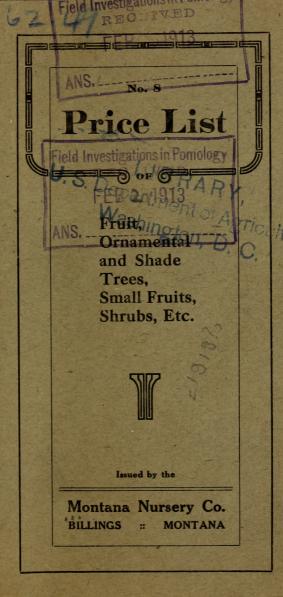
# **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices





# Montana Nursery Co.

## INSTRUCTIONS TO SALESMEN

### IMPORTANT

- Fill orders carefully.
- P Write Customer's full name and address plainly.
- P Give distance and direction From Delivery Point, so that a stranger can drive to the customer's home by noting location as given on his order.
- ▶ Always give street and number on city orders.
- ▶ Leave with every customer a duplicate copy of his contract.
- ₱ Write nothing on duplicate that does not appear on the original order.
  - Take no order subject to countermand.
  - P Take no order for less than \$2.00.
- P Write Names of Varieties on the back of order sheet.
- P Be sure to write size of all trees on order, and do not under any circumstances write even size, as 5 feet, 6 feet, 18 inches, etc., instead of 4 to 5 feet, 5 to 6 feet, 12 to 18 inches.
- P Don't sell varieties and sizes other than those named in price list.
- ₱ Take no order for delivery on a set date or during any certain month. Have orders read "Spring" or "Fall."

# ANNUAL PRICE LIST

ISSUED BY THE

# MONTANA NURSERY COMPANY

BILLINGS, MONT.

In presenting this, our latest price list, it gives us pleasure to say that we are now in better position than ever before to serve our customers. Our sales are increasing each year, as people are learning to know the good qualities of the stock we furnish and that we are dealing honestly with them, sending full value in stock for the money received. We thank our many customers for their past patronage and solicit their orders for the coming year's planting.

Our location at Billings gives unequaled facilities for prompt shipments into all parts

of Montana and adjoining territory.

Our grounds, comprising 159 acres of choice irrigated land, are located 1½ to 2 miles northeast from the business center, the nursery occupying the extreme west end of the

Live and Let Live is One of the Good Methods of Our Business.

Billings Bench; the soil and drainage conditions are peculiarly adapted to the growth of high-grade nursery stock of the hardy varieties, required in Montana and adjoining states; our packing house and storage rooms are thoroughly modern and our facilities for making prompt shipments, with the minimum of exposure, are unexcelled.

Our stock is The Best. Our prices are reasonable. We guarantee satisfaction. Our customers and the public are cordially invited to

visit and inspect our nurseries.

#### OUR GUARANTEE:

### We Warrant all Stock to be in Good Condition, Sound and Healthy, When Delivered.

We exercise the greatest care to keep our varieties true to name, and hold ourselves in readiness at all times to replace, on proper proof, all stock that may prove otherwise; but we shall not at any time be liable for any amount greater than the original price of the goods. We cannot accept orders on any other terms.

AGENTS—We have been employing traveling salesmen for many years. We believe in agents. We believe all our salesmen to be honorable men and commend them to the public, asking to be notified of any attempt at misrepresentation or overcharge, which we strictly forbid.

Prices herein are for Strictly First Class Goods, securely packed for shipment, F. O. B. BILLINGS, and in the case of orders given to our authorized agents these prices cover freight charges to the delivery point named in the order.

This world would be a fleeting show

#### PRICE LIST OF STRICTLY FIRST CLASS STOCK

Sell 6 at doz. rates; 50 at 100 rates; 500 or over, of one class, at 1,000 rates. This applies to the whole list.

#### STANDARD APPLES AND CRABS

5 to 7 ft., well branched, \$1.00 each; \$8.00 per doz.; \$50.00 per 100; \$450.00 per 1,000.

4 to 6 ft., whips or lightly branched, 50 cents each; \$5.00 per doz.; \$35.00 per 100; \$300.00 per 1.000.

3 to 4 ft., 50c each; \$3.00 per doz.; \$20.00

per 100;; \$180.00 per 1,000. 2 to 3 ft., \$15.00 per 100; \$125.00 per 1,000. (Varieties in capitals recommended for hardiness.)

#### Summer Varieties

Early Harvest, Red Astrachan, Red June, YELLOW TRANSPARENT

#### Fall Varieties

Autumn Strawberry, DUCHESS OF OLDEN-BURG, Gravenstein, Maiden's Blush, Rambo, Red Beitigheimer.

#### Early Winter Varieties

ALEXANDER, Fameuse, Peter, WEALTHY, WOLF RIVER.

#### Late Winter Varieties

Baldwin, Banana, Ben Davis, Blue Pearmain, DELAWARE RED, Delicious, GANO, Gideon, Golden Russet, Grimes' Golden, Jonathan, King of Tompkins, LONGFIELD, Mammoth Black Twig, McIntosh Red, Missouri Pippin, Newtown Pippin, Nonpareil, Northern Spy, NORTHWESTERN GREENING, Price's Sweet, Salome, Scott's Winter, Spitzenburg, Stark, Talman Sweet, Wagener, Willow Twig, Wismer's Dessert.

If Montana Nursery trees didn't grow.

# CRAB APPLES Varieties

Alaska, Florence, General Grant, Hyslop, Martha, Minnesota, Red Siberian, Transcendent, Whitney's No. 20, Yellow Siberian.

#### PEARS

Extra large, specially selected, each, \$1.50 and up.

5 to 7 ft., branched, \$1.00 each; \$10.00 per

doz.; \$75.00 per 100.

4 to 6 ft., whips or lightly branched, 75c each; \$6.00 per doz.; \$40.00 per 100.

#### **Varieties**

Bartlett, Clapp's Favorite, Flemish Beauty, Idaho, Keiffers Hybrid, Worden Seckel, Wilder.

#### CHERRIES

Extra large, specially selected, each \$1.50 and up.

4 to 6 ft., branched, \$1.00 each; \$10.00 per

doz.; \$60.00 per 100.

3 to 4 ft., 50c each; \$5.00 per doz.; \$40.00 per 100.

#### Sour Varieties

Dyehouse, Early Richmond, English Morillo, Montmorency, Olivet, Ostheim, Vladimir, Wragg.

#### **Sweet Varieties**

Bing, Black Tartarian, Black Republican, Lambert, Royal Ann (Napoleon Biggereau).

#### SPECIAL

Compass, cherry-plum, \$1.00 each; \$10.00 per doz.

Rocky Mountain Dwarf Cherry, 2 to 3 ft., 50c each; \$5.00 per doz.

Beautify Your Home and Increase Profits

#### PLUMS AND PRUNES

Extra large, specially selected, each \$1.50 and up.

5 to 7 ft., branched, \$1.00 each; \$10.00 per

doz.; \$70.00 per 100.

4 to 6 feet., whips or lightly branched, each, \$1.00: \$8.00 per doz.: \$50.00 per 100.

#### **Varieties**

Abundance, Bradshaw, Burbank, Damson, De Soto, Forest Garden, German Prune, Green Gage, Italian Prune, Lombard, Miner, Peach Plum, Pond's Seedling, Pottawottamie, Prunus Simoni (Apricot Plum), Shipper's Pride, Tennant Prune, Weaver, Wickson, Wild Goose, Wolf, Wyant, Yellow Egg.

#### PEACHES

Extra large, specially selected, each \$1.00 and up.

4 to 6 ft., branched, 75 cents each; \$6.00 per

doz.; \$40.00 per 100.

3 to 4 ft., \$25.00 per 100.

#### Varieties

Alexander, Bokhara, Champion, Crawford's Early, Crosby, Elberta, Late Crawford, Triumph.

#### APRICOTS

Extra large, specially selected, each \$1.00 and up.

4 to 6 ft., 75 cents each; \$6.00 per doz.; \$50.00 per 100.

#### QUINCES

3 to 4 ft., \$1.00 each; \$10.00 per doz.

#### GRAPE VINES

First class vines, 2 years old, 50 cents each; \$5.00 per doz.

#### **Varieties**

Brighton, Concord, Delaware, Janesville, Moore's Early, Niagara, Worden.

By Planting Our Trees and Shrubbery.

#### CURRANTS

2 years old, 50 cents each; \$3.00 per doz.; \$20.00 per 100.

#### Varieties

Black Champion, Cherry, Fay's Prolific, La Versailaise, Lee's Prolific (Black), North Star, Perfection, White Grape.

#### GOOSEBERRIES

2 years old, strong, 50 cents each; \$4.00 per doz.; \$30.00 per 100.

#### Varieties

Crown Bob, Downing, Houghton, Industry, Josselyn (Red Jacket), Oregon Champion, Pearl, Smith's Improved.

#### RASPBERRIES

. Strong plants, 50 cents each; \$2.00 per doz.; \$10.00 per 100; \$60.00 per 1,000.

Red and Yellow Varieties

Brandywine, Cuthbert, Golden Queen, Loudon, Marlboro.

Blackcaps

Cumberland, Gregg, Haymaker, Kansas, Mammoth Cluster, Munger, Ohio, Souhegan (Tyler), Schaeffer's Colossal (Puthill).

#### SPECIAL RASPBERRIES

50c each.; \$2.50 per doz.; \$15.00 per 100. Columbian (Purple), Cardinal, Japanese Wineberry, Sunbeam.

#### BLACKBERRIES

50 cents each; \$2.00 per doz.; \$10.00 per 100; \$60.00 per 1,000.

#### Varieties

Early Harvest, Erie, Lucretia Dewberry, Snyder, Wilson's Early.

#### JUNEBERRY

50 cents each; \$5.00 per doz.

An Orchard Without Montana Nursery Trees

#### RHUBARB AND HORSERADISH

0 cents each; \$3.00 per doz.; \$20.00 per 100.

#### ASPARAGUS

\$1.00 per doz.; \$5.00 per 100; \$25.00 per 1.000.

#### Varieties

· Conover's Colossal, Mammoth, Palmetto, Quality.

#### STRAWBERRIES

Varieties marked with the letter "P" are pistillate, or imperfect, and must have a row of a perfect flowered sort planted every third or fourth row to pollenize their blossoms. When properly fertilized the pistillate varieties are the most prolific.

#### Sell Not Less Than 25 of Any Sort

\$1.00 per 25; \$3.00 per 100; \$5.00 for 200; \$15.00 per 1,000.

#### Varieties

Bederwood, Bubach (P), Crescent (P), Haverland (P), Hood River or Clark's Seedling, Jessie, Senator Dunlap, Warfield.

#### SHADE AND ORNAMENTAL TREES

Hardy Soft Wood Shade Trees. First class. Extra large, specially selected, each \$2.00 and up.

10 to 12 ft., \$1.50 each; \$15.00 per doz.;

\$100.00 per 100.

8 to 10 ft., \$1.00 each; \$10.00 per doz.; \$75.00 per 100.

6 to 8 ft., 75 cents each; \$8.00 per doz.; \$60.00 per 100.

4 to 6 ft., 50 cents each; \$5.00 per doz.; \$35.00 per 100.

#### **Varieties**

Balm of Gilead, Box Elder (Manitoba Maple), Canada Poplar, Carolina (Norway) Poplar, Lombardy Poplar, Soft Maple (Silver-Leafed Maple), Golden Willow, Laurel-Leafed Willow, Locust—Black, Locust—Honey, Silver Poplar.

#### Is Like a Yankee Dinner Without a Pie— Incomplete.

### MISCELLANEOUS SHADE AND ORNA-MENTAL TREES

Young Smooth Stock. All First Class.

NOTE: - The size mentioned after each variety is that considered proper for first class trees suitable for transplanting. The size varies according to the habit of growth of the varieties mentioned, as, of course, some trees when fully grown are smaller than others, but

equally as good.			
- 1 0		Per	Per
I	Each	doz.	100
Ash, Am'n White, 6 to 8 ft\$	1.00	\$10.00	\$75.00
Ash, Am'n White, 8 to 10 ft :			85.00
Ash, Am'n White, 10 to 12 ft.	1.50	15.00	
Beech, Am'n White, 6 to 8 ft.	1.50		
Beech, purple-lf'd, 3 to 4 ft !	2.00		
Birch, White, 6 to 8 ft	1.00	10.00	
Birch, White, 8 to 10 ft	1.50	15.00	
Catalpa, Bungei, 6 to 8 ft	2.00		
Catalpa, Hardy, 6 to 8 ft	1.00	10.00	
	1.50		
	1.50	15.00	
	1.00		75.00
Elm, American, 8 to 10 ft	1.50		100.00
Elm, American, 10 to 12 ft	2.00	20.00	
Horse Chestnut, white flow-			
	2.00		
Judas Tree (red bud), 5 to			
	1.00	10.00	
	1.50	15.00	
	1.50	15.00	
	1.50	15.00	
Magnolia, Acuminata, 3 to	• • •		
	2.00	20.00	
Maple, Japan, blood-leafed			
18 to 24 in	3.50	35.00	
Maple, Japan cut-leafed, pur-		05.00	
pro, ro co ar marrir de la companya	4.00	35.00	
zapro, rice iii.	1.00	10.00	
	1.50	15.00	
Maple, red or scarlet, 6 to	0 00	90.00	
8ft	2.00	20.00	

George Washington Could Not Lie;

### SHADE AND ORNAMENTAL TREES-Con.

Each Doz. 100
Maple, Schwedler, 6 to 8 ft.\$2.00
Maple, sugar or hard, 6 to
8 ft 1.50
Mountain Ash, European, 6
to 8 ft 1.50
Mountain Ash, oak-leafed, 6
to 8 ft 1.50
Mulberry, Downing, 4 to 6 ft. 1.00
Mulberry, new Am'n, 4 to 6 ft. 1.00
Mulberry, Russian, 4 to 6 ft. 1.00
Oak, pin, 4 to 5 ft 1.50
Oak, red, 4 to 5 ft 1.50
Prunus Pissardi (purple-
leafed plum), 4 to 5 ft 1.50
Red Bud, see Judas Tree.
Thorn, red or white, 3 to 4 ft. 1.50
Thorn, Paul's, 3 to 4 ft 1.50
Tulip Tree, (whitewood), 5 to
6 ft 1.50

#### WEEPING OR DROOPING TREES

WEEPING OR DROUPI	NG TREES	
	Each Doz. 100	)
Ash, weeping, 4 to 6 ft \$	2.50	
Beech, weeping, 3 to 4 ft		
Birch, cut-leafed weeping, 6		
to 8 ft.	2.50	
Birch, Young's weeping, 4 to	2.00	
6 ft.	2.50	
Dogwood, weeping, 2 to 3 ft.		
Elm, Camperdown weeping,	2.00	
5 to 6 ft.	2.50	
Mulberry, Tea's, weeping, 5	2.00	
to 6 ft	2.50	
Willow, Babylonica weeping,	2.00	
4 to 6 ft	1.50	
Willow, Kilmarnock weep-	1.00	
ing, 4 to 6 ft	2.50	
Willow, New American, 5 to	2.00	
7 ft	1.50	
Willow, Wisconsin weeping,	1.50	
5 to 7 ft.	1.50	
0 10 1 11	1.00	

#### EVERGREENS

12 to 18 inches, 50 cents each; \$4.00 per doz.; \$30.00 per 100.

18 to 24 inches, 75 cents each; \$6.00 per doz.;

\$40.00 per 100.

2 to 3 ft., \$1.00 each; \$10.00 per doz.; \$75.00 per 100.

3 to 4 ft., \$1.50 each; \$15.00 per doz.

#### Varieties

Arbor Vitae—American, Balsam Fir, Cedar—Red, Irish Juniper, Pine—Jack, Pine—Scotch, Spruce—Black Hills, Spruce—Norway.

#### EVERGREENS-SPECIAL

Arbor Vitae—pyramidalis, Arbor Vitae—Siberian, Colorado Blue Spruce, Green type, 12 to 18 inches, \$1.00; 18 to 24 inches, \$1.50; 2 to 3 ft., \$2.00; 3 to 4 ft., \$2.50.

Colorado Blue Spruce, selected blue, 12 to

18 inches, \$3.00; 18 to 24 inches, \$5.00.

SPECIAL NOTE:—We advise the shipment of Evergreens with the roots balled; i. e., with a ball of earth securely sewed around the roots of each tree. For such shipment add 50 cents per tree to above prices.

#### UPRIGHT DECIDUOUS SHRUBS

Clean, bright stock. Strictly first class. Extra large, specially selected, each, \$1.50 and up.

2 to 4 ft., (except shrubs of dwarf habit), \$1.00 each; \$8.00 per doz.; \$60.00 per 100, except as noted in list.

Per Each doz.

	Each	doz.
Almond, double flowering,		
pink, red or white		
Althea (Rose of Sharon)-		
Pink		
Purple		
Red		
White		
Barberry, purple-leafed		
Barberry, Thunbergi		
Barberry, Vulgaris		
Buckthorn		
Buffalo Berry		
Caragana		
Calycanthus (sweet-scented		
shrub)		
Cornus Siberica (dogwood).		
Deutzia—Pink		
Deutzia—White		
Elder, cut leafed		
Elder, golden		
Exochodra, (pearl bush),		
Forsythia, suspensa		
Forsythia, viridissima		
Fringe, purple (Smoke Tree)		
Fringe, white		
High bush Cranberry		
Honeysuckle-		
Red Tartarian		
White Tartarian		
Hydrangea, Paniculata		
Hydrangea, tree form		15.00
Lilac, common purple		5.00
Lilac, (white) common		
Lilac, Ludwig Spaeth (red).		12.00
Lilac, President Grevy (blue)		12.00
Lilac, Marie LaGreve (wh.)	1.50	12.00

#### UPRIGHT SHRUBS—Continued

CIMICIDS	Contin	ueu
		Per
	171	
	Each	doz.
Olive, Russian		
Plum, dbl. flowering (Prunus		
triloba)		
Quince, Japan scarlet		
Snowball, common	.75	5.00
Snowball, high-bush cran-		
berry		
Snowball, Japan		
Snowball, tree form, 3 to		
4 ft	<b>\$2.00</b>	
Snowberry (waxberry)		
Spirea, Anthony Waterer, 8		
to 12 in		
Spirea, Aurea (golden-leafed)		
Spirea, Billardi		
Spirea, Prunifolia		
Spirea, Thunbergii, 18 to 24		
- · · · · · · · · · · · · · · · · · · ·		
in		
Spirea, Van Houttei		
Tamarix, assorted		
Wigelia, Candida		
Wigelia, Eva Rathke		
Wigelia, rose colored		

# CLIMBING AND TRAILING SHRUBS AND VINES

Except as noted, \$1.00 each; \$10.00 per doz.

	Eac	h	Per doz.
Ampelopsis Quinquefolia			
American Ivy or Virginia			
Creeper)\$	.75	\$	6.00
Ampelopsis Veitchii (Japan			
or Boston Ivy)			
Bignonia (trumpet vine)	.75		6.00
Cinnamon Vine\$	.75	\$	6.00
Clematis Coccinea (scarlet			
clematis)			

<sup>&</sup>quot;The World was Sad, the Garden was Wild-

#### Climbing and Trailing Shrubs and Vines .-- Con.

Climbing and Trailing Shrubs and	l Vines.—
	Per
Ea	ch doz.
Clematis, Duchess of Edin-	
burgh 1.50	15.00
Clematis, Henryii	
Clematis, Jackmanii	
Clematis, Madam Ed Andre 1.50	15.00
Clematis, Paniculata	20100
Clematis, Ramona	
Honeysuckle, Chinese, Twin-	
ing	
Honeysuckle, Hall's Japan	6.00
Honeysuckle, golden-leafed	0.00
Honeysuckle, scarlet trum-	
	6.00
pet (Bignonia)	6.00
Matrimony Vine, Chinese	
Wistaria, purple	
Wistaria, white	

#### ROSES

Our Roses are strong plants, grown out of doors, well rooted, hardy and first class.

Except where budding will make a stronger plant, our roses are grown on their own roots.

#### HYBRID PERPETUAL ROSES

Extra strong, 2 years old, \$1.00 each; \$10.00 per doz.

#### Varieties

American Beauty, Anna deDeisbach, Baby Rambler, Coquette des Alps, Eugene Faust, Fisher Holmes, General Jacqueminot, John Hopper, Madam Plantier, Magna Charta, Margaret Dickson, Marshall P. Wilder, Mrs. John Laing, Paul Neyron, Persian Yellow, Prince Camille de Rohan, Ulrich Brunner, Victor Verdier, Wichuriana Hybrid (Memorial Creeping).

and Man, the Hermit, Sighed Until Woman Smiled."

#### CLIMBING ROSES

Extra strong, 2 years old, 75 cents each; \$8.00 per doz.

#### Varieties

Baltimore Belle, Crimson Rambler, Dorothy Perkins, Queen of Prairies, Seven Sisters, White Rambler, Yellow Rambler.

#### MOSS ROSES

Pink, red or white, 75 cents each, \$8.00 per doz.

#### BULBS, BULBOUS PLANTS AND PEREN-NIALS

		Per	Per
E	ach	doz.	100
Cannas, in variety\$	.50	\$4.00	\$30.00
Dahlias, assorted colors	.50	5.00	40.00
Gladiolus	.25	2.00	10.00
Golden Glow	.50	5.00	
Hollyhocks, double sorts, all			
colors	.50	5.00	
Iris, German	.50	5.00	
Iris, Japanese, assorted	.50	5.00	
Lily, Tigrinum (Tiger Lily) .	.75	8.00	
Lily of the Valley (Conval-			
ieria)	.25	2.50	
Perennial Larkspur	.50	5.00	
Phlox, assorted, hardy, all va-			
rieties	50.	500	
	50.	500	

PAEONIAS						
	Per	Per				
Each	doz.	100				
Pink, red and white\$ .75 \$	5.00	\$40.00				
Festiva Maxima 1.50 1	2.00					
Named Varieties 1.00	7.50	60.00				
Alba Plena, white						
Fragrams, red						
L. Esperence, pink						
Officinalis Rubra						
Queen Victoria						

HEDGE	PLANTS,	DECIDUOUS

HEDGE PLANTS, DECIDUOUS
Per 100
Barberry, common, 1 to 2 ft\$15.00
Barberry, purple, 1 to 2 ft 20.00
Barberry, Thunbergii, 1 to 2 ft 25.00
Buckthorn, 1 to 2 ft 10.00
Buckthorn, 2 to 3 ft 15.00
Caragana, 1 to 2 ft 15.00
Crimson Rambler, 18 to 24 inches 35.00
Lilac, 1 to 2 ft
Privet, California, 18 to 24 inches 8.00
Privet, hardy, 18 to 24 inches 15.00
Rugosa, 1 to 2 ft 35.00
Russian Olive, 1 to 2 ft 15.00
Spirea, 1 to 2 ft

#### HEDGE PLANTS, EVERGREEN

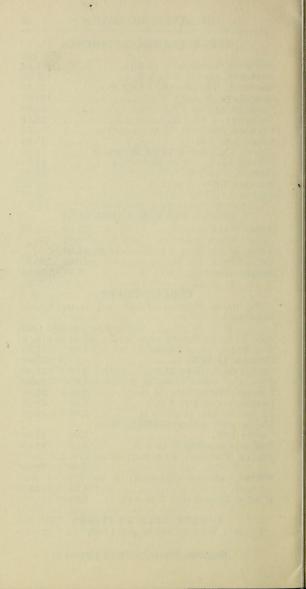
Arbor	Vitae,	American,	12-18	in	\$25.00	\$200.00
Arbor	Vitae,	Siberian,	12-18	in	60.00	
Arbor	Vitae,	Tom Thu	mb, 8-	10 in	60.00	
Box, I	Dwarf,	2-4 in			25.00	200.00
Spruce	e, Norv	vay, 12-18	in		30.00	225.00

#### FOREST TREES

Put up in bundles of 100; we do no	t break
bundles.	
Per 100 I	er 1000
Ash, 18 to 24 inches\$2.50	\$10.00
Box Elder, 18 to 24 in 2.00	15.00
Catalpa, 18 to 24 in 4.00	35.00
Cottonwood, 18 to 24 in 2.00	12.00
	20.00
Elm, Am. white 18 to 24 in 3.00	
Locust, black 18 to 24 in 3.00	25.00
Locust, black, 2 to 3 ft 5.00	40.00
Locust, honey, 18 to 24 in 5.00	30.00
Maple, soft (silver-leafed), 18 to	
24 in 2.00	15.00
Poplar, Canadian, 2 to 4 ft 8.00	60.00
Poplar, Carolina (Norway) 2 to	
4 ft 5.00	40.00
Willow, golden (Russian) 2 to	
4 ft 5.00	40.00
	10.00
Willow, Laurel leaf, 2 to 4 ft 5.00	

#### FOREST TREE CUTTINGS Poplar; Willow, \$10.00 per 1,000.

Montana Nursery Stock Grows



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