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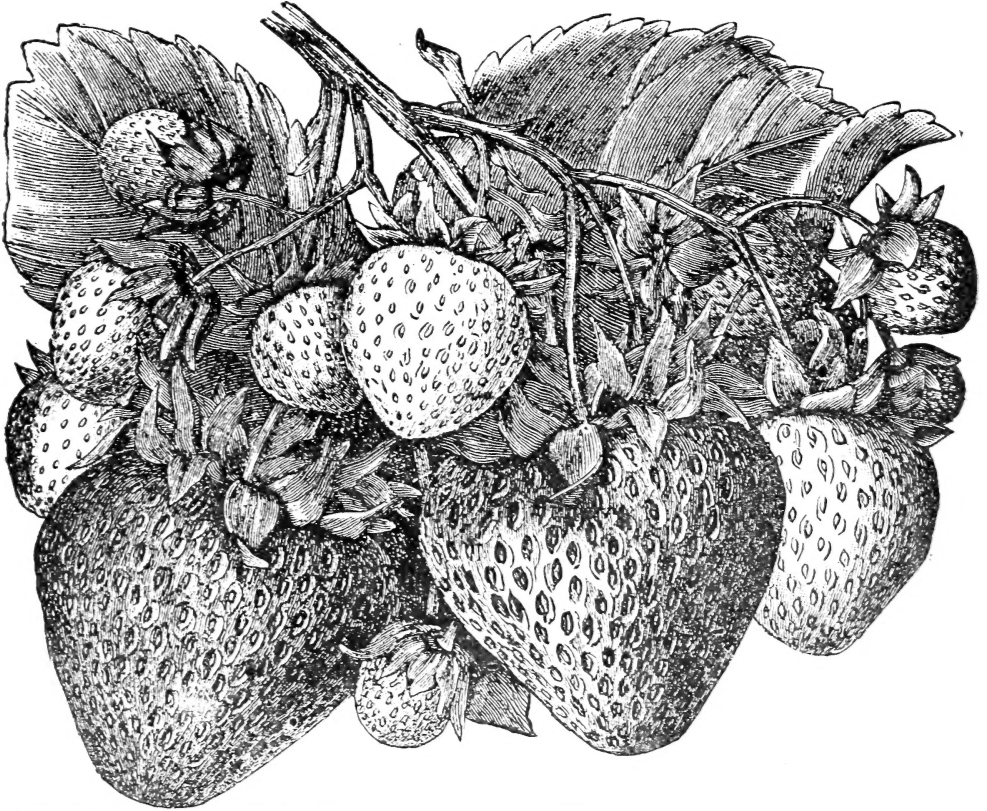
OLIVER CORDREY.

1903

JOHN R. CORDREY.

Spring =: Catalogue  
 —OF—  
**Choice Strawberry Plants**

THE NEW STRAWBERRY "CLIMAX."



GROWN AND FOR SALE AT THE

**DELAWARE PLANT FARMS**

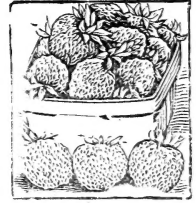
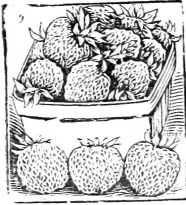
BY

**GORDREY BROS.,**

Sussex County.

LAUREL, DEL.

Being on the line of the P., W. & B. Railroad, a Branch of the Pennsylvania, we have unsurpassed facilities for prompt and safe shipments North, East, South and West. We always obtain the VERY LOWEST RATES for our customers.



## To our Friends and Patrons

We have spared no time nor money in order to produce the finest plants possible and are now, through our Spring catalogue of 1903 offering you as fine lot of strawberry plants as can be grown. We do not include, in our filling of orders, the weak puny plants that grow in the middle of the row in order to make paths for picking and thus give to our customers almost worthless plants at a price that makes you think you are getting them cheap and in order to give you the same prices for strong well rooted plants we have avoided all unnecessary expense in extravagant advertising and expensive catalogue illustrations, we are endeavoring to give our customers the benefit of this saving and have made the price the very lowest that good reliable plants can be sold for.

We have ample facilities for handling the largest order and are generally able to ship plants within two or three days after receipt of order if so desired.

Our whole time is devoted to this work and our personal attention given to that part of the work which is necessary for your satisfaction and our reputation as we desire our customers to be our witnesses. We wish to impress upon our customers that the time of filling orders is short and ordering early is an advantage to both buyer and seller, giving you the advantage of getting what you order, no varieties being sold out; and thus facilitating work greatly.

The profits realized from strawberries the past season were much larger than have been ruling for a number of years, with all the probabilities pointing to an unusual demand for plants, the result will be a supply altogether too small to meet all calls.

With this condition existing the careful buyer will see that his order is placed early in the season.

Please also remember that our plants are all grown on a light soil, thus insuring the retention of the fine fibrous root system so necessary to stand transplanting well. Again desiring especially to thank all those who have dealt with us in the past, soliciting a continuance of their patronage and of all others into whose hands this modest little catalogue may chance to fall, we beg to remain,

Very respectfully yours,

CORDREY BROTHERS.

# Instructions for Ordering.

**ORDERS.**—Please be sure and write your name and address plainly, giving Postoffice, County and State—and do this every time you write. Be particular to say how the goods are to be sent, whether by mail or express. If ordered shipped before the middle of March most places can be reached safely by freight, but *don't* please *don't* order plants to go by freight late in the season, the risk is too great. Keep a correct copy of your order and check off all the stock when it arrives. People often forget what they order and make unjust complaint.

**CLAIMS.**—If any, must be made on receipt of goods, when they will be carefully and cheerfully examined, and, if just, all will be made satisfactory. Any claim made after fifteen days from receipt of goods will not be entertained. We send out only good stock, in good condition, carefully packed in all cases, but success or failure depends in so large degree upon the weather and care and management after having been received, that we do not, because we cannot, undertake to guarantee stock to live.

**PACKING**—Is executed with the utmost care. Special pains are taken to pack lightly, thereby reducing the express to a minimum. All goods at prices quoted are packed free. Everything is labeled.

**TIME OF SHIPMENT.**—For all sections it is advisable to order early and *name date for shipment as early as you can possibly use the plants.* This is good advice for several reasons, as plants when shipped early, if to go a long distance, are less liable to damage in the package; they have less foliage and can be packed lighter, thereby lessening express charges; and another good reason is that plants set early almost invariably do well if cared for by an intelligent person, while those set late in the season often do well but frequently fail entirely.

**ALWAYS** use the order sheet in catalogue in making out your order, and do not mix your order and letter together on same sheet.

**PAYMENT**—INVARIABLE IN ADVANCE—Goods sent C. O. D. only when one-fourth the amount is sent with the order, when charges for returning money will be added to the bill.

**REMIT**—By Money Order on Laurel, Del., by Registered Letter, by Check, or by Express. Postage stamps taken for fractional part of a dollar. 4, 5, 6, 8, 10 and 15c stamps preferred. Canadian customers will please remit by Express Money Order or Canadian Bills. Foreign customers will please remit by Money Order on Baltimore, Md.

It sometimes happens that we send two catalogues to one address. If you should receive more than one copy, please hand the extra one to some friend who will be interested in it.

## STRAWBERRY PLANTS.

The Strawberry, being the first to ripen in the Spring, comes to the table when the appetite is exacting, and is a very welcome visitor. It is so beautiful in form, color and fragrance, that it is to the fruits what the rose is to the flowers—a veritable queen.

The fruit is so soon produced after planting, that it affords pleasant, easy and profitable employment for the poor with but little land, to the old with

little strength, and to all who love to till the soil and get near to nature and to mother earth.

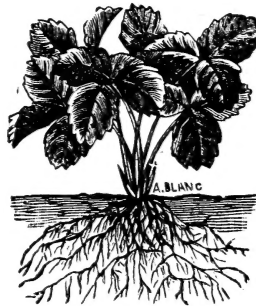
No fruit can surpass strawberries, fully ripe and freshly picked from the vines. They are so beneficial to health that invalids gain strength from eating them, and they may be eaten at every meal in satisfying quantities, and nourish the most delicate stomach.

Be confident about your success with strawberries. Don't go at it in a half hearted way, but pitch in as if you meant it.

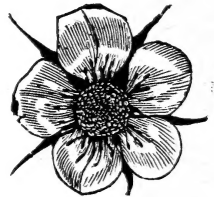
The charms of the strawberry do not end in the eating of it. The strawberry is sure to grow, and the various varieties are suited for the various soils. Its culture is simple and fine berries are sure to sell at paying prices. No garden or farm should be without this delicious fruit. Strawberries will succeed in any soil that is adapted to any ordinary farm or garden crops. Soil should be thoroughly prepared to a good depth, well drained and enriched.



IMPERFECT.



A PLANT PROPERLY SET.



PERFECT.

**SETTING THE STRAWBERRY BED.**—This is probably the most important point to be considered. First, plow your land, and for best results sub-soil. The usual plan here is to set plants in rows,  $3\frac{1}{2}$  feet broad and 15 to 18 inches in the row. And to get best results, the first careless boy or man you find that is not setting plants just right, get him out of the field, as there are more plants wasted by careless planters than any other way. If the roots are too long trim them, as the extra long roots are not of any special value, but a strong crown and stout roots are the life of the plant. Use a trowel for the setting of the plants and see that the dirt is firmly packed around them, and there will be but little loss. It costs just the same to cultivate a poor stand as it does a good one. The accompanying cut shows a plant properly set.

If these instructions are properly carried out there will be less complaint to nurserymen.

The blossoms of all varieties are bisexual or perfect. Those marked imperfect are destitute of stamens, and are termed pistillate or imperfect, as are shown in the above figures. Imperfect varieties should have a row of perfect flowered sorts planted every third or fourth row at least, to pollinize their blossoms. When the imperfect bloomer are properly fertilized they are the most prolific, and there is no reason for any prejudice against them. Success depends in a great measure on getting fine healthy plants, strictly pure and true to name, this we know our plants to be.

**MULCHING.**—As soon as the ground begins to freeze in the fall, cover the vines with pine needles, straw, corn stalks or coarse manure, and allowing to remain there until early spring, then rake the mulch off the vines, leaving it between the rows which will conserve moisture during a dry spell.

## Description of Varieties.

**CLIMAX.**—(See front cover page). This is the new berry originated by Mr. H. W. Graham, of Tyaskin, Md. A cross between the Hoffman and Bubach, two better berries were never grown than these parent plants. The Hoffman being an early, very firm and in shape very symmetrical. The Bubach, a large mid-season and very prolific berry.

Some history of the Climax from Mr. Graham.—“In 1897 I had Bubach plants set with Hoffman as a pollinizer. When my berries began ripening I found a berry which attracted my attention. I dried the berry and sowed the seed. From these seed I got two plants, from these two plants I finally got 1100 plants which I set on one quarter of an acre, setting them three feet apart in the row and made my rows five feet apart. From this plat I shipped during the season of 1901 105 60-qt. crates of the finest berries I ever saw. Before my crop was off I had refused a number of offers for plants at ten cents per plant. In the Spring of 1902 I sold a few dozen and hundred lots at \$1.00 per doz., \$5.00 per 100. Having heard of the fine berries grown at Bridgeville, Del., I decided to go up to Bridgeville first of March and place a few lots of Climax for an advertisement. Being a stranger to the Bridgeville people, and the fact that a great many of them had been stuck by buying new varieties of unscrupulous plant agents, I found it almost impossible to sell my plants at price asked which was \$5.00 per 100. Finally I decided, in order to introduce my plants, to ship plants, freight prepaid, to a few of the largest and most responsible growers with the distinct understanding that they were not to pay for plants until after they had visited my berry patch at ripening season of 1902 and if they did not think the plants were worth all I asked for them after they had seen the berries ripening they were not to pay one cent for them, but if they were all I claimed for them they were to pay \$5.00 per 100.

When my berries were ripening nicely about the middle of May I wrote for them to come. In response to my invitation there were sixteen of the large growers (some I had not sold as well as those I had) came down the river in a gasoline launch to see the Climax. I think it was the unanimous opinion of the entire party to be the greatest sight they ever saw in the way of strawberries. At least they paid me for the plants bought, and placed their order for a large number for spring delivery 1903.

The name “Climax” suggested itself to me by so many of my friends who had seen the berry, saying, “Well, Graham has reached the climax in the propagation of strawberries. And we say, why shouldn’t it be named “Climax”—a berry that is a perfect bloomer, a great yielder, as large as average Bubach, as firm and uniform as Gandy, and ripening with Mitchell’s Early and Hoffman.”

We have purchased the entire stock and control of this valuable new berry from Mr. Graham, but as we have already booked more than one hundred orders from people who had seen the berries or heard of them through friends who had seen them, we have only a few thousand to dispose of by catalogue, at the originator’s last spring prices, \$1.00 per doz., \$5.00 per 100, post paid. Of course purchasers of plants at this price cannot afford to set for fruit the next year, but as all who have tried it know that this is the cheapest way to get a new variety of plants, buy some of the first and raise your own plants which will cost you less per thousand than you can get them for the next year, then,

to, you are sure of getting the true plant, as they don't come from some neighbor who possibly, through carelessness, has let them get mixed with some other variety. We would advise all who want this variety to place your order as soon as you get this little booklet, as we feel sure they will not last until late in spring; you can order and state what time to ship. See our extras for all orders received before March 15th.

TYASKIN, MD, Aug. 6, 1902.

This is to certify. That I have sold to Cordrey Bros., of Laurel, Del., my entire stock of Climax strawberry plants, thereby giving them full control of this plant. I further agree to forward all orders which I may receive for the Climax plants to the said Cordrey Bros.

H. W. GRAHAM.

This is from the *Rural New Yorker* June 21st, 1902: "Specimens of the new Climax Strawberry variety were received from Maryland on May 24. Though packed in cotton they were somewhat bruised, but we were able to obtain a fair reproduction in Fig. 168, first page, which shows the shape and size of the fruit. We have not seen the variety in the field, but the following notes are made by a reliable observer:

"The Climax strawberry originated with Henry W. Graham, Wicomico Co., Md. I saw it on May 20. Mr. Graham planted seed of Bubach fertilized by Hoffman, and raised two plants. From these he finally got 1,100 plants, which he set on less than a quarter of an acre. The rows were five feet apart. From this plot in 1901 he shipped 105 60 quart crates of berries—6,300 quarts, or about 20,200 to the acre. His first berries in 1902 were shipped on May 10. Mitchel's Early was ripening at this time. I should judge the crop would have been off by May 25 to 30. The berry is hardly as large as the best specimens of Bubach, but I think averaged larger than the average specimens. There is not a single imperfect berry; at least, I failed to find one in the patch. Every one looks as if it came out of a mold. There is one big berry on the stem, then one a size smaller and so on down. The stalks are very heavy. Mr. Graham says every blossom makes a berry. The blossom is perfect, the plants are very strong, the foliage rougher than Bubach, and not so deep a green. It was knee high, and the beds were three or four feet wide. The soil is a black sandy loam. He has it on high and low land. The soil naturally is poor. He used one bag of fertilizer (200 pounds) on the plot, costing about \$30 per ton, running about three per cent amonia, three to four per cent potash and eight to ten per cent phosphoric acid; no other manure. The specimens I sent you were brought in a basket over forty miles by boat before I shipped them to you. Alongside was a good patch, as good as you usually see, of Michel's Early, Tennessee, Dayton, Wm. Belt, Corsican and other well known kinds, but there was no comparison between these and the Climax. It begins to ripen nearly a week ahead of Bubach and other leading kinds, and you can readily see what it means to growers. The berry is firmer than Bubach, with better flavor, and never misshaped."

From *American Gardening* July 12, 1902, a part of article "In Delaware" by Charles Wright: "The greatest strawberry I have yet seen is the new berry Climax. I have no interest in this berry, but intend to plant it largely for market. Mr. H. W. Graham, of Tyaskin, Md., raised it from seed of Bubach, fertilized by Hoffman, and from 1,100 plants set on less than a quarter of an acre he last year (1901) shipped 105 60-quart crates of berries. I have not heard of his yield this year, but it must be something enormous. The beds were some



three or four feet wide, the tops of the plants knee high, so you can imagine what a sight it was. The plant has a rough foliage, very heavy and strong. The fruit is hardly so large as the largest Bubach, but about the size of average Bubach, and looks as if it came out of a mold. I did not see a single misshaped berry and he said every bloom made a berry. I never saw such a sight. The fruit is firm, of good flavor, good medium red color; in fact all anyone can desire. Blossom perfect. It was growing on sandy soil, fertilized with phosphate, 200 lbs. on about one-quarter of an acre; no other manure. There were good beds of Wm. Belt, Dayton, Corsican, Mitchel's and Tennessee near it, but this was at least twice as good as any. Mr. Graham picked his first fruit May 10 this year. If the country could see it he would not have one plant in a hundred to supply the demand."

BALTIMORE, MD., October 20, 1902.

MESSRS. CORDREY BROTHERS, Laurel, Del.,

DEAR SIR:—In answer to yours of the 15th inst., asking our opinion of the "Climax" strawberry, originated by Mr. H. W. Graham, will say that we sold the crop and that we have never handled a berry that run through the season with such uniform size, bringing from two to three cents more than any other berry during the season. It is a handsome berry, large, red and firm, and was a favorite with the "shippers." It is the best yielder and more profitable than any other berry that we have ever seen in our long experience of 25 years in the cultivation of berries, during which time we have tested all the leading varieties that have come on the market. We sold 6000 quarts of the Climax berries from a patch which we were informed contained only a little more than  $\frac{1}{4}$  acre, which is the largest yield, by far, we have ever had in Maryland. This is the coming berry and we advise all our friends and shippers to plant as large a quantity as they can. It ripens early along with "Mitchel's"

Yours truly,  
J. B. NICHOLS & SON,  
Commission Merchants, No. 19 E. Camden St., Baltimore, Md.

BRIDGEVILLE, DEL., Nov. 7, 1902.

MESSRS. CORDREY BROTHERS, Laurel, Del.,

DEAR SIR:—Replying to your letter of October 15th regarding my opinion of the Climax strawberry, originated and fruited by Mr. H. W. Graham, of Tyaskin, Md. Upon an invitation from Mr. Graham, myself with several other growers paid a visit to see this variety of berries at the time of fruiting and it was the unanimous opinion of the entire party to be the finest show of fruit ever witnessed, both for quantity and quality, the fruit being a beautiful bright red, large, uniform and firm. I purchased and set last spring 1000 of these plants, paying \$40.00 for them, and regard the amount well invested.

Yours very truly,  
THOMAS J. GRAY.

BRIDGEVILLE, DEL., January 3, 1902.

MESSRS. CORDREY BROS., Laurel, Del.,

DEAR SIR:—I grow from thirty to forty acres of strawberries annually, but never saw anything to equal the Climax. I saw it at its home last season. It is a very strong grower, no signs of rust or disease. The berries are large and uniform, with green caps. I never saw as many berries on vines as were on those. I regard it as one of the best market berries. I bought plants last spring at \$5.00 per hundred and do not regret it. They have grown well.

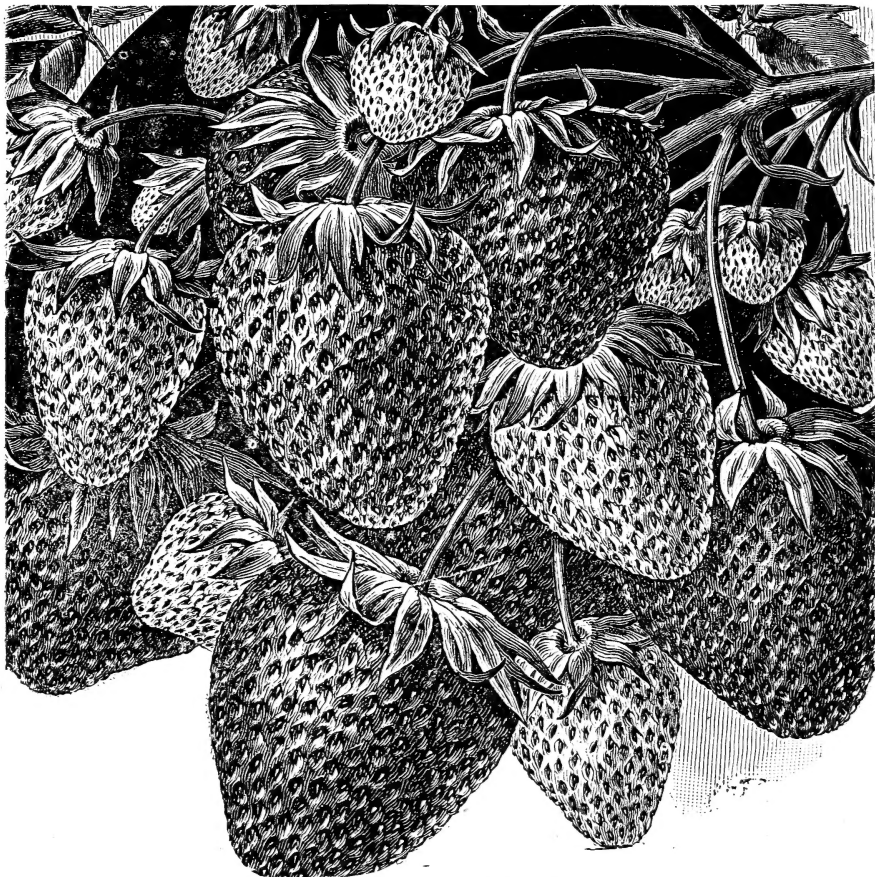
O. A. NEWTON, Bridgeville, Del.

BRIDGEVILLE, DEL., January 3, 1902.

MESSRS. CORDREY BROS., Laurel, Del.,

DEAR SIR:—The Climax strawberry as I saw it growing at Tyaskin: I never saw such a sight as it was. The finest patch I ever saw, and it looked to have at least three times as many berries as I have ever seen on the same amount of ground. I did not buy until I saw the patch. I don't think you could misrepresent the berry. It is a nice size.

Yours respectfully,  
G. W. WILLIN.

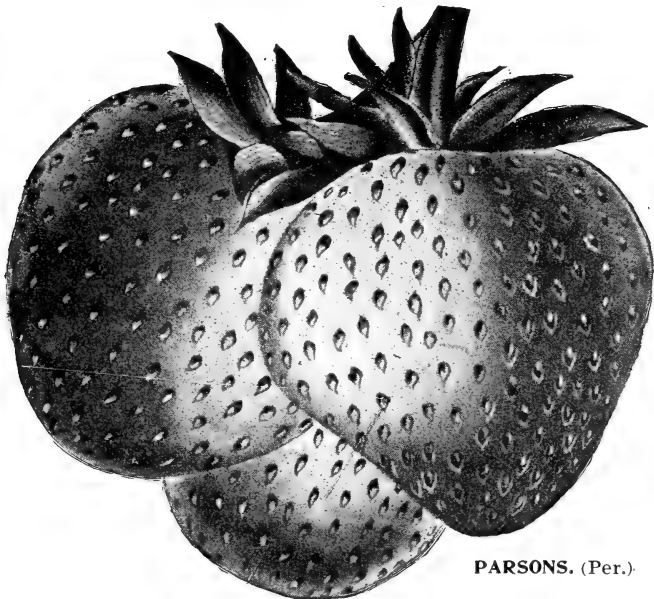


CRINE'S DROUTH KING.

**CRINE'S DROUTH KING.**—This is a new berry from N. J. originated and introduced by Mr. M. Crine. While we have not yet fruited it, we believe it to be all that is claimed for it by the originator. We can only say that the berries we left on the young plants set last spring were pretty uniform, a glossy red and a good market size. The plant is a very strong grower being a great drouth resister. It is a second early variety and no doubt will become one of the standard market varieties.

**SAMPLE.** (Imp.)—Not having fruited this variety we can only give the description as the originator describes it. The Sample strawberry is admired by everyone who has seen it, and it only awaits to be known to be universally appreciated. No one who has seen it has been able to criticise it. We have now watched it with greatest interest for three years, and are not able to say that it has a single weak point. Believing that in introducing it we are advancing the interest of the fruit growers and the general public, we have no hesitation in asking a consideration of its claims. The introducer says; "This new berry is large size and fine quality, quite firm, continues a long time in fruit. The berries are large to the last. For the marketmen it is the best strawberry ever grown. Yields as many berries as Haverland, and averages as large as the Bubach.

**HEFLIN.**—This is a North Carolina berry introduced in Delaware this season by Heflin at Norfolk. We learned of this berry a year ago through one of our New York Commission merchants and procured two thousand plants direct from a reliable grower of this splendid early variety in N. C., therefore we have the pure stock. We have not seen the berries as our plants have not yet fruited only a few we left on the young plants which is not a fair sample of the berry, but we believe that it will prove to be a great shipper owing to its attractiveness being somewhat egg shaped having a beautiful cap, large, very bright red and glossy, looks like it has been varnished, very tough skins. We don't believe it to be a very great yielder although in the South it is claimed one of the best. In growth of plant very large and stalky, growing to the height of ten to twelve inches, very large leaves, and for health and vigor of plant we have yet to see one that would surpass it though we have grown many varieties. One row of this variety, through a field can easily be distinguished from other varieties even at a distance. Several of our commission merchants in Philadelphia have told us that this is one of the finest berries they ever handled and easily brought two to four cents per quart more than any other berry in market at same time. We are favorably impressed and shall plant it for fruit as well as for plants. We advise all to give it at least a trial if only a few hundred.



PARSONS. (Per.)

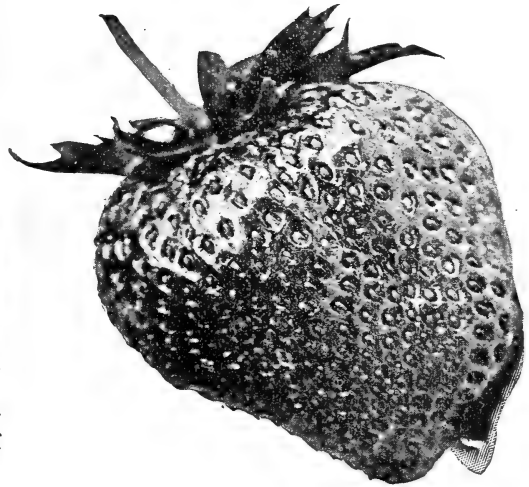
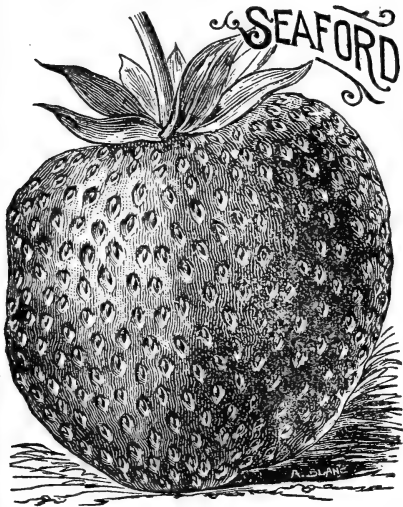
**PARSONS BEAUTY.**—A most valuable new early berry. Very symmetrical and handsome in appearance, dark red color, reminding one of the Old Wilson Foliage, strong rank and spotless, no rust at all. Blossom perfect, season about same as Lady Thompson. A good heavy bearer and by many good growers rated as best market berry. We have an extra large stock of Parsons Beauty plants which we offer at a low price. To the trade we can relate our own pleasure with this variety. Having fruited it for several years we are more and more pleased with it and during the past season received more profits from the Parsons Beauty than from any variety fruited for several years.



**GANDY (Per)**—One of the latest if not the latest in cultivation. This variety requires a special soil adapted to it. It is particularly adapted to the Northern States, as in the Southern States it seems too dry. We say on our soil it is a good plant maker, producing a beautiful plant of medium size. The fruit what we get is of good size, but it is too shy a bearer here to be of any profit. This variety is well known over the country, and where it succeeds well it is one of the best paying sorts. We always grow a good stock of these to supply our customers, and our stock is genuine.

**KANSAS (P.)**—A very vigorous grower and perfectly healthy. Though a new variety we feel satisfied that it may be planted with confidence. Its fruit is brilliant crimson through and through, and has received unstinted praise from every horticulturist in the country, who has fruited it. The fruit makes a very handsomeshowing, being in size of fine, medium to large. Try it and you will be convinced of its popularity.

**NEW YORK.**—Plant is very large and stocky, equaling in this respect the very largest, even the Nick Ohmer. Indeed for vigor and health of plant we have yet to see one that surpasses it. As fruited here the berries are large to very large, season of ripening medium: color dark scarlet, changing to crimson when fully ripe. Everyone who sees them is astonished at their size and productiveness.



NICK OHMER.

**SEAFORD.** (Lloyd)—This is claimed to be superior to Bubach; it makes a very strong healthy vigorous plant and is equally if not more productive than Bubach, quite as large and somewhat better shipper, a little earlier and comes on faster. The fruit is a dark scarlet in color: blossoms pistillate. This berry was originally called Lloyd and is still known to many by that name but when introduced it was called Seaford.

**NICK OHMER.**—A great surprise is in store for all who fruit this strawberry for the first time; its mammoth size, beautiful color, and great productiveness being really astonishing. The plant is exceedingly vigorous, with clean, healthy foliage without the slightest tendency to rust. The berries are of the largest size—a perfect giant among strawberries—roundish conical in form, uniform and regular; rich, glossy crimson, firm and solid, excellent in quality, and average large to the very last picking. Growers should certainly give this a trial.

**EXCELSIOR.**—The chief desire of growers of berries is to get a plant that is early and prolific. To them we recommend this variety, being a faultless grower making a profusion of strong vigorous runners that root readily, has strong staminate blossoms that make every berry perfect. The numerous reports on this variety, where earliness is desired, speak of it as a most favorable variety. Ripening a day or two ahead of the Mitchels under like conditions and brings to maturity a large portion of its crop the first few days of the season.

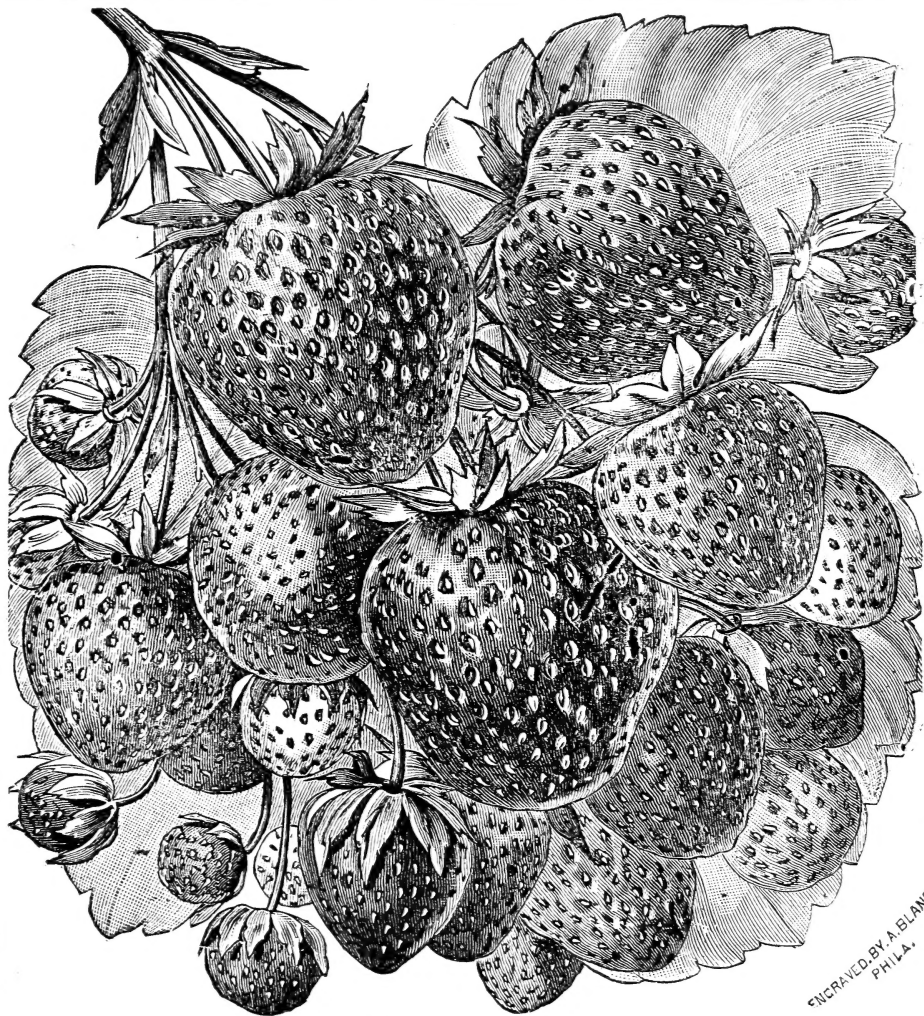
We know of one large grower who fruited eleven acres of this variety last year which yielded him 55000 quarts of fine, marketable berries that brought him excellent prices. We shall plant at least 50000 of this variety this spring.

**TENNESSEE.**—Large, good color, productive, of good shape, healthy and entirely free from rust. Ranks among the best in the strawberry list. A seedling of Sharpless and Crescent, showing the parentage of both. Largely planted throughout the country as a fertilizer for Bubach and other varieties having imperfect blossom. An immense cropper.

**BUBACH.**—Our stock of this well known and everywhere popular variety is very fine. Our plants will please all who buy them. Our stock is strictly pure. The variety is so well known that it needs no description. We will say that the Parsons Beauty is a good plant to set with this variety as a pollinizer.



**SUPERIOR.**—We wish all our customers would try this berry as it is among the best. Plant a vigorous grower. The bloom is perfect. Thrives on any soil but owing to the immense crop it sets, should, to obtain the best results be well fertilized. It is a deep red and remarkably glossy. The flesh is of the same color and has a sprightly agreeable flavor. This is also a very fine variety to set with pistillate kinds and a good berry for most any purpose. We paid \$20 for the first thousand and regret that we did not buy more at the same price. It is one of the best we grow and we are planting it largely for fruit and shall plant more of it than ever, the coming spring. It is one of the good things that has come to be liked without booming. We have a very fine lot of plants that we are offering as low as good plants can be sold. Time of ripening early, a few days after Excelsior and Mitchel's.



LADY GARRISON.

**LADY GARRISON** (Originator's Description.)—A new berry grown by us for several years. A beauty, large size, fine flavor and the best color. Has the appearance of being varnished. It is hardy and we believe it to be one of the heaviest croppers growing. A strong plant with abundant dark foliage and a stout fruit stem holding the fruit well up from the ground. Blossom perfect. Begins to ripen early and runs along well with the Gandy toward the close of its season.

R. M. Cooper (President of the Farmers' Institute) and a most competent judge and fine grower of strawberries visited the Garrison beds late in the fruiting season and reports Lady Garrison to be all that has been claimed for it in growth of vine, size and handsome appearance of fruit although at the close of the season the berries averaged as large as the Bubach at the first picking.

In all good characteristics the Lady Garrison ranks with the best strawberries. You have only to see the close, smooth, bright even berries, uniformly large, firm and good, to know it will become a great market berry. Our stock of L. G. is not large and we propose to plant a large number of them ourselves, so send on your order early while the plants hold out.

**ORDER STRAWBERRY PLANTS EARLY** by all means, as early as possible. Let us book your order while our stock is full, and then have them shipped so as to reach you at least one week before they are wanted. It is easy to hold plants over, but delay may be fatal, and it can only be certainly avoided by having the plants on hand in good time.

If the ground is not in condition to plant when they arrive—too wet or not prepared—a very easy method can be used to keep them, which will be a great benefit to the plants, as follows: Take each variety, a bunch at a time, cut, string and spread roots very thinly along the side of a shallow furrow, then cover roots with dirt not higher than the crown of the plants. Give partial shade and if ground is dry, water the roots only. In a few days they will have taken hold, or rather sent out little white fibrous roots, and will be in better condition for transplanting than at first. This method is sometimes recommended for strawberries even when the ground is in condition or could be ready to plant when they arrive. So do not wait until late in the season when the strawberries have started to grow, and have them shipped by freight, as after they have started to grow it is not as safe to send by freight

**PREMIUMS** for all strawberry orders received before March 15th. **CASH** accompanying same, except on collections.

### Premiums for Orders before March 15th.

For each	\$1	order	6	Superior,	6	Lady	Garrison.
"	"	\$2	"	6	Crine's	Drouth	King, 6 Superior, 6 Auto.
"	"	\$3	"	6	Heflin,	6	Lady Garrison 6 Superior 6 Excelsior.
"	"	\$4	"	6	Climax,	6	Excelsior, 6 Nick Ohmer.
"	"	\$5	"	6	"	6	" 12 Superior
"	"	\$10	"	12	"	12	" 25 Heflin.
"	"	\$20	"	and	above	12	climax, 25 Excelsior, 12 Auto, 50 Superior, 50 Lady Garrison, 100 Heflin. The above premiums are given when mentioned on order.

### Special Offers Postpaid.

- No. 1. For \$1.00 6 each of Climax, Auto, Superior and Crine's Drouth King.
- No. 2. For \$1.00 25 each of Excelsior, Superior, Lady Garrison, Heflin and Gandy.
- No. 3. For \$1.50 12 climax, 25 Superior, 25 Lady Garrison, 25 Excelsior.

### READ THIS BEFORE ORDERING.

No order accepted for less than one half dozen plants of a kind. We will supply 50 of a kind at 100 rate. We will supply 500 of a kind at the 1000 rate, or 250 of a kind at the 1000 rate provided the total order does not amount to less than 1000 plants.

In ordering dozen lots to go by express, you may deduct 5c. from the price of each dozen ordered.

Those varieties marked (P) have pistillate or imperfect blossoms and must be planted near some variety with perfect blossoms to fruit them.

Our descriptions of the different varieties are as we have found them and are true to the best of our knowledge.

It should be remembered that some varieties that do well here may fail entirely at some other place, and some that fail here may do well elsewhere, but it is not our desire or intention to describe any variety in a way to mislead or disappoint any one. It is a good plan for all growers to plant a few of several varieties every year and in this way keep posted as to what will do best on their



soil. When ordering from us you may rest assured of getting the variety you order true to name.

**Please do not order varieties not herein listed as we have not got them.**

We might take up your time by giving you a list of testimonials but our stock is our reputation and what others say is a satisfaction to us and as this season bids fair for the largest in the strawberry plant business for the past several we would suggest to our patrons that they consider their wants early and forward order as early as possible so as to avoid any possible disappointment. While we think we have enough plants to supply the demand yet we always think best to act so as to avoid any possible emergency. We know that we are selling as good plants as can be produced no matter at what cost. If you are going to buy try us, we can please you. We always dig the entire bed: no edging, no alley plants. You get the best we know how to grow. Our rule of business is to grow the best plants, put them in first class condition for shipment and sell them at the lowest price for cash.

### CLUBBING RATES.

Get your neighbors to join you and send us a club order. For a club order amounting to 3,000 plants or over we will allow you 5 per cent.

5,000	"	"	"	"	"	10	"
10,000	"	"	"	"	"	15	"
20,000	"	"	"	"	"	20	"

20 per cent is the largest commission we can allow under any circumstances, and the commission cannot be allowed unless the order amounts to at least the number of plants above named.

### PRICE LIST.

	12 by mail post paid	100 by Ex. not paid	1000 by Ex not paid
Auto.....	\$ 50	\$1.50	\$10.00
Brandywine (P).....	25	35	2 50
Bubach (P).....	25	35	2 50
Bismarck.....	25	40	3 00
Challenge.....	50	1 50	10 00
Clyde.....	25	35	3 00
"Climax".....	1 00	5 00	prepaid.
Crine's Drouth King.....	25	25	2 00
Excelsior.....	25	25	2 00
Gibson.....	25	35	3 00
Glen Mary.....	25	35	2 50
Gandy.....	25	25	2 00
Heflin (P).....	25	80	5 00
Johnson's.....	25	25	2 00
Kansas (P).....	25	35	2 50
Lady Garrison.....	25	35	2 50
Midnight.....	40	1 50	10 00
Marie (P).....	30	40	3 50
Miller.....	30	40	3 00
New York.....	30	40	3 00
Nick Ohmer.....	40	40	3 50
Parsons B.....	25	35	2 00
Seaford (P).....	25	35	2 50
Sample (P).....	25	35	2 50
Superior.....	25	30	2 00
Tennessee.....	25	30	2 00



# CLIMAX.



Don't fail to get started in  
this wonderful new berry.



See Description and Testimonials in the front  
part of Catalogue.

STATE OF DELAWARE.  
STATE BOARD OF AGRICULTURE.  
Certificate of Nursery Inspection.

*Dover, Delaware, January, 12, 1903.*

TO WHOM IT MAY CONCERN:

This certifies that I have this day examined the nursery stock and premises of the Delaware Plant Farms Nurseries, of the Cordrey Brothers at Laurel, Sussex county, Delaware, and that said nursery stock is apparently free from crown gall, peach yellows, peach rosette, the San Jose scale, and all other plant diseases and insects of a seriously dangerous nature.

This certificate may be revoked by the State Board of Agriculture for cause, and it is invalid after August 31, 1903, and does not include nursery stock not grown on the above named premises unless such stock is covered by certificate of a state or government officer and accepted by the State Board of Agriculture.

WESLEY WEBB,  
Inspector.