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HARRY N. HAMMOND,

WHOLESALE

SEEDSMAN AND
WHOESALE SEED GROWER.

PRICE LIST

Decatur, Van Buren Co., Mich.

TO THE
TRADE, FALL OF 1898.

Largest Grower of Seed Potatoes in America, 450 Acres in 1898.

GREAT REMOVAL SALE OF MICHIGAN GROWN SEEDS.

SPECIALTIES: CROP OF 1898.

Seed Potatoes, Garden Beans and Peas,

ALSO, FIELD, VEGETABLE AND FLOWER SEEDS.

TO THE SEED TRADE:---

GENTLEMEN:—Again I hand you my annual price list of Seed Novelties and Specialties not many of them, but good ones. No cheap John seed in this list. Everything offered guaranteed crop of 1898. The dark cloud of business depression and financial wreck that has been hanging over the seed trade the past four years has rolled away. I prophesy stupendous business activity during the coming year. The 1899 catalogue season is nearly upon us. Every seedsman will find it necessary to increase his purchases. Prices will certainly advance sharply later in the season. My prices here quoted are low for the reason of my Removal Sale. I will remove to Bay City, Mich., Nov. 1st, next. I offer my surplus stocks of Seed Potatoes, Peas and Beans at very low prices to close out, and to save extra handling and freight to Bay City. No where in America can you purchase better stock than I offer this year at these low prices.

Choice Seed Potato Novelties is My Specialty.

I claim to be the largest grower of Seed Potatoes in America and guarantee my Michigan grown stock equal to any on earth. On our new lands here and in Northern Michigan *extra early* potatoes are big yielders, strong growers, free from disease and make the most perfect Seed Potatoes for storing through the winter, being planted late they mature in perfect condition in the fall and are far superior to stocks grown south of us. I make special contracts with my growers to produce choice stocks. I accept nothing but potatoes of desirable shape, absolutely free from scab, sunburn or other disease; no potatoes smaller than hen's eggs accepted. No other stock accepted, hence I ship my customers nothing but the choicest stocks. This means a good deal as fully 50 per cent. of the Early Seed Potatoes usually purchased and sold by leading seed houses are smaller than hen's eggs. To be permanently successful it is necessary to sell good seeds. I sell nothing but *the best* and you should purchase the best obtainable.

SAMPLES of Seed Potatoes and other Seeds free on application.

SHIPMENT. On receipt of order, or as soon as possible thereafter, or at such time as specified by purchaser. Freight rates will be given on application.

DELIVERY. All varieties of Seed Potatoes (except Early Michigan, Vigorosa, Bovee, Peachblow, New Queen) F. O. B. Petoskey, Mich. All the above varieties F. O. B. Decatur, Mich. All Garden and Field Beans F. O. B. Decatur, Mich. All Garden Peas F. O. B. Petoskey, Mich. All other Field, Garden and Flower Seeds will be shipped you direct from my growers. Potatoes can be shipped from Petoskey to Buffalo by boat at a low rate of freight.

TERMS. Strictly net cash upon receipt of seeds. Goods shipped draft with bill of lading, subject to inspection. New customers should send cash with order, or satisfactory references and time to investigate before shipment. 2 per cent. discount on orders accompanied by cash. I cannot sell my seeds at these prices on time.

MY REFERENCES. First State Bank, Decatur, Mich., Dunn or Bradstreet's.

Soliciting your patronage, I remain, yours to command,

HARRY N. HAMMOND.

Hammond's Michigan Northern Grown Seed Potatoes---Best in America.



PRICES below quoted are for 10 bushels to a carload of a variety. Less than 10 bushels of a variety 5 cents per bushel additional. Three to five varieties can be shipped in one car in bulk separated by partitions and properly labeled. No extra charge for this service. I will gladly make up several varieties in a car to induce new customers requiring small quantities of each to give my choice Seed Potatoes a trial. Special low freight rates to all points. I estimate my Seed Potato crop at 55,000 bushels. Whether you want 10 bushels or 10 carloads I can supply you the best stock that grows and will meet the prices of any reliable dealer, quality considered. The following prices were those ruling at the time this list was printed. Prices may be higher later, possibly lower. Anyway send me a list of your wants before you purchase elsewhere. I am sure my prices will suit you. All my stock at Decatur must be closed out before October 15th. Barrels and sacks charged at cost.

| Quantity bushels. | Price per bushel | Quantity bushels. | Price per bushel |
|-------------------|------------------|---|------------------|
| | | <i>New Queen.</i> Originated in Maine. Too well and favorably known to the trade to require description. A variety of the Hebron type. Very early. Decatur stock..... | 40 |
| | | <i>Beauty of Hebron</i> Early, productive and a popular market sort. Decatur stock..... | 38 |
| | | <i>Honey Rose.</i> An enormous yielder of large perfect tubers. Season medium..... | 35 |
| | | <i>Summit.</i> A novelty of the Rose class, two weeks later than the Early Rose..... | 35 |
| | | <i>Peeries Jr.</i> A second early white potato..... | 35 |
| | | <i>Thornburn New White Peachblow.</i> A choice novelty. Stock limited. Prices on application. | |
| | | <i>Country Gentleman.</i> From Jerrard of Maine. Of Hebron class about two weeks later than New Queen, which it resembles..... | 35 |
| | | <i>Livingston's Banner.</i> A late white variety resembling Rural New Yorker No. 2, but a few weeks earlier in ripening and just as productive. Very desirable and a handsome sort..... | 35 |
| | | <i>Carman No. 1.</i> A very popular white potato. Season medium. Has had an enormous sale. Very prolific..... | 35 |
| | | <i>Sir Walter Raleigh.</i> This is probably the most popular late potato now offered. Decidedly the best of Mr. Carman's productions. An excellent large late white potato. There will be barrels of money made by seedsmen that list this great novelty. It cannot fail to become more popular and have a larger sale than the Carman No. 3, which has made much money for those that have advertised it judiciously. My field of this variety made the most beautiful sight I have seen in any variety..... | 38 |
| | | <i>Maggie Murphy.</i> Valuable late variety. | 35 |
| | | <i>Uncle Sam.</i> This is another valuable late potato novelty recently introduced. It is oblong in shape, has a perfect netted skin, somewhat russet. I have had a great demand for this variety every spring from my retail customers..... | 35 |
| | | <i>Carman No. 3.</i> This well known and popular late potato has had a remarkable run and is as popular today as ever since its introduction a few years ago. Although I had an enormous stock of this variety last spring I sold out early and returned several hundred dollars to disappointed customers. Should be listed in every catalogue..... | 35 |
| | | <i>Rural New Yorker No. 2.</i> Too well known to require description. I grow a large acreage of this sort every year. My stock is always fine..... | 35 |
| | | <i>Early Michigan.</i> The earliest and most productive extra early potato now grown. Introduced by me in 1896 White inside and out. A great novelty. Decatur stock..... | 75 |
| | | <i>Improved Early Six Weeks.</i> A well known extra early potato of the Ohio class. A great yielder and an extra early market sort is hard to beat. All seedsmen that catalogue it report it a great seller..... | 40 |
| | | <i>Improved Early Ohio.</i> I claim to have the purest strain of this standard extra early potato now offered. By careful selection I have greatly improved it in yield, earliness, and other qualities. My strain is unequalled..... | 40 |
| | | <i>Ohio Jr.</i> Similar to Early Ohio of which it is claimed to be a seedling..... | 40 |
| | | <i>Voughan's Acme.</i> A seedling of Early Ohio. A wonderful yielding extra early sort and deserves more attention. Recommended wherever grown. Sells well through the catalogue trade..... | 40 |
| | | <i>King of the Earliest.</i> Another extra early potato of the Ohio class. An excellent sort..... | 40 |
| | | <i>Bovee.</i> Henderson's. An excellent extra early potato introduced by Peter Henderson's Sons. It originated here in Michigan by my friend Marvin Bovee. The demand for this potato novelty has always exceeded the supply. Decatur stock..... | 40 |
| | | <i>Maule's or Everitt's Early Thoroughbred.</i> This wonderful early potato of the Early Rose class has been extensively advertised by several leading seedsmen and has met with enormous sales. It is destined to become a very popular market sort. I have 50 acres of this variety growing this season. They are a wonderful sight to behold..... | 35 |
| | | <i>Early Fortune.</i> Introduced by F. B. Mills and claimed to be earlier and far more productive than the Early Rose..... | 35 |
| | | <i>Early Norther.</i> Introduced by Jerrard of Maine. it is now a well known, reliable, early potato of the Rose class. It is a handsome potato, produces enormously and should be more extensively advertised by seedsmen. My stock is excellent..... | 35 |
| | | <i>Improved Early Rose.</i> By careful selection year after year I have improved this once and still popular sort, until I think today my stock of this early potato is as good and will produce as enormously as they did 25 years ago..... | 35 |
| | | <i>Olds's Vigorosa</i> Introduced by L. L. Olds of Wisconsin. This is an Extra Early White Potato, vigorous and productive. A decided novelty. Decatur stock..... | 60 |

Special Prices on Seed Potatoes will be Quoted on Application.



Hammond's Michigan Grown Garden and Field Seed Beans.



GARDEN BEANS are another of my seed specialties. All varieties offered below are crop of 1898. All were carefully grown and thoroughly rogued and grown from my own special stock seed. Michigan grows the finest beans in the world. The crop of Seed Beans is short this year. I have only a few hundred bushels over my reserved requirements for spring catalogue trade to offer. The following prices I have made very low with the object of selling out before October 15th and thus save freight to my new location, Bay City, for this reason I offer my stock very low. Prices below are for well screened beans, as clean as my modern machinery will make them. If stock is wanted handpicked an additional charge of 15 cents bushel will be added to following prices. New seamless bags 14 cents each extra. Samples free on application. Following varieties are too well known to require description. All beans F. O. B. Decatur.

| Quantity. | Varieties. | Price per Bushel. | Quantity. | Varieties. | Price per Bushel. |
|------------------------------|---|-------------------|-----------|---|-------------------|
| VARIETIES GREEN PODS. | | | | | |
| | Extra Early Refugee. Selected strain | \$1 30 | | Keeney's Rustless Golden Wax | 1 35 |
| | Extra Early Round Pod Red Valentine | 1 30 | | Davis' White Wax | 1 50 |
| | This is becoming the most popular green pod sort. My stock is excellent | | | Wardwells Kidney Wax | 1 50 |
| | Early Round Yellow Six Weeks, crop short | 1 40 | | Yosemite Mammoth Black Wax | 1 75 |
| | " Long | 1 30 | | White Field Beans | |
| | IMPROVED WAX VARIETIES. | | | Day's Improved Leafless | |
| | Dwarf German Black Wax | \$1 30 | | Medium Field Bean | 1 00 |
| | New Prolific | 1 35 | | This is without exception the finest, heaviest yielding Field Bean now grown. You should not fail to catalogue this variety. My stock is fine and prices low. Remember above prices are for well screened stock. They are so well cleaned handpicking will be a small item. | |
| | Improved Golden | 1 35 | | | |

Hammond's Michigan Northern Grown Seed Peas.

IF THERE IS ANY department in my business in which I excel it is the Pea department. My Peas are all grown in the vicinity of Petoskey, Michigan, in the far north and under the supervision of my expert Pea man and myself. Grown as they are on the Northern Lake Borders from *selected handpicked stock*, they being carefully rogued in proper season, my stock cannot fail to please the most critical seedsman. Another valuable feature is that they are grown so far north the bugs (pea weevil) never have infested the crop and were never known to injure peas in this vicinity. All varieties offered are guaranteed 1898 crop. The prices quoted below are F. O. B. Petoskey, the growing station. Bags 14 cents each extra. Early varieties of peas are a fair crop this year, but medium and late varieties will be short owing to injury by drought and frost in July. Samples free on application. All my surplus stock of peas will be sold by November 10th, so let me know your requirements early. Prices will probably advance later, and remember we can get 10 peas from Canada free of duty this year. The result of tariff decreased the acreage in Canada. There is also a small acreage in this country also owing to low prices last year. I look for very much higher prices on peas. Prices below are for well screened and graded stock run through the best English pea grader. As the crops were harvested without rain, they are a fine sample when graded. If stock is wanted handpicked an additional charge of 15 cents a bushel will be added to following low prices. I quote this way as some seedsmen prefer to handpick their own stocks. Special prices on peas in quantity will be furnished on application. Following varieties are two well known to require description.

| Quantity. | Varieties. | Price per Bushel. | Quantity. | Varieties. | Price per Bushel. |
|-----------|----------------------------------|-------------------|-----------|------------------------------------|-------------------|
| | Round, Smooth, Extra Early Sorts | | | Wrinkled Early Peas | |
| | Alaska, stock is very fine | \$1 30 | | American Wonder | 2 00 |
| | First and Best | 1 40 | | Nott's Excelsior | 2 25 |
| | Philadelphia Extra Early | 1 40 | | Wm. Hurst, short crop | 2 50 |
| | Maud S. | 1 40 | | Mr. Lean's Little Gem, crop failed | |
| | First of All, Short Crop | 1 40 | | Premium Gem | 1 50 |
| | Earliest and Best, Hammond's | 1 50 | | | |

| Quantity. | Varieties. | Price per Bushel. | Quantity. | Varieties. | Price per Bushel. |
|--|--|-------------------|-----------|--|-------------------|
| Medium and Late Wrinkled Varieties. | | | | | |
| | Horsford's Market Garden | \$1 25 | | Shropshire Hero, short crop | 1 50 |
| | I have a large and excellent stock of this most desirable variety. | | | Yorkshire Hero | 1 50 |
| | Heroine | 1 30 | | Champion of England, short crop, small surplus | 1 50 |
| | New Pea Juno | 1 40 | | Sander's Marrow | 1 15 |
| | Improved Stratagem | 1 40 | | This variety is destined to take a prominent place among our late wrinkled sorts. It yields enormously and should be listed by every seedsman. I consider it as valuable as Champion of England. It is a very large pea. I have a good stock and at my low prices you should not fail to give it a trial this year. Special prices on large lots will be quoted. | |
| | Mc Leans' Advancer | 1 30 | | | |
| | Telephone. Crop a failure, killed by frost. | | | | |
| | Abundance, Bliss | 1 30 | | | |
| | Everbearing | 1 30 | | | |
| | Evolution | 1 30 | | | |

SEED SWEET CORN, SHELLED.

I am growing this season 90 acres of Sweet Corn for seed on my Saginaw Valley Seed Farm near Bay City. From present indications the crop will be fair. The following prices are for November or December shipment. Subject to usual crop conditions and stock being unsold on receipt of order. F. O. B. Bay City. Bags 14 cents each extra. Will name special prices on application after crop is harvested. Following prices for shelled corn and cleaned by fanning mill. Samples will be free.

| Quantity. | Varieties. | Price per Bushel. | Quantity. | Varieties. | Price per Bushel. |
|-----------|------------------------------|-------------------|-----------|--|-------------------|
| | Red Cob Cory | \$.75 | | Hammond's Evergreen, selected | .75 |
| | First of All | .75 | | Mammoth Sugar | .75 |
| | Early Minnesota | .75 | | Field Corn, Flint and Dent | |
| | Early Fordhook | .75 | | I can furnish nearly all leading varieties of Flint and Dent Seed Corn. Prices on application. | |
| | Country Gentleman | .85 | | | |
| | Stowell's Improved Evergreen | .76 | | | |

MAMMOND'S SELECT VEGETABLE AND FLOWER SEEDS.

NEARLY ALL kinds of Vegetable Seeds will be a short crop this year, especially Onion, Lettuce, Radish, Celery, Beet and other California grown seeds. The drought in California this year has been the most disastrous for years, if not the worst the state has ever known. My growers there report all varieties of seeds will only be one half or one third crop. Sweet peas will be very short and prices much higher. At the present time my seed crops are being harvested in California and elsewhere and as I cannot yet tell how they will turn out I do not quote prices on any of the following seeds. I have a very large acreage and even with short crops I will have a large surplus. I will name you special low prices on your list when you are ready to purchase and think I can name you prices you will not be able to duplicate elsewhere. All seeds will be shipped you direct from my growers in California and elsewhere, thus insuring you fresh 1898 crop seeds, and by saving in handling and extra freight to me and no surplus to carry I can name you prices only a little above the growing contract price. I can furnish all the standard varieties offered by the trade. Will be in position to make you prices about November 1st, and you should not delay in making up your order as a great many varieties will be sold out early and later probably will not be obtainable at any price. I give below range of prices that will probably rule. While I exercise the greatest care to have all the seeds pure and reliable, I do not give any warranty, expressed or implied. If the purchaser does not accept the seeds on these terms and conditions, they must be returned at once, and the money that has been paid will be refunded.

| Quantity | Price per pound. | Quantity | Price per pound. |
|----------|---|----------|--|
| ..... | Asparagus Seed..... | ..... | Melon, Musk, probably 12 to 16c |
| ..... | Beets for table, probably 8 to 14c ..... | ..... | Melon, Water, " 12 to 16c |
| ..... | Beets for stock, " 7 to 10c ..... | ..... | Onions, American Grown Seed, 50 to 90c |
| ..... | Borecole or Kale " 35 to 70c ..... | ..... | Parsnip..... 10 to 13c |
| ..... | Cabbage, early or late....35 to \$1 ..... | ..... | Parsley..... 20 to 25c |
| ..... | Carrot.....20 to 25c ..... | ..... | Pepper..... 50 to 75c |
| ..... | Cauliflower, various prices..... | ..... | Pumpkin.....8 to 20c |
| ..... | Celery, probably.....70 to \$1 ..... | ..... | Radish..... 20 to 30c |
| ..... | Cucumber ".....14 to 20c ..... | ..... | Rape..... 8 to 10c |
| ..... | Egg Plant.....75 to \$1 ..... | ..... | Spinach.....10 to 12c |
| ..... | Endive.....50 to 75c ..... | ..... | Squash.....12 to 20c |
| ..... | Kohl Rabi.....50 to 75c ..... | ..... | Salsify.....50 to 60c |
| ..... | Lettuce.....30 to 50c ..... | ..... | Tomatoes.....50 to \$1 |
| ..... | Leek.....40 to 70c ..... | ..... | Turnip.....14 to 18c |

The above prices are only estimated, the lower figures for Standard Varieties and the top figures for novelties will probably be the rule. In any event do not place your order until you get my quotations on your list. Samples cheerfully furnished on application.

FLOWER SEEDS I carry in season a full line of leading varieties of Flower Seeds, Sweet Peas, Nasturtions, Pansy and Asters are my Flower Seed specialties. Will be pleased to quote you special prices on your list of wants when ready to purchase.

I am always in the market for vegetable, Field, Flower and Grass Seeds. If you have any to offer please mail samples and correspond with me.

Report on Potato Crop, Sept. 15, 1898.

Since the first page of this list was written there has been a big decline in the conditions of the potato crop throughout the principal potato states, Michigan, Wisconsin, New York, Maine and Ohio. The past week of extremely hot weather has reduced the Michigan conditions 15 points below the low average of 83 for August 1st. The estimated crop for Michigan is now 17,000,000 bushels, which is 3,000,000 less than the small crop harvested last year. Wisconsin will harvest only an average crop and Ohio reports early varieties almost a total failure and late varieties blighting so badly will only make one half of a crop. Taking the country over the total crop will not be as large as last year. From my correspondents reports I am satisfied prices will rule higher than last year. All working classes being employed they will be in position to lay in a supply this fall and not be compelled to buy from hand to mouth, as they have done the past three years. The consumption this year will be larger.

THE RURAL NEW YORKER, which is probably our best authority on the potato crop, in their last week's issue said, "From present indications the potato crop will be only an average one, not larger than last year and prices will probably be as high, if not higher, than last year." The above is an extract from their report. Since then extremely hot weather has prevailed and a big decline has resulted as above noted.

ONIONS IN CAR LOTS. Decatur produces hundreds of cars of onions annually. If in the market for a carload or more will name you very low prices.

Thanking the trade for their liberal patronage the past season and soliciting a share of your trade this fall and coming year, I remain,

Yours to Command,

MARRY N. MAMMOND,

DECATUR,

MICHIGAN.