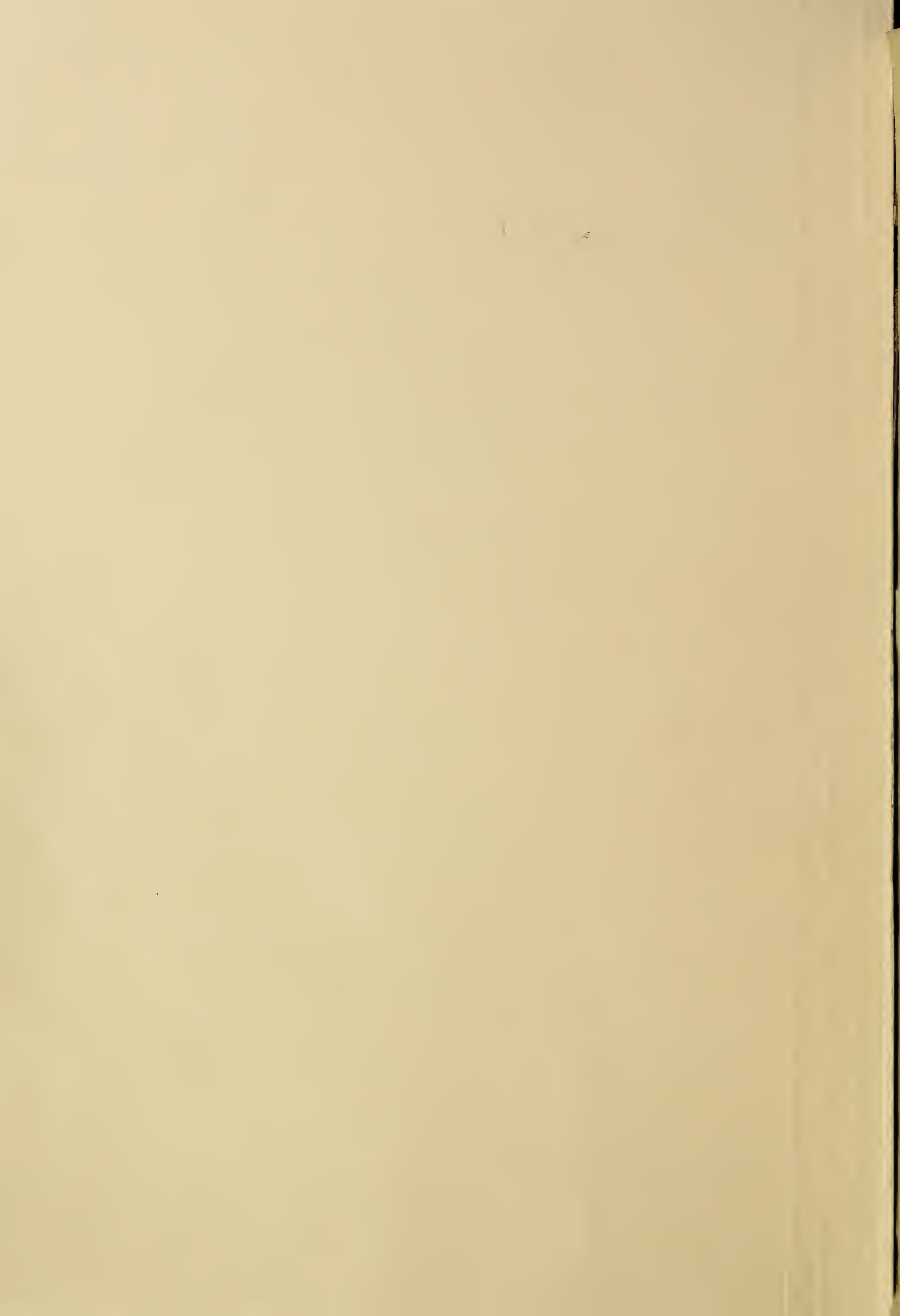


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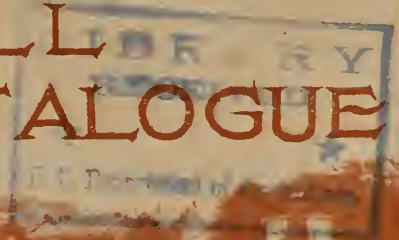
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6297

1914

FALL CATALOGUE



COTTAGE
TULIPS

SALZER'S HARDY
RED RUSSIAN
WINTER WHEAT

JOHN A SALZER
SEED COMPANY
LA CROSSE, WISCONSIN

TERMS

Remittances. To simplify matters and save much clerical work and expense, remittance should accompany each order, and we would especially recommend Postal or Express Money Order, Bank Drafts or Registered Letters. These are safe and cost but a trifle.

Do not send money otherwise, you do so at your own risk.

Do not send Private Checks, they are apt to cause needless trouble and delay in filling orders, besides the expense of exchange, etc.

Free Delivery by Mail. All seeds ordered in packets, ounces or ¼ pounds at mail prices, also bulbs, plants and such goods as are offered by mail, will be sent by mail, postage prepaid by us, to any address in America.

Heavier articles and larger quantities offered by Express or Freight are sent at purchaser's expense, since it is impossible to make uniform quotations to different shipping points.

Do Not Forget to Sign Your Full Name and Address

NON-WARRANTY—Most of the failures of seeds, bulbs and plants to grow are due to causes entirely beyond our control, such as unfavorable weather, poor soil, too deep or too shallow planting, or too little or too much moisture, which makes it impossible for us to guarantee success, and, although we take all possible care to supply only such seeds, plants and bulbs as will, under proper conditions, produce satisfactory results, we give no warranty as to description, quality or productiveness of any of the seed stock which we send out and will not in any way be responsible for the crop.

Parcel Post Rates

Applicable to seeds, bulbs, plants and merchandise (except poisons, which cannot be sent by mail).

Parcel Post Rates are fixed according to zones, the greater the distance the higher the rate. Your postmaster will tell you the Parcel Post Zone in which your postoffice is located, measuring from La Crosse, Wis.

PARCEL POST RATES.—The zone rates are as follows:

1st and 2nd Zone (up to 150 miles from La Crosse) 5c for the first pound and 1c for each additional pound.

3d Zone (151 to 300 miles from La Crosse) 6c for the first pound; 2c for each additional pound.

4th Zone (301 to 600 miles from La Crosse) 7c for the first pound; 4c for each additional pound.

5th Zone (601 to 1,000 miles from La Crosse) 8c for the first pound; 6c for each additional pound.

6th Zone (1,001 to 1,400 miles from La Crosse) 9c for the first pound; 8c for each additional pound.

7th Zone (1,401 to 1,800 miles from La Crosse) 11c for the first pound; 10c for each additional pound.

8th Zone (over 1,800 miles from La Crosse) 12c for each pound.

Parcel Post packages must not exceed 50 pounds in weight for the first two zones, and 20 pounds for the other zones.

Packages of seeds, bulbs and plants weighing 8 ounces or less are mailable at the rate of 1c for every two ounces, regardless of distance; if weight is more than 8 ounces the pound rates apply.

General Cultural Suggestions for Bulbs

Outdoor Planting.

The larger part of the bulbs offered in this catalogue are ready to ship by the second week in September and planting may be done any time from then until the ground is frozen, but the sooner the bulbs are planted the greater will be the measure of success. A few sorts like Japanese Lilies and Lilies of the Valley, etc., do not mature until October and November and will be sent as soon as received.

The bulbs should be placed from one to four inches below the surface according to the size of the bulbs. A good rule is to cover the bulbs with earth one and a half times their own depth.

In autumn when the ground is frozen tolerably hard

the bed should be covered with 3 or 4 inches of leaves or straw, this covering should be removed gradually in Spring as the weather becomes warm.

Indoor Culture.

Bulbs for Winter blooming may be planted in pots or pans from September to November, the earlier the better. After potting, they should be watered well and be placed in a cool, dark cellar. The whole success of pot culture depends upon getting the roots well established at a low temperature, before the tops are allowed to start. In six to eight weeks the bulbs usually have made sufficient root growth to allow them brought to the light. A continuous supply of flowers can be had for months by bringing a few pots to the light every week or so.

Salzer's Collections of Choice Bulbs

Only best standard sorts are used for these collections and they can be depended upon to give satisfaction.



Being offered at much less than regular catalogue rates, we can allow no changes in these collections.

Salzer's Brilliant Winter Blooming Bulb Collection for House Culture

126 bulbs for \$3.25 postpaid.

Half collection (63 bulbs) for \$1.75 postpaid.

- | | |
|---|------------------------------|
| 6 Roman Hyacinths, white | 6 Double Narcissus, Von Sion |
| 6 Single, Named Dutch Hyacinths, various col. | 6 Jonquils Campernelle |
| 6 Mixed Single Hyacinths | 6 Freesias |
| 12 Single Tulips, var. colors | 2 Bermuda Easter Lilies |
| 12 Double Tulips, var. col. | 6 Tritoleia |
| 30 Crocus, separate colors | 6 Oxalis |
| 6 Polyanthus Narcissus | 4 Allium |
| 6 Trumpet Narcissus, Golden Spur | 6 Spanish Iris |

Salzer's Brilliant Spring Blooming Bulb Collection for Outdoor Culture

176 bulbs for \$3.50 postpaid.

Half collection (88 bulbs) for \$2.00 postpaid.

- | | |
|---|-----------------------------------|
| 12 Hyacinths, Red, White, Blue, separate colors | 12 Chionodoxa |
| 12 Tulips, Single Early Mix. | 12 Snowdrops |
| 12 Tulips, Double Early Mix. | 12 Scillas Sibirica |
| 6 Tulips, Single Late Mixed | 6 Wood Lilies |
| 50 Crocus separate colors | 4 Lilies assorted |
| 6 Narcissus, double mixed | 6 Iris German Mixed |
| 6 Narcissus, Trumpet mix. | 6 Erythronium, Dog's Tooth Violet |
| 6 Anemones, double mixed | 6 Eranthis, Winter Aconite |
| 2 Crown Imperial | |



Gigantea and Grande Maitre, growing in Moss-Fibre

Extra Selected Named DUTCH HYACINTHS

The varieties enumerated below have been selected for their distinct coloring and free-flowering qualities, and are specially suited for growing in pots or glasses or for high-grade bedding.

Single Varieties

We consider the Single Hyacinths more useful and valuable than the double varieties. They are better for forcing, more vigorous in growth, and produce stronger spikes of bloom, which are of better substance and at least as beautiful as those of the double sorts.

Prices for all Single named varieties: Each, 10c; any 12, \$1.00, postpaid; 100 for \$7.00, by express. 100 bulbs weigh 8 pounds.

SINGLE, PURE AND TINTED WHITE

Baroness von Thuyll—Pure white, tall, well filled spikes.

Grandeur a' Merveille—Finest blush-white; large trusses; an old and popular variety.

La Grandesse—This is the finest snow white, finely shaped, tall spikes; large bells of great substance.

L'Innocence—Very popular pure white; massive and compact spikes.

Mme. van der Hoop—Pure white; very large bells. One of the best either for indoors or bedding.

SINGLE, RED ROSE AND PINK

Garibaldi—Deep glossy crimson-red.

General Pelissier—Intense deep crimson-scarlet.

Gertrude—Deep rose; large, compact, upright truss. A splendid and popular variety for bedding and forcing.

Gigantea—One of the best blush-pink varieties. Very large spikes of closely set bells.

Lady Derby—The finest pink, very beautiful.

Roi des Belges—Brilliant crimson-scarlet spikes; a grand bedder.

SINGLE, BLUE, LAVENDER, PURPLE, ETC.

Sir William Mansfield—Purplish-mauve; large and fine.

Grand Lilas—Light lavender-blue; very fine, early.

Grande Maitre—A very popular deep porcelain-blue; very large, handsome spikes.

King of the Blues—The finest of the dark blue varieties.

Menelik—Large trusses of a brilliant dark blue, almost black.

Queen of the Blues—Clear silvery sky blue; a grand sort.

SINGLE, YELLOW SHADES

King of the Yellows—Rich golden yellow, does well outdoors.

La Pluie d'Or—Pale yellow, medium spike.

Yellow Hammer—Golden yellow, fine for forcing.

Herman—Salmon-orange.

Double Varieties

The Double Hyacinths do not produce as large a spike as the single sorts. They can not be grown in glasses.

Prices, all Double named varieties: Each, 12c; any 12, \$1.25; 100 for \$8.50, by express; 100 bulbs weigh 8 pounds.

DOUBLE, PURE AND TINTED WHITE

La Tour d'Auvergne—Earliest pure white; grand spike; extra.

La Virginité—Blush white; fine spike.

DOUBLE, RED ROSE, ETC.

Bouquet Royal—Salmon pink, red center.

Lord Wellington—The finest double pink.

DOUBLE, BLUE, LAVENDER, PURPLE, ETC.

Blocksberg—Finest light blue; very large, compact spike.

Prince of Saxe Weimar—Deep purple; semi-double.

DOUBLE YELLOW

Goethe—Light yellow, large spike.

Souverain—Orange-salmon.

Mixed Bedding and Forcing Hyacinths in Separate Colors

These are selected unnamed sorts, made in mixtures best adapted for beds and borders in the garden, or for florists' greenhouse forcing for cut-flowers, and are of such superior quality as to be used in immense quantities for both purposes.

For house culture in pots, we strongly advise to use the named sorts listed above.

We can only supply Single-Flowering Sorts of this class of Hyacinths.

Dark Red Shades mixed. Blush and Tinted White mixed. Yellow, all shades mixed.

Rose and Pink Shades mixed. Dark Blue and Purple mixed. All colors mixed.

Pure White Sorts mixed. Light Blue and Lavender mixed.

Price: Any of the above, 6c each; 60c doz., postpaid; \$4.50 per 100, by express. Weight of 100 bulbs, 6 pounds.

Feather and Grape Hyacinths

These Hyacinths will grow in any good garden soil and are admirably adapted for borders that are shaded by trees. They are hardy as oak, should be planted in large clumps and be allowed to remain several years undisturbed. All are also adapted for winter flowering in the house.

FEATHER HYACINTHS—An odd but very pretty flower. Long feathery, claret colored plumes lasting for weeks. Doz., 25c, postpaid; 100 for \$1.20, by express; 100 bulbs weigh 1½ pounds.

GRAPE HYACINTHS—One of the sweetest flowers imaginable and very striking when grown in masses. Each bulb sends up numerous spikes of blue or white flowers resembling a miniature bunch of grapes and are greatly appreciated for their delicate perfume. They never fail to bloom.

Blue Grape Hyacinths, Doz., 15c, postpaid; 100 for 75c, by express; 100 weigh 1½ pounds.

White Grape Hyacinths, Doz., 20c, postpaid; 100 for \$1.00, by express; 100 weigh 1½ pounds.

French Roman Hyacinths

A charming class of hyacinths, extensively grown for winter flowering. It is a distinct species. Each bulb gives three or four graceful flower spikes, and by successive plantings they can be had in flower from November to March. The flowers are more slender and somewhat smaller than the ordinary hyacinths but are considerably earlier. Very popular on account of their delightful fragrance, earliness and profusion of bloom. They are not hardy here in the North and should not be used for outdoor planting but are most valuable for house culture. For the amateur they are the most successful of all flowering bulbs, being the easiest to bring to bloom, they are also the earliest bulbous flower of the season. The colored Romans flower about two to three weeks later than the white. Our bulbs are of large size and will be sure to give the greatest satisfaction. In order to obtain a succession of bloom, Roman Hyacinths may be planted at intervals from September 1st to December 1st. The soil should be light and rich (like most other bulbs they will also grow very nicely in moss fibre) and the bulbs set close together so that they touch each other. In ten weeks after potting the bulbs are generally well rooted and should then be brought into the light and heat and freely watered; they will be in bloom in about a week.

Early White Roman Hyacinths (extra large, 12 to 15 cm.): Each, 7c; Doz., 65c, postpaid; 100 for \$4.50, by express.

Early Light Rose Romans: Each, 6c; Doz., 55c, postpaid; 100 for \$3.50, by express.

Early Dark Rose Romans: Each, 6c; Doz., 55c, postpaid; 100 for \$3.50, by express.

Early Blue Romans: Each, 6c; Doz., 50c, postpaid; 100 for \$3.50, by express.

100 bulbs weigh about 7 pounds.



French Roman Hyacinths



Keizerkroon.

ORANGE or YELLOW

	Postpaid Each	Doz.	By Ex- press
B 9 Chrysolora, Large pure golden yellow, excellent for bedding; holds its color well....	\$0.04	\$0.40	\$2.25
A 10 Mon Tresor, Pure light yellow, one of the best for forcing; fine large flower.....	.05	.50	2.75
C 10 Thomas Moore, Large finely formed, orange, sweet scented .....	.04	.35	1.75
B 10 Yellow Prince (Golden Prince), Bright yellow, sweet scented, large, and showy; fine for bedding.....	.04	.30	1.75
VIOLET or MAUVE			
B 8 President Lincoln, Clear Violet, large flower.	.06	.60	4.00
C 8 Van der Neer, violet, extra large, fine.....	.07	.75	4.50
B 8 Lac van Rijn, Purplish violet flushed white.	.04	.40	2.50

EXTRA FINE MIXED SINGLE EARLY TULIPS

A good mixture prepared for us by our Dutch grower, equally proportioned as to color and of the same period of blooming. Dozen, 20c, postpaid; 100 for \$0.90; 1000 for \$7.00, by express.

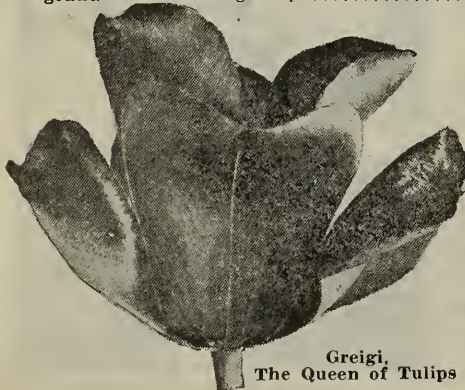
SALZER'S SUPERB MIXTURE OF SINGLE EARLY TULIPS

The finest mixture in existence, made up by ourselves from first-size bulbs and containing a carefully balanced range of colors, all varieties are of the same height and will bloom at the same time. Dozen 35c, postpaid; 100 for \$1.75; 1000 for \$15.00, by express.

DOUBLE EARLY TULIPS

Double Tulips, while not equal in brilliancy to the single varieties, produce massive flowers of beautiful and varied colors, shades and markings and last much longer in bloom. Most of them do splendidly when grown in pots and all are quite effective in beds and borders.

	Postpaid Each	Doz.	By Ex- press
B 10 Couronne d'Or (Crown of Gold), Golden yellow; beautiful	\$0.05	\$0.50	\$3.00
B 9 Gloria Solis, Deep crimson, with gold margin .....	.05	.50	3.00
B 8 Imperator Rubrorum, Bright scarlet, full double.....	.05	.50	3.00
C 8 La Candeur, Pure white, large; a fine bedder.....	.04	.40	2.25
B 6 Murillo, Superb light pink.....	.04	.40	2.25
C 8 Rex Rubrorum, Bright scarlet; a good bedder. A fine companion to the white La Candeur, being of the same height and flowering at the same time. Not used for forcing .....	.05	.45	2.75
B 7 Salvator Rosa, Deep rosy pink; for bedding and forcing .....	.05	.50	3.00
B 8 Tournesol, Scarlet, broadly edged yellow; fine forcer .....	.05	.50	3.50
C 10 Yellow Rose, Golden yellow; late flowering; fragrant. For bedding only.....	.04	.40	2.50



Greigi,
The Queen of Tulips

EXTRA FINE MIXED DOUBLE EARLY TULIPS
Large Bulbs in many colors and shades. Dozen 20c, postpaid; 100 for \$1.25; 1000 for \$10.00, by express.

SALZER'S SUPERB MIXTURE OF DOUBLE EARLY TULIPS

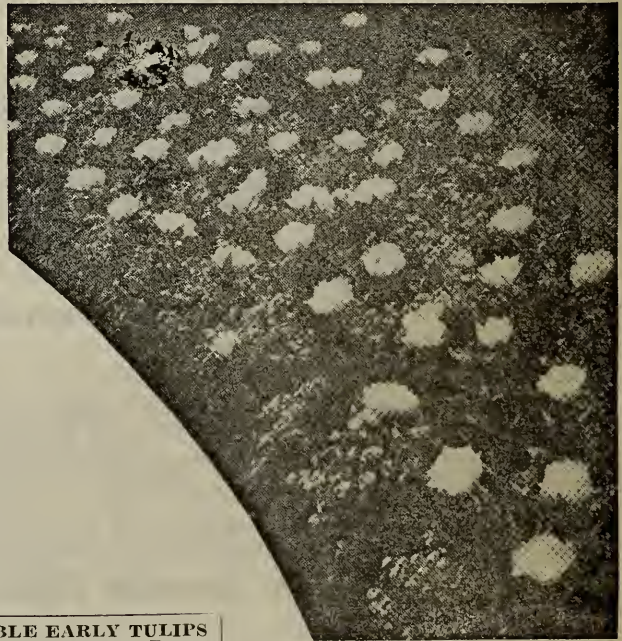
Made up from named sorts in the proper proportion of different shades and colors, all growing the same height and blooming together. Dozen 40c, postpaid; 100 for \$2; 1000 for \$17.50, by express.

a clear, transparent orange-scarlet color, like a sheet of wax. A shade of dazzling brilliancy and as effective as a torch in the night; no other tulip has this magnificent glowing color and none is so strikingly beautiful as the Greigi. It blooms in May. The large green leaves are spotted with maroon. Large bulbs, each 15c; 3 for 40c; 12 for \$1.50, postpaid; 100 for \$10.00, by express; 100 bulbs, weight, 4 lbs.

SINGLE EARLY TULIPS

Tulips should be planted in masses or small groups of a dozen or more to make a fine effect. We offer only such kinds as can be used with perfect success either indoors or in the garden. The number preceding the name of the variety indicates the height in inches, while the letters, A, B, C, refer to the time of blooming. The A's are the earliest, the B's are later, etc. 100 Tulips weigh about 4 lbs.

	Postpaid Each	Doz.	By Ex- press
WHITE			
B 9 L'Immaculee, Pure white, large, early flowers	\$0.03	\$0.30	\$1.75
A 8 Pottebakker, White, early, fine form, large size .....	.04	.35	2.00
A 10 White Hawk, Pure white, large, fragrant. One of the finest for bedding and forcing..	.04	.35	2.00
B 8 White Swan, Pure white, medium size, pointed petals.....	.05	.40	2.50
WHITE AND ROSE or RED			
B 9 Cottage Maid, White bordered pink; the pink shading to carmine rose; charming...	.03	.30	1.50
B 8 La Reine (Queen Victoria), White, faintly flushed with rose, fine forcer and bedder....	.03	.30	1.25
C 8 Rosa Mundi Huikman, White feather carmine rose; a very fine forcer and bedder.....	.03	.30	1.50
C 6 Rose Gris de Lin, White and delicate rose, shading to carmine.....	.03	.30	1.50
B 8 Standard Royal Silver, Red, striped and feathered with white.....	.03	.30	1.75
RED AND ORANGE or YELLOW			
B 10 Duchess de Parma, Orange red with yellow margin, very bright, large flower.....	.04	.35	2.00
C 12 Keizerkroon, Extra large, deep red petals with broad, golden yellow border; effective bedder .....	.05	.50	3.00
B 10 Prince of Austria, Orange-red, sweet scented, very large, fine forcer.....	.04	.45	2.50
B 6 Vermilion Brilliant, Dazzling scarlet, magnificent .....	.05	.50	3.50
ROSE, SCARLET or RED			
C 7 Artus, Deep red, fine bold flowers, fine for forcing and bedding .....	.03	.30	1.25
B 8 Belle Alliance (Waterloo), True, large, brilliant scarlet, fine forcer and bedder....	.04	.30	2.00
C 10 Cardinal's Hat, Deep red, fine bedder.....	.04	.30	1.75
C 10 Couleur de Cardinal, Brilliant crimson, strong upright stems.....	.04	.35	2.25
A 8 Cramoisi Brilliant, Brilliant vermilion scarlet, large flowers.....	.05	.40	2.50
B 9 Crimson King, Crimson-scarlet, large and showy .....	.04	.30	1.75
B 7 Dusart, Bright scarlet, very large cup, desirable for bedding.....	.05	.40	2.50
B 10 Pottebakker Scarlet, Bright scarlet, good forcer .....	.05	.50	2.75



Murillo Tulips Grown With Forget-Me-Nots

GREIGI, THE QUEEN OF TULIPS

The finest species of all tulips is the Greigi; it is of a distinct, beautiful type. The flowers are of the largest size, often measuring 3 inches across, goblet shaped and are of a clear, transparent orange-scarlet color, like a sheet of wax. A shade of dazzling brilliancy and as effective as a torch in the night; no other tulip has this magnificent glowing color and none is so strikingly beautiful as the Greigi. It blooms in May. The large green leaves are spotted with maroon. Large bulbs, each 15c; 3 for 40c; 12 for \$1.50, postpaid; 100 for \$10.00, by express; 100 bulbs, weight, 4 lbs.



New Giant Darwin Tulips.

(The Finest Class of Late Flowering Tulips)

Darwin Tulips are more largely grown every year and considering the splendid form and exquisite coloring, the immense size of the numerous varieties now available, it is not surprising that these flowers have obtained great popularity.

They are late May-flowering tulips but are quite distinct in style of growth from others of this class; they are very stately in appearance, attain a height of 2 to 3 feet and bear on long stem beautiful, perfectly globular flowers of lasting wax-like substance in a great variety of brilliant colors.

The color inside of the flowers is just as beautiful and brilliant as outside which makes the flower look fresh even when fully open.

They are exceedingly effective when grown in groups of a dozen or more in the garden; as cut flowers they are unsurpassed and in pots these tulips are also lovely and can be successfully flowered in the house if grown in a cool room and not forced into bloom before March.

SALZER'S GRAND MIXTURE OF DARWIN TULIPS. Dozen, 30c, postpaid; 100 for \$1.50 by express.

Late Flowering **Cottage Tulips**

These late tulips are but very little known in this country but they deserve to be planted freely everywhere, even if they are grown for house decoration only, as they are exquisite in form and brilliant in color, have the advantage of long stems and are of especial value at the time when spring flowers are gone and summer plants have scarcely begun to make a display. They are also especially recommended for planting in the permanent hardy flower border between shrubbery, etc., as they are quite hardy and will not only remain there but steadily increase. They often grow two and three feet high and when in bloom present a gorgeous appearance, lasting fully two weeks. The flowers are of great substance and stand out in a perfect condition for a long time.

The following collection contains the best of their kind:

Bizarres (24 inches). An odd and pretty class. The ground color of the flowers is some shade of yellow quaintly marked, in a greater or lesser degree, with brown, violet or crimson. Mixed colors.

Each, 4c; doz., 35c, postpaid; 100 for \$2.00, by express.

Bybloemen (24 inches). Mostly white ground, flaked with rose, scarlet or crimson, blue, lilac and violet but also self or solid colored sorts in various shades of rose, and violet. Mixed colors.

Each, 4c; doz., 35c, postpaid; 100 for \$2.00, by express.

Bouton d'Or (Golden Beauty) (20 inches). Rich, deep orange-yellow cup-shaped flowers. The anthers are black and make a striking contrast with the yellow when the flowers are expanded. Never fade.

Each, 4c; doz., 40c, postpaid; 100 for \$2.50, by express.

Fulgens (30 inches). Velvety vermilion-red, with creamy-white center, long reflexed petals. Very showy.

Each, 5c; 45c doz., postpaid; 100 for \$3.00, by express.

Gesneriana Spathulata (24 inches). One of the most showy Tulips of strong yet graceful growth, and bearing very large flowers of an intense brilliant crimson-scarlet with glittering blue-black center. No words or picture can begin to do this Tulip justice. It should be planted in generous quantity. There are a number of inferior types of this Tulip. The variety spathulata is the finest of all.

Each, 4c; doz., 40c, postpaid; 100 for \$2.75, by express.

Gesneriana Lutea (20 inches). This fine golden-yellow variety has all the merits of the scarlet sort and is considered one of the best late Tulips.

Each, 4c; doz., 40c, postpaid; 100 for \$3.00, by express.

Gesneriana Macrospilla (18 inches). Very similar in size and shape to spathulata but of bright rose-crimson color with a black and white center.

Very sweet scented. One of the finest.

Each, 3c; doz., 30c, postpaid; 100 for \$1.75, by express.

Golden Crown (22 inches). Large flowers with pointed petals, color rich yellow, petals faintly edged with red; a good bedder.

Each, 3c; doz., 30c, postpaid; 100 for \$1.75 by express.

Isabella or Blushing Bride (18 inches). A pretty variety, opening a creamy-yellow tinted with blush, turning, as the flower ages, to a carmine-pink; a charming transformation.

Each, 4c; doz., 35c, postpaid; 100 for \$2.00 by express.

La Merveille (18 inches). A magnificent variety with very large, artistic, sweet-scented blossoms and of a striking color, being salmon-rose overlaid with orange-red, very effective in beds or borders.

Each, 4c; doz., 35c, postpaid; 100 for \$2.00.

Picotee (Maiden's Blush) (24 inches). Pure white, daintily edged with pink, which suffuses the entire flower as it ages; a beautiful cut flower.

Each, 4c; doz., 35c, postpaid; 100 for \$2.25.

Snowden (20 inches). Beautiful goblet-shaped flowers of snow white, suffused on the margin with delicate rosy-lavender; a rare color combination and much admired as a cut flower.

Each 5c; doz., 40c, postpaid; 100 for \$3.00 by express.

Collections of Late Flowering Cottage Tulips

One each of the 12 sorts (12 bulbs) for \$0.45 postpaid.

Six each of the 12 sorts (72 bulbs) for \$2.00 postpaid.

Twelve each of the 12 sorts (144 bulbs) for \$3.75 postpaid.

Salzer's Show Mixture of Cottage Tulips

This mixture is made up of over 50 of the finest varieties of brilliant colors and elegant forms and includes also many sweet-scented sorts.

Dozen 25c postpaid; 100 for \$1.50; 200 and more at \$1.25 per 100, by express.

We sell six of one variety at dozen rate, 25 at 100 rate; 100 tulip bulbs weigh about 4 lbs.

PARROT OF DRAGON TULIPS.

Flowers of immense size with marvelous shades and markings and curiously fringed and cut petals. Their showy flowers are especially fine in borders and also very desirable for cut flowers.

Parrot Tulips belong to the late or May-flowering varieties and bloom just after the double tulips.

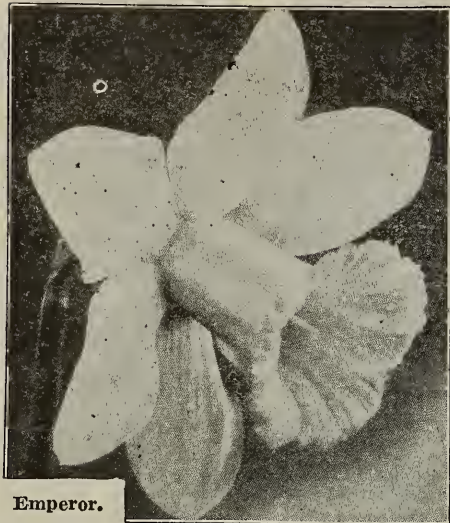
Splendid Mixture of all colors: Each, 3c; doz., 30c, postpaid; 100 for \$1.50, by express.



Parrot or Dragon Tulips.

Narcissus or Daffodil

The Narcissus with the exception of the Polyanthus variety are hardy as rocks and succeed splendidly in any good soil; they are especially adapted for naturalizing, that is, grown as if wild in the grass, under the trees, etc. They soon establish themselves and increase and flower year after year. Narcissus are equally valuable for winter flowering in the house, thriving well in pots or pans with earth and also in bowls with moss and water. They do not look well as single specimens in a pot, but are very desirable if several are planted together.



Emperor.

	100 bulbs weigh 10 lbs.		Postpaid		100 by Express
	Each	Doz.	Each	Doz.	
Emperor —One of the grandest single Daffodils in cultivation, entire flower of the richest yellow, trumpet of immense size and the petals of the perianth are so broad they overlap and measure 3½ inches across.....	\$0.06	\$0.55		\$2.50	
Empress —A rare beauty, the best of the two-colored trumpets; Perianth white and of great substance, trumpet rich yellow..	.06	.55		2.75	
Giant Princeps —Very early. A most popular winter-flowering and forcing variety. Perianth sulphury; trumpet rich yellow..	.06	.55		2.75	
Golden Spur —Extra large, bold, rich yellow flowers, foliage very broad and striking. It is of unusually robust habit, and unsurpassed for gardens, pots or forcing. Early and extremely free flowering.....	.06	.55		2.50	
Bicolor Horsfieldi —Pure white perianth with large, rich yellow trumpet.....	.06	.60		2.75	
Single Van Sion or Trumpet Major —Flower large and of a uniform deep golden color. Highly prized as an early forcing sort and largely planted for outside bedding.....	.05	.50		2.25	
Victoria —A new variety, already famous for its large, durable flowers, which stand boldly erect; broad perianth of creamy white; large, broad, fluted trumpet of rich yellow.....	.06	.60		3.00	

Poet's Narcissus

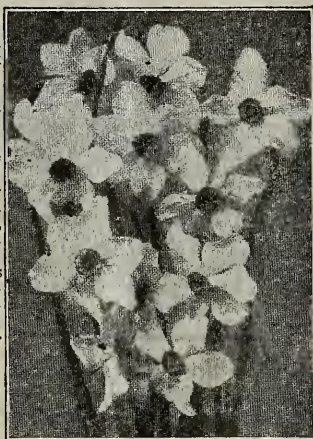
This is the old-fashioned favorite type with white flowers, which have instead of a trumpet or crown a small wide mouthed cup margined with red and all have a spicy odor. This class is noted for its hardiness and freedom of bloom and is used extensively for wild gardening or naturalizing; being very inexpensive, they should be planted by the thousand. For indoor culture the Ornatus is the best. 100 bulbs weigh 5 lbs.

Poeticus—The original late flowering "Pheasant's Eye" variety so popular for gardens and naturalizing; pure white flowers with orange cup, edged with red; height 15 inches. Each, 3c; doz., 25c, postpaid; 100 for \$1.00, by express.

Poeticus Ornatus—The early flowering Poeticus so popular for winter forcing as well as for gardens and naturalizing; splendid large white flowers with saffron cup margined scarlet; height, 13 inches. Each, 3c; doz., 25c, postpaid; 100 for \$1.00, by express.

Giant Jonquil Rugulosus

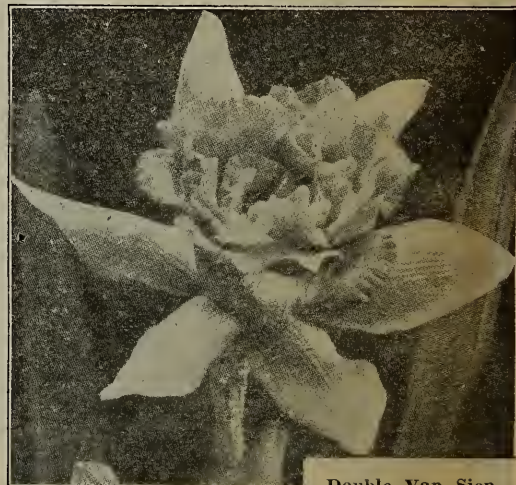
Delicate, graceful small flowers of rich yellow color, justly prized for their exceeding beauty and delicious fragrance. Each, 2½c; 6 for 12c; doz., 20c; postpaid; 100 for \$1.25, by express; 100 bulbs weigh 5 lbs.



Poeticus Ornatus

Crown Varieties (Single medium sized trumpet)

Barri Conspicuous —Soft yellow perianth; broad-spreading cup, magnificently illuminated with scarlet; a most distinct and beautiful sort, much grown for cutting, as it lasts longer when cut than most sorts.....	.03	.30		1.25	
Mrs. Langtry —Pure white perianth, broad and overlapping, large white cup, edged with bright canary-yellow; free bloomer....	.03	.30		1.50	
Sir Watkin —A gigantic flower, the largest in this section; perianth sulphur-yellow; cup slightly deeper in color and tinged with orange.....	.05	.50		2.75	



Double Van Sion

	100 bulbs weigh 10 lbs.		Postpaid		100 by Express
	Each	Doz.	Each	Doz.	
Alba Plena Odorata —"The double 'White Poet's Narcissus." Gardenia-like flowers, exquisitely scented; late flowering. Very hardy; not suited for forcing....	\$0.04	\$0.30		\$1.25	
Incomparable fl. pl. —"Butter and Eggs." Full double flowers of rich yellow with orange center. Splendid variety for either forcing or for open ground planting.....	.04	.35		1.75	
Orange Phoenix —"Eggs and Bacon." Beautiful double white flowers with orange center. Splendid for pot culture or garden decoration and cutting.....	.04	.35		1.75	
Sulphur (or Silver) Phoenix —"Coddings and Cream." Large, creamy-white flowers with sulphur center....	.05	.50		2.50	
Double Van Sion —The true "Double Yellow Daffodil." Rich golden-yellow perianth and trumpet. This is the old favorite so highly prized in old-fashioned gardens. It is as handsome as ever, and deserves to be planted in quantity where it can remain undisturbed for years.....	.06	.55		3.00	



Giant Paper White

Giant Paper White Narcissus

(Illustrated here and also on back cover.) This beautiful Polyanthus Narcissus is not hardy and here in the north it can only be used for house culture. We especially recommend to grow these bulbs in pebbles and water, their flowers are pure white, and are larger and produced more freely than those of the Chinese Lily. Giant Paper White is the most largely used of all bulbs for early cut flowers, being brought into flower without difficulty by Christmas. Each, 4c; 6 for 25c; 12 for 40c, postpaid; 100 for \$2.00; 1,000 for \$16.00, by express; 100 bulbs weigh 13 lbs.

Chinese Sacred Lily

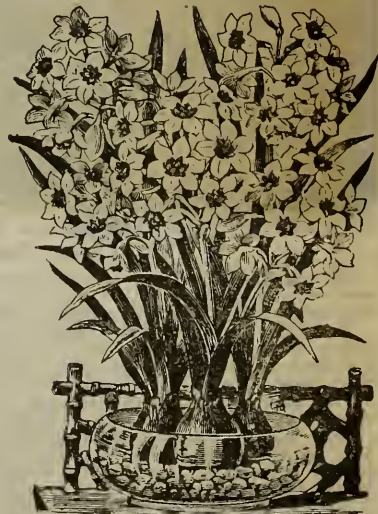
Although the flower is popularly called a Lily it is a Narcissus of the Polyanthus type. It is grown by the Chinese from time immemorial to decorate their temples or Joss houses on their New Year's day, which occurs in February.

They succeed everywhere and with everybody. The Chinese Lilies are usually grown in bowls or dishes of water. Put an inch or two of sand and gravel in the dish in which they are to be grown, set the bulbs on this and put enough pebbles around them to keep them from falling over; then fill the dish with water and set in a dark place for a few days, bring them to the light when the roots have started freely. Each, 12c; doz., \$1.25, postpaid; 1 bulb weighs 6 oz.

Narcissi for the Wild Garden

SINGLE AND DOUBLE VARIETIES MIXED

Showy varieties, producing masses of bloom for many weeks; all perfectly hardy and live for years. Doz., 25c, postpaid; 100 for \$1.00; 1,000 for \$8.00, by express; 100 weigh 10 lbs.



Chinese Narcissus

5% Interest

We are frequently requested by many of our customers and friends to accept money or idle funds from them against our company's note, as an accommodation to many of our customers living away from banks, or that have no proper facilities of safely investing their money to bring a fair interest return. We have decided to accept such funds, allowing 5 per cent interest thereon, payable $2\frac{1}{2}$ per cent every six months.

The letters of sincere thanks received from friends and customers whom we have accommodated in this way are numerous.

Make your remittances by money order or bank draft in amounts of \$50.00 or more and note will be sent you bearing date of its receipt. Any part or all of your funds can be withdrawn at any time, by giving ten days' notice.

JOHN A. SALZER SEED CO., LA CROSSE, WIS.

5% Zins.

Wir werden von Kunden und Freunden öfters gefragt, ob wir kein flüssiges Geld gegen Note unserer Gesellschaft gebrauchen könnten, als Muthilfe solcher Kunden, welche auf Plätzen weitab von Banken wohnen und welche keine Gelegenheit haben, ihr Geld sicher anzulegen, so daß es auch ordentlichen Zins abwirft. Wir erklären uns willig, solche Gelder für 5% Zins per Jahr anzunehmen, und zwar Zins zahlbar halbjährlich.

Alle Einzahlungen sollten per Postanweisung oder Bankwechsel in Beträgen von \$50.00 oder mehr gemacht werden und eine Note wird über solche Beträge, der Zins vom Datum des Geldempfanges beginnend ausgestellt. Durch 10tägige Notiz kann ein Theil oder auch alles Geld samt Zins irgend eine Zeit herausgezogen werden.

JOHN A. SALZER SEED CO., LA CROSSE, WIS.

LILIES



True Bermuda Easter Lily.

Harisii and Candidum are ready in August, the other lilies are later and cannot be sent before October and November.

HARISII. The True Bermuda Easter Lily—The Finest and Easiest Grown Lily for Winter Flowering. This magnificent lily is undoubtedly the best for winter forcing as it requires but a short time to bring it into bloom and can be made to flower at any desired period, it is also of the easiest culture and always sure to produce an abundance of bloom.

The flowers are large, trumpet shaped, of great substance, pure white and delicately perfumed, if cut when partially open, they can be kept for two weeks.

Not hardy in the Northwest and not recommended for outdoor planting there.

Fine Bulbs (5 to 7 inches), producing 4 to 6 flowers, each, 12c; 3 for 35c; doz., \$1.25, postpaid; 100 for \$7.50, by express. (100 weigh 20 lbs.)

Large Bulbs (7 to 9 inches), producing 8 to 12 flowers, each, 20c; doz., \$2.00, postpaid; 100 for \$15.00, by express. (100 weigh 25 lbs.)



Candidum.

LONGIFLORUM, MULTI-FLORUM, Japanese Easter Lily—This variety with its beautiful, pure white, fragrant, trumpet-shaped flowers, which are six to eight inches long, is preferred by some to the Bermuda Lily. It does not come into bloom as early, but the flowers are of better substance; a splendid variety for growing in pots for Easter flowering and also very desirable for outdoor planting, being quite hardy. The plants grow two to three feet high and when planted outdoors will bloom in June and July; can be planted in spring if received too late in fall.

Bulbs, 7 to 9 inches in circumference: Each, 15c; doz., \$1.50, postpaid; 100 for \$12.00, by express.

Bulbs, 9 to 10 inches in circumference: Each, 20c; doz., \$2.15, postpaid; 100 for \$17.00, by express.

HENRYI. A new, rare and very beautiful Lily from China. It is very hardy, a strong, healthy grower, and without doubt one of the best lilies for garden culture and most effective for massing. The flower stalks, 3 to 5 feet high, carry 5 to 8 large flowers of a rich apricot yellow color, lightly spotted with brown. The shape of the flowers and the habit of growth has suggested the name "Yellow Speciosum." Each, 40c; 3 for \$1.00, postpaid.

SPECIOSUM ALBUM—Flowers of great substance and very fragrant, pure white with greenish band through the center of each petal. Blooms in August and September. 8 to 9 inch bulbs, each, 20c; doz., \$2.00, postpaid; 100 for \$12.00, by express.

SPECIOSUM RUBRUM—White, shaded and spotted with rose and red. One of the most showy of lilies; of medium height. Blooms in August and September. 8-9 inch bulbs, 15c each; \$1.50 doz., postpaid; 100 for \$9.00, by express.

CANADENSE—This beautiful native Canadian Lily with nodding, bell-shaped flowers of bright yellow marked with copious spots of red; blooms in June and July. 2 to 3 feet high. Each, 12c; doz., \$1.25, postpaid; 100 for \$8.00, by express.

ELEGANS MIXED—Grand, large, tulip-shaped blossoms in the richest hues of yellow and red. The flowers are erect and are borne in large clusters. This class includes some of the most beautiful lilies. Very early. 1-2 feet high. Blooms in July. Each, 12c; doz., \$1.25, postpaid; 100 for \$8.00, by express.



Lillium Henryi.



Lillium Auratum.

CANDIDUM—(Annunciation or Madonna Lily.) This is one of the most popular of garden lilies. The flowers are pure snow-white and very fragrant, borne on long stems. To succeed with it, it should be planted early in the autumn, so that it can make some growth before frost. When grown in masses or rows these lilies are very effective, they thrive best when left undisturbed for years. Give the bulbs a light dusting with powdered sulphur, and do not cover with more than two inches of soil. Height, 3 to 4 feet. Blooms in June.

Extra large Bulbs, each, 15c; doz., \$1.50, postpaid; \$9.00 per 100, by express.

AURATUM—(The gold banded Lily of Japan.) One of the finest and most popular of the hardy garden lilies. The flowers are pure white, thickly studded with crimson spots while through the center of each petal runs a clear golden band. Fully expanded, the flowers measure nearly a foot across, are produced abundantly from June to October and possess a most delicious fragrance. 3 to 5 feet high.

First size bulbs, 8-9 inches, 15c each; \$1.50 per doz., postpaid. \$10.00 per 100, by express.

Extra size bulbs, 9-11 inches, 25c each; \$2.50 per doz., postpaid. \$17.50 per 100, by express.

SUPERBUM (Turk's Cap Lily)—One of our native species. When established in good, rich soil it will grow over 8 feet high and produce upwards of 50 beautiful, orange-red, spotted flowers in a pyramidal cluster. 3 to 5 feet high. Blooms in July. Each, 12c; doz., \$1.25, postpaid; 100 for \$8.00, by express.

TENUIFOLIUM—A miniature Lily having slender stems. 18 inches high, bearing 12 to 20 fiery-scarlet flowers. A gem for cutting, and easily grown in pots or in a warm, dry border; early. 15c each; doz., \$1.25, postpaid.

TIGER LILY IMPROVED SINGLE—The grandest of the Tigers; black polished stem, sometimes 6 feet high. Very large pyramids of flowers, orange-red, spotted with black. Blooms in August. Each, 10c; 3 for 25c; doz., 75c, postpaid; 100 for \$4.50, by express.

TIGER LILY DOUBLE—This is a plant of stately habit, growing 4 to 6 feet high, bearing an immense number of double, bright orange-red, flowers spotted with black. Blooms in August. Each, 10c; 3 for 25c; doz., 75c, postpaid; 100 for \$4.50, by express.

UMBELLATUM—One of the very best classes of the hardy garden lilies; strong, sturdy habit, growing from 2 to 3 feet high, having clusters of large showy flowers held upright at the summit. They are of easy culture, thriving under ordinary garden conditions, flowering in June and July. The colors range through all shades of red from rose to blackish-crimson, yellow, buff, apricot, orange, etc., many being spotted. Mixed colors. 15c each; \$1.25 doz., postpaid; 100 for \$7.50, by express.



Lily of the Valley

The Lily of the Valley is one of the loveliest spring-flowering plants; the neat, pure white bell-shaped flowers are universally admired. They are most charming when grown in large patches in shaded localities, are perfectly hardy and increase rapidly. They are also forced in immense quantities and are well adapted for flowering in pots in winter.

LARGE FLOWERING GERMAN PIPS—For pot culture and forcing these pips can not be excelled. Each, 6c; 4 for 15c; doz., 40c; bundle of 25 for 75c, postpaid. 100 for \$2.50; 1,000 for \$20.00, by express.

SALZER'S GIANT LILY OF THE VALLEY CLUMPS—For outdoor planting we recommend the use of clumps. Salzer's Giants is the largest flowering variety produced; the spikes are immense and the bells twice the size of any other sort. Each, 50c, postpaid; doz., \$2.50; 100 for \$20.00, by express.



Allium Neapolitanum

An excellent variety for winter flowering; extensively forced by florists for cut flowers. Its flower stems are 20 inches high, supporting a large cluster of delicate white starry flowers; sure to bloom splendidly. 2 for 5c; doz., 15c; 100 for \$1.00, postpaid.

Amaryllis

AMARYLLIS JOHNSONI—Noblest of all lily bulbs bearing with great freedom large scarlet blossoms with a white stripe on each petal, the admiration of all who see same. It is a bulb for house use, fully equal to the free blooming Calla Lily. Each, 35c; 3 for 90c, postpaid. Monster bulbs, 60c each; 3 for \$1.50.

AMARYLLIS FORMOSISSIMA, Fire Lily—Magnificent flowers of brilliant, deep velvety crimson color. Can be grown in water like Hyacinths. If the bulbs are kept dry during winter they can be planted in the garden in spring and will flower during summer. Each, 15c; 2 for 25c, postpaid.

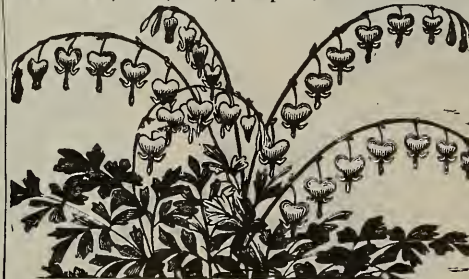
AMARYLLIS BELLADONNA MAJOR (Belladonna Lily)—Autumn blooming variety of extreme beauty and fragrance; the spikes grow from 2 to 3 feet high, each carrying from 6 to 12 beautiful flowers, "Sweet as lilies," of silvery-white, flushed and tipped with rose. Each, 15c; 2 for 25c, postpaid.



Allium Neapolitanum

Anomatheca Cruenta (Scarlet Freesia)

This charming little bulb is a first-rate plant for the house. It is quite small, rarely growing more than six inches high, producing flower spikes of six or seven cherry-red blossoms, with a darker eye. They bloom in June as a rule. Ready in November. 3 for 5c; doz., 15c, postpaid.



Bleeding Heart

Ready in November. Each, 20c; 2 for 30c,

Bleeding Heart

A most ornamental hardy spring-flowering plant, with elegant green foliage and long drooping racemes of heart-shaped pink and white flowers. This is deemed one of the finest of all hardy garden plants. If potted in November, left outside till it has formed new roots and then brought into a gentle heat, it may be had in flower in February and March. postpaid.

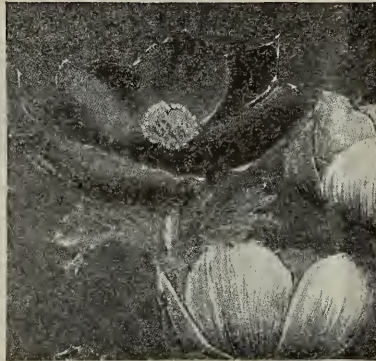
Anemone (Wind Flower)

Double Poppy-flowered—The flowers are very double and of gorgeous colors. Mixed colors, 3 for 10c; doz., 30c, postpaid. 100 for \$2.00, by express.

Single Poppy-flowered—Large beautiful poppy-like blossoms, flowering continuously throughout spring and early summer. Mixed colors. 2 for 5c; doz., 20c postpaid; 100 for \$1.25, by express.

FULGENS—These dazzling vermilion flowers are very pretty, and are borne in profusion. 3 for 10c; 12 for 35c, postpaid.

ST. BRIGID—A celebrated Irish strain, semi-double. Mixed colors, 3 for 10c; 12 for 35c.



Anemone Single Poppy

Crown Imperial, Crown Upon Crown

A very showy and stately, hardy spring blooming plant with several whorls of immense bright red pendant, bell-shaped flowers surmounted with a tuft of green leaves. With a slight covering during winter those plants are quite hardy and if left undisturbed for years, they form gigantic, picturesque groups and flower abundantly. They do best on an open position freely exposed to the sun. Each, 25c; dozen, \$2.75, postpaid.

Chionodoxa Luciliae, Glory of the Snow

One of the most beautiful of our spring-flowering bulbs, coming into flower soon after the snow is gone. Grows well in any good garden soil and being perfectly hardy, when once planted requires no further care.

The flowers of a brilliant sky-blue color, with a large white center and 10 to 15 of them are borne on one flower spike. Most bulbs will produce several spikes.

Selected Bulbs, 5 for 10c; doz., 20c; 100 for \$1.25, postpaid.

Eranthis Hyemalis, Winter Aconite

A valuable plant on account of its early blooming and one of the few that will thrive under trees, in a shady situation. Pretty yellow flowers. Dozen, 20c; 100 for \$1.25, postpaid.



Giant Crocus

WHITE—**Caroline Chisholm**—Pure white. **King of the White**—The best of all whites, beautiful.

Mont Blanc—Snowy white, large.

BLUE—**Baron von Brunow**—Deep blue. **King of the Blues**—New, large, purplish blue.

Purpurea Grandiflora—Large, rich, dark purple.

STRIPED—**La Majesteuse**—Violet, striped with white.

Miss Mina—White striped and shaded lavender blue.

Sir Walter Scott—Large, white, striped with purple.

YELLOW—**Mammoth Yellow**—Golden yellow, very free flowering.

Price of the above varieties: Any 6 for 12c; dozen, 20c; any 100 for \$1.25, postpaid.

Freesia

One of the most popular of all Winter-flowering bulbs, for no other excels it in fragrance, grace of form and ease of culture. If planted early, it can be had in bloom by Christmas. 6 to 8 bulbs should be used for a 4-inch pot or pan.

REFRACTA ALBA—The flowers are pure white with a yellow blotched throat and are exquisitely fragrant. Large bulbs, 2 for 5c; 20c doz.; \$1.25 per 100, postpaid.

LEICHTLINII MAJOR—(The Yellow Freesia.) This has charming, large primrose-yellow flowers marked with orange blotches and very fragrant. 2 for 5c; 25c doz.; \$1.50 per 100, postpaid.

FISHER'S PURITY—The largest, finest, purest white Freesia in existence. Stems 20 to 30 inches high with 6 to 12 enormous snow white flowers. Extra strong bulbs, 2 for 10c; doz., 50c; 100 for \$3.00, postpaid.

FREESIA HYBRIDS—One of the most important and valuable floral novelties of the last years. These strikingly beautiful, sweet scented flowers are delightfully colored in delicate hues of pink, red, violet, blue, orange, brown, etc. Each, 10c; 4 for 25c; doz., 60c; 100 for \$4.00, postpaid.

Freesia Hybrids



Salzer's Giant Crocus



Erythronium (Dog's Tooth Violets)
 Beautiful plants, perfectly hardy, the foliage is handsomely variegated, and a mass of 15 or 20 plants is a pretty sight even when not in flower, but when the graceful, lily like flowers appear the effect is matchless. The plants luxuriate in rather moist, partially shady positions and do also very nicely when grown in pots for winter blooming.
 Mixed varieties, dozen, 20c; 100 for \$1.50, postpaid.

Gladiolus (For Winter Blooming)

For grace and beauty these early flowering Gladioli cannot be excelled. They are of dwarf habit and can be grown in pots; three bulbs to a 6-inch pot.
THE BRIDE (Colvillei alba)—Graceful variety, pure white flowers, freely borne on long stems. 3 for 10c; 25c per doz.; \$1.50 per 100, postpaid.
BLUSHING BRIDE—One of the most beautiful, flowers are ivory white, with deep crimson blotches on lower petals. The flowers are arranged gracefully on the stem and all open about the same time. 3 for 10c; 25c per doz.; \$1.50 per 100, postpaid.
PEACH BLOSSOM—Splendid variety producing graceful spikes of charming flowers, delicate rosy blush blotched-pale rose and cream; free bloomer and of fine vigorous growth. 3 for 10c; 25c per doz.; \$1.50 per 100, postpaid.

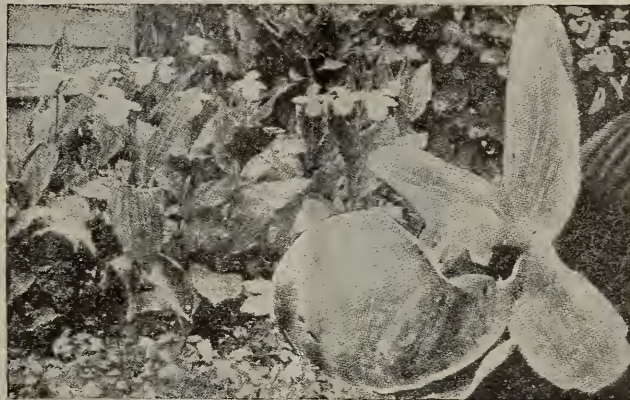
Hardy Orchids Lady's Slipper (Cypripedium)

These hardy native orchids of the Northwest are some of the most showy and attractive plants in cultivation, and are universally admired. They are of easy culture and with a very little trouble everyone can have the pleasure of their flowers in his own garden. When established in the right soil, they are quite permanent. We often heard of some which lasted 10 years and more. They also are well suited for pot culture and force well.

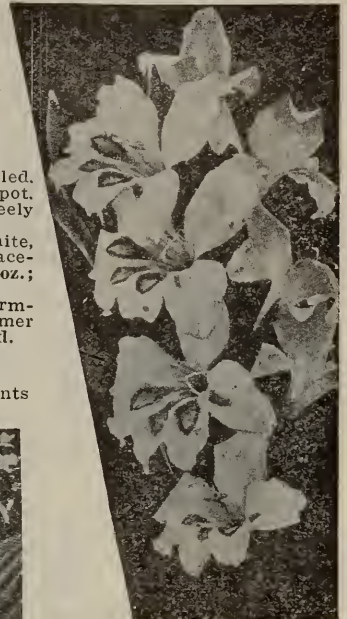
COMMON LADY'S SLIPPER (Acaule)—Very handsome rose colored flowers, 2 inches in length on stems 6 to 8 inches high. Each, 20c; 3 for 55c; doz., \$2.25, postpaid.

YELLOW LADY'S SLIPPER (Pubescens)—Very large, bright and yellow flowers which appear in May and June. It does well in most any soil but prefers a partially shaded position. Each, 35c; 3 for 90c; doz., \$3.50, postpaid.

SHOWY LADY'S SLIPPER (Spectabile)—The grandest of all terrestrial orchids. The flowers are borne on leafy stems, 2 feet or more high. The pouch is much inflated, of a deep, rosy purple color, striped on white. It appears as if wine were overflowing the large white cup and trickling down its sides. Prefers rich, low, wet and shady places. The plants bloom the first year in June and July. Each, 40c; 3 for \$1.10; doz., \$4.00, postpaid.



Showy Lady's Slipper. Each, 40c; 3 for \$1.10.



GLADIOLI
 Blushing Bride

Ornithogalum Umbellatum (Star of Bethlehem)

A very showy, beautiful variety with large umbels of flowers which are green and white striped outside and satiny white inside. Well adapted for garden as well as for pot culture. 5c each, 30c dozen, postpaid.



Scilla Sibirica

Scilla Sibirica (Blue Bells)

Most beautiful hardy spring bulbs, producing in profusion masses of exquisite rich blue flowers almost before the snow has disappeared. If grown in masses, their flowers fairly carpet the ground; and if grown with Chionodoxa, Snowdrops and Crocus for contrast, the effect is magnificent. Large bulbs, 4 for 10c; doz., 20c; 100 for \$1.00, postpaid.

Oxalis

Lovely little plants for hanging pots and baskets. If planted early, will produce flowers in December and remain in bloom for the entire winter. Plant six bulbs in a 5-inch pot. Set bulbs an inch deep and keep in the sun, they need not be set away to form roots like most other plants.

ALBA—White.
BOWEI—Rosy crimson, large flowers.
LUTEA, SINGLE—Splendid large canary-yellow.
LUTEA, DOUBLE—Fine double canary-yellow flowers.
ROSEA—Rose.
LAVENDER—
 Any of the above, 4 for 10c; doz., 20c; 25 for 35c; 100 for \$1.25, postpaid.
 Mixed colors, 5 for 10c; doz., 15c; 100 for \$1.00, postpaid.

BERMUDA BUTTERCUP, OXALIS—One of the finest of winter flowering plants for pot culture; of strong, luxuriant growth. The great profusion of bloom produced in uninterrupted abundance for weeks is astonishing. The flowers are of the purest bright, buttercup-yellow. 3 for 10c; doz., 30c; 100 for \$2.00, postpaid.



Oxalis Buttercup

Scilla Campanulata (Wood Hyacinth)

A beautiful spring flowering bulb with one to two foot tall spikes of bell shaped gracefully drooping flowers which measure about 1 inch across. It is fine for naturalizing in the woods, etc., being perfectly hardy and requiring no care when once planted; this is one of the few plants that will thrive under a pine tree. We offer the following separate colors, blue, white, rose and mixed. Each, 3c; doz., 20c; 100 for \$1.25, postpaid.



Triteleia, Uniflora

Giant Snowdrops, Elwesi



SNOWDROPS

The charming snowdrops are general favorites; their graceful, snow white bells often appear before the snow has left the ground. They should be grown in masses or clumps, either alone or in conjunction with Scillas, Chionodoxas, and also Crocus. 5 for 10c; doz., 15c; 100 for 90c, postpaid.



Giant Wood Lily

Triteleia, Uniflora (Spring Star Flowers)

A lovely little plant which should be used freely in every garden and planted in a moist situation where it can remain permanently. It is perfectly hardy, grows 6 to 8 inches high, has beautiful foliage which covers the ground like a carpet and produces in early spring pretty starlike flowers of a delicate white color, suffused with blue, emitting a sweet, primrose-like perfume. 4 for 10c; doz., 15c; 100 for 90c, postpaid.

Trillium Grandiflorum (Giant Wood Lily)

One of the most beautiful of our native American plants, perfectly hardy, growing and flowering profusely in partially shaded places, under trees, etc. The flowers are 3 to 3 1/2 inches across, as white as snow, turning soft rose with age and appear in May and June. Each, 5c; doz., 50c; 100 for \$3.50, postpaid.

Winter Decorative and Flowering Plants

ARAUCARIA EXCELSA.

A grand evergreen house plant; a regular beauty; very graceful, fine and rare. Easily taken care of. The joy and delight of everyone. It's a continuous joy to have the Araucaria in your collection. Nothing will please you more. "It's a chaste plant." 4-in. pots, 6-8 inches high 60c each. Splendid large plants from \$1.00 to \$2.00 each.



Araucaria Excelsa

ASPARAGUS. Plumosus Nannus. The finest of all plants for floral decorations. The foliage is so fine, so fairy-like, so graceful, so much like soft vapory fern that as a climbing decorative vine it cannot be compared with anything we know of. Each, 20c.



Asparagus Sprengeri

ASPARAGUS SPRENGERI. Grandest, bright glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Go the world over you will not find its superior. Each, 20c; 3 for 50c.

AZALEAS.

Beautiful house plants for late winter and spring flowering and especially for Easter decoration. The flowers are large and very beautiful, always much admired. Separate colors, white, pink and crimson. Small plants, 2-inch pots, 30c each; 4 for \$1.00, postpaid. Large plants, by express; Crown 10 to 12 in. in diameter; 60c each. Crown 14 to 16 in. in diameter, \$1.25 each. Crown 16 to 18 in. in diameter, \$2.00 each.



Azalea

BEGONIA REX (Ornamental Leaved). Countess Louise Erdody—Spiral-leaved, odd in shape and colors. It is marked with coppery rose, yellowish green and silver. Each, 35c.

Drops of Blood—The leaf is dark, with center blotched with red of a blood hue. Each, 25c.

Queen of Hanover—Leaves silvery white, sometimes greenish white; border veined. Each, 25c.

Scepter—One of the finest dark leaved varieties. Each, 25c.

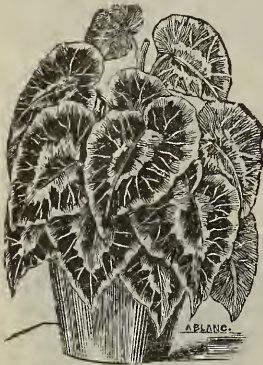
Silverstate—A bright, silvery leaf; rapid growth. Each, 25c.

American Beauty—The grandest of all new Begonia Rex. Silver, dark and light green. Each, 25c.

Our selection Rex Begonias, 3 for 50c; 6 for 90c, postpaid.

The collection of the above 6 sorts, 1 each for \$1.00, postpaid.

Common Rex Begonias. Each, 15c; 4 for 50c. Large plants, any 6, \$1.00, by express.



Begonia Rex

RARE BLOOMING BEGONIAS. (Fibrous Rooted).

Bertha—Flowers bright red. Each 15c.

Incarinate—Dark leaves and silver dots; pink flowers. Each, 15c.

Ingramii—Great winter bloomer; flowers carmine. Each, 15c.

Dregii—Never out of bloom. Each 15c.

Weltoniensis—A great bloomer; pink flower. Each, 15c.

Sanguinea—Top of leaf deep green, bottom crimson. 15c.

Metallica—A great novelty; fine foliage; rose blossoms. Each, 20c.

Schmidtii—Flowers white, tinged with pink; floriferous. 15c.

Palm Leaf—Named from its tropical shaped leaves. 15c.

Alba Picta—A splendid Begonia; leaves spotted, flowers white. 15c.

Rubra—Coral red blossoms. Each, 15c.

Gloire de Lorraine—A mass of bloom all winter; flowers soft rosy pink. Each 15c.

Blooming Begonias, our selection, 5 for 60c; 10 for \$1.00, postpaid. The set of above 12 plants, \$1.25, postpaid.



Gloire de Lorraine

CROTON.

Extremely beautiful; leaves of all forms, shapes, sizes; upright, twisted and variegated in hundreds of colors, yellow, green, red, etc. This is a plant that always pleases. Each, 25c; large plants, \$1.00 each.

GIANT CYCLAMEN.

Not only are the flowers of striking beauty, but the foliage is also highly ornamental, consequently they are very decorative even when not in bloom. There are no plants better adapted for winter pot culture, and few that produce such a profusion of bloom.



Croton

Separate colors: Pure White, Crimson, Dark Rose, White and Carmine Eye.

Small Plants, each 25c; 3 for 70c, postpaid.

Large Plants, 4-inch pots, 50c each; 5-inch pots, 75c; 6-inch pots, \$1.00.



Cyclamen

CACTUS.

OPUNTIAE—This is the Candle Cactus of New Mexico. Wonderfully beautiful flowers; yellow and purple. Each, 35c.

TEXAS FENCE—Massive, broad leaves; rapid grower; very beautiful, flowers yellow. Each, 20c.

NIGHT BLOOMING CEREUS.

This gorgeous Cactus usually opens at 7 o'clock in the evening, attaining its greatest beauty at 12; blossoms white, measuring 12 inches in diameter. Each, 25c.



Sanseveria

SANSEVERIA.

We cannot say too much in favor of this magnificent house plant; none more suitable, nor one that deserves a better place. Immense spikes of whitish blossoms. Each, 20c; large plants, 40c.



Gasteria

PHYLLOCACTUS.

Beautiful reddish-pink blossoms; often bears 250 flowers annually. Each, 20c; large plants, \$1.00.

RAINBOW—Fine pink flowers. Each, 50c.

STAPELIA—Bearing odd but beautiful buff yellow colored blossoms, with deep maroon markings. Each, 20c.



Phyllocactus

CACTI COLLECTIONS.

Our selection of 10 sorts, \$1.00; 6 sorts, 70c; 3 sorts, 40c.

CALLA.

SALZER'S EVER BLOOMING—With a little care this grand Calla blooms continuously, producing flowers as large as those of the common variety and three times as many. The plants are dwarf, compact, about 18 inches and have dark green leaves. Plants, each 20c; large, 35c.

LITTLE GEM.

A splendid little house plant about 12 inches high, blooms abundantly. The flowers are only half the size of the ordinary kind and are fine for bouquets. Plants, each 20c.

PINK—Beautiful

pink. Each, 30c.

GOLDEN YELLOW—The finest of all Callas; large flowers of a rich, lustrous golden yellow of velvety texture. Each, 20c.

BLACK—Flowers immense; often 15 in. long and of a velvety purplish black. Each, 25c.

COMMON ETHIOPIAN—The old favorite White Calla. Plants each, 15c.



Ever Blooming Calla



Black Calla

MAMMOTH CHRYSANTHEMUM. Strong Plants for Fall Blooming.

PINK BLOOMING.

Gloire of the Pacific. Unaka. Dr. Englehart. Marie Lieger

RED BLOOMERS.

W. A. Rhead Brutus Intensity Shrimpton

WHITE BLOOMING.

Chadwick White Gloria White Bonaffon Estella Smith's Advance Naomah Timothy Eaton Touset

YELLOW BLOOMING.

Major Bonaffon Col. Appleton Golden Glow Chrysolora Golden Wedding Sunburst

PRICES: Plants in 4-inch pots, each, 30c; dozen, \$3.25. 5-inch pots, each, 50c; dozen, \$5.00. 6-inch pots, each, 75c; dozen, \$8.00. Specimen plants with buds and flowers, from \$1 to \$2, by express.

DRACAENA.

An elegant decorative plant, grown alone or as the center of vases, jardinieres, etc. Each, 20c.

FARFUGIUM GRANDE.

The leaves become immense; clear, light green, heavily blotched with yellow. A grand plant. Each, 20c.



FICUS ELASTICA (Rubber Plant).

Farfugium, 20c

This is the variety from which India Rubber is obtained. It has large, handsome, glossy, green leaves which make the plant a very desirable one to use where a tropical effect is wanted. No plant stands better the changes of temperature and atmosphere, which makes it most valuable for home growth. Each, 30c; large, \$1.00.



Ficus Elastica

BABY FICUS—Smaller leaves than above. 25c.

FERNS

THE BOSTON FERN—The most satisfactory of all Ferns. It does exceedingly well everywhere, is hardy and easily kept. Its magnificent, healthy fronds are inimitable; they are often 6 feet long, and are the very essence of beauty and grace. Price, by mail, 20c each; 3 for 50c.
By Express: Each
Size A. 3 in. pots.....\$0.50
Size B. 4 in. pots..... .75
Size C. 6 in. pots..... 1.00
Size D. 8 in. pots..... 2.00
Size E. 10 in. pots..... 3.00



Boston Fern THE NEW CRESTED FERN (Whitmanii)—A most popular Fern. Rather dwarf in growth, but graceful, very compact and feathery. It is a healthy, vigorous grower, constantly unfolding fresh fronds of light green that contrast exquisitely with the deep green of the older fronds. Fine young plants, 20c; 3 for 50c. Large plant, size A, each, 60c; B, 80c; C, \$1.25; D, \$2.50; E, \$3.50.



New Crested Fern—Whitmanii.

OSTRICH PLUME FERN PIERSONII—A graceful, charming fern. Each, 25c; Size A, 50c; B, \$1.00; C, \$1.75; D, \$3.00.

GREEN LACE FERN—A most delicately beautiful and charmingly fancy laced leaved fern. Price, each, 25c; 3 in. Pot, 60c; 4 in., \$1.00; 6 in., \$2.00; 10 in., \$4.00.

Collection of ferns, our selection, 3 sorts, 35c; 6 sorts, 60c, postpaid.

FERNS FOR PANS AND DISHES.

Six kinds, each, 15c; the set of 6 for 75c, postpaid.

JAPANESE FERN BALL

This exquisite Fern is rooted in moss, and requires no earth. It is simply necessary to hang it up and supply it with water once a day.

Price, Dormant Bulbs, small, 50c; 2nd size, 65c.

Geraniums for Winter—Flowering

Price for all varieties: 15c each, any 3 for 40c; any 12 for \$1.35, postpaid.



S. A. Nutt

OTAHEITE ORANGE.

Its great beauty and value is its constant bloom and constant bearing. Bears in great profusion blossoms, green fruit and ripe fruit on the same plant at the same time. Splendid for house culture. Each, 20c; 3 for 50c.

PRIMULAS.

Malacoides (Improved Baby Primrose)—Similar to Forbesi but larger in all its parts. Pretty lilac flowers. Each, 15c; 3 for 40c; doz., \$1.50.

Obconica—Large, fringed flowers, mixed colors. Each, 15c; doz., \$1.50.

Chinese—Strong plants, mixed colors. Each, 15c; doz., \$1.50.



Chinese Primula

PALMS



KENTIA

There is no decorative plant that will stand such varied and rough usage as the Palm.

Phoenix Roebelinii—Graceful and charming in the extreme.

Latania Borbonica (Fan Palm)—The most popular Palm known.

Kentia Belmorianna—A charming Palm, graceful, hardy, popular.

Any of the above: First size, 25c each; any 3 for 60c, postpaid. Second size, 50c each; any 3 for \$1.40, Third size, \$1.00 each; any 3 for \$2.50.

CYCAS REVOLUTA, THE TRUE SAGO PALM.

Anyone having seen this most magnificent Cycas will admit that no other plant can equal it in grandeur.

Indeed, it is the noblest of all palms. Easy to grow.

- 1st Size\$0.40
- 2d Size60
- 3d Size 1.00
- 4th Size 2.00



LATANIA BORBONICA

PANDANUS

Utilis—Called Screw Pine from arrangement of leaves on stem. First size, 30c each; second size, 60c each.



Pandanus Utilis

Veitchii—Variegated, graceful foliage; one of the finest decorative plants for the house. Each, 40c; large plants, \$1.00 to \$2.00.



UMBRELLA PLANT

PONDEROSA LEMON.

A large, splendid lemon, can be grown in any house atmosphere—does very well everywhere. Each, 20c; 3 for 50c.

UMBRELLA PLANT.

Splendid for vases or in water, where a magnificent effect is desired. Each, 15c.



This great plant collection, composed of the best of the greenhouses of America and Europe can furnish, a rainbow of colors, we offer at a price completely within the reach of everybody. Specially arranged for winter house bloom and decorations.

To meet the demand of our large plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs—often more than necessary—to make sure that we have enough. In September, we take this stock of various rare and good things and make it into a Happy Home Collection and offer them to our customers at 21 plants for \$1.25, giving them two to three times the value of their money.

Price for 21 Plants, \$1.25, postpaid.

Ever Blooming Roses

FOUR PERPETUAL BLOOMERS.

Of these four extremely free flowering Roses we sold the past four years upward of 100,000 plants, and no Roses on earth bloom more freely than these.

1. **Bella**—Pure snowy white. Each, 15c.
2. **Louis Phillip**—Crimson red. 15c.
3. **Isabella Sprunt**—Golden yellow. 15c.
4. **Sofrano**—Grand saffron or coffee colored. Each, 15c.

They Never Fail You. Price of the 4, 50c, postpaid.

TWO EVERBLOOMERS.

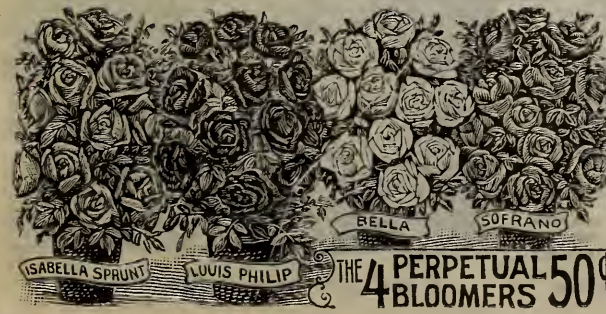
Agrippina—A splendid Rose, blooming almost continuously; color, intense dark red. Makes a fine bud for buttonhole purposes. Each, 20c; 3 for 50c.

Hermosa—A glorious pink Rose; an everbloomer; magnificent in every respect. Each, 20c; 3 for 50c.

One each of the above two, postpaid, 30c.



THESE TWO EVERBLOOMERS 30c



THE 4 PERPETUAL BLOOMERS 50c

Hardy Perennial Plants

Prices where not otherwise stated, 15c each; 3 for 35c; 10 for \$1.25.



Rudbeckia

1. **GIANT ACHILLEA**—Its many branches hold their great mass of pure white feverfew-like flowers about a foot above the soil. For cemetery planting, it is the most valuable of all white flowers. It blooms from May until snow flies. Each, 15c; 5 for 50c; 10 for 75c.
2. **AQUILEGIA, Coerulea**—This handsome Columbine from the Rocky Mountains is a most striking and showy kind with blue and white flowers.
3. **AQUILEGIA, Vulgaris**—This old standard variety of Columbine is one of the most reliable, and is composed of many shades and forms.
4. **CAMPANULA PERSICIFOLIA (Peach Bells)**—White. One of the finest campanulas with large, handsome bell-shaped flowers. A great acquisition. Height, two feet; flowers in June and July.
5. **CAMPANULA PERSICIFOLIA—Blue.** Large, bright blue flowers; an excellent companion to the white variety.
6. **COREOPSIS, Lanceolata Grandiflora**—One of the most popular hardy plants. The flowers are a rich golden-yellow, of graceful form and invaluable for cutting; it blooms the entire summer and autumn.
7. **DELPHINIUM, BELLADONNA**—Free and continuous blooming, never being out of flower from the end of June until cut down by hard frost. The clear turquoise-blue of its flowers is not equaled for delicacy and beauty by that of any other flower.
8. **DELPHINIUM, Formosum**—The old favorite dark blue with white center; 3 to 4 feet high.
9. **DIGITALIS, FOXGLOVE, Gloxinia Flowered**—One of the finest hardy perennials, with finely spotted flowers of white, purple, lilac and rose colors. Blooms in June. Mixed colors.
10. **GAILARDIA, Grandiflora**—One of the showiest hardy plants, two feet high; beginning to flower in June they continue the entire season. The large flowers are of gorgeous coloring. The center is dark red brown, while the petals are marked with rings of brilliant crimson, orange and vermilion.
11. **GYPSOPHILA PANICULATA**—Handsome plants with graceful, branched panicles of pretty, little white flowers. Valuable for cutting. Blooms in August and September. Height, two to three feet.
12. **HOLLYHOCKS**—Stately, majestic, hardy plants, favorites in the old-fashioned hardy garden; their colossal spikes produce a showy effect, which cannot be secured with any other flowering plant. Double flowering plants in separate colors, white, pink, yellow, maroon and scarlet.
13. **LYCHNIS CHALCEDONICA**—A very showy plant with dense heads of brilliant orange-scarlet flowers. Height, two to three feet; blooms all summer.
14. **LOBELIA CARDINALIS**—One of the most striking of our wild flowers; the deep scarlet flower spikes attract attention wherever grown. Height, 4 feet. Blooms from July to September.
15. **PLATYCODON, (Japanese Bell Flower), Mariesi**—Similar to the Campanula; form neat bushes and bloom continuously during May and June; dark blue.
16. **POPPY ORIENTAL HYBRIDS**—Immense flowers of brilliant colors varying from bluish white, orange to deep scarlet.
17. **RUBECKIA GOLDEN GLOW**—The most distinct large flowering hardy plant. A magnificent grower, very branching, and each branch bears from 6 to 20 great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly.
18. **TROLLIUS, Fire Globe**—Large, bright orange-red, buttercup-like flowers. Height, 2 to 2½ feet; blooms from May to August.
19. **SWEET WILLIAM, LARGE FLOWERING**—One of the finest and best known of our hardy garden plants. Brilliant colors mixed. Each, 15c; 10 for \$1.00.
20. **YUCCA**—Grows more beautiful and blossoms more freely each succeeding year. It lives forever, bearing great quantities of white blossoms; very desirable for a lawn ornament. Each, 20c.

IRIS

SPANISH IRIS—They are called the "Orchids of the Hardy Flower Garden," but even the orchids can hardly exceed them in richness, variety and beauty. The colors of the flowers comprise all shades of yellow, blue, bronze and white.

The Spanish Iris are also well adapted for pot culture, blooming in winter.

Mixed Varieties: 10 for 15c; 25 for 35c; 100 for \$1.00, postpaid.

GERMAN IRIS—These Iris are perfectly hardy and of the easiest culture; they will thrive and increase year after year in any sunny situation in ordinary good soil. They bloom in May; should be freely planted in every garden.

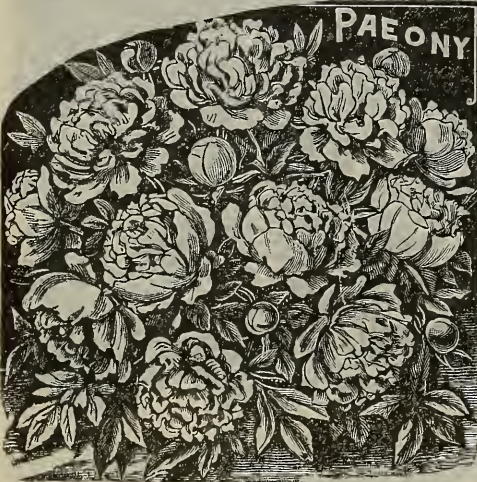
Mixed German Iris—Each, 10c; 3 for 25c; 10 for 85c, prepaid.

Japanese Iris—Magnificent summer flowering plants which are becoming more popular each season. They bloom from middle of June to the end of July. They prefer a heavy, rich and moist soil.

Single and Double Japanese Iris—Price: Each 15c; 3 for 40c; doz., \$1.50, prepaid.



German Iris



PAEONY

PAEONIES

1. **LA CROSSE. (DOUBLE PINK.)** A glorious, fragrant, very double, extremely free blooming Pink Paeony; bearing a great number of giant colossal, magnificent size blossoms. Price, 30c each; 3 for 85c.
2. **GOETHE. (DARK RED.)** A magnificent variety with colossal flowers of intensely dark red coloring. Price, 30c each; 3 for 85c.

One each of the above 4 for 75c, postpaid; any 2 of above for 45c. By express: Larger plants of above, 35c each; 4 for \$1.00.

SIX SUPERB DOUBLE PAEONIES

- Charlemagne—Late, creamy white, tinted lilac and rose. Each, 50c; 10 for \$4.00.
- Delachei—Late, deep crimson-purple. Each, 25c; 10 for \$2.00.
- Felix Crousse—Late, brilliant flaming-red, the best red. Each, 50c; 10 for \$4.00.

3. **SNOWDRIFT. (PURE WHITE.)** A beautiful pure white, very large, finely formed and exquisite Paeony. The blossom of Snowdrift is one of the rarest of all the Whites. Price, 25c each; 3 for 70c.

4. **GIVALET (DEEP PINK.)** A grand sort; extremely early; bears its deep pink glorious blossoms in wonderful profusion. It is a striking variety. Price, 25c each.

One each of the above 6 for \$2.00, postpaid.

Salzer's Radiant Collection of Hardy Phlox

- Any 3 for 40c; the set of 6 for 70c, postpaid.
1. **Virgil**—Enormous trusses, violet blue. Each, 15c; 2 for 25c; 5 for 50c, postpaid. Two year old, by express, 1 plant, 25c; 3 plants, 65c.
 2. **Heroine**—Indescribably grand, orange scarlet, single florets often larger than a silver dollar piece. Each, 15c; 2 for 25c; 5 for 50c, postpaid. Two year old, by express, 1 plant, 25c; 3 plants, 65c.
 3. **Diana**—Giant blossoms, marvelously grand and stately. Purplish crimson. Each, 20c; 2 for 30c; 5 for 70c, postpaid. Two year old, by express, 1 plant, 30c; 3 plants, 75c.
 4. **Elmira**—Colossal in size, beautiful in the extreme, white pink eye. Each, 15c; 2 for 25c; 5 for 50c, postpaid. Two year old, by express, 1 plant, 25c; 3 plants, 65c.
 5. **La Crosse**—A Magnificent Phlox; a silver dollar piece will not cover a single floret. Giant in size, stately and grand in appearance, shiny scarlet crimson. Each, 20c; 2 for 30c; 5 for 70c, postpaid. Two year old, by express, 1 plant, 30c; 3 plants, 75c.
 6. **Silver Lace**—Giant blossoms, pure snow white, profuse bloomer. Each, 15c; 2 for 25c; 5 for 50c, postpaid. Two year old, by express, 1 plant, 25c; 3 plants, 65c.
- One set of above six, 70c; two sets, \$1.30; three sets, \$1.65, postpaid. Above set of six, two year old, by express, \$1.25; three sets, two year old, \$3.00.

SIX GIANT COLOSSAL PHLOX

1. **Fran Von Lassburg**—Pure snow white, very large. Each, 20c. Two year old, 40c.
 2. **Eclairer**—Crimson and rosy eye. Each, 20c. Two year old, 40c.
 3. **Henry Murger**—White, with large carmine center. Each, 20c. Two year old, 40c.
 4. **La Vogue**—Mauve, with large rose center. Each, 20c. Two year old, 40c.
 5. **Coquelicot**—Bright orange-scarlet; one of the finest. Each, 20c. Two year old, 40c.
 6. **Pantheon**—Salmon, rose, enormous. Each, 20c. Two year old, 40c.
- One each of above six for 90c, postpaid. Two year old, six for \$1.40, by express.



A Bed of Salzer's Radiant Phlox



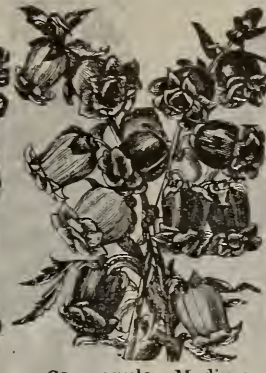
Pansy, German Bedding



Aquilegia, Vulgaris, Double Mixed



Hollyhocks, Chater's Double Mixed



Campanula, Medium Single Mixed



Sweet William, Single Mixed

Hardy Annual and Perennial Flower Seed for Fall Sowing

By sowing hardy varieties of flowers during August and September a brilliant display of flowers can be secured at a small cost quite early in Spring at a time when usually the garden is comparatively bare, and these plants from Autumn sown seeds generally become larger and more robust and flower more profusely than if sown in Spring. Perennial flowers especially should be sown in Fall, as most of them will not bloom the first year if sown in Spring, but if sown early enough, not later than October 1st, they can make good plants before frost, and will bloom freely the following year. In the North the plants should be covered about 3 inches deep with straw or litter. The varieties marked with a cross (x) are perennials. (See Spring catalog for description of varieties.)

	1/2 oz.	Pkg.		1/2 oz.	Pkg.		1/2 oz.	Pkg.
xAchillea, The Pearl, double white.		.10	Escholtzia, mixed, single and double		.05	Pansy, Giant Flowered, Hydrangea-Rose, rose		.10
xAconitum, Napellus, Monk's Hood, blue		.05	xForget-me-not, Alpestris, blue		.05	Pansy, Giant Flowered, Mercury, black-purple		.10
Alyssum, Sweet, White, sweet scented		.05	xForget-me-not, Dissitiflora, blue	.30	.10	Pansy, Giant Flowered, Rosy Morn, crimson, white edge		.10
Alyssum, Ocean Spray, large white		.10	xFoxglove, Gloxinoides, mixed		.05	Pansy, Giant Flowered, Fire Dragon, red edged gold		.10
xAlyssum, Saxatile, Compactum, yellow		.05	xGaillardia, Grandiflora, mixed	.15	.10	(The set of the above 12 packages of Giant Flowered Pansies for 75c.)		
xAmpelopsis Veitchi, Boston Ivy		.10	xGypsophila paniculata (Baby's Breath) white		.05	Pansy, Giant, Masterpiece, ruffled, mixed colors (1,000 seeds for 65c)		.10
Antirrhinum, dwarf, mixed sorts		.05	xHollyhocks, Allegheny, mixed		.10	Pansy, Giant Butterfly, mixed colors (1,000 seeds for .75c)		.25
xAquilegia, Coerulea, hybrids	.25	.15	xHollyhocks, Chater's double, white		.10	Pansy, Giant, Salzer's Eternal, light colors, mixed	.75	.10
xAquilegia, Vulgaris, double mixed		.10	xHollyhocks, " double, red		.10	xPlatycodon, white	.25	.05
xAquilegia, Erfurt Prize, finest mixture		.10	xHollyhocks, " double, maroon		.10	xPlatycodon, Mariesi, blue	.25	.05
xAristolochia Siphon, Dutchman's Pipe		.10	xHollyhocks, " double, yellow		.10	xPoppy, Oriental, mixed colors	.15	.10
xAsters, Hardy Perennial, Mixed	.15	.10	xHollyhocks, " double, pink		.10	xPoppy, Iceland, mixed colors	.20	.10
xBignonia Radicans, Trumpet Creeper		.10	xHollyhocks, " double, mixed	.15	.10	xPrimrose, Hardy, Auricula, mixed		.10
xCampanula, medium, single, mixed	.15	.05	Larkspur, Double Dwarf Rocket, finest mixed		.05	Primrose, Hardy, veris (Cowslip), mixed		.10
xCampanula, medium, double mixed	.20	.05	Larkspur, Tall Emperor, mixed	.10	.05	xPrimrose, Hardy, Vulgaris, Canary yellow, fragrant		.10
xCampanula, Calycanthema, (cup and saucer) mixed	.25	.05	xLobelia Cardinalis (Cardinal flower) brilliant scarlet		.10	xScabiosa, Caucasica, lilac	.25	.10
xCampanula, Persicifolia, blue	.10	.10	xLupinus, Polyphyllus, hardy hybrids, mixed		.05	xScabiosa, Japonica, lavender blue	.50	.15
xCampanula, Persicifolia, white	.10	.10	xLychnis, Chalcedonica, scarlet	.10	.05	xStokesia, Cyanea, blue	.25	.10
xCandytuft Gibraltarica	.30	.10	Mignonette, Sweet, 1/2 oz. 10c		.05			
xCandytuft, Sempervirens	.40	.10	Mignonette, Snow Queen, white	.15	.10	Sweet Peas, white shades	.10	.05
xCarnation, Giant Marguerite, mixed colors	.15	.05	Mignonette, Goliath, brilliant red	.15	.10	Sweet Peas, yellow shades	.10	.05
xCelestrus Scandens, Bittersweet	.10	.10	Mignonette, Golden Queen, yellow	.15	.10	Sweet Peas, pink shades	.10	.05
xClematis Paniculata, Virgin's Bower	.10	.10	xPaeony, mixed sorts and colors	.15	.15	Sweet Peas, red shades	.10	.05
xCoreopsis, Grandiflora, golden yellow	.15	.05	Pansy, German Bedding, white	.25	.05	Sweet Peas, blue shades	.10	.05
xDaisy, Double Longfellow, pink	.10	.10	Pansy, German Bedding, red	.25	.05	Sweet Peas, purple shades	.10	.05
xDaisy, Double Snowball, white	.10	.10	Pansy, German Bedding, purple	.25	.05	Collection of six shades		
xDaisy, Double mixed colors	.25	.05	Pansy, German Bedding, black	.25	.05	1 Pkg. each (6 pkg.) 25c; 1 oz. each, 50c.		
xDaisy, Giant (Bellis monstrosa) mixed colors	.50	.10	Pansy, German Bedding, d' blue	.25	.05	Sweet Peas, Everblooming mixture	.15	.10
xDaisy, Shasta, mixed colors	.10	.10	Pansy, German Bedding, l' blue	.25	.05	Sweet Peas, Giant Orchid, flowered, mixed	.30	.10
xDelphinium, Formosum, dark blue	.25	.05	Pansy, German Bedding, brown	.25	.05	Sweet Peas, fine mixed	.10	.05
xDelphinium, Belladonna, azure blue	.25	.05	Pansy, German Bedding, yellow	.25	.05	xSweet William, single mixed	.25	.05
xDelphinium, Show Mixture	.10	.10	(1 Pkg. each of the eight colors for 35c.)			xSweet William, double mixed	.75	.05
Dianthus, Chinensis, Double China Pinks, mixed	.10	.05	Pansy, Giant Flowered, Angel's Robe, pure white	.10	.10	xSweet William, double beauty, salmon-pink	.25	.10
xDianthus, Plumarius, Semperflorens, Everblooming Hardy Garden Pinks, mixed colors	.15	.05	Pansy, Giant Flowered, Bride-maid, rosy white	.10	.10	xSweet William, Pink beauty, rich scarlet	.25	.10
xDianthus, Plumarius Nanus fl. pl. Double Erfurt Clove Pinks, mixed colors	.10	.10	Pansy, Giant Flowered, Lavender Queen, light blue	.10	.10	xViola or Tufted Pansies, mixed colors	.10	.10
			Pansy, Giant Flowered, Lord Beaconsfield, purple-violet	.10	.10	xWallflower, German Double mixed	.60	.10
			Pansy, Giant Flowered, Emperor William, dark blue	.10	.10			
			Pansy, Giant Flowered, Prince Bismarck, golden-bronze	.10	.10			
			Pansy, Giant Flowered, President McKinley, golden yellow	.10	.10			
			Pansy, Giant Flowered, Volcano, dark red	.10	.10			

PERENNIAL FLOWER COLLECTION

This collection is composed of the following old-fashioned, hardy flowers:
 Aquilegia, Mixed. Coreopsis. Forget-Me-Not, Semperflorens. Sweet William, Mixed.
 Campanula, Cup and Saucer. Dahlias, Mixed. Gaillardia, Grandiflora.
 Carnation, Marguerite. Delphinium, Mixed. Poppy, Iceland, Mixed.
 10 packages for 25c. Postpaid.

Tender Flower Seed

	Pkg.
Asparagus Plumosus, nanus	.10
Asparagus Sprengeri	.10
Begonia, Everblooming, Erfordia, rosy-carmine	.15
Begonia, Everblooming, Vernon, orange-carmine	.10
Begonia, Rex Hybrids	.25
Calceolaria, Hybrida, Grandiflora, mixed colors	.20
Calceolaria, Salzer's Show, large brilliant flowers	.35
Carnation, Perpetual Chabaud, all colors mixed	.15
Carnation, Salzer's Royal, largest flowers mixed	.20
Cineraria, Salzer's Show Mixture	.25
Coleus, finest mixed	.05
Coleus, Salzer's Hybrid Wonder Mixture	.15
Cyclamen, Salzer's Show Mixture	.15
Chrysanthemum, Japanese Hybrids, mixed	.15
Ferns, for house culture	.10
Fuchsia, single and double mixed	.10
Geranium, Zonale, mixed, single and double	.10
Geranium, Lady Washington, mixed sorts	.25



Cineraria, Show Mixture

for Fall Sowing in the House for Winter and Spring Blooming

	Pkg.
Geranium, Apple scented	.10
Gloxinia, Hybrida, Grandiflora, mixed colors	.10
Gloxinia, Gigantea, mammoth flowers, mixed colors	.15
Heliotrope, Salzer's Mammoth, mixed colors	.10
Impatiens Holstii Hybrids, mixed colors	.10
Lobelia, Blue Bird, for hanging baskets	.10
Lobelia, Emperor William, light blue, compact	.05
Maurandia, mixed colors	.05
Primula, Chinese Fringed, single large flowering, finest mixed	.15
Primula, Japonica, grandiflora, mixed	.10
Primula, Forbesi, Baby Primrose	.10
Rosa Polyantha nana, Baby Rose	.10
Schizanthus, Butterfly Flower, dwarf mixed	.05
Smlax	.10
Stocks, dwarf 10 weeks, mixed	.05
Verbena, German scented	.10



Salzer's Earliest Wax Beans

SALZER'S GIANT FLAT DUTCH



La Crosse Market Lettuce

Vegetable Seeds---For Forcing and Fall Planting

(For description of varieties see Spring catalog.)

BEANS---	Postpaid				SAVOY CABBAGES---	Postpaid			
	Pkg.	Lb.	¼ Bu.	Bu.		Pkg.	Oz.	¼ Lb.	Lb.
Salzer's Earliest Wax	.10	.20	2.00	7.50	Extra Early Dwarf Ulm	.05	.15	.50	1.75
Salzer's Golden Wax	.10	.20	2.00	7.50	Improved American	.05	.15	.50	1.75
Round Podded Kidney Wax (Brittle Wax)	.10	.20	2.00	7.50	CARROTS---				
Sure Crop Stringless Wax	.10	.20	2.50	8.50	Salzer's First of All	.10	.15	.40	1.40
Salzer's Giant Stringless Wax	.10	.20	2.00	7.50	Salzer's French Forcer or Forcing	.05	.15	.30	1.00
Wardwell's Kidney Wax	.10	.20	2.50	8.50	Early Shorthorn or Scarlet Horn	.05	.15	.30	.90
Prolific Black Wax	.10	.20	2.00	7.50	Ox Heart, or Guerande	.05	.10	.25	.70
Davis Wax	.10	.20	2.00	7.50	Salzer's Midsummer	.05	.15	.30	.90
New Stringless Kidney Wax	.10	.20	2.00	7.50	Danver's Half Long	.05	.10	.25	.70
Hodson Wax	.10	.15	1.50	5.50	Salzer's Early Coreless	.10	.15	.40	1.15
Black Wax, Pencil Pod	.10	.20	2.00	7.50	Chantenay or Model	.05	.10	.25	.80
Bountiful	.10	.15	1.50	5.00	Improved Long Orange	.05	.10	.25	.70
Stringless Green Pod, Burpee's	.10	.15	1.50	5.00	Victoria or Yellow Intermediate	.05	.10	.20	.65
Colossal Stringless Green Pod	.10	.15	1.50	5.00	Mastodon or Improved Short White	.05	.10	.20	.65
Salzer's Extra Early Tender Valentine	.10	.15	1.50	5.00	CELERY---				
Black Valentine	.10	.15	1.50	5.00	Salzer's Self Blancher	.10	.35	1.00	3.40
Longfellow	.10	.15	1.50	5.00	Salzer's Golden Self Blanching				
Hodson's Green Pod	.10	.15	1.50	5.00	(French grown)	.10	1.25	4.00	13.00
Keeny's Stringless Refugee	.10	.25	2.00	6.75	White Plume	.05	.15	.45	1.40
Early Long Yellow Six Weeks	.10	.15	1.25	4.50	New Giant Pascal	.05	.15	.50	1.50
Early Mohawk	.10	.15	1.25	4.50	Winter Queen	.10	.20	.60	1.90
					Kalamazoo	.05	.15	.45	1.40
					Celeriac Giant Prague	.05	.15	.50	1.40
					Salzer's Berliner Giant	.10	.25	.75	....
					COLIARDS---				
					Georgia	.05	.10	.25	.65
					CORN SALAD OR FETTICUS---				
					CUCUMBERS, FOR FORCING---				
					Salzer's 40-Day	.10	.15	.30	.90
TABLE BEETS---					Salzer's Earliest Cucumber	.10	.15	.30	.90
					Improved White Spine	.05	.10	.25	.75
Fireball	.10	.15	.30	1.00	Cumberland	.05	.10	.20	.75
Salzer's Red Beauty	.10	.15	.30	.90	Klondike	.05	.10	.25	.75
Bingen Ball	.05	.10	.20	.50	Extra Long or Evergreen	.05	.10	.25	.75
Salzer's Best of All	.05	.10	.20	.50	Davis Perfect	.10	.15	.25	.80
Salzer's Long Smooth Blood	.05	.10	.15	.40	EGG PLANTS---				
Crosby's Egyptian	.05	.10	.20	.50	Salzer's New York Purple	.10	.30	.90	3.40
Extra Early Egyptian	.05	.10	.15	.40	Salzer's Early Long Purple	.05	.25	.75	2.15
Early Eclipse	.05	.10	.15	.40	Black Beauty	.10	.35	1.00	3.65
Salzer's Royal Half Long	.05	.10	.20	.50	ENDIVE---				
Detroit	.05	.10	.20	.50	Ever White Curled	.05	.10	.30	.90
Bastian's Early Turnip	.05	.10	.15	.40	Moss Curled	.05	.10	.30	.90
Crimson Globe	.05	.15	.20	.50	Broad Leaved Batavian	.05	.10	.30	.90
Edmund's	.05	.10	.15	.40	KALE OR BORECOLE---				
Early Blood Turnip	.05	.10	.15	.40	Salzer's Dwarf Erfurt	.10	.25	.60	1.90
SWISS CHARD OR SPINACH BEET---					Dwarf German Green Kale	.05	.10	.20	.60
Large Ribbed White	.05	.10	.20	.50	Tall Scotch Green Kale	.05	.10	.20	.60
BROCCOLI---					German Dwarf Purple	.05	.10	.25	.65
Large White	.10	.30	.85	2.65	KOHLRABI---				
Purple Cape	.10	.30	.85	2.65	Early Purple Vienna	.05	.20	.60	1.90
BRUSSELS SPROUTS---					Salzer's Mammoth	.05	.10	.30	1.00
Salzer's Hamburg	.10	.25	.75	2.40	Early White Vienna	.05	.20	.60	1.90
Improved Dwarf	.05	.15	.50	1.40	LEEK---				
CAULIFLOWER---					Large American Flag	.05	.15	.40	1.15
Salzer's First Crop	.20	2.50	9.00	35.00	Large Rouen	.10	.30	.60	2.00
Salzer's Earliest Surehead	.15	2.25	7.50	25.00	LETTUCE---				
Extra Early Dwarf Erfurt	.10	1.10	4.00	....	Salzer's Earliest	.10	.20	.40	1.15
Snowball	.15	1.50	5.00	....	Salzer's Prizehead	.05	.10	.25	.75
Dry Weather or Danish Giant	.15	2.25	7.50	....	Salzer's All Cream	.10	.20	.30	.90
Early Paris	.05	.50	1.50	5.00	Grand Rapids Forcing	.05	.10	.25	.85
Large Late Algiers	.10	.75	2.50	....	Early Curled White Seeded Simpson	.05	.10	.25	.75
Veitch's Autumn Giant	.05	.35	1.00	....	Black Seeded Simpson	.05	.10	.25	.75
CABBAGE---					May King	.10	.20	.40	1.15
Salzer's Lightning	.10	.35	1.00	3.40	Denver Market	.05	.10	.25	.75
Extra Early Jersey Wakefield	.05	.20	.75	2.40	La Crosse Market	.10	.20	.40	1.25
Large Jersey Wakefield or Charleston	.05	.20	.75	2.15	Improved Hanson	.05	.10	.25	.75
Early Winingstadt	.05	.20	.50	1.65	Tennis Ball Black Seeded	.05	.10	.25	.75
Early Spring or Early Flat Parisian	.05	.20	.60	1.90	Deacon	.05	.10	.30	.80
Enkhuizen's Glory	.05	.20	.60	1.90	Hubbard's Market	.05	.10	.25	.75
Allhead Early	.05	.25	.75	2.40	Big Boston	.05	.10	.30	.90
Early Summer	.05	.20	.60	1.90	California Cream Butter	.05	.10	.25	.75
Early Dwarf Flat Dutch	.05	.20	.50	1.65	New York or Wonderful	.05	.10	.25	.75
All Season	.05	.20	.60	1.90	MUSTARD---				
Succession	.05	.20	.60	1.90	White	.05	.10	.20	.50
Salzer's Ideal	.10	.30	.80	2.90	Southern Giant or Chinese	.05	.10	.20	.50
Salzer's Volga	.05	.25	.75	2.50	Elephant's Ear	.05	.10	.20	.65
Autumn King	.05	.20	.60	1.90	MUSHROOMS---				
Premium Late Flat Dutch	.05	.20	.50	1.65	Lambert's Mammoth Pure Culture Spawn				
Genuine Surehead	.05	.20	.60	1.90	Direct Bricks, by express, per brick, 25¢; 10 bricks and over, 15¢ per brick. A brick weighs 20 ounces.				
Short Stem Drumhead	.05	.20	.60	1.90					
Marblehead Mammoth	.05	.20	.60	1.90					
Salzer's Giant Flat Dutch	.10	.35	1.00	3.15					
Copenhagen Market	.10	.40	1.50	5.50					
Danish Ballhead or Hollander	.05	.20	.60	2.25					
Danish Roundhead	.10	.20	.75	2.50					
RED CABBAGES---									
Extra Early Dwarf Erfurt	.05	.15	.40	1.50					
Black Diamond or Niggerhead	.05	.20	.60	2.00					
Danish Stonehead or Round Red	.10	.55	1.75	5.00					
Mammoth Red Rock	.05	.20	.60	2.00					

Packages, Ounces, ¼ Pounds are sent postpaid. Larger quantities, Pounds, Pecks, etc., are sent by express, or freight; if wanted by parcel post add postage. See inside front cover.

Salzer's Northern Grown Winter Grains

Our Grains have been grown in the North, and it is a well known fact that these northern grown grains possess greater vitality, stronger producing qualities, and are much more hardy than seeds grown farther South. Most of them can be planted anywhere in the Northwest and produce enormous yields even if the land is bare and without any cover of snow. **Our Winter Grains are the most reliable and trustworthy for planting anywhere.**

Our fall catalogue goes to press before crops are assured and all prices are therefore subject to market fluctuations. Samples and latest quotations will be gladly sent for the asking. Always remit for grain sacks on Wheat, Oats, and Rye, otherwise we deduct cost of same.

Winter Rye **It is the best cereal crop for sandy soils; and the salvation of the farmer in very sandy sections.**

Winter Rye is one of the most valuable crops for all sections of the country, and it can be depended upon more than any other grain to always produce a good paying crop everywhere. It is more hardy than Wheat, seldom winterkills, is suited to cold climates and will mature even in Alaska, and hot, warm weather does not injure the plants.

Winter Rye is now beginning to be largely grown in all southern states, and is mostly used there for fall and spring pasturage, green fodder and green manuring. For grain it is mostly planted in the northern states and Wisconsin raises more Rye than any other state of the union, Michigan is second and Minnesota third.

It can be grown on a great variety of soils, gives its greatest returns, of course, on fertile ground, but is of the greatest value on account of its adaptability to light and poor and indifferent soils, where it will give fair crops when other cereals fail.

The straw of Rye is more slender and grows taller than Wheat, but owing to its extreme rigidity, it does not crinkle and lodge easily. It starts to grow much earlier in spring than Winter Wheat and ripens a week earlier. It is troubled very little by insects and diseases as owing to its early development it is too near maturity when insects and such diseases as blight, rust, etc., appear. Another great advantage of the Rye is that it aids in the control of many of our dangerous weeds, such as Wild Oats, Mustard, etc., as the grain will mature before the weeds, which will have no opportunity to mature their seeds before harvesting.

Winter Rye is one of the greatest conservers of the natural resources of the soil as it prevents the leaching in case of fall or spring rains; it will also prevent the blowing on light sandy soils.

Rye can be sown in the south from July to November 15th; here in the north it is best to sow up to the 15th of September. If sown early, it is used for fall pasture.

As a PASTURE CROP Rye is extremely valuable as it can be used when other pastures are becoming short all through fall. If pastured judiciously only few plants will be killed or injured, whereas on light soil, pasturing is a positive advantage for it compacts the soil and makes conditions very favorable for clover or timothy to get a start.

Winter Rye is the best plant for GREEN MANURING on poor soils where Clover will not grow. It is plowed under about ten days before planting time so as to get all the growth possible before turning it under. After plowing, a heavy roller should be used to pack the soil down firmly. The green Rye has much nitrogenous matter which is readily available for the following crop.

Rye is one of the best NURSE CROPS as it has but very few leaves in spring, hence the young clover plants get more sunlight and air than they will get with any other cereal, and besides, Rye is the earliest grain crop and will be out of the way quite early.

Winter Rye is the earliest crop that can be used for SOILING, it makes a heavy growth and furnishes a large amount of green feed. The best time to cut it for soiling is between the time of heading and the beginning of the formation of the grain. For the purpose of soiling, however, it is best sown with Sand Vetches at the rate of 40 to 50 pounds of Vetches and one-half bushel of Rye. As a COVER FOR ORCHARDS Rye is best, as it makes a very heavy growth in late fall.

THE STRAW of the Rye is a very valuable part of the crop, it is used for bedding stock, for packing nursery goods, in the manufacture of coarse brown paper and, if carefully thrashed, it sells at high prices to harness makers for collar making.

The growing of Rye spreads the labor of the farm over a longer season and makes possible the more economical use of teams and machinery. It costs no more to grow Rye than Wheat and yet Rye is a much surer crop and often a more profitable crop. According to the U. S. Dept. of Agr., the farm value of Rye per acre in the Northwest is about \$10.00 and that of Wheat \$9.85. These figures represent the price of grain only, but Rye straw is more valuable than Wheat straw, often worth as much as the grain per acre. Rye is little used for stock feed; yet, in combination with oats or barley, it makes good feed for horses and hogs, but it should not be fed to milch cows, as it will give a bitter flavor to the butter.

The seed is sown at the rate of 1½ bushels to an acre and covered about one inch deep.



PETKUS WINTER RYE

PETKUS WINTER RYE

This is the Rye Emperor William of Germany boasted of having introduced in some section of eastern Prussia where his estate is located. Whether or not the growing of this seed in that section is due to the Emperor's effort or not, does not matter to us, but his speech shows of what great value this new variety is considered in Germany. Rye there takes the place of Wheat with us; it is the most important cereal grown for human diet. About ten times as much Rye is grown there as in this country and the introduction of a new variety like Petkus, which has proven in every respect superior to all the ordinary kinds used heretofore, is certainly of enormous value for that country, as it adds greatly to the profits of all farmers, and it is well worth the attention of any ruler who takes an interest in the welfare of his country.

Petkus Rye was originated some years ago in Petkus, Germany, and is now grown in all countries of Europe, having practically superseded all of the other older kinds. It has been grown with great success in several localities in this country and in Canada. The yields reported in this country and Europe are from one-third to one-half larger of the Petkus Rye than of other older sorts. It does well on most any kind of soil, grows about 5 to 6 feet high and bears medium sized heads of 4 to 4½ inches length, which are closely covered with grains. These grains are of bluish-green color, are very plump and large. The measured bushel weighs often from 69 to 60 lbs. The straw is stiff, tough, and does not lodge.

Rye cross pollinates very readily and very little pure stock can be had from farmers. Our seed has been grown from originator's seed stock in this vicinity under our supervision and is entirely pure and true to name.

Prices of Petkus Winter Rye: Pkg., 10c. By freight: lbs., 15c; ¼ bu., 50c; bu., \$1.50; 2½ bu., \$3.50; 3 bu. enough for 2 acres, sack included, \$4.20; 10 bu., \$13.00; 20 bu. and over, \$1.20 per bu. Grain sacks extra, at 22c each.



WISCONSIN PEDIGREE No. 1 RYE

This new variety of fall Rye, originated at the Wisconsin Experiment Station, was obtained by cross-breeding two foreign varieties. It had undergone a ten years selection and improvement on the Experiment fields of the State University before it was disseminated to members of the Wisconsin Experiment Association. It was bred to produce uniformity of kernel and high yield and has proved wherever grown a heavy yielder. It is the most productive variety that was grown at the Wisconsin Experiment Station. The yields here in the Northwest have generally been 40 to 50 bushels per acre, and about 8 to 12 bushels more than was raised of common Rye. The kernel is uniformly very large, plump and of bluish green color. The heads are of unusual length. The straw is long, strong and stiff, not lodging readily even on rich soils. Wisconsin Pedigree No. 1 was awarded the World Championship several times at the National Corn Expositions.

Price: Pkg., 10c. By freight: Lb., 15c; ¼ bu., 50c; bu., \$1.50; 2½ bu., \$3.50; 10 bu., \$13.00; 20 bu. and over at \$1.20 per bu. Grain bags extra, 22c each.

Wisconsin Winter Rye

No matter how you take care of it this rye always returns a paying yield. It is a great stooler, of strong straw and has long heads filled from end to end with heavy kernels; it stands up well.

Price: Pkg., 10c. By freight: Lb., 10c; pk., 40c; bu., \$1.25; 2½ bu., \$3.00; (3 bu. for 2 acres, sack included, \$3.75); 10 bu., \$10.00; 20 bu., \$19.00. Grain sacks, 22c each.

WISCONSIN GROWN WHITE BEARDLESS WINTER EMMER



Winter Emmer is a sub-species of Wheat, and has the same characteristics as Spring Emmer, which is commonly, but erroneously, called Speltz. As the name indicates, this variety is without beards, and also has much larger heads and is much more productive in suitable climates than the spring variety. It thrives best on dry prairie regions with hot summers, where it has given excellent results, but it is also considerably resistant to the effects of wet weather in humid climates. It is not affected by rust like most other grains. Winter Emmer will not withstand as severe cold as some of the Bearded Winter Wheats, but it is more hardy than Winter Barley and Winter Oats, and we especially recommend it for sowing in place of these two varieties, as it is much more productive and a sure crop. It should also do well in many central, southern and eastern states, where Spring oats do not yield well and Winter oats are not hardy. Winter Emmer ripens earlier than oats, yields much better and may furnish a considerable quantity of fall and winter pasturage.

In this country it is only used for feeding purposes and it should be used with the hulls; it may be considered as ranging with oats in the group of high protein, muscle and energy producing foods, and it is equal to the latter in intrinsic food value. Where Emmer is fed with the hull, less hay is needed than when fed with other grain, as the hull takes the place of the hay, making it a complete food. The preparation of the land for seeding and the subsequent management of the Winter Emmer crops are practically the same as required for Rye or Winter Wheat. Sow with a drill at the rate of about 1½ bushels (60 lbs.) per acre; cover about 3 inches deep. Our stock is grown in this vicinity.

Last year, with an unfavorable season and a multitude of chinch bugs, we produced 50 bushels of Beardless Winter Emmer per acre, but expect a better yield this year. Noble Co., Okla., April 1, 1914. Miller Bros.

Price: Pkg., 10c. By freight: Lb., 15c; 10 lbs., 75c; 60 lbs. (enough for 1 acre), \$3.50; 100 lbs., \$5.00. Grain bags extra, at 22c each.

BEARDED WINTER BARLEY

This variety is not hardy in Wisconsin. We purchased our stock in Missouri, it is largely grown there and will do well in all states where winter oats flourish. Makes excellent winter and spring grazing in the south and is also cut for hay before fully headed out. Barley stools out more, makes better grazing than wheat or rye and is superior in nutritious qualities to timothy. Sow 1½-2 bu. per acre.

Price: Pkg., 10c. By freight: Lb., 10c; pk., 60c; bu., \$1.50; 2½ bu., \$3.65. Grain sacks, 22c each.

RED RUST PROOF WINTER OATS

Very popular throughout the south, especially used for light sandy soils and also for low ground where other oats are much inclined to rust. It makes a large yield of fine, heavy grain. Can be sown in fall and spring from September to March. Our stock is Missouri grown.

Price: Pkg., 10c. By freight: Lb., 10c; peck, 40c; bu., \$1.50; 10 bu., \$13.50. Grain sacks, 22c each.

WINTER TURF OATS

The hardiest and surest cropping oats for fall seeding. Their stooing qualities are remarkable, and they will soon cover the ground with a thick, heavy growth, furnishing excellent grazing during fall, winter and early spring without injury to the grain crops afterwards. Sow in September, 1½ bu. to 2 bu. per acre.

Price: Pkg., 10c. By freight: Lb., 10c; pk., 40c; bu., \$1.50; 10 bu., \$13.50. Grain sacks, 22c each.

Salzer's Northern Grown WINTER WHEAT

The Northwestern Miller, one of the high flour milling authorities, says in one of its editorials:

"A few years ago we had a very large export flour trade and American millers believed that if they lost this trade they would have difficulty in keeping their mills running. Practically, the export flour market has already vanished; the enormous demand from the domestic trade has absorbed it, and millers are anxiously wondering where the wheat is to come from with which to keep pace with the demand.

"There will never be any difficulty in finding mills to grind the wheat, but the question of raw material is in a measure confronting the millers, and a bread shortage is coming, if we continue growing in population at our present rate, unless something is done to increase production."

These questions are of vital interest to consumer as well as producer.

One thing seems certain, that we will never see again low prices on wheat, and the skillful farmer who will go into intensified wheat raising, using hardy, productive varieties, will always be amply repaid.

We especially advocate the sowing of Winter Wheat wherever possible and if hardy, northern grown varieties are used, it is a sure crop, as certain as spring wheat and will give at least one-third larger yields, and, indeed, it is the best paying grain crop on the farm. Statistics show that in most states, the Winter Wheat crop of the last five and six years has been the most profitable grain crop grown.

The varieties listed on the following pages are the best kinds known today, all are extremely productive, are grown here in the north and are therefore harder than those raised in milder climates. All our Winter Wheats are early maturing, which will enable them to escape the damages of rusts, the ravages of chinch bugs and the shriveling effect of drouth.

Our hardy, red grained, bearded varieties: Salzer's Red Russian, Turkish Red, Salzer's Hardy Northern, and Kharkof, are the hardiest kinds grown and they have proven the best adapted and most dependable sorts for the states of Oklahoma, Kansas, Missouri, Nebraska, Iowa, Wisconsin, Minnesota, North and South Dakota, these hard wheats containing a higher percentage of gluten make far better bread than our semi-hard and soft bald Wheats, which give the best success in the manufacture of crackers, and are also used for several breakfast foods. Our bald wheat varieties give the best results in more eastern and southern states where the climate is more moist and even than in the west. They can not be sown as far north as our bearded sorts, but do well in Central Wisconsin and in places of an equal latitude and further south.

In the central and northern states Wheat is best sown not later than the 1st week in September and should be sown with a drill and covered about 1½ to 2 inches with earth. There is always more or less of a loss by freezing, occasioned by broadcast seeding.



SALZER'S RED RUSSIAN

"THE HARDY RED." A HARDY BEARDED WHEAT.

This is the hardiest Winter Wheat grown and is adapted for all parts of the Northwest.

Different varieties of Hardy Russian Winter Wheat were introduced into this country for the last twenty-five years; the first were brought to Kansas and there were known as Hard Turkey Red and Hard Russian Red. They have completely revolutionized the Wheat growing in that and other western states and have made Winter Wheat growing a sure and profitable investment.

Salzer's Red Russian is the hardiest and most productive of all the different Russian varieties. We imported it some years ago from northern Russia and have grown it here in the north for many years. Our Hardy Red Russian is a very vigorous, most productive, frost and element withstanding strain. Our price for Red Russian Winter Wheat is a little higher than you can buy wheat for grown on the warm and sunny prairies of Kansas and Nebraska, but we think our Wheat is worth a good deal more, and if we charged \$3.00 per bu. more for our Wheat it would be cheap, compared with the price asked for stocks grown further south. Our Wheat is more hardy; there will not be any damage by frost or drouth, and consequently the yields will be much larger; furthermore, our Wheat is more hard, flinty, and makes better flour than southern grown Wheat. The Russian Wheats when grown in the south gradually become more soft, they also change their color and become paler.

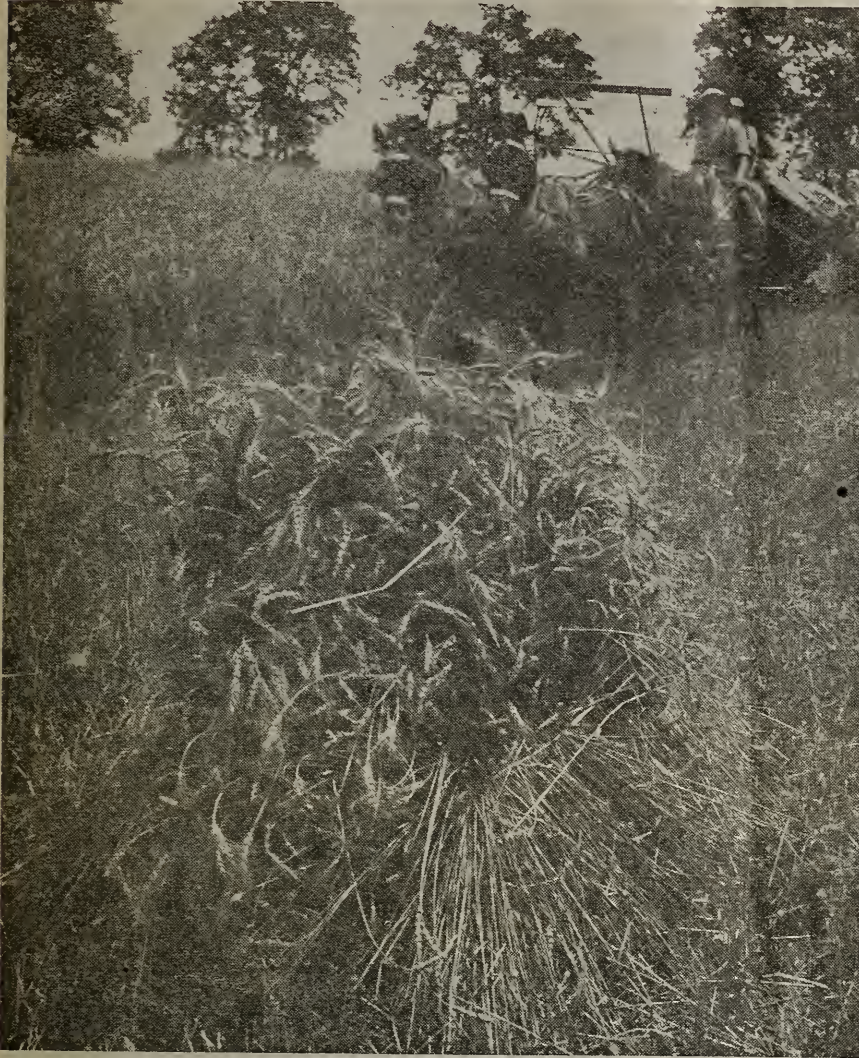
Salzer's Red Russian Winter Wheat is a bearded variety and, like all bearded wheat, it stands adverse weather conditions better, and is also better adapted to low grounds and good, rich soils than the beardless varieties. It can be grown successfully anywhere in the Northwest and endures without injury the alternate freezing and sowing during the fall and spring, and yields on an average one-third more than Spring Wheats. The crop per acre is seldom less than 40 to 50 bushels, but quite often much larger. The heads are long, wide, well filled with large, flinty grains of reddish-amber color; they are rich in gluten and in quality equal to the No. 1 Hard Spring Wheat. The straw is unusually strong.

Salzer's Red Russian is one of the earliest Winter Wheats grown and will mature before rust and chinch bugs appear in the field. It is a wonderful stoober, one grain often producing as many as 40 to 50 stalks. One of our customers reported a yield of over 45 bus. per acre from ¾ bu. of seed per acre. We recommend to sow from 1¼ to 1½ bu. per acre.

PRICE OF SALZER'S RED RUSSIAN WINTER WHEAT: Pkg., 10c. By freight: Lb., 15c; pk., 60c; 1 bu., \$1.65; 2½ bu., \$4.00; 10 bu., \$15.50; 20 bu. and over, \$1.50 per bu. Grain sacks at 22c each extra.

Turkish Red Winter Wheat

A Hard Red Bearded Wheat



Turkish Red Winter Wheat.

Salzer's Hardy Northern A Hard Bearded Wheat

This is an American variety, while our other bearded sorts are of Russian origin. Many farmers do not like a bearded wheat; but then, again, there are thousands of old-fashioned farmers whose early fortunes were made in bearded wheat, that are trying to the new varieties of bearded winter wheat, and to them we want to commend most heartily our Hardy Northern Wheat. That is a wheat to tie to.

Sow liberally, and you will surely make money.

It is a variety full of new blood, new vigor and tremendous producing qualities, a remarkable stooler, with very large, long, broad, deep, heavy heads, filled with solid kernels of grain, of a rich bronze shade, of excellent quality, and the delight of the farmer, and we urge you to give this bearded variety a trial. It is especially adapted to the dry lands of the west.

Price of Salzer's Hardy Northern

Price: Pkg., 10c. By freight: Lb., 15c; pk., 75c; bu., \$1.75; 2½ bu., \$4.25; 10 bu., \$16.50. Sacks, 22c each.

The Kharkof Winter Wheat

This is another hard red bearded variety which comes to us from Russia. It is one of the best varieties to use for dry farming and gives the best results in the dry portions of our western states. It is entirely hardy, does not winterkill and is rust proof. The straw stands up well, the kernels are very large, flinty, of very handsome reddish color. It brings the highest price as a milling wheat. We have received many reports from customers in western states who have obtained very good results with this variety and consider it the best kind for their section, claiming that in a dry season it does much better than any other kind.

During six years of dry farming experiments made by the Montana Experiment Station, the average yield per acre of Kharkof was 40.41 bu., while that of the Turkish Red wheat was only 32.45 bu.

Price: Pkg., 10c. By freight: Lb., 15c; pk., 60c; bu., \$1.65; 10 bu. or more, \$1.60 per bu. Bags extra at 22c each.

This variety was introduced by Menonites from the Crimean District of Russia. It has fairly made Kansas, Nebraska, Missouri, Oklahoma and Iowa famous as Winter Wheat growing states and is the leading variety in the hard winter wheat belt. It has been before the public over twenty years and all winter wheat growers and the different Experimental Stations everywhere, who have given it a trial, have pronounced it one of the hardiest, most productive and surest cropper that has ever been introduced. The Turkish Red has very hard, plump kernels of dark red color with a white chaff, which are very rich in gluten and make excellent flour. It is entirely hardy, has stood 40 degrees below zero in Wisconsin and Minnesota. At the Iowa Experimental Station the average yield of the last five years was 34.5 bushels to the acre, and at the Nebraska and Kansas Experimental Stations, it has given the best yields of any Winter Wheat. Our seed is grown here in the north, it is hardier than seed grown farther south and also of a darker color and more hard and flinty. We have a very large trade of this variety, shipping the seed to almost every state of the union. It has given everywhere large yields and is much to be preferred to southern grown stock.

Daniel Offord, of Columbia County, N. Y., says, "Respected Friend. The 100 bu. of Wheat has arrived, and came in fine order, and the wheat is just splendid, I think better than the sample. Thank you. I like to do business with a firm that does thus."

Price of Wisconsin Turkish Red Wheat: Pkg., 10c; By freight: Lb., 15c; pk., 50c; bu., \$1.60; 2½ bu., \$3.85; 10 bu., \$14.50; larger quantities at \$1.40 per bu. Grain bags, extra, at 22c each.



Salzer's Red Cross Winter Wheat



This field of Salzer Red Cross Winter Wheat returned the astonishing yield of 47 bushels per acre—and when wheat does that it means a profit of \$30.00 per acre on \$150.00 land!

This variety introduced by us several years ago, has become a great favorite among our friends and customers and sales are steadily increasing. In our section here it has turned out to be one of the greatest yielders. In fact, many of our farmer friends have told us repeatedly that there is absolutely no risk in sowing Red Cross Winter

Wheat and big money can be made out of it by intelligent, wide awake farmers.

This very handsome beardless wheat succeeds on almost all soils on light sandy, gravelly, clay loams, as well as on river bottom lands; it also has extreme hardness to recommend it. A strong, healthy grower with large, thick and dark foliage, it covers the ground quite early in spring. The straw is medium tall, stocky, very strong, and does not lodge easily on rich land.

The heads are long and compactly filled with large amber kernels of a good milling quality. This variety has yielded over 60 bushels per acre and even on large acreages it seldom runs under 30 to 40 bushels per acre.

All progressive farmers should give this sort a trial, as wherever known the seed will be in great demand, and a field of Red Cross will always be found a profitable investment. This is the hardiest of all Beardless Winter Wheats.

Let Us Reason Together

Suppose you planted 10 acres of Red Cross and 10 acres common winter wheat, like you usually sow. See the results:

10 acres Red Cross Wheat yield, say about.....	360 bushels	} Ahead 200 Bushels on 10 Acres.
10 acres common winter wheat (a big one, too).....	160 bushels	
Here is a difference of over 200 bushels, ten times more than the		

new seed costs. Be in the swim. Get Red Cross. Try it

I got 10 bushels of Red Cross last year and it made twice as much as any wheat in my neighborhood. I was run to death for seed wheat. It averaged about 47½ bushels.

In the fall of 1909 I sowed 34 acres of your Red Cross Wheat and it yielded 40 bushels to the acre or 1,360 bushels from the 34 acres, while my neighbors got no more than 29 bushels per acre of Turkey Red.

This year my Red Cross gave me a yield of 50 bushels per acre. It is by far the best wheat I have ever raised or seen grown in this section of the country, and the beauty about Red Cross is, that it is a good seller, both for seed and milling purposes, commanding top price.

I think it my duty to write you a short letter in regard to a bushel of Red Cross wheat that I ordered from you last fall and sowed on an acre of common land, and it will make more than any one acre in my neighborhood. You advised me to buy one bushel of Red Cross Wheat and sow it and then sell to my neighbors, and this I did.

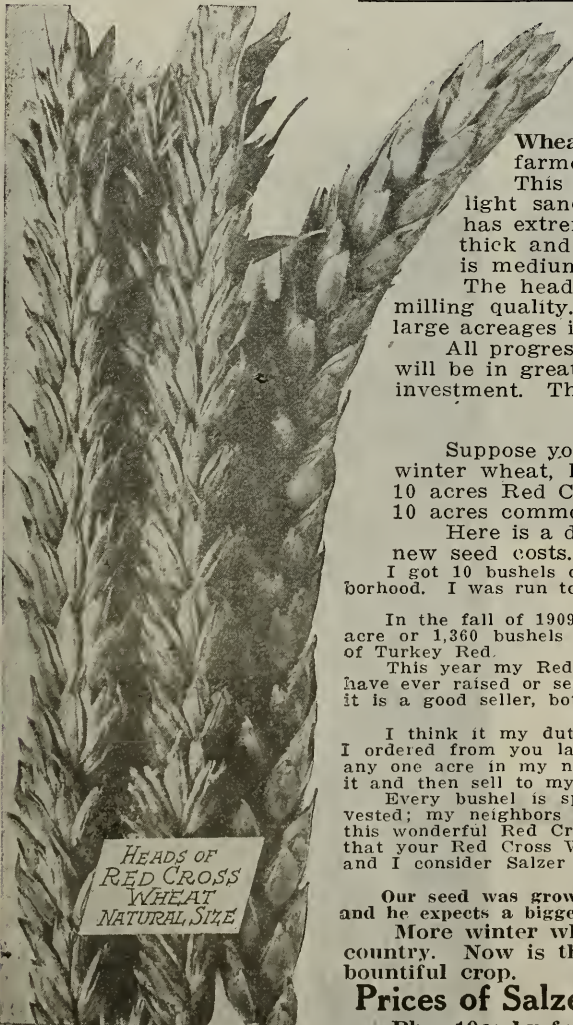
Every bushel is spoken for at \$2.00 per bushel and was spoken for before the wheat was harvested; my neighbors saw it growing and they told others, and people came a long way to see this wonderful Red Cross Wheat, and then they would speak for seed. So you can see from this letter that your Red Cross Winter Wheat is considered one of the best varieties ever sown in North Carolina, and I consider Salzer Seed all around the best seed I ever bought.

Our seed was grown by Ernest Deutrich, La Crosse Co., Wis., it went 60 bu. to an acre last year, and he expects a bigger crop this season.

More winter wheat will be sown this fall than at any time in the history of our country. Now is the time to sow. Plant plenty of Red Cross Wheat and harvest a bountiful crop.

Prices of Salzer's Famous Red Cross Winter Wheat, Wis. Grown

Pkg. 10c; by freight, lb., 15c; pk., 60c; bu., \$1.75; 2½ bus., \$4.25; 10 bus., \$16.50; 20 bus. or more, \$1.60 per bu.; grain sacks, 22c each.



HEADS OF
RED CROSS
WHEAT
NATURAL SIZE

Salzer's Advance Winter Wheat



Salzer's Advance Winter Wheat

HARVEST QUEEN.

A beardless, soft variety of golden yellow grain, white chaff. A good yielder. Bu., \$1.60; 10 bus., \$15.00.

EARLY RED CLAWSON.

A strong grower, prolific stooler, with strong, wiry straw. The heads are long, well filled, chaff is brown, free from beards, and the grain is soft, large, long and of dark amber color. Pkg., 10c; bu., \$2.00; 10 bu., \$19.00.

We wish we had 100,000 bushels of this new wheat marvel. 100,000 bushels would hardly go around among our customers if they once saw it growing. It is one of those good new things that one never can get enough of, and our crop this year will not be very large, so that you will have to order early to get a start with this premium winner. It is truly a great wheat, an advance in productiveness, stooling propensities, vigor, disease resisting quality over almost every variety known to us today.

We know it is an advance, for during the past years out of the best known red beardless varieties of winter wheat tested, this proved itself the strongest grower, the freest from disease and by all odds the heaviest yielder.

We do not wish to say what the yield of this will be per acre, but we are sure it will astonish you and please you, and we know that if you will try 2½ bushels or 5 bushels you will be more than pleased with the results.

It Is A Beardless Variety

That is worth a great deal, as nine out of ten farmers will not sow a bearded wheat variety, although the bearded wheat varieties as a rule are harder, stronger, with heavier berries, but Salzer's Advance can show them a thing or two when it comes to hardness, healthfulness, stooling and yield! Its strong, even, upright growth, fine, magnificent milling qualities, large, noble, beardless heads, plump, solid, big, dark red grain and almost-flyproof and rust-proof and disease-proof, are qualities worth millions in a new wheat. We are sure this variety will please you.

Pronounced by wheat experts to be one of the finest, rarest, heaviest yielding wheat novelties of the century—one "to tie to," to plant and have a plenty to sell the succeeding years for seed.

PRICE OF SALZER'S ADVANCE WINTER WHEAT.

Price: Pkg., 10c. By freight: Lb., 20c; 3 lbs., 50c; pk., 75c; bu., \$2.25; 2½ bu., \$5.50; 5 bu. or more at \$2.00 per bu. Grain sacks, each, 22c extra.

HARVEST KING.

A large grained, beardless soft wheat; reddish grain, brown chaff, stiff straw. Bu., \$1.60; 10 bus., \$15.00.

ROCHESTER RED.

Large, red, soft grain, stiff straw, beardless, very productive. Bu., \$2.00; 10 bus., \$19.00.

KLONDIKE.

A beautiful white wheat, beardless, soft. Very popular in the east. Bu., \$2.00; 10 bus., \$19.00.

Salzer's Prizetaker Winter Wheat

The Best, Beardless, White Variety



A Field of Salzer's Prizetaker Wheat

We now come to the last variety of our Winter Wheats and believe we have left the "best sort" for the last! At least we know of no variety which has taken so many prizes everywhere—at all county, district and state fairs, where exhibited—as this splendid prodigy.

No wheat that we have offered in the past ten years, has so completely captivated the farmers as Salzer's Prizetaker. The reason is apparent. Though of a white color, it is so enormously productive, so healthy and strong, so fine a stooler, and so hardy and will not winter kill, that it will not only please, but bring big profits to each and every farmer growing same.

Now, we know that this wheat will please. It is accustomed to big yields. It does not give a baby yield—but a big, rousing, giant crop—such as 40, 50 and 60 bushels per acre.

When this wonderful wheat has been exhibited, no matter whether at a County, or State, or National Fair, it always captured the prize. There is a reason for it. There is no berry so large and plump and fine and heavy as Salzer's Prizetaker Winter Wheat berry. It is a wheat that cannot fail to attract, and is without doubt the finest white wheat grown, and is in a tremendous demand by manufacturers of cereal foods as well as millers. We know that Salzer's Prizetaker Wheat, owing to its sturdy habits, its elements resisting qualities, will be to you a great money-maker. We have sold of this wheat thousands of bushels the past ten years and every year our stock has run out, the demand having been greater than the supply.

I took first prize on your Prizetaker Winter Wheat and Winter Barley at our county fair. Our altitude here is 1400 feet.

Carbon Co., Wyo., Sept. 12, 1912.

IRA G. WIANT.

PRICE OF SALZER'S PRIZETAKER WHITE WINTER WHEAT.

Pkg., 10c. By freight: Lb., 25c; 3 lbs., 50c; ¼ bu., 75c; bu., \$2.20; 2½ bu., \$5.25; 5 bu. and more at \$2.00 per bu. Grain sacks, extra, 22c each.

Northern Grown Clover Seed

Fall Seeding of Clovers and Grasses is to be greatly recommended. Sown during September the plants having the benefit of fall rains, become well established before the ground freezes up and have a good start in spring, insuring an early and full crop the following year.

Clovers are the foundations of agriculture in our northern and eastern states; about one-third of the cultivated land in these states is now planted in Clovers of some kind, or Grasses and Clovers mixed.

Clovers are used for hay, pasture, soiling and green manure. They are needed to keep up a profitable yield of the land, and even if only the stubble and the roots are plowed under, the soil will be greatly enriched.

THE HONEST TRUTH ABOUT GRADES.

Many years ago we established the following grades of our own:

1. **Choice**—Merchants sell this grade of Clover, Timothy and Grasses largely out of their stores as **Prime to Choice**. It has not been so well cleaned, and contains some pigeon grass or other grasses or Clovers, and some blighted seed, hence the low price.

2. **Salzer's Superior**—Far better than Choice. It is, we firmly believe, superior to 96 per cent of the clovers offered by Seedsmen in this country. It is superior, we think, to grades like Badger, Sterling, Pine Tree, Old Gold, Iowa Shield, etc., etc.

3. **Twentieth Century**—It is the finest, cleanest, purest, heaviest, most vigorous seed that can be grown. The seed is taken from clean land only, saved and gathered under great expense and great care. It is to other grades what rich Jersey Cream is to skimmed milk.

Our 20th Century grade of clover and grasses is sent out only in sealed bags, branded with our name; our 20th Century grade is put up in quantities of ¼ bu., ½ bu., 1 bu., 2½ bu. and 100 lbs.

Prices subject to market fluctuations. Write for special prices if large quantities are wanted.



SALZER'S HARDY AMERICAN ALFALFA

Alfalfa Clover can be grown in every state of the Union, North, South, East or West—cold Minnesota, freezing Wisconsin, treeless Nebraska, the prairies of Illinois and Iowa, the bottoms of Indiana, the pineless soil of Michigan, and the rich farms of New York and Pennsylvania—yes, every state can grow from two to four crops of Alfalfa.

In the South and West they call Alfalfa the "**Get-Rich-Quick Crop**" and "**Farmers' Gold Mine**;" it has made more than one fortune for the pioneer who went west; when once established it means independence; frost and drought, floods and bugs have less effect on Alfalfa than on any other crop; it produces a stream of never-failing wealth and trusts and panics cannot injure the Alfalfa grower.

In recent years great progress has been made with Alfalfa growing in the central and northwestern states; it has been proven conclusively that Alfalfa for these states, too, is the **crop of the future**; it can be grown where clover grows and soon will to a large extent take the place of clover and other crops, and what an enormous gain this means for these sections is best shown by the comparison made by Prof. R. A. Moore of the Wisconsin Agricultural Station:

"When grown in comparison with red clover, timothy, the yield per acre of hay was 5.4 tons for alfalfa, 2.5 tons for clover, 2.3 tons for timothy. As a green forage, the weight of alfalfa grown per acre was double that of clover, three times that of timothy. The percentage of protein found in the hay was as follows: 18.7 for alfalfa, 13.28 for clover, 4.74 for timothy. In total yield of protein per acre alfalfa produced three times that of clover, nine times that of timothy."

Of the other important qualities which make alfalfa superior to clover, should be mentioned the greater certainty of a crop when once fairly started; the longer life of an alfalfa meadow and the greater value as soil renovator; in regard to the last item, the U. S. Dept. of Agr. says: "In addition to the hay crop, Alfalfa at two years adds \$100 to the value of every acre on which it grows."

No single forage plant combines the materials for a profitable ration for dairy cows, sheep and brood sows so well as does Alfalfa; it is a good substitute for such high protein feeds as oil cake, cotton seed meal, bran, and saves for the farmer the money he usually spends for them; but it is not in itself a complete ration, and in order to get the best and most profitable results from feeding Alfalfa such coarse forage plants like corn fodder, silage, millet or root crops must be added to the ration.

CULTURE OF ALFALFA

SOIL—Any good corn land or land that is suitable for red clover will produce Alfalfa. A rich clay land over a gravelly sub-soil seems to be the best. Good drainage is essential, and the water level in the soil must not be nearer than 7 to 8 feet to the surface. It develops best on well cultivated, sloping land where the water will not stand during any portion of the year.

PREPARING THE SEED-BED—Land on which a cultivated crop like corn, potatoes, sugar beets or tobacco precedes the alfalfa is best suited for it. After ploughing the land it should be rolled until thoroughly compacted, then disked or harrowed several times at weekly intervals to kill all weeds.

SOIL INOCULATION—In most sections of the country the ground is sufficiently supplied with Alfalfa bacteria, but where they are present in so limited number that it seems impossible to get a catch of alfalfa, we suggest to scatter over the land soil from an old alfalfa field or soil on which sweet clover was grown at the rate of 250 to 2,000 pounds per acre; in case this soil cannot be had nearby, we can supply it from our fields.

SOWING THE SEED—The seed can be sown in the fall as well as in the spring; in the northern states the seeding is done in the fall not later than August 15th, before, if possible, and further south September has been found the best month to sow Alfalfa. Here in the north the plants must be pretty strong before the winter sets in, otherwise they will freeze out. Sow seed at the rate of 15 pounds per acre; it is safer to plant without a nurse crop. The seed is sown broadcast or drilled in; it should not be covered more than one inch.

CUTTING THE CROP—Alfalfa should be cut when about one-tenth in bloom, but in no event after September 1. The growth made after that date is needed to hold the snow for winter protection.

CURING OF ALFALFA—Cut Alfalfa in the morning and with good drying weather the hay can be raked and put into small cocks in the afternoon of the same day. The hay should be cured with the least possible handling.

CUTTING FOR SEED—For seed the second crop is usually saved, which is larger and ripens more uniformly than the first one; cut when the pods are dark brown.

Prices of Alfalfa on next page.

Salzer's Hardy American Alfalfa

WESTERN ALFALFA—Grown in Nebraska or Kansas on dry land (never irrigated), bright, pure seed, entirely free of any noxious weeds; this is the prettiest and brightest seed we have. This strain of Alfalfa has always proven quite hardy in southern Minnesota and southern Wisconsin and most of the Alfalfa meadows there, some of them quite old, have been grown from this seed. We also recommend this strain for all central, eastern and southern States as the best for hay as well as seed production.

PRICE OF SALZER'S WESTERN ALFALFA.

	Purity	Vitality	Pkg.	Pound	Peck	By Freight or Express			
						½ Bu.	Bushel	2½ Bu.	100 Lbs.
Choice	99.00%	94.00%	\$0.05	\$0.16	\$2.10	\$4.00	\$7.75	\$18.50	\$12.50
Superior (similar to Sterling).....	99.20%	96.00%	.05	.18	2.25	4.35	8.50	20.50	14.00
20th Century	99.50%	96.98%	.10	.20	2.60	5.00	9.75	23.50	16.00

DAKOTA DRY LAND ALFALFA—This seed is grown in western South Dakota on non-irrigated land. Our Dakota Alfalfa is of high purity and entirely free of harmful or noxious weeds. Dakota seed is mostly hybrid seed. There were planted for many years in western Dakota strains of Sand Luzerne like Grimm's, Baltic and others of unknown history, also many strains of Turkestan Alfalfa outside of the common Alfalfa and in course of time the different strains have crossed, producing a hybrid strain with purple flowers interspersed with white and yellow ones, which is harder than common alfalfa. We recommend our Dakota Alfalfa especially for the northern States.

PRICE OF SALZER'S DAKOTA ALFALFA.

	Purity	Vitality	Pkg.	Pound	Peck	By Express or Freight			
						½ Bu.	Bu.	2½ Bu.	100 Lbs.
Superior	99.50%	90%	10c	25c	\$2.70	\$5.20	\$10.25	\$25.00	\$17.00
20th Century	99.60%	92%	10c	30c	2.90	5.60	11.00	26.50	18.00

MONTANA ALFALFA—Our Montana Alfalfa is very pure stock, but like most northern seed it contains a few discolored kernels and the vitality is not quite as high as of seed grown in more southern States. This seed is raised as far north as Alfalfa can be grown, and for that reason is considered harder than our Western seed.

PRICE OF SALZER'S MONTANA ALFALFA.

	Purity	Vitality	Pkg.	Pound	Peck	By Express or Freight			
						½ Bu.	Bu.	2½ Bu.	100 Lbs.
Superior	99.03%	90.92%	10c	30c	\$3.10	\$6.00	\$11.85	\$29.00	\$19.50
20th Century	99.03%	92.00%	10c	35c	3.20	6.20	12.15	29.50	20.00

TURKESTAN ALFALFA—(Turkestan grown seed.) Perfectly hardy, withstands droughts, heat and cold. The climate of Turkestan is not unlike that in our interior states, being far removed from the ocean and surrounded by wide expanses of dry land. The summers are very hot and long, and in many places the evaporation exceeds the quantity of moisture that has fallen during the year; there this Alfalfa grows and flourishes.

	Pur.%	Vty.%	Pkg.	Lb.	Peck	By Express or Freight			
						½ Bu.	Bushel	100 Lbs.	
Choice Turkestan.....	98.20	90.00	5c	20c	\$2.25	\$4.35	\$8.50	\$14.00	
Superior Turkestan.....	99.00	96.00	5c	25c	2.50	4.75	9.25	15.00	

PEDIGREED GRIMM OR EVERLASTING ALFALFA.

Genuine stocks grown for us on the famous alfalfa farm of Dr. Sudduth, Yellow Stone County, Montana, from seed obtained from the U. S. Dept. of Agriculture and taken from fields which have been inspected by representatives of the government, and found true to name. This seed has been grown on dry land.

Grimm Alfalfa was brought from Germany by F. Grimm in 1857, to Minnesota, and has ever since been grown there, as also tested and grown for years and years in all northern Experiment Stations, and never was injured by frost, never winter killed.

It is the highest type of Alfalfa. It is not excelled in hardiness and productiveness by any other strain of Alfalfa.

Price: By express, lb., \$1.00; 4 lbs., \$3.50; 20 lbs., \$15.00.

Salzer's Medium Red or June Clover

Medium Red Clover is by far the most important Clover for our country. It lives two years; grows about two feet high; makes two crops a year, yielding about three tons of cured hay per acre. Clover hay is very nutritious, stock fed on it requiring less grain. All animals thrive if pastured on clover, particularly cattle, sheep and pigs. For soiling crop and also for green manuring it is very valuable, adding humus and nitrogen to the soil. It does well on a great variety of soils and it thrives most luxuriantly on strong, well drained loams.

WHY YOU SHOULD SOW SALZER'S CLOVER.

The answer is given by ex-Gov. F. A. Hoffman, of Illinois, in a few words. He says: "Out of repeated tests made with Salzer's Superior Brand of Red or June Clover, never less than 98 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds."

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our Northern-Grown Seed and know that every kernel will grow, than to get inferior seeds from seedsmen who buy up anything and everything.

You are not obliged to sow 10 to 12 lbs. to the acre as you do of the ordinary clover you buy from some seedsmen or dealers, but 6 lbs. of Salzer's 20th Century Strain per acre will go farther and do the work infinitely better.

Suppose you have 20 acres to sow, 20 acres at 6 lbs. to the acre of Salzer's 20th Century Strain equal 120 lbs. at \$17.50 per 100 lbs equal to \$21.00.

Twenty acres at 10 lbs. to the acre of clover which you buy from dealers equal 200 lbs. at \$15.00 per 100 lbs. equal \$30.00.

NOW WHAT ARE THE RESULTS?

In the first place you pay for 120 lbs. of Salzer's 20th Century Strain, \$9.00 less and at once a vigorous, luxuriant, heavy, healthy, clean growth of clover, while if you sow the 200 lbs. of the ordinary clover you are so apt to get an inferior grade, a weakly growth, a poor stand and at the same time about a million kernels of weeds to boot per acre.

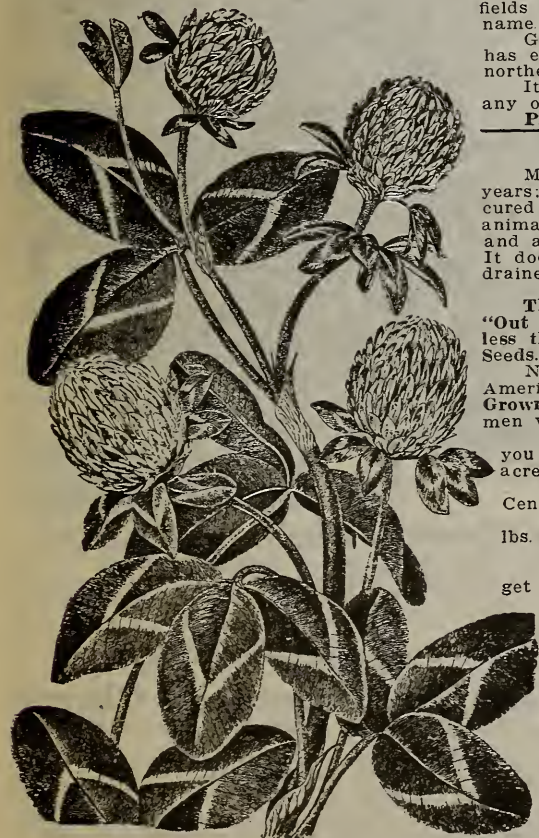
What do you wish to sow, Mr. Farmer, clover only, or clover and weeds?

The standard of purity and germination of Clover seed required by the Wisconsin seed law is 95 per cent purity and 90 per cent vitality. The seed, furthermore, must not contain any dangerous weeds. All of our grades of Red Clovers, the choice, superior and 20th Century, comply with this and all other seed laws.

PRICE OF SALZER'S MEDIUM RED OR JUNE CLOVER.

	Pkg. by	Pound	Peck	By Freight				Sow per acre
				½ bu.	bu.	2½ bu.	100 lbs.	
Choice	Mail	20c	\$2.40	\$4.60	\$ 9.10	\$22.25	\$15.00	10 lbs.
Superior	5c	22c	2.60	5.10	10.00	24.50	16.50	8 lbs.
20th Century	6c	25c	2.75	5.40	10.60	26.00	17.50	6-7 lbs.

If by mail, add postage. Sacks, each, 22c extra.



Salzer's Medium Red Clover, 20th Century Strain.

Salzer's White Dutch Clover

A low, close-growing Clover; round, white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Never winter kills here. Also for lawns it is splendidly adapted; indeed, no lawn is considered "quite right" unless it contains a good sprinkling of this sweet, pure, white-blooming, low growing, "soft as velvet," hardy White Dutch Clover. One-quarter of a pound, costing 22c, postpaid, of our 20th Century White Clover will be sufficient to sprinkle upon a lawn 20x50 feet.

PRICES OF SALZER'S WHITE DUTCH CLOVER.

	Postpaid	Lb.	¼ Pk.	Pk.	By Freight				Sow per acre
					½ Bu.	Bu.	100 lbs.		
Choice	15c	30c	\$2.10	\$4.00	\$7.75	\$15.25	\$25.00	9-10 lbs.	
Superior	20c	40c	2.50	4.75	9.25	18.25	30.00	8 lbs.	
20th Century (for lawns).....	22c	45c	2.75	5.25	10.00	19.50	32.00	6-7 lbs.	



Mammoth Red or Sapling Clover



What we say regarding the quality of Salzer's Medium Red or June Clover is also applicable to our Mammoth Red Clover. Both of these Clovers are as fine and full of life and vigor as any Clover seed can be. All this seed is grown right here on northern soil and we know whereof we speak when we say it is fresh and contains no dangerous weeds like dodder, Yellow trefoil, plantain, etc., which are generally in clovers grown elsewhere.

Mammoth Red Clover is quite distinct from Medium, being larger, of coarser and more robust growth, and two to three weeks later. It is also more hardy, stands frost better and is more permanent. It yields enormously, but makes only one crop. It grows well on land too poor and on soil too low for Medium Red, and is therefore largely used to restore fertility to worn-out soil. Mammoth Red Clover should be in every permanent pasture, and as a fertilizer for green manuring it surpasses all other clovers.

It is especially used by farmers for a permanent hog pasture. It grows tall, and our 20th Century strain of same is extremely leafy and bushy. Ten acres ought to furnish sufficient nourishment for 100 hogs all summer, providing same can be divided off.

There is no Mammoth Clover quite as good as Salzer's strain, and we again urge our customers who intend seeding to grass and clover to use Salzer's 20th Century, because this brand is the purest and of the highest vitality. It is the best seed obtainable.

Price of Salzer's Mammoth Red Clover Seed.

	Pkg. by		By Freight				Sow per Acre.
	Mail	Pound	Peck	1/2 bu.	Bu.	100 lbs.	
Superior	5c	25c	\$2.75	\$5.40	\$10.60	\$26.00	8 lbs.
20th Century.....	6c	30c	2.95	5.70	11.20	27.50	6-7 lbs.

If wanted by mail add postage. Sacks, each, 22c extra.

Wisconsin Alsike Clover

Alsike Clover is the most hardy of all Clovers. It is more perennial than Red Clover, does not heave out of the ground in spring with the frost and will resist the severest cold and also withstand the extremes of drouth and wet. The heads are round, flesh colored, very sweet and fragrant and are much liked by bees. Alsike prefers a moist soil containing a trifle of clay. It yields abundantly, is excellent for hay and pasture, makes finer and better hay than Red Clover, as the stems are not so thick and woody.

Alsike Clover produces a very large amount of herbage during the season and it is more sure to produce a crop than any other Clover. Its powers of production are inexhaustible and improved by the wonderfully curious formation of the plant, from the single crown of which innumerable heads are continually being produced all through the season.

Price of Salzer's Wisconsin-Grown Alsike Clover Seed.

	Pkg. by		By Freight				Sow per Acre	
	Mail Lb.	Pk.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.		
Choice ...	5c	20c	\$2.60	\$5.00	\$9.75	\$23.50	\$16.00	10-11 lbs.
Superior ..	5c	22c	2.90	5.60	11.00	26.50	18.00	8-9 lbs.
20th Century ..	10c	25c	3.00	5.85	11.50	28.00	19.00	6-7 lbs.

If wanted by mail add postage. Sacks, each 22c extra.



The Luxuriant Alsike Clover

B. Alsike Clover (and Timothy)

B. Alsike is grown right here in Wisconsin for seed, contains Timothy, as the two, Alsike and Timothy, do so splendidly together, blooming and ripening at the same time. If you do not plant to grow for seed only, then the B. Alsike will give you splendid satisfaction; indeed, it is now being sown in great quantities almost to the exclusion of superior seed, owing to its very low price. Its marvelous producing powers makes B. Alsike profitable to sow! It makes hay of a very superior quality. Of course, if you desire to grow for Seed, then by all means plant only Salzer's 20th Century.

Price of B. Alsike Clover (and Timothy) Seed.

	Pkg. by		By Freight				Sow per Acre
	Lb.	10 lbs.	1/2 bu.	60 lbs.	100 lbs.		
B. Alsike...	5c	15c	\$1.30	\$3.85	\$7.50	\$12.00	10 to 15 lbs.

Sweet or Bokhara Clover (Melilotus Alba)

Grows much like a coarse alfalfa. It is an excellent pasture plant, beginning its growth in early spring; it can also be cut for hay, which is almost equal in feeding value to alfalfa. As a fertilizer Sweet Clover is of the greatest value, its long, fleshy roots, when decaying at the end of the second year, will greatly improve the soil.

Sown in the southern and eastern states in fall as well as in spring; in the north it is best sown in spring and not later than July 1st. Sow 15 lbs. per acre.

Hulled Seed: Pkg., 5c; by freight: lb., 35c; 15 lbs., \$4.75; 100 lbs., \$30.00.

Giant Incarnat or German Mammoth Clover

Valuable for Pasture, Green Forage, Hay and especially valuable for Quickly Restoring Wornout Soils.

Giant Incarnat Clover forms upright branching plants, 2-3 feet high. It roots very deeply and is a bountiful provider of nitrogen. It grows most luxuriantly on fertile loam, yet it will thrive better on thinner and poorer soil than Red Clover. It is more efficient for green manuring than the latter. Plowing under a good crop of Giant Incarnat is equivalent to 20 tons of stable manure per acre. It is the cheapest source of nitrogen, has revolutionized the methods of farming in many states, and has restored to profitable cultivation thousands of acres of poor land.

Giant Incarnat is a so-called winter-annual and in the eastern and southern states it is mostly sown in fall, from July 15th to Sept. 15th at the rate of 10 to 15 lbs. per acre.

It is one of the best clovers for use in the silo. For soiling and for pasture it is frequently sown with rape or winter rye. It is also often sown in corn, sorghum and many other crops after the last cultivation, and when these crops are removed the clover will come on and occupy the land during fall, winter and spring, and may be pastured off or plowed under in time for planting the next crop.

Price of Salzer's Giant Incarnat Clover or German Mammoth Clover Seed.

	Pkg. by		By Express or Freight				Sow per Acre
	Lb.	10 lbs.	30 lbs.	Bu.	100 lbs.		
Superior	5c	14c	\$1.10	\$2.85	\$5.50	\$9.00	12 lbs.
20th Century	5c	16c	1.25	3.25	6.25	10.00	10 lbs.

Sacks, extra, 22c each.

COMMON CRIMSON CLOVER.

Price: 10 lbs., \$1.00; bu., \$5.25; 100 lbs., \$8.50.



Salzer's Giant Incarnat Clover

Hardy Northern Grown Grass Seed

Salzer's Timothy

What we say under "The Honest Truth About Grades" on page 20 pertains also to our Timothy. Repeated tests from testing stations give to Salzer's 20th Century strain of Timothy 98 to 100 per cent growth. This means that almost every kernel you sow will sprout, grow and produce. What shall we say to you, Mr. Farmer, to induce you to buy the best Timothy seed on earth in preference to such as is offered to you out of your stores or by seedsmen who are not growers? Lots and lots of Timothy seed is sold that contains an endless amount of weeds and foreign seeds. Why sow this when for a little more you can get Salzer's 20th Century Strain of Timothy, which grows much taller, is more leafy and has heads twice the size of common Timothy, and is the purest, finest, thriftiest, most productive, vigorous, bushy Timothy on earth?

In this country Timothy is the king of all grasses. It is the most important of all hay grasses and is adapted to a wider range of conditions than any other variety of grass. It certainly is the hardiest of all our grasses; no other kind will stand the extremes of heat and cold better than this one; no other variety equals it in average yields, nor does any other variety excel it in feeding value. It luxuriates on clay and moist soil and is unsurpassed on peat, but is not so well suited for light sandy soils. It flowers in July and should be cut when in full bloom, as if left until later the hay becomes hard and coarse. The hay is very nourishing and can be preserved for a long time; it is greedily eaten by all cattle, and horses are especially fond of it. On average soils it is frequently sown along with common Red and Mammoth Clover, and on lower soils generally with Alsike. For pasture it cannot be well recommended as if sown alone, its growth is not thrifty enough and close pasturing is very injurious to it. For pasturing, therefore, it should be sown along with other grasses, and we have added it to most of our Clover Grass mixtures wherever possible. Timothy is one of the most certain grasses to grow. It attains the height of its productiveness already in the first year after being sown. It has proven itself well adapted to the Northwest and seldom fails to make a good stand on prairie soil when sown under suitable conditions.

Height, 2 to 3 feet. If sown alone, use one-quarter bushel per acre.

PRICE OF SALZER'S TIMOTHY.

	Pkg.	Lb.	Peck.	By freight or express			
				½ Bu.	Bu. (45 lbs.)	2 ½ Bu. 100 Lbs.	
Choice	\$0.05	\$0.07	\$0.70	\$1.30	\$2.50	\$5.90	\$5.25
Superior .....	.05	.08	.75	1.40	2.70	6.45	5.75
20th Century .....	.06	.10	.80	1.50	2.95	7.00	6.25



Salzer's 20th Century Timothy

Kentucky Blue Grass

In Salzer's 20th Century Strain we believe we have a Kentucky Blue Grass that is superior to anything ever before offered. In purity, strength of growth, vigor and yield it surpasses all other strains.

Kentucky Blue Grass does well everywhere. Known the world over as the rich verdure decking the celebrated Blue Grass region of Kentucky. The hay crop is of such excellent quality that all stock relish it and fatten. It carries its verdure into winter longer than most other sorts of grasses, and in the early spring it is out very early with its rich green, and remains green if the season is favorable. It grows well on good, rich, light and dry land and is especially valuable as pasture grass. It remains small the first year but becomes fully established the second year. It is a hardy perennial, lasting indefinitely, and improving every year. One of the best grasses for the lawn. All Blue Grass Seed germinates slowly.

PRICE OF KENTUCKY BLUE GRASS.

	Package	Pound.	Peck.	Bu. (14 lbs.)	50 lbs.	100 lbs.	Sow per acre.
Choice	\$0.10	\$0.15	\$0.45	\$1.60	\$5.60	\$11.00	22 lbs.
Superior .....	.10	.18	.50	1.70	5.85	11.50	20 lbs.
20th Century .....	.10	.20	.55	1.80	6.10	12.00	16 lbs.

(If desired by mail, add postage.)



KENTUCKY BLUE GRASS

Red Top or Herd's Grass

A very hardy native grass, probably the most perennial grass we have. It is especially valuable for a permanent pasture where grazing is continuous. It withstands our cold winters and flourishes almost everywhere. It would answer well to sow Red Top separately on moist lands where old grass has run out or become mossy; on such places, if once established, it spreads rapidly and driving out all wild grasses and weeds will take possession of the land. Also on moist, undrained soils, liable to occasional overflow it will grow better than any other kind. Red Top accommodates itself to a variety of soils, even to quite dry situations, but succeeds best on moist land; here it attains a height of 2 to 2 ½ feet. It is of slender growth and rather fine foliage and throws out slender, spreading heads. It is very nutritious and well relished by stock.

Salzer's Chaff Red Top (seed not separated from the hull, about 60% pure seed) lb., 15c; pk., 50c; bu. (14 lbs.), \$1.85; 100 lbs., \$12.00. Sow 20 lbs. chaff per acre.

CLEAR RED TOP SEED.

This is the seed free from chaff, while the above offered grade is unhulled.

	Pkg.	Lb.	Pk.	Bu. (14 lbs.)	50 lbs.	100 lbs.	Sow per acre.
Choice	\$0.10	\$0.25	\$0.90	\$3.15	\$10.75	\$21.00	15 lbs.
Superior .....	.10	.30	.95	3.45	11.75	23.00	12 lbs.
20th Century .....	.15	.35	1.00	3.90	12.75	25.00	10 lbs.

(If wanted by mail add postage.)



NORTHERN GROWN RED TOP

Meadow Fescue or English Blue Grass

Meadow Fescue is a very hardy perennial and never winter kills. It stands drouth better than most other grass as the roots penetrate deep, from 12 to 15 inches into the soil. It is well suited to a wide range of soils, does well on loamy, clay and gravelly soils, and thrives on heavy black loam, strong, deep and low lying soils. It is not adapted to light sandy soils.

Of all grasses, Meadow Fescue is the surest crop and experienced farmers do not expect any more failures with this grass than they do with grain. It comes up quickly and in three to four weeks after sowing it will be about four inches high and cover the ground perfectly.

It lives longer than most other kinds of grasses, and although it produces the first year a good crop of hay or pasture, it does not reach the highest stage of growth until two and three years, and for this reason it is best adapted for permanent pastures and meadows. As a pasture grass it is particularly valuable, as it is the most persistent grower and is one of the very earliest in spring and the latest in fall. When two or three years old it exceeds most other grasses in the quantity of its produce and nutritive matter, producing 4 to 5 tons of hay per acre. It occasionally grows quite rank, but it always remains tender and succulent and the forage, either green or dried, is very nourishing and much relished by cattle. Horses also eat it greedily. In the pasture it is invariably eaten down very closely.

Besides hay or pasture it produces also an abundant crop of seed, generally from 5 to 600 lbs. per acre, for which there is always a good market. In many places where Meadow Fescue is grown for seed, it is given the preference to Wheat or any other grain on account of its permanency, and there are many meadows in this country that have remained productive for 12 to 20 years.

The best time for seeding is in the fall, from August 15th to September 15th. Sown at that time the grass will get a good start in the fall and this will insure a seed crop the following season. 10 to 15 lbs. are sown per acre, broadcast, and covered with a harrow. The seed is mostly sown alone, not with a nurse crop. It can be threshed with an ordinary grain thresher with no changes except the shutting off of most of the wind from the fan.

Meadow Fescue is of the greatest value if sown in connection with other grasses for permanent pastures or meadows, mainly because it is so sure to grow and comes up so quickly, keeping the weeds down and furnishing forage while the weaker grasses are getting started. It also does splendidly if sown together with alfalfa and there will be no trouble from bloating when a pasture has only about 50% of alfalfa. Meadow Fescue does not drive out the alfalfa like Blue Grass or other grasses. It grows 2 ½ to 3 feet high, roots out well, but never grows in tufts. It flowers in June. Our seed is American grown, is entirely pure, and has a vitality of 100 per cent.

Superior: Pkg., 5c; lb., 15c; bu. (14 lbs.), \$1.90; 50 lbs., \$6.50; 100 lbs., \$12.50.
20th Century: Pkg., 10c; lb., 20c; bu. (14 lbs.), \$2.05; 50 lbs., \$7.00; 100 lbs., \$13.50.
(If wanted by mail add postage.)



SALZER'S MEADOW FESCUE

Salzer's Orchard Grass

A valuable grass for pasture or hay land, and on account of its earliness especially valuable for a permanent pasture. It furnishes green grass very early in the spring and until late in the fall. When closely cropped it grows up very quickly and is ready for grazing again in ten to twelve days. When grown for hay, more than one crop can be obtained in one season, and when only one crop is cut the aftergrowth is very heavy and gives splendid and rich pasture till late in the fall. It will stand drought and is hardy. It grows in tufts and is, therefore, best sown with other grasses. It is well suited for shady places, such as orchards and groves. Grows on all kinds of land but does best on deep, rich sandy loam or clay soils.

Of it ex-Gov. Hoffman says: "Know of no grass that deserves greater attention than Orchard Grass. It flourishes on any and all soils. It is extremely rich in herbage. The leaves are flat, vigorous, juicy, of a dark green color, and of great nourishing power. It is extremely early, insusceptible to drought—indeed, it will flourish when other grasses dry out—and is enormously productive."

	Pkg.	Lb.	Bu. (14 lbs.)	50 lbs.	100 lbs.	Sow per acre.
Choice	5c	16c	\$2.00	\$6.75	\$13.00	25 lbs.
Superior	5c	18c	2.10	7.25	14.00	21 lbs.
20th Century	5c	20c	2.40	8.25	16.00	17 lbs.

If to go by mail add postage.

Tall Meadow Oat Grass

A magnificent grass of rapid, luxuriant growth. When headed out it bears considerable resemblance to common oats. It is quite hardy, withstands the cold winters and also the heat and drouth of summers and stays green in summer longer than any other variety. It is natural to sandy loams and gives better results on medium and light sandy soils than most other grasses, but it thrives best on strong and tenacious clays. It has proven quite hardy and adapted to all parts of our country, but does especially well in the south, its returns there are larger than of Timothy. Tall Meadow Oat grass vegetates with great luxuriance, it is very productive, very early and affords a plentiful aftermath. It makes splendid pasturage and it is found most beneficial when maintained in a close state of feeding. For hay it can be cut twice and the nutritive qualities of this hay are first class. It should be cut when in bloom, the middle of June. Orchard Grass and Red Clover mature at the same time and a mixture of these three varieties is frequently sown with very good results. Tall Meadow Oat Grass can also be sown alone at the rate of about 20 to 25 lbs. per acre. Height 4 to 6 feet. Salzer's 20th Century: Pkg., 5c; by freight, lb., 25c; bu., \$2.50; 100 lbs., \$17.00.



Orchard Grass.



Tall Meadow Oat.

which is generally about a mixture of these three varieties is frequently sown with very good results. Tall Meadow Oat Grass can also be sown alone at the rate of about 20 to 25 lbs. per acre. Height 4 to 6 feet.

Bromus Inermis

This is the most wonderful grass for light or sandy soil or dry situations and a great boon for drouth stricken countries like part of Nebraska, Dakotas, Kansas, Texas, Colorado and Montana. It does especially well on these arid lands where no other variety of cultivated grass will grow, yielding quite large crops of splendid food, often 3 to 4 tons per acre, and affords early and abundant pasturage. It adapts itself to almost every condition of soil and climate. It has proven a great success in the Northwest and is of the greatest importance and value there. We are not recommending it, however, for more eastern states, as the feeding value is not as good and its yield not as large as those of most other cultivated grasses like Timothy, Red Top, Blue Grass, Orchard Grass and Meadow Fescue and outside of the Western States it should only be used in mixtures for pastures and meadow on dry, light soils.

The Department of Agriculture has been experimenting with this Grass at its experimental stations in the arid regions.

The Experimental Station at Gardner, City, Kan., says: "We have grown Bromus Inermis successfully, and we think it is the coming grass for the arid regions of the West. It is green from the middle of March to about November."

Prof. Shaw of Minnesota, pertinently says: "This Grass cannot be obtained too soon by farmers of the Northwest."

The South Dakota Experimental Station of Brookings, says: "This is the best Grass that has yet been tried at this station. When properly sown it catches well, giving a good sod the first year; in favorable seasons a fair yield of hay may also be obtained. The forage, though coarse, is of excellent quality, and, under ordinary circumstances, a large amount of early spring and fall feed may be obtained in addition to a good yield of hay. Thus far the grass has endured drouths perfectly, and was never winter killed in the least."

Salzer's Superior: Pkg., 5c. By freight: Lb., 20c; 14 lbs., \$2.50; 50 lbs., \$8.50; 100 lbs., \$16.00. Sow 20 lbs. per acre.



Bromus Inermis.



RED TOP PHALARIS

Phalaris Grass

On almost every farm in America there is to be found a piece of low, wet land upon which no other grass will thrive, but where Phalaris should flourish luxuriantly and return a large yield of the most nutritious, tasty grass. Surely a grass with such vigor and hardiness, volume of yield and quantity of nutrition, will greatly surprise the grower.

It will grow on land that is too wet for Red Top, and for such soils we heartily recommend it, that is, for tenacious clay, for marshy, wet lands, in ditches and by river sides, there it is often sown for binding the banks and also on account of the seeds, which furnish food for trout and wild fowl. This remarkable grass sends its long twining roots deep after strength into the soil, and then brings forth grass 4 to 8 feet tall, of great richness. In England it yielded 15,103 POUNDS of magnificent hay per acre! At La Crosse, Wis., Hon. H. Goddard grew it as per illustration, 8 feet tall. Look at this magnificent clump of grass from one kernel of seed! Is not that wonderful, yes, unusual? If you have wet soil, here's your grass! By some it is called the Giant Red Top. It is a hardy perennial. Fall is a good time to sow this grass and many of the places where it should be planted can only be reached at that time.

Price: Pkg., 10c; 1/4 lb., 25c, postpaid. By freight: Lb., 75c; 5 Lbs., enough for 1 acre, \$3.50; 100 Lbs., \$65.00.

Other Grasses

	Sow Per Acre.	Lb.	10 Lbs.	100 Lbs.		Sow Per Acre.	Lb.	10 Lbs.	100 Lbs.
Beach	5 lbs.	\$0.70	\$6.50	\$60.00	Meadow Foxtail	4 lbs.	\$0.35	\$3.25	\$30.00
Bermuda	5 lbs.	.75	7.00	...	Rye Grass, English Superior	25 lbs.	.10	.80	7.50
Canada Blue, 20th Century	20 lbs.	.15	1.10	10.00	Rye Grass, Italian Superior	30 lbs.	.15	.90	8.50
Crested Dogstail	30 lbs.	.30	2.75	25.00	Rough Stalked Meadow	20 lbs.	.45	4.00	35.00
Fescue, Hard	30 lbs.	.25	2.25	20.00	Sweet Vernal, Annual	3 lbs.	.20	1.60	15.00
Fescue, Red	30 lbs.	.25	2.25	20.00	Sweet Vernal, Perennial	3 lbs.	.50	4.50	...
Fescue, Sheep	25 lbs.	.25	2.25	20.00	Water Meadow	20 lbs.	.70	6.50	60.00
Fescue, Tall	25 lbs.	.35	2.75	25.00	Wood Meadow	30 lbs.	.35	3.25	30.00
Johnson Grass	10 lbs.	.20	1.50	14.00					

If wanted by mail add postage.

WILD CELERY SEED

Can only be planted in Fall. Seed must be sown when fresh; it loses its vitality when dry. Orders will be filled promptly when stock is ready. Great to attract ducks, geese, etc. Seed extremely scarce. Sold in pods. Per 12, 25c; per 50, 90c; per 100, \$1.75; per 1,000, \$15.00.

WILD RICE SEED

Should be planted only when seed is fresh. Orders will be filled promptly when stock is ready. There is a tremendous demand of late for Wild Rice, which is used for sowing in ponds, or marshy places, in lakes, alongside of rivers, etc., to attract ducks, geese, pigeons, and other wild game. The best way to start the rice in lakes is to sow right along the shores and let same settle, or better still, you can sow along the shores and press the seed into the ground. This can be done by walking on it, sowing slowly. All that is really necessary is to get the seed covered and any method that will answer this purpose will be satisfactory to the rice. The best time to plant rice is in September, when the seed is gathered. Price: By express, lb., 30c; 4 lbs., \$1.10; 10 lbs., or more, 25c a lb.



WILD RICE



WILD RICE

Salzer's Extra Grass and Clover Mixtures

Yield from 50 to 100 per cent more Hay or Pasture than can be obtained by sowing one or two grasses or clover alone.



Extra Grass and Clover Mixtures for Meadows

<p>No. 1 For heavy and strong soils, high and dry land.</p> <p>Tall Meadow Oat Orchard Grass Hard Fescue Perennial Rye Grass Meadow Fescue Timothy Redtop Red Clover Alsike Clover</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 20 to 25 lbs. per acre.</p>	<p>No. 2 For medium to light soils, high and dry land.</p> <p>Orchard Grass Timothy Meadow Fescue Bromus Inermis Perennial Rye Grass Hard Fescue Redtop Red Clover Tall Meadow Oat Alfalfa</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 20 to 25 lbs. per acre.</p>	<p>No. 3 For rich and moist land.</p> <p>Redtop Italian Rye Meadow Foxtail Tall Fescue Meadow Fescue Timothy Tall Meadow Oat Alsike Clover</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 20 lbs. per acre.</p>
<p>No. 4 For peaty soils.</p> <p>Meadow Foxtail Perennial Rye Grass Orchard Grass Timothy Tall Fescue Meadow Soft Grass Meadow Fescue Alsike Clover</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 20 to 25 lbs. per acre.</p>	<p>No. 5 For top seeding on marshes and swamps.</p> <p>Redtop Floating Meadow Tall Fescue Waterspear Grass Meadow Foxtail Italian Rye</p> <p>Bu. (14 lbs.), \$3.10; 50 lbs., \$10.50; 100 lbs., \$20.00. Sow 10 to 15 lbs. per acre.</p>	<p>No. 6 For moist land overflowed part of the year.</p> <p>Redtop Meadow Fescue Tall Fescue Meadow Foxtail Timothy Alsike</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 20 to 25 lbs. per acre.</p>

Extra Grass and Clover Mixtures for Pastures

<p>No. 7 For heavy clay and high land.</p> <p>Meadow Foxtail Perennial Rye Grass Orchard Grass Timothy Redtop Ky. Blue Grass Hard Fescue Alsike Meadow Fescue Mammoth Clover Tall Meadow Oat White Clover</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 25 lbs. per acre.</p>	<p>No. 8 For light and high land.</p> <p>Meadow Fescue Redtop Orchard Grass Canada Blue Grass Hard Fescue Meadow Soft Grass Red Fescue Bromus Inermis Perennial Rye Grass Red Clover Tall Meadow Oat White Clover</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 25 lbs. per acre.</p>	<p>No. 9 For rich, moist ground.</p> <p>Meadow Foxtail Tall Fescue Meadow Fescue Ky. Blue Grass Perennial Rye Grass Orchard Grass Redtop Alsike Clover Timothy White Clover</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 25 lbs. per acre.</p>
<p>No. 10 For woodland pasture.</p> <p>Wood Meadow Grass Red Fescue Orchard Grass Crested Dogstail Sweet Vernal White Clover Rough-Stalked Alsike Clover Meadow</p> <p>Bu. (14 lbs.), \$3.10; 50 lbs., \$10.50; 100 lbs., \$20.00. Sow 25 lbs. per acre.</p>	<p>No. 11 For sandy, gravelly land.</p> <p>Bromus Inermis Sheep's Fescue Orchard Grass Perennial Rye Grass Hard Fescue Blue Grass Rescue Grass White Clover Mammoth Clover</p> <p>Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 25 lbs. per acre.</p>	<p>No. 12 For top seeding on marshes and swamps.</p> <p>Redtop Timothy Tall Fescue Water Spear Grass Meadow Foxtail Floating Meadow Alsike Clover</p> <p>Bu. (14 lbs.), \$3.10; 50 lbs., \$10.50; 100 lbs., \$20.00. Sow 15 lbs. per acre.</p>

Sloughs and Marshes

On most every farm there are low places, sloughs or marshes, which are unproductive, but which can in the fall when they are dry, be easily improved and made to produce profitable returns by transforming them into permanent meadows or pastures. This is

done by topseeding the land with our Clover Grass Mixtures, and we recommend especially No. 5, 6 or 12, which are most likely to give the best results and will establish firm sods on which the crop can be safely harvested or pastured.

Salzer's Lawn Grass

SALZER'S SUPERIOR LAWN GRASS SEED—Salzer's Superior Lawn Grass Mixture produces a perfect and enduring lawn of luxuriant richness, with closely interwoven, firm, elastic turf, and is often ready for mowing four weeks from sowing.

SALZER'S SHADY PLACE MIXTURE—The grasses used in making this special mixture are only those that are well adapted for growing in shade.

SALZER'S GOLF MIXTURE—For Tennis Courts, Cricket Tables, Golf Links, or wherever a fine velvety sward is wanted that will stand rough usage.

By express, lb., 25c; 10 lbs., \$2.00; 50 lbs., \$9.00; 100 lbs., \$17.50.

QUANTITY OF SEED TO SOW—One pound of our Lawn Grass Seed will sow 300 square feet. 70 to 84 lbs. an acre.

By express, lb., 35c; 10 lbs., \$3.00; 25 lbs., \$7.00; 100 lbs., \$25.00.

SALZER'S ODORLESS LAWN FERTILIZER
Price: 5 lbs., 25c; 10 lbs., 40c; 25 lbs., 75c; 50 lbs., \$1.25; 125 lbs., \$2.75; 250 lbs., \$5.00.

Grass Seeders

LA CROSSE HAND SEEDER.
This Seeder will pay for itself in sowing 5 acres twice over. It sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine. Price, 95c; weight, 9 lbs.



CAHOON HAND SEEDER.
Sows all kinds of Grain and Grass Seeds from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Oats, 23 feet, and Timothy, 18 feet. The bag and hopper hold 22 quarts. Price, \$3.00; weight, 8 lbs.

CYCLONE SEEDER, well known. Weight, 7 lbs. Each, \$1.50.

THE CHICAGO SEEDER. Weight, 9 lbs. Each, \$1.50.

MICHIGAN WHEELBARROW SEEDER.

To sow Grass Seed you need a good Seeder, one that will spread the Seed evenly and do it rapidly and yet thoroughly.

The Michigan Seeder will sow with ease from 30 to 40 acres in a day. It is especially adapted for sowing all kinds of clovers, Alfalfa, Alsike, Flax, Millets, Timothy and other Grass Seeds—12 foot Hopper, \$6.50; 14 foot Hopper, \$7.00; 16 foot Hopper, \$7.50.

Salzer's "Common Sense" Hand Power Hay Baling Press

This machine is as practical in its workings as any power baler ever made. It will bale any kind of hay, straw, flax or anything that can be held by baling. Two boys can bale three tons of hay per day easily. Any 125 pound boy can run it successfully. It is well made in every detail, and with reasonably good care will last a life time. It can be operated in 3x12 feet of floor space, and be used anywhere as it does not have to be fastened down. Standard size of bales, 14x18 inches square. Bales can be made any length up to 48 inches. The machine is made of hardwood entirely.



Warranted for one year against breakage, but broken parts must be returned free of expense as evidence of breakage. Weight of press, about 470 lbs.

It requires 5 lbs. of No. 16 wire to bale 1 ton. Price per bundle of 250 nine-foot wires, \$2.00.

Price: Complete Hand Hay Baler, only \$27.50.

SAND OR HAIRY VETCH

15 TONS GREEN FORAGE ACRE PER

50 DAYS FROM PLANTING



Salzer's Wisconsin Grown Sand Vetch

The most valuable forage plant for fall planting

Sand Vetches are more profitable than any Clovers, Cow Peas or other forage plants, they yield larger crops of more nutritious forage and are also better nitrogen gatherers and therefore more valuable as a soil improving crop.

The Sand Vetch is also known as Winter Vetch and Hairy Vetch. Up to a few years ago when the Salzer

Seed Company took up its introduction, but little was known of Sand Vetch in the United States, however, since then it has been brought more generally to the notice of farmers both by private parties, as well as our Experimental Stations, and it is being used now more and more.

We offer European and also Wisconsin grown seed, both stocks are first class, of the highest vitality and purity; but our Wisconsin seed, which is grown in this neighborhood, is acclimated and adapted to our country, it is more hardy, purer, of higher vitality, of more vigorous growth and far superior to European stock, which is the only kind handled by other seedsmen.

The Sand Vetch is an annual plant, similar in growth to a Pea Vine, but the vines are more slender and are more thickly clad with leaves and side stems which furnish nice succulent feed. Individual plants will make a ten-foot growth before going to seed. They cover the ground with a dense mat of forage 2 feet in depth.

We clip from a paper by Mr. R. A. Smythe, President of the Michigan Horticultural Society, written for the Rural New Yorker:

"My first experience with it was on a high sandy hill, where the sand blew badly, and where I found it difficult to get other crops to grow. I planted it about the middle of August; it did not make a large growth that fall, still, enough to hold the sand. It lived through the winter and came out in fine condition in the spring; by the time we were ready to turn it under there was a covering on the ground that was really something to see. After it was plowed under, the soil spoke for itself, the color being several shades darker.

"I believe that Vetch is like all other leguminous crops; it grows better after the land has become inoculated. Every spring it makes an enormous growth, many of the vines being from seven to ten feet in length; it is a sight. I wish I could give you some idea of the amount of green manure Vetch will make, and am safe in saying, many tons. My entire farm is covered with it this winter and it never looked better."

PRICES OF SALZER'S SAND VETCH.

Wisconsin Grown: Pkg., 5c. By freight: Lb., 20c; 10 lbs., \$1.20; 50 lbs., \$5.75; 100 lbs., \$11.00; 250 lbs. and more, \$10.50 per 100 lbs.
 European Grown: Pkg., 5c. By freight: Lb., 15c; 10 lbs., 1.00; 50 lbs., 4.75; 100 lbs., 9.00; 250 lbs. and more, 8.50 per 100 lbs.

Sand Vetch and Winter Rye for Hay or Pasture

Just the thing you have been looking for. A rich pasture or a bountiful hay crop. It is secured by sowing our mixture of Sand Vetch and Winter Rye. The method of culture is simple. Plow and harrow your field carefully and then seed at the rate of 60 lbs. of our mixture per acre, covering the seed about 2½ inches. In about six weeks the field should be ready for pasture, or in nine weeks it will return a luxuriant crop of most excellent hay.

PRICE OF SAND VETCH AND WINTER RYE MIXTURE

60 lbs. (enough for one acre), \$4.00; 100 lbs., \$6.25; 250 lbs., \$15.00.

Dwarf Victoria Rape

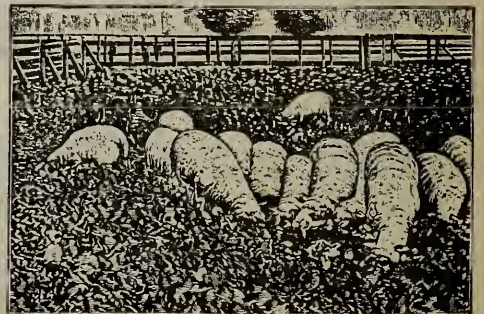
Rape should be sown in the fall, in July, August and September. It grows well during cool, moist weather and is ready for pasture in six to eight weeks from date of seeding. It makes a large yielding, nutritious, succulent pasturage all through the fall and in the south also during winter and early spring. It is eaten by all stock, but hogs and sheep are especially fond of it. The fattening properties of Rape are very much better than those of Clover. On an average, one acre will carry 12 to 15 sheep for six weeks to two months. Rape is best sown in drills, at the rate of 2 to 3 lbs. or broadcast at the rate of 4 to 5 lbs. per acre. Quite often it is sown between the rows of corn at the last cultivation. We believe Dwarf Victoria Rape to be far superior to Dwarf Essex Rape, as it is more bushy, more vigorous, thrifty and healthy.

PRICE FOR DWARF VICTORIA RAPE

Package, 10c. By freight: Lb., 15c; 10 lbs., \$1.00; 50 lbs., \$3.60; 100 lbs., \$7.00.

PRICE OF DWARF ESSEX RAPE

Package, 10c. By freight: Lb., 15c; 10 lbs., 75c; 50 lbs., \$3.50; 100 lbs., \$6.50.



Salzer's Northern Grown Seed Potatoes

We make a great specialty of Seed Potatoes and are the largest growers of them in the world, handling thousands of barrels more than any half a dozen other seedsmen combined, and there is no firm in the world that has a finer variety of heavy-cropping potatoes than we offer. We recommend to our Southern customers to place orders during the Fall, when prices are low and shipments can be made before cold weather sets in.

Prices fluctuate and are subject to change without notice. We will, however, gladly quote firm prices on request.



NOROTON BEAUTY

SALZER'S EARLIEST.
This is the earliest Red Potato in the world. Every Potato is beautiful as a picture. There is no variety that surpasses it in handsome appearance, and in extreme earliness.

The Rural New Yorker, the greatest American authority on Potatoes, has this to say regarding Salzer's Earliest: "Of the 58 kinds of Early Potatoes on trial this season Salzer's Earliest proved to be the earliest. The yield was at the rate of 464 bushels to the acre, the Potato being round and of a reddish color like the early Bermuda Potatoes. The flesh is white and quality very good."

Price: By freight, lbs., 20c; pk., 60c; bu., \$1.50; bbl., \$3.75; 2 bbls., \$7.00.

BLISS' TRIUMPH.

Bliss' Triumph is a standard extra early and one of the leading early potatoes all through the South. The tubers are nearly round, smooth, medium in size, reddish pink in color. Vines are small and compact, with short, thick stalks and broad leaves. This is one of the hardiest varieties known, and is not susceptible to rot, scab and other diseases; in fact, it can be grown on the most heavily manured land without danger of rot. It is the standard variety the country over for making a quick crop. With this variety it is peculiarly important that the very best seed possible be secured, as many strains in the market are very shy yielders.



Bliss' Triumph.

Salzer's northern grown Triumph will be found the best and most productive strain obtainable for all parts of the country.

Price: By freight, lb., 20c; ¼ bu., 50c; bu., \$1.25; bbl., \$3.25; 5 bbls., \$15.00; 10 bbls., \$27.50.

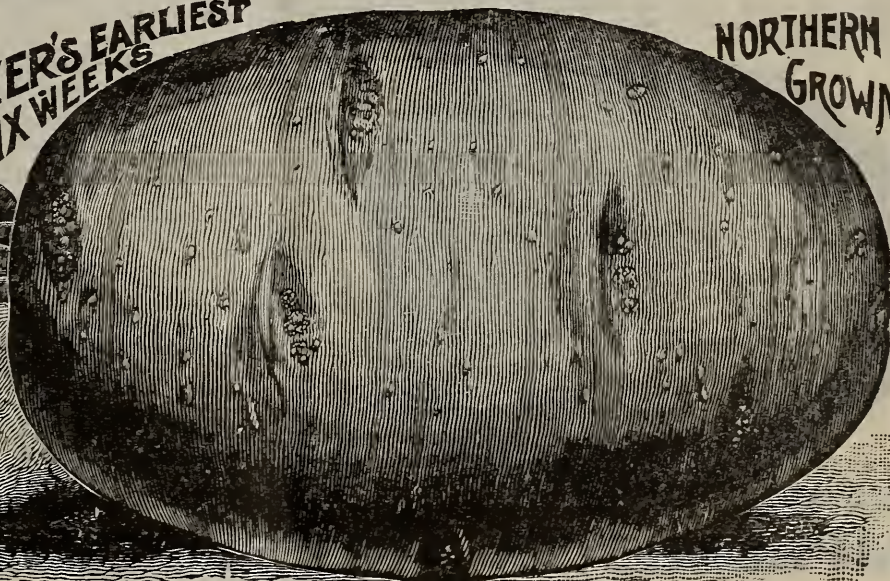
NOROTON BEAUTY OR QUICK LUNCH.

The Earliest White Potato Grown, about a week or ten days earlier than Early Ohio. The tubers are nearly globular in form; they run the most uniform in size, color and quality of any extra early potato. The eyes are shallow, with pinkish cast around each eye. The plant is very distinct in growth. The stalks grow stiffly erect and are closely set with deep green foliage; the leaves are broad and flatly spread. The foliage retains its vigor and rich coloring until the plants are full grown; it has not been affected by blight, rot or any other disease. As the potatoes mature the vines die down completely to the ground.

Noroton Beauty is a sure and heavy cropper, of splendid table and wonderful keeping quality. Although it matures so early, yet it will keep, properly stored, in prime condition, firm and plump, until June. It is especially well adapted for market gardeners' use on early land. Prices: By freight, lb., 20c; ¼ bu., 50c; bu., \$1.25; bbl., \$3.25; 5 bbls., \$15.00; 10 bbls., \$27.50



SALZER'S EARLIEST SIX WEEKS



NORTHERN GROWN

SALZER'S EARLIEST SIX WEEKS MARKET POTATO.

It is without question that the Earliest Six Weeks is the best potato of the age. It is earlier than Early Ohio, Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other early sort, and that is that it is always a reliable yielder. Salzer's Earliest Six Weeks Market is a seedling of the Early Ohio, but excels its parent greatly in earliness and productiveness, and has never failed us to produce extremely early, very large tubers.

It is fit for market everywhere in six weeks. It is good for midsummer, it is good for late summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imaginable. There is really no Potato that is its superior, and if we had but one Potato to plant this would be it every time.

Throughout the South this Potato is fairly captivating the hearts of all planters. Every planter who has once used Salzer's Earliest Six Weeks Market will always plant the same. They do this because Salzer's Earliest Six Weeks Market will yield much more, and will keep from one to three months longer in the South than most other sorts.

Price: By freight, lb., 20c; pk., 60c; bu., \$1.50; bbl., \$3.50; 5 bbls., \$16.25; 10 bbls., \$30.00.

SALZER'S MAY KING.

An early, fine strain of the White Ohio. In a field of White Ohios there was noticed a number of hills that were in bloom fully ten days ahead of the rest of the field. These were carefully watched, separately selected, cared for, planted, and the result is our May King Potato.

The skin of the May King is almost white with a tinge of light rose, but the potato itself cooks up like a huge snowball and is of a delightful flavor and very rich in edible qualities. It is a potato which we are sure will please you.

By freight: Lb., 20c; ¼ bu., 60c; bu., \$1.60; bbl., \$4.25; 2 bbls., \$8.00.

EARLY OHIO.

The Early Ohio is said to be the best Potato that grows in the ground; it is without doubt the most popular early potato in the country. We have more calls for it always than for any other early. Every one knows what this is, and knows that it can be relied on for an early market variety in almost every locality. Our Early Ohios are grown in the Red River Valley, and are pure, straight stock, typical in shape and form.

Price: By freight, lb., 20c; ¼ bu., 50c; bu., \$1.25; bbl., \$3.25; 5 bbls., \$15.00; 10 bbls., \$28.00.

WHITE OHIO.

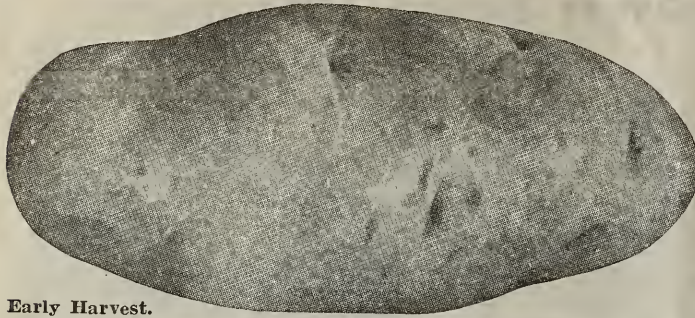
White Early Ohio is identical in every way with Red Early Ohio except in color, which is a fine white, or nearly so. The great demand in every market now is for a white potato, and even the good old Ohio, the standard for extra early, often has to take a back seat because of the color of its skin. Here we have a genuine Early Ohio with the quick, compact growth of that well-known variety, and with a white skin.

Prices: By freight, lb., 20c; pk., 60c; bu., \$1.50; bbl., \$3.50; 5 bbls., \$16.25; 10 bbls., \$30.00.



Salzer's May King.

EARLY HARVEST POTATO.



Early Harvest.

This splendid variety is deservedly entitled to the name it bears. It is an exceedingly handsome white potato. The tubers are medium size to long, of oval shape, tapering to the ends. The seed end is blunt, not pointed, surface smooth with few shallow eyes.

Early Harvest is quite an early variety, ripening at about the same time as Early Ohio. They are very valuable for the early market and have proven great money makers for truckers wherever grown, especially in the eastern states. The potatoes grow at medium depth, close together, generally 5 to 6 large tubers in a hill. They are very good keepers. The vines are medium large, spreading, bright green, are more vigorous than Ohio and Triumph. The flesh is pure white, of extra fine quality, cooking dry and floury. We very much recommend this variety to grow for the market as well as for the home table. Their handsome color, early maturity and excellent cooking quality will make same a favorite wherever grown.

Price: By freight: Lb., 20c; peck, 50c; bu., \$1.25; bbl., \$3.25; 5 bbls., \$15.00; 10 bbls., \$27.50.

EXTRA EARLY EUREKA.

The most productive early white potato. As to its origin and history, the originator says of it: "Eureka Extra Early was a chance hill found growing in a field of Early Morn potatoes. It was distinct from the rest and died while the others were still green."

"It has never failed to produce a large crop of extra early potatoes. The plant is dwarf and compact, maturing in advance of the Early Rose and Bovee. It never has had the blight. The tubers are round, slightly flattened. White skin, free from disease. Flesh, white and mealy; no cores or black specks. Quality unsurpassed."

"It has never taken second growth and resists drought better than any other potato I have ever grown. Grown side by side with the Bovee it produced a third more large tubers, and matured ten days in advance of Bovee. The potatoes were perfect, while the Bovee took second growth."

We have found Extra Early Eureka fully as early as Early Ohio and a much larger cropper. It is an excellent keeper.

By freight: Lb., 20c; 1/4 bu., 60c; bu., \$1.50; bbl., \$3.50; 5 bbls., \$16.25; 10 bbls., \$30.00.

IRISH COBBLER.

Considering yield, quality and appearance, one of the best early potatoes.

The Irish Cobbler is one of the most reliable, and fast becoming one of the most popular of the early varieties. It is of handsome, cream-white color, and of excellent quality, making it most desirable for the best trade. It is a vigorous grower, ripens uniformly, and a good keeper; in short, one of the best all-round, early potatoes now on the market. We have under cultivation each season a large acreage of this variety, and can furnish our customers with clean, pure and handsome seed.

By freight: Lb., 20c; 1/4 bu., 50c; bu., \$1.40; bbl., \$3.25; 5 bbls., \$15.75; 10 bbls., \$29.00.

Other Good Early Varieties.

Early Rose.....By freight: Lb., 20c; 1/4 bu., 50c; bu., \$1.25; bbl., \$3.25; 5 bbls., \$15.00
 Daughter of Early Rose..By freight: Lb., 20c; 1/4 bu., 50c; bu., \$1.25; bbl., \$3.25; 5 bbls., \$15.00
 Early Beauty of Hebron..By freight: Lb., 20c; 1/4 bu., 50c; bu., \$1.25; bbl., \$3.25; 5 bbls., \$15.00



EXTRA EARLY EUREKA

SALZER'S IMPROVED GREEN MOUNTAIN POTATO. (Late.)

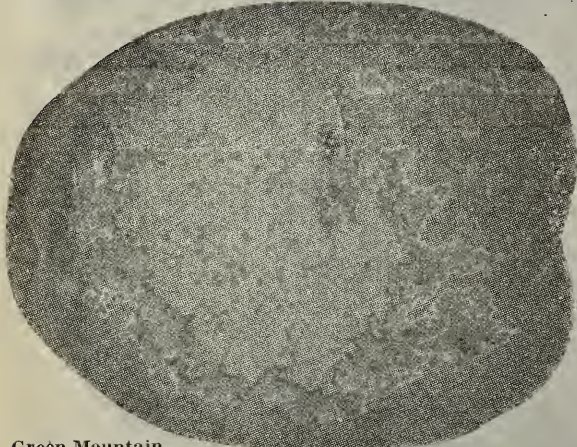
This is a very reliable late variety. It is increasing in popularity wherever known and, in fact, in many sections it has now superseded all other main crop varieties. It thrives in all soils and in all localities, yielding big crops of large, smooth, white skinned tubers of oblong to roundish form, somewhat flattened. On good soils the potatoes are all of good size, entirely free of small tubers. The surface is often netted, of bright appearance. Eyes are few and well distributed. The flesh is white, solid, fine grained, cooks white, dry and mealy. It has a very fine flavor. It seems to be entirely free of all diseases, scab, etc. The vines are large spreading bright green; they grow very vigorously.

This is one of the varieties of potatoes to tie to. It is always there with the goods. Rain or shine, drouth or wet, it seems always to deliver the potatoes in fall. Few varieties are equal to the Salzer's Improved Green Mountain in quality and productiveness.

Price: By freight: Lb., 20c; 1/4 bu., 40c; bu., \$1.40; bbl., \$3.15; 5 bbls., \$15.00; 10 bbls., \$28.50.

Other Good Late Potatoes.

	Peck	Bu.	Bbl.		Peck	Bu.	Bbl.
Carman No. 3.....	40c	\$1.20	\$2.75	New Burbank	50c	\$1.40	\$3.00
Aurora	50c	1.40	3.00	Salzer's Good Times.....	50c	1.50	3.50
Salzer's Prizetaker	50c	1.50	3.50	Uncle Sam	50c	1.50	3.50
Salzer's Million Dollar. 50c	1.50	3.50		Sir Walter Raleigh.....	0c	1.20	2.75
Rural New Yorker No. 2. 40c	1.20	2.75		Vermont Gold Corn.....	40c	1.40	3.15
Golden Russet	50c	1.50	3.00				



Green Mountain

IMPLEMENTS AND SUNDRIES

See Tool Catalogue for full line of Implements, etc.

SALZER'S SQUARE TWO-HOLE CORN SHELLER.

The machine is adjustable and shells any kind of corn, small or large, and shells it clean. The fan and the cob carrier clean and separate the corn in the most perfect manner. The feed table is very large and firmly attached to the body of the machine.

Can be run either by hand or power. When run by power, the pulley, which is 8" in diameter and 4" face, should make from 3 to 400 revolutions per minute.

Complete with fan, feed table, cob carrier, crank and pulley; weight, 240 lbs.; price, \$11.75.

SALZER'S SQUARE ONE-HOLE CORN SHELLER.

Like the two-hole corn sheller it is built very strongly and nicely finished throughout. Can be adjusted to shell either small or large ears.

When fitted with fan the machine will clean the corn nicely.

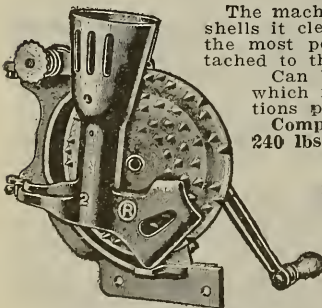
Furnished with or without fan and feed table. To adapt this sheller for use in connection with power, we can furnish the clamp pulley with bolts to attach to balance wheel. This pulley is only furnished when ordered as an extra.

Sheller, without fan and feed table; weight, 110 lbs., \$5.00.

Sheller, with fan and feed table; weight, 120 lbs., \$5.50.

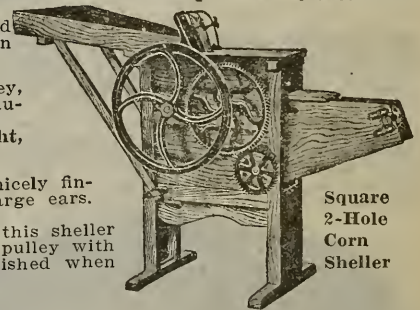
Clamp pulley, 8 by 2 inches, to run by power, 50c.

LA CROSSE HAND CORN SHELLER.



La Crosse Corn Sheller.

A boy or man with one hour's practice can shell a bushel of corn in 3 1/2 minutes, but is good all day long for about 8 bushels per hour. It is a magnificent machine throughout. We have never known one to get out of order. Each, 50c. "Butting attachment," 25c extra. "Pop Corn attachment," 10c extra.



Square 2-Hole Corn Sheller

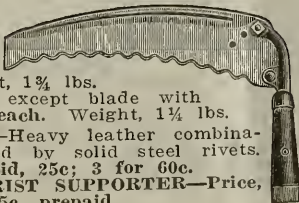
CORN HOOKS.

Acme, Serrated. Serrated edge, ribbed, tempered steel, adjustable blade, forged steel shank, plain ferrule, bent handle. 35c each. Weight, 1 1/4 lbs.

Acme Smooth. Same as above except blade with smooth edge. 33c each. Weight, 1 1/4 lbs.

BOSS HUSKER—Heavy leather combination coats, protected by solid steel rivets. Price, each, postpaid, 25c; 3 for 60c.

BOSS CALF WRIST SUPPORTER—Price, each, 15c; 3 for 35c, prepaid.



Ensilage and Root Cutters

THE KOKOSING CUTTER—An excellent cutter for ensilage, corn stalks or straw. It cuts one-half inch to an inch. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths. Price, \$10.90; each knife, \$1.60 extra.

NEW ENGLAND ROOT CUTTER—They do their work well and save their cost in one week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. Price, \$6.00. Weight, about 80 lbs.

MONARCH ROOT CUTTER—Made with a heavy cast iron disc, three sets of adjustable knives of the best steel, and is self-feeding. It cuts all kinds of roots and vegetables. Price, \$9.00.

Grist, Bone and Fanning Mills

FAMILY HAND GRIST MILL.

A perfect machine, can be adjusted to grind to any degree of fineness and will grind corn, wheat, rye, peas, salt, etc. It can be fitted to a table or bench. Capacity, 1 to 2 bus. per hour. Weight, 30 lbs. Price, \$1.90. Extra burrs, per pair (weight, 1½ lbs.), 35c.

MODEL GRIST MILL, WITH STAND.

Will make fine graham flour and corn meal, fresh hominy, split peas, cracked wheat, etc.

No.	Capacity	bu. per hour	Height	Weight	Price
No. 1½	½ to 1	.....	10 in.	20 lbs.	\$1.65
No. 2	1 to 2	.....	16 in.	35 lbs.	3.20
No. 3	1½ to 3	.....	18½ in.	60 lbs.	4.80

DRY BONE HAND MILL.

Unequaled for grinding dry bones, etc., for poultry. Each, \$1.75 (without stand). Weight, 35 lbs.

MANN'S GREEN BONE CUTTER.

Cuts fresh bones and meat; these fed to chickens double the number of eggs produced.

No. 5C.	Crank-Mill	.....	30 lbs.	\$ 6.00
No. 5B.	(Balance Wheel)	.....	60 lbs.	8.00
No. 5BM.	(Balance Wheel, mounted)	.....	85 lbs.	10.40
No. 7.	(Balance Wheel, mounted)	.....	110 lbs.	12.00

THE CLIPPER CLEANER.

The only perfect Clover, Grass and Grain Seed Cleaner.
No. 1. Capacity, 12 bus. Clover per hour.....\$20.00
No. 2. (for seed only). Capacity, 20 bus. Clover per hour.. 28.00

FARMERS' FAVORITE FANNING MILL.

This great grain-cleaning mill has proven itself very popular.
No. 1. Sieves, 24 in. wide; capacity, 60 to 90 bu. per hour..\$13.50
No. 2. Sieves, 30 in. wide; capacity, 100 to 125 bu. per hour.. 15.00
Each mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve and clover and timothy sieve.

Bag Filling Attachment, each, \$7.00 extra. Seed Corn Grader Attachment, for No. 1, \$2.50; for No. 2, \$3.00 extra.

SALZER'S HOME REPAIR OUTFIT No. 1. ONLY \$1.00.

A complete outfit of tools for repairing Boots, Shoes, Rubbers, Harness and Tinware. Weight, 13 lbs. Price, \$1.00.

THE FARMERS' FORGE. PRICE ONLY \$4.00.

A durable, cheap, warranted safe, perfect farmers' forge. The hearth is 3 feet square and is fireproof, the blower is 11¼x6 inches. Everything is A No. 1. Weight, 44 lbs. Price, \$4.00.

IRON FORGE, \$5.00.

This forge is 15 in. high to top of bowl. Bowl, 14 in. in diameter. Weight, 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1½-inch iron in 5 minutes. Weight, 45 lbs. Price, \$5.00.

RIVET PUNCH.

This little machine will save time and money for the farmers and livery men in mending harness. Price, by express, with box of 50 assorted rivets, 30c. Rivets, Tubular, 3-16 to 8-16 inch, 50 Rivets, assorted sizes in a box, 5c per box, by express. Weight, 2 oz.

THE FAMILY SOLDERING KIT.

1 Soldering Iron; 1 Handle for Soldering Iron; 1 Bar Solder; 1 Bottle Soldering Fluid; 1 Box Resin; 1 Copy Directions for Soldering. Price, 40c each set by freight or express prepaid.

"PLYMOUTH ROCK" RIVETING MACHINE.

A splendid set largely used for harness mending, etc.
Contents
1 Plymouth Rock 1 Sewing Awl Haft 6 Harness Needles
1 Riveter 1 Sewing Awl 1 Ball Wax
1 Spring Belt Punch 1 Stabbing Awl Haft 1 Ball Shoe Thread
1 Box Tubular Rivets 1 Stabbing Awl 1 Shoe Knife
Each set in neat wood box with hinged cover. Weight, 5 lbs. Price, 90c.

Cream Separators and Churns

IMPROVED MINNESOTA DAIRY CREAM SEPARATORS.

The best in the market. We sell this Separator on 30 Days' Trial. We guarantee this machine to skim at the rated capacity when set up, operated and cared for in accordance with instructions sent with each machine.

No. 3 is our favorite. This should skim ten gallons of milk in 10 minutes.

Capacity per hour	Price	Capacity per hour	Price
No. 1—150 to 175 lbs.....	\$28.50	No. 4—450 to 500 lbs.....	\$42.40
No. 2—250 to 275 lbs.....	31.50	No. 5—600 to 650 lbs.....	45.00
No. 3—300 to 350 lbs.....	35.00	No. 6—700 to 750 lbs.....	53.85

20th CENTURY AUTOMATIC CREAM SEPARATOR.

No.	Holds	for	Weight	Tin	Copper
No. 1.	7 gals.	1 to 2 cows	28 lbs.	\$3.00	\$ 6.00
No. 2.	11 gals.	2 to 3 cows	31 lbs.	3.50	7.00
No. 3.	18 gals.	3 to 4 cows	35 lbs.	4.00	8.00
No. 4.	26 gals.	4 to 7 cows	43 lbs.	4.50	9.00
No. 5.	35 gals.	7 to 10 cows	54 lbs.	5.50	12.50

20th CENTURY DEEP-SETTING CREAM SEPARATOR.

No.	Holds	for	Weight	Copper	Tin
No. 1.	3 gals.	1 to 2 cows	35 lbs.	\$6.50	\$5.75
No. 2.	5 gals.	2 to 3 cows	42 lbs.	7.50	6.50
No. 3.	8 gals.	4 to 5 cows	49 lbs.	8.50	7.50
No. 4.	12 gals.	6 to 8 cows	60 lbs.	9.50	8.00

THE GREAT LIGHTNING CHURN.

Will Churn	Price	Will Churn	Price
No. 0. 1½ gallons.....	\$2.40	No. 2. 3½ gallons.....	\$3.00
No. 1. 2½ gallons.....	2.75	No. 3. 4½ gallons.....	3.50

BLANCHARD CHURN.

No.	Will churn	gals. of cream	Price
No. 3.	Will churn	2 gals.	\$4.50
No. 4.	Will churn	4 gals.	5.00
No. 5.	Will churn	8 gals.	5.50
No. 6.	Will churn	12 gals.	6.75

KRAUT CUTTER.

No. 3 size, 8x20, weight 7 lbs., \$1.10; No. 5 size, 9x30, weight 11 lbs., \$1.75; No. 9, 12x40, weight 25 lbs., \$3.25.

THE LUSHER VEGETABLE SLICER AND CABBAGE CUTTER. With six knives. For slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand. Weight, 1 lb. Price, 85c; 3 for \$2.00.

GERMAN SPINNING WHEEL.

A strong and well-made spinning wheel for spinning flax and wool. The fly-wheel, as well as all other parts, is of the best hardwood. Three spools go with each wheel. Spindles and cranks are of the best wrought iron. Fly-wheel measures 18 inches in diameter. The whole spinning wheel measures over all in length 36 inches and in height up to top of spool holders 32 inches; weight, 15 lbs. Price, \$3.25. Extra Wool cards, each, 45c; per pair, 75c, postpaid. Extra Spools, 30c each, postpaid.

GEARHART'S IMPROVED KNITTING MACHINE.

Any person of ordinary intelligence can knit a stocking, heel and toe in ten minutes with it, also such articles as Todies, Hoods, Stockings, Mitts, Afghans, etc. The machine is very simple, with no parts to get out of order. Printed instructions in English, German or Norwegian with each machine. Price of machine, with one cylinder, \$9.00; extra cylinders, \$2.50; Ribbing attachment, \$3.00; extra needles, per set, \$1.50. Send for circular.

ANIMAL TRAPS.

	Each	For 3	For 6	For 12	Weight, each
Gopher trap	\$0.30	\$0.75	.....	.....	½ lb.
Reddick mole trap .....	.75	2.00	.....	.....	4 lbs.
Olmstead mole trap	1.25	3.50	.....	.....	3 lbs.
Out o' Sight mouse trap.....	.10	.20	.30	.50	2 oz.
Out o' Sight rat trap.....	.15	.40	.75	1.25	10 oz.
Eli mouse trap .....	.10	.20	.30	.50	2 oz.
Eli rat trap .....	.12	.30	.55	.....	10 oz.

Poultry Feeds, Licensed and Guaranteed

SALZER'S CHICK FOOD—This contains all that is necessary for chickens until they are four or five months old, except water to drink and clean, fresh grass or green feed. Protein, 10%; fat, 2¼%; fibre, 5%. Price: 100 lb. sack, \$1.80; 2 bags at \$1.70 per bag.

SALZER'S HEN FEED—A very superior mixed food, which meets all the requirements of maturing chicks and laying hens. No shell, no grit. Protein, 10%; fat, 2¼%; fibre, 5%. Price: 100 lb. sack, \$1.60; 2 bags at \$1.50 per bag.

GRANULATED BONE—Clean and sweet, will keep any length of time. 50 lbs., \$1.50; 100 lbs., \$2.90.

ALFALFA CLOVER MEAL—Keep fowls healthy and vigorous all winter when green feed is scarce. 100 lbs., \$1.40; 50 lbs., 75c; 10 lbs., 25c.

DRIED MEAT MEAL—One of the best developers and egg producers. 10 lbs., 50c; 25 lbs., \$1.00; 100 lbs., \$3.00.

SALZER'S MEAT SCRAPS—Feed three times a week at the rate of 1 oz. to each bowl, mixed with the daily mash. 100 lbs., \$3.25; 50 lbs., \$1.75.

SALZER'S MAGIC CRUSHED SHELLS—Price, 100 lb. bag, 60c; 200 lb. bag, \$1.10; 500 lbs., \$2.50.

Poultry Remedies

EVERLASTING LIME EGG—Great for warding off lice, insects, etc.; odorless. Each, 10c; 6 for 50c; 12 for 90c; weight, each, 2 oz.

LIGHTNING LICE POWDER—Splendid for poultry; keeps them clean and free from lice. ½ lb., 50c; 1 lb., 75c.

Lightning Lice Killing Machine No. 2 (size mostly used) and ½ lb. Lightning Lice Powder, \$3.00.

SALZER'S WHITE DIARRHOEA CURE—60 to 70 per cent of chicks died from this disease until this remedy was discovered. Price, 45c; weight, 8 oz.

SALZER'S BUG KILLER—Eradicates bed bugs, ants, beetles, moths, etc.; an infallible remedy. Price per can, by express, 25c. Weight, 4 oz.

SALZER'S ROUP CURE—The best, surest roup cure powder known. Price per box, 45c. Weight, 4 oz.

LIQUID LICE KILLER—Can be sent by express only. Price, ½ gallon, 65c; gallon can, \$1.00.

SALZER'S CHOLERA CURE—A remedy for diarrhoea and all diseases of the digestive organs. 45c, weight, 6 oz.

All prices are f. o. b. La Crosse; if wanted by mail add postage; see inside front cover.

Ground Rock Phosphate

All agricultural experts agree that phosphorous is an element most universally found lacking in the average soil of this country and the cheapest way to supply this element and thereby build up the soil and maintain its fertility is by using ground rock phosphate.

Our phosphate rock is reduced to a fine flour and experiments have shown that about one-fourth of this finely ground phosphate rock will readily dissolve and can be taken up immediately by the roots. The remaining three-quarters will become available as rapidly as the growing crops demand. It is well to mix stable manure with this ground rock phosphate at the rate of about 50 to 100 lbs. of phosphate to one ton of manure. Ground Rock Phosphate makes a very fine absorbent and helps to reduce odors. Rock Phosphate together with the manure is the best applied in the fall after the grain has been cut, as the longer it has been applied on the land before the crops the greater opportunity it has had to be acted on by the soil acid. Too much of this ground rock phosphate cannot be applied as it will all remain in the soil and will become available gradually and there is no danger of it being dissolved and carried off in the drainage. Dr. Hopkins of the Illinois Agri. Exp. Station advocates to use up to five tons per acre.

At the experiment station at Mascoutah, Ill., the wheat yield per acre, on unfertilized land was 11.5 bu., with stable manure 12.5 bu., with stable manure and rock phosphate 35.9 bu.

Our Rock Phosphate is guaranteed to contain 13 per cent phosphorus which is equivalent to 29.75 per cent of phosphoric acid. We also guarantee 95 per cent to pass through a screen having 10,000 meshes to the square inch which is commonly called 100-mesh screen.

Price, ton (in 200-lb. bags), \$12.00. Carload (22½ tons), bulk, \$10.00 per ton. Carload, in 200-lb. bags, \$11.50 per ton.

See Implement Catalog for full line of Agricultural Tools, Insecticides, Fertilizers, etc.

A Thousand Premiums

The next four pages are devoted to premiums; things needed for personal wear, for the house, the farm, for everybody. Premiums given on small orders, or large orders, or can be taken on combined orders.

Thus, if you were striving to get No. 866a (plate 1) the diamond locket for your little daughter, you could send in orders at various times within the next six months to make their total \$78.00, and then receive this beautiful gift for your child. It's easy to get these premiums. If you do not require all the seeds, tools, plants, etc., yourself, see your neighbors, have them join you, and quickly the order will run up to \$30.00, \$50.00, \$100.00 or more.

A little effort and you can win any of the premiums offered. Try it this Fall.

Sincerely yours,

HENRY A. SALZER,
President.

Or, if you desire a pair of cuff pins for your son, No. 875a (plate 1), your order would need amount to \$17.00.

Or, if you desire something more elaborate for your wife, like No. 1618 (plate 2), same would be sent you upon receipt of a \$30.00 order.

Or, if you wish for yourself a meerschau pipe, No. 366 (plate 5), an order for \$15.50 would bring it.

We do not keep all of these premiums on hand, but all are sent you prepaid and guaranteed to reach you in perfect order.

No.	PLATE 1.	Sent free with an order for
706	Cigar cutter (Sterling).....	\$ 5.00
707	Cigar Cutter (Sterling; B. P. O. Elks design).....	5.00
710	Match Box (Sterling; B. P. O. Elks).....	23.50
710a	Cigarette Case (Sterling)....	63.50
711	Pocket Knife (Sterling handle; 2 blades).....	8.00
711a	Book Mark (Sterling).....	5.00
712	Pencil (Sterling; round; chased).....	3.00
716	Pencil (Sterling; in case)....	5.50
717	Ten Rest (Sterling).....	10.00
720	Thimble (Sterling; deep chased band; mention size)	6.50
721	Thimble (Solid gold; inside sterling lined).....	12.50
722	Thimble (Sterling with solid gold band; chased; mention size).....	12.00
734	Pair Baby's Pins (Sterling)....	5.50
735	Baby's Bib Claps and Chain (Sterling; assorted designs)....	10.00
767	Brooch (Sterling heart).....	4.00
767a	Ear Rings (Pearl); pierceless; sterling mounting).....	10.00
768	Brooch (Sterling heart; flower).....	6.00
769	Brooch (Sterling; horseshoe)....	4.00
769a	Brooch (Sterling; crescent design).....	19.00
770	Brooch (Sterling; wish-bone)....	6.00
770a	Collar Pin (Sterling front)....	5.00
771	Chain and Heart (Sterling)....	11.50
771a	Neck Chain and Stone Pendant (Sterling; topaz setting).....	11.50
777	Belt Pin (Sterling).....	12.50
778	Belt Pin (Sterling).....	16.00
779	Bar Pin (Sterling; small; assorted enamel floral designs).....	7.00
780	Bar Pin (Sterling; enameled)....	12.50
781	Bar Pin (Sterling; enameled leaf).....	11.50
782	Pin Set (3-piece; sterling; 1 large, 2 small bar pins)....	12.00
783	Neck Tie Clasp (Sterling)....	5.00
784	Neck Tie Clasp (Sterling)....	7.00
785	Pair Cuff Links (Sterling)....	7.50
785a	Cuff Links (Dumb bell shape; sterling or gun metal)....	5.00



PLATE 1.

865	Baby's Charm (Solid gold; assorted heart designs).....	7.50	878	Brooch (Solid gold; choice of real garnets, imitation amethysts or topaz doublet).....	40.00	893	Scarf Pin (Solid gold; English finish; engraved; oval; choice of amethyst, topaz or ruby doublets).....	29.00
866	Child's Charm (Solid gold; assorted heart designs).....	10.00	878a	Brooch (Solid gold; bright finish; 18 Roman pearls; diamond chip center)....	43.00	893a	Scarf Pin (Solid gold; English finish; full cut diamond).....	33.00
866a	Diamond Locket (Solid gold; round; set with genuine diamond).....	78.00	878b	Brooch (Solid gold; bright finish; 18 Roman pearls; diamond chip center)....	59.00	894	Cuff Links (Solid gold tops and beams; 3 finishes; rolled plated posts).....	17.00
867	Child's Locket (Solid gold; friendship heart; no opening; leaf with 2 pearl settings).....	13.00	879	Brooch (Solid gold; wish-bone design; real half pearls).....	36.00	895	Cuff Links (Solid gold tops and beams; 3 finishes; rolled plated posts; oval)....	17.00
867a	Roman Cross (Solid gold; genuine diamond setting).....	78.00	879a	Brooch (Solid gold; bright finish; Roman pearls; genuine diamond chip center)....	63.00	896	Cuff Links (Solid gold tops and beams; 3 finishes; rolled plated posts; oval)....	17.00
868	Chain (Secret clasp; solid gold; 22 in. long; flat closed fine trace link)....	30.00	879b	Brooch (Solid gold; English finish; genuine full cut diamond in center).....	77.00	897	Cuff Links (Solid gold tops and beams; 3 finishes; rolled plated posts).....	21.00
868a	Chain; (Secret clasp; solid gold; 18 in. long; fine curb link).....	40.00	880	Brooch (Solid gold; English finish; chate-laine pin).....	40.00	897a	Cuff Links (Solid gold; rose finish; stiffened posts; set with diamond chip)....	47.00
868b	Neck Chain (Solid gold; 18 in. long; rope).....	40.00	880a	Brooch (Solid gold; bright finish; 48 Roman pearls; diamond chip center).....	83.00	898	Cuff Links (Solid gold tops and beams; rolled plated posts; large oval).....	21.00
868c	Chain (Solid gold; 46 in. long; cable link; slide with pearl setting).....	62.00	880b	Brooch (Solid gold; English finish; full cut diamond center).....	93.00	898a	Cuff Links (Solid gold; Roman finish; stiffened posts; plain oval; set with full cut diamond).....	78.00
870	Neck Chain (Solid gold; 15 in. fine cable link).....	21.00	881	Tie Clasp (Solid gold; Roman or bright finish; German silver spring).....	12.00	899	Cuff Links (Solid gold; oval; hand engraved; English finish; choice of amethyst, topaz or ruby doublets).....	56.00
870a	Neck Chain with Diamond and Pearl Pendant (Solid gold; 15 in. cable link)	85.00	881a	Brooch (Solid gold; English finish; hand engraved; real amethyst).....	97.00	899a	Cuff Links (Solid gold; rose finish; stiffened posts; fancy, oval; full cut diamond).....	92.00
870b	Neck Chain with Diamond and Pearl Pendant (Solid gold; 15 in. cable link)	94.00	882	Tie Clasp (Solid gold; oval; beaded edge)	13.00	903	Ear Screws (Solid gold; fine imitation pearl).....	14.50
871	Neck Chain and Heart (Solid gold; set with turquoise; 13 in. cable link)....	21.00	882a	Tie Clasp (Solid gold; Roman finish)....	13.00	904	Ear Screws (Solid gold; imitation turquoise).....	14.50
872	Pendant (Solid gold; set with baroque pearls).....	22.00	883	Tie Clasp (Solid gold; oblong; plain)....	13.00	905	Ear Screws (Solid gold; facet ball).....	15.50
873	Pendant (Solid gold; flower and leaves design; set with genuine baroque pearls).....	25.00	883a	Tie Clasp (Solid gold; steel spring)....	13.00	906	Ear Screws (Solid gold; fine imitation coral).....	17.00
874	Pendant (Solid gold; choice of amethyst, olivine, ruby, sapphire or topaz doublet)	37.00	883b	Tie Clasp (Solid gold; Roman finish; set with full cut diamond).....	48.00	907	Ear Screws (Solid gold; genuine opal)....	21.00
875	Brooch (Solid gold; imitation Siberian amethyst).....	33.00	884	Scarf Pin (Solid gold top; three finishes; rolled plate steam; oval bead edge)....	10.00	907a	Ear Screws (Solid gold; two full cut diamonds; sparklers; bright finish)....	125.00
875a	Pair Cuff Pins (Solid gold; square; beveled edge).....	17.00	885	Scarf Pin (Solid gold top; 3 finishes; rolled plate stem; plain oval design)....	10.00	908	Ear Rings (Solid gold; fine imitation pearls; pierceless attachment).....	17.50
875b	Brooch (Solid gold; large amethyst; plain finished edge).....	22.00	886	Scarf Pin (Solid gold; bright finish; small; 4 loop knot).....	9.50	909	Ear Rings (Solid gold; fine imitation turquoise; pierceless attachment).....	16.00
876	Brooch (Solid gold; pansy design; fine imitation pearl).....	31.00	887	Scarf Pin (Solid gold; bright finish; question mark).....	14.50	910	Ear Rings (Solid gold; faceted ball; pierceless attachment).....	20.00
876a	Brooch (Solid gold; engraved knot)....	21.00	888	Scarf Pin (Solid gold; Roman finish; plain coil knot).....	14.50	911	Ear Rings (Solid gold; fine imitation coral; pierceless attachment).....	21.00
876b	Brooch (Solid gold; fleur-de-lis; Roman bead edge; patent catch).....	23.00	889	Scarf Pin (Solid gold; Roman finish; chased coil knot).....	14.50	912	Ear Rings (Solid gold; fine imitation coral; pierceless attachment).....	22.00
877	Brooch (Solid gold; fine grape leaf wreath; set with baroque pearls)....	38.00	890	Scarf Pin (Solid gold; bright finish)....	14.50	913	Ear Rings (Solid gold; genuine opal; pierceless attachment).....	23.00
877a	Brooch (Solid gold; floral design; 2 baroque pearls; rose or bright finish)....	26.00	890a	Scarf Pin (Solid gold; English finish; question mark; full cut diamond)....	70.00	914	Ear Rings (Solid gold; round ball; pierceless attachment).....	23.00
8785b	Brooch (Solid gold; large amethyst; plain finished edge).....	22.00	891	Scarf Pin (Solid gold; Roman finish; loop knot; assorted stones).....	17.00	914a	Bracelet (Solid gold; plain diamond setting; Roman finish).....	116.00
			891a	Scarf Pin (Solid gold; English finish; engraved; full cut diamond).....	70.00			
			892	Scarf Pin (Solid gold; bright finish; fleur-de-lis; genuine pearls).....	27.00			
			892a	Scarf Pin (Solid gold; 3 baroque pearls; full cut diamond; English finish)....	76.00			



PLATE 2

PLATE 2

No.	Description	Sent free with an Order for
1324	Cut Glass Tooth Pick Holder	\$ 4.00
1325	Cut Glass Salt or Pepper Shaker (Glass top)	4.50
1326	Cut Glass Salt or Pepper Shaker (Sterling top)	4.50
1327	1/2 doz. Cut Glass Salt Dips	9.50
1328	Cut Glass Covered Mustard Jar	7.00
1329	Cut Glass Horse Radish Jar	4.50
1330	Cut Glass Oil or Vinegar Cruet	9.00
1331	Cut Glass Almond Dish	8 00
1332	Cut Glass Knife Rest	7.50
1333	Cut Glass Cologne Bottle	14.00
1334	Cut Glass Hat Pin Holder	13.00
1335	Cut Glass Collar Button Jar	13.00
1336	Cut Glass Vase (8 in.)	14.00
1337	Cut Glass Vase (6 in.)	14.00
1338	Cut Glass Vase (6 in.)	14.00
1339	Cut Glass Vase (6 in.)	14.00
1569	Cut Glass Syrup Pitcher (Silver Top)	26.00
1570	Cut Glass Oil Cruet	20.00
1571	Cut Glass Vinegar or Oil Cruet	21.00
1572	Cut Glass Mayonnaise Bowl	17.00
1573	Cut Glass Mayonnaise Bowl and Plate	26.00
1574	Cut Glass Butter Tub	23.00
1575	Cut Glass Dresser or Card Tray	21.00
1576	Cut Glass Nappy (16 in.)	16.50
1577	Cut Glass Handled Nappy (6 in.)	16.50
1578	Cut Glass Nappy (7 in.)	21.00
1579	Cut Glass Nappy or Butter Plate (7 in.)	22.00
1580	Cut Glass Bowl (8 in.)	26.00
1581	Cut Glass Bowl (8 in.)	32.00
1582	Cut Glass Olive or Bon Bon Dish	21.00
1583	Cut Glass Bon Bon Dish	18.00
1584	Cut Glass Celery Tray	27.00
1585	Cut Glass Plate (10 in.)	75.00
1586	Cut Glass Plate (8 in.)	24.50
1587	Cut Glass Cologne Bottle (6 oz.)	22.00
1588	Cut Glass Vase (8 in.)	21.00
1589	Cut Glass Vase (10 in.)	28.00
1590	Cut Glass Vase (12 in.)	35.00
1591	Cut Glass Jug	40.00
1592	Cut Glass Jug	40.00
1593	Cut Glass Jug	53.00
1594	Cut Glass Compot (Footed)	23.00
1595	Cut Glass Compot (Stem)	28.00
1596	Cut Glass Spoon Holder	20.00
1597	Cut Glass Sugar and Creamer	23.00
1597a	Cut Glass Sugar and Creamer (Colonial)	20.00
1598	Cut Glass Sugar and Creamer	29.00
1599	Cut Glass Sugar and Creamer	30.00
1600	Cut Glass Sugar and Creamer	36.00
1601	Cut Glass Sugar and Creamer	14.00
1602	Cut Glass Water Bottle	25.00
1603	1/2 Doz. Cut Glass Tumblers	30.00
1604	1/2 Doz. Cut Glass Goblets	47.00
1612	1/2 Doz. Cut Glass Ale Glasses	30.00
1612a	1/2 Doz. Cut Glass High Ball Glasses	30.00
1613	1/2 Doz. Cut Glass Sherbets (Footed)	38.00
1614	Cut Glass Decanter (Pint)	29.00
1615	Cut Glass Decanter (12 in.)	43.00
1616	Cut Glass Decanter (Quart)	47.00
1617	Orange Bowl Set (13 pieces; press cut glass)	17.00
1618	Punch Bowl Set (14 pieces; press cut glass; footed)	30.00
1738	Hot or Cold Sanitary Bottle (Quart)	22.00

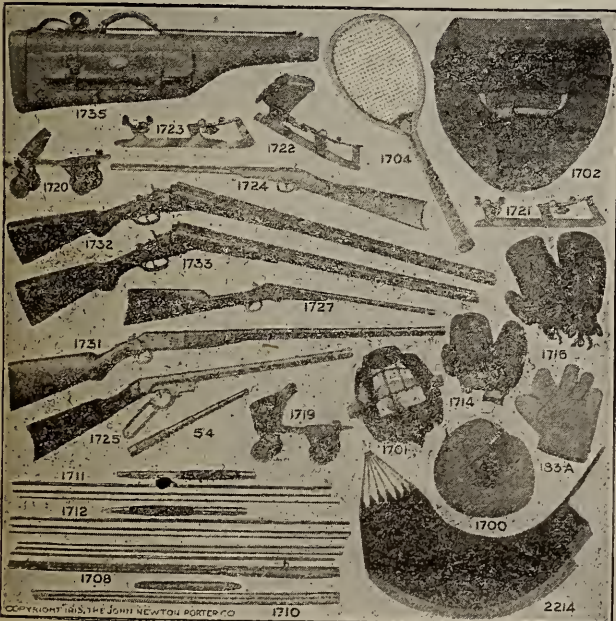


PLATE 3

No.	Description	Sent free with an order for
54	Extension Telescope	\$10.50
183a	Fielder's Glove (High grade)	15.50
1700	Man's Baseball Mitt (Good)	16.00
1701	Man's Baseball Mask (Good)	12.50
1702	Boy's Catcher's Body Protector	13.50
1704	Tennis Racket (13 or 13 1/2 oz.)	11.00
1708	Fishing Rod (3 pieces; split bamboo; bait or fly)	6.00
1710	Fishing Rod (Steel; bait or fly; reversible handle)	11.50
1711	Fishing Rod (Bristol steel; bait)	21.00
1712	Fishing Rod (Bristol steel; fly)	21.00
1714	Boy's Set Boxing Gloves	7.50
1716	Man's Set Boxing Gloves (Corbett pattern)	14.00
1719	Girl's or Lady's Set Roller Skates (Adjustable; ball bearing)	9.00
1720	Boy's or Man's Roller Skates (Adjustable; ball bearing)	9.00

Sent free with an order for

Special Premiums

Those marked by an "x" go by express or freight, charges following.

No.	Description	Sent with an order for	No.	Description	Sent with an order for
A 4	xFarmer's Suitable Butcher Knife	\$ 4.50	A14	xChampion Washer, No. 2	38.00
A 5	19 Pens, Pen-holders, Lead Pencils, etc.	2.50	A16	xNo. A Farm Bell	30.00
A 6	xCasserole Baking Dish	15.00	B16	xNo. B Farm Bell	49.00
A 9	xElegant Suit Case	11.00	C16	xNo. C Farm Bell	50.00
A10	xLa Crosse Kitchen Set	6.00	A17	xStar Post Hole Auger (Elegant; 6-in.)	5.00
A11	xBuckeye Kitchen Set	5.50	B17	xStar Post Hole Auger (Elegant; 8-in.)	6.00
A12	xChristie's Knife Set	5.00			

PLATE 3.

No.	Description	Sent free with an order for
1721	Boy's Club Skates	5.50
1722	Girl's Club Skates (Strap heel)	7.50
1723	Boy's or Man's Hockey Skates	8.00
1724	Air Rifle (Single shot)	4.50
1725	Air Rifle (Repeater; 350 shots)	5.50
1727	Rifle (22 cal.; Little Scout)	11.00
1731	Shot Gun (Single barrel; automatic ejector)	22.00
1732	Shot Gun (12 ga.; double barrel; breech loading)	36.00
1733	Shot Gun (12 ga.; double barrel; breech loading)	49.00
1735	Gun Case (Leather; leg of mutton 28", 30" or 32")	16.50
2214	Hammock (Assorted colors; green, red or yellow predominating)	12.50

It's easy to win one of these premiums. If you do not require all the seeds, tools, plants, etc. yourself, get your neighbor to club with you. Everybody needs seeds and plants on the farm or in the garden.



PLATE 4

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|------|--|-----------------------------|
| No. | | Sent free with an order for |
| 806a | Fern Dish (Small); plated; matches No. 806b)..... | \$12.00 |
| 806b | Plateau (Small); matches No. 806a)..... | 12.50 |
| 825a | Bonbon Dish (Puckered top)..... | 7.00 |
| 825b | Bonbon Dish (Handled)..... | 14.50 |
| 1491 | Shirred Egg Dish (Plated holder)..... | 21.50 |
| 1493 | Soup Tureen (Plated; satin finish; engraved)..... | 23.00 |
| 1496 | Nut Bowl (Plated)..... | 23.00 |
| 1497 | Nut or Berry Bowl (Plated)..... | 23.00 |
| 1498 | Fern Dish (Plated; pierced)..... | 17.50 |
| 1499 | Fern Dish (Plated; pierced)..... | 20.00 |
| 1500 | Fern Dish (Plated; pierced)..... | 27.00 |
| 1501 | Bread Tray (Plated; floral design)..... | 18.00 |
| 1502 | Bread Tray (Plated; engraved design)..... | 19.00 |
| 1503 | Bread Tray (Plated; grape design)..... | 19.50 |
| 1504 | Cake Basket (Plated; grape design)..... | 27.00 |
| 1505 | Crumb Set (Plated; satin finish; engraved)..... | 19.50 |
| 1506 | Gravy Boat and Tray (Plated)..... | 31.00 |
| 1507 | Bonbon Dish (Plated; footed)..... | 21.00 |
| 1508 | Syrup Pitcher and Plate..... | 17.00 |
| 1509 | Condiment Set (5 pieces; plate and glass)..... | 25.00 |
| 1510 | Condiment Set (5 pieces; plate and glass)..... | 35.00 |
| 1518 | Butter Dish (Plated)..... | 26.00 |
| 1519 | Sugar and Creamer (Plated; burnished; engraved)..... | 25.00 |
| 1520 | Sugar and Creamer (Plated; burnished; engraved)..... | 26.00 |
| 1521 | Coffee Pot (Plated; burnished)..... | 27.00 |
| 1522 | Sugar and Creamer (Plated; burnished)..... | 21.00 |
| 1523 | Sugar and Creamer (Plated; burnished)..... | 26.00 |
| 1524 | Coffee Set (4 pieces; plated)..... | 43.00 |
| 1525 | Tea Set (4 pieces; plated; burnished; engraved)..... | 61.00 |
| 1528 | Butter Dish (Plated)..... | 19.50 |
| 1529 | Chocolate Pot (Plated; satin finish; engraved)..... | 19.50 |
| 1530 | Water Set (3 pieces; plated)..... | 38.00 |
| 1531 | Cracker and Cheese Plate (Pierced)..... | 35.00 |
| 1532 | Casserole (Plated; pierced)..... | 28.00 |
| 1533 | Casserole (Plated; pierced)..... | 37.00 |
| 1534 | Casserole (Plated; pierced)..... | 37.00 |
| 1535 | Chafing Dish (2 pt.; nickel)..... | 35.00 |
| 1536 | Chafing Dish (3 pt.; nickel)..... | 42.00 |
| 1537 | Chafing Dish (3 pt.; nickel)..... | 70.00 |
| 1538 | Alcohol Stove..... | 24.00 |
| 1539 | Percolator (3 pt.; nickel)..... | 21.50 |
| 1540 | Percolator (6 cup; nickel)..... | 23.00 |
| 1541 | Percolator (3 pt.; aluminum)..... | 35.00 |
| 1543 | Percolator (4 pt.; nickel)..... | 54.00 |
| 1544 | Percolator (3 pt.; nickel)..... | 75.00 |
| 1545 | Tea Kettle and Stand (Nickel, brass or copper)..... | 28.00 |
| 1546 | Tea Kettle and Stand (2½ pt.; nickel)..... | 62.00 |
| 1547 | Tea Pot (3 pt.; nickel)..... | 22.00 |
| 1548 | Egg Steamer (Nickel)..... | 45.00 |

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|------|--|-------|------|---|-------|------|---|-------|
| 1549 | Bean Pot (3 pt.; nickel; pierced)..... | 29.00 | 1553 | Crumb Set (Nickel; mission style)..... | 22.00 | 1555 | Pie Plato (Nickel frame)..... | 23.00 |
| 1550 | Bake Dish (3 pt.; nickel)..... | 18.00 | 1554 | Sandwich Tray (Nickel; pierced; round)..... | 22.00 | 1557 | Tray (Nickel; round)..... | 14.00 |
| | | | | | | 1558 | Steak Plank on Nickel Base (Pierced)..... | 56.00 |

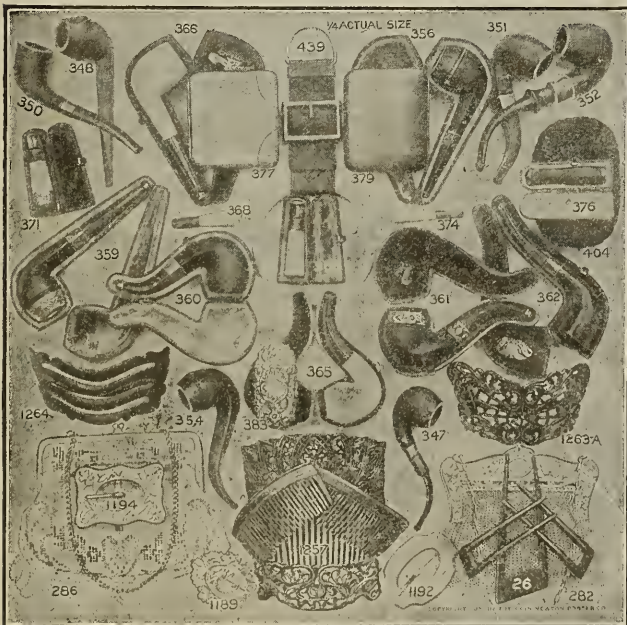


PLATE 5. SPECIAL PREMIUMS

Those marked by an "x," from A18 to A31, go by express or freight, charges following.

It's easy to win premiums; if you cannot use all the seeds, plants, etc., yourself, get your neighbors to join with you.

- | | | |
|-------|---|-----------------------------|
| No. | | Sent free with an order for |
| 26 | Shell Hair Pin Set (3 pieces)..... | \$ 1.00 |
| 282 | Mesh Bag (Large; German silver; heavy plated)..... | 32.00 |
| 286 | Beaded Bag (Good quality; pretty)..... | 9.50 |
| 347 | Pipe (Curved stem; rubber bit)..... | 4.00 |
| 348 | Pipe (French briar; straight stem)..... | 1.50 |
| 350 | Pipe (Briar; half bent; solid rubber push bit; nickel ferrule)..... | 1.50 |
| 351 | Pipe (French briar; nickel ring; bent stem; egg shape bowl)..... | 2.00 |
| 352 | Pipe (Wellington; bent stem; rubber bit)..... | 2.00 |
| 354 | Pipe (French briar; bent amber stem)..... | 5.00 |
| 356 | Pipe (Briar; gold band; straight amber stem; in case)..... | 5.50 |
| No. | | Sent free with an order for |
| 359 | Pipe (Briar; gold top bowl; long straight amber bit; in case)..... | \$10.00 |
| 360 | Pipe (Bent stem; silver ferrule; amber mouthpiece; in case)..... | 7.00 |
| 361 | Pipe (French briar; gold ring around bowl; bent amber stem; in case)..... | 10.00 |
| 362 | Pipe (Briar; silver ring; half bent amber mouthpiece; in case)..... | 10.00 |
| 365 | Pipe (Meerschaum; bent amber stem; in case)..... | 15.50 |
| 366 | Pipe (Meerschaum; straight amber stem; in case)..... | 15.50 |
| 368 | Cigar Holder (Meerschaum; amber mouthpiece)..... | 1.00 |
| 369 | Cigar Holder (Meerschaum; amber mouthpiece; in case)..... | 4.00 |
| 371 | Cigar Holder (Meerschaum and amber; gold chased ferrule; in case)..... | 7.50 |
| No. | | Sent free with an order for |
| 374 | Cigarette Holder (Meerschaum; amber mouthpiece)..... | \$ 1.00 |
| 376 | Cigarette Holder (Turkish cloudy amber; rolled gold band; in case)..... | 8.00 |
| 377 | Cigarette Case (Handy)..... | 1.00 |
| 379 | Cigarette Case (Gun metal finish)..... | 3.50 |
| 383 | Match Box (Silver finish; embossed)..... | 2.00 |
| 404 | Rubber Sponge..... | 2.50 |
| 439 | Neck Tie Holder (Combination leather and brass)..... | 3.00 |
| 1189 | Sash or Belt Pin (Oxidized silver finish; scroll pattern)..... | 1.00 |
| 1192 | Sash Pin (Roman finish; polished edge)..... | 1.00 |
| 1194 | Belt Pin (Sterling top; fancy)..... | 3.00 |
| 1257 | Hair Set (Back, side combs and barrette)..... | 2.50 |
| 1263a | Barrette (Shell or amber; web design)..... | 1.50 |
| 1264 | Barrette (Shell or amber; 4 strand plain)..... | 2.00 |
| No. | | Sent free with an order for |
| A25 | xCombined Anvil, Vise and Pipe Holder..... | \$20.00 |
| A26 | xLa Crosse Corn Sheller..... | 7.50 |
| A27 | xModel Tool Holder (Finner)..... | 4.00 |
| A28 | xBall Bearing Corn Sheller..... | 20.00 |
| A30 | xSolid Comfort Rocker..... | 35.00 |
| A31 | xSafety Razor—with 5 Blades..... | 5.00 |
| No. | | Sent free with an order for |
| A18 | xTriumph Corn Planter..... | \$ 9.00 |
| A19 | xSteel Hay Knife..... | 10.00 |
| A20 | xCoffee Percolator..... | 25.00 |
| A21 | xPerfect Dehorer..... | 40.00 |
| A22 | xWarehouse Trucks..... | 17.50 |
| A23 | xPost Hole Digger..... | 7.50 |
| A24 | xAnvil, Vise and Pipe Holder..... | 30.00 |
| B24 | xAnvil, Vise and Pipe Holder (With drill attachment)..... | 40.00 |

Using one of these ourselves and it's fine in every respect.

From _____

P. O. _____ State _____

John A. Salzer Seed Co.

La Crosse,

FOR

HENRY A. SALZER, President

WISCONSIN

**THE GREATEST WINTER RYE OFFERED IS
SALZER'S 20th CENTURY WINTER RYE**

SECURE YOUR SEED NOW

SEE FULL DESCRIPTION IN OUR
FALL CATALOGUE

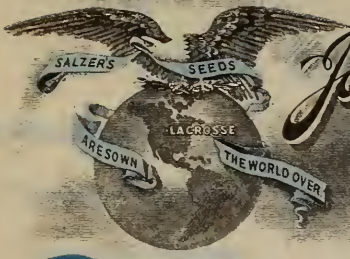
SAND

VETCH

Sand Vetch and Winter Rye for Hay or Pasture

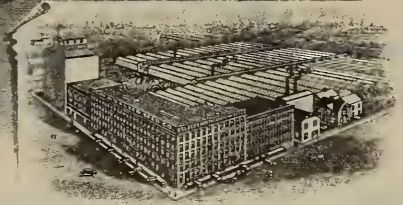
Just the thing you have been looking for. A rich pasture or a bountiful hay crop. It is secured by sowing our mixture of Sand Vetch and Winter Rye. The method of culture is simple. Plow and harrow your field carefully and then seed at the rate of 60 lbs. of our mixture per acre, covering the seed about 2½ inches. In about six weeks the field should be ready for pasture, or in nine weeks it will return a luxuriant crop of most excellent hay, and a tremendous yield for the ensuing spring.

Price of Sand Vetch and Winter Rye Mixture: 60 lbs. (enough for one acre), \$4.00; 100 lbs., \$6.25; 250 lbs., \$15.00



John A. Salzer Seed Co.

SEED GROWERS
AND
FLORISTS.



LA CROSSE WIS. July 1st, 1914

My dear Friend:

This letter is dated July 1st; - six months of 1914 have gone by. There are still left, - July, August, September, October, November and December, six strong months, six expectant months, for, if my friends will order generously the coming six months as during the first six months, 1914 will have passed into history as

Salzer's Banner Year.

Forty years ago I entered the business of my father, the late John A. Salzer, and I have a pardonable pride in making this my FORTIETH year the banner year. Will you help me?

I want to thank you heartily for the orders accorded me during the first six months of this year, and beg of you to give me your orders for fall seeds, plants, bulbs, etc.

If I could have an order within the next six months from you, the banner year would be realized!

I am with great anticipation

Sincerely yours,

President.

JOHN A. SALZER
FOUNDER

HENRY A. SALZER
PRESIDENT

JOHN P. SALZER
VICE PRESIDENT

CARL G. RAU
SECRETARY

Salzer
Seeds
ARE
FIRST
PRIZE
WINNERS



PLATE 6 Sent free with an order for

- | | | |
|------|---|---------|
| No. | | |
| 200 | Sportsman's Scales (Spring balance; 1/4 lb. to 15 lbs.) | \$ 4.00 |
| 201 | Family Scales (Spring balance; 1/2 to 25 lbs.) | 4.50 |
| 210 | Clock for Tourist or Carriage (in leather case) | 12.50 |
| 211 | Midget Clock (Assorted finishes) | 8.00 |
| 233 | Library Set (Shears, envelope and paper cutter in case) | 8.50 |
| 290a | Tape Measure (50 feet) | 5.00 |
| 291 | Tool Holder (Hollow handle; 10 tools; finely tempered) | 13.00 |
| 292 | Awl Set (2 needles and thread) | 6.50 |
| 292a | Awl Set (Hollow handle, needles, awl and thread) | 4.50 |
| 293 | Automatic Sewing Awl (Complete) | 11.00 |
| 294 | Soldering Set (Complete) | 7.50 |
| 296 | Wood Carver's Set (6 tools) | 13.00 |
| 297 | Revolving Punch (4 tubes; assorted) | 6.50 |
| 298 | Pliers (Combination side cutting) | 10.50 |
| 298a | Pliers (Adjustable; strong) | 6.00 |
| 299 | Pruning Shears | 7.00 |
| 300 | Horse Clippers | 12.50 |
| 301 | Paring Knife (Good One) | 2.50 |
| 302 | Cook's Knife (French Style) | 9.00 |
| 303 | Salad Fork and Spoon (Carved Wood; assorted designs) | 6.50 |
| 304 | Patent Corkscrew (Stag; sterling cap) | 24.00 |
| 305 | Kitchen Cleaver | 3.50 |
| 305a | Poultry Shears | 19.00 |
| 306 | Bird or Steak Carver (2 piece) | 7.50 |
| 307a | Bird Carver (Knife and fork, stag handles) | 18.50 |
| 307 | Bird Carver (2 piece; fine quality) | 11.50 |
| 308 | Carving Set (2 piece) | 3.50 |
| 308a | Carving Set (2 piece; buck horn handle) | 15.00 |
| 309 | Carving Set (3 piece) | 12.00 |
| 310 | Carving Set (3 piece; Sheffield steel) | 21.00 |
| 310a | Carving Set (3 piece; stag; sterling trim) | 33.00 |
| 311 | 1/2 doz. Steak Knives (Solid handles) | 25.00 |
| 311a | 3 Table Knives and Forks (Metal handles) | 9.00 |

PLATE 6.

- | | | | | | | | | |
|-----|---|-------|-----|--|-------|-----|---|-------|
| 340 | Set of Meat, Bread and Paring Knives, (3 piece) | 3.50 | 650 | Chafing Dish Spoon (Plated; ebonized handle) | 12.00 | 652 | Chafing Dish Spoon (Mission or ebony handle; copper or silver trim) | 24.00 |
| 614 | Bird Carver (2 piece; pearl handles) | 37.00 | 651 | Chafing Dish Fork (Plated; ebonized handle) | 12.00 | 653 | Chafing Dish Fork (Same as 652) | 21.00 |



PLATE 7

- | | | | |
|------|---|--------|-----------------------------|
| No. | | | Sent free with an order for |
| 53 | Magnifying Lens (With handle) | 1.84 | 5.00 |
| 55 | Pocket Electric Light (Serviceable) | 5.00 | |
| 195 | Complete Fishing Line on Bar Winder | 1.00 | |
| 198 | Double Multiplying Reel (Nickel plated; 60 yds.; click and drag) | 4.50 | |
| 199 | Double Multiplying Reel (Nickel plated; 60 yds.; click and drag) | 7.00 | |
| 202 | Revolver (32 calibre; double action) | 11.50 | |
| 219 | Pencil (Fancy; copper finish) | 1.00 | |
| 220 | Combination Pen and Pencil (Copper finish) | 1.00 | |
| 221 | Scholar's Writing Assortment (In box) | 1.00 | |
| 222 | Stylus Pencil (6 leads in magazine holder) | 1.00 | |
| 224 | Fountain Pen (Steel point; plated) | 1.00 | |
| 225 | Fountain Pen (Gold point) | 2.00 | |
| 226 | Fountain Pen (Gold point) | 3.5 | |
| 227 | Fountain Pen (Sterling filigree) | 4.50 | |
| 228 | Fountain Pen (2 gold ferrules; chased) | 3.50 | |
| 229 | Fountain Pen (Pearl and gold mounted) | 5.00 | |
| 230 | Fountain Pen (Self-filling) | 5.00 | |
| 231 | Fountain Pen (Short length; safety; no leak) | 4.00 | |
| 232 | Vulcanized Pen and Pencil (6 articles) | 7.00 | |
| 288 | Corn Razor | 2.50 | |
| 289 | Pocket Knife Tool Kit (Pocket knife; 6 adjustable tools; in leather case) | 8.00 | |
| 313 | Scissors (Fine quality) | 1.50 | |
| 314 | Embroidery Scissors (3 1/2 inch) | \$1.00 | |
| 316 | Button-hole Scissors (1 1/2 inch) | 1.00 | |
| 319 | Shears (8 inch; straight or bent; nickeled) | 1.00 | |
| 321 | Pocket Knife (2 blades) | 1.00 | |
| 322 | Boys' Pocket Knife (With chain) | 1.50 | |
| 324 | Man's Pocket Knife (2 blades; heavy stag) | 3.00 | |
| 325 | Pocket Knife (1 blade; assorted) | 1.00 | |
| 326 | Pocket Knife (Assorted; good) | 1.00 | |
| 327 | Pocket Knife (Assorted; good) | 1.00 | |
| 328 | Pocket Knife (2 blades; special) | 1.50 | |
| 328a | Pocket Knife (3 blades; heavy stag) | 3.50 | |
| 329 | Pocket Knife (2 blades; stag) | 2.50 | |
| 329a | Pocket Knife (4 blades; stag) | 3.50 | |
| 330 | Pocket Knife (2 blades; pearl) | 2.00 | |
| 331 | Pocket Knife (4 blades; stag) | 3.00 | |
| 332 | Pocket Knife (4 blades; pearl) | 3.50 | |
| 332a | Pocket Knife (English pattern; 6 attachments) | 4.50 | |
| 333 | Pocket Knife (4 blades; pearl) | 5.50 | |
| 342 | Cigar Cutter (Metal wald; charm) | 1.00 | |
| 343 | Pocket Scissors (Folding) | 1.00 | |
| 344 | Man's Pocket Scissors (5 combinations; cigar cutter, file, etc.) | 3.50 | |
| 386 | Combination Pocket Set (Knife, pencil, button hook and nail cleaner) | 1.50 | |
| 420 | Nail Clippers | 1.50 | |
| 421 | Nail Clip and Manicure | 2.50 | |
| 425 | Nail File (Flar; flexible) | 1.00 | |
| 429 | Manicure Scissors (4 inch; heavy) | 1.50 | |
| 430 | Cuticle Scissors (4 inch) | 1.50 | |
| 473 | Manicure Set (4 piece; combination; vest pocket size) | 2.50 | |

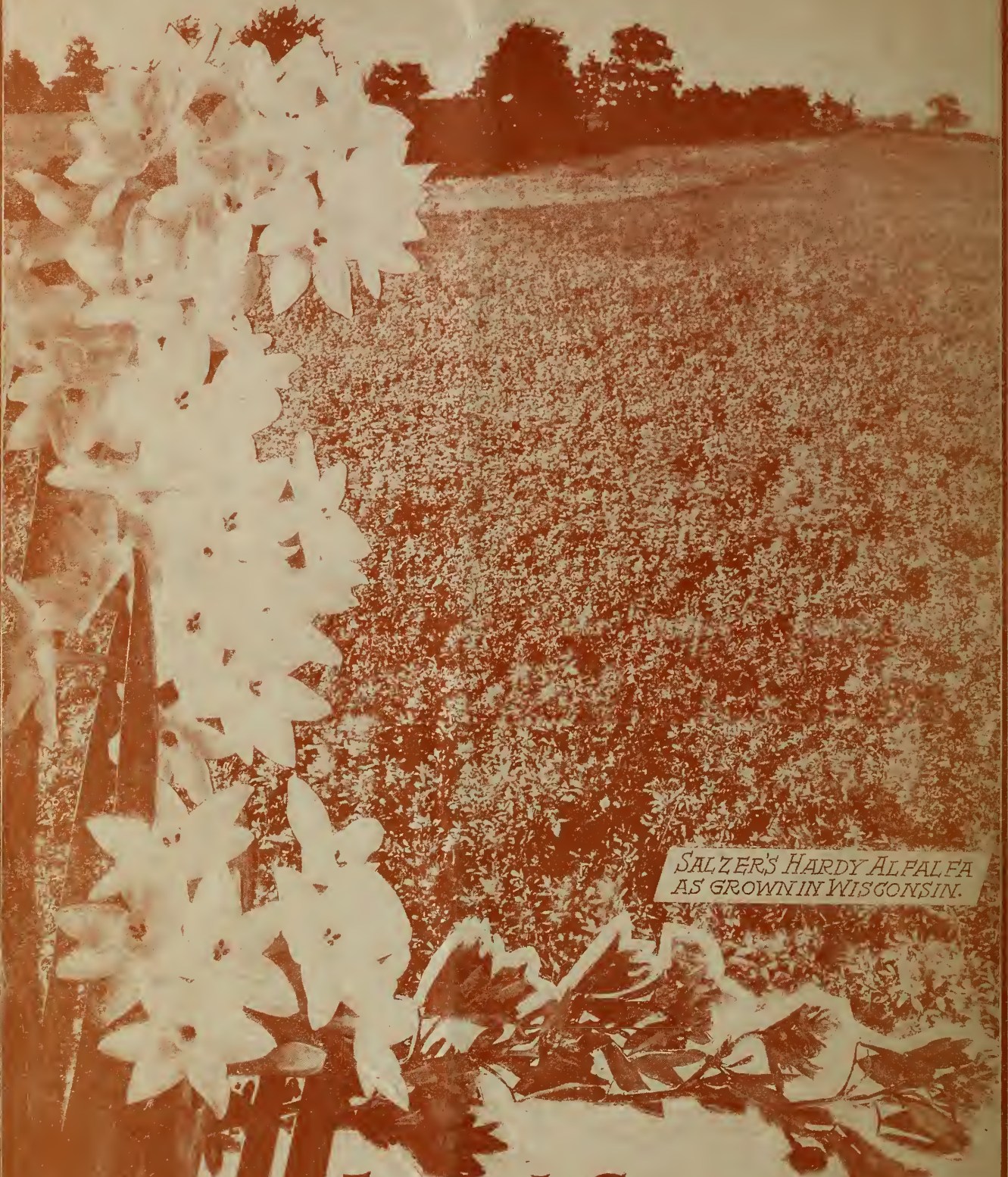
PLATE 7.

LAST WORDS

Kind Friend: When you sow, you want to reap, not sparingly, but bountifully. That is eternally right! It is our honest and earnest endeavor to furnish you with only good, live, vigorous seeds, so that your crop may be generous—yes, bountiful. We believe that if any seeds can produce good yields and fine specimens, ours can, and we earnestly solicit your orders, and promise same careful and prompt attention.

July 1, 1914.

Very truly yours, **John A. Salzer Seed Co., La Crosse, Wis.**
Per HENRY A. SALZER, President.



*SALZER'S HARDY ALFALFA
AS GROWN IN WISCONSIN.*

JOHN A. SALZER
SEED CO.
LACROSSE, WIS.

*NARCISSUS
GIANT PAPER WHITE*