{tabular}{l}
Merchant wholesalers: \\
Grocery, confectionery, meat wholesalers.
\end{tabular} & 127 & 160,555 & 1,678 & 1,254 & 174 & 250 \\
\hline  & 46 & 32,570 & 369 & 308 & 46 & 15 \\
\hline Manufacturers' sales branches, food and kindred products.................... & 31 & \(9_{60,771}\) & 584 & 570 & \(\cdots\) & 14 \\
\hline Merchandise agents, brokers, food and related products.......................... Assemblers of (edible) farty products...................................................... & \(\cdots\) & 4, 36 & 530 & ( MA\()\) & ( NA\()^{\text {a }}\) & (NA) \\
\hline WEST NORTH CENTRAL & & & & & & \\
\hline \multicolumn{7}{|l|}{Minnesota: \({ }^{\text {Merchant }}\) wholesalers:} \\
\hline Mercbant wholesalers: & 81 & \(22^{2 c}, 76.5\) & 1,051 & 556 & 32 & 463 \\
\hline  & 61 & 61,.253 & 1,497 & 1,017 & 329 & 151 \\
\hline Manufacturers' sales bramches, focd and kindred products...................... & 22 & 54,854 & 475 & 454 & (D) \({ }^{1}\) & 20 \\
\hline Merchandise agents, brokers, food and related products........................ & \({ }^{2}\) & (D)
54,946 & (D)
2,050 & ( NA ) & (D) \({ }_{\text {( } \mathrm{A})}\) & ( NA ) \\
\hline Assemblers of (edible) farm products........................................ & 65 & 54,946 & & & & \\
\hline \multicolumn{7}{|l|}{Iowa:} \\
\hline Merchant wholesalers: & & & & & & \\
\hline Grocery, confectionery, meat wholesalers.................................. & 68
35 & 150,399
29,927 & 839
580 & 481 & 17 & 124
82 \\
\hline Farm products (edible) distributors..................................... & 35 & 24,727 & & 165 & & \\
\hline Manufacturers' sales branches, food and kindred products Merchandise agents, brokers, food and related products. & 34
2 & \({ }^{31,176}\) (D) & (D) & (D) & (D) & (D) \\
\hline Merchandise agents, brokers, food and related products............................ Assemblers of (edible) farn products..................................................... & 74 & E,6,674 & 678 & ( NA ) & (NA) & (NA) \\
\hline \multicolumn{7}{|l|}{Missouri:} \\
\hline Merchant wholesalers: & & & & & & \\
\hline Grocery, confectionery, meat wholesalers.................................. & & 163,411
75,621 & & 8825 & 21 & 520 \\
\hline Farm products (edible) distributors..................................... & 28 & 75,621
54,210 & 463 & 418 & - 6 & 39 \\
\hline Wanufacturers' sales tranches, food and kindred products.................. & 28 & & \(\ldots\) & ... & & \\
\hline berchandise agents, brokers, food and related products................................ Assemblers of (edible) farm products. & \(\cdots\) & 5,670 & \(\cdots\) & (Na) & (NA) & (NA) \\
\hline \multicolumn{7}{|l|}{North Dakota:} \\
\hline Merchant wholesalers: & & & & & & \\
\hline  & 23
8 & 56,213
8,039 & 439 & 388 & \(\cdots\) & . \({ }^{51}\) \\
\hline  & 7 & 15.061 & 121 & 115 & \(\cdots\) & 6 \\
\hline  & \(\cdots\) & 2,453 & \({ }^{3} 3\) & ( WA ) & (NA) & (NA) \\
\hline \multicolumn{7}{|l|}{South Dakota:} \\
\hline Merchart wholesalers: & & & & & & \\
\hline Grocery, confectionery, meat mholesalers......................................................... & 19 & & 257 & 176
220 & 8 & 73
1 \\
\hline Faru products (edible) distributors..................................... & 4 & 2,885 & 424 & 43 & \(\ldots\) & 1 \\
\hline Manufacturers' sales branches, food and kindred products................... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Assemblers ofl (edible) fary products..................................................... & 24 & 4,924 & 312 & (NA) & (NA) & (NA) \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{Nebraska:}} \\
\hline Merchant miolesalers: & & & & & & \\
\hline Grocery, corifectionery, meat mholesalers................................. & & 18, 0 , 6 & 482 & 388 & 35\% & \\
\hline Farm produets (edible) distributors.......................... & 13 & 18, 3+6 & 100 & \(\bigcirc\) & \(\ldots\) & \(5{ }^{2}\) \\
\hline Wanufacturers' sales branches, food and kindred products................. & 17
1 & (D) & (D) & (D) & (i) & \\
\hline Merchandise agents, broters, food and related products......................... Assemblers of (edible) farm products....................................................... & 30 & 1-781 & 374 & ( HA ) & (MA) & \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{Wansas:}} \\
\hline & & & & & & \\
\hline Grocery, confectionery, meat wholesalers.............................. & 5 & 14.444 & 750 & 43 P & 11 & 251 \\
\hline Farm products (edible) distributers...................................... & 37 & \(\cdots\) & 754 & 045 & 82 & 32 \\
\hline Manufacturers' sales tranches, food and kindred products.................... & ? & ¢, 0 " 78 & 130 & 114 & \% & lt \\
\hline Merchandise agents, brokers, food and related products.................... & 1 & 151 15 & (D) & (DIA) & (NA) & (bi) \\
\hline Assemblers of (edible) farm products.. & & & & & & \\
\hline
\end{tabular}

\footnotetext{
D) Withield to avoid disclogure. (NA) Not availatle. ... Represente zers.
}

Table sD FOOD AND RELATED WHOLESALETRADES 以ウみCOLDSTORAGESPACE－UNITEDSTATESANDSTATES－CONLINUKd Ex．blehments．Salo．and Cold Storace Sp．uc
（Linited to establishements reporting 500 cublo feet or more of cold storage space）
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State，tyte of operation，and kind of business} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establistiments \\
（Number）
\end{tabular}} & \multirow[b]{2}{*}{Sales
(\$1,000)} & \multicolumn{4}{|c|}{Cold storag＊space，end of year} \\
\hline & & & \[
\begin{gathered}
\text { Tatal } \\
(1,000 \text { su. ft. })
\end{gathered}
\] & \[
\left.\begin{array}{l}
\text { cooler space } \\
(1,000 \mathrm{cu} . \mathrm{ct} .
\end{array}\right)
\] & \[
\begin{aligned}
& \text { Freezer space } \\
& (1,000 \mathrm{cu} . \mathrm{ft} .)
\end{aligned}
\] & \[
\begin{gathered}
\text { Type of } \\
\text { space } \\
\text { not reported } \\
1,000 \text { cu. ft.) }
\end{gathered}
\] \\
\hline SOUTh ATIANTIC & & & & & & \\
\hline \multicolumn{7}{|l|}{Delamare：} \\
\hline Mercbant whclesalers： & & & & & & \\
\hline Grocery，confectionery，meat wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 12 & 6.904 & \(\begin{array}{r}87 \\ \hline\end{array}\) & 51
5 & ．．． & 26 \\
\hline Farm products（edible）distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 6 & \(\bigcirc .552\) & 75 & － & \(\cdots\) & 28 \\
\hline \begin{tabular}{l}
Merchandise agents，brokers，food and related products \\
Assemblers of（edible）farm products．
\end{tabular} & 2 & （i） & （D） & （D） & （ \(\mathrm{D}^{\text {j }}\) & （D） \\
\hline \multicolumn{7}{|l|}{Maryland：} \\
\hline Merchant molesalers： & 78 & 84， 678 & tom & 32.5 & 21 & 298 \\
\hline  & 41 & 25，454 & 52.8 & 3 & 32 & 149 \\
\hline Manufacturers＇sales branckes，food end kindred products．．．．．．．．．．．．．．．．．．． & 20 & 25，168 & 74.2 & （NA） & （ \({ }_{\text {A }}{ }^{\text {a }}\) & （ \({ }^{69}{ }^{\circ}\) \\
\hline  & \(\stackrel{4}{2}\) & 1，511 & 21 & NA） & （ NA ） & （NA） \\
\hline \multicolumn{7}{|l|}{District of Columbia：} \\
\hline Merchart molesalers： & & & 1，213 & 121 & 204 & 683 \\
\hline Grocery，confectionery，meat wholesalers．．．．．．．．． & 23 & 23，573 & － 772 & 345 & 10 & 17 \\
\hline Farm products（edrbie distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 11 & 53，801 & \(3 \mathrm{3r} 7\) & 317 & D） & （D） \\
\hline Mercbandise agents，brokers，food end related products．．．．．．．．．．．．．．．．．．． & 2 & （D） & i idi & （D） & （D） & （D） \\
\hline Assemblers of（edibles farm products．．．．．．．．．．．．．．．．．． & 2 & & & & & \\
\hline \multicolumn{7}{|l|}{Virginia：} \\
\hline Merchant mbolesalers： & & 63，379 & 929 & 68.2 & 101 & 146 \\
\hline  & 39 & 20，560 & 405 & 270 & 134 & 1 \\
\hline Manufacturers＇sales branches，food and kindred products．．．．．．．．．．．．．．．．．．．． & 35 & 09,123 & 45 & 385 & （D）\({ }^{\frac{1}{3}}\) & （D） 65 \\
\hline Mercbandise agents，brokers，food and related products．．．．．．．．．．．．．．．．．．． & 2
8 & （D） & （D） & （DA） & （DA） & （ NA\()\) \\
\hline Assemblers of（edible）farm products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & & & \\
\hline \multicolumn{7}{|l|}{West Virginia：} \\
\hline Mercbant mbolesalers： & 36 & 28，334 & 209 & 152 & 75 & 38 \\
\hline Grocery，confectionery，meat wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 42 & 18，420 & 449 & 410 & 21 & \\
\hline Marufacturers＇sales branches，food and kindred products．．．．．．．．．．．．．．．．．．．．． & 26. & 37，210 & 640 & 577 & 1 & （D） \\
\hline Merchandise agents，brokers，food and related products．． & \({ }_{3}\) & & （D） & （NA） & （NA） & （NA） \\
\hline Assemblers of（edible）iarti produets．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & & & \\
\hline \multicolumn{7}{|l|}{North Carolina：} \\
\hline Merchant wholesalers： & 4.3 & & 877 & －43 & 73 & \\
\hline Grocery，confectionery，meat wholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 55 & 38，497 & 30 & 6p． & 75 & 181 \\
\hline Farm products（edible）distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 57 & 99，055 & 917 & 635 & 1 & 177 \\
\hline Manuracturers agents，brokers，food and related products．．． & ．． & & & & （N4） & （NA） \\
\hline Assemblers of（edible）farm products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\stackrel{\square}{4}\) & 783 & 13 & （1A） & （NA） & （NA） \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{South Carolina：}} \\
\hline & & & & & & \\
\hline  & 18 & 15，309 & 4 & \(\cdots 2\) & 1 & 12 \\
\hline  & 29 & 36，287 & con & \(\stackrel{4}{4}\) & 4 & \\
\hline Merchandise agents，brikers，food and related products．． & 1 & & （D） & （ D ） & D） & D） \\
\hline Assemblers of（edible）farm products．．．．．．．．．．．．．．．． & 1 & （D） & （D） & & & \\
\hline \multicolumn{7}{|l|}{Georgia：} \\
\hline Merchant mholesalers： & & & \(72 \cdot\) & 426 & 51 & 244 \\
\hline Crocery，confectionery，meat wholesalers．．． & 33 & 39，422 & nol & 578 & 14. & 13 \\
\hline Marnfacturers＇sales branches，food and kindred products． & 45 & 93，702 & 767 & 654 & & 113 \\
\hline Merchandise agents，brokers，food and related products．． & ＇ & \(\begin{array}{r}\text {－，206 } \\ \hline 2,550\end{array}\) & 91
41 & （ NA （ A\()\) & （NA） & （NA） \\
\hline Assemblers of（edible）farim products．．．．．．．．．．．．．．．．．． & \(\bigcirc\) & & & & & \\
\hline \multicolumn{7}{|l|}{Florida：} \\
\hline Merchant wholesalers： & & & & & 8 & \\
\hline Grocery，confectionery，meat mholesalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & 10，604 & & \(5 \% 7\) & \(9_{2}\) & \\
\hline Farm products（edibie）distributars．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & （5） & 144，605 & 1，411 & 1，047 & 38 & （193） \\
\hline & 8 & & & （NA） & （NA） & （NA） \\
\hline Merchandise agents，brokers，food and related products．．．． Assemblers of（edtule）farm products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(1^{\circ}\) & 17，598 & \(\therefore 4\) & & （NA） & \\
\hline \multicolumn{7}{|l|}{east south central} \\
\hline \multicolumn{7}{|l|}{Kertucky：} \\
\hline Merchant wholesulers： & & & \(\cdots\) & & & \\
\hline Grocery，confectionery，meat mholesalers．．．．．．．．．．．．． & 7 & 13，60t & －＇ & 140 & 17 & \\
\hline Farm products（edibie）distributors．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(1^{\prime \prime}\) & 24，1009 & \(1^{1+4}\) & \(1 \times\) & 1 & （1） \\
\hline Merchandise agents，brokers，focd and related products．．．．．．．．．．．．．．．．．．．．． & \(!\) & & （D） & （15） & （DA） & （NM） \\
\hline Assemblers of（edible）ferm produate．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & 1，169 & & & & \\
\hline \multicolumn{7}{|l|}{Ternessee：} \\
\hline Merchant mhelesalers： & & & & & & \\
\hline Grootry，confectionery，meat wholesalurz．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & 14， & \％ex & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline Farur producta（edible）dictributors ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & ． & & 4，\(\%\) & \％ & & cis \\
\hline Manufacturers bales brarches，food und kindred product & & & （D） & 1 & （n） & （D） \\
\hline \begin{tabular}{l}
Merchandise \\
agents，brokets，
\end{tabular} & & ， 30 & （1） & （ NA\()\) & Na） & （ NA ） \\
\hline \multicolumn{7}{|l|}{Alabama：} \\
\hline Herchant whalesalers： & & & & & & 19 \\
\hline Grocery，corfentionery，meat whatecalers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & ＂＂． & 2， & \(\cdots\) & \(\cdots\) & 17. & \(\cdots\) \\
\hline Farm produste（editle）distributorg．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\checkmark\) & 9， 4 ， & P1／4， & （1， \(\mathrm{a}^{\text {P }}\) & \(\cdots\) & （11） \\
\hline Merchandise agentn，krukers，frood and relutcd produta．．．．．．．．．．．．．．．．．．．．．．． & & 4.198 & 11.3 & （ NA\()\) & Na ） & （NA） \\
\hline Aesemblers of（edible）farm producte．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & （D） & \({ }^{11}\) & （D） & （b） \\
\hline
\end{tabular}


\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State, type of operstion, and kind of husiness} & \multirow[b]{2}{*}{\begin{tabular}{l}
Esteblishiments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
(\$ 1,000)
\end{gathered}
\]} & \multicolumn{4}{|c|}{Cold storage space, end of year} \\
\hline & & & \[
\begin{gathered}
\text { Total } \\
(1,000 \mathrm{cu} . \mathrm{ft} .)
\end{gathered}
\] & Cooler space
\[
(1,000 \text { cu. ft. })
\] & \[
\begin{aligned}
& \text { Freezer space } \\
& \text { (1,000 cu. ft.) }
\end{aligned}
\] & \[
\begin{gathered}
\text { Type of } \\
\text { space } \\
\text { noperted } \\
(1,000 \mathrm{cu} . \mathrm{ft} .)
\end{gathered}
\] \\
\hline EASt sutil central-continued & & & & & & \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{Mississippi:}} \\
\hline & & & & & & \\
\hline Grocery, confectionery, meat wholesalers........
Farim & 20 & 8,067 & 231 & 190 & \(\because\) & 192
11 \\
\hline Manufacturers' sales branches, food and kindred product & 21 & 30,044 & 227 & 203 & & 24 \\
\hline Merchandise agents, brokers, food and related products.... & \(\cdots\) & 1, 981 & \(\cdots\) & (NA) & \((\ldots \mathrm{Na})\) & (NA) \\
\hline west south central. & & & & & & \\
\hline \multicolumn{7}{|l|}{Arkansas:} \\
\hline Merchant wholesalers: & & & & & & \\
\hline Grocery, confectionery, meat wholesalers................. & 5i6 & 42,417 & 575
240 & 429 & \(\begin{array}{r}75 \\ 8 \\ \hline\end{array}\) & \({ }^{71}\) \\
\hline Manufacturers' sales branches, food and kindred products.. & 16 & 28,457 & 377 & 34.5 & \(\ldots\) & ( \(\left.{ }^{32}\right)^{32}\) \\
\hline Mercbandise agents, brokers, food and related products... Assemblers of (edible) farm products............................ & \(\cdots\) & 77. & \(\cdots\) & ( MA\()\) & \((\underset{\sim}{\text { Na) }}\) & (NA) \\
\hline \multicolumn{7}{|l|}{Louisiana:} \\
\hline Merchant wbolesalers: & & & & & & \\
\hline Grocery, confectionery, meat mholesalers.. & 87
50 & 60,313
27,236 & 814
796 & 381
748 & 90
18 & \(\begin{array}{r}34 \\ 28 \\ \hline\end{array}\) \\
\hline Farm products (edible) distributors.............. & 30 & 27,236
109,394 & \begin{tabular}{l}
796 \\
980 \\
\hline 80
\end{tabular} & 728
821 & & 28
109 \\
\hline Merchandise agents, brokers, food and related products.. & 1 & (0) & (D) & (D) & (D) & (D) \\
\hline Assemblers of (edible) farm products...................... & 4 & -,090 & 23 & ( NA ) & (NA) & (NA) \\
\hline \multicolumn{7}{|l|}{Oklahoma:} \\
\hline Merchant wbolesalers: & & & & & & \\
\hline Grocery, confectionery, meat wholesalers.............. & 57 & \(82,52^{5}\)
18,101 & 716
409 & 395
348 & 172 & 149
16 \\
\hline Faral products (edible) distributors................... & 12 & 12, 23,204 & 267 & 3214 & 4 & \({ }_{51}^{16}\) \\
\hline i.herchandise agents, brokers, food and related products Assemblers of (edible) farm products. & \(\cdots\) & 3,255 & \(\cdots\) & ( MA ) & ( NA ) & (NA) \\
\hline \multicolumn{7}{|l|}{Texas:} \\
\hline Merchant wholesalers: & & & & & & \\
\hline Grocery, confectionery, meat wholesalers...
Farm products (edible) distributors....... & 1300 & 370,455
116,285 & 2,177
2,818 & 2,009
2,355 & \(\begin{array}{r}72 \\ 169 \\ \hline\end{array}\) & 1,096 \\
\hline Manufacturers' sales branches, food and kindred products & 78 & 187,092 & 1,758 & 1,541 & 32 & 185 \\
\hline M, rchandise agents, brokers, food and related products.. & 3 & 549 & 9 & (NA) & (NA) & (NA) \\
\hline Assemblers of (edible) farm products.................. & 25 & 19,715 & 170 & (NA) & (NA) & ( NA ) \\
\hline mourtain & & & & & & \\
\hline \multicolumn{7}{|l|}{} \\
\hline Merchant wbolesalers: & & & & & & \\
\hline Grocery, confectionery, meat mholeselers............. & & 2n,13.
8,895 & 224 & 164 & i & 60
12 \\
\hline Farm products (edible) distributors................... & 5 & 7,14.4 & 49 & \(\stackrel{19}{ }\) & ., & \\
\hline Merchandise agents, brokers, food and related products.. Assemblers of (edible) farm products & \(\cdots\) & ioi & (0) & ( D ) & (io) & (D) \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{Idaho:}} \\
\hline Merchant wbolesalers: & & & & & & \\
\hline Grocery, confectionery, mest wholesalers... & 17 & 21, \(2 \times 0\) & 182 & 91 & 1 & 90 \\
\hline Faru products (edible) distributors........ & 9 & 6,348 & 140 & 119 & ) & 21 \\
\hline Manufacturers' sales branches, food and kindred products. & 4 & (D) & (D) & (D) & (D) & (D) \\
\hline Merchandise agents, brokers, food and related products Assemblers of (edible) farm products........................ & 11 & 3, 9 \% & 736 & \((\stackrel{\sim}{\mathrm{N}})^{\prime}\) & (NA) & ( NA ) \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{hyoming:}} \\
\hline & & & & & & \\
\hline Grocery, confectionery, meat wholesalers... & 9
3 & 7,260
1,430 & 61
74 & 34
74 & 4. & 23 \\
\hline Farm products (editle) distributors.................... & ... & ... & \(\cdots\) & ... & . & \(\ldots\) \\
\hline Merchandise agents, brokers, food and related products.... & \(\cdots\) & \(\ldots\) & ... & \(\ldots\) & \(\cdots\) & \(\cdots\) \\
\hline \multicolumn{7}{|l|}{\multirow{3}{*}{Colorado:}} \\
\hline & & & & & & \\
\hline Merchant wholesalers: & & & & & & \\
\hline Grocery, confectionery, meat wholesalers.......
Farm products (edible) distributors......... & 58
46 & \%6, 30. & \(\begin{array}{r}2,038 \\ \hline 521 \\ \hline\end{array}\) & \begin{tabular}{l}
306 \\
340 \\
\hline
\end{tabular} & \(\begin{array}{r}217 \\ 176 \\ \hline 18\end{array}\) & 705
7 \\
\hline Manufacturers' sales branches, food and kindred products.. & 7 & 15,20) & 100 & (98) & 1 & \\
\hline : Aercbandise agents, brokers, food and related products...... & \({ }_{18}^{2}\) & & & (DA) & & ( \({ }_{\text {( } \mathrm{N})}\) \\
\hline Assemblers of (edible) farm products......................... & & & & & & \\
\hline \multicolumn{7}{|l|}{New Mexico:} \\
\hline Serchant wholesalers: & & & & & & \\
\hline arocery, cotfectionery, meat wbolesalers...... & 20 & 10,28t & 143 & 125 & - & 15 \\
\hline Mandsaturers' sales brancbes, food and kindred products. & \(\checkmark\) & 4,576 & 38 & 26 & \(\ldots\) & 12 \\
\hline Merchandise agerts, brokers, food and related products... & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & ... \\
\hline Assemblers of (edible) farm products.................. & \(\cdots\) & \(\cdots\) & & \(\ldots\) & \(\cdots\) & \(\cdots\) \\
\hline \multicolumn{7}{|l|}{Arizona:} \\
\hline Lerchant wholesalers: & & & & & & \\
\hline Grosery, confectionery, meat wholesalers................. Farm products (edible) distritutors & & 46,533
18,486 & 502 & \({ }_{3}^{206}\) & \(\pm\) & 295
79 \\
\hline Farm products (edible) distributors................... & 0 & 12,436 & 464 &  & 4 & 79
30 \\
\hline Whirchandisers seents, brokers, food and related products... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Assemblers of (edibze) farm products................. & & \(2.48 \%\) & 11 & (NA) & (NA) & (NA) \\
\hline \multicolumn{7}{|l|}{Utah:} \\
\hline Werchant mbolesalers: & & & & & & \\
\hline Grocery, confectionery, neat wholesalers.. & 18 & 21,758
\(17,14\). & 197
358 & 100
3.4 & \(\cdots\) & 97
15 \\
\hline Farm products (edible) distributors................... & \(\stackrel{4}{5}\) & 17,886 & \(\begin{array}{r}358 \\ 57 \\ \hline\end{array}\) & 3.4 & \(\ldots\) & 15
14 \\
\hline Manufacturers sales branches, food and kindred products. & \(\ldots\) & , ... & ... & \(\ldots\) & \(\ldots\) & \\
\hline Assemblers of (edible) farm products................. & + & 0,543 & 112 & (NA) & (NA) & ( H A) \\
\hline
\end{tabular}




\footnotetext{
... Represents zero.
}

\section*{COMMODITY LINE SALES}

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Table oA-MERCHANT WHOLESALERS. 1954-COMMODITY-LINE SALES-UNITED STATES,
BY KIND OF BUSINESS



Table 6A-MERCHANT WHOLESALERS: 1954-COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS-Continued


\footnotetext{
D Withheld to avold disclosure. NA Not avaliable. n.e.c. Not elsewhere classified. zxx Not applicable. 2 Less than \(\$ 500\). ... Represents zero.
}

Table GA-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES-UNITED STATES,
BY KIND OF BUSINESS-Continued


\footnotetext{

}

Table 6A -MERCHANT WHOLESALERS: 1954-COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS-Continued


\footnotetext{
I Witheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. wor. Hot apflicable. \(Z\) Less than \(\$ 500\). ... Represents zero.
}

Table 6A-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS-Conrinued


\footnotetext{

}

Table 6A-MERCHANT WHOLESALERS: 1954-COMMODITY-LINE SALES-UNITED STATES,
BY KIND OF BUSINESS-Continued


\footnotetext{
DWthheld to svold disclosure. NA Not availsble. n.e.c. Not elsewhere classified. xox Not applicable. Z Leas than \(\$ 500\). ... Represents zero.
}

Table 6A -MERCHANT wHOLESALERS 1954-COMMODITY-LINE SALES-UNITED STATES,
BY KIND OF BUSINESS-Continued


\footnotetext{

}

Table 6A-MERCHANT WHOLESALERS: 1954-COMMODITY-LINE SALES-UNITED STATES, BY KIND OF BUSINESS-Contınued


\footnotetext{
Dithheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xix Not applicable. \(z\) Less thar \(\$ 500\). ... Fiepresents zerc.
}

Table 6A-MERCHANT WHOLESALERS. 1954-COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS-Continued


\footnotetext{

}

Table GA－MERCHANT WHOLESALERS 1954－COMMODITY－LINESALES－UNITED STATES， BY＇KIND OF BUSINESS－Contmued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multirow{3}{*}{kind of business und commodity line} & \multicolumn{2}{|l|}{Sales of specitiled commodity lint} & \multicolumn{2}{|l|}{Establishouents repurting ，mundity line} & \multirow{3}{*}{\[
\begin{array}{c||}
\text { Col. } 1 \\
\text { ss } \\
\text { per- } \\
\text { cent } \\
\text { of } \\
\text { Col. } 4
\end{array}
\]} & \multirow[b]{3}{*}{} & \multirow{3}{*}{Kint of busimess and commodity lime} & \multicolumn{2}{|l|}{Erales of specillied comandity lino} & \multicolumn{2}{|l|}{Establishments reporting commodity line} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { col.l } \\
& \text { ses } \\
& \text { per- } \\
& \text { cent } \\
& \text { or } \\
& \text { col. }
\end{aligned}
\]} \\
\hline & & ADOurit & \[
\begin{aligned}
& \text { fer- } \\
& \text { cent } \\
& \text { dis- } \\
& \text { tri- } \\
& \text { bu- }
\end{aligned}
\] & Nunt \({ }^{\text {ar }}\) & \[
\left|\begin{array}{c}
\text { Tutal } \\
\text { sales, all } \\
\text { innondity } \\
\text { lines }
\end{array}\right|
\] & & & & ammunt & Fer－ cent dis－ tri－ tiun \({ }^{2}\) & Nunber & ```
    Total
sales, all
commodity
    lines
``` & \\
\hline & & \[
\begin{gathered}
\left(⿻ ⿰ 丿 乛 ⿱ 丨 口 刂^{(1)}\right. \\
(1)
\end{gathered}
\] & & （3） & \[
\begin{gathered}
41, \times(0) \\
(a)
\end{gathered}
\] & & & & \[
\left(\begin{array}{c}
(1), 100) \\
(1)
\end{array}\right.
\] & （6） & （3） & \[
\begin{gathered}
\langle(1,00+1) \\
(6)
\end{gathered}
\] & （5） \\
\hline & \multirow[t]{4}{*}{\begin{tabular}{l}
EIECTRONIC PARTS，DQUIPNENT DISTRIBUTORS－CON． \\
Air－conditioning equipment－con． Other air－canditioning equipment．．． Not reported in detail．．．．．．．．．．．．．．．
\end{tabular}} & \multirow[b]{4}{*}{\(\begin{array}{r}40 \\ 683 \\ \hline\end{array}\)} & \multirow[t]{4}{*}{} & \multirow[t]{4}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{4}{*}{} & \multirow[t]{4}{*}{\begin{tabular}{l}
MARLWARE WHOLESALERS－CON． \\
Farm，dalry machinery－Con． Irrigation equipment．．．．．．．．．．．．．．．．．． \\
Mscellaneous farm machinery， equiparent．．．．．．．．．．．．．． \\
Not reported in detail．．．．．．．．．．．．．．．
\end{tabular}} & & & & & \\
\hline & & & & & & & & & 734 & & 23 & 57，484 & 1.3 \\
\hline & & & & & ， & \multirow[t]{2}{*}{3.8
10.0} & & & & & & & \\
\hline & & & & & 4， 805 & & & & 4，524 & & 20 & 178,941
54,145 & 2.4
3.1 \\
\hline 580 & \multirow[t]{4}{*}{Aircrait，parts and accessories．．．．．．．． Commercial refrigeration equipment．．．． Farts，supplies，accessories for air conditioning，refrigeration equipment Comonities，n．e．} & \multirow[b]{2}{*}{468} & 0.2 & \multirow[b]{2}{*}{9} & 1，534 & \multirow[t]{2}{*}{24.3
7.3} & \multirow[b]{2}{*}{30} & & & & & & \\
\hline 590 & & & 0.1 & & 6，390 & & & General purpose industrial machinery， equipment． & & & & & \\
\hline & & 477 & 0.1 & & & & 54.0 & equipment． Metalworking machinery，equipment & 8，168 & 0.4 & 72 & 103，706 & 5.0 \\
\hline \multirow[b]{2}{*}{975} & & 11，20．4 & 1.4 & & （NA） & （NA） & & （except welding）．．．．．．．．．．．．．．．．． & 3，046 & 0.2 & 68 & 138，563 & 2.2 \\
\hline & Conmodities，n．e．c．．．．．．．．．．．．．．．．．．．．．．．．．． Labor，service and rental receipts．．．． & \multirow[t]{5}{*}{2，589} & \multirow[t]{5}{*}{0.4} & \multirow[t]{5}{*}{\[
147
\]} & 53，206 & \multirow[t]{5}{*}{4.9} & 1560 & Special industry machinery，equipment． & 2，730 & 0.1 & 39 & 57，139 & 4.8 \\
\hline & HARDMARE & & & & & & \multirow[t]{4}{*}{570} & \multirow[t]{2}{*}{Industrial equipment，supplies．．．．．．．
Abrasives，abrasive materials．．．．} & 50，333 & 2.7 & 298 & 646，998 & 7.8 \\
\hline & garmare & & & & & & & & 8，507 & & 181 & 455，856 & 1.9 \\
\hline & All establishments（number）．．2，137 & & & & & & & Industrial diamonds，natural，crude & 26 & & 10 & 7，991 & 0.3 \\
\hline & Total sales（ \(\$ 1,000\) ）．．．．．\({ }^{\text {a }}\) ，067，923
Soles reported by cormodity & & & & & & & Industrial leather，belting， packing． & 750 & & 65 & 228，296 & 0.3 \\
\hline & \begin{tabular}{l}
Sales reported by commodity \\
line，total．
\end{tabular} & \multirow[t]{2}{*}{1，868，815} & \multirow[t]{2}{*}{100.0} & \multirow[t]{2}{*}{1，768} & xxx & \multirow[t]{2}{*}{xxx} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\begin{tabular}{l}
Mechanical rubher goods．．．．．．．．．．．．． \\
Rope，cordage，twine．
\end{tabular}} & & & 95 & 283，743 & \multirow[t]{2}{*}{1.0
0.9} \\
\hline & & & & & & & & & 3，558 & & 197 & 402，472 & \\
\hline 151 & Points，varnishes． & 42，561 & 2.3 & 446 & 977，040 & 4.4 & & Valves and eittings（except & & & & & \multirow[b]{2}{*}{2.9} \\
\hline 300 & Furniture and firtures． & \multirow[t]{2}{*}{\begin{tabular}{|}
20,346 \\
13,162
\end{tabular}} & 1.1 & \multirow[t]{2}{*}{92
168} & 464，277 & \multirow[t]{2}{*}{4.4
2.2} & & \multirow[t]{3}{*}{plumbing）． Other industrial equipment， supplies． Not reported in detail} & 5，720 & & 75 & 200，330 & \\
\hline \multirow[t]{2}{*}{30
30} & \multirow[t]{2}{*}{China，glassware，crockery．．．．．．．．．．．．．．． Kitchen utensils，miscellaneous homemares．} & & 0.7 & & 588，655 & & \multirow[t]{2}{*}{} & & 20，195 & & （NA） & （NA） & （NA） \\
\hline & & 13，162 & \multirow[t]{2}{*}{4.7
1.5} & 168
379 & \multirow[t]{2}{*}{\[
\begin{array}{r}
1,046,176 \\
588,907
\end{array}
\]} & \multirow[t]{2}{*}{8.4} & & & 8，844 & & 35 & 60，542 & 14.6 \\
\hline 310 & Floor coverings & 28，475 & & 79 & & & 720 & Iron and steel products（flat）．．．．．．．． & 13，843 & 0.7 & 212 & 486，900 & 2.8 \\
\hline 360 & \multirow[t]{6}{*}{Automotive parts，supplies，etc．．．．．．． Automotive parts and accessories．．． T1res and tubes．．．．．．．．．．．．．．．．．．．．．．．．．． Automotive tools and shop equipment Other automotive supplies． Not reported in detail．．．．．．．．．．．．．．．} & 25，954 & \multirow[t]{6}{*}{1.4} & 181 & 657，252 & 3.9 & \multirow[b]{2}{*}{730} & Iron and stel mire，wire products．．．． & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{55，266 3.0}} & \multirow[t]{2}{*}{492} & \multirow[t]{2}{*}{858，515} & \multirow[t]{2}{*}{6.4} \\
\hline & & 8，466 & & 74 & 282，016 & 3.0 & & Iron and steel wire，wire products．．．． & & & & & \\
\hline & & 3，397 & & 70 & 399，750 & 0.8 & & Platn wire．．．．．．．．． & 2，639 & & 199 & 542,739
580,168 & 0.5 \\
\hline \multirow[t]{2}{*}{} & & 2，995 & & 61 & 172，994 & 1.7 & & Galvanized and other coated wire．．． & 2,727
22,984 & & \begin{tabular}{l}
225 \\
385 \\
\hline 22
\end{tabular} & 580,168
782,337 & 0.5
2.9 \\
\hline & & 3，313
7,784 & & 65
37 & 231,771
113,516 & 1.4 & & Nails and staples．．．．．．．．． & 22,984
3,726 & & 385
227 & 636，632 & 2.9 \\
\hline & & ， & & & & & & Woven and welded wire fence， & & & & & \\
\hline \multirow[t]{6}{*}{40} & \multirow[t]{6}{*}{\begin{tabular}{l}
Electrical wiring supplies，con－ struction materials．．．．．．．．．．．．．．．．．．．．．．． Interior wiring，construction materials．． \\
Outside construction \\
Lighting fixtures． \(\qquad\) \\
Electric lamps． \\
Not reported in detall．
\end{tabular}} & & \multirow[b]{6}{*}{\({ }^{2.6}\)} & \multirow[t]{2}{*}{389} & \multirow[t]{2}{*}{889，666} & \multirow[t]{2}{*}{5.4} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\begin{tabular}{l}
fence posts． \\
Wire rope and strand．
\end{tabular}} & \multirow[t]{2}{*}{} & & \multirow[t]{2}{*}{169} & \multirow[t]{2}{*}{704,416
473,672} & \multirow[t]{2}{*}{1.3
0.6
0.3} \\
\hline & & 48，090 & & & & & & & & & & & \\
\hline & & 16，498 & & 246 & 570，794 & \multirow[t]{2}{*}{2.9
1.3} & \multirow[t]{2}{*}{． 9} & & 2,154
1，162
2,976 & & 88 & & \multirow[t]{3}{*}{7.1} \\
\hline & & 3，909 & & 103 & 307，536 & & & Reinforcement mesh．．．．．．．．．．．．．．
Not reported in detall．．．．．．．．． & \multirow[t]{2}{*}{6，932} & & 71 & \multirow[t]{2}{*}{－97，129} & \\
\hline & & 4，255 & & 123 & 407，347 & 1.1 & & & & & & & \\
\hline & & \[
\begin{array}{r}
6,864 \\
16,364
\end{array}
\] & & 238
89 & \[
\begin{aligned}
& 602,907 \\
& 235,704
\end{aligned}
\] & \[
\begin{aligned}
& 1.1 \\
& 6.9
\end{aligned}
\] & 740 & Iron and steel finished products except flat，wire，ttc．．．．．．．．．．．．．．．．．． & 15，324 & 0.8 & 228 & 270，015 & 5.7 \\
\hline 402 & Teneration，trensmission，spparstus & & & & & & & Iron and ateel pipe，tube & 16，170 & 0.9 & 217 & 540，585 & 3.0 \\
\hline & snd equiprent．．． & 2，230 & 0.1 & 21 & 79，780 & 2.8 & 780 & Nonferrous metals，shapes，forms，etc． & 3，106 & 0.2 & 94 & 189，670 & 1.6 \\
\hline & & & & & & & & Toys，games，athletic goods．．．．．．．．．． & 119，112 & 6.4 & & 1，100，923 & \multirow[t]{2}{*}{10.8} \\
\hline \multirow[t]{8}{*}{410} & \multirow[t]{8}{*}{\begin{tabular}{l}
Electrical appliances，radio and television sets． \\
Radio sets．．．．．．．．．． \\
Television sets． \\
Electric kitchen equipment． \\
Electric home laundry equipment． \\
Electrical housewares． \\
Otber electrical appliances．．．．．．．．． \\
Not reported in detall．．．．．．．．．．．．．．．．
\end{tabular}} & & \multirow[b]{2}{*}{6.1} & \multirow[b]{2}{*}{356} & \multirow[b]{2}{*}{2，044，061} & \multirow[b]{2}{*}{10.9} & \multirow[t]{3}{*}{921} & \multirow[t]{2}{*}{Lumber（rough，dressed，finished）．．．．． Bullding materials（except lumber）．．．} & \multirow[t]{2}{*}{\[
\begin{array}{r}
5,219 \\
14,979
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 0.3 \\
& 0.8
\end{aligned}
\]} & \multirow[t]{2}{*}{\(\begin{array}{r}22 \\ 146 \\ \hline\end{array}\)} & \multirow[t]{2}{*}{126,473
328,947} & \\
\hline & & 124，060 & & & & & & & & & & & \\
\hline & & 2，732 & & 103 & 408，888 & 0.7
5 & & Conmodities，n．e．c．．．．．．．．．．．．．．．．．．． & 09.697 & 3.7 & （NA） & （NA） & （NA） \\
\hline & & 20，965 & & 85 & 353，313 & 5.9
3.8 & \multirow[t]{5}{*}{975} & \multirow[t]{2}{*}{Labor，service and rental receipts．．．．} & 2，357 & 0.1 & 76 & 159，285 & 1.5 \\
\hline & & 19，305 & & 148 & 508，702 & 3.8
2.4
3 & & & & & & & \\
\hline & & 10，423 & & 104 & 441，073 & 3.4 & & Plumbing，heating equipment， & & & & & \\
\hline & & 22，055 & & 132 & 436，691 & 2.8 & & SUPPLIES DISTRIBUTORS & & & & & \\
\hline & & 22，429 & & 68 & 209，522 & 10.7 & & All establishments（number）．．．4，046 & & & & & \\
\hline \multirow[t]{2}{*}{43} & \multirow[t]{2}{*}{Electronic tubes，parts，and acces－ sories． \(\qquad\)} & & \multirow[b]{2}{*}{0.2} & \multirow[b]{2}{*}{41} & & \multirow[b]{2}{*}{1.7} & & Sales reported by commodity & & & & & \\
\hline & & 3，995 & & & 240，473 & & & line，total．．．．．．．．．．．．．．．． & 2，152，310 & 100.0 & 3，572 & xxx & xxx \\
\hline 450 & Hardware．．． & 969，428 & 51.9 & 1，768 & 1，868，815 & 51.9 & 151 & Painte，varrishes．．．．．．．．．．．．． & 3，253 & 0.1 & 111 & 100，693 & 3.1 \\
\hline & Builders＇hardwar & 164，029 & & 707 & 1，218，728 & 13.5 & 302 & Kitchen utersils，miscellaneous & & & & & \\
\hline & Heavy hardmare．．．．．．．．．．．．．．．．．．．．． & 88，286 & & 421 & 827，136 & 20.7 & & homewares．．．． & 2，380 & 0.1 & 公 & 35,025
53 & 3.9 \\
\hline & Shelf，light bardware & 123，346 & & 575
373 & 898，112 & 23.7 & 310 & Floor coverings．．．．．．．．．．．．．．．．．．．．．．． & 2，503 & 0.1 & 41 & 53，158 & 4.7 \\
\hline & Wire screening．．．． & 14，333 & & 373 & 744，277 & 1.9 & 400 & Electrical wiring supplies，construc－ & & & & & \\
\hline & All other hardware． & 207，857 & & 715
595 & 998，887 & 20.8 & & tion materials．．．．．．．．．．．．．．．．．．．．．． & 39，165 & 1.8 & 243 & 271，652 & 24，4 \\
\hline & Not reported in deta & 371，57 & & 595 & 550，801 & 67.5 & 401 & Generation，transmission，other ap－ paratus and equipment．．．．．．．．．．．．．．．．．．． & 3，979 & 0.2 & 28 & 29，652 & 13.4 \\
\hline 460 & Plumbing，heating equipment，supplies． & 87，890 & 4.7 & 442 & 1，036，383 & 8.5 & & & & & & & \\
\hline & Furnaces（warm air）．．．．．．．．．．．．．．． & 3，975 & & 65 & 222.41 & 1.8 & 410 & Electrical appliances，radio and & & & & & \\
\hline & Heating，cooking stoves（except electric） & 7，968 & & 253 & 467，871 & 1.7 & & television sets \(\ldots\) ．．．．．．．．．．．．．．．．．．．．．
Radio sets．．．．．．．．．．．．．．．． & 29，604 & 1.4 & \(\begin{array}{r}402 \\ 18 \\ \hline\end{array}\) & 384,589
34,251 & 7.7
2.2 \\
\hline & other gas appilances，speciaities．． & 1，661 & & 66 & 247，865 & 0.7 & & Television sets．．．．．．．．． & 3，420 & & 35 & 48，732 & 7.0 \\
\hline & Fans，blowers．．．．．．．．．．．．．．．．．．．．．． & 1，273 & & 80 & 204，663 & 0.6 & & Electric kitchen equipment．．．．．．．．． & 23，287 & & 304 & 287,131 & 4.6 \\
\hline & Plumbing rixtures，equipment．．．．．．．． & 22，041 & & 163 & 556，050 & 4.0 & & Electric home laundry equipment．．．． & 2，013 & & 85 & 104，407 & 3.9 \\
\hline & Plumbing pipe，fittipes，and valves & 18，349 & & 242 & 551，522 & 3.3 & & Electrical housewares．．．．．．．．．．．．． & 847 & & 54 & ＋9，510 & 2.2 \\
\hline & Other plumbing，heating equipment， arppl & & & （NA） & （NA） & （NA） & & Other electricsl appliances．．．．．．．．． & 639
8,690 & & \begin{tabular}{l}
33 \\
56 \\
\hline
\end{tabular} & 22,918
69,342 & 2.8
12.5 \\
\hline & Not reported in detail．．．．．．．．．．．．．． & 29，362 & & 126 & 254，096 & 12.6 & & Not reperted & & & & & \\
\hline & & & & & & & 450 & Hardware．．．．．．．．．．． & 25，052 & 1.2 & 235 & 211.678 & 11.8 \\
\hline 470 & Air－conditioning equipment．．．．．．．．．．． & 6，547 & 0.4 & 106 & 406，498 & 1.6 & & Enilders＇hardware & 3，526 & & 77 & 80，945 & 4.4 \\
\hline & Room alr conditloners，under 2 hp. ． & 2，850 & & 49 & 281，538 & 1.0 & & Heavy hardmare & 2，805 & & 56 & 65，385 & 4.3 \\
\hline & Self－contained air－conditioners， & & & & & & & Shelf，light hard & 2，505 & & 77 & 75，640 & 3.3 \\
\hline & 2 hp and over．．．．．．．．．．．．．．．．．．． & 1，022 & & 15 & 87，733 & 1.2 & & Wire screening． & 428 & & 43 & 47，528 & 0.9 \\
\hline & Other air－conditioning equipment．．． & 1，472 & & 16 & 86，574 & 1.7 & & All other hardware & 4，786 & & 112 & 122，645 & 3.9 \\
\hline & Not reported in detall． & 1，203 & & 18 & 61，245 & 2.0 & & Not reported 10 deta & 12，002 & & 72 & 61，366 & 17．4 \\
\hline 501 & Carden machinery and equipment． & 27，109 & 1.5 & 289 & 771，371 & 3.5 & 460 & Plumbing，heating equipment，suppliea． & 1，785，803 & 83.0 & 3，572 & 2，152，310 & 83.0 \\
\hline & & & & & & & & Botlers，radiators，convectors． & 144，128 & & 1，465 & 1，002，978 & 14.4 \\
\hline 510 & Forr，dairy machinery．．．．．．．．．．．．．．．． & 11，622 & 0.6 & 128 & 329，567 & 3.5 & & Furnaces（marm air）．．．．．．．．．．．．．．．． & 210，862 & & 1，266 & 827， 007 & 23.4 \\
\hline & Tractors and equipment（farm）．．．．．． & －642 & & 15 & 91，477 & 0.7 & & Oil burners ．．．．．．．．．．．．．．．．．．．．．．． & 29，677 & & 1，042 & 685，521 & 4.3 \\
\hline & Harvesting machinery and equipment．
Land preparation，planting，culti－ & 646 & & 13 & 72，767 & 0.9 & & Heating，cooking atoves，（except electric）． & & & 355 & 292，929 & \\
\hline & Land preparation，planting，culti－ vating machinery and parts．．．．．．．．． & 3，039 & & 56 & 168，726 & 1.8 & & Other gas appliances，spectalties．． & 52，068 & & 773 & 541，781 & 9. \\
\hline & Dairy farm equipment．．．．．．．．．．．． & 382 & & 18 & 45，961 & 0.8 & & Fans，blowers．． & 13，959 & & 616 & 499，413 & \(<.8\) \\
\hline
\end{tabular}

D Withheld to avold disclosure．NA Not available．n．e．c．Not elsewhere classified．vax Not applicable．Z Lesa than \(\$ 500\) ．

Table 6A-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS-Continued


\footnotetext{

}

Table GA -MERCHANT WHOLESALERS 1954-COMMODITY'LINE SALES—UNITED STATES,
BY KIND OF BUSINESS-Contanued


\footnotetext{
Dithere to avold disclosure. Na Not available. n.e.c. Not elsewhere alassified. ror Not applicable. 2 Less than \(\$ 500\). .. Represents zero.
}

\section*{BY KIND OF BUSINESS - Continued}


\footnotetext{

}

Table GA-MERCHANT WHOLESALERS: 1954-COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS-Continued


\footnotetext{
0 witheld to avold disclosure. Wh Not available. n.e.c. Not elsewhere classified. xxx Not applicable. \(Z\) Less than \(\$ 500\). ... Represents zero.
}

Table oA—MERCHANT WHOLESALERS，リリウ\＆－COMMODITY－LINE SALES—UNITED STATES，
BY KIND OF BUSINESS－Contınued


\footnotetext{

}

Table 6A —MERCHANT WHOLESALERS. 19ラ4—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS - Contmued


\footnotetext{
D Witheld so avold disclosure. Na Not available, n.e.c. Not elsewnere classified. Nxa Nut appliosble. 2 Less tran \(\$ 500\). ... Represents zero.
}

Table (GA-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS-Continued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multirow[b]{2}{*}{} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { Salus of } \\
\text { cpe:iflied } \\
\text { catrondity line }
\end{gathered}
\]} & \multicolumn{2}{|l|}{} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Kind of business and commodity line} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { Sales of } \\
& \text { upecified } \\
& \text { mpodity line }
\end{aligned}
\]} & \multicolumn{2}{|l|}{Establishments reporting commodity line} & \multirow[b]{2}{*}{\[
\begin{gathered}
\mathrm{col.1} \\
\text { as } \\
\text { per- } \\
\text { cent } \\
o \mathrm{of} \\
\mathrm{co1.4}
\end{gathered}
\]} \\
\hline  & &  &  & Hitier &  & & & &  & \[
\begin{aligned}
& \text { Per- } \\
& \text { cent } \\
& \text { dis- } \\
& \text { tri- } \\
& \text { bu- } \\
& \text { ticrit } \\
& \text { (2) } \\
& \hline
\end{aligned}
\] & Nurber
(3) & \[
\begin{gathered}
\text { Total } \\
\text { sales, al2 } \\
\text { comodity } \\
\text { lines } \\
\left(\begin{array}{c}
\text { in } \\
(\omega)
\end{array}\right. \\
\hline
\end{gathered}
\] & \\
\hline & \begin{tabular}{l}
TRAC....P RTATITH. ELUIPMEMT \\

\end{tabular} & & & & & & & troni, STEEL AND PROLUCTS distributors - Con. & & & & & \\
\hline 572 & Marine propulian machinery, equip-
ment, partr............................. & 77,515 & 2 & 2406 & 108,344 & 7.5 & & \begin{tabular}{l}
Iron and steel products (slat)--Con. \\
Strip (hat, cold-rolled). \\
Sheets (cold-rolled)..................
\end{tabular} & -64, 418 & & \[
\begin{aligned}
& 328 \\
& 418 \\
& 4
\end{aligned}
\] & \[
\begin{aligned}
& 610,382 \\
& 736,033 \\
& 736,444
\end{aligned}
\] & 7.6
9.4
7.2 \\
\hline 589 & Aircraft, parts and acoseburien........ & 132,571
17,727 & 41.2 & 374
56 & 150,118
45,137 & 88.3
70.8 & & Sheets (hot-rolled) ................
Slack plate.................. & \begin{tabular}{|l|}
53,151 \\
11,480
\end{tabular} & & 452
72 & 736,436
118,556 & 7.2
9.7 \\
\hline & Aircraft parts, supplies, ete......
Nott repurted it detail........ & 53,585
01,259 & & 2250 & \begin{tabular}{l}
74,363 \\
\hline 5,394
\end{tabular} & 67.1
6.3 .7 & & Sheets (galvanized, otherwise coated). & 60,110
33,103 & & 370
112 & 702,589
213,035 & 8.6
15.5 \\
\hline & & & & & & & & Tin plate, terneplate.............
Fabricated and structural plate & 33,103 & & \[
122
\] & 213,035 & 15.5 \\
\hline & (except a \& गmot ive)...................... & 18,120 & 5.6 & rt & 24.225 & 74.8 & &  & 29,701 & & 107 & 238,846 & 12.4 \\
\hline 631 & Ther service business equipment, & 62 & 0.2 & 5 & 1,4,41 & 43.2 & &  & 6, 270 & & (NA) & (NA) & (NA) \\
\hline -1/ & Iron and Gtexd produrta (onm:- & 38 & & & 7,310 & 8.7 & & Not reported in detal & 110,070 & & 302 & 203,389 & \\
\hline 731 &  & 1,013 & 0.3 & 25 & 15,405 & 0.7 & 7301 & Iron and steel wire, wire products.... & 92, 115 & . 8 & 568 & 694,616 & 13.3 \\
\hline 4 & Iren and steel firiched fratuta ex- & & & 10 & & 8.7 & & Plain wire.......................
Galvanized and other coated wire... & 8,038
4,001 & & 130
103 & 212,512
102,057 & 3.8
2.5 \\
\hline & cept fra*, \#1re, ptic.................. & 382 & - 2 & 0 & 8,623 & 5.8 & & Nafls and staples................. & 18,245 & & 149 & 287,906 & 9.7 \\
\hline 812 & Eenond-hard merchindise............... & 2,350 & 0.7 & 15 & 20,193 & 23.1 & & Barb and twisted wire.............. & 3,352 & & 67 & 107,639 & 3.2 \\
\hline 900 &  & & 4.3 & ( 10 & & \({ }_{\text {(1.0) }}\) & & Woven and welded wire fence, fence posts. & 10,434 & & 97 & 118,176 & 8.8 \\
\hline & rommaties, neern................... & 23,791 & 4.3 & (14) 85 & 4ts, U4is. & 10.1 & & posts................. & 17,091 & & 117 & 125,593 & 13.6 \\
\hline 975 & Wator, service and rente- r & & & & & & & Bale ties........ & 1,029 & & 48 & 65,416 & 2.5 \\
\hline & & & & & & & & Reinforcement & 8,007 & & 163 & 370,759 & 2.3 \\
\hline & iron, steel. And profucts dighributors & & & & & & & Not reported in deta & 20,668 & & 165 & 203,903 & 19.9 \\
\hline & A11 establishrents (number) . . \(2,2,593\) & & & & & & 740 & & & & & & \\
\hline & Total sales ( \(\$ 1,000\) ) ....... \(\$ 2,174,275\) Sales reported by comnodity & & & & & & 740 & Iron and steel imished products ex- & 415,442 & 21.8 & 920 & 1,038,141 & 40.0 \\
\hline & line, total.................... & 2,909,538 & 100.0 & 2,352 & xxx & xxx & & Rails, tie plates, rail Joints, & 9,707 & & 66 & 142,919 & 6.8 \\
\hline 450 & Hardware . . . . . . . . . . . . . . . . . . . . . & 14,171 & 0.7 & 135
125 & 181,034 & 7.8
74.7 & & Bars (except reinforcement bars), & & & & & 22. \\
\hline 400 & Flumbing, heating equipment, supplies. & 18,010 & 0.9 & 125 & 122,916 & 14.7 & & bar-size shapes, hot-rolled....... Bars, bar-size shapes, cold fin- & 85,467 & & 415 & 70.4
+565
+5625 & 12.1
8.9 \\
\hline 510 & Farm, dairy machinery................. & 2,49 & 0.1 & 30 & 19,68 & 12.4 & & ished......................... & 58,235
63,713 & & 311
281
1 & 656,818
530,414 & 8.9
12.0 \\
\hline & Land preparation, planting, cultivating machinery and parta......... & 171 & & 4 & 3,796 & 4.5 & & Tool steel bars. & 63,713
14,299 & & \begin{tabular}{l}
281 \\
154 \\
\hline
\end{tabular} & 238,872 & 12.0
6.0 \\
\hline & Irrigation equipment............... & 346 & & 11 & 6,736 & 5.1 & & Structural shapes (except bar-size & & & & & \\
\hline & 0 ther farm, dairy machi & 1,502 & & (NA) & (NA) & (NA) & & shapes)......................... & 97,092 & & 378
31 & 651,124
55,532 & 14.9
7.6 \\
\hline & Wot reported in detail.. & 4301 & & 8 & 4,262 & 10.1 & & Piling, bearing piles................ & 4,220 & & 36 & 36,638 & . 0 \\
\hline 530 & General purpose industrial machinery, & & & & & & & Other iron and steel finished & & & & & \\
\hline & & 5,790
621 & 0.3 & 100
36 & 95,889
21,275 & 5.3
2.9 & & products except flat, wire, etc... Not reported in detail.............. & \[
\begin{array}{r}
9,315 \\
67,150
\end{array}
\] & & \(\begin{array}{r}(\mathrm{NA}) \\ 251 \\ \hline\end{array}\) & (NA)
125,099 & \({ }^{\text {(NA }}\) \\
\hline & Crushing, puiverizing, screening & & & & & & 750 & & & & & & \\
\hline & machinery and equipment........... & 15 & & 6 & 4,04i & 0.4 & & Iron and steel pipe & 184,110 & 9.6 & 520 & 813,851 & \\
\hline & Coriveyors, conveying equipmeint & 480 & & \({ }^{18}\) & 14,708 & 3.3 & & & & & & & \\
\hline & Cranes, derricks, hoists, winches.: & 275 & & 19 & 12,487 & & 751 & Other carbon steel product & 4, & 2.4 & 173 & 413,769 & \\
\hline &  & 84 & & 7 & 4,398 & . 9 & 760 & Alloy steel. & 121,891 & 0.4 & 349 & & \\
\hline & Mechanical power transmission & & & & & & & Bars, hot-rolled. & 21,169 & & 170 & 450,116 & 4. \\
\hline & equipment (nonelectric).......... & 416 & & 20 & 23,586 & 3.1 & & Bars, cold-rinis & 14, 110 & & 146 & 395,239 & \\
\hline & Other general parpose industrial & & & & & ( NA ) & & Tool steel bars & 10,012
20,282 & & 103
40 & \begin{tabular}{|c}
268,326 \\
99,899
\end{tabular} & 26. \\
\hline & machinery, equipment............. & 2,362 & & \(4{ }^{2}\) & 59,008 & 4.0 & & Pipe and tubes. & 20,282
3,529 & & 50 & 199,281 & 26.3
1.8 \\
\hline & & & & & & & & Other alloy stee & 8,065 & & 88 & 310,89\% & 2.6 \\
\hline 550 & Welding machinery fquipment, supplies & & & & & & & Not reported in detail & 32,724 & & 65 & 55,125 & \\
\hline & (includitue gises). & 2,675 & 0.1 & 87 & 166,520 & 1.6 & 770 & Stainless stee & & 7.9 & 301 & & \\
\hline 5 to & ecial industry machinery, equipment. & 13,26 & 0.7 & 75 & 67,00 & 19.9, & 770 & Strip..... & 8,356 & 7. & 361
66 & 200,4800 & . \\
\hline & & & & & & & & Sheets & 59, 4 4, & & 162 & 503,564 & 11. \\
\hline & equipment......................... & 11,483 & & 45 & 41,948 & 27.4 & & Bars and bar-size shap & 20,748 & & 138 & 443,359 & 6. \\
\hline & Other apecial indutry manhinery, & & & & & & & Other stainless steel. & 38,962 & & 120 & 414.870 & \\
\hline & equipnert. mo...................... & \[
\begin{array}{r}
722 \\
1,056
\end{array}
\] & & (NA) 15 & (NA \()\)
20,726 & \(\stackrel{\text { (Na) }}{5.1}\) & & Not reported in detafl & 17,380 & & 47 & 35,420 & 49.1 \\
\hline & & & & & & & 780 & Nonferrous metals, shapes, forms, & 103,333 & 3. & 321 & 616,84? & 10. \\
\hline 570 & Industrial equipment, supplice..... & 27,400 & 1.4 & 212 & 274,650 & 10.0 & & Copper. & 5,008 & & 114 & 195,565 & 2.9 \\
\hline & Abrasives, atrasive materials...... & 2,12t. & & 53 & 117,925 & 1.8 & &  & 27,448 & & 129 & 30,4,410 &  \\
\hline & Industrial
ing a
leather, belting, park- & & & & & 0.4 & & Tin and tin base................. & 1,321 & & 18
20 & 53, 32,049 & 2.4
3.1 \\
\hline & Mechantcal rubker koode................ & & & \({ }_{58}^{13}\) & 97,126 & 3.0 & & 0ther nonferrous met & 14,242 & & 88 & 283,968 & 4.3 \\
\hline & Rope, cordage, twine................. & 1,723 & & 53 & 55,17.5 & 3.5 & & Not reported in detai & 17,709 & & 105 & 67,633 & 23. \\
\hline & Valves and cititines (except plunb- & & & & & & & & & & & & \\
\hline &  & 7, 81 & & \({ }^{105}\) & 103,178
4,452 & \(\bigcirc\) & 781 & Buiding me talwork not elsewhere
classifted..................... & & & 83 & & \\
\hline & Indastrial storipe batteries.......
Cituer industrial
equipmerit & 20 & & & & & 88 & Prepared iron and steel scrap.......... & 17, & 1.4 & 155 & 107,760
215,228 & \\
\hline & gupfikes................. & 7,397 & & (nA) & (NA) & ( HA\()\) & pue & Mnprepared iron and steel scrap......... & \(\therefore\), 11 & 0.1 & 102 & 111,977 & 2.2 \\
\hline & Not raported in detail....... & 2,819 & & 22 & 21,937 & 12. & 812 & Second-hand merchandise............... & \(\because 59\) & 0.3 & 76 & 25,002 & 21. \\
\hline & & & & & & & & Petrolpum and products................ & 2,220 & 0.1 & 28 & 18,501 & 12.0 \\
\hline 76.4 & Metallic res, tomentr & -4,137 & 11.2 & & 21, 4, 3 & 18.4 & & Conmodities, n.e.c................... & 10. & 5.6 & (NA) & (NA) & (NA) \\
\hline & & & & & & & & Labor, service and rental receipts.... & 18, 7735 & 1.0 & 268 & 402, 374 & 4.7 \\
\hline 714 & Iren and steel produr he (semi-fin- & & & & & & & & & & & & \\
\hline & shed/................................ & 80,2,2 & 4.2 & 3, & 38R, 3.414 & 1.9 & & honferroue metalei diuttbitiofis & & & & & \\
\hline & Wire ratat.........................
Rouph suctite, & 1,842 & & 20) & -9,1•7 & \% 2.0 & & Ald establishmenta (numtur) .....isue? & & & & & \\
\hline &  & 1,904] & & \(2{ }^{2}\) &  & \(4 \cdot 1\) & & Total biles ( \(\$ 1,000\) )..... \({ }^{\text {d }}\), , 188, 309 & & & & & \\
\hline & Pig irion, fermallay.............. & \(\cdots, 204\) & & 12 & 25,159 & \({ }^{14.3}\) & & Sales
line, teported by commality & & & & & \\
\hline & \begin{tabular}{l}
ther iron and ateri] products. \\
4.ami-rintaled).......................
\end{tabular} & & & (fa) & & (NA) & & 1 n , \({ }^{\text {a }}\), total. &  & & & xxx & \\
\hline & Wht reportad in Uftai3.............. & +4,4,80 & & & 134, 127 & 4 7 \% \({ }^{3}\) & 450 & Hartwhre............................... & , 178 & 0.2 & 20 & 73,693 & \\
\hline &  & 4 499, 4.4 & [s.t & "6 & & & \%0.0 & Plumbine, heatine cquipnemt, supp & , 0 hi, 2 & 4.3 & 19 & 10,575 & \\
\hline & & 29,342? & & 14.4 & 1,91, & | 20.31 & & Plumbling :ixturen, equipnient....... & 92, & & \(\bigcirc\) & [,024, & 123 \\
\hline
\end{tabular}

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Tathe ๑A - MERCHANT WHOLESALERS 1ソร\&-COMMODITY LINESALES-UNITEDSTATES,
BY KIND OF BUSINESS - Contmued



\section*{Tahle oA-MERCHANT WHOLESALERS 1yst-COMMODITY'LINE SALES-UNITED STATES,}

BY KIND OF BUSINESS - Continued


\footnotetext{

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T, Able GA-MERCHANT WHOLESALERS I9S\&-COMMODITY LINESALES-UNITED STATES,
BY KIND OF BUSINESS-Continued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multirow{3}{*}{Kilat of busimess and commodyty linte} & \multicolumn{2}{|l|}{Sales of spectried cormodity linte} & \multicolumn{2}{|l|}{b-1.4 LIGhmente: prtima - Sollatity lín} & \multirow[b]{2}{*}{} & \multirow[b]{3}{*}{} & \multirow{3}{*}{} & \multicolumn{2}{|l|}{Sales of "upecified - manadily líme} & \multicolumn{2}{|l|}{Establailment: refurling Commaility lifnt} & \multirow[b]{2}{*}{\[
\begin{gathered}
\because 1.1 \\
\text { as } \\
\text { yer- } \\
\text { cent } \\
\text { of } \\
\text { cot, }
\end{gathered}
\]} \\
\hline & & Anount &  & Numbe: &  & & & & Amount &  & Nimber & \begin{tabular}{l}
Total \\
sales, all cormpudity ines
\end{tabular} & \\
\hline & & \[
(\$ 1,(x+7)
\]
(1) & (2) & (1) &  & & & & \[
\begin{gathered}
(1+, 100) \\
(1)
\end{gathered}
\] & & (1) & \[
\begin{gathered}
\$ 1,7(x) 1 \\
(5)
\end{gathered}
\] & (5) \\
\hline & \begin{tabular}{l}
MLSELLANEOUS PRUDUCTS MERCHANT \\
n HOLESALERS--COM.
\end{tabular} & & & & & & & \begin{tabular}{l}
MISEELLANEOUS FRORUC LS MERCHAAT \\
WHOLESARERS-AM,
\end{tabular} & & & & & \\
\hline 841 & Other inedible fara products. & 23, 178 & 1.1 & 10 & 32.4110 & 8.0 & & Toys, pames, athletic gouls-sioth. & & & & & \\
\hline 860 & Feeds, Inciuding pet fonds............ & -,165 & 0.4 & 24. & 2+3, 021 & 3.7 & & Athletic goods..................... & \(5,5.4\) & & 57
4
4 & 224,157
55,412 & 2.4
10.2 \\
\hline 882 & Fertilizer, fertillzer materials...... & 0,092 & 0.7 & \(10^{1}\) & -12, 1200 & 3.1 & & Not reported in detall.............. & & & & & \\
\hline 883 & Vegetable oils (cottonsped, linseed).. & 54,513 & 2.3 & 19 & 175, 473 & 31.1 & & & & & & & \\
\hline 854 & Fetroleum and products................ & 45,504 & 1.9 & 31. & 185,192 & 24.5 & & & & & & & \\
\hline 885 & Books, magazines, printed materials... & 3,220 & 0.1 & 37 & 102,7501 & 4.1 & & & 84,061 & 3.5 & 320 & 200,111 & 40.4 \\
\hline 890 & Jewelry, sliverware, trophies.......... & 11,435 & 0.5 & 150 & 170, 6 边 & 6.8 & 902 & Luggage, saddlery, harness & 14,768 & 0.6 & 07 & 74,037 & 14.4 \\
\hline 900 & & & 1.8 & 14. & 2-6, 7t, 2 & & 903 & Industrial yarns. & & 7.9 & 202 & 207,125 & 01.0 \\
\hline \(+\infty\) & Small arms, amunition.............. & \[
483
\] & 1. & 22 & \[
74,6.21
\] & 0.6 & 911 & Logs, piles, poles, posts, ete.. & 170,872 & 7.1 & 374 & 301,557 & 56.7 \\
\hline & Toys, zaneo. ......................... & 19,095 & & 83 &  & 13.1 & 921 & Lumber (rough, dressed, finished).... & 12,747 & 0.5 & 55 & 141,074, & -1.0 \\
\hline & Bicycles........................... & 2,534 & & 4 & 132,537 & 1.9 & Q 41 & Veneer, other wood products........... & 2,831 & 0.1 & 13 & 17,459 & 30.2 \\
\hline & & & & & & & & Commodities, n.e.c.................... & 347,701, & 14.3 & ( NA\()\) & (NA) & (NA) \\
\hline & cles)...................................... & 635 & & 26 & 80,509 & 0.7 & 975 & Labor, service and rental recelpts.... & 2,740 & 0.1 & 70 & 139.145 & 2.0 \\
\hline
\end{tabular}

\section*{Table (B-MERCHANT WHOLESALERS VFt-COMMODITY-LINE SALES--GEOGRAPHIC DINISIONS,} By゙ KIVID OF BUSINESS


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(IA) Hot avallabl
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Pupreaenta zeto.

Table ob-MERCHANT WHOIESALERS IV5\&-COMMOOITY LINESABAS GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS Comtmucd

(D) Whthheld to aroid disclosure.
(NA) Not available.
n.e.c. Not elsewhere classifica.
x XCX Not appliosble.

\section*{Table \(\because B-M E R C H A N T\) WHOLESALERS IソS+-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, \\ BY' KIND OF BUSINESS-Continued}



Table \(6 B\)-MERCHANT WHOLESAIERS LYラ - COMMODITY LINE SALES GEOGRAPIHIC DIVISIONS, BY KIND OF BUSINESS—Contmuad


Tahte \(\preccurlyeq B\) - MERCHANT WHOLESALERS lyS\&--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS
BY KIND OF BUSINESS-Continued


\footnotetext{
(D) Witrimeld to avold diaclosurt:
}
(ta) Not evallatic.
n.e.c. Wot elaemger: clegrifisu.
ocx Flot applicuble.
Representa zero.

Table ob-NERCHANT WHOLESALERS I954--COMMODITY LINESALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-contmued

(D) Witheil to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere clagsified. xar Not applicable. ... Represente zero.

Table gB-MERCHANT WHOLESALERS 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS - Contınued


\footnotetext{
(D) Witheld to avoid diaclamre. (HA) Not nvailable. non.e. Not elaewhere clabaifled. xacx Not applloable. ... Ropregenta zero.
}

Table 6 - MERCHANT WHOLESALERS 195+-COMMODITY LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Contmued


\footnotetext{
(D) Withheld to avoid diaclosure.
(NA) Not availsble.
n.e.c. Not elsewhere classified.
yox Not applicable. ... Representa zero.
}

Table © - MERCHANT WHOLESALERS \(1954-\) COMMODITY LINE SALES---GEOGRAPHIC DIVISIONS
BY KIND OF BUSINESS-Conanued



Table 6B-MERCHANT WHOLESALERS 1 Y54-COMMODITY'-INE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS - Contmued


\footnotetext{
(D) inthbeld to avoic Aisclosure.
}
(NA) Not available
n.e.c. Not elsewhere clabaified.
for Not applicable.
... Repreaenta zero.

Table (aB-MERCHANT WHOLESALERS 19ラ4--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contmued


\footnotetext{

}

\section*{Table GB-MERCHANT WHOLESALERS 1954-COMMODITY LINE SALES GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Contanucd}


\footnotetext{
(D) Withheld to evold disclosure.
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(nA) Not svailable.
4.a.c. Not elsentere classiffed. xax Hot applicatle.

Table 6 B - MERCHANT WHOLESALERS 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued

(D) Withbeld to avoid dibelogure.
(MA) Not available.
n.e.c. Not elaewhere clabsified. xax llot applioable. ... Reprebents zero.

Table 6B.-MERCHANT WHOLESALERS. 1954--COMMODITY LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continucd
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Kind of business, geographic division, and corrocdity line} & \multicolumn{2}{|l|}{Sales of specified commentity line} & \multicolumn{2}{|l|}{Eetablishmenta reporting nommodity line} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Col.1 } \\
\text { as } \\
\text { per- } \\
\text { cent } \\
\text { of } \\
\text { Col.4 } \\
\text { (5) }
\end{gathered}
\]} & \multirow[b]{2}{*}{Comnodity line code} & \multirow[b]{2}{*}{Kind of business, geopraphic division, and conmodity line} & \multicolumn{2}{|l|}{Salm or spectried comandity lifie-} & \multicolumn{2}{|l|}{Establishments reporting commadity line} & \multirow[b]{2}{*}{\[
\begin{gathered}
\mathrm{col} .1 \\
\text { as } \\
\text { per- } \\
\text { ecnit } \\
\text { of } \\
\text { Col. } 4 \\
\text { (5) }
\end{gathered}
\]} \\
\hline & & \begin{tabular}{l}
Arount
\[
(s 1, \infty)
\] \\
(1)
\end{tabular} & \begin{tabular}{l}
Percent \\
dis- \\
tri- \\
bu- \\
tion \\
(2)
\end{tabular} & Purnher
(3) & Total sales, all commulity lines & & & & \begin{tabular}{l}
Ankiunt \\
( \(\$ 1,0100)\) \\
(1)
\end{tabular} & \begin{tabular}{l}
Per- \\
censt \\
disi- \\
tri- \\
bu- \\
tion \\
(2)
\end{tabular} & Number
(3) & \begin{tabular}{l}
Total sales, all commodity lines \\
(4)
\end{tabular} & \\
\hline \multirow{9}{*}{000} & \begin{tabular}{l}
STECLALTY LINE GRCCEFY \\
WHCLESALERS-COn. \\
Wountain Division \\
All establishments (number)..... 324 \\
Total sales ( \(\$ 1,000\) )......... \(\$ 90.543\) \\
Sales reported by conmodity \\
line, total.
\end{tabular} & 69,432 & 100.0 & 208 & xxx & xxx & \multirow{9}{*}{010} & \begin{tabular}{l}
SPEC IALTY LINE CROCERY WHOLETALERS-COH. \\
Pacific Division-Con. \\
Canned, bottled foods-Con. Other canned, bottled foods........ Not reported in detail...............
\end{tabular} & 5,866
21,654 & & 48 & 49,855 & 11.8
22.0 \\
\hline & Canned, bottled foods.. & 8,560 & \multirow[t]{8}{*}{12.3} & 39 & 17,057 & 50.2 & & & & & & & \\
\hline & Canned fruits, fruit juices........ & 1,318 & & 20 & 12,182 & 14.0 & & Coiflee (green, rorsted). & 214,271 & 3.8 & 6 & 281,958 & 74.0 \\
\hline & Canned vegetables, vegetable juices & 3,142 & & 17 & 10,528. & 29.8 & & Green corfee. & 130,380 & & 22 & 146, 167 & 89.2 \\
\hline & Canned rish, searood................ & 490 & & 17 & 10,535 & 4.7 & & Roasted corfee & 9,018 & & 0 & 39,210 & 23.0 \\
\hline & Canned meats......... & 331 & & 17 & 9,217 & 3.6 & & Not reported in detail. & 74,873 & & 47 & 102,976 & 72.7 \\
\hline & Canned milk......... & 266 & & 12 & 9,013 & 3.0 & & & & & & & \\
\hline & Other canned, bottled foods....... Not reported in detatl & +827 & & ( NA ) \({ }^{10}\) & (NA) & (NA) & & Confectionery..........................
Candy, including chocolates..... & 4,957
2,113 & 0.7 & 103
43 & 69,160 & . 2 \\
\hline & Not reported in detail........ & 1,18 & & 10 & 1,970 & 60.2 & & Chewing gun....................... & 199 & & 23 & 20,798 & 1.0 \\
\hline 010 & corfee (greer, roasted) & -,388 & 6.3 & 29 & 12,811 & 34.3 & \multirow{7}{*}{030} & Fountain fruits, syrups, potato chips, etc. & 2,230 & & 56 & 36,68. 3 & 6.1 \\
\hline \multirow[t]{7}{*}{020
030} & Confectionery. & 893 & \multirow[t]{6}{*}{1.3} & 36 & 12,126 & 7.4 & & Not reported in detall.. & 415 & & 18 & 12, 379 & 3.4 \\
\hline & Candy, including chocolates........ & 290
08 & & 15 & 6,941 & 4.2 & & Frozen foods........................... & & & & & \\
\hline & Chewing gum......................
Fountain fruits, syrups, potato & 08 & & 6 & 3,934 & 1.7 & & \(\begin{array}{r}\text { Frozen } \\ \text { Frozen }{ }^{\text {fruits, }} \text {, juices.................. } \\ \hline\end{array}\) & -93,982 & 10.1 & 126
74 & 136,138
74,589 & 51.4
31.0 \\
\hline & chips, etc.................. & 292 & & 24 & 5,608 & 5.2 & & Frozen vegetables................... & 18,049 & & 50 & 62,079 & 29.1 \\
\hline & Not reported in & 263 & & & 1,415 & 17.2 & & Frozen fish, seafood.............. & 7,608 & & 68 & 98,200 & 7.7 \\
\hline & & & & & & & & Other frozen foods & 11,127 & & 65 & 69,220 & 16.1 \\
\hline & Frozer foods. & 8,167 & \multirow[t]{6}{*}{11.8} & 44 & 17,050 & 47.9 & \multirow{6}{*}{O4, 0} & Not reported in detail & 10,049 & & 25 & 15,657 & 64.2 \\
\hline \multirow{5}{*}{030} & Frozen fruts, jufces.
Frozen vegetables..... & 2,190
1,393 & & \({ }_{21}^{28}\) & 12,017
9,269 & \[
\begin{aligned}
& 18.2 \\
& 15.0
\end{aligned}
\] & & & & & & & \\
\hline & Frozen vegetables.... & 1,393
1,818 & & 21
24
24 & 9,269
11,562 & \[
\begin{aligned}
& 15.0 \\
& 15.7
\end{aligned}
\] & & Groceries (except as specified).......
Flour, related products.......... & 155,303
15,669 & 22.3 & \(\begin{array}{r}334 \\ 73 \\ \hline\end{array}\) & 327,701
138,491 & 47.4
11.3 \\
\hline & Frozen fish, seafoc & \(\begin{array}{r}1,818 \\ \hline 855 \\ \hline\end{array}\) & & 21 & 11,562 & 15.7
7.6 & & Sugar (refined) ..................... & 26,382 & & 50 & 92,256 & 28.6 \\
\hline & Not reported in detail & 1,911 & & 11 & 3,223 & 59.3 & & Olecmargarine, butter substitutes.. & 5,666 & & 57 & 53,570 & 10.6 \\
\hline & & & & & & & & Cooking olls, vegetable shortening. & 4,694 & & -0 & 67,397 & 7.0 \\
\hline \multirow[t]{11}{*}{040} & Grocertes (except as specified). & 15,034 & \multirow[t]{11}{*}{21.7} & 108 & 34,576 & 43.5 & & Bakery products.................... & 10,883 & & 87 & 41,720 & 26.1 \\
\hline & Flour, related products...... & 1,184 & & 17 & 10,262 & & & & 10,959 & & 45 & 119,122 & 9.2 \\
\hline & Suger (refined)................ & 1,209 & & 18 & 8,988 & 13.5 & & Dried fruits...................... & 8,228 & & 38 & 46,262 & 17.8 \\
\hline & 0lecmargarine, butter substitutes.. & 1,336. & & 28 & 14,482 & 9.2 & & Other groceries: pickles, jams, & & & & & \\
\hline & Cooking olls, vegetabie shortening. & 319 & & 17 & 10,802 & 3.0 & & breakfast cereals, sauces, etc.... & 31,358
41,464 & & 131
65 & 142,099
48,864 & 21.8
84.9 \\
\hline & Bakery products.................... & 3,605 & & 47 & 10,215 & 35.3 & & Not reported in detall............. & 41,464 & & & 48,864 & 84.9 \\
\hline & Tea................................ & \({ }_{543}^{4.8}\) & & 10 & 7,460 & 0.6 & 050 & Dairy products, ice cream, ices....... & 77,162 & 11.1 & 172 & 154,069 & \\
\hline & Dried fruits...................... & 543 & & 12 & 9,674 & 5.6 & & Butter.............................. & 28,512 & & 42 & 81,995 & 34.8 \\
\hline & breakfast cereals, sauces, etc & 1,756 & & 28 & & 12.2 & & Cheere.. & 13,685 & & 86 & 125.952 & 10.9 \\
\hline & Not reported in detail.............. & 5,034 & & 17 & 6,763 & 22. & & 1ce cream, ices.... & 5,698 & & 49 & 42,763 & 13.3 \\
\hline & & & & & & & & Milk, cream (flud)............... & 23,850 & & 53 & 52,408 & 45.5 \\
\hline \multirow[t]{6}{*}{050} & Deliry products, ice cream, 1 & 20,192 & \multirow[t]{7}{*}{29.1} & 23 & 30,342 & 66.5 & & Other dairy products............... & 1,835 & & 33 & 45,915 & 4.0 \\
\hline & Butter.............................. & 668 & & 27 & 12,728 & 5.2 & & Not reported in detail............. & 3,582 & & 31 & 8,652 & 41.4 \\
\hline & Cheese.... & 2,994 & & 32 & 15,696 & & & & & & & & \\
\hline & Ice crean, ices... & 1,629 & & 32
29 & 11,651 & 14.0 & 070 & Eggs (rresh, storage Fresh fruits, vegetables, berries........ & 13,524
3,201 & 1.9
0.5 & 27
28
28 & 51,919
23,367 & 26.0
13.7 \\
\hline & Wilx, cream (fluid)............... & 7,577 & & \begin{tabular}{l}
29 \\
16 \\
\hline 1
\end{tabular} & 13,460 & 56.3
4.2 & 080 & Fresh rruls, vegetables, berries...... & 3,201 & 0.5
0.2 & 28
24 & 23,367
17,035 & 13.7
7.9 \\
\hline & Other dairy products.............
Not reported in detail.......... & -502 & & 16 & 11,821
7,830 & 4.2 & & & 1,309 & & & 17,035 & \\
\hline & Not reported & 6,822 & & 16 & 7,830 & & O90 & \begin{tabular}{l}
Mests, provisions........................... \\
Fresh meats (except sausages)
\end{tabular} & 2,080
988 & 0.3 & & 19,448
3,496 & 10.7 \\
\hline 052 & Eggs (fresb, storage). & 489 & 0.7 & 22 & 7,286 & 6.7 & & Cured, boiled, smoked meats......... & 365 & & 13 & 6,771 & 5.4 \\
\hline 060 & Poultry................. & 402 & 0.6 & & 2,491 & 16.1 & & Sausages............... & 100 & & 7 & 4,761 & 2.1 \\
\hline 070 & Fresh iruits, vegetables, & 572 & \multirow[t]{2}{*}{0.4} & \multirow[t]{2}{*}{12} & 3,553 & \multirow[t]{2}{*}{16.2} & & Lard................... & 111 & & 9 & 7,743 & 1.4 \\
\hline 080 & Pernuts.................. & 286 & & & 4,635 & & & Otber meat (including game)......... & 30 & & 4 & 2,794 & 0.8 \\
\hline \multirow[t]{6}{*}{090} & Meats, provisions. & 312 & \multirow[t]{6}{*}{0.4} & \multirow[t]{6}{*}{\[
\begin{array}{r}
12 \\
5 \\
4 \\
(\mathrm{NA}) \\
4
\end{array}
\]} & & & 1 & Not reported in detail.... & 486 & & 11 & 4,226 & 11.5 \\
\hline & Fresh meats (except sausag & 135. & & & 869 & 15.5 & 100 & Food, beverage basic material & 1,491 & 0.2 & 27 & 27,749 & 5.4 \\
\hline & Cured, boiled, smoked mea & 15 & & & 951 & 1.6 & 101 & Miscellaneous rood products........... & 13,146 & 1.9 & 67 & 52,996 & 24.8 \\
\hline & Other meats, provisions & \(4 ?\) & & & (NA) & (NA) & 102 & Beer, fernented malt liquor & 1,112 & 0.2 & 14 & 31,014 & 3.6 \\
\hline & Not reported in detail & 115 & & & 784 & 14.7 & 103 & Soft drinks. & 17,805 & 2.6 & 80 & 23,721 & 75.1 \\
\hline & & & & & & & 105 & Spirits. & 12,050 & 1.7 & 5 & 43,535 & 27.7 \\
\hline 101 & Miscellaneous food products........... & 5,825 & 8.4 & 16 & 9,361 & 62.2 & 105 & Fine & 883 & 0.1 & 9 & 44,066 & 2.0 \\
\hline 102 & Beer, fermented malt liquors.......... & 402 & 0.6 & & 1,419 & 28.3 & \multirow{4}{*}{110} & & & & & & \\
\hline 103 & Soft drinks............... & 1,089 & 1.6 & 24 & 3,896 & 28.0 & & Cigarettes, cigars, tobacco............ & 1,118 & 0.2 & 24 & 14,033 & 8.0 \\
\hline 110 & Cigarettes, digars, tobacco. & 870 & 1.3 & 10 & \multirow[t]{2}{*}{4,005} & \multirow[t]{2}{*}{21.7} & & Ctgarettes......................... & 908 & & 13 & 11,641 & 7.8 \\
\hline \multirow{7}{*}{160} & \multirow{7}{*}{Soaps, detergents
Toilet sogps.,
Lrundry soaps,
Fousehold dete
Not reported in} & & \multirow{7}{*}{0.5} & & & & & Cigars........ & 125 & & 16 & 12,172 & 1.0 \\
\hline & & 354 & & 14 & 8,492 & 4.2 & & Other tobacco. & 8 & & 4 & 6,998 & 0.1 \\
\hline & & 119 & & 6 & 5,436 & 2.2 & & Not reported in detail & 77 & & 6 & 979 & , \\
\hline & & 80 & & - & 6,248 & 1.3 & & & & & & & \\
\hline & & 147 & & 5 & 4,292 & 3.4 & 160 & Soaps, detergents... & 1,188 & 0.2 & 48 & 42,826 & 2.8 \\
\hline & & & & 4 & 1,103 & 0.7 & & Toflet soaps............. & 67 & & 13 & 24,262 & 0.3 \\
\hline & & & & & & & & Laundry soaps, chips, powders...... & 576 & & 26 & 33,969 & 1.7 \\
\hline \multirow[t]{2}{*}{365} & \multirow[t]{2}{*}{} & 210 & \multirow[t]{2}{*}{0.3
1.5} & 14 & 4,831 & & & Housebold detergents & 370 & & 15 & 25,778 & 1.4 \\
\hline & & 1,075 & & \multirow[b]{7}{*}{\({ }^{11}\)} & \multirow[t]{6}{*}{9,187} & (NA) & & Not reported in detall............. & 175 & & 15 & 4,251 & 4.1 \\
\hline \multirow[t]{6}{*}{975} & \multirow[t]{6}{*}{\begin{tabular}{l}
Labor, service and rental receipts.... \\
Pacific Division \\
AII establishments (number)..... 987 \\
Total sales ( \(\$ 1,000\) )........ \(\$ 883,073\) \\
Sales reported by coumodity \\
line, total.
\end{tabular}} & 312 & \multirow[t]{5}{*}{0.4} & & & \multirow[t]{7}{*}{3.4} & \multirow[t]{7}{*}{\[
\begin{aligned}
& 165 \\
& 860 \\
& 975
\end{aligned}
\]} & Frapping puper and paper praducts..... & 4,645 & 0.7 & 56 & 64,892 & 7.2 \\
\hline & & & & & & & & Feeds, including pet food.............. & 1,053 & 0.2 & 15 & 44,586 & 2.4 \\
\hline & & & & & & & & Commodities, n.e.c. .................. & 21,691 & 3.1 & (NA) & (NA) & (NA) \\
\hline & & & & & & & & Labor, service and rental recelpts.... & 1.218 & 0.2 & 34 & 50,240 & 2.2 \\
\hline & & & & & & & & & & & & & \\
\hline & & 696,186 & 100.0 & & rax & & & PJULIRY, POULTRY Producis disiributurs & & & & & \\
\hline \multirow{7}{*}{000} & \multirow[t]{7}{*}{Canned, bottled foods. Conned baby focds.. Canned vegetables, vegetable Canned fish, seafood. Canned meats. Canned milk.} & & & & & & & New England Diviaiom & & & & & \\
\hline & & 77,067 & \multirow[t]{6}{*}{11.1} & 182 & 261,283 & 29.5 & & & & & & & \\
\hline & & 1,220 & & 8 & 14,432 & 8.5 & & All establishments (number).... 124 & & & & & \\
\hline & & 14,149
18,402 & & 77
74 & 108,154 & 13.1 & & Total sales ( \(\$ 1,000\) ) ....... \(\$ 68,658\) & & & & & \\
\hline & & 18,720 & & \({ }_{71}^{7}\) & 88,744
95,118 & 20.7
10.2 & & Sales reparted by commodity
line,
total.................. & 50,034 & 100.0 & 82 & & \\
\hline & & 4,560 & & 4 & 68,850 & 6.6 & & & & & & & \\
\hline & & 1,496 & & 40 & 54,296 & 2.8 & & biry products, ice cream, ices & 1,121 & 2.2 & 19 & 6,962 & 16.1 \\
\hline
\end{tabular}
(D) Withbeld to avold afsclogure. (NA) Not available. n.e.c. Not elsewhere olaasiffed. Tox Not applicable. ... Representa zero.

Tabe 6 - - MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Contanued


\footnotetext{
(D) Witheld to avoid diaclosure
}
(NA) Not available.
n.t.c. Not elarwhere clagetflod.
xax Not appllenble.

Table GB-MERCHANT WHOLESALERS 195\&-COMMODITY LINE SALES GEOGRAPIIC DIVISIONS. BY KIND OF BUSINESS - Conmmad


\footnotetext{
(D) Withheid to svoid disclosure. (NA) Not available.
n.e.c. Not elsewhere classified. fock Not applicable. ... Representa zero.
}

Table 6B-MERCHANT WHOLESALERS 1954-COMMODITY'LINE SALES...GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued

(D) Witheld to avoid dieclosure. (NA) Not avalinble. nae.c. Not elewhere clabaifled. ax Not applicable. ... Repregenta bero.

Table 6B.-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY' KIND OF BUSINESS-Contmued

(0) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. scr Not applicable. ... Repreaents zero.
 BY KIND OF BUSINESS-Contmued


Table 6B-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS - Contmucd


\footnotetext{
(D) Withheid to aroid diaclocure.
}
(NA) Not available.
n.e.c. Not elsewhere clagelfied.
xSX Not applicable.

Table 6B-MERCHANT WHOLESALERS 195ヶ--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contmued


\footnotetext{

}

Table 6B-MERCHANT WHOLESALERS 195+ COMMODITY LINE SALES-GEOGRAPHIC DINISIONS,
BY゙ KIND OF BUSINESS - Contimucd


\footnotetext{
(D) Withhead to svoid disclosure.
}
(NA) Not available.
n.e.c. Not elsewhere classified.
yoX fot applicable.

\section*{Table \(6 B\)-MERCHANT WHOLESALERS \(1954-\) COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS \\ BY KIND OF BUSINESS-Continued}


\footnotetext{
(0) Withield to avoid diaclasure.
}
(NA) Mot available.
n. - .c. Not elacntere chasifiod, xoo Hot applicable.
... Fopreaenta zero.

Table oB-MERCHANT WHOLESALERS 1954-COMMODITY-LINESALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Conmmed

(D) Withheld to atoid disclosure. (N)

NA) Not available.
n.e.c. Not elsewhere classified. \(\quad\) od Not applicable. ... Represents zero.

Tahle (GB-MERCHANT WHOLESALERS 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contnnued


\footnotetext{
(0) Withheld to avoid diaolooure.
}

Table \(\curvearrowleft B\)-MERCHANT WHOLESALERS 195--COMMODITY LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Connaucd

(D) Witheld to avoid discloaure. (IA) Not available.
n.e.c. Not elsewhere clasalfied.
xar fot applicable
... Represents zero.

Table 6B-MERCHANT WHOLESALERS 19ラ4--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued


\footnotetext{
(D) Withheldi to avold diaclosure.
}
(NA) Not nvallable.
n.e.c. Not elbewhere chbalfied.
acx Not applicable.
.. Fepresentes zero.

Table 6B-NERCHANT WHOLESALERS 1954--COMMODITY LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contmad


\footnotetext{
(D) Withleld to avoid disclosure.
(NA) Not available. n.e.c. Not elsewhere classified.
soox Hot applicable.
.. Represents zero.
}

Table 6B-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSiNESS-Contmued

(D) Witheld to apold diaclobure. (Na) Not available. n.e.c. Not elaewhere olabaified. ooc Not applicable. ... Represente zero.

Table ab-MERCHANT WHOLESALERS GIヶ--COMMODITY LINE SALES GEOGRAPHIC DIVISIONS, BY' KIND OF BUSINESS-cmmud


\footnotetext{
(D) ifithield to avoid disclogure. (NA) Not available.
n.e.c. Not elsewhere classified. \(\quad x 00 \times\) Not applicsble.

Represents zero.
}

Table 6B-MERCHANT WHOLESALERS Iソ54--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS - Contmued


TaHC 6B－MERCHANT WHOLESALERS LソS4－－COMMODITY＇LINESALES GEOGRAPIIC DIVISIONS，
BY KIND OF BUSINESS－Contmucd
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Kind of business，geographic division， and comsolity line} & \multicolumn{2}{|l|}{Sales oi speciried combedity line} & \multicolumn{2}{|l|}{Ertaklistments repurtims ionturndity line} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Col. } 1 \\
\text { as } \\
\text { per- } \\
\text { cent } \\
\text { or } \\
\operatorname{col} . . . \\
\\
(5)
\end{gathered}
\]} & \multirow[b]{2}{*}{Comodity line code} & \multirow[b]{2}{*}{hisal of busimese，geographis diviaton， and commodity line} & \multicolumn{2}{|l|}{Sal P：of spaciried amand ity linf} & \multicolumn{2}{|l|}{Estab1isument repmotive commodity lion} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 601.1 \\
& \text { 日e } \\
& \text { pent } \\
& \text { cent } \\
& \text { of } \\
& \text { col. } 4 \\
& (5)
\end{aligned}
\]} \\
\hline & & \begin{tabular}{l}
Arount
\[
(\$ 1,000)
\] \\
（1）
\end{tabular} & \begin{tabular}{l}
Fer－ cent dis－ tri－ bu－ tion \\
（2）
\end{tabular} & Number & \[
\begin{aligned}
& \text { Total } \\
& \text { sales, ull } \\
& \text { conum wity } \\
& 1 i_{1 H} \text { s. }
\end{aligned}
\] & & & & \begin{tabular}{l}
Alm iunt
\[
(\$ 1,(\times \infty)
\] \\
（1）
\end{tabular} & \begin{tabular}{l}
Fer－ cent \\
dia－ \\
tri－ \\
bu－ \\
\＆ion \\
（．）
\end{tabular} & \begin{tabular}{|c} 
Nunber \\
\\
（3）
\end{tabular} & \begin{tabular}{l}
Tritiol suler，all conmedity IInes \\
（．）
\end{tabular} & \\
\hline & FURNITURE（HOUSEHOLD，OFFICE） WHOTESALERS－COn． & & & & & & & FURNITUEE（HOUSEHOLD，OFFICE） & & & & & \\
\hline & ston－co & & & & & & & West North Central Oivision－con． & & & & & \\
\hline & Furniture and fixtures－con． & & & & & & & Furriture and fixtures - Con． & & & & & \\
\hline & Household furniture．．．．．．． & 69，291 & & 173 & 74，009 & 87.7 & & Mittresses，bedsprings．．． & 1，853 & & 19 & 8，054 & 21.4 \\
\hline & Mittresses，bedsprings． & 3，020 & & 43 & 13，418 & 21．\％ & & Orfice fumiture（wooden，metal）．． & 5，125 & & 4 & 13，410 & 4.42 \\
\hline & Office furriture（wooden，metal）．．． & 45，631 & & 183 & 54,735 & 83.4 & & Public－building fumiture．．．．．．．． & 25.5 & & \({ }^{3}\) & 1，021 & 25.0 \\
\hline & Public－building fumiture．．．．．．．．．． & 9，144 & & 28 & 18，558 & 49.3 & & Store and restaurant fumsture． & 207 & & 5 & 589 & 4.5 .3 \\
\hline & Store and restaurant furniture．．．．． & 2，203 & & 18 & 5，321 & 42.5 & & Other fumiture and fixtures．． & 2，＋17 & & （NA） & （NA） & （NA） \\
\hline & Professional fumiture．．．．．．．．．．．．．
Other furniture．．．．．．．．．．．．．．．．．． & 1,998
9,590 & & 14
53 & 4，108
18,176 & \begin{tabular}{|}
.9 .7 \\
\hline 2.8
\end{tabular} & & Not reported in detall ．．．．．．． & 3， 0.53 & & 15 & 4，477 & 5to． 4 \\
\hline & Not reported in derail．．．．．．．．．．．．． & 31，754 & & 95 & 35，602 & 88.0 & 310 & Floor coverings． & 86 & 2.3 & 7 & & \\
\hline & & & & & & & 410 & Electrical appliances，radios and tele－ & & & & 3，84． & 22.6 \\
\hline 302 & Kdtchen utensils，miscellaneous hane－ & & & & & & & vision sets．．．．．．．． & 1．459 & 4.4 & 9 & 8，074 & 19.1 \\
\hline 310 & wares．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2，353 & 1.3
0.6 & 13 & 9，123 & 25.8 & 470 & Afr－conditioning equipment． & 88 & 0.2 & － & 2，822 & 3.1 \\
\hline 410 & Electrical appliances，radio and tele－ & & & & & & 650 & Orfice machines． & 180 & 0.5 & 13 & 5，073 & 3.5 \\
\hline & vision sets．．．．．．．．．．．．．．．．．．．．．．．．． & 1，647 & 0.9 & 14 & 23，906 & 12.8 & & Duplicating machin & 45 & & 4 & 1，329 & 3.4 \\
\hline \(\therefore 70\) & Airmionditioning equipment． & 230 & 0.1 & 4 & 4，575 & 5.0 & & Typewriters．． & 30 & & 4 & 360 & 8.3 \\
\hline 050 & orfice machines．．．． & 49 n & 0.3 & 21 & 4,743 & 10.5 & & Other office machines． & 23 & & （NA） & （ NA ） & （HA） \\
\hline 812 & Second－hand merchandise．．．． & 492 & 0.3 & 13 & 3，94，5 & 12．4 & & Not，reported in detail & 82 & & 7 & 3，707 & 2.2 \\
\hline 900 & Toys，games，athletic goods． & 073. & ก， 4 & 12 & 5.885 & 11.4 & & & & & & & \\
\hline & Liombartzes，n．e．c．．．．．．．．．．．．．．．．．．． & 5，600 & 3.5 & （NA） & （NA） & （NA） & 812 & Second－hand merchandise． & 41 & 0.2 & 7 & 1，048 & 2.5 \\
\hline 975 & Labor，sernce and rentai receipts．．．． & 403 & 0.2 & 23. & 7，187 & 5. & 900 & Toys，ganes，athetic goodi．．．．．．．．．．．． & 296 & 0.8 & （ma & 5，377 & \(\because .5\) \\
\hline & East North Central Division & & & & & & & Coomodities，n．e．c．．．．．．．．．．．．．．．．．．． & 1，507 & 4.2 & （ NA\()\) & （NA） & （NA） \\
\hline & All establishments（number）．．．．． 375 & & & & & & 975 & Labor，service and rental receipts．．．． & 70 & 0.2 & 11 & 5，321 & 1.3 \\
\hline & Total sales（ \(\$ 1,000\) ）．．．．．．．\(\$ 148,872\) & & & & & & & South Atlentic Oivision & & & & & \\
\hline & Siles reported by commodity & & & & & & & All establishonts（number）．．．．． 206 & & & & & \\
\hline & line，total．． & 131，969 & 100.0 & 292 & \(x \times x\) & xxx & & Total sales \((\$ 1,000) . . . . . . .{ }^{2}, 3,503\) & & & & & \\
\hline 102 & Stationers＇，office supplies，artists＇ materials．． & 1，674 & 1.3 & 32 & 6，233 & 27.3 & & Sales reported by commadity & 60，810 & 100.0 & 141 & xxx & xxx \\
\hline 230 & Prece goods and domestics．．．．．．．．．．．． & 3，458 & 2.6 & 12 & 17，391 & 19.9 & 102 & & & & & & \\
\hline & Curtains，draperies．．．．．．．．．．．．．．． & 612 & & 4 & 7，739 & 7.9 & & materiө1s．．．．．．．．．．．．．．．．．．．．．．．．．． & 1，678 & 2.8 & 27 & 6，1 & 27.3 \\
\hline & Bedspreads，comfortables，blankets． & 194 & & 4 & 7，783 & 2.5 & & & & & & & 2. \\
\hline & Sheets and pilliow cases．．．．．．．．．．．．
Other piece goods and domestics．．． & 408 & & （NA）\({ }^{4}\) & 7,783
（NA） & （ 5.2 & 230 & Piece goods and domesti & 138 & 0.2 & 8 & 2，309 & 1．0 \\
\hline & Not reported in detail．．．．．．．．． & 1，709 & & & 8，182 & 20.9 & 300 & Furniture and rixtures． & & & & & \\
\hline & & & & & & & & household furni ture．． & 22，922 & 79.2 & & 60，810 & 79.2
81.7 \\
\hline 300 & Furniture and fixtures．．．． & 112，956 & 85.6 & 292 & 231,969
55,380 & 85.6 & & Muttressets，bedsprings & －3，480 & & 34 & 21，4thet & 10.2 \\
\hline & Household furmiture．．．．．． & 45，785
4,404 & & \begin{tabular}{l}
92 \\
35 \\
\hline 9
\end{tabular} & 55，380 & \begin{tabular}{|l|}
81.6 \\
18.2
\end{tabular} & & Orfice rumiture（wooden，metal）．．． & 8，119 & & \(4{ }_{4}\) & 12，879 & 03.0 \\
\hline & Mattresses，bedsprings．．． & 4，404 & & 35
96 & 24,149
36,083 & 18.2
+1.9 & & Public－building furniture．．．．．． & 1，43t． & & 5 & 1，068 & 81.1 \\
\hline & Office fumiture（wooden，metal）．．． & 10，051 & & 10 & 18，457 & 54.5 & & Store and restaurant furniture．．．． & 253 & & 5 & 990． & 25.4 \\
\hline & Store and restaurant furniture．．．．． & 1，414 & & 10 & 11，971 & 11.8 & & Other furniture．．．．．．．．．．．．．．．．．．．．． & 2，287 & & 18 & 14，910 & 32.6 \\
\hline & Professional furriture．．．．．．．．．．．．．． & 695 & & 7 & 4，2，85 & 16.6 & & & 9.73 & & 32 & 14，924 & ta． 8 \\
\hline & Other furniture．．．．．．．．．．．．．．．．．．．． & 6，082 & & 24 & 18，235 & 33.4 & 310 & Floor coveringe． & & 4.4 & & & \\
\hline & Not reported in detail．． & 22，431 & & 09 & 20，731 & 83.9 & ） & Carpets，rugs & 2，053 & 4.4 & 26 & 13，571 & \({ }^{12.6}\) \\
\hline & China，glassware，rockery．．． & 806 & 0.6 & － & 10，371 & 7.8 & & Linoleum，other hard surface． & 1，234 & & 17 & 8，289 & 14．9 \\
\hline 302 & Kircher utensils，miscellaneous home－＇ & 86 & & & 10，37 & 3.8 & & Not reported in detail．．．．．．． & 649 & & （NA） & （MA） & （NA） \\
\hline & wares．．．． & 203 & 0.2 & 6 & 4，459 & 2．0． & 410 & Electrical appliances，radio and tele－ & & & & & \\
\hline 310 & Floor coverings．．．． & & 3.3 & & & & & vision sets．．．．．．．．．．．．．．．．． & 2，781 & 4.0 & 20 & 21，088， & 13.2 \\
\hline & Carpets，rugs．．．．．．．．．．．．．．．．．．．．．．． & 2，439 & & 18 & 19，189 & 12.7 & & Television sets．．．．．．．．．．．．．．．．．．．． & 575 & & 5 & 5，406 & 10.6 \\
\hline & Other floor coverings．．．．．．．．．．．．．．．． & & & （NA） & （Na） & （ 1 A ） & & Electric kitchen equipment．．．．． & 1，260 & & 12 & 12，400 & 10.2 \\
\hline & Not reported in detail．．．．．．．．．．．．．． & 1，433 & & \({ }_{3}\) & 2，095 & 20.7 & & Electric home laundry equipment．．．． & 193 & & 8 & 10，805 & 1.8 \\
\hline & & & & & & & & Electrical housewares．．．．．．．．．．．．．．．． Other electrical appliances，radio & 310 & & 6 & 7，173 & 1.5 \\
\hline \(\therefore 10\) & Electrical appliances，radio and tele－ & & & & & & & and television sets．．．．．．．．．．．．．． & 193 & & （NA） & （NA） & NA） \\
\hline & vision sets． & 2，069 & 1.6 & 17 & 14，909 & 13.9 & & Not reported in detail．．．．．．．．．．．．．． & 450 & & 4 & t． 519 & 6.9 \\
\hline t50 & Orfice machines．．．．．．．．．．．．．．．．．．．．．．．． & 563 & 0.4 & 22 & 4，463 & & & & & & & & \\
\hline & Adding，accounting，statistical machines． & 563 & 0.4 & 22 & 4，463． & 12.6 & & Air－conditioning equipmert． & 507 & 0．8 & & 4，825 & 20.5 \\
\hline & machines：＇．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Duplicating machines． & 146 & & & 2，106 & 0.8 & －． 50 & Office machines．．． & 354 & ． 9 & 34 & 2，813 & 2.6 \\
\hline & Tjpewriters．．．．．．．．．．．．．．．．．．．．．．．． & 175 & & 8 & －1，179 & 3.3 & & Adding，accounting，statisucal & & & & & \\
\hline & other office machines． & & & & & （NA） & & & 38. & & － & 1，093 & 3.5 \\
\hline & Wot reported in detail．．．．．．．．．．．．．．．． & 196 & & \((23\) & 2，357 & 8.3 & & Typewriters． & 52 & & & 1，978 & 5.3 \\
\hline & & & & & 2，357 & & & other office machines．．．．．．．．．．．．．．． & 99 & & （NA） & （NA） & （NA） \\
\hline 680 & Store，restaurant fixtures and equip－ & & & & & & & Not reported in detali． & 145 & & （1） & 1，577 & 10.5 \\
\hline & ment not elsewhere classified．．．．．．．． & 485 & 0.4 & & 3，748 & 12.9 & & & & & & & \\
\hline 890 & Jewelfy，ailverware，trophiea． & 611 & 0.5 & & 9，954 & \(\underline{6.1}\) & 812 & Second－hand merchandise． & 4 ta 2 & 0.8 & 12 & 2，015 & \(\times 2.9\) \\
\hline & Commodities，n－e－c．．．．．．．．．．．．．．． & 4，578 & 3.5 & （NA） & （ NA ） & （NA） & & Commodities，n．e．c．．．．．．．．．．．．．．． & 3，805 & t． 3 & （iA） & （NA） & （ila） \\
\hline 975 & Labor，servace and rental receipts．．．． & 2381 & 0.2 & 16 & 4，994 & 4.8 & 975 & Labor，service and rental receipt & \(2 \mathrm{t}, 2\) & 0，4 & 7 & 1.785 & 14.7 \\
\hline & West North Central Division & & & & & & & East South Central Division & & & & & \\
\hline & All establishments（number）．．．．． 130 & & & & & & & All establishnents（number）．．．．．． 82 & & & & & \\
\hline & Totrl sales（ 81,000 ）．．．．．．．．． 41,700 & & & & & & & Total sales（ \(\$ 1,000\) ）．．．．．．．．．\(\$ 20,873\) & & & & & \\
\hline & \begin{tabular}{l}
Sales reported by commodity \\
liree，totel．
\end{tabular} & 37，477 & 100.0 & 200 & x \(2 x\) & \(x \times x\) & & \begin{tabular}{l}
Sales reported by cornodity \\
line，qotal．
\end{tabular} & 11，313 & 100.0 & 49 & x \(\times\) x & xxx \\
\hline \(1 \in 2\) & Sぇarioners＇，office supplies，artists＇ & & & & & & 162 & Stationers＇，office supplies，artists＇ & & & & & \\
\hline & materials．． & 2，284 & 0.1 & 16 & 6，297 & 34.2 & & materials．．．．．．．．．．．．．．．．．．．．．．．．．．． & 568 & 3.5 & 10 & 2，2tz & 2． 3 \\
\hline & & & & & & & 300 & Furniture and fixtures．．．．．．．．．．．．．．．． & 23，336 & 81.8 & 49 & 12，313 & 81.8 \\
\hline 30 & Piece goods and domes：ics． & 48 & 0.1 & 4 & 1，577 & 3.0 & 310 & Floor covering＇．．．．．．．．．．．．．．．．．．．．．．． & 48 & 2.9 & ， & 1，504 & 31.1 \\
\hline 300 & Furni ure and fixtures．．．．．．．．．．．．．．． & & 81.1 & & & & 45 & Orftue machines．．．．．．．．．．．．．．．．．．．．．．．
Commodities，
t．e．c．．．．．．．．．．．．．．．．． & 71
-841 & 0．4 & （ \({ }_{\text {a }}{ }^{+}\) & 1．23t & （MA）\({ }^{5}\) \\
\hline & Househola furmiture． & 15，81 & & 29 & 17，433 & 89. & 975 & Labor & & 0.1 & 4 & 58 & 4.1 \\
\hline
\end{tabular}

\footnotetext{
（D）Withheld to avoid disclosure．
}
（NA）Not available．
n．e．c．Not elsewhere classified．xoc Not spplicable．．．．Repreaents zero．

Table (B - MERCHANT WHOLESALERS 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contanued


\footnotetext{
(D) Withheld to avold dieclosure.
(NA) Not available.
}

Table 6B-MERCHANT WHOLESALERS IVS\&-COMMODITY LINESALES-..GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-conmmacd

(J) Withheld to avozu dibclosure. (MA) Not availsble. n.e.c. Not elsewhere classified. vox Not applicable. ... Represents zera.

Tahte (oB-MERCHANT WHOLESALERS lysi--COMMODITY-LINE SAEES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued

(D) Witheld to avoid diaclogure. (WA) Not available. noe.c. Not elowhere clatalifed. xxx Not applicable. ... feproaenta zero.

TAble \(6 B-M E R C H A N T\) WHOLESALERS 1954-GOMMODITY LINE SALES--GEOGRAPIIIC DIVISIONS, BY KIND OF BUSINESS-Commmed

(D) Withheld to avoid diaclosure.
(NA) Not available.

Table -B -MERCHANT WHOLESALERS Iys4-.COMMODITY-LINE SALES-.-GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued


\footnotetext{
(D) Withheld to avoid diaclogure.
(NA) that available.
n.e.c. Nut elamblure clabeirled. boc Not applicable. ... Roprceenta zero.
}

Table GB-MERCHANT WHOLESALERS 1954--COMMODITY LINESALIS-..GBOGRAPHIC, DIVISIONS, BY'KIND OF BUSINESS-Contmucd


Table GB-MERCHANT WHOLESALERS Iソ54-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS Contmued


\footnotetext{
(D) Witheleld to avoid diselogure
}
(iIA) Not quailablr.

Table ob-MERCHANT WHOLESALERS IVF\&-COMMODITY LINE SAIIS GLOGRAPHHC, DIVISIONS゙, BY' KIND OF BUSINESS commmad


\footnotetext{
(D) Withteld to avoid diaclosure.
(NA) Not available.
n.e.c. Not elsewhere clabaiticd.
yoce slot appircable.
.. Repreaents zero.
}

Table GB-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES-GGEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contnued


\footnotetext{

}
 BY' KIND OF BUSINESS-Continucd
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Kind of busines:, peographic division. and commatity line} & \multicolumn{2}{|l|}{Falns of specilited compodity line} & \multicolumn{2}{|l|}{} & & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Kind af businesu, parruphic divialm, and ronmondity lifee} & \multicolumn{2}{|l|}{-は) : - Hendfind nimenity litu.} & \multicolumn{2}{|l|}{sctablisptrent: reportlus. donnoxity lim} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { col. } \\
\text { as } \\
\text { per } \\
\text { cont } \\
\text { of } \\
\operatorname{col} .4 \\
\\
(5)
\end{gathered}
\]} \\
\hline & & Armunt
\[
\begin{gathered}
(\$ 1, \text { mo }) \\
(1)
\end{gathered}
\] & Pur-
cent
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bu-
tion
(I) & (rumber &  & \[
\begin{gathered}
\text { as } \\
\text { pism } \\
\text { cont } \\
\text { wif } \\
\text { cril. }
\end{gathered}
\] & & & \begin{tabular}{l}
Aftrinal
\[
(\$ 1,(4)
\] \\
11)
\end{tabular} & \begin{tabular}{l}
Wr- \\
cent \\
dis- \\
t.ri- \\
tus \\
1 ion \\
(2)
\end{tabular} & Rumbur
(3) & Total sules, 011 commirdity lines
\[
(\therefore)
\] & \\
\hline & ```
E:ECTRICAL APPARATUS, SUPPLIES
    DISTRIBUTORS-IO.
Middle Atlantic Division-cion.
``` & & & & & & & \begin{tabular}{l}
ELECTRICAL AFYNRATUS, SUPPLIE: DISTRIBUTORT-NUR. \\
Easb North Central Iivision-Con.
\end{tabular} & & & & & \\
\hline 470 & \begin{tabular}{l}
Air-conditioning equipment............. \\
Room ait conditioners, under \\
Self-contained air conditioners, \\
こhf snd aver........................... \\
Other air-conditioning equipwent. \\
Hot reported in detail...............
\end{tabular} & \[
\begin{array}{r}
5,010 \\
3,301 \\
\mathrm{t} 37 \\
401 \\
071
\end{array}
\] & 0.8 & 155
150
17
12
13 & 288,238
270,143
30,575
71,572
17,208 & 1.7
1.2
1.7
1.8
3.7 & \({ }^{4}\) & \begin{tabular}{l}
Parts, aupplies. accessuries for air conditiontig, refrigeration equipment Comodities, n.e.c......................... Labor, service and rental receipta.... \\
West North Central Division
\end{tabular} & \[
\begin{aligned}
& \therefore, 378 \\
& 7,457 \\
& 5,560
\end{aligned}
\] & 0.7
1.2
0.9 & 65
NA
74 & \[
\begin{array}{r}
263,1197 \\
\text { MAA } \\
143,1243
\end{array}
\] & \[
\begin{gathered}
1.7 \\
(\text { (IIA } \\
2.9
\end{gathered}
\] \\
\hline 53. & General purpose industrial machinery, equipment. \(\qquad\) & 2,453 & 0.4 & 14 & 18.240 & 13.4 & & \begin{tabular}{l}
All establishments inumber).....232 \\
 Sales reported by comodity line, total.
\end{tabular} & 239,352 & 100.0 & 209 & \(x \times x\) & xxx \\
\hline 570 & Industrial equipment, supplies........ & 1,331 & 0.2 & 10 & 10,057 & 13.2 & & & & & & & \\
\hline 590 & Compercial refrigeration equipment.... Beverage coolers.......................... Mechanical drinking water coolers.. & 2,016
213
991 & 0.3 & 65
21
63 & 213.458
74.021
211.837 & 0.3 & & \begin{tabular}{l}
Electrical Wiring supplies, construc- \\
tion materigls.............................. \\
Intericr wirine, construction mo-
\end{tabular} & 116,514 & 48.7 & 178 & 231,159 & 50.4 \\
\hline & Mechanical drinking wster coolers.. & \({ }^{9} 91\) & & \[
\begin{aligned}
& 63 \\
& 12
\end{aligned}
\] & 211.837
60.237 & 0.5 & & terials...................... & 57,136 & & 129 & 200,879 & 28.4 \\
\hline & 0ther refrigeration equipment...... & 460 & & 27 & 85,279 & 0.5 & & Qutaide construction & 19,238 & & 116 & 192, 165 & 10.0 \\
\hline & Not reported in detafl....... & 302 & & & (D) & (D) & & Lighting fixtures....................
Electric
lamps............... & 18,617
10,326 & & 141 & 205,140
206,193 & 9.1
5.0 \\
\hline 591 & Parts, supplies, accessorles for air & & & & & & & Hot reported in detall. & 11,187 & & 20 & 13,775 & 80.1 \\
\hline & conditioning, refrigeration equipment Comodities & 2,138
3,649 & 0.4
0.6 & 47
NA) & 160, 378 & & 401 & Generation, transmission, other ap- & & & & & \\
\hline 975 & Labor. service and rental receipts.... & 2,585 & 0.6 & NA
59 & 136,570 & & & paratus and equipment.............. & 21,180 & 8.8 & 87 & 156,707 & 13.5 \\
\hline & East North Central Divisio & & & & & & 402 & lephone and signal equip & 5,326 & 2.2 & 35 & 94,233 & 5.7 \\
\hline & A11 establishments numberl....601 & & & & & & 10 & Electrical appliances, radio and tele- & & & & & \\
\hline & Total sales (\$1,000) ...... \$658,282 & & & & & & & vision sets. & 78,393 & 32.8 & 103 & 200,7t2 & 39.0 \\
\hline & \begin{tabular}{l}
Sales retorted by commodity \\
line, total........................
\end{tabular} & 632,029 & 130.7 & 538 & xxx & x CO & & Radio sets........
Television sets... & 2,654
18,540 & & 63
51 & 159,218
147,659 & 1.7
12.6 \\
\hline & & & & & & & & Electric kitchen equipmen & 24,502 & & 63 & 163,008 & 18.1 \\
\hline 300 & Furniture and fir & 15 & 0.1 & 5 & 7,308 & 9.8 & & Electric home laundry equipre & 8,540 & & 47 & 143,169 & 6.0 \\
\hline & & & & & & & & Electrical housewares............. & 12,838 & & 93 & 191,201 & 6.7 \\
\hline 360 & Automotive parts, supplies, e & 959 & 0.2 & 7 & 5,260 & 18.2 & & Other electrical appliances........
Not reported 10 detail........... & 4,881
1,436 & & 60
4 & 255,435
4,291 & 3.1
33.5 \\
\hline 200 & Electrical wiring supplies, construc- & & & & & & & & & & & & \\
\hline & tion materials.............................. Interior wiring, construction ms- & 351,157 & 55.6 & 459 & 588,212 & 59.7 & 430 & Electronic tubes, parts and accesso- & 1,494 & 0.6 & 48 & 140,013 & 1.1 \\
\hline & terials........ & 166,103 & & 325 & 494,092 & 33.6 & 450 & Hardware. & 915 & 0.4 & 28 & 85,916 & 1.1 \\
\hline & Outside construction materia & 40,058 & & 249 & 415,292 & 9.6 & 460 & Plumbing, heating equipment, supplies. & 1,705 & 0.7 & 14 & 9,132 & 18.7 \\
\hline & Lighting fixtures. & 52,883 & & 345 & 506,005 & 10.5 & & & & & & & \\
\hline & Electric lamps......... & 33,123
58,990 & & 327
72 & 491,331
67,916 & 6.7
86.9 & 70 & Alr-conditioning equipment............
Room air canditionere, under 2 ho.. & 0,593
6,231 & 2.8 & 75
70 & 169.383 & 3.9
3.7 \\
\hline & & & & & & & & other air-conditioning equipment... & 119 & & (NA) & (NA) & ( H ( \({ }^{3.7}\) \\
\hline 401 & Generation, transwission, other apparatus and equipment................... & 53,112 & 8.4 & 212 & & 14.2 & & Not reported in detail............. & 243 & & , & 1,534 & 15.8 \\
\hline & & & & & & & 590 & Conmercial refrigeration equipment. & 1,058 & 0.4 & 41 & 132,211 & 0.8 \\
\hline 402 & Telephore and signal equipment. & 15,360 & 2.4 & 84 & 220,797 & 7.0 & & Beverage coolers........................ Mechanical drinking water coolers.. & \[
\begin{aligned}
& 126 \\
& 4.82
\end{aligned}
\] & & 15 & \[
\begin{array}{r}
48,753 \\
121,612
\end{array}
\] & 0.3
0.4 \\
\hline 610 & Electrical appliances, radio and tele- & & & & & & & other refrigeration equipment...... & 214 & & NA) & (2A) & ( NA ) \\
\hline & \begin{tabular}{l}
vision sets.................................... \\
Radio sets. \(\qquad\)
\end{tabular} & \[
\begin{array}{r}
168,754 \\
t, 396
\end{array}
\] & 26.7 & \[
\begin{aligned}
& 243 \\
& 102
\end{aligned}
\] & \[
\begin{aligned}
& 474,083 \\
& 334,269
\end{aligned}
\] & 35.6
1.9 & & Wot reported in detail............ & 236 & & , & 3,246 & 7.3 \\
\hline & Television sets.............. & 28,559 & & . 93 & \[
320,871
\] & 8.9 & 591 & Parts, supplies, accessories for alr & & & & & \\
\hline & Electric kitchen equipment......... & 57,968 & & 123 & 343,062 & 16.9 & & conditioning, refrigeration equipment & 1,6,4 & 0.7 & 37 & 125,559 & \\
\hline & Electric home laundry equipment.... & & & \[
95
\] & 316,076 & 7.1 & & Commodities, n.e.c................... & 3,062 & 1.3 & (12A) & (MA) & (19) \\
\hline & \begin{tabular}{l}
Electrical housewares................. \\
Other electrical appliances.........
\end{tabular} & 38,398
9,627 & & 210
128 & 4412182 & 8.7. & 975 & Labor, service and rental receipts.... & 1,478 & 0.6 & 31 & 78,401 & 1.9 \\
\hline & Other electical apprances.... & 9,627 & & 128
19 & \[
\begin{array}{r}
331,262 \\
24,040
\end{array}
\] & 2.9
22.5 & & & & & & & \\
\hline & & & & & & & & South Athantic Division & & & & & \\
\hline 420 & Electrical comercial equipment, except comercial reírigeration......... cookine, food service equipment.... & 1,289
490 & 0.2 & 31
21 & \[
\begin{aligned}
& 90,058 \\
& 82,660
\end{aligned}
\] & \[
\begin{aligned}
& 1.4 \\
& 0.6
\end{aligned}
\] & & \begin{tabular}{l}
All ectablishments number)...... 355 \\
 Sales reported by coumodity
\end{tabular} & & & & & \\
\hline & Other electric comercial equipment & & & & & 7.3 & & line, total.................... & 334, 631 & 200. & 36 & xxx & x \(x\) \\
\hline & Not reported in detail & 615 & & 5 & 4,878 & 12.6 & 360 & Automotive parts, supplies, & 306 & 0.1 & * & 14.254 & 2.1 \\
\hline 430 & Electronic tubes, parts and accessories.. & 4,620 & 0.7 & 96 & 310,015 & 1.5 & 400 & Electrical wiring supplies, construction materials............................. & 1+1.023 & 48.1 & 31. & 300,743 & 48.8 \\
\hline 450 & Hardware............................ & 3,869 & 0.6 & 73 & 193,209 & 2.0 & & Interior wiring, construction ma- & & & & & \\
\hline 460 & Flumbing, heating equipment, suptlies. & 3,465 & 0.5 & 27 & 23,321 & 14.0 & & \begin{tabular}{l}
terials \\
Tutside constmuction
\end{tabular} & e2, 363
20.344 & & - 24.8 &  & 27.0
10.1 \\
\hline 470 & Air-conditioning equipment. ........... & 8,318 & 1.3 & 167 & 398,090 & 2.1 & & IIfhtirg fixtures.......... & 23,111 & & \(2 \times 7\) & 305, 16 & 10.1 \\
\hline & Room air conditioners, under \(2 \mathrm{hp} .\). & 6,687 & & 151 & 361,900 & 1.8 & & Electric lamps..................... & 12,716 & & 342 & 302,351 & 4.2 \\
\hline & Self-contained als condtioners, 2 re and over. & 181 & & 7 & 7,729 & 2.3 & & Hot reported in detail.............. & 14,3014 & & 4 & 17,748 & 80.9 \\
\hline & Cther air-conditioring equipment... & 139 & & 7 & 18,042 & 0.8 & 401 & Generation, transmission, sther af- & & & & & \\
\hline & No: reported in detali............ & 1,311 & & 12 & 31,058 & 4.2 & & paratus and equipment............... & 219.544 & 2.8 & 14.5 & 253,430 & 12.6 \\
\hline 5301 & General purpose industrial machinery, equipment. ...................................... & 318 & 0.1 & 6 & 2,676 & 11.9 & & Telephone and signal equipment........ & 2, 885 & 2.6 & 5, & 124, 50 & 7.9 \\
\hline 570 & Industrial equipment, supplies........ & 758 & 0.1 & 7 & 4,804 & 15.8 & & Electrical appliances, radiz and television sets..................................... & 1158, 63 & 32.6 & & 273, 1136 & \\
\hline & & & & & & & & Radio sets.......................... & 3,750 & & 81 & 213,05t & 4.8 \\
\hline 593 & Cormercial refrigeration equipment.... & 1,945 & 0.3 & 72 & & & & Television seta..................... & 24, 273 & & 78 & 204,33 & 12.2 \\
\hline & Eeverage coolera............... & 281 & & 20 & 89,602 & 0.3 & & Electric kitchen equizment......... & 47,10ci & & 118 & 242, 777 & \(1{ }^{4.4}\) \\
\hline & Display cases.. & & & 6 & 24,024 & 0.1 & & Electric home Laundry equipoent.... & 12, \(1+4\) & & 76 & 207,409 & 5.8 \\
\hline & Mechanical dritiking water coolers.. & 1,077 & & 77 & 291,986 & 0.4 & & Electrical housewares............. & 13,346 & & 133 & 251,778 & 5.3 \\
\hline & Reach-in and walk-in refrigerators.
Cther refrigeration equipment..... & 30 & & & 23,376 &  & & Uther electrical aptiancez........
Not reforted in detail........... & 6,004
1,694 & & 14 & 225,446 & 2.7
16.3 \\
\hline
\end{tabular}
(D) Withheld to avoid dieclosure. (ida) not available.
a.e.c. Not elsewhere classified.
xoc Not applicable.
... Represente zero.

Table 6 B - MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contimied


\footnotetext{
(D) Withrield to avold asacloaurs.
(1AA) Not avallable
}

Table ob-MERCHANT WHOLESALERS 1954-COMMODITY LINESALIS GIOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Contmuad

(D) Withelit to avoid disclogure. (NA) Not available.
n.e.c. Not elaewhere classified. ooo Not applicable.

Table 6 －MERCHANT WHOLESALERS Iリラ千－COMMODITY LINE SALES－－GEOGRAPHIC DIVISIONS，
BY KIND OF BLISINESS－Contmued



Table ob - MERCHANT WHOLESNLERS 1954-COMMODITY LINE SALES GBOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS Commmed


\footnotetext{
(D) Withheld to avold disclosure.
(NA) Not available.
n.e.c. Hot elsewhere classified.
xox Not applicable.
... Represents zero.
}

Table 6 B-MERCHANT WHOLESALERS \(1954-\) COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued


\footnotetext{
(D) Witheld to avoid dibclogure. (MA) Not available. n.c.c. Not elsemere claralfied. xax Not upplicublu. ... Ruprebenta zero.
}

Table 6B-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS - Continued


\section*{Table aB-MERCHANT WHOLESALERS lyラー-COMMODITY LINE SALES--GEOGRAPHIC DIVISIONS \\ BY KIND OF BUSINESS-Continued}


Table ob-MERCHANT WHOLESALERS 1954-.-COMMODITY LINE SALLS-GGOGRAPIHC DIVISIONS, BY KIND OF BUSINESS-Contmucd

(D) Withheld to avoid disclosure.
in) Not available.
n.e.c. Not elawhere classiried.
wox Not applicable.

Table (G——MERCHANT WHOLESALERS lyラ4--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multirow{3}{*}{Kind : : business, geographte division, and comriodity line} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { alrs of } \\
& \text { specified } \\
& \text { conmedity line }
\end{aligned}
\]} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { Estat } 11 \text {-tument. } \\
& \text { report ing } \\
& \text { :ommandity } 1 \text { ine }
\end{aligned}
\]} & \multirow[b]{3}{*}{\begin{tabular}{l}
Col. 1 \\
as \\
percent ol COL. 4
\[
(\mathrm{s})
\]
\end{tabular}} & \multirow[b]{3}{*}{} & \multirow{3}{*}{Kind of business, exsmaphic divisiut, and combity line} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Sales of \\
Epecified \\
cemurdity line
\end{tabular}} & \multicolumn{2}{|l|}{Establishmer.ts reporting compodity line} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { col.1 } \\
& \text { as } \\
& \text { per- } \\
& \text { cent } \\
& \text { of } \\
& \text { Col. } 4
\end{aligned}
\]} \\
\hline & & Arwount & \[
\begin{aligned}
& \text { Per- } \\
& \text { cent } \\
& \text { dis- } \\
& \text { tri- } \\
& \text { bu- } \\
& \text { tion }
\end{aligned}
\] & Nimbir & \[
\begin{aligned}
& \text { Tokal } \\
& \text { :sles, all } \\
& \text { rommantity } \\
& \text { lines }
\end{aligned}
\] & & & & Amount & Percert dis-tri-bution & Number & Total sales, all commodity lines & \\
\hline & & \[
\begin{gathered}
(\$ 1,2+1 \times 1) \\
(1)
\end{gathered}
\] & & (3) & (4) & & & & \[
\left.\begin{array}{c}
\left(\$ 1, m_{0}\right) \\
1 \\
1
\end{array}\right)
\] & & (3) & in & (5) \\
\hline \multirow{9}{*}{410} & \begin{tabular}{l}
harimare wholeialers - Con. \\
East North Central Division-Con.
\end{tabular} & \multirow[t]{10}{*}{\[
\begin{array}{r}
29,142 \\
811 \\
7,747 \\
5,466 \\
4,700 \\
0,916 \\
1,271 \\
2,231
\end{array}
\]} & \multirow{9}{*}{7.6} & \multirow[b]{9}{*}{\[
\begin{aligned}
& 59 \\
& 24 \\
& 23 \\
& 32 \\
& 31 \\
& 43 \\
& 22 \\
& 8
\end{aligned}
\]} & \multirow[b]{7}{*}{\[
\begin{aligned}
& 212,507 \\
& 113,796 \\
& 125,437 \\
& 137,633 \\
& 111,292 \\
& 178,130
\end{aligned}
\]} & \multirow[b]{2}{*}{13.7} & \multirow[t]{7}{*}{360} & HARDWARE WHOLESALERSOCN. & & & & & \\
\hline & Electrical appliances, radio and television sets. & & & & & & & Autonotive parts, supplies, accessuries, tools and shop equipment... & & 3.3 & & & 7.6 \\
\hline & \begin{tabular}{l}
vision sets. \\
Radio sets.
\end{tabular} & & & & & 13.7
0.7 & & Automotive parts and accessories... & \[
3,763
\] & & \(?\) & 45,350 & 8.3 \\
\hline & Television sets..................... & & & & & 6.2 & & Tires and tubes........... & 1,020 & & 9 & 69,710 & 1.5 \\
\hline & Electric kitchen equippent. & & & & & 4.0 & & Automotive tools and shop equlpment & 968 & & 6 & 29,053 & 3.3 \\
\hline & Electric home laundry equipment.... & & & & & 3.3
3.9 & & Other automotive supplies...........
Not reported in detail.......... & 1,063
1,736 & & 10 & 57,673
24,436 & 1.8
7.1 \\
\hline & Electrical housewares............... & & & & & 3.9 & & Not reported in detail.............. & & & & & 7.1 \\
\hline & other electrical appliances, radio and television sets.................. & & & & 84,264 & 1.5 & 0 & Electrical wiring supplies, construc- & & & & & \\
\hline & Not reported in detail............. & & & & 25,457 & 8.8 & & tion materials............................ Interior wiring, construction & 11,160 & 4. & 37 & 168,311 & 6.6 \\
\hline 430 & & & & & & & & materials...... & 2,983 & & 22 & 98,277 & 3.0 \\
\hline & Sories........................ & 881 & 0.2 & 10 & 55,833 & 1.6 & & Outside construction mat & 409 & & 1.6 & 31,560 & 1.3 \\
\hline & & & & & & & & Lighting fixtures............ & 851 & & 12 & 84,237 & 1.0 \\
\hline 450 & Hardware. & 192,851 & 50.6 & 303 & 381,161 & 50.6 & & Electric lamps. . . . . . . . . . & 1,599 & & 17 & 88,838 & 1.8 \\
\hline , & 8uilders' hardw & 30,605 & & 110 & 218,401 & 14.0 & & Not reported in deta & 5,318 & & 13 & 69,573 & 7.6 \\
\hline & Heavy hardware. & 14,996 & & 52 & 185,295 & 8.1 & & & & & & & \\
\hline & She if, light hardw & 16,294 & & 79 & 138,911 & 11.7 & & Electrical appli
vision sets... & & 5.8 & 35 & 156,676 & 9.4 \\
\hline & Wire screening... & 1,336 & & 48 & 138,842 & \({ }^{1.0}\) & & Riszon sets............................. & -218 & & 12 & 77,075 & 0.3 \\
\hline & All other hardware & 37,046 & & 1106 & 177,474
128,524 & 21.2
71.5 & & & 400 & & 4 & 10,104 & 4.0 \\
\hline & Not reported in detail & 91,934 & & 118 & 128,524 & & & Electric kitchen equipment.......... & 665 & & 12 & 77,779 & 0.9 \\
\hline 460 & Plumbing, heating equipment, supplies. & 15,117 & 4.0 & 62 & 212,763 & 7.1 & & Electric home laundry equipment.... & 290 & & 9 & 74,464 & 0.4 \\
\hline & & 347 & & 9 & 40,956 & 0.8 & & Electrical housewares.............. & 0,340 & & 21 & 96,378 & 6.6 \\
\hline & Furnaces (warm alr)..... & 929 & & 11 & 42,109 & 2.2 & & Other electrical appliances........ & 385 & & 12 & 58,363 & 0.7 \\
\hline & Oil burners......... & 420 & & 1 & 48,097 & 0.9 & & Not reported in detail. & 6,428 & & 11 & 57,415 & 11.2 \\
\hline & Heating, cooking stoves, (except electric) & 653 & & 19 & 74,661 & 0.9 & 450 & Hardware.......... & 117,922 & 46.0 & 119 & 256,099 & 46.0
9.8 \\
\hline & other gas appliances, specialties.. & 253 & & 8 & 49,032 & 0.5 & & 8uilders' hardware................. & 16,528 & & 52 & 168,182 & 9.8 \\
\hline & Fans, blowers..................... & 217 & & 12 & 37,182 & 0.6 & & Heavy hardware.. & 12,031 & & 30 & 114,383 & 10.5 \\
\hline & Plumbing fixtures, equipment. & 4,4,44 & & 34 & 128,662 & 3.5 & & Shelf, light hard & 20,022 & & 45 & 149,640 & 13.4 \\
\hline & Plumbing pipe, fittings, and valves & 4,501 & & 44 & 144, 204 & 3.1 & & Wire screening.... & 1,150 & & 26 & 85,932 & 1.3 \\
\hline & Not reported in detall............ & 3,353 & & 13 & 47,639 & 7.0 & & All other hardware. & 20,853
47,338 & & \begin{tabular}{l}
48 \\
4.4 \\
\hline
\end{tabular} & 137,515
77,421 & 15.2
61.1 \\
\hline & Garden machinery and equipren & 7,996 & 2.1 & 52 & 196,161 & 4.1 & & & & & & & \\
\hline 510 & Farm, dalry machinery ........ & 1,085 & 2.1 & 15 & 42,822 & 3.9 & 460 & Plumbing, heating equipment, supplies. Furnaces (warm air) & 16,316
509 & 6.4 & 37
8 & & 9.5
1.0 \\
\hline & & & & & & & & \begin{tabular}{l}
Furnaces (wart air)..................... \\
011 burners.
\end{tabular} & & & 8 & 48,680
32,839 & 1.0 \\
\hline 530 & & & & & & & & Heating, cooking stoves (except & & & & & \\
\hline & equlpment. & 4,368 & 1.1 & 10 & 23,617 & 18.5 & & electric).............. & 1,348 & & 12 & 97,855 & 1.4 \\
\hline & & & & & & & & Fans, blowers...................... & 192 & & & 18,210
92,439 & \\
\hline 570 & Industrial equipment, supplies........ & 17,138 & 4.5 & 4.5 & & & & \begin{tabular}{l}
Plumbing fixtures, equipment........ \\
Plumbing pipe, fittings, and valves
\end{tabular} & 4,131
1,450 & & & & \\
\hline & Abrasives, abrasive materials...... & 3,453 & & 29 & 102,642 & 3.4 & & Plumbing pipe, fittings, and valves Other plumbing, heating equipment, & 1,450 & & 16 & 76,011 & 1.9 \\
\hline & Industrial leather, belting, packine. & 71 & & & 67,936 & 0.1 & & Other plumbing, heating equipment, supplies. & 204 & & (NA) & (NA) & (NA) \\
\hline & Mechanical rubber goods. & 4.50 & & 20 & 73,737 & 0.6 & & Not reported in detall............ & 7,920 & & 13 & 59,099 & 13.4 \\
\hline & Rope, cordage, twine............... & 391 & & 22 & 63,834 & 0.6 & & & & 0.4 & & & \\
\hline & Valves and rittings (except & & & & & & & Air-conditioning equipment............
Rrocm air conditioners under 2 nk ... & & 0.4 & & \(\begin{array}{r}\text { 75,303 } \\ 46,756 \\ \hline 1\end{array}\) & \\
\hline & plumbiry)................... & 375 & & 11 & 40,024 & 0.9 & & Other air-conditioning equipment.... & 386 & & (NA) & (NA) & (NA) \\
\hline & Other industrial equipment, supplies. & 10,351 & & ( NA ) & (NA) & (NA) & & Not reported in detail.............. & 207 & & 4 & 20,408 & 1.0 \\
\hline & Not reported in detail.. & 2,047 & & & 13,925 & 14.7 & & & 4,296 & 1.7 & 23 & 103,290 & 4.2 \\
\hline 720 & Iron and steel products & 3,157 & 0.8 & 21 & 69,319 & - .0 & & Garden machinery and equipment........ & 2,382 & 0.9 & 11 & 52,497 & 4.5 \\
\hline & & & & & & & & General purpose industry machinery, & & & & & \\
\hline 730 & Iron and steel wire, wire products... & 8,249 & . 2 & 65 & 164,704 & 5.0 & & equipment............................. & 492 & . 2 & 8 & 8,721 & 5.6 \\
\hline & Plain vire....................... & 344 & & 31 & 99,823 & 0.3 & & & & 1.2 & & & \\
\hline & Galvanized and other coated wire... & 568 & & 36 & 102,664 & & & Industrial equipment, supplies........
Abrasives, atrasive materials..... & & & & 31,125 & 5.3
2.3 \\
\hline & Nails and staples..................
8arb and twisted wire.......... & 3,592 & & 53
33 & 145,599
127,962 & & & Abrasives, arrastre maderials....... & 10 & & & -1,493 & 0.2 \\
\hline & garb and twisted wire................ Woven and welded wire fence, fence & 543 & & & 127,962 & 0.4 & & Mochanical rabber goods........... & 110 & & 12 & 12,633 & 0.9 \\
\hline & posts. & 1,041 & & 35 & 128,774 & 0.8 & & other industrisl equipment, & & & & & (NA) \\
\hline & Wire rope and strand. & 413 & & 28 & 109,875 & & & Suppies................. & 1,388 & & \({ }^{(N A}{ }_{3}\) & 12,461 & \(\stackrel{(N A)}{7.3}\) \\
\hline & 8ale ties......... & \begin{tabular}{c}
70 \\
298 \\
\hline
\end{tabular} & & 10
15 & 39,566
63,709 & 0.2
0.5 & & Not reported in detail.... & & & & & \\
\hline &  & 1.380 & & 15 & \begin{tabular}{|c}
63,709 \\
18,40
\end{tabular} & & 20 & Iron and steel products (fiat)........ & 503 & 1.2 & 12 & 46,760 & 1.1 \\
\hline 760 & Iron and steel finished products px- & & & & & & 730 & Iron and steel wire, wire products.... & 7,589 & 3.0 & 37 & 124,579 & 6.1 \\
\hline & cept flat, wire, etc................. & 1,958 & 0.5 & 20 & 33,912 & 5.8 & & Plain wire....................... & 109 & & 17 & 81,671 & 0.2 \\
\hline 750 & Irun and steel plpe, iutra............ & 1,254 & 0.3 & 23 & 85,625 & 1.5 & & Galvanized and other coated wire... & 304 & & 19 & 8, 254 & 0.5 \\
\hline 780 & Nonferrous metals, chapri, forme, ete. & 554 & 0.1 & 8 & 36,590 & 1.5 & & Nails and staples..... & \(3,1 / 46\)
515 & & 27
17 & 101,011
85,417 & 3.1
0.6 \\
\hline 900 & Toys, pamer, athletis: exadi....... & 22,745 & 5.8 & 4.4 & 208,033 & 10.6. & & garb and twisted wire. & & & 17 & 85,417 & 0.6 \\
\hline 921 & Lumber (rough, dresced, finimhed). & r,ti4 & 0.2 & 7 & 21,26t, & 3.1 & & Woven and welded wire fence, funce & & & & & \\
\hline 953 & Bulding miterials (excent lumber) & 1,244 & 0.3 & it, & 57,376 & 2.2. & & poste............................. & 1,200 & & 18 & 84, 385 & 1.6 \\
\hline & Catmatilea, п.e.c.............. & 1., (*) & 3.8 & (NA) & (NA) & (NA) & & Wire rope and strand................ & 153 & & 15 & 78,245 & 0.2 \\
\hline 975 & Latior, service and rental receipts. & 76. & 0.2 & 25 & 48,234 & 1.5 & & Bale tles......................... & 175 & & 11 & 51,102 & 0.3 \\
\hline & & & & & & & & Reibforcement mpsh................. & & & & 3,300 & 2.1 \\
\hline & West. Horth Central Ulvision & & & & & & & Not reported in deta & 1,708 & & 8 & 22,993 & 7.4 \\
\hline & All estatishments (number) ....144 & & & & & & & & & 0.2 & 13 & 4, 598 & 1.3 \\
\hline &  & & & & & & \(8{ }_{8}\) & Jewe 1 ry, silverwire, trophies............ & & 0.3 & 7 & 11,276 & 2.1 \\
\hline & : islof report.ed uy comncritity & & & & & & & Toys, pamra, athletic epodu............ & 21,070 & 8.2 & 37 & 188,069 & 11.2 \\
\hline & 1ine, totar................... &  & L(x) 0 () & 119 & x \(\times x\) & xxx & & Corimudities, n.c.c., including lubor, & & & & & \\
\hline & & & & & & & & service and rental recelptri......... & , ,442 & 2.2 & (NA) & (NA) & (NA) \\
\hline 151 & Paints, varnishea.. & 8,22\% & 3.2 & & 182.461 & 4.5 & & South Athuntic Division & & & & & \\
\hline 304 & Firraiture and fixiur: .... & 3. 325 & 1.7 & 10 & 18:9.511 & 3.41 & & woth Arisntic pivietor & & & & & \\
\hline 301 & china, elagewate, croskery........... & 3,771 & 1.5 & 19 & 17,450 & 3.9 & & All estabifarments (number) \(\ldots . .2397\) & & & & & \\
\hline 3012 & Kltehen utencile, miscelluncous hothr-
wires......................................... & \(19,1 / n\) & 7.8 & 34 & 1\%,283 & 13.51 & & \begin{tabular}{l}
Total balen ( \(11,(\times 0)\) ).......in221,47', \\
Salea reported by commodlty
\end{tabular} & & & & & \\
\hline 3.1 & Floor coveringa & 5, (15) & 2.0 & \({ }^{\prime \prime}\) & 132,6,52. & & & litac, Lotil. & 211,941 & \(10 \times 1.0\) &  & xx & xxx \\
\hline
\end{tabular}

\footnotetext{
(D) Witheld to avoid diaclogure.
(MA) Not available.
}

Table GB-MERCHANT WHOLESALERS IYF\&-COMMODITY LINISSALIES GFOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Conmmud

(D) Withheld to avoid alaclocure.
(NA) Not available.
n.e.c. Not elsewtere clagaified. xocr Not applicable.

Representa zero.

Table（B－MERCHANT WHOLESALERS リソラ－－COMMODITY－LINE SALES…GEOGRAPHIC DIVISIONS，
BY KIND OF BUSINESS－Conamued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multirow{3}{*}{Firid af bushess，grographi：division， and compodity line} & \multicolumn{2}{|l|}{Sales of specified commadety line} & \multicolumn{2}{|l|}{Estatilicimert reportive？ nomedity bive} & \multirow[b]{3}{*}{\[
\begin{gathered}
\operatorname{Col} .1 \\
\text { as } \\
\text { per- } \\
\operatorname{cont} \\
01 \\
\operatorname{con} .4 \\
\\
15!
\end{gathered}
\]} & \multirow[b]{3}{*}{} & \multirow{3}{*}{kind of businese，geographic division， and commedity line} & \multicolumn{2}{|l|}{} & \multicolumn{2}{|l|}{Establishanerts reporting cammodity line} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Col.1 } \\
\text { as } \\
\text { per- } \\
\text { cent } \\
\text { of } \\
\text { co1.4 }
\end{gathered}
\]} \\
\hline & & \multirow[t]{2}{*}{\begin{tabular}{l}
Athrunt \\
（\＄1．1．1） \\
（1）
\end{tabular}} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{number} & \[
\begin{aligned}
& \text { Total } \\
& \text { saluc, all } \\
& \text { commedity } \\
& \text { lines }
\end{aligned}
\] & & & & AnCunt & \[
\begin{aligned}
& \text { Fer- } \\
& \text { cert } \\
& \text { dis- } \\
& \text { tri- } \\
& \text { tu- } \\
& \text { tion }
\end{aligned}
\] & Number & \[
\begin{aligned}
& \text { Totel } \\
& \text { sales, s11 } \\
& \text { comanity } \\
& \text { lines }
\end{aligned}
\] & \\
\hline & & & & & & & & & \[
\begin{gathered}
(\ddagger, 1,1) \\
(1)
\end{gathered}
\] & & （3） & （4） & （5） \\
\hline & \begin{tabular}{l}
－IARTWARE WHOLESALERS－Con． \\
East South Central Division－Don．
\end{tabular} & & & & & & & \begin{tabular}{l}
HAROWARE WHOLESALERS－Con． \\
West South Central Division－Con．
\end{tabular} & & & & & \\
\hline 510 & Farm，dalry machinery．．．．．．．．．．．．．．．．．．．．． Tractore and equipment（farm）．．．．．． Harvesting manhinery and equipment． Land preparation，planting，culti－ vating machinery，and parts．．．．．．．． Other farm，dairy machinery． Not reported in detail & \[
\begin{array}{r}
2,798 \\
57 \\
265 \\
1,182 \\
717 \\
168
\end{array}
\] & ． 5 & 19
5
4
10
（NA）
3 & \[
\begin{array}{r}
03,178 \\
46,450 \\
40,375 \\
54,796 \\
(\mathrm{NA}) \\
5,633
\end{array}
\] & \begin{tabular}{|c|}
1.0 \\
0.6 \\
2.2 \\
（NA） \\
\(\vdots\) \\
\hline .6
\end{tabular} & 450 &  & 85,047
11,900
11,307
11,755
1,037
24,610
24,638 & 52.4 & 1.31
65
48
56
35
57
38 & 162,168
121,489
102,942
101,180
87,285
103,897
31,347 & 52.4
9.8
11.0
11.6
1.2
23.5
78.6 \\
\hline 530 & General purpose industrial machinery． equipment \(\qquad\) & 453 & 0.2 & 6 & 31，396 & 2.4 & 460 & Plumbing，heating equipment，supplies． Heating，couking stoves（except electric） & 7.074
1,569 & 4.4 & 56
28 & 95,527
60,314 & 7.4
2.6 \\
\hline 540 & Metalworking machinery，equipment（ex－ cept welding）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 555 & 0.3 & 6 & 33，70is & 1.6 & & Other gas appliances，specialties．．
Fans，blowers．．．．．．．．．．．．．．．．．．．． & 394 & & 9 & \begin{tabular}{|l|}
29,710 \\
19,353
\end{tabular} & 1.3
1.1 \\
\hline & & & & & & & & Plumbing fixtures，equipment．．．．．．．． & 1，319 & & 19 & 42，456 & 3.1 \\
\hline 570 & Industrial equipment，supplies．．．．．．．．． Abrasives，abrasive materials．．．．．． Industrial leather，belting， & 3,724
636 & 2.0 & 24
14 & 74,261
\(63,6 \times 3\) & 5.0
1.0 & & Plumbing pipe，fittings and valves． Other plumbing，heating equipment， supplies． & 1,206
319 & & 28
（NA） & 41,169
\((\mathrm{NA})\) & 2.9
NA） \\
\hline & \begin{tabular}{l}
packing． \\
Mechanical rubber goods．
\end{tabular} & \(\begin{array}{r}95 \\ 674 \\ \hline\end{array}\) & & 6
8 & 53,943
52,249 & 0.2
1.3 & & Not reported in detali．．．．．．．．．．．．．． & 2，046 & & （Na） 13 & 21，078 & 9.7 \\
\hline & Mechanical rubber gods．．．．．．．．． & 674
289 & & 15 & 52,249
64,997 & 1.3 & 40 & Air－conditioning equipment．． & 1，776 & 1.1 & 21 & 77，097 & 2.3 \\
\hline & Valves and itttings（except & & & & & & & Room air conditioners under 2 hp ．．． & 595 & & 17 & 40，355 & 1.5 \\
\hline & plunbing ）．．．．．．．．．．．．．．．．．．．．．．．． & 788 & & 9 & 40，841 & 1.9 & & Other air－conditioning equipment．．．
Not reported in detail．．．．．．．．．． & 932
249 & & （NA） & （NA） & （NA） \\
\hline & trent supplies．．．．．．．．．．．．．．．．． & 466 & & 7 & 30，053 & 1.6 & & & & & & & \\
\hline & Not reported in detail． & 778 & & 5 & 7，933 & 9.8 & 501 & Garden machinery and equipment & 1，707 & 1.1 & 30 & 79，524 & 2.1 \\
\hline 720 & Iron and steel products（flat）．．．．．．．． & 1，－60 & 0.8 & 25 & 83，817． & 1.7 & 510 & \begin{tabular}{l}
Farm，dairy machinery．．．．．．．．．．．．．．．．．．．．． \\
Land preparation，planting，culti－
\end{tabular} & 890 & 0.5 & 16 & 34， 827 & 2.6 \\
\hline 730 & Iron and steel wire，hire products．．．． & 4，709 & 2.6 & 31 & 89，125 & 5.3 & & vating machtnery and parts．．．．．．．． & 411 & & 13 & 32，884 & 1.3 \\
\hline & Plain wire．．．．．．．．．．．．．．．．．．．．．．． & 80 & & 14 & 58，297 & 0.1 & & Irrigation equipment．．．．．．．．．．．．．．． & 152 & & 4 & 9，998 & 1.5 \\
\hline & Galvanized and other coated wire．．． & 292 & & 18 & 73，812 & 0.4 & & Other farm dairy mechinery．．．．．．．．． & 327 & & 5 & 11，521 & 2.8 \\
\hline & Barb and twisted wire & 477 & & 22 & 75，473 & 0.0 & 570 & Industrial equipment，supplies．．．．．．．． & 6，758 & 4.2 & 27 & 73，353 & 9.2 \\
\hline & Woven ard welded wire fence，fence & & & & & & & Abrasives，abrasive materials．．．．．． & 581 & & 15 & 61，382 & 0.9 \\
\hline & posts．．．．．．．．．．．．． & 976 & & 23 & 75，930 & 1.3 & & Mechanical rubber goods．．．．．．．．．．．．． & 571 & & 9 & 42，204 & 1.4 \\
\hline & Wire rope and strand．．．．．．．．．．．．．． & 270 & & 11 & 52，163 & 0.5 & & & 1，091 & & 25 & 72，004 & 1.5 \\
\hline & Bale ties．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 203
28 & & 15
8 & 71,253
37,017 & 0.3
0.1 & & \begin{tabular}{l}
Valves and fittings（except \\
plumbing）．
\end{tabular} & & & 8 & 38，005 & \\
\hline & Hot reported in detail．．．．．．．．．．．．．． & 875 & & 7 & 12，686 & 6.9 & & other industrial equipment， & & & 8 & 38，005 & \\
\hline & & & & & & & & supplies．．．．．．．．．．．．．．．．．．．．．．．． & 1,030
20 & & （NA） & （NA） & （ NA （ P ） \\
\hline 750 & 1 ron and steel pipe，tubes & 3，256 & 1.8 & 22 & 83，203 & 3.9 & & & & & & & \\
\hline 900 & Toys，ganes，Athletic goods．．．．．．．．．．． & 18，370 & 10.1 & 22 & 146，047 & 12.5 & 20 & Iron and ste & ，257 & 1.4 & 29 & 58，350 & ． 9 \\
\hline & Bulling materials（except limber）．．．． Compoditles，n．e．c．．．．．．．．．．．．．．．．．．．．．．．．．．． & －，585 & 2.5
4.6 & （NA） & 80，777 & （ NA F ） 7 & 730 & Iron and steel wire，wire products．．．． & 0，248 & 3.9 & 42 & 99，147 & 6.3 \\
\hline 975 & Labor，service and rental receipts．．．． & \(44^{4} 7\) & 0.2 & （1） & 56，297 & 0.8 & & Plain wire．．．．．．．．．．．．．．．．．．．．．．．
Galvanized and other coated wire．． & 74
147 & & \({ }_{21}^{16}\) & 62,911
70,824 & 0.1
0.2 \\
\hline & West South Central Division & & & & & & & Galvanized and other coated wire．．． Nails and staples． & 147
2,338 & & & 70,824
87,364 & 0.2
2.7 \\
\hline & Ail establishnents（number）．．．．．． 160 & & & & & & & Barb and twisted wire．．．．．．．．．．．．．． & 701 & & 25 & 79，375 & 0.9 \\
\hline & Ail estáblishments（number）．．．．．． 160 Total sales（ \(\$ 1,000\) ）．．．．．．．．\(\$ 176,653\) & & & & & & & Woven and welded wire fence，rence posts． \(\qquad\) & 1，225 & & 27 & 82，908 & 1.5 \\
\hline & Sales reparted by commodity & & & & & & & Wire rope sund strand & 217 & & 8 & 45，643 & 0.5 \\
\hline & line，total．．．．．．．．．．．．．．．．． & 162，168 & 100.0 & 131 & \(x \times\) & xxx & & Bale ties．．．．．．．．．． & 153 & & 13 & 58，045 & 0.3 \\
\hline 151 & Fainte，varrishes．．． & 2，286 & 1.4 & 49 & 105，720 & 2.2 & & Reinforcement mesh．．．．．．．．．．．．．．．
Not reported in detail．．．．．．．．．．． & 491 & & 8
7 & 43，945 & 1.1
8.4 \\
\hline 166 & Wa11voard．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2， 170 & 0.1 & 4 & 0，560 & 2.6 & & Not reported in detain．．．．．．．．．．．．． & 902 & & 7 & 10，92 & 8.4 \\
\hline 300
301 & Furniture and fixtures．．．．．．．．．．．．．．． & 1，551 & 1.0 & 12 & 33，089 & 4.7 & 740 & Iron and steel firished products ex－ & & & & & \\
\hline 301
302 & Cnina，glassware，orockerg．．．．．．．．．．．．
Kitchen utensils， & 540 & 0.3 & 15 & 37，022 & 1.5 & & cept flat，wire，etc．．．．．．．．．．．．．．．． & 3，830 & 2.4 & 12
39 & \(\begin{array}{r}47,679 \\ \hline 95,528\end{array}\) & 8.0 \\
\hline &  & 7，850 & 4.8 & 42 & 108，089 & 7.2 & 750
900 & Iron and steel plpe，tubes．．．．．．
Toys，games，athletic gocds．．．． & 5,205
0,543 & \begin{tabular}{l}
3.2 \\
4.0 \\
\hline 1
\end{tabular} & 39
33 & 95,528
114,145 & 5.5
5.7 \\
\hline 315 & Flour coveringe． & 2， 0 O 5 & 1.6 & 19 & 48，704 & 5.4 & 953 & Building materials（exeept lumber & －360 & 0.2 & 12 & 20，098 & 2.2 \\
\hline 360 & & & 1.7 & & & & & Commodities，n．e．c．．．．．．．．．．．．．．．．．．． & 5,723 & 3.5 & （NA） & （NA） & （NA） \\
\hline & Automotive parto and accessories．．．． & 1，916 & 1.7 & 8 & 22，615 & 8.5 & 975 & Labor，service and rental recelpts．．．． & 192 & 0.1 & & 21，861 & 1.6 \\
\hline & Tires and tubes．．．．．．．．．．．．．．．．．．．． & 310 & & 13 & 55，589 & 0.6 & & Mountain Division & & & & & \\
\hline & Automotive toale and shop equipmert． & 199 & & ， & 17，081 & 1.2 & & Momtain Mution & & & & & \\
\hline & Other automative Expplif & 148 & & 4 & 10，798 & 1.4 & & All establishments（number）．．．．．． 53 & & & & & \\
\hline & Hot reported in detail． & 149 & & 2 & （D） & （D） & & Total sales（ \(\$ 1,000\) ）．．．．．．．．．．\＄73，647 Sales reported by commodty & & & & & \\
\hline 400 & Electrical Arime supphes，conetrue－ & & & & & & & line，totak．．．．．．．．．．．．．．．．．．． & 70.269 & 100.0 & So & \(x x\) & xxx \\
\hline & tion materiala． & 1，881 & 1.2 & 46 & 82， 8.78 & 2.3 & 151 & Painta，varnishes．． & & 1.2 & 20 & 29，295 & 2.8 \\
\hline & materialc．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & 47，679 & 1.7 & 240 & liry goods，notions．．．．．．．．．．．．．．．．．．．． & 150 & 0.5 & 4 & 18，392 & 1.9 \\
\hline & Outaide constriction materials．．．．． & 201 & & 12 & 27，324 & 0.8 & 301 & China，glassware，crockery．．．．．．．．．．．． & 1，017 & 1.4 & 12 & 29，220 & 3.5 \\
\hline & Lightine fixtures．．．．．．．．．．．．．．．．．．． & 19 19 & & & 19，134 & 1.0 & 302 & Kıtchera utensils，miscellareous home－ & & & & & \\
\hline & Electric lampe．．．．．．．．．．．．．．．．．．．．． & 485 & & 30 & 01，tios & 0.8 & & wares．．．．．． & 1，097 & \(2 . .4\) & 10 & 31，769 & 5.3 \\
\hline & Wot reported in detall．．．．．．．．．．．．．． & 178 & & 10 & 17，864 & 1.1 & 310 & Flour covertngs．．．．．．．．．．．．．．．．．．．．．．．． & 74.5 & 1.1 & 5 & 21，186 & 3.6 \\
\hline & & & & & & & 3 BCL & Automotive parts，bupplies，etc．．．．．．． & 1，829 & ． 6 & 11 & 22，005 & 8.3 \\
\hline 410 & Electrigal applancus，radio and tele－ Vishorl setz．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & 40.4 & & & & 40 & Electrical wiring aupplies，construc－ tion materiale．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & LR： & 0.4 & 1. & 13，001 & 2.2 \\
\hline & Fiadis sete．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2， 2 & & 13 & 16，436 & \(0 . t\) & 410 & Electrical upyliances，radio and telp－ & & & & & \\
\hline & Thlevicion cets．．．．．．．．．．．．．．．．．．．． & 1，\％．．t & & & ［1， 001 & 0．t & & vision getc．．．．．．．．．．．．．．．．．．．．．．．．．． & ， 791 & 8.2 & 17 & 44,850 & 12.9 \\
\hline & & & & & & & ． 30 & Electronic tubes，parta，and ancessorlec． \(\qquad\) & & & & & \\
\hline & \begin{tabular}{l}
Elentric kitchen equlpment．．．．．．．．．． \\
Electric hume landry equifuent．．．．
\end{tabular} & \[
1,4,5^{4}
\] & & 120 & \[
\begin{aligned}
& 1,152 \\
& 31,580
\end{aligned}
\] & 4.6
1.4 & & ancessoriec．．．．．．．．．．．．．．．．．．． & ，5 & 7 & ＂ & 27，080 & 1.7 \\
\hline & Elentrical houswarec．．．．．．．．．．．．．．． & 1，8贝5 & & 27 & 79， 7 \％， 5 & 2． 6 & 450 & Нитهтяге ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 34，6，56．6 & 49.3 & 46 & 70，269 & 69.3 \\
\hline & Dther electrin 41 applurices．．．．．．．．． & 1，311 & & 1. & 37，607 & 3.5 & 1，60 & Plumbing，heating equipment，Euppilea． & 2，679 & 3.5 & 21 & 33，910 & 7.3 \\
\hline & Het repported if detali．．．．．．．．． & 350 & & 2 & & （D） & & Bollers，radators，convec tors．．．．． & 20 & & 4 & 7，874 & 0.3 \\
\hline & & & & & & & & Furnaced（warn air）．．．．．．．．．．．．．．． & 517 & & 7 & 12，537 & 4.1 \\
\hline 630 & Electronic tubes．piarts，afus a．ceusurieg．．．．．．．．．．．．．．．．．．． & 1，3659 & & & \(\therefore\) ¢，\％9e & & & Heating，cooking atoves（except electric ）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & 8 & 17，270 & 0.8 \\
\hline
\end{tabular}

\footnotetext{
（O）Witheid to avold dibclogure．（HA）Mot available．r．e．c．Not elaewhere clabalfied．rox Not applicable．．．．Repreaenta zero，
}

Table 6B-MERCHANT WIIOLESALERS I9F4-COMMODITY-LINLSALES-GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Contmmed

(D) Withheld to avoid discloarre. (NA) Not available. n.e.c. Not elsewhere classiried. xoxk Not applicable. ... Represents zero.

Table (AB-MERCHANT WHOLESALERS Iソラ+-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS Continued


\footnotetext{
(D) Withheld to avoid diacloaire.
(NA) Not available,
}

Table 6B-MERCHANT WHOLESALERS IYF4--COMMODITY LINE SALES GIOGRAPIIC DIVISIONS, BY KIND OF BUSINESS-contmucd


\footnotetext{
(D) Withkeld to avoid diaclosure. (INA) Not available.
n.e.c. Not elsemere clabsified
roox Hot applicable.
}

Table 6B-MERCHANT WHOLESALERS 1954-COMMODITY-LINE SALES-. GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Conmmed

(D) Withheld to avoid dioclobure.
(NA) Not available.

Table GB-MERCHANT WHOLESALERS IYS+-COMMODITY LINLSAIES--GEOGRAPIIIC DIVISIONS.
BY KIND OF BUSINESS-Commued


Table \(6 \mathrm{~B}-\mathrm{MERCHANT}\) WHOLESALERS \(1454-\) COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS. BY KIND OF BUSINESS-Contmued

(D) Withbeld to avold diacloaure.
(Na) Not avallable.
n.e.c. Nut elpewhere clabeitited.
xocx Not applicablo.

Table oB－MERCHANT WHOLESALERS リソチ－－COMMODITY LINE SALIS－．GEOGRAPHIC DIVISIONS，
BY＇KIND OF BUSINESS－commued


BY KIND OF BUSINESS-Continued


Table GA-MERCHANT WHOLESALERS 1954-COMMODITY-LINESALES-UNITED STATES,
BY KIND OF BUSINESS Contanued

(D) Withield to avoid disclosure. (HA) Not available. n.e.c. Hot elsewhere clasified. vox Hot appllcatle. ... Representi zero.

Table GB-MERCHANT WHOLESALERS lysł…COMMODITY-LINE SALES - GEOGRAPHIC DIVISIONS,
BY kIND OF BUSINESS-Continued

(D) Whthelty to avoid diaclogure . (MA) Hot available \(\qquad\) xcx Not applicrbze.

Table 6A-MERCHANT WHOLESALERS. 195--COMMODITYLINI: SALES-UNITED STATES,
BY' KIND OF BUSINESS-Contmued


\footnotetext{
(D) Witheid to svoid diaciosure.
(MA) Not avallable.
n.e.c. Not elsemere classified.
xox Not applicable.
... Repreaenta zero.
}

Tahle GB-MERCHANT WHOLESALERS I9ラ千- (OMMODITY-LINESALES--GEOGRAPHIC DIVISIONS
BY KIND OF BUSINESS-Conanued


\footnotetext{
(D) Withie]s to avoid asclogure. (iA) Nut avallable.

xax Nut applicable. ... Represonta zoro.
}
 BY' KIND OF BUSINESS comamud


Taht aB-MERCHANT WHOLESALERS 1yラ+-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contmued


\footnotetext{
(D) Whtheid to avold Haclogure.
(ita) Not available. n.e.c. Hot eleewhere clagaifled. xax hut applioable.
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}

Table ob-MERCHANT WHOLESALERS IVS+-COMMODITY'LINL SALES GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Commuad


TahE GB-MERCHANT WHOLESALERS Iソラ\&-COMMODITY LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BLSINESS-Continued


\footnotetext{
(D) Mitblield to avoid diselogure.
}
 BY KIND OF BUISINESS- (ommmad


\footnotetext{
(D) Witheld to avoid disclosure.
(ILA) Not available.
}
n.e.c. Not elsewhere classified.
yox Not applicable. ... Fepresents zero.

Taमle (B-MERCHANT WHOLESALERS \(1454-C O M M O D I T Y\) LINE SALES GFOGRAPHIC DIVISIONS,
BY KIND OF BLSINESS-Contmued


\footnotetext{

}

\section*{Table ob－MERCHANT WIOIESALERS I9H－COMMODITY IINL SMLE GEOGRAPIICDIVISIONS， BY KIND OF BUSINESS－contmacd}
\begin{tabular}{l|l|l|}
\hline \hline & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{（21）： ：peril＇jot runchawity lin！} \\
\hline \multirow{5}{*}{} & \\
\hline & －\(\cdot\) ． 1.6 \\
\hline & 1： \\
\hline & \(\therefore \mathrm{rr}\)－ \\
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\hline (1) & 12 \\
\hline
\end{tabular}

\(\left\{\begin{array}{c}\text { General furpose industrial mach } \\ \text { equipment－con．} \\ \text { Industrial irucks，tractorz．}\end{array}\right.\)

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efuiment（nonelectric）．．．．．．．．．．．．．．．．
Other Eeneral purpose induetrial Other general purpose inductrial machinery，equignent．
    Metal workine machinery, t, uipment
    (except weldingi).........................
    Special indusurg machinero, efuiphitent
        Food processing machinern.......
Dairy, dilk products machinery.
        Dairy, dilk productas machiner:

        Prinine trades machio
        Woodvorking machinerw...............
Shoe, shoe repas r machinery......
        Shoe, shoe repar machinery......
Other special industry machinery,
        Not report.
570

250
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300
.\(\infty\)
    Industrial chericale, anids. Gabet,
    Ftc.............................
    Automotive parts, supplies, ete............
    Eiectrical wiring supplies, constms
    \(0 \begin{gathered}\text { Eie } \\ \text { ti } \\ \end{gathered}\)
        Outside consiricion materials.
Electric lamps....................
Other eiectrical wirimg suppli
        coristrution materiaia.
        Not reported in detail
-01
Generstion, imansmission, other ap-
paratiz and equipment...............
\(-1\)
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Iractors


\footnotetext{
（D）Withreld to avoid fisclosure．
（：if）Not available．
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（equipment ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．Miscellmmous ．．．．．．．．．．．．．．．．．．．．．．．．．．Not rupyorm in detqil
Mies．．．．．．．Abrasives，abrasive materials．
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& \text { Rope, } \\
& \text { Valve }
\end{aligned}
\]
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& \text { Rope, } \\
& \text { Valvés } \\
& \text { plumbi! }
\end{aligned}
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& \text { Not } r \text { ported } \text { : }
\end{aligned}
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\end{gathered}
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0.8
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4.
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要
EOther
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\]
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\]

Tahle GB－MERCHANT WHOLESALERS Iソラみ－－COMNODJTY LINE SALES－－GEOGRAPHIC．DIVISIONS， BY KIND OF BLSINESS－Conmmed

（D）Waththeld to avoin tisclosure．

Table 6B-MERCHANT WHOLESALERS 19ラ\&-COMMODITY LINE SALES-GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS Commocd


\footnotetext{
(D) Withheld to avoid disclesure.
(iA) Hot available.
}
n.e.c. Njt slestione classafion.
cox Mot applicatle.
Represente zeto.

Tahte \(\because B-M E R C H A N T\) WHOLESALERS \(1954-\) COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Contınued


\footnotetext{
(D) Witrweld to avad dibelybur
}

Table GB-MERCHANT WHOLESALERS 1954-COMMODITY LINE SALES -GEOGRAPIIC DIVISIONS, BY' KIND OF BUSINESS-Conmmacd


Table 6B-MERCHANT WHOLESALERS 1954--COMMODITY-LINE SALES--GEOGRAPHIC. DIVISIONS,
BY KIND OF BUSINESS-Continued


Tatk ob-NERCHANT WHOLESALERS I FF-COMMODITY IINESALES GEOGRAPIIC DIVISIONS, BY KIND OF BUSINESS-Continucd


\footnotetext{
(D) Withela to avoig ifaclosure. (ha) Hot available. n.o.c. Not elsewhere classified. sox N,topplicable. ... Reppegenta sero
}

Table 6B－MERCHANT WHOLESALERS Iソ54－mOMMODITY－LINE SALES－－－GEOGRAPHIC DIVISIONS， BY KIND OF BUSINESS－Contanued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Rind af buciness，geographic division， and commodity line} & \multicolumn{2}{|l|}{Sales of specified commodity line} & \multicolumn{2}{|l|}{Establishorerts reporting cormwility line} & \multirow[b]{2}{*}{\begin{tabular}{l}
C01． 1 \\
65 \\
cert \\
ol \\
Co1．：－ \\
（5）
\end{tabular}} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Yind of business，geopraphic diviciuh，
and commodity line} & \multicolumn{2}{|l|}{Sales of specified commedity line} & \multicolumn{2}{|l|}{Estationhnerits reporting commodity line} & \multirow[b]{2}{*}{col．1
as
per－
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cos．
（5）} \\
\hline & & \begin{tabular}{l}
Anount \\
（ \(\ddagger 1,1417)\) \\
（1）
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（2） & \begin{tabular}{l}
Number \\
（3）
\end{tabular} & \[
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\] & & & & Arount
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1,000 \\
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\end{array}\right.
\end{gathered}
\] & Per－
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tion
（2） & Number
（3） & Total sales，all commority lines
\[
(4)
\] & \\
\hline & \begin{tabular}{l}
industrial materials，supplies DISTRIRUTORS－Con． \\
South Atlantic Divisicn－Con．
\end{tabular} & & & & & & &  & & & & & \\
\hline \[
\begin{aligned}
& 80 \\
& 819 \\
& 975
\end{aligned}
\] & \begin{tabular}{l}
Tror，and stuel pipe，tute ．．．．．．．．．．．
mital reconditioned drums und tarreis． Cormodities，n．e．c．．．．．．．．．．．．．．．．．．．． \\
Lator，servive and rental receipus．．．
\end{tabular} & \(\begin{array}{r}2.145 \\ 7.579 \\ \hline 247\end{array}\) & 1.7
3.3
4.0
4.2 & （NA）
13
17 &  & \begin{tabular}{r|r|}
7.2 \\
94.4 \\
（NA） \\
3.1
\end{tabular} & \[
780
\] &  &  &  & 7 & \[
\begin{array}{r}
27,227 \\
15,091 \\
958
\end{array}
\] & 0.7
0.9
99.9 \\
\hline & ```
East South Central Division
All tstablizhmerts (rumber).
Total sales ($1,000).......$70,083
    Saler reportud by "ummulity
    line, tatal.
``` & 68，75mim & 100．0 & 107 & mex & xxk & & \begin{tabular}{l}
service and \(\mathrm{x}-1\) thi receipts．．．．．．．．．． \\
Nest Sourn Centrad Duvicin \\
All establichnent：（number \\
 \\
Sales reported by worn \\
lame，total．
\end{tabular} & 2，541｜ & 3.8 & （1／A） & （NA） & （NA） \\
\hline \[
151
\] & Paints，varni
Altomotive pir & 973 & 1.2 & 18， & ，3， 818.8 & & 151 & Paints，varr，ahe．．．．．．．．． & 1，J4． & \(1 . .0\) & \(\cdots\) & 43，57 & 2.5 \\
\hline \[
350
\] & Automotive & 743 & ＋ & & ， 884 & & 154 & Inductritil chemicals，acide，gaves， & & & & & \\
\hline Sod & Hectrival wirint applias， & & & & & & & et，．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 4tom & 4.1 & 21 & \(\begin{array}{r}43,855 \\ 3,828 \\ \hline\end{array}\) & 2.2
7.1 \\
\hline & \begin{tabular}{l}
c゙ふんtruction materials．．．．．．．．．． \\
Inturior whing．constructions
\end{tabular} & 1，0\％ & 1．0 & 21． & ． 5,253 & & & Autumative parts，Eupolien，etci．．．．．．． & 205 & 0.1 & 8 & 22，194 & 7. \\
\hline & materials．．．．．．．．．．．．．．．．．． & \begin{tabular}{l}
392 \\
75 \\
\hline
\end{tabular} & & 4 & 4 & & & Electras wirin cufpl & & & & & \\
\hline & Outside＇onstru＇tion materia． & 4.58 & & 9 & 3，2403 & 1.4 & & bonstrustion mhteria＇：．．．．．．．．．．．．．． & 2，505 & 1.3 & 13 & 30.447 & 8.4 \\
\hline & Elentriz 1 ampe．．．． & \(16^{4}\) & & 1.4 & 20，784， & & &  & & & & & \\
\hline & Not reported in det & 205 & & 3 & 212 & & & Outeide consiri ina materiat．．．．．． & 577 & & － & 23，6＋2 & 6.7
2.4 \\
\hline 401 & Generation，tranamicsion，othur & & & & & & & Lishting fixturn．．．．．．．．．．．．．．．．． & 145 & & 4 & 17，790 & 0.8 \\
\hline & apparstus and equipment．．．．．．．． & 328 & 0.5 & 7 & 10，75： & 3.1 & & Electric la pa．．．．．．．．．．．．．．．．．．． & 21.5
70 & & － & 10， 231 & \\
\hline 410 & Electri：al appliances，ridio and televiaion sets． & 410 & 0.0 & 5 & 6，3，3， & －． 0.5 & & Not refurted in detail．．．．．．．．．．．． & 70 & & 1 & （D） & （D） \\
\hline 450 & \begin{tabular}{l}
Hardware \\
ts． \(\qquad\)
\end{tabular} & 1，380 & 0．08 & 11 & 6,331
11,870 & \begin{tabular}{|c}
6.5 \\
11.6
\end{tabular} & iU1 & Quneration，transmi：sion，sther & & & & & \\
\hline & Plumbing，heatire equipment，zuppz & 3， 2,87 & 5.4 & 15 & 20，834 & 17.7 & & apparatus and equipneit．．．．．．．．．．．．．．． & ，001
\(2,68 \ldots\) & 0.3 & 18 & 27,850
39,604 & 2.2
6.8 \\
\hline & Air－conditionine quipment．．．．． & \(5 \mathrm{ck}{ }^{2}\) & 1.8 & 12 & 20，045 & 2.7 & &  & 5，324 & \(\therefore 7\) & 19 & －39，604 & 0.8
11.9 \\
\hline \({ }_{5}^{5012}\) & Garden machinury ard equipment．．．．．．．．
Construation，minin， & 76 & 0.1 & 7 & 10，365 & 4.7 & 470 & Air－conditioning equiprent ．．．．．．．．． & 4.98 & 1．3 & 11 & 35，506 & 1.6 \\
\hline & Construztiol，miniur ex avating
mathinery equipmut．．．．．．．．． & 2 b 7 & 0.2 & 5 & 9，53b & ． 8 & & Garden machiner；end rquipment．．．．．．．．． & 241 & 1.1 & ， & 24，74 & 1. \\
\hline 534 & aneral purpuse industrial mauhin & & & & & & & muhinery equipment． & Sos & 4.3 & & 21，411 & 2.6 \\
\hline & еquiprunt．．．．．．．．．．．．．．．．．．．．． & 5，286 & .7 & & & & & & & & & & \\
\hline & Сопргегыгя，рипря．．．．．．．．．．．．．．．．．． Crapre：derriuk，hoiste，winches & 411 & & 11 & 14，7t．0 & 2.8
1.3 & 25， &  & 13．936 & \％ 2 & \({ }^{\circ}\) & 64,084 & 21.7 \\
\hline & Grann derniwk hoists，winches， Fars，blowers（industralal & & & & & & & Camprespors，pumps．．．．．．．．．．．．．．． & 2，883 & & 29 & 41，389 & \(\therefore\). \\
\hline & equipmertel．．．．．．．．．．．．．．．．．．．． & 49 & & & 9，11 & 1． 5 & & Crushins，pulverizin，screenin mawinery and equipment．．．．．．．．．．．．． & & & & 18，970 & 0.0 \\
\hline & Mechand al patro trancmission & 309 & & 18 & 13，75 & 31.3 & & Conveyors，onverin erquipmi，t．．．．．． & 50 & & 10 & 44，848 & 1.0 \\
\hline & Other sentral purpose induitrial & & & & & & & Cranes，derreeks，hoidts，windheur． & －， 3,6 & & 24 & 45，8， & \(\therefore\) ． \\
\hline & machinery，equi pment \(\ldots \ldots \ldots \ldots .\).
Wut reported in detail \(\ldots\) ． & \[
\begin{gathered}
48 \\
342
\end{gathered}
\] & & （ \(\mathrm{NA}_{5}{ }_{5}\) & （ \({ }_{\text {（NA）}}\) & \begin{tabular}{c}
（1PA） \\
4.3 \\
\hline
\end{tabular} & & tndustrial tryeke & 132 & & & 11，751 & 1.1 \\
\hline & & & & & & & & Fans，blower：（industrial equipment & 343 & & 11 & 32，48 & 1.2 \\
\hline 50． & istaiworkin：mawhiner，equipment （exc．welding）．．．．．．．．．．．．．．．．．．．．．．．． & 1，5，9 & 2.3 & & 21，250 & 4 & & Mecharical pawer transmission & & & & & 1. \\
\hline & Machise triols，equipmert．．．．．．．．．．．． & 1，181 & & ， & 10，094 & 11.4 & & equipment（nanclectric）．．．．．．．．． & 7，908 & & 3 & 40，8 & 17.0 \\
\hline & \begin{tabular}{l}
Portable metalworkilu＂mathimery \\
（power driven）． \\
Micuellateut．．of talw rkin．
\end{tabular} & 42 & & & und & 1.7 & & \begin{tabular}{l}
Other entertly yurpone induitrial machinery \\
Not reported in detul1．．．．．．．．．．．．．．
\end{tabular} & 1，633 & & S & \begin{tabular}{l}
40,401 \\
3.208 \\
\hline
\end{tabular} & 2.6
18.2 \\
\hline & Not reported indot & 219 & & 4 & & 2.3 & 为1 & M talworkine ma hanor，，cquipment & & & & & \\
\hline & Not reported in deta & 1.7 & & & －，002 & & & （except weldin）．．．．．．．．．．．．．．．．．．．． & 7，812 & \(\therefore .4\) & 35 & 011，953 & 12.8 \\
\hline 550 & ditu ma hintry，equipment，upplice & & ． 5 & 15 & 23，14，\({ }^{\text {a }}\) & 2 & & Machine Lols，＂ulpment．．．．．．．．．．
Portable metaiwrkin marhirery & \(0,17{ }^{\text {a }}\) & & ． & 54，883 & 10.3 \\
\hline & Ca：weldifr cupplie：and equipmont． ather welding mbchinery，equip－ & 158 & & & & 1.0 & & \begin{tabular}{l}
rery \\
（power driven） \\
（1）．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Msurllartous metalwarkint
\end{tabular} & 541 & & \(\cdot 1\) & 39，257 & 1. \\
\hline & \begin{tabular}{l}
ather welding mishinery，equip－ ment，supplies． \\
liot reported in detail．．．．．．．．．．．．．．．．
\end{tabular} & \(\bigcirc\) & & （NA） & （NA） & （nA） & & Misuellantous metalworkint
na hinery
Not repurled in detali. & 2， 181 & & & 3\％， 0 （D） & 3.0
（D） \\
\hline 50.6 &  & 104 & 1.4 & 11 & 17，148 & & ， & ＊\％1ding machinery，＂fuipment，supplies & 2，031） & 1. & － & 42,48 & 4.8 \\
\hline \％ &  & & & 4 &  & 48.1 & & Gas weldin＇supplies and vquipment & & & & & \\
\hline ， & Abre it & 1， 1,118 & 6， 6.3 & 27 & － & L8．1 & & \begin{tabular}{l}
（larlusint tames） \\
Are w－ldin oupplies and enuipmert，
\end{tabular} & 1，\({ }^{18.48}\) & & 1.3 & \begin{tabular}{|l|}
30,818 \\
31,794
\end{tabular} & \％ \\
\hline & Industrial leather，heltinu． & \[
1.383
\] & & 23 & \[
29,240
\] & & & Resdetance widuin supplies， emipnert． & & & & 8，070 & \\
\hline &  & －730 & & 38 & 35，3，44 & 1.8 & & hut rupurley in detail．． & \(\therefore\) & & & 80.135 & 2.8 \\
\hline & Rope，wrdace twith ．．．．．．．．．．．．．． & & & S & 31，378 & \(1 .\). & & & & & & & \\
\hline &  & ， & & & & ＇．\({ }^{\text {c }}\) & （e） &  & 5.0 .4 & \(\cdots\) & \％ & C0，172 & 8.1 \\
\hline & & \％ & & （NA） & （ NA\()\) & （ HA\()\) & &  & & & 10 & 13.4 & 1.7 \\
\hline & Wot reported in detafl．．． & s： & & ， & 15，Set， & 73．8 & & епирриеит．．．．．．．．．．．．．．．．．．．．．． & 3,74 & & A & 98， 2 & 13.2 \\
\hline Stu & Conumerajl rafti uratione equipmuth．．． & 25\％ & 0.8 & & 4． 3. & \％， & & Other spe ist indu．try maginersi， & & & （A） & & （M1） \\
\hline 20， & Iros tild thal uruduric（riat）．．．． & 48. & & 14 & 18， & \(\therefore 7\) & & & & & & （180 & （\％） \\
\hline 731 &  & \％ 8 & 1.3 & \(\therefore\) & ［8，1］ & 3.3 & & ¹ & & & & & \\
\hline & & & & & & & 4 & jaz trial uquipment，cuppllee．．．．．． & ［，1， 8.11 & & 20.7 & 181．38u & 6．23 \\
\hline 145 &  & & & & & & & Mirs ive．．．Arvive mberinl：．．．．．． & －1： & & － & \(\cdots\) & 3.3 \\
\hline & Hat，wirı，ab．．．．．．．．．．．．．．．．．．． & 81.3 & \(1 .\). & 13 & 18，15 & 4, & & Enduatial dimmode，nutural，rade Inductrial Leation，twitisut & & & & 6，112． & 0.3 \\
\hline &  & & & & & & &  & 7， 3 & & \(\sim\) & & 1．6） \\
\hline &  & & & & & & & Menaricul ruture & － 14 & & 77 & 71， 5 ， 49 & 7.7 \\
\hline &  & 137 & & & 8，13 & 5.1 & & flupe，eordare，twirn \(\ldots\) ．．．．．．．．．．．．． & \(\cdots, 357\) & & 11 & \({ }^{18} 8, \ldots, \ldots\) & \％ \\
\hline & Bare，bar－aise map，，wid & & & & & & & Valvee and fitrinc（rxi，Fhuntere） &  & & H． & \(1{ }^{1} 3,290\) & 18.8 \\
\hline &  & & & & 7 7 ， 4 & & & Indushial uhame tathericme．．．．．． & 1，1\％ & & R & 4,2 & \(\therefore 8\) \\
\hline & pratueto exc．fist，wire，cto．．．．． What reported in thenill．．．．．．．．．．．．．． & \[
\begin{array}{|c|c|}
314 \\
8,
\end{array}
\] & & （ A ） & \[
\left.\therefore \lim _{\mu}\right)^{\prime} \mid
\] & （17A） & & Not \(r\) purted to detail．． & \[
\begin{aligned}
& 23,-2,84 \\
& 24,-201
\end{aligned}
\] & & －1， &  &  \\
\hline
\end{tabular}

\footnotetext{
（D）Witheru to avoin afaclamare．
}
（Ha）Hot avaluble．

．．．Hepresentn ：sero．

Table (AB-MERCHANT WHOLESAI.ERS 1954-COMMODITY LINE SALLS--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-conumucd


Table 6B - MERCHANT WHOLESALERS 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Contmued



TaHE 6 - MERCHANT WHOLESALERS I954-COMMODITY-LINESALES-GEOGRAPHICDIVISIONS, BY' KIND OF BUSINESS-Conmmed


\footnotetext{
(D) Witheld to avoid Aisologure. (MA) Not available.
}

Tabcob-MERCHANT WHOLESALERS IMF-COMNODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-connmucd


\footnotetext{

}

Table 6 B -MERCHANT WHOLESALERS 1954--COMMODITV'LINESALIS--GEOGRAPHIC DIVISIONS, BY' KIND OF BUSINESS-Continucd


\footnotetext{
(D) Withela to avoid disclosure.
}
\(\qquad\) n.e.c. Not elsermery clasaifice
pox :lct applicatiza.

Table B-MERCHANT WHOLESALERS 1yst-COMMODITY-LINE SALLS-GFOGRAPHIC DIVISJONS,
BY KIND OF BUSINESS—Contmued


\footnotetext{
(D) Wifthand tor avoid A: scansurc.
}

Table ob-MERCHANT WHOLESALERS 19シ--COMMODITY LINE SALES--GEOGRAPHIC DIVISIONS RY KIND OF BUSINESS-Contimud


\footnotetext{
(D) Withheld to Evoic fisclosure.
(MA) liot available.

}

Table GB-MERCHANT WHOLESALERS 1y5\&-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS Contmued


\footnotetext{

}

\footnotetext{
(idn) Mut invilutio.
}

BY KIND OF BUSINESS Commmad


Table (OB-MERCHANT WHOLESALERS 1ソラ4-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Conxinued


\section*{Table ob-MERCHANT WHOLESALERS 1954--COMMODITY' LINE SALES -GEGGRAPIHC DIVISIONS}

BY KIND OF BUSINESS-Contmucd



Table (6-MERCHANT WHOLESALERS 1954--COMMODITY-LINE SALES-.GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued


Table 6 - MERCHANT WHOLESALERS IG54-COMNODITY LINE SALES--GEOGRAPIIC DIVISIONS,
BY KIND OF BUSINESS Commund



Table (B-MERCHANT WHOLESALERS Iゾ\&-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Conlmued


\footnotetext{

}
(: (1a) Irat avitiabl.

TAble 6B-MERCHANT WHOLESALERS IYらみ-COMMODITY LINESALES GEOGRAPHIC DINISIONS,
RY KIND OF BUSINESS- Comtinued


(in) "ct availablc.


Table GB-MERCHANT WHOLESALERS Iソ54-COMMODITY LINE SALES--GEOGRAPHIC DIVISIONS,
BY' KIND OF BUSINESS-Continued

 BY KIND OF BLISINESS- Contmued


\footnotetext{
(J) witinele to arois fisclosure.
}

Table \(\curvearrowleft B-\) MERCHANT WHOLESALERS \(1954-\)-COMMODITY-LINE SALES-.-GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued


\footnotetext{

}

Table 6B-MERCHANT WHOLESALERS. 1954-COMMODITY LINESALES-GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Connmued


\footnotetext{
(D) Withreld to avoid aisclosure.
(IA) Not available.
}

Table 6 - MERCHANT WHOLESALERS \(1954-\) COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-Continued


Table gB-MERCHANT WIGOLESALERS \(1954-\) COMMODITY-IINE SALES-GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Contmued


\footnotetext{
(D) withheld to arold diaclosure.
(NA) Not available.
}

Table (B - MERCHANT WHOLESALERS. 1ソ5ゅ-COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued


\footnotetext{
(D) Witheid to avo1d disclooure.
}
(NA) Not available.

TAWE GB - MERCHANT WHOLESALERS IVF+-CONMODITY IINESALES GHOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS-commmed

(D) Withheld to ovoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Representa zero.

Table（CC MANUFAC TLRERS＇SALES BRANCHES ANDSALESOFFICES lyラサーSALES BY＇PRODLCT CLASS－UNITEDSTATES， BY＇KIND OF BUSINESS

 BY'KIND OF BUSINESS-Conmaed

(D) Wintrieid to arold digelosure. (fia) Hot avallable. a.e.c. Hot elsewhere classiffed. xox Not applicable.

\footnotetext{
... Rupretents zerc
}
 BY K゙IND OI BUSINESS Continued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{\[
\Rightarrow
\]
\[
\therefore
\]} & \multirow{3}{*}{．．．\({ }^{\text {a }}\) ：} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \therefore 11 \mathrm{~g} \text { ur } \\
& \text { iqn-ified } \\
& \text { man dity l:m }
\end{aligned}
\]} & \multicolumn{2}{|l|}{Est．ntlichment． Pugorting ＂onmmity lint} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Col. } 1 \\
& \text { as } \\
& \text { per- } \\
& \text { cent } \\
& \text { or } \\
& \text { Col. } 4
\end{aligned}
\]} & \multirow[b]{3}{*}{} & \multirow{3}{*}{Kind of business and coumoxity line} & \multicolumn{2}{|l|}{Sales of speciried commodity line} & \multicolumn{2}{|l|}{Establishments reparting commodity line} & \multirow[b]{2}{*}{Col． 1 as per－ cent of Col． 4} \\
\hline & & As int & \[
\begin{gathered}
\text { Pur- } \\
\text { di: } \\
\text { di: } \\
\text { tri- } \\
\text { til- } \\
\text { tine }
\end{gathered}
\] & Mumier & Total sales，all commodity lines & & & & Arount & \begin{tabular}{l}
Fer－ \\
cent \\
dis－ \\
tri－ \\
bu－ \\
tions \({ }^{1}\)
\end{tabular} & Number & Tots 1 sales，all comnodity lines & \\
\hline & &  & & （3） & \[
\begin{gathered}
(\$ 1, i(k)+7) \\
(4)
\end{gathered}
\] & & & & \[
\begin{gathered}
\langle \$ 1,000) \\
(1)
\end{gathered}
\] & （2） & （3） & \[
\begin{gathered}
(\$ 1,000) \\
(4)
\end{gathered}
\] & （5） \\
\hline &  तA EL IFFISES－OCCT． & & & & & & & INDUSTRLAL INORGANIC AND ORGANIC SAIES BRANCHES，SALES OFFICES－CON． & & & & & \\
\hline 3 c & \begin{tabular}{l}
Wetal office chairs，stools，couches， \\
et．（including）upholetered．．．．．．．
\end{tabular} & 5，908 & 10.1 & 60 & 43，413 & 13.7 & 28342 & Antibiotic preparations for human use． \(\qquad\) & 9，776 & 0.2 & 11 & 102，770 & ． 5 \\
\hline & Set cirice desks．．．．．．．．．．．．．．．．． & 1－， 510. & 25.3 & \(\pm 8\) & 49，180 & 30.3 & 28346. & All other pharmaceutical prepara－ & 9，76 & ． & 11 & 102，780 & 9.5 \\
\hline \(5 \times 3\) & Metal orfige cabinets and cases．．．．． & \(1+.125\) & 27.4 & 8. & 52，494 & 30.4 & & tions for human use．．．．．．．．．．．．．．． & 5，305 & 0.1 & 27 & 239，231 & 2.2 \\
\hline \(5 .\). & \begin{tabular}{l}
Othe：me：al orfice fumiture（in－ \\
cludes tibles，stands）．．．．．．．．．．．．．．．．．．
\end{tabular} & －，937 & 8.5 & 64 & 43，082 & 11.6 & 28422
28425 & Synthetic organic detergents，bulk．． & 12，263 & 0.3 & 4.7 & 719，182 & 1.7 \\
\hline ＋5411 & Partitions，shelving and lockers．．．．． & 1，577 & 2.7 & 29 & 29，989 & 11.6
5.3 & 28519 & Alkaline detergents．．．．．．．．．．．．．．．．． & 26，936 & 0.6 & 19 & 223，949 & 12.0 \\
\hline －50．2 & Casez，padinets，rounters and oulur． fintures．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 308 & 0.5 & 13 & 13，976 & 2.2 & 28521 & enamels，japans，dopes and thinners
White opaque pigments．．．．．．．．．．．．． & 23，124 & 0.5
0.3 & 38. & 862,440
553,969 & 2.7
2.2 \\
\hline －1972 & Die－zt offics zupplies，ex．ant & & 0． & & 1，9\％ & 2.2 & 28522 & White opaque pigments．．．．．．．．．．．．．．．．．．｜｜ & 12，297 & 0.3
0.1 & 6 & 553,969
562,642 & 2.2
0.7 \\
\hline & stationery，tatiets ani erivelcpes．． & 1，508 & 2.7 & 38 & 13，331 & 11.8 & \(28+20\) & Softwood distillation products． & 7，968 & 0.2 & 21 & 67，303 & 11.8 \\
\hline ． 7510 & Letterpress and jravure priuting．．． & 1,034
7.530 & 5.2
1.2 & （ \(\begin{array}{r}38 \\ \hline 8 . \\ \hline\end{array}\) & 15，398 & （ 19.7 & 28711 & Mixed fertilizers，complete and in－ & & & & & \\
\hline 40415 & \begin{tabular}{l}
Proaucts，. r．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Receipte irrm cervices rendered
\end{tabular} & 7，53n－ & 2.8 & （NA） & & & 2871 & complete．．．．．．．．．．．．．．．．．．．．．．．．．．． & 30，623 & 0.6 & 18
13 & 112，752 & 27.2
5.1 \\
\hline & gustemers．．．．．．．．．．．．．．．．．．．．． & 1，517 & 2.6 & 38 & 15，473 & 9.8 & & 迷 & & & & & \\
\hline & & & & & & & 28941 & Glue and adhesive & 4，44］ & 0.1 & 19 & 837，513 & 0.5 \\
\hline & OTHER FURHITURE，FIXTURES SALES BRANCHES，SALES OFFICES & & & & & & \begin{tabular}{|l|}
28961 \\
28964
\end{tabular} & Elemental gases．．．．．．．．．．．．．．．．．．．．．．．．．．． Other compressed and 1iqueried gases & 24,436
9,652 & 0.5 & 12 & 700,847
743,351 & 3.5
1.3 \\
\hline & BRANCHES，SALES OFFICES & & & & & & 28970 & Insecticides and fungicides．．．．．．．．．． & 26，938 & 0.6 & 72 & 1，640，503 & 1.3 \\
\hline & Not ancylued by product） & & & & & & 28992 & Weed killers（herbicidal prepara－ tions） \(\qquad\) & 15，179 & 0.3 & 44 & 1，303，453 & 1.2 \\
\hline & PULP，PAPER，AND PAPEREOARD SALES & & & & & & 28993 & Chemical special ties．．．．．． & 55，010 & 1.2 & 77 & 2，183，073 & 2.5 \\
\hline & ERAACHES，SALES OFFICES & & & & & & 3971 & Molded plastics product & 16，405 & 0.3 & 7 & 339，164 & 4.8 \\
\hline & Not anaylzed by procuct） & & & & & & 409 & Products，
Receipts
rom se．c．．．．．．．．．．．．．．．．．．．
services rendered to & 476，672 & 10.0 & （ NA ） & （NA） & （NA） \\
\hline & PAPEREQARD COMTAIHERS AND BOXES & & & & & & & castomers \(\qquad\) & 13，531 & 0.3 & 29 & 1，529，901 & 0.9 \\
\hline & Not analysed by product） & & & & & & & dRUG AND MEDICINES SALES BRANCHES，SALES OFFICES & & & & & \\
\hline & OTHER PAPER ARD ALLIED PRODUCTS sales brancies，sales offices （Hot analyzed by product） & & & & & & & All establishments（number）．．． 325 Total sales（ \(\$ 1,000\) ）．．．．．\(\$ 883,323\) Sales reported by product line，total． & 849，125 & 100.0 & 315 & \(x \times\) & xcx \\
\hline & INRUETRIAL INORCANIC AND ORGANIC CAFE BRANCRES，ALE OFFICEE & & & & & & 204，29 & Prepared animal reeds，except dog and cat food & 5，876 & 0.7 & 8 & 63，001 & 9.3 \\
\hline & & & & & & & 20951 & Flavoring extracts，erulsions．．．．．．． & 2，148 & 0.3 & 5 & 59，656 & 3.6 \\
\hline & All estabilenmerts（runtur）．．．453 & & & & & & 28196 & Reagent and high purity grades or inorganic chemicals． \(\qquad\) & 590 & 0.1 & 4 & 76，216 & 0.8 \\
\hline & Total sales（ \(\mathrm{i} 1,000\) ）．．． an \(^{2}, 271,817\) Cales reported by froduct & & & & & & 28197 & Other inorganic chemicals，n．e．c． & 7，352 & 0.9 & 12 & 151，014 & 4.9 \\
\hline & Iine，tyal．．．．．．．．．．．．．．．．． & 4，755，496 & 100.0 & 44.6 & \(x \times x\) & xxx & 28293 & Wiscollaneous acyclic chemicals and cheraical products．．．．．．．．．．．．．．．．．．．．． & 4，681 & 0.0 & & 95，54．3． & 4.9 \\
\hline －21．4 & iulfuric actd． & 80， 275 & 1.8 & 81 & 1，4，20，4，64 & 6.1 & 28294 & Synthetic organic chemicals， & 1，268 & 0.1 & 7 & 59，146 & 2.1 \\
\hline 28124 & Chlorine． & 40， 514 & 0.9 & 57 & 614，273 & 6.6 & 28310 & Biological products．． & 32，114 & 3.8 & 170 & 333，153 & 9.6 \\
\hline －01ci & Alksliec． & 95，703 & 2.0 & 59 & 758，035 & 12.6 & 28320 & Botanical products．．．．．．．． & 8，246 & 1.0 & 8 & 28，434 & 29.0 \\
\hline \(\bigcirc 123\) & Codium nydroxide caustic soda．．．．．． & 54， 5 ， 29 & 1.8 & 74 & \({ }^{959,8815}\) & 8.8 & 28332 & Inorganic and organic medicinals \({ }_{\text {（bulk }}\) & & & & & \\
\hline \(\therefore\) & nther alkalige．．．．．．．．．．．．．．．．．．．．． & 7，334 & 0.2 & 50 & 287，215 & 2.6 & & （buls type）antibiotics，alkaloids， bulk & & 9.4 & 63 & & 29.9 \\
\hline 2－2－1 & jnthetis amonia，nitric acia and ammonium compound & 21，240 & 2.6 & 112 & 1，721，147 & 7.1 & & & 79，726 & 9.4 & 63 & 266，960 & 29.9 \\
\hline CP1＋ & hhorina bleaching compounds．．．．．．．． Inorganic asids，excett nitric and & 17，139 & 0.2 & 28 & 149，971 & 4.8 & 28431 & Pharmaceutical preparations for veterinary use．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 35，854 & 4.2 & 189 & 551，462 & 6.5 \\
\hline & رlfuria．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 51，259 & 1.1 & 77 & 2，234，362 & 2.3 & 28342 & Antibiotic preparations for munan & 144, & 17.0 & 130 & 661，805 & 810 \\
\hline 23105 & At urinum comf cind．：．．．．．．．．．．．．．．．．．．．．．．． Pot 193 sium and 30 dium compourds．．．．．． & 25，001 & 0.5 & 75
161 & 1，259，156 & 1.7 & 28343 & & 14.4 & & & 601，805 & \\
\hline & Pot 28314 tand sodium compounds．．．．． & 139,407 & \(2 .\). & 161 & 2，382；100 & & 2834 & buman use． & 13，122 & 1.5 & 64. & 291，148 & 4.5 \\
\hline & fort athd high purity grades of ingrfani：hemical＝．．．．．．．．．．．．．．．．．．．． & 102，086 & \({ }^{2} \cdot 2\) & 21 & 904，614 & 11.3 & 28344 & Laxatives，cathartics，antacids， stomach and ulcer products for & & & & & \\
\hline 117？ & －ther inorpanis hematsla，nee．．．．．． & 162，587 & 3.5 & 147 & 2，756，468 & 6.1 & & human usc．． & 38，551 & 4.5 & 99 & 432，417 & 8.9 \\
\hline 232 & －ithis（oal－tar）crudes．．．．．．．．．．． & 30，403 & 0.0 & 16 & 691，748 & 4.4 & 28345 & Vitamins for human use．．．．．．．．．．．． & 73，803 & 8.7 & 133 & 565，402 & 13.1 \\
\hline & Sunt（cont－tap）intermeliates．．．． & 127，602 & 2.7 & 80 & 2，298，297 & 5.6 & \(28<26\) & All other pharmaccutical prepara－ & & & & & \\
\hline & cjulir（oat2－tar）dje ．．．．．．．．．．．．． & 72，743 & 1.7 & －6 & 1，470，018 & 4 & & tions for huran use．．．．．．．．．．．．．．．． & 284，576 & 33.5 & 174 & 752，798 & 37.8
0.8 \\
\hline －P\％3 & Mineti orf sric riements，lalie and tern. ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 23，08 & 0.5 & & & 2.4 & 28413
28423 &  & 809
1,218 & 0.1 & 30 & 105,678
4,694 & 0.8
2.7 \\
\hline ，云31 & Sellulore and other prantice．．．．．．．． & －3，00 & & 42 & 961，93 & & 28424 & Polishing preparations and related & & & & －4，\({ }^{\text {a }}\) & 2.7 \\
\hline & t．rinl：imslutitut zulophane．．．．．．． & 7600，897 & 15.6 & （NA） & （NA） & （NA） & & products．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 441 & 0.1 & ， & 36，111 & 1.2 \\
\hline － & Whtheti（oniomichl）rabler．．．．．．．．． & 16， 740 & 1.4 & 22 & 661，177 & 10.1 & 28713 & Superphosphate．．．．．．．．．．．．．．．．．．．．． & 431 & 0.1 & \(\because\) & 18，221 & 2.4 \\
\hline 27251 & A．alate jach ．．．．．．．．．．．．．．．．．． & 50，971 & 1.1 & 8 & 1，149，325 & 4.4 & & & & & & & \\
\hline \(23^{2} 5\) & \begin{tabular}{l}
kavor firn，visce．and cuprammoniun \\

\end{tabular} & 185. & 3.4 & 12 & 1，201，224 & 15.4 & 28931
28932 & Perfumes，tailet maters and colognes
Hair proparations．．．．．．．．．．．．．．．．．．． & 10,231
8,410
8,4 & 1.2
1.0 & 7
10 & 93,016
82,453 & 11.0
10.3 \\
\hline & & & & & & & 28133 & Dentifrices．．．．．．．．．．．．．．．．．．．．．．．．．．． & 1，504 & 0.2 & 23 & 114，089 & 1.3 \\
\hline ＜285， & Noncallulosta synthotar fibroj， cthen thar glaia fibera．．．．．．．．．．．．．． & 468.306 & 4.4 & 21 & 1，947，641 & 23.0 & 2893.4 & Other cosmetics and toilet prepara－ tions．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 78，395 & 0.9 & 24 & 147，076 & 5.0 \\
\hline \(\therefore\)－izat & F＜plorive7．．．．．．．．．．．．．．．．．．．．．．．．．．． & 154，6018 & 3.3 & 58 & 1，006，780 & 13.4 & 28991 & houschold insecticides and re－ & & & & & \\
\hline ciper & Ithy1 81 －ohnl \(\ldots\) ．．．．．．．．．．．．．．．．．．．． & 55，558 & 2 & 36 & 225，625 & 24.6 & & pelients．．．．．．．．．．．．．．．．．．．．．．．．． & 717 & 0.1 & 13 & 61，782 & 1.2 \\
\hline & \begin{tabular}{l}
Fícellotent ryclic（cosl－tar） \\
themic：al product．
\end{tabular} & 31，163 & 0.7 & 78 & 2，246，726 & 1.6 & 28993
38410 & Chemical specialtics．．．．．．．．．．．．．．．． & 3，0t＇， & \(0 . \%\) & 13 & 12t， 810 & 2.4 \\
\hline －2043 &  & 3，103 & & & 2，20．6， 2.6 & & & and supplies．．．．．．．．．．．．．．．．．．．．．．． & 4，857 & 0.6 & 6，3 & 71，787 & 10.8 \\
\hline & chemi al produrt．．．．．．．．．．．．．．．． & in＋1， 7 \％ 7 & 12.1 & 172 & 2，768，753 & 31.1 & & Products，n－e．c．．．．．．．．．．．．．．．．．．．．．． & 77，255 & 9.1 & （ Na ） & （Na） & （NA） \\
\hline 23\％ & ＂：mothetis orsanio themicale，not & & & & & & & & & & & & \\
\hline －8＊＊ & \begin{tabular}{l}
 \\
：tielut 1 and other organge mori－
\end{tabular} & 163， \(2 \times 1\) & 2.2 & \(11^{\prime \prime}\) & 2， 242,785 & 3.7 & & SOAP And related products sales & & & & & \\
\hline &  & & & & & & & branches，sales OfFicrs & & & & & \\
\hline & orilf 1 ．．．．．．．．．．．．．．．．．．．．．．．．．．． &  & 0.7 & 76 & 1，80\％，00？ & 2.0 & & All establishments（number）．．． 207 & & & & & \\
\hline &  & 12， \(2 \times 1\) & 0.3 & \(\therefore\) & 9， 24,673 & 2.5 & & Total sales（ \(\$ 1,000\) ）．．．\(\$ 1,21,08{ }^{\prime}\) Sales roported by proxluct & & & & & \\
\hline ＋30． &  & & & & & & & Hne，what．．．．．．．．．．．．．．．．．． & 1，188，290 & 100.0 & 20. & xxx & \(x \times 8\) \\
\hline & buik vitamins．．．．．．．．．．．．．．．．．．．． & 3f，\(\quad\) ， 6 & 0.6 & 43 & 1，4644，484 & \(\therefore 1\) & 0 & Shorteninf，and cookin4：olls．．．．．．．． & 231，150 & 19.5 & 58 & 880，751 & 2 le .2 \\
\hline  & \begin{tabular}{l}
 \\

\end{tabular} & & & 1 & 1\％1，983 & & \％98123 & Sodium hydroxdere chustic moth．．．．．．．． & 1，893 & 0.2
0.2 &  &  & 12.7
12.4 \\
\hline
\end{tabular}

Table 6C. MANUFACTURERS' SALES BR ANCHES AND SALES OFFICES \(195 \nmid-S A L E S\) BY PRODUCT ClASS-UNITED STATES,
BY KIND OF BUSINESG-Continued


BY KIND OF BUSINESS-Continued

 BY KIND OF BUSINESS Contmued

(D) Withheld to avoid diaclosure.
( NA ) Not available.
n.e.c. Not elsewhare classificd.
yox Not applicable.
... Represents zero.
 BY KIND OF BUSINESS-Continued

(D) Withlield to avoid liaclosirce. (MA) Hot avallable.
nee.c. Hot olathacte chandfied
xox Not applicublo.
Rupregenta zero.

BY KIND OF BUSINESS-Contmued


Table KC MANUFACTURERSSALESBRANCHFS ANDSALIS OFFICES IMF\&-SALESBY PRODUCTCLASS-UNITEDSTATES. BY KIND OF BUSINESS-Conanued


\footnotetext{
(D) Witheria to avoid digelogire.
}
(IA) Hot guajable. \(\qquad\)
 BY KIND OF BUSINESS- Contmued

(D) witheld to avoid aisclosure.
(ita) Not available.
n.e.c. Not elewharo clafrified.

2006, Mot. applicable.
.. Fepresents zero

Table 6D TRADE SALES OF COMPANIES OPER ATING STEEL WOR KS AND ROLLING


MILLS, \(195 \not-S A L E S\) BY PRODUCT-UNITEDSTATES ANDGEOGRAPHICDIVISIONS


Table \(6 D\) TRADE SALES OF COMPANIES OPERATING STEEL WOR KS AND ROLLING MILLS;


1ソターSALES BY PRODUCT－UNITEDSTATES AND GEOGRAPHIC DIVISIONS－Contanucd


Tahle 6D TRADE SALES OF COMPANIES OPER ATING STEEL WORKS AND ROLLING MIILLS;


\footnotetext{
ee :orarores it er d of tatle.
}

1954-SALES BY PRODUCT-UNITEDSTATES AND GEOGRAPHIC DIVISIONS-Continucd
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|c|}{Midale Atlantic} & \multicolumn{3}{|c|}{East North Central} & \multicolumn{3}{|c|}{We: : North Central} & \\
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{2}{|c|}{Sales} & Establishment & \multicolumn{2}{|c|}{Sules} & \multirow[b]{2}{*}{\begin{tabular}{l}
Eatatil. Hzient. \\
(Nuntures)
\end{tabular}} & \multicolumn{2}{|c|}{Cules} & \\
\hline & Quantity (Shert tons) & Value
\[
(\$ 1,000)
\] & (Number) & \begin{tabular}{l}
Quantity \\
(Shorl tons)
\end{tabular} & \[
\begin{gathered}
\text { Value } \\
(\$ 1,000)
\end{gathered}
\] & & \begin{tabular}{l}
Uuantily \\
(Bhore tanl
\end{tabular} & Value
\[
(\$ 1,000)
\] & \\
\hline 12 & nex & (D) & 12 & xxx & (1) & 4 & - \(\times\) * & ( \()^{\text {) }}\) & 1 \\
\hline \(\therefore\) & \(x \times 2\) & 57,903 & 19 & xxx & 11,962 & * & *x* & (b) & \\
\hline 16 & xox & 68,754 & 13 & xxx & 31, het 5 & 11 & xxx & 4, 10 & \({ }^{+}\) \\
\hline 6 & \(x \mathrm{xa}\) & 360 & 2 & xxx & (D) & 3 & \(x \times x\) & (1) & 4 \\
\hline \(\cdots\) & xxy
xyx & (D) & \(\cdots\) & xxx
xxx & (id) & \(\cdots{ }_{5}\) & \(x \times x\)
\(x \times x\) & (iD) & : \\
\hline 14 & x \(x \times\) & 8,34,1 & 11 & \(x \times x\) & 8,052 & 1 & x \(\times\) x & (I) & \(\because\) \\
\hline 5 & xox & 1,478 & 3 & rexx & 416 & 1 & \(x \times x\) & (5) & \(=\) \\
\hline 7 & yorx & 886 & 4 & xxx & 25 & 1 & \(x \times x\) & [1) & 7 \\
\hline 11 & \(x^{3} \times\) & 14,337 & 14 & xxx & 18,336 & 2 & xyx & (D) & 10 \\
\hline 22 & 200 & 45,899 & 20 & xxx & 108,330 & \(\bullet\) & \(x \times y\) & 149 & 11 \\
\hline 11 & \(x \times x\) & (D) & 17 & xxx & 13,190 & 14 & \(\mathrm{S}_{6 \times 2}\) & 6, 180 & 1.2 \\
\hline 2 & xxx & (D) & 2 & xxx & (D) & ... & \(\mathrm{x} \times \mathrm{K}\) & \(\ldots\) & 13 \\
\hline \(\cdots\) & \(x \times x\) & (D) & 4 & xxx & 4.749 & ... & \(x \times x\) & \(\cdots\) & 14 \\
\hline 3 & xxx & (D) & 5 & xxx & 2,331 & \(\cdots\) & 3:xx & \(\ldots\) & 15 \\
\hline 23 & \(x 0 x\) & 5,274 & 20 & xxx & bix) & 8 & xxx & (D) & 10 \\
\hline & & & \(\cdot\) & \(x \times x\) & *- & 3 & 30. & D) & 17 \\
\hline (1a) & xax & 61,614 & ( NA\()\) & \(x \times x\) & 02,910 & ( HA ) & \(x \times x\) & 8, 54, 3 & 18 \\
\hline 37 & xux & 8,935 & 22 & \(x \times x\) & 1,879 & 1 & xxx & (D) & \(1^{\prime \prime}\) \\
\hline 16 & xox & (D) & 13 & \(x \times x\) & 9,372 & 2 & \(x \mathrm{x} \times \mathrm{x}\) & (D) & 10 \\
\hline
\end{tabular}

Tabic GD TRADE SALES OF COMPANIES OPERATINGSTEEL WORKS AND ROIIINGMILLS,


19おーSALES BY゙ PRODLCT－LNITEDSTATES AND GEOGRAPHIC DIVISIONS－Contumed
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|c|}{West jourh Central} & \multicolumn{3}{|c|}{Mountain} & \multicolumn{3}{|c|}{Pacilic} & \\
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|c|}{Sales} & \multirow[b]{2}{*}{} & \multicolumn{2}{|l|}{cules} & \multirow[b]{2}{*}{E．Lablichurethe．} & \multicolumn{2}{|c|}{Dules} & \\
\hline & Quantity Short tons） & \[
\begin{aligned}
& \text { Vaiue } \\
& (\$ 1,00()
\end{aligned}
\] & & Quantity （Short Loris） & \[
\begin{aligned}
& \text { Vilue } \\
& (\% 1 \cdot(1+1)
\end{aligned}
\] & & \[
\begin{aligned}
& \text { Quanility } \\
& \text { (:imut tons) }
\end{aligned}
\] & V．Iue
\[
\$ 1,000)
\] & \\
\hline 53 & xxcr & －498，890 & \(\therefore 1\) & xxx & 132，wre & （1） & \(x \times x\) & 570，709 & 1 \\
\hline \(\cdots\) & ．\(\cdot\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & & （1） & （b） & \\
\hline 9 & 29，5\％ & 1，951 & ， & （0） & （D） & 10 & 31， & 3， 3.4 & 3 \\
\hline \(\cdots\) & （D） & －D） & ． & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & ．．． & \({ }_{5}\) \\
\hline 27 & 11,231
300,307 & 1,20
30,120 & 2
15 & （D） & （D） & － 19 & 4，（V） & \(4 \mathrm{C},(4)\) & \(\ddot{8}\) \\
\hline 20 & 80，723 & 7．24 & 5 & （ （1）\(^{\text {a }}\) & （D） & 25 & 335，701 & 3），287 & ＇4 \\
\hline 15 & 4.322 & 5，253 & 4 & 2.737 & 238 & 15 & 228，194 & 27， 152 & 14 \\
\hline 9 & 95，150 & 14，787 & 3 & （D） & （D） & 12 & 172，818 & 25，490 & 11 \\
\hline 1 & & & \(\ldots\) & （D）
\(\cdots\)
\(\cdots\) & （D） & \(\cdots\) & （ii） & （ib） & 13 \\
\hline 1 & （D） & （D） & ．．． & ．．． & ．．． & 4 & （D） & （D） & 34 \\
\hline 9 & （D） & （0） & 11 & （（1） & （D） & 13
14 & （1） I \(_{\text {I }}\) & （D） & 1.
16 \\
\hline \({ }^{\varepsilon}\) & 3,724
\(\cdots\) & － & 2
\(\cdots\) & （D） & （D） & 14 & （11） & （D） & 17 \\
\hline \(\checkmark\) & T） & I） & 1 & （L） & （1） & 16 & 20， 1108 & 2，533 & 18 \\
\hline 2 & （D） & （D） & \(\cdots\) & （D） & （D） & 10 & 230,773
313,440 & 42，618 & 19 \\
\hline \(\ldots\) & ．．． & ．．． & \(\ldots\) & ．．． & ．．． & 1 & （b） & （D） & 21 \\
\hline 22 & 345，＂28 & 29，141 & 14 & （I） & \(: 1\) & 18 & 302，235 & 37，293 & 2 \\
\hline 27 & 120， 223 & 1：270 & 16 & （D）\({ }^{\text {（ }}\) 33，764 & 3，（D） & \({ }_{26}^{4}\) & （D）
177．072 & （D） & 23 \\
\hline 21 & 154，525 & 15，101 & 13 & （D） & （D） & 10 & 364，721 & 37， 129 & 25 \\
\hline 3 & （D） & （D） & 1 & （D） & D） & \(\cdots\) & \(\cdots\) & \(\cdots\) & 26 \\
\hline 13 & 7,357
74 & 1,150
19 & 5 & 4，836 & 410 & 14 & （10） 204 & （1） 14 & 27 \\
\hline 4
8
3 & D）
D）
（D） & （D） & 2
10
1 & （D）
（II）
（D） & （D） & 0
0
4 & （D）
（D）
（D） & （D）
（D）
（D） & 29
30
31 \\
\hline \[
\begin{aligned}
& 5 \\
& 5
\end{aligned}
\] & 1，\({ }_{\text {（D）}}\) & （L） 276 & 1 & （D） & （D） & 7
8 & （D） & （D） & 32
33 \\
\hline & 219，568 & 31，593 & 6 & 39，309 & 5，516 & 27 & 230，329 & 35，442 & 34 \\
\hline 12 & －68， 993 & 10，732 & 5 & 24，753 & 3，277 & 21 & 98，159 & 13，426 & 35 \\
\hline 22 & 773，971 & 124，169 & 5 & 123，789 &  & 0 & 45，016 & 7，236 & 30 \\
\hline 11 & 6，832 & 2，036 & 3 & （D） & & 12 & 5，472 & 1，455 & 37 \\
\hline 17 & 33， 339 & 3，050 & \(\stackrel{4}{3}\) & & & 15 & 10，847 & 3,835
2,320 & 38
39 \\
\hline 25
11
2 & 27，
（ 22
（ 5\()\) & 4，\({ }_{\text {c }}(\mathrm{D})\) & 10
10
3 & （D） & （D） & 17
14
6 & 37，（L）\({ }^{\text {（D）}}\)（D） & 3，424 & 40
42
42 \\
\hline 28
11
18
9 & \[
\begin{array}{r}
42,340 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{array}
\] &  & 15
11
11
9 & \[
\begin{array}{r}
22,522 \\
(D) \\
(D) \\
(D)
\end{array}
\] & 3，003
（D）
（D）
（D） & 13
12
11
7 & 28,681
8,45
7,400
\((0)\) &  & 为 \\
\hline 11 & （D） & （D） & 11 & （D） & （D） & 11 & 649 & 127 & 47 \\
\hline 28 & （D） & （D） & 315 & （1） & （0） & 8 & 1，354 & － 5 & \(4{ }^{4}\) \\
\hline 10 & \[
\begin{aligned}
& 1,376 \\
& \qquad=24
\end{aligned}
\] & \[
\begin{array}{r}
423 \\
3,24
\end{array}
\] & 11. & （D） & （L） & 7
9 & （D） & （12）
＜， 725 & 50
51 \\
\hline 7
-3 & 22， 381 & 2，63） & 14 & （D） & （D） & \(\cdots\) & 2， & з\％4 & 5 \\
\hline － & 2，964 & 500 & 11 & （D） & D） & 9 & （5） & （D） & 54 \\
\hline
\end{tabular}

Table \(6 D\) TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;


19ラ4－SALESBY゙ PRODUCT－UNITEDSTATES ANDGEOGRAPHICDIVISIONS－Contmucd
（mated in rebling
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|c|}{West South Central} & \multicolumn{3}{|c|}{Mountain} & \multicolumn{3}{|c|}{Pacific} & \\
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
Establianuments \\
（ Number
\end{tabular}} & \multicolumn{2}{|c|}{Sales} & \multirow[b]{2}{*}{\begin{tabular}{l}
Extathlaturnic： \\
Number：）
\end{tabular}} & \multicolumn{2}{|l|}{Sales} & \multirow[b]{2}{*}{\begin{tabular}{l}
ELtabldarnert． \\
（Hitutibr．r）
\end{tabular}} & \multicolumn{2}{|c|}{Sules} & \\
\hline & Quatitity Short tons） & \[
\begin{aligned}
& \text { value } \\
& (\$ 1,(00)
\end{aligned}
\] & & \begin{tabular}{l}
Quartily \\
（Shore tuns）
\end{tabular} & Value
(狃, (0) & & \[
\begin{aligned}
& \text { Qurntity } \\
& \text { Awret wne.) }
\end{aligned}
\] & \begin{tabular}{l}
Value \\
\(\$ 1\) ，（r）（0）
\end{tabular} & \\
\hline 8 & 4．3．214 & S， 01 & 1. & （i） & （D） & 8 & 3， \(3_{1}\) & （IT） & 1 \\
\hline 17 & 10，：05 & \(1, \mathrm{sic}\) & 1． & （D） & （D） & \(\uparrow\) & D） & （D） & \\
\hline 10 & （D） & （D） & & （i） & （D） & 4 & 18，801 & 2，buc & \(\therefore\) \\
\hline ．．－ & \(\ldots\) & ．\(\cdot\) & ．\(\cdot\) & \(\cdots\) & \(\ldots\) & 2 & （D） & （D） & ＊ \\
\hline 5 & 15，404 & 2，252 & 2 & （1） & （D） & 10 & 7，324 & 1，137 & ， \\
\hline \(\ldots\) & \(\cdots\) & ． & ．．． & \(\cdots\) & \(\ldots\) & \(\cdots\) & （D） & （D） & 8 \\
\hline 10 & 1，201 & 223 & 3 & （D） & （D） & 10 & 11，588 & 1，968 & 4 \\
\hline \begin{tabular}{l}
0 \\
2 \\
4 \\
\hline
\end{tabular} & 1,202
（D）
（D） & 174
（D）
（D） & 3
2
1 & （D） & （D） & \(\begin{array}{r}13 \\ 0 \\ 0 \\ \hline\end{array}\) & 6,437
（D）
（D） & \[
\begin{array}{r}
1,209 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & 10
11
12 \\
\hline 4 & （D） & （D） & 1 & （D） & （D） & 7
0 & 430
021 & 88
392 & 13 \\
\hline \(\cdots\) & （D） & （D） & \(i\) & －\({ }^{\text {i }}\) & iri & 5 & （L） & （D） & 15 \\
\hline 2 & （D） & （D） & 1 & （I） & （D） & 0 & （D） & （D） & 10 \\
\hline 13
4 & 54， 313 & 9， 542 & 4 & 1，830 & （ 435 & 22
17 & 44,184
7,104 & 6,985
1,894 & 178 \\
\hline 3
3 & （D） & （D） & 1 & （D） & （D） & 12 & 295
1,522 & ，907
1,690 & 19
20 \\
\hline 9
8
7
3
6 & 42,588
（D）
（D）
（D）
110 & 8,843
（D）
（D）
（D）
50 & 1
1
1
1
8 & \begin{tabular}{l}
（D） \\
（D） \\
（D） \\
（II） \\
\hline 258
\end{tabular} & （D）
（D）
（D）
（D）
83 & 3
6
4
4
6 & （D）
（D）
1,109
（D）
（D） & （D）
（D）
421
（D）
（D） & 21
22
23
24
25 \\
\hline \(\ldots\) & ．．． & \(\ldots\) & ．．． & \(\ldots\) & ． & 4 & （D） & （D） & 25 \\
\hline \(\ldots\) & \(\ldots\) & ．\(\cdot\) & －•• & \(\cdots\) & －•• & \(\ldots\) & \(\cdots\) & ．．． & 27 \\
\hline \(\ldots\) & 135 & 30
\(\cdots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & 11
.. & 203
\(\ldots\) & 273 & 28 \\
\hline 7 & 519 & 458 & 3 & （D） & （D） & 14 & 1，011 & 1，467 & 30 \\
\hline 3
7 & 1，871 & 1，51 & 2
3 & （D） & （D） & 7
12 & 284
8,124 & 308
8,833 & 31 \\
\hline \(\cdots\) & 332 & 74 & \(\cdots\) & （D） & （ D\()\) & \({ }_{10}^{10}\) & －（t） & （D）
3,788 & 33. \\
\hline \(\bigcirc\) & \[
\begin{aligned}
& 527 \\
& 563
\end{aligned}
\] & \[
\begin{aligned}
& 354 \\
& 421
\end{aligned}
\] & \(\frac{3}{2}\) & (D) & （D） & 16 & 2，ue？ & \[
\begin{aligned}
& 1,731 \\
& 3,<17
\end{aligned}
\] & 3 \\
\hline 5 & （D） & （D） & 2 & （D） & （D） & 7
5 & 4 &  & \(1 \begin{aligned} & 37 \\ & 38 \\ & 34\end{aligned}\) \\
\hline e & 236 & 240 & 4 & 5 & \(\varepsilon\) & 13 & 375 & 1，21t & 34 \\
\hline 3 & （D） & （D） & 1 & （D） & （D） & 1 & D） & D） & 40 \\
\hline 3 & & ＇D） & 2 & \(x \%\) & （D） & 1 & \(x\) & D） & \(\ddot{\square}\) \\
\hline 1 & & ＇i） & ．．． & \％\％\(\times 2\) & \(\ldots\) & 2 & 120． & （D） & 42 \\
\hline \(\cdots\) & & （\％） & \(\cdots\) & \(x \times x\)
\(x \times x\)
\(x \times x\) & －\({ }^{\text {j }}\) & … & \(\because \%\)
\(\cdots \%\)
\(\cdots \%\) & 2，\(\ldots\) & \begin{tabular}{l}
43 \\
4. \\
4 \\
\hline 0
\end{tabular} \\
\hline
\end{tabular}

Tahle 6D TRADE SALES OF COMPANIES OPERATING STEEL WOR KS AND ROLLING MiLLS;


1954－SALES BY゙ PRODUCT－UNITEDSTATES AND GEOGRAPHIC DIVISIONS－Contumud
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|c|}{west south Central} & \multicolumn{3}{|c|}{Mountain} & \multicolumn{3}{|c|}{Pacilic} & \\
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
（Number）
\end{tabular}} & \multicolumn{2}{|c|}{Sales} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establi．hunents \\
（Number．）
\end{tabular}} & \multicolumn{2}{|l|}{sale：} & \multirow[b]{2}{*}{\begin{tabular}{l}
Esubut titumathe． \\
（Hymiterer）
\end{tabular}} & \multicolumn{2}{|l|}{Sules} & \\
\hline & \begin{tabular}{l}
Quantity \\
（Short tons）
\end{tabular} & Value
\[
(\$ 1,000)
\] & & Quantify Short tons） & Value
\[
(\$ 1,000)
\] & & \begin{tabular}{l}
Guartity \\
（Bhort tuns）
\end{tabular} & \[
\begin{aligned}
& \left.V_{4}\right)_{\text {lue }} \\
& (\$ 1,001)
\end{aligned}
\] & \\
\hline 2 & \(x\) & （D） & \(\ldots\) & 28 x & ．．． & 3 & \(x \times x\) & b） & 1 \\
\hline 3 & \(x 2.0\) & （D） & \(\therefore\) & \(x \times x\) & （D） & 13 & x \(\times\) ： & ，成碞， & 2 \\
\hline 10 & \(x \times x\) & （D） & \(\stackrel{4}{4}\) & xxx & （b） & ＊ & XKX & （1） & 3 \\
\hline 9 & xax & （D） & 10 & x．xx & （D） & 10 & xxx & （D） & \(\therefore\) \\
\hline \(\cdots\) &  & （i） & ． & x \(\times 8\).
\(\times \times 8\) & \(\ldots\) & \(\cdots\) & x＜x
\(x \times x\) & （ib） & 5 \\
\hline \(\ldots\) & \(2 x \times\) & ．．． & ． & ： & －． & 3 & \(x: \times x\) & （D） & ＊ \\
\hline 1 & \(x \times x\) & ［1］ & ．．． & \(x \times x\) & ．\(\cdot\) & 1 & \(x \times x\) & Ax＊ & 8 \\
\hline 1 & x \(x \times\) & （1） & ．\({ }^{\text {．}}\) & \(x \times x\) & ．．． & 4 & xxx & 14 & 9 \\
\hline & xxx & & －•• & x×k & ．\({ }^{\text {a }}\) & 5 & \(x \times x\) & 730 & 10 \\
\hline 5 & xxx & （D） & \(\vec{i}\) & \(x_{x \times x}\) & （D） & \(\square^{\circ}\) & x \(\times 2\) & （D） & \\
\hline 19 & \(x \times 8\) & 3，407 & 14 & \(x \times x\) & 1，330 & \({ }_{2}\) & \(\mathrm{xXXF}_{\text {yYx }}\) & （D） & 12 \\
\hline ．．． & \(x_{x \times x}\) & ．\(\cdot\) & \(\ldots\) & \(x \times x\) & （ij） & \({ }^{2}\) & \(x \times x\)
\(\times x \times\)
\(x\) & （D） & 13 \\
\hline \(\ldots\) & \(x \times x\)
\(x \times x\)
\(x\) & \(\ldots\) & \(\cdots{ }^{\prime}\) & \％x． & （D） & \(\cdots\) & \(x \times 8\)
\(\times \times 8\)
\(\times x\) & （D） & 14
15 \\
\hline \(\cdots\) & \(\times \times\) & （i0） & ． & \(x \times x\) & & 4 & \(x \times x\) & （D） & 10 \\
\hline 1 & \(x \times x\) & （D） & 7 & \(x \times x\) & （D） & \(\cdots\) & s：x \(x\) & ．．． & 17 \\
\hline （NA） & xra & 3，812 & （WA） & ： \(4 x\)
xxx & 7，945 & （NA） & xxx
\(\mathrm{xx} \mathrm{\%}\) & 0,118 & 19 \\
\hline & \(x \times x\) & & 2 & xxx & （ \({ }^{\text {L }}\) ） & 2 & x \(\times\) x & （1） & 19 \\
\hline 2 & \(x \times x\) & & & xxk & \(\ldots\) & 8 & \(x \times x\) & 1，454 & 20 \\
\hline
\end{tabular}
 PAD (PETROLELM ADMINETRATION FOR DEFEVSE) DISTRICTS.AXDSTATES

Escablishments and Salco he Commodery Lince




Extablathments and Sulcr he（ommodes Lam
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and type of astablishorent} & \multicolumn{2}{|l|}{A11 establiskmmits} & \multicolumn{7}{|c|}{} \\
\hline & Number &  & \begin{tabular}{l}
\[
\underset{\text { civerage }}{\text { Liver }}
\] \\
（Feremat）
\end{tabular} & Petroloun product． Gexcluding LP をas
\[
(\$ 1,000)
\] & \(\qquad\) &  & \begin{tabular}{l}
Halime ＂quipnu＂！ \\
（出いいいか）
\end{tabular} & \begin{tabular}{l}
1）h．hur nurctamatsat \\
\(\left(\frac{\alpha}{4} 1,[4,4)\right)\)
\end{tabular} &  \\
\hline PAD District No．2－Continued Missouri． Eulk plants Bulk terminais． & 1,100
1,080
17 & \(300,18 \%\)
200,408
40,200 &  & 272,328
234,547
37,781 & 14
\(2 \sim\)
\(\cdots\) & 6,474
0,245
\(0 \times 29\) &  & \[
\begin{aligned}
& 2,368 \\
& 1,2,48 \\
& \hline 8.2
\end{aligned}
\] & \[
\begin{aligned}
& 820 \\
& 716 \\
& 114
\end{aligned}
\] \\
\hline \begin{tabular}{l}
Norti．Deskote． \\
Bulk plants． \\

\end{tabular} & \[
\begin{array}{r}
702 \\
700 \\
2
\end{array}
\] & \[
\begin{array}{r}
82,938 \\
\quad \text { (D) } \\
\text { (1) }
\end{array}
\] & (ii) & 63,12
（D）
（D） & \[
\begin{aligned}
& \text { E2a } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
\] & 2， 562
（D）
（D）
（2） & l
（D）
（D） & \[
\begin{gathered}
1,314 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] & \[
\begin{gathered}
587 \\
(\mathrm{Cl}) \\
(\mathrm{D})
\end{gathered}
\] \\
\hline South Dekota \(\qquad\) Bulk planis． Bulk teriminals & 581
579 & \[
\begin{array}{r}
\text { D1,85a } \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & \[
\begin{gathered}
\mathrm{B}_{1} \\
\text { (I) } \\
\text { (I) }
\end{gathered}
\] & \[
\begin{gathered}
(\mathrm{Ca}, 388 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] & \[
\begin{aligned}
& \text { 3te } 2 \\
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
\] & \[
\begin{array}{r}
2,650 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & （ \({ }_{\text {（1）}}(\mathrm{J})\) & 1,039
（0）
（1） & \[
\begin{aligned}
& 217 \\
& (D) \\
& (D)
\end{aligned}
\] \\
\hline \begin{tabular}{l}
Nebraska \\
Bulk plants． \\
Bulk torminsis
\end{tabular} & \[
\begin{array}{r}
68 i \\
080 \\
3
\end{array}
\] & \[
\begin{gathered}
123,559 \\
110,715 \\
12,8 \ldots
\end{gathered}
\] & \[
\begin{gathered}
8.5 .4 \\
88: . \\
10.0
\end{gathered}
\] & \[
\begin{aligned}
& 48,025 \\
& 86,117 \\
& 11,908
\end{aligned}
\] & \[
\begin{aligned}
& 344 \\
& 34
\end{aligned}
\] & 3,43,
3,645
2,687
78, & 182
182 &  & 1,4
4.40
3 \\
\hline \begin{tabular}{l}
Kansas． \\
Bulk plants \\
Bulx terminals
\end{tabular} & \[
\begin{aligned}
& 1,223 \\
& 1,216
\end{aligned}
\] & \[
\begin{aligned}
& 166,048 \\
& 143,001 \\
& 22,147
\end{aligned}
\] & 43．14
43.4
100.0 & \[
\begin{aligned}
& 1+6,144 \\
& 12,115 \\
& 22,024
\end{aligned}
\] & \[
\begin{aligned}
& 636 \\
& 636 \\
& \ldots
\end{aligned}
\] & 7,898
7,894
\％ & 92
98
\(\cdots\) & 2,215
2,101
\(\mathbf{1 1 4}\)
\(\mathbf{1}\) & －848 \\
\hline Kentucky Bulk plants． Buik terminals & 403
304
19 & 172,560
121,341
50,225 & 47.11
95.1
101.0 & \(156,78\).
16,083
50,101 & \(\begin{array}{r}591 \\ 523 \\ 68 \\ \hline 8\end{array}\) & 7， 24
\(7, \ldots 12\)
\(7, \ldots 4\)
346 & 122
122
\(\ldots\) & 1,136
1,114
22 & 583
583 \\
\hline \begin{tabular}{l}
Tennossoe． \\
Buik plants． \\
Buik terminals
\end{tabular} & \[
\begin{aligned}
& 372 \\
& 344 \\
& 28
\end{aligned}
\] & 228,037
150,103
77,934
13,74 & \[
\begin{array}{r}
97.5 \\
96.2 \\
1.00 .0
\end{array}
\] & 217,603
134,548
77,045
117,08 & \[
\begin{array}{r}
278 \\
200 \\
78
\end{array}
\] & \(\begin{array}{r}8,624 \\ \text { 8，021 } \\ 8,23 \\ \hline 8,127\end{array}\) & 134 & 913
775
138 & \({ }_{6}^{6} 68\) \\
\hline \begin{tabular}{l}
OKlahows \\
Buik plants．
\end{tabular} & 729
724 & \(131,78 \mathrm{t}\)
126,192 & \(\begin{array}{r}95.8 \\ 9.6 \\ \hline 100\end{array}\) & 117,068
112,374
5,584 & \begin{tabular}{l}
1,292 \\
1,20, \\
\hline
\end{tabular} & 4,127
6,127 & 38
38 & 1，873
1,873 & 4，02 \\
\hline Bulk terminals．．．．．．．．．．．．．．．． & 5 & & & & & ．．． & ．．． & ．．． & ， \\
\hline PAD District No． Alabama． Bulk plants Bulk terminals． & 3,889
3.810
485
25
25 & \(1,220,676\)
181,979
119,810
62,149 & 95.3
91.4
96.4
80.7 & \(1,092,492\)
157,358
108,42
48,916 & 7,018
590
590
\(\cdots\)
\(\cdots\) & 43,103
48,810
0,142
724 & 762
105
105
\(\cdots\) & 9,833
9818
526
292 & \[
\begin{array}{r}
3,441 \\
5+4 \\
327 \\
237 \\
\hline 18
\end{array}
\] \\
\hline Mississippi Bulk plants． Bulk terminals． & 429
413
16 & 110， 5577 & （7）（D） & 49， 281
（D）
（D） & \[
\begin{gathered}
1,195 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] & \[
\begin{array}{r}
5,206 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & 218
（D）
（D）
（ & 318
（D）
（D）
（ & L
（D）
（D）
（ \\
\hline Arkanses． Bulk plants． Buk terminals & \(\begin{array}{r}472 \\ 470 \\ 2 \\ \hline\end{array}\) & 94,743
（D）
（D） & 90.6
（D）
（D） & \[
\begin{array}{r}
90,101 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & \[
\begin{aligned}
& 610 \\
& 101 \\
& (0)
\end{aligned}
\] & \[
\begin{gathered}
4,6,40 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] & 87
（D）
（D） & 769
（D）
（D）

（ & 136
（D）
（D）
（ \\
\hline soulsiana Bulk plants．．．．．．．．．．．．．．．．．．．．．．．． Bulk terminals． & 434
414
412
20 & \[
\begin{array}{r}
179,480 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & \[
\begin{gathered}
95.0 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] & \[
\begin{array}{r}
161,592 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & \[
\begin{aligned}
& 348 \\
& \text { (D) } \\
& (\mathrm{D})
\end{aligned}
\] & \[
\begin{aligned}
& \text { 5,286 } \\
& \text { (I) } \\
& \text { (D) }
\end{aligned}
\] & 93
（D）
（D）
（ & 900
（D）
（D） & 672
（D）
（D） \\
\hline \begin{tabular}{l}
Texas． \\
Bulk plants． \\
Buik terminals．
\end{tabular} & \[
\begin{aligned}
& 1,905 \\
& 1,857 \\
& 48
\end{aligned}
\] & \[
\begin{aligned}
& 592,020 \\
& 467,055 \\
& 124,071
\end{aligned}
\] & 04.5
05.3
9.4 & \[
\begin{aligned}
& 5,29,918 \\
& 421,918 \\
& 108,300
\end{aligned}
\] & \[
\begin{aligned}
& 3,8 a_{0} \\
& 3,2,24 \\
& 2
\end{aligned}
\] & \[
\begin{array}{r}
18,011 \\
14,413 \\
3,598
\end{array}
\] & 201
201
\(\ldots\) & 6，228
4,813
1,415 & 1,357
1,214
143 \\
\hline Now Mexdco． Bulk plants． Bulk terminals． & 230
239
\(\cdots\) & 63,897
63,891
\(\ldots\) & 92.3
92.2
\(\ldots\). & \[
\begin{aligned}
& 54,842 \\
& 54,842 \\
& \ldots,
\end{aligned}
\] & \[
\begin{aligned}
& 371 \\
& 374 \\
& \cdots
\end{aligned}
\] & \[
\begin{aligned}
& 5,544 \\
& 2,544 \\
& \ldots
\end{aligned}
\] & \begin{tabular}{c}
58 \\
58 \\
\hline\(\ldots\)
\end{tabular} & 794
794
\(\cdots\) & 276
276
\(\cdots\) \\
\hline PAD District Ho． \(4 . . .\). ．．．．．．．．．．．．．． & 1，71\％ & 68，（5）\({ }^{\text {（T）}}\) ） & （D） & （ \({ }_{5}^{(D)}\) & （15） & （b） & （D） & （D） & （0） \\
\hline  & 466
461 & 68,033
62,361 & \begin{tabular}{l}
84.2 \\
\hline 2.8
\end{tabular} & 54,398
48,26 & 4 & 1，960 & 158
158 & 4.48 & － 258 \\
\hline Bulk tersinals．．．．．．．．．．．．．． & 5 & 5，682 & 100.0 & 5，682 & \(\cdots\) & ， & － & \(\ldots\) & \(\ldots\) \\
\hline \begin{tabular}{l}
Ideho． \\
Buik plants．．．．．．．．．．．．．．．．．．．．．． \\
Buls terminals．
\end{tabular} & \[
\begin{array}{r}
399 \\
391 \\
8
\end{array}
\] & 82，923
（D）
（D） & \[
\begin{aligned}
& 45.9 \\
& \text { (I) } \\
& \text { (D) }
\end{aligned}
\] & \[
\begin{array}{r}
76,259 \\
(D) \\
\hline \text { O }
\end{array}
\] & \[
\begin{aligned}
& 1, w_{1} \\
& (\sqrt{1}) \\
& (\sqrt{1}
\end{aligned}
\] & 2,065
（D）
（D） & 28
（I）
（L） & 535
101
（D） & 453
（D）
（D） \\
\hline \begin{tabular}{l}
nyaming \\
Burk plants．．．．．． \\
－ulk terninols．
\end{tabular} & \begin{tabular}{l}
145 \\
145 \\
\hline
\end{tabular} & \[
\begin{aligned}
& 32,598 \\
& 32,598
\end{aligned}
\] & 92.5
42.5 & \[
\begin{aligned}
& 28,403 \\
& 28,404
\end{aligned}
\] & 37
37 & 1,145
1,145 & 12 & 339
379 & 1771 \\
\hline Bulk terminals．．．．．．．．．．．．．． & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline \begin{tabular}{l}
Coloredo \\
Eulx plant \\
Bulk terminals．
\end{tabular} & \[
\begin{array}{r}
478 \\
\begin{array}{c}
47 \\
49 \\
\hline
\end{array}
\end{array}
\] & \[
\begin{aligned}
& (\mathrm{D}) \\
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
\] & \[
\begin{aligned}
& \text { (D) } \\
& (D) \\
& (D)
\end{aligned}
\] & \[
\begin{aligned}
& (D) \\
& (D) \\
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\end{aligned}
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\begin{aligned}
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& (D) \\
& (D)
\end{aligned}
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（D） & （D） & （D） & （D） \\
\hline \[
\begin{aligned}
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& \text { Bur planti... } \\
& \text { Burk terminais. }
\end{aligned}
\] & 179
177
1 & （D）
id
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d & （D）
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（D） & \(\mathrm{Cl}_{\text {（1）}}^{\text {（1）}}\) & \[
\begin{aligned}
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\end{aligned}
\] & （D） & （D）
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（D） & （D） & （（b） \\
\hline  & \[
\begin{array}{r}
2,737 \\
\begin{array}{r}
209 \\
i 119
\end{array}
\end{array}
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（D）
\(\ldots\) \\
\hline \begin{tabular}{l}
Serada \(\qquad\) \\
Bult tomminals．
\end{tabular} & 79
74
\(\cdots\) & 30,165
30,165 & 93.3
93.3 & － 21102 & 225
285
\(\cdots\) & \(5 \sin _{5}\) & 11 & \(\square\)
\(\cdots\)
\(\cdots\)
\(\cdots\) & 10
16
\(\cdots\) \\
\hline  & \[
\begin{aligned}
& 683 \\
& 651 \\
& 6 \\
& \hline
\end{aligned}
\] & \％
284，292
18,776
133,518 & \(\ldots\)
42.1
\(\cdots 2.1\)
\(\square 2.1\) & …
25， 24
\(15 \times 2\)
3,745 & …
728
78
\(\cdots\) & \(\cdots\)
\(4,7 \times 24\)
\(4, \ldots 3\)
4,3 & … &  & ？ 1.9 \\
\hline  & 438
438
40
10 & \[
\begin{gathered}
176,375 \\
132,957 \\
63,418
\end{gathered}
\] & \[
\begin{array}{r}
98.0 \\
27.0 \\
10.0
\end{array}
\] & \[
\begin{gathered}
185,5 \\
122,034 \\
62,75
\end{gathered}
\] & 1,416
\(1,41 \%\)
\(\cdots\) & \begin{tabular}{l}
3,813 \\
3,215 \\
\hline, 26
\end{tabular} & 12n
\(\cdots\)
\(\cdots\) & \begin{tabular}{l}
711 \\
\\
\hline 14 \\
\(\cdots\)
\end{tabular} &  \\
\hline \begin{tabular}{l}
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ELを E ants． \\
Buzk terwinals．
\end{tabular} & \[
\begin{array}{r}
1,328 \\
1,275 \\
53
\end{array}
\] & \[
\begin{aligned}
& i+1,1,21 \\
& 775,1,1 \\
& 205,699
\end{aligned}
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\begin{array}{r}
9.2 \\
17.6 \\
100.0
\end{array}
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5
\] & \[
\begin{aligned}
& 1 \\
& 1, \ldots, \\
& 1,35 \\
& 1,35
\end{aligned}
\] & \(\because 1\)
\(\because 1\)
\(\cdots\) & 1， &  \\
\hline
\end{tabular}

\footnotetext{
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}
．．．fepresents zero．


Table 6F ASSEMBLERSOFFARMPRODUCTS Iソラー－COMMODITYLINE SALES－UNITEDSTATES，BY TYPE OF ASSEMBLER



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Type of asserbler and comoodity line} & \multicolumn{2}{|l|}{Sunc 1 spersis"im commadity line} & \multicolumn{2}{|l|}{\begin{tabular}{l}
E.tallichment \\
relartirn? \\
cunuranity lim
\end{tabular}} & \multirow[b]{2}{*}{\[
\left|\begin{array}{c|}
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\text { as } \\
\text { gor- } \\
\text { nent } \\
\text { or } \\
\operatorname{col} . \therefore
\end{array}\right|
\]} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Type of assembler and commadity line} & \multicolumn{2}{|l|}{Bales of apecitried "ommodity 1 im} & \multicolumn{2}{|l|}{Estatilisfument: ropxirt! !us: comind ity line} & \multirow[b]{2}{*}{} \\
\hline & & Ampurt
\[
\text { ( } \$ 1,0(1)
\]
(i) & \[
\begin{gathered}
\text { Per- } \\
c+n i z \\
\text { dis- } \\
\text { tri- } \\
\text { br- } \\
\text { tios } \\
(\Omega) \\
\hline
\end{gathered}
\] & Numtie? &  & & & & \[
\begin{aligned}
& \text { Anumbt } \\
& (11,(101)\rangle \\
& (1)
\end{aligned}
\] & \[
\begin{gathered}
\operatorname{lkT}- \\
\cos t \\
\text { dis- } \\
\text { tri- } \\
\text { tiu- } \\
\text { tirm } \\
\\
(x)
\end{gathered}
\] & Numbur
(3) & \[
\begin{aligned}
& \text { Total } \\
& \text { salee, all } \\
& \text { commodity } \\
& \text { lines } \\
& \text { (\$1, now) } \\
& (i,)
\end{aligned}
\] & \\
\hline & ALABAMA & & & & & & & CALIFORNIA-Con. & & & & & \\
\hline & \[
\begin{gathered}
\text { Assemblers } \\
\text { (Except Grain Elevstors) }
\end{gathered}
\] & & & & & & & \begin{tabular}{l}
Assembler:s \\
(Except Graln Elevatirs) - Continued
\end{tabular} & & & & & \\
\hline & All establishments (rumber)......60 & & & & & & 82 & Cotton (raw), including linter & 14.397 & 8.1 & 18 & 49, 489 & "1.0 \\
\hline & Total sales ( \$1,000) .........isu, 832 & & & & & & 82.2 & Grains. ............... & 28,0,4e. & 3.0 & 24 & 4,7,417 & 410 \\
\hline & Sales reported by commodity & & & & & & 830 & Livestock & 34,74. & 5. & & 5, 5.02 & 71.0 \\
\hline & Ifne, total............... & -0,077 & 100.0 & 53 & xxx & x×× & 841 & (ther inedtule farin prod & 28, - 5 & 3.1 & 18 & 33.131 & 85.8 \\
\hline 070 & \(\overline{\mathrm{F}}\) ¢ \({ }^{\text {a }}\) fruits, vegetables, berries. & 1,737 & 3.8 & 10 & 5,158 & 33.7 & 851 & Hay, stran, alralra..... & 2, 154 & 13.3 & 18 & 1.0, \%11 & 14.7 \\
\hline & & & & & & & 800 & Freds, including pet roods............ & 4, 3519 & U. 5 & 13 & 10,594. & 14.8 \\
\hline 080 & Peanut & 2,430 & 5.3 & 8 & e,330 & 29.4 & 8801 & Sceds (fleld and vegetabie)........... & 6,241 & 0.8 & c & 47, 7,59 & 13.3 \\
\hline & & & & & & & 882 & Fertilizer, fertilizer materials...... & 2,150 & 0.3 & 95 & 2, 71.4 & \(7 . .8\)
\(\square .0 .4\) \\
\hline 821 & Cotion (raw), including linters....... & 16,905 & 36.71 & 21 & 25,838 & 05.4 & & Commities, n.e.c..................... & 8,690 & 1.1 & (NA) & (NA) & (im) \\
\hline 822 & Grsins................................. & 1,255 & 2.7 & , & 4,801 & 20.1 & 975 & Labor, service and rental recelpts.... & 10,350 & \(\therefore\). & \(\therefore 1\) & 53, 169 & 30.8 \\
\hline 830 & Livestock. & 15,275 & 33.1 & 16 & 18,784 & 82.3 & & Country Grain Elevators & & & & & \\
\hline & & & & & & & & & & & & & \\
\hline 360 & Feeds, including pet foods.. & 3,304 & 7.2 & 13 & 12,875 & 25.7 & & \begin{tabular}{l}
Total sqles ( \(\$ 1,000\).............40,609 \\
Sules repurted by comadity
\end{tabular} & & & & & \\
\hline 880 & Seeds (rield and vegetable)........... & 285 & 0.0 & 11 & 14,209 & 2.0 & & Ifre, total.................... & 36,701 & 100.0 & 34 & cx & x \\
\hline 881 & Oil seeds, ofl nuts, oil kernels...... & 570 & 1.2 & , & 8,494 & 6.7 & 822 & Grains.......... & 23,222 & 6.3 & 2. & 27, 205 & 85.4 \\
\hline 882 & Fertilizer, fertilizer materíils. & 1,010 & 2.21 & ) & 10,065 & 10.0 & 860 & Feeds, including pet foods... & 2,027 & 5.5 & 1. & 15,804 & \(1 . .8\) \\
\hline & Comblities, n.e.c.................. & 2,780 & 6.0 & (NA) & (NA) & (NA) & 880 & Sceds, (field and vegetable).......... & 980 & 2.7 & 10 & 12,000 & 5.3 \\
\hline 975 & Labor, service, and rental receipts... & 526 & 1.1 & 11 & 12,979 & 4.1 & 882 & \begin{tabular}{l}
Fertilizer, fertilizer waterisls...... \\
Conmatities, n.e.c........................
\end{tabular} & 1,236
8,199 & 3.4
22.3 & (12) & 24, 1790 & (5.0) \\
\hline & Country Grain Elevators (Not analyzed by commodity lines) & & & & & & 975 & Labor, survice and rental receipts.... & 1,037 & 2.8 & 14 & 16,183 & 0.4 \\
\hline & ARIZONA & & & & & & & colurado & & & & & \\
\hline & & & & & & & & \[
\begin{gathered}
\text { Assemblers } \\
\text { (Except Grain Elevators) }
\end{gathered}
\] & & & & & \\
\hline & (Except Grain Elevators) & & & & & & & A12 pstablishments (number)..... 104 & & & & & \\
\hline & All establishments (number) ..... 40 & & & & & & & All pstablishments (number)......104 & & & & & \\
\hline & Total sales ( \(\$ 1,000\) )......... \(\$ 39,291\) Sales reported by commodity & & & & & & & \begin{tabular}{l}
Sales reported by commodity \\
line, total.
\end{tabular} & 62,852 & 100.0 & 87 & xxx & xxx \\
\hline & 1 ine, total........ & 37,911 & 100.0 & 36 & xxx & xxx & & & & & & & \\
\hline 070 & Fresh fruits, vegetables, terries. & 19,061 & 50.3 & 24 & 19,854 & 90.0 & 050 & Dairy products, icf cream, ices. & 3,443 & 5.5 & 10 & & 78. \\
\hline 821 & Cotton (raw), including linters....... & 3,635 & 9.6 & 6 & 6,594 & 55.1 & 052 & Eggs (fresh, storage) & 188 & 0.3 & & 539 & 34.9 \\
\hline 822 & Grains...................... & 783 & 2.1 & ¢ & 1,484 & 52.8 & 060 & Poultry. & 1,741 & 2.8 & 7 & 2,414 & 72.1 \\
\hline 830 & Livestock............ & 9,091 & 24.0 & 5 & 11,496 & 79.1 & 070 & & 19,324 & 30.7 & 51 & 20,0.65 & 93.5 \\
\hline 851 & Hay, straw, alfalfa.................. & 1,066 & 2.8 & 4 & 5,379 & 19.8 & & Fresh fruits, berries... & 1,937 & & , & 2,507 & \(7 \% .3\) \\
\hline 860 & Feeds, including pet roods........... & 579 & 1.5 & 4 & 7,682 & 7.5 & & \({ }_{\text {Fresh }}\) vegetables...... & 10,859 & & 30 & 11,496 & 94.5 \\
\hline & Comodities, n.e.c., including labor, service and rental receipts........... & 3,690 & 9.7 & (NA) & ( \(\mathrm{M} A)\) & (NA) & & Not reported in detail & 6,528 & & 19 & 7,231 & 90.3 \\
\hline & & & & & & & 153 & Agricultural chemicals (except ferti- & & & & & \\
\hline & \begin{tabular}{l}
Country Grain Elevators \\
(Wot analyzed by commodity lines)
\end{tabular} & & & & & & & 1izer)............................. & 165 & 0.3 & 5 & 5,036 & 3.3 \\
\hline & (wot analyzed by commoaity lines) & & & & & & 510 & Farm, dairy machinery................. & 88 & 0.1 & 8 & 5,821 & 1.5 \\
\hline & ARYARSAS & & & & & & 822 & Grains........ & 3,104 & 4.9 & 6 & 7,858 & 39.5 \\
\hline & & & & & & & 830 & Livestock. & 10,957 & & 4 & 11.073 & 100.0
99.0 \\
\hline & Assemblers & & & & & & & Other inedibie farm products. & 13,862 & 22.1 & & 10,161 & 89.0 \\
\hline & (Except Grain Elevators) & & & & & & 860 & Feeds, including pet foods.. & 952 & 1.5 & 11 & 13,791 & 6.9 \\
\hline & All establishments (number)......94 & & & & & & 880 & Seeds (field and vegetable)........... & 150 & 0.2 & 3 & 9,925 & 1.5 \\
\hline & Total sales ( \(\$ 1,000\) ) ....... \$72,290 & & & & & & 882. & Fertilizer, fertilizer materia & 489 & 0.8 & 20 & 15,473 & 3.2 \\
\hline & Sales reported by commodity & & & & & & & Commodities, n.e.c.. & 3,029 & 4.8 & (NA) & (NA) & (Na) \\
\hline & line, total....... & 69,471 & 100.0 & 80 & xxx & x \(x \times\) & 975 & Labor, service and rental receip & 34. & 0.5 & 9 & 7,342 & 4.7 \\
\hline 050 & Dairy products, ice cream, ices. & 4,913 & 7.1 & 11 & 5,532 & 88.8 & & & & & & & \\
\hline 052 & Eggs (fresh, storage)................... & 849 & 1.2 & 13 & 1,964 & 43.2 & & Country Grain Elevators & & & & & \\
\hline 060 & Poultry.............................. & 7,983 & 12.5 & 19 & 9,854 & 81.0 & & A 21 establishments (number).....156 & & & & & \\
\hline 070 & Fresh Truits, vegetables, berries.....
Cotorn (raw), including inters..... & 3,175 & 4.6
66.5 & 13
29 & 4,897
48.656 & 64.8
9.9 & & Total sales ( 12,000 )........968,430 & & & & & \\
\hline 822 & Grains............................. & 46.175 & 66.5
0.8 & 29
6 & 48,656
3,231 & 94.9
17.3 & & Sales reported by commodity & & & & & \\
\hline 823 & Hides, skins, pelts.................... & 129 & 0.2 & 7 & 1,185 & 10.9 & & 1 ine, total............. & 63,524 & 00. & 161 & \({ }^{x} \times\) & x×* \\
\hline 241 & Other inedible rara products.......... & 1,636 & 2.4 & 9 & 2,402 & 68.1 & & Groceries, food apecialties. & 1,024 & 1.6 & 26 & 11,492 & 8.9 \\
\hline 860 & Feeds, ircluaing pet foods........... & 829 & 1.2 & 19 & 3,477 & 23.8 & 153 & Agricultural chemicals (except ferti- & 1,024 & & 26 & 11,4, & \\
\hline \({ }_{882}^{881}\) & Oil seed, oil ruts, oil kernels....... & 1,014 & 1.5
0.3 & 19 & 3,111 & 32.6
5.3 & & İzer)............................... & 90 & 0.1 & 11 & 5,467 & 1.5 \\
\hline & Fertwizer, rertiizer maverials....... & 1,465 & 0.3
2.1 & (NA) & 3,722 & (NA) 5 & 570
822 & Industrial equipment, supplies....... & & 0.12 & 11. & 4.907 & 1.3 \\
\hline 975 & Labor, service and rertal receipts.... & -547 & 0.8 & 17 & 3,396 & 16.1 & 822
830 & Grains.............................. & 46,919 & 73.9
0.3 & 153 & -1, 127 & 70.7 \\
\hline & & & & & & & 841 & Other inedible farm products........... & 2,648 & 4.2 & 4 & 13.712 & 19 \\
\hline & (Not analizzed by comodity lines) & & & & & & 860 & Feeds, including pet foods........... & 7,178 & & 99 & 2, & 17.4 \\
\hline & & & & & & & & Poultry feeds mixed at this estab- & & & & & \\
\hline & CALTFCRMIA & & & & & & & lishmert.......................... & 1 E & & 15 & 8,343 & 1.9 \\
\hline & & & & & & & & Other poultry reeds.............. & 693 & & \(\square\) & 10,603 & 6.5 \\
\hline & (Excest Grain Elevatars) & & & & & & & Livestock reeds mixed at this establishment............................ & \(6 E 5\) & & 18 & 7,918 & 8.5 \\
\hline & A11 establishments (number) .....647 & & & & & & & other livestnck feeds............. & 1,681 & & 36 & 15,84 & 10.6 \\
\hline & Total sales ( 31,000 ) .....3809,122 & & & & & & & Other feeds....................... & 415 & & 12 & 6,531 & 4.4 \\
\hline & Sales zeported by commity & & & & & & & Hot reported in detail............. & 3.502 & & St & 24,194 & 1-. \({ }^{\text {. }}\) \% \\
\hline & Litc, to:al................... & 792,395 & & 595 & \(x \times\) & xxx & & & & & & & \\
\hline 030 & Frozen foods.. & & 0.2 & 4 & 2,187 & & 880 & Seeds (rield and vegetab & 2,575 & 2.5 & 5 & 31,801 & 5.0 \\
\hline & Groceries, rood specialties............ & 3,849 & 0.5 & 13 & 2, 1,086 & 34.7 & & Field seeds... & 1,58 & & 4 & -3,0,9 & 6.6 \\
\hline 050 & Dairy troduats, ice cream, ices....... & <2,911 & 5.3 & 26 & 4, 5,810 & 98.0 & & Hot reporter in detai & 51 & & 7 & 8,792 & \\
\hline 052 & Eggs (frest, storage).................. & 10,767 & 1.4 & 18 & 22,245 & 87.9 & & not reporten in detal & 1 & & & \(\bigcirc\) & \\
\hline 050 & Poutry.............................. & 7,915 & 1.0 & 22 & 8,866 & 89.3 & & & & & & & \\
\hline 070 & Frest โruits, vegetaties, berries..... & 486, 650 & 61.3 & 453 & 497,830 & 97.6 & & \begin{tabular}{l}
Fertilizer, fertilizer materigic..... \\
Comotilifs, n.f..........................
\end{tabular} & \[
\begin{array}{r}
343 \\
2.539
\end{array}
\] & 4.6 & \[
(1 / A)
\] & \[
\begin{array}{r}
21,964 \\
\text { (14i) }
\end{array}
\] & (iis) \\
\hline 101 & Miscellareous food froiuct & 3,912 & 0.5 & 6 & 7,720 & & 11975 & Lator, servine and retits receifte.. & 2e-1 & 2.4 & 59 & 20,918 & - s.. \\
\hline
\end{tabular}

See footnctes at erd of able.





See fosunctミs g: erd in table.




















Table oH IRON ANDSTEEL SCRAP AND WASTE MATERIALSDEALERS I INITEDSTATES AND GEOGRAPHIC DIVISIONS



Table of IRON AND STEEL SCRAP AND WASTEMATERIALSDIEAIERS IVSt COMMODITYIINFGAIIMUNITEDSTATES AND GEOGRAPHIC DIVISIONS-Contmucd


Table \(6 H\) IRON AND STEEL SCRAP AND WASTE MATFRIALS DEALERS \(1 \varphi ラ+-C O M M O D I T Y ~ L I N E ~ S A L E S-~\) UNITED STATES AND GEOGRAPHIC DIVISIONS-Continued

 LNITEDSTATES AND GEOGR APHIC DISIONS-buntumed
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{\[
\begin{aligned}
& \text { Composity } \\
& \text { 11re } \\
& \text { sade }
\end{aligned}
\]} & \multirow{3}{*}{- Ind of desler, geographte division, compodity line} & \multicolumn{4}{|c|}{} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Fet ithishments reporting - momodity lin- sules}} & \multirow[b]{3}{*}{(\%)} \\
\hline & & \multicolumn{2}{|c|}{2usntity} & \multicolumn{2}{|l|}{Vilue} & & & \\
\hline & & 1hait of mensure (1) & \[
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10901 \\
11, \\
(2)
\end{gathered}
\] & \begin{tabular}{l}
\[
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& (, 1,1,1,
\end{aligned}
\] \\
(3)
\end{tabular} & \[
\begin{aligned}
& \text { Whater } \\
& \text { diarrimal "t } \\
& \text { (6) }
\end{aligned}
\] & \[
\begin{aligned}
& \text { fumber } \\
& \text { (f) }
\end{aligned}
\] & \[
\begin{aligned}
& \text { Intil } \\
& \text { and } 1 \text {, } 11 \\
& \text { lines } \\
& \text { ( }+1
\end{aligned}
\] & \\
\hline \multirow{10}{*}{\begin{tabular}{l}
801 \\
80 \\
802 \\
805 \\
817 \\
807 \\
808 \\
223 \\
812
\end{tabular}} & \begin{tabular}{l}
WASTE MATERIALS DEALERS-COntinued \\
East South Central Mivision \\
All establishments (number).............................. 105 Totel ssles ( \(\$ 1,000\) ) ................................... . . 222,607 \\
Sales reported by coumodity line, totel.............
\end{tabular} & & \(x \times x\) & 19,151 & \(x \times x\) & 84 & xxx & x \(\times\) x \\
\hline & \multirow[t]{9}{*}{\begin{tabular}{l}
Prepared 1 ron and gteel scrsp (exc. alloy) \\
Unprepared Iron and steel serap \\
Scrap metals (noniorrous). \\
Whate rags, textile weste.. \(\qquad\) \\
Wiping cloths. \\
Waste paper. \\
Other waste materisls. \\
Hides, skins, pelts. \\
Second-hand merchandise. \\
commodities, n.e.c., including labor, service and rental
\(\qquad\) \\
West South Central Division \\
All establishments (number)................................ . 202 \\
Tatel sales \((\$ 1,000)\). . . . . . . . . . . . . . . . . . . . . . . . . . . \(\$ 53,924\) \\
Sales reported by cormodity line, totol.............
\end{tabular}} & -ns & 92 & 2, . 14 & 12.1 & 1 & 1 11.238 & \(\because\) \\
\hline & & pounds. & 38,798 & 6,208 & 3 & 4. & 4,तo9 & 41.7 \\
\hline & & do & 43,543 & 3,51t & 18.4 & 25 & 1,1,47 & 52.9 \\
\hline & & ....do. & 11,913 & 1,051 & 5.5 & 14 & \(\therefore 5.11\) & 41.7 \\
\hline & & do & 208,730 & 2,121 & 11.1 & 2 t & - 4.248 & 4.1 \\
\hline & & .da. & 16F. \({ }^{176}\) & \(\therefore, 159\) & 11.3 & 25 & 4, 83 & \%11,4 \\
\hline & & & xxx & 312 & 1.4 & 10 & 2,877 & 111.8 \\
\hline & & & \(x x x\)
\(x \times\) & 162
944 & 0.48 & 10 & 2,718 & (1/1A) \\
\hline & & & \(x \times x\) & 44,298 & x×* & 152 & \(x \times x\) & \(x \times x\) \\
\hline 801 & Prepared iron and steel scrap (exc. alloy) & ons. & 298 & t. 155 & 13.4 & 56 & . 1,075 & 29.2 \\
\hline 802 & Unprepared fron and steel scrap........ & . . . do & 20 & 165 & 0.4 & 19 & 12,973 & 1.3 \\
\hline 803 & Alloy steel scrsp (including the stainless series) & do. & 1,45a & 14.4 & 0.3 & 15 & 7,015 & 2.1 \\
\hline 804 & Screp metals (nonferrous).... & .do. & 138,000 & 21,708 & 49.1 & 88 & 33,054 & 15.7 \\
\hline 805 & Weste rags, textile waste. & ....do. & 20,077 & 933 & 2.1 & 34 & 7,207 & 12.5 \\
\hline 813 & Wiping cloths............. & .do. & 7,780 & 1,171 & 2.0 & 23 & 4,475 & 2t. 2 \\
\hline 806 & Wsste rubber. & do & 4,6,29 & 138 & 0.3 & 7 & -.042 & +. 8 \\
\hline 807 & Waste paper...... & - .-do. & 619,431 & 9,010 & 20.3 & 45 & 10,635 & 84.7 \\
\hline 808 & Other wate msterials. & . . .do. & 127,506. & 1, 6,4 & 3.0 & 28 & 3.30.4 & 48.5 \\
\hline 720 & Iron and ateel products (flst)........................... & & \(x \times x\) & 1,034 & 2.3 & 13 & 1,710 & 5.8 \\
\hline 742 & Iron, ateel finished products (rails, bars, structursl shapes, plpes, tubes, etc........................................ . . & & \(x \times x\) & 99 & 0.2 & 5 & 1,397 & 7.1 \\
\hline \multirow[t]{2}{*}{812} & Second-hand merchandise. \(\qquad\) Comodities, n.e.c., including labor, service and rental & & \(x \mathrm{xx}\) & 1,113 & 2.5 & 30 & 22,317 & 5.0 \\
\hline & \begin{tabular}{l}
receipts. \\
Mountain Division \\
 \\
 \\
Salos reported by comodity line, total...............
\end{tabular} & & \(x \times x\)

\(x x x\) & 1,024
8,639 & 2.3
\(x x x\) & (11A) & (1LA)


\(x \times x\) & (NA)

xxx \\
\hline & Prepared iron snd steel scrap (exc. alloy)................ & Tons.. & 4.7 & B69 & 10.1 & 33 & \(\therefore 2714\) & 18.4 \\
\hline 802 & Unprepared iron and ateel scrap..................................... & . . . do. & 8 & 71 & 0.8 & 10 & 891 & 8.0 \\
\hline 803 & Alloy steel scrap (including the stainless geries)....... & Pounds.. & 347 & 36 & 0.4 & 5 & .,059 & 1.7 \\
\hline 80. & Scrsp metale (nonferrous)..................................... & . . . do. & 26,194 & 3.052 & 35.3 & 4.3 & 1,445 & 4.4 \\
\hline 805 & Waste rags, textile waste..................................... & .do & 11,828 & 557 & 6.4 & 14 & 3,053 & 18.2 \\
\hline 813 & Wiping cloths............. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & do & 3,041 & 293 & 3.4 & 5 & . 833 & 35.2 \\
\hline 807 & Waste paper.......................... . . . . . . . . . . . . . . . . . . . . . . & do & 100.985 & 1.1E6 & 33.5 & - & 1, 1.10 & 72.4 \\
\hline 802 & Other waste materisls. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & . . . .do..... & 47.682 & 4.81 & 5.7 & 10 & 1, 244 & 39.5 \\
\hline 823
720 & \begin{tabular}{l}
Hides, skins, pelts. \\
Iron and steel products (flat)
\end{tabular} & & \(x y x\)
\(x x x\) & 895
875 & 8.0
10.2 & 19 & 2,646 & R2t-3
50 \\
\hline \multirow[t]{3}{*}{812} & Iron and steel products (flat)....................................... Second-hand merchendise. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & & xxx
\(\times \times x\) & 877
220 & 10.2
2.5 & \(\begin{array}{r}4 \\ \hline \\ \hline\end{array}\) & 1,745 & 50.3 \\
\hline &  & & \(x \times x\)
\(x \times x\) & 220
322 & 2.5
3.6 & (MM) & 1,701
(NA) & 12.7
(HA) \\
\hline & \begin{tabular}{l}
Pacirlc Division \\
All establishments (number)................................ 328 Totel ssies ( \(\$ 1,000\) ) . . . . . . . . . . . . . . . . . . . . . . . . . . . \(\ddagger 88,708\) Salee reported by commity line, totsl..............
\end{tabular} & & \(x \mathrm{xx}\) & 78,037 & \(x \times x\) & 226 & \(x \mathrm{xx}\) & xxx \\
\hline & Propared iron and steel acref (exc. alloy).................. & Tons... & 257 & 5.550 & 7.1 & 57 & 20.70: & 26.8 \\
\hline 802 & Unprepared fron and sieel scrap.................................... & . ...do... & -68 & 607 & 0.8 & 63 & 20,517 & 3.0 \\
\hline 803 & Alloy steel scrap (including the stainless series)....... & Pounds.... & 4,435 & 385 & 0.5 & 29 & 9,719 & 4.0 \\
\hline 304 & Scrop petals (nonferrous)........................................... & . . . . do.... & 206,720 & 31,908 & 40.9 & 132 & 49,136 & +m.4 \\
\hline 205 & n'sste rags, textile waste......... & . . . do. & 172, 330 & 10,187 & 13.1 & 91 & 33,945 & 30.0 \\
\hline 88 & Wiping clothe....................................................... Wiste paper & .....do. \({ }^{\text {do }}\) & 35,764
\(1,103,603\) & 4,010
13,040 & 5.2
16.7 & 39
72 & 13,233 & \(30 . \%\) \\
\hline 208 & Other waste materisls. & & 333,401 & & 4.b & & & \\
\hline 720 & Iron and steel products (flat)............................... & & 333,401 & CLE & 0.8 & 7 & & 30.5
10.4 \\
\hline 742 & Ir on, steel finished products (rails, bars, structural shapes, pipes, tubes, evc.) &  & \(x x x\)
xxx & +52 & 0.8 & 9 & 6,092
6,576 & 10.4
20.4 \\
\hline 780 & Nonferrous wetals, shates, forms, etc....................... &  & \(\times 8 \times\) & 7.274 & 4.2 & 7 & \(\because \mathrm{P} 94\) & 10.4 \\
\hline 812 & Second-hand merchandise................... . . . . . . . . . . . . . & & x×* & 1,534 & 2. & 48 & 7, 4 ¢ 2 & 21.4 \\
\hline 9.5 & Comblies, n.e.c. . . . . . . . . . .-............................. & & xxx
y<x & 2,134 & 2.7 & ( 14 ) & (NA) & (\%) \\
\hline & Labor, service and rental receipts........................... & & xxx & 38. & 0.5 & 17 & 2.759 & 17.7 \\
\hline
\end{tabular}

\title{
COMMODITY LINE CLASSIFICATIONS-MERCHANT HHOLESALERS AND FARM PRODUCTS ASSEMBLERS \\ (TABLES \(6 A, 6 B, 6 F, 6 G\), AND \(6 H)\)
}

Below is the list ut onmodity lines which appeared in the census forms used in enumerating merchant wholesalers and farm products assemblers in connection with the 1954 Census
 amount, if ary, was too small to be recorded separately. Sales, if any, of connodity lines not shown separately are combined in the classification "Conmodities, n.e.c." Space permitted more coutilete description of some classifications here than in the tatiles.

\(6-166\)

COMMODITY LINE CI ASSIFICATIONG-MFRCHANT WHOLESAIERS AND FARM PRODUCTS ASSEMBLERS 1 ABI FCGA, GB, 6F, GG. AND GHi-Contmued


\section*{PRODUCT CLASSES-MANUFACTURERS' SALES BR ANCHES AND SALES OFFICES-(TABLE GC)}

Below is
\begin{tabular}{|c|c||}
\hline Code & Description \\
\hline & Food, Tobecco, and Kindred Products \\
\hline
\end{tabular}

Meats and Poultry
20111 Beef (include fresh and frozen carcasses and cuts, also fresh variety meats)
. 0112 Veal (include fresh and frozen carcasses and cuts, also fresh variety meats)
20113 Lamb ana mutton (include fresh and frozen carcasses and cuts, alag fresh varicty meats)
2011 S Pork (include fresh and frozen carcasses and cuts, also fresh variety meats)
20115 Lard
20131 Pork, processed and cured
20132 Ssusage and other prepared meat products, not aanned
20133 Canned meats (except dog and cat forl packed in zin or glass)
20134 Dried beef and cher cured meats
20151 (
Hens, chickens, turkeys
20154 Cther poultry and surell game
Products of Dairies
20:15 Butter
20220 Cheist, natural, processed
20231 Dried milk, dried buttemilk, etc.
20232 Conned milk
20233 Eulk evapcrated and condensed inilk (whole milk, skim milk, buttermilk and whey (
20234 Ice aream mix and ice milk mix
2024 Ice cream and ices
20251 Special daify products (malted milk powder, etc.)
2027 Bult. fluid milk and cream
20272 Brattled fluid milk and crean
Canned and Freserved Products
20336 Csuner ilish and other seafood
20331 Conned fruits
2035 Canred fruit juices
20335 Cerned vegetable juices
2433t Canned baby foods (include canned efreals)
Conned sidurs and poultry froducts Jama, jellioc, and proserves Canned yetathes and specialties Lried and dehylrated fruits, vegetables, and sup mix
20351 Catsup and wher tomato sauces
2035 Pickles and cther flekie foulucts
20353 Wetard and cther moat sauceo. cxeept timatci
20350. Salnd dressinge, incilving mey\%nnalse

Fresh and Frozen Packapied Fish and Suafood Frearn seaford (fish, shrimp rastera, te.. 1
Frizen Ftudde

2037 L Frictri 1 rulte and jul.ets

Grain Mall FTHuta
 Trusi-l





PRODUCT CLASSES-MANUFACTURERSSALES BRANCHESANDSALIESOFFICES-(TABLEGC)-Continucd


PRODLCT CLASSES-MANUFACTURERSSALES BRANCHFS ANDSALES OFFICES-(TABLE GC)-COntınued


PRODUCT CLASSES-MANUFACTLIRERS'SALES BRANCHES ANDSALES OFFICES-(TABLE (GC)-Contmucd


INDEX TOTABLESGA ANDGB
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline - ir.i ef Eusiness & \[
\begin{aligned}
& \text { Tnitot } \\
& \text { itates } \\
& \text { 'rige }
\end{aligned}
\] &  & \[
\begin{aligned}
& \text { Middle } \\
& \text { Aligntic } \\
& (\text { Page })
\end{aligned}
\] & East entral (Fage) & West enitral (Fage) & \begin{tabular}{l}
At1antic \\
(Fage)
\end{tabular} & Ea: ers ral Fage & West Couth enera & \begin{tabular}{l}
Mountain \\
(Page)
\end{tabular} & \[
\begin{aligned}
& \text { Tacific } \\
& \text { (Page) }
\end{aligned}
\] \\
\hline Gain pridete ( rav materials) merchant & r,-2 & \(n-22\) & t-22 & t-2i & t-22 & t-c. & --22 & t-23 & -23 & \(6-23\) \\
\hline Heperal-line giocery wholesalers. & -- & 5- & 6-23 & 6-23 & 8-26 & +-. & -24 & --25 & - & \\
\hline -onfectionery wholesslers... & F-2 & & tiozt & n-2t. & -26 & & & -27 & & 6-27 \\
\hline 1ich, zes food listritutors. & 1-3 & t-2 & t.-28 & 5-2 \({ }^{\text {a }}\) & \(6-28\) & - & & -029 & t-28 & \(6-28\) \\
\hline "est, "eat prodicts wholesalers. & ¢-3 & \(0 \cdot 3\) & 6-27 & 1029 & 8-29 & -30 & -31 & -30 & --30 & ¢-31 \\
\hline -pecialiy-1ine grocery wholesalers. & t-3 & -0.31 & 8-31 & --32 & 6-33 & 1-33 & -334 & C-34 & \(\bigcirc-35\) & 6-35 \\
\hline : outry, poultry products ifetritutors & - & --35 & \(6-36\) & C-3¢ & 6-36 & \(6-3 ;\) & -37 & 6-37 & ¢-37 & 6-37 \\
\hline treen frit, vegetable wholesalers.... & -2 & --3" & 2.-37 & 6-3 \({ }^{\text {¢ }}\) & 6-38 & \(6-3 *\) & r-39 & 6-37 & 0-39 & 6-39 \\
\hline Eeer, \({ }^{\text {a }}\) le tistritutors. & p-5 & --30 & t-3. & t-3'* & 6-39 & 6-4] & \(\because 0\) & 6-40 & \(0-40\) & 8.-40 \\
\hline nine, distilled spirits wholesale & t-5 & \(t \rightarrow 0\) & +-in & 0-4 & \(6 ¢ 0\) & 80 & - & +-4 & \(t-4\) & 6-4 \\
\hline Tutacco distributors.... & n-5 & E-1 & c-1 & \(\mathrm{b}_{\text {- }} \mathrm{i} 2\) & \(6-2\) & ¢ \(\rightarrow\) & -2 & E-2 & ¢ -3 & \(6{ }^{6} 3\) \\
\hline Tereral-1ine drug wholesalers. & 6-5 & \(6-13\) & 6-43 & \(6-43\) & \(6-4.4\) & +-4 & -4 & 6 & -2t & 6 -4 \\
\hline Cpuialty-2ifie drue, toiletries whol &  & - & +25 & t-5 & \({ }_{6-15}^{5}\) & \(6-65\) & \(\underline{-5}\) & - & & 6-46 \\
\hline Indserrial chemicals. explosives distributh & \(0-6\) &  & 6-4, &  & \(6^{6-4}\) & - & - & \(\cdots\) & - -7 & -4 \\
\hline Faint, varnish wholesalers............... & tot & & 8-2 & \({ }_{0}^{0-4}\) & 6-4.7 & 6-2, & 02 & & & 6-48 \\
\hline '2orhing, firnishing, footwear wholelale & ¢-5 & \(0-9\) & \(-48\) & --4 & \(6 \rightarrow\) ? & \(t-3\) & 5-49 & t-49 & ¢-50 & 6-50 \\
\hline -perislto-1ine dry goods wholesalers. & \(6-7\) & 6-50 & \({ }_{6-50}\) & 6-51 & t-51 & t-51 & & 1-52 & 1-52 & 6-52 \\
\hline -miture hoazhold, ofticel wholesal & \(6-7\) & t-5i & t-52 & 6-53 & +-53 & 10-3 & 10-53 & +-54 & & \(6-54\) \\
\hline 'orie furnishings, floor corerings wholess & --8 & 6-54. & 6-54 & 6-55 & \(6-55\) & +- & 1-55 & 1-5E & +-56 & 6-56 \\
\hline Sarse paper ard Er incte whinsolers. & 6-8 & 6-55 & 6-575 & 6-57 & 6-5? & 6-5 & t-57 & 6-57 & 1-27 & 6-57 \\
\hline -rintirg and cine paper distritutors, & e-s & 6-50 & 6-59 & 6.59 & 6-5P & 1-2.5.2 & 6-5 & 1-53 & 1-59 & 6-58 \\
\hline 'ta-ionery, ottice supplies wholesalers. & \(6-\) & & \(0_{0} \mathbf{0} 58\) & \(6-50^{\circ}\) & 6-5] & - -5 & & & & 6-59 \\
\hline Lutorotive equiprent, tire-tute wholesalers & 6-9 & 6-59 & 6-54 & -6-60 & \(5-6\) & \(0-6\) & ¢i-51 & 0-6 \({ }^{\text {a }}\) & t-t 1 & \(6-62\) \\
\hline Electrizal apparat is, supplies dierrituro & ¢-a & --t2 & 0-62 & 6-63 & t.-63 & \(+-6.3\) & t-5: & +-2 \({ }^{2}\) & a-6 5 & \(6-65\) \\
\hline Electrical appliatue, radic, TV set wnlesalers.................. & (-10 & \(6-65\) & Sotic & 6-60 & \(6-60\) & t-i & (1-6) & 6-69 & \(6-63\) & 6-68 \\
\hline Electronic parts, eq iipmert distributors...................... & 6-10 & 5-59 & 6-r & 6-n9 & \(\bigcirc-\mathrm{Cl}^{+}\) & -0? & --70 & \(0-0\) & \(0-70\) & 6-70 \\
\hline Harduspe wholesulers...................... & \(t-11\)
\(t-12\) & & & & & -2 & & -2- & - & \(6-75\)
\(6-79\) \\
\hline Flumtin, nesting equiprert, stipplies distr &  & 5-79 & (6-76 & (-76) & 6-30 & \(5-20\) & +-80 & \({ }^{\circ}\) & --80 & 0-79
\(0-81\) \\
\hline - ornetriction maverials distributors. & --12 & -1-97 & 1-82 & ¢-81 & b-e. & \(t-02\) & & t-32 & t-92 & 6-82 \\
\hline ir andi+ioring, cunrervisl reirigergtion equipment distributors & 4-12 & t-933 & - 0 - \({ }^{3}\) & 6-83 & +0.0.4 & r--84 & n-34 & +-4 & t-94 & 5-85 \\
\hline 位errial marhines, equipment distritutors..................... & -13 & --25 & 6-25 & \(6-\mathrm{Ro}\) & \(\cdots\) & t-3* & +-87 & \(t-47\) & 1-098 & --88 \\
\hline erserdetign ma-hinery, equipmert dealers....................... & 6-13 & 50, & \(0-9\) & 6-89 & 6-39 & , & +-70 & --7 & 0-40 & 6-91 \\
\hline art-gerden tastiner, eq ipment wholesalers.................. & +-34 & & t-4 & 6-4] & t-7 & (-72 & \(6-72\) & --2 & t-32 & +-92 \\
\hline Trdustrisl raminery, equipmert distrikutors...................... & \({ }_{6}-15\) & 6-12 & t. 73 & \(6-73\) & 6-4.4. & 5-2\% & t-75 & t-25 & \(6-3\) & ¢-76 \\
\hline Indretrial raterials, supplies distributors...................... & f-15 & +2\% & 6.97 & t-9 9 ! & t-793 & 1-79 & t-100 & 6-100 & 6-101 & 6-107 \\
\hline Wrestoral eq-ifnort, supplies jistributors... & -0.16 & ¢-210 & -172 & 6-102 & -106 & -2.13 & C-103 & \(1-103\) & 1-103 & -103 \\
\hline ervice establichment supyig houses.. & --17 & -114 & - 104 & Collic & -115 & -105 & 1.105 & \(1-175\) & -106 & r-10t \\
\hline rarspur ation equipment yistrit tors, & \({ }^{1-17}\) & -100 & -107 & 6-107 & -10] & -110 & -10" & (0-107 & -107 & -107 \\
\hline 1.ju, 三**el and prodices 3istributars........................... & ¢-1. \({ }^{\text {a }}\) & c-10\% & c-109 & ¢-20) & (-10) & t-120 & c-110 & --121 & 10-112 & 6-112 \\
\hline ormanes ¢rvals fistributors. & 1-17 & t-112 & ¢-112 & 6-113 & t-113 & 0-123 & & (-113 & & 6-113 \\
\hline  & 0.14 & - 114 & t-114 & E-114 & ¢-114 & --115 & 1-225 & +-115 & (-115 & 6-115 \\
\hline nor, mapazine, newipaper wholesslers............................ & -17 & -11t. & +-11. & 6-275 & +-11" & t-114 & to-210 & n-114 & +-114. & \(6-11+\) \\
\hline arm - pelies whicealers & 6.19 & ciolle & 6-116 & -6-17 & -11: & t-11; & Ci-11? & \(1.11{ }^{\text {a }}\) & \(1-110^{\circ}\) & -118 \\
\hline -xely w: -1e sters. & 0-20 & \(\stackrel{-119}{ }\) & - \(-11{ }^{\circ}\) & \(6-17{ }^{\circ}\) & - 11 ' & t-11+ & -129 & -11+ & -114 & 6-119 \\
\hline -tr te mprotuete distributorz & & -2114 & & \(6-127\) & -120 & & -120 & & & \(t-120\) \\
\hline - whe cht Flat. Wholesalert ... & \(1-20\)
-70 & -1.0 & \[
6-120 \mid
\] & -120 & -12: & tor &  & t-120 & ¢-180 & \({ }_{6}^{6-120}\) \\
\hline
\end{tabular}

\section*{LEGAL FORM OF ORGANIZATION}

\section*{CONTENTS}
Table ..... Page7A. Wholesale Trade: 1954-Legal Form of Organization-United States, by Type of Operation and Kind ofBusiness; Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel.\(7-2\)7B Wholesale Trade: 1954 _Legal Form of Organization_States, by Type of Operation; Establishments,Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel7-18


Table \({ }^{-}\)A. W'HOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS
Establishments, Sales, Inventories. Operating Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Type if oparation, kind of business, and legel form of orgarizaticn & \begin{tabular}{l}
\[
\begin{aligned}
& \text { Establishi- } \\
& \text { wents }
\end{aligned}
\] \\
1) imberi
\end{tabular} & Sales
\((\$ 1,000)\) & Inventories. end of reetr,日t 20 st (\$1.0uc) & \begin{tabular}{l}
THFAtinE \\
上xperases \\
(includiras \\
paymall) \\
as percerit
of 3 ales
\end{tabular} & Fayroll, entire year & \begin{tabular}{l}
Pei \\
employees, arkweek ended neares November 18 (Number)
\end{tabular} & Active proprietors uf unincor. purated tusinesses, Nunber) \\
\hline Wholesale trade, to & 252,318 & xxx & 13,078,672 & \(x \times x\) & 11, 221,450 & & 151,213 \\
\hline trdividual pr & 70,3+3 & xxx & 50,1 & xxx & 883,923 & 297,004 & +62,453 \\
\hline Fartnerships....... & 38,923 & \(x^{2} \times x\) & 5 & xox & 914,608 & 282,026 & 72,513 \\
\hline Corpurations. & 127,74.8 & xxx & 26,020, 386 & xxx & 8,47,463 & , 229.689 & 5,899 \\
\hline Cooperstive assoclations... & 5,425 & xxx & 477, 412 & xox & 250,214 & 78,102 & \\
\hline  & 9,354 & \({ }_{x \times x}\) & 583,236 & \(\times \times \times\) & 495,242 & 112,457 & \% \({ }_{4}\) \\
\hline Merchant wholesalers, total. & 265,153 & 101,100,962 & 9,524,871 & 13.2 & 7,018,090 & 1,686,502 & 105,270 \\
\hline Individual proprletorship & 53,370 & 10,840,500 & 720,319 & 14.2 & 6.8t, 043 & 223,190 & 47,897 \\
\hline Partnerships.... & 30,291 & 13,901,651 & 1,051,150 & 11.8 & 752,018 & 220,987 & 57,149 \\
\hline Corporstions... & 74,1964 & 68, & t,993,208 & 13.6 & 5,17,024 & 1,113,009 & ... \\
\hline ther frerus if :rganizat -.......................... & 6,308 & 4,877,035 & 4,3,142 & 22.3 & 325,835 & 77,774 & 224 \\
\hline Manuracturers' sales branches, sale offices, total. & [2, 590 & 69,533,784 & 2,152,720 & 7.7 & 2,605,047 & 515,876 & 110 \\
\hline Individual propriet rshipl.. & & 27,033 & 2,035 & 17.4 & 2,732 & & 24 \\
\hline Partnerships..... & \(\epsilon_{t}\) & 71,740 & 2,829 & 17.9 & 7.035 & 1,756 & 86 \\
\hline Corporations.. & 20,899 & 65,730, 227 & 2.032,910 & 7.7. & 2.4+7,295 & 499,596 & \\
\hline coope rative associationg ................... & 58 & 250,87t & 3,776 & 5.5 & 5,586 & 1,196 & \(\ldots\) \\
\hline ther somas ar arearization (inciuding foct, & 1,520 & 3,252,988 & 111,170 & \(7 \cdot\) & 22, 300 & 22,618 & ... \\
\hline Petroleun, bulk plants, terminsls and LP gas factilites, totar & 29,189 & 16,032, 372 & 912,501 & 10.0 & 539,643 & 132,554 & 22,206 \\
\hline Individual proprietorships. & 3,718 & 968,47a & 53,778 & 12.4 & 41,216 & 13,584 & 3,453 \\
\hline \({ }_{\text {Partnershlps........ }}\) & 1,659 & 13, \(\begin{array}{r}612,727 \\ \text { 18,273 }\end{array}\) & 28,731
792,523 & 123.7 & - \(\begin{array}{r}25,277 \\ 437,250\end{array}\) & - 81,058 & 2,871
\(\mathbf{1 5 , 8 9 9}\) \\
\hline Cooperative essociations & 1,641 & \(4.30,4.2\) & 32,072 & 13.1 & 28,220 & 7,012 & \\
\hline Other itrms -rganizaticn & 287 & 156, 51 & 4,797 & 11.0 & 7,466 & 1,974 & 33 \\
\hline Merchandfae apents, brokers, total & 22,131 & 39,250,509 & 103,232 & 3.1 & 530,707 & 131,308 & 17,287 \\
\hline Individuel proprietorships. & १,911 & 9, 582,618 & 26.550 & 3.5 & 114,214 & 32,627 & 8,241 \\
\hline Partnerships... & 4,764 & 10, 4980,512 & 19,505 & 2.6 & 86,126 & 32,905 & 8,976 \\
\hline Corporationa..... & 6,565 & 1r,217,576 & 60,579 & & 295,810 & 57,638 & \(\cdots\) \\
\hline  & 294
597 & \begin{tabular}{l}
1,758,334 \\
1,202,369
\end{tabular} & - 4,556 & 2.0
2.9 & 17,400
17,257 & 4,673
3,455 & \(\ddot{0}\) \\
\hline Asgembiers of farm praducts & & 9, 150,826 & 385,348 & 8.1 & 327,963 & 123,997 & 6,3/3) \\
\hline Individual proprietorships & 3,317 & 1,238,619 & 37,661 & 8.9 & 38.918 & 26,949 & 2,838 \\
\hline Fartnerships............. & 2,243 & 2,518,57\% & 59,278 & 7.1 & 43,738 & 19,218 & 3,481 \\
\hline corporationa... & 2,202 & 2,68, 3 , 125 & +132, 155 & \% & 110, 38 & 43, 22 & \\
\hline cooperative associations.......... & 2,924.4 & -380,995 & 22,084 & 9.2 & 22,285 & 6,626 & 31 \\
\hline MERChatt mithealefs & & & & & & & \\
\hline Grocery, Coniectionery, Meat wholesalers & & & & & & & \\
\hline nerai-11ne grocery wholesalers; & & & & & & & \\
\hline Voluntary group grocery wholesalers, total & 574 & 2,463,756 & 181,332 & 7.4 & 109,848 & 25,793 & 178 \\
\hline Individual proprietorship & 14 & 16,773 & 2,016 & & 788 & 24. & \\
\hline Partnerahipa. & \(f \cdot 7\) & 180,799 & 12,962 & 6.6 & b,715 & 2,967 & 64 \\
\hline corporations..... & \(4{ }^{17}\) & 2, 36 & 15188 & \% & 1034 & 21,283 & . \\
\hline  & 26 & 36,923
166,481 & 11,727 & 8.1 & 6,560 & 2,591 & \(\cdots\) \\
\hline Retailer cooperative food wholesalers & 193 & 1,298,175 & 87,248 & ,.4 & 35,432 & 8,400 & 13 \\
\hline Cash-carry food depots, total. & 291 & 139,950 & & & 3,380 & & \\
\hline Indtvidual proprietorahips. & 3 & & (D) & (D) & (0) & (D) & (D) \\
\hline Partnerships. & 10 & & 7.270 & 4.2 & 2,961 & 783 & \\
\hline Corporations........ & \(26 t\) & 125,831 & 9.20 & 4.2 & 2,36 & & \\
\hline \(\qquad\) & \(\cdots\) & 3, 721 & 222 & 9.0 & 100 & 26 & \\
\hline Other general-1ine grocery wholesalers, total, & 2,262 & 3,451,679 & 283,705 & 8.9 & 176,412 & 47,677 & 1,340 \\
\hline Individual proprietorships.. & 336 & 24,4,48 & 15,107 & 7.4 & 9,775 & 3,099 & 283 \\
\hline Partnershipl........... & 466 & 537,013 & 38,866 & 6.9 & 20,255 & 6,453 & 1,046 \\
\hline corporations.. & 1,332 & 2, 428,725 & 216,290 & 9.5 & 137,247 & 35,580 & \\
\hline Coopera \({ }^{\text {a }}\), assoctations.........................
Other forma & 32
96 & 69,260
152,043 & 3,386
10,056 & 6.0 & 7,148 & 1,837 & ii \\
\hline & & 527,4.6 & 35,722 & 12.9 & 34,244 & 10,503 & 1,6' \\
\hline Individual proprletorahipa & 1,061 & 166,513 & 12,741 & 12.4 & 10,216 & 3,762 & 980 \\
\hline Partnerahipa............. & 382 & 115,143 & 8,362 & 11.7 & 0,235 & 2.082 & 690 \\
\hline Corporstions...... & 413 & 227,636 & 13,625 & 13.6 & 16,324 & 4,319 & \\
\hline Cooperative associations.................... & \(45^{5}\) & 2, \({ }_{\text {2, }}\) & 904 & 5.3
16.3 & 1,400 & 31
369 & 1 \\
\hline & & 15.2 & & & & & \\
\hline Flish, sea food diatributors, total. & 1,808 & 653,098 & 33,765 & 16.4 & 4,172 & 27,842 & 1,536 \\
\hline Individual proprietorahipa..... & 750 & 120.74 & 4,274 & 20.0 & - \({ }^{\text {8, } 987}\) & 5,102 & \({ }_{888}^{64}\) \\
\hline Partnerships ............. & \begin{tabular}{l}
403 \\
526 \\
\hline 18
\end{tabular} & 137.522 & -6,761 & 16.8
15.6 & 28,279 & 8,108 & 88 \\
\hline Corporations................ & 15 & 10,590 & \({ }^{272}\) & 5.9 & 307 & 136 & \\
\hline other forme or organization (incluaing not reported). & 54 & 24,012 & 1,183 & 14.0 & 1,605 & 513 & 2 \\
\hline Meat, west producta wholealers, total. & 4.357 & 2,866,193 & 68,959 & 10.3 & 148,803 & 35,954
0.391 & 4,215 \\
\hline Individual proprietorship & \({ }_{1}^{2,16}\) & (6691,742 & 11,323 & 10.6 & 30,979 & 8,374 & 2,272 \\
\hline Partnerships ............ & 1,066 & 1,390, 488 & 39,017 & 10.5 & 80,826 & 16,840 & ... \\
\hline Cooperative asgociatiord.. & 6 & 3,453 & \({ }^{38}\) & 6.0 & 114 & & 10 \\
\hline Other forms of orgarization (including not reported)..... & 106 & 110,564 & 8,983 & 10.0 & 5,597 & 1,309 & 10 \\
\hline Specielty-1fne grocery wholeanlers: & 438 & 215,414 & 16,338 & 15.4 & 17,220 & 3,973 & \\
\hline Bakery, reatraurant, hotsl supply houres, total.
Individual proprietorships............. & 173 & 23,551 & 1,650 & 15.8 & 2,224 & 704 & 165 \\
\hline Partnerahipg....... & 88 & 43,473 & 3,472 & 12.6 & 2,577 & \({ }_{2} 724\) & \(1 \%\) \\
\hline Corporations............ & 157 & 114,438 & 9,245
606
1,505 & 17.3
6.6 & \({ }^{10} 283\) & 2,245
05 & \\
\hline Cooperative arbociations........................... & \({ }_{16}^{6}\) & 7,549
16.03 & 1,365 & 13.3 & 1,174 & 248 & 1 \\
\hline & 800 & 160,478 & 5,490 & 20.6 & 16,543 & 4.892 & 638 \\
\hline Individual proprtetorahipa...... & 507 & 66,382 & 2,025 & 18.3 & 5,603 & ,869 & 456 \\
\hline Partnerehipa. & 102 & 20.377 & 455 & 17.0 & 1,827 & \({ }^{66}\) ¢ & 179 \\
\hline Corporations & \(1{ }^{105}\) & \({ }^{66} .870\) & 2,84,
63 & 25.5 & 8,239 & 2,188 & \(\cdots\) \\
\hline Other forma or orgarization (includine not reported). & 33 & -1, 3.5 & 10 m & 26.4 & 682 & 230 & \\
\hline
\end{tabular}

\footnotetext{
(b) Withheld to avold diaclostura. yxt Nat. spplicable. ... Representazero.

Entries
}

Table - A WHOLESALE TRADE: 195t-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TY'PE OF OPERATION AND KIND OF BUSINESS-Contmued
Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline rype or operation, kind of tusiness, ard legal form of organization &  & Sales
\((\$ 1,000)\) & \begin{tabular}{l}
Inventurdes. \\
end of year, \\
ut cost \\
(\$1,000)
\end{tabular} & \begin{tabular}{l}
Uperat Ing \\
expense: \\
(including \\
झタyrロ11) \\
as percent \\
01 galeg \({ }^{1}\)
\end{tabular} & \[
\begin{gathered}
\substack{\text { ryyyoll? } \\
\text { pytre } \\
\text { year }} \\
(\$ 1,000)
\end{gathered}
\] &  & Autive
roprletors
of unincor-
Forated
husinembes,
November
(Mumber) \\
\hline \multicolumn{8}{|l|}{MEzChant whinesaizrs-comt inued} \\
\hline \multicolumn{8}{|l|}{\multirow[b]{2}{*}{Spectelty-1ine grocery wholesalers-Continued}} \\
\hline & & & & & & & \\
\hline Individual propritetoiships. & 228 & & 51,660 & 10.5 & \(\begin{array}{r}32,478 \\ 3,728 \\ \hline\end{array}\) & 8,572 & 735 \\
\hline Fartnerships.............. & 224 & 117,13 & 11,891 & 9.2 & 5,031 & 1,753 & 495 \\
\hline corporations. & 424 & 40t, 863 & 32,304 & 10.7 & 22,156 & 5.101 & \(\ldots\) \\
\hline Cooperative assoctat & 13 & 7,215 & 212 & 8.2 & 307 & 172 & \\
\hline Diner forms of organzetion (including not reported)................ & 22 & 14,791 & 1,869 & 12.0 & 1,256 & 208 & ... \\
\hline corfee, rea, spice wholesalers, total. & 488 & 1,600, 380 & 58,405 & 3.0 & 22,892 & 4,775 & 252 \\
\hline Individual proprieterships............................................ & 155 & 50, 150 & 3,095 & t.8 & 1,454 & 500 & 13 C \\
\hline  & 60
200 & 130,213
\(+, 375,864\) & 3,909 & 2.9 & 1,200 & 303
3.769 & 115 \\
\hline corporst tins........ & 200 & 1,375, 88tio & 50,6i4 & 3.0 & 19,4,45 & 3.749 & \(\cdots\) \\
\hline Cooperative associations........................................... & 13 & 43.453 & 757 & 3.2 & 787 & 143 & i \\
\hline Cairy products distributors, total. & 2,281 & 1,360,279 & 33,367 & 11.6 & 77,367 & 19,835 & 1.325 \\
\hline Individual proprietorships.. & 963 & 217,455 & 4,578 & 11.9 & 11,059 & 3,480 & 724 \\
\hline Fartne rships....... & 365
797 & 208,129
767,400 & \(\begin{array}{r}5,191 \\ 18,606 \\ \hline\end{array}\) & 11.2 & 10,533 & 2,852 & 598 \\
\hline Cooperative associations. & 30 & 77,631 & 1,136 & 5.5 & 1,653 & 1-399 & . \\
\hline other forms of organization (including not reported)......................................... & 126 & 69.664 & 3,656 & 19.4 & 7,237 & 2,072 & 3 \\
\hline Flour distributors, total............................................. & 170 & 108,303 & 3,562 & 7.4 & 3,909 & 999 & 84 \\
\hline Individual proprietorshtps & \(6^{61}\) & 27,756 & 725 & 6.2 & 743 & 233 & 45 \\
\hline Partnerships...........
Corporations........ & 23
81 & 13,054
64.683 & 366
2.312 & 5.7
7.8 & \({ }_{2} 355\) & 118 & 39 \\
\hline Cooperative assoctations. & 8 & \({ }^{64,683}\) (D) & 2, \({ }_{\text {(D) }}\) & 7.8
(0) & 2, \({ }_{(0)}\) & (0) \({ }_{\text {(0) }}\) & ... \\
\hline Other forms of organization (including not reported)... & 3 & (0) & (D) & (0) & (0) & (D) & (id) \\
\hline Frosted, frozen food distributors, total. & 610 & 455,882 & 25,209 & 13.9 & 32,453 & 8,222 & 297 \\
\hline Individual proprietorsht ps...... & 166 & 51,599 & 2,337 & 12.8 & 2,921 & 1,021 & 152 \\
\hline Partnershdps............... & 81 & 49,681 & 3,271 & 13.1 & 3,119 & 852 & 145 \\
\hline corporations............ & 317 & 294,556 & 14,969 & 15.0 & 23,215 & 5,440 & \\
\hline Cooperative associations......................................... & 43 & 2,873 & 199 & 10.7 & 87 & 31 & \\
\hline & & & & & & & \\
\hline Sort drink distributors, total.. & 1,142 & 165,965 & 6,206 & 23.5 & 22,210 & 5,988 & 941 \\
\hline Individual proprietorshdps
Partnerships.............. & 660 & 4,4,32 & 1,230 & 23.0 & 4,865 & 1,641 & 575 \\
\hline Parterships............. & 185
249 & 27,621
70.452 & \% 876 & 19.6 & 2,48 & 707 & 360 \\
\hline cooperative assoclations. & 4 & 70,452
187 & -624 & 23.6 & 10,565
27 & 2,708
9 & \(\ldots\) \\
\hline Other forms of organization (including not reported). & 4. & 23,273 & 474 & 23.1 & 4,335 & 923 & \(\cdots\) \\
\hline Other grocery specialty wholesalers, total.. & 2,364 & 1,246,0\% & 82,596 & 9.8 & 56,241 & 18,294 & 1,780 \\
\hline Individual proprietorahtps & 960 & 181,636 & 10,772 & 12.4 & 9,615 & 4,334 & \\
\hline Partnerships... & 448 & 215,243 & 12,930 & 8.5 & 7,838 & 3,224 & 915 \\
\hline Corporations.......... & 836 & 781,629 & 51,551 & 9.2 & 34,166 & 9,032 & \(\ldots\) \\
\hline Coperative associations & 20
100 & 24,685
42,877 & 4,543
2,800 & 15.6
11.6 & 2,107 & & ; \\
\hline & & & & & & & \\
\hline \multicolumn{8}{|l|}{Farm Products (Edible) Distributors} \\
\hline Poultry, poultry products distributors, total. & 2,660 & 1,475,195 & 29,482 & 8.7 & 57,514 & 20,886 & 2,524 \\
\hline Individual proprietorships. & 1,474 & 378,742 & 5,461 & 10.3 & 15,183 & 6,784 & 2,367 \\
\hline Parnerships.. & 588
496 & 333,630
679,649 & 5,144
16,264 & 8.6
7.9 & 11,698 & 4.612 & 2,157 \\
\hline Copperative ascociations. & \({ }^{28}\) & 27,
29,265 & 16,264 & 7.3 & 26,47
1,654 & \({ }^{8,184}\) & \(\cdots\) \\
\hline Other forms of organization (including not reported). & 76 & 53,910 & 2,299 & 9.5 & 2,508 & 919 & \\
\hline Fresh fruit, vegetable wholesalers, total. & 6,520 & 3,261,739 & 70,627 & 13.2 & 207,520 & 59,238 & 6,614 \\
\hline Individual proprietorahipg.. & 2,999 & 694,215 & 11,956 & 14.3 & 39,046 & 13,183 & 2,667 \\
\hline Dartnerahips.. & 1,822 & 997,357 & 17,762 & 11.7 & 50,799 & 15,933 & 3,938 \\
\hline Comporations... & 1,494 & 1,374,514 & 30,209 & 14.4 & 107,184 & 27,043 & ... \\
\hline Cooperative essoctations... & 63 & 51,733 & 5,672 & 14.7 & 4,742 & 1,430 & . \\
\hline Other forms of organization (including not reported). & 142 & 143,920 & 5,028 & 7.5 & 5,749 & 1,649 & 9 \\
\hline \multicolumn{8}{|l|}{Beer, WIne, Distilled Spirits wholesalers} \\
\hline Beer, ale diatributors, total. & & 2,311,282 & 104,592 & 16.3 & 176,619 & 42,039 & \\
\hline Individual proprietorships. & 2,815 & 689,839 & 28,326 & 15.7 & 43,365 & 11,975 & 2,507 \\
\hline Partnershtps.... & 1,279 & 485,555 & 23,025 & 14.6 & 30,515 & 8,041 & 2,083 \\
\hline Corporstions............. & 1,561 & 1,077,348 & 50,891 & 17.4 & 98,125 & 20,878 & \\
\hline Cooperative associations........................................... & 230 & 1,123
57,316 & 2.473 & 20.0
15.8 & 4, 102 & 1,126 & 5 \\
\hline & & & & & & & \\
\hline Wire. diatilled splirits wholesalera, total. & 1,518 & 3,375,753 & 406,314 & 9.1 & 265,763 & 31,199 & \\
\hline Individual propriesorshipe. & 184 & 98,517 & 11,364 & 9.5 & 4,486 & 1,214 & 173 \\
\hline Partieratips..... & \({ }^{178}\) & 233,711 & 33, 589 & 8.9 & 10,406 & 2,450 & 336 \\
\hline Corporations...... & & 2,653,672 & 328,787 & 9.5 & 138,411 & 24,912 & . \\
\hline Cooperstive essoctetions............................. & 8 & 18,172 & 2,284 & 22.9 & 1,002 & 264 & , \\
\hline Otber forse of organizetion (including not reported)... & 224 & 371,682 & 30,090 & 5.4 & 11,458 & 2,359 & ... \\
\hline \multicolumn{8}{|l|}{Tobacco 0iatributora} \\
\hline Iokaceo distributors, totisi... & 2,858 & 3,208,929 & 145,504, & 5.9 & 103,779 & 28,382 & 2,466 \\
\hline Individual proprietorahips. & 991 & 615,745 & 26,887 & 5.3 & 14,630 & 4,830 & 998 \\
\hline Partierahipa....... & 748 & 813,820 & 34,002 & 4.8 & 18,402 & 5,869 & 1,458 \\
\hline Corporations............. & 1,036 & 1,677,118 & 79,682 & 6.5 & 66,326 & 16,592 & \\
\hline Coperstive assorations.......................................................... & \({ }_{82}^{1}\) & (D) & (0) & (0) & (0) & (0) & (D) \\
\hline \multicolumn{8}{|l|}{Drugs, Chericals, Alled Producte Wholesalera} \\
\hline Goneral-1ine drug wholesalers, total. & 392 & 1,273,114 & 175,73 & 13.6 & 104,64,6 & 26,293 & 35 \\
\hline Individual proprietorehips. & 14 & 18,745 & 1,426 & 10.6 & 1,287 & 337
382 & \({ }^{8}\) \\
\hline Partherahips....... & 14
324 & - \(\begin{array}{r}19,504 \\ 1,063,168\end{array}\) & 2,233
149,972 & 12.0
13.9 & 88,376 & \({ }_{22,136}^{382}\) & 27 \\
\hline Copperative essocterions. & 11 & 53,353 & 6,922 & 10.7 & 3,838 & 2,011 & \\
\hline Other forms of orgarization (Including not reported & 29. & 118,344 & 15,170 & 13.3 & 9,909 & 2,427 & \(\ldots\) \\
\hline
\end{tabular}

Table a wholesale Trade: 1954-LEGAL FORM OF ORGANIZATION-UNITEDSTATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories. Operating Expense Ratos, Payroll, and Personnel


Table - A WHOLESALE TRADE: 19ヶ4-LIEGALFORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventuries. Operating Expense Ratios, Payroll, and Persoane!
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Tipe of peration, kind of business, and legal form of creanization & \[
\begin{aligned}
& \begin{array}{c}
\text { Fstatis.s }-1 \\
\text { ments }
\end{array} \\
& \text { (Number) }
\end{aligned}
\] & Sales
(\$1,000) & ```
Inventories,
end of" yeut.
    at cos:
    (*1,000)
``` & \begin{tabular}{l}
operating \\
expenses
including \\
payrol1) \\
As percont \\
of sales \({ }^{2}\)
\end{tabular} & 18yroll. entire year
\[
\$ 1.0001
\] & \begin{tabular}{l}
Pld \\
employees, warween "rided nesreyt November 15 (Number)
\end{tabular} & A - \& 1 ve 1roorietors of undricorporated Lusinfsses, ( Number) \\
\hline \multicolumn{8}{|l|}{Merchant intolesalers- ont inued} \\
\hline  & \(7-0\)
20.5
163
320
729 &  &  & 18.7
12.8
12.0
10.4
12.7 &  &  &  \\
\hline  & \begin{tabular}{r}
1.003 \\
\hline 337 \\
303 \\
044 \\
2 \\
78 \\
78
\end{tabular} &  &  & \begin{tabular}{|c|}
12.7 \\
11.8 \\
11.8 \\
11.0 \\
12.8 \\
(D) \\
(D)
\end{tabular} & r
57.505
3,815
5.773
4.121
4.121
(D)
(D) & re,
10, 964
974
1,500
7.810
(1)
(D) & Rut)
320
Pr-A
(ii)
(ii) \\
\hline  & 1,120
312
217
551
1
40 &  &  & 14.2
13.8
11.9
1.9
15.1
(1)
(D) & 32,375
3,029
3,029
23.284
20.2
(D)
(D) & 7,909
889
1,459
5,418
5181
(D)
(D) & 761
202
407
407
(0)
(0) \\
\hline \begin{tabular}{l}
Fiece gocds convertors. total. Individual proprieterships. \\
Partnerships \\
orporations
\end{tabular} & 817
85
100
595 &  & \(236,0.07\)
3,187
16,130
213,218 & \begin{tabular}{r}
9.7 \\
9.7 \\
\hline 7.5 \\
10.2
\end{tabular} & \(\begin{array}{r}\text { 69, } 686 \\ 809 \\ 3,374 \\ 62,222 \\ \hline\end{array}\) & 11,074
238
787
0.607 & 281
88
197 \\
\hline \begin{tabular}{l}
Cooperative associations. \\
Gher forms of organization (including nct reported).................... \\
Furniture, Hobe Furnishings wholesalers
\end{tabular} & \({ }_{27}\) & 97, \({ }^{5} 58\) & 3,872 & 8.7 & 3,279 & \(\ddot{7}\) & \(\cdots\) \\
\hline \multicolumn{6}{|l|}{Furniture (household, orfice) wholesalers:} & 10,052 & SRP \\
\hline Housphold furniture wholesalers, \(\begin{aligned} & \text { Indivdual proprietorships...... }\end{aligned}\) & 253 & 39,54.4 & 2,894 & 17.7 & 3,113 & 931 & 216 \\
\hline Partnerships............. & 190 & 55,323 & 5,171 & 15.8 & 3,837 & 1,125 & 370 \\
\hline Corporations........ & 570
3 & 346, 3 379 & 33.275 & 14.3
4.0 & 35,035
115 & 7.489
46 & \(\cdots\) \\
\hline Cooperative associationsw............................................ & 42 & 18,926 & 2,340 & 2.0 & 2,276 & 451 & \({ }_{2}\) \\
\hline Orfice furniture distributors, total.. & 918 & 234,195 & 25,907 & 25.3 & 32,347 & 7,433 & 610 \\
\hline  & 311
184 & 39,979
42,899 & 4,212 & 23.6
22.6 & -2,644 & 1,305 & \({ }_{321}^{288}\) \\
\hline Partnerships...........
Corporarions & 386 & 141,479 & 15,743 & 26.5 & 21,466 & 4,612 & , \\
\hline Cooperative associations................................................. & 37 & 9,846 & 1,004 & 26.4 & 1,476 & 361 & . \\
\hline \multicolumn{8}{|l|}{} \\
\hline  & 538
175 & \begin{tabular}{|c}
172,268 \\
17,889
\end{tabular} & 21,488
2,438 & 21.2 & 1,4,60 & 512 & 165 \\
\hline Partnerships... & 112 & 30,691 & 3,834 & 18.8 & 2,573 & & 211 \\
\hline corporstions... & 234 & 119,987 & 25,107 & 25.5 & 25,308 & 3,073 & - \(\cdots\) \\
\hline Cooperstive associgtions............................. & 17 & 4,039 & 608 & 20.9 & 437 & 324 & ... \\
\hline Curtain,drapery wholesslers, total. .................................. & 161 & 68.874 & 8,471 & 16.9 & 6,070 & 1,141 & 40 \\
\hline  & 39
26 & \(\stackrel{4,824}{7.223}\) & 592 & 10.2 & 330 & 116 & 55 \\
\hline Pa-tnerships................ & \({ }_{93}^{26}\) & 56,096 & 0.938 & 17.1 & 5,086 & 836 & ... \\
\hline Cooperative associations.. & \(\cdots\) & 731 & \(3 \mathrm{~m} \underline{6}\) & 45.3 & 151 & 20 & -.. \\
\hline Other forms of organization (including not reported)
Docestics uholesalers, & 237 & 126.769 & 17,501 & 12.9 & 8,24 & 1,640 & 161 \\
\hline Individual proprietorships. & 50 & 7.637 & \% 975 & 14.2 & 2, 389 & \({ }_{3}^{151}\) & 112 \\
\hline Partnerships... & \(\begin{array}{r}53 \\ 122 \\ \hline\end{array}\) & \begin{tabular}{l}
26,549 \\
88,780 \\
\hline
\end{tabular} & 3,518
12,149 & 12.9 & 2, 281
0,181 & 1,102 & 112 \\
\hline Corporations.......... & 122 & \({ }^{8}\), \(\ldots\) & & & & & . \\
\hline Coperative associationst......................................... & \(\cdots\) & 3, \(\dddot{803}\) & 827 & 10.4 & 187 & 43 & -.. \\
\hline Floor zovertngs wholesalers, total.................................... & 773 & \({ }_{600} 5763\) & 84,837 & & & & \\
\hline  & 247
127 & 35,616
68,698 & \(\stackrel{4,003}{9,331}\) & 16.0 & 2,630
3,603 & 657
907 & 190 \\
\hline Partreerships...............
Corporations......... & 488 & 486,172 & 69,511 & 15.3 & 39,998 & 8,250 & - \\
\hline Cooperetive associations.......................... & & & & 26.4 & 1,003 & 192 & ... \\
\hline Other forms of organization (including not reported). & 21 & 12,278 & 2,992 & & 1,003 & 192 & \(\ldots\) \\
\hline Dther hoos furrishings specialties wholesalers, & 1,130 & 416,038
38,880 & 46,626
4,632 & 19.3
18.1 & 41,458
2,991 & \(\begin{array}{r}10,589 \\ \hline 951\end{array}\) & 675
289 \\
\hline partnerships.... & 193 & 57,892 & 6,430 & 15.1 & 4,031 & 1,284 & 386 \\
\hline corporaitons..... & 570 & 305,833 & 34,058 & 20.3 & 33,206 & 8,015 & - \\
\hline Cooperstive associstions............................ & & 2,595
10,838 & 674
832 & 17.6
17.5 &  & 68
272 & - \(\cdots\) \\
\hline \multicolumn{8}{|l|}{\multirow[b]{2}{*}{Paper, Allied Producta Wholesslers}} \\
\hline & & & & & & & \\
\hline Coarse paper and products unolesalers, total........................... & 2.435 & 1,297,650 & 121,209 & 16.5 & 123.277 & 27,413 & 1,368 \\
\hline Individual proprletorships..... & & 100,284 & & & 8,177
11,013 & & 558
807 \\
\hline Partinersifps. & 402
1.322 & 158,989
954,102 & 15.172
91.185 & 12.0 & 11,013
98,882 & 2,933
20,889 & \({ }^{\text {80\% }}\) \\
\hline Cocperative asacciatio & 1,322 & 3,856 & & 3.8 & & 28 & \\
\hline Cther forms of orgarization (including fot reported)...... & 88 & 80,419 & 5,358 & 12.4 & 5,109 & 1,064 & 1 \\
\hline Printirg and eline paper distritutors, total............................ & 865 & 1,248,002 & 89,880
1,724 & 121.4 & 8,194
1,792 & 16,324
582 & 288
138 \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Individual proprietorships. \\
Parnerships..... \\
Corporations. \\

\end{tabular}} & & 22,609
50,310 & 1,724 & 17.7
9.8 & \({ }_{2,633}^{1,92}\) & 529 & 150 \\
\hline & 582 & 2,004,588 & 75,299 & 12.0 & 73,021 & 13,588 & - \\
\hline & & & & 7.6 & & & . \\
\hline & 62 & 170,495 & 9,332 & 7.6 & 7,948 & 1,625 & - \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Stationery, office suppliea wholesalerg, total. \\
individual proprietorimps. \\
partserships....... \\
Corporstiors. \\
Cooperative associations \\
other forms of orgerization (including not reported)
\end{tabular}} & 1,566 & 369,772
65,042 & \begin{tabular}{c}
36,524 \\
5,048 \\
\hline 0.68
\end{tabular} & 26.1
23.4 & 52,051
6,923 & 13,144 & \({ }_{523}\) \\
\hline & 239 & 49.255 & 5,233 & 23.9 & 5,571 & 1,619 & 435 \\
\hline & 667 & 239,759 & 24,608 & 27.4 & 37,176 & \({ }^{3} .623\) & - \\
\hline & & & & (D) & (D) & (0) & (D) \\
\hline
\end{tabular}
(D) Hithheld to evold disclosure. xax Not applicable. ... Represente zero


Table \({ }^{-1}\) A WOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments. Sales, Inventories, Operatung Expense Ratios, Payroll, and Personnel

 percent of salea. 2Entriea for oorporationa represent uperatora of comisalon petroleum bulk planta.

Table \({ }^{-}\)A. W'HOLESALE TRADE: 1994 -LEGAL FORM OF ORGANIZATION-UNITED STATES, BY'TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments. Sales, Inventortes, Operating Expense Ratios, Payroll, and Personnel


Table - \({ }^{-}\)WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operatung Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Type of operation, kind of business, and legal form of organization & \begin{tabular}{l}
Establishmentis \\
(Number)
\end{tabular} & Sales
( 11,000 ) & Inventories, end of year. at cost (\$1,000) & \begin{tabular}{l}
Opersting \\
expenses \\
lineluding \\
payroll) \\
a. percent
of sales
\end{tabular} & \[
\begin{gathered}
\text { Fayrol11, } \\
\begin{array}{c}
\text { entire } \\
\text { year }
\end{array} \\
\{11,000 \mid
\end{gathered}
\] &  & Astive proprietors of mincorporated businesses, (Number) \\
\hline MERCHATT WHOLESALERE-Continued & & & & & & & \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{Lumber, Construrtion Materials Distributiono-Continued}} \\
\hline Construction materials distributors: & & & & & & & \\
\hline Brick, tile distributors, total...................................... & 492 & 242,766
23,832 & 15,967
1,151 & 17.7 & 21,042 & 4,529 & 222
87 \\
\hline  & 779 & 23,832
30,593 & 1,151
1,567 & 17.15 & 1,491
1,614 & 4 & 87
139 \\
\hline corporstions............................................................ & 295 & 180,023 & 12,609 & 18.2 & 27,100 & 3,277 & \(\ldots\) \\
\hline Cooperative associations.............................................. & \(\cdots\) & 8,318 & 0.40 & 21.2 & 837 & 189 & \(\because\) \\
\hline Cement, lime. plaster whlesalers, thtal. & 189 & 75,985 & 4,075 & 21.2 & 8,102 & 1,866 & 86 \\
\hline Individual proprietorships........................................... & 41 & 5,418 & 467 & 21.5 & 544 & 166 & 38 \\
\hline Partnerships.. & 23 & 9,802 & 34.7 & 20.7 & 976 & 279 & 4.8 \\
\hline Corporations..................................................... & 12.3 & 57,598 & 3,018 & 21.5 & 6,24t & 1,354 & \(\ldots\) \\
\hline  & \(\cdots\) & 3,167 & 263 & 18.2 & 33. & \(\cdots\) & \(\ldots\) \\
\hline Glass (building) distrioutiors, total. & 574 & 251.273 & 25,545 & 23.6 & 37,799 & 8,591 & 365 \\
\hline Individual proprietorskips............................................... & 160 & 19,323 & 2,390 & 31.7 & 3,525 & 948 & 170 \\
\hline Partnerships............. & 98 & 22,144 & 1,877 & 22.5 & 2,810 & & 195 \\
\hline Corporations...... & 296 & 176.494 & 20,111 & 26.9 & 29,760 & 6.607 & ... \\
\hline  & \(\cdots{ }^{2} \hat{z}\) & 31,3i1 & 1,167. & \(\cdots\) & 1,704 & 4.2 & \\
\hline Ready-mixed concrete distributors, total.. & 1,906 & 998,370 & 32,497 & 32.6 & 153,567 & 35,536 & 867 \\
\hline Individual proprietorships.. & 360 & 75,227 & 1,485 & 32.0 & 10,276 & 2,920 & 301 \\
\hline Partnerships............ & 355 & 98,006 & 2,525 & 32.3 & 14,001 & 3,975 & 564 \\
\hline Corporations.. & 1,188 & 735,861 & 20,713 & 32.2 & 117,425 & 25,862 & ... \\
\hline Cooperative associations........................................ & \(4{ }^{4}\) & -1,784 & 6,028 & 18.4 & 4,355 & 1,064 & ; \\
\hline Other forms of organization (including not reported)............... & 89 & 47,492 & 1,766 & 31.5 & 7,690 & 1,775 & 2 \\
\hline Roofing, siding, insulation materisis distributors, total............. & 697 & 447,723 & 38, «2 & 12.6 & 30,289 & 6,588 & 243 \\
\hline Individuel proprietorships....................................... & \({ }_{81}^{80}\) & 25,370 & 1,956 & 16.3
11.3 & 1,644
1,809 & & 88
153 \\
\hline Partnerships..
Corporstions.. & 81
502 & 35, \({ }^{364}\) & 3,229
30,828 & 111.3 & 1,809
25,459 & 5,393 & 153 \\
\hline Cooperative associations............................................ & 9 & 9,338 & 823 & 5.5 & 267 & 62 & ... \\
\hline Other forms of organization (includirg not reported)............................................... & 25 & 15,784 & 1,606 & 13.3 & 1,110 & 230 & 2 \\
\hline Sand, eravel, crushed stone distributors, total.. & 597 & 105,039 & 2.548 & 31.0 & 16,943 & 4,809 & 4.57 \\
\hline Indivydual proprietorships................... & 295 & 17,203 & 263 & 35.2 & 2,314 & & 248 \\
\hline Partnershtps...... & 125 & 18,035 & 170 & 30.4 & 2,769 & \({ }_{2}^{816}\) & 209 \\
\hline Corporations. & 167 & 6.5,119 & 1,904 & 30.7 & 10,617 & 2,595 & \\
\hline Cooperative associations................................
Other forms of organtzation (including not reported)... & 2 & (D) & ( \({ }^{(0)}\) & (D) & (D) & (0) & (0) \\
\hline Other construction materials distributors, total & 1,477 & 659,109 & 50,683 & 19.7 & 69,422 & 16,665 & 693 \\
\hline Individual proprietorships ............................................. & 1377 & 71,298 & 4,095 & 19.3 & 6,379 & 1,822 & 332 \\
\hline Partnerships........... & 197 & 77,925 & 5,338 & 17.1 & 6,882 & 1,931 & 360 \\
\hline Corporations............. & 816 & 458,428 & 38,603 & 20.4 & 51,4,20 & 11,610 & \(\cdots\) \\
\hline Cooperative associations.........................................
Other forms of organization (fincluding not reported).......... & \({ }_{76}^{5}\) & 5,624
45,83 & 209
2,438 & 19.9 & 4,40
4,281 & 159
1,143 & i \\
\hline & & & & & & & \\
\hline \multicolumn{8}{|l|}{Machinery, Equipment, Supplies Distrubutors} \\
\hline Air conditioning, commercial reirigeration equipment distributors, total. & 1,860 & 484,070 & 58,964 & 23.7 & 63,298 & 13,155 & 1,104 \\
\hline Individual proprietorships.................................... & 651 & 79,184 & 7,689 & 25.1 & 9,633 & 2,401 & 613 \\
\hline Partnerships........ & 252 & 65,679 & 0,507 & 18.3 & 5,980 & 1,382 & 491 \\
\hline Corpurationa.... & 911 & \(\begin{array}{r}325,880 \\ \hline 806\end{array}\) & 43,310 & 24.4 & 45,890 & 9,025 & \(\cdots\) \\
\hline Cooperative associations..............................................
Other forms of organization (inciuding not reported)..... & 43 & 12,432 & 1,313 & 24.7 & 1,757 & 310 & \\
\hline \multicolumn{8}{|l|}{} \\
\hline Office machines, equipment distributors, total....................... & 1,421 & 186,632 & 19,975 & 31.5 & 32.625 & 8,683 & 1,085 \\
\hline Individual proprietorships & 724 & 49,991 & 4.625 & 32.7 & 8,608 & & \({ }_{401}^{681}\) \\
\hline Partnerships...... & \({ }_{397}^{24}\) & 26,708
100,733 & 2,995 & 31.3
31.5 & 18,4004 & 4,212 & 401 \\
\hline Corporations............ & 397 & 100,733 & 11,558 & 31.5 & 18,491 & 4,428 & \(\ldots\) \\
\hline Other forms of organization (including not reported). & -56 & 11,159 & 757 & 26.2 & 1,622 & 4099 & 3 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Restuarant, hatel supply houses (principally nonfood), total.......... \\
Individual proprietorships....................................................... \\
partnerohip
\end{tabular}} & 571 & 159,253 & 26,062 & 23.7 & 20,612 & 4,832 & 393 \\
\hline & 191 & 20,397 & 3,717 & 23.7 & 2,117 & 658 & 200 \\
\hline & 94 & 23,257 & 3,333 & 21.2 & 2,319 & 694 & 191 \\
\hline Partnerships........................................................................................... & 272 & 106,199 & 15,365 & 24.3 & 14,580 & 3,255 & \(\cdots\) \\
\hline  & - 15 & 9,400 & 1,6\%7 & 23.6 & 1,396 & 325 & \(\ddot{2}\) \\
\hline \multirow[t]{2}{*}{} & 1,087 & 276,953 & 28,930 & 22.2 & 31,738 & 7,068 & 745 \\
\hline & 402 & 41,286 & 4.568 & 23.2 & 4, 2,04 & 1,295 & 378 \\
\hline \multirow[t]{2}{*}{} & 192 & 43,198 & \(\bigcirc 6,180\) & 20.2 & 3,7371 & 1,033 & 366 \\
\hline & 451 & 178, 587 & 18,923 & \({ }^{22.7}\) & 22,222 & 4,470 & \\
\hline  & 1
39 & (D)
( D\()\) & (0) & (0) & (0) & (0) & ( g \(^{\text {a }}\) \\
\hline & & & & & & & \\
\hline \multirow[t]{3}{*}{} & 240 & 37,288 & 3,875 & 24.6 & 4,462 & 882 & 78 \\
\hline & 42 & 3,378 & 376 & 27.1 & 396 & 138 & 45 \\
\hline & 18 & 1,929 & 349 & 22.2 & 195 & 56 & 33 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Corporations \\
Cooperative asbociationis.. \\

\end{tabular}} & 76 & \({ }^{32,067}\) & \({ }^{3} \cdot 1137\) & 26.7 & 3,786 & \({ }^{673}\) & (0) \\
\hline & 3 & (0) & (0) & (0) & (0) & (D) & (D) \\
\hline Construction machinery, emprpmert dealera, tonai.......................... & 1,460 & 1,401,159 & 275.763 & 19.2 & 150,469 & 28,574 & 533 \\
\hline \multirow[t]{2}{*}{Individual proprietoruhips. Fartnerahips.} & 226 & 42,618 & 6,3,369 & 20.9 & 3,558 & 9,938 & 229 \\
\hline & + \(\begin{array}{r}181 \\ 1,169\end{array}\) & 122,257 & 21,1/16, & 18.3 & 131,305 & 2,438
26,098 & 313 \\
\hline \begin{tabular}{l}
Bartnerahips \\
Corperations \(\qquad\) \\
Coperative algoociations
\end{tabular} & & 1,169,811 & & 23.8 & & & \(\cdots\) \\
\hline  & 63 & \(6 \mathrm{c}, 36.3\) & 11,817 & 14.4 & 5.553 & 1,077 & \(\cdots\) \\
\hline
\end{tabular}

Table \({ }^{-}\)A W WOLESALE TRADE: 1954 -LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories. Operating Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Type of operation, kind of husiness, and legal form of oreandzation & \begin{tabular}{l}
Establtshmenti: \\
Mumber)
\end{tabular} & SQles
(\$1, 000) & Inventorkes. end ot year. at cost \(\left(\$ 1,0^{2} 7\right)\) & \[
\begin{gathered}
\text { perating } \\
\text { expenses } \\
\text { (inciudine } \\
\text { peyroli) } \\
\text { us percent } \\
\text { of sales }
\end{gathered}
\] & \[
\begin{gathered}
\substack{\text { rayn }, 111 \\
\text { entire } \\
\text { year }} \\
(\$ 1,001)
\end{gathered}
\] & \begin{tabular}{l}
Feld \\
employees, \\
wurkweek chded neares Hovember \(\mathbf{1 5}^{5}\) Wumtier
\end{tabular} & Active proprietors (t) untricurbusinesses, November (Number) \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
MERCHANI WHOLESALERS-CUTtInUed \\
Machinery, Equipment, Supplies Distributors-Continued
\end{tabular}}} \\
\hline & & & & & & & \\
\hline \begin{tabular}{l}
Farmagarder machinery, equipment wholesalers: \\
Garder machinery, equtpment wholesalers, total.
\end{tabular} & 233 & 78, 736 & 10,285 & 19.9 & 8,016 & 1, \(\mathrm{R}^{7} \mathrm{t}\) & 14.7 \\
\hline Individual proprietorships............................................. & 77 & 11,243 & 1,312 & 19.9 & 1,026 & 1,204 & \% \\
\hline Fartnerships....................................................... & 33.4 & 7,898 & 1,190 & 24.1 & 850 & 222 & 59 \\
\hline Corporarions.................................................... & 115 & ,293 & \({ }^{0.005}\) & 21.5 & 5,604 & 1,235 & iii \\
\hline Cooperazive associguiors............................................. & \({ }_{5}^{2}\) & (D) & (D) & (D) & (D) & (D) & (1) \\
\hline Farm dalry machinery, equipwent including tractors) wholesalers, tutal & 879 & 455,043 & 65,905 & 16.3 & 37,610 & 8,304 & 4.84 \\
\hline Individual proprietorships........................................ & 24.5 & 39,145 & 4.408 & 19.2 & 3,259 & 893 & 20 \\
\hline Partnerships....................................................... & 103 & 55,030 & 0.983 & 14.0 & 3,618 & 973 & 278 \\
\hline  & 422 & \(335 \times 53\) & 48, 312 & 15.9 & 27,920 & 5,821 & \(\ldots\) \\
\hline  & 15
34 & 8,587
17,228 & 4,717 & 15.3
23.9 & 6.626
2.187 & 137
480 & \(\ldots\) \\
\hline \multicolumn{8}{|l|}{Industrial waohinery, equipment distributors;} \\
\hline Food processing pachnery, equipment distrubutors, total. & 367 & 1+3,405 & 11,582 & 16.0 & 12,778 & 2,547 & 215 \\
\hline Individual proprietorships....................... & 101 & 14,808 & 1,164 & 19.1 & 979 & 2,275 & \({ }_{4} 18\) \\
\hline Partnerships......... & 59 & 14,809 & 1,140 & 17.1 & 995 & 248 & 117 \\
\hline Corpcrations................................................\(~\) . & 193
5 & 119,701 & \({ }_{8}^{8,251}\) & 16.2
8.3 & 10,2046 & 1,920 & \(\cdots\) \\
\hline Cooperative mssociations.............................................. & 5 & 7,324
6.703 & \({ }_{211}^{816}\) & 18.3 & \({ }_{4}^{126}\) & \({ }^{32}\) & \(\ldots\) \\
\hline \multirow[t]{2}{*}{} & 1,379 & -98,625 & 52,044 & 20.8 & 56,021 & 11,791 & 0.91 \\
\hline & 359 & 56.978 & , & 20.4 & 5,789 & 1,477 & 32.4 \\
\hline  & 193 & \(64,{ }^{\text {cat }}\) & 5,049 & 18.2 & 5,787 & 1,318 & 366 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Cooferative assoctations. \\
Other forms of organization (includirg not reported).................
\end{tabular}} & 761
2 & 34. \({ }^{\text {(D) }}\) ( \({ }^{\text {a }}\) & \({ }^{37}\) (0) 349 & \({ }_{(0)}^{21.5}\) & 41, (D) & 8, \({ }^{\text {(D) }}\) ( \({ }^{\text {a }}\) & (i) \\
\hline & 64 & (D) & (D) & (D) & (D) & (D) & (0) \\
\hline Metal workhn machlnery, equipment dealers, total..................... & 914 & 484,490 & 38,136 & 15.0 & 39,150 & 6,755 & 514 \\
\hline \multirow[b]{2}{*}{fartnerships...............} & 206 & 34,7+1 & 3,818 & 16.3 & 2,523 & 612 & 196 \\
\hline & 169 & 66,975 & 6,817 & 16.0 & 4,331 & 905 & 317 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Cooperative associations. \\
Other forms or organization (including not reported)....................
\end{tabular}} & 503
2 & 363, \({ }^{4667}\) (D) & 25,704 & \({ }^{14}(\mathrm{D})^{7}\) &  & 4,916 & \\
\hline & 34. & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Ofl well supply houses, total......................................... & 1,208 & 914,479 & 118,370 & 9.6 & 39,059 & 8,704 & 298 \\
\hline \multirow[t]{2}{*}{} & 157 & 32,930 & 2,057 & 20.4 & 2,805 & 769 & 133 \\
\hline & 120 & 53,201 & 4,274 & 10.4 & 2,338 & 673 & 165 \\
\hline Partnerships................................................................................. & 838 & 803,236 & 109,190 & 9.1 & 32,506 & 8,912 & \\
\hline \multirow[t]{2}{*}{} & & & & & & & \\
\hline & 93 & 25,112 & 2,249 & 10.3 & 1,410 & 350 & \\
\hline \multirow[t]{2}{*}{Printing machinery, equipment distributors, total....................} & 210 & 64,820 & 7,413 & 27.2 & 8,921 & 1,661 & 97 \\
\hline & 53 & 5,521 & 730 & 25.6 & +650 & 182
261 & 42
45 \\
\hline & 32
119 & 9,175
48,089 & 5,735 & 27.0
27.6 & 6,892 & 1,182 & 55 \\
\hline  & 119 & 48,889 & 5 & 27.6 & & & ... \\
\hline Coterative essocistionst............................................. & 6 & 2,035 & 137 & 23.0 & 219 & 33 & \\
\hline Used machinery dealers, total....................................... & 245 & 31,272 & 6,354 & 31.3 & 4,309 & 1,032 & 215 \\
\hline \multirow[t]{2}{*}{} & 106
60 & - 7 7, 86896 & 2, 2 ,230 & 28.7
26.2 & 845
975 & \({ }_{232}^{322}\) & 102 \\
\hline & 75 & 12,500 & 2,523 & 37.1 & 2,423 & 455 & \\
\hline \multirow[t]{2}{*}{} & 1 & (D) & \({ }^{\text {2 }}\) (D) & (D) & (D) & (0) & (0) \\
\hline & & (D) & (0) & (D) & (D) & (D) & (0) \\
\hline \multirow[t]{2}{*}{Otber industrial machinery, equipment distributors, total............} & 1,423 & 461.895 & 48,959 & 20.6 & 48,999 & 10,747 & 769 \\
\hline & 433 & 58,898 & 5,621 & 20.8 & 5,583 & 1,594 & 379 \\
\hline  & 210 & 65,849 & 7,306 & 18.0 & 5,615 & 1,394 & 0 \\
\hline \multirow[t]{2}{*}{} & 688 & 287,018 & 31,647 & 21.6 & 32,410 & 6,565 & \(\ldots\) \\
\hline & 88. & 6,643
49,487 & 1,78
4,307 & 16.5
18.6 & 5,350 & 1,182 & ... \\
\hline \multicolumn{8}{|l|}{Industrial materials, supplies distributors:} \\
\hline \multirow[t]{2}{*}{} & 141 & 77,400 & 7,411 & 19.2 & 8,377 & 1,521 & 64 \\
\hline & 31 & 3,757 & 330 & 21.4 & 306 & 75 & 25 \\
\hline  & 20 & 10,046 & 667. & 13.3 & 668 & 157 & 39 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Corporetions. \\
Cooperative associations. \\
Other foms of onganization (including not reported)
\end{tabular}} & 84 & 60,452 & 5,950 & 20.2 & 7,052 & 1,236 & \\
\hline & 1 & (D) & \[
\begin{aligned}
& (0) \\
& (0)
\end{aligned}
\] & \[
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
\] & \[
\begin{aligned}
& \text { io } \\
& \text { (D) }
\end{aligned}
\] & (D) & (D) \\
\hline \multirow[t]{2}{*}{Yechanfegl pover trandisaion equipment distributors, total............
Individual proprietorshupa..............................} & 335 & 113,349 & 20,086 & 23.7 & 15,053 & 3,169 & 96 \\
\hline & 41 & 7,081 & 1.232 & 19.3 & 704 & 180 & 38 \\
\hline \multirow[t]{2}{*}{Indvidual proprietorships.} & 34. & 8,646 & 1.539 & 17.0 & 693 & 185 & 58 \\
\hline & 242 & 93,115 & 16,931 & 24.7 & 13,150 & 2,677 & \\
\hline \multirow[t]{2}{*}{} & 17 & (D) & (0) & (D) & (D) & (D) & (0) \\
\hline & 17 & (D) & (D) & (D) & & & \\
\hline  & 280
58 & 100,031
9,585 & 10,450
854 & 23.8
18.1 & & \(\begin{array}{r}2,576 \\ \hline 216\end{array}\) & 130
58 \\
\hline  & \({ }_{41} 4\) & 9,795 & 1,332 & 17.8 & \({ }_{868}\) & 204 & 72 \\
\hline \multirow[t]{3}{*}{} & 163 & 72,268 & 7,242 & 24.9 & 10,393 & 1,927. & ... \\
\hline & & & & & & & \\
\hline & 18 & 8,383 & 1,022 & 27.5 & 1,378 & 229 & ... \\
\hline Rope, corige distrikutors, toral.................................... & 117 & 94,120 & 6,145 & 10.1 & 5,110 & 1,064 & \({ }^{39}\) \\
\hline  & 15
73 & -7,909 & \(\begin{array}{r}\text { 4, } 936 \\ \hline 186\end{array}\) & 10.8 & 4,193 & 826 & \\
\hline  & & & \({ }^{(0)}\) & (0) & (D) & (D) & (d) \\
\hline \multirow[t]{2}{*}{Other forms of organization (including not reporied).....................
Palves, fitings (except plumbing) distributors, total.............} & 7 & (0) & (D) & (0) & (D) & (D) & (D) \\
\hline & 214 & 139,320 & 20,824 & 19.5 & 25,473 & 2,971 & 104 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Individual proprietorships. \\
Partnership.
\end{tabular}} & 37 & 6,213 & [ \(\begin{array}{r}823 \\ 2,293\end{array}\) & 21.5
20.6 & \({ }_{1}^{610} 65\) & 139
376 & \({ }_{68}^{36}\) \\
\hline & 136 &  & 16,708 & 19.2 & 12,596 & 2,32] & ... \\
\hline  & \(\cdots\) & & & & 614 & 135 & \\
\hline cocperative asociations........................................................ & 7 & 5,386 & 1,000 & 22.0 & 614 & 135 & \\
\hline
\end{tabular}

Di Withheld to avold disciosure. or Not applicable.
percent of salea. \({ }^{2}\) Entries for corporations represent operators of complssion petroleum bulk plants.
\({ }^{1}\) Entries for merchandise agents and brokers repreane brokerage or compasions as

Table \({ }^{-\lambda}\) WHOLESALE TRADE: 1954 -LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments. Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Type of operation, kind of busimess, and legal form of oreanization & \[
\begin{gathered}
\text { Establish- } \\
\text { ments } \\
\text { inumber) }
\end{gathered}
\] & Sales
\((81,000)\) & \begin{tabular}{l}
Inventornes, \\
end of year. \\
at rost \\
(41, OOM)
\end{tabular} & \begin{tabular}{l}
Opereting \\
expenses \\
(including \\
payrol1) \\
as percent \\
of sales \({ }^{1}\)
\end{tabular} & \[
\begin{gathered}
\text { Payront1, } \\
\text { entire } \\
\text { year } \\
\langle \$ 1,000\rangle
\end{gathered}
\] & Fald ewloyees, workweek ended nearest November 15 (Number) & Active proprletors or unincorbusinesses, November (Number) \\
\hline \multicolumn{8}{|l|}{MERCHAMT WHJLESALELHS-Continued} \\
\hline Mechinery, Equipment, Jupklies instributorsmontinued & & & & & & & \\
\hline \multicolumn{8}{|l|}{Industrial materials, supplies,distributcrs-Cuntinued} \\
\hline Resonditioned drum, barrel distributors, tutal ....................... & 372 & 65,360 & 2,925 & 36.6 & 14,119 & 4,084 & 346 \\
\hline Individual proprietorships........................................ & 187
87 & 16,320 & 508
6.55 & 32.2
37.7 & 2,992 & 977 & 154 \\
\hline  & 87
90 & 14,317
32,505 & 655
1,559 & 37.7
39.7 & \(\xrightarrow{2,878} 8\) & 928
2.131 & 191 \\
\hline Corporstions.. & 90 & 32,505 & 1,559 & 37.7 & 8,061 & 2,131 & ... \\
\hline  & \(\cdots\) & 2,218 & 143 & 17.7 & 188 & 48 & 1 \\
\hline Other industrial materials, supplies distributors, total.............. & 2,934 & 1,420,160 & 193,243 & 19.6 & 260,258 & & \\
\hline Individutl proprletorships .......................................... & 678 & - 97,131 & 10,124 & 21.0 & 9,594 & 2,2,23 & , 584 \\
\hline Partnerships... & 382 & 123,393 & 15,759 & 15.9 & 8,982 & 2,337 & 702 \\
\hline Corporations. & 1,758 & 1,113, R42 & 254, 591 & 19.8 & 33.083 & 26,837 & \\
\hline Cooperative associations.................................................
(uther forms of organization (including not reported)............ & \(114^{2}\) & \[
\begin{aligned}
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
\] & (D) & \[
\begin{aligned}
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
\] & (D) & (0) & (D) \\
\hline \multicolumn{8}{|l|}{Profespional equipuent, supplies distribution:} \\
\hline Dental supply houses, total. ........................................ & 502 & 124,125 & 23.123 & 26.0 & 17,906 & 4.739 & 294 \\
\hline Individuai proprietorships........................................ & 150 & 13,818 & 2,408 & 23.7 & 1,562 & 510 & 155 \\
\hline Pertnershipa...................................................... & 73 & 14,752 & 2,450 & 21.8 & 1,732 & 47 & 139 \\
\hline Corporstions..................................................... & 264 & 91,508 & 17,737 & 27.2 & 14,099 & 3,631 & ... \\
\hline Cother forms of organization (including not reporled).................. & -is & \(4,0 \ddot{\square}\) & 528 & 22.6 & 314 & 127 & ... \\
\hline Religious supply houses, total.. & 134 & 31,582 & 3,995 & 31.5 & 4,616 & 1,365 & 89 \\
\hline Individual proprietorahips....................................... & 47 & 4,830 & 813 & 21.4 & 424 & 150 & 42 \\
\hline Partnerships............ & \(1{ }^{\circ}\) & 4,502 & 589 & 31.3 & 598 & 201 & 45 \\
\hline Corporations................................................. & 63 & 21,360 & 2,391 & 34.5 & 3,516 & 990 & \\
\hline Other forms of organization (inciuding not reported) . . . . . . . . . . . . . . & \(\stackrel{\square}{5}\) & \(\dddot{890}\) & \(\because 02\) & 13.8 & \(\cdots\) & \(\because 4\) & \(\ddot{2}\) \\
\hline School supply houses, total.. & 255 & 96,321 & 12,101 & 22.8 & 12,337 & 3,052 & 171 \\
\hline Individual proprietorehips & 75 & 9,285 & 1,010 & 18.4 & 790 & 238 & 67 \\
\hline Partnerships......... & 4.6 & 13,256 & 1,858 & 18.8 & 1,179 & 317 & 103 \\
\hline Corporations.......... & 123 & 72,175 & 9,158 & 24.2 & 10,243 & 2,438 & \(\cdots\) \\
\hline Cooperative associations............................ & ii & 1,605 & \(\cdots\) & \(\ldots\) & \% 25 & - 49 & - \\
\hline Surpleal, medical, hoapital supply houses, total & 800 & 321,489 & 4,4,558 & 22.3 & 40,880 & 8,997 & 365 \\
\hline Inaividual proprtetorships. & 190 & 23,224 & 3,092 & 23.1 & 2,394 & 732 & 166 \\
\hline Partnerships....... & 115 & 31, 312 & 4,512 & 20.0 & 3,151 & 836 & 199 \\
\hline Corporations. & 463 & 251,157 & 34,187 & 22.8 & 33,622 & 7,096 & \\
\hline Cooterative associations............................. & \(3{ }_{3}^{2}\) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Optical goods wholesalera, total.. & 742 & 126,966 & 15,451 & 36.0 & 29,220 & 7,500 & 419 \\
\hline Individual proprletorships................................................ & 194 & 19,113 & 2,383 & 32.0 & 3,600 & 1,121 & 175 \\
\hline Partnerships.............................................................. & 131
397 & 22,520
82,027 &  & 32.4
37.9 & 4,243
20,526 & 1,235
4,916 & 24 \\
\hline Corporations... & 393 & 82,027 & 10,283 & 37.9 & 20,526 & 4,916 & ... \\
\hline Cooperative assoctations \(\ldots\)............................ & \(\cdots\) & 3,306 & 3'7 & 37.2 & 851 & 228 & . \\
\hline ther froressional supplies distributors, total. & 479 & 152,070 & 23,723 & 26.8 & 22,694 & 5,614 & 231 \\
\hline Individual proprietorships.... & 136 & 13,357 & 1,154 & 24.2 & 1,435 & 407 & 130 \\
\hline Psitnerahips..... & 55 & 12,291 & 1,517 & 24.4 & 1,317? & 366 & 99 \\
\hline  & 222 & 219,009 & 19,774 & 27.4 & 18,591 & 4,437 & \(\cdots\) \\
\hline  & \(\because 6\) & 9,013 & 1,378 & 24.4 & 1,351 & 404 & \(\cdots\) \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & & & & & \\
\hline individual proprletorships.. & 354 & 31,776 & 4,966 & 26.5 & 4,047 & 1,303 & 331 \\
\hline Partnerahtps............... & 196 & 30,669 & 4,732 & 25.1 & 3,603 & 3,069 & 368 \\
\hline Corporatione.................. & 319 & 17,255 & 9.576 & \({ }^{32.2}\) & 13,218 & 3,254 & (0) \\
\hline  & \(3{ }^{1}\) & (D) & (D) & (D) & (0) & (D) & (D) \\
\hline Jenitors' supply houses, totel. & 843 & 126,780 & 12,875 & 29.2 & 20,841 & 5,036 & 569 \\
\hline Individual proprietorships & 331 & 26,223 & 2,920 & 27.4 & 3,660 & 1,171 & 291 \\
\hline Partnerships.............. & 151 & 20,782 & 2,212 & 23.4 & 2,500 & 755 & 278 \\
\hline Corporations......................................... & 336 & 74,359 & 7,160 & \({ }^{31.6}\) & 23,945 & 2,895 & (0) \\
\hline Cooperative associationa \(\ldots\)........................................... & 24 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Laundry, dry cleaning supply houses, total... & 41 & 146,607 & 13,655 & 22.1 & 26,732 & 3,516 & 254 \\
\hline Individual proprietorships.. & 114 & 14,567 & 1,469 & 20.7 & 1,338 & & 112 \\
\hline Partnerahtps............... & 75 & 20,400 & 1,497
10,315 & 18.0
23.1 & 1,558
13,489 & 429
2,616 & 142 \\
\hline Corporstions .............. & 24.3 & 108.745 & 10,315 & 23.1 & \(\begin{array}{r}13,489 \\ \hline \ldots\end{array}\) & 2,616
\(\ldots\) & ... \\
\hline  & \(\cdots\) & 2,895 & 3 & 23.6 & \(\dddot{3} 4\) & "82 & ... \\
\hline Shoe service violesalers, total. & 485 & 101,579 & 16,053 & 18.1 & 9,548 & 2,439 & 354 \\
\hline Individual proprletorahipe & 168 & 19,253 & 3,659 & 17.4 & 1,569 & 499 & 145 \\
\hline partnerehipg............. & 108 & 21,541 & 3,696 & 17.1 & 2,532 & + 469 & 209 \\
\hline Corporations.. & 199 & 59,339 & 8,351 & 18.6 & 6,296 & 1,425 & \(\ldots\) \\
\hline Cooperative asacciations........................................ & & & & 22.5 & 19i & 46 & ... \\
\hline Other forme of organization (including not reported)................. & 10 & 1,446 & \({ }_{1}^{347}\) & 22.5 & 151 & \(\begin{array}{r}46 \\ 522 \\ \hline\end{array}\) & 83 \\
\hline Partnershipat.............................................. & 26 & 2,766 & 191 & 22.0 & 265 & 97 & 43 \\
\hline Corporationa... & 52 & 6,840 & 877 & 27.5 & 1,038 & 261 & \(\cdots\) \\
\hline  & \(\cdots\) & 3,095 & \% \({ }_{5}\) & 20.2 & \(\cdots\) & 27 & \(\ldots\) \\
\hline Upholsterers' 日upply houses, total................................... & 262 & 92,670 & 15,367 & 21.7 & 9,960 & 2,219 & 175 \\
\hline Individual proprietorshipe. & 73 & 11,378 & 1,899 & 20.7
17.4 & 736
983 & 249
277 & 73
102 \\
\hline Partnerahtpg.............. & 51 & 12,668 & 2,192 & 17.4 & \% 983 & +277 & 102 \\
\hline Corporationa. & 131 & 64,391 & 10,026 & 22.4 & 7,635 & 1,514 & \(\cdots\) \\
\hline  & \(\cdots\) & 4,233 & 1,250 & 36.7 & 756 & 17\% & ... \\
\hline
\end{tabular}
(D) Witheld to avold disclosure. xax Nut applicabie. ... Fepresents zero. \({ }^{1}\) Entrieg for merchandise agents and brokera represent brokerage or comicianiona as percent of salea. 2Entrics for corporations represent operstors of comisaion petroleum buik plants.

Table - \({ }^{-1}\) HOLESALE TRADE: 199 -LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Estabhshments. Sales, Intentories, Operating Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Phe of operation, kind of busimess, and leabl form of organization & \[
\begin{gathered}
\text { Esiablish- } \\
\text { qer.t: } \\
\text { (Number) }
\end{gathered}
\] & Sales
(01,000) & Inventories, end of year 4! t.635 ! ( \(\$ 1,000\) ) & \[
\begin{aligned}
& \text { |peryting } \\
& \text { exfenses } \\
& \text { (ineluding } \\
& \text { payril) } \\
& \text { as percent } \\
& \text { of sulest }
\end{aligned}
\] &  & Paid
emfliyees,
workwek
unded nearest
Noventer
(Number) & Active proprtetors of unineorcated businesses, November (Hunber) \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{Mashnery. Equipment, Supplies Mistritucurs-Continued}} \\
\hline & & & & & & & \\
\hline Service establishment supply houses-ciont inued & & & & & & & \\
\hline velders supply houses, total..................................................... & 1,000 & 198.1000 & 22.036 & 27.4 & 26,743 & 0,298
1,397 & \({ }^{6} 57\) \\
\hline Indivisusi proprietorshtps....................................................... & 197 & 39, 3748 & 3,531 & 22.5 & 4,621 & 1,970 & 324
33 \\
\hline согрогяt10.s........................................................... & 43.6 & 120,489 & 14.479 & 27.3 & 17,870 & 3.914 & \(\ldots\) \\
\hline Cooperative associations...............................................
(ther forms of organization (inciuding not reported)..... & \(\because\) & 159
3,346 & 27
328 & 35.8
25.3 & \(\begin{array}{r}37 \\ 4 \\ 4 \\ \hline\end{array}\) & 8
109 & ... \\
\hline Cther service establishment supply houses, tutal...................... & 1,198 & 281,252 & 26,002 & 19.0 & 26,731 & 6, 509 & 805 \\
\hline Individual proprietorships........................................ & 456 & 4,5,53.4 & 3,873 & 22.0 & 4,605 & 1,432 & \(42 n\) \\
\hline Partnerships......................................................... & 181 & 41,685 & 3,621 & 15.5 & 2,906 & 850 & 377 \\
\hline Corporations........................................................ & 502 & 180,4.92 & 17,338 & 18.5 & 17,601 & 3.795 & ... \\
\hline Cooperative associations................... & 4 & 731 & 74 & 11.1 & 40 & 12 & \\
\hline Other forms of organization (including not reported)............... & \({ }^{57}\) & 12,610 & 1,096 & 26.8 & 1,579 & 411 & 2 \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & & & & & 211 \\
\hline Individual proprletorships........................................ & 110 & 19,881 & 4,870 & 28.4 & 2,699 & 756 & 102 \\
\hline Partnershppe............................................... & 63
260 & 17,195
116,591 & - 3,587 & 26.0
22.5 & 1,931
13,685 & 2,780 & 109 \\
\hline Cooperative essociations................................................ & 2 & & & & & & \\
\hline Other fiorss of orgarization (including not reported)................... & 17 & 26,125 & 1,126 & 54.3 & 4,586 & 880 & \(\ldots\) \\
\hline Marine machinery, equipwent distributors, total...................... & 400 & 126,573 & 19.071 & 21.2 & 15.017 & 3,224 & 208 \\
\hline Iodiv1dual proprletorships......................................... & 93 & 12,740 & 1,967 & 19.5 & 1,138 & 343 & 81 \\
\hline Partnerahtps.................................................. & 728 & 18,760
92,864 & -2,791 & 18.4
21.6 & 11,816 & + \(\begin{array}{r}484 \\ 2.350\end{array}\) & 127 \\
\hline Cooperative associstions.. & 224 & & & & & & \(\ldots\) \\
\hline Other forms of orgarization (includng not reported)................... & 11 & 2,209 & 392 & 27.6 & 284 & 47 & ... \\
\hline Rallmad equipment distributors, total. & 84 & 60,046 & 4.424 & 20.7 & 6,297 & 1,036 & 26 \\
\hline Individual proprietorships......................................... & 24 & 1,871 & 100 & 21.8 & 165 & 36 & 15 \\
\hline Partnerships................................................................................ & 57 & 1,225
54,588 & + 112 & 24.7
21.0 & 115
5,854 & \(\begin{array}{r}23 \\ 968 \\ \hline 98\end{array}\) & 11 \\
\hline Copperative associations. & & & 4,270 & & 5,854 & & \(\ldots\) \\
\hline 0ther forss of organization (includng not reported)................... & 4 & 2,362 & \(\cdots\) & 11.8 & 163 & \(\because\) & \(\ldots\) \\
\hline 0ther eransportation equipment distributors, total................... & 70 & 19,647 & 1,877 & 27.6 & 2,745 & 534 & 32 \\
\hline Individual proprietorships........................................ & 20 & 1,978 & 172 & 23.5 & 253 & 64 & 18 \\
\hline  & \(\begin{array}{r}89 \\ 39 \\ \hline\end{array}\) & 2,104
15,053 & 138
1,529 & 33.7
27.0 & 284
2.115 & 65
370 & 14 \\
\hline Cooperative associations..... & 12 & (D) & \({ }^{\text {( }}\) ( \({ }^{\text {d }}\) & (D) & (D) & (D) & ( \({ }^{\text {d }}\) \\
\hline Other forme of organizstion (including not reported). & 2 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \multicolumn{8}{|l|}{Metals, Metalwork (Except Scrap) Distributors} \\
\hline Iron, ateel and products distributors, total. & 2,693 & 2,176,276 & 391,727 & 18.5 & 221,482 & 4,102 & 1,087 \\
\hline Individual proprietorships.......................................... & 463 & 100,665 & 9,922 & 18.2 & 7,796 & 2,173 & 411 \\
\hline Partnerehips............. & 342 & 274,130 & 26,992 & 10.7 & 13, 459 & 3,182 & 672 \\
\hline corporstions........... & 1,768 & 1,77,582 & 337,894. & 19.1 & 191,552 & 36,811 & \(\cdots\) \\
\hline Cooperstive ssoctations............................................ & 5 & -7,640 & [298 & 2.9 & 122
8,553 & 2, 26 & \(\cdots\) \\
\hline Other forms of organization (1ncluding not reported).................. & 115 & 220,259 & 18,621 & 13.5 & 8,553 & 1,910 & 4 \\
\hline Nonferrous metals distributors, total. & 542 & 1,188,309 & 83,185 & 7.2 & 42,860 & 8,236 & 216 \\
\hline Individual proprletorshipg . ............................................... & 90 & 42,980 & 1,695 & 6.4 & 1,085 & 291 & 82 \\
\hline Fartnerships.............. & 65 & 38,526 & 3,846 & 12.4 & 2,115 & 538 & 133 \\
\hline Corporations..... & 375 & 1,098,102 & 77,206 & 7.0 & \({ }^{39,116}\) (D) & 7,272 & (0] \\
\hline Cooperative asocistions................................................. & 12 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{Iron, steel Scrap, Waste Materials Dealers}} \\
\hline & & & & & & & \\
\hline Ifon, steel scrap desiere (mith processing, preparation efurpment), total & 2.202 & 801,352 & 84,355 & 21.4 & 89,836 & 25,757 & 2,000 \\
\hline Individual proprietorships. & 815 & 75,457 & 8,401 & 26.6 & 9,646 & 3,874 & 708 \\
\hline partserships.................................................... & 632 & 154,645 & 17,104 & 22.0 & 16,961 & 5,862 & 2,287 \\
\hline corporations.................................................................................. & 699 & 518,275 & 56,518 & \({ }_{(01}^{21.3}\) & 59,975 & 15,10 & \\
\hline Cooperstive associations ............................................. & 55 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \multicolumn{8}{|l|}{} \\
\hline Stal......................................................... & 1,517 & 421,788 & 17,469 & 9.6 & 20,341 & 5,877 & 1,367 \\
\hline Individual proprietorahips. & 929
316 & 66,214 & 3,016 & 15.7 & 5,121 & 2,267
1,326 & 799
561 \\
\hline cooperative associations & 1 & \({ }^{296}\) (D) & & (D) & (D) & \({ }^{2}\) (D) & (D) \\
\hline Other forms of orgarization (including not reported)..... & 4. & (D) & (D) & (0) & (D) & (D) & (D) \\
\hline \multicolumn{8}{|l|}{Waste materiala dealere:} \\
\hline :ionferrous zetallic scrap dealers, total............................. & 1,518 & 500,822 & 35,266 & 13.9 & 34,749 & 10,699 & 1,588 \\
\hline Individual proprie torships.. & 704 & 91,970 & 6,505 & 16.3 & 6,498 & 2,678 & 609 \\
\hline Partnershlps.. & 469 & 148,975 & 10,083 & 12.6 & 8,436 & 2,916 & 977 \\
\hline Согрогая 1 оns .............................................................. & 327 & 251,773 & 18,215 & 13.9 & 19,235 & 4,932 & \(\cdots\) \\
\hline  & 18 & 8, 100 & 463 & 11.0 & 582 & 273 & 2 \\
\hline Waste paper dealera, rətal............................................. & 1,124 & 218,239 & 7,243 & 27.4 & 33,394 & 10,656 & 1,103 \\
\hline Individual proprietorehtpa.................................................. & \({ }_{4} 126\) & 32,404 & . 897 & 26.9 & 4,606 & 1,912 & , 40 \\
\hline Partnerships.. & 294 & 38,448 & 1,349 & 26.1 & 5,012 & 1,838 & 663 \\
\hline соррагяtions............................................................... & 332 & 142,353 & 4,838 & 27.6 & 22,770 & 6,565 & \\
\hline Cooperative associstions \(\ldots . . .1 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~\) & \({ }^{2}\) & & (D) & (0) & & (D) & (D) \\
\hline & & & & & & & \\
\hline uping cloth dealers, total........................................ & 229 & 48,395 & 4,065 & & & 3,534 & 210 \\
\hline  & 63
74 & 24,826 & (D) & (1) 27.7 & 2,149 & \begin{tabular}{|c} 
(D) \\
9 \\
94.4 \\
\hline
\end{tabular} & \({ }_{153}\) \\
\hline corporstions....... & 90 & 26,957 & 2,620 & 40.6 & 6,409 & 2,183 & , \\
\hline Cooperative assoctations................................................... & \(\cdots\) & (0) & (io) & (0) & ( \({ }^{\text {j }}\) & ( \({ }^{\text {d }}\) & ( \(\mathrm{D}^{\text {j }}\) \\
\hline
\end{tabular}
(D) Witheld to avold diaclosure. xor Not applicable
ercent \(\quad\) Not applicable. ... Fiepresents nero
\({ }^{1}\) Entries for

Table - \({ }^{-1}\) WHOLESALE TRADE: \(1954-\) LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories. Operatung Expense Ratios, Payroll, and Personnel

(D) Witheld to avoid diacloatre. xax liot applicable. ... Representa zer Hercent of galea. \({ }^{2}\) Eritries for coryorabiona repreaent operatory of commiabion petroleum buik piants.

Table \({ }^{-A}\) W'HOLESALE TRADE: 1954 -LFGAL FORM OF ORGANIZATION-UNITEDSTATES, BY' TYPE OF OPERATION AND KINI) OF BUSINESS-Continued
Establishments, Sales. Inventories. Operating Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline The of operation, kind of busimess. and letal form of oremization & \[
\begin{aligned}
& \text { Estab1iant- } \\
& \text { ments } \\
& \text { (Number) }
\end{aligned}
\] & \begin{tabular}{l}
Sales \\
( 41,000 )
\end{tabular} & Inventories, end of yeat al cost \((\$ 1,000)\) & \begin{tabular}{l}
Operating expenses (ineluding \\
payrol1) \\
as percent
\end{tabular} & \[
\begin{gathered}
\substack{\text { Farroil, } \\
\text { entire } \\
\text { year }} \\
(\$ 1,(0))
\end{gathered}
\] & \begin{tabular}{l}
「a1, \\
mpluyer workweek ended nearest wivember is \\

\end{tabular} & Active proprletors of wincornorated businesses, (Humber) \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{MERCHANT HOLESALERL-Cont 1mued Soraf, aste Materiala Iealers - \%中Inues}} \\
\hline & & & & & & & \\
\hline Faes, texttle waste dealers, total....................................................... & \({ }^{29}\) & \(\begin{array}{r}290,528 \\ \substack{27,717} \\ \hline 18\end{array}\) & 22,054
1,36 & \({ }_{21.1}^{16.3}\) & 21,3640 & +1,272 & 7.4. \\
\hline Indiviaua proprlewrshps & 214 & 54, 169 & 4,206 & 18.5 & 4, 187 & 1,15 & 4, 8 \\
\hline Corpurations........................................................ & 255 & 259,334 & 15,031 & \(1 \ldots .7\) & 12, 270 & 3.361 & (1) \\
\hline Coperative associations .............................................. & 1 & (D) & (D) & (I) & (D) & (0) & (1) \\
\hline Other foms of organization (mincluding not repurted)............. & 11 & (D) & (D) & (b) & (D) & (D) & \\
\hline Other waste materials dealers, total & 815 & 17\%, 2rick & 10,231 & 17.3 & 14,90t & \(\bigcirc .558\) & 4 \\
\hline Individual Froprietorships........................................ & 43 & 10,158 & 1.990 & 22.1 & 3,116 & 1,318, & 3,4
8.4 \\
\hline Pastuerships.................................................... & \({ }_{154}^{154}\) & 23,332 & 1,166 & 20.3 & 9,036 & 2,175 & 384 \\
\hline & & & & & & & \\
\hline  & \(\cdots\) & t, \({ }_{\text {a }}\) & 734 & 21.1 & \(\stackrel{\square}{0.58}\) & 235 & \(\cdots\) \\
\hline \multicolumn{8}{|l|}{Other Merchant Wholesalers} \\
\hline Amusement, sporting goods distributors: & & & & 19.0 & 23,681 & 5,6871 & 260 \\
\hline Cameras, phopographic supplies distrıbutors, total................................................ & 111 &  & 25,292
1,770
16 & 19.4 & 1,255 & , 49.4 & 102 \\
\hline  & 73 & 25,424 & \(\therefore 727\) & 19.3 & 2,372 & \(\tan\) & 136 \\
\hline Corporations............ & 273 & 283.4 H \(^{\text {R }}\) & 14, 8671. & 18.0 & 18,867 & 4,102 & \\
\hline Cosperative associations........................................... & \(\cdots\) & 7,499 & 7 73 & 29.7 & 987 & \% & \\
\hline \multirow[t]{2}{*}{Sporting goods wholesalers, total....................................} & \multirow[t]{2}{*}{\(\begin{array}{r}579 \\ 192 \\ \hline 93 \\ \hline 93\end{array}\)} & \multirow[t]{2}{*}{23,098
25,202
28,557} & \multirow[t]{2}{*}{12,542
4,020
3,842} & \multirow[t]{2}{*}{16.7
1.7
17.1} & \multirow[t]{2}{*}{19,820
1,920
1,462
1,23} & \multirow[t]{2}{*}{625
497} & \multirow[t]{2}{*}{347
177
169} \\
\hline & & & & & & & \\
\hline Partnerships.............. & \multirow[t]{2}{*}{27} & \multirow[t]{2}{*}{167,580} & \multirow[t]{2}{*}{2, 2,49} & \multirow[t]{2}{*}{17.2} & \multirow[t]{2}{*}{15,203} & \multirow[t]{2}{*}{3,709} & \\
\hline Corporations.................................................... & & & & & & & \multirow[b]{2}{*}{,} \\
\hline  & 23 & 12,049 & 2,292 & 17.3 & 972 & 243 & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Toys, ganes. fireworks whulesalers, total \(\qquad\) \\
Individual proprietorships \\
Fartnerships. \\
Corporations.... \(\qquad\) \\
Cooperative associations. \\
Other forms of organization (inciuding not reported) \(\qquad\)
\end{tabular}} & 805 & 277,626 & ? 2 , 331 & 20.6 & 22,793 & \multicolumn{2}{|r|}{6,349 59.2} \\
\hline & 273 & 42,021 & 4, 267 & 16.9 & 3,042 & 1,111 & 264
328 \\
\hline & 159 & 57,997 & -0,0R4 & 14.2
17.0 & 3.566
35.285 & 3,823 & \\
\hline & 34.8 & 170, (D50 & [4' (D) & (D) & \({ }^{\text {(0) }}\) & (D) & (D) \\
\hline & 2.4 & (D) & (D) & (D) & (D) & (D) & D) \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Other recreation goods wholesalers, total \\
Individusl proprietorships. \\
Parnershíps. \\
Corporations..... \\
Cooperative associations \\
Other forms of organiaation (including not reported)
\end{tabular}} & & 207, 971 & \multirow[t]{2}{*}{28,749
4.461} & \multirow[t]{2}{*}{19.2} & \multirow[t]{2}{*}{21,041
3,042
0} & \multirow[t]{2}{*}{\(\begin{array}{r}\text { 5,292 } \\ \hline 902 \\ \hline 0.02\end{array}\)} & \multirow[t]{3}{*}{233
242
4} \\
\hline & 253 & 35,333 & & & & & \\
\hline & 129 & \multirow[t]{2}{*}{36,233
131,946} & 6.954
19.240 & \multirow[t]{2}{*}{17.2
19.7} & \multirow[t]{2}{*}{\(\begin{array}{r}\text { 2, } \\ 14,699 \\ \hline 189\end{array}\)} & \multirow[t]{2}{*}{3,402} & \\
\hline & 249
2 & & (19, & & & & \multirow[t]{2}{*}{(i0)} \\
\hline & 23 & (D) & (D) & (D) & (D) & (D) & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Book, eqgazine, newspaper wholesalers, total \(\qquad\) \\
Individual proprietorships \(\qquad\) \\
Partnerships. \\
Corporations. \(\qquad\) \\
Cooperative ascociations. \(\qquad\) \\
Other forms of onganization (including not reported)
\end{tabular}} & 1,919 & 097, 206
122,879 & \multirow[t]{2}{*}{47,909
0,170} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & 25,280
4,905 & \multirow[t]{2}{*}{2,153} \\
\hline & 862
232 & \multirow[t]{2}{*}{122,879
91,743
461,065} & & & & 4,905 & \\
\hline & \multirow[t]{2}{*}{730} & & 6,170
4.214
36.275 & 26.8
20.4 & 8,584
61,018 & 2,898
14,670 & .. \\
\hline & & \multirow[t]{2}{*}{\[
\begin{aligned}
& 4,656 \\
& 20,853
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
45 \\
1,353
\end{array}
\]} & \multirow[t]{2}{*}{120.4} & \multirow[t]{2}{*}{2,184} & \multirow[t]{2}{*}{710} & \multirow[t]{2}{*}{\(\because 0\)} \\
\hline & 92 & & & & & & \\
\hline Coal wholesalers: & 496 & & & \multirow[t]{2}{*}{} & & \multirow[t]{2}{*}{} & 9 \\
\hline  & \multirow[t]{2}{*}{\(\stackrel{109}{48}\)} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 3,872 \\
& 23,782 \\
& 20
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
13,354 \\
528 \\
239
\end{array}
\]} & & \multirow[t]{2}{*}{\(\begin{array}{r}1,248 \\ \hline 6.79\end{array}\)} & & \multirow[t]{2}{*}{96
01} \\
\hline  & & & & \begin{tabular}{c}
16.5 \\
6.5 \\
\hline
\end{tabular} & & \begin{tabular}{r}
408 \\
\hline 187 \\
3.365
\end{tabular} & \\
\hline corporations.... & 328 & 483,525 & \multirow[t]{3}{*}{7,198
3, 339} & 7.4 & 17,291 & 3,345 & \\
\hline Cosperative qsociations....................................... & 11 & & & \multirow[t]{2}{*}{6,3} & \multirow[t]{2}{*}{2,032} & \multirow[t]{2}{*}{142} & \multirow[t]{2}{*}{\(\cdots\)} \\
\hline Cther forms of organization (including not reported) ............... & 11 & 29,984 & & & & & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Coal wholesalers (with coal yard), total. \\
Individul proprietorships.. \\
Partnerships. \\
Corporations. \\
Cooperative as sociations. \\
Other forms of organization (including not reported)
\end{tabular}} & \multirow[t]{5}{*}{\[
\begin{array}{r}
204 \\
53 \\
31 \\
312 \\
2 \\
6 \\
6
\end{array}
\]} & \multirow[t]{5}{*}{\[
\begin{array}{r}
226,026 \\
6,110 \\
88,001 \\
184,611 \\
\text { (D) } \\
\text { (D) }
\end{array}
\]} & \multirow[t]{5}{*}{\[
\begin{array}{r}
23,432 \\
187 \\
530 \\
21,48 \\
\text { (D) } \\
\text { (D) }
\end{array}
\]} & \multirow[t]{5}{*}{\[
\begin{gathered}
9.4 \\
20.4 \\
23.3 \\
23.4 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\]} & \multirow[t]{5}{*}{\[
\begin{array}{r}
10,575 \\
504 \\
5044 \\
\text { C. } 163 \\
\text { (D1 } \\
\text { (D) } \\
\text { (D) }
\end{array}
\]} & \multirow[t]{5}{*}{\[
\begin{array}{r}
2,544 \\
199 \\
234 \\
2,063 \\
(D) \\
\text { (D) }
\end{array}
\]} & \multirow[t]{5}{*}{109
62
bt
(0)
(D)} \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline \multirow[b]{2}{*}{Finm supplies urolesalers:} & \multirow[t]{2}{*}{} & \multirow[b]{3}{*}{} & \multirow[t]{2}{*}{} & & & & \multirow[b]{2}{*}{774} \\
\hline & & & & & \multirow[t]{2}{*}{27,506
4,483} & \multirow[t]{2}{*}{7,731
1,505} & \\
\hline Individual proprietorships & 1,067
407 & & \multirow[t]{2}{*}{\(\begin{array}{r}2,420 \\ 5,232 \\ \hline, 20\end{array}\)} & 9.2 & & & \multirow[t]{2}{*}{428} \\
\hline Fartnerships.............. & 24 & 123,890
141,681 & & 7.4 & 4, 675
14,202 & \multirow[t]{2}{*}{\begin{tabular}{l}
2,493 \\
3,478 \\
\hline
\end{tabular}} & \\
\hline corporations... & \(\stackrel{320}{4}\) & 399,679
83,168 & \multirow[t]{2}{*}{18,674
5,446
707} & 7.1
7.0 & \multirow[t]{2}{*}{3,051
\(\mathbf{3}, 996\)} & & \multirow[t]{2}{*}{\(\cdots\)} \\
\hline Cosperative associations..........................................
Other forus of organization (including not reported)........ & \({ }_{52}\) & 83,168
17,884 & & 11.2 & & 214
341 & \\
\hline Fereilizer, efricultural chemical distributora, total. & 507 & \multirow[t]{2}{*}{280,597
25,073} & \multirow[t]{2}{*}{25,852} & 10.7 & \multirow[t]{2}{*}{13,627
1,397} & 3, 360 & \\
\hline Irdividual proprietorships........................ & 141 & & & \multirow[t]{2}{*}{18.5} & & \multirow[t]{2}{*}{\({ }^{388}\)} & \multirow[t]{2}{*}{114} \\
\hline Partzershlps................ & 55 & 21,098 & 1,044 & & 1,724
9,156 & & \\
\hline Corporations.. & 27 & \multirow[t]{2}{*}{\[
\begin{gathered}
98,284 \\
28,284 \\
7,57
\end{gathered}
\]} & \multirow[t]{2}{*}{-2,270} & \multirow[b]{2}{*}{8.0
14.5} & \multirow[b]{2}{*}{882
478} & \multirow[b]{2}{*}{246
156} & \multirow[t]{2}{*}{\(\cdots\)} \\
\hline  & \[
\begin{aligned}
& 22 \\
& 18
\end{aligned}
\] & & & & & & \\
\hline & \multirow[t]{6}{*}{641
122
118
347
27
27
27} & \multirow[t]{6}{*}{\[
\begin{array}{r}
464,148 \\
33,981 \\
80,126 \\
285,806 \\
41,641 \\
32,594
\end{array}
\]} & \multirow[t]{6}{*}{\[
\begin{array}{r}
9,665 \\
5,525 \\
12,893 \\
59,142 \\
11,859 \\
3,250
\end{array}
\]} & \multirow[t]{6}{*}{\[
\begin{array}{r}
15.8 \\
12.5 \\
13.3 \\
19.5 \\
6.7 \\
8.9
\end{array}
\]} & \multirow[t]{6}{*}{\[
\begin{array}{r}
38,048 \\
1,521 \\
5,531 \\
58,312 \\
1,372 \\
1,505
\end{array}
\]} & \multirow[t]{6}{*}{\[
\begin{array}{r}
10,938 \\
6,409 \\
2,409 \\
2,112 \\
424 \\
383
\end{array}
\]} & \multirow[t]{6}{*}{323
109
212
\(\cdots\)
\(\cdots\)} \\
\hline Seed umolesalera, total.. & & & & & & & \\
\hline Indiwdual praprietorships & & & & & & & \\
\hline Согрггагions........................................................ & & & & & & & \\
\hline Cooperative escociaticns....................... & & & & & & & \\
\hline Other forms of orgarization (including not reported). & & & & & & & \\
\hline Cther tars sufplies mholesalera, total.............................. & \multirow[t]{2}{*}{132
59
59} & \multirow[t]{2}{*}{53,595
9,566} & \multirow[t]{2}{*}{\(\begin{array}{r}5,213 \\ 334 \\ \hline\end{array}\)} & \multirow[t]{2}{*}{\({ }_{1}^{13.4}\)} & \multirow[t]{2}{*}{\[
\begin{gathered}
3,638 \\
649 \\
544 \\
54
\end{gathered}
\]} & \multirow[t]{2}{*}{\(\begin{array}{r}1,067 \\ \hline 299 \\ \hline 189\end{array}\)} & \\
\hline Irdividual propme:orships. & & & & & & \multicolumn{2}{|r|}{\multirow[t]{4}{*}{269
188
295
247
68}} \\
\hline  & 29 & 8,622 & \({ }_{915}^{992}\) & 13.3
17.3 & 2.133 & & \\
\hline Copererative a & 16 & 17,650 & 3,208 & 12.1 & 1,071 & & \\
\hline Other fors of orgarization (including not reported) & 8 & 4,858 & \(1 \in 4\) & 9.3 & 241 & & \\
\hline
\end{tabular}

\footnotetext{

}

Table - A W'HOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY' TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventonies, Operating Expense Ratios, Payroll, and Personnel


\footnotetext{
(D) Withheld to avild disclosure. oxx Hut applicable. ... Repreaentazer.
\({ }^{1}\) Entries for merchandige ngents and brakers represent tirekernge or cotmisatunu nu
}


Table - \({ }^{-1}\) HOLFSALE TRADE: l994-LEGAL. FORM OF ORGANIZATION-UNITED STATES, BY゙ TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel





Table \({ }^{-}\)A WOLESALE TRADE: 1954-LEGAL FORA OF ORGANIZATION-UNITED STATES, BY' TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establashments. Sales, Inventories. Operating Expense Ratios. Payroll, and Personnel


Table -A . W゙HOLESALE TRADE: \(1954-1 \mathrm{GGAL}\) FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued


Table - 3 . W'HOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES. BY TYPE OF OPERATION


Table \({ }^{-13}\) WHOLFSALE TRADE. 19¢ 4 -LIGGL FORM OF ORGANIZATION--STATES, BY TYPE OF OPERATIONContinued
Establishments. Sales. Inventories, Operating Expense Ratoos, Payroil. and Personmel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline State, type of upergtim, and legal form oi organization & \begin{tabular}{l}
Finatilshrueuts \\
(Number)
\end{tabular} & Sales
(\% 1,003\()\) & \begin{tabular}{l}
luventurime \\
and of year. \\
at rost
\[
(\$ 1,000)
\]
\end{tabular} & \begin{tabular}{l}
 \\
+ xpenseo \\
(fncluding \\
payrold) \\

\end{tabular} &  &  &  \\
\hline Arransis- Mntirued & & & & & & & \\
\hline Menuigaturers' saies uranthes, cales affices, iotal. & 101 & 218,271 & 4.355 & 10.1 & 6,16t & 1,532 & \\
\hline Individual proprletorshtips ............................................ & \(\cdots\) & & & & & & \\
\hline Partnershtps.... & & & , & & & & \(\cdots\) \\
\hline cerparations.. & \(\sim\) & 115, 25 & . 339 & (i) & 5,70\% & 1,622 & (D) \\
\hline contrative assoctations...................................... & 15 & (D) & (D) & (10) & (D) & (1) \({ }_{\text {( })}\) & (D) \\
\hline Petrolews suia pluts, torminals ard If gas cacilitios, cotal. & - & 137.531 & 0.913 & 12.5 & 3.571 & 2,196 & \(3 \times 4\) \\
\hline Inaividual pmoprlet,rships........................................... & 8 & 11,854 & 457 & 23.4 & \({ }^{4} 496\) & \({ }^{181}\) & 5.4 \\
\hline Partnerships............................................................. & \(2{ }^{25}\) & 0,315 & \({ }_{5}\) & \({ }^{12.4}\) & \(\stackrel{296}{ }\) & Rut & (1) \\
\hline corpprations.................................................................................. & 8 & \({ }^{115}\) (11.) & 2,832 & (\%) & (0) & (0) & (D) \\
\hline  & & (I.) & ( L\()\) & (1i) & (4) & (I) & (1) \\
\hline Merchandise ugents, brokers, total & 10, & 100,50e & 0, \({ }^{\text {R }}\) & 2.0 & 1,387 & ote & 133 \\
\hline Individuas proprletarships & \(0^{3}\) & 78,868 & 1198 & 1.7 & \(4 i 0\) & 296 & 41 \\
\hline Aartnerships.............. & 5 & 62,851 & 345 & 1.9 & 355 & 309 & 11 \\
\hline corporations.. & \(\bigcirc\) & 8,472 & & 2.3 & 109 & 35 & . \\
\hline  & \(\stackrel{.}{3}\) & 10,474 & 34.5 & 4. 4 & 463 & 28 & 1 \\
\hline Assemblers of farm products, total & 108 & 75,14, & 2,000 & 5.2 & 1,557 & 703 & 70 \\
\hline Individual proprletorships. & 32 & 9,495 & 228 & 15.7 & 542 & 297 & ? 1 \\
\hline Partnesshit ps............. & 26 & 47,057 & 429 & 1.5 & 34.5 & 202 & 44 \\
\hline cerperations. & 33 & 8,161 & 403 & 15.2 & 428 & 185 & \\
\hline cceperative sisoctations........................... & \(\stackrel{10}{\square}\) & \(\begin{array}{r}9,656 \\ \hline 733\end{array}\) & 42 & 2.9
23.7 & 139
103 & \({ }_{28}^{58}\) & \(\cdots\) \\
\hline Sther forms of crganization (including not reporting)....... & & & & 23.7 & & 22 & . \\
\hline catiforia & & & & & & & \\
\hline rotal.. & 14,876 & xxax & 1,100,552 & \(x \times x\) & 1,034,404 & 231, 333 & 15, 0 an \\
\hline Individual proprietorship & , 568 & \(x_{x} \times\) & 昭, 50, 5 & xxx & 104,454 & 29,919 & 5,0i4 \\
\hline Partnerships.......... & 8,5997 & \begin{tabular}{l} 
xox \\
xax \\
\hline
\end{tabular} & \({ }^{122}\) & \(x \times 1\)
\(x \times x\)
x & 115,220
709,388 &  &  \\
\hline Cooperative sssociarions.. & , 354 & \({ }_{\text {xxx }}\) & 49,068 & \(x_{n \rightarrow x}\) & 50,427 & 16,205 & \\
\hline  & 738 & yox & 46,614 & xxx & -9,915 & 12,3,6 & 35 \\
\hline Merchant wholessiers, total.. & 13,831 & 8,415,400 & 741, 3196 & 16.5 & -46, 569 & 145,400 & 16,602 \\
\hline Individual proprletorshtps & 5,174 & 1,090,393 & 78,261 & 17.1 & 26,489 & 23, 994 & 4,826 \\
\hline Partnerships.......... & 3,003 & 1, 1, 10, 4,65 & 116, 388 & 14.1 & 95,531 & 2.,554 & 5,551 \\
\hline Corpcrations................................................. & 5,073 & 5,146,566 & 538, 343 & \(\begin{array}{r}14.6 \\ 5.7 \\ \hline 1.7\end{array}\) & 417,588 & -5, & \\
\hline Cocperstive sssociations.............................. & 500 & 346,631 & 33,766 & 17.3 & 33,287 & 7,712 & 25 \\
\hline manufacturers' sales branchee, sales ofrices, total.. & 2,066 & 5,599,783 & 239,158 & & 240,687 & 46,522 & \\
\hline Indirldusi proprietorsalips.................. & & & (1) & (D) & (D) & (D) & (D) \\
\hline Partrerships .................. & & & & (D) & (D) & & (D) \\
\hline Corporat fons. ......... & 1,899 & 5,222,577 & 226,747 & 0.1 & 226,619 & 43,742, & ... \\
\hline Cooperative sssociations.............................. & 153 & 35,464 & 11,0\%1 & 2.9 & 12,639 & 2,328 & \\
\hline & & & & & & & \\
\hline  & 1,378
198 & 1,232,(D) & 34, (D) & (if) & & (10) & (1) \\
\hline Partnerships. ........................................ & 61 & (D) & (D) & (D) & (D) & (L) & (a) \\
\hline Ecrporations............ & 1,108 & 1,105,1029 & 31,209 & 9.7 & 28,233 & 5,812 & 967 \\
\hline Cooperative assocfatiors. & 8 & 2,470 & 84 & 7.1 & 89 & 22 & \\
\hline Other forus of orgarization (including not reporting) & 10 & 4,981 & 180 & 11.5 & 241 & 76 & 5 \\
\hline Merchardise agents, brokers, total & 1,914 & 2,522,327 & 7,950 & 4.7 & 50,254 & 9,970 & 3,601 \\
\hline Individual proprietorships & 1,061 & 1879,521 & 2,093 & 4.6 & 14,323 & 3,220 & 901 \\
\hline Partnerships........... & 392 & 537,162 & 1,217 & 4.6 & 8,311 & 1,853 & 695 \\
\hline Corporations.......... & 403 & 917,684 & 4,504 & \(4 . \epsilon\) & 22,996
3,668 & 4,036 & \(\cdots\) \\
\hline Cooperative sssocisrions........................................................ & 12 & 89,922
98,058 & 105
31 & 9.4
2.2 & 3,668 &  & \(\cdots\) \\
\hline Otcer forms of organization (including not feporting)................. & 45 & 98,058 & & & & 203 & \\
\hline Assemblers of famm profucts, total & 687 & 849, 731 & 36,532 & 14.8 & 63,897 & 22, 224 & 355 \\
\hline Individual proprietorships. & 140 & 57,135 & 2,114 & 21.6 & 5,023 & 1,771 & 123 \\
\hline Fartnerihips....... & 134 & 132,706 & 4,009 & 15.1
21.2 & \(\begin{array}{r}\text { 5,097 } \\ 13,557 \\ \hline\end{array}\) & 2,920 & 23. \\
\hline cooperative assuctations. & 269 & 484,615 & 24,722 & \({ }_{12.8}^{21.2}\) & 32, 43 & 12,295 & \(\ldots\) \\
\hline Other forms of orgenizatior (including not reporting)................... & 30 & 56,861 & 1,596 & 11.1 & 3,382 & 1,04, & ... \\
\hline COLOREDO & & & & & & & \\
\hline Total.... & 2,897 & xoce & 121,070 & xxx & 100,560 & 25.523 & \\
\hline Individual proprietorehips & 793 & \(x \times 8\) & 8,04, & xxx & 10,034 & 3,340 & 726 \\
\hline Partnerships.... & 498 & \(x^{x} \times\) & 9.185 & \(\chi_{x \times x}\) & 10,737 & 3,402 & 907 \\
\hline corporations, ........................................................ & 1,619 & \(x \times 2\) & 92,191 & xxx & 72,156 & 16,730 & -41 \\
\hline Cooperative associations............................................... & 78
89 & \({ }_{80 \times x}\) & 4,774
0,875 & \(\underset{\substack{x \times x \\ x<x}}{ }\) & 4,393 & 1,089 & 5 \\
\hline Merchart thoiesalers, total... & 1,545 & 834,572 & 76.916 & 13.5 & 59,935 & 15,493 & \\
\hline Individual proprietorships & 539 & 114,24.4 & 6,833 & 15.3 & 7,557 & 2,4\%7 & 496 \\
\hline Partnersinips.. & 343 & 162,257 & 7,823 & 10.7 & 7,731 & 2,306 & 624 \\
\hline corporstions.......... & 597 & 464,338 & 54,074 & 15.1 & 40,379 & 9,712 & \(\ldots\) \\
\hline Cooperative essociarions................................ & 13
53 & 49,328
\(4.3,806\) & 2, 2,760 & 4.4
12.0 & 1,204 & 290 & \(\cdots\) \\
\hline & & & & & & & \\
\hline Maryacturers seles beanches, & 303 & 646,058 & 21,950 & 9.0 & 25,356 & 5,391 & \(\ldots\) \\
\hline partuerships.............. & \(\ldots\) & & & . & & & \\
\hline Corporations...... & 281 & 633,086 & 30,986 & 9.0 & 25,232 & 5,207 & - \\
\hline cther forme of orgarization (inciuding not reporting).... & 22 & 12,972 & 964 & 10.3 & 724 & 13\% & \\
\hline Petroleus tulik glarte, terminals and IP gas facilities, total & & 142,364 & & 12.0 & & & \\
\hline Individual pruprietzrakips............................. & 64 & 14,126 & 562 & 13.9 & \({ }_{633}\) & , 198 & 54 \\
\hline Parinerships............ & 32 & 15,254 & 552 & 12.7 & 770 & \({ }_{81}^{22 \%}\) & 621 \\
\hline Corporations ............. & 362
37 & 102,537 & 4.466 & 12.7 & 3,062 & (L) & (D) \\
\hline  & 6 & & & (b) & (D) & (D) & (D) \\
\hline
\end{tabular}
(D) Witheld to avold disclocure. yoc: Not applicable. ... represerts zero. \({ }^{2}\) Entries for merchandise agenta and trokera repregent brokerage or cotmiagions as pery ctnt of sales. zintries for corporationa represent operatora of conmission petroleura bulk planto.

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel


\footnotetext{
(0) Withafld to eroid disclosure. xyx ikt, appliyblin. ... peprenentazoro.
}


Table - B W HOLESALE TRADE: 1944 LEEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATIONContinued
Estahlishments. Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

 sent ci saies. "Entries for corporatior.s represerit pperators of comission pthroleum buik flants.

Table -B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY' TYPE OF OPERATIONContinued

Establishments, Sales, Inventonies. Operatang Expense Ratios, Payroll, and Personnel


Jable \({ }^{-13}\) WHOLFSALE TRADE \(199-1\) LFGAI FORM OF ORGANZZATION-STATIS, BY TYPF OE OPERATIONContinued

Establathmencs, Sales, Inventores, Operating Expense Rators, Payroll, and Personnel


Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel


\footnotetext{

}

Table－B．WHOLESALE TRADE：リソチーLICAL FORM OF ORGANIZATION－STATES，BY TYPE OF OPERATION－ Continued

Establashments，Sales．Inventorses．Operating Expense Ratios．Payroll，and Personnel


（3）mitrield so avold disciosure．sxax liot applicatie．．．．Represents zero． 2entries
pajate．

Table -B. W'HOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATIONContinued

Establishments. Sales. Inventories. Operating Expense Ratios, Payroll, and Personnel


Table - B w HOLESALE TRADE: 1994-LEGAL FORM OF ORGANIZATION-STATLS, BY TYPE OF OPERATIONContinued

Establishments. Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

(D) Hitheld to avoid disclosure. box tht applicsble. ... Represents zero. teritries for werchandize agents and borkers represent orokerage or conmiasions as percent of sales. \({ }^{2}\) Entries for corporations represent operators of comision petroleum bulk plants.

Table \({ }^{-B}\) B WOLESALE TRADE: \(1954-\) LEGAL FORM OF ORGANIZATION-STATES, BI TY'PE OF OPERATIONContinued

Establishments, Sales. Inventories, Operating Expense Ratios, Payroll, and Personnel


Table \({ }^{-B}\). WHOLESALE TRADE: \(1954-L E G A L\) FORM OF ORGANIZATION-STATES, BY' TYPE OF OPERATIONContinued
Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel


Table \({ }^{-B}\). WHOLESALE TRADE: \(194+\)-LEGAL FORM OF ORGANIZATION-STATES, BY' TYPE OF OPERATIONContinued
Establishments, Sales, Inventones, Operating Expense Ratios, Payroll, and Personnel

(D) Witheld to avoid diaclogure. box Hot applicable. ... Represents zerc. \({ }^{2}\) Entries

Table - B WHOLESALE TRADE. 1994-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATIONContinued

Establishments, Sales, Inventories. Operating Expense Ratios, Payroll, and Personnel


Table \({ }^{-B}\). W'HOLESALE TRADE: \(1994-L E G A L\) FORM OF ORGANIZATION-STATES, BY' TYPE OF OPERATIONContinued

Establishments, Sales. Inventontes. Operating Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline State, type if operation, and legal from of argarization & \begin{tabular}{l}
Ebrablishpent \(E\) \\
(Nurber)
\end{tabular} & \begin{tabular}{l}
Eales \\
(\$1,000)
\end{tabular} & Invertwries, end of year, at cost (\$1, Mí) & \begin{tabular}{l}
Operating \\
expenses \\
(1ncludirg \\
payrol1) \\
as percent \\
of sales \({ }^{1}\)
\end{tabular} & \[
\begin{gathered}
\text { Payroll. } \\
\text { ent ir, } \\
\text { year } \\
\text { ? } 1, \text {, ur ) }
\end{gathered}
\] & \begin{tabular}{l}
pit \\
enpl yees, at 5rmes ended newrest 4ivettibas 15 owambr)
\end{tabular} & Active proprietors or unincorpuratet busituesses, Hovember \({ }^{2}\) (Mumber) \\
\hline NORTA DAMTTA-Contimued & & & & & & & \\
\hline Merchandise agents, brokers, total. & 33 & 98.974 & 27 & 1.6 & OSL & 4 & 18 \\
\hline Individual proprietorships. & 12 & 13,224 & 5 & 1.7 & (I) 5 & (D) & 11 \\
\hline Parthershifs............... & 15 & (D) & (1) & (D) & (I) & (D) & (D) \\
\hline Ccromations.. & 15
1 & 50, (D) & (I) & (D) \({ }^{\text {( })}\) & (5) & (D) & (D) \\
\hline Cooperative associstions.................................. & 1 & (D) & (I) & (D) & (D) & (D) & (D) \\
\hline Assemblers of farm products, total. & 847 & 254, 313 & 20,005 & 6.3 & 0,805 & 2,274 & 125 \\
\hline 1rdividual propritt.rships....... & 91 & 22,312 & 1,759 & 6.0 & Stut & 223 & 59 \\
\hline Partnerships................. & 40 & 10,290 & 3,782 & 10.0 & 395 & 179 & te \\
\hline cormrations... & 354 & 90.980 & , 835 & 6.4 & 2, \(\mathrm{Bt} 2^{2}\) & 417 & ... \\
\hline cooperative associations.. & 322 & 125,222 & 20,517 & 5.2 & 2,780 & 870 & \(\cdots\) \\
\hline Other forms of organization (including not reporting)........ & 40 & -,927 & 1,782 & 11.7 & 258 & 85 & ... \\
\hline онте & & & & & & & \\
\hline Tetal.. & 11,973 & xax & 566, 274 & \(x \times x\) & 621,405 & 135, \(66^{\circ}\) & 6,278 \\
\hline Irdividusl proprietorships. & 3,307 & xex & 29,765 & \(x_{x x x}\) & 42,125 & 12,780 & 2,891 \\
\hline Partmershlps... & 1,530 & \({ }_{x \times x} \times\) & \(\begin{array}{r}43,585 \\ \hline \quad 58,362\end{array}\) & \({ }_{x<x}^{x}\) & 37, 335 & \(10,6,93\)
\(103,6,5\) & 2, 30 \\
\hline Corporations............. & - 253 & \({ }_{x \times x}{ }_{x \times x}\) & 458,362
42,303 & xxx
xxx & 503,685
10,48 & \(103,6,5\) & \\
\hline other forms of crgarization (including not reporting). & 483 & xxx & 22,259 & xxx & 27,827 & 5,887 & 25 \\
\hline Merchant wholesalers, total. & 7,833 &  & 397,821 & 15.2 & 3e4, 25t & 80,702 & 4,000 \\
\hline Individual proprietorships & 2,518 & 438,522 & 26,813 & 20.2 & 33,381 & 20,265 & 2,237 \\
\hline Partreeshly & 2,215 & 473,356 & 37, 4t2 & 12.2 & 32,162 & 4,087 & 2,366 \\
\hline Corporations..... & \(\begin{array}{r}3,746 \\ \hline\end{array}\) & 2,26, 081 & 211,220
5
5,308 & 16.1 & < 2,010 & 62, 689 & ... \\
\hline Cooperative assoclations,.......................... & 317 & 116, 316 & 16,518 & 4.1
10.8 & 18,046 & - 2 , & 17 \\
\hline Manuracturers' sales branches, sales offices, total.. & 1,552 & 5,159,724 & 114, e 14 & 6.2 & 268,325 & 32,515 & \\
\hline Individual proprietorships....................... & 3 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Partnerships.............. & 1 & (D) & (1) & (D) & (D) & (D) & (D) \\
\hline Corperations........... & 1,455 & \(4,879,558\) & 104, 661 & 6.3 & 1-0, 0,48 & 31,154 & \(\cdots\) \\
\hline Conperative associations....................................
Other forms of & \(9{ }^{4}\) & : 26.121 & 4,795 & 5.0 & 6,617 & 2,225 & (D) \\
\hline Other forms of organization (includirg not reporting). & & & & & & & \(\cdots\) \\
\hline Petroleum bulk plants, terminals and LP gas racilities, total... & 921 & 227.270 & 32,220 & & 28, 51 & 6,618 & 538 \\
\hline Individual proprietorships.. & 95 & (D) & & (D) & & (0) & (D) \\
\hline Partnerships............. & 716 & 7t \({ }^{\text {4, }}\), 565 & 30,088 & 8.4 & 25,737 & 5,82t & \\
\hline cooperative associations. & 49 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Other fortss of organization (including not reporting) & 8 & 2,417 & 52 & 7.0 & 85 & 24 & 1 \\
\hline Merchandise agents, brokers, totai.. & 1,147 & 1, , 517, 312 & 2,300 & 3.7 & 20,102 & 5,751 & 76 \\
\hline Individual proprietorships..... & 548 & 2e1,143 & 035 & 4.7 & 5,706 & 1,515 & 41 \\
\hline Partnerships...... & 171 & 227,295 & 335 & 4.1 & 2,551 & 784 & 319 \\
\hline Corporations. & 361 & 71, 578 & 2,312 & 3.8 & 15,583 & 2,814 & \(\cdots\) \\
\hline Cocperative associations................................... & 30
37 & \(14,4,562\)
48,684 & "78 & 4.4 & 1,2340 & 181 & \(\because\) \\
\hline Assemblers of farm products, total. & 520 & 470,004 & 19,269 & 6.4 & 14,271 & 4,381 & 292 \\
\hline Individual proprietorships..... & 145 & 72,700 & 1,480 & 5.8 & 1,787 & 825 & 130 \\
\hline Partnershlps............... & 90 & 80,539 & 4,027 & 5.3 & 1,685 & 505 & 159 \\
\hline Corporations.. & 122 & 112,653 & 6.081 & 7.4 & 4,130 & 1,172 & \(\cdots\) \\
\hline Cooperative associations...............................
Other corms of organization (including not reporting).. & 133
30 & \[
\begin{array}{r}
172,932 \\
31,280
\end{array}
\] & 6,205
810 & 6.4 & 3,520 & 2,726 & \(\cdots\) \\
\hline GRIahlma & & & & & & & \\
\hline Tatal. & 3,627 & & 139,001 & \(x \times x\) & 101,058 & 27,224 & 2.434 \\
\hline Individusl proprietorships & 1,082 & yox & 11,127 & \({ }_{\text {xox }}\) & 11, 542 & 4,4,22 & 939 \\
\hline Partлerships........... & 027 & xxx & 12,774 & \(x x x\) & 11,947 & 4,221 & 1,029 \\
\hline Corporations........... & 1,636 & \(x x x\) & 102,06 & xxx & 67,892 & 16,395 & 457 \\
\hline Cooperative associations.. & 126 & vox & 8,565 & \({ }_{x} \times x\) & 3,378 & 2.023 & \\
\hline Other forms of organization (including not reporting). & 156 & xax & -,529 & xax & 4,290 & 1,163 & 9 \\
\hline Merchart wholesalera, total. & 2,093 & 7188,588 & 101,458 & 13.6 & 67,629 & 18,054 & 2,448 \\
\hline Individual proprietorships. & 768 & 135,073 & 9,474 & 16.5 & 9,033 & 7,202 & 683 \\
\hline Partnerships..... & 4 & 188,384 & 11,582 & 12.7 & -,723 & 3,208 & 758 \\
\hline Corporationa............. & 736 & 50.203 & 74,429 & 13.8 & 4in,574 & 10.639 & ... \\
\hline Cooperstive ascociationa... & 22 & 20,076 & 1,565 & 5.8 & 027 & 254 & \(\because\) \\
\hline Other forma of organization (including not reporting). & 103 & 38,252 & 3,908 & 25.5 & 3,172 & 851 & 7 \\
\hline Marufacturers' salos branches, sales offices, total.. & 272 & L2t, 227 & 18,995 & 6.1 & 20,405 & 4,421 & \(\ldots\) \\
\hline Individual proprletorships......... & \(\ldots\) & & ... & \(\ldots\) & ... & ... & ... \\
\hline Fartnershl ps............. & & & & \%.. 9 & \(\ldots\) & \(\ldots\) & ... \\
\hline Corporations............................................... & 252 & 019,4m & 18,572 & 5.9 & 13,562 & 4,237 & ... \\
\hline Cooperative asaociations.................................. & \(\cdots\) & & \(\cdots\) & 29.5 & 8 & 18. & … \\
\hline Cther forma of crganzation (inciuding not reporting)..... & 20 & 0,183 & & & 84 & & ... \\
\hline Petroleimm bulk planta, terwinals and LP gas facilitiea, total... & 752 & 180,875 & 8.528 & 12.4 & 5,737 & 1,768 & 603 \\
\hline Individual proprieturehips...... & 137 & 28,107 & 965 & 13.3 & 1,205 & 472 & 118 \\
\hline Partnershipg........... & 50 & 13, R15 & +632 & 13.2 & . 570 & \({ }_{1}^{207}\) & 87 \\
\hline Corporations......................................... & 539 & 136,875
1,020
0 & 6,819 & 12.0 & 3,801
137 & 1,033 & -. \\
\hline Cooperative asbuciatione..............................
Other forme of orgentzation (inciuding not reporting).. & 21
5 & 1,280
057 & 107
5 & 18.9
12.2 & 137
24 & 47 & \(\cdots\) \\
\hline Merchandise agenta, brakers, total. & 238 & 370, 461 & 1,350 & 2.3 & 3,012 & 1,285 & 239 \\
\hline Individual proprinterships..... & 113 & 201,425 & 163 & 2.8 & 1,000 & 391
727 & 79 \\
\hline Partnershipa..... & 83 & 165,246 & 141 & \(2 \cdot 1\) & 1,372 & 727 & 146 \\
\hline Corporations... & 32 & 67. 0,6 & 1208 & 3.1 & 1,204 & 278 & \(\cdots\) \\
\hline Cooperative asboctations............................
Other forms of organization (including not reporting) & \(\stackrel{\square}{6}\) & 22,567
8,681 & \(\cdots\) & 1.0 & \begin{tabular}{l}
14 \\
124 \\
124 \\
\hline 18
\end{tabular} & 28
61 & i \\
\hline Absemblers of rarm products, tutal & 272 & 107,485 & 8,070 & 9.2 & 3,875 & 1,276 & 88 \\
\hline Individual proprietorshipe.. & \({ }_{3}\) & 12,532 & 5,25 & 7.1 & 304 & 1,97 & 48 \\
\hline Partnerships................ & 30 & 12,984 & 419 & 9.8 & 522 & 179 & :0 \\
\hline Corporations . . . . . . . . . . & 77 & 21,176 & 6, 6 \% & 10.9 & 9746 & 208 & \(\cdots\) \\
\hline Cooperative obsoctations............................
Other forns of organization (includine not reporting) & 79
22 & 31,189
3,806 & 6,897
109 & 9.1 & 2,167
136 & en 9 & \(\ldots\) \\
\hline
\end{tabular}

\footnotetext{
(D) Withreld to avold diaclogure, xox Not applicable.

}

Table - B. WHOLESALE TRADE: 1994-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATIONContinued

Establishments, Sales, Inventones, Operating Expense Rathos, Payroll, and Personnel

(D) Withield to avoid disclosure. xox Not applicgble

Hepresents zero.
\({ }^{1}\) Entries for merchandse agents and brokers represent brokerage or commissions as per-4379270-57-3

Table - \(B\) W HOLESALE TRADE: \(1954-L E G A L\) FORM OF ORGANIZATION-STATES. BY TYPE OF OPERATION-
Continued
Establishments, Sales. Inventortes, Operating Expense Ratios, Payroll, and Personnel


\section*{Table - B. W HOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY'TYPE OF OPERATION-} Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel


\footnotetext{
(D) Witheld to avold disclosure. yoox Not applicsble. ... Represents zero.
}
cent of sales. \({ }^{2}\) Entries for corporations represent operatora of comission petroleum bulk plants.

Table - B. W'HOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATIONContinued

Establishments. Sales, Inventornes. Operatang Expense Ratios, Payroll, and Personnel



Table -B WHOLFSALE TRADE: \(1954-L E G A L\) FORM OF ORGANIZATION-STATES, BY TY'PE OF OPERATIONContinued

Establashments. Sales, Inventories. Operating Expense Ratios, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Etate, type or operation, and legal form of organizution & \begin{tabular}{l}
E.itatlisi- \\
\&Number
\end{tabular} & Sales
(\$1.006) & \begin{tabular}{l}
 \\
련 \& yegr, \\
a) wos ? \\
(\$. \(4.1 \times x)\)
\end{tabular} & \begin{tabular}{l}
(Tperyting expernses \\
(1ricludifyg \\
puymoli \\
As prercent \\
of :ules \({ }^{\text {d }}\)
\end{tabular} & トघyгull, entire year (\$1,000) &  &  \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
 \\
Manufacturers' sales peanches, sales oflices, total \\
Individval Fropriequrship5...................................................................... \\
fartherghirs. \\
तrporations. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \\
Cooperative association. \\
ather forms of organization (including not feportire)
\end{tabular}} & & & & & & & \multirow[t]{2}{*}{} \\
\hline & 27n) & \(5 \mathrm{~cm}, 3 \%\) & 14.970 & 8.8 & 22,354 & 5,135 & \\
\hline & & & & & & & \\
\hline & 2 B & .083, 938 &  & 8.8 & 21, \(\mathrm{ch}^{7} \mathrm{~B}\) & 4, \(\mathrm{BBB}_{5}\) & \\
\hline & & & & & & & \\
\hline & 14 & 20, 3 38 & 2,733 & 9.1 & 1,07\% & 250 & ... \\
\hline \multirow[t]{5}{*}{} & 414 & 310, 178 & 20,480 & \multirow[t]{5}{*}{\[
\begin{gathered}
10.2 \\
10.4 \\
11.5 \\
10.3 \\
(D) \\
(D)
\end{gathered}
\]} & \multirow[t]{2}{*}{} & 2,960 & \\
\hline & 40 & \multirow[t]{3}{*}{\% 11.7218} & \multirow[t]{2}{*}{\begin{tabular}{l}
316 \\
272 \\
\hline
\end{tabular}} & & & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\begin{tabular}{c|c}
2.900 \\
\(1+2\) \\
142
\end{tabular}}} \\
\hline & \multirow[t]{2}{*}{\(\begin{array}{r}12 \\ 23 \\ \hline 13 \\ \hline 12\end{array}\)} & & & & 11.255
507
389
0.90 & & \\
\hline & & & 19,155 & & 9,915 & 2,530 &  \\
\hline & 12 & (D) & (D) & & (D) & (b) & (D) \\
\hline \multirow[t]{2}{*}{Merchandise agents, brokers, total} & 339 & 413,700 & 1, ze, 1 & & \multirow[t]{2}{*}{6,484
1,505} & \multirow[t]{2}{*}{} & \multirow[t]{3}{*}{257
114
139} \\
\hline & \multirow[t]{2}{*}{153} & \multirow[t]{2}{*}{\begin{tabular}{l}
115,024 \\
105,477 \\
\hline 2907
\end{tabular}} & \multirow[t]{2}{*}{\begin{tabular}{l}
179 \\
280 \\
\hline 80
\end{tabular}} & 3.6 & & & \\
\hline Partnershffs............. & & & & 2.8 & & \multirow[t]{2}{*}{245
2,060} & \\
\hline & 46
5 & \multirow[t]{2}{*}{\(\xrightarrow{270,381}\)} & \multirow[t]{2}{*}{900
(1)
(5)} & \multirow[t]{2}{*}{3.5
\((0)\)
\((0)\)} & 3,4,42 & & 139
(i) \\
\hline  & 9 & & & & (D) & (D) & (i) \\
\hline \multirow[t]{6}{*}{} & 100 & \multirow[t]{2}{*}{68,148
9,191} & & 10.4 & \multirow[t]{2}{*}{\(\begin{array}{r}3,439 \\ \hline 359\end{array}\)} & & 57 \\
\hline & \multirow[t]{2}{*}{34
17
17} & & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{19.4
9.4
14.0} & & \multirow[t]{2}{*}{2,48
\(\substack{287 \\ 287}\)} & \multirow[t]{3}{*}{24
39
3} \\
\hline & & \multirow[t]{2}{*}{8,332
31,487} & & & \multirow[t]{2}{*}{1,7964} & & \\
\hline & 21 & & \multirow[t]{2}{*}{\(\bigcirc{ }^{5}, 180\)} & \multirow[t]{2}{*}{9.9
9.8} & & \multirow[t]{2}{*}{1,053
341} & \\
\hline & 22 & 14,120
5,018 & & & 698
268 & & \multirow[t]{2}{*}{\(\ldots\)
\(\ldots\)
\(\ldots\)} \\
\hline & & & & & & & \\
\hline \multicolumn{8}{|l|}{waymicto,} \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Total. \\
Individual proprietorships \\
farinerships. \\
Comporations. \\
Coopera+ive associations. \\
Other forms of organization (including not reporting)
\end{tabular}} & \multirow[t]{2}{*}{} & \({ }_{\text {x }}^{x \times x}\) & \multirow[t]{2}{*}{(140, 922} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{200,962} & \multirow[t]{2}{*}{- 5 -6,705} & 2,415 \\
\hline & & \multirow[t]{2}{*}{\({ }_{\text {xxx }} \times\)} & & & & & 2,015
1,128 \\
\hline & + 29.380 & & 17,846 & xxx & 17,302 & 5,243 & \multirow[t]{2}{*}{1, 4, in} \\
\hline & 2,380 & \({ }_{\text {xxx }}\) & \multirow[t]{2}{*}{\[
\begin{gathered}
184,010 \\
10,381 \\
0,488 \\
0,48
\end{gathered}
\]} & xxx
xyx
cx & 143,394 & 31,031
4.636 & \\
\hline & 242
196 & & & xxx
x<x & 12,320 & 4, 636
2,012 & \(\cdots\) \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Merchant wholesalers, cotal. \\
Individual proprietorships \\
Portnerships. \\
Corporations. \\
Cooperative associations. \\
Other forms of organization (including not reportitue)
\end{tabular}} & \multirow[t]{5}{*}{\[
\begin{array}{r}
2,796 \\
985 \\
4,77 \\
1,271 \\
49 \\
414
\end{array}
\]} & 1,725,063 & 156.541 & 13.7 & 128,069 & 29,821 & 1,752 \\
\hline & & 228,365 & 15,748 & 15.0 & 15,853 & 4,561 & 901 \\
\hline & & -200,172 & & 15.3 & 13,902 & 3,718 & 850 \\
\hline & & 141,315 & 8.223 & 14.15 & \(\stackrel{8}{5,594}\) & 18,953 & \\
\hline & & 83,261 & 7,127 & 12.6 & 5,486 & 1,314 & i \\
\hline Manufucturers' sales branches, sales offices, total.................... & \multirow[t]{2}{*}{500
2} & \multirow[t]{2}{*}{799,221} & \multirow[t]{2}{*}{43, \({ }_{\text {(1) }}\)} & \multirow[t]{2}{*}{9.9} & \multirow[t]{2}{*}{40, 084
(0)} & \multirow[t]{2}{*}{8,150
(D)} & \multirow[t]{2}{*}{(D) \({ }^{1}\)} \\
\hline & & & & & & & \\
\hline Partnerships............. & & \multirow[t]{2}{*}{765, 372} & \multirow[t]{2}{*}{} & 9.7 & \multirow[t]{2}{*}{37, 3094} & 7,639 & (D) \\
\hline Corporations.............
coperative assoctations. & \multirow[t]{2}{*}{4 4} & & & (D) \({ }^{9}\) & & 7,639 (D) & \multirow[t]{2}{*}{(0)} \\
\hline orner forms of organzation (incluting not reporting) & & 23,751 & 712 & 13.0 & 1,556 & 318 & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Pearoleum bulk plants, terminals and LP gas frectilties, total \\
Individual proprie rorships. \\
par:nershtps. \\
Corporations................... \\
other forms of organtzation (inciuding not reporting
\end{tabular}} & \multirow[t]{5}{*}{698
48
19
540
87} & 339,958 & 28.663 & 11.0 & \multirow[t]{2}{*}{12,001} & \multirow[t]{2}{*}{2,703} & \multirow[t]{2}{*}{( 53} \\
\hline & & \multirow[t]{2}{*}{6, 025} & \multirow[t]{2}{*}{213} & \multirow[t]{2}{*}{(0)
16.8} & & & \\
\hline & & & & & 241 & \multicolumn{2}{|r|}{70} \\
\hline & & 296,241 & 20, \({ }^{325}\) & \({ }_{\text {(D) }}^{20.8}\) & \multirow[t]{2}{*}{\({ }^{9,908}\)} & \multicolumn{2}{|r|}{2, 181 (D) (D)} \\
\hline & & 1,275 & \({ }^{198}\) & 12.5 & & 7 & \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
Merchandise agents, krokers, wial. \\
Individual proprietorships \\
Partnerships. \\
Corporations. ............. \\
Other forms or organzation (1ncluding not reporiing)
\end{tabular}} & \multirow[t]{6}{*}{355
175
61
108
8
8
3} & \multirow[t]{6}{*}{\[
\begin{gathered}
388,685 \\
110,330 \\
73,056 \\
190,257 \\
12,352 \\
2,390 \\
2,690
\end{gathered}
\]} & 2,399 & 3.4 & \multirow[t]{2}{*}{¢.200} & 1,454 & 24.4 \\
\hline & & & 60 \% & <, 8 & & 476 & 148 \\
\hline & & & 153 & 3.9 & 914 & 278 & 9 9, \\
\hline & & & 1,619 & 3.5 & 3,375 & 647 & \\
\hline & & & 15 & 2.3 & 197 & 47 & ... \\
\hline & & & 6 & 3.5 & 34. & 8 & \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Assemblers of farm products, total. \\
Individual proprietorships \(\qquad\) \\
Partnerships.. \\
Corparetions.. \\
Coopertive associations. \\
Other forms of organization (including not reporting
\end{tabular}} & \multirow[t]{5}{*}{\[
\begin{gathered}
309 \\
36 \\
37 \\
117 \\
96 \\
23
\end{gathered}
\]} & \multirow[t]{5}{*}{\[
\begin{aligned}
& 204,704 \\
& 12,588 \\
& 24,917 \\
& 80,760 \\
& 76,013 \\
& 10,437
\end{aligned}
\]} & 15,901 & 15.0 & 14,608 & 6,489 & 79 \\
\hline & & & 1,050 & 17.9 & 893 & 456 & 30 \\
\hline & & & 980 & 18.2 & 2,245 & 1,177 & 49 \\
\hline & & & ?,187 & 12.3 & 4,983 & 1,611 & \(\cdots\) \\
\hline & & & 5,279
1,405 & 12.8
27.0 & 5,282
1,205 & \(\begin{array}{r}\text { 2,890 } \\ \hline 355\end{array}\) & \(\ldots\) \\
\hline WEST VIMGINIA & & & & & & & \\
\hline Total. . & 1,823 & xxx & 76,633 & kxx & 67,064 & 17,830 & 848 \\
\hline Individual proprietorshipo & 1506 & \(x_{x} \times\) & 4,695 & \({ }_{x \times x} \times\) & 5,024 & 1,962 & 435 \\
\hline Fartnerships \(\ldots\)..........
Corporations........... & 201 & xxx & 3,114
65,206 & \({ }_{\substack{x \times x \\ \times \times x}}\) & 2,947
56,346 & 1,190
13,967 & 351
51 \\
\hline Corporations............. & 1,046
17 & xxx
xxx
cki & 65,406
1,342 & \({ }_{x \times x} \times\) & 56,346
4,21 & & 51 \\
\hline Other forns of organization (inciudirg not reporting & 53 & xxx & 2,076 & \({ }_{x \times x}\) & 2,326 & \({ }_{582}\) & 3 \\
\hline eectrant wholesalers, total... & 1,339 & 547,821 & 64,296 & 16.4 & 49,189 & 13,397 & \\
\hline Indiqidual proprietorships & 414 & 63,551 & 4,467 & 17.6 & 4,584 & 1,802 & 38 b \\
\hline Partnerships. & 175 & 43,297 & 3,033 & 14.7 & 2,683 & 1,038 & 316 \\
\hline corporations............ & 665 & 407,729 & 53,425 & 16.7 & 39,313 & 9,897 & \(\cdots\) \\
\hline jther forms of organization (including not reporting), & 4 & 21,887 & 1,070 & 8.8 & 2,232 & 552 & 3 \\
\hline Yanifacturers' sales branches, sales offices, total.......... & 173 & 208,880 & 6,509 & 9.7 & 10,746 & 2,349 & \(\ldots\) \\
\hline Individual proprietorships. & \(\cdots\) & & ... & ... & ... & \(\cdots\) & ... \\
\hline Partherships... & 172 & (i) & (io) & ( \({ }^{\text {d }}\) ) & ( \(\mathrm{D}^{\text {i }}\) & (D) & \(\stackrel{\square}{\text { i }}\) \\
\hline cooperative associations............................. & & & & & & & \\
\hline ctrer forts of organization (including not reporting) . & 1 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Perrolemm butr planis, terminals and Lp ges facilities, total. & 157 & 111,600 & 5,464 & 20.6 & 3,952 & \(99 n\) & \(r .5\) \\
\hline Tndividual irorrevorships............................ & 12 & & & 8.9 & & 31 & H \\
\hline Fartzerships.... & 7 & 2,570 & & 12.8 & 120 & 40 & \\
\hline Corporations...
Cooverative & 132 & 105,059 & 5.246 & 10.5 & 3,655 & \(\begin{array}{r}887 \\ 11 \\ \hline 1\end{array}\) & 51 \\
\hline Dther forns of organization (including not reporting). & & & & 12.5 & 56 & 21 & . \\
\hline
\end{tabular}

\footnotetext{
(D) Wirhheld to avoid disciosire. pox Hot aptlicable. ... मepresents zero.
}
\({ }^{1}\) Entries for merchandise agente and brokers represerit brokerage or comniastons as persent of sales. \({ }^{2}\) Encries for corporations represent operators of cornission petroleun bulk plants.

Table - B. W'HOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES. BY TYPE OF OPERATIONConnnued
Establashments. Sales. Inventones, Operating Expense Ratios, Payroll, and Personnel



\title{
PETROLEUM BULK PLANTS AND TERMINALS
}

\author{
(Including Wholesale Liquefied Petroleum Gas Facilities)
}

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Establishments, Sales, Inventories, Payroll, and Personnel
(Excludes liquefied petroleum gas racilities)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAD District, State, and type of establishment} & \multirow[b]{2}{*}{\begin{tabular}{l}
Estab1ishments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
\text { (excluding } \\
\text { tax) } \\
(\$ 1,000)
\end{gathered}
\]} & \multirow[b]{2}{*}{Inventories, end of year, at cost
\[
(\$ 1,000)
\]} & \multicolumn{2}{|r|}{Payroll} & \multicolumn{4}{|l|}{Paid emproyeer, workweek ended nearest-} & \multirow[t]{2}{*}{\begin{tabular}{l}
Active proprietors or unincorporated bustnesses, November 15 \\
(Number)
\end{tabular}} \\
\hline & & & & \[
\begin{aligned}
& \text { Entíre } \\
& \text { year } \\
& (\$ 1,000)
\end{aligned}
\] & Workweek ended nearest. November 15 (Dollars) & \begin{tabular}{l}
March 15 \\
(Number)
\end{tabular} & \[
\begin{aligned}
& \text { May } 15 \\
& \text { (Number) }
\end{aligned}
\] & \begin{tabular}{l}
August 15 \\
(Number)
\end{tabular} & November 25
(Number) & \\
\hline United States, total... & 28,319 & 13,041,447 & 898,019 & 512,419 & 10,096,212 & 121,483 & 119,925 & 121,355 & 125,649 & 21,938 \\
\hline Bulk plants......... & 27,078 & 8,292,326 & 434,829 & 332,956 & 6,608,774 & 84,263 & 83,320 & 84,267 & 86,977 & 21,911 \\
\hline Eulk terwinals............ & 1,241 & 4,749,121 & 463,190 & 179,463 & 3,487,438 & 37,220 & 36,605 & 37,088 & 38,672 & 27 \\
\hline PAD D1strict No. 1.................. & 5,259 & 5,328,663 & 386,784 & 220,066 & 4,336,833 & 49,827 & 48,635 & 49,080 & 51,988 & 3,088 \\
\hline Bulk plants. & 4,563 & 2,374,451 & 113,068 & 110,582 & 2,164,013 & 27,831 & 27,001 & 27,302 & 28,706 & 3,073 \\
\hline Bulk terminals. & 696 & 2,954,212 & 273,716 & 109,384 & 2,172,820 & 21,996 & 21,634 & 21,778 & 23,282 & 15 \\
\hline Mane. & 153 & 119,399 & 12,459 & 5,130 & 99,800 & 1,227 & 1,215 & 1,273 & 1,294 & 72 \\
\hline Bulk plants.. & 128 & 53,728 & 2,418 & 2,787 & 49,507 & 732 & 723 & 760 & 772 & 72 \\
\hline Bulk terminals............ & 25 & 65,671 & 10,041 & 2,343 & 50,293 & 495 & 492 & 513 & 522 & ... \\
\hline New Hampshire.... & 80 & 48,449 & 2,469 & 2,376 & 44,328 & 567 & 533 & 547 & 542 & 35 \\
\hline Bulk plants... & 75 & 33,218 & 1,255 & 1,958 & 36, 642 & 458 & 46 & 465 & 460 & 35 \\
\hline Eulk terminals. & 5 & 15,231 & 1,214 & 418 & 7,686 & 109 & 87 & 82 & 82 & ... \\
\hline Vermont. & 72 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \(8 \mathrm{l} \mathrm{l}_{\text {k plants. }}\) & 64 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulb terminals. & 8 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Massachusetts... & 163 & 380,622 & 24,566 & 25,387 & 301,247 & 3,188 & 3,068 & 2,974 & 3,111 & 53 \\
\hline Buik plants.. & 129 & 107,276 & 4,406 & 5,977 & 113,491 & 1,362 & 1,288 & 1,257 & 1,330 & 51 \\
\hline Bulk terminals. & 34 & 273,346 & 20,160 & 9,410 & 187,756 & 1,826 & 1,780 & 1,727 & 1,781 & 2 \\
\hline Rhode Island... & 42 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk plants & 25 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk terminals & 17 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Connecticut... & 119 & 25s, 3 \% & 17,112 & 12,211 & 231,518 & 2,474 & 2,343 & 2,313 & 2,519 & 28 \\
\hline Bu1s plants... & 80 & \(55^{5 \cdots, 4}\) & 3,299 & 3,395 & 67,904 & 781 & 734 & 728 & 801 & 28 \\
\hline Bulk tertinals. & 39 & 205 38, & 13,813 & 8,816 & 163,614 & 1,693 & 1,609 & 1,585 & 1,718 & ... \\
\hline New York.. & 762 & 1,066,548 & 85,210 & 45,509 & 892,953 & 9,279 & 9,027 & 9,113 & 9,450 & 329 \\
\hline Bulk plants.. & 588 & 393,376 & 18,316 & 19,782 & 379,062 & 4,391 & 4,241 & 4,278 & 4,513 & 326 \\
\hline \(8 u 1 \mathrm{k}\) termingis & 104 & 673,272 & 66,894 & 25,727 & 513,891 & 4,888 & 4,786 & 4,835 & 4,937 & 3 \\
\hline New Jersey.. & 253 & 705,262 & 51,967 & 26,078 & 510,005 & 4,916 & 4,906 & 4,950 & 5,159 & 102 \\
\hline Buis plants. & 195 & 190,490 & 8,537 & 8,728 & 167,365 & 1,793 & 1,724 & 1,746 & 1,927 & 102 \\
\hline Bulk terminals & 61 & 514,772 & 43,430 & 17,350 & 342,640 & 3,123 & 3,182 & 3,204 & 3,232 & ... \\
\hline Pennsylvania..... & 701 & 747,272 & 36,882 & 35,412 & 701,280 & 8,174 & 7,837 & 7,995 & 8,364 & 411 \\
\hline Bulk plants.. & 595 & 389,269 & 13,729 & 20,352 & 406,415 & 5,084. & 4,799 & 4,872 & 5,058 & 409 \\
\hline Bulk terminals. & 106 & 358,103 & 23,153 & 15,059 & 294,865 & 3,090 & 3,038 & 3,123 & 3,306 & 2 \\
\hline Delavare. & 37 & (D) & (0) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk plants. & 27 & 10,994 & 461 & 445 & 8,932 & 107 & 201 & 105 & 133 & 21 \\
\hline Bulk terminals & 10 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Meryiand...... & 164 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk plants... & 141 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk terminals & 23 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline District of Columbia. & 7 & 35,724 & 822 & 2,648 & 32,907 & 419 & 368 & 358 & 385 & 1 \\
\hline Bulk plants.. & , & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk terwinals............. & 3 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Virginia....... & 406 & 282,907 & 20,259 & 11,100 & 225,133 & 2,833 & 2,787 & 2,789 & 2,901 & 230 \\
\hline Bu1k plants............... & 376 & 179,856 & 8,485 & 7,314 & 145,874 & 1,985 & & 1,952 & 2,031 & 223 \\
\hline Bulk terminals............. & 30 & 103,051 & 11,774 & 3,786 & 73,259 & 848 & 841 & 837 & 870 & 7 \\
\hline West Virginia..... & 157 & 87,474 & 5,464 & 3,952 & 87,294 & 957 & 966 & 980 & 990 & 65 \\
\hline Bulk plants. & 136 & 51,399 & 2,997 & 2,399 & 50,377 & 629 & 626 & 641 & 639 & 65 \\
\hline 8ulk terwinals & 21 & 36,075 & 2,467 & 1,553 & 36,817 & 328 & 340 & 339 & 351 & ... \\
\hline North Caroiina. & 697 & 420,134 & 26,430 & 14,425 & 295,972 & 3,902 & 3,936 & 4,112 & 4,153 & 458 \\
\hline Bulk plants.. & 663 & 270,658 & 12,060 & 11,695 & 243,074 & 3,331 & 3,349 & 3,517 & 3,550 & 458 \\
\hline Buik terminals............. & 34 & 149,476 & 14,370 & 2,730 & 52,898 & 571 & 587 & 595 & 603 & ... \\
\hline South Carolina..... & 366 & 183,794 & 19,930 & 6,703 & 127,860 & 1,828 & 1,770 & 1,863 & 2,726 & 254 \\
\hline Bulk plante... & 347 & 133,075 & 11,280 & 5,369 & 103,048 & 1,500 & 1,447 & 1,526 & 1,633 & 253 \\
\hline Bulk terminals. & 19 & 50,719 & 8,650 & 1,334 & 24,812 & 328 & 323 & 337 & 1,093 & 1 \\
\hline Georgis. & 555 & 230,281 & 18,831 & 8,158 & 157,631 & a,382 & 2,334 & 2,359 & 2,438 & 496 \\
\hline Buis planta. & 521 & 181,755 & 10,950 & 5,263 & 103,233 & 1,666 & 1,619 & 1,621 & 1,694 & 496 \\
\hline Bulk terminala............. & 34 & 48,526 & 7,881 & 2,895 & 54, 398 & 716 & 715 & 738 & 744 & ... \\
\hline Florida.. & 522 & 317,330 & 27,946 & 12,413 & 250.637 & 3,289 & 3,248 & 3,194 & 3,392 & 404 \\
\hline 8ulk plante. & 469 & 181,002 & 9,689 & 6,563 & 130,132 & 1,885 & 1,836 & 1,813 & 1,923 & 404 \\
\hline Bulk terminals. & 53 & 136,328 & 18,257 & 5,850 & 120,505 & 1,404 & 1,412 & 1,381 & 1,469 & ... \\
\hline PAD District No. 2... & 14,718 & 4,539,393 & 324,095 & 180,604 & 3,534,928 & 4.34.5 & 43,711 & 44,261 & 45,431 & 11,464 \\
\hline Bulk planta.. & 14,404 & 3,400,555 & 191,224 & 140,230 & 2,775,632 & 35,653 & 35,065 & 35,291 & 36,373 & 11,459 \\
\hline 8uik terminals............ & 314 & 1,138,838 & 232,871 & 40,374 & 759,296 & 8,892 & 8,546 & 8,870 & 9,058 & 5 \\
\hline Ohic... & 902 & 646,886 & 31,856 & 27,450 & 534,295 & 6,385 & 6,291 & 6,434 & 6,409 & 530 \\
\hline Bulk planta. & 838 & 354,008 & 12,383 & 14,64,4 & 289,039 & 3,548 & 3,494, & 3,519 & 3,564 & 530 \\
\hline Eulk terminals.............. & 64 & 292,878 & 19,473 & 12,806 & 245,256 & 2,837 & 2,797 & 2,915 & 2,845 & ... \\
\hline Indiana. & 1,128 & 442,703 & 26,295 & 15,190 & 291,462 & 3,492 & 3,614 & 3,427 & 3,574 & 915 \\
\hline Buik plente. & 1,101 & 319,996 & 13,885 & 11,876 & 234,120 & 2,807 & 2,759 & 2,738 & 2,847 & 91. \\
\hline Bulk terminals............. & 27 & 122,707 & 12,410 & 3,314 & 57,342 & 685 & 655 & 689 & 727 & 1 \\
\hline illinoia. & 1,614 & (606, 838 & 41,167 & 26,4,3 & 518,092 & 6,012 & 5,884 & 5,916 & 6,113 & 1,258 \\
\hline Bulk plante. & 1.58\% & 485,24.3 & 29,273 & 22,107 & 429,551 & 5,064 & 4,971 & 4,967 & 5,143 & 1,258 \\
\hline Bulk terminais............ & \(3 ?\) & 121,595 & 11,894 & 4,336 & 88,541 & 948 & 913 & 949 & 970 & ... \\
\hline
\end{tabular}

\footnotetext{
(D) Withheld to avozu diaclogure. ... Repreatents zero.
}

Table sa-PETROLEUM BULK PLANTS AND TERMINALS: 195--UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND SIAIES-COntinued

Establishments, bales, Jnventories, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAD District, State, and type of establishment} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establl shments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Sales } \\
\text { (excluding } \\
\text { tax) }
\end{gathered}
\] \\
( \(\$ 1,000\) )
\end{tabular}} & \multirow[b]{2}{*}{```
Inventories,
end of year,
    at cost
    ($1,000)
```} & \multicolumn{2}{|r|}{Payroll} & \multicolumn{4}{|l|}{Paid employees, wrikweek ended nearest-} & \multirow[t]{2}{*}{\begin{tabular}{l}
Active proprietors of unincorporated businesaes, November 15 \\
(Number)
\end{tabular}} \\
\hline & & & & Entire year
\[
(\$ 1,000)
\] & \[
\begin{gathered}
\text { Workweek } \\
\text { ended } \\
\text { nearest } \\
\text { November } 15 \\
\text { (Dollars) }
\end{gathered}
\] & \begin{tabular}{l}
March 15 \\
(Number)
\end{tabular} & \[
\begin{aligned}
& \text { May } 15 \\
& \text { (Number) }
\end{aligned}
\] & \begin{tabular}{l}
August 15 \\
(Number)
\end{tabular} & \begin{tabular}{l}
November 15 \\
(Number)
\end{tabular} & \\
\hline \multicolumn{11}{|l|}{PAD District No. 2-Continued} \\
\hline Michigan. & 1,093 & 639,047 & 45,621 & 34,418 & 459,699 & 5,440 & 5,107 & 5,143 & 5,621 & 842 \\
\hline Bulk plants......................... & 1,033 & 406,787 & 19,291 & 16,891 & 331,363 & 3,872 & 3,712 & 3,746 & 3.984 & 842 \\
\hline Sulk terminsls........................ & 50 & 232,260 & 26,330 & 7,527 & 128,336 & 1,568 & 1,395 & 1,397 & 1,637 & ... \\
\hline Wisconsin.................................... & 1,186 & 315,647 & 33,418 & 13,743 & 275,746 & 3,301 & 3,259 & 3,293 & 3,410 & 791 \\
\hline Eulx plants......................... & 1,159 & 252,066 & 15,183 & 12,351 & 249,392 & 3,004 & 2,967 & 2,992 & 3,108 & 791 \\
\hline Bulk terminals....................... & 27 & 63,581 & 18,235 & 1,392 & 26,354 & 297 & 292 & 301 & 302 & ... \\
\hline Minnesota.. & 1,381 & 300,471 & 25,947 & 11,642 & 238,704 & 2,990 & 2,974 & 3,020 & 3,103 & 1,092 \\
\hline suls plants........................ & 1,367 & 259,783 & 14, 222 & 10,350 & 213,562 & 2,704 & 2,696 & 2,736 & 2,819 & 1,092 \\
\hline Bulk terminals........................ & 14 & 40,688 & 11,725 & 1,292 & 25,142 & 286 & 278 & 284 & 284 & ... \\
\hline Iova.. & 1,624 & 282,823 & 30,129 & 11,531 & 226,436 & 2,873 & 2,869 & 2,873 & 2,958 & 1,359 \\
\hline gury plants........................ & 1,608 & 240,411 & 20,813 & 10,222 & 200,647 & 2,588 & 2,579 & 2,576 & 2,062 & 1,359 \\
\hline Bulk terminals....................... & 16 & 42,412 & 9,316 & 1,309 & 25,789 & 285 & 290 & 297 & 296 & 兂 \\
\hline Missouri.................................... & 1,106 & 309,185 & 26,586 & 12,363 & 230,039 & 3,121 & 3,100 & 3,157 & 3,178 & 883 \\
\hline Bulk plents......................... & 1,089 & 260,909 & 12,490 & 10,758 & 199,001 & 2,720 & 2,679 & 2,710 & 2,773 & 883 \\
\hline Ruls terminals....................... & 17 & 48,276 & 4,096 & 1,605 & 31,038 & 401 & 421 & 4.4 & 405 & ... \\
\hline North Dakota..... & 702 & 82,938 & 7,882 & 3,256 & 65,041 & 881 & 915 & 910 & 896 & \\
\hline Bulk plants............................ & 700
2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (0) & (D) \\
\hline Soutb Dakota............................... & \({ }_{581}\) & 91,859 & 7,956 & 3,42 & 68,852 & 948 & 967 & 978 & 993 & 462 \\
\hline Buls planta... & 579 & (D) & (a) & (D) & (D) & (D) & (0) & (D) & (D) & (0) \\
\hline Buik terminals & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Neoraske................................. & 684 & 123,559 & 8,792 & 5,292 & 118,686 & 1,590 & 1,557 & 1,548 & 1,626 & 531 \\
\hline Bulk plants........................... & 680 & 110,715 & 6,630 & 5,115 & 115,334 & 1,547 & 1,514 & 1,505 & 1,584 & 531 \\
\hline 8uik terminals....................... & 4 & 12,84,4 & 2,252 & 177 & 3,352 & 43 & 43 & 43 & 42 & ... \\
\hline Kansas.. & 1,223 & 166,048 & 11,798 & 6,474 & 125,540 & 1,830 & 1,875 & 1,936 & 1,942 & 1,015 \\
\hline Bulk plants.... & 1,216 & 143,901 & 9,429 & 5,874 & 113,787 & 1,690 & 1,733 & 1,788 & 1,793 & 1,014 \\
\hline Bulx terminals. & 7 & 22,147 & 2,369 & 600 & 11,753 & 140 & 142 & 148 & 149 & 1 \\
\hline Kentucky. .................................... & 403 & 171,566 & 13,089 & 7,191 & 142,488 & 1,979 & 1,965 & 1,946 & 1,975 & 345 \\
\hline Bulk plants.......................... & 384 & 121,341 & 8,712 & 4,284 & 85,314 & 1,301 & 1,284 & 1,266 & 1,298 & 342 \\
\hline Bulk terminals........................ & 19 & 50,225 & 4,377 & 2,907 & 57,174 & 678 & 681 & 680 & 677 & 3 \\
\hline Tennessee. & 372 & 228,037 & 15,153 & 7,093 & 138,813 & 1,9:1 & 2,923 & 1,953 & 2,019 & 303 \\
\hline 8ulk plants......................... & 344 & 150,103 & 6,828 & 4,694 & 94,476 & 1,369 & 1,381 & 1,412 & 1,462 & 303 \\
\hline Bulk terminals........................ & 28 & 77,934 & 8,325 & 2,399 & 44,339 & 542 & 542 & 541 & 557 & ... \\
\hline Ozla huma.......... & 729 & 131,786 & 8,416 & 5,076 & 101,035 & 1,592 & 1,611 & 1,627 & 1,614 & 650 \\
\hline Buly plants......................... & 724 & 126,192 & 8,075 & 4,668 & 93,064 & 1,499 & 1,517 & 1,533 & 1,522 & 650 \\
\hline Bulk teruinals. & 5 & 5,594 & 341 & 408 & 7,971 & 93 & 94 & 94 & 92 & ... \\
\hline PAD Dfatrict No. 3............................. & 3,889 & 1,226,676 & 72,314 & 4,370 & 859,696 & 12,544 & 12,661 & 12,812 & 12,947 & 3,418 \\
\hline Bulk plants.......................... & 3,778 & 963,189 & 46,202 & 33,950 & 670,063 & 10,110 & 10,250 & 10,360 & 10,456 & 3,414 \\
\hline Bulk terminals........................ & 111 & 263,487. & 26,112 & 10,420 & 189,633 & 2,434 & 2,411 & 2,452 & 2,491 & 4 \\
\hline Alabama.................................... & 410 & 181,979 & 11,980 & 6,743 & 123,319 & 1,993 & 2,020 & 2,008 & 2,067 & 358 \\
\hline Bulk plants.......................... & 385 & 119,810 & 6,623 & 4,054 & 78,540 & 1,302 & 1,320 & 1,300 & 1,348 & 357 \\
\hline Bulk terminals & 25 & 62,169 & 5,357 & 2,689 & 4,779 & 691 & 700 & 708 & 719 & 1 \\
\hline Miesiasippl................................. & 429 & 110,557 & 7,500 & 4,174 & 82,118 & 1,316 & 1,332 & 1,333 & 1,324 & 378 \\
\hline Buik plants.......................... & 413 & 98,688 & 5,207 & 3,583 & 70,942 & 1,169 & 1,185 & 1,185 & 1,179 & 378 \\
\hline Bulk terminals........................ & 16 & 11,869 & 2,293 & 591 & 11,176 & 147 & 147 & 148 & 145 & ... \\
\hline Ariansas.................................... & 472 & 99,743 & 6,439 & 3,256 & 62,638 & 976 & 990 & 996 & 1,013 & 379 \\
\hline Bulk planta........................ & 470 & (D) & (D) & (D) & & (0) & (D) & (D) & (D) & (D) \\
\hline Buk teratnals......................... & , & (D) & (0) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Loutaiana................................... & 434 & 178,480 & 10,700 & 6,277 & 120,060 & 1,769 & 1,732 & 1,745 & 1,791 & 337 \\
\hline Texas....................................... & 1,905 & 592,026 & 32,642 & 21,378 & 416,105 & 5,806 & & & 6,008 & 1,725 \\
\hline Bulx plants............................ & 1,857 & 467,955 & 19,651 & 16,339 & 324,932 & 4,750 & 4,842 & 4,886 & 4,909 & 1,724 \\
\hline Buik terminals......................... & 48 & 124,071 & 12,991 & 5,039 & 91,173 & 1,056 & 1,062 & 1,093 & 1,099 & 1 \\
\hline New Merico................................. & 239 & 63,891 & 3,053 & 2,542 & 55,456 & 684 & 683 & 751 & 74.4 & 241 \\
\hline Bulk planta.......................... & 239 & 63,891 & 3,053 & 2,542 & 55,456 & 684 & 683 & 751 & 74.4 & 241 \\
\hline 8ulk termingls........................ & ... & ... & ... & ... & ... & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) \\
\hline PAD Distrlet NO. L............................. & 1,716 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulx planta....................... & 1,700 & & (0) & (D) & & (D) & (D) & (D) & (D) & (D) \\
\hline Buls teminals......................... & 16 & 19,951 & 1,230 & 463 & 9,820 & 93 & 92 & 93 & 105 & 1 \\
\hline Montama... & 466 & 68,043 & 5,636 & 2,352 & 45,446 & S85 & 608 & 620 & 615 & 38. \\
\hline Bulk plants......................... & 461 & 62,361 & 5,389 & 2,279 & 43,407 & 570 & 594. & 607 & 591 & 384 \\
\hline Bulk terminals....................... & 5 & 5,682 & 247 & 73 & 2,039 & 15 & 14 & 13 & 24 & ... \\
\hline Idabo. ..................................... & 399 & 82,923 & 8,294 & 2,408 & & & & & & \\
\hline Buik plants........................... \({ }^{\text {a }}\),
Bulk terminala.................. & 391 & (D) & (0) & (D) & (0) & (0) & (0) & (D) & (0) & (D) \\
\hline Bulk terminala........................ & 8 & & (D) & (D) & (0) & (D) & (D) & (D) & & \\
\hline Hroming..................................... & 195 & 32,598 & 2,338 & 1,206 & 24,141 & 312 & 334 & 383 & 360 & 183 \\
\hline Eulk plants........................ & 195 & 32,598 & 2,338 & 1,206 & 24,141 & 312 & 334 & 383 & 360 & 183 \\
\hline Euly terminsis......................... & -•• & ... & \(\cdots\) & ... & ... & ... & \(\ldots\) & \(\cdots\) & *. & - \\
\hline Colorsdo................................... & 478 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Buik plants........................ & 476 & (D) & (D) & (0) & (D) & (D) & (D) & (D) & (0) & (D) \\
\hline Sulk terminals....................... & 2 & (a) & (D) & (D) & (D) & (D) & (D) & (0) & (D) & (D) \\
\hline
\end{tabular}
(D) Withheld to avoid diaclosure. ... Repreaents zero.

T．he \(A\)－PETROLEUM BULK PLANTS AND TERMINALS；リソヶヶ－UNITED STATES，PAD（PETROLELM ADMINISTRATION FOR DEFENSE）DISTRICTSAXDSTATES－Conanued

Estahlishments，Sales，Inventorics，Payroll，and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAS Jistrict，Jtate，and tope of establishment} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Establish- } \\
\text { ments } \\
\text { (Number) }
\end{gathered}
\]} & \multirow[b]{2}{*}{\[
\underset{\substack{\text { Sales } \\
\text { (excluding } \\
\text { tax })}}{ } \begin{aligned}
& (\$ 1,000)
\end{aligned}
\]} & \multirow[b]{2}{*}{\begin{tabular}{l}
Inventories， end \(\frac{\mathrm{pf}}{}\) year， \\
at cost \\
（ 13,000 ）
\end{tabular}} & \multicolumn{2}{|l|}{Payrolı} & \multicolumn{4}{|l|}{Paid employees，wrimeek ended nearest－} & \multirow[t]{2}{*}{Active proprietors of unin－ corporated businesses， Novenber 15 （Number）} \\
\hline & & & & \[
\begin{gathered}
\begin{array}{c}
\text { Entire } \\
\text { year }
\end{array} \\
(\$ 1.000)
\end{gathered}
\] & \begin{tabular}{c} 
Workweek \\
ended \\
nearest \\
November 15
\end{tabular}
（Dollars） & \begin{tabular}{l}
Maren 15 \\
（Number）
\end{tabular} & \[
\begin{aligned}
& \text { ley } 15 \\
& \text { (Number) }
\end{aligned}
\] & \begin{tabular}{l}
August 15 \\
（Number）
\end{tabular} & \begin{tabular}{l}
November 15 \\
（Number）
\end{tabular} & \\
\hline \multicolumn{11}{|l|}{Par［hatrict No． 4 －continued} \\
\hline Bulk plants．．．．．．． & 177 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Bulk terainals．．．．．． & & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline \multirow[t]{3}{*}{} & 2，737 & （D） & （b） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline & 2，633 & （D） & （D） & （D） & （D） & （d） & （D） & （D） & （D） & （D） \\
\hline & & & & & & & & & & \\
\hline Ar：zona．．．． & 209
209 & （D） & & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Bulk plants．．．
Bulk terminals & 209 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline llevada．． & 79 & （D） & & & & & & & （D） & （D） \\
\hline \multirow[t]{2}{*}{Eutk plants．．．
Sulk termins is} & 79 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline & \(\ldots\) & & ．．． & ．．． & \(\ldots\) & \(\ldots\) & ．．． & ．．． & ．．． & \(\cdots\) \\
\hline \multirow[t]{2}{*}{Weshington．．．．} & 683 & 284，292 & 28，493 & 11，547 & 237，328 & 2，455 & 2，432 & 2，573 & 2，616 & 537 \\
\hline & \({ }_{6} 61\) & 180，776 & 20，236 & 6，216 & 132，863 & 1，368 & 2，330 & 1，480 & 1，551 & 537 \\
\hline aukk terminils & 32 & 103，516 & 8，257 & 5，431 & 104，465 & 1，087 & 1，202 & 1，093 & 1，065 & ．．． \\
\hline Oregon． & 438 & 196，375 & 22，996 & 8，143 & 158，906 & 1，766 & 1，778 & 1，794 & 1，752 & 408 \\
\hline \multirow[t]{2}{*}{Buix plants．．．} & 419 & 132，957 & 13，981 & 4，416 & 87，361 & 995 & 1，002 & 1，008 & 1，006 & 408 \\
\hline & 19 & 63.418 & 9，015 & 3，727 & 71，545 & 771 & 776 & 786 & 746 & ．．． \\
\hline \multirow[t]{2}{*}{California．．．．．} & 1，328 & 981，120 & 33，767 & 31，328 & 625，425 & 6，453 & 6，532 & 6，716 & 6，622 & 1，247 \\
\hline & 1，275 & 775，421 & 21，778 & 21，664 & 445，566 & 4，506 & －，588 & 4，700 & 4，697 & 1，245 \\
\hline Bulk plants．． & 53 & 205， 6,9 & 11，989 & 9，606 & 179，859 & 1，947 & 2，946 & 2，016 & 1，925 & 2 \\
\hline
\end{tabular}

\footnotetext{
（D）Witheld to avoid disclosure．．．．Represents zero．
}

Table \(8 B\)－PETROLEUM BULK PLANTS AND TERMINALS：IYst－TYPE OF PLANT－UNITED STATES，PAD（PI IR（）LII＇MI ADMINISTRATIONFORDトFIV．I．）DISTRICTS，AND STATES

Establishments and Sales
（Exchutes Hquetied petroleun gas thailities）
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{PAR District and State} & \multicolumn{2}{|l|}{\multirow{3}{*}{Bulk plants and terminals，rotal}} & \multicolumn{10}{|c|}{Bulk Flants} & \multicolumn{2}{|l|}{\multirow{3}{*}{Sulk terminals}} \\
\hline & & & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{Total}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Independent bulk plants}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{coperative bulk piants}} & \multicolumn{4}{|r|}{Multiunit tulk plant onerationa} & & \\
\hline & & & & & & & & & \multicolumn{2}{|l|}{Commission stations} & \multicolumn{2}{|l|}{Salary stations} & & \\
\hline & \[
\begin{gathered}
\text { Estab- } \\
11 \mathrm{sh}- \\
\text { qentt } \\
\text { (Number) }
\end{gathered}
\] & \[
\begin{gathered}
\text { Sales } \\
\begin{array}{c}
\text { (exel. } \\
\text { (tax) } \\
(* 1,000)
\end{array}
\end{gathered}
\] & \[
\begin{gathered}
\text { Estab- } \\
\text { 11sh- } \\
\text { ments } \\
\text { (Number) }
\end{gathered}
\] & \begin{tabular}{l}
Soles tax） \\
（ \(\mathbf{1 1 , 0 0 0 )}\)
\end{tabular} &  &  &  &  & \begin{tabular}{l}
E．3世木倍－ \\
15sti－ \\
meat \\
（iumber）
\end{tabular} & \[
\begin{gathered}
\text { sisles } \\
(\text { cxel. } \\
(9 \times 1 \\
(i+2, x))
\end{gathered}
\] &  & Sales （excl． （\＄1，1J00） & \[
\begin{aligned}
& \text { Escut- } \\
& \text { 1ishi- } \\
& \text { ments } \\
& \text { (Number) }
\end{aligned}
\] & \[
\begin{gathered}
\text { Sales } \\
\text { (excl. } \\
\text { tax) } \\
(\text { 野 } 1,000)^{\text {a }}
\end{gathered}
\] \\
\hline United States，iotal． & 28，319 & 13，041，467 & 27，078 & 3，292，大n． & t，643 & 2，510， 2 23 & 1.500 & 120，587 & 15，\％．．． & \(\therefore 23.123\) & 7.355 &  & 1，2＜4 & ，\(\therefore 1.12 .3\) \\
\hline PAD Cistrict No． 1. & 5，259 & 5，328，663 & 4，563 & 2，374，451 & 1，825 & 870，613 & 12. & 36，2046 & 1，603 & 232．001 & 932 & 934，613 & 09. & 2．942， 212 \\
\hline Maine & 153 & 119，390 & 128 & 53，728 & 47 & 12，023 & & （D） & 48 & 14，321 & 33 & （0） & 2.5 & 105， 7 T \\
\hline New Hgmpshire & 80 & 48，449 & 75 & 33，219 & 35 & 10，054 & \(\cdots\) & （5） & 12 & 5，201 & 28 & 17．903 & 5 & 15，心1 \\
\hline Massachusetis． & 263 & 380，622 & 129 & 107，276 & 74 & 41，926 & 2 & （0） & 18 & （D） & 35 & 57，218 & 34 & 273， 3 ，\({ }^{\text {a }}\) \\
\hline Rhode Istand．． & 42 & （D） & 25 & （D） & 20 & （D） & ．． & & 1 & （D） & 4 & （D） & 17 & \\
\hline Connecticut．． & 119 & 259，970 & 80 & 52.988 & 55 & 33，434 & & & ， & 3，504 & 17 & 15，000 & 34 & \(200,0.1\) \\
\hline New York． & 702 & 1，006，548 & 588 & 393.376 & 317 & 174，03e & 49 & 12，096 & 101 & 35.337 & 121 & 171，907 & \(17 \%\) & 673， \(1^{\prime \prime}\) ． \\
\hline New Jersey．．．． & 256 & 705，262 & 195 & 190．490 & 115 & 102，683 & & 1，877 & \(3^{\circ}\) & 14，621 & 35 & 71，309 & 41 & 514，¢T\％ \\
\hline Pennsylvania & 701 & 747，272 & 595 & 389.167 & 261 & 119，180 & 31 & 10， 27.1 & 152 & 49，504 & 151 & 209， 509 & 124. & 358，103 \\
\hline Delaware．．．． & 37 & （D） & 27 & 10，994 & 9 & 3，787 & 3 & 1，406 & 13 & 4.131 & 6 & 1，670 & 10 & （D） \\
\hline Maryland．．．．．．．．．．．． & 164 & （0） & 141 & （0） & 47 & （0） & 13 & （D） & 37 & （0） & 44 & （D） & 23 & （D） \\
\hline Orstrict of Columbla & & 35，724 & 4
375 & （0） & 1 & （0） & \(\cdots\) & & \(\cdots\) & & 3 & （D） & 3 & \\
\hline west Virginia．．． & 157 & 282， 87.474 & 136 & 51．399 & 31 & 50，25\％ & 1 & ， 505 & 50 & 17，355 & 103 & 76，721 & 30 & 103， 0.51 \\
\hline North Carolina．． & 697 & 420，134 & 663 & 270，658 & 336 & 125，543 & 1 & （D） & 191 & 75，425 & 135 & （D） & 34 & 149，4\％ \\
\hline South Carolina． & 366 & 183，794 & 347 & 133，055 & 153 & 57，323 & \(\cdots\) & & 137 & 43，584 & 57 & 32，168 & 29 & 50，72．9 \\
\hline Georgia． & 555 & 230，281 & 521 & 181，755 & 103 & 37，522 & 1 & （D） & 348 & 205，065 & 25 & \({ }_{59} 8108\) & 34 & 42，5．\({ }^{\text {che }}\) \\
\hline Fiorida． & 522 & 317，330 & 409 & 181，002 & 79 & 39，536 & ．． & ．．． & 326 & 54，933 & 4 & 57，533 & 53 & 135．320 \\
\hline Pa district No．2．．．．．．．．． & 12，718 & 4，539，393 & 14，304 & 3，400，555 & 3，292 & ［172， 5.54 & －． & 235，124 & 8.200 & 1，139，989 & 1，746 & 1，048，313 & 31.4 & 1，138， 378 \\
\hline Onlo．．． & 902 & 646，886 & 838 & 354，008 & 229 & 15， 3.27 & 4 & 8，541 & 34.2 & 95，246 & 219 & 154，994 & \(\alpha\) & 292，8＂， \\
\hline Indiana． & 1，128 & 422，703 & 1，101 & 319，996 & 186 & 71，33： & 55 & 13，273 & 74.4 & 117，564 & 116 & 118，021 & 27 & 122，700 \\
\hline 1114nois． & 1，614 & 606，838 & 1，582 & 485,243 & 333 & 117，654 & \({ }^{9}\) & 43，207 & 344 & 139，324 & 216 & 177，558 & 32 & 121，595 \\
\hline Michigan． & 1，083 & 6，39，047 & 1，033 & 406，787 & 327 & 149，896 & 21 & 4，100 & 544 & 116，881 & 141 & 135，964 & 50 & 232，260 \\
\hline W1 sconsin & 1，186 & 315，64．7 & 1，159 & 252，066 & 274 & 67，361 & \(12^{\prime \prime}\) & 24，398 & 543 & 78．915 & 215 & 81，343 & 27 & 63，571 \\
\hline Minnesota． & 1，381 & 300，77 & 1，367 & 259，783 & 32.5 & 35.104 & 161 & 25，210 & 759 & 77．281 & 14.2 & 72，198 & 16 & 40，688 \\
\hline Iova．．． & 1，624 & 282， 823 & 1，608 & 240，611 & 319 & 47.006 & ＋17 & 22， 1 & 987 & 129，039 & 123 & 47，495 & 16 & 42，412 \\
\hline Missouri． & 1，106 & 309，185 & 1，089 & 260，909 & 224 & ＋ 4.4 .4 & 31 & 2,761 & 616 & （6， 551 & 158 & 94，269 & 17 & 48，276 \\
\hline North Dazota．
South Dakota & 702
581 & 82,938
91,859 & 700
579 & （D） & 75
109 & （5） & 316 & \({ }^{(1)}\) & 461
335 & （D） & 22
43 & （D） & 2 & （D） \\
\hline Nebraska． & 684 & 123，559 & 680 & 210，725 & 167 & 25，603 & 115 & 18，\({ }^{\text {c }}\) & 354 & 29，217 & － & 37，535 & 4 & \\
\hline Kansss．．． & 1，223 & 166，048 & 1，216 & 143，901 & 256 & 45，582 & ． 53 & 20，507 & 707 & 51，6005 & 100 & 20，027 & \(\square\) & 22， \(4 \times\) \\
\hline Kentucky． & 403 & 171，566 & 324 & 121，341 & 75 & 27，430 & 4 & 810 & 262 & 69，54． & 43 & 23，347 & 19 & 50，225 \\
\hline Termessee & 372 & 228，037 & 342 & 150，203 & 136 & 69，360 & 10 & 961 & 162 & 51，779 & 37 & 2？，003 & 28 & 77，934 \\
\hline oklahoma． & 729 & 131，786 & 724 & 126，192 & 197 & 43，552 & 20 & 1，264 & \(\cdots\) & 47.025 & 67 & 34，191 & 5 & 5，594 \\
\hline PAD District No．3．． & 3，889 & 1，220，676 & 3，778 & 963，289 & 1，010 & 323，105 & 4 &  & 2，639 & － & 285 & 187，318 & 111 & 263，487 \\
\hline Alabama．． & 410 & 181，979 & 385 & 119，810 & 134 & 45，746 & & 692 & 231 & 59， 905 & 1.9 & 12，407 & 25 & （2，169 \\
\hline Mississippi & 429 & 110，557 & 413 & 98，688 & 121 & 33，346 & 4 & 1，013 & 259 & 50，324 & \({ }_{51}^{31}\) & 12，005 & 16 & 11，869 \\
\hline Arkansas， & 472 & 99，743 & 470 & （D） & 100 & （0） & 8 & （0） & 302 & （D） & So & （D） & 2 & （0） \\
\hline Lexas．．．．． & 434
1,905 & 178,480
592,026 & 614
1.857 & （0）
467,955 & 160
391 & （0）
139,093 & 3. & （0）
2.937 & 1， \(\begin{array}{r}205 \\ \hline 22\end{array}\) & 225，（D） & 49
120 & （00，876 & 20 & （D）
126,071 \\
\hline Nieu Mexico．．． & 239 & 63，891 & 239 & 63，891 & 104 & 35，899 & 5 & 2.48 & 118 & 20，294 & 12 & 7，216 & ．．． & 12， 01 \\
\hline Fin District No．4．．．．．．．．．．． & 1，76 & （D） & 1，700 & （D） & 317 & （a） & 133 & （1） & 1，153 & （D） & 97 & （D） & 16 & 19，951 \\
\hline Yor：ans． & 466 & 68,043 & 461 & 62，361 & 56 & 12.531 & \(\therefore\) & \({ }^{-}\) & 322 & 36，654 & 21 & 5，534 & 5
8 & 5，682 \\
\hline Tdass． & 399 & 82，923 & 391 & （D） & 47 & （D） & \(\cdots\) & （D） & 303 & （D） & 20 & （D） & 8 & （0） \\
\hline hyorntue． & 195 & 32，598 & 195 & 32，598 & 62 & 11，904 & ？ &  & 120 & 16，653 & b & 3，414 & \(\cdots\) & \\
\hline Uzah．．．．． & 178 & （0） & 177 & （0） & 119
35 & （D） & － 5 & （0） & 122 & （D） & 15 & （D） & 1 & （D） \\
\hline Ph Distrens \％o．5． & 2，737 & （D） & 2，633 & （D） & 449 & （D） & 120 & （i） & 1，769 & （D） & 295 & （0） & 104 & 372，633 \\
\hline Arizona． & 209 & （0） & 209 & （D） & 42 & （0） & 3 & （D） & 140 & （0） & 24 & （b） & \(\ldots\) & \(\ldots\) \\
\hline Nerada．． & 79
683 & 284，292 & 79
651 & 180，\({ }^{(076)}\) & 8 & 34，\({ }^{(0)}\) & 86 & 17，000 & \[
\begin{array}{r}
57 \\
435
\end{array}
\] & 88，050 & \(4{ }^{8}\) & 4， 403 & 32 & 203．510 \\
\hline Oregor． & 138 & 196，375 & 419 & 132，957 & 67 & 20，148 & 23 & 5，614 & 287 & 43，496 & 42 & 63，699 & 19 & ＋3，418 \\
\hline Califortia & 1，328 & 981，120 & 1，275 & 775，421 & 24. & 157，321 & 8 & 2，249 & 350 & 270，622 & 173 & 345，229 & 53 & 205，699 \\
\hline
\end{tabular}
（D）Witheld to avold disclosure．

\footnotetext{
Represents zero．
}

Tahle sC-WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES 1954-UNITED STATES, PAD (PETROIEUM ADMINISTRATION FOR DEFENSE) DISTKICIS, AND STATES

Estahlishments, Sales, Inventories, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAD District and State} & \multirow[b]{2}{*}{Estail:5hments (Number)} & \multirow[b]{2}{*}{Cales
(\$1,000)} & \multirow[b]{2}{*}{Inventories, end or yesr, at cost
\[
(\$ 1,000)
\]} & \multicolumn{2}{|c|}{Payroll} & \multicolumn{4}{|l|}{Paid employees, worweek ended nearest-} & \multirow[t]{2}{*}{\begin{tabular}{l}
Active proprletors of unincorporsted businesses, November 15 \\
(Number)
\end{tabular}} \\
\hline & & & & Entire year
\[
(\$ 1,000)
\] & Workweek ended nearest November 15 (Dollars) & \begin{tabular}{l}
March 15 \\
(Number)
\end{tabular} & \begin{tabular}{l}
May 15 \\
(Mumber)
\end{tabular} & \begin{tabular}{l}
August 15 \\
(Mumber)
\end{tabular} & \begin{tabular}{l}
November 15 \\
(Number)
\end{tabular} & \\
\hline United States, totsl........ & 870 & 229,534 & 14,482 & 27,224 & 531,664 & 6,792 & 6,697 & 6,828 & 6,905 & 268 \\
\hline PAD District No. 1.................. & 203 & 58,181 & 2.910 & 6,374 & 122,897 & 1,598 & 1,574 & 1,579 & 1,648 & 32 \\
\hline Matre.. & 12 & 3,375 & 237 & 176 & 3,361 & 50 & 50 & 53 & 53 & . \\
\hline New Hampstire. & \(\stackrel{4}{6}\) & 1,041 & 38 & 47 & 1,057 & (11) & 12 & (D) & (D) & (i) \\
\hline Vermont... & 5 & (D) & (D) & (D) & (D) & (D) 53 & (D) & (D) & (D) & (D) \\
\hline Masaschusetts. & 8 & 2,586 & 132 & 248 & 4,342
(D) & (D) & (D) & (D) & (D) & (D) \\
\hline Mhods Island........ & 2
3 & (D)
1,711 & (0)
106 & (D)
370 & (D)
6,198 & (D) & (D) & (D) 81 & (D) & (D) \\
\hline New York.. & 32 & 5,936 & 388 & 519 & 8,989 & 117 & 124 & 115 & 134 & 2 \\
\hline New Jersey. & 11 & 4,707 & 203 & 322 & 5,724 & 77 & 75 & 77 & 77 & 3 \\
\hline Pannaylvania. & 23 & 11,882 & 254 & 883 & 16,735 & 195 & 191 & 200 & 193 & 3 \\
\hline Delavare..... & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Maryland. . . . . . . . . . . . . & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Oistrict of Columbia........... & ... & ... & - . & - . & *. & *.. & \(\cdots\) & ... & ... & *.. \\
\hline Virginie.... & 8 & 1,427 & 221 & 155 & 2,954 & 46 & 48 & 53 & 59 & ... \\
\hline West Virginia.. & \(\cdots\) & 6... & -95 & 6i0 & 12\% & & & & & \\
\hline North Carolina. & 31 & 6,200 & 225 & 610 & 12,482 & 152 & 153 & 152 & 168 & 6
5 \\
\hline South Caroiina. & 13 & 1,852 & 112 & 349 & 6,735 & 100 & 100 & 101 & 97
215 & 5 \\
\hline Georg1a...... & 13. & 3,721 & 252
599 & \({ }^{673}\) & 15,770 & 203 & 196 & 187
432 & 215
462 & 5 \\
\hline Flor1d8........ & 35 & 10,469 & 599 & 1,845 & 35,348 & 469 & 451 & 432 & 462 & 8 \\
\hline PAD Distrlet No. 2........ & 355 & 89,209 & 5,955 & 10,914 & 212,127 & 2,623 & 2,606 & 2,681 & 2,656 & 86 \\
\hline Ohio.. & 19 & 9,885 & 354 & 1,001 & 19,538 & 226 & 222 & 230 & 209 & 8 \\
\hline Indians. & 28 & 8,053 & 409 & 967 & 19,036 & 229 & 234 & 237 & 230 & 5 \\
\hline Illinois. & 41 & 16,095 & 1,235 & 2,214 & 41,84 & 515 & 495 & 497 & 520 & 11 \\
\hline Michigan.. & 23 & 8,084 & 549 & 1,122 & 23,527 & 248 & 254 & 273 & 265 & 3 \\
\hline W1sconsin..... & 32 & 6,988 & 544 & 870 & 17,017 & 216 & 212 & 220 & 222 & 5 \\
\hline Minnesotb.... & 33. & 6,621 & 524 & 868 & 15,977 & 203 & 209 & 224 & 184 & 3 \\
\hline Iowa.......... & 39 & 8,541 & 718 & 944 & 17,812 & 232 & 235 & 249 & 236 & 7 \\
\hline M1ssouri..... & 29 & 4,574 & 293 & 634 & 12,417 & 175 & 173 & 178 & 183 & 4 \\
\hline North Dakots. & 10 & 1,128 & 98 & 126 & 2,695 & 32 & 32 & 31 & 34 & 1 \\
\hline South Dakota....... & 15 & 1,574 & 293 & 223 & 4,201 & 56 & 55 & 54 & 58 & 1 \\
\hline Nebraska. & 18 & 3,044 & 218 & 374 & 7,225 & 96 & 101 & 101 & 116 & 10 \\
\hline Kanses. . & 28 & 3,746 & 441 & 422 & 7,953 & 105 & 108 & 108 & 107 & 11 \\
\hline Kentucky. . & 10 & 1,553 & 88 & 268 & 5,674 & 71 & 67 & 66 & 68 & 3 \\
\hline Tennessee. & 7 & 1,389 & 79 & 220 & 4,358 & \({ }^{64}\) & 63 & 65 & 70 & 1 \\
\hline Oklahoms.......................... & 23 & 7,934 & 112 & 661 & 12,853 & 155 & 146 & 148 & 154 & 13 \\
\hline PAD District No. 3.... & 181 & 50,933 & 3,774 & 5,931 & 113,884 & 1,625 & 1,591 & 1,623 & 1,626 & 108 \\
\hline Alabans.. & 13. & 2,481 & 216 & 355 & 7,490 & 104 & 107 & 105 & 127 & 6 \\
\hline Missiesippi. & 13 & 3,851 & 1,021 & 410 & 9,911 & 123 & 119 & 120 & 145 & 5 \\
\hline Arkansss... & 20 & 6,706 & 269 & 615 & 13,071 & 187 & 176 & 173 & 181 & 20 \\
\hline touistana. & 20 & 5,116 & 397 & 660 & 12,362 & 202 & 189 & 208 & 209 & 8 \\
\hline Texas...... & 94 & 28,624 & 1,590 & 3,296 & 58,999 & 844 & 818 & 855 & 80. & 56 \\
\hline New Mexico. & 21 & 4,135 & 282 & 595 & 12,051 & 165 & 182 & 162 & 160 & 13 \\
\hline PAD D1strict No. 4.................. & 43 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & 11 \\
\hline Montens. & 9 & 1,399 & 108 & 207 & 3,959 & 47 & 50 & 50 & 50 & 1 \\
\hline Idaho. . . . . . . . . . . . . . . . . . . . . & "'. & 4 35 & \(\cdots\) & 9 & 4 918 & \(\cdots\) & * 4 & \(\cdots\) & \(\cdots\) & ** \\
\hline Wyoming. . . . . . . . . . . . . . . . . . . & 26 & 1,454 & 58
293 & 176
547 & 4,118
10,985 & 46
151 & 45 & 48
149 & 462 & 1 \\
\hline Utsh................................ & - 6 & (D) & (D) & (D) & (D) & (0) & (D) & (D) & (D) & (D) \\
\hline PAD District No. 5................. & 88 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & 31 \\
\hline Arizora.... & 3 & (D) & (0) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Nevadi........ & 3 & 318 & 17 & 30 & 535 & 9 & 9 & 10 & 7 & 2 \\
\hline Weahington. . . . . . . . . . . . . & 15 & 2,749 & 170 & 354 & 6,966 & 85 & 85 & 87 & 87 & 2 \\
\hline Oregon...... & 17. & 1,823 & 145 & 152 & 3,009 & 43 & 43 & 43 & 46 & 5 \\
\hline Cslifornis........... & 50 & 14,244 & 749 & 1,679 & 37,233 & 383 & 370 & 371 & 398 & 22 \\
\hline
\end{tabular}
(D) Withheld to svoid disclosure. ... Represents zero.

Table sD-PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIEU PETROIEUM GAS FACILITIES IVS4-BULK STORAGE CAPACITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, and Storage Capacaty by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{PAD D1strict. State. and type of establishment} & \multirow[b]{4}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multirow[b]{4}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Sales } \\
\text { (oxeluding } \\
\text { tax) }
\end{gathered}
\] \\
\((11,000)\)
\end{tabular}} & \multicolumn{7}{|c|}{8ulk storage capscity as of December 31, asalgned to-} \\
\hline & & & \multirow[b]{3}{*}{\begin{tabular}{l}
Avietion \\
gesoline
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular}} & \multirow[b]{3}{*}{\[
\begin{gathered}
\begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
(1,000 \text { gal.) }
\end{gathered}
\]} & \multirow[b]{3}{*}{Ksrosene, range oil, \#1 fuel 011
\[
(1,000 \mathrm{gal} .)
\]} & \multirow[b]{3}{*}{Dist111ate fuel olls (\#2 to \#4, light gas olls, and light Dieseleype fuele)
(1,000 gal.)} & \multirow[t]{3}{*}{\begin{tabular}{l}
Realdual ruel atle \\
(45 and \#6, \\
"bunker \(\mathrm{C}, \mathrm{"}\) heavy Disael o1ls, and Navy special) (1,000 gal.)
\end{tabular}} & \multicolumn{2}{|l|}{Liquefted petroleum gases} \\
\hline & & & & & & & & In tanks of 125 1bs. working pressure or less & In tanks of more than \(125 \mathrm{1bs}\). working pressure \\
\hline & & & & & & & & (1,000 gal.) & (1,000 gal.) \\
\hline -et retes, totsl... & 29,189 & 13,270,981 & 486,461 & 4,880,060 & 1,995,322 & 4,031,934 & 1,103,142 & 29,902 & 135,588 \\
\hline .oleum bulk plants, terminals Buik plants. & \[
\begin{aligned}
& 28,319 \\
& 27,078
\end{aligned}
\] & \[
\begin{gathered}
13,061,447 \\
8,292,326
\end{gathered}
\] & \[
\begin{array}{r}
486,175 \\
26,987
\end{array}
\] & \[
\begin{aligned}
& 4,879,413 \\
& 1,086,522
\end{aligned}
\] & \(1,994,861\)
499,850 & \(4,031,478\)
601,667 & \[
\begin{array}{r}
1,103,024 \\
57,728 \\
\hline
\end{array}
\] & \[
\begin{aligned}
& 6,652 \\
& 5,840
\end{aligned}
\] & 19,179
5,094 \\
\hline Bulu terminsls............... & 1,241 & 4,749, 121 & 459,188 & 3,792,891 & 1,495,011 & 3,429,811 & 1,045,296 & 812 & 14,085 \\
\hline whol sale If gas facilities..... & 870 & 229,534 & 286 & 647 & 461 & 456 & & 23,250 & 116,409 \\
\hline PND District No. 1...................... & 5,462 & 5,386, 844 & 178,396 & 2,099,064 & 940,528 & 2,765,290 & 738,695 & 3,594 & 12,490 \\
\hline Petroleum bulk plants, terminels & 5,259 & 5,328,663 & 178,336 & 2,099,039 & 940,516 & 2,765,283 & 738,695 & 326 & 508 \\
\hline Buxx plants................. & 4.563 & 2,374,451 & 6,566 & 247,693 & 101,884 & 196,784 & 15,401 & 274 & 289 \\
\hline Bulk terminslac.............
unolesale LP gas facilitigs..... & 696
203 & 2,954,212 58,181 & 171,770 & 1,851,346 & 838,632 & 2,568,499 & 723,294 & 52 & - 219 \\
\hline Wholesale LP gas facilitigs..... & & 58,181 & ... & & & & ... & 3,268 & 11,982 \\
\hline Maire................................. & 165 & 122,774 & 560 & 67,413 & 54,838 & 85,044 & 27,768 & 61 & 506 \\
\hline Bulk plants................... & 128
25 & 53,
6571 & 499 & 60,770 & 50,714 & 80,384 & 27,606 & 1 & 36 \\
\hline wholesale ip gas facilities..... & 12 & 3,375 & ... & , & So, & 8, & 2, & 60 & 470 \\
\hline New Hampsh1re...................... & 84 & 49,490 & 200 & 13,233 & 7,771 & 18,811 & 14,432 & 15 & 155 \\
\hline Fetroleum bulk plants, terminals & 80 & 48,49 & 200 & 13,133 & 7,771
1,751 & 18,811 & 14,432 & 15 & 8 8 \\
\hline Bulk planta................. & 75
5 & 33,218
15,231 & 182
18 & 3,996
9,137 & 1,751
6,020 & 2,545
16,266 & 14,364 & 15
\(\cdots\) & 8 \\
\hline Wholesale tP gas facilities...... & 4 & 1,041 & ... & ,... & 6,2 & 16,266 & 14, \(\ldots\) & \(\cdots\) & 147 \\
\hline Vermont............................... & 77 & 38,271 & 117 & 26,882 & 18,568 & 38,090 & \(\ldots\) & \(\ldots\) & 242 \\
\hline Petroleum bulk plants, terminala & 72 & (0) & 117 & 26,882 & 18,568 & 38,090 & ... & \(\ldots\) & 45 \\
\hline Bulk plants.................
Bulk terminsls........... & \({ }_{6}^{6}\) & (D) & 30
87 & 5,731
21,151 & 1,999
16,569 & 3,924
34,166 & \(\cdots\) & \(\cdots\) & 45 \\
\hline wholesale IP gas faclities..... & 5 & (D) & \(\ldots\) & & 16,5 & & & & 197 \\
\hline Massechusette........................ & 17. & 383,208 & 5,412 & 109,314 & 75,524 & 259,102 & 82,809 & 160 & 424 \\
\hline Petroleum bulk plants, terminals Bulk plants & 123 & 380,622
107,276 & 5,412 & 109,314
6,383 & 75,524
5,861 & 259,102
16,391 & 82,809 & \(\cdots\) & 100 \\
\hline Bulk terminals................. & 34 & 273,346 & 5,126 & 102,931 & 69,663 & 244,711 & 82,689 & \(\ldots\) & 60 \\
\hline Wholesale tP gas frillitiea..... & 8 & 2,586 & ... & ... & ... & ... & ... & 160 & 324 \\
\hline Fhode Island. ........................ & 4 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (0) \\
\hline Petroleum bulk plants, terminals & 42 & (D) & 1,132 & 58,161 & 44,542 & 101,396 & 43,648 & \(\ldots\) & ... \\
\hline Bulk plants................. & 25 & (D) & 17 & 1,033 & 740
43.802 & 2,098
09,298 & 4.70 & \(\ldots\) & \\
\hline Wholesale Lerwing ges facilities....... & 17
2 & (D) & 1,115 (D) & 57, 128 & 43,802 (D) & 99,298
(0) & 43,578 (D) & (D) & (0) \\
\hline Conrecticut.......................... & 122 & 261,681 & 1,651 & 71,743 & 69,073 & 233,703 & 59,210 & 55 & 260 \\
\hline Petroleum bulk plants, terwinals & 119 & 259,970 & 1,651 & 71,743 & 69,073 & 233,703 & 59,210 & 55 & 60 \\
\hline Bulk plarts................ & 80 & 52,988 & 215 & 9,344 & 3,350 & 10,810 & 280 & 3 & \(\cdots\) \\
\hline Bulk terminals................ & 39
3 & 206,982
1,711 & 1,436 & 62,399 & 65,723 & 222,893 & 58,930 & 52 & 60
200 \\
\hline New York. .......................... & 794 & 1,072,484 & 18,050 & 409,494 & 163,125 & 664,250 & 112,586 & 291 & 846 \\
\hline Petroleum buik plants, terminals & 762 & 1,066,548 & 18,050 & 409,481 & 163,121 & 664,243 & 112,586 & 225 & 45 \\
\hline Bulk plants................. & 588 & 393,376 & 1,436 & 43,855 & 18,520 & 60,584 & 4.453 & 225 & 45 \\
\hline Buik terwinals............... & 174 & 673,172 & 16,614 & 365,626 & 144,581 & 603,659 & 108,133 & & \\
\hline Wholesale LP gas facllities..... & 32 & 5,936 & & 13 & & 7 & ... & 66 & 799 \\
\hline Nev Jersey......................... & 267 & 709,969 & 56,408 & 225,505 & 86,845 & 583,077 & 169,748 & 2,095 & 356 \\
\hline Petrolevm buik plants, terminals & 256 & 705,262 & 56,408 & 225,497 & 86,845 & 583,077 & 169,748 & & 18 \\
\hline Buk plants................. & 195 & 190,490 & 340 & 10,585 & 4,531 & 23,049 & 4,779 & \(\ldots\) & - \\
\hline \(\underset{\text { Bulk terminals............... }}{\text { Wholesale }}\) & 61
11 & 514,772
4,707 & 56,068 & 214,912 & 82,314 & 560,028 & 164,969 & 2,095 & 18
338 \\
\hline Fernsylvania.......................... & 724 & 759,154 & 7,529 & 207,982 & 41,063 & 229,530 & 17,922 & 91 & 1,377 \\
\hline Petroleum bulk plants, terminals & 701 & 747,272 & 7,529 & 207,981 & 41,055 & 229,530 & 17,922 & & . \\
\hline Bulk plants................. & 595 & 389,169 & 291 & 32,979 & 7,850 & 22,332 & 387 & \(\ldots\) & \(\ldots\) \\
\hline Bulk terminals.............. & 106 & 358, 103 & 7,238 & 175,002 & 33,205 & 207, 198 & 17,535 & \(\cdots\) & \(\cdots\) \\
\hline Wholeasle Lp gas faclitities..... & 23 & 11,882 & , & 1 & 8 & , & & 91 & 1,377 \\
\hline Delsvare.............................. & 38 & (D) & (D) & (D) & (D) & (D) & (0) & (D) & (D) \\
\hline Petroleum bulk plants, terwinals & 37 & (D) & 34 & 17,905 & 8,860 & 21,770 & 6,202 & \(\cdots\) & 1 \\
\hline Bulk plants................. & 27
10 & 10,994 & 15 & 1,006
16,899 & - 636 & & 3,230 & \(\cdots\) & 1 \\
\hline Wholeasle if ges faclities...... & 10 & (D) & (D) & 16,899
(0) & \({ }_{\text {8, }}^{\text {(0) }}\) & 10,865 (D) & 2, (D) & (a) & (0) \\
\hline mryland............................. & 166 & (D) & (D) & (D) & (D) & (D) & (0) & (D) & (D) \\
\hline Petroleum bulk plants, terdinals & 164 & (D) & 20,101 & 96,492 & 36,587 & 178,014 & 40,742 & \(\cdots\) & \(\cdots\) \\
\hline Bulk plants..................
Bulk terminals,........ & 141 & (D) & 20,073 & 12,353
84,139 & 4,534
32,053 & 8,008
170,006 & 40,90
40 & \(\cdots\) & \(\cdots\) \\
\hline Wholesale LP gas factilites..... & 2 & (D) & (D) & (D) & (D) & (D) & (0) & (0) & (D) \\
\hline District of Columbia................. & 7 & 35,724 & 50 & 5,345 & 1,377 & 8,802 & 1,957 & ... & ... \\
\hline Petroleus bulk plants, terwinals & 7 & 35,724 & 50 & 5,845 & 1,371 & 8,802 & 1,957 & .. & ... \\
\hline Bulk plants.................
Bulk terminals............ & 4 & (D) & \(\cdots\) & 5, 183 & 172 & \% 576 & & \(\ldots\) & \(\ldots\) \\
\hline \begin{tabular}{l}
Bulk terminals \\
wholesale Lf gas facilities......
\end{tabular} & 3 & (D) & 50 & 5,662 & \begin{tabular}{l}
1,199 \\
\hline..
\end{tabular} & 8,228 & 1,957 & \(\ldots\) & ... \\
\hline Virginia............................. & 414 & 284,334 & 5,559 & 141,560 & 58,926 & 96,058 & 31,343 & 223 & 195 \\
\hline Petroleum bulk plants, tersinale & 406 & 282,907 & 5,559 & 141,658 & 58,926 & 96,058 & 31,343 & 3
3 & 24
24 \\
\hline Buk planta................ & 376 & 179,856 & . 136 & 20,536 & 7,011 & 10,422 & 956
30.387 & 3 & 24 \\
\hline Bulk tervinals................ & 30 & 103,051
1,427 & 5,423 & 121,122 & 51,915 & 85,636 & 30,387
\(\ldots\) & 220 & \\
\hline Wholesale Lp gas facilities..... & & 1,427 & \(\cdots\) & & ... & & ... & 220 & 171 \\
\hline
\end{tabular}
(D) Vithbeld to evoid disclobure. ... Repreaents zero.

Table © - PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLELM GAS FACJLITIES I9ラA-BULK STOR AGE CAPACITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES -CON

Establishments, Sales, and Storage Capacty by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{PAD Digtrict. State. and type of eatablishment} & \multirow[b]{4}{*}{\begin{tabular}{l}
Estatish
ments \\
(Number)
\end{tabular}} & \multirow[b]{4}{*}{\[
\begin{gathered}
\text { Sales } \\
(\text { excluding } \\
\text { tax) }
\end{gathered}
\]
\[
(\$ 1,000)
\]} & \multicolumn{7}{|c|}{Eulk storage capacity as of Decenber 31, asslgned to--} \\
\hline & & & \multirow[b]{3}{*}{\begin{tabular}{l}
Avistion \\
gasoline
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular}} & \multirow[b]{3}{*}{\begin{tabular}{l}
Other \\
gaaoline
\[
(1,000 \mathrm{gal.})
\]
\end{tabular}} & \multirow[b]{3}{*}{Kerosene, Fange oil, 41 ruel OIl
\[
(1,000 \mathrm{gal} .)
\]} & \multirow[b]{3}{*}{Distillate fuel 011s (\#2 to \#4, light gas ofls, and light Dieselt.ype fuels)
\[
(1,000 \text { gal. })
\]} & \multirow[t]{3}{*}{} & \multicolumn{2}{|l|}{Liquelfed petroleum gases} \\
\hline & & & & & & & & \begin{tabular}{l}
In tarks of \\
125 lbg. \\
working \\
pressure \\
or less
\end{tabular} & In tanks of bore than 225 1bs. working pressure \\
\hline & & & & & & & & (1,000 gal.) & (1,000 gal.) \\
\hline \multicolumn{10}{|l|}{PAD District Mo. 1-Continued} \\
\hline Nest Virginia........................ & 157 & 87,474 & 648 & 46,658 & 3,501 & 5,703 & 8,079 & \(\ldots\) & \(\ldots\) \\
\hline Pe:roleum bulk plants, termingis
Buik plants & 157
136 & 87,474
51,799 & 648
129 & 46,058 & 3,501 & 5,703 & 8,079 & \(\ldots\) & \\
\hline Bulk terninals.............. & 21 & 36,075 & 519 & 33,564 & 1,999 & -,119 & 8,064 & \(\cdots\) & \\
\hline Wholesale IP gas facilities..... & & & & , & ... & ... & ... & ... & , \\
\hline North Caroling........................ & 728 & 426,334. & 3,996 & 162,533 & 117,210 & 92,214 & 15,004 & 123. & 1,049 \\
\hline Fetroleum whlk plants, terminals & 697 & 420, 134 & 3,996 & 164,532 & 117,210 & 92,214 & 15,004 & \(\ldots\) & 30 \\
\hline sulk plants..... ........... & 663 & 270,658 & 411
3.585 & \(\begin{array}{r}26,548 \\ 137 \\ \hline 984\end{array}\) & 15,353 & \(\begin{array}{r}9,145 \\ \hline 83,069\end{array}\) & \begin{tabular}{|r}
217 \\
14.787
\end{tabular} & & 30 \\
\hline Wuik terminals............... & 36
31 & 149,476
6,200 & 3,585 & 137,984 & 101,857
\(\ldots .\). & 83,069 & 14,787 & \(\because 123\) & 1,019 \\
\hline South Carolina...................... & 379 & 185,646 & 5,632 & 87,921 & 48,414 & 38,345
38 & 23,168 & 16 & 628 \\
\hline Petroleum tulk plants, terminals,
Buuk plents............... & 366
347 & 183,744
133,075 & \(\begin{array}{r}5,632 \\ \hline 298\end{array}\) & 87,921
12,151 & 48,414
6,725 & 38,345
5,108 & 23,168
180 & \(\cdots\) & 96
96 \\
\hline Bulk plents................. & 347
19 & \begin{tabular}{|c}
133,075 \\
50,719
\end{tabular} & 5,334 & 12,751 & 6,725
41,689 & 5,108
33,237 & \(\begin{array}{r}\text { 22,988 } \\ \hline 180\end{array}\) & \(\ldots\) & 96 \\
\hline Wholesale If ges facilities..... & 13 & 1,852 & & ... & & ... & ... & 16 & 532 \\
\hline Gearde.............................. & 568 & 234,002 & 3,932 & 119,362 & 42.552 & 45,503 & 18,749 & 75 & 767 \\
\hline Fetroleurs inlis plants, terrotrals & 555 & \begin{tabular}{|c}
230,281 \\
1812755
\end{tabular} & \(\begin{array}{r}3,932 \\ 380 \\ \hline\end{array}\) & 119,362 & \(\begin{array}{r}42,552 \\ 8,438 \\ \hline 2,18\end{array}\) & 45,503
7860 & 18.149 & 17 & 30
30 \\
\hline Buik plants............... & \(\begin{array}{r}521 \\ 34 \\ \hline 1\end{array}\) & 181,755
\(4,8,526\) & 380
3,552 & 19,791 & 8,438
34,114 & 7,860
37,643 & 172
18,577 & 17 & 30 \\
\hline Wholesale If gas facilities...... & 34
13 & \(4,8,526\)
3,721 & 3,552 & 99,571 & 34,114 & 37,643 & 18,577 & 58 & \(\dddot{77}\) \\
\hline Floride................. & 557 & 327,799 & 47,325 & 229,061 & 61,758 & 75,878 & 65,328 & 389 & 5,548 \\
\hline Petroleum bulk plants, terminals & 522 & 317,330 & 47,325 & 229,061 & 61,758 & 75,878 & 65,328 & 10 & 15 \\
\hline Eulk flants................. & 469 & 181,002 & 2, 311 & 21,482
207,579 & 5,767 & 7,785
68,093 & 65, 222 & 10 & 15 \\
\hline Wholesale \(L P\) gas facilities..... & 35 & 10,469 & 4, & 20, & ... & ... & . & 379 & 5,5930 \\
\hline PAD District No. 2....................... & 15,073 & 4,628,602 & 89,588 & 1,728,739 & 786,306 & 826,009 & 140,360 & 6,859 & 46,54.1 \\
\hline Petroleum huik plants, terminals & 14,718 & 4, 339,393 & 83,523 & 1,728,383 & 786, 147 & 825,938
276,343 & 140,360
27,729 & 4,272
3,686 & 14,940
2,065 \\
\hline Bulk plants................ & 14, \(30 \cdot 1\) & 3,400,555 & \(\begin{array}{r}9,728 \\ \hline 70\end{array}\) & 510,148
\(1,228,235\) & 294,512
491,635 & 276,343
549,595 & 27,729
13663 & \(\begin{array}{r}3,686 \\ \hline 886\end{array}\) & 2,065
12,875 \\
\hline Wholessle Lip gas facilities...... & \begin{tabular}{l}
314 \\
355 \\
\hline
\end{tabular} & 1,238,838 8 & 79,785
75 & 1,218,235 & \(\begin{array}{r}491,635 \\ \hline 159\end{array}\) & 549,595
7 & 121,632 & 2,587 & 12,875
32,602 \\
\hline 2hio................................. & 921 & 656,771 & 7.890 & 223,899 & 51,892 & 70,230 & 30,673 & 82 & 561 \\
\hline Petroleum bulk plants, terminels & 902 & \begin{tabular}{|l|}
646,886 \\
354,008
\end{tabular} & 7,890 & 223,857 & 51,884 & 70,230
19,708 & 10,673 & 4 & \(\ldots\) \\
\hline Bulk plants.................
Bulk terminals........... & 838
64 & 354,008
292,878 & \(\begin{array}{r}\text { 7,396 } \\ \hline \text {, }\end{array}\) & 39,992
183,865 & 18,877 & 19,708
50,522 & 2,147
8,526 & & \(\ldots\) \\
\hline Wholesale tip gas facizities...... & 19 & 9,885 & & 42 & & & & 38 & 561 \\
\hline Indiens... & 1,156 & 450,756 & 14,567 & 265,887 & 104,475 & 86,974 & 1,140 & 673 & 1,832 \\
\hline Petroleum bulk plants, terminals & 1,128 & 42,703 & 14,567 & 165, 844 & 104,451 & 86,959 & 1,140 & 643 & 494 \\
\hline Sulk plents............... & 1,101 & 319,996 & 469 & 37,538 & 26,862 & 21,640 & 1,123 & 175 & 468 \\
\hline Bulk terminals.............. & 27
28 & 122,707
8,053 & 14,098 & 128,306 43 & 77,589
23 & 65,319
15 & 17 & 468
30 & 458
1,338 \\
\hline & & & & & & & & & \\
\hline 111inois............................ & 1,655 & 622,933 & 1,072 & 146,194 & 83,077 & 124,214 & 41,855 & 358 & 16,698 \\
\hline Petroleum bulk planta, terminala & 1,614 & 606,838 & 1,042 & 146,157 & 83,063 & 124,204
41,599 & 41,855
6,789 & 177
59 & 12,558 \\
\hline Bulk plants................ & 1,582 & 485,243 & 1,042 & 60,885
85,272 & 37,662
45,401 & 41,599
82,605 & 6,789
35,066 & 59
118 & 12,387 \\
\hline Wholesale terminals............... & 32
42 & 121,595 & 30 & 85,272
37 & 45,401 & 82,605
10 & 35,066 & 181 & 12,240 \\
\hline Machigan............................ & 1,106 & 647,131 & 10,423 & 320,711 & 127,301 & 115,550 & 45,489 & 534 & 2,871 \\
\hline Petroleum bulk plants, ternimals & 1,083 & 639, 047 & 10,423 & 320,711 & 127,269
33,190 & 115,550 & 45,489 & \(\cdots\) & 78
78 \\
\hline Rulv plants................... & 1,033
50 & 406,787
232,260 & 866
9,557 & 42,537
278,174 & 33,100
94,169 & 24,904
90,646 & \begin{tabular}{l}
4,687 \\
\hline 802
\end{tabular} & \(\ldots\) & 78 \\
\hline Wholesale LP gas facilities..... & 23 & 8,084 & 9 & 2, & 32 & , & , & 534 & 2,793 \\
\hline Wisconsir.. & 1,218 & & 1,596 & 172,127 & 85,097 & 84,754 & 8,683 & 200 & 1,616 \\
\hline Petroleum tuik plants, terninals & 1,186 & 315,647 & 1,596 & 171,994 & 85,080 & 84,754 & 8,683 & 150 & 90 \\
\hline Bulk plants................. & 1,159 & 252,066 & , 542 & 42,029 & 30,401 & 27,969 & 1,556 & 150 & 90 \\
\hline Whik tersinals............... & 27
32 & \begin{tabular}{|c}
63,581 \\
6,988
\end{tabular} & 1,054 & 129,965
133 & 54,679
17 & 56,785
\(\ldots\) & 7,127 & 50 & 1,5æ3 \\
\hline Minnesote............................ & 1,414 & 307,092 & 12,264 & 119,437 & 78,890 & 85,334 & 15,593 & 394 & 1,499 \\
\hline Petroleum bulk plants, terminals & 1,381 & 300,472 & 12,264 & 119,413 & 78,878 & 85,310 & 15,593 & 265 & 138 \\
\hline Bulk plarita.................. & 1,367 & 259,783 & 1.005 & 4,2,236 & 27,857 & 27,653 & 4,311 & 265 & 138 \\
\hline Bulk terminals............... & 14. & 40,688 & 11,259 & 77,177 & 51,021 & 57,657 & 11,282 & \(\because\) & \\
\hline Wholesale IP gea facilitie...... & 33 & 6,621 & ... & 24 & 12 & 24 & ... & 129 & 1,361 \\
\hline Iowa.. & 1,663 & 291,364, & 1,157 & 141,429 & 92,178 & 80,736 & 1,774 & 598 & 3,509 \\
\hline Petroleus tulk plants, terminala & 1,624 & 282,823 & 1,157 & 141,422 & 92,178 & 80,736 & 1,774 & 492 & 367 \\
\hline Bulk plants............... & 1,608 & 240,412 & \({ }^{679}\) & 49,966
91,56 & 34,505 & 30,346 & 1,774 & 492 & 367 \\
\hline Bulk terminals.............. & 16 & 42,412 & 478 & 91,456 & 57,673 & 50,390 & ... & \(\because 0\). & 3142 \\
\hline Wholesale LP gas fecilities..... & 39 & 8,541 & ... & & ... & ... & \(\ldots\) & 106 & 3,142 \\
\hline Missour1........................... & 1,135 & 313,759 & 31,647 & 77,697 & 31,243 & 28,146 & 1,771 & 204 & 1,226 \\
\hline Petraieum buik paints, terminala & 1,106 & 304,185 & 31.647 & 77,697 & 31,235 & 28,146 & 1,971 & 11 & \({ }_{73}^{73}\) \\
\hline Bulk plants................. & 1,089
17 & 260,909
48,276 & 31,435 & 36,469
41,228 & 20,461 & 17,276
10,870 & 1,618 353 & 11. & 73 \\
\hline Bulk terminala............... & 17
29 & 48,276
4,574 & 31,212 & 41,228 & 10,77/4 & 10,870
\(\ldots\) & 353
\(\ldots .\). & 193 & 1,139 \\
\hline North Dakata.......................... & & & 597 & 29,169 & & 14,396 & 2,479 & 2,125 & 437 \\
\hline Petroleum buik plants, terminals & 702 & 82, 938 & 597 & 29,149 & 12,874 & 16,396 & 2,479 & 2,055 & 69 \\
\hline Buik plants................ & 700 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Buzk terninals............... & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & \({ }_{368}\) \\
\hline Wholesale Lp ess fuchities..... & & & \(\cdots\) & & \(\cdots\) & \(\cdots\) & ... & & \\
\hline
\end{tabular}
(i) Witheld to avoit disclosure. ... Represents zero.

Table SD-PFTROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIOUIFIHD PETROLELMGASFACILITIA IYSH HILK GTORAGE CAP ACITY-UNITED STATES, PAD (PETROLEUN AUMINISTRATION FOR DEFINSI) DISTRICTS, AND SI ATES-COI.

Eabhlishments, Sales, and Storage Capaty by Tipe of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAD District, state. and type of establisthent} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Sales } \\
\text { (excluding } \\
\text { tax) }
\end{gathered}
\] \\
( \(\$ 1,000\) )
\end{tabular}} & \multicolumn{7}{|c|}{} \\
\hline & & & \begin{tabular}{l}
Aviation \\
gascline \\
(11.00. 291.)
\end{tabular} & \begin{tabular}{l}
Other gasoline \\
(1, 400 eal.
\end{tabular} & \&erosent,
\[
\begin{gathered}
\text { range ill, } \\
\text { मl fue? } \\
\text { oll }
\end{gathered}
\]
\[
(1,000 \mathrm{gs} 1 .)
\] & \begin{tabular}{l}
Distillate fuel \\
 leht gui oils, and light Diesel(ype fuels) \\
(1,000 gul.)
\end{tabular} & \begin{tabular}{l}
Ferdual rue ofl. \\
(14) and \#D. \\
"hurver द? heary Dfesel ruels, heavy gits 011:, and thavy
apecial) (1,000 fal.)
\end{tabular} &  &  \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
PAD Distriet No. 2-Continued \\
South Desota.. \\
Petroleum bulk plants, terminals Bulk plants. \\
Bulk terwirals.................... \\
wholesale IP gas facilities.....
\end{tabular}} & & & & & & & & & \\
\hline & 596 & 93.433 & 1,143 & 32,198 & 18,360 & 16,265 & , 190 & 64.4. & \% \\
\hline & 581 & 91,859 & 1,143 & 32,198 & 18,360 & 16,255 & O5C, & (D) 15 & (D) \\
\hline & 579 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline & 15 & 1,574 & ... & \(\ldots\) & ... & ... & ... & 83 & 354 \\
\hline Neвгяяка.............................. & 702 & 126,603 & 847 & 33,088 & 15,390 & 16.4.47 & 1,359 & 2415
125 & 1,083 \\
\hline \multirow[t]{3}{*}{Nebraska..........................
Petroleum buls plants, terminals
Buk plant............
Bulk terminals............} & 684 & 123,559 & 802 & 33, 9 , 4, 4, & 15,346 & 16,232 & 1,359 & 115
115 & 213 \\
\hline & 680 & 110,715 & 751 & 22, 167 & 12,581 & 12,740 & 2,033 & 115 & .'17 \\
\hline & \({ }_{18}^{4}\) & 12,844, & 51
4 & 10,877 & 2,765 & 3,692
15 & 126 & 131 & 87 \\
\hline Karsas......................... & 1,251 & 109,794 & 1,483 & 68,818 & 29,745 & 36,308 & 1,334. & 4 & 13,347 \\
\hline \multirow[t]{2}{*}{Petroleum bulk plants, terminals
Bulk plants..............} & 1,223 & 166, 0,8 & 1,483 & 68,318 & 29,745 & 36,308 & 1,334 & 156 & 4,200 \\
\hline & 1,216 & 143,901 & 1,023 & 36,641 & 13,706 & 13,410 & 1,334 & 156 & 426 \\
\hline \multirow[t]{2}{*}{- Bulk terminals...........} & 27 & 22,147 & 460 & 32,177 & 1t,039 & 22, 898 & ... & 2 O 5 & 12, \({ }^{\text {a, }}\), \({ }^{\text {j }}\) \\
\hline & & & ... & & \(\cdots\) & \(\cdots\) & & & \\
\hline Kentucky.............................. & 413 & 173,119 & 2,382 & 71,068 & 19,549 & 27,826 & \begin{tabular}{l}
2,528 \\
2,528 \\
\hline
\end{tabular} & 126 & 47 \\
\hline Petroleum bulk plants, termins1s
Bulk plants............. & 403 & 171,566 & 2,382 & 71,068 & 19,549
5,522 & 27,826
5,894 & \(\begin{array}{r}2,528 \\ \hline 128 \\ \hline 2\end{array}\) & \(\cdots\) & pi1
30 \\
\hline \multirow[t]{2}{*}{Whalk terrinals................} & \begin{tabular}{l}
384 \\
\hline 19
\end{tabular} & 121,341
50,225 & 2,237 & 21,555
52,512 & 5,522
14,027 & 5,844
\(\times 1,932\) & 2,400 & \(\cdots\) & 30 \\
\hline & \(\cdot 10\) & 1,553 & ... & & ... & ... & ... & 126 & 211 \\
\hline Ternessee............................. & 379 & 229,426 & 2,085 & 95,378 & 27,695 & 31,354 & 3,072 & 105 & 332 \\
\hline \multirow[t]{2}{*}{Ternessee.o.......................
Petroum
Bulk plants................} & 372 & 228,037 & 2,085 & 95,378 & 27,695 & 31,354 & 3,072 & \(\cdots\) & 42 \\
\hline & 344 & 150,103 & 189 & 13,937 & 6,767 & 5,178 & . 763 & ... & 42 \\
\hline \multirow[t]{2}{*}{\%holesale \(\begin{gathered}\text { Bulk terminals gas facilities...... }\end{gathered}\)} & 28 & \(\pi / 9,93\)
1,389 & \begin{tabular}{l}
1,896 \\
\hline\(\ldots\)
\end{tabular} & 81,421
\(\ldots\) & 20,928 & 26,176 & \(\bigcirc, 309\) & 105 & 291 \\
\hline & & 1,389 & ... & ... & \(\cdots\) & \(\cdots\) & \(\ldots\) & 105 & \\
\hline & 752 & 139,720 & 435 & 31,639 & 8,541 & 7,475 & 363 & 129 & 761 \\
\hline \multirow[t]{2}{*}{} & 729 & 131,786 & 435 & 31,633 & 8,540 & 7,468 & 360
360 & 5 & 188
188 \\
\hline & 72.6 & 126,192
5,59 & 348
87 & \(\begin{array}{r}21,719 \\ 9,914 \\ \hline\end{array}\) & 5,810
2,730 & 4,303
3,165 & 360 & \({ }^{5}\) & 128 \\
\hline \begin{tabular}{l}
Bulk plants. \\
aulk terminals.. Wholesale IP gas facilities.....
\end{tabular} & 5
23 & 3,994
7,936 & 87 & 9,914 & 2,730
1 & 3,165
7 & \(\ldots\) & 32 & \(\dddot{373}\) \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
PAD District No. 3 \(\qquad\) \\
Petroleum bulk plants, teminals Bulk plants. \\
Bulk terminals. \\
Wholesale IP gas racilities...
\end{tabular}} & 4.070 & 1,277,609 & 177,346 & 502,357 & 92,187 & 163,953 & 36, 81 & 17,067 & 771,436 \\
\hline & 3,889 & 1,226,676 & 171,255 & 502, 24.4 & 92,097 & 163,866
38,869 & 36,819
\(4,53,4\) & 1,098
1,098 & 1,765 \\
\hline & 3,778 & 963,189 & 4,091 & 136,268 & 43,057 & 38,869
124.997 & 4,536, & 1,098 & 1,765 \\
\hline & 111
181 & 263,487
50,933 & 167,164 \({ }_{91}\) & 365,976
123 & \(\begin{array}{r}\text { 49,040 } \\ \hline 90\end{array}\) & 124.997
87 & 32.285
\(\ldots\) & & 69, 67 \\
\hline & 181 & 50,933 & 91 & 123 & & 87 & \(\cdots\) & 16,569 & 69,671 \\
\hline & 423 & 184,460 & 9,671 & 84,872 & 21,127 & 27,191 & 2,5519 & 304 & 1,144 \\
\hline \multirow[t]{2}{*}{} & 410 & 181,979 & 9,67 & 84, 872 & 21,127 & 27,191
6,051 & \(\begin{array}{r}2,509 \\ 392 \\ \hline 20\end{array}\) & 90 & 90
90 \\
\hline & 385 & 119,810
62,169 & 264
9,407 & 17,085
67,787 & 6,286
14,841 & 6,051 & -,117 & 90 & 90 \\
\hline ( Bulk terminals............... & 13 & 2,491 & , & 6, & , & & , & 21.4 & 1,35i \\
\hline Mississippi.......................... & 4.42 & 114,408 & 7,218 & 49,003 & 11,236 & 14,223 & 709 & 4.36 & 22,906 \\
\hline \multirow[t]{2}{*}{Petroleum buik plants, terminals Bulk plants.} & 429 & 110,557 & 7,218 & 49,003 & 11, 236 & 16,223 & 709 & 250
(D) & \\
\hline & 4.16 & (D) & (D) & (D) & & (1) & (D) & (D) & \\
\hline  & 13 & 3,851 & ... & ... & ... & ... & ... & \(18 t\) & 21,576 \\
\hline Arikansas............................. & 492 & 106,449 & 606 & 22,457 & 8,298 & 7,884 & 435 & 5,160 & 11,351 \\
\hline \multirow[t]{2}{*}{Petrolewp bulk plants, terminals Bult plants} & 472 & 99,743 & 606 & 22,454 & 8,298 & 7,891 & 435 & 505 & 220 \\
\hline & 470 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \multirow[t]{2}{*}{but terminals..............} & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & 11, (D) \\
\hline & 20 & 6,706 & ... & 3 & ... & 3 & ... & 6,655 & 11, \({ }^{1}\) \\
\hline Louisiena.. & 454 & 183,596 & 16,458 & 77,673 & 17,126 & 32,667 & 10, 932 & 7,269 & 7,771 \\
\hline \multirow[t]{2}{*}{Petroleum bulk plants, terminals
Eulk plants..............} & 434 & 178,480 & 16,458 & 77,673 & 17, 126 & \(\begin{array}{r}32,667 \\ \hline\end{array}\) & 10,932 & 25 & \({ }_{61}^{61}\) \\
\hline & 414 & (D) & 1,073 & 16,018 & 4,302 & 6,754 & & :5 & 61 \\
\hline \multirow[t]{2}{*}{Buk prants...................
But terwinsis.........} & 20 & (D) & 15,385 & 61,655 & 12,826 & 25,913 & 10,227
\(\ldots\) & 7,224 & 2,7211 \\
\hline & 20 & 5,116 & & ... & & . & . & 7,224 & 7,711 \\
\hline Texss............................. & 1,999 & 620,670 & 137,181 & 259,404 & 32,145 & 79, 978 & 21,890 & \(\therefore\) 二, 6 R 3 & 2\%,056 \\
\hline \multirow[t]{2}{*}{Petroleum bulk plants, terminals
Bulk plants...............} & 1,905 & 592,026 & 237,180 & 259,314
60,599 & 32,100 & 77,824
11,629 & 21,890 & & \\
\hline & 1,857 & 467,955 & 1,367 & 60,559 & 16,842 & 11, 11.279 & & \(\ldots\) & Re: \\
\hline  & 48
94 & 124,07
28,644 & 235,813
1 & 198,755 & 15,158
4.5 & \(\begin{array}{r}1,4,275 \\ \hline 54\end{array}\) & \(\begin{array}{r}29,97 \\ \hline \ldots\end{array}\) & \(4, \cdots\) & M, … \\
\hline \multirow[t]{2}{*}{Sed Mextco..........................} & 260 & & & 8,958 & 2,355 & 2,126 & 34 & 25 &  \\
\hline & 239 & 63,891 & 122 & 8,928 & 2,315 & 2,190 & 34. & 17 & 181) \\
\hline Petroleum bulk plants, terminals Bulk \(P_{\text {Plants. }}\) & 239 & 63,891 & 122 & 8,928 & 2,315. & \(\because \operatorname{tgr}\) & 34. & 13 & \({ }^{181}\) \\
\hline qulk terminals................ Wholesale If gas fecilities..... & \(\cdots\) & 4, 133 & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & . & . & . \({ }^{\text {a }}\) \\
\hline PA District so. h....................... & 1,759 & & 8,479 & & & . , 58¢ & \(\because\) & \(\cdots\) & \\
\hline \multirow[t]{2}{*}{Fetrole muly plente, terminals Bulk plants....} & 1,716 & (D) & 8,419 & 94,036 & -8,4? & - , 617 & & . 77 & 1,1, 1 \\
\hline & 1,700 & & 1,677 & 59,246 & 10, 059 & 5.14 .5 & - & 1 & T, \\
\hline \begin{tabular}{l}
Bulk tertirals. \\
-holesale if gas recilities.....
\end{tabular} & 16
43 & 19, 9 (D) & 6,742
60 & 34.748 & \(\begin{array}{r}4,519 \\ \hline 65\end{array}\) & \(\cdots\) & & ? & 1, \(\cdots\) \\
\hline Montana.............................. & 475 & 69,42 & \(5 \times 6\) & 2.931 & 7,531 &  & & i & \\
\hline \multirow[t]{2}{*}{} & 466 & 68.42 & 506 & \(\because .793\) & 7,501 & & & & \\
\hline & \(4{ }_{5}\) & 62,361 & 505 & 15, 106 & 5,332 & +4, \({ }^{2}\) & & & \\
\hline \begin{tabular}{l}
Fule plaxts...................... \\
Bulk tertinels.
\end{tabular} & 5 & 5,682 & \(\ldots\) & \(\begin{array}{r}1,729 \\ \hline 88\end{array}\) & 2,1\% & 4, 37 & ... & \(\ldots\) & \\
\hline
\end{tabular}
(D) ifthheld to arold disclosure. ... Represents zero.

Table SD-PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES I9Sł-BULK STORAGE CAPACITY-UNITED STATES. PAD (PETROLEUM ADMINISTRATIUN FUR DEFENSE) DISTRICTS. AND STATES-CON.

Estabishments, Sales, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{PAD District, Stete, and type of eatablishment} & \multirow[b]{3}{*}{\[
\begin{gathered}
\text { Estabilish- } \\
\text { ments }
\end{gathered}
\]} & \multirow[b]{3}{*}{\[
\begin{gathered}
\text { Sales } \\
\left(\begin{array}{c}
\text { excluding } \\
\text { tax) }
\end{array}\right.
\end{gathered}
\]} & \multicolumn{7}{|c|}{Butk storage eapacity as of December 31, asaigned to-} \\
\hline & & & \multirow[b]{3}{*}{\[
\begin{aligned}
& \begin{array}{c}
\text { Avistion } \\
\text { gasoline }
\end{array} \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\]} & \multirow[b]{3}{*}{Other gasoline
\[
(1,000 \mathrm{gal} .)
\]} & \multirow[b]{3}{*}{\[
\begin{gathered}
\text { Kerosene, } \\
\text { range of of, } \\
\text { \#1 fuel } \\
\text { of1 } \\
(1,000 \text { gal.) }
\end{gathered}
\]} & \multirow[b]{3}{*}{\begin{tabular}{l}
Distillate fuel olls (\#) to \# 4 , ligbt gas oils, and light Dieseltype fuels) \\
(1,000 gal.)
\end{tabular}} & \multirow[t]{3}{*}{\[
\begin{gathered}
\text { Residual fuel of1s } \\
\text { (\#5 and \#6, } \\
\text { "burker C,"" } \\
\text { heavy Diesel } \\
\text { ruels, heavy gas } \\
\text { olls, and Navy } \\
\text { special) } \\
(1,000 \mathrm{gal.})
\end{gathered}
\]} & \multicolumn{2}{|l|}{Liquefled petroleum gasea} \\
\hline & & & & & & & & \begin{tabular}{l}
In tanka of \\
125 lbs. *orking pressure or less
\end{tabular} & In taries of more than 125 1bs. working pressure \\
\hline & (Number) & (\$1,000) & & & & & & (1,000 gal.) & (1,000 gal.) \\
\hline PAD District No. 4-Continued & 399 & 82,923 & 2,989 & 32,209 & 10,118 & 17,079 & 228 & & \\
\hline detroleum bulk plants, termimais & 399 & 82,923 & 2,989 & 32,209 & 10,118 & 17,079 & 228 & & \\
\hline Buik plants.................. & 391 & (D) & 271 & 13,219 & 4,323 & 7,140 & 228 & \(\ldots\) & ... \\
\hline Bulk terrinsis............... & 8 & (D) & 2,718 & 18,990 & 5,795 & 9,939 & \(\ldots\) & \(\ldots\) & \\
\hline Wholesale If gas factilities..... & & \(\cdots\) & & - & \(\ldots\) & ... & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline Wyonirg.............................. & 201 & 34,052 & 342 & 6,226 & 2,226
2,226 & 2,547
2,536 & 111 & 18 & \(\stackrel{121}{9}\) \\
\hline  & 195 & 32,598
32,598 & \begin{tabular}{l}
342 \\
342 \\
\hline
\end{tabular} & 6,219
6,219 & 2,226
2,226 & 2,536
2,536 & 111
111 & 13 & 9 \\
\hline Bulk terminsls................ & , & & \(\ldots\) & \(\cdots\) & ... & , & \(\cdots\) & \(\cdots\) & 112 \\
\hline Wholesale IP gas facilities..... & 6 & 1,454 & ... & 7 & ... & 11 & ... & 5 & 112 \\
\hline colorado............................ & 500 & 117,573 & 4,423 & 23,680 & 6,820 & 6,847 & 409 & 450
176 & 1,786
1,151 \\
\hline Petroleum bulk plants, terminals & 478 & & 4,363 & 23,649 & 6,785
(D) & 6,826 & 409
(D) & 176
(D) & 1,151 \\
\hline Buk plants................... & 4 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Wholessle LP gas facilities..... & 22 & 3,835 & 60 & 31 & 35 & 21 & ... & 274 & 635 \\
\hline Utah................................. & 184 & 69,485 & 219 & 7,166 & 1,848 & 5,161 & 477 & 100 & 91 \\
\hline Petroleum bulk plants, terminals & 178 & (D) & 219 & 7,166 & 1, 848 & 5,161 & (0) & (D) & \\
\hline Bulk plants.................
Bulk terminals........... & 177 & (D) & (D) & (D) & & (D) & (D) & (D) & (D) \\
\hline Wholesale LP gas gacilities..... & 6 & (D) & & ... & & & ... & 39 & 91 \\
\hline PAD District No. 5....................... & 2,825 & 1,604,451 & 38,712 & 455,778 & 147,758 & 234,002 & 185,720 & 1,187 & 2,847 \\
\hline Petroleum buik plants, terminsis & 2,737 & & 38,652 & 455,711 & 147,623 & 233,772 & 185,502
8,516 & 679
679 & 770 \\
\hline Eulk plents................. & 2,633 & (D) & 4,925 & 133,167 & 41,438 & 64,526
169,246 & 8,516 & 679 & 770 \\
\hline Bulk terminals............... & \({ }_{88}^{104}\) & 372,633 & 33,727
60 & 322,544 & \(\begin{array}{r}106,185 \\ \hline 135\end{array}\) & 169,246
230 & 177,086
118 & 508 & 2,077 \\
\hline Ar1zona............................... & 212 & 93,365 & 404 & 10,633 & 2,792 & 3,981 & 224 & 15 & 231 \\
\hline Petroleum bulk plants, terminals & 209 & (D) & 404 & 10,633 & 2,792 & 3,981 & 224 & 4 & 30
30 \\
\hline Burk plents................. & 209 & (D) & 404 & 10,633 & 2,792 & 3,981 & 224 & \(\cdots\) & 30 \\
\hline buts terminals............... & 3 & (0) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & ii & 301 \\
\hline Neveds................................ & 82 & 30, 4B3 & 230 & 3,663 & 1,290 & 1,607 & 86 & 4 & \\
\hline Petroleum bulk plants, terminals & 79 & & 230 & 3,663 & 1,290 & 1,607 & \({ }^{86}\) & 4 & 19 \\
\hline Eulk plente.................. & 79 & (D) & 230 & 3,663 & 1,290 & 1,607 & 86 & 4 & 19 \\
\hline Wulk tervinals................ & 3 & 318 & \(\ldots\) & \(\ldots\) & ... & \(\cdots\) & \(\ldots\) & \(\ldots\) & 96 \\
\hline weshirgtor........................... & 698 & 287,041 & 14,062 & 147,038 & 72,008 & 109, 135 & 82,370 & 136 & 342 \\
\hline Fetroleum bulk plents, terminals & 683 & 284,292 & 14,062 & 147,038 & 72,008 & 109, 135 & 82,370 & 39 & 18 \\
\hline Bulk plants................. & 651 & 180,776 & & 31,556 & 12,376 & 16,357 & 3,265
79 & 39 & 18 \\
\hline Eulk tertitals.............. & 32 & 103,516 & 13,564 & 115,482 & 59,632 & 92,778 & 79,205 & \(\because\) & 32 \\
\hline Wholessle LP ges fectlities..... & 15 & 2.749 & & & ... & ... & ... & 97 & 324 \\
\hline Oregon................................. & 455 & 198,198 & 4,952 & 91,478 & 35,997 & 52,891 & 57,34, & 161 & 433 \\
\hline Fetroleum bulk plants, terminsls & 438 & 196,375 & 4,952 & 91,466 & 35,997
5
5 & 52,891 & 57, 34.4 & 61 & 83
83 \\
\hline Bulk plant................. & 419 & 132,957
63,458 & 381
4.571 & 15,662
75,804 & 5,276
30,721 & 8,387
44,506 & 57,083 & 61 & 83 \\
\hline Bulk terminals...............
Wnolesale IP gas rocilities.... & 19 & \(63,4 \mathrm{r}\)
1,823 & 4,571 & 75,804
12 & 30,721
\(\cdots\) & \(4,50 \%\) & \(\begin{array}{r}57,083 \\ \hline . .\end{array}\) & 100 & 350 \\
\hline Californda............................ & 1,378 & 995,364 & 19,064 & 202,966 & 35,671 & 66,388 & 45,696 & 87 & 1,766 \\
\hline Petroleur bulk plants, teraincis & 1,328 & 981,120 & 19,004 & 202,911 & 35,536 & 66,158 & 45,578 & 571 & 620 \\
\hline Eulk plants.................. & 1,275 & 775,421 & 3,412 & 71,653 & 19,704, & 34,194 & 4,780
40,798 & 571 & 620 \\
\hline Wulk terminsls,.............. & 53
50 & 205,699
14,244 & 15,592
60 & 131,258
55 & 15,832
135 & 31,964
230 & 40,798
118 & 300 & 1,146 \\
\hline
\end{tabular}
(D) Witheld to evold disclosure.
... Represents zero.

Table 8E-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES

Establishments, and Storage Capacity by Type of Product


\footnotetext{
(D) Withbeld to avold disclosure.
}

\footnotetext{
... Represents zero.
}

Table 8E-PETROLEUM BULK PLANTS AND TERMINALS: 1954 -BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product


Table sE-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES -Continued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Mumber)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of December 31, asalgned to-} \\
\hline & & Avietion gasoline
\[
(2,000 \mathrm{~g} 61 .)
\] & Other gesoline
(1,000 gal.) & \begin{tabular}{l}
Kerosene, range 011, \\
il fuel oil
\[
\text { ( } 1,000 \text { gal.) }
\]
\end{tabular} & Distillate fuel olle ( 12 to 4 , 1ight gas olls, and light Diesel-type ruels)
(1,000 gel.) & \begin{tabular}{l}
Readdubl fuel o11e \\
( 15 and 16, "bunker C," heary Diesel fuele, heavy ges aill, and Navy apecial)
\[
(1,000 \mathrm{gel} .)
\]
\end{tabular} \\
\hline Callfornia. & 1,328 & 29,004 & 202,911 & 35,536 & 66,15R & 45,578 \\
\hline Alameda................... & 30 & 105 & 17,354 & 2,883 & 4,807 & 987 \\
\hline Alpine...................... & \(\cdots\) & \(\cdots\) & 1.0.2 & \(\cdots\) & \(\stackrel{\square}{85}\) & \(\cdots\) \\
\hline Amador...................... & 23 & \(\cdots\) & 984 & 295 & 563 & \(\cdots\) \\
\hline Celsveras...... & 5 & \(\cdots\) & 185 & 4 & 108 & \(\ldots\) \\
\hline colusa.............. & 12 & 42 & 2,685 & 800 & 1,016 & \(\cdots\) \\
\hline Contra Costs..............
Del Norte.............. & 22
7 & 5,254 & \(\begin{array}{r}31,587 \\ \hline 284\end{array}\) & \(\begin{array}{r}2,737 \\ \hline 136\end{array}\) & \(\begin{array}{r}\text { 6,337 } \\ \hline 166\end{array}\) & 8,558 \\
\hline El Dorado................... & 12 & & 321 & 129 & 146 & \\
\hline Fresno..................... & 60 & 208 & 3,058 & 1,057 & 1,392 & 107 \\
\hline Gienn..................... & 11 & 15 & 536 & 136 & 230 & \\
\hline Humberidt............................ & 23
23 & 62
49 & 5,164 & 1,241 & 2,585
1,594 & 2,741 \\
\hline Imperia..... & 10 & 10 & 535 & 228 & 285 & \\
\hline көт....................... & 53 & 74 & 2,667 & 655 & 997 & 77 \\
\hline kings. . . . . . . . . . . . . . . . . & 19 & 30 & \(\begin{array}{r}738 \\ 360 \\ \hline\end{array}\) & 279
178 & 430 & 21 \\
\hline  & 12 & \({ }^{11} 9\) & 360
479 & 178
179 & 197
156 & 98 \\
\hline Los Angeles................ & 237 & 6,096 & 35.672 & 7,270 & 12,832 & 17,790 \\
\hline Madera....................... & 15 & 15 & 592 & 195 & 239 & ... \\
\hline Marin..................... & 10 & 20 & 1,336 & 122 & 206 & \\
\hline Mar1posa............... & 2 & (D) & (D) & (D) & (D) & ) \\
\hline Mendocino................ & 24
23 & 15
30 & 714
1,160 & 356
411 & 385
654 & 45 \\
\hline Marcec..... & 8 & 81 & 296 & 226 & 218 & \\
\hline Mono...... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Monterey........... & 42 & 47 & 6,873 & 473 & 1,748 & 17 \\
\hline Nаря........................ & 12 & \(\ldots\) & 1,231 & 198 & 193 & \(\ldots\) \\
\hline Nevadı..................... & 13 & 70 & 404 & 143 & 202 & \\
\hline Orange....................... & 30 & 51 & 1,384 & 335 & 525 & 51 \\
\hline Placer....... & 18 & 17 & 304 & 160 & 418 & 10 \\
\hline Plumas...................... & 13 & 7
26 & 413
2,917 & \(\begin{array}{r}226 \\ \hline, 231 \\ \hline 182\end{array}\) & 178
2,855 & 290 \\
\hline Rivergida.................... & 49
22 & 35 & 2,878 & 1,86 & 2,133 & 889 \\
\hline San Benito.................. & 10 & 6 & 372 & \({ }^{9} 96\) & 1271 & \\
\hline San Bernerdino............ & 57 & 99 & 2,333 & 1,114 & 1,146 & 3 \\
\hline San prago.................. & 61
13 & \(\begin{array}{r}739 \\ 12 \\ \hline\end{array}\) & 15,280
9,241 & 2,968
276 & 4, 2668
1,897 & 6,221
4,489 \\
\hline San Francisco............... & 13 & 12 & 9,241 & & 1,897 & \\
\hline San Joaguin................ & 38 & 184 & 11,032 & 1,601 & 3,141 & 38 \\
\hline San Luls Obispo............. & 22 & 2,424 & 838
4.484 & 277
285 & 420 & \(\cdots\) \\
\hline San Mateo................... & 20
32 & 2,424
57 & - \(\begin{array}{r}\text { 4,884 } \\ 10,887\end{array}\) & 285
309 & \(\begin{array}{r}1,625 \\ \hline 122\end{array}\) & \(4{ }^{4}\) \\
\hline Santa Clara.................. & 27 & 64 & 1,214 & \({ }^{60} 4\) & 563 & 61 \\
\hline Sante Cruz.................. & 18 & 18 & 678 & 237 & 253 & 712 \\
\hline Shasta..................... & 18 & 12 & (0) 5 & 189 & 339
(D) & (D) \\
\hline Sierra.................... & 1
22 & (10) & (D)
791 & (D) & (D) \({ }^{\text {( })}\) & ( \({ }_{14}\) \\
\hline Soleno....................... & 20 & ... & 1,281 & 144 & 610 & 426 \\
\hline Sопага...................... & 33 & 47 & 3,141 & 825 & 879 & 684 \\
\hline Stanisleus.................. & 32 & 69 & 1,323 & \begin{tabular}{l}
550 \\
134 \\
\hline 126
\end{tabular} & 624 & 70 \\
\hline Sutter.............................. & 13 & \(\cdots\) & 457
\(4+3\) & 134 & \begin{tabular}{l}
257 \\
242 \\
\hline
\end{tabular} & 21 \\
\hline Trinity...................... & 4 & \(\cdots\) & 101 & 32 & 54 & 22 \\
\hline Tulare..................... & 46 & 60 & \(\begin{array}{r}1,680 \\ \hline 258 \\ \hline 1\end{array}\) & 816
58 & 1,016 & 46 \\
\hline Tuolumne....................... & 34 & ii1 & 258
4,456 & 355 & 1,123 & \(\cdots\) \\
\hline Yo10.......................... & 24 & 2,614 & 4,170 & 1,334 & 2,002 & 945 \\
\hline Yubs......................... & 8 & 10 & 1,034 & 104 & 278 & 12 \\
\hline colorado.................... & 478 & 4,363 & 23,649 & 6,785 & 6,826 & 409 \\
\hline Adams....................... & 10 & 4,024 & 2,259 & & & 8
10 \\
\hline  & 8 & \(\ldots\) & 268
108 & 98
34 & 2012
45
4 & 10 \\
\hline Archuleta.............. & 1 & (D) & (D) & (D) & (D) & (5) \\
\hline Eaca...... & 11 & 26 & 372 & 69 & 92 & \(\cdots\) \\
\hline Bent....................... & 5 & \(\ldots\) & 131 & 45
188 & 45
249 & \(\ldots\) \\
\hline Boulder..................... & 16 & \(\ldots\) & \({ }_{264}^{694}\) & 188
60 & 249
77 & 15 \\
\hline Chayerme........................ & 4 & .. & 113 & 65 & 46 & \(\ldots\) \\
\hline Clear Creak................. & 3 & \(\cdots\) & 116 & 28 & 49 & \(\cdots\) \\
\hline Conejor..................
Costrill & 2
2
2 & (D) & (D) & (D) & (D) & ( \({ }_{\text {L }}\) \\
\hline Croviey... & 3 & \(\cdots\) & 113 & 76 & 54 & \\
\hline custer...................... & 1 & (D) & D, & (D) & D) & (b) \\
\hline Delta..................... & 8 & & & & & \\
\hline Denver...................... & 25
2 & 140
(D) & 2,227 & (i) 4 & - & is \\
\hline Douglas. ...................... & 2 & (D) & (D) & (L) & 191 & 號 \\
\hline Esgle... & 4 & \(\ldots\) & 119 & 35 & 48 & \(\cdots\) \\
\hline Elbert..................... & 16 & 12
\(\cdots\) & 163
83 & 59.3 & 212 & 3. \\
\hline E1 Praso....................... & 16 & \(\cdots\) & \begin{tabular}{l}
83 \\
\hline 19
\end{tabular} & 231 & 73 & \(\%\) \\
\hline Carfield...... & 14 & \(\ldots\) & 455 & 136 & 141 & 2 \\
\hline Gilpin.............. & & & & & & \\
\hline
\end{tabular}

\footnotetext{
(D) Witheld to evoid disclosure.
}

Table 8E—PETROLEUM BULK PLANTS AND TERMINALS: 1954 -BULK STOR AGE CAPACITY—UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product


Table sE-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES - Continued

Estahlishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of December 31, asaigned to-} \\
\hline & & \[
\begin{aligned}
& \begin{array}{c}
\text { Aviation } \\
\text { gasoline }
\end{array} \\
& \text { (1,000 gal.) }
\end{aligned}
\] & Other gsaoline
(1,000 gal.) & Keroaene, range ofl, Il fuel ofl
\[
(1,000 \mathrm{gal} .)
\] & DAstillate fuel aila (12 to d4, light ges ofla, and light Diesel-type (ruels)
\[
(1,000 \mathrm{gad} .)
\] & \begin{tabular}{l}
Realdual muel olla \\
( 5 and 6 , "bunker \\
C," heavy Dieal fuels, heavy gas ofl, and Navy apectal)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{Florida-Continued}} \\
\hline & & & & & & \\
\hline Hardee........................ & 5 & \(\cdots\) & 173 & 74 & 81 & ... \\
\hline Hendry....................... & 6 & \(\ldots\) & 191 & 71 & 113 & ... \\
\hline Herrando.................. & 7 & \(\because{ }^{\circ} \mathrm{O}\) & 165
237 &  & 437 & \(\ldots\) \\
\hline H111s & 29 & 3,035 & 48,342 & 15,985 & 22,186 & 29,763 \\
\hline Holmes...................... & 2 & (D) & (D) & (0) & (0) & (D) \\
\hline Indian River............... & 7 & \(\cdots\) & 162
312 & 53
168 & \(\begin{array}{r}35 \\ 134 \\ \hline\end{array}\) & \(\cdots\) \\
\hline Jockson........................ & 9
5 & \(\ldots\) & \begin{tabular}{l}
312 \\
156 \\
\hline
\end{tabular} & 168
87 & \(\begin{array}{r}134 \\ 54 \\ \hline\end{array}\) & \(\ldots\) \\
\hline Lsfayette..................... & .. & ... & ... & ... & ... & ... \\
\hline Lake........................ & 16 & 14 & 615 & 268 & 245 & \(\ldots\) \\
\hline & 8 & 31 & 447 & 113 & 159 & \\
\hline Leon. ....................... & 10 & 72 & \begin{tabular}{l}
512 \\
207 \\
\hline 1
\end{tabular} & 198
57
57 & 156
88 & 1,890 \\
\hline Levy........................ & ?
1 & (D) & (D) 207 & (D) \({ }^{67}\) & (D) 8 & (i) \\
\hline Masison...................... & 5 & ... & 126 & 76 & 53 & .. \\
\hline Manatee.................... & 9 & \(\cdots\) & 502 & 216 & 117 & ... \\
\hline Marion, & 11 & 9 & 433 & 199
63 & 180 & ... \\
\hline Молписе........................... & 5 & - 21 & 1,078 & 63 & 1,725 & 1,210 \\
\hline маяsяบ...................... & 5 & 1 & 167 & 58 & 57 & ... \\
\hline 0kslooss................... & 5 & & 2,272 & 499 & 200 & \\
\hline Okeectrobee.................. & \({ }_{18}^{2}\) & \begin{tabular}{c} 
(D) \\
54 \\
\hline
\end{tabular} & (D)
1,009 & (D) & (D)
286 & (0) \\
\hline Orange..................... & 18
6 & 54
\(\cdots\) & 1,009
218 & 451
77 & 286
76 & . 60 \\
\hline Pılm Beech.................... & 20 & 35 & 1,227 & 336 & 496 & \(\ldots\) \\
\hline Pasco...................... & 4 & \(\cdots\) & 146 & 76 & 78 & 13 \\
\hline Pinelles................... & 14 & 10 & 1,235 & 243 & 200 & \\
\hline Polk....................... & 34
10 & 2 & 1,453 & 602
193 & 511
159 & 24 \\
\hline St. Johns.................... & 5 & \(\ldots\) & 236 & 93 & 90 & ... \\
\hline St. Iucie................. & 9 & 41 & 630 & 223 & 248 & \(\ldots\) \\
\hline Sante Rose.................. & 3 & \(\cdots\) & 62 & 48 & 33 & ... \\
\hline Sarasota... & 6 & 20 & 422 & 88 & 130 & . \\
\hline Seminole.................. & 9 & \(\cdots\) & 1,504
75 & 693
26 & 385
30 & .. \\
\hline  & 3 & \(\ldots\) & 75
180 & 26
162 & 30
118 & \(\cdots\) \\
\hline Taylor......................... & 6 & \(\cdots\) & 214 & 80 & 68 & \(\cdots\) \\
\hline Onton......................... & 1 & (0) & (D) & (D) & (D) & (D) \\
\hline Volusia.................... & 19 & 49
(D) & 1,043 & 436 & 388 & \({ }^{9}\) \\
\hline Wakulle........................ & \({ }_{8}^{1}\) & (D) & 1,107 & (D) & 1,251 & (0)
649 \\
\hline Washington................... & , & . \(\cdot\) & 111 & 57 & 4 & ... \\
\hline Ceorgis....................... & 555 & 3,932 & 119,362 & 42.552 & 45,503 & 18,749 \\
\hline Appling. ................... & 4 & \(\cdots\) & 166 & 78 & 39 & . \\
\hline  & \(\cdots\) & (0) & (0) & (0) & (0) & (0) \\
\hline Bexer....................... & & ... & & & & \\
\hline Baldwin.................... & 5 & \(\ldots\) & 213 & 80 & 70 & ... \\
\hline Banks ................................. & \(\cdots\) & \(\ldots\) & iii & \(\cdots\) & \(\because 6\) & \(\ldots\) \\
\hline Bartow....... & 6 & . & 258 & 70 & 99 & \(\ldots\) \\
\hline Ben \(\mathrm{Pr11}\). . & 6 & ... & 235 & 101 & 97 & ... \\
\hline Berrien....................... & 3 & ... & 129 & 63 & 59 & - \\
\hline B1ьb...................... & 9 & \({ }^{73}\) & 5,295 & 2,368 & 2,978 & \\
\hline Eleckley................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Brooks........................... & 7 & & 183 & 105 & 43 & (D) \\
\hline Bryen........................ & 15 & (D) & (D) & (0) & (D) & (D) \\
\hline Bulloch.................... & 5 & \(\cdots\) & \begin{tabular}{l}
173 \\
324 \\
\hline
\end{tabular} & 100
119 & 65 & \(\cdots\) \\
\hline Butts.......................... & 8
3 & \(\ldots\) & 328
135 & \(\begin{array}{r}119 \\ 51 \\ \hline 1\end{array}\) & \(\begin{array}{r}101 \\ 81 \\ \hline 1\end{array}\) & ... \\
\hline Calhoun.... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Csaden..................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Candier..................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Cerroll.................... & 7 & \(\cdots\) & 328 & 107 & 78 & \(\cdots\) \\
\hline Charlvor......................... & \(\cdots{ }^{-}\) & (D) & (0i) & (0) & (id) & (0) \\
\hline Chather.................... & 12 & 3,205 & 29,286 & 12,079 & 23,963 & 18,553 \\
\hline Chattahoochee................ & \(\cdots\) & (io) & (ij) & (ij) & (io) & (i) \\
\hline Cheroxee...................... & 3 & ... & 112 & 59 & \({ }_{1} 64\) & \\
\hline Clarke....................... & 9 & 15 & 5,735 & 2,103 & 1,602 & 15 \\
\hline Clay........................ & 1 & (D) & (0) & (D) & (D) & \\
\hline Clayton..................... & 1 & (D) & (D) & (D) & \begin{tabular}{c}
\((0)\) \\
58 \\
\hline 8
\end{tabular} & (D)
15 \\
\hline  & 4 & \(\ldots\) & 130
304 & \(\begin{array}{r}26 \\ 253 \\ \hline\end{array}\) & 58
209 & 15 \\
\hline Corfee............. & 5 & \(\ldots\) & 259 & 134 & 93 & .... \\
\hline Colquitt..................
Colunbla & 4 & (i) & 223 & 122
(D) & 119 & (0) \\
\hline Cooz................... & 3 & ... & 74 & 25 & 33 & ... \\
\hline coveta..... & 9 & \(\ldots\) & 251 & 122 & 118 & - \\
\hline Crawford. & & (D) & (D) & (D) & (D) & (D) \\
\hline
\end{tabular}

\footnotetext{
(D) Witheld to avold disclosure.

Pepresents zera.
}

Table 8 E —PETROLEUM BULK PLANTS AND TERMINALS：1954—BULK STOR AGE CAPACITY—UNITED STATES，STATES， AND COUNTIES－Continued

Estahlishments，and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishuents \\
（Number）
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of December 37，asaigned tom} \\
\hline & & \[
\begin{aligned}
& \begin{array}{l}
\text { Aviation } \\
\text { gasoline }
\end{array} \\
& (1,000 \text { gal.) }
\end{aligned}
\] & Other gasoline
\[
\text { ( } 1,000 \text { gal.) }
\] & \begin{tabular}{l}
Kerosene，range ofl， \\
（1）fuel oll
\[
(1,000 \mathrm{gaz} .)
\]
\end{tabular} & \begin{tabular}{l}
Distillate fuel ofls \\
（ 12 to 4 ，light gas oils，and 11 ght \\
Diesel－type（uels）
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Residual fuel olls \\
（ 5 and 6，＂bunker \\
C，＂heavy Diesel fuels， heavy ges oll， and Navy apecial）
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} \\
\hline \multicolumn{7}{|l|}{} \\
\hline Crisp
Dade．．．．．．．．．．．．．．．．．．．．．．．．．．． & 8
1 & （i］） & \[
\begin{gathered}
264 \\
(D)
\end{gathered}
\] & \[
\begin{aligned}
& 116 \\
& (\mathrm{D})
\end{aligned}
\] & （ \({ }^{76}\) ） & （D） \\
\hline Dewson．．．．．．．．．．．．．．．．．．． & \(\cdots\) & \(\cdots\) & 5．147 & 1，666 & 70.6 & \(\ldots\) \\
\hline Decavir．．．．．．．．．．．．．．．．．． & \({ }_{11}^{6}\) & 198 & 14，639 & 3，518 & 6，088 & \(\cdots\) \\
\hline Dodge．．．．．．．．．．．．．．．．．．．．．．．． & 3 & \(\ldots\) & 135 & 4 & 45 & \(\because\) \\
\hline Dooly．．．．．．．．．．．．．．．．．．．．．． & 4 & \(\cdots\) & 163 & \(7{ }^{7}\) & 55 & 15 \\
\hline Dougherty．．．．．．．．．．．．．．．．．． & 2 & （1） & （，909 & 2，207 & （D）\({ }^{232}\) & （D） \\
\hline \multicolumn{7}{|l|}{} \\
\hline & & & & & & \\
\hline \multirow[t]{2}{*}{Echols．．．．．．．．．．．．．．．．．．．．．．．．．．．．
Effo．
Efingham．．．．．．．．．．．．．．．．．．．} & \(\cdots\) & （i）\(i\) & （0）\({ }^{\text {（ }}\) & （i） & \multirow[t]{2}{*}{（0i）} & \multirow[t]{2}{*}{（0］} \\
\hline & 7 & \(\ldots\) & 257 & 101 & & \\
\hline Emanuel．．．．．．．．．．．．．．．．．．．．． & 6 & \(\cdots\) & 185 & \begin{tabular}{l}
79 \\
45 \\
\hline
\end{tabular} & \multirow[t]{2}{*}{（ 55} & \(\ldots\) \\
\hline Evans．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 3
2
2 & （ib） & （D） & （1） & & （D） \\
\hline Fayette．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & \(\cdots\) & \multirow[t]{2}{*}{4，905} & \multirow[t]{2}{*}{1，203} & \multirow[t]{2}{*}{1，0066} & \multirow[t]{2}{*}{．．．} \\
\hline Floyd．．．．．．．．．．．．．．．．．．．．．．．．． & 9 & 15 & & & & \\
\hline Forsyth．．．．． & \(\cdots\) & ．．． & \(\cdots\) & \(\cdots\) & \(\cdots\) & （0） \\
\hline Frark2it．．．．．．．．．．．．．．．．．．．． & 2 & （D） & （D） & （10） & 3，（D）\({ }^{(D)}\) & \multirow[t]{2}{*}{（D）} \\
\hline Fultın．．．．．．．．．．．．．．．．．．．．． & 26
2 & \({ }^{106}\) & \[
\begin{array}{r}
12,162 \\
(\mathrm{D})
\end{array}
\] & －1位） & & \\
\hline clascock．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & \(\cdots\) & （D） & \(\cdots\) & \multirow[t]{2}{*}{\[
\begin{aligned}
& \cdots 0 \\
& 80 \\
& 72
\end{aligned}
\]} & \(\cdots\) \\
\hline G1grn．．．．．．．．．．．．．．．．．．．．． & \({ }_{3}\) & 26 & \(50 \%\)
105 & 140 & & \multirow[t]{2}{*}{\(\cdots\)
\((D)\)} \\
\hline Gordon．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & （D） & \multirow[t]{2}{*}{（D）} & \multirow[t]{2}{*}{（ \({ }_{4}{ }_{2}\)} & （D） & \\
\hline Greene．．．．．．．．．．．．．．．．．．．．．．． & 3 & \(\ldots\) & & & \multirow[t]{2}{*}{\begin{tabular}{l}
59 \\
89 \\
\hline
\end{tabular}} & －．． \\
\hline Gwinnett．．．．．．．．．．．．．．．．．．．． & 5 & \(\cdots\) & 165 & \multirow[t]{2}{*}{58} & & \multirow[t]{2}{*}{\(\cdots\)} \\
\hline Hatershart．．．．．．．．．．．．．． & 5 & \(\ldots\) & 16 & & & \\
\hline Ha11．．．．．．．．．．．．．．．．．．．．．．．． & 8 & \(\cdots\) & \(\begin{array}{r}365 \\ 78 \\ \hline\end{array}\) & \[
\begin{gathered}
137 \\
42
\end{gathered}
\] & & \\
\hline Hancock．．．．．．．．．．．．．．．．．．．．．．．．．．．．
Hara1son．．．．．．．． & 4 & （id） & （D） & \multirow[t]{2}{*}{（D）} & （D） & （D） \\
\hline Herris．．．．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & （D） & （D） & & \multirow[t]{2}{*}{（D）} & \multirow[t]{2}{*}{（D）} \\
\hline Hart．．．．．．．．．．．．．．．．．．．．．．．． & 2 & （D） & \multirow[t]{2}{*}{\begin{tabular}{l}
（D） \\
\(\cdots\) \\
\hline 0
\end{tabular}} & \multirow[t]{2}{*}{（D）} & & \\
\hline Heqrd．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & （id） & & & （id） & （D） \\
\hline Houston，．．．．．．．．．．．． & 3 & （0） & \begin{tabular}{l}
（D） \\
98 \\
（D） \\
\hline
\end{tabular} & \multirow[t]{2}{*}{（b）} & （b）\({ }^{39}\) & （i） \\
\hline Irwin，．．．．．．．．．．．． & \(\frac{1}{3}\) & （D） & 105 & & 56 & \\
\hline & 1 & & （D） & （i） & \multirow[t]{2}{*}{（D）} & \multirow[t]{2}{*}{（D）} \\
\hline Jeff Davis． & 1 & （D） & \multirow[t]{2}{*}{（D）} & （D） & & \\
\hline Jefferson．．．．．．．． & 7 & \(\ldots\) & & \multirow[t]{2}{*}{46} & 118 & \multirow[t]{2}{*}{\(\cdots\)} \\
\hline Јепkiлs．．．．．．．．．．．．．．．．．．．．．． & 4 & \(\cdots\) & 100 & & 22
37 & \\
\hline Johnsot ．．．．．．．．．．．．．．．．． & 4 & （D） & （8） & （0）\({ }^{34}\) & \multirow[t]{2}{*}{（D）} & （D）\({ }^{\text {¢ }}\) \\
\hline Janar．．．．．．．．．．．．． & 2 & （D） & \multirow[t]{2}{*}{（D）} & \multirow[b]{2}{*}{（D）} & & \multirow[t]{2}{*}{（D）} \\
\hline & 1 & （D） & & & \multirow[t]{2}{*}{\({ }_{6}\)（D）} & \\
\hline Laurens．．．．．．．．．．．．．．．．．．．．．．． & 7 & 10 & 259 & 123 & & \(\cdots\) \\
\hline Lee．．．．．．．．．．．．．．．．．．．．．．．． & \(\ldots\) & \(\ldots\) & \(\cdots\) & \multirow[t]{2}{*}{\(\stackrel{8}{8}\)} & & \multirow[t]{2}{*}{\(\ldots\)} \\
\hline Lis．erty．．． & 3 & \(\cdots\) & \(\ldots\) & & 3.
\(\ldots\). & \\
\hline Lencoln．．．．．．．．．．．．．．．．．．．．．．． & ． & \(\ldots\) & \multirow[t]{2}{*}{范} & \multirow[t]{2}{*}{338} & \multirow[t]{2}{*}{123} & \(\ldots\) \\
\hline Iowndes．．．．．． & 10 & ＋5 & & & & \(\ldots\) \\
\hline L．unkit．． & \(\cdots\) & \(\ldots\) & 4419 & \(\cdots\) & \(\cdots\) & \multirow[t]{3}{*}{\(\cdots\)} \\
\hline Menurfie． & 3 & （ j ） & \multirow[t]{2}{*}{17，
（D）
（D）} & \multirow[t]{2}{*}{（0i）} & \multirow[t]{2}{*}{（D）} & \\
\hline Macor． & 2 & （D） & & & & \\
\hline Madison．．．．．．．．．．．．．．．．．．．．． & \(\ldots\) & \(\cdots\) & （2） & \(\cdots\) & － & －\({ }^{\text {－}}\) \\
\hline Marior．．．．．．． & & （D） & （D） & （i1） & （D） & （D） \\
\hline Meriwether．． & 5 & ．．ij & 148 & （i） & （D） 9 & （ \({ }^{\text {d }}\) \\
\hline Miller．．．．．． & 1 & （12） & & （12） & （0） & ． \\
\hline Mitchel1．．．．．．．．．．．．．．．．．．．． & ？ & （0） & （D） & （b） & （D） & （D） \\
\hline Mentgomery．．．．．．．．．． & 1 & （15） & （ C （ H ） & （17） & （D） & （D） \\
\hline Mrerpano．．．．．．．．．．．．． & 2 & （f） & （D） & \(\ldots\) & & \\
\hline Mırscopee．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & \(3{ }^{3}\) & 3， 4 & －\({ }^{16}\) & 1，870 & ？ \\
\hline Nespor ．．．．．．．．．．．．．．． & 5 & \(\ldots\) & 234 & 124 & 122 & \\
\hline rronce．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & \(\cdots\) & \(\ldots\) & ． & （i， & （0） \\
\hline Pelothrys．． & 1 & （i） & （I） & （in） & （D） & （D） \\
\hline Pegrt．．．．．． & 5 & ．．． & 180 & \％ & \({ }_{4}^{4}\) & \\
\hline P3mkntr．．．．．．．．．．．．．．．．．．． & 4 & \(\ldots\) & 117 & （11） & 51 & 1 \\
\hline Fierne．．．．．．．．．．．．．．．．．．．．． & 1 & ，沙 & （Di） & （111） & （D） & （B） \\
\hline & ， & ．．． & 1\％ & 7 & 57 & \\
\hline Tサムark！．．．．．．．．．．．．．．．．．．．．． & 4 & \(\ldots\) & \(15 \%\) & S， & 58 & 8 \\
\hline tutrum．．．．．．．．．．．．．．．．．． & & （11） & け & （i） & （b） & ）（D） \\
\hline 601tman．．． & \(\cdots\) & iri & （i．） & －\(\quad\) iij & （0） & i（i） \\
\hline Fandeli．．． & ＇ & ．．． & 141 & 业 & 101 & 1 \(\ldots\) \\
\hline Tommat． & \％ & （ii） & 1． \(5 \cdot 5\) & （ \(11{ }^{\text {，4，}}\) & （D） & （ \(\ddot{\text { i }}\) \\
\hline & & （i） & （1） & ｜（い） & （L） & \()\)（D） \\
\hline
\end{tabular}

\footnotetext{

}

Table 8E-PETROLEUM BULK PLANTS AND TERMINALS: 1954 -BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product


\footnotetext{
(D) nitrceld to avoid disclosure.
}
.. Pepresents zero.

Table SE-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued
Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and courty} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishroents \\
(Nurber)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capactity as of December 32, assigned to-} \\
\hline & & Aviation gasoline (1,000 gal.) & \[
\begin{gathered}
\begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
(1,000 \mathrm{ga1.})
\end{gathered}
\] & \begin{tabular}{l}
Kerosene, range 011, \\
1 fuel oll \\
(1,000 gal:)
\end{tabular} & Distfllate fuel oila ( 12 to \(14,11 \mathrm{ght}\) gss 0118, and light Diesel-type fuels)
\[
\text { ( } 1,000 \mathrm{gaz} .)
\] & \begin{tabular}{l}
Realdusl ruel ofle \\
( 15 and 16 , "bunker \\
\(C, "\) hesvy Diesel fuele, heary gas oll, and Navy special (1,000 gal.)
\end{tabular} \\
\hline r11 trots............................... & 1,614 & 1,0<2 & 146,157 & 83,063 & 124,204 & 42,855 \\
\hline Aders.............................. & 19 & 10 & 3,644 & 1,827 & & 15 \\
\hline Alexarder..................................... & \({ }_{8}^{6}\) & \(\cdots\) & 793
273 & -392 & \({ }^{902}\) & - \\
\hline Brore..... & \({ }_{7}^{8}\) & \(\ldots\) & \({ }_{2}^{239}\) & \({ }_{151}\) & 85
153 & ... \\
\hline  & 22 & \(\cdots\) & \(\stackrel{126}{189}\) & \(\begin{array}{r}82 \\ 4.80 \\ \hline\end{array}\) & \({ }^{32}\) & \% \\
\hline Calsount.................................. & 4 & \(\cdots\) & 829
123 & \(\stackrel{480}{ }{ }^{23}\) & \(\stackrel{433}{40}\) & 108

15 \\
\hline  & 13
11 & \(\cdots\) & \({ }_{3}^{399}\) & 233
274 & 229
151 & \(\ldots\) \\
\hline Champaign............................. & \({ }_{31}\) & \(\because \mathrm{is}\) & 1,237 & 645 & \({ }_{847}\) & \(\ldots\) \\
\hline Christar........................ & 22 & \(\ldots\) & 660 & 379 & 357 & \\
\hline \({ }_{\text {Clark }}^{\text {Clay }}\)...................................... & \({ }_{12}^{14}\) & \(\cdots\) & 489
336 & 23.5
235 & 192
120 & 23
17 \\
\hline  & \begin{tabular}{l}
10 \\
21 \\
\hline 1
\end{tabular} & \(\cdots\) & - 24. & \begin{tabular}{l}
162 \\
\hline 177
\end{tabular} & \({ }^{159}\) & 15 \\
\hline \({ }_{\text {cook. }}^{\text {coil. }}\) (1............................ & \({ }_{153}^{21}\) & 379 & - 32,098 & 26,104 & \(\begin{array}{r}60,962 \\ \hline 606\end{array}\) & 34,818 \\
\hline Craufod........................... & 6 & 27 & 1,320 & \({ }_{371}\) & & 34,88 \\
\hline Cumberland........................................... & \(\begin{array}{r}32 \\ 22 \\ \hline\end{array}\) & \(\cdots\) & \begin{tabular}{|c}
77 \\
820
\end{tabular} & 4.61 & 51
598 & \(\because{ }_{50}\) \\
\hline De witt............................ & 12 & ... & 340 & 251 & 196 & ... \\
\hline Douglas............................ & 20 & & 605 & 326 & 245 & 20 \\
\hline  & 18
14
14 & \(\stackrel{21}{2}\) & 430
536 & 4.13
276 & \begin{tabular}{l}
528 \\
226 \\
\hline
\end{tabular} & 47 \\
\hline Eduards....................................... & 17 & \(\cdots\) & [3893 & 171
510 & \({ }^{129}\) & 80 \\
\hline Feyette.................................. & 15 & & 5,865 & \({ }_{651}\) & 1,028 & -498 \\
\hline Ford. & \({ }^{18} 8\) & \(\ldots\) & \begin{tabular}{|l|}
336 \\
664
\end{tabular} & 290 & \({ }^{172}\) & \({ }^{43}\) \\
\hline Fut tor.................................... & 22 & & \({ }_{843}\) & 374 & \({ }_{382}^{256}\) & 39
42 \\
\hline Gallatin............................ & 6 & \(\ldots\) & 3,047 & & & \\
\hline  & 12 & \(\ldots\) & 561
397 & \begin{tabular}{l}
235 \\
230 \\
\hline
\end{tabular} & & \(\because\) \\
\hline Hemiton, ............................... & , & \(\cdots\) & 112 & 75 & 268
60 & \(\xrightarrow{25}\) \\
\hline Harcock............................................. & 18
2
2 & ( \({ }^{\text {j }}\) & \({ }_{\text {(D) }}^{502}\) & \({ }_{\text {(D) }}^{392}\) & \({ }_{\text {(D) }}^{295}\) & (0) \\
\hline Hendersos.................................. & 4 & \(\ldots\) & 160 & 129 & 63 & \\
\hline Henry........................................... & 25
25 & \(\cdots \mathrm{i}\) & \({ }_{938}^{927}\) & 463
512 & 517
672 & \({ }_{88}^{48}\) \\
\hline Jackson............................. & 15 & 74 & 593 & 290 & 240 & 45 \\
\hline Jasper............................ & & & & & 93 & \\
\hline Jerferson........................................................ & \({ }_{5}^{8}\) & 19
.19 & \(\begin{array}{r}43 \\ 4 \\ 157 \\ \hline\end{array}\) & & 83
83 & \({ }_{23}\) \\
\hline Jo devitess.............................. & 17 & \(\cdots\) & 731 & \begin{tabular}{r}
395 \\
\hline 59 \\
5
\end{tabular} & 358

5 & ii7 \\
\hline Kane..................................... & \(30^{4}\) & \(\ldots\) & 1,185 & 592 & 50
862 & \(\because 8\) \\
\hline Yankakee........................... & 20 & \(\cdots\) & 3,115 & 699 & 412 & 50 \\
\hline knox ..................................... & 87
17 & -18 & \({ }_{7}^{255}\) & 139
396 & 151
616 & 23 \\
\hline Lake............................... & \({ }^{33}\) & \(\ldots\) & 1,333 & 2,012 & 3,321 & 164 \\
\hline La Salle............. & 4.0
8 & -68 & 6,092 & 4,455 & 6,090 & 3,824 \\
\hline & 16 & 5 & 3,355 & \({ }_{513}^{166}\) & 2,138 & 276 \\
\hline  & \({ }_{21}^{26}\) & 18
28 & 1,033 & 519
396 & 492 & 68 \\
\hline Mebonough.................................. & 20 & \(\ldots\) & \begin{tabular}{|c}
620 \\
79 \\
\hline 702
\end{tabular} & \(\begin{array}{r}336 \\ 4.36 \\ \hline\end{array}\) & 281
555 & 49 \\
\hline  & \begin{tabular}{l}
22 \\
28 \\
\hline 8
\end{tabular} & \(\because 25\) & 753
1,047 & \({ }_{6}^{4.62}\) & \({ }_{721}^{652}\) & 40 \\
\hline macon.................................... & 19 & 26 & 3,083 & 908 & 1,372 & \\
\hline Macourfi............................ & 19 & & 609 & 326 & 328 & \\
\hline Martori................................... & 21
17 & \begin{tabular}{l}
30 \\
39 \\
\hline
\end{tabular} & 5.817
600 & 2,214 & & 59
46 \\
\hline Marshal1............................. & [88 & \(\cdots\) & 242 & 14,8 & 130 & \\
\hline  & 16 & \(\cdots\) & 501
202
228 & 294
107 & 220
81
81 & 26 \\
\hline Menard................................... & 10 & \(\cdots\) & 355 & . 177 & 153 & \({ }^{29}\) \\
\hline Morrer..... & \(\stackrel{13}{4}\) & \(\cdots\) & 458
162
162 & 283 & 249
58 & 27 \\
\hline Mortgomery .............. & 17 & \(\because\) & \({ }_{518} 10\) & 295 & 268 & ... \\
\hline Morgan........................... & 16 & 29 & & & 231 & \\
\hline  & 129 & \(\cdots\) & \({ }^{233} 7\) & \(4{ }^{118}\) & \({ }_{532}^{140}\) & \({ }_{48}^{28}\) \\
\hline  & 20 & 30 & 13,239 & 7,316 & 7,329 & 28 \\
\hline Pratto.................................... & \({ }^{8} 8\) & \(\cdots\) & - & 1350
330 & \({ }_{33}^{118}\) & -36 \\
\hline  & 19 & (id) & 716
(D) & \({ }_{(0,2}^{4.2}\) & \begin{tabular}{l}
288 \\
\((0)\) \\
\hline
\end{tabular} & (D) \\
\hline Pu1ag1............................. & & (D) & (D) & & (D) & (D) \\
\hline Rendorph................................ & 17 & \(\cdots\) & 952
553 & \({ }_{3}^{224}\) & \(\begin{array}{r}288 \\ 268 \\ \hline\end{array}\) & 22 \\
\hline Rithiand................................. & 21 & \(\cdots\) & & 2,908 & -185 & \% \\
\hline  & 25
2
13 & \(\cdots\) & \({ }_{871}\) & \({ }^{281}\) & 413 & 2 \\
\hline Sanpemon................................ & 27 & \(\cdots\) & 1, \(\begin{array}{r}4,22 \\ 1,081\end{array}\) & 232
562 & 136
617 & . \\
\hline
\end{tabular}

\footnotetext{
(b) Withheli: to quotd diselosure. ... Nepresenta zerr.
}

Table SE-PETROLEUM BULK PLANTS AND TERMINALS: 1954--BULK STORAGECAPACITY-UNITED STATES, STATES, AND COUNTIES -Continued

Establishments, and Storage Capacity hy Type of Product


\footnotetext{
(D) -1threld to evoid disclosure. . Fepreserts zer.
}

Table 8E—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES -Continued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{Eulk storage capacity as of December 31, asaigned to-} \\
\hline & & \[
\begin{gathered}
\begin{array}{c}
\text { Aviation } \\
\text { gasoline }
\end{array} \\
(1,000 \text { gal. })
\end{gathered}
\] & \[
\begin{aligned}
& \begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
& (1,000 \text { gal.) }
\end{aligned}
\] & ```
Kerosene, range oll,
    ll fuel oll
    (1,000 gaz..)
``` & Distillate fuel olls ( 2 to 4 , light gas olls, and light Diesel-type fuela)
(1,000 gal.) & \begin{tabular}{l}
Residual fuel oils \\
( 5 and 6, "bunker \\
C." heavy Dieael fuela, heavy gas oll, and Navy apecial)
(1,000 gal.)
\end{tabular} \\
\hline \multicolumn{7}{|l|}{Indigra-Cortinued} \\
\hline Urange. . . . . . . . & , & 1 & 182 & 85 & 94 & ... \\
\hline Owen. & 7 & & 198 & 107 & 80 & ... \\
\hline Parke........................ & \({ }_{4}^{7}\) & 36
\(\ldots\) & 204
135 & 106 & 72 & 19 \\
\hline Perry......................
Pike................... & 4 & \(\ldots\) & 135
139 & \begin{tabular}{l}
66 \\
78 \\
\hline
\end{tabular} & 42
104 & \(\ldots\) \\
\hline Porter....................... & 16 & \(\cdots\) & 536 & 34 & 236 & \(\cdots\) \\
\hline Posey......................... & 10 & 2,100 & 3,556 & 1,186 & 1,243 & ... \\
\hline Pulaski............................... & 11 & \(\ldots\) & 283
378 & \begin{tabular}{l}
232 \\
208 \\
\hline
\end{tabular} & \({ }_{1}^{146}\) & - \(\quad \cdots\) \\
\hline Randolph........................ & 1ê & \(\ldots\) & 456 & 321 & 213 & 3 \\
\hline Ripley..................... & 11 & & 250 & 193 & 101 & 11 \\
\hline Rush........................... & 13 & \(\ldots\) & 359 & 299 & 241 & 20 \\
\hline St. J. seph.................. & 28 & 39 & 8,941 & 6,252 & 4,960 & 11 \\
\hline Scott...................................... & \({ }^{7} 8\) & \(\cdots\) & \begin{tabular}{l}
159 \\
668 \\
\hline
\end{tabular} & 81
1,200 & 57
995 & i5 \\
\hline Spencer...................... & 4 & \(\cdots\) & 120 & 58 & 97 & \\
\hline Starike...................... & \({ }^{9}\) & \(\cdots\) & 321
339 & 191 & 131 & ... \\
\hline Steuben. \({ }^{\text {Sulinvo................... }}\) & 12 & & 339
390 & 239
218 & 145
206 & \(\dddot{32}\) \\
\hline Sulturatand..................... & 12
2 & ( \({ }^{\text {d }}\) ) & (D) & (D) & (D) & (0) \\
\hline Tiptecaroe................. & 17 & 46 & 762 & 473 & 367 & ... \\
\hline Tiptor........................... & 7 & \(\cdots\) & 212
110 & \(\begin{array}{r}173 \\ 49 \\ \hline\end{array}\) & 105
36 & \(\cdots\) \\
\hline Vanderturgh................. & 15 & 91 & 9,071 & 1,939 & 1,865 & \(\cdots\) \\
\hline Verrililit.................. & \({ }^{6}\) & \(\cdots 3\) & , 168 & \(\begin{array}{r}84 \\ 905 \\ \hline\end{array}\) & 665 & - \\
\hline Vigo.............. & 15
18 & 36
.. & 3,123 & 905
323 & \(\begin{array}{r}1,264 \\ \hline 262\end{array}\) & \(\because\) \\
\hline darren.................... & 7 & \(\ldots\) & 172 & 121 & 87 & \(\cdots\) \\
\hline Warrick.................... & \({ }^{8}\) & ... & 392 & 110 & 117 & 15 \\
\hline Weshing ton. . . . . . . . . . . . . . & \({ }^{8}\) & \(\cdots\) & 235 & 140 & 129 & 15 \\
\hline dayne. .................... & 15 & 5 & 591 & 546 & 605 & ... \\
\hline Whita.......................... & 17 & \(\cdots\) & 1,867 & 1,712 & 1,227 & \(\ldots\) \\
\hline whitley..................... & 9 & & 328 & 256 & 1,200 & \(\ldots\) \\
\hline Towa.. & 1,624 & 1,157 & 141,422 & 92,178 & 80,736 & 1,774 \\
\hline Adair....................... & 11 & \(\cdots\) & 347 & 201 & 198 & 32 \\
\hline Adams............................... & 4 & 1
\(\ldots\) & 98
297 & 114 & 56
181
18 & \({ }^{2}\) \\
\hline A.panooge....................... & 14 & \(\cdots\) & 407 & 285 & 183 & . \\
\hline Audubon. ..................... & 8 & ... & 212 & 159 & 100 & 12 \\
\hline Benton....................... & 22 & \(\cdots\) & 607 & 398 & 342 & 1 \\
\hline Black Hawk............... & 27 & 86 & 1,042 & 802 & 873 & 13 \\
\hline Soor, ...................... & 13 & 8 & 357 & 346 & 196 & 12 \\
\hline Bremer.................... & 14 & \(\cdots\) & 335
399 & 24. & 207
358 & 78 \\
\hline Buchanan.................... & 19 & \(\cdots\) & 399 & 432 & 358 & 1 \\
\hline Euene Vista.................. & 19 & \(\ldots\) & 581 & 330 & 363 & 10 \\
\hline Putler...................... & 17
15 & \(\ldots\) & 437 & 379
376 & 271 & . \\
\hline Carrall................... & 20 & \(\ldots\) & 483 & 400 & 275 & \\
\hline Ctıs.... & \(1{ }^{\circ}\) & 10 & 508 & 452 & 152 & 1 \\
\hline Ceder........................ & 15 & ... & 479 & 343 & 216 & \(\cdots\) \\
\hline Cerro Gordo.............. & 22 & \(?\) & 784 & 407 & 505 & 15 \\
\hline Cherokee.................. & 15 & 5 & 462 & 37. & 266 & 64 \\
\hline Chík日saw............................... & 11
8 & \(\cdots\) & 422
23 & \({ }_{108}^{281}\) & 204
130 & 58 \\
\hline clarke...................... & 8 & \(\cdots\) & 2.3 & 108 & & ... \\
\hline Clay...................... & 18 & & 600 & 514 & 438 & 10 \\
\hline C18yton.................. & 1/4 & 14 & 365 & 319 & 239 & \(\because\) \\
\hline Clirtor....... & 25 & & 929 & 619 & 555 & 27 \\
\hline Crawford................. & \begin{tabular}{l}
24 \\
27 \\
\hline
\end{tabular} & 10 & 718
698 & 408
443 & 358
317 & 46 \\
\hline Dev1s............................ & 5 & \(\cdots\) & 149 & 148 & 87 & ... \\
\hline Decatur...................... & 10 & \(\ldots\) & 214 & 208 & 141 & ... \\
\hline Delawbre................................ & 15
10 & … & 426
1,039 & \(\begin{array}{r}357 \\ \hline\end{array}\) & 278
426 &  \\
\hline Dickinson. & & & & & & \\
\hline Dickinson.................... & 21 & \(\cdots\) & 15,298 \({ }^{288}\) & 8,478 & 202
10,653 & \({ }_{90}\) \\
\hline Ermet ........................ & 9 & \(\ldots\) & 265 & 180 & 142 & ... \\
\hline Fryetre................... & 19
17 & \(\cdots\) & 451 & 382
378. & 283 & \(\cdots\) \\
\hline Frenkı10........................ & 15 & \(\ldots\) & 519 & 288 & 319 & 36 \\
\hline Fremont... & 8 & . & 226 & 152 & 120 & \\
\hline Greene..................... & 19 & \(\ldots\) & 523 & 297 & 251 & 12 \\
\hline Grindy..................... & 18
17 & \({ }^{1}\) & 409
411 & 281
289 & 301
220 & 12 \\
\hline Suthrie..................... & 17 & \(\cdots\) & 411 & 289 & 220 & 12 \\
\hline Hem11tor. . . . . . . . . . . . . . & 20 & \(\cdots\) & \(5 \mathrm{SO}_{4}\) & \(37 \%\) & 269 & 23 \\
\hline Hancork...................
Hardin. & \({ }_{20}^{12}\) & 1. & 398
815 & 292 & 208 & 33
4.4
4 \\
\hline  & 29 & \(\ldots\) & 706 & 486 & 397 & 15 \\
\hline Herrary............... & \(1 \%\) & \(\ldots\) & 439 & 234 & 176 & \(\cdots\) \\
\hline Hows \(\begin{aligned} & \text { Hun } . . . . . . . . . . . ~\end{aligned}\) & 18 & \(\cdots\) & 4238 & 144 & 472
229 & 22 \\
\hline Ite... & 15 & ... & 435 & 231 & 293 & 3 \\
\hline IStat. & 14 & 5 & 4.39 & 234 & 233 & 27 \\
\hline
\end{tabular}

\footnotetext{
(i) Whanheld to avold dimblobure. ... kerresenta zera.
}

Table sE-PPETROLEUM BULK PLANTS AND TERMINALS: 195\&—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continucd
Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk atorage capacity as of December 31, asalgned to-} \\
\hline & & Aviation gasoline
(2,000 gal.) & \[
\begin{gathered}
\begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
(1,000 \text { gal.) }
\end{gathered}
\] & \begin{tabular}{l}
Kerosene, range o11, \\
1 fuel oll \\
(1,000 gal.)
\end{tabular} & Distillate fuel olls ( 2 to 4, I1ght gas ol2s, and 11 git Dieael-type fuels)
\[
(1,000 \mathrm{gal} .)
\] & \begin{tabular}{l}
Residual ruel olls \\
( 5 and 6, "bunker \\
C," heavy Dieael fuela, heavy gas oll, and Navy spectal)
\[
(1,000 \mathrm{gal.})
\]
\end{tabular} \\
\hline \multicolumn{7}{|l|}{Iowa-Continued} \\
\hline Jackson................... & 15 & \(\ldots\) & 422 & 279 & 207 & . \\
\hline Japper...................... & 21
10 & \(\cdots\) & 655
273 & \begin{tabular}{l}
460 \\
177 \\
\hline
\end{tabular} & 302
171 & . \\
\hline Jefferson.............................. & 12 & \(\cdots\) & 273 & \begin{tabular}{l}
177 \\
394 \\
\hline
\end{tabular} & 171 & \(\because\) \\
\hline Jones............................ & 15 & \(\cdots\) & 428 & 340 & 259 & 30 \\
\hline Keokuk........................ & 17 & \({ }^{6}\) & 435 & 356 & 215 & in \\
\hline Kossuth....................... & 25 & 30 & 725 & 606 & 474. & 17 \\
\hline  & 16 & \(\because 36\) & 2,894
1,386 & 3,429 & \(\begin{array}{r}3,894 \\ \hline 98\end{array}\) & 36 \\
\hline Loutsa....................... & 8 & \(\ldots\) & 209 & 153 & 100 & 24 \\
\hline Lucas....................... & 12. & ... & 326 & 221 & 155 & 15 \\
\hline Lyon. ....................... & 16 & ** & 10.689 & 2,573 & 2,522 & 38 \\
\hline  & \[
\begin{aligned}
& 14 \\
& 12
\end{aligned}
\] & \(\cdots\) & 455
336 & 405
410 & \begin{tabular}{l}
234 \\
272 \\
\hline 27
\end{tabular} & 24
15 \\
\hline Marion......................... & 18 & 36 & 429 & 329 & 282 & 15 \\
\hline Marsha11...................... & 16 & 60 & 533 & 287 & 343 & 11 \\
\hline M111s...................... & 11 & \(\cdots\) & 319 & 279 & 171 & \(\because\) \\
\hline Mitchell.................... & 9 & ... & 379 & 203 & 204 & 60 \\
\hline Мриога.................... & 20 & 45 & 559 & 339 & 373 & 21 \\
\hline Молroe..................... & 7 & \(\ldots\) & 178 & 123 & 66 & \(\ldots\) \\
\hline Montgamery................. & 14 & \(\cdots\) & 478 & 317 & 213 & 40 \\
\hline Muscetine.................
O.brien................. & 15
21 & \(\ldots\) & 408
819 & 335
372
3 & 239
626 & . 69 \\
\hline  & 218 & \(\ldots\) & 819
260 & \begin{tabular}{l}
372 \\
201 \\
\hline
\end{tabular} & \({ }_{6}^{626}\) & 69 \\
\hline Page........................... & 15 & \(\cdots\) & 507 & 372 & 291 & i \\
\hline Palo Alto................. & 18. & \(\cdots\) & 463 & 332 & 330 & 3 \\
\hline Plymouth....................
Pocehontas...... & \begin{tabular}{l}
22 \\
20 \\
\hline
\end{tabular} & \(\cdots\) & \({ }_{6}^{618}\) & 303
369 & 304 & 15 \\
\hline Polk. ...................... & 33 & 72 & 7,329 & 7,571 & 5.061 & 60 \\
\hline Pottavattemle............... & 33 & \(\cdots\) & 27,859 & 18,200 & 11,828 & \\
\hline Poweshisk.................. & 20 & 6 & \({ }_{5}^{582}\) & 396 & 390 & 2 \\
\hline  & 10 & \(\cdots\) & 225
563 & 172
323 & \({ }_{3}^{118}\) & \(\cdots\) \\
\hline Sac................................ & 21
21 & 435 & 563
29,537 & 16,483 & - \(\begin{array}{r}385 \\ 17,946\end{array}\) & 40 \\
\hline Shelby......................... & 18 & \(\ldots\) & 472 & 335 & 17215 & 16 \\
\hline Stoux......... & 20 & 1 & 725 & 308 & 427 & 84 \\
\hline Story.......................... & 20 & 11 & 597 & 419 & 393 & \\
\hline Tama. ......................... & 23 & 3 & 625 & 428 & 370 & 12 \\
\hline Tay1or....................... & 12 & \(\cdots\) & 246 & 196 & 121 & . \\
\hline Union..................... & 11 & \(\cdots\) & 410 & 240 & 149 & ... \\
\hline Van Euran.................. & \({ }^{8}\) & \(\cdots\) & 206
1.595 & \({ }^{186}\) & 92 & 30 \\
\hline Wapell10................................... & 17
14 & 15
\(\ldots\) & 1,515 & 1,089
212 & 976
265 & 30
30 \\
\hline Weshington.................. & 20 & \(\ldots\) & 571 & 4.67 & 299 & ... \\
\hline wigne........................ & 6 & 1 & 177 & 153 & 58 & \(\ldots\) \\
\hline Webster..................... & 23 & 77 & 1,052 & 630 & 839 & 87 \\
\hline Winnebego................ & 12 & & 302 & 233 & 206 & 12 \\
\hline Winneshiek................. & 14
36 & \begin{tabular}{|c}
38 \\
28
\end{tabular} & 390
3,149 & 4,314 & 277
1,859 & 12
40 \\
\hline Woodtury. ............................... & 36
10 & 28, & 3,149
227 & 4,311 & 1,859
130 & 40
. \\
\hline wright........................... & 23 & \(\cdots\) & 668 & 303 & 342 & 4i \\
\hline Kansas........................ & 1,223 & 1,483 & 68,818 & 29,745 & 36,308 & 1,334 \\
\hline Al1en..................... & 11 & 28 & 1,883 & 539 & 547 & 12 \\
\hline Andersor................... & 120 & \(\cdots\) & \(\begin{array}{r}247 \\ 303 \\ \hline 0\end{array}\) & 135 & 183 & 30 \\
\hline Barber........................ & 14 & \(\ldots\) & 424 & 129 & 184 & 17 \\
\hline Qarton...................... & 26 & 56 & 848 & 289 & 263 & 9 \\
\hline Bourbon. . . . . . . . . . . . . . . . . & 13 & 1 & 331 & 135 & 98 & \(\ldots\) \\
\hline Brown..................... & 12 & ... & 369 & 278 & 165 & 10 \\
\hline  & 15
3 & 1
1
1 & 372
106 & 145
30 & 133
70 & i \\
\hline Chsutauqua.................... & 10 & \(\ldots\) & 237 & 56 & 8 82 & 12 \\
\hline Cherokee.................. & 7 & \(\ldots\) & 221 & 80 & 127 & 16 \\
\hline Cbeyenne................... & 8
7 & \(\cdots\) & 296
259 & 82 & \(\begin{array}{r}101 \\ 86 \\ \hline 8\end{array}\) & \({ }^{9}\) \\
\hline Clark........................... & 7
11 & \(\ldots\) & 259
310 & 80 & \begin{tabular}{l}
86 \\
96 \\
\hline
\end{tabular} & 13 \\
\hline Clova........................ & 13 & \(\cdots\) & 562 & 179 & 147 & ... \\
\hline Coffey.................... & 11 & & 271 & 14. & 106 & 3 \\
\hline Comanche.................. & \({ }^{6}\) & 25 & 223 & 45 & \({ }^{74}\) & 12 \\
\hline Cowley....................... & 24
15 & 12
\(\cdots\) & 721
431 & 183
184 & 228
181 & 22 \\
\hline Decatur...................... & 9 & \(\cdots\) & 251 & 126 & 113 & - \\
\hline Dicininon................. & 26 & 67 & 786 & 290 & 262 & 1 \\
\hline Doniphan.................. & 5 & \(\cdots\) & 133 & 100 & 72 & is \\
\hline Dougles................... & 12 & 12 & 42
315 & 136 & 208
96 & 15 \\
\hline Env.......................... & 10 & \(\cdots\) & 315
152 & 110 & 42 & \(\cdots\) \\
\hline E11s.... & 15 & 10 & 446 & 196 & 131 & 37 \\
\hline E11sworth................... & 9 & \(\ldots\) & 322 & 219 & 54 & \(\cdots\) \\
\hline  & 7
19 & 20
.. & 226
671 & 93
191 & 118
206 & \(\cdots\) \\
\hline
\end{tabular}

\footnotetext{
(D) Wittheid to avola disclogure. ... Represents zeto.
}

Table 8E—PETROLEUM BULK PLANTS AND TERMINALS: \(1954-\) BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES -Continued
Establishments, and Storage Capacity by Type of Product


Table SE-PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Connınued
Establishments, and Storage Capacity by Type of Product
(Excludes ifquefied petroleum gas factitties)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Eatsblushments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of December 31, asalgned to-} \\
\hline & & \begin{tabular}{l}
Aviation \\
gasoline
\[
(1,000 \mathrm{gal.})
\]
\end{tabular} & \[
\begin{aligned}
& \begin{array}{c}
\text { Other } \\
\text { gsaollne }
\end{array} \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\] & ```
Kerosene, range oil,
    A fuel ofl
    (1,000 gal.)
``` & Distillate fuel olls ( 12 to 14 , 11 ght, ges 0118, and light Dieael-type (Mels)
\[
(1,000 \mathrm{gal} .)
\] & \begin{tabular}{l}
Realdual fuel ofla \\
(15 and 6, "burker \\
\(\mathrm{C}, \mathrm{l}\) heavy Diesel fuels, heavy gas ofl, and Navy spectal)
(1,000 gal.)
\end{tabular} \\
\hline \multicolumn{7}{|l|}{Kentucky-Cont1nued} \\
\hline Bel1........................ & 7 & 10 & 363 & 55 & 83 & \\
\hline Boone....................... & 1 & (D) & (D) & (D) & (D) & (0) \\
\hline  & 3
2 & (0) & (D) \({ }^{7}\) & (0) 27 & \({ }^{14}\) & (i0) \\
\hline Boyds............................. & 4 & ... & 228 & \({ }_{58}\) & \({ }^{(0)}\) & (D) \\
\hline Bracken.......................... & 1 & (D) & (D) & (D) & (D) & (i) \\
\hline Breethitt.................. & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Breekfnridge................ & 5 & (0) & 140 & 56 & 42 & © \\
\hline But1er....................... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Coldvell................... & 5 & \(\ldots\) & 166 & 68 & 67 & \(\ldots\) \\
\hline Calloway...................... & 6 & \(\ldots\) & 185 & 86 & 90 & \(\ldots\) \\
\hline Campell................... & 3
5 & . & 119 & 38 & 32 & ... \\
\hline carrol1......................... & 6 & . & 349 & 51 & 49 & . \\
\hline Certer..................... & 5 & . & 129 & 49 & 30 & \(\cdots\) \\
\hline Christian..................... & \(\cdots\) & \(\because 5\) & 485 & 203 & 143 & 10 \\
\hline clerk......................... & 3 & ... & 184 & 33 & 47 & . 10 \\
\hline Clsy....................... & 3 & ... & 160 & 38 & 50 & \(\ldots\) \\
\hline Crinton.................... & \(\ldots\) & ... & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) \\
\hline Crittenden................... & 3
3 & \(\ldots\) & 98
31 & 4 & 66
13 & 15 \\
\hline Daviess..................... & 9 & \(\dddot{71}\) & 6,243 & 1,267 & 2,007 & \(\ldots\) \\
\hline Edmonson. . . . . . . . . . & 1 & (D) & (D) & (D) & (D) & (0) \\
\hline E1110tt..................... & & & & & & \\
\hline Esti11........................ & 3 & \(\cdots\) & \(\cdots\) & 3 & \(\because 16\) & \(\cdots\) \\
\hline Fayette. .................... & 8 & (0) & \({ }^{657}\) & (D) 155 & (D) & (0) \\
\hline Fleming.............................. & 4 & (D) & \({ }_{33}(\mathrm{D})\) & \({ }^{\text {(D) }}\) & (D) & (D) \\
\hline Franklin.................... & 5 & 3 & 1,303 & 62 & 43 & \\
\hline Fulton........................ & 7 & (D) & 1,627 & 745 & 483 & 10 \\
\hline Garrard. ..................... & 3 & \(\ldots\) & 107 & (D) & (D)
35 & (D) \\
\hline Grent........................ & 4 & . & 159 & 74 & 31 & \(\ldots\) \\
\hline Graves....................... & 5 & ... & 223 & 106 & 78 & .... \\
\hline Grayson.................. & 5 & (0) & 172 & (D) & 39 & \\
\hline Green...................... & 2
3 & (D) & (D) & (D)
34 & (D)
15 & (D) \\
\hline Hancock.................... & 3 & . & 91 & 25 & 26 & \(\cdots\) \\
\hline Mardin. ..................... & 8 & \(\ldots\) & 274 & 73 & 99 & \\
\hline Harlan.................... & 5 & 9 & 282 & 62 & 71 & \(\ldots\) \\
\hline  & 4 & \(\cdots\) & 181 & 75 & 52 & ... \\
\hline Henderson...................... & 5 & \(\ldots\) & 209
231 & 75
88 & 78
99 & \(\ldots\) \\
\hline Heary..... & 4 & \(\cdots\) & 63 & 40 & 13 & \\
\hline Hicknsn.................. & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Hopkins............................. & . \({ }^{\text {a }}\) & \(\cdots\) & 348 & 12 l & 109 & \(\ldots\) \\
\hline Jefferson.................. & \({ }^{13}\) & 2,191 & 28,734 & 5,990 & 10,469 & 2,400 \\
\hline Jessamine................. & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Johnson............................... & 4 & \(\cdots\) & 175
4.329 & 22
2,335 & 5,427 & \(\cdots\) \\
\hline Xnott........................ & & & & 2, & 5,447 & \(\cdots\) \\
\hline Knox..... & 4 & . & 275 & 59 & \(\stackrel{7}{57}\) & . \\
\hline Larue....................... & ... & \(\ldots\) & & & & \(\ldots\) \\
\hline Leure L Levrence....................... & 4 & (D) & 215 & (D) & (D) & (0i) \\
\hline Lee.............. & 4 & \(\ldots\) & 176 & 43 & 60 & 33 \\
\hline Leslie...................... & ... & \(\ldots\) & ... & ... & ... & -. \\
\hline Letcher................... & 4 & & 197 & 38 & & \\
\hline Lewrı..................... & \(\frac{1}{3}\) & (D) & (D) & (D) & (D) & (0) \\
\hline Ifvingston..................... & . \({ }^{1}\) & \(\ldots\) & 102 & 47 & 34 & \(\cdots\) \\
\hline ฉogan........................ & 6 & \(\ldots\) & 257 & \(\because 80\) & \(\because 9\) & \(\ldots\) \\
\hline Lyon....................... & & \(\ldots\) & & & & ... \\
\hline Mçracken.................. & 9 & 25 & 10,040 & 4,227 & 4,372 & \(\ldots\) \\
\hline  & \(\frac{1}{2}\) & (D) & (D) & (D) & (D) & (D) \\
\hline Madison..................... & 7 & ... & 384 & 95 & 136 & (D) \\
\hline Megorfin................... & & \(\ldots\) & & & & \(\ldots\) \\
\hline Marion...................... & 3 & \(\cdots\) & 132 & 43 & 49 & ... \\
\hline Martir......................... & \(\ldots\) & 5
\(\cdots\) & 106
\(\ldots .\). & \(\begin{array}{r}50 \\ \times \\ \hline\end{array}\) & 49
\(\cdots\) & \(\cdots\) \\
\hline Maran....................... & \(\cdots\) & \(\ldots\) & 312 & 105 & "38 & ... \\
\hline Meade.............................. & \({ }^{3}\) & \(\cdots\) & 59 & 14 & 14 & \(\cdots\) \\
\hline Mercer............................. & \(\cdots\) & \(\ldots\) & 190 & \(\cdots\) & \(\cdots\) & ... \\
\hline Metcalre................... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline  & 5
5 & \(\ldots\) & 97
216 & 38
75 & 41
58 & \(\ldots\) \\
\hline
\end{tabular}

\footnotetext{
(D) Withheld to avold disclosure. ... Repreaents zero.
}

Table 8E-PETROLEUM BULK PLANTS AND TERMINALS 1954-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Contınued

Establishments, and Storage Capacity by Type of Product



Table sE—PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY—UNITFD \(\because T A T E S, ~ \because T A T E S\), AND COUNTIES - Continued
Establishments, and Storage Capacity by Type of Product
(Exclude liquefied petroleum gas (acilities)


\footnotetext{
(D) Withereld to evold diaclosure.
... Repreaents zero.
}

Table 8E-PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued
Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishoents \\
(Mumber)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of December 31, asaigred to-} \\
\hline & & Aviation gasoline
\[
(1,000 \mathrm{gal} .)
\] & \[
\begin{gathered}
\begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
(1,000 \text { gal. })
\end{gathered}
\] & \begin{tabular}{l}
Kerosene, range oil, \\
fl fuel ofl
\[
(1,000 \mathrm{gal.})
\]
\end{tabular} & Oistillate fuel oila ( 12 to 14, light gas oily, and light Diegel-type Iuela)
(1,000 gal.) & \begin{tabular}{l}
Residual ruel olla \\
(05 and 6, "bunker \\
C," beavy Diegel ruela, heary gaa oll, and Navy apectial)
\(\qquad\) ( \(1,000 \mathrm{gal}\).)
\end{tabular} \\
\hline Michigan...................... & 1,083 & 10,423 & 320,711 & 127,269 & 115,550 & 45,489 \\
\hline A1cona..................... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline A1ger.............................. & 5 & \(\ldots\) & 118
805 & 80
506 & \(\begin{array}{r}56 \\ 423 \\ \hline\end{array}\) & \(\stackrel{.}{57}\) \\
\hline  & 22
9 & \(\cdots\) & 805
1,171 & 506
293 & 423 & 57
30 \\
\hline Antrim. ......................... & 7 & ... & 184 & 127 & 56 & ... \\
\hline Arenac........... & 7 & \(\ldots\) & 221 & 252 & 210 & ... \\
\hline Baraga...................... & \({ }^{7}\) & \(\cdots\) & 230 & 193 & 65 & ... \\
\hline Barry..................... & 21
21 & 103 & 332
61,291 & 21,738 & 167
22,514 & , 69. \\
\hline Beyrıie......................... & 4 & \(\ldots\) & 1 & \({ }^{21} 130\) & 22, 87 & ... \\
\hline Вегrier................... & 26 & 19 & 22,981 & 2,858 & 2,233 & 2,190 \\
\hline Branch..................... & 117. & 12
\(\ldots\) & 367
728 & 272
515 & 153
465 & \(\cdots\) \\
\hline  & 17 & \(\ldots\) & 728
274 & 515
268 & 467 & ... \\
\hline Charlevoix....... & 5 & \(\ldots\) & 294 & 118 & 131 & 60 \\
\hline Chebcygan.................. & 7 & \(\cdots\) & 1,034 & 787 & 111 & 15 \\
\hline Chippewa................... & 15
9 & 33 & \(\begin{array}{r}\text { 3,265 } \\ \hline 219\end{array}\) & 1,756
122 & 884 86 & 40 \\
\hline Clare......................... & 12 & \({ }^{8}\) & 219
292 & \({ }_{253}^{122}\) & \(\begin{array}{r}86 \\ 197 \\ \hline\end{array}\) & \(\cdots\) \\
\hline Crawford.................... & 3 & 13 & 101 & 57 & 32 & \(\ldots\) \\
\hline De1ta..................... & 13 & 13 & 18,459 & 1,345 & 2,483 & 22 \\
\hline Diekinson................. & 12
19 & 12
32 & \({ }_{581}\) & \begin{tabular}{l}
338 \\
396 \\
\hline
\end{tabular} & 225
337 & 30 \\
\hline Eator............................. & 7 & \(\cdots\) & 256 & 191 & 114 & \\
\hline Genesee....................... & 32 & 22 & 1,648 & 1,878 & 2,166 & 30 \\
\hline Gladw1n...................... & 6 & \(\cdots\) & 152 & 72 & \({ }_{26}^{46}\) & \(\ldots\) \\
\hline Gogebic....................
Grand Traverse........... & 12 & - \({ }^{9}\) & 4238 & \begin{tabular}{l}
292 \\
124 \\
\hline
\end{tabular} & 231
82 & \(\ldots\) \\
\hline Gratiot..................... & 12 & \(\ldots\) & 294 & 183 & 115 & ... \\
\hline Hi11sdsle..................... & 13 & ... & 421 & 323 & 316 & ... \\
\hline Houghton................... & 15 & 41 & 4,323 & 2,345 & 2,228 & 30 \\
\hline Huron......................
Ingham...................\(~\) & 22
24
24 & 8
77 & 1,325 & 541
1,547 & 1,356 & \\
\hline Іопія....................... & 20 & ... & 597 & 416 & 261 & 10 \\
\hline Iosco...... & 7 & \(\cdots\) & 188
323 & 168 & 96 & \(\cdots\) \\
\hline Iron............................. & 15 & \(\ldots\) & 323
513 & 212
220 & 132 & \(\ldots\) \\
\hline Jack oon................... & 19 & 15 & 6,055 & 3,975 & 3,551 & * \\
\hline Kalamazoo.................. & 17
3 & 20 & 837
67 & 675
51 & 594
27 & \(\cdots\) \\
\hline Kılkaska.................... & 3 & .. & 67 & 51 & 27 & ... \\
\hline Kent..................... & 28 & 100 & 1,465 & 2,204 & 2,010 & 1,050 \\
\hline Keweenew.. & \(\cdots\) & (i) & (D) & (D) & \(\ddot{\text { D }}\) ) & (0) \\
\hline Lapeer...... & 19 & & 582 & 523 & 379 & *. \\
\hline Leelanau... & 7 & 26 & 4.573 & 1,915 & 2,472 & \(\cdots\) \\
\hline Lenavee..................... & 29 & 8 & 1,000 & 723 & 623 & 60 \\
\hline Livingzton............................. & 9 & \(\cdots{ }_{5}\) & (273 & 181 & 190 & \(\cdots\) \\
\hline Mackinac...................... & 4 & 12 & 173 & 122 & 101 & \(\because 3\) \\
\hline Macomb....................... & 25 & 4 & 941 & 955 & 1,033 & 24 \\
\hline Manistee... & 8 & & & 203 & & .15 \\
\hline Marquette.................. & 18
10 & \begin{tabular}{l}
18 \\
.18 \\
\hline
\end{tabular} & 4,182
294 & 828
367 & 720
103 & 15 \\
\hline Meson............................ & 6 & \(\ldots\) & 165 & 197 & 61 & ... \\
\hline Мелоminee................... & 9 & 9 & 323 & 195 & 188 & -.. \\
\hline M1d1and................... & \begin{tabular}{l}
8 \\
4 \\
\hline
\end{tabular} & \(\cdots\) & 218
178 & 168 & 103 & \(\cdots\) \\
\hline Monroe..... & 17 & 2 & 638 & 552 & 456 & 15 \\
\hline Montcalm..................... & 23 & \(\cdots\) & 670
1,601 & 592
527 & 250
528 & ... \\
\hline Montmorency................ & 3 & \(\ldots\) & 1,601 & 527 & 528 & ... \\
\hline Muskegon... & 13 & 77 & 21,586 & & & \(\ldots\) \\
\hline Newaygo................. & 6
38 & ㄲi & 173
1,315 & 158
1,682 & + 8 84 & \(\cdots\) \\
\hline Oceanя...................... & 3 & \(\ldots\) & 123 & & 30 & ... \\
\hline оgemaw....................... & 6 & 60 & 161 & - 86 & 55 & \(\ldots\) \\
\hline Ontonagon................ & \({ }_{8}^{6}\) & 70
12 & \begin{tabular}{l}
184 \\
806 \\
\hline
\end{tabular} & \({ }_{217} 138\) & 55 & \(\cdots\) \\
\hline Osceols................... & \(\stackrel{8}{1}\) & (0) & (D) & (D) & (0) & (D) \\
\hline 0ヶsego..................... & 4 & 3 & \({ }_{33} 161\) & 196
7.759 & 61
4.518 & "ii \\
\hline 0t tava........................ & 21 & 27 & 33,154 & 7,759 & 4,518 & 11 \\
\hline presque Isle............. & 4 & (Di) & (D) 133 & (D) & 78
(0) & (D) \\
\hline Rosconmon. & - \({ }_{2}^{2}\) & (D) & 1,191 & 876 & 953 & 90 \\
\hline St. Clair...... & 22 & 12 & 2,180 & 3,064 7 & 1,198 & 15 \\
\hline St. Joseph................ & \({ }_{23}^{16}\) & 11
3 & 461
598 & 4.06
4.62 & 314 & is \\
\hline  & 23
5 & \({ }^{-3}\) & 598
184 & 4.62
96 & 333
74 & 25 \\
\hline Shtawassep.............. & 19 & 5 & 530 & 378 & 308 & 45 \\
\hline Tuscols.................... & 29 & \(\ldots\) & 679
543 & \begin{tabular}{l}
4.88 \\
4.34 \\
\hline 1
\end{tabular} & 341
265 & \(\ldots\) \\
\hline Van Buren............... & 19 & \({ }_{19}\) & 543
1,796 & 1,775 & 265
1,019 & \(\ldots\) \\
\hline weyme..... & 54 & 9,492 & 104,576 & 40,606 & 40,957 & 36,785 \\
\hline Wexford. . . . . . . . . . . . . . & & & 402 & & 245 & 15 \\
\hline
\end{tabular}

\footnotetext{
(d) Withheld to avoid diaclosure.
... Representa zero.
}

Table 8E.-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY - UNITED STATES, STATES, AND COUNTIES - Continued

Estahlishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(number)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capactity as of December 31, assigned to -} \\
\hline & & \[
\begin{gathered}
\begin{array}{c}
\text { Aviation } \\
\text { gasolíne }
\end{array} \\
(1,000 \mathrm{gal} .)
\end{gathered}
\] & Other gasoline
\[
\text { ( } 1,000 \mathrm{gal} .)
\] & \begin{tabular}{l}
Kerosene, range 0i1, \\
11 ruel ofl
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Distillate ruel oils \\
(12 to 4, light gas oils, and light Diesel-type ruels)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} & \begin{tabular}{l}
Residual ruel olla \\
15 and 6, "bunker \\
C," heavy Diesel ruels, heavy gas oll, and Navy spectal)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} \\
\hline Minnesota.................... & 1,381 & 12.264 & 119,613 & 78,878 & 85.310 & 15,593 \\
\hline A1tk1n..................... & 11 & 25 & 228 & 200 & 134 & 11 \\
\hline Anoks...................... & 112 & \(\cdots\) & 296
325 & 204
172 & 176 & 12 \\
\hline 8ecker.............................. & 14 & 30 & 427 & 206 & 241 & 10 \\
\hline Benton......................... & 9 & \(\cdots\) & 292 & 168 & 215 & 30 \\
\hline B1g Stone................... & 14
26 & \(\cdots\) & \begin{tabular}{l}
396 \\
928 \\
\hline 28
\end{tabular} & 220 & 243
689 & \({ }_{70}^{2]}\) \\
\hline 81ue Earth.................... & 26
20 & ... & 928
645 & 423 & 376 & 56 \\
\hline Carlton......... & 17. & ... & 516 & 428 & 336 & .. \\
\hline Carver... & 10 & \(\ldots\) & 291 & 193 & 164 & 17 \\
\hline Cass...................... & \({ }^{9}\) & \(\cdots\) & 274
593 & 176
303 & 160
429 & \({ }_{53}\) \\
\hline Chippewa............................... & 13
13 & ..8 & 593
314 & 303
276 & 4214 & 53 \\
\hline clay........................ & 22 & 34 & 10,380 & 6,938 & 6,341 & 51 \\
\hline Clearwater................... & 5 & 45 & 109 & (94) & \({ }^{66}\) & ioj \\
\hline Cook...................... & 2 & (D) & (D)
412 & \({ }^{(D)}\) & (D) 265 & (D) \\
\hline Crorw1ng................... & 16. & 30 & 514 & 248 & 313 & \\
\hline Dakota.................... & 16 & \(\cdots\) & 677 & 337 & 380
169 & 84 \\
\hline Dodge..................... & 15 & \(\cdots\) & 243
430 & 191
298 & 169 & \(\cdots\) \\
\hline Dougibs......................... & 24 & \(\cdots\) & 670 & 298
439 & 213 & \(\ldots\) \\
\hline Fillmore.................... & 27 & \(\cdots\) & 4,727 & 3,632 & 2,152 & 101 \\
\hline Freeborn.................... & 19
25 & \(\ldots\) & 676
663 & 429
508 & 338
418
2 & 27
43 \\
\hline Grant......................... & 11 & \(\ldots\) & 335 & 191 & 201 & 27 \\
\hline Hennep1n................... & 48 & 2.720 & 3,616 & 8,920 & 14,122 & 2,258 \\
\hline Houston. . . . . . . . . . . . . . & 10 & \(\cdots\) & 260
255 & 156
206 & 171
148 & 12
15 \\
\hline Hubbard. ....................... & 9
5 & \(\ldots\) & 255
167 & \begin{tabular}{l}
105 \\
102 \\
\hline
\end{tabular} & \(\begin{array}{r}148 \\ 89 \\ \hline 8\end{array}\) & 16 \\
\hline Itasca................. & 23 & 15 & 599 & 372 & 327 & 10 \\
\hline Jackson..................... & 15 & 105 & 404 & 285 & 280 & 12 \\
\hline Kanabec. .................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline  & 25
10 & \(\cdots\) & 7276 & \begin{tabular}{l}
385 \\
182 \\
\hline
\end{tabular} & 433
171 & 76 \\
\hline Kıttron......................... & 12 & 2 & 305 & 246 & 131 & \(\ldots\) \\
\hline Lac qui Parie............... & 13 & 60 & 344 & 218 & 219 & 60 \\
\hline Lake....................... & 4 & \(\cdots\) & 120 & 90 & 75 & ... \\
\hline Lake of the woods......... & 5 & 8 & 154 & 118 & 75 & ... \\
\hline Le Sueur.................... & 13 & \(\ldots\) & 321 & 283 & 148 & 1 \\
\hline Lincolm..................... & 8 & \(\cdots\) & 189 & 130 & 130
450 & \\
\hline Lyon, ...................... & 17 & 7 & 723
587 & \(\begin{array}{r}322 \\ 485 \\ \hline\end{array}\) & 450
488 & 102
37 \\
\hline Mcleod......................... & 22
5 & \(\ldots\) & \begin{tabular}{l}
587 \\
158 \\
\hline
\end{tabular} & 48 & \(\begin{array}{r}488 \\ \hline 7\end{array}\) & 13 \\
\hline Marahall................... & 25 & . & 787 & 422 & 419 & 11 \\
\hline Martin......................... & 23 & 9 & 827 & 414 & 372 & 32 \\
\hline Meeker.................... & 15 & \(\cdots\) & 342 & 297 & 219 & 11 \\
\hline M11le Lscs................ & 14
16 & 1
3 & 404
392 & 302
269 & 221 & \(\cdots\) \\
\hline мокег...................... & 22 & \(\cdots\) & 680 & 467 & 416 & 21 \\
\hline Murray.................... & 16 & \(\cdots\) & 500 & 286
130 & 250 & 46 \\
\hline Nicollet.................. & 9 & 60 & 256 & 130 & 140 & 20 \\
\hline Nobles..................... & 20 & 60 & 557 & 361
286 & \begin{tabular}{l}
364 \\
233 \\
\hline
\end{tabular} & 28
12 \\
\hline Norvan.................. & 16
13 & \(\cdots\) & \begin{tabular}{l}
392 \\
543 \\
\hline
\end{tabular} & 286
302 & 233
297 & 15 \\
\hline Otter Tain................... & 25 & \(\because 3\) & 622 & 775 & 309 & 34 \\
\hline Pennington.................. & 9 & \(\cdots\) & \begin{tabular}{l}
322 \\
345 \\
\hline
\end{tabular} & 137 & 160 & 17 \\
\hline Pine............. & 11 & 27 & 345
570 & 233
332 & 219
314 & 31 \\
\hline Polk...... & 33 & \(\ldots\) & 977 & 611 & 589 & 85 \\
\hline Pope....................... & 12 & 17 & 59,987 & 207
30,075 & 263
38,843 & 20
11.339 \\
\hline Rambey........................ & \begin{tabular}{l}
27 \\
10 \\
\hline
\end{tabular} & 8,654
13 & 59,904 & \(\begin{array}{r}30,075 \\ 155 \\ \hline\end{array}\) & \(\begin{array}{r}38,843 \\ 178 \\ \hline\end{array}\) & 11,339
16 \\
\hline Redvood...................... & 32 & \(\cdots\) & 875 & 496 & 551 & 41 \\
\hline Renville................... & 23 & \(\ldots\) & 748 & 760 & 410 & 68 \\
\hline R1ce..................... & 17 & 2 & 553 & 405
98 & \(\begin{array}{r}361 \\ 157 \\ \hline\end{array}\) & \begin{tabular}{l}
34 \\
\\
\\
\hline
\end{tabular} \\
\hline Rock........................... & \({ }^{8}\) & \(\cdots\) & 399 & 206 & 233 & 7 \\
\hline St. Louls................... & 55 & 110 & 2,224 & 1,272 & 1,364 & 58 \\
\hline Scott....................... & 12 & 12 & 269 & 136 & 176 & 30 \\
\hline  & 12 & -35 & 114 & \({ }_{271}^{723}\) & 65
238 & \(\ldots\) \\
\hline Stearss........................ & \(\cdots\) & 24 & 2,553 & 2,220 & 1,735 & 30 \\
\hline Steele..................... & & 3 & 349 & 283 & 163
203 & \\
\hline Stevens......................... & 16 & \(\cdots\) & 350
480 & 229
294 & 203
201 & 33 \\
\hline Todd..................... & 12 & 16 & 291 & 179 & 163 & . \\
\hline Traverse..................... & 9 & 12 & 270 & 179 & 203 & 2is \\
\hline Watagha ....................... & 13
13 & \(\ldots\) & 339
340 & 289
249 & \begin{tabular}{l}
281 \\
222 \\
\hline 20
\end{tabular} & 11 \\
\hline wвяeca....................... & 14 & \(\ldots\) & 486 & 233 & 220 & 30 \\
\hline Washington................ & 11 & \(\cdots\) & 279
498 & 293
267 & 3204 & 48 \\
\hline Watomean.................. & 20 & 7 & 4.98 & 267
146 & 183 & \\
\hline W11kin........................ & 19 & \(\cdots\) & 2,318 & 3,722 & 399 & 12 \\
\hline Wright........ & 30 & 30 & 697 & 519 & 523 & 17 \\
\hline Yellow Medicipe. ......... & 15 & \(\cdots\) & 482 & & & 18 \\
\hline
\end{tabular}
(D) Wititheld to avold disclosure. ... Representa zero.

Table 8E-PETROLEUM BULK PLANTS AND TERMINALS• I954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES - Contınued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multicolumn{6}{|c|}{Bu1k storage capacity as of December 31, a8algned to-} \\
\hline & Establishments
(Number) & \[
\begin{aligned}
& \begin{array}{c}
\text { Aviation } \\
\text { gasoline }
\end{array} \\
& (1,000 \text { gal.) }
\end{aligned}
\] & Other gasoline
(1,000 gal.) & \begin{tabular}{l}
Kerosene, range oll, \\
1 fuel ofl \\
(1,000 gal.)
\end{tabular} & Dist112ate fuel oils ( 2 to 4 , light gas \(0 i 1 \mathrm{~s}\), and light Dlesel-type fuels)
(1,000 gal.) & \begin{tabular}{l}
Residual fuel oils \\
( 5 and 6, "bunker \\
C," heavy Dieael fuels, heavy gea oil, and Navy apecial)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} \\
\hline Mississippi.............................. & 429 & 7,218 & 49,003 & 11,136 & 14,223 & 709 \\
\hline Adans. . . . . . . . . . . . . . . . . . . . . . & 8 & 10 & 353 & 119 & 123 & \(\ldots\) \\
\hline Alcorn............................. & 1 & (i) & (D) & (162) & (D) 114 & (i) \\
\hline  & 8. & \(\cdots\) & 269 & 119 & 130 & \\
\hline Benton................................. & 1 & (D) & (D) & (D) & (D) & (b) \\
\hline Boliver................................. & 13 & 15 & 443 & 2028 & 217
89 & 12 \\
\hline Calhoun................................ & 4 & \(\cdots\) & 4 & & 89 & ... \\
\hline Carroll.............................. & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline  & 5 & \(\ldots\) & 179
130 & 73 & 58
45 & \(\cdots\) \\
\hline Choctew.................................... & 4 & \(\cdots\) & 121 & 32 & 42 & \(\ldots\) \\
\hline C1ırke............................. & 3 & ... & 106 & 31 & 35 & .. \\
\hline C1ay..................................... & 8 & \(\cdots\) & 278
2.863 & 92
513 & 493 & \(\because 7\) \\
\hline Совһопв................................... & 11 & 63 & 2,863 & 513 & 482 & 27 \\
\hline Copish................................ & 8 & \(\cdots\) & 283 & 119 & 115 & \(\cdots\) \\
\hline Covitgtor............................. & 4 & \(\cdots\) & 3,982
209 & 1, 025 & \(\begin{array}{r}662 \\ 77 \\ \hline\end{array}\) & ... \\
\hline De Soto........................... & \({ }_{8}^{6}\) & \(\cdots\) & 209
321 & 71
92 & 177 & \(\ldots\) \\
\hline  & 3 & \(\ldots\) & 98 & 32 & 73 & \(\ldots\) \\
\hline George................................ & 3 & \(\ldots\) & 100 & 25 & 42 & *.. \\
\hline Greent.................................. & 3 & \(\ldots\) & 81 & 26 & 26 & ... \\
\hline Grenada............................... & 7 & \(\cdots\) & 249
99 & 84
33 & 111
50 & \(\ldots\) \\
\hline  & 3
8 & \(\cdots\) & 1,772 & 233 & 50
691 & \(\ldots\) \\
\hline Hinds..................................... & 17 & 254. & 685 & 168 & 201 & 12 \\
\hline Holmee................................. & 9 & \(\cdots\) & 327 & 120
7 & 142 & 14 \\
\hline Huwiphreys............................. & 5 & 11 & 177 & 77 & 78 & 15 \\
\hline Lssaquena.............................. & . & \(\ldots\) & ... & \(\cdots\) & \(\cdots\) & ... \\
\hline Itavanla.............................. \({ }_{\text {I }}\) & \(\cdots\) & \(\cdots{ }_{6}\) & 끌 & \(\cdots\) & -92 & 15 \\
\hline Jasper...................................... & 3 & \(\ldots\) & 86 & 40 & 55 & ... \\
\hline Jefferson.........................
Jefferson Divis. & \(\cdots\) & \(\cdots\) & ii2 & \(\cdots\) & 67 & i2 \\
\hline  & 8
8 & \(\because 25\) & 301 & 82 & 90 & 2 \\
\hline Kemper................................. & . & ... & ... & ... & \(\cdots\) & ... \\
\hline Lafayette............................ & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Lanar............................... & \({ }_{13}^{13}\) & \(\begin{array}{r}\text { (D) } \\ 39 \\ \hline\end{array}\) & (D)
9,970 & (D) & (D) & \\
\hline  & & ... & ,... & & & … \\
\hline Leake..................................... & \(\cdots\) & \(\cdots\) & 97 & 42 & 49 & \(\cdots\) \\
\hline Lee..................................... & 9 & 8 & 421 & 187 & 165 & 9 \\
\hline Leflore.............................. & 9. & 35 & 404 & 140 & 123 & 30 \\
\hline Lineo2n............................... & 6
8 & \(\cdots\) & 279
329 & \(\begin{array}{r}99 \\ 108 \\ \hline\end{array}\) & 112 & \(\ldots\) \\
\hline  & 㐌 & 55 & 180 & 85 & 91 & \(\ldots\) \\
\hline Marion................................... & 4 & . & 173 & 4.4 & 52 & ... \\
\hline  & 9 & \(\cdots\) & 320 & 143 & 151 & ... \\
\hline Monroe. ................................ & 7
3 & \({ }^{2}\) & 341
145 & 130
30 & 147
52 & \(\ldots\) \\
\hline Montgomery............................. & 3 & \(\cdots\) & 145 & 30 & 52 & ... \\
\hline Hechiova................................ & 5 & \(\cdots\) & 163 & 68
99 & 93 & \(\ldots\) \\
\hline Hewtan \(\ldots\)........................... & 5 & \(\cdots{ }_{6}\) & \begin{tabular}{l}
172 \\
145 \\
\hline 1
\end{tabular} & 70 & 88 & \(\cdots\) \\
\hline Ortitrerto................................ & 6 & 15 & 221 & 64 & 120 & ... \\
\hline Panole............................. & 6 & \(\cdots\) & 220
326 & 71 & 123 & \(\cdots\) \\
\hline  & 7 & (i) & 326
(D) & (D) & (D) & (0]) \\
\hline Pike................................ & 7 & 15 & 342 & 94 & 168 & ... \\
\hline Pratptue............................. & \begin{tabular}{l}
3 \\
5 \\
\hline
\end{tabular} & \(\cdots\) & 123 & 21 & 23 & \(\ldots\) \\
\hline  & 5
5 & \(\cdots\) & 162
202 & 77
71 & 70
97 & \(\because 0\) \\
\hline  & 2 & (0) & (D) & (D) & (D) & (D) \\
\hline scott................................. & 4 & \(\cdots\) & 158 & 60 & 100 & \(\cdots\) \\
\hline Sharkey.................................. & 5 & 12 & 161 & 41 & 100 & - \\
\hline P1mpson. ............................. & 8 & (0i) & 280 & - \(\begin{gathered}101 \\ \text { (D) }\end{gathered}\) & 111 & (D) \({ }^{6}\) \\
\hline  & 2 & (D) & 122 & 39 & 27 & ... \\
\hline Sunfl cwer................................ & 9 & 16 & 4 & 175 & 188 & - \\
\hline Tallahatchie........................... & 7 & 10 & 214 & 126 & 100 & 11 \\
\hline Tate.. .............................. & 4 & \(\cdots\) & 121 & 52 & 53 & \(\cdots\) \\
\hline Tippaht................................ & 3 & \(\cdots\) & 137 & 26 & 41 & \(\cdots\) \\
\hline T1shomiuro............................ & 3 & & \({ }^{65}\) & & 31
82 & \(\ldots\) \\
\hline  & 4 & \({ }_{81}^{10}\) & 170
387 & 51
131 & \begin{tabular}{l}
82 \\
91 \\
\hline
\end{tabular} & -31 \\
\hline Walthali................................... & 3 & & 93 & 33 & 50 & ... \\
\hline 中агren.................................. & 7 & 438 & 5,500 & \({ }^{810}\) & 1,606 & \(\cdots\) \\
\hline Washinpton............................ & 12. & 6,082 & 10,780 & 1,293 & 2,158 & 482 \\
\hline Wayne. ....................... & 4 & 18 & 139 & & (D) & \\
\hline Welister............................ & 2 & (D) & (D) & (D) & (D) & (1) \\
\hline Wh1kınotin................................ & 2 & -.. & 169 & 4.3 & 58 & ... \\
\hline Ya\&oburha................................. & 4 & \(\cdots\) & 146 & 48 & 129 & \(\cdots\) \\
\hline Yeroo................................. & & & & & 129 & 18 \\
\hline
\end{tabular}
(d) Withheld to avosd disclosure. ... Reprosente sero.

Table sE-PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{Eulk storage capacity as of December 31, asbigned to-} \\
\hline & & \[
\begin{aligned}
& \begin{array}{l}
\text { Aviation } \\
\text { gasoline }
\end{array} \\
& \{1,000 \mathrm{gal} .)
\end{aligned}
\] & \[
\begin{gathered}
\text { Other } \\
\text { gasoline } \\
(1,000 \mathrm{gal} .)
\end{gathered}
\] & \begin{tabular}{l}
Kerosene, range asl, \\
1) fuel ofl
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} & Distillate forel ofls ( 12 to 4, light gas oils, and 15 ght Diesel-type fuels)
(1,(000 gal.) & \begin{tabular}{l}
Residual fuel ofls \\
(os and V, "bunker \\
C," heary Diesel fuela, heavy gas ofl, and Navy special)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} \\
\hline Missouri....................... & 1.106 & 31,647 & 77,097 & 31,235 & 28, 146 & 1,971 \\
\hline Adair...................... & 8 & 18 & 220 & 285 & 112 & \(\ldots\) \\
\hline Andrev........................ & \(\bigcirc\) & \(\cdots\) & 135 & 109 & 70 & \(\ldots\) \\
\hline Atchison................... & 12
16 & 10 & 2,059 & 170
1,099 & 150
\(5 \times 2\) & 65 \\
\hline Audra17.............................. & 12 & ... & 2,059
368 & 1,094 & \begin{tabular}{|l|}
522 \\
147
\end{tabular} & -19 \\
\hline Barton. ....................... & 12 & \(\ldots\) & 340 & 187 & 123 & i2 \\
\hline Bates............................ & 16 & \(\cdots\) & 475 & 241 & 203 & 23 \\
\hline Bentor...................... & \({ }_{3}^{6}\) & \(\cdots\) & 150 & 131 & 62 & 8 \\
\hline Bol1inger............................. & \(\begin{array}{r}3 \\ 16 . \\ \hline\end{array}\) & \(\cdots\) & 1,900 & 70
1.45 & 640 & - is \\
\hline Buchanar. .................... & 20 & \(\ldots\) & 790 & 431 & 741 & 137 \\
\hline Butler...................... & 10 & \(\ldots\) & 363 & 198 & 95 & \(\cdots\) \\
\hline Caldvell................... & 10 & \(\cdots\) & 268 & 216 & 123 & 13 \\
\hline Callavay................................ & 10
2 & (ib) & (D) 274 & 172 & (D) & (16) \\
\hline Cape Girardeau............. & 18 & 31,173 & 10,27\% & 4,709 & 4,264 & 353 \\
\hline Carro11.................... & 15 & \(\ldots\) & 3.286 & 637 & 5.4 & 14 \\
\hline Carter.......................... & \(\cdots\) & \(\cdots\) & \(\cdots\) & \% 39 & 197 & \(\cdots\) \\
\hline Cedar......................... & 3 & \(\ldots\) & 77 & 45 & 34 & ... \\
\hline Chariton.................... & \({ }^{6}\) & \(\cdots\) & 170 & 113 & 142 & 27 \\
\hline Christian..................... & 7 & \(\ldots\) & 172 & 93 & 89 & 15 \\
\hline C1ark. ..................... & 5 & 1 & 610 & 70 & 51 & \\
\hline clay................... & 17
8. & \(\ldots\) & 470
227 & 264
142 & 248
94
94 & 28
2 \\
\hline  & \(\begin{array}{r}8 \\ 10 \\ \hline\end{array}\) & \(\because 20\) & 227
316 & 142
151 & \(\begin{array}{r}94 \\ 282 \\ \hline\end{array}\) & \(\begin{array}{r}2 \\ 4 \\ \hline\end{array}\) \\
\hline cooper............................ & 13 & 2 & 424 & 218 & 176 & 15 \\
\hline Cravrord..................... & 6 & \(\ldots\) & 128 & 86 & 36 & \\
\hline Dade....................... & 7
2 & (i) & 186 & \({ }_{\text {(D) }}^{1 / 1}\) & (D) 9 & (D) \({ }^{7}\) \\
\hline & & & & & & \\
\hline Daviess.................... & \({ }_{12}\) & \(\cdots\) & \(\frac{124}{254}\) & 135
280 & \(\begin{array}{r}83 \\ 142 \\ \hline 8\end{array}\) & \(\cdots\) \\
\hline  & 12
6 & \(\cdots\) & 254
216 & 280
109 & 142
81 & \(\cdots\) \\
\hline Douglas...................... & 2 & (0) & (D) & (D) & (D) & (0) \\
\hline Dunkifin................... & 18. & 17 & 529 & 420 & 186 & \(\ldots\) \\
\hline Frank \(1 \mathrm{in} . . . . . . . . . . . . . . . . . . . ~\) & 18
9 & 7
\(\ldots\) & \begin{tabular}{l}
550 \\
238 \\
\hline
\end{tabular} & 351
165 & \(\begin{array}{r}319 \\ 96 \\ \hline\end{array}\) & \(\ldots\) \\
\hline Gasconace............................ & 12 & \(\ldots\) & 330 & 1294 & 180 & \(\ldots\) \\
\hline Greene.................... & 19
8 & 4 & 989
212 & 473
142 & 287
101 & \({ }_{12}^{3}\) \\
\hline & & & & & & \\
\hline Harrison. . . . . . . . . . . . . & 11 & \(\cdots\) & 328 & 207 & 142 & 30 \\
\hline  & 15
1 & (D) & 439 & 289
(0) & 197 & 17 \\
\hline Holt........................ & 8 & ... & 252 & 165 & 136 & .. \\
\hline Howard. ................... & \({ }_{6}^{6}\) & \(\cdots\) & 133 & 968 & \(\begin{array}{r}59 \\ 123 \\ \hline\end{array}\) & \(\cdots\) \\
\hline Hovel1............................... & 7
6 & \(\cdots\) & 276
171 & 167
108 & 123
76 & \(\ldots\) \\
\hline Jackson..................... & 4. & i & 1,590 & 890 & 842 & -46 \\
\hline Jasper... & 24. & 11 & 1,064 & 439 & 323 & 26 \\
\hline Jefferson.................... & 17 & 46 & 2,608 & 929 & 849 & - \\
\hline Johnson. . . . . . . . . . . . . . . & 13 & 4 & 335 & 227 & 137 & 15 \\
\hline Knox...... & 6 & .. & 164 & 159 & 71 & . \\
\hline Laclede................... & 9 & \(\ldots\) & 276 & 114 & 89 & \(\because\) \\
\hline Lsfayette.................. & 18 & \(\cdots\) & \({ }_{261} 6\) & 250
131
131 & 311
123 & 39 \\
\hline Levisence......................... & 17 & \(\because 2\) & 4,761 & 131
537 & 2,394 & ... \\
\hline Lincoln. ..................... & 11 & \(\cdots\) & 463 & 283 & 169 & 20 \\
\hline Linn....................... & 17
8
8 & \(1{ }_{1}^{1}\) & 443 & 258 & 220 & 15
60 \\
\hline MeDoraldi. ..................... & 7 & , & 166 & 81 & 56 & ... \\
\hline Macon..................... & 14 & \(\cdots\) & 571 & 347 & 246 & 60 \\
\hline Madigon................................ & 4 & (D) & 109 & (D) 76 & 42
(D) & Oij \\
\hline Marion....................... & 9 & \(\ldots\) & 408 & 192 & 129 & ... \\
\hline Mercer..................... & \({ }_{6}^{6}\) & -.. & 170 & 99 & 34. & \(\cdots\) \\
\hline M111er....................... & 8
9 & 18 & 224
287 & 111
169 & 211 & 7 \\
\hline Moni teay........ & 8 & .. & 187 & 145 & 99 & -. \\
\hline Morroe................... & 10 & \(\cdots\) & 252 & 169 & 102 & 11 \\
\hline Montgocery................. & 8. & \(\cdots\) & 211 & 139 & 81 & *. \\
\hline Morgan..................... & 6 & \(\ldots\) & 142 & 81 & \(6{ }^{6}\) & 13 \\
\hline Nex Madrde...............
Nievton................ & 12 & \(\ldots\) & 2.816
367 & 1,182
160 & 201 & \(\cdots\) \\
\hline Nodaway... & 21 & \(\ldots\) & 479 & 400 & 278 & .. \\
\hline Oregon.................. & 3 & \(\cdots\) & 43 & 33 & 19
85 & \(\cdots\) \\
\hline Osage..................... & 7 & & 151 & 101 & (D) & (0) \\
\hline Oصark........................ & 14 & (D) & (D)
503 & (D)
314 & (D) & 4.6 \\
\hline Perry....................... & 7 & \(\ldots\) & 218 & 87 & 39 & 12 \\
\hline Fettis................... & 15 & 55 & & & & \begin{tabular}{l}
27 \\
\hline..
\end{tabular} \\
\hline Phelps.... & 113 & \({ }_{4}^{4}\) & 495 & 2366 & 236
126 & \(\cdots\) \\
\hline Platte.... & 11 & 3 & 284 & 157 & 176 & 15 \\
\hline Polk........ & 10 & \(\cdots\) & 280 & \({ }^{132}\) & 118
72 & \(\cdots\) \\
\hline Fulaski.. & & 12 & & 25 & 72 & ... \\
\hline
\end{tabular}

\footnotetext{
(D) ritheend to avoid disclosure
}
. Fiepresents zero.

Table SE—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product


\footnotetext{
(D) withheld to avoid disclosure
}

\footnotetext{
. Represents zerc.
}

Table 8E—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Estabil shments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{8ulk atorage capacity as or December 31, asaigned to-} \\
\hline & & \[
\begin{aligned}
& \begin{array}{l}
\text { Aviation } \\
\text { gasoline }
\end{array} \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\] & \[
\begin{aligned}
& \begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
& (1,000 \text { gal. })
\end{aligned}
\] & \begin{tabular}{l}
Kerosene, range o11, \\
1 fuel ofl
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} & Distillate fuel olla ( 2 to \(\%\), light gas oils, and light Diesel-type fuels)
\[
(1,000 \mathrm{gal} .)
\] & Residual fuel ofla ( 5 and 6 , "bunker C," heavy Oleal fuela, heavy gas o11, and Navy spectal) (1,000 gal.) \\
\hline \multicolumn{7}{|l|}{Montara-Continued} \\
\hline Teton................... & 11 & 11 & 327 & 137 & 12\% & 33 \\
\hline Toole................. & 12 & 25 & 405 & 119 & 261 & 16 \\
\hline Treasure............................ & 。 & \(\cdots 3\) & 70
267 & 18
94 & 115 & 27 \\
\hline Wheatlend.................. & 8 & & 200 & 76 & 81 & \\
\hline witaux.................... & 1 & (0) & (b) & (D) & (D) & (i) \\
\hline Yellowstone................ & 18 & 73 & 832 & 181 & 255 & - \\
\hline Yellowstone National Park. & & \(\ldots\) & \(\ldots\) & \(\cdots\) & ... & . \\
\hline Nebraska...................... & 684 & 802 & 33.044 & 25,346 & 16,432 & 1,359 \\
\hline Adans...................... & - & 18 & 281 & 124 & 140 & 30 \\
\hline Antelope................... & 8 & \(\cdots\) & 223 & 164 & 266 & \(\ldots\) \\
\hline Arthur........................... & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) \\
\hline 81aine....................... & \(\cdots\) & (0) & (i) \({ }^{\text {a }}\) & (0) & (0) & (i]) \\
\hline 8oone..................... & 7 & \(\cdots\) & 134 & 366 & 87 & \\
\hline Box Butte.................. & 11 & 15 & 359 & 157 & 229 & 14 \\
\hline Boyd....................... & 3 & \(\cdots\) & 43 & 38 & 60 & ... \\
\hline 8 rown...................... & 4 & 15 & 92 & 102 & 132 & is \\
\hline 8uffalo................... & 18 & 3 & 597 & 308 & 274 & 18 \\
\hline 8urt............................ & 14 & \(\cdots\) & 2,100
218 & 202
167 & 1175 & 12 \\
\hline Cass......................... & 11 & 13 & 327 & 184 & 163 & is \\
\hline Cedar........................ & 11 & \(\ldots\) & 307 & 191 & 174 & ... \\
\hline Chase....................... & 9 & 3 & 359 & 126 & 201 & 7 \\
\hline Cherry..................... & 8 & 7 & 239 & 155 & 131 & . \\
\hline Cheyerne........................... & 9 & 16 & 387
223 & 159
71 & 176
32 & 35
10 \\
\hline Coirsx........................ & 7 & \(\ldots\) & 321 & 151 & 124 & 15 \\
\hline Cuming. ...................... & 11 & \(\ldots\) & 325 & 139 & 140 & \\
\hline Custer..................... & 19 & \(\ldots\) & 431 & 315 & 272 & 10 \\
\hline Dakota...................... & 3 & & 63 & 62 & 4 & \(\ldots\) \\
\hline Daves....................... & 8 & 17 & 234 & 81 & 96 & \(\cdots\) \\
\hline Dawson......................
Deuel................ & 11
5 & 68 & 344
186 & 274
81
81 & \(\begin{array}{r}169 \\ 95 \\ \hline\end{array}\) & \begin{tabular}{l}
28 \\
34 \\
\hline
\end{tabular} \\
\hline Dixon........................... & 3 & \(\ldots\) & 186 & 42 & 95
42 & 34 \\
\hline Dodge........................... & 20 & \(\ldots\) & 992 & 496 & 520 & 192 \\
\hline Douglas.................... & 25 & 110 & 4,971 & 2.095 & 3,074 & 114 \\
\hline Dundy...................... & 5 & \(\cdots\) & 125 & 91 & 39 & \\
\hline F111more..................... & 10 & ... & 2,952 & 146 & 55.4 & 15 \\
\hline Franklin.................... & 6 & io. & 139 & 150 & 70 & \\
\hline Frontier......................... & 1 & (D) 31 & \({ }_{184}\) & \({ }_{1} 132\) & (D)
85 & (D) \\
\hline Gage............................ & 11 & , & 301 & 177 & 189 & . \\
\hline Garden..................... & & & 148 & 50 & 89 & 2 \\
\hline Garfield............................ & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Grant........................... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Greeley.................... & 3 & \(\cdots\) & 66 & 69 & 48 & \\
\hline Ha11............................ & 15
2 & (D) 5 & 492 & (D) 193 & 308 & (0) \\
\hline Harlan.................. & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Hayes............ & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Hitchcock. . . . . . . . . . . & 5 & 39. & 156 & 77 & 86 & \\
\hline Holt...............................
Hooker. & 11 & (D) & 291 & 204 & \({ }_{\text {(D) }}^{228}\) & (D) \\
\hline Hows \({ }^{\text {Hed....................... }}\) & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Jefferson.................... & 9 & ... & 294 & 188 & 179 & 30 \\
\hline Johnson. .................. & 5 & \(\cdots\) & 140 & 89 & 101 & \\
\hline Kearney.................... & \({ }_{6}^{6}\) & \(\cdots\) & 179 & 63 & 34 & 15 \\
\hline Ke1th.......................... & \({ }^{9}\) & \(\cdots\) & 302 & 145 & 138 & ... \\
\hline Kımball...... & \(\cdots\) & \(\ldots\) & i76 & \(\cdots\) & 120 & \(\ldots\) \\
\hline Knox........ & 11 & \(\ldots\) & 270 & 234 & 172 & 29 \\
\hline Lancaster................. & 21 & 117 & 1,015 & 632 & 397 & 23 \\
\hline Lincolr..................... & 12 & \(8^{8}\) & 561 & 253 & 227 & 60 \\
\hline Logat................................. & \({ }^{2}\) & (D) & (D) & (D) & (D) & (D) \\
\hline McPherson.................... & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) \\
\hline Msdison..... & 15 & 1 & 410 & 240 & 347 & c \\
\hline Merrick................... & 5 & \(\ldots\) & 157 & 135 & 34. & \(\ldots\) \\
\hline Morrill.................... & 9 & \(\ldots\) & 588 & 418 & 120 & \(\ldots\) \\
\hline Nerse................ & 4 & \(\ldots\) & 97 & 66 & 69 & \\
\hline Nemahs.................... & 9 & \(\ldots\) & 259 & 139 & 135 & 15 \\
\hline  & \({ }_{13}^{5}\) & \(\cdots\) & 4,350 & 1,356 & 2,484 & 126
3 \\
\hline Pawnee....................... & 6 & \(\cdots\) & 2109
109 & \begin{tabular}{|c}
22 \\
92
\end{tabular} & 175
65 & 33
10 \\
\hline Ferkins................... & 7 & \(\ldots\) & 243 & 115 & 120 & 24 \\
\hline Phelps............... & 9 & 10 & \(30 \times\) & 123 & 126 & . \\
\hline Plerce.................. & 3 & \(\cdots\) & 85 & 69 & 76 & - \\
\hline Platte. & 9 & \(\ldots\) & 292
175 & 115
109 & 100 & \(\ldots\) \\
\hline
\end{tabular}
(D) Witheld to avoid disclosure. ... Represents zero.

Table 8E-PETROLEUM BULk PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product

(D) Witheld to gyoid digclosure. ... Hepresents zero.

Table sE-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued
Esrablishments, and Storage Capacity by Type of Product

(D) Withheld to avoid disclosure.
... Kepresents zero.

Table \&E—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES -Continued

Establishments, and Storage Capacity by Type of Product


\footnotetext{
(Th) Althineld to avold disclosure. ... Fepresents zero.
}

Table SE—PETROLELM BULK PLANTS AND TERMINALS: \(1954-B U L K\) STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued
Establishments, and Storage Capacity by Type of Prodect
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{Buik storage capacity as of December 31, asaigned to-} \\
\hline & & \[
\begin{aligned}
& \begin{array}{c}
\text { Aviation } \\
\text { gasoline }
\end{array} \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\] & Other gasoline
\[
(1,000 \mathrm{gal} .)
\] & \begin{tabular}{l}
Kerosene, range oll, \\
n fuel oil \\
(1,000 gal.)
\end{tabular} & Distillate fuel nils ( 12 to \(4,11 \mathrm{ght}\) gas olla, and lipht Diesel-type fuels) ( \(1,000 \mathrm{gal}\). & \begin{tabular}{l}
Residual fuel alls \\
( 5 and 76 , "bunker \\
"," heavy Dteac 1 ruels, heavy gas oil. and Navy apecial)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} \\
\hline \multicolumn{7}{|l|}{North: Carolina-Cont inued} \\
\hline Richrond................ & & 18 & 219 & 110 & 67 & \\
\hline Roteson.......... & 15 & \(\cdots\) & 478 & 372 & 148 & \\
\hline Rockingham. & 14 & 10 & 4.3 & 215 & 130 & \\
\hline Rovar...................... & 16 & 35 & 2,829 & 2,778 & 2,857 & \(\cdots\) \\
\hline Ruthertord.......................... & 12 & \(\ldots\) & \begin{tabular}{l}
200 \\
324 \\
\hline
\end{tabular} & \begin{tabular}{|l|l|}
103 \\
278
\end{tabular} & 42
106 & .. \\
\hline Scotzand..................... & 12 & . & 306 & +87 & 1062 & .. \\
\hline Stanly..................... & 9 & ... & 296 & 12 l & 103 & ... \\
\hline Stokes..................... & 1 & (D) & (D) & (D) & (D) & (0) \\
\hline Surry...................... & 15 & (0) & 545 & 348 & 18.4 & \({ }^{8}\) \\
\hline Suann........................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Tyrrel2..................... & , & (D) & (D) & (D) & (D) & (D) \\
\hline Union...................... & 9 & \(\cdots\) & \({ }_{516}\) & 127 & 90 & 23 \\
\hline Vance........................ & 24 & 2
5 & \({ }_{868} 81\) & 401
530 & 288
370 & \(\cdots\) \\
\hline Wırтеп...................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Washingtor.................... & 3 & 1 & 113 & 59 & 34 & \\
\hline Watauga.................... & , \(\frac{3}{4}\) & & 135 & 61 & \({ }^{70}\) & . \\
\hline Hayne....................... & 13
6 & \(\ldots\) & 490
295 & \({ }^{489} 8\) & \(\begin{array}{r}128 \\ 91 \\ \hline 1\end{array}\) & - 15 \\
\hline wilson....................... & 8 & \(\ldots\) & 317 & 296 & 128 & ... \\
\hline Yadkin....................... & 3 & . & 57 & 52 & 34 & \(\ldots\) \\
\hline Yancey..................... & \(\cdots\) & & ... & ... & \(\cdots\) & \(\cdots\) \\
\hline North Dakota.................. & 702 & 597 & 29,149 & 12,874 & 14,396 & 2,479 \\
\hline Adans...................... & 7 & \(\ldots\) & 312 & 104 & 128 & 31 \\
\hline Barnes................... & 24 & \(\ldots\) & 777 & 352 & 501 & 8 \\
\hline Benson. ...................... & 17 & \(\cdots\) & 572 & \(25 ?\) & 315 & 38 \\
\hline Bottineau.................. & 21 & \(\because 9\) & 1,047 & \(\cdots 9\) & \(\dddot{403}\) & 36 \\
\hline Bowman. .................. & 8 & 10 & 360 & 97 & 149 & 32 \\
\hline Burke.................................... & 12 & \(\cdots\) & 338
712 & \({ }_{263}^{255}\) & 3207 & 35
46 \\
\hline Cass...................... & 38 & 60 & 1,349 & 583 & 796 & \\
\hline Сavalier..................... & 18 & 6 & - 574 & 230 & 324 & 11 \\
\hline Dickey..................... & 9 & 2 & 350
326 & 157 & 169 & \(\because\) \\
\hline Divide............................ & 9 & (0) & (D) & ( 99 & 168 & (i5) \\
\hline Exdy....................... & 7 & ... & 197 & 90 & 96 & 16 \\
\hline Emons. . . . . . . . . . . & 11 & -.. & 385 & 222 & 148 & \(\cdots\) \\
\hline Foater................... & 7 & 9 & 245 & 123 & 216 & \(\cdots\) \\
\hline Golden valley.............. & 6 & & 200 & 55 & 73 & \\
\hline Grand Forks............... & 24 & 39 & 848 & 357 & 549 & 20 \\
\hline Grant....................
Griggs................... & 5 & \(\ldots\) & 145
205 & 81
126 & \(\begin{array}{r}85 \\ 280 \\ \hline 8\end{array}\) & 29 \\
\hline dettinger...................... & 12 & \(\cdots\) & \(\stackrel{12}{ }\) & 127 & 158 & 22 \\
\hline Kıdder..................... & 11 & 30 & 288 & 145 & 186 & 15 \\
\hline Le Moure................... & 19 & 18 & 937 & 361 & 445 & 165 \\
\hline Logan....................... & 7 & . & 199 & 137 & 117 & ... \\
\hline Melienry.................... & 20 & \(\ldots\) & 614 & 218 & 280 & 13 \\
\hline McIntosh.................... & 9 & . & 257 & 184 & 118 & , \\
\hline Mclean........................ & 23 & \(\ldots\) & \({ }_{8}^{272}\) & 1307 & 145 & 17 \\
\hline Мегеег....................... & 9 & \(\ldots\) & 323 & 122 & 200 & 34 \\
\hline Morton....................... & 15 & \(\ldots\) & 594 & 217 & 252 & 15 \\
\hline Mountrail............... & 13 & 8 & 481 & 165 & 219 & 28 \\
\hline Nelson.................... & 16 & , & 523 & 243 & 253 & 43 \\
\hline 01iver..................... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Реrbine................... & 27 & ... & 855 & 410 & 564 & 38 \\
\hline Plerce...................... & \begin{tabular}{|c}
8 \\
20 \\
\hline
\end{tabular} & \(\cdots\) & 274 & 101 & 179 & 28 \\
\hline Ransey......................... & 20
10 & \begin{tabular}{l}
63 \\
\hline\(\ldots\)
\end{tabular} & 670
435 & 330
156 & 471 & 12 \\
\hline Renville.............. & 7 & \(\ldots\) & 174 & 97 & 131 & 16 \\
\hline Pltchlend............. & 24 & 8 & 1,110 & 417 & 528 & 180 \\
\hline Rolette................... & 12 & 10 & 383 & 158 & 228 & 15 \\
\hline Sargeni..................... & & 1 & & & & 5 \\
\hline Sherider..................... & \(\begin{array}{r}7 \\ 5 \\ \hline\end{array}\) & \(\ldots\) & 231 & \(\begin{array}{r}188 \\ 96 \\ \hline 68\end{array}\) & \begin{tabular}{l}
97 \\
70 \\
\hline
\end{tabular} & \(\ldots\) \\
\hline slope.......................... & 5 & \(\ldots\) & 126 & ¢6 & 70 & \(\because\) \\
\hline Stark..................... & 27 & 24 & 1,831 & 2,212 & 964 & 783 \\
\hline Steele...................... & 7 & 18 & 233 & 77 & 169 & ... \\
\hline Stutsper.................... & & & & & 508 & 28 \\
\hline  & 17 & 9 & 299
548 & 247
316 & 171 & 12 \\
\hline walah............................ & 17
23 & . 40 & \begin{tabular}{l}
554 \\
774 \\
\hline
\end{tabular} & 314 & \begin{tabular}{l}
309 \\
398 \\
\hline
\end{tabular} & 25 \\
\hline Vard...................... & 21 & 49 & 942 & 384 & 603 & 85 \\
\hline \%ells..................... & 19 & 1 & 882 & 359 & 4.59 & 159 \\
\hline *111退s................ & & 60 & 889 & 280 & 394. & 115 \\
\hline
\end{tabular}

\footnotetext{
(D) Withheld to avoid disclosure.
}

\footnotetext{
. Represente zero.
}

Table 8E-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES - Continued
Establishments, and Storage Capacity by Type of Product


Table sE-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Nunber)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of December 31, asaigned to-} \\
\hline & & \[
\begin{aligned}
& \begin{array}{l}
\text { Aviation } \\
\text { fasoline }
\end{array} \\
& (1,0 \mathrm{on} \text { gal.) }
\end{aligned}
\] & \[
\begin{gathered}
\begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
(1,000 \text { gal. })
\end{gathered}
\] & \begin{tabular}{l}
Kerosene, raige oil, \\
l fuel oil \\
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Diatillate fuel ofls \\
( 2 to 4 , light gas olls, and light \\
liesel-type ruels)
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Fesidual fuel ofls \\
( 55 and \#6, "burker \\
C," heavy Diesel fuels, heavy gas oil, and Navy special) \\
(1,0rn gal.)
\end{tabular} \\
\hline \multicolumn{7}{|l|}{OMio-Conttrued} \\
\hline wayne. .................... & 10 & & 593 & :18 & \(\cdots\) & \\
\hline -111sams.................... & 14 & & 1,041 & 1,563 & 1,129 & \(\ldots\) \\
\hline Mand......................... & 8
8 & \(\ldots\) & 3149
155 & 4135 & 30
300 & 15 \\
\hline Cklahama................................ & 729 & 435 & 31.133 & 8,541 & 7,.168 & 360 \\
\hline Afair...................... & 5 & \(\ldots\) & 315 & 39 & -8 & \(\ldots\) \\
\hline Alralra.............................. & 5. & \(\ldots\) & 227
150 & \begin{tabular}{l}
82 \\
32 \\
\hline
\end{tabular} & 66
19 & ¢ \\
\hline Beaver.......................... & 6 & \(\cdots\) & 157 & 51 & 23 & \\
\hline Вес女hяm...................... & 15 & 1 & 375 & 127 & 78 & \\
\hline B-aine........................ & 12. & ... & 224 & 96 & 33 & \(\cdots\) \\
\hline Rryan....................... & 9 & \(\ldots\) & 367 & 103 & 62 & \(\ldots\) \\
\hline Caddc....................... & 18. & \(\cdots\) & 334 & 146 & 37 & \(\cdots\) \\
\hline Caradiar........................... & 18 & 52 & 302
8,933 & 116 & -67 & 9 \\
\hline therokee...................... & 3 & ... & -98 & 32 & , 24 & -.. \\
\hline choctav.................... & 8 & & 261 & 70 & 66 & 24 \\
\hline cimarron.................... & 5 & 1 & 132 & 23 & 47 & \\
\hline  & 6
1 & (id) & 141 & (D) & (D) & (D) \\
\hline сопя乐he....................... & 12 & 10 & 323 & 70 & 17 & (D) \\
\hline Cotton........................ & 6 & \(\ldots\) & 165 & 43 & 17 & - \\
\hline Craig.......................... & 9. & \(\ldots\) & 204 & 72 & 21 & 24 \\
\hline Creek....................... & 10 & \(\cdots\) & 295 & 101 & 56 & 9 \\
\hline  & 18 & ..1 & 529
52 & 119 & 98 & 15 \\
\hline Devey.......................... & 8 & \(\ldots\) & 145 & 69 & 43 & \(\stackrel{4}{5}\) \\
\hline E11is....................... & 10 & \(\ldots\) & 225 & 100 & 63 & \\
\hline Garfield................ & 10 & 18 & 490 & 109 & 68 & 2 \\
\hline Garvin.... & 13 & \(\cdots\) & 321 & 126 & 69 & ... \\
\hline  & 15
10 & \(\cdots\) & 398 & 131
62 & 72 & \(\cdots\) \\
\hline Grant.............................. & 10 & 3 & 177 & \begin{tabular}{l}
62 \\
52 \\
\hline
\end{tabular} & 46
6 & 18 \\
\hline Harmon. ...................... & 5 & & 118 & 48 & 30 & \(\ldots\) \\
\hline Hamer...................... & 5 & \(\ldots\) & 125 & 52 & 50 & . \\
\hline  & 3
10 & \(\cdots\) & 182
300 & 65 & 29 & . \\
\hline Ј^ckson........................... & 10 & \(\cdots 9\) & 376 & 8 & 119 & \(\ldots\) \\
\hline Jerfersor................... & 4 & & 120 & 49 & 9 & \\
\hline Johnstor..................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline kay. ........................ & 25 & 45 & \({ }_{6}^{618}\) & 172 & 113 & \\
\hline  & 11
15 & \(\cdots\) & 302
\(3<8\) & 107 & 64
70 & 10 \\
\hline Lstiner......................... & 12 & (D) & (D) & 117
(D) & (D) & ( D\()\) \\
\hline Le Flore.................... & 12
8 & \(\cdots\) & \begin{tabular}{l}
330 \\
186 \\
\hline
\end{tabular} & 61
46 & 67 & 28 \\
\hline Lincolr...................... & 8
13 & \(\cdots\) & 186
326 & 46
96 & 48
98 & \(\ldots\) \\
\hline Love............................ & 3 & \(\cdots\) & 5 & 25 & \({ }_{2}^{98}\) & ... \\
\hline MeClain....................... & 7 & \(\ldots\) & 189 & 57 & 20 & . \\
\hline McCurtain.................... & 8 & \(\ldots\) & 24.4 & 94 & 56 & 27 \\
\hline Mcintosh........................ & \({ }_{8}^{8}\) & \(\cdots\) & 347
199 & 36
72 & 24 & \\
\hline Marshall........................ & 5 & \(\cdots\) & 112 & 33 & 28 & \\
\hline Mayes... & 8 & \(\ldots\) & 209 & 80 & 4 & \(\cdots\) \\
\hline marray..................... & 7 & \(\ldots\) & 137 & 42 & 19 & \(\ldots\) \\
\hline Muskogee................................... & 15
9 & \(\cdots\) & 791 & 148 & 145 & 36 \\
\hline Novara............................ & 6 & \(\cdots\) & 120 & 36 & 60
25 & \(\ldots\) \\
\hline orfuskee......... & 5 & & 93 & 26 & 16 & \(\ldots\) \\
\hline Oklahoes....................... & 30 & 87 & 3,893 & -59 & 54 & \(\ldots\) \\
\hline Oxarulgee..................... & 11 & \(\ldots\) & 321 & 79 & 52 & \\
\hline  & 11
9 & \(\cdots\) & 309 & 51 & 92 & 3 \\
\hline Pamee............................ & 9
3 & \(\ldots\) & 287
60 & 114 & 83 & \(\ldots\) \\
\hline Payse........................ & 18 & \(\cdots 3\) & 407 & 133 & 101 & \(\cdots\) \\
\hline Pritsburg................... & 12 & 24 & 336
354
256 & 73 & 63 & 4 \\
\hline Portotoc......................... & 12 & \(\ldots\) & 2, 354 & 911 & 899 & -1\% \\
\hline Pustastahh, ................ & 3 & \(\ldots\) & 2, 61 & 19 & 16 & 2 \\
\hline Roger M111s................. & 6 & \(\ldots\) & 128 & 62 & 37
36 & , \\
\hline Rogers...................... & 4 & \(\cdots\) & 104 & 43 & 34 & \(\ldots\) \\
\hline Semprole.................. & 12 & \(\cdots\) & 366 & 114 & 73 & 10 \\
\hline Sequoyah.................... & 7 & 10 & 170 & 52 & 4 & \\
\hline Stephens.............................. & 16 & 14 & 416 & 93 & 514 & 43 \\
\hline Texas......................... & 11
6 & \(\cdots{ }_{5}\) & 372
152
4 & 99
61
61 & 86
34 & \(\cdots\) \\
\hline Tu1sa.......................... & 27 & 111 & 152
4,993 & 997 & 1,384 & \(\cdots\) \\
\hline Wagoner...................... & 6 & \(\ldots\) & . 159 & 39 & 1, 59 & 7 \\
\hline Washington.................. & 5 & \(\cdots\) & 152 & 47 & 50 & ... \\
\hline vanite....................... & 11 & \(\cdots\) & -9939 & 31
107 & 7
9 & -is \\
\hline Woodvard. & 11 & 39 & 297 & 62 & 74 & ... \\
\hline
\end{tabular}

\footnotetext{
(D) Withheld to avoid disclosure.
.. Represents zero.
}

Table SE—PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued
Establishments, and Storage Capacity by Type of Product


\footnotetext{
(D) Withheld to avoid desclosure.

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}

Table 8E_-PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product

(D) Withbeld to avoid disclosure. ... Represents zero.

Table RE—PETROLEUM BULK PLANTS AND TERMINALS-1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Continued
Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(rumber)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as or December 31, 8981gned to-} \\
\hline & & Avistion gasoline
\[
(1,000 \mathrm{gel} .)
\] & \[
\begin{aligned}
& \begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\] & \begin{tabular}{l}
Kerosene, range oil, \\
1 nuel oil \\
(1,000 gal.)
\end{tabular} & Distillate fuel oile ( 22 to 4 , light gas 0ils, and light Diesel-type ruels)
(1,000 gal.) & \begin{tabular}{l}
Residual ruel ofla \\
( 5 and 6, "bunker \\
C," heavy Diesel ruela, heavy gas oil. and Navy special) (1,000 gal.)
\end{tabular} \\
\hline \multicolumn{7}{|l|}{South Dakita-Continued} \\
\hline Brookings............. & 14 & 521 & 429 & 250 & 228 & 39 \\
\hline Browr..... & 24 & 76 & 208 & 509 & 689 & 13 \\
\hline Brule. & 8 & \(\cdots\) & 379 & 153 & 213 & 50 \\
\hline 8ufral................ & \(\cdots\) & \(\cdots\) & 300 & 221 & 161 & \(\cdots\) \\
\hline Campbe11...................... & 4 & \(\ldots\) & 109 & 43 & 45 & \(\dddot{7}\) \\
\hline Charles Mix................... & 13 & 12 & 402 & 235 & 200 & . \\
\hline clark........................ & , & \(\ldots\) & 212 & 123 & 234 & \(\ldots\) \\
\hline Cley.......... & \({ }_{10}^{8}\) & 12 & 222
386 & 113 & 103 & \(\cdots\) \\
\hline Codingtor........................ & 7 & \(\cdots\) & 363 & 43 & 61 & 33 \\
\hline Custer................... & 4 & & 94 & 42 & 6 & \\
\hline Davisor.... & is & 17 & 628 & 287 & 296 & 18 \\
\hline Day..... & 14 & \(\ldots\) & 494 & 225 & 181 & 60 \\
\hline Deue1... & 4 & \(\cdots\) & 184 & \({ }_{66}\) & \begin{tabular}{l}
58 \\
63 \\
\hline
\end{tabular} & ... \\
\hline  & \({ }_{8}\) & \(\ldots\) & 215 & 108 & 113 & \(\ldots\) \\
\hline Edmunds....................... & 12 & \(\ldots\) & 388 & 171 & 142 & \(\cdots\) \\
\hline Fall River................... & 11 & 13 & 334. & 193 & 257 & 120 \\
\hline Faulk . . . . . . . . . . . & 10 & . & 310 & 181 & 121 & 42 \\
\hline  & 10 & \(\ldots\) & 296
282 & 1209 & 178
157 & 19 \\
\hline & & & & & & \\
\hline Hakın.................... & \({ }^{6}\) & & & & & \\
\hline  & 10 & 60
37 & 244
173 & 192 & 176
97 & 28
14 \\
\hline Hans эп. ......................... & 5 & \(\ldots\) & 145 & 85 & 137 & 11 \\
\hline Harding. .................... & 1 & (D) & (D) & (0) & (D) & (D) \\
\hline Hughes....
Hutctinsot & 118 & 28 & 408
526 & 148
288 & 298 & 16 \\
\hline Hyde...... & 16
5 & \(\cdots\) & 210 & 288 & 2454 & 35 \\
\hline Jackson..................... & 6 & \(\cdots\) & 186 & 115 & \(\cdots\) & \(\cdots\) \\
\hline Јегяй................... & 7 & \(\ldots\) & 830 & 68 & 253 & 46 \\
\hline Jones........................ & 6 & 8 & 239 & 96 & 96 & ... \\
\hline Kingeburg.................. & 11 & \(\cdots\) & 355 & 209 & 201 & 32 \\
\hline Lake....................... & 10 & \(\cdots\) & 446 & 162 & 207 & 68 \\
\hline  & 8
8
8 & 21
\(\cdots\) & 278
312 & 72 & 125 & \(\cdots\) \\
\hline Lincolr....................... & 88888 & \(\cdots\) & 312 & 160
134 & 141
192 & 37 \\
\hline MeCouk..................... & 11 & \(\ldots\) & 276 & 151 & 188 & \(\ldots\) \\
\hline MePherson............... & 10 & ... & 268 & 145 & 123 & 31 \\
\hline Marshal1................... & 8 & \(\cdots\) & 248 & 147 & 135 & 23 \\
\hline Meade......................... & 7 & \(\ldots\) & 200
79 & 96 & 130
55 & \(\ldots\) \\
\hline miner........................ & 12 & \(\ldots\) & 323 & 197 & 114 & . \\
\hline Minnehaha . . . . . . . . . . . . . & 24 & 64 & 13,035 & & 6,615 & 32 \\
\hline Masdy...... & 9 & \(\cdots\) & 265 & 160 & 6, 173 & 13 \\
\hline Pernington............... & 20 & 57 & 928 & 377 & 324 & 1,070 \\
\hline Perkins.......................... & 8 & 12
\(\cdots\) & 342 & 130
99 & 117 & \({ }^{13}\) \\
\hline Roterts..................... & 15 & \(\ldots\) & 461 & 247 & 174 & \(\cdots\) \\
\hline Sarbort..................... & 5 & \(\ldots\) & 110 & 80 & 61 & \\
\hline Shannorn. . . . . . . . . . . . . & \(\cdots\) & \(\ldots\) & & & \(\cdots\) & \(\ldots\) \\
\hline Spink..................... & 19 & \(\cdots\) & 622 & 240 & 250 & ... \\
\hline & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) \\
\hline Sully . . . . . . . . . . . . . & 5 & \(\cdots\) & 185 & 90 & 41 & \(\ldots\) \\
\hline Tr Lpt ......................... & \(\cdots\) & \(\cdots\) & 337 & 340 & 140 & \(\ldots\) \\
\hline Turner....................... & 12 & \(\ldots\) & 345 & 262 & 109 & 7 \\
\hline Unicn................... & 5 & 9 & 139 & 63 & 68 & 12 \\
\hline Wailew mit................. & 12 & 12 & 393 & 196 & 144 & 19 \\
\hline  & \(\cdots\) & \(\cdots\) & \(\underset{\sim}{7}\) & 143 & 230 & 28 \\
\hline Z1ebach...................... & 3 & \(\ldots\) & 89 & 48 & 51 & \(\ldots\) \\
\hline Ternessee.......... & 372 & 2,085 & 95,378 & 27,695 & 31,354 & 3,074 \\
\hline Anderson. . . . . . . . . . . . . . & 2 & (i) & (D) & (D) & (D) & (D) \\
\hline Bedford................................ & 4 & (i) & 3, 226 & 2,109 & \({ }^{698}\) & \\
\hline gledspe............... & 1 & (0) & (D) & (D) & (D) & (D) \\
\hline Blount................... & 8 & 29 & 346 & 207 & 125 & 22 \\
\hline  & 5 & \(\cdots\) & 204 & 96 & 47 & \\
\hline  & . 6 & \(\cdots\) & 251 & 223 & 112 & . \\
\hline Carroll...................... & \(\cdots\) & \(\cdots\) & 13 & \(\cdots 6\). & \(\because 3\) & \(\ldots\) \\
\hline Carter.......... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Cheathar.................. & 2 & (D) & & & & \\
\hline Cheater.................... & \(\frac{1}{3}\) & (b) & (D) & (D) & (D) & (D) \\
\hline clambarne................................... & \({ }^{3}\) & \(\ldots\) & 120 & 50 & \({ }^{51}\) & 15 \\
\hline cocke..................... & \(\cdots\) & (D) & (ï) & (0) & (D) & (D) \\
\hline Corree...................... & 7 & 15 & 234, & 109 & 107 & \(\ldots\) \\
\hline Cruckert................ & 3 & \(\ldots\) & \(\underset{9}{101}\) & 58
59 & 14 & \(\ldots\) \\
\hline Daviduon............ & 15 & 55 & 19,807 & 4,782 & 4,2,27 & . \\
\hline & & & (D) & (D) & (0) & (D) \\
\hline
\end{tabular}
(D) Withteid qua avoid disclojure.

\footnotetext{
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Table SE-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES -Continucd

Establishments, and Storage Capacity by Type of Product


\footnotetext{
(b) Withbeld to avoid disclosure. Represents zero.
}

Table sE-PETROLEUM BULK PLANTS AND TERMINALS: 1954 -BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES -Continued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{. Bulk storage capacity as of December 31, asaigred to-} \\
\hline & & Aviation gasoline
\[
(1,000 \mathrm{gel} .)
\] & \[
\begin{aligned}
& \begin{array}{l}
\text { Other } \\
\text { gasol Ine }
\end{array} \\
& \text { (1,000 gal.) }
\end{aligned}
\] & \begin{tabular}{l}
Kerosene, range oil, \\
al fuel oil \\
(1,000 gai.)
\end{tabular} & Distillate ruel oils ( 2 to 4, light gas oils, and light Diesel-type fuels)
(1,000 gal.) & \begin{tabular}{l}
Residual fuel oila \\
(5 and 6, "bunker \\
C," heary Dieael fuela, heavy gas ofl, and Navy apecial)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} \\
\hline \multicolumn{7}{|l|}{} \\
\hline Austin................... & 5. & \(\ldots\) & 132 & 35 & 13 & 9 \\
\hline Esiley.......... & \(\bigcirc\) & \(\ldots\) & 199 & 56 & 47 & \(\cdots\) \\
\hline Bandera..................... & \(\cdots\) & \(\cdots\) & 220 & \(\cdots\) & \(\stackrel{\square}{8}\) & ... \\
\hline Eastrof.......................... & 6 & \(\cdots\) & 193 & 43 & 42 & 12 \\
\hline Bse............................... & 6 & \(\cdots\) & 364 & 55 & +25 & 12 \\
\hline Bell...................... & 18 & \(2{ }^{1}\) & . 600 & 1797 & 122
2.398 & +163 \\
\hline Вехаг ....................... & 2 & 2.581) & 11, 117 & 1, (D) & \({ }^{2,398}\) (D) & (0) \\
\hline Burden....................... & \(\ldots\) & \(\ldots\) & \(\cdots\) & ... & ... & -. \\
\hline Bosque...................... & 8 & \(\cdots\) & 270 & 36 & 47 & 12 \\
\hline Buwie...................... & 37. & 20 & 310
579 & 104
108 & 79
111 & 21 \\
\hline вragreia.................... & 16. & 18 & 658 & 1,106 & 14 & 12 \\
\hline Brewster............... & 4 & 1 & 131 & 47 & 14 & 8 \\
\hline Briscoe.................... & 4 & \(\cdots\) & 152 & 20 & 28 & i2 \\
\hline Erodise..................... & 7 & \(\cdots\) & 202
\(3+0\) & [23 & 27
70 & \({ }_{27}^{12}\) \\
\hline Brjun.......................... & 6 & & 171 & 66 & 12 & \\
\hline Buruer............................ & 7 & \(\ldots\) & 170 & 61. & 30 & ... \\
\hline Caldwell.................. & 8 & \(\cdots\) & 4,403 & 69 & 850 & 12 \\
\hline Cazhoun........................ & 6 & \(\cdots\) & 245 & 34 & 41 & 12 \\
\hline Callahar.................. & \({ }^{5} 5\) & , \(\quad\) - 7 & 106
10,073 & 519 & 18
323 & 487 \\
\hline Gameron..................... & 25
3 & 2.27 & 10,073 & \({ }^{23}\) & 18 & \(\cdots\) \\
\hline & 8 & \(\ldots\) & 258 & 21 & 7 & - \\
\hline Lass...... & 7 & \(\ldots\) & 228 & 94 & 20 & 5 \\
\hline Castra.................. & 5
2 & (io) & 143 & (1) \({ }^{7}\) & (D) & (0) \\
\hline Chambers.............. & 2
10 & (D) & 397 & \({ }^{\text {(D) }} 7\) & 5 & 12 \\
\hline Childress................. & 5 & \(\ldots\) & 186 & 7 & 41 & \(\ldots\) \\
\hline clay....................... & 5 & \(\ldots\) & \({ }^{07}\) & 16 & 13 & \(\cdots\) \\
\hline cochran.................. & 4 & \(\ldots\) & 126
71 & 46
30 & 22
9 & \(\ldots\) \\
\hline cosk.... & 9 & & 285 & 99 & 56 & 2 \\
\hline Collin... & 14 & \(\ldots\) & 494 & 157 & 86 & 12 \\
\hline Collingsworth. & i & \(\cdots\) & \(12{ }^{\circ}\) & 42 & 31 & 15 \\
\hline Coloradt................. & 13.3 & 18 & 394 & 79 & 77 & 15 \\
\hline Coral....................... & 6
7 & \(\cdots\) & 170
200 & 63 & 10 & 12 \\
\hline & & & & & & \\
\hline Concric...................... & \% & i. & 120
242 & 43
55 & \(\begin{array}{r}9 \\ 5 \\ \hline\end{array}\) & i2 \\
\hline raryeli................ & 7 & ... & 198 & 75 & 23 & \\
\hline cottle.................... & \(\bigcirc\) & \(\ldots\) & 203 & 43 & 51 & - \\
\hline Crane....................... & \(\cdots\) & \(\cdots\) & \(\cdots 7\) & \(\cdots\) & 3 & 12 \\
\hline Crasty..................... & 8 & 22 & 275 & 72 & 61 & \\
\hline Culubrson. & 1 & (D) & (D) & (D) & (0) & (0) \\
\hline dallam..................... & 7 & & 183 & 39 & 37 & 12 \\
\hline Vallaz..................... & 20 & 4,961 & 20,812 & 3,014 & 3,437 & 84 \\
\hline Dawzon......... & 9 & 1 & 302 & 92 & 76 & 12 \\
\hline tuas 3 mith...... & \({ }_{3}\) & \(\ldots\) & \(22^{9}\) & 39 & 66
3 & \(\cdots\) \\
\hline vel \(2 . . . . . . . . .\). & \(12{ }^{3}\) & \(\ldots\) & \% \({ }^{82}\) & 30
82 & 23 & \(1{ }^{2}\) \\
\hline De ditht.................. & 11 & ... & 327 & 126 & 13 & 23 \\
\hline dink¢r.s.................. & 5 & \(\cdots\) & \begin{tabular}{l}
152 \\
128 \\
\hline 182
\end{tabular} & 27
50 & 45
28 & 23 \\
\hline Dinmit.................. & 5 & \(\ldots\) & \({ }_{152}^{128}\) & 48 & 28
34 & 23 \\
\hline jonigy......... & 5 & \(\ldots\) & 136 & 42 & 12 & - \(\ldots\) \\
\hline Eastıanı................... & 12 & \(\cdots\) & 470 & 122 & 72 & 15 \\
\hline Ertor.................... & , & 14 & 373 & 169 & 45 & 26 \\
\hline Edwarde................. & J & (D) & (D) & ( D ) & \(0 \cdot\) & (0) \\
\hline E121:................... & 12 & 1 & 361 & 124 & 28 & 12 \\
\hline E1 Faso........ & 23 & 253 & 1,686 & 374 & 14.2 & 29 \\
\hline Erath...................... & 10 & \(\ldots\) & 296 & 96 & 36 & \(\cdots\). \\
\hline Faz1s.................... & 12 & \(\ldots\) & 332
4.24 & 121
178 & 36
22 & 12 \\
\hline Fayette.................... & 13 & \(\ldots\) & 354 & 139 & 25 & 24 \\
\hline  & 4 & \(\ldots\) & 129
230 & 48
29 & 15
93 & . \\
\hline Floyd..................... & 8 & ... & & 29 & 93 & - ... \\
\hline Peard.................... & 5 & 1 & 165 & 50
57 & 25 & \\
\hline Frat itant................ & \(\stackrel{8}{1}\) & (D) & & (D) & (D) & (D) \\
\hline Preest ste. . . . . . . . . . . . . . . . & 3 & \(\ldots\) & 82 & 33 & 18 & - \\
\hline Fris.................... & 6 & ... & 160 & 6 6 & 33 & \(\cdots\) \\
\hline Gaines.................. & ? 7 & \(\cdots\) & 17) 31917 & 62
105 & \(\begin{array}{r}56 \\ 83 \\ \hline\end{array}\) & 3,402 \\
\hline Garza................ & , & \(\ldots\) & 112 & 25 & 33 & \\
\hline gillesple. & ? & \(\ldots\) & 147 & (9) & 43 & \\
\hline chasteram................ & \(\cdots\) & ... & \(\cdots\) & \(\cdots\) & ... & - \\
\hline 可入174................... & & ... & 92. & 4 & \({ }^{3}\) & \(\because\) \\
\hline G mazater.................... & 1: & \(\ldots\) & 311
317 & 143 & 21
86 & 13 \\
\hline frayerin... & . \({ }^{\prime \prime}\) & 110 & 967 & 1 no & 88 & \\
\hline Grept. . . & & 38 & 325 & 7) & 57 & \\
\hline
\end{tabular}

\footnotetext{

}
... Rerrements zeru.

Table sE-PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE GAPACITY-UNITED STATES, STATES, AND COUNTIES - Contınucd
Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk atorage capacity as of Decemter 31, assigned to-} \\
\hline & & \[
\begin{aligned}
& \begin{array}{l}
\text { Avintion } \\
\text { gasnline }
\end{array} \\
& (1,000 \mathrm{gal.})
\end{aligned}
\] & Other gasoline
\[
(1,000 \text { gal. })
\] & \begin{tabular}{l}
Kerobene, range oil, \\
*1 fuel ail \\
(1, ()0 gal.)
\end{tabular} & \begin{tabular}{l}
Distillate fuel ofla \\
( 12 to 4 , Itght gas oils, and Jight Miesel-type fuels)
(1,0no gal.)
\end{tabular} & Restdual fuel ofls ( 5 and \(\mathbf{6 , ~ " b u n k e r ~}\) C," heavy Diesel ruels, heavy gas ofl, and Navy special) (1,000 eal.) \\
\hline \multicolumn{7}{|l|}{Texas-continued} \\
\hline Grives................... & \(\bigcirc\) & 12 & 158 & 4 & 21 & 27 \\
\hline Guadalupe................... & \({ }^{8} 8\) & \(\cdots\) & 247 & -198 & 8 & 12 \\
\hline Hale................................ & 23 & \(\therefore\) &  & 1315 & 137 & 1 \\
\hline Hasilton...................... & 4 & \(\ldots\) & 248 & \% & 53 & (1) \\
\hline Hansford......................... & , & \(\cdots\) & \(\bigcirc\) & 4 & 88 & 15 \\
\hline Hardeman................. & , & \(\ldots\) & 33. & is & 27 & \\
\hline Hardrn........................ & 33 & 123, 307 & 120 & \% 178 & 20.1 & \\
\hline & & & & & & \\
\hline Harrison.................. & 11 & \(\ldots\) & \(3(6)\) & 1, 5 & 38 & 12 \\
\hline \begin{tabular}{l}
Hartley \\
Haskell
\end{tabular} & \(\frac{1}{7}\) & \(\ldots\) & \% 8 & 28
51 & 36
30 & 32 \\
\hline Hasve11............................... & 11 & \(\ldots\) & 208 & \% \(\%\) & 13 & 17 \\
\hline Heaphi11.................... & 4 & \(\ldots\) & 117 & \(4{ }^{4}\) & 20 & 1 \\
\hline Henderson.................. & 5 & ... & 1.64 & 34 & 34 & \\
\hline Hidalgo..................... & 3 & 66 & \(\therefore 133\) & 307 & 164 & 30 \\
\hline Hill........................ & 4 & ... & 3.7 & 171 & 7 & \\
\hline Hockley.................... & 7 & \(\ldots\) & 219 & 9.5 & , & . \\
\hline Hood....................... & & \(\cdots\) & 155 & \(\therefore 3\) & 23 & : \\
\hline Hopisins . . . . . . . . . . . . . . . . . & & 9 & \(1 \lim ^{2}\) & 65 & 42 & 12 \\
\hline  & - & \(\cdots\) & 257
-437 & 87 & 50 & 12 \\
\hline Hudspeth.................... & 1 & (D) & - [19) & T & 510 & 12 \\
\hline Hurn. & 11 & 2 & 32. & 192 & 45 & 2 \\
\hline Hutchinsan.................. & - & idi & 15\% & 55. & \(\cdots\) & 18 \\
\hline Mrion............................. & 5 & 'D) & (D)
113 & I1) & 120 & (0) \\
\hline Jacksor........................ & 4 & \(\cdots\) & 175 & . 32 & 33 & \(\cdots\) \\
\hline Jasper...................... & & 1 & 278 & 5s & \(55^{5}\) & E \\
\hline Jerf Davis................. & & & & & & \\
\hline Jefferson.................... & 19 & 145 & 13,721 & \(1{ }^{15}\) & 171 & \(\cdots\) \\
\hline Jim Hogg. . . . . . . . . & 3 & \(\cdots\) & 182 & 45 & 24 & 21 \\
\hline Jim Wells................... & 11 & 11 &  & 82 & 8 & 9 \\
\hline Jonnson......................... & 13
20 & \(\cdots\) & 205
437 &  & 5 & \({ }^{1}\) \\
\hline Karzes....................... & 8 & & 408 & 1.16 & 17 & 12 \\
\hline квиятяп...................... & 10 & \(\ldots\) & 296 & - 3 & 4 & \({ }_{4}\) \\
\hline Kendail.................... & 5 & \(\cdots\) & 112 & 31 & 33 & \\
\hline  & \(\dot{\square}\) & \(\cdots\) & : \(\cdot\). & \(\cdots\) & \(\ldots\) & . \\
\hline Kerr........................... & 7 & (b) & 234 & 5 & Tri & 1 \\
\hline Kımble....................... & 2 & (D) & (D) & IT, & (D) & 15 \\
\hline King. ........................ & \(\ldots\) & \(\ldots\) & ... & \(\ldots\) & & \\
\hline Kinmey..................... & \(\ldots\) & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) \\
\hline Rekberg................. & 5 & ¢ & 192 & 37 & 23 & 12 \\
\hline Lamar....................... & 8 & \(\ldots\) & 142 & \({ }^{3+}\) & 48 & \(\cdots\) \\
\hline Lamb....................... & 13 & \(\ldots\) & 362 & 111 & 4 & \\
\hline Lampasas.................... & 7 & ... & 171 & 53 & 32 & i \\
\hline La Salle................... & 6 & \(\ldots\) & 163 & 40 & & 5 \\
\hline Lavaca....................................... & 11 & \(\cdots\) & 367 & 136 & 21 & 5 \\
\hline Leen............................... & 5
5 & \(\cdots\) & \begin{tabular}{l}
135 \\
135 \\
\hline 1
\end{tabular} & \({ }^{54}\) & 18 & \({ }_{6}\) \\
\hline Liberty............ & 14 & \(\cdots\) & 433 & 1 & 12 & 1 \\
\hline Lipacosto..................... & \({ }_{6}\) & \(\cdots\) & 243 & t.3 & 78 & 12 \\
\hline Lipe Oxiz....................... & 6
6 & \(\ldots\) & 183 & \({ }_{6}^{66}\) & 52 & \(\ldots\) \\
\hline Lleno......................... & 5 & \(\ldots\) & 165 & 67
73 & 17
15
15 & \(\stackrel{10}{5}\) \\
\hline Loving. . . . . . . . . . . . . . . . . & \(\cdots\) & \(\cdots\) & \(\ldots\) & , & 1 & ... \\
\hline Lubbock... & 21 & 43 & 84.4 & & & ? \\
\hline \(\mathrm{Lrman}_{\text {Meculioch...... }}\) & 12 & 25 & 311 & 17 & 79 & \\
\hline мсцетлап................ & 21 & \(\cdots\) & 249
\(\times \quad 34\) & P年 & 70 & , \\
\hline Mamulien..... & & \(\cdots\) & +... & & 4,7 & 12 \\
\hline Madison.................. & \(\cdots\) & \(\ldots\) & i-3 & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline  & 2 & [I] & If & , & (L) & \({ }^{4}\) \\
\hline Mascn.......................... & \(\cdots\) & \(\cdots\) & 26 & \(\cdots\) & \(\ldots\) & ... \\
\hline Watagorda................... & 11 & '24 & 373 & til & \({ }^{\circ} \mathrm{P}\) & 10 \\
\hline Maverick................... & 4 & 5 & 141 & & \% & \\
\hline Meding Menard....................... & 11 & \(\cdots\) & 江; & 153 & \(\because\) & 22 \\
\hline Md1and...................... & 3 & \(\cdots\) & 13 & 4 & \({ }^{\circ}\) & \(\stackrel{\square}{5}\) \\
\hline M12ss............. & \(\because\) & \(\cdots\) & 33. & 110 & 1 & \(\cdots\) \\
\hline Mitcheil. & \(\stackrel{\square}{4}\) & \(\cdots\) & 14 & 32 & 4 & \(\ldots\) \\
\hline Montaque.................... & 13 & \(\ldots\) & 31.4 & 8 & " \({ }^{\text {H }}\) & \(\because\) \\
\hline Montgomery................. & \(\stackrel{4}{4}\) & \(\cdots\) & 33 & \(3{ }^{10}\) & 3 & \(\because\) \\
\hline & 2 & \(\ldots\) & 12 & & 1. & \(\ldots\) \\
\hline Morr1s.................... & \% & \(\ldots\) & & & , & \\
\hline Motiley.................... & \(\stackrel{4}{4}\) & \(\cdots\) & 48 & 38 & 3 & \\
\hline Mevarrc.................... & 12 & \(\cdots\) & 377 & 10.2 & \(\underset{5}{3 \%}\) & \\
\hline Mienton...... & 3 & (D) & 5 & ! & \(\stackrel{\square}{+}\) & \\
\hline :ueces.................... & & \(\cdots\) & 372 & \(\ldots\) & - & " \\
\hline
\end{tabular}

\footnotetext{
'zatehneld \(\uparrow\) : awoid disclosire.
}

\footnotetext{
.. er.pesents zero.
}

Table SE-PETROLEUM BULK PLANTS AND TERMINALS. \(1954-\) BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Nunber)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of December 31, asalgned to-} \\
\hline & & \[
\begin{aligned}
& \begin{array}{l}
\text { Aviation } \\
\text { gascione }
\end{array} \\
& (7,000 \mathrm{gal.})
\end{aligned}
\] & \[
\begin{aligned}
& \text { other } \\
& \text { gasoline }
\end{aligned}
\] & ```
Kerosene, range oll,
    ll nuel oll
    (1,000 gal:)
``` & Distillate Muel oils ( 12 to 4 , 1ight gas ofls, and light Diesel-type fuels) & \begin{tabular}{l}
Residual fuel oile \\
( 5 and 16 , Mbunker \\
C," heavy Diese) fuels, heavy gas oll, and Navy apecial)
\end{tabular} \\
\hline \multirow[t]{7}{*}{} & \multirow[b]{7}{*}{5
4
6
6
7
9} & \multirow[t]{2}{*}{} & \multirow[b]{2}{*}{152} & & & \\
\hline & & & & \multirow[t]{6}{*}{27
36
51
52
50
26
42} & & \\
\hline & & \multirow{4}{*}{.} & 119 & & 4 & \multirow[t]{2}{*}{\(\ldots\)} \\
\hline & & & 241 & & 14
42
30 & \\
\hline & & & 184 & & 27 & \multirow[t]{2}{*}{12
\(\ldots\)
12
12} \\
\hline & & & \({ }_{271}^{184}\) & & \({ }_{82} 36\) & \\
\hline & & & 271 & & & \(\ldots\) \\
\hline \multirow[t]{2}{*}{} & 8 & \(\cdots\) & 1137 & 41
53 & \(6{ }_{6}^{6}\) & \\
\hline & 8
11 & \(\cdots\) & 4 & 53
62 & 62
94 & 12 \\
\hline Presidi ................................... & 5 & 12 & 112 & 42 & 5 & 7 \\
\hline Rains............................. & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \\
\hline Randaı1............................................................. & 7
3 & \(\cdots\) & 201
89 & 30
46 & 28
13 & 12 \\
\hline Rees1.................................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Red River........................... & 8 & \(\cdots\) & 227 & 100 & 33 & 12 \\
\hline Reeves............................... & 7 & 6 & 238 & 91 & 38 & \(\ldots\) \\
\hline Refugion............................. & 3 & \(\cdots\) & 95 & 17 & 27 & 12 \\
\hline Roberts.............................. & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Robertsrn........................... & 11
2 & 1,283 & 5,303 & 787 & (D) & (12) \\
\hline Rurnels............................... & 12 & & 418 & 270 & 46 & 10 \\
\hline Rusk. . . . . . . . . . . . . . . . . . . . . . . . . . . . & 9 & 6 & 263 & 89 & 43 & 12 \\
\hline Sabine ............................. & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline  & 4 & \(\cdots\) & 152 & 32 & 26 & 6 \\
\hline Ban Patrich........................... & 15 & 12 & 30. & \(1 i 2\) & \(\because 5\) & 93 \\
\hline Sat Saba.............................. & 5 & & 145 & 45 & 17 & 12 \\
\hline Schle icher............................ & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Scurry.............................. & 10 & \(\cdots\) & 266
166 & 4 & 64
20 & 10 \\
\hline Shelby ............................... & 7 & \(\cdots\) & 227 & 52 & 33 & 12 \\
\hline  & 13 & 1 & 199
534 & 28 & 56 & 9 \\
\hline  & \(\ldots\) & . \(\cdots\) & 53. & 164 & 102 & 52 \\
\hline Starr .................................. & 4 & & 111 & 48 & 28 & 12 \\
\hline Stephens ............................. & 7 & ... & 262 & 56 & 66 & 6 \\
\hline sterling............................. & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline  & 3
3 & \(\ldots\) & 103
98 & 45 & 2 2 & 12 \\
\hline  & \(\stackrel{3}{8}\) & \(\ldots\) & 253 & 4 & 176 & 12 \\
\hline Tarrant............................... & 18 & 34 & 19,762 & 1,058 & 5,510 & 927 \\
\hline Tay19r............................... & 13 & 36 & 473 & 116 & 121 & 9 \\
\hline Terre11............................ & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Terry Thro............................ & 10 & 12 & 267
95 & 59 & 84 & 5 \\
\hline Thryokmorter............................... & 3
8 & \(\cdots\) & 295 & 11
100 & 13
88 & " \({ }^{\text {i }}\) \\
\hline Tor Greer............................... & 13 & 28 & 467 & 138 & 97 & 23 \\
\hline Travis............................... & 15 & 59 & 8,310 & 971 & 782 & 12 \\
\hline Trinity........................... & 7 & \(\ldots\) & 186 & 78 & 3 & 12 \\
\hline Tyler ............................ & \(\bigcirc\) & \(\cdots\) & 203 & 59
29
29 & 43 & 12 \\
\hline  & 4 & \(\cdots\) & 117
167 & 25
55 & 25
50 & 12 \\
\hline ษvalde................................... & 8 & 17 & 252 & 84 & 73 & 21 \\
\hline Val Verde............................. & \(\stackrel{4}{4}\) & 1 & 196 & 59 & 33 & 12 \\
\hline Van Zandt.......................... & 7 & 8 & 152 & 47 & 24 & \\
\hline Victoria. & 9 & \(\ldots\) & 3,601 & 949 & 100 & 12 \\
\hline Walker............................... & 6 & \(\cdots\) & 196 & 7 & 43 & 12 \\
\hline wriler.............................. & 4 & \(\ldots\) & 99 & 19 & 23 & 10 \\
\hline Ward................................. & 6 & \(\cdots\) & 205 & 72 & 39
37 & \\
\hline wett..................................... & B & \(\cdots\) & 386 & 70 & 27
95 & 12 \\
\hline Wharton................................... & 10 & \(\cdots\) & 494 & 71 & 101 & 24 \\
\hline Wheeler............................. & \({ }^{6}\) & & -207 & 63 & 34 & \\
\hline Wichita............................................................. & 129 & 50
.. & 2,027
296 & 188
83 & \(\stackrel{21+1}{9}\) & 81 \\
\hline willacy................................ & 6 & \(\cdots\) & 306 & 38 & 27 & 12 \\
\hline Wh11iaracn. ........................... & 14 & \(\ldots\) & 551 & 169 & 28 & 19 \\
\hline  & \(\stackrel{8}{8}\) & \(\cdots\) & 218 & 82 & 23 & 6 \\
\hline  & 2 & (D) & (1) & (D) & (D) & (D) \\
\hline woct........................................ & \% & \(\cdots\) & 270 & 67
103 & 53
21 & 12 \\
\hline Yoarut. ................................. & 1 & (D) & (D) & (1) & (D) & (D) \\
\hline Young................................ & 10 & & 269 & 61 & 79 & \\
\hline  & \(\frac{1}{4}\) & (I) & (D) & (D) & (D) & (D) \\
\hline Lavata.................................. & & ... & \(10 \%\) & 37 & 37 & \(\cdots\) \\
\hline Utah....................................... & 1\% \(\%\) & 334 & 7,160 & 1, 848 & 5,161 & 479 \\
\hline \begin{tabular}{l}
Beaver. . \\
Box Elder
\end{tabular} & 3 & \(\cdots\) & & 30 & 110 & \(\cdots\) \\
\hline Box E14er.......................... & \(\cdots\) & 20
8
8 & 318
306 & 67
92
9 & 187
189 & \(\cdots\) \\
\hline Carban................................ & в & 10 & 3s6. & 60 & 147 & 13 \\
\hline & & & & & - & \\
\hline
\end{tabular}

\footnotetext{
(1) Withreld to avole diachosure.
- Represonts zor
}

Table sE.-PETROLEUM BULK PLANTS AND TERMINALS 1954-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES -Continued

Establishments, and Storage Capactry by Type of Product

(D) Withheld to avoid disclosure.
... Represents zero.

Table 8E-PETROLEUM BULK PLANTS AND TERMINALS: 1954 -BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES -Continued

Establishments, and Storage Capacity by Type of Product


burecent zur

Table 8E—PETROLEUM BULK PLANTS AND TERMINALS: 1954 —BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES -Continued
Establishments, and Storage Capacity by Type of Product

(D) Withheld to avoid disclosure.

Hepresents zero.

Table \&E—PETROLEUM BULK PLANTS AND TERMINALS: 1954 —BULK STOR AGE CAPACITY—UNITED STATES, STATES, AND COUNTIES - Continued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Nunber)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of December 31, assigned to-} \\
\hline & & Aviation gasoline
\[
(1,000 \mathrm{ga} .)
\] & Other gasoline
\[
(1,000 \mathrm{gad.})
\] & \begin{tabular}{l}
Kerosene, range ofl, 11 ruel oil \\
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Distillate fuel oils \\
( 12 to lí, light gas \\
ofls, and light \\
Diesel-type fuels) \\
(1,000 gal.)
\end{tabular} & Residual ruel olla (15 and 16, "bunker C," heavy Dieael ruela, heavy gas ofl, and Navy special)
(1,000 gal.) \\
\hline \multicolumn{7}{|l|}{West virginia-cintinued} \\
\hline Margan. ................ & 1 & \({ }_{\text {(aij }}\) & (D) & '01 & (D) & (D) \\
\hline Nictolas.................... & 2 & -14 & 3,708 & 77 & 104 & (D) \\
\hline Pendleton......... & 2 & (D) & (D) & a) & (D) & (D) \\
\hline Pleasants. & 2 & (0) & (D) & (D) & (D) & (D) \\
\hline Preahontas..... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Frestcri.. & 1 & (D) & (D) & D) & (D) & (D) \\
\hline Futram.... & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & ... \\
\hline Rale1gh......... & 8 & 16 & 636 & 84. & 83 & ... \\
\hline Randolph............ & 7 & ( 29 & 341 & \({ }^{79}\) & (D) & (0) \\
\hline \begin{tabular}{l}
Ritchie \\
Ruane.
\end{tabular} & 3 & (1) 26 & (D) & \({ }_{18} 18\) & (D) 3 & (D) \\
\hline Summers.. & 2 & (D) & (D) & 15) & (D) & (D) \\
\hline Teylor...................... & \(\ldots\) & ... & \(\cdots\) & \(\cdots\) & - & \(\cdots\) \\
\hline Tucker ....................... & \(\cdots\) & (io) & io) & (io) & (D) & (0) \\
\hline Tyler Upshur. & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline wayne............... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Webster............ & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Wetzel..................... & 3 & \(\cdots\) & 270 & 22 & 25 & \(\ldots\) \\
\hline Wirt...................... & \(\cdots\) & \(\cdots\) & , 3 &  & \(\cdots 38\) & \(\cdots\) \\
\hline Wood . . . . . . . . . . . . . . . . & 8
2
2 & (15) & 6,480 & 419 & 383
(D) & (i) \\
\hline Hisconsin..................... & 1,186 & 1,596. & 171,994 & 85,087 & 84,754 & 8,683 \\
\hline Adams.................... & 4 & \(\cdots\) & 95 & 83 & 85 & 11 \\
\hline Ashiand.... & 13 & 10 & 411 & 192 & 131 & 14 \\
\hline Barren..... & 25 & 9 & 824 & 766 & 438 & 37 \\
\hline Bayfield... & \({ }^{7}\) & 86 & 56, 205 & - 139 & 65
26.458 & 1,96 \\
\hline Browni.... & 24
10 & 86
.. & 56,367
326 & 30,928
145 & 26,458
196 & 1,526
48 \\
\hline Burnett.................... & 6 & \(\therefore\) & 163 & 136 & 96 & . \\
\hline Calumet.................... & 8 & , & 413 & 252 & 210 & \(\cdots\) \\
\hline Chippewa..... & 20 & 3 & 624 & 383 & 374 & 31 \\
\hline Clark...................... & 23 & \(\cdots\) & 687 & 454 & 380 & 28 \\
\hline Columbia................... & 21 & \(\cdots\) & 709 & 579 & 464 & 22 \\
\hline Crawford. & 10 & \(\ldots\) & 345 & 258 & 171 & 25 \\
\hline Dane............. & 4 & 73 & 2,246 & 3.303 & 3,815 & 143 \\
\hline Dodge....................... & 26 & 17 & 1,028 & 887 & 692 & 60 \\
\hline Door...... & 11 & \(\ldots\) & 491 & 417 & 298 & 11 \\
\hline Douglas.... & 12 & \(\cdots\) & 18,294 & 1,996 & 185 & 149 \\
\hline & 17 & \(\ldots\) & 511 & 295 & 252 & 46 \\
\hline Eau Claire..... & 16 & (3) & 655 & 477 & 368 & (0) \\
\hline Florence. . . . . . . . . . . . . & \(1{ }^{1}\) & \({ }^{\text {(D) }} 17\) & (D)
1,207 & (D) & (0) & (D) \\
\hline Fond du Lac. & 31 & 17 & 1,207 & 771 & 1,014 & 15 \\
\hline Forest..................... & 6 & \(\ldots\) & 208 & 134 & 98 & ... \\
\hline Grant.... & 34 & 60 & 1.091 & 908 & 741 & 69 \\
\hline Green...... & 21 & 1 & 642 & 430 & 568 & . \\
\hline Green Lake....... & 8 & \(\ldots\) & 250 & 219 & 122 & ... \\
\hline Iัพล....... & 13 & ... & 372 & 224 & 241 & \(\cdots\) \\
\hline Iron...... . . . . . . . . . . . . . & 4 & \(\ldots\) & 140 & 22 & 53 & \(\cdots\) \\
\hline Jueksor....................... & 12 & \(\cdots\) & \({ }_{771}\) & 325
575 & 236
542 & 7 \\
\hline Junear. . . . . . . . . . . . . . . & 22 & \(\ldots\) & 652 & 366 & 333 & 19 \\
\hline Venssha............ & 10 & \(\ldots\) & 458 & 281 & 327 & \(\ldots\) \\
\hline K. whurnee. & 10 & \(\cdots\) & . 272 & 177 & 142 & \(\cdots\) \\
\hline Le Crusse.......... & 20 & 38 & 10,802 & 5,944 & 6,403 & \\
\hline Lafayette................ & 17 & \(\ldots\) & \begin{tabular}{l}
1 \\
1.334 \\
\hline .34
\end{tabular} & 332
597 & 252 & 51
369 \\
\hline Lang ade. . . . . . . . . . . . . . . . . . . & 119 & \(\cdots\) & 1.384 & 597
312 & 571
268 & 363
\(\ldots\). \\
\hline & & & & & & . \(\cdot\) \\
\hline mandtowoc........ & & & 717 & 501 & 369 & 15 \\
\hline Marathrn..... & 22 & 12 & 1,108 & 610 & 779 & 65 \\
\hline Mar 1netre................ & 17. & \(\cdots\) & 509 & 582 & 34.8 & ... \\
\hline Marquette. & \(\therefore\) & \(\ldots\) & 135 & 136 & 54 & \(\cdots\) \\
\hline P12whuke ................. & 4 & 1.731 & 43,766 & 15.505 & 23,963 & 5, 4.7 \\
\hline vinarse . . . . . . . . . . . . . . . . . . . . . . & 12 & \(\cdots\) & 667
338 & 358
206 & 285
171 & 42
.. \\
\hline Oneida..................... & 12 & \(\ldots\) & 7, +i, & 2 nO & 189 & \\
\hline rıtaganie. . . . . . . . . . . & 3 & & 1.187 & 1,24.9 & 748 & 32 \\
\hline izavkne. . . . . . . . . . . . & 111 & \(\cdots\) & 3/9 & 272 & 210 & \(\cdots\) \\
\hline Iepin..................... & \({ }^{8}\) & . & 246 & 224 & 148 & 13 \\
\hline Pierce. & 17 & , & 503 & 318 & 298 & 15 \\
\hline Prik...................... & 2 & 1 & 510 & 305 & 347 & 18 \\
\hline fartage.................... & 22 & & 5 & 2,28 & 321 & 14 \\
\hline "r10e...................... & 11 & 1 & 3\%8 & 87 & 174 & \\
\hline Hactre..................... & \(\therefore\) & \(1 \%\) & 1,113 & 831 & 829 & [1] \\
\hline Hichiarul.............. & \(\because\) & \(\cdots\) & [1) & 349 & 147 & \\
\hline Hsck..................... & \(1 ?\) & 3i: & 1.514, & 7,114 & 1,437 & 32 \\
\hline 的䅋...................... & 11 & \(\cdots\) & \({ }^{375}\) & \% 23. & 3224 & 21 \\
\hline  & & \(\cdots\) & 54 & (R2) & 338 & \(\cdots\) \\
\hline  & \(\cdots\) & 13 & Q 3.2 & 483 & 522 & 16 \\
\hline  & 1.7 & \(\cdots\) & (1) & 115 & - 287 & 12 \\
\hline
\end{tabular}

\footnotetext{

}

Tahle 8E—PETROLEUM BULK PLANTS AND TERMINALS: \(1954-B U L K\) STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES - Concinued

Estabhshonents, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establlshuments \\
(Mumber)
\end{tabular}} & \multicolumn{5}{|c|}{Bulk storage capacity as of Decenber 31, assigned to-} \\
\hline & & \[
\begin{aligned}
& \text { Aviation } \\
& \text { gasoline } \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\] & \[
\begin{aligned}
& \begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
& (1,000 \text { gal. })
\end{aligned}
\] & \begin{tabular}{l}
kerosene, ralue ail, \\
(1) nuer ail \\
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Distillate fuel ofls \\
(N2 to * 4 , llght gas 017s, Bnd light Diesel-type ruels)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} & \begin{tabular}{l}
Restdual fuel olls \\
(5 and 6, "bunker \\
C." heavy Dfesel fuela, heavy gas oll, and Navy apecial) (1,000 pal.)
\end{tabular} \\
\hline Wisconsin-comtinued & & & & & & \\
\hline Sheboygan................. & 21 & 13 & & 577
137 & & 67 \\
\hline Tav10г................... & 88 & \(\cdots\) & 235 & 137
371 & 141 & 11 \\
\hline Trempealeau............... & 17 & \(\cdots\) & -411 & -18 & 302 & 12 \\
\hline vilas..................... & 8 & 23 & 3,003 & 828 & 761 & \(\ldots\) \\
\hline Walworth.................... & 27 & \(\cdots\) & 801 & 774 & 757 & \\
\hline Wishburn.................... & 10 & \(\ldots\) & 36.3 & \(21 \cdot 1\) & 166 & 13 \\
\hline Washington. .............. & 17 & & 588 & 415 & 461 & 18 \\
\hline Waukesha.................... & 23 & \(\cdots\) & 142 & 195 & 1224 & 15 \\
\hline шаирася...................... & 32 & \(\cdots\) & 1,050 & \({ }^{767}\) & 523
139 & 5, \\
\hline Waushara.................. & 13 & & & \begin{tabular}{l}
234 \\
545 \\
\hline
\end{tabular} & 139 & \\
\hline Winrebago................... & 18
23 & 46
25 & \({ }_{7}^{698}\) & 545
533 & 421 & 17 \\
\hline wyoming. ...................... & 195 & 342 & 0,219 & 7,226 & 2,536 & 111 \\
\hline Albany...................... & \(?\) & 18 & 255 & 45 & 61 & \(\cdots\) \\
\hline Big Horn...................... & 15 & \(\ldots\) & 415 & \(\begin{array}{r}152 \\ 38 \\ \hline\end{array}\) & 148 & \(\cdots\) \\
\hline Campbel1................................. & \(12{ }^{5}\) & \(\cdots\) & 4 & 38
81
81 & \(\begin{array}{r}47 \\ 120 \\ \hline\end{array}\) & ii \\
\hline converse..................... & 6 & 11 & 135 & 52 & 39 & . \\
\hline crooz...................... & 5 & \(\cdots\) & 148 & 40 & 231 & 17 \\
\hline Fremont..................... & 15 & \({ }^{6}\) & 387 & 114 & 147 & 34 \\
\hline Goshen...................... & 10 & 11 & 201 & 125 & 200 & ... \\
\hline Hot Springs................ & 4 & (D) & (D) & (D) & (D) & (1) \\
\hline Johnson..................... & 5 & 20 & 1 t 2 & 67 & 41 & \(\cdots\) \\
\hline Laramie..................... & 13 & 216 & 517 & 203 & 203 & 14 \\
\hline Lineoin....................... & 12 & 5
22 & 331 & 1317
138 & 199 & 20 \\
\hline Nıовгяrя..................... & 5 & ... & 162 & 41 & 61 & \(\ldots\) \\
\hline Parı. ......................... & . & 3 & 265 & 62 & 93 & \(\ldots\) \\
\hline Platte....................... & 13 & 1 & 338 & 160 & 174 & . \(\cdot\) \\
\hline Sheridan........... & 12 & & 390 & 14.4 & 157 & \\
\hline Sublette...................... & 2 & (D) & (D) & (D) & (D) & (D) \\
\hline Sweetwater.......... & 7 & & 308 & 66 & 84 & - \\
\hline Teton...................... & 5 & 2 & 139 & \({ }_{6}^{64}\) & 70
80 & . \\
\hline Washakie. & 10 & \(\cdots\) & 16.7 & \({ }_{88}^{40}\) & \(\begin{array}{r}80 \\ \hline 97\end{array}\) & \(\ldots\) \\
\hline Veston......... & 4 & \(\ldots\) & 535 & 250 & 43 & \(\cdots\) \\
\hline Yellowstone National Park. & ... & \(\cdots\) & ... & ... & ... & - .. \\
\hline
\end{tabular}
 FA(ILITY-UVITLSTATLS, PAD (PLTROJEUM ADMINISTRATIONFOR DIFENSL) DISTRICTS, ANDSTATIS


 UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES - Contmued

Estabhishmencs, and Storage Capaciey by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAD District, State and size of storage faclitty} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{6}{|c|}{Total bulk storage caparity as af December 12, Assigned to-} \\
\hline & & A11 products
\[
(1,00 \mathrm{~g} 4 \mathrm{i} .)
\] & Aviation gasoline
\[
(1,000 \mathrm{gal} .)
\] & Other gasaline & Kerusene, range ofl, Al fuel ofl
\[
(1,000 \text { gal. })
\] & \begin{tabular}{l}
Distillate rued \\
 light gas ulls, and light Dieseltype (tuels) (1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Residual riuel olla \\
(\#5 and \#b, "bunker C," heavy Diesel. \\
ruels, heavy gas all, and Navy apecial) \\
( \(1,000 \mathrm{ga}\). .)
\end{tabular} \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & & & & & \\
\hline Less than 42,000 gallons. & 18 & 50 C & 19 & 172 & 154 & 144 & \\
\hline 42,000 to 62,000 ga \({ }^{\text {g }}\) (0ns. & 5 & 200 & ... & 1.35 & 30 & 43 & 52 \\
\hline 63,000 to 83,000 gallons......................
86,000 to 104,000 gallons................ & 7 & \begin{tabular}{l}
518 \\
6 mig \\
\hline
\end{tabular} & . & \begin{tabular}{l}
229 \\
294 \\
\hline
\end{tabular} & 146
71 & 143
287 & ... \\
\hline 105,000 to 209,000 gallons........................ & 14 & 2,238 & \(\cdots\) & 294 & 468 & 1,038 & ... \\
\hline 210,000 to 519,000 gallons.. & 16 & 5,209 & 15 & 1,708 & 1,046 & 2,372 & 68 \\
\hline 520,000 to 1, 049,000 gallons. & 8 & 6,141 & \(\cdots\) & 3,421 & 746 & 1,974 & ... \\
\hline 1,050,000 to 3,149,000 gallons.............. & 16 & 30,828 & 215 & 11,802 & 4,207 & 14,141 & 463 \\
\hline 3,150,000 to 6,299,000 gallons..................... & 10 & - 117,335 & 846 & 13,884 & 6,187 & 21,088 & 2,330 \\
\hline 0,300,000 to 20,099,000 gallons..................... & 12
6 & 117,102
227,707 & 541 & 20,018
19,469 & 16,804
39,214 & 63,537
128,940 & 16,202
40,084 \\
\hline 21,000,000 gallons and over..... & 6 & 227,707 & ... & 19,469 & 39,214 & 128,940 & 40,084 \\
\hline \multirow[t]{10}{*}{} & 762 & 1,367,481 & 18,050 & 409,481 & 163,121 & 664,243 & 212,580 \\
\hline & 113
128
1 & 3,049
6,931 & \(\cdots\) & 1,416
3,372 & 791
1,642 & 832
1,897 & 10 \\
\hline & 102 & 6,931
7,701 & 6, 6. & 3,372 & 1,642
1,699 & 1,897
2,299 & 1. \\
\hline & 67 & 6,167 & 79 & 2,749 & 1,159 & 2,140 & 40 \\
\hline & 71 & 9,997 & 43 & -1,579 & 1,594 & 3,501 & 280 \\
\hline & 46 & 15,930 & 121 & 5,336 & 2,112 & 8,263 & 98 \\
\hline & 40 & 32,985
183,259 & 913 & 11,347 & 3,977 & 14,083 & 2,665 \\
\hline & 93
45 & 183,159
218,141 & 372
2,153 & 62,624
70,661 & 18,153
30,356 & 91,282
98,927 & 10,728
16,044 \\
\hline & 49 & 489,616 & 3,623 & 143,490 & 62,722 & 235,924 & 43,857 \\
\hline & 8 & 393,805 & 10,660 & 100,281 & 38,916 & 205,095 & 38,853 \\
\hline \multirow[t]{10}{*}{} & 256 & 1,121,575 & 50,408 & 225,497 & 86,84,5 & 583,077 & 169,748 \\
\hline & 37 & . 732 & \(\cdots\) & 271 & 205 & 256 & ... \\
\hline & 31 & 1,639
2,537 & - & . 705 & 44 & 451 & 42 \\
\hline & \begin{tabular}{l}
34 \\
27 \\
\hline 2
\end{tabular} & 2,537
2,493 & 51 & 1,050
807 & 461 & \(\begin{array}{r}955 \\ \hline .215\end{array}\) & 20
25 \\
\hline & 25 & 2,493 & 4 & 1,807
1,045 & 446
552 & 1,215
1,928 & 25
55 \\
\hline & 25 & 8,543 & \(\cdots\) & 2,615 & 774 & 4,968 & 186 \\
\hline & 21 & 16,204 & 330 & 5,817 & 2,236 & 6,950 & 931 \\
\hline & 20 & 51,015 & 59 & 16,024 & 4,660 & 29,050 & 1,222 \\
\hline & 8
14 & 31,608 & 14.5 & 11,506 & 1,667 & 16,394 & 1,896 \\
\hline & 14 & 163,621
839,539 & 55,819 & 35,751
149,906 & 11,498
63,905 & 91,645
429,265 & 24,727
140,644 \\
\hline Pennsylvania. & 701 & 504,017 & 7,529 & 207,981 & 41,055 & 229,530 & \\
\hline Less than 42,000 galions. & 122 & 3,181 & 29 & 1,877 & 505 & 758 & 17 \\
\hline 42,000 to 62,000 gallons.. & 188 & 9,917 & 25 & 5,473 & 1,957 & 2,460 & 2 \\
\hline 63,000 to 83,000 gallons.. & 110 & 8,190 & 70 & 4,399 & 1,377 & 2.253 & 91 \\
\hline 84,000 to 104,000 galions...
105,000 to 209,000 gallons.. & 49
89 & 4,574
12,813 & \(\cdots\) & 2,089 & 752
1.616 & 1,733 & \(3{ }^{3} 8\) \\
\hline 105,000 to 209,000 gallons.............. & \begin{tabular}{l}
89 \\
39 \\
\hline
\end{tabular} & 12,813
12,309 & 277
45 & \(6,+29\)
7,085 & 1,616
933 & 4,253
4,202
4,202 & 238
44 \\
\hline 520,000 to 1,049,000 gailons......... & 21 & 12,444 & 47 & -,085 & 1,174 & 4,2,454 & 4 \\
\hline 1,050,000 to 3,149,000 gailons. & 36 & 71,914 & 1,470 & 40,201 & 6.360 & 22,683 & 1,200 \\
\hline 3,150,000 to 6,299,000 gell 6 ons... & 31 & 136,421 & 120 & 55,186 & 11,579 & 61,338 & 8,138 \\
\hline 6,300,000 to 20,999,000 gallons....
21,000,000 galions and over...... & 13 & 227,254 & 5,46 & 75,473 & 14,802 & 123,396 & 8,137 \\
\hline Delaware. & 37 & 4.,771 & 34 & 17,905 & 8,860 & 11,770 & 5,202 \\
\hline Less than 42,000 gallons.. & 5 & 183 & \(\ldots\) & 53 & 60 & \(\begin{array}{r}70 \\ \hline 55 \\ \hline\end{array}\) & ... \\
\hline 42,000 to 62,000 galions.............. & 12 & 723
(D) & (0) & 391 & \({ }_{1}^{177}\) & 155
(D) & (D) \\
\hline 84,000 to 10, 0,000 gallons................... & 3 & (D) 302 & & (D) & (L) & (D) & (D) \\
\hline 105,000 to 209,000 gallons. & 3 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 210,000 to 519,000 gallons..... & 2 & (D) & (D) & (D) & (D) & (t) & (D) \\
\hline 520,000 to 1,049,000 gallons..... & 2 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 1,050,000 to 3,149,000 gallons........ & 4 & 6,611 & (19) & 2,706 & 1,801 & 2,085 & \\
\hline \(6,300,000\) to 20,999,000 gallons. & 3 & 30,113 & (.). & 13,226 & -0,007 & -(1) & 2,972 \\
\hline 21,000,000 gallons and over............ & & , & ... & , & -0, & & \\
\hline \multirow[t]{2}{*}{Maryland and District of Columbia..} & & 389,961 & 20,151 & 102,337 & 37,958 & 186,816 & 42,699 \\
\hline & 23 & . 610 & 20 & 261 & 158 & 265 & , \\
\hline \begin{tabular}{l}
42,000 to 62,000 gallons........... \\
63,000 to 83,000 gallons
\end{tabular} & 33
20 & 1,935 & \(\ldots\) & 9,5 & 459 & 541 & \% \\
\hline \(63,000 ~ t o ~ 83,000 ~ g a l l o n s . . . . . . . . . . . ~\) & \begin{tabular}{l}
20 \\
14 \\
\hline
\end{tabular} & 1,475
1,307 & \(\ldots\) & 670
699 & \begin{tabular}{l}
366 \\
255 \\
\hline 85
\end{tabular} & 426 & 15 \\
\hline 105,000 to 209,000 gallons. & 25 & 3,74 & 2 & 1,701 & 743 & 1,223 & 75 \\
\hline 210,000 to 519,000 geilions... & 18 & 5,922 & \(\ldots\) & 2,963 & 747 & 2,206 & \\
\hline 520,000 to 1,049,000 gallons... & 10 & 6,881 & \(\cdots\) & 3,254 & 1,700 & 1,927 & \\
\hline 1,050,000 to 3,149,000 gallons.. & 9 & 14,295 & \(\cdots\) & 6,761 & 1,639 & 5,895 & ... \\
\hline 3,150,000 to 6,299,000 gallons. .......... & 3 & 13,087 & 50 & 4,943 & 1,213 & 4,924 & \(1,+5\) \\
\hline 6,300,000 to 20,999,000 gillons ........................ & 11
5 & 133,095
207,610 & 19,830 & 33,771 & 14,505 & 71,905 & -2, +170 \\
\hline \multirow[b]{2}{*}{Virginia..} & 5 & 207,610 & 19,83 & 46, 013 & 16,173 & 77,213 & \(\cdots, 778\) \\
\hline & 406 & 333,544 & 5,559 & 141,658 & 58,926 & 96,058 & 11,343 \\
\hline Less than 42,000 gilions. & 64 & 1,773 & \(\cdots\) & 785 & 427 & 360 & \\
\hline 42,000 to 62,000 grillons... & 116 & 6,242 & 37 & 3,472 & 1,425 & 1,277 & 11 \\
\hline 63,000 to 83,000 gallons.... & 78 & 5,715 & 67 & 2,940 & 1,360 & 1,339 & \\
\hline 105,000 to 209,000 gallons. & 42 & 6,160 & \({ }^{4} 9\) & \({ }_{3}\) & 1,180 & 1,497 & 30 \\
\hline 210,000 to 519,000 galions. & 23 & 6,560 & 5 & 4,110 & 1,1,61 & 1,470 & \\
\hline 520,000 to 1,049,005 gallons... & 5 & 4,205 & \(\ldots\) & 2,536 & 134 & 1,435 & \(\ldots\) \\
\hline 1,050,000 to 3,149,000 galions.. & 17 & 30,402 & 616 & 13,532 & 5,518 & 9, 63 & 1.14t \\
\hline 3,150,000 to 6,299,000 gallons.... & \({ }_{5}^{5}\) & 20,759 & 71 & 7,23.6 & 3,2fit & 1.216 & ... \\
\hline 6,300,000 20 20,999,000 galzons. & 5 & 59,576 & \(\cdots\) & 24,392 & 14,732 & 16, \(855^{\circ}\) & \({ }^{114}\) \\
\hline 21,000,000 gallons and over. & 6 & 187,929 & 4,736 & 77,290 & 28, 997 & 47,780 & 24.137 \\
\hline
\end{tabular}
(D) Withheld to aroid fisciosure. ... Fetrescrits zer

Tatle \(4 F\)-PETROLELM BLLK PLANTS AND TERMINALS lyラ-BLLK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY(NITED STATES. PAD (PETROLELM ADMINISTRATION FOR DFFENSE) DISTRICTS, AND STATES-CONtinued

Exablishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAL Distriel, state and size of storage facizity} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establish- \\
ments \\
(Numter)
\end{tabular}} & \multicolumn{6}{|c|}{Total bulk storage capacity as of December 3i, assigned to-} \\
\hline & & \[
\begin{gathered}
\text { Al1 } \\
\text { products } \\
(1,000 \text { gal. })
\end{gathered}
\] & Aviation gasoline
\[
(1,000 \mathrm{gal} .)
\] & Qther gasoline
\[
\text { ( } 1,000 \mathrm{gai.} .)
\] & \[
\begin{gathered}
\text { Kerosene, } \\
\text { range oif, } \\
\text { \#1 fuel } \\
\text { oli } \\
(1,000 \text { gal. })
\end{gathered}
\] & \begin{tabular}{l}
Tistlliate fuel oils (\#2 to \#4, light gas olls, and light oleselrype (fuels) \\
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Residual fuel oils \\
( 45 and \(\# 6\), \\
"bunker C." \\
heavy Diesel \\
ruels, heavy gas \\
o11, and Navy special) \\
(1,000 ga...)
\end{tabular} \\
\hline \multicolumn{8}{|l|}{FAE District No. 1 - \({ }^{\text {continued }}\)} \\
\hline West Vireinia. & 157 & 04,589 & 648 & 46,458 & 3,501 & ,703 & 9 \\
\hline Less than 42,000 gallons. & 34 & & 4.4 & 032 & 179 & & \\
\hline 42,000 tn 62,000 gallons.. & 35 & 1,868 & & 1,170 & 316 & 382 & \\
\hline 63,000 to 83,000 gallors. & 21 & 1,516 & 10 & -929 & 259 & 318 & \\
\hline 94,000 to 102,000 galions.. & 15
20 & 1,360
3,098 & \(\cdots\) & 825
2,200 & \begin{tabular}{l}
177 \\
200 \\
\hline
\end{tabular} & 304
578 & 15 \\
\hline 210,000 to 519,000 gelilons. & 7 & 2,583 & 15 & 2,395 & 86 & 87 & \\
\hline 520,000 to 1,049,000 galicns. & 3 & 1,999 & , & 1,939 & 30 & 30 & \(\ldots\) \\
\hline 1,050,000 to 3,149,000 gations. & 19 & 34,085 & 84 & 29,972 & 1,480 & 3,143 & \(\cdots\) \\
\hline \(3,150,000\)
6, 300,000 to \(20,299,100\) gallens.
a & \(\stackrel{2}{1}\) & (0) & (0) & (D) & ( C\()\) & (0) & (c) \\
\hline 6,300,000 to 20,99=, 21,000 got gallons.................. & ... & ( & (D) & (D) & \(\cdots\) & \(\cdots\) & \\
\hline \multirow[t]{10}{*}{} & 697 & 392,956 & 3,996 & 164,532 & 217.210 & 92,214 & 15,004 \\
\hline & 161 & 4,596 & 21 & 2,135 & 1,606 & 806 & \\
\hline & 199 & 10,545 & 15 & 5,316 & 3,381 & 1,825 & \\
\hline & 120 & 9,202 & 82
48
4 & 4,722
3,329 & 2,540 & 1,858 & \(\cdots\) \\
\hline & 84 & 12,258 & 488
166 & 3,329
6,055 & 2, 3 3,273 & 1,471 & 21
160 \\
\hline & 19 & 5,673 & 60 & 3,277 & 1,550 & 786 & \\
\hline & 5 & 2,952 & 19 & 1,698 & 787 & 448 & \(\ldots\) \\
\hline & 7 & 6,195
33,917 & \(\cdots\) & 580
18,226 & 3,276
7,413 & \begin{tabular}{l}
2,339 \\
8,278 \\
\hline
\end{tabular} & \(\ldots\) \\
\hline & 20 & 33,917 & \(\cdots\) & 18,226 & 7,413 & 8,278 & \\
\hline & 20
2 & 300,354 & 3,585 & 118,584 & 90,989 & 72,409 & 14,787 \\
\hline \multirow[t]{10}{*}{} & 360 & 203,480 & 5,632 & 87,021 & 48,414 & 38,345 & 23,168 \\
\hline & 179 & \begin{tabular}{l}
2,404 \\
6,387 \\
\hline, 38
\end{tabular} & \({ }_{83}^{4}\) & \begin{tabular}{l}
1,277 \\
3,202 \\
\hline
\end{tabular} & \(\begin{array}{r}710 \\ 1,778 \\ \hline\end{array}\) & \(\begin{array}{r}413 \\ 1,318 \\ \hline\end{array}\) & ... \\
\hline & 118
74 & 6,381
5,318 & \[
\begin{aligned}
& 83 \\
& 42
\end{aligned}
\] & 3,202
2,632 & \(\xrightarrow[\substack{1,778 \\ 1,421}]{ }\) & 1,318
1,193 & 30 \\
\hline & 39 & 3,670 & 25 & 2,813 & 1,063 & 1,199 & . \\
\hline & 27 & 3,507 & 88 & 1,776 & 792 & 695 & 150 \\
\hline & 10 & 3,188 & 56 & 1,451 & 961 & 720 & ... \\
\hline & \(\cdots\) & & (0) & & & & \\
\hline & 2
6 & (D) & (D) & (D) & (D) & (D) & \\
\hline & & & & & & & 2,734 \\
\hline & 2 & 146,030 & 2,604 & 60,4,4 & 33, 508 & 5,149 & 20,254 \\
\hline Gectgia......................... & 555 & 230,098 & 3,932 & 119,362 & 42,552 & 45,503 & 18,749 \\
\hline Less than 42,000 gallons. & 70 & 1,905 & \(\cdots\) & 1,167 & 420 & 296 & 16 \\
\hline 42,000 to \(\epsilon 2,000\) gellons.
63,000 to 83,000 gallons. & 184 & 10,040
10,787 & \({ }_{21}^{1}\) & 5,604 & 2,500
2,674 & 2,924 & 11 \\
\hline 63,000 to 83,000 galions.. & \(\begin{array}{r}148 \\ \hline 68\end{array}\) & 10,787
6,074 & 21
17 & 5,627
3,315 & 2,076 & 1,507 & \(\stackrel{20}{9}\) \\
\hline 205,000 to 209,000 gellons.. & 48 & 6,624 & 326 & 3,224 & 1,4,29 & 1,535 & 110 \\
\hline 210,000 to 519,000 galions... & 5 & (0) & (0) & (0) & (D) & (0) & ... \\
\hline 520,000 to 1,049,000 gallorts. & 2 & (D) & (D) & (0) & \({ }_{3}\) (D) & (D) & \\
\hline 1,050,000 to 3, 149,000 gallons. & 10 & 22,963 & 15 & 14,389 & 3,797 & 4,738 & 24 \\
\hline 3,150,000 to 6,299,000 galions... & 14 & 62,386 & 160 & 38,069 & 11,146 & 13,011 & \\
\hline \(6,300,000 ~ t o ~ 20,999, ~\)
\(22,000,000\)
gallons and over....... & \({ }_{1}^{7}\) & 106,204 & 3,377 & 45,913 & 18,513 & 19,848 & 18,553 \\
\hline Florida. & 522 & 479,350 & 47,325 & 229,061 & 61,758 & 75,878 & 65,328 \\
\hline  & 108 & 2,637 & 33 & 1,455 & 621 & 528 & \\
\hline 42,000 to 62,000 gallons.... & . 98 & 5,160 & 125 & 2,909 & 1,194 & 90.6 & 34 \\
\hline 63,000 to 83,000 gailons.. & 134 & 9,787 & 55 & 5,063 & 2,509 & 2,114 & 46 \\
\hline 84,000 to 104,000 gallons. & 60 & 5,729 & 94 & 3,020 & 1,460 & 1,175 & \\
\hline 10¢,000 to 209,000 gailons. & 51 & 7,242 & 108 & 4,022 & 1,425 & 1,597 & 90 \\
\hline 210,000 to 519,000 gallions... & 17 & 5,026 & 162 & 3,400 & 838 & 626 & \(\cdots\) \\
\hline 520,000 to 1,049,000 galluns.. & 13 & \(\begin{array}{r}3,496 \\ 28,462 \\ \hline\end{array}\) & 2,073 & 2,026 & 816 & 633 & \\
\hline 3,150,000 to \(\mathrm{t}, 299\), ,uo gallonis.. & 8 & 28,262
38,828 & 2,973
6,405 & 16,011
26,784 & 1,825
2,298 & 3,758
3,299 & 3,835
142 \\
\hline b,330,000 to \(20,947,000\) gallons.
21,00f, & 25
3 & 372,977 & 37,349 & 164,311 & 48,792 & 61,3400 & 61,281 \\
\hline \multirow[t]{12}{*}{} & & & & & & & \\
\hline & 14,718 & 3,570,341 & 89,513 & 1,728,383 & 786,147 & 825,938 & 140,360 \\
\hline & 2,235
4,825 & 63.086
258,081 & 524 & 38,350 & 14,170 & 9,591 & 451 \\
\hline & 4,062 & 291,022 & 1,572 & 1231,638 & 81,522 & \begin{tabular}{l} 
57,157 \\
\hline 72,853
\end{tabular} & 3,4,47 \\
\hline & 1,461 & 136,706 & 1,734 & [1,400 & 36,878 & 34,695 & 1,999 \\
\hline & 1,4,45 & 198,028 & 3,340 & 87,401 & 51,713 & 49,4,43 & 6,131 \\
\hline & 312 & 97,184 & 1,088 & 37,429 & 24,504 & 29,171 & 4,992 \\
\hline & 61 & 45,188 & 633 & 18,239 & 9,492 & 14,662 & 2,162 \\
\hline & 98 & 195,563 & 2,542 & 122,375 & 29,809 & 31,485 & 9,272 \\
\hline & 92 & 200,601 & 1,062 & 243,992 & 76,528 & 76,460 & 2,560 \\
\hline & 108 & 1,226,225 & 17,962 & 607,093 & 263,707 & 286,916 & 50,537 \\
\hline & 19 & 658,687 & 58,210 & 251,634 & 127,703 & 163,505 & 57,54, \\
\hline \multirow[t]{11}{*}{} & 902 & 364, 534 & 7,890 & 223,857 & 51,886 & 70,230 & 10,673 \\
\hline & 108 & 2,858 & 12 & 1,804 & 576 & 436 & 32 \\
\hline & 188 & 20,132 & 61 & 5,376 & 2,704 & 1,922 & 69 \\
\hline & 220 & 16.258 & 87 & 8,082 & 2,036 & 3,956 & 112 \\
\hline & 116 & 11,248 & 15 & 5,411 & 2,759 & 2,883 & 80 \\
\hline & 177 & 25,059 & 206 & 11,087 & 6,519 & 6,502 & 145 \\
\hline & 26 & 8,049 & 113 & 4,288 & 1,583 & 2.035 & 79 \\
\hline & \% & 2,371 & & 1,988 & 224 & 659 & \\
\hline & 31 & 61,298 & 768 & 43,591 & 6,128 & 8,945 & 1,736 \\
\hline & 20 & 87,246) & 354 & 57,141 & 12,491 & 16,519 & 735 \\
\hline & 1 & 139,472 & 0,274 & 88,487 & 14,869 & 26,375 & 7,665 \\
\hline
\end{tabular}

\footnotetext{

}

Table sF -PETROLEUM BULK PLANTG AND TERMINALS. 1954-BULK STORAGE CAPACITY, BY' SIZE OF STORAGI: FACILITY UNITED states, pad (PETROLEUM ADministration For defense) districts, and states-Concinued Estahbishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAD District, State and size or storage factlity} & \multirow[b]{2}{*}{\begin{tabular}{l}
Estatlishments \\
(Number)
\end{tabular}} & \multicolumn{6}{|c|}{Total bulk storage capacily as of December 31, ussigned to-} \\
\hline & & \[
\begin{gathered}
\text { All } \\
\text { products } \\
(1,000 \text { gal. })
\end{gathered}
\] & Avisticta gasollne
\[
(1,000 \mathrm{gal} .)
\] & \[
\begin{gathered}
\begin{array}{c}
\text { Other } \\
\text { gasoline }
\end{array} \\
(1,000 \mathrm{gal.})
\end{gathered}
\] & Keroserne, range ofl, A] fuel oil
\[
(1,000 \text { gal. })
\] & \begin{tabular}{l}
[18 itillate fue] \\
 light gess ofls, and light Diescertypre fuels)
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} & ```
Residual fuel oils
    (#5 arid##,
        "tunker C,"
    heavy Dtese?
    fuelg, heavy gas
    wil, and Navy
        special)
        (1.000 ga1.)
``` \\
\hline \multirow[t]{11}{*}{} & & & 14,567 & 165,844 & 104, 451 & 8t,954 & 1,140 \\
\hline & 118 & 3,077 & 6 & 1,793 & 342 & 432 & 12 \\
\hline & 385 & 20,647 & 3 & 9,978 & 6,164 & 4,475 & ! \\
\hline & 333 & 23,942 & 126 & 10,804 & 7,210 & 5,67\% & 128 \\
\hline & 116 & 20,684 & 173 & 4.629 & 3,244 & 2,473 & 105 \\
\hline & 127 & 16,309 & 110 & 6,913 & 4,656 & 4,117 & 513 \\
\hline & 24 & 7,906 & 51 & 2,511 & 2,576 & 2,694 & 7.4 \\
\hline & 4 & 3,292
7,426 & \(\cdots\) & 5,325 & 1,262
1,673 & 1,655
345 & 180
32 \\
\hline & 5
8 & 7,426
36,253 & 54
36 & 18,221 & 1,641 & 9,338 & 32
17 \\
\hline & 13. & 243,525 & 14,008 & 105.478 & 68,283 & 55,756 & \\
\hline & 1 & & 14,nos & 10.48 & 68,283 & 55,56 & \\
\hline Illinois. & 1,614 & 396,321 & 1,042 & 146,157 & 83,063 & 124,204 & 41,855 \\
\hline Less than 42,000 gallons. & 159 & 4,713 & 6 & 2,457 & 1,281 & 969 & \\
\hline 42,000 to 62,000 gallons.......... & \begin{tabular}{l}
527 \\
457 \\
\hline
\end{tabular} & 28,653 & 100
213 & \begin{tabular}{|l|}
13,887 \\
14,330
\end{tabular} & 7,814
9,669 & 6,831
8,380 & 21
130 \\
\hline 63,000 to 83,000 gallons. . . . . . . . . . & 457
142 & \begin{tabular}{|r}
32,722 \\
13,468
\end{tabular} & 2146 & 14,330
5,772 & 9,669
3,749 & 8,380
3,735 & 130
67 \\
\hline 84,000 to 104,000 gallons..
105,000 to 209,000 gallons. & 196 & 127,012 & 24.2 & 11,406 & 6,787 & 7,420 & 1,157 \\
\hline 210,000 to 519,000 gallone.. & 84 & 24,593 & 335 & 9,534 & 4,831 & 7,203 & 2,690 \\
\hline 520,000 to 1,049,000 gallons. & 15 & 10,512 & \(\ldots\) & 3,148 & 2,374 & 4.410 & 580 \\
\hline 1,050,000 to 3,149,000 gallons. & 10 & 16,205 & \(\ldots\) & 8,254 & 2,154 & 3,653 & 2,144 \\
\hline 3,150,000 to 6,299,000 gallons.. & 7 & 29,118 & ..' & 14,189 & 5,230 & 9,699 & \\
\hline 6,300,000 to \(20,999,000 \mathrm{ga}\),ions. 21,000,000 gallons and over..... & 15
2 & 209,325 & \(\cdots\) & 23,181 & 39,174 & 71,904 & 35,066 \\
\hline \multirow[t]{2}{*}{Michigan......................} & 1,083 & 619,442 & 10,423 & 320,711 & 127:269 & 115,550 & 45,489 \\
\hline & 98 & 2,764 & \(\cdots\) & 1,565 & 748 & 423 & 28 \\
\hline 42,000 to 62,000 gallons. & 274 & 14,585 & 60 & 6,740 & 4,623 & 3,252 & 10 \\
\hline 63,000 to 83,000 gallons... & 294 & 21,203 & 130 & 9,125 & 7,067 & 4,870 & 11 \\
\hline 84,000 to 104,000 gallons... & 156 & 14,609 & 236 & 6,188 & 4,848 & 3,422 & 15
621 \\
\hline 105,000 to 209,000 galions.. & 159 & 22,077 & 358 & 8,765 & 6,829 & 5,504 & 621 \\
\hline 220,000 to 519,000 gallons...... & 38 & 12,454 & 14.4 & 4,46 & 4,217 & 3,830 & 117 \\
\hline 520,000 to 1,049,000 gallons...... & 13 & 7,478
26,128 & 1,112 & 15,009 & 2,150 & 5,074 & - \\
\hline 3,150,000 to 6,299,000 gallons. & 13. & 59,536 & \(4{ }^{4}\) & 35,919 & 11,318 & 11,182 & 1,070 \\
\hline 6,300,000 to \(20,999,000\) galions. & 23 & 256,944 & 2,402 & 162,603 & 45,741 & 45,193 & 2,205 \\
\hline 21,000,000 gallons and over..... & 5 & 281,664 & 6,012 & 68,281 & 34,795 & 31,164 & 41,412 \\
\hline Wisconsin........................... & 1,186 & 352,107 & 1,596. & 171,994 & 85,080 & 84,754 & 8,683 \\
\hline Less than 42,000 gallons. & 75 & 1,936 & 31 & 7,209 & -399 & 297 & \(\cdots\) \\
\hline 42,000 to 62,000 gallons. & 293 & 16,194 & 4 & 7,783 & 4,645 & 3,742
7,347 & 338 \\
\hline 63,000 to 83,000 gallons....... & 395 & 28,608 & \(5^{5}\) & 12,086 & 8,832 & 7,347
3,880 & 338 \\
\hline 84,000 to 104,000 gallons......... & 158
199 & 14,500
27,151 & \(\begin{array}{r}37 \\ 404 \\ \hline\end{array}\) & 6,018
20,831 & 4,322
7,817 & 7,496, & 603 \\
\hline 210,000 to 519,000 galions... & 33 & 9,837 & 61 & 3,541 & 2,719 & 3,164 & 332 \\
\hline 520,000 to 1,049,000 gallons & 6 & 4,332 & ... & 560 & 1,694 & 2,058 & 20 \\
\hline 1,050,000 to \(3,149,000 \mathrm{gallons}\). & 5 & 10,74.4 & ... & 3,075 & 3,425 & 2,381 & 1,863 \\
\hline 3,150,000 to 6,299,000 gallons. & 5 & 18,954 & ... & 12,991 & 3,113 & 2,850 & - \\
\hline 6,300,000 to \(20,999,000\) gallons.. 21,000,000 gallons and over....... & 16 & ) 219,851 & 1,054 & 113,880 & 48,124 & 51,539 & 5,264 \\
\hline Minnesota.................... & 2,381 & 311,458 & 12,264 & 119,423 & 78,878 & 85,310 & 15,593 \\
\hline Less than 42,000 gailons. & 156 & 4,642 & 55 & 2,229 & 1,406 & 912 & 40 \\
\hline 42,000 to 62,000 galions..... & 478 & 25,667 & 116 & 11,656 & 7,068 & 6,692 & 135 \\
\hline 63,000 to 83,000 gallons.......... & 424 & 30,038 & 107 & 12,493 & 8,427 & 8,430 & 581 \\
\hline 84,000 to 104,000 gallons......... & 163 & 15,378
26,931 & 262
334 & 6,422
7,162 & 4,069 & 4,187
4,149 & 438
848 \\
\hline 105,000 to 210,000 to 519,000 gallons...... & 16 & 5,663 & 97 & 1.791 & 1,692 & 1,924 & 159 \\
\hline 520,000 to 1,049,000 galions.. & 2 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 1,050,000 to 3,149,000 gallons.. & 3 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 3,150,000 to 6,299,000 gallons.....................
6,300,000 to
20,999,000 gallons............... & 2 & (D)
54,551 & - (D) & 26,854 & 16,852 & 18,229 & \\
\hline 22,000,000 gallons and over.... & 5 & 142,043 & 8,216 & 55,874 & 29,224 & 37,447 & 11,282 \\
\hline \multirow[t]{2}{*}{Iowa..........................} & 1,624 & 317,267 & 1,157 & 141,422 & 92,178 & 80,736 & 1,774 \\
\hline & 198 & 5,845 & 21 & 3,090 & 1,533 & 1,191 & 10 \\
\hline 42,000 to 52,000 gallons... & 630 & 33,879 & 100 & 15,095 & 10,327 & 8,280 & 177 \\
\hline 63,000 to 83,000 gallons.......... & 491 & 34,817 & 26 & 14,971 & 10,538 & 8,923 & 359 \\
\hline 84,000 to 104,000 gatlons.. & 136 & 12,916 & 191 & \(5,4,49\)
6,414 & 3,753
4,746 & 3,410
3,833 & 123
559 \\
\hline 205,000 to 209,000 gallions. ........ & 113
39 & 15,865
12,055 & 313
41 & 6,414 & 4,746
2,982 & 3,833
4,296 & 463 \\
\hline 210,000 to 519,000 allons. ...........
520,000 & 39
1 & 12,055
(D) & (D) & 4,273 & 2,982 & 4,296 (D) & (D) \\
\hline 1,050,000 to \(3.149,000\) gallona... & 2 & & (D) & (0) & (D) & (D) & (D) \\
\hline 3,150,000 to 6,299,000 gellona. & , & 16,597 & 13 & 9,377 & 6,367 & 840 & ... \\
\hline 6,300,000 to 20,399,000 gallons................... \(21,000,000\) geilons and over. & 2 & 280,856 & 437 & 80, 337 & 50,526 & 48,966 & ... \\
\hline \multirow[b]{2}{*}{Mibsourl..} & & & & & & & \\
\hline & 2,106 & 170,696 & 31,647 & 77,697 & 31,235 & 28,146 & 1,971 \\
\hline Less tban 42,000 galions..................... & 175 & 5,003 & 12 & 2,790 & 1,290 & 611 & 10 \\
\hline 42,000 to 62,000 galions...................... & \[
426
\] & 22,662 & & 11,198
10,306 & 6,908
6,945 & & 72
3046 \\
\hline 63,000 to 83,000 galions. . . . . . . . . . . . . . . . . . . . . . . . & 325
78 & 23,082
7,213 & 74
158 & 10,306
3,202 & 6,945
1,893 & 5,453
1,803 & \(\begin{array}{r}304 \\ \hline 57 \\ \hline\end{array}\) \\
\hline 84,000 to 10,000 gallons..........
105,000 to 209,000 galions........ & 78
69 & 7,213
2,405 & 158
75 & 3,202
4,560 & 1,843
2,138 & 1,803
2,330 & 30
302 \\
\hline 105,000 to \(209,000 \mathrm{galiuns...}\). .
210,000 to 519,000 gal2028.... & 13 & 4,589 & 20 & 2,016 & 978 & 1,161 & 414 \\
\hline 520,000 to 1,049,000 gal1ons.... & 3 & 2,279 & 17 & 1,271 & 208 & \({ }^{6} 48\) & 135 \\
\hline 2,050,000 to \(3,149,000\) gallons. & 6 & 12,511 & 40 & 6,512 & 2,966 & 2,769 & 224 \\
\hline 3,150,000 to 6,295,000 gallons................... & & & & & & 8,96t & 353 \\
\hline 6,300,000 to \(20,999,000\) galions............................... 21,000,000 gallons and over.. & & 83,952 & 31,172 & 35,54,2 & 7,819 & 8,6 & \\
\hline
\end{tabular}

\footnotetext{
(D) Withueid to avoid dicclosure. ... Represents zero
}

Table AF-PETROLEUM BULK PLANTS AND TERMINALS lyぇーBULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITYUNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-COntinued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Paf Distric, Sta*e and size of storage favil.ty} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multicolumn{6}{|c|}{Total buik storape capacity as of recember 32, assigned to-} \\
\hline & & \[
\begin{gathered}
\text { All } \\
\text { products } \\
(1,000, \mathrm{gal} .)
\end{gathered}
\] & \begin{tabular}{l}
Aviation \\
gasoline
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} & Other gasoline
\[
\text { ( } 1,1000 \mathrm{ga1.)}
\] & Kerosene, range o11. \#1 f'uel oil
(1,000 gal.) & Distillete fued oils (\% 2 to 4 4, light gas olla, and light Diese!type fuels)
\[
(1, \operatorname{von} \text { gal. })
\] & \begin{tabular}{l}
Residual fuel ofls \\
(\#5 and \#6, "bunker C ," heavy Diesel fuels, heavy gas o11, end Navy special) (1,000 gal.)
\end{tabular} \\
\hline \multicolumn{8}{|l|}{Pab District No. 2-Continued} \\
\hline North, Lakzta..... & 702 & 59,495 & 597 & 29,149 & +2,874 & 14,396 & 2,479 \\
\hline Less than 42,000 gailons... & \({ }^{66}\) & 1,984 & 8 & 1.211 & 386 & 371 & \\
\hline 42,000 to 62, 200 gallons... & 247 & 13,123 & 30 & 6.029 & \(\therefore 820\) & 3,591 & 53 \\
\hline 63,000 to 83,000 gallonz. & 237 & 17,013 & 159 & 8, 155 & 3,485 & 4,877 & 437 \\
\hline 84,000 to 204,000 galinos.... & 80
80 & \begin{tabular}{l}
7,469 \\
7,526 \\
\hline 1,45
\end{tabular} & 125
225 & \begin{tabular}{l}
3,513 \\
3,564 \\
\hline
\end{tabular} & \(\begin{array}{r}1,499 \\ \hline 1,538 \\ \hline\end{array}\) & 2,025
1,740 & 307
459 \\
\hline 105,000 to 209,000 galions...... & 6 & 7,520
1,845 & \(\begin{array}{r}225 \\ 50 \\ \hline\end{array}\) & 3.504
832 & +,538 & 1,740 & \\
\hline 520,000 to 1,949,000 galloons.. & 4 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 3,050,000 to 3,147,000 gallons... & , & (D) & (D) & (0) & (D) & \(\cdots\) & (0) \\
\hline 3,150,000 to 6,299,006 gallons... & 2 & (D) & (D) & (D) & (D) & (D) & (0) \\
\hline 21,000,000 gations and over, ....................... & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) \\
\hline \multirow[t]{10}{*}{} & 581 & 70,026 & 1,143 & 32,198 & 18,360 & 16,205 & 2,050 \\
\hline & 61 & 1,711 & & 7,038 & 422 & 246 & \\
\hline & 220 & 11,765 & 47 & 5,876 & 2,957 & 2,814 & 71 \\
\hline & 172 & 12,217
0,325
0 & 106 & 5,750 & 3,126 & 3,073 & 162 \\
\hline & 48 & 0,325
0,495 & 78
350 & 2,976
3,007 & 2,603 & 1,524
1,273 & \({ }_{362}^{14}\) \\
\hline & 7 & 2,012 & 51 & 559 & 4.59 & \({ }^{2} 736\) & 207 \\
\hline & 2 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline & 1 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline & \(\cdots\) & (0) & (0) & (0.) & (D) & (0) & (0) \\
\hline & ... & & & ... & , & ... & ... \\
\hline nebraska...................................................... & 084 & 66,983 & 802 & 33,044 & 15,346 & 16,432 & 1,359 \\
\hline Less than 42,000 gallons........................ & 130 & 3,359 & 139 & 1,908 & 223 & 507 & 82 \\
\hline 42,000 to 62,000 gallons.. & 179 & -7,771 & 45 & 4,734 & 2,737 & 2,108 & 147 \\
\hline 2.3, & \({ }^{224}\) & 16,229 & 48 & 6,798 & 4,614 & 4,392 & 377 \\
\hline 84,006 to 104,00 gallons..... & 88 & 8,134 & 140 & 3,523 & 2,062 & 2,309 & 100 \\
\hline 105,000 to 209,000 galions...... & 48 & 6,589
\(2,4,46\) & 81 & \({ }^{3,116}\) & -835 & 1,550 & \({ }_{60}\) \\
\hline 520,000 to 1,949,000 galions. & \(\stackrel{+}{4}\) & 3,233 & 49 & 1,352 & 267 & 1,263 & 202 \\
\hline 1,050,000 to 3,149,000 ga11ons... & 1 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 3,150,000 to 6,299,000 galions.. & 1 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 6,300,000 to 20,949,000 gailons. & 1 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 21,000,000 galions and over............................. & \(\ldots\) & \(\cdots\) & \(\ldots\) & ... & \(\ldots\) & \(\cdots\) & \(\cdots\) \\
\hline \multirow[t]{2}{*}{ransas....................} & 3.223 & 137,688 & 1,483 & 68,818 & 29.745 & 36,308 & 1,334 \\
\hline & 336 & 9,160 & 192 & 6,384 & 1,250 & 1,228 & 106 \\
\hline 42,000 to 52,000 gallons..... & 511 & 26,667 & 122 & 14,909 & 5,903 & 5,455 & 278 \\
\hline 63,000 to 83,000 g81lons.. & 277 & 19,593 & 421 & 10,054 & 4.126 & 4,592 & 400 \\
\hline 24,000 to 104,000 gallons... & \({ }^{60}\) & 5,413 & 145 & 2,847 & 1,160 & 1,158 & 103 \\
\hline 205,000 to 209,000 gallons.. & 28
5 & 3,692 & (D) & 1,896 & 749 & 762 & (D) \\
\hline 210,000 to 519, 5000 gallons.............. & 5 & (D) & \(\ldots\) & (D) & (D) & (D) & (D) \\
\hline 1,050,000 to 3,149,000 ganlions. & \(\cdots\) & (D) & ( \({ }^{\text {d }}\) & (0) & (i) & (0) & (D) \\
\hline 3,150,000 to 6,249,000 galluns.. & \(\cdots\) & ... & ... & ... & ... & ... & ... \\
\hline \(6,300,000\) to \(20,999,000\) gallons.
21,000, 000 gallons and over.... & 3 & 66,480 & 460 & 28,748 & 15,208 & 22,064 & ... \\
\hline Kentuck. . . . . . . . . . . . . . . . . & 403 & 123,353 & 2,382 & 71,068 & 19,549 & 27,826 & 2,528 \\
\hline Less than 42,000 gallons....
42,000 to 02,000 gallons... & 89
123 & 2,501 & \(\cdots\) & 1,551 & [541 & 409
984 & 20 \\
\hline 53,000 to 83,000 gallons..... & 69 & 4,981 & 5 & 2,920 & 1,060 & 972 & 18 \\
\hline 34, 000 to 104,000 galions. & 53 & 5.057 & 54 & 3,024 & 900 & 1,064 & 15 \\
\hline 105,000 to 259,000 g411ions... & 4 & 6,302 & 68 & 3,821 & 1,000 & 1,338 & 75 \\
\hline 214, inf to 5ig, iun gallons... & 4 & 1,154 & 15 & 855 & 104 & 180 & \(\ldots\) \\
\hline 520, , 0 to 1, 34.000 erilers.. & 3 & 2,6E7 & \(\ldots\) & 2,611 & 34 & 24 & ... \\
\hline 3,150, 500 to 3,14.500 gallotr. & 9 & 19,777
14,262 & 15 & 14,631
10,914 & 2,435
2,745 & 2,696
5,062 & \(\cdots\) \\
\hline 3,150, 200 to 6,344 , 010 gellons.. & 4 & 14,262 & 491 & 10,914 & 2,745 & 5,062 & \\
\hline t,300,50c to 26,499, drus) galions & 5 & 55,276 & 1,731 & 26,786 & 9,262 & 15,097 & 2,400 \\
\hline  & & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \\
\hline Tennessee..................... & 372 & 150,584 & 2,085 & & & & 3,072 \\
\hline  & 43 & 1,117 & & (\%90 & 258
1.725 & 1,221 & \\
\hline  & 126
9 & 6,840
0,802 & \(\ldots\) & 3,850
3,604 & \begin{tabular}{l}
1,725 \\
1,782 \\
\hline
\end{tabular} & 1,221
1,378 & 41
32 \\
\hline  & 32 & 3,704 & 15 & 1,691 & 763 & 574 & 21 \\
\hline 105,000 to 209,000 gal loru. & 40 & 5,483 & 139 & 2,834 & 1,564 & 898 & 48 \\
\hline 211, 000 to 519, ,905 Eall wro. & 8 & 2,624 & 29 & 1,436 & 658 & 459 & 42 \\
\hline  & 2 & (11) & (D) & (D) & (D) & (D) & (D) \\
\hline 1, 550,000 to 3,149, onf gallons. & 7 & 17,213 & \(\bigcirc\) & 12,287 & 3,350 & 1,564 & (1) \\
\hline \(3,155,000100^{3}\) & 12 & (1,5, \({ }_{\text {a }}\) & \(\begin{array}{r}78 \\ \text { (0) } \\ \hline\end{array}\) & 45,007 & \(\begin{array}{r}\text { 11, } 607 \\ (0) \\ \hline\end{array}\) & 9 9,232 & (0) \\
\hline  & \(\ldots\) & ... & ... & \(\ldots\) & \(\ldots\) & \(\cdots\) & ... \\
\hline \multirow[t]{11}{*}{84tros...................} & 729 &  & 435 & 31,633 & 8,560 & 7,468 & 360 \\
\hline & 4.23 & 1, 17 & 42 & 8,431 & 2,425 & 1,401 & 118 \\
\hline & \(\therefore 1.8\) & 11,1, 6 & 77 & 7,157 & 2,162 & 1,585 & 133 \\
\hline & 4 & , 17 & s. & 2,260 & 604 & 536 & 48 \\
\hline & 12 & 1, 389 & 5 & 776 & 2\% & 248 & 31 \\
\hline & \(1+\) & \(\therefore 333\) & 17 & 1,625 & 253 & 331 & 30 \\
\hline & 2 & (u) & (b) & (D) & (D) & (D) & (D) \\
\hline & , & (0) & (D) & (0) & (0) & (D) & (D) \\
\hline & 3 & (T) & (D) & (D) & (0) & (D) & (D) \\
\hline & 1 & 1.308 & \(\cdots\) & to,0Re & 2,431 & & \(\cdots\) \\
\hline & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & . \\
\hline
\end{tabular}

Table SF-PETROLEUM BLLK PLANYS AND TERMINALS Iツラ-BULK STORAGF CAPACITY: BY SIZE OF STORAGI FACIITY UNITED STATES, PAD (PETROIFLM ADNINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-COn(InUEd

Eatahbshments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAD Otstrict, State and size of storage facility} & \multirow[b]{2}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Establish- } \\
\text { ments }
\end{gathered}
\] \\
(Number)
\end{tabular}} & \multicolumn{6}{|c|}{Total bulk storage capactiy as of tenember 31, assigned to-} \\
\hline & & \[
\begin{gathered}
\begin{array}{c}
\text { All } \\
\text { products }
\end{array} \\
(1,000 \mathrm{gal} .)
\end{gathered}
\] & Aviation gasoline
\[
(1,000 \text { gri. })
\] & \begin{tabular}{l}
Other gusoline \\
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Kerosene, range oil, \#l puel 011 \\
(1,0U0 gㅂ..)
\end{tabular} & \begin{tabular}{l}
Distillate fuel ofls (\#2 to \#4. light gas ofls, and light Die, le \({ }^{-}\) type fuels) \\
(1,001, pal.)
\end{tabular} & \begin{tabular}{l}
Residum ruel ofla \\
(\#5 and \#0, "bunker C," uels, heavy gas
, and Navy special) \\
(1,000 gal.)
\end{tabular} \\
\hline PAD District No. 3. & 3,889 & 406,281 & 17\%,255 & 502,244 & 92,097 & 103,800 & 36.819 \\
\hline Less than 42,000 gallons. & 1,154 & 33.467 & 243 & 23,356 & 6,276 & 3,889 & 203 \\
\hline 42,000 to 62,000 gallors.. & 1,453 & 7 t , 114 m & 567 & 47,039 & 15,137 & 12,050 & 1,251 \\
\hline 63,000 to 83,000 gallons.. & -60 & 48.8043 & 702 & 26,771 & 10,065 & 4,617 & 838 \\
\hline 84,000 to 104,000 gailons... & 294
190 & 25, 25 & 995
998 & 14,572 & 4,683 & 5,821
5,340 & 603
1,007 \\
\hline 210,000 to 519,000 gallons. & 21 & -,390 & 136 & 3,52.6 & 603 & 1,439 & 632 \\
\hline 520,000 to 1,049,000 galions.. & 11 & y, 3ut & 185 & 7,027 & 707 & 1,447 & \\
\hline 1,050,000 to 3,149,000 grilions. & 47 & 95,508
14699 & 1,750 & 65,222 & 14,903
11,43 & 13,032 & 511 \\
\hline 3,150,00 to
\(6,300,000 ~ t o ~ 20,99,000 ~ g a l ~\)
20, & 26 & 144.799 & 1,415 & 99,729 & \(11,45\). & 21,4.4. & 4,738 \\
\hline 21,000,000 gallons and over............... & 3 & 493,032 & 158,20\% & 200,417 & 23,160 & 89,744 & 27,036 \\
\hline Alabama...................... & 410 & 145.370 & \({ }^{4} \times 2.81\) & 84,872 & 22,127 & 27,198 & 2,509 \\
\hline Less than 42,000 gallons....
42,000 to 62,000 gallons... & 41
105 & 1,134 & . \({ }^{4}\) & 701
3,377 & 2238
1,397 & J,1965 & \(2{ }^{1}\) \\
\hline 63,000 to 83,000 gellons.. & 130 & 9,693 & 32 & 5,152 & 2,333 & 2,039 & 97 \\
\hline 84,000 to 104,000 gellons. & 53 & 4,931 & 20 & 2,724 & 1,083 & 1,061 & 43 \\
\hline 105,000 to 209,000 gallons.. & 52 & 6,975 & 104 & 3,965 & 1,061 & 1,029 & 156 \\
\hline 210,000 to 519,000 galions.. & 3 & (D) & (0) & (D) & (D) & (0) & (D) \\
\hline 520,000 to 1,049,000 gallons. & 2 & (D) & (D) & (0) & (D) & (0) & (D) \\
\hline 3,150,000 to 6,299,000 gallons. & 7 & 32,673 & d & 21,845 & 4,162 & 6,577 & \(\cdots\) \\
\hline 6,300,000 to \(20,999,000\) gallons. & 6 & 57,666 & 7,289 & 31,367 & 5,472 & 9,421 & 2,117 \\
\hline 21,000,000 gallons and over.................... & ... & ... & ... & ... & ... & ... & ... \\
\hline Mlasisstppl... & 429 & 82,289 & 7,218 & 49,003 & 11,136 & 14,223 & 709 \\
\hline Less than \(42,000 \mathrm{gallons}\). & 60 & 1,738 & 16 & 1,135 & 335 & 238 & 14 \\
\hline 42,000 to 62,000 gallons. & 127 & 7,024 & 45 & 4,026 & 1,380 & 1,557 & 15 \\
\hline 63,000 to 83,000 gallons.... & 117 & 8,429 & 108 & 4,269 & 1,892
1,415 & 2,101 & 59 \\
\hline 84,000 to 104,000 gallons....
105,000 to 209,000 gallons... & 73
35 & 7,066
4,878 & 115 & 3,726
2,011 & 1,415 & 1,722
1,048 & 88
109 \\
\hline 210,000 to 519,000 gallons........ & 1 & (0) & (D) & (D) & (D) & (D) & (D) \\
\hline 52,000 to 1,049,000 ganions.. & 9 & & 15 & & 2, 34.0 & 2,339 & -•• \\
\hline 3,150,000 to 6,299,000 ga \(11 \mathrm{ons}\). & 6 & (D) & (D) & (D) & (D) & (D) & (0) \\
\hline 6,300,000 to 20,999,000 gallons................ & 1 & (D) & (D) & (D) & (0) & (0) & (D) \\
\hline 21,000,000 gallons and over...................... & \(\cdots\) & ... & ... & \(\ldots\) & ... & \(\ldots\) & \(\ldots\) \\
\hline Arkansas..... & 472 & 39,674 & 606 & 22,454 & 8,298 & 7,881 & 435 \\
\hline Less than 42,000 gallons.. & 69 & 2,153 & 1 & 1,387 & 415 & 327 & 23 \\
\hline 42,000 to 62,000 galions.. & 177 & 9,475 & 53 & 5,443 & 1,953 & 1,947 & 79 \\
\hline 63,000 to 83,000 gallons..
84,000 to 104,000
gallons. & 128 & 9,267 & 197 & 4,811 & 2,239 & 1,868 & 102 \\
\hline \(84,000 ~ t o ~ 104,000 ~ g a l l o n s . . ~\) & \begin{tabular}{l}
59 \\
35 \\
\hline
\end{tabular} & 5,526
4,674 & 183
154 & 2,593
2,541 & 1,527
861 & 1,113 & 104 \\
\hline 210,000 to 519,000 gallions....... & 2 & (D) & (D) & (0) & (D) & (D) & (D) \\
\hline 520,000 to 1,049,000 gallons.... & \(\cdots\) & & & & & & \\
\hline 1, 50,000 to 3,149,000 gallons... & 1 & (0) & (0) & (D) & (D) & (0) & (D) \\
\hline 3,150,000 to \(6,299,000\) gailons.....
\(6,300,000\) to \(20,999,000 ~ g a l l o n s . . . . ~\) & 1 & (D) & (D) & (D) & (D) & (D) & (0) \\
\hline 21,00c,000 gallons and over.................. & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & . & . \\
\hline Louisiana... & 434 & 154,856 & 36,458 & 77,673 & 17,126 & 32,667 & 10,932 \\
\hline Less than 42,000 gallons.. & 104 & 2,885 & 75 & 1,873 & \({ }_{3} 381\) & 506 & 50 \\
\hline 42,000 to 62,000 gallons... & 157 & 8,242 & 195 & 4,546 & 1,371 & 2,060 & 70 \\
\hline 63,000 to 83,000 gallions...
84,000 to 104,000 gallors. & 85 & 6,027 & 151 & 3,025 & 1,088 & 1,674 & 89 \\
\hline 84,000 to 104,000 gallons. . & 40 & 3,701 & 467 & 1,680 & 640 & 765 & 149 \\
\hline 105,000 to 209,000 gallons.. & 19 & 2,512 & 92 & 1,217 & 470 & 555 & 278 \\
\hline 210,000 to 5:9, 000 gallons.. & 5 & 1,625 & 22 & 939 & 105 & 390 & 169 \\
\hline 520,000 to 1,049,000 gallons.. & 5 & 4,525 & 59 & 2,857 & 264 & 1,345 & \(\cdots\) \\
\hline 1,050,000 to 3,149,000 gallons. & 9 & 16,968 & 410 & 10,718 & 2,027 & 3,797 & 16 \\
\hline 3,150,000 to 6,299,000 gallons.... & 4 & 19,211 & 328 & 15,028 & 1,042 & 2,813 & \(\ldots\) \\
\hline 6,300,000 to \(20,999,000\) gallons... 21,000,000 gallons and over....... & 5 & 89,160 & 14,659 & 35,790 & 9,738 & 18,762 & 10,211 \\
\hline Texas........................... & & 530,308 & 237,193 & 259,314 & 32,100 & 79,824 & 21,890 \\
\hline 1ess that 4 2,000 gallons... & 794 & 23,495 & 125 & 16,493 & 4,459 & 2,303 & 115 \\
\hline 42,000 to 62,000 galions... & 797 & 40,789 & \({ }^{246}\) & 26,523 & 8,147 & 4,836 & 1,039 \\
\hline 63,000 to 83,000 gallons............... & \(\begin{array}{r}165 \\ 54 \\ \hline\end{array}\) & 11,910 & & \begin{tabular}{l}
7,850 \\
3,038 \\
\hline
\end{tabular} & 1,961 767 & 1,426
861 & 485
147 \\
\hline 9, 000 to 104,000 gallons............ & \begin{tabular}{l}
54 \\
39 \\
\hline
\end{tabular} & -4,978 & 165
222 & \(\begin{array}{r}3,038 \\ 3,484 \\ \hline\end{array}\) & 767
725 & 875 & 407 \\
\hline 210,000 to 519,000 gallons.. & , & 2,439 & 4.6 & 1,525 & 303 & 387 & 180 \\
\hline 520,000 to 1,049,000 galions.. & 3 & 2,554 & 126 & 1,999 & 366 & 61 & \(\cdots\) \\
\hline 1,050,000 to 3,149,000 gallons. & 17 & 34,306 & 1,296 & 26,110 & 4,958 & 1,447 & 495 \\
\hline 3,150,000 to 6,299,000 gallions........... & 12 & 59,980 & 4,710 & 41,204 & 2,960 & 6,792 & 4,314 \\
\hline 6,300,000 to 20,999,000 gallons......... & 14
2 & 346,246 & 139, 150 & 131,088 & 7,452 & 00,936 & 14,706 \\
\hline New Mexico............................... & & 13,784 & 122 & 8,928 & 2,310 & 2,080 & 34.4 \\
\hline Iess tran «2, ciod gailons.... & 35 & 2,562 & 22 & 1,767 &  & 325 & ... \\
\hline 42,000 to 62,000 g9110ns.... & 90 & 4,673 & 29 & 3,124 & 889 & 605 & 20 \\
\hline 63,000 to 83,000 gallons..... & 35 & 2,707 & 20 & 1,664 & 502 & 509 & 6 \\
\hline 84,000 to 104,000 gallons. & 15 & 1,472 & 45 & 805 & 251 & 299 & 7 \\
\hline 105,000 to \(209,000 \mathrm{gallong} .\). & 20 & 1,319 & \(\cdots\) & 767 & 27 & 342 & ( \({ }^{31}\) \\
\hline 210,000 to 517,000 gallons. & 2 & (D) & (D) & (0) & (D) & (0) & (L) \\
\hline 520,000 to 1,049,000 gallons...... & 1 & (D) & (D) & (0) & (D) & (0) & ( L \\
\hline 1,050,000 to 3,149,000 galions.... & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\because\) \\
\hline 6,300,000 to 20,999,000 galloris.. & \(\ldots\) & \(\ldots\) & ... & \(\ldots\) & \(\ldots\) & \(\ldots\) & ... \\
\hline \(21,000,000\) gallons and over............. & \(\ldots\) & \(\cdots\) & \(\ldots\) & \(\ldots\) & .. & \(\ldots\) & \(\cdots\) \\
\hline
\end{tabular}
(D) Witheld to avoid disclosure. ... Regreserits zerc.
 UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-COntinued

Establishments, and Storage Capacity by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{PAD [istrict, state and size of storage facility} & \multirow[b]{2}{*}{\begin{tabular}{l}
Estaolishments \\
(Nimber)
\end{tabular}} & \multicolumn{6}{|c|}{Total bulk stcrage capacity as of [weember 31, assigned to-} \\
\hline & & Al1 products
\[
(1,000 \text { gai. })
\] & Ayiation gasoline
(1,000 gal.) & \[
\begin{gathered}
\text { bather } \\
\text { gasoline } \\
(1,000 \text { gal.) }
\end{gathered}
\] & kerosene, range oil, \# 1 fisel oil
(1,000 gaz.) & Distillase fuel 0ils (H2 to \#4, light gas oils, and light Dieseltype fuels)
(1,000 gal.) & ```
Residual fuel oils
    (#5 and $6,
    "burker C,"
    heavy Diesel
    fuels, heavy gas
    oil, and Navy
            special)
        (1,000 gel.)
``` \\
\hline \multicolumn{8}{|l|}{} \\
\hline Less than 42,000 gallons. & 45 & 12,207 & 103 & 8.133 & 2.032 & 1,866 & 1,73 \\
\hline 42,000 to 62,000 gallons. & 587 & 30,538 & 250 & 17,375 & 5,735 & 6,941 & 237 \\
\hline 63,000 to \(83,000 \mathrm{gail} \mathrm{ms}\). & 401 & 29,027 & 159 & 15,813 & 5,295 & 7,467 & 293 \\
\hline 84,000 to 164,000 galzors. & \(14 \cdot\) & 13,512 & 408 & 6,904 & 2.452 & 3,526 & 222 \\
\hline 105,000 to 209,000 gatzons. & 102 & 13,223 & 652 & 0.932 & 2,080 & 3,408 & 151 \\
\hline 210,005 to 519, \(02 . \mathrm{gazlons}\). & 18 & 5,404 & 105 & 2,389 & 839 & 1,559 & 572 \\
\hline 520,000 to 1, 退9, Doir gallene & 4 & 3,095 & (D) & 1,979 & 589 & 527 & \\
\hline  & \(\stackrel{4}{6}\) & (D)
42,035 & (D) & (D) & (D) & (D) & (0) \\
\hline 6,300,000 to 20, 994 . 0 or gallon & 2 & (D) & (D) & (D) & (0) & (D) & (0) \\
\hline 21,000,000 gallons and giver.... & ... & , & ... & ... & ... & ... & ... \\
\hline \multicolumn{8}{|l|}{} \\
\hline Less than 42, & 140 & 3,854 & 20 & 2,511 & 762 & 550 & 11 \\
\hline 42,000 to 82, rite gallons.. & 14.4 & 7,414. & 41 & 4,243 & 1,567 & 1,511 & 52 \\
\hline 83,000 to 83,000 gallons.......... & 49 & 7,241 & 29
290 & 3,952 & \(\begin{array}{r}2,430 \\ \hline 798\end{array}\) & 1,725
1,006 & 105
93 \\
\hline 105,0nf tc 209.000 gallons. & 32 & 4,159 & 246 & 2,126 & 699 & 1,026 & 62 \\
\hline 210, 519.000 galions. & , & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 520,001 to \(2,044,000\) gallons... & \(\ldots\) & ... & ... & \(\ldots\) & ... & \(\ldots\) & ... \\
\hline 1, [150, non to 3,247,000 gatlons.. & \(\cdots\) & \(\cdots\) & \(\cdots\) & - & & & \\
\hline 3,150,000 to 0,294,000 gallons. & 4 & (D) & (D) & (D) & (D) & (D) & (0) \\
\hline \(0,300,000\) to \(20,299,000\) gallons. 21, Dnt, 000 gallons and over..... & \(\ldots\) & . & . \(\cdot\). & \(\ldots\) & ... & \(\ldots\) & ... \\
\hline \multicolumn{8}{|l|}{} \\
\hline Less than 42,000 gallons.. & 94. & 2, 6 Pa & 2 & 1,697 & 453 & 509 & 18 \\
\hline 42,004 te bz,00C gallons.. & 153 & 8,079 & 83 & 4,366 & 1,424 & 2,184 & 22 \\
\hline 63, 000 to 83,000 gallons. & 93 & 0,743 & 24 & 3,415 & 1,043 & 2,249 & 12 \\
\hline 84, 000 to 104,000 gallons. & 22 & 2,109 & 33 & 960 & 365 & 751 & \\
\hline -u5,000 to 209,000 gallone. & 23 & 3,125 & 127 & 1,396 & 467 & 1,121 & 14 \\
\hline 210,000 to 519,000 gallons.. & 4 & 1,048 & 2 & 452 & 227 & 205 & 162 \\
\hline 520,000 to 1. (4, 3,000 ga 21 ons. & 2 & (D) & (c) & (D) & (D) & (D) & (0) \\
\hline 1.150, 200 to 3,149,000 galions.. & 3 & 5,677 & \(\cdots\) & 3,307 & 1,375 & \({ }^{991}\) & ... \\
\hline  & & 20,402 & (D) & 11,357
(D) & 2, (D) & 7,436
(D) & (0) \\
\hline 21,000,000 gallons and over...... & ... & ... & ... & ... & - & ... & \\
\hline \multicolumn{8}{|l|}{} \\
\hline Less than 42,000 galions........................ & 54 & 1,410 & 5 & \({ }^{912}\) & 222 & 265 & 6 \\
\hline Le, ifu to 22,000 gallons.. & 79 & 4, 012 & \({ }_{5} 5\) & 2,232 & 758 & 898 & 59 \\
\hline 63, 000 to 83,000 gallons.. & 38 & 2,8:8, & 52 & 1,530 & 555 & 671 & \\
\hline Q4, 00 to 10, 10, 0000 gallons. & 17
5 & 1,540 & (D) & 775 & 366 & 406 & (D) \\
\hline 210,005 to 519,000 gallons. & 1 & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline 520,000 to 1, (49, 0na gallons... & 1 & (D) & (D) & (D) & (D) & (D) & (0) \\
\hline 1. 55 , 000 to 3,244, \(000 \mathrm{gaz1ons.}\). & ... & ... & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & ... \\
\hline 3, 150, 100 to \(6,299,010\) gallons. & ... & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) \\
\hline E,300,000 to 20,999,000 gallons. & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) \\
\hline & & \(\ldots\) & & ... & \(\ldots\) & & \\
\hline \multicolumn{8}{|l|}{} \\
\hline Tras han 42,000 galions...... & 116 & 3,171 & 25 & 2,262 & 47 & 378 & 35 \\
\hline 42, \(2006 \epsilon_{2}, 000\) gallons.. & 156 & 3,770 & 28 & 4,864 & 1,674 & 1,516 & 94 \\
\hline +3,000 to 83,000 gallons.... & 128 & 9,04,6 & 18 & 5,312 & 1.820 & 1,796 & 120 \\
\hline 2, ¢10 to 104,000 gallonz.... & 45 & 4,747 & 104 & 2,363, & 724 & 858 & 100 \\
\hline 105, 000 to 209,000 gellons. & 25 & 3,147 & \({ }^{61}\) & 1,877 & 551 & 598 & 60 \\
\hline 210,000 to 519,000 gallons... & 5 & 1,413 & 103 & 846 & 229 & 235 & \\
\hline 520,0ne to 1 , ris , inct galions... & . & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline  & , & ( -1 & (D) & & (0) & & \\
\hline 3,150, 006 to \(6.299,000\) gallons... & & (II) & (D) & (D) & & & (D) \\
\hline 6,30r, orr to 26, 999,000 gallons.. & 1 & (II) & (D) & (0) & (D) & (0) & (D) \\
\hline \multicolumn{8}{|l|}{} \\
\hline Les- than 4c, & 4. & 1, 193 & 51 & . 752 & 123 & 164 & 3 \\
\hline  & 55 & 2, 8 Se & 33 & 1.671 & 312 & 832 & 10 \\
\hline  & 43 & 3,264 & 36 & 1,604 &  & 1,026 & 56 \\
\hline  & 15 & 1,450 & 77 & 675 & 199 & 505 & \\
\hline  & \(1 \%\) & 2,1153 & 22 & 1,272 & 263 & 561 & 15 \\
\hline  & . & (5) & (D) & - (0) & (1) & (D) & (D) \\
\hline  & \(\ldots\) & [.] & (io) & & (D) & (0) & (D) \\
\hline 3,351, 110 ¢1, 6,29016 & & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline  & .. & \(\cdots\) & \(\ldots\) & \(\cdots\) & ... & \(\ldots\) & \(\ldots\) \\
\hline 21, mita, matlons and river........... & & ... & ... & & \(\ldots\) & & \\
\hline \multicolumn{8}{|l|}{\multirow[t]{12}{*}{}} \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline & & & & & & & \\
\hline
\end{tabular}
 UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DOLFENSE) DISTRIC TS, AND STATES-CONUMUE Establashments, and Storage Capain by Type of Produt


\footnotetext{
(D) Withheld to avold disclosure. ... Represents zero.
}

Tahle sG -PETROLEUM BULK PLANTS AND TERMINALS: 1954-GASOLINE SPACE-UNITED STATES
Establishments, Gasolıne Space, and Total Storage Capacity
(Excludes liqueifed petroleum gas tacilities)
\begin{tabular}{|c|c|c|c|c|}
\hline Stze or space assigned to gasoline & & \begin{tabular}{l}
Establishments \\
(Number)
\end{tabular} & Total space assigned to gasoline as of December 31
(1,000 gai.) & Total bulk atorage capactity as or December 31
(1,000 gal.) \\
\hline United States, total. & & 28,319 & 5,365,588 & 12,494,951 \\
\hline *re.e. . & & +34 & \(\cdots\) & 824,667 \\
\hline 1, 000 to 20,000 gallons. & & 12, 205 & 69,277 & 236,910 \\
\hline 21,000 to 41,000 gallons. & & 15,294 & 474,496 & 1,009,330 \\
\hline 4e,000 to 22,000 gallons. & & 2,174 & 212,389 & 421,153 \\
\hline 03,000 to 83,000 gallons.. & & 1,024 & 74,381 & 149,557 \\
\hline 84,000 to 104,000 gallons.. & & 452 & 42,527 & 81,993 \\
\hline 105,000 to 209,000 gallons.. & & 574 & 83,713 & 158.921 \\
\hline 210,000 to 1,049,000 gallons.. & & 409 & 275, 762 & 667,898 \\
\hline  & & 476
237 & 899,583
\(1,022,316\) & \(1,892,241\)
\(2,206,954\) \\
\hline 3,150,000 to e \(, 299,000\) gallons.
c,300,000 gallons and over..... & & 237
188 & 1,022,316 & \(2,206,954\)
\(4,845,327\) \\
\hline & & & & \\
\hline
\end{tabular}

Table 8H.-PETROLEUM BUL』 PLANTS AND TERMINALS 1954-KEROSENE AND DISTILLATE FUEL OIL SPACE-UNITED STATES Establishments, Kerosene and Distillate Fuel Oil Space, and Total Storage Capacity
\begin{tabular}{|c|c|c|c|}
\hline Size of space assigned to kerosene and distiliate fuel oils & Establichments
\(\qquad\) & Total space assigned to kerosene \({ }^{1}\) and distillate fuel olls \({ }^{2}\), as of December 31
\[
(1,000 \text { gsi. })
\] & Total buik storage capacity as of December 31
(1,000 gal.) \\
\hline United States, total. & 28,319 & 6,026,339 & 12,494,951 \\
\hline None. . . . . . & 1,506 & " 3 & 520,414 \\
\hline 1,000 to 20,000 gallons. & 7,054 & 92,386 & 374,307 \\
\hline 21,000 to 41,000 gallons. & 11,648 & 361,512 & 897,656 \\
\hline 42,000 to 62,000 gallons. & 4,621 & 229,725 & 472,924 \\
\hline 63,000 to 83,000 geilons.. & 1,029 & 74,579 & 162,211 \\
\hline 84,000 to 10, 0000 gallons.. & 402 & 38,046 & 76,039 \\
\hline 105,000 to 209,000 gallons. & 622 & 88,387 & 219,867 \\
\hline 210,000 to 1,049,000 gallons. & 621 & 320, 527 & 846,375 \\
\hline 1,050,000 to 3,149,000 gallons. & 396 & 721,658 & 1,703,194 \\
\hline 3,150,000 to 6,299,000 gallions.. & 206 & 910,633 & 1,902,375 \\
\hline 6,300,000 gailons and over............... & 214 & 3,188,886 & 5,319,589 \\
\hline
\end{tabular}
\({ }^{1}\) Includes range o11 and \#1 fuel oil. \({ }^{2}\) Includes \#2 to \#4, light gas oils and light Diesel-type fuels.

Table 8J.-PETROLEUM BULK PLANTS AND TERMINALS \(3954-\) RESIDUAL FUEL OIL SPACE--UNITED STATES
Establishments, Residual Fucl Oil Space, and Total Storage Capacity

in Represents zero.


Table \(4 \mathbb{K}\) supplement-PETROLEUM MARKETERS, DISTRICT AND GENERAL SALES OFFICES: 1954-DIRECT SALES TO RETAILERS, USERS, AND CONSUMERS-UNITED STATES, PAD (PETROLILM ADIINISTRATION FOR DEFINEI.) DISTRICTS, AND STATES

\section*{Gallon Sales hy Type of yroduct}

Wata in this tatie are nint incluted in any other tatie of this report as dire t sales of district and general sales ofrices were not assigned to kulk plants, terminals, or refineriest
\begin{tabular}{|c|c|c|c|c|c|}
\hline FACD [istrilt and zata & Casuline
(2,000 gal. & rerosetz, range oil, \#1 fuel oil \((1,100, \mathrm{gal}\). & Hstillate fuel sils light gas uils, and light Ifeseltyge fiels) (1,000 gal.) & \begin{tabular}{l}
Residual \\
fuel oils \\
(\#5 and \# 6 , "bunker C ," heary tiesel fuels, heavy gas ofl, and Navy special) ( \(1,000 \mathrm{ga1}\). )
\end{tabular} & Liqueried petroleum gases
\[
(1,000 \mathrm{gal} .)
\] \\
\hline United States, tetal.................................................... & 1,020,100 & 190,792 & 1,081,506 & 1,920,923 & 1,930 \\
\hline Parin district ho. 1.............................................................. & 348,657 & 128,042 & 627,185 & 1,023,931 & 176 \\
\hline Mafne......................................................................... & -2,421 & 4,726 & 5,153 & ... & \(\ldots\) \\
\hline Hew Hems shire.............................................................. & 1,048 & 691 & 981 & 987 & \(\cdots\) \\
\hline Vermont.................................................................. & 2, EIS & 283 & 2,942 & 2,518 & \(\ldots\) \\
\hline Massarhusetts............................................................... & 42,220 & 60,492 & 262,664 & 159,220 & 176 \\
\hline Fhode Is1and................................................................ & 3,050 & 723 & 4,651 & 4.,209 & ... \\
\hline Connecticut................................................................. & 5,972 & 1,313 & 2,294 & 176,005 & - \\
\hline New York................................................................. & 98,220 & 18,371 & 190,522 & 65,493 & ... \\
\hline Hew Jersey.................................................................. & 46,531 & 5,602 & 75,224 & 151,626 & \(\ldots\) \\
\hline Pernsylvaria.................................................................. & 19,256 & 2,305 & 70,585 & 124,974 & ... \\
\hline Delavare.................................................................. & ... & 5 & 584 & 2,763 & \(\cdots\) \\
\hline Maryland.................................................................... & 14,330 & 1,186 & 7,184 & 14,527 & ... \\
\hline District of Codumbia....................................................... & 3,278 & 47 & 2,928 & ... & ... \\
\hline Virginia.................................................................. & 52,011 & 17,255 & 27,295 & 21,234 & ... \\
\hline West virginia............................................................... & 2,274 & 247 & 5,096 & \({ }^{73}\) & ... \\
\hline Horth Carolina............................................................. & 16,940 & 5.966 & 13,617 & 18,403 & ... \\
\hline South Carolina.............................................................. & 2,635 & 3,866 & 5,914 & 1,282 & \(\ldots\) \\
\hline Georgis..................................................................... & 9,397 & 355 & 14,246 & 57 & ... \\
\hline Plorida.................................................................. & 18,76t & 3,619 & 35, 504 & 240,760 & \(\cdots\) \\
\hline  & 280, 999 & 21,387 & 204,368 & 334,911 & 1,752 \\
\hline Ohic... & 52,200 & 6,149 & 35,169 & 17,299 & .. \\
\hline Indiera. ...................................................................... & 24,159 & 1,880 & 37,798 & 96,825 & ... \\
\hline Illinois................................................................... & 59,52c & 1,492 & 50,467 & 137,066 & ... \\
\hline Minhigan............................................................... & 26,124 & 4,131 & 17,107 & 40,879 & \(\ldots\) \\
\hline Wisconsin.. & 6,143 & 22 & 8,285 & 14,726 & 915 \\
\hline M1nnosota................................................................. & 3,426 & 133 & 10,766 & \(\cdots\) & 837 \\
\hline Iowa.................................................................... & 3,946 & 181 & 7,259 & \(\cdots\) & ... \\
\hline M1 з50ır1.................................................................... & 4,317 & 52 & 2,476 & 76 & ... \\
\hline Horth Dakota............................................................... & 2,714 & 175 & 5,035 & ... & ... \\
\hline Souta Dakota............................................................ & 2,17! & 77 & 2,911 & \(\cdots\) & ... \\
\hline Netrasks...................................................................... & 4.577 & 75 & 6,487 & 93 & \(\ldots\) \\
\hline Kansas.................................................................... & 5,735 & 250 & 2,418 & 149 & \(\cdots\) \\
\hline Kentucky................................................................ & 1,912 & 497 & 1,506 & 4 & ... \\
\hline Ternessee................................................................... & 70,030 & 5,874 & 13,522 & 185 & ... \\
\hline Cklahoma .................................................................... & 23, 226 & 399 & 3,265 & 27,609 & - \\
\hline PAD District Ho . 3............................................................... & 272,846 & 10,314 & 217,414 & 195,946 & \(\cdots\) \\
\hline A19вяад..................................................................... & 15,700 & 145 & 6,765 & 9,55\% & ... \\
\hline M1日вtsвippi.............................................................. & 2,616 & 13 & 5,156 & ... & ... \\
\hline Arkansas.................................................................... & 5,423 & 157 & 9,207 & \(\ldots\) & ... \\
\hline Loulsiana.................................................................. & 9,715 & 900 & 27,503 & 22,132 & ... \\
\hline тexas..................................................................... & 236,755 & 8,979 & 68,400 & 163,842 & ... \\
\hline Hew Mexico............................................................ & 2,633 & 120 & 383 & 439 & \(\cdots\) \\
\hline  & 25,818 & 5,496 & 42,890 & 24,040 & . \\
\hline Montana.................................................................... & 7,778 & 572 & 8,867 & 2,117 & - \\
\hline Idaho..................................................................... & 1.745 & 3.8.9 & 2,837 & 6,403 & ... \\
\hline 4yoming. .................................................................. & 5,674 & 330 & 28,034 & 13,127 & ... \\
\hline Colorado.................................................................... & 8,520 & \({ }^{7} 708\) & 1,509 & 393 & ... \\
\hline Utar..................................................................... & 1,846 & \(\cdots\) & 1,663 & \(\ldots\) & ... \\
\hline  & 91,978 & 25,555 & 39,049 & 342,095 & 2 \\
\hline Arizone..................................................................... & 1,404 & \(\cdots\) & 1,874 & \(\ldots\) & \(\ldots\) \\
\hline Nevgda..................................................................... & 1,128 & \(\cdots\) & 2,156 & 2 & .. \\
\hline Washingron., ............................................................... & 13,958 & 4,164 & 19,579 & 156, 4 \% 5 & 2 \\
\hline Ir героп......................................................................... & 80. & 1 & 3,066 & 22,358 & ... \\
\hline \& alfarnia................................................................ & 76,78\% & 21,390 & 62,976 & 163,279 & ... \\
\hline
\end{tabular}

\footnotetext{

}

Table sL_PETROLEUA BULK PLANTS AND TERMINALS: \(1954-G A L L O N S A L E S, ~ T O\) RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES
Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retall Gasolinc Service Stations-Estahlishments and Sales ( \(\mathrm{H} \times \mathrm{ccludes}\) liquerled petroleum gas facilitles)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Petrolcum tulk plants and terminals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Retail gacoline servtce atstiona}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & & \multicolumn{5}{|l|}{Sales of establishments reporting gallaz ssles, by type of product} & & \\
\hline & & \[
\begin{gathered}
\text { Ssles } \\
(\text { excl. tax) }
\end{gathered}
\]
\[
(\$ 1, \infty 00)
\] & \begin{tabular}{l}
Salea coverage \({ }^{1}\) \\
(Percent)
\end{tabular} & Gasoline
\[
(1,000 \mathrm{ga} 1 .)
\] & Kerosene, range ofl, 1 fuel oll
(1,000 gal.) & \[
\begin{gathered}
\text { Distillate fuel } \\
\text { olls (H2-H4, } \\
\text { light gas olle, } \\
\text { gad } 11 \text { ght } \\
\text { Dlesel- } \\
\text { type fuels) } \\
(1,000 \text { gal.) }
\end{gathered}
\] & Residual fue? olls (//5 and ff. "bunker C," heavy Dtesel ruela, heavy gas oil, and Navy special)
\[
(1,000 \text { gal. })
\] & \begin{tabular}{l}
Estublishments \\
(Number)
\end{tabular} & Sales or gasoline service stations
(\$1,000) \\
\hline United States, total............. & 28,319 & 13,0012, ini 7 & 93.7 & 39, 317, 401 & 4,600,115 & 10,938,837 & 7,041,428 & 181,325 & 10,688,175 \\
\hline \begin{tabular}{l}
Reflner-marketer plants......... \\
Other piants.........................
\end{tabular} & 17,837
10,432 & \(8,014,104\)
\(4,427,343\) & 89.5 & \(30,048,297\)
\(9,24,602\) & \(2,042,221\)
\(1,955,894\) & -8,507,7061 & \(4,475,309\)
\(2,580,119\) & \(\cdots\) & \(\cdots\) \\
\hline Ala ¢аля.................................. & 410 & 181,479 & 95.4 & -73,13\% & 37,038 & 94,252 & 22,104 & 2,938 & 145,484 \\
\hline Refiner-marketer plants........
Cther plants............... & 181
229 & \(79,+24\)
102,355 & 99.7 & 329,023
34,51 & \begin{tabular}{|l|l|}
16,329 \\
20,709
\end{tabular} & 28,465
65,707 & 2,432
19,672 & \(\ldots\) & \(\cdots\) \\
\hline Autaugs.............................. & 1 & (D) & (D) & (D) & (D) & (D) & (11) & 25 & 1,058 \\
\hline Baldwin................................. & 9 & 2,559 & 100. & 12,399 & 43 & 982 & ... & 81 & 3,926 \\
\hline Barbour. . . . . . . . . . . . . . . . . . . . . . . . . . . . & 8 & 1,290 & 200.0 & 5,526 & 399 & \({ }^{0} 03\) & \(\cdots\) & 35 & 1,130 \\
\hline Brob............................... & 3 & \begin{tabular}{|c|} 
(D) \\
(D)
\end{tabular} & (D) & (D) & (D) & (D) & (D) & 22 & 1,644
1,399 \\
\hline Bullock. & 3 & (D) & (D) & (D) & (D) & (D) & (D) & 16 & 595 \\
\hline Buther.......... & 5 & 1,316 & 100.0 & 5,028 & 283 & 270 & 10 & 25 & 731 \\
\hline Caihoun. ............................. & 12 & 2,058 & \(100 . \mathrm{D}\) & 20,560 & 581 & 559 & 45
(D) & 113
37 & 4,958 \\
\hline Chambers................................... & \begin{tabular}{l}
3 \\
2 \\
\hline
\end{tabular} & (D) & (D) & (D) & (D) & (D) & (D) & 7 & 1,473
6,82 \\
\hline Chiltan.. & 7 & 1,952 & 64.3 & 6,508 & 235 & 209 & ... & 30 & 1,088 \\
\hline Choctam. & 4 & 898 & 65.3 & 2,654 & 61 & 248 & \(\ldots\) & 20 & \({ }^{684}\) \\
\hline Clarke.................................. & 7 & 2,076 & 100.0 & 9,315 & 321 & 687 & ... & 19 & 914 \\
\hline Clay.................................. & 4 & 978 & 79.6 & 2,866 & 153 & 198 & ... & 12 & 553 \\
\hline Cleburne............................. & 1 & (D) & (D) & (D) & (D) & (D) & (D) & 9 & 167 \\
\hline corfee................................ & 6 & 1,595 & 100.0 & 5,875 & 552 & 4.52 & ... & 30 & 871 \\
\hline Colbert..................... & 8 & 3,575 & 200.0 & 13,921 & 1,316 & 806 & (0) & 33 & 2,169 \\
\hline Conecuh.............................. & 3 & (D) & (D) & (D) & (D) & (D) & (D) & 25 & 80.4 \\
\hline coosa........... & 2 & (D) & (D) & (D) & (D) & (D) & (D) & 7 & 316 \\
\hline Covington. Crenshaw. & 10. & 2, \({ }_{\text {(D14 }}\) & \({ }^{93.6}\) (D) & 17, 158 & ( 5 ( ) & (D) & ( \({ }^{\text {D }}\) ) & 39
24 & 1,648
810 \\
\hline & & & & & & & & & \\
\hline Cullman.............................. & 8 & 2,701 & 98.4 & 10,035 & 840 & 916 & \(\cdots\) & 4 & 1,925 \\
\hline Dale................................... & 5 & 902 & 97.2 & 3,956 & 269 & 574 & \(\ldots\) & 25 & 1,043 \\
\hline Dallas............................. & 8 & 2,535 & 84.4 & 9,888 & 400 & 6.69 & \(\ldots\) & 43 & 2,633 \\
\hline De Kalb............................... & 8
3 & 2,199 & 89.9 \({ }^{\text {( })}\) & 9,471 & 360
(D) & 431 & (ij) & 47
31 & 1,894
1,173 \\
\hline Escembis............................... & 10 & 3,098 & 94.1 & 14,200 & 4,9 & 1,743 & (b) & 39 & 1, 1 , 61 \\
\hline Etowah. ................................. & 20 & 4,121 & 100.0 & 18,159 & 595 & 1,195 & ... & 89 & 5,472 \\
\hline Fayette............................. & 5 & 1,212 & 100. D & 4,806 & 308 & 293 & 90 & 17 & 552 \\
\hline Franklin............................... & 3 & (D) & (D) & (D) & (D) & (D) & (D) & 19 & 762 \\
\hline Geneva................................ & 5 & \({ }^{94}\) & 100.0 & 3,863 & 381 & 330 & - & 29 & 89 D \\
\hline Greene................................. & 3 & (D) & (D) & (D) & (D) & (D) & (L) & 8 & 49 \\
\hline Hale.................................. & 5 & 65D & 100.0 & 2,503 & 102 & 255 & & 19 & 678 \\
\hline Henry.................................. & \(3^{3}\) & (D) & (D) & (D) & (D) & (D) & (II) & 18
59 & 792
2.519 \\
\hline Boustar................................. & 11 & 3,722 & 86.4 & 12,882 & 1,762 & 824 & ... & 59 & 2,519 \\
\hline Jackson............................... & 4 & 1,627 & 100.0 & 5,797 & 2,255 & 776 & \(\cdots\) & 20 & 796 \\
\hline Jerfersor............................ & 27 & 51,348 & 97.7 & 180, 194 & 8,777 & 36,054 & 20,157 & 536 & 28,641 \\
\hline Lamar................................ & \({ }_{5}^{3}\) & (D) & (D) & (D) & (D) & (D) & (L) & 16 & +376 \\
\hline  & 5
2 & 2,067 & \(100 . D\)
(D) & 7,974
(D) & 735
(D) & (D) \({ }^{\text {( ) }}\) & 147
(D) & 36
10 & 1,889
310 \\
\hline Lee.................................... & 7 & 2,653. & 100.0 & 12,581 & 467 & 366 & 32 & 41 & 2,088 \\
\hline L1mestone.................... & 4 & 1,146 & 82.9 & 4,146 & 380 & 384 & \(\cdots\) & 25. & 1,203 \\
\hline Lowndes.. & 1 & (D) & (D) & (D) & (D) & (D) & (J) & 19 & 723 \\
\hline \%acon.... & 4 & 555 & \(100 . \mathrm{D}\) & 2,789 & 184 & 152 & ... & 22 & 834 \\
\hline Madison. . . . . . . . . . . . . . . . . . . . . . . . . . . & 8 & 4,043 & 99.5 & 12,840 & 2,804 & 2, 179 & \(\ldots\) & 59 & 3,467 \\
\hline Marengo................................ . & 8 & + 989 & 100.0 & 4,425
3,280 & 167 & \(\begin{array}{r}185 \\ \hline 151\end{array}\) & \(\cdots\) & 21
33 & 1, 9177 \\
\hline  & 5
9 & 1,370
3,202 & 53.6
100.0 & 3,280
13,423 & 127
811 & \(\begin{array}{r}151 \\ 1,065 \\ \hline 2.4\end{array}\) & \(\cdots\) & 33. & 1,397
1,870 \\
\hline Lubile.................................... & 14 & - 21,782 & 98.0 & 64,449 & 2,572 & 22,166 & 1,560 & 231 & 13,757 \\
\hline Manroe................................ & 7 & 2,313 & 52.4. & 4,272 & 138 & \({ }^{333}\) & 22 & 9 & 529 \\
\hline Wontgamery............................. & 12 & 8,241 & 98.7. & 33,676 & 1,061 & 1,891 & \(\cdots\) & 122 & 9,484 \\
\hline Mөгяал................................. & 11 & 4,716 & 93.8 & 16,210 & 2,311 & 1,670 & \({ }^{6}\) & 43 & 3,253 \\
\hline Perry................................ & 6 & 1,222 & 100.0 & 5,259 & 194 & 429 & \(\cdots\) & 17
24 & 657
1.056 \\
\hline Pickens.............................. & 7 & 1,050 & 100.0 & 4,598 & 491 & 429
823 & \(\cdots\) & 24
31 & 1.056
1.505 \\
\hline Pike................................. \({ }_{\text {Rendol }}\) & 10
5 & 2,482 & 92.6
100.0 & \(\begin{array}{r}8,941 \\ 3,959 \\ \hline\end{array}\) & 491
134 & 823
159 & \(\cdots\) & 31
20 & 1,505
723 \\
\hline Russe11.............................. & 1 & (D) & (D) & (D) & (D) & (D) & ( \()^{\text {a }}\) & 38 & 1,603 \\
\hline St. Clair................... & 6 & 1,1i, & 94.6 & 3,761 & 198 & 254 & (ii) & 30
46 & 872
+537 \\
\hline Shelof.............................. & 3 & (D) & (D) & (D) & (D) & (D) & (D) & 46 & 1,537
1,205 \\
\hline Sumver............................... & 7
10 & 1,038
3,14 & 100.0 & 4,115
13,902 & 121
639 & 495
1,425 & \(\ldots\) & 24 & 1,20F \\
\hline Tallspocasa............................... & -8 & 1,498 & 87.0 & 13,702
5,738 & 305 & \(\begin{array}{r}1,425 \\ \hline\end{array}\) & \(\cdots\) & 45 & 1,748 \\
\hline Tuscal0osa.......................... & 7 & 3.951 & 71.0 & 21,779 & 298 & 958 & \(\cdots\) & 95 & -,008 \\
\hline Warver.............................. & 8 & 2,323 & 100.0 & 8,241 & 503 & 1,309 & ( \({ }_{\text {ct }}\) & 51. & 2,149 \\
\hline Weahington........................... & 2 & (D) & (D)
100.0 & (D) & (D)
120 & (D) & (D) & 15. & 355
403 \\
\hline WInstor............................... & 5 & 1,103 & 78.8 & 3,595 & 336 & 321 & .. & 22 & 499 \\
\hline Arizona................................ & 209 & 89,380 & 95.5 & 295,897 & 5,800 & 49,556 & 2,022 & 1,315 & 85,485 \\
\hline \begin{tabular}{l}
Refiner-marketer plants........ \\
Other plants........................
\end{tabular} & \[
\begin{array}{r}
151 \\
58
\end{array}
\] & 58,675
30,705 & 97.6 & 194,983
\(100,91.6\) & \begin{tabular}{|c|}
4,173 \\
2,627
\end{tabular} & \begin{tabular}{|l|}
35,775 \\
13,781
\end{tabular} & \begin{tabular}{|r|r|}
1,473 \\
549
\end{tabular} & \(\cdots\) & . \(\cdot\) \\
\hline
\end{tabular}

\footnotetext{
(D) Withheld to avotd alselosure.
}
.. Represents zero.
\({ }^{\text {R Ratio of dollar sales: }}\) establishments reporting gallon sales (by class ol customer and type of product) 20 all establighnents.

Table sL-PETROLELM BULK PLANTS AND TERMINALS 1954-GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRCDUCT - STATES AND COUNTIES - Contınued

Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales


Table SL-PPETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SALISS, TO RETAILERS.USERS, AND CONSUMIERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued
Bulk Plants and Termenals-Establishments. Total Sales, and Gallon Sales; Retail Gasoline Scrvice Seations-Establishments and Sales

(D) ilthheld to avoid disclosure.
... Represenus <ero.
\({ }^{2}\) Ratio of dollar aales: es
establishments.

Table 8L—PETROLEUM BULk PLANTS AND TERMINALS 1954-GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT - STATES AND COUNTIES - Continued

Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales


Table sL-PETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SALES, TO RETAILERS, USIERS, AND CONSUMERS, BY TY'PE OF PRODUCT-STATES AND COUNTIES - Contınucd



Table KL -PETROLEUM BULK PLANTS AND TERMINALS 1ys - GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued

Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retall Gasoline Service Stations-Establishments and Sales (Excludes liquefled petroleum gas facilities)


\footnotetext{


Rutio of dollar asleg: gatablibunents reportion finllon anles (by clasu of oumtomer and type of product) to all
} estatilamanatas.
 BY TYPE OF PROD[CT-STATES AND (OUNTISH-(onemucd


(D) Withbeld to Evold disclosure.
... Represents zerestablishents.

Table sL_PETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SALES, TO RETAlLERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT - STATES AND COUNTIES - Continued
Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales


Table sL-PETROLEUM BULK PLANTS AND TERMINALS 1934 -GALLON SALES, TO RETALERS, ISERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Contınued
Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retal Gasohne Service stations - Establishments and Sales Exchudes hiquefied petroleun gas racilio ies)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Petroleum buik plants and termirals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Hetali: \(\begin{aligned} & \text { gazoline service } \\ & \text { stations }\end{aligned}\)}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Mumber)
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
(\operatorname{excl} . \operatorname{tax})
\end{gathered}
\]
\[
(\$ 1,000)
\]} & \multicolumn{5}{|l|}{Sales or establienments repurting gallon sales, by type of product} & & \\
\hline & & & \begin{tabular}{l}
\[
\begin{gathered}
\text { Sales } \\
\text { coverage }
\end{gathered}
\] \\
(Percent)
\end{tabular} & Uasoline
\[
(1,000 \text { EaI. })
\] & Nerosene, range oil, fuel oil
\[
(1,000 \mathrm{gal} .)
\] & \begin{tabular}{l}
Distillate fuel \\
cils (12-th. \\
light gas oils, \\
and 11 ght \\
type (uels) \\
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
fesidual rued \\
312 s - and \\
1t, "burker \\
heavy Diesel \\
fuels, heavy \\
gas o1l, and \\
Navy special \\
(2,000 gal.
\end{tabular} & \begin{tabular}{l}
Estabilsh- \\
ments \\
(Number)
\end{tabular} & Sales or gasoline stations
\[
(11,000)
\] \\
\hline Illinots-Continued & & & & & & & & & \\
\hline Bancock. ..... & 18 & 2,557 & 80.5 & -,050 & 2,192 & 1,032 & & -3 & 1,513 \\
\hline Hardin. & , & (D) & (D) & (D) & (D) & (D) & (D) & & 331 \\
\hline Hendersor................ & \(\stackrel{\square}{4}\) & 598 & 200.0 & 2,2m5 & 847 & 573 & & 18 & 8.25 \\
\hline Benry....................... & 25 & 6, \({ }^{\text {a }}\), & 85.0 & 20,838 & 3,454 & 1,937 & & 70 & 3, 3 22 \\
\hline Iropuois................... & 25 & \begin{tabular}{l}
4,240 \\
\(\substack{2,022}\) \\
\hline, 20
\end{tabular} & 74.5
07.2 & 11,332
8,170 & 2,892
872 & 3,768 & 381 & co & 2, 200 \\
\hline Jacssen.......................... & - 5 & \(\bigcirc{ }^{3,012}\) & 100.0 & 8,707
2,097 & 872
392 & ¢
302
309 & \(\cdots\) & [19 & 2, 74.8 \\
\hline Jerfersor................... & 8 & 2,187 & 93.0 & 8,632 & 1,152 & 1,380 & \(\ldots\) & 60 & 2,74e \\
\hline Jersey.... & a & 74.2 & 86.5 & 2,071 & 538 & 5an 2 & 143 & 19 & 1,189 \\
\hline Jo Daviess... & \({ }^{17}\) & \(\begin{array}{r}2,738 \\ \hline 785\end{array}\) & 56.2
100.0 & -4,002 & 1,037
268
5 & 1,284 & 137 & 34
18 & 1, 1,519 \\
\hline Kane............................ & 30 & 12,574 & 74.2 & 32,881 & 5,785 & 11,488 & 2,200\% & 170 & 13,332 \\
\hline Kankakez.................. & 20 & 0,4,5 & 89.3 & 26,028 & 2,614 & €,121 & 430 & 105 & b,3*2 \\
\hline Rendar1................... & 8 & 1,228 & 76.7 & 3,262 & 888 & \(\mathrm{C}_{2} \mathrm{O}^{2}\) & \(\cdots\) & 23 & 810 \\
\hline knox..................... & 17 & 0,037 & \(\infty\) - 9 & 13,897 & 3,403 & 3,297 & 160 & 92 & 4,575 \\
\hline Lstare..... & 33
40 & 13,477
8,702 & 98.0 & \(\cdots\) & \(\begin{array}{r}9,265 \\ \hline, 501\end{array}\) & 17,550
7,73 & 1.197
577 & 232 & 18,619 \\
\hline Lavreace...... & 8 & 3,768 & 77.7 & -3,931 & ", 967 & 937 & 57 & 124 & 2,288
2,107 \\
\hline Lee....................... & 16 & 3,040 & 44.3 & 6,827 & 1,892 & 2.520 & \(\cdots\) & 42 & 2,535 \\
\hline Luvingstan............... & 26 & , ,04, & 73.0 & 21, 500 & 1,979 & 2,200 & . 3 & 52 & 2.516 \\
\hline Logan............................ & 21 & 2,672 & 68.3
74.0 & \(\begin{array}{r}1,588 \\ -7,888 \\ \hline 7.08\end{array}\) & 1,252
2,131 & 2.925
2.377 & 15 & 65
50 & 2,855
2,020 \\
\hline ushenry................... & 22 & 5,014 & 73.1 & 23.031 & 3,347 & & 227 & 80 & 5,2ut \\
\hline wiean................... & 28 & 0,508 & 84.9 & 28,01\% & 4,069 & 8,412 & 190 & 121 & 7,829 \\
\hline \%econ. .......... & 19 & 9,139 & 99.9 & 33,767 & 3,277 & 5,536 & \(\ldots\) & 142 & 8,912 \\
\hline yıcoupin................. & 13 & -,261 & 80.3 & 7,079 & 1,932 & \(1, .607\) & \(\ldots\) & 82 & 3,154 \\
\hline  & 21
17 & 10,505
3,622 & 94.5
34.0 & 46,829
\(8,58.4\) & -,460 & \(\begin{array}{r}10,575 \\ \hline 1,048\end{array}\) & 536
340 & 230
98 & 14,332 \\
\hline Warshali.................... & 17
88
8 & 3,422
930 & 30.0
100.0 & B,58m
3,03 & , 079 & 1, \({ }_{784}\) & 340 & 98
28 & \(\begin{array}{r}\text {-, } 388 \\ \hline 919\end{array}\) \\
\hline 退80п............ & 10 & 1,589 & 78.2 & 3,626 & 1,129 & 1,022 & 231 & 39 & 2, ¢4, \\
\hline Massse................. & 6 & 1,140 & 100.0 & 4,241 & 080 & 567 & \(\ldots\) & 24 & 1,305 \\
\hline Henari..................... & 13 & 1,239 & 70.5 & \(\therefore, 898\) & \(\mathrm{Sm}_{4}\) & 780 & ... & 11 & 403 \\
\hline Нercer.................... & 13 & 2,102 & 58.0 & 4,250 & 1,096 & 932 & 1 & 32 & 1,241 \\
\hline Monroe............ & 17 & 2,679 & 46.7 & 1,058 & , 294 & 455 & & 17 & 508 \\
\hline Montgcmery............. & 17 & 2,305 & 95.5
78.5 & 7,974
8,023 & 2,308 & 1,688 & 318 & 47
54 & 2,135 \\
\hline Moultrie.................... & 10 & 2,074 & -3.0 & 8,224
2,564 & \(\stackrel{\text { 2, }}{502}\) & 1,723 & - 5 & 54
21 & \(\begin{array}{r}2,657 \\ \hline 910\end{array}\) \\
\hline 011e...................... & 19 & 3,067 & 77.0 & 7,912 & 1,975 & 2,030 & & 51 & 2, 8 ¢ \\
\hline Peoria.................... & 20 & 21,459 & 200.0 & 26,633 & -,805 & 6,468 & 218 & 226 & 13,691 \\
\hline Perry.................... & \({ }^{8}\) & 869
552 & 20.0 & 3,382 & - 11 & 423 & \(\cdots\) & 45 & 1,726 \\
\hline Platt.............................. & 18
19 & 1,552
2,391 & 74.9
06.0 & 3,842
6.118 & 1,570
1,357 & 965
777 & \(\ddot{2}\) & 21
43 & 1,924
\(1,6<2\) \\
\hline Pope. ...................... & & (D) & (D) & & (D) & (D) & D) & 9 & \\
\hline Pulaski..................... & 1 & (D) & (D) & (D) & (D) & (D) & (D) & 16 & 409 \\
\hline Putnam............. & 3 & (D) & (D) & (D) & (D) & (D) & (D) & 9 & 250 \\
\hline Rando1ph................... & 17 & 3,405 & 75.4 & 8,700 & 1,610 & 1,858 & & 42 & 2,005 \\
\hline \begin{tabular}{l}
Richland. \\
Roc: Islend
\end{tabular} & 9
21 & 1,156
10,203 & 100.0
77.5 & 3,916
17,788 & 6,64
4,678 & 741
7,921 & \(\cdots\) & \(2 t\)
172 & 1,695
10,362 \\
\hline St. Clait... & 25 & 10,203
7,205 & \({ }^{77.5}\) & 17,788 & 4, 2,581 & 7,921
11,251 & 1, & 172
258 & 10,362
15,303 \\
\hline Seline.................... & 13 & 2,481 & 100.0 & 11,508 & 774 & 821 & 5 & 52 & 2,777 \\
\hline Sangaman........................... & 27
5 & \(\begin{array}{r}7,080 \\ \hline 966\end{array}\) & 98.5
36.9 & 25,985
\(2,4-2\) & 3, 304 & 5,453
225 & <,425 & 179
18 & 12,629 \\
\hline & & & & & & & & & \\
\hline Scotr............. & \(\therefore\) & 557 & 100.0 & 1,217 & 298 & 758 & \(\cdots\) & 15 & 499 \\
\hline Shelby.......... & 15 & 1,563 & 80.6 & 5,070 & 1,482 & 980 & 03 & 33 & 1,217 \\
\hline Stsik........... & 7
18 & 1,036 & 120.0 & -3,529 & e.59
2,681 & 2,282 & \(\because\) & 12
52 & -395 \\
\hline Tszewell............ & 25 & 15,933 & 79.0 & 70,525 & 2,681
6,394 & 4,083 & 42 & +52 & 2,609 \\
\hline Union... & 8 & 1,384 & 100.0 & 4,735 & 836 & 751 & 100 & 32 & 1,202 \\
\hline Vermilion........ & 3. & 6,656 & 80.4 & 21,833 & 4,757 & 4,339 & 275 & 140 & 6,752 \\
\hline Virren............................ & 139 & 1,526
2,403 & 100.0
76.2 & 4,884
5,029 & 1,035
2,793 & 1,320
1,596 & 245
32 & 33
32 & 1,283
1,290 \\
\hline 『srren..................... & 13 & 2,403 & 76.2 & 5,029 & 2,793 & 1,596 & 32 & 32 & 1,490 \\
\hline Weshingtor. & 9 & 1,002 & 61.4 & 2,56? & 46 & 306 & ... & 27 & 749 \\
\hline Tayne..................... & & & & 2,852 & & 439 & \(\cdots\) & 41 & \\
\hline Wite.................... & 72
7 & 1,336
5,818 & 100.0
94.2 & 4,730
10,984 & 1,328
\(\mathbf{2 , 9 2 9}\) & 726
4,306 & \(\cdots\) & \(\stackrel{8}{7}\) & 2,185
4,319 \\
\hline w111... & 21 & 13,035 & 98.7 & 37,191 & 5,813 & 17,827 & 2,490 & 190 & 13,283 \\
\hline Wilimason. .............. & 14 & 2, 488 & 92.2 & 8,119 & \({ }^{974}\) & 1,077 & \(9{ }^{9}\) & 81 & 3,021 \\
\hline Winnebago........................... & 17
12 & 9,309
1,896 & 92.7
100.0 & 25,366
6,693 & 2,845
826 & 3,613
2,648 & 2,092 & 172
38 & 12,217 \\
\hline Woodford.................. & 12 & 1,895 & 100.0 & 5,693 & 826 & 2,48 & \(\ldots\) & 38 & 1,2,6 \\
\hline Indiana...................... & 1,128 & <42,703 & 95.2 & 1,319,364 & 259,725 & 371,790 & 2:5,400 & 5,288 & 320,6i0 \\
\hline \begin{tabular}{l}
Refiner-marte \\
Other plants
\end{tabular} & \[
\begin{aligned}
& 830 \\
& 299
\end{aligned}
\] & \[
\begin{aligned}
& 332,990 \\
& 109,713
\end{aligned}
\] & 98.7
84.0 & 1, 0834,866 & \[
\begin{gathered}
181,118 \\
78,607
\end{gathered}
\] & 278,177
93,012 & \[
\begin{gathered}
173,5 \mathrm{~m} \\
31, \ldots 2
\end{gathered}
\] & \(\cdots\) & \(\ldots\) \\
\hline Adams..................... & 11 & 1,995 & 80.1 & -4,470 & 2,301 & 1,278 & & 29 & 1,989 \\
\hline Allen................... & 30 & 18,087 & 78.8 & 57,105 & 5,752 & 11, 553 & 53: & 220 & 2¢, 0.01 \\
\hline Bartholomev............... & 11 & 2,438 & 100.0 & 9,537 & 1,727 & 1,851 & \(\cdots\) & 50 & 2,955 \\
\hline Bentar...................... & 15 & \(\begin{array}{r}\text { 1,881 } \\ \hline 759\end{array}\) & 21.0 & \(\xrightarrow[2,601]{ }\) & 1,732
1,213 & 1,323 & \({ }^{-3}\) & \({ }_{28}^{31}\) & 1,030 \\
\hline Boore.... & 13 & 2,014 & 80.3 & 5,794 & 1,825 & 1,271 & \(\ldots\) & 4 & 2,729 \\
\hline Brom... & 12 & (D)
1,913 & (D) & (D)
4,362 & 2, \({ }_{2}\) (D) & 2, (D) & (D) & \(2^{\frac{3}{8}}\) & 1, 308 \\
\hline
\end{tabular}

\footnotetext{
estabilsherts.
}

Table sL-PETROLEUM BULK PLANTS AND TERMINALS 1954 GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued
Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retall Gasoline Scrvice Stations-Estahlishments and Sales


Table SL－PETROLEUM BLLK PLANTS AND TERMINALS lyウqGALLON SALES，TORETAIIERS，ISERS，ANID CONSUMERS， BY TYPE OF PRODUCT－STATES AND COUNTIES－Contmucd
Bulk Plants and Terminals－Establishments，Total Sales，and Gallon Sales；Retal Gasoline Service Statuns－－Fstablashments and Salen
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Fetroleum bulk plants and termituals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Retai］ \(\begin{gathered}\text { fatishlinm nervice } \\ \text { statamis }\end{gathered}\)}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Establish-
wents \\
（Number）
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \begin{array}{c}
\text { sales } \\
\text { (excl. tax) }
\end{array} \\
& (\$ 1,000)
\end{aligned}
\]} & \multicolumn{5}{|l|}{Wales of establishments reporting fallu sales，by type of prontuct} & & \\
\hline & & & \begin{tabular}{l}
Sales
coverage \\
（Percent）
\end{tabular} & Gencol ine
\[
(1,000 \text { gal. })
\] & Kerosene， range oil，Hz fuel oil
\[
(1,000 \mathrm{ga2} .)
\] & \begin{tabular}{l}
Distillate rued \\
oils（\＃2－\＃4） \\
1ight gas oils． and light Diesel－ type ficels） （1，000 Es3．）
\end{tabular} & \begin{tabular}{l}
Residual fuel \\
011：（ 45 and ＂ib，＂bunker C． heavy Diesel fuels，heavy gas oil，and Navy special） （1，vou gal．）
\end{tabular} & \begin{tabular}{l}
Establish-
ments \\
（Number）
\end{tabular} & Sales of gasoline service stations
\[
(\$ 1,0 \times 0)
\] \\
\hline Iowa．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2，024 & 242，823 & 8\％． 2 & 818.422 & 196，143 & 292，373 & 1，109 & \(4,4,43\) & 222，053 \\
\hline Refiner－marketer plants．．．．．．．．．
Other plants．．．．．．．．．．．．．．．． & 1,178
5000 & 2e8，006 & 95．08． 6 & \(540,87,3\)
227,549 & 127，432 &  & 3,504
\(2,0,5\) & \(\ldots\) & \(\ldots\) \\
\hline ndair．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 11 & 1，197 & 06.0 & 3． 226 & 921 & 876 & \(\ldots\) & 23 & 1，，13 \\
\hline Adams．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 10 & 11 & 28.1 & 1.48 & 488 & 179 &  & 17 & 80 \\
\hline Aрprroose．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 3in & 1，0，24 & 100.0 & 5， 5.59 & 910 & 1，159 & \(\cdots\) & 3. & 1，248 \\
\hline Aиवйог．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 8 & （s） & 100.0 & 2，602 & \(38^{\circ}\) & \(\cdots 329\) & 20 & 19 & 1 1，68： \\
\hline Bentor．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 22 & 2，134 & 43.4 & 0.524 & 2，039 & ．，510 & 5 & 43 & 1，8¢2 \\
\hline घiack Hawk．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 27 & 7，756 & 97.2 & 23，779 & 5，653 & 7，359 & 281 & 133 & 7，从4， \\
\hline Вооле．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 13. & 1，505 & 200.0 & 5，762 & 1，167 & 1，023 & ． & \(6^{6}\) & 2，4，51 \\
\hline Eremer．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 19
19 & 1,731
1,719 & 82.5
100.0 & 4.897
6,430 & 2，2131 & 1,214
2,216 & \(2{ }^{9}\) & 29
36 & 1，201
1，400 \\
\hline Evens Vista．．．．．．．．．．．．．．．．．．．．．．．． & 29 & 2,187 & 100.0 & 0.1998 & 1，918 & & & & \\
\hline Butler．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 17 & 1，505 & 100.0 & 5，306 & 1，918 & 1,898
1,165 & 338
15 & 52 & 3,684
\(\therefore, 508\) \\
\hline Calhour．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 15 & 1，859 & 74.6 & 5，299 & 1，06，2 & 522 & ． & 38 & 1，217 \\
\hline  & 20
10 & 2，1， 14818 & 73.3
100.0 & 5，39t
5,423 & 1,570
1,239 & 1，428 & \(\cdots\) & 50 & 2，594 \\
\hline Cass．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 15 & 1，591 & 100.0 & 5，223
5,187 & 1,239
\(1,3,9\) & 5，
1,301 & \(\cdots\) & 4 & 2，151 \\
\hline Cerro Gordo．．．．．．．．．．．．．．．．．． & 22 & 5，083 & 94．3 & 15，507 & 2，293 & 3，300 & 7 & 72 & 3，503 \\
\hline Cherokee．．．．．．．．．．．．．．．．．．．．．．．．．．． & 15 & 2，293 & 08.7 & 5，418 & 750 & 1，123 & 22 & 31 & 1，181 \\
\hline Chichasaw．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 12 & 2，052 & 49.4 & 3，276 & 96.3 & 1，030 & 2 & 39 & 1，386 \\
\hline Clarke．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 8 & 703 & 200.0 & 2，624 & 521 & 545 & ．．． & 20 & 1，055 \\
\hline clay．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 18 & 2，619 & 67．3 & 7，176 & 1，133 & 937 & 24 & 47 & 1，991 \\
\hline Clayton．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 14 & 1，672 & 83.2 & 5，245 & 1，278 & 1，589 & \％ & 42 & 1，2，45 \\
\hline Clinton．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 25
24
24 & \(4,4,99\)
2,055 & 95.7 & 15，015 & 3，505 &  & 557 & 67 & 3，434 \\
\hline  & 24
27 & 2，055
3,257 & 91.0
68.9 & 8，620 & 1,583
1,911 & 1，bt5 & 69
6 & 45 & 1,696
2,784 \\
\hline Devis．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 5 & 724 & 58.6 & 1，455 & 524 & 208 & ． & 13 & －529 \\
\hline Decatur．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 10 & 911．8 & 160.0
60.8 & 3,550
5,666 & 1，143 & －73 & ； & 22 & 713 \\
\hline Delamare．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 15
10 & 2，446
4,140 & 60.8
94.3 & 5,666
10,428 & 2，531 & 1，799
5,779 & 707 & 26
50 & 1，073 \\
\hline Dicidnson．．．．．．．．．．．．．．．．．．． & 23 & 1，091 & 75.0 & 3，045 & 712 & 747 & 2 & 30 & 1，455 \\
\hline Dubuque．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 21 & 8，089 & 57.7 & 14，580 & －， 202 & 5，118 & 505 & 93 & 5，426 \\
\hline Smpet．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 9
19 & 1,151
\(\mathbf{2} 193\) & 100.0
200.0 & \(\begin{array}{r}4,087 \\ \hline 6,736\end{array}\) & 844 & 804 & 20 & 30 & 1，932 \\
\hline Fayette．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 19 & 2，193
2，114 & 200.0
200.0 & 6，734
6,466 & 1，814
2,210 & 3，486
2，080 & \(\ldots\) & 50
32 & 3,740
1,338
1,388 \\
\hline Frankiin．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 15 & 1，899 & 70.0 & 4，959 & 2，919 & 1，482 & \(\stackrel{\square}{5}\) & 32 & 1,368 \\
\hline Fremont．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 8 & 748 & 100.0 & 2，008 & 975 & 837 & ．． & 18. & 1，800 \\
\hline Greene．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 19 & 1，610 & 95.3 & 5，347 & 1，113 & 865 & 4 & 32 & 1，530 \\
\hline Grudy．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 18
17 & 1,522
1,295
1,29 & 79.8
97.0 & \begin{tabular}{l}
3,758 \\
3,740 \\
\hline
\end{tabular} & \(\begin{array}{r}828 \\ +, 460 \\ \hline\end{array}\) & 2，4．4．4 & 227 & 33 & 1，31？ \\
\hline Hamiltor．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 20 & 1，295 & 91.5 & 6，780 & 1,460
2,149 & 1，271 & \(i\) & 37
37 & 2,167
2,060 \\
\hline Надсосk．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 12 & 1，009 & 53.3 & 2，898 & 679 & 4.4 & & 29 & 1，640 \\
\hline Hardin．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 28 & 2，939 & 76.3 & 8，030 & 1，981 & 2，259 & 4 & 47 & 1，879 \\
\hline Rarris son．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 29 & 2，294 & 97.4 & 6，977 & 2，124 & 2，980 & 58 & 42 & 1，653 \\
\hline  & 14
10 & 1,789
1,389 & 97.4
100.0 & 5，684
4,500 & \(\xrightarrow[1,071]{1,873}\) & 1,158
1,397 & \(\cdots\) & 42
30 & 2,234
1,472 \\
\hline Hurrboldt． & 14 & 1，069 & 10.0
91.3 & － 3,538 & 1，071 & 1,397
1,088 & \({ }_{3}^{2}\) & 30
49 & 1,471
1,848 \\
\hline Ida．．．． & 15 & 1，437 & 64.8 & 3，354 & 758 & 1，121 & 7 & 22 & 1898 \\
\hline Iошง．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 14 & 2，086 & 49.0 & 3，060 & 1，021 & 949 & \(\ldots\) & 30 & 1，173 \\
\hline Jackson．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 15
21 & 2,539
2,026 & 100.0
90.8 & 7，193
6,347 & 2，553
1,387 & 1,759
1,400 & \begin{tabular}{l}
59 \\
17 \\
\hline
\end{tabular} & \begin{tabular}{l}
39 \\
\hline 97
\end{tabular} & 2，．081 \\
\hline Jerferson．．． & 10 & 1，206 & 100.0 & 3，642 & 1，020 & 978 & 678 & & \\
\hline Johnson． & 12 & 2，841 & 100.0 & 10，160 & 2，213 & 1，710 & 4 & 43 & 3，767 \\
\hline Jопев．．．． & 15 & 2，231 & 72.8 & 4，827 & 1，643 & 1，384 & ． & 55. & 1，446 \\
\hline Keokuk．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 17 & 1，626 & 79.0 & 4,161 & 1，517 & 957 & ． & 4.4 & 1，129 \\
\hline kossuth．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 25
16 & 2，890 & 82.0 & 8，625 & 2，411 & 2，464 & 5 & 49 & 2，283 \\
\hline Lee．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 16
31 & 2,695
8,832 & 98.3
97.7 & 6,438
31,822 & 2,184
6,088 & 1,850
4,927 & 208 & 47 & 2,699
8,598 \\
\hline Louise．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 8 & \({ }_{691} 69\) & 63.0 & 1，385 & －676 & \({ }^{4} \mathbf{4} 00\) & 3 & 22 & 1，011 \\
\hline Lucas．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 12 & 1，157 & 100.0 & 4，180 & 1，114 & 907 & 17 & 21 & 1，207 \\
\hline Lyon． & 16 & 8，377 & 22.6 & 3，731 & 850 & 1，292 & 11 & 24 & 921 \\
\hline Madiscm．．．．．．．．．．．．．．．．．．．．．．．．．． & 14 & 1，738 & 68.4 & 3，707 & 1，387 & 2，559 & & 25 & 990 \\
\hline Mahaska．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 12 & 2，198 & 100.0 & 7，178 & 900 & 1，219 & 51 & 46 & 1，887 \\
\hline Marion．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 18
18 & 2,245
3,038
1,427 & 91.0 & 7，20t & 1，718 & 1，217 & \(\cdots\) & 40 & 2，721 \\
\hline  & 11 & 3，038
1,427 & 88.3
100.0 & 10,375
5,295 & 1，239
2，255 & 2，653
1,231 & 1
15 & 64
25 & 1.0135
1,036 \\
\hline 步tchell．．． & 9 & 1，697 & 39.5 & 2，496 & 696 & 55.5 & & 24 & 929 \\
\hline Monona．．．．．．．．．．．．．．．．．．． & 20 & 1，991 & 83.2 & 4，947 & 1，494 & 1，562 & 24 & 19 & 1242 \\
\hline Monroe． & 7 & 742 & 200.0 & 2，925 & 535 & 414 & & 19 & E78 \\
\hline Mantgarery．．．．．．．．．．．．．．．．．．．．．．．．．．． & 14
25 & 2，369 & 88 & 7，002 & 2，657 & 843 & 1 & 32 & 1.770 \\
\hline Liseatine．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 25 & 2，045 & 92.2 & 7，090 & 2，417 & 871 & ．．． & 57 & 2， 68. \\
\hline 0 Ofrier． & 21 & 3，176 & 51.4 & 6，281 & 1，040 & 1，215 & 4 & 36 & 1，648 \\
\hline 08ceora．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 8 & 1，267 & 95.2 & 3，606 & 490 & 1，586 & ．． & 18 & 780 \\
\hline Page．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 16
18 & 3，202
1,800 & 100.0
88.5 & 12,803
\(5,70 \pm\) & 1,26
12733 & 2，297 & 4 & 49 & 1．703 \\
\hline Plymouth．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 22 & 3，278 & 88.3 & － 10,120 & 1,733
2,450 & 2，09， & 49 & 33
47 & 1，211 \\
\hline Pocahontas．． & 20 & 2，34？ & 57.3 & 14，737 & 1，370 & 1，184 & 2 & 37 & 1，388 \\
\hline Polk．．．．．．．．．． & 33 & 19，5046 & 85.4 & 64，492 & 6，710 & \(\therefore \therefore 2 \mathrm{~L}\) & \({ }^{68}\) & 340 & 21，，．0． \\
\hline Pottarstiande．．．．．．．．．．．．．．．．．．．．．．．．． & 33 & 21，331 & 97.4 & 85，963 & 30，684 & 2r， \(8 \times 2\) & 30 & 112 & 万． 288 \\
\hline & & 2，686 & 95.3 & 3，125 & 2，138 & 2，248 & \(\cdots\) & 30 & 1，8\％5 \\
\hline
\end{tabular}

Table sL - PETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued
Bulk Plants and Terminals--Establishments, Total Sales, and Gallon Sales; Retail Gasolince Service Stations-Establishments and Sales


\footnotetext{
(D) Whtheid to avold disc losure.
\({ }^{1}\) Ratio of dollar gules: establiohnents reportinf gallon eale
class of cuctomer
}

Table sL－PETROLEUM BULK PLANTS AND TERMIINALS．Iソラみ—GALLON SALES，TO RETAlLERS，USERS，AND CONSUMERS， BY TYPE OF PRODUCT－STATES AND COINTIES－Continucd
Bulk Plants and Termanals－Establishments，Total Sales，and Gallon Sales；Retal Gasoline Service Stations－bistabishments and Sales


Table sL-PETROLEUM BUHL PLANTS AND TERMINALS IVラ4—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Contınued

Bulk Plants and Termanals-Estahlishments, Total Sakes, and Gallon Sales; Retal Gasoline Service Stations-Establishments and Sales - Ex:luses 1 iquefied petroupulas facilities)


Table SL-PETROLEUM BULK PLANTS AND TERNIINALS゙ IGFA-GALLON SALES, TO REIAILFRS, ISERS, AND (ONSIMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - COntmmed



Table 8L-PETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued

Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Scrvice Stations-Establishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Fetrolewn bulk plants and teruinsls} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Retail \(\underset{\substack{\text { gasoline } \\ \text { stations }}}{\text { service }}\)}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number )
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Seles } \\
(\text { exci.tgx) }
\end{gathered}
\]
\[
(\$ 1,000)
\]} & \multicolumn{5}{|l|}{Sales of establishments reporting gallan sales, by type of product} & & \\
\hline & & & \begin{tabular}{l}
Sales coverage \({ }^{1}\) \\
(Percent)
\end{tabular} & Gasoline
(1,000 gal.) & Kerosene, ramge ofl, 11 ruel oil
(1,000 gal.) & \begin{tabular}{l}
Distillate fuel \\
oils (\#2-H2, \\
light gae olls, \\
and light \\
Diesel- \\
type fuels) \\
(1,000 gal.)
\end{tabular} & Realdual fuel ofls (\#5 and \#6, "bunker C," heavy Diesel fuels, heavy gas o11, and Navy spectal) (1,000 gal.) & \begin{tabular}{l}
Establishments \\
(Number)
\end{tabular} & Sales of paroline service stations
\[
(\$ 1,000)
\] \\
\hline \multicolumn{10}{|l|}{Natne-Continued} \\
\hline Androscoggin........................ & E & 4,591 & 97.9 & 11,379 & 1,367 & 15,427 & & 925 & 4,943 \\
\hline Aroostook........................... & 26 & 13,839 & 94.3 & 26,955 & 7,954 & 11, 4.22 & 3,943 & 95 & 4,704 \\
\hline Franklir. \({ }^{\text {Cumbe }}\). & \({ }_{3} 3\) & 40,82 & (D) & (D) & \({ }^{14,}\) (D) & (0) & (D) & 217
32 & 11,826
1,674 \\
\hline Harc.ck. & 6 & 1,825 & 100.0 & 6,937 & 859 & 720 & ( & 50 & 2,908 \\
\hline Kernebec. & 16 & 10,240 & 100.0 & 27,419 & 6,184 & 9,117 & \(\ldots\) & 112 & 5,897 \\
\hline Kıox................................ & 9 & 2,974 & 99. & 8,345 & 2,192 & 3.720 & & 45 & 1,697 \\
\hline \({ }_{\text {Lincoin, }}^{\text {Oford............................................... }}\) & 12 & (0)
4.025 & 98.7 & 12,10) & (D)
3,207 & (0) & (0) & 26
62 & 1,015 \\
\hline 0xrord................................. & 18 & 4,075
28,237 & 98.7
97.5 & 12,106 & 3,207
11,012 &  & \begin{tabular}{l}
43 \\
10 \\
\hline
\end{tabular} & 62
126 & 2,535 \\
\hline Piscataquis............................. & 9 & 1,517 & 87.0 & 2,950 & 1,555 & 1,382 & & 29 & 1,018 \\
\hline Sagadehoc. ............................. & 1 & (D) & (D) & (D) & (D) & (0) & (D) & 29 & 1,546 \\
\hline Samerset.................................... & 8 & 3,545 & 100.0 & 8,147 & 4,710 & 3,015 & 178 & 71 & 3,099 \\
\hline Weido.............................. & 7 &  & 100.0
93.0 & 6,388
5,692 & 2,162
1,862 & 3.919 & 65,954 & 37 & 1,103 \\
\hline York................................. & 9 & 1,979 & 84.4 & 4,051 & 1,361 & 3,562 & \(\cdots\) & 126 & 2,526
6,482 \\
\hline Maryland............................... & 104 & 248,091 & 97.8 & 712,217 & 67,579 & 288,88t & 119,857 & 2,302 & 162,677 \\
\hline Refiner-marketer plants........ & 83 & 197,402 & 98.9 & 620,667 & 38,290 & 192,809 & 101.226 & \(\cdots\) & \(\cdots\) \\
\hline Other plants... & 81 & 50,689 & 93.6 & 91,450 & 29, 289 & 9b, 077 & 18,631 & \(\cdots\) & \(\cdots\) \\
\hline Allegany ........................... & 9 & 4,734 & 100.0 & 22,425 & 498 & 1,401 & 1,493 & 118 & 5,699 \\
\hline Arne Arundel \(\ldots\)..................... & \(23^{3}\) & 174,848 & \({ }_{99}{ }^{(0)}\) & 484,793 & 23,304 & (0)
199,851 & 117,758 & 162
614 & 10,195 \\
\hline Baitimore...... & 4 & 4,431 & 100.0 & 7,820 & \({ }^{091}\) & 16,237 & & 250 & 19,303 \\
\hline Calvert. & 3 & (D) & (D) & (D) & (D) & (D) & (0) & 19 & 766 \\
\hline Caroline. & 4 & 1,397 & 100.0 & 4,582 & 1,951 & 1,242 & & 30 & 2,000 \\
\hline Carroll............................. & 8 & 3,043 & 100.0 & 9,928 & 1,334 & 0,593 & 153 & 57 & 2,614 \\
\hline Cecil............................. & 4 & 1,562 & 100.0 & 5,376 & 955 & 3,603 & \(\ldots\) & 50 & 3,004 \\
\hline Charles........................... & 5 & 3,084 & 100.0 & 12,512 & 2,774 & \(\begin{array}{r}3,339 \\ 1,506 \\ \hline\end{array}\) & \(\cdots\) & 42 & 2,424 \\
\hline Dorchester.......................... & 5 & 1,475 & 100.0 & 5,072 & 2,040 & 1,506 & \(\cdots\) & 30 & 981 \\
\hline Frederick................................. & 25
3 & 7,726
(0) & 76.3
\((0)\) & 20,162 & 2,652 & 8,012
(0) & (0) & 83
38 & 4,071 \\
\hline Harford... & 11 & 5,045 & 87.6 & 14,533 & 2,938 & 7,021 & & 74 & 5,013 \\
\hline Howard... & 1 & (D) & (D) & (0) & (D) & (D) & (D) & 39 & 2,759 \\
\hline Kent........................... & 6 & 2,534 & 94.0 & 7,343 & 2,772 & 2,882 & \(\cdots\) & 17 & 746 \\
\hline Mantgamery............................. & , & 5,161 & 98.0 & 14, \(\mathrm{TC2}\) & 1,481 & 5,429 & 364 & 140 & 15,896 \\
\hline Prince Georges...................... & 2
3 & (D) & (D) & (D) & (D) & (D) & (0) & 195
33 & 17,792 \\
\hline  & 3 & (0) & (D) & (D) & (D) & (D) & (0) & 33
26 & 1,419
2,272 \\
\hline Scmerset................................ & 2 & (D) & (0) & (0) & (D) & (D) & (D) & 27 & 1,322 \\
\hline To1bot................................. & 7 & 2,808 & 100.0 & 10,187 & 3,304 & 2,079 & ... & 4. & 2,210 \\
\hline Washingtor.............................. & 13 & 5,187 & 95.7 & 18,807 & 2,082 & 7,360 & . & 10. & 5,712 \\
\hline wicomicc........................... & 12 & 11,761 & 92.0 & 35,101 & 7,605 & 8,196 & & 70 & 3,475 \\
\hline Worcester............................ & 10 & 4,665 & 100.0 & 12,862 & 5,154 & 3,497 & 10 & 38 & 1,777 \\
\hline นaвsachubette.......................... & 263 & 380,622 & 95.8 & 749,163 & 82,004 & 391,432 & 764, 338 & 4,467 & 257,965 \\
\hline teriner-marketer plants........ & 77 & 231,564 & 98.8 & 685,726 & 30,260 & 201,358 & & \(\cdots\) & \(\cdots\) \\
\hline Other plants.................. & 80 & 149,058 & 91.0 & 63,437 & 51,744 & 190,073 & 573,022 & ... & ... \\
\hline Shartstable.......................... & 12 & 6,961 & 86.0 & 21,379 & 2,854 & 8,439 & 31 & 128 & 5,881 \\
\hline Berkohire........................... & \({ }^{8}\) & 4,017 & 100.0 & 10,530 & 2,165 & 5,145
29,385 & \% \(\begin{array}{r}566 \\ 41.805\end{array}\) & 174 & 7,735
20,568 \\
\hline Bristoi............................... & 13 & 34.288 & 100.0 & 40,388 & 8,588 & 29,385 & 41,805 & 40 & 20,558 \\
\hline  & \({ }_{15}^{2}\) & 17.630 & 86.9 & 26,055 & 9,519 & 26,450 & 39,292 & 534 & 31,633 \\
\hline Franki in. ................................. & 10 & 3,954 & 87.9 & 31,4,09 & 2,128 & 3,072 & \({ }_{9} 913\) & 93 & 3,600 \\
\hline Hasplen.......................... & 15 & 30,721 & 80.9 & 62,729 & & 33,899 & 13,362 & 360 & 20,652 \\
\hline Happshire.................................. & 3 & (D) & (D) & (D) & (D) & (0) & ( \({ }^{\text {( })}\) & 93 & 4,469 \\
\hline M8ddlesex............................ & co & +1,788 & 92.6 & 149,070 & 15,257 & 67,920 & \(8 \mathrm{t}, 098\) & 887 & 56,780 \\
\hline  & \(\cdots\) & 36, 980 & \(\because\) & 41, 7\% \(^{\text {a }}\) & 1,965 & 28,761 & 108, 34 & 392 & 288
22.309 \\
\hline Plymouth................................ & 7 & 3,590 & 90.4 & 8,937 & 1,610 & 5,605 & , ... & 254 & 13,035 \\
\hline Suffolk................................. & 20 & 155,885 & 100.0 & 292,018 & 26,319 & 168,448 & 4,12,419 & 479 & 34,884 \\
\hline Worcester......................... & 24 & 33,790 & 97.5 & 73,010 & 4,075 & 21,012 & 728 & 0.21 & 35,407 \\
\hline kitht pan................................ & 2,093 & t,39,047 & 45.0 & 1,837,234 & 394,631 & 454,865 & \(\therefore 2 \mathrm{tr}, 208\) & 8,170 & 569,253 \\
\hline \begin{tabular}{l}
Reffner-marketer piants......... \\
Other plantz. \\
......................
\end{tabular} & 6.35 & 440,927
198,120 & 99.3
85.6 & 1, 3881,5.0.0 & \(239,6,25\)
155,006 & 280,406
174,659 & \[
\begin{array}{r}
214,7 \% 0 \\
11,498
\end{array}
\] & \(\cdots\) & \(\cdots\) \\
\hline Aıсола................................ & & (L) & (D) & (D) & (0) & (0) & (0) & 16 & 322 \\
\hline A15¢r............................... & & \%27 & 35.1 & 1,303 & 29\% & 2233 & \(\cdots\) & 14 & 670 \\
\hline A:legur.............................. & & 1,927 & 81.? & 11,924 & 4, 8,4 & 3,127 & & 55 & 3,022 \\
\hline Alpera.............................. & , & , 128 & 83.1 & 8,80 & 2,198 & 1,427 & 50 & 23 & 1,719 \\
\hline Antrim.............................. & ; & 1,030 & 8 & 2,385 & 1,761 & & 204 & 30
28 & \\
\hline  & & 1, 12115 & \% & 5,197
2,817 & 1,37015
1,190 & 410 & \(\ldots\) & 28
10 & 786 430 \\
\hline Burry.................... & & ,11. & 200, & 5,372 & 1,191 & 1, i8n & & 38 & 1,907 \\
\hline E99...................................... & 1 & \(\therefore 10\) & \(8{ }^{8}\) & ci. 3.5 & 15,227 & 12,098 & 16, 26.5 & 108 & \%,04e, \\
\hline Penf. 1. & - & & 2010 & 2,87 & 1,24rn & 1:85 & & 17 & 72 \\
\hline Berrien-.............................. & & 1\%, & 3. \({ }^{\text {a }}\) & 57, ", 8 & 15,982 & 18,310 & 3, 356, & 18. & 11,21? \\
\hline  & 111 & \(8, \ldots\) & 200, & 28, 28.149 & 8, 30, & 10,503 & \(\ldots\) & 62
167 & 2,823
12.00 .9 \\
\hline
\end{tabular}

\footnotetext{

} tarilishmentit:

Table sL-PETROLEUM BULK PLANTS AND TERMINALS: \(1954-G A L L O N ~ S A I E S, ~ T O R E T A I L E R S, U S E R S, ~ A N D ~ C O N S U M E R S, ~\) BY' TYPE OF PRODUCT-STATES AND COUNTIES - Cuntinued
Bulk Plants and Termanals-Estahlishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-- Establishments and Sales

(D) Withheld to aroid disciosure.

\footnotetext{

}
watomer ara type of probuct to all

Tahle SL-PETROLEUM BULK PLANTS AND TERMINALS \(1954-G A L L O N ~ S A L E S, ~ T O R E T A I L E R S, ~ U S E R S, ~ A N D ~ C O N S U M E R S, ~\) BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued

Bulk Plants and Terminals-Estableshments, Total Sales, and Gallon Sales; Retail Gasoline Scrvice Stations-Establishments and Sales


Tabk SL-PETROLEUN BULK PLANTS AND TERMINALS IVF4-GALLON SALES, TORETAILERS, USERS, AND CONSUMERS, BY TYPEOF PRODUCT-STATES AND COUNTIES-Contanucd

Bulk Planes and Termanak-Estahbhments. Total Sites and Galon Sates; Rerab Gasohne Service Statons-Establishments and Sales


Table SL-PETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued
Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Statıons-Establishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Fetroleum bulk plants and terwimals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Retail \({ }_{\text {gasoline }}^{\text {stations }}\) service}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Establish- } \\
\text { ments }
\end{gathered}
\] \\
(Number)
\end{tabular}} & & \multicolumn{5}{|l|}{Sales of establishments reporting gallan sales, by type of product} & & \\
\hline & & \[
\begin{gathered}
\text { Sales } \\
(e x r l . \operatorname{tax})
\end{gathered}
\]
\[
(\$ 1,000)
\] & \begin{tabular}{l}
\[
\begin{aligned}
& \text { Sales } \\
& \text { coverage }{ }^{1}
\end{aligned}
\] \\
(Percent)
\end{tabular} & Gasoline
\[
(1,000 \mathrm{gal} .)
\] & \[
\begin{aligned}
& \text { Kerosene, } \\
& \text { range oil, } \\
& \text { fuel oil } \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\] & \[
\begin{gathered}
\text { Distiliate fuel } \\
\text { oils (ti-fu, } \\
\text { 1ight gas ofls, } \\
\text { and light } \\
\text { Ciesel- } \\
\text { type fuels) } \\
\text { (1,000 gal.) }
\end{gathered}
\] &  & \begin{tabular}{l}
Estab:1shments \\
(Number)
\end{tabular} & Sales of gasoline service stations
\[
(1,000)
\] \\
\hline Missourl................................ & 1,106 & 304,185 & 87.2 & 1,102,987 & 205,510 & 298, 4 1t & 27,363 & 5,534 & 300,858 \\
\hline Reriner-marketer plants......... & \begin{tabular}{l}
727 \\
385 \\
\hline
\end{tabular} & \begin{tabular}{|l|l|}
150,307 \\
152,878
\end{tabular} & 100.0
70.2 & \(\begin{array}{r}056,245 \\ \hline 20,72 \\ \hline 402\end{array}\) & \begin{tabular}{|c}
140,708 \\
\(0 \sim 4\) \\
\hline 002
\end{tabular} & 228,808
\(6,9,008\) & 15,971 & \(\cdots\) & \(\cdots\) \\
\hline Altir................................ & 8 & 3,300
533 & 100.0
100.0 & 4,376 & 799
720 & \({ }^{7} 715\) & \(\ldots\) & 29
29
29 & 1,145
962 \\
\hline And rem................................ & 12 & 533
1,863 & 100.0
\(8: 3\) & 2,924 & 720
2,463 & 477 & 1, \(\because 80\) & \begin{tabular}{l}
29 \\
28 \\
\hline 82
\end{tabular} & 2,114 \\
\hline Audrain................................... & 25 & 2,246 & 34.4 & 6,828 & 802 & 009 & 15 & 52 & 1,990 \\
\hline Barry.................................... & 12 & 2,125 & 100.0 & 5,679 & 472
536 & \(\begin{array}{r}598 \\ \hline 8.3\end{array}\) & 17
22 & 4 & \(\begin{array}{r}1,143 \\ \hline 89\end{array}\) \\
\hline  & 12 & 1,217 1,763 & 95.2
89.5 & \(\stackrel{4}{4,593}\) & 536
748 & -23: & 22
01
0 & 19 & 2,786 \\
\hline Berton.................................. & \(\stackrel{ }{+}\) & \(70^{9}\) & 200.0 & 2,78: & 382 & 285 & 5 & 10 & 4.40 \\
\hline Bolinnger............................ & 3 & (D) & (D) & \({ }^{\text {( }}\) (D) & (D) &  & (D) & 12 & \({ }_{3}^{289} 3\) \\
\hline Boone................................... & In & 11,854 & 100.0 & 53,521 & 15,791 & 10,959 & 9,676 & 61 & 3,271 \\
\hline Buchanan............................... & 20 & 8,883 & 11.6 & 35,855 & 4,094 & 3,506 & 753 & 127 & 5,582 \\
\hline Butler................................... & 10 & 1,809 & 100.0 & 8,247 & 836 & 322 & \(\cdots\) & 59 & 2,681 \\
\hline Cя1甠12................................ & 10 & 826 & 81.6 & 2,092 & 7,043 & 290 & \({ }_{5}{ }_{5}\) & 23
33 & 722
\(\mathbf{2 , 9 7 0}\) \\
\hline Cal1sway........................... & 10
2 & 1,1,8 & 100.0) & 4,690 & (i26 \({ }_{\text {(D) }}\) & \({ }_{\text {(D) }} 12\) & (D) \({ }^{53}\) & 33
21 & \(\begin{array}{r}1,970 \\ \hline 709\end{array}\) \\
\hline Candent Girardeau............................. & 18 & 6,773 & 97.2 & 26,399 & 1,0n0 & 2,379 & \(\ldots\) & 64. & 3,665 \\
\hline Carroit................................. & 15 & 1,880 & 85.3 & 3,385 & 653 & C95 & 192 & 28 & 1,066 \\
\hline Carter.............................. & \(\cdots\) & 62 & 100.0 & \({ }^{325}\) & 747 & 124. & \(\cdots\) & 12
50 & 2,582 \\
\hline  & \(1 \begin{gathered}14 \\ 3\end{gathered}\) & 1,433 & \({ }^{90}(\mathrm{D})\) & \({ }^{6,117}\) (D) & 747
(D) & 1.124
(D) & ( D ) & 50
20 & 2,582 \\
\hline Chariton............................. & & 1,172 & 100.0 & 3,600 & \(79 t\) & 708 & 41 & 30 & 1,063 \\
\hline Christian............................... & 7 & 777 & 90.5 & 3,02t & 472 & 260 & 10 & 22 & \({ }^{603}\) \\
\hline Clark..................................... & 5 & \(\begin{array}{r}958 \\ 3.45 \\ \hline\end{array}\) & 100.0 & \(\begin{array}{r}3,469 \\ 12,309 \\ \hline 3,209\end{array}\) & 2,982 & +189 & \(\cdots\) & 24
77 & 1,229 \\
\hline Clay................................ & 17 & 3,495
835 & 85.4
300.0 & \(\begin{array}{r}12,309 \\ 3,020 \\ \hline\end{array}\) & 2,215 & 3,105 & 1 & 22 & \({ }_{6,263}^{6,63}\) \\
\hline Cole................................... & 10 & 1,949 & 90.4 & 6,835 & 2,044 & 2,13i & 12 & 53. & 2,435 \\
\hline Cooper............................... & 23 & 1,394 & 100.0 & ¢,036 & 522 & \({ }^{287}\) & 39 & 36 & 1,235 \\
\hline Crawzord............................ & 7 & 2,07* & 87.3 & 3,900 & 500
380 & 370
285 & \(\cdots\) & 16 & 581
360 \\
\hline Dadu............................................................ & \(?\) & (D) & (D) & 2,409 (D) & (D) & (D) & (D) & 20 & 360
674 \\
\hline Daviese.............................. & b & 490 & 02.4 & 1,006 & 498 & 371. & & 20 & 701 \\
\hline De \(\mathrm{Y}_{\text {alt }}\) & 12 & 1,500 & 200.0 & 7,252 & 1,393 & 608 & ... & 32 & 795 \\
\hline Dent..................................... & & \(0^{03}\) & 100.0 & 2,420 & 319 & 481 & & 16 & 660 \\
\hline Douglas................................ & 2 & (D) & (D) & (D) & (D) & (D) & (D) & \({ }_{58}^{11}\) & [642 \\
\hline Durivi in.............................. & 18 & 2,727, & 97.8
8.8 & 9,357 & 2,408
2,758 & 2,132
2,27e & & 58
59 & 4,437
2,919 \\
\hline  & 18 & 3,023 & \({ }_{81.4}^{8.65}\) & 2,735 & 2,658 & 2, 2,78 & \(\cdots\) & 28 & 1,003 \\
\hline Gentry.................................. & 12 & 1,000 & 200.0 & 3,690 & 1,330 & 841 & \(\cdots\) & 23 & -662 \\
\hline Greene................................. & 19 & 10,201 & 100.0 & 5a,780 & 2,490 & \(\cdots, 505\) & 10 & 201 & 8,559 \\
\hline  & \(\stackrel{8}{8}\) & \({ }^{863}\) & 86.1 & 2,625 & 839
905 & 1,468 & \(\cdots\) & 25
30 & 2,122 \\
\hline Harrison............................. & 11 & 1,374 & 18.8 & 4,047 & 3.35 & & & 3 & 4,081 \\
\hline Herrf................................ & 1.5 & 1,369 & 100.0 & 5,040 & 809 & 847 & 80 & 38 & 1,063 \\
\hline  & 1
8 & (D) & 100.0 & 2,583 & \({ }_{7} 757\) & 412 & & 21 & 1,147 \\
\hline  & 8 & 2.59
4.43 & 100.0 & -1,883 & 2 t 5 & 231 & \(\cdots\) & 10 & 891 \\
\hline Ноки1 .................................. & 7 & 1,004 & 100.0 & 4,418 & \({ }^{571}\) & 723 & \(\cdots\) & 4.5 & 1,355 \\
\hline Iroti..... & & & 100.0 & 2,367 & & 23.4 &  & 13
598 & [40,498 \\
\hline Jarks & 4 & 29,048 & 70.2 & 102,128 & 9,085 & 12,148 & 5,241
10 & 598
173 & 30,310
7,915 \\
\hline Jatipri............................ & 24
17 & 5,813
5,950 & 98.2 & 22,424 & 1,104
1,480 & 1,290 & \(\ldots\) & 17 & 3,282 \\
\hline Johrum.on..................... & 13 & 1,238 & 200.0 & 6,950 & 2,0i4 & 2.971 & 116 & 49 & 2,179 \\
\hline หлож............ & ¢ & 537 & 100.0 & & 755 & 24: & \(\ldots\) & 9 & 456 \\
\hline Lacrat........ & 9 & 1,703 & 100. & 7,58b & 510 & 400 & \(\cdots\) & 38 & l,, 556
2,378 \\
\hline Latayert..... & 18 & 1,741 & 190.0 & 2.4,59 & 958
545 & 1.57\% & 35
5 & \({ }_{+1}\) & 2,378
1,539 \\
\hline 1дитена.............................. & 10 & 9, 2733 & 100.0
27.5 & -1,292 & 545 & . 97 & \(\ldots\) & 19 & 1,64 \\
\hline Litmos.......... & 11 & 1,800 & 89 & 5,9:3 & 1,208 & & \(\cdots\) & 19 & 746 \\
\hline L1ı4............ & 27 & 1,382 & 93.4 & 4,50r & 1,950 & 518 & 17 & \({ }_{23}^{36}\) & 1,176
1,350 \\
\hline  & \(\stackrel{8}{7}\) & -2,079 & 200.3 & 7,524 & 3.6" & 379 & & 22 & \({ }^{819}\) \\
\hline mun & 1.1. & 3,004 & 43.1 & S.03: & 1,405 & 437 & 29 & \({ }^{23}\) & 1,002 \\
\hline \% & \(\stackrel{ }{ }\) & 543 & 100.0 & \(\therefore 2.24\) & & 5 & & 21. & 578 \\
\hline mari ................................. & & (D) & (D) & (0) & (D) & (D) & (D) & \(\begin{array}{r}8 \\ \hline 6\end{array}\) & 276
3,839 \\
\hline Marlot............................. & \(\cdots\) & , ', \({ }^{3}\) & 88.5 & 1,575 & & 3.6 .1
38.9 & \(\cdots{ }^{\text {] }}\) & \(1 .\). & , 491 \\
\hline  & ', & 2, & 58.8 & 1,087 & 1,310 & \(3 \%\) & 29 & 30 & 83, \\
\hline kus : \(\quad\), 1 & & 1,84 & pr. &  & 1,4.1. & 1, .." & \(\cdots\) & 29 & 1,233 \\
\hline 品 1-9................. & & 9, & 16. & \% & & & 21 & 2. & -95 \\
\hline  & & - & \(\cdots\) & \(\cdots\) & \(\cdots\), & \% & \(\ldots\) & 1 & 1,01\% \\
\hline \% & & 8 & 180.0 & 1, 2 - & , & 14 & \(\because \%\) & 2 & 885 \\
\hline & & & & & & & & 3 & 2,004 \\
\hline  & & , 9 & 1us: & - 1,81 & \(\cdots\) & , & . & 14 & 2,8\%\% \\
\hline Hrame & & , ., & \(\cdots\) & ", 4 & 1, & \(\therefore 108\) & (i) & \({ }^{3}\) & 2.110 \\
\hline (11). \(014 . .\). . & & (i) & (1) & (D) & & (1) & (D) & 10 & -199 \\
\hline  & 1 & (ij) & H0.1 & \(\cdots\) & (1) \({ }^{\text {a }}\) (1) & (i1) & (D) & 10 & 129
203 \\
\hline 1. & & - & \% - & \(\therefore\) & 1, & R. & \(\ldots\) & 29 & 2, \\
\hline
\end{tabular}

\footnotetext{

}

Table SL-PETROLEUM BULK PLANTS AND TERMINALS: \(19 \ddagger-G A L L O N S A L E S, ~ T O R E T A I L E R S, ~ U S E R S, ~ A N D ~ C O N S U M E R S, ~\) BY TYPE OF PRODUCT-STATES AND COUINTIES-Contınacd
Bulk Plants and Termanals-Establishments, Total Sales, and Gallon Sales; Retal Gasoline Service Statons- Vistablishments and Sales (Ex.ludes ifquesled petroleum gas trachities)

establishoents.

Table 8 －PETROLEUM BULK PLANTS AND TERMINALS lyラュ－GALLON SALES，TO RETAILERS，USERS，AND CONSUMERS， BY TYPE OF PRODUCT－STATES AND COUNTIES－Continued

Bulk Plants and Terminals－Establishments．Total Sales，and Gallon Sales；Retail Gasoline Service Stations－Establishments and Sales


\footnotetext{

．．．「ボット．．．．．．
}
 BY TYPE OF PRODUCT-STATES AND COUNTIES - Contmued


(D) Withineld to avoil dis:-2osure. establistame:

Table KL -PETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SAI.ES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Contınued
Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Fetroleum bulk plants and terulnals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Establish- } \\
\text { merts }
\end{gathered}
\]
\[
\text { ( } \because \omega \in \in \in
\]} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
(\operatorname{exch} . \operatorname{tax})
\end{gathered}
\]
\[
(\$ 1, \infty 0)
\]} & \multicolumn{5}{|l|}{Saies of establishments reporting gallar sales, by type of product} & & \\
\hline & & & \begin{tabular}{l}
\[
\begin{aligned}
& \text { Ssles } \\
& \text { coverage }
\end{aligned}
\] \\
(Fercent)
\end{tabular} & Gasoline
(1,000 gar.) & Kerosene, range oil, \#1 Suel ofz
\[
(1,000 \text { gel. })
\] & Distiliate fuel oils (\#2-\#4, light gas oils, and light type fuels) (1,000 gaz.) & Reardual fuel 0113 ( 45 and \({ }^{4} 6\), "bunker C, heary Dies:l fuels, heavy gas oil, and
Niavy special) (1,000 gal.) & \[
\begin{aligned}
& \text { Establisk- } \\
& \text { ments } \\
& \text { (Mmber) }
\end{aligned}
\] & Sales of gasoline service stations
\[
(\$ 1,000)
\] \\
\hline Hes, Jersar-Contitued & & & & & & & & & \\
\hline Gloucestar. .......................... & 1. & 25, < & ", & \({ }^{2} \times 2,87\) & 4,366 & 2, \(3^{2}\) & 2n, & 126 & 6,371 \\
\hline Hıisэл................................ & : & 45, & 95. 8.5 & 77,120 & 4,293
2,072 & 17,50
10,52 & 296.60 & 353
79 & \(26,1+3\)
3,758 \\
\hline Hurempa.......................... & 15 & E-6, & 83.5
70.3 & 87,342 & 5,269 & 49,127 & 4,751 & 2.8 & 18,749 \\
\hline  & \(1 \%\) & 13, & 100.0 & 198, 301 & 26,083 & 258, 5 & 397,697 & \(3{ }^{3} 7\) & 21,105 \\
\hline wiraiesex.................................. & ir & 9,-05 & 87.1 & 27,280 & 1,571 & 7,55 & 1,43 & 369 & 17,181 \\
\hline mrats.................................. & 22 &  & 86.0 & 15,675 & 1,575
6,187
1,58 & 28,565
7,335
15,25 & ... & 252
145 & 13,636
6,336 \\
\hline 0rear \(\ldots\)............................. & 13 & 10, 21.1 & 47.6 & 16,145 & 6,187 & -15,21-3, & \(\cdots\) & 358 & 18, 347 \\
\hline Prasas^........................... & ) & 21, (D) & (D) & \(\cdots\) (D) & \({ }^{1.20}\) (D) & 15, (D) & (0) & \(\infty\) & 3,356 \\
\hline Caier................................ & t & (D) & (D) & (D) & (0) & (D) & (D) & 123 & 5,971 \\
\hline Susers..................................... & 5 & 3,760 & 77. & 13, & 2,477 & 5,991 & 55, & 78
+15
-15 & 2,866 \\
\hline  & 23 & B4, 280
3,324 & \begin{tabular}{|}
83.0 \\
75.2
\end{tabular} & 172,632
12,680 & 2,551 & 55,273
\(n, 750\) & 55,590
\(\ldots\) & 415
81 & 27,881
5,672 \\
\hline Waret............................... & & 3,324 & 75.2 & 12,680 & & r, 7 5r & \(\cdots\) & & 5,672 \\
\hline  & 239 & 103,891 & 89.2 & 208,57t & 11,099 & 31,596 & 3,583 & 1,233 & 67,632 \\
\hline Reciter-matever flarts....... & 123 & \({ }_{2}^{23,942}\) & 93.3 & 101,315
107,261 & \begin{tabular}{l}
3,475 \\
7,4204 \\
\hline 1.009
\end{tabular} & 4,959
\(80,3 ?\) & [r \(\begin{array}{r}50 \\ 3,533\end{array}\) & \(\ldots\) & \(\ldots\) \\
\hline & & & 90.7 & 42,359 & 1,394, & 4,425 & 2,62r & 261 & 16,6.3 \\
\hline  & \(\cdots\) & 14,9, & \(9 .\). & 42,354 & , ... & 4,2 & ,... & 8 & \(1+6\) \\
\hline cytmro.................................. &  & 4, \(\mathrm{BB}_{8} 9\) & 72.0 & 11, \({ }^{\text {, }} 9\) & 1,773 & 8,387 & \(\ldots\) & 4 & 3,775 \\
\hline cifax.................................. & 15 & 1,776 & 25.9 & 5,198 & 532
382 & 1,169 & . & \(3{ }^{32}\) & 1,639 \\
\hline  & 11 & 2,799 & 100.0 & 10,972
1,150 & 381 & 42 & \(\cdots\) & 13 & 1297 \\
\hline  & 15 & 4,132 & 89.7 & 24,897 & 803 & 3,0.71 & \(\ldots\) & 59 & 3,263 \\
\hline Ex & \(\because 5\) & 3,719 & 72.0 & 9.949 & 214 & 379 & \(\cdots\) & 72 & 2,196 \\
\hline Grait ............................... & 7 & 1,475 & 83.3 & 3,305 & 259 & 420 & .. & 42 & 1,196 \\
\hline quadi & 8 & 972 & 100.0 & 4,842 & st & 100 & ".. & 4 & \\
\hline & & (D) & (D) & (D) & (D) & (D) & (D) & 2 & (D) \\
\hline Hixis & 5 & 2,58: &  & 3, 3.46 & 1, 418 & 228
\(\times, 5 m\) & \(\underset{636}{ }\) & 19 & 723
4,391 \\
\hline Ľ.................................. & 17 & -, 040 & \(\begin{array}{r}98.3 \\ 100.1 \\ \hline\end{array}\) & 16,731
2,310 & \(\begin{array}{r}1,350 \\ \hline 269\end{array}\) & 1,30 & 200 & 31 & 1,116 \\
\hline Lins in.............................. & \(\stackrel{\square}{4}\) & 52. & 100.. & 2,315 & 269 & ... & -00 & 2 & (D) \\
\hline Lis ¢, & \(\cdots\) & \(\cdots\) & 75.8 & 2, \(\because \cdot \underline{4}\) & \(\cdots\) & 4 & 92 & 32 & 1,934 \\
\hline mxariey.................................. & \({ }^{2}\) & 2,932 & 84.9 & 9,817 & 562 & 1,434 & (D) & 40 & 2,846
298 \\
\hline  & 2 & (D) & (10) & (D) & (D)
149 &  & (D) & 23 & 1,298 \\
\hline Qier............................... & 10 & 2,741
2,17 & 100.0 & 6,842 & \({ }_{535}^{149}\) & \(\therefore, \mathrm{Cu} 5\) & \(\cdots\) & 55 & 2,562 \\
\hline  & 10 & \(\cdots\) & 200.0 & 3.697 & 326 & \({ }^{2} 39\) & \(\ldots\) & 16 & 975 \\
\hline Rooreve-: ................................... & 9 & 2,4,2n & 200.0 & 5,178 & 107 & 158 & (0) & 37
14 & 1,610 \\
\hline Sarioval................................. & , & (1) & (D) & (D) & (D) & (D) & (D) & 12
29 & 3,136 \\
\hline Sar Juar.............................. & , & 2,164 & 100.0 & 6,334 & 9.5 & 3,714 & - \(\cdot\) & 29 & 3,136 \\
\hline Sut, ki frel.......................... & 8 & 1,285 & 100.0 & 4,293 & 507 & 397 & 50 & 39 & 1,202 \\
\hline Santg pr............................... & 8 & 2,893 & 35.4 & 9,334 & S0t & \(7(\mathrm{D})\) & (D) & 21 & 2,624 \\
\hline Sierra.............................. & 3 & -1,152 & 100.0 & 5,182 & 176 & 305 & \(\ldots\) & 2 t & 1,093 \\
\hline  & 1 & 1, \({ }_{\text {(D) }}\) & 100. \({ }_{\text {( })}\) & 5, (D) & (D) & (D) & (b) & 19 & 782 \\
\hline Tape....................................... & \(t\) & 589 & 76.7 & 2,156 & 118 & 115 & \(\cdots\) & 24 & 1,412 \\
\hline Undor.................................. & 8 & 1,507 & 100.0 & 6,383 & 23.4 & 42 & \(\ldots\) & 12
42 & 579
2,080 \\
\hline  & 7 & 1,543 & 71.) & 4,880 & 28. & & \(\ldots\) & 42 & 2,080 \\
\hline W York. .................... & 78.2 & 1,006,549 & 94.9 & 2,954,910 & 209,974 & 1,534,429 & 478.755 & 11,565 & 710,018 \\
\hline & \(32^{2}\) & 704,433 & 105.0 & 2,205,187 & 110,135 & 792.885 & 215.182 & \(\cdots\) & \(\cdots\) \\
\hline Onture ilanti...................... & 434 & 34, ,225 & \(9 . .3\) & 549,723 & 259,839 & 741,924, & 213,573 & \(\cdots\) & ... \\
\hline & & C7, 6,45 & \(39 .+\) & 107, 58 & 10,39: & 106,892 & 76,214 & 25.4 & 15,143 \\
\hline A.1e.ty................................ & 8 & 1,887 & 100.0 & 9,838 & 1,091 & 3,030
22,554 & -9, 270 &  & 2,466 \\
\hline Eron .............................. & \({ }_{18}^{5}\) & \(\frac{15,344}{21,930}\) & \begin{tabular}{|c}
50.8 \\
\(7+103\)
\end{tabular} & 19,334.5 & 25,155
7,115 & 23,34, & \(\cdots\) & 2.45 & 13,383 \\
\hline Emore............................. & 18 & 24, 4,830 & 94.3 & 88,
14,377 & 1,963 & -1,721 & - 213 & 109 & 6,739 \\
\hline  & \(\stackrel{14}{4}\) & 5,709 & 45.1 & 17,056 & 2,178 & 7, 214 & \(\ldots\) & 90 & 3,381 \\
\hline  & \(1{ }^{\prime}\) & -,391 & 2.2 & 19,816 & 1.505 & 3,205 & .. & 181 & \({ }_{5}^{10,0 \% 8}\) \\
\hline Chemung ................................ & 12 & 16, 31 & ) & 52, e33 & 0,261
1,527 & 3.505
2,820 & \(\ldots\) & 101
+8 & 2,748 \\
\hline  & 11. & - & 72.3
100.1 & 8,388
27,954 & 1,522
8,357 & 2,828
10,171 & 2, \(\quad \cdots\) & ¢0 & 2,567 \\
\hline Clintor............................... & \(1{ }^{1}\) & 10, \(\mathrm{L}_{2} \mathbf{2}\) & 10.0 & 21, 5 & 276 & & & 92 & 3,309 \\
\hline cainsun.......................... & 8 & 4,554 & 1900.9
1005 & 13,560
8,297 & 2,76.7 & 1,800
2,800 & \(\cdots\) & 56 & 2,431 \\
\hline Cortient........................... & 12 & -4,475 & 87.1. & 12,035 & 2,33? & \(\bigcirc 2.24\) & \(\ldots\) & 80 & 3,077 \\
\hline  & 1.4 & 8,178 & \%a & 18,158 & \(\cdots 7\) & 19.458 & 5,953 & 19.4 & 9,266 \\
\hline Erit.... & 34 & 13, 1.8 & \(44^{\circ} \mathrm{C}\) & 297,794 & 1., & 71, \({ }^{103}\) & 33, sta & \(8 \times 4\) & 58,147
2,147 \\
\hline Ezom ...................... & ? & 3, 36, & 87. \({ }^{\text {a }}\) & 9,880
4.72 & \(\because, 76\) & 2, 2,01 & 1, ,1; & 78 & 3,028 \\
\hline Frarkl:fo............. & 1. & 2,108 & 81.8
98.0 .7 & 7,387 & 1,14, & 2, 3.7 & 48 & 23 & 2,987 \\
\hline  & 11 & , \%er & 16.8 & 11:20. & -.11/4 & -,50 & & 75 & 3, 198 \\
\hline  & 1. & & (i) & & & (i) & (D) & \(\cdots\) & 2,870 \\
\hline  & 1 & (D) & (1)! & (D) & (D) & (0) & (D) & 23
97 & 8,90
4,069 \\
\hline Heratrer............................... & - & 309 & 80." & \(\cdots\) & 1, 11,1 &  & \(\ldots\) & \(1 \% 1\) & 5,716 \\
\hline  & \(\therefore\) & 2, \(2,4,238\) & 98.' \({ }^{\text {9 }}\) &  & 23.88 & 3/4, & 135,720 & 974 & 75,7.3 \\
\hline tant: \(\ldots\).................................. & \(\because\) & -1,895 & \(4 x^{2}\) & ", \({ }^{\text {a }}\) & 1.1 & (7m\% & - & 45 & 1,386 \\
\hline 1.\%\% & ! & 3,4\% & 100.0 & \%, 06 & \(\cdots\) & 1 3, & 1 - \(\quad\) - & 199
78 & 3,6,92 \\
\hline  & & & & & & & & & \\
\hline
\end{tabular}


Table sL--PETROLEUM BULK PLANTS AND TERMINALS 19ラ4-GALLON SALES, TORETALLERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Contmued
Bulk Plants and Termmats-Establishments, Total Saler, and Gollon Sales; Retal Ganolinc Sorvac Statons- Establashments and Sales

(D) inthiola to avoid disclosure.
establishments.

Tahle SL-PETROLEUM BULK PLANTS AND TERMINALS 1ソラ\&-GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued
Bulk Plants and Terminals-Estahlishments, Total Salcs, and Gallon Sales; Retail Gasoline Servace Seations-Estahlishments and Sales


Table sL-PETROLELM BULK PLANTS AND TERMINALS: 19S4-GALLON SALES, TO RETAILERS, IIEFRS, AND (ONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES-COntanued
 (Excludes liquerted petroleum gas faciliities)


\footnotetext{
establighreris.
}

Table SL—PETROLEUM BULK PLANTS AND TERMINALS． 1954 －GALLON SALES，TO RETAILERS，USERS，AND CONSUMERS， BY TYPE OF PRODUCT－STATES AND COUNTIES－Continued

Bulk Plants and Termanals－Establishments，Total Sales，and Gallon Sales；Retail Gasoline Service Stations－Establishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Fetrolewn bulk plants and terminals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Retail \(\begin{gathered}\text { gasoline } \\ \text { stations }\end{gathered}\)}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Esもdかlish－ ments \\
（Murber）
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
(\operatorname{excl} \cdot \operatorname{tax})
\end{gathered}
\]
\[
(\$ 1,200)
\]} & \multicolumn{5}{|l|}{Sales of estatzishments repurting galion sales，by type of product} & & \\
\hline & & & \[
\begin{gathered}
\text { Sales } \\
\text { coverage }
\end{gathered}
\] & Gasoline & \[
\begin{aligned}
& \text { Kerosene, } \\
& \text { range oil, } \\
& \text { fuel oil }
\end{aligned}
\] &  & \begin{tabular}{l}
Realdual fuel \\
0ils（ 45 and \\
能，＂burker C，＂ heavy Diesel fuels，heavy gas cill，and Havy special）
\end{tabular} & \[
\begin{gathered}
\text { Establish- } \\
\text { ments }
\end{gathered}
\] & Sales of gasoline service stations \\
\hline \multirow[t]{10}{*}{\begin{tabular}{l}
Onio－
\(\qquad\) \\
Logart． \\
Lorain． \(\qquad\)
\(\qquad\) \\
Marison． \\
Hahcnitig． \\
Marion \\
Medina． \\
Meigs \\
Mercer． \(\qquad\)
\end{tabular}} & \multirow[b]{10}{*}{16
12
12
18
18
16
10
6
6
8} & & & & & & & & \\
\hline & & 4，321 & 0.01 & 24． 395 & 1.132 & 2，213 & 4 & 98 & 5，539 \\
\hline & & 3，001 & 8.7 & 12．215 & 1，328 & & 5 & 40 & 2，516 \\
\hline & & 9，35： & 100. & 33.34 & 4，149 & 8,18 & 103 & 157 & 11，145 \\
\hline & &  & 20．8 & 2 tc 0.0717 & 21，160 & －5，3，11 & 110．995 & 418 & 33，691 \\
\hline & & 1， & \(6 \pm .3\)
77.0 & －． 35.51 & （1，04 & 7．11 & ［．． 107 & 27
259 & 1，432 \\
\hline & & 3， 19 & 100.0 & 85，572 & 2，014
1,262 & 7.817
3.717 & 1015 & 259
53 & 17,643
3,053 \\
\hline & & 2．554 & 100. & 10，3，4 & 780 & \(2 \cdot 307\) & \(\ldots\) & 59 & 4，806 \\
\hline & & 1,437
2,282 & 83.3 & 4，835 & 309
\(-3,87\) & E． 150 & \(\cdots\) & 35 & 1，503 \\
\hline & & 2，282 & 89. & ，0\％ & \(\therefore 2487\) & 2.059 & \(:\) & 42 & 2，077 \\
\hline Mieni．．．．．．．．．．． & 3 & 3，851 & （0） & 25，30， & 2， 51 t &  & \(\cdots\) & 85 & 5，307 \\
\hline Manroe．．．． & 17 & －（D） & \({ }^{\text {（D）}}\) & （D） & （D） & （D） & （D） & 25 & 733 \\
\hline Montgcmery． & 17 & 35.45 & 118.7 & 137，915 & 10，404 & 10， 033 & 2，93： & 390 & 31，717 \\
\hline Morgar．．．．． & 4 & \(\begin{array}{r}463 \\ 6.38 \\ \hline\end{array}\) & 100.6 & 1.058
+259 & 140
435 & 227
356 & \(\ldots\) & 22
22 & 1，035 \\
\hline Musking 27. & 3 & 3，880 & 100.0 & 2e， 805 & 821 & 2，436 & 36 & 22
103 & 1，241 \\
\hline Notie & 3 & （D） & （D） & （D） & （D） & （1i） & （D） & 19 & 707 \\
\hline nttans．．． & 10 & 3.855 & 30.5 & 7，305 & 5，053 & 3，22a & 122 & 33 & 2，221 \\
\hline Paulding． & 5 & 1，596 & 85.2 & 5，582 & 2，024 & 1，172 & 1 & 22 & \({ }^{1,260}\) \\
\hline Perry ．．．．．．．．．．．．．．．．．．．．．． & 5 & 1，511 & \(100 \cdot 11\) & 5764 & 44 & \％ 34 & \(\ldots\) & 47 & 2，153 \\
\hline pickanaj．． & \(6^{6}\) & 1，952 & 100.0 & 17．4ce & 1，033 & 831 & \(\cdots\) & 46 & 2，303 \\
\hline Pixa．．．． & 3 & （D） & （I） & （14．897 & 2．257 & （D）
0,682 & ，\({ }^{\text {d }}\) & 30 & 1，953 \\
\hline Prertage． & 8 & \％，ris & 42.2 & 14，881 & 2,157
1,089 & 0,682
1,500 & 16 & 86
4 & 5，404
2,438 \\
\hline futnime． & 10 & 1，714 & 83.8 & \(\cdots\) & 1，6，4 & 1，388 & \(\cdots\) & 39 & 1，728 \\
\hline Pichiand． & 17 & \(\bigcirc .201\) & 72.5 & 21.017 & 2，290 & 4，876 & 120 & \({ }^{9}\) & 7，248 \\
\hline Ross．．．． & & 5，069 & 100.0 & 20，828 & 2，875 & 2，981 & 81 & 56 & 3，950 \\
\hline Sandustry．．． & \({ }_{6}\) & \(\begin{array}{r}5,359 \\ \\ \hline, 487\end{array}\) & 92.4 & 15，563． & 1，060 & 3，308 & \({ }^{2} 5\) & 51
98 & 4，128 \\
\hline Senuca．．． & 24 & 3，757 & 37.3 & 12，0，4＂ & 5，838 & 2，080 & 1\％ & 68 & 8，284
3,593 \\
\hline Shelay．．． & 11 & 2，115 & 81.7 & \％，6t2 & 1，457 & 802 & act & 33 & 2，132 \\
\hline Etark．．．． & 14 & 26，813 & 98.1 & 56.307 & 4,243 & 10，132 & 1，186 & 31.5 & 21，070 \\
\hline Summit．．． & 213 & 42，357 & 98.0 & 149， \(\mathrm{T}^{2} 6\) & 8，ara & 23，084 & 1， 024 & 411 & 31，780 \\
\hline Trumbul1．．．． & 13 & －0，882 & 92．4 & 20， 10 & 2.278 & 2,159
2
2.351 & 514 & 194
87 & 12,423
4,947 \\
\hline Trion．．．． & 12 &  &  & 10，731 & 2，300 & 2，351
1,992 & \(\cdots\) & \(\begin{array}{r}87 \\ 89 \\ \hline 8\end{array}\) & 4，947
1,505 \\
\hline yan wert． & 14 & 3，080 & 91.2 & 10，335 & 3，189 & 2，298 & \(\cdots\) & 50 & 2，706 \\
\hline Vir．trin．．． & 4 & 420 & 82．4 & 1，129 & 4.43 & 167 & & 13 & 505 \\
\hline Warren． & 7 & 2，058 & 100.0 & 6，538 & 2，509 & 2，949 & 1 & 59 & 3，495 \\
\hline Washiligton． & 110 & 4，909 & 100.1 & 21，\({ }_{\text {20，}}^{6}\) & －425 & 3， \(2 \times 0\) & \(\cdots\) & 20 & 5，224 \\
\hline Wayne．．．．． & 20 & 5,279
5,322 & 200.1 & 15， & \(\begin{array}{r}1,765 \\ 1,84 \\ \hline\end{array}\) & 2，265 & \(\cdots\) & 74 & 4,770
1,808 \\
\hline Wood．．．． & 1 & 4，023 & 75． & 10，\({ }^{\text {an }}\) & 5，609 & 3，026 & 80 & 82 & 1，808 \\
\hline wyendot． & B & 1，303 & 74.2 & S．4．5 & 588 & 84.3 & ．．． & 20 & 1，414 \\
\hline  & 724 & 131，736 & 42.0 & 54， & 30，458 & 21，589 & 2.575 & 3，400 & 160，388 \\
\hline Refiner－manketer pla & \％ & 76，327 & 10． & 38．4，453 & 29，134 & 25，288 & 125 & ． & \(\cdots\) \\
\hline Other plants．．．．．．． & 20.5 & 55，454 & 83.8 & 283， 3045 & 7，32．6 & 1，402 & 2.477 & \(\ldots\) & \(\ldots\) \\
\hline Adarr．．． & & ET4 & 100.1 & 3，131 & 213 & 76 & \(\cdots\) & 12 & 201 \\
\hline Alfaifa． & \％ & 412 & 83.7
73.3 & 1， 1 ， 78 & 1.4
43
4 & \(\begin{array}{r}38 \\ \hline 17 \\ \hline\end{array}\) & \(\cdots\) & 31
15 & 1,051
596 \\
\hline Enguer，．．． & n & 464 & 1uc． & 1，256 & 206 & 233 & \(\ldots\) & 18 & 684 \\
\hline Beokriar．． & 15 & 1，621 & 100.4 & 7，141 & 310 & & ．．． & 48 & 2，169 \\
\hline Blatne． & 1．＇ & 422 & 97．4 & 3，417 & 259 & 178 & ． & 29 & 1，346 \\
\hline Eryar．．．．． & ， & 1，552 & 4， & \(7.00{ }^{\text {a }}\) & 271 & 13.4 & \(\cdots\) & 38 & 1， \\
\hline Cadac．．．． & 18 & 1，950 & 89. & 2，05，3 & 38. & 25 & \(\cdots\) & 54 & 2，493 \\
\hline ＇ataisar & 12 & 1，1\％00 & \(100 \%\) & 6． 6151 & \({ }^{274}\) & 72 & 5 & \％ & 2，250 \\
\hline Carter．． & 18 & 3，594 & \％．．．？ & 11，15：3 & 37.4 & 349 & \(3 \%\) & 82 & 3，154 \\
\hline Chrsakro． & & & ＇丁＂ & L & D） & （D） & D） & 10 & 499 \\
\hline Chretav．．． & n & 91 & 100.1 & \％\({ }^{2}\) & 28.1 & & & 27 & 700
545 \\
\hline Timarr，ti．． & 1 & － \(\begin{array}{r}7461 \\ 1,709\end{array}\) & \(\cdots\) &  & 261
79 & － 4.3 & & ． & 545
2,185 \\
\hline Cleveland． & 1 & 1，764 & 5 & \({ }^{5}, 178\) & \({ }^{7}{ }^{7}\) & （19） & （I） & \(\therefore\) & 2,185
4,01 \\
\hline ，manuhe． & 12 & －，品， & 12. & 17．，．52 & 233 & 7 & ．．． & \(\%\) & 4，219 \\
\hline －14．n．． & \％ & 511 & 棟禹 & － 0 & 02 & 2 & ．．． & 1, & 378 \\
\hline raig．．． & 4 & 1．23t & \({ }^{106}\) & \(\therefore \therefore 274\) & 237 & \(35:\) & & \(3{ }^{39}\) & 1，715 \\
\hline rr＂ek．．． & 14. & 1，910． & 3 & －11，95 & \(\cdots\) & 2 & 13 & 78 & 3,196
1,839 \\
\hline & & & & & & & & & \\
\hline Intsara． & ； & （5） & ［D］ & （i1） & （L） & （ \({ }^{\text {a }}\) & （0） & 11 & 528 \\
\hline  & 11 & ＂＇， & 行 & 1．ne & 111
\(1 \% 1\) & 181 & \(\cdots\) & 1. & 724
34.4 \\
\hline jarstas． & ＋ & \(\therefore\) & \％ & ，m & ＋1 & 15 & \(\cdots\) & 8 & 7，630 \\
\hline Carvir． & 14 & 1， & r－4 & \(\cdots\) & 3，\({ }^{2}\) & \(\cdots\) & \(\ldots\) & ， & －， 282 \\
\hline iraly & & \(\therefore \therefore\) & 10．\％ & \(\cdots\) & \(3 \mathrm{CH1}\) & \％ & 2 & \％ & 2，047 \\
\hline aramer & 1. & \＃， & ， & \(\cdots\) & \(1 \%\) & ＋2 & 31 & \({ }^{1}\) & 708
630 \\
\hline & & \％ &  & － & 112 & \％ & \(\ldots\) & 11 & 630
360 \\
\hline Hartues． & & \(\therefore\) & 1110.1 &  & ，18 & \(Q_{1}\) & \(\cdots\) & & 390 \\
\hline Aactil． & ！ & & 1. & & （b） & （1） & 2． & \(1 \cdot\) & 38.8 \\
\hline Hishee．． & j & & 41 & \(1 .+1\) & 13.4 & \({ }^{1+1.1}\) & \(\cdots\) & \(\cdots\) & 3.37
+294 \\
\hline & 1 & & & & & & & ？ & \(\times 5.8\) \\
\hline
\end{tabular}

Tahe sL-PETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SALES, TORETAILERS,USERS, AND CONSUMERS, BY' TYPE OF PRODUCT-STATES AND COUNTIIS - Contanued



Withheld to avold disclosure.
stablishmenta.
Represents zero. 1Ratio of dollar sales: eatablishments reporting galon sales (by clacs of customer and type of product) to all

Table sL-PETROLEUM BULK PLANTS AND TERMINALS IYラ-GALLON SALES, TO RETAIEERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT--STATES AND COUNTIES - Continued

Bulk Plancs and Termanals-Estahlishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Petroleum buik plants and tervirials} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & \multirow[t]{2}{*}{} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
(\text { excl. tak) }
\end{gathered}
\]
\[
(\$ 1,000)
\]} & \multicolumn{5}{|l|}{Sales of establishments repart ing gallan sales, by type of product} & & \\
\hline & & & Sales coveragel & Gasoline & \[
\begin{aligned}
& \text { Keroserie, } \\
& \text { range oil, } \\
& \text { futi oil }
\end{aligned}
\] & \[
\begin{gathered}
\text { Distillate fuel } \\
\text { oils (fliz-ith, } \\
\text { light gas oils, } \\
\text { and light } \\
\text { Diesel- } \\
\text { type fuels) }
\end{gathered}
\] & \begin{tabular}{l}
Residual fuel \\
Olle (\#5 and \#o, "bunker C," heavy Diesel fuals, heary pas oil, and Navy special)
\end{tabular} & \begin{tabular}{l}
Establish- \\
(Number)
\end{tabular} & Sales of gasoline service stations
\[
(\$ 1,000)
\] \\
\hline \multirow[t]{11}{*}{\begin{tabular}{l}
Pennsylvania \\
Retiner-marketer plantz. \\
Other Elant \(\qquad\) \\
Adems \\
Allegleny \\
Armstrong* \\
Bpaver \\
Bedford \\
Bervis. \\
Elair. \\
Eradrosd \(\qquad\) \\
tués. \\
Butler.
\end{tabular}} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 97 .{ }^{\prime \prime} \\
& 91.4 \\
& 91.4
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 2,287,707 \\
& 1,840,598 \\
& 42,1709
\end{aligned}
\]} & 119,272 &  & \multirow[t]{2}{*}{\[
\begin{aligned}
& 361,241 \\
& 330,559
\end{aligned}
\]} & & 566,458 \\
\hline & & & & & \[
\begin{aligned}
& 58,052 ? \\
& 60,560
\end{aligned}
\] & \[
\begin{aligned}
& 532,122 \\
& 324,607
\end{aligned}
\] & & \(\cdots\) & . \({ }^{\text {a }}\) \\
\hline & b & 4,022 & 95.5. & 11,716 & 2,046 & 4.30\% & & & \\
\hline & 32 & 80,692 & 99.6 & 312, 122 & 3,655 & 23,195 & . 166 & 75
1.117 & 79,588 \\
\hline & 7 & 4,436 & 73. & 11,824 & 4 & 1,820 & \(\ldots\) & \({ }_{128}\) & 4,446 \\
\hline & 1.1 & 15,625. & 24.3
88.8 & 42,433 & 629 & 2,697 & \(\cdots\) & 181 & 10,176 \\
\hline & 25 & 23,183 & 88.8 & 29,412 & 3, 961 & 3,954 & \(\cdots\) & \(\begin{array}{r}65 \\ \hline 81 \\ \hline\end{array}\) & 7,303
13,637 \\
\hline & 14 & 22.887 & 95.6 & E2, 330 & 1, 3,869 & 38, 5 & \(\ldots\) & 281
172 & 13,637
7,811 \\
\hline & 13 & 3,878 & 100.0 & 12, 3 +35 & 1,308 & 3,5, 5 & \(\cdots\) & 12
67 & 2,538 \\
\hline & 12 & 5,60\% & 47. ? & It, 038 & 832 & 10,548 & \(\ldots\) & 223 & 12,042 \\
\hline & 13. & 3,779 & 77.4 & 15,008 & 634. & 2,0ur & \(\ldots\) & 169 & 8,952 \\
\hline Cambria. & 14 & 10,78 & 30.4 & 42,493 & 1,787 & 7,6,27 & \(\cdots\) & 240 & 9,545 \\
\hline  & 1 & (D) & ( \({ }_{\text {( } \mathrm{D} \text { ) }}\) & (D) & (D) & (I) & (D) & 16 & 768 \\
\hline Centre............................... & , & 3,074 & 04.7 & 8,578 & \({ }_{7}(1)\) & -5,584 & (L) & 68
101 & 2,144 \\
\hline & 20 & 15,979 & 97.1 & 53,347 & 4,273 & 15,165 & \(\ldots\) & 197 & 10,642 \\
\hline Clarion. & \(\epsilon\) & 1,901 & 80.5 & 5,819 & 167 & 881 & ... & ¢ 3 & 1,940 \\
\hline Cleariteld......................... & 12 & 4,743 & 100. 18 & 16,674 & 1,774 & 3,724, & \(\ldots\) & 135 & 4,4,21 \\
\hline  & E & 1,774. & 1700.0 & - 2,495 & +770 & 2, 625 & \(\cdots\) & 52 & 2,306 \\
\hline Crawford. & 19 & 3,976
3,580 & 100.6
39.7 & 12,0420 & 1,295
2,331 & 6.518
1.515 & 3 & 63
119 & 2,554
4,694 \\
\hline "umberland... & 16 & 22,151 & 100.1 & 59.073 & 3,537 & 22,660 & 2,842 & 138 & 3,774 \\
\hline Deurditi... & 12 & 29,864 & 90. & 60,554 & 3,269 & 22, 319 & , \({ }^{\text {a }}\) & 212 & 13,777 \\
\hline L'ө1aware........................... & , & 15,502 & 97.5 & 41,476 & 2,360 & 40,228 & 16,609 & 324 & 25,312 \\
\hline  & 5 & -1,862 & 100.0 & 5,393 & 10,327 & 1,333 & & 58 & 1,805 \\
\hline Fayette................................... & 11 & -16,002 & 97.6
100.0 & 50,051
20,628 & 10,322
809 & 7,388
2,782 & 13,000
,\(\cdots\) & 283 & 14, D68
8,589 \\
\hline Forest. . . . . . . . . . . . . . . . . . . . . . . . . . . . & \(\ldots\) & & & & \(\ldots\) & & \(\ldots\) & 12 & 8,589
313 \\
\hline Frankitn............................., & 14 & 8,780 & 98.2 & 31,074 & 3,042 & 8,565 & \(\ldots\) & 93 & 5,167 \\
\hline Fulten. . . . . . . . . . . . . . . . . . . . . . & 2 & (D) & (D) & (D) & (D) & (D) & (D) & 21 & 1,405 \\
\hline Greene............................. & 2 & (D) & (D) & (D) & (D) & D) & (D) & \(\checkmark 6\) & 2,406 \\
\hline Huntingdon. . . . . . . . . . . . . . . . . . . . . . . & 6 & 2,360 & 45.6 & 5,781 & 593 & 1,992 & 239 & 57 & 1,717 \\
\hline Indiana. ............................ & 8 & 5,428 & 100.0 & 31,382 & 603 & 1,6\% & \(\cdots\) & 135 & 3,951 \\
\hline Jetferson......................... & 1 & 1,885 & 12.9 & 7,280 & 434 & 907 & \(\cdots\) & 66 & 2,174 \\
\hline Lackawanra. . . . . . . . . . . . . . . . . . . . . . . . . & 12 & 7,088 & 124.1 & 23,410 & 482 & 4,943 & (D) & \(25 \%\) & 10,378 \\
\hline Lancaster........................... & 25 & 17,574 & 94.2 & 42,032 & 5,214 & 31,097 & 3 \% 658 & 300 & 15,760 \\
\hline Lawrence, ........................... & 11 & 4,624 & 95.0 & 20,185 & 270 & 1,213 & & 137 & 6,903 \\
\hline Lebarion. . . . . . . . . . . . . . . . . . . . . . . . & 10 & 8,493 & 88.9 & 19,501 & 1,788 & 9,25: & 300 & 120 & 5,952 \\
\hline Lehi gh............................. & 13 & 30,342 & 98.0 & 103,596 & 4,476 & 34,496 & \(\ldots\) & 239 & 12,385 \\
\hline  & 11 & 26,949 & 100.0
95.7 & \(117,10^{2}\)
36,327 & 4,537 & 22, 3 , 617 & + 517 & 410 & 15,748 \\
\hline Lycoming.............................. & 11 & 12,816 & 95.7 & 36,327 & 2,024 & 15,602 & 1,453 & 179 & 7.840 \\
\hline Makear. . . . . . . . . . . . . . . . . . . . . . . . & 8 & 3,434 & 100.0 & 13,133 & 068 & 5,322 & \(8 \div 1\) & 78 & 3,707 \\
\hline Marzer.......................... & 12
10 & 5,559
3,829 & 100.0.1. & 20,318 & 1,281 & 2,288 & 30 & 152 & 6,539 \\
\hline Monroe.................................. & 12 & 3,322 & 102. & 8,928 & 2,327 & -0,276 & \(\cdots\) & 63
88
88 & 2,842
2,757 \\
\hline Monterpery. ............................. & 18 & 14,703 & 48.0 & 51,275 & 2,739 & 31,791 & 5,969 & 4 & 27,331 \\
\hline Mont ur . . & , & & & & & & & 15 & 425 \\
\hline Nortituamr ton. . . . . . . . . . . . . . . . . . . & 7 & 2,24, & 100.13 & 4,954 & 1,405 & 5,677 & 2,157 & 200 & 9,350 \\
\hline  & 10 & 9,170
1,964 & 100.6
92.7 & 28,59, & 1,820 & 8, & \(\cdots\) & 145 & 4,845 \\
\hline Priiladelphis & 25 & 194,209 & 02.8 & 4,2, 402 & 15,043 & 2,762
372,142 & 304, \(30 \%\) & \(\begin{array}{r}35 \\ 456 \\ \hline\end{array}\) & (1,492 \\
\hline free... & 1 & (D) & (D) & [1) & (D) & (D) & (b) & 22 & 518 \\
\hline I -tter.... & \% & 475 & 100.0 & \(\therefore 206\) & 85 & \({ }^{40}\) & \(\ldots\) & 38 & 1,206 \\
\hline gruylzill. & \(2 \%\) & 12,174 & 170.11 & 47,152 & 1,131 & 7.704 & \(\cdots\) & 273 & 8.947 \\
\hline shyder.... & " & \(\begin{array}{r}\text { (D) } \\ 2,420 \\ \hline\end{array}\) &  &  & : \({ }_{\text {! }}\) & (0) & (D) & 53 & 1,905 \\
\hline julivari. . . . . . . . . . . . . . . . . . . . . . . . . & \(?\) & 2,420 & 100 & \({ }_{\substack{11.618 \\ \text { (1) }}}\) & (285
(D) & \(3,3+5\) & © \({ }^{\text {i }}\) & 135
11 & 5,655
215 \\
\hline ruspuetarna. . . . . . . . . . . . . . . . & s & 1,377 & 100.0 & 4,398 & 919 & 1,803 & & 42 & 1,321 \\
\hline  & 10 & 2,597 & 200.0 & 10,550 & 565 & 1,100 & 50 & 60 & 2,266 \\
\hline Trigon.................................. & 7 & 897
6,547 & 54,0\% & 1\%, & 125
1,268 & 1.076 & \(\ldots\) & 17
88 & 1,429
4,105 \\
\hline & & & & & & & \(\cdots\) & 88 & 4,105 \\
\hline warren. & \% & 664 & 8 t .11 & 2,005 & 117 & 1.1 & & 60 & 2,902 \\
\hline Wartueton. & \(1+\) & 1f,071 & \% & 58, 151 & 2,860 & 5,097 & \(\cdots\) & 252 & 11,53,4 \\
\hline Wayne....... & 4 & 2,588 & 100.11 & 8, 8, \({ }^{\text {a }}\) & -325 & 1,102 & \(\ldots\) & 39 & 1,794 \\
\hline dest morglari2........................ & 14 & 20,158 & 98.0 & 67.6 & 2,210 & \(8{ }_{8}+1,2 \%\) & \(\cdots\) & , & 18,833 \\
\hline wyontrg................................ & 17 & & 67. & -1, 4.1 & 4, 220 & 1, & +, 730 & 25 & 1,304
13.956 \\
\hline tark................................. & 17 & & \%. & \(\cdots\) & 2,364 & 1., 9 /3, & ¢, 350 & 235 & 13,956 \\
\hline Hurde Island................ & & 1.23, 31 & 7\%.4 & \(\because 心 1\) & \(\therefore 2,125\) & 1514, \(\cdot \mathrm{C}\) & 250,454 & 728 & 45,918 \\
\hline Reriner-marketur finnti....... & 17 & 45,426 & 1\%0.11 & 2st, 112 & 20,018 & & 10', 362 & & \\
\hline Cther pitul & \(\cdots\) & 23,810 & 2.2\% & 3t,180 & 13,137 & B4, 5 , 17 & A1,093, & \(\cdots\) & \(\cdots\) \\
\hline Brimuch .... & & & & & & & & 37 & 1,457 \\
\hline Rent............................ & \(\cdots\) & & 10. & (1) & (i) & (17) & (D) & 22. & 5,182 \\
\hline  & \% &  & 94. & 20\%2, \({ }^{(1) 14}\) & (1) & 16.5, \({ }^{\text {a }}\) & 255, (D) & \% \(\%\) & 3,204 \\
\hline Nastungon.......................... & \(\ldots\) & - ... & & \(\cdots\) & \(\cdots\) & 1-3, \(\ldots\) & 255,407 & \% 6 & 32,633 \\
\hline
\end{tabular}

\footnotetext{
(i Withheld ti avild suacinalate.
}

Entanticlumertis.
 BY TYPE OF PRODUCT-STATES AND COUNTIES-(ontinucd

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{petroleun bulk plants and terminuss} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Establlsh=
mesits \\
(Mumber)
\end{tabular}} & & \multicolumn{5}{|l|}{} & & \\
\hline & & \[
\begin{gathered}
\text { anles } \\
(\operatorname{excl} . \operatorname{tax})
\end{gathered}
\]
\[
(\$ 1, \infty 00)
\] & \begin{tabular}{l}
Sales
coveraget \\
(Fercent)
\end{tabular} & Gasoline
\[
(1, \text {, Wex En. . })
\] & \[
\begin{aligned}
& \text { Kerosene, } \\
& \text { rante oil, th } \\
& \text { fuel oil } \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\] &  &  & \begin{tabular}{l}
\[
\begin{aligned}
& \text { Establichi- } \\
& \text { ment. }
\end{aligned}
\] \\
(Nimitue: )
\end{tabular} & \begin{tabular}{l}
Sales of gu:scl1ne service \\
: Lations \\
(\$1, o0r)
\end{tabular} \\
\hline South Caroinn......................... & \({ }_{3} \cdot\) & \(12=1, \ldots\) & \(\because\) & 4i?, & 13, 4, 82 & 16.0.5.is & 11, \(0^{5}\) : & , mis &  \\
\hline Reflner-marketer plarts........
Other plants............... & 207 & ,9,803 & 98, 4 & 11, 1 & (7), 13.37 & 10, 11.278 & 12, & \(\ldots\) & \(\cdots\) \\
\hline Abteville............................ & & .HC" & 100. & ., sf.. & 1,389 & , & & , & \\
\hline Riken................................. & 2, & 32 & 88... & 1., 10, & 3, & 3 , 593 & \(\cdots\) & yor & 5, \(1 \times 2\) \\
\hline Allendele. & 3 & & (D) & & (D) & (D) & (i) & 13 & 1,131 \\
\hline Anderson. & 15 & 2,472 & 110. & 2n, 24 & 7 7, \({ }^{116}\) & 5,027 & 10 & 142 & - 27 \\
\hline 习amberg. ............................ & ¢ & 1,202 & 100.0 & 4,02\% & 1.001 & \%,76 & ... & 2 & j, \\
\hline Barnwell......................... & , & (I) & ( 0 & IDI & - D) & (Li) & \% 71 & 30 & 1,.77 \\
\hline Beaufort............................ & 4 & 2,074 & 100.0 & \(\cdots\) & 1, 17\% & 1,178 & \(\ldots\) & 10 & 1,195 \\
\hline Berkeley...........................
Calhour...................... & , & 1,136 & 200.0 & \(\therefore\) ¢01 & \({ }^{\text {P }}\) (18 & 424 & \(\ldots\) & \({ }^{18}\) & 845 \\
\hline charleston........................... & 19 & -4,233 & 118.7 & 0,cos & , 6181 & 12, 512 & , \(\quad \cdots\) & \(\begin{array}{r}188 \\ \hline 158\end{array}\) & 20,870 \\
\hline Cherokee............................. & T & 2,901 & 100.0 & 4,595 & \(\therefore, 703\) & 1,240 & 84 & 47 & \\
\hline Chester............................... & ? & 84, 3 & 82.0 & 2,838 & \(\cdots\) & 369 & \(\cdots\) & \(\ldots\) & 1, 18.18 \\
\hline Chesterfield........................ & \(\stackrel{3}{3}\) & \(\therefore, 42\) & 82.0 & 8,109 & 1, 3 (II) & 0.23 & \(\cdots\) & P & ? \({ }^{\text {den }}\) \\
\hline Colleton................................ & 7 & 1,829 & 100, \({ }^{\text {(D) }}\) & 7,079 & 1, (11) \({ }^{\text {(17) }}\) & 721 & (D) & 30 & 1,295 \\
\hline Darlington............................... & , & 1,288 & 100.0 & \(\therefore 238\) & 2,40c & \({ }_{918}\) & \(\cdots\) & \begin{tabular}{|c}
30 \\
5 \\
\hline
\end{tabular} & \\
\hline prilon............................ & 5 & 1,1, & 100.0 & 3.652 & 1.58\% & 77.348 & \(\ldots\) & 31 & 1, 5 ,50 \\
\hline Eorchester.......................... & 5 & \(88{ }^{\text {(0) }}\) & 87.5 & 2, 394 & 777 & 413 & \(\cdots\) & 33 & 1,45 \\
\hline Fdagefield.............................. & 3 & 2,125 & 100.0) & ( \({ }_{\text {(D) }}^{3,360}\) & (D)
824 & D) & (D) & 17 & 88 \\
\hline Forence.......... & 18 & 8, & 100.0 & 29,047 & & & & & \\
\hline Georget own . .......................... & 8 & 2,486 & \({ }_{93,2}\) & 20,007 & 2,242 & 1, 3 , 518 & 2,071 & 93 & 4,518 \\
\hline Greenville. & 15 & 12,465 & 81.7 & 37,916 & -1,713 & \(\because 6\) & 349 & 250 & 13,697 \\
\hline Greenvood. . . . . . . . . . . . . . . . . . . . . . & 11 & 3.857 & 100.4 & 14, 205 & 7,003 & 2,230 & \(\ldots\) & ti, & 2,54, \\
\hline Hampton.................................... & 5 & \({ }^{1.793}\) & 100.0 & -6,569 & 868 & - 519 & \(\cdots\) & 3. & 971 \\
\hline \begin{tabular}{l}
Horry \\
Jasper
\end{tabular} & 12 & 3,726 & 100, \({ }^{\text {D }}\) & 13, 3.44 & \(\therefore\) (291 & 1,278 & (1) & 25 & 3,7428 \\
\hline kөrshaw............................... & + & 2,067 & 92.6 & 7,856 & 1,234 & \(\cdots\) & , & 3 & 1,154 \\
\hline Lancaster........................... & 7 & 3,448 & 100.0 & 11,020 & 2,977 & 877 & \(\ldots\) & 29 & 1, Wic \\
\hline Laurens............................... & 7 & 2,839 & 200.0 & 8,514 & 2.528 & 8.6 & \(\ldots\) & H.1) & 2,.45 \\
\hline Lee.................................. & \(\stackrel{\sim}{*}\) & 1,603 & 33.1 & 1,622 & 483 & 2.5 & \(\cdots\) & 15 & 708 \\
\hline Lexingtor. . . . . . . . . . . . . . . . . . . . . . & 10 & 2,525 & 84.9 & 7,312 & 2,375 & 1,159 & \(\ldots\) & 82 & 4.721 \\
\hline McCormick........................... & \({ }^{2}\) & (D) & (ID) & (D) & (D) & (D) & (D) & \({ }^{26}\) & 35: \\
\hline Marion.............................. & 11 & 3,233 & 100.0 & 21,841 & 5,030 & \(4 \% 7\) & \(\cdot\) & 38 & 1,475 \\
\hline Marlboro............................ & \(\stackrel{\square}{7}\) & 1,530 & 100.0 & 5, 610 & 1,365 & 45 & . & \begin{tabular}{l}
38 \\
48 \\
\hline
\end{tabular} & 1,489 \\
\hline Revberry \(\ldots\). . . . . . . . . . . . . . . . . . .
Oconee, . & 7
6 & \begin{tabular}{l} 
1,794 \\
1,713 \\
\hline, 125
\end{tabular} & 100.7
86.3 & 6,965
5,636 & 1,623
1,571 & \(88_{8}^{84}\) & \(\cdots\) & 48 & 1, 1,62 \\
\hline Oconer................................... & 17 & 9,065 & 100.0 & 5,636
22,028 & 1,571 & -8468 & \(\cdots\) & 138 & 1,717 \\
\hline Pickens,.............................. & 5 & 1,358 & 200.0 & 5,116 & 1,622 & 1020 & \(\cdots\) & 47 & -,0.03 \\
\hline gichiand.............................. & 16 & 11,497 & 100.0 & 66.643 & 4,979 & 5,704 & 1,433 & 169 & 11,051 \\
\hline Saluda..... & \(\stackrel{\square}{2}\) & (D) & (D) & (D) & (D) & (D) & (D) & 26 & +r. \({ }^{\text {a }}\) \\
\hline Spartanburg............................. & 22 & 29,862 & 96.5 & 57,663 & 16,104 & 14,451 & 187 & 207 & 8.809 \\
\hline Sumber.. & 10 & 4,282 & 92.3 & 15,858 & 2,718 & 916 & \(\cdots\) & 54 & 3,679 \\
\hline Unton............................... & \({ }_{7}^{5}\) & 1,385 & 74.4 & 3,648
7 & \(\begin{array}{r}856 \\ 2,722 \\ \hline\end{array}\) & 470
530 & \(\ldots\) & 40 & 1,674 \\
\hline Wi119amsurg.......................... & 13 & 1,893
4,910 & 96.7 & 12,635 & 2,722 & 530
2,751 & \(\ldots\) & 42 & 1,877
3,795 \\
\hline South Dakota.. & 581 & 91,859 & 79.6 & 229,310 & 42,383 & 47,035 & 10,251 & 1,040 & 41,226 \\
\hline Fofiner-marketer plants........ other plants. & \[
\begin{aligned}
& 352 \\
& 229
\end{aligned}
\] & 43,565
48,294 & 99.0
62.1 & 238,818
80,492 & 25,315
17,068 & 31,663
15,372 & 1,212
4,236 & \(\cdots\) & \(\cdots\) \\
\hline Aurora............................... & & & 100.0 & & 578 & 203 & 296 & 5 & 250 \\
\hline 8евdıө................................ & 12 & 2,858 & 76.1 & 6,4,4 & 1,143 & -.,866 & 1,35? & 30 & 1,839 \\
\hline Eөпneti.............................. & 2 & (D) & (D) & (D) & (D) & (1) 78 & (D) & 5 & \({ }^{220}\) \\
\hline Bor Homme. . . . . . . . . . . . . . . . . . . . . & 13 & 2,066 & 53.4 & 3,45 & , 950. & +785 & & 18 & 1, 575 \\
\hline \({ }_{\text {8rookings............................ }}\) & \({ }_{24}^{14}\) & 2,273
3,625 & 57.6
74.5 & -4,317 & 1,0135
\(\therefore, 095\) & 1,215 & 12
\(\ldots\) & 18 & 1,008 \\
\hline  & \(\stackrel{4}{8}\) & & 84.9 & -2,976 & \(\bigcirc 506\) & -759 & \(\cdots\) & 13 & 713 \\
\hline Bufralo.............................. & \(\cdots\) & & & , ... & \(\cdots\) & & \(\ldots\) & 19 & \\
\hline छutte................................ & 11 & 1.198 & 79.1 & 3,680 & 405 & 333 & ... & 12 & 1,038 \\
\hline Campbe21............................. & 4 & 393 & 64.1 & 872 & 110 & 107 & \(\cdots\) & , & 79 \\
\hline Charles Mix.......................... & 13 & 1,662 & 69.0 & 2,972 & 7750 & 2,066 & \(\ldots\) & 18 & 889 \\
\hline Clıri.............................. & 8 & 518 & 100.0 & 1,739 & 558 & 452 & \(\cdots\) & 12 & 450 \\
\hline  & 888888 & 875
2,542 & 46.7
56.3 & 1,586
4,319 & 306
1,032 & 183
784 & \(\cdots\) & 12 & 1,993 \\
\hline codington................................ & \({ }_{7}\) & - 2,542 & 56.3
71.8 & 2, 31.48 & 1,256 & 155 & \(\cdots\) & \(\therefore\) & 211 \\
\hline custer................................. & 4 & 421 & 100.0 & 1,537 & 336 & 223 & \(\ldots\) & 14 & 588 \\
\hline Davison............................. & 16 & 5,659 & 97.7 & 14,622 & 3,390 & 3,296 & 294 & 3 & 1,836 \\
\hline Dey................................... & 14 & 1,423 & 55.3
100.0 & \(\begin{array}{r}2.525 \\ \hline 895\end{array}\) & 969
327 & 496
307 & \(\ldots\) & 2 & 608
510 \\
\hline & & & & & & & & & \\
\hline Dewey. ................................ & 7 & 4.54 & 100.0 & 1,721 & 201 & 173 & \(\ldots\) & & 28 \\
\hline  & \(\begin{array}{r}8 \\ 28 \\ \hline\end{array}\) & 780
895 & 66.9
36.9 & 1,227
1,240 & \begin{tabular}{l}
335 \\
265 \\
\hline
\end{tabular} & 34
175
175 & \(\ldots\) & 13 & \({ }^{388}\) \\
\hline Fall River. & 11 & 1,745 & 97.2 & 5,182 & 829 & 1,231 & 281 & 12 & 930 \\
\hline Faulk............................. & \({ }^{25}\) & . 794 & 51.1 & 1,554. & , 368 & 179 & \(\cdots\) & 12 & \({ }^{333}\) \\
\hline Grant.............................. & 10 & 1,369 & 72. 100 & 2,347
3,087 & 1,063 & 273
420 & \(\ldots\) & 12 & 533 \\
\hline Gregory..................................... & \(\stackrel{?}{6}\) & 1,043 & \begin{tabular}{|r|}
100.0 \\
82.2
\end{tabular} & 3, 1,802 & \(\pm \pm 61\) & 3021 & \(\cdots\) & 5 & 400 \\
\hline
\end{tabular}

Witheld to avoid disclosme. tablienments.

Table sL - PeTROLELM BULK PLANTS AND TERMINALS \(1954-G A L L O N S A L E S, T O R E T A I L E R S, U S E R S, A N D C O N S U M E R S\), BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued

Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Estahlishments and Sales


\footnotetext{
D) Withheld \(t\), quotu dinciosure.
}
. Represents arro.
Hatio of dullar salea: astablidiments reporting gation sales (by ciass of cuatomer and type of product) to all estaintimments.

Table SL-PETROLEUM BULK PLANTS AND TERMINALS 1954~GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Conmnued

Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retal Gasoline Service Stathons- Estahlishments and Sales
Excludes 1fquefied petroleum gas thanilities
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Fetnveum bulk plants and terminals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Retall \(\underset{\substack{\text { rasoline } \\ \text { stations }}}{\substack{\text { service }}}\)}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Establish- } \\
\text { ments }
\end{gathered}
\] \\
(Mumer)
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
(\operatorname{excl} . \operatorname{tax})
\end{gathered}
\]
\[
(\$ 1,000)
\]} & \multicolumn{5}{|l|}{Sales of establishments reportirif galla sales, by type of product.} & & \\
\hline & & & \begin{tabular}{l}
Sales coverage \({ }^{1}\) \\
(Percent)
\end{tabular} & Gasoline
(1,000 gal.) & \[
\begin{aligned}
& \text { Kerosene, } \\
& \text { range oil, "1 } \\
& \text { Ruel of } \\
& (1,000 \mathrm{gal} .)
\end{aligned}
\] & \begin{tabular}{l}
[1stillate fuel \\
0115 (N2-H. \\
lipht gas ofls, and light Ufeseltype fuels) (2,100 gal.)
\end{tabular} & \begin{tabular}{l}
ste-sfluas fuel \\
0115 (1ta ghat \\
\#t, "tunker r" " \\
heavy miese. \\
totels, heavy \\
Navy special) \\
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
\[
\begin{gathered}
\text { Estah11si-1- } \\
\text { mpents }
\end{gathered}
\] \\
(Number)
\end{tabular} & Lalea of gasoline service stations
\[
(\$ 1,000)
\] \\
\hline \multirow[t]{13}{*}{\begin{tabular}{l}
Tennessee-Cantnued \\
Haymood. \\
Henderson. \\
Henry... \\
Hi chman. \(\qquad\) \\
Houston. \(\qquad\) \\
Humphreys. \\
Jackson... \(\qquad\) \\
Jefferson. \\
Johnson. \\
Knox. \\
Lake. \(\qquad\) \\
Lauderdale. \\
Iawrence... \\
Lewis.......
\end{tabular}} & & & & & & & & & \\
\hline & 3 & (D) & (D) & (D) & (D) & (D) & (D) & 15 & 1405 \\
\hline & 5 & 1,103 & 88.0 & 3, \({ }^{\text {a }}\), & 4.57 & 2t 5 & & 10 & 3\% \\
\hline & , & 2,4, \({ }^{\text {a }}\) & 100.0 & 5,258 & 733 & 1.4.4. & 375 & 22 & 1.4) \\
\hline & 2 & (D) & (D) & (D) & (D) & (D) & (0) & 11 & 30.2 \\
\hline & 2 & (D) & (D) & (D) & (D) & (D) & (D) & \(\ldots\) & \% \\
\hline & \(\cdots\) & \(\ldots\) & ... & \(\ldots\) & \(\cdots\) & \(\ldots\) & . & 9 & 181 \\
\hline & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\ldots\) & ... & ... & .. & 23 & \(\square 17\) \\
\hline & \(\cdots\) & 28, 3 & 100.0 & 18,830 & 13, 540 & & - & 10
238 & \({ }^{7} 912\) \\
\hline & \(\therefore\) & -679 & 100.0 & 2,408 & 13,546
683 & \(\begin{array}{r}18,288 \\ \hline 188\end{array}\) & \(\ldots\) & 238 & 17.003 \\
\hline & 3 & (D) & (D) & (ע) & (D) & (D) & (i) & 20 & \(7 \times 4\) \\
\hline & \(\frac{1}{3}\) & (D) & (D) & (D) & (D) & (D) & (D) & 18 & 2, \\
\hline & 3 & (D) & (D) & (D) & (D) & (D) & (0) & , & 16\% \\
\hline Lnncoln.............................. & \(\bigcirc\) & 1,532 & 100.0 & 5,723 & 483 & 440 & & 2 t & 1,407 \\
\hline Loudon............................... & 2 & (D) & (0) & (b) & (D) & (D) & (D) & 38 & 1,755 \\
\hline unimn........................... & \({ }_{4}^{4}\) & 3,804
1,501 & 100.0
76.4 & 13,086
5,392 & 2, 24.8 & 5, \({ }_{5}\) & 511 & 42 & 1,573 \\
\hline Mecon.... & .. & .... & & ... & ... & \(\ldots\) & \(\ldots\) & 3 & , 50 \\
\hline Madison................................. & 12 & n,530 & 97.0 & 23,002 & 690 & \(4 \times 26\) & 337 & 1.9 & 3,690 \\
\hline Merion,1........................... & 3 & (D) & (D) & (D) & (D) & (0) & (D) & 38 & 1,008 \\
\hline Marshary..................................... & 8 & 2,902 & 100.0
95.4 & 3,157
8,988 & 283
948 & 87
1,084 & 140 & 36 & 2,756 \\
\hline Me1gs................................... & & & & & & & & & \(\begin{array}{r}\text { 2,055 } \\ \hline 211\end{array}\) \\
\hline Мопroe........................... & i & (D) & (0]) & (0) & (i) & ( \({ }^{\text {d }}\) ) & ( \({ }^{\text {j }}\) & 32 & 1,510 \\
\hline usantgamery. . . . . . . . . . . . . . . . . . . . . . . . & 8 & 2, \(¢ 82\) & 100.0 & 10,964. & 872 & 343 & \(\ldots\) & 43 & 2,750 \\
\hline ¢organ................................. & \(\cdots\) & (iD) & (0) & ( \({ }^{\text {j }}\) & (D) & (D) & (D) & 2 & (D) \({ }_{\text {L }} 7\) \\
\hline Obıon................................ & 9 & 2,241 & 93.5 & & 1,131 & & & & 1,2t2 \\
\hline Overtan................................ & 1 & (D) & (D) & (0) & (D) & (D) & (0) & 16 & 1,261 \\
\hline Perry............................... & 1 & (D) & (D) & (D) & (D) & (D) & (D) & \(\square^{5}\) & 220 \\
\hline Poik.................................... & \(\cdots i\) & (0) & (D) & (i) & (0) & (D) & (D) & \(1^{3}\) & 120
549 \\
\hline Putnam. ................................ & \(t\) & 2,082 & 100.0 & 8,304 & 500 & 338 & \(\cdots\) & 55 & 2,057 \\
\hline Fhes................................. & 2 & (D) & (D) & (D) & (D) & (D) & (i) & 23 & 2,887 \\
\hline Roane.............................. & 7 & 5,602 & 200.0 & 19,743 & 2,479 & 3,233 & \(1+\) & \(\cdots\) & 2,680 \\
\hline Robertson............................ & 7 & 1,323 & 100.0 & 4,782 & 85 t & 227 & \(\ldots\) & 37. & 1,488 \\
\hline Pautherford. .......................... & 8 & 3,097 & 84.5 & 9,830 & 825 & 378 & ... & 48 & 2,725 \\
\hline Scott................................. & 1 & (D) & (D) & (D) & (D) & (D) & (D) & 11 & 485 \\
\hline Sequatchie........................... & \(?\) & (D) & (D) & (D) & (D) & (D) & & & 78 \\
\hline Sevier............................
Shelby........................... & \(\therefore 1\) & 1,320
30,489 & 100.0
99.2 & 4,013
128,824 & 4.53
5,622 & 315
12,090 & 8, 20 & 32
450
4 & 1,347
33,514 \\
\hline  & \({ }_{4}\) & 30,489
1,299 & 99.2
60.7 & 128,814
2,203 & 5,622
188 & 12,090 & 8,486 & 450 & 33,514 \\
\hline Stewart................................ & 1 & (D) & (D) & 2.203 (D) & (0) & (D) & (D) & 17
7 & 399
106 \\
\hline Sulifven........................... & - & 5,284 & 100.0 & 28, 5.53 & 3,384 & 1,878 & ... & 86 & -, 5: 67 \\
\hline Sumner................................. & 5 & 1,460 & 100.0 & 5,007 & 791 & 402 & ... & 3F & 1,7tm \\
\hline T1ptom............................. & 10 & 2,569 & 97.3 & 9,028 & 958 & 43 & \(\cdots\) & 24 & 399 \\
\hline Trousdale............................. & 1 & (D) & (D) & (D) & (D) & (D) & (D) & , & 157 \\
\hline Unicot................................ & \(\cdots\) & & & & & & & 15 & to \\
\hline Union.............................. & 2 & (D) & (D) & (D) & (D) & (D) & (D) & 5 & 310 \\
\hline Var Buren.............................. & \(\cdots\) & 1,229 & 100.0 & 4,830 & 355 & 420 & \(\cdots\) & 26 & 1, 24. \\
\hline \(W_{\text {mashington. } . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~}^{\text {. }}\) & 9 & ¢,773 & 92.0 & 24,976 & 2,087 & 3,606 & . & 50 & 3,028 \\
\hline Weasne.................................... & \({ }_{5}\) & 1, 276 & \(9 . .9\) & , 715 & \(\cdots\) & \(\ldots\) & \(\ldots\) & 11 & 437 \\
\hline White................................ & 5 & 1,200 & 200.0 & \(\begin{array}{r}\text { 4, } \\ 3,981 \\ \hline\end{array}\) & 1,022 25 & 3728
388 & \(\cdots\) & 28
28 & 1,372 \\
\hline W1112mson.............................. & , & (0) & (D) & (D) & (D) & (D) & ( \({ }^{\text {d }}\) & 25 & 1,55i \\
\hline W11sor............................... & 5 & 1,829 & 200.0 & 6,284 & 834 & 393 & (b) & 32 & 1, ,t, \({ }^{\text {a }}\) \\
\hline Texas................................. & 2,305 & 592,026 & 93.6 & 2,433,504 & 73,227 & 182,47 & 92,977 & 11,992, & 443.099 \\
\hline \begin{tabular}{l}
RefIner-marketer plants........ \\
Other plants......................
\end{tabular} & 2,456 & 1407,079
484,947 & 100.0
79.0 & 2,937,042 4 4, & 47,083 & 132,939
49,508 & 55,719
37,258 & \(\ldots\) & \(\ldots\) \\
\hline Anderson............................. & , & 1,524 & 100.0 & 7,273 & 2.84 & 24.7 & & 4 & 1,811 \\
\hline Andrers............................. & 3 & (D) & (D) & (D) & (D) & (D) & (D) & \(1 t^{5}\) & 2,93 \\
\hline  & 7
1 & 2,403 & 200.0 \({ }^{\text {(D) }}\) & 10,715 & ( 176 & 3 Cb
(D) & (D) \({ }^{33}\) & 58
12 & 2,854,
532 \\
\hline Archer................................ & 5 & 559 & 100.0 & 1,823 & 22 & 319 & \(\ldots\) & 19 & -12 \\
\hline Armstrong. .......................... & 4 & , 410 & 82.0 & 2,711 & 17 & 118 & \(3{ }^{3}\) & 10 & \({ }_{1}^{283}\) \\
\hline Atascosa............................... & 7
5 & 1,454 & 200.0 & -0,912 & \begin{tabular}{l}
419 \\
246 \\
\hline
\end{tabular} & 172
155 & 350 & \({ }_{33}^{33}\) & 1,217 \\
\hline Bailey................................... & 5 & 2,312 & 200.0 & 0,432 & 75 & 501 & \(\ldots\) & 10 & 1,350 \\
\hline Bandera................. & .. & ... & ... & . & \(\ldots\) & \(\cdots\) & \(\ldots\) & 7 & 320 \\
\hline Bastrop............................... & 8 & 729 & 100.0 & 3,902 & 257 & 124 & \(\ldots\) & 32 & 743 \\
\hline Beytor............................. & \({ }_{6}^{6}\) & 1, 358 & 200.0 & 5,774 & 25 & 180 & . & 15 & (D) \\
\hline  & \({ }^{4} 8\) & 2,254
5,315 & 100.0 & \(\begin{array}{r}\text { +,501 } \\ \hline 25,435\end{array}\) & 128 & \({ }^{243}\) & 48 & \({ }^{32}\) & 2,398 \\
\hline вexar.................................... & 20 & 27,362 & 90.3 & \(25,4,35\)
117,428 & 3,785 & -404 & 2,209 & \({ }_{6}^{100} 5\) & 3,551 \\
\hline Branca. ................................. & 2 & (D) & (D) & (D) & (D) & (D) & (D) & 11 & 499 \\
\hline  & \(\cdots\) & 931 & 100.0 & ,,\(\times 8\) & is & 138 & \(\cdots\) & 28 & \(\begin{array}{r}84 \\ \hline 159\end{array}\) \\
\hline  & 9 & 3,842 & 93.5 & 28,357 & 4il & 1.45 & 1.3 & \({ }_{90} 8\) & 4,939 \\
\hline Brazoris & 27 & 2,095 & 200.0 & 19,242 & 3331 & 1.313 & r82 & 10.1 & 5,5e9 \\
\hline
\end{tabular}

\footnotetext{
(D) Withheld :o evold disclosure.
} ... Represerts zerv. \({ }^{2}\) Ratic of doliar sales: establishments reportirg gallon sales (oy ulass of austomer and type uf producz) wo ald stablishments.

Table sL-PETROLELM BLLK PLANTS AND TERMINALS \(19 ヶ \nleftarrow G A L L O N ~ S A L E S, ~ T O ~ R E T A I L E R S, ~ U S E R S, ~ A N D ~ C O N S U M E R S, ~\) BY TYPE OF PRODUCT - STATES AND COUNTIES - Continucd

Bulk Plants and Termmals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales


Table sL-PETROLEUM BULK PLANTS AND TERMINALS 1954-GALLON SALES, TORETAILERS, USERS, AND GONSUMERS, BY TYPE OF PRODUCT - STATES AND COUNTIES -Continucd

Bulh Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retal (iasoline Service Statons-Lestahbishments and Sales



Table sL.-PETROLEUM BLLK PLANTS AND TERMINALS lyj-GALLON SALES, TO RETAIEERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES ~Contınued
Bulk Plants and Termonals- [stahlishments, Total Sales, and Gallon Sales; Retal Gasoline Service Stations-Establishments and Sales


\footnotetext{
estaflishments. tr avoid diw. dourge .
}
... Kgraresthts zert.
\({ }^{2}\) Ratio of dollar bales: eatubliahmente reportine gallur aales (by clasa of customer and type of product) to all

Table SL-PETROLEUM BULK PLANTS AND TERMINALS: 1954-GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Contınucd
Bulk Plants and Terminals-Estahlishments, Total Sales, and Gallon Sales; Retal Gasohne Sorvice Stations-Establashments and Sales (Excludes 1 iquerted petroleum gas facllities)

(D) Wistheld to avold disciosure.

\footnotetext{
... Regreaents zero.
}

all establishments.

Table SL - PETROLEUM BULk PLANTS AND TERMINALS 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT - STATES AND COUNTIES - Continued
Bulk Plants and Terminals-Estahlishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales (Excludes liquefied petroleum gas facilities


\footnotetext{
(.) Wi*hnoty to avold digclogure.
}

\footnotetext{
. Roprogente zero.
}
\({ }^{2}\) Fhatio of dollen fales: establimbenta reporting gallon oalco (by clasa of customer and type of product) to all - 8.at 21 thments.

Table 8L－PETROLEUM BULK PLANTS AND TERMINALS：1954－GALLON SALES，TO RETAILERS，USERS，AND CONSUMERS， BY TYPE OF PRODUCT－STATES AND COUNTIES－－Continued

Bulk Plants and Terminals－－Establishments，Total Sales，and Gallon Sales；Retal Gasoline Service Stations－Estahlishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Petroleum bulk plants and terminals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Estsblish－
ments \\
（Number）
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \begin{array}{c}
\text { Sales } \\
\text { (exc1. tax) }
\end{array} \\
& (\$ 2,000)
\end{aligned}
\]} & \multicolumn{5}{|l|}{Sales of establishoents reporting galico sales，by type of product} & & \\
\hline & & & \begin{tabular}{l}
Sales coversge \\
（Percent）
\end{tabular} & Casoline
\[
(1,000 \mathrm{gsl} .)
\] & Kerosene range oil， uel oll
\[
(1,000 \mathrm{gal} .)
\] & \begin{tabular}{l}
Distillate tuel \\
 \\
light gas ofls， \\
and light \\
type fuels） \\
（1，000 gal．）
\end{tabular} & \begin{tabular}{l}
Residual fuel \\
0115 （茾5 and \\
＂6，＂bunker C， \\
fuels，heavy \\
gas oil，and \\
Navy special） \\
（1，000 gal．）
\end{tabular} & \begin{tabular}{l}
Establish－ ments \\
（Musber）
\end{tabular} & Salea of gasoline atations \((\$ 1,000)\) \\
\hline Vtrginio－Continued & & & & & & & & & \\
\hline  & & & & & & & & & \\
\hline South Merroik．．．．．．．．．．．．．．．．．．．．．．． & 5 & 17，038 & 100.0 & 32，182 & 1，976 & 3，667 & 1，868 & 105 & 6，690 \\
\hline Staunten．．．．．．．．．．．．．．．．．．．．．．．． & 5 & 2，094 & 200.0 & 10，540 & 807 & 540 & ．．． & 48 & 2，301 \\
\hline Surfoik．．．．．．．．．．．．．．．．．．．．．．．．． & \％ & & \％ & \％ & \(\ldots\) & \(\ldots\) & \(\ldots\) & 38 & 1，779 \\
\hline Virginit Beach．．．．．．．．． & & （0） & （D） & （0） & （D） & （） & （D） & 13 & 1，070 \\
\hline waymesboro．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \[
\frac{1}{2}
\] & （D） & （D） & （0） & （D） & （D） & （D） & \({ }_{29}^{42}\) & 1，4，64 \\
\hline Wi111amsurg．．．．．．．．．．．．．．．．．．．．．．．．．．． & 3 & （D） & （D） & （0） & （D） & （D） & （D） & 12 & 894 \\
\hline G\＆2xas．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 3 & （D） & （D） & （D） & （D） & （D） & （D） & 11 & 2，464 \\
\hline Norton．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & （D） & （D） & （D） & （D） & & 498 \\
\hline Washiggton．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 683 & 284，292 & 91.0 & 677，181 & 156，632 & 305，647 & 473，456 & 3，356 & 196，896 \\
\hline Reftner－marketer plants．．．．．．．．．
Other plants．．．．．．．．．．．． & 493
190 & \[
\begin{gathered}
215,547 \\
68,745
\end{gathered}
\] & 99.7
63.7 & \[
\begin{aligned}
& 564,059 \\
& 113,1222
\end{aligned}
\] & \[
\begin{gathered}
134,946 \\
21,688
\end{gathered}
\] & 257,198
48,449 & \(\begin{array}{r}439,499 \\ \hline 33,957 \\ \hline\end{array}\) & \(\ldots\) & \(\ldots\) \\
\hline Adass．．． & 19 & 3，200 & 52.8 & 4，629 & 993 & 2，004 & 476 & 23 & 1，218 \\
\hline ¢ensin．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & （1） & （D）\({ }_{\text {9，}}\) & 9，046 & （1，786 & （ \({ }^{\text {（D）}}\) & & & \({ }_{6}\)（D） 296 \\
\hline chelan．．．．．．．． & 21 & 5，799 & 92.8 & 14，170 & 1，890 & 5，063 & 3，612 & 45 & 4，533 \\
\hline Cralam．．．．．．．．．．．．．．．．．．．．． & 1818 & 4，072 & 100.0 & 11，894 & 3，532 & \begin{tabular}{l}
4,629 \\
5,101 \\
\hline
\end{tabular} & 1，605 & 41 & 2，168 \\
\hline Clark．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \({ }_{7}^{17}\) & 7，286 & 78.4
6.4
6.0 & \begin{tabular}{c}
16,690 \\
1,483 \\
\hline 1,48
\end{tabular} & 3，264 & 5，101 512 & 9，001 & 146
12
12 & 5,810
280 \\
\hline coulitz．．．．．．．．．．．．． & 17 & 5，571 & 98.1 & 13，475 & 3，565 & 5，344 & 27，355 & 94 & 4,854 \\
\hline Dougia ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \({ }_{3}^{6}\) & （0） & \({ }_{\text {（ }} 98.6\) & 1，032 & （D） 320 & \({ }_{\text {（D）}}^{566}\) & （i） & 7 & 497
179 \\
\hline Franki 1n．．．．．．．．．．．．．．．．．．．．．．．．．．． & 13 & 7，178 & 97.1 & 16，031 & 4，246 & 5，899 & 1，362 & 34 & 2，621 \\
\hline Carfleld．．．．．．．．．．．．．．．．．．．．．．．．．．． & \({ }_{27}^{4}\) & 4 & 94.0
92.6 & 13.711 & 296
2,530 & ＋3，81 & 709 & & \\
\hline Grays harbor．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 20 & 5，992 & \begin{tabular}{l}
92.6 \\
9.8 \\
\hline 1
\end{tabular} & 14，572 & 4，504 & 5，427 & 6，459 & 74 & 3，527 \\
\hline  & 6 & 1，121 & \({ }_{9}^{92.1}\) & 2，870 & 1，874 & （858 & \({ }_{221}^{217}\) & \({ }_{13}^{17}\) & \begin{tabular}{l}
786 \\
\hline 88
\end{tabular} \\
\hline king．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 49 & 88，793 & 91.2 & 204，765 & 40，950 & 120， 149 & 293，889 & 906 & 62，671 \\
\hline Kitasp．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 17 & 7，008 & － 84.3 &  & 4，308 &  & & 80
72 & \\
\hline кı1ekttat．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 11 & 1，860 & \({ }_{96.7}\) & 5，339 & 1，012 & 2，020 & 326 & 18 & 1，452 \\
\hline Levis．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 22 & 4，817 & 85.7 & 13，559 & 3，203 & 3，931 & 412 & 65 & 3，250 \\
\hline Lincoin．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \({ }_{9}^{27}\) & 2，593 & 86．5 & ¢ 6 6，552 & （1，260 &  & & & \\
\hline Orenogan．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 19 & 3，354 & 90.5 & 8，861 & 2，642 & 2，261 & \({ }_{2} 13\) & 53 & 2，549 \\
\hline Foctific．1．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 13
9 & 1，947 & \({ }_{92.7}^{96.5}\) & ¢， \begin{tabular}{l} 
5，134 \\
3,198 \\
\hline 12
\end{tabular} & 989
580 & \begin{tabular}{l}
1,818 \\
1,281 \\
\hline 12
\end{tabular} & 1，002 & 45 & 1，574 \\
\hline Pferce．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 27 & 28，220 & 96.9 & 74,272 & 22，102 & 37，628 & 49，617 & 323 & 20，588 \\
\hline San juan．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(2^{7}\) & & \begin{tabular}{l}
100.0 \\
70.8 \\
\hline 18.8
\end{tabular} & 1，123 & －591 & & 2， 210 & \({ }_{70}^{2}\) & 3，647 \\
\hline Skarranis ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．： & \({ }_{4}^{21}\) & 6，415 & 70.8
100.0 &  & －3，366 & \({ }_{683}\) & 2，\({ }_{63}\) & & 3，672 \\
\hline Snohanish．．．．．．．．．．．．．．．．．．．．． & 36 & 11，288 & 89.5 & & 10，347 & 11，061 & 42，236 & 191 & 10，013 \\
\hline Spoknne．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 39 & 24，388 & 95.6 & －64，532 & 9，069 & 22，794 & 9，217 & 326
25 & 28，478
\(\substack{\text { ，} \\ 1 \\ 316}\) \\
\hline Steveng．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \({ }_{11}^{20}\) & \(\xrightarrow[\substack{2,322 \\ 5,099}]{2,06}\) & \({ }_{93}^{90.6}\) & －6，124 & 3，817 & \({ }_{4,477}^{1,352}\) & 14，186 & 25
64 & 3，724 \\
\hline Whhk14kum．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & 259 & ， & 56 & & 13 & 400 \\
\hline Wellis walle．．．．．．．．．．．．．．．．．．．．．．．． & \({ }^{23}\) & 4，631 & 70.5 & 8，598 & 1， 1,703 & \({ }_{6}^{4,283}\) & 1，210 & \({ }_{79}^{46}\) & 2，789 \\
\hline witman．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \({ }_{38}^{23}\) & 8，479 & 83.2 & cren & 3，09\％ & 4,222 & ， 64 & 49 & 2，204 \\
\hline Yaktua．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 46 & 18，645 & 93.8 & 43，267 & 7，911 & 13，524 & 5，887 & 198 & 10，107 \\
\hline Weat virginia． & 157 & 87，474 & 95.1 & 306，582 & 6，193 & 22，840 & 29，374 & 2，242 & 98，206 \\
\hline Refiner－marketer plants．．．．．．．． & 108 & 72，308 & 95.0 & 257，467 & 4，049 & 16，247 & 29，374 & \(\ldots\) & ．．． \\
\hline Other planta．．．．．．．．．．．．．．．．． & 9 & 15，166 & 95.5 & 49，115 & 2，144 & 6，593 & & ． & \\
\hline Barbour．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & & & & & & \({ }^{871}\) \\
\hline Berkeley．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & 1，475 & \({ }_{\text {c }}^{90.4}\)（i） & 5，420 & \({ }_{7}^{748}\) & 1，\({ }_{\text {（D）}}\) & （ \({ }^{\text {D }}\) ） & \({ }_{36}^{35}\) & 2，003 \\
\hline Bratam．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．： & 4 & 2，930 & 100.0 & 6，942 & 232 & 231 & \(\cdots\) & \({ }^{26}\) & －757 \\
\hline  & \({ }_{8}^{2}\) & （1）\({ }_{\text {（D）}}\) & （D）
36.6 & （0）\({ }^{\text {（D）}}\) & （\％） & \(3{ }_{345}\) & （D） & 36
109 & 6，039 \\
\hline calhoun．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & ．．． & 6， & \(\cdots\) & ，．．． & \(\ldots\) & \(\ldots\) & ．．． & \({ }^{5}\) & \({ }_{5} 96\) \\
\hline Comy & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & 16 & \({ }_{277}\) \\
\hline F⿴囗十yette．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 3 & （ij） & （ D ） & （0） & （i） & （0） & （D） & 75 & 3，307 \\
\hline G12mer．．．．．．．．．． & ， & & & & & & \(\cdots\) & \({ }_{25}^{15}\) & 279 \\
\hline Grant．．．．．． & 4 & 2， & 1200.0 & 2,909
6,453 & \begin{tabular}{l}
159 \\
147 \\
\hline
\end{tabular} & 881 & \(\cdots\) & \({ }_{66}^{24}\) & 2，810 \\
\hline Hampahire．．．．． & ．．． & & & & & \(\cdots\) & \(\ldots\) & \({ }^{16}\) & ． 328 \\
\hline \＃ancock．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\frac{1}{2}\) & （D） & \[
\left.\begin{array}{|c|}
(D) \\
(D)
\end{array} \right\rvert\,
\] & （D） & （D） & （0） & （D） & \({ }_{9}^{33}\) & 1，978 \\
\hline ногrison．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 11 & 4，555 & 96.1 & 17，026 & 435 & 2，627 & \(\cdots\) & 106 & 4，923 \\
\hline Jackson．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & （D） & （D） & （D） & （0） & （D） & （D） & 22 & 1，147 \\
\hline Karasua & 21 & 15，567 & 100.0 & 46，735 & 509 & 4，585， & \(\ldots\) & 280 & 14，974 \\
\hline Levis．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \({ }^{3}\) & & （D） & & & & （D） & \({ }_{22}^{21}\) & \({ }_{767}\) \\
\hline
\end{tabular}
（D）Withheld to avoid diaclosure． eatablishments．

Table SL_PETROLEUM BULK PLANTS AND TERMINALS 1954 -GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continued
Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales (Excludes Iiquefted petroleum gas faciilties)


Table sl.-PETROLEUM BULK PLANTS AND TERMINALS: 1994-GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-STATES AND COUNTIES - Continucd
Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasohne Service Stations-Estahlishments and Sales (Exulndes 1 iquerfed petroleum gas facllities)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{State and county} & \multicolumn{7}{|c|}{Fetroleum bulk plants and terninals} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Retall gasoline service atations}} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishwents \\
(Number)
\end{tabular}} & & \multicolumn{5}{|l|}{Sales of establishments reporting galla salea, by type of product} & & \\
\hline & & \[
\begin{gathered}
\text { Sales } \\
\text { (excl. tax) }
\end{gathered}
\]
\[
(\$ 1,000)
\] & \begin{tabular}{l}
Sales coverage \({ }^{\text {l }}\) \\
(Percent)
\end{tabular} & Gasoline
\[
(1,000 \mathrm{gaI} .)
\] & Kerosene, range oll, \#1 fuel oll
\[
\text { ( } 1,000 \mathrm{ga} 1 .)
\] & \begin{tabular}{l}
Distillate fuel \\
011s (\#2-\#ム, \\
light gas ofls, \\
and light \\
Diesel- \\
type Nuels)
(1,000 gal.)
\end{tabular} & Re日fual fuel 011s (\#5 and \#6, "buniser C," heavy Diesel fuels, heavy gas oil, and Navy special)
\[
(1,000 \mathrm{gal} .)
\] & \begin{tabular}{l}
Estublistiments \\
(Number)
\end{tabular} & Sales of gacoline service stations
\[
(\$ 1,000)
\] \\
\hline hisconsin-Continued & & & & & & & & & \\
\hline Ozaukee. & 10 & 2,057 & 100.0 & 6,316 & 1,571 & 2,922 & ... & 45 & 2,623 \\
\hline Pepin................................. & 8 & 955 & 84.3 & 5,465 & 4,352 & 608 & ... & 12 & 433 \\
\hline Pierсе........................................ & 17 & 2,292 & 84.2 & 4,550 & 1,759 & 1,916 & \(\cdots\) & 39 & 1,421 \\
\hline Polh. . . . . . . . . . . . . . . . . . . . . . . . . . . & 20 & 2,036 & 81.8 & 5,533 & 1,706 & 1,324 & 12 & 50 & 1,708 \\
\hline Portage. . . . . . . . . . . . . . . . . . . . . . . . . & 12 & 3,403 & 100. & 10,818 & 3,529 & 2,451 & 167 & 41 & 1,540 \\
\hline Price................................. & 11 & 1,547 & 98.3 & 5,140 & 1,517 & 955 & ... & 24 & 903 \\
\hline Racine............................... & 24 & 9,733 & 93.8 & 23,482 & 6,426 & 9,291 & 1,240 & 142 & 8,594 \\
\hline Richland............................... & 9 & 1,015 & 100.0 & 5,379 & 1,563 & 1,047 & , & 31 & 1,279 \\
\hline Rock. . . . . . . . . . . . . . . . . . . . . . . . . . . . . & 37 & 8,521 & 95.1 & 25,380 & 6,776 & 9,280 & 335 & 119 & 6,543 \\
\hline Rusk. . . . . . . . . . . . . . . . . . . . . . . . . . . . & 11 & 1,558 & 82.0 & 3,558 & 1,133 & 874 & ... & 26 & 6.55 \\
\hline St. Croix.............................. & 21 & 2,389 & 95.8 & 7,065 & \(\therefore 343\) & 2,320 & \(\cdots\) & 34 & 1,326 \\
\hline Sauk. . . . . . . . . . . . . . . . . . . . . . . . . . . & 26 & 4,346 & 80.0 & 11,278 & 2,101 & 2,905 & 106 & 62 & 2,483 \\
\hline Sawyer & 7 & 704 & 86.4 & 2,283 & 4.43 & 537 & -•• & 19 & 572 \\
\hline Shawano & 19 & 2,801 & 99.3 & 8,213 & 1,818 & 1,783 & . . & 48 & 1,450 \\
\hline Sheboygan. . . . . . . . . . . . . . . . . . . . . . . . . . . . & 21 & 4,405 & 69.3 & 9,522 & 2,748 & 3,588 & 8 & 105 & 5,723 \\
\hline  & 3 & 1,030 & 73.1 & 2,48 & 671 & 755 & 6 & 29 & -998 \\
\hline Trecopealeau............................ & 16 & 1,731 & 69.7 & 4,381 & 350 & 989 & . \(\cdot\) & 45 & 1,528 \\
\hline Vernon. . . . . . . . . . . . . . . . . . . . . . . . . . & 17 & 3,104 & 92.9 & 8,732 & 2,233 & 2,130 & . & 50 & 1,637 \\
\hline V1las................................... & 8 & 3,072 & 100.0 & 2,978 & 1,048 & 1,126 & ... & 37 & 875 \\
\hline Walworth.............................. . & 27 & 4,884 & 100.0 & 17,974 & 3,257 & 6,058 & 89 & 74 & 4,116 \\
\hline  & 10 & 1,267 & 91.2 & 3,576 & 825 & 1,293 & \(\cdots\) & 29 & 1,102 \\
\hline Washing tor.................... . . . . . . . & 17 & 3,208 & 93.9 & 9,241 & 1,901 & 4,523 & 231 & 50 & 2,668 \\
\hline Wauresha. .............................. & 23 & 8,345 & 95.8 & 20,733 & 5,872 & 12,099 & 394 & 127 & 7,060 \\
\hline Waupaca. & 32 & -4,769 & 80.2 & 10,285 & 2,686 & 2,519 & 56 & 63 & 2,607 \\
\hline Waushara. & 11 & 1,261 & 84.1 & 3,392 & 1,078 & 664 & \(\cdots\) & 37 & 1,118 \\
\hline Winnebago. . . . . . . . . . . . . . . . . . . . . . . . . . & 18 & 5,219 & 96.4 & 15,324 & 4,9744 & 4,088 & 206 & 96 & 5,967 \\
\hline wood........... . . . . . . . . . . . . . . . . . . . . . & 23 & 3,966 & 94.1 & 11,296 & 3,249 & 3,439 & 10 & 78 & 4,133 \\
\hline Wyoming. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & 195 & 32,598 & 90.9 & 104,532 & 5,174 & 18,619 & 6,115 & 577 & 34,375 \\
\hline Refiner-marketer plants........ & 127 & 20,052 & 96.5 & 71,736 & 3,352 & 12,656 & 4,595 & . \(\cdot\) & *** \\
\hline Other plants.................... & 68 & 12,546 & B2.1 & 32,796 & 1,822 & 5,963 & 1,520 & ... & ... \\
\hline Albany.................................. & 7 & 1,615 & 96.8 & 6,475 & 116 & 477 & ... & 43 & 2,507 \\
\hline 8ig Horn.................................. . & 15 & 1,370 & 79.6 & 4,046 & 267 & 430 & ... & 21 & 587 \\
\hline Cempbe11..................................... . . & 5 & 598 & 100.0 & 1,783 & 127 & 227 & ... & 12 & 842 \\
\hline Carbon. & 12 & 2,867 & 100.0 & 8,608 & 243 & 663 & 56 & 44 & 2,886 \\
\hline Converae & \({ }_{5}^{6}\) & 677 & 73.0 & 2,098 & 160 & \(24 i\) & 66 & 17 & 786 \\
\hline Crook. ........................................... & 5 & 724 & 200.0 & 1,993 & 362 & 251 & 5 & 6 & 455 \\
\hline Fremont. . . . . . . . . . . . . . . . . . . . . . . . . . . . & 15 & 2,587 & 90.7 & 8,198 & 267 & 711 & 38 & 34 & 1,948 \\
\hline Goshen+................................. & 10 & 1,151 & 87.8 & 4,107 & 421 & 543 & - & 28 & 1,205 \\
\hline Hot Springs................................... & 4 & (D) & (D) & (D) & (D) & (D) & (D) & 13 & 613 \\
\hline Johnson. & 6 & 535 & 94.0 & 1,739 & 57 & 221 & \(\ldots\) & 11 & 456 \\
\hline Laravie................................. & 13 & 4,009 & 200.0 & 12,070 & 479 & 1,230 & . & 54 & 4,090 \\
\hline Lincoln.................................. & 12 & 2,185 & 91.9. & 9,456 & 215 & - , 781 & \(\cdots\) & 24 & 968 \\
\hline Natrona. . . . . . . . . . . . . . . . . . . . . . . . . . . & 13 & 4,367 & 100.0 & 10,552 & 439 & 6,755 & 4,297 & 66 & 4,041 \\
\hline Nıobrara............................... & 5 & 4.24 & 200.0 & 1,838 & 83 & 142 & ... & 10 & 727 \\
\hline Park................................... & 9 & 865 & 85.2 & 2,950 & 61 & 168 & \(\cdots\) & 26 & 1,546 \\
\hline Platte................................. & 13 & 854 & 100.0 & 3,077 & 366 & 407 & 30 & 22 & 1,076 \\
\hline Sheridan.............................. & 12 & & 93.5 & 6,140 & 404 & 535 & \(\cdots\) & 32 & 1,704 \\
\hline Sublette..................................... & 2 & (0) & (D) & (D) & (D) & (D) & (D) & 4 & (D) \\
\hline Sweetinater............................. & 7 & 1,538 & 100.0 & 5,969 & 87 & 358 & 1,421 & 43 & 2,701 \\
\hline Teton.......................... . . . . . . & 5 & 707 & 100.0 & 2,337 & 309. & \[
722
\] & 202 & 13 & 607 \\
\hline Vinta. . . . . . . . . . . . . . . . . . . . . . . . . . & 5 & 619 & 100.0 & 2,405 & \[
123
\] & \[
226
\] & ... & 14 & 917 \\
\hline Washakle................................ & 10 & 1,210 & 100.0 & 3,536 & 281 & 431 & ... & 16 & 975 \\
\hline  & 4 & 1,185 & 70.2 & 2,723 & 186 & 847 & \(\cdots\) & 16 & 1,600 (1) \\
\hline Yellowatone National fart............. & & & & & \(\cdots\) & \(\cdots\) & ... & 8 & (11) \\
\hline
\end{tabular}
(D) fithheld to avold disclosure. ... Represents zero.

Tahi－M－PETROLELM BLLKPLANTSAND TERMINALS リッチーCOMMODITY－LINE SALES DOLLARS－UNITEDSTATES， PAD（PETROLELM ADNINISTRATION FOR DEFENSE）DISTRICTS，AND STATES

Ecrablishments and Salo by Commodiey Lince
（Excludes whclesale liquefied petrolewr gas facilities）
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Etate and type of establishment} & \multicolumn{2}{|l|}{All establishments} & \multicolumn{7}{|c|}{Sales of establishments reporting commodity line（excl．tex）} \\
\hline & Number & \[
\begin{aligned}
& \text { Eales } \\
& \begin{array}{c}
\text { (excluding } \\
\text { tax) }
\end{array} \\
& (\$ 1,000)
\end{aligned}
\] & \begin{tabular}{l}
Eles coverage \({ }^{1}\) \\
（Percent）
\end{tabular} & Petroleum products （exczuding LP gas） （\＄］，000） & Liquefied petroleum gas
\[
\langle \$ 1,000)
\] & \begin{tabular}{l}
Tires， betteries， accessor1es \\
\((\$ 1,000)\)
\end{tabular} & Heating equipment
\[
(\$ 1,000)
\] & Other merchandise
\[
(\$ 1,000)
\] & Service recelpta
\[
(\$ 1, \infty 00)
\] \\
\hline Undted states，tatal．．．．．．．．．．．． & 28，314 & 13，041，447 & 95.3 & 11，889，339 & 37，681 & 309，910 & 24，462 & 122，111 & 4，967 \\
\hline Bulk flants．．．．．．．．．．．．．．．．．．． & 27,078
1,24 & 8，292，326
\(4,749,121\) & 93.9
97.7 & \[
\begin{aligned}
& 7,342,735 \\
& 4,546,604
\end{aligned}
\] & 34,859
2,822 & \(26,2,893\)
45,017 & 18,427
6,035 & 97,476
24,635 & 30,125
14,842 \\
\hline Bulk diants．．． & 128 & 53，728 & 37.1 & 47，872 & 563 & 1，728 & 407 & 1，317 & 455
273 \\
\hline Bulk terminals．．．．．．．．．．．．．．．．． & 25 & 65，671 & 94.0 & 59， 172 & ．．． & 590 & 57 & 1，420 & 182 \\
\hline \begin{tabular}{l}
Hew Hampshire． \\
Bulk plants
\end{tabular} & 80
75 & 48,449
33,418 & 99.5
99.2 & 45,881
31,354 & 217 & 668
617 & 121 & 893
242 & 407 \\
\hline Buk terminals． & 5 & 15，231 & 100.0 & 14，527 & & 51 & 12 & 651 & 2 \\
\hline Vermont． & 72 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Eulk plants．．．．．
Bulk terminals． & ¢
8
8 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Nassachusetts．．．． & 163
129 & 380,622
107,276 & 96.9
91.6 & 358,260
97,683 & 715
302 & 4,946
4,148 & \(\begin{array}{r}1,699 \\ \hline 926\end{array}\) & 2,706
839 & 592
392 \\
\hline Eulk terminals． & ＋34．3 & 273，346 & 99.0 & 266，577 & 413 & 4798 & 773 & 1，867 & 200 \\
\hline Fhode Island．．．． & 42 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Bukk plants．．．．．
Bujk terminals．． & 25
17 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Connecticut．． & 119 & 259，970 & 88.6 & 216，859 & 2，287 & 2，433 & 2，268 & 687 & 626 \\
\hline Burk plants． & 80 & 52，988 & 86.6 & 43，222 & 486 & 820 & 869 & 259 & 229 \\
\hline Bulk terminals．．．．．．．．． & 39 & 206，982 & 86.6 & 173，637 & 1，801 & 1，613 & 1，399 & 428 & 397 \\
\hline New York．．．．．．．．．．．．． & 762
589 & 1，066，548 & 96.9 & & & & & & \\
\hline 8ulk plents．．．．． & \begin{tabular}{l}
589 \\
174 \\
\hline 186
\end{tabular} & 393,376
673,172 & 94.4
98.3 & 351,688
664,718 & 1,452
17 & 10,727
6,979 & 2,933
820 & 2，864
5,207 & 1，770
2，060 \\
\hline New Jersey．．．．．．． & 256 & 705，202 & 96.9 & 664， 120 & 1，094 & 9，914 & 2，779 & 1，776 & \\
\hline Bulx plarts．．．．．．．．．．．．．．．．．．
Buli & 195
01 & 190,490
514,772 & 89.2
99.8 & 158,552
505,568 & 1,048
46 & 5,960
3,954 & 1,945
834 & 1,634
142 & \[
\begin{array}{r}
748 \\
3,063
\end{array}
\] \\
\hline Pernsylveria．． & 701 & 747，272 & 97.9 & 707，935 & 485 & 13，518 & 2，279 & 5，759 & 1，531 \\
\hline Eulx plants． & 595 & 389，169 & 97.9 & 362，766 & 464 & 9，685 & 1，547 & 5，087 & 1，287 \\
\hline Eulk tarminals．．．．． & 106 & 358，103 & 97.9 & 345，169 & 21 & 3，833 & 732 & 672 & 24 \\
\hline Delavare．．．．．．．．．．．．． & 37 & （D） & （D） & & & & & & \\
\hline Bulk plants．．．．．．．． & 27
10 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Marylari．．．．．．．． & 164 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Bulk plants．．．．．．．
Bulk terminals．．．． & 141 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Mstrict of Columbia．． & & 35，724 & 200.0 & 32，457 & \(\cdots\) & 1，329 & 189 & 1，427 & 322 \\
\hline 8uk plents．．．．． & 4 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Eulk terminals．． & 3 & （D） & （D） & （D） & （D） & （D） & （D） & （D） & （D） \\
\hline Virginie．．．．．．．． & 406 & 282，98\％ & 98.3 & 267，185 & 120 & 6，850 & 814 & 1，159 & 1，959 \\
\hline Sulk plants．．．．． & 376 & 179，856 & 97.3 & 167，168 & 120 & 5，775 & 398 & 923 & 652 \\
\hline Pulk terminals． & 30 & 103，051 & 100.0 & 200，017 & ．．． & 1，075 & 416 & 236 & 1，307 \\
\hline West Virginia．．．．． & 157 & 87，474 & 98.9 & & 108
108 & 3,296
2,446 & 8 & 959
532 & \\
\hline 8uik plants．．．．．．．．．．．．．．．．．．．
8ulk tarminals．．．．．．．．．．．． & 136
21 & 52,399
36,075 & 98.1
100.0 & 46,988
34,671 & 128 & 2,446
8,80 & 8 & 532
427 & 340 \\
\hline North Carolima．．．．．．．． & 697 & 420，134 & & & 821 & 7，630 & 904 & 2，340 & 1，265 \\
\hline Eulk plants． & 6 6， 3 & 270， 2,58 & 93.6 & 241，518 & 821 & 7，137 & 703 & 2，154 & 1，070 \\
\hline Buak terminals． & 34 & 149，47t & 100.0 & 148，401 & ．．． & 403 & 201 & 186 & 195 \\
\hline South Carring．． & \(34 \cdot\) & 283，744．0． & 90.5 & 170，715 & 791 & 3，869 & 144 & 1，418 & 320 \\
\hline Bule fiante．．．． & 3 cos & 133，075 & 95.1 & 20，421 & 791 & 3，469 & 146 & 1，406 & 327
13 \\
\hline Buat tertinals． & \(1{ }^{4}\) & 50，719 & 100.0 & 50，294 & ．．． & 400 & ．．． & 12 & 13 \\
\hline Ceorgrs．．．．．．．．． & 555 & 230，281 & 39.1 & 216，607 & 142 & 9，102 & 13 & 1，446 & 956 \\
\hline Bulk plants． & 521 & 181，755 & 98.4 & 168，525 & 142 & 9，025 & 13 & 1，300 & 735 \\
\hline Bulk terminala & 33. & 48，524． & 100.0 & 48，082 & ．．． & 77 & ．．． & 146 & 221 \\
\hline Flarida．．．．．．．．．． & 52. & 317.330 & 99.2 & 303，921 & 25.2 & 9，020 & 78 & 667 & 922 \\
\hline Sulk planta．．．．．．．．．．．．． & 40 & 181，002 & 98.6 & 168，900 & 252 & 8，243 & 78 & 479 & 580 \\
\hline sulk terminals．．．．．．．．．．．．．． & 53 & 136， 228 & 100.0 & 135，021 & \(\ldots\) & 777 & ．．． & 188 & 342 \\
\hline PAD District the． & 14，918 & 4，539， 393 & 93.2 & 4，046，447 & 9，477 & 127，116 & 4， 377 & 29，803 & 15，270 \\
\hline 0f10．．．． & \％a＇ &  & 98． R & 606，578 & 1，241 & 23，102 & 353 & 5，532 & 2，284 \\
\hline Buzk plante． & 838 & 354， 2118 & \(\because\) & 325，714 & 1，2\％1 & 14，130 & 321 & 3，352 & 1，454 \\
\hline BuLk terminals．．．． & 6.6 & 292，878 & 100.0 & 280，864 & ．．． & 8，972 & 32 & 2，180 & 830 \\
\hline Indicnta．．．．．．．．．．．．．．．．．．．．．．．． & 1，128 & 442,017 & 94． 3 & 424，104 & 412 & 8，738 & 009 & 3，040 & 532 \\
\hline Entk flat：s．．．．．．．．．．．．．．．．．．． & 1.101 & 31.496 & 29.0 & 301,880
122,282 & 160 & 8，59\％ & 608
1 & 4,458
82 & 528 \\
\hline  & & 122，：107 & 100.0 & & & & & & 4 \\
\hline Illinols．． & 1，\％1．． & \(604,8 \times 8\) & 93.5 & 528，625 & 1，520 & 14，153 & 1，470 & 11，031 & 2，460 \\
\hline Eulk plan：s．．．．．．．．．．．．．．．．．． & 1，502 & 405，063 & 43.11 & 414，461 & 1，520 & 13，02\％ & 1，255 & 18，832 & 1，819 \\
\hline Enik turmimils．．．．．．．．．．．．．．．． & & 121，50， & 45.9 & 113，06\％ & & 1，120 & 215 & & 641 \\
\hline Mickitgat．．．．．． &  & 639， 16.4 & 95.3 & 583，601 & 70\％ & 15，687 & 265 & 0.943 & 1，988 \\
\hline Str ilants． & 1， \(2 \cdot\) &  & 93.8 & 359，144 & 693 & 15，422 & 265 & 4，853 & 1，219 \\
\hline \％ub toptrinis．．．．．．．．．．．．．．．．． & & 23＜，．1． & 44.5 & 224，400 & \({ }^{1} 1\) & 20.5 & ．．． & 2，000 & 769 \\
\hline  & 1，100， & 315， 024 & 41.6 & 278，803 & 1\％ & 4，200 & 437 & 3，230 & 782 \\
\hline buir ，luse\％．．．．．．． & 1，1． & \(25.20,0,4\) & \(8 \cdot 6\) & 212，34\％ & 12 ？ & 14，103 & \(43 \%\) & 3，288 & 611 \\
\hline P．1t＋restal． & & （0， \(5,8,4\) & 4， 4 & 62，459 & ．．． & 32 & ．．． & 4. & 171 \\
\hline Migno． 4 日 ．．．． &  & अn， & 8：． 1 & 236，1，81 & 279 & 4， 471 & 103 & 2，778 & 609 \\
\hline （t）Prama & 1， & 25：，243 & 7\％ 3 & 145 & 2 & 0.960 & 103 & 2，721 & 538 \\
\hline  & & \(\cdots\) & 110.4 & 40， \(2 \times 4\) & & 11 & ．．． & 57 & 71 \\
\hline  & 1，＋\({ }^{\text {a }}\) & Surata & 4．0． & 2：8， 13 & 1，067 & \(6,{ }^{2}+2\) & 514 & 3，851 & 910 \\
\hline  & 1，\(\cdots^{\prime}\) & 24，\％．11 & \(\because \cdot 1\) & 216，11\％ & 1，0．：3 & 6，24， & 51. & 3，838 & 920 \\
\hline tath & &  & 100.1 & 4．2， \(3 \times 1\) & \％ & & ． & 13 & \(\cdots\) \\
\hline
\end{tabular}

 PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Conmued

Establishments and Sales by Commodite Linc:
(Excludes wholesule liqueffed petroleum gas facilities)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{State and type of estsblishment} & \multicolumn{2}{|l|}{All establishrents} & \multicolumn{7}{|c|}{Sales of establistmants reporting commodity line (exel. tax)} \\
\hline & Number & \[
\begin{gathered}
\begin{array}{c}
\text { Sales } \\
\text { (excluding } \\
\text { tax) }
\end{array} \\
(\$ 1,000) \\
\hline
\end{gathered}
\] & \begin{tabular}{l}
cales coverage \({ }^{1}\) \\
(Porcent)
\end{tabular} & Petroleum produets (exoluding Lf ges)
\[
(\$ 1,000)
\] & Liquefled petroloum gas
\[
(\$ 1,000)
\] & Tirea, bstiteries, accessorjes
\[
(\$ 1,000)
\] & Horating oquipmont
\[
(\$ 1,000)
\] & \begin{tabular}{l}
othor merchandisu \\
(\$1,000)
\end{tabular} & \[
\begin{aligned}
& \text { Service } \\
& \text { reculpts } \\
& (\$ 1,000)
\end{aligned}
\] \\
\hline \multicolumn{10}{|l|}{PAD Distriot No. 2-Continued} \\
\hline Mssouri.. & 1,106 & 304,185 & 91.4 & 272,328 & 14.4 & 6,474 & 38. & 2,368 & 820 \\
\hline Bulk plants................. & 1,089 & 260,909 & 03.3 & 234, 547 & 144 & 6,245 & 380 & 1,284 & 716 \\
\hline Buik terminals................. & 17 & 48,276 & 80.8 & 37.781 & & 229 & ... & 884 & 104 \\
\hline \begin{tabular}{l}
North Dexota. \\
Bulk plants.
\end{tabular} & 702
700 & 82.938
(D) & 83.3 & 63,812 & 629
(D) & 2, 502 & 149 & 1, 314 & (D) \\
\hline Buk terminals. . . . . . . . . . . . & 2 & & (D) & & (D) & & (D) & (D) & (D) \\
\hline South Dakots........................ .
Bu1k plants. . . . . . . . . . . . & 581
579 & 91, 859
(D) & 80.0
(D) & 69,388
(D) & 162 & & & & \\
\hline Bulx terminals................... & 579 & (D) & (D) & \[
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
\] & (0) & (D) & (D) & (D) & (D) \\
\hline Nsbraska. & 684 & 123,559 & 85.4 & 98,025 & 34.4 & 3,432 & 182 & 2,540 & 943 \\
\hline Bulk plants.. & 680 & 110,715 & 83.7 & 86, 117 ? & 344 & 2,645 & 182 & 2,394 & 940 \\
\hline Bulk terminals.... & 4 & 12,844 & 100.0 & 11,908 & ... & 787 & ... & 146 & 3 \\
\hline Kansas.............................. & 1,223 & 106,048 & 93.9 & 142,144 & 036 & 7,898 & 92 & 2,215 & 985 \\
\hline Bulk plants.................. & 1,216 & 143,901 & 93.0 & 122,115 & 636 & 7,894 & 92 & 2,101 & 985 \\
\hline sulk terminals................ & 7 & 22,14? & 100.0 & 22.029 & ... & 4 & ... & 114 & ... \\
\hline Kantuckg...... & 403 & 171,566 & 97.0 & 156,784 & 591 & 7,246 & 122 & 1,136 & 583 \\
\hline Bulk plants. & 38. & 121,341 & 95.8 & 106,683 & 523 & 7,212 & 122 & 1,114 & 583 \\
\hline Bulk tertinals. & 19 & 50,225 & 100.0 & 50,101 & 68 & 34 & ... & 22 & ... \\
\hline Tennessee. & 372 & 228,037 & 97.5 & 211,693 & 278 & 8,644 & 134 & 913 & 668 \\
\hline 8ulk plants.. & 344 & 150,103 & 96.2 & 134,598 & 200 & 8,021 & 134 & 775 & 668 \\
\hline Bulk tarminals. & 28 & 77,934 & 100.0 & 77,095 & 78 & 623 & ... & 138 & ... \\
\hline Oklahowe.. & 729 & 131,786 & 95.8 & 117,968 & 1,292 & 4,127 & 38 & 1,873 & 902 \\
\hline Sulx plants... & 724 & 126,192 & 95.6 & 112,374 & 1,292 & 4,127 & 38 & 1,873 & 902 \\
\hline Bulk tarminals................ & 5 & 5,594 & 100.0 & 5,594 & ... & , & ... & , & ... \\
\hline PAD District No. \(3 .\). & 3,889 & 1,226,576 & 95.3 & 2,092,992 & 7,018 & 43,103 & 762 & 9,833 & 3,491 \\
\hline Alsbama........ & 410 & 181,979 & 91.4 & 157,358 & 590 & 6,816 & 105 & 818 & 564 \\
\hline Bulk plants. & 385 & 119,810 & 96.9 & 108,442 & 590 & 0,092 & 105 & 526 & 327 \\
\hline Buik torminals................. & 25 & 62,169 & 80.7 & 48,916 & ... & 724 & ... & 292 & 237 \\
\hline Mississippl...... & 429 & 110,557 & 96.4 & 99,181 & 1,195 & 5,206 & 218 & 318 & \\
\hline Bulk plants.... & 413 & (D) & (D) & & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk terminals. & 16 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Arkansss.......................... & 472 & 99,743 & 96.6 & & & & & & \\
\hline Bulx plants............ & 470 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Buir terminals..... & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Leus siana....... & 434. & 178,480 & 95.0 & 161,592 & 348 & 5,886 & 93 & 906 & 672 \\
\hline Bulk plants.... & 414 & (D) & (D) & & (D) & (D) & (D) & (D) & (D) \\
\hline Bull terminals. & 20 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Texas.......... & 1,905 & 592,026 & 94.5 & 529,918 & 3,896 & 18,011 & 201 & 6,228 & 1,357 \\
\hline Bulx planta........ & 1,857 & 467,955 & 95.3 & 421,618 & 3,894 & 14,413 & 201 & 4,813 & 1,214 \\
\hline Bulk tarminals........ & 48 & 124,071 & 91.4 & 108,300 & 2 & 3,598 & ... & 1,415 & 143 \\
\hline New Mextco.. & 239 & 63,891 & 92.2 & 54,842 & 379 & & & & 276 \\
\hline Bulk plants.................. & 239 & 63,891 & 92.2 & 54,842 & 379 & 2,544 & 58 & 794 & 276 \\
\hline Bulk terminals................. & \(\ldots\) & ... & ... & ... & - & ** & ... & ... & . \(\cdot\) \\
\hline PAD District No. 4.. & 1;716 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D). \\
\hline Montana. ......... & 4.46 & 68,043 & 84.2 & 54,398 & 43 & 1,960 & 158 & 498 & 258 \\
\hline Bulk plents.... & 461 & 62,361 & 82.8 & 48,716 & 43 & 1,960 & 158 & 498 & 258 \\
\hline Bulk terminals. & 5 & 5,682 & 100.0 & 5,682 & ... & ... & ... & ... & ... \\
\hline Idaho............. & 399 & 82,923 & 95.9 & 76,259 & 169 & 2.065 & 28 & 535 & 453 \\
\hline Buix plents.... & 391 & (D) & (D) & & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk terminala. & 8 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Wyoming.......... & 195 & 32,598 & 92.5 & 28,403 & 37 & 1,145 & 12 & 379 & 171 \\
\hline Bulk plants... & 195 & 32,598 & 92.5 & 28,403 & 37 & 1.245 & 12 & 379 & 171 \\
\hline Bulk terminsls. & \(\cdots\) & ... & -•• & . \({ }^{\text {a }}\) & \(\cdots\) & -•• & -•• & \(\cdots\) & - \\
\hline Colorsdo............. & 478 & (D) & (D) & (D) & (D) & (D) & & (D) & (D) \\
\hline Bulk plants........ & 476 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline gunk tarminals. & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline utah..... & 178 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk Flants. & 177 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk terminela. . . . . . . . . . . . . & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline PAD Diatrict :10. 5... & 2,737 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Arizons......... & 209 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Bulk plants.................. & 209 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (b) \\
\hline Bulk terminals................. & ... & \(\ldots\) & ... & ... & ... & ... & ... & ... & . \\
\hline Nevade............................. & 79 & 30,265 & 49.3 & 29,142 & & 542 & 11 & 21 & 10 \\
\hline Bulk plants.... & 79 & 30,165 & 7.3 & 29,142 & 225 & 542 & 11 & 21 & 10 \\
\hline Bulk terminals............ & ... & ... & ... & ... & ... & ... & ... & \(\cdots\) & ... \\
\hline Washington.......... & 683 & 284,252 & 32.1 & 253,624 & 748 & 4,729 & 165 & 1,488 & 97 \\
\hline Bulk plente. & 651 & 180,776 & 22.1 & 159,879 & 748 & 4,226 & 165 & 431 & 591 \\
\hline Bulk termitals................ & 32 & 103,515 & +2.0 & 93,745 & ... & 503 & ... & 557 & 384 \\
\hline Oragon.... & 438 & 140,375 & 18.5 & 185,420 & 1,414 & 3,813 & 122 & 713 & 935 \\
\hline Bulk plants.. & 419 & 132,957 & 97.6 & 122,634 & 1,414 & 3,575 & 122 & 690 & 562 \\
\hline Bulk terminals................. & 19 & 63,418 & 100.6 & 62,786 & ... & 238 & ... & 21 & 37. \\
\hline callfornia. .......................... & 1,328 & 981,120 & \% 9 & 927,687 & 8,002 & 17,614 & 251 & 5,645 & 3,698 \\
\hline Eulk plarts................... & 1,275 & 775,421 & 97.6 & 724,444 & 7,245 & 15,262 & 251 & 5,494 & 2,802 \\
\hline Buik terminals. & 53 & 205,699 & 200.0 & 203,243 & \(5 \%\) & 1,352 & ... & 251 & 8 F \\
\hline
\end{tabular}

\footnotetext{
(D) Withrold to evoid disclosure. ... Kepresents zero. lpatio of dollar sales: establishments reporting (conmodity-ling belea) to all esteblishuents.
}

 STATE, PAD (PETROLEUM ADMIXISTRATION FOR DEFトNSE) DISTRICTS, AND STATES
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{FAII Eistrict, State, and type of equipment} & \multicolumn{4}{|l|}{Nuntor uf bula yetroleus products (except if gas) vehicles} & \multicolumn{5}{|c|}{Number of liquefted petroleum gas vehicles} \\
\hline & \multirow[b]{2}{*}{Total} & \multicolumn{3}{|c|}{By capacity of vehicles} & \multirow[b]{2}{*}{Total} & \multicolumn{4}{|c|}{By capacity of vehtcies} \\
\hline & & \[
\begin{aligned}
& \text { Less than } \\
& 3, \text { gallons }
\end{aligned}
\] & 3,000 to D.4.49 gellons & \[
\begin{aligned}
& \text {. } 500 \text { gallons } \\
& \text { or more }
\end{aligned}
\] & & Less than 1,200 gallons & \[
\begin{gathered}
1,200 \text { to } \\
\text { 1,74 gailons }
\end{gathered}
\] & \[
\begin{gathered}
2,000 \text { to } \\
3, \ldots 74 \text { gallons }
\end{gathered}
\] & \[
\begin{aligned}
& 3,500 \text { gallons } \\
& \text { or more }
\end{aligned}
\] \\
\hline United Etates, trital: & & & & & & & & & \\
\hline \begin{tabular}{l}
Tank trucks. \\
Tenk semitreilers and trailers.....
\end{tabular} & \[
\begin{aligned}
& 60,576 \\
& 11,-43
\end{aligned}
\] & \(62,9+7\)
\(1,1 \times 9\) & 2,942
9,621 & 76
693 & 2,654
615 & 1, 769 & 1,240 & 171
57 & 74
46 \\
\hline \multicolumn{10}{|l|}{FAJ District No. 1:} \\
\hline Tank trucks.............................. Tank semitrailers and trailers..... & 17.185
,- 758 & 10,162 & 939
4.343 & 88.8 & 3.1- & 147
12 & 172
8 & 19 & 42 \\
\hline \begin{tabular}{l}
Ma!ne: \\
Tank trucks............
\end{tabular} & 413 & 394 & 7 & \(\because\) & 5 & 3 & 2 & \(\ldots\) & \(\ldots\) \\
\hline Tank semitrailers and trailuri..... & & ... & 28 & 1 & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline \begin{tabular}{l}
New Hampshire: \\
Tank trucks. . . . . . . . . . . . . . . . . . . . . . .
\end{tabular} & 203 & \(190^{\circ}\) & 7 & \(\cdots\) & 8 & 3 & 5 & \(\cdots\) & \(\cdots\) \\
\hline Tank semitrailers and trailers..... & 73 & 8 & 03 & 2 & ... & \(\ldots\) & ... & \(\ldots\) & \(\ldots\) \\
\hline \multicolumn{10}{|l|}{Vermont:} \\
\hline Tank trucks.................. & 158
42 & 157 & 39 & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{Massachusetts:} \\
\hline Tenk trucks.....................
Tank semitrai 1 ars and trailers.... & 537
326 & 46 & 316 & 1 & 8 & 5 & 3 & \(\cdots\) & \(\cdots\) \\
\hline Phode Island: & & & 24 & & & & & & \\
\hline Tank truka
Tank semitrailers and trailars...... & 168
122 & \({ }^{143}\) & 24
118 & \(\frac{1}{2}\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{} \\
\hline Tank trucks.......................
Tank seritrailers and trailers.... & \begin{tabular}{l}
583 \\
248 \\
\hline
\end{tabular} & \(\begin{array}{r}532 \\ 12 \\ \hline\end{array}\) & \(\begin{array}{r}45 \\ 232 \\ \hline\end{array}\) & \(\stackrel{6}{4}\) & 2 & \(\cdots\) & 5 & \(\ldots\) & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{} \\
\hline Tank trucks......................... & \(\begin{array}{r}4,486 \\ \hline 716\end{array}\) & 4,112 49 & 368
647 & 20 & 16
5 & 13 & 1 & \(\ldots\) & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{} \\
\hline Tenk semitrailers and trailors..... & 453 & 21 & 432 & , & 4 & \(\ldots\) & \(\ldots\) & \(i\) & 3 \\
\hline \multicolumn{10}{|l|}{} \\
\hline Tank trucks........................
Tank semitrailers and trailers.... & 2.055
860 & 1,926
49 & 110
808 & 14
3 & 45
26 & \(\cdots\) & 18
3 & 1 & \(\because 2\) \\
\hline \multicolumn{10}{|l|}{} \\
\hline Tank trucks.................. & 116
63 & 8 & 55 & 4 & \(\ldots\) & \(\ldots\) & \(\ldots\) & .. & ... \\
\hline \multicolumn{10}{|l|}{} \\
\hline Tarik trucks.......................
Tank semitrailers and trailers.... & 706
194 & 683 & \(\begin{array}{r}20 \\ 177 \\ \hline\end{array}\) & 13 & 11 & 8 & 3 & \(\cdots\) & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{} \\
\hline Tank trucks......................
Tank semitrailers and trallers.... & 52
27 & 52
1 & \(\because 2\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{\multirow[t]{2}{*}{}} \\
\hline Tank trucks.......................
Tark semitrailers and traliers.... & 1.003
262 & 961 & 34
233 & & & & & & \\
\hline \multicolumn{10}{|l|}{Weit Virginia:} \\
\hline \begin{tabular}{l}
Tank trucks. \\
Tank semitrallerg and trallers....
\end{tabular} & \(\begin{array}{r}298 \\ \hline 94\end{array}\) & 274 & 9 & \(\ldots\) & \(\cdots\) & \(\ldots\) & 2 & \(\ldots\) & \(\ldots\) \\
\hline \multicolumn{10}{|l|}{Mrarth Carolina:} \\
\hline Tanik trucks.......................
Tans semattrailers and trathers.... & 1,936 & \(\begin{array}{r}1,875 \\ \hline 27\end{array}\) & \(2{ }^{2}\) & 1\% & 10 & 20
6 & \(\stackrel{2}{2}\) & \(\cdots\) & 2 \\
\hline \multicolumn{10}{|l|}{Outh aroisa:} \\
\hline Tank truck.......................
Tank sumitrailers and 1 railers.... & 924
224 & 893
26 & 20 & 3 & \(3{ }_{3}\) & 11 & 12 & 4 & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{Gratias} \\
\hline Tark trucri...................... & 1,329 & \(\begin{array}{r}1,374 \\ \hline 27\end{array}\) & 12.8 & 3 & \% & 17 & +5 & 5
1 & 1 \\
\hline Tank semitrailers ana trailera..... & 170 & & 1.8 & 1 & , & 1 & 1 & \(\stackrel{+}{+}\) & \\
\hline Flerida: & & & & & H. & 3.6 & 4 & 3 & \\
\hline  & 1.243 & 1,636 36 & \(37 \%\) & \(\cdots\) & +0 & \(\cdots\) & \(\cdots\) & ... & ¢ \\
\hline \multicolumn{10}{|l|}{} \\
\hline  & 11. 1,413 & \(2 \cdot 0 \cdot 38\) & 1,1\% & 4 & 80\%
\(1 \%\) & 419\% &  & 48 & 13
60 \\
\hline \multicolumn{10}{|l|}{\multirow[b]{2}{*}{}} \\
\hline & & & & & & & & & \\
\hline \begin{tabular}{l}
Tunk truski................................. \\

\end{tabular} & 1, & \(\cdots\) & \(\because \because\) & 75 & ; & , & \(\cdots\) & 1 & 4 \\
\hline \multicolumn{10}{|l|}{-r.jatin:} \\
\hline \begin{tabular}{l}
Tarki trumkt..-............................. \\

\end{tabular} & - 11 & \(\cdots{ }_{2}\) & i. & \(\cdots\) & \(\because\) & \(\cdots\) & \(\ldots\) & \% & - \\
\hline . irust: & & & \(\therefore 19\) & 110 & 123 & it & 43 & 12 & - \\
\hline  & & & & +4. & 31 & P & ... & 8 & 15 \\
\hline
\end{tabular}



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{FAS Dfstrict, State, and type of equipment} & \multicolumn{4}{|l|}{Number of bulk petroleum products (except Lip gas) vehicles} & \multicolumn{5}{|c|}{} \\
\hline & \multirow[b]{2}{*}{Total} & \multicolumn{3}{|c|}{By capacity of vehislas} & \multirow[b]{2}{*}{Total} & \multicolumn{4}{|c|}{By capacity of vehiclas} \\
\hline & & \[
\begin{gathered}
\text { Less than } \\
3,000 \mathrm{ga} 110 \mathrm{os}
\end{gathered}
\] & \[
\begin{gathered}
3,001 \text { to } \\
0, ., 24 \text { eailons }
\end{gathered}
\] & \[
\begin{aligned}
& \text { C,500 gallons } \\
& \text { or more }
\end{aligned}
\] & & \[
\begin{aligned}
& \text { Less than } \\
& \text { 1,200 gallons }
\end{aligned}
\] & \[
\begin{aligned}
& 1,200 \text { te } \\
& 2.449 \text { gallons }
\end{aligned}
\] & \begin{tabular}{l}
\(\therefore\) O以1 + \\
14~2 gazicns
\end{tabular} & \[
\begin{aligned}
& \text { Buk gallons } \\
& \text { or miore }
\end{aligned}
\] \\
\hline \multicolumn{10}{|l|}{PAD District No. \({ }^{\text {a }}\) - Continued} \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Michigan: \\
Tank trucks............................ \\
allers....
\end{tabular}} & & & & & & & & & \\
\hline & 050 & 120 & 455 & 75 & 19 & 10 & 4 & 2 & 3 \\
\hline Whaconsin: & 2,458 & 2,333 & 83 & 42 & 57 & 28 & 20 & 3 & \(\bigcirc\) \\
\hline Tank semitrailars and trailors..... & 133 & & 113 & 13 & 7 & \(\ldots\) & 6 & \(\ldots\) & 1 \\
\hline Minnesota: & 2,691 & 2,541 & 100 & 50 & 48 & 25 & 19 & < & \(\ldots\) \\
\hline Tank samitrailors and trailers..... & 139 & 15 & 110 & 14 & \(\ldots\) & \(\ldots\) & ... & ... & \(\ldots\) \\
\hline Iovs: & & & & & & & & & \\
\hline Tank trucks...................... & \(\begin{array}{r}3,296 \\ \hline 126\end{array}\) & 3,186
12 & 65
102 & 45
12 & 45
8 & 15
2 & 24 & \(\stackrel{5}{5}\) & \(\cdots\) \\
\hline Hissourl: & & & & & & & & & \\
\hline Tank tracks.anile.............. & 365 & 2, 10 & 338 & 17 & \(\bigcirc\) & 2 & 3 & 2 & \(\cdots\) \\
\hline \multirow[t]{2}{*}{North Dakote:
Tank trucks.................
Tank semitreilers and treile} & & & & & & & & & \\
\hline & 1,222
7 & 1,142
\(\cdots\) & 61
7 & 19 & 88 & 62 & 16 & 4 & \(\ldots\) \\
\hline \multirow[t]{2}{*}{South Dakota:
Tank trucks.................
Tank semitrailers and traile} & & & & & & & & & \\
\hline & 1,090
73 & 1,015
8 & 47
54 & 28
11 & 39 & 18 & 21
3 & \(\cdots\) & \(\ldots\) \\
\hline Nobraska: & & & & & & & & & \\
\hline Tank trucks........................
Tank samitrailors and trailers.... & 1,250 & 1,160 & 112 & 27
5 & 38
6 & 19 & 18 & \(\ldots\) & \(\frac{1}{2}\) \\
\hline kansas: & & & & 14 & 78 & & & & \\
\hline Tenk trucks......................... & 2,054
161 & 1,973
15 & 144 & 2 & 21 & 7 & 4 & \(\stackrel{\square}{2}\) & \({ }^{\circ}\) \\
\hline Kentucky: & & & 19 & 5 & 39 & 22 & 14 & 3 & \\
\hline Tenk trucks...................... & 192 & 38 & \(15 \hat{2}\) & 2 & 6 & 3 & ... & 1 & \(\cdots\) \\
\hline Tannessee: & & & & & & & & & \\
\hline Tank trucks......................... & 762
201 & 727
18 & 29
179 & \(\stackrel{6}{4}\) & 17 & 10
2 & . \({ }^{\text {a }}\) & \(\cdots\) & \(\cdots\) \\
\hline Oklahoms: & & & & & & & & & \\
\hline Tank trucks.......................... & 1,392 & 1,355
17 & 136 & 3 & 86
25 & 13 & \(6 ?\) & 2 & 20 \\
\hline PAD District No. 3 & & & & & & & & & \\
\hline Tank trucks....................... & 7,886 & 7,654 & 183 & 49 & 865 & 300 & 479 & 50 & 36 \\
\hline Tank semitreilers and trailers..... & 1,227 & 237 & 1,061 & 29 & 315 & 10 & 33 & 15 & 257 \\
\hline Alebama \({ }^{\text {ank }}\), & & & & & & 34 & 16 & 5 & \\
\hline Tank trucks......................... & 925
178 & 888
25 & 150 & 3 & 78 & 34 & ... & 5 & 7 \\
\hline Mieetssippi; & & & & & & & & & \\
\hline Tank trucks....................... & 815
93 & 794 & 13
86 & 8 & 67
40 & 37
1 & 12
1 & 5
1 & 37 \\
\hline Arkansas: & & & & & & & & & \\
\hline Tank trucks...................... & 871 & 859 & 10 & 2 & 92 & 34 & 50 & \(\frac{1}{3}\) & 26 \\
\hline Tank semitrailers and trailers..... & 101 & 15 & 85 & 1 & 34 & 1 & 4 & 3 & 26 \\
\hline Loutsiena: & & & & & & & & & \\
\hline Tank trucks.......................
Tank semitrailers and treilers.... & 810
166 & 783
18 & 19
142 & 8
6 & 80
14 & 42 & 38
3
3 & \(\ldots\) & ii \\
\hline Taxas: & & & & & & & & & \\
\hline Tank trucks........................ & 3,961
570 & 3,836
56 & \(\begin{array}{r}83 \\ 498 \\ \hline\end{array}\) & 22
16 & 511
181 & 139 & \(\begin{array}{r}333 \\ 22 \\ \hline\end{array}\) & 29
10 & 10
146 \\
\hline New Mexico: & & & & & & & & & \\
\hline Tank trueks.......................
Tenk semitrailors and trailers.... & 524
119 & 494
16 & 26 & 6
3 & 57
39 & 14 & 30
3 & 10
1 & 30 \\
\hline PAD District \%o. 4 & & & & & & & & & \\
\hline Tank trucks............................. Tenk semitrailers and trailers. & \(\begin{array}{r}3,498 \\ \hline 259\end{array}\) & 3,292
28 & 162 & 4 & 117
20 & 31
\(\cdots\) & 81 & 5 & ־ 14 \\
\hline Montana: & & & & & & & & & \\
\hline Tank trucks....................... & 808 & 772 & 26 & 10 & 20 & 3 & 16 & 1 & \(\cdots\) \\
\hline Tank semitrailors and trailers..... & 17 & 5 & 8 & 4 & 1 & \(\ldots\) & ... & . & 1 \\
\hline Ideho: & 907 & & & 12 & 7 & 4 & 3 & \(\ldots\) & \\
\hline Tank semitrailers and trailors..... & 66 & 3 & 53 & 10 & , & . & , & \(\ldots\) & \(\ldots\) \\
\hline Wyoming: & & & & 7 & 16 & 3 & 11 & 2 & \\
\hline Tank semitraijers and trailors..... & 39
29 & 8 & 15 & 6 & 4 & \(\ldots\) & \(\ldots\) & 1 & 3 \\
\hline
\end{tabular}
... Repreeenta zero.
T.H! \(\triangle\)-PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES I9FANUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-COntinued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{PAD District, Stata, and type of equipnent} & \multicolumn{4}{|l|}{Number of bulk patrolsum products (except LP gas) vehicles} & \multicolumn{5}{|c|}{Number of liquefied potroloum gas vehicles} \\
\hline & \multirow[b]{2}{*}{Total} & \multicolumn{3}{|c|}{By capacity of vehiclas} & \multirow[b]{2}{*}{Total} & \multicolumn{4}{|c|}{By capacity of vehicles} \\
\hline & & \begin{tabular}{l}
Less than \\
3.000 gallons
\end{tabular} & \[
\begin{aligned}
& 3,000 \text { to } \\
& \text { 6.499 gellions }
\end{aligned}
\] & \[
\begin{gathered}
6,500 \text { gallons } \\
\text { or more }
\end{gathered}
\] & & \[
\begin{gathered}
\text { Less than } \\
1,200 \text { gallons }
\end{gathered}
\] & \[
\begin{aligned}
& \text { 1,200 to } \\
& \text { 1,999 gallons }
\end{aligned}
\] & \[
\begin{array}{|c|}
\text { 2,000 to } \\
\text { 3,499 gallona }
\end{array}
\] & \[
\begin{gathered}
3,500 \text { gallons } \\
\text { or mora }
\end{gathered}
\] \\
\hline \multicolumn{10}{|l|}{PAD District No. 4-Continued} \\
\hline \multicolumn{10}{|l|}{Colorado:} \\
\hline Tank trucks....................... & 990 & 959 & 26 & 5 & 61 & 13 & 47 & 1 & \\
\hline Tank semitrailers and trailers..... & 71 & 10 & 52 & 9 & 14 & \(\ldots\) & 3 & 1 & \(\cdots\) \\
\hline Utah: & & & & & & & & & \\
\hline Tank trucks...................... & 430 & 380 & 40 & 10 & 13 & 8 & 4 & 1 & ... \\
\hline \multicolumn{10}{|l|}{PAD District No. 5} \\
\hline Tank trucks........................ & 7,007 & 6,421 & 476 & ino & & & 99 & & \\
\hline Tank semitrailers and trailers..... & 1,251 & 235 & 842 & 174 & 65 & 5 & 12 & 10 & 38 \\
\hline \multicolumn{10}{|l|}{Arizana:} \\
\hline Tank trucks.......................
Tank semitrailers and trailers.... & 502
68 & 461
20 & 32
4
4 & 9 & 28
9 & 5 & 19 & \(\cdots\) & 4 \\
\hline \multicolumn{10}{|l|}{Nevada:} \\
\hline Tank trucks......................
Tank semitrailers end trailers.... & 196
11 & 192 & 3
7 & 1 & 7 & 3 & 4 & \(\cdots\) & \(\cdots\) \\
\hline \multicolumn{10}{|l|}{Weahington:} \\
\hline Tank trucks....................... & 1.756 & 1,624 & 91 & 41 & 25 & 11 & 14 & \(\cdots\) & \\
\hline Tants semidrailers and trailers..... & 133 & 31 & 84 & 18 & & 11 & , & \(\cdots\) & \(\ldots\) \\
\hline \multicolumn{10}{|l|}{Oragon:} \\
\hline Tank trucks . . . . . . . . . . . . . . . . . & 1,131 & 1,067 & 47 & 17 & 42 & 32 & 8 & 2 & \\
\hline Tank semitrailers and trailers..... & 86 & 13 & 46 & 27 & 3 & 1 & - & 2 & \(\ldots\) \\
\hline \multicolumn{10}{|l|}{} \\
\hline Tants trucks.......................
Tans semitrailers and trailors.... & 3,422 & \(\therefore \mathrm{Cl}^{\prime \prime}\) & 303 & 42 & 352 & 233 & 54 & 46 & 19 \\
\hline Tank samitrailers and trallars..... & 953 & 257 & 661 & 125 & 53 & 1 & 11 & 8 & 33 \\
\hline
\end{tabular}
... Represents zero.

Table sp_petrot flm rilk pI ants. TERMINAIs. AND WhOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954-SALES AND PERゝONNEL-UNIIED STATES, PAD (PETROLEUM AUMINISTRATION FOR DEFENOE) DISTRICIS, AND STATES

Estahlishments, Employees, and Salesmen

(D) Witheld to avold disclosure. ... Represents zero. \({ }^{1}\) Sales of lubricatine ofls and greases compounded at bulk plants and terminals.
\({ }^{2}\) Includes proprictorsouners of unincorporated businesses who were ectively engaged in selling.

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Storage capacity,
    tatle 8E
        (page)
``` & Gallon sales, table 8L (page) & State & ```
Storage capacity,
    table 8E
        (page)
``` & ```
Gallon sales,
    table 8L
    (page)
``` \\
\hline Alabama. & 8-11 & 8-61 & Nebraska. & 8-31 & 8-82 \\
\hline Arizona. & 8-11 & 8-61 & lievada. & 8-32 & 8-83 \\
\hline Arkansas. & 8-12 & 8-62 & New Hampshire. & 8-32 & 8-83 \\
\hline California. & 8-13 & 8-63 & New Jersey. & 8-32 & 8-83 \\
\hline Colorado. & 8-13 & 8-63 & New Mexico & 8-32 & 8-84 \\
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\hline Delaware........... & 8-14 & 8-64 & & & \\
\hline District of Columbi & 8-14 & 8-65 & North Carolina.................... & 8-34 & 8-85 \\
\hline Florida............ & 8-14 & 8-65 & North Dakota. . . . . . . . . . . . . . . . . & \(8-35\)
\(8-36\) & \(8-86\)
\(8-87\) \\
\hline Ceorgia............ & 8-15 & 8-66 & Okiaho... & \(8-36\)
\(8-37\) & \(8-87\)
\(8-88\) \\
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\hline Maine..... & 8-25 & 8-75 & Texas............................. . & \(8-41\) & 8-93 \\
\hline Maryland. & 8-25 & 8-76 & utah.............................. & 8-4,4 & 8-96 \\
\hline Massachusetts.... & 8-25 & 8-76 & Vermont. & 8-45 & 8-97 \\
\hline Michigan... & 8-26 & \(8-76\) & Virginia.......................... & 8-45 & 8-97 \\
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\hline
\end{tabular}

\section*{MISCELLANEOUS}

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9L. Central Administrative Offices and Auxiliaries Servicing Wholesale Establishments: 1954- United States, States, and Counties; Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space................................................................................................. 9 . 9 - 39

\section*{TAHCYA EXPORTERS MMPORTI:RS,ANDI.XPORTANDIMPORT AGENTS 1954-UNITED STATES, BY KIND OF BUSINESS \\ Pathinhments, Salen, Operating Lipente Rato, and Payroll}
\begin{tabular}{|c|c|c|c|c|}
\hline Type of operation and kind of business & \begin{tabular}{l}
Establishments \\
(Number)
\end{tabular} & \[
\begin{aligned}
& \text { Sales } \\
& \langle \$ 1,000\rangle
\end{aligned}
\] & Operating expenses (including payroll) as percent of sales & Payroll, entire year ( 1,000 ) \\
\hline ExPORTERS & & & & \\
\hline Writed States, total. & 2.363 & 4. 355 ,553 & 5.6 & 92,707 \\
\hline \begin{tabular}{l}
Grocery, confectionery, meat exporters \\
Graceries exparters. \\
Confectionery exporters. \\
Fish, sea food exporters. \\
reat, nea* products exporters............
\end{tabular} & 106
86
5
4
11 & 247,590
214,228
2,946
336
30,232 & 5.1
5.2
9.9
7.9
3.9
3.9 & 5,075
4,619
146
20
290 \\
\hline Farm products 'edible) expcrters.. Foultry, poultry praducts exporter: Fresh frui , vegetable expurters. & 30
5
25 & 27,797
3,646
24,151 & \[
\begin{aligned}
& 13.0 \\
& 14.0 \\
& 12.8
\end{aligned}
\] & 891
127
764 \\
\hline \begin{tabular}{l}
Feer, wine, distilled spirits exparteri \\
Eeer, ale exporters. \\
Wine, disrilled spirits expcrters........
\end{tabular} & 7
1
6 & \[
\begin{array}{r}
2,810 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & 8.3
(D)
(D) & 115
(D)
(D) \\
\hline Tobacco exporters........ & 8 & 5,579 & 9.1 & 240 \\
\hline Frugs, chemzcals, allied prcducts expurters. Drugs, toiletries expr-fers................. Industrial chemicals, explosives exporters Paint, raruish expurters........................ & 108
72
83
83
13 & 140,017
37,989
97,885
4,043 & 13.8
21.2
10.9
13.3 & 5,279
2,754
2,325
200 \\
\hline Dry goods, apparel exploriers. Clothing, furnishings, fortwear expurters. Dry goods exporters & \[
\begin{aligned}
& 395 \\
& \begin{array}{l}
165 \\
230
\end{array}
\end{aligned}
\] & \[
\begin{array}{r}
175,979 \\
4,897 \\
127,082
\end{array}
\] & 11.8
19.4
8.8 & 8,075
3,764
4,301 \\
\hline Furriture, home :urnishings exporters Furniture (househsld, uffice) exp:rters. Home furnishings, flocr coverings exporters & \[
\begin{aligned}
& 43 \\
& 19 \\
& 24
\end{aligned}
\] & 12,126
4,37
7,689 & 15.0
12.7
16.3 & 817
287
530 \\
\hline \begin{tabular}{l}
aper, allied priducts exporters. \\
Coarse pater and products exporters. \\
Frinting and tine paper exporters.. \\
itationery, office supplies exporters. \\
Wallpaper exporters.
\end{tabular} & 46
17
17
15
15 & 42,388
10,886
28,284
(D)
(D) & \[
\begin{aligned}
& 8.3 \\
& 8.0 \\
& 7.4 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
\] & 1,304
295
774
(D)
(D) \\
\hline Farm products (raw materials) exporters. & 1.83 & 2,178,694 & 3.1 & 17,861 \\
\hline \begin{tabular}{l}
Aupomotive exporters. \\
 \\
Au: omotive equipment, tire-tube exporters.
\end{tabular} & 176
18
158 & 98,722
9,075
89,647 & 14.3
13.5
14.4 & 6,393
350
6,043 \\
\hline Electrical, electranics, appliance exporters. Electrical apparatus, supplies exportex.e. Electronic par:s, equipment exporters........... & 143
48
41
54 & 142,439
48,711
46,593
47,135 & 10.4
8.5
7.7
15.2 & 6,068
2,141
1,501
2,426 \\
\hline \begin{tabular}{l}
Hardware, plumbing-hesting goods exporters............ Hardware exporters. \\
plumbing, heating equipmert, supplies exporters.
\end{tabular} & 35
14
21 & 11,485
2,613
8,872 & 16.4
19.4
15.5 & 850
239
611 \\
\hline Lumber, construction materials exporters. Lunber, millwork exporters.... Construction materials exporters............. & 66
56
50
16 & 43,548
39,462
4,086 & 10.7
10.3
14.3 & 3,796
1,533
263 \\
\hline Machinery, equipment, supplies exparters............... & 374 & 237.688 & 11.5 & 12,180 \\
\hline Air conditioning, commercial refrigeration equipment
Commercial machines, equipment exporters.......... & 12 & 11,208
3,542 & 10.0 & 502
145 \\
\hline nis ruct ion machinery, equipment exporters. & 39 & 17,704 & 16.8 & 1,017 \\
\hline \#rrm-Earden machinery, equipment exporters... & 26 & 11,938 & 14.5 & 559 \\
\hline Industrial machinery, equipment exporters.. & 111 & 66,740 & 11.6 & 4,017 \\
\hline Industrial materials, supplies expnrters...
T-fessional equipment, & 47 & 43,887
14,750 & 10.0
13.8 & 2,020
975 \\
\hline Ser.ize establishment supplies expriters. & 27 & 8,980 & 12.1 & 420 \\
\hline Tratisportation equipment exporters......... & 50 & 58,939 & 10.1 & 2,525 \\
\hline  & 131
97
94 & 308,871
94,657
214,216 & 4.1
7.2
2.8 & 5,588
2,769
2,819 \\
\hline \begin{tabular}{l}
rap, wate materials exporbers. \\
Irın. sleel scrap expuriers \\
was'e materials exporters.
\end{tabular} & 106
20
46 & 55,551
21,199
34,352 & 10.4
13.2
8.7
8.7 & 2,815
1,472
1,363 \\
\hline 'Hher expurters,.............. & 384 & 623,909 & 5.3 & 17,360 \\
\hline Anusemeni', sp \({ }^{\text {l }}\) ing grods expor'er: & 30 & 19,805 & 12.2 & 1,255 \\
\hline Brok, magazine, newapaper exprirters. & 14 & 1,968 & 20.2 & 236 \\
\hline M, \&1 expcriers...................... & 14 & 87,474 & 2.6 & 971 \\
\hline Farto supplies exparters..... & 19
20 & 42,689
7,883 & 3.0
10.2 & 653 \\
\hline Fetroleun products exporters & 35 & [33,411 & 6.1 & 4,808 \\
\hline gif, art guods, greelíng card expurters & 9 & 1,311 & 23.3 & 102 \\
\hline Fliwer, bulk, plant exparters........... & 238 & 324, 368 & 3.3 & 8,998 \\
\hline thrruteli & & & & \\
\hline Whited :'ates, total. & , & C, 20.1. & 6.3 & 120,674 \\
\hline  & 304 & 1,34,238 & 3.2
3.0 & 18,617
16,562 \\
\hline Graseries impor'ers................ & 2\% 15 & 1,734,376 78 & 3.0
21.8 & 16,562
358 \\
\hline T1sh, spa fond imporiers.... & 17 & 23,204 & 0.1 & 479 \\
\hline Wead, mpa fruducts impurtars.. & 1 & 26, 076 & 0.3 & 1,218 \\
\hline \begin{tabular}{l}
 \\
ulari, puultry priducta imporlers \\
Fest fruit, legetable impurters
\end{tabular} & 3 &  & 15.1
(D)
(D) & 2,587
(D)
(D) \\
\hline \begin{tabular}{l}
Feer, afte, Ai三tildel spirits imparters. \\
Peere, isle impurtera
\end{tabular} & \% & \[
\begin{gathered}
143,952 \\
10,121 \\
173,031
\end{gathered}
\] & 9.3
22.1
8.7 & 0,24
071
5,523 \\
\hline tre itup r'mes......... & - & 2,730 & 16.0 & 221 \\
\hline  & \% & \(51,3,4\)
5,207
43,207
3,23 & 11.7
38.1
9.4
4.4 & 2,737
848
1,799
98 \\
\hline
\end{tabular}

\footnotetext{

}







\begin{tabular}{|c|c|c|c|c|}
\hline T.pe if peration and kind if business & \begin{tabular}{l}
Establishreents \\
(Number)
\end{tabular} & \[
\begin{aligned}
& \text { Ssles } \\
& (\$ 1,000)
\end{aligned}
\] & Operating expenses (including payroil) as percent of salea & Payroll, entire year ( \(\$ 1,000\) ) \\
\hline \multicolumn{5}{|l|}{} \\
\hline , at mitise & 45 & 28,535 & 6.4 & 868 \\
\hline Elec-rical-eiec-ronic apparatus, equipuer.", appliances. & 33 & 26,251 & 8.3 & 1,190 \\
\hline Elen fical appara* 5 , supplie & 17 & 8,923 & 7.2 & 357 \\
\hline Appliances, radios, TV sets.. & 5 & 2,524 & 2.0 & 20 \\
\hline Elec rovi parts, equipment............ & 11 & 16,704 & 10.2 & 813 \\
\hline Hardware, plunting-hes \({ }^{\text {ang ging gods. }}\) Hardware................. & 12 & \begin{tabular}{l}
0,214 \\
3,314 \\
\hline
\end{tabular} & 8.7
8.2 & 245
116 \\
\hline Harumire, heating goods. & 4 & 2,900 & 9.2 & 129 \\
\hline Lumber, censtruction ma:erials....... & 13 & 7,333 & 4.5 & 121 \\
\hline L mber, nillwork.............. & 7 & 5,369 & 3.7 & 70 \\
\hline Construction materisls 'except, lumter............... & 6 & 1,954 & 6.7 & 51 \\
\hline  & 150 & 118,291 & 5.7 & 3,077 \\
\hline Air conditioning, commercial, relrizeration equipment. & 6 & 4,367 & 7.8 & 153 \\
\hline Commercial machines, equipment....................... & 7 & 2,836 & 9.0 & 147 \\
\hline Construction machinery, equipment.......... & 19 & 8,816 & 8.8 & 368 \\
\hline Farm-garden machinery, equipment..... & 11 & 7,770 & 5.0 & -123 \\
\hline Industrial machinery, equipment, supplie3... & 8 & 75,802
1,593 & 4.8 & 1,624 \\
\hline Prorvice estatishment equipprent, supplies. & 6 & 4,764 & 6.9 & 192 \\
\hline Trarsportation except automo'ive) equipment, supplies & 14 & 12,343 & 6.7 & 390 \\
\hline  & 29 & 14,230 & 4.0 & 237 \\
\hline Iron, steel ard priducts....... & 17 & 7,258 & 5.2 & 127 \\
\hline Non'errous me'als, meviwork..... & 12 & 6,972 & 2.7 & 110 \\
\hline D* her merchandise expert agente.. & 158 & \(4.21,4.46\) & 2.8 & 6,367 \\
\hline Scrap iron and steel......... & 3
5 & 17,134 & 21.4 & 117 \\
\hline Amusements, sporting goods, toys
Eocks, magazines, riewspapers... & 3 & 3,229 & 21.4
5.9 & 101 \\
\hline Cal, cake...... & 9 & 22,770 & 2.7 & 371 \\
\hline Farm supplies...... & 3 & 12,270 & 2.4 & 127 \\
\hline Jewelry............ & 4 & 1,048 & 22.1 & 167 \\
\hline Yarns.... & 3 & 766 & 5.4 & 37 \\
\hline Seercieum and products. & 7 & 174,145 & 0.3 & 275 \\
\hline General merchandise.. & 96 & 182,661 & 4.6 & 4,553 \\
\hline \multirow[t]{2}{*}{Mscellaneous products, agents, brokers, n.e.c..........................} & 25 & 25,436 & 5.1 & 514 \\
\hline & & & & \\
\hline United States, total. & \multirow[t]{2}{*}{272
36} & 720,811 & 2.6 & 5.792 \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
rocer:/, confectionsry, meats. \\
Groceries (combination of food lines) \\
Canned foads. \\
Corfee, tea, spices. \\
Eugar.. \\
惟scellaneous grocery products.
\end{tabular}} & & \[
\begin{aligned}
& 149,926 \\
& (\mathrm{D})
\end{aligned}
\] & (D) & \({ }^{890}\) \\
\hline & \multirow[t]{2}{*}{\(\begin{array}{r}8 \\ \hline\end{array}\)} & 6,763 & 5.8 & 160 \\
\hline & & \multirow[t]{2}{*}{\[
91, \frac{127}{(D)}
\]} & \multirow[t]{2}{*}{0.7} & 327 \\
\hline & \(\begin{array}{r}13 \\ 2 \\ \hline\end{array}\) & & & \multirow[t]{2}{*}{(D)
256} \\
\hline & 11 & 15,745 & 3.1 & \\
\hline & 45 & 178,259 & & \\
\hline \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { Farm produ ts (edible)..... } \\
& \text { Lairy, poult products. } \\
& \text { Fruita, vegetables...... }
\end{aligned}
\]} & & & 5.1 & 790 \\
\hline & 10 & 12,547 & 1.9 & 790 \\
\hline Apparel (1ncluding footwear) & 16 & 13,706 & 6.5 & 425 \\
\hline \multirow[t]{3}{*}{\[
\begin{aligned}
& \text { fry grods, piece goods. } \\
& \text { Dry boong........... } \\
& \text { Thece ganda....... }
\end{aligned}
\]} & \multirow[t]{3}{*}{\(\begin{array}{r}16 \\ 4 \\ 12 \\ \hline\end{array}\)} & & 2.0 & 145 \\
\hline & & \multirow[t]{2}{*}{\[
\begin{aligned}
& 2,858 \\
& 19,056
\end{aligned}
\]} & 3.1 & 288 \\
\hline & & & 1.9 & \\
\hline Furniture, home furnisnings.. & 6 & 2,839 & 5.2 & 66 \\
\hline Yaper, allied products & 1 & (D) & (D) & (0) \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Farw products (raw materials) Cotton. \\
Hides, skins, raw rurs. \\
Totacco leaf. \\
Nocl mohaiv. \\
Miscellanerus Inedible farm products.
\end{tabular}} & \multirow[t]{2}{*}{35
1} & \multirow[t]{2}{*}{62,328} & \multirow[t]{2}{*}{\({ }^{1.8}\)} & \multirow[t]{5}{*}{463
(0)
179
(0)
236
(0)} \\
\hline & & & & \\
\hline & 14 & 18,576 & 2.5 & \\
\hline & 17 & 39,489 & 1.4 & \\
\hline & 2 & \multirow[t]{2}{*}{(D)} & \multirow[b]{2}{*}{(D)} & \\
\hline An' опоtive.............................................. & \multirow[b]{2}{*}{6} & & & (D) \\
\hline Elfctrical-electronic apparatus, equipment, appliancea. & & 3,669 & 4.3 & 77 \\
\hline Hardware, plumbing-heating goods.... & 2 & (D) & (D) & (0) \\
\hline Lumber, construction materlals. & \multirow[t]{2}{*}{7
4
3} & \multirow[t]{2}{*}{\[
\begin{array}{r}
13,023 \\
178
\end{array}
\]} & 2.8 & \\
\hline L Mber, millwric............ & & & 2.7
9.7 & \\
\hline Maminer equiment, supdises... & 11 & 2,842 & 7.5 & 103 \\
\hline Me'sls, de'alwork 'except scrap)................. & & & & \\
\hline Iroft, \(5^{\text {teel }}\) and produats....... & \multirow[t]{2}{*}{\%} & \multirow[b]{2}{*}{\[
\begin{aligned}
& 44,741 \\
& 74,74
\end{aligned}
\]} & \multirow[t]{2}{*}{3.6
1.1
1.1} & \multirow[t]{2}{*}{384
507} \\
\hline if nferrrus metals, tetalwork........................ & & & & \\
\hline Jher metcrundse import ugente. & \multirow[t]{5}{*}{\(\begin{array}{r}102 \\ 1 \\ 3 \\ 3 \\ 13 \\ 42 \\ \hline\end{array}\)} & \multirow[t]{5}{*}{\[
\begin{array}{r}
164,510 \\
(D) \\
(D) \\
1,302 \\
1,3,64 \\
14,6,189
\end{array}
\]} & \multirow[t]{5}{*}{1.5
(D)
(D)
3.6
3.0
1.2} & \multirow[t]{5}{*}{\[
\begin{gathered}
1,277 \\
\text { (D) } \\
\text { (D) } \\
21 \\
313 \\
891
\end{gathered}
\]} \\
\hline Amuserents, sproting giode, toys & & & & \\
\hline Farm gupplies...... & & & & \\
\hline Jewerry............ & & & & \\
\hline Itscs lianeous producta, abents, br, kers, & & & & \\
\hline
\end{tabular}
... Kepresen's zer.
(ii) witnneld + aroid disclusure.

Tahle yB．FOOD．BEVERAGE，TOBACCO WHOLESALERS－VENDING MACHINE OPERATIONS： 19 H\＆—UNITEDSTATES，GEOGRAPHICDIVISIONS，AND STATES
Estabishments，Tocal Sales，Vending Machanc Sales，and Numberof Mahines
Liniten twotalswhents rep．rtang vendime muchines）
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{\[
\frac{\text { Tital }}{\text { Sities }}
\]} & \multicolumn{6}{|c|}{verding machine sale：} & \multicolumn{6}{|c|}{Vernim！machines} \\
\hline & & &  &  &  &  & solt drinke and cther bevera es （\＄1．000） & \[
\begin{aligned}
& \text { Other } \\
& \text { Fridur }
\end{aligned}
\] & Tutal &  & \[
\left|\begin{array}{c}
\text { Cundy, } \\
\text { ancor } \\
\text { ticherery, } \\
\text { nud nuts } \\
\text { Number) }
\end{array}\right|
\] & \[
\left\{\begin{array}{c}
\text { Milk zuld } \\
\text { icean } \\
\text { (Number) }
\end{array}\right.
\] & \begin{tabular}{l}
Soft drinks and other beveraces \\
（Number）
\end{tabular} & \[
\begin{aligned}
& \text { Other } \\
& \text { products } \\
& \text { (Inumber) }
\end{aligned}
\] \\
\hline Un： & い4 & c43．178 & 0.020 & 1，．．28 & 0．\(\%\) & 13. & \(\therefore\) ，403 & 321 & 72，9031 & －01， \(3 \times\) & 17，407 & 608 & ． 181 & 589 \\
\hline  & 118 & 35,212
-074.775 & \begin{tabular}{|r}
3.1138 \\
72.675
\end{tabular} & 1,541
+8.80 .4 & 2，230 & 2t． & 18 & 412 & 20， 807
51,070 & 1,54
\(-4,2615\) & 4，033 & 12
72 & \({ }_{2}^{124}\) & 41
378 \\
\hline  & 148 & 83， 25 & 4，212 & 4，0．4 & \(4{ }^{4}\) & 3 & －，285 & 14 & 10，1\％1 & 1，24＇， & 1，915， & 525 & 1，814． & 120 \\
\hline New Egrand． & 48 & －4．， 748 & 3.011 & 2,714 & 442 & ， & 38， & 5 & 4，＜20 & 2，421 & 735 & 23 & 1，（4） & 27 \\
\hline maine．．．．．．．．．．．．．．．．．．．．．．． & & － 586 & \(\mathrm{O}_{2}\) & （D） & （D） & \(\cdots\) & \(\ldots\) & \(\ldots\) & 138 & （D） & （D） & \(\ldots\) & \(\cdots\) & \(\ldots\) \\
\hline New hampshipe ．．．．．．．．．．．．．．． ． & & \(\cdots\) ，ex， & \(=0\) & 174 & 4 & \(\cdots\) & （D） & \(\cdots\) &  & 1ew & 176 & \(\ldots\) & & \(\ldots\) \\
\hline  & ， & 27，（D） & 1， 71 & 1，i4． &  & \(\cdots\) & （D） & \({ }_{5}\) & 2，
2，303 & 1，141 & 309 & 35 & （D）
801 & 37 \\
\hline Rhode Island．．．．．．．．．．．．．．．．．．．．．．． & & （D） & （D） & （D） & & ．．． & & ．．． & （D） & （D） & & ．． & & \(\ldots\) \\
\hline cornect．su．．．． & It & 8． 3.39 & 1.504 & 1，2mi & （D） & ．．． & （1） & ．．． & 1，406 & 1，艮＂ & （D） & ．． & （D） & ．．． \\
\hline Medtue Aldantie． & ＊ & 20，jue & 7，0， & 0，81\％ & 478 & Su & 28 & \(\stackrel{\sim}{4}\) & 9，753 & 6，9，\({ }^{15}\) & 1，558 & 128 & 1，086 & 72 \\
\hline New Yorm．．．．．．．．．．．．．．．．．．．．．．．．．． & 20 & 25，250 & \(\therefore\) ， & 2，754 & 94. & 20 & 187 & \(\cdots\) & 3，073 & 1，863 & 328 & 33 & 849 & \(\ldots\) \\
\hline  & 58 & 27， 24 & 5，195 & 431
-620 & 398 & 36 & 41 & \(\cdots\) & 513
0,107 & 4， 8 & 1，205 & 85 & 8
229 & 72 \\
\hline Pennsy vina．．．．．．．．．．．．．．．．．． & & & & & & & & & & & & & & \\
\hline East North Central．．．．．．．．．．．．．．．．．．． & \(1 \times\) & 151，388 & 21， 20 & 17，ب4iz & 2，554 & 132 & 283 & 79 & 22，037 & 14，855 & 10，293 & 154 & 54.4 ， & 189 \\
\hline Qnio．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & －3，217 & 5，379 & 5，010 & 259 & 31 & in & 31 & \(\begin{array}{r}2,550 \\ \sim \\ \hline\end{array}\) & 3，859 & － 4.305 & 60 & 134 & 92 \\
\hline Indiana．．．．．．．．．．．．．．．．．．．．．．．．．．． & 43 & 57， 198 & 7，501 & 0，850 & 572 & \(\cdots\) & 4 & 35 & 7，458 & 0,140 & 1，307 & & 41 & 70 \\
\hline Illinois．．．．．．．．．．．．．．．．．．．．．．．．． & 33 & 20，253 & 9， 24 & 3，214 & 2，043 & 38 & 32 & 12 & 6，033 & 2，407 & 3，480 & 77 & 4， & 25 \\
\hline  & 14 & 6,049
17,971 & \(\bigcirc\) &  & 609
71 & \(\stackrel{0}{1}\) & 30
235 & \(\cdots\) & 1，974 & 1，0nci & 804
237 & 12 & 34
293 & \(\cdots\) \\
\hline West NoFth Centrai．．．．．．．．．．．．．．．．．．．． & T & 50，28－ & 2，287 & 1，859 & 330 & 17 & 81 & \(\ldots\) & 3，204 & 2， 267 & 44 & 28 & 2 t 0 & \(\ldots\) \\
\hline \＄isnesora．．．．．． & － & 16，945 & 051 & 570 & 65 & & 10 & \(\ldots\) & 050 & 5513 & 108 & & 35 & \(\ldots\) \\
\hline Iowa．．．． & \(\checkmark\) & （D） & （D） & ．．． & \(\cdots\) & （D） & （D） & ．．． & （D） & \(\cdots\) & \(\cdots\) & （D） & （D） & \(\ldots\) \\
\hline Wissouri． & 10 & 14，708 & 673 & 468 & 291 & 3 & 11 & \(\ldots\) & 1，030 & 205 & 283 & 11 & 31 & \(\ldots\) \\
\hline Worth Dakota．．．．．．．．．．．．．．．．．．．．．．．． & 2 & （D） & （D） & （D） & （D） & ．．． & （D） & \(\ldots\) & （D） & （D） & （D） & \(\ldots\) & （D） & \(\ldots\) \\
\hline South Dakota．．．．．．．．．．．．．．．．．．．．．． & ． & & \(\cdots\) & & \(\cdots\) & \(\ldots\) & & \(\cdots\) & & & ． & ．．． & & \(\ldots\) \\
\hline Nebraska．．．．．．．．．．．．．．．．．．．．．．．． & 8
18
8 & 5,620
\(20,8,1\) & 290 & （D）
552 & （ \(\mathrm{D}^{\text {j }}\) & （D） & （D） & \(\cdots\) & 360
2,072 & （D） & （D） & （D） & （D） & \(\ldots\) \\
\hline South Atiantic．．．． & 105 & 127，831 & 12，131 & 10.787 & 742 & 02 & 384 & 156 & 14，135 & 10，004 & 2，201 & 210 & 483 & 237 \\
\hline Delamsre．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 1 & （D） & （D） & （D） & \(\cdots\) & \(\cdots\) & ．．． & \(\ldots\) & （D） & （D） & & & \(\cdots\) & \(\ldots\) \\
\hline Maryland．．．．．．．．．．．．．．．．．．．．．．．．． & 5 & （D） & （D） & （D） & （D） & 10 & \(\ldots\) & ．．． & （D） & （D） & （D） & 8 & \(\ldots\) & \(\ldots\) \\
\hline District of Columbia．．．．．．．．．．．．．． & 1 & （D） & （D） & （D） & （D） & \(\cdots\) & \(\cdots\) & \(\cdots\) & 2．414 & （D）
\(\times 1.722\) & （D） & \(\ldots\) & \％ 32 & 87 \\
\hline  & 14 & 27.013
7,997 & 1，922 & 1,625
34,5 & 24
39 & \(\ldots\) & 235
25 & 38 & \(\xrightarrow{2,414}\) & 1，722 & \({ }^{81} 8\) & \(\cdots\) & 5 & 8 \\
\hline North Carolina．．．．．．．．．．．．．．．．．．．．．．．． & 15 & 15，394 & 2，196 & 2，039 & 158 & \(\cdots\) & 2 & \(\cdots\) & 1，480 & 780 & 099 & ． & 1 & \(\ldots\) \\
\hline Sourh Carolina．．．．．．．．．．．．．．．．．．．．． & 8 & 5，985 & 204 & 192 & 11 & \(\ldots\) & ， & \(\cdots\) & 200 & 220 & 39 & \(\ldots\) & 1 & \(\cdots\) \\
\hline georgia． & 28 & 17，131 & 1，670 & 1，213 & 350 & \(\cdots\) & 10 t & 1 & 2，259 & 1，135 & 84. & & 230 & 5 \\
\hline Fiorida．． & 24 & －6，491 & 6，288 & 5，976 & 127 & 52 & 16 & 117 & 6，524 & 5，853 & 296 & 102 & 173 & 100 \\
\hline East South Central．．．．．．．．．．．．．．．．．．． & 50 & －9，424 & 3，995 & 2，915 & 451 & 9 & 008 & 12 & 0，793 & 2，418 & 2，794 & 16 & 1，530 & 33 \\
\hline Kentuekry．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 12 & 5，252 & 899 & 587 & 297 & \(\cdots\) & 45 & 12 & 2，675 & 296 & 2，342 & & 4 & 33 \\
\hline Ternessee．．．．．．．．．．．．．．．．．．．．．．．．． & 11 & 6，967 & 907 & 808 & 47 & 7 & 45 & \(\ldots\) & 4， 3 & ＋05 & 195 & 13 & 134 & ．．． \\
\hline Alabama．．．．．．．．．．．．．．．．．．．．．．．．． & \({ }_{21}^{12}\) & 28,763
28,462 & 2，349 84 & 779 & 11
96 & \(\cdots{ }_{2}\) & 559
1 & \(\ldots\) & 2，057 & 629
888 & ＋344 & 3 & 2，394 & \(\ldots\) \\
\hline 殅ssissippi．．．．．．．．．．．．．．．．．．．．．．．． & 21 & 28，442 & 840 & 741 & 96 & 2 & 1 & \(\cdots\) & 1，118 & 888 & 225 & 3 & 2 & \\
\hline West South Central．．．．．．．．．．．．．．．．．．．． & 108 & 72， 334 & 8，456 & 7，342 & 851 & 45 & 203 & 15 & 9， 125 & 5，984 & 2，026 & 140 & 34.0 & 31 \\
\hline Arkansas．．．．．．．．．．．．．．．．．．．．．．．．．． & 11 & 6，894 & 1，224 & 1，116 & 108 & \(\cdots\) & \(\cdots\) & 11 & & 295 & 213
384 & \(\ldots\) & \(\cdots\) & \\
\hline Louisiana．．．．．．．．．．．．．．．．．．．．．．．． & 32 & 24，676 & 2，950 & 2，819 & 125 & \(\ldots\) & 1 & 11 & 2，597 & 2，190 & \({ }_{3}^{384}\) & \(\ldots\) & 1 & 16 \\
\hline 0ılıhoma．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 15
50 & 7,113
33,651 & 3，629 & 6,37
2,770 & 6
612 & \(\because\) & \(20{ }^{2}\) & 2 & 585
5,135 & 543
2,650 & 2，995 & 140 & \(\begin{array}{r}5 \\ 338 \\ \hline\end{array}\) & 12 \\
\hline & & & & & & & & & & & & & & \\
\hline Whuntain．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 30 & 28，421 & 999 & 803 & 93 & 1 & 102 & \(\cdots\) & & & 143 & 2 & & \(\ldots\) \\
\hline Identano．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & 5，（D） & （D） & （D） & （D） & ． & ［． & \(\ldots\) & （D） & （D） & （D） & \(\cdots\) & 5 & \(\ldots\) \\
\hline  & 2 & （D） & （D） & （D） & （D） & \(\ldots\) & （D） & \(\ldots\) & （ \({ }^{\text {d }}\) & （D） & （D） & \(\ldots\) & （D） & \(\ldots\) \\
\hline Coiorado．． & 9 & 5，690 & 75 & 43 & \(\cdots\) & \(\ldots\) & 32 & \(\cdots\) & 224 & 51 & \(\ldots\) & ．．． & 173 & \(\ldots\) \\
\hline New mexico．．．．．．．．．．．．．．．．．．．．．． & 4 & 3，193 & 203 & 93 & & \(\ldots\) & 14 & \(\ldots\) & 141 & 89 & \(\cdots\) & \(\ldots\) & 52 & \(\ldots\) \\
\hline Arizona．．．．．．．．．．．．．．．．．．．．．．．．．． & 5 & （D） & （D） & （D） & （D） & ．． & （D） & \(\ldots\) & （D） & （D） & （D） & & （D） & \(\ldots\) \\
\hline  & 5 & 1，207 & 72 & 38 & 30 & 1 & 2 & \(\ldots\) & 113 & 51 & 54． & 2 & － & \(\ldots\) \\
\hline Pacific．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 35 & 18，395 & 1，071 & 759 & 66 & 8 & 238 & \(\ldots\) & 1，964 & 817 & 184 & 15 & 983 & \(\ldots\) \\
\hline Washingtor．．．．．．．．．．．．．．．．．．．．．．．．．． & ， & 5，514 & 428 & 331 & 42 & ．．． & 45 & \(\ldots\) & 025 & 441 & 119 & \(\ldots\) & 65 & ．． \\
\hline  & 23 & 1，676 & 232 & 199 & 21 & \(\stackrel{\cdot}{8}\) & 12
181 & \(\ldots\) & 188
1,186 & 132
246 & 38
38
27 & is & 18
900 & \(\cdots\) \\
\hline caniformia． & 3 & 11，205 & 4.2 & 22 & 3 & & 1 & \(\ldots\) & & 20， & & & & \\
\hline
\end{tabular}

\section*{Represer：s zero．}

Witheid to avoic disclosure．
Includine sales other thar throuyk verding machities．


Table 9D MANUFACTURERS' SALES BRANCHESANDSALESOFFICES-SALLSOFOTHER MANUFACTURERS PRODUCTS 19S4UNITEDSTATES, BYKINDOF BUSINESS

Eseablishments, Sales, and Salen or Oeher Manufaturers' Products as Percent of Total Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{kind or business} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{All establishments}} & \multicolumn{8}{|c|}{Estabishments reporting sales of other manufacturers' products} \\
\hline & & & \multicolumn{2}{|r|}{Total} & \multicolumn{6}{|c|}{With sales of other manuficturers' producta of-} \\
\hline & \multirow[b]{2}{*}{Number} & \multirow[b]{2}{*}{Sales} & \multirow[b]{2}{*}{\begin{tabular}{l}
Estab- \\
lish- \\
ments
\end{tabular}} & \multirow[b]{2}{*}{Sales} & \multicolumn{2}{|l|}{1 to a perarnt of total ssles} & \multicolumn{2}{|l|}{10 to 29 percent of total sales} & \multicolumn{2}{|l|}{\begin{tabular}{l}
30 percent or more \\
of total sales
\end{tabular}} \\
\hline & & & & & \begin{tabular}{l}
Estuh-1ishments \\
(Number)
\end{tabular} & Sales & \[
\begin{aligned}
& \text { Estab- } \\
& \text { lish- } \\
& \text { pents }
\end{aligned}
\] & Sales & \begin{tabular}{l}
Estab- \\
1ish- \\
ments
\end{tabular} & Sales \\
\hline Manufacturers' sales branches, sales offices, total. & 22,590 & 69,533,784 & 4,1,22 & 25,079,147 & 5,033 & 15,363,522 & 2,832 & 7,076,583 & 1,257 & 2,034,042 \\
\hline \begin{tabular}{l}
Food and kindred products. \\
Sales branches (with stocks). \\
Sales offices (without stocks).
\end{tabular} & 4,488
\(\begin{aligned} & 3,398 \\ & 1, \\ & 1,090\end{aligned}\) & \(11,746,414\)
\(7,54,675\)
\(3,792,239\) & 1,736
1,603
133 & \(4,300,208\)
3,38881819
\(4.11,384\) & 1,237
1,171
60 & \(2,605,572\)
\(2,412,528\)
193,044 & \(\begin{array}{r}415 \\ 356 \\ 59 \\ \hline\end{array}\) & \(1,038,093\)
836,675
201,418 & 84
76
78
8 & 156,563
139,616
16,927 \\
\hline \multirow[t]{3}{*}{Meat products sales branches, sales orfices................................ Dasry products sales branches, sa¿es offices............................ Canned, preserved and frozen foods sales branches, sales offices. Grain mill products sales branches, sales offices} & 605 & 2,702,901 & 470 & 1,806,203 & 304 & 1,381,388 & 98 & 376,674 & 17 & 48,141 \\
\hline & \({ }_{2} 961\) & 1,509, 2006
\(1,913,969\) & 440
168 & \(\begin{array}{r}1 \\ \mathbf{6 9 0}, 230 \\ +09,354 \\ \hline\end{array}\) & \(\begin{array}{r}342 \\ 34 \\ \hline 48\end{array}\) & 1465,294
219,590 & 78
80 & 195,957
384,191 & 20 & 28,979
5,573 \\
\hline & 334 & 1,331,409 & 116 & 281,659 & 77 & 205,245 & 2.4 & 29,632 & 15 & 46,782 \\
\hline Grain mill products sales branches, sales offices Bakery products sales branches, sales offices.. & 905 & -631,699 & 222 & 157,548 & 186 & 136,491 & 30 & 16,214 & 6 & 4,893 \\
\hline Bakery products sales branches, sales offices.. Confectionery and related products sales branches, sales ofrices. Malt liquors sales branches, sales uffices. & 132
113 & 332,019
212,910 & \(\bigcirc\) & 18,607
3,030 & 5
1 & (D) & \(\cdots\) & (0) & 1 & (D) \\
\hline wines and distilled spirits sales branches, sales ofrices.......... & 1.4 & 1,343,006 & 11 & 115,198 & 7 & 110,727 & 1 & (D) & 1 & (D) \\
\hline Other food, hindred products sales branches, sales offices........ & 943 & 2,108,595 & 283 & 118,323 & 171 & 68,203 & 101 & 31,809 & 11 & 18,311 \\
\hline \multirow[t]{2}{*}{} & 41 & 1,809, 931 & 109 & 413,657 & 69 & 310,834 & 34 & 76,268 & \({ }^{6}\) & 26,555 \\
\hline & 231
200 & 837,801
972,130 & 05
44 & 302,279
111,358 & 41
28 & 225,955
84,879 & 21
13 & 66,881
9,387 & 3 & 4,463
17,092 \\
\hline \multirow[t]{4}{*}{Cotron, rajon, broad woven fabrics sales branches, sales offices. Kritting mill products ssles branches, sales ofrices... Carpets and rugs sales branches, sales offices. Other textile mill products sales branches, sales ofrices...........} & 86 & 475,325 & 10 & 66,885 & 8 & 61,023 & 1 & (D) & 1 & (D) \\
\hline & 31 & -88,419 & 6 & 11,261 & 3 & 5,380 & & 5,881 & & \\
\hline & \({ }_{181}^{133}\) & 424,336
821,851 & 69
26 & 281,319
54,192 & 40 & 216,503
27,928 & 23
7 & 64,816 & '; & \\
\hline & 183 & 821,851 & 24 & 54,192 & 12 & 27,928 & 7 & (D) & 5 & (D) \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Apparel and related products. \\
Sales branches (with stocks). \\
Sales offices (without stocks)...
\end{tabular}} & 283
157 & 735,931
333,235 & 53
41
4 & 96,735
75,906 & 30
26 & 50,993
38,831 & 15
7 & 15,926
7,259 & 8 & 29,816
29,816 \\
\hline & 157
126 & 333,235
402,696 & 412 & 75,906
20,829 & 26
4 & 38,831
12,162 & 7
8 & 7,259
8,667 & \({ }^{8}\) & \(\begin{array}{r}29,816 \\ \hline\end{array}\) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Men's and boya' clothing and furnishings sales branches, sales offices.. \\
Wonen's and children's outerwear and undergarnents sales branches, sales offices.. outer apparel and related products sales branches, sales offices..
\end{tabular}} & 103 & 307,779 & 32 & 76,283 & 21 & 40,622 & 5 & (D) & 6 & (D) \\
\hline & 107 & 279,228 & 4 & 7,781 & 3 & (D) & 1 & (D) & & \\
\hline & 73 & 148,724 & 17 & 12,671 & 6 & (D) & 9 & 5,900 & 2 & (D) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Furniture and fixtures. \\
Sales branches (with stocks). \\
Sales ofilices (without stocks).
\end{tabular}} & 286 & 266,271 & 100 & 118,937 & 50 & 67,456 & 47 & 44,198 & 3 & 6,783 \\
\hline & 229 & 197,438 & 79 & 118,467 & 45 & 63,933 & 31 & 24,751 & 3 & 6,783 \\
\hline & 57 & 68,833 & 21 & 23,470 & 5 & 4,023 & 16 & 19,447 & \(\ldots\) & \\
\hline \multirow[t]{2}{*}{Household furniture sales branches, sales orfices Office furniture sales branches, sales offices. Other fumiture, fixtures sales branches, sales offices.} & 115 & 135,980 & 28 & 30,849 & 11 & 10,194 & 17 & 20,655 & \(\ldots\) & \\
\hline & 112
59 & 58,815
70,476 & 45 & 32.060
56.028 & \({ }^{31}\) & 27,964
29,798 & 14 & 4,096
19,447 & 3 & 6,783 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Paper and allied products.. \\
Sales branches (with stocks). \\
Sales offices (without stocks).
\end{tabular}} & 455 & 2,097,564 & 73 & 250,229 & 37 & 172,042 & 26 & 74,181 & 10 & 4,006 \\
\hline & 98 & 2,377,093 & 19 & 51,010 & 8 & 17,922 & 9 & (D) & 2 & (D) \\
\hline & 357 & 1,720,471 & 54 & 198,613 & 29 & 154,120 & 17 & (D) & 8 & (D) \\
\hline \multirow[t]{2}{*}{Pulp, paper and paperboard sales branches, sales offices Paperboand containers and boxes sales branches, sales ofrices.... Other paper and allied products sales branches, sales orfices.....} & 112 & 885,797 & 39 & 195,287 & \(2=\) & 226,302 & 17 & 68,985 & \(\ldots\) & \\
\hline & 343 & 1,211, 267 & 34. & 54, +4, & 15 & 4,5,740 & 9 & 5,196 & 20 & \(\therefore 000\) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Chemicals and ollied products. \\
Sales branches (with stocksi. \\
Sales offices iwithout stocks
\end{tabular}} & 2,100 & 8,889,312 & 1,177 & 3,021,569 & 510 & 1,892,996 & 446 & 885,371 & 221 & 263,202 \\
\hline & 1,482 & -4,548,221 & 8¢0 & 1,722,144 & 333 & 1,123,434 & 361 & 491,582 & 192 & 107,433 \\
\hline & 708 & 4,341,090 & 21 & 1,298,620 & 177 & 769,062 & 85 & 393,789 & 29 & 135,769 \\
\hline \multirow[t]{3}{*}{Industrial inorganic and organic chemicals. Saies branches (with stocks). Sales offices (without stocks).} & 453 & 4,871,817 & 213 & 1,200,674 & 125 & 833,554 & 70 & 341,135 & 18 & 31, 280 \\
\hline & 196 & 1,+37,291 & 141 & -756,453 & 68 & 521,046 & 58 & 211,334 & 15 & 22,073 \\
\hline & 257 & 2,43,526 & 72 & 452,221 & 57 & 312,513 & 12 & 129,801 & 3 & 7,907 \\
\hline \multirow[t]{4}{*}{Drugs and medicines sales branches, sales offices.................... Soap and related producta sales bratiches, sales offices. Paints and sllied products sales braticnes, sales offices.......... Other chemicals and allied products sales branches, sales offices.} & 325 & 883,323 & 120 & 331,465 & 63 & 188,763 & 36 & 133,845 & 21 & 8,857 \\
\hline & 207 & 1,211,087 & 148 & 462,341 & 99 & 386, 562 & 41 & 60,154 & 8 & 15,625 \\
\hline & \({ }_{646}^{549}\) & 1,589,840 & 427 & 274,465 & 128 & 133,556 & 164 & 71,052 & 135 & 69,757 \\
\hline & 559 & 1,333,24im & 264 & 744,624 & 45 & 350,456 & 135 & 279,185 & 39 & 116,483 \\
\hline fubber products.................... & 525 & 1,602,956 & & 977,851 & 131 & & & 508,552 & 29 & 123,760 \\
\hline Sales branches with stock, \({ }^{\text {a }}\) ).
Sales offices (without stocks). & 452
73 & \(1,385,078\)
\(1,217,878\) & 2,11
26 & 841,320
86,531 & 114
17 & 277,818
67,721 & 151
4
4 & 5012,759
6,793 & 26
3 & 111,74, \\
\hline \multirow[t]{2}{*}{Tires and anner tubes sales branches, sales offices.........} & 242 & 1,138,548 & 216 & 753,614 & 63 & & 133 & 492,381 & 20 & 120,660 \\
\hline & 34 & 119,966 & 2 & & 2 & ( \({ }^{\text {( })}\) & . & & & \\
\hline Reclaimed rubber and other rubber industries salez branches,
sales offices........................................ & 199 & 3-4,442 & 97 & D) & 6 b & (D) & 22 & 16,171 & - & \%,100 \\
\hline Leather and leatiner products & 101 & & 33 & 210,616 & 24 & & 4 & & 5 & \\
\hline \multirow[t]{2}{*}{Sales brarches dith stocks
Sales offices without stoc} & 71 & 358,759 & 28 & 202,385 & 22 & & 4 & 7,443 & 2 & (D) \\
\hline & 30 & 53,794 & 5 & 8,231 & , & (E) & & & 3 & (D) \\
\hline & 942 & & & & & & & & 8 & \\
\hline \multirow[t]{2}{*}{Stone,, clay and glass product
Sales
Srancses with s
Sales offices without} & 380 & 6559,159 & 265 & 353,869 & 71 & 167,372 & 187 & & 7 & (D) \\
\hline & 562 & 1, \(14.5,4,30\) & 179 & 514, 198 & 147 & 548,34 & , & (D) & 1 & (D) \\
\hline \multirow[t]{5}{*}{Class and glass products sales branches, sales offices............ Cemert, hydraulic sales branctes, sales orilices...................... Structural clay products sales branches, sales offices............. Concrete and plaster products sales branches, sales offices....... Cther stone, clay and glass products sales branched, elles offices} & 430 & 1,088,202 & 214 & 28, ,324 & & & 169 & 162,163 & \(?\) & ¿, 6 \\
\hline & 210 & 450,056 & & 27, 06 & 8 & [27, 108 & \(\cdots\) & & & \\
\hline & 106 & 125,425 & \(\therefore\) & 58,926 & 31 & 44, 327 & 10 & (D) & 1 & (D) \\
\hline & 11.4 & 402,232 & 4 & 374, 1 141 & 80 & 3406 , 364 & 11 & (D) & 1 & (D) \\
\hline & 182 & 539, 736 & 52 & 214,542 & 61 & 185,155 & 28 & 23,47 & 3 & 5,415 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l} 
Primary metal products. \\
Sales branches \\
Sales efices wit \\
\hline
\end{tabular}} & 1,164 & 15,789,279 & 156 & 2,874,653 & 205 & 2,393,023 & 39 & 386,727 & 12 & 44,403 \\
\hline & 226 & 1,351,508 & 57 & 2,231,556 & : & -64,,340 & 25 & (0) & 15 & (D) \\
\hline & 448 &  & 34 & 2,643, 1147 & 83 & : , 329,783 & 14 & & & (1) \\
\hline
\end{tabular}

Table 9D MANUFACTURERS SALES BRANCHES ANDSALESOFFICA-SAIISOFOTHR MANUFACTLRIRSPRODLCTS IMSHUNITEDSTATES, BYKINDOF BUSNASS-commucd

Establishments, Sales, and Satenof Other Manutaturer Product a Percent of Fotal Salen
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{5}{*}{kind ol business} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Ail utatistureste}} & \multicolumn{8}{|c|}{} \\
\hline & & & \multicolumn{2}{|c|}{Tctal} & \multicolumn{6}{|c|}{With atles if ther marmiactureral pr ducte of -} \\
\hline & \multirow{3}{*}{Number} & \multirow[b]{3}{*}{Sales
\[
(\$ 1, n)
\]} & \multirow[b]{3}{*}{\begin{tabular}{l}
Estab- \\
2ish- \\
munts \\
(Nuriver )
\end{tabular}} & \multirow[b]{3}{*}{Sales
\[
(\$ 1,419)
\]} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& 1 \text { t : perent } \\
& \text { t tal sals }
\end{aligned}
\]} & \multicolumn{2}{|l|}{\begin{tabular}{l}
1) ta 24 percent \\

\end{tabular}} & \multicolumn{2}{|l|}{30 percent or more of total sales} \\
\hline & & & & & \[
\begin{aligned}
& \text { Establ- } \\
& \text { livi- - } \\
& \text { mentitz }
\end{aligned}
\] & cules & \[
\begin{aligned}
& \text { Eviat- } \\
& \text { lish- } \\
& \text { mer,to }
\end{aligned}
\] & Biler & Estab-1ishments & Sales \\
\hline & & & & & Numbers & \$1, M0 & (Number \({ }^{\text {a }}\) & 4 1.050 & (Nurber) & \$1. 000 ) \\
\hline Manutacturerst sales branches, sales offices-Ccntinued & & & & & & & & & & \\
\hline Primary metal products-Cuntinued & & & & & & & & & & \\
\hline branches, sales offices............................................................. & 54 & 17,034, 1982 & 50 & \(\therefore, 435, t^{58}\) & tob & , 22, , 41 & b & \(\therefore 2,714\) & -•• & \\
\hline orifices............................ & 6.13 & 3,355,191 & 90 & 438, 198 & , & 1. , 18: & 33 & 162, 017 & 12 & 94,903 \\
\hline Fabricated metal products................................................... & 1,05m & 2,355,040 & 511 & 1,043,420 & 20i & 0.2,7e2 & \(0{ }^{\prime \prime}\) & 25, 515 & 104 & 142,543 \\
\hline \begin{tabular}{l}
Sales branches with stocks). \(\qquad\) \\
Sales ofrices (without stucks)
\end{tabular} & 452 & \[
\begin{array}{r}
602,631 \\
, 252,-15
\end{array}
\] & 36.1
170 & \(4,19,331\)
\(1,14,027\) & 12.4 & 237, 56
384 & 62
25 & 5,32
\(214,8.3\) & 155
0 & 232,100
9,431 \\
\hline Cutlery fund toils, hardware sales dranches, sales dffices........ & 2.24 & 124,704 & 48 & 20, 3 \% & c & 10,750 & 5 & 3,337 & 35 & 15,307 \\
\hline Heating and plumbing equiprnent sales branches, sales oflices...... & 23 & 409.733 & 208 & 352, 316 & 09 & 214,038 & 37 & 23,54. & 108 & 103,626 \\
\hline Structural metal products sales branches, sales offices........... & 261 & 874,3424 & 158 & 471,824 & 208 & 229,367 & 34 & 234, 688 & 10 & 17,769 \\
\hline Fabricated wire products salus branches, sales offices........ & 226 & 108,662 & 25 & 48,140 & 22 & 45,85? & 1 & (1D) & 2 & (D) \\
\hline Other fabricated metal produnts sales branches, sales offices..... & 263 & 1,333,405 & 72 & 142,052 & 53 & \(1.0,414\) & 16 & (D) & 3 & (D) \\
\hline Machinery (except electrical). & 5,327 & 5, 198,901 & 2,037 & 3,008,511 & 2,24.2 & 1,887,85 & 477 & 744, ,434 & 278 & 376,218 \\
\hline Sales branches (with stocks). & 3,992 & 4,408,254 & 1,695 & 2,459,415 & 1,081 & 2,614,557 & 345 & 510,250 & 269 & 334,614 \\
\hline Sales offices (without stocks) & 1,335 & 1,590,647 & 342 & 549,040 & 161 & 273,308 & 152 & 234,184 & 29 & 41,604 \\
\hline Tracters and farm machinery sales branches, sales offices......... & 209 & 1,242,917 & 139 & 704,820 & 93 & 585,377 & 27 & 34, 393 & 19 & 24,450 \\
\hline Construction and mining machinery sales branches, sales offices... & 249 & 332,596 & 97 & 16,717 & 72 & 67,550 & 21 & 2t, 500 & 4 & 2,658 \\
\hline Metalworking machinery sales branches, sales offices............. & 294 & 409,715 & 146 & 120,702 & 80 & 74,268 & 53 & \(\therefore 2,830\) & 13 & 3,545 \\
\hline Special industry machinery except metalworking) sales branches, sales offices. & 360 & 319,918 & 174 & 173,018 & 94 & 104,207 & 27 & 21,746 & 48 & 47,165 \\
\hline General industrial machinery sales branches, sales offices........ & 1,097 & 1,067,683 & 458 & 548,200 & 192 & 280,527 & \(\times 21\) & 217,554 & 45 & 50,119 \\
\hline orfice and store machines and devices sales branches, sales ofrices. & 2,059 & 1,077,765 & 654 & 602,831 & 578 & 5u,146 & "4 & (D) & 2 & (D) \\
\hline Servie industry and household machines sales branches, sales offices. & 492 & 761,338 & 96 & 372,809 & 51 & 128,235 & 30 & 201,912 & 15 & 42,662 \\
\hline Other machinery (except electrical) sales branches, sales offices. & 477 & 736, 169 & 273 & 389,414 & 77 & 177,640 & \(\therefore\) & (D) & 152 & (D) \\
\hline Electrical machinery.. & 1,509 & 5,022,744 & 478 & 2,113,853 & 260 & 003,797 & 153 & 1,047,645 & 65 & \\
\hline Sales branches iwith stocks). & 796 & 3,615,+29 & \(32^{\circ}\) & 1,815,190 & 153 & 400, 317 & 10 & 431,790 & 59 & \[
422,883
\] \\
\hline Sales offices without stocks & 713 & 1,405,815 & 159 & 298,6613 & 107 & 143,480 & it & 117,655 & 6 & 37,528 \\
\hline Electrical industrial apparatus. & 946 & 2,517,670 & 223 & 526,711 & 144 & 295,206 & 66 & 212,736 & 13 & 18,769 \\
\hline Sales branches , with stocks). & 431 & 1,701,161 & 139 & 2142,873 & 87 & 262,242 & 40 & (D) & 12 & (D) \\
\hline Sales ofrices (without stocks). & 515 & 826,509 & 84 & 83,938 & 57 & 32,965 & 26 & (D) & 1 & (D) \\
\hline Electrical appliances sales branches, sales offices............... & 34 & 129,735 & 4 & 6,882 & 4 & 6,88? & \(\cdots\) & & \(\cdots\) & . \(\cdot\) \\
\hline Communciatior. equipment sales branches, sales offices............. & 292 & 1,739,390 & 140 & 1,428,397 & 64. & 207,722 & 58 & 810,556 & 18 & 410,119 \\
\hline Other electrical machinery sales branches, sales offices.......... & 237 & 6.36, 4 & 111 & 151,803 & 48 & 93,987 & 29 & 20, 353 & 34. & 31,523 \\
\hline Transportation equipment. ................................................... & & 7, 24, 560 & & & & & 210 & & & (D) \\
\hline Sales branches with stocks)....................................... & 861 & 7,560,083 & 508 & 4,387,221 & 198 & 2,637,215 & 210 & (D) & 100 & (D) \\
\hline Sales offices (without stocks)..................................... & 102 & 1,680,677 & 5 & 38,798 & 4 & 35,128 & ... & (D) & 1 & (D) \\
\hline Motor vehicle and equipment sales branches, sales offices........ & 964 & 8,299,453 & 44 & 4,341,173 & 201 & (D) & 207 & 1,194,818 & 91 & (D) \\
\hline Other transportation equipment sales branches, sales offices...... & 57 & 4447,607 & 14 & 34,840 & 1 & (D) & , & 30,813 & 10 & (D) \\
\hline Instruments and related products......................................... & 2,047 & 1, \(1 \times 65,752\) & 735 & 512,578 & 380 & 32.94546 & 312 & (D) & 43 & (D) \\
\hline Sales branches (with stocks).. & 895 & 783, 036 & 700 & 427.88 & 351 & 216, ,26 & 306 & (D) & 43 & (D) \\
\hline Sales orfices (without stocks). & 152 & 242,016 & 35 & 85,292 & 29 & '75,528 & - & (b) & ... & (D) \\
\hline Seientifi and cuntrolling inctrumente sales branches, sales rrices... & 3.0 & \(46.50,897\) & 179 & 263.54 .1 & 131 & \(\therefore 76.917\) & \(\because\) & 23,422 & 16 & 12,170 \\
\hline Protographic and optical \(\mathbb{E}\),od:: sales bramehes, sales offices..... & 208 & 400, 457 & 118 & 107,440 & 43 & 30,122 & 57 & 59,611 & 18 & 17,523 \\
\hline Medlest in. traments and supplirs salus branches, sales offices.... & 90 & 208,583 & 37 & 58, 08.4 & 4 & 22,559 & 29 & 32,040 & 4 & 3,429 \\
\hline Ophthalmic erodes sales branclies, sales orfices....................... & 424 & - 0,515 & 402 & 84, 539 & 202 & 42, 0 , & 144 & 40,841 & 5 & 1,032 \\
\hline Other manufacturers, producto \({ }^{2}\). \({ }^{\text {a }}\) & & & & & 30 & & 174 & & 200 & \\
\hline Sgles tratrethes with strim.................................................... & 879 & 1,834,538 & 381 & 705,186 & 133 & \(\therefore 2\) & 122 & 183,252 & 126 & \[
297,563
\] \\
\hline Sisles offices ditaut stucre \(1 . .\). .................................. & 923 & 2. \({ }^{1 / 40.684}\) & 271 & 547,077 & . 1.5 & -73,554 & 5,' & 168,511 & 74 & 105,00\% \\
\hline Coal, cote salus branthes, sales offter .............................. & 121 & 5t, , 37\% & 37 & 217, 2 , & 11 & 1.", wr & 1. & 105, 1*\% & 7 & 24, 374 \\
\hline Tobacch mbruracture males branuhes, diee nftices................. & 181 & 1,621,214 & \(\bigcirc\) & 7,539 & 2 & (D) & ' \(\cdot\) & , & 2 & (D) \\
\hline Lumber, whod froducts salag tranchas, ambes offimes............... & 248 & 4, 6.0 .567 & 145 & \(279,5(x)\) & (1) & 17, 4,1 & ', & 40, 080 & 2 & 105,723 \\
\hline Products of printide ats putifaifre sales branches, salas ufrices. & 344 &  & 242 & 127, 0 146 & 113 & 73,587 & \(\therefore 4\) & 2f, , 4 & 66 & 21,649 \\
\hline Trys, sporting, erd ithletic fords sales brarches, sales offtices.. & 102 & 16, 3-6 & 61 & 75, \%ry & 1 & (D) & 54 & 6. , 40 & 8 & (D) \\
\hline Míscellancou: manutachuriuf industrimesules branches, aales offices.. & 624 & 118:3,401 & 144 & 550, 502 & 1:3 & 310,0 un & i4 & 109,16? & 25 & 130,50\%, \\
\hline
\end{tabular}
(b) Withteld uo avold Hisclochure.
... Reprecerits zerr



Table 9E．MANUFACTURERS゙SALES BRAN（HES（WITHSTOCKS）－SALISFROMSTOOKSAT BRANCH JYSA－ UNITIDSTATES，BY゙ KIND OF BUSINESS

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{6}{*}{Kind of business} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{All establishmerts}} & \multicolumn{12}{|c|}{Estaulishments reporting sales from stoeks at brumeh} \\
\hline & & & \multicolumn{2}{|r|}{Totat} & \multicolumn{10}{|c|}{With ratio of galus from stucks to total sales of－－} \\
\hline & \multirow{4}{*}{Nurber} & \multirow{4}{*}{Sales} & \multirow[b]{4}{*}{Estat－ lish－ frents
\[
\begin{array}{|l|}
\hline \begin{array}{c}
\text { ( Nurा- } \\
\text { ber) }
\end{array} \\
\hline
\end{array}
\]} & \multirow[b]{3}{*}{Sales} & \multicolumn{2}{|l|}{80 to 100 percent} & \multicolumn{2}{|l|}{（0）th 70 percent} & \multicolumn{2}{|l|}{40 to 49 percent} & \multicolumn{2}{|l|}{20 to 39 percent} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& \text { Less than } 20 \\
& \text { percent }
\end{aligned}
\]}} \\
\hline & & & & & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Estab- } \\
& \text { Iish1- } \\
& \text { ments } \\
& \text { (Nuri- } \\
& \text { ber) }
\end{aligned}
\]} & \multirow[b]{3}{*}{\begin{tabular}{l}
Sales \\
（\＄2，000）
\end{tabular}} & \multirow[b]{3}{*}{\[
\begin{array}{|l}
\text { Est th- } \\
\text { 1ish- } \\
\text { ments } \\
\text { (Num- } \\
\text { Dor) }
\end{array}
\]} & \multirow[b]{3}{*}{\begin{tabular}{l}
Sales \\
（\＄1， 000 ）
\end{tabular}} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Estab- } \\
& \text { lish- } \\
& \text { ments } \\
& \text { (Num- } \\
& \text { ter) }
\end{aligned}
\]} & \multirow[b]{3}{*}{\begin{tabular}{l}
Sales \\
（ 1 （ 1.200
\end{tabular}} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Estab- } \\
& \text { lioh } \\
& \text { ments } \\
& \text { (Num- } \\
& \text { ber) }
\end{aligned}
\]} & \multirow[b]{3}{*}{\begin{tabular}{l}
Sales \\
（ \(\$ 1,000\) ）
\end{tabular}} & & \\
\hline & & & & & & & & & & & & & \multirow[t]{2}{*}{\[
\begin{array}{|l|}
\hline \text { Estab- } \\
\text { 11sh- } \\
\text { (ments } \\
\text { (Num- } \\
\text { ber) }
\end{array}
\]} & \multirow[b]{2}{*}{\begin{tabular}{l}
Sales \\
（ 11,000 ）
\end{tabular}} \\
\hline & & & & （\＄2，（1） & & & & & & & & & & \\
\hline Manufacturers＇sales branches，thent & 10．0594 & 30，811， 238 & 12．201 & 27，60 & 7，280 & 10，544，252 & 1，446 & 3，123，0 & 982 & 2，325， & ＇15＇4 & 3，337，201 & 1，478 & 8，019，605 \\
\hline \multirow[t]{8}{*}{\begin{tabular}{l}
Food and kindred products． \\
Meat products． \\
pairy products． \\
Canned，preserved and frozen foods． \\
Grairt mill products． \\
Bakery products． \\
Consectionery and related priducts．．．．．．． \\
Malt linuors．．．． \\
Wines aru distinled spirits． \\
other fout，indred products．．．
\end{tabular}} & 3,398
+652 & \(7,954,075\)
\(2,553,833\) & \(\begin{array}{r}3,054 \\ \hline 0.21\end{array}\) & 0，403，462 & 2，537 &  & 226 & \(1,046,359\)
008,343 & 78 & 433,382
205.150 & 14 & 593,285
134,291 & 7 & 515,757
45,839 \\
\hline & 813 & 1，224，315 & 71 & 472， 3 ， 30 & 056 & 740，47． & 34 & 151：427 & 10 & －30，644 & & 134,631
27,635 & & 85,839
7,267 \\
\hline & 136 & 1，587，276 & 157 & 523，15： & 5.4 & 108，\({ }^{\text {a }}\) & 4 & 100，480 & 15 & 78，620 & 25 & －211，639 & & 63，784 \\
\hline & 278 & 1，021，087 & 228 & 001， 082 & 146 & 218，12， 4 & t & 12，895 & 5 & 11，601 & 10 & 79，212 & \({ }^{1}\) & 339，330 \\
\hline & 53 & 512，780 & 524． & 500，024 & 523 & （i） & & （D） & & & & ，212 & & ， \\
\hline & 1419 & 101，054 & 14
109 & \(\begin{array}{r}52,051 \\ \hline 02,488\end{array}\) & 178 & （5） & 1 & & 2 & （D） & & & & \\
\hline & 149 & 211，4008 & 15 & 5u， & 11 & v） & 1 & （D） & 1 & （v） & 2 & v） & 1 & （v） \\
\hline & 48 &  & 0 & 890，705 & 003 & 508,163 & 3 & 110， 283 & 3 & （1） & 33 & （D） & 5 & （D） \\
\hline \multirow[t]{3}{*}{Textile mill products． Cottor，rayen，brad woven fabrias． Carpet3 and rugs Cher textile mill products．} & 231 & 837，801 & 118 & 357，317 & 51 & 241，810 & 13 & 14，653 & 18 & 30，121 & 15 & 31，600 & 21 & 34，133 \\
\hline & \({ }_{88} 88\) & 201,377
339,2000 & 126 & \begin{tabular}{|c}
102,034 \\
97 \\
\hline 956
\end{tabular} & \({ }^{8}\) & 13，048 & & （D） & 1 & & & & & \\
\hline & 105 & 297，164 & 71 & 157，502 & 24 & 50，002 & \(\cdots\) & （D） & 16 & （D） & 万 & （V） & 13 & 58，851 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Afparel srd related pmacts． \\
Ver＇s and bey＇s clothitg and furnishings． \\
thimentz ard zhildren＇s outerwear and －ndergarmerta．．．． \\
Cuter soparel and related products．．．．．．．．
\end{tabular}} & 157 & 333，235 & 95 & 213，372 & 70 & 184， 342 & ， & ，675 & 6 & D） & & （D） & 11 & ，430 \\
\hline & 64 & 135，435 & 39 & 1，040 & 26 & 13，853 & 5 & （D） & 4 & 4，237 & & ．．． & 4 & （D） \\
\hline & 54
39 & \[
113,9,0
\] & 34
22
28 & 89,77
31,5 & 29
15 & ，270 & & v） & 2 & （v） & 2 & （v） & 5 & 4， 504 \\
\hline \multirow[t]{4}{*}{Furriture and fixtures． Household furniture． orfice furniture． Gther furniture，rixtures．} & 220 & 147.438 & 184 & 187，428 & 79 & ＇33， 25 & 41 & 38，253 & 19 & 19，841 & 6 & 6，897 & ，9 & 29，281 \\
\hline & 100 & 103，753 & 87 & 102，258 & 43 & 46，204 & 29 & 33，188 & & & & & & （1） \\
\hline & & 52，412 & 76 & 45，607 & 23 & 14.240 & 12 & 5，065 & & （D） & 2 & （D） & 31 & 13，196 \\
\hline & 30 & 41,173 & 21 & 34，503 & 13 & 27，700 & & & & & & （D） & 4 & （D） \\
\hline Paper and allied produrts． & 88 & 377，203 & 54 & 129，881 & 39 & （v） & 3 & （v） & & （V） & ， & （v） & 10 & v） \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
Chemicals and allied products．．．．．．．．．．．．．．．． \\
Industrial inorgaric and crganic chemicals． \\
Drugs and medicines Sosp and related products． paints and allied products．．． Other chemicals and allied products．．．．．．
\end{tabular}} & 1，492 & 4，548，2．21 & 1，202 & 2，203， & 823 & 1，147， 4 ， & 105 & 74，034 & 53 & 171，428 & 76 & 283，363 & 145 & 1，116，700 \\
\hline & 140 & 1，437，241 & 173 & 807，503 & 61 & 162.5 & 12 & & 14 & & 20 & & & \\
\hline & 288 & 725，453 & 278 & 654，469 & 252 & 543， 4 ， 22 & 10 & 14，420 & & & 4 & （D） & 6 & 42,353
32,600 \\
\hline & 117 & 773，230 & 115 & 769，003 & 40 & 43，854 & ， & 15，466 & 2 & （D） & 25 & （D） & 39 & 603，652 \\
\hline & 546 & 330，511 & 382 & 223，617 & 292 & 155，125 & 54 & 25，061 & 20 & 15，077 & 10 & 12，491 & & \\
\hline & 335 & 772，736 & 254 & 403，311 & 178 & 292，720 & 20 & 11，321 & 11 & 23，279 & 17 & 23，759 & 28 & 52，232 \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Rubber products． \\
Tires and inner tubes． \\
Rubber footwear． \\
Reclaimed rubber and other rubber \\
industries．
\end{tabular}} & 452 & 1，385，778 & 355 & 1，100，34．4 & 170 & 425，740 & 118 & 561，194 & 25 & 76，882 & 15 & 14，018 & 27 & 22，510 \\
\hline & 262 & 1，012，274 & 242 & 931，060 & 145 & 351，323 & 87 & （D） & 19 & & & ， & & 22， \\
\hline & 78 & －87，780 & 27 & 87，200 & 9 & 50，760 & 12 & 31，700 & 3 & （D） & ， & （D） & ． & D） \\
\hline & 102 & 285，024 & 86 & 88,788 & 16 & v） & 19 & （V） & 12 & （V） & 14 & （v） & 25 & v） \\
\hline Leather and leather produ & 71 & 358，759 & 65 & 312，45 & 39 & 288，425 & 8 & 6，520 & 5 & 2，277 & 7 & 8，967 & 6 & 5，705 \\
\hline \multirow[t]{5}{*}{Stone，clay and glass products． Class and glass products． structural Concrete，and plastic products．．．．．．．．．．．．． other stone，clay and glass products．．．．．} & 390 & 654，159 & 334 & 420,6 & 221 & 181，570 & 47 & 89,152 & 20 & 42，707 & 18 & 33，520 & 28 & 73，653 \\
\hline & 191 & 197， 1054 & 190 & 143,043 & 147 & 100，431 & 24 & 38，531 & & 20，728 & 5 & 17，233 & & 10，120 \\
\hline & 1 & －5，272 & 55 & 63，615 & 21 & 12，400 & 11 & 21，368 & 11 & & 6 & & 6 & （D） \\
\hline & 108 & 24，486 & 19 & 23，474 & 17 & 21，653 & & & 1 & & 1 & （D） & 1 & （D） \\
\hline & 108 & \(3 \mathrm{~m}, 34\) & 70 & ， & 3 & （v） & 12 & （v） & 4 & （v） & 6 & （v） & 2 & （v） \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Primary metal products． \\
Blast furnace，steel works and rolling \\
mill products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
\end{tabular}} & 216 & 1，351，608 & 175 & 627 ， & 66 & （v） & 20 & （v） & 16 & （v） & 34 & （v） & 39 & （v） \\
\hline & 37 & 65，105 & 21 & 58，864 & ， & ，005 & 3 & （D） & 3 & （D） & & & 5 & \\
\hline & 179 & 1，286，503 & \(15 \%\) & 567，03 & 62 & （v） & 17 & （v） & 13 & （v） & 28 & \[
\text { (ve } \mathrm{v})
\] & 34 & （v） \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Fatricated metal products． \\
Cutlery，hand tools，hardware．． \\
Hieating and plumbing equipwert． \\
Stractura：metal products．． \\
Fabricated wire products． \\
Cuher fabricated metal products．
\end{tabular}} & 602 & 602，631 & 473 & 533，084 & 230 & 182，883 & 74 & 89，427 & 51. & 95，691 & 57 & －9，560 & 61 & 05，525 \\
\hline & 77 & 56，717 & 65 & 52，265 & 52 & 4，5：71 & 1 & （ 5 ） & 3 & （D） & 1 & （D） & ， & \\
\hline & 195 & 172，092 & 181 & 167，707 & 72 & 45，＇180 & 42 & 58，727 & 23 & 30，201 & 17 & 11，682 & 21 & 21，117 \\
\hline & 125 & 215，218 & 95 & 184，121 & 28 & 4．4，680 & 15 & 18，017 & 16 & 39，303 & 26 & 67，013 & 10 & 18，608 \\
\hline & 108
96 & \[
\begin{aligned}
& 6,456 \\
& 93,248
\end{aligned}
\] & 73
59 & 50,352
73,639 & 57
21 & 18,437
31,213 & & （D） & 8 & 15， 242 & 5 & （（D） & & 18.1506 \\
\hline \multirow[t]{9}{*}{Nacritery except electrical）． Tractors ard fart machinery． Corstruction and mining wachinery， etalworking wachinery． Special－induztry machinery．．． General industrial machinery． Cricice and atore machites and devices．．． Service－indstry and housenold macnines．． CTher mic：inery（except electrical），} & ， & 4，408，254 & & & & r 31，213 & & & & & & 5，3 & & 12，506 \\
\hline & ＇283 & 1，190，663 & & \(3,434,057\)
933,202 & 1,663
53 & 1，182，750 & 327 & 343，043 & 361 & 579,780 & 292 & 649，4，420 & 549 & 679,040
87,30 \\
\hline & 215 & －274，257 & 18 c & －201， 853 & 100 & 265，102 & & 44， 466 & 71 & 346，319 & 59 & 385，023 & 16 & 87，230 \\
\hline & 195 & 253，975 & 134 & 148，237 & 41 & 18，316 & 5 & （D） & 13 & & 35 & & 9 & 17,809
196,395 \\
\hline & 2＋1 & 211，420 & 172 & 137，507 & 55 & 48， \(44 \times\) & 26 & 8，566 & 21 & 4,241 & 32 & 10，664 & 32 & 106,395
41,499 \\
\hline & 558 & 622，533 & 416 & 445，210 & 135 & 34， 4 ， 4 & 17 & （D） & 8 & （D） & 25 & 49，329 & 231 & 41,499
269,796 \\
\hline & 1，778 & 1，016，290 & 1，574 & －108，593 & 1，001 & 600， 342 & 245 & 264，890 & 155 & 82,081 & 77 & 47，321 & 36 & －，459 \\
\hline & 33： & 335，592 & 204 & 198，344 & 33 & 40，145 & \％ & & 17 & 9，292 & 23 & （D） & 122 & 88，378 \\
\hline & 336 & 502，824 & ， & 460，606 & 32 & 87，70 & \％ & 33，532 & 71 & 116，436 & 33 & 110，894 & 16 & 62，474 \\
\hline \multirow[t]{4}{*}{} & 474 & 3，615，329 & 614 & 2，961，442 & 235 & 577，308 & 55 & 112，682 & 98 & 455，545， & 104 & 952，430 & & \\
\hline & 431 & 1，701，161 & 274 & 1，130，94 & 62 & 75， 3 ， 7 & 20 & 27，565 & 47 & 100，071 & 50 & 177，258 & 100 & 751， 453 \\
\hline & 195 & 1，43， 217 & 164 & 1，354，379 & 117 & 333，563 & 7 & 16，617 & 12 & 283，353 & 20 & 714，787 & \(\bigcirc\) & 11，679 \\
\hline & 183 & 1，751 & 171 & & 54 & 189，718 & 28 & 88，500 & 39 & 72，171 & 34 & 60，38 & 16 & 88，605 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
 \\
＊rter verizies and equippert．．．．．．．．．．．．．．．．．． \\
trie：trataporatior eq sipnert．
\end{tabular}} & 961 & 7，566，883 & \(7+6\) & 6，534，820 & 359 & 1，377， 1.8 & 105 & & 65 & & 127 & & & 4，116，527 \\
\hline & 820 & 7，063，042 503,341 & 777 & － 0 ，354， 179797 & 348
11 & 1，338，345 & 204 & 358，412 & 6. & 182， 237 & 127 & 437，373 & 13.3 & 4，030， 868 \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
I strubers ard relatei frodute． \\
Sciertien ard cotrolierg instrments．．． \\
 ar． \(1: 100 \%\) \\
Wedical irstruments and supplies．．．．．．．．．．．．． \\
Opt thaltin gocis．
\end{tabular}} & 895 & & & & 239 & & & & & & & & & \\
\hline & 211 & 247，795 & 172 & 202，371 & 239 & & 143 & 55,462
7,588 & 128 & 27，026 & 50
30 & 84,737
67,333 & 101
69 & \[
\begin{aligned}
& 71,819 \\
& 73,675
\end{aligned}
\] \\
\hline & 174 & 374，558 & 2 & 212,825 & 38 & 278， 77 & & & ， & & 9 & & & \\
\hline & 30 & 72，248 & 41 & 52，662 & 10 & 16，210 & 5 & 6，785 & 17 & 14，549 & 3 & （D） & 6 & （1） \\
\hline & 425 & 89，335 & 4.21 & 8， 175 & 148 & 35， 5 ，＋r & 170 & 27， 265 & 84 & 20，003 & 12 & （D） & 2 & （D） \\
\hline \multirow[t]{6}{*}{Other manuracturer＇s，wiring products \({ }^{1}\) Tobacco marufacturers． Lumber，wood products．．． Products of printing ard publisherce．．．． Tays，gurs，sporsing and atheric goods．． Kiscellareous manuracturing．} & goy & 1，830，538 & 700 & 925，412 & 465 & 550，140 & 15 & 201，674 & 38 & 73，839 & 46 & 20，442 & 62 & 73，391 \\
\hline & 36 & 597，933 & 35 & 20，484 & 31 & （iv） & 1 & （17） V ） & \(\ldots\) & & 3 & （iv） & & \\
\hline & 17.2 & 321，307 & 145 & 22E， 577 & 78 & 93，837 & 55 & 117，291 & 11 & （1） & & & 1 & D） \\
\hline & 162 & 126，946 & 93 & \({ }^{18} 72\) & 39 & 42，23， & 12 & （D） & 1 & （D） & 24 & 4，012 & 17 & 15，037 \\
\hline & \({ }_{4}\) & 125，269 & 76 & 2，538 & 32 & 4 L ，230 & 7 & （D） & 14 & 10，027 & 7 & Did & 10 & （D） \\
\hline & 454 & 660，763 & 357 & 441,267 & 285 & 20，\({ }^{\text {P6，} 62}\) & 23 & 54，045 & 12 & 46，676 & 12 & 5，624 & 28 & 40，300 \\
\hline
\end{tabular}

\footnotetext{
（I）intrineld to avoid disclosure．（V）Insufficient amysis to show separately．
}

Includes tobacco manuractures，lumber and products except furniture，printing and publishing，coal products，and miscellaneous manufactures．
 Estahlishments, Sales, and Sales by Type of Transaction



\section*{I.AMC MF MER (HANDISE AGENTS AND RROKERS-SALES RY TYPE OF TRANSACTION: \&ッチ-UNITED STATES AND STANDARD METROPOLITAN AREAS OF I, MOMO INHABITANTS OR MORE, BY KIND OF BUSINESS-COntinued} Exahbishments, Sales, and Sales by Type of Transutaon


\footnotetext{
See footnotes at end of table.
}

\title{
Table 9F MERCHANDISE AGENTS AND BROkERS－SALES BY TYPE OF TRANSACTION：リンヶ－UNITED sTATES AND STANDARD METROPOLITAN AREAS OF \(1,(0),(0)\) INHABITANTS OR MORE，BY KIND OF BUISNESS－Continued
}

Establishments，Sales，and Sales by Type of Transaction
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Area and kind of business} & \multicolumn{2}{|l|}{All establishments} & \multicolumn{4}{|l|}{Sales of establishments reporting type of transactions} \\
\hline & Number & \[
\begin{aligned}
& \text { Sales } \\
& \left(\$ 1, u()^{\prime}\right)
\end{aligned}
\] & \[
\begin{aligned}
& \text { Total } \\
& (11.04)
\end{aligned}
\] & \begin{tabular}{l}
Sales \\
for accounts of others （\＄1，（000）
\end{tabular} & Purchases for accoun：s of others （4．（400） & \[
\begin{gathered}
\text { Sales } \\
\text { on om } \\
\text { account } \\
(\$ 1,000)
\end{gathered}
\] \\
\hline chicaco & \multirow[b]{2}{*}{1，489} & \multirow[b]{2}{*}{3，29，558} & \multirow[b]{2}{*}{2，923，005} & \multirow[b]{2}{*}{2，655，230} & \multirow[b]{2}{*}{219，400} & \multirow[b]{2}{*}{49，309} \\
\hline Merchandise agents and brokers，total．．．． & & & & & & \\
\hline Groceries，confectionery，meats．．．．．．．．．．．．．．． & \[
\begin{array}{r}
159 \\
12
\end{array}
\] & \[
\begin{array}{r}
24,017 \\
15,145
\end{array}
\] & \[
\begin{array}{r}
595,733 \\
74,143
\end{array}
\] & \[
\begin{array}{r}
591,055 \\
14,100
\end{array}
\] & 920
19 & \\
\hline Gmoceries（combination or foods．．．．．．．．．．．．．．．．．．．． & 50 & 204，207 & 152，111 & \multirow[t]{2}{*}{251，332（V）} & \multirow[t]{2}{*}{(v)} & \multirow[t]{2}{*}{764
（V）} \\
\hline corree，tea，splces． & 50 & （D） & \multirow[t]{2}{*}{（V）
25，855} & & & \\
\hline Confectionery．．．．．．． & 11
8 & 25,855
24,563 & & （V） & \multirow[t]{2}{*}{\(\cdots\)} & 129 \\
\hline Flour．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[b]{2}{*}{22
10} & \multirow[t]{2}{*}{（D）} & \multirow[t]{2}{*}{199，983} & 25,726
16,079 & & 2，027 \\
\hline Heats，provisions（except canned． & & & & 70，900 & 494 & \multirow[t]{2}{*}{498
26} \\
\hline Miscellaneous grocery products．．．．．．．．．．．．．．．．． & 39 & 104，4．21 & 94，484 & 94，061 & 397 & \\
\hline Farm products（edible）．．． & 02 & & 133，131 & 125，173 & 10，107 & 7，851 \\
\hline Dairy，poultry produtts．．．．．．．．．．．．．．．．．． & 16
40 & \multirow[t]{2}{*}{(D)} & \multirow[t]{2}{*}{28,172
204,960} & \multirow[t]{2}{*}{28,145
87,028} & & \multirow[t]{2}{*}{7，825} \\
\hline Fruits，vegetables．．．．．．．．．．．．．．．．．．．．．．． & 46 & & & & 10，107 & \\
\hline Drugs，chemicals，paints．．． & \multirow[t]{3}{*}{\(\begin{array}{r}10 \\ 19 \\ 13 \\ 8 \\ \hline\end{array}\)} & \multirow[t]{2}{*}{} & （D） & （D） & （D） & （0） \\
\hline Dregres，proprietaries，toiletries．．．．．．．． & & & 20， 0.48 & 1．\({ }^{(128}\) & （D） & （D） \\
\hline \begin{tabular}{l}
Chemicals，explosives．．．．．．．．．．．．．．．．．．．．．．． \\
Paints，varmishes，lacquers，enamels．
\end{tabular} & & 6，508 & 1，508 & & \(\ldots\) & 102 \\
\hline Apparel（includirg fontwear）．． & 115 & 113，069 & 110，483 & 74，209 & \multirow[t]{2}{*}{\[
\begin{aligned}
& 3,, 161 \\
& 36,000
\end{aligned}
\]} & \multirow[t]{2}{*}{213} \\
\hline Clothing，furmishings（men＇s，women \({ }^{\text {a }}\) ） & 123
23 & 53,674
7.069 & 52，153 & 17，106 & & \\
\hline Men＇s，boys＇clothing，furnishings．．．．． & \multirow[t]{2}{*}{10} & \multirow[t]{2}{*}{\(\begin{array}{r}7,069 \\ 33,204 \\ \hline 109\end{array}\)} & \multirow[t]{2}{*}{9,009
33,039
（D）} & \multirow[t]{2}{*}{\[
30,874
\]} & & \(\ldots\) \\
\hline Women＇s，children＇s clothing，accessories & & & & & \[
\begin{array}{r}
2,100 \\
(0)
\end{array}
\] & （D）\({ }^{5}\) \\
\hline Furs（dressed），fur clothing．．．．．．．．．．．．．． & 7 & 5，587 & 5，587 & 5，475 & \multirow[t]{2}{*}{（0）} & \multirow[t]{2}{*}{\({ }_{\text {（D）}}^{112}\)} \\
\hline millinery，millinery supplies & \multirow[t]{3}{*}{\(\stackrel{4}{6}\)} & \multirow[t]{3}{*}{\[
\begin{aligned}
& (D) \\
& 8,599 \\
& (D)
\end{aligned}
\]} & （D） & （D） & & \\
\hline Shoes，other footwear．．．．．．． & & & \multirow[t]{2}{*}{8， 599} & \multirow[t]{2}{*}{2， 5 （D）} & \multirow[t]{2}{*}{（D）} & \multirow[t]{2}{*}{（D）} \\
\hline Work clathing．．．．．．．． & & & & & & \\
\hline Dry goods，piece goods． & \multirow[t]{2}{*}{62
3} & \multirow[t]{2}{*}{\[
\begin{gathered}
\text { (D) } \\
4,217
\end{gathered}
\]} & 119，294 & \multirow[t]{2}{*}{114，2，85} & \multirow[t]{2}{*}{840} & \multirow[t]{2}{*}{3,635
902} \\
\hline Hosiery．．．．．．．．．．． & & & 4，217 & & & \\
\hline Dry goods．．．．．．．． & 23 & 38，063 & 37,463
77,614 & 37,230
74,987 & 121 & 106
2,627 \\
\hline & & & & & & \\
\hline Fumiture，home furnishings．．．． & \multirow[t]{2}{*}{99
42
58} & \multirow[t]{2}{*}{\[
\begin{array}{r}
93,550 \\
\text { (D) }
\end{array}
\]} & \multirow[b]{2}{*}{42，498} & \multirow[t]{2}{*}{－4，542} & \multirow[t]{2}{*}{204
10
194} & \\
\hline Fumiture．．．．．．．．．．．．．．．．．．． & & & & & & \multirow[t]{2}{*}{926
923} \\
\hline Home furnishings．．．．．．．．．． & 57 & & 43，735 & 42，018 & 194 & \\
\hline Paper，allied products． & \multirow[b]{3}{*}{48
38
10} & \multirow[t]{3}{*}{\[
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
\]} & \multirow[t]{2}{*}{\[
58,778
\]} & & & 2，840 \\
\hline Paper．．．．．．．．．．．．．． & & & & \multirow[t]{2}{*}{－5，102} & \multirow[t]{2}{*}{1} & \multirow[t]{2}{*}{2，571} \\
\hline Stationery，office supplies． & & & 4，830 & & & \\
\hline Farm products（rammaterials）． & & & 1．54，627 & 503，945 & 141.859 & 3，773 \\
\hline Cotton．．．．．．．．．． & 89 & 783,393
\(\ldots(0)\) & \multirow[t]{2}{*}{} & 59，\(\ldots 3\) & \multirow[t]{2}{*}{5， 376} & \multirow[t]{4}{*}{1,019
1,019
1,69} \\
\hline Grain．． & 23 & \({ }^{\text {（ }}\)（D） & & 59，30i， & & \\
\hline Hides，skins，raw furs． & \multirow[t]{2}{*}{49} & \multirow[t]{2}{*}{\[
\begin{array}{r}
36,205 \\
-34,087
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
3 t, 265 \\
537,351
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
20,35 i \\
410,088
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{array}{r}
14,279 \\
127,204
\end{array}
\]} & \\
\hline Livestock．．．．．．．．． & & & & & & \\
\hline Tobacco（lear）．．．．．．．．．．．．．．．．．．．．．． & \multirow[b]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{（i）} & \multirow[b]{2}{*}{（iv）} & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{（iv）} & \multirow[b]{2}{*}{（iv）} \\
\hline Hooz，mohair．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & & & \\
\hline Automotive．．． & 4， & 34，405 & （D） & （D） & （D） & （D） \\
\hline Electriaal－electronic apparatus，equippent，appli & \multirow[t]{4}{*}{150
70
14} & \multirow[t]{4}{*}{\[
\begin{array}{r}
\text { (D) } \\
\text { (D) } \\
19,(10 \\
\text { (D) }
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{gathered}
145,043 \\
59,047 \\
19,410 \\
17,4811
\end{gathered}
\]} & \multirow[t]{4}{*}{\[
\begin{array}{r}
143,779 \\
58,130 \\
18,964 \\
61,883
\end{array}
\]} & \multirow[t]{4}{*}{\[
\begin{aligned}
& 233 \\
& 11.1 \\
& \ldots 7
\end{aligned}
\]} & \multirow[t]{4}{*}{1.831
801
4.4
580} \\
\hline Electrical apparatus，suppliez．．．．．．．．．．．．． & & & & & & \\
\hline Appliances，radios，TV sets．．．．．． & & & & & & \\
\hline Electronic parts，equipment．．．．．．．．．．．．．．．．．． & & & & & & \\
\hline Hyrdware，plumbing－heating goods．． & \multirow[t]{3}{*}{65
36
39
29} & 51.230 & 48，8，3 & 47.297 & 1，053 & 593 \\
\hline Hardware．．． & & & 29， 3,38 & ？8，581 & & 89
504 \\
\hline P1umbing，heating goods．．．．．．．． & & （D） & 19，205 & 18．\({ }^{\text {a }}\) t & 85 & 50.6 \\
\hline Lumber，construction materlals．．．．．．．．．．．．．．．．． & 4 & 57，097 & 5e，\％u & 6，3，4is & 1：0 & 5，362 \\
\hline Lumiter，millwork．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 32 & 5：， 54,3 & 52，543 & 207， 212 & 140 & 4，782 \\
\hline Construction materials（except lumber）．．．．．．． & 17 & 1，554 & 1．423 & 5，8，13 & ．．． & 560 \\
\hline Machinery，equipment，supplies．．．．．．．．．．．．．．．． & 245 & 201，124 & 195，406 & 187，001 & 517 & 7，888 \\
\hline Air conditioning，somercial refrigeration equin & 12 & 45，161 & 4， & 40， 54 & \(\cdots\) & 82 \\
\hline Cormercial machines，aquipment．．．．．．．．．．．．．． & 8 & （D） & －4，559 & 3，9．3 & \(\ldots\) & 636 \\
\hline Construction machinery，efuipment．．．．．． & 7 & （D） & 4，957 & －4，531 & 11.2 & \({ }^{214}\) \\
\hline Farw－garders machinery，Equipment．．．．．．．．．．．． & 158 & 108，018 & 104，20t & －1，8，803 & \(\cdots\) & 5，413 \\
\hline Profeosional equipment，supplies．．．．．． & 11 & 3，434 & 3，434 & 3，052 & 151 & 231 \\
\hline Service estabilshment efuipment，supplice．． & 18 & & 8，193 & 8,033 & ‥ & 160 \\
\hline Transportation（exrept mutcmotive）equipment， & 25 & 18，909 & 18，759 & 18， 190 & 11\％ & 4.5 \\
\hline Metals，metalwork（except scray）． & 4，5 & 150，262 & 250，201 & 2．69， 577 & 1.20 & 514 \\
\hline Iron，steel and products．．．．． & is & 131，050 & 231，050 & 230，393 & 120 & 537
27 \\
\hline Honferrous metals，metalwork．． & 12. & 29，211 & 12，211 & 29，184 & ．．． & \\
\hline Dther morchantise agents，brokers．．． & 201 & 502， & 488．， 62 & ． 31,921 & 22，378 & 7.917 \\
\hline Scrap irost and steen．．．．．．．．．．．． & 5 & 23，703 & 13，703 & 11，5117 & \(\cdots\) & 2,186
90 \\
\hline Anusements，sporting proods，toys．．． & 21 & 20， \(3,0.04\) & 20， 3 ， 1.4 & \(\begin{array}{r}20,574 \\ 3,357 \\ \hline 0.07\end{array}\) & \(\cdots\) & 175 \\
\hline Broks，maga ines，rewsyaper：！ & 9 & \({ }^{3,109}\)（D） & 4，35\％ & 3,557
45,083 & 14.4 & 1，127 \\
\hline Farta supplite．．．．．．．．． & 11 & 35，\({ }^{127}\) & 28，217 & 20，793 & \％31\％ & 109 \\
\hline Jown 1 ry．．．．． & 13 & & 11，13， & 11，595 & \(\cdots\) & 2． 39 \\
\hline Yams．．．．．．．．．．．．．．．．． & \({ }^{8}\) & （D） &  & 16，445 &  & 2.521 \\
\hline Petroleum and producta．．．
General merchandise．．．．． & \begin{tabular}{l}
10 \\
\hline 7
\end{tabular} & （D） & 13， 378 &  & ．．． & 131 \\
\hline Miscellareous proucts，afents，bn，kers， & 91 & 30，840 & 307，277 & 2392，367 & 13，88\％ & 1，021 \\
\hline
\end{tabular}

\footnotetext{
Jee footnotes at end of tatle．
}

Ghme MF MERCHANDISE AGENTS AND BROKERS-SALES BY TYPE OF TRANSACTION: INA-UNITED STATES AND STANDARD METROPOLITAN AREAS OF \(1,(\% 0,0 \%)\) INHABITANTS OR MORE. BY KIND OF BUSINLESS-Continued Estableshments, Sales, and Sales by Type of Teansaction


\footnotetext{
See footnotes at end of table
}

Thhle gF MERCHANDISE AGENTS AND BROKERS-SALES BY TYPE OF TRANSACTION: Hy千 UNITED STATES AND STANDARD METROPOLITAN AREAS OF I (MOOMO INHABITANTS OR MORE, BY KLND OF BUSINESS-COntinued Exthbishments, Sales, and Sales by Tipe of Trans.uteon


See footruter at end of tatic.

「ルル ソF MERCHANDISE AGENTS AND BROK゙ERS－SALES BY TYPE OF TRANSACTION：IYS4－UNITED STATES AND STANDARD METROPOLITAN AREAS OF I，（MO，（MO）INHABITANTS OR MORE，RY KIND OF BUSINESS－CONTINUEd Establishments，Sales，and Sates by Type of Transaction


See footrotes at end of tatle．

「able ソF MERCHANDISE AGENTS AND BROKERS－SALES BY TYPE OF TRANSACTION：IYらł－UNITED STATES AND STANDARD METROPOLITAN AREAS OF \(1,00,0 m 0\) INHABITANTS OR MORE，BY KIND OF BUSINESS－Continued Establishments，Sales，and Sales by Type of Transactoon
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Area and kind of business} & \multicolumn{2}{|l|}{All establishments} & \multicolumn{4}{|l|}{Sales of establishments reforting type of transactions} \\
\hline & Number & \[
\begin{gathered}
\text { Sales } \\
(\dot{\phi} \mathrm{l}, 000)
\end{gathered}
\] & Total
\[
\left(\psi_{1}, 000\right)
\] & Sales for accounts of others \((\$ 1,000)\) & Purchases for accounts of others \((: 1,000)\) &  \\
\hline \multicolumn{7}{|l|}{BOSTON－Continued} \\
\hline Machinery，equipment，supplies．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[t]{4}{*}{8} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{（v）
（0）


（} & （v） & （v） & \multirow[t]{2}{*}{（V）} \\
\hline Air conditioning，conmercial refrigeration equipment．．．．．．．．．．．．．．．．．． & & & & （D） & （0） & \\
\hline Commercial machines，equipment．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & 6 1，731 & \multirow[t]{2}{*}{1.736
（D）} & \multirow[t]{2}{*}{1，709} & （0） & \multirow[t]{2}{*}{（D）} \\
\hline Construction machinery，equipment．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & （D） & & & \multirow[t]{2}{*}{（0）} & \\
\hline Farti－garden machinery，equipment．．．．．．．．．．．．．．． & \(\cdots\) & 22，323 & 18，130 & & & （D） \\
\hline Professional equipment，supplies．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & ， & （D） & \multirow[t]{2}{*}{987
（V）} & 15，888
987 & 315 & 927 \\
\hline Service establishment equipment，supplies．．．．．．．．．．．．．．．．．．．．．．．．．． & 14 & 34,042 & & （v） & \multirow[t]{2}{*}{（V）} & \multirow[t]{2}{*}{（V）} \\
\hline Transportation（except automotive）equipment，supplies．．．．．．．．．．．．．． & 1 & （D） & （D） & （D） & & \\
\hline Metals，metalwork（except scrap）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 21 & 18，680 & \multirow[t]{2}{*}{18,537
15,450} & \multirow[t]{2}{*}{18,382
15,351} & \multirow[b]{2}{*}{\(\ldots\)} & \multirow[t]{2}{*}{155
99} \\
\hline Iron，steel and products．．． & 15 & 15，593 & & & & \\
\hline Nonferrous metals，metalwork．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & 3，087 & 3，087 & 3，031 & \(\ldots\) & 56 \\
\hline Other merchandise agente，brokers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 78 & 80，108 & 73，949 & 70，332 & 2，337 & 1，280 \\
\hline Scrap i ron and steel．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\begin{tabular}{l|l|}
3 \\
3 & （D） \\
\\
\hline
\end{tabular}}} & \multirow[t]{2}{*}{（0）
（0）} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{（D）} & \multirow[t]{2}{*}{} \\
\hline Amusements，sporting goods，toys．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & & & & & & \\
\hline Books，magazines，newspapers．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 2 & （D） & （0） & （D） & （0） & （D） \\
\hline Coal，coke．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multicolumn{2}{|r|}{（D）} & （0） & （D） & （0） & \multirow[t]{2}{*}{（d）} \\
\hline Farm suppies．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 1 & （D） & （D） & （D） & （0） & \\
\hline Jewelry．．．．．．．．．．．．．． & 7 & \multirow[t]{2}{*}{（p）} & \multirow[t]{2}{*}{（15，785} & \multirow[t]{2}{*}{15，746} & \multirow[t]{2}{*}{（0）
39} & （0） \\
\hline Petroleym and products． & ．． & & & & & \(\ldots\) \\
\hline General merchandise．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[t]{2}{*}{\[
\begin{aligned}
& 8 \\
& 52
\end{aligned}
\]} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{－ 50,4228} & 4，259 & \(\ldots\) & 163 \\
\hline miscellaneous products，ments，brokers，n．e．c．．．．．．．．．．．．．．．．．．．．．．．． & & & & －4，2092 & 2，298 & 946 \\
\hline \multicolumn{7}{|l|}{SAN FRANCISCO－OAKLAAN} \\
\hline Merchandise agents and brokers，total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & sim & 840，228 & 780， 680 & 74，219 & 18，790 & 47.071 \\
\hline Groceries，confectionery，meats．． & 122 & 358，976 & 332， 395 & 306，912 & 2，781 & 22，702 \\
\hline Farm products（edible）．．．．． & 24 & \multirow[t]{2}{*}{60，307（D）} & \multirow[t]{2}{*}{\[
\begin{array}{r}
51,913 \\
1,132
\end{array}
\]} & 49，963 & 715 & 1，239 \\
\hline Dairy，poultry products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 24
4
20 & & & \multirow[t]{2}{*}{48，831} & \multirow[t]{2}{*}{715} & \multirow[t]{2}{*}{1，239} \\
\hline Fruits，vegetables．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 20 & （D） & & & & \\
\hline Drugs，chemicals，paints．．．．．． & 31 & \multirow[t]{2}{*}{31，873} & \multirow[t]{2}{*}{31,285
13,987} & 26，604 & & 4.081 \\
\hline Apparel（including footwear）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \multirow[t]{2}{*}{23
11} & & & \multirow[t]{2}{*}{13,942
9,181} & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{45
195} \\
\hline Dry goods，piece goods．． & & （D） & 9，929 & & & \\
\hline Furrii ture．．．．．．．．．．．．． & \multirow[t]{2}{*}{50
21
21} & \multirow[t]{2}{*}{33,181
34,705} & \multirow[t]{2}{*}{\begin{tabular}{|r|}
32,881 \\
\(2 \times 544\) \\
\hline
\end{tabular}} & \multirow[t]{2}{*}{31,821
21,050} & \multirow[t]{2}{*}{\(\ldots\)} & \multirow[t]{2}{*}{1,060
904} \\
\hline Paper，allied products．． & & & & & & \\
\hline \multirow[t]{7}{*}{\begin{tabular}{l}
Farm products（raw materials） \\
Cotton． \\
Grain．．．．．．． \\
Hides，skins，raw furs \\
Livestock． \\
Tobacco（1eaf） \\
Wool，mohair． \\
Miscellaneous inedible farm products．
\end{tabular}} & 26 & 30，950 & 30，956 & 22，394 & 4， 1.53 & 3，919 \\
\hline & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[t]{2}{*}{（0）} & \multirow[t]{3}{*}{（ \({ }_{\text {（D）}}^{\text {（D）}}\)} & \multirow[b]{3}{*}{（D）} & \multirow[t]{3}{*}{（0）} & \multirow[b]{4}{*}{（D）
（D）
2,569
1} \\
\hline & & & & & & \\
\hline & \multirow[t]{2}{*}{4} & \multirow[t]{2}{*}{} & & & & \\
\hline & & & 14，347 & 11，742 & 36 & \\
\hline & \multirow[t]{2}{*}{\(\cdots\)
\(\cdots\)
1
1} & \multirow[t]{2}{*}{\[
\begin{array}{r}
\because, 97 \\
4, \mathrm{D})
\end{array}
\]} & \multirow[t]{2}{*}{\[
\begin{gathered}
9,37 \\
(\mathrm{D})
\end{gathered}
\]} & \multirow[t]{2}{*}{\begin{tabular}{l}
853 \\
（D）
\end{tabular}} & \multirow[t]{2}{*}{\[
\begin{gathered}
2,304 \\
(0)
\end{gathered}
\]} & \multirow[t]{2}{*}{1，350} \\
\hline & & & & & & \\
\hline \multirow[t]{9}{*}{\begin{tabular}{l}
Autonotive．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \\
Electrical－electronic apparatus， \\
Lumber，construction materials． \\
Machinery，equipment，supplies． \\
Metals，metalwori（except scrap）．
\(\qquad\) \\
other merchandise agents，broker \(\qquad\) \\
PITTSBLRAH \\
Merchandise afents and brokers，total．
\end{tabular}} & \multirow[t]{7}{*}{\[
\left.\begin{aligned}
& 17 \\
& 47 \\
& 42 \\
& 42 \\
& 87 \\
& 81 \\
& 22
\end{aligned} \right\rvert\,
\]} & \multirow[t]{7}{*}{\[
\begin{array}{r}
10,083 \\
\text { (D) } \\
\text { (D) }) \\
24,818 \\
1, .002 \\
11,097 \\
118,707
\end{array}
\]} & \multirow[t]{7}{*}{\[
\begin{array}{r}
10,083 \\
34,4,43 \\
24,351 \\
24,818 \\
20,818 \\
43,91 \\
8,535 \\
104,465
\end{array}
\]} & \multirow[t]{7}{*}{\[
\begin{aligned}
& 9,792 \\
& 33,914 \\
& 23,214 \\
& 25,284 \\
& 25,59 \\
& 7,284 \\
& 94,021
\end{aligned}
\]} & \multirow[t]{7}{*}{\[
\begin{array}{r}
120 \\
323 \\
44.5 \\
735 \\
1,3 \mu \\
1,0+7 \\
1,546
\end{array}
\]} & \multirow[t]{7}{*}{171
900
588
799
4.188
184
6,090} \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline & 3 & 30t， 893 & 292，313 & 274．395 & 7， 487 & 10，231 \\
\hline Grocerles，confectionery，meats．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 43 & 71，9404 & 70，90， & 70，527 & 0 & 431 \\
\hline Firm produnts（editle）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 17 & 37，798 & 37，798 & 3e， 924 & & \\
\hline  & 2 & （D） & （D） & （D） & （D） & （0） \\
\hline Fruits，vegrtables．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 15 & （D） & （D） & （D） & （D） & （D） \\
\hline Drugs，chemicals，paintc．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & ＂ & 1，307 & －1，309 & 5，809 & ， 42 & 38 \\
\hline Apparel（includint footwear）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & ＇＇ & 3，618 & 3， 198 & 3，498 & \(\ldots\) & \(\ldots\) \\
\hline Dry goods，plece zoode．．．．．．．．． & & & & & & \\
\hline Furticure，hore furtiahin，s．．． & 3
3 & （D） & （D） & （D） & （D） & （0） \\
\hline & & & & & & \\
\hline Farmproducte（raw materials）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & 10 & 18， 195 & 18，255 & 18，705 & \({ }^{77}\) & \({ }^{173}\) \\
\hline GraLn．．．．．．．．．．．．．．．．．．． & & （D） & （D） & （D） & （D） & （D） \\
\hline Hides，Ekins，raw furs． & & & & & & \\
\hline zivestock．．．．．．．．．．．．． & \(\because\) &  & 1r，\(\quad \cdots\) & 16， \(3 \%\) & \(\cdots\) & 173 \\
\hline Tobacco（leaf）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\ldots\) & ，．． & ．．． & ．．． & \(\ldots\) & \(\cdots\) \\
\hline Wool，mohat ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & ．． \\
\hline  & \(\ldots\) & ．．． & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) \\
\hline Automotive．．．．．．．．．．．．．．．． & \(\therefore\) & 1，877 & 1，977 & \(4 \% 0\) & 197 & \\
\hline  & 39， & －5，55， & －3，6，90 & 24，221 & 4.3 & 206 \\
\hline Hardware，Plumbine heis ting rouds．．．．．．．．．．．． & 19 & 2， 2,029 & 2，235 & 1，8，8 & 1．62 & 33. \\
\hline Lumber，conctruct iorimentritals．． & 14 & 13， 72.7 & 13，76， & 8，4，26．6 & ．\(\cdot\) & 5118 \\
\hline Michinery，quippment，suppritec．．．．．．． & \％ & 50，140 & 6．1，200 & 38， 101 & 1，43\％ & 1，0．65 \\
\hline Matale，metalwark（except srap）．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． & \(\cdots\) & \(\cdots, \ldots 10\) & 20，0．3 & 14， 872 & 2.300 & 8.65 \\
\hline  & & ，201 & 3，\({ }^{\text {P，}} 3\) & 3，\({ }^{\text {a }}\) & & \\
\hline
\end{tabular}

Sige frothertites at end if table．
 STANDARD METROPOLITAN AREAS OF I, MOMO INHABITANTS OR MORE, BY KIND OF BUSINESS - COntinued Estabishments, Sales, and Sales by Type of Transaction


\footnotetext{
See footnotes at end of tatle.
}

Table 9F. MERCHANDISE AGENTS AND BROKERS-SALES BY TYPE OF TRANSACTION: 1954-UNITED STATES AND STANDARD METROPOLITAN AREAS OF \(1,000,000\) INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued Establishments, Sales, and Sales by Type of Transaction
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Area and kdnd of musiness} & \multicolumn{2}{|l|}{All establishments} & \multicolumn{4}{|l|}{Sales of establishments reporting type of transactions} \\
\hline & Number & \[
\begin{gathered}
\text { Sales } \\
(\$ 1,000) \\
\hline
\end{gathered}
\] & \[
\begin{aligned}
& \text { Total } \\
& (\$ 1,000)
\end{aligned}
\] & \[
\begin{aligned}
& \text { Sales } \\
& \text { for accounts } \\
& \text { of others } \\
& (\$ 1,000)
\end{aligned}
\] & Purchases for accounts of others
\[
(\$ 1,000)
\] & Sales
On own account ( \(\$ 2,000\) ) \\
\hline \multicolumn{7}{|l|}{baltinore} \\
\hline Merchandise agents and brokers, total.... & 228 & (D) & 229,812 & 217,653 & 3,961 & 8,198 \\
\hline Groceries, confectionery, meats................. & 43 & 71,835 & 70,415 & 68,509 & 1,339 & 567 \\
\hline Farm products (edible) Dairy, poultry products. & \multirow[t]{2}{*}{29
3
26} & (D) & & (V) & \[
\begin{aligned}
& (\mathrm{V}) \\
& (\mathrm{D})
\end{aligned}
\] & (V) \\
\hline Fruits, vegetables............................... & & 31,186 & 27,658 & 26,606 & 242 & 810 \\
\hline Drugs, chemicals, paints.. & 6 & (D) & 2,289 & 2,153 & ... & \multirow[t]{3}{*}{136
1
2} \\
\hline Apparel (including footwear). & 21 & 7,683 & 7,683 & \multirow[t]{2}{*}{7,682} & & \\
\hline Dry goods, plece goods....... & \multirow[b]{2}{*}{6} & & 8,723 & & \(\cdots\) & \\
\hline Furniture, home furnishings. & & (D) & 2,936 & 8,721
2,936 & \(\ldots\) & 2 \\
\hline Paper, allied products...... & 4 & 7,842 & 7,842 & 7,536 & \(\ldots\) & 306 \\
\hline Farn products (raw materials). & 23 & 43,814 & 34,264 & 30,020 & 428 & 3,816 \\
\hline Cotton.................. & \(\cdots\) & (0) & (D) & (D) & (i) & \multirow[t]{2}{*}{(D)} \\
\hline Hides, skins, ram furs. & \(\ldots\) & & (D) & \multirow[b]{2}{*}{27,909} & - & \\
\hline Livestock.............. & \multirow[t]{2}{*}{7} & 40,0882 & 31, \(\mathrm{I91}^{\text {d }}\) & & 108 & \multirow[t]{2}{*}{3,374
(D)} \\
\hline Tobacco (lear)....... & & \multirow[t]{2}{*}{(D)} & (D) & (D) & (D) & \\
\hline Wool, mohair........................ & \(\ldots\) & & & \(\cdots\) & \(\cdots\) & \\
\hline Automotive...................................... & \(\cdots\) & (D) & (D) & (D) & (D) & \multirow[t]{2}{*}{(D)
36} \\
\hline Electrical-electronic apparatus, equipment, appii & 22 & 11,168 & & 10,787 & \multirow[t]{2}{*}{\(\cdots\)} & \\
\hline Hardware, plumbing-heating goods................ & \begin{tabular}{l}
19 \\
20 \\
\hline
\end{tabular} & \multirow[t]{2}{*}{15,736
8,018} & 10,823 & 15,310 & & 425 \\
\hline Lumber, construction materials. & 10 & & 8,018 & \multirow[t]{2}{*}{7,87
7,308} & 1 & 331 \\
\hline Machinery, equipment, supplies. & 32 & \multirow[t]{2}{*}{8,780
(D)} & \multirow[t]{2}{*}{\begin{tabular}{l}
8,254 \\
1,715 \\
\hline
\end{tabular}} & & 140 & 740 \\
\hline Metala, metalworik (except scrap)........... & 4 & & & \multirow[t]{3}{*}{19,117} & \multirow[t]{3}{*}{1,8000} & \multirow[t]{3}{*}{56
875} \\
\hline Other merchandise agents, brokers.......... & \multirow[t]{2}{*}{23} & \multirow[t]{2}{*}{21,903} & \multirow[t]{2}{*}{21,792} & & & \\
\hline minneapolis-St. Paul & & & & & & \\
\hline Merchandise agents and brokers, total... & 348 & 1,099,832 & 914,822 & 828,745 & 43,195 & 42,882 \\
\hline Groceries, confectionery, meats.. & 51 & 155,902 & 155,902 & 155,142 & \(\cdots\) & 760 \\
\hline Form products (edible)..... & 15 & 28,960 & 28,960 & 25,423 & , & 3,537 \\
\hline Dairy, poultry products. & \multirow[t]{2}{*}{\(\cdots\)} & \multirow[b]{2}{*}{28,960} & \multirow[b]{2}{*}{28,900} & \multirow[b]{2}{*}{25,423} & .. & \multirow[t]{2}{*}{3, \({ }_{3} \times\)} \\
\hline Fruits, vegetables..... & & & & & \multirow[t]{2}{*}{\(\cdots\)} & \\
\hline  & 7 & (D) & (D) & (D) & & \multirow[t]{2}{*}{(D)} \\
\hline Apparel (1ncluding footwear)............................. & \multirow[t]{2}{*}{12
9
9} & \multirow[t]{2}{*}{8.105
7.997} & \multirow[t]{2}{*}{7,997} & 8,056 & \multirow[t]{2}{*}{( 48} & \\
\hline \begin{tabular}{l}
Dry goods, piece goods.......................... \\
Furniture, hame fumishines.
\end{tabular} & & & & 7,958 & & (D) \\
\hline Furniture, home furnishings. & 11 & (D) & 0,0.62 & 5,875 & & (D) \\
\hline Farn producta (ram materisls). & 5.4 & 745,301 & 567,87\% & 4.95,580 & 37.450 & 34,790 \\
\hline Cotton............... & \multirow[t]{2}{*}{11.} & \multirow[t]{2}{*}{332,997} & \multirow[t]{2}{*}{276,098} & & & \\
\hline Grain................... & & & & 247,874 & 1,844 & 24.380 \\
\hline Hides, skins, raw furs...... & \(\cdots\) & 42, \(30 \div\) & 291,728 & 247,712 & 35,000 & 8.410 \\
\hline Tobacco (Leaf)............... & \(\ldots\) & ... & , & 2, & 3, & , \\
\hline Wool, mohair........................ & & \(\ldots\) & ... & ... & ... & ... \\
\hline Miscellaneous inedible fara products..... & . & \(\ldots\) & ... & ... & ... & ... \\
\hline Autamotive..................................... & \(\because\) & (D) & 1,224 & \(1-205\) & \(\cdots\) & 19 \\
\hline Electrical-electroric apparatus, equipment, appli & 33. & 30,020 & 27,587 & 27,4.5 & \(\cdots\) & 122 \\
\hline Hardware, plumbing-heating goods............... & 30 & 19,607 & 18,477 & 17,884 & 81 & 512 \\
\hline Lumber, construction materials.. & 1. & 14,769 & 14,76,9 & 11,072 & 3,329 & 368 \\
\hline Machinery, equipment, suppiies. & 54 & 20,913 & 19,853 & 18,453 & 323 & 1,077 \\
\hline Metals, metalwork (except scrap).. & 10
25 & 12,080 3 & 12,080 & 10, 31,06 & 1,75? & 1.02
1,106 \\
\hline BUFFALO & & & & & & \\
\hline Merchandise agents and brokers, total. & 184 & 115,982 & 159,845 & 152, 24 & 3,045 & 4,170 \\
\hline Groceries, confectionery, meats... & 41 & L4, 560 & 47,518 & -7,7,40 & 10 & 78 \\
\hline Farm producte (edible).... & 7 & 7.540 & & & & \\
\hline Dalry, poultry products. Fruits, vegetables........ & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Drugs, chemicals, painte........... & 4 & 2,105 & 2,165 & l, 161 & & 4 \\
\hline Apparel (Inciuding footwear). & 1 & (D) & & (D) & (D) & (D) \\
\hline Dry goods, plece grods....... & \(\therefore\) & (D) & (D) & (b) & (D) & (D) \\
\hline Furniture, home furnishings. & 7 & 2,757 & \(\therefore\), 93, 7 & 2,8,28 & ... & 129 \\
\hline Paper, allied products..... & 3 & (D) & 1,081 & 1,029 & .. & 52 \\
\hline Farm products (raw materials). & ? & 12,093 & 1.,043 & 9,55, & \(\therefore 149\) & 34 \\
\hline Cotton............................... & \(\cdots\) & (0) & (D) & ( \({ }^{\text {i }}\) ) & (i) & (D) \\
\hline hides, bkinc, ram fura.... & .. & & & & & \\
\hline Livestock.............. & 5 & (0) & (i) & (D) & (D) & (D) \\
\hline Tobacco (1ear)........ & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & ... & . \\
\hline  & \(\ldots\) & ... & \(\ldots\) & ... & ... & \(\ldots\) \\
\hline Mlscellanecus inedible farm products........ & ... & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) \\
\hline Autamotive........... & 1 & (D) & (D) & (D) & (D) & (D) \\
\hline Electrical-electronic upraratus, "Mipmest, at & 15 & 18.0 at & 11,0,4,0 & 11.033, & 4 & \\
\hline Handmare, plumbing-heatiny gaods...... & 12 & (D) & 3, (0) & ¢,735 & 90 & 179 \\
\hline Lumber, Conctruction traterials... & 7 & (b) & 3,003 & -780 & 7 & 21. \\
\hline machinery, equipment, supplies. & 4 & (D) & :3, 3 , & 81,147 & 135 & 2,146 \\
\hline Metals, metalwork (exsept ocrap) & 11 & (D) & 11,2, 2 & 10,512 & 17 & 1.99 \\
\hline Other merchandise agentu, broknte.................. & 17 & 11, 3m & 11, \(31 \%\) & 8,778 & \(17 \%\) & 2 b 2 \\
\hline
\end{tabular}

\footnotetext{
(D) Withheld to avold disclosure.
}

Table 9G GRAIN ELEVATORS—BIN SPACE BY TYPE OF BIN IYS4-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Luabwhments. Sales, and Ban Space


See footrotes at end of table.

Table 9G GRAIN ELEVATORS-.-BIN SPACE BY TYPE OF BIN 1954---UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES---Continued

Estahbraments, Salcs, and Bun Space

T.hlc yH WAGON 'TRLCK) DISTRIBUTORS: 195み-UNITED STATES, BY KIND OF BUSINESS

Estahlishmonts, Salcs.Operatang Expense Ratio, and Payroll
\begin{tabular}{|c|c|c|c|c|}
\hline  & \begin{tabular}{l}
Le.ablu:limerate \\

\end{tabular} & Sales
(本1,000) &  & \[
\begin{gathered}
\text { Piyroll, } \\
\text { entire } \\
\text { year } \\
(\$ 1,100)
\end{gathered}
\] \\
\hline Iricued Stite, tuedi.. & \(\therefore\), 4? 1 & 1,303,124 & 14.0. & 42.483 \\
\hline  & 2,117 & 441.4i? & 1.1 .0 & 40.834 \\
\hline  & 1,369 & 331, 314 & 18.0 & 30, 5.5 \\
\hline  & 334 & (1), 51 & \(1 . .0\) & 5,121 \\
\hline  & 57 & 4, 242 & 1\%', & +,4,1 \\
\hline  & 357 & 84,235 & 1.3 & 3,875 \\
\hline  & [99 & (14, 1,81 , & 11.0 & 3,841 \\
\hline  & 114 & 21.483 & 11.1 & 880 \\
\hline  & 38. & 44, 113 & 18.2 & \(\therefore 971\) \\
\hline  & 7r, & 243,215 & 19.4 & \(1^{17} \cdot 173\) \\
\hline Beer, abe dicuh truchi dherin -ur. ................... & 75\% & 2ril, 5 & 1.4 & 17.ate \\
\hline Nine, diatilled arirate NLum (tru's) dictratratar. & \({ }^{9}\) & \(\therefore, 184\) & 13.4 & 137 \\
\hline  & 18: & 9, 343 & 0.0 & \(\therefore{ }^{2 / 4}\) \\
\hline  & \(\cdots\) & \(\cdots\) & . & \\
\hline  & ... & ... & ... & \(\ldots\) \\
\hline Pursiturt, hate turnashan - Whint (truh) diatributurs........................ & . . & \(\ldots\) & ... & . . \\
\hline Faper, allied froducts whent (tru*) distritutarz.................................. & \(\cdots\) & ... & . . & ... \\
\hline Farmpraduets (raw materiais) wa un (trusk) di. tratatur, .......................... & ... & ... & & \(\cdots\) \\
\hline Ausum ive ms, & 232 & 2'7, 238 & . 3.5 & 3.348 \\
\hline  & \(\cdots\) & ... & . & \\
\hline Autorulive eyuipment, tire-tube wagtn (truck) di. Lr-unt r & 232 & 24, 338 & 0.3 .9 & 3.348 \\
\hline Electrical, elertronius, appliarne wagon (truck) diehrilutiors & \(\ldots\) & -* & ... & \\
\hline Hardware, plumbint thedin, un was (truck) dietritu: ri....................... & ... & \(\ldots\) & ... & \\
\hline innber, constratiost material: wason (rruck) distributir... & ... & ... & . . . & \(\ldots\) \\
\hline  & . . . & ... & . . . & ... \\
\hline Stals, metalwurk (except sirapt wa ous (trusk) listrabuturn................... & ... & ... & & \\
\hline Scrap, waste materiais whon (truai) distributors............................... & . . & ... & & \\
\hline Other wagon (truck) distributors..................................................... & 1,272 & \(4^{\prime}(1), 1410\) & 11.7 & 21,987 \\
\hline A.rucemente, sportin zocds wheon (truek) dietributur & . & \(\ldots\) & \(\cdots\) & \\
\hline  & 138 & 25,195 & 21.6 & 2,942 \\
\hline Coal wagon (truck) distributar-.................................................... & . . & ... & . . & \\
\hline Farm supplies wason itruza dietributurs.......................................... & . . & & & \\
\hline Jewelry wacont (trusa) dietributurs..... & & \(\cdots\) & & \\
\hline Petroleum presiucte Wagen (truck) distributors. & 1,103 & 422, r18 & 11.0 & 12,840 \\
\hline Gift, art goods, Teetin: yards wagon (tru.k) diztrituturs................... & 7 & +65 & 15.7 & 39 \\
\hline Flower, buit, plant wamul (truck) distributors. . . . . . . . . . . . . . . . . . . . . . . . . . & 21 & 1,563 & 33.2 & 132 \\
\hline  & 3 & 155 & 13, \% & 14 \\
\hline
\end{tabular}
... Represento zero.
 GEOGRAPHIG DIV'IGONS, ANDSTATIS




GIOGRAPIIC DIVISONS AND S゙T ATES-Contmued



See footnotes at end of rable.

Tabley WHOLESALE TRADE, SELECTED KINDS OF BUSINESS Iソjヶ-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establashmencs, Sales, Inventortco, Operatine Evenea, Pasoll, and Perionned


\footnotetext{

}





See footnotes at end of table.

Tahky WHOLESALE TRADE, SELECTED KINDS OF BUSINESS IMj-[INITED STATES, GEOGRAPHIC DIVISIONS, AND ST ATES - Continued
Esabishments, Sales, Inventoracs, Operatang Eypenser, Paroll, and Pemonnd


See fortnotes at, end of table.





\footnotetext{
See foomotes at and of table.
}

Tabley WHOLESALE TRADE, SELICTEDKINDS OF BUSINESS Wう子-UNITED STATES GEOGRAPHIC DINISIONS AND STATES-Contunued



Sere toutrume at wnd of tallit.

Tatcy Wh WOLESALI: TRADF, SIIEGTED KINDS OF BUNINESS IVAF UNITED STATIS, GEOGRAPHIG, DIVISGONS, AND STATES-Continued



\footnotetext{
See foothotes at end of table.
}

Tabley WhOLESALE TRADE, SELECTED KINDS OF BUSINESS. Mit-UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES-Continued
Exatishments, Sules, Invencorico, Operatige Expenses, Pavroll, ind Permonnel


\footnotetext{
Ser formintes at end of table.
}

Tatcy WHOLESALE TRADI: SELECTED KINDS OF BISINESS l9jみ-UNITED STATES, GEOGRAPHIC DIVISIONS AND STATIS-Conmont
Estahboments, Sales, Inventormes, Operatang Expenco, P.aroll, and Peranond


See footroves at end of table.

Tabcy WhOLESALE TRADE, SELECTED KINDS OF BUSINESS Hyt-UNITED STATES, GEOGRAPHIC DIVISIONS. AND STATES - Continued
Exathehments, Sules, Inventorics, Operating Expenses, Pavoll, ind Perannel
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Division and State & \begin{tabular}{l}
Establishmente \\
(Number)
\end{tabular} & \begin{tabular}{l}
Sales \\
(\$1,000)
\end{tabular} & Inventories, end or year, at \(\cos t\) ( \(\$ 1,000\) ) & \[
\left|\begin{array}{c}
\text { Operatine } \\
\text { expenses } \\
\text { (including payroll) } \\
\text { ( } \$ 1,000)
\end{array}\right|
\] & Payroll, entire year
\[
(\$ 1,000)
\] & Paid employees, worlweek ended nearest Hov. 15 (Number) & \begin{tabular}{l}
Active proprietors \\
of unincorporated \\
businesses \\
Nov. 15 \\
(Number)
\end{tabular} \\
\hline & \multicolumn{7}{|c|}{READY-MLXED CONCRETE DISTRIEUTORS-Continued} \\
\hline West North Central............ & 240 & 87,502 & 1,799 & 24,835 & 12,670 & 3,082 & 115 \\
\hline Minnesota................. & 40 & 15,871 & 326 & 5,084 & 2,770 & 054 & 24 \\
\hline товв....................... & 59 & 12,651 & 187 & 3,904 & 1,785 & 513 & 30 \\
\hline Missouri................... & 63 & 32,351 & 063 & 8,438 & 4,425 & 1,010 & 25 \\
\hline North Dakota.... & \(\bigcirc\) & 1,736 & 70
18 & 550 & 218 & 4 & 1 \\
\hline South Dakota. .............. & \(2{ }^{9}\) & 1,982
7,628 & \(\begin{array}{r}18 \\ 202 \\ \hline 2\end{array}\) & 720
1,821 & 328
1,006 & \begin{tabular}{l}
78 \\
268 \\
\hline
\end{tabular} & 7
12 \\
\hline Nebraska........................ & 36 & 15,323 & 327 & 4,312 & 2,138 & 516 & \({ }_{16}^{12}\) \\
\hline South Atlantic........... & 202 & 86,637 & 1,543 & 26,507 & 12,916 & 3,697 & 85 \\
\hline Delaware.............. & 5 & 2,392 & 12 & 1.072 & 521 & 123 & 3 \\
\hline maryland.................. & 23 & 10,904 & 142 & 2,592 & 1,190 & 306 & 6 \\
\hline District of Columbia..... & 4 & 8,286 & 55 & 2,891 & 1,261 & 311 & . \\
\hline Virginia. . . . . & 30 & 11,499 & 163 & 3,550 & 1,682 & 442 & 6 \\
\hline West Virginia.............. & 12 & 5,294 & 123 & 1,458 & 1,074 & 279 & 6 \\
\hline North Carolina............ & 38 & 11,535 & 256 & 3.802 & 1,033 & 632 & 23 \\
\hline South Carolina........... & 14 & 2,528 & 76 & 778 & 374 & 160 & 4 \\
\hline Ceorgia...................... & 21
55 & 5,619
28,580 & 179
537 & 1,678
8,686 & 768
4,613 & 280
1,162 & \({ }_{27}^{10}\) \\
\hline Florida...................... & & 28,580 & 237 & 8,680 & 4,613 & 1,162 & 27 \\
\hline East South Central........... & 100 & 45,092 & 1,405 & 14,327 & 6,552 & 2,025 & 48 \\
\hline Kentucky . . . . . . . . . . . . . . & 27
30 & 7,590
20,514 & 1, 113 & 2,697
0,312
0,12 & 1,231
2,806 & 377
835 & 17 \\
\hline Tennessee................... & 36
26 & 20,514
10,607 & 1,050
125 & \begin{tabular}{l}
0,312 \\
3,145 \\
\hline 1
\end{tabular} & 2,806
1,521 & 835 & 129 \\
\hline Mississippi................. & 19 & 6,981 & 171 & 2,173 & 994 & 34.7 & 10 \\
\hline West South Central.. & 219 & 105,505 & 2,845 & 30,623 & 13,488 & 3,737 & 95 \\
\hline Arkansas... & 16 & 2,991 & 40 & , 802 & , 309 & 119
618 & 12 \\
\hline Iovisiatio. & 36 & 13,826 & 511 & 4,945 & 1,770 & 618
553 & 12
24 \\
\hline Texas...................... & 117 & 74,626 & 1,900 & 20,841 & 9,464 & 2,447 & 50 \\
\hline Mountain.... & 119 & 43,657 & 940 & 15,015 & 7,753 & 1,845 & 76 \\
\hline Montana.. & 13 & 4,209 & 128 & 1,533 & 753 & 181 & 11 \\
\hline Idaho.. & 19 & 3,603 & 102 & 1,413 & 744 & 207 & 17 \\
\hline Wyoming................... & 7 & 1,046 & 20 & 427 & 184 & 51 & 4 \\
\hline Colorado.. & 23 & 15,123 & 14.5 & 3,680 & 1,801 & 422 & 10 \\
\hline Ner Mexico................... & 172 & 4,616 & 102
80 & 2,404 & 1,290
1,090 & 3212
212 & \(\stackrel{9}{9}\) \\
\hline Utah....................... & 18 & 4,389 & 152 & 1,876 & 1,026 & 284 & 12 \\
\hline Nevada...................... & 9 & 5,363 & 209 & 1,756 & 867 & 167 & 3 \\
\hline \multirow[t]{5}{*}{} & 327 & 156,088 & 3,947 & 50,473 & 24,522 & 5,089 & 179 \\
\hline & 50 & 21,976 & 606 & 8,596 & 4,805 & \(87 \%\) & 27 \\
\hline & 4 & 10,854 & 221 & 3,663 & 1,738 & 404 & 42 \\
\hline & 233 & 123,258 & 3,120 & 38,216 & 17,979 & 3,811 & 110 \\
\hline & \multicolumn{7}{|c|}{RESTAURANT, HOTEL SUPPLY HOUSES (principally food)} \\
\hline United States, total................ & 438 & 225,414 & 16,338 & 33,210 & 17,220 & 3,973 & 362 \\
\hline New England................... & \multirow[t]{2}{*}{35
\(\ldots\)} & 15,944 & 785 & 1,281 & 727 & 204 & 24 \\
\hline  & & (D) & (i0) & (i) & ( D ) & (0) & (D) \\
\hline \multirow[t]{2}{*}{} & \(\ldots\) & & & \multirow[t]{2}{*}{1,091} & \multirow[t]{2}{*}{549} & & - \\
\hline & 19 & 12,369 & 558 & & & \multirow[t]{2}{*}{143} & \multirow[t]{2}{*}{(D) \({ }^{7}\)} \\
\hline Rhode Island.............
Cornecticut. & 41 & (D)
2,950 & (D)
201 & (D)
334 & (D)
152 & & \\
\hline Middle Atlantic...................... & 129 & 74, (4, 8 & 5,696 & 10,716 & 5,025 & 1,090 & 96 \\
\hline New York. .................. & 62 & 38,226 & 2,970 & 5,628 & 2,762 & \multirow[t]{2}{*}{\begin{tabular}{l}
488 \\
204 \\
\hline 398
\end{tabular}} & \multirow[t]{3}{*}{38
23
35} \\
\hline \multirow[t]{2}{*}{New Jerseg....
Perncylvaria.} & 22 & 14,002 & 715 & 1,857 & 1,056 & & \\
\hline & 45 & 21,760 & 2,011 & 3,431 & 1,807 & 398 & \\
\hline East North Central... & \multirow[t]{2}{*}{84
19} & \multirow[t]{2}{*}{41,395} & \multirow[t]{2}{*}{\(\begin{array}{r}3,259 \\ 853 \\ \hline 8\end{array}\)} & \multirow[t]{2}{*}{6,470
1,83,} & \multirow[t]{2}{*}{3,719} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 838 \\
& 240
\end{aligned}
\]} & \multirow[t]{2}{*}{} \\
\hline Onio.................... & & & & & & & \\
\hline Indiana.................... & \(\begin{array}{r}19 \\ 7 \\ \hline\end{array}\) & 2,918 & 208 & -506 & 292 & \[
\begin{gathered}
240 \\
06
\end{gathered}
\] & 11
4
24 \\
\hline Míchigaran.................... & 33 & 7,273 & 33.6 & 2,523 & 582 & 323 & 20 \\
\hline Wisconsin................. & 15
10 & 4,823 & 916 & t66 & 459 & 119
90 & 3 \\
\hline West North Central.................... & 34 & 13,477 & 968 & 2,24,4 & 1,147 & 326 & 29 \\
\hline Mirnerota.................. & 10
1 & 1, \({ }^{\text {(D) }}\) & \multirow[t]{2}{*}{\[
\begin{aligned}
& 80 \\
& \text { (D) }
\end{aligned}
\]} & \[
\begin{aligned}
& 317 \\
& (\mathrm{D})
\end{aligned}
\] & \multirow[t]{2}{*}{160
(D)} & (0) & \\
\hline Iowa........................ & 15 & 6,716 & & 901 & & 121 & (0) \\
\hline North Dakota................. & \(\cdots\) & \multirow[t]{2}{*}{(D)} &  & \multirow[t]{2}{*}{(i)} & (id) & \multirow[t]{2}{*}{(D)} & 13 \\
\hline South Dakota............. & \multirow[b]{2}{*}{3
4
4} & & (D) & & (b) & & \multirow[t]{2}{*}{(D)} \\
\hline Nebraska....................................... & & 1,364 & (D) 12. & (D) & (D) & (D) & \\
\hline \multicolumn{8}{|l|}{} \\
\hline Delaware.................... & \multirow[t]{2}{*}{- 8} & 15,290 & \(1,1+8\)
\(\ldots\) & \multirow[t]{2}{*}{\[
\begin{gathered}
1 \ddot{8} \\
\text { (D9 } \\
\text { (D) }
\end{gathered}
\]} & \multirow[t]{2}{*}{} & 336
\(\ldots\) & \multirow[t]{2}{*}{(D)} \\
\hline Maryland.................... & & \(4,0,0\) & 10.3 & & & (D) & \\
\hline Vireinda.................... & 5 & \multirow[t]{2}{*}{1, (1) \({ }_{\text {(D) }}\)} & (D) & \({ }^{(D)} 128\) & (D) & 23 & \multirow[t]{2}{*}{(D)} \\
\hline Weat Virginia............. & 2 & & (D) & \multirow[t]{2}{*}{(D)} & (D) & \multirow[t]{2}{*}{(D)} & \\
\hline North Carolina............ & 3 & (D) & (D) & & (D) & & (D) \\
\hline South Carolina........... & 1 & & & (D) & \multirow[b]{2}{*}{\[
\begin{aligned}
& 168 \\
& 353
\end{aligned}
\]} & & \multirow[t]{2}{*}{(D)} \\
\hline Ceorrla,....................... & 1.2 & \[
\begin{aligned}
& 3,100 \\
& 5,198
\end{aligned}
\] & \[
\begin{aligned}
& 355 \\
& 4450
\end{aligned}
\] & \[
\begin{aligned}
& 308 \\
& 9987
\end{aligned}
\] & & +3988 & \\
\hline Eact Sou S Central.......... & \multirow[t]{4}{*}{7
2
4
4
1} & \multirow[t]{4}{*}{\[
\begin{gathered}
1,5 \% 9 \\
(D) \\
84 \\
(D) \\
(D)
\end{gathered}
\]} & \multirow[t]{4}{*}{\[
\begin{aligned}
& 136 \\
& (0) \\
& 86 \\
& \text { (i0) }
\end{aligned}
\]} & \multirow[t]{4}{*}{} & \multirow[t]{4}{*}{\[
\begin{gathered}
59 \\
(b) \\
3 \\
\cdots \\
\cdots 0
\end{gathered}
\]} & \multirow[t]{4}{*}{\[
\begin{gathered}
32 \\
(0) \\
10 \\
10 \\
(0)
\end{gathered}
\]} & \multirow[t]{4}{*}{(D)
2
(D)} \\
\hline Keritur-k. ................ & & & & & & & \\
\hline ALabama ..... & & & & & & & \\
\hline Wicsicbippi............ & & & & & & & \\
\hline
\end{tabular}

\footnotetext{
Sece footnates at end of thatle.
}
 GEOGRAPHC DIVISIONS AND ST ATIS-Contmutd



\footnotetext{
See footnotes at end ot table.
}

Tabkeyd WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. Iyju-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventorics, Operating Expenes, Paproll, and Perconnej


\footnotetext{

}
 GEOGRAPIII DIVISIONS AND STATIS-Contmued
Estabishments, Sales, lnventores, Operame Expenses, Paytoll, and Peronnel


\footnotetext{
See footnotes at end or table.
}

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS 19ラ4-UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES - Continued
Establishments, Sales, Inventories, Operating Expenses, Paymoll, and Pervonncl


\footnotetext{
See fontrister at, und of table.
}
 GEOGRAPHIC DIVISIONS AND STATIS-COntmued
Fstablishments, Sales, Inventorico, Operating fixperses. Parell, ind Personnel

(D) Wi theld to avoid disclosure. (NA) Not available. ... Represents zero. *Data for 1954 and 1948 exclude places of businese without paid ewployees.

\section*{WHOLESALE TRADE-SUMMARY STATISTICS}

Table 9K CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS 1954BY FUNCTION AND BY TYPE OF OPERATION AND KIND OF BUSINESS SERVICED-UNITED STATES

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space


Table yk CENTRAL ADMINISTRATINE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS I MStBY' FLNCTION AND BY TYPF OF OPERATION AND KIND OF BUSINESS SERVICED-UNITED STATES-COntmucd

Estahhishencs, Employment, Payroll, Inventorics, Sates, and Warchouse Space
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Type of auxiligry, type of operation and hind of tusiness & Number & \begin{tabular}{l}
Averuge amployment \({ }^{1}\) \\
(Number)
\end{tabular} & \[
\begin{gathered}
\text { Puyroll, } \\
\text { entire } \\
\text { your } \\
(\$ 1,000)
\end{gathered}
\] & \[
\begin{gathered}
\text { Inventorice, } \\
\text { end of year, } \\
\text { at cost } \\
(\$ 1,000)
\end{gathered}
\] & Sales
\(\$ 1,000)\) & Occupiable warohouse floor epact, LHEL. 31,1956 (1,000 8q.t't.) \\
\hline \multicolumn{7}{|l|}{Manuracturers' sales brenches and sales uffices-- 'ontfruad} \\
\hline Leather and leather products. \(\qquad\) Central administrative offices. & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) \\
\hline Auxiliariss............................................ & . & \(\ldots\) & \(\ldots\) & \(\ldots\) & & . \(\cdot\) \\
\hline Stone, clay snd glass products....
Centrel gdministrative offices. & 24
17 & 1,413 & 9, 1125
7,846
7,17 & 1,390 & 18,804
16,450 & 406
83 \\
\hline Auxiliories. & 7 & 200 & 1,179 & 897 & 4,354 & 83
323 \\
\hline Primary metal producta............. & 27 & 575 & 3,781 & 1,619 & 25,349 & 39 \\
\hline Central administrstive offices. & 0 & 469 & 3,264 & 206 & 23,062 & 11 \\
\hline Auxilieries.. & 18 & 106 & 517 & 1,413 & 2,287 & 28 \\
\hline  & 21 & 2,006 & 9,784 & 4,858 & 8,295 & 69 \\
\hline  & 16 & 2,040 & 9,723 & 4,825 & 8,295 & 68 \\
\hline Machinary (axcept electricel).. & 71 & 6,959 & 35,868 & 45,620 & 23,023 & 1,824 \\
\hline Central edministrative offices. & 45 & 5,514 & 30,4,3 & 7,757 & \(\therefore 1,153\) & 515 \\
\hline Auxiliaries. & 26 & 1,445 & 5,435 & 37,863 & 1,870 & 1,309 \\
\hline Elactrical wachinery............ & 14. & 587 & 3,178 & 721 & 637 & 100 \\
\hline Centrsl administrative offices................ . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . & 3 & 534 & 2,964 & \(\ldots\) & & , \\
\hline Auxillaries. & 11 & 53 & 214 & 721 & 637 & 100 \\
\hline Transportation equipment................. & \(\therefore 1\) & 6,747 & 28,916 & 121,937 & 50,398 & 4,837 \\
\hline Central sdministrative offices... & 14 & 3,546 & 15,935 & 8,592 & 23,262 & 4.40 \\
\hline Auxiliaries.. & 27 & 3,201 & 12,981 & 113,345 & 27,137 & 4, 397 \\
\hline Instruments and related products. & 5 & 381 & & & & \\
\hline Central administrative offices. & 3 & (D) & (D) & (D) & (D) & (D) \\
\hline Auxilisries..................... & 2 & & & & (D) & (D) \\
\hline Other menufecturers' products \({ }^{2}\). & 30 & 1,391 & 7,595 & 4,122 & 61,519 & 175 \\
\hline Contrsl sdministrative offices. & 24 & 1,324 & & & 62,519 & 128 \\
\hline Auxilibries..................... & 6 & -7 & - 306 & 1,195 & 6, 5 & 47 \\
\hline Petroleum bulk plants, terminals and wholesole LP ges focilitisa, total. & 842 & 51,924 & 276,931 & 21,058 & 655,217 & 517 \\
\hline Contral siministrative offices. & 459 & 49,410 & 263,199 & 16,277 & 632,191 & 78 \\
\hline Auxiliaries.. & 383 & 2,514 & 13,732 & 4,781 & 23,025 & 439 \\
\hline Merchandiss agents and brokers, total. & 32 & 1,626 & 7,386 & 1,128 & 2,895 & 120 \\
\hline Central administrative offices. & 26 & 1,460 & 6,388 & 1,121 & 2,895 & 85 \\
\hline Auxiliories. & 6 & 160 & 998 & 7 & , & 35 \\
\hline Assemblers of ferm products, total. & 95 & & 10,009 & 3,493 & & 239 \\
\hline Centrsl administrative offices............................................................. & 83 & 1,690 & 9,384 & 3,383 & 33,166 & 134 \\
\hline Auxiliaries................................................................................ & 12 & 126 & 625 & 110 & 389 & 5 \\
\hline
\end{tabular}
(D) Withelf to syoid disclosure. ... Represents zero. \({ }^{1}\) Average of the number of employeeg reported for March 15 , May 15 , August 15 , end Novewber 15 pay periods Ineludes jbscco manufactures, Lumber and products (except furniture), printing and publishing, cosl products, and miscelisneous manuractures.

Table 9L. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS. 1954 -UNITED STATES, STATES, AND COUNTIES
Establishments, Employment, Payroll, Inventories. Sales, and Warehouse Space
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline State and county \({ }^{2}\) & Nurber & \begin{tabular}{l}
Average employment \({ }^{2}\) \\
(Number)
\end{tabular} & \[
\begin{gathered}
\text { Pgyroll, } \\
\text { entire } \\
\text { yogr } \\
(\$ 1,000)
\end{gathered}
\] & ```
Inventories,
end of year,
    日t cost
        ($1,000)
``` & \[
(\$ 1,000)
\] & Cecupisble warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.) \\
\hline United Stetes, total.. & 1,786 & 96,203 & 514,257 & 275,307 & 1,111,883 & 10,397 \\
\hline A29bsma. & 14 & 500 & 2,426 & 390 & 2,287 & 8 \\
\hline Jefferson courty. & 5 & 381 & 1,598 & 25 & & \\
\hline Remainder of State...... & 8 & 119 & 828 & 365 & 2,287 & \\
\hline Lrizors. & 7 & 356 & 1,777 & \(\ldots\) & \(\ldots\) & \(\ldots\) \\
\hline Arkanses. & 20 & 355 & 1,841 & 1,672 & 3,696 & 72 \\
\hline Pulaski coumty.. & 8 & 172 & 862 & 1,270 & 3,257 & 10 \\
\hline Sebestisn county.... & 4 & 101 & 455 & 402 & 439 & 58 \\
\hline Remainder of Stste.. & 8 & 82 & 524 & ... & \(\cdots\) & \\
\hline Californis. & 149 & 9,080 & 50,019 & 18,392 & 129,920 & 63 \\
\hline Alsmedo county.. & 21 & 485 & 2,644 & 2 & \(\cdots\) & \(\cdots\) \\
\hline Fresmo county.... & 5 & 79 & 535 & & & \\
\hline Los Angeles county. & 65 & 4,915 & 27,091 & 5,938 & 59,384 & 120 \\
\hline Secremento county......... & & 480 & 2,623 & & & 9 \\
\hline San Diego county......... & 5 & \(\begin{array}{r}86 \\ \hline 349\end{array}\) & 4.460 & & & \\
\hline  & 38
3
3 & 2,349
183 & 13,277
1,097 & 1,888 & 51,483
29 & 240 \\
\hline Sen mateo courty...
Remainder of state. & 17 & 503 & 2,292 & 9,425 & 4,068 & 236 \\
\hline Colorado.. & 27 & 1,097 & 6,54.2 & 4, 885 & 12,808 & 45 \\
\hline Denver county.. & 19 & 990 & 5,952 & 4,357 & 11,633 & 45 \\
\hline Rexainder of Sts:e. & 8 & 107 & 590 & 528 & 175 & ... \\
\hline connecticut. & & 1,419 & 7,968 & & 96 & 62 \\
\hline Foirfield county. & 8 & 842 & 4,546 & 802 & & 33 \\
\hline Hertford county. & 8 & 367 & 2,282 & \(\cdots\) & & \\
\hline Repainder of State. & 9 & 210 & 1,140 & \(\cdots\) & & \(\cdots\) \\
\hline Delswore. & \(\checkmark\) & (D) & (5) & (D) & (D) & (D) \\
\hline District of columbia............ & 13 & 226 & 1,285 & & 106 & 1 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 9 L CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS 1954-UNITED STATES, STATES, AND COUNTIES-Continued

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space


\footnotetext{
\(\therefore\) Ne footnotes at ond of table.
}

Table 9L CENTRAL ADMINISTRATIVE OFFICES AND AUXILJARIES SERVICING WHOLISALE IEINBLISHMBNTS 1454-UNITED STATES. STA IES, AND COUNTIES-Contınued
Establishments, Employment, Payroll, Inventories, Salcs, and Warchouse Space
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline State and county \({ }^{1}\) & Number & \begin{tabular}{l}
Avorge umiloyment \({ }^{\text {2 }}\) \\
(Number)
\end{tabular} & \[
\begin{gathered}
\text { Fsyrull, } \\
\text { tntirn } \\
\text { yenr } \\
(1,0+(1)
\end{gathered}
\] &  & \[
\begin{aligned}
& \cdot 11 \cdot \\
& (1, \cdots 1+\rangle)
\end{aligned}
\] &  \\
\hline New Nexico & 7 & 14 & 8 & \(\cdots\) & \(\ldots\) & ... \\
\hline Now York. ...... & 207 & 24,005 &  & 8,141
7,37 &  & 75 \\
\hline Albany county . . . . . . . . .
Bronx & 10
5 & 448
78 & 7, 719 & 7,377 & , & 8 \\
\hline Frio county.. & 12 & -44 & 1, "34. & . 24 & - & ¢ \\
\hline Xings county. & 14 & 539 & 3, 19. & \(\therefore, 483\) & - , "1) & '4 \\
\hline Monroo county.. & \({ }_{5}\) & 52 & 312 & & ... & \(\cdots\) \\
\hline Nassau county.. & 4 & 71 & 484 & & \(\cdots\) & \\
\hline New York county. & 495 & - 0,554 & \(54.80 \cdot\) & 8,195 & 18, \(\quad 1\) & 14. \\
\hline Omondaga county. & 11 & ct 7 & 1,555 & , 1 & \(\cdots\) & 1. \\
\hline Queens courty.......... & 1. & 997 & 5,3177 &  & 47, 75 t , & 83 \\
\hline Westchester county..... & 1. & 168 & 3, 37 & 1,.42 & 1.70 & 55 \\
\hline Remeinder of State..... & \(\cdots\) & \({ }_{5} 87\) & 1,044 & 68. & 2,551 & ,11 \\
\hline North Carolina. & 35 & 810 & 4,053 & 145 & \(\cdots\) & 4 \\
\hline Mecklenburg county.. & 14 & +1.15 & 3,54 & 47 & \(\cdots\) & 4 \\
\hline Wake county........ & 5 & 103 & 512 & \(\cdots\) & \(\ldots\) & ... \\
\hline Remainder or state.... & 14 & 9 & 48. & 98 & \(\ldots\) & ... \\
\hline North tekota........... & 12 & \(25+\) & 1,180 & 5 & 120 & \(\bigcirc\) \\
\hline ahio... & 97 & t, tu8 & 38,320 & 13,250 & 124,700 & 407 \\
\hline Cuyehoge county. & \({ }^{24}\) & 4,220 & 22,892 & 4,696 & 83,03.7 & 203 \\
\hline Franklin coumty.. & 11 & 439 & 2,053 & 3,768 & 588 & 15 \\
\hline Hawilron courty..... & 18 & 541 & 3,123 & 405 & 7,626 & 61 \\
\hline Lucas county..... & 11 & wis & 4,740 & 620 & 10,581 & 97 \\
\hline Montgomery county..... & 6 & 115 & 749 & 194 & 1,860 & 11 \\
\hline Sumapit county......... & 4 & 161 & 943 & 3,270 & 17,087 & 14 \\
\hline Remainder of State.. & 18 & 047 & 3,814 & 311 & 3,921 & t \\
\hline Oklahoma... & 41 & 1,702 & 8,542 & 3,235 & 7,493 & 105 \\
\hline Gerfield county. & 3 & 14 & 85 & 521 & 530 & \(\cdots\) \\
\hline Cklahowe county. & 11 & 290 & 1,401 & 521 & 6,056 & 77 \\
\hline Fulss county......... & 16 & 1,243 & 6,4.45 & 2,193 & 1,378 & 28 \\
\hline Washington county.. & 4 & 33 & \({ }_{388}^{2.3}\) & \(\cdots\) & ־99 & \(\cdots\) \\
\hline Remainder of Stata. & & 122 & 388 & \(\ldots\) & & \(\cdots\) \\
\hline Oregon.. & 22 & 896 & 4,874 & 6,024 & 10,493 & 177 \\
\hline Multnowsh county.. & 13 & 817 & 4,451 & 5,368 & 7,529 & 130 \\
\hline Remainder of Stete. & 9 & 79 & 423 & 656 & \(\because, 964\) & 47 \\
\hline Pennsylvenia. & 102 & 5,569 & 28,577 & & 94, 3 3, & \\
\hline Allegheny county....... & 28
5 & 1,325 & 8,166
633 & 3,442 & 7,246
, 6. & 138
55 \\
\hline peuphin county........
Luzerne county....... & 5
4 & 127
45 & 633
253
263 & 17
.. & ... & 55 \\
\hline Montgomery county. & 5 & 417 & 2,283 & \(\because 1\) & - 80 & - \\
\hline Philsdelphis county. & 34 & 2,022 & 10,408 & 2,342 & 72, 11.7 & 112 \\
\hline Remainder of state.. & 20 & 1,633 & 6,834 & 1,453 & 20,237 & 37 \\
\hline Fihode Islend... & 9 & 207 & 1,326 & 224 & 3, ? 255 & 30 \\
\hline Providence county. & 9 & 207 & 1,325 & 224 & 3,365 & 30 \\
\hline fomainder of State. & ... & \(\ldots\) & - & \(\cdots\) & ... & ... \\
\hline South Coroling... & 11 & 250 & 1,392 & 2 & \(\ldots\) & \(\ldots\) \\
\hline South Dekota. & 9 & 357 & 1,590 & 31 & \(\cdots\) & \(\cdots\) \\
\hline Ternessee. & 23 & 781 & 3,512 & 13,331 & 1,4,33 & 332 \\
\hline Devidscon county. & 3 & 25 & 137 & \(\ldots\) & \(\cdots\) & \(\cdots\) \\
\hline Knox county...... & 3 & 18 & 107 & 3. & . 8. & \\
\hline Shelby courty........ & 10 & 690 & 3,038 & 13,296 & 885 & 332 \\
\hline Remainder of State... & 7 & 48 & 230 & 35 & 748 & \(\ldots\) \\
\hline Texas. & 131 & 4,039 & 20,613 & 18,583 & 13, 197 & 361 \\
\hline Bexar county.. & 6 & 08 & \({ }_{5} 441\) & & 1,463 & \\
\hline dellas county. & 31 & 1,122 & 5,435 & 14,787 & 1,485 & 239 \\
\hline Harris county. & 25 & 1,694 & 8,886 & 1,425 & 9,019 & 73 \\
\hline Lubbock county.... & 5 & 11 & 81 & \(\ldots\) & ... & \(\ldots\) \\
\hline Midland county. & 7 & 31 & 208 & \(\ldots\) & ... & ... \\
\hline Nueces cointy....... & 3
5 & \(\begin{array}{r}28 \\ 170 \\ \hline\end{array}\) & 208
824 & \(\ldots\) & \(\ldots\) & \(\cdots\) \\
\hline Potter county............
Tarrant
coumty. . . & 14 & 170
488 & 824
2,479 & 339 & 920 & \({ }^{7} 4\) \\
\hline \begin{tabular}{l}
arrant comty. \\
Ioylor county.
\end{tabular} & 14 & 56 & -302 & ... & ... & \\
\hline Rerainder of State. & 31 & 371 & 1,749 & 2, 242 & 211 & 28 \\
\hline Utab. & 11 & 297 & 1,370 & 9 & \(\ldots\) & 5 \\
\hline Verpont... & 4 & 92 & 534 & \(\ldots\) & \(\cdots\) & 84 \\
\hline Virginia........... & 41 & 1,148 & 5,631 & 721 & 2,042 & 46 \\
\hline Aringen courty........ & 4 & 14 & . 72 & 83 & \(\cdots\) & 20 \\
\hline Fichmond coumty.... & 4 & 49 & 285 & 135 & , & 10 \\
\hline Norfoix city.... & 4 & 159 & 723 & 31 & 1,041 & \(\cdots\) \\
\hline temainder of State...... & 29 & 926 & 4,561 & 482 & 1,001 & 26 \\
\hline Weahing tor. . . . . & 38 & 2,210 & 12,773 & 770 & 33,858 & 53 \\
\hline Ying county..... & 20 & 1,763 & 10,394 & 445 & 32, 204 & \(\cdots\) \\
\hline \begin{tabular}{l}
Fierce courty.... \\
Epokane county...
\end{tabular} & 3
7 & 18
34 & 109
1,726 & \(\ldots\) & & \(\ldots\) \\
\hline Reraizder of State. & 8 & - 85 & -544 & 325 &  & 53 \\
\hline West Virginis. & 16 & 461 & 2,137 & 451 & 808 & 38 \\
\hline Wisconsin.. & 28 & 1,620 & 7,579 & 122 & 483 & 4 \\
\hline Brown courty.. & 4 & 260 & 1,253 & \(\cdots\) & 43 & \(\cdots\) \\
\hline Dane county.. & 6 & 215 & 1,171 & 1 & 27 & \(\ldots\) \\
\hline Douplss county.. & 4 & 140 & . 578 & 14 & 407 & 4 \\
\hline La crosse county.. & 3 & 191 & 1,010 & \(\cdots\) & \(\cdots\) & \(\ldots\) \\
\hline Milwsukee county.. & 6 & 677 & 3,344 & \(\cdots\) & \(\cdots\) & \(\ldots\) \\
\hline Pemainder of State.. & 5 & 137 & 323 & 107 & \(\cdots\) & \(\ldots\) \\
\hline uycming. & 6 & 29 & 163 & \(\ldots\) & ... & 1 \\
\hline
\end{tabular}

\title{
ALASKA AND HAWAII
}

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Table 10A－WHOLESALE TRADE 1ソ54－EMPLOYMENT SIZEOF ESTABLISHMENT－ALASKA
Total Wholesale－Estahlishments，Payroll，and Personcel；Merchant Wholoalers and Other Operating Types－Estabhishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{－．\(\therefore\) asth－－\％1} & \multicolumn{5}{|c|}{ta．} & \multicolumn{2}{|l|}{Her mant Miesslers} & \multicolumn{2}{|l|}{（ther cporating types} \\
\hline & \multirow[t]{2}{*}{\[
\begin{gathered}
E=t a b l i s!- \\
\text { mgr!ts }
\end{gathered}
\]} & \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Ham 11 ari Fitd \\
mpi yees，w raweek \\
ended xiear：＋＋＇ivember 1
\end{tabular}} & \multirow[t]{2}{*}{Active pr－ orieturs i winc rporatel tusimesses． Hisvember （inmber} & \multirow[t]{2}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Establista } \\
\text { mertis }
\end{gathered}
\] \\
（ibunker）
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Sales } \\
& (\$ 1,200) \\
& \hline
\end{aligned}
\]} & \multirow[t]{2}{*}{\begin{tabular}{l}
\[
\begin{gathered}
\text { Establ1st. } \\
\text { mentu }
\end{gathered}
\] \\
（thaber）
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Sales } \\
& (\$ 1,000)
\end{aligned}
\]} \\
\hline & & & \begin{tabular}{l}
Paysol1 \\
＂thlars
\end{tabular} & Employees ＇turtber & & & & & \\
\hline  & \(10 \cdot\) & 10，2\％4 & 1．8．58\％ & 9¢1 & Q 7 & 100 & 41，410 & 84 & 53，311 \\
\hline  & \％r & 186 & 2， 210 & 24
36 & 51 & 20 & 1，891 & \(4{ }^{4}\) & 17，960 \\
\hline  & \(1{ }_{1}\) & & \(4,3.0\)
0,170 & \begin{tabular}{l}
36 \\
51 \\
\hline 1
\end{tabular} & \(\stackrel{\square}{\square}\) & 11
11 & \(\xrightarrow[1,210]{1,10}\) & ？ & 1,492
1,828 \\
\hline ，\(=\) pr & \(\because\) & 5 & 27，\(*=1\) & 14.4 & 13 & 21 & \(\cdots, 3+\) & 11 & 6，814 \\
\hline 1－pai－ & 15 & 420 & 10， 1047 & \(\square_{6}\) & 2 & 9 & く，二心4 & 6 & 1，867 \\
\hline \％paic enp ，\％ere ．．．．．．．．．．．．．．．．．．．．．．．．．． & 12 & 750 & 15，652 & 99 & 3 & 10 & 8，100 & \(?\) & （D） \\
\hline  & \({ }^{1+}\) & 1， 394 & 27，598
L） & （229 & （0）\({ }^{3}\) & 11
7 & 8，887 & \(\stackrel{5}{1}\) & 8，594） \\
\hline  & & & & & \(\cdots\) & \(\cdots\) & ．．． & & \\
\hline  & & & （I） & & & & ．．． & 1 & （D） \\
\hline
\end{tabular}


Tahle 10B－WHOLESALETRADE 1954－LEGAL FORM OF ORGANIZATION，BY TYPE OF OPERATION－ALASKA
Establishments，Sales，Stocks，Operatıng Expense Ratio，Payroll and Personnel


\footnotetext{
Gperators of commianmpetroleum rixik piantis rin en ugencytasis．
}

Table IUC－PETROLEUM BULK PLANTS AND TERMINALS 1954－ALASKA
Establishments，Salcs，Inventories，Pavroll，and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Iype of estatilstment．} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Establialı- } \\
\text { ments }
\end{gathered}
\]} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{Inven－ tories， end of year， at cus （ 12,600 ）} & \multicolumn{2}{|c|}{Payru11} & \multicolumn{4}{|l|}{Pald employees，workweek ended neareat－} & \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { Ac\&lve } \\
& \text { prapletor:a } \\
& \text { of' unin- } \\
& \text { corporated } \\
& \text { bualneases, } \\
& \text { November 1's } \\
& \text { (Number) }
\end{aligned}
\]} \\
\hline & & & & \[
\begin{aligned}
& \text { Ent1re } \\
& \text { ywar } \\
& (1,000)
\end{aligned}
\] & \[
\begin{aligned}
& \text { Wurtweek } \\
& \text { ended } \\
& \text { nearest } \\
& \text { Hovember } 15 \\
& \text { (Lillary) }
\end{aligned}
\] & \begin{tabular}{l}
Warch is \\
（trumber）
\end{tabular} & \[
\begin{aligned}
& \text { May } 15 \\
& \text { (Murber) }
\end{aligned}
\] & \begin{tabular}{l}
Auguast 1 f \\
（Number）
\end{tabular} & \begin{tabular}{l}
November 15 \\
（Number）
\end{tabular} & \\
\hline  & 64
5
5
0 &  & \(7 \cdot 16\)
\(3(0)\)
（1） & \[
\begin{gathered}
1,16 \\
\text { (11 } \\
\text { (i1) }
\end{gathered}
\] & \[
\begin{aligned}
& .2,1,1,1) \\
& (\mathrm{N}) \\
& \text { (1) }
\end{aligned}
\] & 1／ 1.1
（II）
（I） & 171
（D）
（D） & \(3 \%\)


（1）
（1） & \(17 \%\)
（i）
（i） & 43
（D）
（D） \\
\hline
\end{tabular}

Table 10D－PETROLEUM BULK PLANTS AND TERMINALS 195ィ－TYPEOF PLANT－ALASKA
listahlishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Territory} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Buik plants and terminals，total}} & \multicolumn{10}{|c|}{＂12he plimits} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Buik tismizat．}} \\
\hline & & & \multicolumn{2}{|r|}{Tcial} & \multicolumn{2}{|l|}{Independeut buik plants} & \multicolumn{2}{|l|}{Cnoperalive buls plesits} & \multicolumn{4}{|l|}{} & & \\
\hline & \begin{tabular}{l}
Estat－ \\
11sh－ \\
ments \\
Number）
\end{tabular} & \[
\begin{aligned}
& \text { soles } \\
& \text { excl } \\
& \text { i } \& 8 \times 1 \\
& (\$ 1,000)
\end{aligned}
\] & \[
\begin{aligned}
& \text { Estab- } \\
& 11 \text { shi- } \\
& \text { ments } \\
& \text { (Number) }
\end{aligned}
\] & \[
\begin{gathered}
\text { Livles } \\
\text { (excl. } \\
\text { tax) } \\
(\$ 1,00)
\end{gathered}
\] &  &  & \[
\begin{gathered}
\text { Estat- - } \\
\text { Ment- } \\
\text { ments } \\
\text { (Humber) }
\end{gathered}
\] & \[
\left[\begin{array}{c}
\text { sates } \\
\left(\begin{array}{c}
\text { excs } \\
\text { tax }) \\
(s+1, n(x)
\end{array}\right)
\end{array}\right.
\] & \[
\begin{aligned}
& \text { Estab- } \\
& \text { Ifah- } \\
& \text { ments } \\
& \text { ( Numtur) }
\end{aligned}
\] &  & \[
\begin{aligned}
& \text { E.ecul- - } \\
& \text { itsi- } \\
& \text { ment. } \\
& \text { (mumber }
\end{aligned}
\] &  & \begin{tabular}{l}
E．tab－ \\
 （＂uraber＂
\end{tabular} &  \\
\hline Alsekg．．．．．．．．．．．．．．．．．． & 04 & 34，282 & 50 & 1，903 & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\ldots\) & & 12， 0 & 113 & ． 1.1 & & 2e，3＋9 \\
\hline
\end{tabular}
．．．Kepresents serc．

Table 10E－PETROLEUM BULK PLANTS AND TERMINALS 1954－BULK STORAGE CAPACITY－ALASKA Establishments，Sales，and Storage Capacity，hy Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{type of establishment} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Eatablish- } \\
& \text { ments }
\end{aligned}
\]} & \multirow[b]{3}{*}{} & \multicolumn{7}{|c|}{Bulk sturace capacity as of Dectenues 1］，usisigned ti，－} \\
\hline & & & \multirow[b]{2}{*}{Aviation gascline} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Other } \\
& \text { gesoline }
\end{aligned}
\]} & \multirow[b]{2}{*}{Kerosene， rauge bil （3）－ 1 fuel i）} & \multirow[b]{2}{*}{\begin{tabular}{l}
 \\
HIs（No． 2 to No． 4 ， \\
light．eas olls， \\
and light Diesel－ \\
type fuels）
\end{tabular}} & \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{Liquerted petraleun fares} \\
\hline & & & & & & & & \begin{tabular}{l}
ln tinks \\
124 1 Us． workiru presanje or less
\end{tabular} & II LAyku motre than ばき 1U： Wなり水保は pre：：aure \\
\hline & （Humber） & （ \(\$ 1,000)\) & （1，000 g31．） & （1，000 gat．） & （2，1000 Ea1．） & （1，000 gal．） & \((1,100\) gal．） & （1，000 gal．） & （1，000 gat． \\
\hline Alsaka，total．．．．．．．．．．．．．．．．．．．． & \％． & 34.298 & \(7 \cdot 1\) & 15，214 & 2\％，est & 10， 2.3 t & 5，840 & \(\cdots\) & \\
\hline Petroleum bulk plants，terminals & \％ & 34，282 & 7．8．1 & 15，619 & 17，88． & 1，， 636 & 5，840 & & \\
\hline Bu1k planta．．．．．．．．．．．．．．．．． & 56 & 17，883 & \(\therefore\) ， \(6 \times 3\) & 7，4， 7 ， & 7，899 & 9，297 & 483 & \(\ldots\) & \\
\hline Bulk terminala．．．．．．．．．．．．．． & P & 11．399 & 4． 3 4 & 7，3，7 & ＋，＋87 & － 1,334 & 5，357 & ．． & \\
\hline Wholesale LP gas facilitiea．．．．．． & ．．． & & & ．．． & & & & & \\
\hline
\end{tabular}
．．．Repraseris zaro．

Table 10 F－－PETROLEUM BULK PLANTS AND TERMINALS 1954 －BULK STORAGECAPACITY－ ALASKA BY JUDICIAL DIVISIONS
Establishments，Sales，and Storage Capacity，hy Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Judicial Division} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
（Mumber）
\end{tabular}} & \multirow[b]{2}{*}{} & \multicolumn{5}{|c|}{Duik sturage capacity as of December 31，asaigned to－} \\
\hline & & & Aviation gasoline
\[
(1,000 \mathrm{gal} .)
\] & \[
\begin{gathered}
\begin{array}{c}
\text { Other } \\
\text { gasolifne }
\end{array} \\
\text { (1, yoo gal.) }
\end{gathered}
\] & ```
Kerosene, range
    O1l,
    No. 1 fuel oin
    (1,000 gal.)
``` & Distillate fuel oils（Ho． 2 to Ho． 4 ， 11 ght gas olls，and light Diesel－type fuels） （1，000 equl．） & \begin{tabular}{l}
Residual fuel oils \\
（110． 5 and 1：0． 5 ， \\
＂bunker C，＂heavy Diesel fuels， heavy gas oil，and
Nav special）
\[
(1,000 \mathrm{gal} .)
\]
\end{tabular} \\
\hline Alaske，total． Firat Judacial division Second Judicial division． Third judictal division．． Fourth fudicil division． & 14
33
3
20
8 & \[
\begin{array}{r}
34,282 \\
10,880 \\
(0) \\
17,782 \\
(5)
\end{array}
\] & 7,821
1,083
0.01
\(3,7+0\)
107 & 15,229
5,293
108
8,328
（D） & 17,886
6,828
（1）
8,47
（D） & \[
\begin{aligned}
& 16,63 t \\
& \epsilon, 870 \\
& (5) \\
& (, 608 \\
& (5)
\end{aligned}
\] & \[
\begin{aligned}
& 5,840 \\
& 2,371 \\
& 107 \\
& 1,469 \\
& (D)
\end{aligned}
\] \\
\hline
\end{tabular}
（D）Whthreld to evold dieclosure．
Table 10G＿PETROLEUM BULK PLANTS AND TERMINALS 1954－BULK STORAGECAPACITY
BY SIZE OF STORAGE FACILITY－ALASKA
Establishments，and Srorage Capacity，hy Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Size of storsge faclility} & \multirow[b]{2}{*}{\begin{tabular}{l}
Estatlish－ ments \\
（：umber）
\end{tabular}} & \multicolumn{6}{|c|}{Total bulk storage capacity as of December 31，assigned to－} \\
\hline & & \begin{tabular}{l}
A11 \\
products
\[
\text { (1, } 00 \mathrm{gal} .
\]
\end{tabular} & Aviation ganoline
\[
\left(1, \cos _{2}\right. \text { gal }
\] & \[
\begin{gathered}
\text { otner } \\
\text { gascline } \\
(1,000 \text { ezt. })
\end{gathered}
\] & \[
\begin{aligned}
& \text { Kerosene, } \\
& \text { range all, } \\
& \text { Ho. } 1 \text { fuel } \\
& \text { oil } \\
& (1, \infty 0 \text { gal. })
\end{aligned}
\] & Listillate iued 011s（Ho．二 to No． －4，1ight yas Diesel－t．in fuel （－，000 rai．） & \begin{tabular}{l}
Rosidual fuel cils （Ho．s and the．百， \\
Lurker C，＂ \\
heary Diesel Fuels． heary gas cil， and lave jpecia！
\end{tabular} \\
\hline Alaska，roral． & f－ & 63，42： & 7，821 & 15，119 & \(1 \%, \rho^{\mu}\) & 12， 312 & c， 8.40 \\
\hline Lese thar 22,000 gellons．．． & & 12 ¢ & & 6, & d & & ． \\
\hline 63，000 to 83，000 galions．．．． & 5 & & ．．． & 302 & 27 & 2 l & \\
\hline 84，000 to 104，000 galions． & 5 & 45 & \(\cdots\) & 110 & 12. & \(1, r\) & 4 \\
\hline 105，000 to 209，000 gallons． & 4 & 689 & & 224 & 1\％ & \(\therefore 2\) & \\
\hline 210，000 to 519，000 gallers．． & 13 & 4，021 & 98 & 1，066 & 1，21\％ & 1，+ & \(\cdots\) \\
\hline 520，000 to 1，049，000 gallons．．． & 8 & 5，228 & 226 & 1，762 & 1，23 & 1，plic & \％ 3 \\
\hline 1，050，000 to 3，149，000 gallons．．．． & 14 & 23，895 & 3，582 & 4，2e9 & ＇，14，\({ }^{\text {c }}\) & ． \(\mathrm{m}^{+\prime}\) & －\({ }^{-1}\) \\
\hline \(3,150,000\)
to \(6,299,000\)
gallons．．．． & 3 & 27，502 & 3，35\％ & 2， 15. & \(\bullet^{\prime \prime}\) & ＇，1． & ， 4 \\
\hline 21，000，000 gallons and over．．．． & & & & & & & ．． \\
\hline
\end{tabular}
．．．Raprasents zero．
Table 10H -PETROLEUM BULK PLANTS AND TERMINALS: 1954-GALLON SALES BY CLASS OF CUSTOMER AND TYPE OF PRODUCT-ALASKA


T．Ale 10.1 －PETROLEUN BULK PLANTS AND TERMINALS Iソザ GAIIONSALIS TORLTAILERS，ITSERS， AND（ONSUMERS，BY TYPEOF PRODUCT－ALASKA BY UUDICIAI DIVISION
Bulk Plants and Termanas－Estahlishmenes，Total Sales and Gallon Sales；Retail Gambne Service Stumons－Establishments and Sales


Tahk 10K－PETROLEUM BULK PLANTS AND TERMINALS 1954－NUMBER OF TANK TRUCKS， TRAILERS．AND SEMITRAILERS OPERATED DURING DECEMBER－ALASKA
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Type of equipment} & \multicolumn{5}{|l|}{Nunoer wi bulk petruleum products（except LP gas vehicles} & \multicolumn{5}{|c|}{Number of liquefied petroleum gas vehicles} \\
\hline & \multirow[b]{2}{*}{Tutal} & \multicolumn{4}{|c|}{By capacity of vehicles} & \multirow[b]{2}{*}{Total} & \multicolumn{4}{|c|}{By capacity of vehicles} \\
\hline & & \begin{tabular}{l}
Less than \\
\(\therefore 100\) \\
Gallons
\end{tabular} & \[
\begin{aligned}
& 3,000 \text { tc } \\
& 6,1197 \\
& \text { gallons }
\end{aligned}
\] & \[
\begin{aligned}
& 6.510 \text { to } \\
& \text { s.99\% } \\
& \text { gallens }
\end{aligned}
\] & \[
\begin{aligned}
& \text { In, mon } \\
& \text { Railun } \\
& \text { non }
\end{aligned}
\] & & \[
\begin{gathered}
\text { Less thar } \\
\text { 1,200 } \\
\text { galions }
\end{gathered}
\] & \[
\begin{aligned}
& 1,200 \text { to } \\
& \text { 1.999 } \\
& \text { gallons }
\end{aligned}
\] &  & \[
\begin{gathered}
3,500 \\
\text { gallons } \\
\text { gor more }
\end{gathered}
\] \\
\hline \begin{tabular}{l}
Alaska，icial \\
Tank trucks． \\
Tark semitrailers and trailers．
\end{tabular} & 122
107
15 & 115
107
8 & 7
\(\cdots\)
7 & ．．． & \(\ldots\) & \(\ldots\) & \(\ldots\) & ， & \(\ldots\) & ．．． \\
\hline
\end{tabular}

\footnotetext{
．．．epreserts zero．
}

Table \(10 L-W H O L E S A L E T R A D E: 1954-E M P L O Y M E N T\) SIZE OF ESTABLISHMENT-HAWAII
Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Emplojmert size if establishment} & \multicolumn{5}{|c|}{Total} & \multicolumn{2}{|l|}{Herchant wholesalers} & \multicolumn{2}{|l|}{Other operating types} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Payroll, }, \\
\text { ertire year } \\
\$ 1,000)
\end{gathered}
\]} & \multicolumn{2}{|l|}{Payroll and paíd employees, workweek ended nearest Kovember 15} & \multirow[t]{2}{*}{Active proprietors of unincorporated businesses, November
(Number)} & \multirow[b]{2}{*}{Establishments (Humber)} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Sales } \\
& (\$ 1,000)
\end{aligned}
\]} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales } \\
(\$ 1,000)
\end{gathered}
\]} \\
\hline & & & \[
\begin{gathered}
\text { Payroll } \\
\text { (Dollars) }
\end{gathered}
\] & \[
\begin{gathered}
\text { Eqpioyees } \\
\text { (Number) }
\end{gathered}
\] & & & & & \\
\hline Hawail, total.......................... & 594 & 37,754 & 764,510 & 9,886 & 335 & 45 & 293,929 & 149 & 288,011 \\
\hline 1 paid emplyyee.................. & 217 & 437 & 5,755 & 96 & 91 & 72 & 5,812 & 45 & \\
\hline \({ }_{2}\) paid employees.... & 67 & 403 & 9,489 & 140 & 55 & 51 & 5,179 & 18 & 6,737 \\
\hline 3 paid employees........ & \({ }_{61}^{69}\) & 553 & 11,742 & 195 & 48 & 53 & & 8 & 4,626 \\
\hline 4
or
0
or
or & \begin{tabular}{l}
89 \\
54 \\
\hline
\end{tabular} & 1,143
1,210 & 26,676
25,609 & 393
347 & 52
34
34 & 61
45 & -9,963 & 27 & 15,727 \\
\hline \% or paid employees. & \begin{tabular}{l}
54 \\
39 \\
\hline 9
\end{tabular} & 1,210
1,213 & 25,609
28,889 & 347
327 & 34 & 45 & 13,163 & 9 & 9,926 \\
\hline \% or \({ }^{\text {\% }}\) paid employees..... & \begin{tabular}{l}
39 \\
82 \\
\hline
\end{tabular} & 1,213 & 28,889
73,382 & 327
1,101 & 16 & 29 & 9,495 & 10 & 8,420 \\
\hline 20 to 49 paid employees... & 47 & 5,080 & 110,568 & 1,466 & 5 & 34 & 51,553 & 12 & 8,977
34,431 \\
\hline 50 to 94 paid employees. & 15 & 4,775 & 88,227 & 1,118 & 5 & 13 & \({ }^{\text {(D) }}\) & 13
2 & 34, (D) \\
\hline 100 or more paid employees. & 22 & 19,281 & 384,173 & 4,703 & ... & 17 & (D) & 5 & ( D\()\) \\
\hline
\end{tabular}
(D) Withbeid to avoid itsclosure.

Table 10M-WHOLESALE TRADE. 1954-LEGAL FORM OF ORGANIZATION, BY TYPE OF OPERATION-HAWAIl Establishments, Sales, Stocks, Operating Expense Ratio, Payroll and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{Type of meration, and legal form of organization} & \multirow[b]{2}{*}{\[
\underset{\text { Establish- }}{\text { wents }}
\]} & \multirow[t]{2}{*}{Sales} & \multirow[t]{2}{*}{\begin{tabular}{l}
Inventories, end of year, at cost \\
(\$1,000)
\end{tabular}} & \multirow[t]{2}{*}{\begin{tabular}{l}
Operating \\
expenses \\
(including \\
payroll) \\
as percent \\
of sales \({ }^{1}\)
\end{tabular}} & \multirow[t]{2}{*}{Fayroll, entire year (\$1,000)} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { Payroll and paid employees, } \\
& \text { workweek ended } \\
& \text { November } 15
\end{aligned}
\]} & \multirow[b]{2}{*}{Active proprietors Noveaber (Number)} \\
\hline & & & & & & \[
\begin{aligned}
& \text { Payroll } \\
& \text { (Dollars) }
\end{aligned}
\] & Employees (Number) & \\
\hline Hewail, total.... & 594 & x \({ }^{\text {cx }}\) & 50,668 & xcx & 37,754 & 764,510 & 9,886 & 335 \\
\hline Individual proprieturship. & 194 & xcx & 1,993 & xxx & 1,604 & 35,570 & 631 & 175 \\
\hline Partrersnips..... & 69 & xex & 1,625 & xxx & 1,260 & 26,860 & 471 & \({ }^{2} 137\) \\
\hline Corporations. & 292 & xcx & 41,993 & xxx & 32,227 & 649,359 & 7,937 & 19 \\
\hline Cooperative associstions........................... & 18 & xoco & 1,224 & \(x\) & 420 & 7,775 & 163 & 2 \\
\hline Other forms of organization (including not reporting) & 21 & xax & 3,833 & xox & 2,243 & 4,946 & 684 & 2 \\
\hline Merchant wholesalers, total.. & 445 & 293,929 & 40,527 & 17.1 & 28,499 & 580,099 & 7,861 & 267 \\
\hline Individual proprietorships & 156 & 23,741 & 1,840 & 13.1 & 1,330 & 29,476 & 54.1 & 147 \\
\hline Fastrerships. & 57 & 15,828 & 1,406 & 13.5 & 1,039 & 22,070 & 412 & 117 \\
\hline Corporations........................................ & 207 & 225,094
10,712 & 32,927 & 18.2 & 23,827 & 484,149
3,610 & 6,144 & -i \\
\hline Cooperative ssscistissis............................ & 78
18 & 10,712
18,554 & 1,141
3,413 & 4.5
19.3 & 216
2,027 & 3,610
40,744 & 73
641 & \(\frac{1}{2}\) \\
\hline Phanufacturers' sales branches, total & 38 & 4.,805 & 2,854 & 10.9 & 2,783 & 56,778 & 665 & \(\ldots\) \\
\hline Individual proprietorships. & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & & \(\ldots\) & ... \\
\hline Partierships........ & \(\cdots\) & (D) & (D) & (D) & (D) & (Di) & (D) & (0) \\
\hline Cooperative associations.... & & & & & & & & \\
\hline Cther forms of orgarization (including not reporting). & \(\cdots\) & (D) & (D) & (0) & (D) & (D) & (D) & (D) \\
\hline Petroleum buliz plants, terminals and IP gas facilities, totel Individual proprietorships. & \(\begin{array}{r}34 \\ 1 \\ \hline\end{array}\) & \[
\begin{array}{r}
5 \in, 515 \\
\text { (D) }
\end{array}
\] & \[
\begin{array}{r}
\text { 6,701 } \\
\text { (D) }
\end{array}
\] & \[
\begin{aligned}
& 7.7 \\
& (\mathrm{D})
\end{aligned}
\] & \[
\begin{aligned}
& 1,360 \\
& \text { (D) }
\end{aligned}
\] & \[
\stackrel{27,109}{(D)}
\] & \[
\begin{aligned}
& 283 \\
& \text { (D) }
\end{aligned}
\] & (D) \\
\hline Fartnerghips............. & \(\ldots\) & & & & & & & \\
\hline carporations....... & 33 & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Copperstive assuciations..................................
(ither forms of organization including not reporting)... & \(\cdots\) & \(\cdots\) & \(\cdots\) & ... & ... & ... & ... & ... \\
\hline Merchardise agents, brokers, total. & 68 & 183,309 & 499 & & 4,928 & 95,453 & 951 & \\
\hline Individual proyntetorships.. & 37 & & (D) & (D) & & (D) & (D) & (D) \\
\hline Ferti erships............. & 12 & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Corparations.............. & 10 & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Cooperative associations.... & 3 & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline (ther forms of organizations (including not reporting). & ... & \(\ldots\) & ... & ... & ... & ... & ... & -. \\
\hline Assemblers of farcmproducts. & 9 & 3,382 & 87 & 14.2 & 24 & 5,071 & 126 & ... \\
\hline Irdividual proprtetorships & . & ... & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) \\
\hline Partnerships........ & \(\cdots\) & io & \%i] & \% & \(\cdots\) & (i) & \%ij & \\
\hline Corporations. ..........
Cooperstive asacialions & \({ }_{8}^{1}\) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Other forme of organizations (ficluding nut reperting) & - & , & (1) & ( & - & ... & ... & \\
\hline
\end{tabular}
... Represerina zera. Wat it it iphlical he.
(1) Witrineld to avold disclusurt.


Table ION-PETROLEUM BULK PLANTS AND TERMINALS 1954-HAWAI
Extablishments, Sales, Inventories, Payroll, and Personnel
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{"ype of esuablishment} & \multirow[b]{2}{*}{\begin{tabular}{l}
EatablistaTuco 9 . 9 \\
I'tunber )
\end{tabular}} & \multirow[b]{2}{*}{} & \multirow[b]{2}{*}{\begin{tabular}{l}
Inventuries, end of year. at cost \\
(事, 1) (0)
\end{tabular}} & \multicolumn{2}{|l|}{Payroll} & \multicolumn{4}{|l|}{Paid cminhyees, workweek ended nearest-} & \multirow[t]{2}{*}{Aotive
proprietors
of unin-
corporated
businesse3,
November 15
(Number)} \\
\hline & & & & \begin{tabular}{l}
Entire
year \\
( 12.000 )
\end{tabular} & \[
\begin{array}{|c}
\text { W. rkweek } \\
\text { onded } \\
\text { nearest } \\
\text { Wivenber is } \\
\text { (Dullars) }
\end{array}
\] & \begin{tabular}{l}
\[
\text { Marih } 15
\] \\
(Number)
\end{tabular} & \[
\begin{aligned}
& \text { Hay 15 } \\
& \text { (Number) }
\end{aligned}
\] & \begin{tabular}{l}
Åuguat 15 \\
(Number)
\end{tabular} & \begin{tabular}{l}
November 15 \\
(Number)
\end{tabular} & \\
\hline  & 34
34
10 & \[
\begin{aligned}
& 44,466 \\
& \begin{array}{l}
2,030 \\
3+, 460
\end{array}
\end{aligned}
\] & \[
\begin{aligned}
& 6,701 \\
& 5,004 \\
& 1,0,67
\end{aligned}
\] & \[
\begin{aligned}
& 1,360 \\
& 321 \\
& 1,139
\end{aligned}
\] & \[
\begin{array}{r}
27,109 \\
2,608 \\
22,501
\end{array}
\] & 280
50
230 & 280
50
230 & \(\begin{array}{r}285 \\ 55 \\ 234 \\ \hline\end{array}\) & 283
53
230 & 19
18
1 \\
\hline
\end{tabular}

Table 10P-PETROLEUM BULK PLANTS AND TERMINALS 195\&-TYPE OF PLANT-HAWAII
Estahlishments and Sales
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Territory} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Bulk plents and terminals, total}} & \multicolumn{10}{|c|}{Bully plants} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Bulk terminals}} \\
\hline & & & \multicolumn{2}{|c|}{Total} & \multicolumn{2}{|l|}{Independent bulk plants} & \multicolumn{2}{|l|}{Cooperative bulk plants} & \multicolumn{4}{|l|}{Multiunit bulk plant operations} & & \\
\hline & \[
\begin{aligned}
& \text { Estab- } \\
& \text { lish- } \\
& \text { ments } \\
& \text { (Number) }
\end{aligned}
\] & \[
\begin{gathered}
\text { Sales } \\
(\text { excl } \\
\text { tax) } \\
(\$ 1,000)
\end{gathered}
\] & \[
\begin{aligned}
& \text { Entab- } \\
& \text { I1sh- } \\
& \text { ments } \\
& \text { (Number) }
\end{aligned}
\] & \[
\begin{gathered}
\text { Sales } \\
\text { excl } \\
\text { tan } \\
(\$ 1,000)
\end{gathered}
\] & Estan-1ishments Nunter) & \[
\begin{gathered}
\text { Sales } \\
\left(\begin{array}{c}
\text { excl }
\end{array}\right. \\
\operatorname{tax}) \\
\{1,000)
\end{gathered}
\] & \[
\begin{aligned}
& \text { Estat- } \\
& \text { lisht- } \\
& \text { ments } \\
& \text { (Number) }
\end{aligned}
\] & \[
\begin{gathered}
\text { Cales } \\
(\text { exal. } \\
\text { tux }) \\
(\$ 1, n 00)
\end{gathered}
\] & \[
\begin{aligned}
& \text { Eatah- } \\
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& \text { ments } \\
& \text { (thumber) }
\end{aligned}
\] & \[
\begin{gathered}
\text { Sales } \\
\langle-x c 7 . \\
\operatorname{tax}\rangle \\
(\$ 1,000)
\end{gathered}
\] & \begin{tabular}{l}
Estat-11shmernta \\
( Number)
\end{tabular} & \[
\begin{gathered}
\text { Sales } \\
(\mathrm{exch} \\
\operatorname{tax}) \\
(\$ 1,140)
\end{gathered}
\] & \[
\begin{aligned}
& \text { Esistab- } \\
& \text { lish- } \\
& \text { ments } \\
& \text { (thomber) }
\end{aligned}
\] & \[
\begin{gathered}
\text { Sales } \\
\text { (excl. } \\
\text { taxi }) \\
(\$ 1,000)
\end{gathered}
\] \\
\hline Hewel1................. & 34 & 4,2,400 & 24 & 8.030 & 3. & 419 & \(\ldots\) & . & 17 & 5, 30 & - & 1.PE1 & 10 & \(3 \mathrm{n}, 1436\) \\
\hline
\end{tabular}

Table 10Q-PETROLEIM BULK PLANTS AND TERMINALS \(1 \varphi 54-\) BULK STOR AGE CAPACITY-HAWAII Estahlishments, Sales, and Storage Capacity, by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Type of estatilshment} & \multirow[b]{3}{*}{Establishments} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Sales } \\
& \text { (excluding } \\
& \text { tax) }
\end{aligned}
\]} & \multicolumn{7}{|c|}{Buak storage rapacity as of December* 31, asslgned to-} \\
\hline & & & \multirow[b]{2}{*}{Aviation gasoline} & \multirow[b]{2}{*}{Other gasoline} & \multirow[b]{2}{*}{\begin{tabular}{l}
Keroselie, \\
range oil, \\
14. I ivel \\
nil
\end{tabular}} & \multirow[t]{2}{*}{\begin{tabular}{l}
Distillate fuel \\
uils tNo. 2 \\
to in . A, light gas oils, and light Dieseltype fuels)
\end{tabular}} & \multirow[t]{2}{*}{Residual ruel oils (Nci. 5 and NC. 0 , "burker C." heavy Diesel fuels, heavy gas oils, and Navy special)} & \multicolumn{2}{|l|}{Liquefied petrileun gases} \\
\hline & & & & & & & & Lit ianks of l25 Ibs. wurking pressure or less & In tarka of mure thas \(12^{5}\) los. wurkim: preserure \\
\hline & (Nuncer ) & \$1,000) & (1,000 gai.) & (1,000 gal.) & 11,700 gal. & (1.000 gal.) & (1,000 gal.) & (2,000 , gal.) & (3.000 gri.) \\
\hline Hevali, total........... & 34 & 4, 4, 200 & & & 2,595 & 9,357 & 21,148 & \(\ldots\) & \(\cdots\) \\
\hline Petroleum buik planta, terminals & 34 & 4,4,406 & 5,915 & 31,017 & 2,595 & 1,357 & 21,148 & \(\cdots\) & \(\cdots\) \\
\hline Bulk plants................... & 24 & 8,030 & ... & 4,553 & \(\because 50\) & 2,442 & 157 & -.. & . \\
\hline Bulk terminals. & 10 & 36,43t & 5,915 & 26,464 & 1,345 & 6,915 & 20,992 & \(\ldots\) & ... \\
\hline Wholesale LP gas facilities.... & ... & , & . & , & , & ... & 20, & ... & \(\ldots\) \\
\hline
\end{tabular}

Tahle 10R--PETROLEUM BULK PLANTS ANDTERMINALS 195\&--BULK STORAGECAPACITY--HAWAII BY COUNTIES
Estahlishments, Sales, and Storage Capacity, by Type of Product
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{county} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \begin{array}{c}
\text { Sales } \\
(\operatorname{excluading~} \\
\text { tax })
\end{array} \\
& \langle \$ 1, \infty 00)
\end{aligned}
\]} & \multicolumn{5}{|c|}{Bulk storage capacity as of Decemier 31, assigned to-} \\
\hline & & & \[
\begin{gathered}
\begin{array}{c}
\text { Aviation } \\
\text { gasoline }
\end{array} \\
\text { (1,000 gal.) }
\end{gathered}
\] & \begin{tabular}{l}
Uther \\
gasoline \\
(1,000 gal.)
\end{tabular} & \begin{tabular}{l}
Kerosene, rardge \\
oil, No. 1 \\
fuel oil \\
\{1,000 gal. \}
\end{tabular} & Distillate fuel oils (No. 2 to to. i, light gas gils, and light Diesel-type fuels) (1,000 gal.) & \begin{tabular}{l}
Residual fuel oils \\
(NO. 5 and No. 6 . \\
"bunker C," heavy \\
Diesel fuels, heavy \\
gas oill, and Navy \\
special) \\
(1,000 gal.)
\end{tabular} \\
\hline Hevali, cotal havali... Honolulu. Kaual. Maut. & 34
13
10
5
6 & \[
\begin{array}{r}
4,466 \\
5,068 \\
32,617 \\
(0) \\
\text { (D) }
\end{array}
\] & 5,915
218
5,697
(D)
(D) & 3, 017
a, 039
21,561
(D)
(D) & \[
\begin{array}{r}
2,595 \\
655 \\
1,368 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] & \[
\begin{aligned}
& 9,357 \\
& 1,213 \\
& 5,073 \\
& \text { (0) } \\
& \text { (D) }
\end{aligned}
\] & \[
\begin{array}{r}
21,148 \\
2,086 \\
18,905 \\
(D) \\
\text { (D) }
\end{array}
\] \\
\hline
\end{tabular}
(0) Withheld to svoid disclosure.

Table IOS-PETROLEUM BULK PLANTS AND TERMINALS 1954-BULK STORAGE CAPACITY BY SIZE OF STORAGE FACILITY-HAWAII
Establishments, and Storage Capacity, by Type of Product

... Pepresents zero.
Tahle \(10 T\)-PETROLEUM BULK PLANTS AND TERMINALS 19ら-GALLON SALES BY CLASS OF CUSTOMER AND TYPE OF PRODUCT-HAWAII


Table 1OU－PETROLEUM BULK PLANTS AND TERMINALS：1954－GALLONSALES TORETAILERS，USERS，AND（ONSUMERS， BY TYPE OF PRODUCT－－HAWAII BY COUNTILS



Table 10V－PETROLEUM BULK PLANTS AND TERMINALS 1ソラム－NUMBER OF TANK TRUCKS， TRAILERS，AND SEMITRAILERS OPER ATED DURING DECEMBER－HAWAII


\footnotetext{
．．．Representa zero．
}

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11-4

\section*{INTRODUCTION}

The 1454 Census of Business, alone, with the \(115 .\). Census of Manufactures and Mineral Industriee, was futhori\%d by law under Titie 13, United States Cade, section 131. These 195., Censuser ecvered businesses perated in continental United States, Alaska and Hawaii. The 1954 Census of Business covered Wholesale Trade, Retail Trade. Selected Service Traies and Public Wurehouses. Separate Censuses of Business and Manufactures for 135 were also conducted in Puorto Rico jointly with the Comonwealth Government. Public warehouses, however, were not cavered in the Puerto kico Census.

Findings fresented in this report ars for that portion of the 195 Census of Business pertaining to Fublic Warehouses.

The term "public warehouses" as used here, encompasses the following industries of the Standard Induetrial Classification Manual, Volume II, May 1949, a manual developed under the auspices of the Bureau of the Budget, Execntive Office of the President.

\section*{Industry Number}

422
423 Refrigerated warehousing
42. Household goods warehousing and storage

425 Special warehousing and storage, not elsewhere classified

428
429
The various classes of warehouses for which data are presented separately in this publication are described below under "Description of Classifications."

\section*{METHOD OF ENUMERATION}

Data in this report, as well as in other 1954 Census of Business publications, were obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of 01d-Age and Survivors' Insurance (BOASI) as wholly or partially engaged in public warehousing and storage, wholesale, retail, marufacturing,
mineral induatries, and inmajer graups 70, 72, 73, 75, 7n, 78 , and 79 wh the Survice portion of the Standard Industrial Classification Manual. In uddition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to miline Census refort forms. Each establishment was mailed a report form approriate to its BOASI classification (for those cases for which BOASI classifications had not been established, a general purpose form was used), but its 1954 Census classification was determined by replies to questions on the Census report form. Each ustablishment enunerated in the 1954 , Census of Business was classified as a Fublic warehouse, retail store, wholesale establishment or Fervice business according to its major activity.

Two special report forms, designed in conferation with industry representatives, were used in enumeratim: public warehouses in connection with the 1954 Census of Busirless. (See Report Forms BC-42A and 42B reproduced on pp. 11-. 15 thrus 11-18). This publication presents information develowed from those forms.

\section*{PREVIOUS CENSUSES OF PUBLIC WAREHOUSES}

Public warehouses were included in the 1935 and 1939 Censuses of Business, but not in the 1948 Census. A separate bulletin was issued in connection with the 1935 Census entitled Public Warehousine. Data for 1939 were included as a part of Service Trades for that year, and were published in Sixteenth Census of the United States 1940, Census of Business, Volume III, Service Establishments, 1939.

In addition, the Bureau of the Census, as statistical collection agent for the Transportation Division of the National Defense Advisory Commission, conducted a survey of the Nation's public storage space in 1941. The findings were published in a Census Bureau release of December 6, 19\%1, entitled Survey of Public Storage Space as of July 1, 1941. This survey was limited for the most part to general merchandise and household goods warehouses.

\section*{CONFIDENTIALITY OF DATA}

In accordance with Census law, any data which would disclose the operation of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by Census rules, so that this item is shown in instances where other items of information for the same establishments are suppressed.

\section*{SUMMARY OF FINDINGS}

At the end of 1954 there were 7,565 establishments, with one or more paid employees, in continental United States primarily engaged in the public warehouse business as defined below under "Description of Classifications."* Revenue for the year amounted to \(\$ 757\) million. Employees of the industry numbered, 94,444 during the workweek ended nearest November 15, 1954, on a weekly payroll of \(\$ 6,170,064\), or an average of \(\$ 65\) per employee. Payroll for the year amounted to \(\$ 304\) million, or 40 percent of the total revenue. Owners of unincorporated firms, even though they may have been engaged in the business, are not included in the count of employees nor is their compensation included in payroll.

Public warehouses, as the term is used here, includes general merchandise warehouses, household gools warehouses, refrigerated warehouses, food locker plants, farm products warenouses, special warehouses and storage facilities, and freight trucking terminals. As indicated in the "Description

\footnotetext{
*Data for unincorporated firms without paid employees are excluded from the sumary but are presented in text Table H , p. 11-12. For information on Public Merchandise Warehouses in the territories of Alaska and Hawaii, see Table 8A, p. 11-52.
}
of Classifications," data in this report are limited to establishments primarily engaged in performing warehousing and related services for the public. Plants primarily engaged in other activities but which also conduct some public warehouse business (e.g., ice plants with some public refrigerated space and food lockers, poultry dressing plants having some public refrigerated space, wholesale warehouses providing some public space, etc.) are excluded.

General Merchandise Warehouses. - Of the 7,565 establishments in the public warehouse classification, 1,197 were primarily engaged in warehousing general merchandise with annual revenue of \(\$ 172\) million. Employees of this segment of the warehouse trade numbered 22,283 on a weekly payroll of却,576,442 as of mid-November 1954, or a weekly average of \(\$ 77\) per employee. Anmual payroll amounted to \(\$ 82\) million or 47.6 percent of revenue.

General merchandise warehouses reported a total of 108 million square feet of floor space at the end of 1954, 102 million of which was assigned to the storage of general merchandise, 2 million to household goods, and 4 million to other



purposes. In addition they reported 21 million cubic feet of refrigerated space. Net piling floor space averaged 90,000 square feet per establishment.

Of the floor space assigned to general merchandise, 72.3 percent was occupied as of the end of the year compared with 77.1 percent of the household goods space and 72.0 percent of the space assigned to other purposes. Occupancy of general merchandise space ranged from 65.0 percent in New England to 83.4 percent in the South Atlantic Division.

States recording the largest volume of general merchandise warehouse revenue in 1954 included New York, Pennsylvania, Illinois, New Jersey, Ohio, and Culifornia in the order named, each witn \(\$ 10\) miliion or more. Together these six States sccounted for more than one-half (52 percent) of the tatal revenue for the country. New York led all other States with \& 20 million.

A total of 3,043 buildings were used for general merchandise warehouses at the end of 1954,243 of which were not more than five years old. The remalning 2,800 were built (completed) prior to 1950. Gross floor space in warehouses less than 5 years old averaged 32,000 square feet per building compared With 48,000 square feet of floor space in the older buildings. A tendency toward single story buildings is noted in the fact that 8I. C percent of the gross floor space in warehouses constructed since 1949 was in one-story structures, compared with only \(2 \approx .3\) percent in those more than five years old. Stated differently, 77.7 percent of the floor space of the older buildings was in multi-story structures compared with only 18.6 percent in the newer ones. The tendency toward single story builaings was most pronounced in the New England, Mountair, Pacific, and East South Central divisions where more than 90 percent of the newer space was in this type of structure.

Revenue for this type of warehouse is analyzed by source in Table \(2 E\) as follows: general merchandise revenue (storage,
handing and mianllament in"owsarial servicea), hmushold goods revenue, special storago revenue, freipht trucking terminal revenue, sale of merchandise, and other revenue. Total revenue from all sources wmuntud to 117 . million. of this amount, \({ }^{\text {d }} 39\) million was from storimp, handlint and other services related to general merchumise; \(\$ 10\) millinn wit from storage of household goods; 4. inillin refsuentud sfecial storage revenue; 串4 million wan frum fraiftht trucking wiminul business; \$l million was from anle of merchandine; whilu the remaining \(\$ 10\) million represented it: HL mis revilue. "General merchandise revenut" was
percent from storage; 30.6 persent from hamdlint if merchandise; and 8.6 percent from accossorial or whtiur relabad survices.

General merchandise warehouses are measured by ruvenue size in the accompanying text Table A. Only 18 of ihe l, lu7 establishments reported revenue of \(\$ 1\) nillion or more. Thilr revenue amounted to \(\$ 26\) million for the year, or 15 yercent of the total for general merchandise warehouses. Forty estatlishments each reported revenue of \(\$ 500,000\) to \(\$ 999,000\), and 113 were in the \(\$ 250,000\) to \(\$ 499,000\) revenuesize bruelut. The 171 establishments with annual revenue of \(\$ 250,000\) more accounted for slightly more than one-half of the total revenue of all general merchandise warehouses. Revenue averaped \$1.58 per square foot for the year 1954. It is interesting to note, however, that it increased with revenue size from 39 cents fer square foot in the "less than \(\$ 10,000\) " bracket to \(\$ 1.85 \mathrm{Fer}\) square foot in the \$250,000 to \$499,000 bracket, afler which it showed a tendency to decline. Payroll as a percent of revnue, on the other hand, was relatively independent of revenuesize. It ranged only moderately from a low of 45.1 percent in the \(\$ 25,000\) to \(\$ 49,000\) revenue bracket to a high of 41.1 Iercent in the \(\$ 500,000\) to \(\$ 999,000\) size class. For all size classes combined, payroll averaged 47.6 percerit of total pevnue.

Table A.-GENERAL MERCHANDISE WAREHOUSES BY REVENUE SIZE—UNITED STATES: 1954
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Revenue size group & \begin{tabular}{l}
Establishments \\
(Number)
\end{tabular} & Revenue
\[
(\$ 1,000)
\] & \[
\begin{aligned}
& \text { Occupiable } \\
& \text { public } \\
& \text { floor space } \\
& (1,000 \mathrm{sq.ft.)}
\end{aligned}
\] & Revenue per square foot (Dollars) & \[
\begin{gathered}
\text { Payroll, } \\
\text { entire } \\
\text { year } \\
(\$ 1,000)
\end{gathered}
\] & Ratio payroll to revenue (Percent) \\
\hline United States, total. & 1,197 & 171,542 & 108,315 & 1.58 & 81,677 & 47.6 \\
\hline Warehouses with total revenue of Less than \(\$ 10,000 . . . . . . . . . . . . .\). & 76 & 455 & 1,163 & . 39 & 211 & 46.4 \\
\hline \$10,000 to \$24,000. & 161 & 2,744 & 3,995 & . 69 & 1,311 & 47.8 \\
\hline \$25,000 to \$49,000. & 214 & 7,684 & 6,246 & 1.23 & 3,469 & 45.1 \\
\hline \$50,000 to \$99,000. . . . . . . . . . . . . . & 253 & 18,351 & 14,060 & 1.31 & 8,721 & 47.5 \\
\hline \$100,000 to \$249,000 . . . . . . . . . . . & 322 & 49,901 & 31,189 & 1.60 & 24,436 & 49.0 \\
\hline \$250,000 to \$499,000 . . . . . . . . . . . . & 113 & 38,468 & 20,741 & 1.85 & 17,757 & 46.2 \\
\hline \$500,000 to \$999,000 . . . . . . . . . . . . & 40 & 27,800 & 15,609 & 1.78 & 13,645 & 49.1 \\
\hline \$1,000,000 and over............... & 18 & 26,139 & 15,312 & 1.71 & 12,127 & 46.4 \\
\hline
\end{tabular}

As shown in the accompanying Table \(B, 30\) of the 1,197 general merchandise warehouses had 100 or more paid employees in mid-November 1954. An additional 64 were in the 50 to 99 employment size bracket, making a total of 94 each with 50 or more employees. On the other extreme 248 establishments each employed fewer than 4 persons.

Annual revenue averaged \(\$ 1.58\) per square foot of floor space and increased with employment size. For example, revenue
of those in the 1 to 3 employee bracket amounted to \(\$ .90\) per square foot. From this low it increased, acelt for a drop in the 50 to 99 employee bracket, to a high of \(\$ 1.92\) per square foot for those with 100 or more employees. The ratio of payroll to revenue also increased with employment size from a low of 28.0 percent in the 1 to 3 employee group to 58.4 percent for the largest employment size class. These ratios, however, may have been influenced, particularly in the smaller brackets, by the fact that compensation of owners of unincorporated firms is not included in payroll.

Table B. - GENERAL MERCHANDISE WAREHOUSES BY EMPLOYMENT SIZE—UNITED STATES: 1954


Warehouses were requested to report their employees by occupation class accorling to the following groups: supervisors, engineers and office employees; warehouse and platform employees; drivers and helpers; and all other employees. of the total 22,283 paid employees of general merchandise warehouses, 20,732 were reported by occupation class as follows: supervisors, engineers and office employees, 5,926; warehouse and platform employees, 9,436; drivers and helpers, 3,004; and all other employees, 2,366.

Household Goods Warehouses. - A total of 1,816 of the 7,505 public warehouses were primarily engaged in storing and handling household goods. Revenue from all sources amounted to \(\$ 202\) million for the year 1954. This segment of the trade employed 25,640 persons as of mid-November 1954 and reported a payroll of \(\$ 1,859,418\) for the workweek ended nearest November 15, or a weekly average of \(\$ 73\) per employee. Payroll for the year anounted to \(\$ 92\) million or 45.5 percent of the total revenue.

These warehouses reported a total of 51 million square feet of occupiable floor space assigned to public storage as of December 31, 1954, of which 42 million square feet were devoted to household goods; 7 million to general merchandise; and 2 million to other public storage use. Net occupiable public floor space averaged 28,000 square feet per establishment.

States reporting the largest volume of revenue during 1954 were: New York, California, Texas, Illinois, and Ohio in the order named, each with more than \(\$ 10\) million. Revenue for the five States as a group amounted to \(\$ 93\) million, or 46 percent of the national total. The rive leading standard metropolitan areas, in the order named, were: New York-Northeastern New Jersey, Chicago, Los Angeles, San Francisco-Oakland, and Washington, D.C.

A total of 2,947 buildings were used primarily for public storage of household goods. Of this number 2,689 were more than five years old, while the remaining 258 were constructed (completed) subsequent to 1949. Newer buildings-those not more than five years old-reported an average of 13,000 square feet of gross floor space per building, compared with 22,000 square feet for the older ones. A tendency toward single story operations is noted among the newer buildings. In fact 58.2 percent of the gross floor space in newer buildings represented one-story operations compared with only 15.3 percent in
those more than five years of age. The tendency toward single story buildings was most pronounced in the South Atlantic, East South Central, West South Central, and Mourtain divisions.

Public floor space was assigned at the end of 1954 as follows: 42 million square feet to storage of household goods, 7 million square feet to general merchandise, and 2 million square feet for other public storage purposes. Of the total household goods space 70.2 percent was occupied at the end of the year, compared with 67.6 percent of the general merchardise space and 80.3 percent of the other space. Geographic divisions recording the highest accupancy of houseiold goods space were: Pacific, Middle Atlantic, South Atlantic, and West South Central.

Revenue is analyzed by source in Table 3E, as follows: household goods revenue (storage, labor, trucking, packing and crating, and commission); general merchandise revenue; special storage revenue; freight trucking terminals revenue; sale of merchandise; and other revenue. Revenue from all sources amounted to \(\$ 202\) million. Of this anount, \(\$ 172\) million was from storage, handling, and other services related to household goods; \(\$ 7\) million from storage of general merchandise; \(\$ 2\) million, special storage revenue; \(\$ 2\) million from freight trucking teminals services; and 制 million from sale of merchandise; while the remaining \(\$ 15\) million represented revenue from other sources. Or the total household goods revenue, 53.1 percent was from trucking; 18.2 percent from storage; 17.0 percent from packing and crating: 6.8 percent, commission; and 4.9 percent from labor.

Some interesting facts are noted when household goods warehouses are classified by revenue size as in the accompanying text Table C. For example, 43 had annual revenue of \(\$ 500,000\) or more. On the other extreme, 47 reported less than \(\$ 5,000\) revenue in 1954, and 77 were in the \(\$ 5,000\) to \(\$ 9,000\) group. The most numerous size classes were the \$50,000 to \(\$ 99,000\) bracket with 415 establishments and the \(\$ 100,000\) to \$249,000 bracket with 456 establishments.

Annual revenue per square foot of floor space varied with revenue size fromalow of \(\$ .38\) in the smallest class to a high of \(\$ 4.99\) in the \(\$ 250,000\) to \(\$ 499,000\) bracket after which it declined moderately. The ratio of payroll to revenue, on the other hand, showed little variation by size class. Excluding the two extremes, it ranged only from 43.8 percent to 47.5 percent.

Table C.-HOUSEHOLD GOODS WAREHOUSES BY REVENUE SIZE—UNITED STATES: 1954


Household goods warehouses are elassilied by omployment size in the accompanying text Tahle \(D\) where it is shown that 12 of the 1,816 warehouses each employed 100 perscns or more and 58 were in the 50 to 99 employment sice class．These 70 largest employers reported \(⿻ ⿱ 口 口 丨 寸 心\) million in revenue or 20 per－ cent of the total for all household goods warehouses．They also reported 8.8 million square feet of floor space assigned to public storage，or 17 percent of all occupiable public space．The 8 to 19 employment－sise bracket embraced the larg－ est number of establishments，033．Revenue varied with
employmont size from a luw of \(k 1.80\) fer square fout of filoor space in the 1 to 3 ampluyees bracket to a high of \(\$ 5.17\) for the largest employers．Establishments in the 50 to 99 employ－ ees bracket averaged \｛nt．22 per square foot，slightly lower than in the next larger or next smaller employment size class． The ratio of payroll to revenue also varied with employment size from 19.8 to 54．3．The fact that the compensation of owners of uninc rporated firms is not included in payroll may have had a significant influence on the ratios among smaller employment－size groups．

Table D．－HOUSEHOLD GOODS WAREHOUSES BY EPPLOYMENT SIZE—UNITED STATES： 1954
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Employment size group & ```
Estab-
lishments
(Number)
``` & Revenue
\[
(\$ 1,000)
\] & \[
\begin{gathered}
\text { Occupiable } \\
\text { public } \\
\text { floor space } \\
(1,000 \text { sq.ft. })
\end{gathered}
\] & \[
\begin{gathered}
\text { Revenue } \\
\text { per } \\
\text { square foot } \\
\text { (Dollars) }
\end{gathered}
\] & ```
Payroll,
    entire
    year
($1,000)
``` & \begin{tabular}{l}
Ratio \\
payroll \\
to revenue \\
（Percent）
\end{tabular} \\
\hline United States，total．．．．．．．．．． & 1，816 & 201，853 & 50，695 & 3.98 & 91，881 & 45.5 \\
\hline \multicolumn{7}{|l|}{Warehouses with－} \\
\hline 1 to 3 paid employees． & 349 & 10，293 & 5，536 & 1.86 & 2，042 & 19.8 \\
\hline 4 to 7 paid employees． & 441 & 18，863 & 7，191 & 2.62 & 7，535 & 39.9 \\
\hline 8 to 19 paid employees & 633 & 63，445 & 16，159 & 3.93 & 27，782 & 43.8 \\
\hline 20 to 49 paid employees & 323 & 69，226 & 13，024 & 5.32 & 34， 231 & 49.4 \\
\hline 50 to 99 paid employees & 58 & 28，454 & 6，744 & 4.22 & 1．4，013 & 49.2 \\
\hline 100 paid employees or more．．． & 12 & 11，572 & 2，041 & 5.67 & 6，278 & 54.3 \\
\hline
\end{tabular}

Household goods warehouses were requested to report their paid employees by occupation class according to the following groups：supervisors，engineers and office employees；ware－ house and platform employees；drivers and helpers；and all other employees．Of the 25,640 paid employees as of mid－No－ vember 1954，24，184 were reported by occupation class as fol－ lows：supervisors，engineers，and office employees，6，213； warehouse and platform employees，3，627；drivers and helpers， 12，751；and all other employees，1，593．

Refrigerated Warehouses．－Establishments primarily en－ gaged in providing refrigerated space for the public numbered 577 at the end of 1954，with revenue for the year totaling \(\$ 125\) million．

This segment of the warehouse industry employed 13，215 persons on a payroll of \(\$ 993,407\) for the workweek ended near－ est November 15，1954，or an average of \(\$ 75\) per employee． Payroll for the year totaled \(\$ 50\) million， 39.8 percent of the total revenue．

Net piling space assigned to public storage measured 304 million cubic feet as of the end of the year， 133 million of which was classified as cooler space and 171 million as free－ zer space．In addition the industry provided for use by others 10.1 million square feet of floor space， 60 thousand frozen food lockers，and 105 thousand cubic feet of locker bulk free－ zer space．These figures do not include public refrigerated space at ice，poultry dressing，ice cream，and similar manu－ facturing plants as measured in text Table J．

Leading States from the standpoint of revenue included New York，California，Illinois，New Jersey，Missouri，Massa－ chusetts，Pennsylvania，and Texas in the order named，each with \(\$ 5\) million or more．Revenue for the eight States as a group totaled \(\$ 79\) million，or 62.9 percent of the national total．

Data are presented separately in Table 4 B for the 14 stan－ dard metropolitan areas with \(1,000,000\) or more inhabitants． The New York－Northeastern New Jersey area with revenue total－ ing \(\$ 15\) million，Chicago with \(\$ 11\) million，and Los Angeles with \(\$ 6\) million led all other areas．Together these standard metropolitan areas contributed one－fourth of thenational tatal．

An analysis of revenue（Table 4 E ）reveals that \(\$ 102 \mathrm{mil-}\) lion，or 81.7 percent of the total of \(\$ 125\) million，was from refrigerated space，\(\$ 5\) million from dry storage，\(\$ 2\) million from food locker rentals and service，\(\$ 11\) million from the sale of merchandise，and \(\$ 5\) million from other sources．

Refrigerated warehouses are grouped by revenue size in the accompanying text Table \(E\) ，where it is noted that 22 had \(\$ 1,000,000\) or more revenue in 1954．An additional 44 were in the \(\$ 500,000\) to \(\$ 999,000\) bracket，or a total of 66 each had revenue of \(\$ 500,000\) or more for the year．Revenue for the 66 warehouses amounted to \(\$ 57\) million or 45.3 percent of the to－ tal for all size classes．Revenue averaged \(\$ .41\) per cubic foot for the year 1954，and increased consistently by size bracket from a low of \(\$ .19\) in the less than \(\$ 10,000\) bracket to a high of \(\$ .55\) in the \(\$ 1,000,000\) and over classification．

Table E．－REFRIGERATED WAPEHOUSES BY REVENUE SIZE—UNITED STATES： 1954
\begin{tabular}{cc|c|c|c|c|c|c}
\hline \hline Revenue size group & \\
\hline
\end{tabular}

Forty-six refrigerated warehouses each reported 1.5 million or more cubic feet of ocupiable public refrigerated space. Together they contributed more than one-third of the space of all size classes. Those in the largest size classification
reported an average of \(\$ .34\) annual revenue per cubic foot compared with \(\$ .41\) for all size classes combined. Payroll for this group amounted to \(\quad 40.5\) percent of revenue, slightly higher than the 39.8 percent for all refrigerated warehouses.

Table F.-REFRIGERATED WAREHOUSES BY CAPACITY—UNITED STATES: 1954
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Space size & \begin{tabular}{l}
Estab- \\
lishments \\
(Number)
\end{tabular} & Revenue
\[
(\$ 1,000)
\] & Occupiable public refrigerated space
\[
(1,000 \text { cu.ft. })
\] & ```
Revenue
    per
cubic foot
(Dollars)
``` & \[
\begin{gathered}
\text { Payroll, } \\
\text { entire } \\
\text { year } \\
(\$ 1,000)
\end{gathered}
\] & Ratio payroll to revenue (Percent) \\
\hline United States, total. & 577 & 125,272 & 303,936 & . 41 & 49,878 & 39.8 \\
\hline Warehouses with capacity of- & & & & & & \\
\hline Less than 50,000 cubic feet.. & 105 & 6,408 & 1,828 & (1) & 1,738 & 27.1 \\
\hline 50,000 to 99,000 cubic feet....... & 41 & 2,281 & 3,065 & . 74 & 636
2755 & 27.9 \\
\hline 100,000 to 199,000 cubic feet. & 85 & 7,679 & 13,000 & . 59 & 2,755 & 35.9 \\
\hline 200,000 to 299,000 cubic feet.... & 49 & 4,660 & 11,976 & . 39 & 1,858 & 39.9 \\
\hline 300,000 to 399,000 cubic feet..... & 55 & 9,387 & 19,390 & . 48 & 3,458 & 36.8 \\
\hline 400,000 to 499,000 cubic feet..... & 51 & 8,448 & 21,671 & . 39 & 3,412 & 40.4 \\
\hline 500,000 to 749,000 cubic feet..... & 67 & 16,641 & 41,267 & . 40 & 7,000 & 42.1 \\
\hline 750,000 to 999,000 cubic feet..... & 40 & 13,869 & 34,780 & . 40 & 6,109 & 44.0 \\
\hline 1,000,000 to 1,499,000 cubic feet. & 38 & 18,614 & 46,252 & . 40 & 7,812 & 42.0 \\
\hline 1,500,000 cubic feet and over..... & 46 & 37,285 & 110,707 & . 34 & 15,100 & 40.5 \\
\hline
\end{tabular}


Food Locker Plants.-Of the 7,565 public warehouses and related facilities, 2,467 were classified as food locker plants. This number is limited to establishments with one or more paid employees, primarily engaged in rendering locker service to the public. Locker plants operated by unincorporated firms without paid employees are shown only in text Table \(H\) of this bulletin. Locker plants operated in conjunction with and as part of retail stores, service business, etc., are excluded from these data.

Revenue of the 2,467 "primary" plants amounted to \(\$ 91\) million for the year 1954. This industry employed 8,162 persons on a payroll of \(\$ 361,893\) for the workweek ended nearest November 15, 1954. Payroll for the year amounted to \(\$ 17 \mathrm{mil}\) lion, or 19.0 percent of revenue.

Individual lockers installed at the end of 1954 numbered \(1,301,903\) and the industry reported \(2,321,472\) cubic feet of additional bulk freezer space-space not in lockers. Locker plants also provided 3 million square feet of public dry storage space and 13 million cubic feet of refrigerated space.

States recording the largest number of individual lockers installed were Illinois, Iowa, Texas, Ohio, Indiana, Missouri, California, Wisconsin, and Kansas, in the order named, each with more than 50,000. Illinois and Iowa each had more than 100,000 lockers. The combined total for these nine leading States numbered 699,779 lockers, or over one-half of the country's total.

Food locker plants are grouped in the accompanying Table \(G\) by the number of individual lockers installed at the end of 1954. Of the 2,467 plants, 990 were in the 500 to 999 locker bracket, with an average of 603 lockers per plant. The 990 plants in this size group reported \(\$ 43\) million in revenue or almost one-half of the total for all size classes.

The ratio of payroll to revenue declined consistently with an increase in the number of lockers installed, from a high of 27.2 percent in the "under 300 lockers" bracket to a low of 10.6 percent in the "2,000 and over" classification. For all size classes combined, payroll averaged 19.0 percent of revenue.

Table G.-FOOD LOCKER PLANTS—SIZE BY NUMBER OF LOCKERS—UNITED STATES: 1954
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Number of food lockers installed December 31, 1954} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{Revenue
\[
(\$ 1,000)
\]} & \multicolumn{2}{|l|}{Individual lockers installed} & \multicolumn{2}{|c|}{Payroll} \\
\hline & & & Number & Lockers per establishment (Number) & Amount
\[
\left(\phi_{1}, 000\right)
\] & Percent of revenue \\
\hline United States, total. & 2,467 & 90,761 & 1,301,903 & 528 & 17,218 & 19.0 \\
\hline \multicolumn{7}{|l|}{Plants with-} \\
\hline Less than 300 food lockers. & 427 & 6,659 & 91,860 & 215 & 1,814 & 27.2 \\
\hline 300 to 499 food lockers... & 872 & 24,601 & 342,239 & 392 & 4,793 & 19.5 \\
\hline 500 to 999 food lockers........... & 990 & 42,767 & 596,913 & 603 & 7,929 & 18.5 \\
\hline 1,000 to 1,999 food lockers...... & 154 & 11,637 & 188,885 & 1,227 & 2,143 & 18.4 \\
\hline 2,000 rood lockers and over...... & 24 & 5,097 & 82,006 & 3,417 & 539 & 10.6 \\
\hline
\end{tabular}

Farm Products Warehouses. -There were 1,081 warehouses- of public storage space and l32 million bushels of grain bin other than refrigerated-at the end of 1954 primarily engaged in storing farm products. These warehouses reported revenue for the year totaling \(\$ 127\) million, and an annual payroll of \(\$ 46\) million or 36.6 percent of revenue. This segment of the warehouse industry employed 20,643 persons on a payroll basis as of mid-November 1954. It provided 122 million square feet
space as of the end of the year.
Cotton warehouses constituted the most significant portion of this segment of the warehouse industry with 634 of the 1,081 establishments and \(\$ 87\) million, or almost 70 percent, of the total revenue. Grain elevators primarily engaged in public
storage were second most numerous with 232 establishments and \(\$ 26\) million in revenue. The remainder was made up of 63 tobacco warehouses, 16 potato warehouses, and 136 warehouses of other farm products.

States with the largest farm products warehouse revenue were Texas, Arkansas, Mississippi, California, Louisiana, Tennessee, and Georgia in the order named, each with revenue of more than \(\$ 5\) million for the census year. This revenue for the seven leading States amounted to \(\$ 92\) million or almost three-fourths of the national total.

Of the \(\$ 127\) million total revenue, \(\$ 89\) million was from warehouse and storage (except refrigerated) ; one million from trucking; \(\$ 22\) million from compressing, packing, crating, baling, etc.; \(\$ 8\) million from sale of merchandise; and \(\$ 7\) million from miscellaneous sources.

Special Warehouses and Storage Facilities. -This classification encompassed 270 storage facilities with revenue for 1954 totaling \(\$ 28\) million. It employed 2,881 persons on an annual payroll of \(\$ 11\) million or 39.2 percent of revenue.

Includedin the 270 establishments were 26 fur warehouses, 50 facilities for storing bulk petroleum products, 4 tank facilities devoted to storing vegetable oils and syrups, 5 other bulk liquid facilities, and 185 other special products facili-
ties. Special warehouses and storage facilities provided 10 million square feet of public floor space, 5 million cubic feet of refrigerated space, and 405 million gallons of bulk liquid storage space as of the end of 1954.

Freight Trucking Terminals. -This classification is limited to companfes primarily engaged in the operation of freight trucking terminals and which do not operate trucks. There were 157 establishments of this type at the end of 1954 with revenue for the year amounting to \(\$ 12\) million. This industry employed 1,620 persons as of mid-November and reported an annual payroll of \(\$ 6 \mathrm{million}\), or almost one-half of total revenue.

\section*{CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES}

Data in the accompanying tables are limited to establishments or places of business primarily engaged in storing goods and rendering related services to others. For purposes of the 1954 Censuses, respondents were asked to report separately any central administrative offices or auxiliaries that were at different general locations from the establishments managed or served, or that were at the same location as one of these establishments but not operated as an integral part thereof. Fourteen central administrative offices and auxiliarles were reported as primarily engaged in servicing public warehouses. These fourteen reported payroll for the year 1954 totaling \(\$ 1,213,000\) and 198 employees as of mid-November 1954.

\section*{OTHER 1954 DATA FOR WAREHOUSE AND STORAGE SPACE}

Data in this report, except for text Table \(H\), are limited to establishments, with one or more paid employees, that were primarily engaged (at the end of 1954) in the public warehouse business as defined below under "Description of Classifications". Unincorporated firms operating public warehouse facilities without paid employees are excluded. The significance of this segment of the industry is measured for continental United States in the following table.

Information for this group of establishments was furnished by the Internal Revenue Service and was derived from 1954 tax returns. The data were compiled from only one-half of the cases and the accompanying results for this group were established by multiplying such findings by two. As information available for this type of establishment is limited, only the number of establishments and total revenue for 1954 could be shown.
\begin{tabular}{c|r|r}
\multicolumn{2}{c}{\begin{tabular}{c} 
Table H.-PUBLIC WAREHOUSES—UNINCORPORATED FIRMS \\
WITHOUT PAID EMPIOYEES-UNITED STATES:
\end{tabular}} \\
\hline Kind of business & \begin{tabular}{c} 
Establishments \\
(Number)
\end{tabular} & \begin{tabular}{c} 
Revenue \\
\((\$ 1,000)\)
\end{tabular} \\
\hline & & 1,080
\end{tabular}

Many plants primarily engaged in manufacturing activities also conduct some public warehouse business. Public and private refrigerated storage space for specified manufacturing industries in continental United States are shown separately in text Table \(J\) which follows. This information was compiled in connection with the 1954 Census of Manufactures.

Other warehouse and storage space information developed in connection with the 1954 Censuses-but not included in this bulletin-is outlined below:
a. Warehouse and cold storage space of wholesale estab-lishments-published in Warehouse Space, Bulletin W-2-5 of the 1954 Census of Business.

This bulletin presents information on floor space and refrigerated space of the various classes of wholesale establishments by kind of business and by area.
b. Bulk liquid storage space of petroleum bulk plants and terminals.

This information is included along with data on sales (dollars and gallons), employment, payroll, etc.; in Petroleum Eulk Plants and Terminals, Bulletin W-2-8 of the 1954 Census of Business. Storage capacity information is presented by product (gasoline, kerosene, distillate and residual fuel oils) at the State and county levels.
c. Grain bin space of selected manufacturing industries.

Information on bin space is included in Grain-Mill Products, Bulletin MC-20D of the 1954 Census of Manufactures. Data are presented for States and geographic divisions as well as for the country as a whole.
d. Public warehouse space in tobacco manufacturing establishments.

Data covering this subject are included in Tobacco Manufactures, Bulletin MC-21A of the 1954 Census of Manufactures.


Source: 1954 Census of Mamiftctures.
Representa zero. ties, not elsewhere clagafied, such as baked beana (not canned); bakerat, confectioners', and household supplies (including chill pepper and powder, desiccated and ahredded
 egg albumen; eggs (dehydrated, desiccated, procesaed, canned, liquid and frozen); "health foods", 1ce-crean conea and whrera; Italian, Spanish, Mexican, and Chineae cakea and
 and meat seasonings; bweetening sirups (including honey, maple airup, und aorghum); coffee ronsting; tea, packnged and blended; vineghr and cifer.

General Merchandise Warehouses-(SIC Industry 4291).This classification consists of establishments primarily engaged in the public warehousing and storage of a general line of goods in commerce. General merchandise is defined as material or goods of many varieties which are packaged (in boxes, cartons, crates, bags, bales, barrels, kegs, etc.) or are readily handed and do not require refrigeration controlled humldity, or other special facilities. As shown in the accompanying tables, general merchandise warehouses frequently do some house-hold-goods warehouse business. However, warehouses whose primary recelpts are from the latter business are classifled as "Household Goods Warehouses."

Household Goods Warehouses-(SIC Industry 4241). -These warehouses are devoted primarily to the public storage of household goods, usually for the home-owner or user of the goods. Companies performing local trucking service as well as warehousing household goods are included in this classification. Many establishments in this classification also conduct some general merchandise warehousing business.

Refrigerated Warehouses-(SIC Industry 4232). -This classification includes establishments (except food lockers) which are primarily engaged in the public storage of perishable goods at artificially low temperatures. Refrigerated warehouses operated for private use are not included. Likewise, ice plants, poultry dressing plants, and other similar facilities whose principal receipts are from processing goods, but which provide some public refrigerated space, are not covered in this report. Refrigerated space, public and private, is measured in

Table \(J\) for a number of the more important manufacturing industries to which it is common.

Food Locker Plants-(SIC Industry 4233). - Establishments with one or more paid employees primarily engaged in the renting of artificially cooled locker space for the storage of food products for individual households are included here. Establishments which also provide services for processing, preparing, or packaging of such food are included.

Farm Products Warehouses - (SIC Industry 4221). -These are establishments primarily engaged in the public storage of grain, cotton, tobacco, or other unmanufactured farm products. Cotton warehouses, with or without compresses are included except where operated as secondary to other buainesses such as cotton gins.

Special Warehouse and Storage Facilities-SIC Industry 4251). -These are warehouses which are primarily engaged in the storage of special products, not elsewhere defined, such as automobiles (dead storage only), furs (for the trade), textiles, works of art, office records, bulk petroleum products, bulk chemical products, whisky, goods in bond, and goods in foreign trade.

Freight Trucking Terminals-(SIC Industry 4281).-Included here are companies primarily engaged in the operation of freight trucking terminals, but not operating trucks. Facilities operated by trucking companies are omitted as they are considered part of the Trucking Industry, SIC Industry Group 421.

\section*{EXPLANATION OF TERMS}

Establishments.-Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each establishment, including each establishment operated by multiunit organizations. In general, each location was counted as a separate establishment. However, in the case of public warehouses, where a company operated as a unit two or more buildings in a single city or metropolitan area and these buildings were all used for the same type of warehousing, the total operation was counted as one establishment.

Where two or more activities were carried on at a single establishment, the entire establishment was classified on the basis of its major activity and all data were included in that classification.

The count of establishments does not include those places which conducted business at some time during 1954 but which went out of business before the end of 1954; however, revenue, employment and payroll for such establishments are included.

\section*{Revenue Terms}

Revenue. - Included here are all receipts from customers during 1954, after deductions of returns, allowances, and discounts. It includes receipts from storage, trucking, and other services performed by the warehouse; merchandise sales, including sales and excise taxes; and commissions from customers. Revenue figures therefore represent total receipts from warehouse storage and related services, including any retail or wholesale sales made by them.

Revenue from food locker rentals and services. - Included are revenues from locker rentals plus receipts from slaughtering, processing, smoking and curing, freezing, blanching, and other food processing services.

Sales of merchandise. - Anounts shown under this eategory represent the net sales value of merchandise (gross sales less returns and allowances).

General merchandise revenue. -This is revemue from storage and handling general merchandise, including such accessorial services, where required, as labeling, stenciling, collection services and miscellaneous services to general merchandise.

Household goods revenue. - This is revenue from handing and storage of household goods-including trucking, packing and crating, labor and commissions.

Special storage revenue (general merchandise and household goods warehouses). -This is revenue from refrigerated and food locker space, storage of bulk liquids, storage of grain, and storage of products not elsewhere classified.

\section*{Personnel and Payroll Terms}

Payroll, entire year. - All forms of compensation (salaries, wages, commissions, bonuses, and vacation allowances) paid during the year to all employees are included. For corporations, payroll includes amounts paid to officers and executives; however, it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance, dues, etc.

Payroll-workweek ended nearest November 15.-This item consists of payroll as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1954. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees-specified workweek.-Paid employees consists of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15, 1954. Owners of unincorporated businesses, however, are not included in the count of employees even though they may be actively engaged in the business.

\section*{Warehouse Space Terms}

Gross floor space. -This item represents the overall area of buildings (computed from outside measurements) in which public storage activities are conducted, including storage space, nonstorage space, space leased to others, office space, etc.

Warehouse space leased to others. -This is space leased to ot'rers on a landlord-to-tenant basis, regardless of whose emplcyees handled the goods stored.

Occupiable public warehouse space. - This is warehouse net piling space which was assigned to the storage of commodities for the public. Space leased to others on a landlord-to-tenant basis, nonstorage space or space consumed by exterior and interior walls, aisles, elevator shaftts, stairways, offices, receiving and delivery rooms, platforms, or other obstructions, is not included. Space is measured as of the end of 1954.

Floor space. -This is square feet of under-roof public warehouse floor space assigned to the storage of conmodities which do not require refrigeration-such as household furmishings, furniture, general merchandise, packaged goods, cotton, tobacco, lumber, and the like.

Refrigerated space. -This is cubic feet of refrigerated (net piling) space \(50^{\circ}\) Fahrenheit or below assigned to public storage of commodities such asdairy products, fruits and vegetables, meats, and other perishable items.

Bulk liquid storage space.-This is tank storage space in gallons (shell or water capacity) for handling bulk liquid products.

Grain bin space. -This is bin space, rated capacity in bushels, for storing loose grains, feed, etc.

Number of individual frozen food lockers installed. - Included here are installed individual lockers having storage capacity of less than 25 cubic feet each.

Frozen food locker bulk freezer space.-This is cubic feet of freezer space in locker plants not being utilized for individual lockers.

\section*{Legal Form of Organization Terms}

Individual proprietorships. -These represent unineorporated businesses owned by one individual or person who may not actively participate in their operations.

Partnerships. -Included here are unincorporated businesses owned by two or more pe-sons, having a financial interest in
and a responsibility for the business. Each partner may or may not actively participate in the operation of the business.

Corporations. - These are businesses (except cooperatives) owned by legally incorporated organizations or companies. Incorporated cooperatives are included under "cooperative associations," not here.

Cooperative associations.-All forms of cooperative associations are included here, corporate or noncorporate.

Other forms of organization. - Included here are establishments reporting some other form of ownership than those described above.

Ownership not reported. - Included here are establishments that failed to indicate their form of ownership.

\section*{Size Terms}

Employment size of establishments.-Establishments are classified according to the number of paid employees as of November 15, 1954. Owners of unincorporated firms, even though they may have been actively engaged in the business, were not counted as paid employees in determining employment size, nor was their compensation included in payroll. These omissions may be particularly significant in smaller size brackets as they tend to understate total employment, and their services are not taken into consideration in relating payroll to revenue.

Revenue size of establishments.-Establishments are classified according to total revenue during 1954. Revenue figures were rounded to thousands of dollars before establishing the size classification.

Establishments that operated only a part of the year, as well as those operating the full year, are included in size classes according to 1954 revenue. For those not in business at the end of the year, revenue is included in the table, but not the number of establishments nor space information. Omission of space information tends to overstate the relationship of revenue to space, particularly in the smaller brackets.

REPORT FORM BC-42A-PUBLIC WAREHOUSES: Public Refrigerated Warehouses;
Frozen Food Locker Plants; Farm Products Public Warehouses-Front


REPORT FORM BC-42A-PUBLIC WAREHOUSES: Public Refrigerated Warehouses;
Frozen Food Locker Plants; Farm Products Public Warehouses-Reverse


REPORT FORM BC-t2B-PUBLIC W AREHOUSES General Merchandise Warchouses, Household Goods Warehouses, Special Warehouses or Storage Facilities; Freight Trucking Terminals-Front


Porm BC-42B

REPORT FORM BC-42B-PUBLIC WAREHOUSES: General Merchandise Warehouses; Household Goods Warehouses, Special Warehouses or Storage Facilities; Freight Trucking Terminals-Reverse


\section*{LIST OF STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE, AND THEIR DEFINITIONS}

AKRON STANDARD METROPOLITAN AREA-Coextensive with Summit County, Ohio
ALBANI-SCHENECTADY-TROY STANDARD METROPOLITAN AREAConsists of Albany, Rensselaer, and Schenectady Counties. N. Y.
ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA-Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.
ATLANTA STANDARD METROPOLITAN AREA-COnsists of Cobb, De Kalb, and Fulton Counties, Ga.
BALTIMORE STANDARD METROPOLITAN AREA-Consists of Balt. more City, Baltimore and Anne Arundel Counties, Md.
BIRMINGHAM STANDARD METROPOLITAN AREA-Coextensive with Jefferson County, Ala.
BOSTON STANDARD METROPOLITAN AREA-Consists of all of Suffolk BOSTON STANDARD METROPOLITAN AREA-Consists of all of Suifolk
County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn Cities and Arlington, Ashland, Bed ford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester Towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities and Danvers, Hamilton, Lynnfield, Manchester. Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham Towns in Essex County; Quincy City and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Towns in Norfolk County; and Hingham and Hull Towns in Plymouth County, Mass.
BUFFALO STANDARD METROPOLITAN AREA-Consists of Erie and Niagara Counties, N. Y.
CHARLESTOWN (W. VA.) STANDARD METROPOLITAN AREA - Consists of Fayette and Kanawha Counties, W. Va.
CHICACO STANDARD METROPOLITAN AREA-Consists of Cook, Du Page, Kane, Lake, and Will Counties, 1ll.; and Lake County, Ind.
CINCINNATI STANDARD METROPOLITAN AREA - Consists of Hamilton County, Ohio: and Campbell and. Kenton Counties, Ky.
CLEVELAND STANDARD METROPOLITAN AREA-Consists of Cuyahoga and Lake Counties, Ohio
COLUMBUS (OHIO) STANDARD METROPOLITAN AREA-Coextensive with Franklin County, Ohio
DALLAS STANDARD METROPOLITAN AREA-Coextensive with Dallas County, Tex.
DAYTON STANDARD METROPOLITAN AREA-Consists of Greene and Montgomery Counties, Ohio
DENVER STANDARD METROPOLITAN AREA-COnsists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.
DETROIT STANDARD METROPOLITAN AREA-Consists of Macomb, Oakland, and Wayne Counties, Mich.
FORT WORTH STANDARD METROPOLITAN AREA-Coextensive with Tarrant County, Tex.
HARTFORD STANDARD METROPOLITAN AREA-Consists of Hartford City and Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor Towns in Hartford County, Conn.
HOUSTON STANDARD METROPOLITAN AREA-Coextensive with Harris County. Tex.
INDIANAPOLIS STANDARD METROPOLITAN AREA-Coextensive with Marion County, Ind.
JACKSONVILLE STANDARD METROPOLITAN AREA-Coextensive with Duval County, Fla.
KANSAS CITY STANDARD METROPOLITAN AREA-Consists of Johnson, and Wyandotte Couoties, Kans.; and Clay and Jackson Counties, Mo. KNOXVILLE STANDARD METROPOLITAN AREA - Consists of Ander son, Blount, and Knox Counties, Tenn.
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREAConsists of Los Angeles and Orange Counties, Calif.
LOUISVILLE STANDARD METROPOLITAN AREA-Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind.
MEMPHIS STANDARD METROPOLITAN AREA-Coextensive with Shelby County, Tenn.
MIAML STANDARD METROPOLITAN AREA-Coextensive with Dade County, Fla.
MLWAUKEE STANDARD METROPOLITAN AREA-Coextensive with Milwaukee County, Wis.
MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA-COnsists of Anoka, Dakota, Hennepin, and Ramsey Countses, Minn.

NASHVILLE STANDARD METROPOLITAN AREA-Coextensive with Davidson County, Tenn.
NEW ORLEANS STANDARD METROPOLITAN AREA-Consists of Jefferson, Orleans, and St. Bernard Parishes, La.
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA-Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Nassau, Rockland, Suffolk, and Westchester Counties. N. Y.; and Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA-COnsists of Norfolk and Princess Anne Counties, and the cities of Norfolk, South Norfolk, Portsmouth, and Virgınia Beach, Va.
OKLAHOMA CITY STANDARD METROPOLITAN AREA-Coextensive with Oklahoma County, Okla.
OMAHA STANDARD METROPOLITAN AREA-Consists of Douglas and Sarpy Counties. Nebr.; and Pottawattame County, Iowa
PHILADELPHIA STANDARD METROPOLITAN AREA-Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.
PHOENIX STANDARD METROPOLITAN AREA-Coextensive with Maricopa County, Ariz.
PITTSBURGH STANDARD METROPOLITAN AREA-Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
PORTLAND (OREG.) STANDARD METROPOLITAN AREA-Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.
PROVIDENCE STANDARD METROPOLITAN AREA-Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield Towns in Providence County; North Kingston Town in Washington County; Warwick City and East Creenwich, and West Warwick Towns in Kent County; and all of Bristol County, R. 1. Also Attleboro City and North Attleborough, and Seekonk Towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham Towns in Norfolk County: and Blackstone and Millville Towns in Worcester County, Mass.
RICHMOND STANDARD METROPOLITAN AREA-Consists of Richmond City and Chesterfield, and Henrico Counties. Va.
ROCHESTER STANDARD METROPOLITAN AREA-Coextensive with Monroe County, N. Y.
ST. LOUIS STANDARD METROPOLITAN AREA-Consists of St. Louis City and St. Charles and St. Louis Counties, Mo.; and Madison and St. Clair Counties, 111.
SAN ANTONIO STANDARD METROPOLITAN AREA-Coextensive with Вехат County, Tex.
SAN DIEGO STANDARD METROPOLITAN AREA-Coextensive with San Diego County, Calif.
SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREAConsists of Alameda, Contra Costa, Marin, San Francisco, San Mateo and Solano Counties, Calif.
SEATTLE STANDARD METROPOLITAN AREA-Coextensive with King County, Wash.
SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA-COnsists of Chicopee. Holyoke, Springfield, and Westfield Cities and Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham Towns in Lampden County: Northampton City and Easthampton, and South Hadley Towns in Hampshire County, Mass. Also Enfield Town in Hartford County, Conn.
SYRACUSE STANDARD METROPOLITAN AREA-Coextensive with Onondaga County, N. Y.
TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA-COnsists of Hillsborough and Pinellas Counties, Fla.
TOLEDO STANDARD METROPOLITAN AREA-Coextensive with Lucas County, Ohio
WASHINGTON STANDARD METROPOLITAN AREA-Consists of the District of Columbia; Alexandria and Falls Church Cities and Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md. WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREAConsists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va. and Belmont and Jefferson Counties, Ohio
WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREACoextensive with Luzerne County, Pa.
YOUNGSTOWN STANDARD METROPOLITAN AREA-Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.

Table I A - PUBLIC WAREHOUSES: 1954-TYPE OF WAREHOUSE FACILITY-UNITED STATES AND STATES


\section*{PUBLIC WAREHOUSES}
Table 1A-PUBLIC WAREHOUSES: 1954-TYPE OF WAREHOUSE FACILITY-UNITED STATES AND STATES-Continued

Table 1A.-PUBLIC WAREHOUSES. 1954-TYPE OF WAREHOUSE FACILITY-UNITED STATES AND STATES-Continued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{State and type of warehouse} & \multirow[t]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multirow[t]{2}{*}{Revenue
\((\$ 1,000)\)} & \multirow[t]{2}{*}{\begin{tabular}{l}
Payroll, entire year \\
( \(\$ 1,000\) )
\end{tabular}} & \multirow[t]{2}{*}{Payroll, workweek ended Nov. 15 (Dollars)} & \multicolumn{4}{|l|}{Pald employees, workweek ended nearest-} & \multicolumn{4}{|l|}{Ocouplable public storage space, December 31, 1954} & \multicolumn{2}{|l|}{Frozer food Iockers, December 31, 1954} \\
\hline & & & & & March 15
(Number) & May 15
(Number) & \begin{tabular}{|c|} 
August 15 \\
(Number)
\end{tabular} & \begin{tabular}{|c} 
Novenber \\
ct \\
(Number)
\end{tabular} & \[
\begin{gathered}
\text { Floor space } \\
(1,000 \\
\text { sq. } \mathrm{ft.)} \\
\hline
\end{gathered}
\] &  & Bulk IIquid
otorage space \(\qquad\) & \[
\begin{aligned}
& \text { Bin space } \\
& (1,000 \text { bu. })
\end{aligned}
\] &  &  \\
\hline Enst north Central-Con, & & & & & \multirow[t]{8}{*}{231
331
335
230
(0)
17
17
27} & \multirow[t]{8}{*}{\[
\begin{aligned}
& 229 \\
& 359 \\
& 356 \\
& 208 \\
& \text { (0) } \\
& 17 \\
& 27
\end{aligned}
\]} & \multirow[t]{8}{*}{\[
\begin{aligned}
& 238 \\
& \begin{array}{c}
387 \\
366 \\
208 \\
101 \\
18 \\
31
\end{array}
\end{aligned}
\]} & \multirow[t]{8}{*}{\[
\begin{aligned}
& 236 \\
& 395 \\
& 341 \\
& 266 \\
& 261 \\
& 21 \\
& 21 \\
& 29
\end{aligned}
\]} & \multirow[t]{8}{*}{\begin{tabular}{|r} 
\\
1,237 \\
1299 \\
592 \\
420 \\
101 \\
171 \\
13 \\
\hline
\end{tabular}} & \multirow[t]{8}{*}{\[
\begin{array}{r}
18 \\
196 \\
9,561 \\
2,575 \\
(D) \\
\ldots \\
\ldots
\end{array}
\]} & \multirow[t]{8}{*}{} & \multirow[t]{8}{*}{} & \multirow[t]{8}{*}{\[
\begin{aligned}
& 1, \ddot{c}, \ddot{e} \\
& 54,4,40
\end{aligned}
\]
(D)} & \\
\hline Wisconsin: \({ }_{\text {cen }}\) & & & & & & & & & & & & & & \\
\hline Cenera2 merchands se warehouses... & \({ }_{38}^{21}\) & ¢, 1,921 & + \({ }_{\text {1,483 }}^{937}\) & 19,436
26,194 & & & & & & & & & & \\
\hline Refrigerated warehouses..................... & 27 & 4,103 & 2,6,5 & \(\underset{28,338}{ }\) & & & & & & & & & & \\
\hline \({ }_{\text {Food }} \begin{aligned} & \text { Fod locker plants........... }\end{aligned}\) & 110 & 3,383 & 547 & 11,656 & & & & & & & & & & \% \(6,8,899\) \\
\hline Spectal warehoures and storage facilitites.: & \(\stackrel{1}{4}\) & \({ }_{156}\) & (D) & 1,246 & & & & & & & & & & L1 \\
\hline Freight trucking terminais............... & 3 & 192 & 237 & 2,289 & & & & & & & & & & \\
\hline WEST North central & & & & & & & & & & & & & & \\
\hline Minnesota: Generai merchandise ware \(_{\text {a }}\) & & & & & & & & & & & & & & \\
\hline , Meusehold goods warehousese.. & \({ }_{20}^{28}\) & \begin{tabular}{l} 
5,868 \\
3,406 \\
\hline, 46
\end{tabular} & 3,482
1,664
1,68 & 67,062
30,285 & 945
370 & 865
395 & \({ }_{438}^{861}\) & \begin{tabular}{l}
857 \\
390 \\
\hline 90
\end{tabular} & 3,115 & 903 & \(\cdots\) & \(\ldots\) & \(\ldots\) & \\
\hline Refriperated warehouses.................. & 13 & 3,075 & 1,149 & 23,848 & 347 & 345 & 34.1 & 345 & 4.5 & 5,83\% & & \(\ldots\) & 1,26\% & \\
\hline  & 201
17 & 3,626 & 559 & 12,2,50
2,159 & 226 & 213 & 241 & 267 & 10 & \({ }_{50}\) & \(\cdots\) & & 4,402 & 69,136 \\
\hline Spectal warehouses and storaze facili ities. & \(\stackrel{-7}{1}\) & (D) & \({ }_{(0)}^{114}\) & \(\stackrel{2,159}{(\mathrm{D})}\) & (D) \({ }^{33}\) & (0) \({ }^{33}\) & \({ }_{\text {(D) }}{ }^{35}\) & (D) \({ }^{36}\) & -11,908 & ( ij \(^{\text {i }}\) & is) & & \(\dddot{\sim}\) & \\
\hline Freight truckine terminais................ & 4 & 173 & \({ }_{55}\) & 1,069 & 13 & 14 & 24 & 14 & 24 & (b) & & , & (D) & \\
\hline va: & & & & & & & & & & & & & & \\
\hline Cenerar nerehandise warehouses........... & & 2,437 & 729 & 14,660 & & & & & & & & & & \\
\hline Household gods wrehouse s.................
Refrieerated warehouses.......... & 25
12 & 2,997
1,496 & 1,645 & 30,465 & 386
346
146 & 331 & \begin{tabular}{|c}
428 \\
488 \\
\hline 188
\end{tabular} & 500 & & 38 & & & & \\
\hline Food locker plants. \(\ldots\). \(\ldots\)................... & 246 & 7,140 & 1,193 & 22,881 & \({ }_{538}^{126}\) & 156
524 & \({ }_{500}^{158}\) & \({ }_{567}^{178}\) & 19 & 2,162 \({ }_{600}\) & \(\ldots\) & & 109,663 & \\
\hline Farm products warehouses..........i.i....
Spectal warehouses and storace
facilities. & 2 & \(\left(\begin{array}{l}\text { (D) } \\ \text { (D) }\end{array}\right.\) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & & & \\
\hline Freight truckire terminals.............. & & & & & & (D) & (D) & (D) & ( \({ }_{\text {(D) }}\) ( ) & & ( \({ }_{\text {(D) }}\) & (D) & (D) & \\
\hline M1ssouri: & & & & & & & & & & & & & & \\
\hline General merchandise marehouses............ & & 6,226 & 3,439 & & & & & & & & & & & \\
\hline Household gods warehouses................. & 45 & 6,850 & 3,095 & 57,193 & \begin{tabular}{l}
791 \\
\hline 55 \\
\hline 58
\end{tabular} & 808 & 865 & 810 & 1,656 & & & \(\ldots\) & & \\
\hline Food locker plants........... & 14.4 & 3,436 & 2,490 & 4, & 655
328 & 699
289 & & \begin{tabular}{l}
646 \\
346 \\
\hline
\end{tabular} & \({ }^{219} 8\) & \(\begin{array}{r}12,438 \\ \hline 263\end{array}\) & ¢0 & & 3,922
68,327 & 12, 2 200 \\
\hline Farm products warehouses..........il.....
Spectal warehouses and storace faciities., & 11 & 2,058 & 737 & 29,458 & 177 & 209 & 372 & 592 & 1,4,9 & \(\cdots\) & \(\cdots\) & 620 & & \\
\hline Freight trucking terninals................ & 's & 277 & 106 & 3,332 & 40 & 4.3 & - 41 & \(\dddot{43}_{4}\) & \(\dddot{57}^{7}\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\ldots\) & \\
\hline North Dakota: & & & & & & & & & & & & & & \\
\hline General merchandi se warehouses............ & & & & & & & & & & & & & & \\
\hline  & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & & © \({ }^{\text {j }}\) & © \({ }^{\text {j }}\) & \#, & 0. \\
\hline Food locker plants.......................... & 35 & \({ }_{694}\) & 116 & 2,803 & \({ }_{59}\) & \({ }_{60}\) & \({ }_{57}\) & \({ }_{75}\) & (D) & \({ }_{4}\) & \({ }_{\text {c }}(\mathrm{D})\) & & & \\
\hline Farm products warehouse s................. & \(\ldots{ }^{3}\) & 20 & 8 & 237 & 7 & 7 & 3 & 9 & 20 & \(\ldots\) & \(\ldots\) & 188 & & \\
\hline Freight truoking termmals.............. & \(\cdots\) & \(\cdots\) & & & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & & & \(\ldots\) & \(\ldots\) & \\
\hline South Dasota: & & & & & & & & & & & & & & \\
\hline General merchandise warehouses............ & & & & & & & & & & & & & & \\
\hline Household gods warehouses.................
Refriberated warehouses............ & 8 & (D) & (D) & (D) & (D) & & (D) & (2) & (0) & (i) & '0̈ & \#j & "0j & ij) \\
\hline Food locker plants........................ & 4 & 1,452 & 239 & 5,452 & i12 & (D) & \(1{ }^{\text {id }} 112\) & (D) & \({ }_{(0)}^{(D)}\) & D)
9 & (D) & & & \\
\hline Farm products warehouses............ili.... & 2 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & D) & D) & Di & D) & (D) \\
\hline Freight trucking terminals............... & \(\cdots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \\
\hline braska: & & & & & & & & & & & & & & \\
\hline Ceneral merchand se verrehouses........... & & & & & & & & & & & & & & \\
\hline Household gods wrehouses..................
Refricerated warehouse s............. & 9
8 & 1,431 & (648 & 13,826 & 200 & 176 & 216 & 205 & 362 & \(\because\) & \(\cdots\) & \(\because\) & \(\cdots\) & \(\cdots\) \\
\hline Food locker plants......................... & 65 & 1,353 & \({ }_{24}\) & 4,890 & 119 & 112 & (D)
102 & (12) & \({ }_{8}{ }_{8}\) & 9 & D & D) & 28,748 & 16,721 \\
\hline Farn products warehouse s..................
Speotal warehouses and storace factities. & \({ }_{6}^{6}\) & 650 & \({ }^{83}\) & 1,241 & \({ }^{26}\) & 22 & 42 & 36 & 579 & \(\cdots\) & \(\cdots\) & 2,250 & \(\cdots\) & \\
\hline Freicht truking terminals....... & 4 & 156 & 100 & 1,986 & \({ }_{27}\) & & \({ }_{30}{ }^{(D)}\) & ( \({ }_{30}\) & & \(\cdots\) & . .1 & & … & .. \\
\hline
\end{tabular}

PUBLIC WAREHOUSES
Table 1 A-PUBLIC WAREHOUSES: 1954-TYPE OF WAREHOUSE FACILITY-UNITED STATES AND STATES -Continued

Table 1A-PUBLIC WAREHOUSES: 1954-TYPE OF WAREHOUSE FACILITY-UNITED STATES AND STATES-Continued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{State and type of warehouse} & \multirow[t]{2}{*}{\[
\begin{gathered}
\text { Estab1ish- } \\
\text { mentas } \\
\text { (Number) }
\end{gathered}
\]} & \multirow[t]{2}{*}{\begin{tabular}{l}
Revenue \\
(\$1,000)
\end{tabular}} & \multirow[t]{2}{*}{\[
\begin{gathered}
\begin{array}{c}
\text { Payronly } \\
\text { ent1re ygar }
\end{array} \\
(\$ 1,000)
\end{gathered}
\]} & \multirow[t]{2}{*}{Payroll, workweek neare at Nov. 15 (Dollars)} & \multicolumn{4}{|l|}{Pald amployees, workweek ended nearest-} & \multicolumn{4}{|l|}{Dccuplable public storage space, December 31, 1954} & \multicolumn{2}{|l|}{Frozen food lockers, December 31, 1954} \\
\hline & & & & & \begin{tabular}{l}
March 15 \\
(Number)
\end{tabular} & \[
\begin{aligned}
& \text { May } 15 \\
& \text { (Number) }
\end{aligned}
\] & (Number) & Novenber 15
(Number) & \[
\begin{array}{|l|}
\hline \text { Floor space } \\
\text { (1,000 } \\
\text { sq. } \mathrm{ft.} \text { ) } \\
\hline
\end{array}
\] & \[
\begin{gathered}
\text { Refrig- } \\
\text { erated } \\
\text { speace } \\
(1,000 \\
\text { cu, } \mathrm{ft.}) \\
\hline
\end{gathered}
\] & Bule liquid
\(\begin{gathered}\text { torage } \\ \text { space }\end{gathered}\)
\((1,000 \mathrm{gal}\). & Bin ejace
(1,000 bu.) & \[
\begin{aligned}
& \text { Indivit dual } \\
& \text { 1okerar } \\
& \text { 1nata1led } \\
& \text { (Number) }
\end{aligned}
\] &  \\
\hline south atiantio-con. & & & & & & & & & & & & & & \\
\hline \begin{tabular}{l}
South Carolina: \\
 \\
household goods warehouses., \\
Refrigerated warehouses. \\
Food locker planta. \\
Farm products warehouses. \\
Special warehouses and atorage facilities. \\
Freight trucking terminals..
\end{tabular} & 8
8
2
30
30
47
2
4 &  & \begin{tabular}{l}
306 \\
467 \\
\hline 07 \\
363 \\
\hline 980 \\
(D) \\
67 \\
67
\end{tabular} & \(\begin{array}{r}5,425 \\ 8,218 \\ \text { (018) } \\ 7,666 \\ 15,755 \\ \text { (2) } \\ 1,274 \\ \hline\end{array}\) & 133
150
101
168
125
125
101
22 & 129
143
101
105
159
(157
(D)
22 & \[
\begin{aligned}
& 131 \\
& 166 \\
& 106 \\
& (007 \\
& 204 \\
& (04) \\
& 22
\end{aligned}
\] & 119
172
101
229
289
\((09)\)
\((01\)
21 &  &  &  & (0)
\(\cdots\)
(D) &  &  \\
\hline Georzia: & & & & & & & & & & & & & & \\
\hline Ceoneral merchandse warehouse & 30 & 1,906 & 795 & 16,224 & 290 & 297 & 309 & 309 & 1,195 & 24 & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\ldots\) \\
\hline Housshold goods warehouse s. ............... & 29 & 2,949 & 1,233 & \(\begin{array}{r}18,397 \\ 4,164 \\ \hline 1\end{array}\) & & 471
80 & 535
71 & & \(\begin{array}{r}797 \\ 16 \\ \hline\end{array}\) & 2,690 & . & \(\ldots\) & \(\stackrel{3}{528}\) & 3 \\
\hline Refrigerated warehouses................................... & \(\begin{array}{r}6 \\ 4 \\ \hline\end{array}\) & 1985
1,156 & 199
329 & 4,164
6,796 & \(\begin{array}{r}81 \\ 157 \\ \hline\end{array}\) & 80
150 & \(\begin{array}{r}71 \\ 142 \\ \hline\end{array}\) & 86
177 & 16
12 & \({ }^{2,690}\) & . & & 26,515 & 19,77\% \\
\hline Farm products warehouses................... & 98 & 5,255 & 2,016 & 36,609 & 689 & 713 & \(\begin{array}{r}882 \\ \hline 9\end{array}\) & \begin{tabular}{c}
760 \\
18 \\
\hline
\end{tabular} & 4,776 & \(\ldots\) & 37,840 & ,575 & 478 & \(\cdots\) \\
\hline Spectal warehouses and storage factilities.: & & & & 1,328 & 22 & 25 & 29 & 18 & 101 & \(\cdots\) & 3,840 & \(\cdots\) & \(\cdots\) & .. \\
\hline Florida: & & & & & & & & & & & & & & \\
\hline  & 29
56 & \(\xrightarrow[\substack{2,544 \\ 5,069}]{\text { 2, }}\) & \(\xrightarrow{1,238} \mathbf{1 , 9 7 3}\) & 19,689
27,770 & \begin{tabular}{l}
492 \\
634 \\
\hline 68
\end{tabular} & \({ }_{658}^{428}\) & 421
675 & 432
665 & 1,179
1,100 & 25
24 & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\ldots\) \\
\hline Rerrigerated warehousess..................... & 17 & 2,418 & 758 & 16,371 & 210 & 207 & 181 & 252 & 347 & 8,232 & & \(\cdots\) & 400 & \\
\hline Food locker plants...................... & 12 & 483 & 125 & 2,382 & 51 & 49 & \(\begin{array}{r}52 \\ 132 \\ \hline 1\end{array}\) & \(\stackrel{56}{7}\) & & & \(\cdots\) & & & \\
\hline  & \({ }_{4}^{4}\) & ( \({ }_{\text {( }}^{88}\) ) & 35
(1)
131 & (102 & (0)
50
50 & (0) \({ }^{\text {d }}\) & (132
(0)
60 & (D)
36 & \({ }^{\text {(D) }}\) & (D) & (D) & (D) & \(\stackrel{\text { (D) }}{ }\) & (D) \\
\hline east south omitral & & & & & & & & & & & & & & \\
\hline Kentucky: \({ }^{\text {ceneral }}\) nerchandise & & & & & & & & & & & & & & \\
\hline Household goods warehouses.................. & 12 & 1,057 & \({ }_{474}^{62}\) & 18, 14,020 & \({ }_{145}^{216}\) & & & & \({ }^{1,267}\) & \(\ldots\) & \(\because\) & . & \(\ldots\) & \\
\hline Refrigerated warehouses. . ................... & 3 & 1,131 & 491 & 7,460 & 142
90 & \(\begin{array}{r}108 \\ 80 \\ \hline 8\end{array}\) & 126 & 1006 & \(\cdots\) & 2,087 & \(\ldots\) & \(\ldots\) & & 10,225 \\
\hline Food locker plants......................
Farm products warehouses............ & 33
17 & 954
537 & 197
190 & \(\begin{array}{r}4,321 \\ 2,875 \\ \hline\end{array}\) & 90
87 & \(\begin{array}{r}80 \\ 104 \\ \hline\end{array}\) & \({ }_{73}^{83}\) & \({ }_{71}^{118}\) & 1,724 & & \(\cdots\) & 30 & & \\
\hline Speotal warehouses and storage facilitites.. & 3
3 & 229
73 & 65
10 & 925
342 & 13
4 & 12
4 & 12
8
8 & 23
7 & \({ }_{26}^{19}\) & \(\ldots\) & 5,531
... & \(\cdots\) & \(\ldots\) & \(\because\) \\
\hline Tennessee: & & & & & & & & & & & & & & \\
\hline Tennessee;
Cenerail merchandise warehouses............ & & 5,663 & 1,603 & 33,330 & 564 & 578 & \({ }^{632}\) & & 2,576 & 8,786 & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) \\
\hline Household gods warehouses s................... & & 2,036 & &  & & & & & & 2,558 & \(\cdots\) & \(\cdots\) & \(\ldots\) & \\
\hline Refriteerated warehouses.......................
Food locker plants......... & \(\begin{array}{r}7 \\ 31 \\ \hline\end{array}\) & 1,637 & 584
218 & 5,564 & 165
107 & 338
92
92 & 184
103 & \begin{tabular}{l}
183 \\
130 \\
\hline 10
\end{tabular} & \({ }^{82}\) & \({ }^{2,558} 8\) & \(\cdots\) & \(\cdots\) & 13, \(\overline{812} \mathrm{z}\) & 26, 25 \\
\hline Farm products warehouses.................. & 30 & 6,753 & 2,619 & 53,802 & 1,042 & \({ }^{922}\) & \({ }^{907}\) & 1,187 & 7,153 & & \%ij & & & \\
\hline Special warehouses and storage facilities.. Freight trucking terminals. & \(\stackrel{2}{2}\) & (10) & \[
\begin{gathered}
\text { (D) } \\
\text { (D) }
\end{gathered}
\] & & (D) & & & & & (D) & (D) & (D) & D) & (b) \\
\hline Azabana: & & & & & & & & & & & & & & \\
\hline Ceneral mer chandise warehouses............ & & 1,252 & 643 & 10,966 & 228 & 230 & \({ }^{239}\) & \begin{tabular}{l}
227 \\
252 \\
\hline 1
\end{tabular} & & 8 & \(\cdots\) & , & \(\ldots\) & \\
\hline  & 18
5 & 1,946 & 665
131 & \(\underset{\substack{12,821 \\ 2,534 \\ \hline}}{ }\) & \(\underset{\substack{236 \\ 4 \\ 4 \\ \hline}}{ }\) & \(\begin{array}{r}240 \\ 43 \\ \hline\end{array}\) & \(\begin{array}{r}305 \\ 54 \\ \hline\end{array}\) & \(\begin{array}{r}252 \\ 52 \\ \hline\end{array}\) & \begin{tabular}{|}
327 \\
41
\end{tabular} & 1,214 & \(\cdots\) & \(\ldots\) & \(\ldots\) & \\
\hline Food locker piarts........................ & 26 & 1,497 & 293 & 5,843 & 121 & 127 & 140 & 154 & & \({ }_{92}\) & . & & 3,025 & 37,269 \\
\hline Farm products warehouse s................. & 103 & 4,840 & 1,859 & \({ }^{31}\) ( \({ }^{(991}\) & \({ }_{5}^{583}\) & 543
(D) & 701
(D) & 790
(D) & 6,079 & (ij) & (i) & \({ }_{\text {D }}\) & (D) & iD) \\
\hline Speotal warehouses and atorage facilities.. Freight trucking terninals. & & (D) & & & (D) & & & & & (D) & (D) & D) & (D) & (D) \\
\hline Mississtppi: & & & & & & & & & & & & & & \\
\hline Cenerat merchandise warehouse H ............
Household & \({ }_{8}^{7}\) & 54.4
580 & \({ }_{221}^{201}\) & \[
\begin{gathered}
3,941 \\
3,603
\end{gathered}
\] & \[
\begin{aligned}
& 80 \\
& 87
\end{aligned}
\] & \({ }_{77}^{68}\) & 82
86 & 85
83 & 300
121 & 62
\(\cdots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & .. \\
\hline Household godd marehouses. .................
Refrigerated warehouses.......... & & 580 & & &  & & & & & \(\ldots\) & \(\cdots\) & \(\ldots\) & & \\
\hline Rood locker plants........................... & 19 & & 14.3 & 3,126 & \(\because\) & \% 76 & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & 6,656 & 3,345 \\
\hline Farm products warehouse s...................
Special warehouses and storage facilities.. & \(\stackrel{68}{2}\) & \({ }^{10,357}\) (D) & \({ }_{(0)}^{3,143}\) (D) & 70,087 & \(\xrightarrow[(0)]{1,217}\) & 1,265 \({ }_{\text {(D) }}\) & \({ }^{1,602}\) (D) & 1,810 (D) & & (D) & (0) & ibi & . D) & D) \\
\hline Freight mruking terminals............... & & & & & & & (0) & \(\ldots\) & & & & & & \\
\hline
\end{tabular}
Table 1A--PUBLIC WAREHOUSES 1954-TYPE OF WAREHOUSE FACILITY-UNITED STATES AND STATES--Continued

Table IA.--PUBLIC WAREHOUSES: 1954-TYPE OF WAREHOUSE FACILITY-UNITED STATES AND STATES-Continued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{State and type of wareliouso} & \multirow[t]{2}{*}{```
Establish-
```} & \multirow[t]{2}{*}{( \(\$ 2,000\) )} & \multirow[t]{2}{*}{\[
\begin{gathered}
\begin{array}{c}
\text { Payro11, } \\
\text { entire yoar }
\end{array} \\
(\$ 2,000)
\end{gathered}
\]} & \multirow[t]{2}{*}{\[
\begin{gathered}
\text { Payroll, } \\
\text { yorkueek } \\
\text { ended } \\
\text { nearest } \\
\text { Nove } 15 \\
\text { (Dollarars) }
\end{gathered}
\]} & \multicolumn{4}{|l|}{Paid employees, workweek ended neareat-} & \multicolumn{4}{|l|}{Occuplable public storase sqace, December 31, 1954} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { Prozen food } 150 \mathrm{orers}, \\
& \text { December } 31,1956
\end{aligned}
\]} \\
\hline & & & & & \[
\begin{aligned}
& \text { March } 15 \\
& \text { (Number) }
\end{aligned}
\] & \[
\begin{aligned}
& \text { May } 15 \\
& \text { (Number) }
\end{aligned}
\] & \[
\begin{aligned}
& \text { Aufust } 15 \\
& \text { (Number) }
\end{aligned}
\] & \begin{tabular}{|c} 
Hovember 15 \\
(Number)
\end{tabular} &  &  & \[
\begin{gathered}
\text { Bulk } 1 \text { Iquidd } \\
\text { surare } \\
\text { Eppace } \\
(1,000 \operatorname{gar} .) \\
\hline
\end{gathered}
\] & \begin{tabular}{|c|} 
Bin mpace \\
11,000 \\
bu.
\end{tabular} &  &  \\
\hline mountain_Con. & & & & & & & & & & & & & & \\
\hline \begin{tabular}{l}
Colorado--Con. \\
Food locker plants. \\
Farm products warehouse e. \\
Spectal warehouses and storaze factilties \\
Freight trucking terminals.
\end{tabular} & 4 & \[
\begin{gathered}
1,615 \\
\text { (07 } \\
127
\end{gathered}
\] & \[
\begin{aligned}
& 318 \\
& 18 \\
& 101 \\
& 58
\end{aligned}
\] & \[
\begin{aligned}
& 8,867 \\
& 472 \\
& 1,160 \\
& 1,166
\end{aligned}
\] & \[
\begin{aligned}
& 116 \\
& 5 \\
& \text { (01 } \\
& 28
\end{aligned}
\] & \[
\begin{aligned}
& 108 \\
& 5 \\
& (01 \\
& 23
\end{aligned}
\] & \[
\begin{gathered}
103 \\
(\mathrm{D})^{( } \\
16
\end{gathered}
\] & \[
\begin{gathered}
137 \\
(0) \\
12 \\
12
\end{gathered}
\] & \[
\begin{gathered}
30 \\
22 \\
\left(D_{1}\right) \\
69
\end{gathered}
\] & 282
\(\cdots\)
\(\cdots\)
\(\cdots\) & \(\stackrel{(\mathrm{D})}{ }\) & 90
\(\cdots\)
\(\cdots\)
\(\cdots\)
\(\cdots\)
\(\cdots\) & <4", <4, & 4, 56 \\
\hline New Mextoo: & & & & & & & & & & & & D) & D & \\
\hline \({ }_{\text {G }}^{\text {General merchandi se warehouses.............. }}\) & \({ }_{8}^{2}\) & (1,027 & \({ }_{305}\) & 7,583 & \({ }^{\text {(D) }} 116\) & 104 & \({ }_{131}\) & 109 & 122 & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \\
\hline Rerrigerated warehouses.............. & \(\because\) & & & & & & & & \(\ldots\) & -1i & \(\ldots\) & \(\cdots\) & 4,730 & 4,949 \\
\hline Food locker plants.............
Farm products & 4 & 1,172 & \(\begin{array}{r}48 \\ 4.24 \\ \hline\end{array}\) & \(1,2,20\)
18,736 & + 113 & 15
61 & \({ }^{13}\) & \({ }_{363}^{22}\) & ¢73 & \(\ldots\) & \(\cdots\) & \(\ldots\) & , ... & ... \\
\hline Spectal warehouses and storace fracilities.:
Freibht trucking terminals.......... & i & (D) & (D) & (D) & (D) & (D) & (D) & (D) & "0) & (D) & ©i) & \(\cdots\) & - \({ }^{\text {j }}\) & \#, \\
\hline Artzona: & & & & & & & & & & & & & & \\
\hline  & & 2,032 & 293
483 & 5,799
9,063 & 84
115 & 78
105 & 72
132 & 122 & 126 & & & & & \\
\hline Refriterated warehouses....................... & 2 & - \({ }_{\text {(D) }}\) & (0) & \((\mathrm{D})\) & (D) & (D) & (0)
30 & (D)
39 & \({ }_{\text {( }}\) ( \({ }^{\text {a }}\) & (D) & (D) & . \({ }^{\text {. }}\) & & \\
\hline Food locker plants................................. & 11
10 & 3,729 & 1,522 & - & 34
4.3
4 & 29
299 & 223 & 4314 & 2,0\%\% & \(\ldots\) & \(\cdots\) & \(8{ }^{3}\) & \(\cdots\) & \\
\hline Spectal warehouses and storase facilities.: & & ... & \(\cdots\) & ... & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & \(\cdots\) & \(\cdots\) & ... \\
\hline ah: & & & & & & & & & & & & & & \\
\hline Cenerel merchand se warehouses.................
Houshold & & \begin{tabular}{l}
583 \\
577 \\
\hline
\end{tabular} & 326
331 & -0,552 & & & & \(\begin{array}{r}133 \\ 98 \\ \hline\end{array}\) & 607
167 & & \(\ldots\) & \(\cdots\) & & \\
\hline Rersteerated warehousess.....................: & 4 & 637 & 219 & 6,789 & 55 & 55
59 & \({ }^{82}\) & 113 & \(\cdots\) & 874 & \(\cdots\) & \(\ldots\) & & 6,225 \\
\hline  & 16 & \({ }_{\text {(0) }}\) & (D) \({ }^{89}\) & 2,908 & (D) & (D) & \({ }_{\text {(D) }}^{28}\) & (D) & (D) & (0) & (id) & (D) & & \\
\hline Speotal wrebouses and atoraee facijitios.: & & (D) & (D) & (D) & (D) & (D) & (D) & ( \({ }_{\text {(D) }}\) ( ) & (D) & (D) & (D) & (D) & (2) & D) \\
\hline Freight trucking terninals................ & & & & & & & & & & & & & & \\
\hline \(\xrightarrow[\substack{\text { Nevada: } \\ \text { General merchandi se } \\ \text { se }}]{\text { a }}\) & & & & & & & & & & (D) & (D) & (D) & (5) & D \\
\hline Household goods warehouses.. & 7 & 485 & 262 & 7,723 & 65 & 49 & 52 & 56 & 100 & \(\ldots\) & \(\ldots\) & & & \\
\hline Refrigersted warehouses........
Food locker plants...... & \(\cdots\) & (D) & (D) & (D) & (0) & (D) & ( \({ }^{\text {j }}\) ) & (D) & (D) & (ij) & ( 0 D \({ }^{\text {P }}\) & - \({ }^{\text {j }}\) & Di & ) \\
\hline Farn products warehouses................. & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & D & \\
\hline Special warehouses and storage factilties.: & & ... & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\ldots\) & & \(\ldots\) & & \(\ldots\) & \(\ldots\) & . & & \\
\hline pacific & & & & & & & & & & & & & & \\
\hline Washington:
Gereral
merchandi se waret & & & & & & & & & & 18 & 35 & & \(\ldots\) & \\
\hline Household goods warehouses................ & 49 & 4,624 & 2,628 & 50,936 & & 608 & \({ }_{569} 6\) & \({ }_{6}^{656}\) & 1,254 & & . & 3i4 & \% 40 & \\
\hline Refriderated warehouses.................. & 39
36 & 4,536 & 1,946 & \begin{tabular}{c}
51,357 \\
3,706 \\
\hline
\end{tabular} & & 349
53 & 587
56 & & & 10, 1,243 & & & 23,526 & 23,312 \\
\hline Farm products warehouse:...................... & 35 & 1,753 & \({ }_{5}^{351}\) & 7,440 & \({ }^{88}\) & \({ }^{88}\) & \({ }_{228}^{224}\) & -85 & 51
668 & & 12 & 11,290 & \(\ldots\) & . \(\ldots\) \\
\hline Specisl warehouses and storage facilities.: & & \({ }_{567}^{901}\) & 526
317 & 5,912 & 183
7 & 115 & 282
96 & \({ }_{84}^{1187}\) & \({ }_{9}^{668}\) & & & & & \\
\hline Oregon: & & & & & & & & & & & & & & \\
\hline General meercha & & & & & & & & & & 4 & 50 & & \(\ldots\) & \\
\hline Household gods warehouses................. & 30 & 3,884 & 1,917 & 40,236 & 462 & 470 & 501 & 424 & & & \(\ldots\) & \(\ldots\) & 4,8000 & 22,000 \\
\hline Refrigerated warehouses............................\(~\) & 19 & 2,769 & 1,011 & \begin{tabular}{|c}
17,909 \\
5,259
\end{tabular} & \({ }_{221}^{22}\) & \({ }_{81}^{214}\) & \({ }_{81}{ }_{8}\) & & 48 & \({ }_{30}\) & & & 35,111 & 24,4,6 \\
\hline Farm producte karehouses...................... & 20 & 2,416 & \({ }_{653}\) & 13,609 & 165 & 152 & 208 & 158 & 79 & & & 22,0\%4 & & \\
\hline Special warehouses and storage faoclitites.: & ? & [510 & & 5,042
16,997 & & 52
214 & \({ }^{65}\) & & 333 & & & & & \\
\hline Freight trucsing terminals & 5 & 1,383 & 833 & 16,997 & & 214 & 220 & & & & & & & \\
\hline Colifornia: Cieneral merchandise warehouse & & & & & & & & & & & 192 & & .. & \\
\hline Househord geods warehouses................... & 218 & 26,149 & 9,921 & 202,495 & 2,255 & 2,299 & 2,514 & 2,529 & 6,259 & \({ }_{2}^{212}\) & & 1 & & \\
\hline  & O5 & \begin{tabular}{c}
17,765 \\
5,217 \\
\hline
\end{tabular} & 5,760 & \(\begin{array}{r}129,781 \\ 17,032 \\ \hline 2092\end{array}\) & 1,209 & 1,251 & 1,457 & 1,293 & \({ }_{3} 72\) & \({ }_{4}^{42}\) & - ... & & 65,54im & 200,304 \\
\hline Farm products varehouses..................... & 1 & 9,779 & 4,026 & 122,924 & 1,047 & 708 & 610 & 1,636 & 4,171 & , & 335 & 19,353
\(\cdots\) & \(\ldots\) & ... \\
\hline Special warehouses and storage faclisities.. & 9 & 2, 2,001 & 1,783 & 24,946
9,37 & 233
126 & 239
129 & 220
114 & \({ }_{120}^{267}\) & \({ }^{638}\) & .. & 79, \(\ldots\) & . & \(\ldots\) & . \\
\hline
\end{tabular}

\footnotetext{
(D) Withheld io avold disclosure. ... Represents aero. \(\mathbf{1}_{\text {Exclusive of space in individual lockers installed. }}\)
}
Table 1B-PUBLIC WAREHOUSES: 1954-FORM OF OWNERSHIP-UNITED STATES, BY TYPE OF WAREHOUSE
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{Type of warehouse and form of ownership} & \multirow[t]{3}{*}{\begin{tabular}{l}
\[
\begin{aligned}
& \text { Establish- } \\
& \text { ments }
\end{aligned}
\] \\
(Number)
\end{tabular}} & \multirow[t]{3}{*}{Revenue
\[
(\$ 2,000)
\]} & \multirow[t]{3}{*}{Payroll, entire year
\[
\langle \$ 1, \infty 00)
\]} & \multicolumn{4}{|l|}{Paid employees, workweek ended nearest -} & \multicolumn{4}{|l|}{Occupiable public storage space, December 31, 1954} & \multicolumn{2}{|l|}{Frozen food 10 kersDectmber 31, 1454} \\
\hline & & & & & May 15 & August 15 & November 15 & Floor space & Refrigerated space & Bulk liquid storage space & Bin space & \begin{tabular}{l}
Individual \\
Lockers \\
Instulled
\end{tabular} & Bulk freezer storage space \({ }^{1}\) \\
\hline & & & & (Number) & (Number) & (Number) & (Number) & \[
\begin{aligned}
& (1,000 \\
& \text { sq. } \left.r^{\prime} t_{1}\right) \\
& \hline
\end{aligned}
\] & \[
\begin{gathered}
(2,000 \\
\text { cu. ft.) }
\end{gathered}
\] & (1,000 gal.) & (1,000 Du.) & (Number) & (Cu. It.) \\
\hline United States, total. & 7,565 & 756,627 & 303,886 & 84,458 & 83,758 & 90,236 & 94,4544 & 305,830 & 345,354 & 405,708 & 133, 287 & 1,302, 24.5 & 2, \({ }^{2} 46,817\) \\
\hline Individusi prorrietorships.. & 2,237 & 100,403 & 28,314 & 9,593 & 9,451 & 10,152 & 10,799
7
7
695 & 22,420 & 20,481 & 138 & 10,960 & 015,078 & 890,704 \\
\hline Corperations................. & 3,646 & 533,553 & 238,423 & 63,357 & 63,201 & 67,714 & 69,794 & 248,032 & 280,052 & 373,630 & 81,587 & 240, 648 & 861,81 . \\
\hline Cooperative associat tons. & 19. & 16,877 & 4,425 & 1,459 & 1,276 & 1,465 & 1,965 & 2,353 & 6,611 & 55 & 20,548 & 77,459 & 210,472 \\
\hline Other forns of organization.,
Ownership not reportad...... & 472 & 3,622
33,936 & 11,9.91 & 277
3,396 & 215
3,327 & 199
3,611 & 3,897 & 1,580
11,653 & 1,938
14,061 & 20,839 & 1,550
7,108 & 15,567
78,994 & 76, 12.44 \\
\hline Genersi merchandise warehouses... & 1,197 & 171,542 & 81,677 & 21,054 & 21,742 & 21,603 & 22,283 & 108,315 & 20,572 & \(\mathrm{nO}_{4}\) & 198 & \(\ldots\) & \\
\hline Individual froprietorships. & 174 & 9,752 & 4,099 & 1,216 & 1,220 & 1,267 & 1,287 & 5,4,2 & 8,928 & 55 & 3 & \(\ldots\) & \\
\hline Partnerships............ & 110 & 12,582 & 4,217 & 1,358 & 1,319 & 1,347 & 1,355 & 7,060 & 27 & \(\ldots\) & 230 & \(\ldots\) & \\
\hline Corporstiona............. & 863 & 141,653 & 70,785 & 18,339
121 & 18,505 & 18,292
107 & 18,890
118 & 91,210
840 & 11,605 & \({ }^{6} 39\) & 55 & \(\cdots\) & \\
\hline cther forss of organization & 4 & 1,178 & 177 & 36 & 36 & 36 & 41 & 709 & & & ... & \(\ldots\) & \\
\hline Onnership not reported.... & 42 & 40.679 & 1,980 & 584 & 558 & 55.4 & 592 & 3,05. & 12 & ... & ... & .. & \\
\hline Husenoid gouds marehouses.. & 1,816 & 201,853 & 91,881 & 23.727 & 24,554 & 26,362 & 25,640 & 50,695 & 2,202 & 2 & 7 & \(\ldots\) & \\
\hline Individual proprietorships. & 556 & 31,178 & 12,947 & 4,124 & 4,221 & 4,661 & 4,560 & 7,380 & 16 & \(\cdots\) & & \(\cdots\) & \\
\hline Partnerships.......
Corporations..... & 246 & 20,565
\(1-1,726\) & 7,366
67.533 & 2,165
16,509 & 2,256
17,083 & 2,446
28,244 & 2,316
17,631 & 4,842
36,010 & 52
2,020 & \(\ldots\) & \(\because\) & \(\cdots\) & \\
\hline Cooperative aseoistions... & 3 & 818 & 469 & 83 & 100 & 102 & 228 & 237 & 123 & ', & \(\ldots\) & \(\ldots\) & \(\ldots\) \\
\hline Onnership not reported..... & 67 & 7,506 & 3,506 & 846 & 89.4 & 891 & 901 & 2,226 & 20 & \(\ldots\) & 6 & \(\ldots\) & \(\ldots\) \\
\hline Refrigerated warehouses..... & 577 & 125,272 & 49,878 & 12,018 & 12,233 & 12,941 & 13,215 & 10,122 & 303,930 & \(\ldots\) & 269 & 54,82 & 1.5 5 , it \\
\hline Individual proprietorships. & \(\square\) & 2,310 & 609 & 190 & 195 & 226 & 227 & \({ }^{291}\) & 3,903 & \(\cdots\) & \(\cdots\) & \(\because, 971\) & 1 \\
\hline Partnerships.
Corporations. & 50
426 & 6,268
106,469 & 2,120
43,541 & 517
10, 337 & 566
10,524 & 579
12,177 & 7207
12,195 & 1,427
7,834 & 20,054
258,419 & \(\ldots\) & 309 & -1,9500 & R, \\
\hline Cooperative associations. & 17 & 2,990 & 2,085 & 370 & 352 & 368 & 389 & 72 & 0,302 & ... & \(\ldots\) & 1,260 & cu, \\
\hline Oiher forms of organization & 4 & 425 & 155 & 57 & 28 & 22 & 72 & 105 & 1,805 & \(\ldots\) & \(\ldots\) & & ... \\
\hline omership not reported.... & 36 & 6,795 & 2,368 & 547 & 568 & 569 & 625 & 393 & 13,453 & \(\ldots\) & , & 2,191 & \\
\hline Food locker plants.. & 2,467 & 90,761 & 17,218 & 7,270 & 6,876 & 7,191 & 8,162 & 2,696 & 13,287 & 58 & 1,005 & 1,301,203 & 4,301, \({ }^{\text {a }}\), \\
\hline Individual proprietorships & 1,311 & 37,364 & 6,669 & 2,919 & 2,736 & 2,727 & 3,275 & 562 & 7,634 & 50 & 1,000 & 609,629 & 889, cou \\
\hline Partnerships.............. & 498 & 19,046 & 2,964 & 2,300 & 1,218 & 1,252 & 1,526 & 104 & 1,932 & 8 & 4 & 277,545 & 471.077 \\
\hline Corporations........... & 385 & 21,452 & 5,257 & 2,255 & 2,062 & 2,331 & 2,323 & 2,001 & 3,048 & \(\cdots\) & \(\cdots\) & 406, 261 & \\
\hline cooperazive associations....
cther forms of orgarization. & 114 & \({ }^{6,075}\) & \(\begin{array}{r}1,119 \\ \hline 95\end{array}\) & 443 & 410 & 435
34 & \(\begin{array}{r}479 \\ 55 \\ \hline\end{array}\) & 10
\(\ldots\) & 79
20 & \(\cdots\) & \(\ldots\) & 78,199
15.507 & 12, 94.4 \\
\hline Ownership not reported..... & 143 & 5,896 & 1,116 & 401 & 409 & 4.2 & 504 & 19 & 574 & ... & 1 & 76.762 & 76, 35 \\
\hline Faru praiucts warehouses. & 1,081 & 126,956 & 46,435 & 15,235 & 13,84, & 17,403 & 20,643 & 121,962 & 50 & 56 & 131,808 & 519 & \\
\hline Individual proprietorships..... & 158 & 16,082 & 2,4,49 & 738 & 684 & 883 & 980 & 7,702 & ... & \(\ldots\) & +,757 & 4.8 & \\
\hline Partnerships...... & 127 & 6,6i4 & 2,022 & 636 & 527 & 1,022 & 1,203 & 5,194 & & & 11,200 & \(\cdots\) & \\
\hline Corpcrations............. & 667 & 90,606 & 37,974 & 12,531 & 11,524 & 14, 106 & 16, 778 & 101,821
1,258 & 50 & 1
55 & 81,252 & \(\cdots\) & \\
\hline Ooperative associations..... & 12 & 5,47i & 1,439 & 105 & 37 & 77 & 217 & 1,643 & ... & \(\ldots\) & 1,550 & \(\cdots\) & \\
\hline Ounershtp not reported........ & 65 & 7,386 & 2,173 & 767 & 716 & 854 & 1,058 & 5,344 & ... & & 7,301 & 4 & \\
\hline Special warehouses for starage faci & 270 & 27,918 & 10,936 & 3,050 & 2,982 & 3,096 & 2,881 & 9,740 & 5,290 & 404, 898 & \(\cdots\) & \(\cdots\) & \\
\hline Individual proprietorships.... & 31 & 1,226 & 439 & 102 & 103 & 96 & 138. & 420 & \(\ldots\) & 33 & \(\cdots\) & \(\cdots\) & \\
\hline Partnerships............
Corporations.......... & 224 & 1,859 & 735 & 220 & \({ }_{2}^{225}\) & 271 & -273 & 7,811
7,815 & 146 & 11,036
372,790 & \(\cdots\) & \(\cdots\) & \\
\hline Corporations............. & 201 & 23,676 & 9,200 & 2,515 & 2,508 & 2,429 & 2,290 & 7,815 & -920 & 372,790 & \(\cdots\) & \(\cdots\) & \\
\hline Other forms of organization..... Ownership not reported.......... & 12 & 1,257 & 562 & 213 & 146 & 298 & 180 & 51. & 230 & 20,839 & \(\cdots\) & \(\cdots\) & \\
\hline Freight trucking terminals. & 157 & 12,325 & 5,861 & 1,504 & 1,528 & 2,662 & 1,620 & 2,300 & 12 & \(\ldots\) & & \(\cdots\) & \\
\hline Individual proprietorships.. & 48 & 2,485 & 1,202 & 30.6 & 302 & 292 & 328 & 623 & \(\ldots\) & \(\ldots\) & \(\ldots\) & \(\ldots\) & \\
\hline Partnerships........... & 20 & 1,272 & 417 & 280 & 177 & 280 & 178 & 274 & & & & \(\cdots\) & \\
\hline Corporaticns............. & 77 & 7,971 & 4,133 & 961 & 995 & 1,135 & 1,055 & 1,341 & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) & \\
\hline Other forms of organization....气unership not reported.......... & 3
2
7 & 597 & 209 & 59 & 54 & 55 & 59 & 162 & 12 & \(\cdots\) & \(\cdots\) & \(\cdots\) & \(\cdots\) \\
\hline
\end{tabular}

PUBLIC WAREHOUSES
Table 1C．－PUBLIC WAREHOUSES 1954－EMPLOYMENT SIZE OF ESTABLISHMENT－UNITED STATES
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline  &  &  &  & : : : ! : : ! &  &  &  & : : : & & \\
\hline  &  &  &  & : : : : : : & \(\vdots: \vdots:!:\) &  &  & 楽：䦽： & & \(\vdots \vdots \vdots \vdots\) \\
\hline \multirow[t]{4}{*}{} &  &  &  &  & \[
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\] &  & \[
\vdots \vdots:
\] & ！：！： \\
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& \text { n } \\
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\end{aligned}
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\] & \(\vdots: \vdots \vdots: \vdots\) & 思乐＂ & 足：\({ }^{\sim}\) &  &  \\
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\mathfrak{y} \ddagger \vdots
\] \\
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& \text { nep }
\end{aligned}
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& \text { Ning } \\
& \text { Nini }
\end{aligned}
\] &  &  &  \\
\hline \multirow[b]{4}{*}{} &  &  &  &  &  &  &  &  &  &  \\
\hline &  & \[
\begin{aligned}
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& \tilde{y} \\
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\end{aligned}
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\end{tabular} &  &  &  & N్NGA \\
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\begin{aligned}
& \text { No } \\
& \underset{\sim}{2} \\
& \underset{\sim}{2}
\end{aligned}
\] &  &  & \begin{tabular}{l}
 \\

\end{tabular} &  &  &  &  &  \\
\hline &  & \[
\begin{aligned}
& \text { 品 } \\
& \text { N} \\
& \text { ¢ }
\end{aligned}
\] &  & \begin{tabular}{l}
今 \\

\end{tabular} &  &  がベが亥す &  &  &  Qे निलेべल &  \\
\hline &  & \[
\begin{aligned}
& \text { N} \\
& \text { on } \\
& \text { 合 }
\end{aligned}
\] &  &  &  &  &  &  &  &  \\
\hline &  & \[
\begin{aligned}
& \text { an } \\
& \sim \\
& \sim
\end{aligned}
\] &  &  &  &  &  &  &  & 会品㷌スm゙ \\
\hline & \[
\begin{aligned}
& \text { Type of warehouse and enp loyment } \\
& \text { sheo of estall } 1 \text { tahment } \\
& \text { (as of Novemter } 15,1954 \text { ) }
\end{aligned}
\] &  &  &  &  & \(\square\) & \(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\)
\(\vdots\) &  &  &  \\
\hline
\end{tabular}

\footnotetext{
．．．Represents zero．\({ }^{1}\) Exclusive of space in individual lockers instalied．
}

Table 2A-GENERAL MERCHANDISE WAREHOUSES: 1954--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES
Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

(D) Witheld to avoid alsclocire
... Represents zero.

Table 2B-GENER AL MERCHANDISE WAREHOUSES 1954-STANDARD METROPOLITAN ARFAS OF 300,000 INHABITANTS OR MORE

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employces
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Standard metropolitan area} & \multirow[b]{2}{*}{\begin{tabular}{l}
Estabilsh- \\
ments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{Revenue
\[
(\$ 1,000)
\]} & \multicolumn{4}{|l|}{Occuplable public storage floor space, December 31, 195\%} & \multirow[b]{2}{*}{Payroll. entire year
\[
(\$ 1,000)
\]} & \multirow[b]{2}{*}{Paid
employees,
workweek
ended nearest
Nov. 15
(Number)} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Population } \\
& 1950
\end{aligned}
\]} \\
\hline & & & \[
\begin{aligned}
& \text { Total } \\
& \begin{array}{l}
(1,000 \\
\text { sq. ft. })
\end{array}
\end{aligned}
\] & General merchandise space
\[
(1,000
\]
sq. ft.) & \[
\begin{aligned}
& \text { Household } \\
& \text { goods } \\
& \text { space } \\
& (1,000 \\
& \text { sq. ft.) }
\end{aligned}
\] & \[
\begin{aligned}
& \text { Other } \\
& \text { space } \\
& (1,000 \\
& \text { sq. } \mathrm{ft} .)
\end{aligned}
\] & & & \\
\hline Whited States, total... & 1,197 & 171,542 & 108,315 & 102,115 & 2,330 & 3,870 & 81,677 & 22,283 & 150,697,361 \\
\hline Standard metropolitan areas of 300,000 inhabitants or more. total................ & 797 & 128,46\% & 79,944 & 75,448 & 1,163 & 3,333 & 66,108 & 17,41 & 05,711,445 \\
\hline New York-Northeastern New Jersey............ & 197 & 21,975 & 14,351 & 13,793 & 207 & 351 & 14,762 & 3,662 & 12,411,994 \\
\hline Chicago, inh................................ & 54 & 13,211 & 7,503 & 6,237 & 23 & 1,243 & 5,874 & 1,329 & 5,495,364 \\
\hline Los Angeles-Iong Beach, Calif............ & 22 & 3,478 & 1,788 & 1,327 & \(\ldots\) & 461 & 1,575 & 425 & 4,367,911 \\
\hline Philadelphia, Pa.............................. & 31 & 9,310 & 12,490 & 12,169 & 65 & 256
55 & 4,224 & 989
500 & 3,671,048 \\
\hline Detroit, Mich................................ & 11 & 4,244 & 2,108 & 2,053 & \(\ldots\) & 55 & 1,754 & 500 & 3,016,197 \\
\hline Boston, Mass................................ & 33 & 5,852 & 3,851 & 3,692 & 92 & 68 & 2,378 & 627 & 2,369,986 \\
\hline San Francisco-oakland, Calif.................. & 30 & 5,418 & 2,585 & 2,550 & ; & 29 & 3,171 & 743 & 2,240,767 \\
\hline Pittsburgh, Pa.............................. & 15 & 3,824 & +960 & 958
2,428 & 2 & \(\cdots\) & 1,274
1,840 & 272
466 & 2,213,236 \\
\hline  & 24
18 & 3,4,673 & 2,428
1,986 & 2,428
1,709 & \(\cdots\) & 275 & 1,840
2,358 & 466
573 & 1,681,281 \\
\hline Waahington, D. C............................ & 8 & 402 & 157 & 132 & 5 & 20 & 141 & 63 & 1,404,089 \\
\hline Baltimore, mi................................. & 7 & 1,277 & 875 & 786 & 8 & 81 & 689 & 186 & 1,337,373 \\
\hline Minneapolis-St. Paul, Minn................... & 22 & 5,697 & 3,348 & 3,249 & 5 & 94 & 3,493
1,475 & 831
384 & \(1,116,509\)
\(7,089,230\) \\
\hline Burfalo, N. Y............................. & 15 & 3,063
863 & 2,110 & 2,102 & 3 & 5 & 1,461 & 113 & \(\begin{array}{r}1,089,230 \\ \hline 904,402\end{array}\) \\
\hline Milwakee, Wis............................... & 8 & 1,371 & 778 & 728 & \(\ldots\) & 50 & 683 & 158 & 871,047 \\
\hline Kansas city, Mo.............................. & 17 & 2,798 & 2,342 & 2,333 & - & 9 & 1,498 & 376 & 814,357 \\
\hline Houston, Tex................................ & 22 & 2,568 & 2,316 & 2,210 & 94 & 12 & 1,054 & 397 & 806,701 \\
\hline Providence, R.I............................. & 5 & 731 & 400 & 400 & \(\cdots\) & \(\cdots\) & 391
913 & 103
238 & 737,203
732,992 \\
\hline Seattie, Wasb................................. & 14 & 1,745 & 817 & 816 & 1 & \(\ldots\) & 913 & 238 & 732,992 \\
\hline Portland, Oreg............................. & 12 & 2,830 & 2,092 & 1,041 & 32 & 19 & 1,711 & 419 & 704,829 \\
\hline New Orleans, La............................ & 20 & 2,789 & 2,519 & 1,332 & 88 & 99 & 1,511 & 647
256 & 685,405
671,797 \\
\hline Atlanta, Ge................................ & 17 & 1,466 & \({ }^{864}\) & 862 & & \({ }^{2}\) & , 668 & & 671,797 \\
\hline  & \(\begin{array}{r}13 \\ 8 \\ \hline\end{array}\) & 3,459 & \({ }^{1,064}\) & 960
(D) & (D) & (D) & 1,770 & 515
\((0)\) & 614,799
576,900 \\
\hline Denver, colo................................. & 8 & (D) & (D) & (D) & (0) & (0) & (D) & (0) & 563,832 \\
\hline Birmingham, Ala............................ & 5 & 755 & 502 & 472 & ( 30 & (D) & 430 & \({ }^{151}\) & 558,928
556,808 \\
\hline San Diego, Calli........................... & 3 & (D)
243 & (D) & (D) & (D) & (0)
\(\cdots\) & & (D)
50 & 556,808
551,777 \\
\hline  & 3
2 & 243
\((0)\) & \({ }^{204}\) & ( 204 & (0) & (D) & 159
(D) & (0) & 551,777
528,498 \\
\hline Albany-Scbenectady-Troy, N. Y............... & 11 & 792 & 462 & 442 & 20 & \(\ldots\) & 358 & 72 & 514,490 \\
\hline Columbus, Ohio.............................. & 5 & 976 & 532 & 532 & \(\ldots\) & \(\cdots\) & 385 & 116 & 503,410 \\
\hline San Antonio, Tex........................... & 3 & 179 & 60
305 & 60
289 & \(\because\) & \(\cdots\) & 102 & 100 & 500,460
495,084 \\
\hline Miami, flig........................................ & 7 & 820 & 474 & 459 & 15 & \(\cdots\) & 382 & 98 & 487,632 \\
\hline Memphis, Tenn............................... & 13 & 1,687 & 930 & 914 & 7 & 9 & 864 & 290 & 482,393 \\
\hline Dayton, Ohio............................... & 3 & 1,644 & 646 & 616 & 30 & \(\cdots\) & 802 & 160 & \(4,57,333\)
446,200 \\
\hline Norfo1k-Portsmouth, Va..................... & 5 & 486
103 & 219
48 & 219
48 & \(\cdots\) & \(\ldots\) & 310
49 & 113 & \(4,46,200\)
437,824 \\
\hline Alkentown-Bethlehem-Easton, Pa....................................... & 5 & 812 & 405 & 405 & \(\ldots\) & \(\cdots\) & 374 & 84 & 410,032 \\
\hline Tampa-St. Petersburgh, Fla................... & , & 415 & 339 & 333 & 3 & 3 & 199 & 76 & 409,143 \\
\hline Springiteld-Holyoke, mss................... & 5 & 561 & 605 & 599 & 6 & \(\ldots\) & 267 & 65 & 407,255 \\
\hline Toledo, ohio.............................. & 10 & 1,275 & 849 & 837 & \(\begin{array}{r}12 \\ 1 \\ \hline\end{array}\) & & \(\begin{array}{r}537 \\ 58 \\ \hline\end{array}\) & \(\begin{array}{r}146 \\ 22 \\ \hline 1\end{array}\) & 395,551 \\
\hline Wi1kes-Barre-Hazleton, Pa........... & 10 & (D) & 211 & (D) & (D) \({ }^{1}\) & (D) & 58
(D) & (D) & 392,241
306,395 \\
\hline Omah, Nebr.................................. & 10 & (D) & (D) & (D) & & & & & \\
\hline Fort Worth, Tex............................. & 3 & 272 & 155 & 155 & \(\cdots\) & & 149 & 41 & 361,253
358,091 \\
\hline Hartford, Conn............................. & 5 & 559 & 248 & 232 & 11 & & 463 & & 358,081
354,092 \\
\hline Wheeling, w. Va.-Steubenvilie, obio.......... & 3 & (D) & (0)
202 & (D) & (D) & (D)
7 & (0) & (0) & 354,092
341,719 \\
\hline Syracuse, \({ }^{\text {K.Y.................................. }}\) & 3 & 743
(0) & (D) & (D)
(D) & (D) & (D) \({ }^{7}\) & (D) & (D) & 347,105 \\
\hline Phoenix, Ariz................................ & 5 & (D) & (D) & (D) & (D) & (D) & (0) & (D) & 331,770 \\
\hline Richmond, Va................................ & 5 & 435 & 342 & 342 & & & 197 & 56 & 328,050 \\
\hline oxlahoua City, oxla........................... & 6 & 720 & 401 & 373 & 15 & 13 & 345 & 98 & 325,352 \\
\hline Charleston, W. Va........................... & 3 & 355 & 133 & 133 & 65 & \(\cdots\) & 154
507 & 270 & 322,072
321,758 \\
\hline  & 9 & 1,578
1,305 & 813
490 & 748
476 & \(\ldots\) & 3 & 646 & 249 & 304,029 \\
\hline
\end{tabular}
(D) Withheld to avold disclosure.

\section*{PUBLIC WAREHOUSES}

Table 2C-GENERAL MERCHANDISE WAREHOUSES 1954-AGE OF BUILDINGS-UNITED STATES AND GEOGRAPHIC UIVISIONS
Establishments, W'arehouse Buildings, Gross Space, and Leased Space
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Seographic division and age of building} & \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} & \multirow[b]{2}{*}{\begin{tabular}{l}
Warehouse \\
buildings \\
(Number)
\end{tabular}} & \multicolumn{2}{|l|}{Gross floor space in warehouse buildings, December 31, 1454} & \multirow[t]{2}{*}{\begin{tabular}{l}
Wisrehouse space \\
leased to others on landlordtenant basis, December 31,1954
\end{tabular}} \\
\hline & & & \[
\begin{gathered}
\text { Total } \\
(1,000 \mathrm{sq} \cdot \mathrm{ft} .)
\end{gathered}
\] & \[
\begin{aligned}
& \text { Fercent ir } \\
& \text { single story } \\
& \text { buindings }
\end{aligned}
\] & \\
\hline United States, total.. & 1,197 & 3,443 & 14i, 386 & 25.5 & 24,744 \\
\hline Buildings 5 years old or less....... Buildings over 5 years old............ & \[
(1 / A)
\] & \[
\begin{array}{r}
263 \\
2,800
\end{array}
\] &  & 81.4
22.3 & (NA) \\
\hline Neu Englard...................... & ( Ca ) & 242 & 11,431
107 & 10.9
100.0 & 2,374 \\
\hline Buildings over 5 years ozd.............................. & (NA) & 230 & 11,324 & 10.1 & ( NA ) \\
\hline \begin{tabular}{l}
Madie Atlantic. \\
Buildings 5 years old or less.
\end{tabular} & 340
(NA) & \(\begin{array}{r}730 \\ 40 \\ \hline\end{array}\) & 48,189
1,329 & 16.9
52.5 & \({ }^{8,060}\) (NA) \\
\hline Buildings over 5 years old....... & (1iA) & 690 & 46, 860 & 16.0 & (NA) \\
\hline East Worth Central.... & 191 & 645 & 25,54 & 20.8 & 5,629 \\
\hline Buildings 5 years old or less..
Builairgs over 5 years old.... & (NA) & 40
605 & 1,360
24,188 & 81.5
17.5 & (NA) \\
\hline West Horth Central.. & 125 & 357 & 16,629 & 18.6 & \\
\hline Buildings 5 years old or less. & (Na) & 31 & 983 & 84.6 & (WA) \\
\hline Buildings over 5 years old.... & (NA) & 326 & 15,646 & 13.9 & ( Na ) \\
\hline South Atlantic.. & 143 & 370 & 12,94.4. & 70.9 & 2,784 \\
\hline Buildings 5 years old or less. & (Ha) & 334 & 1,014 & 85.7 & (NA) \\
\hline Buildings over 5 years old.... & (ia) & 336 & 11,930 & 61.4 & (Na) \\
\hline East South Centrai... & 61 & 187 & 5,808 & 39.4 & 77 \\
\hline Buildings 5 years old or less.. & (Na) & 23 & 5,456 & 90.8 & (Na) \\
\hline Buildings over 5 years old.................................. & (MA) & 164 & 5,352 & 35.1 & \\
\hline Weat South Central..... & 116 & 240 & 9,228 & 41.8 & 1,658 \\
\hline Buildings 5 years old or less & (NA) & 27 & 942 & 86.1 & (NA) \\
\hline Buildings over 5 years old......... & & & 8,286 & 36.2 & \\
\hline Mountain......................... & & 56 & 1,712 & 23.6 & 241 \\
\hline Buildings 5 years old or less.. & (NA) & \({ }_{5}^{6}\) & 1, 165 & 95.2 & (NA) \\
\hline Buildings over 5 years old................... & ( Na ) & & 1,545 & 16.5 & \\
\hline Pacific............... & & 216 & 9,897 & 33.7 & \\
\hline Buildings 5 years old or less.. & ( NA ) & 30 & 1,506 & 94.0 & (NA) \\
\hline Buildings over 5 years old.... & (NA) & 186 & 8,391 & 21.1 & (NA) \\
\hline
\end{tabular}

NA Not evailable.

Table 2D-GENERAL MERCHANDISE WAREHOUSES: 1954-KIND OF SPACE AND PERCENT OCCUPIED-UNITED STATES, GEOGRAPHIC DIVISIONS. AND STANDARD METROPOLITAN AREAS OF S00,000 INHABITANTS OR MORE

Establishments, Occupiable \(S_{\text {pace, and Revenue }}\)

(D) Withheld to avold disclosure.
iöcludes special storage revenue, freight trucking terminal revenue, sale of merchandise and miscellaneous revenue (see Table \(2 \mathbb{E}\) )

Table 2E-GENER AL MERCHANDISE WAREHOUSES 1954-SOURCES OF REVENUE-UNITED STATES, GEOGRAPHIC DIVISIUNS, AND STANDARD METRUYOLITAN AREAS OF 500,000 INHABITANTS OR MORF

Establishments and Revenue
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{5}{*}{Geographic division and standard metropolitan arus} & \multirow[b]{4}{*}{\[
\begin{aligned}
& \text { Esteblish- } \\
& \text { ments }
\end{aligned}
\]} & \multirow[b]{4}{*}{\[
\begin{aligned}
& \text { Tutal } \\
& \text { revenue }
\end{aligned}
\]} & \multicolumn{9}{|c|}{Revenue by source} \\
\hline & & & \multicolumn{4}{|c|}{General merchendise revenue} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Housthold } \\
& \text { goods } \\
& \text { revenue }
\end{aligned}
\]} & \multirow[b]{3}{*}{\begin{tabular}{l}
Syecial \\
storage \\
reverue
\end{tabular}} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Freight } \\
& \text { trucking } \\
& \text { teraingl } \\
& \text { revenue }
\end{aligned}
\]} & \multirow[b]{3}{*}{Sales of merchandise} & \multirow[b]{3}{*}{Other reverue} \\
\hline & & & \multicolumn{4}{|c|}{Percentage distribution} & & & & & \\
\hline & & & Tatal & Storage & Handing & \begin{tabular}{l}
Miscel- \\
laneous \\
(acces- \\
sorial) \\
services
\end{tabular} & & & & & \\
\hline & 'Thumber) & (61,000) & (\$1,000) & (Percent) & (Percent) & (Percent) & \((\$ 1,000)\) & ( 31,000 ) & ( \(\$ 2,000\) ) & (\$1,000) & (\$1,000) \\
\hline United States, total....................... & 2,197 & 171, 542 & 138,704 & 60.8 & 30.6 & 8.6 & 10,099 & 2,034 & 3,997 & 1,057 & 15,651 \\
\hline New Englend............................. & 82 & 21,305 & 9,906 & 71.8 & \(<4.7\) & 3.5 & 500 & 104 & 372 & & 423 \\
\hline Midile At1antic....................... & \(3 \times 0\) & 53,547 & 4,9,945 & 63.2 & 4.5 & 8.3 & 2,550 & 1,102 & 001 & 82 & 4,261 \\
\hline East North Central................... & 191 & 35,488 & 28,207 & 58.7 & 36.0 & 5.3 & 1,798 & 188 & 767 & 412 & 4,117 \\
\hline West Rorth Central........................ & 125 & 20,875
\(12,4,8\) & 14,150
10,651 & 54.3
57.5 & 33.7
30.0 & 12.0 & 649
547 & 252
16 & 217 & \(\begin{array}{r}193 \\ 87 \\ \hline\end{array}\) & 1,414 \\
\hline East South Central....................... & t1 & 8,018 & 6,795 & 64.8 & 30.1 & 5.1 & 2,250 & 118 & 54. & 124 & 1577 \\
\hline West South Central....................... & 116 & 14,152 & 10,587 & 58.0 & 30.4 & 11.6 & 1,826 & 87 & 465 & 5 & 1,182 \\
\hline Mountain.. & 36 & 2,4,28 & 1,92. & 50.3 & 32.4 & 17.3 & 138 & 73 & 97 & 8 & 190 \\
\hline Pacific.............................. & 103 & 16,391 & 11, 504 & 49.0 & 35.9 & 15.1 & 885 & 96 & 1,288 & 147 & 2,484 \\
\hline Standard metropolitan areas of 500,000 inhabitents or more, total............................. & 667 & 111,708 & 92,352 & 60.8 & 30.6 & 8.6 & 4,494 & 1,397 & 2,401 & 601 & 10,463 \\
\hline Hew York-Northeastern Hew Jersey........... & 197 & 21,975 & 16,830 & 00.1 & 29.8 & 10.1 & 1,733 & 909 & 470 & 14 & 2,019 \\
\hline Chicago, Illinois......................... & 54 & 13,211 & 10, 357 & 55.7 & 38.9 & 5.4 & 475 & \(\cdots\) & 4 & 353 & 2,032 \\
\hline Los angeles-Long Beach, Carif. ............ & 22 & 3,478 & 2,595 & 54.3 & 31.0 & 14.7 & 4 & 52 & 437 & 1 & 389 \\
\hline Philadelphia, Pa.......................... & 31 & 9,310 & 8,+10 & 69.5 & 28.2 & 2.3 & 30 & 77 & \(\ldots\) & 6 & 787 \\
\hline Detroit, Mich............................. & 11 & 4,140 & 3,838 & 04.3 & 28.9 & 6.8 & 22 & ... & 37 & ... & 247 \\
\hline Bostor, Mass.............................. & 33 & 5,852 & 5,470 & 74.0 & 23.0 & 3.0 & & & & & 166 \\
\hline San Francisco-0akland, Csili & 30 & 5,418 & 3,719 & 48.4 & 31.2 & 20.4 & 161 & 3 & 24.8 & i & 1,286 \\
\hline Pittsburgh, Pa........................... & 15 & 3,824 & 2,906 & 59.1 & 28.0 & 12.9 & \(\ldots\) & 3 & 101 & 56 & 758 \\
\hline St. Louis, Mo........................... & 24 & 3,474 & 3,319 & 69.4 & 25.2 & 5.4 & \(\cdots\) & \(\cdots\) & 46 & 25 & 54 \\
\hline Cleveland, Ohia........................... & 18 & -,673 & 4,412 & 54.4 & 42.2 & 3.4 & 48 & 6 & 203 & 4 & ... \\
\hline Washington, D. C........................... & 8 & 402 & 288 & 47.6 & 21.9 & 30.5 & 1 & \(\cdots\) & 1 & 85 & 27 \\
\hline Baitimore, Mi................................. & 7 & 1,277 & 1,152 & 47.7 & 42.3 & 10.0 & 95 & \(\cdots\) & \(\cdots\) & 1 & 29 \\
\hline Minneapolis-St. Paul, Minn................ & \(\therefore 2\) & 5,697 & 4,948 & 4.7 & 31.6 & 23.7 & 16 & & 4 & 4 & 494 \\
\hline Buffalo, A. Y......................... & 15 & 3,063 & 2,683 & 62.3 & 31.5 & 6.2 & 10 & 7 & \(\because\) & \(\cdots\) & 363 \\
\hline Cincinnati, Ohio........................... & 6 & 863 & 64i8 & 54.3 & 37.5 & 8.2 & \(\ldots\) & ... & 80 & ... & 135 \\
\hline Miwsuree, Wis............................. & 8 & 1,371 & 1,301 & 56.5 & 39.4 & 4.1 & 25 & \(\cdots\) & & & 45 \\
\hline Kansas City, M............................ & 17 & -,798 & 2,455 & 49.1 & 46.8 & 4.1 & 39 & .. & 18 & 3 & 283 \\
\hline Houstun, Tex............................. & 22 & 2,568 & 2,257 & 63.9 & 31.8 & 4.3 & 77 & 8 & 118 & \(\ldots\) & 108 \\
\hline Providence, r. I........................
Seattie, Wast.......................... & 14 & 2,731
1,745 & 1, 285
130 &  & 37.3
4.3 & 12.7
9.1 & 36
201
201 & 10
1 & 105 & \(\cdots\) & 304 \\
\hline Portland, Oreg........................... & 12 & 2,830 & 2,281 & 50.4 & 4.6 .5 & 3.1 & 107 & 4 & 259 & 37 & 142 \\
\hline Hew Orlearis, La. & 20 & 2,789 & 2,332 & 64.5 & 18.7 & 16.8 & 239 & \(\cdots\) & 57 & \(\cdots\) & 161 \\
\hline Atlarta, Ga. & 17 & 1,466 & 1,405 & 59.2 & 31.8 & 9.0 & 4 & \(\cdots\) & & & 57 \\
\hline Dallas, Tex.............................
Louisville, Ky.......................... & 13 & 3,459
(D) & 2,461 & 50.1 & 34.5 & (D) & (D) & (a) & 170 & (D) \({ }^{2}\) & (D) \\
\hline & & & & & & & & & & & \\
\hline Denver, Colo............................ & 8 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Birmingham, Ala......................... & 1 & 755 & 585 & 51.9 & 38.3 & 9.8 & 120 & & & & (D) \\
\hline San Diego, Callif........................... & 1 & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline Indienapolis, Ind............................. & 3
2 & (D) & 243
(D) & (D) & \({ }^{37}(\mathrm{D})\) & (D) & (0) & ( \({ }^{\text {d }}\) & (0) & (0) & ( \({ }^{\text {d }}\) ) \\
\hline Albeny-Schenectady-Troy, I. Y.............. & 11 & 732 & 711 & 70.7 & <4.9 & 4.4 & 0 & & & 5 & \\
\hline  & 5 & 976 & 963 & 54.8 & 38.7 & 6.5 & 11 & \(\ldots\) & \(\ldots\) & \(\ldots\) & 2 \\
\hline Sma Antorio, Tex. . . . . . . . . . . . . . . . . . . . . . & 3 & 179 & 143 & 40.4 & 37.3 & 22.5 & \(\cdots\) & \(\ldots\) & 36 & ... & \(\cdots\) \\
\hline
\end{tabular}
(ij) Represents zero.

Table 2F~GENER AL MERCHANDISE WAREHOUSES: 1954-REVENUE SIZE OF ESTABLISHMENT-UNITED STATES
AND GEOGRAPHIC DIVISIONS
Establishments, Revenue, Occupiable Space, Annual Payroll, and Employces
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Geographic division suld revenue side on establishment} & \multirow[b]{2}{*}{Establishments} & \multirow[b]{3}{*}{} & Occupi 11 &  &  & Fur 1. 1*.. & & \\
\hline & & & Tatal & General merchandion space & \begin{tabular}{l}
Household \\
loods \\
rame
\end{tabular} &  & Paymole, antire year & cmployees, workweek ended mearest Novenber 15 \\
\hline & Number) & & (1,000 sq. ft.) & (1,000 sq. ft.) & (1,000 5x. it.) &  &  & (Number) \\
\hline \multicolumn{6}{|l|}{} & 3.903) & & \\
\hline Warehouses with total rewnur of-Less than 10,000 . & 76 & .0\% & 1,10.3 & 1.145 & , & 1. & :11 & 11.5 \\
\hline \$10,000 to \(\begin{aligned} & \text { 2 }\end{aligned}\), \(0000 . . . . . . . . . . . . . . . .\). & 101 & \(\therefore, 744\) & 3,945 & 3,783 & 210 & \% & 1,711 & \(8 \%\) \\
\hline 525,000 to \&49,000 ............... & 21.6 & ?, \(8 \times\) & 0,30 & 4,875 & 204 & 77 & 3, 6 & 1.220, \\
\hline \$50,000 to \(\$ 94,000 . . . . . . . . . . . . . . .\). . & 253 & 18,351 & 14,060 & 13,355 & 195 & 120 & 8, 31 & \(2,1,1\) \\
\hline  & 722 & 49,001 & 11,189 & 24.424 & 877 & \(88 \%\) & 44, 431 & 1., 514 \\
\hline \$250,000 to \(009,000 . . . . . . . . . . .\). . & 113 & 38,4,88 & 20,741 & 19,460
15,092 & 458 & 8, \({ }^{184}\) & \(1 \%, 947\)
13,45 & 4, 116 \\
\hline \begin{tabular}{l}
\$500,000 to \(\$ 399,000\). . . . . . . . . . . . . \\
\$1,000,000 and over.
\end{tabular} & 40
18 & 27,
it,
\(i\) & 15,009
15,312 & 15,092
13,981 & 225
121 & 1, & 13,125 & \(3,3+48\)
\(\cdots, 4,4\) \\
\hline New England.................................. . & 82 & 11,305 & 9,200 & 8,848 & 314 & 3 & \(4,74\). & 1,288 \\
\hline \multicolumn{9}{|l|}{Warehouses with totai revertue of=......} \\
\hline  & 5 & 32 & 1.1 & 61 & & & It & 15 \\
\hline  & 10 & 258 & 805 & 734 & 01 & 10 & 107 & \(6{ }^{4}\) \\
\hline \$25,000 20 \% , 00, .................... & 13 & 488 & 475 & 45 & 2t & - &  & 17. \\
\hline \$50,000 to i \(10,000 . . . . . . . . . . . . . . . . . . . .\). & 10 & 822 & 748 & 748 & .. & \(\cdots\) & 458 & 139 \\
\hline \$200.000 20 \$ \(\$ 249,000\). & & & & & & & & \\
\hline \$150, 000 to inra, & 13 & 4,705 & 7,771 & - Brab & 23.2 & 79 & \(\therefore 1.11\) & 45 \\
\hline Middle Atlantic............................. & 340 & 53,547 & 36,943 & 35,767 & 485 & - +1 & 24,822 & 6,343 \\
\hline Warehouses with total revenue or-- & & & & & & , & 43 & 20 \\
\hline Less than \(\$ 10,000 . . . . . . . . . . . . . . . . . . . .\). . & 45 & 83
756 & 1,225 & 1,217 & 7 & , & 359 & 435 \\
\hline \$25,000 to 动9,000..................... & 70 & 2,521 & 1,812 & 1, 1.42 & 82 & 38 & 1,121 & 333 \\
\hline \$50,000 10 \$99,000. . . . . . . . . . . . . . . . . . & 70 & 5,630 & 4,041 & 3,840 & 89 & 112 & 2,518 & 1.90 \\
\hline \$100,000 to \(\$ 249,000 . . . . . . . . . . . . . . . . .\). . & 40 & 14,820 & 9,072 & 8,702 & 202 & 148 & 7,383 & 1,1.75 \\
\hline \$250,000 to \$499,000 . . . . . . . . . . . . . . . . & 20 & 8,983 & 5,957 & 5.554 & 40 & \(3+3\) & 3,816 & 944 \\
\hline \$500,000 and over.................... & 20 & 20,754 & 14,737 & 14,072 & 05 & \(\ldots\) & 9,582 & 2,150 \\
\hline East Wrth Central.......................... & 191 & 35,288 & 19,272 & 17,218 & 233 & 1,8:1 & 14, 4.44 & 3,72 \\
\hline Warehouses with tetai revenue or-- & 12 & 60 & 234 & 234 & & & 22 & 34 \\
\hline \[
\$ 10,000 \text { to } \$ 24,000 . . . .
\] & 20 & 306 & 435 & 387 & 30 & 18 & 152 & 63 \\
\hline \$25,000 to \$49,000.................... & 20 & 097 & 065 & bici & 24 & 1. & 329 & 101 \\
\hline \$50,000 to \$99,000..................... & 4 & 3,143 & \(\therefore 250\) & 2,105 & \(\cdots\) & 145 & 15,73 & 389 \\
\hline \$100.000 to \$229, 000 . . . . . . . . . . . . . . . . . & 56 & 8,940 & 5, 34, 2 & 5,111 & 129 & 102 & 4,017 & 972 \\
\hline \$250,000 to \$-99,000.................. & 22 & 7,909 & 3,477 & 3,127 & 5 & 315. & 3,501 & 810 \\
\hline \$500,000 and over..................... & 17 & 14,431 & 0,899 & 5,014 & 45 & 1,240 & ¢,855 & 1,018 \\
\hline West North Central......................... & 125 & 16,875 & 12,275 & 11,903 & 225 & 147 & 9,165 & 2,338 \\
\hline Warchouses with total revenue of-Less than \(\$ 10,000\) & 9 & 57 & 167 & 120 & 3 & & 27 & 21 \\
\hline \$10,000 to \(\$ 24,000 . . . . . . . . . . . . . . . . . . .\). . & 12 & 245 & 248 & 235 & 7 & 4 & 113 & 55 \\
\hline \$25,v00 to \$+9,000..................... & 23 & 835 & 601 & 574 & 27 & - 3 & 375 & 122 \\
\hline \$50,000 to \(\$ 99,000 . . . . . . . . . . . . . . . . . .\). . & 30 & 2,148 & 2,537 & 2,455 & 50 & 32
5 & 954 & 292 \\
\hline \$100,000 to \(\$ 2249,000 . . . . . . . . . . . . . . .\). & 36 & 5,503 & 4,800 & -,072 & 123 & 5 & 2,803 & '711 \\
\hline \$250,000 to \$499,000.................. & 10 & 3,540 & 1,942 & 1,917 & 15 & 10 & 1,884 & 4.32 \\
\hline \$500,000 and over..................... & 5 & 4,41 & 1,980 & 1,886 & \(\ldots\) & 74 & 3,009 & 705 \\
\hline South Atlantic............................ & 143 & 12,438 & 9,455 & 7,029 & 204 & 217 & 6,053 & 2,279 \\
\hline Wrehouses with total revenue of-- & & & & & & & & \\
\hline Less than \(\$ 10,000 . . . . . . . . . . . . . . . . . .\). . & 10
30 & 71
497 & 194 & 194
515 & \(\cdots\) & -1. & 30
272 & 22
125 \\
\hline \$25,000 to \$29,000....................... & 31 & 1,088 & 1,001 & 905 & 72 & 24. & 435 & 187 \\
\hline \$50,000 to \$99,000..................... & 26 & 1,780 & 1,208 & 1,213 & 11 & 84. & 862 & 308 \\
\hline \$100,000 to \(\$ 249,000 . . . . . . . . . . . . . . .\). . & 38 & 5,149 & 2,650 & 2.581 & 57 & 12 & 2,377 & 816 \\
\hline \$250,000 to \$499,000 . . . . . . . . . . . . . . . . . & 5 & 1,550 & 718 & 695 & 23 & \(\cdots\) & 765 & 26.7 \\
\hline \$500,000 and over.................... & 3 & 2,303 & 3,107 & 3,025 & \(\cdots\) & 81 & 1,312 & 454 \\
\hline East South Central........................ & 01 & 8,918 & 4,700 & 4,325 & 262 & 133 & 3,139 & 1,160 \\
\hline Warehoyses with total revernue of--
Less than \(\$ 10,000 . . . . . . . . . . . . . . . . ~\) & \(\bigcirc\) & 31 & 165 & 162 & \(\cdots\) & 3 & 7 & 5 \\
\hline Lesse,0co to \(\$ 24,000 . . . . . . . . . . . . . . . . . . . . . .\). . & 7 & 120 & 153 & 149 & 4 & \(\cdot \cdot\) & 46 & 22 \\
\hline \$10,000 to \(\$ 24,000 . \ldots . . . . . . . . . . . . . . . .\). . & 12 & 425 & 384 & 368 & 10 & \({ }^{t}\) & 220
336 & 91
146 \\
\hline  & 9 & 732 & 483 & 4.41 & 15 & 37 & 336
+580 & 14.4 \\
\hline \multirow[t]{2}{*}{\$100,000 to \(\$ 249,000 . . . . . . . . . . . . . . .\).
\(\$ 250,000\) to \(\$ 49,000 . . . . . . . . . .\).} & 20 & 3,360 & 1,924 & & 129 & 10 & & 581 \\
\hline & 4 & 1,278 & 435 & 395 & 40 & \(\because\) & 642
308 & 209 \\
\hline  & 3 & 2,972 & 1,156 & 1,025 & 54 & 77 & 308 & 108 \\
\hline West South Central........................ & 116 & 14,152 & 7,272 & 6,037 & 452 & 183 & r,932 & 2,362 \\
\hline Warehouses with total revenue or-- & 12 & do & 108 & 107 & 1 & & 45 & \(2{ }^{2}\) \\
\hline Less than \(\$ 10,000 . . . . . . . . . . . . . . . . . .\). . & 14 & 240 & 254 & 248 & 5 & 1 & 136 & 55 \\
\hline \$10,000 to \(\$ 24,000 . \ldots . . . . . . . . . . . . . .\). . & 20 & 718 & 715 & 705 & 10 & & 329 & 149 \\
\hline \$25,000 to \$ \(\$ 9,000 . . . . . . . . . . . . . . . . .\). . & 27 & 1,830 & 1,054 & 1,020 & 30 & 4 & 903 & 333 \\
\hline \$50,000 to \$99,000.................... & 23 & 3,097 & 1, 0.17 & 1,526 & 31 & +0 & 1,553 & 54.5
719 \\
\hline \$250,000 to \(\$ 499,000 . . . . . . . . . . . . . . . . . .\). & i6 & 5,117 & 2, 18 BC & 2,185 & 193 & 108 & 2,236 & 719
535 \\
\hline \$500,000 and over..................... & 4 & 3,064 & 1,038 & 840 & 182 & 10 & 1,730 & 535 \\
\hline Lsumtain. ................................... & 36 & 2,428 & 1,245 & 1,160 & 59 & 26 & 1,257 & 397 \\
\hline Warehouses with total revenue of-- & & & & & & & & \\
\hline \begin{tabular}{l}
Less than \(\$ 10,000 . . . . . . . . . . . .\). . . . . . . . \\
\(\$ 10,000\) to \(\$ 24,000\)
\end{tabular} & & & & \begin{tabular}{l}
48 \\
58 \\
\hline
\end{tabular} & \(\ldots\) & \(\ldots\) & \begin{tabular}{l}
12 \\
35 \\
\hline
\end{tabular} & 18 \\
\hline \$10,000 to \(\$ 24,000 . . . . . . . . . . . .\). \$25,000 to \(\$ 49,000\). . . . . . . . . . . . . . . . . . & 5 & \begin{tabular}{l}
107 \\
239 \\
\hline
\end{tabular} & \(\begin{array}{r}58 \\ 152 \\ \hline\end{array}\) & 58
122 & \(\cdots\) & \(\cdots\) & 110 & 38 \\
\hline \$25,000 to \(\$ 2.9,000\). & 11 & 774 & 4.51 & 425 & 10 & 15 & 380 & 134 \\
\hline \$50,000 to \(\$ 99,000 . \ldots . . . . . . . . . . . .\).
\(\$ 100,000\) to \(\$ 249,000 . \ldots . . . . . . . . .\). & \(?\) & (D) & (D) & (D) & (D) & (D) & (D) & (D) \\
\hline \$1250,000 to to \$249,000..................... & 1 & 1,281 & 534 & 500 & 21 & 7 & 720 & 201 \\
\hline \$500,000 and over..................... & ... & ... & ... & \(\ldots\) & \(\ldots\) & \(\ldots\) & ... & \\
\hline \multirow[t]{8}{*}{\begin{tabular}{l}
Pacifǐc.................................................. \\
Warahouses mith total revenue of-Less تhar :120,000. \(\qquad\) \\
\$10, 000 to \(\$ 24,000\). \(\qquad\) \\
\(\$ 25,900\) to \(\$ 0.9,000\). \(\qquad\) \\
\$50,000 20 \$99,000. \\
\(\$ 100,000\) to \(\$ 249,000\). \\
を250,000 to \(\$ 299,000\). \\
\(\$ 500,000\) and over..
\end{tabular}} & 103 & 2t,391 & 7,893 & 7,228 & 10 F & \({ }_{554}\) & 2, 724 & \(\therefore 314\) \\
\hline & & & & & & & & \\
\hline & 4 & 14 & 85 & 85 & \(\cdots\) & \(\ldots\) & 9 & \({ }_{34}^{11}\) \\
\hline & 12 & 213 & 240 & 240 & & .. & 518 & 34
113 \\
\hline & 18 & \(\begin{array}{r}673 \\ \hline 1.286\end{array}\) & 1,28 & 4,207 & 17 & \(\cdots{ }_{9}\) & 737 & 113 \\
\hline & 20 & \(\begin{array}{r}1,486 \\ -376 \\ \hline, 276\end{array}\) & 1,288 & 1,207 & \(\cdots\) & 478 & -,290 & 1705 \\
\hline & 18 & 1,376
5,172 & 2, 2,232 & 1, 1.14 & E8 & ... & -,820 & \(\bigcirc 3\) \\
\hline & 5 & 4,4,57 & 1,244 & 1,206 & \(\ldots\) & - \(\quad\) - & 2, 2 & 4 \\
\hline
\end{tabular}
... Represents zero.

Table 2G-GENERAL MERCHANDISE WAREHOUSES: 1954-OCCUPATION CLASS OF EMPLOYEES, BY REVENUE SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Annual Payroll, and Employees

... Represents zero.
T.ble 3 A-HOUSEHOLD GOODS WAREHOLSES: 1954-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Revenuc, Ocoupiable Space, Annual Payroll, and Employees

(D) withheld to evoid dieclosure. ... Fepresents zera.

Table 3B-HOUSEHOLD GOODS WAREHOUSES• 1954-STANDARD METROPOLITAN AREAS OF 300,000 INHABITANTS OR MORE

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees


\footnotetext{
(1i) Withheld \(A\) avid diechosura. ... Reprevents zerc.
}

Table 3C-HOUSEHOLD GOODS WAREHOUSES 1954-AGE OF BUILDING:-UNITED STATES AND GEOGRAPHIC DIVISIONS Estahlishments, Warehouse Buildings, Gross Space, and Leased Space
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Geographic division and age tit building} & \multirow[b]{2}{*}{Establi:?ments} & \multirow[b]{2}{*}{\begin{tabular}{l}
Warehouse buildings \\
(Number")
\end{tabular}} & \multicolumn{2}{|l|}{Grose 1 luer spacs ta warehase buildiag: December 31, 1904} & \multirow[t]{2}{*}{Warchause space lentind te utluers on 1 andlordternurit basi: December 31 , 1'54
\[
(1,000 \mathrm{sq} \cdot \mathrm{ft} . .)
\]} \\
\hline & & & \[
\begin{gathered}
\text { Tulal } \\
(3,000 \mathrm{sq} . \mathrm{ft} .)
\end{gathered}
\] & Perment in iintill stury builumgs & \\
\hline United States. total............................ & 1,81e & 2.447 & 01,083 & 17.9 & 0,147 \\
\hline Buildings 5 years old or under................. Building over 5 years old.......................... & \[
\left(\begin{array}{l}
(N A) \\
(N A)
\end{array}\right.
\] & 258
2,689 & 37, \({ }_{\text {3 }}\) & 14.3, & (NA) \\
\hline New England.. & Ster & 158 & 3,560 & 13.0 & \(17 \%\) \\
\hline Buildings 5 years old ar under. Buildings over 5 years old..... & (NA) & 154 & 3,508 & 8.4.0 & ( NA ) \\
\hline Middle atlantic.... & 43 c & 035 & 15,948 & 8.4 & 9,6 \\
\hline Buildings 5 years old or under................... Buildings cver 5 years old. & ( NA\()\) & \(\begin{array}{r}33 \\ 602 \\ \hline\end{array}\) & 15,589 & 31.4
6.4 & ( NA ) \\
\hline East North. Cantral. & 3.3 & 507 & 12,714 & 8.6 & 1,468 \\
\hline Euildings 5 years old or under............ Euildings over 5 years old. & \[
\begin{aligned}
& (N A) \\
& (N A)
\end{aligned}
\] & \(\begin{array}{r}24 \\ 483 \\ \hline\end{array}\) & 11,457 & 32.8
7.5 & (NA) \\
\hline West North Central.. & 137 & 207 & 5,125 & 15.0 & 610 \\
\hline Auidings 3 years old or under....................... Busldings over 5 years old. & (NA) & 17
190 & 140
4,979 & 34.3
15.0 & (NA) \\
\hline South Atlantic.......... & 207 & 383 & 6,538 & 32.7 & 1,231 \\
\hline Euildings 5 years old or under... Buildings over 5 years old........ & \[
\begin{aligned}
& (\mathrm{NA}) \\
& (\mathrm{NA})
\end{aligned}
\] & 58
325 & \[
\begin{array}{r}
544 \\
5,994
\end{array}
\] & \[
\begin{aligned}
& 79.6 \\
& 27.5
\end{aligned}
\] & (NA) \\
\hline East South Central.. & \({ }_{6}\) & 91 & 1,410 & 25.2 & 1.9 \\
\hline Euildings 5 years old or under. Buildings over 5 years old. & \[
\begin{aligned}
& (N A) \\
& (N A)
\end{aligned}
\] & \(\begin{array}{r}8 \\ 83 \\ \hline\end{array}\) &  & 71.1
21.8 & ( NA ) \\
\hline West South Central. . . . . . . & 176 & 269 & 5.325 & 37.6 & 958 \\
\hline  Burldings over 5 years old. & ( NA ) & \(\begin{array}{r}30 \\ 239 \\ \hline\end{array}\) & \[
\begin{array}{r}
535 \\
4,790
\end{array}
\] & 79.1
31.1 & ( NA ) \\
\hline Mountain. & 73 & 205 & 1,521 & 46.1 & 107 \\
\hline Fuildings 5 years old or under.......................................... Buildings over 5 years old. & \[
\begin{aligned}
& (\mathrm{NA}) \\
& (\mathrm{NA})
\end{aligned}
\] & 19
186 & \[
\begin{array}{r}
225 \\
1,290
\end{array}
\] & 82.5
39.4 & ( NA ) \\
\hline Pacific.......... & 297 & 492 & 9,936 & 24.9 & 58. \\
\hline Auildings 5 years old or under. ouildings over 5 years old..... & \[
\begin{aligned}
& (\mathrm{NA}) \\
& (\mathrm{NA})
\end{aligned}
\] & 65
4.27 & \[
\begin{array}{r}
852 \\
9,084
\end{array}
\] & \[
\begin{aligned}
& 54.4 \\
& 21.9
\end{aligned}
\] & \[
\left(\begin{array}{l}
(N A) \\
(K A)
\end{array}\right.
\] \\
\hline
\end{tabular}

NA Not availabie.

Table 3D-HOUSEHOLD GOODS WAREHOUSES 1954-KIND OF SPACE AND PERCENT OCCUPIED-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE

Establishments, Occupiable Space, and Revenue
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Dergraphic diviauce and standar 1 metref.litan area} & \multirow[b]{3}{*}{\[
\begin{aligned}
& \text { Estab- } \\
& \text { lishurents }
\end{aligned}
\]} & \multicolumn{7}{|c|}{je upabile put \(1: \mathrm{c}\) t \({ }^{\text {thumer space, December 31, } 1054}\)} & \multicolumn{4}{|c|}{Revenue} \\
\hline & & \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{Househrild goods space} & \multicolumn{2}{|l|}{General merchandise space} & \multicolumn{2}{|l|}{Other space} & \multirow[b]{2}{*}{Total
\((\$ 1,000)\)} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \text { Houschold } \\
& \text { gevds } \\
& \text { revenue } \\
& \\
& (\$ 1,00)
\end{aligned}
\]} & \multirow[t]{2}{*}{\begin{tabular}{l}
General \\
merchan - \\
dise \\
revenue \\
( \(\$ 1,000\) )
\end{tabular}} & \multirow[b]{2}{*}{\[
\begin{aligned}
& \begin{array}{l}
\text { Other } \\
\text { revenue }
\end{array} \\
& (\$ 1,000)
\end{aligned}
\]} \\
\hline & & & \[
\begin{aligned}
& \text { : tzi } \\
& (1,: 100 \\
& ? 1.5 t .)
\end{aligned}
\] & Percent sccupied & \[
\begin{aligned}
& \text { Totil } \\
& (1,000 \\
& \text { sq. (t.) }
\end{aligned}
\] & Percent occupied & \[
\begin{aligned}
& \text { Total } \\
& (1, v 00 \\
& \text { sq. ft. })
\end{aligned}
\] & Percent o'cupied & & & & \\
\hline United States, thtal. & 1, - \({ }^{\text {ce }}\) & . 45 & 4.4 .55 & 70.2 & 7,194 & 4.6 & 1,450 & 30.3 & 201,253 & 172,409 & -,339 & 22,105 \\
\hline Mew Frglano........ & - 8 & +2,218 & 2,016 & 57.7
75.0 & 510
1,013 & 57.3
57.3 & 86
433
43 & 97.7
76.7 & 7,507
45.087 & ¢,093
38,707 & 299
1,287 & 1,115
5,093 \\
\hline East Morth Central. & 3 & - 70 & +2.0.2 & 0.5 & 1,300 & 72.9 & 325 & 75.3 & 39,230 & 33,710 & 1,170 & 4,350 \\
\hline Hest Narth Centrai & -3" & -, 235 & -,933 & 54.0 & 1,231 & 67.6 & 121 & 9.65 & 18,160 & 14,254 & 1,290 & 2,616 \\
\hline South Atiantic... & 2uT & 4,760 & -,098 & 72.8 & 029 & 71.7 & 239 & 83.4 & - 4,777 & 22,732 & 015 & 1,330 \\
\hline East South Central & 12 & 1,179 & 1,039 & 6 m .3 & 107 & 35.2 & 33 & 55.2 & 5,619 & 5,029 & 112 & 478 \\
\hline West, South Ceritral & \(17 \%\) & 4,100 & 2,860 & 71.0 & 1,145 & 79.0 & 117 & 83.7 & 19,734 & 17,332 & 1,259 & 3,143 \\
\hline Muntain.. & 73 & 1,415 & 976 & 07.5 & 411 & 77.6 & 32 & 43.8 & 7,182 & 5.622 & 402 & 1,168 \\
\hline Pacific..... & 4 & 2, 16 & 7,33; & 76.8 & 762 & 59.4 & 70 & 95.7 & 34,657 & 28,940 & 905 & 4,812 \\
\hline  & 125 & 32,45 & 1,039 & 18.3 & 2,875 & 59.6 & 981 & 80.1 & 120,681 & 105,236 & 2.734 & 11,711 \\
\hline Hew York-Hortheastern Hew Tersey... & 247 & 8,905 & B, tez & 79.3 & 602 & 45.8 & 235 & 81.4 & 31,337 & 27,380 & 724 & 3,233 \\
\hline Chicage, 111........... & 0 & 2,029 & 2,243 & 81.4 & 312 & 56.7 & 74 & 200.0 & 10,736 & 10,097 & 32 & \\
\hline Los Angelea-Long Beawh, Calir... & 78 & \(\therefore, 583\) & 2,372 & 76.9 & 202 & 02.6 & 9 & 100.0 & 9,875 & 8,697 & 361 & 817 \\
\hline Phi ladelphia, Fa................ & 55 & 1,700 & 1,593 & 65.4 & 98 & 88.9 & \({ }_{85}^{98}\) & 47.9
65.9 & 3,396 & 2,833 & (2) & 563
486 \\
\hline Detroit, Mich............... & 31 & 977 & 854 & 0.6 & 38 & 100.0 & 85 & 65.9 & 3,750 & 3,261 & 3 & 486 \\
\hline Boston, Mass................ & 33 & -284 & 1,842 & 60.8 & 399 & 52.8 & 43 & 95.3 & 3,424 & 2,333 & 358 & 733 \\
\hline Sarr Francisco-cakland, Callif & 48 & 2,14.4 & 2,144 & 32.5 & \(\because 8\) & & & & & 7,115 & 16
70 & 1,431 \\
\hline Pittsburgh, Pa..................
St. Louis, & 21 & 625
891 & 508
853 & 28.78 & 80 & 80.0 & 37
38 & 100.0
100.0 & 1,913
4,670 & 1,491
3,890 & 70 & 752
774 \\
\hline Cleveland, aria..... & 27 & 889 & 841 & 09.6 & 39 & 46.2 & 9 & 100.0 & 3,194 & 2,836 & \(\cdots\) & 280 \\
\hline Washingtor, D. C.... & 28 & 793 & 74.4 & 65.9 & 7 & 100.0 & 42 & 83.3 & 5,812 & 5,620 & (z) & 192 \\
\hline Baltimore, ma................. & 24 & 000 & 579 & 74.8 & 12 & 83.3 & 55 & 92.7 & 1,929 & 1,641 & 18 & 270 \\
\hline Minneapolis-st. Paul, Minn..... & 11 & 630 & 413 & 74.2 & 168 & 87.5 & 49 & 100.0 & 2,635 & 2,383 & 61 & 191 \\
\hline Bufralo, Il. Y....... & 15 & 510
357 & 380
307 & 60.7
74.9 & 125
50 & 63.2
28.0 & 5
. & 100.0 & 1,589
2,104 & 1,418
2,015 & 155
21 & 16
68 \\
\hline Cincirnati, ahiu. & 11 & 357 & 307 & 74.9 & 50 & 28.0 & \(\cdots\) & \(\cdots\) & 2,104 & 2,015 & 21 & 68 \\
\hline Milwaukee, \#is. & 16 & 366 & 347 & 23.8 & 7 & .... & 12 & \(\ldots\) & 1,4t0 & 1,280 & (z) & 130 \\
\hline Kanisas City, M.... & 19 & 673 & 596 & 59.3 & 71 & 56.3 & 6 & 100.0 & 2,264 & 2,016 & 90 & 158 \\
\hline Houstor, Tex. . & 12 & 426 & 294 & 75.6 & 116 & 69.8 & 16 & 100.0 & 1,996 & 1,816 & 80 & 100 \\
\hline Pr-videme, R. I. & 8 & (D) & \({ }_{4}\) (2) & (D) & (D)
21 & (D) & (D) & (100.0 &  & (D) & (D) & (D) \\
\hline Seattle, Hash. & 20 & 433 & 411 & 0 ot. & 21 & \(1{ }^{\text {a }}\) & & & & & & \\
\hline Fortland, Oreg. & 17 & 548 & 252 & 62.6 & 288 & 47.2 & 8 & & 2,872 & 2,305 & 217 & 350 \\
\hline dew Orleans, La.. & 1. & 286 & 277 & 34.6 & 7
5 & 71.4 & 52 & 100.0 & 1,204 & . 978 & 14 & 212 \\
\hline Atlanta, Gi.. & 1 l & 318
205 & 211 & \({ }_{5}^{67.1}\) & 55 & 52.7 & 52 & 94.2 & 1,189
1,997 & 1,062 & 66 & \({ }_{113}\) \\
\hline Dallas, Tex..... & 13 & 295
193 & 193 & 57.3
100.0 & 4 & 100.0 & \(\cdots\) & \(\cdots\) & \(\begin{array}{r}1,997 \\ \hline 637\end{array}\) & 1,882
018 & \({ }^{2}\) & 113 \\
\hline Denver, Colo.. & 10 & 194 & 181 & 47.2 & 13 & 38.5 & \(\cdots\) & \(\ldots\) & 1,183 & 1,171 & 5 & ? \\
\hline Birmireham, Ala.... & 4 & (D) & (D) & (D) & . & \(\ldots\) & 9 & 100.0 & (D) & (D) & <i & (D) \\
\hline Barl Diege, Calif... & 15 & 342 & 334 & 78. & \(\cdots\) & \(\ldots\) & 8 & 100.0 & 1,612 & 1,409 & 41 & 162 \\
\hline Indianapolis, Ind. & 11 & 399 & 369 & 60.1 & 20 & \(\ldots\) & 10 & 100.0 & 1,279 & 1,215 & \(\cdots\) & 64 \\
\hline Youngetown, Chic................. & 7 & 213 & 202 & 85.5 & 11 & 27.3 & \(\ldots\) & . & 657 & 466 & 31 & 160 \\
\hline Albary-Schenectady-Troy, H. Y.. & 8 & 134 & 127 & 60.1 & & & 7 & 100.0 & 34.7 & 347 & & \\
\hline Coluntus, Chic........... & 10 & 249 & 208 & 79.2 & 41 & 70.7 & \(\cdots\) &  & 9477 & 939 & 254 & 211 \\
\hline Sxil Rntonit, Tex................ & 11 & 501 & 308 & 89.0 & 125 & 100.0 & 68 & 79.4 & 2,436 & 1,972 & 254 & 211 \\
\hline
\end{tabular}

\footnotetext{
(D) Withtulid to avoid disclozure.

2 Lesa that iscot.
}

Table 3E-HOUSEHOLD GOODS WAREHOUSES 1954-SOURCES OF REVENUE-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 5OO,0OO INHABITANTS OR MORE

Establishments and Revenue


Bepresents cerc.

Table 3F-HOUSEHOLD GOODS WAREHOUSES: 1954-REVENUE SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC CIVISIONS
Establishments, Revenue, Occuprable Space, Annual Payroll, and Employees



Table 3F-HOUSEHOLD GOODS WAREHOUSES 19テ-REVENUE SIZE OF ESTABLISIMMINT-UNITED STATES AND GEOGRAPHIC DIVISIONS-Continucd
Estabhishments, Revenuc, Occupiable Space, Annual Payroll, and Employces

… Rerresente zen

Table 3G－HOUSEHOLD GOODS WAREHOUSES 1954－OCCUPATION CI．ASS OF EMPLOYEES，BY REVENUE SIZE OF EST ABLISHMENT－UNITED s 「ATES AND GEOGRAPHIC DIVISIONS

Establishments，Revenue，Annual Payroll，and Employees
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{\begin{tabular}{l}
 \\

\end{tabular}} & \multicolumn{3}{|l|}{} & \multicolumn{7}{|c|}{} \\
\hline & \multirow[b]{2}{*}{\begin{tabular}{l}
Estar.in r.-
ment \\
＇hatrer
\end{tabular}} & \multirow[b]{2}{*}{Ax. triut
\[
\pm 1, \pi)
\]} & \multirow[b]{2}{*}{\begin{tabular}{l}
Pi：d timplyees， w．raweek etided nearest． Nov． 1 E \\
Wumber
\end{tabular}} & \multirow[b]{2}{*}{Revenue
\[
(\$ 1, m)
\]} & \multirow[b]{2}{*}{```
Paytoll,
    entire
    year
```

$$
(き 1,000)
$$} \& \multicolumn{5}{|l|}{Fuid employnen，worthelk ended neurest Novembur 15， 1954} <br>

\hline \& \& \& \& \& \& | T:tal |
| :--- |
| （Number） | \& Supervis ra． entineers． and oftice empluyees （Mumber） \& \[

$$
\begin{gathered}
\text { WarenouFe } \\
\text { and } \\
\text { flatform } \\
\text { truloyees } \\
\text { (inmber) }
\end{gathered}
$$

\] \& Drivers and helpers （Number） \& | All other ermloyees |
| :--- |
| （Number） | <br>

\hline United States，tutal．．．．．．．．．．．．．．．．．．．．．．．．．．． \& 1，21． \& 201.853 \& －5，041 \& 189，4－5 \& 87.155 \& 24，184 \& 0.213 \& 3，627 \& 12，751 \& 1，593 <br>
\hline  \& 75
412

108 \& $$
\begin{array}{r}
13,724 \\
30,181 \\
152,+48
\end{array}
$$ \& \[

$$
\begin{array}{r}
1,779 \\
1,4,76 \\
17,385
\end{array}
$$
\] \& 20,371

27,892
$144,56 \%$ \& 8,948
13,422
64.4 \& 3,441
4,161
20,54 \& 829
1.016

., 308 \& $$
\begin{array}{r}
383 \\
507 \\
-737
\end{array}
$$ \& 2,147

2,420

8,184 \& $$
\begin{array}{r}
132 \\
198 \\
1,263
\end{array}
$$ <br>

\hline  \& 就 \& 7，50＇ \& 1， 115 \& 7.299 \& $\because \cdots 3$ \& 987 \& 248 \& 189 \& 477 \& 73 <br>
\hline  \& 46 \& 1，1334 \& 207 \& 884 \& 309 \& 184 \& 01 \& 20 \& 98 \& 5 <br>
\hline  \& $1 \%$ \& 1，1071） \& 173 \& 1，112 \& 521 \& 108 \& 38 \& 30 \& 93 \& 7 <br>
\hline \＄259，000 and over．．．．．．．．．．．．．．．．．．．．．．．．．． \& － \& 5.303 \& 635 \& 5，303 \& ＜，353 \& 635 \& 149 \& 134 \& 286 \& 61 <br>

\hline | Midile Atlantic．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |
| :--- |
| Warehouses with total revenut of－－ | \& $\rightarrow-16$ \& ${ }^{\text { }}$ ， 187 \& 5.036 \& －3， 208 \& 19，554 \& 5,330 \& 1，423 \& 595 \& 2，972 \& 340 <br>

\hline Less than $\$ 50,000 . . . . . . . . . . . . . . . . . . . . . . . .$. \& 21.2 \& 5，249 \& 1，113 \& 4，846 \& 2，937 \& 1，027 \& 207 \& 144 \& 627 \& 29 <br>
\hline  \& 147 \& 7．026 \& 1，046 \& 7，289 \& 3，491 \& 1，021 \& 275 \& 118 \& 584 \& 4.4 <br>
\hline \＄190， 200 and sver．． \& 117 \& 32．212 \& 3，－29 \& 31，073 \& 23.131 \& 3，282 \& 881 \& 373 \& 1，761 \& 267 <br>
\hline Esat．North Central．．．．．．．．．．．．．．．．．．．．．．．．．． \& 343 \& 39，230 \& 4，589 \& 38.195 \& 19，308 \& 4,555 \& 1，210 \& 540 \& 2，53－4 \& 171 <br>
\hline Warehouses with total revenue or－－ \& 128 \& 3，229 \& 578 \& 2，965 \& 1，624 \& 539 \& 141 \& 73 \& 314 \& 11 <br>
\hline \＄50， 000 to 89\％，000 \& 81 \& 5，888 \& 927 \& 5，420 \& 2，889 \& 707 \& 207 \& 7 c \& 482 \& 2 <br>
\hline  \& 13. \& 30.113 \& 3，28＊ \& 29，810 \& 14，795 \& 3.249 \& 802 \& 391 \& 1，338 \& 158 <br>
\hline Wust Horth Central. . . . . . . . . . . . . . . . . . . . . . . . . . .
waretouses with total revenue of-- \& 137 \& 18，100 \& Conub \& 15，40 \& 7，487 \& 2，099 \& $57^{\text {f }}$ \& 380 \& 1，004 \& 140 <br>
\hline Less thar ： $851.000 . . . . . . . . . . . . . . . . . . . . . . .$. ． \& 48 \& 1，1：3 \& 268 \& 939 \& 432 \& 234 \& 0.5 \& 20 \& 13t \& 13 <br>
\hline 251，， 100 ＊0 \＄99， 000 ．．．．．．．．．．．．．．．．．．． \& 28 \& 2，1003 \& 267 \& 1，558 \& 064 \& 211 \& 53 \& 33 \& 108 \& 17 <br>
\hline \＄100，000 and over．．．．．．．．．．．．．．．．．．．．．．．．．．． \& ts \& 15，029 \& 2，871 \& 12，943 \& 0.391 \& 1，654 \& 457 \& 327 \& 760 \& 110 <br>
\hline  \& 20.7 \& 24，677 \& 3.659 \& ［3，293 \& 10，284 \& 3，438 \& 831 \& 54.4 \& 1.670 \& 393 <br>

\hline | wherhiuses with total revenue of－－ |
| :--- |
| Less thar $\$ 50,000$ ．．．．．．．．．．．．．．．．．．．．．．． | \& 77 \& x．1te \& 421 \& 1，873 \& 814 \& 391 \& 88 \& 58 \& 215 \& 30 <br>

\hline \＄50， 000 to $\$ 94,000 . . . . . . . . . . . . . . . . . . . . .$. ． \& ， \& 3 2， \& 572 \& 3，028 \& 1，420 \& 545 \& 127 \& 79 \& 302 \& 38 <br>
\hline ＋10r，000 and over．．．．．．．．．．．．．．．．．．．．．．．． \& 8 t \& 17，40， \& 2，06E \& 18，392 \& 8，029 \& 2，502 \& 617 \& 407 \& 1，253 \& 325 <br>
\hline East \％ \& 01 \& 5,619 \& 8 CH \& 5，07k \& 1，977 \& 675 \& 158 \& 97 \& 378 \& 42 <br>
\hline Werehouses with total reverue of－－ Less tnă ${ }^{\text {w } 50,000 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~}$ \& 20 \& 017 \& 123 \& 539 \& 210 \& 102 \& 22 \& 11 \& 05 \& 4 <br>
\hline  \& 12 \& 836 \& 159 \& 673 \& 279 \& 102 \& 26 \& 0 \& 58 \& 12 <br>
\hline \＄100，000 and over．．．．．．．．．．．．．．．．．．．．．．．．．．． \& 13 \& 4，100 \& 522 \& 3，864 \& 1，482 \& 472 \& 120 \& 80 \& 255 \& 26 <br>

\hline | Nes＊jus＊Central．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |
| :--- |
| narehouses with tatal reverum of－－ | \& 170 \& 19，7340 \& $\therefore 823$ \& 18，087 \& 7.848 \& $\therefore 610$ \& 639 \& 544 \& 1，307 \& 120 <br>

\hline less than $\$^{50,000 . . . . . . . . . . . . . . . . . . . . . . . . ~}$ \& 05 \& 1，622 \& 431 \& 1，481 \& 783 \& 402 \& 72 \& 43 \& 280 \& 7 <br>
\hline  \& 34 \& 2，979 \& 449 \& 2，053 \& 1．083 \& 407 \& 92 \& 74 \& 227 \& 14 <br>
\hline \＄100，000 and over ．．．．．．．．．．．．．．．．．．．．．．．． \& 72 \& 15，133 \& 1，443 \& 13，953 \& 5.982 \& 1，801 \& 475 \& 427 \& 800 \& 99 <br>
\hline Movritin．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \& 7.3 \& 7，182 \& 939 \& 5.732 \& 3，265 \& 925 \& 212 \& 135 \& 500 \& 79 <br>
\hline warehinses with total revenue of－－ Lass than ${ }^{2} 50$, don． \& 30 \& \& 127 \& 640 \& 299 \& 123 \& 17 \& 10 \& 95 \& 1 <br>
\hline \＄5t， 000 to $894,000 . . . . . . . . . . . . . . . . . . . . . . . .$. \& 15 \& 1，197 \& 282 \& 1，001 \& 548 \& 280 \& 40 \& 25 \& 199 \& 16 <br>
\hline 2165，000 and 0ver．．．．．．．．．．．．．．．．．．．．．．．．． \& 28 \& 5，108 \& 530 \& 5.025 \& 2，398 \& 522 \& 154 \& 100 \& 200 \& 62 <br>
\hline ：stiric．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． \& 247 \& 34， 057 \& 3，069 \& 32，495 \& 13．949 \& 3，505 \& 918 \& n0．3 \& 1，809 \& 235 <br>
\hline  \& 123 \& 3,014

4,223 \& $$
\begin{aligned}
& 511 \\
& 0,53
\end{aligned}
$$ \& $\begin{array}{r}\text { ，798 } \\ \hline, 048 \\ \hline .5\end{array}$ \& 1.293

2.501 \& $$
\begin{aligned}
& 489 \\
& 040
\end{aligned}
$$ \& $\begin{array}{r}76 \\ \\ \hline 80\end{array}$ \& 4.4 \& \[

$$
\begin{aligned}
& 317 \\
& 367
\end{aligned}
$$
\] \& 32

48 <br>

\hline 21：，，¢0 aril Jer．．．．．．．．．．．．．．．．．．．．．．．．．． \& 101 \& －0， 0.00 \& $$
\text { \& }, 505
$$ \& －24，199 \& 11．205 \& 2，43t \& 043 \& 4．43 \& 1，1＜5 \& 155 <br>

\hline
\end{tabular}

Table 4 A-REFRIGERATED WAREHOUSES IGS4-UNITED STATES, GIOGRAPIII DMISIONS, AND STATES Establishments, Revenuc, Oceupiable Space, Paroll, and Emplovecs

(こ) Aithheld to ovaid disclosure. ... Represents zero. ${ }^{1}$ Exclusive of space in individual lorkers ingtalled.

TaHE \& B-REFRIGERATED WAREHOUSES 195--STANDARD METROPOLITAN AREAS OF 1,000.00O INHABITANTS OR MORE
Establinhmonts, Revenuc, Occupiable Space, Annual Payroll, and Employees


Table $4 C$-REFRIGERATED WAREHOUSES: $195+$-PRINCIPAL PRODUCT STORED-INITED STATFS AND GEOGRAPHIC REGIONS.

Estahushments, Revenue, Occupiable Space, Payroll, and Employees

 STORED-UNITEA $\triangle$ ГATES
Estahbshments, Ocoupable Space, and Revenuc


Table 4 - REFRIGERATED W'AREHOUSES 1954-SOURCES OF REVENUE, BY PRINCJPAL PRODUCT STOREDUNITED STATES
Establishments, Revenuc, and Occupiable Spacc


Table 4F-REFRIGERATED WAREHOUSES $195+$ REVENUE SIZE OF ESTABLISHMENT-UNITED STATES
Establishments, Revenuc, Oceupiable Space, Payroll, and Employees


Table 4G-REFRIGERATED WARFHOUSES 1954-CAPACITY OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC REGIONS

Estahlishments, Revenue, Occupiable Space, Payroll, and Employees


Table $\ddagger$ - FROZEN FOOD LOCKER PLANTS I9̇-TYPE OF PLANT UNITGD STATES AND GEOGRAPIIC DIVISIONS Enchbishments, Revenue, Occuptable Space, Pavoll, and Emplovees

| Seormaph. divistor and tepe of piset | Fic tablish- <br> (Number ) | Rove: Vive$(\text { (\$ } 1,000)$ | Frusen food lunker:Deverlber 32, 10s |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} \text { fuyr } \text { :ll, } \\ \text { int in, } \\ \text { yuerr } \end{gathered}$ | Mre.ti ${ }^{\text {d }}$ | M4. 11 |  | Nevember ${ }^{\text {a }}$ |
|  |  |  | (\%urber) | (cu. t (t.) | (1), (1).1) | (Number) | ( Number ) | - Nusitur | (Nuraber ${ }^{\text {- }}$ |
| Writed States, totai................. |  |  |  |  |  |  |  |  |  |
| Fiunts woth food preparstion f'acilities. | $\therefore 181$ | 74,408 | 1,1495,8.81 |  | 14.001 | 1, 2.04 | 5,81,8 | t.11.4 | 1, '4. |
| Plants w. hiout ...................... | 486 | 11, '63 | 206, 4.2 | $\because \cdots$. | 2.017 | 1,0,1 | 1, 008 | 1,124 | 1, 1'* |
| New Eutand.............................. | 91 | $\therefore 1025$ | $\therefore 1.903$ | 吅, 12\% | 384 | 148 | 118 | $13 \%$ | (1) |
| Plants with roud preparationidulities. piants wi thout food prepurstiot fisilities.. | 3 | 1,84.4 | 19,130 | $5 \times 3.20$ | 45 | 130 | 100 | Ji4 | 16. |
|  | $1 \cdot$ | 4 | 2.767 | 8, 9.6 | te | 12 | 12 | 14 | $1 \times$ |
| Midale Athant <br> Plants with focd preparation facilities. <br> Plants without food preparation la'sil. <br> ties. | 1.6 | 0,211 | 82,281 | $357,2 \mathrm{~mm}$ | 1.100 | 519 | 521 | 5le | , 1 A |
|  | 114! | -,055 | 05,723 | 232,712 | 418 | 40, | 407 | $3 \times 2$ | 4,40 |
|  | 301 | 1,496 | 16,558 | 14, 54 | 182 | 113 | 114 | 217 | 114 |
| Est Worth Central.......................... <br> Plants withour fond freparatiun fa:ili- <br> ties. | 0.6 | 21.447 | 357.887 | 397, 500 |  | 1,821 | 1,574 | 1,652 | 1, w, |
|  | 51 | $\therefore .580$ | 303,307 | 325,234 | $\therefore 1$ | 1,533 | 1,394 | 1,384 | 1,1.11 |
|  | 115 | 1.303 | $5 \rightarrow 8$ | 54, 148 | in 3 | 288 | 280 | 2 n 8 | 1.1 |
| Wes: <br> Plarts with focd preparation ta:Alities. <br> Plants without food preparation facili- <br> ties............................................ | 74.7 | 210,0 | 33,214 | 352,88i+1 | $\therefore 1$ | 1, 0.57 | 1, 3772 | 1,075 | 1.317 ${ }^{\text {a }}$ |
|  | c31 | 17,400 | 279,0, ${ }^{\text {a }}$ | 230,011 | .19\% | 1,422 | 1,357 | 1,444 | 1.46 |
|  | Lit | $\therefore .613$ | 55,1.55 | 10n, 815 | , | 235 | 214 | 235 | , ? |
| South Ailar.t Plants with food preparation iavilities plants without food preparation facilities. | 46 | 8,457 | Itu, 8-4 | 34, , 4 , 35 | $\cdots$ | 1121 | 904 | 1.020 | 1, |
|  | 170 | $\because 113$ | 39,241 | 300,075 | $\cdots{ }^{\prime \prime}+$ | 89 | 850 | 911 | 1,111. |
|  | u | "- | 15,583 | 42,420 | 208 | 132 | 114 | 104 | 147 |
| East South Central............................ Planis with food oreparstian failities. <br> Planss rit hout soad preparation "actil- <br> ties............................................ | 104 | 3. 948 | 51, min | 76,824 | 85.1 | 34.4 | 375 | 403 | 4 |
|  | 41 | , 208 | 42,613 | 52,914 | ${ }^{6} 51$ | 302 | 288 | 313 | 396. |
|  | 18 | $\rightarrow 80$ | 8,829 | 23,975 | 204 | 42 | 37 | 90 | 10. |
| hes: South Central. <br> Piants with food preparation facilities. <br> Plants without food preparation rauili- .............. | 268 | 11, (6) | 135, 851 | 357,207 | 2,143 | 1,022 | 996 | 1,122 | 1.093 |
|  | 245 | 10,411 | 124,571 | 322,309 | 1,941 | 952 | 928 | 1,048 | 3,010 |
|  | 23 | 638 | 11,280 | 34,898 | 157 | 70 | 108 | $1 / 4$ | 83 |
| Huntain. <br> Plants witt Iood preparation lacilities <br> planss without food preparation facili- <br> ties. | 134 | 5,361 | 88,831 | 159,299 | 874 | 316 | 297 | 300 | 4.29 |
|  | 114 | 4.888 | 75,108 | 143,462, | 77. | 270 | 252 | 255 | 3.4 |
|  | 20 | 473 | 13,723 | 15,837 | 105 | 45 | 45 | 45 | 1015 |
| $\mathrm{Pa}=$ <br> Plants with iood preparation cevilities. <br>  | 182 | 7,394 | 124,181 | 227,742 | 1,117 | 362 | 359 | 362 |  |
|  | 152 | 0.074 | 95,894 | 165,76: | 88. | 889 | 286 | 288 | 936 |
|  | 3 | 1,315 | 28,287 | 02.984 ; | :31 | 73 | 73. | 74 | $8 \cdot$ |

${ }^{{ }^{\text {Expelusive of }} \text { erace in individual lockers installed. }}$

Table $\operatorname{sB}-$ FROZEN FOOD LOCKER PLANTS. 1954-SOURCE OF REVENUE, BY I YPE OF PLANT-UNITED STATES
Establishments, Revenue, and Occupiable Space

| Type of plart. | Entablishmentas <br> Nfumber | Total revenue$(\therefore 2,30)$ | Revenue, by shurce (perwntare distritution) |  |  |  |  |  |  | Frozen food lockersDecember 31, 1954 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Reverut <br> from food lozker rental und service ( (ercent) | $\begin{gathered} \text { Revenue } \\ \text { irom } \\ \text { storage } \\ \text { except } \\ \text { refrig- } \\ \text { erated } \\ \text { (Percent) } \end{gathered}$ | Refrid erated wsal housim revenue (Percent.) |  | Nales of <br> other <br> mer'har- <br> dise <br> (Percent) | Reverue from trucking (Percent.) | Other <br> revenue <br> (Percent.) | Individual lockers instal2ed <br> ( rumber ) | $\begin{gathered} \text { Bulk } \\ \text { freezer } \\ \text { storage } \\ \text { space } \\ \text { (ou. } \mathrm{P} 1 . \end{gathered}$ |
| Urited States, tosal.......................... | 2,40? | 9, 7 , 71 | 51.2 | 0.3 | 1.1. | 0.5 | 45.9 | 4.2 | 0.9 | 1,301,2013 | , 3.1, 1 . |
| Piarte with isod preparation :"azilities..... Plar.ts manout cood preparation fazilities.. |  | 7\%,n32 | $\begin{aligned} & 5.2 \\ & 504 \end{aligned}$ | $\begin{array}{r} 0.3 \\ 0.7 \end{array}$ | $\cdots$ | 0.5 1.1 | 47.3 <br> 30.1 | 0.2 | 0.8 1.1 | $1,095,841$ 206,404 | 1, 成\%, |

[^87]Table 5C．－FROZEN FOOD LOCKER PLANTS lソラれ－SIZE BY NUMBER OF LOCKERS－UNITED STATES AND GEOGRAPHIC DIVISIONS
Establishments，Revenue，Occupiahle Space，Payroll，and Employees



Table 6A-FARM PRODUCTS WAREHOUSES: 1954-PRINCIPAL PRODUCT STORED-UNITED STATES AND GEOGRAPHIC REGICNS
Establishments, Revenue, Occupiable Space, Payroll, and Employees

| Geographic region and principal product stored | Establishments <br> (Mumber) | Revenue $(\$ 1, \infty)$ | Occupiable public warehouse floor space, December 31, 1954 (1,000 sy. ft.) | Occupiable public bin space December 31, 1954 (1,000 bu.) | $\begin{gathered} \text { Paynoll, } \\ \text { entire } \\ \text { year } \\ \langle \$ 1,000\rangle \end{gathered}$ | Faid employees, workweek ended nearest Novernber 15 (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Urited States, total. | 1,081 | 125,950 | 121,9622 | 131,808 | 46,435 | 20,643 |
| Cotton warehouses-- | 272 | 71,429 | 76,320 |  | 29, 619 | 3.959 |
| Wi thour compress facilities.. | 362 | 15,827 | 21,048 | 95 | 5,284 | 13,959 2,545 |
| Tobacco warehouses..... | 63 | 3,971 | 5,490 |  | 1,312 | 604 |
| Potato wrehouses.. | 16 | 21 | 259 | 298 | 109 | 113 |
| Grain storage elevators | 232 | 26, 177 | 15,120 | 125,052 | -,889 | 2,188 |
| Other farm products........................... | 136 | 9,201 | 5,107 | 5,703 | 3,222 | 1,244 |
| The North Eastern States |  |  |  |  |  |  |
| Cotton warehouses-- |  |  |  |  |  |  |
| With campress racilities............ |  |  |  | $\cdots$ |  |  |
| Without compress facilities................ | 4 | (D) | (D) | (0) | (D) | (D) |
| Potato warehouses. . . . . . | 5 | 54 | 57 |  | ${ }^{15}$ | (D) 20 |
| Grain storage elevators. | 3 | (D) | (D) | (D) | (D) | (D) |
| Other farm products........... | 14 | 1,278 | 595 | ... | 657 | 193 |
| The North Central States |  |  |  |  |  |  |
| Cotton warehouses-- |  |  |  |  |  |  |
| With compress iacilities..... | ${ }^{9}$ | 2,007 | 1,499 | $\ldots$ | 711 | 587 |
| Without compress facilities. |  | (D) |  |  |  |  |
| Potato warehouses., ............. | 5 | 5 | (b) | 238 | ${ }^{2}$ | (D) |
| Grain storage elevators. | 32 | (D) | (D) | (D) | (D) | (D) |
| Other famp products............................... | 15 | 550 | 435 | ... | 81 | 32 |
| The South |  |  |  |  |  |  |
| Cottan warehouses-- |  |  |  |  |  |  |
| With compress facilities...... | 246 | 02,075 | 18,781 |  | 25,409 | 11,949 |
| Without campress facilities.. | 356 | 15,382 | 21,112 | 95 | 5,093 | 2,480 |
| Tobacco warehouses........... | 61 | 3,874 | 5,208 |  | 1,241 | 001 |
| Potato warehouses. | 2 | (D) | (D) | (D) | (D) | (D) |
| Grain storage elevators. | 90 | 12,680 | 1,090 | 68,451 | 3,032 | 2,036 |
| Other famm products........ | 03 | 5,103 | 2,971 | 2,906 | 1,605 | 543 |
| The West |  |  |  |  |  |  |
| Cotron warehouses-- |  |  |  |  |  |  |
| With compress racilities..... | 17 | 7,347 |  |  | 3,499 | 1,423 |
| Without compress facilities..................... | 2 | (D) | (D) | (D) | (D) | (D) |
| Tobaceo warehouses................................................... | $\cdots$ | (D) | (D) | (D) | (D) |  |
| Grain storage elevators. | 107 | 9,822 | 1,191 | 42,560 | 2,649 | 780 |
| Other farm products.... | 4. | 2,330 | 1,10e | 2,859 | 879 | 4.76 |

D Witheld to avoid disclosure. ... Represents zero.

Table 6B-FARM PRODUCTS WAREHOUSES: 1954-SOURCES OF REVENUE. BY PRINCIPAL PRODUCT STOREDUNITED STATES AND GEOGR APHIC REGIONS

Establishments and Revenue

| Ceographic region and principal prosuct stored | Establishments <br> (Mumber) | Total revenue$(\psi 1,000\rangle$ | Revenue by source- |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Revenue fram storage except refrigerated <br> (\$1,000) | Revenue from trucking $(\$ 1,000)$ | Revenue from compressing, packing, crating, bailing, etc. $(\$ 1,000)$ | Sales of merchandise ( $\$ 1,000$ ) | Other revenue $(\$ 1, \infty 00)$ |
| Urited States, total.................... | 1,081 | 126,956 | 89,636 | 1,002 | 21,048 | 7,799 | 6,872 |
| Cotton marehouses- With compress facilities............ |  | 71,429 | 48,400 | 749 |  |  |  |
| Without compress facilities............ | 362 | 15,827 | 12,467 | 88 | 1,072 | 1,865 | 1,833 |
| Tobsceo warehouses...................... | 63 | 3,971 | 3,713 | ... | 6 | 23 | 18 |
| Potato warehouses....................... | 16 | 291 | 246 |  | 42 | 3 |  |
| crain storage elevators.................. | 232 | 26,177 | 18,815 | 21 | 893 | 3,265 | 3,283 |
| Other farm products..................... | 236 | 9,261 | 5,995 | 1.4 | 735 | 985 | 1,402 |
| The Northeastern States: Cotton warehouses- |  |  |  |  |  |  |  |
| With campress facilities................ |  |  |  | $\cdots$ |  |  | ... |
| Wi thout compress facilities.............. | 4 | (D) | (D) | (0) | (D) | -9 | $\ldots$ |
| Tobacco marehouses........................ | 1 | (D) | (D) | (D) | (D) | (D) | (D) |
| Potato marehouses.......................... | 5 | 59 | (D) |  | (D) ${ }^{3}$ |  |  |
| Crain storage elevators..................... Other fara products................ | $14{ }^{3}$ | ( (D) | 1,278 | (D) | (D) | (D) | (D) |
| The North Central States: |  |  |  |  |  |  |  |
| Cotton warehouses - <br> With compress facilities.................. | 9 | 2,007 | 1,312 | 503 | $\ldots$ | 14 | 179 |
| Without compress facilities.............. |  |  |  |  |  |  |  |
|  | 1 | (D) | (D) | (D) | (D) | (D) | (D) |
| Potato marehouses........................... Grain storage ehevators................ | 32 | (D) | (D) | (i) | (D) ${ }^{6}$ | (D) | (D) |
| Other farm products......................... | 15 | 550 | 410 | 6 | 30 | 104 | (b) |
| The South: |  |  |  |  |  |  |  |
| Cotton warehouses- With compress facilities................ | 246 | 62,075 | 43,376 | 162 | 15,566 | 1,366 | 1,605 |
| Without canpress facilities.............. | 356 | 15,382 | 12,030 | 88 | 1,064 | 1,865 | 335 |
| Tobacco marehouses.......................... | 61 | 3,874 | 3,616 |  | ( 6 | 23 | 18 |
| Potato marehouses....................... | 2 | (D) | (D) | (D) | (D) | (D) | (D) |
| Grain storage elevators................ | 90 | 12,680 | 8,101 | 16 | 385 | 1,904 | 2,214 |
| Other farm products....................... | 63 | 5,103 | 2,996 | 138 | 363 | 736 | 890 |
| The West: <br> Cotton warehouses - |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| With compress facinities................ | 17 2 | , (D) | 3,713 | (D) | 3,34) | (D) | (D) |
| Tobacco wrehouses........................ |  |  |  |  |  |  |  |
| Potato werehouses......................... Grain storage elevators................. | 4 107 | ( ${ }_{\text {(D) }} 822$ | (D) 7,574 | (D) | (D) 504 | (D) | (D) |
| Orher farm products.......................... | 107 4 | 2,330 | 7,574 1,312 | 1 | 362 | 145 | ${ }_{512}$ |

(D) Withheld to avold disclosure.
... Represents zero.
Table 7A-SPECIAL WAREHOUSES AND STORAGE FACILITïES. 1954-PRINCIPAL PRODUCT STORED-UNITED STATES Establishments, Revenue, Occuprable Space, Payroll, and Employees

| Frincipal product stored | Establishments <br> (Number) | Revenue <br> ( $\$ 1,000$ ) | $\begin{gathered} \text { Bulk } \\ \text { liquid storage } \\ \text { space, } \\ \text { Dec. } 31,1954 \\ (1,000 \text { gel. }) \end{gathered}$ | Occupiable refrigerated puchic storage space, Dec. 31,1954 $(1,000 \mathrm{cu} . \mathrm{ft}$. | Payroll, entire year $(\$ 1,000)$ | Pald eapployees, \#orbweek ended nearest. Nov. 15 (Number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States, total.. | 270 | 27,918 | 404, 898 | 5,296 | 10,936 | 2,881 |
| Fur.................................. | 26 | 1,687 |  | 3,013 2,000 | 686 1,987 | 301 447 |
| Petroleum products......... Vegetable oll and symup6... | 50 4 4 | 7,422 119 | 366,920 3,679 | $\begin{array}{r}\text { 2,000 } \\ \hline . .\end{array}$ | $\begin{array}{r}1,987 \\ \hline 66\end{array}$ | 447 |
| Other bulk liquids...... | 5 | 288 | 34,233 |  | 114 | 35 |
| Other special products. | 185 | 18,402 | -6 | 283 | 8,103 | 2,085 |

... Represents zero.
Table 8A-PUBLIC WAREHOUSES 1954-TERRITORIES OF ALASKA AND HAWAII
Establishments, Revenue, Payroll, Pcrsonncl, and Occupiable Warehousc Space


[^88]

## APPENDIXES

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# APPENDIX A 

# PROVISIONS OF LAW RELATING TO THE 1954 CENSUS OF BUSINESS 

(From Title 13 United Siales Code)

SECTION 131. The Secretary shall take, compile, and publish censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with, and are compiled and published by, a designated regulatory body), in the year 1954 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: Provided, That the censuses of manufacturers, of mineral industries, and of other businesses, including the distributive trades and service establishments, directed to be taken in the year 1954 relating to the year 1953, shall be taken instead in the year 1955 relating to year 1954. The censuses provided for in this section shall include the United States and lts Territories and such Possessions as the Secretary may determine.

SECTION 224. Whoever, being the owner, official, agent, person in charge, or assistant to the person in charge, of any company, business, institution, establishment, religious body, or organization of any nature whatsoever, neglects or refuses, when requested by the Secretary or other authorized officer or employee of the Department of Commerce or bureau or agency thereof, whether such request be made by registered mail, by telegraph, by visiting representative, or by one or more of these methods,
to answer completely and correctly to the best of his knowledge all questions relating to his company, business, institution, establishment, religious body, or other organization, or to records or statistics in his official custody, contained on any census or other schedule prepared and submitted to him under the authority of this title, shall be fined not more than $\$ 500$ or imprisoned not more than sixty days, or both; and if he wlllfully gives a false answer to any such question, he shall be fined not more than $\$ 10,000$ or imprisoned not more than one year, or both.

SECTION 9. (a) Neither the Secretary, nor any other officer or employee of the Department of Commerce or bureau or agency thereof, may
(1) use the information furnished under the provisions of this title for any purpose other than the statistical purposes for which it is supplied; or
(2) make any publication whereby the data furnished by any particular establishment or individual under this title can be identified; or
(3) permit anyone other than the sworn officers and employees of the Department or bureau or agency thereof to examine the individual reports.

# APPENDIX B 

# Classification of Wholesale Establishments by Type of Operation and Kind of Business 

Each wholesale establishment was assigned trade classifications for purposes of preparing summary totals by type of operation and by kind of business. Although kind-of-business classifications assigned by the Bureau of Old-Age and Survivors lnsurance were used as a basis for distributing appropriate Census report forms, establishments are classified in the Wholesale Census on the basis of information contained in their Census reports. Each wholesale establishment was classified on two bases: By type of operation according to ownership of the business, ownership of the goods sold, or the character of transaction; and by kind of business generally according to lines of merchandise sold. Classification in the 1954 Census is in accordance, but in more detail, with the Standard Industrial Classification system developed under the auspices of the United States Bureau of the Budget, except that separately incorporated sales affiliates of manufacturing and mining companies have been classified in the Census generally as sales branches or sales offices, rather than as merchant wholesalers.

Wholesale establishments are divided into 5 major type-ofoperation groups \&A, Merchant wholesalers; B, Manufacturers' sales branches, sales offices; C, Petroleum bulk plants, terminals; D, Merchandise agents, brokers; and E, Assemblers of farm products) and 20 subclasses, or a total of 25 types of operation as outlined below. In table 1A, United States Summary, data are presented separately for each of the 25 classifications. In other tables however, data are generally limited to the 5 type-of-operation groups.
A. Merchant wholesalers

1. Wholesale merchants, distributors
2. Terminal grain elevators
3. Importers
4. Exporters
5. Cash-carry wholesalers
6. Wagon, truck distributors
7. Other limited-function wholesalers
B. Manufacturers' sales branches, sales offices
8. Sales branches (with stocks)
9. Sales offices (without stocks)
C. Petroleum (including LP gas) bulk plants, terminals
10. Refiner-marketer bulk plants, terminals
11. Other bulk plants, terminals
12. Wholesale LP gas facilities
D. Merchandise agents, brokers
13. Auction companies
14. Brokers (merchandise)
15. Commission merchants
16. Export agents
17. Import agents
18. Manufacturers' agents
19. Selling agents
20. Purchasing agents, resident buyers
E. Assemblers of farm products

Each wholesale establishment was assigned a kind-of-business classification for purposes of preparing summary totals by trades, or kind of business. Establishments were classified
according to the business in which they were primarily engaged during the census year. The term "primarily engaged", as used in this connection, generally means the classification in which the majorlty of the business (sales) of the establishment fell.

Each Census wholesale report form provided for reporting information on lines of merchandlse sold. In addltion, respondents were afforded an opportunity to self-designate their trade classification-the "designation by which the business is known to the trade or public." The self-designated classification was accepted where it conformed to the predominant activity of the establishment as shown by an analysis of the merchandise line data on the report. Otherwise, the classification was changed to conform to the predominant merchandise line or lines. Doubtful cases and those for which merchandise line information was not available were usually resolved in favor of the self-designated classification.

## I'I'E-OF-OPERATION DESCRIPTIONS

## A. MERCHANT WHOLESALERS

This major-type group consists of establishments usually known as wholesalers, distributors, jobbers (except those in the clothing trade which are included in the Census of Manufactures), foreign trade merchants, limited-function wholesalers, etc.--distributors primarily engaged in buying, taking title to and, where customary, physically storing and handling goods made by others and selling the goods at wholesale principally to retailers or to industrial, institutional, and commercial users. Some establishments in this group perform operations on the goods incidental to the wholesale trading and delivery, such as installing machines, equipment, and fixtures; servicing merchandise sold; and collecting and baling waste materials.
Merchants primarily engaged in buying and selling raw materials and industrial goods are included as well as those marketing consumer goods.

## 1. Wholesale Merchants, Distributors

Merchant wholesale establishments primarily engaged in buying and selling in the domestic market who perform most of the principal wholesaling functions. They buy and sell merchandise on their own account; sell principally to retailers or to industrial, commercial, or professional users; usually carry stocks; assemble in large lots and generally redistribute in smaller quantities, usually through salesmen; extend credit to customers; make deliveries; service merchandise sold; and render advice to the trade.

## 2. Terminal Grain Elevators

Grain elevators of grain merchants that receive grain primarily from country grain elevators, local stations, or other assembly points rather than direct from farmers. Grain generally is received by rail rather than by wagon or truck. This classification is confined to merchandising terminal elevators and excludes mill elevators and public storage warehouses.
3. Importers

Merchant wholesale establishments whose chief distinction lies in the source of their purchases which is primarily foreign.

## 4. Exporters

Merchant wholesale establishments primarily engaged in selling in the foreign rather than the domestic market.

## 5. Cash-Carry Wholesalers

Merchant wholesale establishments that generally carry a limited line of products, mostly staples and fast moving items, who usually do not extend credit to their customers nor make deliveries. Cash-carry depots owned by service wholesalers and operated as separate establishments are included here.

## 6. Wagon, Truck Distributors

Merchant wholesale establishments distinguished by the fact that they combine sales and delivery functions, and that they normally carry a limited assortment of fast moving items of a perishable or semiperishable nature.

It might be noted in this connection that only those wagon distributors who have one or more paid employees are included in this census classification.

## 7. Other Limited-Function Wholesalers

This classification includes several types of limited-service wholesale establishments such as drop, or direct mill, shippers; retailer-cooperative warehouses, and wholesale establishments of consumer cooperatives.

## B. MANUFACTURERS' SALES BRANCHES, SALES OFFICES

These establishments differ from merchant wholesalers in that they are owned by manufacturers or mining companies and maintained apart from manufacturing plants, primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers or individual users are classified in Retail Trade. Sales offices located at manufacturing plants or at general administrative offices of manufacturers or mining companies are excluded unless operated as separate establishments. Manufacturers' sales branches are distinguished from sales offices by the fact that the former maintain facilities for the plysical storage, handling, and delivering of at least a portion of the merchandise sold. Sales branches frequently install machinery, equipment, and apparatus sold by them and sometimes are engaged in leasing or renting machinery or equipment on a royalty basis.

Separately incorporated sales affiliates owned or controlled by manufacturers and selling the manufacturers' products generally are included here. Exceptions occur in the wholesale electrical goods trade, oil-well supply houses and steel warehouses where such businesses are generally considered as distributors (merchant wholesalers). Wholesale establishments owned by manufacturers but principally engaged in buying and selling merchandise of other manufacturers are classified, for Census purposes, as merchant wholesalers.

Sales, as recorded for sales branches, include direct deliveries from plants on orders from the branches as well as deliveries from branch stocks. Sales, as shown for sales of fices, generally represent the value of orders written, or "booked", by employees at the offices including salesmen working out of the office. In the absence of such records, however, some companies credited sales offices with all sales made to customers located in the sales territory covered by the office.

## C. PETROLEUM BULK PLANTS, TERMINALS AND WHOLESAL,E LP GAS FACILITIES

This group of establishments is distinguished by their facilities for plasically receiving, storing, and marketing gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum
gases, and other bulk petroleum products at wholesale. The facilities are divided into two general groups, (1) bulk plants and terminals primarily engaged in marketing petroleum refinery products, and (2) wholesale LP gas facilities.

Bulk plants and terminals selling petroleum refinery products may be independent (merchant wholesalers), or they may be operated directly or indirectly by petroleum refining companies (manufacturers' sales branches). Wholesale establishments primarily engaged in selling packaged, rather than bulk, petroleum refinery products and those without stationary storage facilities, which sell in bulk from tank trucks, are classified as "merchant wholesalers."

## 1. Bulk Plants and Terminals of Petroleum

## Refinery Products

a. Bulk Plants.--These establishments possess bulk storage capacity up to $2,100,000$ gallons, receive their supplies primarily by truck or rail-rather than by tanker, barge, or pipe line--and are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers for power equipment.
b. Bulk Terminals.--Two types of facilities engaged in marketing gasoline, kerosene, distillate and residual fuel oils are included: (1) those having total storage capacity of $2,100,000$ gallons or more; and (2) facilities, regardless of storage capacity, which receive their supplies by tanker, barge, or pipe line.

## 2. Wholesale 1.P Gas Facilities

These wholesale establishments are primarily engaged in selling liquefied petroleum gases (LP gas) either in bulk or bottles, to dealers, wholesale distributors, or to industrial and commercial accounts--including Government and the Military.

Petroleum bulk plants and terminals are also classified (table 1A, United States Summary,) as "refiner-marketer bulk plants, terminals" or "other bulk plants, terminals." "Re-finer-marketer bulk plants, terminals" are those owned and operated by petroleum refining companies primarily for marketing their products, and in this respect are similar to manufaçturers' sales branches.

## D. MERCHANDISE AGENTS, BROKERS

This group includes establishments whose operators are in business for themselves and primarily engaged in selling-or buying-goods for others. They negotiate sales and/or purchases in domestic or foreign trade but they do not, as a rule, take title to the merchandise. Their compensation is in the form of commission or brokerage. "Sales," as shown in Census publications, for agents and brokers represent the sales-or purchase-value of the goods in the transactions negotiated. They include some approximation as many agents and brokers do not maintain accurate records of dollar sales. In such cases carefully prepared estimates are included.

This major type-of-operation group is confined to agents and brokers primarily engaged in the marketing of merchandise at wholesale. Agents and brokers primarily engaged in dealing in futures, options, real estate, securities, financial transactions, etc., are not included in the 1954 Censuses.

Merchandise agents and brokers are subclassified on the basis of type of operation as outlined below. Assignment of establishments to the more detailed type classification was primarily on the basis of usual trade designation.

## 1. Auction Companies

Establishments primarily engaged in selling merchandise by the auction method at wholesale. These establishments generally provide places for public inspection and sale of merchandise consigned to them. Auction selling is most common in the marketing of leaf tobacco, livestock, fruits and vegetables, and related products. Livestock auction barns are included here.
2. Brokers

Establishments which negotiate transactions between buyers and sellers generally without having direct physical control of the goods and without taking title to or assuming the risk of price fluctuations. They act as agents for their principals who are usually producers or manufacturers.

Some brokers are primarily engaged in representing buyers rather than sellers, hence "buying brokers" are distinguished from "selling brokers."

In some trades it is difficult to distinguish brokers from selling agents and manufacturing agents, the terms frequently being used to describe similar methods of operations. This is particularly true in the food industries where brokers generally represent producers (sellers).

## 3. Commission Merchants

Establishments primarily engaged in handling commodities or merchandise consigned to them for selling on a commission basis. As commission merchants, they do not take title to the goods they sell. When the goods require it they maintain places of business suitable for handling, conditioning, warehousing, and selling the merchandise. Only merchants selling principally on a consignment basis are included here, those selling principally on their own account, but who do some consignment business, are classified as merchant wholesalers.

This classification also includes factors who specialize in the raw farm-products trade, notably cotton. Factors, as a rule, are located in central markets and receive the goods on consignment from producing areas.

## 4. Export Agents

Agency or brokerage establishments specializing in the purchase of goods for, or sale of goods to, foreign buyers.

## 5. Import Agents

Agency or brokerage establishments primarily engaged in representing foreign sellers in the domestic market, or acting as purchasing agents buying foreign goods for domestic firms.

## 6. Manufacturers' Agents

Establishments selling, on an agency basis, a part of the output of manufacturers, usually two or more, whose goods are noncompeting. Their principal duty is selling, although some of them warehouse goods for their principal. A segregation is made between manufacturers' agents with stocks and those without stocks.

Manufactuters' agents differ from brokers (representing sellers) in that the former are found principally in the industrial and durable goods trades, whereas brokers are most numerous in the food, farm products, and related trades. Also many manufacturers' agents carry stocks of sample items and parts and supplies.

## 7. Selling Agents

Establishments which sell merchandise on an agency basis and generally sell the entire output of a given line or lines of goods of one or more manufacturers.

## 8. Purchase Agents, Resident Buyers

Purchase agents, resident buyers, and syndicate buyers in business for themselves and primarily engaged in buying merchandise, on a commission basis, from clients. They are distinguished from buying brokers primarily on the basis of self-designation. These types of operation are particularly significant in the dry goods, apparel, and general merchandise trades.

## E. ASSEMBLERS OF FARM PRODUCTS

This group consists of establishments primarily engaged in purchasing from farmers and assembling farm products in local producing markets and in the cities of producing regions.

They are engaged principally in concentrating farm products on a relatively small scalc and assembling larger lots for shipment to central markets. In addition to the actual buying and assembling of farm products, establishments in this group frequently grade, pack, store, and, in some cases, finance the commodity handled. Included here are such types of establishments as fresh fruit and vegetable packing houses, country grain elevators, cream stations, and livestock buyers.

## K1ND-OF゙-BUSINESS DESCBIPTIONS

## A. MERCHANT WIIOLESALERS

Merchant wholesalers are classified into some 160 kinds of business. These detailed classifications are grouped into 56 trade classifications, which are further combined into 17 major groups as outlined and described below. Data are presented for all trade classifications in table 1 A, United States Summary.

Establishments in this type-of-operation group arecharacterized by the fact that they are primarily engaged in buying and selling merchandise, rather than selling merchandise produced by them, or selling on an agency basis.

## 1. Grocery, Confectionery, Meat Wholesalers

a. General-Linc Grocery Wholesalers.--Merchant wholesale establishments are included in this group primarily on the basis of their self-designation, provided that their Census report indicated a variety of groceries and related products sold in substantial annual volume.

Voluntary group grocery wholesalers.--Establishments of grocery wholesalers sponsoring, or affiliated with sponsors of, voluntary organizations of independent food retailers. Voluntary group grocery wholesalers commonly engage in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such groups are included here regardless of the portion of their sales to retail members of the organization.

Retailer-cooperative food wholesalers.-- Wholesale grocery establishments owned and operated cooperatively by groups of independent food retailers buying collectively. Establishments function primarily as wholesale cooperative companies selling chiefly to members, but sometimes do a regular wholesale business.

Cash-carry food depots.--Wholesale grocery establishments handling a broad line of canned food, staples, and other fast moving food items, but which extend little or no credit and usually do not make deliveries. (Voluntary group and retailercooperative grocery wholesalers operating on a cash-carry basis are included under their respective classifications rather than here.)

Other general-line grocery wholesalers.--General-line grocery wholesale establishments--except cash-and-carry depots-not sponsoring or affiliated with voluntary or cooperative groups.
b. Confectionery Wholesalers.-Merchant wholesale establishments primarily engaged in selling candy (including chocolates), chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections. Cigars, cigarettes, and other tobacco products are also frequently handled.
c. Fish, Seafood Distributors.--Merchant wholesale establishments primarily engaged in selling fresh, iced, frozen, and cured fish, crustacea, and mollusks. Establishments in producing areas buying from fishermen and icing and selling fresh fish and related products are included here, as well as wholesalers in central markets, but not plants fileting or eviscerating fish or shucking oysters as these latter are covered in the Census of Manufactures.
d. Meat, Meat Products Wholesalers.--Merchant wholesale establishments primarily engaged in selling fresh, frozen, cured or processed-but not canned-meats, lard, and other edible meat products. Secondary lines such as butter, cheese, eggs, dressed poultry, vegetable shortening, canned meats, etc., are frequently handled.

## e. Specialty-Line Grocery Wholesalers

Bakery, restaurant, hotel supply houses.-Merchant wholesale establishments primarily engaged in supplying flour, shortening, yeast, sugar, etc., to bakeries, hotels, restaurants, and institutions. "Institutional wholesalers" supplying a variety of food products for use by restaurants and commercial and institutional dining rooms are included in this group.

Bread, bakery goods distributors.--Merchant wholesale establishments primarily engaged in selling baked goods such as bread, pies, cakes, rolls, cookies, biscuits, crackers, and pretzels to retail or institutional outlets.

Canned-food wholesalers.--Merchant wholesale establishments primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, and milk.

Coffee, tea, spice wholesalers.-. Merchant wholesale establishments primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are covered in the Census of Manufactures, not here.

Dairy products distributors.--Merchant wholesale establishments primarily engaged in selling dairy products such as pasteurized milk, cream, cheese, butter, ice cream, and related products. Establishments engaged in pasteurizing and bottling milk are included in the Census of Manufactures. Establishments engaged chiefly in distributing (but not pasteurizing) milk and other dairy products to homes are classified in Retail Trade.

Frosted, frozen-food distributors.--Merchant wholesale establishments primarily engaged in selling quick frozen fruits, vegetables and juices.

Soft drink distributors. -- Merchant wholesale establishments primarily engaged in selling soft drinks. Merchant wholesalers who bottle and distribute natural spring and mineral waters are included here. Establishments engaged in bottling soft drinks, however, are included in the Census of Manufactures.

Other grocery specialty wholesalers.--This classification includes two general types of merchant wholesale establishments: (1) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (2) those primarily engaged in selling specialized lines of grocery and food specialties, not elsewhere classified, such as dried fruits and nuts, cocoa, refined sugar, household soaps and powders, matches, margarine, cooking oils except lard, jams, jellies, sauces, and pickles.

## 2. Farm Products (Edible) Distributors

a. Poultry, Poultry Products Distributors.--Merchant wholesale establishments primarily engaged in selling live or dressed poultry, eggs, and related products. Establishments primarily engaged in dressing poultry, game, etc., are covered in the Census of Manufactures, not here.
b. Fresh Fruit, Vegetable Wholesalers ---Merchant wholesale establishments primarily engaged in selling fresh fruits, vegetables, berrics, melons, and the like.

## 3. Beer, Wine, Distilled Spirits Wholesalers

a. Beer, Ale Distributors.--Merchant wholesale establishments primarily engaged in selling beer, ale, porter, stout, and other fermented malt liquors. Soft drinks, confectionery, tobacco, wines, and distilled spirits are frequently handled as secondary lines.
b. Wine, Distilled Spirits Wholesalers.--Merchant wholesale establishments primarity engaged in selling spirits, including neutral spirits and ethyl alcohol used in blending, and wines. Establishments which bottle and sell wines and distilled spirits manufactured in bulk by others, liquor departments of drug wholesalers, and State-operated wholesale outlets are included here. State depots primarily engaged in supplying State liquor stores are not included in Wholesate Trade.
4. Tobac co Distributors
Merchant wholesale establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobacco, snuff, and smokers' supplies. Confectionery, razor blades, playing cards, etc., are frequently handled.

## 5. Drugs, Chemicals, Allied Products Wholesalers

a. General-Line Drug Wholesalers.-Merchant wholesale establishments engaged in selling a variety of drugs and drug sundries, including pharmaceuticals, biologicals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, novelties, and related merchandise. Wholesale drug establishments are included in this group primarily on the basis of sclf-designation, provided their Census report indicated a broad line of drugs, pharmaceuticals, druggists' chemicals, etc., sold in substantial annual volume. Liquor departments of general-line drug wholesalers were reported as separate establishments and are included with "Wine, distilled spirits wholesalers."
b. Specialty-Line Drug, Toiletries Wholesalers.--Merchant wholesale establishments primarily engaged in selling proprictary medicines, toilet preparations, and articles such as perfume, cosmetics, powders, shaving preparations, tollet soap, dentifrices, combs, brushes, mirrors, and related items. This category also includes merchants selling such items as medical glass, rubber goods, bandages, antiseptics, drugs, and related products. See also under 14 g , "Surgical, medical, hospital supply houses."
c. Industrial Chemicals, Explosives Distributors.--Merchant establishments primarily engaged in selling one or a combination of such industrial and leavy chemicals as coal-tar chemicals, plastics, compressed and liquefied gases except LP gas fuels, acids, ammonia, soda, industrial alcohols, explosives, dyestuffs, naval stores, and other heavy chemicals. Establishments primarily engaged in selling fireworks and ammunition for small arms are included in 17a, "Amusement, sporting goods distributors," not here.
d. Paint, Varnish Wholesalers

Paint wholesalers (with glass, wallpaper). --Merchant wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, etc., but also selling substantial amounts of glass and/or wallpaper. Painters' supplies, oils, chemicals, and related products are also frequently handled.

Paint wholesalers (without glass, wallpaper).--Merchant wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, etc. Painters' supplies, oils, chemicals, and related products are frequently handled.

## 6. Dry Goods, Apparel Wholesalers

a. Clothing Furnishings, Footwear Wholesalers

General-line clothing, furnishings wholesalers.--Merchant wholesale establishments engaged in selling diversified lines of apparel and furnishings, such as men's and boys' clothing and furnishings, women's and children's clothing and accessories.

Men's, boys' clothing, furnishings wholesalers.--Merchant wholesale establishments primarily engaged in selling men's and boys' suits, coats, opercoats, hats and caps, shirts, ties, underwear, and other furnishings except shoes, but not women's clothing and furnishings.

Women's, children's clothing, furnishings wholesalers..Merchant wholesale establishments primarily engaged in selling women's and children's coats (except fur), suits, dresses, skirts, and other outerwear, except furs; infants' and children's wear; and miscellaneous furnishings and accessories, except shoes, but not men's and boys' clothing and furnishings.

Furs (dressed), fur clothing wholesalers.--Merchant wholesale establishments primarily engaged in selling dressed furs, fur clothing, and fur cuttings.

Millinery, millinery supplies distributors. --Merchant wholesale establisliments primarily engaged in selling women's hats, and millinery trimmings and millinery supplies.

Shoes, footwear wholesalers.--Merchant wholesale establishments primarily engaged in selling men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

Work-clothing wholesalers.--Merchant wholesale establishments primarily engaged in selling overalls, work shirts, work pants, jackets, induştrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under "Shoe, footwear wholesalers."
b. General-Line Dry Goods Wholesalers. --Merchant wholesale establishments engaged in selling a diversified combination of lines usually sold in retail dry goods, and general merchandise stores-including piece goods, textiles, home furnishings, notions, hosiery, underwear, etc. Men's and women's clothing, furnishings, and millinery frequently constitute secondary lines. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of the commodities handled.
c. Specialty-Line Dry Goods Wholesalers

Hosiery wholesalers.--Merchant wholesale establishments primarily engaged in selling women's, nurses', and children's hosiery.

Underwear wholesalers.--Merchant wholesale establishments primarily engaged in selling underwear, nightwear, corsets, and allied garments.

Notions wholesalers.--Merchant wholesalers primarily engaged in selling notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, shoe laces, etc.

Piece goods wholesalers.--Merchant wholesale establishments primarily engaged in selling cotton, rayon, etc., yardgoods (see "Piece-goods converters," below).

Other speciality-line dry goods wholesalers.--Merchant wholesale establishments primarily engaged in selling miscellaneous items such as smallwares, knit and lace fabrics, fancy linen and needlework, cloth labels, and knitting yarns.
d. Piece-Goods Converters.-Merchant wholesale establishments who purchase textiles in the gray or unfinished form, have them dyed and/or finished by others, usually on a contract basis, and sell to the cutting-up trade, garment makers, wholesalers, or retailers. Converting plants engaged in the bleaching, dyeing, finishing, printing, etc., are included in the Census of Manufactures.

## 7. Furniture, Home Furnishings Wholesalers

## a. Furniture (Household, Office) Wholesalers

Household furniture wholesalers.-Merchant wholesale establishments primarily engaged in selling household furniture (living room, bedroom, dining room, kitchen, porch, garden, hall, and juvenile furniture made of wood, metal, reed, rattan, willow, or fiber), mattresses, and bedsprings.

Office furniture distributors.--Merchant wholesale establishments primarily engaged in selling wood, metal, or fiber office, public building, store, restaurant, and professional furniture, such as chairs, desks, tables, filing cabinets, and bookcases. Establishments primarily selling office machines and equipment are classified under $14 b$, "Office machines, equipment distributors" and those primarily selling store fixtures under 14b, "Store machines, fixtures distributors."
b. Home Furnishings, Floor Covering Wholesalers

China, glassware, crockery wholesalers.--Merchant wholesale establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified under 14 b , "Restaurant, hotel supply houses (principally nonfood)."

Curtains, drapery wholesalers.--Merchant wholesale establishments primarily engaged in selling curtains and draperies.

Domestic wholesalers.-Merchant wholesale establishments primarily engaged in selling bedspreads, comfortables, blankets, sheets, pillowcases, etc.

Floor coverings wholesalers.-Merchant wholesale establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings.

Other home furnishings, specialities wholesalers.--Merchant wholesale establishments primarily engaged in selling a specialized line of home furnishings, such as antique goods, brooms, brushes, pictures and picture frames, window shades, kitchen utensils, and similar types of furnishings for the home.
8. Paper, Allied Products Wholesalers
a. Coarse l'aper and Products Wholesalers. -- Merchant wholesale establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing). Also includes establishments primarily engaged in selling paperboard, cellophane, and converted paper products such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps, etc.
b. Printing and Fine Paper Distributors. - Merchant wholesale establishments primarily engaged in selling printing and writing paper, including envelope paper, fine paper, newsprint, groundwood, etc.
c. Stationery, Office Supplies Wholesalers.--Merchant wholesale establishments primarily engaged in selling conmercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file-cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, erasers, calendars, paper clips, and similar office supplies.
d. Wallpaper Wholesalers.--Merchant wholesale establishments primarily engaged in selling embossed and printed wallpaper for use in covering or decorating interior walls and ceilings. Paints and varnishes are frequently handled.

## 9. Farm Products (Raw Materials) Merchants

This classification includes merchants primarily engaged in selling raw farm products in marketing centers. Dealers buying such products direct from farmers and assembling them at local production points are included in "E Assemblers of farm products," as described below.
a. Cotton Merchants. --Merchant wholesale establishments primarily engaged in selling raw cotton and cotton linters. This classification does not include establishments engaged principally in ginning or compressing raw cotton.
b. Grain Merchants. --Merchant wholesale establishments primarily engaged in selling corn, wheat, oats, soybeans, barley, grain sorghums, and other grains.
c. Hide, Skin, Raw Fur Wholesalers.--Merchant wholesale establishments primarily engaged in selling untanned hides, skins (such as cattle hides, sheep skins, goat skins), raw furs and pelts of fur-bearing animals.
d. Livestock (Except Horses, Mules) Distributors. -- Merchant wholesale establishments primarily engaged in selling cattle, calves, hogs, sheep, lambs, goats, and other livestock except horses and mules.
e. Leaf-Tobacco Dealers.--Merchant wholesale establishments primarily engaged in selling leaf tobacco. Leaf-tobacco auction warehouses are classified as "Merchandise agents, brokers" and are included in Wholesale Trade under that category (see $\mathrm{D}, 8 \mathrm{e}$ ).
f. Raw Wool, Wool Tops, Mohair Dealers.--Merchant wholesale establishments primarily engaged in selling raw wool, wool tops, noils, clippings, etc., and mohair.
g. Other Farm Products (Raw Materials) Distributors. -Merchant wholesale establishments primarily engaged in selling such inedible farm products as oil seed, oil nuts, oil kernels, broomcorn, moss, hair, straw, feathers, bristles, vegetable fibers, horses, mules, and raw silk.

## 10. Automotive Wholesalcrs

a. Motor-Vehicle Distributors

New, used automobile distributors.-- Merchant wholesale establishments primarily engaged in selling new or used passenger automobiles, motorcycles, motor scooters, and other similar motor vehicles. Distributors selling chiefly to individual consumers and also selling limited amounts of new and
used passenger automobiles at wholesale to dealers are classified in Retail Trade. Automotive parts and accessories are usually handled.

Truck and tractor (road type) dealers.-Merchants primarily engaged in selling new or used road-type commercial trucks, truck-tractors, truck-trailers, buses, semitrailers and related vehicles and parts. Businesses selling special-purpose tractors, such as those used in farming or road building, along with other equipment and supplies are included under their respective kinds of business rather than here. Truck and truck-tractor dealers are included here rather than in Retail Trade.
b. Automotive Equipment, Tire, Tube Wholesalers

Automotive parts, accessories jobbers.--Merchant wholesale establishments primarily engaged in selling a limited or complete line of such automotive accessories, parts, and equipment as motor parts (piston rings, bearings, etc.), wheels, engines, batteries, car radios, heaters, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints and lacquers. Distributors of used as well as new parts are included. (Tire, tube wholesalers are classified separately as described below.)

Garage equipment, tools distributors.--Merchant wholesale establishments primarily engaged in selling automotive tools and shop equipment such as hydraulic jacks and lifts, brake-service equipment, compressors, electrical testing equipment, lubricating equipment and other types of equipment employed in the servicing and repair of automotive vehicles.

Tire, tube wholesalers.--Merchant wholesale establishments primarily engaged in selling rubber tires and tubes for passenger and commercial motor vehicles, including motorcycles.
11. Electrical, Electronic Appliance Distributors
a. Electrical Apparatus, Supplies Distributors

General-line electrical goods distributors.--Merchant wholesale establishments engaged in selling a general line of electrical goods, such as electrical equipment and apparatus; wiring supplies and construction materials; lighting fixtures and lamps; radios, television sets, and accessories; electric refrigerators and other electrical appliances and specialties to retail stores, distributors, contractors and other types of commercial and industrial users.

Wiring-supplies distributors.-Mcrchant wholesale estahlishments primarily engaged in selling interior wiring supplies and construction materials (conduits and fittings, interior wires and cables, wiring devices, safety switches, panels, etc.); outside construction materials (poles, cross arms, poleline hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial, and industrial); and incandescent and fluorescent lamps.

Electrical apparatus, equipment distributors.--Merchant wholesale establishments primarily engaged in selling electrical prime movers and other electrical power equipment for the generation, transmission, or utilization of electrical energy, telephone and signal equipment.
b. Electrical Appliances, Radio, TV Set Wholesalers.--Merchant wholesale establishments primarily engaged in selling radios, television sets, radio-phonograph combinations, electric kitchen equipment (dish washers, electric refrigerators, freczers, electric ranges, water heaters, garbage disposals, etc.), electric home-laundry equipment (washing machines, clothes driers, ironers, etc.), electrical housewares (toasters, waffle irons, percolators, etc.), and other electrical appliances.
c. Electronic Parts and Equipment Distributors.--Merchant wholesale establishments primarily engaged in selling eleetronic tubes (including radio, television, transmitting, and industrial), electronic replacement parts, accessories including testing equipment, intercommunication and soundequipment.
12. Hardware, Plumbing-Heating Goods Wholesalers
a. Hardware Wholesalers

General-line hardware wholesalers.--Merchant wholesale establishments selling a general line of hardware and related items. Establishments are included in this group primarily on the basis of their self-designation, provided that their Census report indicated a variety of hardware and related lines of merchandise sold in substantial annual volume.

Specialty-line hardware wholesalers.-- Merchant wholesale establishments primarily engaged in selling one or, at most, a few of the specialty lines of hardware such as tools, cutlery, shelf hardware, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.
b. Plumbing-Heating Equipment, Supplies Distributors

General-line plumbing-heating goods distributors.-Merchant wholesale establishments engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures and equipment (including sanitary ware); steam and hot-water heating boilers, radiators, connectors; stoves, ranges, furnaces, and other types of heating appartus--except electric; oil burners; gas appliances and supplies; pipe, valves, and fittings.

Heating-equipment distributors. -- Merchant wholesale establishments primarily engaged in selling heating equipment and supplies--except electric-- including boilers, radiators, connectors, furnaces, oil burners, heating and cooking stoves, ranges, gas appliances, fans, blowers, etc.

Plumbing fixtures, supplies distributors.-Merchant wholesale establishments primarily engaged in selling plumbing fixtures, equipment, and supplies, such as china and enameled iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

## 13. Lumber, Construction Materials Distributors

a. Lumber, Millwork Wholesalers.--Merchants pril arily engaged in selling to dealers, industrial accounts, the Federal Government, or engaged in the export business are included here. Merchants selling primarily to contractors, farmers, and home owners are included in Retail Trade.

Lumber wholesalers (without yards).--Merchant wholesale establishments, without yards, primarily engaged in selling rough, dressed, and finished lumber. These establishments buy and sell on their own account but order the goods shipped direct from producers to customers, thus eliminating intermediate warehousing.

Lumber distributors (with yards).--Merchant wholesale establishments, with yards, primarily engaged in selling rough, dressed, and finished lumber. These establishments perform warehousing or storage functions and usually make deliveries.

Millwork, plywood distributors.-- Merchant wholesale establishments primarily engaged in selling plywood (hardwood, softwood, nonwood face), wood shingles, wood and metal millwork, veneers, and similar wood products.

## b. Construction Materials Distributors

Brick, tile distributors.-Merchant wholesale establishments primarily engaged in selling common and hollow brick and tile blocks, clay sewer pipe, flue linings, etc.

Cement, lime, plaster wholesalers.--Merchant wholesale establishments primarily engaged in selling cement (hydrated and quick lime), plaster, and stucco.

Glass (building) distributors.-Merchant wholesale establishments primarily engaged in selling plate, window, and other flat glass and glass brick. Paints and varnishes are frequently handled.

Ready-mixed concrete distributors.-- Merchant wholesale establishments primarily engaged in transit-mixing and delivering to the job ready-mixed concrete. Establishments producing, as well as those purchasing, their aggregates are included.

Roofing, siding, insulation material distributors.-- Merchant wholesale establishments primarily engaged in selling insulation and insulation boards, and roofing--except wood shingles.

Included are such roofing materials as asphalt shingles, roofing and tarred felts, asbestos cement roofing shingles, galvanized iron and steel sheets, and aluminum sheets.

Sand, gravel, crushed-stone distributors. -- Merchant wholesale establishments primarily engaged in selling sand, gravel, and crushed stone. Establishments primarily engaged in quarrying and dredging operations are not included in Wholesale Trade.

Other construction-materials distributors.--Merchant wholesale establishments primarily engaged in selling a limited combination of lumber and construction materials, no one line predominating, or such building materials as building stone, slate, concrete products, and building board.
14. Machinery, Equipment, Supplies Distributors
a. Air-Conditioning, Commercial-Refrigeration Equipment Distributors.--Merchant wholesale establishments primarily engaged in selling home and commercial air-conditioning units (room air conditioners, self-contained air conditioners, and other air-conditioning equipment, including condensing units, compressors, etc.); and commercial-refrigerating equipment such as beverage coolers, display cases, mechanical drinking-water coolers, heat exchanger equipment, ice cream cabinets, icemaking machines, reach-in and walk-in refrigerators.
b. Commercial Machines, Equipment Distributors

Office machines, equipment distributors.-Merchant wholesale establishments primarily engaged in selling office machines and equipment (except furniture), such as adding machines and typewriters, addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines, including parts for such machines.

Restaurant, hotel supply nouses (principally nonfood).-Merchant establishments primarily engaged in selling cooking and food-warming equipment, steam tables, coffee urns, show racks and cases, display fixtures, etc. China, glassware, linens, and related items are usually handled.

Store machines, fixtures distributors.--Merchant establishments primarily engaged in selling cash registers, coin-operated machines, scales, balances, meat slicers and grinders, coffee grinders, and the like.

Other commercial machines, equipment distributors.--Merchant wholesale establishments primarily engaged in selling such commercial equipment and supplies as florists' supplies, theater supplies and equipment, parking meters.
c. Construction Machinery, Equipment Dealers.--Merchant establishments primarily engaged in selling construction, mining, and excavating machinery and equipment, including tractors and tractor-mounted equipment, cranes and shovels, motor graders and off-highway equipment, concrete and bituminous processing equipment, and miscellaneous equipment and parts.

## d. Farm, Garden Machinery, Equipment Wholesalers

Garden machinery, equipment wholesalers.--Merchant wholesale establishments primarily engaged in selling garden tractors, motor tillers, their parts and attachments, garden-type power mowers, elc.

Farm, dairy machinery, equipment (including tractors) wholesalers.--Merchant wholesale establishments primarily engaged in selling farm machinery, including farm tractors and equipment; harvesting machinery and equipment; land preparation, planting, cultivating machinery and parts; dairy farm equipment; irrigation equipment (sprinkler and other); poultry equipment; and miscellaneous farm machinery and equipment.
e. Industrial Machinery, Equipment Distributors

Food-processing machinery, equipment distributors.--Merchant establishments primarily engaged in selling dairy and milk plant machinery and equipment, bakery machinery and ovens, bottling machinery, meat-packing and fruit- and vegetable-canning machinery, flour- and grain-mill machinery, commercial food choppers, grinders, slicers, etc., and related parts and equipment.

General-purpose industrial machinery, equipment distribu-tors.--Merchant establishments primarily engaged in selling general industrial machinery and equipment, such as pumps and compressors; elevators and escalators; conveyors and conveying
equipment; industrial trucks and tractors; fans; blowers; derricks; cranes; power transmission equipment, including antifriction bearings; mechanical stokers; and equipment for general industrial use.

Metalworking machinery, equipment dealers.--Merchant establishments primarily engaged in selling power-driven machine tools--including power driven portable metalworking machines -lathes, grinders, drillers, broachers, hobbers, borers, millers, planers, etc.; bending, die-casting, and forging machines; ma-chine-tool parts and accessories; and machinists' precision tools.

Qil-well supply houses. --Merchant establishment primarily engaged in selling machinery, equipment, and tools for use in oil and gas field operations and crude petroleum refining operations. Establishments owned and operated by manufacturers directly or as separate marketing corporations are included here because of the breadth of merchandise sold.

Printing machinery, equipment distributors.--Merchant establishments primarily engaged in selling to printing and lithographing trades, machincry and equipment, but not paper.

Used-machinery dealers.-Dealers primarily engaged in selling used industrial machinery and equipment of all kinds.

Other industrial machinery, equipment distributors.--Merchant establishments primarily engaged in selling special-purpose industrial machinery, which is not classified clsewhere, including textile, woodworking, and shoemaking; paper and paperproducts (but not printing-trades) machinery; smelting and refining equipment; rubberworking, cigar and cigarette-making, and similar special-industry machinery.
f. Industrial Materials, Supplies Distributors

Abrasives, abrasive materials distributors.--Merchant establishments primarily engaged in selling abrasives and abrasive materials-grinding wheels of natural or synthetic materials, abrasive sticks, stones, bricks, paper and cloth, abrasive grains and grits, and buffing and polishing wheels.

Mechanical power-transmission equipment distributors.-Merchant establishments primarily engaged in selling powertransmission equipment including ball and roller bearings, individual balls and rollers, and related parts.

Mechanical rubber-goods distributors.--Merchant establishments primarily engaged in selling rubber and rubber-base hose, belting, packing, gaskets, etc.

Rope, cordage distributors.--Merchant wholesale establishments primarily engaged in selling rope, cordage, twine, etc.

Valves, fittings (except plumbing) distributors.--Merchant establishments primarily engaged in selling valves and fittings, other than plumbing and heating valves. This includes gates, globes, checks, pop-safety and automatic-regulating valves, metal fittings and unions--except compression, flared, bell and spigor, and soil-pipe fittings--and steam traps.

Reconditioned drum, barrel distributors.--Merchant establishments primarily engaged in selling used drums, barrels, and other metal containers which have been cleaned or reprocessed for further use. Establishments included here frequently perform the cleaning and reprocessing services.

Other industrial materials, supplies distributors.--Merchant establishments primarily engaged in selling special or general industrial materials and supplies not included elsewhere, such as industrial leather, leather belting, packing and gaskets; industrial diamonds; bottlers' supplies; industrial storage and batteries.
g. Professional Equipment, Supplies Distributors

Dental supply houses.--Merchant establishments primarily engaged in selling equipment and supplies used by dentists, such as teeth, dentalgold, equipment (chairs, sterilizers, X-rays, cabinets, engines, etc.), and sundry merchandise.

Religious supply houses.--Merchant wholesale establishments primarily engaged in selling church goods and religious articles such as statuary, vestments, fonts, candles, religious pictures, calendars, literature, and religious articles made from precious and semiprecious materials.

School supply houses.--Merchant wholesale establishments primarily engaged in selling such school equipment and supplies as desks, blackboards, chalk, rulers, and wall and globe maps.

Surgical, medical, hospital supply houses.--Merchant establishments primarily engaged in selling surgical and medical instruments, apparatus and equipment, orthopedic appliances, artificial limbs, operating-room and other hospital equipment and furniture, X-ray machines and accessories, microscopes, and other scientific instruments used by physicians and in hospitals.

Optical-goods wholesalers.--Merchant wholesale establishments primarily engaged in filling prescriptions for optometrists or for the trade and in selling mechanical devices, supplies, and equipment used by optometrists, opticians, and similar professional groups.

Other professional-supplies distributors.--Merchant establishments primarily engaged in selling such items as scientific engineering instruments and supplies and laboratory equipment (not ordinarily used in hospitals).
h. Service-Establishment Supply Houses

Beauty, barber supply houses.-Merchant establishments primarily engaged in selling equipment (furniture, hydraulic chairs, driers, etc.), shampoos, wave solutions, permanentwaving supplies, barber soaps, and the like.

Janitors' supply houses.--Merchant establishments primarily engaged in selling a wide range of janitor supplies such as mops, buckets, soaps, disinfectants, and insecticides.

Laundry, dry-cleaning supply houses.--Merchant establishments primarily engaged in selling, to laundries and the dry cleaning trade, such equipment and supplies as washing, drying, ironing, and pressing machines; laundry soaps and chemicals; dry cleaning fluids; marking equipment; and laundry trays and baskets.

Shoe-service wholesalers.--Merchant establishments primarily engaged in selling sole and heel leather, rubber and "other than leather" heels and soles, findings used in shoe repair, supports, ornaments, and metal heel and toe plates.

Undertakers' supply houses.- Merchant establishments primarily engaged in selling morticians' goods-caskets and burial cases, burial garments, embalming chemicals and preparations, and various other kinds of morticians' and funeral equipment.

Upholsterers' supply houses.--Merchant establishments primarily engaged in selling upholsterers' fabrics and other upholsterers supplies.

Welders' supply houses.--Merchant establishments primarily engaged in selling gas-welding supplies and equipment, including gases; arc-welding supplies and equipment; and resist-ance-welding supplies and equipment.

Other service-establishment supply houses.--Merchant establishments primarily engaged in selling such service equipment and supplies as tailors' supplies, furriers' supplies and seamstress supplies.

## i. Transportation Equipment Distributors

Aircraft, aeronautical equipment, parts distributors.--Merchant wholesale establishments primarily engaged in selling all forms of aircraft, aircraft frames, and aircraft parts, supplies, equipment, and accessories.

Marine machinery, equipment distributors.--Merchant wholesale establishments primarily engaged in selling ship, boat, and marine propulsion machinery, equipment, and parts.

Railroad-equipment distributors.-Merchant establishments primarily engaged in selling railroad-transportation equipment-equipment that enters into operation, maintenance, and repair of railroad track and rolling stock.

Other transportation-equipment distributors.-Merchant wholesale establishments primarily engaged in selling equipment and supplies used in the maintenance and repair of streetcar, bus, and taxicab transportation systems; tramways, aerial hoists; horse-drawn vehicles; etc.
15. Metals, Metalwork (Except Scrap) Distributors
a. Iron, Steel and Products Distributors.-Merchant establishments primarily engaged in selling iron and steel products such as semifinished bars, rods, castings, and forgings; flat products such as plates, strip, sheets, fabricated and structural plate products; iron and steel wire, wire products; wire rope; iron and steel finished products (rails, tic plates, reinforing
bars, structural shapes, etc.); steel containers; iron and stcel pipe, tubes, iron and steel plates; structural shapes; alloy steel; and stainless steel. Steel warehouses of firms operating steel works and rolling mills are included here, and data are shown separately for them in table 1A, United States Summary.
b. Nonferrous Metals Distributors.--Merchant wholesale establishments primarily engaged in selling nonferrous metals, shapes, and forms of aluminum, copper, tin and tin base, brass, lead, zinc, etc.

## 16. Scrap, Waste-Material Dealers

a. Iron, Steel Scrap Dealers

Iron, steel scrap dealers (with processing, preparation equipment).--Establishments primarily engaged in assembling, breaking up, sorting, and selling all forms of scrap iron and scrap steel. Such establishments normally possess cranes, hydraulic or motor shears, baling equipment, or the like.
lron, steel scrap dealers (without processing, preparation equipment). - Establishments primarily engaged in buying and selling all forms of scrap iron and scrap steel but which do not employ processing and preparation equipment. They often perform sorting and assembling operations.
b. Waste-Material Dealers

Nonferrous metalic scrap dealers.--Establishments primarily engaged in buying, sorting, assembling, and selling, but not smelting (except for pot-melting of lead) nonferrous scrap metals.

Waste-paper dealers.--Establishments primarily engaged in buying, sorting, assembling, baling, and selling waste paper and waste-paper products.

Wiping-cloth dealers.--Establishments primarily engaged in buying, cleaning, sorting, and selling wiping cloths.

Rags, textile-waste dealers.--Establishments primarily engaged in buying, cleaning, sorting, and selling waste rags, textile waste, linters, etc., primarily for industrial, but not wiping-cloth, use.

Other waste-materials dealers.--Establishments primarily engaged in buying, sorting, assembling, and selling a wide variety of scrap materials, or a particular line of scrap material not included in the above categories, such as scrap rubber, fur clippings, used bottles, and bones.

## 17. Other Merchant Wholesalers

## a. Amusement, Sporting Goods Distributors

Cameras, photographic-supplies distributors.--Merchant wholesale establishments primarily engaged in selling cameras, parts and accessories; projection apparatus, enlargers, and accessories; developing, printing, and darkroom appararus and accessories; sensitized unexposed photographic supplies and equipment; and motion-picture studio, theatre equipment.

Sporting-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling sporting and athletic goods, including baseball equipment, tennis rackets, sporting rifles, shotguns, pistols, their ammunition, fishing tackle, bicycles, and related products.

Toys, games, firework wholesalers.--Merchant wholesalc establishments primarily engaged in sclling toys; dolls; children's vehicles; games, including mechanical and electrical games designed for home use; cap pistols; fireworks and pyrotechnics; and similar lines of goods.

Other recreation-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling a wide varnety of recreational goods and equipment or particular lines not included above; such as billiard, pool, and bowling supplies; playground equipment; and hobby goods.
b. Book, Magazine, Newspaper Wholesalers.-- Merchant wholesale establishments primarily engaged in sclling books, magazines, periodicals, newspapers, and related items.
c. Coal Wholcsaters

Coal wholesalers (without yard or dock stocks).--Mcrchant wholesale establishments primarily engaged in selling coal and coke, who have the goods shipped direct from mine to customers.

Coal distributors (with coal yard).--Merchant wholesale establishments who operate yards and make deliveries therefrom and are primarily engaged in selling coal and coke. Coal wholesalers who receive their supplies by water or rail and ship to customers from dockside stocks are included here.
d. Farm Supplies Wholesalers

Feed wholesalers.--Merchant wholesale establishments primarily engaged in selling mixed and other feed for animals (pet food, poultry feeds, livestock feeds, etc)

Fertilizer, agricultural chemical distributors.-Merchant wholesale establishments primarily engaged in selling fertilizers, fertilizer materials, and agricultural chemicals.

Seed wholesalers.--Merchant wholesale establishments primarily engaged in selling field, garden, and flower seeds.

Other farm-supply wholesalers. -- Merchant wholesale establishments primarily engaged in selling miscellaneous farm supplies including hay, alfalfa, etc.
e. Jewelry Wholesalers

General-line jewelry wholesalers.--Merchant wholesale es tablishments engaged in selling a general line of jewelry such as diamonds and other precious stones, clocks, watches, costume jewelry, rings, silverware, and similar articles made of precious and semiprecious materials.

Clocks, watches wholesalers.-- Merchant wholesale estabhishments primarily engaged in selling clocks and watches of all types. Establishments assembling watches from purchased parts are included in the Census of Manufactures, not here.

Costume-jewelry wholesalers.--Merchant wholesale establishments primarily engaged in selling costume jewelry and ornamental jewelry made principally of materials other than precious metals or stones.

Precious-stones distributors.--Merchant wholesale establishments primarily engaged in selling diamonds and other precious stones.

Watch materials, jewelers'-tools distributors.--Merchant wholesale establishments primarily engaged in selling watch parts and movements, and other materials, supplies, and tools used by jewelers and watchmakers.

Other jewelry wholesalers.--Merchant wholesade establishments primarily engaged in selling silverware, plated ware, medals, trophies, semiprecious stones, insignias, or other specialty-jewelry items.
f. Petroleum and Products Distributors.--Merchant wholesale establishments primarily engaged in selling petroleum and products such as gasoline, lubricants, and fuel oils. Included in this group are exporters, distributors selling packaged petroleum goods (rather than bulk), and tank truck operators that do not have stationary facilities. Bulk petroleum distributors with storage facilities are classified separately under "C. Petroleum bulk plants, terminals."
g. Gift, Art-Goods, Greeting-Card Wholesalers

Gift, art-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling gifts, souvenirs, art goods, novelties, and similar products. Establishments are included in this classification primarily on the basis of their self-designation rather than lines of merchandise sold.

Greeting-card distributors.--Merchant wholesale establishments who indicated that they were primarily engaged in selling greeting cards.
h. Flowers, Bulb, Plants Wholesalers

Flowers (cut), potted-plant wholesalers.--Merchant wholesale establishments primarily engaged in selling cut flowers, potted plants, and florists' supplies. Nurseries primarily engaged in growing and selling nursery stocks are included in the Census of Agriculture, not here.

Bulb, plant distributors.--Merchant wholesale establishments primarily engaged in selling bulbs, plants, cuttings, etc. Establishments engaged primarily in selling vegetables and flower seeds are included under d, "Seed wholesalers."
i. Miscellaneous-Products Merchant Wholesalers

Forest-products (except lumber) distributors. --Merchant wholesale establishments primarily engaged in selling timber
products such as ties, logs, poles, posts, stumps, cordwood, and miscellaneous items such as wooden barrels, crates, baskets, sawdust, and box shooks.

General-merchandise distributors.-- Merchant wholesale establishments engaged in selling a gencral line of merchandise, normally consisting of several of the following lines, no one predominating: food and related products, dry goods and apparel, furniture and home furnishings, hardware, electrical goods, machinery, metals, farm supplies, etc. This classification is frequently associated with import and export houses.

Leather-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling saddlery, harness, luggage, and other leather products except footwear, apparel, and belting.

Musical-instrument, sheet-music wholesalers. --Merchant wholesale establishments primarily engaged in selling musical instruments and musicians' supplies, phonographs, records, etc.

Industrial-yarns wholesalers.--Merchant establishments primarily engaged in selling, to dealers and industrial users, cotton, rayon, silk, woolen, worsted, and other yarns.

Bags, bagging, burlap (textiles) distributors.--Merchant wholesale establishments primarily engaged in selling sacks and bags, asbestos textiles, canvas products, etc.

Food, beverage basic-material distributors.--Merchant wholesale establishments primarily engaged in selling such basic food and beverage materials as malt, malt extract, raw sugar, industrial molasses, sausage casings, brewers' and bakers' yeast, fruit peel, chocolate coatings, hop extract, ice, brown and wild rice, and beverage bases.

All other merchant wholesalers.--Merchant wholesale establishments selling a product line or a variety of product lines not included in any other category.

## B. MANUFACTURERS' SALES BRANCHES, SALES OFFICES

Establishments in this group are distinguished from merchant wholesalers, in that they are owned by manufacturers and are primarily engaged in selling the manufacturers' products rather than buying and selling merchandise. Kinds-of-business classifications in this group correspond with manufacturing industries whose products they sell. Not all manufacturers maintain sales branches or sales offices. Furthermore, many manufacturers who do have such sales outlets, do not sell all their products through these channels. Hence sales as recorded for "sales branches and sales offices" generally are somewhat less than "shipments" for the corresponding industrics.

1. Food and Kindred Products
a. Meat Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesalc sale of fresh meat (beef, veal, mutton, lamb and pork); cured beef and pork; canned beef, pork and other meat goods; sausages and lard; poultry (dressed and packed).
b. Dairy Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of creamery butter; natural and processed cheese; concentrated, condensed, and evaporated milk; ice cream and ices; and special dairy products.
c. Canned, Preserved, and Frozen Foods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of canned, preserved, and frozen fruits, vegetables, and seafoods. Also included are soups, canned fruit juices, cured fish, jams, jellies and condiments.
d. Grain-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of flour, meal, and other grain-mill products, prepared feeds for animals and fowls, cereal preparations, cleaned and polished rice, and blended and prepared flour.
e. Bakery Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of bread and other bakery products, biscuits, crackers, and pretzels.
f. Confectionery and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of candy and other confectionery products, chocolates and cocoa products, and chewing gum.
g. Malt Liquors.-Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of all kinds of malt liquors such as ale, beer, porter, stout, and malt extract.
h. Wines and Distilled Spirits.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wines, both dry and sweet, and distilled, rectified, and blended liquors.
2. Other Food, Kindred Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sugar, cane or beet; bottled soft drinks; fluid milk; baking powder, yeast, and other leavening compounds; shortening and other cooking and edible fats and oils; butter substitutes; corn syrup, corn sugar, corn oil, and starch; flavoring extracts and flavoring syrups; vinegar and cider; manufactured ice; macaroni, spaghetti, etc; liquid, frozen and dried eggs; and other prepared foods and miscellaneous specialties.

## 2. Textile Mill Products

a. Cotton, Rayon, Broad-Woven Fabrics.-- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of apparel fabrics, houschold fabrics, industrial and mechanical fabrics; woven felts and haircloths; and broadwoven fabrics of cotton, silk, rayon, and other synthetic fibers.
b. Ḱnitting-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fullfashioned and seamless hosiery, knit outerwear and underwear, knit gloves, and knit fabrics. lmportant products include sweaters, bathing suits, dresses, and headwear.
c. Carpets and Rugs.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of carpets and rugs woven wholly, or in part, of woolen or worsted yarn; carpet yarn, rugs, carpets, and floor coverings other than wool; and hard-surface floor coverings--linoleum, cork carpets, etc.
d. Other Textile-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of woolen and worsted yarns, fabrics, and finished wool textiles; narrow fabrics; lace goods; hats and hat bodies, felt (except woven); paddings and upholstry fitting; coated fabrics; jute and linen goods; cordage and twine; etc.

## 3. Apparel and Related Products

a. Men's and Boys' Clothing and Furnishings. --Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of men's and boys' suits, coats, overcoats, uniforms, shirts, collars, underwear, nightwear, neckwear, cloth hats and caps, trousers, hat and cap materials (cap visors, sweatbands, and trimmings).
b. Women's and Children's Outerwear and Undergarments.-Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of women's, misses', and children's dresses, blouses and waists, suits, coats--except fur; household apparel--chiefly of washable fabrics, such as aprons, house dresses, and uniforms; skirts; neckwear and scarfs; millinery; women's corsets and allied garments; women's and children's underwear and nightwear; and sportswear.
c. Other Apparel and Related Products. --Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fur goods; gloves and mittens; suspenders, garters, and related products; robes and dressing gowns; raincoats and other waterproof outer garments; leather and sheep-lined clothing; belts; handkerchiefs; curtains, draperies, sheets, pillow cases, table linens; towels; textile bags; and canvas products.
4. Furniture and Fixtures
a. Household Furniture.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wood household furniture, upholstered and otherwise; reed and rattan furniture; metal household furniture; mattresses and bedsprings. Also wooden cases and cabinets for radios and sewing machines; kitchen cabinets; nursery furniture, etc.
b. Office Furniture. -- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wood and metal furniture (padded, upholstered, and plain).
c. Other Furniture, Fixturcs.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of public-building furniture; professional furniture (hospital, laboratory, etc.); partitions, shelving and lockers; cases, cabinets, and counters; screen doors and weatherstrip; window shades and venetian blinds and accessories; restaurant furniture and fixtures; etc.

## 5. Paper and Allicd Products

a. Pulp, Paper and Paperboard.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pulp made from wood, rags, and other fibers; paper and paperboard made from wood pulp and other fibers; building paper and building board.
b. Paperboard Containers and Boxes.--Manufacturers' sales branches and sales offices engaged in the wholesale sale of paperboard containers or boxes, folded, set-up, and corrugated; fiber cans, tubes, drums, and similar products.
c. Other Paper and Allied Products.--Manufacturers' sales branches and sales offices engaged in the wholesale sale of coated and glazed paper, gummed paper, waterproofed wrapping paper and cloth-lined paper, envelopes and stationcry, paper bags, diecut paper and paperboard and cardboard, wallpaper, pulp goods, converted paper products (crepe paper, paper cups, and plates, playing cards, etc.).

## 6. Chemicals and Allied Products

a. Industrial Inorganic and Organic Chemicals.-Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sulfuric acids, alkalies, and chlorine; cyclic (coal-tar) crudes; dyes, color lakes, and toners; plastics materials and elastomers; synthetic rubber; synthetic fibers; explosives; and other industrial chemicals.
b. Drugs and Medicines.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of biologicals, inorganic and organic medicinal chemicals, botanical products, and pharmaceutical preparations for human or veterinary use.
c. Soap and Related Products. --Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of soap, including shampoos and shaving creams, and glycerin; cleaning and polishing preparations, including dry-cleaning preparations; metal, automobile, stove and shoe polishes, etc.; and sulfonated oils and assistants.
d. Paint and Allied Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of paints, varnishes, lacquers, japans and enamels, inorganic color pigments, whiting and fillers.
e. Other Chemicals and Allied Products.-- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of hardwood and softwood distillation products; wood and gum naval stores; natural tanning materials; fertilizers; vegetable and animal oils (cottonsed oil, linseed oil, soybean oil, marine animal oils, grease and tallow); printing ink, essential oils, carbon black; salt; perfumes, cosmetics and other toilet preparations; glue and gelatin; compressed and liquefied gases; insecticides and fungicides.

## 7. Rubber Products

a. Tires and lnner Tubes.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of
pneumatic casings, inner tubes, and solid and cushion tires for all types of vehicles.
b. Rubber Footwear.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of allrubber footwear, waterproof-upper footwear, and fabric-upper footwear having rubber soles.
c. Reclaimed Rubber and Other Rubber Industries. - Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of reclaimed rubber (from used tires, scrap, and miscellaneous waste rubber), industrial and mechanical rubber goods, rubberized fabrics and vulcanized rubber clothing, and miscellaneous rubber specialties and sundries.
8. Leather and Leather Products

Manufacturers' sales branches and sales offices engaged in the wholesale sale of leather; industrial leather belting and packing; boot and shoe cut stock and findings; footwear, except rubber; gloves and mittens; luggage; handbags and other leather products.

## 9. Stone, Clay, and Glass Products

a. Glass and Glass Products.-- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sheet (window) glass, plate glass, flat glass; glass containers for commercial packing and bottling and home canning; pressed and blown glass (such as glass tablewear, glass banks, blanks for electric light bulbs, glass tubing, and glass brick); and mirrors.
b. Cement, hydraulic.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of hydraulic cement, including Portland, natural, masonry, and puzzolan cements.
c. Structural Clay Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of brick and hollow tile, floor and wall tile, sewer pipe, clay refractories (such as firebrick, crucibles, heat-resisting clay products), structural clay products (such as terra cotta, roofing tile, and stove lining).
d. Concrete and Plaster Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of concrete building blocks, and shapes, pipe and conduits, septic tanks, incinerators, etc. (made from a combination of stone or gravel, sand and cement); plaster and plaster board (made from gypsum); quicklime and hydrated lime; mineral wool and mineral wool insulations.
e. Other Stone, Clay, and Glass Products. -- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cut-marble and marble products; cut-granite and granite products; cut-limestone and limestone products; pottery, plumbing fixtures, table, and kitchen ware; abrasive and asbestos products; minerals; statuary and art goods; and nonclay refractories.

## 10. Primary Metal Products

a. Blast Furnace, Steel Works, and Rolling-Mill Products.-Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pig iron; ingots; and plates, sheets, strips, rods, rails, bars, pipe and tubing. Steel warehouses of firms operating blast furnaces and rolling mills are included under A, "15a, Iron, steel and products distributors," not here.
b. Other Primary Metals Industry Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of gray-iron castings, malleable iron castings, nonferrous castings (including die castings), copper smelter products, refined unalloyed copper, lead smelter products, refined unalloyed lead, zinc residues and other zinc smelter products, refined alloyed zinc smelter products, refined unalloyed aluminum, magnesium refined, precious metals, and other nonferrous metals--smelted or refined; aluminum, copper, lead, and zinc alloys (pig, ingot, shot, etc.), and other alloys; rolled and drawn nonferrous metals, forge shop products (drop, upset and press steel forgings, open die or smith forgings, and
wrought iron forgings); steel wire, aluminum alloy wire and cable, etc; welded and heavy-riveted pipe, cold-rolled steel sheet and strip, nonferrous forgings, metal powders, coldfinished steel bars and bar shapes, and other cold-rolled, cold-drawn, and cold-finished steel.

## 11. Fabricated Metal Products

a. Cutlery, Hand Tools, Hardware,--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cutlery (such as table cutlery, except sterling and silver-plated cutlery); scissors, clippers, razors (including electric), manicure implements, etc., edge tools (such as scythes, axes, planes); hand tools (such as hammers, wrenches, pliers); files; hand saws and saw blades; door locks; builders' hardware; transportation equipment hardware; hardware for caskets, furniture; etc.
b. Heating and Plumbing Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of enameled-iron and metal sanitary ware and other plumbers' supplies; oil burners, domestic and industrial; warm-air furnaces, cast-iron heating boilers, radiators and convectors and water heaters (except electric); heating and cooking apparatus, domestic and commercial (except electric); and parts for warm-air furnaces, cast-iron boilers and heating and cooking apparatus.
c. Structural Metal Products. -- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of iron, stcel, and ornamental structural metal work; prefabricated and portable metal buildings and parts; miscellaneous metal building materials (plaster bases, fabricated bar joists, etc.); metal doors, sash, frames, molding, and trim and store fronts; boiler-shop and sheet-metal products (smoke stacks, power boilcrs, cornices, ventilators, skylights, gutters, etc.).
d. Fabricated Wire Products. -- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wire and cut nails and spikes, staples, etc; wire springs, noninsulated wire rope and cable; fencing, fly screening, netting; bare wire rope and cable; etc.
e. Other Fabricated Metal Products.--Manufacturers sales branches and sales offices primarily engaged in the wholesale sale of tin cans and other tinware; vitreous-enameled and galvanized products; metal shipping barrels, drums, kegs, and pails; safes and vaults; stecl springs, bolts, nuts, washers, and rivets; screw-machine products; lighting fixtures and equipment; collapsible tubes; gold, silver, tin, aluminum and other foil.

## 12. Machinery (Except Electric)

a. Tractors and Farm Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wheel tractors, trucks, and trailers, parts and attactiments; agricultural machinery and equipment (for the preparation or maintenance of the soil--planting, harvesting, spraying, etc.), parts and attachments; plows and listers, including parts and attachments; lawn mowers, parts and attachments; farm, dairy machines and equipment.
b. Construction and Mining Machinery,-Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of heavy machinery used indredging, excavating, road and airport construction, ore and rock crushing, pulverizing, etc. (such as cranes, draglines, shovels, mixers and pavers); oil and gas field machinery and tools, including water well-drilling equipment; and railway maintenance-of-way equipment.
c. Metalworking Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of machine tools for boring, broaching, drilling, gear cutting, grinding and polishing; metalworking machinery for shaping, pressing, forging, or bending metals; machine-tool accessories and machinists' precision tools such as attachments for lathes, boring, drilling, balancing machines, die-casting dies; and power-driven hand tools, parts and attachments.
d. Special lndustry Machinery (Except Metalworking).-- Manufacturers' sales branches and sales office primarily engaged
in the wholesale sale of dairy and milk-products plant machinery and equipment, bakery machinery and equipment, bottling machinery; food preparation machinery (used in preparation of canning or packaging of food products); textile machinery; woodworking machinery; paper-industries machinery; printing trades machinery and equipment; chemical manufacturing industries machinery and equipment; foundry machinery and equipment; plastics-working machinery and equipment; petroleum refinery machinery and equipment; loading machinery and equipment; and machinery for cement making, clay working, cotton ginning, rubber working, tobacco working, leather working, etc.
e. General Industrial Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pumps; air and gas compressors; domestic water systems, and pumping equipment; elevators, escalators and farm elevators; conveyors and conveying equipment; blowers, exhaust and ventilating fans; industrial trucks, tractors, trailers, and stackers; mechanical power-transmission equipment excepr ball and roller bearings; speed changers, gears and industrial high speed drives; industrial furnaces and ovens; mechanical stokers, domestic and industrial; general industrial machinery.
f. Office and Store Machines and Devices.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale (including sale by lease) of computing machines and cash registers; typewriters; vending, amusement, and other coinoperated machines; scales and balances; and other machines such as duplicating devices and addressing machines.
g. Service-Industry and Household Machines. -- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of domestic laundry equipment; commercial laundry, dry-cleaning and pressing machines; sewing machines, parts and attachments; vacuum cleaners and attachments; refrigerators, refrigeration machinery, and complete air-conditioning units; and measuring-and-dispensing pumps.
h. Other Machinery (Except Electrical).--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of engines and turbines (steam and internal combustion); valves and fittings (except plumbers' valves); fabricated pipe and fittings; ball and roller bearings; mounted bearings; etc.

## 13. Electrical Machinery

a. Electrical Industrial Apparatus.-Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wiring devices (attachment plugs and caps, convenience outlets, lamp sockets and receptacles, and snap switches) and supplies (pole-line hardware, conductor connectors, overhead trolley-line material, and rail bonds for both propulsion and signal circuits); carbon and graphite products; instruments for indicating, measuring, and recording electrical quantities and characteristics; motors, generators, and motor-generator sets; power and distributiontransformers, switchgear, switchboard apparatus, and industrial controls; electrical welding apparatus; high frequency induction and dielectric heating apparatus and capacitors for industrial use; and other electrical equipment for industrial use, except soldering irons.
b. Electrical_Appliances.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of electric fans--except industrial type; household water heaters; small household electrical appliances (such as toasters, irons, mixers, hot plates, percolators) and soldering irons; household ranges, commercial cooking and tood-warming equipment; and parts and accessories for electric appliances.
c. Communication Equipment. -- Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of radios and television sets; radio and television tubes, including cathode ray tubes, and equipment; electronic tubes; radar and related detection apparatus; phonographs and phonograph ncedles, recorders, amplifiers, and audio equipment; phonograph records; telephone and telegraph equipment; and other electrical equipment such as burglar alarms and electric traffic signals.
d. Other Electrical Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of insulated wire and cable; electrical equipment
for motor vehicles, aircraft and railway locomotives and cars, electric lamps; ignition harness and cable sets; storage batteries, parts and supplies; primary batteries, dry and wer; $X$-ray equipment and $X$-ray tubes; electro-therapeutic apparatus; lamp components; electric hearing aids; appliance wire and cord and flexible cord sets.

## 14. Transportation Equipment

a. Motor Vehicles and Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of passenger automobiles, trucks, commercial cars and busses, and special-purpose motor vehicles (such as ambulances and fire engines); passenger-car bodies; truck and bus bodies; truck and truck-tractor chassis; motor vehicle parts and accessories; truck trailers, and automobile trailers--for attachment to passenger cars.
b. Other Transportation Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of complete aircraft, commercial and personal; aircraft engines, engine parts, propellers and parts, landing gear, and other aircraft parts and auxiliary equipment; nonpropelled and self-propelled ships (nonmilitary) and boats (nonmilitary); locomotives and parts; street cars and parts; motorcycles, motor bikes, motorscooters and parts; and bicycles and parts.

## 15. Instruments and Related Products

a. Scientific and Controlling Instruments.-Manufacturers' sales branches and sales offices primarilyengaged in the wholesale sale of laboratory, scientific, and engineering instruments such as nautical, navigational, aeronautical, surveying, drafting, mathematical instruments; mechanical instruments for indicating, recording, measuring and controllingtemperature, pressure, mechanical motion, rotation, flow, liquid level, humidity, density, acidity, alkalinity, and combustion; testing apparatus for hardness, tension, etc.
b. Photographic and Optical Goods; Watches and Clocks.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of photographic apparatus, equipment and supplies (products include still cameras, motion-picture cameras, projection apparatus, photocopy and microfilm machines; equipment such as plate and film holders, tripods, film reels, developing tanks and machines, enlargers, motion picture screens, and supplies such as sensitized film, paper, and plates); optical lenses and prisms, microscopes, telescopes, field and opera glasses, and related optical instruments (such as refractometers) and clocks, including electric, watches, mechanisms for clockwork-operated devices, etc.
c. Medical Instruments and Supplies.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of surgical, veterinary, orthopedic, and other medical instruments and surgical and orthopedic appliances and supplies, and dental equipment and supplies.
d. Ophthalmic Goods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of ophthalmic frames, mountings, and parts; ophthalmic focus lenses and other ophthalmic goods, including industrial goggles, sun and glare glasses, sun glass frames, etc. Manufacturers' branches filling prescriptions for optometrists are also included here.

## 16. Other Manufacturers' Products

a. Coal, Coke. -- Manufacturers' and mining sales branches and sales offices primarily engaged in the wholesale sale of coke, coke-oven gas, coke screenings and breezes, and other cokeoven byproducts; coal, bituminous and anthracite.
b. Tobacco Manufactures.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cigarettes, cigars, smoking and chewing tobacco, and snuff.
c. Lumber, Wood Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of logs, hewn ties, hewn or rough shaped lasts, shuttles, etc.; rough, dressed, and finished lumber; veneer; shingles; cooperage; millwork; plywood; prefabricated wooden buildings and structural members; baskets; boxes; lasts; mirror and picture frames; and other wood products.
d. Products of Printing and Publishing -- Manufacturers' and publishing companies' sales branches and sales offices primarily engaged in the wholesale sale of newspapers, periodicals, books and pamphlets, greeting cards, and miscellaneous publications -e.g. maps, atlases and sheet music.
e. Toys, Sporting and Athletic Goods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of games and toys, mechanical and nonmechanical (such as chess, checkers, puzzles; doll carriages and carts; mechanical trains; toy guns, etc; dolls, doll parts, and doll clothing; stuffed animals; children's vehicles); sporting and athletic goods (such as fishing tackle; golf and tennis goods; skates; baseball, football, basketball, and boxing equipment; gymnasium and playground equipment; billiard and pool tables; and bowling alleys and equipment).
f. Miscellaneous Manufacturing Industries.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of petroleum products, except petroleum bulk plants and terminals of petroleum refiners; small arms and ammunition; jewelry; musical instruments; office supplies, pens and pen points, mechanical pencils, lead pencils and crayons; hand stamps, stencils and brands; artists' materials; carbon paper and inked ribbons; feathers, plumes, and artificial flowers; buttons and parts, needles, pins, hooks and eyes, and similar notions; molded plastic products; laminated plastic sheets, rods; plastic table and kitchen articles; brooms and brushes; cork products; matches; candles; fireworks and pyrotechnics; jewelry cases and instrument cases; lamp shades; wood and metal caskets and coffins and other morticians' supplies; beauty shop and barber shop equipment; furs, dressed and dyed; hair work; umbrellas, parasols and canes; tobacco pipes and cigarette holders; soda fountain and beer dispensing equipment; hand fire extinguishers and parts; miscellaneous fabricated products not elsewhere classified.

## C. PETROLEUM BULK PLANTS, TERMINALS AND WHOLESALE LP GAS FACILITIES

This group of establishments is distinguished by their facilities for physically receiving, storing, and marketing gasoline, kerosene, distillate and residual oils, liquefied petroleum gas, and other bulk petroleum products at wholesale. Bulk plants and terminals selling petroleum refinery products may be independent (merchant wholesalers), or they may be operated directly or indirectly by petroleum refining companies (manufacturers' sales branches). Wholesale establishments primarily engaged in buying and selling packaged, rather than bulk, petroleum refinery products and those without stationary storage facilities, which buy and sell in bulk from tank trucks, are classified as "Merchant wholesalers."

## 1. Bulk Plants

These are establishments engaged in marketing gasoline, kerosene, distillate and residual fuel oils, having bulk storage capacity up to $2,100,000$ gallons, and receiving their supplies primarily by truck or rail-rather than by tanker, barge, or pipelines. They are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers for power equipment.
a. Commission Bulk Plants.-Owned by multiunit concerns-firms operating more than one bulk plant--but operated by a commission agent who has a proprietary interest in the business. Operators of these plants are usually paid comissions which include unspecified amounts to cover overhead, delivery costs, and payroll. Personnel of commission plants are considered as employees of the operator, rather than of the owner of the bulk plant. Commission agents are included, for Census purposes, in the count of "active proprietors."
b. Salary Bulk Plants.--Like commission bulk plants, salary bulk plants are owned and operated by multiunit organizations. Unlike commission bulk plants, however, employees of salary bulk plants are generally considered as employees of companies owning the plants.
2. Bulk Terminals

Includes two types of facilities engaged in marketinggasoline, kerosene, distillate and residual fuel oils; (1) those havingtotal storage capacity of $2,100,000$ gallons or more; and (2) facilities regardless of storage capacity which receive their supplies by tanker, barge, or pipeline.

## 3. Wholesale LP Gas Facilities

These wholesale establishments are primarily engaged in selling liquefied petroleum gases ( 1 P gas), either in bulk or bottles, to dealers, wholesale distributors or to industrial and commercial accounts, including government and the military.

## D. MERCHANDISE AGENTS, BROKERS

Merchandise agents and brokers are characterized by the fact that they are primarily engaged in selling--or buying--merchandise on a commission basis for the account of others, rather than dealing on their own account. They are classified on the basis of lines of merchandise sold--or bought--into 63 kinds of business. The 63 kinds of business are grouped into 15 broad trade classifications as described below. (Commission buyers of farm products purchasing direct from farmers are included in the "Assemblers of farm products"type-of-operation group, not here.)

## 1. Grocery, Confectionery, Meats

a. Groceries (Combination of Food Lines). - Establishments of merchandise agents and brokers, selling--or buying-- for others, a number of the following lines of groceries: canned foods; coffee, tea and spices; confectionery; flour; meats; sugar; and other edible grocery products. Some establishments were included in this group on the basis of the usual trade designation rather than an analysis of the commodities handled.
b. Canned Foods.--Establishments of merchandise agents and brokers, primarily engaged in selling, for others, the following canned and bottled foods: fruits, juices, vegetables, meats, seafood, and milk.
c. Coffee, Tea, Spices.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, coffce (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are included in the Census of Manufactures, not here.
d. Confectionery.--Establishments of merchandise agents and brokers primarily engaged in selling for others candy, chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections.
e. Flour.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, prepared and packaged flour.
f. Meats, Provisions (Except Canned).--Establishments of merchandise agents and brokers primarily engaged in selling-or buying-for others, fresh, frozen, cured, or processed meats; lard; and other edible meat products.
g. Sugar.--Establishments of merchandise agents and brokers primarily engaged in selling-or buying-for others, refined sugar.
h. Miscellaneous Grocery Products.-- Establishments of merchandise agents and brokers specializing in the sale--or pur-chase--for others, of such foods and related items as bakery products, frozen foods except meats, seafood, packaged breakfast cereals, cocoa, table salt, dried fruits, nuts (not salted), oleomargarine, household soaps and soap powders, starch, cooking oils and shortening, and soft drinks.

## 2. Farm Products (Edible)

a. Dairy, Poultry Products.--Establishments of merchandise agents and brokers primarily engaged in selling for others one line or a combination of lines of dairy and poultry products such as fluid milk, cream, cheese, butter, ice cream, live or dressed poultry, eggs, and related products.
b. Fruits, Vegetables.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, fresh fruits, vegetables, berries, and melons.
3. Drugs, Chemicals, Paints
a. Drugs, Proprietaries, Toiletries.--Establishments of merchandise agents and brokers, primarily engaged in selling, for others, one or a combination of the following items: pharmaceuticals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, medicine cabinet and related merchandise.
b. Chemicals, Explosives.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or a combination of such industrial and heavy chemicals as coal-tar chemical plastics, compressed and liquefied gas, acids, ammonia, soda, industrial alcohols, insecticides, explosives, dyestuffs, naval stores, and other heavy chemicals.
c. Paints, Varnishes, Lacquers, Enamels.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, paints, varnishes, lacquers, enamels, calcimines, shellacs, stains, and oils and chemicals for paints.

## 4. Apparel (lncluding Footwear)

a. Clothing, Furnishings (Men's, Women's).--Establishments of merchandise agents and brokers primarily engaged in selling-or buying--for others, men's and women's clothing. Many purchasing agents for general merchandise and department stores are included here, as clothing was the predominating item purchased.
b. Men's, Boys' Clothing, Furnishings.--Establishments of merchandise agents and brokers primarily engaged in selling-or buying--for others, suits, coats, overcoats, hats and caps, shirts, ties, underwear, and other furnishings except footwear and work clothes.
c. Women's, Children's Clothing, Accessories.--Establishments of merchandise agents and brokers primarily engaged in selling-or buying--for others, women's and children's coats (except fur), suits, dresses, skirts, and other outerwear; infant's and children's wear; and miscellaneous furnishings and accessories except shoes.
d. Furs (Dressed), Fur Clothing.--Establishments of merchandise agents and brokers primarily engaged in selling-or buying-for others, dressed furs, fur clothing, and fur cuttings.
e. Handbags. - Establishments of merchandise agents and brokers primarily engaged in selling handbags.
f. Millinery, Millinery Supplies. -- Establishments of merchandise agents and brokers primarily engaged in selling-or buying--women's hats and other millinery, trimmings, and millinery supplies.
g. Shoes, Other Footwear.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying-for others men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.
h. Work Clothing.-Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, overalls, workshirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under 4g, "Shoes, other footwear," above.

## 5. Dry Goods, Piece Goods

a. Hosiery.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--men's, women's, or children's hosiery.
b. Dry Goods.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, miscellaneous items such as small wares, miscellaneous knit and lace goods, fancy linen and necdlework, cloth, labels, and notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, and shoe laces.
c. Piece Goods. --Estahlishments of merchandise agents and brokers primarily engaged in selling--or buying--gray goods, and textiles in the piece or bolt.
6. Furniture, Home Furnishings
a. Furniture.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more lines of household or office furniture such as
living room, bedroom, dining room, kitchen, porch, garden, hall, juvenile furniture, mattresses, bedsprings, filing cabinets, desks, book cases, and antique furniture. Furniture of wood, metal, reed, rattan, willow, or fiber is included.
b. Home Furnishings. -- Establishments of merchandise agents and brokers primarily engaged in selling--or buying-one or more of the following items for others: table and household china, glassware, earthenware, carpets, rugs, linoleums, antique objects of art, brooms, mops, brushes, curtains, draperies, pictures and picture frames, window shades, and kitchen utensils.

## 7. Paper, Allied Products

a. Paper.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying-for others, wrapping and other coarse paper, wrapping twine, wallpaper, newsprint, groundwood, book paper, paperboard, cellophane, and converted paper products, such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps. Establishments selling-or buying--a combination of lines of paper and its products are also included here.
b. Stationery, Office Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying-for others, commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, erasers, calendars, and paper clips.
8. Farm Products (Raw Materials)
a. Cotton.--Establishments of merchandise agents and brokers primarily engaged in selling raw cotton and cotton linters.
b. Grain.--Establishments of merchandise agents and brokers primarily engaged in selling corn, wheat, oats, rye, barley, and other grains. Country grain elevators and others buying grain from farmers are classified in "E. Assemblers of farm products."
c. Hides, Skins, Raw Furs.--Establishments of merchandise agents and brokers primarily, engaged in selling-or buying-for others, untanned hides, skins, and furs, such as cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals.
d. Livestock.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying-for others, cattle, hogs, sheep, goats and other livestock except horses and mules. Commission buyers buying livestock direct from farmers are included with "E. Assemblers of farm products," not here.
e. Tobacco (Leaf).--Establishments of merchandise agents and brokers (chiefly auction houses) primarily engaged in selling leaf tobacco.
f. Wool, Mohair.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--raw wool, tops, noils, clippings, and mohair.
g. Miscellaneous Inedible Farm Products.--Establishments of merchandise agents and brokers primarily engaged in sel-ling-or buying-for others, such inedible farm products as broomcorn, moss, hair, feathers, bristles, vegetable fibers, horses, mules, and raw silk.

## 9. Automotive

Establishments of merchandise agents and brokers primarily engaged in selling-or buying--one or more of the following items, for others: new and used passenger automobiles, trucks, truck-tractors, busses, trailers, semitrailers, and parts; accessories and equipment for any of the aforementioned motor vehicles; and house trailers.
10. Electrical-Electronic Apparatus, Equipment, Appliances
a. Electrical Apparatus, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, interior wiring supplies and construction materials
(conduits and fittings, interior wires and cables, wiring devices, safety switches, panels etc.); outside construction materials (poles, crossarms, pole-line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial and industrial); and incandescent and fluorescent lamps.
b. Appliances, Radios, TV Sets.-- Establishments of merchandise agents and brokers primarily engaged in selling-or buying-for others, a combination or any one of the following electrical items: radios, television sets, dishwashers, refrigerators, ranges, washing machines, irons, hot water heaters, percolaturs, clocks, hot plates, small fans, vacuum cleaners, and nonelectronic parts for the above mentioned appliances.
c. Electronic Parts, Equipment. - Establishments of merchandise agents and brokers primarily engaged in selling--or buyingfor others, electronic parts, equipment, and supplies.

## 11. Hardware, Plumbing Heating Goods

a. Hardware.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following lines of hardware: builders' hardware, heavy hardware, shelf and light hardware, cutlery, bolts, nuts, rivets, screws, padlocks, and keys.
b. Plumbing, Heating Goods. --Establishments of merchandise agents and brokers primarily engaged in selling one or more of the following: steam and hot water heating boilers, radiator parts and fittings; stoves, ranges, furnaces, boilers, oil and gas burners, gas appliances, china and enameled-iron sanitary ware, pipe fittings, valves, and plumbers'brass goods.

## 12. Lumber, Construction Materials

a. Lumber, Millwork.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, lumber (rough, dressed, and finished) and mill work, sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, interior woodwork and trim
b. Construction Materials (Except Lumber).--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following items: brick, tile, terra cotta, lime, plaster, stucco, sand, gravel, crushed stone, building stone, slate, concrete products, and other building products.

## 13. Machinery, Equipment, Supplies

a. Air-Conditioning, Commercial-Refrigeration Equipment.-Establishments of merchandise agents and brokers primarily engaged in selling, for others, air-conditioning, ventilating equipment, fans--except electric--blowers, frozen-food lockers, large refrigerators, display cases, freezers, dispensers, and water coolers. Establishments specializing in commercial refrigeration, components, and accessories, are also included in this classification.
b. Commercial Machines, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machinery equipment, or supplies: adding machines, typewriters; addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines; coffee urns, steam tables, china, glassware, linens; cash registers, scales, meat slicers and grinders coffee grinders; florists' supplies; theater supplies and equipment; parking meters; etc.
c. Construction Machinery, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, dredging machinery, derricks, cranes, hoists, winches, and related construction equipment (including pneumatic hammers), concrete construction clamps and forms, scaffolding, chutes, wheelbarrows, etc., but not construction materials
d. Farm, Garden Machinery, Equipment.-- Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following: farm machinery (including farm tractors) and equipment used in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to
agriculture; farm dairy machinery and equipment such as milking machines and cream separators, etc.; and poultry equipment such as incubators, brooders, feeders, etc.
e. Industrial Machinery, Equipment, Supplies.-- Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machinery, equipment, or supplies: abrasives; industrial diamonds; mechanical power transmission equipment; mechanical rubber goods; rope, cordage and rwine; fans and blowers; compressors and pumps; machine tools; safety devices; used machinery; and machinery, equipment and supplies used in specific industries such as food processing, textile manufacturing, printing, woodworking, metalworking, etc. Establishments reporting machinery with no further analysis of kind are included here.
f. Professional Equipment, Supplies.-- Establishments of mer chandise agents and brokers primarily engaged in selling one or more of the following types of equipment or supplies: dentist chairs, sterilizers, cabinets, instruments, dental gold and alloys, waxes, plasters, teeth; statuary, vestments, fonts, candles, religious pictures, calendars, literature, religious articles made from precious and semiprecious materials; desks, blackboards, chalk, rulers, wall and globe maps; surgical and medical instruments, apparatus, and equipment; orthopedic appliances, artificial limbs; operating-room and other hospital equipment and furniture, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals; optical and opthalmic goods; engineering instruments and artists' supplies.
g. Service Establishment Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machines, equipment, or supplies: chairs, driers, scissors, clippers, razors, vibrators, hair curlers, permanent waving equipment and supplies, hair tonies, and barber soaps for barbers and beauty shops; washing, drying, ironing, and pressing machines; soaps, chemicals, trays, and baskets for laundries and dry cleaners; leather, boot and shoe cut stock, rubber heels and soles, eyelets, supports, and metal heel and toe plates for shoe cobblers; caskets, burial cases, burial garments, embalming chemicals and preparations for morticians and funeral homes; fabrics, leather, fillings, tacks, nails, and wire springs for the upholstery trade; and supplies for janitors, furriers, and hat cleaners.
h. Transportation (Except Automotive) Equipment, Supplies.-Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, transportation (except automotive) equipment and supplies--oir, rail, water, etc.

## 14. Metals, Metalwork (Except Scrap)

a. Iron, Steel and Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying-for others, iron and steel products such as semifinished forms and shapes, plates, sheets, strips, bars, structural shapes, piling, nails, tubular products, wire products, forgings, castings, and steel lockers and shelving.
b. Nonferrous Metals, Metalwork.-Establishments of merchandise agents and brokers primarily engaged in selling-or buying--for others, nonferrous metals such as aluminum, copper, tin, brass, lead, and zine and metalwork.

## 15. Other Merchandise Agents, Brokers

a. Scrap Iron and Steel.-- Establishments of merchandise agents and brokers primarily engaged in selling--or buying--all forms of iron and steel serap for others.
b. Amusements, Sporting Goods, Toys - Establishments of merchandise agents and brokers primarily engaged in selling-or buying--for others, cameras, photographic goods, games, toys, novelties, fireworks, bicycles, sporting goods, athletic goods, playground equipment, hobby goods, and billiard and bowling equipment and supplies.
c. Books, Magazines, Newspapers.--Establishments of merchandise agents and brokers primarily engaged in selling-or buying-for others, books, magazines, periodicals, newspapers and related articles.
d. Coal, Coke.--Establishments of merchandise agents and brokers primarily engaged in selling-or buying-coal and coke.
e. Farm Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, prepared feeds, fertilizer, fertilizer materials, agricultural chemicals, hay, and field, garden, and flower seeds.
f. Jewelry.-Establishments of merchandise agents and brokers primarily engaged in selling-or buying--one or more of the following: clocks, watches, costume jewelry, rings, silverware, plated ware, metals, trophies, insignias, and precious stones (such as diamonds). Jewelcrs' tools and equipment are also included here.
g. Yarns.-Establishments of merchandise agents and brokers primarily engaged in selling-or buying--for others, one or more of the following types of industrial yarn: Cotton, rayon, silk, woolen, worsted, etc.
h. Petroleum and Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, petroleum such as gasoline, lubricants, fuel oils, etc., on a commission basis. Commission agents of petroleum bulk plants are included in "C. Petroleum bulk plants, terminals", not here.
i. General Merchandise.--Establishments of merchandise agents and brokers engaged in selling--or buying--for others, a number of kinds previously mentioned merchandise with no one line predominating.
j. Miscellaneous Products Agents, Brokers, n.e.c. -- Establishments of merchandise agents and brokers primarily engaged in selling-or buying-for others, one or more of the following: wood pulp, ties, logs, poles, posts, cordwood, wooden barrels, crates, baskets, sawdust, box shooks, and other forest products, except lumber; artificial flowers, flowers, bulbs, plants, and cuttings; artificial leather, saddlery, harness, luggage, and other leather products except footwear, apparel and belting; beer, ale, porter, stout, wines, whiskey, gin, rum, brandy, and other similar beverages; hops, essential oils, cottonseed and linseed oil, tallow, and fat, fish oils, molasses, raw sugar, and other inedible basic food materials; advertising specialties, crude rubber, ores, sponges, ice, etc.

## E. ASSEMBLERS OF FARM PRODUCTS

Establishments of this type group are characterized by the fact they are primarily engaged in buying farm products direct from producers for marketing at wholesale, or for shipment to central points. They are classified in 4 broad kinds of business,
on the basis of kinds of products purchased, 3 of which are subclassified, as described below:

1. Farm Products (Edible)
a. Dairy, Poultry Products. -- Establishments primarily engaged in purchasing from farmers, assembling, grading, and marketing dairy and poultry products such as live poultry, fresh eggs, milk, and cream. Establishments primarily engaged in pasteurizing or bottling milk or cream are classified as manufacturing plants.
b. Fresh Fruits, Vegetables.--Establishments primarily engaged in purchasing from farmers, assembling, grading, packing, and marketing fresh fruits, vegetables, berries, melons, etc.

## 2. Farm Products (Raw Materials)

a. Cotton.-Establishments primarily engaged in purchasingor receiving-from farmers, assembling, and marketing raw cotton and cotton linters but not principally engaged in ginning or compressing raw cotton.
b. Grain.--Establishments primarily engaged in purchasing from farmers, assembling, and marketing grains such as wheat, oats, corn, barley, rye, grain sorghums and other grains.
c. Hides, Skins, Raw Furs.--Establishments primarily engaged in purchasing, from farmers and trappers, and marketing untanned hides, skins, and raw furs, such as cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals.
d. Livestock (Except Horses, Mules). -- Establishments primarily engaged in purchasing from farmers, assembling, and marketing such livestock as cattle, hogs, shcep, and goats-but not horses and mules.
e. Other lnedible Farm Products.--Establishments primarily engaged in purchasing from farmers, assembling, and marketing various inedible farm products including leaf tobacco; wool; peanuts, pecans, and other nuts; oil seeds, oil nuts, oil kernels; straw, broomcorn, moss, hair, feathers, bristles; horses, mules; and dried beans, etc.

## 3. Farm Supplies

a. Feed.-Establishments primarily engaged in purchasing from farmers and marketing unmixed feeds for poultry, livestock, etc. Establishments primarily engaged in mixing feeds for livestock, poultry, etc., are classified as manufacturing plants.
b. Seed.--Establishments primarily engaged in purchasing from farmers, and marketing vegetable, flower, field, and garden seeds.

## 4. Other Farm Product Assemblers

Establishments primarily engaged in purchasing (or receiving), from farmers, and marketing dried fruits and other farm products not elsewhere classified.

## APPENDIX C

##  CLASSHECATIONS OF WHOLESALETRADE



| $\begin{gathered} \begin{array}{c} \text { tandand Industria } \\ \text { Classificarlon } \\ \text { Code } \end{array} \\ \hline \end{gathered}$ | 1 nescription | 105ic Censur Equivalent |
| :---: | :---: | :---: |
| 50 | Wholesale Trase - Merchant Wholesslers..... | Merchant wholesalers |
| 501 | Motor vehicles and automotive equipsaent. | Automotive wholesalers |
| 5012 | Autombiles and other motor vehicles. | Motor vehicle distributurs |
| 5013 | Automative equipment. | $\left\{\begin{array}{l}\text { Automotive parts, accessories jotbers } \\ \text { Garage equipment, }\end{array}\right.$ |
| 5014 | Tires and tutes. | Tire-tube wholestlers |
| 502 | Drugs, chenicals, and allled products. | Drugs, chemicals, allied products wholeanlers |
| 5022 | Drugs, general line.. | General-11ne drug wholesalers |
| 5023 | Tmug proprietaries and toil | Speclalty-1ine drug, tolletrles wholesulers |
| 5024 | Druggists sundrles............................................................ | spectary-2me d:ub, hrletries whotesaters |
| 5025 | Dyestuffs...................................................................... |  |
| 5026 | Explosives............ | Industrial chemicala, explosives distributors |
| 5027 5029 |  |  |
| 5028 | Paints and varnlshes........... | Paint, varmish wholesalers |
| 503 | Dry goods and apparel. | Dry goods, apparel wholesalers |
| 5032 | Dry goods, general-1ine | General-11ne dry goods wholesalers |
| 5033 | Plece goods. | $\left\{\begin{array}{l}\text { Plece goods wholesalers } \\ \text { Plece goods converters }\end{array}\right.$ |
|  |  | \{ Nintion wholesalers |
| 503.6 | Notions and other dry good | \{ Other specialty-line dry goods wholesalers |
| 5035 | Hosiery and lingeries. | $\left\{\begin{array}{l} \text { Hosiery wholesalers } \\ \text { Underyear wholesalers } \end{array}\right.$ |
| 5030 | Clothing and furnishings, general line. | Generyl-1ine clothing, furnishings wholesalers |
| 5047 | Men's and boys' clothing and furntshings. | $\left\{\begin{array}{l}\text { Men's, boys' clothing, furnishings wholesalers } \\ \text { Work clothing wholesalers }\end{array}\right.$ |
|  |  |  |
| 5038 | Wamen's and childrens' clothing, furnishings. | Furs (dressed), fur clothing wholesalers |
|  |  | Millinery, millinery supplies distributors |
|  |  |  |
| 504 | Groceries and food specialties | Grocery, confectionery, meat wholesalers |
| 5042 | Groceries, general-1ine | General-1ine grocery wholesalers |
| 5043 | Camsed goods.. | Carned food wholesalers |
| 50.4 | Corree, tea, and spic | Corfee, tea, spice wholesalers |
| 5025 | Confectlonery. | Confectionery wholesalers |
| 5066 | Fish and sea rood. | Fish, sea food distributors |
| $506^{-}$ | Mests and meat products | Meat, meat products wholesalers |
|  |  | (Eakery, restaurant, hotel supply houses |
|  |  | Bread, hakery goods distributors |
|  |  | $\left\{\begin{array}{l}\text { Dairy products distributors } \\ \text { Flour distributors }\end{array}\right.$ |
| 5029 | Groceries and food specialties, | $\left\{\begin{array}{l}\text { Flour distributors } \\ \text { Frosted, frozen food distributors }\end{array}\right.$ |
|  |  | Soft drink distritutors |
|  |  | ( Other grocery speclalty wholesalers |
| 505 | Ferm products-goods for immediate consumption. | ( ${ }^{2}$ ) |
| 5052 | Dairy products................................. | (2) |
| 5053 | Poultry and poultry products. | Poultry, poultry products distributors |
| 5054 | Datry and poultry products. |  |
| 5055 5059 | Fresh frults and vegetables............................................... ${ }^{\text {a }}$, | Fresh fruit, vegetable wholesalers |
| 5059 | Farm products-goods for immedlate consumption, n.e.c........................) | Fresk fruk, vegetale wholesalers |
| 506 | Electrical goods.. | Electrical, electronic, appliance distributors |
| 5062 | Electrical merchandise, general-line. | General-ilne electrical goods distributors |
| 5063 | Electrical apparatus and equipment wiring supplies and construction materials. | Hiring supplies distributors, electrical apparatus, equip. distributors |
| 5064 | Electrical appliances and specialties. | Electrical appliance, radio, TV set wholesalers |
| ---- | ${ }^{3}{ }^{3}$, .................. | Electronic parts, equipment disicibutors |
| $50^{7}$ | Hardware and plumbing and heating equipment and surpiles... | Hardware, plumbing-heating goods wholeaslers (including air conditioning, commercial refrigeration equipment distributors) |
| 5072 | Hardwere, general-line. | General-line hardware wholesalers |
| 5073 | Herdware, specialty-line. | Specialty-line hardware wholesalers |
| 5074 | Plumbing and heating equiprent and supplies, genaral-line | General-1ine plumbing-heating goods distributors |
| 5075 | Heating equipment and supplies................ | Heating equipment distributors |
| 5076 | Plurbing fixtures, equipment and supplies............. | Plumbire fixtures, supply distributors |
| 5077 | Air conditioning ard ventilating equipment and supplies.................. | Air conditioning, commercial rersigeration equipment distributors (pt.) Ce also SIC code 5082. |
| 508 | Machinery, equipment and supplies. | Machinery, equipment, supplies distributors |
| 5082 |  | $\left\{\begin{array}{l}\text { Air conditioning, commercial refrigeration equipment distributors (pt.). } \\ \text { See also SIC code } 5077 .\end{array}\right.$ |
| 5082 | Commercial machinery and equipmen | $\left\{\begin{array}{l}\text { cee also } \\ \text { Comercial machines, equipment distributors }\end{array}\right.$ |
| 5083 | Farm machinery and equipment................................................... | Farm-garden machinery, equipment wholesalers |
| 5026 | Industrial machinery, equipment, and supplies. | - $\begin{aligned} & \text { Industrial machinery, equipment distributors texc. . } \\ & \text { Construction machinery, equipment dealers }\end{aligned}$ |
|  | Indutrial machiner equipant, and ouppies. | (Industrial materials, supplies distributors |
| 5085 | Oil well and oil refining machinery and equipment. | Ofl well supply houses |
| 5086 | Professions] equfpment and supplies..... | Professloral equipment, supplies distributors |
| 5087 | Equipment and supplies for service establishments...... | Service establistment supply houses |
| 5088 5089 | Transportation equipment and supplies, except motor vehlcles. | Transportation equipment distributors |
| 5089 | Machinery, equipment, and supplies, n.e.c.................................. | (4) |
| 509 | Misnelleneous merchant wholesalers |  |
| 5091 | Metals ard winerals, except petroleum products and scrap.................. | $\left\{\begin{array}{l}\text { Mettls, metalwork (except scrap) distributors } \\ \text { Coal wholesalers }\end{array}\right.$ |
| 5092 | Faper and its products.. | Paper, allied products wholesalers |
| 5093 | Waste materials... | Scrap, waste materials dealers |
| 5092 | Tobacco and its products, except leaf....... | Tobacco distributors |
| 5095 | Eeer, whe, and distilled alcoholic beverages | Beer, wine, distilled spirits wholesalers |
| 5096 | Farm products-rak materials............ | Form products (raw materials) |
| 5097 | Furniture and home furnishinge.. | Furniture, home furnishings wholesalers |
| 5093 5098 | Lumber and construction materials. | Lumber, construction materials distritutors Other merchant wholesalers (excert coal wholesalers) |

[^89]

See footnotes at end or Appendix $C$.



- See this code ir Section I for other parts.
${ }^{2}$ Starasal Irdustrial Classificaricn Marual, Volume II, Nonmanufacturifg Industries, Executive Office of the President, Fureau of the Budget, 1949 (as anended to 1954).

${ }^{3}$ A t.e. kird of tusiness derived chiefly from electrical goods trades
Siassified elsewhere in 1956 Jerisus.

Cleation of this type if establishwent was in conformity fith the manufacturing industries serviced by them. for further explanation see Appendix B
${ }^{\circ}$ Coal agents and brokers are incluced in Census classification "Other merchancise agents and brokers," but in SIC Industry 5137.


## APPENDIX D

## Comparison of 195 I and 1918 Classification-Type of Operation and Kind of Business

| 1954 CLASSIFICATI易 | 1GAE EqPTVAIERT CLALSIFICATIOS |
| :---: | :---: |
| Type it operation | Type of Preratier |
| Marchant wholesalers. | Purchant wholesalers (luss milk psitourizing-buttiag plants ${ }^{\text {d }}$ |
| Menufacturers' sales branchas, sales offices | Manuracturers' sales branches, offices |
| Petroleum buls plants, terminals and LP gas facilities | Pet rclaum bulk starions, terminals |
| Merchandise agents, brokers. | Agtonts, brokars |
| Assemblers of farm products. | Assemtlers mainly farm products )' less l'tsb, sea foods) |
| Type, by kind ef Eusiness | Type, by tind of Business |
| Merchant wholesalers. | Merchant whileaziera Less mila pasteurizing-butiling plants ${ }^{3}$ ) |
| Grocery, cinfectionery, meat wholesalers.. | \{ Gruceries, confectionery, meats |
| Farmproducts (edible distributors.......) | (Farm products (edible) |
| General-1ine grocery wholesaler | Grocerias (general line) |
| Confecticnery wholesalars. | Confectionery |
| Fish, sea food distributors ${ }^{\text {a }}$ | Fish, sea foods |
| Ment, quat products wholesalers.................................................. | Meats, meat froducts |
| specialty-1ine grocery wholesalers less dafry products distributors ${ }^{3}$ ).............. | Other grocery, food specialties |
| iairy products distributors ${ }^{\text {i }}$ Poultry, poultry products distributors... $\}$ (.......................................... | Dairy, poultry products (less milk pasteurizing-bottiing plants ${ }^{3}$ |
| Fresh fruit, vegetable wholesalers................................................... | Fruits, vegetables (fresh) |
| Eear, wine, distilled spirits wholesalers | Beer, wines, distilled spirits |
| Beor, ale distributors. | Beer, ${ }^{\text {ale }}$ |
| Wine, distilled splrits wholesaler | Wines, distilled spirits |
| Tobacco distributors... | Totacco and products (except leaf) |
| Irugs, chemicals, allied proaucts wholesal | Drugs, chemicals, allied products |
| General-line drug wholesalers.. | Drugs 'generai line) |
| Specialty-line drag, triveirtes wr.lesalers. | Druss, drug sundries specialty 1 ines) |
| Industrial chemicals, explosives तistributors | Industrial chemicals, explosives |
| Paint, varnish wholesalars.................. | Paints, varnishes |
| Dry goods, apparel wholesalers....................................................... | \{ Dry gocds, apparel |
|  | (Furnd ture, home furnishings |
| Clothing, furnishings, footwear wholesalers. | Clothing, furnishings, footwear |
| Ceneral-line dry goods wholesalers.............................................. | Dry goods (general line) |
| Specialty-2ine dry goods wholesalers (plus curtain, drapery wholesalers; domestics wholesalers ${ }^{3}$ ) | Dry goods specfalties, plece goods, notions |
| Flece goods cunverters. | Piece goods converters |
| Furniture household, office) wholesslers................... | Furniture (household, office) |
| Home furnishings, floor coverings wholesalers (less curtain, drapery wholesalers; domestics wholesalers: plus musical instrument, sheet music wholesslers ${ }^{3}$ ).......... | Home furnishings, floor coverings |
| Paper, allied products wholesalers. | Paper, and its products |
|  | \{ wrapping paper, twine |
| Printing end fine faper distributors.. | $\left\{\begin{array}{l}\text { Miscellaneous japer products } \\ \text { Fine paper }\end{array}\right.$ |
| Stationery, ofrice supfldes wholesalers ${ }^{2}$. | Stationery, office supplies |
| wallparer wholebalers... | Wallpaper |
| Farm products (raw materiala) merchants. | Farm products 'raw materials) |
| Automotive wholesalers. | Automotive |
| Motor vehicle distributors. | Automobiles, other motor vehicles |
| Autcmotive equipment, tire-tube wholesale | Automotive equipment, tires and tubes |
| Electrical, electronics, appliance distribut | Electrical goods |
| Electrical apparstus, supplies distributar | $\left\{\begin{array}{l} \text { Electrical gonds (general line) } \\ \text { wiring supplies, construction materials, apparatus, and equipment } \end{array}\right.$ |
| Electrical appliance, radio, TV set wholesalers............................................. Electronic parts, equipment distributors. | $\frac{E_{2}}{2}$ ectrical appliances, specialties |
| Hardwate, plumbing-heating goods wholesalers. | Hardware, plumbing, heating less air conditionfng, ventilating equipment) |
| Hardware wholesalers. <br> Plumbing, heating equipment, supplies distributors | Hardware <br> Plumbing, heating equipment, supplies (2ess ais conditioning, ventilating equipment) |
| Lumber, construction materials distributors ${ }^{4}$. | Lumber, construction materials |
| Lumber, millwork wholesslers......... | Lumber, millwork |
| Conatruction matarigls distrftutors | Other construction materials |
| Machinery, equipment, supplies distritutors. | Mauhinery, equipment, supplies (plus air conditioning, ventilating equfpment |
| Air conditioning, conmtrial refrigeration aquipment distributurs.. | $\left\{\begin{array}{l}\text { Alr cenditioning, ventilating equipment } \\ \text { comiarcial refrigeration equipment }\end{array}\right.$ |
| Conmercial machinies, equipment distributors. | Commercial machinus, equipment (less commercial refriguration uquipmunt) |
| Conatruction machinery, equipment dealers.... Farn-garden machinery, | Construction machinory, equipment Farm-dairy machinery, equipment |
| Industrisi machinery, equipment distributors ${ }^{\text {a }}$. , | Industrial machitury, equipment. supplias |
| Industrial materials, gupplios distributors....) | industrial machitury, equipment. supplits |
| Frufossional equipment, oupplies distratutite | Proressional mutpment, supplies |
| Service establishment supply houses....... | Bervice estallidment equiproent, supplies <br> Transportation (except automotive) equipment, supplies |
| Metals, metalwork excupt scrap) distritutors......................................... | Matals, metal work (axcopt serap) |
| Iron, stagl and products distributors ${ }^{6}$ | Iron, statel and products |
| Nonferrous metals aistributirs........ | Whiferrous metale, metal work |
| ncrap, waste materiala dealars. | Whete materíals |
| Iron, steol scray dealers | 1rin, steel sarmp |
| Waste materiala dealors.. | cther scrap, wasto materials |
| Other matchant wholesalers (2ess muatcal instrument, steet music wichabalers ${ }^{3}$......... | Othar merchant wholeselers |
| Amusament, sporting grods digtritutors. | Amusement, aporting goods |
| Eook, magazins, newapapat wholesale Coal wholesalers................ | Cooks, periudicals, nowspapars |
| Ferm oupplieg wholegalers. | Farm supplits |
| Jowalry wholesalera. | Jewelry |
| Petroteum producte diatributurs. | Potroleum and producta <br> (Flowers (cut), potted thanta |
| Fluwgr, bulb, flert wholesalurs. | (Bulba, flants |
| Mrge日llangous producta merchant wholegalutg (lass musical Inatrument, ohent music <br>  | Morchant wholusficore, macellanuonty products (lugs flowers (cut), pathad flanta twalha, plates) |

[^90]
## Comparison of 1954 and 1918 Cansifications-Type of Operation and Kind of Busimess-Contimed





"yper, by kifou of Bustraess-iontinued
Manufacturerst sules branches, arti ters
$\left\{\begin{array}{l}\text { iroceries, confectionery, mefats } \\ \text { Farm products (edtule) }\end{array}\right.$
$\left\{\begin{array}{l}\text { Farm produets (edfale) } \\ \text { Beer, wines, distilled spirits }\end{array}\right.$
Dry toods, uppurel (hess shoes, other fontwer': plus floor covertins; miscelluneous home furnishines; rope, cordage; textlles and materials cther than dry ghods; yarns (indithal)

Paper and its products
Drugs, chemeals, allied products (plus fertilizers, afticultural chemicals; ofls and Cats (Inedsble))
$\left\{\begin{array}{l}\text { Metals, metal work (except ecrap) }\end{array}\right.$
Hardware, plunbing, hesting
$\int$ Commercial machines, equipnent (less restaurant, hotel supplies (principally nonfood))
$\left\{\begin{array}{l}\text { lionstruction machinery, equipment } \\ \text { Farm-duiry machinery }\end{array}\right.$
Farm-dairy machinery, wquipnent.
(industrial machinery, equipnent, supplies (less belting, hose, packiru:; rope, cordage)
Electrical tonda
Electrical gooda

Mandacturers' sales branches and offices not elsewhere classiffed

Petroleum bulk stations, terminals
Petroleum bulk plants, terminals (less marketers of liquefted petroleum gas
CIndependent bulk stations
$\left\{\begin{array}{l}\text { Comission atations }\end{array}\right.$
$\left\{\begin{array}{l}\text { Salary stations } \\ \text { Cooperative bulk stations }\end{array}\right.$ Distributing terminals

Marketers of liquelied petroleum gas
Agents, brokers
Groceries, confectionery, neats

$$
\left\{\begin{array}{l}
\text { Groceries, rood (except as specified) } \\
\text { Fish, sea roods }
\end{array}\right.
$$

Confectionery
Meats, meat products
Farm products (edible) Dairy, poultry products Fruits, vegetables (fresh)

Drugs, chemicals, allied products Drugs, drig sundries Industrial chemicals, explosives Paints, varrishes
$\left\{\begin{array}{l}\text { Clothing, furnishings (general line) }\end{array}\right.$
$\left\{\begin{array}{l}\text { Men's, boys' clothing, furnishings } \\ \text { Women's, children's clothing furn }\end{array}\right.$
Women's, children's clothing, furnishings
Furs (dressed), rur clothing
Millinery, millinery supplies
Shoes, other footwear
$\left\{\begin{array}{l}\text { Dry goods (general line) } \\ \text { Hosiery, underwear }\end{array}\right.$
Piece goods
Furndture, home furnishings Furniture (household, office) Hone rurnishings, floor coverings
Paper and its products Ither paper products Statipnery, office supplies
Farit products (ram materials) Cotton
Grain
Hides. skins, raw furs
Livestock (except hórses, mileb)
Tobacto (lear)
Tobacco (leaf
Wool, mohair
Miscellaneous inedible farm products
Automotive
Electrical grods Niring supplies, apparazus Electrical appliances, specialties

Hardware, plumbing, heating Hardware Plumbing, heatirg equipment, supplies

[^91]Comparison of 1954 and 1948 Classifications-Type of Operation and Kind of Busines-Continned

| 1954. CLASSIFICATION |
| :---: |
| Type, by Kind of Eusiness-Continued |
| Mer:handise agents, brokers--ontinued Lumber onstruction materials............. |
|  |  |
|  |
|  |
|  |
| Machinery, equipment, supppies........................... |
| Commereiar machines, equipment........................ $\}$ |
|  |
|  |  |
|  |
|  |
|  |
|  |  |
|  |
|  |
|  |
|  |
| Other merchandise agents, brokers: Scrap firon and steel.......... |
| Arusements, sporting goods, |
| Books, magazines, newspaper |
| Coal, cose............................................................................. |
|  |  |
|  |
|  |
| (4iscellaneous products agents, brokers, n.e.c. plus yarns; general merchnndise)... |
| Assemblers of farm products ${ }^{2}$ |
| Dairy, pruitry produsts.Fresh fruits, vegetabies |
|  |  |
|  |
| Farm supplies...................................................................... |
|  |  |

- the Equmalemt clasetpicatin

Type. Ly":n! - Fureinese-Continued
Agents, brikers-Contirued
Lumber, construction wateriuls Lunber, millwork
Fther construction materials
Hachinery, equipmert, supplies
Domercial machines, equipment Construction machinery, equipment carm-dairy machinery, equipment Industrial machinery, equipment, supflies frofessional equiphent, supplies Service establishnent equipment, supplies Transportation (except automotive) equipment, surplies
Metals, metalwork (except serap) Iron, steel and products Nonferrous metals, metalwork

Iron, steel scrap
Iron, steel scrap
Amusement, sporting goods
Books, periodicals, zowspapers
Coal, coke
Farm supplies
Jewelry
Petroleun and products
$\int$ Abents and brokers, aiscellaneous products
$\left\{\begin{array}{l}\text { Beer, wines, distilied spirits } \\ \text { Tobacco and }\end{array}\right.$
$\left\{\begin{array}{l}\text { Tobacco and products (except leaf) } \\ \text { Other scrap, waste materials }\end{array}\right.$
Assemblers (mainly farm products) (less fish, sea foods)
Dairy, poultry product.s
Fruits, vegetables (fresh)
Farm products (raw materials)
Farm products
Farm supplies
$\left\{\begin{array}{l}\text { Assemblers, miscellaneous products } \\ \text { Groceries, confectionery, meats (less fist., sea foods) }\end{array}\right.$

F Inctudes tobacco manufactures, lumber and products (except rurniture), printing and publishing, coal products, and miscellaneous manufactures.
$i_{144}$ data shom in publications of the 1954 Census of Business have been adjusted to exclude milk pasteurizing and botting plants, which are classified as Manuracturing in
tive 1754 Censuses.
${ }^{2}$ See "Comparison of 1948 and 1954 Censuses" in Introduction.
${ }^{3}$ Data are shown separately for this classification in Table la, United States Summary.
see footnote 5 to Table 1C, and also "Comparison of 1948 and 1954 Censuses" in Introduction,
See footnote o to Table 1C.
bsee footnote 7 to Table 1C.
Tfor explanation of classification differences, 2948 to 1254 , see the "Manufacturers" sales branches, sales offices" section of "kind-of-Business Descriptions, "Appendx A.

## APPENDIX E

## KIND OF BUSINESS DETAIL FOR WHOLESALE TRADE AREA STATISTICS

Complete kind-of-business detail is shown in the 1954 Census of Business reports only at the United States level. Data for States, standard metropolitan areas, and counties are presented at six different levels of kind-of-business detail. The amount of detail shown at each level is determined by the number of wholesale establishments in 1954 in the particular area, in accordance with the following plan:

Stub A.--306 trade classifications-United States summary (table 1A).
Stub B.- 159 trade classifications --States (table 101) and standard metropolitan areas (table 103) with 5,000 or more wholesale establishments.

Stub C.-102 trade classifications --States (table 101) and standard metropolitan areas (table 103) with 1,000-4,999 wholesale establishments.
Stub D.-- 27 trade classifications--States (table 101) with fewer than 1,000 wholesale establishments.
Stub E.-37 trade classifications-standard metropolitan areas (table 103) with 400-999 wholesale establishments.
Stub F.-21 trade classifications-standard metropolitan areas (table 103) with fewer than 400 wholesale establish-ments-counties (table 104) with 150 or more wholesale establlshments.
Stub G.-5 trade classifications-counties (table 104) with 100149 wholesale establishments (data are presented in table 102 for all counties in the State regardless of size).

| Stub |  |  |  |  |  | Kind of business |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| B | C | D | E | F | 0 |  |
| X | X | $\bar{x}$ | X | X | X | Merchani wholesalers <br> Grocery, confectlonery, meat wholesalers General-line grocery wholesalers Confectionery wholesalers Fish, sea lood distributors Meal, meat products wholesalers Specialty-line erocery wholesslers |
| X | X | $\overline{\mathrm{x}}$ | X | X |  |  |
| X | X |  | K |  |  |  |
| $\overline{\mathrm{X}}$ | $\overline{\mathrm{X}}$ |  | X |  |  |  |
| X | X |  | C |  |  |  |
| $\frac{\mathrm{x}}{\mathrm{x}}$ | X |  |  |  |  |  |
| X | X |  | X |  |  |  |
| $\frac{\lambda}{\lambda}$ | X | X | X | x |  | Farm products (edible) distributors |
|  | X |  | X |  |  | Poultry, poultry products distributors |
|  | X |  | X |  |  | Fresh frut, vegetahle wholesalers |
| $\frac{x}{\frac{X}{x}}$ | X | X | X | X |  | Beer, wine, distill splrits wholesalers |
|  | X |  |  |  |  | Beer, ale distributors |
|  | X |  |  |  |  | Wine, distilled spirits whol salers |
| X | X | $x$ | X | X |  | Tobacco distributars |
| X$\frac{X}{X}$$\frac{X}{X}$$\frac{X}{x}$ | X | X | X | X |  | Drugs, chemicals, allied products wholesalers |
|  | $\frac{1}{x}$ |  |  |  |  | General-ine drug wholesalers |
|  | X |  | C |  |  | Specialty-line drug, tolketries wholesalers |
|  | X |  | C |  |  | Industrial chemicals, explosivea distributors |
|  | X |  | c |  |  | Paint, varnlsh wholesalers |
| $\frac{X}{X}$ | X | X | X | I |  | Dry goods, apparel wholesalers |
|  | X |  | $\bar{X}$ |  |  | Clothing, furnishings, footwear wholesalers |
|  | X |  |  |  |  | Genera-line dry goods wholesalers |
|  | X |  | C |  |  | Speclalty-line dry goods wholesalers |
|  | $\underline{X}$ |  |  |  |  | Piece goods converters |
| $\frac{\mathrm{X}}{\mathrm{X}}$ | X | X | X | x |  | Furniture, bome furnishings wholesalers |
|  | X |  |  |  |  | Furniture (bousebold, office) wholesalers |
|  | X |  |  |  |  | Home furnishings, floor coverings wholesalers |
| X | X | X | X | X |  | Paper, allied products wholesalers |
| X | X |  |  |  |  | Coarse paper and products wholesalers |
| $\overline{\mathrm{X}}$ | X |  |  |  |  | Printing and fine paper distributors |
| $\frac{X}{X}$ | X |  |  |  |  | Stationery, office supplies wholesalers |
|  | X |  |  |  |  | Wallpaper wholesalers |
| X | X | x | X | X |  | Farm products (raw materials) merchants |
| $\frac{X}{X}$ | X | $x$ | X | X |  | Automotive wholesalers |
|  | $\frac{X}{x}$ |  |  |  |  | Motor vebicle distributors |
|  | X |  |  |  |  | Automotive equipment, tire-tube wholesalers |
| X | X | X | X | X |  | Electrical, Electronics, appliance distributors |
| X | X |  |  |  |  | Llectrical apparatus, supplies distributors |
| X | X |  |  |  |  | Electrical appliance, radio, TV set wholesalers |
|  | X |  |  |  |  | Electronic parts, equipment distrihutors |
|  | X | X | X | X |  | Hardware, plumbing-heating goods wholesalers |
|  | X |  | X |  |  | Hardware wholesalers |
| $\frac{\mathrm{X}}{\mathrm{X}}$ | X |  | X |  |  | Plumbing, heating equipment, supplies distr |
| X | X | X | X | X |  | Lumber, construction materials distributors |
| X | X |  | X |  |  | Lumber, millwork wholesalers |
|  |  |  | $\overline{\mathrm{X}}$ |  |  | Construction materials distributors |

Lumber millwork whalesiers Construction materials distributors


Kind of business

Mechimery, equipment, supplies distributors Air conditioning, comm. refrig. equip., distr. Commerclal machines, equipment distributors Construction machinery, equipment dealers Farm-garden machinery, equipment wholesalers Industrial machinery, equiprment distrihutors Industrial materials, supplles distrlbutors Professional equipment, supplies distributors Service establishment supply houses Transportation equipment distributors Other mechinery, equip., supplies distributors

Metals, metalwork (except scrap) distributors Iron, stoel and products distributors Nonferrous metals distributors

Scrap, waste materials dealers
Iron, steel scrap dealers
Waste materials dealers
Other merchant wholesslers
Amusement, sporting goods distributors Book, magazine, newspaper wholesalers Coal wholesalers
Farm supplies wholesalers
Jewelry wholasalers
Petroleum products distributors
Bift, art goods, greeting card wholesslers
Flower, hulb, plant wholesalers
Miscallaneous products merchant wholesalers Merchant wholesalers n. e. c.
Manufaclurers* sales hranches, gales nfices
Sales branches (with stocks)
Sales offices (without stocks)
Food and kindred products
Sales branches (with stocls)
Sales offices (wlthout st.ocks)
Textile mill products
Sales branches (with stocks) Sales offices (without stocks)

Apparel and related products Sales branches (with stocks) Sales offices (wlithout stocks)

Furniture and fixtures
Sales branches (wich stocks) Sales offices (without stocks)

Paper and allied products
Sales branches (wlth stocts)
Sales offices (without stocks)
Chemicals and allied products
Sales branches (with stocks) Sales offices (without stocks)

| stub |  |  |  | Klod et bustoess |
| :---: | :---: | :---: | :---: | :---: |
| B C | C ${ }^{\text {d }}$ E | F | a |  |
| $\mathrm{X}^{1} \mathrm{X}$ |  |  |  | Rubber products |
| X |  |  |  | Sales branches（witb stocks） |
| $\overline{\mathrm{x}}$ |  |  |  | Sales offices（without stocks） |
| x X | X |  |  | Leather and leather．products |
| $\overline{\mathrm{x}}$ |  |  |  | Sales branches（with stocks） |
| X |  |  |  | Ssles offices（without stocks） |
| x x | x |  |  | Stone，clay，and plass products |
| $\bar{\chi} \times$ |  |  |  | Sales branches（with stocks） |
| －${ }^{\text {x }}$ |  |  |  | Sales offices（without stocks） |
| $\underline{x}$ | x |  |  | Primary metal products |
| X |  |  |  | Sales branches（with stocks） |
| $\underline{X}$ |  |  |  | Sales effices（without stocks） |
| X X | x |  |  | Fabricated metal products |
| $\underline{X}$ |  |  |  | Sales branches（with stocks） |
| X |  |  |  | Sales offices（without stocks） |
| X X | x |  |  | Machinery（except electrical） |
| X |  |  |  | Sales branches（with stocks） |
| X | － |  |  | Sales offices（without stocks） |
| x | x |  |  | Electrical machinery |
| X |  |  |  | Sales branches（with stocks） |
| $\underline{\text { x }}$ | － |  |  | S3les offices（without stocks） |
| x | X |  |  | Transportation equipment |
| X | 二二二 |  |  | Sales trenches（with stocks） |
| X |  |  |  | Sales offices（without stocks） |
| x x | X |  |  | 1 nstruments and related products |
| X | 二二 |  |  | Sales branches（with stecks） |
| X |  |  |  | Sales offlces（without stocks） |
| X X | X |  |  | Other manufacturers＇products |
| X |  |  |  | Soles branches（mitb stocks） |
| X |  |  |  | Sales offices（without stacks） |
| X | x x x | x | X | Petroleam bulk plants，terminale a LP ras facllitios |
| X | $\bar{X}$ X |  |  | Gasollne，distillates，residuals |
| X | $\frac{x}{x} \frac{x}{x}$ |  |  | Buik plants |
| $\overline{\mathrm{X}}$ X | $\frac{x}{x} \frac{x}{x}$ |  |  | Distributing terminals |
| 区 $\overline{\underline{X}}$ | $\underline{\underline{X}}$ 区 |  |  | Wholesala LP gas faclities |
| X | $\frac{x}{x}$ x $x$ | X | X | Merchandise arents．brokers |
| $\frac{\mathrm{x}}{\mathrm{x}}$ | X |  |  | Grocery，confectionery，meats |
| X | 二二 |  |  | Grocerles（combination of food lines） |
| X |  |  |  | Canned foods |
| $\frac{\bar{x}}{\frac{x}{x}}$ |  |  |  | Coffee，tes，splces Confectlonery |
| $\frac{\bar{x}}{\text { x }}$ | －－ |  |  | Confectionery Flour |
| $\frac{\bar{x}}{}$ | － |  |  | Meats，provislons（except cannad） |
| X |  |  |  | Sugar |
| X | － |  |  | Miscellaneous grocery products |
| 区 | X |  |  | Farm products（edible） |
| $\bar{X}$ | X |  |  | Dastry，poultry products |
| X | X |  |  | Fruits，vegetables |
| X | X |  |  | Drugs，chemicals，palnts |
| $\overline{\mathrm{X}}$ | － |  |  | Drugs，proprietaries，telletries |
| $\overline{\mathrm{X}}$ | － |  |  | Chamicals，explosives |
| X | － |  |  | Paluts，varnishes，lacquers，enamels |
| X | X |  |  | Apparel（ （ncluding footwear） |
| $\frac{\mathrm{x}}{\mathrm{x}}$ | － |  |  | Clothing，furnishings（men＇s，women＇s） |
|  |  |  |  | Men＇s，beys＇clotbing，furnishings Wemen＇s，chlldren＇s clething，accessorles |
| $\frac{\square}{X}$ |  |  |  | Furs（dressed），tur clothing |
| $\overline{\text { x }}$ |  |  |  | Hand bags |
| $\bar{X}$ |  |  |  | Millieery，millinery supplies |
| $\frac{\bar{x}}{}$ | － |  |  | Shoes，othnr footwear |
|  |  |  |  | Work clething |


| Stub |  |  |  |  |  | Kılnd of business |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| B | C | D | E | F | G |  |
| X | X |  |  |  |  | Dry goods，plece goods <br> Hostery <br> Dry goods <br> Plece goods |
| $\bar{X}$ |  |  |  |  |  |  |
| $\overline{\mathrm{X}}$ |  |  |  |  |  |  |
| $\overline{\bar{X}}$ |  |  |  |  |  |  |
| X | X |  |  |  |  | Furniture，home furnishings |
| $\bar{X}$ |  |  |  |  |  | Furniturs |
| X |  |  |  |  |  | Home furnlshlogs |
| X | X |  |  |  |  | Paper，allied products |
| $\frac{\bar{X}}{\bar{X}}$ |  |  |  |  |  | Paper |
| $\underline{X}$ |  |  |  |  |  | Stationery，offlce supplles |
| $\frac{\mathrm{x}}{\mathrm{x}}$ | X |  |  |  |  | Farm products（raw materlals） |
|  | $\overline{\text { x }}$ |  |  |  |  | Cotton |
| X | X |  |  |  |  | Grain |
| $\overline{\bar{X}}$ | $\bar{X}$ |  |  |  |  | Hides，skins，raw furs |
| $\bar{X}$ | X |  |  |  |  | Livestock |
| $\bar{X}$ | $\bar{X}$ |  |  |  |  | Tobacco（lear） |
| －${ }^{\text {x }}$ | X |  |  |  |  | Wool，mohalr |
| $\overline{\text { X }}$ | X |  |  |  |  | Miscellaneous Inedible farm products |
| X | X |  |  |  |  | Automotive |
|  | X |  |  |  |  | Electricalelectronlc apparatus，equip．，applances |
| $\frac{\mathbf{x}}{\mathbf{x}}$ |  |  |  |  |  | Electrical apparatus，supplies |
| $\overline{\mathrm{X}}$ |  |  |  |  |  | Appllances，radies，TV sets |
| X |  |  |  |  |  | Electronic parts，equipment |
| x | X |  |  |  |  | Hardware，plumbing－heating goods |
| $\frac{\mathrm{X}}{\mathrm{X}}$ |  |  |  |  |  | Hardware |
| X |  |  |  |  |  | Plumbing，heating goods |
| X | X |  |  |  |  | Lumher，construction materials |
| $\frac{\mathrm{X}}{\mathrm{X}}$ |  |  |  |  |  | Lumber，millwark |
|  |  |  |  |  |  | Construction materials（except lumber） |
| X | x |  |  |  |  | Machinery，equipment，supplles |
| $\frac{\mathrm{X}}{\mathrm{X}}$ |  |  |  |  |  | Air conditioning，commerclal refrigeration equip． |
|  |  |  |  |  |  | Commercial machines，aquipment |
| X |  |  |  |  |  | Construction machlnery，equipment |
|  |  |  |  |  |  | Farm－garden machlnery，squipmant |
| $\frac{\mathrm{x}}{\mathrm{X}}$ |  |  |  |  |  | Industrlal machinery，equipment，supplles |
| $\overline{\mathrm{X}}$ |  |  |  |  |  | Protessional equipment，supplles |
| $\overline{\bar{X}}$ |  |  |  |  |  | Service establishment equipment，supplies |
| 区 |  |  |  |  |  | Transportation（exc．automotive）equip．，supplies |
| X | X |  |  |  |  | Metals，metalwork（except scrap） |
| $\frac{\mathrm{X}}{\mathrm{X}}$ |  |  |  |  |  | Iron，steel and products |
|  |  |  |  |  |  | Nonferrous metals，metalwork |
|  | X |  |  |  |  | Otber merchandise agents，brokers |
| $\frac{\mathrm{X}}{\mathrm{X}}$ |  |  |  |  |  | Scrap Iron and steel |
| X |  |  |  |  |  | Amusements，sportling goods，toys |
| X |  |  |  |  |  | Books，magazines，newspapers |
| X |  |  |  |  |  | Coal，coks |
| $\frac{\mathrm{x}}{\mathrm{x}}$ |  |  |  |  |  | Farm supplies |
| $\frac{\mathrm{X}}{\mathrm{X}}$ |  |  |  |  |  | Jewelry |
|  |  |  |  |  |  | Yarns |
| $\frac{\mathrm{x}}{\mathrm{X}}$ |  |  |  |  |  | Petroleum and products |
| $\bar{X}$ |  |  |  |  |  | General mercbandise |
| $\frac{\mathrm{X}}{\mathrm{X}}$ |  |  |  |  |  | Miscellaneous products，sgents，brokers，n．a．c． |
| X | X | X | X | X | X | Assemblers of farm products |
| X | X | \％ | － |  |  | Dalry，poultry products |
| $\bar{X}$ | X |  | （ |  |  | Fresh truits，vegetables |
| $\overline{\mathrm{X}}$ | X | X |  |  |  | Farm products（raw materials） |
| $\overline{\mathrm{X}}$ | $\overline{\mathrm{X}}$ | X |  |  |  | Farm supplies |
| $\overline{\mathrm{X}}$ | $\overline{\mathrm{X}}$ | X |  |  |  | Other farm products assemblers |

[^92] according to the latter at the head of the celumn．
C Comblined．

# APPENDIX F <br> EXPLANATION OF TERMS 

(Types of operation and kinds of business are described in Appendix B)

Active proprietors of unincorporated businesses.-- Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business for the workweek ended nearest November 15, 1954.
Auxiliaries.--See Central administrative offices and auxiliaries

## Bad-debt losses.--See Credit terms

Bin space of grain elevators. - The rated capacity of elevators or bins used for storing loose grain, feed, ear corn, etc., by country grain elevators and terminal elevators of grain merchandise firms is measured in Table 9H.
Brokerage or commission received.-Merchandise agents and brokers were instructed to report amounts received by them on transactions negotiated for others during 1954. These amounts usually appear in the table under the heading "Operating expenses (including payroll)," footnoted accordingly.
Central administrative offices, and auxiliary units of wholesale establishments. - These are locations of a multiunit organization which service or are auxiliary to the wholesale establishments within the organization. They do not ordinarily sell merchandise. They are classified into the following groups:

Central administrative offices. - These are locations such as central offices, executive offices, and district offices which are engaged in performing administrative functions for the wholesale establishments within the same multiunit organization. Locations having other functions in addition to administrative functions are included in this group.

Other auxiliaries. - These are locations such as warehouses, buying offices, garages, receiving or shipping offices, etc., which are engaged in performing auxiliary functions other than administration for the wholesale establishments in the same organization.
City size.-Each establishment included in the 1954 Census of Business was classified into one of five city-size groups, based on the number of inhabitants in the city in which the establishment was located. City size was determined by the 1950 Census of Population count, except for places which had special censuses taken by the Bureau of the Census between April 1, 1950, and September 15, 1954. The group entitled "Remainder of United States" includes all establishments located in incorporated cities of less than 5,000 inhabitants, and in rural areas.

## Class of customer.-See Sales by class of customer <br> Cold storage space.--See Warehouse and storage space terms Commodity-line sales. --See Sales terms <br> Cooperative associations.-See Form of ownership terms

Cooperative bulk plants.--These are bulk plants (single unit or multiunit) owned and operated by cooperative associations. Many of these establishments are primarily engaged in marketing products to farmers.

## Corporations.-See Form of ownership terms

Country grain elevators.--These are distinguished fromterminal grain elevators in that they buy grain direct from farmers primarily in trucks or wagons. Included here are establishments handling grain through properties commonly referred to as "elevators" and which are primarily engaged in buying and selling grain or in buying and assembling grain for shipment to central markets. Many country grain elevators sell feed, seed, fertilizer and other supplies to farmers in addition to buying and shipping grain. Establishments primarily engaged in selling supplies to farmers, however, are classified as retail establishments.

Country grain elevators are classified as independent, line or cooperative elevators:

Independent elevators.-These are country elcvators operated by firms other than cooperatives, with only one such establishment in 1954.

Line elevators.--These are distinguished from independent elevators in that two or more wercoperated by the same ownership.

Cooperative elevators.- These are country grain elevators owned, and operated cooperatively by farmers.

## Credit terms:

Bad-debt losses.--Respondents were instructed to report as bad-debt losses the amount of receivables written off during 1954 as uncollectible.

Credit sales.-Respondents were instructed to report as credit business all sales except thoseon a strictly cash or c.o.d. basis.

Receivables, end-of-year.--Respondents were instructed to report accounts and notes receivable, derived from the sales of merchandise or services, on their books at the end of the year-before deducting reserves for bad-debt losses. Notes and accounts sold or discounted to banks, finance companies, or factors are not included.

## Employment-payroll terms:

Employment size.--Wholesale establishments are classified on the basis of the number of paid employees during the workweek ended nearest November 15, 1954. Establishments with one or more paid employees sometime during the year but none during the workweek ended nearest November 15 are included in the "1 paid employee" size class.

Paid employees.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest March 15, May 15, August 15, and November 15.

Payroll, entire year.--Payroll includes all forms of compensation (salaries, wages, commissions, bonuses, and vacation allowances) paid during the year to all employees. For corporations, it includes amounts paid to officers and exccutives; however, it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance, dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1954. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.
Establishments.-Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated in accordance with the physical location at which the business was conducted.

Where two or more activities were carried on at a single establishment, the entire establishment was classified on the basis of its major activity and all data for it were included in that classification.

The count of establishments does not include those places which conducted business at some time during 1954 but which went out of business before the end of 1954; however, sales, employment, payroll, etc., of such establishments are included.
Locations of multiunit organizations which service or are auxiliary to wholesale establishments of the organization, such as separate storage warehouses, administrative offices, etc., are not
considered as wholesale establishments. Information for them is presented separately in Tables 9K and 9L.

## Export sales.--See Sales terms

## Form of ownership terms:

Individual proprietorships. - These are wholesale establishments of unincorporated firms owned by one individual or person. The owner may or may not actively participate in the operation of the business.

Partnerships.--These are wholesale establishments of unincorporated businesses owned by two or more persons. Partners may or may not actively participate in the operation of the business.

Corporations (except incorporated cooperatives).--These are wholesale establishments owned by corporations, other than cooperative, legally incorporated under State laws. Wholesale establishments operated by incorporated cooperative associations are included under cooperative associations.

Cooperative associations (including those incorporated).-Included here are wholesale establishments operated by cooperative associations, whether incorporated or unincorporated.

Other forms of organization (including not reported). - $\ln$ cluded under this classification are two classes of wholesale establishments: Those having ownership under legal forms not defined above--State operated wholesale businesses, special forms of trusts, etc.; and establishments for which no legal form designation was reported.

## Gallon sales.--See Sales terms

Independent (single unit) petroleum bulk plants.-- These are bulk plants (except cooperative) owned and operated independently of other wholesale establishments. This classification includes bulk plants operated under the same ownership with retail service stations but not under the same ownership with other bulk plants, or terminals.

Individual proprietorships.--See Form of ownership terms
Inventories, end-of-year, at cost.-- Inventories consist of stocks, at cost value, of merchandise owned and on hand for sale at the end of the year. Goods owned by the reporting establishments but held by others on consignment basis are included, but not goods owned by others.

Iron, steel scrap processing equipment.--Such scrap process ing equipment as shears, presses, torches, cranes, crushes, etc., of iron and steel scrap dealers.

Legal form of organization.--See Form of ownership terms Line elevators. --See Country grain elevators

## Multiunits.--See Single units and multiunits

Operating expenses.--Operating expenses include payroll as well as other overhead expenses, but not the cost of merchandise nor withdrawals by owners of unincorporated businesses. The term covers such items as administrative, selling, warehouse, delivery, occupancy, and miscellaneous expenses.

For merchandise agents and brokers, and for commission petroleum bulk plants, entries under the heading "Operating expenses" represent the amount of brokerage or commission received rather than total expenses incurred.
Paid employees.--Sce Employment-payroll terms
Partnerships.--See Form of ownership terms
Payroll, entire year.--See Employment -payroll terms
Payroll, workweek ended nearest November_15.-See Employ-
ment-payroll terms
Product class sales.--See Sales terms
Purchases for the account of others.--Buying goods, on a com-
mission basis, for others.
Reccivables, end-of-year.--See Credit terms

## Sales terms:

Commodity line and product class sales.-- Provision was made in the 1954 Census of Business for wholesale establishments to report their sales by broad commodity, product, or merchandise line classification. Two different classification systems were used; one for merchant wholesalers, farm product assemblers and petroleum bulk plants and terminals; and one for manufacturers' sales branches and sales offices.

The classifications into which merchant wholesalers and farm products assemblers reported their sales are referred to in this report as "commodity lines," a complete list of which appears on Pages 6-166 and 167.

In order to maintain comparability, and toassist in measuring flow of manufactured goods, manufacturers' sales branches and sales offices were requested to report sales analyses according to broad "product classes" (five-digit classifications) of the 1954 Census of Manufactures. A list of these product classes for which data are shown separately appears on Pages 6-168 to 6-171.

Sales.--Sales are defined to include total receipts from customers during 1954, after deductions of returns, allowances and discounts. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local, State, or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments arealso included. Sales include receipts from repairs and from other services to customers but exclude amounts not received from customers, such as income from investments, rental of real estate, etc.

The sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade including any retail sales made by them. They do not include sales at wholesale accounted for by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

In the tables in this volume sales arepresented for the various types of operation and kinds of business of wholesale trade, but no total sales figures are shown for all types of operation combined.

Totals were not provided as such amounts become difficult to interpret because the sales of different operating types represent significantly different inputs of labor, services, etc. (e.g., sales of merchant wholesalers compared to sales made by agents and brokers) and because of the fact that wholesale firms frequently make sales to other wholesale firms.

## Sales by Class of Customer:

Sales to industrial, commercial, etc.,users.--Although the wording varied with the report form, the respondent was instructed to report under this classification sales to industrial, commercial, professional, and institutional users (except the Federal Government), and other similar types of business concerns that normally buy for their own use rather than for resale of the goods in form purchased.

Forms used in enumerating "machinery, equipment and supplies distributors," "metals, metalwork distributors," "scrap, waste materials dealers," and "coal wholesalers" made no provision for reporting sales to consumers and farmers separately from sales to industrial, commercial and similar users. For these kinds of business all sales to users and consumers, except those to the Federal Government, are included in the accompanying tables in the column headed "To industrial, commercial, cte., users."

Sales to consumers and farmers.-- Instructions provided for reporting under this classification all sales to household consumers, farmers and to individual users, including sales to respondents own employees.

The form used in enumerating construction material distributors provided for combining sales to contractors and builders with sales to consumers and farmers. For this kind of business sales to contractors and builders are included with sales
to consumers, farmers, etc., are under the heading "To Consumers and Farmers."

Sales to Federal Government.--lnstructions provided for reporting here sales direct to the Federal Government, including the armed services.

Sales to retailers.--Instructions provided for reporting here sales to retailers of all types (chain stores, independent stores, department stores, etc.).

Forms used in enumerating "Automotive wholesalers" and "Electrical, electronic, appliance distributors" provided for reporting separately sales to repair shops. Such sales are included in the tables under the heading "To Retailers."

Sales to wholesale organizations.-Respondents were instructed to report under this classification sales to organizations that normally purchase for resale at wholesale.

Export sales.--Instructions provided for reporting here all sales made direct to buyers inforeign countries or through their agents in this country. Firms operating foreign branches were instructed to include all transfers from the United States to such branches. Sales to Puerto Rico and the Territories are excluded.

Sales for own account (merchandise agents and brokers).--The amount of merchant wholesale business done by merchandise agents and brokers for their own account in contrast to sales or purchases negotiated for the account of others.

Sales from stock (manufacturers'sales branches with stocks).-Sales from stocks at sales branches, as distinguished from direct shipments by producers to customers of sales branches.

Sales size.-Each merchant wholesale establishment was classified by the 1954 Census of Business with "establishments operated entire year" or "establishments not operated entire year" on the basis of the period of time covered in the Census report. Classified with "establishments operated entire year" are those which operated 10 or more months during the census year and which were in business at the end of the year. "Establishments not operated entire year" includes establishments that reported less than 10 months operations, together with other not in business at the end of the year. The count of establishments as shown for " not operated entire year," as well as for other classifications, represents only the number in business at the end of the year. However, data on sales, employment, payroll, etc., are included for "establishments not operated entire year" that were not in business at the end of the year, even though not included in the count of establishments. It is for this reason that it is possible for sales, payroll, expenses, etc., to appear for some classifications, but without a corresponding count of establishments. Comparisons of sales-size classes between 1954 and previous censuses should take into consideration the exclusion of establishments with no paid employees in 1954. This change has the greatest impact in the lower sales-size classes.

Sales-size tabulations are limited to merchant wholesalers, "establishments operated entire year," as defined above. Establishments were classified by sales-size group after the reported sales and receipts figures had been rounded to the nearest thousand dollars.

Sales to retailers, users and consumers (petroleum bulk plants, terminals)--Gallon sales by petroleum bulk plants and terminals to retailers, users and consumers (gasoline service stations, service shops, governmental bodies-including the Military-industrial and commercial accounts, exports and sales to truck distributors without bulk storage facilities, etc.). Sales to jobbers and distributors who have bulk plants or terminals are omitted.

Single units and multiunits.- Wholesale establishments are classified according to the total number of wholesale establishments under a single ownership regardless of kind of wholesale business conducted.

Standard metropolitan areas. - In addition to those for States, counties, and cities, Census of Business statistics are presented
for standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal Agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was that of an integrated economic area with a large volume of daily travel and communication between a central city of 50,000 inhabitants or more and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the "market" or "trading" area. Each area (except in New England) consists of one or more counties. In New England, metropolitan areas have been defined on a town basis rather than a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated June 8, 1954, entitled "Standard Metropolitan Area Definitions."

The 173 standard metropolitan areas in the continental United States and Hawaii for which 1954 Census of Business data are included in this volume are those defined by the Bureau of the Budget. (See list and maps in Appendix G.)

## Storage capacity.--See Warehouse and storage space terms

## Type of operation.-See Appendix B

Vending machines.--Cגin-operated automatic machines vending such merchandise as cigars, cigarettes, candy, soft drinks, etc., operated by food, tobacco, and related products wholesalers. Establishments primarily engaged in operating vending machines are classified as retail.

## Warehouse and storage space terms:

Cold storage space.--Forms used in enumerating wholesale establishments primarily engaged in marketing food and related products provided for reporting net piling cold storage space, in cubic feet, as of the end of 1954. Net piling space was defined as space for storing commodities-inside space measured from wall to wall and from floor to ceiling less space for ventilation (outside of piling), coils, aisles, posts, sprinklers, etc. Forms used by merchant wholesalers of food, by sales branches of food processors and by assemblers of edible farm products provided for segregating cold storage space into: cooler space $\left(20^{\circ}-50^{\circ} \mathrm{F}\right.$ ) ; and freezer space, including food lockers, $19^{\circ} \mathrm{F}$., and below. Food brokers and agents, types of marketers that normally do not carry stocks, were requested to report only their total cold storage space, not the break between cooler and freezer space.

Storage capacity (petroleum bulk plants and terminals).-Storage capacity represents the bulk liquid storage space at establishments primarily engaged in marketing refinery products and LP gas at wholesale. Establishments operated as bulk plants or bulk terminals and located at refineries are included. Facilities operated as integral parts of refineries, however, are not included in the accompanying tabulation as they are covered in the Census of Manufactures. Likewise space in pipelines, tankers, tank cars, tank farms, public warehouses and space leased to government, including the military, is excluded.

Warehouse floor space.--Respondents were instructed to report, in square feet, the net occupiable warehouse, stock room, and other inventory under-roof floor space as of the end of 1954, occupied or unoccupied. Floor space was reported net--inside occupiable space exclusive of walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

All report forms except the one used in enumerating merchandise agents and brokers provided for segregating space in single story buildings from that in multiple story buildings. However, some respondents were able toprovide information on total floor space, but not the break between single and multiple story. Only total floor space is shown for merchandise agents and brokers, as no break between single and multiple story buildings was called for on the report form for this type of operation.



## APPENDIX G

## STANDARD METROPOLITAN AREAS

## (As defined by the Bureau of the Budget)

AKRON STANDARD METROPOLITAN AREA-Coextensive with Summit County, Ohio
ALBANY - SCHENECTADY - TROY STANDARD METROPOLITANAREA Consists of Albany, Rensselaer, and Schenectady Counties, N. Y. ALBUQUERQUE STANDARD METROPOLITAN AREA-Coextensive with Bernalillo County, N. Mex.
ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA-Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.
ALTOONA STANDARD METROPOLITAN AREA-Coextensive with Blair County, Pa
AMARILLO STANDARD METROPOLITAN AREA-Consists of Potter and Randall Counties, Tex.
ASHEVILLE STANDARD METROPOLITAN AREA-Coextensive with Buncombe County, N. C.
ATLANTA STANDARD METROPOLITAN AREA-COnsists of Cobb, De Kalb, and Fulton Counties, Ga.
ATLANTIC CITY STANDARD METROPOLITAN AREA-Coextensive with Atlantit County. N. J.
AUGUSTA STANDARD METROPOLITAN AREA-COnsists of Rachmond County, Ga., and Aiken County, S. C.
AUSTIN STANDARD METROPOLITAN AREA-Coextensive with Travis County, Tex.
BALTIMORE STANDARD METROPOLITAN AREA-Consists of Balt more City, Baltimore and Anne Arundel Counties, Md.
BATON ROUGE SIANDARD METROPOLITAN AREA-Coextensive with East Baton Rouge Parish, La.
BAY CITY STANDARD METROPOLITAN AREA-Coextensive with Bay County, Mich.
BEAUMONT-PORT ARTHUR STANDARD METROPOLITAN AREA-Coextensive with Jeiferson County, Tex
BINGHAMTON STANDARD METROPOLITAN AREA-Coextensive with Broome County. N. Y.
BIRMINGHAM STANDARD METROPOLITAN AREA-Coextensive with Jefferson County, Ala
BOSTON STANDARD METROPOLITAN AREA-Consists of all of Suffolk County, Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn Cities and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester Towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities and Danvers, Hamalton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham Towns in Essex County: Quincy City and Braintree, Brookline, Canton, Cohasset, Dedham; Dover, Medfield, Milton, Needham, Norwood, hasset, Dedham, Dover, Medfield, Miton, Needham, Norwood,
Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Towns in Nori
County, Mass.
BRIDGEPORT STANDARD NETROPOLITAN AREA-Consists of Bridgeport City and Farfield, Stratford, and Trumbull Towns in Farfield County, and Milford Town in New Haven County, Conn.
BROCKTON STANDARD METROPOLITAN AREA-Consists of Brockton City and Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman Towns in Plymouth County; Avon, Holbrook, and Stoughton Towns in Norfolk County; and Easton Town in Bristol County, Mass.
BUFFALO STANDARD METROPOLITAN AREA-Consists of Erie and Niagara Counties, N. Y.
CANTON STANDARD METROPOLITAN AREA-Coextensive with Stark County, Ohio
CEDAR RAPIDS STANDARD METROPOLITAN AREA-Coextensive with Lirm County, lowa
CHARLESTON (S. C.) STANDARD METROPOLITAN AREA-Coextensuve with Charleston County, S.C.
CHARLESTON (W. Va.) STANDARD METROPOLITAN AREA-COnsists of Fayette and Kanawha Counties, W. Va.
CHARLOTTE STANDARD METROPOLITAN AREA-Coextensive with Mecklemburg County, N. C.
CHATTANOOGA STANDARD METROPOLITAN AREA-COnsists of Hamilton County, Tenr. : and Walker County, Ga.
CHICAGO STANDARD METROPOLITAN AREA $\rightarrow$ Consists of Cook Du Page, Kane, Lake, and Will Counties, IIt, , and Lake County, Ind.
CINCINNATISTANDARD METROPOLITAN AREA-Consists of Hamilton County. Ohio: and Camphell and Kenton Counties, Ky.
ton County, Ohio: and Camphell and Kenton Counties, Ky.
CLEVELAND STANDARD METROPOLITAN AREA-Consists of CuyaCLEVELAND STANDARD MET
hoga and Lake Countres, Ohio
COLUMBIA STANDARD METROPOLITAN AREA-Coextensive with Richlard County, S. C.
COLUMBUS (GA.) STANDARD METROPOLITAN AREA-Consists of Chattahoochee and Muscogee Counties, Ga.; and Russell County, Ala. COLUMBUS (OHIO) STANDARD METROPOLITAN AREA-Coextensive with Franklin County, Ohio
CORPUS CHRISTI STANDARD METROPOLITAN AREA-Coextensive with Nueces County, Tex.
DALLAS STANDARD METROPOLIT AN AREA-Coextensive with Dallas County, Tex.
DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA - Consasts of Rock Island County, 111. ; and Scott County, lowa
DAYTON SIANDARD METROPOLITAN AREA - Consists of Greene and Montgomery Counties, Oho

OECATUR STANDARD METROPOLITAN AREA-Coextensive with Macon County, 111.
DENVER STANDARD METROPOLITAN AREA-COnsists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.
DES MOINES STANDARD METROPOLITAN AREA-Coextensive with Polk County, lowa
DETROIT STANDARD METROPOLITAN AREA-COnsists of Macomb, Oakland, and Wayne Counties, Mich.
DUBUQUE STANDARD METROPOLITAN AREA-Coextensive with Dubuque County, lowa
DULUTH-SUPERIOR STANDARD METROPOLITAN AREA-Consists of
St. Louis County, Minn.; and Douglas County, Wis.
DURHAM STANDARD METROPOLITAN AREA - Coextensive with Dur ham County, N. C.
EL PASO STANDARD METROPOLITAN AREA Coextensive with El Paso County, Tex.
ERIE STANDARD METROPOLITAN AREA-Coextensive with Erie County, Pa.
EVANSVILLE STANDARD METROPOLITAN AREA-Coextensive with
Vanderburgh County, lnd
FALL RIVER STANDARD METROPOLITAN AREA-Consists of Fall River City and Somerset, Swansea, and Westport Towns in Bristol County, Mass.; and Tiverton Town in Newport County, R. 1.
FLINT STANDARD METROPOLITAN AREA-Coextensive with Genesee County, Mich.
FORT SMITH STANDARD METROPOLITAN AREA-Coextensive with Sebastian County, Ark.
FORT WAYNE STANDARD METROPCLITAN AREA-Coextensive with Allen County, Ind.
FORT WORTH STANDARD METROPOLITAN AREA -Coextensive with Tarrant County, Tex.
FRESNO STANDARD METROPOLITAN AREA-Coextensive with Fresno County, Calif.
GADSDEN STANDARD METROPOLITAN AREA-Coextensive with Etowah County, Ala.
GALVESTON STANDARD METROPOLITAI AREA $\rightarrow$ Coextensive with Galveston County, Tex.
GRAND RAPIDS STANDARD METROPOLITAN AREA-Coextensive with Kent County, Mich.
GREEN BAY STANDARD METROPOLITAN AREA-Coextensive with Brown County, Wis.
GREENSBORO-HIGH POINT STANDARD METROPOLITAN AREA Coextensive with Guilford County, N. C.
GREENVILLE STANDARD METROPOLITAN AREA-Coextensive with GREENVILLE STANDARD
Greenville County, S. C.
Greenville County, S. C.
HAMILTON-MIDDLETOWN STANDARD METROPOLITAN AREA-Coextensive with Butler County, Ohio
HAMPTON-NEWPORT NEWS-WARWICK STANDARD METROPOLITAN AREA-Consists of Hampton, Newport News, and Warwick Cities. Va.
HARRISBURG STANDARD METROPOLITAN AREA-COnsists of Cumberland and Dauphin Counties. Pa.
HARTFORD STANDARD METROPOLITAN AREA-Consists of Hartford City and Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor Towns in Hartford County, Conn. HOUSTON STANDARD METROPOLITAN AREA-COextensive wath HOUSION STANDAR.
Harris County, Tex.
Harris County, Tex.
HUNTINGTON-ASHLAND STANDARD METROPOLITAN AREA-Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky. a and Lawrence County, Ohio
INDIANAPOLIS STANDARD METROPOLITAN AREA-Coextensive with Marion County, lnd.
JACKSON (MICH.) STANDARD METROPOLITAN AREA-Coextensive with Jackson County, Mich.
JACKSON (MISS.) STANDARD METROPOLITAN AREA-Coextensive with Hinds County, Miss.
JACKSONVILLE STANDARD METROPOLITAN AREA-Coextensive with Duval County, Fla.
JOHNSTOWN STANDARD METROPOLITAN AREA-COnsists of Cambria and Somerset Counties, Pa.
KALAMAZOO STANDARD METROPOLITAN AREA-Coextensive with Kalamazoo County, Mich.
KANSAS CITY STANDARD METROPOLITAN AREA-Consists of Johnson and Wyandotte Countres, Kans.: and Clay and Jackson Counties, Mo.
KENOSHA STANDARD METROPOLITAN AREA-Coextensive with Kenosha County, Wis.
KNOXVILLE STANDARD METROPOLITAN AREA-COnsists of Ander son, Blount, and Knox Counties, Tenn.
LANCASTER STANDARD METROPOLITAN AKEA-Coextensive with Lancaster County, Pa.
LANSING STANDARD METROPOLITAN AREA-Coextensive with Ingham County, Mich.
LAREDO STANDARD METROPOLITAN AREA-Coextensive with Webb
County, Tex. County, Tex
LAWRENCE STANDARD METROPOLITAN AREA-COnsIsts of Lawrence City and Andover, Methuen, and North Andover Towns in Essex County, Mass.
LEXINGION SIANDARD METROPOLIIAN AREA-Cocxtensive with Fayette County, Ky.

LIMA STANDARD METROPOLITAN AREA--Coentensive with Allen County, Ohio
LINCOLN STANDARD METROPOLITAN AREA-CCoextensive with Lancaster County, Nebr.
LITTLE ROCK-NORTH LITTLE ROCK STANDARD METROPOLITAN AREA-Coextensive with Pulaski County, Ark.
LORAIN-ELYRIA STANDARD METROPOLITAN AREA-Coextensive with Lorain County, Ohio
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREAConsists of Los Angeles and Orange Countres, Calaf.
LOUISVILLE STANDARD ME TROPOLITAN AREA-Consists of Jeffer son County, Ky. ; and Clark and Floyd Count ies, Ind.
LOWELL STANDARD METROPOLITAN AREA-Consists of Lowell LIty and Billerica, Chelnsford, Dracut, and Tewksbury Towns in City and Billeraca, Chel
middlesex County, Mass.
LUBBOCK STANDARD METROPOLITAN AREA-Coextensive with Lubbock County, Tex.
MACON STANDARD AIETROPOLITAN AREA-COnsists of BIbb and Houston Counties, Ga.
MADISON STANDARD NIETROPOLITAN AREA-Coextensive with Dane County, Wis.
MANCHESTER STANDARD METROPOLITAN AREA-Consists of Manchester City and Goffstown Town in Hillsborough County, N. H.
MEMPHIS STANDARD METROPOLITAN AREA-Coextensive with HEMPHIS STANDARD
Shelby County, Tenn.
MIAMI STANDARD METROPOLITAN AREA-Coextensive with Dade County, Fla.
MILWAUKEE STANDARD METROPOLITAN AREA-Coextensive with Milwaukee County. Wis.
MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA-COnsists of Anoka, Dakota, Hennepin, and Ramsey Counties, Minn.
IIOBILE STANDARD METROPOLITAN AREA-Coextensive with Moble County. Ala.
MONTGOMERY STANDARD METROPOLITAN AREA-Coextensive with Montgomery County, Ala.
MUNCIE STANDARD METROPOLITAN AREA-CGextensive with Delaware County, Ind.
NASHVILLE STANDARD METROPOLITAN AREA-Coextensive with NASHVILLE STANDARD
Davidson County, Tenn.
NE, $W$ BEDFORD STANDARD METROPOLITAN AREA-Consists of New Bedford City and Acushnet, Dartmouth, and Fairhaven Towns in Bristol County, Mass.
NEW BRITAIN-BRISTOL STANDARD METROPOLITAN AREA-Consists of Eristol and New Britain Cities and Berlin, Plamville, and Southington Towns in Hartiord County; and Plymouth Town in Litchfield County, Conn.
NEW HAVEN STANDARD METROPOLITAN AREA-COnsiscs of New Haven City and Branford, East Haven, Hamden, North Haven, Orange, West Haven and Woodbridge Towns in New Haven County, Conn.
NEW ORLEANS STANDARD METROPOLITAN AREA-Consists of Jefferson, Orleans, and St. Bernard Parishes, La.
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA-Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; and Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.

NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA-Consists of Norfolk and Princess Anne Counties, and the cities of Norfolk, South Norfolk, Portsmouth, and Virgima Beach, Va.
Noriolk, South Norfolk, Portsmouth, and Virgima Beach, Va,
OGDEN STANDARD METROPOLITAN AREA-Coextensive with Weber County, Utah
OKLAHOMA CITY STANDARD METROPOLITAN AREA-Coextensive with Oklahoma County, Okla.
OMAHA STANDARD METROPOLITAN AREA-Consists of Douglas and Sarpy Counties, Nebr.; and Pottawattame County, Iowa
ORLANDO STANDARD METROPOLITAN AREA-Coextensive with Orange County, Fla.
PEORIA STANDARD METROPOLITAN AREA-Consists of Peoria and Tazewell Counties, 111.
PHILADELPHIA STANDARD METROPOLITAN AREA-Consists of Bucks. Chester, Delaware, Montgomery, and Philadelphia Counties, Bucks, Chester, Delaware, Montgomery, and Philadelphia Count
Pa., and Burlington, Camden, and Gloucester Counties, N. J.
PHOENIX STANDARD METROPOLITAN AREA-Coextensive with Maricopa County, Ariz.
PITTSBURGH STANDARD METROPOLITAN AREA-Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
PITTSFIELD STANDARD METROPOLITAN AREA-Consists of Pitts field City and Dalton, Lenox, and Lee Towns in Berkshire County, Mass.
PORTLAND (MAINE) STANDARD METROPOLITAN AREA-Consists of Portland, South Portland, and Westbrook Cities and Cape Elizabeth and Falmouth Towns in Cumberland County, Me.
PORTLAND (OREG.) STANDARD METROPOLITAN AREA-Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.
PROVIDENCE STANDARD METROPOLITAN AREA--Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithiield, and Smithfield Towns in Providence County; North Kingston Town in Washington County; Warwick City and East Greenwich, and Sest diaruick Towns in Kent County, and all of Bristol County, R. 1. Also Attleboro City and North Attleborough, and Seekonk Towns in Bristol County; Bellingham, Franklin, Plainville,
and Wrenthan Iowns in Norfolk County; and Blackstone and Millville Towns in Wurcester County, Mass.
PUEBLO STANDARD METR:' OLITANAREA - Coextensive with Pueblo
County, Colo. County, Colo.
RACINE STANDARD METROPOLITAN AREA-Coextensive with Racine
County, Wis. County, Wis
RALEIGH STANDARD METROPOLITAN AREA-Coextensive with Wake County, N. C.
READING STANDARD METROPOLITAN AREA-Coextensive with Berks County, Pa.
RICHMOND STANDARD METROPOLITAN AREA-COnsists of Richmond City and Chesterfield, and Henrico Counties, Va.
ROANOKE STANDARD METROPOLITAN AREA-COnsIsts of Roanoke City and Roanoke County, Va.
ROCHESTER STANDARD METROFOLITAN AREA-Coextensive with
Monroe County, N. Y. Monroe County, N. Y.
ROCKFORD STANDARD METROPOLITAN AREA-Coextensive with
Winnebago County, Ill. Winnebago County, Ill.
SACRAMENTO STANDARD METROPOLITAN AREA-Coextensive with Sacramento County, Calif.
SAGINAW STANDARD METROPOLITAN AREA-Coextensive with Saginaw County, Mich.
ST. JOSEPH STANDARD METROPOLITAN AREA-Coextensive with Buchanan County, Mo.
ST. LOUIS STANDARD METROPOLITAN AREA-Consists of St. Louis City and St. Charles and St. Louis Counties, Mo.; and Madison and St. Clair Counties, III.
SALT LAKE CITY STANDARD METROPOLITAN AREA Coextensive with Salt Lake County, Utah
SAN ANGELO STANDARD METROPOLITAN AREA-Coextensive with Tom Green County, Tex.
SAN ANTONIO STANDARD METROPOLITAN AREA-Coextensive with Bexar County, Tex.
SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA-Consists of San Bernardino and Riverside Counties, Calif.
SAN DIEGO STANDARD METROPOLITAN AREAGCoextensive wath San Diego County, Calif.
SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA-Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties, Calif.
SAN JOSE STANDARD METROPOLITAN AREA-Coextensive with Santa Clara County, Calıf.
SAVANNAH STANDARD METROPOLITAN AREA Coextensive with Chatham County, Ga.
SCRANTON STANDARD METROPOLITAN AREA-Coextensive with Lackawanna County, Pa.
SEATTLE STANDARD METROPOLITAN AREA-Coextensive with King County, Wash.
SHREVEPORT STANDARD METROPOLITAN AREA.COnsists of Caddo and Bossier Parishes, La,
SIOUX CITY STANDARD METROPOLITAN AREA.-Coextensive with
Woodbury County, Iowa
SIOUX FALLS STANDARD METROPOLITAN AREA-Coextensive with Minnehaha County, S. Dak.
SOUTH BEND STANDARD METROPOLITAN AREA-Coextensive with St. Joseph County, Ind.
SPOKANE STANDARD METROPOLITAN AREA-Coextensive with Spokane County, Wash.
SPRINGFIELD (ILL.) STANDARD METROPOLITAN AREA-Coextensive with Sangamon County, Ill.
SPRINGFIELD (MO.) STANDARD METROPOLITAN AREA--Coextensive with Greene County, Mo
SPRINCFIELD (OHIO) STANDARD METROPOLITAN AREA-Coextensive with Clark County, Ohio
SPRINGFIELD-HOLYOKE STANDA
SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA-CONsists of Chicopee, Holyoke, Springiield, and Westficld Cities and Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham Towns in Hampden County; Northampton City and Easthampton, and South Hadley Towns in Hampshire County, Mass. Also Enfield Town in Hartford County, Conn.
STAMFORD-NORWALK STANDARD METROPOLITAN AREA-COnsists of Norwalk and Stamford Cities and Darien, Greenwich, New Canaan, and Westport Towns in Fairfield County, Conn.
STOCKTON STANDARD METROPOLITAN AREA.-Coextensive with San Joaquin County, Calif.
SYRACUSE STANDARD METROPOLITAN AREA-Coextensive with Onondaga County, N. Y.
TACOMA STANDARD METROPOLITAN AREA-Coextensive with Pierce County, Wash.
TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA-Consists of Hillsborough and Pinellas Counties, Fla.
TERRE HAUTE STANDARD METROPOLITAN AREA-Coextensive with Vigo County, Ind:
TOLEDO STANDARD METROPOLITAN AREA.-Coextensive with Lucas County, Ohio
TOPEKA STANDARD METROPOLITAN AREA-Coextensive with Shawnee County, Kans.
IRENTON STANDARD METROPOLITAN AREA-Coextensive with Mercer County, N. J.
TUCSON STANDARD METROPOLITAN AREA-Coextensive with Pima County, Ariz.
TULSA STANDARD METROPOLITAN AREA-Coextensive with Tulsa County, Okla.
UTICA-ROME STANDARD METROPOLITAN AREA-CONSIStS of Herkimer and Oneida Counties, N. Y.

## SIANDARD METROPOLIT AN AREAS

WACO STANDARD METROPOLITAN ARLA-COENENSIVE With WICHITA FALLS SIANDARD METROFOLITAN AREA-COUVTENSIVE Mc Lennan County, Itx.
NASHINGTON STANDARD METROPOLITAN AREA-COnsists of the District of Columbit. Alexandria and Falls Chureh Cities and Arlington and Fasfo\& Counties, Va., Montgomery and Prince Georges Arlington and
NATERBURY STANDARD METROPOLITAN AREA-Consists of Waterbury Catv, Naugatuck Borough, and Beacon Falls. Cheshire, Middle bury Catv, Naugatuck Borough, and Beacon Falls, Cheshre, Nliddle:
bury, Prospect, and wolcot: Towns in New Haven County; and bury, Prospect, and Nolcott Towns in New Haven Count
Thomastown and idtertown Towns in Litchfield County, Conn.
Thomastown and Ndtertown Towns in Litchfield County, Conn.
VAIERLOO STANDARD METROPOLITAN AREA-Coextensive with VAIERLOO STANDARD
Blachhawk County, Iowa
"HEELING-STEUBENVILLE STANDARD METROPOLITAN AREA-
Consists of Brooke, Hancock, Marshall, and Ohto Counties, W. Va.;
and Belmont and Jefferson Countie5, Ohso
ICHITA STANDARD METROPOLITAN AREA-Coextensive with Sedguiek County, Kins.
wath Wichita County, Tex.
NILKES-BARRE-HAZLEION SI'ANDARD METROPOLITAN AREACoextensive with Luzerne County, \& a.
WILMINGTON STANDARD METROPOLITAN AREA-COnsists of New Castle County, Del : and Salem County, N. J.
NINSTON-SALEM STANDARD METROFOLIIAN AREA-Coextensive NINSTON-SALEM STANDAR
with Forsyth County, N. C.
with Forsyth County, N. C. METROPOLIPAN AREA-Consists of WORCESTER STANDARD METROPOLITAN AREA-Consists of
Worcester City and Auburn, East Brookfield, Grafton, Holden, Leicester, Mullbury. Northborough, North Brookfield, Shriusbury, Spencer, Westborough, and West Boylston Towns in Worcester County, Mass.
YORK STANDARD MEIROPOLITAN AREA-Coextensive with York County, Fa.
YOUNGSTOWN STANDARD METROPOLITAN AREA-EOnsIStS of Mahoning and Trumbull Countses, Ohto, and Mercer County, Pa.

## TeRRITORIES AND POSSESSIONS

HONOLULU STANDARD METROPOLITAN AREA-COnsists of area legally designated as the "City and County of HonoluIu, " T. H. MAYAGUEZ SIANDARD METROPOLITAN AREA-Coextensive with Mayaguez Muntcipio, $P$. $R$.
PONCE STANDARD METROPOLITAN AREA-Coestensive with Ponce Municipio, P. R.
SAN JUAN STANDARD METROPOLITAN AREA-Consists of San Juan, Catano, Bayamon, and Guaynabo Municipios, P, R.

## APPENDIX H

## REPORT FORMS

Twenty-five different report forms were used in enumerating wholesale establishments in connection with the 1954 Census of Business. Listed below are the form numbers and the kinds of wholesale business covered.

| Form number | Title of report form |
| :--- | :--- |
| F MERCHANT WHOLESALERS AND ASSEMBLERS OF FARM PRODUCTS |  |

FORM BC-(6)A-Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products-Front-Top


FORM BC-60A-Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products-Front-Bottom


Form BC-60A

FORM BC-60A--Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products-Reverse-Top


FORM BC-60A-Wholesalers and Distrihutors of Food, Beverages, Tobacco, and Related Products-Reverse-Bottom


Form BC-60A

FORM BC－61A－Manufacturers＇Sales Branches and Sales Offices－Food，Tobacco，and Kindred Products－Front


FORM BC-61A-Manufacturers' Sales Branches and Sales Offices-Food, Tobacco, and Kindred Products-Reverse

ITEM 8.-ANALYSIS OF SALES OY PRODUCTS OR COMmOOITY LINES
(Eoter below the total dollar salcs of cach product sold by this branch or office. Producta listed ary identical (at a lema detailed level) in terme of the produch elasaigication codes to those requested of your manufacturugg establishments.)


Form BC=61A

## FORM BC－62－Petroleum Business；Bulk Plants，Distributing Terminals－Front



FORM BC－62－Petroleum Business；Bulk Plants，Distributing Terminals－Reverse


FORM BC－63－Merchandise Agents，Brokers，Commission Firms－Front


Form BC－63

FORM BC-63-Merchandise Agents, Brokers, Commission Firms-Reverse


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VOIUME VI: SELECTED SERVICE TRADES—AREA STATISTICS
United States Summary-Tables appearing here are identical with those appearing in Chapter $I$ of Volume $V$.

Area Statistics-(The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii):

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[^1]:    ... Represents zero.
    ILimited to establishments with one or more paid employees. Excludes milk bottling plants.
    ${ }^{2}$ Includes establishments without paid employees. Excludes milk bottling plants.

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    ${ }^{2}$ Includes establishments without paid employees. Excludes milk battling plants.

[^3]:    ${ }^{1}$ Limited to establishments with one or more paid employees. Excludes milk bottling plants.
    ${ }^{2}$ Includes establishments without paid employees. Excludes milk bottling plants.
    ${ }^{3}$ Comparisons with earlier years limited because establishments now classified as "Electronic parts, equipment distributors"
    are ned or were formerly included in other classifications.

[^4]:    (z) Less than 0.05 percent.
    ${ }^{1}$ Limited to estatlishments with one or more paid employees. Excludes milk bottiling plants.
    ${ }^{2}$ Includes establishments without paid employees and milk bottling plants.
    ${ }^{3}$ Number of employees for workweek ended nearest November 15.
    4Humber of employees as of mid-December.

[^5]:    ${ }^{1}$ Data for 1948 , 1939, and 1935 include establishments without paid employees and milk bottling plants.
    ${ }^{2}$ Includes sales to Federal Government.

[^6]:    xxx Not applicable. (HA) Not available. n.e.c. Not elsewhere classified.

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[^16]:    ${ }^{1}$ Entries for merchandise agarts and brokers represent brokerage or comisaion received.

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[^38]:    ... Pepresents zero. ${ }^{1}$ Including eatablishmests with one or more pald employees sometime during the year, but none in ild-kovember.

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[^51]:    (D) Withheld to avoid disclosire. ... Represents zero.

[^52]:    ${ }^{1}$ Including establishments with one or more paid employees sometime during the year but none in and-November.

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[^64]:    2 Less than 0.01 percent．
    Represents zero．

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