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SPRING 1912

*The*  
**FLANSBURGH & POTTER**  
COMPANY



CATALOGUE AND PRICE LIST

**STRAWBERRY PLANTS AND  
OTHER SMALL FRUITS**

GROWN AND FOR SALE BY

**THE FLANSBURGH & POTTER COMPANY**  
LESLIE, MICHIGAN



## THE FLANSBURGH & POTTER COMPANY CATALOG

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**Our Shipping Season** begins with Southern orders as soon as frost is out of the ground in spring, often in March. The sooner plants are set, before they get too large a growth, the better. We aim to set our plants in early April. If ordered late in the season, it is always best to name a second or third choice in case a variety is sold out, or leave it with us, stating soil conditions and other particulars. We will do our best to please you, but order early and have plants come early if you can.

**TERMS, Cash with Order;** but orders will be booked if one-fourth value is enclosed, the remainder to be sent before shipment. C. O. D. orders require one-fourth value with the order. Send remittance at our risk by postoffice order, express money order, bank draft or registered letter. Stamps taken for parts of a dollar.

**Claims,** if any, must be made upon receipt of goods, so that mistakes, should any have been made, may be promptly corrected. We take great pains to avoid mistakes, but should any error have been made, please notify us of the fact at once.

**Canadian Shipments** accompanied with invoice, owing to the duty, with charges guaranteed to avoid delay. Please do not send Canadian stamps.

**For Our Responsibility** address with a stamp the Peoples Bank, Leslie, Mich., postmaster, express agent, or any official, professional or business man of the same place.

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**We Grow Our Plants in a New Place Each Season,** rotating with clover and other crops on good soil that is still new and capable of producing well balanced, best grade plants. The kind we advertise.

**We maintain Our Grade** by a careful selection of stock plants, and right methods of propagation from year to year, that tend with such a soil to produce stock of the greatest health and vigor, striving for the ideal fruiting row and perfect fruit from any plants that may be left unsold.

**Our Plants Are Fresh Dug** as wanted, nicely trimmed ready for planting, carefully re-sorted and tied in bunches of 25; roots washed in cold water if necessary to make them clean, and packed with live moss in new handle baskets lined with oil paper, or in light ventilated crates, in such a manner that we **guarantee safe arrival in good condition by express or mail,** to all parts of the U. S. and Canada. Plants by freight at buyer's risk.

**True to Name.** We take great pains to have stock true to name and hold ourselves ready upon proper proof to refund money or replace any that prove untrue; but it is mutually agreed that we shall not be liable for a greater sum than the amount paid for such stock.

**Our Prices** average lower than can be found elsewhere, when quality of stock and guaranteed conditions are considered. Our references for responsibility are ample. You take no risk whatever. See elsewhere a certificate of health from State Inspector of Nurseries, L. R. Taft. Read our unsolicited testimonials. We invite investigation at all times.

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A Strawberry plant is never in so prime a condition as when fully grown, matured and dormant. Our friends in the south have recognized that our northern grown plants are safer to set, because of their more dormant condition on arrival, while commercial growers in the north and west would not think of setting southern stock of a more advanced growth. We also hold that, while the strawberry will grow and thrive nearly everywhere, the north is its natural home, where it fits the conditions more naturally for a higher development.



## Summer and Fall Plants.

The best time to set Strawberry plants is in the spring and the earlier the better, but they may be set successfully at any time that the young plants are big enough, if there is plenty of rain, or proper care is given.

We are always anxious to accommodate those who wish to test new varieties a year sooner, or who neglected to order the home garden at the proper season or in the case of market gardeners, who have crops coming off their ground which they wish to set to Strawberries as a matter of economy and rotation. To such our printed rate per dozen will apply as soon as any plants are large enough. **Before September 15 the rate per 100 will be one-half more;** after September 15 our price will be 75 cents per 100; write for price on larger amounts. Later in the season, the loss of plants not well rooted, which must be thrown away, is not so great and if several thousand are wanted, write for prices on the list desired.

We do not sell potted plants, regarding them as less satisfactory than good layer stock and much more costly for the express. When more than dozens or hundreds are wanted write for prices on the list desired.

### A Delightful Surprise.

May 7, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The strawberry plants that I received from you came as a delightful surprise. They were better than I expected as they were better than the best that I ever saw before. They arrived in perfect condition and I must say that no better plants could be bought at any price. I have them set out and every plant is living and healthy.

Yours truly,

ORVILLE J. WRIGHT,  
Eau Claire Co., Wis.

### NUMBER OF PLANTS REQUIRED TO SET AN ACRE.

Distance.	Plants.	Distance.	Plants.	Distance.	Plants.	Distance.	Plants.
1 by 1 foot,	43,560	4 by 1 foot,	10,890	5 by 4 feet,	2,178	6 by 5 feet,	1,452
2 by 1 foot,	21,780	4 by 2 feet,	5,445	5 by 5 feet,	1,741	6 by 6 feet,	1,210
2 by 2 feet,	10,890	4 by 3 feet,	3,630	6 by 1 foot,	7,160	7 by 1 foot,	6,122
3 by 1 foot,	14,520	4 by 4 feet,	2,722	6 by 2 feet,	3,630	7 by 2 feet,	3,111
3 by 2 feet,	7,260	5 by 1 foot,	8,712	6 by 3 feet,	2,420	7 by 3 feet,	2,074
3 by 3 feet,	4,840	5 by 2 feet,	4,356	6 by 4 feet,	1,815	7 by 4 feet,	1,555
		5 by 3 feet,	2,904				

## Suggestions.

Don't buy cheap plants.

Set plants as early in spring as possible.

When your ground is wet keep off.

It pays to mulch your plants.

Don't wait until spring to order plants.

Never use plants from an old fruiting bed.

Be the best strawberry grower in your section.

Don't heel in plants after receiving them unless absolutely necessary.

If you expect plants to live don't leave the ground loose around them.

Strawberry plants respond to good treatment in size of plant and berry.

Remove blossoms from plants the first season to encourage plant growth.

Set a new bed every spring and you will always have good size fruit.

Set plants with crown even with surface, press the soil firmly about the roots.

Do not remove straw or covering from plants too early, the frost might catch them.

Well rotted manure may be cultivated into the soil after the plants are set. But this is unhandy.

Commence cultivation as soon as plants are set, using a light tooth cultivator. Shallow cultivation keeps the moisture nearer the surface.

When strawberries are grown for a permanent business, it will be well to prepare the soil at least two years before setting plants by using plenty of raw manure and planted to some cultivated crop.



## Strawberry Culture.

Here it is not our purpose to try to tell you all there is to know about growing strawberries. Many books would be too few to hold all that might be written. It is our intention only to give you the outlines; tell you the things you must do, if you do nothing else. For all the rest we must refer you to the many most worthy books and magazines which deal with these matters. Every strawberry grower ought to have a good fruit paper. If we can set you straight at the beginning on the things which are the most important of all we will be happy to have done so. First and foremost, though, remember that you must have select, high quality, sturdy plants; these lacking, you are all wrong.

## Soil Conditions.

Generally speaking, any soil that will produce a good crop of corn or potatoes will produce a good crop of strawberries. It must be well drained either naturally or artificially. The well drained soil is lighter and better for it will longest keep the moisture the strawberry plant or any other plant must have. Choose a good location. Water must never stand on the surface of your strawberry bed for any length of time. Remember that the strawberry ripens at a time when you may reasonably expect drouth. Provide, therefore, far in advance for this very thing. Take lots of pains. Your strawberry crop is of more value than the ordinary farm crop. It will, therefore, repay more completely any work you put on it. Get the soil in perfect condition, supply it with the necessary plant food.

## Manuring the Ground.

When the soil is at all deficient in fertility we would advise using **well rotted stable manure**. If possible, apply it the year previous to setting out the plants and grow some crop that must be thoroughly cultivated or hoed. This will put the soil into the very best possible condition for the strawberry bed.

We would caution against the use of new stable manure for the reason that it contains so often a great many weed seeds which will cause trouble later.

## Fitting the Soil.

Having the manure spread, the next step is thorough pulverization of the soil. Plow or spade to an even depth, in shallow soil six inches, in deep soil eight inches is not too much—but break it evenly. Crop results depend greatly upon the breaking of the ground; a piece of ground unevenly broken cannot be brought into perfect, ideal condition.

Harrow thoroughly two or three times—do it again if you want to, you **can't** get it too fine for good results. We generally harrow with the furrows, then diagonally each way. We then follow with a heavy roller. If you have no roller at hand a plank drag or "float," as we call it, will serve if heavily weighted. This firming of the ground is very important. It is almost impossible to set plants properly if the soil is not reasonably level and firm at the surface. Easy to do all this work at the beginning and it counts all the time your strawberry bed is there.

## "Marking Out" for Plants.

Do it any way that will give you a straight, shallow mark to set by. Don't forget that a straight row means easy cultivation bye and bye. We use a light sled with three runners, one in the middle and one on each side, giving us rows four feet apart. It makes a very satisfactory implement for the purpose.



## Setting the Plants.

Of course you have been taking good care of them since you got them. If possible set them at once. If packed properly, as all ours are, they will be in first-class condition for setting when you take them out of the moss.

When your ground is thoroughly prepared, smooth as a floor and marked in rows, setting of the plants themselves is a simple operation but an important one. Do it yourself unless you can find someone who can do it better. A little practice makes the work easy and rapid. Take your plants in a basket or some other convenient carrier, moisten the roots. If the roots are very long they should be cut back one or two inches, depending on the size of the plant. The plant should be held by the upper part of the crown, make an opening with a dibble or spade just large enough for the roots, then lower the plant until the crown is even with the surface. Press the soil with your foot firmly to each side of the plant to close the entire opening. Don't leave any airholes to take out all the moisture and dry the roots.

## Cultivate the Strawberry Bed.

Cultivation should begin soon after the plants are set and repeated at least every eight or ten days. Clean and shallow cultivation is the watchword of successful strawberry culture. You should cultivate as soon after rains as the ground is fit. The soil condition should always determine the time of cultivation. Don't allow a crust to form if possible. Weeds are a blessing in disguise, they compel you to cultivate. Don't forget the hoe.

## When to Mulch.

Mulching the plants is one of the most important features to be considered and we cannot lay too much emphasis on this point. In northerly latitudes where freezing and thawing begin early to alternate, as well as in those colder sections where freezing weather comes to stay a while, mulch should be applied soon after the first hard freeze in the fall, but in the south where mulching is done to retain moisture and keep the fruit clean, it need not be done until shortly after the buds open.

## Removing Blossoms.

Strawberry plants that are set out this spring should not be allowed to bear fruit until the following spring. The blossoms should be pinched off, for to let them ripen fruit the first year would weaken the growth of the plants and is liable to kill them. Just as soon as you remove the blossom your plant starts to work building up a root system. This heavy vigorous root system is essential to enable the plant to come to its full possibilities of production.

### *Certificate of Nursery Inspection No. 1995*

*THIS IS TO CERTIFY, That I have examined the Nursery Stock and premises of the Flansburgh & Potter Co., Leslie, Mich., and find them apparently free from dangerous insects and dangerous contagious tree and plant diseases.*

*This certificate to be void after July 31, 1912.*

**L. R. TAFT,**

*Agricultural College, Mich., Sept 10, 1911. State Inspector of Nurseries and Orchards*



### Good News From Ohio.

May 12, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

I received the strawberry plants in fine condition. They are the best plants that I ever bought. I thank you for the good count. Wishing you success, I am,

CHAS. A. WYANDT,  
Huron Co., Ohio.

### A Pleased Customer in Maine.

May 14, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The plants came in good time and I am greatly pleased with them. They are a fine lot, some better than the P—— plants that I got from one of your Michigan men. I will do the best I can with them and I think they will do well.

F. B. WEBB,  
Somerset Co., Maine.

### Mr. Smith Knows When He Is Used Right.

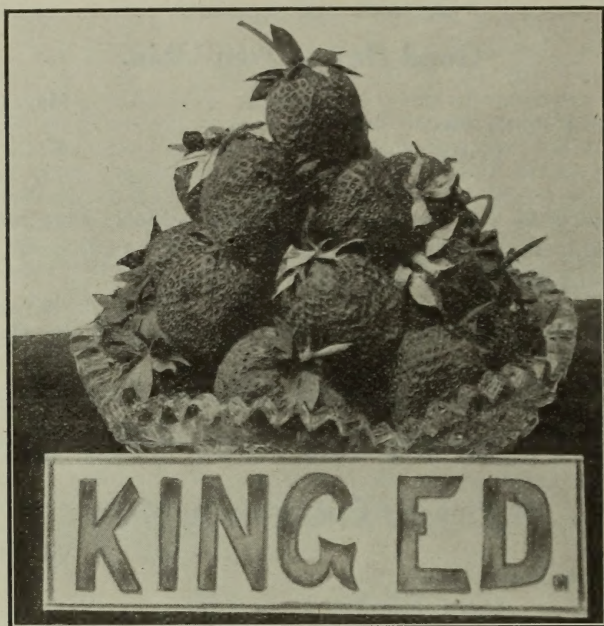
May 17, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

Plants received to-day. Many thanks for your promptness as well as your substitution. Your firm surely aims to treat customers right and should succeed. Rest assured that if I need any more plants in the future I shall buy of you. Wishing you success, I am,

CHAS. F. SMITH,  
Parke Co., Ind.



### U. S. King Edward (Per.)

We are not giving this variety the first place in our catalog because it is the best ever produced but because it is a recent introduction and worthy of trial. After fruiting it another season we are much pleased with it and will plant it quite extensively this year for our own fruiting. Mr. Miller, the introducer, says that he thinks it is the most promising berry that he knows of.

The Ohio experiment station gives a good description of it as follows: Large, conical, very slightly necked, regular, uniform, color bright, fresh crimson when fully matured. Glossy and attractive. Flesh light in color, firm, fine grained, mild, sweet and good flavor. Plants large, vigorous and light green in color, making a beautiful fruitage row. A very promising variety.

### Kansas People Pleased.

June 6, 1914.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

Enclosed find ———— due you for plants. I received them all right and they were very nice. Wishing you success, I am,

B. M. THOMPSON,  
Elk Co., Kan.



### Highland (Imp.)

This is a recent introduction of the M. Crawford Co., of Ohio, and came with very strong endorsements from the Ohio Experiment Station, who gave it a four-year test, and states that it was the leader in productiveness.

After fruiting we find it to be very productive. The plants are very large, strong and vigorous. The fruit medium to large, bluntly conical; color bright scarlet; flesh red clear through. The price is very reasonable this year, and you should give it a test.

### Blaine (Per.)

This berry has not been introduced very long, but it seems to be making its way into favor on its own merit. After fruiting it we find that it is as large and late as Gandy, but more productive.

It produces strong, healthy plants with rank foliage, and makes runners enough for a good fruiting row. The berry is large, firm, and the very best of colors. Worthy of trial.

### Norwood (Per.)

One of Farmer's introductions, and is supposed to be a cross between Marshal and Corsican. The plants are unusually large, with broad, tall, light green foliage. It does not make many plants. The fruit is conic and regular in shape; color bright red, firm, and good quality. The size is large to very large. It has not been very productive with us unless given high culture.

### Great Scott (Imp.)

This is a good addition to the large varieties and a worthy rival to any of them. It was given its name "Great" because of its size, and "Scott" in honor of its originator. Mr. Warren, the introducer, states that it is one of the largest of the large varieties. It does not make a large number of plants, but the plants are large in size. The fruit is very large, light colored, with medium firmness, and very productive. A large, fancy variety.

### Jim Dumas (Per.)

Early. Louis Hubach, of Arkansas, the introducer, states that it is a free plant maker and has very long roots and strong, healthy foliage. It is exceedingly productive and holds out during a long season. The berries ripen nearly as early as Excelsior and average twice as large. The flesh is red all through and of good flavor. The introducer is very loud in his praise, but from what we have seen, it is worthy of it.

### Heritage (Per.)

Mid-Season. After fruiting this variety another season we can say that it came up to our expectations. The plants grow very large with extremely heavy crowns. The fruit is large and handsome. The berry is quite dark, shiny crimson. It is quite a favorite in some sections.

### **Myers No. 1 (Imp.)**

Mid-Season. This berry comes from Delaware, and the introducer claims it is the best market berry he has ever seen. It makes a strong, vigorous plant, with no rust. The berry is good size with medium firmness.

### **Matthew Crawford (Per.)**

Originated with Mr. Peck, of Missouri. He describes it as making large, stocky plants, resembling the Brandywine in this respect. The fruit stems are rather short and the blossoms and fruit are well protected from late frosts and scalding sun. The berries are conical in form, no mis-shapen or very small ones. The color is a brilliant red inclining to dark red when very ripe. The flavor is fine, and it is very firm for so large a berry. Mid-season.

### **Minnetonka (Per.)**

A seedling of the Splendid, crossed by either Bederwood or Lovett. A new variety from Minnesota, bearing its first crop in 1905, having withstood the hard winter without covering and without injury; having the firmness and richness in color of the Lovett, the shape of Splendid, and much more productive than either; a splendid plant maker, ripening midseason to late. The fruit is large, above the average size, and very productive. Our pickers prefer this variety, and our customers desire it above all others. We shall plant no other variety for medium to late fruiting. (Introducers.)

### **Fendall (Imp.)**

Medium Early. A seedling of Wm. Belt, from Maryland. This berry is remarkable for its immense plants and long fruiting season. The fruit is very large, firm, red to the core, and very productive. The introducer claims under like conditions it produced twice as many berries as Senator Dunlap and three times as many as Gandy. While it has not produced such crops for us, we think it a promising variety and worthy of trial.

### **Hundred Dollar (Per.)**

Mid-Season. This is rather a new variety that was introduced by Mr. Hathaway, of Ohio. He states that it is his belief that there is not another variety, be it large or small, that will outyield this giant among Strawberries. It is a good grower of large, stocky plants. The fruit is large, bright red, and of good quality. It resembles our Uncle Jim in shape.

### **Oswego (Per.)**

Mid-Season. This is one of the best of the large varieties. We have a good many customers who think there is none that equal it. We have fruited this variety several times and it has produced some good crops for us. Mr. Farmer, the introducer of the berry, states that it is supposed to be a seedling of Bubach, fertilized by Sharpless. The fruit stalks are upright and unusually strong, holding almost the entire crop from the ground. The fruit is very large, quite firm, bright red, and ripen all over.

Don't overlook our testimonials, read every one of them. They are genuine and unsolicited.





### **Dew (Per.)**

Mid-season to late. This is one of the largest varieties of strawberries we know of. The plants are stocky, with light green foliage. The fruit is dark red all over, irregular in shape, quite firm and solid for so large a berry and of good quality, fairly productive. If you are looking for size, plant the DEW.

### **North Shore (Per.)**

This berry comes from Massachusetts, and was originated by a well-known grower. It makes a good growth of strong, vigorous plants which will produce a fair crop of fine berries of good quality. Would not advise planting on thin, light soil. Those looking for late sorts would do well to try it. Season late.

### **Golden Gate (Per.)**

Mid-Season. Originated in Massachusetts by the noted grower, Mr. Warren. It is a strong grower of large, stocky plants. It was a strong, perfect blossom, with plenty of pollen, which produces large, fancy fruit. We have fruited this variety several times and like its habits.

### **Uncle Joe (Per.)**

Mid-Season. This variety makes large, stocky plants, which produce big, handsome berries of high quality. It is claimed to be a new and distinct variety, but we find it is similar in many ways to Uncle Jim.

### **Good Luck (Per.)**

Late. This berry was originated in New Jersey, but offered to the trade by Mr. Allen, of Maryland, and he says as compared with Gandy: It is equally as large, more productive, and a few days earlier. In shape it is conical to broad conical or wedge shape, with uniformly smooth, even surface, never seamed or ridged. Color dark glossy, making it very showy, both on the vines and in the package. It makes plenty of plants for a fruiting row.

U. S. KING ED IS WORTHY OF TRIAL.

### **Paul Jones (Imp.)**

From the introducer's description we were expecting something great. After fruiting it we found it to be better than we had expected. It certainly is productive of large fancy fruit. We understand it has been tested on all kinds of soil and does well. It grows a large, thrifty plant and makes a good fruiting row. The fruit resembles Haverland in shape but is a little darker in color. As it is considered a light-weight berry it should be a good shipper. Fairly firm.

### **July (Imp.)**

Late. This berry is claimed to be a very late one, but with us it ripened about the time the Gandy did. We found that it produces fruit a little above medium in size but very attractive. The plants are all that could be asked for, making a good fruit row. The color is perfect, being a brilliant red and glossy. Not firm enough for long shipping.

### **Early Ozark (Per.)**

Early. The introducer of this berry says it is a cross between Excelsior and Aroma. He further states that it is a perfect bloomer and has very large blossoms that are rich with pollen. It is the largest extreme early variety I have ever tested. The plants grow strong and are healthy. The fruit is firm, excellent flavor and good color, being bright red about the same as the Aroma. It is said to be very productive but we have not had it in bearing long enough to judge this point. The fruit is large, good color and firm.

### **Mascot (Per.)**

We offered this variety last season but as we have never fruited it we could not say much personally as to its qualities. It has every indication of being a strong competitor for Gandy. The season is just a little earlier but has a long fruiting season. It is a good plant maker. The berries are a beautiful glossy red color, fair quality and productive.

### **Virginia (Per.)**

This fine early variety is a native of Virginia, and is said to be a cross between Hoffman and Sharpless. It is about the same season as Excelsior, but is a great improvement over that variety, being of much better quality. It is a good grower and productive, of good size, nearly round, bright red, glossy berries of good quality, and moderately firm. Season early.

### **Pine Apple (Per.)**

Mid-Season. This berry is a good grower and productive, of good size, bright red berries. It is firm and good quality. The introducer claims a Pine Apple flavor, but we have not been able to find it.



### A Long Ride.

April 12, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The plants arrived in good condition. If good care will be effective the plants will be something to boast of.

A. W. ROBINSON,  
Santa Cruz Co., Cal.

### Kind Words From a Customer.

May 5, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The strawberry plants that we ordered from you are the best that we ever bought. We did not lose but two or three and that was because we had to keep some of them over a week on account of so much rain.

MRS. ALMA THOMPSON,  
Orange Co., Ind.

### Wooster (Imp.)

Mid-Season. Mr. Wooster, in offering this berry to the trade, says:

The Wooster is a chance seedling found in an old bed of New Yorks that were fruiting the second season. Before the New Yorks were planted there it was a bed of Sample, fertilized by Clyde on either side. In certain ways the Wooster resembles all three, but is entirely distinct. The foliage is remarkably strong and upright; fruit stems also very long but weighed to the ground by the immense load of green and ripe fruit of fine form and color, resembling Sample in that respect, but the set of the seed resembles Clyde more; the quality much better than either of these varieties, and more desirable in every way.

### St. Louis (Per.)

While some claim this variety is a second early, we find it extra early and one of the first to ripen. We have been highly pleased with it for some time and can recommend it as Queen of the Earlies. This berry is not firm enough for long shipping, but as it has so many good points, every grower should plant some. Mr. Bauer, the introducer, claims to have grown them so large that twelve of them would fill a quart basket. As grown here, it makes a strong, healthy plant, with plenty of runners. Fruit very large for such an early berry. Light, red color, nearly round, and good quality.

### Ohio Boy (Per.)

This variety was offered to the trade two years ago by Mr. Eppert, of Ohio, at a very high price. He says many good things in its favor and among them he claims it to be very hardy. He describes it as a mid-season to late, a good shipper. Fruit a rich dark red color. This variety has made a good showing with us in plant growth this season and we predict a bright future for it. Price 75c per dozen.

### A Quick Trip.

April 17, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Dear Sirs:

I received the plants Saturday morning just three days after I mailed the order. The plants came through all right and were nice ones. I set them out that afternoon and found that you had given me good count. Many thanks for the extra ones and for prompt shipment. Again thanking you for the promptness, I am,

Yours truly,

GEO. W. LARSON,  
Pratt Co., Ill.

### Everybody Read This.

April 13, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

Your plants arrived and are all set out. I am more than pleased with them. They are as nice plants as I ever saw. I thank you very much for your fairness and very generous count. It certainly goes to show that the F. & P. Co. are all right. I shall recommend you to my neighbors.

J. WILLIS POOLE,  
Clark Co., Wash.



## OTHER VARIETIES

### In Alphabetical Order

#### Autumn (Imp.)

A fall bearing variety, much like Pan-American, but must be planted close by some variety like Pan-American, as it is a pistillate and won't bear alone. It is better colored than Pan-American and produces more plants. If you want it to bear a full crop in the fall, you will have to keep the blossoms picked off in the spring.

#### Abington (Per.)

I have been growing Strawberries for market twenty years, and have fruited the Abington, and it is the best all-round market berry that I have ever raised. In productiveness it is away ahead of Bubach or Sharpless. The color is bright red; it is firm and of good quality, and has yielded at the rate of 9,720 quarts per acre in matted rows. I claim it is the best yielder and the largest matted row perfect berry that has been introduced to date. (Introducer.)

We have fruited Abington three years and find it is a strong grower, with large, luxuriant foliage. The fruit is large, quite similar in size and shape and color to Sharpless, but more abundant. Mid-Season.

#### Arkansas Black (Per.)

One special feature of this variety is its stooling habit, making large plants with many crowns and few new plants. The fruit is large, very dark red, nearly black, firm and of good quality. This is a valuable variety for any collection. A decided novelty, as well as a good variety. Medium early.

#### Aroma (Per.)

One of the most popular late market varieties. A good plant and a good bearer of large, handsome fruit; bright red in color, uniform roundish heart shape; firm and of good quality. Somewhat resembles Gandy in appearance. A choice variety and reliable.

#### August Luther (Per.)

Standard early market. For several years this has been our first choice for early market among the standards. More desirable than Excelsior with us, as of better quality, larger average size and ripening more berries in the early season. A good grower and reliable. Fruit large, glossy bright red, firm and of good quality. This berry comes early, always making a good crop before berries lower much in price, and is growing more productive every year.

#### Bederwood (Per.)

Well-known standard early market variety. A tough, healthy grower. Very successful, especially in the west prairie country. Fruit medium to large size; round, bright red, good quality. A good carrier and very productive.

### **Brandywine (Per.)**

Fruit large, dark red, quite firm; good quality; not always at its best in some sections, but a good variety in others; requiring strong loam soil and high culture for best results. Medium late.

### **Bubach (Imp.)**

Fruit large, moderately firm; good color and quality; well-known standard variety; productive and reliable. Mid-season. We are nearly always sold out of this variety before the season is over.

### **Buster (Imp.)**

Immensely productive. This is a good grower, with tall, dark green foliage. The fruit is large to very large, globular in form, bright red color; medium firm and good quality. It begins to ripen in mid-season and continues to very late. This is a Canadian variety that is coming to the front rapidly. We hear nothing but good reports of it wherever fruited.

### **Cameron's Early (Per.)**

Extra early. This fruit is of good size for so early a berry; medium red in color and of good quality. A vigorous grower, with tall foliage to protect the bloom from late frosts. Productive and reliable.

### **Cardinal (Imp.)**

A strong grower, with long runners. Fruit large, roundish, conical, dark glossy red color. Very beautiful (larger and more beautiful than is shown in the colored plate in the Government Year Book). So great is the demand for plants of this new variety that we were practically sold out last year quite early in the season. In 1907 we had quite a bunch to fruit, which made a good crop of extra fancy fruit. Because of the drouth last summer and the failure of many plants to get well rooted in due season, we are liable to be sold out quite early. The fruiting season of the Cardinal is medium late.

### **Climax (Per.)**

Fruit large, red to the center, firm, handsome, and of good quality. A good grower and productive. A very popular market variety in the east, where it is well known and largely planted. It ripens medium early, and bears a long time. Since this variety was offered the demand for the plants has been very heavy.

### **Clyde (Per.)**

Very productive. Fruit large, round, bright glossy red. Large, healthy plants. Well-known standard market variety. Mid-season.



### **Commonwealth (Per.)**

Very late. James Monroe, the introducer, in his description says the Commonwealth is the outcome of the desire and effort to produce a berry that would lengthen the Strawberry season. In it we have a berry that is as large as the largest, as productive as any, as fine flavor, as solid, and as dark a color as any. The plant is a strong grower, but not so rank as some. The fruit is large, firm, dark color and very handsome. Judging from the orders we have received for these plants, our customers are beginning to realize what a valuable variety this is for late fancy fruit. Later than Gandy.

### **Corsican (Per.)**

This is a favorite variety, especially around Rochester, N. Y. The plants are large and good growers. Fruit large, longish heart shape, good quality; stands shipment well. Mid-season. Very similar in plant and fruit to Uncle Jim. A good variety.

### **Crescent (Imp.)**

A tough, healthy, vigorous grower. Fruit medium size, bright red, fairly firm, and of fair quality. Very productive. Mid-season.

### **Crimson Cluster (Per.)**

The finest late variety ever fruited. It was found near an old bed of Gandy, and is supposed to be a seedling of that variety. The plants are much like Gandy, but better plant-makers. Will do well on light soil, and produce one-third more per acre. The fruit is of the same shape and color, as large and firm, has a large green cap, ripens two days later, and continues longer in bearing. (Introducer.)

We have fruited this variety three seasons, and find it very similar to Gandy, as above described. When Gandy is not at its best, try Crimson Cluster.

### **Chipman (Per.)**

This berry seems to be a favorite in the east, where it was introduced. Mr. Todd, the introducer, has placed it at the head of his list because he thinks it is the best all-round variety he knows of. He says many more good things regarding it, and as we know him to be reliable we are firmly convinced that it is a valuable variety wherever it succeeds. The plants are strong, upright growers, large and healthy, with bright, glossy green foliage. The fruit is large, moderately firm, and of good quality.

### **Duncan (Per.)**

A Canadian variety that we have fruited four seasons with much satisfaction. The plants are vigorous, healthy growers. The fruit is large, dark red, firm, and of good quality. It ripens early and continues fruiting a long time, bearing heavily.

### Dickey (Per.)

This was one of the novelties of 1907, originated by J. D. Gownis, of Massachusetts, and introduced by C. S. Pratt. We quote Mr. Pratt's description: It is a better berry than Sample. It is productive, firm and as large. The Dickey will produce as many quarts of fruit as Sample and will sell for three or four cents more per quart in the market. Mr. Pratt introduced Sample. He further says: I have been growing Strawberries for forty years, and have never seen a finer thing in the berry line in my life.

The Dickey with us is a strong grower, healthy and productive. Fruit large and good quality. The first berries to ripen are rough and irregular, but late in the season they are better.

### Evening Star (Per.)

Late. The introducer of this late variety claims that it is larger in fruit and plant than Gandy, and twice as productive. With us this variety makes large, stocky plants, but not an extra good plant maker. The fruit is large and of fair quality.

### Enhance (Per.)

Fruit large, bright red, firm, and of good quality. Tough, healthy, vigorous plants. Productive and reliable. A standard variety and a favorite, especially in the west. Mid-season to late.

### Enormous (Imp.)

Fruit large, bright, glossy red; firm and of good quality; a good grower; productive and reliable. Mid-season.

### Excelsior (Per.)

The well known standard early market variety. Plants vigorous, making many runners. Fruit medium to large size; round, dark red; firm; quite tart. Reliable and productive.

### Fremont Wm. (Per.)

Late. Mr. Hubach, of Arkansas, the introducer, claims it is the best late strawberry. He also states that it is as fine in shape and color as Gandy and ripens the same season, but holds out longer. We find it to be an excellent late sort. It is thrifty in plant and foliage and a free plant maker. The fruit is large and very handsome. The Ohio Experiment Station, after thoroughly testing this variety, claimed it to be larger and more productive than Gandy.

## Good Plants Always Please.

April 18, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

I received the plants in good condition and am well pleased with them. Thank you.

WM. N. STIVER,  
Montgomery Co., Ohio.



### **Fairfield (Per.)**

Early. This variety makes medium size plants, tough and hardy with long roots. The berry is good size for an early variety, long, very dark in color and of good quality. It is late in blooming for an early berry, which is an advantage in Northern localities.

### **Gandy (Per.)**

Fruit large, firm, high quality and handsome. A good grower and productive. The well-known standard late shipping berry.

### **Glen Mary (Imp.)**

Fruit large, dark red, quite firm and good quality. A good grower, productive and reliable. This variety has small stamens, sufficient for itself, but not to fertilize adjoining pistillates, and so we class it as an imperfect bloom. Mid-season to late.

### **Helen Gould (Imp.)**

Originated by J. R. Peck, of Missouri, but introduced by M. Crawford Co., of Ohio, and his description in part is: It makes plants of a generous size, sends out a moderate number of runners, and is a plentiful yielder. The fruit is large, roundish conical, glossy red and moderately firm. Its flavor, though not the sweetest, is delicious.

### **Haverland (Imp.)**

Very productive. Fruit large, rather long; bright light red; firm, good quality. Plants large and vigorous. Well-known standard variety and reliable. Season early to late.

### **Jessie (Per.)**

Fruit large, roundish-conical; bright glossy red; handsome and of good quality. Not very firm. A moderate plant maker, fairly productive. A good variety, but like the old Sharpless the bloom is large and very tender to frost.

### **Klondike (Per.)**

Fruit large, round, dark glossy red, good quality. Plants medium size and vigorous. Productive and reliable. Mid-season.

### **Latest (Imp.)**

Fruit large to very large; light glossy red; rather long; good quality. Not firm enough to ship far, but a fine variety for the home or near by fancy market. Very productive and very late. A moderate plant maker of large, stocky plants. This is a handsome berry and highly prized by many.

### **Lovett (Per.)**

Well-known standard market variety. Fruit large, bright red; firm and of good quality. A good grower, productive and reliable. Mid-season.

### **Marie (Imp.)**

Fruit large, round, uniform in size and shape as Gandy, and about the same color; a handsome berry, especially when crated. A good grower and very productive. This is one of the most reliable heavy croppers we have ever grown. A money maker. We have never had a bad report of it. Season medium to very late.

### **Marshall (Per.)**

A standard of excellence. Fruit large. Very dark red; heart shape; firm and of high quality. A moderate plant maker, of large, stocky plants.

### **Nettie (Imp.)**

This is an old variety. Although its color and appearance are unattractive, and its quality not very good, it holds its place by reason of its extreme lateness. It is very large and productive, which makes it profitable regardless of its failings. Very late.

### **Pan American (Per.)**

We have grown this variety since first offered, and can only repeat that it is a true everbearer, and the only one we know as such. The Pan-American makes very few plants, often none at all, but builds up large plants with many crowns, which may be divided and reset for propogating. It begins to bear at the regular season, and continues blooming and producing fruit until the ground is frozen hard in the fall. It is a decided novelty, and as such we offer it. The fruit is fair size, resembling the old Bismarck, of which this variety is a sport, and it is produced in abundance from each plant, including new plants of present season's growth. We have never been able to supply the demand for plants of this variety, and the price will always be high, for reasons given.

### **Parson's Beauty (Per.)**

A good, healthy grower and an immense cropper of large, solid, dark red berries of good form and quality. There is probably not a variety among the standards that will out-yeild it, or a more reliable. A first-class variety, with a long season.

### **Pennell (Per.)**

Fruit large, nearly round; dark, rich red color; firm and of the very highest quality. We think more of the Pennell every year. It always bears abundantly, and is one of the varieties to which we direct friends who visit us at fruiting, who want something extra fine. Grow Pennell on strong loam and be surprised with the large size and excellence of this berry. An all-season variety.

## **The Story We Like To Hear.**

April 18, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

Enclosed find order for plants. Please ship as soon as possible. I want to just say that the Uncle Jim and Eaton Plants I got from you were the best I ever received from anyone.

ARZO SMITH,  
Grant Co., Minn.



### **President (Imp.)**

Plants large, with tall, dark green foliage and long runners. Fruit large, round, firm, and of good quality. The color is brilliant, glossy red, very beautiful. A showy berry to attract attention and sell at fancy prices. Fairly productive. Season late.

### **Pride Michigan (Per.)**

Mid-season. From Mr. Baldwin, of Bridgman. There seems to be two varieties by this name, but as the Kellogg strain is similar if not identical with New York, which was discarded by us some time ago, we will only offer the Baldwin strain. The berries are large, rather oblong, very bright red, glossy and beautiful. It being very firm makes it an excellent shipping berry. The plant is vigorous and healthy, making a good fruiting row in any kind of a season.

### **Ridgeway (Per.)**

Fruit large, nearly round; bright, glossy red color; moderately firm, and of good quality. A good grower, productive and reliable. Mid-season.

### **Red Bird (Per.)**

An early variety from Mississippi; a cross between Murray and Hoffman, both extra early. The plant is vigorous and fruit is good size, firm, bright red, glossy and beautiful. They produced a good crop the past season. Early and mid-season.

### **Sample (Imp.)**

Standard market variety. Mid-season to late. Fruit large, roundish conical; bright glossy red; moderately firm and of good quality. A good grower. Productive and reliable.

### **Senator Dunlap (Per.)**

This variety has given general satisfaction in almost all sections and all kinds of soil, and the demand for plants increases each season. It makes plants of only medium size, but tough and hardy, with long roots and a surprising capacity for enduring hardships. It is very productive and usually matures every berry. They are of good size, bright glossy red, and of excellent quality. It is a first-class shipper and retains its brightness long after being picked. It ripens early and continues a long time in fruit. It is grown largely as a commercial berry.

### **Splendid (Per.)**

Fruit large, nearly round, bright red color, firm and of good quality. Well known, vigorous and hardy grower. Productive and reliable. Mid-season.

### **Springdale Beauty (Per.)**

A strong grower and abundant bearer. The fruit is large, firm and of high quality, resembling the Marie in appearance, and the two sorts make a good team. It ripens early and continues fruiting a long time, holding out large to the end of the season. A good variety.

## All Good Plants.

May 22, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

The plants received all right and set out. They are all good ones I want to thank you for your promptness with my last order for the 2,000 Dunlaps. My neighbors were well pleased with them.

W. C. WILSON,  
Sandwich, Ont., Can.

## Stevens Late Champion (Per.)

A comparatively new variety that has become rapidly popular as one of the very best late varieties for market. It is a splendid, healthy grower, with tall, dark green foliage and long runners. The fruit is large and fine, resembling Gandy. Firm and of good quality, outyielding Gandy here last year and selling at the highest prices. It is certainly a good variety.

## Warfield (Imp.)

The well-known standard shipping and canning berry. Plants very vigorous and productive. Fruit large, nearly round, dark, glossy red, firm and of good quality. Mid season.

This and Dunlap make a good strong team.

## Wm. Belt (Per.)

This variety is largely planted in some sections, while in others it is inclined to rust. It is a fancy variety that always brings fancy prices. It is quite productive, berries very large, roundish conical, color a bright, glossy red, and the flavor good. Mid-season.

## 3-W (Per.)

Introduced by Mr. Mason, of Kentucky, and in his description he says: Plant very large and vigorous, with a wonderful root system. Fruit uniformly large, glossy and red through and through. Fine quality, and very productive, covering a long season from medium to late. It is remarkably firm and has wonderful keeping qualities.

This berry has done exceedingly well for us. Give it a trial.



# UNCLE JIM

## Uncle Jim (Per.)

We have given a good history of this berry in our catalog for several years, in fact every year since we introduced it. It being so well known now we are cutting our description short. This variety is an excellent grower of large stocky plants. The roots grow down very deep into the soil, making it very popular in sections of limited rainfall. The fruit is very large, high colored and of excellent quality. It is famous for its delicate, rich sub-acid flavor which makes it possible for the most confirmed dyspeptic to enjoy. To those who are looking for large fancy fruit we can recommend this variety.

**Every One Is Growing.**

May 3, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The strawberry plants received in good condition and every one is growing. Thank you for the generous count.

HIRAM MESSENGER,  
Des Moines Co., Iowa.

**The Best Are None Too Good.**

March 14, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

Your plants received and I am well pleased with them. They seem to be stronger and better than any I ever received from any firm.

T. A. JORDEN,  
Roanoke Co., Va.

**The Story We Like To Hear.**

May 1, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The strawberry plants arrived all in good condition and were a fine lot. I thank you for your promptness and the good count. My neighbor saw the plants and is sending in his order to-day.

B. U. KOONS,  
Lycoming Co., Pa.



PRICE LIST  
STRAWBERRIES

These prices are by Express, not prepaid.

When ordered by mail add 5 cents for each dozen; 10 cents for 25; 30 cents for each 100.

500 at 1000 rate.

P for Perfect; I for Imperfect.

	12	25	100	250	1000		12	25	100	250	1000
Abington . . . . .	P	15	20	60		Jim Dumas . . . . .	P	15	20	65	
Arkansas Black . . . . .	P	20	35	100		Joe . . . . .	P	15	25	75	
Autumn . . . . .	I	50	75			July . . . . .	I	15	25	75	
Aroma . . . . .	P	15	20	50	110 400	Klondike . . . . .	P	15	20	65	
August Luther . . . . .	P	15	20	50	110 400	Latest . . . . .	I	15	25	75	
Beder Wood . . . . .	P	15	20	50	110 400	Lovett . . . . .	P	15	20	50	110 400
Brandy Wine . . . . .	P	15	20	50	110 400	Marie . . . . .	I	15	20	50	110 400
Bubach . . . . .	I	15	20	50	110 400	Marshall . . . . .	P	15	20	50	110 400
Buster . . . . .	I	15	20	50	110 400	Mathew Crawford . . . . .	P	15	25	75	
Blaine . . . . .	P	20	30	75		Minnetonka . . . . .	P	15	25	75	
Chipman . . . . .	P	15	20	50	110 400	Myres No. 1 . . . . .	I	15	20	60	
Cameron Early . . . . .	P	15	20	50	110 400	Mascot . . . . .	P	15	20	60	
Cardinal . . . . .	I	15	20	50	110 400	North Shore . . . . .	P	15	25	75	
Climax . . . . .	P	15	20	50	110 400	Norwood . . . . .	P	20	30	100	
Clyde . . . . .	P	15	20	50	110 400	Nettie . . . . .	I	15	20	65	
Commonwealth . . . . .	P	15	20	50	110 400	Oswego . . . . .	P	15	20	65	
Corsican . . . . .	P	15	20	50	110 400	Pan American [25c each] . . . . .	250				
Crescent . . . . .	I	15	20	50	110 400	Parson Beauty . . . . .	P	15	20	50	110 400
Crimson Cluster . . . . .	P	15	20	50	110 400	Pennell . . . . .	P	15	20	60	
Dew . . . . .	P	25	45			Pine Apple . . . . .	P	15	20	60	
Dickey . . . . .	P	15	20	60		Pride Mich. . . . .	P	15	20	60	120 450
Enhance . . . . .	P	15	20	60	120 450	President . . . . .	I	15	20	60	
Enormous . . . . .	I	15	20	60	120 450	Paul Jones . . . . .	I	15	20	75	
Evening Star . . . . .	P	15	25	75		Red Bird . . . . .	P	15	20	60	
Early Ozark . . . . .	P	15	20	60		Ridgeway . . . . .	P	15	20	50	110 400
Excelsior . . . . .	P	15	20	50	110 400	St. Louis . . . . .	P	15	20	50	110 400
Fremont Wm. . . . .	P	15	20	50	110 400	Sample . . . . .	I	15	20	50	110 400
Fendall . . . . .	P	20	35	100		Sen Dunlap . . . . .	P	15	20	50	110 350
Fairfield . . . . .	P	15	20	60		Splendid . . . . .	P	15	20	60	
Gandy . . . . .	P	15	20	50	110 400	Springdale Beauty . . . . .	P	15	20	60	
Glen Mary . . . . .	P	15	20	50	110 400	Stevens Late Champion . . . . .	P	15	20	50	110 400
Golden Gate . . . . .	P	20	30	75		3W . . . . .	P	15	20	60	
Great Scott . . . . .	I	20	30	75		Uncle Jim . . . . .	P	15	20	50	110 400
Good Luck . . . . .	P	20	30	75		Uncle Joe . . . . .	P	15	25	75	
Haverland . . . . .	I	15	20	50	110 400	U. S. King Ed . . . . .	P	20	30	100	
Highland . . . . .	I	15	25	65		Virginia . . . . .	I	15	25	75	
Hundred Dollar . . . . .	P	15	25	65		Warfield . . . . .	I	15	20	50	110 400
Heritage . . . . .	P	20	30	75		William Belt . . . . .	P	15	20	50	110 400
Helen Gould . . . . .	I	15	20	65		Wooster . . . . .	I	15	20	60	
Jessie . . . . .	P	15	20	65							

**Substitution.**—We desire to furnish each customer exactly what he orders, but sometimes find the variety all sold before his order is reached. If marked "no substitution" we are obliged to disappoint our customers by returning money late in the season, although able to supply another sort of like season and of equal if not greater value. In such case, except for new varieties for testing, unless the order is marked "no substitution," we will understand you desire us to use our best judgment for your benefit, and we will, if thus permitted, give extra count or include something new and valuable.

### Plants Arrive In Wyoming O.K.

May 26, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The plants came O. K. and were a fine lot and well packed.

EATON BROS.,  
Sheridan Co., Wyo.

### Our Prices Are Right.

April 24, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

I received your card, also the plants, yesterday. They were in good condition and I thank you for being so prompt and also for the extra plants which you sent me. I have sent to K—— a good many years but I see you sell plants for less money so I thought I would send to you. Again thanking you for your fairness, I am,

Yours truly,

BETSEY AUSTIN,  
Will Co., Ill.

### A Pleased Customer.

April 11, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

I wrote you yesterday that I had not received my plants, but they came to-day and I am setting them out. I want to thank you for sending me such nice plants. They are as fine as I ever saw. I can recommend them to anyone wanting strawberry plants. Again thanking you for your fairness, I am,

Respectfully yours,

JAS. STAFFORD,  
Pierce Co., Wash.



## RASPBERRIES.

Any soil that will produce good field crops is suitable for raspberries. The Red and Black varieties have proven a very profitable crop for the past few years, and every fruit grower should plant a few.

We generally set Black Caps about 3 to 4 feet apart in row and rows 6 to 7 feet apart. The Red varieties may be set 6 feet by 3 feet.

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### RED RASPBERRIES.

#### Cuthbert.

This is a valuable variety well tested throughout the country. It is a rank, vigorous grower, making many plants which should be kept cut back with the hoe or cultivator. It ripens mid-season and continues to very late. The quality is good. Dozen, 30c; 50, 75c; 100, \$1.50.

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### BLACK RASPBERRIES.

#### Cumberland.

One of the best, if not the very best of all the Black Caps. It is very hardy and productive. The bush is exceedingly healthy and vigorous. The fruit is very handsome and is sure to bring a good price. It is said to be the largest Black Cap known. Dozens, 35c, 50, \$1.00; 100, \$2.00.

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#### Gregg.

The old standby, and has been the leading variety for years. It adapts itself to almost any condition. The canes are strong, the fruit attractive and of choice quality. It is the best late market sort. Dozens, 30c; 50, 75c; 100, \$1.50.

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#### Plum Farmer.

One of the newer varieties of Black Caps. It has given great satisfaction and growers are enthusiastic over it. A vigorous grower and hardy. The fruit is large like Cumberland but a little earlier season. Per doz., 35c; 50, \$1.00; 100, \$2.00.

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## BLACKBERRIES.

The culture is about the same as the Raspberry. The canes should be pinched back when they reach the height of 3½ to 4 feet. They should be planted in rows 6 or 7 feet apart and 3 to 5 feet in the rows.

#### Snyder.

This is the old reliable and popular variety for cold climates. The plants are stout, rugged growers, upright in habit, and produces immense crops of fruit. It will withstand the most cold of any variety we know of. The berries are round in shape and of good flavor when ripe. Dozen, 35c; 50, \$1.00; 100, \$2.00.

If wanted in larger lots, write for prices. If wanted by mail, add 10c per dozen for postage.

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For fruit trees see page 35. We have dealt with Mr. Scharff for years and know him to be thoroughly reliable and his goods O. K.



### **Eaton Red Raspberry.**

We introduced this red raspberry in 1905 and have given a good history of it in our catalogue every year since. As it is so well known now we are just giving a short description. During the past seasons we have been receiving some very fine reports from the West. The Eaton is not a rampant grower like Cuthbert but it is inclined to throw a great many branches which gives it a large fruiting surface and will outyield Cuthbert 2 to 1. It fruits about the same time as other sorts, but has a much longer season. We have picked them for six weeks. The fruit is large, firm and very handsome. The Eaton makes few sucker plants compared with most varieties, so the price will always be high.

### **PRICE OF PLANTS.**

By Express 6c each. 50c per doz.; \$2.50 per 100.  
If wanted by mail add 10c per doz. 50 at 100 rate.

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For Berry Crates and Baskets, see page thirty-four. We have dealt with Mr. Aultfather many years and know him to be thoroughly reliable and his goods O. K.



**A Pleased Customer in Illinois.**

April 18, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The plants came promptly and have just healed them in awaiting better weather. The plants were in first class shape and I am well pleased.

H. P. HART,  
Christian Co.

**Better Than Some Others.**

May 8, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

I received the strawberry plants in good condition some time ago and they are all growing. I ordered some plants from K—— to come at the same time as yours but I did not get them for over a week later. Your plants are far the best. Will report later.

J. A. HAWLAND,  
Ont., Can.

**A Pleased Customer.**

May 6, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

I received all the strawberry plants that I ordered and they are nice. I am well pleased with them.

GUSTAV NESTLER,  
Bay Co., Mich.

**Little Dry, But All Right.**

Apr. 26, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

I received the strawberry plants on the 24th. They were a little dry but I think they will be all right. They were fine rooted plants. I never saw any better.

Respectfully,  
CHAS. G. GRAY,  
Jefferson Co., Colo.

### Stop and Read This.

Flansburgh & Potter Co.,  
Leslie, Mich.

May 12, 1911.

Gentlemen:

The strawberry plants came all right and are growing nicely. One thing that I like about your plants is the uniformity of size and the good condition of same. I believe that I sent you the first order for plants from this town and this spring several ordered from you. My order included plants for two of my neighbors. All these orders are the result of the good plants you sent me in a small order two three years ago.

BERT STONE,  
Kossuth Co., Iowa

### Our Customers Are Our Friends.

Flansburgh & Potter Co.,  
Leslie, Mich.

Apr. 19, 1911.

Gentlemen:

I received your card giving notice of shipment of plants. They came without delay and were in good condition. They are very nice and I wish to thank you for the extras.

J. W. PIGG,  
Wash Co., Iowa.

### Well Rooted Plants Please Mr. Holden.

Flansburgh & Potter Co.,  
Leslie, Mich.

Apr. 26, 1911.

Gentlemen:

My plants came safely to hand on the 21st with entire satisfaction. They are remarkably well rooted and fine sturdy plants. Please accept my best thanks for the few free plants. I hope to give you some more business.

ALBERT E. HOLDEN,  
Thunder Bay Co., Ont., Can.

### Arrived in Good Condition.

Flansburgh & Potter Co.,  
Leslie, Mich.

Apr. 25, 1911.

Dear Sirs:

Enclosed find ——— in payment for strawberry plants received from you some time ago. The plants arrived in extra good condition. Thank you.

MRS. F. S. ROST,  
Pulaski Co., Va.

### Shortage of Plants.

The season of 1911 was very unusual in many ways. No doubt the drouth was the most disastrous in its widespread effects upon crops known in years. The Dept. of Agriculture report a big shortage in Hay, Potatoes and nearly all kinds of grain. The conditions that produced this shortage produced a shortage in plants. Reports from other plant dealers indicate not over one-half crop plants this year.

### Good Packing Counts.

Flansburgh & Potter Co.,  
Leslie, Mich.

Apr. 18, 1911.

Gents:

The plants arrived in fine condition and are very nice.

Many Thanks

ADAM IFLAND,  
Blaine Co., Idaho.

### Our Customers Are Our Friends.

May 5, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

I received the plants yesterday in good condition after being on the road one week lacking one day. Thanking you for your kindness and extra count I am your friend.

JOSIAH B. JESSUP,  
Scott Co., Kan.

### A Long Trip.

Apr. 17, 1911.

Flansburgh & Potter Co.,  
Leslie, Mich.

Gentlemen:

The plants arrived in fine condition. Thank you.

A. H. FEIMGAN,  
Clakamas Co., Ore.



### Buff Plymouth Rocks.

This name is not new to us as we have been breeding Buff Rocks for 10 years. For several years we showed our birds at all the leading shows and won our share of the prizes. The past few years we have not devoted as much time as before with our birds but have tried to keep the quality good. We will have 3 pens this season containing 12 birds each and every one will be a solid Buff. Every pen will be headed by a large (BUFF TO THE SKIN, cockerel that will score above 91. We do not say that we have the best birds in the country but we can truthfully say that we have some good ones, and we are going to give our plant customers the benefit. We offer eggs selected from each of the Pens at \$1.00 for 15. Give us your orders early.

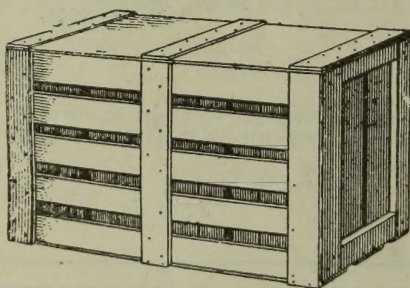
### Pecks Early Potatoes.

Judging from the calls we have for this extra early variety they must have a good reputation. We have grown them for several years and we feel that we cannot say too much in their favor. The tubers are pinkish or Early Ohio color. They grow uniformly large and give a great yield of marketable potatoes. We have a fair supply of well sorted stock to offer.

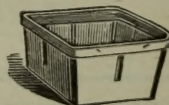
### Price F. O. B. Leslie

No. 1—\$1.75 per bu., No. 2 size, \$1.00 per bu.

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1 Clapps Fav.  
1 Flemish Beauty Pear

1 Duchess Pear  
2 Burbank Plum  
2 German Prune Plum  
2 Bradshaw Plum  
2 Lombard Plum  
2 Abundance Plum  
2 Shropshire Damson Plum  
1 Crosby Peach  
1 Elberta Peach  
1 Champion Peach

1 Early Crawford Peach  
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