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FALL CATALOGUE

1910

JOHN A. SALZER SEED CO.

LA CROSSE, WIS.



Arm High
TIMOTHY

A RARE STRAIN OF TIMOTHY,
BRED TO TALL, VIGOROUS,
RICH, NUTRITIOUS, BUSHY
STALKS. SEE PAGE 22
OF THIS CATALOG.

ESTEEMED FRIEND:

It is with pleasure that we hand you our list of Fall and Winter Blooming Bulbs and Plants, of small Fruits and Trees, of rare Vegetables and Farm Seeds for Fall planting and Fall sowing. The sorts enumerated in this Fall catalogue are the cream of all sorts and we know that they will give you great satisfaction if you will plant same.

Why SALZER'S Seeds are Popular.

The Great Popularity of Salzer's Seeds arises from the fact that they are **NORTHERN GROWN**

and that none are sent out unless thoroughly tested as to their growing qualities. Truckers and Market Gardeners will find them of exceptionally high character and of such quality as to never disappoint the grower.

La Crosse is in the center of the great growing district of the United States, and right here are produced the Finest, Rarest, Choicest Northern Grown Seeds in the world.

Tributary to La Crosse, as also in Dakota, we own and control over 5,000 acres of fruitful land devoted exclusively to growing and producing of Salzer's Pedigree Seeds, and yet, although we cultivate five times as much land as any other catalogue seed house, we can not begin to grow all of our own seeds, but have some grown by other careful growers for us. We furnish to them our pedigree stock seeds! Pedigree Seeds—You want them! You look for the highest pedigree in your horses, cows, hogs, sheep, etc., don't you? Surely you will in seeds, too.

**MARKET GARDENERS PRICE-LIST FREE
TO BUYERS IN LARGE QUANTITIES.**

A BRILLIANT WINTER BLOOMING BULB COLLECTION FOR 75c POSTPAID.



This collection is peerless. It is without an equal and is composed of the following:

- 2 Free Flowering Winter Gladioli.
 - 2 Beautiful Roman Hyacinths.
 - 3 Gorgeous Named Forcing Hyacinths
 - 2 Royal Forcing Tulips.
 - 1 Chinese Sacred Lily.
 - 1 Everblooming Calla Lily.
 - 4 Giant Quick Forcing Freesia.
 - 2 Gorgeous Crocus. 1 Brilliant Oxalis
- For 75c.

BULBS FOR WINTER FLOWERING

This wonderful winter house blooming collection, with full culture directions accompanying each, we sell, postpaid, for but 75c; 3 collection for \$2.00.

CROCUS.

We sell this flower with much pleasure, because it is always sure to please on account of its extreme earliness, its great freedom of bloom, its hardness and beauty of design. Will also do well in the house.

	Per 6.	Per 10.	Per 25.	Per 100.
Striped and variegated.....	10c	15c	35c	\$1.20
Mixed Blue	10c	15c	35c	1.20
Mixed White	10c	15c	35c	1.20
Mixed Yellow	10c	15c	35c	1.20

SALZER'S EXTRA CROCUS MIXTURE.—This mixture contains every fine sort known. It is simply unapproachable. Postpaid, per 3, 10c; per 10, 15c; per 50, 70c; per 100, \$1.25; per 250, \$2.50.

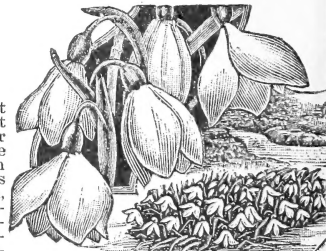
CHEAP MIXED CROCUSES as are offered by florists and seedsmen generally. All are fine. Per 3, 5c; per 10, 10c; per 50, 40c; per 100, 75c; per 250, \$1.75.

Salzer's Show Crocus.

Famous for large blossoms. Known to thousands as the Giants among Crocuses. We have them only in mixture. Per 3, 15c; per 10, 25c; per 25, 40c; per 100, \$1.50; per 250, \$3.00, postpaid.

Snow Drops.

They are the first flowers that greet us in Spring. Their pretty snow-white blossoms appear in March, a few days ahead of the Scilla, and form a charming contrast. Blossom indoors usually about Christmas. Each, 4c; 3 for 10c; 10 for 25c; 25 for 50c; 100 for \$1.80; postpaid.



SNOWDROPS

ROMAN HYACINTHS.

The earliness and profusion of bloom have made this variety exceedingly popular. We sell annually nearly half a million bulbs of this variety. Each bulb will throw up 2 to 4 spikes of bloom, and they are so easily grown and so early that if potted in August and September they can be brought into flower in November and December, and by a succession of plantings can be had in bloom throughout the winter. Not hardy. Price, first size bulbs, 8c each; 5 for 35c; per 10, 65c, postpaid.



WINTER-BLOOMING BULBS.

The following 4, price: Each, 5c, 10 for 35c.

1. Oxalis—A great winter-blooming bulb.
 2. Jonquils—Splendid for in or out door planting.
 3. Scilla—Blooming continuously; blue, bell-shaped, one of the first hardy blue spring bloomers.
 4. Daffodils—Closely related to Narcissus, very fragrant.
- One each above 4, 15c; 3 each, 40c.

Freesia.

We know of no pure white blooming bulb that is more justly sought by florists and gives greater satisfaction as a winter bloomer than the Freesia. They force readily in the house and will bloom by Christmas and give a great quantity of blossoms. The price is so low that we hope everyone will avail themselves of a dozen of these rare beauties. Each, 3c; 4 for 10c; 12 for 25c; 50 for 90c.

Giant Bulbs of Freesia, each 5c; 6 for 25c; 12 for 40c; 50 for \$1.50, postpaid.



The Free-Blooming Freesia.

HYACINTHS.

The peer of all bulb flowers for house bloom is the Hyacinth. Nothing is quite so serviceable, so beautiful, so showy as the Hyacinth. Salzer's Show Hyacinths are perfect in bloom, growth and color. If you want something really superfine, a little bit brighter than your neighbors, plant Salzer's Show Hyacinths. They do equally well for pot or water culture. They are especially grown for us by one of the best expert growers in Holland.

SALZER'S FAMOUS SHOW HYACINTHS.

Price, each, 15c; 6 for 80c; 12 for \$1.50, postpaid; by express, 25 for \$3.00; 100 for \$30.00.

- | | | |
|---|--|--|
| Robert Stieger, Deep Crimson, noble truss. | Norma, bluish pink, large bells. | |
| Gertrude, Rosy Pink, splendid spike. | Prinice of Orange, rose, fine truss, splendid. | |
| SINGLE WHITE TO TINTED. | | |
| Grand Blanche, white suffused bluish. | Baroness Van Tuyl, pure white, large. | |
| Grandeur, bluish-white, noble truss. | Alba Maxima, pure white, noble. | |
| LIGHT BLUE, LAVENDER AND BLUE SORTS. | | |
| Chas. Dickens, porcelain, noble blue. | King of the Blues, dark blue, noble. | |
| La Peyrouse, light blue, fine spike. | Clio, pale porcelain, noble spike. | |
| Argus, fine blue, white eye. | Marie, deep purple blue. | |
| Fleur d'Or, fine deep yellow. | SINGLE YELLOW AND ORANGE. | |
| DOUBLE ROSE AND PINK. | | |
| Waterloo, carmine rose, noble. | Princess Alexandra, pink, large bells. | |
| Princess Royal, red, purple center. | Orange, bluish-rose, fine. | |
| DOUBLE WHITE AND TINTED WHITE. | | |
| Duchesse de Bedford, noble white. | Flevo, pure white, fine truss. | |
| La Virginite, bluish-white, extra fine. | DOUBLE BLUE SHADES. | |
| Crown Prince of Sweden, violet. | Bride of Lammermoor, dark blue. | |
| Prince of Saxe-Weimar, dark, large. | Rembrandt, dark porcelain blue, fine. | |
| DOUBLE YELLOW AND ORANGE. | | |
| Goethe, light yellow, fine truss. | Louis d'Or, fine yellow, rose center. | |



Sample of Salzer's Show Hyacinths.

Above Salzer's Show Hyacinths: Each, 15c; 3 for 45c; per 6, 80c; per 12, \$1.50, postpaid. Salzer's Show Hyacinths: By express, 3 for 40c; 6 for 70c; 12 for \$1.35; 25 for \$3.00.

SALZER'S EXTRA HYACINTH MIXTURE.

This EXTRA mixture is grown for us, and is equal to many dealers' named sorts. We have made the price so low that every home can enjoy a few. They will bloom splendidly in the house and grandly for garden use. Salzer's Extra Single Hyacinths. Prices, by mail:

	Each	10 by	10 by
	10 Exp.	10 Exp.	10 Exp.
Single Crimson....	.9c	80c	75c
Single Deep Rose..	.9c	80c	75c
Single Light Pink..	.9c	80c	75c
Single Snow-white..	.9c	80c	75c
Single Lavender....	.9c	80c	75c
Single Purple Blue..	.9c	80c	75c
Single Yellow.....	.9c	80c	75c
Single, above mixed	.9c	80c	75c

Salzer's Extra Double Hyacinths. Prices, by mail:

	Each	10 by	10 by
	10 Exp.	10 Exp.	10 Exp.
Double Crimson....	.9c	85c	80c
Double Deep Rose..	.9c	85c	80c
Double Light Pink..	.9c	85c	80c
Double Snow-white..	.9c	85c	80c
Double Lavender....	.9c	85c	80c
Double Purple Blue..	.9c	85c	80c
Double Yellow.....	.9c	85c	80c
Double, above mixed	.9c	85c	80c

Single and Double mixed of above: Per 10, 70c; per 50, \$3.40. If ordered by express charges following, 1c less each.

SIX QUEEN OF HOLLAND FAVORITES.

The beautiful Queen of the Netherlands is passionately fond of Hyacinths, and the royal gardens present one mass of brilliant bloom during the Hyacinth season.

Here are the favorite six varieties, each blossom perfectly formed, gorgeous in coloring, giant in size. Each

- | | |
|---|-----|
| The Royal Snow White, peerlessly beautiful..... | 30c |
| The Royal Lavender, unrivaled..... | 30c |
| The Royal Deep Blue, a Giant Spike..... | 30c |
| The Royal Blush-rose, very rich..... | 30c |
| The Royal Dark Deep Red..... | 30c |
| The Royal Intense Yellow, wondrous..... | 30c |

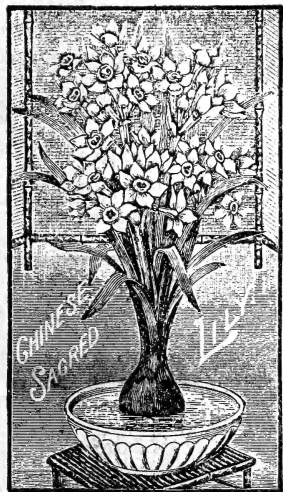
Any 3 of above Royal Favorites, 75c, postpaid; by express, 70c. The 6 Royal Hyacinths, \$1.25, postpaid; by express, \$1.15.

6
FOR
\$1.25

CHINESE SACRED LILY.

This is the sacred flower of China. Nearly every home has a bulb growing in a saucer of water and pebbles. It blossoms with absolute certainty in the early winter, and remains open a long while. The blossoms are deliciously fragrant and of unusual beauty. One of the most satisfactory of all bulbs to plant for bloom! Each, 20c; 3 for 50c; 6 for 90c.

Monster Bulbs of Sacred Lily, each, 35c; 3 for \$1.00.



Price, each, 20c; 3 for 50c.



LILY OF THE VALLEY

LILY OF THE VALLEY.

The Lily of the Valley is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant, snow-white blossoms. Each, 5c; 10 for 40c; 50 for \$1.75; imported, each, 10c; 10 for 50c; 100 for \$4.00.

NARCISSUS.

There is no flower that gives better general satisfaction than the Narcissus, either for house culture or for outdoors. They are grand in every respect. The trumpet varieties are especially prized for pot culture.

Paper White—The great winter-blooming white Narcissus; absolutely sure to blossom, of exquisite fragrance. Each, 4c; 4 for 15c; 12 for 40c; 25 for 75c, postpaid.

Yellow Trumpet—Large, perfect, beautiful flowers. Each, 6c; 4 for 20c; 12 for 60c; 25 for \$1.10, postpaid.

White Trumpet—Mammoth-sized flowers; very fragrant. Each, 6c; 4 for 20c; 12 for 60c; 25 for \$1.10, postpaid.

POLYANTHUS NARCISSUS.

(Hardy Narcissus)—Splendid for house or garden bloom. Perfectly hardy. **Double White**—Enormous size, delicious fragrance and great freedom of bloom. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

Double Von Sion—Grandly beautiful. Each, 6c; 4 for 20c; 12 for 60c; 25 for \$1.00, postpaid.

Double Yellow—Rich yellow color; very fragrant blossom; large. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

Single White—Of great freedom of growth, especially in winter. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

Single Yellow—Splendid for house culture; very sweet. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

MIXED POLYANTHUS NARCISSUS.

Many rare varieties. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

DAFFODILS (Narcissus)—Charming in form and color, delicate and powerful in perfume; desirable for planting among shrubs and grass, and very graceful for cut flowers or for vases and bouquets. Also does well in winter. Each, 5c; 10 for 35c; 25 for 65c, postpaid.

JONQUILS (Narcissus)—Much prized on account of their hardiness and freedom of bloom. Each, 5c; 10 for 35c; 25 for 65c, postpaid.

NARCISSUS MIXTURE.

Salzer's splendid mixture of many sorts, colors and varieties for house and garden bloom. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c; 50 for \$1.35; 100 for \$2.40, postpaid.

OXALIS AMERICAN BEAUTY.

The intense, rosy pink brightness dazzles the eye and attracts and holds one's attention. Blooming the latter part of January and continues to bloom all summer long. Price, each, 15c; 3 for 25c; 6 for 45c; 12 for 75c, postpaid.



TULIPS.

Nothing in the floral world surpasses the dazzling brilliancy of a bed of tulips. We have on our private grounds one bed in particular, composed of 1,000 of Salzer's Single Show Tulips, that is the admiration of thousands who pass our grounds very early in the spring. The price is now so cheap that everybody can avail themselves of one of the most beautiful floral displays in his garden early in spring.

Elegant Early Sorts in Separate Brilliant Colors.

Single Red, Single Scarlet, Single White, Single Yellow, Single Rose, Single Striped, Double White, Double Yellow, Double Rose, Double Red, Double Striped.
Single Early, Duc von Thol, scarlet, red and yellow, crimson, white, yellow, rose, and gold striped.
Price, each, 4c; 12 for 45c; 25 for 90c; 100 for \$3.50, postpaid. By express: 25 for 80c; 100 for \$3.00.

Separate Colored Sorts Mixed.

Above brilliant sorts mixed: Per 12, 50c; per 25, 90c; per 100, \$3.50. By express: 12, 40c; 25, 75c; 100, \$5.00.

Fine Mixed Tulips.

Very fine collection of sorts and colors.
Either Single Mixed.
Either Double Mixed.
Either Single and Double Mixed.
By mail: Per 10, 25c; per 50, \$1.25; per 100, \$2.00; per 250, \$3.50. By express: Per 10, 20c; per 50, 75c; per 100, \$1.25; per 250, \$3.00.

Salzer's Show Tulips.

This mixture contains upward of 100 different brilliantly beautiful sorts and colors, and for freedom of bloom and variety of colors stands unrivaled. They are carefully grown and selected for us in Holland, and are unequalled in America.

1. Single Show Early Tulip.
2. Double Show Early Tulip.
3. Single Show Late Tulip.
4. Double Show Late Tulip.
5. Double and Single Early and Late Mixed.

PRICE OF EITHER ABOVE 5 SHOW TULIP MIXTURE.
Per 250, \$5.00, postpaid
Per 100, \$2.50; per 50, \$1.60; per 25, 85c; per 12, 45c.
Price, Single, all sorts mixed, per 12, 45c; per 25, 85c; per 50, \$1.60; per 100, \$2.50; per 250, \$5.00, postpaid
Price: Double, all sorts mixed, per 12, 45c; per 25, 85c; per 50, \$1.60; per 100, \$2.50; per 250, \$5.00, postpaid
By express, either double or single: Per 12, 40c; per 25, 75c; per 50, \$1.40; per 100, \$2.00; per 250, \$4.00.



SHOW TULIPS

Price: Single, all sorts mixed, per 12, 45c; per 25, 85c; per 50, \$1.60; per 100, \$2.50; per 250, \$5.00, postpaid
Price: Double, all sorts mixed, per 12, 45c; per 25, 85c; per 50, \$1.60; per 100, \$2.50; per 250, \$5.00, postpaid
By express, either double or single: Per 12, 40c; per 25, 75c; per 50, \$1.40; per 100, \$2.00; per 250, \$4.00.

Forcing Lilies.

The four best Lilies to force are *Lilium Harrisii*, *Lilium Candidum*, *Lilium Longiflorum* and the Chinese Sacred Lily.

Lilium Candidum—Also known as the Annunciation Lily; a beautiful, pure white, fragrant Lily. Price each, 15c; 5 for 60c.

Lilium Longiflorum—A magnificent, pure white early Lily from Japan. Price, each, large bulbs, 20c; 4 for 70c. Monster bulbs, each, 30c; 5 for \$1.20.

Lilium Harrisii.

This peerless Lily is the greatest acquisition to floriculture made in many years. The remarkably short time required to bring them into flower, and the certainty to produce a profusion of bloom, and also the ease with which they can be made to flower at any desired period, such as Christmas, Easter and other special occasions, render them invaluable. The flowers are delightfully fragrant, pure waxy white, of great substance, and if cut as soon as they are open or partially open, can be kept for two weeks. A short time only is required to bring them into bloom. Bulbs potted in August can be had in flower in November, if desired. Price, large bulbs, each, 20c; 4 for 75c. Monster bulbs, each, 35c; 5 for \$1.25.



Lilium Harrisii.



Hardy Lilies.

The three best garden Lilies for this northern country are *Tenuifolium*, *Auratum* and *Tigrenium Flora Plena*.

LILIAM AURATUM.

This is one of the grandest Lilies on earth, known the world over as the Golden-Rayed Lily of Japan. It is perfectly hardy and it is not unusual to see a three-year-old plant bear 50 great, gorgeous blossoms. Price, each, 25c; 5 for \$1.00. Monster bulbs, each, 40c; 5 for \$2.00.

LILIAM TENUIFOLIUM.

Small fiery-scarlet flowers. Very beautiful. Price, each, 20c; 5 for 90c.

TIGRENIMUM FLORA PLENA.

This is the double Tiger Lily. Orange red, spotted fine. Price, each, 15c; 5 for 60c.
One each of above three Lilies for 50c.



Candidum or Annunciation Lily.

short time required to bring them into flower, and the certainty to produce a profusion of bloom, and also the ease with which they can be made to flower at any desired period, such as Christmas, Easter and other special occasions, render them invaluable. The flowers are delightfully fragrant, pure waxy white, of great substance, and if cut as soon as they are open or partially open, can be kept for two weeks. A short time only is required to bring them into bloom. Bulbs potted in August can be had in flower in November, if desired. Price, large bulbs, each, 20c; 4 for 75c. Monster bulbs, each, 35c; 5 for \$1.25.

Hardy Lilies usually arrive from Japan about Oct. 15. Forcing Lilies as early as Sept. 25.

PAEONIES.

The Paedony is with right the noblest and at the same time the most popular and beautiful and serviceable hardy outdoor flower. We have frequently seen the La Crosse and Goethe and other varieties bearing flowers from 14 to 20 inches in circumference. Plant same up to November 1st.

1. **La Crosse**—A glorious, fragrant, very double pink Paedony of giant, colossal, magnificent size. Each, 30c; 3 for 85c.

2. **Goethe**—Magnificent dark red variety; blossoms intense in coloring and large in size. Each, 30c; 3 for 80c.

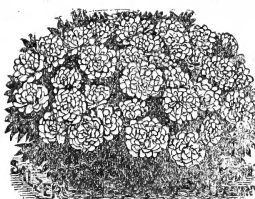
3. **Snowdrift**—Pure white, very large and finely formed blossom. Each, 25c; 3 for 70c.

4. **Givalet**—A rich deep pink of great beauty. Each, 25c; 3 for 70c.

Festiva Maxima—Grandest of all snow white Paedonies. Large plants frequently bring \$5.00 each! Small plants, each, 40c; 3 for \$1.00.

One each of the above four for 75c, postpaid. Any two of above four for 45c. Paedony Seed, pkg., 15c.

10 fine glorious Paedonies—all different, for but \$2.00.



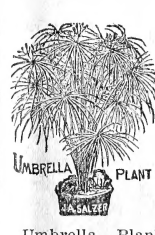
Snowdrift Paedony—Each 25c.

Bleeding Heart.

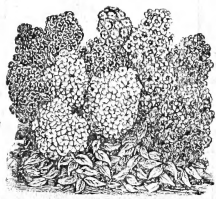
More Bleeding Hearts sold annually than of any other hardy garden flower. Each, 15c; 2 for 25c; 10 for 75c.

Achillea—Hardy white blooming, perennial. Each, 15c; 2 for 25c; 10 for 75c.

Rudbeckia, or Golden Glow—Perfectly hardy, magnificent yellow bloomer. Each, 20c; 4 for 50c.



Umbrella Plant is fine for vases or in water, where a magnificent effect is desired. Each, 15c.



A Bed of Salzer's Radiant Hardy Phlox.

Hardy Phlox.

Fifteen different varieties in all possible shades. Two year old plants. Each, 15c; 2 for 25c; 5 for 60c.



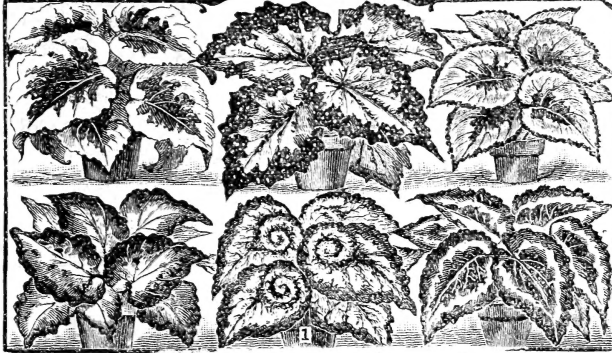
LARGE AZALEAS.

Ready for immediate bloom; that is, ready by Christmas. We have these in white, pink, variegated and red. Price, each according to size, 75c, \$1.00, \$1.50, \$2.00 and \$3.00, by express.

WINTER DECORATIVE PLANTS.

SALZER'S FAMOUS BEGONIA REX.

Known the world over as the painted beauties, the most glowing, brilliant of all, semi-hardy house pot plants. Nothing can possibly exceed them in beauty for a house plant for winter use. Among the recent, choicest plants that grow are found the Rex and Blooming Begonias. Indeed, today no collection is complete without these exquisite beauties. The leaves of the Rex varieties are massive and grand, while the foliage and blossoms of the Blooming sorts are unrivaled.



Countess Louise Erdody—See cut No. 1—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but one of them winds in a spiral-like way until in a full grown leaf there are four of these twists lying on the top of the leaf. Each, 35c.

Drops of Blood—This is a superb new variety recently imported. The leaf is dark, with center blotched with red of a blood hue. It is without question the finest Begonia grown. Each, 25c.

Queen of Hanover—Leaves silvery white, sometimes greenish white; border veined; very fine. Each, 35c.

Scepter—One of the finest dark leaved varieties. Each, 25c.

Silverstare—A bright, silvery leaf; rapid growth. Each, 25c.

American Beauty—The grandest of all new Begonia Rex. It is simply perfect, both in growth and appearance. Each, 30c.

Our selection Rex Begonias, 3 for 50c; 6 for 90c, postpaid.

Above wonderful 6 named Rex—Catalog price, \$1.65; for only \$1.25, postpaid.

WINTER-BLOOMING BEGONIAS.



SALZER'S
BLOOMING BEGONIA
COLLECTION
10 for \$1.00.

This collection of blooming Begonias is strictly our selection, all different in style, growth and colors. They are free winter bloomers and splendid throughout, and are sure to please the eye. Strictly our selection. Please? We should say they will. Thousands of pleased ladies write us of the genuine pleasure derived from growing this collection. They are pretty and so sure to give satisfaction that we send them out with great confidence. 10 Splendid Sorts, Postpaid, \$1.00. 5 Splendid Sorts, Postpaid, 60c.

Acalypha Sanderi.

Also advertised as Chenille Plant. It is a handsome thing for the window. Growth erect, with long fluffy, drooping spikes of glowing crimson, resembling chenille cords, from between the leaves. 25c each.

Amaryllis Johnsoni.

Most gorgeous of all pot grown lilies. See page 5. Price, each, 37c; Monster Bulbs, 60c each.

OLD MAN CACTUS COLLECTION.



Now, then, do you want a lot of pleasure for a little money? Then you will want our "Old Man Cactus and His Family" collection. They are fine for winter; indeed, they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play.

12 Cacti Beauties for Only \$1.00.

These will all be different, curious shapes and will be strictly our selection of 12 fine varieties.

Our selection of 12 sorts, \$1.00; including Old Man, \$1.35.

Our selection of 6 sorts, 60c; including Old Man, 95c.

Our selection of 3 sorts, 35c; including Old Man, 70c.

CALLAS

Salzer's Ever-Blooming Ethiopia Calla.

It resembles in bloom the common sort, only that it bears many more blossoms during the season. With careful attention it is in bloom all the time. It, however, craves, like all other Callas, a short season of rest, and then rewards you with a superabundance of flowers. Each, 20c; large bulbs, 60c.

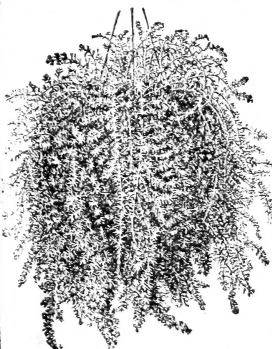
Spotted Calla.

The foliage is deep green, with innumerable white spots, which give this plant a magnificent appearance. Each, 20c.



Calla, Ever-Blooming, Each, 20c.

Asparagus (Climbing).



The finest of all plants for floral decorations. The foliage is so fine, so fairy-like, so graceful, so much like a soft, vapory fern, that as a climbing decorative vine it cannot be compared with anything we know of. Each, 20c; large plants (noble specimens), 50c each.

Asparagus Sprengeri.

Grandest, bright glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Each, 20c; large, noble specimens, 50c each. Pkg. seed of Sprengeri, 15c.

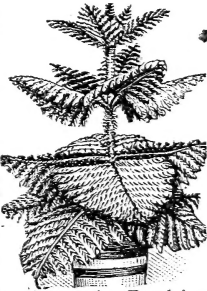
ARAUCARIA EXCELSIA.

The grandest of all evergreen house plants; a regular beauty; very graceful, fine and rare.

Easily taken care of. The joy and delight of everyone. It's a continuous joy to have the Araucaria in your collection.

Nothing will please you more. "It's a 'haste plant'."

Small plants, 60c each; larger, \$1.20.



Araucaria Excelsia.



LARGE CARNATIONS.

For winter bloom. We have these in red, white and pink colors. Each, 30c; 3 for 50c, by express.

LARGE CHRYSANTHEMUMS.

For fall bloom. Large plants in white, yellow and pink colors. Each, 50c, 75c and \$1.00.



DRACAENA.

An elegant decorative plant. Splendid grown alone or as the center of vases, jardinières, etc. Each, 20c; seed, 5 kernels, 10c.

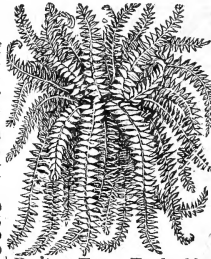
MIKADO FERN BALL.

These balls consist of Fern roots about the size of a pencil, woven outside and around a ball of moss. These roots produce beautiful sprays of Ferns from eyes or buds at nearly every inch of their length. Thus the whole surface of the ball soon becomes covered with Fern sprays. They may be suspended in any part of the room or grown on a stand or table. Price: Dormant Balls, each, 60c; 3 for \$1.50; all prepaid.



FERNS.

THE BOSTON FERN. Each, 20c. In it we have the most satisfactory of all Ferns. It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are inimitable. No picture, no illustration, no description can do justice to this most magnificent of all graceful, hardy, easily kept Ferns. Its great fronds are often 6 feet long, and the very essence of beauty and grace—"spending constant gladness." Price, by mail, 20c each; 3 for 50c; by express: Size A. 3 inch pots, each.....\$0.50 " B. 4 inch pots, each......75 " C. 6 inch pots, each......1.00 " D. 8 inch pots, each......2.00 Sword Fern—Well known. Each, 15c; large plants, 40c.



ALAMO OLEANTER. With giant semi-double pink flowers. Each, 25c; 3 for 50c. White, each, 20c.

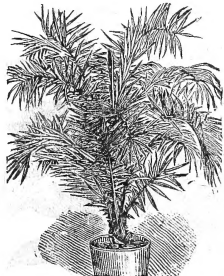
Ostrich Plume Fern Pieronii—Most graceful, most charming of all Ferns. Each, 30c; large, 60c to \$2.00. GREEN LACE FERN. Most delicately beautiful and charming fancy-laced leaved Fern in existence. Each, 40c; 4 in. pots, \$1.00; 6 in. pots, \$2.50; 8 in. pots, \$3.50.

COLLECTION OF FERNS.

Our selection of 5 sorts, 60c. Our selection of 3 sorts, 35c.

THREE RARE PALMS FOR 60c, POSTPAID.

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant that will stand such varied and rough usage as the Palm. Ordinary moisture, partial shade and moderate warmth are its requisites.



The Graceful Phoenix.

- 1. Phoenix—Graceful and charming in the extreme. Each, 25c; large plant, 50c to \$1.50; seed, per five kernels, 10c.
2. Latania—The most popular Palm known. Each, 25c; large plant, 50c to \$1.50; seed, per five kernels, 10c.
3. Kentia—A charming Palm, graceful, hardy, popular. Each, 25c; large plant, 50c to \$1.50; seed, per five kernels, 10c.

Above second size, each, 50c; 3 for \$1.50. Above, third size, each, \$1.00; 3 for \$2.50. The second and third sizes are noble specimens for the price.



CYCAS REVOLUTA, THE TRUE SAGO PALM.

Noblest, grandest, most gorgeous of all Palms. Anyone having seen this most magnificent Cycas will admit that no other plant can equal it in grandeur. This Cycas Palm is the most graceful of all. First size, 25c; 2d size, 40c; 3d size, 65c; 4th size, \$1.50.

Farfugium, 20c.



Ficus Elastica. A noble plant, very especially for house use. Each, 25c; large plants, 75c to \$1.50 each.

BEAUTIFUL STREYIA.

A fine growing plant with handsome white flowers. Very graceful. Small, 20c; large plants, 50c each.

ELASTICA.

A noble plant, very especially for house use. Each, 25c; large plants, 75c to \$1.50 each.

AMARYLLIS JOHNSONIA.

Noblest of all lily bulbs, bearing with great freedom glorious scarlet blossoms, the admiration of all who see same. Its a bulb for house use, fully equal to the free blooming Callia Lily, with great shining scarlet blossoms. Each, 35c; 3 for 90c, postpaid. Monster Bulbs, 60c each; 3 for \$1.50.



Pandanus Vetchii is the

handsomest of all variegated plants. In every respect like P. Utilis, only handsomer. It's a stately plant (see cut). Each, 60c; large plants, \$1.00 to \$2. Pandanus Utilis—Called Screw Pine from arrangement of leaves on stem. A stately plant similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, 40c each; 2d size, \$1.00 each; 5 kernels of seed, 10c.



True Cycas Palm.



P. Vetchii.



Happy Home Collection of 21 Plants, \$1.25.



This great plant collection, composed of the best of the greenhouses of America or Europe can furnish, a rainbow of colors, we offer at a price completely within the reach of everybody. Specially arranged for winter house bloom and decorations.

To meet the demand of our large plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs—often more than necessary—to make sure that we have enough. In September, we take this stock of various rare and good things and make it into a Happy Home Collection and offer them to our customers at 21 plants for \$1.25, giving them 2 to 3 times the value of their money.

This collection is immensely popular among our customers, and we append hereto a letter from Mrs. Jane Russell Ayres of Ohio, who obtained a collection from us.

"John A. Salzer Seed Co.—Gentlemen: I have purchased plants for twenty years. It's safe to say that I have spent over \$200 during this time, but never before have I really felt that I got more than my money's worth until I bought of you. All the plants I obtained from you were A No. 1. Yes, I got five times more than my money's worth. These twenty-two plants (you threw in one extra) contain Caladiums, Cannas, Achanias and Begonias, Palms, Roses, Azaleas and Geraniums, Carnations and Chrysanthemums, Gloxinias and Salvias, Oranges and Callas; yes, all of them choice, well-grown, rare plants. It is the greatest surprise I ever had. You are positively too generous. My neighbors, Mrs. Wilson, also Mrs. Medary and Murray, each, when they saw my plants, ordered a collection."

What is the Happy Home Surprise Collection?

It is a selection of everything we have a surplus of, consisting of rich, rare, beautiful plants and bulbs, entirely our own selection of surplus plants and bulbs—all fine. We send such fine plants that you are sure to be pleased with them. The price is: 11 plants, postpaid, for 70c; 21 plants, postpaid, for \$1.25.

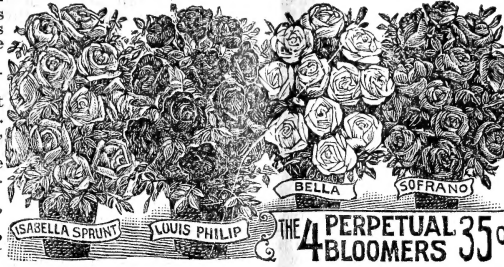
EVERBLOOMING ROSES.

Four Perpetual Bloomers, 35c (With Baby Rambler, 50c).

Of these four extremely free flowering Roses we sold the past four years upward of 100,000 plants, and no Roses on earth bloom more freely than these four perpetual bloomers.

1. **Bella**—The sweetest, freest bloomer, of pure snowy white. Each, 15c.
2. **Louis Philip**—The grandest, freest blooming crimson red Rose known. 15c.
3. **Isabella Sprunt**—No breed so fine, no yellow Rose so free of bloom. 15c.
4. **Sofrano**—Grand saffron or coffee colored; exquisite buds; free bloomer. 15c.

Price of the four, mailing size, 35c, postpaid. With **Baby Rambler**, 50c. Above four, large plants ready to bloom, 75c, by express. With **Baby Rambler**, \$1.00.



THE 4 PERPETUAL BLOOMERS 35c

2 MAGNIFICENT EVERBLOOMERS.



THESE TWO EVERBLOOMERS 25c

Hermosa—The freest blooming, glorious pink Rose in cultivation; an ever-bloomer; magnificent in every respect. Each, 20c.

One each of the above two, mailing size, postpaid, 25c. With **Baby Rambler**, 40c.

Above two, large plants ready to bloom, 50c. With **Baby Rambler**, 75c.

HARDY ROSES. Write for prices on hardy Garden Roses, stating quantity desired

BABY RAMBLER. Finest, freest blooming of all pot Roses. By mail, each, 20c; large plants, by express, 35c to 60c each.



THE BISMARCK.

Gr e a t e s t, q u i c k e s t bearing apple of the century. A 4-year tree on our private grounds at La Crosse bore 1½ bus. finest apples. 1st size, 30c; 3 for 80c, 2d size, 60c; 3 for \$1.50.

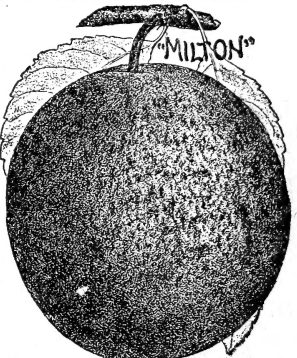
TWO BIS-MARCK YEAR

15 Ironclad Fruit Trees - 3 YEAR OLD - for \$4.50

Hundreds of people in city gardens, or on the farms, wish large fruit trees which will bear at once; these we offer the following (full directions how to care for them this Fall with each order).

- | | | | | |
|------------------------------|-------|------------------------|---------------|---------------|
| 1. Hyslop Apple | ..... | 3-year-old, each, 35c; | 3 for \$1.00; | 10 for \$3.00 |
| 2. Transcendent Apple | ..... | 35c; | 3 for 1.00; | 10 for 3.00 |
| 3. Duchess Apple | ..... | 35c; | 3 for 1.00; | 10 for 3.00 |
| 4. Bismarck Apple (2nd size) | ..... | 35c; | 3 for 1.50; | 10 for 4.50 |
| 5. Wealthy Apple | ..... | 35c; | 3 for 1.00; | 10 for 3.00 |
| 6. Ben Davis Apple | ..... | 35c; | 3 for 1.00; | 10 for 3.00 |
| 7. N. W. Greening Apple | ..... | 35c; | 3 for 1.00; | 10 for 3.00 |
| 8. Milton Plum | ..... | 50c; | 3 for 1.25; | 10 for 4.00 |
| 9. De Soto Plum | ..... | 40c; | 3 for 1.10; | 10 for 3.50 |
| 10. Early Richmond Cherry | ..... | 50c; | 3 for 1.25; | 10 for 4.00 |
| 11. Morello Cherry | ..... | 50c; | 3 for 1.25; | 10 for 4.00 |
| 12. Apricot, M'm'th Russi'n | ..... | 40c; | 3 for 1.10; | 10 for 3.50 |
| 13. Peach, Hardy LaCrosse | ..... | 35c; | 3 for 1.00; | 10 for 3.00 |
| 14. Peach, Champion | ..... | 35c; | 3 for 1.00; | 10 for 3.00 |
| 15. Pear, Wisconsin | ..... | 40c; | 3 for 1.10; | 10 for 3.50 |

Above 15 Large Fruit Trees, one each, by express or freight, \$4.50. ABOVE 15 TREES 2 to 3 feet tall, by mail, \$2.00, postpaid; or by express, 2 to 3 feet tall, \$1.50.



Milton Plum.

BLACKBERRIES.

- | | | | |
|------------------|-------|-----------|----------------|
| COLOSSAL | ..... | Each, 15c | Per 10, \$0.90 |
| THE GOVERNOR | ..... | 15c | .90 |
| The Snyder | ..... | 7c | .40 |
| Early Wilson | ..... | 7c | .50 |
| Minnesota King | ..... | 15c | .90 |
| ELDORADO | ..... | 15c | .90 |
| SALZER'S EARLY | ..... | 15c | .90 |
| Ancient Briton | ..... | 7c | .45 |
| White Blackberry | ..... | 10c | .60 |
| New Logan | ..... | 20c | .90 |
| Large Wisconsin | ..... | 7c | .40 |

Write for Prices per 100 or 1000

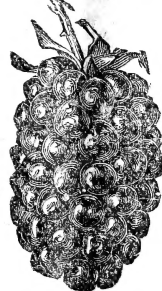
DEWBERRIES.

- | | | | | | |
|------------------|-------|----------|---------------|----------------|------------------|
| SALZER'S MAMMOTH | ..... | Each 10c | Per 10 \$0.60 | Per 100 \$3.00 | Per 1000 \$15.00 |
| Lucretia | ..... | 7c | .50 | 2.00 | 10.00 |

GRAPES.

- | | | | | |
|-----------------------------|-------|----------|---------------|----------------|
| SALZER'S EARLIEST | ..... | Each 15c | Per 10 \$1.00 | Per 100 \$8.00 |
| SALZER'S SUNBEAM | ..... | 15c | 1.00 | 6.00 |
| Salzer's Concord | ..... | 10c | .60 | 5.00 |
| Pocklington, Golden | ..... | 15c | 1.00 | 6.00 |
| Moore's Early | ..... | 10c | .70 | 5.00 |
| Elvira | ..... | 10c | .70 | 5.00 |
| 1. Brawsville (White) | ..... | 15c | 1.00 | 6.00 |
| 2. Ambrosia (Black) | ..... | 15c | 1.00 | 6.00 |
| 3. Wyoming | ..... | 15c | 1.00 | 6.00 |
| 4. American Beauty (Red) | ..... | 15c | 1.00 | 6.00 |
| 5. Wisconsin Early (Purple) | ..... | 15c | 1.00 | 6.00 |
- Collection of above 5 Ironclad Grapes, 70c.

Large Wisconsin.



SMALL FRUITS---Iron Clad.

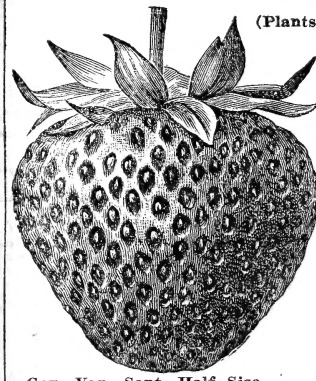
CURRANTS.

- | | | | |
|-----------------------|-------|----------|---------------|
| SALZER'S RED WINE | ..... | Each 15c | Per 10 \$1.20 |
| Salzer's Red Cherry | ..... | 7c | .35 |
| White Cherry or Grape | ..... | 7c | .35 |
| Black Cherry | ..... | 10c | .55 |
| Fay's Prolific | ..... | 10c | .35 |
| Craddall Tree | ..... | 20c | ..... |

GOOSEBERRIES.

- | | | | |
|--------------|-------|----------|---------------|
| ERFURT GIANT | ..... | Each 20c | Per 10 \$1.30 |
| Industry | ..... | 15c | 1.25 |
| The Houghton | ..... | 10c | .90 |
| Downing | ..... | 10c | .90 |
| Triumph | ..... | 15c | 1.40 |

STRAWBERRIES.



(Plants ready about Sept. 1st to 10th.)

GOV. VAN SANT.

This is the grandest strawberry of the century. A test last year of 13,326 quarts or over 400 bus. per acre was made right here at La Crosse.

Price per 4 plants, 30c; 10 for 60c; 25 for \$1.00; 100 for \$3.00; 500 for \$10.00.

SALZER'S LATE MASTODON.

The latest Strawberry known. Fruit of enormous size; delicious; fine quality. Grows rank and is perfectly hardy. 3, 20c; 10, 50c; 25, \$1.00; 50, \$1.75; 100, \$3.00; 1,000, \$15.50.

SALZER'S EARLIEST.

The earliest, hardiest, berry we know.

Price for 3, 20c; 10 for 40c; 50 for \$1.75; 100 for \$3.00; 500 for \$7.50.

SPECIAL OFFER ON STRAWBERRIES.

- | | | | | |
|--------------------|-------|------------|----------------|----------------|
| Salzer's Ponderosa | ..... | Per 10 50c | Per 100 \$3.00 | Per 500 \$8.00 |
| Salzer's Earliest | ..... | 40c | 3.00 | 7.50 |
| Perfection | ..... | 40c | 3.00 | 8.50 |
| Late Mastodon | ..... | 50c | 3.00 | 8.00 |
| Gov. Van Sant | ..... | 60c | 3.00 | 10.00 |
| Bob White (Early) | ..... | 40c | 3.00 | 12.50 |
- 10 each of above 6 sorts, \$1.50, postpaid. By express: 20 each or 120 for \$2.75; 100 of each, or 600 plants, \$12.00.

- | | | | |
|----------------------------------|-------|---------|---------------|
| The Gregg and Early Souhegan | ..... | Each 5c | Per 10 \$0.30 |
| Colossal and Turner | ..... | 5c | .30 |
| Ohio, Tyler, Cutbert | ..... | 10c | .40 |
| Marlboro, Golden Queen, Caroline | ..... | 10c | .40 |
| A. Immaculate | ..... | 15c | .90 |
| B. Haymaker | ..... | 10c | .70 |
| C. Gold Coin | ..... | 15c | .90 |
| D. Cumberland | ..... | 10c | .70 |
| E. Razel-Dazel | ..... | 15c | .90 |
| Strawberry Raspberry | ..... | 15c | 1.40 |

Write for Prices per 100 or 1000

1. Wineberry—The best red Raspberry yet introduced. Each, 15c; 3, 40c; 10, 75c; 100, \$4.00.

2. Salzer's Everbearing — So long does this excellent fruit remain that it has received the name Everbearing. Each, 15c; 3, 40c; 10, 75c; 100, \$5.00.

3. The Arctic (Black)—Extremely productive, and lasting longer than any black variety we know of. Each, 15c; 10, 75c; 100, \$5.00.

4. Golden Alaska—Golden yellow berry of great size, extremely productive, rich and juicy. Each, 15c; 3, 40c; 10, 75c; 100, \$5.00. Above 4, 50c.

A FEW FLOWER SEEDS FOR FALL PLANTING

There are but few flower seeds that can be planted with perfect safety in the fall, but such as Pansies, Alyssum, and Calliopsis, if planted during August and September and then slightly protected with coarse straw, will live through the winter nicely and are early bloomers the next spring.

Our flower seed is the choicest of the choice. The price this fall is as follows:

	Pkg.		Pkg.		Pkg.
Sweet Alyssum	3c	Oriental Poppy, mixed.....	10c	Sweet Peas, Striped Sorts mixed....	5c
Aquilegia	3c	Hardy Poppy, mixed.....	10c	Sweet Peas, Pink Sorts mixed.....	5c
Calliopsis	3c	Portulaca, single, mixed.....	5c	Sweet Peas, Blue Sorts mixed.....	5c
Candytuft, mixed	3c	Portulaca, double, mixed.....	10c	Sweet Peas, Blue Sorts mixed.....	5c
Dianthus, mixed	3c	Sweet Peas, fine mixed.....	3c	Sweet Peas, Carmine Sorts mixed....	5c
Eschscholtzia, mixed	3c	Sweet Peas, white sorts mixed.....	5c	Sweet Peas, Black Sorts mixed.....	5c

Above special mixtures of Sweet Peas, per oz. 10c; ¼ lb., 20c; lb., 60c.

Salzer's Big Four contains the largest blooming Sweet Peas known. Price, ½ oz., 12c; oz., 18c; ¼ lb., 65c; lb., \$1.00.

Fine Mixed Sweet Peas, oz., 10c; ¼ lb., 20c; lb., 40c, postpaid.

Dwarf Sweet Peas mixed, package, 5c; oz., 10c; ¼ lb., 30c.

For 25c, we will mail postpaid 10 packages of our brilliant annual flower seeds.

For 50c, we will mail 19 packages of rare annual blooming flower seeds.

For \$1.00, we will mail 40 packages of brilliant annuals; catalogue price \$2.50.

SALZER'S VEGETABLE SEEDS.

The following 35 sorts of vegetable seeds—sufficient for a family garden—the very best and the very earliest of their kind, for only \$1.00 net. No club rates. This gives everybody an opportunity to test our superior Northern Seeds and have the very earliest vegetables grown. If you want choice, early vegetables on your table WAY AHEAD (yes, 10 to 15 days ahead) of your neighbors, get this collection. This lot is put up in 35 packages—catalogue value \$2.40—and will not be broken. Look up their description. These 35 packages for \$1.00.

FOR \$1.00 SALZER'S GREAT #1.00 COLLECTION FOR \$1.00



35 PACKAGES EARLIEST AND BEST VEGETABLE NOVELTIES POST PAID FOR \$1.00

\$1.00

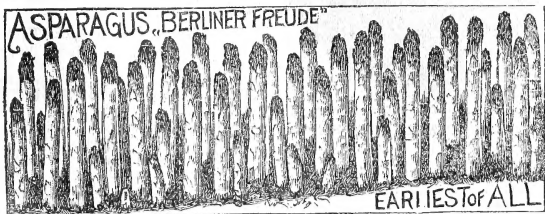
- | | | |
|---|---|--|
| <ul style="list-style-type: none"> 1 Asparagus, Berliner. 2 Beet, Dewing's Red. 3 Beans, Ne Plus Ultra. 4 Borecole, Dwarf German. 5 Corn, Early La Crosse. 6 Cabbage, Salzer's Earliest. 7 Cabbage, Red Pickling. 8 Carrot, French Forcing. 9 Cauliflower, E. Paris. 10 Celery, White Plume. 11 Celery, Turnip Rooted. 12 Cucumber, Early Market. | <ul style="list-style-type: none"> 13 Cucumber, Prolific Pickle. 14 Cress, Extra Curled. 15 Endive. 16 Kohlrabi, Early Vienna. 17 Lettuce, Early Simpson. 18 Lettuce, German Butter. 19 Leek, Salzer's Earliest. 20 Melon, Water, Phinney's. 21 Melon, Musk, Jenny Lind. 22 Onion, New Queen. 23 Parsnip, Long Sugar. 24 Pepper, Ruby King. | <ul style="list-style-type: none"> 25 Peas, Salzer's Earliest and Best. 26 Parsley, Early Moss Curled. 27 Radish, Erfurt Dark Red. 28 Radish, Long Scarlet. 29 Rutabaga, Early Yellow. 30 Sage. 31 Spinach, Early Summer. 32 Squash, Early White Bush. 33 Sweet Marjoram. 34 Turnip, Early La Crosse. 35 Tomato, Early Conqueror. |
|---|---|--|

These 35 Packages Earliest Vegetables are a bargain. Try them.

THESE
35 Packages for
\$1.00
POSTPAID.
This Collection
will not be
changed

SPECIAL LOW PRICES.

The following vegetable seed prices are the lowest at present offered anywhere for high pedigree seed. What we would like is this: If you will kindly make out an itemized list of your wants in the vegetable seed, bulb, plant, tool or farm seed line and let us figure with you, we will make you very low prices for orders received before December 15, 1910.



Asparagus Seed does best planted in the spring, but Roots in the fall of the year.

ASPARAGUS ROOTS.

ALL ONE YEAR OLD.	Free by Mail		By Express		
	Per 25	Per 100	Per 25	Per 100	Per 250
Berliner Freude	\$0.50	\$1.25	\$0.30	\$1.00	\$2.00
Col. M. White.....	.50	1.25	.30	1.00	2.00
Conover's .....	.50	1.25	.30	1.00	2.00
Barr's Mammoth .....	.50	1.25	.30	1.00	2.00
Palmetto .....	.50	1.25	.30	1.00	2.00

Per 500, \$3.50; per 1,000, \$6.00. All one year old; by express. Plant this Fall one-year-old Roots in rich, deep soil, 12 inches apart, and in 1912 you can cut fair crops.
Two-year-old Asparagus Roots, 25c per 100 more than one year, if sent by express.

BEETS.

	Pkg.	Oz.	¼ lb.	Lb.	Pk.
Red Beauty	\$0.10	\$0.20	\$0.35	\$0.90	
Salzer's Best of All	.10	.15	.30	1.00	
Early York	.10	.15	.30	1.00	
Swiss Chard	.05	.20	.30	1.00	
Spinach Beet	.10	.15	.35	1.00	
Bingen Ball	.10	.20	.45	1.25	
Dark Red Egyptian	.05	.10	.15	.50	
Improved Eclipse	.04	.10	.15	.50	
Edmund	.05	.10	.15	.53	
Salzer's Hands Off	.10	.20	.45	1.25	
Just Right	.15	.25	.75	2.00	
New Crimson King	.10	.20	.40	1.00	
Long Crimson Novelty	.10	.20	.40	1.00	
Salzer's Royal Half Long	.10	.20	.35	1.00	
Salzer's Long Smooth					
Blood	.10	.15	.25	.65	
Bastian Extra Early	.03	.08	.15	.38	
Early Blood Turnip	.03	.08	.15	.38	
Dewing's Red Turnip	.03	.08	.15	.38	
Early Bassano	.02	.08	.14	.35	

Sugar Beets.

	Pkg.	Oz.	¼ lb.	Lb.
Salzer's German Sugar	\$0.05	\$0.10	\$0.15	\$0.40
Sweet White	.05	.10	.15	.50
Imperial Sugar	.05	.10	.15	.40
Klein Wanzleben	.05	.10	.15	.40
Salzer's Jersey Sugar	.10	.15	.20	.55

Above Beet prices hold good until present big supply is exhausted; after that we fill at market prices.

Mangel for Stock.

	Pkg.	Oz.	¼ lb.	Lb.
Elfel Tower	\$0.10	\$0.15	\$0.20	\$0.40
Colossal Half Sugar				
White	.10	.15	.20	.40
Giant Holstein	.05	.10	.15	.45
Red Mangel	.04	.08	.10	.25
Yellow Globe	.04	.08	.10	.25
Red Globe	.04	.08	.10	.25
Long Yellow	.04	.08	.10	.25
Golden Tankard	.04	.08	.10	.25
Mixed	.03	.07	.10	.18

Salzer's Hands-Off Beet.

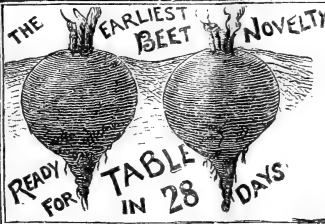


Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.25; 4 lbs., \$1.00.

The Ideal Table Beet; fine grained, rich red flesh, exceedingly tender, remarkably early. Combines more good qualities than any other round beet. This Beet with Bingen Ball and Salzer's Red Beauty, are quick money-makers.

Red Beauty Beet.

Again, among our 235,000 beet growers Red Beauty proved itself positively the earliest beet in the world. It is a perfect turnip-shaped, deep red, extremely early beet, fit for table in only 28 days; having a delightful deep red color when cooked. "It is the earliest, finest blood-red beet in existence." Pkg., 10c; oz., 20c; ¼ lb., 35c; ½ lb., 50c; lb., 90c.



SALZER'S SPLENDID HEAVY CROPPING BEANS.

There is big money made by the market gardener and farmer in Florida, Mississippi, Louisiana, Texas and the great South. The extreme early in wax beans we recommend Salzer's Earliest Wax,

this is especially true of the farmers living in beans we offer are carefully grown and of unusually fine quality. For then the Wardwell's Kidney Wax.

Wax Bush Beans.

	Pkg.	Pt.	Qt.	Pk.	Bu.
Golden Wax	\$0.10	\$0.20	\$0.25	\$1.10	\$4.20
Midsummer Wax	.10	.20	.35	1.25	4.50
Salzer's Earliest Wax	.10	.20	.30	1.20	4.25
Yosemite Mammoth Wax	.10	.20	.35	1.60	5.00
Valentine Wax	.10	.20	.35	1.60	5.90
Salzer's Round Podded Wax	.10	.20	.35	1.60	5.90
Refugee Wax (Round)	.10	.20	.35	1.60	5.90
White Wax	.10	.15	.25	1.25	4.50
Ivory Podded Wax	.10	.15	.25	1.25	4.50
Davis White Wax	.10	.15	.25	1.25	4.50
Prolific Black Wax	.10	.15	.25	1.25	4.50
Silver Bean	.10	.35	.60	2.00	7.00
Wardwell's Kidney Wax	.10	.20	.30	1.25	4.20
Salzer's Giant Stringless Wax	.10	.15	.25	1.25	4.90

Green Bush Beans.

	Pkg.	Pt.	Qt.	Pk.	Bu.
Colossal Stringless Green Pod	\$0.10	\$0.15	\$0.25	\$1.00	\$3.90
Salzer's Great Green Six Weeks	.10	.15	.20	1.00	3.80
Salzer's Extra Early Tender Valentine	.10	.12	.20	1.00	3.80
Salzer's Longfellow	.10	.20	.30	1.25	4.80
Beautiful Bush	.10	.20	.25	1.50	5.00
Early Warwick	.10	.20	.35	1.25	4.75
Salzer's First of All	.15	.20	.30	1.50	5.00
Best of All	.10	.20	.40	1.10	3.80
Early Mohawk	.06	.17	.29	1.00	3.80
Refugee or 1,000 to 1	.05	.17	.29	1.00	3.80
Black Marrowfat	.05	.17	.27	.75	2.80
White Marrowfat	.05	.17	.27	.75	2.80

Pole Beans.

	Pkg.	Pt.	Qt.	Pk.	Bu.
Salzer's Prosperity Wax	\$0.15	\$0.35	\$0.60	\$3.75	\$....
Golden Butter Wax	.10	.20	.40	2.00	7.00
Willing's Pride	.15	.35	.50	2.25	....
Salzer's Case Knife	.10	.20	.35	1.50	5.50
Andalusia	.10	.20	.40	1.75	....
Lazy Wife	.10	.20	.35	1.75	....
Cornhill	.10	.15	.25	1.25	4.90
Horticultural	.10	.20	.35	1.50	5.50
Southern Prolific	.10	.20	.35	1.80	....
Yard Long	.15	....	....	....	....
Broadwinner	.10	.30	....	.50	postpaid.
Scarlet Runner	.10	.30	....	....	postpaid.
Salzer's Giant Black Wax	.10	.20	.35	1.75	....

Above Bean prices hold good until supply is exhausted; after that we will fill at market prices.

Lima Beans.

	Pkg.	Pt.	Qt.	Pk.	Bu.
Salzer's Giant Bush	\$0.10	\$0.25	\$0.40	\$2.50	\$8.00
Burpee's Bush	.10	.30	.50	1.70	6.00
Henderson's Bush	.10	.20	.35	1.50	5.00
Salzer's Improved Early Pole	.15	.40	.60	3.00	....
Dreer's Lima Pole	.10	.20	.35	1.50	5.00
King of the Garden	.10	.20	.35	1.50	5.00
Large White Lima	.10	.20	.35	1.50	5.00

Field Beans.

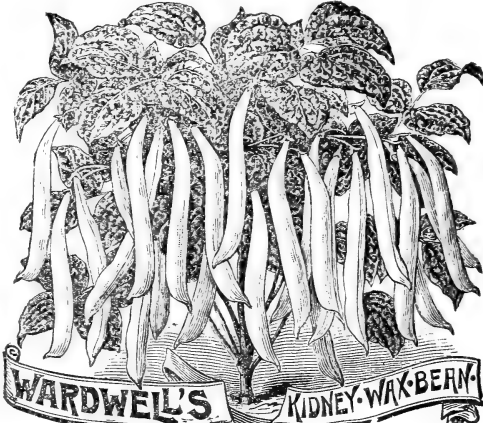
	Pkg.	Pt.	Qt.	Pk.	Bu.
Salzer's White Wonder	\$0.10	\$0.15	\$0.25	\$1.25	\$3.90
Salzer's Improved Tree	.08	.15	.25	.90	3.20
White Navy	.10	.15	.20	.90	3.00
Red Kidney	.10	.20	.35	.90	3.50
Dwarf Horticultural	.10	.20	.35	.90	3.50
Boston Favorite	.10	.15	.20	1.00	3.60

When stocks of Peas and Beans are exhausted, we fill orders at market prices.

For extreme early in green Beans we recommend Salzer's Six Weeks, Extra Early Valentine and Salzer's First of All. We have hundreds of planters in the South using from 1 to 10 bushels of these magnificent sorts annually.

WARDWELL'S KIDNEY WAX.

There is no Wax Bean so well known and so popular throughout the United States as this bean. Our stock is unusually fine and we can heartily recommend same to any one wishing the very best Wardwell Wax Bean.



WARDWELL'S KIDNEY WAX BEAN.

Without question the very best Golden Wax Bean for general purposes grown. It is extremely prolific, tender and very early, of delicious flavor and one of the best selling Beans in the market. Market gardeners will find that it sells like hot cakes.

Midsummer Wax.

Has become immensely popular; our own introduction; comes into play immediately after the Golden Wax. Large, fine, transparent pods, very rich and tender. **Salzer's Earliest Wax.**

Shortly leaped into popularity and is in enormous demand. One of the very earliest Beans on earth. It is a money-maker for the market gardener.

Salzer's Giant Stringless Wax.

Greatest Bean of the century, pods of enormous length, rich, juicy, tender and a great money-maker for the market gardener. Nothing ever before offered like it.

GREEN BUSH BEANS.

Salzer's Early Six Weeks.

We sell thousands of bushels of this Earliest Green Bean. Note low price per bushel. Pk., \$1.00; bu., \$8.80; 2½ bus., \$9.25. These low prices good only as long as stock lasts.

Salzer's First of All.

If there is a vegetable that we like a little bit better than any other it is a tender Green Bean, properly served with a leg of mutton, a dish fit for the gods.

Now, then, Salzer's First of All will give us these green Beans—earlier, tenderer, juicier, finer, sweeter, better, and quicker than any other Green Bush Bean that we know of. The Bean is extremely early, is stringless, tender and prolific, in fact, is perfection in every respect.

Salzer's Extra Tender Podded Valentine Bean.

Our stock of this is of magnificent quality. It is the great Bean for the market gardener. It is very productive, very early, one of the very finest market and shipping Beans known.

Colossal Stringless Green Pod.

Pods often 7 to 8 inches long, of great tenderness, very crisp, extremely early, of the richest quality imaginable, a regular gold mine to the market gardener.

Write for special prices on Beans, stating sorts and quantities wanted of each.

SALZER'S NORTH AMERICAN GROWN CABBAGE SEED.

☞ The Cabbage Seed Crop on Long Island, where the only good American Cabbage Seed is raised, was almost a complete failure last season, and prices for that seed are necessarily higher. BEWARE OF CHEAP SEED, as it is either old stock or imported, the heading qualities of which are always doubtful.

Cabbage.

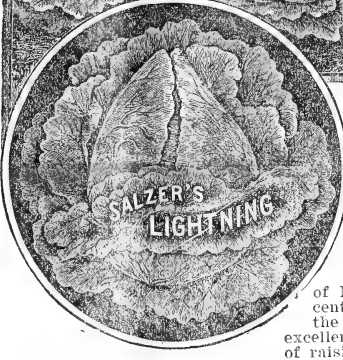
	Pkg.	Oz.	¼ lb.	Lb.
Salzer's Lightning	\$0.15	\$0.60	\$2.00 \$6.50
Salzer's Giant Flat Dutch10	.35	1.25 4.00
Salzer's Ideal12	.35	1.25 3.75
Salzer's New Volga10	.40	1.25 4.00
Salzer's Extra Early Jersey				
Wakefield05	.20	.75 2.50
Red Rock05	.20	.50 1.90
Salzer's Earliest05	.25	.85 3.00
Salzer's Kraut King10	.40	1.30 3.75
Braunschweiger10	.35	1.00 3.50
Early Spring10	.30	.90 3.00
Danish Roundhead10	.35	.90 3.20
Dutch Winter or Hollander10	.30	.75 2.50
Genuine Surehead10	.20	.55 1.75
Lupton10	.30	.80 3.00
Short Stem Drumhead10	.40	.75 2.00
Salzer's Improved Market05	.20	.60 2.00
Excelsior03	.10	.30 1.00
Henderson's Autumn King10	.30	.90 3.00
New Bridgeport Mammoth10	.45	1.00 3.50
New 103 or Hundred Weight15	.....	.....
Philadelphia First Early10	.40	1.25 4.00
Giant Red Dutch10	.20	.60 2.00
Red Dutch10	.15	.40 1.50
Mammoth Globe Savoy10	.20	.50 1.70
Green Globe Savoy05	.15	.35 1.25
Early Winingstadt05	.15	.45 1.50
New Wonderful10	.50	1.50 5.00
All Head Early10	.30	.75 1.75
Late Flat Dutch03	.10	.35 1.30
Premium Flat Dutch03	.10	.35 1.30
Marblehead Mammoth03	.10	.35 1.30
Henderson's Genuine Succession03	.10	.35 1.30
Fotler's Improved Brunswick03	.10	.35 1.30
Early York03	.10	.35 1.30
Large York03	.10	.35 1.30
All Season's03	.10	.35 1.30
Early Flat Dutch03	.10	.35 1.30
German Filderkraut03	.12	.45 1.50



SALZER'S LIGHTNING CABBAGE.
We head the list of Cabbages with absolutely the earliest Cabbage on earth. There is nothing known to seedsman today that can approach it in earliness or richness of quality. It is the Cabbage that will produce fine heads in from 55 to 60 days from sowing.

EARLIEST ON EARTH.

B. B. Garrard, Jr., Boaz, Ala., writes:
"Your Lightning, Ideal and Giant Flat Dutch are three of the greatest Cabbages on earth. This is the third year that I planted same, and I would willingly pay \$1.00 per package for each rather than to miss them. Lightning is the earliest, finest Cabbage in the world, and I have raised every other earliest sort that I could get. I have had fine, large heads, weighing from 5 to 10 lbs., every day since the 15th of May, for which I have been getting 10 to 15 cents apiece. I thank you a thousand times for the good you have done me by sending me such excellent seeds. Your Cabbage Seed was the means of raising the mortgage from my place."



Borecole or Kale.

	Pkg.	Oz.	¼ lb.	Lb.
Salzer's Erfurt Dwarf	\$0.10	\$0.25	\$0.60 \$2.00
Dwarf German Green05	.20	.50 1.75
Scotch Green05	.15	.30 1.00

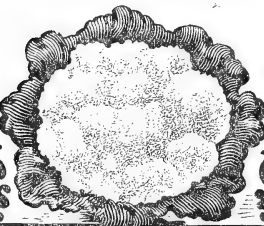
Broccoli.

	Pkg.	Oz.	¼ lb.	Lb.
Large White	\$0.10	\$0.30	\$0.85 \$2.75
Purple Cape05	.30	.85 2.75

Brussels Sprouts.

	Pkg.	Oz.	¼ lb.	Lb.
Salzer's Hamburg	\$0.10	\$0.25	\$0.75 \$2.50
Improved Dwarf05	.15	.50 1.75
Dalkieth10	.30	1.00 3.00

Salzer's New Cauliflower, "July 1st."



Stand aside! Hear the tale! For many years we have challenged the world to produce a finer, handsomer or earlier Cauliflower than our Salzer's Earliest Surehead. None ever dared accept the challenge; no one ever raised a handsomer, earlier Cauliflower than Salzer's Earliest Surehead! But today Earliest Surehead hangs its head and modestly proclaims Salzer's July 1st as the earlier.

Salzer's Earliest Surehead Cauliflower.

Will surpass in earliness the Snowball and every other known variety. Whether for forcing or open ground, planted early or late, it is the surest header of all. Very dwarf and compact in growth, it can be planted very closely, 18 inches each way, and is particularly desirable for forcing under glass or for extra early garden.

Midsummer Cauliflower.

A splendid, large, fine, early heading Cauliflower.

	Pkg.	¼ oz.	½ oz.	Oz.	¼ lb.	Lb.
Salzer's July 1st	\$0.20	\$1.20	\$2.00	\$3.50	\$10.00 \$30.00
Salzer's Earliest Surehead15	.80	1.50	2.50	7.50 25.00
Salzer's Fancy Blue Ribbon35	1.50	2.50	4.00	15.00 40.00
Extra Early Danish Snowball12	.....	1.25	2.00	6.00 18.00
Henderson's Fine Snowball10	.....	1.50	2.50	7.50 25.00
Berliner Earliest05	.20	.30	.50	1.50 5.75
LaCr. Favorite20	1.10	1.75	3.00	8.00 20.00
Salz's Midsummer12	.....	.75	1.25	3.00 9.00
Autumn Giant10	.....	.75	1.25	3.00 9.00
Erfurt Early Dwarf10	.....	.....	2.00	.....
Early Paris10	.....	.75	2.00	7.50

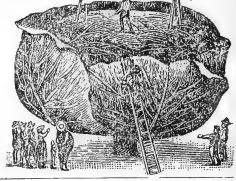
VOLGA CABBAGE.

A half early sort, ripening after Salzer's Ideal, or Early Spring, very fine indeed.

SALZER'S GIANT FLAT DUTCH.

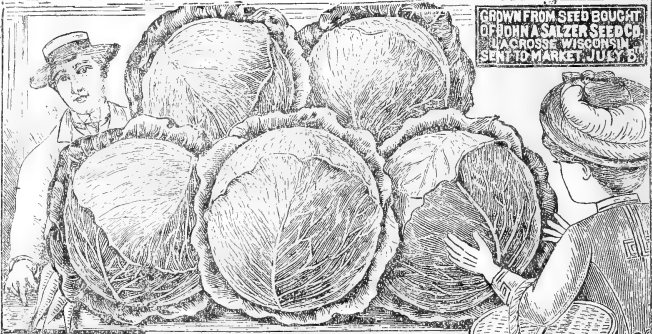
This is the great late Cabbage that has made the Salzer Seed Company so famous. It is the very best late Cabbage grown. Thousands of customers are added annually who plant this famous Cabbage, to their great delight.

SALZER'S GIANT FLAT DUTCH.



SALZER'S IDEAL.

This is without question the very finest, best flavored, handsomest shape, quickest growing, flat, extremely early spring Cabbage known. There is nothing quite so finely flavored and so large for an extremely early variety as Salzer's Ideal.



GROWN FROM SEED BOUGHT FROM SALZER SEED CO. LA CROSSE, WISCONSIN. SENT TO MARKET JULY 8.

10,000 HEADS PER ACRE
60 DAYS AFTER SOWING \$2.36
SALZER'S IDEAL CABBAGE
LARGEST EARLY CABBAGE KNOWN

SALZER'S NORTHERN GROWN



Salzer's Extra Early Jersey Wakefield.

Well known; forms fine, solid heads of good size and of the finest quality; conical in shape, with very few outside leaves. About six to eight days later than Salzer's Lightning. Our strain is remarkably pure and warranted to give satisfaction.

Early Spring Cabbage.

As early as the Wakefield, but one-third more productive. This new Cabbage is grown by many gardeners to their great satisfaction. It is extremely early for so large a head, and ripens about the same time as Salzer's Ideal Cabbage does.

NEW CARROT—DEWDROP.

There is scarcely a vegetable that today is in greater demand than the extremely early Carrot, and in Salzer's Dewdrop we have the par excellence of all Carrots. It is fine in shape, the right color, very juicy, very early, very sweet and will please the most fastidious. It's a great novelty.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

SALZER'S EARLIEST CORELESS.

A wonderful Carrot, half long, scarlet, juicy, almost coreless. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25.

CARROTS.

	Pkg.	Oz.	¼ lb.	Lb.
Salzer's First of All.....	\$0.10	\$0.15	\$0.25	\$1.50
Danver's Yellow (Half Long).....	.05	.10	.25	.90
Salzer's Improved Long Orange.....	.10	.15	.20	.65
Salzer's Midsummer.....	.10	.20	.30	1.00
Oxheart or Gueraude.....	.10	.15	.35	.90
Early Scarlet Horn (Pointed).....	.03	.09	.15	.50
Scarlet Nantes.....	.03	.09	.15	.50
Early Shorthorn.....	.05	.10	.20	.70
Chantenay.....	.10	.15	.35	.90
Salzer's French Forcer or Forcing.....	.04	.10	.20	.55
Pure Gold.....	.10	.15	.40	1.00
Dewdrop.....	.10	.20	.50	1.50

CARROTS FOR STOCK.

	Pkg.	Oz.	¼ lb.	Lb.
Norman Belgian.....	\$0.10	\$0.15	\$0.25	\$0.65
Cowboy.....	.10	.15	.20	.50
Long White Belgian.....	.05	.10	.15	.45
California Mammoth.....	.05	.10	.25	.75
Mastodon.....	.05	.10	.20	.60

SALZER'S EARLIEST CUCUMBER.

SALZER'S EARLIEST CUCUMBER is universally acknowledged by seedsmen, by market gardeners, by private planters, whether for city gardens or acre cultivation, to be without a peer the earliest, finest table variety in the world. Over 100,000 customers planted this sort since 1896, when first introduced by us, and all pronounce it the earliest, finest Cucumber in existence.



Price of Salzer's Earliest Cucumber: Big package, 10c; oz., 15c; ¼ lb., 40c; ½ lb., 75c; lb., \$1.25; 4 lbs., \$4.50, postpaid.

CUCUMBERS.

	Pkg.	Oz.	¼ lb.	Lb.
Salzer's Earliest.....	\$0.10	\$0.15	\$0.40	\$1.25
Salzer's Everlasting (½ oz. 60c).....	.15	1.00	.....	.....
Salzer's Elite Pickling.....	.15	.25	.75	2.50
Salzer's New Morning Star.....	.10	.15	.50	1.25
Japanese Climbing.....	.10	.20	.60	.....
Cumberland Pickle.....	.10	.20	.35	1.10
Salzer's Perfection.....	.10	.15	.40	1.00
West India Gherkin.....	.05	.20	.....	.....
Salzer's Prolific Pickle.....	.10	.15	.25	.80
Salzer's New Everbearing.....	.10	.15	.40	1.00
Improved Long Green.....	.05	.10	.25	.80
Salzer's Long Giant.....	.10	.20	.50	1.50
Snake.....	.10	.25	.....	.....
Early Market.....	.04	.10	.25	.85
White German.....	.04	.10	.25	.85
White Perfection.....	.04	.10	.25	.85
White Erfurt Spine.....	.04	.10	.25	.85
Long Green Southgate.....	.04	.10	.25	.85
Green's Prolific.....	.04	.10	.25	.85
Boston Pickling.....	.04	.10	.25	.85
Nichol's Medium.....	.04	.10	.25	.85
Chicago Pickling.....	.04	.10	.25	.85
Milwaukee Pickle.....	.04	.10	.25	.85
Fordhook Pickling.....	.04	.10	.25	.85
Mixed.....	.10	.15	.20	.60

NEW CUCUMBER—DAVIS' PERFECT.

Indeed a perfect Cucumber in every respect! Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.75.

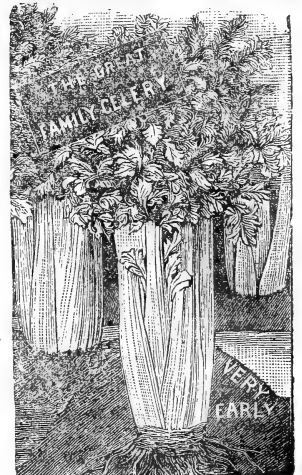
CELERY.

Our trade in celery doubles annually, which shows that we have the very finest and best strains.

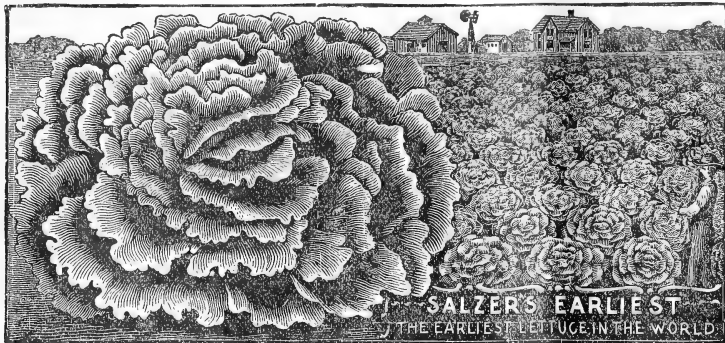
SALZER'S SELF-BLANCHER CELERY.

There is no Celery equaling it in taste, richness of color, perfection in blanching and earliness. In our home kitchen garden this variety produced tender, delicious, crisp, brittle Celery, without any being, completely blanching itself. It is pre-eminently the sort to grow and use for home-garden, for market, or for shipping. The demand the last 9 years for this magnificent Celery has been marvelous.

	Pkg.	¼ oz.	Oz.	¼ lb.	Lb.
Salzer's Self Blancher.....	\$0.10	\$0.25	\$0.45	\$1.25	\$4.00
New Rose.....	.10	.25	.75	2.50	.....
Golden Self Blanching.....	.10	.20	.35	1.00	3.50
Golden Self Blanching (Paris Strain).....	.12	.25	.40	1.50	4.50
New Giant Pascal.....	.10	.25	.60	1.75	.....
White Plume.....	.05	.20	.65	1.90	.....
Boston Market.....	.05	.20	.60	1.90	.....
White Walnut.....	.05	.20	.60	1.90	.....
Crawford's Half Dwarf.....	.03	.15	.....	.....	.....
Dwarf White Solid.....	.03	.20	.60	.....	.....
Seymour's Superb White.....	.05	.20	.....	.....	.....
Dwarf Golden Heart.....	.10	.25	.....	.....	.....
Salzer's Giant.....	.20	.....	.....	.....	.....
Crimson.....	.10	.25	.....	.....	.....
Turnip Rooted.....	.05	.15	.40	1.40	.....
Finest German Rooted.....	.05	.20	.65	2.20	.....
New Apple Rooted.....	.05	.20	.60	.....	.....
Salzer's Turnip Rooted.....	.10	.20	.60	2.00	.....
Giant Golden Heart.....	.10	.20	.30	.75	2.50



Salzer's Self Blancher.



LETTUCE.

If you wish an early lettuce there is nothing better than Salzer's Earliest. This is followed by the Black Seeded Simpson and Grand Rapids Forcing. We are particularly fortunate in our medium Lettuce varieties, having some of the finest sorts grown. We can heartily recommend same.

SALZER'S EARLIEST LETTUCE.

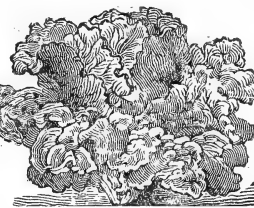
This is by far the earliest Lettuce, and is grown in enormous quantities by market gardeners throughout America. It forms large loose leaves of ideal color. Extremely tender and juicy and of good quality. It is the ideal early Lettuce.

BLACK SEEDED SIMPSON.

Both the Black and White Seeded Simpson are Lettuces of superlative quality, and grown very largely in Boston and other great markets. Our seed of both is very carefully selected.

GRAND RAPIDS FORCING LETTUCE.

The Best Sort for Shipping.



This grand new forcing variety stands more neglect in the way of watering and ventilation, will grow greater weight on the same ground, and will stand longer after maturing than the Black Seeded Simpson. It is of handsome appearance, and not apt to rot, and will keep from wilting longer while exposed for sale than any other sort.

LETTUCE (Head Varieties).

	Pkg.	Oz.	¼ lb.	Lb.
Salzer's Wonderful	\$0.10	\$0.20	\$0.50	\$1.50
Kaiser Wilhelm	.15	.30	.60	2.00
Salzer's Colossal	.15	.30	.60	2.00
New York Market	.10	.20	.40	1.25
German Butter	.10	.20	.40	1.25
Salzer's Prizehead	.05	.15	.30	1.05
Improved Hanson	.10	.15	.30	1.00
Peer of All Summer	.10	.25	.60	2.00
Golden Stone Head	.03	.07	.19	.55
Boston Market	.03	.07	.19	.55
Satisfaction	.03	.07	.19	.55
Ice Drumhead	.03	.07	.19	.55
Salzer's Immensity	.10	.30	.75	2.50
La Crosse Market	.10	.25	.65	2.00
Heavy Weight	.15	.25	.75	2.50
New Iceberg	.10	.15	.40	1.40
Sundance	.10	.20	.60	2.00
Golden Ball	.10	.20	.35	1.00
Denver Market	.05	.10	.30	1.00
Chartier	.05	.10	.30	1.00
Hubbard Market	.05	.10	.30	1.00

	Pkg.	Oz.	¼ lb.	Lb.
Morse	\$.005	\$0.10	\$0.30	\$1.00
Salamander	.15	.25	.50	....
Passion or Southern	....	.05	.10	.30
Heart	.05	.10	.30	....
San Francisco Market	.10	.15	.40	1.20
Mixed (all sorts)	.10	.20	.50	1.25
(Leaf Varieties.)				
	Pkg.	Oz.	¼ lb.	Lb.
Salzer's Earliest	\$0.10	\$0.20	\$0.40	\$1.50
All Cream	.10	.20	.40	1.50
Grand Rapids Forcing	.05	.15	.35	1.10
Early Simpson	.10	.15	.30	1.09
American Beauty	.10	.25	.75	2.50
Oak Leaved	.10	.30	.75	....
Early Tennis Ball	.03	.07	.19	.55
Early Curled Silesia	.03	.07	.19	.55
Laccinated Beauregard	.03	.07	.19	.55
(Coss Varieties).				
	Pkg.	Oz.	¼ lb.	Lb.
Salzer's Perfect Blanca	....	.05	.10	.30
Ing Celery	....	.05	.10	.30
White Coss	....	.15	.30	....
Green Winter Coss	....	.05	.20	.60

ONIONS.

The Onion crop is one of the most important of all market gardeners' crops. For the South we recommend especially the Crystal Wax, the Red and White Bermuda and Salzer's Pризetaker and Giant Silver King, as also the Large Red Globe, the Yellow Globe and the Southport White Globe.

There are a great many Onions sown in the fall of the year, especially in southern and middle states. These, slightly protected with coarse straw, manure or leaves, usually come out in very fine shape in Spring, furnishing green Onions several weeks ahead of seed planted in spring.

ONION SEED.

	Pkg.	Oz.	¼ lb.	Lb.
Earliest Green Eating	\$0.10	\$0.15	\$0.35	\$1.25
Salzer's Red Wethersfield	.10	.20	.40	1.50
Salzer's King of the Earliest	.10	.20	.40	1.50
Salzer's Red Globe	.10	.20	.40	1.50
Southport Yellow Globe	.10	.20	.40	1.49
Southport White Globe	.10	.25	.55	1.99
Salzer's Brown Globe	.10	.20	.45	1.70
Salzer's Giant Silver King	.10	.20	.45	1.50
Salzer's Gladiator	.10	.25	.50	1.69
Mammoth Pompeii	.10	.25	.70	2.75
Giant Rocco	.05	.25	.60	2.00
Giant White Tripoli	.05	.25	.60	2.25
Early White Naples	.05	.25	.60	2.25
Marzajole	.05	.25	.60	2.25
King Red Tripoli	.05	.25	.75	2.25
Salzer's Pризetaker	.10	.20	.45	1.50
White Globe	.10	.20	.45	1.70
White Mildness	.10	.25	.50	1.90
New Queen	.05	.20	.50	1.50
Paris Silverskin	.05	.15	.50	1.49
Salzer's 60 Day	.10	.25	.50	1.50
Salzer's Pickling Yellow Globe	.10	.25	.50	1.50
Salzer's Neckless Yellow Globe	.10	.15	.35	1.25
Yellow Globe Danvers	.05	.20	.60	2.30
Flat Yellow Danvers	.05	.15	.35	1.25
Large Red Globe	.10	.20	.45	1.50
Extra Early Red Globe	.10	.20	.45	1.50
Earliest Australian Brown	.10	.20	.45	1.40
Grandpa's Conglomeration Mixture	.07	.10	.30	.90

BOTTOM ONION SETS.

Red, peck, 90c; bus., \$3.50. White, peck, 90c; bus., \$3.50. Yellow, peck, 90c; bus., \$3.25. Per quart, postpaid, 35c; by express, 15c.



GARLIC SETS.

Italian, the best, per lb., postpaid, 40c; by express, 30c; 5 lbs., \$1.25; 10 lbs., \$2.50; lb. lots, write for special price.

CHIVES.

12 for 20c; 25 for 35c; 100 for \$1; postpaid.

SALZER'S PRIZETAKER ONION.

Known the world over as the giant yellow Onion; 11 Onions having been grown of such a size as to fill a bushel, the largest weighing 5 lbs. 12 oz. This Onion cannot be beat for quality, for size, for richness, for flavor.

SALZER'S GIANT SILVER KING ONION.

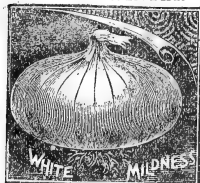
1,200 bushels per acre—by using our new method you can dig this fall of this Onion, if you will plant same—if climatic conditions and soil are right—and for those 1,200 bushels you are just as apt to get \$1,200 as less, as the price for Onions this fall ought to rule very high. The best giant white Onion grown.



THE EGYPTIAN OR BERMUDA EARLY TOP ONION SETS.

They are from 12 to 20 days ahead of all other Onion Sets. Protect slightly in fall and as soon as snow leaves, green Onions appear. A few quarts planted in the corner of the garden will furnish sufficient green Onions for years. When stock becomes exhausted we book order and fall in fall. By mail, pt., 20c; qt., 35c; by express: qt., 20c; pk., 80c; bu., \$2.80.

WINTER ONION SEED.



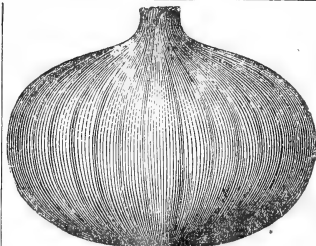
Something new. Originated in England. A splendid white Onion, sown in fall, stands the winter and in early spring brings quick, fine, tender Onions. Is being planted in the North in large quantities. You will surely like them for very early onions.

Price, pkg., 6c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

	Pkg.	Oz.	¼ lb.	Lb.
New Winter	\$.005	\$0.30	\$0.60	\$2.00
Salzer's Large Rouen	.15	.35	.60	2.00
Broad London	.05	.15	.40	1.15



New Winter.



Bermuda Onions.

The Bermuda Onions have fairly leaked into popularity in the South and are grown in enormous quantities in Texas, Louisiana, Mississippi, Florida and other southern states. They are magnificent Onions in every respect and we can heartily recommend same. Our Bermuda Onions have won a market for themselves; they are planted now by thousands of southern growers everywhere, giving great satisfaction.

RED BERMUDA ONION.

Strong grower, fine shaped, splendid shipper. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

WHITE BERMUDA ONION.

A very rare Onion, delicate flavor, beautiful color, fine shape, splendid shipper. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

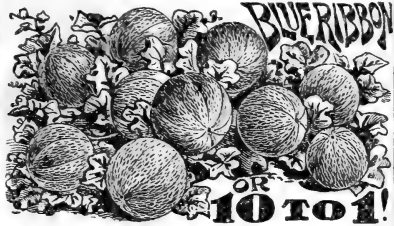
CRYSTAL WAX ONION.

The very rarest and finest of the Bermuda type of Onions. Our seed is imported and is very choice. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$2.25, postpaid.

Write for special prices on Lettuce, Onion and Vegetable Seeds—always stating quantity and variety wanted.

MUSKMELONS.

The earliest Muskmelon that we have is Salzer's Earliest Ripe. This is followed by the Blue Ribbon Rockyford, then Burrell's Gem, very excellent sorts, while the Extra Early Hackensack and Osage and Acme and varieties of this kind increase in popularity with each season, especially among southern planters.



MELON—MUSK.

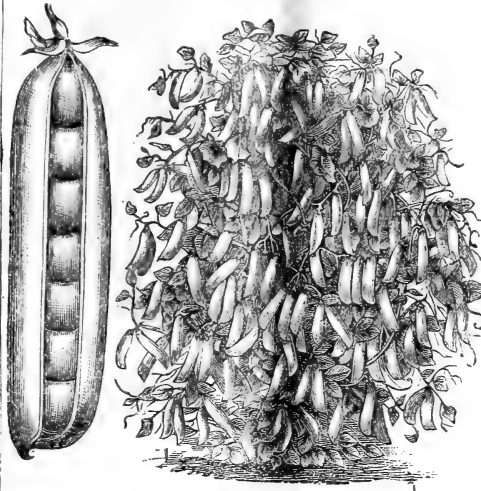
	Pkg.	Oz.	1/4 lb.	Lb.
Earliest Ripe	\$0.10	\$0.20	\$0.40	\$1.25
Paul Rose Petosky—Originator's stock	.05	.10	.20	.65
Paul Rose Petosky—Salzer's Selected Stock	.10	.20	.60	1.50
Rockyford	.10	.20	.35	1.25
Common Rockyford	.05	.08	.15	.50
Burrell's Gem	.05	.20	.30	1.00
Salzer's Queen of All	.10	.20	.50	1.25
Early Hackensack	.05	.10	.20	.60
Acme	.05	.10	.20	.60
Osage	.10	.15	.30	1.00
Montreal Market	.10	.25	.60	2.00
Pineapple	.10	.35	1.00	3.00
Salzer's Mexican Banana	.15	.20	.50	1.50
Climbing Orange	.10	.30	1.00	3.00
Vine Peach or Mango	.10	.30	1.00	3.00
Strawberry	.15	.30	1.00	2.00
Pomegranate	.10	..	..	..
Emerald Gem	.10	..	..	..
Ferry's New Defender	.05	.15	.40	1.25
Persian Monarch	.10	.20	.50	1.50
Perfection	.05	.10	.20	.60
Nectar of Angels	.10	.25	.50	1.75
Surprise	.05	.10	.20	.70
Green Nutmeg	.05	.10	.20	.60
White Japan	.05	.10	.20	.60
Improved Casaba	.05	.10	.20	.60
Silver Netted Nutmeg	.05	.10	.20	.60
Bayview	.05	.10	.20	.60
Long Yellow Cantaloupe	.05	.10	.20	.60
Round Yellow Cantaloupe	.05	.10	.20	.60
Orange Christiana	.05	.10	.20	.60
Skilman's Netted	.05	.10	.20	.60
Extra Early Citron or Nutmeg	.05	.10	.20	.60
Arabian Sweet	.05	.10	.20	.60
Jerry Lind	.05	.10	.20	.60
Milwaukee Market	.05	.10	.20	.60
Mixed	.10	.15	.20	.48
Bowman's Gold Coin	.10	.20	.50	1.75
New Ford Hook	.10	.30	.90	2.50

WATERMELONS.

We are particularly strong on Watermelons. For early there is nothing earlier than Salzer's Earliest and July Fourth. These are two melons that have won a place for themselves all over the United States. Then Salzer's Expansion and Oh! My! and Wisconsin Hybrid are the three best shipping melons known. There is nothing superior to them.

MELON—WATER.

	Pkg.	Oz.	1/4 lb.	Lb.
Sweet Heart	\$0.05	\$0.10	\$0.20	\$0.75
Duke Jones	.05	.10	.25	.75
Ironclad	.03	.07	.15	.55
Hungarian Honey	.05	.10	.25	.75
Salzer's Earliest	.10	.15	.35	1.00
Salzer's Fourth of July	.10	.15	.35	1.00
Mixed Watermelon Seed	.10	.15	.20	.48
Salzer's Expansion	.10	.20	.50	1.50
Salzer's Oh! My!	.10	.20	.35	1.00
Wisconsin Hybrid	.10	.20	.35	1.00
Phinney's Early	.03	.07	.15	.55
Gypsa	.03	.07	.15	.55
Peerless of Ice Cream	.03	.07	.15	.55
Mountain Sweet	.03	.07	.15	.55
Black Spanish	.03	.07	.15	.55
Citron	.03	.07	.15	.55
Kentucky Wonder	.03	.07	.15	.55
The Dixie	.03	.07	.15	.55
Kob's Gem	.03	.07	.15	.55
Pride of Georgia	.03	.07	.15	.55
Egyptian Red	.03	.07	.15	.55
Scaly Bark	.03	.07	.15	.55
Seminole	.03	.07	.15	.55
Florida's Favorite	.03	.07	.15	.55
Halbert Sweet	.10	.15	.40	1.25
Kleckley Sweet	.10	.15	.20	1.00
Cole's Early	.05	.10	.25	.75



PEAS.

There is more money made in peas than in any other crop and planters in the south are finding this out. With such varieties as Salzer's Scorcher, Early Alaska, La Crosse First Early, Salzer's Earliest and Best, Early May, McLean's Little Gem, Thos. Laxton, and Salzer's Earliest Dwarf Jumbo, you are always sure to double and treble your money. Indeed, an acre of peas costing you possibly \$10.00 for the seed would be a shame to return less than \$200 to \$300.

Early Alaska Pea.

Our strain is the earliest on earth of Alaska peas, splendid for shipping and market. We sell car loads to Texas, Florida, Louisiana and Southern States.

Pk., \$1.70; 1/2 bu., \$3.25; bu., \$6.00.

SALZER'S EARLIEST AND BEST.

A smooth, white, double-quick acting Early Pea that holds the world's record for earliest of its class. It is of peerless quality—though not so sweet as varieties like Dwarf Jumbo, Gradus, etc.

Pkg., 10c; 1/2 pt., 15c; pt., 25c; qt., 40c; postpaid. By express: Pkg., 10c; pt., 15c; qt., 25c; pk., \$1.25; bu., \$4.75; 2 bu., \$9.25.

SECOND EARLY SORTS.

	Pkg.	Pt.	Qt.	Pk.	Bu.
American Wonder	\$0.10	\$0.15	\$0.20	\$1.35	\$4.50
Salzer's Dwarf Telephone	.10	.25	.40	1.90	7.10
Henderson's Heroine	.10	.20	.30	1.35	4.90
Midsummer	.10	.15	.30	1.40	4.90
Tom Thumb	.10	.15	.20	1.25	4.90
McLean's Little Gem	.10	.20	.35	1.25	4.90
Improved Kent	.05	.10	.15	1.35	4.50
Abundance	.05	.10	.15	1.35	4.50
Rural New Yorker	.05	.10	.15	1.35	4.50
Carter's First Crop	.05	.10	.15	1.35	4.50
First and Best	.05	.10	.15	1.35	4.50
Blue Peter	.05	.10	.15	1.35	4.50
Horsford Market Garden	.10	.15	.25	1.15	4.25
Black Eye Marrowfat	.05	.10	.15	.75	2.60
White Eye Marrowfat	.05	.10	.15	.75	2.60

CRESS.

	Pkg.	Oz.	1/4 lb.	Lb.
Extra Curled	\$0.05	\$0.10	\$0.25	\$0.75
Upland	.10	.40	..	..
True Water Cress	.10	.50	1.50	..

EGG PLANT.

	Pkg.	Oz.	1/4 lb.	Lb.
New York Purple	\$0.05	\$0.30	\$0.90	\$3.50
Salzer's Early Purple	.10	.40	1.00	3.60
Early Long Purple	.05	.30	.90	3.50
White Egg Plant	.15	.60	..	..

KOHLRABI.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Purple Vienna	\$0.10	\$0.20	\$1.00	\$3.00
Early White Vienna	.05	.15	.50	1.50
Salzer's Mammoth	.10	.25	.60	2.00

PEANUTS.

	Pkg.	Pt.	Qt.	Pk.	Bu.
Early Virginia	\$0.15	\$0.20	\$0.30	\$2.25	..
New Spanish	.10	.25	.40	2.00	..

OKRA.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Dwarf	\$0.10	\$0.15	\$0.35	\$1.25
Long Green	.05	.10	.20	.75

RHUBARB.

3 for 30c; 6 for 50c; 12 for 75c, postpaid; 100 by express for \$5.00.

HORSERADISH.

25 plants will be sufficient for a small family. The roots grow and increase rapidly in size, and bear abundantly with each succeeding year.

Plant in a corner of the yard where you wish it to grow, and it will repay you many times, as you can begin digging the next year. 6 roots for 20c; 12 for 35c; 25 for 70c; 100 for \$2.75; postpaid.

BOHEMIAN HORSE RADISH.

A new horseradish from Bohemia. It's the finest, richest, largest of all—worth its weight in gold to get a start with! Grows to double the size of the old variety. 6 roots 35c; 50 for \$2.25.



Horseradish.

EARLY SORTS.

	Pkg.	Pt.	Qt.	Pk.	Bu.
Salzer's Scorcher	\$0.10	\$0.20	\$0.30	\$1.50	\$5.50
Salzer's Earliest and Best	.10	.15	.25	1.25	4.75
Salzer's Dwarf Early May	.10	.15	.30	1.50	5.25
Salzer's Earliest Dwarf Jumbo	.10	.25	.40	1.90	7.40
Thomas Laxton	.10	.20	.30	1.75	6.50
Gradus or Prosperity	.10	.20	.30	2.00	7.00
Salzer's Dwarf Profusion	.10	.15	.20	1.25	4.90
Nott's Excelstor	.10	.25	.35	1.40	4.90
Early Alaska	.10	.15	.25	1.70	6.00

GENERAL SORTS.

	Pkg.	Pt.	Qt.	Pk.	Bu.
Champion of England	\$0.05	\$0.10	\$0.15	\$1.35	\$4.50
McLean's Advancer	.05	.10	.15	1.35	4.50
Prince of Wales	.05	.10	.15	1.35	4.50
Salzer's Improved Telephone	.10	.15	.20	1.40	5.00
Salzer's Rough Rider	.10	.20	.35	1.70	5.00
Pall or Mammoth Sugar	.10	.20	.30	1.75	6.50
Dwarf Sugar	.10	.20	.30	1.75	6.75

Above prices hold good until present big supply is exhausted. After that we will fill at market prices.

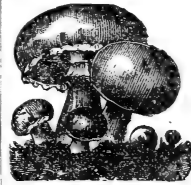
PARSNIPS.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Delmonico	\$0.10	\$0.20	\$0.30	\$0.90
Salzer's Crown	.05	.10	.15	.50
Long Sugar	.05	.10	.15	.45
Student	.05	.10	.15	.35

PEPPER.

	Pkg.	1/2 oz.	Oz.	1/4 lb.	Lb.
Chinese Giant	\$80.10	\$0.30	\$0.75	\$2.60	\$7.00
Ruby King	.10	.25	.40	1.00	3.00
Procopp's Giant	.10	.25	.40	1.00	3.00
Tobasco	.10	.25	.50	1.25	..
New Celestial	.10	.25	.40	1.00	..
Coral Gem	.10	.35	..	..	..
Red Cluster	.10	.20	.30	1.00	..
Cayenne	.05	..	.30	.70	2.50
Long Yellow	.05	..	.30	.75	..
Large Bell	.05	..	.30	.60	2.00
Long Red	.05	..	.25	.75	..
Red Cranberry	.10	..	..	..	..
Red Chili	.05	..	.25	.60	2.00
Mountain Sweet	.05	..	.25	.70	2.50
Sweet Spanish	.05	..	.25	.80	3.00
Salzer's Giant	.10	.20	.35	1.00	3.00
New Golden Dawn	.10	..	.40	1.00	..
Mixed	.15	..	.40	1.00	3.00

Mushroom Spawn



Our Spawn is particularly fine, and a heavy bearer. By mail, lb., 30c; 4 lbs., \$1.00. By express, lb., 20c; 5 lbs., 75c; 10 lbs., \$1.25; 25 lbs., \$3.00; 50 lbs., \$5.25.

A booklet on Mushroom Culture free with each order.

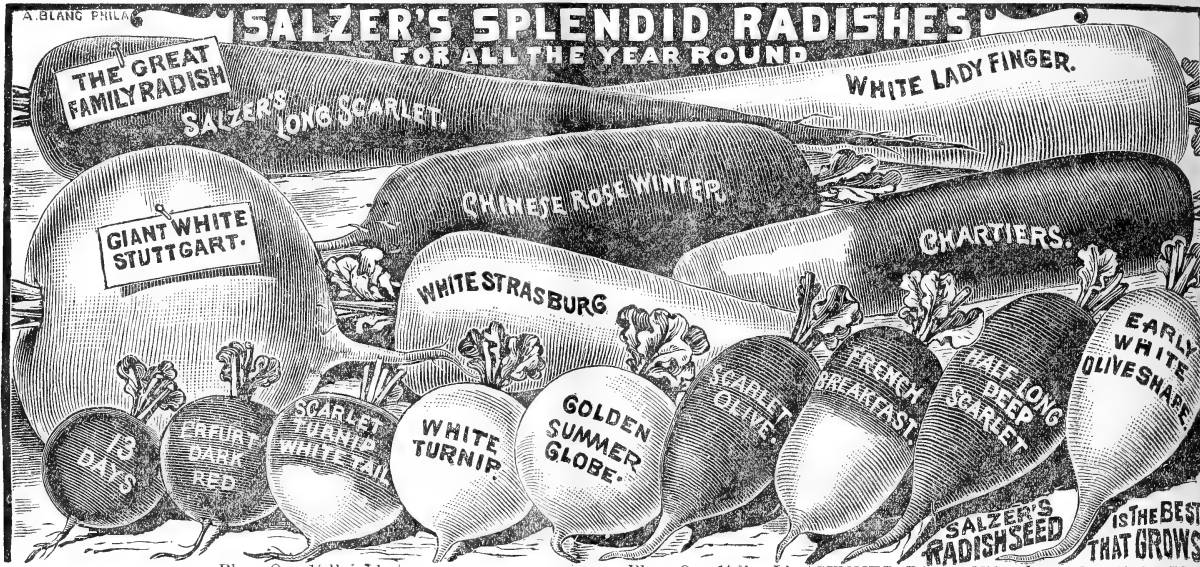
MUSHROOMS.

	1 lb.,	postpaid,	30c.
Southern Giant	\$0.10	\$0.15	\$0.35
Chinese	.10	.20	.30

MUSTARD.

	Pkg.	Oz.	1/4 lb.	Lb.
Southern Giant	\$0.10	\$0.15	\$0.35	\$1.00
Chinese	.10	.20	.30	.75

RADISHES.



	Pkg.	Oz.	¼ lb.	Lb.		Pkg.	Oz.	¼ lb.	Lb.
Salzer's Long Scarlet	\$.10	\$.15	\$.30	\$1.00	Salzer's Juicy Foot Long	\$.10	\$.20	\$.35	\$1.00
Long Brightest Scarlet	.05	.10	.25	.70	Every Day	.10	.25	.45	1.20
Long Red White Long-fellow	.10	.20	.50	1.25	Early Scarlet Turnip	.05	.10	.15	.45
White Lady Finger	.05	.15	.30	1.00	Wood's Early Frame	.05	.10	.15	.45
Erfurt Dark Red	.05	.15	.30	1.00	French Breakfast	.05	.10	.15	.45
Chartier's	.05	.10	.20	.55	Scarlet Olive	.05	.10	.15	.45
Queen of All	.10	.20	.50	1.39	Half Long Deep Scarlet	.05	.10	.15	.45
Salzer's 13 Day	.10	.20	.35	1.10	Early White Olive Shaped	Sold out.			
Triumph	.10	.20	.45	1.25	Shepard	.05	.10	.15	.45
Yankee "Way Back"	.10	.20	.50	1.25	18 Day Forcing	.05	.10	.15	.45
Flash Light	.10	.20	.40	1.25	Earliest Scarlet Globe	.05	.10	.25	.90

Mixed Radish Seed, all sorts and kinds mixed, Pkg., 6c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid.

Salzer's Early Bird Radish.

"It is the Early Bird that catches the Worm," goes the saying, and it is the market gardener who brings in the early vegetables to the market who catches the most money, or in other words, makes the best profit out of his investment. In this our Radish, Salzer's Early Bird, we are sure we have the earliest Scarlet Globe Radish grown. The shape is regular, of rich scarlet color. The fruit is unusually tender, crisp and delicious, never becoming hollow or pithy. It is very desirable for forcing, being fit to pull in less time from sowing than any other radish variety. It is alike valuable for outdoor planting for spring or in autumn, and will always command a good price throughout the year. It will not disappoint a single market gardener who sows it, but will be a source of genuine pleasure and profit. This is the earliest, the finest, the handsomest in shape of any early turnip Radish known to the trade at present.



Early Bird—Earliest of all Scarlet Radishes.

Pkg., 10c; oz., 20c.

and 10 years behind in quality of your Early Bird. I bought 5 lbs., because he was so cheap. John, but I lost lots by it. His Radish was no good."—D. T. Wise.

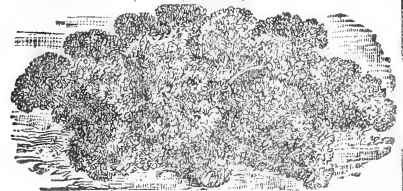
PRICE OF SALZER'S EARLY BIRD RADISH.

Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., \$1.25, postpaid. 10 lbs., \$9.00.

PARSLEY.

	Pkg.	Oz.	¼ lb.	Lb.
Dark Green Triple Curled	\$.15	\$.25	\$.60	\$2.25
Salzer's Double Curled	.10	.25	.50	1.75
Moss Curled	.05	.10	.20	.60
Fern Leaf	.05	.10	.25	.50
Plain	.05	.10	.25	.50
Turnip Rooted	.05	.10	.30	1.00

Above Parsley is quoted postpaid.



Salzer's Triple Curled.

HERE'S A RED-HOT LETTER.

"To John A. Salzer Seed Co., Dear Sirs:—That rascal of a seedsman, — in Illinois, advertises that his Radish was as early as your Early Bird. He is a liar! I get excited every time I think of it. The swindler! It is 12 days behind in earliness and 10 years behind in quality of your Early Bird. I bought 5 lbs., because he was so cheap. John, but I lost lots by it. His Radish was no good."—D. T. Wise.

WARNING.

If a seedsman or dealer offers you

Early Bird Radish put him out! No soul on earth has the genuine seed but Salzer.

Earliest Snow White Ice Radish.

Here is the Radish that will bring you joy. It's rare excellence in each and every respect. Its color is pure white, almost crystal, so clear and transparent. Its quality is superlative! It cannot be excelled except, perhaps, by Salzer's far-famed Early Bird Radish. It has a short top, is very rapid growing, fit for use in but 14 days, and sells at sight at an advanced price in all markets when once known.

Price: Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., \$1.25.

Blood Red; Snow White Tipped.

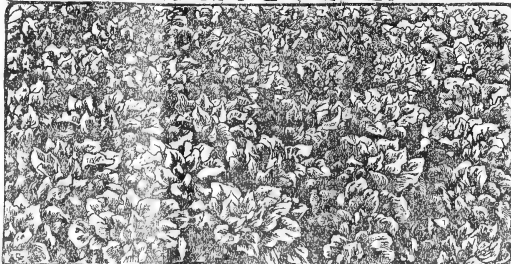
The Radish of your dreams. It is beautiful in the extreme. Its lively scarlet color points off to a pure white at the tip, giving it a delightful appearance. It's perfection itself when judged by quality and earliness. It's a producer. Each seed produces a fine, large, tender, juicy, delicious, very early Radish! These two new Radishes added to Salzer's famed Early Bird Radishes—are three sorts hard to beat!

Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., \$1.25.

SALSIFY.

	Pkg.	Oz.	¼ lb.	Lb.
Salzer's Early	\$.10	\$.20	\$.50	\$1.60
Common	.05	.15	.35	1.25
Scorzonera or Black Oyster	.10	.25	.70	2.25
Sandwich Island	.10	.20	.50	1.60
Salzer's Giant	.10	.25	.60	1.75

SPINACH, SALZER'S SAVOY.



DOUBLE THE YIELD OF OTHER SORTS PER ACRE

SPINACH.

One of the choicest Spinach is Salzer's Savoy. It's rich in flavor, heavy in yield and singularly free from rust spots.

	Pkg.	Oz.	¼ lb.	Lb.
New Victoria	\$.05	\$.10	\$.15	\$.25
Round	.05	.10	.12	.30
Winter	.05	.10	.12	.30
Prickly	.05	.10	.12	.30
Long	.05	.10	.12	.30
Standing	.05	.10	.12	.30
Salzer's Savoy	.10	.15	.25	.50
New Zealand	.10	.15	.30	.90
Mountain Spinach (Ozark)	.07	.10	.20	.60

WINTER GRAINS.

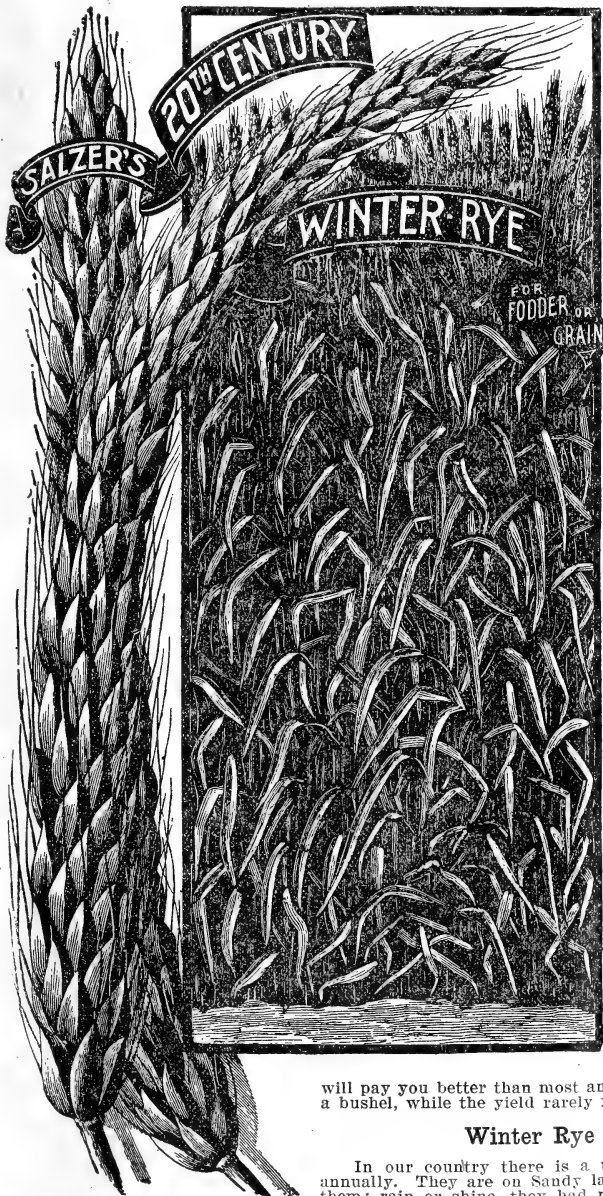
Prices subject to the advance of markets.

Always remit for sacks except when our 3 bus. special offer is used—on Wheat, Oats and Rye—otherwise we deduct cost of same.

WINTER BARLEY.

This variety we have not tested in Wisconsin. We purchased our stock in Missouri, with the assurance that it is largely grown there, and that it will do well in all states where winter oats flourish. We recommend that everybody give same a trial. Price, pkg., 10c; by freight, pk., 60c; bu., \$1.50; 2½ bus., \$3.65.

Salzer's Twentieth Century Winter Rye.



We urge upon every farmer the great desirability of obtaining this rye. If sown in fall, it will make magnificent pasturage in very early spring, if not desired for grain. If desired for grain, it will yield all the way from 60 to 80 bushels per acre. It is wondrously prolific, a great stooler, hardy, a vigorous grower, while as a hay it is of the very highest quality.

We know Salzer's Twentieth Century Rye will delight, please and be profitable to you. By all means try same.

It is well known that England, Scotland and Russia grow magnificent winter ryes, many varieties, but the best of all European varieties is this 20th Century Rye. This is sold in Europe always at fancy prices for seed. We obtained a fine supply when in Europe, and planted same, and are now able to offer it at a very reasonable price. Our splendid stock is grown right here near La Crosse, Wisconsin, and is hardy and prolific to an unusual degree! "For length of straw, earliness, vigor of growth and productiveness, it is unequalled by any variety in cultivation." This is the description European seedsmen give of the 20th Century Rye. We have found it in every respect A1, and as a new variety we heartily recommend everybody to give it a thorough trial. We know it will not disappoint you but surely please. It should be sown at the rate of two bushels per acre, in early fall, and whether you wish same for cutting green, or ripening, we unhesitatingly recommend it as the best that can be grown. The kernels are large, of fine color, very desirable for flour, very nutritious, and make excellent bread.

10 pounds B. Alsike Clover (costing this fall if bought in 100 lb. lots, only \$9.90), will give big luxuriant crop of clover timothy hay after Rye is cut.

PRICE OF SALZER'S 20TH CENTURY WINTER RYE.

Price, per pkg., 10c; lb., 30c; 4 lbs., \$1.00, postpaid. By freight, peck, 55c; 3 pecks, \$1.25; bu., \$1.60; 2½ bus., \$3.80; 10 bus., \$15.00; sacks, 22c extra; (3 bus., sufficient for 2 acres, including sacks, \$4.75).

Wisconsin Winter Rye.

Rye as a main crop pays—pays big. There is no cereal that is a better money-maker, a surer money-maker, a bigger money-maker, and an easier money-maker than Wisconsin Winter Rye. You are surer of a crop of rye, providing you sow our Wisconsin Winter variety, than you are of wheat, oats, corn or potatoes, and in addition to this, the yield is enormous, and the price is always good. No matter how you take care of it, rye always returns a paying yield. It is a great stooler, of strong straw, long ears, early habits and easy to harvest. It is a crop that year in and year out, in good season or in bad season. The price is seldom below 50c to 60c a bushel, while the yield rarely falls below 40 bushels to 50 bushels per acre.

will pay you better than most anything else. The price is seldom below 50c to 60c a bushel, while the yield rarely falls below 40 bushels to 50 bushels per acre.

Winter Rye as a Fodder or Fertilizer.

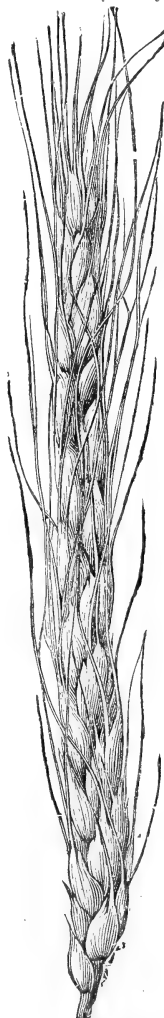
In our country there is a trio of Hollanders growing 60 acres of potatoes annually. They are on Sandy land. Their crop was always fine. It never failed them; rain or shine, they had potatoes to sell. We looked them up, and found rye—winter rye—to be the secret. The 60 acres were fall plowed and sown to rye.

rye. Rye grows so quickly that long before time to plant potatoes it was from one to two feet tall. This was plowed under and therein the potatoes were planted, and such yields. In addition to being a great fertilizer, they would let their sheep and cattle graze, and cattle like nothing better than rye, winter rye.

PRICE OF WISCONSIN WINTER RYE

Pkg., 10c; lb., 30c; 4 lbs., \$1.00, postpaid; by freight, pk., 50c; 3 pecks, \$1.10; bu., \$1.40; 2½ bus., \$3.40; 10 bus., \$13.00; 20 bus., \$25.00; sacks, 22c each. (3 bus., sufficient for 2 acres, including sacks, \$4.35.)

Send 6c for postage and packing and receive free sample of Winter Wheat and Winter Rye. When placing large orders, also write for special prices, stating quantity desired.



Ear of Wisconsin Winter Rye.

Salzer's Red Russian Winter Wheat.

"THE HARDY RED."

Hon. F. W. Coburn of Kansas, in that splendid weekly, "Saturday Evening Post," among other things says:

"Is wheat bread to become a luxury rather than a staple? James J. Hill says that at the present rate of increase in population, the ratio of production remaining the same, within twenty years a large part of the people will go to bed supperless. The Northwestern Miller, one of the high flour and milling authorities, in its issue of March 23, said:

"The problem of giving the masses bread is becoming the question of the hour; beside it all others are insignificant."

These were not idle remarks, but the result of close observation and study by the shrewdest of the shrewd, and they present the most serious economic problem facing the American as well as the European public. The question of trusts, the graft scandals and other like issues will solve themselves, and though the evils incident to them may not be checked at once, only a comparatively small number of persons will be directly affected. But the question of bread supply confronts every individual in every civilized country. No one community, but the whole world has to meet it.

The Northwestern Miller, in the same editorial from which a foregoing sentence was quoted, says:

"A few years ago we had a very large export flour trade and American millers believed that if they lost this trade they would have difficulty in keeping their mills running. Practically, the export flour market has already vanished; the enormous demand from the domestic trade has absorbed it, and millers are anxiously wondering where the wheat is to come from with which to keep pace with the demands."

There will never be difficulty in finding mills to grind the wheat, but the question of raw material is in a measure confronting the millers, and a bread shortage is coming, if we continue growing in population at our present rate, unless something is done to increase production."

These questions are of vital interest to consumer as well as producer. With this in view, we call especial attention to our winter wheat sorts, as listed on this and the following pages.

What is Salzer's Red Russian Winter Wheat?

The Red Russian Winter Wheat was introduced into this country twenty to twenty-five years ago from Russia. It was brought to Kansas and there it is known as Hard Turkey Red or Hard Russian Red Wheat. It has completely revolutionized the wheat growing of Kansas and Oklahoma and some parts of Missouri.

Five years ago we conceived the idea to import this Hardy Red Russian Wheat from the farthest northern portion where same is grown in Russia into Wisconsin, that in doing this we would get a hardy, more vigorous wheat than, if introduced from or into the southern climes first. With this in view we have worked and experimented and grown a fine crop of vigorous, productive, frost and elements withstanding Hardy Red Russian Wheat, which we are offering to our trade this year. It is a little higher in price than the Red Russian Wheat you can get in Kansas or Iowa, but we leave it to you whether you would not rather pay 20c to 35c a bushel more for this vigorous Hardy Red Russian Wheat than the wheat from the warm and sunny prairies of beautiful Kansas or Iowa.

Red Russian Wheat has made the wheat fields of Kansas, Oklahoma and Nebraska famous. It has enabled them to produce from 150,000,000 to 200,000,000 bushels of the finest kind of flour wheat annually, and we believe that, if these farmers would exercise the same care with their seed stock as we exercise with ours, or in other words—if Salzer's Hardy, vigorous strain of Red Russian were sown in Kansas, Iowa, Nebraska and Oklahoma, that the yield there would easily be increased from 33 1/3 to 50 per cent.

49 to 60
bus.
per acre.

RED RUSSIAN.

49 bu.
per acre.

bearded variety; the kernels are of a rich color and very thin husk and is very rich in gluten. It is a stiff straw, standing up well on rich or strong land, and matures early and before rust or chinch bugs appear in the fields.

It is also a wonderful stoolet, one grain often producing as many as forty to fifty stalks; thus one bushel of seed will go almost as far as two bushels of other varieties. One customer reported a yield of over 46 bushels per acre from 3/4 bushel seed per acre, while many others have reported from 40 to 50 bushels yield per acre from five pecks of seed per acre, but we recommend from a bushel and one-quarter to 1 1/2 bushels of seed per acre.

PRICE OF RED RUSSIAN WINTER WHEAT (see also next page): Bu., \$1.75 2 1/2 bus., \$4.25; 5 bus., \$8.35; 10 bus., \$16.50; 20 bus., \$32.50; 100 bus., \$160.00 net; sacks 22c each extra. (3 bushels for 2 acres, including sack, \$5.30.)

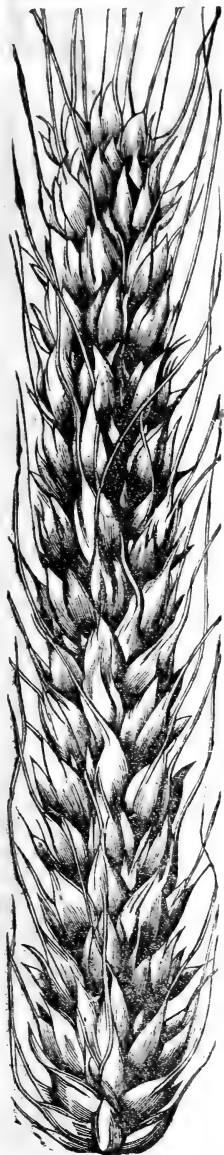
A Cure for Hard Times

The farmer reading the above description, together with the testimonials and strong points in favor of Red Russian Winter Wheat, must see in it a solution for hard times. No hard times can exist when the farmer gets two or three times as much from an acre as ordinarily. Thus, if your wheat produced you but 15 bushels per acre, and Salzer's Hardy Red Russian would give you 30 to 45 bushels per acre, ON 100 ACRES THERE WOULD BE A DIFFERENCE OF 3,000 BUSHELS, which would kill hard times in a hurry. Why not try it this fall by seeding heavily to Salzer's Hardy Red Russian and other winter wheat sorts? It is a wonderful wheat, and we believe as high as 70 BUSHELS PER ACRE CAN BE GROWN FROM THIS WHEAT WITH CAREFUL CULTIVATION. 10 bus. increase on 100 acres equals 1,000 bus.; 30 bus. increase, means 3,000 bushels.



Red Russian.

Salzer's Hardy Red Russian Winter Wheat.



For years we have pushed almost to the exclusion of all other wheats, our famous Red Cross Winter Wheat. We have sold it by the thousands of bushels and introducing the seed of this justly famous winter wheat all over the winter wheat growing states and countries of the world. Everywhere it has given tremendous satisfaction.

However, alongside of Salzer's Hardy Red Russian Wheat here in Wisconsin the past four years it has not proven as hardy and as vigorous and as adaptable for all soils and as rich in gluten and bread producing qualities as Salzer's Hardy Red Russian, and for this reason we are giving more space this season to Salzer's Red Russian Winter Wheat. (See rear cover for fine illustration.) It deserves it. No praise can be too fulsome, too strong! It has proven itself a peer. It has withstood frost and cold and snows and inclement weather to a marked degree. It has produced crops that are simply marvelous, and we believe for the Dakotas, Wisconsin, Nebraska, Kansas, Oklahoma, Michigan, Indiana, Minnesota and Iowa, yes, in each and every winter wheat growing state that this is by all odds the best and most desirable winter wheat to sow. It is a variety that has never disappointed us, that has always returned paying yields and is bound to completely revolutionize every winter wheat field on earth.

If you have been accustomed to getting 12 to 18 and even 20 bus. of other Winter Wheats per acre, just cut that out, sell your seed to the elevator and buy Salzer's Hardy Red Russian and the next year you will have a smile "that won't come off" when your machine will turn out from 25 to 30 and 40 bushels and 50 bushels and more bushels per acre.

Just Think of This, Mr. Farmer!

It takes just as much wheat to plant an acre that will produce 15 bushels of ordinary Winter Wheat, as it does to plant an acre producing 35 to 50 and 60 bushels per acre.

Now, in supplying this latter kind of wheat, "that's where we shine! That's where we are strong! That's the only kind we grow, and that's the kind we urge you, Mr. Farmer, to sow liberally of this fall."

Our Red Russian wheat is different than the ordinary Red Russian Wheat you can buy from Iowa, Minnesota or Kansas seedsmen.

Ours is the child of this cold hardy vigorous North, the kind that has unusually tall, strong, healthy, vigorous, stiff straw, a single kernel stooing so heavily, that you frequently have from 30 to 40 stalks from a single grain. That's why Salzer's Red Russian is so heavy a yielder.

The kernels are of a medium size, of an attractive color, possessing the requisite degree of "hardiness" for the production of the famous flour that has made Kansas and other winter wheat growing states famous.

Indeed, we can tell you this on the quiet, that millions of bushels of the Red Russian and Red Turkey variety of Winter Wheat are finding their way into the big mills of Minneapolis, Duluth, and Buffalo, where it is mixed and ground up, we are told, with a hard spring wheat of the North.

The accompanying cut and illustration is a fair one of this splendid wheat. It is a wonderful stooiler; ears are of good size and length and a great many of them to each root. The grains are plump, handsome and quite hard. The hull is thin and makes the finest quality of flour that can be produced from any wheat in the world. In short, as one of our customers summed it up, who says: "Your Russian Red is unequalled in hardiness, stooing qualities, productiveness, rust proof qualities, strength of straw, quality of grain, quality of flour and the best all around Winter Wheat I have ever seen."

Salzer's Red Russian Wheat does exceptionally well on all kinds of soil, particularly so on rather poor, thin land. Indeed, it adapts itself to a great variety of soils and is hardy as oak.

It has produced for us several times on trial acres at the rate of 60 bushels to the acre.



SALZER'S RED RUSSIAN.

The new winter wheat of quality and vigor, the kind to demand 40 to 60 bus. per acre from!

Price of Salzer's Red Russian Winter Wheat.

If we asked \$3.00 a bushel for this wheat it would be cheap compared with the price asked for Kansas and Iowa Red Russian Wheat. The Red Russian Wheat, taken from the farthest, coldest farms of Russia and then transplanted to Wisconsin and grown with great care produces a wheat of unusual vigor and tremendous yields.

Price: 1 bu., \$1.75; 2½ bus., \$4.25; 5 bus., \$8.35; 10 bus., \$16.50; 20 bus., \$32.50; 100 bus., \$160.00, sacks extra 22c. (3 bus. with sack, \$5.30.)

DEFIANCE WINTER WHEAT.

A selection of the Turkish Red, claimed to yield from 35 to 60 bushels per acre. With us it made no such record, but it is a dandy wheat, very hardy, and is surely one of the best to grow in Iowa and Minnesota. It is strictly iron clad and entirely free from rust, blight, and scab, and lives through the winter in a remarkable degree and in very exposed places. Straw is strong enough to hold up the heavy heads. It makes excellent flour. Our vigorous Wisconsin Grown is higher in price.

PRICE OF KANSAS OR IOWA GROWN DEFIANCE WHEAT.

Pk., 60c; ½ bu., 90c; bu., \$1.60; 2½ bus., \$3.90; 5 bus., \$9.00; 10 bus., \$17.00; 20 bus., \$33.50, sacks extra. (3 bus. with sack, \$4.90.)

PRICE WISCONSIN DEFIANCE WINTER WHEAT.

Pk., 65c; ½ bu., \$1.00; bu., \$1.80; 2½ bus., \$4.60; 5 bus., \$9.00; 10 bus., \$17.00; 20 bus., \$33.50, sacks extra 22c. (3 bus. with sack, \$5.70.) extra. (3 bus. with sack, \$5.70.)

TURKISH RED WINTER WHEAT.

This wheat has fairly made Kansas, Nebraska, Missouri, Oklahoma and Iowa famous as Winter Wheat growing states. It has stood 40 degrees below zero in Wisconsin and Minnesota. Kernels are red, have a thin husk, very hard and rich in gluten. It is heartily recommended by all experimental stations, agricultural colleges, etc.

This great variety has now been before the public upward of twenty years and all Winter Wheat growers and the different experimental stations, everywhere who have given it a trial, have pronounced it as one of the hardiest, most productive and surest cropper that has ever been introduced.

We have shipped it into every state of the Union and everywhere it is giving tremendous satisfaction.

At the Iowa State Experimental Station it has a report of 58 bushels per acre and an average yield for ten years in succession of 45 bushels to the acre, and it has always stood first and best at the Nebraska, Kansas, Oklahoma and other experimental stations where tried.

Our Vigorous Wisconsin Grown Turkish Red is higher in price than Iowa or Kansas grown.

PRICE OF IOWA AND KANSAS TURKISH RED WHEAT.

Pk., 60c; ½ bu., 90c; bu., \$1.60; 2½ bus., \$3.90; 5 bus., \$8.35; 10 bus., \$16.50; 20 bus., \$32.50, sacks extra 22c each. (3 bus. with sack, \$4.85.)

PRICE OF WISCONSIN TURKISH RED WHEAT.

Bu., \$1.85; 2½ bus., \$4.50; 5 bus., \$8.75; 10 bus., \$16.90; 20 bus., \$32.90, sacks extra 22c. (3 bus. with sack, \$5.45.)

Salzer's Red Cross Winter Wheat.

Biographers tell us that it takes a century to produce a great man, a statesman, an author, a reformer or inventor. This is equally true of a new cereal, unless by chance you discover a seedling upon which nature possibly has labored for years.



In June, 1893, we were urged by a farmer customer to come and inspect a new winter wheat which he had. As he had no sample left, we hesitated undertaking the journey. He urged us again, stating that it was worth going to Europe for; that if we were not satisfied with the growing wheat, he'd pay the expenses. Then we reasoned: That farmer has confidence in his wheat; it must be something ahead of the average; it must be something extraordinary. We went, we inspected, we were captivated. We bought the crop before leaving the farm, paying over \$2,000. Now it's nothing unusual, this transaction, for us. It occurs frequently. We do not hesitate paying \$20 or \$30 a bushel for a new wheat, or corn, or potato, if it has merit. Why, we have growing now thirty bushels of oats which cost us over \$900—\$1.00 a pound. That illustrates our point—no matter what a new cereal, or potato, or seed costs, we must have it for our customers if it really is good, has merit, and will prove a blessing and benefit to our customers. When our house was founded by the late John A. Salzer it was just as much our aim to do good by disseminating good seed and prove a blessing to customers as to make money. Both these objects went hand in hand, and we have honestly striven in our long years of business to firmly adhere to these principles.

"Where and how did you obtain this wheat?" we asked, and here give Mr. J. J. Barron's statement: "Six years ago I revisited my home in Scotland, and brought back a few pounds of a newly introduced wheat that was then creating a great sensation, owing to its great yield. I already had two other sorts—one a bald and the other a bearded—and conceived the idea of crossing the three in order to transplant into the Scotch variety the hardness and color of our American sorts. The result is what you see—a stiff, straight-growing, hardy, vigorous variety, with a yield doubling any American variety ever tried or heard of. In Scotland I was told that repeated tests gave to this wheat a yield of 60 bushels per acre, and they all agreed that it could be increased to 100 bushels per acre. Of this I am sure."

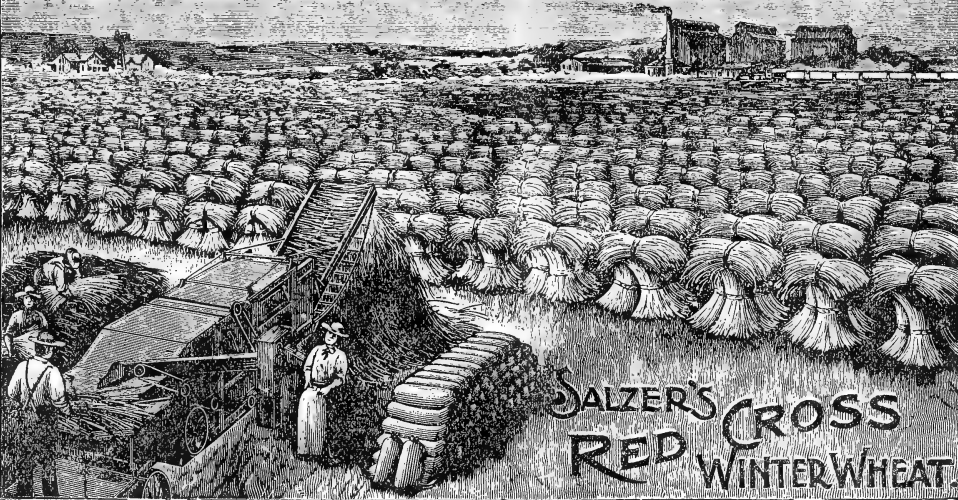
NOW, MR. FARMER.

Above is Mr. Barron's version. Now we will tell you ours: We planted every bushel in the fall of 1893, and again in the fall of 1894, and also 1895, and every year since. Now, we have a 100-acre patch that at this day (June 6th) competent judges place at 5,000, or 50 bushels per acre! We have another 10 acre piece of high wheat soil that we shall be disappointed in if the thresher gives us less than 600 bushels, or 60 bushels per acre! Then there is a 3-acre patch, sown in rows, starting magnificently, upon which the farm manager says 225 bushels will be threshed! That's 75 bushels per acre! We are skeptical, but the manager is enthusiastic and he is no evil judge. Then there is a forty that is not going to do so well. We must tell the truth, the whole truth. That faces a slope running south, where all winter long but little snow lay and the sun played havoc. We were afraid of it, but the farm manager was sure Salzer's Red Cross of the North would win. Although killed out largely on the forty, or at the

DOES THIS PAY?

50 ACRES RED CROSS WHEAT 47 1/2 BUS. PER ACRE = 2375 BUS.
50 ACRES COMMON WINTER WHEAT 16 BUS. PER ACRE = 800 BUS.
A DIFFERENCE OF 1575 BUS. AT 60¢ = \$ 945 00

ELEVATORS ALWAYS PAY 10¢ PER BUS MORE FOR SALZER'S WHEAT.



Caesar's Ghost! I have followed threshing for over 30 years in Indiana, Illinois, Ohio and Wisconsin, those wonderful winter wheat states, but never in my life have I seen anything like this field of Salzer's Red Cross Winter Wheat. It surely will yield over 50 bushels per acre. This beats everything!

account of the ruinous situation, and no snow all winter, it is now heavily stooled, and we expect 900 bushels from the forty, or at the rate of 22 1/2 bushels per acre, but our manager thinks it will go 30 bushels. He says Salzer's Red Cross Wheat goes in to win, and it wins, rain, shine, good or bad weather. It's the greatest yielder on general acreage ever seen or grown here.

There is absolutely no risk in sowing Red Cross Winter Wheat, and big money can be made out of it by wide-awake farmers. Why is it that some farmers will not keep up with the times? Why are they always content with the skimmed milk? Or, in other words, they will not buy a good thing when it is new, but will wait until it is half worn out and then take hold of it. This class of farmers will always complain of poor crops, low prices and hard times. Let us look at the matter right. Suppose the prices are low. Double the yield of your crops. What then? Why, hard times disappear as if by magic. Sow good seed, feed your ground properly, and then with a fair season (or a bad season, if you sow Red Cross) the crop is assured. On the other hand, sow a poor variety of seed, starve out your land, and the best season God ever sent will not fill your granary; such farming will make you a slave all your active life and prepare you for a miserable old age. Be wise and keep well ahead in the race. Be a leader if you can, but never be entirely in the rear. Think, plan, act. You can commence this year by sowing good varieties of wheat. With good management you can sell the crop at an advance on market price. With good management you can sell the crop at a fancy price, for seed, to your neighbor. By keeping right along in this way you will soon be looked to in your neighborhood for the best seed, and no person can calculate in advance how many extra dollars this means during a farmer's life. Try one or two new kinds of seed each year, and as soon as you see an improvement, discard the old and work up a crop of the new. There are enough good new varieties originated to keep something going at a good price all the time. This is one way to make farming pay, and Salzer's new varieties are always sure to pay you. Just think of the thousands of dollars farmers have made throughout the United States on Salzer's corn sorts, on his oats, wheat, barley, potatoes, etc., etc. When Salzer offers a new variety of wheat, of grain, or potato, you can always bank on same, for it is "More than good," as a pleased farmer expresses it. Why, Red Cross Winter Wheat is so strong, so vigorous, so heavy



Wore winter wheat will be sown this fall than at any time in the history of our country. Now is the time to sow, plant in plenty and know what to sell next fall when it brings \$1.00 to \$1.20 a bushel! Such prices pay, pay handsomely!

LET US REASON TOGETHER.

Suppose you planted 10 acres of Red Cross and 10 acres common winter wheat, like you usually sow. See the results: 100 acres Red Cross Wheat yield, say about..... 360 bushels
10 acres common winter wheat (a big one, too)..... 160 bushels.
Here is a difference of over 200 bushels, ten times more than the new seed costs. Be in the swim. Get Red Cross. Try it.
(10 pounds B. Alsike Clover per acre, costing this fall in 100 lb. lots \$9.90, sown in your winter wheat, will give you a luxuriant clover timothy crop after wheat is harvested.)

PRICE OF SALZER'S FAMOUS RED CROSS WINTER WHEAT.

Prices: Pkg., 10c; lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$2.90; 2 1/2 bus., \$4.75; 10 bus., \$18.50; 20 bus., \$36.50; 100 bus., \$180.00 net; sacks 22c each. 3 bus., sufficient for two acres (including sacks), \$5.85.

Salzer's Advance Winter Wheat.

We wish we had 100,000 bushels of this new wheat marvel. 100,000 bushels would hardly go around among our customers if they once saw it growing. It is one of those rare new things that one never can get enough of, and our crop this year amounts to but 1,000 bushels, so that you will have to order early to get a start with this premium winner. It is truly a great wheat, an advance in quality, productiveness, hardness, yield, stooling propensities, vigor, resisting disease over almost every variety, known to us today.

We know it is an advance, for during the past winter out of a plot of over 75 different varieties of winter wheat tested, this was the hardiest, proving itself the strongest grower, the freest from disease and by all odds the heaviest yielder.

We do not wish to say what the yield of this will be per acre, but we are sure it will astonish you and please you, and we know that if you will try $2\frac{1}{2}$ bushels or 5 bushels (no more than 5 bushels sold to any one party except by special arrangement) you will be more than pleased with the results.

IT IS A BEARDLESS VARIETY.

That is worth a great deal, as nine out of ten farmers will not sow a bearded wheat variety, although the bearded wheat varieties as a rule are stronger, with heavier berries, but Salzer's Advance can show them a thing or two when it comes to healthfulness, stooling and yield! It's strong, even, upright growth, fine, magnificent milling qualities, large, noble, beardless heads, plump, solid, big grain, and almost fly-proof and rust-proof and disease-proof, is a thing worth millions in a new wheat. We are sure this variety will please you.

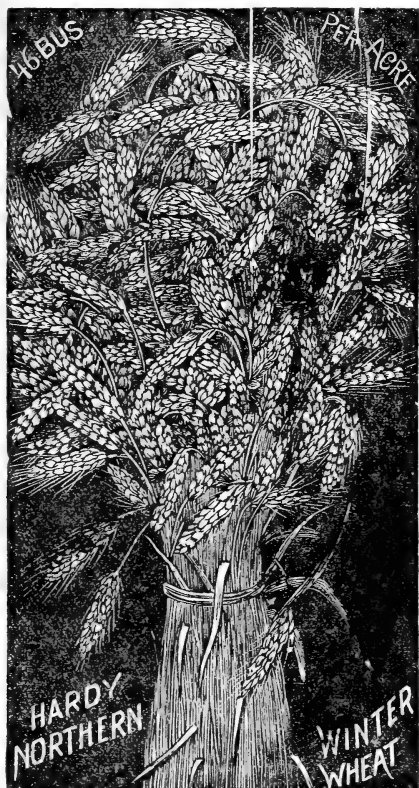
Pronounced by wheat experts to be one of the finest, rarest, heaviest yielding wheat novelties of the century—"to tie to," to plant and have a plenty to sell the succeeding years for seed.—10 lbs. B. Alsike Clover (See page 23) sown per acre with this wheat, will give a rousing timothy clover hay crop after wheat is harvested.

GOOD REPORTS.

This catalogue goes to press May 15th, 1910, nearly sixty days before any winter wheat is harvested, but we are getting scores of glowing letters from customers who sowed three bushels last fall of Salzer's Advance Winter Wheat. One and all tell us of the wonderful way it passed the winter and the splendid outlook for a tremendous crop!

PRICE OF SALZER'S ADVANCE WINTER WHEAT.

Price, lb., postpaid, 50c; 3 lbs., \$1.10. Price by freight, pk., 75c; $\frac{1}{2}$ bu., \$1.50; bu., \$2.50; $2\frac{1}{2}$ bus., \$6.00; 5 bus., \$11.75. Sacks, each, 22c extra. (3 bus., sufficient to sow two acres, including sack, \$7.40.)



Salzer's Hardy Northern.

BEARDED WHEAT.

Many farmers do not like a bearded wheat; but, then, again there are thousands of old-fashioned farmers whose early fortunes were made in bearded wheat, that are trying to the new varieties of bearded winter wheat, and to them we want to commend most heartily our Hardy Northern Wheat. That is a wheat to tie to.

Sow liberally, and you will surely make money.

We wish that we had 25,000 bushels of this magnificent bearded winter wheat, a wheat that is pronounced one of the very best winter wheats in the country today. It is a variety full of new blood, new vigor and tremendous producing qualities, and we are satisfied that every farmer giving it a trial will be more than delighted and pleased with same. Our stock of same is not over large, and we urge farmers who wish a good thing to order early. We do not see how our great Winter Wheat varieties, namely: Hardy Northern, Salzer's Prizetaker, Salzer's Advance and Salzer's Renowned Red Cross and Red Russian Winter Wheat, can be improved in any way, shape or manner, although we are annually selecting and reselecting and perfecting with great care in order to produce the very best in the Winter-Wheat line. Our seed we believe to be the best and choicest and highest grade offered in the country. We know that when you once plant our seed, you will want no other. Now, in this Hardy Northern you will find a remarkable stooler, with very large, long, broad, deep, heavy heads, filled with solid kernels of grain, of a rich bronze shade, extremely productive, of excellent quality, and the delight of the farmer, and we urge you to give this bearded variety a trial.

PRICE OF SALZER'S HARDY NORTHERN.

Price: Pkg., 10c; lb., by mail, 25c; 4 lbs., \$1.00; by freight, $\frac{1}{2}$ bu., 90c; bu., \$1.75; $2\frac{1}{2}$ bus., \$4.40; 10 bus., \$16.00. (Sacks, 22c each.) 3 bus., sufficient for two acres (including sack), \$5.00.

In ordering wheat (except the 3 bushel special offer), it is understood, if you do not remit for sacks, that you wish us to deduct the cost of the sacks (22c each) from the order.

Send 6c for postage and packing and receive free sample of Winter Wheat and Winter Rye.

We also have small stocks of Harvest King Wheat, Fultz' Winter Wheat, Kharhoff Winter Wheat, Early Red Clawson Winter Wheat at: Pk., 70c; $\frac{1}{2}$ bu., \$1.00; bu., \$1.90; $2\frac{1}{2}$ bus., \$4.60; 3 bus., \$5.75; 10 bus., \$17.00.

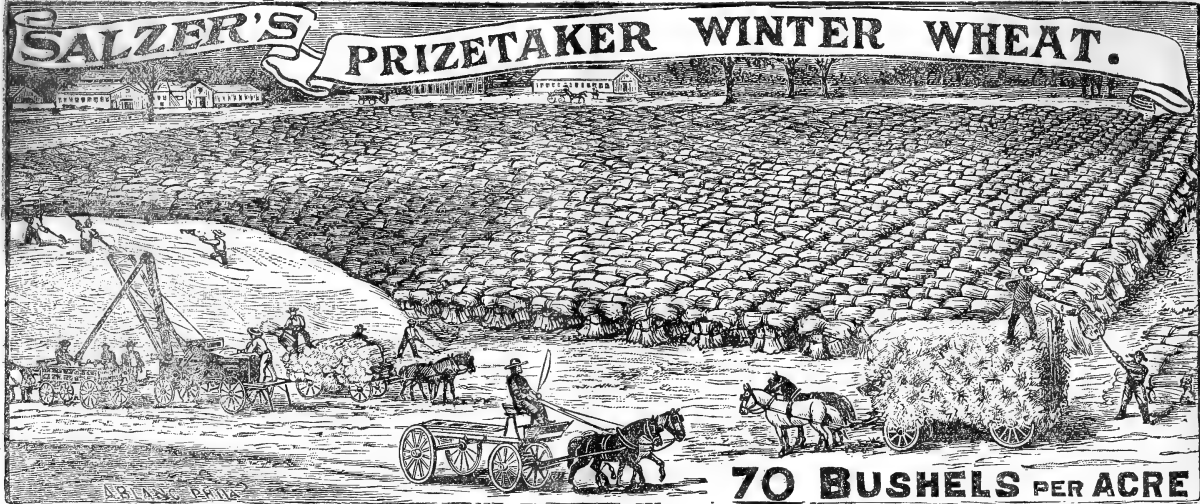
Salzer's Prizetaker Winter Wheat.

We now come to the last page of our Winter Wheats, and believe we have left the "best sort" for the last! At least we know of no variety which has taken so many first prizes everywhere—at all county, district and state fairs, where exhibited—as this splendid prodigy.

No wheat that we have offered in the past ten years, with the exception of the Canadian Hybrid and Salzer's Red Cross Winter Wheat, has so completely captivated the farmers as Salzer's Prizetaker. The reason is apparent. Though of a white color, it is so enormously productive, so healthy and strong, so fine a stooler, and so hard and difficult to winter kill, that it will not only please, but bring big profits to each and every farmer growing same.

Now, we know that this wheat will please. It is accustomed to big yields. It does not give a "baby" yield—but a big, rousing, giant crop—such as 40, 50, 60 and 70 bushels per acre. The kernels are beautiful, are large and full; it's a wheat to buy. Now, do try it for the coming season. You will surely be delighted with it.

When this wonderful wheat has been exhibited, no matter whether at a Country, or State, or National Fair, it always captures the prize. There is a reason for it. There is no berry so large and plump and fine and heavy and of superior quality and chaste elegance as Salzer's Prizetaker Winter Wheat berry. It is a wheat that cannot fail to attract, and is without doubt the finest white wheat grown, and is in tremendous demand by manufacturers of cereal foods as well as millers. We know that Salzer's Prizetaker Wheat, owing to its sturdy habits, its element resisting qualities, will be to you a great money-maker. We have sold of this wheat thousands of bushels the past ten years and every year our stock has run out, the demand having been greater than the supply. We think this year that we have sufficient for all demands.



Salzer's Prizetaker Winter Wheat.

Its kernels in ordinary wheat years are large, full, extra heavy, often weighing as much as 66 lbs. per measured bushel; it is an early wheat, strong straw, bald hybrid variety. It was obtained by crossing and selecting, until this new sort stands at the head of all white bald winter wheats. Our farm manager reports a test of 131 bushels on two acres, or a trifle over 65 bushels per acre. Now this yield very surely can be had by anyone. We know of no wheat that is handsomer and that will give greater satisfaction than this. It is a fine wheat for flour, and makes most excellent, nutritious flour, and will surely please.

70 Bushels per Acre.

Now no wheat has as yet been produced that will yield acre after acre in ordinary culture 70 bushels per acre—but Salzer's Prizetaker will make you feel proud the way it returns bushels after bushels! If you want something fancy—a fine acre piece of wheat to show off with—to beat your neighbor all hollow—that is, if you wish it for exhibition purposes—to show the county what you can do—that is to produce the biggest yield in your section—then you must sow Salzer's Prizetaker to do it with! That will do it. It will reach 70 bushels per acre or know why on high intensive cultivation.

Salzer's Prizetaker is a Money-Maker Winter Wheat.

The price of this wheat we have placed very low; it ought to be \$25.00 per bushel, it is worth it; yes, it is worth more than this, for it demonstrates to you how to make money by sowing this wheat; even if you receive only 40c per bushel for your crop, you'll still make money, as Prizetaker is so heavy a cropper; and we hope that every farmer will give it a trial. We shall be glad to mail you a large sample package of same for 10c. We hope that farmers will club together and purchase 20 bushels or more of this wheat, so as to have this variety to offer next year to their neighbors at a fancy price for seed.

PRICE OF SALZER'S PRIZETAKER WHITE WINTER WHEAT.

Pkg., 10c; 1 lb. by mail, 25c; 4 lbs., \$1.00; by freight or express, ½ bu., \$1.25; 1 bu., \$2.20; 2½ bus., \$5.25; 10 bus., \$20.00; 20 bus., \$39.00; 100 bus., \$192.50; (2½ bu. sacks, 22c each extra.) 3 bus., sufficient for two acres (including sack), \$6.75.



WINTER OATS.

There is considerable call for a winter oat. This call comes from all winter wheat growing states. Well, we have it. We bought a carload from a grower in Missouri. Like all seeds we are obliged to buy, it is not nearly as handsome as our own growth would be, but he assures us it's a big, heavy, extra fine yielder. It is of yellowish color, with some black oats. We would, from appearance, say it can yield 60 bushels per acre. We are satisfied if you wish winter oats, this is the lot to try. We shall sow 40 acres of it this fall. Farmers, it will pay to give this a trial. Last winter turf oats were grown with good success in Tennessee, Kentucky, Southern Indiana, Ohio, Missouri and other states, and we believe that this variety will give greater results and perfect satisfaction. The price is very low for a winter oat. Sow one and one-half to two bushels per acre.

Price, postpaid, pkg., 10c; lb., 25c; by freight, pk., 40c; bu., \$1.50; 2½ bus., \$3.50; 10 bus., \$12.50. Sacks, 22c each. 3 bus., sufficient seed for two acres, including sacks, \$4.60.

Salzer's Superior Grass and Clover Seeds.

(Write us for Special Wholesale Prices on Clovers, Timothy, etc., if desired in Large Lots, stating Quantity desired.)
 Grass (and Clovers included of course) is king, for no other product of the land returns such continual paying yields, as the meadows and the pastures. We warrant our Grass and Clover Seeds to be of unusually strong and vigorous vitality. Should stocks become exhausted we will fill at market price.

The Honest Truth About Grades.

In the open market among Seedsmen we find terms as Fancy, Choice, Prime and Fair, by which different grades of Grasses, and Clovers and Timothy are known. These have been so much abused that they really mean nothing. Thus, a seedsmen, in Minnesota will grade a bushel of clover as Choice. At La Crosse this same clover might be graded as Prime. In Chicago possibly it would bear the name Fancy! For this reason, years ago we established grades of our own, to which we have adhered strictly. Lately we have added another grade, the "Twentieth Century."

- Under our grades, therefore, we mean as follows:
- 1. Prime**—Merchants sell this grade of Clover, Timothy and Grasses largely out of their stores as Prime to choice. It has not been well cleaned and contains some weeds or other grasses or clovers, and some blighted seeds, hence the lower price.
 - 2. Choice**—Somewhat better than Prime; corresponds often to grades like Badger, Diamond, etc.
 - 3. Salzer's Superior**—This is par excellence. It is grown for seed only, and is superior to 96 per cent. of the clovers offered by seedsmen in this country. It is superior, we think, to grades like Badger, Sterling, Pine Tree, Diamond, etc., etc.
 - 4. Twentieth Century**—Hats off for this grade. It is the finest, cleanest, purest, heaviest, most vigorous seed that can be grown. It is grown for seed purposes only on carefully selected clover soil, kept free from weeds, and the seed saved and gathered under great expense and great care. It is to other grades what rich Jersey Cream is to skimmed milk. We call this Twentieth Century strain absolutely pure, as it is nearly so, as care, and selection, and pains, and growing can make it.
- What we say about Clovers pertains to Timothy, Blue Grass and all other Grass and Clover Seeds. Sacks, 22c each.

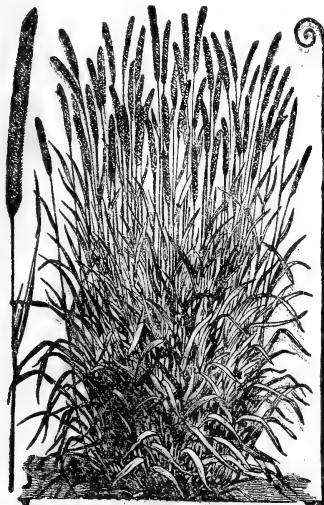
PRICES.

These are the prices prevailing today. Always ready to give closest prices when you are ready to buy. State grade and quantity desired.

	Pounds per bu.	Bu.	Lb.	100 lbs.
BERMUDA GRASS. (<i>Cynodon Dactylon</i> .) Of great value in the Southern States	14	3.50	\$0.70	\$0.00
(Creeping Bent Grass, (<i>Agrastis stolonifera</i> .) Excellent for lawns; succeeds well in most situations.	14	4.25	.35	29.00
Dog's Tail. (<i>Cynosurus Cristatus</i> .) Should enter in moderate quantity in permanent pasture and lawn mixture	14	1.50	.10	8.00
ENGLISH RYE GRASS, Superior. (<i>Lolium Perenne</i> .) It grows rapidly and makes a good showing within a month from time of sowing.	14	1.20	.05	6.75
English Rye, Common.	14	2.30	.20	16.00
HARD FESCUE. (<i>Festuca Duriuscula</i> .) A dwarf-growing grass forming a dense, fibrous mat, succeeding well in dry situations.	14	1.50	.15	8.50
ITALIAN RYE GRASS, Superior. (<i>Lolium Italicum</i> .) Thrives in almost any soil, and yields early and abundant crops. Sown in the fall will produce an excellent hay crop the following season, but lasts only one year.	14	1.10	.05	7.50
Common Italian Rye.	14	2.25	.17	15.00
MEADOW FESCUE, Superior. (English Blue Grass.) (<i>Festuca Pratensis</i> .) Of great value in mixtures for permanent pastures.	14	2.50	.20	17.50
MEADOW FESCUE, 20th Century.	14	3.75	.30	26.00
MEADOW FOXTAIL. (<i>Alopecurus Pratensis</i> .) One of the best grasses for permanent pasture; early and of rapid growth.	14	2.05	.22	18.00
Phalaris. The true Blue Joint, very scarce. Lb., 80c; 5 lbs., \$3.75; 100 lbs., \$70.00.	14	4.00	.50	26.00
Red Fescue. (<i>Festuca Rubra</i> .) Forms a close, rich sod and is valuable in lawns.	14	2.30	.20	16.00
Rough Stalk Meadow Grass. (<i>Poa Trivialis</i> .) Excellent for pasture and meadows, on damp soils.	14	2.00	.30	27.50
SHEEP'S FESCUE. (<i>Festuca Ovina</i> .) Short and dense in growth, excellent for sheep pasture. Valuable also for lawns.	14	2.20	.18	14.00
Sweet Vernal. Emits an agreeable odor, which it imparts to the hay.	14	4.50	.30	27.50
TALL FESCUE. (<i>Festuca Elatior</i> .) Early, nutritive and productive in pastures on wet or clay soil.	14	2.00	.20	17.00
TALL MEADOW OAT GRASS, Superior. (French Rye.) (<i>Avena Elatior</i> .) Of rapid, luxuriant growth. Recommended for soiling and in permanent hay mixtures.	14	2.20	.15	15.00
TALL MEADOW OAT GRASS, Common.	14	7.90	.60	55.00
Wood Meadow Grass. (<i>Poa Nemoralis</i> .) Of early growth and thriving well under trees.	14			
Johnson Grass. Lb., 35c; 6 lbs., \$1.50. Write for prices.				

Timothy, Red Top, Kentucky Blue and Orchard Grass.

These four Grasses are so well known they need no further description. They are also largely sown in the fall of the year.



Salzer's 20th Century strain of timothy is justly popular, having won on account of its purity and vigor a place in all the markets of the world.

Salzer's Timothy.
 Salzer's Timothy has won for itself a world-wide reputation. There is none grown more leafy and succulent and rich in nutritious qualities than Salzer's.

"Arm High." A strain of timothy bred to long, bushy stalks of unusual hardiness, vigor and tremendous stooking qualities.

	Lb.	Pk.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
Prime (No. 3)	6c	40c	\$0.75	\$1.45	\$3.50	\$9.29	13 lbs.
Choice (No. 2)	7c	50c	.95	1.90	4.40	4.00	12 lbs.
Superior (No. 1)	8c	60c	1.20	2.30	5.50	5.00	10 lbs.
20th Century	10c	70c	1.35	2.65	6.50	5.80	8 lbs.
"Arm High"	15c	1.00	1.80	3.50	8.00	7.50	8 lbs.

If by mail add 8c per lb. for postage. 22c for sacks.

Clear Red Top.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	Sow per acre.
Choice (No. 2)	15c	50c	\$1.75	\$6.00	\$11.50	10 lbs.
Superior (No. 1)	17c	55c	2.00	7.10	14.00	9 lbs.
20th Century	20c	70c	2.50	8.20	16.00	8 lbs.

Kentucky Blue Grass.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	Sow per acre.
Prime (No. 3) (sold out)						28 lbs.
Choice (No. 2)	15c	50c	\$1.90	\$6.75	\$13.00	24 lbs.
Superior (No. 1)	20c	55c	2.25	7.75	15.00	21 lbs.
20th Century	24c	70c	2.30	8.30	16.00	17 lbs.

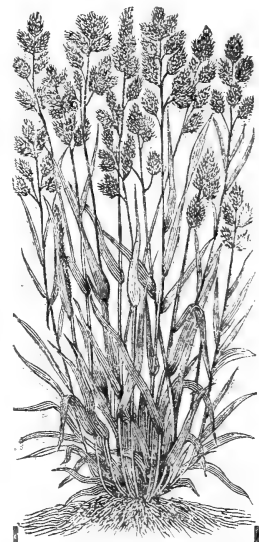
Add 8c per lb. for postage.

Prices of Canadian Blue Grass.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	Sow per acre.
Choice (No. 2) (sold out)						
Superior (No. 1)	15c	50c	\$1.90	\$6.75	\$13.00	21 lbs.
20th Century	17c	55c	2.00	7.10	14.00	17 lbs.

Prices of Orchard Grass.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	Sow per acre.
Prime (sold out)						
Choice (sold out)						
Superior (No. 1)	20c	70c	\$2.30	\$8.20	\$16.00	21 lbs.
20th Century	25c	90c	2.65	9.25	18.00	17 lbs.



Orchard Grass.

Write for prices on Grass and Clover Seeds, stating grade and quantity desired of each, as this catalog goes to press May 15th, long before Grasses and Clovers are ripe.

SALZER'S RED OR JUNE CLOVER.

Salzer's Superior and 20th Century Strains of Clover Seed are known all over America as the most wondrously vigorous and prolific in culture. They certainly beat St. Louis, Chicago and Eastern Clover in yield, vigor, foliage and rich food matter from 30 to 50 per cent.

WHY IS SALZER'S CLOVER SO SUPERIOR?

The answer is given by ex-Gov. F. A. Hoffman, of Illinois, in a few words. He says: "Out of repeated tests made with Salzer's Superior Brand of Red or June Clover, never less than 98 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds."

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our Superior Northern-Grown Seed, and know that every kernel will grow, than to get inferior seeds from seedsmen who are not growers, and who, as a rule, buy from commission merchants who buy up anything and everything that is offered. Now our seed is carefully grown in the extreme North, is vigorous, sprouts and grows!

Our Clover seed, being grown by a great care in the far North, is worth \$1.00 to \$2.00 a bushel more than Chicago, Toledo, St. Louis, Minneapolis or Eastern seed for big yields.

Hon. H. F. Hunter, of S. Dakota says: "Clover is not all alike, as some seem to think. I'd rather pay \$15.00 a bushel for Salzer's Superior Clover Seed than buy of some seedsmen and stores at \$3 a bushel. My experience in farming proves that Salzer's Clover Seeds all grow and double other yields. I use Nitro-Culture, too."

SALZER'S MAMMOTH RED OR JUNE CLOVER.

	Lb. Peck.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
Prime (No. 3).....	16c	\$1.95	\$3.70	\$7.25	\$17.90	\$12.00 12 lbs.
Choice (No. 2).....	18c	2.25	4.50	8.75	21.50	14.50 9-10 lbs.
Superior (No. 1).....	20c	2.75	5.40	10.60	26.00	17.50 8 lbs.
20th Century						7 lbs.

SALZER'S MAMMOTH RED CLOVER.

	Lb. Peck.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
Prime (No. 3).....	16c	\$1.95	\$3.70	\$7.25	\$17.90	\$12.00 12 lbs.
Choice (No. 2).....	18c	2.25	4.50	8.75	21.50	14.50 9-10 lbs.
Superior (No. 1).....	20c	2.75	5.40	10.60	26.00	17.50 8 lbs.
20th Century						7 lbs.

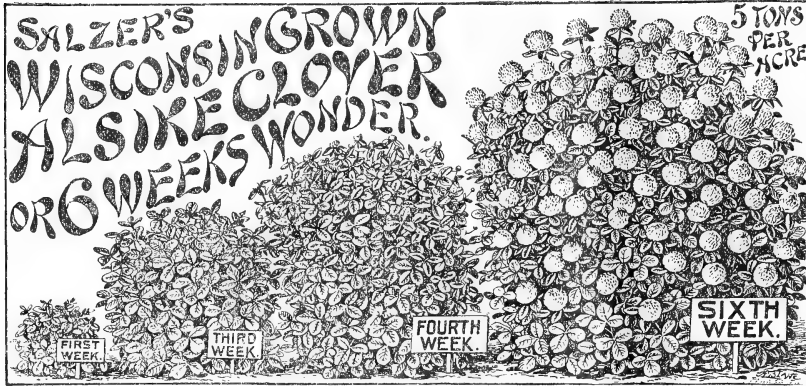
Add to above 8c per lb. for postage. 22c for sacks.

Glad to give Special Prices when you are ready to buy. State grade and quantity desired.



Mammoth Red Clover.

Salzer's Wisconsin-Grown Alsike Clover.



Alsike Clover is the best Clover for northern states and the moist soils. It is extremely, wondrously prolific, especially the Salzer seed which is grown for seed purposes only and is pedigree stock. When it comes to growth and yield and vigor and hardness it is worth 50 per cent. more than the common Alsike sold by other seedsmen.

IT IS THE HARDEST CLOVER IN THE WORLD.

Think of it—it does well in frozen Sweden, in ice-covered Norway; it flourishes on all soils of Canada. It is at home in Wisconsin, and laughs at 40 degrees below zero. It is insusceptible to drought, moisture, heat, or anything that usually affects Clovers. Our seed is Wisconsin-grown by us for SEED ONLY, thoroughly acclimated, and is worth for luxuriant growth, \$3.00 more a bushel than Chicago, St. Louis, Toledo and Eastern Seed. Don't be put off by seedsmen saying that theirs is just as hardy, vigorous and good as ours. It is not.

PRICE OF SALZER'S WISCONSIN-GROWN ALSIKE CLOVER SEED.

	Pound	By Mail.	Peck.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
Choice (No. 2).....	25c	\$2.00	\$3.95	\$7.80	\$19.00	\$12.90	10-11 lbs.	
Superior (No. 1).....	28c	3.20	4.35	8.50	20.00	14.00	8-9 lbs.	
20th Century	32c	3.75	5.40	10.85	23.75	16.00	7 lbs.	

If by mail, add 8c a pound for postage. (2 1/2 bu. sacks 22c each, extra.) Nitro-Culture. If interested send stamp for circular.

B. ALSIKE CLOVER (and Timothy).

With one leap, with one bound, Salzer's B. Alsike has become popular, immensely popular! Our sales of B. Alsike last year were 80 times more than in former years! That tells the story. This B. Alsike has reason back of it for its tremendous popularity. B. Alsike is grown right here in Western Wisconsin for seed, contains some Timothy, as the two, Alsike and Timothy, do so splendidly, so magnificently together. If you do not plant to grow for Seed only, then the B. will give you splendid satisfaction, and is much lower in price; indeed, it is now being sown in great quantities almost to the exclusion of superior seed, owing to its very low price.

ITS SPLENDID ADAPTABILITY TO PRODUCE ITS BEST.

Its marvelous producing power, makes B. Alsike profitable to sow! The John A. Salzer Seed Co. sow it in large quantities for lots and lots of excellent hay—it makes hay of a very superior quality, as Alsike and Timothy "are in love with each other and grow hand in hand." Of course, if you desire to grow for Seed, then by all means plant only Salzer's 20th Century, but, if you wish it for pasture or hay, yes, lots and lots and lots of hay, then sow our cheap B. Alsike—splendid for lots of grass and hay.

PRICE OF B. ALSIKE CLOVER.

	Pound	By Mail.	Lb.	5 lbs.	10 lbs.	Peck.	1/2 bu.	Bu.	2 1/2 bus.	100 lbs.	Sow per acre.
B. Alsike	\$0.25	\$0.17	\$0.70	\$1.25	\$1.60	\$3.10	\$6.00	\$13.75	\$19.50	\$25.00	10-15 lbs.



"Good luck is with each planter of Salzer's seeds."

SALZER'S WHITE DUTCH CLOVER.

A low, close-growing Clover, round white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Sow in spring. Our seed is the hardy northern variety and very prolific. Never winter-kills here! For lawns it is splendidly adapted; indeed, no lawn is considered "quite right" unless it contains a good sprinkling of this sweet, pure white blooming, low-growing, "soft as velvet," hardy White Dutch Clover. 1/4 of a pound of our 20th Century White Clover, costing 20c, postpaid, will be sufficient to sprinkle upon a lawn 20x50 feet.



White Dutch.

PRICE OF SALZER'S WHITE DUTCH CLOVER.

	Postpaid.	Lb.	5 lbs.	10 lbs.	Peck.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
Prime (No. 3).....	12c	35c	\$2.75	\$5.40	\$10.85	\$16.00	9-10 lbs.			
Choice (No. 2).....	15c	40c	3.00	5.80	11.50	19.00	8 lbs.			
Superior, for lawns.....	20c	50c	4.00	7.75	15.00	24.00	6-7 lbs.			

WHITE BOKHORA CLOVER.

This is a tall, shrub-like plant, growing to the height of four to six feet, with branches whose extremities bear numerous small white flowers of great fragrance during the whole season, which are continually sought by bees. It's the Bee Clover! Sow 10 to 15 lbs. per acre. Stock very scarce. Write for prices if needed largely. Pkg., 5c; lb., 35c, postpaid; by express, lb., 25c; 10 lbs., \$2.00; 60 lbs., \$11.60.



Bokhora, the Bee Clover.

JAPAN CLOVER.

In great demand in the South, where it grows luxuriantly. Pkg., 10c; lb., 50c, postpaid; by freight, 10 lbs., \$3.75; 100 lbs., \$25.00.

GIANT INCARNAT OR GERMAN MAMMOTH CLOVER.

	Postpd.	Lb.	5 lbs.	10 lbs.	Peck.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
Superior (No. 1).....	25c	16c	\$1.40	\$2.85	\$7.60	\$12.50				
Salzer's 20th Century.....	30c	20c	1.50	4.40	8.75	14.50	9 lbs.			

Sacks extra, 22c for each 100 lbs. or portion.

Common Crimson Clover, 10 lbs., \$1.30; Bu., \$7.40; 100 lbs., \$12.00.

As this Catalog goes to press May 15th before crops are harvested, prices may change. If you have large list please write us, we may be able to save you money.

ALFALFA.



SALZER'S ALFALFA

CULTURE OF ALFALFA.

Full culture directions as how to grow Salzer's Northern Grown Alfalfa in every state in the United States are sent with each order for 1 peck or more seed. This little pamphlet is worth \$100.00 to each farmer sowing Alfalfa!

Glory enough! Ring the bells! Shout for joy! The year of jubilee has come! How's that? Why, sir, it is now possible to grow Alfalfa Clover in every state in the Union, North, South, East or West—why, sir, cold Minnesota, and freezing Wisconsin, and treelless Nebraska, and the prairies of Illinois and Iowa, and the bottoms of Indiana, and the pinelless soil of Michigan, and the rich farms of New York and Pennsylvania—yes, every state can grow from two to four crops of Alfalfa if Salzer's Northern Alfalfa seed is used! That's acclimated, that's hardy, that's tough, and we believe tougher and better than the Turkestan Alfalfa!

A grand Clover—The eternal Clover of Europe and Mexico. Our attention thereto was first attracted in 1885, by a large patch near La Crosse, holding its own through an unusually cool winter and spreading rapidly. Since then we have sold enough seed in Iowa, Wisconsin, Illinois, Minnesota, Missouri, Nebraska, Kansas, Indiana, Michigan, Ohio, Pennsylvania, New York and other parts to sow 500,000 acres, and have the first complaint to hear on same.

WHAT ALFALFA WILL DO FOR YOU.

First: As a fertilizer, it sends its roots 10 to 20 feet after moisture and nourishment, and these in turn decay and wondrously enrich the soil.

Second: Stands drought. It makes the desert bloom as the rose, growing under the most adverse dry or hot conditions.

Third: Stands wet equally as well, and returning bountiful yields in Wisconsin, Minnesota, Pennsylvania and every other state.

Fourth: It is early. It is fit to pasture as soon as the sun is over the ground. The first cut is ready in May, the second in July, and the third in August.

Fifth: It is nourishing. No clover furnishes more rich nourishment to the cattle than this.

Sixth: Grows everywhere. It will grow wherever corn or oats will flourish.

Seventh: Yields enormously. It will yield in every state in the Union, if properly taken care of, from five to ten tons per acre.

TESTIMONIALS.

John A. Salzer Seed Co.

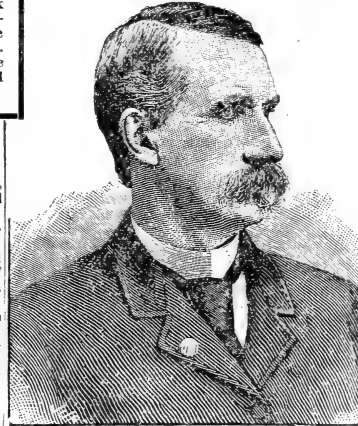
Gentlemen: I bought some Alfalfa Seed of you a year ago last spring. I made a great success of it. I have already cut three crops this summer. It does splendidly on limestone soil. I intend to sow this fall on wheat land five or more bus. of Alfalfa. Truly yours, L. Schjahn.

Carl G. Kleinstueck, Saxonia Farm, Mich., has this to say: "I have a patch of Salzer's Alfalfa Clover that I seeded thirteen years ago, which yielded four big crops last year, besides good fall pasture. It has been cut three times already this season, and the fourth crop is about 6 inches high today, and will be ready for mowing in less than three weeks."

R. A. Moore, Professor of Agronomy, of the College of Agriculture, University of Wisconsin, has this magnificent testimonial on Salzer's Northern-Grown Alfalfa Clover: "From several tests made from Alfalfa Clover seed ordered by the Experiment Station last year from you we found that we got an average germination test of 99 per cent. This we considered exceptionally good. Sincerely yours, R. A. MOORE."

Bowling Green, Ky., Aug. 31st.

Ex-Gov. W. D. Hoard of Wisconsin.



Proprietor of the widely influential "Hoard's Dairyman" in placing an order for Salzer's 20th Century Alfalfa Clover under date of Feb. 3, 1908, has these good words to say:

"I like the quality of your 20th Century Alfalfa Clover very much. I am particularly careful as to the purity of the seed I sow, for I do not want to inoculate my land with foul stuff.

Last year on 30 acres I raised over \$2,500 worth of Alfalfa hay. There is no better money crop that I know of."

Let's see: 30 acres of Salzer's 20th Century Alfalfa Clover would require at 15 lbs. per acre, 450 lbs. of seed. This, at \$22.00 per 100 lbs., costs \$99.00.

Cost of seed, but \$99.00. Result, \$2,500.00, or over \$80.00 per acre!!!

Ex-Governor W. D. Hoard of Wisconsin, proprietor of the widely influential "Hoard's Dairyman" of Ft. Atkinson, Wis.

WHEN TO SOW ALFALFA?

The very best time to sow Alfalfa Clover is in the fall of the year, in August, September and October, and our own method briefly stated is as follows:

If the soil is ready we begin sowing in August, if not, we wait until September or as late as October, but early seeding is preferable.

We plow the land deeply, harrow carefully, sowing 3/4 of a bushel of winter rye as a nurse crop. Then we seed the land to 20 lbs. of Salzer's 20th Century Alfalfa Clover to the acre and roll this in with a land roller, thereby pressing the seed firmly into the soil.

By seeding in rye it will sprout quickly and furnish a good growth to go into winter quarters with.

Early in spring when the rye gets to be 12 to 14 inches tall we cut same for hay and then the first crop of Alfalfa Clover is usually ready within four weeks after that. The second cut then follows this in six weeks, and if we have plenty of rains a third crop is ready the first of September.

Fall seeding is recommended by all advanced agriculturists and we trust every farmer will give to Alfalfa Clover a thorough trial this fall, as there is no "grass grown food" that is richer in all qualities that make a good food than Alfalfa Clover.

PRICE OF SALZER'S NORTHERN-GROWN ALFALFA OR LUCERNE.

	Pound.	Peck.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
Choice No. 2	32c	\$2.65	\$5.25	\$10.25	\$25.00	\$17.50	18 lbs.
Superior (No. 1) (similar to Sterling)	35c	3.10	6.10	12.00	29.75	20.00	16 lbs.
20th Century, The Barr Strain	38c	3.35	6.65	13.25	32.75	22.00	15 lbs.

GRIMM OR EVERLASTING ALFALFA.

This seed was brought many years ago by a gentleman named Grimm, from Germany. He has grown same continuously in Minnesota. At present, the seed is grown in Minnesota, North Dakota and Montana. It's very hardy and seed always scarce.

Price of Grimm's Alfalfa: Lb., 40c. postpaid. By freight, lb., 30c; pk., \$4.00; bu., \$15.00; 100 lbs., \$26.00.

DRY LAND ALFALFA.

All over the West, dry farming has received wonderful impetus and growing Alfalfa Clover without irrigation on dry lands is meeting with tremendous successes.

20th Century Dry Land Alfalfa: Lb., 35c; pk., \$4.20; bu., \$16.00; 100 lbs., \$27.00.

MONTANA ALFALFA.

We carry on extensive operations in Montana and this seed must not be confounded with some offered at a lower price in our state and Minnesota, because our seed is grown under our eye and under our care and we consider same worth easily \$10.00 per hundred pounds more than others offered. Price of Montana Alfalfa: Superior, lb., 40c. postpaid; by freight, lb., 30c; pk., \$3.50; bu., \$13.50; 100 lbs., \$23.00.

Salzer's 20th Century Montana Alfalfa: Lb., 35c; pk., \$4.20; bu., \$16.00; 100 lbs., \$27.00.

TURKESTAN ALFALFA.

Medicago Sativa Var. Turkestanica.

Perfectly hardy, withstands drought, heat and cold. Yields the heaviest and richest crops of fodder. The best Clover for permanent hay and pasture. Valued as a fodder plant on dry, arid soils.

PRICE OF TURKESTAN ALFALFA.

Superior Grade, by mail: Pkg., 10c; lb., 40c. By freight: 10 lbs., \$2.00; 25 lbs., \$4.85; 100 lbs., \$19.00. Prime Turkestan: Pound, by mail, 28c; by freight, lb., 18c; 10 lbs., \$1.85; 25 lbs., \$4.60; 100 lbs., \$17.00.

INOCULATED ALFALFA CLOVER SOIL.

Of great value in starting new Alfalfa Clover fields. This soil is taken from an old Alfalfa Clover field. Use 100 lbs. per acre. Directions with each order. Price: Per 100 lb. sack, 90c; 250 lbs., \$2.00; 500 lbs., \$3.75; 1,000 lbs., \$7.00; 2,000 lbs., \$12.50.

BROMUS INERMIS.

Drought defying, frost resisting, yields enormous crops of splendid hay and affords early and abundant pasturage. It adapts itself to almost every condition of soil and climate, and to any use to which grass may be put, equaling in quality and rivaling in yield almost every other grass. It is not an experiment. It is a thoroughly established success.

Salzer's grades of this magnificent grass are unequalled for purity and high germination, and less seed of it is required to the acre, than of any other grade. From good seed, good crops grow.

Mr. J. H. Shepard, Professor of Agriculture, Agricultural College, Fargo, N. D., says: "As pasturage it is preferred to timothy by the cattle, as shown by a trial, where it was fed off more closely than timothy in the same pasture. It has the advantage of being early and being green until late in the fall. The fact that the Bromus Inermis resists drought better than other cultivated grasses, greatly adds to its value in the Northwest. The eagerness with which it is sought by stock leads me to believe that it is of as much value as timothy for hay and pasturage, and that the hay is as valuable, ton for ton."

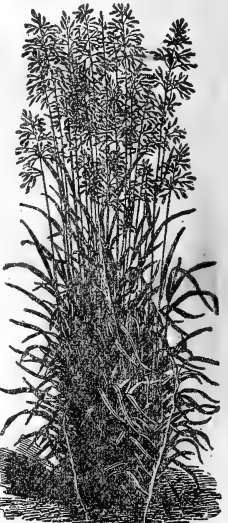
PRICE OF SALZER'S BROMUS INERMIS.

	Pound.	14 lbs.	50 lbs.	100 lbs.	250 lbs.	Sow per acre.
Prime (No. 3).....	11c	\$1.50	\$4.50	\$8.00	\$19.50	28 lbs.
Choice (No. 2).....	12c	1.68	5.00	10.00	25.00	25 lbs.
Salzer's Superior.....	15c	1.99	6.75	13.00	30.00	20 lbs.
20th Century.....	20c	2.25	7.15	15.00	35.00	12½-17½ lbs.
*The College Grade.....	25c	2.85	10.00	19.00	45.00	10 lbs.

*We completed arrangements with Prof. James H. Shepard, Professor of Agriculture in the South Dakota Agricultural College, Brookings, S. D., for the sale of his absolutely pure Bromus Inermis seed. This seed was grown by Prof. Shepard at Brookings and is from imported seed obtained by Prof. Hansen of the South Dakota Agricultural College while in Russia, under the direction of the United States Department of Agriculture. We consider the College Grade absolutely the finest Bromus Inermis seed ever offered.

PERFECT BALANCED RATION SEED.

The dairy man and farmer is looking for a perfect balanced ration. Here you have it! Sow 12½ lbs. Bromus Inermis with 12½ lbs. of Salzer's Northern-Grown Alfalfa—together 25 lbs. per acre—this fall. If sown this fall, this mixture should give you a rousing perfect balanced pasture in 1911. Price of Perfect Balanced Ration Mixture, per 20 lbs., \$3.00; per 50 lbs., \$7.40; per 100 lbs., \$14.50.



SPELTZ OR EMMER.

Introduced by our firm from Russia. Professor Shepard of the South Dakota Experiment Station states: "It is readily eaten by all kinds of stock and has shown itself to be especially adapted when fed to milch cows. It is better to mix it, however, with bran and shorts, as it is a pretty heavy feed when fed alone. As a swine feed, we think very well of it indeed, especially for breed sows. Horses do well on it, but I do not think it is equal to oats in that case. Its most striking value is found in the fact of its drought-resisting qualities."

It resists drought; ripens early; it thrives on poor lands, in stony ground, in forest regions, on the prairies; yields more than oats; yields more than wheat; yields more than barley; makes better feed than barley; makes better feed than oats; makes excellent flour; makes good bread; the straw is fine for fattening stock; the stubble makes excellent fertilizer; stock is very fond of grain and straw.

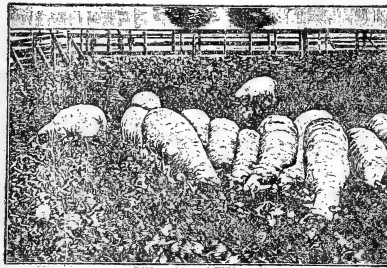
CULTURE OF SPELTZ.

The culture of Speltz is simplicity itself.

It is just as easy as sowing oats or corn. Prepare your land as you would for wheat or oats, and sow at the rate of 75 to 100 lbs. per acre. In the green state it makes an excellent pasture. Cut when the grain is past the middle stages of milk when it will make splendid grain and lots of straw of excellent quality. Thrash like wheat, only not so closely. The hull and kernel can then be fed or first ground.

In Germany, Russia, France and with us in Michigan, Texas, Kansas and the Southland we understand Speltz does equally as well in the fall of the year as sown in the spring. If sown this fall, treat just the same as you would winter wheat, sowing at the rate of 75 to 100 lbs. per acre. You will find it the most wonderful productive cereal that you have ever grown. It is rich in all qualities needed so much and sought by the farmer. We know it will please you. Sow same any time before October 25th, so as to give it a chance to come up and sink its roots before snow. Price of Salzer's Superior Speltz, by mail, lb., 25c; 3 lbs., 60c; by freight, lb., 10c; 50 lbs., \$1.90; 100 lbs., \$2.90. Price 20th Century: 50 lbs., \$2.10; 62½ lbs., \$2.50; 100 lbs., \$4.00; 500 lbs., \$17.50.

DWARF VICTORIA RAPE.



Dwarf Victoria Rape can be sown as late as September 1st in a latitude of La Crosse, Wis., and expect a paying crop; that is if you have idle land. If sown August 10-15, it will pay fifty fold for the cost of the seed. We sowed a few acres last September and found by October 1st it had grown 10 to 15 inches tall and furnished magnificent fodder for hogs and sheep all through October and November.

Now we believe Dwarf Victoria Rape to be far superior to Dwarf Essex Rape which we introduced many years ago; Dwarf Victoria is more bushy, more vigorous, thrifty and healthy. We feel sure by planting the two together you will vote for Victoria every time.

PRICE OF DWARF VICTORIA RAPE.

Pkg., 10c; lb., by mail, 30c; by freight, lb., 15c; 5 lbs., 60c; 10 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.90.

PRICE OF DWARF ESSEX RAPE.

Pkg., 10c; lb., 30c, postpaid; by freight, lb., 10c; 10 lbs., 75c; 50 lbs., \$2.90; 100 lbs., \$5.40.

SALZER'S SUPERIOR SAND VETCH.

There was no patch more eagerly sought and more carefully noticed by thousands of farmers who visited our Dakota farms than our Superior Sand Vetch. It was worth coming miles and miles to see. It was sown in May, but soon covered the ground and kept on growing and blooming and giving a growing, surprising everybody. The yield must have been something like seven tons per acre. To show how rapidly it grows—we put a sample in our greenhouse in pure sand, and in seven days after sowing it was 10 inches tall, without a drop of moisture either in the sand or applied to it after sowing.

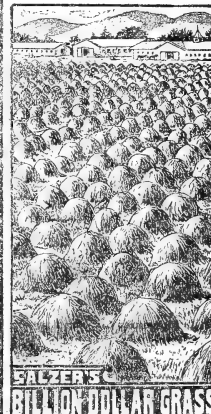
James M. Stone, Forestville, N. Y., October 9, has this magnificent testimonial on Salzer's Superior Sand Vetch:

"Your Sand Vetch is immense. Took two plants to the Dutch Kirk Farm. It excited great curiosity. Standing on a chair and holding it by the roots as high as I could reach, the tops still dragged on the ground." The Department of Agriculture at Washington estimates the value of a plowed under crop of this Vetch as equivalent to putting into the ground \$10 to \$45 worth of commercial fertilizer to the acre.

Price unusually high this fall—if wanted in lots over 100 lbs., write for special prices.

Price: lb., 30c, postpaid; by freight, 10 lbs., \$1.20; 50 lbs., \$3.50; 100 lbs., \$10.00.

SALZER'S BILLION DOLLAR GRASS.



Of this great grass Mr. George Merchant, Iron Co., Wis., says: "The Billion Dollar Grass is something immense. I sowed it in June and cut it two times, and it was 5 feet high each time; and now, Sept. 13th, it is again 5½ feet tall, which I will cut for the third crop of hay. Now it makes 15½ feet that it has grown since early June. At that rate it will make 12 tons of magnificent hay per acre. (Sow 20 lbs. per acre.)"

PRICE:

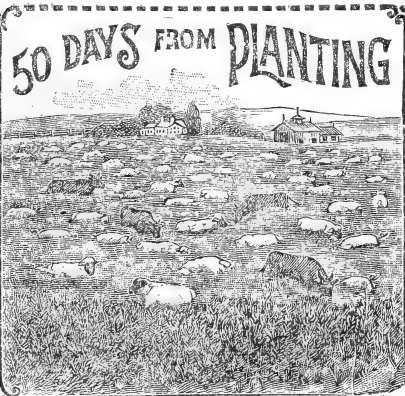
20th Century—By mail, lb., 30c; by freight, lb., 15c; 12 lbs., \$1.50; 20 lbs., \$2.00; 50 lbs., \$4.00; 100 lbs., \$7.00.

COMMON—By mail, lb., 25c; by freight, lb., 10c; 12 lbs., \$1; 20 lbs., \$1.20; 50 lbs., \$2.75; 100 lbs., \$5.00.

PENCILARIA.

This is called the Wonder grass, as it has so wonderful a yield. It is greatly relished by all kinds of stock, either in the green or dry state. Sow seed very thinly in drills 24 to 36 inches apart. Every farmer, and in fact, every one who keeps cows, horses or hogs, should try it if they wish to grow an immense crop of fodder cheaply on a small amount of ground.

PRICE: Pkg., 10c; oz., 15c; ¼ lb., 20c; 1 lb., 45c, postpaid. By express, 1 lb., 30c; 10 lbs., \$1.75; 100 lbs., \$15.00.



Field of Sand Vetch, June 20th.

A Luxuriant Meadow==From Salzer's Mixture.

Lives there a farmer whose heart is not made light and happy and glad at the sight of a luxuriant meadow? To get a magnificent stand of grass it is imperatively necessary to sow good Northern-Grown Seeds. Now, we were the first seedsmen in America to make a specialty of Northern-Grown Seeds. We now have scores of imitators, but none whose Grass and Clover seeds equal ours in vitality and vigor of growth. Our Grass Mixtures will be a source of constant pleasure and profit, and the fact that dozens of seedsmen imitate our mixtures is proof that they are good.



SALZER'S EXTRA GRASS MIXTURES.

(Prices good until Dec. 15, 1910.)

These have secured for themselves a world-wide reputation. They are being sown in great quantities all over America with excellent results. They are cheap, considering their high quality and choice strain, and are eminently practicable. They are immeasurably superior to Clover and Timothy sown together, as these mixtures contain just the right quantities of the different varieties of grasses to do well. We earnestly recommend dealers and others to urge their farmer friends to give them a trial.

Sow from 14 to 21 pounds to the acre.

Extra Grass Mixtures for Meadows—

	Bu. of		
	14 lbs	50 lbs	100 lbs
No. 14—For rich, dry soils.....	\$2.00	\$7.00	\$13.50
No. 15—For rich, moist soils... .	2.00	7.00	13.50
No. 16—For meadow, wet soils. 2.00	7.00	13.50	

Extra Grass Mixtures for Pastures—

No. 17—For rich, dry soils.....	\$2.00	\$7.00	\$13.50
No. 18—For rich, moist soils... .	2.00	7.00	13.50
No. 19—For wet soils.....	2.00	7.00	13.50
No. 20—Salzer's Renovator Mixture	1.70	5.75	11.00
No. 22—ALFALFA MIXTURE... .	2.00	7.00	13.50
No. 25—Grass Mixture for Orchard and shady places	2.00	7.00	13.50

CHEAP GRASS SEED MIXTURES.

- No. 1 for high and dry ground, light soil, for either meadow or pasture.
- No. 2 for high and dry ground, heavy soil, for either meadow or pasture.
- No. 3 for moist ground, rich soil, for either meadow or pasture.
- No. 4 for moist ground, occasionally overflowed, for either meadow or pasture.
- No. 5 for top seeding of marshes, for either meadow or pasture.
- No. 6 for prairie soils, for either meadow or pasture.
- No. 7 for light, gravelly, sandy soils, for either meadow or pasture.
- No. 8 for sheep pasture.

When ordering state whether desired for pasture or meadow. Of course, we do not recommend cheap mixtures, though these are considered equal to the best offered by seedsmen who are not growers, and we only offer these mixtures to meet competition with Minnesota Cheap Grass Seed Mixtures, as also Illinois and some Wisconsin sellers (not growers of seed). PRICE OF THESE MIXTURES: Per 16 LBS. FOR ONE ACRE, \$1.75; PER 50 LBS., \$5.40; PER 100 LBS., \$10.75.

20. Salzer's Renovator, or Quick Result, Grass Mixture.

Quick growing, rapidly producing grasses, pastures and meadows of quick and great luxuriance are often desired at once; for these we recommend our Renovator Grass Mixture. This mixture is gotten out for the purpose of a Renovator Grass Mixture—one giving quick results and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone, and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and permanency of this great mixture.

MR. EMIL RAFFOLD, EAST POINT, GA., writes:

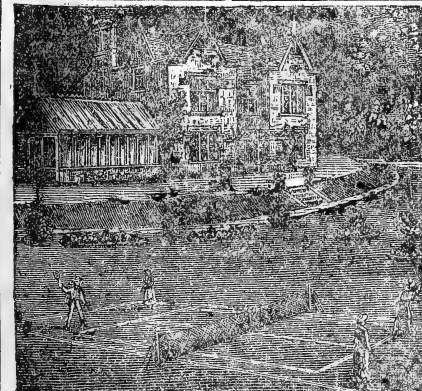
I sowed your Grass Mixture March 19th, on a miserable piece of land—"so poor, two men could not raise a fuss on it!" and yet on April 30th, in less than 42 days, I had the finest stand of grass in our county! Your Grass Mixtures do grow so luxuriantly.

THIS RENOVATOR, OR QUICK RESULTS MIXTURE

is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order and lend a permanency that is astonishing and surprising. This mixture we mowed in one season three times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state in the Union, and all the territories and Canada besides.

For renovating pastures, sow at the rate of 8 lbs. per acre. } Salzer's Practical Hints on Grasses }
 For the laying down of a new pasture or meadow, sow 16 lbs. per acre. } and Clovers postpaid for 10c. }

Price, pkg., 10c; lb., 30c, postpaid; by freight, 2 lbs., \$2.00; bu., \$1.70; 50 lbs., \$5.75; 100 lbs., \$11.00.



Salzer's Superior Lawn Grass Seed.

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as in other towns, do we find people spending from \$10.00 to \$25.00 sodding a lot, when 50c to \$1.00 worth of Lawn Grass Seed would do the work, would do it better and give a thicker swath and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South, and anywhere and everywhere, and makes lawns, golf links, tennis courts, etc., as soft as velvet and green as emerald all summer. The Salzer Superior Lawn Grass Seed will form a close, thick turf in



SIX WEEKS' TIME.

If people only knew how comparatively easy it is to make a lawn with Salzer's Lawn Grass Seed, the days of using sod, with all the attendant expense, would soon be over.

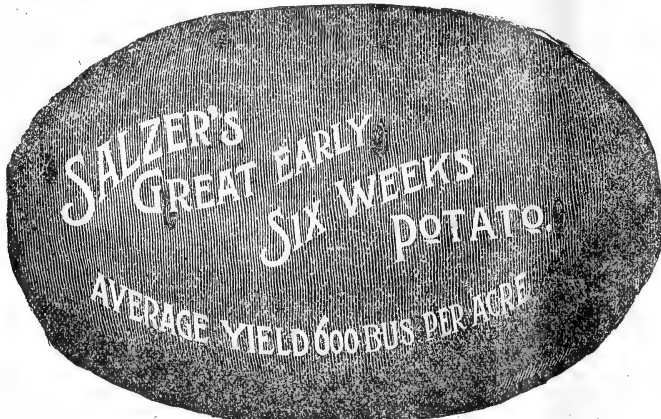
THE QUANTITY REQUIRED

for making new lawns is 3 to 5 bushels, or 42 to 70 pounds, per acre, or for renovating old lawns, 1 to 2 bushels. For a plot 15x20, or 300 square feet, 1 quart is required for new, or 1 pint for renovating old lawns.

PRICE: Pt., 15c; qt., 25c; 2 qts., 45c; 4 qts., 85c, postpaid; by express, qt., 20c; 2 qts., 35c; 4 qts., 60c; 1 bu., \$1.00; 7 lbs., \$1.50; bu. of 14 lbs., \$2.75; 50 lbs., \$9.00; 100 lbs., \$17.50.

Sown with Salzer's Superior Lawn Mixture.
 A quart of seed sows 15x20 or 300 sq. ft., costs 25c, postpaid.

Salzer's Six Weeks Potato!



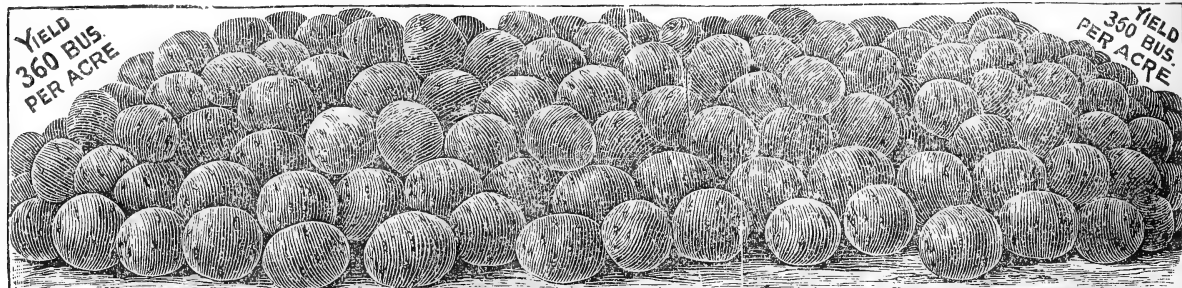
Stand aside! Clear the track! Make room for this noble Potato, this monarch of early general purpose Potatoes! None in the wide world are its equals. It stands alone as the great, earliest general purpose Potato!

It is without question that the Earliest Six Weeks Market Potato, which we describe on this and the next pages, is the best Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other earlier sort, namely, it is always a reliable yielder. Salzer's Earliest Six Weeks Market, which we call "earliest" because it is a great improvement on the common six Weeks Market, has never failed us to produce extremely early, very large tubered Potatoes.

It is the great general purpose Potato of the world today. By this we mean that it is good, extremely early, fit for market everywhere in six weeks. It is good for midsummer. It is good for late summer, it is good for fall, and it is magnificent to put up into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six Weeks Market Potato. There is really no Potato that is its superior except our new May King, and if we had but one Potato to plant, that would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 200 to 400 bushels per acre. It is

a wonderful Potato in every respect. We have a good number of Texas planters who use them in car lots.

PRICE OF SALZER'S GREAT EARLIEST SIX WEEKS POTATO:
Pk., 75c; bu., \$1.50; bbl., \$3.25; 2 bbls., \$6.40; 5 bbls., \$15.00; 10 bbls., \$29.00 net.



SALZER'S STRAIN OF THE FAMOUS BLISS TRIUMPH

Extremely prolific and a full week in advance of Early Rose. (Same as Improved Bermuda, Stray Beauty, etc.) Color, a beautiful light red. Size, medium. Growth, very uniform. Shape, nearly round. The flesh is white; very mealy, when cooked. This potato is in exceedingly high favor with Southern market gardeners and truckers, and is shipped to the Northern markets in enormous quantities in the early spring. It grows well at the North. The eyes are slightly depressed and the skin is smooth, making a handsome early potato in barrel or basket. Its beauty, good quality, extreme earliness and great productiveness make it highly profitable.

Fall Price: Lb., 30c; 3 lbs., 75c, by mail; by express or freight, Pk., 60c; 1/2 bu., \$1.00; bu., \$1.45; bbl., \$3.20; 10 bbls., \$31.00.



Salzer's EXTRA EARLY OHIO POTATO.

Earliness is a great advantage to the gardener and puts this variety at the head, second only to Salzer's Earliest Six Weeks, May King and, of course, Salzer's Earliest. It is a special favorite with marketmen and one of the most profitable potatoes they can grow. The sprout is very strong, and the vines grow erect, making it easy to cultivate, and on account of its early maturity you can get the highest market prices. They keep firm until late in spring. This variety is frequently sold by Iowa and by other seedsmen as the Six Weeks. That's a fraud. The only true Six Weeks market stock in America can be had only of us. Price this fall: Lb., 30c; 3 lbs., 75c, postpaid; by freight, pk., 50c; bu., \$1.30; bbl., \$2.90; 5 bbls., \$14.25; 10 bbls., \$28.00 net.

Write for special prices if wanted in large lots.

SALZER'S SIX WEEKS COLLECTION.

\$3.80 a Bbl.

In this collection, we have packed four extremely early varieties of Potatoes and call them the Six Weeks Collection. The price is extremely low.

The Collection is composed as follows:

- 3 pecks Salzer's Early Six Weeks.
- 3 pecks May King.
- 3 pecks Famous Bliss Triumph.
- 2 pecks Daughter of Early Rose.

In all 11 pecks, for which we ask, \$3.80 a bbl.; 3 bbls., \$11.00.

DAUGHTER OF EARLY ROSE.

Earlier than its parent. Very fine. Peck, 50c; bu., \$1.30; bbl., \$3.00; 10 bbls., \$29.50.

SPECIAL PRICES.

This catalog goes to press May 15th, long before the Potato Crop is harvested, therefore if you wish 3 to 5 bbls, or more please write for special prices.

SALZER'S MAY KING POTATO.

OFFICE OF UNION FOUNDRY CO.

G. Schumacher, Manager.

Anniston, Ala., Oct. 20, 1908.

John A. Salzer Seed Co.,

La Crosse, Wis.

Gentlemen: When you shipped early last spring my supply of seeds and potatoes ordered from you, you stated to me that I should have new potatoes by the 25th of June and when I planted your Salzer's May King I, hoped to have new potatoes on the table before the end of June. As a matter of fact the potatoes did so well that we started digging and eating the new crop on May 23, 1908, beating every record in this part of the country for earliness in potatoes. You know how fond a "Dutchman" is of "Irish Potatoes" and as a rule you also know how well he likes to get ahead of his neighbors, beating them just a little bit.

To say that we enjoyed Salzer's May King Potato is putting it mildly and my neighbors, even at this late date, have not quit talking about it, how we scooped them not only on earliest potatoes, but also on the first lettuce, radishes, beans, peas, onions, sweet corn, kohlrabi, cabbage, tomatoes, etc. Your splendid seed and my love for the garden did the rest.

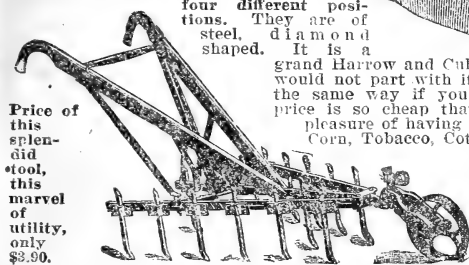
I would not be surprised if you would get a dozen or more orders from my neighbors next year, owing to the superior quality of your seeds and their extreme earliness.

Very truly yours,

G. SCHUMACHER.

Combined Harrow and Cultivator, \$3.90.

Claimed by ten thousand farmers, to whom we have sold, as the most magnificent—best tool on earth. By means of a lever attachment the Cultivator can easily be changed to run narrow or wide, as the operator desires. Teeth can be used in



Cultivator, with wheel and lever, only \$3.90.

Price of this splendid tool, this marvel of utility, only \$3.90.

four different positions. They are of steel, diamond shaped.

It is a grand Harrow and Cultivator. When once on the farm you would not part with it for \$50.00. Now, you will talk just the same way if you purchase one of these tools. The price is so cheap that we hope you will not forego the pleasure of having one on your farm. It is splendid for Corn, Tobacco, Cotton, Potatoes, etc. It thoroughly pulverizes. For close work it's a No. 1. Teeth can be quickly changed, reversed, etc., making four changes—so you really have four different kinds of Cultivators in this one. Can be narrowed to 3 inches and extended to 30 inches. Weight, 69 lbs. Price of this Combined Harrow and



We are not careless enough to say or you friendly enough to believe that Salzer's May King Potato will ripen here in Wisconsin, potatoes fit to eat by May 31st, but we are bold enough to say and you are charitable enough to believe that this potato was grown fit to eat May 28th, in Alabama.

"Where did you get it?"

We will tell you. In a field of White Ohios there was noticed a number of hills that were in bloom fully 10 days ahead of the rest of the field. These were carefully watched, separately selected, cared for, planted and the result is our May King potato.

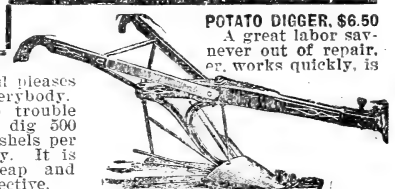
The skin of the May King is almost white with a tinge of light rose, but the potato itself cooks up like a huge snowball and is of a delightful flavor and very rich in edible qualities. It is a potato which we are sure will please you. We are only sorry that our stock of same is so small. If it were large enough, it would be a potato well worth to spend thousands of dollars to advertise and introduce on each and every farm in America. We hope you will grow May King largely and if you have a supply to spare next fall write us, as we no doubt will be heavy buyers of same.

We ourselves expect to plant 100 acres of May King Potatoes next spring, which shows you how much we think of this acquisition. What the Million Dollar Potato is to late we believe our May King will prove to be as an early shaded white.

This is positively the finest, earliest Potato for Texas, Alabama, Louisiana, Mississippi, Florida, Georgia and the great South.

In Texas, or where you plant in December, this Potato is ready for market in March.

Price: Lb., 50c; 3 lbs., \$1.00, postpaid. By freight: Pk., 90c; 1/2 bu., \$1.25; bu., \$2.00; bbl. of 2 3/4 bus., \$3.90; 3 bbls., \$11.50; 7 bbls., sufficient for 2 acres, \$24.00 net.



POTATO DIGGER, \$6.50

A great labor saver, never out of repair, or, works quickly, is

and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective.

Get one for the boys, and make the digging of potatoes the fun of the farm work. You will like it. The price is very low. Price, only \$6.50.

SALZER'S GREAT CONSTELLATION SEEDER, CULTIVATOR, ETC., \$8.00.

SALZER'S GREAT CONSTELLATION!
10 TOOLS IN ONE
SEEDERS, DRILLS, HOES, CULTIVATORS, RAKES, MARKERS, ETC. ETC. ALL FOR \$8.00

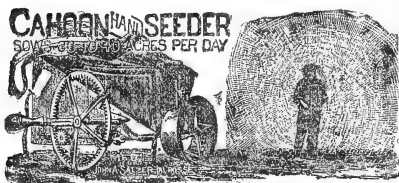
TEN TOOLS IN ONE \$8.00

AS A SEEDER ONLY	SOWING STRAIGHT AND MAKING NEW ROW	AS A FURROWER AND MARKER	AS A MILLER OR FURROW-CLOSER
AS A WEED EXTERMINATOR	CULTIVATING BETWEEN THE ROWS	AS A FINE CULTIVATOR	HOESING BOTH SIDES OF THE ROW
AS A PLOW NO. 11	AS A RAKE		

Here's the greatest garden tool of the century. Nothing ever before offered comes up to it in utility, ease and perfection. It sows the seed, cultivates, rakes, plows, covers and takes care of the garden ever thereafter. It is almost human. It is really a most remarkable tool and can be used as shown in the illustrations hereunto appended, in the most manifold ways. You can use it as a single-wheel seeder or as a double-wheel seeder, as a furrower or as a plow, or as a weed exterminator, or again as a rake, or as a fine cultivator, or as a hoe on both sides of the rows—in fact, in every shape, way or manner that a cultivator, or a hoe, or a seeder can be used, this Constellation answers with the most perfect workmanship imaginable. In this great Constellation, all of the errors of the old drills have been overcome and new additions made, so that today this Salzer's New Constellation is the only perfect tool. Price, only \$8.00; with Plow No. 11, \$8.75.

MATTHEW'S DOUBLE WHEEL HOE, Cultivator and Rake... \$5.00 | Matthew's Single Wheel Hoe, Cultivator and Rake \$4.75
Matthew's Double Wheel Hoe (with Hoe Blades only)..... 3.50 | Matthew's Single Wheel Hoe only..... 2.75

Cahoon Hand Seeder.



Sows all kinds of Grain and Grass Seeds, and at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy, 18 feet. The bag and hopper will hold about 22 quarts. Price of Cahoon Seeder, only \$3.00.

La Crosse Hand Seeder.

Here is the Seeder for rich or poor; splendid in all respects, doing its work perfectly. It will pay for itself in sowing 5 acres twice over. It was brought forward to meet the demand for a cheap, perfect hand seeder. Its great advantage is that it sows the ground three times in going over, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine.



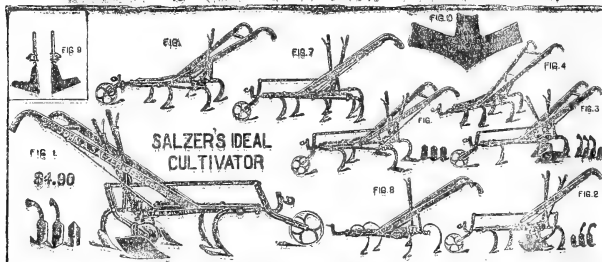
Price, \$1.25; 3 for \$3.50.

The Michigan Wheelbarrow Seeder.



To sow Grass Seed you need a good Seeder, one that will spread the Seed evenly and do it rapidly and yet thoroughly. It is especially adapted for sowing all kinds of clovers such as Alfalfa Clover, Giant Incarnat Clover, Alsike Clover, Millets, Timothy, Flax and Grass Seeds. Indeed we do not see how a farmer who has from 5 to 10 acres of grass seed or clover, etc., to sow annually can get along without one of these Seeders. 12 foot Hopper.....\$6.50 14 foot Hopper.....7.00 16 foot Hopper.....7.50

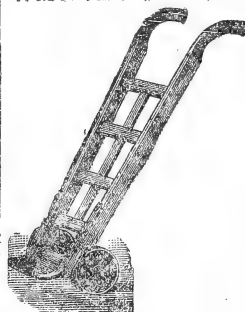
SALZER'S GREAT IDEAL CULTIVATOR.



Price, Figs. 1 to 5, \$4.90.

This is the tool that has lived in our fancy and dreams for years. And we now shout and sing because we have found all those splendid qualities that we have longed for. The cut fully shows the Ideal with our new Pattern Handle and Braces. These are absolutely new and the most effective and stiffest combinations known at once making the tool rigid, yet allowing adjustment of handles in height and sidewise. This tool, as shown in Figs. 1 to 5, we sell for \$4.90. Write for prices on extras, such as extra Sweeps (Fig. 10), etc. etc. Write for wholesale prices on larger orders.

Warehouse Truck.



Every farmer will want one, as the price is so very low, each \$1.95. Given free with a \$22.50 order.

Wheelbarrow Seeder.

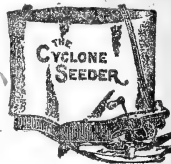
This is a perfect Seeder, sows 40 acres per day. A great seeder for sowing all kinds of Clover, Timothy, Flax and Grasses.



Seeds, Price, 14 foot Hopper, complete, \$10.00.

Cyclone Seeder.

Similar to the Cahoon, though a cheaper make. Each, \$1.50.

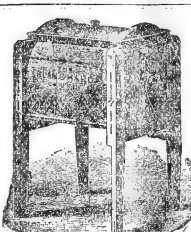


LITTLE GIANT SEEDER. Well known. Like Cyclone. Each, \$1.50.

CREAM SEPARATOR.

THE GREAT LIGHT-NING CHURN.
No. 0. 1 1/2 gallons... \$2.25
No. 1. 2 1/2 gallons... 2.50
No. 2. 3 1/2 gallons... 3.00
No. 3. 4 1/2 gallons... 3.50

BLANCHARD CHURN.
We are in love with this Churn. It stands on four solid legs, just the right height and combines many, many excellent qualities. It will surely please you.
No. 3. Will churn 2 gals. of cream... \$1.50
No. 4. Will churn 4 gals. of cream... 5.00
No. 5. Will churn 8 gals. of cream... 5.50
No. 6. Will churn 12 gals. of cream... 6.75
No. 7. Will churn 16 gals. of cream... 7.75

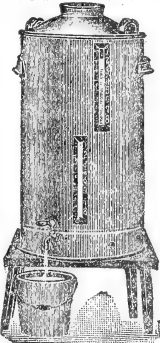


FAST MAIL NO. 1, \$24.00.
The manufacturer of this Separator claims that they are absolutely the best in the market—that there can not be anything better. There is certainly no superior. It is guaranteed to skim milk the closest, skim colder milk, skim faster, skim more, skim easier, cleaner, quicker, and in every way give better satisfaction than any other Separator made, regardless of name, make or price!
No. 1. 175 to 200 lbs. capacity..... \$24.00
No. 2. 250 to 300 lbs. capacity..... 32.00
No. 3. 450 to 500 lbs. capacity..... 45.00
No. 4. 600 to 650 lbs. capacity..... 55.00
No. 5. 700 to 750 lbs. capacity..... 65.00

20th CENTURY AUTOMATIC CREAM SEPARATOR.

One of the greatest inventions of the age.

Over 90,000 sold of these remarkable Cream Separators in the past few years.—Just the thing that farmers who keep from 1 to 10 cows have been looking for. It is a Separator that we do not see how they can get along without; indeed, when once used they would not part with it for fifty times the cost. It separates the cream from the milk in from 30 minutes to one hour, and leaves much less than 1 per cent butter fat on the milk, which is really as good as the very best Separators costing fifty times as much can do.



PRICE: Tin Copper \$6.00 \$7.00

No. 1. Holds 7 gals., for 1 to 2 cows... \$3.50
No. 2. Holds 11 gals., for 2 to 3 cows... 5.00
No. 3. Holds 18 gals., for 3 to 4 cows... 6.00
No. 4. Holds 26 gals., for 4 to 7 cows... 8.00
No. 5. Holds 35 gals., for 7 to 10 cows... 12.50
No. 6. Holds 47 gals., for 10 to 15 cows... 15.00

MARKET GARDENERS—Write for wholesale prices, stating quantity of seeds, tools, etc., desired. Send for circular of the Egan Horse Power Potato Sprayers and Diggers.

20th CENTURY DEEP-SETTING CREAM SEPARATOR.

Many people prefer a process for separating cream from the milk so they can have undiluted milk for table use. This separator meets this demand in every respect. The milk is all in one vessel, so skimming in pans or crocks to wash, and is easily kept clean. Sweet milk can be drawn from the Separator at any time without disturbing the cream. We know you will appreciate this Separator should you wish to use this variety. will be refunded.



No. 1. 3 gals., 1 to 2 cows... \$6.50
No. 2. 5 gals., 2 to 3 cows... 7.50

Copper Tin \$5.75 \$6.50

We have named above "Fast Mail," because it is the quickest, fastest skimming Separator on earth. No. 3 is our favorite. This should skim ten gals. of milk in 10 min. and think of it, price is only \$45.00. Write for Separator circular. The Fast Mail Cream Separator is mailed free. Satisfaction is guaranteed or money back.



The Fast Mail Cream Separator No. 1. Price only, \$24.

PRICES: No. 3. 8 gals., 4 to 5 cows... \$9.50
No. 4. 12 gals., 6 to 8 cows... 9.00

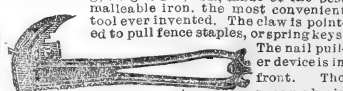
9 CORDS IN 10 HOURS



ONE MAN, with the FOLDING SAWING MACHINE. It saws down trees, holds like a pocket knife. Saws any kind of timber on any kind of ground. One man can saw more timber with it than 2 men in any other way, and do it faster. Price, No. 1, with 5 1/2 ft. Saw, \$15.00.

The Handy Hammer.

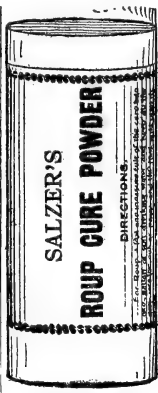
Wrench, nail and staple puller and wire splicer, 17 inches long, weight 1 1/4 lbs., made of the best malleable iron, the most convenient tool ever invented. The claw is pointed to pull fence staples, or spring keys. The nail puller device is in front. The wrench is under the claw, and the wire splicer at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing the wire, or other wires. Price, 40c; postpaid, 60c.





BUG KILLER.

An infallible remedy. Price, can, by express, 25c.



ROUP CURE POWDER.

The best, surest roup cure powder known. Price, can, 50c. postpaid.



LIQUID LICE KILLER.

Perfect in every respect. Price, one gallon can, \$1.00.



SALZER'S MAGIC POULTRY FOOD is the best, cheapest and most economical Poultry Food on the market today. It is most highly concentrated, and unequalled as an egg producer and promoter of growth. One tablespoonful contains more strength, as well as health and egg-producing power, than three or four spoonfuls of other makes.

Price of Magic Poultry Food and Egg Producer: Large package, 25c; by mail, 50c; by freight, 10 lbs., \$1.75; 25 lbs., \$3.00; 100 lbs., \$10.00.

WORM POWDER. Price, pkg., 25c.

LIGHTNING LICE POWDER. Splendid for poultry; keeps them clean and free from lice. 1/2 lb., 50c; 1 lb., 75c.



ALL EGG

NOTHING BUT EGG

60 FEEDS FOR 1 CENT CHICK TONIC & CONDITIONER

UNQUALIFIED FOR FORCING GROWTH OF YOUNG BIRDS

Price, 25c; by mail, 50c.

WRITE US We can furnish you a complete Box of Medicines for Horses, Mules, Cattle, Sheep, Swine, etc. Something especially valuable to farmers living afar from a veterinary surgeon. Write us.

GRIST AND BONE MILLS.

SALZER'S WARRANTED FAMILY GRIST MILL.



No one appreciates the value of this little mill more than the pioneers of the West and South, and the farming community generally who live at some distance from a custom grist mill. If you own one of these mills, you can have at all times fresh graham flour and corn meal, fresh hominy, split peas, cracked wheat, fine table or butter salt—in fact anything that is ground at a custom mill, excepting fine bolted family flour. It will pay, because you get it fresh. Grinds 20 lbs. fine meal per hour. The shaft is made of steel, and every mill is warranted to work as represented. Weight, 30 lbs. Price, \$3.00. Burrs per set 6c.



John A. Salzer Seed Company, La Crosse, Wis.

FARMERS' EGG CARRIER, ONLY 50c.

Convenient and light, being adjustable, fitting inside the case and arranged with a neat automatic lock, enables one to lock it at any point. It is a well established fact, that by turning the eggs frequently, eggs may be kept fresh and palatable a long time with the use of this carrier. Price, each, holding 12 dozen eggs, 50c.

Dry Bone Mill.

\$2.90.



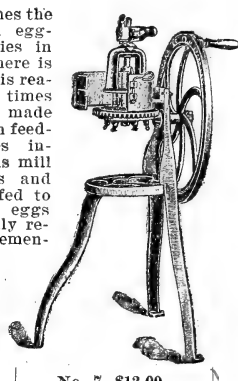
The greatest mill in 45 states to grind dry bones. It is unequalled for grinding oyster shells, bones, etc., for poultry. Excellent in every respect for dry bones; and then it's cheap as dirt. Each, \$2.90 (without stand).

Mann's Green Bone Cutter.



No. 5 B, \$8.00.

There is ten times the nourishment and egg-producing qualities in green bones as there is in dry, and for this reason there is ten times as much money made by poultry men in feeding green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap, and will give tremendous satisfaction.

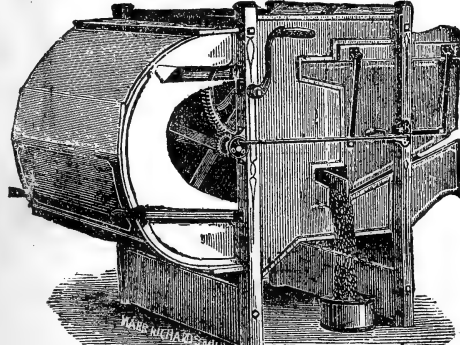


No. 7, \$12.00.

PRICES:

- No. 5C. Crank Mill, weight 30 lbs. \$6.00
- No. 5B. (Balance Wheel), weight 55 lbs. 8.00
- No. 5BM. (Balance Wheel, mounted), weight 80 lbs., special price \$10.40
- No. 7. (Balance Wheel, mounted), weight 107 lbs., special price 12.00
- No. 9. (Balance Wheel, mounted), weight 163 lbs., special price 18.40

FARMERS' FAVORITE FANNING MILL, \$13.50.



Our special price: No. 1, only \$13.50; No. 2, only \$17.50. This mill retails, the No. 1 at \$25 and the No. 2 at \$30. This mill is furnished with 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 fax sieve and clover and timothy sieve.

Like a whirlwind this great grain-cleaning mill has taken hold of the farmer! It has found its way into every hamlet where oats or barley or wheat or rye or millet are grown, and has proven itself wondrously popular, a great money maker and money saver. Of this Fanning Mill we have two sizes, No. 1 with sieves 24 inches wide, and No. 2 with sieves 30 inches wide. The No. 1 has a cleaning capacity of from 60 to 90 bus. per hour, and the No. 2 of 100 to 125 bus. per hour. This is a magnificent mill for cleaning, grading and separating all kinds of wheat, rye, wheat screen and grader, 1 wheat sieve, 1 oat sieve, 1 rye sieve, 1 fax sieve and clover and timothy sieve.

LIME NEST EGGS.

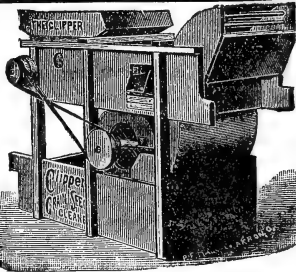


Great for warding off Lice, Insects, etc. Each, 10c; postpaid, 13c; 6 for 50c; postpaid, 60c; 12 for 90c; postpaid, \$1.00.

SALZER'S MAGIC CRUSHED SHELLS.

It would take ten volumes larger than this catalogue to tell you of the merits and excellencies of Salzer's Magic Crushed Shells. It is the greatest egg producer and health producer, and is almost worth its weight in gold for lots and lots of fine poultry and rich eggs.

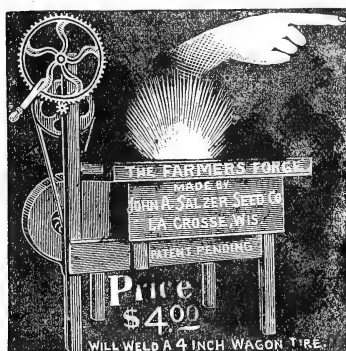
Price: 100-lb. bag, 75c; 200-lb. bag, \$1.25; 500-lb. bag, \$3.75; 1,000 lbs., \$5.50; 2,000 lbs., \$8.50. Special rates on carload lots of 30,000 pounds.



Clipper Cleaner.

The greatest Fanning Mill and Cleaner on earth. It's immense! This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse, and would not part with them for \$500 each, if we could not get others like them. Send 2c for circular. Price, No. 1, \$20.00 Price, No. 2, 28.00

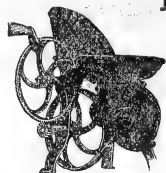
EXCELSIOR FANNING MILL, \$11.50. One of the most popular, and at the same time cheapest mills in use. The feed is large and the sieves are 24 inches. For general purposes we believe this mill has no superior. The same contains a wheat hurdler with zinc sieves on top, a wheat sieve, an oat sieve, a barley sieve, clover and timothy sieves. We furnish a Seed Corn Separator to either the Farmers' Favorite or Excelsior Mills. Write for prices. Price of Excelsior Mill, only \$11.50.



The Farmers' Forge.

There is not a tool or instrument or machine that we have sold with greater pleasure and with more satisfaction than the Farmers' Forge. It is a forge that is so simple, and yet so effective, so cheap, and yet so durable that every farmer will be more than pleased and satisfied with same. We would not part with several of these that are being used on our different farms for five or ten times the cost. They will save many a farmer double and treble the cost annually.

Indeed, this is just the thing, Mr. Farmer, that you have been looking for—a popular, durable, cheap, always ready, warranted safe, perfect farmers' forge. The hearth is nearly 30 inches high and is 24x36 inches square by 12 inches deep, and is made absolutely fire proof by its peculiar construction. The blower is 11 1/2 x 1 1/2 inches. Everything about the forge is A No. 1, and will surely please you. The weight is about 45 pounds. Price, this fall, \$4.00.



IRON FORGE, \$6.00.

This forge is built especially for our kit. It is 15 in. high to top of bowl. Bowl, 14 in. in diameter. Weight 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1 1/2-inch iron in 5 minutes. Price, each, \$6.00.



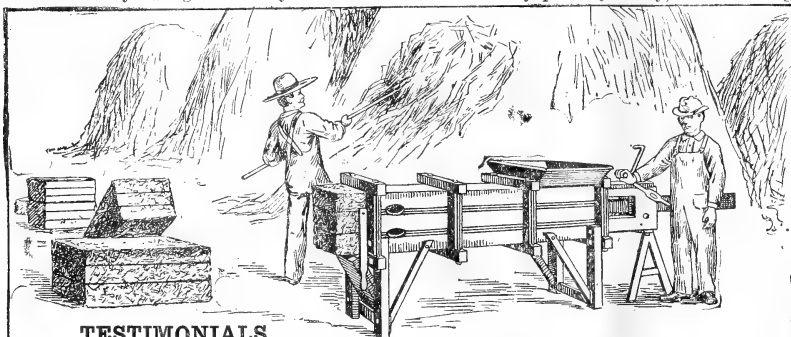
Rivet Punch.

This little machine will save more time and money for the farmers and livymen in mending harness than anything on the market. Price, by express or freight (cannot be mailed), of this Rivet Punch, with box of 50 assorted rivets, 75c.

RIVETS.—Tubular, 3-16 to 8-16 inch, 50 rivets, assorted sizes, in a box, 25c, postpaid.

SALZER'S "COMMON SENSE" HAND POWER HAY BALING PRESS, \$27.50.

This machine is as practical in its workings as any power baler ever made. It will bale any kind of hay, straw, flax or anything that can be held by baling. Two boys can bale three tons of hay per day easily, and even a greater amount can be baled if the stuff to be baled is delivered to the machine. It does not require a giant to work it. Any 125 pound boy can run it successfully. It is well made in every detail, and with reasonably good care will last a lifetime. It can be operated in 3x12 feet of floor space. It can be used anywhere very easily, as it does not have to be fastened down.



It is the most complete and practicable baling machine ever invented. It does not cost over one-fifth the price of a power baling machine. Standard size of bales, 14x18 inches square. Bales can be made any length up to 48 inches. The machine is made of hardwood entirely, and nothing but the choicest, bone dry stock is used.

The frame is put together with bolts and screws, with the lining very carefully fastened to same. The whole construction is warranted for one year against breakage, but broken parts must be returned free of expense as evidence of breakage. Weight of press, about 470 lbs. It requires 5 lbs. of No. 16 wire to bale 1 ton. Price per bundle of 250 nine-foot wires, \$2.00. Northfield, Minn.

The dirt is loosened by the tines, which run under the auger, and passes up on top of the disc; the shank of the auger is square, making a round hole in the dirt and breaking the suction, and permitting the auger to be lifted freely.

Successfully handles all kinds of dirt or gravel. Price, 6-inch, 90c; 8-inch, \$1.00. The 6-in. given as premium with a \$10.00 order. The 8-in. given as premium with a \$12.00 order.

TESTIMONIALS.

Sirs: Your hand hay press is all O. K. Two men can bale from 100 to 120 bales per day, each weighing over sixty pounds. It is worthy of all praise that can be said of it. Frank M. Hopper.

Carney, Oklahoma. Price of above Common Sense Hand Power Hay Press, \$27.50.

Sirs: We like your press, and it bales anything in fine, smooth shape, and if a man and a boy work it steadily and tend to their business they can easily bale 3 tons a day. Sven S. Nelson.

Power Press, on the same simple, common sense plan as our Hand Hay Press. Send for description. Price, only \$60.00.



Salzer's La Crosse Bolster Springs. Warranted 5 Years.

500,000 SOLD.

There is nothing better. You want it. Why rattle your bones and those of your loved ones on a hard, springless wagon, when for but a few dollars you get a spring fit for a king to ride on?

Truly, one of the simplest, yet greatest inventions of the age. It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to the market, or, in fact, anything. It is worth its weight in gold for comfort. It is economy to use them one size larger than capacity required.

- When ordering give width between stakes of wagon.
- No. 0. Capacity 1,500 lbs. Price, \$3.50
 - No. 1. Capacity 2,500 lbs. 4.35
 - No. 2. Capacity 3,000 lbs. 4.00
 - No. 3. Capacity 4,000 lbs. 5.25
 - No. 4. Capacity 5,000 lbs. 5.75

Nos. 1 and 2 are the sizes most used.

OUT O' SIGHT MOUSE AND RAT TRAPS.

Here is a secret. The John A. Salzer Seed Co. warrants this mouse and rat trap to catch fat, hungry, well-fed—in fact any kind of mice and rats, "as quick as you can set the trap." It's simply immense. Price, No. 1, for mice, 10c each; No. 2, for rats, 15c each; 6 for 75c; 12 for \$1.25. Postage on each, 3c.

THE ELI MOUSE TRAP.

Something new. Equal and by many thought superior to "Out O' Sight." It is a regular wholesale mousekiller! You will like it! Price, No. 1, 8c; 3 for 20c; 6 for 35c; 12 for 65c, postpaid.

THE ELI RAT TRAP.

Twelve cents each; 3 for 30c; 6 for 55c. Postage on each, 6c.

STAR POST HOLE AUGER.

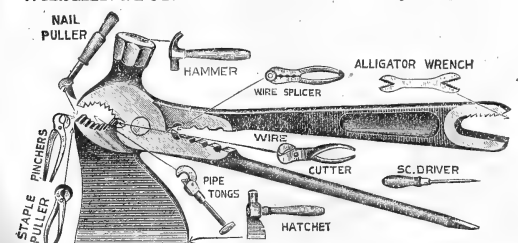
The dirt is loosened by the tines, which run under the auger, and passes up on top of the disc; the shank of the auger is square, making a round hole in the dirt and breaking the suction, and permitting the auger to be lifted freely.

Successfully handles all kinds of dirt or gravel. Price, 6-inch, 90c; 8-inch, \$1.00. The 6-in. given as premium with a \$10.00 order. The 8-in. given as premium with a \$12.00 order.

POST HOLE DIGGER.

Thousands of these Round Post Hole Diggers are sold annually. Price, 90c each. Given free with a \$10 order.

WASHINGTON HATCHET. \$1.50 by Express.



Greatest tool in 40 states! Combining 16 splendid separate serviceable tools in one. Can not be sent by mail. Price, each, \$1.50; 3 for \$3, by express.

The New Improved Standard Champion Washer.

Last year, we omitted the Washing Machine from our catalogue and there came a general call from our thousands of patrons throughout the United States for a Washer. We are offering this year The New Improved Standard Champion Washer and at the same time, giving same as a premium.

It is made of Louisiana Red Cypress and is warranted to give satisfaction. It washes easily, rapidly and with great satisfaction.

Price: No. 1, capacity, 10 shirts or other garments of equal size, \$5.50; No. 2, capacity, 12 shirts or other garments of equal size, \$6.25.

PREMIUM.

No. 1 is given as a premium for a \$40.00 order. No. 2 is given as a premium for a \$45.00 order. Write for full descriptive circular describing other Washers.

Salzer's 20th Century Sewing Machine.

In the design of Salzer's 20th CENTURY every latest improvement and up-to-date feature is embodied, and above all, the machine is peculiarly simple, thus insuring ease of running and great durability, rendering it almost impossible for the machine to get out of order. In quality of material used, accuracy of workmanship, and fitting and perfection of finish, we claim that Salzer's 20th CENTURY Machine is without an equal.

The motion of the shuttle and of the feed is taken directly from an eccentric on the main shaft, thus insuring the working of these two most important parts in absolutely correct relation with each other.

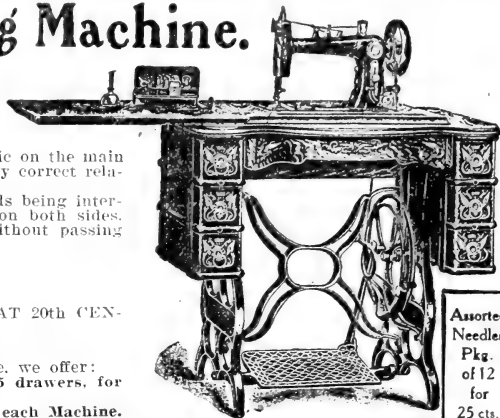
The Machine makes what is known as the double lock stitch, the two threads being interlocked in the center of the goods, forming a stitch which appears the same on both sides. The upper thread is run directly from the spool to the eye of the needle without passing through any hole until the needle is reached.

CIRCULAR.

Send for full descriptive CIRCULAR when ordering, describing this GREAT 20th CENTURY SEWING MACHINE.

PRICE OF SALZER'S 20th CENTURY SEWING MACHINE:

Instead of asking \$35.00 to \$60.00, as agents do for this superlative machine, we offer: Salzer's 20th Century, with 7 drawers, for \$16.50; Salzer's 20th Century, with 5 drawers, for \$15.90; Salzer's 20th Century, with 3 drawers, for \$15.40. Salzer's 20th Century Sewing Machine with Drop Head Stand, \$1.00 higher for each Machine.



Assorted Needles Pkg. of 12 for 25 cts.

THE LUSHER VEGETABLE SLICER AND CABBAGE CUTTER.

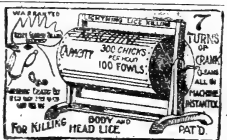


Made from white selected hard maple; thoroughly seasoned; 5 knives of high grade finish, sharpened for immediate use; steel edge and iron backing, painted blue within half inch of the cutting edge to prevent rusting; set firmly on a rocker. The adjustment is easy, true and rigid. A most excellent cutter for family use in making sauerkraut; also for cutting various kinds of vegetables. No. 3 size, 8x20, weight, 7 lbs., \$1.40; No. 5 size, 9x33, weight, 11 lbs., \$2.25; No. 7 size, 12x37, \$3.50.

With six knives. A magnificent tool. It cannot be too strongly endorsed. It is made of the best material, tinned over to prevent rusting. Always carries a keen edge without sharpening. Is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand, so that in a minute enough can be prepared for a large family. It is years since we found a tool so satisfactory, so great a labor saver, and of such great utility. Price, \$1.00, postpaid; 3 by express for \$2.00.

LIGHTNING LICE-KILLING MACHINE.

Will give you more and better poultry, lots and lots of eggs, with less feed and expense. 1/2 lb. Lice Powder with each order.



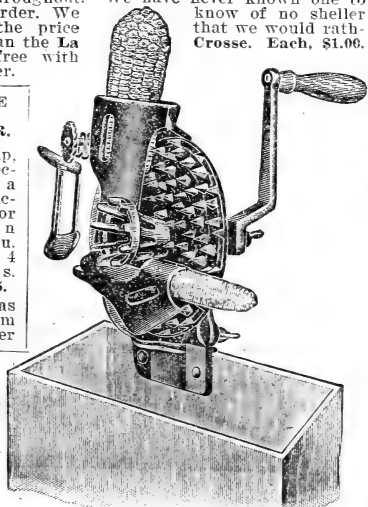
Price, each: No. 1. For Pigeons, Chicks, etc. \$2.50 No. 2. Size usually used for hens, etc. 3.00 No. 3. For Turkeys, Geese, etc. 4.00



A GREAT OFFER FOR 30c. Nineteen splendid pieces. Lead pencils of different styles. Pen holders and Pens and a fine Ruler—just the thing for a city or farm, school or home—all postpaid for only 30c.

THE LA CROSSE CORN SHELLER.

A boy or man, with one hour's practice, can shell a bushel of corn in 3 1/2 minutes. It is a magnificent machine throughout. We have never known one to get out of order. We at twice the price or have than the La Crosse. Given free with \$10.00 order.

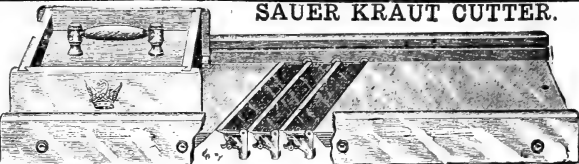


CYCLONE CORN SHELLER.

It's cheap, simple, effective. With a little practice a boy or man can shell a bu. of corn in 4 minutes. Each, \$1.25. Given as a premium on \$10 order

The La Crosse Sheller, Price, \$1.00.

SAUER KRAUT CUTTER.



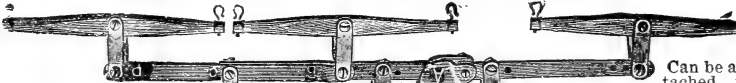
Made from white selected hard maple; thoroughly seasoned; 5 knives of high grade finish, sharpened for immediate use; steel edge and iron backing, painted blue within half inch of the cutting edge to prevent rusting; set firmly on a rocker. The adjustment is easy, true and rigid. A most excellent cutter for family use in making sauerkraut; also for cutting various kinds of vegetables. No. 3 size, 8x20, weight, 7 lbs., \$1.40; No. 5 size, 9x33, weight, 11 lbs., \$2.25; No. 7 size, 12x37, \$3.50.

SOLID STEEL HAY KNIFE.

For cutting Hay, Straw, Corn Stalks, Ensilage, Peat, etc., and for Ditching. This knife is 37 in. long by 3 in. wide in widest part, and weighs but 3 lbs. It is the only Self-Feeding Knife made and will not bind or clog in closely packed material. Price, \$1.50.



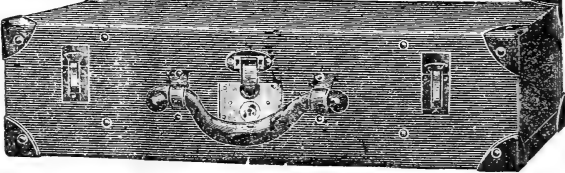
Farmers' Perfect Three-Horse Hitch for \$5.25.



The only three-horse hitch in the world that perfectly equalizes the work of three horses (working two horses on one side of a vehicle pole against one on the other) without a particle of side draft and loss of power.

Can be attached to any farm or road wagon seeder, disc harrow, or any pole vehicle, taking up no more room than any ordinary two-horse doubletree. Can be quickly changed to a two-horse hitch. Ea., \$5.25.

HERE IS SOMETHING WE ALL NEED—A Chocolate Colored Suit Case.



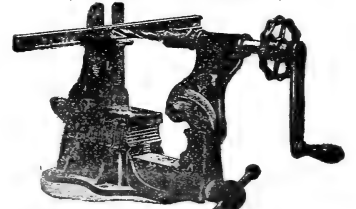
Made of rubber cloth, with steel frame, leather corners, brass plate lock and bolts; cloth lined and straps in body. A good comfortable size, being 24 in. long. Regular retail price \$3.50. This Suit Case is given as a premium on a \$16.50 order.

Combined Anvil, Vice and Pipeholder.



Greatest tool for the farmer out. It's worth money for every farmer, as mending and repairing always costs money. Made of cast iron with hardened, polished face. Size 3x7 1/2 in. Size of screw, 7/8 in. Jaws open 4 1/2 in. The pipe jaws are a valuable feature. A handy tool for repairing. Price only \$2.50. Given with a \$20.00 order.

Star Anvil, Vice and Pipe Holder. (With Drill Attachment.)



This is a great tool. A great invention. Not only is it a perfect anvil and splendid vice and wonderful pipe holder, but with it, it has the drill attachment, which is often needed by the farmer. Drill attachment can be easily removed. Price of 50 lb. Anvil, Vice and Pipe Holder, \$3.50; with Drill attachment, \$4.60. Given with a \$30.00 order.

SCOLLAY'S SPRINKLER.

When once used you will wonder how you got along without the Scollay! For sprinkling in plants, wash, etc., lasts a lifetime. Each, \$1.00; by mail, \$1.10.



Scollay's Sprinkler.

GERMAN SPINNING WHEEL.

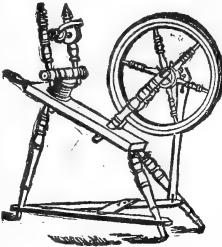
Price only \$3.25.

This newly improved, extra strong and well made spinning wheel has many advantages over others.

The fly wheel, as well as all other parts, are well constructed of best hardwood.

Three spools go with each wheel and are 2 inches long and will hold a bobbin of thread 3 1/2 inches in diameter. Spindles and cranks are of the best wrought iron. Fly wheel measures 18 inches in diameter. The whole spinning wheel measures over all in length 36 inches and in height up to top of spool holders 32 inches, weight 15 pounds. It is just the machine for spinning flax and wool and is perfect in every respect. Price \$3.25.

Extra Wool Cards, each 45c; per pair, 70c, postpaid. Extra Spools, 30c each, postpaid.



Gearhart's Improved Knitting Machine.

The most complete family knitter to be found on the market. Over 60,000 in general use. Will knit 18,000 stitches per minute; any person of ordinary intelligence will knit a stocking, heel and toe in ten minutes; also nearly all articles needed in the household, such as Tiddies, Hoods, Stockings, Mitts, Afghans, etc. The machine is very simple, with no parts to get out of order. Printed instructions in English, German or Norwegian with each machine. Catalogue free.

Price of machine, with one cylinder, \$9.00; extra cylinders, \$2.50; Ribbing attachment, \$3.00; extra needles, per set, \$1.50. Send for circular.



\$9.00.

Gearhart's Improved Knitting Machine.

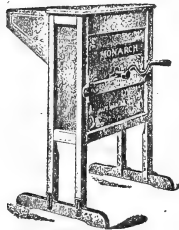


BOSS HUSKER.
Heavy leather combination c.o.s. protected by solid steel rivets. It is immensely popular. Price, each, postpaid, 25c; 3 for 60c.



BOSS CALFE WRIST SUPPORTER.
This is an excellent supporter for the wrist in husking corn. Price, each, 15c; 3 for 35c.

MONARCH ROOT CUTTER.



This Cutter is made with a heavy cast iron disc or wheel, with three sets of movable or adjustable knives made of the best steel, and is self-feeding. It cuts all kinds of roots and vegetables for stock feeding. Our price, \$9.00.

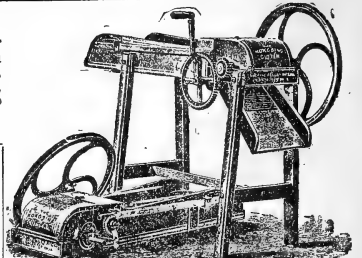
THE KOKOSING CUTTER.

This is an excellent cutter for ensilage or for cutting corn stalks or straw for mixing same with bran to feed cattle. It cuts one-half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths.

Price, each, \$10.90.

NEW ENGLAND ROOT CUTTER.

A great many hundred of these are sold annually. They do their work well and save their cost in one week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. Price, each, \$6.50; weight about 80 lbs.

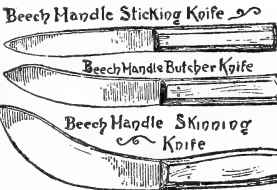


Kokosing Cutter, \$10.90.

FARMERS' BUTCHER KNIVES.

8-inch Butcher Knife, 6-inch Sticking Knife and 6-inch Skinning Knife, three knives needed during butchering time on every farm in America.

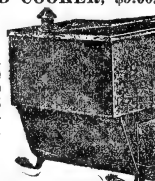
Quality A No. 1. 75c for the three knives; postage, 15c.



FARMERS' HANDY FEED COOKER, \$9.60.

We sell quantities of them. They are fine, A No. 1, never out of order, always reliable and give immense satisfaction. A 25 gal. Cooker costs, \$9.00. A 50 gal. Cooker costs, \$11.00. A 100 gal. Cooker costs, \$17.75.

THE IDEAL TANK HEATER
Burns wood, coal or coals. Heats quickly and cleanly. Each, \$4.00.



Family Scale.
The best scale on earth for the low price. Weighs 1/2 oz. to 240 lbs. Price, \$3.00.



WAGON SCALE. Send for circular and prices.

SALZER'S HOME REPAIR OUTFIT NO. 1, FOR ONLY \$1.50.

There is no item in this catalogue which has given to the citizen and farmer such tremendous satisfaction as Salzer's Home Repair Outfit. It is the greatest collection of tools ever offered; if purchased singly would cost \$5.00, and all this big lot of fine repair tools, etc., we sell for \$1.50. We have these manufactured for us in lots of 20,000! hence can offer such superior outfits at so low a price. From over the whole world orders come from farmers, ministers, school teachers, bankers, carpenters, butchers, ladies without number, citizens of all occupations—indeed, every one orders these great time and money savers! You will like these outfits.

Complete Outfit of Tools for Boot, Shoe, Rubber, Harness and Tinsmith Repairing, only \$1.50.



HOME REPAIRING OUTFIT NO. 2 FOR BOOT, SHOE AND RUBBER REPAIRING

HOME REPAIR OUTFIT FOR \$1.50.

Greatest tool, combination of the age. Saves time, labor and money. Worth its weight almost in gold. Price only \$1.50.

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- 1 Iron Last for Men's W'k
 - 1 Iron Last for Boys' W'k
 - 1 Iron Last for Women's Work.
 - 1 Iron Last for Children's Work.
 - 1 Iron Stand for Lasts.
 - 1 Shoe Hammer.
 - 1 Bar Solder.
 - 1 Shoe Knife.
 - 1 Bar Resin.
 - 1 Peg Awl Handle.
 - 1 Peg Awl.
 - 1 Wrench for Peg Awl Handle.
 - 1 Sewing Awl Handle.
 - 1 Sewing Awl.
 - 1 Stabbing Awl Handle.
 - 1 Stabbing Awl.
 - 1 Bottle Leather Cement.
 - 1 Bottle Rubber Cement.
 - 1 Bunch Bristles.
 - 1 Ball Shoe Thread.
 - 1 Ball Shoe Wax.
 - 1 Pkg. Clinch Nails, 1/4 in.
 - 1 Pkg. Clinch Nails, 5/8 in.
 - 1 Pkg. Clinch Nails, 3/4 in.
 - 1 Pkg. Heel Nails.
 - 4 Pairs Heel Plates, assorted sizes.
 - 6 Harness Needles.
 - 1 Harness and Saw Clamp.
 - 1 Box Stotted Rivets, assorted sizes.
 - 1 Rivet Set for same.
 - 1 Harness and Belt Punch.
 - 1 Soldering Iron ready for use.
 - 1 Handle for same.
 - 1 Bar Tin.
 - 1 Copy Direction for Half-Soling, etc.
 - 1 Copy Directions for Soldering.

Weight of No. 1, 20 lbs.

When once you have this great Home Repair Outfit, you will wonder all day long how in all the world you got along without it. It's a positive necessity. **ALL OF ABOVE, ONLY \$1.50.**

- A "PLYMOUTH ROCK" RIVETING MACHINE.**
A splendid set largely used for harness mending, etc.
- CONTENTS.**
- 1 Plymouth Rock Riveter.
 - 1 Spring Belt Punch.
 - 1 Box Tubular Rivets.
 - 1 Sewing Awl Haft.
 - 1 Sewing Awl.
 - 1 Stabbing Awl Haft.
 - 1 Stabbing Awl.
 - 6 Harness Needles.
 - 1 Ball Wax.
 - 1 Ball Shoe Thread.
 - 1 Shoe Knife.
- Each set in neat wood box, with hinged cover. Price, each, 90c.



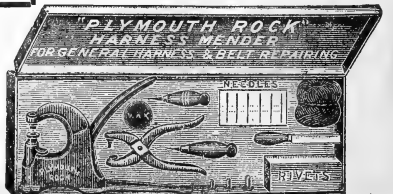
THE "FAMILY" SOLDERING KIT.

- 1 Soldering Iron.
- 1 Handle for Soldering Iron.
- 1 Bar Solder.
- 1 Bottle Soldering Fluid.
- 1 Box Resin.
- 1 Copy Directions for Soldering.

Can not be sent by mail.

Price, 40 each Set, by freight or express prepaid.

A "PLYMOUTH ROCK" RIVETING MACHINE.



John A. Zaher Seed Co.

LA CROSSE, WIS.

Write Your Name and Address Plainly.

Name _____

Post Office _____

County _____

State _____

If different from Postoffice. }
 give name of town or city in }
 which your nearest freight or }
 express office is located. }

} R.F.D.
 } Box

What is the name of your Railroad? _____

AMOUNT ENCLOSED.

Cash, \$ _____

P.O. Order, \$ _____

Exp. Order, \$ _____

Draft, \$ _____

Stamps, \$ _____

(Please do not send personal bank checks.) Total, \$ _____

Gentlemen: _____ Date _____ 1910.
 Enclosed find \$ _____ for which please send me the following :

No. PKGS.	No. OUNCES	POUNDS	ARTICLES WANTED.	PRICE.

ForWARDED

BOOKS.

We furnish the following books postpaid:

BOOKS

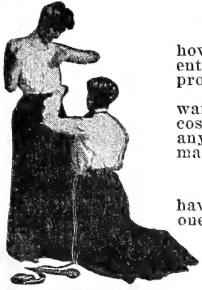
The GRIMM-WEBSTER German - English and English-German Dictionary.

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- Modern Webster Dictionary, cloth, 25c; stiff cloth50
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Write us for prices of any Agricultural Book you may desire.

Be the Best Dressed Woman in Your Locality.



Every woman wants to dress well. It is a duty she owes to herself to look as well as possible, but you know how difficult and expensive it is, especially if you live on a farm or in a village and small towns, to get dresses that entirely meet your expectation. They never quite come up to that what you thought they would. They don't fit properly and entirely lack the style of the city-made garments.

Now, by our simple instruction we can quickly and cheaply teach you to make your own dresses just as you want them, in the latest mode, exactly as the famous and expensive city dressmakers would make them, but the costs will be even less than the dresses you now wear. You can make your own and children's clothes better than any dressmaker in your community. If you want to add to your present income we will teach you so you can make from \$15.00 to \$50.00 a week, no matter who you are or where you live, on a farm or in a town or city.

Dear Madam: I can't say enough in praise for the knowledge which I have received through your lessons. I have studied other systems, but none are as easy to master as yours. You make everything so easy for one, that one can't help but understand it. I am sincerely yours, Mrs. Kate Foster.

For further particulars, address:

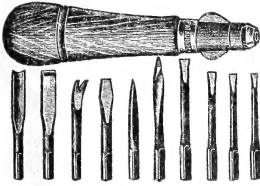
Woman's College of Scientific Dressmaking.
 Woman's Building, LA CROSSE, WIS.

Adv.

2,000 GRADUATES PRAISE THE COLLEGE. West Hoboken, N. J.,

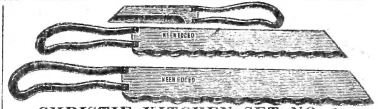
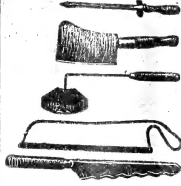
MODEL TOOL HOLDER.

This set of tools and tool holder is something of great value, neat, handy and complete, always ready, no time lost or wasted looking for screw-driver, tack puller, gimlet, saw, chisel, awls, etc. Tools are warranted the highest grade cast steel. Price, \$1.00. Given free with an order for \$12.00.



LA CROSSE KITCHEN SET.

Carefully packed in a substantially made cabinet, a real splendid set, fine, good, sure to please. Weight, 4 lbs. Price, only \$1.00. Given free with a \$15.00 order.



CHRISTIE KITCHEN SET NO. 1. The Christie Kitchen Set is immensely popular, sells at sight, contains 1 splendid bread knife, 1 cake knife and 1 paring knife. Price, 45c; given with a \$10.00 order. Buckeye Set, wooden handles, 60c; given with a \$11.00 order.

PREMIUMS.

In order to stimulate large orders this fall we are offering handsome premiums; viz., the Bell, the Gentleman's Watch, and the Ladies' Watch. In addition to these we offer a few others, like, Vise, Corn Shellers, Post Hole Augers, Washing Machine, Warehouse Truck, Knives, Kitchen Sets, Tool Holders and Suit Case.

These are immensely popular and with a little effort, your order added to your neighbors' can be made large enough to win any of these handsome premiums.

No premiums can be added on any Clover and Grass Seeds, also on Tools or whenever special prices have been quoted.



Clovers, Grasses, Timothy and Tools not entitled to premiums.

"OUR PREMIUM BELL."

It is just the thing you have been looking for, just the thing you want, just the thing you need, as it is a great saving of time and a saving of many a step to the good housewife and the folks at home. It is a great convenience. Every farmhouse will find a bell to call their help quickly of tremendous advantage. Here is a bell that you can get with little effort, with no cost to you, whose clear sound can be heard a full mile.

(An hour spent with your neighbors soliciting orders for our seeds earns the bell easily.)

No. A—\$ 5.00, free with \$30.00 order.
 No. B— 7.50, free with 40.00 order.
 No. C—10.00, free with 50.00 order.

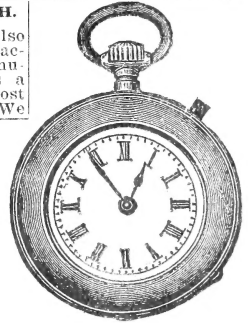


For a \$25.00 Order.

GENTLEMAN'S GUN METAL WATCH.

The gentleman's gun metal watch, as also the ladies' gun metal watch, is manufactured by one of the largest watch manufacturers of the United States. It is a splendid time-keeper and has given most excellent satisfaction wherever tried. We know that same will please our customers and that this premium will be hailed with delight by thousands of our friends. Thin model; open face, stem wind and set with jeweled movement; fine enameled dial; assorted Roman or Arabic figures.

Given with a \$25.00 order.



LADIES' GUN METAL WATCH.

Extra small size, open face, stem wind and set, with jeweled movement, dustproof, cap covering movement, preventing dust and dampness from entry; fine fancy enameled dial. Good time pieces. Given with a \$20.00 order.

THE GREATEST WINTER WHEAT ON EARTH

RED RUSSIAN
 Yields from 40 to 60
 Bus. Rich Heavy
 Golden Grain
 Per Acre

AS EASILY AS
 ORDINARY
 WINTER
 WHEAT
 PRODUCES
 16 BUS. PER
 ACRE.

See Pages
 17 and 18
 For Full
 Description

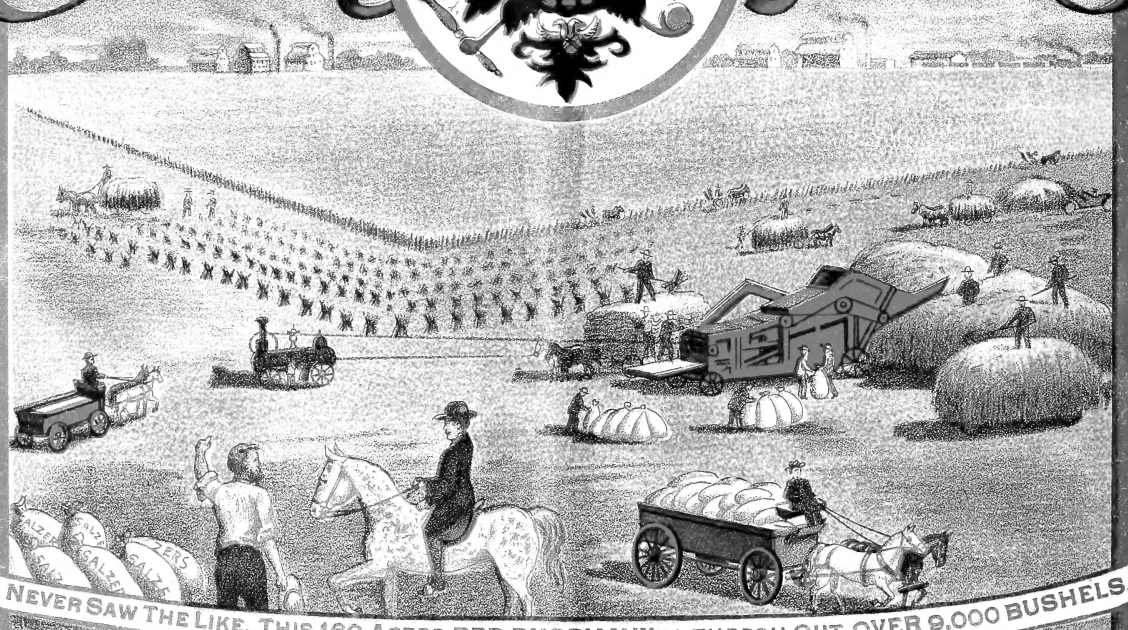
RED RUSSIAN
 Surely one of the most
 Wonderful WINTER
 WHEATS of the
 Century.
 40 to 60
 Bus. per
 Acre.

PRICE:
 1 bu. \$ 1.75
 2½ bu. \$ 4.25
 5 bu. \$ 8.35
 10 bu. \$ 16.50
 20 bu. \$ 32.50
 100 bu. \$160.00



RED RUSSIAN

WINTER WHEAT



NEVER SAW THE LIKE. THIS 160 ACRES RED RUSSIAN WILL THRESH OUT OVER 9,000 BUSHELS.

SEND ALL ORDERS TO **John A. Salzer Seed Co.** LA CROSSE, WISCONSIN.