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STANDARD PEARS A SPECIALTY.

## ADVERTISEMENT.

The Nurseries are situated in the northern tier of counties, in Alabama, on an elevated plateau or table-land. These conditions, together with the character of the sol and the very early growth made, conduce to very early maturity, solid, well-ripened wood, and full fibrous rooty. We began digging last year on the 2 th day of september. Out stock for the Fall of 1892 and spring of 1893 is very large, especially in Standard Pears, one and two years, assorted; Plums, oue and two years; Cherifes, one and two years; Peaches, Russian and Japanese Apricots. Common Apricots, Nectarines, Mulberries and Quinces, one year.

It is better to send in orders as soon as the number of trees needed can be approximated. if it is likely to be late before the real nmmber wanted can be known. We solicit orders, both large and small. On early orders we can favor customers greatly in the varieties desited. and give prompt shipment. We handle trees earefully (much better than is customary) and pack in moss, in good strong boxes and guaratee sathsfiction in quality and condition. To those who have favored us with orders we are thankful, and trust for a continuance of their patronage of those with whom we have not had the pleasure of dealing, we solicit at least a trial order. We cangive reference in almost any section as to the good quality and uniform fine condition of the stock we send out, and as to our promptness in forwarding.

We have a great an vantage to offer here in early shipment for the North in Spring. Some of our customers are making engacements in the Fall for eariy Spring shipments. This obviates the necessity of heeling in trees shipped in the Fail for Spring sales. We do not dig anything until time to pack and ship, and as everythiug we offer is exclusively our own growing, it may be expected fresh and sound.

## +TERMS AND CONDITIONS OF SALE.

Our packing and shipping season begins by the euth of september, and continues until about the first of March.

We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of converance by which they desire trees forwarded. When no particular directions are given we forward according to the best of ont judgment But in no case do we assume an? responsibility as to saje delicer? and condition of Trees and Plants after a proper shipment by us. When prepayment of freisht is not tequired, we will Release and (fuaratitee, and take forwarder's receipt and mail to consionees. Claim for delay or loss must be made to the forwarders

The cost of package must be added to the prices quoted in this list, as follows:

Boxes 30 inches square, from $71 / 2$ to 9 feet long, as the trees may require, each 250 ; boxes $2 t$ jnches. 2200 ; boxes 18 inches. 8150 ; bales. from 25 c to 75 c . each No charge will be made for delivering zoods to the depot.

We avoid baling as far as possible. excent when goods go by express, as the railway lines charre from 30 to 59 pel cent. more on bales that on boxes
Gools will be packed in moss, and especial care taken to insure their arrival in the best colidition.

Acceptance-Notice should be sent us by tele. graph, at our expense, if there is any cause of complaint or should the trees be refused. stating beasons. Claims for deduction, from whatever caluse. wi!l receive consideration on!y when made momptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival. they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Shonid there be any frost on the trees dipon arrival, the boxes should not be opened until the frost is all out. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees arramst damage if the frost is allowed to come out in the natural way. Goods will be consilered accepted if removed from the boxes in which they are packed. Without notice of complaint to us, and without our orders for heir disposition.

Caution. - We accept all orders upon the condition that they shall ve void, should any injury
befall the trees from frost, hail, storm, fire or uther causes over which we have no control.

Terms.-C.ish. When desired, we will allow 30 days time, or when more time is necessary, (i) days from date of shipment, to responsible. prompt-payiner customers Parties with whum we have had no business transactions. wili save time by sendingreference. Bank if possible. with order: We wish it expressly understood That payment is expected from the first collections made, ind the time named is only intedided as so many days of grace in which to make returns. With nurserymen, it is the correct prin. ciple that nursery biils should first be pand. To northern customers, who wish to lay in stock for Spring trade. we will ship late in Fall ot early 111 spring, and ailow time for payment till May 1st or June 1st, owing to circumstances. If shipment is required in the Fall for Spring use a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to commanid cash, or prompt returns. In orders when the time is not mentionpd. 30 days is to be moderstood. Should prices be changed, either higher or lower, during the season, the prices ruing at the time the order is made, are expected to stand.

Gkades - VVe grade very carefully, in some cases by caliper, in others by height. When graded by buth caliper and height. the caliper must govern, as the heisht then named is only to be considered approximately. When graded by height of caliper, we include the lower number and exclude the higher Instance: in a wrade of 4 to 5 feet trees, the 4 feet trees are included but not the 5 feet trees. If 5 feet trees are wanted, the 5io 6 feet grade must be ordered.

GUarantee of Genuineness -- While we exercise the greatest diligence and care to have all our Trees, ete, irue to label. and hold ourselves in readiness, on proper proof, to replace all trees. etc., that may prove untrue to label, free of charge or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of gentineuess shall in no case make us liable for inny sum greater than that origimally received for sat trees, etc that shall prove mitrue.

The publication of this list abrogates previous quotations.

## ANNUAL TRADE LIST



## HUNTSVILLE

## Wholesale Nurseries,

HUNTSVILLE, HLABAMA.

Jessie s. MOSS, Proprietor. W. F. heikes. Manager.

Remittances and Correspondence should be Addressed to
奵. F. EAEIEESS, IXIANAGER, HUNTSVILLE, ALABAMA.

## 2 FALL OF $1892 . \underset{ }{2}$ <br> (JUNE 25TH, 1892.)

Except where Prices are agreed upon, these Quotations are Subject to Change without Notice.

# The Huntsville Wholesale Nurseries 

The Greatest Nursery in the World. Below the Blizzard Line.

> HEIKES--MUNTSVILLE---TREES.

Tract of 1000 Acres. Over 700 Acres closely planted in Nursery Stock. Nothing over Two Years Old.

## TELEGRAPHIC ADDRESS,

## HEIKES, HUNTSVILLE, ALABAMA.

Use the Nurserymen's Telegraphic Code in Telegraphing. Any one not in possession of a copy will be supplied upon application.

As we send this list to nurserymen and dealers only, we make the difference in prices between the 10,100 and 1000 rates very slight-simply sufficient, as a rule to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of ten, when consistent with the order, and we suggest to our customers to make their orders for varieties in
multiples of ten as far as practicable. Orders for fifty and not over 300 trees, if for not less than ten of a variety, will be charged at the rate per hundred. Orders requiring three hundred trees or more, and not less than ten of a variety, will be filled at the lowest quoted prices. Orders for less than ten trees of one variety, will be charged at the rate per ten.

We give customers their choice of varieties.
Our Price List is issued monthly. Should any one fail to receire it regularly, please notify us.

## pear trees--On Pear Roots, Standard, Leading Varieties.

Our Pear Trees for the Fall of 1892 will be unusually well rooted, as they are budded upon transplanted pear stocks.

We can supply any of the following varieties of Pears on LeConte stocks without additional cost.


## -5-

## KIEFFER AND IECONTE--One Year Grafts.



PEARS--Special Varieties.


PEAR TREES--Dwarf.

Duchess d'Anjoulome L. B. de Jersey Vicar of Winkfield Osband's Summer

Belle Lucrative
PEAR TREES--Dwarf.


## ALMONDS--On Peach.

The grades and prices are the same as for Apricots on peach.
Princess. Sultana.
PLUM Trees--On Plum, Two Years, Americana Type.

| Two year | , $3 / 4$ to $7 / 8,5$ to 6 feet, well branched |  | Cipher. | Per 10 | Per 100 | Per 1000 <br> $\$ 13500$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Doublet | \$175 | \$1500 |  |
|  | 11-16 to $3 / 4,5$ to 6 feet |  | Doubtful | 150 | 1350 | 13000 |
| " | 5/8 to 11-16, 5 to 6 feet | " | Dozonward | 135 | 1250 | 12500 |
| " | $9-16$ to $5 / 8,4$ to 5 feet | " | Dragori | 125 | 1100 | 10000 |
| " | $1 / 2$ to 9-16, 4 to 5 feet | " | Dreadful | 125 | 1000 | 9000 |
| " | 3 to 4 feet, more or less branched |  | Dropsy | 100 | 800 | 7500 |
| " |  |  | Druggist | 75 | 700 | 6000 |
| Wolf | Weaver |  |  | Hawkeye |  |  |
| De Soto | Forest |  |  | Prunus | Simoni ( | Oriental) |

PLUM TREES--On Marianna Plum, One Year, Native Varieties, Chickasaw Type.


Wild Goose
Robinson
Purnus Pissardi

Newman
Roulette
Wayland

Marianna
Pottawattamie

Golden Beauty
Whitaker

PLUM TREES--On Marianna Plum, One Year, Native Tarieties, Americana Type.


PLUM trees--On Marianna Plum, One Tear, Oriental Varieties.


PLUM TREES--On Peach, One Iear, Oriental Varieties.

| One year, $5 / 8$ to $3 / 4,5$ to 6 feet, well branch |  | (ipher. | Per 10 | Per 100 | Per 1000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Embark | \$125 | \$1100 | \$ 9000 |
|  | 66 feet | Emblem | 100 | 950 | 8000 |
| 1/2 to 9-16, | o 5 feet, branched | Embrace | 100 | 850 | 7000 |
| " $7-16$ to $1 / 2$, | O 5 feet | Empire | 100 | 750 | 6000 |
| " 3 to 4 feet | ore or less branched | Employ | 100 | 700 | 5000 |
| Botan (Abundance) | Chabot | Botankio | Hattank |  |  |
| Burbank | Ogon | Sweet Botan | Kelsey |  |  |
| Prunus Simoni | Satsuma (Blood) | Yellow Japan |  |  |  |

PLUM TREES--On Peach, One Iear, Dompstic Tarieties.


CHERRy TREES--Two Years, on Mahaleb.


Early Richmond
English Morello
Large Montmorency
Ea. Lamaurie

Olivet
OstheIm
Gov. Wood
Black Tartarian
Nap. Bigarreau (Royal Ann) Centennial

New Russian Varieties.
The price for Russian varieties is the same as that for Morellos and Du

Bessarabian
Lutovka
Spate Amorelle

Brusseller Braune Griotte Precoce

Vladimir
Griotte Imperial

Double Natte Morello Hatur
$\qquad$
CHERRE TREES-One Yeat, on Małuled.


## New Russian Varieties.

 0 The price for Russian varieties is the same as that for Dukes and Morellos, Griotte Precoce Lutovka Vladimir
## PEACH TRE:GS-On Peach, Leading Varieties.

Our Peach Trees this year are budded on seedlings, grown from California pirs. They are free from Aphis or Root-Knots, and have fewer borers than those from most unseries.


NECTARINES--On Peach. The price and grades for Nectarines are the same as those for peaches.

Boston New White.
PEACH TREES--On Marianna Plum Stocks.


QUINCES.


RUSSIAN APRICOTS--On Plum.
These Apricots are very fine, having clean straight bodies and nice tops. Being two years old, they will mature early and be ready for early Fall shipment.

| Two ${ }^{\text {y }}$ years, | $3 / 4$ to $7 / 4$, 4 to 6 feet, well branched. |  | Cipher. | Per 10 | Per 100 | Per 1000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | General | \$1 25 | \$ 950 | \$ 8500 |
| " | 5/8 to $3 / 4$ |  | Gentle | 125 | 900 | 8000 |
| " | 9-16 to 5/8 | " | Gesture | 100 | 800 | 7500 - |
| " | 1/2 to 9-16, 4 to 5 feet | " | Giddy | 100 | 750 | 7000 |
| " | $9-16$ to $\frac{5 / 8}{}$ " | " | Gimlet | 85 | 700 | 6000 |
| " | 3 to 4 feet | " | Ginger | 75 | 600 | 5000 |
| Catherine | Gortse |  |  | Smith |  |  |

## COMMON AND JAPANESE APRICOTS--On Peach.




## BUDS.

Orders will not be accepted for less than two dollars' worth of buds, and if required in less quantities than one hundred of a varicty, double the hundred rates will be charged.

|  | ('tpher. | Per 100 | Per 1000 |
| :---: | :---: | :---: | :---: |
| Peaches, leading varietie | Gravel | 8050 | \$2 00 |
| Cherries, Apricots, Nectari | Greedy | 050 | 300 |
| Apricots-Japanese. | Grievance | 100 | 500 |
| Cherries--Russian varieties | Grimly | 100 | 500 |
| Pears-Idaho | Grocer | 110 | 500 |

## HEIKES~MHUNTSVILLEーTTREES.

The first name to think of when you wish to order fruit trees is W. F. HEIKES, Manager of the Huntsville Wholesale Nurseries, HUNTSVIlle, Alabama. Heikes is the leader in the Wholesale Nursery business, and has the disposition and the ability to serve you better, everything considered, than anyone else. Our nurseries have been established here many years, and have earned a high reputation for the quality of stock produced and the perfect manner in which it is handled. It usvally happens, when an old nursery has been successful, that neev ones are started. There is now a new nursery here called the Llabama Nursery Co., with which we have no connection. The name Alabama as applied to this nursery has led to confusion in the minds of some correspondents, who have ordered trees from them, thinking they were ordering from us.

We wish to advise our customers and friends not to confound the HUNTSVILLE WHOLESALE NURSERIES, which is the only strictly wholesale nursery in the South, with anyother nursery here.

## HEIKES-HUNTSVILLE-TREES.

Think of Heikes first. Look for the Green List, and make your orders
Always address all correspondence and envelopes to

$$
\begin{aligned}
& \text { W. F. HEIKES, Manager, } \\
& \text { HUNTSVILLE, ALABAMA. }
\end{aligned}
$$

## TELEGRAPHIC CODE.

The American Association of Nurserymen has compiled a Telegraphic Code for the use of nursorymen. Members of the Association are entitled to a copy of the Code and to have their names rogistered, with any cipher word they may choose, as their telegraph or cable address, in the Annual Transactions. This will place every member in assured telegraphic correspondence with others in possession of the C'ode.

Send two dollars, the membership fee, at onee, to N. A. Whitney, Treasurer, Franklin Grove, IIl. so that a sufficient number of the Codes and Transactions may be provided.

