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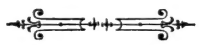
CATALOGUE

-- OF --

Strawberry Plants



None Better Grown



GEO. R. SCHAUER

BALLSTON LAKE, N. Y.

Local and Long Distance Telephone, Jonesville Exchange

About Ordering

Be Sure and Read this Page:

WRITE your name and address very plainly, never omitting to give full address no matter how many times you write. Be sure to always give Express Office if different from Post Office. Keep a correct copy of your order so that when plants arrive you will know exactly if they are as ordered.

ACKNOWLEDGING ORDERS. I always acknowledge orders as soon received and if you do not hear from me after a reasonable length of time please duplicate your order, stating how much money was sent, how sent and give full name and address.

REMITTANCES. Please remit by Money Order or Registered Letter.

PRICES. My prices are as low as consistent for the best plants; taking into consideration the present price of labor and that every order is under my personal supervision. I know that plants are offered for less money and considering the way they are grown there is more money in them for the grower at their prices than there is for me at my prices. Some Southern growers offer plants very cheap and they are probably all right for that latitude or farther South but for this state or any latitude much North of place where grown they cannot compare with Northern grown plants as I found to my sorrow some years ago at heavy expense. It is my intention to give you plants that will insure your becoming a steady customer and being the means of bringing many new customers; as a satisfied customer is the best advertising medium. Remember my motto: So treat a customer that he will become a friend. I want to hear from every customer before next Winter whatever has been his success; but don't neglect plants and then blame me. Prices quoted on 12, 25 and 100 are by mail or express prepaid. 1,000 prices are by express at purchaser's expense. If of one variety; six plants at dozen rates; fifty at hundred rates; five hundred at thousand rates. If several thousand plants of the standard varieties are wanted write for special prices. The supply of plants from most reports is quite short this spring.

DISCOUNT. To encourage early orders; I will on orders received before April 1, with cash in full, allow a cash discount of 10 per cent. On orders accompanied with one fourth cash before this date I will allow a cash discount of 5 per cent. On all orders accompanied with cash between April 1, and April 15, I will allow you to choose additional plants at dozen prices to the amount of ten cents for every dollar sent. It is to your advantage to order early without any special inducement but as it is also to my advantage to receive early orders, so I can better plan my work; I have decided to offer the above discounts.

TERMS. Cash in full with order or will book orders if one fourth amount of order accompanies same as a guarantee of good faith. Balance to be sent before shipment.

TWENTY-FIVES. All plants are tied in bunches of twenty-five, with the exception of dozens and half dozens and each bunch contains a wood name label.

EXPRESS RATES. Remember Express Companies carry plants for from 20 to 33 1-3 per cent. less than general merchandise rates; the discount raising as distance and rates increase. Our express agent at Ballston Lake is particular to bill at these reduced rates. I will not ship by freight except to nearby places early in the season.

PREMIUM. Do you know of any persons who buy plants and want the best obtainable? If so they are just the people I want on my list and if you will write their names and addresses in the space provided on the back of order sheet I will remember the kindness, with something extra, when filling your order. Don't send a long list of uninterested persons, but be sure every one is a plant buyer.

ORDER EARLY. I could fill a page, giving good reasons why it is to your advantage to order early if I should go into details, but suffice to say I believe you will realize it is to your interest, and act accordingly. See special inducement under "Discount."

LATE ORDERS. I have decided to prepare a few plants of the leading varieties for late orders by heeling in, and will be able to furnish these to those who are unavoidably late in ordering, at an advance in price of \$1.00 per 1,000, 25c. per 100, 15c. per 25 and 10c. per doz. You can do this better yourself by ordering early and will then have plants ready just as soon as ground is in shape and if conditions are at all favorable the plants should not even wilt.

POTTED PLANTS. Those wishing potted plants should order three weeks before wanted to insure prompt shipment. I can furnish some of the leading varieties on short notice but can furnish any variety catalogued if ordered three weeks in advance. Ready any time after July 15.

Introductory

Be Sure and Read this Page. It will Pay you.

FIRST OF ALL—I want to thank my customers of 1906 for their share in making the season so successful and for the kind words in appreciation of the stock received. I trust to receive orders from all these old customers this Spring and hope they will be the means of bringing many new ones. In fact I have already received orders from several of them.

My catalogue this season has grown a little over 1906 and I hope to improve on this in several ways for 1908. If you do not understand any point clearly or if I have left out the information you are looking for, write plainly what you wish to know and I will answer as fully as time will permit. Remember I have much more time for this in March than later.

ILLUSTRATIONS—Many strawberries are advertised by illustrations but it often happens that the same cut is used to represent different varieties at different times and many are much exaggerated; becoming a strong instrument of deception. To those not thoroughly acquainted with the different varieties, these stock cuts appear all right but I have become so disgusted with the use made of these stock illustrations that I have decided to use none but do without until I can get some cuts true to life from photographs of my own plants and fruit. I hope to have these for my 1908 catalogue.

You may find this catalogue different from others and I hope you will for it has been my aim to make it so in many ways and I intend that each succeeding one will be different from its predecessors as I expect to learn many things every year and my catalogue will have to keep pace. Beware of the man that knows it all and is willing to follow the same old rut year after year, only making changes when he is absolutely compelled to: He is mentally dead.

AND NOW a few words in regard to the plants I have to offer.

All my plants are grown from carefully selected plants set in the Spring of 1906 and are grown to make the best plants possible for setting; being well fed without being unnaturally forced by highly nitrogenous fertilizers or by irrigation and are not to be compared with the big spongy plants grown under these

methods, as they are thoroughly matured well ripened and strong. They are now protected from thawing and freezing and direct exposure to extreme cold by a good mulch of straw and in the Spring the entire rows will be dug to fill your orders; not only the small plants at the edges of the rows as is the practice of many in this business who save the strong plants for fruiting. All inferior plants are discarded and you will receive no plants that I would not be willing to set in my own fields.

I expect to be more particular than ever before in discarding inferior plants but remember the largest plants of some varieties are smaller than the smallest of other varieties and if you are not acquainted with a variety do not condemn on this account. Senator Dunlap is a good example of this and it is generally true of varieties that make plants freely.

The plants are hurried under cover as soon as dug and there trimmed of superfluous leaves and put up in bunches of 25 plants each, packed in damp moss and the roots are exposed to the air no longer than necessary for trimming. These bunches are then packed in light crates with plenty of damp moss and shipped by express. The mail orders are well wrapped in oiled paper. I guarantee safe delivery up to May 10th. After this date I prefer not to take any orders as if weather conditions are unfavorable these late orders prove very unsatisfactory both to the customer and myself but if favorable weather conditions prevail at this time these late orders do very well. I therefore urge you to order early and if ground is not ready, heel in. Plants that have been properly heeled in are, when set in the field almost as sure to grow as a weed. I can ship plants in good condition as late in the season as anyone can successfully and later than most growers but to insure satisfactory results plants should be shipped before May 15th and better before May 10th.

GUARANTEE TRUE TO NAME—I am very careful that plants shall be true to name and have never had reports of any proving otherwise, but should a mistake occur it is mutually agreed that I will not be held responsible for more than amount received for plants.

A Few Notes on Growing

Space does not permit my giving any where near the cultural notes I would like and I will have to content myself with adding a little to last year's notes. It is my intention however to write full cultural directions the coming year and hope to have the same ready for distribution among my customers next spring. This will give me more room in my catalogue for descriptions and other strictly catalogue matter.

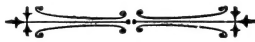
One point I forgot to mention last year was pruning the roots before setting. The roots should be shortened to about three inches, and the plant will do much better if this is done. Early in the season a strawberry plant is practically dormant and is full of stored up vitality. The earlier it is moved the less it will feel the moving, but as the season advances and the plant begins to grow, this stored up vitality is lessened and the plant depends on the sustenance gathered by the roots, until finally there is no reserve left in the plant itself and its life wholly depends on its roots and their connection with water and plant food. Strawberries can be moved to soil abundantly supplied with moisture at any time during the year, but the most practical time for setting is as soon as the ground is in condition in Spring and after the middle of May unless the weather is decidedly favorable a poor start usually results.

For growing fine berries that will always find a ready sale at good prices no matter how full the market may be of common stock, the hedge row system of growing is to be preferred. For most

growers I believe this will give better returns than hill culture. The narrow matted row system gives excellent results with some, though with not the average size that berries attain under hedge row culture.

The full matted row on certain soils and with weather conditions just right sometimes gives very large yields but berries are inferior in size and this system often leads to disappointment in quantity and quality.

I highly recommend the hedge row for both commercial planting and the home garden. For those not familiar with this method of culture I will give a brief description. If a horse is to be used in cultivating set in rows 30 inches apart, and much work can be saved early in the season if plants are set to row both ways, 30 by 30, as this will allow cross cultivation until runners are ready to be layered. When strong runner plants have formed place four of these in every space one way between the mother plants and in direct line with them, which will give a plant every six inches in a straight row. Then cut off all other runners that appear which is more easily accomplished if runners are cut often before they set any plants. If for a small bed in the garden where all work will be done by hand, 24 inches is far enough apart for the rows. I will now add my Cultural Cautions, as given last year, and if there is any point you would like more information on write and I will do my best to answer fully but remember I am very busy during plant season and don't expect too much.



Cultural Cautions

Don't set on land that has not been in cultivated crops at least two years. Sod land is apt to be infested with white grubs, the worst enemy of the strawberry. Don't set until you have your ground thoroughly fitted and compacted, either with a roller or plunker. The strawberry delights in a compact soil with plenty of moisture. Don't set too shallow or too deep. A strawberry plant is not like a cabbage plant, with a long stem between roots and leaves and should therefore be set very carefully in regard to depth. Don't allow plants to set any fruit the first year. Don't allow a weed to grow over an inch high as an hour in time will save a day later. Don't fail to cultivate even if weeds are not troublesome. The sur-

face should not be allowed to become crusted.

Don't neglect the patch for other work but keep up the cultivation until late in the fall. Don't forget that strawberries are as easily grown as corn, only the season of working is much longer; but so is the pocketbook after harvest. Don't fail to furnish plenty of fertilizer as the strawberry will amply repay your outlay in this direction and as with plants, the best is the cheapest in the end. Better half a ton of \$40 fertilizer than a ton costing \$20. Don't forget to give winter protection with straw or strawy manure. Don't forget to start with good plants and don't forget these cautions.

Varieties

In selecting varieties, you would better try new varieties in a small way until you find what they will do on your soil; and in this way you may find something just suited to your conditions. For main crop stick to varieties that have proven themselves, until you are sure some newer variety is better. You will see I list only a comparatively few varieties by the thousand and although I will fruit 200 varieties this season many of these I grow in a small way only, for trial. I offer many of these in dozens and hundreds only and cannot supply in thousand lots. Those that have proven themselves profitable I grow in large quantities and can recommend, but even the best of these here might have to take second place, with you, for a variety that does only fairly well with me. No one can tell you what is the best variety for you to set; not even your next neighbor. You must find that out for yourself but you are quite safe in setting a variety that has proven valuable over a large territory, and it will certainly pay you well to test some of the newer berries, as some of these will without doubt displace many of the old standards. Which ones will do this only time and trial will tell. Every year I procure the most promising of the new introductions and my customers will have the benefit of my experience with these, under my conditions. For your own conditions you must be the judge.

I have not room to describe every variety that I list, or the best ones, as fully as I would like, but will describe briefly the most promising ones. These descriptions are written mostly from notes taken in my own fields.

On varieties I have not fruited or have not thoroughly tested I describe from best sources obtainable, and if these descriptions seem in any way to conflict remember that they come from various sections, and may be perfectly true where description was written. My best is not my neighbors best, and even my very best last season may not be best or even second or third best this season. Varieties marked (P) have pistillate or imperfect blossoms, and should be planted near some variety marked (S) which has staminate or perfect blossoms, otherwise the pistillate varieties will fail to set fruit, but when set with staminate varieties are the heaviest croppers.

For convenience in looking up varieties I will arrange alphabetically and give season of ripening in descriptions immediately following the letter designating the sex of blossom.

ABINGTON (S)—Midseason. Not fruited yet. Originator claims it is superior to Glen Mary or Bubach.

ARIZONA (S)—Midseason. A promising variety. Fruit large to very large, rather light in color.

AROMA (S)—Late. A fine variety, productive and I only wish I had more plants. Berries large, good quality and very handsome.

AUGUST LUTHER (S)—Extra early. A popular variety but does not do so well here as Michaels Early.

BEAVER (S)—Midseason. A large handsome berry of fine quality. Is rather a weak grower here but does well in some sections.

BEDER WOOD (S)—Early and medium. A great favorite and very productive. Berries a large medium, light red and good quality. Very reliable.

BISMARCK (S)—Midseason. Foliage very dark and plant strong. Fruit large, light red and productive.

BRADLEY (S)—Late. A strong grower, vigorous and productive. Berries large, good color and quality. One of the most promising of the new varieties listed, attracting more attention from visitors than any other.

BRANDYWINE (S)—Medium and late extending over a long season. A strong grower, plants very vigorous, healthy and productive. Berries are large, a rich red in color and of good quality, having a rich spicy flavor of their own. Personally I prefer it's quality above all others. A fine canning berry. I plant largely of this variety for market and it brings the top price. It does well over a large area but on some soils occasionally is not at its best. Will pay for good culture. I have a good supply of plants for this season but demand is usually heavy so better order early.

BUBACH (P)—Medium in season. Plant strong but makes few runners. Very productive of large to very large light colored berries that lack a little in firmness but is very reliable and is used as a standard in describing other berries more than any other variety.

CARDINAL (P)—Midseason. Have not yet fruited this variety. The originator describes it as being a very vigorous grower and very productive. The fruit is large, very uniform and brilliant red in color. It is firm, and in flavor sprightly and sweet. These claims are upheld by several prominent growers and would advise you to include it in your list.

CHALLENGE (S)—Midseason. Plant large and strong. A very large showy berry, but rather rough. Quality good.

CLIMAX (S)—Early. Very productive. A strong grower with beautiful, glossy foliage. Berries large, very symmetrical, and of a beautiful color. Ran short of plants last season but have a good supply this Spring. Growing more

popular every year and is being set by the acre for market value which is the best evidence of its value.

CLYDE (S)—Midseason. A very productive variety. Berries large to very large, but very light in color. Its worst fault is that it does not grow enough foliage to protect its fruit, but this can be remedied by heavy manuring or by applications of nitrate of soda.

COLOSSUS (P)—Midseason. A seedling of Bubach, and very similar in plant and fruit. Berries large to very large, and very productive. A money maker. Colossus has brought me eighteen cents per quart, wholesale.

COMMANDER (S)—Midseason. A strong grower and productive. Berries large and of good color. A new variety that is very promising.

COMMONWEALTH (S)—Late. A good grower, strong and productive. A new introduction that is becoming quite popular on account of its lateness, good size, color, firmness and quality. Do not fail to try some.

DE WET (P)—Late. Stools up making very large crowns and is a strong grower, though it does not make many plants. Productive, and berries are large, of very fine shape, and uniform. Color good and quality first-class. Have fruited this variety three years and am very much pleased with it. Do not know how it will behave on your soil, but it is worthy of a trial.

EARLY BEAUTY (S)—Extra early. A strong grower and heavy cropper. Berries medium size, good color and very showy. When picked as soon as colored is rather acid, but if left a couple of days longer develops a fine flavor and keeps in fine condition several days. A fine early market variety and good for home use when thoroughly ripe. It appears to be identical with Excelsior.

ELDORADO (S)—Medium to late. A good grower and productive. Berries large and of good color.

FAIRFIELD (S)—Extra early. A good grower and fruit is good size for an early berry. Good flavor, color and shape. Reported by the Ohio Experiment Station as the most productive of the early varieties.

GANDY (S)—Late. The standard late variety, and is too popular to need description. It is not as productive as some varieties, but for all that the demand last season was greater than the supply, and I had to refuse some orders. If you want Gandy this year order extra early.

GIBSON (S)—A good berry if it will suit your conditions. Large, dark colored and as good quality as Marshall but much more productive.

GLEN MARY (S)—Mid season. A strong grower but not a heavy plant maker. Fruit large to very large, good

color and quality. Very productive and popular in some sections.

HUNN (P)—Late. A handsome berry of fine quality, but subject to rust.

JESSIE (S)—Mid-season. On some soils is a favorite. Berries very large and good quality.

JOE (S)—Late. Plant strong, with thick, leathery foliage. Berries large, firm, and of good color and quality. With me this berry has done very well for several years. You will be pleased with it if it will fit your conditions.

KLONDIKE (S)—A good late berry of good size and quality.

LATEST (P)—Late. A strong grower and productive. Berries large, conical and glossy red, but apt to fade after picking. Quality good. Have only fruited one season but am well pleased with it.

LYON (P)—Early. Berries medium size and attractive. Very productive and of good quality.

MARGARET (S)—Midseason. Plants strong. Berries very large, dark red and fine flavor. This berry needs extra care but will repay the effort.

MARIE (P)—Medium to late. Plant healthy and productive. Berries large and handsome in form and color. Quality good.

MARSHALL (S)—Midseason. A king in quality and size. With me it is a very shy bearer but should be in every patch for home use.

MEAD (S)—Late. A good grower. Berries large, glossy red with a mild flavor.

MICHAELS EARLY (S)—The standard extra early in this vicinity. A strong grower making many runners. Berries good size for an extra early and fine quality. Seems to do well everywhere.

MICHIGAN (S)—Claimed to be later than Gandy. Berries large.

MILLER (S)—Medium to late. A strong healthy grower and very productive. Berries large, bright glossy red, firm and of fine quality. Several years fruiting leads me to believe this is a valuable variety. Try it.

MRS. MILLER (P)—Medium to late. A strong grower and productive. Berries large, good color and fine flavor. Worth trying.

NETTIE (P)—Very late. Plants very vigorous and last July were the freshest looking plants in the fruiting field. Very productive. Berries very large, not quite as dark colored or as firm as I would like but quality is good and combined with size and lateness makes it a very desirable variety. Mr. Joseph H. Black, it's originator speaks of its behavior in 1905 as follows: "Last year was a great year for Nettie and we sold crate after crate of them after Gandy was gone, and at high prices; and although the season was very unfavorable

it brought out its berries in good shape." If it will do well with you it certainly cannot help but be valuable. I think so highly of it that I am now growing seedlings from it. If you could see the clusters of mammoth berries after all others are gone you would never think of leaving it off your list.

NEW YORK (S)—Medium to late. Plants very large and strong. Berries very large, blood red and of good quality. Not firm enough for long shipment but for nearby markets it's size, quality and productiveness makes it a winner.

NICK OHMER (S)—Midseason. A good healthy grower but needs high culture to do it's best. Berries under high culture are very large, beautiful dark shiny red in color and of good quality and firm. If you are willing to give extra care this is a money maker for a fancy trade.

OOM PAUL (S)—Midseason. A strong productive variety. Fruit large to very large, good quality and color. Try it.

PAN AMERICAN (S)—A real Fall bearing berry. With me last year it fruited on all the Spring set plants I allowed to set fruit throughout the Fall and I picked several medium sized berries the day before Thanksgiving though we had had several hard freezes previous to this. These berries were protected by the foliage. I also picked several blossoms and buds the same day. I have very few of these plants to spare but will let them go as long as they last for 50c apiece.

PARKER EARL (S)—Late. A strong grower making but few runners and stooling up until individual plants are immense. One grower claims to have counted three hundred and ninety berries on one plant, most of them fancy. It is very particular as to conditions but at it's best is very productive. Berries medium size, good color and flavor. Would not recommend growing largely until thoroughly tested but it is certainly worth trying as you may have just the conditions for it.

PARSONS BEAUTY (S)—Midseason This is certainly a beauty in both appearance and productiveness. Of strong growth, bearing large handsome berries of good flavor and fine for canning.

POCOMOKE (S)—Midseason. This is so much like Parsons Beauty that the above description will fully answer for it. If picked together it would be hard to tell which was which.

PROF. FISHER (S)—Late. Plants very large, strong and vigorous. I was so well pleased with it's appearance that I last year took up all but the old plants for my own setting so cannot report personally as to it's fruiting. Here is the originator's description: "Late coming in with Gandy. Vigorous plants, tall broad foliage, berries large, sometimes cockscombed, smooth and firm,

bright scarlet, quality fair. A great producer of fine showy berries." Have a fine lot of plants this season.

RIDGEWAY (S)—Late. A good grower. Berries very handsome and bring fancy prices. A great favorite with many.

SAMPLE (P)—Medium to late. A strong grower and good plant maker. Very productive and a sure cropper. Berries large and hold their size well through the season. Very uniform in size, handsome, and of good quality. Plant near a strong, staminate variety. William Belt is one of the best for a mate. It is one of my main crop varieties and seems to do well all over the country.

SENATOR DUNLAP (S)—Early and medium. A very strong, vigorous grower, making many plants. In fact too many for the fruiting bed, and should be restricted. Grown in the hedge row the berries are very large and fancy. Berries are rich, glossy red, and flavor is fine. It begins ripening with the earliest and continues over a long season. It seems to do well everywhere and is replacing Warfield, as it is superior in many ways. One of my standbys.

SARATOGA (S)—Medium to very late. This is a new berry that bids fair to make a place for itself. It is a seedling of Sample fertilized with Glen Mary and seems to inherit the good qualities of both parents with added lateness. I have full confidence in the originator and have known him for years so have no hesitation in giving his description as he is very conservative and will not put a thing out until thoroughly tested. Plant large strong and healthy. Makes a good number of runners that root readily. Blossom perfect. Berries are large to very large, fine shape, good quality, deep red in color and very firm. It is very productive and in a field of three acres with several other varieties all treated alike with only ordinary good culture it yielded at one picking at the rate of 5,918 quarts per acre. It has been tested on different soils for three years with equally good results. They kept on picking Saratoga until the last and at the very last it yielded more and better berries than Gandy. This is the first year of introduction and plants can be obtained only from the originator and myself and can be had only in lots of 25 and 100. Prices \$5.00 for 25; \$10.00 per 100.

SPLENDID (S)—Midseason. A very strong hardy variety capable of standing neglect but giving good returns for good culture. Very productive. Berries medium in size good color and quality. An old reliable.

STEVENS LATE CHAMPION (S)—Very late. I was so impressed with the praise given this variety from every direction and by the strong vigorous plants that I dug all but the old plants last spring for setting so can not report on

its fruiting qualities until another year. Will quote from others descriptions and believe they are not overdrawn. The plant is strong, robust and prolific. Is very productive of extra large, bright glossy red berries, very regular and perfect. Very firm, of fine quality and stands up well after picked making it a fine shipper. Superior for canning. I have a good supply of plants and wish I had more.

TEXAS (S)—Early. A strong grower making very large plants for an early variety. Productive. Berries large of fine appearance and good quality. A good early.

"3 W" (S)—This berry was discovered by W. W. Wallace hence the name "3 W" (W W W.) I procured plants of the introducer last Spring and have not yet fruited them so will give extracts from introducer's circular. "Plant very large and vigorous with a wonderful root system. Fruit uniformly large, glossy red and red through and through. Fine quality and very productive bearing over a season of from five to six weeks which makes it cover the season of early, medium and late. It is remarkably firm and has wonderful keeping qualities. Berries picked Monday and shipped 500 miles to the St. Louis Exposition were placed on plates Wednesday morning. Late Friday evening out of eleven plates only seven berries could be found that were not in good condition. Part of these berries were on exhibition until the following Thursday. It has also strong frost resisting qualities." As to this last claim I can only say I received plants very early last Spring and they were heeled in till ready to set in the field. This was probably two weeks. In the meantime we had several cold nights, ice forming as thick as a window pane but when these plants were moved to the field there was a cluster of berries to be removed from nearly every one of them. It is at least worthy of trial.

UNCLE JIM (S)—Late. A very strong grower and productive. Berries very large, of good quality and color. Not firm enough for shipping, but a good berry for near market.

WM. BELT (S)—Medium to late. A remarkably strong grower and good plant maker. In some sections it is more subject to rust than some varieties, but never rusted enough here to greatly damage crop. Is productive and an extra good pollinizer for pistillates having a great abundance of pollen and blooming over a long period. Fruit is large to very large, a bright red in color, and of extra fine quality. This is a fine berry and I plant it extensively for market. Largely planted in gardens for home use on account of its size, productiveness and fine quality. Be sure and include it in your order.

WONDER (S)—Midseason. Large strong plant, and very productive. Berries very large, fine color and good quality.

YANT (S)—Midseason. A strong grower and productive. Berries large to very large, rather dark in color and mild flavor.

YOUNG'S EARLY SUNRISE (S)—Extra early. A strong grower, making many small plants, like most extra earlys. Fruit very similar to August Luther. Very productive and a good variety of its season.

I have now reached the bottom of the list and in looking backward it seems that many descriptions have been little more than a repetition of many others; but it seems unavoidable, as there are not enough adjectives to go around without repeating, when describing so many. I intend this season to take fuller notes than ever before and hope to improve on descriptions next year.

SUBSTITUTION. When I am out of a variety ordered I can generally substitute another that will prove equally satisfactory to the purchaser. However I believe a man wants what he orders and **WILL NOT SUBSTITUTE** unless given permission but will write you in regard to same and if my proposition does not then suit you I will return your money. The only exception I make to this is that occasionally very late in the season when valuable time would be used in corresponding I will substitute a variety that I think will prove equally as good as the one ordered; but do this very seldom. I have arranged a space on order sheet to learn your wishes on this subject so be sure to fill it out. If you do not order extra early it is well to name a second choice.

TIME OF SHIPMENT. I begin to ship as soon as plants can be dug and try as near as possible to ship on date requested by customer but weather conditions often interfere with the work and an order is occasionally delayed but I hope you will take this into consideration, as all plants are freshly dug immediately previous to shipment and have not been out of the ground a couple of weeks. It often occurs that an order will come in desiring shipment at once and I will do my best to get it off as soon as possible but orders are filled in rotation and here again is the advantage of ordering early no matter when you want your plants.

CLAIMS. It is my intention to give no cause whatever for claims or complaints but should you find plants short in number or feel for any reason you have just cause for complaint remember I am always ready to rectify mistakes but all claims must be made within five days of receipt of plants.

PRICE LIST

If of one variety, six plants at dozen rates, five hundred at thousand rates.
 Hundreds by express not prepaid 25 cents less than list.

	Express not				Exp. not			
	Prepaid		Paid		Prepaid		Paid	
Abington (S).....	12	25	100	1000	12	25	100	1000
Advance (S).....	50	.75			30	.50	1.00	
Arkansas Black (S).....	40	.60			30	.50	.80	3.25
Arizona (S).....	30	.50			30	.50	1.00	
Aroma (S).....	30	.50	1.00	4.00	30	.50	1.00	
Arnout (S).....	40	.60			40	.60	1.25	5.00
Atlantic (S).....	30	.50			40	.60	1.00	4.50
August Luther (S).....	35	.60			30	.50		
Auto (S).....	30	.50			30	.50	.80	3.25
Bartons Eclipse (P).....	30	.50			30	.50	1.00	
Beaver (S).....	30	.50	1.00	4.00	30	.50		
Beavers (S).....	40	.60			35	.50	1.00	3.50
Beder Wood (S).....	35	.50	.80	3.25	30	.50		
Beidler (P).....	40	.60			30	.50		
Ben Davis (S).....	0	.10			30	.50		
Bennett's Seedling (S).....	30	.50			30	.50		
Bismark (S).....	30	.50	1.00	3.50	40	.60		
Boston Prize (S).....	30	.50			40	.60		
Bradley (S).....	30	.50	1.00	4.00	40	.60	1.50	
Brandywine (S).....	30	.50	1.00	4.00	40	.60		
Bubach (P).....	35	.50	1.00	4.00	40	.60	1.25	5.00
Buster (P).....	40	.60			40	.60		
Cameron (S).....	30	.50			50	.75		
Cardinal (P).....	50	.75	1.50	10.00	30	.50	1.00	4.00
Carrie Silvers (P).....	30	.50			30	.50	1.00	4.00
Catherine (P).....	40	.60			40	.60		
Challenge (S).....	30	.50	1.00	3.50	40	.60		
Chellie (S).....	40	.60			30	.50	1.00	4.00
Climax (S).....	35	.50	1.00	3.50	30	.50	1.00	4.00
Clyde (S).....	35	.50	1.00	4.00	30	.50	1.00	4.00
Colossus (P).....	30	.50	1.00	4.00	30	.50	1.00	4.00
Commander (S).....	30	.50	1.00	3.50	40	.60	1.25	
Commonwealth (S).....	30	.50	1.00	3.50	30	.50	1.00	3.50
Crescent (P).....	30	.50			30	.50		
Crimson Cluster (S).....	40	.60			30	.50	1.00	4.00
Cumberland (S).....	30	.50			30	.50	1.00	4.00
De Wet (P).....	30	.50	1.00	4.00	40	.60		
Duncan (S).....	30	.50			30	.50	.80	3.25
Early Beauty (S).....	30	.50	.80	3.25	40	.60		
Echo (S).....	40	.60			30	.50	1.00	4.00
Ekey (S).....	40	.60			50	.80		
Eldorado (S).....	30	.50	1.00	4.00	30	.50	1.00	4.00
Elma (P).....	50	.80			30	.50	1.00	4.00
Empress (S).....	30	.50	1.00		30	.50		
Enhance (S).....	30	.50			30	.50		
Enormous (P).....	30	.50			30	.50		
Excelsior (S).....	30	.50			35	.50	.80	3.50
Fairfield (S).....	35	.50	.80	3.50	30	.50		
Florella (S).....	30	.50			35	.50	1.00	4.00
Fountain (S).....	30	.50			30	.50	1.00	4.00
Gandy (S).....	35	.50	1.00	4.00	30	.50	1.00	4.00
Gardner (S).....	30	.50	1.00		30	.50		
German Seedling (S).....	30	.50			30	.50		
Gersonda (S).....	30	.50			35	.50	1.00	4.00
Gibson (S).....	35	.50	1.00		30	.50		
Gladstone (S).....	30	.50			40	.60	1.00	
Glen Mary (S).....	40	.60	1.00		30	.50		
Gov. Roosevelt (S).....	30	.50			30	.50		
Granville (S).....	30	.50	1.00		30	.50		
Ham (S).....	30	.50			30	.50	1.00	
Haverland (P).....	30	.50			40	.60		
Henry (S).....	30	.50			30	.50		
Howard (S).....	40	.60			30	.50	1.00	
Hummer (S).....	40	.60			30	.50	1.50	6.00
Hunn (P).....	30	.50	1.00		30	.50	1.00	5.00
Jessie (S).....	30	.50	1.00		30	.50	1.00	
Joe (S).....	30	.50	1.00	3.50	40	.60		
Johnson's Early (S).....	30	.50			40	.60		
Kansas (P).....	30	.50			40	.60		
Kittie Rice (P).....	30	.50			30	.50		
Klondike (S).....	30	.50	1.00		35	.50	.80	3.50
Lady Garrison (S).....	30	.50			30	.50	1.00	
Latest (P).....	30	.50	1.00		30	.50		
Lester Lovett (S).....	30	.50			30	.50	1.00	
Livingston (S).....	30	.50			30	.50	.80	
Lovett (S).....					30	.50		
Lucas (S).....					30	.50		
Lyon (P).....					30	.50	.80	3.25
Margaret (S).....					30	.50	1.00	
Marie (P).....					30	.50	1.00	
Marshall (S).....					40	.60	1.25	5.00
Mead (S).....					40	.60	1.00	4.50
Mexican Everb'ring (S).....					30	.50		
Michaels Early (S).....					30	.50	.80	3.25
Michigan (S).....					30	.50	1.00	
Midnight (S).....					30	.50		
Miller (S).....					35	.50	1.00	3.50
Mills Seedling (S).....					30	.50		
Missouri (S).....					30	.50		
Monitor (S).....					30	.50		
Morgans Favorite (S).....					30	.50		
Morning Star (S).....					40	.60		
Mrs. Mark Hanna (S).....					40	.60		
Mrs. Miller (P).....					40	.60	1.50	
Nehrigs Gem (P).....					40	.60		
Nettie (P).....					40	.60	1.25	5.00
New Globe (S).....					40	.60		
New Home (S).....					50	.75		
New York (S).....					30	.50	1.00	4.00
Nick Ohmer (S).....					30	.50	1.00	4.00
Ninrod (S).....					40	.60		
North Shore (S).....					40	.60		
Olives Pride (S).....					30	.50		
Olympia (S).....					40	.60		
Oom Paul (S).....					30	.50	1.00	4.00
Oregon Ironclad (P).....					30	.50		
Parker Earl (S).....					40	.60	1.25	
Parsons Beauty (S).....					30	.50	1.00	3.50
Pennell (S).....					30	.50		
Perfection (S).....					30	.50		
Phillips Seedling (S).....					30	.50		
Pocomoke (S).....					30	.50	1.00	3.50
Pride of the Valley (P).....					40	.60		
Prof. Fisher (S).....					30	.50	1.00	4.00
Reba (P).....					40	.60		
Reliance (S).....					40	.60		
Ridgeway (S).....					30	.50	1.00	4.00
Rough Rider (S).....					30	.50		
Ryckman (S).....					30	.50		
Sample (P).....					35	.50	1.00	3.50
Saunders (S).....					40	.60		
Seaford (P).....					30	.50		
Senator Dunlap (S).....					35	.50	1.00	3.50
Sharpless (S).....					30	.50	1.00	
Somerset Maid (P).....					40	.60		
Splendid (S).....					35	.50	1.00	3.50
Staderman (S).....					40	.60		
Stahelin (P).....					30	.50		
Staples (S).....					40	.60		
Stayman (S).....					40	.60		
Stevens Late Cham. (S).....					50	.75	1.50	5.00
Success (S).....					30	.50		
Superior (S).....					30	.50		
Sutherland (P).....					30	.50		
Texas (S).....					30	.50	1.00	
Thompsons No. 2, (S).....					40	.60		
Tilghman (P).....					30	.50	1.00	
Twentieth Century (S).....					40	.60		
"3 W" (W. W. W.) (S).....					50	.75	1.50	6.00
Uncle Jim (S).....					30	.50	1.00	5.00
Uncle Sam (P).....					30	.50	1.00	
Velvet (P).....					40	.60		
Victor (S).....					40	.60		
Voces (S).....					40	.60		
Warfield (P).....					30	.50		
Wm. Belt (S).....					35	.50	.80	3.50
Wonder (S).....					30	.50	1.00	
Woolverton (S).....					30	.50		
Yant (S).....					30	.50	1.00	
Youngs Early Sun'se (S).....					30	.50	.80	

Collections

Am offering a few collections this year and the plants offered in these collections are just the same as those offered in general price list. There seemed to be a demand for such collections and I am offering same at reduced rates. Collections must be ordered by number and no changes will be made in any collection. No matter whether you get a dollar mail collection or several thousand plants your order will receive my best personal attention.

BY MAIL OR EXPRESS PREPAID

No. 1. Price \$1.00	No. 2. Price \$1.00	No. 3. Price \$1.00
12 Climax	12 Early Beauty	12 Fairfield
12 Wm. Belt	12 "3 W"	12 DeWet
12 Nettie	12 Commonwealth	12 Stevens Late Ch.
No. 4. Price \$1.00	No. 5. Price \$1.75	No. 6. Price \$1.75
12 Michaels Early	12 Climax	12 Fairfield
12 Colossus	12 Lyon	12 Colossus
12 Stevens Late Ch.	12 Miller	12 Wm. Belt
	12 Pocomoke	12 De Wet
	12 Prof. Fisher	12 Joe
	12 Commonwealth	12 Bradley
No. 7. Price \$2.00	No. 8. Price \$2.00	No. 9. Price \$2.00
12 Climax	12 Fairfield	50 Climax
25 Wm. Belt	25 Miller	50 Wm. Belt
25 Brandywine	25 "3 W"	50 New York
25 Stevens Late Ch.	25 Nettie	50 Stevens Late Ch.
No. 10. Price \$2.00	No. 11. Price \$2.50	No. 12. Price \$3.00
50 Early Beauty	25 De Wet	100 Climax
50 "3 W"	25 "3 W"	100 Wm. Belt
50 Brandywine	25 Stevens Late Ch.	100 Brandywine
50 Prof. Fisher	25 Nettie	100 Prof. Fisher
	25 Commonwealth	

BY EXPRESS, NOT PREPAID

No. 15. Price \$3.00	No. 16. Price \$3.00	No. 17. Price \$3.00
25 Fairfield	25 Climax	50 Climax
25 Lyon	25 Colossus	100 "3 W"
25 De Wet	25 Pocomoke	100 Wm. Belt
25 Miller	25 Joe	100 Bradley
25 Commander	25 Wm. Belt	
25 "3 W"	25 Commonwealth	
25 Brandywine	25 Prof. Fisher	
25 Stevens Late Ch.	25 Nettie	
No. 18. Price \$3.00	No. 19. Price \$5.00	No. 20. Price \$5.00
50 Fairfield	100 Climax	100 Fairfield
100 Miller	300 Wm. Belt	300 Miller
100 Brandywine	300 Brandywine	300 Brandywine
100 Stevens Late Ch.	200 Prof. Fisher	200 De Wet
	100 Stevens Late Ch.	100 "3 W"
No. 25. Price \$15.00	No. 30. Price \$20.00	No. 35. Price \$20.00
1000 Climax	1000 Early Beauty	1000 Fairfield
2000 Wm. Belt	1000 Miller	1000 Climax
2000 Brandywine	2000 Wm. Belt	2000 Wm. Belt
	2000 Brandywine	1000 Brandywine
	300 Nettie	1000 New York
No. 40. Price \$20.00	No. 45. Price \$25.00	No. 50. Price \$25.00
1000 Climax	1000 Climax	1000 Early Beauty
1000 De Wet	1000 Sample	1000 Climax
1000 Miller	2000 Wm. Belt	1000 Miller
2000 Brandywine	2000 Brandywine	2000 Wm. Belt
1000 Stevens Late Ch.	1000 "3 W"	3000 Brandywine