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62.99

JOHN A. SALZER SEED CO.

1916

"SALZER'S SEEDS
SOWN
THE WORLD OVER

48th
Year
Q



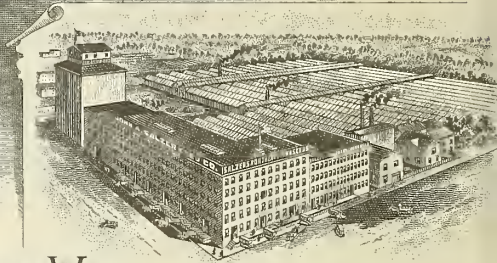
RAINBOW
MIXTURE of
SPENCER
SWEET
PEAS

PRICE - PKG. 15¢ Oz 30¢
SEE PAGE 86.

LA CROSSE, WIS.

John A. Salzer's Seed Co.

SEED GROWERS AND FLORISTS.



LA CROSSE, WIS.

January 1, 1916

Dear Sirs:-

Another year has gone by and this letter bears the date of January 1, 1916 and in it I wish to convey to you my heartfelt thanks for the splendid patronage accorded to my company during 1915 and although war raged in Europe and the conditions in this country were unsettled, we "hewed to the line," growing and disseminating the highest strains of quality seeds.

"Uniformly High Standard, High Quality Our Aim."

The growth of our Seed business has been phenomenal. Our buildings, elevators, warehouses and seed farms are among the largest in the world. This great trade could only come to us by playing fair, by our dealing the goods. It has been our honest endeavor, day in and day out, to grow and disseminate only the choicest and purest strains of seeds. For 1916 we believe, for uniformity, permanency, vigor of growth and ability to produce, Salzer's Seeds beat all others, for Salzer's Seeds must mean success, and stand for a bountiful and abundant harvest.

For the coming year we have made decided changes. We have increased our capacity and hope to fill each order the day it is received.

Four hundred capable, conscientious people are ready to execute your order. In directing this fine body of men and women in the careful and quick expedition of your wishes, I am fully backed and assisted by my brother, John P. Salzer, Vice-President; also my brother-in-law, Carl Rau, Secretary and four well-trained, experienced Department Managers.

We are waiting for your order! Are all ready to receive, fill and expedite same and brother John says:-"Let them come, the more the merrier."

What 1916 will bring to you and me - we can only conjecture - but it is my sincerest wish that it may be to you a year of unabated prosperity; may your flowers and gardens and lawns and farms grow and bloom and yield and bring brightness and pleasure and profit as never before, and may we pause long enough in the busy run to let our hearts swell in thankfulness to the Giver of All!

Sincerely,

Henry A. Salzer
President



JOHN A. SALZER
FOUNDER

HENRY A. SALZER
PRESIDENT

JOHN P. SALZER
VICE PRESIDENT

CARL G. RAU
SECRETARY

*Salzer
Seeds*
ARE
FIRST
PRIZE
WINNERS

Three Sweet Pea Sensations

Each a Regal Beauty
 Each a True Spencer
 The Three Brightest Spencer Gems

VERMILION BRILLIANT SPENCER

2515—The marvelous magnificence of this gorgeous Brilliant Vermilion colored Sweet Pea is infinitely more grand and beautiful than your imagination can perceive.

Its brightness is very intense, consequently very striking. It has created a furor all over the world, and is acknowledged the peer for high coloring.

It has large, exquisitely fringed and fluted wings and standards. The most extravagant praises would not do justice to it.

Price: Pkg., 15c; oz., 35c, postpaid.

WEDGEWOOD SPENCER

2516—Wedgewood is perhaps the most bewitching Sweet Pea of the Spencers. The oddity of its rich, high color is exquisite beyond description. It is a clear, bright silvery blue with a faint suggestion of mauve in the standard. Flower lovers the world over concede it the most fascinating and interesting of the Spencers.

The standard and wings reach the extreme for large size, are beautifully ruffled, fringed and crinkled, with intricate delicate veins.

Price: Pkg., 15c; oz., 35c, postpaid.

Vermilion Brilliant Spencer Sweet Pea



1591—One package each of the 3 Brilliant Sweet Peas and Salzer's Mastodon Pansy. 50c, postpaid.

SEE PAGES
 86 AND 87
 FOR FULL
 LIST OF
 SPENCER
 SWEET PEAS

KING WHITE SPENCER

2514—This is beyond doubt the grandest and most wonderful white Sweet Pea in existence. It manifestly exceeds any of the previous Whites in size, shape and beauty. The stems are long and stout, each always bearing practically four blossoms.

King White is the sensational novelty of the day. It is high impossible to describe the beauty of its large crinkled wavy standard and wings of the most up-to-date Spencer forms. It is truly a marvel, overwhelming in its grandeur. We hope that every customer will give it a trial, for the pleasure gained will be almost immeasurable.

Price: Packet, 15c; oz., 35c, postpaid.

SALZER'S MASTODON PANSY

All lovers of the delicate and fanciful are seized with amazement, wonder and awe at the grandeur and colossal size of this wonderful Pansy.

It exceeds in beauty and immensity any Pansy ever introduced. Salzer's Mastodon seldom measures less than 3 inches across. Very vigorous in growth and exceptionally free flowering. Nothing more delightful or more perfect has ever been introduced in a Pansy. All the old giant Pansies look like midgets compared to this New Mastodon Pansy.

2304—JUPITER. Red, bronze, mahogany, blue, black and gold. Price: Pkg., 20c, postpaid.

2305—BRIDESMAID. Clear white, rose blotched. Price: Pkg., 20c, postpaid.

2306—PARISIAN. Yellow. Price: Pkg., 20c, postpaid.

2276—MASTODON. Wonderful mixture of above. Pkg., 15c.

2300—PRINCE HENRY. Dark Blue. Price: Pkg., 20c, postpaid.

2301—GRAND DUKE MICHEL. White Price: Pkg., 20c, postpaid.

2302—MADAM PERRETT. Dark wine, pink and red. Price: Pkg., 20c, postpaid.

2303—METEOR. Wine red. Price: Pkg., 20c, postpaid.

2304—JUPITER. Red, bronze, mahogany, blue, black and gold. Price: Pkg., 20c, postpaid.

2305—BRIDESMAID. Clear white, rose blotched. Price: Pkg., 20c, postpaid.

2306—PARISIAN. Yellow. Price: Pkg., 20c, postpaid.

2276—MASTODON. Wonderful mixture of above. Pkg., 15c.



Salzer's Mastodon Pansy

THREE MARVELOUS BEANS

LIMA — WAX — GREEN-POD

SALZER'S NEW GIANT BUSH LIMA BEAN

A Delight to All to Grow It

115—Continuous selection has enabled us to offer a large seeded Bush Lima of exceptional earliness, which for size and flavor has no rival. A Lima that vastly excels the Bush Limas so long under general culture; certain as to every characteristic; sure of its merits; confident of its general utility for varied climes; positive of its immense productiveness; we offer this new Giant Bush Lima with immeasurable satisfaction, knowing it will please the most exacting.

It is as near perfection as careful hybridising can make it. Very vigorous growth, reaches a height of about twenty-eight inches, usually bearing in clusters from four to eight pods with four to eight beans per pod. Pods measure approximately six inches in length by one and one-quarter inches wide.

It is almost ten days earlier than Burpee's Bush Lima. Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.25; peck, \$2.50; bu., \$9.50.

SALZER'S DELICIOUS WAX BEAN

Combines in the Highest Degree Every Essential Feature

73—The virtues of many seem to be combined in this superb Bean. It is unquestionably the most attractive wax Bean in cultivation, and rivals them all for extraordinary lusciousness, and deliciousness. It is absolutely stringless, tender and brittle.

The color is a dazzling rich golden wax of exceptional attractiveness, the pods are nearly six inches long, broad and flat. This type is unexcelled for yield and is decidedly the Bean for profit or pleasure. Gardeners will find this type unequalled for market purposes and can pin their faith to Salzer's Delicious Golden Wax, upon our recommendation that it is the most remunerative, attractive and best all-round table bean they can grow. Has a strong upright bush growth about eighteen inches high. Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.25; peck, \$3.50; ½ bu., \$6.50.

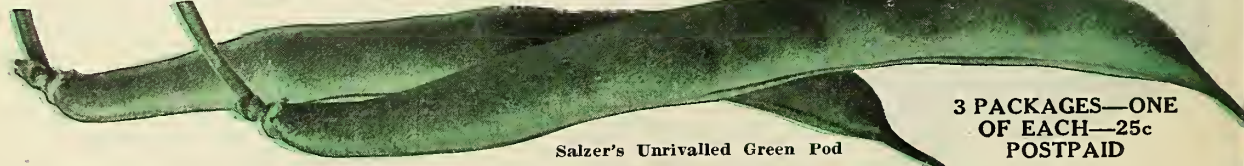
SALZER'S UNRIVALLED GREEN POD BEAN

A Selected Bean, Exceptionally Tender and Luscious

33—Unrivalled for earliness, appearance, quality, productiveness and hardiness, it stands as the premier green podded bean, none better in existence today. Pods grow to a superb size (6½ inches), are fleshy, positively stringless, meltingly luscious, deliciously tender, and extraordinarily brittle, very attractive. Vastly superior to a other green pod for yield and hardiness. In fact its cropping qualities are phenomenal. Admirably adapted for successful crops from earliest Spring to late Fall.

We invite comparison with this exceptionally meritorious bean. We know how delightful it will prove. Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.20; Peck, \$3.00; ½ Bu., \$5.50.

Salzer's
New
Giant
Bush
Lima



Salzer's Unrivalled Green Pod

3 PACKAGES—ONE
OF EACH—25c
POSTPAID

IF YOU PLACE QUALITY FIRST, BUY SALZER'S

THE BIG GOLDEN TRIO

THREE LATEST INTRODUCTIONS

New
Golden
Cream

GOLDEN CREAM CORN
HEART WATERMELON
MUSK MELON

SALZER'S GOLDEN CREAM CORN

A Flavor Decidedly Distinct From Any
Other Corn

404—The best evidence we might offer that this Delightfully Sweet, Extra Early Corn is worthy of a trial is the fact that every present-day man, woman and child recognize and appreciate that selective crossing and hybridizing is improving all the older types.

A cross between Bantam and Country Gentlemen—it seems to have acquired the meritorious characteristics of both.

We have no hesitancy in stating this is the richest, sweetest, most nut-like and delicious Corn grown. It is appetizing enough to eat it raw. In appearance it resembles Country Gentlemen, but similar to Bantam in color. Our Seed is specially selected and will average three to four ears to the stalk.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.25; pk., \$2.50; bu., \$9.50.

Salzer's Golden Heart Watermelon

Undeniably the Sweetest Melon Grown

692—Throughout our forty-eight years' experience we have never met with a variety so delightful to the taste as Golden Heart.

Thinking, perhaps, we were unduly excited over its many merits, particularly its sweetness, we wrote to a number of the largest melon growers, men of experience in their lines. Here is one reply.

"I have yet to see the first person eat some of this melon who did not exclaim it was the most delightful melon ever tasted. It has no white or hard heart. Never a string. Of all the melons I grow, this type is the most unvaryingly good. Its rich, golden, granulated, melting, stringless meat makes a sight inviting to behold. I do not like to appear over enthusiastic, but really, for home use, I consider it 'the best what is.' The above is not an extreme description and I know every one of your customers will be pleased with it."

Nearly round in shape. Color, dark with darker green mottled stripe. Very early and immense yielder. Rich golden, granulating flesh.

We are really offering this a year earlier than was our intention, consequently the scarcity of stock necessitates our limiting the quantity "one pound to a customer."

Salzer's
Golden
Heart

Price: Pkg., 15c; oz., 35c; ¼ lb., \$1.00; lb., \$2.75, postpaid.

Salzer's Golden Musk Melon

Selected Melon as Sweet as Honey

647—One of the greatest privileges that can befall a Seed house is the opportunity to present to its customers new creations of merit.

The melting sweetness of Golden Musk Melon has delighted the public taste everywhere. It comes as near signalizing the "Ideal Melon" as one's fondest dreams could wish, and this in a country where mankind seems to be heir to a craving for melon. Matures in about seventy days. Slightly oval in shape. In appearance resembles Emerald Gem and Osage. Handsomely netted. Flesh, rich golden salmon. Very small center cavity. Enormously productive, long keeper, excellent shipper.

In flavor it surpasses any melon we know. The flesh is deep, firm, unsurpassingly sweet and melting. Price: Pkg., 10c; oz., 30c; ¼ lb., \$1.00; lb., \$3.25, postpaid. Price, by Express: Lb., \$3.20; 5 lbs., \$14.00.

ONE PACKAGE OF EACH
OF THE THREE NOVEL-
TIES FOR 30c POSTPAID.



Salzer's Golden Musk Melon

1592—ONE EACH OF THE ABOVE THREE NOVELTIES FOR 30c IF ORDERED AT THE SAME TIME.

Salzer's Giant Exhibition Pea

The Greatest Exhibition Pea Grown

872—The order of things higher decree "that the improvements of today must excel that of yesterday." We believe this subconscious insistence of humanity has reached its zenith in our Giant Exhibition. This pea is so large it is almost a monstrosity. Nor has it lost any essential qualities in the hybridizing for size, but rather, it appears to have been wonderfully improved, as the pods and peas are exceptionally uniform in size and indescribably rich and mellow in flavor. It is truly a wonder, the dark green pods measure nearly eight inches, containing ten to twelve peas. Pods rather straight with curve near end. Vines grow about five feet in height. Its immense size, robust growth and long bearing period places it foremost as a cropper.

To those of our customers who want immense size, the most delicious pea, the heaviest yielding pea—we commend Salzer's Giant Exhibition. Is unquestionably the pea for showing at fairs. For the farmer where time spells money, for the busy housewife, Giant Exhibition stands in a class all its own.

Price: Pkg., 15c; lb., 45c, postpaid. Price by Express: Pkg., 15c; lb., 40c; 5 lbs., \$1.60; peck, \$4.00.

Salzer's Colossal Tomato

The Largest Tomato in the World

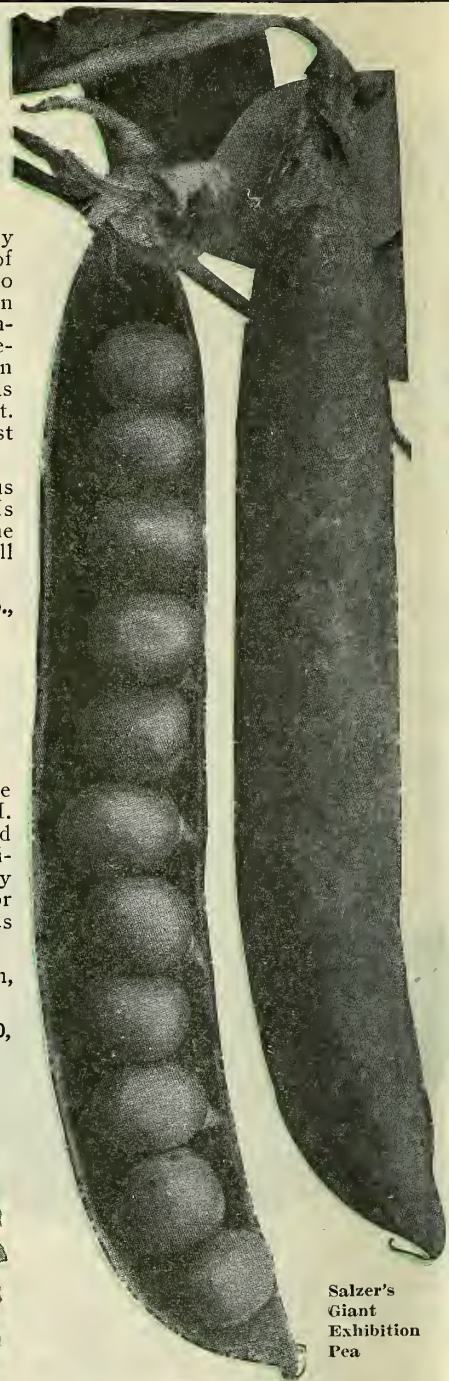
1127—This tomato is beyond question the largest of all tomatoes, and we consider it just as "large" in quality. "Fit for a King," is how Mr. E. M. Haven, the Tomato expert expressed his opinion of its eating quality, and we question if that adequately emphasizes its true worth. It is a magnificent crimson color very attractive to look at, pleasing to the eye. Highly ornamental for slicing, solid as beefsteak, meaty and delicious. Fine for long distance shipping. Very smooth and uniform in size. Ponderosa has long been considered the large Tomato but Colossal is much larger.

It is of the ordinary type of vine and leaf, except the vines are more open. Requires plenty of room. Does exceptionally well on a rich soil.

Price: Pkg., 10c; 3 pkgs., 25c; ½ oz., 30c; oz., 50c; ¼ lb., \$1.50; lb., \$5.00, postpaid.



Salzer's
Colossal
Reduced
in Size



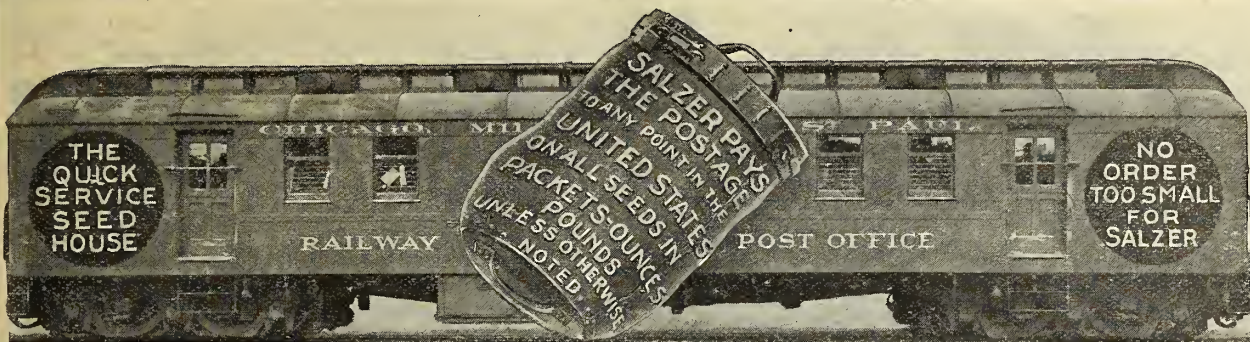
Salzer's
Giant
Exhibition
Pea

SALZER'S YELLOW PONDEROSA TOMATO

1179—Decidedly a unique and fascinating novelty. Being fully equal to the Red Ponderosa in growing substance and eating qualities, it has been heralded with joy by housewives the country over as it affords opportunity of a change over the red sorts in use for generations. Characteristics are identical to that of the Red Ponderosa except the color is a Rich Golden Yellow.

Price: Pkg., 15c; ½ oz., 30c; oz., 50c; ¼ lb., \$1.50; lb., \$5.00, postpaid.

1593—One pkg. each above, 3 novelties, 35c, postpaid



SUGGESTIONS TO BUYERS

REMITTANCES:—By far the cheapest, safest and best way to remit is by money-order, bank-draft or registered letter. This gives a receipt to trace in case it becomes lost.

PRIVATE CHECKS:—Twenty-five cents exchange is deducted from each personal check. All orders are necessarily held until check has been paid.

PRICES:—We pay postage (except where otherwise noted) on all seeds in packets, ounces and pounds.

EXPRESS RATES:—Seeds and plants weighing 10 pounds or more will go cheaper by express to any point in the United States (except 1st and 2nd zones) than if sent by parcel post.

PREPAID RAILROAD STATIONS:—Many of our customers have Prepaid Railroad Stations, where there are no agents. In such cases we ship the goods to your nearest station, which is not a prepaid one, unless sufficient money is sent to prepay freight charges.

SAFE ARRIVAL OF SHIPMENT:—We guarantee the safe delivery of all goods ordered from us, whether by mail, express or freight.

ERRORS:—We make them—so does every one—and we will cheerfully correct them if you will write to us. Try to write to us good-naturedly; but if you cannot, then write to us anyhow.

CONDITIONS OF SALE:—Most of the failures with seeds are entirely beyond our control and they render it impossible for us to guarantee success, and therefore, we want it plainly understood that while we exercise great care to have all seeds, plants and bulbs pure and reliable, and also true to name, we do not give any warranty, expressed or implied, as to description, quality, productiveness, or any other matter of any goods which we send out, and we will not be in any way responsible for the crop. No officer, agent or employee of this company is authorized to make any warranty whatsoever. If the purchaser does not accept the seeds, bulbs or plants on these conditions, notify us at once and we will give instructions for disposition of same, and the money that has been paid for same to us will be promptly refunded. It is to our interest, however, to have everything of the highest quality obtainable, and we would not furnish seeds of doubtful quality for several times the price that we receive for them, as it would injure us more than it would the purchaser.

PARCEL POST RATES

Seeds or Plants Weighing 10 Lbs. or More Go Cheaper by Express Than Mail Anywhere in the United States

Applicable to seeds, bulbs, plants and merchandise (except poisons, which cannot be sent by mail).

- La Crosse Rural Route:** 5c for first pound, 1c for each additional two pounds.
- 1st Zone: 5c for the first pound, 1c for each additional pound.
 - 2nd Zone: 5c for the first pound, 1c for each additional pound.
 - 3rd Zone: 6c for the first pound, 2c for each additional pound.
 - 4th Zone: 7c for the first pound, 4c for each additional pound.
 - 5th Zone: 8c for the first pound, 6c for each additional pound.
 - 6th Zone: 9c for the first pound, 8c for each additional pound.
 - 7th Zone: 11c for the first pound, 10c for each additional pound.
 - 8th Zone: 12c for each pound.

Parcel Post packages must not exceed 50 pounds in weight for the first two zones, and 20 pounds for the other zones. Parcels of seeds, bulbs and plants weighing 8 ounces or less are mailable at the rate of 1c for every two ounces, regardless of distance, if weight is more than 8 ounces the pound rate applies.

PARCEL POST ZONE OF EACH STATE

Below we have arranged each zone according to states. Some states are in two zones, in which case we give you the lowest zone will ourselves pay the difference in postage. This enables our customers to tell at a glance in which zone they live and how far they are from La Crosse, Wisconsin, according to zones.

Alabama..... 5	Florida..... 5	Kentucky..... 4	Mississippi..... 5	New Mexico..... 5	Pennsylvania..... 4	Virginia..... 5
Arizona..... 6	Georgia..... 5	Louisiana..... 5	Missouri..... 3	New York..... 5	South Carolina..... 5	Washington..... 6
Arkansas..... 4	Idaho..... 6	Maine..... 6	Montana..... 5	North Carolina..... 5	South Dakota..... 4	W. Virginia..... 4
California..... 7	Illinois..... 3	Maryland..... 5	Nebraska..... 4	North Dakota..... 4	Tennessee..... 4	Wisconsin..... 1
Colorado..... 3	Indiana..... 3	Massachusetts..... 5	Nevada..... 6	Ohio..... 4	Texas..... 5	Wyoming..... 5
Connecticut..... 5	Iowa..... 3	Michigan..... 3	New Hampshire..... 5	Oklahoma..... 4	Utah..... 3	Canada..... 8
Delaware..... 5	Kansas..... 4	Minnesota..... 3	New Jersey..... 5	Oregon..... 6	Vermont..... 5	

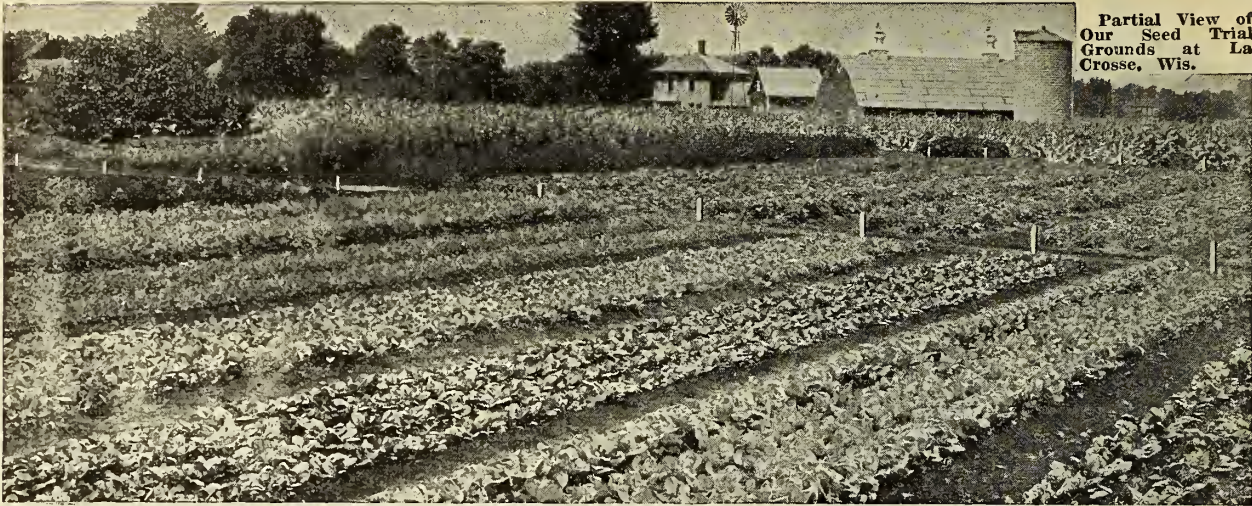
FREIGHT AND EXPRESS RATES FROM LA CROSSE, WIS., JANUARY 1, 1916

3d Class: Clovers and Grass Seeds, Garden Seeds, Potatoes and Tools usually go as third class.
 4th Class: Corn, Oats, Wheat, Barley as fourth class.
 *The column with the asterisk * indicates that seeds and plants up to that weight in lbs. will go cheaper by express than freight.
 With this table it is easy to ascertain approximately your freight or express rate.

Rates below are per 100 lbs., in sacks, barrels or boxes, less than carload lots.

	3rd	4th	* 3rd	* 4th		3rd	4th	* 3rd	* 4th
Alabama, Huntsville.....	\$1.08	\$0.82	52		Lansing.....	.17	.13	*	
Mobile.....	.87	.70	30		Mason City.....	.28	.21	18	
Arizona, Phoenix.....	2.03	1.71	33		Sioux City.....	.35	.27	14	
Arkansas, Ft. Smith.....	.99	.79	37		Kansas, Atchison.....	.45	.32	18	
Helena.....	.87	.70	41		Ft. Scott.....	.55	.37	21	
California, Los Angeles.....	2.38	2.00	34		Hutchinson.....	.86	.65	35	
San Francisco.....	2.38	2.00	33		Topeka.....	.59	.43	27	
Colorado, Denver.....	1.01	.80	30		Wichita.....	.86	.65	32	
Durango.....	2.06	1.55	45		Kentucky, Louisville.....	.55	.38	33	
Delaware, Dover.....	.85	.59	35		Lexington.....	.75	.52	45	
Dist. of Columbia, Wash.....	.82	.56	36		Louisiana, New Orleans.....	.87*	.80	30	
Florida, Jacksonville.....	1.25	1.05	38		Maine, Augusta.....	.90	.63	31	
Tampa.....	1.50	1.37	45		Maryland, Baltimore.....	.82	.58	35	
Georgia, Atlanta.....	1.28	.98	52		Michigan, Cheboygan.....	.41	.26	14	
Savannah.....	1.25	1.05	40		Coldwater.....	.49	.33	32	
Idaho, Boise.....	1.94	1.62	32		Detroit.....	.50	.35	15	
Illinois, Elgin.....	.28	.20			Escanaba.....	.34	.22	14	
Rockford.....	.33	.23			Grand Rapids.....	.50	.35	33	
Indiana, Evansville.....	.54	.37	20		Minnesota, Albert Lea.....	.44	.28	21	
Pt. Wayne.....	.49	.33	32		Maryland, Baltimore.....	.41	.26	14	
Indianapolis.....	.49	.33	32		Fergus Falls.....	.58	.43	28	
New Albany.....	.54	.37	32		Mankato.....	.21	.16	*	
Richmond.....	.54	.37	30		Moorehead.....	.52	.39	24	
Terre Bend.....	.49	.33	35		Rochester.....	.20	.15	*	
Florida, Haute.....	.49	.33	31		St. Paul.....	.28	.20	14	
Ohio, Burlington.....	.33	.23	20		Mississippi, Vicksburg.....	.87	.80	30	
Council Bluffs.....	.40	.29	22		Missouri, Cape Girardeau.....	.35	.27		
Des Moines.....	.40	.25	23		Hannibal.....	.33	.23	13	
Dubuque.....	.26	.19	26		Kansas City.....	.45	.32	19	
					St. Louis.....	.33	.23	16	
Montana, Anaconda.....	1.78	1.46	38						
Billings.....	1.62	1.31	44						
Great Falls.....	1.70	1.38	36						
Nebraska, Columbus.....	1.78	1.46	38						
Hastings.....	.75	.52	30						
Lincoln.....	.49	.36	20						
Norfolk.....	.72	.53	37						
Plattsmouth.....	.45	.32	22						
Nevada, Carson City.....	2.28	1.96	34						
New Hampshire, Concord.....	.90	.63	35						
New Jersey, Paterson.....	.83	.58	34						
New Mexico, Carlsbad.....	1.42	1.29	35						
Sanita Pe.....	1.80	1.52	47						
New York, New York City.....	.85	.59	34						
Syracuse.....	.75	.52	36						
North Carolina, Raleigh.....	1.11	.70	38						
North Dakota, Bismarck.....	.95	.71	38						
Ellendale.....	.51	.39	20						
Parsons.....	.52	.40	24						
Grifton.....	.50	.60	33						
Grand Forks.....	.71	.53	33						
Minot.....	1.08	.82	39						
Ohio, Columbus.....	.54	.37	27						
Cleveland.....	.54	.37	29						
Marietta.....	.57	.40	26						
Portsmouth.....	.57	.40	26						
Springfield.....	.54	.37	29						
Oklahoma, Cheyenne.....	1.01	.85	31						
Muskogee.....	.90	.69	31						
Vinita.....	.83	.60	31						
Oregon, Portland.....	2.38	2.00	36						
Pennsylvania, Harrisburg.....	.82	.56	38						
Philadelphia.....	.83	.57	34						
S. Carolina, Charleston.....	.77	.57	21						
South Dakota, Aberdeen.....	.51	.39	21						
Tot Springs.....	1.41	1.16	51						
Huron.....	.46	.29	13						
Mitchell.....	1.28	1.02	32						
Rapid City.....	1.22	1.01	45						
Tennessee, Knoxville.....	1.12	.85	49						
Texas, Fort Worth.....	1.28	1.16	38						
Houston.....	1.28	1.16	33						
Paris.....	1.28	1.11	37						
San Antonio.....	1.16	1.06	36						
Utah, Salt Lake City.....	1.72	1.39	33						
Vermont, Bennington.....	.90	.63	29						
Virginia, Roanoke.....	.82	.56	25						
Washington, Spokane.....	2.03	1.91	35						
Seattle.....	2.38	2.00	36						
W. Virginia, Charleston.....	.89	.74	41						
Wheeling.....	.90	.71	50						
Wisconsin, Appleton.....	.33	.23	25						
Beloit.....	.33	.23	30						
Eau Claire.....	.25	.17	19						
Madison.....	.27	.20	22						
Milwaukee.....	.33	.23	25						
Portage.....	.25	.19	18						
Wausau.....	.27	.21	25						
Wyoming, Cheyenne.....	1.01	.80	30						
Sheridan.....	1.64	1.36	47						

PLEASE BE SURE AND USE ORDER NUMBER WHEN ORDERING.



Partial View of Our Seed Trial Grounds at La Crosse, Wis.

Trial Grounds

To reach the pinnacle of undisputed supremacy in seed quality is our aim. The simple fact that Salzer's seeds germinate does not satisfy us. Seeds of low vital energy frequently show highest germination. For this reason we have for years conducted exhaustive and rigid field trial tests of our own seeds.

We stake our reputation of forty-eight years as seed growers on the quality of Salzer's seeds, knowing, no matter where or in which climate they are sown, Salzer's seeds will grow, flourish and produce abundantly under the most severe conditions. Aside from this every variety receives an artificial and a Greenhouse soil test.

Market Gardener's Wholesale Price-List

FREE UPON REQUEST TO ALL WHO BUY BULK SEEDS IN LARGE QUANTITIES. Gardeners and experienced planters who grow for profit must have absolute dependability in seeds. They know values, recognize quality, superiority and appreciate that we are keen to the responsibility involved in every seed sale we make. For this reason, Salzer's seeds are a distinguishing feature everywhere, building up for us the greatest Market Gardener Business in the United States.

Vegetable Seed Collections

COLLECTIONS ARE NOT SUBJECT TO ALTERATIONS. The seeds contained in all our collections are of the same high quality and same varieties as listed elsewhere in this book. The packages all contain the same amount of seed as the same variety listed separately. We are able to make these very low prices to our customers because they are put up by thousands in advance of the season's rush. (For collection of flower seeds, see page 74.)

No. 1562 "Earliest of all" Collection 10 Packages 50c Postpaid

This is the earliest of all vegetable novelty collections. Will produce vegetables 20 days ahead of others. All are grand novelties and rare sorts; they are some of Salzer's finest vegetables and should be grown in every garden. Try them.

Beans, Stringless Kidney Wax.....	\$0.10	Lettuce, Salzer's Earliest.....	\$0.10
Beet, Fireball .....	.10	Pea, Laxtonian .....	.10
Cabbage, Copenhagen Market....	.10	Radish, Scarlet Globe.....	.10
Corn, Fourth of July.....	.10	Tomato, Rotkaeppchen .....	.15
Carrot, Earliest Coreless.....	.10		
Cucumber, Salzer's 40-day.....	.10		\$1.05

**10 BIG
PACKAGES
50 CENTS**

No. 1563 Salzer's 50c "Late" Collection

1. Beans, Refugee Wax.	7. Cucumber, Long Green.	14. Radish, Scarlet Turnip.
2. Beet, Royal Half Long.	8. Corn, Mammoth Sugar.	15. Spinach, Long Standing.
3. Cabbage, Premium Flat Dutch.	9. Lettuce, Salamander.	16. Squash, Salzer's Hubbard.
4. Carrot, Long Orange.	10. Melon, Oh My Market.	17. Tomato, \$5,000,000.
5. Cauliflower, Autumn Giant.	12. Onion, Prize-taker.	18. Turnip, Purple Top White Globe.
6. Celery, Giant Pascal.	13. Peas, Telephone.	

Catalog Price \$1.30 Special Price 50c Postpaid

One Collection Each Earliest and Late 90c Postpaid

No. 1564 City Garden Collection

20 Packets 70 cents, postpaid.

1. Beans, Salzer's Round Podded Kidney Wax.....	10c	11. Watermelon, Salzer's Earliest	05c
2. Beans, Salzer's Colossal Stringless	10c	12. Onion, White Portugal.....	05c
3. Beets, Salzer's Best of All	05c	13. Parsley, Double Moss Curled	05c
4. Cabbage, Mammoth Globe Savoy	05c	14. Peas, Little Gem	10c
5. Carrots, Midsummer	05c	15. Peas, Stratagem	10c
6. Corn, Early Minnesota.....	10c	16. Radish, Erfurt Extra Early	05c
7. Corn, Earle's Evergreen.....	10c	17. Radish, Lady Finger.....	05c
8. Cucumber, Davis Perfect	05c	18. Squash, Salzer's Hubbard	10c
9. Lettuce, All Cream.....	05c	19. Tomato, June Pink.....	05c
10. Muskmelon, Yellow	05c	20. Turnip, Golden Ball.....	05c

70 Cents Postpaid



**\$2.40
VALUE
FOR
\$1.00.**

**35 Packets
\$1.00**

**35 Packets
\$1.00**



SALZER'S BIG DOLLAR COLLECTION

35 PACKAGES—POSTPAID \$1.00

1565—The character and quality of the seeds in this collection are best judged and measured by the confidence it has inspired into

THOUSANDS AND THOUSANDS OF CUSTOMERS

after placing their orders with us for the first time.

Ninety-five per cent of our new customers come to us, by the placing of a "trial order" for "Salzer's \$1.00 collection" "just to see how good they were," many have confessed afterwards.

The High Salzer Quality has brought forth a spontaneous appreciation from every individual so ordering, making their confidence as strong as "our own" in seeds that we know are right. Believing in the certainty of public appreciation we have lost no opportunity to make this collection the

"GREATEST VALUE OF DEPENDABLE SEEDS POSSIBLE TO OFFER"

The satisfaction derived from the offering to our customers a collection of such sterling merit is far beyond the sense of direct gain. The good, wholesome advertising, the universal feeling of good-will, the generous response of future orders, and the continued patronage are the compensating rewards.

With us, anything that establishes or reiterates a truth, serves a useful purpose,

BIG VALUE, HIGH QUALITY, GOOD RESULTS,

Lasting Appreciation and the Universal Satisfaction of this big collection establishes the truth about Salzer's quality, and quality is the key-note to the success that has characterized Salzer's seeds for forty-eight years.

To those planters who are skeptical, we invite comparison.

35 PACKAGES FOR \$1.00

will give every opportunity to convince that Salzer quality is all and more than we claim. Plant Salzer's seeds alongside the next best you know and see the results for yourself. We value our reputation as our greatest asset, and for forty-eight years our sole aim has been, is, and will continue to be, to make the name SALZER when applied to seed quality the

GREATEST SINGLE FACTOR IN THE UNITED STATES

We have customers on our books who have been with us forty-eight years. We seldom lose a customer. We want more. Our Big \$1.00 Collection is our inducement for a Trial Order. As Results Rule, a Trial Order Means a Satisfied Permanent Customer.

Many of the seeds contained herein are OUR SPECIALTIES, and cannot be had from anyone else.

This lot is put up in 35 packages—catalog value, \$2.40—and will not be broken. Look up their description.

- | | | |
|------------------------------------|--|---------------------------------------|
| 1. Beets, Crosby's Egyptian. | 11. Cucumber, Prolific. | 22. Parsnip, Salzer's Crown. |
| 2. Beans, Golden Wax. | 12. Cucumber, Salzer's Earliest. | 23. Parsley, Moss Curled. |
| 3. Beans, Early Refugee. | 13. Endive. | 24. Peas, Salzer's Earliest and Best. |
| 4. Cabbage, Extra Early Express. | 14. Kohlrabi, Early Vienna. | 25. Peas, Little Marvel. |
| 5. Cabbage, Salzer's Early Ideal. | 15. Leek, American Flag. | 26. Pepper, Bull Nose. |
| 6. Carrot, Danvers Half-Long. | 16. Lettuce, Early Simpson. | 27. Radish, Flashlight. |
| 7. Cauliflower, Early Paris. | 17. Lettuce, German Butter. | 28. Radish, Sparkler. |
| 8. Celery, Salzer's Self Blancher. | 18. Melon, Musk, Blue Ribbon Rockyford. | 29. Rutabaga, American Purple Top. |
| 9. Corn, Early Minnesota. | 19. Melon, Water, 4th of July. | 30. Spinach, Salzer's Savoy. |
| 10. Corn, Early Crosby. | 20. Onion, Prizetaker. | 31. Squash, Giant Crook-neck. |
| | 21. Onion, Grandfather's Conglomeration. | 32. Squash, Delicious. |
| | | 33. Turnip, Snowball. |
| | | 34. Tomato, Earliest 50 Day. |
| | | 35. Tomato, Chalk's Jewel. |

SALZER'S RE-SELECTED

SALZER'S RE-SELECTED BERLINER FREUDE ASPARAGUS

The Most Vigorous, Healthy Asparagus Grown

5—Asparagus is rapidly becoming one of the most popular garden delicacies grown. Where but an odd individual or two grew asparagus a few years ago—will be found hundreds cultivating it today.

Salzer's Re-Selected Berliner has been instrumental in making it decidedly popular. Easy to grow—its rich, luscious, nutritious flavor has made it a delight everywhere.

It remains vigorous, green and tender long after other sorts are off.

The crown does not divide like most types. We have spent years in the re-selection of Salzer's Re-selected stock seed. We devote large acreage to experiments and seed growing and have today the highest developed, most vigorous tender strain grown. It is practically rust-proof. (See illustration.) Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid.

2—COLUMBIA MAMMOTH WHITE. A large white variety of great beauty and yield. Immensely prolific, giant sized stalks; rich, juicy, tender—just the Asparagus you want. Price: Per pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

1—BARR'S MAMMOTH. A bunch of 25 edible shoots weighed 13 lbs. The shoots are quite often 1 inch in diameter, of a very fine flavor and are very tender and succulent. Price: Per pkg., 5c; oz., 10c; ¼ lb., 15c; per lb., 45c, postpaid.

4—GIANT PALMETTO. A very early maturing, enormous yielder, very even and regular in its growth and producing shoots of a very large size and deep green color. Price: Per pkg., 5c; oz., 10c; ¼ lb., 15c; per lb., 45c, postpaid.

3—CONOVER'S COLOSSAL. Large and rapid growth. The well-known green sort. The most extensively used asparagus. Shoots, bright green, very tender and of best quality. Price: Per pkg., 5c; oz., 10c; ¼ lb., 15c; per lb., 45c, postpaid.

ASPARAGUS ROOTS

4103 BERLINER FREUDE. 4100 COLUMBIA
4101 CONOVER'S COLOSSAL. MAMMOTH.
4104 BARR'S MAMMOTH. 4102 PALMETTO.

Any of the above varieties at the following prices:

ONE-YEAR-OLD ROOTS, Price, Postpaid: 12 for 25c; 25 for 35c; 50 for 65c; 100 for \$1.15; 500 for \$4.25.

Price, by Express: 12 for 15c; 25 for 25c; 50 for 45c; 100 for 80c; 500 for \$2.50; 1,000 for \$4.00.

TWO-YEAR-OLD ROOTS, Price, Postpaid: 12 for 35c; 25 for 50c; 100 for \$1.40.

Price, by Express: 12 for 20c; 25 for 35c; 100 for 85c; 250 for \$1.75; 500 for \$3.00; 1,000 for \$5.50.

THREE-YEAR-OLD ROOTS, Price, by Express: 12 for 35c; 25 for 50c; 100 for \$1.50; 500 for \$6.00; 1,000 for \$10.00.

One-year-old roots can be cut in 2 years from planting; two-year-old roots can be cut the year following the setting out.

ARTICHOKE

A delicious vegetable. The blossom is cooked and prepared like asparagus.

Plants set in any good soil with slight covering in winter will remain in bearing several years.

12—LARGE GLOBE. Price: Per pkg., 10c; oz., 25c, postpaid.

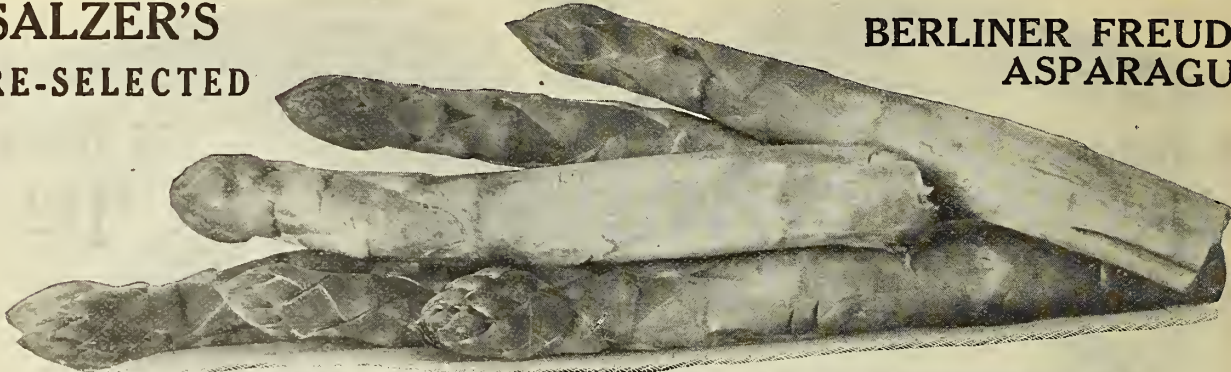
11—SALZER'S EARLIEST. The earliest Artichoke known. Price: Per pkg., 10c; oz., 30c; ¼ lb., \$1.00, postpaid.

BROCCOLI

200—LARGE WHITE. The most useful variety, easily grown. The plants are quite hardy, if set outdoors early in Spring the crop will be ready the latter part of September; successional sowings could be made for later cuttings. The heads are very large, firm, pure white, and unsurpassed in quality. Price: Per pkg., 10c; oz., 30c; ¼ lb., 85c; lb., \$2.75, postpaid.

201—PURPLE CAPE—A standard sort very fine. Price: Per pkg., 10c; oz., 30c; lb., \$2.75, postpaid.

BERLINER FREUDE ASPARAGUS



SALZER'S PEDIGREED HAMBURG BRUSSELS SPROUTS

As a Delicacy It Is Unsurpassed by the Finest Cauliflower

205—This melting, luscious vegetable is unquestionably one of the choicest and most appetizing morsels ever set on a table. While in appearance they resemble miniature cabbage, they vastly excel the most tender and choicest cabbage ever grown. This exceptionally hardy type is easy to cultivate. Can be left in the ground long after frost, as hard frost enhances its eating qualities to a considerable degree. We have created an unprecedented demand for our Pedigreed Hamburg all over the United States owing to its remarkable juicy tenderness and strong, robust, healthy growth. We consider it incomparable. (See illustration.) Price: Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50, postpaid.



Salzer's
Pedigreed
Hamburg

206—IMPROVED DWARF BRUSSELS SPROUTS. Is planted all over the United States. It is a vegetable of great delicacy. Price: Per pkg., 5c; oz., 15c; ¼ lb., 50c; per lb., \$1.50, postpaid.

204—DALKETH BRUSSELS SPROUTS. A great improvement over the old-fashioned Dwarf. Price: Per pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.50, postpaid.

BORECOLE OR KALE

512—SALZER'S MOSS CURLED. The best and hardiest variety in cultivation. Robust, very compact in growth, with dense moss, curled leaves of deep green color. The stems produce a wealth of curly sprouts which are perfectly tender and of a delicious flavor. 30 inches high; stands cold weather and improves in deliciousness. Price: Per pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.75, postpaid.

509—SALZER'S DWARF ERFURT. This magnificent novelty was introduced from Erfurt, Germany, where it grows to perfection. It is extremely prolific, of light green color and most delicious flavor. Leaves large and curled like parsley. Price: Per pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

510—DWARF GERMAN GREEN KALE. Grown in large quantities by our German friends. Long, attractive, curled leaves tender and of fine flavor. Price: Per pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid.

514—TALL SCOTCH GREEN KALE—A hardy, ornamental plant, 3 to 4 feet high, with long, deeply cut and curled, light green leaves of fine quality. Price: Per pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid.

SALZER'S SEEDS SUSTAIN THE INTEGRITY THE NAME IMPLIES

SEE PAGE 2 FOR SALZER'S NEW GIANT BUSH LIMA — THE EXTRA EARLY LUSCIOUS LIMA

Fordhook Bush Lima Bean

One of the Most Popular Limas Grown

113—Despite the eulogies and many claims set forth for other meritorious Limas of the newest introductions as well as the older sorts, thousands upon thousands of individuals refuse to part with this magnificent type. Fordhook has an exceptionally strong, vigorous growth that enables it to produce most prolifically in large clusters, bean about 5 inches long, of the most delicious, melting and luscious flavor. It is considerably earlier than Dreer's. Grows erect and bears well above the ground. We have been critically growing this strain for years until today we consider we have a highly developed seed of a specially selected strain. A strain of which we are justly proud. We unhesitatingly commend it to all who are looking for a "tempting morsel" Lima.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.00; peck, \$2.60; bu., \$10.00.

Dreer's Bush Lima Bean

A Standard Late Variety Everywhere

112—Dreer's for many years held undisputed supremacy among Limas. Admittedly true that it has divided honors of late with new innovations it is still extensively grown owing to its being a fine "follow up" or late variety and unusually heavy in productiveness. Dreer's is exceptionally sweet and succulent with a taste decidedly its own. In fact this Lima has the reputation of being sought for its flavor more than any other of its good qualities. Does well anywhere and much better than most sorts in dry weather.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 60c; peck, \$1.35; bu., \$5.00.

111—BURPEE'S BUSH LIMA.—Very productive, medium late variety, with pods averaging about 4½ inches in length and containing 3 to 4 seeds, which are quite large and are of excellent quality. They are pure white, slightly tinged with green.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$2.25; bu., \$8.50.

116—SMALL BUSH LIMA OR SIEVA. Largely grown on account of its extreme earliness. It is the earliest of all Limas. The pods average from 2 to 4 inches in length and contain from 3 to 4 seeds which are small, but of good quality. The plants are productive and bear for a long time.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$2.25; bu., \$8.50.

Early Leviathan Pole Lima Bean

Every Bean Big, Fat, Full and Juicy

125—Of the Pole Limas Early Leviathan easily heads the procession in popularity. As its name indicates it also leads in size. In Leviathan, quality seems to have improved with its large proportions and its flavor creates a lasting impression wherever used. Combined with all these sterling essentials is its extreme earliness—unquestionably the earliest large seed Pole Lima grown. By many this is called the "Short Season" Lima, owing to its general cultivation in the northern states and Canada, where it has been almost impossible to grow Limas. Very heavy yielder, pods about 5½ inches long.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by Express: Pkg., 10c; lb., 25c; 5 lbs., \$1.00; peck, \$2.00; bu., \$7.50.

SALZER'S NEW GIANT POLE LIMA BEAN

The Largest Podded and Most Prolific Pole Lima Yet Introduced

129—Vines unusually vigorous, bearing large clusters of broad pods from 7 to 8 inches in length and containing 4 to 6 large beans of superb quality and rich flavor. This is a medium late variety, but earlier than King of the Garden, with much larger pods, and more productive. In quality it is unsurpassed and ought to have a place in every garden.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$2.00; bu., \$7.50.

130—KING OF THE GARDEN POLE LIMA. The handsome pods are from 5½ to 6 inches in length and contain 4 to 5 large seeds, which are of excellent quality and fine appearance. Medium early and very productive.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$1.85; bu., \$7.00.

128—LARGE WHITE POLE LIMA. Very late; very productive. Pods 5½ inches long. An old favorite largely grown for both family and market use. Large flat beans, which are shelled either green or dried, tender and delicious when cooked.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 70c; peck, \$1.60; bu., \$6.00.

126—EXTRA EARLY JERSEY POLE LIMA. Very early; pods 4 inches long. An old standard variety.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 70c; peck, \$1.60; bu., \$6.00.

Seed Beans Are a Short Crop Everywhere This Year, Order Early





**SALZER'S
BOUNTIFUL**

**SALZER'S BOUNTIFUL GREEN POD
STRINGLESS BEAN**

The Earliest Very Large Green Pod Grown

18—This selected strain of Green Pod gives us as near the perfect bean of its type possible to obtain.

Its ability to withstand extremes of climate, its strong vigorous growth, its immense productiveness and superb quality has made it perhaps the best known bean in the United States. The pods are attractive, large, straight, light green color, solid, meaty, brittle, tender, always stringless. 7 to 7½ inches long. Uniform shape and even size.

The plants are sturdy, erect, bear very early and very late in the season. We court a trial from all who have never grown Bountiful.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.20; peck, \$2.90; ½ bu., \$5.50.

**SALZER'S FIRST OF ALL OR STRING-
LESS GREEN POD BEAN**

The Quality Is Simply Perfection

24—Quality beams forth from every characteristic of this magnificent Green Pod Bean, and its merits are many. Even its very appearance carries conviction. Amateurs give this a stated preference owing to the mingled joy and pleasure attained by its constancy of growth, prolificness, attractive appearance and splendid quality.

It is an extremely early Bean, fully three days ahead of the Extra Early Valentines and earliness is a much prized requirement in this impatient generation.

Grows quite large, erect and produces the crop well above the foliage, very, very prolific. Pods average 5 inches, are round, broad, rich dark green, firm, meaty, very brittle and extremely tender.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.20; peck, \$2.90; ½ bu., \$5.50.

GREEN POD BUSH BEANS

17—BLACK VALENTINE. A most desirable sort. Early pods extra long, perfectly round, straight, tender, very heavy yielder. Good for late sowings. Price: Pkg., 10c; lb., 35c, postpaid. Price, by express: Pkg., 10c; lb., 30c; 5 lbs., \$1.20; peck, \$2.90; ½ bu., \$5.50.

22—EARLY LONG YELLOW SIX WEEKS. A very early hardy, reliable, productive, fine eating variety and an unusual shipper. Grows erect, without runners, handsome straight light green pods 6 inches long. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.20; peck, \$2.90; ½ bu., \$5.50.

31—REFUGEE (Late) OR 1000 TO 1. A most hardy, reliable and productive variety. About the only late Bean planted in this country. Extensively grown for pickling. Long, tender, brittle, delicious. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.20; peck, \$2.90; ½ bu., \$5.50.

30—REFUGEE EXTRA EARLY. Similar to above but about two weeks later. Very free from string, and an enormous yielder. Price: Pkg., 10c; lb., 35c, postpaid. Price, by express: Pkg., 10c; lb., 30c; 5 lbs., \$1.20; peck, \$2.90; ½ bu., \$5.50.

28—KEENEY'S STRINGLESS REFUGEE. Reputed for its enormous yield, tenderness, stringless and attractive uniform pods. Pods about 5 inches long. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.00; peck, \$2.50; ½ bu., \$4.50.

26—HODSON'S GREEN PODS (Late). A variety that seems to be immune from all Bean disease. Very prolific, handsome pods 6½ inches long; entire stringless when young. Price: Per pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.00; peck, \$2.50; ½ bu., \$4.50.

SEE PAGE 2 FOR SPECIALTIES IN BEANS

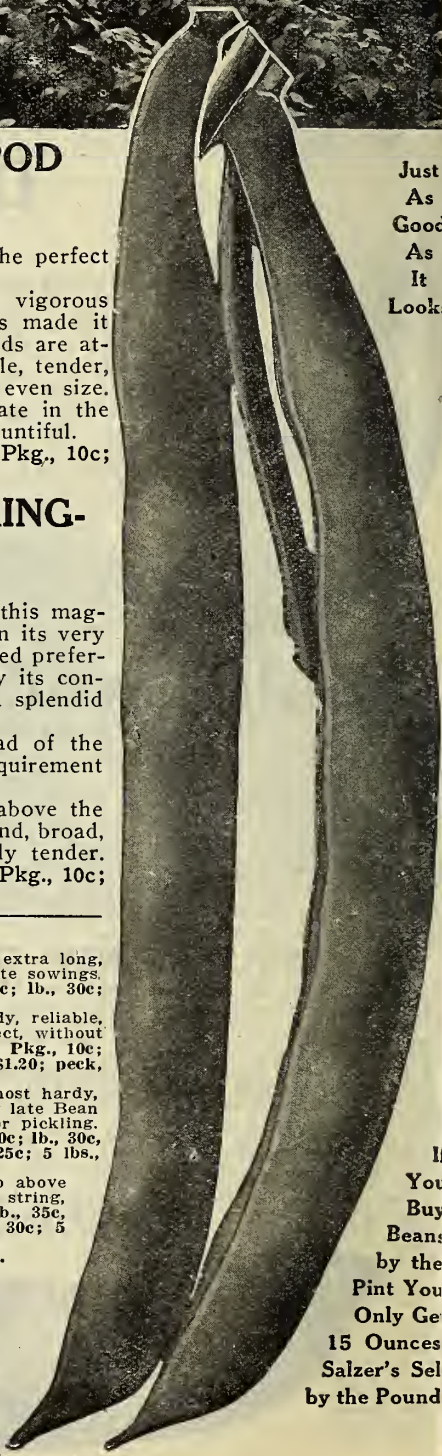


Salzer's
Stringless,
First of All
Green
Pod.

**SALZER'S
20th
CENTURY
BACTERIA**

Will Pay Im-
mense Profits
if You Inocu-
late Your
Beans.
Size A up to 30
Lbs., 50c
Size B up to 60
Lbs., 70c

Just
As
Good
As
It
Looks



Buy
Beans
by the
Pint You
Only Get
15 Ounces
Salzer's Sel
by the Pound



**"GOLOSSAL
STRINGLESS GREEN POD"**

SALZER'S COLOSSAL STRINGLESS GREEN POD BEAN

The Housewife's Favorite

20—If ever the characteristics of a vegetable express themselves in their achievements, they certainly are manifested in this wonderfully meritorious Bean. The pods for instance, are about seven inches long, unusually plump, and it is seemingly without a particle of fiber. Has a pronounced brittleness and is unusually tender. Has a most noticeable melting luscious flavor. Is very uniform in both shape and size, this is particularly noticeable in Colossal—perhaps more so than most beans. As regards its productiveness, this is best emphasized by the fact that it is very popular with market gardeners.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by express: Pkg., 10c; lb., 30c; 5 lbs., \$1.20; peck, \$2.90; ½ bu., \$5.50.

SALZER'S EXTRA EARLY TENDER VALENTINE GREEN POD BEAN

An Old Time Favorite

21—Is a selection of the famous Red Valentine, an old variety, popular with market gardeners all over the country. Extremely early and a reliable cropper, and it is also of excellent quality. Our strain retains all the good features of the old variety; but it is earlier, furnishing edible pods in less than 5 weeks from sowing; it is also more productive and produces pods of handsome round shape, uniform in size, of light green color, very fleshy, brittle and of excellent quality.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by express: Pkg., 10c; lb., 30c; 5 lbs., \$1.20; peck, \$2.90; ½ bu., \$5.50.

THREE GIANT EXHIBITION BEANS

143—YARD LONG. Produces pods growing 3 feet and upward in length. Very rich. Price: Pkg., 15c; lb., 40c, postpaid.

147—BROADWINSOR (Saubohne). Greatly relished in England and Germany. Beans fully as large as a large Lima. Price: Pkg., 10c; lb., 35c, postpaid.

143—SCARLET RUNNER POLE. This variety is mostly planted on account of the brilliant scarlet flowers which are quite large. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Lb., 25c.

SALZER'S GIANT STRINGLESS WAX BEAN

Unsurpassed in Richness of Quality

57—Standards for Wax Beans are set to a higher plane than ever by Salzer's Giant Stringless. It is a marvel for richness of quality. Already it has a commercial value with those who grow for profit that will keep it in a commanding position for years to come.

Its extreme stringlessness appeals to all. The plants are of a very strong, hardy growth, producing pods 6 to 7 inches long. Its bright attractive appetizing appearance makes it a ready seller at advance price on any market. Successive plantings should be made weekly May to August. Pods are round, beautiful golden yellow, straight, brittle, tender, solid and exceptionally rich in flavor. Medium early, strong grower. Withstands extreme of weather.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by express: Pkg., 10c; lb., 30c; 5 lbs., \$1.25; peck, \$3.00; ½ bu., \$5.75.

WARDWELL'S KIDNEY WAX

72—Largely grown for the market. A little later than Golden Wax. Pods about 6 inches long, light golden yellow, straight, broad, very handsome and of good quality. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Lb., 25c; 5 lbs., \$1.10; peck, \$2.85; ½ bu., \$5.50.

SALZER'S PROSPERITY WAX POLE BEAN

104—We found this wonderful variety some years ago in Germany, where pole beans are largely grown and it is worth a trip to that country to taste the flavor of some of the rare German beans, but we think there was none that beat the quality of Salzer's Prosperity Wax. The pods are 8 to 9 inches long, are fleshy, stringless, smooth, of whitish yellow color, and very brittle. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.10; peck, \$2.60; ½ bu., \$5.00.

GOLDEN CLUSTER WAX POLE BEANS

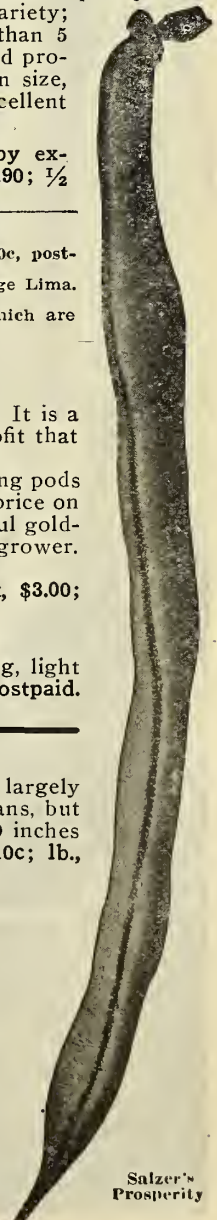
101—The best and most productive main crop variety of the wax podded pole Beans. It is medium early, is of excellent quality used either as snap, green or dried shelled beans. The vines are of large growth and produce in abundance clusters of 3 to 6 yellow pods, averaging about 8 to 9 inches. Very attractive and much used for show and exhibition purposes. The pods are flat, straight, very broad, thick and fleshy, entirely stringless, very smooth surface. The dry seed is pure white.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.00; peck, \$2.50; ½ bu., \$4.50.

KENTUCKY WONDER WAX POLE BEAN

103—Similar to green podded Kentucky Wonder. Broad, fleshy, stringless pods of fine quality. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.00; peck, \$2.50; ½ bu., \$4.50.

BACTERIA FOR BEANS: PKG. TO TREAT 30 LBS., 50c; 60 LBS., 70c, POSTPAID



Salzer's
Prosperity



**STRINGLESS
KIDNEY WAX**

SALZER'S NEW Meaty, Tender, Delicious, Prolific STRINGLESS KIDNEY WAX BEAN

64—Our apologies go to those of our customers who ordered late last season and were unable to secure this meritorious bean.

This year we have fortified ourselves by growing immense quantities and notwithstanding the poor bean crop, are confident we have enough to care for every order.

This overwhelming demand, however, amply demonstrates that the New Stringless Wax is a bean of exceptional merit. A thoroughbred! Measures on an average from 6 to 7 inches in length by 1/2 inch width and 3/8 inch thickness. It is quite early, maturing several days ahead of the Wardwell and is easily twice as productive. The plants are erect, 18 to 20 inches high. The long pods are of oval shape, light yellow color, very brittle, stringless without any fibre, fleshy, and of excellent quality. Is free from all diseases, even in wet seasons, the foliage seeming to be proof against blight, and the pods are always free from rust. We consider this bean one of the best market gardener's variety, and there certainly is none better for the home garden. The seed is kidney shaped, almost pure white, with small black markings around the eye.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.35; peck, \$3.75; 1/2 bu., \$7.00.

Brittle Tender SALZER'S GOLDEN WAX (SELECTED) BEAN Stringless Solid

58—It would seem that the Ideal in Wax Beans had materialized with this improved type. It is the highest strain of Golden Wax yet produced and we voice the expressions of thousands of delighted customers, when we state this seed of Salzer's Selected Golden Wax is distinctly in a class of its own.

Gardeners find this selected seed highly meritorious on account of its earliness, splendid shipping qualities and strikingly handsome appearance. The pods are oval, a trifle straighter than the old types of Golden Wax, very brittle, stringless, superb, of luscious flavor. About 5 inches long, deep rich yellow color. The plants are dwarf, thick stem, growth very rapid maturing.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by Express: Pkg., 10c; lb., 25c; 5 lbs., \$1.10; peck, \$2.60; 1/2 bu., \$5.00.

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This year our seed bean crop is the shortest in 25 years, averaging less than 10 per cent, as a consequence beans are extremely scarce. We expect, however to take care of all who send in a general order.
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Brittle Tender PROLIFIC BLACK WAX BEAN Stringless Solid

Recommended Where Heavy Crops Are Desired

66—"Two blades of grass where but one grew before" is an old adage that can be well applied to this productive strain. It is undoubtedly the largest yielding of all black Wax Beans. It is an enormous cropper in every sense of the word. The plants are medium sized and very productive. They commence bearing very early and continue for a long time. The pods average about 5 inches in length, are round, of light yellow color, very brittle and entirely stringless, and of excellent quality.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.25; peck, \$3.00; 1/2 bu., \$5.75.

SALZER'S EARLIEST WAX BEAN

EXCEEDINGLY SWEET, TENDER AND MELTINGLY LUSCIOUS

55—Holding the approval of exacting, critical and discriminating planters and gardeners everywhere has placed Salzer's Earliest in universal cultivation.

One of the earliest of all wax varieties, especially adapted for home use and for market. It is almost free from disease and a sure cropper. The plants are quite large, thick stemmed and are very productive. The pods are long, averaging about 6 inches. They are flat, straight of light-yellow color, very brittle, stringless, and of excellent quality.

\$36.50 FROM ONE PECK OF SEED.

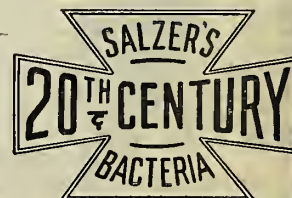
"I sold 3 pickings from Salzer's Earliest Wax Beans and received for same \$36.50. This was from one peck of beans planted." So writes J. A. Wood, of Detroit, Mich.

Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.25 pk., \$3.00; 1/2 bu., \$5.75.

SURE CROP STRINGLESS WAX BEAN

70—A new variety. One of the best to grow for the market. It somewhat resembles Currie's Rust Proof in plant, pod and seed, but is hardier, more rust proof and is perfectly stringless at all stages of development. Handsome, very long, golden yellow and semi-round pods, fleshy, tender, of the finest quality. An exceptionally vigorous and prolific variety.

Price, Pkg., 10c; lb., 30c, postpaid. Price by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.10; peck, \$2.60; 1/2 bu., \$5.00.



BACTERIA FOR BEANS: PKG. TO TREAT 30 LBS., 50c; TO TREAT 60 LBS. 70c; TO TREAT 120 LBS., \$1.25, POSTPAID.

POLE OR CLIMBING BEANS GREEN PODDED SORTS

BURGER'S STRINGLESS POLE BEAN

136—The earliest and best all around snap bean for pole growth. This variety has often been called a white seeded Kentucky Wonder. It resembles the Kentucky Wonder in form of pod, but it is much earlier, more productive, bearing a much longer time and the dried seed is of pure white color. The pods are from 6 to 8 inches long, oval-round, of dark green color, very brittle, stringless, without fibre, tender, and of sweet, mild flavor. Seed small white, fine for baking.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by Express: Pkg., 10c; lb., 25c; 5 lbs., 75c; peck., \$1.75; bu., \$6.50.

KENTUCKY WONDER POLE

141—An old well known pole variety. It is extra early and produces pods about 9 to 10 inches in length which are round, somewhat curved and are of splendid quality for snaps.

Price: Pkg., 10c; lb., 30c, postpaid. Price by Express: Pkg., 10c; lb., 25c; 5 lbs., 75c; peck, \$2.00; bu., \$7.50.

DUTCH CASE KNIFE POLE

139—Medium late, productive, pods 8 inches containing 7 to 8 pure white seeds. Very largely planted used for green or dried white shell beans which are of splendid quality. Price: Pkg., 10c; lb., 30c, postpaid. Price by Express: Pkg., 10c; lb., 25c; 5 lbs., 75c; peck, \$2.00; bu., \$7.50.

LAZY WIFE POLE

142—Probably the best general purpose pole bean. Of superior quality as snaps, as green or shell beans. Bears all summer. Pods measure about 6 inches, are flat, light green, brittle, of smooth surface, entirely stringless, mild sweet flavor. Seed is pure white. Price: Pkg., 10c; lb., 30c, postpaid. Price by Express: Pkg., 10c; lb., 25c; 5 lbs., 75c; peck, \$2.00.

HORTICULTURAL POLE

140—Productive late variety, large pods about 6 inches long, dark green color. Brittle and stringless and very good quality. Mostly used for green shell beans.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., 75c; peck, \$2.00; bu., \$7.50.

CUT SHORT OR CORN HILL POLE

138—An old and well known variety, very largely planted among corn. It is medium early and very productive. The pods are about 4 inches long. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Per lb., 25c; 5 lbs., 75c; peck, \$2.00; bu., \$7.50.

CREASEBACK POLE

137—An extremely early variety with medium sized, vigorous vines which are wonderfully productive and bear round, fleshy pods, about 5 inches long, of light green color which are of best quality as snaps. Much used as baked beans. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Lb., 25c; 5 lbs., 75c; peck, \$2.00; bu., \$7.50.

SALZER'S SUPERIOR FIELD BEANS

SALZER'S WHITE WONDER FIELD BEAN

117—Salzer's White Wonder is the grandest Bean for a farm crop we have ever seen; side by side with any Bean it out-yields it by one-third to one-half. The pods are large and filled full of medium-sized pure white beans. Extremely early and sells just at the time when Beans are rare and high. Excellent for cooking and baking. Habit, dwarf, very bushy and wonderfully full of pods. Just calculate the profit of one acre of 46 bushels at \$1.50 per bushel. Get a pound or two of these Beans for winter house use. No Bean approaches it in yield or quality. That's the universal verdict.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$1.65; bu., \$6.00; 2½ bu., \$14.50.

WHITE TEPARY FIELD BEAN

THE DESERT BEAN

122—The most valuable dry famine crop of the West; the plant that almost hates water; the earliest Bean grown. White Tepary Bean is a native of the Southwest, domesticated by the Indians from a wild species. While it comes from the desert, it responds nevertheless to better conditions and will be found highly profitable for general culture. It is the earliest maturing Bean known, ripening two or three weeks earlier than any other; it can be planted after the grain is harvested and still make a crop.

Wherever these Beans have been tried they produce very much larger crops than any other variety. At the Arizona Experiment Station when ordinary Beans produced two or three pods to a plant, the Tepary Plants had as many as 200 ripe pods. As a food is equal to any Bean known. The Indians say that one meal of Teparies is equal to two of any other. Drill in rows 4 in. apart. Sow 12 lbs. to an acre.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Pkg., 10c; lb., 20c; 5 lbs., 75c; 12 lbs., \$1.50; 50 lbs., \$6.00.

IMPROVED GODDARD OR BOSTON FAVORITE

BUSH BEAN

118—For green or dry use. It is an extremely prolific variety. It is the Shell Bean of New England. A medium late sort; very productive; pods large, 6½ to 7 inches long, green when young, but splashed and striped with crimson when mature. Seed large, oval, flesh colored and covered with splashes of bright red.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$1.25; bu., \$4.75.

NAVY WHITE BEAN

120—This Bean is well known everywhere. Not so fine as our Tree Bean. Always in great demand. Price: Lb., 20c, postpaid. Price, by Express: Lb., 15c; 5 lbs., 50c; peck, \$1.35; bu., \$5.00.

LEADER BEAN

123—Grown in the Northwest, where it has become very popular and has almost superseded the common Pea or Navy Bean. Fully twice as large as the Navy. Kidney shape. Color white.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 20c; 5 lbs., 75c; peck, \$1.65; bu., \$6.00; 2½ bu., \$14.50.



WHITE WONDER FIELD BEAN

500 TO 1

BURGER'S
STRINGLESS

READY FOR TABLE
40 DAYS FROM SOWING

SALZER'S FIREBALL BEET

A SPECIALLY SELECTED STRAIN
IT HAS NO SUPERIOR

An Extra Early Maturing Beet
The Finest Shaped Beet in the World
The Deepest Blood Red of All Beets
Has No Equal for Table Use
The Most Handsome Beet Grown

167—In many ways this is a vegetable wonder. The carat mark of perfection radiates from its every characteristic. It leads all others full many a league. This beet has no superior. For market purposes it is the popular favorite everywhere as its attractive appearance, perfect globe shape catch the fancy of the most critical buyers. Much superior in quality to the Egyptians, having very fine grained, rich and exceedingly tender flesh of superlative quality. The leaves are small, upright, of rich purple color, and borne on slender stems, occupying but a small portion of the bulb. The roots are uniformly medium sized. The surface is remarkably smooth. It has a very small tap root. The color of the skin and flesh is a brilliant, dark fiery red, the richest, darkest red of any beet. This intensity of color is retained when cooked. Fireball is equally valuable for early frame work and for the open ground. It will give the best satisfaction to all whether they grow for pleasure or profit. See illustration.

Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.25, postpaid.

SALZER'S FIREBALL

SEE PAGE 72 FOR
SUGAR BEET AND
MANGELS

DETROIT DARK RED BEET

Delicious Flavor Makes it an Ideal Table Beet

159—Quality in its broadest sense can only be descriptive of Detroit, and many has been the new types that have vanished before its continuous record.

A rather early variety, but ripening later than Salzer's Fireball, Red Beauty and Salzer's Bingen Ball. The Detroit is one of the best of the dark red turnip beets for main crop. The roots are of perfect turnip shape, always smooth, with a small tap-root. The color of the skin is dark blood red and the flesh deep vermilion red, zoned with a lighter shade. The quality is the very best, sweet and tender. The Detroit is very popular, especially in the western states, and deservedly so, as its handsome and dark rich color and its delicious taste make it an ideal table Beet. It is also a very desirable sort for the market gardener as it is fine for bunching and its small, upright growing tops allowing close planting, making possible the biggest yield per acre of any turnip-shaped variety. Splendid for either summer or fall use and good for storing over winter. All our beet seed is French grown, and is the best obtainable. See illustration.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; per lb., 65c, postpaid.

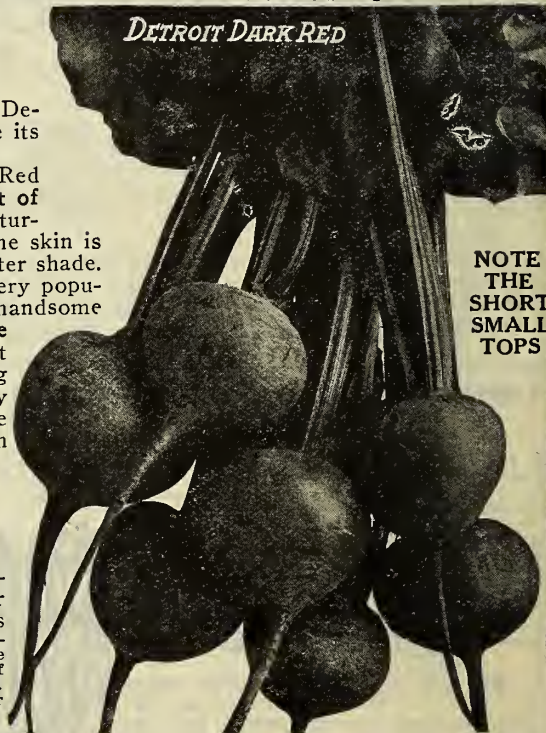
SALZER'S BEST OF ALL BEET

World Famous as a Second Early

154—Ever since we first introduced this beet it has been a "top-notch." Rarely has any vegetable retained its prominence year in and year out for years as has Salzer's Best of All. Thousands of our customers cling to this variety satisfied to let "good enough alone" knowing the results are always sure and satisfactory. For home use it is one of the standards, medium size. Similar to Detroit in shape (see illustration of Detroit) noticeably free from tap-roots, very uniform and perfectly smooth. Foliage is small, rich purple color. Beautifully zoned. Always sweet, tender and never stringy.

Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c, postpaid.

DETROIT DARK RED



NOTE
THE
SHORT
SMALL
TOPS

WE GIVE EVERY VARIETY AN ARTIFICIAL. GREENHOUSE SOIL AND FIELD TEST

RED
BEAUTYA BEET
WITH A
WORLD
WIDE
RECORDSee
Page 72
for
Sugar
Beets.

Reduced to Two-thirds Size

SALZER'S EXTRA EARLY RED BEAUTY BEET

POSITIVELY ONE OF THE EARLIEST BEETS IN THE WORLD

A HIGHLY BRED DELICIOUS BEET
BEAUTIFULLY ZONED

166—Never has the superlative quality and phenomenal returns "Earmarked" a Beet with a more generous and lavish public approval than they have the Red Beauty.

This extra early Beet has a proud record, and among our 500,000 Beet growers proved itself positively one of the earliest Beets in the world. Red Beauty is remarkable for its uniform, perfect turnip shape; the roots are always smooth with but a small tap-root, and are of medium size, about 3 in. in diameter. Their flesh is fine grained, always free from all woody fibre, of exceptionally fine quality and sweet flavor. The color of the skin and flesh is a deep red, the darkest of any Beet, and is retained when cooked, making the beets most attractive for both canning and pickling. The

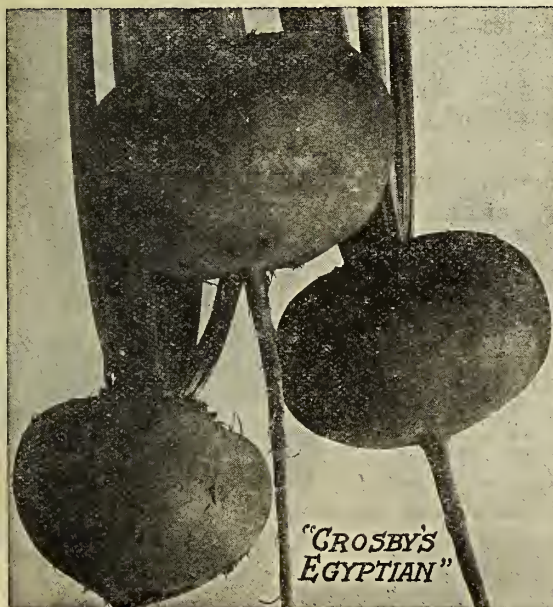
leaves are dark green and shaded with red, are very small and upright growing, allowing close planting.

Market gardeners are all pronounced in saying, "It is one of the earliest, finest, round, blood-red Beets in existence." It is so perfect in all its requirements, so excellent in its flavor, so quick in its growth, so handsome in its appearance, that everybody is "superlatively pleased" with it. It would take 50 pages of this catalogue to print the testimonials received on Salzer's Red Beauty Beet in the past 5 years from our customers.

There is no variety giving more supreme satisfaction than this finely bred, beautiful and delicious beet.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00; 5 lbs., \$4.00 postpaid.

CROSBY'S EGYPTIAN

"CROSBY'S
EGYPTIAN"

158—One of the earliest and best of the old standard beets, ready for the table in 40 days. It is an improvement over the well-known Extra Early Egyptian, being equally as early, but larger and more round in form. The roots run uniform in size and shape, have small tops, just right for early bunching. The flesh is deep red, sweet, tender and of excellent quality. Crosby's Egyptian is fit for the market earlier than most other kinds. It develops its fine turnip shape already in the early stages of its growth and on that account it is also preferred to most other kinds which take a much longer time to grow to a proper marketable form.

Crosby's Egyptian is one of the best beets to grow for the market. It is a sure money maker for the gardener. Our strain is exceptionally fine.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c postpaid.

BINGEN BALL

155—Bingen Ball is ready for market in 40 to 45 days from date of sowing; that is about a week later than Salzer's Fireball.

The Beets are of turnip shape, of a remarkably smooth surface with only a small tap-root; they are very handsome and uniform. The flesh is of a dark crimson color with lighter rings and is handsome in appearance, becoming solid crimson when cooked. It has a rich, sweet flavor, and is tender and free from fibre or toughness. Tops are small with dark, upright growing small leaves. It is in fact by all odds one of the best early table or market beets and is worthy of universal trial by gardeners.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c postpaid.



SEE PAGE 72 FOR SUGAR BEETS AND MANGELS

**SPECIALLY
SELECTED
STRAIN**



PRICE, PKG. 5c.

SALZER'S SELECTED LONG SMOOTH BLOOD BEET

VASTLY SUPERIOR TO COMMON LONG RED

171—Salzer's Selected Long Smooth Blood Beet has an enviable record, and it should have, for it is without question the finest long Beet grown for Fall and Winter use. It is of deep red color, almost black, rich, excellent flavor, is an enormous cropper, and keeps solid and fresh throughout the long Winter. Cooks sweet, tender and crisp, is very desirable for pickles, and in every way may be considered the standard long Beet for the market and the home gardener. It must not be compared with the common Long Smooth Blood offered by many seedsmen at a less price, as its high grade was attained by long years of care and selection. The long, slender roots grow largely under ground; are, when mature, about 2 inches in diameter and 10 inches long. They are ready for the table in about 60 days. They are very prolific, as much as 10 to 12 tons having been grown per acre. Foliage, dark crimson. Price: Per Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

SALZER'S ROYAL HALF LONG BEET

Royal in Quality as Well as Name. A Leading Winter Variety, Highly Prized for Garnishing: A Sterling Type for Pickling.

173—The last couple of seasons have witnessed a wonderful awakening of interest in the Half-Long type of beets. This is due to a considerable degree from the inclination towards "Economic Efficiency." Half-Long lends itself to a multitude of uses. It is a splendid keeper. It has superlative eating qualities. The long root makes attractive dishes and table decorations when served in round slices. The beautiful zoned flesh is unsurpassed for garnishing.

Salzer's Royal is the biggest seller of all the many different half-long sorts. It is of elegant shape, enormously productive. The quality, tenderness and richness of flavor of this Beet must be tested and tasted to be fully appreciated. Not as long as the Long, Smooth Blood, but weigh as much on account of their thickness and are also much earlier. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c, postpaid.



OTHER STANDARD BEETS

162—EARLY BLOOD TURNIP. The root is medium sized, round, of dark red color and fine quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

165—EXTRA EARLY EGYPTIAN. The earliest of the old standard sorts. Flat roots of dark red color and fine quality. One of the best for the kitchen garden. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

164—EDMUND'S. One of the best of the old turnip-shaped sorts. Sweet and tender. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

163—EARLY ECLIPSE. A very early variety. The bulbs are perfect globes, blood red, very sweet, crisp and tender, especially when young. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

157—CRIMSON GLOBE. A splendid, handsome, extra early variety, producing roots which are almost globe-shaped, of quite large size and have dark flesh of the finest quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

170—LEWIS EXTRA EARLY. This fine turnip-shaped variety is a great favorite with market gardeners in the East. It is very early, smooth, very sweet, and of delicious quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

156—COLUMBIA. Quite early, only little later than Egyptian, with smooth, clean, turnip-shaped roots of about 4 inches in diameter. The flesh is dark blood red, sweet, tender and of rich flavor. The foliage is small, of bronze color. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

152—BASTIAN'S EARLY TURNIP. A medium early turnip-shaped variety of large size, light carmine colored flesh, which is tender and very sweet, sweeter than most of the darker sorts. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

153—BASTIAN'S HALF LONG. Olive-shaped roots, of large size, with dark red flesh which keeps its fine quality until late in the season. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

161—EARLY BASSANO. One of the very earliest sorts with large roots. Flesh light colored, very sugary and tender. Much used for greens. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

**OUR
BEET
PRICES
ARE POST-
PAID
ANY-
WHERE IN
THE U. S.**

SPINACH BEET OR SWISS CHARD

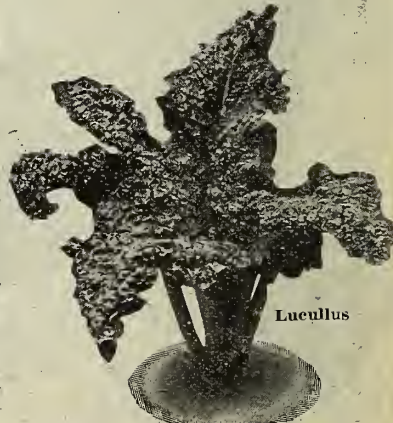
Swiss Chard produces more food for the table than almost any other vegetable, and it also requires less care; it yields a constant crop from July to Winter. The leaves are used for greens, the same as Spinach or Beet Tops, and are fully equal in quality to the Spinach. They can also be used all summer when Spinach is not available. When the leaves grow larger, the large, broad, pure white stems and midribs are used and cooked like Asparagus or made into very good pickles.

169—LARGE RIBBED, WHITE. A very delicious vegetable. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

172—LUCULLUS. These plants grow 2 to 2½ feet high, produce very thick and broad stalks like Rhubarb. The leaves are heavily crumpled, like Savory Spinach and are very tender and of fine flavor. Price: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 60c, postpaid.



Large Ribbed, White



WHEN ORDERING BE SURE TO GIVE NUMBER

SALZER'S EARLIEST SUREHEAD CAULIFLOWER

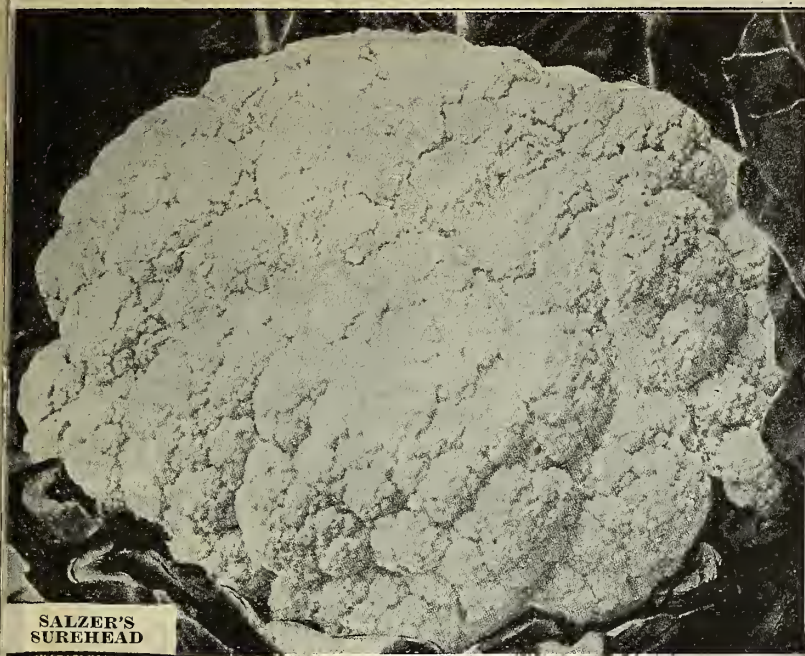
The Best Early or Late Variety
The Best Home or Market Variety
The Best Forcing and Most Dependable

317—In no vegetable is there so vital a relationship between seed and crop as in the cauliflower. In no other vegetable is the satisfaction that follows a crop of fine cauliflower so far beyond the sense of gain. Recognizing the need of Cauliflower Seed of absolute dependability, seed that would overcome trying conditions, seed of a strong constitutional vigor produced under the severest adverse conditions; we grow our seed as far north as is consistent for fully matured seed. Salzer's Earliest Surehead, developed for a short season, has accomplished wonders, overcome most trying obstacles, it has practically removed every hazard of cauliflower cultivation.

—Use Salzer's Cauliflower Seed and eliminate the fear of outcome. The largest growers of Cauliflower in the States come to Salzer's for their northern grown seed. We do not believe there can be found on earth a finer, more tender, surer heading and earlier Cauliflower than Salzer's Surehead. Its close growing, compact habits enable the planter to grow one-third more on the same space of ground than most sorts. The heads are of large size, 10 inches and more in diameter, solid, compact and of a beautiful snow-white color. Price: Pkg., 15c; ¼ oz., 75c; ½ oz., \$1.25; oz., \$2.25; ¼ lb., \$7.50, postpaid.

EARLY SNOWBALL

319—An extra early variety, but little later than Salzer's Surehead, also not quite as large, nor so sure heading. Nevertheless, a grand sort. Uniform heads of quite large size, handsome form and exquisite quality which are good sellers in any market. We are selling very large quantities of this variety to market gardeners who have used it for years. Price: Pkg., 10c; ¼ oz., 30c; ½ oz., 55c; oz., \$1.00; ¼ lb., \$3.75, postpaid.



SALZER'S
SUREHEAD

SALZER'S FIRST CROP CAULIFLOWER

A New, Distinct, Extremely Early Variety, Stone Hard, Snow White.

321—Comparative tests have proven conclusively that Northern grown Cauliflower seed not only give heavier crops, mature earlier, make the outcome more sure but produce a more highly flavored and luscious table delicacy.

The palatableness of Salzer's First Crop is so noticeable superior that the demand has been nothing short of phenomenal.

Being of dwarf, compact growth, with but a small number of leaves, it is an ideal Cauliflower for forcing during winter and spring. Absolutely certain to head when conditions are ordinarily favorable, and also most uniform in growth, type and maturity, the crops being taken off almost clean at the first cutting. One characteristic of this novelty which is not found with any other kind is the close sitting together of the leaves, enfolding the head tightly and causing the inner leaves almost to cover the flower and thereby avoiding the necessity of early tying up.

The heads are very beautiful, solid, snow white, of medium size, find a ready sale at the highest prices everywhere. Price: Pkg. 15c; ¼ oz., 75c; ½ oz., \$1.25; oz., \$2.25; ¼ lb., \$7.50, postpaid.

EXTRA EARLY DWARF ERFURT

320—A fine old reliable variety, a splendid market sort and a favorite with many, but the new strains of this variety, Snowball and Salzer's Surehead, have largely superseded it. Price: Pkg., 10c; ¼ oz., 35c; ½ oz., 60c; oz., \$1.10; ¼ lb., \$1.00, postpaid.

318—EARLY PARIS. Extremely early and dwarf. The heads are white, compact and of the finest quality, but are not as large nor as solid as those of the Erfurt type. Price: Pkg., 5c; ½ oz., 25c; oz., 40c; ¼ lb., \$1.35; lb., \$5.00, postpaid.

316—DRY WEATHER OR DANISH GIANT. This variety is of vigorous and dwarf growth, and produces stone-hard and snow-white heads, unsurpassed in quality. The foliage is very heavy, fully protecting the heads, which are less liable to blight in hot weather than those of the earlier sorts. As indicated by the name, for dry, hot climates it is to be preferred to all other sorts, being a sure header there when other sorts fall.

If thoroughly cultivated and well enriched, it is the Cauliflower that gives the highest yield. Price: Pkg., 10c; ¼ oz., 30c; ½ oz., 55c; oz., \$1.00; ¼ lb., \$3.75, postpaid.

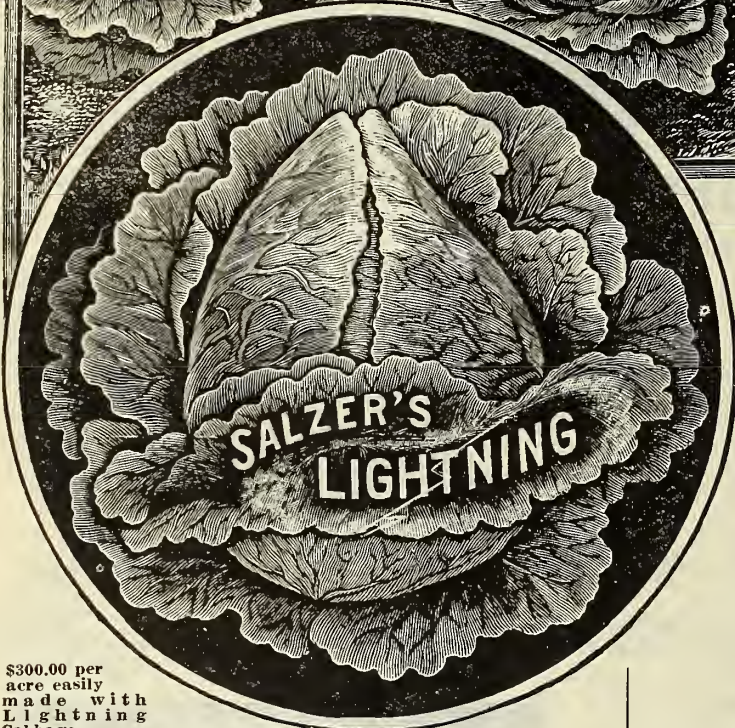
322—LARGE LATE ALGIERS. An admirable sort, of very strong upright growth, with large leaves of a bluish color which protect the beautiful, large heads from frost. The heads are very large, solid, of excellent quality and develop late in the Fall.

Large Late Algiers is one of the best late sorts and is a sure header. Price: Pkg., 10c; ½ oz., 50c; oz., 75c; ¼ lb., \$2.50, postpaid.

323—VEITCH'S AUTUMN GIANT. This large, vigorous growing variety has a long stem, and large dark green leaves. It produces very large, firm heads, which are very white and of the best quality. The heads are well protected by the inner leaves and remain a long time fit for use. The plants should be started early in the season to insure their full development. Price: Pkg., 5c; ½ oz., 20c; oz., 35c; ¼ lb., \$1.00, postpaid.



SALZER'S
FIRST CROP



SALZER'S LIGHTNING CABBAGE

The Earliest Marketable Cabbage on Earth
Ripens in 60 Days

218—Two million gardens attest that "Salzer's Lightning" is one of nature's choicest gifts to mankind. Its outstanding merits have been of such a phenomenal character that we have centered our "fire" on this one vegetable with an earnest desire to have each and every home or market gardener give it a trial. We have yet to know of one case where given a comparative trial along with any other type, early or late, of its failure to demonstrate a decided superiority.

Salzer's Lightning is a specially selected northern grown strain of exceptionally vigorous seed, developed to mature a uniform head and shape in a very short season.

"Lightning" was first introduced in 1889 and for 27 years has remained the acknowledged greatest and earliest cabbage ever introduced.

More gardeners today throughout the United States depend on Salzer's Lightning for their first early crop than all other early varieties together.

LIGHTNING WILL DISCOUNT ANY OTHER VARIETY AND EXCEL IT IN EARLINESS FULLY 10 DAYS OR MORE. OUR LIGHTNING is ripe and solid when other sorts are still in leaves. It is simply without an equal in earliness, richness, deliciousness of flavor and all the splendid qualities that go to make a good cabbage.

Positively the earliest marketable Cabbage on Earth! It is very hardy, always sure to head and always the earliest in the market. The heads are very uniform, of medium size, conical in form, very firm, and unsurpassed quality. Very compact. Very few outer leaves.

We never tire setting forth the merits of SALZER'S LIGHTNING CABBAGE. We know by personal trial that it is the earliest Cabbage known to Seedsmen. No vegetable pays better than Early Cabbage. We are happy in the fact that since its introduction in 1889 more than 2,050,000 separate plantings have been made of Salzer's Wonderful Early Lightning Cabbage, and, without exception, they sing its praises as the earliest.

We could fill this catalogue with earnest, hearty, enthusiastic reports of our 3 great Cabbages, Lightning, Ideal and Giant Flat Dutch. They are prize winners everywhere. There is nothing like them. They are our great specialties. No other seedsmen has the genuine seeds of these 3 sorts. If you wish the EARLIEST CABBAGE in the world, plant SALZER'S LIGHTNING.

Price of Salzer's Lightning Cabbage, Big Pkg. 10c;
½ oz., 20c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

LIGHTNING CABBAGE—FOR YOU WHO WANT THE BEST.

\$300.00 per
acre easily
made with
Lightning
Cabbage.

LIGHTNING MAXIMS

Salzer's Lightning reduces cabbage growing to a certainty.

Salzer's Lightning eliminates all the difficulties that affect your cabbage profits.

Salzer's Lightning is a money-laden opportunity to all who respect cabbage quality.

Salzer's Lightning spells success to every discriminating, hustling, enterprising grower.

Salzer's Lightning overcomes the cabbage problems that confront gardeners daily.

Salzer's Lightning gives an insight of solid, substantial merit.

Salzer's Lightning rears your garden efforts to success.

Salzer's Lightning gives all the reward of costly experience.

Salzer's Lightning is the good-bye to drudgery and the welcome to intelligent management.

Salzer's Lightning is a remarkable evidence of the accomplished wonder from seed selections.

Salzer's Lightning radiates with remarkable evidence the connection of the seed to the crop.

Salzer's Lightning is a demonstrated success of a multiplicity of virtues.

Salzer's Lightning expresses its superiority in every characteristic.

Salzer's Lightning is the Cashable experience of a lifetime.

Salzer's Lightning is the Keystone that has characterized cabbage success for 27 years.

Salzer's Lightning is the dependable when quality is required.

Salzer's Lightning is the discrimination that underlies success.

Salzer's Lightning is the liberator of nervous energy.

Salzer's Lightning is the shrewdness of practical utility.



CHARLESTON LARGE JERSEY WAKEFIELD CABBAGE

212—"He who sows Charleston Wakefield will reap the full reward at harvest," is a maxim as true as gospel. It is a sure cropper. Less pointed and fully one-third larger, but about 6 days later than our Extra Early Jersey Wakefield. The heads are as hard as a rock and weigh from 8 to 12 pounds and more. Deservedly popular with market gardeners and shippers to follow Early Jersey Wakefield. Also a splendid variety for the home garden.

Price: Pkg., 5c; oz., 15c; $\frac{1}{4}$ lb., 50c; lb., \$1.75, postpaid.

COPENHAGEN MARKET CABBAGE

Will Mature a Marketable Head from Every Plant

244—The best evidence of the wonderful merits of this magnificent cabbage is the fact that every seedsman of note extolls its virtues incessantly. Strictly speaking it is in every respect a thoroughbred. A cabbage of highest pedigree. The great characteristic of this variety is the maturing of the heads all at the same time, thus enabling the harvesting simultaneously and economically.

A few days later than Jersey Wakefield, but produces much larger heads than any other Cabbage equally as early. The heads average about 10 pounds each in weight, are ball shaped, solid and firm, with a small core and of fine texture and splendid quality. The leaves are of light green color, tightly folded together in a remarkably solid and compact form; it has few outer leaves of upright growth, permitting close planting, and has a short stem, growing close to the ground.

Our seed is a pedigreed type of selected northern grown stock.

Price: Pkg., 10c; oz., 25c; $\frac{1}{4}$ lb., 70c; lb., \$2.50, postpaid.

SALZER'S EXTRA EARLY JERSEY WAKEFIELD CABBAGE

Heads Uniform and Solid

214—The extreme maturing tendency and the exceptional high quality of the Salzer's Early Jersey Wakefield has given it great prominence and unusual commercial value.

It is ready for the market within ten days of Salzer's Lightning and next to Lightning is the best extra early cabbage grown. The plants are short stemmed with few smooth and thick outer leaves. The heads are of medium size, hard, pointed and of very fine quality. A reliable header; being very hardy, it resists cold and will give good results even under unfavorable conditions.

Price: Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 70c; lb., \$2.25, postpaid.



COPENHAGEN MARKET

GLORY OF ENKHUIZEN CABBAGE

A Large Cropping Early Variety

248—It is generally conceded that Enkhuizen gained a lasting prominence with greater rapidity than any of the late vegetable introductions, owing to its earliness and heavy productiveness. Matures with Wakefield, producing medium-sized heads which are ball shaped, thin ribbed, very firm, of an ideal size for marketing and are splendid keepers. The color is a pale green. In appearance the heads are those of a small Danish Ballhead. This Cabbage is exceedingly tender, fine grained and of an exceptionally fine flavor. The plants grow very uniform in size and shape, are always sure to head, and extra good croppers, making but very few outer leaves. They will, if closely planted, yield more tons from an acre than many late sorts. Price: Per pkg., 5c; oz., 15c; $\frac{1}{4}$ lb., 55c; lb., \$2.00, postpaid.

EARLY SPRING OR EARLY FLAT PARISIAN

215—The earliest flat headed variety. Fit for use as early as the Extra Early Jersey Wakefield, and on account of its shape, a serious rival. A very short-stemmed variety with broad, flat, slightly round heads, which are very large for the size of the plant and nearly equal to many later kinds. Has but few outer leaves, which are small and permit the plants to be set very closely together. The heads are very solid even before they attain their mature size, and can therefore be used at an early stage of their growth. The flavor is excellent. Similar to Enkhuizen in shape.

Price: Per pkg., 5c; oz., 15c; $\frac{1}{4}$ lb., 50c; per lb., \$1.75, postpaid.

SALZER'S EARLIEST

213—A few days earlier than Salzer's Lightning, but not so large nor as reliable a header. Small and solid heads.

Price: Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 60c; lb., \$2.00, postpaid.



Enkhuizen Glory
EARLY WINNINGSTADT

216—The Winningstadt is the latest of the extra early pointed Cabbages. It forms more solid and harder heads than the others, which are of a blue-green color, sharply pointed and very heavy for their size. A good keeper.

It is exceedingly productive, more hardy, stands frost and drought better and suffers less from insects than any other early kind.

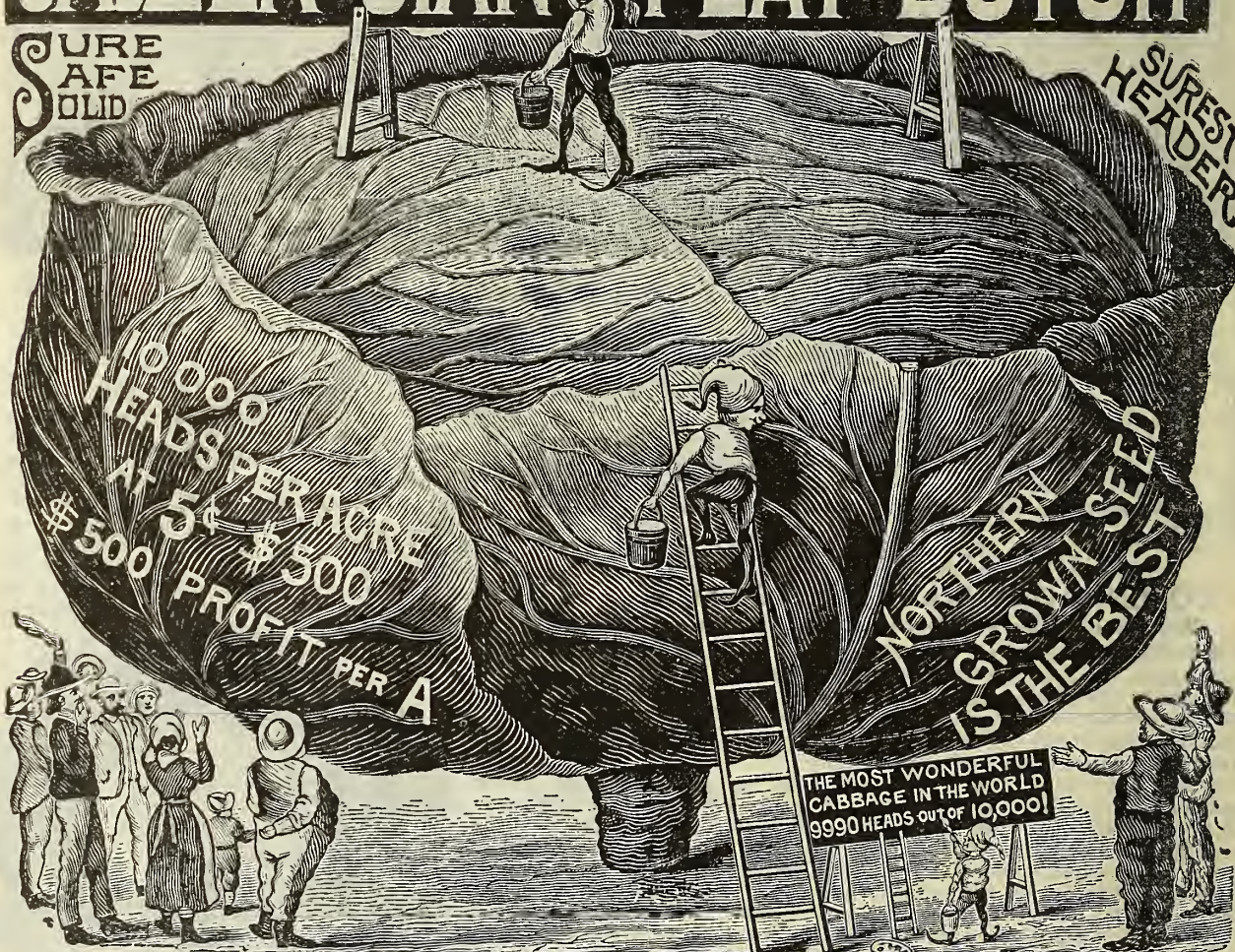
Price: Pkg., 5c; oz., 15c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

FOR "GOODNESS SAKE" USE SALZER'S SEEDS

SALZER'S GIANT FLAT DUTCH

**SURE
SAFE
SOLID**

**SUREST
HEADER**



SALZER'S GIANT FLAT DUTCH CABBAGE

GRANDEST, BEST KEEPING, SUREST HEADING, LARGE CABBAGE IN THE WORLD

ITS SALIENT POINTS

A specially selected strain.
Wide range of adaptability to soil.
Wide adaptability to extremes of climate.

Surest heading cabbage in the world.

Superiority to all winter cabbages.
Largeness of its heads.
Uniformity of its size.
Uniformity of its shape.
Measures 12 to 14 inches in diameter.

Unsurpassed for cooking sauerkraut.

No "superior" for flavor.
Unexcelled for slicing.
Very compact in formation.
Attractive creamy white.
Delightfully crisp.
Exceptionally fine grained.
Unusually mild and sweet.
Pre-eminent as a keeper.
Most universally grown in the United States.

250—Within the limits of the great United States, where cabbage growing is carried on in huge proportions, the acreage of Salzer's Giant Flat Dutch has reached a magnitude unequalled by any late cabbage. Standing pre-eminent as the finest winter Cabbage in existence, Salzer's Giant Flat Dutch has contributed much towards placing the sign-board of Salzer's miles and miles ahead in the never ending race for quality-supremacy. Its wide range of adaptability to soils and climates is the dominating feature so conspicuously responsible for its greatest popularity.

ABSOLUTELY SURE HEADING—999 OUT OF 1,000

For sureness in heading and regularity in growth, SALZER'S GIANT FLAT DUTCH certainly heads the list. No words of praise are too high for its merits. It forms every time, very large and at the same time, very hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem, is a very compact grower, forms few loose leaves, which turn in the head, and if planted closely will yield enormous crops. Reports of 999 marketable heads from 1,000 plants set out are of daily occurrence. It keeps well until late in Spring and is good for shipping. There are many magnificent strains of Cabbage Seed offered in this catalogue, but we think we can safely say that SALZER'S GIANT FLAT DUTCH is surpassed by none.

Price: Pkg., 10c; ½ oz., 20c; oz., 30c; ¼ lb., 80c; lb., \$3.00, postpaid.

S. J. Hardon, of Pulaski, Va., says: "I can truthfully recommend Salzer's seed to any one. I raised the largest cabbage last year ever produced in this country. I had many heads of Giant Flat Dutch that weighed over 50 lbs. each."

OUR PRICES ARE POSTPAID TO ANY POINT IN THE UNITED STATES

SECOND EARLY SORTS

SALZER'S IDEAL CABBAGE

A Most Magnificent Cabbage

231—The earliest Cabbage in the world is Salzer's Lightning. The best, surest heading late Cabbage is Salzer's Giant Flat Dutch, and Salzer's Ideal is the finest large, intermediate or Summer Cabbage in the wide world—
WHAT ARE ITS CLAIMS?

EARLINESS. In time of maturing it comes soon after the Jersey Wakefield and before all other large-headed varieties, producing heads much larger than Early Summer and Early Dwarf Flat Dutch. Salzer's Ideal is today a standard market sort of the second early Cabbages used as well for Spring as for Fall crop.

QUALITY. There is no other medium early Cabbage so uniform in size, so beautiful in appearance, of such sweet, excellent flavor and keeps as well as **IDEAL.**

PRODUCTIVENESS. More than 10,000 solid heads ripe in this northern country (in July) measuring from 2 to 15 inches in diameter can be grown to each acre on account of its remarkably compact growth. It forms very hard, deep and flat heads, very uniform in shape and size, which brings the highest prices in any market. Price: Pkg., 10c; ½ oz., 15c; oz., 25c; ¼ lb., 75c; lb., \$2.50, postpaid.

1500 Heads from 1 oz. Seed of
Salzer's Ideal Cabbage



ALL SEASON CABBAGE

Adapted to Early Summer, Autumn and Winter Use

227—Let not the merits of other good cabbages blind you to the excellence of this popular favorite. As its name indicates this is an all season variety in every sense of the word. The plants are very vigorous and sure to head even under the most adverse conditions, almost sure to get a crop, no matter when planted. It is also considered one of the best sorts for Kraut. The heads are very large, nearly round, extremely hard and solid. They are small ribbed and even if planted very late will keep well and are much to be preferred to the big ribbed winter sorts.

Our seed is from selected stock. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

228—EARLY DWARF FLAT DUTCH. Maturing with Early Summer, our Early Dwarf Flat Dutch is a most valuable and popular second early variety. It produces large, round heads, which are very solid. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.45, postpaid.

233—SUCCESION. It is a sure header and excellent keeper. The heads are deep and firm, of light green color. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00, postpaid.

230—FOTTLER'S SHORT STEM BRUNSWICK. Large flat solid heads of excellent quality with few outer leaves, and a very short stem. Keeps well. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00, postpaid.

247—DANISH SUMMER BALLHEAD. Produces large heads of the same form and size as Copenhagen Market, but is four weeks later, and is a good keeper. The quality superb. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.

229—EARLY SUMMER. Large solid, round, somewhat flattened, bluish-colored heads, fine quality and keeps very long without bursting. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.



American Savoy
Improved

ALL HEAD EARLY CABBAGE

226—A splendid sort, remarkably uniform in size, shape and of sure heading qualities. The heads are very large for so early a variety; they are remarkably solid, deep and flat, very tender and of excellent quality. Suitable for growing in Spring and Summer, heads averaging from 8 to 10 inches in Spring and 12 to 14 inches in diameter in the Fall crop. Fine for Winter use; well adapted for kraut. Smaller, but fully as early as Salzer's Ideal. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

SAVOY CABBAGES

The Savoy or crimped leaved cabbages should be in every garden and where once used they will be planted again, as their leaves are more tender, of milder, sweeter flavor than the smooth leaved varieties. They are most delicious after having been frosted, are then marrow like and are not surpassed by cauliflower in flavor; where cauliflower cannot be grown, they make a good substitute.

EXTRA EARLY DWARF ULM

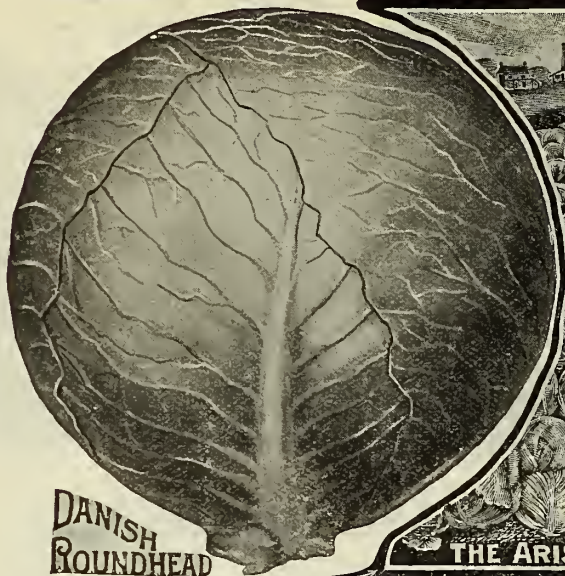
283—The earliest Savoy and one of the sweetest. The heads are of medium size, fine, deep green color, round, solid and of excellent quality. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

IMPROVED AMERICAN

284—The finest late variety, very sure heading and producing large, solid heads of densely crumpled leaves, the interior beautifully blanched and of delicious flavor. Short stemmed, vigorous plants with few outer leaves; keeps well. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.75, postpaid.

WE MAKE A SPECIALTY OF CABBAGE SEED

Late Sorts



DANISH
ROUNDHEAD

SALZER'S DANISH ROUNDHEAD CABBAGE

(Short Stem)

Hard as a Bullet, as Heavy as Lead

246—The measure of success attained by any vegetable is evidenced by its popularity and demand. Many of the old types have vanished before the sterling worth of this grand cabbage. Its remarkable solidity, few outer leaves, short stems, and splendid keeping qualities have heralded its fame like magic. For cool districts it is a marvel.

It is of more vigorous growth than Ballhead and therefore better able to resist blight and other diseases. The heads are even larger, although they mature from one to two weeks earlier, but in most other respects the two sorts are identical.

It is a fine, round head, very immune from diseases, bugs and worms, extremely hardy, and does well under adverse circumstances, and pleases the most critical market gardener on earth.

The heads are set on short stalks, have few outer leaves. They are extremely hard and solid, of sweet flavor, crisp and tender texture; the interior leaves blanch to the purest whiteness. The great weight of the heads has been noted by all growers and when the heads were cut from the stalks, to show distinctly the round form, the usual comment was: "Hard as a bullet and heavy as lead." Price: Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50, postpaid.

SALZER'S VOLGA CABBAGE

A Distinct, Hardy Russian Variety

WE CLAIM FOR THE VOLGA CABBAGE:

256—UNIFORMITY. In one field of three acres there was not a single plant thrown out, or that showed any variation from the true type. The heads are of about equal size, weighing from 12 to 18 pounds each, and of uniform round shape like a cannon ball.

QUALITY. Unlike most types, the heads are perfectly solid, and the stem does not run up into the head as in other types. The flesh is exceedingly firm, tender and white. Most desirable for kraut.

HARDINESS. We have never seen a type which would favorably compare with Volga in this respect. The most severe weather ever known in this section did not inflict the slightest injury to the Volga; while all other kinds suffered terribly, not a head was lost, and Volga yielded an enormous crop.

EARLINESS. This type is remarkable for its quick-growing habit. It will mature its heads fully two weeks earlier than any of our late growing kinds.

A MONEY MAKER. Although the heads are quite large, generally a foot or more in diameter, the plants, owing to their compact growth and few outer leaves, can be set close together, and yield an enormous crop per acre.

Delicious flavor. Unexcelled as a keeper. Price: Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50, postpaid.



THE ARISTOCRAT OF THE LATE CABBAGE FIELD

DANISH BALLHEAD OR HOLLANDER CABBAGE

Withstand Great Extremes of Weather

245—It is a certainty that the introducer of this famous cabbage was imbued with the underlying and primary idea of economical productiveness, for it is self-evident from its every habit.

This selected strain surpasses in even growth and heading, as well as in uniform size and solidity of heads, any other stock of Hollander Cabbage. The magnificent heads are nearly round in form, very hard and solid, of bluish green color, never burst, have few but large outer leaves, keep in fine condition until late spring and stand shipping better than any other sort. It is crisp, tender and sweet in flavor, very fine for kraut, slaw, etc. This Cabbage grows excellently on almost all soils and under most conditions, withstanding hot and dry weather, and does not rot from the effects of wet seasons. Has a tall stem, about 6½ inches high. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.

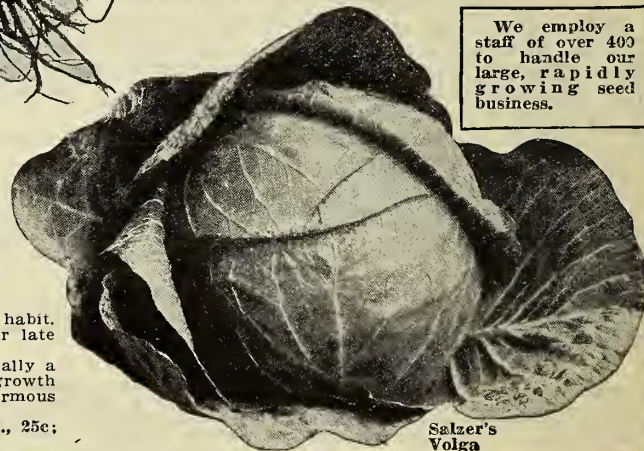
CABBAGE MIXTURE

287—Many of our home gardeners keep writing us for "A Mixture of Early Cabbages," "A Mixture of Late Varieties," and "A Mixture of Both," so that from a small area they could have cabbage at all seasons from earliest Spring until late Fall all from the one sowing. For such of our customers we have made up three such mixtures of our best types. Price: Pkg., 10c; oz., 20c, postpaid.



DANISH
BALLHEAD
LONG STEM

We employ a staff of over 400 to handle our large, rapidly growing seed business.



Salzer's
Volga

A FEW CENTS SAVED ON SEED IS NO FORERUNNER OF THE HARVEST RETURNS

SALZER'S GENUINE SUREHEAD CABBAGE

A PERFECTED STRAIN OF THE CELEBRATED SUREHEAD

249—Surehead is a celebrated cabbage of many years unparalleled record of genuine merit. It flourishes under almost absolute neglect. Many of the best gardeners in the country swear by Surehead, as it has gained a reputation equal to its name for forming a perfect head every time. It has every essential of a late cabbage that could be desired. It is similar in most respects to our Giant Flat Dutch. Develops an amazingly solid head of very uniform size and shape. Its eating quality is par-excellence; unexcelled as a combined shipper and keeper. Our seed of Surehead has been bred to a remarkable constitutional vigor that will produce an average of 99 plants of strong, sturdy growth out of every hundred. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00, postpaid.



Genuine Surehead

SALZER'S KRAUT KING CABBAGE

The King of Kraut Cabbages

251—We call this the king of all Sauerkraut Cabbages, and well we may, for there is no Cabbage superior to it for rich, juicy, tasty Sauerkraut. It makes medium to large, roundish, solid heads, just the right color and size and heft for an ideal Sauerkraut Cabbage. It is a very sure header; indeed, it is almost the equal of that peerless of all peerless late Cabbages, Salzer's Giant Flat-Dutch, as a header. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.25, postpaid.

BRIDGEPORT DRUMHEAD CABBAGE

A Surprise and Delight to All Who Grow It

243—Perhaps the best passport into the good graces of growers that could be given this wonderfully fine cabbage is the fact that the great Bridgeport Districts, famed the world over for their cabbage, devote immense acreages to it. It makes a large, solid head, round and firm, which seldom bursts, generally bringing an advanced market price. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.80, postpaid.

OTHER MERITORIOUS LATE OR WINTER SORTS

253—PREMIUM LATE FLAT DUTCH. A popular large, late strain of Flat Dutch type of which SALZER'S GIANT FLAT DUTCH (see next page) is the finest and largest. Premium Flat Dutch produces large, solid heads of fine quality. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.40, postpaid.

252—MARBLEHEAD MAMMOTH. The largest Cabbage, quite often weighing 50 lbs. each and more. It is late and seed should be planted earlier than of most late sorts. Stems are rather long, the heads not very firm, leaves blue-green with very strong ribs. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00, postpaid.

242—AUTUMN KING. It produces enormous solid heads of that dark shade of green that is most desirable in a cabbage and has such small outer leaves that it can be planted much closer together than the ordinary late sorts. A distinctive feature of the Autumn King is the peculiarly crimped leaves. Very late, but sure header. Price: Pkg., 5c; oz., 30c; ¼ lb., 90c; lb., \$3.00, postpaid.

254—SHORT STEM DRUMHEAD. A little earlier with a shorter stem than Surehead and of more compact growth and with less outer foliage. Very uniform in growth, sure to head, with quite large heads, weighing up to 30 lbs. A very dependable variety. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00, postpaid.



Black Diamond or Niggerhead

RED CABBAGE

BLACK DIAMOND OR NIGGERHEAD CABBAGE

272—A second early, hard heading and dark-red cabbage, the darkest color of red of any. The heads are medium sized, have only few outer leaves, permitting close planting. They are very firm, with thin leaf-ribs and are of delicious quality; sweet and juicy. They are also excellent keepers. These two features, the fine flavor, splendid keeping quality, combined with its earliness, make this cabbage one of the most salable and most profitable to grow for the market. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00, postpaid.

273—DANISH STONEHEAD OR ROUND RED. This splendid novelty is a recent introduction. It produces round or ball shaped heads of great solidity and unusually dark purplish color, and this rich coloring extends to the center of the head, showing only a small portion of white when cutting across the veins and tissue. The plants are of strong, compact growth, producing heads uniform in size and shape, from 6 to 8 inches in diameter. It is the best keeper of any of the Red Cabbages. Most desirable for the housewife in slicing for slaws, salads, etc. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

274—EXTRA EARLY RED ERFURT. The earliest of the Red Cabbages. Small, handsome, hard heads of blood red color, which are of very fine quality and are much used for pickling. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.

276—MAMMOTH RED ROCK. The latest and largest of the red sorts. The heads are very large, solid, of very dark, red color and fine quality. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

SALZER'S FIRST OF ALL CARROT

THE EARLIEST CARROT IN CULTIVATION

298—Here is a Carrot after your own heart. Everybody craves a Carrot in the extreme early Spring, and this is the time when Salzer's First of All Carrot is ready to tempt the appetites of all. It is a worthy saying that the early bird catches the worm and that's just what's the matter with the early market gardener. The party that has the earliest vegetables makes the money, so if you want to make money you must plant Salzer's Earliest Vegetable Seeds. They will never go back on you, but will be the means of making you lots of money if you plant a plenty. Salzer's First of All is the earliest variety in cultivation. The roots are over two inches long, quite thick, of reddish orange color and are tender and delicious when young. Largely used for forcing. Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.



SEE NEXT PAGE FOR TABLE CARROTS. SEE PAGE 71 FOR FEEDING CARROTS

SALZER'S EARLIEST CORELESS CARROT

Sweetest Carrot Known—Earliest Carrot Grown
The Finest Carrot in America

No Core—No Stringiness—No Coarseness

295—The remarkable combination of good qualities in which Salzer's Early Coreless excels most other varieties ought soon to find for it a place in every garden and will also make it the most valuable Carrot to grow for the market.

But the greatest feature of this new variety is the entire absence of the stringy, coarse heart or core found in all other Carrots. It is of most delicious quality and owing to the fine texture of the red flesh and its tender, delicate flavor, is called the sweetest of all Carrots by all who tasted same.

Matures about 2 weeks ahead of all other half long sorts, and equally as productive. Measures 6 to 7 inches in length.

Salzer's Early Coreless in shape and color is one of the most handsome of Carrots. The roots are of cylindrical form, blunt at the end, very symmetrical, smooth skin, fine neck and small top. The color is a beautiful red, brighter and deeper than that of any other Carrot. It is a color that will draw the attention of the buyer on the market.

Price: Pkg., 10c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid.

Price, by express: Pkg., 10c; lb., \$1.45; 5 lbs., \$6.50.



SALZER'S OXHEART

See
Preceding
Page

SALZER'S MIDSUMMER CARROT

A Great Bunching Carrot for Gardeners

301—It is highly interesting and very noteworthy to observe the orders from market gardeners for their choice in Carrots. Almost without exception this variety is included, even though others are ordered. It is a half long or stump variety. It averages 7 inches in length, broad at the neck, tapering gradually to the round blunt base. Is a very smooth, fine grained, sweet and sugary, superb table Carrot. Has great girth, consequently is a very heavy yielder. Not subject to cracking open when growing. Beautiful deep red color. Free from core, tender, juicy and delicately flavored. One of the best bunching Carrots in the universe.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00, postpaid. Price, by express: Pkg., 10c; lb., 95c; 5 lbs., \$4.25.

292—CHANTENAY OR MODEL. A half long stump-rooted variety, medium early, with thick roots slightly tapering and of deep orange red color. The flesh is lighter in the center than in the outer part, but it is fine grained, juicy and sweet.

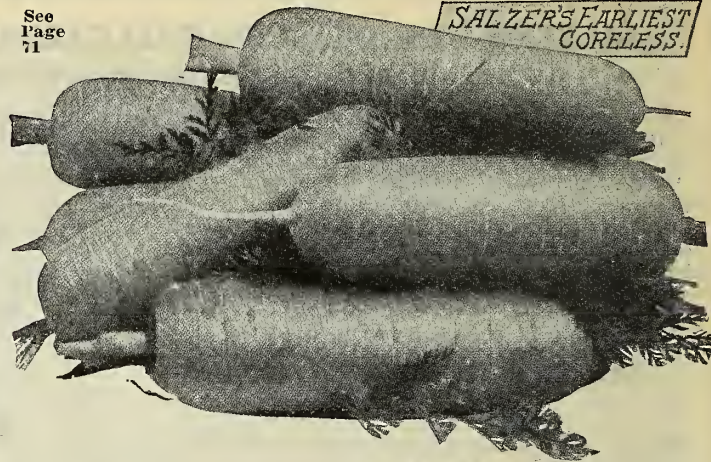
Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 85c, postpaid. Price, by express: 5 lbs., \$3.75.

297—EARLY SHORTHORN OR SCARLET HORN. The roots grow 3 inches long, are of orange red color, stump-rooted, fine grained and of sweet flavor. They have small tops. A splendid sort to grow for bunching.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 70c, postpaid.

SEE PRECEDING PAGE.

See
Page
71



SALZER'S EARLIEST
CORELESS.

SALZER'S SELECT OXHEART CARROT

(Guerande)

Especially Adapted to Shallow Soil

302—There can be no doubt about the advantages and profits that accrue from growing Oxheart, unquestionably the generally purpose Carrot of the day.

Its shortness makes it peculiarly adapted to shallow soil. Its thickness makes it one of the heaviest cropping Carrots grown. Its unsurpassed eating qualities make it a delightful table Carrot. Its heavy cropping attributes permit its general culture for stock feeding.

It is very thick through, about 5 inches long, stump rooted, often attaining a weight of two lbs. The color is deep red. The flesh is tender and sweet. With us it yielded at the rate of 35 tons to the acre, all marketable. Can be used for the table in about 60 days from sowing.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 85c, postpaid. Price, by express: Pkg., 5c; lb., 80c; 5 lbs., \$3.50.

OTHER WELL KNOWN CARROTS

293—DANVER'S HALF LONG. A splendid semi-stump-rooted Carrot of rich orange shade and most excellent flavor. Much sought, and always sells at good prices in all markets. Valuable for all uses. Grown mostly on account of their great productiveness and adaptability to all soils. About 10 days later than Salzer's Oxheart.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; per lb., 65c, postpaid. Price, by express: Pkg., 5c; lb., 60c; 5 lbs., \$2.75.

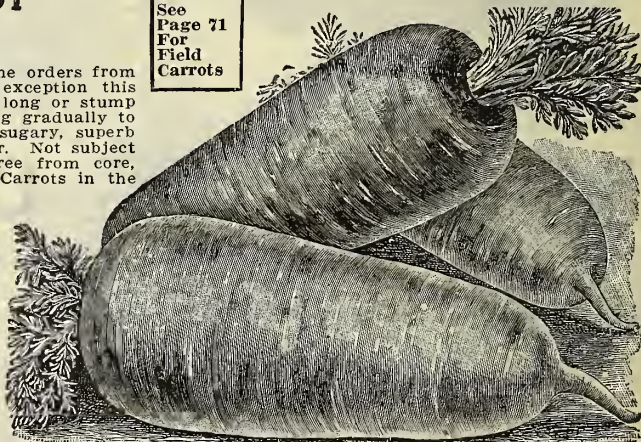
300—IMPROVED LONG ORANGE. Very handsome, straight, smooth roots of bright red color, frequently 12 inches long, and 3 inches in diameter at the neck. Does best in light, well dug soil. A splendid Carrot for the table and also for field culture, combining great productiveness with fine regular shape and tender sweet flesh. Can be used in about 40 days from sowing.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid. Price, by express: 5 lbs., \$2.00.

299—FRENCH FORCER OR FORCING. It is a splendid sweet and very early sort, but is not as large as Salzer's First of All.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; per lb., 70c, postpaid.

See
Page 71
For
Field
Carrots



Salzer's Midsummer—A Carrot of Quality
FIELD CARROTS FOR STOCK, SEE PAGE 71.

SALZER'S SELF-BLANCHER CELERY

The Earliest Celery in Cultivation

334—Quality is befittingly symbolized in the sterling attributes of this extraordinary early self-blanching celery.

We introduced this strain some years ago, and it is now very largely grown in all northern states, more so than any other white variety. It has certainly attained the pinnacle of perfection for earliness, beauty, quality and flavor. Many who have never been able to grow Celery before, can grow this one to perfection. The peculiarity of this splendid variety is that the portions of the inner leaves and heart being naturally white, it requires to be earthed up but a short time, or instead of that, the leaning of boards on either side of the row will also complete the work of blanching. For fall and early winter trade, this beautiful,

tender and brittle celery with its delightfully rich flavor has proven highly profitable for the gardener. Price: Pkg., 10c, 3 for 25c; ½ oz., 25c; oz., 40c; ¼ lb., \$1.10; lb., \$4.00, postpaid.

SALZER'S SILVER SELF-BLANCHING CELERY CRISP TENDER RICH B DELICIOUS C SOLID

336—This is essentially the amateur's celery. Its ease of culture places this great table delicacy within the reach of all. Has the ability to withstand much neglect. Is not as exacting in its culture as most types. It is short, stalky, easy to blanch, has a large, tender heart, crisp and sweet. Ready early September. Similar in size to the Golden Variety. Price: Pkg., 15c; ½ oz., 40c; oz., 65c; ¼ lb., \$2.00; lb., \$7.00, postpaid.

343—WINTER QUEEN—The very best late keeping celery in existence, the most attractive in color, the finest in quality, the longest keeper, being fit for use from December to May. A late, compact growing variety, very stout, thick, heavy, with an enormous heart twice as large as that of any other variety. The green color of this new variety is not so deep and so firmly fixed as on older sorts, and blanches more readily; when ready for the market the color is a creamy-white. Unsurpassed in quality; crisp, tender, free from pith and string, and with a delicious nutty flavor which is very much like that of the Golden Self-Blanching. It bunches handsomely and presents an attractive appearance at the market stall. Of late it has become the most popular of all late sorts for home as well as for market use. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

341—KALAMAZOO OR DWARF WHITE SOLID. A standard market sort, erect and compact growing, with stalks moderately thick, solid and crisp, of light yellowish white when blanched. The plants may be grown close together as they do not sucker. Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid.

340—GIANT WHITE SOLID. A very tall, large celery, with round stalks which when blanched are of an attractive almost pure white color, very solid, crisp and of splendid flavor. Matures a little earlier than Giant Pascal and Winter Queen. Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid.

339—BOSTON MARKET. An old standard celery and a good reliable winter keeper. It is a vigorous grower with dark green leaves, of medium height, blanching quite early, and is of fine appearance, crisp, tender and fine flavored. Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid.

GOLDEN SELF-BLANCHING CELERY

Highly Ornamental for Table Decoration

333—The beautiful appearance of the plant, with its close habit, compact growth, and straight, vigorous stalks is indescribable. The ribs are thick, broad, fleshy and the hearts large and solid. As the plants mature, the inner stems and leaves turn to a beautiful golden yellow, but in order to make them tender and fit for the table, they require to be earthed up for a short time.

Golden Self-Blanching Celery is a vigorous dwarf grower and quite early. It is easy to cultivate and in every way a desirable variety. It is planted very extensively and owing to its handsome waxen-yellow color,

its superb quality, entire freedom from stringiness, its crispness and tenderness and its delightful, rich, nutty flavor, this variety is the leading celery in many markets. We handle but one strain of this celery which is considered among expert gardeners the finest to be had.

Seed of this strain is difficult to produce, consequently always high in price. Price: Pkg., 15c; ½ oz., 60c; oz., \$1.00; ¼ lb., \$3.50; lb., \$12.50, postpaid.

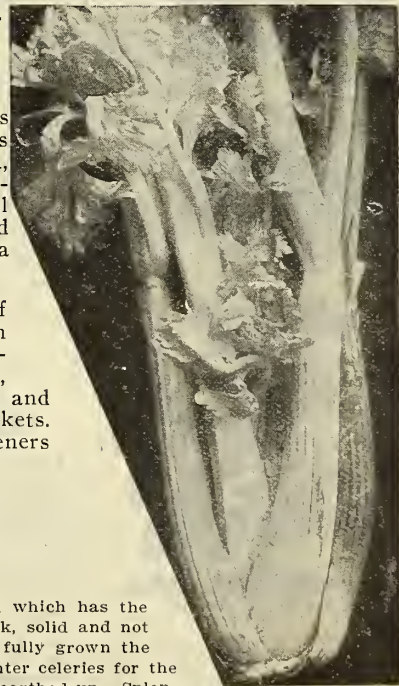
NEW GIANT PASCAL CELERY

342—A green leaved variety which was developed from the Golden Self-Blanching and which has the same fine nutty flavor as its parent. The height is about 2 feet; stalks are very large, thick, solid and not stringy, but unusually tender and crisp, and when desired can be sliced lengthwise. When fully grown the outer stalks will average 2 ins. in width and are as thick as a man's finger. Finest of all winter celeries for the home garden, but too brittle to stand much shipping. Blanches very readily, if only tied and earthed up. Splendid for fall and early winter use. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

SEE NEXT PAGE FOR TURNIP ROOTED VARIETIES



Salzer's Self-Blancher



Salzer's Golden Self-Blanching

SALZER'S SELECT WHITE PLUME CELERY

Combines in the Highest Degree Every Essential Feature

335—As the average person things much of quick results, Salzer's Select White Plume should rank high on account of the short time required for its development to good marketable size. If started early it will mature in early September. Gardeners find great satisfaction in growing White Plume. It is a strain very widely known for its remarkable vigor, fine size and attractive appearance. Being the oldest of the self-blanching varieties it has withstood the test of the most discriminating growers everywhere. Stalks are creamy white, crisp, tender, fine flavor and very pleasing to the eye. Our Seed is a selected seed of the highest type.

Price: Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00, postpaid.

One Ounce
Will Pro-
duce 1,000
Plants



GERMAN CELERIAC

(TURNIP-ROOTED CELERY)

Celeriac deserves to be grown much more than it is at present. The roots are used in salads, for flavoring soups, or are boiled like parsnips or turnips and have a pleasant celery taste.

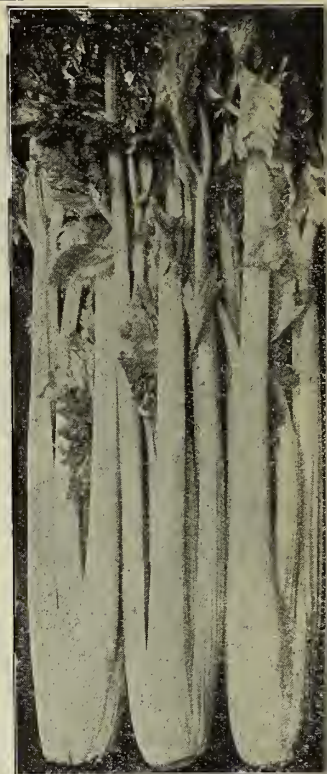
350—SALZER'S BERLINER GIANT. The largest and finest celeriac; the roots are smooth, without any side roots, almost globe shaped, and are more than twice the size of the Erfurt. Neck is small and leaves very short. Flesh is pure white, tender and of excellent quality. Satisfactory for the market gardener as the roots are of the finest quality and grow to large size. Price: Pkg., 10c; ½ oz., 15c; oz., 25c; ¼ lb., 75c, postpaid.

351—LARGE EARLY ERFURT. The earliest kind, ready in June. Smooth, medium sized roots, of round form with fine neck. The flesh is pure white, very tender, never woody, and of the finest quality. On account of its earliness it can be planted for succession as late as July.

Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.50, postpaid.

352—GIANT PRAGUE. Roots globular, very large, later than Erfurt, of excellent flavor and quality.

Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.



Salzer's Select White Plume

CRESS

433—EXTRA CURLED. Fine flavor, and can be cut two or three times. The small curled leaves are much used with lettuce, to which it adds an agreeable pungency.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

435—UPLAND CRESS. Shows its bright green leaves as soon as the snow begins to melt, and is ahead of all other early greens in the Spring by fully three weeks. It has a crisp, tart taste, and is relished as a salad. Price: Per pkg., 5c; oz., 15c, postpaid.

434—TRUE WATER. Of peculiar flavor. One of the most delicate salads for table use. A perennial aquatic plant of low growth.

Price: Pkg., 10c; oz., 25c; ¼ lb., \$1.00, postpaid.

CORN SALAD OR FETTICUS

431—Used as a substitute for lettuce in Winter and early Spring. It is quite hardy and quick growing, being fit for use in 6 weeks from sowing. Sow early in Spring or Fall. Price: Pkg., 5c; oz., 10c; lb., 45c, postpaid.



CRESS TRUE WATER



Corn Salad



Georgia Collards

364—GEORGIA. A form of cabbage largely planted in the South for the table and for stock. A loose cluster of leaves with a long stem. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.

CHICORY

359—WITLOOF-CHICORY OR FRENCH ENDIVE. The famous Winter Salad so popular in the best hotels and restaurants. It is easily grown. The seed is sown in Spring and the parsnip-like roots stored in a cool room until wanted for growing on in Winter. It requires about one month to force the roots. Cultural directions on each package. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50.

358—LARGE ROOTED OR COFFEE CHICORY. A root grown as the carrot then dried and roasted, if added to coffee lends the same added strength, body and quality, richness and flavor! The young leaves make an excellent salad for early Spring. Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50.



Chives

4106—CHIVE PLANTS. Clumps, 20c, postpaid; 1 doz. clump by Express, \$1.00.

CHIVES

362—We cannot too strongly recommend the growing of a few dozen Chives; when once planted they live forever, bearing an abundance of greens for salads, of strong onion flavor. Price: Pkg., 10c; oz., 50c.



WITLOOF CHICORY

IMPROVED CHAMPIGNONS OR MUSHROOMS

728—The demand for Mushroom Spawn among private growers and gardeners for growing in cellars, sheds, etc., has increased with us since its introduction over 1,000 per cent. Everybody is trying this most delicious of all edible fungi. Our booklet, "Mushroom Culture," is mailed free with each order of Spawn. Can be grown in cellars or in the open.

We handle only the Improved strain of Spawns obtained by the newest scientific process, which insures not only Mushrooms true to type but also in much greater abundance, of much earlier maturity, of better size and more vigorous growth than those grown by any other method.

Price Improved Spawn: Brick, 18 oz., 25c, postpaid. Price, by Express: Brick, 15c; 5 Bricks, 70 10 Bricks, \$1.30; 25 Bricks, \$3.00; 100, \$10.00.

LAMBERT'S PURE SPAWN. Price: Brick (16 oz.), 40c, postpaid. Price, by Express: Brick 30c; 5 bricks, \$1.20; 10 bricks, \$2.00; 25 bricks, \$4.25.



A Bed of Mammoth Mushrooms

SEE PRECEDING PAGE FOR OTHER LEADING CELERY VARIETIES

**SALZER'S
INDEPENDENCE**

or

**4th of JULY
CORN**

**A PEDIGREED SEED OF THE
HIGHEST TYPE**

- The Earliest Sweet Corn**
- A Sweet Extra Early**
- The Largest Sweet Corn**
- The Heaviest Yielding**

373—Salzer's Independence Sweet Corn is one of the most delicious vegetables on earth. Everybody's mouth waters for Sweet Corn. Sit down to a meal where Salzer's Independence is served with other vegetables and the Corn will be the only one commented upon. Nine times out of ten, every individual after a meal of Salzer's Independence will remark about the great treat he had. Salzer's Independence is a genuine treat. One of the most satisfying vegetables in the world is Salzer's Independence. Salzer's Independence always leaves a yearning for more. Thousands of individuals who were growing and eating sweet corn which they considered impossible to beat, after trying Independence, admits its superiority and did not believe such luscious, sugary corn as Independence could be developed.

No seed in the universe responds to selection as does corn. As a people, the world recognizes the wonderful influence pedigreed seed corn has on quality. We have been practicing for years the most careful selection with Independence. It has a Highly Developed Quality. It is the Earliest Sweet Corn grown. It has the largest ear of all Sweet Corns. It is a genuine delight to sink the teeth into its large luscious kernels. It is the most productive Sweet Corn grown. It is symmetrical, handsome and attractive. The ear is about 10 inches long—eight to ten rows. The stalks grow about 5 feet high. We grow our stocks of Independence right here in Wisconsin to retain its earliness, which assure its constitutional vigor.

Quite often reports have reached us of ears of our Independence Corn having been in edible condition in 45 to 50 days from planting the seed, and if sown in the fore part of May in our section in a favorable season, luscious ears of this variety will surely be ready for the table by July the 4th.

Our stock of Independence Corn is grown in Wisconsin, and grown here in the north the corn retains its earliness and remains pure.
G. SCHUMACHER, OF UNION FOUNDRY CO., ANNISTON, ALA.: "We had the first Salzer's Independence Sweet Corn on our table May 22nd, the sweetest corn I ever ate! It proved six days earlier than Peep o' Day! (Write to him about it. Enclose 2c stamp.)"
E. F. NELSON, BEATRICE, NEBR.: "I planted a package of your Independence Sweet Corn in my garden April 24th and had roasting ears on the 30th of June. I consider your corn remarkable. Have a little space cleared now, July 15th, and believe I can raise a crop on it before frost if you still have the seed."

\$450.00 PER ACRE FROM SALZER'S SEEDS

JAMES CROSS, COOK COUNTY, ILL.: "Your Fourth of July Sweet Corn is the best ever. It surely beats anything ever seen here. It was seemingly weeks ahead of my neighbors' corn. I received 'State Street Prices' owing to the great scarcity and splendid, wonderful sweetness of your corn. I raised on one acre:

500 dozen ears by July 10th at 20c per dozen.....	\$100.00
1200 dozen ears by August 10th at 15c per dozen.....	180.00
600 dozen bunches Radishes by June 30th, at 20c.....	120.00
100 bus. Milk Globe turnips at 50c per bu.....	50.00

Total.....\$450.00
 "Rich land, extensive cultivation and up-to-date gardening brought

Price: Pkg., 10c; lb., 30c, postpaid. Price by Express:

"Immediately after planting my corn, I sowed 5 lbs. of Early Bird Radish Seeds to the acre, which gave me a great deal of the juiciest, finest radishes ever seen and then in early August, resowed the field to 1 1/2 lbs. of Salzer's Milk Glove Turnip. That brought an additional \$50.00.

above results."

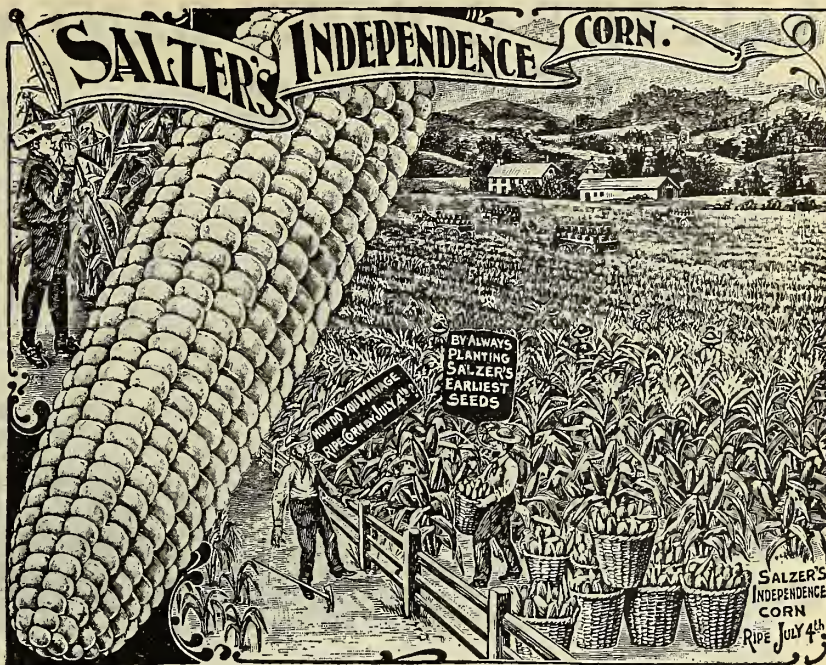
Pkg., 10c; lb., 25c; 5 lbs., 75c; peck, \$1.25; bu., \$4.00.

PEEP O'DAY CORN

375—Much planted in the Northwest, a first-class extra early corn. The ear is small, rarely over 5 inches in length, with 8 to 12 rows of kernels. The quality is very good for such an early corn. The stalks grow from 2 to 3 feet high, have few leaves and can therefore be set close together. Price: Pkg., 5c; lb., 25c; postpaid. Price by Express: Lb., 20c; 5 lbs., 60c; peck, \$1.00; bu., \$3.50.

WHITE COB CORY CORN

377—Dwarf stocky plants about 4 feet high. The ears, two to three of which are grown on each stalk, are 8 rowed and 6 to 7 inches long. The kernels are broad and sweet. Price: Pkg., 5c; lb., 25c, postpaid. Price by Express: Lb., 20c; 5 lbs., 60c; peck, \$1.00; bu., \$3.50.



**A NEW PEDIGREED
CORN**

We have always been untiring and unceasing in our efforts to supply Sweet Corn Seed of the highest type—devoting special attention to earliness and quality. While users of our Independence have been charmed and delighted with its exceptional earliness and impressively delightful flavor, we have a great surprise in store for Sweet Corn Lovers next year, if our present hopes materialize.

We anticipate introducing the greatest earliest corn the country has ever known. It will be a week earlier than our Independence and two weeks earlier than Bantam or Peep O'Day. Comparative tests show it to be in a class distinctly its own for Earliness, Size of Ear, Largeness of Kernel and Productiveness.

EARLY MINNESOTA CORN

369—A favorite old variety, and one of the most productive early sorts. The stalks grow six feet high, produce eight-inch long ears, which are covered with 8 to 10 rows of broad kernels of tender and sweet flavor. A good variety for the market and the private garden. Price: Pkg., 5c; lb., 25c, postpaid. Price by Express: Lb., 20c; 5 lbs., 50c; peck, 80c; bu., \$3.00.

EARLY CROSBY CORN

368—Largely grown in the East for canning. An excellent early variety, producing very white and very sweet grains. The stalks are 4 to 5 feet high, ears mostly 6 inches long with 12 rows of small kernels. Price: Pkg., 5c; lb., 25c, postpaid. Price by Express: Lb., 20c; 5 lbs., 50c; peck, 80c; bu., \$2.70.

DISTANCE MAKES NO DIFFERENCE—SALZER CAN SERVE YOU

SALZER'S GOLDEN BANTAM

PROFITABLE **CORN** EXTREMELY
YIELDER HARDY

The Sweetest Corn on Earth
Beautiful Golden Yellow
Distinct Sweet Flavor
Pedigreed Seed

HAS
THE
CARAT
MARK
OF
QUALITY



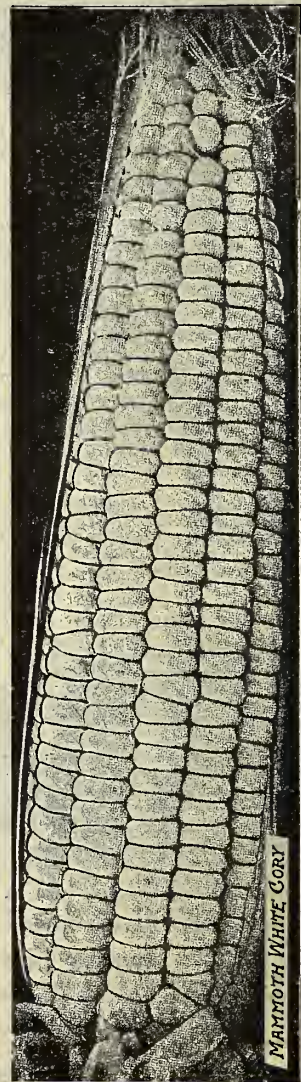
GOLDEN BANTAM

372—Many of the old varieties have vanished before the magic influence of this great corn delicacy. Golden Bantam is unquestionably the sweetest, the richest, the most deliciously flavored corn in the world. Its flavor is exquisite, it's superb, it's glorious, it's magnificent, in fact it cannot be emphasized too strongly. Its extreme hardness permits planting earlier and in colder and damper soil than other varieties. It is 10 days later than Salzer's Independence. Many of our customers preferring Golden Bantam to any other corn, are planting it at regular intervals to obtain a continuous supply during the season and in our latitude it can be sown as late as the middle of July and will furnish corn for the table before frost. The stalks grow from 3½ to 4 feet in height and produce 2 and more good ears, which are 6 to 7 inches long and of a bright golden yellow color when ready for the table. It has to be tasted to be appreciated. It is the sweetest, most luscious, honeyed, sugary and toothsome corn produced on earth. Market gardeners will find Golden Bantam a well paying crop throughout the season. Our strain is decidedly superior to that handled by most other seeds men. Price: Pkg., 5c; lb., 30c, postpaid. Price, by Express: Lb., 25c; 5 lbs., 75c; peck, \$1.10; bu., \$3.90.

MAMMOTH WHITE CORY CORN

374—It may be laid down as a fact that when Mammoth White Cory continues year after year a popular favorite, it has so many sterling qualities that a vast host of growers everywhere are content to grow it alone or along with others, rather than give it up.

One of the best early varieties and largely planted by market gardeners to follow such extra early sorts as Salzer's Independence and Peep O'Day, it being about a week later than these kinds. A finely bred, real sweet corn, with handsomely symmetrical ears, maturing as early and being fully as long, but having four more rows, than the old Cory, and unlike this old variety, the kernels are sitting close together, so that there is no lost space on the cob. The plants are vigorous growers, of medium size; they are very prolific. The ears are seven to eight inches long and twelve rowed. The grain is large, broad, very white and of sweet, delicious quality. Price: Pkg., 5c; lb., 25c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 60c; peck, 85c; bu., \$3.25.



MAMMOTH WHITE CORY

OTHER WELL KNOWN AND POPULAR VARIETIES OF CORN

370—EXTRA EARLY ADAMS. A field, not a sweet corn; used in the South for roasting ears. Price: Pkg., 5c; lb., 20c, postpaid. Price, by Express: Lb., 10c; 5 lbs., 35c; peck, 75c; bu., \$2.75.

367—EARLY ADAMS. Later than the foregoing, with larger ears and taller stalks. Price: Pkg., 5c; lb., 20c, postpaid. Price, by Express: Lb., 15c; peck, 75c; bu., \$2.75.

395—EARLY EVERGREEN. Slightly smaller ears than those of the Stowell's, but fit for the table from a week to 10 days earlier. This variety ought to take largely the place of the Stowell's in the Northern States. It remains in good condition as long as any other Evergreen and has all the good qualities of the older variety. Ears seven to eight inches long with 16 to 20 rows of deep grains of the very best quality. A standard main crop variety for the home garden and for the market, also much used by canners. Price: Pkg., 5c; lb., 25c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 60c; peck, 80c; bu., \$3.00.

400—NEW WHITE EVERGREEN. A beautiful, very white, large-eared Evergreen variety, an improvement of the old Stowell's. It is of more vigorous growth, produces larger ears with deeper kernels of finer quality, and matures earlier than the old variety. Grains, pure white, very sugary, ears keep a long time in edible condition. Price: Pkg., 5c; lb., 25c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 60c; peck, 85c; bu., \$3.15.

403—ZIG ZAG EVERGREEN. Ripens a few days earlier than Stowell's and excels the latter by its finer and sweeter flavor. The grains are arranged on the cob in zig zag form, from which the corn has its name. Very desirable for the market and home garden. Price: Pkg., 5c; lb., 25c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 60c; peck, 80c; bu., \$3.00.

398—MAMMOTH LATE. Quite late, but produces the largest ears of all sweet corns, which are delicious, sweet and tender. Price: Pkg., 5c; lb., 25c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 60c; peck, 85c; bu., \$3.25.

391—BLACK MEXICAN. Everyone who has tasted this corn remembers its delicious sweetness and tenderness. It is surpassed by none in exquisite quality and we consider it the most desirable for the house garden. The stalks grow 6 feet high, the ears 8 inches long, when in condition for the table, the corn cooks remarkably white, but when ripe the grain is black. Price: Pkg., 5c; lb., 25c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 60c; peck, 80c; bu., \$2.95.

394—EARLY CHAMPION. Medium early; large eared. Price: Pkg., 5c; lb., 25c, postpaid. Price, by Express: Pkg., 5c; 5 lbs., 60c; peck, 90c; bu., \$3.50.



EARLE'S EARLY EVERGREEN

EARLE'S EARLY EVERGREEN CORN

393—This Sweet Corn has fairly leaped into popularity and it is safe to say that there is more Earle's Early Evergreen Corn planted today for second early than any 10 other second early varieties put together and there is a reason for this. It is the finest and the earliest of the large-eared intermediate varieties which fill up the gap between the early and the late corns.

Earle's Early Evergreen produces quite large ears, which are 12 and 14 rowed and in quality as good as those of its later namesake, but the shape and size of the grains are somewhat different.

The ear measures 10 to 12 inches. In color the kernels are pure white, and are very sweet, tender and palatable. Earle's Early Evergreen is a prolific variety and matures its ears from 60 to 70 days, depending on location and character of soil. On warm, sandy land, the ears are ready in 60 days, while on heavy clay land the period of growth is longer. The large, well-filled ears command a quick sale in any market where there is a demand for really choice early Sweet Corn, and we recommend this variety to market gardeners, as well as for use on the home table. Price: Pkg., 10c; lb., 25c, postpaid. Price by Express: Lb., 20c; 5 lbs., 60c; peck, \$1.25; bu., \$4.00.

COUNTRY GENTLEMAN CORN

392—One of the very sweetest and delicious of all sugar corns; ears extremely large, averaging 9 inches. The cob is thin; the kernels irregularly arranged on the cob are very deep, slender, white, tender and lusciously sweet. The stalks are six to seven feet high, are very prolific, often bearing three to four and more ears.

This is used largely in the East, where it is called the finest of all sweet corn for private table. It is also known as Zig Zag Corn, on account of the peculiar arrangement of its kernels. It is of delicious quality, ripening 6 days before Evergreen Corn, and will delight the most fastidious epicure. Price: Pkg., 5c; lb., 30c, postpaid. Price by Express: Lb., 25c; 5 lbs., 75c; peck, \$1.25; bu., \$4.00.

STOWELL'S EVERGREEN CORN

402—Best known, best advertised, best loved of all late Sweet Corns, and hence it comes that there is more Stowell's Evergreen Sweet Corn planted for late, than of all other late varieties put together. Stowell's Evergreen does splendidly everywhere and seems to fill the bill to perfection. Now, our strain is vastly superior to the bulk offered. It has been carefully grown for seed, and is sure to give great satisfaction. The ears are very large—we have seen them 10 to 11 inches long; deliciously sweet, and will outsell the common varieties of late Sweet Corn two to one. Price: Pkg., 5c; lb., 20c, postpaid. Price by Express: Lb., 15c; 5 lbs., 50c; peck, \$1.00; bu., \$3.50.

SALZER'S SELECT POP CORN

SALZER'S SILVER BALL

420—Enormously productive, tender and crisp, the most delicious of all; pops readily and very large. It is the Corn for everybody to plant. A package will be sufficient for family use. Give the boys an acre on the farm to plant pop corn for the market. It pays. Price: Pkg., 10c; lb., 20c, postpaid. Price, by Express: Pkg., 10c; lb., 15c; 5 lbs., 40c; peck, 90c; bu., \$3.25.

WHITE RICE

423—One of the finest, most prolific Pop Corns grown; largely planted. Price: Pkg., 10c; lb., 20c, postpaid. Price by Express: Pkg., 10c; lb., 15c; 5 lbs., 40c; peck, 90c; bu., \$2.75.

RED RICE

419—A variety that pops up nicely. Price: Pkg., 10c; lb., 20c, postpaid. Price by Express: Pkg., 10c; 5 lbs., 50c; peck, \$1.00; bu., 3.50.

QUEEN'S GOLDEN

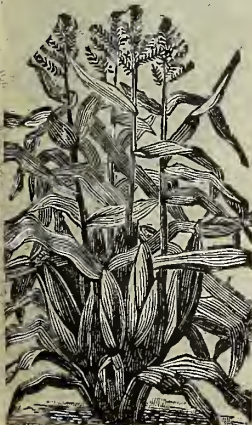
418—A splendid sort of exceeding tenderness and delicate taste; fine for all purposes. Price: Pkg., 10c; lb., 20c, postpaid. Price by Express: Pkg., 10c; lb., 15c; 5 lbs., 40c; peck, 90c; bu., \$2.75.

TOM THUMB

422—A very, very dwarf growing fine Pop Corn. Price: Pkg., 10c; lb., 30c, postpaid. Price by Express: Pkg., 10c; lb., 25c; 5 lbs., 50c; peck, \$1.00; bu., \$3.50.

BLACK BEAUTY

417—A new, very distinct extra early and productive variety. Pops readily, evenly and larger than any other variety. Of delicate and delicious taste. Very attractive. Can be used for popping same season as grown without kiln drying. Price: Pkg., 10c; lb., 30c, postpaid. Price by Express: Pkg., 10c; lb., 25c; 5 lbs., 50c; peck, \$1.00; bu., \$3.50.



White Rice



NO APOLOGY NECESSARY FOR YOUR GARDEN IF YOU USE SALZER SEEDS



**SALZER'S
40-Day Cucumber**

THREE STERLING EARLIES

THE IDEAL CUCUMBERS
FOR HOME OR MARKET

3 PACKAGES, ONE
OF EACH FOR

20c

SALZER'S 40-DAY CUCUMBER

Ready for the Table in 40 Days

447—This Great Cucumber stands today as one of the great acquisitions of the White Spine type, resting supreme on the laurels of its enviable reputation attained through its remarkable quality.

Ready for the table in about 40 days, it is the earliest of all White Spines. The fruits, about 7 inches long, are straight, nearly cylindrical, blunt at the ends and of very dark green color with distinct pale green lines at the blossom end. They are very uniform in shape and size.

Salzer's 40 Day is excellent for pickling and is also an ideal Cucumber for slicing, the flesh being firm, crisp, of most refreshing, delightful flavor. The vines are vigorous in growth, very healthy, setting fruit in greater abundance in the earliest season than any other kind and holding their crop for an unusually long period.

For the market gardeners, especially those in southern states, the earliest marketable cucumbers are the best money-makers and a variety like Salzer's 40 Day, which is not only the earliest good sized cucumber but which also produces its fine, well formed, dark green fruits in great abundance, cannot help being a source of great profit to the grower. Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00, postpaid. Price, by Express: Lb., 90c; 5 lbs., \$4.00.

SALZER'S EARLIEST CUCUMBER

The Great Money Maker

442—Analytically—this cucumber portrays an array of essentials the comprehensiveness of which is amazing.

The first fruits of pickle size can already be gathered in 45 days and large fruits for slicing will be ready in about 50 days from sowing.

The Cucumbers are of symmetrical, straight form, very uniform in shape and size, averaging 8 to 10 inches in length, of intensely rich, dark green color, shading to a paler one at the blossom end and present the finest appearance at the market. Our seed is grown from selected fruits only and produces no misshapen ones or culls. The flesh is white, fine grained, solid, with comparatively few seeds, and the flavor excellent. It is one of the finest cucumbers for slicing and considered by many the best for small pickles. The vines are very vigorous, quite healthy, very productive, bearing continuously until frost.

Salzer's Earliest is one of the best money-makers for the gardener, is largely used by truckers in the South, and is an ideal cucumber for the home garden.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00, postpaid. Price, by Express: Pkg., 10c; lb., 95c; 5 lbs., \$4.00; 10 lbs., \$7.50.

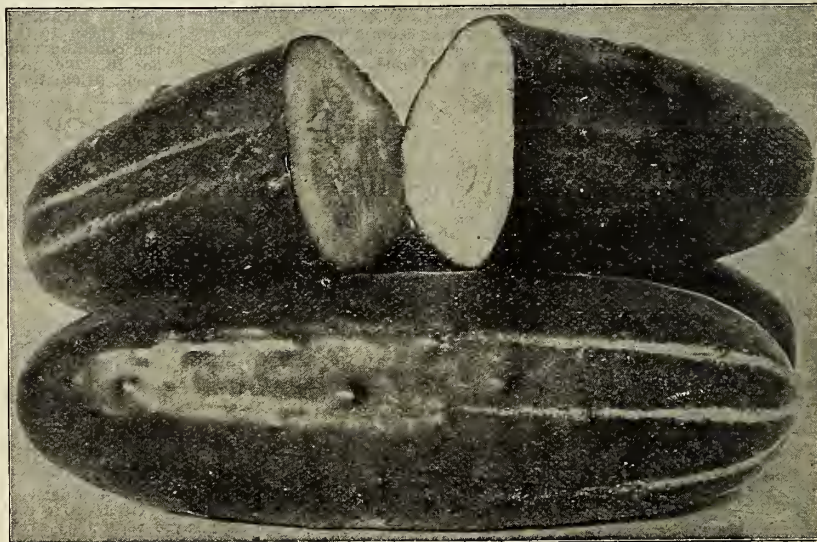
KLONDIKE CUCUMBER

Known the World Over for its Hardiness

449—As its name implies—it has a reputation for extreme hardiness which combined with the almost unlimited essentials of a perfect, highly desirable cucumber, is one of the most popular.

Klondike is a few days later than Salzer's Earliest, ripening in 50 to 55 days. It is one of the very best Cucumbers for outdoors, being superior to others in hardiness and it yields large crops under most unfavorable conditions when other sorts fail entirely. It also differs from most other Cucumbers in its beautiful dark green color, only Davis Perfect resembles it in that respect.

The fruits grow 8 inches long, are very symmetrical, square-ended and are produced more uniformly in size and shape than those of any other sort. The flesh is white, crisp, and of excellent flavor. It is a splendid variety for slicing and also makes fine pickles, as it is quite firm when small. Its uniform size, shape, splendid coloring and great productiveness are making this variety one of the best for the gardener and for shipping. Price: Pkg. 5c; oz., 10c; ¼ lb., 20c; lb., 65c; postpaid. Price, by Express: Lb., 60c; 5 lbs. and over, 55c per lb.

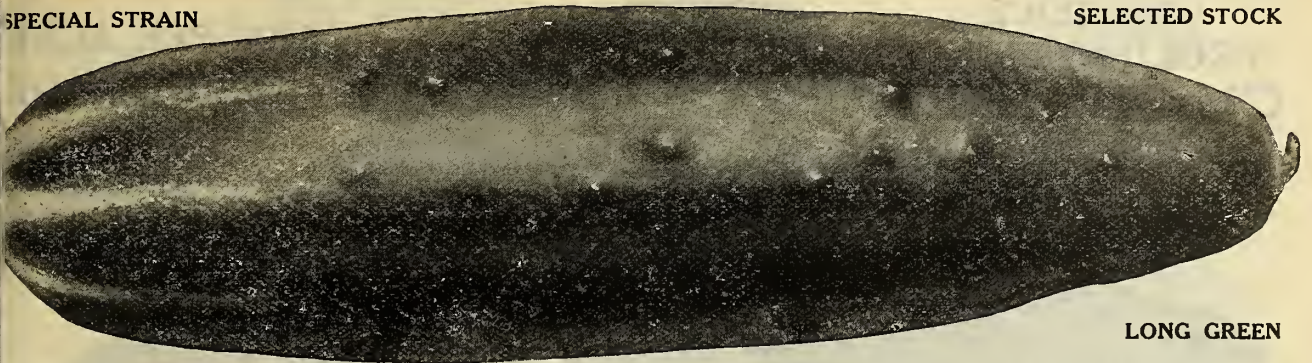


Salzer's Earliest

THE THREE ABOVE VARIETIES. ONE PACKAGE OF EACH FOR 20 CENTS

SPECIAL STRAIN

SELECTED STOCK



LONG GREEN

SALZER'S SPECIAL STRAIN LONG GREEN CUCUMBER

The Highest Bred Long Green Obtainable

Recognizing the supreme importance of Long Green from a commercial view we have for years devoted ourselves to producing seed of a highly developed selective type. Every characteristic of Long Green has been intensified to the highest degree of perfection possible to attain by human skill. We have developed hardiness to an extreme, fully equal to the Klondike; we have perfected a uniformity in size that is marvelous; we have secured immensity in size that excels our own expectation (often 15 to 20 inches), we have attained a dark green color which for a "lustre" is superb, we have reached a quality that is surpassing in crispness and delicate flavor, we have produced a productiveness that vastly excels the old improved and standard strains. It retains its dark green color until ripe. It has a plumpness delightfully pleasing. It is very firm. Can be picked at any stage for pickling or table use. We have a revitalized plant of great constitutional vigor.

443—Special Strain. Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid. Price by express: Lb., 95c; 10 lbs., \$8.00.

450—Standard Strain. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid. Price by express: Lb., 60c; 10 lbs., \$5.00.

439—COOL AND CRISP. A very early and productive White Spine sort with dark green skin, fine for pickling and splendid for slicing. Larger and more cylindrical than Early White Spine.

Price: Per pkg., 5c; oz., 10c; ¼ lb., 25c; per lb., 75c, postpaid.

444—EMERALD. A very smooth cucumber of a fine dark green color, almost spineless and of very symmetrical shape. The quality is excellent. Late.

Price: Per pkg., 5c; per oz., 10c; ¼ lb., 25c; per lb., 75c, postpaid.

443—EARLY WHITE SPINE. Very early; producing attractive light green fruits about 7 to 8 inches in length, uniformly straight and with crisp and tender flesh.

Price: Per pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

CUMBERLAND CUCUMBER

440—CUMBERLAND. This variety of the hardy White Spine type, is a rapid, strong grower and is very prolific in fruit. During the whole period of growth, from the time they first set until full grown, the form is exceptionally straight and symmetrical, making them as choice for a slicing variety as for pickles. The flesh is firm, very crisp and tender at all stages. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c; 10 lbs., \$5.00, postpaid.

438—IMPROVED ARLINGTON. A selection of the Early White Spine, a few days earlier and more pointed at each end. The fruits are slender, medium sized, of straight, symmetrical form and glossy green color. They are of attractive appearance and are excellent for the market and for shipping; largely planted by southern truckers.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c, postpaid. Price by express: Lb., 85c; 5 lbs. and over, 65c per lb.

445—EXTRA LONG OR EVERGREEN. Later and of larger size than Salzer's Earliest, growing about 10 to 12 inches long. One of the most popular varieties grown for the market in the North.

The fruits are very regular in size and form, straight, smooth, of a very beautiful dark green color and with white, crisp and tender flesh. The vines are of very vigorous and healthy growth.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; per lb., 85c, postpaid. Price by express: 10 lbs., \$7.00.

446—FORDHOOK FAMOUS. An excellent type of long white spine similar to Davis' Perfect.

Price: Per pkg., 5c; oz., 10c; ¼ lb., 30c; per lb., \$1.00. Price by express: Lb., 95c; 5 lbs., \$4.50; 10 lbs., \$8.50.

DAVIS PERFECT CUCUMBER

441—The unparalleled demand and ever increasing popularity of this cucumber emphasized to a mathematical certainty that it is a variety of greatest intrinsic value to those who want a dependable strain of "full dollar value to the last seed."

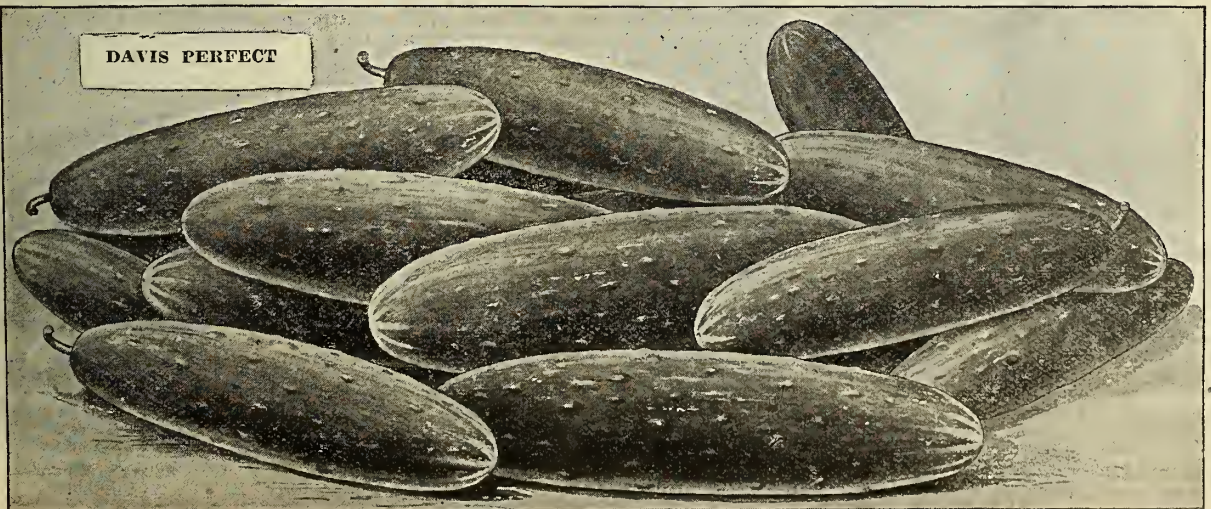
12-16 inches long; ready for the table in about 55 to 60 days from sowing and splendid for forcing under glass and for growing outdoors.

There is no better moneymaker for the gardener than this. The fruits are very uniform in growth, of perfect form. When

picked it holds its apparent freshness and color much longer than most other kinds, which renders it of great value as a market and shipping variety. The flesh is white, crisp and of the finest flavor. One-third of the cucumber being solid flesh.

Grown either way the color is alike. Somewhat later than the White Spine varieties listed on the preceding page.

Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c, postpaid. Price by express: Lb., 70c; 10 lbs., \$6.50.



SALZER'S PROLIFIC PICKLE CUCUMBER

**\$400 PER ACRE
EASILY MADE**

**400 5 GALLON
KEGS PER
ACRE OF
PICKLES**



**"SALZER'S
PROLIFIC PICKLE"**

AS FINE AS THEY LOOK

469—Early recognizing that the greatest contributing factor to the perfect pickling variety is its quality, productiveness and size, we have continually made a study of Cucumbers for pickles, testing and originating new sorts for this purpose until now we consider we have perfection in Salzer's Prolific Pickle. It is of medium size, slender, cylindrical, square ended, with large, prominent spines, color dark green. The flesh is solid and thick in texture, excellent in quality. It is enormously productive, the vines set fruit when young and continue to bear longer than any other variety, cropping often from 200 to 400 bushels per acre. We are sure our patrons will find it now by all odds the best offered in America. The biggest yield we ever heard of comes from James Craig, Cook Co., Ill., who reports 600 bushels perfect pickles from one acre, which he sold to the factory and private concerns. Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., 90c, postpaid. Price by Express: Lb., 85c; 10 lbs., \$7.00.

467—**THE GREAT BOSTON PICKLE CUCUMBER.** Made famous by Boston gardeners who grow for the great pickle factories in that vicinity. Now extensively grown all over the United States. Medium-sized fruit of dark green color and very fine quality for pickles and for the table. Our stock is of the greatest purity and uniformity. We supply many large pickling concerns with the same. Price: Pkg., 5c; oz., 10; ¼ lb., 20c; lb., 70c, postpaid. Price, by Express: 10 lb. lots, 60c per lb.; 25 lbs. and over, 55c per lb.

464—**EARLY GREEN CLUSTER.** Hardy and vigorous, bearing the bulk of their fruits in clusters near the roots. The fruits are short and thick, dark green at the stem and changing to a lighter shade at the blossom end; of good quality and extensively used for pickling and also for slicing. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 55c, postpaid.

463—**EARLY FRAME, OR SHORT GREEN.** Uniform, straight and attractive fruits of medium size, bright green color and tender, crisp flesh. A good yielder. Fine for short bottle and dill pickles, and for slicing. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid. Price, by Express: 10 lbs., \$5.50.

466—**SALZER'S EVERBEARING CUCUMBER.** A very early variety, the peculiar merit of which is that the vines continue to flower and produce fruit in large quantities until killed by frost. One vine exhibits at the same time Cucumbers in every stage of growth. The average size is 4 to 5 inches in length; the color, dark green; an excellent variety for small pickles. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 70c, postpaid.

465—**EARLY RUSSIAN.** An extra early cucumber; the fruits are small, only 3 or 4 inches long, solid and crisp, and of fine quality for bottle pickles. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 85c, postpaid.

462—**CHICAGO PICKLING.** Very prolific and largely grown for pickles. The fruits are of medium size, slender, bright green, very smooth and symmetrical and of the best quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: 10 lbs., \$4.75.

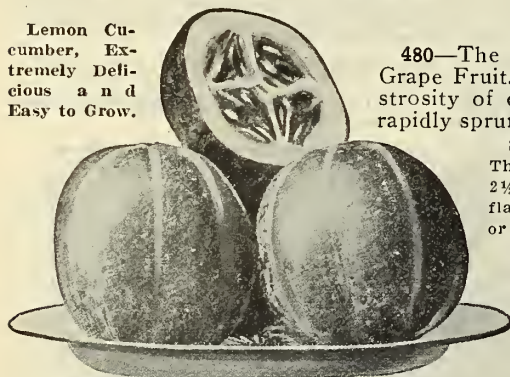
465—**MIXED CUCUMBERS.** So enormous have become the requests for a mixture of cucumbers that we now prepare a carefully blended mixture of the best sorts. Price: Pkg., 5c; oz., 15c; ¼ lb., 20c; lb., 60c, postpaid.

LEMON CUCUMBER

480—The career of this unique novelty parallels in many respects that of the Grape Fruit. Each at their introduction were considered nothing short of a monstrosity of questionable merit. Like the Grape Fruit the Lemon Cucumber rapidly sprung into public favor and is now considered a highly prized table delicacy.

Similar in shape to a lemon, and when ready to use it has the color of a ripe lemon. The skin is smooth. The fruits are very attractive in appearance and grow from 2½ to 3 inches in diameter. The flesh is tender, crisp and possesses a sweetness and flavor surpassing all other Cucumbers. They are unexcelled for pickling, either green or ripe. For slicing they should be used just as the fruits are turning yellow. This is a real Cucumber, and is not to be confounded with the Garden Lemon. Most customers who have tried it prefer it to any other Cucumber. A few hills of same should be grown in every garden. Will yield four times as many Cucumbers as any other variety. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c, postpaid.

Lemon Cucumber, Extremely Delicious and Easy to Grow.



479—**SALZER'S GREAT JAPANESE CLIMBING.** A wonderful Cucumber climbing rapidly like a vine and bearing innumerable Cucumbers of delicious quality. The fruits are 8 to 10 inches in length, of a fine green color; the flesh is thick and firm, never bitter, and fine for pickling as well as slicing. It is very prolific and the fruits, being raised well above the ground, never suffer from wet weather or insects, also withstands the dry, hot summers better than most kinds. Price: Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., \$1.00, postpaid.

483—**WEST INDIA GHERKINS.** A novel little Cucumber, grown for show and pickles. Of no value for slicing. The fruits are oval, two or three inches in length and closely covered with spines. Should be picked when young and tender. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.

481—**SALZER'S LONG GIANT.** Surpasses all varieties in its length and great beauty. The fruit is very uniform in size, being from 18 to 24 inches long, and of light green color. It is crisp, brittle, of mild flavor and has but few seeds. A late sort. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

482—**SNAKE CUCUMBERS.** Have you seen this Cucumber, as long as 6 feet, coiled up like a snake? A singular and remarkable curiosity. It is good for food, but is grown more on account of its oddity. Price: Pkg., 5c; oz., 15c; ¼ lb., 45c, postpaid.



Salzer's Japanese Climbing

SALZER'S NEW YORK PURPLE EGG PLANT

One of the Rarest Table Delicacies in the World

Its Rich Flavor Surpasses Any Vegetable

494—There is no vegetable in the world that affords a more tempting, appetizing table diet than this great delicacy. The finest specimen ever brought to our notice was grown from Salzer's New York Purple.

It is positively the choicest strain for ease of culture as well as for table quality. Many persons have a natural hesitancy about trying to grow vegetables little known to them. It is one of life's greatest mistakes. Start this year, try the Egg Plant—you will be amazed to discover what a wonderfully delightful vegetable it is to grow and to eat.

It is early, extremely prolific and entirely spineless. Extra large fruits, weighing 12 pounds each with a circumference of 20 to 24 inches have often been grown of our strain and as much as 60 pounds of fruit from one plant. The fruits are of deep purple color, quite smooth, and have white delicious flesh. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.10, postpaid.

BLACK BEAUTY EGG PLANT

492—A most desirable variety for the home garden and truckers, especially in the North, as it is quite early, maturing its fruits from 10 to 12 days ahead of the New York Purple. The fruits are broad, thick, symmetrical in shape, more round than the Salzer's New York of a rich, lustrous purplish black color, and of splendid flavor. Not quite so productive, nor are the fruits usually as large as those of the New York Purple. Price: Pkg., 5c; oz., 25c; ¼ lb., 70c, postpaid.

SALZER'S EARLY LONG PURPLE EGG PLANT

493—It is the earliest Egg Plant, and is very tender, delicately and richly flavored. It is especially adapted for family use; the fruits being only about 6 inches long, are too small for the general market. Prices: Pkg., 5c; oz., 35c; ¼ lb., \$1.10; lb., \$3.50, postpaid.



EARLY PURPLE VIENNA KOHLRABI

THE EARLIEST

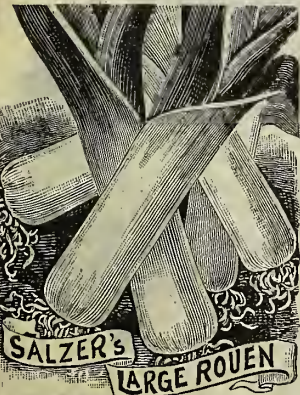


522—This delicious vegetable is justly popular. Excellent for soups or cooked as turnips. Full cabbage flavor; earlier than cabbage. Largely grown for table use by Germans. The leaf stems, and bulbs are purple, but in all other respects the same as the White Vienna. The White and Purple Vienna are best for table use. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c, postpaid.

523—EARLY WHITE VIENNA. A very handsome, extremely early variety, with small tops. The bulbs are of medium size nearly white and of the best quality; it makes a delicious cabbage-flavored dish. The ball of this variety is large enough to be eaten in two months from time of sowing. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$1.75, postpaid.

525—SALZER'S MAMMOTH. Grows to a very large size, the bulbs often weighing 8 to 10 lbs. when fully grown. The color of the skin is of greenish white. The flesh is of fine table quality when young. Largely grown for stock feeding. Very late. Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

SALZER'S LARGE AMERICAN FLAG LEEK



531—A splendid vegetable for flavoring soups, etc. Treat same as onions; both leaves and bulbs are used. Leeks are very hardy and the flavor is much improved by freezing. If very white and tender stems are desired, draw up the earth about the stems in the same manner as is done in blanching celery. In fall, plant a few in sand in the cellar for winter use. Large, thick stems of sweet flavor. Price: Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.10, postpaid.

532—LARGE ROUEN. One of the best. Splendid for flavoring. Very hardy, very thick, snow white stems of delicious flavor. Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.60.

530—CARENTAN. The largest kind, three inches in diameter, becoming very white and tender. Hardy and desirable. Price: Pkg., 5c; oz., 10c; ¼ lb., \$1.50, postpaid.

NASTURTIUM

The seeds, while young and succulent, are pickled and used as capers, and the young shoots and leaves are excellent for salads. 2213—TALL. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c, postpaid. 2212—DWARF. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c, postpaid.

SALZER'S FRENCH GIANT DANDELION

490—This should not be confused with the wild Dandelion, as it is much superior, having leaves much thicker and almost double the size.

Good for the blood; in France it is largely grown. It is delicious and on account of its extreme earliness is in great demand as a salad; the leaves are also cooked like spinach. Price: Pkg., 5c; oz., 40c; ¼ lb., \$1.25; lb., \$4.00, postpaid.

SELECT STRAIN HORSERADISH

This splendid appetizer cannot be over-estimated. 25 plants are sufficient for a small family. The roots grow and increase rapidly in size with each succeeding year. Plant in a corner of the yard where you wish it to grow and you can begin digging the next year.

4110—SELECT STRAIN. Price: Roots, doz., 25c, postpaid. Price by Express: 50 for 45c; 100 for 75c; 1,000 for \$5.50.

BOHEMIAN OR MALINER-KREN

4111—It's the finest, richest, largest of all—worth its weight in gold to get a start with. Grows to double the size of the old variety, and is whiter, of superior quality and much earlier, being ready for market in the Fall if planted in Spring. Price: Doz. for 35c; 50 for \$1.00; 100 for \$1.75, postpaid. Price by Express: 100 for \$1.00; 1,000 for \$8.50.



Horscradish

GARLIC

In great demand among all classes.

809—COMMON GARLIC SETS. Price: ¼ lb., 15c; lb., 35c, postpaid. Price by Express: Lb., 25c.

810—ITALIAN. Very prolific. Grown from imported bulbs, very rich and desirable. Price: ¼ lb., 15c; lb., 40c, postpaid. Price by Express: Lb., 30c; 5 lbs., \$1.25.

MARTINIA

600—The seed pods when young and tender are used for pickles. Price: Pkg., 10c; oz., 35c, postpaid.

SOUTHERN GIANT OR CHINESE MUSTARD

725—Crimpled, frilled and bushy; leaves often 14 inches long; ready for use in 6 weeks from sowing. Plants yield until frost. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.



Mustard Chinese



724—ELEPHANT'S EAR. A new variety with numerous tremendously large, broad leaves of good substance and of most appetizing pungency; they are of light green color and have large white ribs. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.

IF YOU HAVE NEVER GROWN KOHLRABI, TRY IT THIS YEAR—IT IS DELICIOUS

**SALZER'S EARLIEST
A HIGHBRED
STRAIN**

**DECIDEDLY THE MOST USEFUL
LETTUCE GROWN
THE EASIEST OF ALL
TO
GROW**

**A
GREAT
FORCING
VARIETY**

**SALZER'S FAMOUS
EARLIEST LETTUCE**

540—The marvelous development in lettuces is not more marked in any new creations than in Salzer's Famous Earliest. It has a noticeable strain of quality that makes it a distinctive feature peculiar to itself. Characteristics that cannot be successfully imitated as our selective process are along lines entirely our own. Salzer's Earliest stands unquestionably at the head of the list by the sheer force of its superlative merit. We say without fear of contradiction that Salzer's Earliest is the earliest loose leaved Lettuce in the world—bar none.

It is, indeed, a remarkable lettuce, grows quickly, of beautiful color and shape, and will make more money for the grower, whether he sows seeds in a hotbed or outdoors, than any other Lettuce we know of. We have unlimited numbers of testimonials from gardeners, citizens and farmers, praising the merits of this **EARLIEST LETTUCE**. It is the Lettuce for early, and is the lettuce for all summer long.

Salzer's Earliest is the earliest bunching, or loose-leaved variety of lettuce, and it affords crisp, good-flavored leaves long before the heading sorts have commenced to close up.

The plants form a loose cluster of leaves which blanch nicely. The leaves are of light green color, excessively blistered and crumpled, crisp and of good quality. The quality is especially fine when grown in the greenhouse and it is the easiest and by far the most profitable variety to grow under glass; it is also a splendid shipper and will keep in good condition better than any other variety.

Price: Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., \$1.25; 5 lbs., \$5.50, postpaid. By Express: Lb., \$1.15; 5 lbs., \$5.00.

BLACK SEEDED SIMPSON LETTUCE

554—One of the most easily grown and most reliable varieties, growing well during the hot summer when most others are failures, therefore most satisfactory and popular for home use, but also largely grown for the market, especially in the western states. It is a good shipper and it does equally well outdoors as in the greenhouse. Very early, slow to go to seed, with broad, crumpled leaves of very light green color, tender and sweet. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 85c, postpaid. Price, by Express: 5 lbs. and over, 65c per lb.

EARLY CURLED WHITE SEEDED SIMPSON OR SILESIA

559—Medium sized plants with very light green leaves of good quality and sweet flavor. Very reliable and sure to make good leaves, even under very unfavorable conditions. A good sort for the home garden, one of the oldest and most popular varieties. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 85c, postpaid. By express: 75c lb.

THE MORSE

571—Very similar to the Black Seeded Simpson, the color of the seed, however, is white. In quality it is one of the best loose-leaved varieties. Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

SALZER'S ALL CREAM LETTUCE

VERY ORNAMENTAL AND ATTRACTIVE

538—This wonderful variety has enjoyed an uninterrupted record that is nothing short of marvelous. Every individual who has ever grown it unites in pronouncing it of extra flavor and remarkable for maintaining its high quality for an unusual length of time.

It forms a beautiful plant, 10 to 12 inches high, by 9 to 10 inches across; the leaves grow upright, and the upper part of the outer leaves turning outward very gracefully, and are handsomely wrinkled. The edges of the outer leaves are of a glossy, reddish bronze, very ornamental and fresh in appearance; within, the leaves are almost white and wonderfully crisp and tender. It grows very quickly; is ready to cut early and remains for weeks. One of the best loose leaf curled sorts for the home garden, tender, crisp and sweet, little used for the market.

Price: Pkg., 10c; oz., 20c; ¼ lb., 30c; per lb., \$1.00, postpaid.

541—**GRAND RAPIDS**. A splendid old reliable type of universal popularity. A splendid shipper. Long keeper. A loose leaf variety. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 85c, postpaid. By express: Lb., 75c; 5 lbs., \$3.25.

542—**OAK LEAVED**. The leaves are deeply lobed like oak leaves. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c, postpaid.



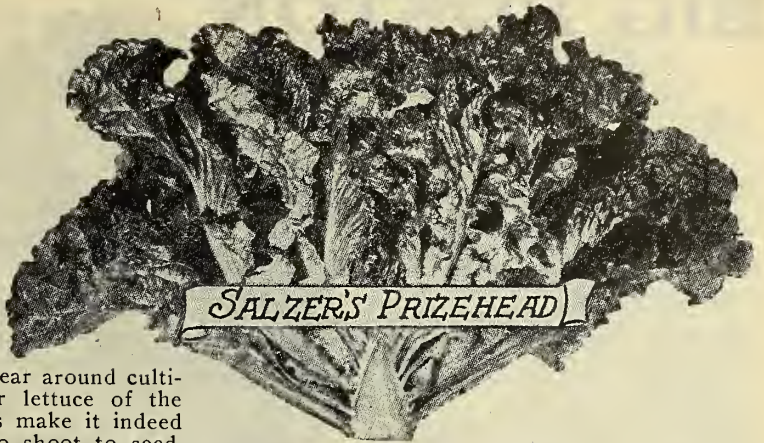
BLACK SEEDED SIMPSON

WHEN THE EXTRAORDINARY IS EXPECTED USE SALZER'S

SALZER'S PRIZEHEAD LETTUCE

**DELIGHTFULLY CRISP
DELICIOUSLY SWEET
SURPASSINGLY TENDER**

575—The test of time has only served to strengthen the confidence in this magnificent type. Continuous use by home and market growers for years has demonstrated it is one of the best and most reliable varieties for all year around cultivation. More largely grown than any other lettuce of the loose heads. Its immense size and tenderness make it indeed a Prizehead. It is quite early and is slow to shoot to seed. The plants form a loose cluster of leaves, the inner part of which is well blanched, though there is no heart; the leaves are much blistered and crumpled, are of light brown color, varying to bright green, and are of exquisite quality, tender and crisp in texture and sweet in flavor. **An excellent variety for home use, more largely grown in this country than any other.** We sell very large quantities of this variety and our stock is very fine and must not be confounded with that of other seedsmen. **Price: Per pkg., 5c; oz., 10c; ¼ lb., 20c; per lb., 70c, postpaid.**



SALZER'S OWN, LEASE AND OPERATE OVER 5,000 ACRES ON WHICH WE GROW SEEDS

Salzer's MAY KING Lettuce

The Earliest of the Head Lettuces

This Special Strain Sold Only By Salzer.

560—The name is and has been an infallible index to its superiority as an early maturing and superlative table variety. It is unquestionably the King of the head lettuces—a type with merit so outstanding as to place it in universal use. It is the very earliest head lettuce, strikingly handsome.

Compact and very firm heads, of good size, having a diameter of 7 to 8 inches. The outer leaves are light green tinged with reddish brown, and are handsomely savoyed, the inner leaves blanch to a rich golden yellow color, are very tender and of sweet, buttery flavor. It attains a size suitable for use before any other large heading variety and the solid heads make it a fine shipper. A splendid variety for outdoors planting in Spring as well as in Fall, and also very satisfactory for forcing. **Price: Per pkg., 10c; oz., 20c; ¼ lb., 30c; per lb., \$1.00, postpaid. Price by express: 5 lbs. and over, 80c per lb.**



May King Lettuce

OTHER POPULAR BUTTERHEAD VARIETIES

570—**TENNIS BALL WHITE SEED OR BOSTON MARKET.** A splendid forcing variety, a few days later than Tom Thumb, but with larger heads. Compact, globular heads with broad, crumpled leaves, light green color, sweet, buttery flavor. Mostly used for forcing during Winter. **Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.**

569—**SALAMANDER OR TENNIS BALL BLACK SEEDED.** One of the most largely grown varieties in this country; succeeds everywhere and at all seasons. Medium early with large firm and well balanced heads of broad, blistered leaves, which are of light green color. The quality is excellent, of soft, delicate texture and buttery, sweet flavor. **HARDY, SURE TO HEAD, EXCELLENT FOR SHIPPING.** One of the best for the private as well as for the market gardener. **Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.**

557—**DEACON.** Medium early, large heads, slow to shoot to seed. The leaves are broad, smooth and thick and form compact heads, the inner part of which is well blanched; outer leaves grayish green. The quality is very fine, of sweet and decidedly buttery flavor. **Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; per lb., 90c, postpaid.**

552—**ALL SEASON.** A valuable variety with very large, firm heads. The leaves are very broad, thick, smooth, of light green color; the inner part of the head is extremely well blanched. In quality this is one of the finest of all lettuce varieties. Medium late. **Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., 90c, postpaid.**

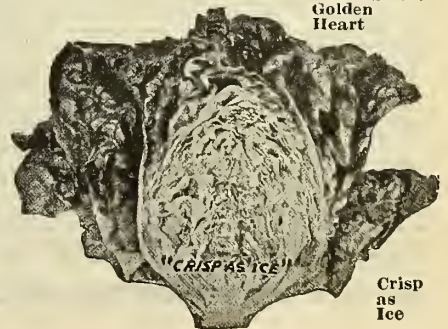
564—**SALZER'S IMMENSITY.** IT'S A GIGANTIC LETTUCE, with enormous solid heads, fully 18 inches in diameter. Color, dark green spotted with brown. Quality very fine, soft and of buttery sweet flavor. Quite late. **Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid.**

555—**CALIFORNIA CREAM BUTTER.** One of the best for market and house garden. Very solid head, rich buttery flavor. **Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c, postpaid.**

CRISP-AS-ICE LETTUCE

556—A very beautiful lettuce of medium size and medium early. Very compact plants, forming firm heads with rich, golden hearts. The leaves are broad, twisted and crumpled and of a very attractive reddish brown color. On account of the color not well suited for the market, but for the home garden one of the best, being unsurpassed in delicate flavor and tender, brittle quality. **Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.**

Has a Sweet Golden Heart



Crisp as Ice

BIG BOSTON LETTUCE

A Pleasure to Grow

553—The more critical of Big Boston, the more emphatic will be your appreciation. Its virtues are many. Its combined essentials for profitable growing are remarkable. Its table quality attributes are most pronounced. It has great range of adaptability. It is one of the most popular varieties in the world today. Its praises from satisfied customers reverberate from coast to coast by thousands. It never fails to give satisfaction no matter where grown.

A splendid market variety, largely grown everywhere. Succeeds especially well in cold weather, during Spring and Fall, and large areas are planted with it in the Fall, in eastern states, and it is also used more extensively than any other lettuce grown in southern states during winter, for shipping to northern markets. Big Boston is also a most satisfactory variety to force in cool greenhouses, for Winter, and to sow in cold frames for Spring use. The heads are quite large, of very attractive appearance, light green color, with bronzed edges and are of fine quality, crisp, tender and sweet. About ten days later than May King. Our strain of this variety is a selected stock of the highest type.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00, postpaid.

Big Boston

WONDERFULLY
POPULAR IN
EVERY STATE



"SALZER'S
GERMAN BUTTER"

SALZER'S GERMAN BUTTER

A Great Home Garden Variety LETTUCE

561—German Butter has a decided agreeable, pleasant and fascinating taste. It is a type that has endeared itself into the hearts of home growers everywhere, and gaining in esteem with amazing rapidity on account of its pleasing flavor. It is an extremely solid head setting variety, consequently highly prized for table use. Is one of the best summer sorts.

Its large head is in quality one of the finest of all lettuce sorts, the leaves are very thick and of very buttery, sweet flavor. The outer leaves are of a dark, rich, glossy green color, spotted with deep brown; the inner head is never colored. Not used for forcing, but outdoors it succeeds well everywhere and at all times of the season. Very hardy, a good shipper. One of the very best for the home garden and also for the market. Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

See Next Page for Our Great
La Crosse Market Lettuce

CRISP-HEAD VARIETIES

DENVER MARKET

558—One of the most handsome varieties in cultivation, quite large heads, with very blistered and crumpled leaves of beautiful light green color. A splendid seller in any market and therefore one of the most satisfactory varieties for the market gardener. Little used for forcing, planted at all times during the year. Late, slow to run to seed, hardy and reliable, the texture is hard and crisp and the quality very fine.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.

IMPROVED HANSON

562—The most extensively grown head lettuce in this country, succeeds everywhere and at all times. Splendid for either the home or market gardeners. The earliest of the crisp-head varieties with very large, globular heads which are quite firm and well blanched. The leaves are broad, crumpled and twisted, of light green color never spotted or brownish, exceedingly crisp and firm in texture and of very sweet flavor. Not grown indoors.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid.

NEW YORK

566—A sure header. Heads very large, very hard, well blanched and of exceedingly fine quality. An excellent shipper and one of the best for the house garden.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 80c, postpaid.

ICEBERG

563—A standard sureheading lettuce, medium late, with large, extremely hard, well blanched head. The leaves which completely and tightly overlap one another are very broad, crumpled and twisted, have heavy veins and finely frilled borders. They are of light green color, crisp and firm texture, and very fine quality, sweet and tender. Iceberg is a very reliable, sure header, very largely grown in all parts of the country and one of the best for the market, as well as for the private garden.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 80c, postpaid.



THE "CRISP-HEAD" VARIETIES ARE LATER THAN THE BUTTERHEADS BUT HEAD MORE SURELY DURING HOT WEATHER

The "Crisp-Head" varieties are later than the Butterheads, but head more surely during hot weather; not used for forcing.



LA CROSSE MARKET LETTUCE Time Tried and True It is Without a Rival

565—Possessing every quality requisite for a perfect strain, this superb lettuce stands unrivalled and heads the list as the largest crisp heading lettuce, producing immense heads often 15 to 16 inches across and weighing enormously. The interior is beautifully blanching, creamy-white, crisp, tender and sweet. The outer color is a distinct apple-green. A standard hot weather head-lettuce. This large and robust growing variety, rooting deeply, resists hot and dry weather; it is reliable, sure-heading under most trying conditions and is slow to go to seed. A good shipper, not used for forcing, but a most desirable variety for the private as well as the market gardener. Price: Per pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid.

PARIS WHITE COS LETTUCE



598—Considered the best of all in quality; the leaves possess a freshness and distinct quality which are very much liked and make a pleasant change from other sorts. The narrow spoon-shaped leaves form loose sugar-loaf shaped heads, which should be blanching by drawing the outer leaves about them and loosely tying them with a string.

Paris White Cos should be tried in every garden. Succeeds very well in summer, never wilts under the severest sun and can be grown to an immense size, plants weighing six pounds have been grown of this variety. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c, postpaid.

599—ROMAINE. By far the best of the Cos, or Romaine, varieties. These are becoming very popular; they have a distinct and pleasing flavor. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.

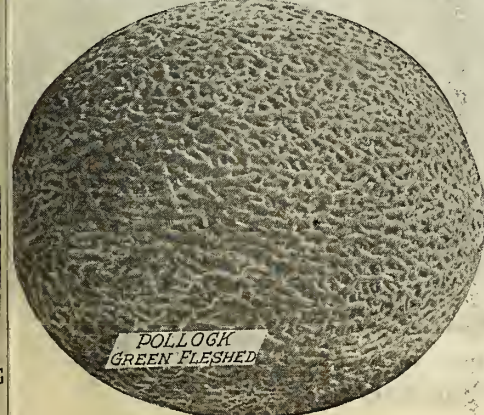
ENDIVE

Endive is one of the best salads for fall and winter use. **WHITE OR MOSS CURLED.** Price: Pkg., 5c; oz., 10c; ¼ lb., 5c; lb., 90c, postpaid.

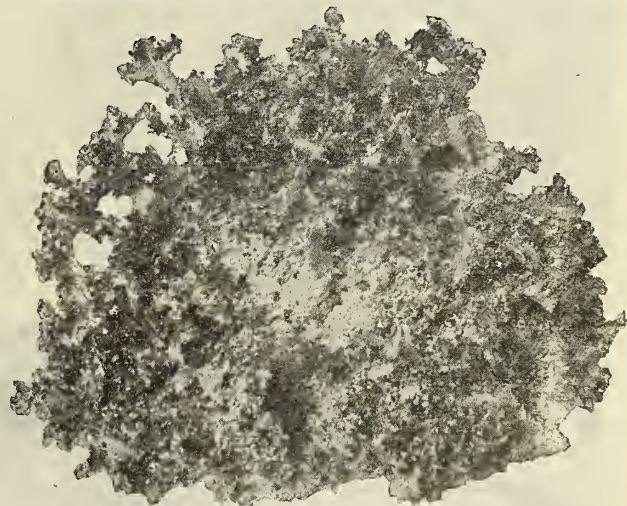
501—EVER WHITE CURLED. Very light colored leaves, which are crisp and tender; the most attractive sort; 14-16 inches in diameter.

502—MOSS CURLED. A dense cluster of finely cut-in crisp green leaves which, when properly blanching, are very crisp and tender; 8 to 12 inches in diameter. Resembles a tuft of moss.

500—BROAD LEAVED BATAVIAN (Escarolle). Large, broad leaved, forming a fairly firm head, 16 inches in diameter; blanches nearly white, and is of fine flavor, unsurpassed for salads; also much used for greens; cooked like spinach. Largely grown. Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.



576—MIXED LETTUCE
Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.25, postpaid.



Moss Curled Endive

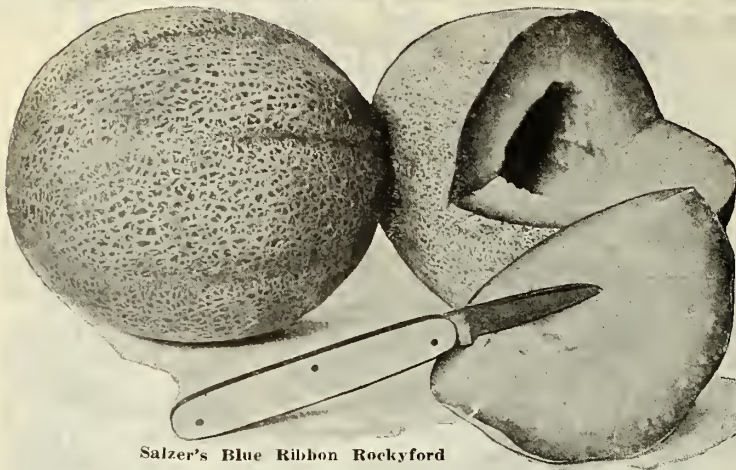
POLLOCK GREEN FLESHED MUSK MELON

The Great Rust Resister

615—It is interesting to note that in spite of the great evolution in the melon world that Pollock Green Flesh continues to maintain a premier position. This great melon has done more to remove the hazard of and make melon growing a genuine pleasure than any other type grown.

The best late or main crop variety of the pure green fleshed Rockyford cantaloupes, and is very largely grown all over the country. The vines of Pollock are very strong growers, able to resist unfavorable climatic conditions and can a ways be depended upon to produce the largest crops. The melon is covered with a gray netting closely laced and interlaced over the entire surface. As a shipper this melon cannot be excelled. The meat is very deep, of light green color, fine grained, melting, tender and sweet, and never fails to please.

Price: Packet, 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid. Price, by express: Lb., 70c; 5 lbs. and over, 65c per lb.



Salzer's Blue Ribbon Rockyford

NO. 25 POLLOCK

SALMON TINTED **MUSK MELON** RUST RESISTANT

The Great New Rockyford Gem

614—The wonders that can be accomplished in increasing production, improving the quality, overcoming the variations of soil and the diversities of climate is exemplified in this grand melon, the fame of which has reached around the world with amazing rapidity; until today it is conceded it is in a class distinctly its own. That it is destined to be the foremost melon of the green sorts is predicted by melon growers all over the country.

It is today considered the best of all Rockyford Gems. It has proven the best seller and the most reliable and best cropper, thriving on most any soil. It is more disease resistant than any other strain. The fruits are of great uniformity in size and shape; the gray netting is well developed, closely laced and covers the entire surface. There is a secondary netting which covers the interstices between the lacings of the netting proper. The blossom button is small and well developed. In Pollock No. 25 a larger percentage will run Jumbo, on average ground about 40% and on rich soil practically all will be larger than standard. The color of the flesh of Pollock No. 25 is one-half pale green next to the rind and the other half, towards the center, rich salmon. About one-fourth of these melons, however, have salmon meat through the entire depth. The flesh is very deep, solid, ripens clear to the rind, has a very small seed cavity and is of a very delightful, sweet and luscious flavor. Price: Packet, 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00, postpaid. Price, by Express: Lb., 90c; 10 lbs. and over, 85c per lb.

SALZER'S CELEBRATED "BLUE RIBBON" ROCKYFORD MUSK MELON

The Most Famous Melon in the Country

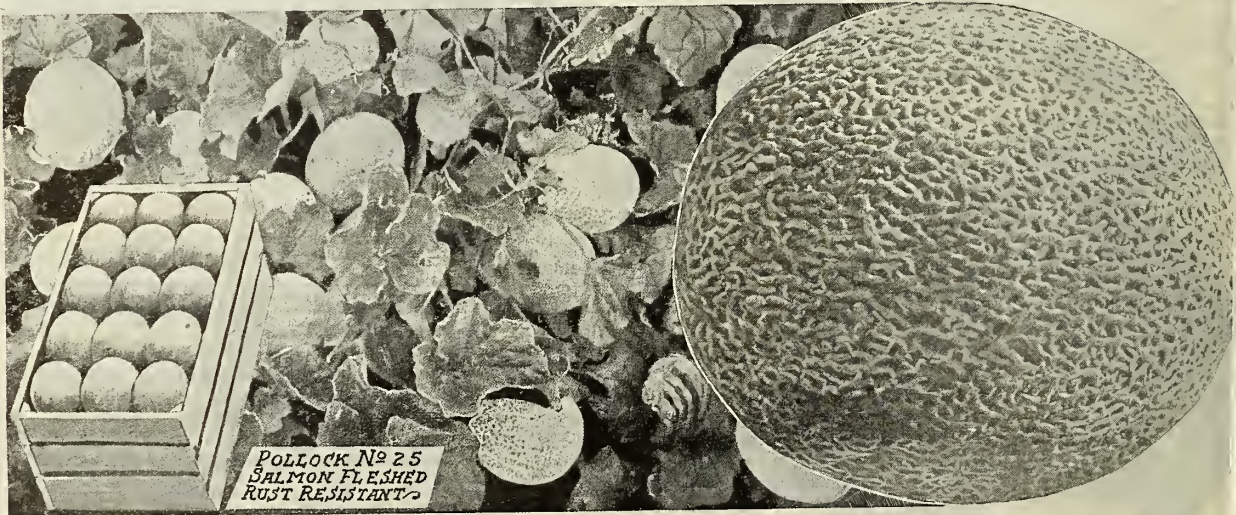
604—The original Rockyford was heralded the world over as one of the greatest melon creations ever introduced and its name has since become Colorado famous. Salzer's Blue Ribbon is the perfected Rockyford; it is nature's melon "masterpiece." It is the old Rockyford with its faults eliminated and its virtues intensified. It is a rejuvenated melon of the highest type.

The flesh of these melons is green, lusciously sweet and melting, it can be eaten close to the rind. The seed cavity is extremely small. The average weight of the melon is about one and one-half pounds, and the largest per cent of the crop is of such size as to pack 45 melons to the standard crate, 12x12x24 inches. The netting is extremely well developed, closely laced, of gray color, covering the entire fruit. Salzer's Blue Ribbon is the best early strain of Rockyford netted gems. It is extremely early, more prolific and disease resistant than any other as early. While later strains ripening during a longer season give larger crops, the biggest money per acre on green fleshed Rockyford melons has been made on Salzer's Blue Ribbon because of its earliness. Every melon grower should therefore plant part of his land to Salzer's Blue Ribbon.

Salzer's Blue Ribbon strain of this celebrated melon ripens in about 70 days, produces only fruits of standard size, growing in well developed melons to the vine. An acre easily holds 1,000 hills, planted 6 feet by 7 feet, three kernels to the hill will easily produce 20,000 splendid melons, at 5c each, equal \$1,000.00! You can do just as well on your land! Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 85c, postpaid.

MIXED MUSK MELON

649—Many of our customers prefer one mixture of seed that will produce early, medium, late, green flesh and orange flesh varieties, thus producing a continuous table supply throughout the season from one small plot. This is composed of our best select strains and put together in a properly balanced mixture that will give ripe, luscious fruit throughout the season. Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., 90c, postpaid.



Price, No. 25 Pollock: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00, postpaid. Price, by Express: Lb., 90c; 10 lbs., \$8.50.

PLEASE GIVE ORDER NUMBER WHEN ORDERING

SALZER'S EARLIEST RIPE MUSKMELON

The Earliest Green Flesh Melon We Know Of

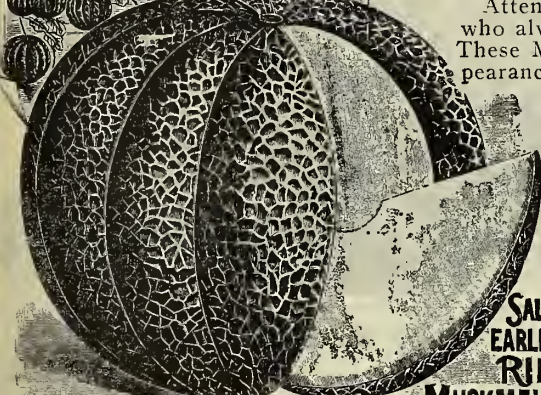
606—We really believe as a people our innate craving in the early spring months for muskmelon has more to do with the stupendous sales of this melon than anything else.

Being the earliest of all melons and one of the sweetest and most delicious flavored, home growers have shown this great variety a stated preference for early use. For "near-by" markets it is extensively grown by gardeners, but for shipping and long keeping we recommend sowing other types with more dependable qualities for that purpose.

Attention was first called to this Melon by a gardener near La Crosse, who always had Muskmelons from 8 to 15 days ahead of any one else. These Melons developed to a uniform size, of fine round shape and appearance, green fleshed, extremely delicious. The profit to an acre is something enormous, as all the Melons are usually salable before other sorts come into the market.

THIS IS THE EARLIEST GREEN-FLESHED MUSKMELON that we know of; being ready for the market in about 60 days after planting. The flesh is very thick of a rich green color, sweet, luscious and melting, and the flavor is unsurpassed by that of any other variety. It is an enormous cropper, bearing for a long time. We sold more than 140,000 packages of this Earliest Melon, and we have made just that many thousand melon growers pleased, delighted and happy. If you want to make money on Earliest Melons there is no other variety in the wide world that you can plant that will give quicker returns than SALZER'S EARLIEST RIPE MUSKMELON.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25; 3 lbs. (sufficient for 1 acre), \$3.00, postpaid.



SALZER EARLIEST RIPE MUSKMELON

MONTREAL MARKET

612—A giant among Muskmelon sorts, and at the same time producing one of the most deliciously flavored fruits. The handsome, showy Melons are especially suited to be grown for exhibition purposes. The fruit is very deeply and regularly ribbed; skin dark green, densely netted; flesh remarkably thick, light green, melting and of a delicious flavor. In every way it is one of the most desirable of all. In the neighborhood of Montreal, Canada, where this variety is extensively cultivated, it is mostly raised under glass.

ADAM F. SUBENTHALER, DODGE CITY, KANS., says: "Melons as big as half a bushel, just like big pumpkins—with meat thick, of the most delicious flavor; sweet and juicy."

Price, Montreal Market: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.

EARLY GREEN NUTMEG

607—A nutmeg-shaped, very early good-sized Melon ribbed and covered with coarse netting. The green flesh is thick and of fine flavor.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 85c, postpaid.

HACKENSACK EXTRA EARLY

609—Ripens usually in about 70 days. The Melons are of good size, almost of the same weight as the late Hackensack, heavily ribbed and netted and their green flesh is thick and of fine flavor. A splendid melon for the market and for shipping. Early and a wonderful yielder.

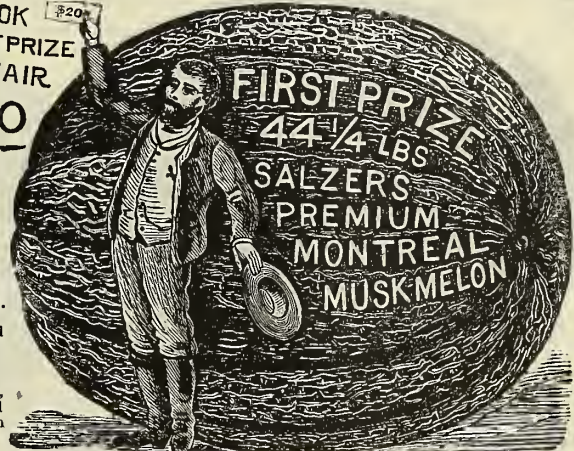
Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

EXTRA EARLY CITRON

608—An extremely early variety, but a few days later and more round than Salzer's Earliest Ripe. These small, round Melons are very productive; they have green skins which turn yellow at maturity and the flesh is light green, quite sweet and of fine quality. Much grown for first early market in Western cities. We have genuine pure stock.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c, postpaid.

TOOK FIRST PRIZE AT FAIR \$20



Montreal Market

NEW BUSH MUSKMELON

613—Has created considerable furore among home garden melon growers in towns and cities, who have welcomed this variety with delight. It is a most worthy and very important novelty of recent introduction.

A most important novelty, a vineless Muskmelon, growing in compact bush form, which makes it possible to grow it in a small garden where vine sorts could not be grown for lack of room. The plants grow 15 to 18 inches wide, should be planted in hills 2½ feet apart, 3 to 4 plants to a hill; they yield about twice as much as vine sorts.

The fruits are of the same type but a little larger than Jenny Lind, deeply netted with shallow ribs. The flesh is light green and of exquisite quality.

Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.65, postpaid.

NEW BUSH MUSK MELON



VINE PEACH

618—Somewhat similar to Muskmelons, requires the same cultivation. The fruit is about the size of a large peach, oval shaped and of bright orange color.

For sweet pickles, pies or preserving they are splendid and for mangoes are considered superior to Peppers. Directions for preparing with each package.

Price: Pkg., 5c; oz., 25c; ¼ lb., 75c, postpaid.

616—CLIMBING ORANGE POMEGRANATE. (Very similar to Vine Peach.)

Price: Pkg., 5c; oz., 25c, postpaid.



FULL CULTURAL INSTRUCTIONS ON EVERY PACKET

SALZER'S OSAGE MUSK MELON

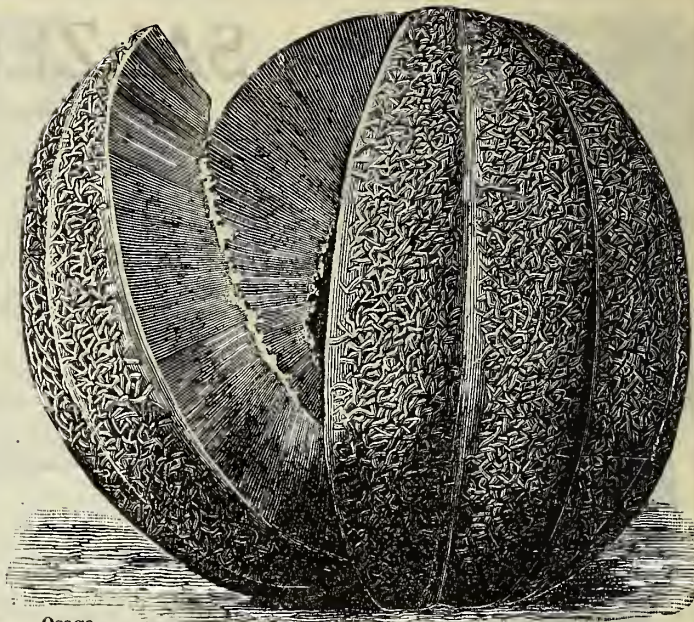
The Great Melon for the Northwest

642—In melon lore, there is an old adage, "When in doubt plant Osage"—this terse expression befittingly emphasizes the merit, quality and public esteem more accurately than we might do in a whole volume. It is peculiarly adapted to the cool climate of the northwest, consequently par excellence in the warmer districts. It is one of the most reliable and bountiful yielders. It makes up for its week or so of lateness by producing a melon about twice the size of the early varieties. Only requires about 75 days to mature.

Salzer's Osage, though much larger, is in appearance and in the flavor of the deliciously rich, sugary flesh, very similar to Emerald Gem. The melons are round, slightly ribbed, of dark green color and covered more or less with shallow netting. The flesh is deep salmon-colored, very thick, leaving but a small seed cavity in the center of even the largest fruits.

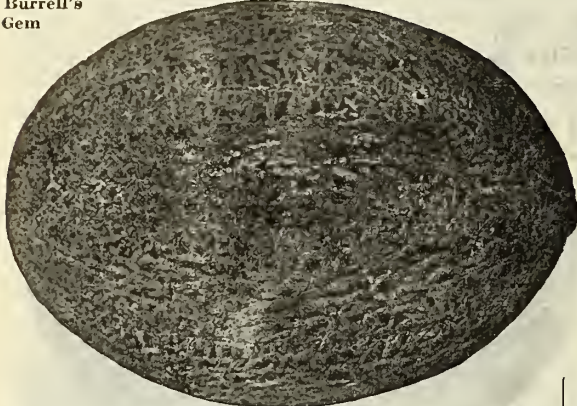
Very productive, a long keeper and excellent shipper. Our stock is unequalled, being taken only from the finest, best netted fruits.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid. Price, by Express: Lb., 55c; 5 lbs. or more at 50c lb.



Osage

Burrell's
Gem



BURRELL'S GEM OR DEFENDER MUSK MELON

637—Burrell's Gem has the reputation of possessing that deliciously rich, spicy flavor coveted by every lover of a good table melon. So superbly sweet and luscious that many claim it cannot be equalled. It is a yellow-fleshed sort. The elongated fruits are of medium size, average about 6 inches in length, and 2 pounds each. The flesh is edible almost to the rind, of a little darker color than the Osage. Burrell's Gem is an early Melon, ripening only a little later than Hoodoo. It is an abundant yielder, producing 15 to 25 Melons to the hill, and is an excellent shipper, standing transportation nearly 2 weeks without ice. It has always brought highly profitable returns to growers, more than 1,000 cars have been shipped of it from Rockyford, Colo., annually, and we recommend it as an ideal Melon for the home garden as well as for the market.

Selected Stock. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c, postpaid. Price, by Express: 5 lbs. and over, 80c per lb.

YELLOW MEATED JAPAN MUSK MELON

646—A fine large Melon which is in great demand in the Northwestern states and which, like the Osage, grows to perfection. It is large, nearly round, slightly ribbed, and covered with a thin gray netting. The skin turns yellowish white when ripe. The thick salmon-colored flesh is lusciously sweet, melting and of a rich, spicy flavor.

It is quite early, ripening at the same time as the Osage, the vines are healthy, strong growers and exceedingly productive. A splendid Melon for the home and one of the most profitable for the market, will prove a big seller everywhere. Received the premium as the sweetest Melon out of more than a dozen different kinds at the Interstate Fair, La Crosse.

Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

OTHER ORANGE FLESHED VARIETIES

639—EMERALD GEM. An early and prolific variety, with a skin which, while it is ribbed, is perfectly smooth and of deep, emerald-green color. The flesh is of a suffused salmon color, exceedingly sweet and delicious. The size is that of the Rockyford, the shape is more round. It ripens in about 80 days from planting. Melons lead all others in many local markets, on account of their rich, sweet flavor, but not being netted and often cracking open when ripe, is not a good shipper. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

636—ADMIRAL TOGO. A very early variety, possesses the shape, netting and shipping qualities of the Rockyford, and the size of the pony Melon coming from that place. The flesh is very thick, orange-colored, rich, sugary and of delicious flavor. A fine table and basket Melon.

Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., 85c, postpaid.

643—PAUL ROSE. Every melon lover should give this glorious melon a trial; it is one of the finest melons ever introduced.

Paul Rose is a melon produced by crossing "Osage" and "Rockyford," a grand combination which produces the highest percentage of high-class table melons of the basket size varieties. It has the flesh color and quality of the Osage, with a flavor entirely its own; it also has the netted skin and shape of the Rockyford.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.

HOODOO MUSKMELON

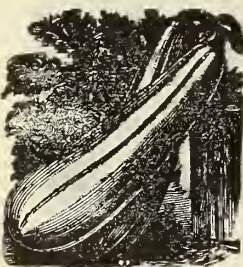
640—The general appearance of this Melon is that of a round Rockyford; it is also of about the same size and ripens at the time of our Pollock strains. The fruits are covered almost over the entire surface with a fine, dense netting. The flesh is of a deep orange color, very thick, there being only a small seed cavity, and is of fine grain and of the sweetest flavor.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid. By Express: Lb., 60c.

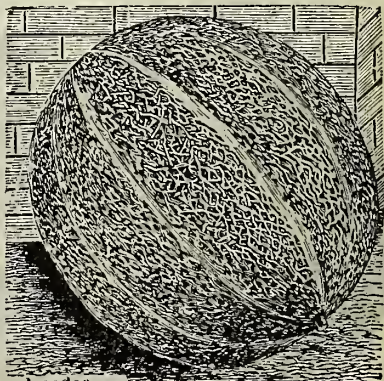
SALZER'S MEXICAN BANANA

641—This is a Banana Melon of a banana shape, banana flavor, banana color and banana quality; it resembles the banana in many respects, only that it is very much larger, growing from 13 to 30 inches long and from 4 to 6 inches in diameter. Everybody who is fond of bananas will take pleasure in growing and surely will be delighted with this Melon, which is not a mere curiosity, but owing to its exquisite musky flavor, brings the highest price in any market.

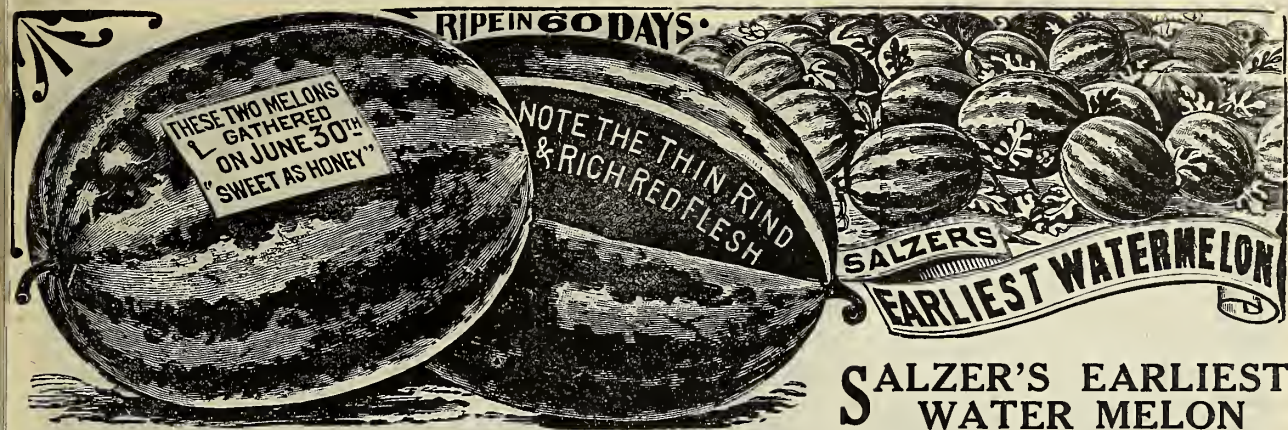
Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.20, postpaid.



Banana



Hoodoo



SALZER'S EXPANSION MELON

668—We are not going to say much about it, only this, that there is no Melon on earth that is superior to it in quality, in the rich, luscious flavor of its deep, juicy red core, nor in fine outward appearance of this large giant fruit, nor in the extreme earliness of so large a Melon. Salzer's Expansion will grow Melons from 20 to 90 pounds, having a beautiful dark green skin, oval form and a length of 20 to 24 inches; they will ripen in 80 to 85 days. Not so well adapted for shipping as for home consumption.

Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid. Price by Express: 5 lbs., \$4.25; 10 lbs., \$8.00.

658—ALABAMA SWEET. One of the best of the long Melons for shipping purposes, the most popular at present in Texas. The Melons are large, of oblong form and have a firm, dark green, slightly striped rind. The flesh is bright red and of delicious flavor; the seeds are white.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid. Price, by Express: 5 lbs., \$1.90; 10 lbs., \$3.60.

676—HUNGARIAN HONEY. This sweet-flavored Melon came originally from Hungary. Weight from 10 to 15 pounds each, and almost round. Color of the skin is medium dark green, while the flesh is of a brilliant red color, and absolutely stringless. They ripen early; very productive.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

670—FORDHOOK EARLY. Very early, short, blocky fruits of fine quality; a good shipper.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.



SALZER'S EARLIEST WATER MELON

Ready for the Table in 60 Days—The Peer of the Extra Earlies

667—When old Jim Daly coined the expression "Cutting the melon" by applying it to one of the big railway financial coups he had just finished eating a big slice of Salzer's Earliest Melon and applied the term in a genuine effort to emphasize the choicest thing he could think of. Each succeeding year since we have been impressed more than ever with the outstanding merit of this great melon.

Always the first in market, being ready for the table in about 60 days. It is of fine large size, weighing from 15 to 40 pounds. Oval shaped, light green color, striped irregularly with darker green.

The beautiful bright red flesh is of a delicate texture and of a cool and refreshing, deliciously and exceptionally sweet flavor.

Salzer's Earliest is the Melon for general culture, being without a peer of any extra early kind in earliness, size and quality; will also find it very profitable to plant as it is an immense cropper and ripening its fruits far in advance of any other large sort, always finds a ready market.

Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid. Price, by Express: 5 lbs., \$4.25; 10 lbs., \$8.00.

SALZER'S "OH MY" MELON

685—"Oh My," is an "outward expression of an inward feeling" as to its immense size when you see it. The Largest Watermelon on Earth. In our latitude, by September 1st, Melons of this variety have attained the enormous weight of 50 to 95 pounds. Is extremely prolific, if not the most productive variety known. An acre will bear a thousand great melons weighing all the way from 30 to 90 pounds, and each fit for a king. Almost round in shape, of a peculiar dark brownish green color. The flesh is dark red, deliciously sweet.

Price: Pkg., 10c; oz., 20c; ¼ lb., 25c; lb., 85c, postpaid. Price, by Express: 5 lbs., \$3.50; 10 lbs., \$6.50.

SALZER'S GREAT 4th OF JULY MELON

The Easiest Melon in the World to Grow

671—Another extra early Melon, ripening at about the same time as Salzer's Earliest, but not quite as large. Average about 15 to 25 lbs. in weight, very luscious quality of the deep, red flesh, it has no superior. It is a Melon for the family garden and for local markets, as it will grow where many others would fail. Seems to flourish under absolute neglect.

Salzer's Fourth of July is a sure yielder, very prolific, and one of the most satisfactory grown. We are sure when once planted gardeners will not do without it.

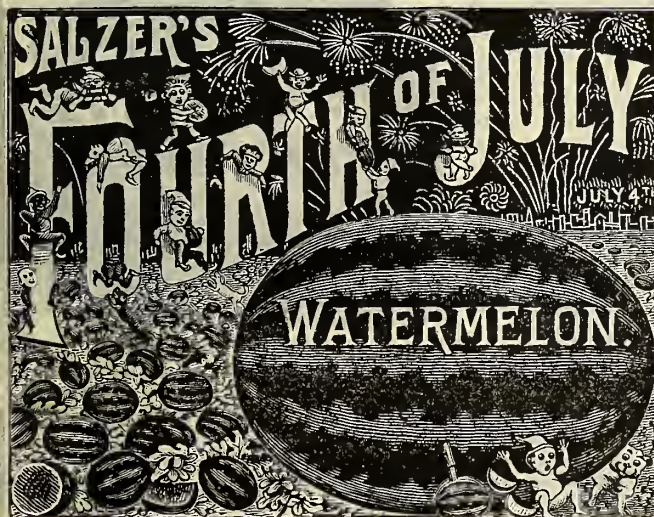
Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 85c, postpaid. Price, by Express: 5 lbs., \$3.50; 10 lbs., \$6.50.

689—THE KIECKLEY SWEETS. A medium early Melon especially celebrated for its fine flavor. It is long, oval shaped, with a dark green rind, averaging about 18 to 20 inches in length. The flesh is scarlet, very firm and of luscious quality and crisp texture. It is a good family garden Melon. We can recommend it for general use.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: 5 lbs., \$2.00.

677—ICE CREAM OR PEERLESS. A splendid Melon for the North to grow in home garden and for the local market, but having a thin rind, not well adapted for shipping. Is medium sized, oval, of bright green color, finely veined with a darker shade. Flesh bright scarlet, solid, crisp and sugary. Should be in every garden.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid. Price, by Express: 5 lbs., \$1.75; 10 lbs., \$3.40.

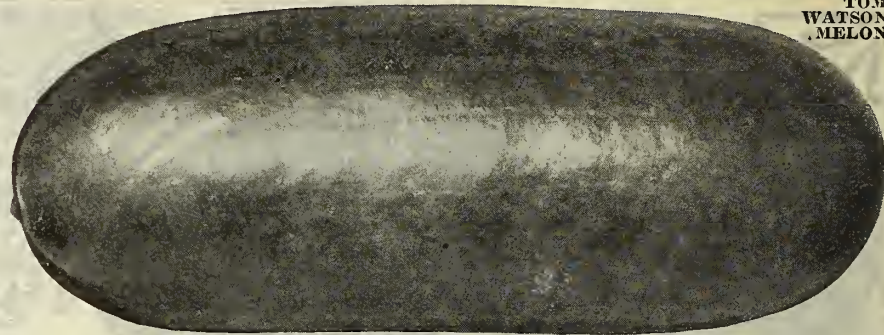


TOM WATSON WATERMELON

The Melon Renowned for its Large Heart and No Core

693—Everybody loves the Tom Watson melon. It is appreciated for its every quality. It is admirable for slicing. It is ideal for size, it is perfection for flavor. It is superb for productiveness. It is just right in every essential.

The Tom Watson Melon has in a few years become one of the most popular of all shipping melons. The melons are two feet long by one foot in diameter, and weigh from 50 to 75 lbs. each; they ripen but a few days later than the Kleckley Sweets. The vines are very vigorous and most productive. The flesh, which extends to within 3/4 of an inch of the green rind, is rich red, crisp, melting and of the finest flavor. The seed is brown, with white tips. Owing to its luscious flavor, beautiful appearance, and good shipping qualities, it is one of the very best melons to grow for the market, which will always command the highest price and often fifty to seventy-five dollars more per car-load have been paid for same, over any other variety. Price: Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 75c, postpaid. Price, by Express: 5 lbs., \$3.00 10 lbs., \$5.50.



TOM WATSON MELON

GEORGIA RATTLESNAKE OR GYPSY WATERMELON

672—One of the oldest market shipping melons, very popular in the South. The fruits are very large, of light green color, striped and mottled with a darker shade and have dark red flesh of sweet flavor. Price: Pkg., 5c; oz., 10c; 1/4 lb., 15c; lb., 45c, postpaid. Price, by Express: 5 lbs., \$2.25.



Georgia Rattlesnake

SWEETHEART WATERMELON

688—SWEETHEART. A medium early variety, ready for the market in about 90 days. Vine vigorous and productive. Fruit large, oval, very heavy, uniformly mottled light and dark green. Flesh bright red, solid and very sweet. Immensely popular in hotels, restaurants, and for private table. It is entirely distinct. Stands shipping well; an excellent keeper and improves in quality after ripening.

Price: Pkg., 5c; oz., 10c; 1/4 lb., 15c; lb., 45c, postpaid. Price, by Express: 5 lbs., \$2.00.

681—KOLB'S GEM. One of the best melons for shipping; the rind being exceedingly hard and firm, therefore largely grown in the South to ship to Northern States. The fruits are very large, almost round; the skin is handsomely marked with dark and light green stripes; flesh sweet.

Price: Pkg., 5c; oz., 10c; 1/4 lb., 15c; lb., 45c, postpaid. Price, by Express: 5 lbs., \$2.00.

683—MAMMOTH IRONCLAD. The large, heavy, oblong fruits averaging about 2 feet in length under good cultivation. Skin dark green with stripes of lighter color. The flesh is very firm, free from stringiness, of bright red color, crisp and sweet. Thin but tough rind, making it a good shipper and keeper.

Price: Pkg., 5c; oz., 10c; 1/4 lb., 20c; lb., 60c, postpaid.

682—McIVER SUGAR. Very handsome in appearance; the fruits are oblong, averaging about 20 inches in length, and have dark green skin beautifully marked with lighter stripes; very small foliage. Flesh light pink in color, very crisp and sweet. An excellent shipper.

Price: Pkg., 5c; oz., 10c; 1/4 lb., 15c; lb., 45c, postpaid.



SWEETHEART

WISCONSIN HYBRID WATERMELON

690—This melon is more closely interwoven with the agricultural activities of this country than any other. In the earliest days nearly 90 per cent of the melons grown were Wisconsin hybrids and is today one of the largest sellers we have. The continued popularity, however, we consider is due more to the exacting, rigid, persistent, selective improvement it undergoes year after year, rather than its many years' supremacy in the olden days. We have thousands of customers who, notwithstanding an inclination for newer melons, still retain the Wisconsin Hybrid. They appreciate it is a melon of most exquisite flavor, a melon of immense proportions, a melon that heads the list for productiveness. Among gardeners it is termed "The Old Reliable," a name that could not be more appropriate. It grows uniform in size, very heavy and solid, and is without doubt one of the best shipping and keeping melons known. The fruits are of dark green colors with light stripes, and are almost round in form. Medium early. Price: Pkg., 10c; oz., 15c; 1/4 lb., 30c; lb., 75c, postpaid. Price, by Express: 5 lbs., \$3.00.



Wisconsin Hybrid

662—Medium sized, round, used only for preserves and pickles. Green seed; white flesh. Price: Pkg., 5c; oz., 10c; 1/4 lb., 15c; per lb., 50c, postpaid.

CITRON RED SEEDED

663—Same as foregoing, except seed is red. Price: Pkg., 5c; oz., 10c; 1/4 lb., 15c; per lb., 50c, postpaid.

STANDARD WATERMELON SEEDS

- | | | | |
|---|--|---------------------------------|-----------------------------------|
| Prices for the following sorts: Price: Pkg., 5c; oz., 10c; 1/4 lb., 15c; lb., 50c, postpaid. Price, by Express: 5 lbs., \$2.25. | | | |
| 659—Black Diamond. Very large. | 669—Florida Favorite. Early, prolific. | 679—Icing. Light, round, early. | 684—Mountain Sweet. Well known. |
| 660—Black Spanish. Good flavor. | 670—Lift. | 678—Icing. Dark, round, early. | 686—Phinney's Early. Very early. |
| 664—Cole's Early. Very early. | 673—Gray Monarch. Delicious. | 680—Kentucky Wonder. Red Seed. | 687—Fride of Georgia. Dark green. |
| 665—Dixie. Good shipper, large. | 674—Halbert Honey. Very sweet. | | |
| 666—Duke Jones. Large, prolific. | 675—Harris Earliest. Very early. | | |
| 694—SALZER WATERMELON MIXTURE. Price: Big pkg., 10c; oz., 15c; 1/4 lb., 25c; lb., 65c, postpaid. | | | |



SALZER'S "SELECTED" GREAT WETHERSFIELD ONION

The Most Largely Grown Onion in the States

The Most Popular Onion in the World

The Most Profitable Onion that Can Be Grown

Our highly crystallized standards of quality have created for us the largest onion seed business in America. So intimately connected with gardening at every point, is the Red Wethersfield, that we have for years concentrated our energies toward a higher development of this onion. Our efforts to produce a superior strain has given us a "Pedigreed Seed" of the highest type. A selective strain noticeably meritorious. Bred to produce a small neck. Developed to a remarkable uniformity. Hybridized for mild flavor. Rejuvenated with strong constitution vigor. Improved in keeping quality. Enhanced in appearance. Critically vogueed by experts for large size. Selected for adaptability to varied soils and adverse climate.

It is the most perfect large Red Wethersfield Onion to be had anywhere at any price. Beyond criticism it is vastly superior to the standard seed. Great Red Wethersfield is the largest, heaviest yielding and best keeping of the red onions. It is recognized the world over as the standard variety of its kind. Skin is of a deep purplish red. Round and somewhat flattened. Purplish-white flesh. Delightfully mild flavor. Reputed for its admirable keeping quality.

791—Price of Salzer's Selected Great Wethersfield Onion. (Highly bred as above described.) Price: Pkg., 10c; oz., 20c; ¼ lb., 65c; ½ lb., \$1.20; 1 lb., \$2.00, postpaid. Price, by Express: Lb., \$1.95; 5 lbs., \$9.50; 10 lbs., \$18.50.

792—Large Red Wethersfield Standard Seed. (As sold by seed men throughout the U. S.) Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; ½ lb., 85c; lb., \$1.60, postpaid. Price, by Express: Lb., \$1.55; 5 lbs., \$7.50; 10 lbs., \$14.50.

YELLOW GLOBE DANVER'S ONION

THE LEADING VARIETY EVERYWHERE

755—The reputation of this great onion goes forward unchallenged year after year, as the "Most Reliable Yellow Globe Onion Grown."

There is no onion whose character and worth can be more accurately measured by the confidence it has instilled in the seed buying public than the Yellow Globe. It has no enemies, it is conceded everywhere to be as great as its world wide reputation. It stands paramount on its great keeping quality and is so constantly good in all its attributes as to clinch it as a universal favorite making it more extensively grown than any other yellow onion. With such pronounced merits as earliness, productiveness, excellent table quality, fine keeper, enormous yielder it could hardly be other than popular.

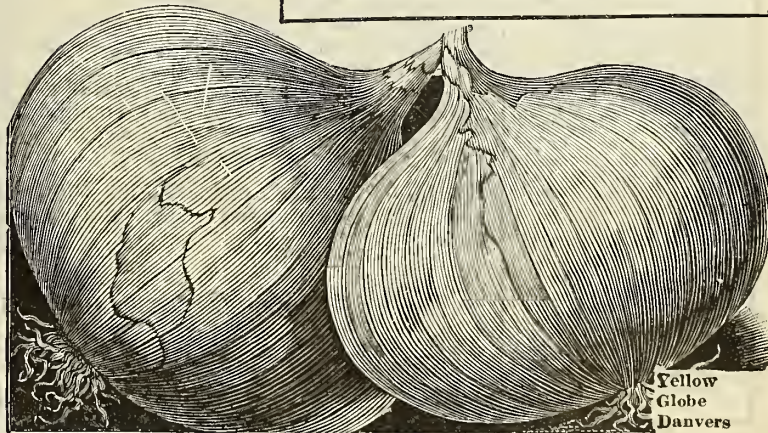
In color it is a rich brownish yellow of most striking appearance almost globular in shape, tops ripen off close.

Price: Pkg., 5c; oz., 10c; ¼ lb., 35c; ½ lb., 65c; lb., \$1.25, postpaid.

Price, by Express: Pkg., 5c; lb., \$1.20; 5 lbs., \$5.50; 10 lbs., \$10.00.

1,213 BUSHELS SALZER'S RED WETHERSFIELD ONIONS PER ACRE

With each 1 ounce order or more is sent, "How I Grew 1,213 bu. per Acre." worth \$1,000 to each and every Onion grower in America.



Yellow
Globe
Danvers

WHEN COMPARING PRICES, PLEASE CONSIDER VALUES

SALZER'S PRIZETAKER THE GIANT OF ALL YELLOW ONIONS



NOT ENOUGH PRIZETAKERS TO MEET THE DEMAND

"NOTHING DOING UNTIL MY NEIGHBOR IS SOLD OUT AND THAT WONT BE LONG"

PRODUCES 1200 to 1500 BUSHELS PER ACRE

CAN BE GROWN to WEIGH 5 LB. 13 OZ. IN SIZE

AS EASY TO GROW AS ANY OTHER ONION

ONE OF THE FEW ONIONS TO EARN THE "AWARD OF MERIT"

DELICIOUS FLAVOR—MAGNIFICENT SIZE—A HEAVY CROPPER SOWING PENNIES AND HARVESTING DOLLARS

From La Crosse's Best and Most Extensive Gardener

You ask how many Salzer's Prizetaker Onions I can grow on an acre. You saw my land and the way I plant and cultivate my Onions and then on my big field, there is not a single plant missing. It will hold 5 Onions to a square foot, or over 216,000 Onion Plants to the acre (using Salzer's New Method of Onion Culture). Each Onion should weigh ½ lb., or at the rate of 108,000 lbs. to the acre, at 60 lbs. to the bushel, would make 1,800 bushels. This is easily possible, using Salzer's Prizetaker Seed, the giant of all Yellow Onions. Easy—try an ounce or ½ lb., for 1916 and you will beat that record.

CARL E. SCHAEFER, of Schaefer & Ellers, Practical Florists and Horticulturists, La Crosse, Wis.

748—There seems to be neither imitation or limitation to this monster fine flavored onion. Reaches an immensity in size that seems to have no limit. So delicious in flavor, so superior in quality, so superb in appearance it has no imitators. The largest, handsomest, finest flavored, most superior Yellow Globe Onion in cultivation. It is simply perfection. There has never been an onion in America that could equal it, and it is destined to supplant all other Yellow Globe Onions now in cultivation. Of a clear, bright straw color, it grows to a uniform globe shape. It has a very small neck, and always ripens up hard and fine. The flesh is pure white, and its tenderness and mild flavor are unequaled even by the Spanish Onions. In market it attracts decided attention, selected at higher prices than any other sort on sale, either red, white or yellow. Produces 1,200 to 1,500 and more bushels per acre; keeping qualities are excellent; in spring the bulbs being apparently as firm and solid as when put away in the fall.

As it attains its phenomenal size and exceptionally mild tempered flavor under exactly the same conditions necessary to cultivate other ordinary sorts, we hope every one of our customers will include it in their order and give it a trial.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; ½ lb., 55c; lb., \$1.00, postpaid. Price by Express: Pkg., 10c; lb., 95c; 5 lbs., \$4.50; 10 lbs., \$8.50.

PRIZE TAKER ONION SETS

801—We have only a limited quantity of Prizetaker sets, for the benefit of those of our customers who wish to have larger onions earlier than they could be grown from seed. Planted early in spring, these sets should produce onions from 12 to 15 inches in circumference.

Price: ½ lb., 20c; 1 lb., 35c, postpaid. Price, by Express: ½ lb., 15c; lb., 30c; 8 lbs., \$1.50; 32 lbs., \$4.50; 100 lbs., \$14.00.

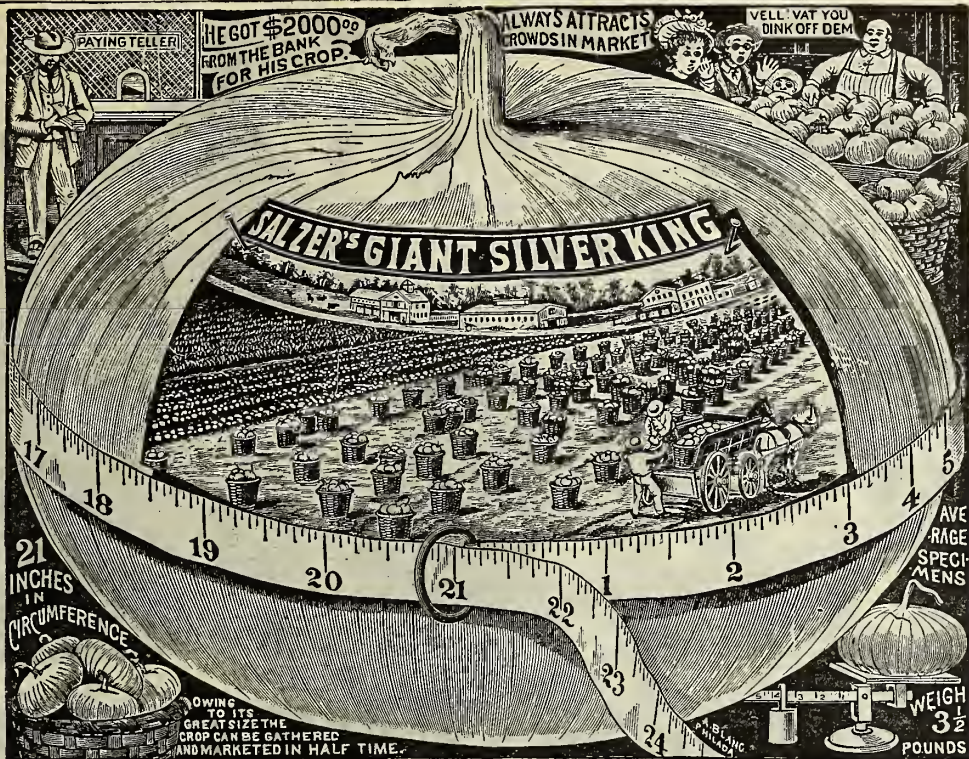
From the Farm Journal Farm and Fireside

"The King of all Onions. The greatest novelty in years. It is ahead of any domestic Onion I have ever seen, and finer than anything I ever expected to grow. If you want to see what the Onion looks like, go to the nearest fruit store and behold the Spanish Onion on sale at 5c or more a pound. The two varieties cannot be told apart. Here is a chance for the progressive Onion grower that he cannot afford to neglect; there is money in it. The name 'Prizetaker,' is quite appropriately selected. Any fair, average specimen will take the prize at an exhibition against the finest specimens of other sorts."

S-A-L-Z-E-R SPELLS "QUALITY" WHEN APPLIED TO SEEDS.

GIANT SILVER KING ONION

—
 AN
 OUNCE
 OF
 SEED
 IS GOOD
 FOR
 50
 BUSHELS
 —
 GROW
 VERY
 QUICKLY
 —
 MATURE
 VERY
 EARLY



GIANT SILVER KING ONION

—
 BULBS
 REACH
 AN
 IMMENSE
 SIZE
 UP TO
 4 LBS.
 —
 EASY
 TO
 GROW
 —
 GROWS
 VERY
 UNIFORM

SALZER'S GIANT SILVER KING ONION

NO OTHER WHITE ONION ATTAINS SUCH MAMMOTH SIZE

THE LARGEST WHITE ONION IN CULTIVATION

742—This magnificent onion with its immense productiveness and surpassing quality, promises almost everything to the grower who seeks great revenue and profit for his effort and investment. It is an onion that has increased in popularity every year with phenomenal rapidity. It has won showers of praises from all who have grown it. A variety of such genuine worth as to be outstandingly apparent. A type that receives unanimous endorsement of onion growers, whose expressions of tribute must of necessity be occasioned by large remuneration.

It is a strain that has almost reached a zenith of approval fully equal to our celebrated Lightning and Great Flat Dutch Cabbages. Its wonderful size, its remarkable early maturing, its exquisitely mild flavor, place it in the foreranks of the large onion markets and foremost in the heart of every housewife. It grows larger than any other white onion in cultivation.

Attractive shape, flattened but thick, as shown in illustration. Average diameter of Onions, 4 to 7 1/2 inches; often attain weights of 2 1/2 to 4 lbs. each. No other variety grows uniformly so large. Skin a beautiful silvery white; flesh of particularly mild and pleasant flavor so sweet and tender that it can be eaten raw like an apple. These Onions grow very quickly, mature very rapidly. An ounce of seed will grow 50 bushels of Giant Silver King Onions.

Price: Pkg., 10c; oz., 20c; 1/4 lb., 40c; 1/2 lb., 75c; lb., \$1.60, postpaid. Price, by Express: Pkg., 10c; lb., \$1.55; 5 lbs., \$7.25; 10 lbs., \$14.00.

GOLDEN TRIBUTES

"I cannot speak too highly of the Giant Silver King. From one ounce of seed I grew 10 bushels of Onions, the largest measuring 20 inches around."—M. G. Garrett, Michigan.

"Bought 1 pound of Giant Silver King seed. From it I grew 203 bushels. Took 5 bus. to the fair. Won the prize."—B. H. Hart, Illinois.

"The 1 pound Giant Silver King yielded 135 bushels; average weight, 1 pound. Many of them grew much larger."—L. H. Good, Ohio.

SILVER SKIN OR WHITE PORTUGAL ONION



757—The favorite white onion. Medium sized bulbs of flat shape, which ripen evenly and quite early, about 10 days earlier than Southport White Globe. They are of handsome appearance, have a clear white skin as beautiful as glistening silver. The flesh is of mild, delicious flavor. For keeping this is the best of all white varieties, but it does not keep as well as colored onions.

A gardener who does not care to plant more than one variety should use this one, and everyone should make a liberal sowing of it for continuous use. These onions make fine bunching or Green Onions and are also grown for the market as Large White Onions; they are also used more than any other white variety for pickling and for Onion Sets.

Price: Pkg., 5c; oz., 20c; 1/4 lb., 40c; lb., \$1.55, postpaid. Price, by Express: Lb., \$1.50; 5 lbs., \$7.00; 10 lbs., \$13.50.

754—**YELLOW FLAT DANVERS.** One of the earliest yellow onions. A very productive variety. The bulbs are flattened but yet quite thick, with small necks; they keep well. Skin coppery-yellow, flesh creamy-white, of mild excellent flavor.
 Price: Pkg., 5c; oz., 10c; 1/4 lb., 30c; lb., \$1.10, postpaid. Price, by Express: Lb., \$1.05; 5 lbs., \$5.00; 10 lbs., \$9.50.

753—**SRASBURG OR LARGE YELLOW DUTCH.** Are few days later than Flat Danvers, produces rather larger and flatter bulbs. Price: Pkg., 5c; oz., 10c; 1/4 lb., 30c; lb., \$1.10, postpaid. Price, by Express: Lb., \$1.05; 5 lbs., \$5.00; 10 lbs., \$9.50.

740—**EXTRA EARLY RED FLAT.** One of the earliest red onions. It matures from a week to 10 days earlier than Red Wethersfield. The bulbs are medium size, dark red color, flat, solid, and heavy, of mild flavor and keep well. An abundant yielder, is adapted to a great variety of soils and succeeding even in cold, mucky soil.
 Price: Pkg., 5c; oz., 10c; 1/4 lb., 25c; 1/2 lb., 50c; lb., 95c, postpaid. Price, by Express: Lb., 90c; 5 lbs., \$4.35; 10 lbs., \$8.50.

737—**AUSTRALIAN BROWN GLOBE.**
 Price: Pkg., 5c; oz., 10c; 1/4 lb., 35c; lb., \$1.10, postpaid. Price, by Express: Lb., \$1.15; 5 lbs., \$5.50; 10 lbs., \$10.00.

AN ACRE OR TWO IN ONIONS IS A "HARD TIME" REMEDY.



SOUTH- PORT RED GLOBE ONION

Highly
Bred

ATTENTION MARKET GARDENERS

Market Gardeners and Growers who use large quantities of Onion Seed, please write for our wholesale catalogue.

We offer for trial one package each of our three splendid Southport Globe red, white, yellow, for 15c postpaid.

SOUTHPORT RED GLOBE ONION

Remarkable for its Uniform Size and Shape

750—The value of the onion crop depends entirely on the quality of the seed. There is no vegetable more susceptible to the quality of the seed than the onion. Small necks, large bulbs, uniform size, even shape, vigorous growth, immense yield and mild flavor are all factors directly traceable to the seed.

We are proud of our strain. There is none better on earth. It is highly bred, critically selected, immeasurably superior in shape, size, solidity and yield to ordinary Connecticut and California stocks. Salzer's strains of the Southport Onions have by years of careful selection, been bred to a high perfection and are unsurpassed, if not unequalled in beauty, size and shape and uniformity of ripening. Year by year our sales of this variety have increased enormously, almost doubled, which shows that a really good onion advertises itself. The Southport Red Globe is the largest and the heaviest yielder of the Southport varieties. The bulbs are from 3 to 3½ inches in diameter, of perfect globe type, have thin necks and a glossy, deep purplish red skin, making it the most attractive in appearance. Our customers report yields of 1,000 bus. and more per acre. The slim, slender necks insure an early and sure ripening. The tops die down uniformly.

Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; ½ lb., 85c; lb., \$1.60, postpaid. Price, by Express: Lb., \$1.55; 5 lbs., \$7.50; 10 lbs., \$14.00.

SOUTHPORT YELLOW GLOBE ONION

A Pedigreed Strain of the Highest Type

752—The crying evil of gardening either for the home or the market is the fact that much heed is given to the opinions of neighbors or friends whose experiences in many instances are very limited. If you want results, large and safe returns, do not omit Southport Yellow Globe from your garden. It is the one great, dependable onion under general cultivation the world over. It is a recognized fact, conceded everywhere, that there is more "large crop" or bulk seed sold of this onion than any other single variety.

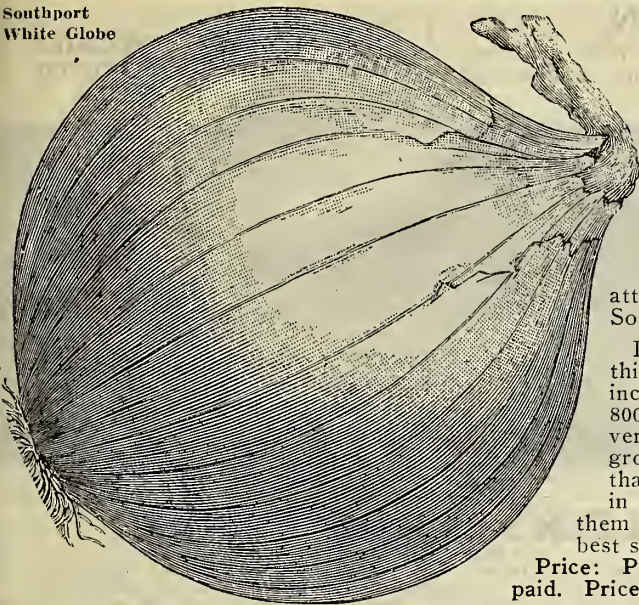
Our Southport Yellow Globe is an especially fine Onion. It is of quite large size, averaging from 3 to 3½ inches in diameter, of beautiful globe shape, with a very attractive light yellow colored skin. They are regular balls of gold. Under good cultivation the yield as reported by our gardeners averages from 900 to 1,000 bus. per acre. The necks of our strain are slim and slender, and the bulbs ripen down to a solid ball, insuring thus the best keeping qualities.

Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; ½ lb., 80c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.45; 5 lbs., \$7.00; 10 lbs., \$13.50.

CREATE GARDEN PROFIT AND SUCCESS BY USING SALZER'S SEEDS



Southport
White Globe



SOUTHPORT WHITE GLOBE ONION

A Veritable Ball of Silver

751—One great consideration in choosing an onion to grow is the flavor, for after all it is for table use any vegetable is cultivated. The vast majority is willing to concede a point or two in yield and size for superb eating quality, even if their acreage must be utilized by several varieties. It is the mild flavor, combined with its attractive appearance that has won a place of prominence for Southport White Globe.

It is a most beautiful Onion. A very ball of silver, with thin, delicate, pure white skin. It will average from 2 to 2½ inches in diameter and the yields on good lands will run to 800 bushels per acre. The flesh is fine grained, crisp, of a very fine flavor and snowy white in color. Our strain is grown with the greatest care and is so superlative in quality that no one should miss it. Care, however, should be taken in harvesting and storing these Onions so as to always have them of the finest appearance. As soon as harvested they are best stored away in a cool, dark shed to keep from discoloring.

Price: Pkg., 10c; oz., 25c; ¼ lb., 75c; ½ lb., \$1.40; lb., \$2.75, postpaid. Price, by Express: Lb., \$2.70; 5 lbs., \$13.00; 10 lbs., \$25.00.

SALZER'S NECKLESS GOLDEN GLOBE ONION

**GROWS TO PERFECTION EVERYWHERE
A GREAT VARIETY FOR AMATEURS**

747—Originally this superb onion was christened Golden on account of its magnificent appearance. If we were to appropriately apply it today we would do so on account of its combined essentials, as every virtue is a Golden one.

It is fully a week earlier than Yellow Southport. It is exceptionally productive. It is one of the best types for the amateur. Very mild, pleasant and sweet flavored. Handsome and attractive. The flesh is beautifully white, girth globular in shape. One of the very few onions with a characteristic habit of ripening off, leaving it practically neckless.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.45; 5 lbs., \$7.00; 10 lbs., \$13.50.

SALZER'S KING OF THE EARLIEST EARLIEST OF THE REDS ONIONS BEAUTIFUL RICH COLOR

744—The Earliest Red Onion. Repeated trials have proven this Onion one of the very earliest, fine grade, fine quality, large Red Onion grown. In our latitude it has frequently been ripe to sell by July 1st, when onions invariably bring from \$1.00 to \$2.00 per bushel. The Onion is of fine, flat, round shape, beautiful rich red color, and is of mild flavor. This Onion can only be procured from us. We never tire in chanting the praises of this Onion. We believe we do a kindness to every patron and everybody whom we induce to purchase and plant this Onion.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.40; 5 lbs., \$6.75.



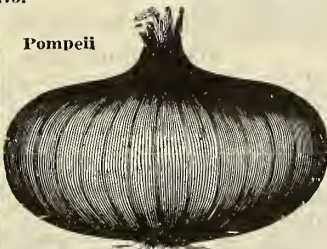
Neckless
Golden
Globe

MAMMOTH POMPEII ONION

Or Giant Red Garganus

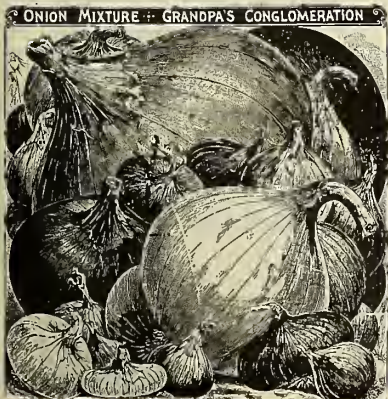
745—The huge, mammoth size of this deliciously mild flavored onion has been instrumental in giving it great prominence. In many respects it rivals the great mammoth Silver King, except, however, the color of this variety is a rich, reddish brown color. The flesh is pure white and fine grained. It is a tremendously heavy cropper.

Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.45, postpaid. Price, by Express: Lb., \$1.40; 5 lbs., \$6.50; 10 lbs., \$12.50.



Pompeii

Grandpa's Conglomeration Onion Seed Mixture



758—Turn back in thought to the days of your youth, when Grandpa and Grandma planted the vegetable garden. There was always a large corner in which a mixture of different kinds of Onion seeds was planted on the theory that if one sort did not do well the other sort would, and in that way it happened always that there never was a shortage of Onions. If the good housewife wished a mild white for salads, it was always found therein; if she wished a more pungent one, that was taken. If she wished a brown or yellow or red, or no matter what color, there they were, and with this in view we have arranged "Grandpa's Conglomeration Onion Mixture"; it contains every known sort, all colors, shapes and sizes. A package of seed is sufficient to grow one or two bushels, an ounce from three to five bushels, and a pound is safe for 60 to 100 bushels or more.

Price: Big pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c, postpaid.

WHITE BERMUDA ONION

756—This is the onion so universally offered for sale from coast to coast in early spring. In the Northern states it is gaining rapidly as a standard first early, as it requires an astonishingly, almost miraculously short time to develop, lacking about one-half the time necessary for other sorts. It is a larger yielder, consequently highly profitable type to grow. The name is somewhat misleading, as the skin is a pale yellow or straw color; the flesh, however, is a clear, sparkling white. It is extremely mild, deliciously tender, and a highly pleasing flavor. In fact, its great demand is a creation of its remarkable table quality.

Price: Pkg., 10c; oz., 20c; ¼ lb., 65c; ½ lb., \$1.25; lb., \$2.40, postpaid. Price, by Express: Pkg., 10c; 5 lbs., \$11.00; 10 lbs., \$21.50.

759—CRYSTAL WHITE WAX. This is a pure white flat onion, very popular in both north and south. Price: Pkg., 10c; oz., 30c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

749—RED BERMUDA. The old original variety and more popular than ever. Very flat, grows about 3 to 3½ inches in diameter. Has a skin of light pink color. The flesh is pinkish white. Price: Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$2.00, postpaid. Price, by express: 5 lbs., \$9.50; 10 lbs., \$18.00.



SPECIALLY
SELECTED
SEED

Salzer's
60 Day



SALZER'S PICKLING ONIONS

SALZER'S SIXTY DAY ONION

786—The Earliest of All Onions. It bulbs in less than 60 days. The Onions are white, flat, hard and solid and very small, not more than 1 to 1½ inches in diameter; they are of very mild and sweet flavor. The best Onion for small pickling bulbs, for which purpose it should be sown at the rate of 50 to 60 lbs. per acre. Will produce extremely early onions to be sold in the green state. The bulbs do not keep over winter. We hold all the seed in America of this variety.

Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by express: Lb., \$1.35.

WHITE QUEEN OR WHITE PEARL ONION

787—An extra early variety, only a few days later than Salzer's 60 Day Onion, and very little larger. The bulbs are quite flat, pure white, and are of a very mild flavor. Mostly planted for small pickles and early green bunch onions.

Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.40, postpaid. Price, by express: Lb., \$1.25.

SALZER'S PICKLING ONION

782—This is the finest of all white pickling Onions, growing rapidly, but remaining small, solid, and of a fine, sweet flavor. Three crops can be gathered for pickling in one season.

Price: Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., \$1.65, postpaid. Price, by express: Lb., \$1.50.

PARIS SILVERSKIN ONION

781—Later and larger and better keepers than the foregoing sorts. The silvery white, flattened bulbs have a diameter of from 2 to 3 inches and a very fine neck. It is one of the best early sorts, splendid for pickling, also much used for green eating. Of mild, pleasant flavor.

Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.40, postpaid. Price, by express: Lb., \$1.25.

WHITE WELSH ONION

788—Planted for green onions only; this variety does not form bulbs, but only a small enlargement at the base of each shoot; it is extremely early. It is a perennial and stays in the ground for years.

Price: Pkg., 5c; oz., 10c; ¼ lb., 35c; per lb., \$1.15, postpaid.

BOTTOM ONION SETS



SALZER'S SELECTED ONION SETS

Sets bid fair to supplant onion seed entirely for the production of young green onions for early spring, as it takes only about half the time for sets to mature, with the decided advantage of developing larger ripe onions for winter use if permitted to mature. A quart or two is sufficient for the ordinary size family. Gardeners make up to \$400 per acre growing green onions from sets. Farmers can make it highly remunerative selling to stores, hotels and families in any village, town or city. When one variety is exhausted, unless otherwise ordered, we ship another. Thus, if yellow were all gone, we would fill an order with white or red, etc.

We sell by weight only; other seedsmen generally send out 32 lbs. for a bushel and 1 lb. for a quart.

802—RED BOTTOM ONION SETS. Price: ½ lb., 15c; lb., 25c, postpaid. Price, by express: Lb., 15c; 8 lbs., \$1.00; 32 lbs., \$3.25; 100 lbs., \$9.50.

804—WHITE BOTTOM ONION SETS. Price: ½ lb., 15c; lb., 30c, postpaid. Price, by express: Lb., 20c; 8 lbs., \$1.00; 32 lbs., \$3.25; 100 lbs., \$10.00.

806—YELLOW BOTTOM ONION SETS. Price: ½ lb., 15c; lb., 25c, postpaid. Price, by express: Lb., 15c; 8 lbs., 85c; 32 lbs., \$2.90; 100 lbs., \$8.75.

MIXED ONION SETS

811—An extremely popular mixture, especially desired by small planters, citizens and gardeners. In enormous demand. Sure to please.

Price: Lb., 25c, postpaid. Price, by express: Lb., 15c; 8 lbs., 75c; 32 lbs., \$2.60; 100 lbs., \$8.00.

YELLOW MULTIPLIER

807—Price: Per lb., 35c, postpaid. Price, by freight or express: Lb., 25c; 4 lbs., 65c; 8 lbs., \$1.00; 32 lbs., \$3.50; 100 lbs., \$10.50.

WHITE MULTIPLIER

805—Price: Pkg., 5c; lb., 40c, postpaid. Price, by express: Lb., 30c; 4 lbs., 75c; 8 lbs., \$1.35; 32 lbs., \$5.00; 100 lbs., \$15.00.

EARLIEST GREEN ONION SETS

800—There are thousands of people who wish Green Onions in the earliest spring. Here they are! Price: ½ lb., 15c; lb., 25c, postpaid. Price, by express: Lb., 15c; 8 lbs., 85c; 32 lbs., \$2.90; 100 lbs., \$8.50.

THE EGYPTIAN OR PERENNIAL EARLY TOP SETS

803—They are from 12 to 20 days ahead of all other Onion Sets. As soon as the snow leaves Green Onions appear. A few pints planted in the corner of the garden will furnish Green Onions for many years. These Onions are perfectly hardy and stay in the ground all the time; only used for green onions, as they do not form a large bulb. When stock becomes exhausted we book order and fill in fall. Price: ½ lb., 15c; lb., 25c, postpaid. Price, by express: Lb., 15c; 8 lbs., 60c; 32 lbs., \$2.00.

801—Prize Taker Onion Sets. Price: Lb., 35c, postpaid. Price, by express: Lb., 30c; 8 lbs., \$1.50; 32 lbs., \$4.50; 100 lbs., \$14.00.



Earliest Green Eating



SALZER'S DELMONICO PARSNIPS

The Best Flavored Parsnip Grown

833—The parsnip has long been recognized as a highly prized vegetable, but the old varieties almost necessitate a "stump puller" to remove them from the soil. The advent of our stump rooted Delmonico at "one fell swoop" has removed this objection and placed the parsnip in universal cultivation all over America. There is no vegetable more appetizing, more pleasing to the taste than the parsnip—it is a "genuine treat" no matter how served. Delmonico is in a large measure stump-rooted. It is very blunt compared with the crowns, therefore more desirable for general culture. It contains more saccharine, consequently is more nutritious, sweeter and delicious than other sorts. It has very smooth, large roots, not too long; the flesh is very fine grained, while the flavor is excellent—all that can be wished for.

Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 90c; postpaid. Price, by Express: Pkg., 10c; lb., 85c; 5 lbs., \$3.75.

FRED KAEPLER, COOK CO., ILL., writes: "Chicago is a great market for Parsnips. I supply it with the earliest and best always. I use only your Delmonico—that takes the cake everywhere. I frequently get \$1.00 a bushel or at the rate of \$500.00 per acre. Delmonico Parsnip is the best paying crop I grow."

SALZER'S HOLLOW CROWN PARSNIP

832—Large, handsome roots of stocky form, heavy at the shoulder and gradually tapering to the base. They are quite smooth, with white flesh, fine flavored, sweet and tender. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 35c, postpaid. By express: Lb., 30c.

OFFENHAM MARKET

835—A new variety, heavy shouldered, of intermediate size, the best for shallow soil. Roots grow 10 to 14 inches long and 5 to 7 inches wide at the shoulder. A heavy cropper and of most excellent quality, sweet and tender.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid. By express: Lb., 60c.

PERKINS' MAMMOTH LONG POD OKRA

731—Its young seed pods, which are used in soups, stews, catsups, etc., are delicious and highly esteemed. To keep for winter use, slice the pods into narrow rings when young and tender, string them and hang in the shade to dry.

A distinct and valuable okra, 3 feet high; pods 8 to 9 inches long when ready for use, of dark green color, produced in great quantities and quite early, being fit for use in 30 days after sowing.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

KLECKLEY'S FAVORITE OKRA

730—Produces thick, fleshy pods of exceptional tenderness and flavor. The plants grow 2½ to 3 feet high, close jointed, bearing pods at each leaf-joint, the pods averaging 6 inches in length by 1¼ inches in diameter at the bottom, and carrying the thickness well throughout the entire length; a most productive and desirable variety.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c, postpaid.

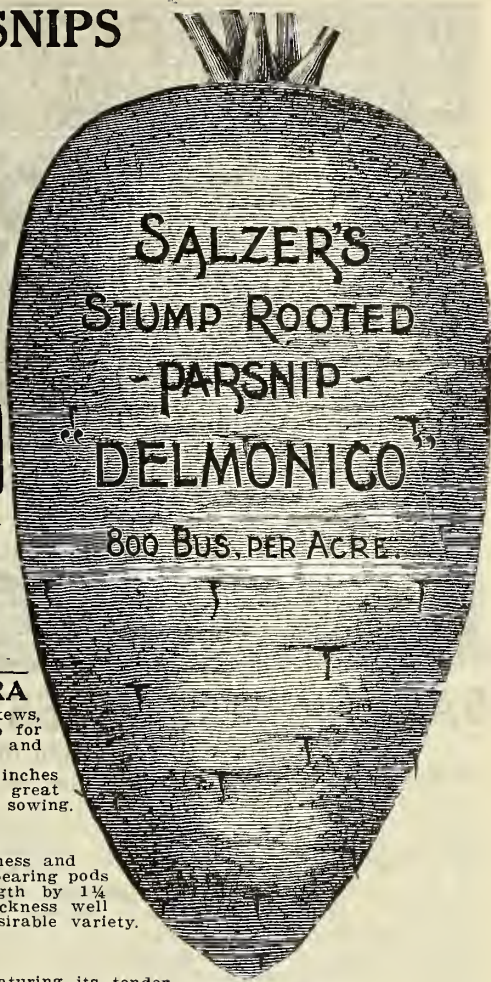
WHITE VELVET OKRA

732—Of tall growth, generally about 3½ feet high, maturing its tender round and smooth pods quite early; the pods are of velvety white color and often grow 10 inches long; very productive.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.



Perkins' Mammoth



DWARF TRIPLE CURLED, DARK GREEN PARSLEY

823—Introduced by us a few years ago, and owing to its beautiful appearance and rich flavor, is greatly in demand. A quick growing, distinct dwarf and handsome variety of compact growth with finely cut and closely curled leaves of a deep emerald-green color; very attractive when used for garnishing, but very valuable also for flavoring, the leaves being very aromatic. The best variety for general cultivation.

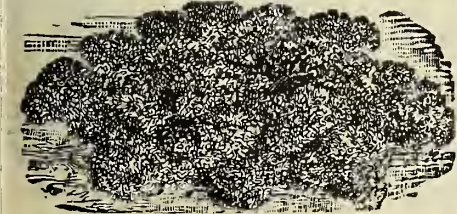
Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid.

SALZER'S DOUBLE MOSS CURLED PARSLEY

822—The highly ornamental effect of Salzer's Double Moss Curled makes it most valuable type for garnishing. Its beautiful leaves, so handsomely curled, are striking. The curl is so exquisite. It makes this type a magnificent border for flower beds. It has a flavor exceedingly agreeable and aromatic. Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

FERN LEAVED PARSLEY

824—It has a close resemblance to the frond of a fern. Beautiful green color and delightful flavor, very popular for social decorations. Price: Pkg., 5c; oz., 15c; ¼ lb., 20c; lb., 65c, postpaid.



Salzer's Double Moss Curled



Dwarf Triple Curled, Dark Green

Salzer own, operate and lease over 2,000 acres of land devoted entirely to growing Salzer's seeds.

PLAIN PARSLEY

825—The extreme hardness and superb flavor make up for the attractive shortcomings of this popular parsley. Great demand by hotels and restaurants. Price: Pkg., 5c; oz., 15c; ¼ lb., 25c; lb., 75c, postpaid.

CHAMPION MOSS CURLED PARSLEY

827—A great favorite with gardeners everywhere, holds its brilliant green hue for a long period. Has a luster that has won it great prominence; slow to run to seed. In Europe it is the great exhibition parsley. Greatly prized for flavoring and garnishing. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid. By express: Lb., 40c; 5 lbs., \$1.75; 10 lbs., \$3.10.

TURNIP ROOTED OR HAMBURG PARSLEY

826—This great parsley is carving a name for itself from sheer force of its magnificent table quality. The root is the edible portion and for flavoring soups, stews, etc., has no superior. In the states has been practically unknown but people of this generation are of a more experimental turn of mind. The results are, a trial brings a permanent user. A very popular variety in Germany. Price: Pkg., 5c; oz., 10c; ¼ lb., 35c; lb., \$1.00, postpaid.

I NEVER SAW ANY THING LIKE IT!
THE SALZER PEAS BEAT THE BAND
THEIR EARLIEST AND BEST IS THE FINEST
EARLY PEA IN THE WORLD AND NEARLY AS EARLY
AS THEIR SCORCHER AND SUCH A CROPPER!!

SALZER'S EARLIEST AND BEST



SALZER'S EARLIEST AND BEST PEA

Pleasing to the Eye—Delight to the Taste—Highly Profitable

846—Just as surely as the reputation of Lightning Cabbage is linked up with the name Salzer are the laurels of pea supremacy bound up with Salzer's Earliest and Best. Its extreme earliness is the distinguishing feature that has been its outshining virtue for its long, long years of unparalleled record. It will stand the test in any garden. It will create and maintain for itself the lasting appreciation of every user. It is the one pea that has steadfastly and persistently retained prominence as a pea of great merit. Its scientific selection shows in its extreme earliness, ability to mature uniformly even and the heavy yield produced.

It has a delicious, luscious flavor that rivals the sweetest table pea ever grown. It is full 6 to 10 days ahead of other early peas, with the possible exception of Scorchers. Grows 18 to 30 inches high, bearing 8 to 12 pods, each containing 7 to 8 small, smooth, round peas. Equals Salzer's Scorchers in popularity for canning purposes. The smooth round peas of the Scorchers, Alaska and this type will produce and mature luscious peas earlier than any of the wrinkled type. Price: Pkg., 10c; lb., 25c, postpaid. Price by express: Pkg., 10c; lb., 20c; 5 lbs., 50c; peck, \$1.50; bu. \$5.50.

ADAPTABILITY

The all important factor in Peas, that should not be overlooked, is their adaptability. It has been amply demonstrated by comparative test that Salzer's Northern Grown Peas not only give the heaviest yields and mature earlier but produce a more highly flavored, luscious pea. So distinct, so marked has been their exceptional palatableness that the demand of Salzer's Northern Grown Peas are nothing short of phenomenal.



SALZER'S SCORCHER PEA

The Canner's Favorite The Gardener's Bonanza
The Home Grower's Choice

848—In professional growing where the value of a pea is measured in dollars and cents the variety used must of necessity be the choicest, sweetest, luscious table quality, heaviest yielding, extremely early and best seed obtainable. Salzer's Scorchers stands pre-eminent in all these essentials. It is grown by farmers for canners more extensively than any other. It is given great prominence by canners everywhere. Gardeners find it amazingly remunerative. Private growers value it for its superb table quality, for its productiveness, and its dependability. It matures at about the same time as Salzer's Earliest and Best. Has a medium size pod averaging about $2\frac{3}{4}$ inches long, filled with smooth, bluish-green peas of exquisite quality. Grows about 2 to 3 feet high.

It is a pedigreed strain of noticeable development, selected and re-selected for years for extreme earliness, yield and diet. Thousands of our customers claim they never grow any other Pea, having tired of trying others; they cling to Salzer's Scorchers, satisfied with its "time tried" record of many years' standing.
Price: Pkg., 10c; lb., 25c, postpaid. Price, by express: Pkg., 10c; lb., 20c; 5 lbs., 60c; pk., \$1.50; bu., \$5.50.

OTHER WELL KNOWN EXTRA EARLIES

847—FIRST AND BEST. A very early, smooth, white seeded pea, of good flavor.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by express: Pkg., 10c; lb., 15c; 5 lbs., 50c; pk., \$1.35; bu., \$5.00.

844—ALASKA. The well-known green-seeded extra early pea.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by express: Pkg., 10c; lb., 15c; 5 lbs., 50c; pk., \$1.35; bu., \$5.00.

845—AMBER OR LARGE ALASKA. About a week later than Alaska but much more prolific with larger pods and larger peas. The pods resemble Gradus; seed, blue and smooth; height, 24 inches.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by express: Pkg., 10c; lb., 15c; 5 lbs., 60c; pk., \$1.40; bu., \$5.50.

BACTERIA FOR PEAS: PKG. TO TREAT 30 LBS., 50c; TO TREAT 60 LBS., 70c; TO TREAT 120 LBS., \$1.25, POSTPAID



WE PAY THE POSTAGE ANYWHERE
IN THE UNITED STATES AT
POSTPAID PRICES

SALZER'S AMERICAN WONDER PEA SELECTED STOCK

SALZER'S IMPROVED AMERICAN WONDER PEA

Its Popularity Continues To Be An American Wonder

878—So overwhelmingly has been the preponderance for the old popular favorite American Wonder, year after year, in spite of the many new and meritorious Peas, we have addressed ourselves most assiduously to intensifying the latent qualities of the American Wonder Pea. We recognize it is more desirable to feed the public taste with a meritorious "Popular variety," improved in quality by selection than to devote much space to lauding the merits of novelties. We have in our new "Improved" American Wonder a remarkable fine selection, a genuine pedigreed aristocrat among peas. Matures equally as early as the old variety of this type. The vines are somewhat longer, 15 to 18 inches. The yield is wonderfully increased and the quality is improved to a superb table delicacy of delightful sweet lusciousness. It grows to about 15 inches in height, pods of medium size, each containing 6 to 8 large wrinkled peas of superlative quality. Price: Pkg., 10c; lb., 25c, postpaid. Price by express: Pkg., 10c; lb., 20c; 5 lbs., 65c; peck, \$1.35; bu., \$4.85.

GIANT LAXTONIA, or Blue Bantam Pea

The Largest Podded Early Variety

880—Conceded the largest, the finest, the very cream of the world's early peas, its matchless quality has met a spontaneous appreciation from customers everywhere. The delicious, melting luscious sweet sugary flavor of this pea, which has won for it the "Award of Merit," is so noticeably superb as to create general comment.

In the Laxtonian we have a superlative quality dwarf type of the exquisitely flavored Gradus growing only 16 to 18 inches high and requiring no support, with the same large pods, even a few days earlier in season, of a little darker green color, and with peas of the same superlative quality. Laxtonian makes for itself a new class of wrinkled garden peas, the giant podded early dwarfs. Ripens about the same time as the first early and is ready to pick, green for table, in about 40 to 45 days from seed sown. The pods measure 4½ inches and are as large as those of the Telephone and of a dark green color. Similar to Gradus in shape, filled with eight to ten large delicious peas, almost double the size of any other early dwarf peas.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., \$1.00; pk., \$2.75; bu., \$10.00.

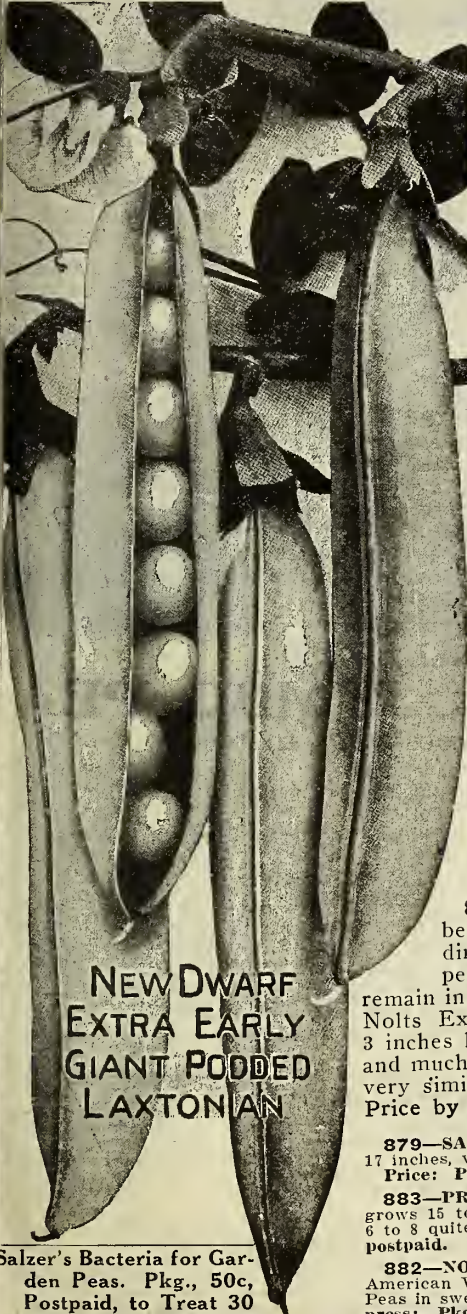
Exquisitely Delicious LITTLE MARVEL PEA Extraordinary Cropper

881—Had the introducer of this pea named it Big Marvel it would have been more appropriate as it is a pea of surpassing merit. It is an extraordinary heavy-cropper. Pods are jammed with sweet, luscious, sugary peas of richest flavor. It also is remarkable for the long period the peas remain in condition for table use, after ripening, which is fully a week longer than Nolts Excelsior. It matures the same time as Nolts Excelsior. Pods about 3 inches long containing 7 to 8 peas, are a beautiful dark green, more attractive and much larger than the American Wonder. We are not illustrating this as it is very similar in shape to American Wonder. Price: Pkg., 10c; lb., 20c, postpaid. Price by express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.40; bu., \$5.50.

879—SALZER'S DWARF EARLY MAY. One of the earliest dwarf wrinkled peas, height 15 to 17 inches, very prolific. Price: Pkg., 10c; lb., 25c, postpaid. Price, by express: Lb., 20c; 5 lbs., 75c; pk., \$1.75; bu., \$6.50.

883—PREMIUM GEM (Improved Little Gem). A very popular and very desirable variety. It grows 15 to 18 inches high, is very productive, and produces pods of medium size which contain 6 to 8 quite large wrinkled peas of green color of the finest quality. Price: Pkg., 10c; lb., 20c, postpaid. Price, by express: Lb., 15c; 5 lbs., 60c; pk., \$1.25; bu., \$4.75.

882—NOTT'S EXCELSIOR. A splendid Pea, 12 to 15 inches high, a few days later than the American Wonder. It out-yields that variety, as also the Little Gem, by 20 to 30 per cent. The Peas in sweetness of quality are unsurpassed. Price: Pkg., 10c; lb., 20c, postpaid. Price, by express: Pkg., 10c; lb., 15c; 5 lbs., 60c; pk., \$1.25; bu., \$4.75.

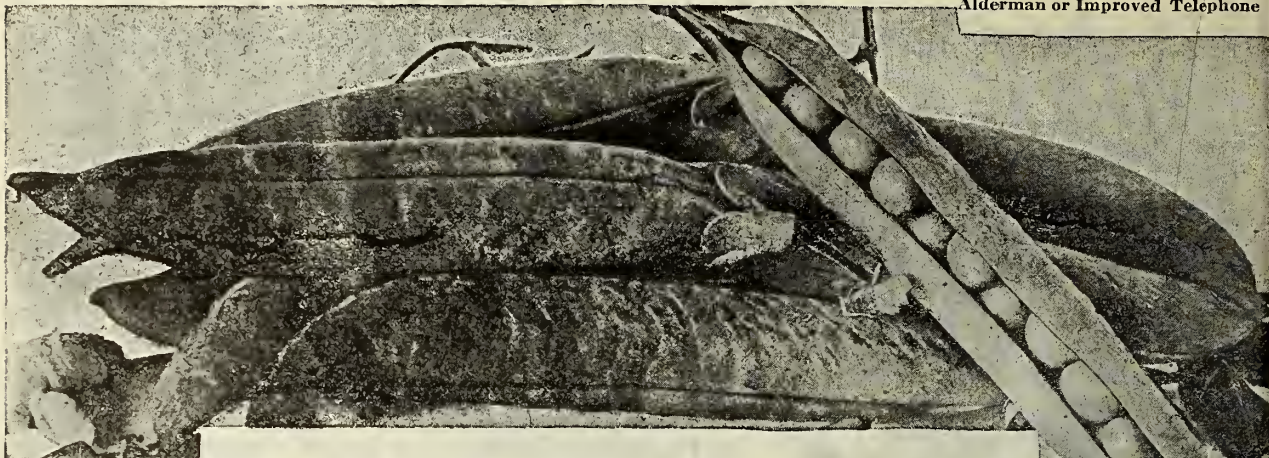


NEW DWARF
EXTRA EARLY
GIANT PODDED
LAXTONIAN

Salzer's Bacteria for Garden Peas. Pkg., 50c, Postpaid, to Treat 30 Pounds.

BACTERIA FOR PEAS: PKG. TO TREAT 30 LBS., 50c; FOR 60 LBS., 70c; FOR 120 LBS., \$1.25, POSTPAID.

Alderman or Improved Telephone



ALDERMAN

A PROLIFIC 2nd EARLY **PEA** THE FINEST OF THE TELEPHONES

THE GREATEST MID-SEASON PEA ON EARTH

864—From time immemorial the telephone peas have been the best known, most popular and more generally appreciated than any other. Alderman stands unique as the greatest and unrivaled mid-season, marrow-fat, wrinkled pea on earth. Repeatedly tested in comparative trials against all Second Earlies it stands pre-eminent in all points of excellence, possessing every quality necessary to make a variety popular and profitable.

Very uniform in shape and always of the largest size, produced in profusion and so well filled that Alderman is perhaps the largest yielder of all peas known today.

The vines are of strong, luxurious growth, attaining a height of 4 to 5 feet. Foliage and pods are of dark green color. Often measure 6 inches in length, and are densely filled with large peas of unsurpassable flavor. Of all tall main crop peas Alderman is the finest and most desirable for the home garden and for the market.

Price: Pkg., 10c; lb., 25c; postpaid. Price by express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$1.35; bu., \$5.25.

SALZER'S EARLIEST JUMBO PEA

THE FAMOUS WRINKLED PEA

854—A careful survey of the long years of unparalleled record of this Jumbo only serves to emphasize its superiority of the extra early tall wrinkled peas.

Positively the greatest, sweetest, biggest podded, earliest pea of its class. Vines run about 3 feet high and are literally loaded with great, glorious, rich, heavy pods, often 6 inches long, with large, sweet, well-developed peas, crowding each other in the giant pod. It is the very essence of earliness; indeed, it is remarkable how so giant-podded a variety can produce a crop so quickly as this Earliest Jumbo. As early as Salzer's Earliest and Best and Scorcher, both. If you wish, early in the season, a great supply of delicious, large, wrinkled peas, in large pods of dark green color, and pods that will quickly fill a bushel basket, this is the pea to buy. This is the best money-making pea grown.

Price: Pkg., 10c; lb., 30c, postpaid. Price by express: Pkg., 10c; lb., 25c; 5 lbs., 90c; peck, \$2.50; bu., \$9.00.

THOS. LAXTON PEA

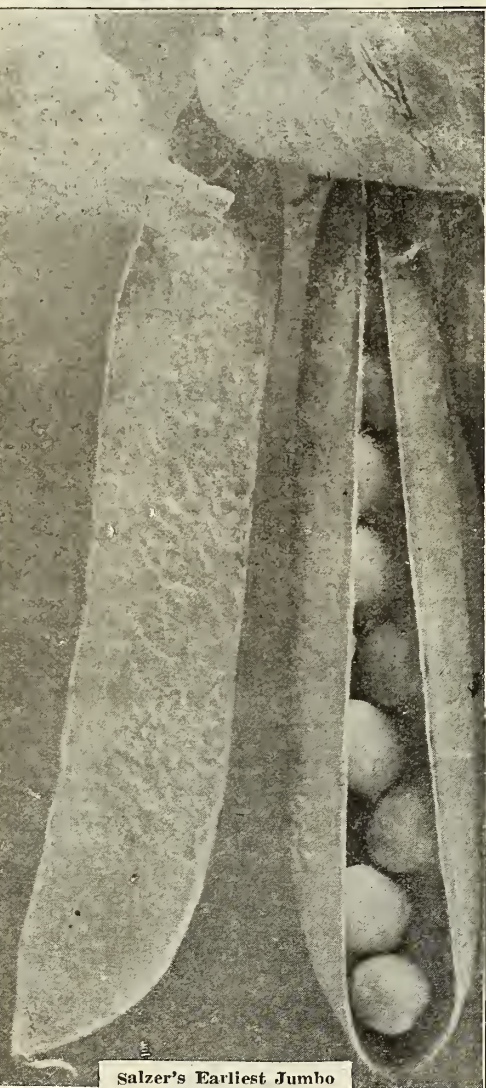
858—A productive, tall, wrinkled, extra early sort, and in quality the best, very sweet in flavor. Vines, 3 to 3½ ft long; pods contain 6 to 8 peas.

Price: Pkg., 10c; lb., 25c, postpaid. Price by express: Pkg., 10c; lb., 20c; 5 lbs., 60c; peck, \$1.65; bu., \$6.00.

GRADUS, OR PROSPERITY PEA

855—A very popular, extra early, wrinkled Pea, only 2 or 3 days later than Salzer's Earliest and Best, but with pods as large as those of the late Telephone and fully its equal in quality. A fine market sort. 30 in. high.

Price: Pkg., 10c; lb., 25c, postpaid. Price by express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$1.95; bu., \$7.00.



Salzer's Earliest Jumbo

SURPRISE PEA

856—The earliest of all the sweet wrinkled Peas. It has the sweet quality of the Nott's Excelsior. In vine, size and shape of pods it resembles the Alaska, but being wrinkled is not so hardy. Very luscious, sweet flavor, and deserves a place in every garden. Much used by canners.

Price: Pkg., 10c; lb., 20c, postpaid. Price by express: Pkg., 10c; lb., 15c; 5 lbs., 50c; peck, \$1.30; bu., \$5.00.

BACTERIA FOR PEAS: PKG. TO TREAT 30 LBS., 50c; FOR 60 LBS., 70c; FOR 120 LBS., \$1.25, POSTPAID.

SALZER'S IMPROVED STRATAGEM PEA

A Prolific and Continuous Bearer

895—"Bonds of fidelity" could not keep this sterling pea in more general cultivation than it continues to be. In this age of horticultural enterprise, with science bringing forth many new creations of great merit, it is astonishing how the "sweeping satisfaction" obtained from the sterling qualities of Improved Stratagem continue it the pea mainstay of our great republic. The bushes are absolutely covered with large, plump, rich, green pods of large proportions, handsome in appearance, filled with wrinkled peas of meaty, tender, lusciously sweet, rich, delicious flavor. As a rule each seed produces two stalks, consequently it has proven highly remunerative to growers for market or home, in fact, its immense yields keep it in the foremarks of popularity.

The vines are strong and vigorous. About 18 inches in height. A medium early variety. Price: Pkg., 10c; lb., 20c, postpaid. Price by express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.30; bu., \$5.00.

Midsummer Pea

896—Everybody wants them! Because over 24,000 planters tested these peas and their neighbors saw them, their friends saw them, their customers ate them, and their richness, their vigor, their splendid prolificness set everybody a-talking about them. It is a variety ripening about a week later than Little Gem, and at a time when Peas are scarce. It attains a height of from 2 to 2½ feet and produces in great abundance medium-sized pods, compactly filled with large dark-green wrinkled peas of the finest and sweetest flavor.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by express: Lb., 20c; pk., \$1.65; bu., \$6.00.

Horsford's Market Gardener

894—A most productive variety, largely used by canners and market gardeners. About a week later than Advancer; grows 2 to 3 feet high. The pods are medium-sized, about 2¾ inches long and contain 5 to 7 dark-green sweet, wrinkled peas.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by express: Lb., 15c; pk., \$1.15; bu., \$4.40.

ADVANCER PEA

One of the Most Delightful Peas in the World

890—Every grower of peas, whether for profit or pleasure, owes it to himself to try this extraordinary meritorious pea. The remarkable manner in which the peas ripen simultaneously has given it a special value to gardeners, canners and home growers, insuring, as it does, generous pickings at all times. It is a phenomenal cropper, in fact, many claim it will produce a larger crop of shelled peas than any other. It is unexcelled as a second early or main crop variety. For table use it is par-excellence, being deliciously sweet and luscious. Vines grow to about 30 inches, literally covered with attractive, beautifully shaped pods about 3 inches long, jammed with large wrinkled peas. We devote large acreage to experimental purposes and practice continuous selection, and Salzer's seed of this variety is a rejuvenated strain greatly intensified. Price: Pkg., 10c; lb., 20c, postpaid. Price by express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.25; bu., \$4.50.

DWARF TELEPHONE OR DAISY PEA

892—In size, shape and color of pods and also in exquisite flavor fully equal to the Tall Telephone, but it is of a dwarf growth, attaining a height of only 15 to 16 inches; this is a distinct advantage to the gardener as the peas require no support and the rows can be planted closer together.

The vines are healthy and of vigorous growth, producing their immense pods in great profusion and about a week earlier than the tall variety.

The pods are from 5 to 6 inches long and contain 8 to 10 green, wrinkled peas of most delicious flavor. Price: Pkg., 10c; lb., 30c, postpaid. Price, by express: Pkg., 10c; lb., 25c; 5 lbs., 75c; peck, \$2.00; bu., \$7.50.

SELECTED HEROINE PEA

Quality and Quantity Combined

893—Heroine Pea has a crystallized popularity seldom reached by a vegetable. It is a "selected Pea, Sweet as Honey," the quality is the very essence of perfection. It is medium early, green wrinkled, dwarf habit, very prolific. It is remarkable for its uniformity and trueness to type. In Europe the Heroine is grown in district after district in preference to any other on account of the sturdy growth and delightfully rich, sweet, tender quality.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.45; bu., \$5.00.

BACTERIA FOR PEAS: PKG. TO TREAT 30 LBS., 50c; FOR 60 LBS., 70c; FOR 120 LBS., \$1.25, POSTPAID.



SALZER'S IMPROVED STRATAGEM



EVERBEARING PEA

RECOMMENDED WHERE HEAVY CROPS ARE DESIRED

868—As might be anticipated from its name, "Everybearing" is its crowning attribute. In this respect it is a remarkable pea, a "succession cropper" as it were. If the pods are picked as they mature it shoots out new branches throughout the seasons, bearing pods which mature in succession. It grows from 2 to 3 feet high, and as its rejuvenating habit of growth indicates—is remarkably hardy and vigorous. The pods are about 3½ inches long, very broad and filled with 6 to 8 very large, exceptionally sweet and delicious wrinkled peas. It is second early maturing and no better main crop variety is obtainable.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by Express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.25; bu., \$4.75.

CHAMPION OF ENGLAND PEA

867—An old but much prized variety on account of its large, tender, luscious sweet peas. The vines are of vigorous growth, attain a length of 3 to 4 feet and are quite productive. The pods are large, usually filled with 6 to 8 large, green, wrinkled peas. Champion of England is about a week later than Telephone and is one of the last varieties to mature.

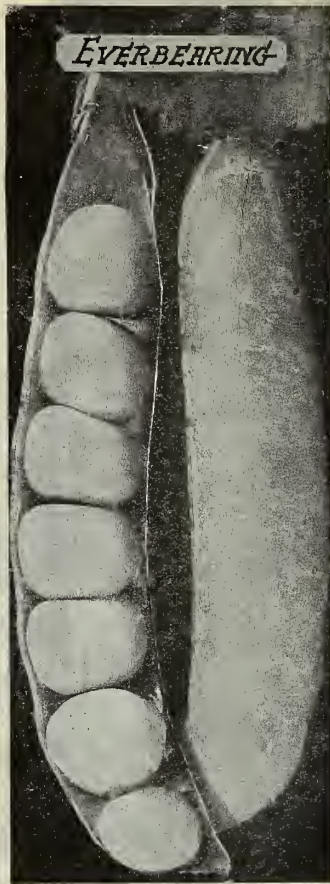
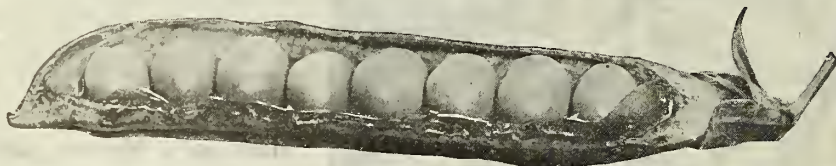
Price: Pkg., 10c; lb., 20c, postpaid. Price, by Express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.15; bu., \$4.25.

BOSTON UNRIVALLED OR TEDDY ROOSEVELT PEA

865—An improved strain of Carter's Telephone, producing fine, very large pods of uniform size and shape. The finest stock of Telephone peas in the market.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$1.50; bu., \$5.25.

Boston Unrivalled



PRINCE EDWARD PEA

871—One of the healthiest growing peas; height about 4 ft.; pods very large (about 5 in.), contains 8 to 9 peas of extreme sweetness.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 75c; peck, \$2.00; bu., \$7.00.

TELEPHONE PEA

866—The standard large podded main crop variety in every market. Foliage and pods of light green color. Strong and healthy growing plants with coarse vines and leaves attaining a height of from 3 to 4 feet, and are exceedingly prolific, bearing from 18 to 24 pods to a stalk, the pods packed closely with 6 to 12 immense, wrinkled peas of superb, sugary flavor. Our stock is very fine.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by Express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.30; bu., \$5.00.

EDIBLE PODDED PEAS

This class of peas is not generally known in this country, but is much used abroad. The sweet, brittle and succulent pods have none of the tough inner lining found in ordinary varieties of garden peas; they are used in the same way as snap or string beans, and are excellent also for pickles.

DWARF GRAY SUGAR PEA

912—Height 18 inches, purple blossoms. Pods are broad and flat, cooked when young like string beans. They are very sweet and tender. Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 20c; 5 lbs., 80c; peck, \$2.00; bu., \$7.00.

MAMMOTH MELTING SUGAR PEA

914—One of the best of the edible podded peas. The pods are very large, broad, curved or twisted and are extremely tender and finely flavored. Vines 4 to 5 feet high, very productive. Price: Pkg., 10c; lb., 20c, postpaid. Price, by Express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.60; bu., \$6.00.

MAMMOTH LUSCIOUS SUGAR PEA

913—Vines very tall, 5 to 6 feet; pods 6 to 7 inches long and 1½ inches broad. This new variety is enormously productive and the large, fleshy pods are exceptionally delicious. One or two packages furnish a sufficient supply for a small family. Price: Pkg., 10c; lb., 25c, postpaid. Price, by Express: Pkg., 10c; lb., 15c; 5 lbs., 60c; peck, \$1.65; bu., \$6.50.

HOW TO SECURE BIG PEA CROPS

Inoculated peas grow faster, mature earlier, produce a larger crop, are richer and contain 25 per cent more food value (protein) than when not inoculated. Nitrogen is an element in which all soils are deficient. Inoculation enables plants to feed on the air through the Bacteria nodules that will form on the roots. We know of nothing requiring so small an investment that gives such phenomenal returns.

Peas belong to the legume family. Knowing as we all do in this enlightened age, that the inoculation increases both yield and quality—we ask, is it wise to sow peas without it? If you are skeptical, convince yourself by a trial.

SALZER'S 20th CENTURY INOCULATION BACTERIA

5608—Size A, enough to treat 30 pounds seed.....	\$0.50, postpaid
5609—Size B, enough to treat 60 pounds seed.....	.70, postpaid
5610—Size C, enough to treat 120 pounds seed.....	1.25, postpaid
5611—Size D, enough to treat 180 pounds seed.....	1.75, postpaid



Mammoth Luscious Sugar



CHINESE GIANT

CHINESE GIANT

THE FINEST, LARGEST AND HAND-SOMEST PEPPER OF ALL

922—A magnificent variety, the largest and finest Pepper in cultivation. The plant is about two feet high, of strong, vigorous growth, stocky and erect in habit, very productive, and ripens its fruit earlier than the Ruby King. The fruit is well shown in our illustration, is quite square, averages 4 inches in diameter, and is of a bright, glossy scarlet when ripe. The flesh is usually thick and very mild, having none of the pungency of most of the older varieties. The immense size of the fruit and its brilliant color render it very attractive and will cause it to sell readily in the market. Every private garden should have this sort.

Wm. Yost, near East St. Louis, grew a Salzer Chinese Giant Pepper weighing 21 3/4 ounces—a regular giant.

Price: Pkg., 10c; 1/2 oz., 20c; oz., 35c; 1/4 lb., 95c; lb., \$3.60, postpaid.

RUBY KING PEPPER

SWEET TENDER PROLIFIC ATTRACTIVE

929—In most peppers there is one determining consideration, not so, however, with Ruby King.

Regaled in rich, elegant crimson attire, this regal beauty is characterized by the intrinsic worth of every quality. Immensely popular everywhere on account of its attractive ruby red appearance, pleasant, mild, spicy flavor and large, shapely size. Fruits are about 3 1/2 inches thick by 5 1/2 inches long. Give great preference for salads and stuffed pickles. Very thick, crisp and tender meated.

Price: Pkg., 5c; oz., 20c; 1/4 lb., 55c; lb., \$2.00 postpaid.

ANAHEIM CHILI PEPPER

918—This is the pepper so much in demand at the Pacific Coast; it brings \$300 to \$400 per acre to the growers there. It is the best for market, and is very largely used by canners. The fruit grows to a length of about 10 inches by 1 1/4 to 1 3/4 inches in diameter, is bright crimson when ripe, has thick flesh of delicious mild flavor. The plants are strong, of vigorous, erect growth and are enormously productive, ripening their fruits fully as early as Ruby King. A splendid variety to grow anywhere.

Price: Pkg., 10c; oz., 50c; 1/4 lb., \$1.50; lb., \$5.00, postpaid.

LARGE SWEET SPANISH PEPPER

924—The fruits are very large, frequently 7 inches in length and about 2 inches in diameter. They have mild, thick flesh of excellent quality and are of rich red color when ripe. The plants grow about 2 to 2 1/2 feet high, erect, are very compact and productive.

Price: Pkg., 5c; oz., 25c; 1/4 lb., 60c; lb., \$2.25, postpaid.

OTHER VARIETIES OF MERIT USED EXTENSIVELY

926—LONG, THICK RED IMPROVED. The fruits are slender, long and conical in shape, 4 to 5 inches in length and about one inch in diameter. When ripe they are bright red. They are rather pungent.
Price: Pkg., 5c; oz., 25c; 1/4 lb., 75c; lb., \$2.75, postpaid.

925—LONG RED CAYENNE. Resembles the Long Thick Red, but the fruits are more narrow and only grow about 3 inches in length. They are of bright red color, extremely strong and pungent.
Price: Pkg., 5c; oz., 15c; 1/4 lb., 50c; lb., \$1.90, postpaid.

920—CELESTIAL. Pods changing from white to scarlet. Very prolific and ornamental.
Price: Pkg., 5c; oz., 25c; 1/4 lb., 75c; lb., \$2.50, postpaid.

921—CHILI RED (Small). Dwarf growing plants with slender, long pointed fruits about 2 inches long, which when ripe are very hard and pungent.
Price: Pkg., 5c; oz., 25c; 1/4 lb., 60c; lb., \$2.25, postpaid.

923—GOLDEN DAWN. A large yellow pepper of the same size and shape as Bull Nose.
Price: Pkg., 5c; oz., 15c; 1/4 lb., 35c; lb., \$1.25, postpaid.

919—BELL OR BULL NOSE. This is a standard sweet flavored, scarlet pepper. The plants are very vigorous, strong growers and grow about 2 feet high. They are very productive and early, 4 inches long and 2 1/2 inches diameter, thick flesh of mild, sweet flavor.
Price: Pkg., 5c; oz., 20c; 1/4 lb., 50c; lb., \$1.90, postpaid.

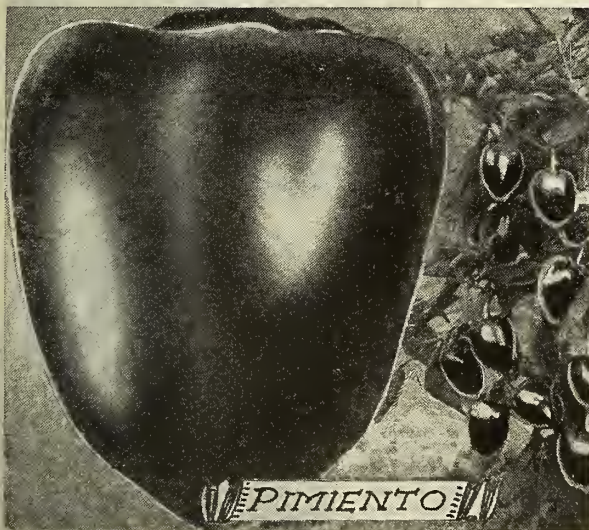
PIMIENTO PEPPER

The Great Epicurian Delight

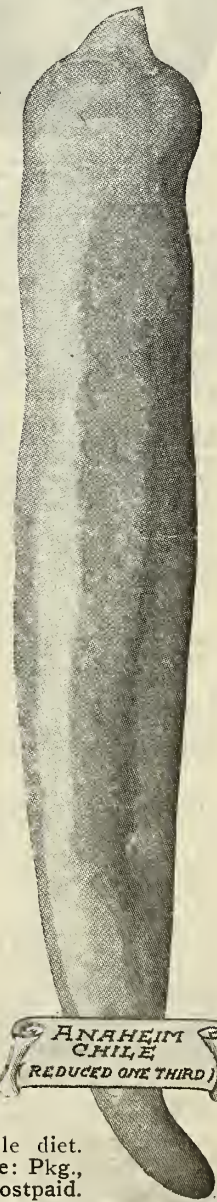
927—The commercializing of any vegetable is a crowning tribute to its virtues. Canners all over the world show a marked preference for this strain. So popular has become the Pimiento that delicious Pimiento concoctions too numerous to mention have sprung up all over the country.

Used in salad it is highly ornamental to the eye, and delicious to the palate. Its thickness of flesh permits removing of skin, and essential of great value, not easily accomplished with other sorts. Not as large as Chinese Giant but owing to thick flesh, weighs more. It has qualities vastly superior to any other pepper and can be utilized in almost every conceivable table diet. Ours is a specially selected seed. Price: Pkg., 10c; oz., 35c; 1/4 lb., \$1.15; lb., \$4.35, postpaid.

ANAHEIM CHILE (REDUCED ONE THIRD)



PIMIENTO



SALZER'S MAMMOTH PUMPKIN

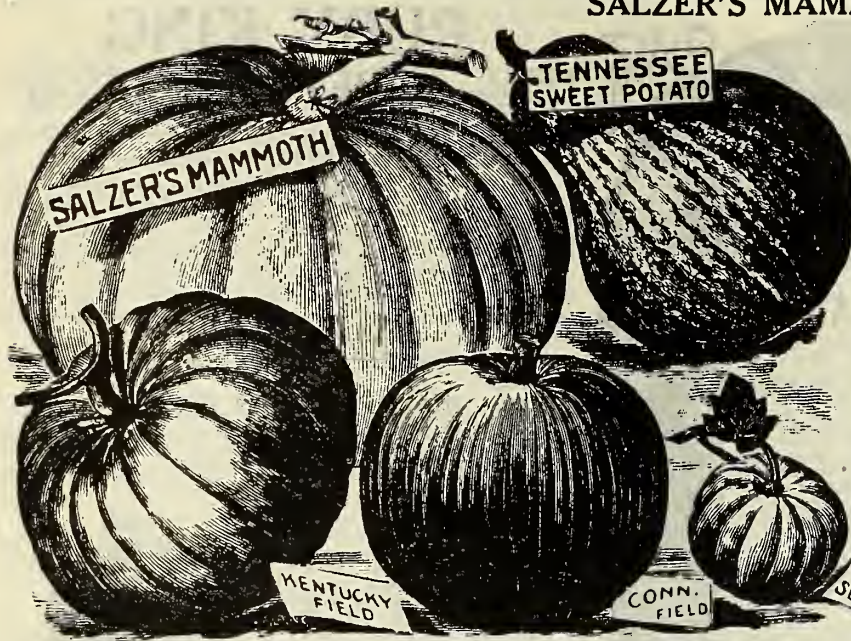
The King of the Pumpkins

951—Clearly this is one of nature's great gifts. Owing to its immensity it is the King of Exhibition Pumpkins. Its tremendous yielding habit establishes it as the King of the Croppers. Its delicious appetizing flavor is fit for a king. Its combined "Kingly" qualities make it the "King of Pumpkins."

Salzer's Mammoth is unquestionably the most extensively grown type of the pumpkin family. Its reputation as to yield, size and quality is proverbial. From one end of America to the other its praises reverberate. Its remarkable attractiveness and uniformity in size are a constant surprise. Highly prized for its keeping qualities. Especially recommended for its dependability.

We cannot recommend it too highly; we wish our customers would try it and be convinced of its exceptional merit. The color of the skin is deep cream red, the flesh is a deep orange red.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00, postpaid.



CONNECTICUT FIELD PUMPKIN

World's Famous Corn Field Pumpkin

943—There is no conflicting of opinions as to the best pumpkin for growing in the corn field, as Connecticut Field is recognized everywhere as the Standard "Corn Field" variety, grown so largely for stock feeding purposes. It is a wonderful yielder. Vines are of strong, vigorous growth and extremely hardy.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid.
Price, by Express: Lb., 35c; 5 lb. or more, 30c per lb.

JAPANESE PIE PUMPKIN

946—JAPANESE PIE. The easiest pumpkin to ripen. A large crookneck sort with dark green skin mottled with yellow stripes. The flesh is very thick and a rich salmon color, nearly solid; fine grained, dry and sweet, having much the same taste and appearance as sweet potatoes, making pies as rich without eggs as other varieties do with. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.



SALZER'S YANKEE PIE PUMPKIN

The Most Delightful Pie Pumpkin Grown

956—Pies—"just like mother used to make"—the good old fashioned kind, the delicious melting pies that make the Thanksgiving Dinner the delight of the year—are made from Yankee Pie—the quality is par excellent for this purpose. It is remarkably prolific, sugary. No pumpkin ever introduced has given more lasting and delightful pleasure to our customers. A trifle larger but similar in shape to the Small Sugar shown in illustration.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00, postpaid.

MIXED PUMPKIN SEED

957—All varieties mixed, very popular. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

OTHER WELL KNOWN MERITORIOUS VARIETIES

952—MAMMOTH TOURS. A strong vigorous grower, oblong shape, gray-green color and thick yellow flesh. Grows as large as Salzer's Mammoth, of fair quality. Much used for stock feed. The seed is very large. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c, postpaid.

942—CALHOUN. Cream colored, medium size, of excellent quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c, postpaid.

950—LARGE SWEET CHEESE. A very early large sized pumpkin, often measuring 15 inches across top, flat like a cheese and very productive. It is an excellent keeper of the finest flavor. Largely used for canning. Skin orange red. Price: Pkg., 5c; ¼ lb., 15c; lb., 45c, postpaid.

944—CUSHAW WHITE. A crookneck variety with a hard creamy white shell, often two feet in length. The flesh is thick and of fine quality, excellent for pie. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.

953—SMALL SUGAR. Small, round, yellow pumpkins of excellent quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

954—TENNESSEE SWEET POTATO. A pear shaped, medium sized pumpkin slightly ribbed, of creamy white color and excellent flavor. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.

955—WINTER LUXURY OR WINTER QUEEN. Finest quality and a better keeper than most pumpkins. Grows about 9 to 10 inches in diameter, beautiful deep orange yellow skin. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.

945—GOLDEN OBLONG. Very productive; of golden-yellow color. Unsurpassed in flavor; a good keeper for winter. Grows 15 to 20 inches long and 8 to 10 inches in diameter. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

947—KENTUCKY FIELD—Similar to large cheese, but larger and later. Price: Pkg., 5c; ¼ lb., 15c; lb., 45c, postpaid. Price, by express: Lb., 35c; 5 lbs. or more, 30c per lb.

SALZER'S EARLY VIRGINIA PEANUT

841—A very productive variety with erect stems, large pods and kernels. It is the kind used for commercial purposes. A paying crop on sandy soils in the north where it ripens to perfection, yielding enormously. Let the boys and girls try it. It will give them peanuts for the long winter months, and lots of fun besides. Half pound of seed should produce one bushel. Plant in rows 4 feet apart, placing the nuts 6 inches apart in rows. Price: Pkg., 5c; ½ lb., 20c; lb., 25c, postpaid. Price, by express: Lb., 20c; 5 lbs., 75c; bu. (22 lbs.), \$2.75.

EARLY NEW SPANISH PEANUT

840—The earliest variety and a splendid Peanut. Upright foliage, growing more compact than the Virginia, small pods, the yield per acre is very large. Planted in April in the north they ripen before September 1st. In the south often two crops are made of this variety; the first is planted in April, the second early in July. In harvesting the nuts hang to the vines and tops and nuts are fed together to hogs, cows and horses as a full balanced ration. These nuts are smaller, but are sweeter and of finer flavor than the larger varieties. Price: Pkg., 5c; ½ lb., 20c; lb., 30c, postpaid. Price, by express: Lb., 25c; 5 lbs., 80c; bu. (22 lbs.), \$3.25.

"PEANUT CULTURE," an excellent booklet, 50c, postpaid.



New Spanish Peanut



SALZER'S EARLIEST WHITE RADISH

A Highly Developed and Improved Strain

1006—When we offered this new, extra early, extra fine, extra tender, extra juicy, extra quick growing White Radish, we had no idea it would so quickly capture the hearts and make fat pocketbooks. We knew it was a fine Radish, a quick growing Radish, a quick selling market Radish, but we did not dream of its taking hold of the people with such furor, as it is by all odds the finest, sweetest and tenderest of White Radishes.

It is exceedingly quick growing, pure white in color, olive to round in form, yes, white as the new fallen snow. It is well adapted to all soils, and market gardeners who have grown same for the markets of Boston, Chicago, Philadelphia, San Francisco, St. Louis, New Orleans, Milwaukee, St. Paul, and, in fact all the large markets of the United States, praise it without stint, claiming that for an extra early, extra fine Radish there is none that approaches Salzer's Earliest White. Indeed, this new Radish is finding its way into England, Scotland, Germany, France, and all the markets of the world, simply on its own merits.

It is positively earlier than any other Radish grown, with the exception of Salzer's Flashlight and Salzer's Early Bird. These two varieties are of the same earliness. It is, as a market gardener of Philadelphia has well written, ten days earlier than the earliest Radish that he was able to obtain from New York or Philadelphia seedsmen. There is not a gardener in America who has grown Salzer's Earliest White Radish but what claims it is from 5 to 15 days earlier than other seedsmen's earliest sorts.

YOU SEE

Located in the North our work is along the line of improving the quality of vegetables and shortening the number of days to make them fit for market. Thus we now have a Radish that is fit for market in 13 days from the day the seed is sown.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; 1 lb., 65c, postpaid.



VICK'S SCARLET GLOBE RADISH

A Highly Pedigreed Strain

1011—Standing out prominently among the many hundreds of magnificent radishes, this famous variety is conspicuous by its world wide reputation as a strain of superior type.

Its extreme mildness, its distinct, sweet flavor, its gorgeous scarlet color, its dazzling attractiveness, its peculiar fitness to all soils, its adaptability to varied climates, all combine to make it one of the most popular radishes for out-door, greenhouse and forcing among gardeners and private growers alike. Candidly, we do not make a practice of listing varieties bearing other seedsmen's names, but this one variety of Vick's is so pronouncedly meritorious that we could ill afford to have our customers miss it. Leaves are very short. It is exceptionally early. The flesh is pure white, mild, crisp, juicy and tender. This is a strain of specially selected seed.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; 1 lb., 70c, postpaid.

SALZER'S FLASHLIGHT RADISH

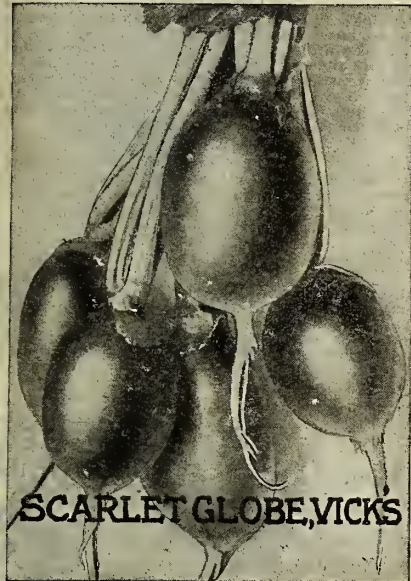
1007—We advise every lover of radishes to give this strain a trial. Prepared for the table it presents a strikingly attractive appearance. Is crisp, cool and of a delightful flavor. It matures a day or two later than the Early Bird. Of oblong shape and a very beautiful bright scarlet color. In form and size is very similar to Earliest White, differing mostly in color. Like the Earliest White, it has a very small top, of great advantage in growing under glass, as it permits close planting.

Price: Pkg., 5c; oz., 15c; ¼ lb., 25c; 1 lb., 75c, postpaid.

FRENCH BREAKFAST RADISH

1008—A quick growing variety of olive shape. Small size, is of a beautiful deep, rich scarlet color and clear white tip. It is quite early and on account of the small top it is often used for forcing.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; 1 lb., 50c, postpaid.

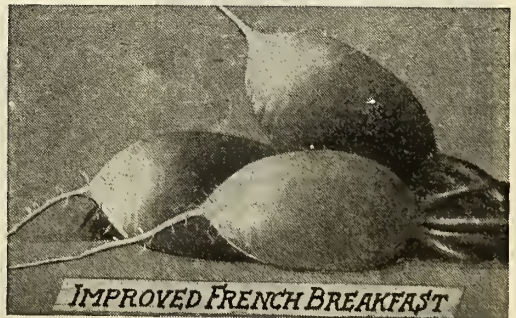


SCARLET GLOBE, VICKS

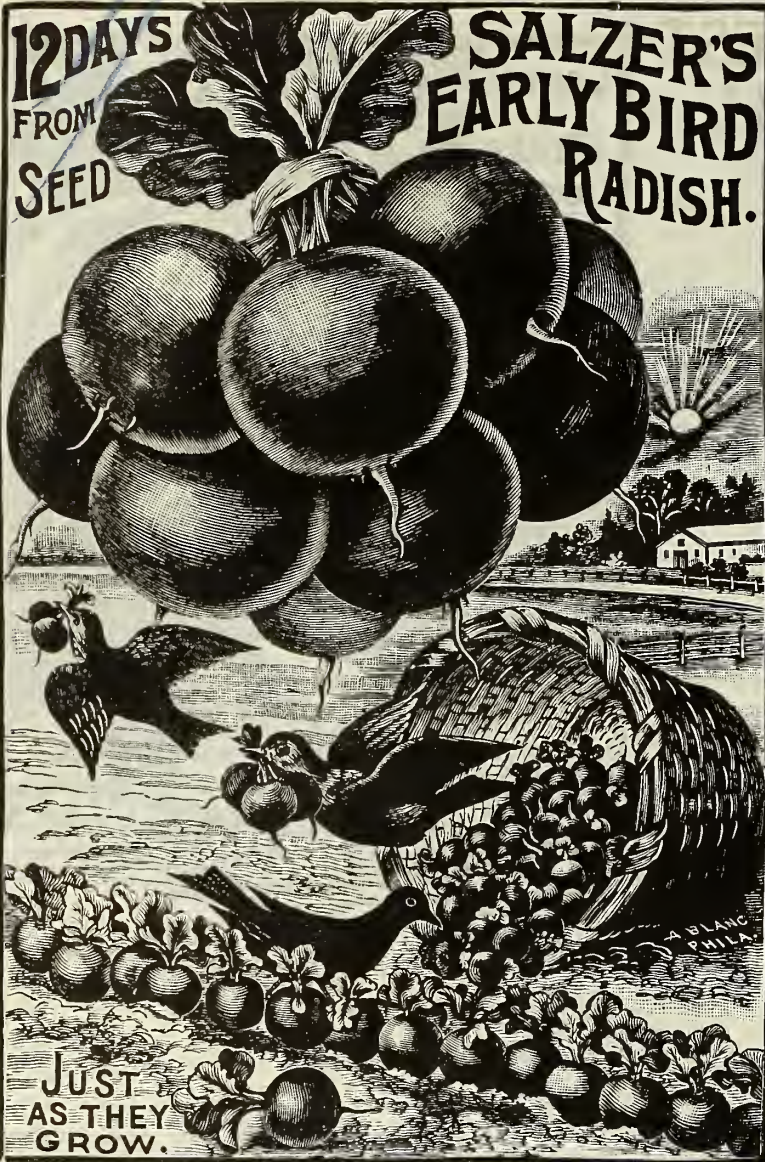
IMPROVED FRENCH BREAKFAST RADISH

1010—An improved type whose appearance carries conviction and inspires instantaneous confidence as to its high breeding, intense improvement and constituted development. This select stock of a type so generally known, so universally grown, has been received with immense satisfaction all over America. French Breakfast with a quality reputation as old as itself has become more popular each year. This new type is very early, even maturing. In form and size similar to the French Breakfast; but with a larger white tip and of a brighter scarlet color. Two inches long, round, with pure white flesh, that is crisp, tender and sweet.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; 1 lb., 75c, postpaid.



IMPROVED FRENCH BREAKFAST



SALZER'S EARLY BIRD RADISH

THE GREAT EXTRA EARLY SMALL TOPS. MATURES IN 12 DAYS

The early bird catches the worm.
The early radish catches the sales.
The early sales catches the money.

975—The cardinal principle of successful radish growing is earliness. This characteristic is synonymous with the very name of this superb extra early radish. Long years ago when this business was small and in its infancy we learned that the "sure profits" of gardening—with ever-spark of speculation removed—was in an extremely extra early radish. The extra price per bunch, the extra demand was all clear profit.

In Early Bird we have the earliest, the best, the most attractive, the finest flavored the coolest, crispest, scarlet Turnip Radish in the world.

It is highly developed strain of exceptional merit, with extremely short tops, of remarkable quick maturing habit.

Conceded the most extensively grown general crop. The universal kitchen garden variety. The extra early forcing, as well as succession crop strain in more market gardens than any other.

Now, the substance of the whole matter is this: If you are at all anxious, either as a gardener or grower, for your own private table to have Radishes 6 to 12 days ahead of your neighbor; if you are anxious to have the finest Radishes that seed can produce, even under the most adverse circumstances then by all means plant Salzer's Early Bird. In favorable weather the Radishes mature in about 12 days, and if we ate our Radishes in America as small as they do in France, these Radishes would be considered fit for the table in 10 days.

MIRACULOUS

I wish to say right here that there are no radishes equal to the EARLY BIRD either for quality or earliness, for we raised them right here in this climate right out in the open ground this Spring, ready for the table in ten days. Pretty hard to beat.

Very respectfully,

Mrs. A. M. Affarde,
P. O. Box No. 27, Hurley, Pa.

Of the thousands of testimonials we selected this one, embodying so fully as it does the superlative merits of this wonderful Radish.

Price: Big pkg., 10c; 3 for 25c; oz., 15c; 1/4 lb., 30c; lb., \$1.00, postpaid. Price, by Express: Lb. 95c; 3 lbs., \$2.50.

BLOOD RED, SNOW WHITE TIPPED, RADISH

The Radish of Your Dreams

972—Barely has a Radish captivated the country from one end to the other, winning such fervent esteem as this exceptional fine type. It has every point of excellence necessary for a Radish. It is a strikingly attractive scarlet, tipped with white. It is unusually mild, crisp, tender, juicy and delicious. Perfection itself in quality and earliness. It develops remarkably uniform. For market purpose it is exceptionally prolific. Does not become woody, pithy or cavity stricken as rapidly as the majority of Radishes. We wish our customers would try this with their favorite sorts. Price: Pkg., 5c; oz., 10c; 1/4 lb., 20c; lb., 60c, postpaid.

ROSY GEM RADISH

Every Quality a Gem

983—The name Rosy Gem has become synonymous with quality in radishes. Its reputation for dependability, productiveness, fine appearance and delightful flavor is a household topic at gardening time. Everybody knows Rosy Gem. Rosy for its beautiful color, Gem to emphasize its sterling qualities. One of the few radishes that are closely linked with gardening all over the world, and "gardening for profit" is the test of superiority. Unless a variety has quality and productiveness it cannot find a place with the market gardener. It is an extra early forcing variety, of rich crimson color running to pure white at the tip. Price: Pkg., 5c; oz., 10c; 1/4 lb., 20c; lb., 60c, postpaid.



EARLIEST SNOW WHITE ICE

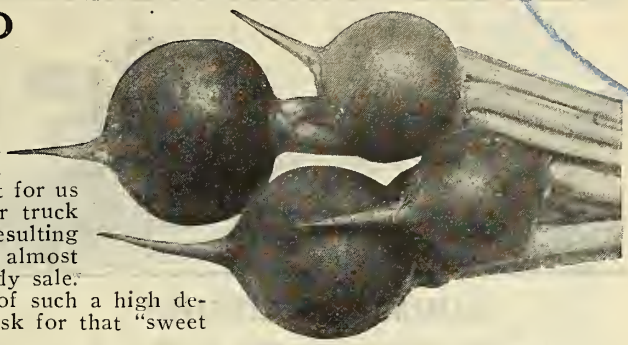
974—Here is a globe-shaped white Radish that will bring you joy! It is par excellence in each and every respect. Its color is pure white, almost crystal, so clear and transparent. Its quality is superlative! It cannot be excelled. It is of a turnip shape, has a short top, is very rapid growing fit for use in about 16 days and sells at sight at a high price in all markets when once known. Price: Pkg., 5c; oz., 10c; 1/4 lb., 20c; lb., 75c; 3 lbs., \$2.00, postpaid.

SELECTED ERFURT DARK RED RADISH

THE QUEEN OF THE GARDEN

981—Every radish has its friends, every variety is prized from some point of view. Yet of all the radishes we list in our catalogue, we believe this would be the most difficult for us to omit. As a forcing variety it is highly desirable. For truck gardening its short leaves permit of very close planting, resulting in heavy production, consequently very remunerative. Its almost perfect globe shape and rich dark red color creates a ready sale. Its superb, delicious flavor, its refreshing, crisp flesh are of such a high degree, that gardeners claim their customers seek out and ask for that "sweet little Dark Red Radish."

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid.



CRIMSON GIANT GLOBE RADISH

QUALITY ITS ESSENTIAL FEATURE

973—Masterly skill, science, time and expense have been concentrated on the development of a large radish that would have the superlative qualities of the best and most tender small radishes. Crimson Globe is the culminating achievement of this great desire. Of a marvelous perfect table quality, crisp, fine grained, cool, refreshing, mild and delicious in flavor; fully double the size of any of the early turnip-shape strains. It is distinctly a man's size radish at last. Just as suitable for forcing as outdoor growing. It is a rapid growing sort. Weighs about four times the weight of similar sorts, but does not get hollow or pithy. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.



EARLY WHITE TURNIP RADISH

980—One of the garden delights of the universe. It is conceded one of the finest extra early white turnip shaped radishes grown. Many prefer this to other mild types, as the skin is remarkably free from bitterness. It is a fine early variety of just the right proportions for a fine radish. Gives the greatest of satisfaction as a forcing or outdoor radish. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

OTHER EARLY ROUND OR TURNIP SHAPED RADISHES

986—SPARKLER OR HALF RED, HALF WHITE. As the name indicates, the white color covers about one-half of the root, and the scarlet is an especially bright shade. This Radish is very crisp, solid and sweet. One of the finest varieties for outdoor culture and one of the best to grow for the market as well as for the home garden. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

CRIMSON
GIANT
GLOBE

985—SCARLET TURNIP, WHITE TAIL. A very popular Radish for outdoor planting. The Radish is bright scarlet, with a pure white tip. It is very handsome and a good seller. Roots are nearly round, slightly flattened, the flesh is white and of the best quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

987—TRIUMPH (SPECKLED BEAUTY). A unique, extra early Radish, of globular form, with short top. The flesh is very crisp and solid and of mild flavor. Its most distinctive feature, however, is the color of the skin, which is pure white, striped horizontally with bright scarlet, making it very attractive. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

982—PHILADELPHIA WHITE BOX. A favorite strain in the East for first planting or in cold frames. It is of a larger size and a little later than the Early White Turnip. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

979—EARLY SCARLET TURNIP. The standard red turnip-shaped Radish with small tops of very quick growth. It is of a rich, scarlet red color, and has white, crisp and tender flesh. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

EARLY LONG VARIETIES

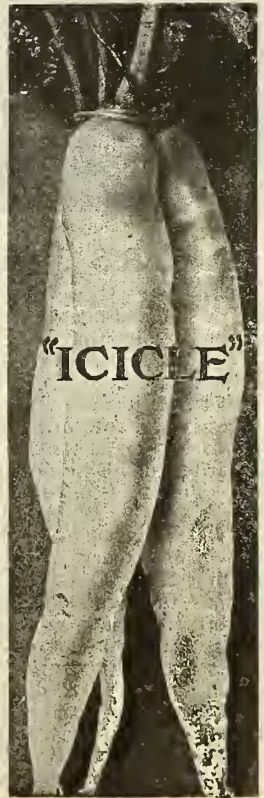
1021—ICICLE. The earliest and the finest of the long white varieties. Ready for the table in about 3 weeks. The roots grow as large as the Chertier before becoming hollow or pithy. They are fit for the table when quite young. The leaves are short, very few in number, permitting close planting. It is crisp, tender and mild in flavor. Frequently called the finest of all radishes. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

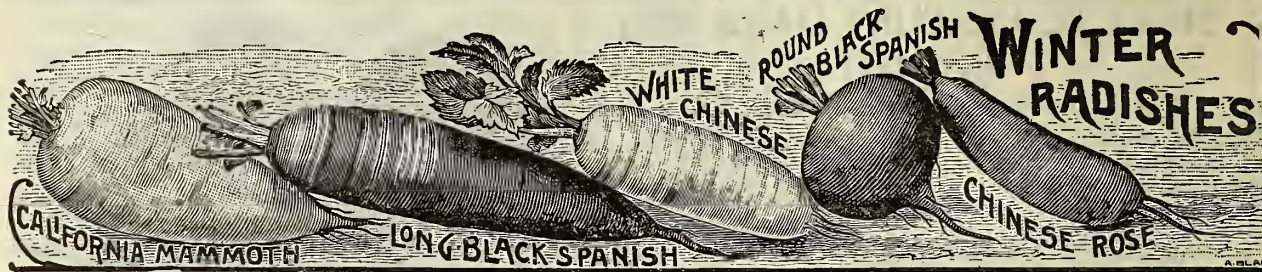
1023—LONG SCARLET SHORT TOP. A standard variety of the Long Red Radishes. Excellent for both market and home use. It is quite early. About 6 inches long. Grows mostly above the ground, straight, smooth, slender and of bright red color. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

1022—LONG BRIGHTEST SCARLET or CARDINAL. The earliest and finest of the Long Red Radishes of the same size and shape as the long scarlet, but it is a few days earlier and the color is of a much brighter scarlet, with a distinctly clear white tip. A splendid gardeners' variety, and very desirable for the home garden. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

1020—CINCINNATI MARKET. A selection of the Long Scarlet Short Top, but deeper red in color and of larger size. The roots when fully grown have a size of about 6 to 8 inches. Tops are small. Largely grown by gardeners. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

1024—WOOD'S EARLY FRAME. An extra early strain of the Scarlet Short Top. Is shorter and has thicker roots; especially suited for forcing; splendid for outdoors. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.





SUMMER RADISHES

Larger Rooted and Later Than the Early Sorts

1032—LONG WHITE VIENNA OR LADY FINGER.—Has slender pure white roots which are smooth and average about 6 to 7 inches in size when matured. They are quite early and of excellent quality.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 55c, postpaid.

1033—STUTTART. The largest and the latest of the white summer radishes. The roots grow to an immense size, often attaining in diameter 4 inches. The skin is white, the flesh white and crisp and keeps in good condition for a long time. Suitable for winter storing.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid.

1030—CHARTIER IMPROVED. A well-known variety largely grown outdoors. Resembling somewhat the Long Scarlet Short Top, but it is fully twice as large and later. It remains in good condition longer than most sorts. The roots are of scarlet red color, shading into white at the tip.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

1034—WHITE STRASSBURG. The roots grow to a length of from 4 to 5 inches, but they can be used when comparatively small. This variety keeps continuously crisp and tender for a very long time.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

1031—GOLDEN GLOBE. Uniformly globe-shaped roots, golden yellow skinned and of quick growth. They grow even in the hottest climate and are crisp and tender. Extensively grown in the South.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c, postpaid.

WINTER RADISHES

1043—CHINESE ROSE OR SCARLET CHINA. The roots grow from 4 to 5 inches long, are cylindrical, the largest at the bottom, blunt at both ends. The skin is deep rose. The flesh is white, firm, crisp and pungent. Keeps well.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c, postpaid.
1045—WHITE CHINESE OR CELESTIAL. The finest and the largest of the White Chinese Radishes. The roots grow to a very large size, averaging about 15 to 18 inches in length and have a diameter of 5 inches. They grow mostly above the ground. The skin is pure white and the flesh always crisp, mild and juicy.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.
1041—BLACK SPANISH ROUND. The roots are from 3 to 4 inches in diameter, almost round and very black skinned. The flesh is white, very compact, pungent and well flavored. Keep well all winter. Sow about the middle of June, as these varieties are apt to become hard and woody if sown in the spring.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.
1042—CALIFORNIA MAMMOTH WHITE. Not quite as large as the White Chinese, but generally attaining a size of about one foot. The roots taper regularly to the tip; very tender and crisp flesh.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.
1040—SALZER'S ALL SEASON. Called All Season because it is edible at all seasons of the year. It can be planted from spring until late fall, and keeps in perfect condition all winter. Requires about fifty days from sowing to be fit for the table. It is a beautiful showy bright scarlet, growing from 1 to 3 inches in diameter. There is no other winter Radish equal to it in quality. It is the most juicy, luscious of them all and it keeps its solidity, crispness and sweetness.

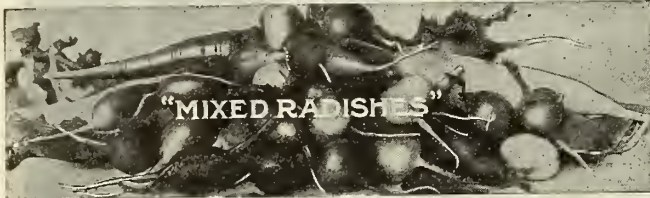
Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.
1044—LONG BLACK SPANISH. Growing 10 to 12 inches long, having a diameter of from 2 to 3 inches. The skin is black and the flesh white, firm and pungent. Like the round sort, it keeps well throughout the winter. A favorite sort with Germans.

Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

MIXED RADISH SEED

1049—All kinds, colors and styles. A great variety; they will become ready for the table early, medium and late. You always have some that are just right, sweet and juicy. This mixture is for a small garden, where space is limited and one sowing does for the whole season.

Price: Large pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.



SALZER'S JUMBO SUNFLOWER

4703—There is hardly a farm anywhere but what an acre or so goes begging for want of a crop. This is in face of the fact that each and every individual is seeking the greatest reward for his occupation. Sunflower offers exceptional opportunity to the thrifty, industrious agriculturist.

There is absolutely no waste of the crop. Every portion can be utilized. The flowers make a beautiful garden display, hide unsightly buildings and corners. The seed is eagerly eaten by fowls, and they fatten thereon and lay more eggs than on any other food. It is relished by horses, and enables them to stand more work with less fatigue than if not fed therewith. Cattle, sheep, swine, etc., thrive and fatten thereon. Outside of the feeding and health-giving properties of the Sunflowers, comes their great value as fuel; indeed, for treeless districts, nothing can excel it. A correspondent of the *Dakota Farmer*, says: "Having tried turf, coal, wood and sunflowers, I have settled upon the last named as the cheapest and best fuel for treeless Dakota. I grow one acre of them every year, and have plenty of fuel for one stove the year round. I plant in hills and cultivate the same as corn. I cut them when the leader, or top flower, is ripe, and let them lie on the ground two or three days. In that time I cut off all the seed heads, which are put into an open shed. The stalks are then packed in a shed. Price of Jumbo: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 30c, postpaid. Price, by Express: Lb., 20c; 5 lbs. (for 1 acre), 90c; 10 lbs., \$1.50.

4704—MAMMOTH RUSSIAN—Fine, large sort. Price: Oz., 5c; lb., 25c, postpaid; by Express: 10 lbs., \$1.00.

4706—Sunflower Seed for Parrots, Birds, etc. Price: 1 lb., 18c, postpaid. Price, by Express: 3 lbs., 25c; 10 lbs., 75c.



SALZER'S MONARCH RHUBARB

DELIGHTFUL, MILD, SWEET, JUICY, SUGARY FLAVOR

1053—We do not believe that any one has begun to comprehend the infinite possibilities of Rhubarb as a household necessity. Its uses are more varied, more distinct, more healthful, more palatable as a continuous diet than other garden "truck." Every family in the United States should have Salzer's Monarch Rhubarb in their garden, whether they have anything else or not. It is a prime essential. It is a table delight of great delicacy. No other Rhubarb can equal it in richness, tenderness, juiciness, earliness, colossalness or freedom from stringiness. Rich attractive crimson color—vastly superior to the old sweet strawberry Rhubarb. Stalks frequently grow from 3 to 4 feet long and 3 inches thick without loss to its superlative quality. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.75, postpaid.

1054—VICTORIA. A most popular variety, comes quite true from seed. Price: Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid.

1052—LINNAEUS. A strong, early sort. Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

RHUBARB ROOTS

4114—LINNAEUS AND 4115—VICTORIA

Price: 12c each, 3 for 25c; 6 for 45c; 12 for 75c, postpaid. Price, by Express: Clumps, 15c each; doz., \$1.50. Extra large clumps: Each, 25c; 12 for \$2.50.

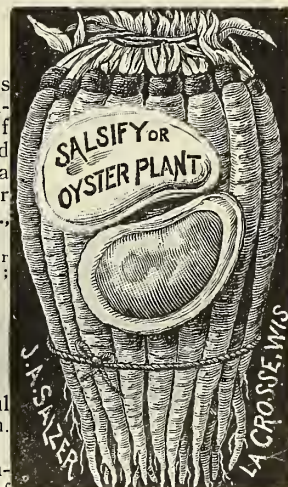
SALZER'S GIANT SALSIFY

(Vegetable Oyster)

A Very Strong Oyster Flavor of Melting Lusciousness

1058—Emerging into prominence by its excellence, this delicious oyster flavored salsify has eclipsed all the standard sorts by leaps and bounds. It is the "essence" of delicacy itself. Exceptionally wholesome, nutritious and satisfying. Reaches large proportions, consequently is a heavy yielder. A superb winter keeper. The best for market and home use. Price: Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$1.60, postpaid.

1060—SANDWICH ISLAND. Very large. White, of good flavor and an excellent sort for the market. Price: Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid.



SALZER'S TRIUMPH SPINACH

A Very Highly Improved Spinach

1071—The people of this country are assuming a new attitude towards this wonderful vegetable plant. It is eating its way as it were—right into their hearts of appreciation. Triumph surpasses any variety we know.

Plants are comparatively small, of very compact but prostrate growth. They are composed of many short-stemmed leaves, which are of much thicker and heavier texture than any other Spinach. They are heavily crumpled and blistered, of dark green color, and do not wilt or run to seed quickly, but will remain in good, marketable condition a month longer than any other sort, retain their freshness during the hot summer months, are the best variety to be sown in spring and also continuously at intervals all summer, so that this delicious, healthful vegetable can be enjoyed at all seasons. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.00; 10 lbs., \$1.75.

\$140.00 FROM ONE ACRE
"Last September I planted an acre to your Salzer's Savoy Spinach. I covered with coarse straw and this spring sold \$140.00 worth of Spinach." — E. G. Clugas, Kansas City, Mo.



Salzer's Triumph Spinach

1066—LONG STANDING. Stands long before running to seed; valuable on this account. Tender and sweet. Price: Oz., 5c; ¼ lb., 10c; lb., 25c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 75c.

1069—ROUND SUMMER. A fine round summer variety, tender and sweet, largely grown. Price: Oz., 5c; ¼ lb., 10c; lb., 30c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 75c.

1073—WINTER PRICKLY. A splendid fall and winter sort, but also well adapted for spring use. Hardy, large plants of vigorous growth with thick and dark green leaves. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 30c, postpaid. Price, by Express: Lb., 25c; 5 lbs., 90c.

SALZER'S SAVOY, OR BLOOMSDALE SPINACH

1070—The earliest spinach and extremely hardy. This is the best spring and fall spinach we know of. It grows quickly to a suitable size for use and refuses to seed to a remarkable degree. Upright growing plants with thick, glossy, dark green leaves of medium size, broad and pointed, twisted and bloated. It is grown now by thousands of spinach growers. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 25c, postpaid. Price, by Express: Lb., 20c; 5 lbs., 80c; 10 lbs., \$1.50.

VICTORIA SPINACH

1072—Distinguished for its exceedingly dark green color, and also for its very long standing qualities, remaining fit for use from two to three weeks longer than the ordinary "long standing." The leaves are thick, broad, crumpled and of the best quality. Plants are strong and compact growing, furnishing a larger amount of leaves than any other kind outside of Triumph. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 25c, postpaid. Price, by express: Lb., 20c; 5 lbs., 90c; 10 lbs., \$1.50.

1067—MOUNTAIN SPINACH (Orache). Once sown it reseeds itself for years and furnishes tremendous quantities of a rich green, spinach-like vegetable. Immensely popular in Europe. In Germany it is known as MELDEN. It is extremely early and very fine. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

1068—NEW ZEALAND (Tetragonia Expansa). Not a spinach of the ordinary type, but of branching growth. Stems and leaves are thick, fleshy, tender and succulent. It is a most productive sort, sending out fresh growth continuously until frost after being out. Branches and leaves can be gathered at any time and prepared like spinach. In flavor and color it is fully equal to the best spinach and should be planted in every garden. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid. Price, by Express: Lb., 55c.

FULL CULTURAL INSTRUCTIONS ON EVERY PACKAGE



Mammoth White Bush Scallop

This improved type is twice the size of the old Summer Crookneck. They have an exceedingly warty surface, and are of deep yellow color. The fruit is very attractive, and a great favorite with market gardeners.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 60c, postpaid.

1082—EARLY YELLOW BUSH SCALLOP. Very similar to the White Bush, but has deep orange colored skin. Very productive summer squash. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c, postpaid.

1084—FORDHOOK BUSH. A fine summer bush type; the plants can be grown closely. The fruits are somewhat shorter and thicker than those of the running type. Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid.

Hubbard Squash



DELICIOUS SQUASH

More Than Its Name Implies

1094—The best flavored squash in existence. For table quality there is no other squash that can be compared in sweetness and richness of flavor. It is an excellent squash for Fall and Winter use, keeping until late Spring. Of medium size, weighing from 5 lbs. to 15 lbs. The rind is dark green, mottled. The flesh is very fine grained, thick and dark orange in color. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c, postpaid.

BOSTON MARROW SQUASH

1093—A large fruited fall and winter variety of oval shape, thin skin, when ripe bright orange; flesh deep orange, fine grained and of excellent flavor. Vines of running growth; very productive. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

GOLDEN HUBBARD SQUASH

1097—In shape very similar to the green Hubbard. It ripens, however, earlier and is much more productive. The fruits are of medium size, weighing from 6 to 10 lbs. each. They are of beautiful orange red color, are heavily warty and the flesh is very fine grained and richly flavored. The shell is very hard and strong, making it a good shipper. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 85c, postpaid.

PRICE FOR THE FOLLOWING VARIETIES: Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid

1092—BAY STATE. Color of skin, blue-green; flesh deep bright golden yellow.

1095—FAXON. One of the most reliable; not excelled in table use or as a keeper.

1101—PERFECT GEM. Good for summer and winter; of creamy white color, with fine grained sweet flesh.

MIXED SQUASH SEED

1103—Originally we prepared our mixture at the solicitation of our customers—of late, however, many have joined the ranks upon our recommendation. All join in proclaiming it is a decided innovation claiming an ounce or so gives all kinds of squash at all times of the season. We use our best selections and most popular types of all shapes, sorts and colors in this superb mixture. Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c, postpaid.

IMPROVED

MAMMOTH WHITE BUSH SCALLOP SQUASH

SELECTE

THE GREAT FAVORITE FOR MARKET AND HOME

1086—It is a tremendously significant fact that its transcendent quality has initiated more recruits to the repastful ranks of this grand squash than all other summer varieties together. It has that lasting delicious sweetness, that leaves a "hankering" for more.

An improved selection of the old favorite early White Bush, but much larger in size, more handsome and of much nicer clear white color. Fru flattened, scalloped and uniformly marked. This is one of the finest of all summer squash. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

GIANT SUMMER CROOKNECK SQUASH

A Rare Treat

1085—Once grown—those who love a tempting luscious dish—will find Summer Crookneck indispensable. Crookneck is world famous for its magnificent flavor.



1083—FORDHOOK VINE. Summer variety. Yellow, oblong 10 inches long; ripens early. Fine keeper. Prolific. Flesh bright yellow, splendid quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

SALZER'S IMPROVED HUBBARD SQUASH

Best Winter Keeper in the West

1099—A deeper conviction of the importance of growing winter vegetables seems to have been the outcome of the wave of "Economy" that is sweeping the country. As consequence the demand for Salzer's Improved Hubbard the greatest winter storing squash in cultivation, has quadrupled in two years.

Our Improved Hubbard is a careful selection of only the finest most perfect fruits. Producing squashes of most uniform shape and size. Heavily warty and of dark green color. This strain is unquestionably one of the most productive of all Winter squashes an upward of 16,000 pounds of squashes has been grown from one acre. The flesh is very dry, fine grained and of excellent quality. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid.

GREAT CHILI

1098—This squash grows to an enormous size and often weighs 200 lbs. and more. It is very prolific. The skin is of rich orange yellow color. It is largely used for stock feeding, but also for exhibition purposes. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 70c, postpaid.

GREAT CHILI SQUASH AND SALZER'S MAMMOTH PUMPKIN

Two Show Sorts, 1 oz. each for 15c



Squash, Great Chili

EARLY LA CROSSE TURNIP

SWEET AND RICH FLAVOR

1203—In Early La Crosse we have a turnip that embraces all the superlative attributes: Size, quality, productiveness and earliness to a marked degree. Unquestionably the very earliest Turnip grown, requiring about 45 days from seed sowing to be ready for the table; a fine, pure white sort; purplish top, few leaves, of excellent, mild, sweet flavor. This sort has taken every prize where exhibited. Our Early La Crosse is justly popular and has won its place by sheer merit; its earliness is remarkable, and its quality in the early stages of growth is superb. Price: Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.25, postpaid.

PURPLE TOP WHITE GLOBE TURNIP

1212—Holds undisputed supremacy for popularity the world over. Is one of the finest eating turnips in the universe. The flesh is firm, fine grained, sweet and rich flavored. Is of very attractive appearance. Superb size. Globe shape. Long keeper. Heavy cropper. Exquisite flavor. See illustration below.
Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.25; 10 lbs., \$2.25.

SNOW BALL TURNIP

(Early Six Weeks)

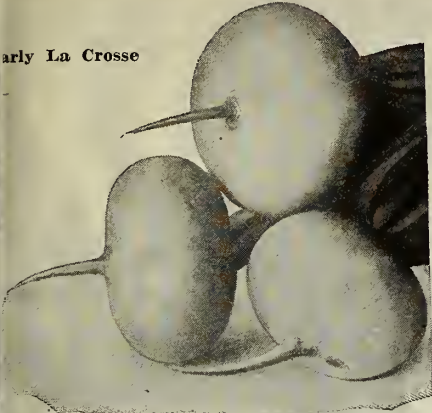
1204—The earliest round white turnip, producing medium large, round roots of perfect shape, with only a single tap root; they are very beautiful and showy; quite smooth, skin and flesh snowy white. The foliage is small and of light green color. The flesh is firm, mild and sweet; one of the finest turnips for the private as well as for the market gardener.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid. Price, by Express: Lb., 40c; 5 lbs., \$1.75.

WHITE EGG TURNIP

1217—Our seed has been grown with great pains. It will satisfy the most critical. The White Egg is one of the best for a private garden, and meets with a ready sale in all large markets. All in all, it is one of the most useful turnips on the list. Ovoid roots, about one-third longer than broad, skin very white and smooth, flesh firm, white and of the finest quality. Grows one-half out of the ground.

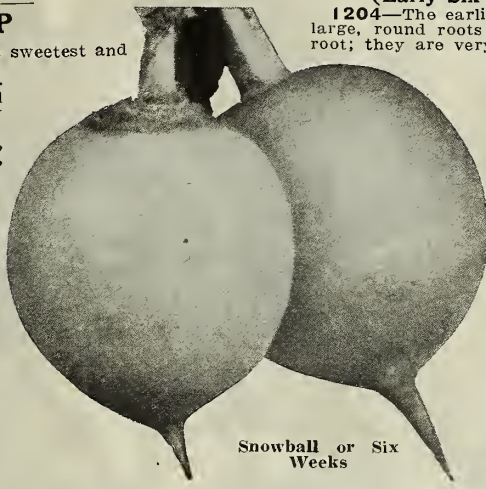
Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid. Price, by Express: Lb., 40c; 5 lbs., \$1.75.



Early La Crosse

COW HORN TURNIP

1202—It's a splendid turnip—one of the sweetest and best for house use, for the barn, to plow under as a green fertilizer. Long carrot-like roots, slightly crooked, growing well over the ground, clear white, with only shade of green on the crown.
Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.75.



Snowball or Six Weeks

SALZER'S MILK GLOBE TURNIP

1208—Well, there are upwards of 50,000 people who have grown this great globe Turnip the past ten years, and never a complaint and nothing but words of praise. In Salzer's Milk Globe you have the best white Turnip for winter use grown. It is globe shaped, grows very large, of delicious flavor, sweet, juicy, white flesh, and fine texture—in a word, it is perfection. It is the turnip to grow for stock and to store for your kitchen. It is an enormous cropper, and sells well in the market.
Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid. Price, by Express: Lb., 55c; 5 lbs., \$2.25; 10 lbs., \$4.00; 25 lbs., \$8.00 per lb.

OTHER FINE DESIRABLE TURNIPS

- 1207—EXTRA EARLY WHITE MILAN. Remarkably early; very smooth, roots of the best quality when young. Leaves small and few, roots pure white. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: Lb., 45c; 5 lbs., \$2.00.
- 1206—EXTRA EARLY PURPLE TOP MILAN. White only on the under-ground part, while the upper part is bright red. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: Lb., 45c; 5 lbs., \$2.00.
- 1211—PURPLE TOP STRAP LEAF FLAT. Flat roots, dark red above the ground, white below; the leaves are few and grow upright. Flesh white, fine grained and sweet. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.25; 10 lbs., \$2.25.
- 1205—EARLY WHITE FLAT DUTCH STRAP LEAF. Similar to the above, excepting it is white all over. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: Lb., 40c; 5 lbs., \$1.50.

WHITE GLOBE, STRAP LEAF

1218—Similar to Purple Top White Globe except in color, which is pure white. The flesh is firm and sweet.
Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: Lb., 40c; 10 lbs. and over, 5c per lb.

1219—MIXED TURNIP SEED. All sorts and varieties; long, round, oblong, etc. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; 1 lb., 40c, postpaid. Price, by Express: Lb., 35c; 10 lbs., \$3.00.

YELLOW FLESHED VARIETIES

GOLDEN BALL

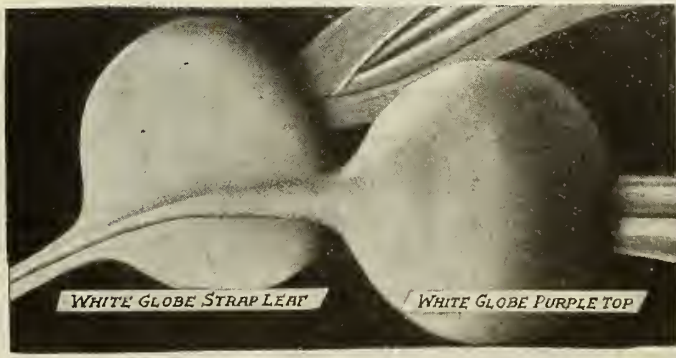
1236—Medium sized, round roots of deep golden-yellow skin and flesh. The flesh is firm, crisp and of excellent quality for the table. The most delicately flavored and finest yellow turnip for table use. Very early. Adapted to spring as well as fall planting and keeps very well. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

YELLOW STONE

1238—Medium sized roots, flesh and skin of pale yellow color. Flesh firm, of fine quality for table and also much used for stock feeding. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

YELLOW ABERDEEN PURPLE TOP

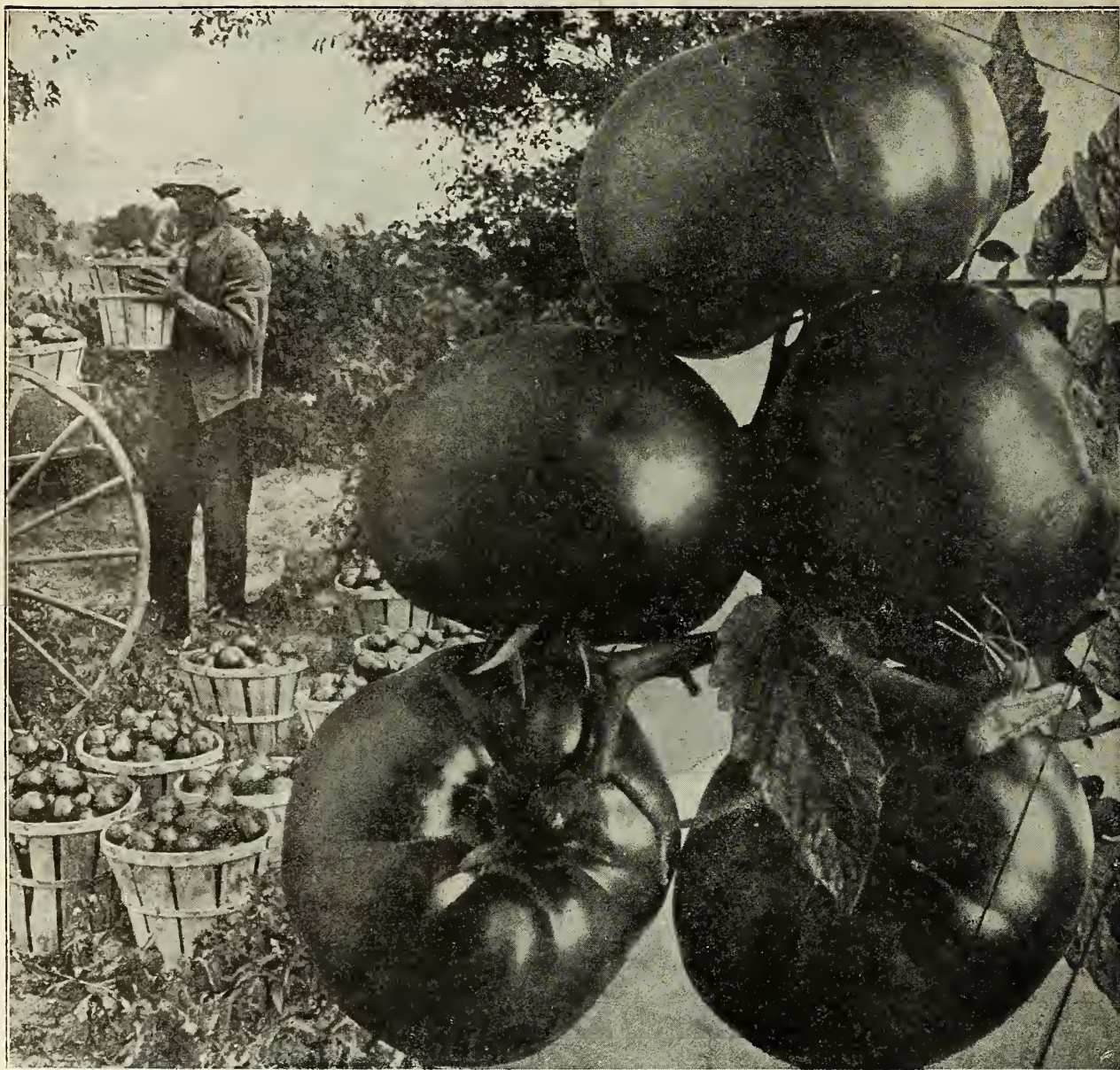
1237—See page 73 for full description. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: 5 lbs. and more, 35c per lb.



WHITE GLOBE STRAP LEAF

WHITE GLOBE PURPLE TOP

For Fall Stock Feeding and Rutabaga (Swede) Turnips See Page



SALZER'S EARLIEST OF ALL TOMATO

A Short Season Variety of Superb Quality

1118—Men in spite of their altruism and idealism are money making, money seeking individuals; it may therefore be set down as a rule—that their esteem and appreciation of any vegetable is gauged by the satisfaction and gain derived from it.

Extreme earliness, large yields, superlative quality, dependability, are all factors of this grand tomato—that radiates its reputation far and wide as a tomato of big profits and remuneration to the grower. It gratifies and satisfies, hence its great popularity everywhere. Strictly speaking, it is a "short season" tomato—ripens in the North in about 80 days under general conditions. Ripening as it does so early in the North, its constituted vigor makes it a wonderful tomato for all sections of the country.

The fruits are of good size, brilliant scarlet color, nearly round, entirely smooth and remarkably handsome. The flesh is solid, and of the finest flavor. The fruits are borne continuously in large numbers until killed by frost. They have a tough skin, firm flesh, making them good shippers and keepers.

Salzer's Earliest is a most valuable variety to grow for the market, and one of the best for private gardening. Everybody who tried it speaks of it only in highest praise, and we could fill ten pages with testimonials about it.

Price of Salzer's Earliest of All Tomato: Per pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., \$1.10; per lb., \$4.00, postpaid.

WE PUBLISH A BOOKLET OF TESTIMONIALS—SENT FREE UPON REQUEST.

RED RIDING HOOD OR ROTKÄPPCHEN TOMATO

DESTINED TO BE THE GREATEST MAIN CROP VARIETY EVER GROWN
4 TO 5 DAYS EARLIER THAN OTHER EXTRA EARLIES

1123—The close proximity to large city markets and resultant high valuations of land for truck gardens, of necessity create intensive cultivation to a "High Profession." It is here where Brawn and Brain must cope with the strongest competition.

The greatest rewards from this occupation of toil are derived from Tomatoes. Consequently the type grown is always "The survival of the fittest"—naturally, therefore, it augurs well for the all round quality of the variety chosen. The first year we introduced Red Riding Hood we were deluged with trial orders from all over America.

Last year the "harvest of merit" began—almost swamping us in the demand. Orders from far away remote sections, orders from everywhere came rolling in with expressions of gratitude and satisfaction—all voicing the marvelous results and praising it as the Greatest Achievement in Vegetableness. It is 4 or 5 days earlier than Earliana, June Pink and all other large fruited extra earlies. It is developed to a remarkable uniformity, mammoth size, symmetrically round shape. It is free from cracks. Devoid of core. Ripens to stem end. Has a thick skin for shipping. Contains very few seeds. It is exceptionally juicy, sweet, pleasing tomato flavor and delicious taste. Compared with such varieties as Earliana it is larger, more productive and better quality. It is decidedly a highly developed meritorious tomato of wonderful attributes.

The "proof of the pudding is the eating"—we invite a trial, we court comparative tests, convince yourself as to its great value.

Price: Pkg., 15c; ½ oz., 30c; oz., 50c; ¼ lb., \$1.50; lb., \$5.75, postpaid.



Rotkäppchen

Red Riding Hood

PRODUCTIVE **SALZER'S** PERFECT
\$5,000,000.00
 COLOSSAL **TOMATO** DELICIOUS

1119—It is a characteristic habit to quote relative values, when speaking of anything of general good to the country—hence when we first discovered and came to know this Tomato, we made the remark it would be worth Five Million Dollars to the tomato growers of the United States. Thus it was christened by our staff. Reviewing its many years' record, its name is none too strong—it is a Million Dollar Beauty, it has million dollar quality and it is the Tomato for the millions. In spite of the numerous new introductions, it steadily gains in prominence. It is beyond question one of the most delicious eating varieties grown. It is conceded one of the best yielders known. Is of fine large size, attractive scarlet color. Beefsteak flesh. Scant in seeds. A very dependable kind for varied soils and seasons.

Price: Pkg., 10c; oz., 30c; ¼ lb., 80c; lb., \$3.00, postpaid.



Chalk's Early Jewel
 - Bonny Best

CRIMSON WHIRLWIND TOMATO

1116—With over a hundred million persons directly and indirectly developing the agricultural resources of our country, the prosperity, happiness and comfort depend almost entirely upon the adaptability of the varieties of plant life under cultivation. At some period during the growing season (unless it be abnormal) we usually experience a dry spell, then a drought-resistant type is desirable. Crimson Whirlwind outshines all others in this respect, withstanding dry weather to a remarkable degree, and although a strain good for dry weather, it shows phenomenal growth in a seasonable year.

Brilliant scarlet fruits of large size, borne in clusters of 4 to 6, in enormous quantities continuously 'till frost. The tomatoes are as large as those of the New Stone, but ripen much earlier; they are very uniform in shape, almost round, very smooth, solid and firm and of splendid quality.

Pkg., 10c; oz., 30c; ¼ lb., 80c; lb., \$3.00, postpaid.

OTHER STANDARD SCARLET SORTS

1122—NEW STONE. Smooth, solid, very large fruits, which are nearly round or slightly flattened, and grow very uniform in size and shape. Its fine quality, splendid shape, large size and its great productiveness have made this late variety almost a standard sort of red tomato for main crop use.

Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.85, postpaid.

1121—MATCHLESS. A main crop and a very popular variety with very large, perfect, smooth fruits, which are bright red, very solid and of excellent quality. These exceptionally fine and handsome tomatoes are borne in great abundance.

Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

1120—LOGAN'S GIANT. One of the largest tomatoes grown. Often weigh 3 pounds each and are great solid balls of tender, delicious meat. They ripen very early. Scarlet color.

Pkg., 10c; oz., 30c; ¼ lb., 90c; lb., \$3.25, postpaid.

1115—CRIMSON CUSHION OR BEEFSTEAK TOMATO. As large as Ponderosa and differing from it only in color, which is a brilliant crimson-scarlet, but fully its equal in quality. Late variety.

Pkg., 10c; oz., 30c; ¼ lb., \$1.75; lb., \$4.50, postpaid.



CHALK'S EARLY JEWEL

OR BONNY BEST TOMATO
THE HOUSEWIFE'S FAVORITE

1114—The preference shown this variety by housewives for pickling, catsup, chili sauce and home canning, stamps it with the trade-mark of excellence and maintains its position as one of the great tomatoes of the day.

A week later than Earliana, but with larger, smoother and sweeter fruits and also surpassing same in productiveness, as the vines bear continuously throughout the season. The fruits are very large, handsome, very solid and deep through. Of bright scarlet color, ripen right up to the stem without any cracks or green core. Flesh thick, with comparatively few seeds and of sweet flavor. A good shipper. Largely sold under the name of Bonny Best. Our stock is the finest in the country. Unsurpassed for the home garden and one of the best to grow for the market. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; per lb., \$1.90, postpaid.



Crimson Whirlwind

1117—EARLIANA. Planted extensively for early crops everywhere. One of the earliest of the large scarlet sorts. The plants are compact in growth and extremely prolific. The fruits are uniform in size, averaging 3 inches in diameter, have solid, thick flesh of splendid quality and are excellent shippers.

Price: Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$3.00, postpaid.

WE DO NOT BUY OUR SEED FROM CANNERS AS MANY SEEDSMEN DO.

SALZER'S FERRIS WHEEL TOMATO

POSITIVELY THE BEST
EVER-BEARING
TOMATO

Immense Size, Solidly Fleahy
Deliciously Luscious
Prodigally Prolific

1139—Originally named from the most colossal invention of the age, and time has only demonstrated it to be also the most appropriate. It is indeed a monster. Tomatoes of this strain have been grown reaching 5 pounds in weight.

It possesses every good quality to be found in a Tomato. The vines are strong and vigorous and easily bear their enormous weight of fruit, and when it comes to giant size, weight, solidity, it is a wonder. Ferris Wheel is of the same deep purple color as Ponderosa, but larger and smoother. The flesh is very solid with small seed cells, and the flavor very sweet, free from acidity.

W. W. LOCHER, Newcastle, Pa., says: "I am a Tomato specialist and have tried every known variety, and I unhesitatingly and unqualifiedly pronounce Salzer's Ferris Wheel, in all particulars, the finest Tomato I have ever grown or tested. It is the most prolific, the finest flavored, the most solid and beautiful of them all. It is a very early, a fine, medium, and a splendid late Tomato. It's an ever-bearer."



Salzer's
Ferris
Wheel
Tomato

Price: Pkg., 10c; oz., 50c; ¼ lb., \$1.50; lb., \$5.00, postpaid.

JUNE PINK TOMATO

(SELECT)—An Extra Early Variety of Merit

1141—This is a pedigreed tomato of the choicest type. It is a highly developed strain that will produce the most attractive purplish-pink tomatoes of the finest quality as early as Earliana and almost as soon as Red Riding Hood.

Very similar to the popular Earliana in growth of vine, shape and size of fruits and time of ripening.

The fruits are large, nearly round, very smooth, solid. Of great value for the gardener who grows for markets where pink tomatoes are esteemed as the finest flavored. A good shipper and also good for growing under glass. Price: Pkg., 5c; oz., 20c; ¼ lb., 65c; lb., \$2.25; postpaid.

1138—BEAUTY TOMATO. A standard main crop variety of the purple sorts. The vines are very hardy, of vigorous growth and are enormous yielders. The fruits are produced in clusters of 4 to 6, are large, of perfect shape, very smooth and retain their size until late in the season. The flesh is firm and of excellent quality. Skin is tough and seldom rots or cracks.

Owing to its enormous productiveness, large size, great smoothness of the uniform and handsome fruits, this variety, although quite old, is still one of the best of the large purple sorts to grow for the market and home.

Price: Pkg., 5c; oz., 20c; ¼ lb., 70c; lb., \$2.25, postpaid.

SALZER'S GIANT BEAUTY TOMATO

1140—A selection of the common Beauty, producing much larger and earlier fruits than the old variety.

Giant Beauty is an extraordinary heavy producer and an excellent shipper. The fruits are very large and showy, solid and as smooth as an apple. The color is a glossy crimson tinged with purple. No sort is its superior in texture or flavor. This strain is not offered through any other source and we have only a limited supply. Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.25; lb., \$4.00, postpaid.

1143—TRUCKER'S FAVORITE. A very fine, large-fruited purple-pink Tomato very uniform in size, and very smooth. The fruits are thick-meated, solid, of the finest flavor, and unexcelled for cooking and slicing. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.90, postpaid.

1142—PONDEROSA. A very large-fruited, deep purple tomato of very fine quality. The vines are healthy and vigorous and, commencing in about 100 days from sowing the seed to bear large crops continuously until frost. Oblong in form. Their flesh is solid; almost without seeds and of fine, sweet flavor. Selected seed. Price: Pkg., 5c; oz., 30c; ¼ lb., 90c; per lb., \$3.25, postpaid.



June
Pink

NEW GLOBE TOMATO

AS SOLID AS BEEFSTEAK

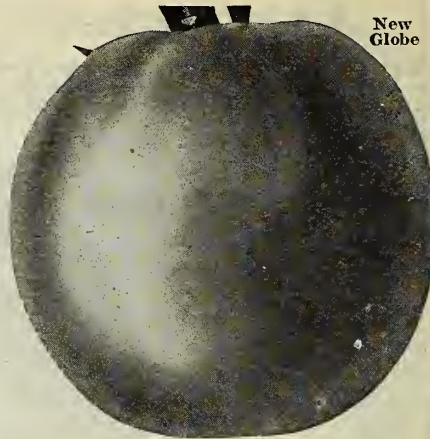
1151—A very beautiful variety, and on account of its shape permits a greater uniform number of slices to be taken from each than the more flat sorts. New Globe is quite early, ripening a few days later than the extra early sorts. The fruits are globe shaped of large size, specimens weighing two pounds have been grown from our seed, and they retain a marketable size throughout the season. Always smooth, have firm flesh and very few seeds. They will ripen evenly without any green core. The color of the skin is a fine glossy rose, tinged with purple. Exceedingly productive. There are generally from 3 to 7 fruits to the cluster and literally loaded with fruit. Mild, pleasant, and of delicious flavor. The New Globe is unexcelled for growing in greenhouses, the home garden and the market.

Price: Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$2.75, postpaid.

1152—**NEW HUMMER TOMATO.** Globe variety, a very attractive bright scarlet. The fruits are quite large, round as a ball and smooth as an apple. They are entirely free from cracks, are firm and solid. The flesh is crimson scarlet and of the very finest quality. The plants are healthy and vigorous. A splendid variety for the market and also for the home garden. Excellent for canners' use, as a large percentage can be put into the can whole. They are also good shippers. Price: Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$2.75, postpaid.

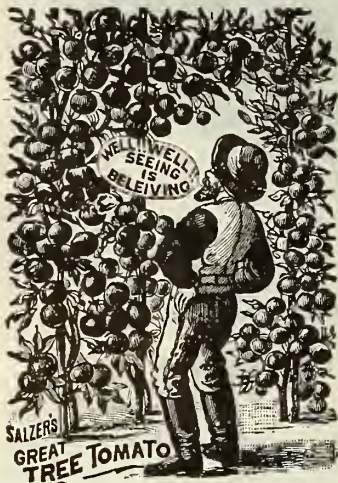
1150—CORELESS TOMATO.

Coreless is of perfect shape, almost round, being of the same diameter each way. The depression at the stem end has almost eliminated making it one of the most profitable varieties for canning and also for slicing. The plants are immensely productive, bearing a great number of clusters of 4 to 7 large fruits which average 12 to 15 ounces, are always free from green core and have heavy delicious flesh of bright red color. Skin bright scarlet. Price: Pkg., 5c; oz., 30c; ¼ lb., \$1.00; lb., \$3.00, postpaid.



New Globe

SALZER'S GIANT TREE TOMATO



1159—We have seen the Salzer Giant Tree Tomato, grown for exhibition purposes. 15 feet tall! Regular climbing trees. It is really a remarkable Tomato, remarkable in size, remarkable for its excellent quality and remarkable that it should grow like a tree. We have seen fruit on a plant 8 feet tall, way out of reach of chickens, ducks, dogs, wet, soft weather, etc., etc., weighing 3½ pounds, of a most delightful quality, round, rich, luscious. Why, sir, fruit of Salzer's Giant Tree Tomato six inches in diameter and weighing 3½ pounds is not uncommon, and such Tomatoes! Fit for kings. Luscious, meaty in the extreme. Price: Pkg., 20c; ½ oz., 60c; oz., \$1.00, postpaid.

Clipping from the Florida Telegraph: Editor Telegraph—I have a wonder in the Salzer's Giant Tree Tomato. They grew in my garden seven feet high, and a tree has tomatoes that are four and one-half inches in diameter. These trees stood the drouth; neither dry nor wet weather hurts this Tomato. I believe it will grow ten feet high and have fruit six inches in diameter. This variety can be planted four feet apart each way, which will give 2,725 plants to the acre, and they will produce one bushel to the plant. Just think of gathering 2,725 bushels of Tomatoes from one acre of land. Yours truly, D. C. CHASE.

SALZER'S FAMOUS LA CROSSE SEEDLING TOMATO

Has Many Exceptionally Fine Qualities

1160—It is rarely that a Tomato has a combination of qualities so meritorious as the La Crosse.

It is grown very largely in private gardens on account of its attractive appearance and delicious flavor when served sliced, and after all, tomatoes are served sliced more than all other ways together during the summer months.

Fruits are produced in clusters from 3 to 5 and are of medium size, of a beautiful glossy purplish pink color and are invariably as smooth as an apple. The flesh is firm, solid, and the quality of the very best.

Price: Pkg., 10c; ½ oz., 20c; oz., 30c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

JOHN BAER TOMATO

1126—If planters could see this tomato growing, they would better appreciate the additional profits that would accrue from an increased acreage and higher price for improved quality that would materialize from the cultivation of this new introduction. Comes from Baltimore, noted the world over for its fine tomatoes. It is an improved selection from King of The Earlies. Resembles in color and earliness the Bonny Best. In appearance is like Livingston Coreless. Phenomenal yielder. Exquisite quality. Price: Pkg., 10c; oz., 30c; ¼ lb., \$1.00; lb., \$3.00, postpaid.

OTHER WELL KNOWN AND POPULAR VARIETIES

1156—**EARLY DWARF CHAMPION.** A great favorite, especially in the northern states, on account of its dwarf habit and upright growth. The fruit is of medium size, of purplish pink color, very smooth and symmetrical, very solid and of fine quality. The stems are short, thick, stiff and almost self-supporting. Price: Pkg., 5c; ½ oz., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.

1158—**DWARF STONE.** The largest fruited variety of the dwarf, scarlet sorts resembling in habit of growth the Dwarf Champion, but the fruits are very similar to those of the New Stone in color, shape, and size. They weigh often a pound each and more, very smooth and firm, free from cracks and are of excellent quality. Price: Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$2.50, postpaid.

I have already sold \$135.00 worth from a patch 35x68 feet, and the vines are still loaded. Many weighed over 2 pounds. Herewith a photo of 11 tomatoes which weigh 19 lbs.—W. F. SAPHER, Neodesha, Kans.



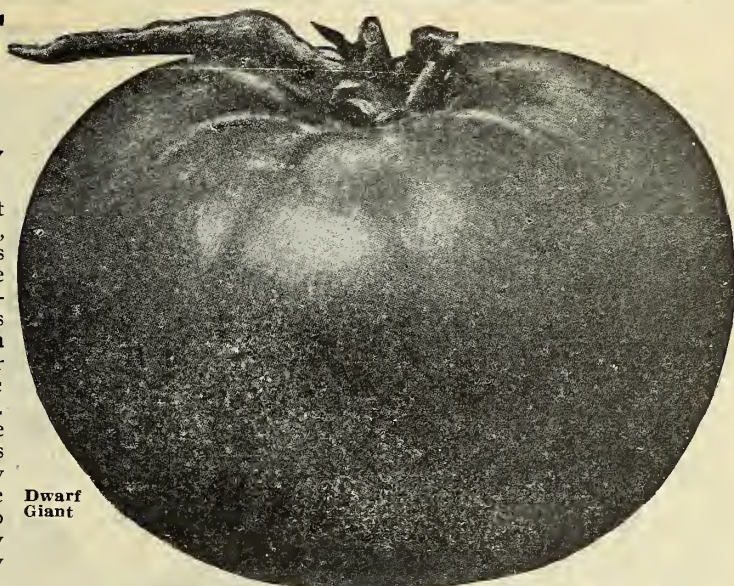
La Crosse Seedling

THE NAME SALZER IS ASSURANCE THAT THE QUALITY IS THE HIGHEST.

DWARF GIANT TOMATO

THE GREAT HOME GARDEN VARIETY

1157—Home growers in general and market growers in particular handle this sterling type, although comparatively a new strain. The fruits are the largest of all the dwarf varieties and are of the same size as those of the Ponderosa. Frequently weigh more than a pound each, are as solid as a rock and are of a purplish crimson color. The quality is unsurpassed by any other variety; it is of rich, sweet, delicious flavor, free from acidity and the fruits are almost seedless. Like all large Tomatoes, this variety will produce a small percentage of ribbed fruits. The plants grow about 2 feet high, are very strong, easily carrying the heavy burden of their fruits. The Dwarf Giant matures its fruit about a week to ten days earlier than the Ponderosa. We very much recommend this variety as one of the very best for the home garden. Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.25; lb., \$4.25, postpaid.



Dwarf Giant

- Prices for any of the following sorts:
- 1168—ATLANTIC PRIZE. Very early. Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50.
 - 1173—GOLDEN QUEEN. Large, yellow. Pkg., 10c; oz., 40c; ¼ lb., \$1.25; lb., \$4.25, postpaid.
 - 1174—PERFECTION. The standard red kind.
 - 1171—FORDHOOK FINEST. Early, pink.
 - 1175—ROYAL RED. Scarlet, productive.
 - 1172—GOLDEN GLORY. Golden yellow.
 - 1176—YAKIMA. Very early.
 - 1193—MIXED TOMATO SEED, all sorts and colors. Price: Pkg., 10c.



SMALL FRUITED TOMATO SORTS

- Prices for following varieties, except as noted: Pkg., 5c; oz., 30c; ¼ lb., 75c; lb., \$2.75, postpaid.
- 1189—YELLOW HUSK OR GROUND CHERRY. In great demand. The delight of the children, who eat this healthy, luscious fruit with great relish. Prepared as preserves, they are unequalled for delicacy of flavor. Price: Pkg., 5c; ½ oz., 20c; oz., 35c, postpaid.
 - 1185—RED CHERRY. Small, round fruits, one-half inch in diameter, of bright scarlet color.
 - 1188—YELLOW CHERRY. This variety differs from Red Cherry only in color.
 - THE PEACH TOMATOES
Are very desirable for preserving, eating from the hand or table decoration. They resemble a peach in size, shape and coloring. The skin is thin, covered with slight bloom and peels off like that of a peach. The flesh is tender and of good flavor.
 - 1186—RED PEACH. Blended deep rose and orange. Price: Pkg., 5c; ½ oz., 20c; oz., 25c, postpaid.
 - 1190—YELLOW PEACH. Clear lemon yellow. Price: Pkg., 5c; ½ oz., 15c; oz., 25c, postpaid.
 - 1187—RED PEAR. Bright red fruits, distinctly pear shaped; it has a rich and distinct flavor, and is a favorite for preserves and to make "tomato figs."
 - 1191—YELLOW PEAR. Rich, clear yellow, otherwise identical with Red Pear.



Yellow Pear

WISCONSIN COMSTOCK SPANISH TOBACCO

1520—Located as we are right in the heart of the great Wisconsin Tobacco district we see millions of pounds annually grown. This variety is the leading type—we might state figuratively the only type—as the quantity grown of all other strains combined is so infinitesimally small as to be of no consequence. It is unquestionably the best for the North. More extensively grown than any other variety. The leaf is of good size and is suitable for wrapper and filler. Is superior to many of the Cuba grown sorts, and brings higher prices. We have handled this strain for some years and can recommend it to be true to name, of the finest quality and the best obtainable. The seed we offer this year has been rigidly and carefully selected and tested. Price: Pkg., 10c; oz., 25c; ¼ lb., 85c; lb., \$3.00, postpaid.

WHITE BURLEY IMPROVED TOBACCO

1528—A greatly improved type. In the South this strain is given great prominence. The leaves are very large, wide, porous and make fine plug filler and wrappers. Very productive. Planters growing other types, would do well to try this alongside of their favorite variety. Price: Pkg., 5c; oz., 15c; ¼ lb., 55c; lb., \$2.00, postpaid.

PRINCE BISMARCK TOBACCO

1525—While in Germany we obtained Tobacco which was the favorite variety smoked by the great chancellor. It is early and of excellent quality. This sort did splendidly during the past summer in Wisconsin, Indiana, Illinois and the great west. It cures easily and is very fine. Price: Pkg., 15c; ½ oz., 65c; oz., \$1.00, postpaid.

1524—SALZER'S IMPROVED HAVANA. Our importation. A very thin leaf of fine texture; much used for cigar wrappers. Price: Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$2.60, postpaid.

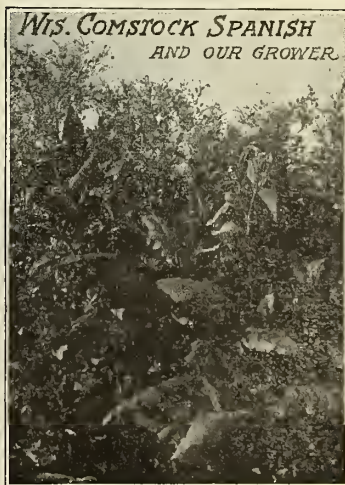
1527—SUMATRA WRAPPER. The great tobacco for wrappers. Grows to perfection. Price: Pkg., 5c; oz., 35c; ¼ lb., \$1.00, postpaid.

1531—ZWICKEN. A rare popular variety. Price: Pkg., 5c; oz., 20c; ¼ lb., 60c, postpaid.

1523—IMPROVED CONNECTICUT SEED LEAF. A hardy cigar variety well adapted to growing in the middle and northern states. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

1522—HYCO. Has a great sale in the East. Price: Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.50, postpaid.

1532—TOBACCO MIXTURE. It's unusually popular. Thousands of customers select their variety from this mixture, as it contains all of our splendid Tobacco sorts. Price: Pkg., 10c; oz., 30c; ¼ lb., 75c, postpaid.



HERBS, ETC.

The following medicinal herbs are so well known that they need no special description. We urge all to plant same. What is more helpful to babes than Fennel tea? And just think of the good Sage tea, Anise and all the other sorts, too! You will want some, if not for medicinal purposes, then for flavoring. The package of mixed Herbs for 10c is very popular.

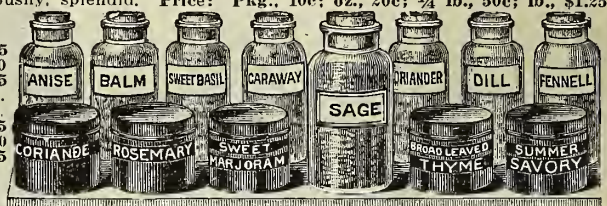
1255—FENNEL. The leaves boiled enter into fish sauces; beautiful for garnishing. Price, 5c pkt., 10c oz., 25c ¼ lb., postpaid.

1256—FLORENCE FENNEL. An excellent salad plant and is also boiled. The flavor is sweet, spicy and distinct. Price, 5c pkt., 20c oz., 50c ¼ lb., postpaid.

1269—SUMMER SAVORY. Common. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.

1280—SUMMER SAVORY. London Market. Large, leafy, bushy, splendid. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.25, postpaid.

1242—Anise	Pkg. \$0.05	Oz. \$0.10	1258—Horehound	Pkg. \$0.05	Oz. \$0.15
1243—Balm .....	.05	.10	1257—Hops .....	.15	1.00
1244—Basil, Sweet .....	.05	.15	1260—Lavender .....	.05	.15
1245—Bene .....	.05	.10	1263—Mint, Spear .....	.20	.....
1246—Borage .....	.05	.10	1262—Mint, Pepper .....	.20	.....
1248—Camomile .....	.20	1.50	1265—Rosemary .....	.05	.15
1249—Caraway .....	.05	.15	1267—Saffron .....	.05	.10
1252—Chervil .....	.05	.10	1273—Wormwood .....	.05	.15
1253—Coriander .....	.05	.10			



PLANTS.	Each	Per 6	Per 12
Tarragon Plants (Estragon).....	\$0.20	\$0.75	\$1.25 postpaid
Spearmint Plants .....	.15	.60	1.00 postpaid
Sage Plants .....	.15	.60	1.00 postpaid

MIXED HERBS: Price: Pkg., 10c; oz., 30c; ¼ lb., \$1.00, postpaid.

1254—Dill, Common. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

1274 — Dill, German Giant. Large, leafy, of splendid flavor. Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid.

1261—Sweet Marjoram, Common. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c, postpaid.

1276—Sweet Marjoram, Frankfurter. Grown largely at Frankfurt, Germany. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid.

1272—Thyme, Common. Price: Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.60, postpaid.

1275—Thyme, Berliner. Largely grown near Berlin. In high demand. Price: Pkg., 10c; oz., 30c; ¼ lb., 65c; lb., \$2.25, postpaid.



Thyme Sweet Marjoram Dill

SAGE

A few ounces of Sage will plant enough for 300 bunches of dry leaves. At La Crosse it retails at 5c a bunch. This is a splendid thing for the school boy or school girl to plant in a corner of the garden, taking good care of same, and in fall tie in bunches and sell to their neighbors for flavoring or tea.



Summer Savory

1268 — COMMON SAGE. Price: Pkg., 5c; oz., 20c; lb., \$1.25, postpaid.

1279 — SALZER'S GIANT. Very large and fine. Price: Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.00, postpaid.



Salzer's Giant Sage

SAGE PLANTS

HOLT'S MAMMOTH. Hardy perennial plant of very strong growth, attaining the first season a height of 1 foot and a diameter of 3 feet. Price: Each, 15c; ½ doz., 60c; doz., \$1.00; 50, \$3.50, postpaid.

MIXED HERBS

Price: Pkg., 10c; oz., 30c; ¼ lb., \$1.00, postpaid.

1281—Salzer's mixture of herbs is immensely popular, as you get seeds of all sorts carefully mixed at but 10c a package. There are just thousands upon thousands of our lady friends and gardeners using the mixed herbs for their kitchen garden. A package usually will produce enough plants of any one variety desired for flavoring or medicinal purposes. Price Mixed Herbs: Pkg., 10c; oz., 30c; ¼ lb., \$1.00; lb., \$3.00, postpaid.

TREE, SHRUB AND FRUIT SEED

SHADE TREES	Postpaid			By Exp. if wanted by mail add postage	EVERGREEN TREES	Postpaid			By Exp. Lb.
	Pkg.	Oz.	¼ lb.			Pkg.	Oz.	¼ lb.	
1307—Alder, European	\$0.05	\$0.10	\$0.20	\$0.75	1356—Arbor Vitae, American	\$0.10	\$0.30	\$1.00	\$3.50
1308—Ash, American White.....	.05	.10	.15	.50	1357—Fir, Silver.....	.10	.25	.75	2.50
1309—Beech, American.....	.05	.10	.25	.80	1358—Pine, Austrian.....	.10	.25	.75	2.00
1311—Birch, White.....	.10	.15	.30	1.00	1359—Pine, Jack.....	.10	.40	1.00	3.50
1310—Birch, Weeping.....	.10	.20	.50	1.75	1360—Pine, Scotch.....	.10	.40	1.25	3.50
1312—Catalpa Speciosa.....	.10	.20	.50	1.50	1361—Pine, Swiss Stone.....	.10	.20	.30	1.00
1313—Elm, American.....	.05	.10	.20	.50	1362—Pine, White.....	.10	.30	.75	2.50
1314—Hackberry.....	.05	.10	.20	.50	1363—Spruce, Colorado Blue.....	.10	.40	1.25	4.50
1315—Kentucky Coffee Beans.....	.05	.10	.20	.50	1364—Spruce, Hemlock.....	.10	.40	1.25	4.50
1316—Larch, European.....	.10	.30	1.00	3.50	1365—Spruce, Norway.....	.10	.25	.75	2.50
1317—Linden, American.....	.05	.10	.20	.50	1366—Spruce, Red.....	.10	.40	1.25	4.50
1318—Linden, European.....	.05	.10	.20	.50	1367—Spruce, White.....	.10	.40	1.25	4.00
1321—Maple, Norway.....	.05	.10	.20	.50					
1320—Maple, Hard or Sugar.....	.05	.10	.20	.50	FRUIT TREES				
1322—Maple, Soft.....	.05	.10	.15	.30	1422—Apples, Mixed Varieties.....	.10	.15	.20	.50
1319—Maple, Box Elder.....	.05	.10	.25	.30	1421—Apples, Crab.....	.10	.15	.30	1.00
1323—Mountain Ash, American.....	.10	.30	1.00	3.50	1423—Apricots, Russian.....	.10	.15	.20	.50
1324—Walnut, Black.....	.....	.....	.10	.20	1427—Cherry, Wild Black.....	.10	.15	.20	.60
					1425—Cherry, Domestic, Mixed.....	.10	.15	.20	.60
HEDGE PLANTS					1426—Cherry, Mahaleb.....	.10	.15	.25	.70
1344—Barberry Thunbergii.....	.10	.20	.60	2.00	1435—Peaches, Mixed Sorts.....	.10	.15	.20	.60
1345—Buckhorn, very hardy.....	.05	.10	.30	1.00	1436—Pears, Mixed Sorts.....	.10	.20	.60	2.00
1346—California Privet.....	.05	.10	.30	1.00	1437—Plums, Mixed Sorts.....	.10	.15	.20	.60
1349—Osage Orange; not hardy.....	.05	.10	.30	.50	1438—Quinces, Mixed Sorts.....	.10	.25	.75	2.50
1347—Locust, Black.....	.05	.10	.20	.50	1424—Blackberries.....	.10	.20	.60	2.00
1348—Locust, Honey.....	.05	.10	.20	.50	1428—Currants, Black.....	.10	.20	.60	2.00
					1429—Currants, Red.....	.10	.20	.60	2.00
CLIMBING VINES					1430—Currants, White.....	.10	.20	.60	2.00
1381—Ampelopsis, V., Boston Ivy.....	.10	.25	.85	.....	1431—Dewberries.....	.10	.50	1.50	.....
1382—Aristolochia Siphon, Dutchman's Pipe.....	.10	1.00	3.25	.....	1432—Gooseberries.....	.10	.30	1.00	3.00
1383—Bignonia Radicans.....	.10	.50	1.75	.....	1433—Grapes.....	.10	.25	.75	2.50
1384—Celastrus, Sc., Bittersweet.....	.10	.40	1.25	.....	1434—Mulberries, Russian.....	.10	.25	.75	2.50
1385—Clematis Paniculata.....	.10	.40	1.25	.....	1440—Raspberries, Red.....	.10	.25	.75	2.50
					1439—Raspberries, Black.....	.10	.25	.75	2.50
1282—GINSENG: 25 kernels, 25c; 100 kernels, 85c; 250 kernels, \$2.00; 1,000 kernels, \$7.50, postpaid.					1442—Strawberries, Mixed Sorts.....	.10	.75	.....	.....
					1441—Strawberries, Everbearing.....	.10	1.25	.....	.....

CARROTS FOR STOCK.

Sow 3 to 4 Lbs. Seed Per Acre.



No farmer who fully appreciates profitable farming can afford to overlook the economic production of crops for stock feeding. Field Carrots and Mangels as part of the daily ration for cattle, horses, hogs, poultry, etc., is now generally recognized as both needful and wholesome. The brightest and brainiest farmers everywhere appreciate that the profits are proportionately greater in feeding roots than any other branch of the farm. Stockmen find that the flesh production is more pronounced when Carrots, Mangels or Turnips form part of the daily diet. The phenomenal yielding characteristics of roots make them a highly remunerative feed crop. The great succulency and nutritiveness of roots make the raising of stock more profitable; the maintaining of horses and dairy cows less expensive. Farm animals relish and do better when field roots form part of their diet.

Carrots, Mangels and Turnips have great nutritive value, grown as a rotation crop they are a sure forerunner of great harvest returns.

Intelligent progressive agriculture, enterprising successful stock raising, demand generous acreage of roots. The staggering effects of the war with its resultant high prices of grain has initiated a "new era" for field roots. So spontaneous was the rush for seed last season, so overwhelming the demand we have not only grown generous stocks—but have created this new Field Root Section in our catalog to better care for this rapidly growing department of our business.

IMPROVED WHITE BELGIAN CARROT

Exclusively a Stock Feeding Carrot

1471—Everywhere comes the cry "Greater production at less cost," to the agriculturist who is sincerely striving to his utmost to eliminate waste and extravagance, to introduce efficiency and economy we commend Improved White Belgian. This is the Universal Stock Carrot of Belgium noted for its industrious, frugal, thrifty farmers. In that country in peaceful times it would be difficult to find a farm without a crop of White Belgian Carrots. The popularity of this great carrot is due to its many qualities of merit. Dairymen particularly prize it for its great amount of saccharine; the flavor imparted to the milk; the avidity with which cows devour it; its immense yields; its ease of cultivation; its easy harvesting and remarkable keeping quality. This carrot is generally conceded the superb length for universal cultivation. It has a thick crown, very little core, finely grained, creamy white flesh, attractive appearance, comparatively free from side roots and very sweet and tender.

Price: Pkg., 5c; oz., 10c; 1/4 lb., 15c; lb., 55c, postpaid. Price by Express: Lb., 50c; 5 lbs., \$2.25; 10 lbs., \$4.25.

COW BOY CARROT

1465—Famed for its big yields. Famed for its dependability. Famed as the great stock Carrot. Grown for years in the West. Perhaps the best known Carrot in the States.

It is a tremendous yielder, producing from 400 to 800 bushels per acre. A long, slender orange-colored type. Very pronounced in sugar matter. Its sweet juicy flesh is a tempting diet for all kinds of stock.

Price: Pkg., 5c; oz., 10c; 1/4 lb., 20c; lb., 60c, postpaid. Price by Express: Lb., 55c; 5 lbs., \$2.40; 10 lbs., \$4.25.

IMPROVED NORMAN BELGIAN CARROT

1467—This old variety is still planted very extensively. It is very hardy and very productive. The roots are at least 6 times as long as broad, pale orange underground, and green above. About one-fourth to one-third grows above the ground. Keeps well and is very nutritious.

Price: Pkg., 5c; oz., 10c; 1/4 lb., 20c; lb., 60c, postpaid. Price by Express: 5 lbs., \$2.40; 10 lbs., \$4.50.

MASTODON CARROT

The Heaviest Cropping Carrot. Easy to Grow. Easy to Harvest. Highly Relished by Stock

1468—The wisdom of basing national prosperity upon the soil, is exemplified in the creation of widespread interest in the Great, Mammoth, Phenomenal Yielding Stock Carrot. With leaps and bounds it sprang into universal cultivation. For every pound grown two years ago, there is a thousand today. So remarkable in outstanding qualities, its merits are self-evident to every grower. It is highly relished by stock. It is the largest cropping carrot in the world (20 to 40 tons per acre) in fact its yields are amazing. It is exceptionally juicy and sweet. It is very luscious and succulent. Very high in saccharine. Growing well above the ground and being broad at the shoulders, tapering fairly abrupt to the end, it is the easiest carrot to harvest. Averages 8 to 10 inches in length. Very thick. The creamy white flesh is crisp, solid and sweet. Unexcelled as a winter keeper. See illustration below.

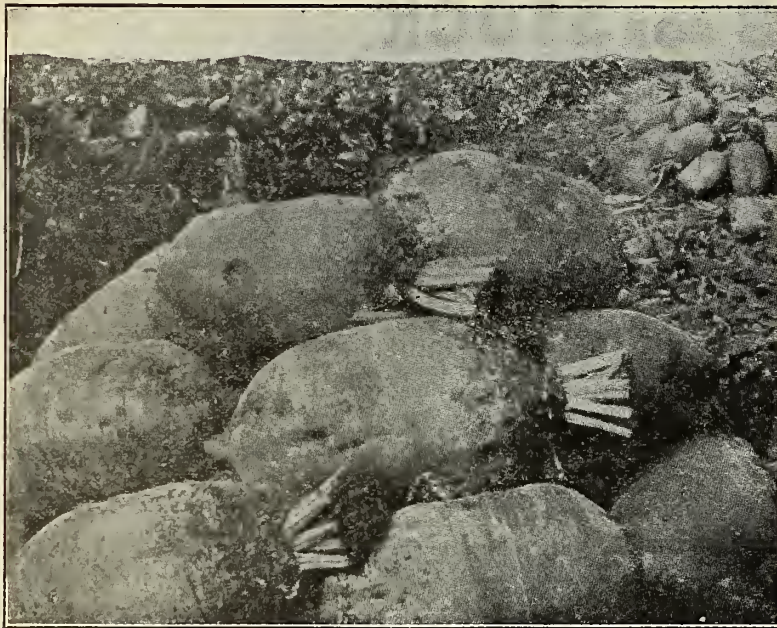
Price: Pkg., 5c; oz., 10c; 1/4 lb., 20c; lb., 75c, postpaid. Price by Express: Lb., 70c; 5 lbs., \$3.00; 10 lbs., \$5.50.

A WORD ABOUT PURE SEED

When considering prices, kindly remember that our purchasing power is equal to any seedsmen in America. Therefore, were we disposed to send out seed at low, enticing prices, it is entirely within our power.

We produce seed of a select strain—systematically improved and perfected at every growing. Price is not a consideration with us, we stake our Reputation on Quality, knowing the best seed is in the end the cheapest.





A Typical Field of Salzer's Eiffel Tower Mangels

Forty tons of Mangels hold as much nutritive matter as 130 bushels of corn, but are more eagerly eaten by all stock and are more digestible. Mangels frequently produce one-third more m.l.k.

Six pounds of seed are required per acre.

EIFFEL TOWER MANGEL

Its Yield Is Almost Fabulous

1489—The Eiffel Tower Mangel has fairly covered itself with glory, and called forth unanimous praise from thousands of farmers. Eiffel Tower stands away ahead of every Mangel yet tried. It is mammoth in size, a specimen having been grown under irrigation in Arizona WEIGHING 104 POUNDS.

The Mangel has dark red skin, white flesh tinged with rose and is enormously, wonderfully prolific. Its yield is fabulous, 1,000 to 1,800 bushels is nothing uncommon on good soil. It is easily harvested, growing well above the ground. Its quality is of a high order, and is greatly relished by all cattle, giving a wonderful flow of milk, and is an excellent food for fattening.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid. Price, by Express: Lb., 40c; 5 lbs., \$1.50; 10 lbs., \$2.50; 25 lbs., \$5.75; 100 lbs., \$22.00.

SALZER'S GOLDEN TANKARD MANGEL

1495—Immensely rich in feeding value. Stock flourish with amazing rapidity. Contains more elements of saccharine than most other sorts. Although not as heavy a yielder as Eiffel Tower or the Eckendorf, many leading dairymen prefer to sacrifice yield to secure nutriment, as it increases the flow of milk to a remarkable degree and produces a noticeable sweet milk.

The roots are handsome, of an ideal cylindrical form, with small neck, clean, generally with only one tap-root, and can easily be harvested, and are excellent keepers. The skin is light gray and deep orange below the ground, the flesh is a bright golden yellow, and in this respect differs from all other varieties, which cut white.

Price: Oz., 5c; ¼ lb., 10c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.25; 10 lbs., \$2.25; 25 lbs., \$5.00; 100 lbs., \$19.00.

GIANT RED ECKENDORF MANGEL

1492—In many ways this is the most wonderful mangel ever introduced. It is one of the best vegetable examples of German efficiency to come to our notice. It is in shape as though the shoulders or crowns of two immense mangels had been joined together, as the bottom equals the top in breadth. Quality and yield have been developed to such a high state of perfection, that it is the most popular variety in Germany and Holland today.

The flesh is firm, solid, of white color and highly nutritive in value. The Eckendorf Mangels are phenomenal yielders and are easily harvested, the root growing the largest part above the ground and weigh from 20 to 25 pounds each.

Price: Oz., 5c; ¼ lb., 10c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.25; 10 lbs., \$2.25; 25 lbs., \$5.00.

1490—GIANT HOLSTEIN MANGEL. A superior Mangel, long, red; of enormous size, heavy cropper and exceedingly nutritious. In the celebrated Holstein region (Europe) this splendid Mangel is used to the exclusion of all other sorts.

Price: Oz., 5c; ¼ lb., 15c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.25; 10 lbs., \$2.25; 100 lbs., \$20.00.

1494—GIANT YELLOW INTERMEDIATE. Very large, ovoid-shaped roots, growing half above the ground, and can easily be pulled owing to their small tops, the roots can be planted closely together and an enormous weight grown per acre. The roots have deep orange yellow skin, and white flesh slightly tinged with light yellow, which is rich in saccharine matter and feeding value.

Price: Oz., 5c; ¼ lb., 10c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.25; 10 lbs., \$2.00; 100 lbs., \$18.00.

1488—CHAMPION YELLOW GLOBE. Skin rich orange yellow, and flesh white, solid and of excellent quality. The roots grow almost entirely above ground, and are therefore best adapted for

shallow soils, and are easy to harvest, and they are good keepers.

Price: Oz., 5c; ¼ lb., 15c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.25; 10 lbs., \$2.00.

1487—CHAMPION RED GLOBE. An early variety, similar to Yellow Globe, but with red skin, producing large quantities of smooth, globe-shaped, good sized roots with solid white and sweet flesh.

Price: Oz., 5c; ¼ lb., 15c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.25; 10 lbs., \$2.00.

1493—GIANT YELLOW ECKENDORF. Almost as popular as the Red Eckendorf. Has yellow skin. A very desirable, most productive variety.

Price: Oz., 5c; ¼ lb., 10c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.25; 10 lbs., \$2.25; 25 lbs., \$5.00.

1496—MAMMOTH LONG RED. Price: Oz., 5c; ¼ lb., 15c; lb., 40c, postpaid. Price, by express: Lb., 35c; 5 lbs., \$1.50; 10 lbs., \$2.50.

COLOSSAL SUGAR BEET OR HALF SUGAR MANGEL

1481—A very desirable variety for stock feeding, of very high nutritive value, twice as productive as Sugar Beets, richer in sugar and more valuable than Mangels and almost as productive; it is growing half out of the ground and it is therefore easily harvested. The roots are of ovoid shape, green above and white below the ground; the flesh is white. Extensively used in Canada and the western states for stock feeding.

Price: Oz., 5c; ¼ lb., 15c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.25; 10 lbs., \$2.00; 50 lbs., \$9.00; 100 lbs., \$16.00.

ROYAL ROSE SUGAR BEET OR HALF SUGAR MANGEL

1483—The roots are bright rose above the ground and white below; flesh white and zoned with rose; otherwise similar to Colossal Half Sugar.

Price: Oz., 5c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 10 lbs., \$2.00; 50 lbs., \$9.00; 100 lbs., \$16.00.

KLEIN WANZLEBEN—SUGAR BEET FOR SUGAR MAKING

1482—More extensively grown than any other variety for making sugar; used almost exclusively by all sugar factories. The average yield is from 15 to 20 tons per acre with about 18 per cent of sugar. Our seed is pedigree stock, producing roots testing the highest per cent of sugar obtainable.

Price: Oz., 5c; ¼ lb., 10c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 10 lbs., \$2.50, 100 lbs., \$20.00.



BE SURE TO USE ORDER NUMBER WHEN ORDERING

Mammoth
Russian

RUTABAGAS AND TURNIPS

As a people we are fast realizing that the cultivation of Turnips for feed and rotation is involved in the newer, better and more profitable methods of agriculture and stock raising.

If we expect the greatest rewards for our efforts, it is absolutely essential that cattle, horses and hogs have a mixed diet. How long would humans thrive on an un-changed diet? Animals are no exceptions. Stocks thrive and enhance in value more rapidly when turnip is fed in liberal quantities. From a point of dollars and cents, next to mangels—turnips are the cheapest feed in the world. Sow 1½ to 2 lbs. per acre.

SALZER'S MAMMOTH RUSSIAN RUTABAGA

The Largest of the Swedes. The Biggest Yielding Swede. 1,000 Bushels Per Acre

1510—In many ways we follow in the footsteps of our European ancestors, where the necessity of a crowded population has created a highly developed scientific agriculture. Salzer's Mammoth Russian is an off-spring of "Intensive Cultivation," it is the "last word" in rutabagas, the acme of perfection.

It is the heaviest yielding. It is the largest size. It is the most uniform. It will withstand most cold. It will submit to most heat. It is the greatest resister of mildew. It is the most attractive. It has the most protein. Has very short neck. Easily harvested. Sow 1½ to 2 lbs. per acre.

Flesh is fine grained, golden yellow, mild flavored, solid and particularly palatable to hogs, sheep, cattle and horses.

Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: Lb., 45c; 5 lbs., \$2.00; 25 lbs., \$9.00.

SALZER'S ALL GOLD RUTABAGAS

A Select Rutabaga of Choicest Quality

1507—Regulating our tastes and moulding our opinions is all in the evolution of practical experience. Experience has demonstrated Salzer's All Gold to be one of the greatest acquisitions to the field root crop.

It is conceded the most attractive and sweetest Rutabaga grown. The finest for table use. Flesh is a beautiful golden yellow. Quality of the finest. Very heavy yielder. Remarkable keeping quality. Stock eat it with avidity. Produces flesh very rapidly. Good conditioner. Every quality is "All Gold" from the small tap roots to its big yield.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 65c, postpaid. Price, by Express: Lb., 50c; 5 lbs., \$2.50.

SWEET GERMAN OR RUSSIAN RUTABAGA

1512—The characteristic essentials of this magnificent turnip measure up to the greatest expectations of every grower. The flesh of this variety is white but it is milder and more sweet than the yellow flesh. For stock feeding purposes it is in great demand, as stock show a noticeable fondness for it. Farmers everywhere have been so delighted with this type that it is now one of the most popular varieties we offer. It has globe shaped roots, having a small neck and upright leaves. Desirable for table as well as for stock. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 55c, postpaid. Price, by Express: Lb., 45c; 10 lbs. or more, 40c per pound.

YELLOW ABERDEEN PURPLE TOP TURNIP

1237—Many angles of consideration are essential on the farm. Farmers who have no storage for winter turnip feeding and grow turnips for fall use only—find Yellow Aberdeen immensely profitable. By using Yellow Aberdeen it permits sowing until late July and still harvest a big crop. Yellow Aberdeen will grow and mature twice as rapid as the Swedes. It is milder in flavor. It is a very heavy yielder, although a fair keeper, it is not recommended for general winter storing, as the flesh is softer than the Rutabaga types. This strain has a remarkably vigorous constitution and will withstand rigorous climate. Flesh is very sugary and extremely palatable. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid. Price, by Express: Lb., 35c; 5 lbs. or more, 35c per pound.

COW HORN FALL TURNIP

1202—Let us tell you something! In Cow Horn Turnip you have the best "plougher," the best deep cultivator on the farm! It's better than a 12-inch deep plow! Cow Horn tunnels into the soil, and brings up the good qualities and mixes it with the surface! It's a splendid turnip for house use, for the barn, as also to plow-under as a green fertilizer. Long carrot-like roots, slightly crooked, growing partly above the ground, clear white, with only a shade of green on the crown. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid. Price, by express: Lb., 40c; 5 lbs., \$1.90; 10 lbs., \$3.50.

NORFOLK FALL TURNIP

1209—Roots of the largest size; mostly planted for feeding stock. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

PEDIGREED SEED

Do not, for the sake of saving a few cents in the purchase price of seed, sacrifice dollars at harvest time.

The selection, the roguing, the attention and the cultivation that Turnip Seed receive can vary considerably—Pedigreed Seed will produce many tons more per acre than cheap—run-out—weak—puny seed.

AMERICAN PURPLE TOP RUTABAGA

1508—A very desirable sort. Roots of large size, globular, with flesh of deep yellow color and of the finest quality. Skin yellow with purple top. Excellent for table use and stock feeding. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid. Price, by Express: Lb., 40c; 10 lbs., \$3.50; 25 lbs. and over, 32½c per lb.

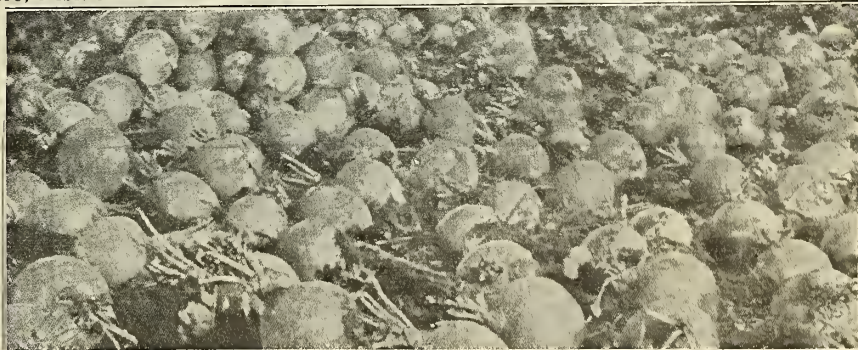
MONARCH OR ELEPHANT RUTABAGA

1511—Very large tankard shaped roots with small top and neck, of purplish-red color above and yellow beneath the ground. Flesh yellow, very solid and sweet. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid. Price, by express: Lb., 35c; 10 lbs. and over, 32½c lb.

1515—MIXED RUTABAGA SEED, VERY POPULAR. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid. Price, by Express: 1 lb., 40c; 10 lbs., \$3.50.

POMERIANIAN FALL TURNIP.

1210—One of the heaviest yielding, best keeping, sweetest flavored, finest size, white globe turnips possible to grow. Stock relish it to a great degree. It is exceptionally fine for table use, consequently is a universal favorite with farmers and stockmen. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.25.



A Field of Salzer's All Gold Rutabagas

CHOICE FLOWER SEEDS



Considering the infinitesimal cost of flower seeds, the magnificent array of varieties, the gorgeous display when in bloom, more real joy, more genuine pleasure, is to be had from the gaily flower bedecked surroundings of a home and its attractively decorated interior with cut flowers than any like investment in the world.

Flowers have always been a hobby with us, we have immense tracts of green houses (48,000 square feet) continually trying out the best sorts, and we pride ourselves that no flower seeds offered in America have a higher reputation among gardeners and all lovers of beautiful blossoms than Salzer's Choice Northern grown, sure to grow, Flower Seeds.

Nine-tenths of the failures in flower and vegetable garden occur from improper sowing and treatment. We want everybody buying our seed to have success with them, and we urge upon them to carefully read the culture directions on each package and the following rules:

SOIL—Prepare this carefully; have it smooth, fine, mellow and well enriched. It is well to choose a south, sunny location of the house; make your seed bed even by means of a smooth board. **Do not sow on wet, cold soil**—have it warm and mellow. Put a little stick at each end of each row, so as to mark it, and pull up all weeds that appear between the rows the first day they can be seen. When plants are large enough, remove same where you want them to remain, and they will reward you with flowers all summer and gladden your heart.

SALZER FLOWER SEED COLLECTIONS

1569—CHILDREN'S FLOWER GARDEN COLLECTION. Price: 10 pkgs. for 25c, postpaid. Here is a fine Flower Garden Collection. It is composed of one package each of the following:

- | | | | | |
|----------------|-------------------|---------------------|----------------|---------------------|
| 1. Mignonette. | 3. Calliopsis. | 5. Feverfew, White. | 7. Sweet Peas. | 9. Petunia. |
| 2. Ageratum. | 4. Morning Glory. | 6. Nasturtium | 8. Pansy. | 10. Poppy, Shirley. |

In all 10 packages, for only 25 cents, postpaid. A pleased lady wrote us: "The 25c Flower Seed Collection gave me 3 bushel baskets full of blossoms during last year."

1570—SMALL FLOWER GARDEN COLLECTION. Price: 19 pkgs., for 50c, postpaid.

- | | | | | | |
|-------------|---------------|-------------------|------------------|--------------|-------------|
| 1. Asters. | 4. Candytuft. | 7. Dianthus. | 9. 4 O'Clock. | 15. Pansy. | 18. Poppy. |
| 2. Balsam. | 5. Celosia. | 8. Eschscholtzia. | 10. Gypsophylla. | 16. Petunia. | 19. Zinnia. |
| 3. Bartsia. | 6. Cosmos. | 11. Larkspur. | 13. Marigold. | 17. Phlox. | |

These 19 packages of brilliant varieties. 50c, postpaid.

1571—COMPLETE FLOWER GARDEN COLLECTION. Price: 40 pkgs., for \$1.00, postpaid. This collection contains the cream of all flower seeds; cannot be broken. It's what you will need if you want a great garden of choice flowers.

- | | | | | | |
|-------------------|----------------------|--------------------|-----------------------|-----------------|-----------------|
| 1. Abronia. | 8. Asters, late. | 14. Chrysanthemum. | 20. Gaillardia. | 27. Mignonette. | 34. Ricinus. |
| 2. Anchusa. | 9. Balsam. | 15. Centaurea. | 21. Gypsophyllia. | 28. Nasturtium. | 35. Stocks. |
| 3. Ageratum. | 10. Celosia. | 16. Cosmos. | 22. Helichrysum. | 29. Nigella. | 36. Sweet Peas. |
| 4. Alyssum. | 11. Calliopsis. | 17. Dianthus. | 23. Hollyhock Annual. | 30. Pansy. | 37. Scabiosa. |
| 5. Amaranthus. | 12. Candytuft. | 18. Eschscholtzia. | 24. Linum. | 31. Phlox. | 38. Verbena. |
| 6. Antirrhinum. | 13. Canterbury Bell. | 19. Forget-Me-Not. | 25. Lupinus. | 32. Poppy. | 39. Vinca. |
| 7. Asters, early. | | | 26. Marigold. | 33. Fortulaca. | 40. Zinnia. |

We cannot too strongly set forth the great merits of this charming collection of 40 different brilliant, beautiful, free flowering annuals. They surely will bear bushels of flowers during a summer. Above 40 Brilliant Annuals only \$1.00, postpaid.

1572—BON TON COLLECTION. 14 Rare and Beautiful Sorts for 75c, postpaid. Composed only of the very choicest, finest, rarest flowers of their kind. One package each of:

- | | | | |
|----------------------------|-----------------------------|-------------------------------|---------------------------------------|
| Asters, Salzer's Giant | Celosia, Prize Winner, 20c. | Perpetual Nasturtium, | Phlox, Fireball, 10c. |
| Branching, Mixed, 10c. | Dimorphotoca, 10c. | Dwarf, Mixed, 10c. | Salvia, Fireball, 15c. |
| Balsam, The King, 10c. | Marigold, Dwarf French, 5c. | Petunia, Ruffled Giants, 25c. | Sweet Peas, Giant Orchid, Mixed, 10c. |
| Carnation, Perpetual, 15c. | Mignonette, Gollath, 10c. | Pansy, Mam. Butterfly, 25c. | Verbena, Mammoth. Mixed, 10c. |

A total catalogue value of \$1.85, which will be sent to you, postpaid for but 75c.

1573—PERENNIAL FLOWERS

This collection is composed of the following old fashioned hardy flowers:

- | | |
|-------------------------------|-------------------------------|
| Aquilegia, mixed. | Forget-Me-Not, |
| Platycodon, Blue. | Palustris. |
| Carnation, Marguerite, mixed. | Gaillardia, Grandiflora. |
| Coreopsis. | Poppy, Iceland, mixed. |
| Campanula Calyc. | Sweet William, Single, mixed. |
| Delphinium, mixed. | |

10 packages for 30c, postpaid.

1574—CLIMBING FLOWERS

Hardy, annual rapid-growing climbers.

- | |
|------------------|
| Balloon Vine. |
| Canary Bird Vine |
| Cobaea Scandens |
| Dolichos |
| Morning Glory. |
| Wild Cucumber. |

6 packages for 25c, postpaid.

1575—SWEET SCENTED FLOWERS

Charming, hardy, garden flowers easily grown from seed, which will fill the air with their sweet fragrance.

- | | |
|------------------------------------|-----------------------------|
| Alyssum Ocean Spray. | Mignonette, Snow Queen. |
| Carnation Giant Marguerite, mixed. | Heliotrope, Mammoth, mixed. |
| Matthiola. | Sweet Sultan, mixed. |
| Stocks, Large Flowering, mixed. | Candytuft, Fragrant. |
| Nicotina Affinis, mixed. | Sweet Peas, Cupid, mixed. |

10 packages for 25c, postpaid.

QUEEN OF THE MARKET ASTER

THE POPULAR ASTER FAVORITE

This magnificent flower is every inch of it the most popular of the Aster family. It is the most satisfactory to grow. It is the best early aster, blooms in early July and lasts late in the fall. Spreading habit, one foot high.

- | | | | | | |
|--|-----------------|-----------------|-----------------|----------------|-----------------|
| 1669—White | Price, Postpaid | 1666—Light Blue | Price, Postpaid | 1663—Scarlet | Price, Postpaid |
| Pkg. 5c | | Pkg. 5c | | Pkg. 5c | |
| 1664—Crimson | Price, Postpaid | 1667—Pink | Price, Postpaid | 1665—Dark Blue | Price, Postpaid |
| Pkg. 5c | | Pkg. 5c | | Pkg. 5c | |
| 1576—One pkg. each of above. Six colors. Price: Pkg., 25c, postpaid. | | | | | |
| 1670—Mixed. Price: Pkg., 5c; 1/2 oz., 20c; oz., 60c, postpaid. | | | | | |



QUEEN OF THE MARKET

SALZER'S GIANT BRANCHING ASTER

Unquestionably the favorite for cutting. Its long stems peculiarly adapt it for interior decoration.

We counted eight-four (84) blooms on one plant in a local garden. Exquisite shape, color and size. Blooms up to very late summer.



Salzer's Giant Branching Asters

- | | | | |
|-----------------------------|-----------------|---|-----------------|
| 1681—Branching White | Price, Postpaid | 1682—Branching Choicest Mixed | Price, Postpaid |
| Pkg., 10c | | contains all colors and shades, beautiful, immensely popular. Price: Big pkg., 15c; pkg., 60 kernels, 25c; 1 oz., \$1.00, postpaid. | |
| 1678—Branching Light Pink | Price, Postpaid | 1577—6 Pkgs., one each of before-mentioned colors, 50c, postpaid. | |
| Pkg., 10c | | | |
| 1677—Branching Lavender | Price, Postpaid | | |
| Pkg., 10c | | | |
| 1676—Branching Dark Crimson | Price, Postpaid | | |
| Pkg., 10c | | | |
| 1679—Branching Light Rose | Price, Postpaid | | |
| Pkg., 10c | | | |
| 1680—Branching Purple | Price, Postpaid | | |
| Pkg., 10c | | | |

GIGANTIC CREGO ASTER

Rivals the great immense chrysanthemum in size and splendor.

The plants are vigorous and productive, sending up stems, frequently two feet in length, each carrying immense flowers frequently measuring six inches across. The petals are very long and curl across each other so fluffily as to greatly enhance the beauty and attractiveness of the flower.

They bloom from the middle of August to the end of September.

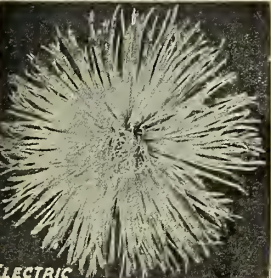
- | | | | |
|---------------------------|---|-------------------------------------|-----------------|
| 1724—Crego's Giant White | Price, Postpaid | 1718—Crego's Giant Crimson | Price, Postpaid |
| Pkg., 10c | | Pkg., 10c | |
| 1721—Crego's Giant Pink | Price, Postpaid | 1720—Crego's Giant Lavender | Price, Postpaid |
| Pkg., 10c | | Pkg., 10c | |
| 1723—Crego's Giant Rose | Price, Postpaid | 1719—Crego's Giant Dark Blue | Price, Postpaid |
| Pkg., 10c | | Pkg., 10c | |
| 1722—Crego's Giant Purple | Price, Postpaid | 1578—One pkg. each of the 7 colors. | Price, Postpaid |
| Pkg., 10c | | Pkg., 50c, postpaid. | |
| 1725—Crego's Giant Mixed. | Price: Pkg., 10c; 1/4 oz., 35c; 1 oz., \$1.25. All prices postpaid. | | |



CREGO'S GIANT WHITE

ELECTRIC ASTER

1734—A most distinct, charming and lovely new type. The plant is of branching habit, from fifteen to eighteen inches in height, and extremely free flowering. The flowers are pure white, about five inches in diameter; the petals are long, narrow and threadlike (remining one of the latest addition to the Cactus Dahlia) giving a light and airy appearance. Price: Pkg., 10c, postpaid.



ELECTRIC

SNOWBALL ASTER

1736—An exquisite beautiful aster, growing about one foot in height and producing quite a profusion of handsome imbricated, pure white flowers. It makes fine pot plants and is an excellent variety for cutting. Price: Pkg., 10c, postpaid.



TWO GRAND STYLES

FIRE KING SNOWBALL

FIRE KING OR TRIUMPH ASTER

1735—Plants eight inches high, covered with large, handsome, double flowers of faultless peony form; intensely brilliant scarlet. Price: Pkg., 10c, postpaid.

SEVEN AMERICAN ASTERS

1740—CARDINAL. The flowers are large, round and full and are borne in such abundance as to cover the plant completely. The color is a bright rich cardinal red not found in any other aster. Price: Pkg., 10c, postpaid.

1741—DAYBREAK. A beautiful early aster, commencing to bloom in August; the flowers are ball-shaped, very double and of a lovely shell-pink color; excellent for cutting; height 18 inches. Price: Pkg., 10c, postpaid.

1742—LAVENDER GEM. An early ostrich feathered aster. The most charming shade of lavender imaginable. The flowers are large and are borne in profusion on long, wiry stems. Price: Pkg., 10c, postpaid.

1744—PURITY ASTER. Identical in form and habit with the Daybreak, but the blooms are pure, glistening white. Price: Pkg., 10c, postpaid.

1743—PINK BEAUTY. A magnificent variety of strong, free, upright growth, 24 to 30 inches high, with frequently as many as 50 flowers open at one time on long, strong stems, and averaging 4 inches across, of chrysanthemum shape, the inner petals incurved, outer reflexed; color, a soft delicate, blush pink, a shade that is always in demand for cutting. Price: Pkg., 10c, postpaid.

1746—WHITE FLEECE. A splendid aster of the Giant Branching style with very large snow-white flowers, frequently measuring 5 inches in diameter, very double globular in form. Price: Pkg., 10c, postpaid.

1745—VIOLET KING. A new and distinct strain of the late branching class, with very large, perfectly double flowers of a soft violet-lilac color, a grand novelty. Price: Pkg., 10c, postpaid.

1581—One pkg. each of the Seven American Asters for 50c, postpaid.

ASTER MIXTURES

1755—ASTERS, GORGEOUS PRIZE MIXTURE. To those desiring a beautiful garden of asters, in almost endless types, varieties and exquisite colors, we particularly commend our Gorgeous Prize Mixture. It contains over seventy varieties of our elegant sorts and colors. Price: Pkg., 15c; 1/2 oz., 30c, postpaid.

1754—ASTERS, ALL COLORS MIXED. This mixture is immensely popular and we must say that it is the best 10c mixture offered in the world. We do not know of a 10c package of seed that will give you more genuine pleasure, from August on until frost, than Salzer's All Colors, mixed. Colors are brilliant, varied and charming. Price: Pkg., 10c; 3 pkgs., 25c, postpaid.

1756—PERENNIAL ASTERS. Bright, beautiful flowers. Perfectly hardy, live for many years. Price: Pkg., 10c, postpaid.

IMPROVED VICTORIA ASTERS

A magnificent class either for bedding or cutting, bearing in August and September large beautiful imbricated flowers. The Improved Victoria makes a splendid contrast to the Paeony Flowered varieties. These two varieties come into flower between the Queen of the Market and the Giant Branching varieties.

- 1710—Improved Victoria Mixed, All Victoria Asters Mixed, beautiful in extreme. Price: Pkg., 10c; ¼ oz., 25c, postpaid. Price: Pkg., postpaid
- 1706—Purple 10c
- 1707—Rose 10c
- 1708—Scarlet 10c
- 1709—White 10c
- 1580—One pkg. each (6 varieties) 50c
- 1704—Light blue 10c
- 1705—Pink 10c

PAEONY FLOWERED PERFECTION ASTER

A mid-season variety blooming in August. One of the most perfect flowers, very double, large and finely shaped. The petals are incurved, making a fine contrast with the Victoria asters, the petals of which are curved outwards. Height 1½ feet.

- 1690—Crimson. Price: Pkg., 10c, postpaid.
- 1691—Blue. Price: Pkg., 10c, postpaid.
- 1692—Pink. Price: Pkg., 10c, postpaid.
- 1693—Purple Violet. Price: Pkg., 10c, postpaid.
- 1694—Rose. Price: Pkg., 10c, postpaid.
- 1695—White. Price: Pkg., 10c, postpaid.
- 1579—One package of each above six. Price: Pkg., 50c, postpaid.
- 1696—PAEONY-FLOWERED PERFECTION MIXED. All of above in splendid mixture. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

ANTIRRHINUM (SNAP DRAGON)

This is one of the most striking flowers grown and one of the most easy of culture. Thrives under almost positive neglect. Is an exceptionally free bloomer, vies with the Asters in popularity. The colors are brilliant and gorgeous. This strain produces flowers twice the size of the older varieties. The undernoted named colors are the Half Dwarf Type—about 18 inches high—so generally used everywhere.

- Price: Pkg., Postpaid
- 1640—Queen Victoria, white. 10c
- 1638—Golden King 10c
- 1634—Brilliant, scarlet 10c
- 1635—Delila, carmine, yellow and white 10c
- 1636—Firefly, scarlet and white 10c
- 1643—Half Dwarf Giant Mixed. Price: Pkg., 10c; ¼ oz., 25c; oz., 75c, postpaid.
- Undernoted for pots and edging. 10 to 12 inches high.
- 1641—Queen of the North. Pure white, handsome, deliciously sweet. Price: Pkg., 10c, postpaid.
- 1642—Dwarf Giant Mixed. Price: Pkg., 10c; ¼ oz., 15c, postpaid.
- 1637—Galathee, reddish purple and white 10c
- 1639—Hepkvestos, vermilion red 10c
- 1582—1 pkg. each above 7 colors 50c
- 1644—Tall large flowering mixed 10c

LITTLE BLUE STAR AGERATUM

It Attracts Attention Everywhere

- 1610—This new innovation is rapidly supplanting the older types. As its name "Ever Young" indicates, it is an everblooming type, blooming continuously until heavy frost. Each head will remain in bloom fully a month. Nothing excels it for borders and edgings. Price: Pkg., 10c; ¼ oz., 50c, postpaid.
- 1611—LITTLE DORRIT WHITE AGERATUM. A new pure white Ageratum; round compact plants, six inches high, literally a mass of flowers. Price: Pkg., 10c, postpaid.
- 1612—MEXICANUM, BLUE PERFECTION. Lavender-blue; height, 1½ feet. Price: Pkg., 5c; ¼ oz., 25c, postpaid.
- 1613—MEXICANUM ALBIFLORUM. White; plants grow two feet. Price: Pkg., 5c, postpaid.

AMARANTHUS

curious racemes of flowers. All are useful in borders of tall Mixed sorts, 5c, postpaid.

- 1604—ACHILLEA THE PEARL. A hardy perennial, from spring until frost covered with heads of very double, pure white flowers. Price: Pkg., 10c, postpaid.
- 1606—ACONITUM NAPELLUS, MONK'S HOOD. A hardy perennial; growing beautiful long spikes of blue and white flowers. Price: Pkg., 5c, postpaid.
- 1608—ACROCLINIUM. A very pretty everlasting. Fine mixed. Price: Pkg., 5c, postpaid.

1618—AGROSTEMMA. Perfectly hardy, pretty pink-like blossoms. Price: Pkg., 5c, postpaid.

1620—AGROSTIS. Ornamental Grass. Price: Pkg., 5c, postpaid.

1656—ARCTOTIS GRANDIS ("Blue-Eyed African Daisy"). The plants form bushes two to three feet across with silvery-white deeply-cut foliage. Daisy-like flowers 2½ inches across, of silvery-white color, with a sky-blue eye. A most attractive annual. Price: Pkg., 5c, postpaid.

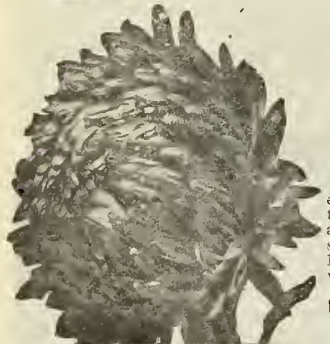
1662—ASPERULA. Sweet scented, lavender blue flowers. Price: Pkg., 5c, postpaid.

1632—ANCHUSA CAPENSIS. Cape Forget-me-not. Beautiful dark blue flowers. Price: Pkg., 5c, postpaid.

AQUILEGIA. (See Columbine.)



IMPROVED VICTORIA



PAEONY-FLOWERED PERFECTION



AGERATUM-LITTLE BLUE STAR

1630—Brilliantly foliated annuals, some of the varieties bearing plants among shrubs, or for the centers of large beds. Price:

ASPARAGUS

- 1659—SPRENGERI (Emerald Feather). Of drooping growth. Price: Pkg., 10c, postpaid.
- 1658—PLUMOSUS NAMUS. Most delicately graceful foliage. Price: Pkg., 10c, postpaid.
- 1602—ABUTILON. Large, bell-like flowers, flowering continually, mixed. Price: Pkg., 15c, postpaid.
- 1600—ABRONIA. Charming annual, sweet scented rosy-lilac blossoms. Price: Pkg., 5c, postpaid.

ALYSSUM

The finest, sweetest, pure white blooming annuals. No garden complete without it.

- 1622—Sweet Alyssum. Fine mixed. Price: Pkg., 5c; oz., 25c, postpaid.
- 1623—Ocean Spray. Very large blossoms of delicious fragrance; two or three hundred on a single plant. Price: Pkg., 10c; 2 pkgs., 15c; oz., 75c, postpaid.
- 1624—Procumbens. Carpet of Snow or Little Gem. Price: Pkg., 5c; oz., 20c, postpaid.
- 1625—Saxatile (Basket of Gold). Flowers brilliant golden yellow. Price: Pkg., 5c, postpaid.



Alyssum, Ocean Spray



ANTIRRHINUM GIANT FLOWERED HALF DWARF



Amaranthus



ANCHUSA CAPENSIS

GIANT BALSAMS

Each Plant a Multiplicity of Hundreds of Roses

Balsam is one of the most gorgeous rose-flowers in creation. Every plant has from six to twelve branches, each branch literally covered with large rose-appearing flowers. There is more bloom display to a Balsam than any plant of equal size. Easy to grow. Free bloomer. Delightful when cut for bouquets. If you have never tried Balsam, do so this year. Buy our 15c package of this mixture; it comprises over 30 sorts and is worth four times the price.

- | | | | |
|--|-----------------|---|-----|
| 1762—Apple Blossom Shade | Price, Pkg., 5c | 1778—Extra Large Double Mixed..... | 10c |
| 1763—Crimson King, blood red | 5c | 1779—Goliath (Doubles, 4 ft. high)..... | 10c |
| 1764—Perfection Snow White..... | 5c | 1780—Camellia Flowered Mixed, ½ oz., 25c..... | 10c |
| 1765—Primrose | 5c | 1774—Fine Mixed | 5c |
| 1772—The King—intense scarlet | 10c | 1775—Choice Mixed (many sorts)..... | 10c |
| 1773—The Queen—Bright rose | 10c | ½ oz., 25c. | |
| 1766—Solferino—Variegated | 5c | 1776—Salzer's Superior Mixed (over 30 | |
| 1777—Emperor | 10c | sorts) ½ oz., 35c..... | 15c |
| 1760—BALLOON VINE—Rapid climber. Price: Pkg., 5c; oz., 15c, postpaid. | | | |
| 1782—BARTONIA AUREA—Showy, large golden blossoms. Price: Pkg., 5c, postpaid. | | | |
| 1796—BRACHYCOME (Swan-River Daisy)—Dwarf annuals, covered all summer with blue or white flowers. Excellent edging plants. Price: Pkg., 5c; ¼ oz., 15c, postpaid. | | | |
| 1798—BRIZA MAXIMA—Ornamental grass. Price: Pkg., 5c, postpaid. | | | |
| 1800—BROMUS BRIZAEFORMIS—Ornamental grass. Well adapted for winter bouquets. Price: Pkg., 5c, postpaid. | | | |
| 1802—BROWALLIA—Handsome annuals, with blue or white flowers. Always rare. Fine mixed. Price: Pkg., 5c, postpaid. | | | |

BEGONIAS

EVERBLOOMING BEDDING VARIETIES

Splendid bedding plants, doing as well in full sunshine as in partial or whole shade, and forming dense bushes, which are completely hidden with flowers the entire season. As pot plants for winter flowering they are superb.

- 1784—ERFORDIA—Bright rosy carmine. Price: Pkg., 15c, postpaid.
- 1785—VERNON—Orange carmine, red foliage. Price: Pkg., 10c, postpaid.

TUBEROUS-ROOTED VARIETIES

For summer decoration or window gardening. Bloom the first season from seed, if sown in February or March.

- 1789—FRILLED—Beautifully frilled and wavy petals. Price: Pkg., 15c, postpaid.
- 1790—SINGLE—Extra choice mixture. Price: Pkg., 10c, postpaid.
- 1788—DOUBLE—Extra choice mixed. Price: Pkg., 10c, postpaid.

ORNAMENTAL LEAVED VARIETIES

- 1794—REX HYBRID—Handsome variegated foliage. Price: Pkg., 25c, postpaid.

CANARY BIRD VINE

1832—An excellent, rapid growing climber of the Nasturtium family, with handsome, finely cut foliage, producing an abundance of bright, canary-yellow, bird-like blossoms from July until frost; grows 15 to 20 feet high, fine for stumps, etc., also for a winter window vine. Price: Pkg., 5c; ½ oz., 15c, postpaid.

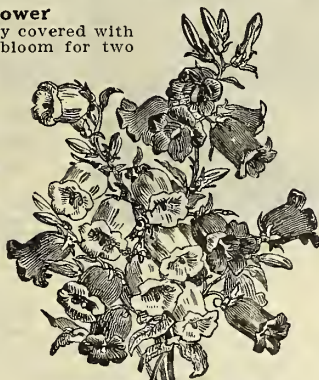


CANARY-BIRD FLOWER

CAMPANULA, Bellflower

Imposing, hardy plants, profusely covered with large, bell-shaped flowers. Will bloom for two years. Height, 2 feet.

- 1824—Medium single mixed. Price: Pkg., 5c; ¼ oz., 10c, postpaid.
- 1823—Medium double mixed. Price: Pkg., 5c; ¼ oz., 10c, postpaid.
- 1822—CUP AND SAUCER (Calycanthemum)—Beautiful flowers, 3 in. long, saucer 3 to 4 inches across. Plants form perfect pyramids of bloom about 23 inches high, and frequently bear 100 to 200 exquisite blossoms for weeks in early summer. Finest mixed. Price: Pkg., 5c; ¼ oz., 25c, postpaid.
- 1826—PERSICIFOLIA GRANDIFLORA WHITE—One of the finest Campanulas with large handsome white bell-shaped flowers. Height, 2 feet; perennial. Price: Pkg., 10c, postpaid.
- 1825—PERSICIFOLIA GRANDIFLORA BLUE—An excellent companion to the white variety. Height, 2 feet; perennial. Price: Pkg., 10c, postpaid.



Campanula Single Mixed

CANDYTUFT

Dwarf annuals, blossoming profusely throughout the whole season. Salzer's Wisconsin sorts beat the world for showy flowers. Our Summer Glory is endless in colorings.

- 1841—WHITE WAVE—Enormous spikes, large, flowering the freest blooming white candytuft. Price: Pkg., 10c; ½ oz., 20c, postpaid.
- 1837—FRAGRANT—White. Price: Pkg., 5c, postpaid.
- 1837—NEW CRIMSON—Price: Pkg., 5c, postpaid.
- 1838—ROSE-CARDINAL—Enormous umbels of beautiful rose color. Price: Pkg., 5c, postpaid.
- 1834—FINEST MIXED—Price: Pkg., 5c; oz., 15c, postpaid.
- 1840—SUMMER GLORY—A rare mixture of large flowering dwarf hybrids, the finest strain in cultivation. Price: Pkg., 10c; oz., 25c, postpaid.
- 1836—GILBRALTARICA, HYBRIDA MIXED—Hardy, perennial; white flowers shading to lilac. Price: Pkg., 10c, postpaid.
- 1839—SEMPERVIRENS—Hardy perennial, pure white, much used for cemeteries, 1 foot high. Price: Pkg., 10c, postpaid.

CARDINAL CLIMBER

(Ipomea Quamoclit Hybrida)

1856—The finest new annual climber introduced in many years. Very graceful and beautiful, growing rapidly, and in a warm, sunny location, in good soil, it reaches a height of 20 feet and is densely clothed with palm-like, rich green leaves, bespangled with clusters of fiery scarlet, tubular spear-shaped flowers, measuring 1¼ inches across. Price: Pkg., 15c, postpaid.



CARDINAL CLIMBER



Giant Balsam

CANNAS

- One of the most effective of showy foliage plants.
- 1850—Dark varieties, mixed. Price: Pkg., 5c; ½ oz., 15c, postpaid.
- 1851—Fine mixed. Price: Pkg., 5c; ½ oz., 15c, postpaid.
- 1852—SALZER'S PRIZE—Contains 20 large flowering varieties. Price: Pkg., 10c, postpaid.
- 1804—CACALIA—The Tassel Flower; easily grown; always fine. Price: Pkg., 5c, postpaid.
- 1806—CACTI, CHOICE MIXED—Price: Pkg., 10c, postpaid.
- 1807—CACTI, WONDER MIXTURE—The finest of all sorts. Price: Pkg., 25c, postpaid.
- 1814—CAEENDULA—Dwarf bushy annuals blooming continuously during the summer. Rich colors. Mixed. Price: Pkg., 5c; ½ oz., 10c, postpaid.
- 1815—CALLA DEVONIENSIS—The most beautiful and best Calla to date. It produces from 3 to 4 times as many flowers as the older sorts. Will bloom the first year. Its culture is the simplest. One-year-old plants often produce six flowers, which are large and of white color. Price: Pkg., 10c, postpaid.

CALLIOPSIS

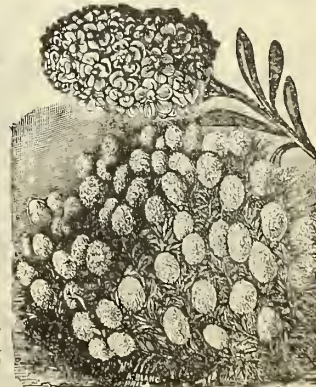
1818—GOLDEN WAVE—Brilliant annuals, with large bright flowers borne in great profusion. Price: Pkg., 5c; ¼ oz., 10c, postpaid.

1819—Show Mixture, magnificent, new dwarf compact strain. Price: Pkg., 5c; ¼ oz., 10c, postpaid.

CALCEOLARIA

An ornamental house plant, producing a mass of beautiful pocket-like flowers early in the spring.

- 1810—HYBRIDA, GRANDIFLORA—Large flowering, mixed colors. Price: Pkg., 20c, postpaid.
- 1811—SALZER'S SHOW—Saved only from gigantic blossoms. Price: Pkg., 35c, postpaid.



Candytuft, White Wave



Carnation Giant Marguerite

ANNUAL CHRYSANTHEMUM

1892—There is no flower in cultivation that more generously rewards the grower than this exquisite type. The plants are very large and bushy, and covered with thousands of bloom, each about 1½ inches across. As a summer hedge, or background, covering unsightly spots, this cannot be equalled.

Mixed single and double varieties in many colors. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

1894—**PRINCESS HENRY** (Moon Penny Daisy). Hardy, perennial. Large white flowers, 3 to 4 inches across. Price: Pkg., 5c; ¼ oz., 20c, postpaid.

1893—**JAPANESE HYBRIDS** (Perennial). This is the class that produces the large show flowers of late fall. Sown in February or March, the plants bloom in fall. Rarest Mixture. Price: Pkg., 15c, postpaid.

1912—**COREOPSIS GRANDIFLORA**. One of the finest hardy perennial plants. Bright yellow flowers from June till frost. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

1902—**CLARKIA ELEGANS**. Very showy and profusely flowering mixture of all colors, purple, rose, salmon and white. Price: Pkg., 5c, postpaid.

1904—**COBAEA SCANDENS** (Cathedral Bells). A fine annual climber, of very rapid growth, with handsome foliage and large bell-shaped flowers of deep violet blue color. A well-established plant will run from 20 to 50 feet. It is always clean of insects. Price: Pkg., 10c; ¼ oz., 20c, postpaid.

1898—**CINERARIA**. The plants grow about as broad as high—averaging 15 inches—and are covered with brilliant blossoms. The colors range through all shades of blue to plum-purple, and from shining crimson to deep maroon. Good mixed. Price: Pkg., 10c, postpaid.

1899—**SALZER'S SHOW**. Price: Pkg., 25c, postpaid.

1906—**COIX LACHRYMAE** (Job's Tears). Ornamental grass. Oddly pretty. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c, postpaid.

1908—**COLEUS**. Finest mixed. Richly colored foliage. Price: Pkg., 5c, postpaid.

1909—**SALZER'S HYBRID WONDER**. Only rarest fringed and lacinated Coleus sorts, with strikingly handsome foliage. Price: Pkg., 15c, postpaid.



Cosmos, Giant Flowering

CARNATION

The best known flower in the world. It is peculiarly adapted for border purposes. Carnations grown from seed will bloom more profusely than when propagated from plants. They are hardy, free flowering and one of the most delightful summer flowers to grow.

1861—**PERPETUAL EARLY-FLOWERING** (Double Chabauds). A very fine, early and large-flowering strain. It contains a great variety of colors and shades; very fine for pot plants. Mixed colors. Price: Pkg., 15c, postpaid.

1859—**GIANT MARGUERITE**. These beautiful, double, fringed flowers often measure 3 inches across. They are quite hardy and with a little protection will live over winter out doors. Mixed colors. Price: Pkg., 10c; ½ oz., 50c, postpaid.

1860—**MARGUERITE MIXED**. Ordinary strain. Price: Pkg., 5c; ¼ oz., 25c, postpaid.

1858—**GERMAN FINE MIXED**. Very hardy; for outdoors. Price: Pkg., 10c; ¼ oz., 20c, postpaid.

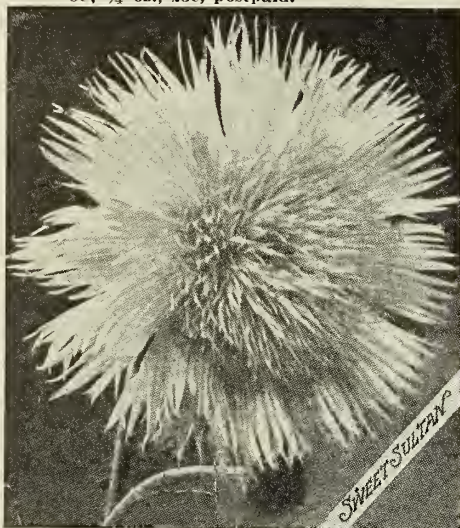
1862—**SALZER'S MIXED ROYAL CARNATIONS**. Brilliantly elegant sorts. Seed taken from large show-flowers only. For blooming indoors in winter or outdoors in summer. Price: Pkg., 20c, postpaid.

CELOSIA

1868—**COXCOMB**. Well known; producing their blossoms in combs or feathery spikes. Fine mixed. Price: Pkg., 5c; ¼ oz., 30c, postpaid.

1869—**COXCOMB PRIZE WINNER**. The most gorgeous Coxcomb variety, with dark crimson combs. Price: Pkg., 10c, postpaid.

1870—**PLUMOSA** (Thompsoni Magnifica). The finest mixture of the ostrich-leathered sorts. Price: Pkg., 5c; ¼ oz., 25c, postpaid.



SWEET SULTAN

SWEET SULTAN CENTAUREA

(Imperialis)

1890—This strikingly beautiful type is rapidly supplanting the old favorite cornflower. This is undoubtedly the finest of the Centaureas for cut flowers.

Beautiful, sweet scented, artistic shaped flowers. Mixed, all colors. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

1891—**MARGARITAE**. Satiny-white. (See illustration.) Price: Pkg., 10c, postpaid.

1876—**CYANUS** (Bachelor Button or Corn Flower). Single. Mixed Colors. Price: Pkg., 5c; ½ oz., 10c, postpaid.

1875—**CYANUS**. Double Mixed. Many beautiful colors. Price: Pkg., 5c; ½ oz., 15c, postpaid.

1878—**VICTORIA BLUE**. Single dwarf lovely miniature flowers, 6 inches high. Price: Pkg., 10c; oz., 50c, postpaid.

1879—**VICTORIA MIXED**. Single dwarf; fine for edging and pots. Price: Pkg., 10c; oz., 40c, postpaid.

1874—**BLUE EMPEROR**. Single and dark blue. Price: Pkg., 5c; ½ oz., 10c; oz., 15c, postpaid.

1877—**DOUBLE BLUE**. A very fine cut flower. Price: Pkg., 10c, postpaid.

1880—**SINGLE BLUE**. Price: Pkg., 10c, postpaid.

WHITE LEAVED CENTAUREA

(Dusty Millers)

Fine for edgings, vases and hanging baskets.

1886—**CANDIDISSIMA**. Graceful, silvery white leaves. Price: Pkg., 10c, postpaid.

1887—**GYMNOCARPA**. Finely cut, silvery white leaves. Price: Pkg., 5c, postpaid.

COSMOS

The "Glory of Autumn." From September until November each plant is covered with hundreds of showy flowers, resembling single dahlias. They are easily raised.

1917—**GIANT FLOWERING**. Mixed. Price: Pkg., 5c; ¼ oz., 10c; oz., 25c, postpaid.

1914—**EARLY BLOOMING**. Mixed. Price: Pkg., 5c; ¼ oz., 10c; oz., 35c, postpaid.

1918—**LADY LENNOX**. Pink. Flowers of enormous size, color shell pink. Price: Pkg., 10c; ½ oz., 25c, postpaid.

1919—**LADY LENNOX**. White. Price: Pkg., 10c, postpaid.

1916—**GIANT FLOWERED FRINGED**. A new most beautiful strain; all colors mixed. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

1915—**GIANT EARLY BLOOMING**. Price: Pkg., 10c; ¼ oz., 20c, postpaid.

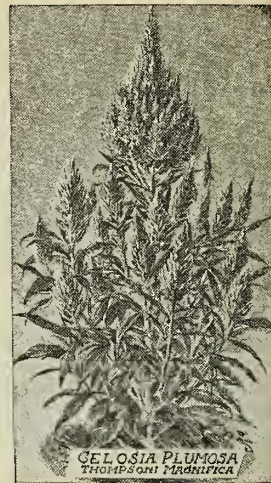
1926—**CYPRESS VINE**. Well known climbers with fern-like foliage and bright blossoms. Mixed colors. Price: Pkg., 5c; ½ oz., 15c, postpaid.

1924—**CYCLAMEN**. Popular, free flowering, bulbous plants for house culture, producing graceful orchid-like flowers during the fall, winter and spring. Colors range from white to darkest crimson, with all intermediate shades. Salzer's Show Mixture. Price: Pkg., 15c, postpaid.

COLUMBINE (Aquilegia).

1652—**VULGARIS**. Fine Mixed—Exceedingly showy. Price: Pkg., 5c.

1651—**ERFURT PRIZE**—This mixture contains nothing but the finest double varieties. Price: Pkg., 10c.

CELOSIA PLUMOSA
Thompsoni Magnifica

Cobaea Scandens.

DIANTHUS (PINKS)

The brilliant, contrasting colors and hardy free blooming nature of these old favorites of our grandmother's time has kept Pinks in the foreranks of public approval for generations. The tints, colors and formations are marvelous and striking. Those of our customers desiring an endless delight will find it in the growing of Pinks.

Sown outdoors when danger from frost is past, and in a few weeks' time they are a mass of bloom.

1952—CHINENSIS—China pinks; large, double flowers of beautiful rich color. Pkg., 5c; ¼ oz., 15c, postpaid.

1953—EASTERN QUEEN—Single, beautifully marbled and striped with dark shades of rose on lighter ground. Pkg., 5c, postpaid.

1960—SNOW QUEEN—Double, large, pure white flowers. Pkg., 5c; ¼ oz., 25c, postpaid.

1954—FIREBALL—Large, double, globular flowers of brilliant dark scarlet. Pkg., 5c; ¼ oz., 25c, postpaid.

1956—LACINIATUS MIRABILIS—Single fringed pinks, of beautiful colors. Mixed. Pkg., 5c, postpaid.

1955—LACINIATUS, DOUBLE—Large, double, showy flowers, in great variety of colors. Pkg., 10c, postpaid.

1958—PLUMARIUS SEMPERFLORENS (Grass Pink, Scotch Pink)—Beautiful single hardy Pinks with fringe-edged flowers of a delightful spicy odor. Mixed colors. Pkg., 5c, postpaid.

1957—PLUMARIUS NANUS FL. PL. (Double Dwarf Erfurt Clove Pink)—Two weeks or more in advance of the older types. Possess a much richer variety of coloring. Pkg., 10c, postpaid.

1959—SALZER'S SHOW MIXTURE—Composed upwards of 50 single and double sorts. Pkg., 10c; ¼ oz., 20c, postpaid.



Flowers taken from Salzer's Show

DOUBLE DAISY (BELLIS PERENNIS)

The poet's favorite. A low-growing spring flowering plant, a companion to the pansy and forget-me-not. Loves a shady place and will reward the gardener with a mass of blossoms for succeeding years if left undisturbed.

1936—LONGFELLOW—Large, double, dark pink flowers. Pkg., 10c; ¼ oz., 50c, postpaid.

1934—SNOWBALL—Large, double, white flowers. Pkg., 10c; ¼ oz., 50c, postpaid.

1934—DOUBLE MIXED—Large flowering sorts. Pkg., 5c; ¼ oz., 15c, postpaid.

1937—SHASTA—Large flowers with white, cream and yellow-colored petals and small golden centers, large stems; hardy perennials; mixed colors. Pkg., 10c, postpaid.

1935—GIANT DAISY (Bellis Monstrosa)—A new strain of very robust growth, each plant producing on long, stiff stems, 12 to 15 flowers measuring 3 inches across, resembling finely shaped asters. Mixed colors. Pkg., 15c; ¼ oz., 60c, postpaid.

1972—DIMORPHOTHECA (African Daisy)—A rare, extremely showy and greatly improved annual which has become a great favorite. The bushy plants grow to 15 inches high. The flowers, which are 3 inches and over across, are unique, rich, glossy orange-gold. They bloom until late fall. Pkg., 10c, postpaid.

1973—DIMORPHOTHECA AURANTIACA HYBRIDS—Brilliant flowers, in great diversity of colors, mostly shades of white, yellow and red. Pkg., 15c, postpaid.

DELPHINIUM. (HARDY PERENNIAL LARKSPUR)

Perfectly hardy, with splendid flowers and curious cut leaves; lives for many years.

1947—FORMOSUM—Beautiful spikes of rich blue flowers with a white center. Pkg., 5c; ¼ oz., 25c, postpaid.

1946—BELLADONNA HYBRIDS—Blooms from June to frost; all shades, from the palest to the darkest blue. Pkg., 15c, postpaid.

1949—STOCK-FLOWERED—All colors, mixed. Pkg., 10c, postpaid.

1948—SHOW MIXTURE—Very fine. Pkg., 10c, postpaid.

1970—DIGITALIS (Foxglove)—Easily grown perennials, 3 to 5 feet high, and producing long spikes of beautiful tubular shaped flowers, many being spotted or blotched. Fine mixed, Pkg., 5c, postpaid.

DATURA (Angel's Trumpet)

1944—Showy annual, large trumpet measuring 7 to 9 inches, of pure white color inside, outside marbled with purple. Pkg., 5c, postpaid.

DAHLIA

The double sorts bloom the first season if sown beginning of April; the single sorts will bloom from seed sown as late as June.

1930—Single Giant, mixed. Pkg., 5c, postpaid.

1929—Double, Large-Flowering, mixed. Pkg., 10c; ¼ oz., 30c, postpaid.

1928—Double Cactus Flowered—All colors mixed. Pkg., 10c; ¼ oz., 25c, postpaid.

1976—DOLICHOS (Hyacinth Bean)—A rapid growing and free flowering annual climber. The seed pods which follow the flower are very ornamental. Purple and white colors mixed. Pkg., 5c, postpaid.

1980—EDELWEISS—The Alpine Favorite. Pkg., 10c, postpaid.

1978—ECHEVERIA (Hen and Chickens)—These plants are easily grown and will furnish a real surprise, for few people have any idea of the great variety, both in shapes and colorings, found in this family of interesting plants. Pkg., 10c, postpaid.

1988—FERNS (For House Culture)—Our mixture comprises some of the rarest and most desirable varieties. Pkg., 15c, postpaid.

1989—FERNS—Hardy, for outdoors. Pkg., 15c, postpaid.

2002—FOUR O'CLOCK (MARVEL OF PERU)—Well known; flowers white, yellow, crimson, violet or striped. Show mixture. Pkg., 5c; ¼ oz., 10c, postpaid.

ESCHSCHOLTZIA (CALIFORNIA POPPY)

The most showy flower in the world. It is unequalled for gorgeous and dazzling display. The bright colors are marvelously beautiful.

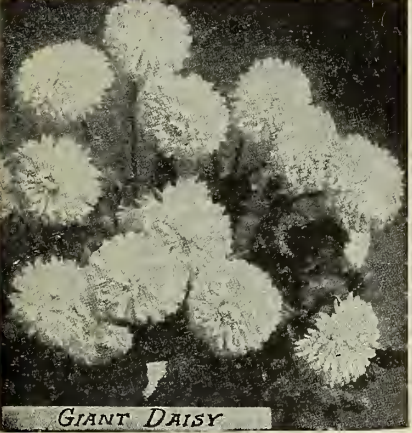
Comes into bloom soon after its appearance above ground. Notwithstanding it is the most delicate petaled flower grown, it is also one of the hardiest, withstanding considerable frost.

1966—Crocea, double orange. Pkg., 10c.

1967—Crocea, double white. Pkg., 10c.

1968—Mandarin, bright orange inside, brilliant scarlet outside. Price: Pkg., 10c.

1982—Mixed colors (single and double). Price: Pkg., 5c; ¼ oz., 15c; oz., 25c. postpaid.



GIANT DAISY

EUPHORBIA

1985—VARIEGATED (Snow on the Mountain)—Attractive foliage, veined and margined with white; 2 feet. Pkg., 5c, postpaid.

1984—HETEROPHYLLA (Mexican Fire Plant)—An annual resembling the beautiful hothouse Poinsettia; 2 to 3 feet high, of bush-like form, with smooth, glossy-green leaves, which in summer turn an orange-scarlet. Pkg., 10c, postpaid.

FORGET-ME-NOT. MYOSOTIS

The Forget-Me-Nots succeed best in a shady, moist situation; perennials and hardy if given a slight protection through the winter; bloom the first year from seed if sown early. Fine for edging or in beds with Pansies.

1992—ALPESTRIS COERULEA—Bright blue; 6 inches high, of trailing habit. Pkg., 5c; ¼ oz., 15c, postpaid.

1993—Alpestris mixed. Pkg., 5c; ¼ oz., 15c, postpaid.

1994—DISSITIFLORA (Perennial)—The earliest and one of the best Forget-Me-Nots. It is of compact growth and produces an abundance of rich blue flowers. Pkg., 10c; ¼ oz., 50c, postpaid.

1995—PALUSTRIS SEMPERFLORENS (Perennial)—A charming dwarf Forget-Me-Not, continuing in bloom from early spring until autumn; blue, 8 inches high. Pkg., 10c; ¼ oz., 25c, postpaid.

1996—RUTH FISCHER (Perennial)—The latest, finest and largest flowered Forget-Me-Not, producing flowers up to ½ inch in diameter; plants of strong, vigorous growth, of exceptional value for pot culture and spring bedding. Pkg., 15c, postpaid.

1997—ELIZA FONROBERT—Sky blue, white eye. Pkg., 10c.



California Poppy



Showy Gaillardias

GERANIUM

So general has become the propagation of geraniums from slips that many of our customers do not really know that they grow equally as easy from seed. Growing from seed enables you to secure your choice of varieties and colors. Produces more vigorous plants.

2018—ZONALE. Mixed, single and double. Seed from the largest, finest varieties. Price: Pkg., 10c, postpaid.

2017—FANCY MIXED PELARGONIUMS. (Lady Washington). Choice and rare varieties. Price: Pkg., 25c.

2016—APPLE-SCENTED. This favorite with sweet-scented leaves can best be grown from seed. Pkg., 15c.

GLOXINIA

Superb house plants, producing magnificent flowers of the richest colors. Sow in March.

2027—HYBRID GRANDIFLORA. An unsurpassed strain, containing the spotted hybrids as well as the finest self-colored sorts. Price: Pkg., 15c.

2026—GIANT SORTS. Magnificent flowers measure 5 inches and more in diameter. Price: Pkg., 20c, postpaid.

2024—GLOBE AMARANTH (Gomphrena). Mixed colors, a desirable Everlasting, valued for its handsome, globular heads of flowers which can be dried and used in winter bouquets. Price: Pkg., 5c; ¼ oz., 10c, postpaid.

2022—GERBERA HYBRIDS. Daisy-like blossoms, 3 to 4 inches across; very beautiful; all colors mixed. Price: Pkg., 25c, postpaid.

2064—GYNERIUM. Pampas Grass. Price: Pkg., 5c, postpaid.

2030—GODETIA. Hardy annuals of beautiful colors. Show Mixture. Price: Pkg., 5c; ¼ oz., 10c, postpaid.

GYPSOPHILA (Baby's Breath)

Elegant, pretty, free-flowering plants with mist-like sprays of tiny star-shaped, white flowers.

2067—PANCULATA. A hardy perennial, 2 feet high with graceful branched panicles of white flowers. Price: Pkg., 5c; ¼ oz., 15c.

2066—ELEGANS, GRANDIFLORA. Alba. An improved large-flowering strain of the annual white Baby's Breath. Pkg., 5c; ½ oz., 10c.

2070—HELICHRYSUM (Straw Flower). Double, large flowering. One of the best of "Everlasting" flowers, making a fine display in beds or borders. Price: Pkg., 5c; ½ oz., 20c.

2076—HIBISCUS. Stately, showy annuals. Free bloomers. Mixed. Price: Pkg., 5c.

2090—JUMULUS (Japanese Hop.) Variegated. The leaves are beautifully marbled and splashed with silvery-white, light and dark green, very effective for screens, arbors, trellises, etc. Pkg., 5c; ½ oz., 15c, postpaid.

Price, except where noted, for all varieties and mixed sorts. Pkg., 5c; oz., 20c, postpaid.

2033—APPLE SHAPED. Yellow, beautifully striped.

2034—BOTTLE. Used by pilgrims in the Orient.

2037—DIPPER. Holds a quart, has long handle.

2035—CALABASH OR PIPE. A rapid growing vine, from the fruit of which are made the calabash pipes, so popular on account of their lightness and fine color. Pkg., 10c.

2036—CORSIKAN. Attractive fruits.

2038—DISICLOTH, or SPONGE. The inside fibrous mass makes excellent sponges. Price: Pkg., 10c, postpaid.

2039—HERCULES CLUB. Fruit 3 to 4 feet long, 10c, postpaid.

FUCHSIA

2008—An exceptionally unique, fascinating perennial; is dearly loved by every lady. There is no flower more generally grown for house use and shady garden spots than the Fuchsia (unless it is the geranium). It is easily grown from seed. Single and double mixed. Same strong, robust strains we use in our greenhouses. Price: Pkg., 15c, postpaid.

FREESIA

Favorite house plants of singular form and delicious perfume of their flowers; yield a profusion of bloom; will be in flower 6 months from sowing.

2005—REFRACTA ALBA. White. Price: Pkg., 10c, postpaid.

2004—NEW HYBRIDS. Shades of red, blue and orange, mixed. Price: Pkg., 15c, postpaid.

GAILLARDIA (Annual)

Four outstanding features are responsible for the great popularity of this beautiful flower. (1) Easy to grow from seed. (2) The flowers are dazzling and brilliant in colors. (3) Withstand extremes of weather. (4) Will produce from early spring until late fall a continuous profusion of exquisite flowers. Red and yellow colors predominate.

2012—PICTA. Single varieties mixed. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

2011—LORENZIANA PICTA. Double varieties mixed. Price: Pkg., 5c; ¼ oz., 20c.

2010—GRANDIFLORA. Mixed (perennial). Price: Pkg., 5c; ¼ oz., 20c, postpaid.

HELIANTHUS (Sunflower)

These miniature sunflowers are all the rage at the present time. Planted against the house, the fence, or in the backyard there can be no more imposing sight that the heart could ask for. The plants become literally covered with bloom.

2496—CALIFORNICUS FL. PL. Double dark yellow. Price: Pkg., 5c, postpaid.

2497—CUCUMERIFOLIUS. Double hybrid (cut and come again). Price: Pkg., 10c.

2498—GLOBOSUS FISTULOSUS FL. PL. Double globe, a rich saffron color. Pkg., 10c.

2499—MANUS FLORE PLENO. Very beautiful. Price: Pkg., 5c, postpaid.

2495—MANUS PURPURENS. The new Red Sunflower. Price: Pkg., 5c, postpaid.

2501—STELLA. (Very bushy). Pkg., 5c.

HELIOTROPE

2072—SALZER'S MAMMOTH. Heliotropes can be as easily grown from seeds as pansies. Deliciously fragrant blossoms. Mixed colors. Price: Pkg., 10c, postpaid.

2073—EGALE. Of dwarf compact growth with immense flowers. Mixed colors. Price: Pkg., 15c; ¼ oz., 35c, postpaid.

2092—HUNNEMANIA. It grows two feet high, producing freely large, brilliant yellow poppy flowers. Most highly recommended. Price: Pkg., 5c; ¼ oz., 20c, postpaid.

2094—ICE PLANT. A simple trailing plant. Covered with watery vesicles resembling pieces of ice. Suitable for hanging baskets. Pkg., 5c.

2096—IMPATIENS HOLSTH HYBRIDS. Zanzibar Balsam. The colors range from pink through the red shades to purplish violet. Pkg., 10c.



Zonale Geranium

ANNUAL HOLLYHOCK

Bloom the First Year from Seed.

Can you picture anything more gorgeous, more stately, more fascinating, more charming than the large spikes of Hollyhocks 5 to 7 feet high, literally covered with their single and double rose flowers?

2080—Single Mixed. Price: Pkg., 5c; ½ oz., 25c postpaid.

2078—Double fringed. Price: Pkg., 10c; ¼ oz., 30c postpaid.

2079—Double mixed. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

PERENNIAL VARIETIES

2085—CHATER'S SUPERB MIXED. The finest strain. Large double flowers. Price: Pkg., 10c; ¼ oz., 30c, postpaid.

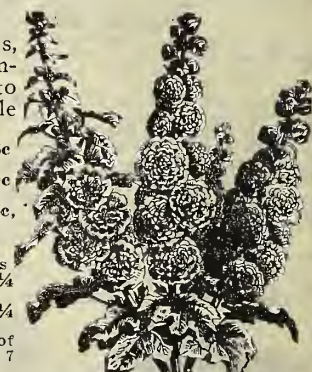
2086—DOUBLE. Good Mixed. Price: Pkg., 5c; ¼ oz., 20c, postpaid.

2084—ALLEGHENY. Mammoth fringed flowers of wondrous beauty, look as if made of china silk. 6 to 7 feet high. Price: Pkg., 20c; ¼ oz., 25c, postpaid.

GOURDS



Samples of Gourds



Double Annual Hollyhocks.

2041—NEST EGG. White fruits, used for nest eggs.

2040—MALABAR. One of the finest; variegated leaves and striped fruits. Pkg., 10c.

2042—ORANGE. The well-known mock orange.

2044—POMEGRANATE. Deliciously perfumed.

2043—PEAR SHAPED. Striped yellow and green.

2045—POWDERHORN. Price: Pkg., 10c.

2046—SUGAR TROUGH. Very durable; large.

2047—TURK'S TURBAN. Brightly colored.

2032—ALL VARIETIES MIXED. Price: Pkgs., 5c; oz., 20c, postpaid.

MIGNONETTE

It is a noticeable fact that this old time favorite instead of waning in popular esteem, continues to win the affections of flower lovers everywhere. With the introduction of new types it is one of the most generally grown flowers. A very sweet and delicate fragrance. Salzer's Mignonettes are far superior to the usual run.

- 2149—SNOW QUEEN. Flower spikes 10 inches long, pure white and very fragrant. Price: Pkg., 10c; ¼ oz., 15c, postpaid.
- 2146—GOLIATH. Of strong, compact growth, with giant trusses 6 to 8 inches long, densely covered with large brilliant fire-red florets, of powerful, rich fragrance. Price: Pkg., 10c; ¼ oz., 15c, postpaid.
- 2147—MACHET. Bright red. Price: Pkg., 10c; ¼ oz., 15c, postpaid.
- 2145—GOLDEN QUEEN. A mass of gold. Price: Pkg., 10c; ¼ oz., 15c, postpaid.
- 2148—ODORATA. The old-fashioned variety, but very sweet scented. Price: Pkg., 5c; oz., 10c, postpaid.
- 2144—ALL SORTS MIXED. This Mignonette mixture cannot be beat for the price on earth. Price: Pkg., 5c; ½ oz., 10c, postpaid.

MARIGOLD

This flower solves the problem as to which is best for massing, as it is unexcelled for that purpose and provides a wealth of bloom of striking appearance, delightful to behold.

- 2131—TALL AFRICAN. Mixed, large, double flowers. Price: Pkg., 5c; ½ oz., 15c, postpaid.
- 2128—DWARF AFRICAN SORTS (Pride of the Garden). Double, mixed colors, 15 inches high, compact bushes with immense flowers. Price: Pkg., 5c; ½ oz., 15c; oz., 25c.
- 2129—DWARF FRENCH SORTS. Double, mixed colors. Price: Pkg., 5c; ½ oz., 15c, postpaid.
- 2130—LEGION OF HONOR (Little Brownie). Beautiful, single flowers of clear yellow color, blotched with brown. Price: Pkg., 5c, postpaid.
- 2132—LEMON QUEEN. Very gorgeous yellow. Price: Pkg., 5c, postpaid.
- 2133—PRINCE OF ORANGE. Very new. Price: Pkg., 5c, postpaid.
- 2134—ELDORADO. Extremely large, double. Price: Pkg., 5c, postpaid.



African Marigolds



Odorata Mignonette

KOCHIA (SUMMER CYPRESS)

2098—A highly ornamental, annual shrub, of unusually rapid growth, forming symmetrical-shaped bushes from 2 to 3 feet in height, of a cypress-like appearance. The leaves are slender and of a light pea-green until September, when, however, they change to carmine and blood-red. Its bright autumn coloring has given it the name "Burning Bush." The flowers are minute, but countless. Price: Pkg., 5c; ½ oz., 25c, postpaid.

LARKSPUR

Well known annuals of great beauty and noted for the richness of their colors—particularly in blue shades. This is distinct from the Delphinium, or hardy Larkspur.

- 2102—DOUBLE DWARF ROCKET. Finest mixed. Price: Pkg., 5c; ½ oz., 10c, postpaid.
- 2103—TALL EMPEROR LARKSPUR. Light blue; very free flowering. Price: Pkg., 5c; ¼ oz., 10c, postpaid.
- 2100—LANTANA HYBRIDA. Shrubby, half-hardy perennial plants with clusters of verbena-like flowers, producing their pink, yellow, orange and white heads in great abundance. Suitable for outdoor use in summer and for house culture. Mixed colors. Price: Pkg., 5c; ½ oz., 15c, postpaid.
- 2106—LATHYRUS LATIFOLIUS (Everlasting Sweet Peas). They have not the fragrance of the Sweet Peas, but bloom through a long season, and will live for years. Mixed colors. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

2108—LINUM RUBICUM GRANDIFLORUM (Crimson Flax). One of the most beautiful annuals; valuable for bedding. Price: Pkg., 5c; ½ oz., 10c.

2126—LYCHNIS CHALCEDONICA. Grand hardy perennials, requiring no protection; will flower freely the first year if sown early. Bright scarlet. Price: Pkg., 5c; ¼ oz., 20c, postpaid.



Morning Glory

2162—DWARF MORNING GLORY. A plant which should be better known; attains a height of one foot and is a beautiful, hardy, bedding and border plant. All colors mixed. Price: Pkg., 5c; oz., 10c, postpaid.

MATHIOLA, EVENING SCENTED STOCK

2136—Also called "Perfume Plant." An old-fashioned hardy annual, which has no beauty to recommend it, the flowers being of a dull purplish-lilac, but which should be grown in every garden for the exquisite perfume exhaled profusely in the evening and after showers. One foot high. Price: Pkg., 5c; ½ oz., 15c, postpaid.

MATRICARIA OR FEVERFEW

2138—GOLDEN BALL. Beautiful dwarf plants, with striking double yellow flowers. Fine for cutting and bedding. Price: Pkg., 5c; ¼ oz., 25c.

2139—SNOWBALL. Dainty, milk-white, full double, spherical flowers, which form a pretty contrast with the Golden Ball. Excellent for cutting. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

MAURANDIA

2142—Beautiful, rapid growing climber, the flowers are foxglove-shaped and of purple, white or rose colors, and are produced profusely from July until frost; well suited for hanging baskets, vases and trellises. They attain a length of 6 to 10 feet. Finest Mixed. Price: Pkg., 5c, postpaid.

MIMULUS

Showy, profuse-flowering plants; fine for the house and outdoors in moist, shady situations; half-hardy perennials, blooming the first year from seed if sown early.

2157—TIGRINUS (Monkey Flower), Queen's Prize. Gorgeous, enormous spotted flowers in many colors. Price: Pkg., 10c; ½ oz., 25c, postpaid.

2156—MOSCHATUS (Musk Plant). Fine for hanging baskets, etc.; small yellow flowers, fragrant foliage. Price: Pkg., 5c, postpaid.

MOONFLOWER

2160—A very popular, quick-growing vine, which will cover from 30 to 40 feet in a single season; it has thick, glossy green foliage and produces thousands of large, white, silky blooms of rare fragrance, which open at dusk and on cloudy days. Price: Pkg., 10c; ½ oz., 25c, postpaid.

LOBELIA

A continuously blooming plant of easy culture, splendid for edging beds.

2110—BLUE BIRD. A splendid variety for planting in hanging baskets, window boxes, etc. Its intense blue lends a charm all its own. Pkg., 10c.

2114—GRACILIS. Very fine blue Lobelia for baskets. Price: Pkg., 5c; ½ oz., 10c, postpaid.

2115—STAR OF ISCHL. Of erect growth; dark blue flowers. Price: Pkg., 10c, postpaid.

2113—EMPEROR WILLIAM. Light blue, of compact growth. Price: Pkg., 10c, postpaid.

2112—CRYSTAL PALACE, COMPACTA. Dark blue flowers and dark foliage, compact growth. Price: Pkg., 10c; ¼ oz., 30c, postpaid.

2111—SALZER'S CHOICEST. An unexcelled mixture, contains compact growing sorts only in all colors. Price: Pkg., 5c; ½ oz., 15c, postpaid.

2123—LUPINS, Polyphyllus Mixed. Hardy perennials. Some of the most brilliant plants in cultivation; 4 feet high, stout and erect, with long racemes of pea-like flowers in many colors. Price: Pkg., 5c; ½ oz., 20c, postpaid.

2122—CHOICE MIXED. The finest Annual Lupins. Price: Pkg., 10c; oz., 35c.

MORNING GLORY (Convolvulus)

2163—JAPANESE. The flowers are of very large size and most distinct colorings, while the foliage is also wonderfully varied and attractive. The colors range from deep rich purple to pure silvery white. Finest Mixed. Price: Pkg., 5c; ½ oz., 20c; oz., 30c, postpaid.

2164—TALL MORNING GLORIES. Indispensable for covering trellises, verandas, stumps, etc. Mixed colors. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.



Feverfew Snowball

NASTURTIUM

Nasturtiums are among our most popular flowers. There are few flowers that can compare with them in richness and variety of color, freedom of bloom, ease of culture and general usefulness. They are suitable for bedding and edging, grow quickly, thrive in the poorest soil and furnish the greatest abundance of long lasting, sweet-scented cut flowers.

BEST DWARF LARGE-FLOWERING VARIETIES

Price of each of the dwarf sorts: Pkg., 5c; oz., 10c; ¼ lb., 25c, postpaid.

2168—**BEAUTY**. Light scarlet, green foliage.

2169—**CHAMELEON**. Unique, various colors on one plant.

2170—**EMPRESS OF INDIA**. Very crimson, dark leaves.

2171—**GOLDEN KING**. Golden yellow flowers, dark leaves.

2172—**KING OF TOM THUMBS**. Intense dark scarlet, dark leaves.

2173—**LADY BIRD**. Orange, spotted scarlet, dark leaved.

2174—**P E A R L** or **MOONLIGHT**. Creamy-white.

2175—**REGELIANUM**. Purplish-violet.

2176—**RUBY KING**. Rich crimson rose, dark leaved.

2177—**VESUVIUS**. Salmon rose, dark leaved.

2212—**GOOD MIXTURE OF DWARF SORTS**: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c.

1594—The collection of the above 10 dwarf sorts: 1 package each for 35c, postpaid; 1 oz. each for 75c, postpaid.

BEST TALL LARGE-FLOWERING VARIETIES

Price of each of the tall sorts: Pkg., 5c; oz., 10c; ¼ lb., 25c, postpaid.

2188—**CHAMELEON**. Flowers of all colors on the same plant.

2189—**EDUARD OTTO**. Lilac-brown.

2190—**HEINEMANN**. Chocolate color.

2191—**HEMISPHERICUM**. Straw color with rosy blotches.

2192—**JUPITER**. Golden yellow; very large.

2193—**KING THEODORE**. Deep crimson flowers, dark leaves.

2194—**MIDNIGHT**. Velvety reddish black, dark foliage.

2195—**MOONLIGHT**. Immense creamy-white flowers.

2196—**SUNLIGHT**. Butter-yellow; 3 inches across.

2197—**TWILIGHT**. Faint salmon-rose, splashed scarlet.

2213—**GOOD MIXTURE OF TALL SORTS**. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.

1595—The collection of the above 10 tall sorts: 1 package each for 35c, postpaid; 1 oz. each for 75c, postpaid.

SALZER'S PERPETUAL BLOOMING

This race of perpetual blooming Nasturtiums stands without a rival and is exquisitely brilliantly colored, vigorous and rapidly growing, wondrously fine blooming. We control all the seed of this wonderfully free-blooming Nasturtium. It blooms early and continually throughout the season. This mixture contains many brilliant and fashionable colors that are particularly adapted for dress bouquets.

Ten Bushel Baskets full of beautiful flowers were grown from one ounce of seed. The flowers are large, proud, beautifully and exquisitely colored, borne on long stems. The endless variety contained in the Salzer's Perpetual Blooming Nasturtiums popularizes them as the most beautiful of all the Nasturtiums.

2209—**SALZER'S TALL PERPETUAL BLOOMING**. Price: Big pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid.

2208—**SALZER'S DWARF PERPETUAL BLOOMING**. Price: Big pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25.

2216—**LOBB'S TALL NASTURTIUMS MIXED**. Both foliage and flowers of this type are smaller than those of the common tall sorts, but the wonderful profusion of blooms and the intense brilliancy of their colors make it very desirable. Price: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c.

2217—**MADAME GUNTHER'S HYBRID**. Tall, dark foliage varieties with flowers of the richest colors in great variety. A most beautiful strain, flowering profusely. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 80c, postpaid.

ORNAMENTAL-LEAVED NASTURTIUMS

2220—**DWARF GOLDEN-LEAVED**. The foliage is golden-yellow, against which the various colored flowers contrast beautifully. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c, postpaid.

VARIEGATED LEAVED

The foliage is variegated with yellow, white and green, but in different degrees, so that the plants present a most varied sight. The flowers are of various beautiful colors. Pretty subjects for hanging baskets, window boxes and borders.

2222—**DWARF VARIEGATED-LEAVED**. Dwarf, dense bushes with flowers in a large variety of colors. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c, postpaid.

2225—**TALL VARIEGATED-LEAVED**. Variegated leaves, flowers similar to those of the regular tall nasturtiums in many colors. Price: Pkg., 5c; oz., 10c; ¼ lb., 25c, postpaid.

IVY LEAVED

Rich, leathery, dark green foliage, similar to that of the English Ivy, which forms a beautiful background to many colored, fringed or lacinated flowers.

2221—**DWARF IVY-LEAVED**, mixed colors. Fine for bedding. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c, postpaid.

2224—**TALL IVY-LEAVED**, mixed colors. Of vigorous growth, very attractive. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c.

2211—**TALL DARK LEAVED**, mixed. Price: Pkg., 5c; oz., 10c; ¼ lb., 40c, postpaid.

2210—**DWARF**. Dark leaved mixed. Price: Pkg., 5c; oz., 10c; ¼ lb., 40c, postpaid.

NICOTIANA

Nothing can surpass the Nicotiana for beauty, grandeur, profusion of bloom and ease of culture. It is one of the most satisfactory and delightful of all flowers, and equally valuable for garden or pot flowers. The Sanderae and Affinis Hybrids are beautiful beyond description. Bloom in 50 days from seed and the last to survive frost. Bushes grow 3 to 4 feet and are literally covered with flowers.

2233—**AFFINIS HYBRIDS**. Sweet-scented tobacco with blue, red, rose colored flowers. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

2234—**SANDERAE HYBRIDS**. A splendid type of sweet-scented tobacco in many colors. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

NIGELLA

2238—**MISS JEKYLL**. Blue. A very attractive, hardy annual, giving an abundance of lovely long-stemmed flowers of a clear corn-flower blue, prettily set in slender, elegant foliage. Price: Pkg., 5c; ½ oz., 15c, postpaid.

2239—**MISS JEKYLL**. White. A counterpart of the blue with pure white flowers. Price: Pkg., 10c; ¼ oz., 15c, postpaid.

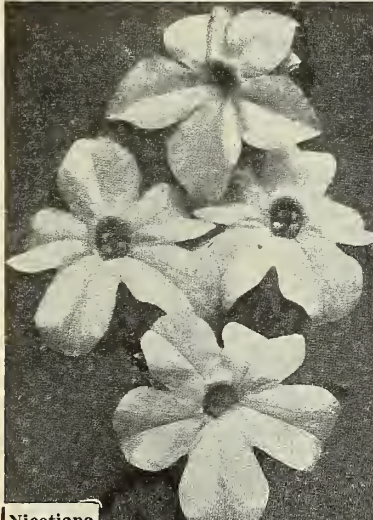
2237—**DAMASCENA** (Love in the Mist). The old type; 1½ ft. high, mixed colors. Price: Pkg., 5c; oz., 10c, postpaid.

OENOTHERA

2243—(Evening Primrose). Brightly colored single flowers which open on approach of twilight. Mixed, all varieties. Price: Pkg., 5c, postpaid.

OXALIS

2246—Small free-flowering plants, with clover-like leaves thickly starred with small bright flowers from June until frost. Choice mixed. Many bright colors. Price: Pkg., 5c.



Nicotiana



Salzer's Giant Prize

GERMAN PANSY

There is no flower in the world that creates more lasting impression, is more dearly beloved, more satisfactory to grow than the pansy. Considered everywhere "the flower for the millions" and it is grown by the millions. The most important essential for true, pure, high class pansies is the seed. We make a specialty of flower seeds. Our strains will please you.

	Pkg. 1/2 oz.	Postpaid	
2264—Black	.....5c	25c	
2265—Brown	.....5c	25c	
2266—Dark Blue	.....5c	25c	
2267—Light Blue	.....5c	25c	
2268—Purple	.....5c	25c	
			Pkg. 1/2 oz.
			Postpaid
	2269—Red	.....5c	25c
	2270—White	.....5c	25c
	2271—Yellow	.....5c	25c
	1583—One pkg. each of the 8 colors.		Price: 35c, postpaid.
	2272—German Pansies, mixed.		All colors. Price: Pkg., 10c; 1/2 oz., 30c; 1/4 oz., 50c, postpaid.

SALZER'S GIANT PRIZE PANSY

Next to our Mastodon Pansy, listed on page 1, this strain is the largest of the pansies, frequently measuring 3 inches across. The types are perfect beauties, of most exquisite colors. The faces are extremely grotesque and fascinating. They bear in profusion and are a very hardy variety.

Any of the undernoted sorts: Price: Pkg., 10c, postpaid.

2283 — Bridesmaid — Rosy-white.	2292 — Rosy Morn—Crimson with white edge.
2282—Angel's Robe — Pure satiny-white.	2286—Hydrangea-Rose—Rose color.
2287—Lavender Queen—Light blue.	2293—Volcano—Dark red.
2284 — Emperor William—Dark blue.	2289 — Mercury — Blackish-purple.
2290 — President McKinley—Golden-yellow.	2285—Fire Dragon — Bright red, edged gold.
2288 — Lord Beaconsfield—Purple, lavender and heliotrope.	1584—One pkg. each of the 12 Giant Prize Pansies for 75c.
2291—Prince Bismarck—Golden-bronze.	2294 — Salzer's Giant Prize Pansies, Mixed. Price: Pkg., 10c; 1/2 oz., 35c, postpaid.

TRUMPH OF THE GIANTS PANSY

2311—The famous new strain of Giant Pansies which won prizes wherever exhibited in Europe. The flowers are of enormous size, the largest of any grown and are of round form. The petals have undulated curled borders, are very broad and cover each other, making the flower appear almost double. The coloring is rich, brilliant and strikingly beautiful; there are many rare and new tints of this strain not found with any other. Splendid mixture. Price: Pkg., 20c, 3 for 50c; 1/2 oz., \$1.00, postpaid.

MASTERPIECE (Ruffled Giants Pansy)

2310—The truly giant-sized flowers are of the most striking character; the petals having a rich velvety substance, and being heavily ruffled give the effect of a double flower. The colors are mainly dark rich shades, bordered, blotched or marked in veinings with contrasting colors. Price: Pkg., 15c; 1/2 oz., 50c, postpaid.

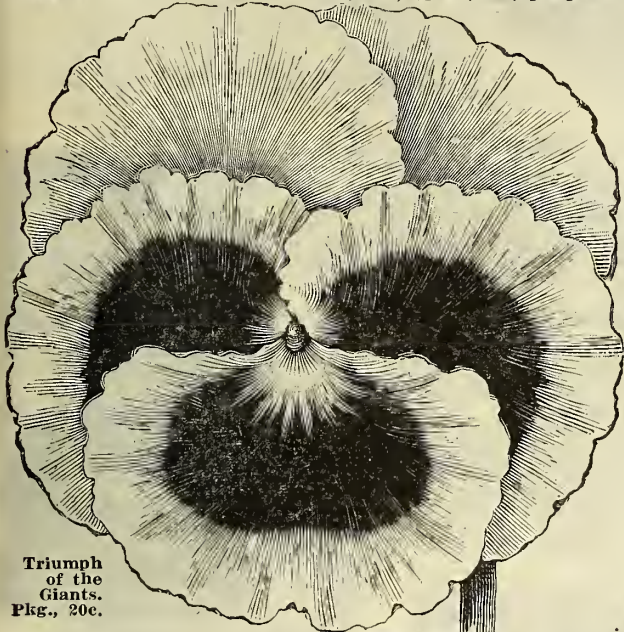
SALZER'S ETERNAL PANSY

2308—Giant varieties, which include only pretty bright and light tints and combinations of cream, light yellow and pale mauve, rose, pink, lilac, etc. Price: Pkg., 10c; 1/2 oz., 35c, postpaid.

SALZER'S MAMMOTH BUTTERFLY PANSY MIXTURE

2309—A new race of Pansies, giant in size, wonderful in coloring, marvelous in texture, brilliant in their shading and hues. Right here at La Crosse the past season we grew upward of 10,000 of these giants, in a display bed, and for grandeur and startling sizes and colors we have never seen them equaled. Mixed. Price: Pkg., 25c; 1/2 size pkg., 15c, postpaid.

2275 — Fine Mixed Pansies. Lovely colors, very popular. Price: Pkg., 5c; 1/2 oz., 20c, postpaid.



Triumph of the Giants. Pkg., 20c.

PETUNIA

No flower excels the Petunia in brilliant, dazzling, striking and gorgeous display. Although the seed is the most expensive grown, the quantity of flowers secured, the ease of culture, the magnificent effect, the wondrous beauty, make it by far the greatest value. No garden should be without petunias, and they are so very easy to grow.

SINGLE BEDDING VARIETIES, 1 1/2 FT. HIGH

2325—HOWARD'S STAR. Crimson-maroon with a clearly-defined five-pointed star of bluish white. Price: Pkg., 10c, postpaid.	Rose with white throat. Price: Pkg., 5c.
2320—BELLE ETOILE. Beautifully striped and blotched flowers. Pkg., 5c.	2326—PURE WHITE. Fine for cemetery beds. Price: Pkg., 5c, postpaid.
2321—COUNTESS OF ELLESMERE.	2324—FINE MIXED. An excellent mixture of brilliant flowers in all colors: Price: Pkg., 5c; 1/2 oz., 20c, postpaid.

SINGLE DWARF COMPACT SORTS, 1 FT. HIGH

2327—ROSY MORN. Dwarf, compact, carmine-pink, white throat. Pkg., 10c.	2328—SNOWBALL. A dwarf, compact sort; pure satiny-white. Price: Pkg., 10c.
2322—DWARF INIMITABLE. A compact growing variety; cherry-red with a white center. Price: Pkg., 10c, postpaid.	2323—DWARF, SINGLE. Compact mixed. Price: Pkg., 10c; 1/2 oz., 20c.

LARGE-FLOWERING VARIETIES

2339 — GIANTS OF CALIFORNIA. Flowers very large, single, in great variety of colors and markings, with deep yellow throats. Price: Pkg., 15c, postpaid.	fringed. Price: Pkg., 25c, postpaid.
2340—RUFFLED GIANTS. Single; of extraordinary size and substance, in brilliant colors, beautifully ruffled, fluted and	2338—SALZER'S DOUBLE FRINGED. Saved from our own unrivaled collection; will produce a large percentage of double flowers of the largest fringed varieties in bright colors and tints. Price: Pkg., 25c, postpaid.



PETUNIA GIANT OF CALIFORNIA

ANNUAL PHLOX

Impossible to picture a more imposing sight than a bed of these brilliant flowers. Although Phlox has always been a flower of prominence, it has reached a great stage of popularity of late years. Like Petunias, Phlox sown in massed beds are a dazzling, attractive display.

It occupies a first place as a garden annual, being one of the easiest and most satisfactory plants grown from seed. It will grow and thrive in almost any kind of soil, if given a sunny position. Seed may be sown in the open ground any time after danger from frost is past, and in a few weeks they are a sheet of bloom, remaining so until frost.



Starred and Fringed

2359—DWARF PHLOX. Valuable for beds, edgings and pot culture, of striking colors, compact and dwarf habit, 6 to 8 inches high; flowers 9 to 10 inches across. Dwarf, choicest mixture, all colors: Price: Pkg., 10c; 3 for 25c; ¼ oz., 25c; ½ oz., 75c, postpaid.

2362—DWARF SNOWBALL PHLOX. Pure white flowers, an excellent companion to the Fireball. These two varieties are most valuable for bedding, but make also most charming pot plants, easily produced most any time of the year. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

2358—LARGE FLOWERING DWARF CECILY PHLOX. This new dwarf large-flowering strain of the annual Phlox is a most distinct and charming novelty. The plants are only six to eight inches in height when in full bloom. The broad rounded heads of flowers are of large size as well as the individual florets. The colors vary from light lilac through various shades of red and purple, while nearly all have a large distinct white eye in the center. Mixed colors: Price: Pkg., 15c; ¼ oz., 50c, postpaid.

LARGE FLOWERING PHLOX

Price, each color: Pkg., 5c; ¼ oz., 15c, postpaid.

2344—Bright Scarlet. 2347—Snow White.

2345—Rose. 2348—Violet.

2346—Shell Pink. 2349—Yellow.

1585—One pkg. each of six colors, 25c, postpaid.

2350—Large Flowering Phlox, Mixed. All sorts shapes, colors and styles in endless mixture. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

2363—STARRED AND FRINGED. Curiously pointed, fringed and toothed flowers in colors of every conceivable shade. Price: Pkg., 5c; ¼ oz., 20c, postpaid.

2360—DOUBLE-FLOWERING. Double and semi-double flowers in all colors; desirable for cut flowers, as they last longer than the single sort. Price: Pkg., 10c; ¼ oz., 25c, postpaid.



"FIREBALL"



Phlox, Large Flowering Mixed
DWARF FIREBALL PHLOX

2361—This blood-red beauty is the most exquisite and effective Phlox we know of. The color is artistically charming, giving a tone undreamed of.

Our strain of Fireball is of a highly developed type and will produce the most perfect bloom. Price: Pkg., 10c; oz., 35c, postpaid.



Giant Shirley Poppy, Mixed

SINGLE ANNUAL VARIETIES

2383—GIANT SHIRLEY. This is an extra fine strain of these charming Poppies. They are single and range in color from the purest white through the delicate shades of pale pink, rose and carmine to the deepest crimson, while many are daintily edged and striped. Price: Pkg., 5c; ½ oz., 15c, postpaid.

2381—DANE BROG, or DANISH CROSS. Brilliant scarlet, with a white cross: Price: Pkg., 5c, postpaid.

2386—TULIP POPPY. Dazzling scarlet flowers, 3 inches across, resembling the Gesneriana tulip. Price: Pkg., 5c; ½ oz., 15c, postpaid.

2380—ADMIRAL. Glistening white, with a brilliant scarlet band around the top. Price: Pkg., 5c, postpaid.

2385—SALZER'S SINGLE POPPY MIXTURE. Includes only the finest sorts in an endless variety of colors. Price: Pkg., 5c; ½ oz., 10c; ¼ lb., 50c, postpaid.

2382—SALZER'S DOUBLE POPPY MIXTURE. A splendid mixture of the best varieties; will produce a brilliant effect. Price: Pkg., 5c; ¼ oz., 10c; oz., 30c, postpaid.

2384—PEACOCK POPPY MIXTURE. Single and double varieties in a great range of brilliant colors and shades. A superb mixture. Price: Pkg., 10c; ¼ oz., 20c; oz., 40c, postpaid.



ORIENTAL POPPY

POPPY

Very few flowers adorn a garden more conspicuously than Poppies. Swaying back and forth in the slightest breeze, their dazzling, brilliant colors have a startling effect. Of delicate texture, extremely hardy. Very fascinating, with a range of color that is superb. With little encouragement Poppies will grow in almost any soil, in any location. Impossible to secure more graceful or ornamental flowers for massing.

DOUBLE ANNUAL VARIETIES

2375—THE MIKADO. Of pure white and brilliant crimson-scarlet; large double flowers of quaint artistic beauty, with petals deeply cut and fringed. Similar in shape to the White Swan, illustrated. Price: Pkg., 5c; ½ oz., 15c, postpaid.

2376—WHITE SWAN. A carnation Poppy, with immense double flowers, beautifully fringed and of the purest white, of the same dwarf habit as Cardinal. Price: Pkg., 5c; ½ oz., 10c, postpaid.

2374—CARDINAL. A splendid dwarf variety, bearing large, globular, fringed flowers of an intense cardinal red; 2 feet high. Similar in shape to the White Swan, illustrated. Price: Pkg., 5c; ½ oz., 10c, postpaid.



WHITE SWAN

PERENNIAL VARIETIES

ICELAND POPPY

2394—Graceful, brilliant and fragrant flowers which are produced in never-ending succession from beginning of June to October; the only poppy that blooms during such a long season. Perfectly hardy. Bloom the first year from seed about as early as the annual varieties, remain evergreen during the winter and come into bloom early the following spring. Most useful for cutting. One foot high. All colors mixed. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

ORIENTAL POPPY HYBRIDS

2395—Some of the showiest of our hardy perennial plants, with enormous, gorgeous flowers often 6 inches across and of dazzling colors from pink to deepest red with purple center. These are very beautiful plants to grow among shrubs, roses and other perennials. They grow 3 feet high and bloom in early spring. Price: Pkg., 10c, postpaid.

PRIMULA (Primrose)

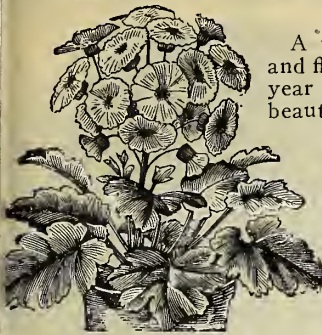
A wondrously beautiful and charming plant and flower. Grows in clusters at all times of the year in great profusion. Very stately in habit, beautiful in form.

Primulas are recognized harbingers of spring and the old appellation was "First in Spring." The Chimzi and Obconica are the two most popular house varieties.

2406—AURICULA. Half hardy perennial; yellow, brown and red flowers. Mixed colors. Price: Pkg., 10c, postpaid.

2412—VERIS (Sweet Scented Cowslip). Beautiful, hardy perennial, flowers in spring. The colors range from yellow and orange to scarlet. Very fragrant. Price: Pkg., 10c, postpaid.

2413—VULGARIS (English Primrose). Hardy, canary-yellow, fragrant. Price: Pkg., 5c, postpaid.



Chinese Primula

2408—FORBESI, BABY PRIMROSE. The flowers are very graceful, of the most pleasing rose color with yellow eyes, and are borne on erect stems. Price: Pkg., 0c, postpaid.

2409—JAPONICA. Japanese Primrose, bright and showy flowers borne in whorls; mixed colors. Price: Pkg., 10c, postpaid.

2411—OBCONICA GRANDIFLORA. The flowers are of a soft lilac, pink, rose, avender or crimson. It is one of the most useful primulas for pot culture and also succeeds well in the open border during the summer. Mixed colors. Price: Pkg., 0c, postpaid.

2407—CHINESE PRIMROSES. One of the most charming winter flowering house plants. This mixture contains only the finest fringed; free-flowering sorts and cannot fail to give entire satisfaction. Price: Pkg., 10c, postpaid.

2410—MALACOIDES. An improved Baby Primrose, profusely flowering for many weeks, producing numerous stems 10 inches high, with whorls of small, lilac flowers. Price: Pkg., 20c, postpaid.

PENTSTEMON

2318—SENSATION. A perennial, but not very hardy; blooms the first season from seed. Graceful spikes, 2 feet long, covered with large gloxinia-like flowers 2 inches across, in a great variety of colors from pink to scarlet and maroon, all beautifully blotched and veined with other tints. They deserve a prominent place in every garden. Price: Pkg., 10c, postpaid.



Ricinus

RICINUS, CASTOR OIL BEAN

Stately, strong growing plants, with very ornamental foliage well adapted as center plants of beds.

2430—ZANZIBARIENSIS. A distinct class, surpasses in size and beauty all others—a glorious plant. Mixed. Price: Pkg., 10c; oz., 20c, postpaid.

2431—Mixed, All Sorts. Price: Pkg., 5c; oz., 10c; lb., 70c, postpaid.



Salpiglosis

2248—PAEONY. All colors and shapes; mixed. Price: Pkg., 15c, postpaid.

2316—PASSION FLOWER. A beautiful, tender climber, with large, blue and white flowers. Price: Pkg., 10c, postpaid.

PLATYCODON (Chinese Bell Flower)
One of the best hardy perennial plants with showy flowers.

2370—ALBUM. Pure white. Pkg., 5c.

2371—MARIESI. Blue, single, dwarf. Pkg., 5c.

PYRETHRUM

2422—AUREUM (Golden Feather). Dwarf plants with bright yellow foliage, extensively used for edging; usually grown as an annual. Price: Pkg., 5c; ¼ oz., 20c, postpaid.

2424—HYBRIDUM GRANDIFLORUM. Large, daisy-like flowers ranging in color from light pink to deep red; bloom in spring and fall; height, 2 feet. Hardy perennial. Mixed. Price: Pkg., 10c, postpaid.

2423—HYBRIDUM FL. PL. Hardy perennial, large double, beautiful flowers, resembling a refined China aster. Height, 1½ feet. Price: Pkg., 20c, postpaid.



Rhodantha

ROSA POLYANTHA NANA (Baby Rose)

2432—The plants bloom in three months after sowing; seed sown in February in the house may be had in bloom in June in the open ground, where they continue to bloom throughout the season. The plants are dwarf and bushy. The seed needs soaking in warm water for 48 hours before sowing. Price: Pkg., 10c; oz., 50c, postpaid.

RHODANTHE

2428—This mixture comprises the pick of the "Everlasting Flowers," the popular favorite everywhere. It is an exceptionally free bloomer, remaining in bloom for long periods. Particularly adapted for dried winter bouquets. The colors are beautiful and varied. Mixed colors. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

RUBBECKIA (Golden Glow)

2426—One of the greatest favorites in the world. Large double flowers of a sulphur-yellow color; perennial. Price: Pkg., 5c, postpaid.

SALPIGLOSIS

The Improved Large Flowering and Emperor are strains of incomparable beauty and size. They are exceedingly large flowers; make a fine, brilliant bedder.

The flowers are funnel-shaped blossoms of velvety texture, with deeply sunken prominent veins, penciled and shaded with the richest tracings. Some of the showiest flower beds we have ever seen were of this beautiful and easy grown annual.

2435—IMPROVED LARGE FLOWERING. Mixed. Price: Pkg., 5c; ¼ oz., 20c, postpaid.

2434—EMPEROR. Most beautiful flowers, each richly veined with gold. It is the only flower showing a glittering of gold in its coloring. All colors, mixed. Price: Pkg., 10c; ¼ oz., 20c, postpaid.

SALVIA

2442—SPLENDENS (Scarlet Sage). Beautiful bright scarlet. Price: Pkg., 5c, postpaid.

2438—BONFIRE. One of the finest of the scarlet Sages, growing in a compact bush 2 feet high by 2 feet in diameter. Its erect spikes of flowers of brilliant scarlet stand clear above the dark-green foliage and completely cover the plant. It is one of the most effective and gorgeous plants in cultivation. Price: Pkg., 10c; ¼ oz., 75c, postpaid.

2439—FIREBALL. Compact plants 15 inches high, covered with very long, flaming scarlet spikes. Fine for beds and pots. Price: Pkg., 15c; ¼ oz., 60c, postpaid.

2441—PATENS (Blue Sage). 2 feet high. Price: Pkg., 10c, postpaid.

2443—ZURICH. A splendid, dwarf variety, 18 inches high, large brilliant scarlet flowers. The earliest kind, commences to bloom when only a few inches high and flowers in 10 days in advance of any other sort. Price: Pkg., 20c; ¼ oz., 75c, postpaid.

2440—LILAC. A novelty, beautiful dwarf, compact plant with large spikes of lilac flowers. Price: Pkg., 25c, postpaid.



Salvia Bonfire



Portulaca

PORTULACA

A very brilliant trailer, succeeding anywhere. Thrives in hot sun and light, sandy soil. For beds, edging and rockwork it is unexcelled, as its brilliant colors make a dazzling display. Requires no care. Can be transplanted any time, even when in flower.

2401—Finest Single, mixed. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

2400—Double mixed. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

2402—PARANA. Immense, single blossoms averaging 3 inches across, of bright ruby-red color; very free blooming. Price: Pkg., 10c, postpaid.

SPECIALLY SELECTED SPENCER SWEET PEAS

The new Spencer Sweet Pea is a wonder among flowers, the most extravagant praises would fall short of doing it justice. The standards are bold and broad, the wings large and wavy.

These exquisitely fringed and fluted wings of the Spencer are majestic beauties of incomparable magnificence. Their rich grand texture, immense large size, exquisite shapes, delicate shades, the profusion of bloom and long stems, have practically superseded the older strains. We have spared no expense to secure the richest, rarest and most beautiful types of the most exquisite colors. Salzer's specially selected seed is of outstanding merit and will produce larger, handsomer and finer Sweet Peas than can be secured elsewhere.

2600—AFTERGLOW. New pastel shades. Base of standard bright violet blue, shading to rosy amethyst. Wings, electric blue. Price: Pkg., 10c; oz., 30c, postpaid.

2601—ASTA OHN. The best lavender Sweet Pea. Is more truly a soft pinkish lavender self. Flowers are very large and beautifully waved. Price: Pkg., 5c; oz., 25c, postpaid.

2602—CLARA CURTIS. A beautifully waved cream, good substance, stems usually have four large flowers. Price: 5c; oz., 25c, postpaid.

2603—FLORENCE MORSE SPENCER. Standard richly flushed with a beautiful and distinct shade of pink; wings soft blush pink; very large and wavy. (See front cover illustration No. 4.) Price: Pkg., 10c; oz., 30c, postpaid.

2604—GEO. HERBERT. A large Spencer rose, crimson, suffused with magenta, and showing veins in wings. (See front page illustration No. 1.) Price: Pkg., 10c; oz., 30c, postpaid.

2605—ILLUMINATOR. A glorious orange salmon. In artificial light or brilliant sunshine color appears to be salmon cerise sparkling with orange. (See front cover illustration No. 7.) Price: Pkg., 10c; oz., 35c, postpaid.

2606—KING EDWARD SPENCER. The best pure red Spencer, very large, with especially immense wings. (See front cover illustration No. 5.) Price: Pkg., 10c; oz., 30c, postpaid.

2514—KING WHITE. Purity stands eminently out. (See page 1.) Price: Pkg., 15c; oz., 35c, postpaid.

2608—MASTERPIECE. A splendid lavender Spencer, slightly tinted mauve. Flowers very large and wavy. Stems nearly always carry four blossoms. (See front cover illustration No. 2.) Price: Pkg., 10c; oz., 30c, postpaid.

2609—MRS. CUTHBERTSON. Standard clear and large, wings white with faint flushing of pale rose pink. (See front cover illustration No. 6.) Price: Pkg. 10c; oz., 30c, postpaid.

2610—NUBIAN. Beautiful rich deep chocolate, the best maroon. Vines vigorous, producing long stout stems carrying invariably four bold flowers. Price: Pkg., 5c; oz., 25c, postpaid.

2611—QUEEN OF NORWAY. A rich purple. The vines are exceptionally vigorous and long, stout stems carrying four large blossoms is the rule. The color is held throughout the life of the flower. Price: Pkg., 5c; oz., 25c, postpaid.

2612—THOMAS STEVENSON. Brilliant orange scarlet; standard has more orange than wings. Flowers splendid form and vines very vigorous. Should be shaded to get best color. Price: Pkg., 5c; oz., 25c, postpaid.

2515—VERMILLION BRILLIANT. A brilliant scarlet. (See illustration, page 1.) Price: Pkg., 15c; oz., 35c, postpaid.

2516—WEDGEWOOD. A clear, bright, silvery blue with a faint suggestion of mauve in the standard. (See page 1.) Price: Pkg., 15c; oz., 35c, postpaid.

2607—WHITE SPENCER. The best Spencer white. Flowers very large and of magnificent Spencer waved form. Stems as a rule carry four blossoms. (See front cover illustration No. 3.) Price: Pkg., 10c; oz., 30c, postpaid.

2616—Above 15 splendid Spencer Sweet Pea varieties carefully mixed. Price: Pkg., 15c; oz., 30c; ¼ lb., 75c, postpaid.

SALZER'S RAINBOW SPENCER SWEET PEA MIXTURE

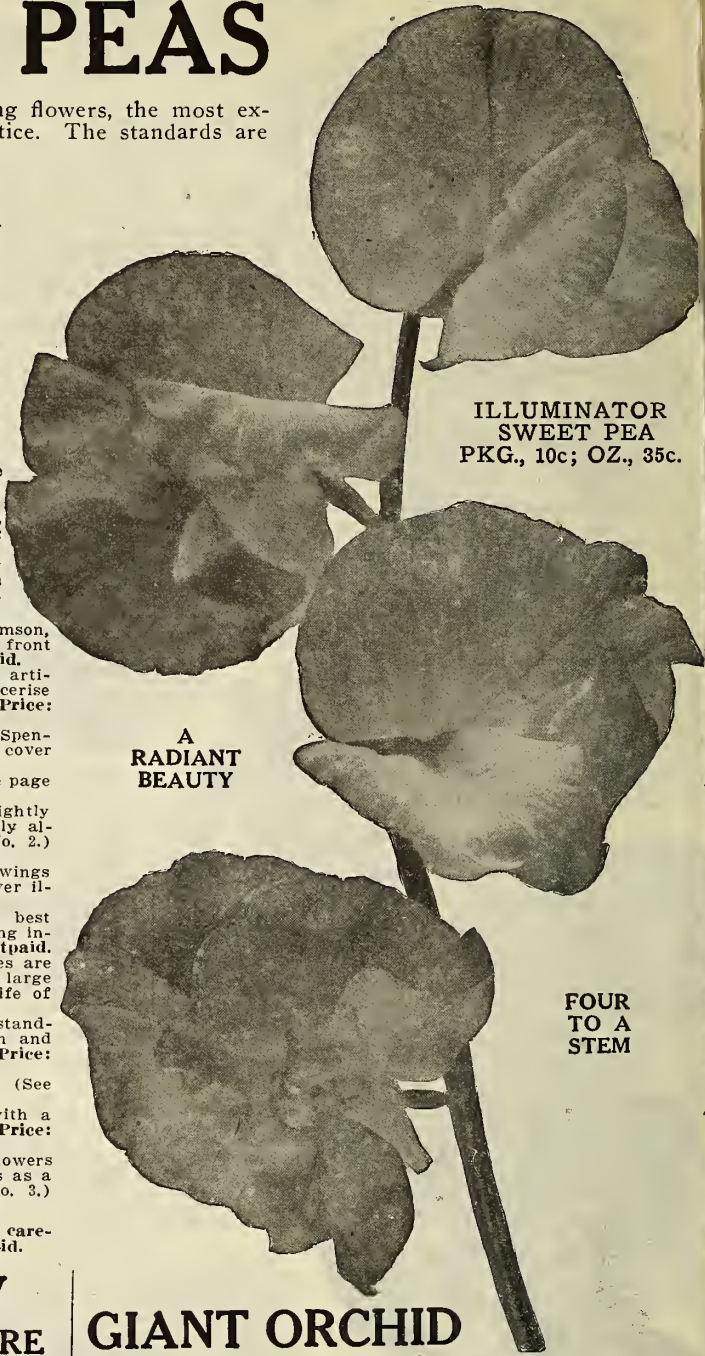
(See Front Cover Illustrations.) More Grand and Beautiful Than Imagination Can Conceive.

2502—The improvement of the Spencer Sweet Pea is so great, one can scarcely realize it has been developed from the old sweet pea of a few years back.

With this mixture we have spared neither time nor expense to grow seed of a highly selected type. The range of colors has been carefully studied and the highest possible perfection attained. All the above named varieties (many of them illustrated on front cover) and as many others are included in this mixture.

The variations are endless, the shapes are unique and fanciful, the colors are indescribably charming—ranging from faintest white to darkest maroon, most delicate pinks to deepest crimson. The wings and standards are large, crinkled and fluted, some are gracefully poised, some in open formation, others undulating fan like in a harmony of color tones undreamed of.

Without exception these pedigreed types should reach a size twice that of the older strains. Price: Pkg., 15c; oz., 30c; ¼ lb., \$1.00, postpaid.



**ILLUMINATOR
SWEET PEA
PKG., 10c; OZ., 35c.**

**A
RADIANT
BEAUTY**

**FOUR
TO A
STEM**

GIANT ORCHID FLOWERED MIXED SWEET PEAS

2508—Composed exclusively of Countess of Spencer and Gladys Unwin varieties which represent the highest achievement in those types to date. The flowers are of open form, extraordinary size, usually measuring up to 5 inches across with wavy standards and wide spread wings, a large percentage bear 4 immense blossoms to the stem which is long and strong, making them of exceptional value for cutting. The plants are of very robust growth often attaining a height of 6 to 10 feet, and require to be set apart 6 inches for full development. They will bloom in great profusion for a long season; setting on but very few seed pots; this accounts for the continuous succession of flowers and also for the high price of the seed.

Price: Pkg., 10c; oz., 30c; ¼ lb., 85c; lb., \$3.00, postpaid



Salzer's Everblooming Sweet Peas

LARGE FLOWERING and UNWIN TYPES SWEET PEAS

Sweet Peas are a specialty with us, we aim to carry the highest pedigreed and purest stock. We devote much time and money maintaining selective strains. We have omitted all the small-flowering and inferior types, only the newest and most desirable colors and shades are included. The strains listed here are more hardy than the true Spencers. Have been grown with great care under a system of most rigid roguing. The colors are beautiful, the shape delightful, the size uniform and the stems long. These types can be cut with a lavish hand, in fact, it seems the more they are cut the more they bloom.

The flowers are very large; many of them can only be distinguished from the Spencers with difficulty.

	—Prices Postpaid—		
	Pkg.	Oz.	¼ lb.
2517—America, Red and White Striped.....	\$0.05	\$0.10	\$0.25
2518—Blanche Ferry, Rose and White.....	.05	.10	.25
2519—Brilliant Blue, Blue.....	.05	.10	.25
2594—Black Knight, Deep Maroon.....	.05	.10	.25
2520—Captain of Blues, Blue.....	.05	.10	.25
2521—Countess Radnor, Lavender.....	.05	.15	.35
2596—Dorothy Eckford, White.....	.05	.10	.25
2522—Dainty, White with Rose Pink Edge....	.05	.10	.25
2550—David R. Williamson, Indigo Blue.....	.05	.10	.25
2551—Flora Norton, Bright Blue.....	.05	.10	.25
2552—Frank Dolby, Finest Pale Blue.....	.05	.15	.35
2593—Gladys Unwin, Pale Rosy Pink.....	.05	.15	.35
2553—Hon. Mrs. E. Kenyon, Primrose.....	.05	.10	.25
2597—Henry Eckford, Orange Salmon.....	.05	.15	.30
2554—Helen Pierce, White Marbled Blue....	.05	.10	.25
2595—King Edw. VII, Bright Red.....	.05	.10	.25
2555—Lovely, Deep Pink Shaded to Light.....	.05	.10	.25
2556—Lady Grisel Hamilton, Lavender.....	.05	.10	.25
2585—Lord Nelson, Deep Navy Blue.....	.05	.10	.25
2586—Miss Wilmott, Orange Pink.....	.05	.10	.25
2587—Maid of Honor, Lavender and Blue....	.05	.10	.25
2588—Mrs. Walter Wright, Rose Purple.....	.05	.10	.25
2589—Nora Unwin, Giant White.....	.05	.15	.35
2590—Queen Alexandra, Scarlet.....	.05	.15	.30
2591—Romolo Pizzanni, Light Purple.....	.05	.10	.25
2592—Senator, Chocolate, Striped White....	.05	.10	.25
2615—Above 26 Brilliant and Beautiful Sweet Peas, Mixed.....	.10	.20	.40

SPECIAL MIXTURES

IN SEPARATE SHADES OF LARGE FLOWERING TYPES

Our trade demands all the different splendid sorts mixed according to colors. Thus our white shades are composed of all known white sorts. In our blue sorts you will find all the bluest blues, etc., etc., hence Salzer's Separate Shades are so immensely, wonderfully popular. Only the best large flowering sorts are used in these mixtures.

- 2512—WHITE SHADES.
 - 2513—YELLOW AND ORANGE SHADES. Primrose to orange.
 - 2509—PINK SHADES. Light to deep pink.
 - 2511—RED SHADES. Bright rose to dark scarlet.
 - 2504—BLUE SHADES. Lavender to mauve and heliotrope.
 - 2510—PURPLE AND MAROON SHADES. All the dark colors.
- Price of any of the above mixtures of Separate Shades: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

1586—Collection of above six shades: Price: 1 pkg. each, 25c; 1 oz. each, 40c, postpaid.

SALZER'S EVERBLOOMING SWEET PEAS

2506—Our Everblooming Sweet Pea Mixture is something especially rare; all blossoms are of unusually large size, brilliantly colored and shaded, deliciously fragrant, borne on long stems and bearing continuously until destroyed by severe frosts. It is impossible to describe the rare beauty of the brilliant tints. Extraordinary care has been taken in making this mixture, only very large flowering varieties have been used and in such quantities as to produce the best color effect. Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; ½ lb., 65c; lb., \$1.25, postpaid.

ECKFORD'S HYBRIDS SWEET PEA MIXTURE

2503—This mixture of world wide fame is composed of the largest flowering and latest introductions of Mr. Eckford, the world's famous sweet pea specialist. The one man who has done more than any other to perfect the sweet pea to its present superb size and type. Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00.

FINE MIXED SWEET PEAS

2507—This mixture, for price, challenges an equal. It is composed of many sorts and colors, and will surely please. It's really elegant. Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00, postpaid.

CUPID, THE DWARF SWEET PEA

2505—Low growing varieties, 6 to 8 inches high, for edging, low beds and pot culture. They are unique and pretty. Our mixture contains every known sort and color in Dwarf Sweet Peas. Price: Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.90, postpaid.

SCABIOSA

2452—MOURNING BRIDE. Large Flowering. Hardy annuals. Beautiful flowers in exquisite shades and borne on long stems; they keep in perfect condition for a long time when cut; they should be grown wherever cut flowers are wanted. 2½ ft. high; bloom from July to frost. **Mixed. Price: Pkg., 5c; ½ oz., 20c, postpaid.**

2450—CAUCASICA. Hardy perennial. Beautiful soft lavender flowers; fine for cut flowers. Height, 3 ft. **Price: Pkg., 10c, postpaid.**

2451—CAUCASICA ALBA. Same as foregoing except flowers are pure white. **Price: Pkg., 10c, postpaid.**

2453—JAPONICA. Forms dense bushy plants 3 feet high and about 2 feet through. Flowers lavender blue, 2 to 2½ inches across, borne on long, stiff wirey stems. **Price: Pkg., 10c, postpaid.**

2460—SMILAX. A graceful climber; the elegant, bright green foliage is indispensable for bouquets, etc. **Price: Pkg., 10c, postpaid.**

2462—STATICE (Sea Lavender). Satifolia. Immense panicles of minute, deep blue flowers. Bloom all summer; can be dried and used for winter bouquets. Hardy perennial. **Price: Pkg., 10c, postpaid.**

2464—STEVIA SERRATA. Tiny, star-shaped, pure white flowers, fine for bouquets. **Price: Pkg., 5c, postpaid.**

2494—STOKESIA CYANEA (Cornflower Aster). A rare, beautiful, hardy perennial, 24 in. high, each bearing 20 to 30 handsome lavender-blue cornflower-like blossoms from July till frost. **Price: Pkg., 10c, postpaid.**

2493—MIXED VARIETIES. Giant, fine. **Price: Pkg., 15c, postpaid.**

SCHIZANTHUS (Butterfly or Fringe Flower). Dainty, airy butterfly-like flowers. The seeds germinate very quickly and the plants come into bloom a few weeks from sowing.

2456—DWARF LARGE FLOWERING. A very fine strain of compact, pyramidal growth, 12 in. high, in a great range of brilliant, showy colors. **Price: Pkg., 10c; ½ oz., 25c, postpaid.**

2457—WISETONENSIS. Largely used for pot plants, can be raised at any time of the year; 1½ ft. high; remarkably free flowering, covered with myriads of blooms, the ground color of which is white variously marked with other colors. **Price: Pkg., 10c, postpaid.**



SCABIOSA, OR "MOURNING BRIDE."

DRESDEN PERPETUAL STOCKS

(Cut-and-Come-Again)

A new and magnificent race of stocks. The plants are of fine symmetrical habit, 1½ to 2 ft. in height, are very bushy, and produce on numerous branches tall, strong spikes with very large, very double, sweetly scented flowers. A splendid variety to grow in flower beds, borders, or for house plants. Started from seed early in spring in the house and transplanted in the garden in May, the plants will begin to flower in July and continue until frost. They are especially valuable during September and October when other flowers are scarce. If wanted for house plants they should be sown in July or August and will keep in bloom all winter.

	Price, Pkg.
2482—Princess Alice. White.....	10c
2481—Crimson King. Velvety Crimson	10c
2483—Queen Alexandra. Rose.....	10c
2486—Mixed (all colors).....	10c
½ oz.	40c

	Price, Pkg.
2480—Beauty of Nice. Flesh- Pink	10c
2485—Sunburst. Canary Yellow.....	10c
2484—Sapphire. Dark Blue.....	10c
1587—One pkg, each, 6 colors.....	50c

LARGE FLOWERING TEN WEEK STOCKS

Deserve a place in every garden; splendid for open ground planting. Very long spikes with enormous, very double individual flowers, of a great diversity of brilliant colors and great fragrance. They are easily grown, but should be given rich soil to insure full development.

	Price, Pkg.
2466—Blood Red.....	5c
2467—Canary Yellow.....	5c
2468—Crimson.....	5c
2469—Dark Blue.....	5c

	Price, Pkg.
2470—Light Blue.....	5c
2471—White.....	5c
2472—Mixed (all colors).....	5c
1588—One pkg, each, 6 colors.....	25c

THUNBERGIA

2533—BLACK EYED SUSAN. Rapid growing annual climbers; used extensively in hanging baskets, vases, etc.; flowers buff, white, orange, etc., with dark eyes; mixed colors. **Price: Pkg., 5c; ½ oz., 15c, postpaid.**

2535—TORENIA, Fournieri. Annual; splendid for vases, hanging baskets, borders, etc., covered the entire season with a mass of bloom snap dragon-like of sky-blue color, with three spots of dark blue and bright yellow throat. **Price: Pkg., 5c, postpaid.**

2559—VIOLAS or TUFTED PANSIES. Hardy perennial plants. While the Tufted Pansies do not produce as large flowers as the regular type, yet they bloom more profusely and for a longer time. If sown in April the plants will flower in June, continuing a sheet of bloom until frost, and soon after the snow is off the ground the following spring they begin to flower again. Should be more generally used. **Mixed colors: Price: Pkg., 10c; 3 for 25c; ½ oz., 40c, postpaid.**

2561—VIOLET SWEET. Single blue, favorite hardy plants, prized for their fragrant flowers. The seed takes a very long time to germinate. **Price: Pkg., 10c, postpaid.**

VINES

1385—CLEMATIS PANICULATA. A hardy climber for permanent positions. A mass of white star-like flowers. 30 feet. Flowers after first year. **Price: Pkg., 10c, postpaid.**

2568—WISTERIA PURPLE. Pendant cluster of purple flowers. Does not bloom until second year. Grows about 40 feet long. A very hardy vine. **Price: Pkg., 10c, postpaid.**

WALLFLOWER

2564—GERMAN DOUBLE MIXED. Deliciously fragrant double-flowers, brown and orange-purple shades predominate. These are tender perennial plants and should be wintered over in cold frames. **Price: Pkg., 10c, postpaid.**

2563—EXTRA EARLY ANNUAL SORTS. A new and distinct type. From seed sown in the spring plants will be in full bloom by August 1st, continuing until checked by frost. Magnificent, deliciously fragrant flowers of golden yellow, blood-red, bright yellow and white colors. **Mixed Colors: Price: Pkg., 10c, postpaid.**



DRESDEN PERPETUAL
OR-CUT-&COME-AGAIN

SWEET WILLIAM

This entrancingly beautiful flower so dear to the hearts of flower lovers everywhere—never lags in prominence. It has become more popular than ever since the new annual was introduced, whereas the old type of our grandmother's day did not bloom until the second year. It is one of the finest hardy garden plants. Very easy to cultivate.

They are very showy, beautifully colored and very sweet scented. The plants grow about one (1) foot high and the perennials once planted last for years.

2527—SINGLE GIANT FLOWERED. Large heads with large florets in a great variety of colors and markings. **Mixed colors. Price: Pkg., 5c; ½ oz., 15c, postpaid.**

2525—PINK BEAUTY. Beautiful salmon-pink flowers. **Price: Pkg., 5c, postpaid.**

2526—SCARLET BEAUTY. Flowers of a rich scarlet color. **Price: Pkg., 10c, postpaid.**

2524—DOUBLE GIANT FLOWERED. The plants are of robust, bushy habit, surmounted by immense umbels of large, full, double flowers measuring over 1 in. in diameter. **Mixed colors. Price: Pkg., 5c; ½ oz., 20c, postpaid.**

2523—ANNUAL SWEET WILLIAM. This new type blooms early in summer from spring sown seed and continues in flower for many weeks. **Mixed Colors. Price: Pkg., 15c, postpaid.**

2567—WILD CUCUMBER (Echinocystis). The quickest growing climber on our list, attaining a length of 30 feet in one season. It is thickly dotted with pretty, white, fragrant flowers, followed by an abundance of ornamental and prickly seed pods. It will quickly cover an old tree or an unsightly building. **Price: Pkg., 5c; oz., 10c; ¼ lb., 35c; lb., \$1.25, postpaid.**

WILD FLOWER GARDEN MIXTURE

2566—In this Mixture we have included everything that can be successfully grown, and which will, within a few weeks after planting, show bright flowers. Full directions on each package, as how to treat this magnificent Mixture. Price: Pkg., 10c; 3 pkgs., 25c, postpaid.

VERBENA

No flower exceeds the Verbena in richness of colors and freedom of bloom.

2537—NEW GIANT-FLOWERED MIXED. A new class of Verbenas which is of extraordinary beauty, and surpasses all other strains in existence in size, perfection of form and richness of colors. The individual flowers are of great size, measuring from 1¼ to 1½ inches in diameter, each one has a large bright white eye, which makes the coloring more vivid. Red shades predominate in his mixture. Price: Per pkg., 25c; 3 for \$1.00, postpaid.

2544—MAMMOTH VERBENA MIXED. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

2546—HYBRIDA MIXED. All colors of the older sorts, with small flowers, mixed. Price: Pkg., 5c; ¼ oz., 10c, postpaid.

2545—BUSH VERBENA. A new race with upright, compact bushes which are covered with great clusters of flowers in many colors; height, one foot. Price: Pkg., 10c; 3 for 25c, postpaid.

2557—VINCA. House and bedding plants, 18 inches high, with glossy green leaves and circular flowers. Seed should be sown early and then the plants will bloom the first year. Red and white colors mixed. Price: Pkg., 5c; ¼ oz., 25c, postpaid.

YUCCA FELAMENTOSA

2599—The grandest evergreen plant we have or the lawn. A single panicle will contain 300 or more florets. Creamy bell-shaped flowers. Grow to 6 feet high. It is extremely ornamental, known as Adams Needle. Perennial. Price: Pkg., 10c, postpaid.

XERANTHEMUM

2569—A pretty and satisfactory everlasting with silvery foliage and white, pink and purple double flowers. Mixed colors. Price: Pkg., 5c; ¼ oz., 15c, postpaid.



Verbena Giant Flowered Mixed

ZINNIA

2572—GIANT SHOW (Grandiflora Robusta Plenissima). Huge flowers measuring 5 to 6 inches across, semi-globular and very double. Grand and long lasting effects can be produced in beds and borders with this new race. Mixed colors, Price: Pkg., 10c; 3 for 25c; ¼ oz., 30c, postpaid.

LARGE-FLOWERING DWARF—Bushy, compact plants about two feet high bearing large perfect double flowers.

2577—ORANGE.

2578—PINK.

2579—ROSE.

1589—One package, each six colors. Price: 25c, postpaid.

2583—Mixed, all colors. Price: Pkg., 5c; ½ oz., 15c, postpaid.

2574—ELEGANS FL. PL. This is a very fine strain of free blooming, large double flowering Zinnia of varied and most beautiful colors. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

2575—LILLIPUT. Most beautiful and attractive. Blooms all summer to late fall. About 15 inches high. Fairly brittle with short stemmed, very double flowers about the size of a daisy—very popular. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

2571—CURLED AND CRESTED. A curious and beautiful strain; petals twisted, curled and crested into fantastic and graceful forms. Brilliant colors mixed. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

2573—ZEBRA. A very pretty strain with striped flowers. The colors vary on each plant. Price: Pkg., 5c; ¼ oz., 15c, postpaid.

MISCELLANEOUS STRAW FLOWERS

2490—This class of flowers are immensely popular for winter bouquets as they retain much of their original shape and splendor. Comprises such varieties as the Globe Amaranths, Helichrysums, Gomthrenas, Statice, Brizas and Stipas. Price: Pkg., 15c; ½ oz., 25c, postpaid.

ORNAMENTAL GRASSES

Ornamental Grasses are used extensively for bouquets, house and garden decorative plants.

1628—Armido donax, charming. Price: Pkg., 5c, postpaid.

1620—Agrostis pulchella, very elegant. Price: Pkg., 5c, postpaid.

1798—Briza maxima, Quaking Grass. Price: Pkg., 5c, postpaid.

1800—Bromus brizaeformis. Price: Pkg., 5c, postpaid.

1906—Croix lachryma, Job's tears. Price: Pkg., 5c, postpaid.

1981—Erafrrostis elegans, love grass. Price: Pkg., 5c.

2064—Gynerium argenteum, Pampas Grass. Price: Pkg., 5c, postpaid.

2314—Pennisetum, very twisted appearance. Price: Pkg., 5c, postpaid.

2531—Tricholaesus, very pretty. Price: Pkg., 5c, postpaid.

1986—Erianthus Ravenna, Specimen Grass. Price: Pkg., 5c, postpaid.

1987—Eulalia japonica, grandly effective. Price: Pkg., 5c, postpaid.

2241—Mixed (all above varieties). Price: Pkg., 10c, postpaid.

1590—One package each of above 11 sorts, Price: 45c, postpaid.



ZINNIA GIANT SHOW

PLANT DEPARTMENT

ABOREA BRUGMANSIA

Great is the Brugmansia. It is one of those plants of which words fail to convey a true idea of its magnificence, and people who see it for the first time are bewildered. It blooms freely at all times of the year, both winter and summer, in a window or conservatory, or it can be cultivated in the garden during the summer and wintered in a cellar or pit. The flowers are over a



Brugmansia Angel's Trumpet, Each, 20c.

foot long, and 8 or 9 inches wide, of creamy white color and very sweet. The striking beauty of these gigantic, enormous, glorious flowers cannot be described. They also make magnificent lawn plants when plunged in the ground during the summer. Price: Each, 20c, postpaid. Large plants, according to size, 40c, 75c, \$1.00 each, by Express.

ABUTILON

Plants of continuous bloom for house culture. **Golden Sunset**—Imagine a plant with fully 100 massive, clear, golden-yellow bells pendant to every branch; that's one-year-old Golden Sunset. Price: Each, 20c, postpaid.



Abutilon Souvenir de Bonn, 20c.

"Pearl of the Sea"—Has large, white flowers in prodigal profusion. Price: Each, 20c, postpaid. **A. Balsam**—Free blooming, red blossoms. Price: Each, 15c, postpaid.

Souvenir de Bonn—Bright green leaves, distinctly margined with white. Long yellow flowers. A magnificent foliage plant. Unrivalled. Price: Each, 20c, postpaid.

ACHANIA

One of the handsomest house plants grown, bearing innumerable scarlet blossoms. Frequently termed "Upright Fuchsia." Price: Each, 20c, postpaid.

AGERATUMS

Bloom almost continuously. Mrs. Garfield, big, white. Price: Each, 15c, postpaid. Azure, best, largest blue. Price: Each, 15c, postpaid.

ALTERNATHERA

Dwarf class of plants, with exquisitely colored foliage; fine for edging. Price: Each, 8c; 12 for 75c, postpaid.

ALYSSUM DOUBLE WHITE LILY

The trusses are enormous, measuring at times 1 inch in diameter and 5 in. long. Flowers perfectly double, of delightful fragrance. Splendid for baskets. Price: Each, 10c; 6 for 50c, postpaid.



Asparagus Sprengeri

ASPARAGUS (CLIMBING)

The foliage is so fine, so fairy like, so graceful, so much like a soft vapory fern, that as a climbing decorative vine it cannot be compared with anything we know of. Price: Each, 20c, postpaid.

ASPARAGUS SPRENGERI

Grandest, bright, glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Go the world over you will not find its superior. Price: Each, 20c; 3 for 50c, postpaid.



Acalyphia 20c

ANTHURIUM

A magnificent pot plant, beautifully variegated white and green. Sure to please. Price: Each, 15c, postpaid.

ACALYPHIA

The colors are dark brownish red, light olive green and intense scarlet. Mixed, blotched and variegated in an irregular manner. Price: Each, 20c, postpaid.

ALOCUSIA GRANDE

Massive caladium-like leaves with giant pineapple fragrant flowers. Price: Each, 35c, postpaid. Large plants, \$1.00.



BOUGAINVILLEA

On a recent trip to Cuba we were amazed at the marvelous showings this wonderful plant made, densely covering the sides of two and three story buildings with unnumbered soft, rosy crimson blossoms, borne evenly all over the plant. They do splendidly as a house plant, growing rapidly and blooming profusely during the winter months. Bears unnumbered soft, rosy, crimson blossoms, borne evenly and profusely for months at a time. Price: Each, 20c; 3 for 50c, postpaid.

THE BANANA PLANT

It is a stately, a noble, a gorgeous and rapidly growing plant, with great giant, colossal, magnificently shaped leaves. It is one of those plants every one will ask, "Oh, what is it?" and no plant will be more frequently visited by the children than the Banana, as ninety-nine out of a hundred children love Bananas and will wish to see the plant on which they grow. Price: Each, 30c; 4 for \$1.00; 10 for \$2.00, postpaid. Banana Seed, 5 kernels, 20c, postpaid.



BALSAM SULTANI

A charming plant, a great beauty, and is positively a continuous bloomer—all th time, color rich deep pink. Price: Each 20c, postpaid.



WONDERFUL KUDZU VINE

See page 100. Price: Each, 20c, postpaid

CIGAR PLANT

Tube of flowers scarlet; lip white and black, very free blooming. Price: Each, 10c, postpaid.



Cigar Plant



Cyclamen

CYCLAMEN

A bulbous plant always in bloom in winter, and greatly admired by all. Known also as Shooting Star. It's a grand bulb. Price: Each, 15c; 3 for 40c, postpaid.

CROTON

Brilliantly beautiful leaves of all forms, shapes, sizes; upright, twisted and variegated in hundreds of colors, yellow, green, red, etc. This is a plant that always pleases. Price: Each, 20c; large plants, 75c.



Pineapple, 35c.



Sample of Croton

ANANASSA OR PINE-APPLE. Price: Each, 35c, postpaid.

RUBBER TREE OR FICUS ELASTICA

This is the variety from which India rubber is obtained. It has large, handsome, glossy green leaves which make the plant a very desirable one to use where a tropical effect is wanted. No plant better stands the changes of temperature and atmosphere, which makes it most valuable for home growth. Price: Each, 25c, postpaid; large, 60c to \$1.00.



Ficus Elastica



BABY FICUS

Baby Ficus—Smaller leaves. Price: Each, 20c, postpaid; large plants, 60c each.

JASMINE GRANDIFLORA

A profuse star shaped bloomer; very fragrant and sweet. The idol of the poet and painter. Price: Each, 20c; 3 for 50c, postpaid.



Revolutum—A fine yellow blooming Jasmine. Price: Each, 20c, postpaid.



UMBRELLA PLANT

UMBRELLA PLANT

Splendid for vases or in water, where a magnificent effect is desired. Price: Each, 15c, postpaid.



ROYAL COLEUS

This is the finest bedding plant grown, we make no exception. There is nothing more brilliant, more pleasing and more satisfying. They will grow anywhere and will reward you with the most wonderful hues imaginable. Our collection of Coleus are simply unrivalled; 10 distinct varieties—each one handsomer than the other. Price: Each 15c; 2 for 20c; 10 for 65c, postpaid.

WATER HYACINTH

The queen of water growing plants, bearing a profusion of lovely purple water flowers of beautiful shape and charming appearance. Splendid for house culture. Price: Each, 20c; 2 for 35c, postpaid.



Types of Salzer's Charming Rex Begonias

CHARMING REX BEGONIAS

Among the rarest, choicest Plants that grow are found the Rex and Blooming Begonias. Indeed, today no collection is complete without these exquisite beauties.

Erdody. Cut No. 1.—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but, one of them winds in a spiral-like way until in a full grown leaf there are four of these. **Price:** Each, 30c.

Drops of Blood. This is a superb variety. The leaf is dark, with center blotched with red of a blood hue. It is without question the finest Begonia grown. **Price:** Each, 25c.

Queen of Hanover. Leaves silvery white, sometimes greenish white; border veined; very fine. **Price:** Each, 25c.

Scepter. One of the finest dark leaved varieties. **Each, 25c.**
Silverstate. A bright, silvery leaf; rapid growth. **Each, 25c.**
American Beauty. The grandest of all. It is simply perfect, both in growth and in appearance. **Price:** Each, 30c.

Above 6 Wonder Sorts, postpaid, 90c.
OUR JEWEL COLLECTION
Composed of our selection of rare Rex Begonia sorts.
3 Charming Sorts, postpaid, 45c.
6 Charming Sorts, postpaid, 75c.
Big Plants, by express, per 6, \$1.00.

RARE BLOOMING BEGONIAS

Bertha. Resembles 12; flowers bright red. **Price:** Each, 20c.
Incarinate. 1. Dark leaves with silver dots; pink flower, 20c.
Ingramii. Resembles 8; great winter bloomer; flowers carmine. **Price:** Each, 20c.

Dregli. Resembles 6; never out of bloom. **Price:** Each, 20c.
Weltoniensis. A great bloomer; pink flower; resembles 10. **Price:** Each, 20c.

Sanguinea. 12. Top of leaf deep green and bottom rich crimson. **Price:** Each, 20c.
Metallica. 3. A great novelty; fine foliage, rose blossoms. 25c.
Schmidtii. 5. Flowers white, tinged with pink; floriferous. 15c.
Palm Leaf. 9. Named from its tropical shaped leaves; always rare. **Price:** Each, 15c.

Alba Picta. 2. A splendid Begonia; leaves spotted, flowers white. **Price:** Each, 15c.

Rubra, Angel's Wing. Always sure. Pink, 20c; white, 20c.
Gloire Lorraine. Something novel; soft, rosy pink flowers. **Price:** Each, 20c.

TUBEROUS BEGONIAS

The tubers rest in the winter, like the Gloxinia, but start early in the Spring. They thrive magnificently either treated as a pot or garden plant, when the massive, brilliantly colored blossoms will both please and astonish you. For garden culture, plant May 15th.

Single, white, yellow, red, pink Tuberous Begonias.
Double, white, yellow, red, pink Tuberous Begonias.
Price of each, 15c; 3 for 40c; 10 for \$1.00, postpaid.



10 BLOOMING BEGONIAS FOR ONLY \$1.00.

At the low price we cannot allow the selection of sorts, hence all are strictly our selection, but all are different.

10 BLOOMING BEGONIAS, POSTPAID, \$1.00.
5 SPLENDID BLOOMING BEGONIAS, OUR SELECTION, ONLY 60c.

GASTERIA
Also called Adder Tongue Cacti, always rare and extremely beautiful; one of the newest and finest. **Price:** Each, 30c; extra large, 60c.



ALOE
The leaves applied to wounds have healing qualities. **Price:** Each, 15c.

SANSEVERIA
A transcendent beauty; they bear all manner of ill uses and reward you with attractive foliage and immense spikes of blossoms. **Price:** Small, 20c each; large plants, 40c.

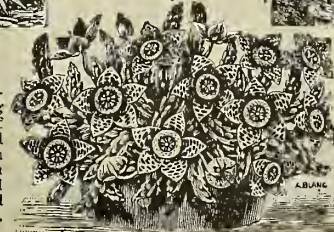


LOBSTER. A wonderfully free bloomer, frequently blooming three to four times a year. Of drooping weeping habit, also called Bleeding Cactus. **Price:** Each, 20c.

YUCCA
Grows more beautiful and blossoms more freely each succeeding year. It grows and lives forever, bearing great quantities of white blossoms; very desirable for a lawn ornament. **Price:** Each, 15c. **Yucca Seed, Pkg., 10c.**



Yucca.
STAPELIA
A Rare Beauty
Very odd indeed, bearing beautiful buff yellow colored blossoms, with deep maroon markings, and of wonderful construction. **Price:** Each, 20c.



Stapelia.

CACTUS—THE FASCINATING PLANTS

SALZER'S CACTUS COLLECTION

CANDLE CACTUS (OPUNTIAE). This is the Candle Cactus of New Mexico, wonderfully beautiful flowers; yellow and purple. **Price:** Each, 35c.

TEXAS FENCE CACTI. Massive, broad leaves; rapid grower; very beautiful; in great demand. **Price:** Each, 20c.

RAINBOW CACTUS. Fine. **Price:** Each, 50c.

NIGHT BLOOMING CERES
(See Cut, Big Blossom.)

Glorious beyond description is the Night Blooming Cereus, and the best of all is you need not coax it to bloom; it will do that freely and gorgeously annually. This gorgeous Cactus usually opens at 7 o'clock in the evening, attaining its greatest beauty at midnight, blossoms measuring 12 inches in diameter. The sort we offer is very free blooming and of easy culture, requiring little care. Is in our Cactus Collection. **Price:** Each, 25c.

CACTUS SEED
Cactus can easily be grown from seed. **Choice mixed, pkg., 15c; Wonder mixture, pkg., 25c.**

PHYLLOCACTUS.
The most brilliantly beautiful blossom among Cacti is found on this plant often bearing 250 blossoms annually. **Price:** Each, 20c; large, \$1.00.



LITTLE FISH HOOK CACTUS

Elegant; one of the finest of all Cacti, 25c.

Rat Tail Cactus, odd, thin, long tail-like looking, 20c.



Now, then, do you want a lot of pleasure for but little money? Then you will want our Salzer's Cactus Collection. They are fine for Summer, fine for Winter; indeed, they seem to come into best use in Winter, when their curious growth and magnificent blossoms come into full play.

10 Cacti Beauties for only \$1.00

These will be all different, curious shapes and will be strictly our selection.

Our selection of 10 sorts, \$1.00.
Our selection of 6 sorts, 70c.

SUMMER FLOWERING BULBS FOR SPRING PLANTING



AMARYLLIS

AMARYLLIS JOHNSONI. Noblest of all house blooming lily bulbs, bearing with great freedom glorious brilliant, scarlet blossoms. Price: Each, 35c; 3 for 90c, postpaid. Monster bulbs, Price: Each, 60c; 3 for \$1.50, postpaid.

AMARYLLIS FORMOSSIMA (FIRE LILY.) Magnificent flowers of brilliant deep velvety crimson color. Price: Each, 15c; 2 for 25c, postpaid.

APIOS TUBEROSA. A hardy climber with clusters of rich deep purple flowers, of delicious violet fragrance. Price: Each, 10c; 3 for 25c; postpaid.

HYACINTHUS CANDICANS
Plants of vigorous growth, with flower spikes 4 feet high of pure white, bell-shaped and pendulous flowers. Price: Each, 10c; 3 for 25c; postpaid.

MONTBRETIAS
Graceful summer flowering bulbs, very easy to grow, requiring the same treatment as Gladioli, but, being hardier, can be planted earlier and left in the ground later. Price: Each, 4c; 3 for 10c; dozen, 30c; 100, \$2.00, prepaid.

FANCY CALADIUM

GLOXINIA



Fancy Caladium, 25c
No plant excites more admiration than the Fancy Caladium. The coloring of the leaves is simply marvelous. We have 5 distinct sorts. Price: Each, 25c; 3 for 60c. One each, 5 sorts, 90c, postpaid.

The handsome summer blooming house plants with glorious blossoms of exquisite coloring. Price: 15c each; \$1.50 doz. Large bulbs, 35c each; 3 for \$1.00. Postpaid.

FARFUGIUM

The leaves become immense, clear, light green, heavily blotched with yellow. A grand plant; always rare. Price: Each, 25c, postpaid.



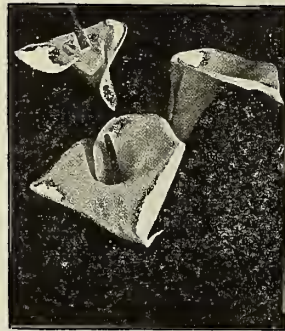
Farfugium Grande

OXALIS AMERICAN BEAUTY (See Cut)



Color is a rich, fresh pink of unusual brightness and cheer. The intense rosy pink brightness dazzles the eye and attracts and holds one's attention. In the latter part of February and continues to bloom all summer long. Price: Each, 10c; 3 for 25c; 6 for 45c; 12 for 75c, postpaid.

OXALIS GRAND DUCHESS. Pink, yellow or white. Price: Each, 5c; 3 for 10c; 10 for 30c. Mixed 10 for 20c; 100 for \$1.25; postpaid.



The Godfrey Calla. Each, 15c



The Spotted Calla
COMMON ETHIOPIAN CALLA. Price: Each, 15c, postpaid.
LITTLE GEM-DWARF. fine. Price: Each, 20c, postpaid.

GODFREY CALLA
The freest blooming of all Callas. It even has the Salzer's Everblooming Calla beaten in quantity of blossoms, though the bloom is smaller. It is surely one of the very finest of all Callas. Price: Each, 15c; large, 30c; extra large, 60c; postpaid.

SALZER'S EVERBLOOMING CALLA



Everblooming Calla. Each, 20c

Blooms almost continually. It is from Egypt; very healthy; large blossoms; fine. Is universally popular on account of its great freedom of bloom. Price: Each, 20c; large, 35c; very large, 75c; postpaid.

SPOTTED CALLA

Flowers small, but exquisite; leaves covered with transparent white spots. Effective window plant. Distinct. Price: Each, 20c, postpaid.

BLACK CALLA

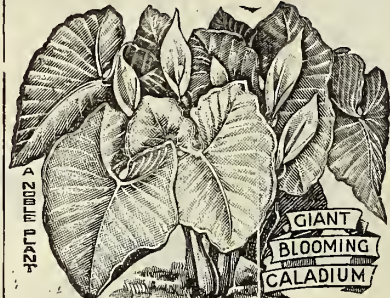
The immense popularity of this is attested by the fact that one year we sold over 6,000 bulbs. Flowers immense, often 15 inches long, and of a velvety purplish black. Always rare. Price: Each, 30c; large bulbs, 50c to \$1.00; postpaid.



CALADIUMS

GIANT FLOWERING CALADIUM

We think it was John Lewis Childs who had the honor of introducing this Caladium, and it has created a great furor, not only on account of its blossom, but largely on account of the massiveness of its great leaves. Its leaves are 3 times as large as the common Caladium, having a heavy texture and a broad, lustrous, glossy green color, and lives for years and years and grows grander and handsomer and more gorgeous with each season. It must be taken up in the fall and kept in the cellar over winter. Leaves measure from 3 to 5 feet long by 2 1/2 feet broad. Added to this wonderful foliage effect are the long lily-like blossoms, 12 to 15 inches long by 7 inches wide, snow-white, changing to a cream. For years we were unable to get sufficient plants to half way fill the demand, but this year we have grown them so largely that we will have enough to go around. Price of small plants, 25c each; 3 for 60c, postpaid. Large plants by express: 50c each; 3 for \$1.00.



CALADIUM ESCULENTUM



This gorgeous plant is often called Elephant Ear, on account of the enormous size of the single leaves. Look at the illustration of this hardy tropical plant. Its mammoth leaves frequently measure from 3 to 12 feet in circumference. It is of the easiest possible growth and no garden or lawn should be without it, as it is particularly striking when grown either single or in a group on the lawn, with Cannas as the center. Price: Each, 15c; 3 for 40c; 10 for \$1.00; large bulbs, 25c each; monster bulbs, each 40c; 3 for \$1.00; postpaid. 4-in. pot. Plants started. Price, by express, each, 30c; 6 for \$1.50.

CALADIUM ESCULENTUM

GLADIOLI

- 1—AMERICA. Immense flowers, flesh pink. Price: Each, 7c; 3 for 20c; doz., 75c.
 - 2—MRS. FRANCES KING. Something new. Color, brilliant flamingo pink glazed with vermilion red; very effective. The finest of the branching Gladioli. On a little bed of fifty kinds in my private garden, I picked over one hundred twenty-five big spikes.
 - 3—KUNDERDI GLORY. Delicate cream pink striped with crimson. Called the ruffled petal variety. Richly beautiful.
 - 4—VIOLET VIM. A beautiful free blooming, vigorous Gladioli with heavy violet colorings. Price, any of above 4: Each, 7c; 3 for 20c; 10 for 60c; 50 for \$2.50, postpaid.
 - 5—BLUE JAY. The finest blue yet seen. Price: Each, 10c; 3 for 30c; per 10, 60c, postpaid.
 - 6—PRINCESS. Dazzling scarlet; a brilliant flower. Price: Each, 10c; 3 for 20c; per 10, 60c, postpaid.
 - 7—SULPHUR KING. The finest and largest yellow: Price: Each, 15c; 3 for 40c; per 10, \$1.00, postpaid.
 - 8—WHITE LADY. Pure white, unsurpassed in size and purity. Price: Each, 10c; 3 for 20c; per 10, 70c, postpaid.
 - 9—JUDITH ABBOT. Deep violet rose with changing charming shades. Price: Each, 6c; 3 for 15c; 10 for 45c, postpaid.
 - 10—SUNRISE. Upper three petals brilliant scarlet, lower orange flaked, elegant. Price: Each, 10c; 3 for 25c; 10 for 75c, postpaid.
 - 11—FAUST. Dark as midnight. Price: Each, 10c; 3 for 25c, postpaid.
 - 12—PRECEPTS. Brilliant scarlet shaded sunset. Price: Each, 10c; 3 for 25c, postpaid.
- One each of the above 12 Gladioli for 75c, postpaid.



Violet Vim

SALZER'S SPLENDID GLADIOLI MIXTURES

	Postpaid		By Express	
	Each	Doz.	50	100
Scarlet and crimson shades.....	5c	50c	\$1.50	\$2.50
Pink and rose.....	5c	50c	1.50	2.50
Yellow and orange shades.....	7c	75c	2.50	4.75
White and light shades.....	5c	50c	1.50	2.50
Striped, variegated shades.....	5c	50c	2.00	3.75

SALZER'S SUNRISE GLADIOLI MIXTURE

For want of a better name, one implying the widest range of colors from brilliant red, scarlet, vermilion, cerise, yellows, pinks, whites, variegated, violets, buff, maroon, etc., that is for want of a better name to designate the great glory of the different colors contained in this splendid collection or mixture of Gladiolis we have named it, "Sunrise Mixture." It is composed of the choicest named sorts, all rare, fine, perfect varieties in endless colors and markings and shades, brilliantly beautiful, all easily grown, such as will reward the planter with large perfectly shaped beautiful flowers.

Price: Per 5, 30c; 10, 50c; 50, \$2.25, postpaid. Price, by express: 10, 40c; 50, \$2.00; 100, \$3.50; 250, \$7.50; 1,000, \$27.50.

SALZER'S FLORIST GLADIOLI MIXTURE

This is a grand mixture, composed of all colors and shades in endless varieties. All fine, good sized, healthy bulbs, and must not be compared to the bulbets and seconds so often sent out by seedsmen who want to undersell. For quality bulbs and quality flowers, Salzer's Gladiolis take the prize!

Price: Per 5, 20c; 10, 40c; 50, \$1.75; 100, \$3.25 postpaid. Price: By express, 10 for 30c; 50 for \$1.25; 100 for \$1.90; 1,000 for \$15.00.

TUBE ROSES

Tube Roses belonging to our finest summer flowering bulbs. Long, massive spikes of creamy white waxen blooms of exquisite fragrance. Plant in the open ground as soon as the soil is warm, or start in the house or hotbed in February or March.

ENCELSIOR Double pearl. Price: Each, 6c; 5 for 25c, postpaid.

SINGLE. Flowers unusually large and fragrant: Price: Each, 10c; 6 for 40c, postpaid.

BELLE OF SOUTH CAROLINA TUBE ROSE

A novelty; very double and free blooming, of unusual size and fragrance. Extra large bulbs. Price: Each, 10c; 2 for 15c; 10 for 60c, postpaid.

HARDY LILIES

CANADENSE. Bright yellow with black spots. Price: Each, 15c; per 6, 80c, postpaid. ELEGANS. Mixed colors, very early, showy sorts. Price: Each, 15c; per 6, 80c, postpaid.

SUPERBUM. Brilliant orange-red, 6 feet high. Price: Each, 15c; per 6, 80c, postpaid.

TENUIFOLIUM. Fiery coral-red, 2 feet high. Price: Each, 15c; per 6, 80c, postpaid.

TIGER. Single improved. Orange-red, spotted black. Price: Each, 10c; per 6, 50c, postpaid.

TIGER. Double, bright orange flowers, splendid. Price: Each, 10c; per 6, 50c, postpaid.

AURATUM. Gold band lily of Japan. Surely the most gorgeous and wonderful of all lilies, and Solomon in all his glory could not have been arrayed like this. Price: Each, 20c; large bulbs, 30c, postpaid.

RUBRUM. White and pink; brilliant coloring; graceful form. Price: Each, 15c; 6 for 80c, postpaid.

THE LILY OF THE VALLEY

is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant, snow-white blossoms.

Price: Each, 5c; 10 for 40c; 100 for \$3.50, postpaid.

Imported Clumps: Big clump: Each, 50c, postpaid; 4 clumps, \$1.50, postpaid; 10 clumps, by express, \$2.25.



LILY OF THE VALLEY

IRIS

Known as the Flower of the Gods. SPANISH IRIS. Mixed varieties. Price: Each, 30c; 10 for 20c, postpaid. GERMAN IRIS. Mixed. Price: Each, 10c; 10 for 90c, postpaid. JAPANESE IRIS. Magnificent strain. Price: Each, 15c; 10 for \$1.40, postpaid.

Auratum Lily



LARGE FLOWERING CARNATIONS

Without question there are more Carnation flowers cut and sold throughout the United States than of all other cut flowers including roses, lilies, etc., together. Indeed, there are thousands of greenhouses devoted exclusively to the growing of these popular carnations for cutflower purposes. The varieties here enumerated are the very best for pot and house culture.

The sweetest flower that blooms is the Carnation—perfect in form, fragrance and growth.

ENCHANTRESS. Giant blossom, superb, rosy bluish pink. Price: Each, 20c, postpaid.

ROSE PINK ENCHANTRESS. Dark pink. Price: Each, 15c, postpaid. VICTORY. Peculiar rich scarlet, giant blossoms. Price: Each, 15c, postpaid.

PERFECTION. Colossal pure white blossoms, very sweet. Price: Each, 15c, postpaid.

WINSOR. A noble pink, large blooming variety. Price: Each, 15c, postpaid.

HERALD. Greatest novelty of recent introduction, creating a furore as the most magnificent red. Price: Each, 25c; 3 for 60c, postpaid. Price: Any 3, 50c; any 5, 75c; the 10 for \$1.25, postpaid.



ENCHANTRESS

Kudzu Vine See Page 100 Price Only 20c

CANNAS

Cannas lead all flowers for showy beds—planted in beds of 12, 25 or 100, they lend a gorgeousness nowhere equalled in the floral world. See special prices for bedding plants, Page 105.



One each above Sunset Collection postpaid, 50c.

SUNSET COLLECTION

SUNSET COLLECTION, 50c POSTPAID

In this glorious collection you have in a striking quintet the marvelous colorings which entrance and enrapture your vision during the spectacular sunset, when the sun and the hills, and rivers, and lakes, and clouds play with each other, bringing forth colorings of exquisite rose, and pink, and crimson, and scarlet, and purple, and orange in flashy, changing, brilliant hues, begging the brush of a Rembrandt or Raphael.

This free flowering giant blooming collection can be grown in pots under intensive cultivation, or in beds, where their brilliant flashy giant flowers bring joy and delight.

No. 1. Souv. de A. Crozy.....	20c	} OUR PRICE 50c POSTPAID
No. 2. Austria.....	15c	
No. 3. King Humbert.....	20c	
No. 4. Mlle. Berat.....	20c	
No. 5. Mrs. Alfred F. Conard.....	20c	
Catalogue price.....	95c	

SPECIAL PRICE

POSTPAID: 1 each above 5 in dormant roots, 50c.
1 each above 5, taken from 3-inch pots, 65c.
PRICE BY EXPRESS: 1 each above 5, 4 in. pot size, 75c;
3 each of above 5, or 15 plants, \$2.00.

ORCHID FLOWERING CANNAS

King Humbert. The grandest of all Cannas. Plants 5 feet high, with gigantic trusses of brilliant orange scarlet flowers and broad, brown, richly colored foliage. There are ten times more King Humbert grown for chaste and fine decoration than of any other Canna. Price: Each, 20c; 3 for 50c; 6 for 90c; 10 for \$1.40; 25 for \$3.25, postpaid.
Austria. Golden yellow, with scarlet dots; immense flowers. Price: Each, 15c, postpaid.

PINK SHADES

Iowa Pink. Giant deep pink flowers. Price: Each, 25c, postpaid.
Mlle. Berat. Splendid; exquisite pink giant trusses, unrivalled. Price: Each, 20c, postpaid.

YELLOW SHADES

Tiger. Large yellow flowers, thickly spotted with crimson. Price: Each, 20c, postpaid.
Richard Wallace. Pleasing yellow, immense trusses. Price: Each, 15c, postpaid.
Burbank. Large solid yellow flowers. Price: Each, 20c, postpaid.

GILT-EDGED SORTS

Souv. de A. Crozy. Intense crimson, with broad, golden-yellow border. Price: Each, 20c, postpaid.
Martha Washington. A glorious giant pink. Price: Each, 15c, postpaid.
Rosea Gigantea. Giant Rose-Pink Canna. A giant in size of flower and general worth. Flowers soft rose shading to carmine-pink. A wonderful bloomer, and a fine grower. Splendid trusses. Price: Each, 25c, postpaid.

Italia. Orange-scarlet with broad, golden border. Price: Each, 15c, postpaid.
Louisiana. Vivid scarlet flowers. Price: Each, 15c, postpaid.
Allemania. Giant flowers, brilliant yellow with red dots. Price: Each, 20c, postpaid.
Mrs. Alfred F. Conard. Exquisite salmon-pink flowers of largest size; erect and abundantly produced; rich green foliage. A great novelty. 4 feet. Price: Each, 20c; 4 for 75c, postpaid.

WHITE SHADES

Mont Blanc. Pure white. Price: Each, 20c, postpaid.
Fran Nagel. Large. Price: Each, 20c, postpaid.
Mount Shasta. An improved large flowering white, green foliage. Price: Each, 20c, postpaid.

RED SHADES

Wisconsin. Very large, compact panicles of intense deep scarlet color. Price: Each, 20c, postpaid.
Express. Dwarf brilliant bloomer. Price: Each, 20c, postpaid.
J. G. Eisele. Brilliant vermilion scarlet, a giant blossom. Height but 3 1/2 ft. Price: Each, 20c, postpaid.
America. Deep blood red. Price: Each, 20c, postpaid.
Black Beauty, Dark Leaved. 6 feet high, massive foliage of rich, bronze-purple color, small red flowers. Price: Each, 20c, postpaid.
William Saunders. A gorgeous bronze-leaved variety; flowers of a bright crimson-scarlet, often measuring 5 inches across, of remarkable substance and durability. Price: Each, 25c; 3 for 60c, postpaid.

See Page 105 for price by the 100.
Any 3 of above 15c sorts, 40c. Any 6 of 15c sorts, 75c. Any 3 of above 20c sorts, 50c. Any 6, 80c.

MAMMOTH CHRYSANTHEMUMS

PINK BLOOMING

Alice Salomon. Glistening pink. Price: Each, 20c, postpaid.
Unaka. Early incurved pink. Price: Each, 20c, postpaid.
Marie Lieger. Large blossom.

WHITE BLOOMERS

Mrs. Robinson. Early white.
Smith's Advance. Early wonderful. Price: Each, 20c, postpaid.
White Gloria. A great Glory. Price: Each, 20c, postpaid.
Chadwick Improved. Large incurved.

YELLOW BLOOMING GIANTS

Golden Wedding.
Golden Glow. Early.
Chrysolora. Grand yellow. Price: Each, 20c, postpaid.

RED BLOOMERS

Shrimpton. Very dark red. Price: Each, 20c, postpaid.

Dr. Enguehard. Late pink, wonderful.
E. A. Seidewitz. Late pink, large. Price: Each, 20c, postpaid.
Vivian Morrell. Early pink.

Timothy Eaton. Splendid, grand, large white.
Jeanne Nounin. Late large white. Thanksgiving. Cream white. Great! Price: Each, 20c, postpaid.
White Bonaffon. Grand large globe white.

Col. Appleton. Very large.
Yellow Eaton. Grand yellow. Price: Each, 20c, postpaid.
Major Bonaffon.

Intensity. A great flower. Price: Each, 20c, postpaid.
Black Hawk.

Above each except noted, 15c; 5 for 50c; 12 for \$1.00.
Above each 20c values, 20c; 5 for 75c; 12 for \$1.35.

6 Rare New Chrysanthemum Sorts, \$1.00

1. Ramapo. Large yellow.....	25c
2. Chadwick. Supreme large pink.....	25c
3. Nakota. Large incurved bronze.....	25c
4. W. A. Read. Fine very dark blood red.....	25c
5. Wm. Turner. Large white grand variety.....	25c
6. Mistletoe. Very large white.....	25c

Above 6 Rare Rich Sorts, \$1.00, postpaid.
SALZER'S SELECTION 50 GRAND CHRYSANTHEMUMS, POSTPAID, \$3.00.



Chrysanthemum

DAHLIAS

The Dahlia is coming again to its own, and millions of them are being planted in American gardens annually. They surely stand unrivaled and without an equal, yes, unapproachable, as the great summer and fall bloomers. A dozen plants of the newer sorts will give you a profusion of the most wondrously shaped and colored blossoms unequaled by anything else grown in the garden.

Cactus
Dahlia
Bloom,
& Size



TEN RARE DAHLIAS, DORMANT ROOTS, 90c

We are making up a collection strictly our own of named varieties of which we have large stocks and offer same by express. These will include Whites, Yellows, Pinks, Scarlet, Variegated, etc.

Price for the 10 by Express, 90c; by mail, \$1.20.
Special Price: 5 Dahlia Roots by Express, 50c; by mail, 70c.

☞ If Dahlia Roots are desired by mail, add 5c each; 12c for 4, 30c for 12, for postage.)

DECORATIVE AND SHOW DAHLIAS

- | | |
|--|--|
| A. D. Livoni. Soft pink, 15c. | Arabella. Soft pink, shaded white, exquisite, 15c. |
| C. W. Bruton. Golden yellow, 15c. | Mrs. Dexter. Wonderful color, strawberry red, 20c. |
| Jack Rose. Brilliant crimson red, 15c. | Ruby Queen. Magenta colored, 15c. |
| Cuban Giant. Gigantic size; maroon, 15c. | Vivid Monster. Scarlet, 20c. |
| Storm King. Pure white, 15c. | Giant Red. A mastodon for size and show, 25c. |
| Pearle Delyon. White, 15c. | Tango. Salmon and wine blending color, 25c. |
| Prof. Mansfield. Changeable, beautiful, rare, 20c. | |
| Progress. Lavender, a princeness, 20c. | |

CACTUS DAHLIAS

- | | |
|---|--|
| Countess of Lonesdale. Salmon pink, 15c. | Juliet. Rosy pink, wonderful, 15c. |
| Kriemhilde. Brilliant pink, 15c. | Rev. Williamson. Rich velvety crimson, marvelous, 20c. |
| Standard Bearer. Fiery scarlet, 15c. | Winsome. Creamy white, lovely, 20c. |
| Flora. Pure white, glorious, 20c. | Volker. Pure yellow, 15c. |
| Uncle Tom. Intense black, marvelously beautiful, 20c. | |

POMPON SORTS

- Elegante. Pink, 15c.
- Snow Clad. White, 15c.
- Little Herman. Cardinal red, tipped white, 15c.
- Alice Mouray. Rose magenta, exquisite, 15c.
- Snowball. Small white, 15c.
- King of Yellow. A prince, 20c.
- Lucy Faucett. Giant blossoms, changeable yellow, 15c.

PEONY FLOWERED DAHLIAS

- Germania. Strawberry red, 15c.
- Queen Emma. Pink and gold, 15c.

20TH CENTURY (Single)

A startler! Rose crimson, white tipped, variable, very large, showy, always in demand. Each, 20c; 3 for 50c.
3 Single Dahlias, our selection in Bulbs, 50c; 3 Single Dahlias, our selection, small plants, 30c.

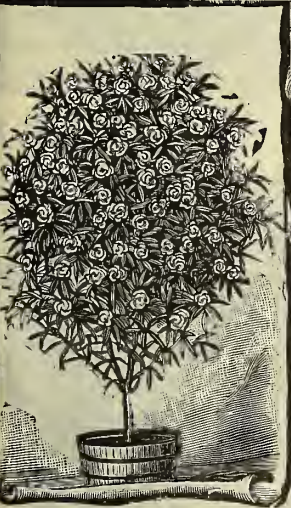
PRICE OF DAHLIA PLANTS

Plants. (Sent after April 15th. Will bloom finely first year.)
Any quoted at 15c above, 15c each, 3 for 35c, 12 for \$1.10 postpaid.
Price of the 20c varieties, Dahlia Plants. Price: Each, 20c; 3 for 40c; 12 for \$1.25, postpaid.
Dahlia Plants, our selection. Price: 6 for 50c; 10 for 75c, postpd.

PRICE OF DORMANT DAHLIA ROOTS OR BULBS

The roots have this advantage: You get more blooms the first season than from plants, but the blooms, while more, are no finer.
Any of the above 15c varieties—Dormant Roots. Price: Each, 20c; any 3 for 50c; any 6 for 90c; any 12 for \$1.50, by express.
Any of the above 20c varieties—Dormant Roots. Price: Each, 25c; 3 for 60c; 6 for \$1.20; 12 for \$1.80, by express.

THE ALAMO OLEANDER



An old favorite, for which there has sprung in the past two or three years a wonderful demand, and there is reason for this, for there is no flower more graceful and handsome and easier to grow than the Oleander, prince of the old-fashioned hardy house bloomers.

On one of our trips through Texas we found growing near the Alamo, the birthplace of Texas liberty, a magnificent group of Oleanders. The glorious plants were in full bloom, and we obtained the finest of them all, and have named same "The Alamo." It is a large, semi-double, pink bloomer. No matter how badly the Oleander is treated, whether it is put in the cellar during the winter, or in a cold room, it rewards the grower in the summer and fall with a great abundance of blossoms.

You will notice in the illustration the marvelously large blossoms. These are the result of careful growing and pruning, and with good attention, good soil, and pruning, blossoms can be increased almost to double the ordinary size.

Price: Pink Alamo Oleander, each 20c; 3 for 50c.
Second size, each, 30c; 3 for 85c. Extra large, 60c each.
White Blooming, each 20c; 3 for 50c.
Second size, each, 30c; 3 for 85c. Extra large, 60c each.
One each white and pink, 35c.
One each white and pink, second size, 50c.

HELIOTROPE

This delicate and delicious perfume stands unrivaled.

WHITE CORAL

Its great clusters of light, deliciously scented blossoms, often 22 inches in circumference, are borne in great abundance. Price: Each, 20c; 3 for 50c, postpaid.

QUEEN HELIOTROPE

Enormous trusses of deep purple giant blossoms, very sweet; one of the very finest. Price: Each, 15c, postpaid.



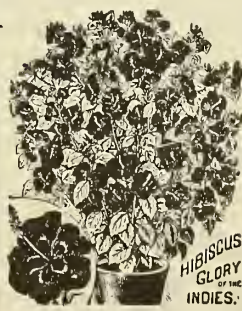
HIBISCUS GLORY OF THE INDIES

Greatest of all Hibiscus, free of bloom, sure to please, healthy and strong in growth. Fiery red. Price: Each, 20c, postpaid.

Ms. Horeb—Very double scarlet, free-blooming. Price: Each, 20c, postpaid.
Hibiscus, single red. Price: Each, 15c; double red, 20c; double yellow, 20c, postpaid.

HIBISCUS COOPERII

The rich glossy foliage has the greatest variety of variegation, showing light and dark green, pink, carmine, creamy yellow and white, and no two leaves show the same markings, some being all green, some nearly all pink and carmine, and others with nearly all the colors blended. It's a beauty. Price: Each, 25c, postpaid.



FERNS

THE BOSTON FERN

The demand for this wonderful Fern is increasing by leaps and bounds. Indeed, where formerly our trade demanded 1,000 plants it now requires 10,000, so popular this beautiful Fern has become.

In it we have the most satisfactory of all Ferns. It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are inimitable. No picture, no illustration, no description can do justice to this most magnificent of all graceful, hardy, easily kept Ferns. Its great fronds are often 6 feet long, and the very essence of beauty and grace—"spending constant gladness." Price, by mail, 20c each; 3 for 50c, postpaid.



New Crested Fern—Whitmanii

Larger plants by express:	Each
Size A, 3 in. pots.....	\$0.50
Size B, 4 in. pots.....	.75
Size C, 6 in. pots.....	1.00
Size D, 8 in. pots.....	2.00
Size E, 10 in. pots.....	3.00

THE NEW CRESTED FERN (Whitmanii)

We think this the most popular Fern. Rather dwarf in growth, but graceful, very compact, dense and feathery. Each frond or branch has a double row of perfect little fronds set at right angles to the mid-rib, and so thick they seem almost crowded. It is a healthy, vigorous grower, constantly unfolding fresh fronds of light green that contrast exquisitely with the deep green of the older fronds. It is somewhat like Barrowsii, but decidedly more fluffy, more delicate and beautiful. Price: Fine young plants, 20c; 3 for 50c, postpaid.

Larger Plants: A, each, 60c; B, 80c; C, \$1.25; D, \$2.50; E, \$3.50, by express.



The Famous Boston Fern

OSTRICH PLUME FERN PIERSONII—A graceful, charming fern. Price: Each, 25c, postpaid. Size A, 50c; B, \$1.00; C, \$1.75; D, \$3.00, by express.

GREEN LACE FERN—A most delicately beautiful and charmingly fancy-laced leaved fern. Price: Each, 25c; 3 in. Pot, 60c; 4 in. \$1.00; 6 in., \$2.00; 10 in., \$4.00, postpaid.

JAPANESE FERN BALL

This exquisite Fern is rooted in moss, and requires no earth. It is simply necessary to hang it up and supply it with water once a day. In full growth the beautiful foliage extends outward in every direction, as shown. It will live for years under proper treatment, alternately growing and resting. They need no earth, dish or pot. Simply soak well with tepid water for half an hour and hang up in a warm room.

Price: Dormant Balls, small, 50c; 2nd size, 65c, postpaid.



FERNS FOR PANS AND DISHS
Price for any of the following varieties, each, 15c; the set of 6 for 75c, postpaid.

ADIANTUM—Maiden hair fern.
ASPIDIUM TUSSISSIMENSE—A pretty dwarf species.

PTERIS CRETICA ALBO-LINETAT—Variegated white and green.

PTERIS GILBERTI. **PTERIS HASTATA**. **PTERIS WILSONI**.

COLLECTION OF FERNS

Our selection of 6 sorts, 60c. Our selection of 3 sorts, 35c; 6 sorts, including Boston Fern, in all 7 Plants for 75c, postpaid.

GERANIUMS

Prices for all Varieties, Except Noted, 15c Each; Any 3 for 40c; Any 12 (Regardless of Noted Price) for \$1.35 Postpaid.

SINGLE VARIETIES

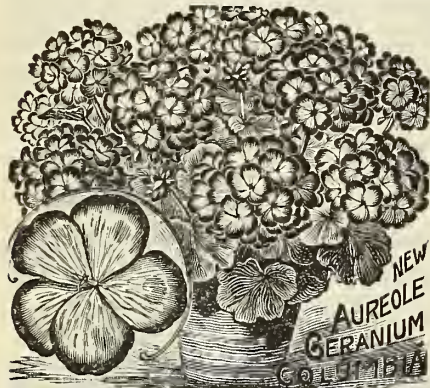
HELEN SALZER. A wonderful creation. It is pre-eminently beautiful, a seedling of an entire new type. The trusses are enormous. The color scheme brilliant, changeable, variable, wonderful. Price: Each, 20c, 3 for 50c, postpaid.

COLUMBIA. Rare, rich, large trusses carmine rose center maculated white; wonderful. A stunner! Price: Each, 20c; 3 for 50c, postpaid.

EUGENE SUE. Magnificent! Stunning! Enormous trusses! The color scheme in the main is a brilliant orange-scarlet; foliage large, luxuriant and branching, semi-dwarf; a highly desirable sort.

BEAUTY OF RICHMOND. Magnificent scarlet crimson, shading to a distinct white center; a magnificent bedder; also splendid pot plant for winter. Price: Each, 20c; 3 for 50c, postpaid.

NUIT POITIVINE. (CRIMSON.) Famed the world over as the handsomest, intense dark crimson, rosy purple, giant flowering single Geranium.



RIVAL. (SALMON RED.) Vincent, the greatest Geranium grower, says we ought to appreciate wondrous nature for having provided us with this flower gem. The Zenith of perfection. Color, a unique shade of soft salmon red.

SNOWDROP. (PURE WHITE.) Single. Pure snow white, large florets, big truss.

VICTOR GROSSET. (SALMON COPPERY.) A delightful shade of bright scarlet salmon; a splendid bedder and abundant bloomer. Single.

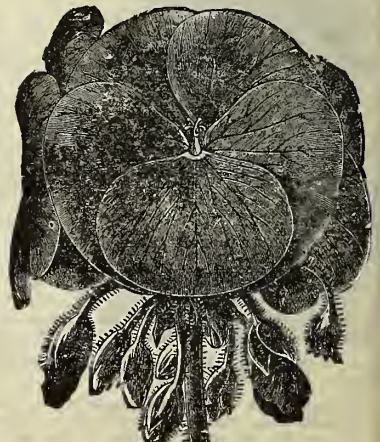
GRANVILLE. (ROSE PINK.) Original color of rose pink with white blotches, giant florets, enormous trusses. Plant makes a great bedder.

PAUL CRAMPÉL. (SCARLET.) The excellent single bedding variety, which promises to supersede all other scarlets, owing to its ironclad constitution, gigantic truss and free to bloom.

GABRIEL MONTOVA (Single)

Thou standest alone. Thou art in a class by thyself. Thou standest for quality, for aristocracy; nothing approaches thee that we have seen. Thy blossoms are borne in giant trusses of surpassing reddish purple hue; thy flowers are single, striking, captivating.

Price: Each, 25c; 5 for \$1.00, postpaid.



Gabriel Montova "The Aristocrat"—Each, 25c.

Ivy Leaved Geraniums

Mrs. J. G. Day—Intense shade of rosy crimson, rich and glowing. Price: Each, 15c, postpaid.

Colonel Powell—Flowers enormous size, giant among Ivy Geraniums. Color, white, soft blush. Price: Each, 15c; 3 for 40c, postpaid.

Leopard—Single florets measure 2 1/2 inches across, semi-double. Colorings so brilliant and distinct as to resemble an orchid—a remarkable Geranium. Price: Each, 15c; 3 for 40c, postpaid.

FIVE MAGNIFICENT POT OR GARDEN GERANIUMS



Glory Enough! This collection of five magnificent Geraniums, offered for the first time last spring, has taken the world by storm. We have never offered anything that was so popular, that was in such large demand, that was ordered by nearly every lover of plants than these five magnificent Geraniums! Indeed, of all the Geraniums known there are none better, finer, more floriferous and stronger contrast in colorings and forms than these five, and we are sure every one ordering this collection for 1916 will be more than pleased and delighted therewith.

1—ALPHONSE RICCARD. Bright vermilion scarlet, giant florets and trusses; the finest large-flowering scarlet bedder. A real wonder. Great for pots in the house. Price: Each, 20c; 3 for 50c; 10 for \$1.50, postpaid.
2—LA FAVORITE (WHITE). One of the finest double whites, pure in color; flowers of an enormous size; continuous bloomer. Unsurpassed as a white bedder. Price: Each, 20c, postpaid.
3—A. H. TREGO (SCARLET). Price: One each, above five princely bloomers, postpaid, 60c.

Giant among the intense brilliant, scarlet, semi-double Geraniums. Single florets often measuring 7½ in. in circumference, or nearly 3 in. in diameter. The trusses are of colossal size, borne on long, stiff stems. A great rarity. Price: Each, 20c; 3 for 50c, postpaid.
4—JEAN VIAUD (PINK). Semi-double, with single florets often measuring 2½ in. in diameter. Trusses frequently 15 in. in circumference. The color

is a clear rosy pink with a distinct striking white blotch at the center. Price: Each, 20c, postpaid.
5—MME. LANDRY (APRICOT SALMON). Constantly in bloom throughout winter and summer. Florets are very large and borne in enormous trusses. Color brilliant apricot salmon, shading to copper with eye; withstands the extreme heat of summer perfectly. Price: Each, 15c, postpaid.

Or remit 70c and we add a Pansy Geranium or Pelargonium to the lot.

GERANIUMS, DOUBLE VARIETIES

The following kinds are the rarest, choicest, finest of a long list of over 200 Double Geraniums. Each one of them is a gem.
S. A. NUTT (RED). It is safe to say that there are ten times more Nutt Geraniums planted each year than of any other ONE variety. It simply is the very best of the dark double crimson scarlet bedders, always in heavy demand. We have a very large stock of it; stands the sun perfectly and is always a mass of bloom. Price: Each, 20c; 3 for 50c; 10, \$1.25; 100, \$12.00, postpaid.
GEN. GRANT (SCARLET). This wonderful Geranium is called the "Leading Scarlet Double, full fire, Bedding Geranium." Color, bright vermilion scarlet; full round giant florets; borne in colossal trusses on long stems. Price: Each, 15c, postpaid.
BEAUTE POITEVINE. Double salmon pink, shading to clear salmon in center. Price: Each, 15c, postpaid.
BERTHE DE PRESILLY. Wonderful shade of silver rose; exquisite brightness, resembling the famous Day Break Carnation; blooms giant size; semi-double; finely shaped. Price: Each, 20c; 3 for 50c, postpaid.

PANSY GERANIUM OR PELARGONIUM

An entirely distinct class of strong growing Geraniums with giant blossoms of brilliant hues. Petals large, brilliantly blotched, resembling pansies.

- 1—EASTER GREETINGS.** A forerunner of a new race of Pelargoniums blooming continuously from March to September. Color, fiery red, growing often 3½ in. in diameter. Price: Each, 30c; 3 for 75c, postpaid.
- 2—BRIDESMAID.** Blossoms large pansy shape, petals blotched with rich velvet rose, lower petals soft lilac white. Price: Each, 20c; 3 for 50c, postpaid.
- 3—GOOD MORNING.** The coloring of this pansy geranium reminds one of the glorious sunrise, coloring the sky with every imaginable hue. Price: Each, 20c; 3 for 50c, postpaid.
- 4—WINE SAP.** Deep rose, with brown blood blotches. Price: Each, 20c; 3 for 50c, postpaid.
- 5—RED WING.** Petals deep dark maroon red, shading to rose. Price: Each, 20c; 3 for 50c, postpaid.

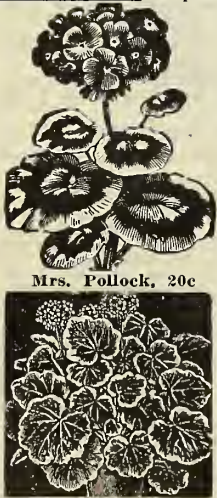


A Plant of Pansy Geranium or Pelargonium

One Each Above 5, 75c, Postpaid.



TRI-COLOR GERANIUM
MRS. POLLOCK (See cut)—The ground color of leaf is deep green; next comes a zone of dark crimson, the margin of which is tinted with scarlet, then a belt of green, the margin of leaf being a clear yellow. As an ornament for the parlor, nothing yet excels Mrs. Pollock. Price: Each, 20c; 3 for 50c, postpaid.
NEW ROSE GERANIUM ANGELUS
 It has the nature of Mrs. Taylor, but is a more vigorous grower, a free bloomer, while the blossoms are large and of a brighter red, resembling a small Pelargonium in colorings; its scent is a delicious rose. Price: Each, 20c postpaid.
DISTINCTION. Leaf bordered with dark band. Rose. Price: Each, 20c, postpaid.
SALLEROI
 Salleroi is the greatest acquisition in silver variegated Geraniums for bedding and pot purposes that has ever been introduced. Price: Each, 10c; 6 for 50c, postpaid.
HAPPY THOUGHT
 One of the handsomest decorative Geraniums grown, with a leaf coloring of its own. Price: Each, 20c; 3 for 40c, postpaid.
SILVER QUEEN
 A beautiful silver foliage variety. Price: Each, 20c, postpaid.



Mrs. Pollock, 20c

Salleroi, 10c



New Sweet-Scent Rose Geranium "Angelus," 20c



"MIDNIGHT"

"STORM CLOUD"

"CLOUD"



"MIDNIGHT"



STORM CLOUD

STORM CLOUD AND MIDNIGHT

ARE FOR SALE ONLY BY JOHN A. SALZER, LA CROSSE, WIS.

3 RARE FUCHSIAS, 50c

There is a wonderful revival in the Fuchsia and the calls for same at present run into the thousands. Here are three, the noblest of them all.

1—STORM CLOUD. Glorious blossoms, worth coming miles to see. It is the largest, finest double white Fuchsia, and its great snow-white balls, borne in such prodigal profusion, almost completely hide the foliage of the plant. Price: Each, 20c; 5 for \$1.00, postpaid.

2—MIDNIGHT. Grows somewhat taller than its companion, Storm Cloud, but for genuine beauty its deep, big midnight blossoms are hard to beat. Its blossoms are of great giant size. Price: Each, 20c; 5 for \$1.00, postpaid.

3—RED DRAGON. Blossoms long elongated shape. It is exceedingly floriferous, the original seedling when 9 months old bore at one time 167 large, long, lovely buds and blossoms of a peculiar, indescribable vermilion, velvety crimson color. Price: Each, 20c, postpaid.

One each above 3 Fuchsias, 50c, postpaid. Our Selected 5 Sorts, including above 3 for 70c, postpaid.

SPECIOSA FUCHSIA

The Three for 50c



This is the well-known, ever popular single Fuchsia, so largely grown for show. Price: Each, 15c; 3 for 30c, postpaid.

NEW LEMON PONDEROSA

Nothing that has ever been brought to our notice in the plant line has caused half the commotion that this wonderful Lemon has. It is a true ever-bearing variety. On a plant 6 feet high no less than 89 of these ponderosa Lemons were growing at one time. It was a beautiful sight to see. The tree was blooming, and at the same time had fruit in all stages of development, from the size of a pea up to the ripe fruit, showing it to be a true ever-bearer. Fruit has been taken from this tree weighing over four pounds. It is the juiciest of all Lemons, makes delicious lemonade. It fruits when quite small and makes a lovely house plant. Everybody can grow their own Lemons. It will fruit freely the second year. Thrifty young plants. Price: Each, 20c; 3 for 50c, postpaid. Second size: Price: Each, 35c; 3 for \$1.00, postpaid.

OTAHEITE ORANGE

This valuable and distinct variety of the Orange family is a dwarf, compact grower. As a pot plant this lovely dwarf Orange is one of the most novel and beautiful that can be grown. Its great beauty and value is its constant bloom and constant bearing. Bears in great profusion blossoms, green fruit and ripe fruit on the same plant at the same time. Fine, very fine. Price: Each, 20c; 3 for 50c, postpaid. Second size: Price: Each, 30c, 3 for 75c, postpaid.



The New Ponderosa Lemon

HARDY FLOWERING SHRUBS

Price for these shrubs: Mail size, 20c each; any 3 for 50c; any 6 for 85c; any 10 for \$1.30, postpaid.

PERSIAN LILAC. Bears its enormous trusses often 10 inches long of purple color, strongly fragrant.

SPIREA BUMALDA. Blooming from July until killed by frost. The blossoms are large and of a bright rose color; perfectly hardy.

WEIGELIA EVA RATHKE. The finest Weigelia, laden with fine bell-shaped carmine red blossoms all summer and autumn.

PHILADELPHUS. The blossoms are large, pure white, waxy, of delicious orange fragrance, and borne in prodigal profusion; absolutely hardy.

FORSYTHIA or GOLDEN BELL. Robes itself during April and May, the length of its branches, in pendulous bulbs of a bright yellow color. Immensely brilliant.

SPIREA VAN HOUTTEL. Showiest of all the Spireas; with long, slender branches that droop gracefully with their weight of pure white flowers.

CALYCANTHUS. It bears in May a great profusion of double purple blossoms, which have a strong pineapple fragrance.

DEUTZIA, PRIDE OF ROCHESTER. Perfectly hardy, large double white flowers.

CHINESE WISTARIA

Blooming freely, hanging their gorgeous and immense bunches of deliciously sweet, lovely flowers from porches and balconies; grows 100 ft. high.

Price: Each, 25c; 3 for 60c, postpaid. Price, by express: Extra large, 40c; 3 for \$1.00.

SNOWBALL

LARGE FLOWERING. Perfectly hardy anywhere, produces clusters of 4 to 5 large bulbs of handsome showy pure white flowers in the latter part of May; an old favorite everywhere.

Price of Snowball: Each, 20c; 2 for 35c, postpaid.

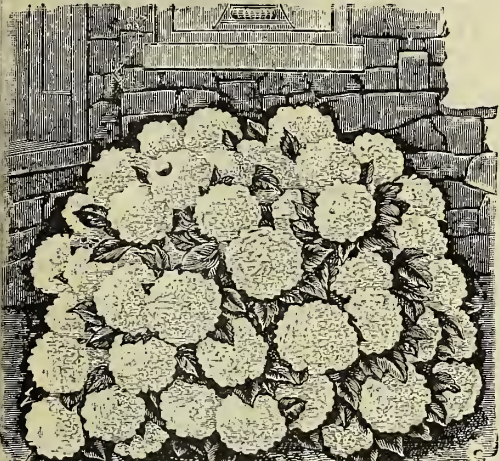
Large size: Each, 50c; 3 for \$1.40, by express.

One each above 10 Flowering Shrubs for \$1.30, postpaid.

Larger plants, by express: Any variety: 30c each; 3 for 75c; 10 for \$2.25.



HYDRANGEA GRANDIFLORA



A 4th sized Hydrangea Plant on Salzer's Lawn!
Its equal has yet to be found. Indeed, it is the most hardy shrub in cultivation, flowers are formed a large white trusses 6 to 10 inches in length, remaining in bloom until killed by frost. The flowers urn to rosy pink in the fall. It is as hardy as oak and a profuse bloomer; grows 6 feet high. Had a bush on our grounds 4 years old, in bloom last fall, and there were on it over 300 great trusses of flowers. As shown in the engraving, the plant is of compact and sturdy habit, and when laden with its great masses of bloom is exceedingly striking and attractive. A universal favorite. Splendid for cemetery, stands 60 degrees below zero.

Prices of Hydrangea Grandiflora according to size:
Each by Mail.....20c; 3 for \$0.50
d size.....40c; 3 for 1.00
d size, by Express.....60c; 3 for 1.50
th size. Very large.....\$1.00; 3 for 2.00

HYDRANGEA ARBORESCENS HILLS OF SNOW



This new American Hydrangea is believed to be the most beautiful, hardy flowering shrub introduced during the last 20 years. The plant, which attains a height of five or six feet, with near the same breadth, with large trusses of beautiful formed flowers of dazzling whiteness, rendering this a plant of peerless beauty.

The profusion of bloom of this new Hydrangea is very unusual. There have been counted 100 good trusses on one plant—trusses 7 1/2 inches in diameter. It is a true shrub, begins to bloom in early summer and continues into the fall, so that it is practically ever-blooming. After H. Paniculata Grandiflora has lost its color this variety is still fresh, eventually turning to a light green and then brown.

Price: Each, 25c; 3 for 60c, postpaid.
Large plants: Each, 50c; 3 for \$1.00; 10 for \$2.75, by express.

Hydrangea Arborescens, each 25c; 3 for 60c.

HYDRANGEA OTASKA MONSTROSA COMPACTA

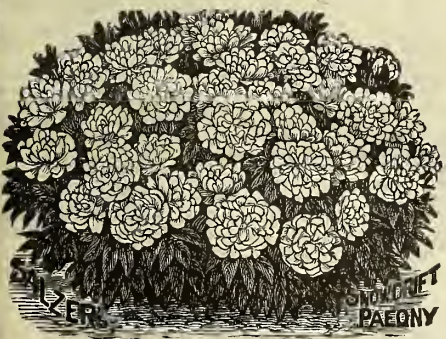


The finest of all pot growing pink blooming hydrangeas. Small plants gotten this spring and grown will give great bloom by fall. An excellent plant for pot culture; will be flowered extensively for Easter decorations: Price: Each, 20c; 2 for 35c, postpaid.

HYDRANGEA HORTENSIA

HORTENSIA. A splendid variety that will always be a favorite. Its growth is strong and upright, forming excellent specimen plants; flowers pink in immense trusses. Price: Each, 15c; 2 for 25c, postpaid.

PAEONIES



1—LA CROSSE. (DOUBLE PINK.) A glorious, fragrant, very double, extremely free blooming Pink Paeony; formed and exquisite Paeony. The blossom-bearing a great number of giant colossal, magnificent size blossoms.
Price: 30c each; 3 for 85c, postpaid.
2—GOETHE. (DARK RED.) A magnificent variety. Colossal bunches of intensely dark red coloring are already borne after second year.
Price: 30c each; 3 for 85c, postpaid.
One each of above, 4 for 75c, postpaid; by express: Larger plants of above, 35c each; 4 for \$1.00.

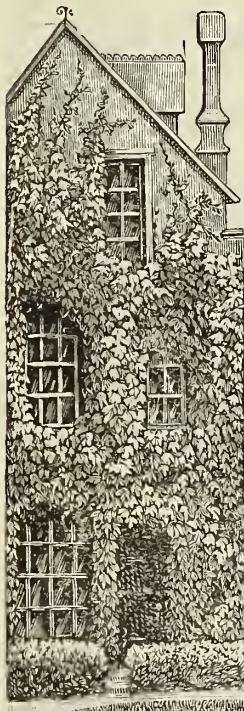
3—SNOWDRIFT. (PURE WHITE.) A beautiful pure white, very large, finely formed and exquisite Paeony. The blossom-bearing a great number of giant colossal, magnificent size blossoms.
Price: 25c each; 3 for 70c, postpaid.
4—GIVALET. (DEEP PINK.) A grand sort; extremely early; bears its deep pink glorious blossoms in wonderful profusion. It is a striking variety.
Price: 25c each, postpaid.

SIX SUPERB DOUBLE PAEONIES

CHARLEMAGNE. Late, creamy white, tinted lilac and rose.
Price: Each, 50c; 10 for \$4.00, postpaid.
DELACHEL. Late, deep crimson-purple.
Price: Each, 25c; 10 for \$2.00, postpaid.
FELIX CROUSSE. Late, brilliant flaming-red, the best red.
Price: Each, 50c; 10 for \$4.00, postpaid.
HUMERI. Late, fragrant, beautiful rose pink.
Price: Each, 25c; 10 for \$2.00, postpaid.
MARIE LEMOINE. Late, massive, extra-large ivory white.
Price: Each, 50c; 10 for \$4.00, postpaid.
FESTIVA MAXIMA. Early, fragrant, pure white, a perfect paeony.
Price: Each, 35c; 10 for \$3.00, postpaid.
One each of the above 6 for \$2.00, postpaid.

Snowdrift, each, 25c; 3 for 70c, postpaid.

HARDY OUTDOOR CLIMBERS



AMPELOPSIS VEITCHII

AMPELOPSIS VEITCHII

It clings firmly to any wall or tree; needs no support. The leaves at first are of an olive green color, then brown, changing to bright scarlet in the autumn. Indescribably grand. No climber just like it. It's handsome. Try it. Price: Each, 20c; 3 for 50c; 7 for \$1.00, postpaid.

Extra size. Price: Each, 40c; 3 for \$1.00, postpaid.

XXX extra large. Price: Each, 75c; 3 for \$2.00, by express.

AMPELOPSIS ENGLEMANII (New)

Best of all! The most magnificent of all Ampelopsis varieties, perfectly hardy, of wondrously free growth, covering walls and trellises with bright, shiny, overlapping foliage, brilliantly beautiful. Price: Each, 25c; 3 for 60c, postpaid.

Large. Price: 50c each, postpaid.

AMPELOPSIS VIRGINIA

A vine well known; climbing in one season to the height of 20 feet. It is as hardy as oak; does well anywhere. Price: Each, 20c, postpaid.

HONEYSUCKLES

1—**ROYAL SCARLET**. The prince of all Honeysuckles; climbs rapidly, attaining the height of 20 feet, and bears innumerable bright scarlet, fragrant blossoms. The Royal Scarlet is extremely hardy and floriferous. A three-year-old plant is known to have had by actual count over 2,000 great scarlet clusters of bloom in one season. Price: Each, 20c; 3 for 50c, postpaid.

2—**HAPPY CHILDHOOD**. Our new, pure white seedling. Grows very rapidly and bears great quantities of pure white, very fragrant flowers. Hardy. Price: Each, 20c; 3 for 50c, postpaid.

3—**GOLDEN BEAUTY**. Bears very long golden yellow blossoms in great profusion. Price: Each, 20c; 3 for 50c, postpaid.



ROYAL SCARLET HONEY SUCKLE
A. SALZER

CLEMATIS

The royal glory of this splendid, everblooming flower may well be said to mark it as a prince among all hardy flowering vines. We presume every one of our customers who see it bloom each Summer promises to plant it in his own yard or garden at the next opportunity. It is especially adapted to open lawns or house fronts in the city or country. Perfectly hardy; blooms the entire season, bearing beautiful and lasting flowers.

1—**CLEMATIS JACKMANNII**. This Clematis, with its royal purple giant blossoms is easily the Prince of all Clematis. It begins blooming usually the same season, and then forever thereafter it is lavish with its floral glory. On a 3-year-old plant it is not unusual to see from 100 to 200 blossoms at one time. The Jackmannii blooms early and continually. The blossoms are very large, thick in texture, and of rich deep purple. The 50c sizes are strong and will with ordinary care bloom freely this summer.

Price: Jackmannii, 1st size, 50c each; 2nd size, 30c, postpaid. Extra large, \$1.00, postpaid.

2—**CLARET**. Wine color, always rare, gorgeous blooms. Price: 1st, 50c; 2nd, 30c, postpaid.

3—**SNOWFLAKE**. Very fine white variety, blooming freely, bearing hundreds of blossoms. Price: 1st size, 50c; 2nd size, 30c, postpaid.

4—**SKY BLUE**. Exquisitely beautiful, large blossoms, very rare. Price: 1st size, 50c; 2nd size, 30c, postpaid.



JACKMANNII CLEMATIS

1 each above 4 large flowering Clematis, 1st size, \$1.75; 1 each above, 2nd size, \$1.00, postpaid. Any 2, 1st size, \$1.00; any 2, 2nd size, 55c, postpaid.

CLEMATIS PANICULATA

A vine of very rapid growth, quickly covering trellises and arbors with handsome, clean, glossy green foliage. The flowers are of medium size, pure white, borne in immense sheets and of a most delicious and penetrating fragrance. The flowers appear in September, at a season when few other vines are in bloom. The extreme rapidity of growth, the showy foliage, beautiful and fragrant flowers and hardiness, serve to make this one of the very choicest of recent introductions. Price: Each, 25c; 3 for 60c, postpaid. Extra large, 60c each, postpaid.

THE WONDERFUL HARDY JAPANESE KUDZU VINE

(Pueraria Thumbergiana "Jack-and-the-Bean-Stalk" Vine)

If you wish a Vine that will grow anywhere in the Best or Poorest Soil—Then plant the Japanese Kudzu Vine.

The most remarkable and rapid growing of all hardy vines, often making a growth of fifty to seventy-five feet in one season and flourishes where nothing else will grow; will last for 25 years or more. In the North the plant dies to the ground in Winter, coming up again from the roots in the Spring. It has clusters of delightfully fragrant purple flowers in Summer and Autumn, with large beautiful deep green leaves, affording a dense shade, making it invaluable for covering porches, arbors, fences, rockeries, dead or old trees, etc. Price: Each, 20c; 3 for 50c, postpaid. Extra Large Plants, 35c each; 6 for \$1.50, postpaid.

SALZER'S RADIANT HARDY PHLOX

The grandest of all perennials. As a border plant or for show bed the brilliant phlox stand unrivalled! Hardy as oak, of easiest culture—of prodigal bloom.

1—**VIRGIL**. Enormous trusses, violet blue. Price: Each, 15c, postpaid.

2—**HEROINE**. Indescribably grand, orange scarlet, single florets often larger than a silver dollar piece.

3—**DIANA**. Giant blossoms, marvelously grand and magnificently stately. Purplish crimson. Price: Each, 15c.

4—**BILLY SUNDAY**. A blood-red scarlet with enormous trusses! A strong, vigorous grower. A silver one-half dollar falls to cover the single floret of this colossal giant! It's a brilliant wonder. Price: Each, 20c; two year 35c.

Prices: Above eight (except where noted), each, 15c; two-year-old, 30c, postpaid. Any three of above, eight for 40c; the eight, \$1.00, postpaid. Any three of above, eight two-year-old, 70c; the eight, \$1.40, postpaid.

5—**ELMIRA**. Colossal in size, beautiful in the extreme, white, pink eye.

6—**LA CROSSE**. A Magnificent Phlox a silver dollar piece will not cover a single floret. Giant in size, stately and grand in appearance, wonderfully beautiful, shiny scarlet crimson. Price: 20c.

7—**SILVER LACE**. Giant blossoms pure snow white, profuse bloomer. Price Each, 15c, postpaid.

8—**"MA" SUNDAY**. Magnificent trusses of large pink flowers, beautiful in the extreme. The cherry red eye adds to its grandeur. Price: Each, 20c; 2-year, 30c, postpaid.

TEN GIANT COLossal PHLOX

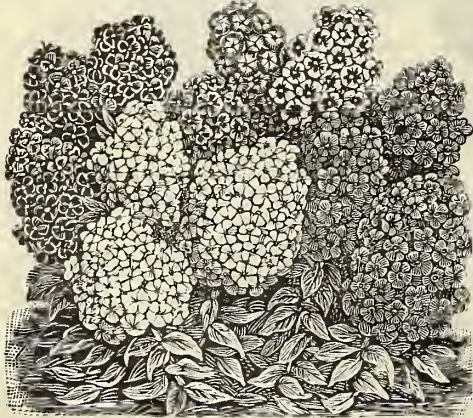
Nothing in the floral world equals the brilliant bloom of phlox!

1—**FRAU VON LASSBURG**. Pure snow white, very large.

5—**COQUELICOT**. Bright orange-scarlet; one of the finest

6—**PANTHEON**. Salmon rose, enormous. Price: Each, 20c

7—**GOLIATH**. Bright carmine, dark red center; colossal.



A Bed of Salzer's Radiant Phlox

2—**ECLAIREUR**. Crimson and rosy eye. Price: Each, 20c.

3—**HENRY MURGER**. Pure white, with large deep carmine center, very showy.

4—**LA VOGUE**. Mauve, with large rose center. Price: 20c. Price of above 10 Giants: Each, 20c; any 3 of above 10, \$2.40, postpaid. Price: Two-year-old, each, 35c; any three, 85c; the 10, \$2.40, postpaid.

8—**JULES CAMBON**. Beautiful reddish purple, white eye, giant blossoms.

9—**LAIGLON**. A splendid deep rose, carmine eye; magnificent.

10—**ROSENBERG**. Red violet, blood red eye; monstrously large. Price: Each, 20c; 50c; the 10 for \$1.50, postpaid.

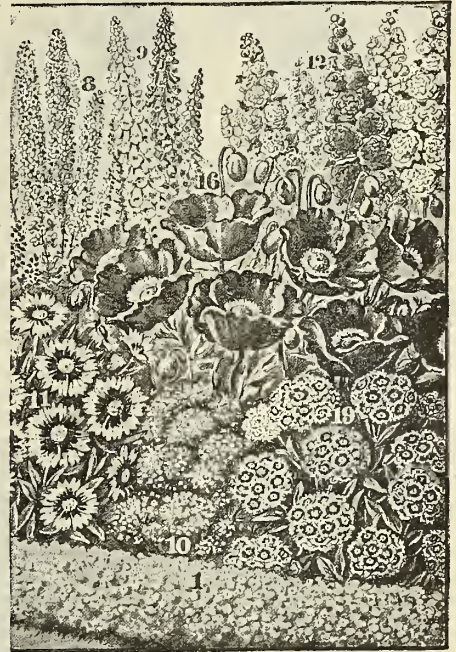
HARDY PERENNIAL PLANTS

Prices where not otherwise stated, 15c each; 3 for 40c; 10 for \$1.25 Postpaid. The 20, \$2.25.

- 1—GIANT ACHILLEA. Its many branches hold their great mass of pure white feverfewlike flowers about a foot above the soil. For cemetery planting, it is the most valuable of all white flowers. It blooms from May until snow flies. Each, 15c; 5 for 50c; 10 or 75c. Seed Pkg., 10c.
- 2—AQUILEGIA, Coerulea. This handsome Columbine from the Rocky Mountains is a most striking and showy kind with blue and white flowers. Each, 15c. Seed Pkg., 10c.
- 3—AQUILEGIA, Vulgaris. This old standard variety of Columbine is one of the most reliable, and is composed of many shades and forms. Seed Pkg., 10c.
- 4—CAMPANULA PERSICIFOLIA (Peach Bells). White. One of the finest campanulas with large, handsome white bell shaped flowers. A great acquisition. Height, two feet; flowers in June and July. Seed Pkg., 10c.
- 5—CAMPANULA PERSICIFOLIA. Blue. Large bright blue flowers. Seed Pkg., 10c.
- 6—COREOPSIS. The flowers are a rich golden-yellow, of graceful form; it blooms the entire summer and autumn. Each, 15c; 5 for 50c. Seed Pkg., 10c.
- 7—DELPHINIUM, Formosum. Dark blue with white center; 3 to 4 feet high.
- 8—DELPHINIUM, BELLADONNA. Free and continuous blooming, never being out of flower from the end of June until cut down by hard frost. The clear turquoise-blue of its flowers is not equaled for delicacy by that of any other flower. Seed Pkg., 10c.
- 9—DIGITALIS, FOXGLOVE. One of the finest hardy perennials, with finely spotted flowers of white, purple, lilac and rose colors. Blooms in June.
- 10—GYPSOPHILA. Graceful, branched panicles of pretty, little white flowers. Blooms in August and September. Height, two to three feet. Seed Pkg., 5c.
- 11—GAILLARDIA, Grandiflora. One of the showiest hardy plants, two feet high; beginning to flower in June they continue the entire season. The large flowers are of gorgeous coloring. The center is dark red brown, while the petals are marked with tinges of brilliant crimson, orange and vermilion. Each, 20c; 3 for 50c.
- 12—HOLLYHOCKS. Stately, majestic, hardy plants, favorites in the old-fashioned hardy garden; their colossal spikes produce a showy effect, which cannot be secured with another flowering plant. Each, 15c; 5 for 50c; 10 for 75c. Seed Pkg., 10c.
- 13—HIBISCUS. Grows to be a height of 5 feet, bearing innumerable giant blossoms of brilliant hues, foliage immense. Each, 20c; 3 for 50c. Seed Pkg., 10c.
- 14—LYCHNIS. Very showy dense heads of brilliant orange-scarlet flowers. Height, two to three feet; blooms all summer.
- 15—LOBELIA CARDINALIS. Most striking; the deep scarlet flower spikes attract attention wherever grown. Height, 4 feet. Blooms from July to September. Each, 10c; 3 for 50c. Seed Pkg., 10c.
- 16—POPPY ORIENTAL HYBRIDS. Immense flowers of brilliant colors, varying from bluish white, orange to deep scarlet.
- 17—SWEET ROCKET. A splendid 2 to 3 foot tall growing, hardy perennial; always in bloom; very sweet. Each, 15c; 4 for 50c.
- 18—PLATYCODON (Japanese Bell Flower). One of the very finest of all perennials. Form neat bushes and bloom continuously during May and June; yes, often late into September; dark blue. Each, 20c; 4 for 50c. Seed Pkg., 10c.
- 19—SWEET WILLIAM. One of the finest and best known of our hardy garden plants. Brilliant colors mixed. Each, 15c; 10 for \$1.00. Seed Pkg., 10c.
- 20—YUCCA. Grows more beautiful and blossoms more freely each succeeding year. It lives forever, bearing great quantities of white blossoms. Each, 15c; 3 for 40c.

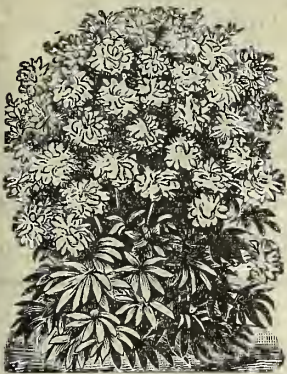
Price of Hardy Perennials

Any 3, 40c; any 5, 70c; any 10, \$1.25; the 20, \$2.25.
One each above 20 with one each Rudbeckia and Bleeding Heart thrown in, for \$2.50.



RUDBECKIA GOLDEN GLOW

The most distinct large flowering hardy plant. A magnificent grower, very branching, and each branch bears from 6 to 20 great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly. Each, 20c; 4 for 50c; 10 for \$1.00.



Rudbeckia, 20c.

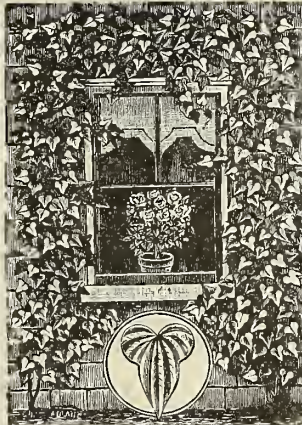
CINNAMON VINE

The Cinnamon Vine without question is the most popular hardy vine in cultivation. Indeed, there are ten times as many Cinnamon Vines grown than of any other vine known to the trade, and there is reason for this. No other vine so completely fills the want of a rapidly growing, hardy, beautiful, fragrant vine as the Cinnamon. It is perfectly hardy and will grow anywhere on earth.

Beautiful foliage, dainty flowers, exquisite perfume.

Hardy climber with dark green foliage, and late in the season bearing a profusion of small white flowers of a delicious cinnamon fragrance. Perfectly hardy everywhere, the vines dying down to the ground each autumn, but growing very rapidly in early Spring, soon covering any trellis or arbor. Where you wish to hide unsightly places we would suggest planting the Cinnamon Vine. Every tuber sure to grow. Plant any time in Spring. Please order at once.

Strong Tubers, each, 10c; 3 for 20c; 10 for 65c, postpaid. Monster Tubers, 20c each; 3 for 50c, postpaid.



Monster Cinnamon Vine, each 20c.

BLEEDING HEART



Bleeding Heart—Each, 20c; 2 for 30c.

HOPS

This is a rapid and beautiful climbing vine, bearing great clusters of golden Hops, which are not only beautiful and fragrant, but useful for medicinal purposes, for yeast, tea, etc. Six plants suffice for large family. Hop vines are in great demand, make splendid vines for covering fences, outhouses, barns, etc. Each, 15c; 6 for 50c; 25 for \$1.75; 50 for \$3.00.



Salzer's Prolific Hops

It will stand the coldest winters and flourish, and a single plant will bear from 100 to 500 long spikes of blood red, heart-shaped, drooping flowers, hence the name, Bleeding Heart. Price, postpaid, each, 20c; 2 for 30c; 5 for 65c; 10 for \$1.20, postpaid; by express, 10 for \$1.00.

PALMS

3 RARE PALMS FOR 60c, POSTPAID



The Graceful Phoenix



LATANIA BORBONICA



KENTIA

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant that will stand such varied and rough usage as the Palm. Ordinary moisture, partial shade and moderate warmth are its requisites.

ARAUCARIA EXCELSA

The grandest of all evergreen house plants; a regular beauty; very graceful, fine and rare. Easily taken care of. The joy and delight of everyone. It's a continuous joy to have the Araucaria in your collection. Nothing will please you more. "It's a chaste plant."

Small plants, 50c each; larger, \$1.00 to \$2.00 each.



FILIFERA PALM
FILIFERA. Known as the Weeping Palm world over. Each, Seed, per 5 kernels, 10c.
DRACAENA. A giant decorative plant. Splendid grown alone as the center of vases, jardineres, etc. Each, 20c; seed, 5 kernels, 10c.
DRACAENA MANICATA. Giant plant. Each, 20c; seed, 5 kernels, 10c.
DRACAENA TERRESTRI. Brilliant color; scarlet leaves. Each, 30c.

- 1—PHOENIX. Graceful and charming in the extreme. Each, 25c; 3 for 60c; seed, per 5 kernels, 10c.
 - 2—LATANIA. The most popular Palm known. Each, 25c; 3 for 60c; seed, per 5 kernels, 10c.
 - 3—KENTIA. A charming Palm, graceful, hardy, popular. Each, 25c; seed, per 5 kernels, 10c.
- Above 3 for 60c, postpaid. Above, second size, each, 50c; 3 for \$1.40. Above, third size, each, \$1.00; 3 for \$2.50.

CYCAS REVOLUTA, THE TRUE SAGO PALM



Cycas Palm

Anyone having seen this most magnificent Cycas will admit that no other plant can equal it in grandeur. Indeed, it is the noblest of all palms, yes, of all plants, and is easily by noble right the king of the plant kingdom. Easy to grow.

- 1st Size.....\$0.40
- 2d Size.....60
- 3d Size.....1.00
- 4th Size.....2.00



Philodendron

PHILODENDRON

The rarest of all tropical climbers. Leaf thick, very large, edged a lively green, running in India and Brazil 50 feet tall and sending roots down from each joint until the ground is reached. A great, great rarity.

If you are lucky enough to possess one of these plants you will hear: "Oh, what is it? 'What a wonderful plant,' and similar remarks. It is of a very easy culture, will grow anywhere where house plants grow. Each, \$1.00; 2nd size, \$2.00; 3rd size, \$3.50.

PALM SEEDS

Palms are of easy growth from seed. Full directions, "How to Grow Palms," with each package, Palm seed mixed, 10 kernels, 15c; package of 50 kernels, 50c. Ten kernels of Palm, Dracaena, Pandanus and Banana seeds mixed in one package, 20c; package of 50 kernels, 75c.

PAEONY SEED

Fine for growing Paeony plants. Pkg., 15c; 1/2 oz., 60c; oz., \$1.00.

PANDANUS UTILIS

Called Screw Pine from arrangement of leaves on stem. A stately plant similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, 30c each; 2d size, 60c each; 4 kernels of seed, 10c.



Pandanus Vetchii

PANDANUS VETCHII

Without question the very, very finest, most graceful, variegated plant growing. The Croton is beautiful in the extreme, but Pandanus Vetchii has it beaten at every point. It is one of those graceful, charming plants in white and green that is always rare and always enhances the value of any home collection. (See cut.) Each, 40c; large plants, \$1.00 to \$2.00.

PASSIFLORA



A vine of glorious flowers, said to represent the Passion of Christ.

Each, 20c.



ENGLISH IVY

IVY

IVY, GERMAN OR PARLOE. Useful for hanging baskets and vases. Each, 10c.

IVY, ENGLISH. Hardy. A grand revival for this universal favorite broken out among American people. Everybody seemingly is buying English Ivy! Each, 15c; large plants, 35c to 75c each, postpaid.

BRIDE'S MYRTLE. Each, 15c.
ORCHIDS. Elegant sorts, choice bloomers. 60c to \$2.00 each.

PRIMULAS

FORBESI (Baby Primrose). Pinkish white flowers. Each, 15c.

OBONICA. Large pink, fringed flowers. Each, 15c.
CHINESE. Strong plants. Each, 15c.

VINCAS

Great vines for hanging baskets, vases, window boxes, etc.
Green—Each, 10c; 2nd size, 20c; very large, 35c.
Variegated—Each, 10c; 2nd size, 20c; very large, 35c.

THE ROSE

Hundreds of new roses are being offered to the people of America at present by florists, and of the long list but few are really lasting merit, or such that will reward the ordinary grower with anything like "paying buds." One or two buds a year from a Rose with a high, commanding title is certainly not as good as 100 or more buds from a trusted, tried and standard Rose; hence this list this year contains only the cream of free bloomers.

AGRIPPINA

A magnificent Rose, blooming almost continuously; color, intense dark red. Makes a magnificent bud for buttonhole purposes. Each, 20c; 3 for 50c.



HERMOSA. The freest blooming, glorious pink Rose in cultivation; an ever-bloomer; magnificent in every respect. Each, 20c; 3 for 50c.

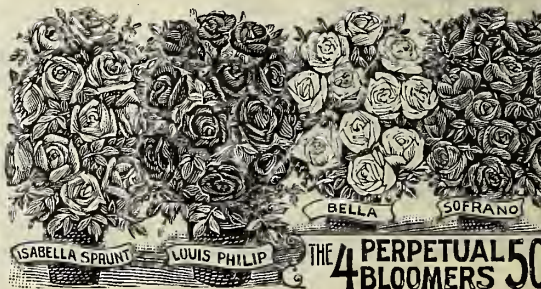
Above two everbloomers, one intense dark red—the other, lively pink, stand unrivaled. One each of above two, price, postpaid, 30c.

FOUR PERPETUAL BLOOMERS, 50c

In Salzer's four Perpetual Bloomers you have the roses for the people, for the masses that anybody can grow! Small plants gotten this Spring and either grown in pots, planted in the garden will grow rapidly and can then be potted in Fall for house use will produce blossoms all Winter long. There is nothing finer or more satisfactory than our four Perpetual Bloomers for 50c, postpaid.

Of these four extremely free flowering Roses we sold the past four years upward of 100,000 plants, and no Roses on earth bloom more freely than these.

- 1—**BELLA.** The sweetest, freest bloomer, of pure snowy white. Each, 15c.
 - 2—**LOUIS PHILIP.** The grandest, freest blooming crimson red Rose known. Each, 15c.
 - 3—**ISABELLA SPRUNT.** No breed so fine, no yellow Rose so free of bloom. Each, 15c.
 - 4—**SOFRANO.** Grand saffron or coffee colored; exquisite buds; free bloomer. Each, 15c. They never fail you.
- Price of the four, 50c, postpaid.



ISABELLA SPRUNT, LOUIS PHILIP, BELLA, SOFRANO. THE 4 PERPETUAL BLOOMERS 50c

EVERBLOOMING HYBRID TEA ROSES

This class is rapidly taking the foremost rank of Roses for garden culture. They are the result of crossing Tea Roses with Hybrid Perpetuals, are perpetual bloomers all Summer and Fall, appear in the richest and varied colors, and are comparatively hardy, standing the winters as far north as Chicago with only little protection; but here in the North they are best taken up in the fall and kept in the house over winter.

THE FOUR BEST NOVELTIES

Any of the 4 Novelties: Price: Mail size, each, 25c; any 4 for 75c, postpaid; Large Plants, Price, by Express: Each, 40c; any 4 for \$1.25; any 12 for \$3.50.

1. **MY MARYLAND**—Valuable as a forcing or bedding Rose. The plant is of strong, vigorous growth, very free-flowering, every shoot bearing one or more flowers, which are double, of perfect form, of a bright but tender salmon-pink, which lightens up beautifully as the flower expands, strongly and delightfully fragrant. Price: 25c, postpaid.

2. **MRS. AARON WARD**—Color is a distinct shade of Indian-yellow, which as the flower expands, shades lighter towards the edges, making a splendid color combination, which is more decided in dry than wet weather. Price: 25c, postpaid.

3. **WHITE KILLARNEY**—A pure white sport from Killarney. Awarded Silver Cup at National Flower Show. Identical with the ever-popular and well-known pink Killarney. A strong, robust grower, flowering very freely throughout the season. The flowers are very large, buds long and pointed; erect stems; a great acquisition. Price: 25c, postpaid.

4. **PINK KILLARNEY**—Like the white in form and size, only Pink. Price: 25c, postpaid.

13 SPLENDID HYBRID TEA ROSES

Any of the following varieties: Price: Mail size, 20c; any 6 for 90c; the 13 for \$1.65, postpaid. Large plants, Price, by Express: Each, 35c; any 3 for \$1.00; the 13 for \$3.50.

1. **BESSIE BROWN**—Creamy-white, flowers of immense size and great substance; will last longer on the bush in good condition than any other Rose we know.

2. **CAROLINE TESTOUT**—One of the most popular and valuable bedding varieties; large, full, globular flowers of bright, satiny-rose, with brighter center; very free and fragrant.

3. **DEAN AN TEPLITZ**—An intense salmon-pink Rose; with bud of extraordinary length opening into a mammoth bloom of splendid substance. An English gold medal Rose that ranks with the very best.

4. **ETOILE DE FRANCE**—The gold medal Rose of France. Flowers large and borne on long, stiff stems; color clear, red-crimson velvet; very fragrant. In England it has caused quite a sensation.

5. **GRUSS AN TEPLITZ**—This, the reddest of all red roses, is a rose for everybody, succeeding under the most ordinary conditions. In color it is of the richest scarlet, shading to a velvety-crimson; very fragrant.

6. **KAISERIN AUGUSTA VICTORIA**—Pure white, with shadings of primrose yellow; deeper in the center; a distinct and very beautiful variety.

7. **LA FRANCE**—The Queen of all the Roses. Beautiful bright, silvery pink with pale lilac shadings, over the entire flower in form; one of the sweetest scented Roses.

8. **MADAME ABEL CHATELAIN**—The most popular Rose in England, both in the garden and as a cut flower; thousands of its beautiful buds being sold daily on the streets of London; it succeeds equally well here, is a strong grower and produces very freely beautiful flowers of carmine-rose, shaded with salmon.

9. **MADAME JULES GROLEZ**—One of the best, a beautiful satiny Chinarose, color, very bright and attractive; flowers of large size, very double, of good form and remarkably free-flowering.

10. **MADAME MELANIE SOUPERT**—Flowers very large with bold cupped petals, almost full and globular. Color, golden-yellow, center, orange-yellow, the whole flower suffused with delicate pink.

11. **MADAME RIVOIRE**—Apricot-yellow with lighter center; large semi-double flowers.

12. **MADAME SEGOND WEBER**—One of the grandest novelties of recent years. The color is rosy-salmon and flesh-pink. The bud is long and pointed, opening into an enormous bloom which deepens its color until fully expanded, when it is as impressive as an "American Beauty."

13. **RICHMOND**—Absolutely the finest, rich red rose! Price: Each, 25c, postpaid.

THE NATIONAL ROSE OF AMERICA THE AMERICAN BEAUTY

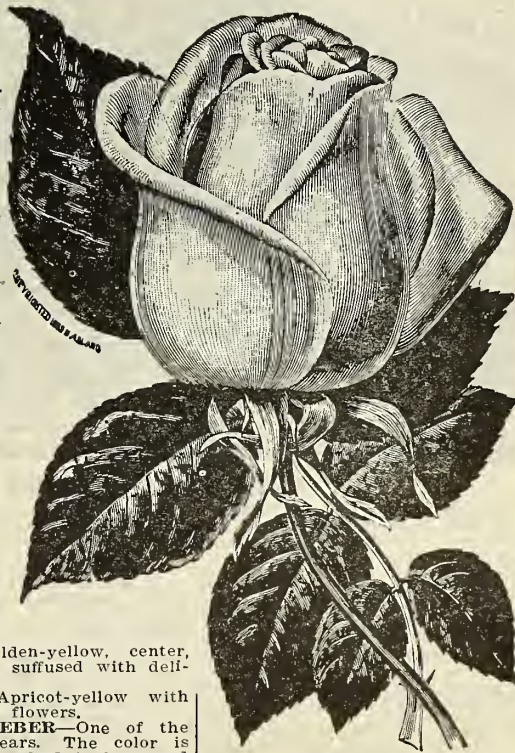
The Largest, Sweetest and Best of All Hardy Roses

More plants are grown and more flowers are sold of this, "The Queen of all Roses," than any other Rose in cultivation, and deservedly so, for it is one of the grandest and most beautiful Roses now known. It is a genuine Hardy Ever-Blooming Rose. For immensity in size, rich and rosy crimson color, exquisite form and delicious fragrance, it stands without an equal. It is a quick and bushy grower, with splendid foliage, producing upon stems frequently over six feet in height, magnificent buds and large, deep, double flowers of the most delightful and perfect rose fragrance. Is valuable both for house and garden culture. With slight protection it remains out of doors in latitude south of Chicago while here in Wisconsin with good care and protection it withstands 40° below zero.

Strong plants, Price: postpaid, 20c each, 3 for 50c. Large plants, 40c each, 3 for \$1.00.



Bessie Brown—the Glorious, 20c



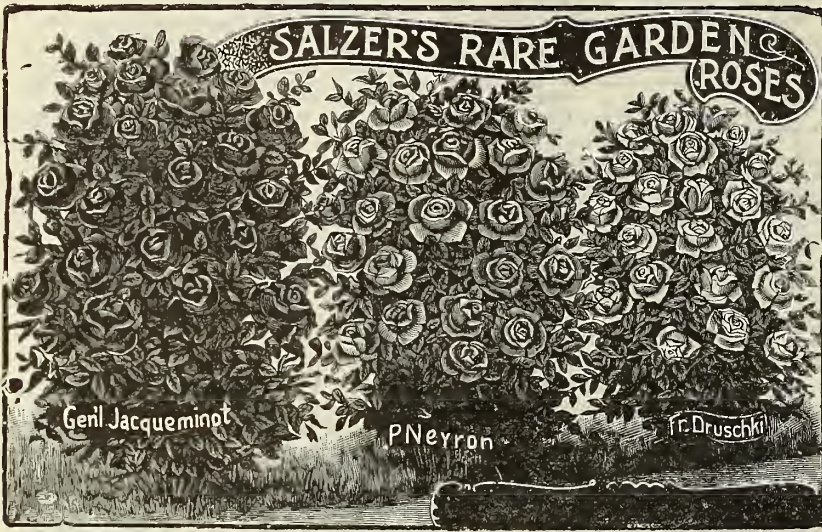
My Maryland

7. **LA FRANCE**—The Queen of all the Roses. Beautiful bright, silvery pink with pale lilac shadings, over the entire flower in form; one of the sweetest scented Roses.



AMERICAN BEAUTY

HARDY GARDEN ROSES (HARDY EVERYWHERE)



- 1—**ULRICH BRUNNER.** The flowers are borne on long flower stems almost devoid of thorns. Enormous buds; color, bright cherry red.
- 2—**GEN. JACQUEMINOT.** The most popular of all Roses of the Hybrid Perpetual class. Color, rich crimson; of fine shape and exquisite fragrance. No words can adequately describe its charms. Price: 25c, postpaid.
- 3—**MAD. PLANTIER.** Withstands the cold winters of Wisconsin without protection. It has pure white, perfect flowers, fine buds, very fragrant; especially suitable for cemetery planting.
- 4—**PAUL NEYRON.** The flowers are immense; probably the largest Rose; bright, shining pink, clear and beautiful; blooms the first season and all summer.
- 5—**MRS. JOHN LAING.** Rich satiny pink. Colossal in size, very full of delicious fragrance. Very hardy. Almost as free blooming as a monthly Rose.
- 6—**FRAU KARL DRUSCHKI.** The Idea Hardy White Rose. Its flowers, which are very large, are perfect in form and snow-white in color, with large shell-shaped petals, forming a beautiful flower. The plant is a strong, vigorous, healthy grower and remarkably free flowering. Price: Each, 25c, postpaid.
- 7—**PRINCE CAMILLE DE ROHAN.** One of the darkest colored Roses; very dark velvety crimson, changing to intense maroon. A very prolific bloomer, and blossoms are of excellent form and size.
- 8—**MAGNA CHARTA.** Bright deep pink, very large and fragrant. A grand, hardy, popular garden Rose.

Price, mailing size, each, Express when Noted, 20c; any 5 for 75c; any 8 for \$1.00 postpaid.

BABY RAMBLER ROSES

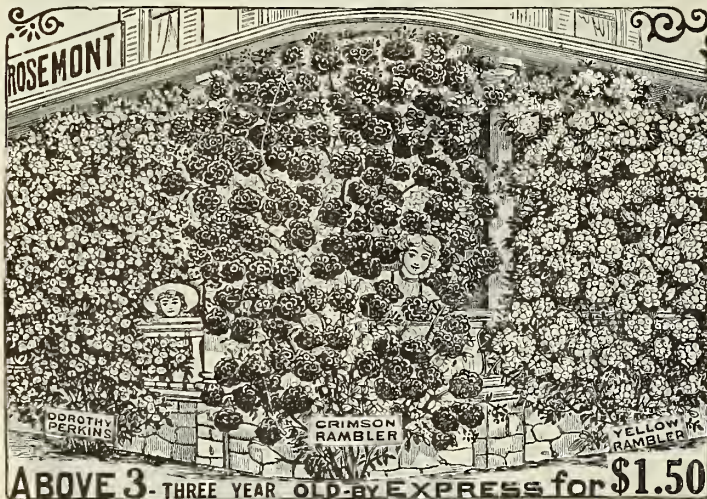
Shapely, compact, bushy plants, 18 inches high, blooming all summer and fall; fine for bedding.

CRIMSON BABY RAMBLER. Crimson red.

ANCHEN MULLER. Brilliant rose.

KATHERINE ZEIMET. Pure white.

Price, mailing size: Each, 20c; any 3 for 55c, postpaid.



THE RAMBLER ROSES

The Rambler Roses have captured the world, and surely no plant has proven itself more satisfactory. They are hardy and bear flowers in innumerable quantities. Thousands and thousands of them to a single plant.

- 1—**CRIMSON RAMBLER.** The greatest Rose of the century. Hardy as oak; withstands every climate; grows rapidly and blooms all season long. Double deep crimson flowers borne in large clusters. A one-year-old plant from which our stock was propagated had over 3,000 blossoms during the first year. A plant under favorable conditions grows 15 feet the first season. Price: Each, 20c; 2-year-old, 35c, postpaid; 3-year-old, 60c, 3 for \$1.50, by express.
 - 2—**YELLOW RAMBLER.** What is said of the Crimson Rambler applies equally to the Yellow, only that the color is rich yellow. Price: Each, 20c; 2-year-old, 35c, postpaid; 3-year-old, 60c, 3 for \$1.50, by express.
 - 3—**DOROTHY PERKINS.** The famous hardy Pink Rambler. A three-year-old plant bore for us 2,700 shining pink blossoms last season. Price: Each, 20c; 2-year-old, 35c, postpaid; 3-year-old, 60c, 3 for \$1.50, by express.
- One each above three Ramblers, mailing plants, fine, postpaid, 55c.
 Above 3, 2-year-old, postpaid for \$1.00.
 Above 3, 3-year-old, by express for \$1.50.

BLUE RAMBLER. A great favorite. Price: Each, 20c, postpaid; 2-year-old, 35c, postpaid.

THREE HARDY MOSS ROSES

The Moss Roses are known in poetry and song.

The Pink—Beautiful shade of pink.

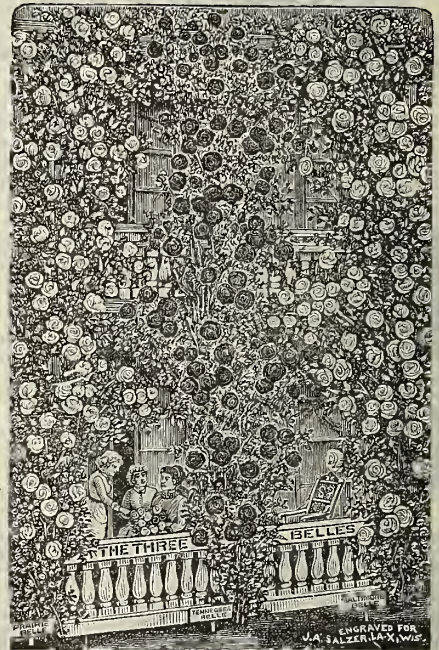
The White—Pure white; large bud.

The Red—Deep color; fine form.

Prices: Mail size, each, 20c; any 3 for 55c, postpaid.



THE 3 BELLE ROSES 50c



THE THREE BELLES

- 1—**PRAIRIE BELLE OR PRAIRIE QUEEN.** Grows to 50 feet high. Clear, bright pink, sometimes with a white stripe; large, compact and globular; very double and full; blossoms in clusters; one of the finest. Price: Each, 20c, postpaid.
 - 2—**BALTIMORE BELLE.** A large pale blush Rose of good growth, bearing its beautiful, almost white blossoms in such profusion as to resemble a snow-storm in blast. It is a splendid climber. Price: Each, 20c, postpaid.
 - 3—**THE TENNESSEE BELLE.** Deep rosy pink; shoots slender and flowers in clusters prodigally. Price: Each, 15c, postpaid.
- One each Three Belles, postpaid, 50c.
 Any one of above 3 Roses 1-year-old, 30c; 2-years-old, 40c; 3-years-old, 60c, by express.

3 BIBLE PLANTS, 50c POSTPAID

CROWN OF THORNS, OR EUPHORBIA

On the wild, rocky hills of Judea, and in the immediate neighborhood of Jerusalem, this emblematic plant is found. It is a peculiar plant, thorny, with a few bright green leaves, and an abundance of light green blossoms, of the easiest possible culture, and can be trained to assume any shape, as a crown, garland, harp, wreath, cross, etc. The "Crown of Thorns" worn by our Savior was made out of this plant. Indeed, some historians assert that the drink given to our Savior before his death was made from the juice of this plant. With each season the demand for the Crown of Thorns increases, and especially is it a favorite with children. Price: Each, 25c; second size, 50c, postpaid.

THE FIG

The fig, this great Bible plant, is of the easiest culture, can be placed in cellar during the Winter and started early in Spring. Bears abundantly; lots of absorbing interest and pleasure growing it! You will like it and your children will rave over it. Price: Each, 25c; second size, 50c, postpaid.

THE RESURRECTION PLANT

Among the pines and cedars of Palestine, this singular plant is found. Imagine a bunch of withered looking shoots, brown, stiff and apparently dead; place it in water, and within an hour it is transformed from a withered-looking bunch into a lovely bunch of green moss. Price: Each, 15c; 2 for 25c, postpaid.

One Each Above 3 Bible Plants, 50c



THREE GREAT CLIMBERS

NEW GIANT MOON FLOWER

Growing 50 feet in one season; blooms continuously from June to November, its moon-like flowers being of the purest white, of giant size; blooming only at night or on dull days: gives out a delicious odor similar to the jasmine.

Extra strong plants. Price: Each, 15c; 2 for 25c; 12 for \$1.25, postpaid.

COBEA SCANDENS, OR CATHEDRAL BELLS

Three or four plants placed on the side of the house will cover it fully twenty feet wide and rival each other as to which will reach the top of the roof first, and will all the while display a purple bell-shaped blossom glory unknown in any other flower or vine.

Price: Each, 15c; 2 for 25c; 12 for \$1.25, postpaid.

BLUE MEXICAN GLORY

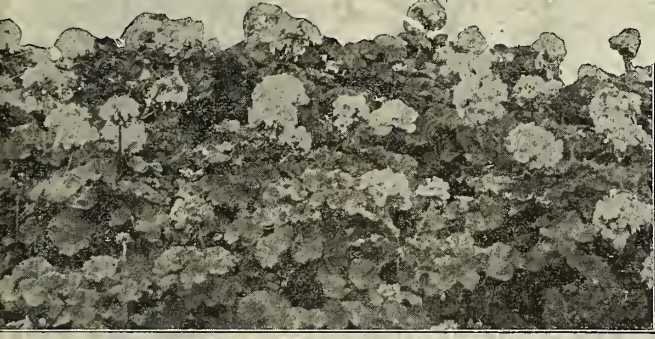
This magnificent blue blooming Glory blossoms in great profusion. It is similar to the Moon Flower in growth, with blossoms from 3 to 8 inches in diameter.

Price: Each, 15c; 2 for 25c; 12 for \$1.25, postpaid.

One each of above 3 Lightning Climbers, 35c, postpaid.



BEDDING PLANTS



A Bed of S. A. Nutt Geraniums in Full Glory.

We grow immense quantities of this class of stock for planting out early in spring for beds and border purposes. The stock is healthy, large, fine for immediate effect. For a showy bed, the Cannas—either the green or red leaf variety for the center and then bordered by Centaureas, Coleus, Ageratum or Pennisetum—make magnificent, gorgeous display.

The Caladium do splendidly for a round bed in a garden and can be bordered with Coleus or Golden Feather or Heliotrope.

In arranging beds, Cannas should be set about 2 feet apart each way; Caladium, 2 feet; Geraniums, 16 inches; Salvias, 16 inches. The other plants about 12 inches. Prices quoted are by express; if by mail, add 20 per cent to each 100 for postage.

	Per 10	Per 100
*Ageratum. Best white and blue.....	\$1.00	\$ 6.00
*Alternathera. Red, yellow.....	.50	3.75
*Alyssum. Dwarf white.....	.50	3.75
Asters.....	.25	2.00
Caladium. Esculentum.....	\$1.00 to \$2.00 per 10	.....
Cannas. Roots, green foliage.....	.75	6.00
Cannas. Roots, bronze foliage.....	1.00	8.00
Cannas. Potted plants, green foliage.....	1.25	10.00
Cannas. Potted plants, bronze foliage.....	1.25	10.00
*Lobelias. Best dwarf, blue.....	.50	3.75
Pansies. Finest mixed.....	.50	3.75
*Pennisetum, Grand decorative grass for Canna borders, etc.....	.65	5.00
Petunias. Finest double (named).....	1.50	12.00
Petunias. Single flowering.....	.50	3.75
*Salvias. "Scarlet Sage".....	.75	7.00
*Salvias. "Scarlet Sage," large.....	1.20	10.00
Snapdragon. Finest of all!.....	.60	4.00
Verbenas. Assorted colors.....	.50	4.00

	Per 10	Per 100
*Centaureas. White border plants.....	\$0.50	\$ 4.00
Cigar Plant.....	.50	4.00
*Coleus. Bedding varieties.....	.50	3.75
Daisy, Paris, etc.....	1.00	6.00
Feverfew. White flowers.....	.75	6.00
Geraniums. Double and single.....	.90	8.00
Geraniums. Very large.....	1.20	10.00
Gladioli. See page 93.....	.60	4.00
*Golden Feather.....	.75	6.00
*Heliotrope. Assorted.....	.75	6.00

Those marked with a () are splendid for borders.

LANTANA

Continuous blooming plants, affording a great variety of color and bloom.

WHITE SWAN. The finest white Lantana known. Price: Each, 15c, postpaid.

THOS. MEEHAN. No word painting can do the exquisite coloring of the superb blossom justice. Its color is of deep orange, changing to intense deep vermilion, flowers often measuring 2 inches in diameter. Price: Each, 20c; per 10, \$1.50, postpaid; per 100, \$10.00, by express.

WEeping LANTANA. A great beauty. Droops and weeps and runs and hangs over the baskets and bears thousands of violet purple blossoms annually. It's great. Price: Each, 15c; per 10, \$1.25, postpaid, per 100, \$10.00, by express.

DOUBLE PETUNIAS

A splendid bedding plant, indeed. The Petunia is coming into its own, for surely there is no freer, finer bloomer all Summer long! White, rose, purple, variegated, each color. Price: Each, 20c; 4 for 60c, postpaid; per 10, \$1.50 per 100, \$12.00, by express.



Salzer's Happy Home Collection of 21 Plants, \$1.20 Postpaid

This collection of 21 plants for \$1.20, postpaid, sent out near the close of our busy season in the spring 1910 or sooner if weather and plants permit, has become so immensely popular that we are arranging to grow 100,000 more plants for this purpose than ever before! We have ladies who annually order them for the real value and real fine plants, and new ones, too, they thus get!

I wish you could read the hearty letters of approval received from friends who have tried this famous Happy Home Collection. They have been sent to every part of the United States, and everywhere they have given pleasure. The Collection contains plants, bulbs, many of them often of a very rare order, and are sure to please.

This great plant collection, composed of the best the green houses of America and Europe can furnish, rainbow of colors, we offer at a price within the reach of everybody.



To meet the demand of our plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs—often more than necessary to make sure that we have enough, so after the heavy spring business is about over in May, we take this stock of various rare and good things and make it into Happy Home collections and offer them to our customers at 21 plants for \$1.20, giving them 3 to 4 times the value of their money. Often will be found in this collection Plants that are rated in the catalog at 20c, 25 and 30c each. They will be sent free by mail. All collection orders are booked and will be shipped as early in the season as our stock permits.

Price: 11 Plants for 75c; 21 Plants for \$1.20, Postpaid.

THE ENGLISH IVY

Everybody seems to want the English Ivy "all at once," and last spring we were way short in delivery. This year we have them by the thousand and shall be glad to supply you with this graceful, pleasant, hardy, rapidly growing, clean, healthy vine. Price, postpaid: 15c; 10 for \$1.25; large plants, 35c to 75c each.

KUDZU VINE—See page 100 for description of this climbing wonder. Price: Each, 20c, postpaid.



ENGLISH IVY

VIOLETS

"Sweeter than all the roses." Easy culture.

SWANLY WHITE VIOLET—Flowers frequently 1 inch in diameter and pure white color. Price: Each, 15c; 3 for 40c; 12 for \$1.50, postpaid.

MARIE LOUISE—One of the finest Violets grown, very double and large; color, dark lavender blue. Prices: Each, 12c; 3 for 30c; 12 for \$1.00, postpaid.

BLUE ALSATIAN—The finest, sweetest, dark blue double Violet grown. Extremely floriferous. Price: Each, 15c; 3 for 40c; 12 for \$1.25, postpaid.

SINGLE BLUE—Large flowers. Price: Each, 15c; 3 for 40c; 12 for \$1.00, postpaid.



Swanly White



STRAWBERRIES—A MONEY CROP

There is big money in growing strawberries, whether for home use or for the market. One hundred plants in a home garden, properly handled, will produce sufficient fruit for a family of six, while an acre of the following four varieties, under intensive cultivation for the market should produce easily 12,000 to 15,000 boxes of luscious, highly flavored strawberries.

The following four varieties, we believe, are the cream, the best, the richest, the hardiest of the more than 500 varieties known to the trade, they are just the varieties to plant for the home garden or for the market, namely, earliest, second early, medium and late—and, then add to these the Everbearing, and every "strawberry want" is filled.

1—EARLIEST RIPE. This wonderful new strawberry has more good qualities we believe than were ever combined in a single berry before. On our own trial grounds, where hundreds of sorts were tested, this proved to be the earliest, most delicious, finely flavored, quick ripening, drought resisting, hardiest, early big berry, and as such we can heartily recommend it. On twenty-five specimen plants set out spring 1914, there were over 3,200 buds, blossoms and berries by actual count during season of 1915. That's enough! Nothing finer!

2—BIG JOE (Second Early.) Here is a second early and as the name indicates, a great big fellow, too. It is a fine, showy, rich looking berry that creates a great impression at sight. Everybody wants it and it sells at advanced price owing to its size and beauty.

Its quality is hard to excel—of delightful aroma and delicious flavor. It is unusually firm and extremely productive and very hardy.

3—GOLIATH (Medium Late.) This is a new, medium late, big variety. The berries are unusually large, borne on strong stalks, and it is not uncommon to find from 150 or more buds, blossoms and berries on a well established one-year-old plant. It is of unusual richness and in quality par excellence. Hardy as oak.

4—BOUNTIFUL (Late.) This is a new, enormously prolific, medium late, giant variety and in every respect gives full credit to its name. It is a bountiful producer. The berries are large, finely shaped, deliciously flavored, extremely hardy, extremely prolific and is the very finest new berry produced in years.

PRICE OF SALZER'S BIG FOUR VARIETIES OF STRAWBERRIES

(No less than 25 sold of any one variety.)

Prices Prepaid or Postpaid: Per 25, 60c; per 50, \$1.00; per 100, \$1.60; per 500, \$6.00; per 1,000, \$10.00.

Prices Not Prepaid: Per 25, 40c; 50, 75c; 100, \$1.25; 500, \$5.00; 1,000, \$8.50.

PREPAID means we pay the expressage.

SPECIAL OFFER OF STRAWBERRIES, PREPAID OR POSTPAID

Price of 25 of each of above Big Four Varieties, in all 100, \$1.75.
Price of 100 of each of above Big Four Varieties, in all 400, \$5.00.

Price of 50 of each of above Big Four Varieties, in all 200, \$3.00.
Price of 1,000 of each of above Big Four, in all 4,000, \$35.00.

FALL OR EVERBEARING STRAWBERRY—"SUPERB"



The Fall bearing Strawberry has come to stay. It has won this right on account of its magnificent record. On my own trial grounds I have picked quart after quart of Fall bearing Strawberries, beginning in August and lasting until October 15th, and there has not been a week during this time that I have not had Strawberry shortcake and lots and lots of berries of this variety.—(Henry A. Salzer, President.)

They differ from other strawberries only in that they blossom and fruit continuously from June till November, but the crop in September and October is the largest, and may be made much heavier if the blossoms are kept picked off up to August. Parties in this state are now growing these varieties and shipping berries as late as October and November and receiving enormous prices. Young plants set out this spring will produce a good crop of berries this fall, and all the runners they make will fruit freely from spring until fall of next year, while the plants set this year, which will then be established, will produce berries in such numbers as to be almost beyond belief. They require nothing special in the way of cultivation. Any conditions that will produce a good crop of ordinary garden Strawberries will suit these fall or everbearers.

Prices of Superb Everbearing, prepaid or postpaid: Per 10, 60c; 25 for \$1.10; 50 for \$1.75; 100 for \$3.25; 500 for \$15.00.

WHERE THE EXTRAORDINARY IS EXPECTED USE SALZER'S.



173 BUSHELS PER ACRE

SALZER'S SILVER KING BARLEY

THE HEAVIEST YIELDING BARLEY KNOWN

HAS THE LARGEST HEAD OF ANY BARLEY. THE BEST OF THE SIX-ROWED BEARDED VARIETIES

4277—The infinite capacity for great seed development by selection of the best is exemplified in Salzer's Silver King.

It has given the farmers all over the United States and Canada a foretaste of the greater yields, wonderfully improved quality that selected seed brings from fields under the same climate and under the same conditions as barley secured from other sources.

Silver King is a wonder—it is acknowledged the King of Barleys, it is the result of long years of persistence, patience, courage and skill to produce a barley of exceptional merit, a barley of such outstanding superiority as would be apparent to the grower in any test.

Agriculturists should bear in mind it is decidedly to our interests to offer them the "best type of barley" known. If any better variety than Silver King existed, the better one would be the variety to receive our preference.

We fully appreciated the importance of early ripening varieties, quality and productiveness, hence in our never-ceasing search for "something better," we lay tribute to every country in the world.

We have skirmished through Russia, the mysterious land, we have scoured Japan and China, we have sought Egypt, we have culled from Europe, we have investigated Australia and other great Barley Regions, but all stand aghast, are startled, astonished, amazed when we tell them of Salzer's Silver King producing 173 bushels, of 50 pounds each, from one acre. Since 1898 the yield of Silver King Barley throughout America was simply astonishing—almost fabulous.

It is very early and of very vigorous growth; the straw is strong and stiff, and very seldom does a field of this barley lodge. The heads are the longest of any 6-rowed sort, and are well filled with very plump and heavy grain of fine color. The grain is very rich in protein, making this variety a splendid malting sort, and most desirable for feeding purposes.

Growing stronger, stiffer straw than any other kind, Silver King is the best barley to sow on heavy, rich soil, but it also thrives on warm, light soil and outyields any other variety.

As we grow our seed of this variety in the north, we particularly recommend it for the northern states.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by Freight: Lb., 25c; pk., 50c; ½ bu., 80c; bu., \$1.40; 2½ bu., \$3.35; 10 bu., \$13.00 20 bu., \$25.00. Bags free.

BARLEY EXPERIMENTS

Sixty-four varieties of Barley were compared at the Wisconsin Station. At the Station the beardless, hullless and two-rowed Barleys showed a weakness of straw and did not fill out well. The best yields of grain were produced by Salzer's Silver King, Manshury and Oderbrucker, the yields being 61.3, 60.6 and 60.1 bushels per acre respectively. These three varieties matured in 98 days.

MANDSCHEURI BARLEY

4279—Production of a high order of efficiency is the real test of agriculture of the present; to it is dedicated the brains of the world's agricultural schools and experiment stations.

It is the "survival of the fittest" to the last degree. Mandscheuri is an offshoot of this system of exaction, to make a farmer efforts reap its full success, by the Wisconsin Experimental Station.

Mandscheuri is an improved strain of Manshury, makes a stronger growth, has a plumper berry, and yields 10 to 15 bushels more per acre than that old variety. The original seed was procured by the Wisconsin Ex. Station from Russia, and was first sent out by the station in 1895. In the yield record at the station farm it headed 37 varieties for a term of years, and has doubled the yield of many common varieties. For years this was the most productive variety grown and the professors at the Ex. Station, and agricultural leaders of Wisconsin generally, have done all that they could to induce farmers everywhere to sow this barley and have all the time recommended it unhesitatingly. It has been worth millions of dollars to the farmers of Wisconsin alone. Prof. Zavitz, of the Ontario Agl. College, says Mandscheuri gave an average yield of 70 bushels, and Manshury an average of 59 bushels per acre during a period of 16 years, a difference of 11 bushels per acre in favor of Mandscheuri. This variety is now largely superseded by the Wisconsin Pedgree, introduced later by the Experiment Station of this state, and also by Salzer's new strain of Silver King, which is the heaviest yielder of them all. Price: Pkg., 10c; lb., 30c, postpaid. Price, by Freight: Lb., 20c; pk., 45c; ½ bu., 75c; bu., \$1.25; 2½ bu., \$3.00 10 bu., \$11.50; 20 bu., \$22.00. (Write for special prices on Barleys in large lots, stating quantity and variety desired.)

MARVELOUS STARTLING WONDERFUL RESULT

John Breider, Peter Wenne, Mike Casper and Christian Casper, do each and several solemnly swear that John Breider, living at Michicott, Manitowoc County, Wisconsin, growing on one measured acre, containing 43,560 square feet, 173 bushels of 50 lbs. per bushel, of Salzer's Silver King Barley, the past season; that the same was threshed by Princl & Ronille whose oath as to the correctness of above is herewith appended. Subscribed and sworn to by John Breider, Christian Casper, Mike Casper and Peter Wenner.

We, Mathias Princl, Frank Ronille, owners of the threshing machine, do solemnly swear that we threshed for John Breider of Michicott, Manitowoc County, Wisconsin, 173 bushels of 50 pounds to the bushel of Salzer's Silver King Barley, grown from one acre.—Mathias Princl, Frank Ronille. Subscribed and sworn to before me this 19th day of October, A. D. 1896.—Bruno Miller, J. P.

Nick Kutcheit, Arcadia, Wis. "I raised 118 bushels and three pecks from one acre of your Silver King Barley the past season. It is the finest barley I ever saw."

WISCONSIN PEDIGREE BARLEY

A GREAT BARLEY FOR MALTING
CERTAIN TO GERMINATE UNIFORMLY WITHOUT LOSS

4282—The principles underlying the selective development of Barley and the results accruing from an intelligent application of the same are too well known for us to elaborate upon it here, particularly when the limitation of space would hardly permit.

However, as its name signifies, this is a Pedigree Barley of a very selective type introduced by the Wisconsin Experimental Station, a station world renowned for its achievements. Ten standard varieties of barley were used in the foundation work. After three years of comparative trials the four best promising varieties were retained from which to establish pedigreed strains. These were Mandscheuri, Oderbrucker, Silver King and Golden Queen. These were grown in small plots for several seasons, the best plants being selected for seed each year. Then 2,500 plants were planted for each of the above named varieties. From each mothered the 20 best plants were selected. Following this the ten best plants for each variety were taken and the best seed of each used to establish centgener plots. These centgener plots, each containing a hundred seeds, were tested for three successive years to determine yield and other desirable characteristics. The best heads were selected from each centgener plot, from which comes our Wisconsin Pedigree Barley. Pedigree Barley yields from 5 to 20 bu. more than common varieties.

Pedigree Barley grows taller than any other 6-rowed sort and has very stiff straw, which stands up better than that of Oderbrucker. The heads are unusually large and long and are completely filled out with very plump grain; is very uniform in size, brighter and whiter than that of most other sorts and very attractive.

It is a barley the farmers can depend upon to produce a big crop, which will ripen at the same time.

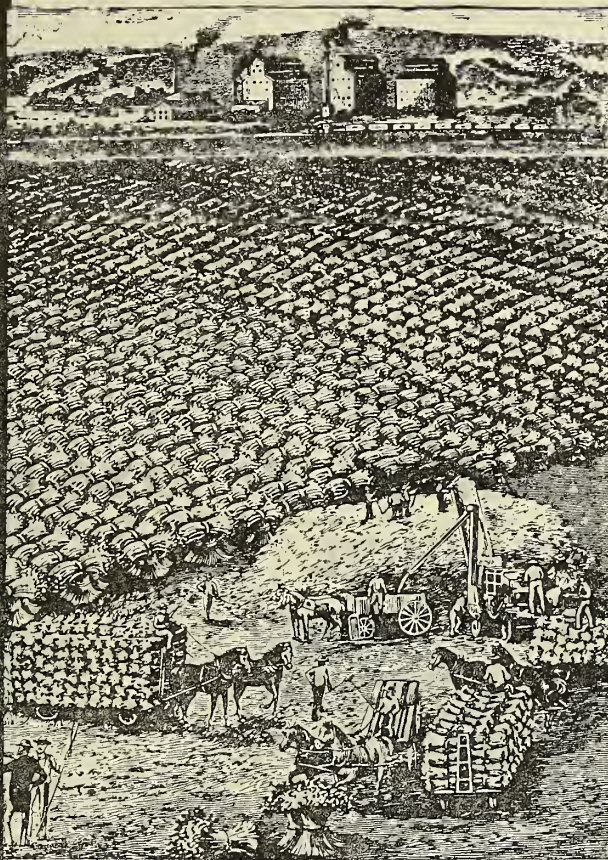
Price: Pkg., 10c; lb., 30c, postpaid. Pkg., by freight: Lb., 25c; peck, 45c; ½ bu., 75c; bu., \$1.30; 2½ bu., \$3.25; 10 bu., \$12.50; 20 bu., \$23.50. BAGS FREE.

A GREAT PRIZE WINNER

Wisconsin Pedigree Barley has won the highest prizes on all exhibits—national as well as open to the world—offered in the last 4 or 5 years.

Prof. Moore—Wisconsin Experimental Station—States:

Wisconsin Pedigree Barley is a heavier yielder, more uniform in character and more perfect in development than the barleys from which they were bred.



Wisconsin Pedigree Barley

ODERBRUCKER BARLEY

(WISCONSIN No. 55)

4281—Manifestly the farmer who would bring his farm operations to the highest degree of perfection must appreciate that it is exceedingly important he select with great care varieties of intrinsic value as the foundation material for that improvement.

Oderbrucker Barley has the combined essentials necessary for malting and feeding purposes, consequently is a highly remunerative type to grow. It is very closely bred—is conceded by experienced, practical and successful farmers everywhere as one of the most satisfactory to grow for feeding purposes.

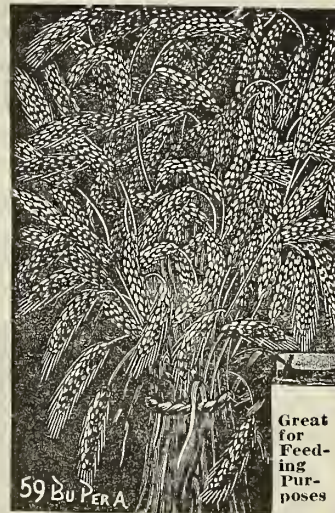
When introducing it, Prof. Moore said it contained 15 per cent more protein or nearly double the amount in most varieties.

Oderbrucker is a 6-rowed variety and the same as Mandscheuri in season, manner of growth and general appearance, but has a plumper and heavier kernel and is more productive. It also proved to be superior for stiffness of straw and rust resistance to any variety on test at the experiment station.

This barley originally came from Germany, and is known there as Oderbrucker.

Our seed, which is carefully grown from selected stock seed, is pure, well cleaned, plump and of fine bright color.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Pk., 40c; ½ bu., 75c; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.75; 20 bu., \$21.50. BAGS FREE.



Wisconsin No. 55 or Oderbrucker

Prices on Seed Grain, Grasses, Clovers and Millets are F. O. B. La Crosse and Subject to Market Fluctuations.

USE ORDER NUMBER WHEN ORDERING

SALZER'S BEARDLESS BARLEY

4276—Why wait a thousand years for something good? How can the secrets of nature and mother earth be solved unless you try the farm out? Have inspiration for your life's work, throw away theories, come down to facts—convince yourself—try this great Beardless Barley out, be satisfied you are farming right, then go ahead. Starting right is half the success of life.

Salzer's Great Beardless Barley is the earliest Barley grown. It is a six-rowed variety and differs from all other varieties, except the White Hulless kind described below, by its freedom from the troublesome beards. On that account it is more agreeable to handle in thrashing but it is also safer and better feed for livestock.

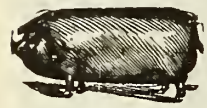
Salzer's Great Beardless Barley is a vigorous grower, producing strong, short straw and heavy, well filled heads, averaging about three inches in length. Being a very early variety it can be cut and put out of the way before Wheat and Oats are harvested. It can be grown on most any kind of soil and produces even a crop on light soil which is too poor for Wheat or Oats.

Our Great Beardless Barley originated from a six-rowed Barley and occasionally plants are found with beards, showing that this runs back to its parent, but this is no serious detriment.

The Barley crop has recently been more remunerative per acre than either Wheat or Flax. Barley has acquired a steadier and stronger demand and it is more generally used every year. It is growing in favor for feeding to stock, especially for hog feeding, as bacon from barley fed hogs is considered of much better quality than that produced from corn.

In North Dakota and other western states, Barley as a grain for stall-feeding livestock seems to be destined to fill the place occupied by corn in states farther south, as feeding trials with horses, cattle, sheep, hogs at the different western stations have demonstrated. For feeding purposes the Beardless variety is most valuable on account of the absence of beards, many young pigs being lost annually by choking on Barley beards. For that reason, Salzer's Great Beardless Barley should be the one to use in succotash mixtures and also in pastures where swine are allowed to feed. Contrary to the prevailing opinion, Beardless Barley is as good for maling as any other Barley and it is being accepted by many brewers in preference to common varieties.

It is also very valuable as a nurse crop; it does not stool as much as oats, it rarely lodges, and forms so little shade that it never injures a meadow. Salzer's Great Beardless is the heaviest yielding of the different beardless varieties.



Hogs Fatten and are Healthy and Happy on Beardless Barley.

121 and 109 BUSHELS PER ACRE

Here is just one testimonial: J. E. Wells, Orleans County, N. Y., says: "Your Beardless Barley beats anything I ever saw. People came from far and near to see it. It grew 3 1/2 feet high and yielded 121 bushels Barley per acre. That is good enough for me."

The second season the same customer wrote us:

"Don't you want some fine Salzer's Beardless Barley? It is wet this year here, and I only got 109 bushels per acre, but I think I will have to stand that. It's fine, the best barley I ever had."

Price of Salzer's Great Beardless Barley: Pkg., 10c; lb., 30c, postpaid. By Freight: Lb., 25c; pk., 50c; bu., \$1.65; 2 1/2 bu., \$4.00; 10 bu., \$15.00. Bags free.



SALZER'S GIANT WHITE HULLESS BARLEY



4275—We introduced this barley 16 years ago and we make this broad, sweeping statement—that it is the most prolific fat and health producing food for hogs, cattle and poultry extant today. Now we know that farmers reading this will think that we are extravagant in our statement; but this is not the case, and the farmer trying our Giant White Hulless Barley we know will be ready to say that we have not placed it half strong enough. Of course the farmer living in the Corn-growing states of Illinois, Iowa and Nebraska believes that he has better food in Corn than in this Giant White Hulless Barley; but the fact of the matter is that this is mere assumption, because he has not given this Barley a trial side by side with his rich Corn. But take for instance states where Corn does not thrive—take the northern parts of Wisconsin, Minnesota, the Dakotas and Montana, and in a great many other states where Corn does not thrive as luxuriantly as in Iowa, Illinois, Indiana, Nebraska and Kansas, we say that in those states Giant White Hulless Barley is pre-eminently the crop to grow for stock fattening; in our experience with this Barley (although we grow magnificent Corn here at La Crosse), we find it profitable to grow a great plenty of Giant White Hulless Barley for feeding purposes along with Corn.

There is positively nothing in the world that will give to your cattle better health, keep them more gentle and kind, and add to their weight quicker than the feeding of Giant White Hulless Barley. Indeed, feeding them twice daily on Giant White Hulless Barley and once on Corn will add more fat and better fat, and add it quicker and for less money, than feeding on Corn alone. Now, we know this to be true, because we have demonstrated it repeatedly.

The yield of Giant White Hulless Barley runs from 60 TO 80 BUSHELS PER ACRE

of as fine, plump, healthy feeding Barley as you ever saw. It is very early, will mature earlier than the bearded varieties; it is 6 rowed, but in thrashing the kernels shell out without the hulls and look like big wheat kernels. The grain weighs 60 to 63 pounds to the measured bushel. It is often grown for hay, coming early and providing rich feed; should be cut before it becomes ripe, while the straw is still green. It is easy to grow; there is no other work after you have prepared your soil and sown the Barley until you are ready to cut it, and it can be grown, when it averages 40 to 80 bushels per acre, at a cost of but a few dollars per acre, while one bushel of Giant White Hulless Barley, for fattening purposes, is worth from 1 1/2 to 2 bushels of the best Corn. Now, we like this Barley, as it is a rousing cropper and feeder. We urge everybody to plant it, in order to have a change of excellent food for his hogs and cattle. Plant it because it will pay you handsomely and help to keep your stock in an excellent, healthy, vigorous condition. It can be grown with a profit at less than 35c a bushel, for it is an enormous yielder, a sure yielder, and easy to harvest. If you do not wish to thresh same, it can be thrown to the hogs in bundles, and they will eat it eagerly, every kernel of same, leaving rich Corn to go to feed on the Giant Hulless. We use 2 1/2 bu. seed per acre.

THE RICHEST HOG FATTENER KNOWN!!

PRICE: Pkg., 10c; lb., 30c, postpaid. By Freight: Lb., 25c; pk., 50c; bu. (48 lbs.), \$1.75; 2 1/2 bu., \$4.25; 10 bu., \$16.75. Bags free.

HANNCHEN BARLEY

4278—Greatest of all two-rowed Barlies! This is the most drouth resisting Barley grown and is the best kind for the dry lands of our Western States. In these sections it outyields any other variety two to one. It is recommended by the North Dakota Experiment Station as the best variety for the western two-thirds of the state, and by the South Dakota Experiment Station as the best variety west of the James River.

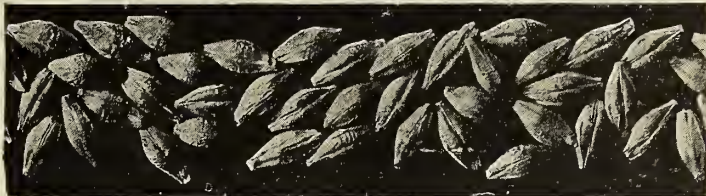
Hannchen Barley originated at Swalof, Sweden. As our illustration shows, which is made of a photo, the grains are of an inherent plumpness. The grains are large, finely wrinkled, of good form and of a light yellow color. The plants stool very much. The straw is 2 to 2½ feet high, fine but very strong and stiff.

Hannchen Barley is an extremely early Barley. It is the earliest of the two-rowed varieties and it is much earlier than any six-rowed bearded kinds. Owing to its firm, strong straw it grows well on rich soils, but it does best on warm, light and chalky soils, surpassing there any other kind of barley in quality and productiveness. On account of its extreme earliness it is especially suited for Northern localities.

Like Hanna Barley, from which variety it was developed. According to a report from the Dickinson Substation in North Dakota, Hannchen Barley has been giving in the last five years an average yield 45 per cent larger than six rowed bearded varieties like Oderbrucker and Mandcheuri. Many of the farmers of the Western portion of North Dakota reported to the experiment station yields of Hannchen much higher, some as much as 50 per cent larger than from six rowed varieties.

A. E. Tye & Son, Emmons County, N. Dak., wrote us: "We have raised Hannchen Barley with wonderful success here and have obtained yields of it more than double those of 6-rowed varieties, under the same conditions. We have grown 80 acres this year and harvested 3,500 bushels of it."

Price: Pkg., 10c, postpaid. Price, by freight. Lb., 25c; pk., 40c; ½ bu., 75c; bu., \$1.40; 2½ bu., \$3.40; 10 bu., \$13.50; 20 bu., \$25.50. Bags free.



MORAVIAN OR HANNA BARLEY

4280—A two-rowed variety, very early, ripening about two weeks ahead of Highland Chief and Chevalier. Grows about 2½ ft. high, with larger heads of plumper grain than those of the 6-rowed varieties, weighing always over 50 lbs. per measured bushel. Adapted for poor as well as moderately rich soils. Our seed is grown in Manitoba, Canada. Price: Pkg., 10c. Price, by freight: Lb., 20c; pk., 40c; ½ bu., \$1.00; bu. (48 lbs.), \$1.75; 2½ bu., \$4.25; 10 bu., \$16.50. Bags free.

AUSTRALIAN SALT BUSH *Atriplex Semibaccatum*

4271—The plants have a diffuse habit of growth, each one, when fully developed, covering an area of 3 to 4 feet in diameter. It is much relished by stock, and supplies the salt necessary to their well-being. Its greatest recommendation is the fact that it will thrive better on alkali land than on any other. It is proved by analysis to be very nutritious and contains, when dried, from 8 to 10 per cent of salty matter. The yield is about 10 tons of green fodder per acre, which will make 5 tons of hay. The plant is perennial in the south; in the north it has to be sown every year. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., sufficient for one acre. \$1.25, postpaid.



BUCKWHEAT

Buckwheat pays handsomely. Try it for this summer; it will even do well on land low in nitrogen.

JAPANESE BUCKWHEAT

The Great Provender Crop—The Great Clearing Crop—The Great Fertilizing Crop. **4329**—Experience has demonstrated that the fertility of the soil can be restored by sowing Japanese Buckwheat and plowing it under. It is equally valuable as a cleaning crop. It is unexcelled as a provender for cattle, hogs and poultry. Stock relish it, thrive on it and gain on it. It is a most wonderfully prolific, hardy Buckwheat. A yield of 60 bushels per acre is common, while it frequently yields as high as 80 and even 100 bushels. It is a long bloomer; the kernel more than double the size of other varieties. Splendid for Buckwheat flour. About a week earlier than Silver Hull, and on that account can be grown farther North. Price: Pkg., 5c; lb., 25c, postpaid. Price, by Freight: Lb., 20c; pk., 50c; bu., \$1.60; 2½ bu. and over, \$1.50 per bu. Bags free.

SILVER HULL BUCKWHEAT

4331—Silver Hull is an emphatic advantage in the development of diversified agriculture on account of its immense yields and milling preference.

Little later and with smaller grains than the Japanese, but nevertheless more productive; it also sells better; millers prefer it, claiming that there is less waste to this and it makes whiter and more nutritious flour than any other variety. Grain of a beautiful light gray color and thin hull. Exceptionally fine for bees. Price: Pkg., 5c, postpaid. Price, by Freight: Lb., 15c; pk., 50c; bu., \$1.50; 2½ bu. and over, \$1.45 per bu. Bags free.

4332—Buckwheat for soiling. Price, per 100 lbs., \$2.40. Bags free.

FLAX

MINNESOTA NO. 25 OR PRIMOST FLAX

4451—A pure bred variety from the Minn. Ex. Station, very much superior to common flax.

Minnesota No. 25 Compared with Three Other Varieties

Average yield of Minnesota No. 25 for 3 years was 19.3 bu.
Average yield of three commercial varieties for 3 years was 15.9 bu.
Increase in favor of Minnesota No. 25, 3.4 bu.

It is earlier than common flax, a strong resister of the elements, insects and troubles that the Flax plant is addicted to. Our stock is very pure, free from weeds, No. Dakota grown; and the best that can be obtained. Price: Pkg., 5c; lb., 25c, postpaid. Price, by freight: Peck, 65c; bu., \$2.50; 2½ bu., \$6.15; 10 bu., \$24.00. Bags free.

WILT-RESISTANT NO. DAK. NO. 52 FLAX

4453—A new variety recently developed at the No. Dak. Experiment Station. It is wilt-resistant and rust-resistant. It has successfully endured most unfavorable seasons in No. Dakota and is a great yielder.

This variety was bred by growing flax on wilt-sick land, and gathering the seed of the surviving plants. By repeated sowings of this seed on the same land in time a strain was produced which is practically immune to the effects of the wilt germ. This wilt-resistant flax is capable of growing a normal crop of flax or better on old wilt-sick land, previously long cropped to flax. Such seed will keep this resistance against wilt just as long as the seed is properly handled.

Price: Pkg., 5c; lb., 25c, postpaid. Price, by Freight: Peck, 65c; bu., \$2.50; 2½ bu., \$6.15; 10 bu., \$24.00. Bags free.

Can supply Russian Flax at same price as Primost.



New Primost

FLAX

Prices on all Corn Subject to Change without Notice

SALZER'S NORTHERN GROWN PEDIGREED SEED CORN

Never before in the history of the American farmer has such unseasonable weather with its resultant loss of seed corn crop in almost every section of the Northwest been experienced, as this past season. With the exception of isolated sections, the entire Northwest is in crying need of Seed Corn.

Never in the history of our business have we had better, more fully matured, Seed Corn than this season. Our policy of growing Seed Corn in generous quantities in different sections of Wisconsin, Minnesota, and Dakota and our complete equipment for drying and curing Seed Corn has enabled us to produce and prepare immense quantities of Northern Grown Seed Corn of the strongest vigor, dry as tinder, and highest germination.

PLANT ONLY NORTHERN GROWN SEED CORN

This is a season when the great divergencies in quality between Northern Grown Seed Corn and Nebraska and Southern Iowa Grown Seed Corn will be a greater factor than ever—insist on Northern Grown, insist on buying from a reliable source—by Northern Grown we mean primarily Wisconsin, Minnesota, and Dakota grown.

Salzer's have a continent wide reputation for pedigreed Northern Grown Seed Corn. Send your orders here—get live, sound, dry, plump, high germinating, sure to ripen Seed Corn.

What the farmer needs for 1916 is: Pedigreed Seed Corn that will grow—and ripen—that's what Salzer's Seed Co. sells.

We make a specialty of growing seed corn for the Northwest and have worked up an enormous trade there; the varieties we offer to the farmers in the Northwest are the best adapted to this part of the country and our strains are the earliest and most productive ones grown.

We grow corn for all states of the union; our extreme early varieties will ripen in North Dakota, Montana and Manitoba, our late kinds rival in productiveness with the best corns of the South, but are earlier and therefore a safer and surer crop there.

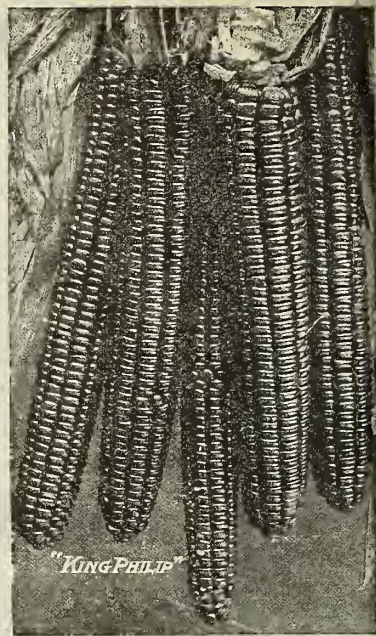
The corn we offer is pedigreed stock brought to great perfection by careful breeding for a number of years, and our corn is of greater productiveness, earlier maturity, of greater vigor of growth than seed usually sold by others. Practically every kernel of our corn will, if planted on good land and given proper care, produce a healthy stalk and every stalk at least one well formed ear. A barren stalks, imperfect ears and nubbings have been eliminated by careful breeding.

Our corn is dried, tipped and butted and carefully tested as to its vitality.

CAN YOU AFFORD POOR SEED CORN?

Seed corn at \$1.00 per bushel costs from 12 to 17 cents per acre.
Seed corn at \$3.00 per bushel costs from 35 to 50 cents per acre.
Seed corn at \$5.00 per bushel costs from 60 to 85 cents per acre.
A bushel of seed which increases the yield five bushels per acre at 50 cents per bushel is worth \$15.00.

Seed corn which costs \$3.00 per bushel must produce, in order to pay for itself, one bushel more of corn per acre than seed corn that costs \$1.00 per bushel.
The loss on a bushel of seed corn which gives a 50 per cent stand is from \$10.00 to \$15.00.



FLINT VARIETIES

Prices for all flint sorts: Pkg., 10c; lb., 25c, postpaid. Price by freight: Lb., 15c; pk., 85c; ½ bu., \$1.60; bu., \$3.00; 2½ bu., \$7.20. Bags free. All prices F. O. B. La Crosse, Wisconsin.

GEHU FLINT

4351—The earliest flint corn, 60 to 70 days. Short ears with yellow kernels; recommended for the extreme north. Stalks 5 to 7 feet; yield 35 to 75 bu. per acre, according to soil.

DAKOTA WHITE FLINT

4350—About as early as Gehu, 60 to 70 days. Very dwarf; small ears. Suitable for early hog feed and for late planting to hog-off in fall.

SQUAW (NATIVE)

4358—Extremely early and of very dwarf habit. The ears are 7½ inches long, 8-rowed and of bluish color. Not very productive.

TRIUMPH

4359—An extra early flint corn, 90 days. The ears are 11 to 12 inches long and are covered with 14 to 16 rows of large kernels of glossy light yellow color. The stalks grow tall and leafy and make superior fodder; they bear generally 2 ears to the stalks which grow quite high from the ground, admitting the harvesting with a corn binder. One of the most productive and best varieties of flint corn.

KING PHILLIP (EXTRA EARLY RED FLINT)

4352—A magnificent extra early variety and one of the very best. The stalks grow 7 feet high, are very leafy, and therefore very valuable for fodder. The ears are 8-rowed, 10 to 12 inches long; the kernels are of shiny red color, and are not as hard as other flint sorts, and are to be preferred to them for stock feeding.

LONGFELLOW FLINT

4353—90 to 95 days. The ears are from 10 to 15 inches long 1½ to 1¾ inches in diameter. The cob is small, kernels large and broad. This corn is adapted to the Northwest, and is said to have produced 200 bushels of ears to the acre. Stalks 7½ feet high ears 8-rowed of glossy yellow color; and set about 3 feet from the ground.

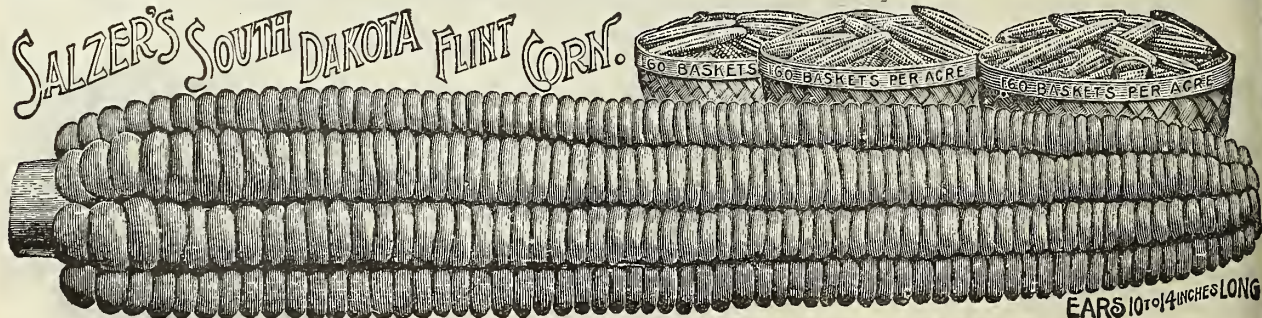
SANFORD'S WHITE

4355—100 days. Very large ears, 12 to 15 inches long, of symmetrical shape and flinty white color. The stalks are tall, leafy, and generally with 2 or 3 ears. Largely grown by dairy farmers.

SMUT NOSE

4356—A yellow flint corn blazed with red at the end of the ear, very similar to Longfellow. A great favorite in many localities. Early and productive.

SALZER'S SOUTH DAKOTA FLINT CORN.



4357—**SALZER'S SOUTH DAKOTA YELLOW FLINT CORN**—Ears large, bright yellow color, kernels fair size, eight thickly set rows to a cob, very productive, yielding 160 bushel baskets per acre. It is not uncommon to find 3 or 4 ears, 12 to 15 inches long, on a stalk. It matures early and will be hailed with delight by our thousands of Dakota friends. A great point in its favor is its earliness; with us in La Crosse it always ripened weeks ahead of the first slight frost. It is a magnificent sort, wonderfully prolific and very early; or, as a practical farmer said to us: "Salzer, your South Dakota Yellow Flint is not 'GET there, ELI' but IS THERE EARLY AND RIPE, waiting for Eli to get there!" The average height of the stalks is 7½ feet, while the ears set about 3 feet from the ground.

Price, South Dakota Yellow Flint: Pkg., 10c; lb., 25c, postpaid. By freight: Lb., 15c; pk., 75c; ½ bu., \$1.40; bu., \$2.75; 2½ bu., \$6.50.

PRICES ON CORN
F. O. B. LA CROSSE, WIS.
BAGS FREE

DAKOTA GROWN GOLD MINE CORN

Choice, Select, Fully Matured, High Germination
Thoroughly Ripe, Dry As Bone, Strong Vitality
At Prices Within the Reach of All

4381—Dakota Gold Mine is a highly developed "Short Season" Corn, grown in the high altitudes of the Dakotas, where the temperature frequently drops to 40 below zero in the winter; a revitalized strain of Iowa Gold Mine.

Perfectly safe to plant in the four Southern tiers of counties in South Dakota, Minnesota and Wisconsin, all of Iowa and in all other corn states. In good corn years has ripened as far north as Fargo, North Dakota.

This year Seed Corn buyers must be critical to an extreme—must exercise more than extraordinary care, must be over cautious as to their purchases, for the country will be flooded with every conceivable type of inferior Southern grown corn, by unscrupulous persons out to make a clean-up.

We have this to say: Do not buy from unknown dealers; do not purchase from questionable sources; do not negotiate with unknown individuals. Be sure the seedsman you buy from has the proper facilities for curing corn and that it is Northern Grown. Play safe is your only protection. Don't gamble your chances to secure live Northern Grown Seed. Let our 48 years' reputation as seedsmen be your guarantee.

We have every facility for curing, drying, sorting, grading and storing corn. We have an immense plant devoted to this purpose. Modern to the smallest detail. Every bushel of corn we send out will be "full dollar value to the last seed."

NEW SEED

This season, when so many farmers must of necessity buy new seed, is a most opportune time to invest in new seed with a full determination to try out the farm; try out new seed; try out the best Pedigree Northern Grown Seed obtainable. After all, the proof of the pudding is the eating.

Personally we think if a man is worthy of his advocations his aim should be—to improve the quality. To get larger yields. To secure uniformity of stalk. To get uniformity of ear. To obtain uniformity of kernel. Plump kernels, uniformity of ripening date and early maturity. Unless we attempt these things, there is really no reason for continuing farm operations.

A man is never improved by loafing, neither is his farm or farm operations improved by letting poor, inferior seed loaf on the job—when the strong constitutional vigor of Dakota Gold Mine would produce bigger and better crops.

WHY IT IS A GOLD MINE

The grain is a beautiful golden color of remarkable lustre and brightness—shines like a brand new gold piece.

The cob is very thin, and the kernels very deep, wedge shape, consequently permits the corn to dry out almost as fast as it ripens.

Its quick drying habit has saved many a crop, during adverse seasons, for thousands of American farmers.

Ears are of fine large size, averaging about ten inches. Seventy pounds of ear corn make easily 60 pounds of shelled corn.

Easily runs five bushels more than other varieties to the ordinary wagon load.

It is an early ripening variety. A remarkably heavy yielder, adapts itself readily to new districts. It is one of the most extensively grown types in the great Corn belt of the West.

Hon. Isaac Long, owning 500 acres in Pennsylvania and 1,280 acres in Nebraska, one of the greatest corn breeders in the country, says:

"In the past twenty years there have been only two years when I did not raise more than one hundred bushels of corn to the acre, and I have raised up to 160 bushels; while in special experiments, I have exceeded this."

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; peck, \$1.00; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$17.00; 10 bu., \$35.00. Bags free.

SLOGAN FOR 1916—"SEED CORN THAT GROWS; THAT RIPENS—THAT'S SALZER'S."

PEDIGREE NORTHERN GROWN WISCONSIN No. 8 SEED CORN

AN IMPROVED MINNESOTA No. 13

4406—The area capable of producing corn cannot be materially extended, consequently the farmer is confronted with the problem of producing more bushels per acre. Not only must larger yields be secured from an acre, but more attention must be given to the quality. The importance of pure seed corn is recognized today as never before.

It has been amply demonstrated that the profits of farming are invariably the difference between the yield from poor seed and good seed.

Start this year right; to commence right is half the success of the farm.

Our Pedigreed Wisconsin No. 8 will delight the most discriminating. We have been developing it continually from a selective process. It is fully matured. Dry as a bone. High germinating, sound seed. Plump kernels. Bright appearance.

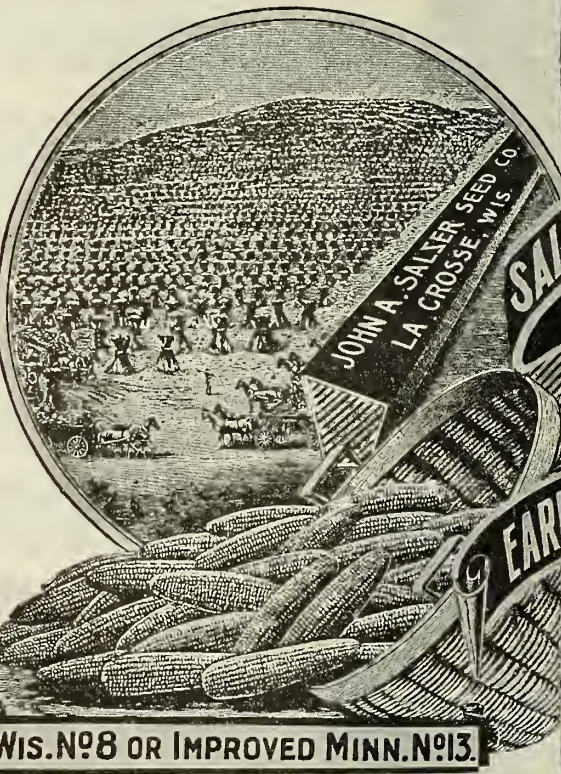
**One of the Best Yellow Dent
Corns for Minnesota, North Dakota,
South Dakota, Wisconsin
and Northern Michigan.**

Wisconsin No. 8 has been developed at the Wisconsin Experiment Station from the well known Minnesota No. 13, which has a great reputation all through the state of Minnesota and has been considered there the earliest and most productive yellow dent. Wisconsin No. 8 is fully as early, but has larger ears and deeper kernels than the Minnesota strain. The ears are of handsome appearance with 16 to 20 rows of bright, rich yellow, smooth and plump kernels, which are packed closely on the cob from butt to tip. The ears average 8 inches in length and are borne usually 2 on a stalk, there are practically no barren stalks. The stalks grow 7 feet high, are very leafy, furnishing great quantities of fodder.

Wisconsin No. 8 will thoroughly ripen in 90 days and earlier if soil and season are favorable. It usually yields from 60 to 80 bushels per acre.

Wisconsin No. 8 is very largely grown in Minnesota, Wisconsin, the Dakotas, Michigan and some portions of Canada. It has done more than any other variety to extend the corn belt in the northern states. There is no other yellow dent corn fully as early that is equal to it in productiveness.

We supply only pedigree stocks, very pure, true to type, bred free from barren stalks, and will ripen uniformly and early.



A WORD ABOUT QUALITY

A conservative estimate of the annual losses to the American farmer for his indifference to quality would be 10 per cent of his corn crop.

Planting pure seed is one of the golden opportunities of every farmer. The more you intensify, the greater the reward and the higher plane your agricultural avocation.

Selected seed has special characteristics such as maturity, yield, uniformity, size, ripening, etc., all greatly intensified. Developed from acknowledged types of excellence. The results of long years of rigid systematic selection and adherence to an established type.

Such is our Wisconsin No. 8. A thoroughbred of the highest type.

ONE OF THE GREATEST CORNS OF THE DAY

For years such types as Northwestern Dent, Gehu, Squaw and the various Flints have held undisputed sway in the great Northwest. With the advent of our improved type of Minnesota No. 13, viz., Wisconsin No. 8, things have materially changed. It has proven itself a wonderful high altitude corn. It has demonstrated its remarkable earliness. It has proven its great adaptability to adverse soils. It has shown its ability to withstand climatic severities. It has moved the corn belt farther north, having fully matured in the short season of the Canadian Northwest.

For fodder purposes it is a wonder—tremendously prolific. J. D. McGregor, twice pure bred cattle champion of the world, has sown many acres of this variety in preference to any other.

A WORD OF CAUTION

Every farmer of unclouded comprehension knows all too well that the country is full of unscrupulous persons who have taken advantage of the seed corn shortage and are ready to prey upon the agriculturist of the Northwest with cheap corn, coming from Nebraska, Kansas, southern Iowa. Will it ripen in 1916? A word of caution should be sufficient. Take no chances, buy from a reliable source. The best seed, regardless of price, is always the cheapest. Our stock is grown in Wright County, Minn.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., \$1.35; ½ bu., \$2.50; bu., \$4.75; 2½ bu., \$11.75; 5 bu., \$23.00; 10 bu., \$45.00. Bags Free.

FREE, PACKAGE GOLD WONDER CORN WITH EACH PECK OR MORE FIELD CORN ORDERED. SEE PAGE 122

SALZER'S IMPROVED MURDOCK

THE HEAVIEST YIELDING EXTRA EARLY YELLOW DENT

4389—We recommend this variety for the southern half of our state. It matures the largest crops of any Yellow Dent Corn in southern Wisconsin, in the southern part of Minnesota and South Dakota, the northern tiers of counties in Iowa and Northeastern Nebraska.

Salzer's Improved Murdock is an earlier, more uniform and more productive strain of the well known Murdock or Golden Jewel which secured the highest reward for the best ten ears of the northern zone, at the National Corn Exposition of 1909 and 1910. We succeeded in breeding up this corn to a very fine type of great evenness in form and color and it is without doubt the most beautiful of the early golden yellow dent corn grown.

In season our Improved Murdock is one of the earliest varieties grown in Wisconsin, maturing in about 95 days with us under average conditions.

The ears are of rich golden yellow color and very uniform in type and size, 8 to 9 inches long with 16 to 20 rows. The kernels are very deep and large, slightly rough on the tips and without any tendency to flintiness, as is found on many other early sorts. The grains completely cover the cob from butt to tip and are sitting on it very compact and solid. The stalks grow strong and leafy, about 8 ft. high and make excellent fodder and silo corn. The ears set about 3½ feet from the ground.

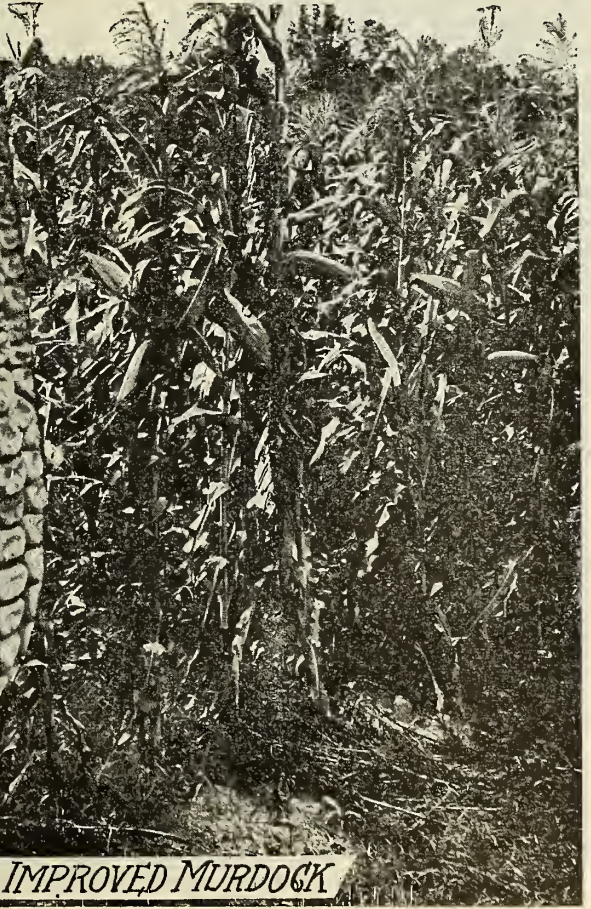
Salzer's Improved Murdock

Salzer's Improved Murdock is the most productive of the early yellow varieties, it is an enormous cropper and the yields are often more than 100 bushels per acre. Although especially adapted for portions of the Northwestern states, it certainly is a splendid variety for many Southern and Eastern states, as a corn that produces 100 bus. to an acre under normal conditions in our state is not to be decied anywhere.

Our seed is selective, grown in Minnesota.

PRICE OF SALZER'S IMPROVED MURDOCK

Price: Pkg., 10c; lb., 25c, postpaid. Price by freight: Lb., 15c; peck, \$1.25; ½ bu., \$2.40; bu., \$4.75; 2½ bu., \$11.75; 5 bu., \$23.00; 10 bu., \$45.00. Bags free.



SALZER'S IMPROVED MURDOCK

DAKOTA SUNSHINE CORN

A Delight to All Who Grow It

4379—A variety of outstanding prominence. A Corn of great individuality. A Corn of immense productiveness. A Corn of magnificent height. A Corn of large superb ears. A Corn of large kernels. A Corn of small cob. A great Corn for light soil. A good Corn on heavy soil. Matures in approximately 95 days. A sure cropper. Very early. Pure, glistening, golden yellow. Has a peculiarity of adapting itself to unfavorable conditions.

Ears are about 10 inches long, rows set close together. Runs 14 to 16 rows.

Its small cob permits it to dry out very rapidly. Has great weight to the measured bushel, running 3 to 4 bushels over per wagon load compared with most other sorts. Immense acreages devoted to it in the lower countries of South Dakota, Minnesota, Wisconsin and the Corn States south of the above district.

Sunshine is a most befitting name for it. In color it is like the golden setting sunshine and its immense yields of high quality Corn bring sunshine to the heart of every grower.

In many ways it is a marvelous Corn. It has the reputation of retaining a prominent place on every farm where it has been tried, for longer periods than is the rule with other sorts. Stalks grow about 8 feet tall and ears about 3½ feet from the ground, and ideal distance to make picking easy.

We urge our American farmers to attain to his highest possibilities, to devote his energies to improving his earning capacity, to listen to and practice the doctrines of good seed.

Our stocks of Sunshine will please, it will produce big yields. It has great constitutional vigor. It is full of that strong, robust seed life so necessary for producing strong, live plants that will grow and thrive from the start.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., 90c; ½ bu., \$1.75; bu., \$3.65; 2½ bu., \$9.00; 5 bu., \$17.50; 10 bu., \$34.00. Bags Free

QUEEN OF THE NORTH CORN

4397—Queen of the North furnishes a larger percentage of shelled corn from the ears than most other varieties; 70 lbs. of ear corn will shell out 61 to 63 lbs. of the brightest, finest, most solid kernels that you have ever seen, leaving cobs to weight from 7 to 9 lbs. This Corn ripens in about 90 days and is suitable for growing in the lower two-thirds of our state, southern half of Minnesota, and in South Dakota, etc. The ears are from 7 to 9 inches in length, and are well filled to the butts and exceedingly well developed. The kernels are long, bright and heavy. It is sweet and palatable, making the very best grain feed. Considering the size of the ear, it is a surprisingly good yielder, due to the fact that a great many of the stalks bear 2 or 3 ears each.

PRICE OF QUEEN OF THE NORTH

Price: Pkg., 10c; lb., 25c postpaid. Price, by Freight: Lb., 15c; pk., 85c; ½ bu., \$1.65; bu., \$3.25; 2½ bu., \$8.00; 5 bu., \$15.00; 10 bu., \$29.00. Bags free.



Queen of the North

SALZER'S PRIDE OF THE NORTH CORN

4396—This corn is one of the earliest and one of the oldest varieties grown in the North-west. It matures in about 80 to 85 days. The ears are 7 to 8 inches long, have a very thin cob, but very long deep kernels which are of bright orange color. Pride of the North shells out more corn in proportion to cob than most other varieties grown in the Northwest. The stalks are about 8 feet high and are very short jointed and leafy. The average distance of the base of ear from the ground is 3 feet. This is quite a productive variety; generally two well developed ears are found on a single stalk. Salzer's Pride of the North is the safe variety to plant most anywhere—Wisconsin, Minnesota, South Dakota and also North Dakota and Montana. The average yield per acre is about 50 bushels, but it often outyields all other varieties, being more drought resisting than any.

Wright Co., Minn., Seed

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., \$1.15; ½ bu., \$2.15; bu., \$4.00; 2½ bu., \$9.50; 5 bu., \$18.50; 10 bu., \$36.00. Bags free.

Dakota Grown

4411—Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., \$1.00; ½ bu., \$1.90; bu., \$3.50; 2½ bu., \$8.50; 5 bu., \$16.50; 10 bu., \$32.50. Bags free.

LONGFELLOW YELLOW DENT CORN

4392—Producing ears 10 inches long with 14 to 16 rows. Matures in about 90 days. Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., \$1.00; ½ bu., \$1.40; bu., \$2.75; 2½ bu., \$6.75; 5 bu., \$13.25; 10 bu., \$26.00. Bags free.

TWO WELL KNOWN WHITE CORNS

WISCONSIN WHITE DENT CORN

4405—A popular early variety, ripens in about 100 days and produces good sized ears with large grains. Stalks very high and leafy, making excellent fodder for the silo. Largely grown in southern South Dakota and Wisconsin.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., 75c; ½ bu., \$1.40; bu., \$2.75; 2½ bu., \$6.75; 5 bu., \$13.25; 10 bu., \$26.00. Bags free.

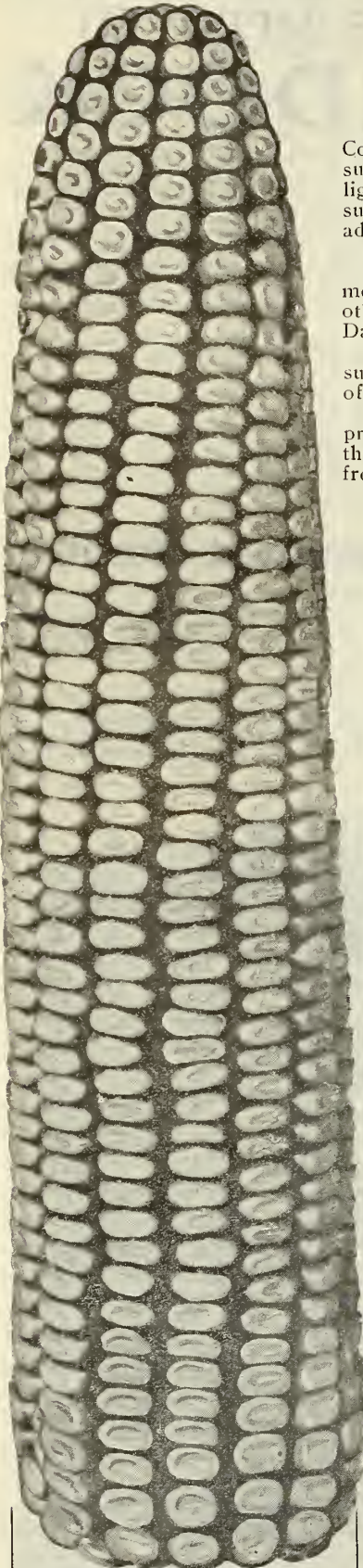
Dakota Grown

4412—Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., \$1.00; ½ bu., \$1.90; bu., \$3.50; 2½ bu., \$8.50; 5 bu., \$16.50; 10 bu., \$32.50. Bags free.

CHAMPION WHITE PEARL CORN

4380—An immense yielder, producing colossal ears with very large deep white kernels. Matures in about 115 days.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., 75c; ½ bu., \$1.40; bu., \$2.75; 2½ bu., \$6.75; 5 bu., \$13.25; 10 bu., \$26.00. Bags free.



DAKOTA SUNSHINE

All Corn Prices F. O. B. La Crosse, Subject to Market Fluctuations.

PEDIGREE NORTHERN GROWN GOLDEN GLOW CORN

(WISCONSIN NO. 12)

4391—Golden Glow was awarded sweepstakes at the International Corn Show in 913 as the Best Yellow Corn of the Northern Zone, comprising the states of Wisconsin, Michigan, Minnesota, North and South Dakota. The largest yield on record was produced from Golden Glow by a grower in Fond du Lac County, Wis., viz.: 133 bushels and 39 pounds per acre.

A very early variety, maturing safely in most parts of Wisconsin, Minnesota and South Dakota. It produces larger ears and is a heavier yielder than Wisconsin No. 8 and only 2 or 3 days later, ripening in about 90 to 95 days. It is the best yellow dent corn for the central part of our state.

This corn has a proud history. It has been fostered by Prof. Moore, the famed corn specialist of the Wisconsin University. It is a cross of Wisconsin No. 8 and the famous North Star corn, combining the extreme earliness of the former with the larger ears and heft of the latter.

The ears are of very attractive appearance, quite large, 16 to 18 rowed, of symmetrical shape, well filled from butt to tip with good sized kernels of pure golden-yellow color which are slightly rough on the outer end and are entirely free of any tendency to flintiness. The stalks are about 7 feet high, produce a large amount of foliage, making a splendid fodder and silage corn. Everybody who has grown Golden Glow seems to be very enthusiastic about it. It has given splendid results the past season, yielding quite often 90 to 100 bushels and over per acre in our state.

We offer only pedigreed stock, grown from carefully selected ears, and raised in Wright Co., Minn., and near La Crosse, Wis.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Lb., 15c; pk., \$1.75; ½ bu., \$3.35; bu., \$6.50. Bags free.

WHITE CAP YELLOW DENT

4404—An early variety, matures in about 110 days; gives better results on poor, thin or sandy soil than any variety and is less affected by drouth. The grain is light yellow in color, with white tip.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Lb., 15c; pk., 75c; ½ bu., \$1.40; bu., \$2.75; 2½ bu., \$6.75; 5 bu., \$13.50; 10 bu., \$26.50. Bags free.

SALZER'S FAMOUS TRIPLE INCOME CORN PEDIGREE NORTHERN GROWN

4403—We hope that every farmer will try this great Corn. It is bound to make you rich and fatten your bank account if you will plant a plenty. This corn will be appreciated by those living in drouth sections, and by those farmers who have poor, thin soil; while on strong, rich soil it has no superior. The tip ends of the grain are white, the inside yellow to whitish-yellow, making it a beautiful color—though the shelled corn looks homely, the ear is handsome! It has produced 103 bushels per acre.

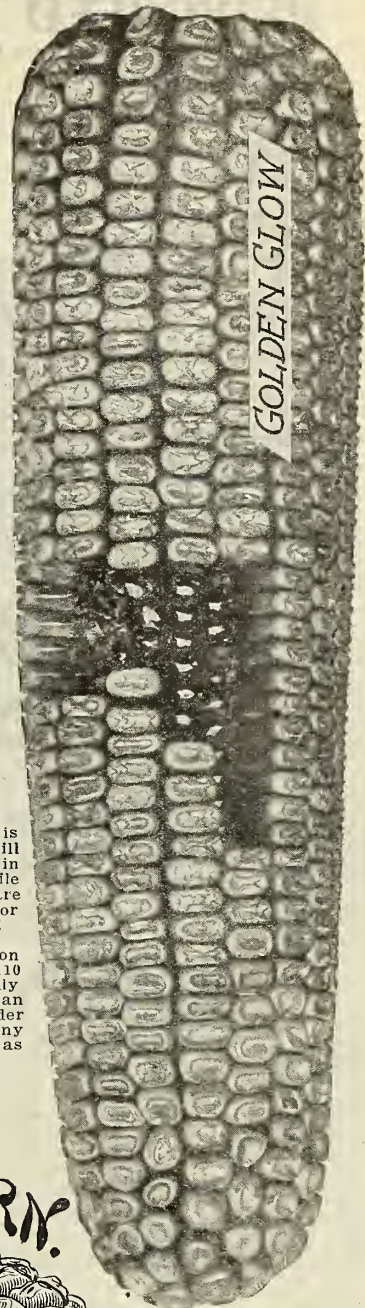
It produces from one to three well-developed ears on every stalk, is sure to mature in about 95 to 110 days, and grows strong, rank and rapidly from 7 to 8 feet high and furnishes an enormous amount of leafy fodder per acre, more than any other variety equally as early.

SALZER'S TRIPLE INCOME CORN.

NOTE THE SMALL CORN

NOTE THE BUTT.

103 BUS.
PER
ACRE



NOW, MR. FARMER,

this is the Corn for you to try. It's cheap, too! It's grand, grows more bushels on thin land than any other kind. It's a tremendous yielder on any soil, in any season, and scoffs at drouths or rain or bad weather! It defies the elements and returns yields that please, profit and astonish you.

Prices of Triple Income. South Dakota Stock.

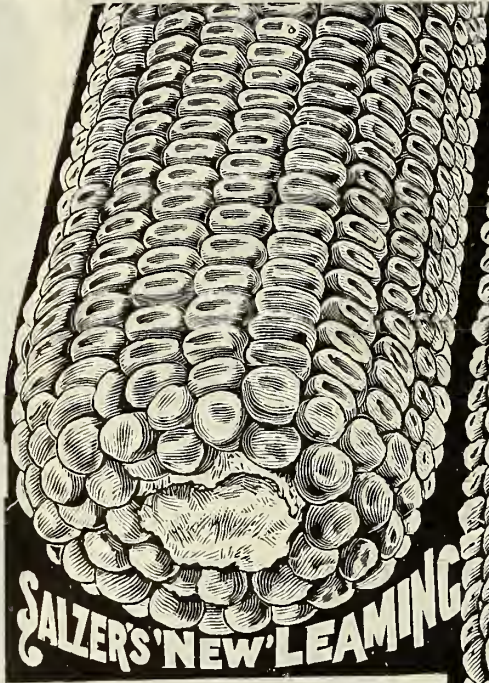
Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Lb., 20c; pk., 90c; ½ bu., \$1.75; bu., \$3.40; 2½ bu., \$8.00; 5 bu., \$15.50; 10 bu., \$30.00. Bags free.

PEDIGREED NORTHERN GROWN SEED CORN

The Corns listed on this page are all South Dakota grown, except where stated.

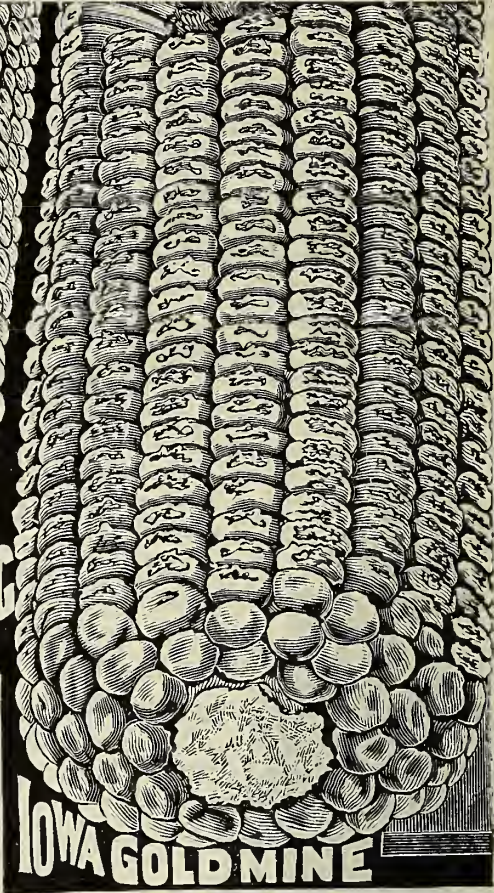
NEW LEAMING CORN

4395—A great factor, having its influence on the big yield records of the Northwest, is New Leaming. A circumstance bearing on the prosperity of the farmer that should have his careful attention. The farmer who sows our Pedigree Northern Grown New Leaming immediately begins a system of permanently profitable crop growing. New Leaming, with almost every desirable characteristic, has a combined commercial and agricultural value of incalculable worth. It is today one of the most popular types in the great Corn belt.



One of the best all around heavy yielding Dent Corns of the century. Known the world over as a heavy yellow Corn. Has yielded 1,238 bushels on 10 acres. On our own lands it has repeatedly returned 100 bushels per acre. Ears 10 inches long; 18 to 20 rows, well filled with wedge shaped, reddish-yellow kernels of medium size. We have increased the size of the ear and its earliness and also the percentage of grain by careful breeding. We have also increased the depth of the kernel and the feeding value by increasing the protein and fat. Ripens in about 95 to 100 days.

Price: Pkg., 10c; 1 lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., 85c; ½ bu., \$1.60; bu., \$3.00; 2½ bu., \$7.25; 5 bu., \$14.25; 10 bu., \$27.50. Bags free.



IOWA GOLD MINE CORN

4390—The wisdom of basing farm prosperity upon pure seed and varieties of sterling merit was never more true than the present day.

Iowa Gold Mine is one of the leading types of the realm of King Corn. This Corn ripened thoroughly in Southern Wisconsin, Kansas, Nebraska, Iowa and Illinois inside of 100 days. It is one of the most generally planted varieties in the cornbelt. The ears are about 10 inches long and very symmetrical. The grain is very deep and of beautiful golden yellow color, and the cob is very thin. Iowa Gold Mine is a heavy cropper, and one of the most productive early varieties.

PEDIGREE SEED

Salzer's Pedigree Northern Grown Gold Mine Seed Corn should be the seed sown—when dependable seed is required; when the extraordinary is expected; when the unusual is demanded; when the farm operations are to be elevated to a higher plane; when remunerative farming is desired. Our Pedigree Seed is fully matured, dry, of high germination and of strongest

CONSTITUTIONAL VIGOR

It is conceded that Corn can only be produced to maximum perfection with a minimum danger of crop failure when the seed is highly bred for great constitutional vigor. Our Iowa Gold Mine is a Pedigree Seed of strongest inherent parent stock.

VITALITY

Seed Corn that will germinate very high in early fall can easily be worthless in spring. Many seedsmen have not proper facilities for either caring for or curing Corn and unwittingly expose or neglect their seed Corn stocks disastrous to their vitality. We have what we consider the most modern and complete Seed Corn Plant in the United States. We know Salzer's Pedigree Northern Grown Seed will produce a maximum crop without hazard to the outcome, as it contains the highest type of vigorous seed life.

THE RESULTANT CROP

We court a fair tryout of our Iowa Gold Mine. We know what immense satisfaction it will give. We know how delighted every purchaser will be. We like a farmer to believe the evidence of his own crops. We know how the larger yields and better qualities will impress him. He will sing the praises of Salzer's Northern Grown Pedigree Seeds for all time to come. The infinite capacity of Salzer's Iowa Gold Mine Seed cannot help but give a foretaste of the great profits that will gravitate to the grower.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., 85c; ½ bu., \$1.60; bu., \$3.00; 2½ bu., \$7.00; 5 bu., \$13.50; 10 bu., \$26.50. Bags free.

DAKOTA GROWN IOWA GOLD MINE

4413—Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., \$1.10; ½ bu., \$2.25; bu., \$4.00; 2½ bu., \$9.75; 5 bu., \$17.50; 10 bu., \$34.00. Bags free.

SALZER'S HOME BUILDERS' CORN

4387—This corn was introduced by us and captured the heart of every farmer who has tested same. It ripens in 95 to 100 days and is pedigree stock. All barren stalks have been carefully eliminated and the moment the kernel touches the ground it is ready for strenuous work. It sinks its roots deeply and firmly into the soil after moisture and nourishment. Then it shoots up and produces corn weighing often a pound per ear, and often produces 2 and 3 golden ears per stalk. Grain is very deep, cob small and dries out rapidly, thus making it a sure cropper. Matures in our section.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 15c; pk., 90c; ½ bu., \$1.75; bu., \$3.25; 2½ bu., \$8.00; 5 bu., \$15.50; 10 bu., \$30.00. Bags free.

THE MORE SALZER'S SEED CORN YOU USE, THE GREATER YOUR REWARD.

REID'S YELLOW DENT CORN

Prices F. O. B. La Crosse, Wis.

Has Taken More First Prizes Than Any Other Five Varieties Combined.

4398—This great corn has been almost an "inspiration" to the Corn growers of this vast corn growing district.

The farmers who planted it could see better Corn growing; they could see the profits from the increased yield; they could see the higher price for better Corn; they could see the increased rewards for their effort; they could see the blessings of Providence from planting good, pure, high life seed.

Why be satisfied with a mere harvest "trickle" from poor seed, when the harvest will roll down in "volume" from good seed.

One of the most largely grown yellow varieties throughout the corn belt and one of the best varieties for Iowa, Illinois, Nebraska, Kansas and other states in the same latitude. A splendid variety for farmers who sell corn on the ear as the ears are so remarkably uniform in size, type and color. They are covered with 18 to 24 rows of deep grain, no space lost between the rows, and are of light golden-yellow color and about 9 to 11 inches long; the cob is very thin. It matures in about 115 days. Our stock is exceptionally choice, grown from selected ears only and is sure to please the most particular.

Price: Pkg., 10c; lb., 25c, postpaid. Price by freight: Lb., 15c; peck, 80c; ½ bu., \$1.60; bu., \$3.00; 2½ bu., \$7.00; 5 bu., \$13.75; 10 bu., \$25.00. Bags free.

Improved Early Mastodon

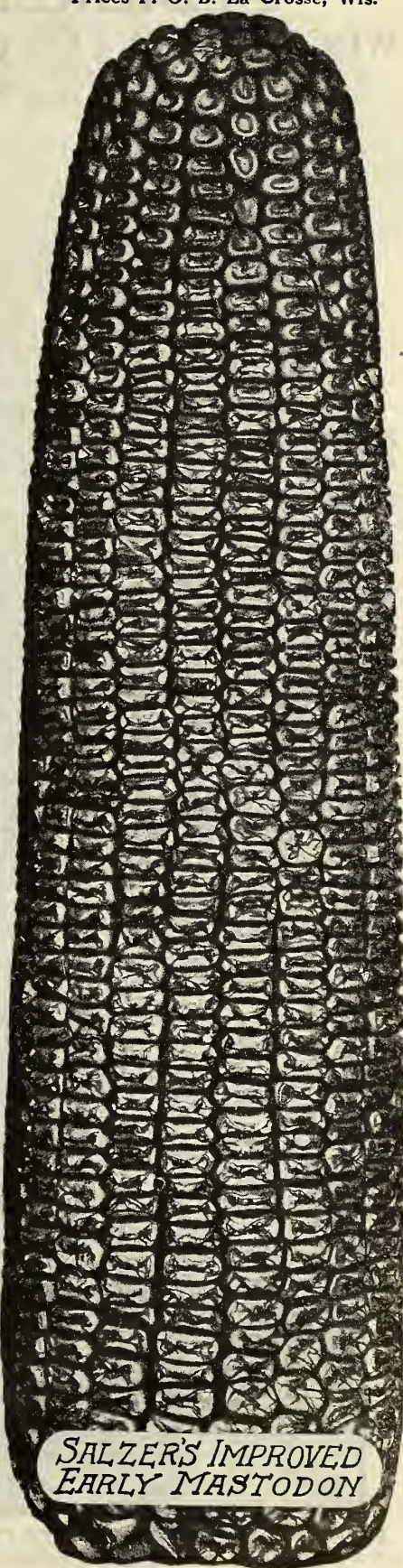
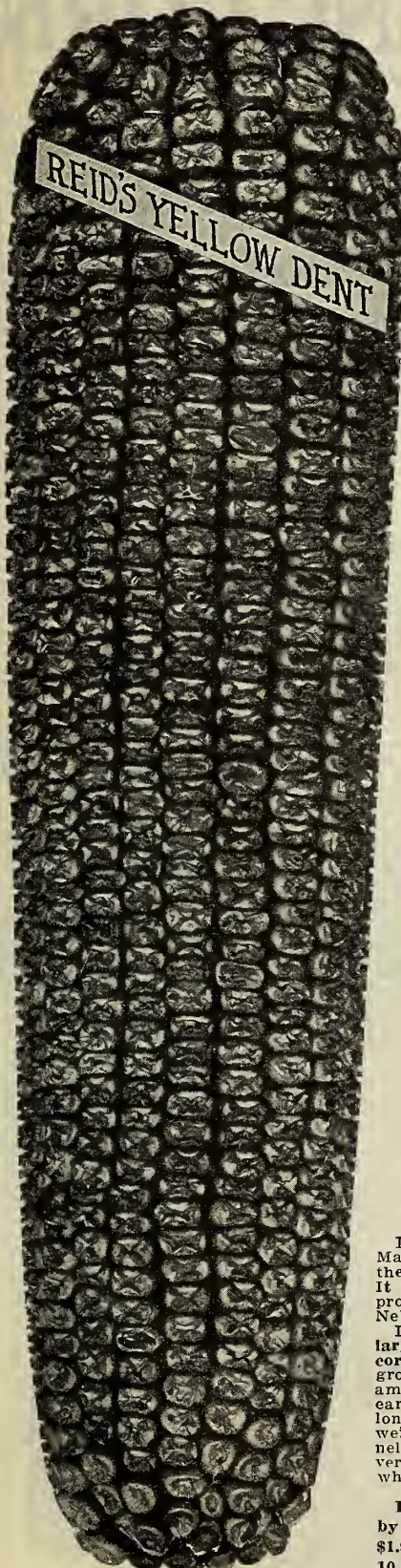
4388—We have seen a great deal of tremendous grinding, hardship and actual privation endured by farmers who knowingly persist in growing corn from poor seed, of the most questionable character, when if they would reach out and grasp the illimitable opportunities of Pure Northern Grown Seed, the dreams of a lifetime would gradually unfold before them in golden realities.

For years we have assiduously devoted ourselves to the development of seed of the highest type. It will please the most critical, the keenest discriminator. We consider our Improved Early Mastodon a wonderful type. Grown in South Dakota.

It is an early strain of the well known Mastodon, fully as large and productive as the old variety, but at least a week earlier. It ripens in 100 to 110 days, and is the most productive variety that can be raised in Iowa, Nebraska, Illinois and Kansas.

It is without doubt the earliest of all large-eared varieties, and outyields any other corn ripening at the same time. The stalks grow strong and rank, furnishing a large amount of fodder and produce from 2 to 3 ears which are very large, from 9 to 12 inches long by 7½ to 8 inches in circumference and weigh from 11 to 18 ounces each. The kernels are generally ½ inch long and are of very beautiful color, golden-yellow with a white cap.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Lb., 15c; peck, \$1.00; ½ bu., \$1.90; bu., \$3.75; 2½ bu., \$9.00; 5 bu., \$17.50; 10 bu., \$34.00. Bags free.



SEE PAGE 122. A SAMPLE PACKAGE "GOLD WONDER CORN," THE 20TH CENTURY CORN WONDER, FREE!

PEDIGREE NORTHERN GROWN

WISCONSIN NO. 7 OR
SELECT STOCK

SILVER KING CORN

THE MOST PRODUCTIVE EARLY WHITE DENT

4400—Famous corn! best loved corn in Wisconsin; a corn that stands ready to give a good account of itself wherever planted, and for the extreme Southern Minnesota, Southern South Dakota, Northern Iowa and Illinois, as also the lower one-third portion of Wisconsin, it will yield more bushels of fine corn than any other Dent variety.

There is in the minds of many farmers a prejudice in favor of yellow corn, and some think that white corn is lacking some essential elements contained in yellow corn, but in spite of these handicaps, Silver King has become most popular in the territory where it is adapted, and, while there is still more yellow corn grown than white, the growing of Silver King is steadily increasing. In Wisconsin where it is adapted to only part of the state, one-fifth of all the corn grown is Silver King. This is due to the fact that we have no other corn, either yellow or white, equally as early that will produce as sure a crop and as large a crop as Silver King.

Silver King has revolutionized corn growing in this latitude and has placed Wisconsin first in the list of all states west of Ohio for yield per acre.

History—Hats Off to Prof. Moore:—This corn originated in northern Iowa. Prof. Moore brought it to Wisconsin a few years ago and has developed and improved it and sent it out over the state through the members of the Wisconsin Experimental Association. We were the first seed house to grow it, cataloging it for the first time in 1907. In 1906, 275 members of the Wisconsin Experimental Association tested it and reported an average yield of 59.2 bushels of shelled corn per acre, which was nearly double the corn average for the whole state. On the Experiment Station farm that year 22 acres yielded 75 bushels per acre. In 1907, a poor corn year, the average yield of Silver King throughout the state was 54.5 bushels per acre, while the breeding plot on the Station farm gave the remarkable yield of 98 bushels per acre. In 1908 the entire corn acreage on the Wis. Ex. Station, 22 acres, gave the very high average of 93 bushels shelled corn per acre.

Description:—Ears averaging 8 to 9 inches, always filled out clear to the tips, and very uniform in size and type. The corn is pure snow-white in color with kernels of good length set compactly in straight rows. The corn is a strong grower, ripens in 100 to 105 days; it is early enough to mature as far north as Oshkosh, Wisconsin, and is especially adapted to resist cold weather. It has a decided two-ear to the stalk characteristic, another reason for its record breaking yields.

Minnesota and Wisconsin grown—Price:
Big pkg., 10c; lb., 25c, postpaid. Price by freight: Lb., 15c; pk., \$1.25; ½ bu., \$2.40; bu., \$4.75; 2½ bu., \$11.50; 5 bu., \$22.50; 10 bu., \$42.50.

DAKOTA GROWN 4414—Price:
Big pkg., 10c; lb., 25c, postpaid. Price, by freight: Lb., 15c; pk., 1.00; ½ bu., \$1.90; bu., \$3.50; 2½ bu., \$8.00; 5 bu., \$15.50; 10 bu., \$30.00.

PRIZE CORN

Silver King took the Northern Zone Sweepstakes Prize at the National Corn Show at Columbia, S. C., in 1913, and again at the Corn Show held at Dallas, Tex., in spring, 1914.

The largest yield of corn recorded in Wisconsin was grown by H. Black, Burlington, Wis.; it was 137.6 bu. per acre of Silver King.

The ear illustrated here took first prize at the La Crosse Interstate Fair, Professor R. A. Moore of Madison, Wis., being the judge.

SILVER KING CORN

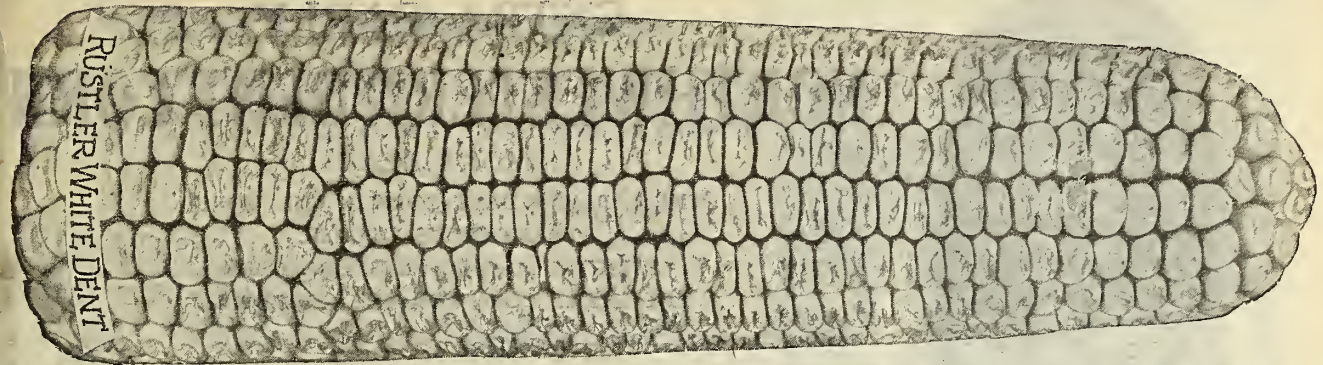
has helped more than any other Wisconsin variety to put Wisconsin on the corn map—and way up at the top at that, owing to her remarkable average corn yields, which are bigger than the average yields of famous corn states. Silver King helped to do it. Salzer's Silver King Seed Corn is a pedigree type of exceptional merit, growing better each year under our continuous selective process. Price: Big packages, 10c, postpaid



PRIZE EAR

FREE! PACKAGE GOLD WONDER CORN WITH EACH PECK OR MORE FIELD CORN ORDERED. SEE PAGE 122.

Prices Subject to Change.



RUSTLER WHITE DENT

EVERY VARIETY ON THIS PAGE IS NORTHERN GROWN, EXCEPT BOONE COUNTY WHITE.

4399—This variety originated many years ago in South Dakota and is largely grown in our Northwestern states. Matures in 90 to 95 days, at the same time as Wisconsin No. 8 or Minnesota No. 13. The average height of stalks is 7 feet. Average distance from base of ear to the ground, 3½ feet. Ears are large, 14 to 18 rowed, and closely filled with large, deep white kernels. This corn is admirably adapted to the northwestern climate, best suited for the central part of South Dakota and Wisconsin and Southern Minnesota. Though not as productive as Silver King, it is much earlier and in our state it is a safe corn to plant at Wausau and Eau Claire and farther north. It yields fully as big a crop as any yellow dent. There is no better and more productive variety of White Corn grown in the Northwest which is as early as Salzer's Rustler White Dent. It is a bigger yielder and the ears are more uniform in size and shape than can generally be purchased elsewhere.

Our stock has all been grown in Wright County, Minnesota, and is first class, pedigree seed.

Shelled Corn. Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Lb., 15c; pk., \$1.15; ½ bu., \$2.25; bu., \$4.00; 2½ bu., \$9.50; 5 bu., \$18.50; 10 bu., \$36.00. Bags free.

MINNESOTA WHITE DENT

4394—The earliest pure white dent corn, maturing in 75 to 85 days, fully as early as North-Western Dent, adapted for North Dakota, Northern South Dakota, Minnesota and Wisconsin. Yields much larger crops than yellow varieties, equally as early, and should be planted on poor and thin soils and also on cold and wet ground where it will thrive when other corns fail. The ears are of good size, usually 8 inches long; the kernels are long and deep, growing very compactly around the cob. The stalks average about 6½ feet in height, have large and heavy foliage, making an unusually fine fodder. Under average conditions the yield of Minnesota White Dent is 75 bushels and over per acre.

Price of Salzer's Minnesota White Dent Corn, pedigreed stock, grown in Wright Co., Minn: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Lb., 15c; pk., \$1.15; ½ bu., \$2.25; bu., \$4.00; 2½ bu., \$9.50; 5 bu., \$18.50; 10 bu., \$36.00. Bags free.

SILVERMINE

4401—More largely grown throughout the corn belt than any other white variety. An enormous cropper, has produced over 200 bu. per acre, ripens in about 110 days. Creamy white, cylindrical shaped ears, 9 to 10 inches long with 18 to 20 rows of deep kernels; cob, small and white.

Our Minnesota Grown Seed is exceptionally choice, will ripen very much earlier than seed grown further south. The ears are fine, noble size, shape and of remarkable attractive appearance. It is fully matured, strong, vigorous, high germinating seed.

Iowa grown. Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Pk., 75c; ½ bu., \$1.40; bu., \$2.60; 2½ bu., \$6.50; 5 bu., \$12.50; 10 bu., \$24.50. Bags free.

4402—Minnesota grown. Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Pk., \$1.25; ½ bu., \$2.25; bu., \$4.25; 2½ bu., \$10.50; 5 bu., \$20.00; 10 bu., \$39.00. Bags free.

BOONE COUNTY WHITE

4378—Considered the best type of White Dent Corn for the central corn belt states, it is one of the largest yielding white corns known. Ears 9 to 11 inches long with 16 to 22 rows of very deep, pure white and moderately rough kernels. It grows strong and rank, making an unusually heavy fodder growth; matures in about 120 days. Our stock is the very pure and produces the largest ears. This is the latest but by far the most productive White Dent corn we grow.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by freight: Lb., 15c; pk., 75c; ½ bu., \$1.40; bu., \$2.60; 2½ bu., \$6.50; 5 bu., \$12.50; 10 bu., \$24.50. Bags free.



Minn. White

EXTRA EARLY NORTHWESTERN DENT CORN

(SMOKY DENT)

THE EARLIEST DENT CORN IN THE WORLD

TREMENDOUS YIELDER

STRICTLY A HIGH ALTITUDE CORN

THE GREAT CORN FOR THE NORTHWEST

4371—Northwest Dent can be relied upon year in and year out to produce a larger yield, better Corn and mature more evenly than any other of the extra early corns.

Originated in North Dakota, it is the earliest and hardest Dent corn grown, and can be depended upon to mature every season in Northern Minnesota, Wisconsin, Montana and Manitoba even when all other corns fail. The stalks grow about 7 feet high and the ears are borne over 3 feet above the ground, allowing the use of a corn harvester. The ears are of good size, from 7 to 10 inches long, have a thin cob and 10 to 14 rows of very deep, large kernels of red color with a yellow cap of slight variation. To some, the color is objectionable, but it must be taken into consideration that in most parts of the northwest this is the only variety upon which the grower can depend to ripen, and it is far better to have corn, even though red in color, than no corn at all. Northwestern Dent is a very productive variety; we have often harvested 75 to 85 bushels per acre; it matures in 75 to 85 days, according to the season.

It is especially the corn for the North and is very popular throughout the northwestern states; it is the standard early corn in North Dakota and the Canadian West and is grown more largely there than any other variety. No other corn seems to have given the uniformly satisfactory returns in North Dakota or Canada of the Northwestern Dent, but it is also largely used and rapidly gaining in prominence in other states. Much is planted late when other corn has been destroyed; if planted as late as July it has a good chance to mature in many localities before frost, but is also planted for early feeding, and where the corn is hogged down, which is so much practiced now, there should be a piece of land planted to Northwestern Dent on which to turn the hogs the first thing in the Fall before the other corn is ready, and thus the hogging-down season can be greatly lengthened. The stalks being shorter than those of later sorts, it can be planted closer together, thus contributing to a heavy yield; it is mostly grown in drills.

FOR FODDER PURPOSES

Grown for fodder purposes, Northwestern Dent ranks exceptionally high. Its earing proclivities are enormous, both ears and stalks being extremely juicy, succulent, nutritious and live stock of all description give it a stated preference.

ADAPTABILITY

Northwestern is strictly a high altitude Corn. It is peculiarly adapted to cold, wet, adverse soils, thriving, maturing and making big yield when others fail.

It accepts almost every condition of soil. It is generally conceded to be the best variety to grow when in doubt.

PEDIGREED SEED STOCK

Our Seed Stocks of Northwestern are exceptionally choice, rack dried, plump, bright, hard and fully matured. The limited amount of Northwestern matured enough for seed, precludes the possibility of much Northern Grown Seed being obtainable—therefore we caution buyers to use discretion; do not be tempted by attractive prices; much Southern grown seed such as is annually grown on speculation, will be offered; we say, be careful; be more than careful. Buy from a reliable source.

OUR GUARANTEE

We guarantee our seed to have been grown in Wright County, Minn., and for good, strong, high life seed is worth twice what we ask for it.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by freight: Lb., 15c; pk., \$1.25; 1/2 bu., \$2.40; bu., \$4.75; 2 1/2 bu., \$11.75; 5 bu., \$23.00; 10 bu., \$45.00. Bags free.

"GOLD WONDER" CORN

Free with Every Order for Field Corn, as Below

4408—One of the largest seedsmen in the world, who paid us a friendly visit the other day and to whom we showed a sample of this "Gold Wonder" Corn said:

"Mr. Salzer, that is positively the finest corn I ever saw. It is marvelously beautiful and I will gladly pay you \$1.00 a package to get a start therewith!" Such words from one of the largest seedsmen in the world pleased us, but we are sure tens of thousands of our customers will join heartily with what he said when they get the Free Package.

This great corn we give absolutely free one large package with each field corn order of one peck or more. On each package will be printed full directions how to grow and get best results.

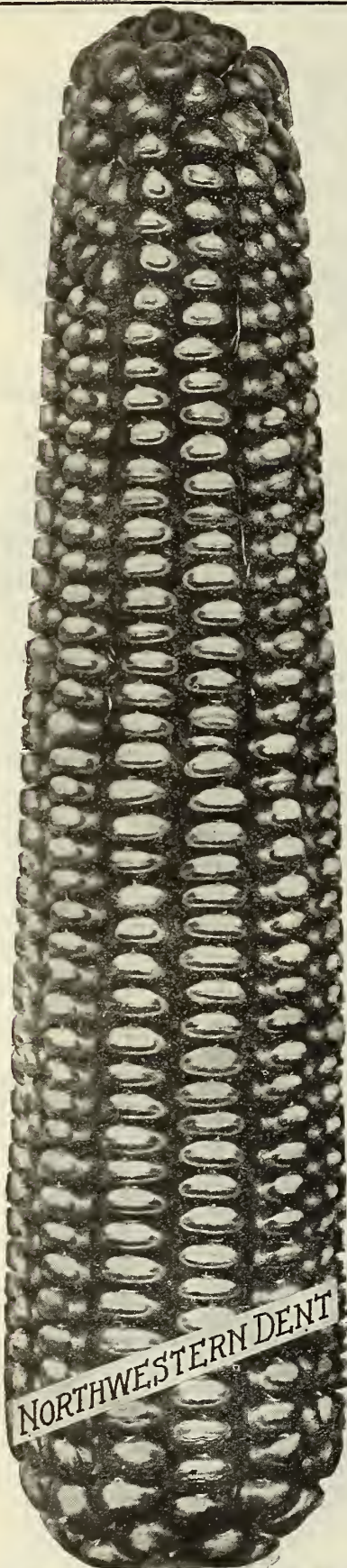
Won't the boys and girls on the farm greet this new variety with joy and plant and cultivate and care for same with delight!

Each corn order of a peck or more receives a package free.

In case customers wish to purchase, the price will be: Package, 25c; 5 packages \$1.00, postpaid.

All prices include bags free. Subject to market fluctuations. F. O. B. La Crosse, Wis.

FREE! PACKAGE GOLD WONDER CORN WITH EACH PECK OR MORE FIELD CORN ORDERED. SEE ABOVE.



Salzer's Earliest Ripe FODDER CORN

Most Economical, Earliest Feed Crop Grown

4382—Corn, by virtue and virtue alone, of its wonderful economic and feeding value, has established itself as the cheapest fodder in the world.

It is the one crop of all crops—in dry or wet, warm or cold weather, that can be depended upon to give large yields of rich, sugary, succulent, nutritive feed.

In many respects Fodder Corn is in a class distinctly its own, standing out as the savior of winter feed, now the foremost ration of the great west, made world famous with the introduction of the silo.

Salzer's Earliest Ripe Fodder Corn is the earliest on earth, it comes at a time when fodder is always scarce on the farm, during those hot weeks and months, when an acre of corn, with 20 to 30 tons of rich, nutritious food, is worth to every wide-awake farmer lots of money. Everywhere throughout the United States where Salzer's Earliest Ripe Fodder Corn was planted, it surprised and pleased the grower. It was ripe in 70 days.

If you plant this early, you will have fine feeding corn by July and August, when you can replant same and have good Fodder Corn in September and October. This is the most wonderful early corn in the world.

Our customers would be surprised if we told them how many thousand bushels of Salzer's Superior and Earliest Ripe Fodder Corn are annually planted by our farmer friends. No first-class farmer—up to the times, wide-awake—allows a season to go by without planting from 3 to 10 acres in Fodder Corn. We, ourselves, grow very largely of Fodder Corn, using same in preference to hay, and when the hay market is reasonably high, we dispose of our hay and use fodder, because fodder corn can be grown for about one-fifth of what hay can; does splendidly for silos; and another thing, if you get such rich, luxuriant fodder corn as we offer it is almost as good, yes, many farmers say better, than the very best hay, for cattle.

THE MOST PERFECT, EARLIEST RICH FODDER CORN IN EXISTENCE

This corn ripens out ears earlier than any Fodder Corn we know and usually from 2 to 3 ears on a stalk. The foliage is generally 6 feet high, very leafy and bushy, and contains a tremendous amount of nutritious matter. Of course, this is not as prolific as our Salzer's Superior Fodder Corn, but it has the advantage over any and every other Fodder Corn in the world today by its being 30 days earlier. The farmer can easily figure out the great profit in having a fodder corn extremely early, having it come at a time when pasturage is short, and he can then feed this rich Earliest Ripe Fodder Corn.

Price of Salzer's Earliest Ripe Fodder Corn: Pkg., 10c; lb., 20c, postpaid. Price by freight: Lb., 15c; pk., 70c; ½ bu., \$1.35; bu., \$2.65; 3½ bu., \$6.50; 5 bu., \$12.50; 10 bu., \$24.00.

Prices of all corns subject to market fluctuations



Salzer's Superior Fodder Corn

The Prosperous Farmer Feeds Fodder Corn to Everything



Superior Fodder Corn

4384—We have been in the seed business many years; have spent the greater portion of our lives in improving and helping to better the conditions of the farmer, and in all these years we have never offered anything that has given such tremendous satisfaction near and far as Salzer's Superior Fodder Corn. For years our fodder corn has stood at the head of all varieties of fodder corns. There is reason for this. We grow our fodder corn for seed purposes. We keep sorting and weeding out, improving that type, improving its earliness and at the same time increasing its leafy, bushy, vigorous growth so that we have today, without any question, the very best heavy yielding, large growing, early, rich, nutritious fodder corn on earth. This statement may seem keen and strong, but many thousand farmers all over the U. S. will back every word we have said regarding same. For years we have been experimenting with corn for fodder and ensilage purposes, growing every obtainable sort, and carefully testing its real value as a feed producer. We wanted a rapid-growing, early, short-jointed, tall corn with a great abundance of leaves and tender stalks, rich, juicy, sweet, sugary flesh in the stalks, with a tendency to mature several ears, as a Corn of this nature furnishes more tons of green fodder per acre, and almost double the nourishment that common Corn gives. This is what we were after, a Corn maturing even in the North, good ears, fine, short-jointed stalks and a prodigious supply of leaves, and this we obtained, by careful selection, in Salzer's Superior Fodder or Ensilage Corn.

SEE THIS, OH FRIEND OF GOOD FODDER

Chas. E. Brande, Truesdell, Kenosha County, Wis., says: "The Salzer's Superior Fodder Corn that I got from you last Spring is truly a great and wonderful Corn. I planted it the latter part of June and some of it nearly ripened before the early frosts. There are two big ears on almost every stalk, and if it had been planted earlier, there would have been magnificent Corn, thoroughly ripened."

Mr. Frank Riley, Iowa County, says: "Salzer's Superior Fodder is certainly worth three times as much as B. & W., when big ears, full ears, and lots of them, together with the enormous quantities of leafy fodder is considered. Salzer's Superior Fodder Corn is positively worth double the nutritious values of any corn I ever saw. Your Earliest Ripe Fodder Corn is simply peerless for very, very early."

Mr. Riley's experiment is only one of ten thousand. Wherever our Salzer's Fodder Corn was tested, astonishing reports came of its excellent yield and nutritive quality. Price: Pkg., 10c; lb., 20c, postpaid. Price by freight: Lb., 15c; pk., 50c; bu., \$1.35; 2½ bu., \$3.25; 5 bu., \$6.25; 10 bu., \$12.50. Ask for prices on large lots.

SEE PAGE 122. A SAMPLE PACKAGE "GOLD WONDER CORN," THE 20TH CENTURY CORN WONDER, FREE!

SALZER'S MIDSUMMER SILO CORN

RANKS HIGH IN THE ESTIMATION OF FODDER GROWERS

4383—Every energy of the most practical and successful farmers is being devoted to the production of cheap live stock feed.

Experienced and discriminating Corn growers recognize that most of the so-called Fodder Corns as now offered by many seedsmen is totally unfit for the most profitable returns. Much is weak, puny seed of poor vitality, not true to type, badly mixed, maturing at different periods of season, lacking in saccharine, succulency and nutritiveness.

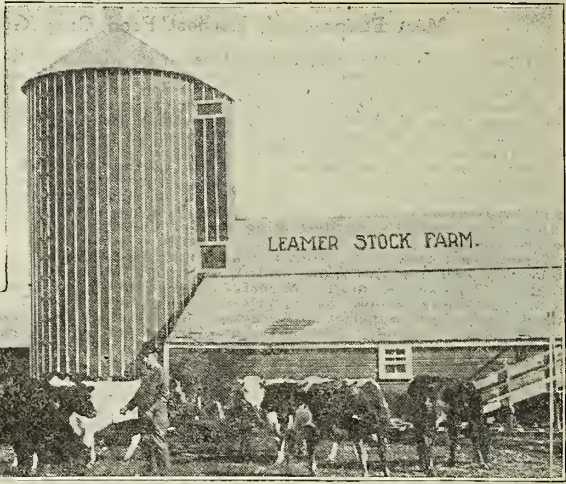
Dairymen prefer Corn of great succulency. Corn that will silo well. Corn that will give a material increase in the milk flow. Corn that will enhance the quality of the cream. Corn that will make thrifty cows.

We, located right in the heart of the greatest dairy section of the United States, have spent much time and money experimenting with every known variety, trying out in every conceivable manner to ascertain the Corn most suited for this purpose.

Our Midsummer Silo Corn is unexcelled as a fodder or Silo Corn. It stands exceptionally high in the esteem of dairy men everywhere.

Stockmen—both pure bred breeders and beef raisers unhesitatingly endorse our Midsummer Silo Corn for its high nutritive essentials, for its even maturity, for its uniform growth, for its vigorous growing habit, for its heavy foliage proclivities.

Price: Pkg., 5c; lb., 20c, postpaid. Price, by freight: Peck, 50c; bu., \$1.60; 2½ bu., \$3.90; 5 bu., \$7.75; 10 bu., \$14.75. Bags free.



BROOM CORN

ONE OF THE BIGGEST MONEY-PAYING CROPS IN THE WORLD

In the northern states the tall varieties do best, while in more southern states, the dwarf kinds are mostly grown. Our Wisconsin Evergreen has produced over a ton of brush per acre; the Dwarf Evergreen is only little less productive, the market prices of the brush varies greatly according to the crop, from \$80.00 to \$100.00 a ton having been paid in the last years. Broom Corn can be grown where corn grows and requires the same treatment, it should be planted later, however, when the ground is quite warm, only 70 to 80 days are needed to produce a crop.

The seed makes good feed the same as corn; the fodder of the dwarf variety if cut early, is equal to that of corn, while that of the tall sorts has little value; however if grain is wanted, the non-saccharine sorts produce better crops and for forage is desired, the Saccharine varieties give better returns than broom corn. Plant in drills 3 to 3½ feet apart, the plants 2 to 3 inches apart in the rows according to height, 10 lbs. of seed are sown per acre.

Broom Corn and Brooms—A good booklet, 50c postpaid.

WISCONSIN EVERGREEN

4324—Produces fine heads 20 to 25 inches long, of even size and growth and free from crooked ones. Broom makers claim it is the finest they ever saw. Grows 10 to 12 feet high. Will not get red, but is strictly a green variety. Used for medium and large sized brooms.

Price, by mail. Oz., 5c; lb., 20c, postpaid. By express: Lb., 10c; 10 lbs., 75c; 100 lbs., \$4.50. Bags free.

CALIFORNIA GOLDEN

4323—A tall variety similar to Wisconsin Evergreen. Price: Oz., 5c; lb., 25c, postpaid. By express: Lb., 15c; 10 lbs., \$1.00. Bags free.

DWARF EVERGREEN

4322—A most valuable variety, very early. Average height, 5 feet; brush 18 to 20 inches long and well fibred, used for whisk brooms, the highest priced brush.

Price, by mail: Oz., 5c; lb., 25c, postpaid. By express: Lb., 15c; 10 lbs., \$1.00; 100 lbs., \$6.00. Bags free.



SALZER'S PROLIFIC SPRING RYE

I want to tell you something about Spring Rye, and that is: It's a money maker in the fullest sense of the word! The yield is always big and the demand for same growing with each season. Salzer's Prolific Spring Rye would be ashamed of itself to yield less than 40 bushels per acre—and at that yield 10 acres will pay you handsomely.

4672—This magnificent Rye is of recent introduction, and it has proven to many of our farmer customers a sure money-maker, a big money-maker, and an easy money-maker, as good Spring Rye brought almost as good a price as Wheat, and yielded from 10 to 30 bushels per acre more. The price is seldom below 60c per bushel, while the yield rarely falls below 40 bushels per acre. We have but a few thousand bushels of this Rye, and we request all our farmer customers to order early, as it is the early bird that catches this Rye, as later on in the season it will surely be sold. It can be sown at the same time when Spring Wheat is sown, at the rate of about two bushels per acre, if sown alone, but it is much used as a forage crop and grown together with vetches and oats. It can be sown later than other spring grain and on that account it is much used as a catch crop where winter grain has been killed out. Salzer's Prolific Spring Rye is almost as productive as Winter Rye.

Our seed is grown on our own farms and not bought in the open market, we can therefore vouch for it to be Genuine Prolific Spring Rye and not Winter Rye, as many sell.

PRICE OF OUR PROLIFIC SPRING RYE: Pkg., 10c; lb., 30c, postpaid. By freight: Pk., 60c; bu., \$1.85; 2½ bu., \$4.50; 10 bu., \$17.50. Sacks free.



Spring Rye

THE SUCCESS OF THE CROP DEPENDS UPON THE VITAL ENERGY OF THE SEED LIFE

NON-SACCHARINE SORGHUMS

These varieties and Feterita are of the greatest value for the middle west, where drouth often destroys the corn crop. They should be more largely planted there, as they yield as much grain as corn and make excellent fodder, and yield a good crop when corn would burn up entirely. They will grow on any soil where corn will, and on many too poor for corn. Kafir requires about 110 days to mature seed, the other kinds (Dura sorts) on this page only about 90 days.

Nonsaccharine Sorghums are grown for grain and for forage; they are less juicy than the saccharine varieties, but yield the largest grain crops of any sorghum.

SALZER'S EARLIEST KAFIR CORN

One of the strongly American features of agriculture is the great development of forage for stock feeding.

The day has flown forever when the farmer will feed high price grain and hay rations to his stock when a thousand and one different forage plants can be procured at infinitesimal cost. Of the Kafir family, Salzer's Earliest easily ranks foremost.

4345—Kafir Corn grows 5 to 7 feet high, making a straight, upright growth; it has a strong stem with wide leaves. The stalks contain considerable sweet sap and remain green until the heads are fully matured, for this reason Kafir Corn is preferred as a forage crop.

Drouths cannot touch this Kafir Corn. It snaps its finger at dryness. It mocks the hot, withering sun. It grows and grows, and it matters not whether it rains or whether the sun is hot or not. Salzer's Earliest Kafir Corn is there to grow. It does well as far north as Dakota. It is enormously, prodigiously productive; does so well everywhere that, if you have hogs or sheep, and if you are proud of your horses and love your cattle, you should plant a few acres. Another good thing about it is this, that it will produce tons and tons of seed, which is equally as rich and nutritious and fattening as corn. Matures in about 110 days.

For grain sow in rows 3½ feet apart, using 6 to 8 lbs. per acre.

For hay or pasture sow ½ to 1 bu. to the acre in drills or 1 to 2 bu. broadcast.

Price, by mail: Pkg., 10c; lb., 15c, postpaid. Price, by freight: Lb., 10c; 5 lbs., 40c; 10 lbs., 50c; 50 lbs., \$1.65; 100 lbs., \$2.90; 200 lbs., \$5.25.

JERUSALEM CORN

4346—Was brought some years ago from the arid plains of Palestine. It makes one large head on main stalk and several smaller heads on side shoots, often eight. Grows 5 feet high. Used for grain only, as the stalks are dry and pithy. Jerusalem, Milo and Dura corns are 20 to 25 days earlier and are better adapted to sections of very low rainfall than Kafir corn.

Price, by mail: Pkg., 10c; lb., 20c, postpaid. Price, by freight: Lb., 15c; 10 lbs., 75c; 25 lbs., \$1.65; 50 lbs., \$3.25; 100 lbs., \$6.00.



JERUSALEM CORN

YELLOW MILO MAIZE

4347—It produces large quantities of good green fodder. Stools from the ground, also sends out shoots from the joints. The seed heads are very heavy, often weigh 1 lb. when ripe. The seed is an excellent fattener, and relished by all cattle, hogs, etc. Stalks 9 to 12 feet tall. Price, by mail: Pkg., 10c; lb., 20c, postpaid. Price, by freight: Lb., 15c; 5 lbs., 40c; 10 lbs., 50c; 50 lbs., \$1.75; 100 lbs., \$3.00.



Dwarf Straight Neck Milo

BROWN DURA

4349—Yields from 6 to 16 stalks from one seed. Similar to Jerusalem Corn, but the grain is of brown color. The Rural New Yorker says: "Though during the severe drouth, corn dried up within a few feet of it, the Brown Dura suffered but very little, producing from 4 to 12 branches and grew sturdily from 6 to 10 feet high." Price, by mail: Pkg., 10c; lb., 25c, postpaid. Price, by freight: 5 lbs., 50c; 10 lbs., 75c; 50 lbs., \$3.25; 100 lbs., \$6.00.

SHALLU OR EGYPTIAN WHEAT

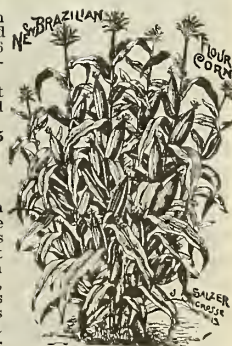
4344—This variety is extensively grown in East India, and has been grown in California for a number of years. It grows quite tall and stools out from the root, a single grain often producing from 3 to 6 stalks. They hold an enormous number of round, white seeds. It produces more grain than any other variety of sorghum.

The grain makes excellent feed for horses and cattle. If ground, it makes fine flour for pancakes; it also pops like Pop Corn. Sow and cultivate the same as Kafir Corn.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by freight: Lb., 15c; 5 lbs., 25c; 25 lbs., \$1.00; 50 lbs., \$1.90; 100 lbs., \$3.75.

BRAZILIAN FLOUR CORN

4377—This corn is inclined to stool, and one grain will produce in many instances more than one stalk. Each stalk bears two or three ears, nine to twelve inches in length, and beautifully white. It yields 50 to 75 bushels of corn per acre, and the ears are fine for roasting. It is a good variety for poor soils. The kernel contains more starch than any other corn, and ground and baked by the same process as wheat, gives a fine flour that will make bread, biscuits, etc., the same as other corn. For flour, plant 8 lbs. per acre; for fodder, 15 lbs. (Not a sorghum, but a field corn.) Price, by mail: Pkg., 10c; lb., 25c, postpaid. Price, by express or freight: Lb., 20c; 7½ lbs., 85c; 15 lbs., \$1.25; 100 lbs., \$8.00.



Brazilian Flour Corn



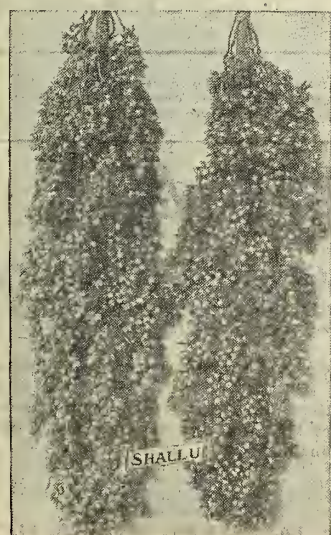
Salzer's Earliest Kafir Corn

DWARF STRAIGHT NECK MILO

4348—This new variety was introduced by the U. S. Dept. of Agr.; has been thoroughly tested the last years, and gave the best results everywhere. It differs from the standard Yellow Milo in being more dwarf, growing only 3 to 5 feet high, according to the amount of rainfall, and it is straight necked. The advantage of this straight necked feature is apparent in gathering, feeding and cutting the heads.

It is earlier than Kafir Corn or Yellow Milo, and will stand the greatest drouth. It is therefore admirably adapted for dry land farming. It yields from 60 to 100 bu. of corn per acre. Plant and cultivate the same as Kafir Corn. It can be fed in bundles or in heads to cattle, horses, hogs, and all stock will prefer it to corn.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by freight: Lb., 15c; 5 lbs., 35c; 25 lbs., \$1.25; 50 lbs., \$2.00; 100 lbs., \$3.75.



SHALLU

SALZER'S EARLIEST SWEET SORGHUM CANE

THE SWEETEST, THE LEAFIEST, THE HEAVIEST YIELDER OF THE EXTRA EARLY SORGHUMS

4341—The possibilities of Salzer's Earliest Cane are almost beyond apprehension. Growing it for ensilage has become an established part of American Agriculture and stock raising. It is one of the very few types that meet the highest expectations.

To the utmost vigilance and mature deliberation of practical farmers in the selecting of the most prolific types can be attributed the great popularity of Salzer's Earliest Sorghum, as experience has demonstrated to a mathematical certainty that it is vastly superior to any other.

It can be grown to perfection everywhere. In Texas and Manitoba, in Maine and in California. There is nothing so good in the Sweet Sorghum Line as our earliest Cane for quick fodder. Sheep relish it, hogs grow fat on it; cattle glory in it, horses will jump a wire fence to get into it, chickens, and in fact, everything living on the farm is fond of it.

For soiling or green feeding Salzer's Earliest Cane is of a very high value, especially during the summer and autumn when the pastures are often dry and it is very hard to find sufficient fodder to keep the animals in a thrifty condition. It is one of the best foods that can be used to feed growing animals and also the dairy cattle on account of the large flow of excellent milk which it will produce. An acre of Salzer's Earliest Cane often produces as much as 40 tons of green fodder, but the average yield is probably only 20 tons.

Salzer's Earliest Cane makes a grand summer pasture for all kinds of stock, especially for sheep and hogs. When used before it heads out there is but little waste and the crop is more nearly a balanced ration. The growth will also be more promptly renewed at that stage. The hay is very palatable and nutritious and is relished by all kinds of stock, including hogs. The yield of cured hay is about 12 to 15 tons per acre. Cut when heading out, leave for 2 or 3 days on the ground and then put up in shocks of about one load each.

The Silage made of Salzer's Earliest Cane is exceptionally nutritious. It is best cut for silage when the seeds begin to harden, as, if cut in too immature condition, it is liable to become sour. Cow Peas and Soy Beans are quite often mixed with cane for the silo. This will greatly increase the feeding value.

As a catch crop Salzer's Earliest Cane is frequently used. It can be sown in mid-summer after an early grain crop or can be planted in place of other crops if they have been destroyed by hail, flood or insects.

Seed—The yield of seed per acre is on an average 25 to 30 bushels; it has about the same nutritive value as corn; used crushed and mixed with oats, peas, etc., it makes a fine feed for all stock. It is also much used for poultry food and especially for laying hens. Requires 70 to 80 days to mature.

Culture—Sow broadcast at the rate of 30 to 50 pounds per acre or in drills 3 to 3½ feet apart, using 10 to 20 pounds. The crop can be harrowed until 4 to 6 inches high without injuring the young plants. After the first cutting the ground should be stirred again with a disk harrow or cultivator and the plant will sprout quickly.

Price of Salzer's Earliest Sweet Sorghum Cane: Pkg., 5c; lb., 15c, postpaid. Price, by Freight: Lb., 10c; 10 lbs., 60c; 50 lbs., \$1.90; 100 lbs., \$3.25; 250 lbs., \$7.90.



60 DAYS AFTER SOWING 5 FEET TALL



70 DAYS AFTER SOWING 7 FEET TALL

SUMAC SORGHUM

4339—This variety is the most extensively grown type in the Southern half of the United States. It is almost as sweet, leafy and large yielder as Salzer's Earliest.

Price: Pkg., 5c; lb., 20c, postpaid. Price, by Freight: Lb., 15c; 10 lbs., 75c; 50 lbs., \$2.00; 100 lbs., \$3.50; bags free.

ORANGE SORGHUM (CANE)

4342—Two to three weeks later than Salzer's Famous Earliest Cane, growing taller, producing heavier stalks and more abundant leaves. It is always in big demand. Price: Pkg., 5c; lb., 15c, postpaid. Price, by Freight: Lb., 10c; 10 lbs., 75c; 50 lbs., \$2.25; 100 lbs., \$3.90.

NOTE In their general requirements Sorghums are similar to corn, but they do better on thin soil, are more resistant to drought, and therefore a surer crop in the semi-arid region and they also yield a better crop on alkali soils than corn.

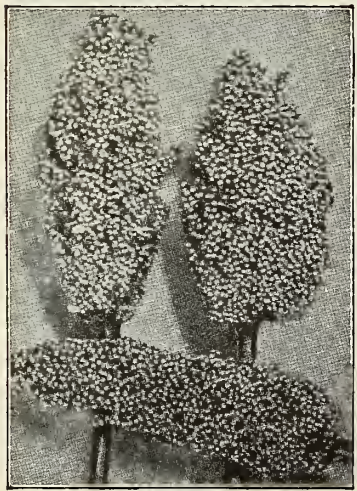
FETERITA

THE GREAT DRY LAND NON-SACCHARINE SORGHUM

4340—As time passes and experimental evidence from every section accumulates and with it new modes of culture, new methods of utility all emphasize the almost incalculable value of Feterita as a forage crop.

It has proven the best forage crop for dry lands known today. It produces a stalk of medium height and size, bearing ten to twelve leaves of medium size and a large head, well filled with pure white or bluish white seeds. The grain is larger than milo, is fully as soft and much whiter than Kafir. Its feeding value is equal to either Kafir or Milo and does not contain the dust that accompanies the other two. Feterita is an excellent drought resister. In some instances it made excellent crops without receiving any rain from the day it was planted, until harvested. It stands erect, branches out from the root and matures 25, some say 50, days earlier than Kafir. Yields of from 50 to 80 bushels per acre were reported last season. A remarkable feature is that in Oklahoma two crops of Feterita can be raised on the same ground in one season.

Price: Per pkg., 10c; lb., 20c, postpaid. Price, by Freight: Lb., 15c; 5 lbs., 25c; 25 lbs., \$1.00; 50 lbs., \$1.75; 100 lbs., \$3.00; 200 lbs., \$5.75.



Feterita

SHROCK KAFIR-SORGHUM

**THE NEW MIRACLE FORAGE CROP
THE GREAT DROUGHT RESISTER
REMAINS GREEN UNTIL FROST
IT WILL NOT HEAT IN THE STACK**

4338—The character of a seed institution is reflected in its achievements. In its ability to gauge the value of things, by a mighty standard, that relate to successful farming. In its sacrifice of time and money in experiments and tests of things new. In its courage to exploit new meritorious types.

It is with honest pride we look back over our long record as seedsmen and recall the many sterling meritorious things we had the honor of introducing; each worth its weight in gold to agriculture today—such as Rape, Bonanza Oats, Speltz, Marquis Wheat, Lightning Cabbage, etc.—too numerous to mention. Now we have the honor to introduce Shrock, the Great Kafir Sorghum, the miracle forage crop, one of the marvels of the present age.

Remarkable for its heavy foliage. Wonderful on account of its extreme earliness. Amazing on account of its drought resistance. Astonishing on account of its long seed heads. Surprising on account of its long season of green foliage.

Three years of careful study, three years of rigid tests, three years of exacting comparisons, three years of painstaking experiments has demonstrated beyond a particle of doubt that we have a new and distinct type of Kafir-Sorghum of surpassing merit.

WHAT IS THIS GREAT PLANT?

In the first place, the circumstances under which it was discovered seems nothing less than an act of Providence; pre-ordained as it were, as one of the greatest single factors in agriculture.

We ourselves are satisfied it belongs to the Kafir group of sorghums, although it is as sweet as some of the saccharine sorghums.

The United States Agronomist is practically of the same opinion, in fact, he suggested the name it now bears.

It is a type radically distinct from any of the Sorghum family.

ITS REMARKABLE VIGOR

Sown alongside of Kafir, Milo and Feterita in drought seasons, the former have literally burned up while Shrock produced immense crops. Has demonstrated when sown alongside of above types that it will remain green until frost kills it, when the others have died long before.

Will produce twice as much seed as most of the Kafirs and Sweet Sorghums.

Will produce as much forage as any of the Dwarf Kafirs. Its dwarf growth enables it to be handled with less expense.

ITS HISTORY

In the summer of 1911, Mr. Roy Schrock, a Rural Mail Carrier of many years' farming experience noticed growing on a piece of raw prairie land near a wet weather creek, dry as a bone ten months a year, a strange plant somewhat similar to Kafir Corn, the stalks of which were about 3½ feet high, unusually leafy with exceptionally large heads.

Mr. Schrock watched, inspected and studied the plant daily, it having become a sight wonderful to behold. However, one day it disappeared entirely, when Mr. Schrock learned for the first time—that a number of other farmers had detected this amazing plant, one of whom had taken it. The party, however, afterwards surrendered the seed to Schrock.

Just how this plant came to be in that isolated barren spot is shrouded in mystery. The only logical explanation seems to be that it was carried from some unknown country by a bird, in its annual migration.

Mr. Schrock has raised Sorghum Canes for many years by the hundred-acre patches. He knew he had something unusually good when he set eyes upon it.

The United States Government investigated Schrock's new find, tried it out at their experimental stations where it gave remarkable records for itself and bought 50 bushels for distribution.

Since its discovery it has been systematically tested in every section of the United States with astoundingly favorable results.



**NOTE
THE
LARGE
SEED
HEADS**

**PLANT PRO-
DUCED FROM
ONE SEED**

ITS GREAT MERITS

The stalks are sweet. Cattle eat it down to the roots. Horses gnaw it to the last piece. Stock will leave Alfalfa for it. Stock will avoid sweetest hay for it. Matures ten days earlier than Feterita. Matures twenty days ahead of Kafir. Easily two weeks in advance of Amber Cane. Seldom yields less than 60 bushels per acre. Frequently yields as high as 80 bushels per acre. Yields three tons of hay per acre. Ready for cutting before any other Cane. It is of dwarf growing habit. Is very stalky and a great stoler. Very nutritious as a silage. Greater drought resister than Feterita. Matures with exceptional uniformity. Fields are remarkable for even growth. It is not a hybrid. Branch heads keep coming up till frost. Grows from 3½ to 5 feet high. Very easy to handle in harvesting. One seed often shoots 4 or 5 stools. It never lodges or droops its heads. Better seed producer than any of the Sorghums.

Price: Lb., 35c; 5 lbs., \$1.50 postpaid. Price, by Freight: 10 lbs., \$1.35; 25 lbs., \$3.00; 50 lbs., \$5.50; 100 lbs., \$9.50.

SALZER'S

REJ. WHITE BONANZA OATS

259 BUS. PER ACRE

TEST YIELD 259 BUS. PER ACRE

SALZER'S

REJ. WHITE BONANZA

THIS
OAT
IS THE
RAILROAD
TICKET
TO
SUCCESS

IT IS
A
MONEY-
LADEN
OPPOR-
TUNITY
TO
EVERY
FARMER
WHO
RESPECTS
QUALITY

IT WILL
REAR
AND
FORTIFY
YOUR
FARM
EFFORTS
TO
SUCCESS

SALZER'S REJUVENATED BONANZA WHITE OAT

The Astonishment of the Age.
Most Wonderful Oat Known.
Biggest Profit Paying Oat on Earth

4614—Bonanza is the emphatic achievement of the day. It is the World's Champion Oat. It is the uncrowned king of agricultural prosperity. It is the marvel of the age. It is the triumph of Oat selection. It stands unchallenged the most wonderful Oat yet known. It outrivals the Glorious Marquis as the greatest cashable grain crop on earth. It is the acme of Quality Development. It is the acknowledged prognosticator of farm economy. Its yields are the most lavish in the Oat Kingdom. It offers magnificent opportunities to the progressive farmer ambitious to reach the zenith of his endeavors.

It has a vital relationship to agricultural prosperity. It is the first consideration from a practical agricultural standpoint. It is the all-important factor, where monetary returns are the great future calculations. It is the forerunner of progressiveness, intelligently applied to the farm operations. It is

The Infallible—The Dependable—The Reliable

In fact, if any oat on earth is the true measure to success—to prosperity—to agricultural contentment—it is Bonanza. It is all the name implies and a thousand times more. Its long unparalleled record is a constant emphasis of merit, yea, of surpassing merit. Bonanza is unquestionably the Oat evolution that is steadily giving tread toward the higher agricultural development. It will make you proud of that farm of yours. Ripens in about ninety days, straw is stiff and will not lodge easily. Branching habit, large, thick, plump kernel, a great rust resister.

One kernel frequently sends up 50 to 80 solid, strong, stiff stalks, producing long, full, fine heads, with from 60 to 75 kernels; 3,871 kernels have been grown from one single grain!

Biggest Oats of the 20th Century

We believe this to be the greatest Oat of the country; the finest, strongest, heaviest, noblest Oat in the world, and at once, we wish to give it a world-wide distribution; that is, we want to see it sown on every farm in every state of the Union where oats can grow; and you can bet your last dollar it will be to you an Eye Opener! a Starter!

Read for Yourself its Wonderful Record

Theo. Harnes, Lewis Co., Wash., with 259 bus. per acre.

Louis Burtle, Kittitas Co., Wash., 141 bus., 28 lbs. per acre.

John Whitehead, San Juan Co., N. M., 119 bus. per acre.

Bruce T. Fleming, Jefferson Co., Wis., 103 bus., 11 lbs. per acre.

Theo. Riedesel, Wheatland, Ia., 167 bus. per acre.

Aug. Bratthauer, Dennison, Ia., 175 bus. per acre.

John Veit, Sleepy Eye, Minn., 206 bus. per acre.

Herman Daerge, Jr., Joplin, Jasper Co., Mo., 211 bus. per acre.

H. Harrington, Mindora, 212 bus. per acre.

Carl Strafuss, Williamsburg, Kan., 141 bus. per acre.

Harry W. Botz, Sauk Centre, Minn., 143 bus. per acre.

M. Uhlmann, 145 bus. per acre.

Aug. Guhl, Eitzen, Minn., 150 bus. per acre.

Grant R. Baxter, Homer, Mich., 163 bus. per acre.

C. J. Johnson, Lincoln Co., Minn., 243 bus. per acre.

PRICE OF SALZER'S REJUVENATED WHITE BONANZA OATS

By mail: Big pkg., 15c; lb., 40c; 3 lbs., \$1.00, postpaid.

By freight: Lb., 15c; ½ pk., 50c; pk., 75c; ½ bu., \$1.25; bu., \$2.00; 2½ bu., \$4.90; 5 bu., \$9.60; 10 bu., \$18.50; 20 bu., \$35.00; 100 bu., \$165.00, net. Bags free.

Freight Prices on All Seed Grain are F. O. B. La Crosse,

SALZER'S SILVER MINE OATS

A VERY EARLY OAT
A BIG YIELDING OAT
A FINE LOOKING OAT
A VERY HEAVY OAT

4615—The farm must either yield a profit or loss at the end of the year. No farmer should knowingly court a crop failure, on the other hand, it must measurably heighten his interest if he knows with reasonable certainty he will harvest a remunerative crop.

Salzer's Silver Mine has a world-wide record as a reliable cropper. It is equally famous for its heavy yields. Bumper crops everywhere—year in, year out—is its unparalleled record. It is one of the hardiest Oats under cultivation. At harvest its beautiful white kernels are a picture to behold. Breakfast food manufacturers pay a premium for this magnificent Oat. It seldom lodges, as the heads are borne low on the strong, stiff stalk. Straw is unusually bright and clean. The kernels are very plump and heavy, with exceptionally thin hull.

The hull is as thin as the Banner, but very, very much thicker kernel. This Oat has always been a wonder to those who know it and a sensation to those who grow or see it for the first time.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by Freight: Pkg., 40c; bu., \$1.35; 2½ bu., \$3.25; 10 bu., \$12.50; 20 bu., \$24.00; 100 bu., \$100.00. Bags free.



SILVER MINE OAT IS A SILVER MINE TO THE FARMER

"Salzer's Silver Mine are the most wonderful Oats I have ever seen. I purchased of you 2½ bushels, which I sowed on 1 measured acre, and harvested 196 bushels and 15 pounds; only lacking 3 bushels and 17 pounds of the coveted 200 bushels. I am sure I would have gotten 200 bushels, yes, much more, but the season was so dry."

Mr. P. U. Sinnott, Randalia, Iowa.

Nick Kutscheit, Arcadia, Wis., under date Sept. 21, 1896: "I raised 231 bushels and 30 pounds from 1 acre Silver Mine Oats the past season."

BIG 4 OAT

TEN ACRES SHOULD EASILY YIELD 1,000 BUSHELS

IT'S A TREMENDOUS YIELDER
IT IS IMMENSELY POPULAR
HEADS FILL OUT TO THE TIP
IT IS A WONDERFUL STOOLE
A MOST RELIABLE YIELDER

BIG FOUR IS ONE OF THE GREATEST OATS ON EARTH



A Field of Big Four Oats

4606—This variety is an unqualified guarantee to Oat satisfaction and that there is an unusual awakening to its great productiveness and meritorious characteristics is emphasized by its great popularity throughout Wisconsin, Minnesota, Iowa, Illinois, the Dakotas and other great oat growing centers where immense acreages have been devoted to this magnificent White Oat of most handsome appearance.

It peculiarly adapts itself to all soils—overcoming to a remarkable degree adverse climatic conditions. It is an exceptionally hardy type.

Immense yields are reported from every section and farmers find it a very reliable main crop variety.

It has demonstrated its ability to produce bumper crops on the sandy soils of Wisconsin. On the great grain producing prairie soil of the Dakotas phenomenal yields are recorded. Millers show it a stated preference, as it will make more and better oat meal than any other oat. It is an oat that makes profitable farming absolutely certain.

Big Four Oats has wonderfully stiff straw, withstanding severe winds to a marked degree and coming forth after storms and standing straight, erect—a pleasurable sight to behold. When other sorts lodge badly this stands up like a strong stone wall.

This Oat, more than any other variety, laughs at bugs, scoffs at insects, and stands up, growing vigorously, while other varieties succumb to the ravages of insects. During the past years we have never seen an insect touch or harm Big Four Oats. It ripens early—a most desirable feature.

The kernels are a beautiful white, plump, but long. Thin hull and very meaty. The straw is bright, clean, erect and highly valuable as forage for stock.

Our seed stock is exceptionally fine and will delight the keen discriminating critical buyer.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Pkg., 10c; lb., 20c; bu., \$1.35; 2½ bus., \$3.25; 10 bus., \$12.50; 20 bus., \$24.00; 50 bus., \$55.00; 100 bus., \$100.00. Bags free.

Mahlon M. Luther, East Troy, Pa., under oath deposes: "I planted 2½ bushels of Big Four Oats on 1 acre of ground, and harvested 250 bu. of 32 lbs., per bu. It is positively the greatest Oats I have ever grown; has very strong, stiff straw, and long heads filled to the tip with very plump, heavy kernels, and is a great stoole. That is one important reason for such an enormous yield."

Write for special prices on Oats in large lots.

IMPROVED WHITE RUSSIAN OAT

THE GREAT RUST RESISTER
THE ADVERSE WEATHER OAT
A SELECT STRAIN OF HIGHEST QUALITY

4619—No more poor crops, no more worry, no more lost seasons, no more chances, no more dissatisfaction about the weather, if you grow White Russian. It will free you from uncertainty and protect you against loss. It is a sure cropper. It is as near rust proof as any oat can possibly be. It withstands extremes of cold. It endures intense heat. Its wide range of adaptability is amazing. Its great popularity is due as much to its wonderful hardiness as to its immense yields. Its rugged hardiness permits it to withstand the ravages of bugs, insects and disease.

As a yielder it ranks high. As a reliable cropper it ranks higher. Improved White Russian never fails to deliver a remunerative crop. Our improved strain is superb—it is an Elite Stock of the highest development. Grown under the most exacting selection. Suffused with new strong life, it is a Revitalized Oat of great inherent quality, an Oat that should produce a strong live plant of exceptional vigor from every seed.

Improved White Russian is a distinct type of side or horse mane Oats of Russian origin. The older farmers of this country have had experience with side Oats. In the old days many would not grow anything else—they will attest to the enormous yields, the fine Oats, the prosperity of the district after district growing them.

We caution buyers to order early as the demand for our Improved Stock reaches tremendous proportions.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by Freight: Peck, 40c; bu., \$1.35; 2½ bu., \$3.25; 10 bu., \$12.50; 20 bu., \$24.00. Bags Free.

60 DAY OAT (JULY OR KHERSON)

4616—Maturing as it does in July, it is one of the best land cleaners on earth, as it admits of harvesting before wild oats and other noxious weeds ripen and drop their seed. Its extreme earliness gives it an agricultural value almost incalculable, which, with its large yields, has combined to make it of national prominence.

In North Dakota 60 Day Oat heads the list of varieties on trial. In Canada the Secretary of the Saskatchewan Grain Growers reports he secured 126 bushels per acre. At the Minnesota Experiment Station the average yield has been 64 bushels per acre. The crop this seed comes from, averaged over 70 bushels on 60 acres. 60 Day has the reputation of producing a good crop when others at the same time were a failure.

It is a small, yellowish oat that weighs about 34 pounds to the bushel; it has a very thin hull and is practically all meat. The straw is short, stiff, does not lodge; makes unusually good fodder, and is readily eaten by all stock. These oats are not very attractive looking. They have always done better in a dry season than any other variety. Sixty Day Oats is an extremely early variety.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by Freight: Peck, 40c; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.50; 20 bu., \$22.50. Bags Free.

EARLY CHAMPION OAT

4607—Too well known to require an extended description. Entering, wide-awake farmers everywhere making big profits growing this grand type. In no oat is the improvement and development shown to a more marked degree than Early Champion.

It certainly is a variety of sterling worth, notwithstanding it was introduced in 1898, it has grown in popularity in leaps and bounds, and is always scarce and hard to buy!

It has given excellent satisfaction. It gave the largest yield per acre of any variety in the test at the Iowa State Agricultural College, and is highly recommended by them. This variety has comparatively short straw, matures a few days later than Sixty Day Oats, or about ten days earlier than the Swedish Select Oats, largely escaping the liability to rust. Its greatest value lies in its adaptability as a nurse crop to grow with grass seed, as it does not stool freely as some other sorts. It will not lodge on rich land.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by Freight: Peck, 45c; bu., \$1.40; 2½ bu., \$3.35; 10 bu., \$13.00; 20 bu., \$25.00. Bags Free.

SWEDISH SELECT OR WIS. NO. 4 OAT

4617—Originated in Sweden, was distributed by the U. S. Department of Agriculture. All the Experiment Stations and the U. S. Department of Agriculture commend them highly. Prof. Moore, of Wisconsin, who has been largely responsible for their introduction, found them the most satisfactory of 36 varieties after testing them four years. He says: "They are the most popular variety of oats now grown, and are especially well adapted for the upland soils and seem to do better on poorer grades of land than any other variety tried. On the experimental plots, the oats yielded exceptionally well, having stiff straw, light hull and weighing 36 and 40 pounds per measured bushel." The great root development is one of the characteristics of the Swedish Oats, which enables them to resist drought better than most other varieties tested.

The straw is coarse and is noted for its stiffness and power to resist lodging.

The heads are large, branching, filled with plump, large, thick grain, which is of very bright color. These oats are quite early, less liable to smut and rust than most other sorts, and thrive on nearly all soils, except when very rich, and under almost all conditions. We are by all odds the largest growers and distributors of these Oats in America.

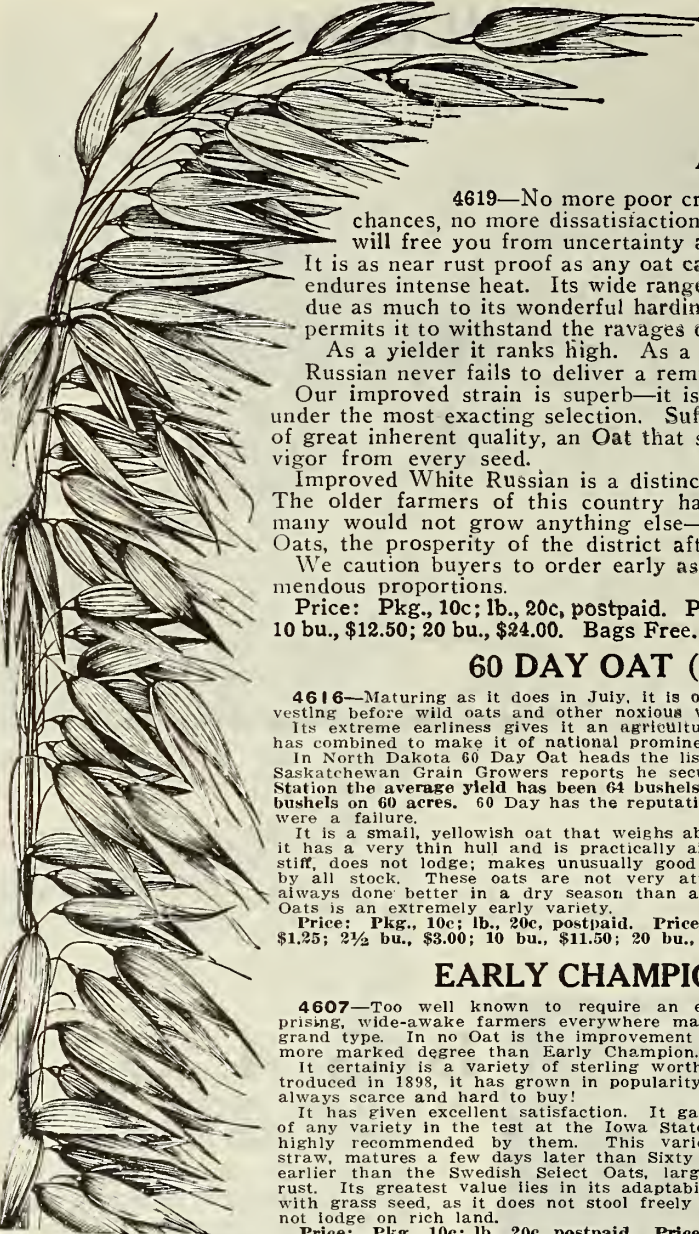
Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Peck, 35c; bu., \$1.10; 2½ bu., \$2.50; 10 bu., \$9.50; 20 bu., \$18.50. Bags Free.

SALZER'S GREAT NORTHERN OAT

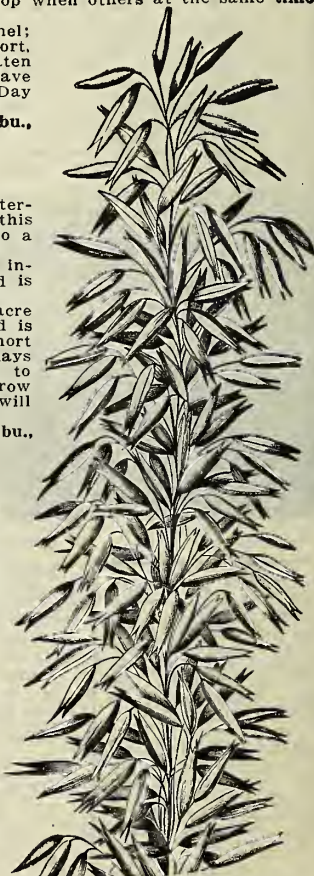
4609—It has very strong, stiff straw, does not lodge easily, with a soft shell, large kernels, and is relished by horses. We introduce herewith a letter to show what our customers think of this Oat:

Hon. L. D. O'Donnell, General Manager M. & M. Land Co., Montana, writes: "I had 162½ bushels of Salzer's Great Northern Oats from the 2½ bu. planted on 1 acre."

Price: Pkg., 5c; lb., 25c, postpaid. Price, by Freight, Peck, 50c; bu., \$1.50; 2½ bu., \$3.50; 10 bu., \$13.50; 20 bu., \$26.00. Bags Free.



Improved White Russian



Early Champion

Prices on Oats
Are F. O. B. La
Crosse and
Subject to
Change With-
out Notice. We
Supply Oat
Bags Free.

WE CAN USUALLY SUPPLY ANY OAT GROWN—IF YOU DO NOT FIND IT ON OUR LIST—WRITE US.

WISCONSIN PEDIGREE NO. 1 OAT

Remarkable for Its Stiffness of Straw
and Its Great Productiveness

4620—The wide range of adaptability of this magnificent Oat has placed it in the fore ranks of agriculture all over the United States in an inconceivable short time. It thrives and flourishes producing phenomenal crops in every section of the country.

It stands up on rich river bottom land where other oats usually lodge. The originator claims it is absolutely the best oat for medium rich soils thus far bred. Its strong vigorous root system enables it to withstand drought without damage. Its coarse stiff straw permits it to stand up well on rich manured land.

It has demonstrated itself as a phenomenal yielder and most reliable cropper.

At the Wisconsin Station farm it yielded 110 bushels per acre or 33 per cent more than the average of 42 other varieties. Is earlier than the Swedish Select, shorter and stiffer straw, does not lodge easily. Fine plump kernel. Very bright color. Our seed is very choice.

Price: Pkg., 10c; lb., 25c, postpaid. Price by Freight: Lb., 20c; peck, 50c; bu., \$1.50; 2½ bus., \$3.50; 10 bus., \$12.50; 20 bus., \$24.50; bags free.



Wisconsin
Pedigree No. 1

WINTER WHEAT—WINTER RYE—WINTER SPELTZ

To those of our customers who contemplate sowing winter grain next fall, we would advise ordering their requirement at the time of placing their order this spring. It is decidedly to your advantage to do so. It saves paying two freight minimums. You are absolutely sure of securing choice seed. You have the seed ready at your disposal, for use, at the most opportune time. The Rye or the Speltz can be sown in the early spring or midsummer for a grass, forage or soiling crop.

SALZER'S RED RUSSIAN BEARDED WINTER WHEAT

4757—A bearded variety and, like all bearded wheat, it stands adverse weather conditions better, and is better adapted to low grounds and good, rich soils than the beardless varieties. It can be grown successfully anywhere in the Northwest and endures without injury alternate freezing, and yields on an average one-third more than Spring Wheats. The heads are long, wide, well filled with large, flinty grains of reddish-amber color; they are rich in gluten and in quality equal to the No. 1 Hard Spring Wheat. The straw is unusually strong.

Price: Pkg., 5c; lb., 25c, postpaid. Price, by Freight: Peck, 60c; bu., \$1.65; 2½ bu., \$4.50; 5 bu., \$8.50; 10 bu., \$16.00. Bags free.

CANADIAN HYBRID BEARDLESS WINTER WHEAT

4743—This grand wheat seems equally at home on all soils, thriving on river bottom lands as well as on sandy, gravelly soils and on clay loams. As nearly bug proof as is possible for a wheat to be. It is one of the strongest-growing and most productive sorts. The straw is tall, very strong and not liable to go down easily. The heads are long and wide, very compact, and have thin, creamy white chaff; the grain is large and plump, of light red color and fine milling quality.

Price: Pkg., 5c; lb., 25c, postpaid. Price, by Freight: Peck, 60c; bu., \$1.65; 2½ bu., \$4.50; 5 bu., \$8.50; 10 bu., \$16.00. Bags free.

SALZER'S RED CROSS WINTER WHEAT

4756—This magnificent beardless wheat succeeds on most all soils, light sandy, gravelly, clay loams, or river bottoms. Has extreme hardness. The straw is medium tall, stocky, very strong, and does not lodge. The heads are long and compactly filled with large amber kernels of the best milling quality.

Price: Pkg., 5c; lb., 25c, postpaid. Price, by Freight: Peck, 75c; bu., \$2.00; 2½ bu., \$4.75; 5 bu., \$9.00; 10 bu., \$17.50. Bags free.

PETKUS WINTER RYE

4671—The yields reported in this country and Europe are from one-third to one-half larger of the Petkus Rye than of other older sorts. It does well on most any kind of soil, grows about 5 to 6 feet high, and bears medium sized heads of 4 to 4½ inches length, which are closely covered with grains. These grains are of bluish-green color, are very plump and large. The straw is stiff, tough, and does not lodge.

Price: Pkg., 5c; lb., 20c, postpaid. Price, by Freight: Peck, 50c; bu., \$1.60; 2½ bu., \$3.90; 5 bu., \$7.75; 10 bu., \$14.00. Bags free.

TURKISH RED BEARDED WINTER WHEAT

4760—Has very hard, plump kernels of dark red color with a white chaff, very rich in gluten. It is entirely hardy, has stood 40 degrees below zero in Wisconsin and Minnesota. At the Iowa Station the average yield the last five years was 34.5 bushels to the acre, and at Nebraska and Kansas Stations it has given the best yields of any Winter Wheat. Our seed grown here in the north, is harder, of a darker color, more hard and flinty, and is much to be preferred to southern grown stock.

Price: Pkg., 5c; lb., 25c, postpaid. Price, by Freight: Peck, 60c; bu., \$1.65; 2½ bu., \$4.50; 5 bu., \$8.50; 10 bu., \$16.00. Bags free.

SALZER'S PRIZE TAKER BEARDLESS WINTER WHEAT

4755—No wheat that we have offered in the past ten years has so completely captivated the farmers as Salzer's Prizetaker. Though of a white color, it is so enormously productive, so healthy and strong, so fine a stooler, and so hardy, will not winter kill, that it will not only please, but bring big profits. There is no berry so large and plump and fine and heavy as this. It cannot fail to attract, and is without doubt the finest white wheat grown.

Price: Pkg., 5c; lb., 25c, postpaid. Price, by Freight: Peck, 75c; bu., \$2.00; 5 bu., \$9.50; 10 bu., \$18.50. Bags free.

WHITE BEARDLESS EMMER (SPELTZ)

4447—Winter Emmer is a sub-species of Wheat and has the same characteristics as Spring Emmer. As the name indicates, this variety is without beards and it also has much larger and broader heads and larger, stiffer straw and is much more productive than the Spring variety. There is a very good root development, enabling the plants to resist drought.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by Freight: 10 lbs., 75c; 30 lbs., \$1.35; 60 lbs., \$2.60; 100 lbs., \$4.00. Bags free.

WISCONSIN PEDIGREE NO. 1 RYE

4674—The most productive variety grown at the Wisconsin Experiment Station. The yields here in the Northwest have generally been 8 to 12 bushels more than of common Rye. The kernel is uniformly very large, plump and of bluish green color. The heads are of unusual length. The straw is long, strong and stiff, not lodging readily even on rich soils. Awarded the World Championship several times at National Corn Expositions.

Price: Pkg., 5c; lb., 20c, postpaid. Price, by Freight: Peck, 50c; bu., \$1.60; 2½ bu., \$3.90; 5 bu., \$7.75; 10 bu., \$14.00. Bags free.

WINTER RYE AND VETCH MIXTURE

4676—Winter Rye and Vetch, properly mixed for early seeding—from July 15th to September 15th.

Price: Pkg., 5c; lb., 20c, postpaid. Price, by Freight: 30 lbs., \$3.25; 60 lbs., \$6.00; 100 lbs., \$9.00; 1,000 lbs., \$85.00. Bags free.



SALZER'S MARVEL SPRING WHEAT

**A MARVELOUS WHEAT A STRONG GROWER VERY RUST RESISTANT
WITHSTANDS HARSH CLIMATIC SEVERITIES**

4752—Good management outweighs chance. Lay aside the inclination to economize by saving the price of new seed, it's the greatest obstacle to success that ever confronted man. Any such saving can only be had at the expense of the resultant crop, in which case you really pay for new seed several times over—and not get the seed.

Try Marvel Wheat, plant our special strain alongside your old seed. It's a Magnificent Wheat! Noble Wheat! Wheat, the sterling qualities of which—superior vigor, strong disease and insect-proof properties—make it one of the most famous of all Spring Wheats grown in the Northwest.

This variety of Spring Wheat is the result of long and careful experimenting, obtained through crossing and careful selection. We consider it one of the most prolific, heaviest stooling, healthiest, strongest-growing, varieties of Spring Wheat with which we are acquainted. The ear is very long and filled up to the point with fine, plump, flinty and almost transparent grains of reddish-brown color.

We claim this variety to be one of the most marvelous, prolific, heavy yielding, quick-selling Spring Wheats that has ever come under our notice. It has proven to be hardy and insect-proof. Having been grown in the extreme north assures this variety extreme hardiness—yes, it withstood most unfavorable conditions, droughts or rains, during the growing seasons and came forth the victor over every other known sort and kind. It ripens early and thus far has never failed to return kernels unusually plump, large and of fine color. As the average yield in Iowa and Nebraska is but 12 bushels per acre, and of Minnesota and the Dakotas but 13 bushels per acre, it is not difficult to imagine what our Marvel Wheat would do in these localities. Why, it would thresh out yields like 20, 30 and 40 bushels per acre with ease. It gladdens the heart of the farmer and fills his purse. It is a great stooler, 1,213 kernels having been grown from a single grain. Now, that means something. It means that, with ordinary care and ordinary fair weather and fair soil, you can have a crop of wheat that will remind you of the days of your childhood or young manhood when wheat yielded 40 to 50 bushels per acre right along.

Hon. H. F. Hunter, South Dakota, says: "I tried 50 acres of Salzer's Famous Marvel Spring Wheat, and I paid you full catalogue price! Shall I tell you what it did for me? Well, I threshed 1,740 bushels or nearly 36 bushels per acre! I am sure your Famous Marvel will yet yield for me 50 bushels to the acre!"

The above on Marvel Wheat sets forth its splendid qualities but mildly; and to find out all about it you must sow a few acres, say 5, 10 or more, and you will be the most pleased individual in your neighborhood. It will make a record yield; one the whole neighborhood will hear of.

PRICE: Pkg., 10c; lb., 35c; 3 lbs., \$1.00, postpaid. Price, by Freight: Lb., 30c; peck, 70c; bu., \$1.80; 10 bu., \$17.50. 20 bu. or more at \$1.70 a bushel. BAGS FREE.

SALZER'S CANADIAN RED FIFE SPRING WHEAT (ASSINIBOIA)

4742—Here is the wheat for you, Mr. Farmer. Next to our unapproachable, vigorous, hardy, high-grade, remarkably heavy yielding Salzer's Marvel Wheat, comes in productivity Salzer's Assiniboia Fife. This sort comes from the Assiniboia Valley, where it has been grown for years, always ripening and returning heavy yields. Indeed, the party from whom our seed stock was purchased assured us that his yield never was less than 30 to 40 bushels per acre, often reaching 50. The best, the largest headed and most prolific Beardless Fife Spring Wheat. The best milling wheat in the world.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by Freight: Lb., 25c; pk., 75c; 1 bu., \$1.80; 2½ bu., \$4.40; 10 bu., \$17.50; 20 bu. and over, \$1.70 a bu. Bags Free.

EARLY JAVA OR BEARDED JOHNSON WHEAT

4744—Here is a wheat we know hundreds of our customers have been looking for. It is a bearded Spring Wheat variety, resembling the famous French Imperial Wheat, which for so many years had such a wonderful sale in the Northwest.

Its points of merit are many, but principally its extreme earliness, being 10 days earlier than Blue Stem or Fife or such varieties.

It has a very stiff straw, reminding you almost of a gas pipe in stiffness with well-filled, long-bearded heads.

The berry is round and plump. It is extremely hardy and of a first-class milling quality. It is a splendid yielder. 40 to 50 bu. per acre can be expected of it on wheat soil every time. Sow 1½ bus. per acre.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Lb., 20c; pk., 75c; bu., \$1.80; 2½ bu., \$4.40; 10 bu., \$17.50; 20 bu. or more at \$1.70 a bushel. Bags Free.

MINNESOTA NO. 169 BLUE STEM WHEAT

4753—Originated at the Minnesota Experimental Station. It is a progeny of Haynes' Pedigree Blue Stem, but much more productive. In quality it is equal to the best.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Pk., 60c; bu., \$1.85; 10 bu., \$17.50. Bags Free.



Canadian Red Fife



Early Java or Bearded Johnson

Prices Are F. O. B. La Crosse, Subject to Market Fluctuations.

Bags Free. Write for Prices on Large Quantities.

Our Marquis Seed Ran 62 Bus. per Acre

MARQUIS WHEAT

THE GREAT AND GLORIOUS WHEAT. THE KING OF THE SPRING VARIETIES.

10 Days Earlier Than Other Types—Yields More Per Acre—Higher Milling Quality—It is a Tremendous Yielder—Holds the World's Championship as the Best Wheat on Earth

4751—Marquis is supreme, it outstrips anything and everything in wheat. It is a factor of its own—shining forth in its Greatness, as the most wonderful achievement Agriculture has ever known.

It has no climatic limitation in the United States. It has eliminated the hazard of wheat growing. It has placed wheat farming on a sound, logical and profitable basis. It has placed success, that greatest ambition which is the aim of every hustling enterprising farmer—within the reach of all. It has removed the great uncertainty from farm operations. It reduces wheat growing to utter simplicity. It is an advance echo of the great dream of the future.

Marquis has removed the great gamble with the elements. Marquis will stop the leaks in your farm. The yield is astounding.

To the farmer who grows wheat Marquis is a cold Business Proposition you cannot afford to ignore. It possesses an emphatic superiority and absolute dependability exclusively its own.

IT GRATIFIES THE FONDEST EXPECTATION

The entire world is singing its praises for earliness (ten days earlier than other wheats). The world stands aghast at the phenomenal yields; in awe at its high milling quality; in wonder at its numerous qualities of exceptional high character.

Marquis is a cross between Calcutta, Hard Red and Red Fife (a combination of earliness, yield and high quality). Kernels are a beautiful dark red, hard, large size, attractive shape and color. Heads are exceptionally large, beardless and practically rust proof. (This wheat should have been christened Rust-Proof.) Smooth yellow chaff which hugs the kernel closely, thus resisting frost. Does not thresh out in the wind. Straw medium in height and very stiff. Can you beat it for noble traits? One other point, viz.—no matter what the growing conditions, no matter how miserable the size—Marquis kernels always retain their plumpness—hence the secret of its high milling value.

Our Marquis is a select strain of High Bred Wheat of exceptional pureness, trueness of type, developed for high yield, early maturity and is fully matured. It is especially fine; beautiful in appearance, large kernels, attractive amber color and plump.

PRICE: No. 4751—Pkg., 10c; lb., 25c, postpaid. Price by freight: Lb., 20c; peck, 60c; bus., \$1.85; 5 bus., \$9.00; 10 bus., \$17.50; 20 bus., \$34.50; 50 bus., \$85.00; 100 bus., \$167.50. Bags Free.

I am sending you sample of Marquis Wheat threshed and heads of same from sod ground producing 60 bushel per acre and better in some places, from your seed. It is without doubt the best yield and best wheat grown in the state.

John T. Jackson, Montana.

MACARONI (Durum Wheat)

4750—A wise use of combination in farming is the surest safeguard against disappointment in the harvest returns. The demand for Durum Wheat has vastly exceeded the production for a number of years. The manufacture of Macaroni and by-products too numerous to mention has sent prices skyward. Its great productiveness makes it one of the most profitable grain crops possible to grow. Its wide range of adaptability makes it a premier type.

40 to 50 bushels per acre under good conditions is an easy matter.

The U. S. Department of Agriculture has done the farmers of this country a real benefit in urging the sowing of Macaroni Wheat.

GREAT DROUGHT RESISTER.—This Wheat does especially come into play in the dry, arid, alkali, hot regions of the United States. Take the Dakotas and Western Nebraska and Kansas and Colorado and Montana and Arizona, Wyoming and Texas—in any of these states this Wheat can be grown and will return yields far beyond the average spring or winter Wheat known today. It does magnificently in Texas, and a large number of our customers have grown same in that state, using it mainly for food purposes. It is a wheat that gets along with less moisture than any that we know of, and the yield is always good. The U. S. Department of Agriculture says that the Macaroni Wheat stands foremost among all Wheat groups in its excellent adaptation to regions of intense heat and drought.

The straw is strong and healthy, seldom troubled with any of the insect and diseases that affect other wheats. Rust is also unknown on Macaroni Wheat. Hogs, cattle and poultry are kept in a healthy growing condition and fattened on Macaroni Wheat. Indeed it takes the place of corn, and furnishes food of superlative value. It also makes the growing of hogs profitable in the dry, arid regions and far north, where corn will not grow. In these regions farmers can now grow hogs and sheep and poultry and fatten cattle, at a cost as cheaply as the corn-favored farmer in Iowa and other states.

Macaroni Wheat has compactly formed, bearded heads; the grain is large, hard and glossy, of yellowish color, often translucent.

The grain being very large and not stooing very heavily; 1½ to 2 bushels are required to sow per acre. The seed offered for sale this year yielded on a field of 70 acres 3,316 bushels. It's the "prolific kind."

No. 475C—Price: Pkg., 10c; lb., 30c, postpaid. Price by freight, pk., 75c; bu., \$1.90; 2½ bu., \$4.65; 10 bu. or more, at \$1.75 per bu. Bags Free.



Marquis Heads



PRICES ARE F. O. B. LA CROSSE, WIS., AND SUBJECT TO MARKET FLUCTUATION

BISMARCK FIELD PEAS

THE GREAT HOG FEED AND HAY PEA
NO OTHER GRAIN CROP HAS SO MANY USES

4653—Pea fed hogs bring a higher price than corn fed. Premium Bacon is produced from pea fed hogs. Pea fed stock make bigger gains than on any other grain. Pea straw properly cured is preferred by stock to any other.

Our Canadian cousins have long recognized the superiority of peas for stock feeding. In Ontario alone over one million acres are annually sown to Field Peas for stock feeding. It is cheaper than corn. For crop rotation it ranks close to alfalfa. As a soiling crop, pasturage, fodder and hay it is of incalculable value. As a ration for milch cows, swine, sheep, cattle, horses and chickens it cannot be excelled.

We cannot urge you too strongly to give the Bismarck Pea a trial this year. If you have hogs and cattle and sheep that you wish fatten quickly, there is nothing that will do it better. When a scarcity of green fodder is threatening, then Bismarck should be grown as it furnishes the quickest returns of any fodder plant and its feeding value is equal to clover hay.

To have a continuous supply of green forage on the farm we recommend sowing one crop as early as possible and others two or three weeks later.

Bismarck Hog Food Pea produces the largest crops of grain and hay of any field pea.

Price: Pkg., 10c postpaid. By Freight: Pk., \$1.00; bu. (60 lbs.), \$3.60; 2½ bu., \$8.75; 10 bu., \$32.00. Bags free.



Great Bismarck Hog Pea

SALZER'S PEA-OAT MIXTURE

4659—Salzer's Pea-Oats are a carefully mixed, properly blended ration grown for grain, is a most profitable crop, and yield 60 or 70 bu. per acre. A double crop will be secured in that way at the same time. Threshed together they can be easily separated, but if ground together make the most nutritious food for milch cows, horses, etc.; for hogs, sheep and poultry they need not be ground.

Pea-Oats are also much used for pasturing hogs, and as soon as the peas are fully developed the hogs can be turned in.

Planted at intervals of two weeks you have a continuous supply of the most appetizing forage. The feeding may commence as soon as the Oats headed out and the Peas are in bloom and continued until the grain is nearly matured; when it reaches the dough state the crop has attained its maximum feeding value.

Farmers who have their own oats to mix with the great Bismarck Field or Hog Food Pea, will use 60 lbs. Peas to 40 lbs. Oats. Sow the mixture with a drill seeder, covering fully 3½ ins. deep; if desired for hay, cut when the peas are through blooming and are glazed in the pods. The crop may be harvested time to sow Millet, Rape, Rutabagas or Turnips, etc.

Price of Pea-Oat Mixture: By Freight: 100 lbs., \$4.25; 500 lbs., \$20.00. Bag free.

4655—YELLOW CANADA FIELD PEA. Price: By Freight: ¼ bu., 85c; ½ bu., \$3.00; 2½ bu., \$7.00; 10 bu. at \$2.75 per bu.

4654—GREEN CANADA FIELD PEA. Price: By Freight: ¼ bu., 85c; ½ bu., \$3.00.

909—LARGE WHITE MARROWFAT. Very productive; seed creamy-yellow. Price: Pkg., 10c, postpaid. By Express: Lb., 10c; pk., \$1.00; bu., \$3.75.

908—BLACK EYE MARROWFAT. Very productive; seed creamy-yellow with black eye. Price: Pkg., 10c; lb., 15c, postpaid. By Express: Lb., 10c; pk., \$1.00; bu., \$3.75; 2½ bu., \$8.00; 10 bu., \$30.00.



Wisconsin Pea-Oat Field Yielding 8 Tons Hay Per Acre

SALZER'S PROLIFIC COW PEA

THE GREAT SOIL RE-JUVENATOR

4644—Salzer's Prolific Cow Peas are really beans and not peas, as the name would indicate. They are grown extensively in the South, where they play the same role in rotation farming that clovers and field peas do in the North.

As soil renovators and enrichers, there are few equals; like other leguminous plants, besides yielding a bountiful crop, they increase the fertility of the soil by collecting nitrogen from the air and adding this expensive fertilizer to the land without cost. Besides, their roots going down deep into the earth, improve its porosity and add humus to it when decaying, thus leaving the land in rich, splendid condition for the benefit of the succeeding crop, and all crops do well that follow them.

Much used for green manuring and a crop of them plowed under increases wonderfully the fertility of the soil; it transforms poor, sandy land into fertile loam.

Will grow on any soil, even on the driest, worn-out, sterile land, where red clover will not grow; they will yield larger quantities of splendid, succulent forage. They are drought-resistant, and stand the heat of the southern summer. Whether used as green fodder, silage or hay, Cow Peas have a very high feeding value and are more nutritious than red clover, millet or any other grass. A ton of Prolific Cow Pea hay is equal to 1½ tons of timothy in nourishment.

Salzer's Prolific make an excellent hog pasture; an acre will pasture 15 to 20 hogs for several weeks; they thrive amazingly on the succulent foliage and well-filled pods, and the quality of the pork raised on such healthful and nutritious diet is very fine.

Plant when the ground is warm. If wanted for fertilizer sow in drills a foot apart. If grown for the seed, plant 3½ feet apart, using 25 lbs. seed; if for fodder, 50 to 100 lbs. per acre.

An excellent early northern strain; they will mature in 70 days, grow very large and yield enormous crops.

Price: Pkg., 10c; lb., 20c, postpaid. By Freight: Lb., 15c; pk., \$1.00; bu., \$3.60; 100 lbs., \$5.75. Bags free.

THE MICHIGAN FAVORITE

4645—The earliest northern variety, ripens in about 60 days; the best for northern planting. Make immense crops for forage.

Price: Pkg., 10c; lb., 25c, postpaid. By Freight: Pk., 90c; bu., \$3.50; 100 lbs., \$5.50. Bags free.

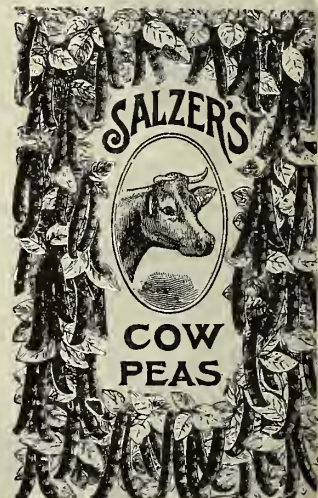
4643—New Era. 4642—Clay. 4641—Black. 4646—Whip-poor-will.

Prices of New Era, Black, Clay, Whip-poor-will: Pk., 90c; bu., \$3.50; 100 lbs., \$5.50. Bags free. When stocks of any variety are exhausted, we fill with next best variety.

SALZER'S COW PEA MIXTURE

4647—A carefully and scientifically blended mixture of Cow Peas, comprising the strongest, hardiest, most vigorous types that will ripen in the Northwest and produce biggest crops in the South. For pasturage, soiling, silage hay or grain crop many of our most successful dairymen, stockmen and farmers prefer this mixture.

Price, by freight: Peck, 85c; bu., \$3.25; 100 lbs., \$5.00. Bags free.





Notice the Heavy Growth of Soy Beans.

ITO SAN SOY BEANS

HEARTILY RECOMMENDED FOR THE NORTH; HAS A REPUTATION FOR BIG YIELDS

4304—The immense interest and phenomenal demand of the last few seasons for this and other Soy Beans only serves to emphasize its great value as a soil builder and unusual merit as a hay crop and exceptional high feeding value as a grain crop.

Many farmers to whom this great Bean has been practically unknown until late years were astounded at the revelations of their own experiments. With the exception of Alfalfa, Ito San has the highest Protein of any of the dried roughages such as Clover, Alfalfa, Timothy, Fodder Corn, etc. It has the same relative carbohydrate content as Alfalfa. Has more fat content than alfalfa. Practically as much dry matter per ton as alfalfa. It is amazing, isn't it? Formerly used almost entirely for hog pasture, Ito San Soy Bean has sprung into almost unbelievable prominence as pasturage for milch cows, beef cattle and sheep.

As a soiling crop Ito San Soy is highly relished by all kinds of stock and eaten with the same avidity as Peas. Its value as a green fodder feed ranks very close to alfalfa and feed alone is much preferred by stock as a ration.

When allowed to mature and the grain harvested it has the same feeding value as Oats, Wheat or Corn. Grown for seed, it brings big profits; in fact, the last few years the demand has exceeded the supply. Ito San Soy for silage is becoming immensely popular. In oil content it is exceptionally high. Ito San Soy will ripen anywhere in the North—it is Northern Grown Seed. Northern Grown Seed sown in the South produce larger yields, stronger vines, higher nutritive value. Matures in 90 days, grows 2½ to 3 feet high. Immensely productive.

Price: Pkg., 10c; lb., 20c, postpaid. Price by freight: Lb., 15c; peck, \$1.00; bu., \$3.60; 100 lbs., \$5.75.

EARLY BROWN (OHIO 9035) SOY BEAN

4301—The matter of variety is most important, but Soy Beans, like every other crop, finds its favorite type is more a matter of the grower's preference than of any emphatic or outstanding quality.

However, Early Brown is a decided favorite in many districts, particularly the Northern States and its popularity is growing in leaps and bounds.

Many of the biggest and most practical dairymen and stockmen prefer this for silo and hay, for which it is becoming much prized.

For hogging down with early varieties of Corn (one-third beans and two-thirds corn) it cannot be excelled. We find hogs will gain 20 per cent more on this Bean fed with Corn than they do fed Corn alone. As a catch crop, Early Brown knocks most types silly.

It is fully equal in protein and fat to linseed or cottonseed meal and twice as rich as wheat bran.

As a rotation crop it ranks relatively with other Soys. Like the Ito San Soy it yields 25 to 35 bushels of seed and 2 to 3 tons of hay per acre.

Price: Pkg., 10c; lb., 20c, postpaid. Price by freight: Lb., 15c; peck, 90c; bu., \$3.50; 100 lbs., \$5.50. Bags free.

20th CENTURY SOY BEAN MIXTURE

4308—Giving heed to the persistent demand of thousands of the most practical and experienced farmers for a mixture of Soy Beans, we have, after several years' close study, produced a scientifically mixed blend of Soy Beans that for genuine merit will please the most exacting.

In trying out and experimenting for a properly balanced mixture every consideration must be given every essential and every characteristic, such as period of ripening, suitability of variety, value for soil rejuvenation, value for protein, for fat, for carbohydrate, for dry matter, productiveness, height of vine, character of Bean; ability to withstand climatic severities, soil conditions, drought, wet, wilt, rust, etc.

Also to select types of considerable relishableness to stock. Varieties that will withstand the ravages of stock. Varieties that will thrive under almost absolute neglect.

Such is our 20th Century Mixture. We commend this to our customers with greatest assurance as to its ability to meet every expectation, to please the most critical, the most exacting, the most skeptical.

Price: Pkg., 10c; lb., 25c, postpaid. Price by freight: Lb., 20c; peck, 90c; bu., \$3.35; 100 lbs., \$5.40. Bags free.

CULTURE OF SOY BEANS

Sow the seed about corn planting time, when the ground is thoroughly warm, in drills of 28 inches apart, using from 2 to 3 pecks per acre. This quantity is used for seed as well as hay. The Beans should be harrowed before they come up and cultivated 2 or 3 times during the early part of their growth.

When stocks of any variety are exhausted, we fill with next best variety we have.

BACTERIA FOR TREATING 60 LBS. SOYS, 65c; 120 LBS., \$1.25; 180 LBS., \$1.75. (SEE PAGE 137.)



ROUGH WEATHER HAS NO TERROR FOR SPELTZ

SPELTZ (Emmer) THE FEED GRAIN WONDER CROP

WHO INTRODUCED SPELTZ TO THE FARMER SALZER'S OF COURSE

WE ALSO WERE THE FIRST TO INTRODUCE
**RAPE—BILLION DOLLAR GRASS—BONANZA
OATS—KAFIR—SORGHUM AND MANY OTHERS**

4697—It is highly interesting, very noteworthy and gratifying to see how this wonderful grain has fought, step by step, the great battles of prejudice, skepticism and indifference, to the highest seat of agricultural honor.

By sheer merit it has blazed a trail of distinction from coast to coast—gulf to the lakes—state by state—every user vying with the other to commend its supreme worth, eulogizing it to his utmost.

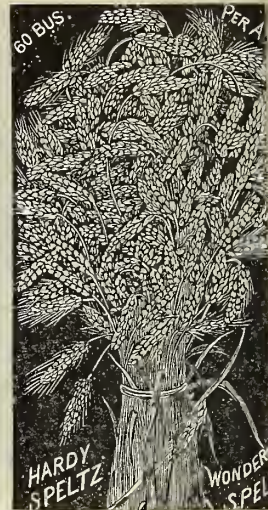
It positively commands the best opportunity in existence for practicing economical efficiency in the growing of feed grain.

Farmers should arouse themselves, should awaken to its illimitable possibilities. Think of the immense savings, the great elimination of waste that the growing of this wonderful crop must mean.

It flourishes under positive neglect—having a supervigor seldom found in vegetation. We urgently request that farmers become alive to the advantages it affords as a source of great saving, particularly in this age of costly living when necessity almost begs farmers to grow the highest quality grain of the greatest productiveness.

Farmers frequently allude to "Godsends." Why, Speltz is a "blessing in disguise" if you only knew it. It is the personification coincident with the desire of the present generation for larger and more profitable feed crops.

It promises incalculable returns to the wide-awake agriculturist who appreciates its capabilities for almost unlimited production of high nutritive feed. 62½ to 80 lbs. Sow 1 Acre.



YIELDS

60 TO 75 BUS.

PER ACRE OF

RICHEST GRAIN

AND GIVES BE

SIDES FOUR TO

OF FINEST HAY

GROW SPELTZ AND WEAR DIAMONDS

Speltz is good for pasture; Speltz fattens in the green state; Speltz, as a green grass hay food, gives often 100 leafy stalks from one seed, so heavy a stooler; but that is not all; Speltz as a hay—dry—is immense. First you thresh 50 to 80 bushels of grain equal to corn, or barley, or oats, or rye, or peas, or wheat as a food; and then comes four to six tons of straw, equal to timothy. Speltz, Salzer, beats the band. It's the perfection of food for cattle, hogs yell for the food, cows jump a six-foot fence to get at the straw hay, horses fight for it, sheep delight and fatten on it, poultry relish the grain—Salzer's Speltz is the greatest dry food on earth! Sow 100 acres next year for stock. Sow Speltz for two years and you can wear diamonds and silk underwear!

SPELTZ IS SPELTZ

Blanchard Bros., Chaffee Co., Colo.—These boys are bright farmers, and they write under date of Oct. 7: "We have just threshed 182 bushels of Salzer's Speltz from the 100 lbs. of seed you sent us last spring. We are highly pleased with it. The neighbors all think it marvelously wonderful. Nearly all of the 182 bushels sold at \$2.00 for seed. Speltz and Alfalfa are our money-makers. We expect to order several barrels of potatoes from you."

A. E. Steen, S. Dak.—"God bless Salzer Seed Co. The 40 acres Speltz, I sowed on your urgent request has saved me from ruin. The drouth ruined everything here, but I have enough Speltz food to keep all my cattle, hogs, horses, etc., until another year. Salzer, I thank you from the bottom of my heart."

IT FATTENS—THEN SOME

It fattens. It does this easily and well, and makes the best kind of pork and beef, and so cheaply! You can grow it anywhere; where wheat or oats grow Speltz will also thrive. Try it this year, Mr. Farmer, and be happy. Everything eats it and grows strong and healthy and fat. Try it this season. It will surprise and please you. Try Speltz, Rape, Billion Dollar Grass and Earliest Cane, and you have the greatest foods on earth.

WHERE DID IT COME FROM?

I want to tell you right here with all the persuasive force I can command that this is the greatest food of the century and well may ye Sons of Man lend me your ears while I relate a narrative of thrilling interest. In a little province in Austria, there are found fat cattle, fat poultry, geese, horses, sheep, pigs, yes, every animal seems fat, happy and healthy. Over in Germany, in one of the biggest farming districts, we found the same thing. So conspicuous did this appear that we sought the cause. It was Speltz.

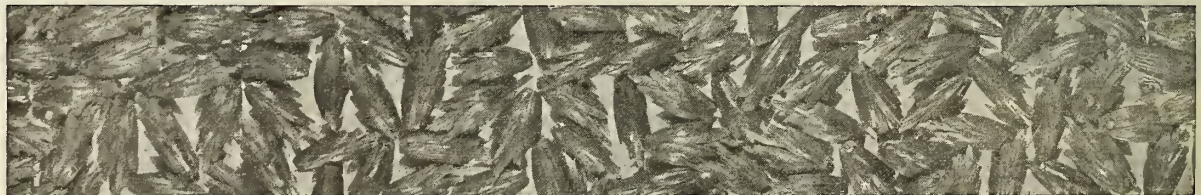
A FEW SPELTZ POINTERS

Thrives on poor land
Yields more than wheat
Yields more than barley
Better feed than barley
Better feed than oats
Stock relish it
Ripens early

Straw makes good feed
Will grow most anywhere
Endures wet
Endures drought
Resists rust
Resists smut
Endures frost



The great secret of Speltz is its wondrous stooling qualities, its strength to resist drought and the elements, its rich food and hay value.



PRICES: 4697. Lb., 25c, postpaid. Price, by Freight: 62½ lbs., \$2.15; 80 lbs., \$2.60; 100-lbs., \$3.00; 500 lbs., \$14.00; 1,000 lbs. or more, \$2.75 per 100 lbs. BAGS FREE. F. O. B. La Crosse.

SPRING VETCHES OR TARES

PECULIARLY SUITED TO VARIED SOILS AND CLIMES

4730—Like Alfalfa, the superiority of Vetches for feeding lies in the great amount of protein it contains. As in Alfalfa, its huge soil restoring capacity is one of its greatest values. It is not only highly relished as a fodder and grain crop, but it increases the milk supply of milch cows and produces flesh very rapidly in all classes of stock.

Rapidity in growth and extreme hardiness render it peculiarly suitable to sections with short seasons.

Its immense productiveness make it one of the most economical crops to grow.

This is an annual. It should be sown early in spring, at the rate of 60 to 80 lbs. per acre. If sown in connection with oats use 50 lbs. Spring Vetches to 32 lbs. oats per acre, or use 30 lbs. Spring Vetches, 60 lbs. field peas and 32 lbs. of oats; these mixtures produce an abundance of healthy nutritive green forage hay or pasture.

Prices of Spring Vetch: Pkg., 5c; lb., 20c, postpaid. Price by freight: Lb., 15c; 10 lbs., \$1.00; 50 lbs., \$4.50; 100 lbs., \$8.00; 250 lbs., \$19.50. Bags free.

SALZER'S WISCONSIN GROWN SAND VETCH

4727—It is a wonderful, rapid grower, and thrives with little moisture.

It withstands the cold; Sand Vetch is a so-called winter annual. Usually sown in fall; it stays green until the snow covers the ground, and the next spring will come forth fresh, green and vigorous and form green herbage for cattle earlier than any other forage plants.

It is a tremendous yielder, producing all the way from 15 to 20 tons of the very best green forage per acre.

Salzer's Sand Vetch makes the best hay imaginable, it is exceedingly nutritious, much more than clover, is eaten with relish, and may be fed with safety to all kinds of stock.

As a pasture plant, Sand Vetch is of great value, furnishing as rich and nutritious fodder as clover and alfalfa, and is relished by all stock. In 50 days the crop is two feet high, and if pastured off when not too far advanced it will readily grow up again and again.

As a cover crop for orchards, there is none better than Sand Vetch.

As a fertilizer it has but few equals, as it enriches the soil wonderfully. The Department of Agriculture at Washington estimates the value of a plowed under crop of this Vetch as equivalent to putting into the ground \$16 to \$45 worth of commercial fertilizer to the acre.

Soil. As the name would indicate, Sand Vetch has a special adaption for sandy soils.

Seed. Our stock has been grown here in this neighborhood from seed planted in fall with fall rye from which it can easily be separated. Our stocks this year are very, very limited.

Wisconsin Grown Sand Vetch: Price: Pkg., 10c; lb., 35c, postpaid. By freight: Lb., 30c; 10 lbs., \$2.75; 30 lbs., \$8.00; 50 lbs., \$13.00; 100 lbs., \$25.00; 250 lbs., \$60.00. Bags free.

SAND VETCH AND OATS FOR HAY OR PASTURE

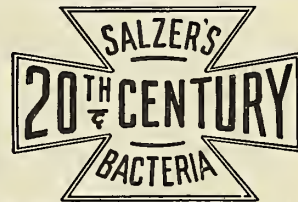
4728—Just the thing you have been looking for—a rich pasture or a bountiful hay crop. It is secured by sowing our mixture of Sand Vetch and Oats.

The method of culture is simple. Plow and harrow your field carefully and then seed at the rate of 62½ lbs. of our Mixture per acre, any time before May 20th, covering the seed about 2¼ inches. In six weeks the field should be ready for pasture, and in nine weeks, if not pastured, should return a luxuriant crop of most excellent hay. In our mixture of Sand Vetch and Oats we use an oat especially adapted for this purpose, one giving best results in conjunction with the Vetch.

PRICE OF SAND VETCH AND OAT MIXTURE: Per 62½ lbs., \$6.50; per 100 lbs., \$10.00; per 250 lbs., \$24.50.



SALZER'S 20th CENTURY INOCULATING BACTERIA



For ALFALFA—CLOVER—VETCH—SOYS—BEANS—PEAS, Etc.

Who will gainsay the wisdom of a generous use of Inoculating Bacteria? Who would challenge the statement that it is the most economical method of introducing Legume Crops? No one. That point being a foregone conclusion, the question resolves itself into one of expediency. Expediency when properly applied to the farm is Economy and Quality.

In Salzer's 20th Century Bacteria—we have both. We desire to point out, that we have personally tried out very inoculation known to us. Many of them are meritorious, others absolutely worthless. The meritorious ones, however, were so high in price as to be invariably all out of proportion to the cost of manufacture.

This year we have refused absolutely to harbor high prices and in Salzer's 20th Century offer Inoculating Bacteria Guaranteed as good as any that is possible to buy.

If tempted by the glowing, attractive, persuasive advertisements of Inoculating Bacteria—just remember—we have had the opportunity of accepting the agency of them all, but prefer to safeguard the interest of our customers—by keeping prices down.

WHAT IS INOCULATING BACTERIA?

Bacteria are the smallest living organisms known. They multiply, by cell divisions, with inconceivable rapidity, and soon form nodules on the roots of the legume. Millions of these bacteria are found alive and working in every nodule; in fact, a nodule is simply a mass of living bacteria.

There are more living, virile germs in a one acre package of this bacteria than in tons of soil from a legume field. Thousands attach themselves to every seed and inoculation is prompt and certain.

FOR GARDEN PEAS AND BEANS Postpaid Price

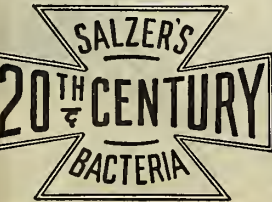
- 5608—Size A, up to 30 lbs. \$0.50
- 5609—Size B, up to 60 lbs.70
- 5610—Size C, up to 120 lbs. 1.25
- 5611—Size D, up to 180 lbs. 1.75

VETCH, SOYS, COW PEAS AND FIELD BEANS Postpaid Price

- 5612—Size E, up to 60 lbs. \$0.65
- 5613—Size F, up to 120 lbs. 1.25
- 5614—Size G, up to 180 lbs. 1.75

ALFALFA AND CLOVERS Postpaid Price

- 5615—Size H, up to 20 lbs. (1 acre) \$0.70
- 5616—Size I, up to 40 lbs. (2 acres) 1.20
- 5617—Size J, up to 60 lbs. (3 acres) 1.50
- 5618—Size K, up to 120 lbs. (6 acres) 2.15



HARDY NORTHERN GROWN ALFALFA

THE
MIRACLE CROP
OF THE WORLD

THE GOLD NUGGET OF
AGRICULTURE



Cutting a Field of Salzer's Northern Grown Alfalfa

THE GREATEST MONEY LADEN FARM CROP IN THE WORLD

Profitable farming in its widest and most exacting experiences is the intelligent culture of Mother Earth. Intensive cultivation of the soil may produce big profits. The operation of the farm may possibly be conducted with considerable gain without a crop of Alfalfa, likewise stock raising, but the greatest returns to be had from farming; from stock raising—can only be attained by liberal acreage of Alfalfa. We challenge the world on that statement. It is an undisputed fact.

Alfalfa is the greatest agricultural opportunity of the age—it spells prosperity, it means wealth, it is the essence of success. Its wonderful value is directing the energies of farmers, who have and are working aimlessly—into better and more fruitful channels. The greatest appreciation in land values are directly traceable to their ability to produce Alfalfa.

How under the sun in this day of enlightenment, farmer after farmer continue their efforts to operate their farms without a portion of it being devoted to Alfalfa—is one of the astounding mysteries of the day. Present day farming without Alfalfa is a crime against Humanity. It is injustice to family dependents.

Apply business acumen to the farm, adopt commercial methods of success—introduce principles of operation that gravitate only to the survival of the fittest. Make every acre pay a profit. Use only profit paying crops. Utilize crops that will return more to the soil than they remove—Grow Alfalfa—the great Alfalfa—it will do all these; it will do more, it comes nearer to producing something for nothing than anything in the world—It's nothing short of a miracle. It is the most talked of Hay—Forage—Soiling—Feed—Seed Crop on Earth.

Alfalfa will grow and flourish in every state of the Union—North, South, East or West—cold Minnesota, freezing Wisconsin, treeless Nebraska, the prairies of Illinois and Iowa, the bottoms of Indiana, the pineless soil of Michigan, and the rich farms of New York and Pennsylvania—yes, every state can grow from two to four crops of Alfalfa if the variety adapted to it is sown.

In the South and West they call Alfalfa the "Get-Rich-Quick Crop" and "Farmers' Gold Mine"; it has made more than one fortune for the pioneer who went West; when once established it means independence; frost and drought, floods and bugs have less effect on Alfalfa than on any other crop; it produces a stream of never-failing wealth and trusts and panics cannot injure the Alfalfa grower.

In recent years great progress has been made with alfalfa growing in the central and northwestern states; it has been proven conclusively that Alfalfa for these states, too, is the crop of the future; it is especially adapted to the great northwest and we urge the farmers there, if they have not already planted it, to sow alfalfa this year, using one of our northern grown strains. There is no other leguminous crop which possesses like qualities of drought and cold-resistance and gives such enormous yields for so many years. As a money crop for the northwest, it cannot be excelled; it seems to us the greatest need today of the northwest is the general planting and feeding of alfalfa. Alfalfa can be grown as far north as clover grows, provided northern, hardy seed is sown and soil being suitable. Soon alfalfa will to a large extent take the place of clover and other crops, and what an enormous gain this means to the farmer is best shown by the comparison made by the Wisconsin Agricultural Station, which here follows:

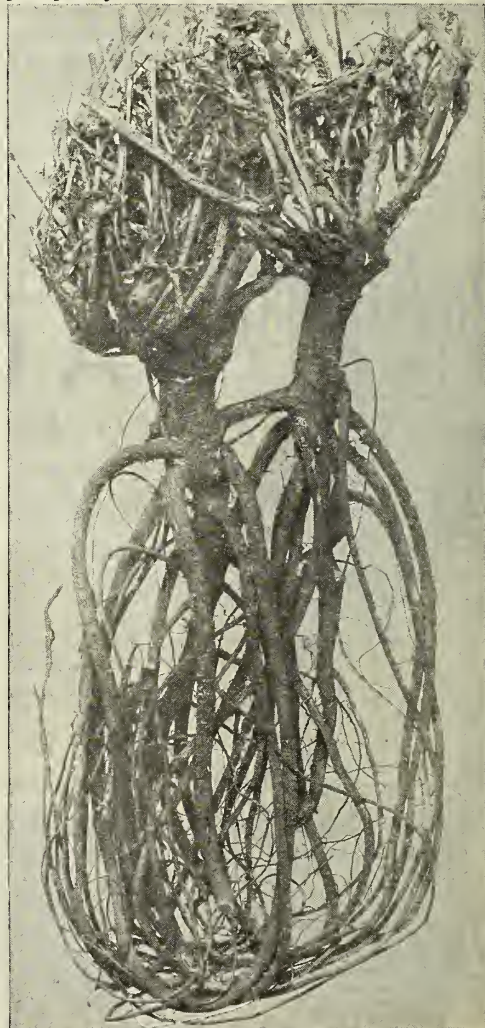
"When grown in comparison with red clover and timothy, the yield per acre of hay was 5.4 tons for alfalfa, 2.5 tons for clover, 2.3 tons for timothy. As a green forage, the weight of alfalfa grown per acre was double that of clover and three times that of timothy. The percentage of protein found in the hay was as follows: 18.7 for alfalfa, 13.28 for clover, 4.74 for timothy. In total yield of protein per acre alfalfa produced three times that of clover and nine times that of timothy."

Of the other important qualities which make alfalfa superior to clover, should be mentioned the greater certainty of a crop when once fairly started; the longer life of an alfalfa meadow and the greater value as soil renovator and fertilizer; in regard to the last item, the U. S. Dept. of Agriculture says:

"In addition to the hay crop, Alfalfa at two years adds \$100 to the value of every acre on which it grows." See its immense roots as shown in illustration. Photographed from life. We know of alfalfa fields over 25 years old. Why, it's too valuable to plow under.

For prices of Alfalfa see pages 139, 140 and 141.

**BACTERIA FOR ALFALFA (SEE PAGE 137)—FOR 1 ACRE, 70c;
FOR 3 ACRES, \$1.50; FOR 6 ACRES, \$2.15.**



Note the Wonderful Root System of Northern Grown Alfalfa—It Speaks Volumes



Pigs Make Hogs of Themselves on Alfalfa Pasturage

NORTHERN GROWN ALFALFA SEED AND WHAT IT MEANS TO THE FARMER

Three great essentials in Alfalfa Seed are prime factors in its success, viz: Its ability to produce a strong vigorous growth that will not winter kill; Its ability to adapt itself to soil foreign from that in which it was produced; Its strength to endure the elements of new climatic conditions.

Northern Grown Alfalfa Seed and Northern Grown only is dependable. It alone is an unqualified guarantee of a strong, healthy, luxuriant catch that will survive the rigors of extreme heat and excessive cold.

Many other qualities of Northern Grown Seed combined to make its superiority of Outstanding Greatest, the major ones of which are its Feeding Quality and Greater Production.

Comparative and repeated tests of Salzer's Northern Grown Alfalfa Seed has demonstrated that Northern Grown Alfalfa has up to 42 per cent more nutriment (protein) of good value than Alfalfa grown in the South. Turn that over carefully in your mind. It is amazing.

SALZER'S 20TH CENTURY ALFALFA SEED

No better evidence is necessary to emphasize our enviable reputation for Pedigreed Alfalfa Seed, than the fact that we sell more Alfalfa Seed to the farmers of this country than all other western seedsmen combined. We have the best, most modern cleaning, grading and sorting equipment in America. Up to the time this article was written we were the only seedsmen (so far as we were able to ascertain), who had a "Scarifying Plant" for increasing the germination. This gives us the most perfect plant in the country. It assures for our customers Seed of the highest germination, makes every growable seed a strong, live one. It means Salzer's Twentieth Century Northern Grown Alfalfa Seed is absolutely the best that money, machinery and brains can produce.

It is additional assurance that Salzer's Twentieth Century Grade is the finest, cleanest, purest, heaviest, most vigorous and hardest seed that can be grown. Grown for seed—our Northern Grown Alfalfa is carefully selected, continually rogued and free from weed seeds.

Compared with other grades, we considered it what Jersey Cream is to skimmed milk. But the great diversity of seed values is between Northern and Southern Grown Seed. Remember we can give you either—but where best results are expected, we only recommend Northern Grown. To insure its identity it is sent out in sealed bags only.

OUR SUPERIOR GRADE

This is a very High Grade Seed in every respect. Has been carefully grown and critically rogued, but not under the expensive process of Twentieth Century. It, however, dollar for dollar, is of the same relative value as Twentieth Century.

A WORD ABOUT POOR ALFALFA SEED

Beware of low priced, inferior seed, the country is full of it; much of it is absolutely worthless. Beware of weak, run-out, puny-germinating Southern Seed. Know your source of supply; buy only from the most experienced seedsmen. The world is full of honest seedsmen who do not know values, who do not know how or where to discriminate. The country is full of unscrupulous dealers who prey upon the novice, the confiding and unsuspecting.

Cheap seed at half the price of good seed costs fully twice as much in the end. Only the purest, the best, the choicest seed possible to buy can be considered the cheapest. The buyer who purchases cheap seed defrauds himself; he loses ten fold at harvest what he thinks he saved on the purchase.

The only safe, sane, sure method known for economizing on seed is to get the best money can buy.

You may be able to buy Alfalfa from your merchant in your town, or from seedsmen in New York, or Chicago, or St. Paul, or Minneapolis, or Des Moines, or Rockford, or in our own state elsewhere at a lower price than Salzer's Northern-Grown Alfalfa, but let me tell you, my friend, that Salzer's Northern Grown seed, when it comes to vigor and hardiness and yield, is worth \$5.00 a bushel more than any Utah or Kansas or Western seed we have ever seen offered.

ALFALFA FACTS

1. There is no state in the Union in which Alfalfa cannot be successfully grown.
2. Alfalfa produces from 3 to 7 tons hay to the acre.
3. It has as much protein as Wheat bran.
4. Over 500 stalks have been grown from one seed.
5. It does not exhaust but it enriches the soil.
6. It can be ground into meal to feed hogs and chickens.
7. It will grow 3 to 5 crops a year.
8. Alfalfa in money value is worth 45 per cent more than other Clovers and 60 per cent more than Timothy.
9. Ten milch cows can be fed on less than 2 acres by soiling.
10. One acre will pasture 20 hogs for 6 months.
11. Three pounds per day makes a full feed for fattening lambs.
12. Four to five pounds per day make full feed for fattening aged sheep.
13. Thirty-five pounds per day make full feed for fattening steers.
14. A lamb will winter and thrive on 3 pounds a day.
15. Sheep fed with Alfalfa will gain from 8 to 15 pounds in 75 days and will double with small grain ration added.
16. Lambs wintered on Alfalfa will produce one to two pounds more of wool than when on the ranch.
17. Alfalfa is a fine poultry feed when cut fine, and this is also a good way to feed it to hogs in winter.
18. Fed to dairy cows Alfalfa maintains the flow of milk equal to June grass for nearly the whole year. It can be chopped fine with corn meal. Such a mixture is worth more per pound than the original corn meal.
19. Its long, branching roots (see illustration on opposite page), penetrating far down, push and crowd the earth this way and that, and thus constitute a gigantic subsoiler. These become an immense magazine of fertility. As soon as cut, they begin to decay and liberate the vast reservoir for fertilizing matter below the plow, to be drawn upon by other crops for years to come.

ONE OF THE MOST SUCCESSFUL AGRICULTURISTS IN THE UNITED STATES

Ex-Gov. W. D. Hoard of Wis., proprietor of the widely influential Hoard's Dairyman—"I like the quality of your 20th Century Alfalfa Clover very much. I am particularly careful as to the purity of the seed I sow, for I do not want to inoculate my land with foul stuff. Last year on 30 acres I raised over \$2,500.00 worth of Alfalfa hay. There is no better money crop that I know of."

PRICE OF SALZER'S NORTHERN GROWN ALFALFA OR LUZERNE:

	Pound Postpaid.	By Freight—						
		Pound.	Peck.	½ Bushel.	Bushel.	2½ Bushel.	100 Lbs.	Sow per acre.
4214—Choice	\$.37	\$0.22	\$2.65	\$5.25	\$10.25	\$25.00	\$17.50	15-22 lbs.
4212—Superior	.30	.25	3.10	6.10	12.00	29.75	20.00	16-20 lbs.
4213—20th Century	.33	.28	3.35	6.65	13.25	32.75	22.00	15-18 lbs.

PEDIGREED EVERLASTING GRIMM ALFALFA

WORLD RENOWNED FOR ITS HARDINESS

4206—Grimm stands in the same relation to Alfalfa as Marquis does to the Wheat Crop. It is a type of Northern origin, consequently has a very wide range of adaptability and hardiness.

Endures extremes of cold and withstands excessive heat, accepting most all soils. In the growing of our Grimm Seed, however, we must confess we do not grow our own seed.

We have this grown on the Sudduth Pedigree Alfalfa Seed Farm in Montana, which makes a specialty of growing a hardy type of Grimm. Dr. Sudduth, long conceded the Greatest Alfalfa Expert in the world, is thus giving us Alfalfa Seed straight from the life-time experience and years of toil of the master Alfalfa mind. Straight from the hands; direct from the farm of the "Burbank" of Alfalfa.

Grimm Seed grown in the high altitudes of Montana where high life, vigorous seed of robust vitality is produced, can not be excelled for constitutional vigor.

Grimm Alfalfa has been tried in most all Northern States of the union, in Alaska, in Canada and also in the Northern states of Europe and wherever it was planted it proved the hardest variety known. No other Alfalfa has such a record of hardiness and drouth resisting quality and productiveness as Grimm.

Our Grimm Alfalfa Seed is grown in rows 32 inches apart, so that by continuous cultivation, roguing and selection, all weeds and puny Alfalfa plants are eliminated.

It is with considerable pride and delight we are able to offer Hardy Grimm of such a pedigreed type both as to inherent quality and unadulterated pureness.

We guarantee our Grimm Alfalfa to be genuine straight stock, dry land grown. It is sent out in sealed bags only and has a vitality of 95 per cent and a purity of 99 per cent. It is absolutely free from any noxious weeds.

Sow one to two pounds of seed per acre when drilling in rows 14 to 32 inches apart, depending upon whether wanted for seed or forage.

When sown broadcast in the semi-arid and irrigated sections of the West, sow 5 pounds per acre.

Here in the Northwest 10 to 15 pounds and in the Atlantic and Southern States 20 pounds are required per acre.



A typical plant of Grimm from the field of Dr. Sudduth in Montana. The plant was 2 years old, 3 feet high and 4 feet in diameter. It shows the branching root system with small tap-root, the underground, spreading crown, the heavy stooling (there are more than 500 shoots on one root), the heavy seed crop and the abundant forage. These are the characteristics of Grimm and of all alfalfa belonging to the hardy species (*Medicago media*).

THE HISTORY OF GRIMM ALFALFA

Grimm Alfalfa was brought to Carver County, Minnesota, by Wendolin Grimm in 1857 from Southern Germany. Grimm planted the seed on his farm there, harvested what he could of it and by doing this repeatedly as the years passed by, nature weeded out the tender plants, but the hardier ones persisted, and in this way a hardy strain of Alfalfa was worked up, thoroughly acclimated to the cool climate of the North, which promises to reclaim the whole Northern country, including Alaska and Canada, to the edge of the Arctic Circle.

A WORD ABOUT THE GROWER OF SALZER'S GRIMM

Dr. Sudduth is an authority on Alfalfa and also on dry-land farming in the West. He has obtained many prizes for his products, among others the grand sweepstakes prize, a \$1,000.00 Silver Trophy, at the American Land and Irrigation Exposition, given to the person who demonstrated the best and widest uses for Alfalfa as food for man and beast.

THE SOUTH DAKOTA EXPERIMENT STATION says: "South Dakota No. 162, which is Grimm acclimated to South Dakota conditions, ranks with the best for South Dakota." This shows that Grimm Alfalfa is not only very hardy, but also as drouth resisting as any other variety known."

THE MONTANA EXPERIMENT STATION AT BOZEMAN reports: "Our experiments with Grimm Alfalfa and other strains show that Grimm is decidedly the best. Two years ago a large per cent of the plants in our variety plats were winter killed, but the Grimm showed no injury."

THE EXPERIMENT STATION OF INDIAN HEAD, SASKATCHEWAN, says: "From the first, Grimm Alfalfa has never winter-killed." As to the YIELD OF GRIMM, THE EXPERIMENTAL STATION AT BRANDEN, MANITOBA, states that the Grimm yielded 6 tons per acre while the other varieties tested there, Montana, Turkestan, Canadian and imported sorts, yielded only from 2 to 4 tons per acre. We have also a report made by F. E. Dewey, Fayetteville, N. Y., who tested fourteen different strains of Alfalfa and who claims that Grimm outyielded all other kinds and in some instances yielded more than twice the amount of any other strain. This is a proof of the superiority of Grimm Alfalfa under New York conditions over all others tried out.

PROFESSOR W. L. MILLER publishes the following in the Dakota Farmer, on March 15, 1914: "Four months ago I had the privilege of disclosing to the farmers of the Northwest the fact that the agronomists of Russia were pinning their best faith to Grimm Alfalfa as a forage plant, suitable for cultivation beyond the Northern limit of the Common Alfalfa. Not only in the matter of hardiness did Grimm prove its superiority under Russian conditions, but also succeeded under semi-arid conditions in some territories where the annual rainfall is only 10 to 15 inches. Grimm Alfalfa successfully lived through the winter in a latitude of 61 degrees North, which corresponds on our Continent to a point situated as far North as the center of Hudson Bay. I now learn from a report received from a United States Special Agent in Alaska that Grimm Alfalfa has successfully survived three months at Fairbanks and Rampart, Alaska, in a altitude of 65 degrees and 30 minutes North, that is 1,000 miles North.

Price of Pedigreed Grimm Alfalfa: Pkg., 10c; ½ lb., 50c; lb., 90c, postpaid. By Express or Freight: Lb., 85c; 5 lbs., \$3.75; 10 lbs., \$7.00; 50 lbs., \$27.50; 100 lbs., \$52.50; 1,000 lbs., \$500.00.

PEDIGREED GRIMM ALFALFA PLANTS

2698—The South Dakota Experiment Station has advocated and practiced with great success the transplanting of Alfalfa plants. It is a sure method of growing Alfalfa and is especially recommended for heavy land and for localities where Alfalfa could not heretofore be grown.

By setting out Alfalfa Plants a sure stand is assured, a failure being almost impossible. Our plants or roots are strong, healthy, tough, can stand rough handling and are hard to kill. They grow quickly after being set out and soon secure a foothold in the soil which no drouth can overcome. The plants carry inoculation on their roots and an absence of bacteria in the soil is therefore no hindrance to their growth. We advocate to plant in rows 32 inches apart and 20 inches apart in the rows and to cultivate. It will take about 9,000 to 10,000 plants to plant one acre, if set out at this distance. 3 ft. by 2 takes seven thousand plants.

A field planted in this way in spring will yield sufficient forage the first year to more than cover the cost of transplanting and the cost of plants and when well established will yield from 5 to 8 tons of hay per acre on good soil and will last a lifetime.

Plow furrows at the right distance and set the plants in by hand. In setting the plants out cover crown about 2 inches deep with earth.

Price for Pedigreed Grimm Alfalfa Plants: By Express: 100 for 50c; 250 for \$1.20; 500, \$2.25; 1,000, \$4.00. Postpaid, per 100 plants, 70c; 250 for \$1.50; 500, \$2.60; 1,000, \$4.75.



FIELD OF SALZER'S LISCOM ALFALFA

LISCOM ALFALFA

4208—Liscom Alfalfa belongs to the same species as Grimm. This is a cross of the wild, yellow flowered alfalfa of Siberia (*Medicago Falcata*) and the ordinary, cultivated purple flowered Alfalfa (*Medicago Sativa*). This cross seems to contain the hardiness of the yellow with the productiveness of the other, excelling all other species known today. These hardy strains have the underground spreading crown, the branching root stock (see illustration of Grimm on preceding page), the dark foliage and the variegated flower, while the common non-hardy species have one straight tap root, more upright stooing crown with the bud areas near the surface, exposed to freezing, thawing and drying out.

Liscom Alfalfa was named after G. W. Liscom, who had a ranch on the Tongue River, in Custer County, Montana. He planted this alfalfa there some thirty-five years ago. He obtained the original seed in Germany. His first field, which is some 30 acres large, is still standing and is more than 35 years old. This probably is the oldest field of alfalfa in the state of Montana. This field, which has never been cultivated, fertilized or irrigated, has withstood the extremes of temperature of 40 degrees below zero in winter and 110 above zero in summer and was not injured at all when covered for a long time with a thick crust of ice in winter, when all other fields in the neighborhood were killed; it has stood all the misuse of extreme pasturing and has yielded ever since it was laid down two big crops of hay every season, and is now still in first-class condition and last season had a perfect stand of alfalfa.

PRICE OF LISCOM MONTANA ALFALFA

Per pkg., 10c; lb., 45c, postpaid. By Express or Freight: Lb., 40c; 5 lbs., \$2.25; pk., \$6.00; bu., \$23.00; 100 lbs., \$37.50; 1,000 lbs., \$360.00. Bags free.

MONTANA DRY LAND ALFALFA

4210—Unirrigated lands in the North develop a different type of alfalfa than irrigated soil. The plants produce less foliage and more seed and also contain considerably more protein than those raised under irrigation, just as it is with wheat.

Our Dry Land Alfalfa Seed was grown by Dr. W. X. Sudduth in Yellowstone county, Montana, and was taken from a field sown in 1885, which has never been irrigated. The annual rainfall in that county is about 15 inches. The plants are grown in rows and are cultivated. A crop of hay (two cuts) in Montana on dry land averages from 3 to 4 tons per acre.

Price of Montana Dry Land Alfalfa: Pkg., 10c; lb., 40c, postpaid. By Freight: Lb., 35c; pk., \$4.75; bu., \$18.25; 100 lbs., \$30.00.

SALZER'S DAKOTA ALFALFA

Our Dakota Alfalfa has been grown in Hughes Co., S. Dak., in one locality taken from different fields, the oldest one of which is now 13 years old. All the other fields from which our seed was taken are descendants of this one. We believe, judging by the appearance of the plant and by what we know of its history, that this strain of Alfalfa is a hybrid of Common Alfalfa and Turkestan. The flowers are mostly dark purple, but are interspersed with white and light blue ones.

4200—SUPERIOR. Price: Pkg., 10c; lb., 30c, postpaid. By Freight or Express: Lb., 25c; pk., \$3.50; ½ bu., \$6.50; bu., \$12.75; 2½ bu., \$31.00; 100 lbs., \$21.00.

4201—20TH CENTURY. Price: Pkg., 10c; lb., 35c, postpaid. By Freight or Express: Lb., 30c; pk., \$3.65; ½ bu., \$7.25; bu., \$14.00; 2½ bu., \$34.00; 100 lbs., \$23.00.

4202—REGISTERED NO. 30. Price: Pkg., 10c; lb., 40c, postpaid. By Freight or Express: Lb., 35c; pk., \$4.35; ½ bu., \$8.50; bu., \$16.75; 2½ bu., \$41.00; 100 lbs., \$27.50.

REGISTERED No. 30—This hardy Alfalfa seed is taken from a field 10 years old and is REGISTERED, and can always be had from us under this number. Registered No. 30 means that the seed is hardy and taken from a 10-year-old Dakota Alfalfa field.

SALZER'S WESTERN ALFALFA

Of strong vitality and great prolificness; of wonderful hardiness and unusual vigor, withstanding cold and climatic conditions in a marked degree and returning the grower with fulsome heavy growth. It has proven itself perfectly hardy in Wisconsin, Minnesota, Michigan and the Dakotas, yielding in these states from 2½ to 6 tons per acre, while in states like Iowa, Illinois, Nebraska and Kansas it returns from 4 to 7 tons per acre.

4220—CHOICE. Price: Pkg., 5c; lb., 27c, postpaid. By Freight: Lb., 22c; pk., \$2.90; ½ bu., \$5.60; bu., \$11.00; 2½ bu., \$26.75; 100 lbs., \$18.00.

4221—SUPERIOR. Price: Pkg., 10c; lb., 30c, postpaid. By Freight: Lb., 25c; pk., \$3.10; bu., \$11.85; 2½ bu., \$29.00; 100 lbs., \$19.50.

4222—20TH CENTURY. Price: Pkg., 10c; lb., 35c, post. By Freight: Lb., 30c; pk., \$3.40; bu., \$13.00; 2½ bu., \$32.00; 100 lbs., \$21.50.

TURKESTAN ALFALFA (Turkestan Grown Seed)

4217—Hardy, withstands droughts, heat and cold. The climate of Turkestan is not unlike that in our interior states, being far removed from the ocean and surrounded by wide expanses of dry land. The summers are very hot and long, and in many places the evaporation exceeds the quantity of moisture that has fallen during the year; there this Alfalfa grows and flourishes. Gives fair yields in semi-arid sections and where the season is short. Not recommended for any other part of the country.

Price: Pkg., 10c; lb., 35c, postpaid. By Freight: Lb., 30c; pk., \$3.40; 30 lbs., \$6.75; bu., \$13.00; 2½ bu., \$32.00; 100 lbs., \$21.50.

SAND LUCERNE (Medicago Media) Imported from Germany

4685—One of the most hardy varieties of Alfalfa, a natural hybrid of the wild alfalfa of Siberia (*Falcata*) and the cultivated sort (*Sativa*). The plants are upright, of vigorous growth and recover quickly after cutting. They are heavy seeders. Our Sand Lucerne is especially adapted for sandy soils, but on good soils it gives better returns than common Alfalfa. The flowers are variegated. Grimm and Liscom Alfalfa are also Sand Lucernes.

Price: Pkg., 10c; lb., 45c, postpaid. By Freight: Lb., 40c; pk., \$5.50; bu., \$21.50; 100 lbs., \$35.00.

SALZER'S WHITE (BOKHARRA) THE MOST REMARKABLE

THE FORERUNNER OF ALFALFA

- Has Inestimable Value for
- Plowing Under As a Fertilizer
- Introducing Bacteria to the Soil
- Reclaiming Worn-out Land
- Preventing Erosion and Washing
- Utilizing of Barren Land
- Growing on Hillsides and Steepes

The methods of ten or twenty years ago no longer bring profitable returns for the money, time and energy expended.

The everlasting search for plants of greater agricultural value has brought to light facts about White Sweet Clover that astonish the world.

It has virtues that are overwhelmingly amazing when placed under an analytic survey as to its every characteristic. Impossible to overestimate its worth. Is a plant that is figuratively without limitation. Is one of the most lavish gifts nature ever bestowed upon mankind. Its quick maturing propensities are of incalculable significance to agriculture. The luxuriant mass of thick foliage is beyond the imagination of the most expectant farmer. The greatness of its contribution to agriculture is beyond comprehension. The abundance of its nutritious feed is beyond belief. The range of its adaptability to all soils is the four corners of the earth. Its suitability to every climate is as wide as the limits of vegetation.



Great Sheep and Horse Pasture

ADAPTABILITY

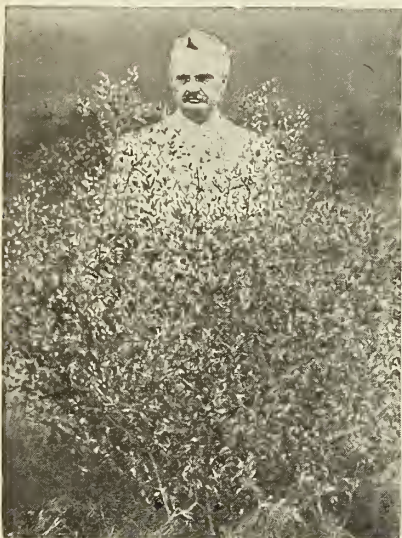
Sweet Clover grows in all parts of the United States; it possesses a wider adaptability in regard to soil and climate than any other clover or alfalfa. It thrives on the poorest, sandy soil and on dry hill sides, where no other clover will grow; in the west, where irrigation forced the alkali to the surface with the result that it has killed all vegetation except some saltweeds, sweet clover is the only plant that will grow and make a good yield. It will endure as much drouth as alfalfa, does better on wet soil than the latter, and it stands more heaving and frost than red or alsike clover. Wherever it has grown for two or more years it has left a rich spot which is readily taken up by other crops.

SWEET CLOVER AS PASTURE

As a pasture plant Sweet Clover is most valuable. It is the first forage plant in Spring that affords green food to animals and the last one that is killed by frost, and in mid-summer, too, it is cheerfully green when all grasses are dry and parched. It grows very rapidly, and as soon as it is 5 to 6 inches tall, the stock should be turned on, as tramping the ground suits it, and it should never be allowed to grow very tall or it will get hard and woody; if kept eaten down not very close to the ground the plants will throw out fresh growth on all sides as fast as eaten off, thus furnishing a constant supply of tender growth until frost. Stock not accustomed to it soon acquire a taste for it and prefer it then to all other plants. It gives milk and butter a most delicious flavor and although stock fill up on it to the highest pitch, never bloat. It is always relished by horses, sheep and cattle. Hogs should not be allowed to pasture on Sweet Clover unless they are well ringed.

SWEET CLOVER AS A FERTILIZER

Sweet Clover ranks the highest of leguminous crops. Like all plants of this class it has the ability of gathering nitrogen, the dearest of all fertilizers, from the air, and enriches the soil with it, but it is different from all other legumes in its remarkable root development. All other clovers have slender, fibrous roots which are slow to decay, but Sweet Clover develops clusters of fleshy roots which reach many feet into the ground, and which the New York Experimental Station estimated to weigh 20 tons per acre, and these long, fleshy roots decay when two years old, as soon as the seed matures, leaving their nitrogen contents in condition for immediate use, and the soil in the highest state of permeability through their deep penetration.



One Sweet Clover Plant

- It grows on soils where other grasses will not grow.
- It grows fine on limestone or gravel land.
- It grows great on creek bottoms or shaly lands.
- It grows to perfection on sandy soil.
- It grows fine on rich loam or red clay.
- It produces big crops on alkali or sour lands.
- No soil too hard for it.
- Very valuable for stopping erosion.
- Easy to kill out.
- It is greedily eaten by sheep.
- Cows eat it with great relish.
- Hogs have a decided liking for it.

- Horses are very fond of it.
- Converts worn out land into soil of extreme richness.
- Better than manure as a fertilizer.
- Followed by grain the increased yield is frequently 50 per cent.
- Nothing better known for honey bees.
- Its value as a soil builder is incalculable.
- It is an ideal inoculation for Alfalfa.
- Produces more root bacteria than any of the legumes.
- Unexcelled as a crop for a poor farm.
- It increases the milk flow as much as 50 per cent.
- Easy to kill, if cut when in blossom.
- Best on earth for rejuvenating tobacco land.

PRICE OF SALZER'S WHITE SWEET CLOVER

	By Mail		By Freight, Bags Free						Sow per Acre
	Pkg.	Lb.	Lb.	Peck	1/2 bu.	bu.	2 1/2 bu.	100 lbs.	
4254—CHOICE (not scarified).....	5c	25c	20c	\$3.00	\$5.85	\$11.50	\$28.25	\$19.00	15 lbs.
4253—20TH CENTURY (scarified).....	10c	30c	25c	3.70	6.30	13.70	33.00	22.50	13 lbs.

SWEET CLOVER

FORAGE PLANT IN THE WORLD (MELILOTUS)

THE GREAT PASTURE FOR HOGS



Unexcelled Pasture for Hogs and Cattle.

The realities of prosperity, accomplished by the lavishness of the White Sweet Clover yields.

The cattlemen of today will be the capitalists of the future, the reclamation of dry bottoms, sandy soils, hard baked lands, gravel bed, stony areas made possible by White Sweet Clover.

The farmer at last comes into his own, success, wealth, prosperity and contentment are all reached through that great vestibule of agriculture: WHITE SWEET CLOVER.

SWEET CLOVER AS HAY
When cut 15 to 20 inches long there is no better hay on earth. Sheep, hogs, cattle and horses develop a particular fondness for it and prefer it to Clover or Timothy hay. Ranks equally as high as Timothy, Clover or Alfalfa. Cut and cure the same as Alfalfa Hay. Sweet Clover should be cut the first season when it shows the maximum growth in Fall. The second year it is cut before it comes into full bloom.

In the northern states Sweet Clover is generally pastured until about July, and when stock is taken off it will grow rapidly and can soon be cut for hay or for seed. Care should be taken not to cut very close to the ground.

SWEET CLOVER SEED

The sowing of seed is done from early spring until July 1st in the north and later in the south. Use 15 pounds seed per acre.

Sow White Sweet Clover seed 1/2 inch deep only. Sweet Clover requires a thoroughly compacted seed bed, with just enough loose soil on top to enable the seed to be covered. It is usually the best to seed on ground like corn stubble.

When growing for seed North of middle Iowa allow the second crop to go to seed. South of middle Iowa the third crop is used for seed.

This year we are only handling a very select stock of the hulled seed, as we have installed a machine for scarifying the seed, thus wonderfully increasing the germination and growth.

Our firm being the first to install this great machine among seedsmen in Wisconsin, Iowa, Illinois and Minnesota. Our choice seed is cheaper, but not scarified. Can be scarified at an additional cost of \$1.50 per 100 lbs.

PRICE OF NORTHERN GROWN WHITE SWEET CLOVER
4254—Choice (not scarified). Price: Pkg., 5c; lb., 25c, postpaid. Price, by freight: Lb., 20c; pk., \$3.00; 1/2 bu., \$5.85; bu., \$11.50; 2 1/2 bu., \$28.25; 100 lbs., \$19.00.

4253—20th Century (scarified). Price: Pkg., 10c; lb., 30c, postpaid. Price, by freight: Lb., 25c; pk., \$3.70; 1/2 bu., \$6.30; bu., \$13.70; 2 1/2 bu., \$33.00; 100 lbs., \$22.50.

YELLOW SWEET CLOVER (MELILOTUS OFFICINALIS)

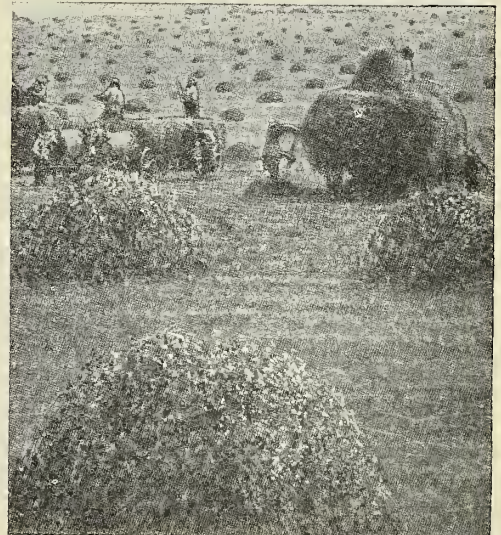
This is in great demand on account of its earliness, being about two weeks earlier than the white. It does not grow as tall as the white. Makes just as good pasturage as the white but does not make as high quality hay.

As a fertilizer and for inoculation it is fully equal to the white. For bees it is conceded superior to white.

The blossoms are yellow instead of white. It is a biennial, living but two years. Like the white, however, if allowed to go to seed, it will continue to reseed itself.

4257—Choice (not scarified). Price: Pkg., 5c; lb., 25c, postpaid. Price, by freight: Lb., 20c; pk., \$2.80; 1/2 bu., \$5.40; bu., \$10.65; 100 lbs., \$17.50.

4258—Superior (scarified.) Price: Pkg., 10c; lb., 30c, postpaid. Price, by freight: Lb., 25c; pk., \$3.30; 1/2 bu., \$6.50; bu., \$12.75; 100 lbs., \$21.00.

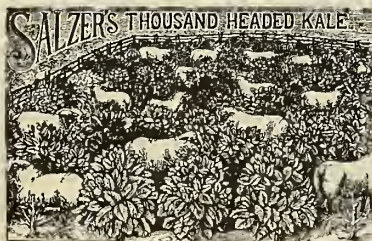


Sweet Clover Cut for Hay.

GIANT MUSTARD

4589—This is the large, coarse leaved Mustard, furnishing a tremendous amount of coarse herbage that is particularly relished and very advantageously fed to sheep. It would not be amiss to sow 1/2 lb. with every acre of Rape sown.

Price: Pkg., 5c; 1/2 lb., 15c; lb., 28c, postpaid. Price, by express: 5 lbs., 75c; 10 lbs., \$1.25.



SALZER'S THOUSAND HEADED KALE

4713—W. S. Coe, one of the largest sheep growers in England, has this remarkable testimony for Thousand Headed Kale: "I plant annually 100 acres of Thousand Headed Kale for my sheep. I have repeatedly estimated a yield of 100,000 lbs. of green food per annum from one acre of Thousand Headed Kale. Sheep will eat the plant apparently clean, when a week afterwards it is again in full glory and sheep can be turned on, and this can be repeated time and time again. I could not fatten half the number of sheep that I do without having Thousand Headed Kale." Sow 2 lbs. per acre, and treat like Rape.

Price: Oz., 5c; lb., 40c, postpaid. Price, by freight: 1 lb., 30c; 2 lbs., 55c; 50 lbs., \$13.00; 100 lbs., \$25.00.



SALZER'S 20th CENTURY MEDIUM RED CLOVER

MEETS THE STANDARD OF EVERY STATE

Anything that we might say as to the great value of clover for pasture, for hay, as a soiling crop or as a fertilizer would not materially emphasize its merits to the majority of our Western farmers. It is a subject almost threadbare from reiteration, that every farmer knows by heart.

The quality, however, is a vital issue that many farmers fail to appreciate. We claim that every circumstance and condition which bears on good crops is worthy of the most careful consideration.

Every farmer knows that what a man sows, that shall he reap, hence no man can expect to sow inferior seed and reap superior crops. It can't be done.

Experience has shown that seed grown under systematic, intelligent selection year after year has a higher productive power and has greater constitutional vigor than ordinary seed. Such characteristics as vigor, productiveness, uniformity, plumpness, is as surely transmitted to individual plants of the resultant crop, as any desirable trait would be, in live stock for instance.

Medium Red Clover is by far the most important Clover for our country. It lives two years; grows about two feet high; makes two crops a year, yielding about three tons of cured hay per acre. Clover hay is very nutritious, stock fed on it requiring less grain. All animals thrive if pastured on clover, particularly cattle, sheep and pigs. For soiling crops it is much used and is very valuable for green manuring, adding humus and nitrogen to the soil and thereby providing rich food for the crops which follow, and saving the cost of fertilizers or the expenses of using farm manure. It does well on a great variety of soils and it thrives most luxuriantly on strong well drained loams. In the northern states Red Clover is mostly sown in the spring, as early as possible.

QUALITY ASSURANCE

Worthy, meritorious seed of outstanding purity and strongest vital energy is ever our aim. We have spent a lifetime advocating purity in seeds. The same period have we devoted to the improvement of the seed stocks we sell. We know and we realize how far-reaching is the result from the quality of the seed used. Each year we have profited by the past season's experience.

We have taken advantage of every new growing latitude, every new cleaning device of merit we utilize, until today every pound of Clover we sell has an analyzed purity and known vitality. All this combined with the intimate knowledge of our employees of many years experience. Our half century reputation for Integrity—are each and every one in itself a separate guarantee that if it comes from Salzer's you have the best that money can buy.

The clover seed we handle is grown in Wisconsin, known as the hardiest and purest obtainable; we sell no foreign clover and our seed is singularly free from the dangerous weeds so common in clover grown elsewhere.

The standard of purity and germination of Clover seed required by the Wisconsin seed law is 95 per cent purity and 90 per cent vitality. The seed, furthermore, must not contain any dangerous weeds. All of our grades of Red Clovers, the choice, superior and 20th Century, not only comply with this law, but in purity and germination are about 99 per cent. These grades differ mainly in appearance, the lower two grades containing some discolored seed.

Salzer's Clovers Meet the Standard of Every State.

PRICE OF SALZER'S HARDY NORTHERN MEDIUM RED CLOVER SEED

	Postpaid		By Freight				Sow Per Acre	
	Package	Pound	Peck	1/2 Bu.	Bu.	2 1/2 Bu.		100 Lbs.
4241—Choice	\$.03	\$.25	\$3.00	\$5.80	\$11.50	\$28.40	\$19.00	12 Lbs.
4242—Superior	.05	.26	3.25	6.40	12.70	31.00	21.00	10 Lbs.
4243—20th Century	.10	.30	3.60	7.00	13.90	34.00	23.00	8-10 Lbs.

Our 20th Century Medium Red Clover has a purity of over 99 per cent and a vitality of over 98 per cent.

SALZER'S DWARF WHITE DUTCH CLOVER

A low, close-growing Clover; round, white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent as an addition to mixtures for permanent meadows and pastures. For lawns it is also splendidly adapted; indeed, no lawn is considered "quite right" unless it contains a good sprinkling of this sweet, pure, white-blooming, low growing, "soft as velvet," hardy White Dutch Clover. As a bee plant it is famous the world over, and there is no other plant which furnishes better and more honey. It never winterkills. Sow in Spring or Fall. As usual, seed is scarce again this year. One-quarter of a pound, costing 20c, postpaid, of our Dwarf White Dutch Clover, will be sufficient to sprinkle upon a lawn 20x50 feet.

The White Dutch Clover crop is an almost entire failure this year. Hence, the abnormally high prices.

PRICES OF SALZER'S WHITE DUTCH CLOVER

4247—Choice: Oz., 10c; 1/4 lb., 20c; lb., 60c, postpaid. Price, by Freight: Lb., 55c; 1/2 peck, \$4.00; peck, \$7.75; bu., \$30.00; 100 lbs., \$47.50.

4249—20th Century: Oz., 10c; 1/4 lb., 25c; lb., 70c, postpaid. By Express: Lb., 65c; 5 lbs., \$3.20; 10 lbs., \$6.10.



White Dutch

BACTERIA, ENOUGH FOR 20 LBS. SEED, 70c; 40 LBS, \$1.20; 60 LBS., \$1.50; 120 LBS., \$2.15, POSTPAID.

MAMMOTH RED CLOVER



Mammoth Red Clover is quite distinct from Medium, being larger, of coarser and more robust growth, and two to three weeks later. It is also more hardy, stands frost better and is more permanent. On rich, loamy soils it attains an immense growth, yielding much more bulk than medium clover, but makes only one crop, and pasture after that. It grows well on land too poor and on soil too low for Medium Red, and is therefore largely used to restore fertility to worn-out soil. It is particularly good for light soils where medium will not do so well. Salzer's 20th Century strain frequently growing to 5 and 6 feet tall. Mammoth Red Clover should be in every permanent pasture, as it retains its greenness throughout the summer and furnishes a larger amount of forage than Medium Clover, and as a fertilizer for green manuring it also surpasses Medium Clover, growing more rank and making more bulk to plow under.

It is especially used by farmers for a permanent hog pasture. It grows tall, and our 20th Century strain of same is extremely leafy and bushy. Ten acres ought to furnish sufficient nourishment for 100 hogs all summer, providing same can be divided off. For silage and plowing under it is immensely popular.

SALZER QUALITY

What we say regarding the quality of Salzer's Medium Red or June Clover is also applicable to our Mammoth Red Clover. Both of these Clovers are as fine and full of life and vigor as any Clover seed can be. All this seed is grown right here on northern soil and we know whereof we speak when we say it is fresh and contains no dangerous weeds like dodder, yellow trefoil, plantain, etc., which are generally in clovers grown elsewhere.

The purity and vitality tests of our Mammoth Clover Seed are exceptionally high, running 98 or 99 per cent. This year it is particularly fine, bright, pure seed, the finest we have had for many years.

Our ambition to make our various grades so eminently pure, so vastly superior to any other Clovers is fast creating a standard of their own for high quality that it would be almost impossible to surpass.

Price of Salzer's Mammoth Red Clover Seed

	—By Mail—		—By Freight.				Bags Free.		Sow per	
	Pkg.	Lb.	Lb.	Peck	½ Bu.	Bu.	2½ Bu.	100 Lbs.	Acre	
Mammoth Red or Sapling Clover	4235—Choice	.....\$0.05	\$0.25	\$0.20	\$2.90	\$5.60	\$11.00	\$26.75	\$18.00	10-12 lbs.
Clover Prices F. O. B. La Crosse	4236—Superior	..... .05	.30	.25	3.20	6.20	12.20	29.50	20.00	8-10 lbs.
	4237—20th Century	.. .06	.35	.30	3.50	6.85	13.50	33.50	22.50	6-8 lbs.

SALZER'S GIANT INCARNAT CLOVER

Valuable for Pasture, Green Forage, Hay and especially valuable for Quickly Restoring Wornout Soils.

Giant Incarnat Clover forms upright branching plants, 2-3 feet high. It roots very deeply and is a bountiful provider of nitrogen. It grows most luxuriantly on fertile loam, yet it will thrive better on thinner and poorer soil than Red Clover. It is more efficient for green manuring than the latter. Plowing under a good crop of Giant Incarnat is equivalent to 20 tons of stable manure per acre. It is the cheapest source of nitrogen, it revolutionized the methods of farming in many states, and has restored to profitable cultivation thousands of acres of poor land.

On the farms of Germany and France we saw it growing to the exclusion of almost everything else, except Giant Spurry and Sand Vetch, for hay! It is tremendously prolific. Sown in April, it sprouts without delay, grows bushy and rank, yet of fine fibre, and is ready to cut and furnishes an enormous crop of hay by July 10th, which is more nutritious, richer in protein than Red Clover, and especially adapted for working horses. In the vicinity of La Crosse it flourishes like a weed, thrives like one—yes, grows where other Clovers do but fairly well; it will make a wondrous growth, and rivals in its efforts to exceed them in growth and yield. This can be tested in our mixture for hogs, on another page, which for luxuriance of growth has few equals. On one of our farms the hog pasture mixture was cut twice, and furnished pasture in fall on which hogs fattened and gloried. On an average soil the yield of cured hay is about 3 tons an acre, and of green forage 15 tons.

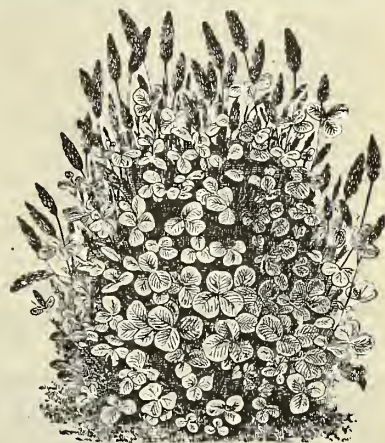
G. M. Schroeder, Ossian, Iowa: "I sowed Giant Incarnat Clover April 29th; July 24th I got four tons of hay per acre. It is grand."

Seeding—In the northern and central states sow in spring, as it is liable to freeze out there in winter; in the southern and eastern states it is mostly sown in fall; 10 to 15 lbs. of seed are used per acre. It should be cut for hay or silage before the flowers commence to mature.

Price of Salzer's Giant Incarnat Clover or German Mammoth Clover Seed

	—By Mail—		—By Express or Freight.				Bags Free.		Sow per	
	Pkg.	Lb.	Lb.	10 Lbs.	30 Lbs.	Bu.	100 Lbs.	Acre		
4227—Superior	.....\$0.05	\$0.20	\$0.15	\$1.50	\$3.75	\$7.35	\$12.00	12 lbs.	
	4228—20th Century	.. .05	.25	.20	1.65	4.50	8.25	13.50	10 lbs.	

4226—COMMON CRIMSON CLOVER—Clean seed. Price: 10 lbs., \$1.25; bu., \$6.75; 100 lbs., \$11.00. Bags Free.



Salzer's Giant Incarnat Clover

SAINFOIN OR ESPARSETTE CLOVER

4265—A perennial, leguminous plant, belonging to the same family as Clover and Alfalfa. It is a vigorous plant, branching and spreading and growing over three feet high. Its flowers are numerous and of a showy red color. It produces two and more cuttings of hay or seed in a single season. Sainfoin, like all Clover, is very beneficial to the land.

In Europe it has been grown for over two hundred years and in many localities there it takes the place of Red Clover. Generally it is not allowed to remain down more than two years, although in some places Sainfoin is left standing four and five years with satisfactory results.

It is especially valuable for growing on poor land and barren hillsides, but produces on good land enormous quantities of splendid, nutritious food which is greedily eaten by all stock. It is quite free from the danger to bloat cattle and sheep and for this reason it ought to be preferred to Alfalfa where a pasture for sheep and cattle is wanted. If wanted for hay, cut just before the flowering period. Sainfoin has been made to render the best service in providing pasture for sheep and soiling food for cattle and horses. In many localities in Europe, especially in the south of England, it is considered indispensable on the sheep farms.

Sow 20 to 40 lbs. per acre and cover well. Sow in spring with or without a nurse crop. Geo. Wilde, Mo.: "I bought 100 lbs. Esparsette of you and cut 3 tons magnificent hay."

PRICE OF SAINFOIN (ESPARSETTE)

Pkg., 5c; lb., 25c, postpaid. Price, by Freight: Lb., 20c; 10 lbs., \$1.50; 50 lbs., \$6.75; 100 lbs., \$12.50. Bags Free.



Sainfoin

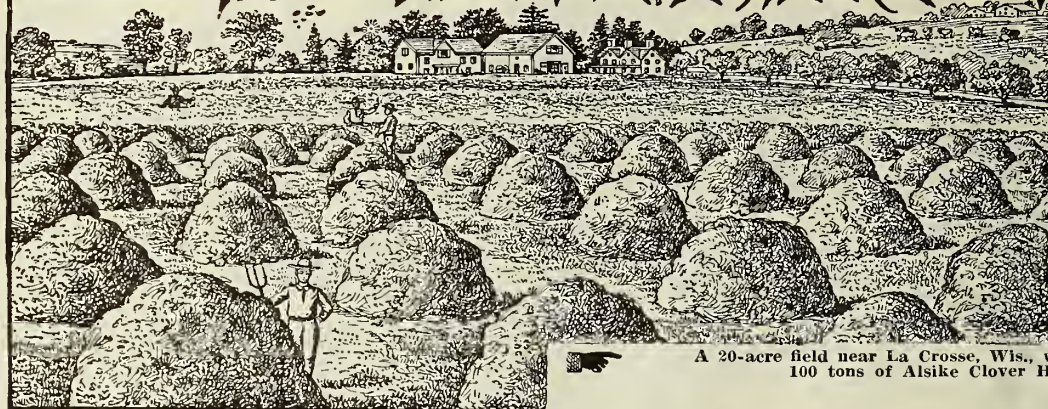
JAPAN CLOVER (Lespedeza Straita)

4229—We were amazed on recent trips to see the large acreages of Japan Clover (Lespedeza Straita) being sown throughout the South. Everywhere the advanced agriculturists in Alabama, Louisiana, Mississippi, Florida, Georgia and Texas are planting heavily of this magnificent clover hay plant of the South. It is an annual and thrives admirably throughout the South and returns heavy yields. It makes good hay. Eaten readily by stock when green or dried. It is also a splendid plant to plow under for soiling fertilization. When once sown it reseeds itself and lasts indefinitely. Nothing better for the South except always, of course, Salzer's 20th Century Alfalfa.

Price of Japan Clover: Pkg., 10c; lb., 40c, postpaid. Price, by Freight: 5 lbs., \$1.35; 10 lbs., \$2.50; 100 lbs., \$22.50. Bags Free.

INOCULATING BACTERIA FOR CLOVER TO TREAT 20 LBS., 70c; 40 LBS., \$1.20; 60 LBS., \$1.50; 120 LBS., \$2.15 POSTPAID.

SALZER'S WISCONSIN GROWN ALSIKE CLOVER THE 6 WEEKS WONDER.



IF
SOWN
ALONE
SOW
AT
THE
RATE
OF
6
TO
8
POUNDS
PER
ACRE

A 20-acre field near La Crosse, Wis., which yielded 100 tons of Alsike Clover Hay

WISCONSIN ALSIKE CLOVER

Alsike fills a place in agriculture of such vast magnitude that its possibilities are almost beyond comprehension, particularly to the farmer with large numbers of live stock.

In the West only the hardest, vigorous, truest perennial clover should constitute the clover field or permanent pasture mixture. (Medium Clover is biennial.)

Alsike is exceptionally leafy, frequently producing as much hay as Mammoth. It is admirably suited to the cool cold climate of the Northwest.

On many soils it produces good crops, on which Red Clover will not grow at all. Alsike is the most hardy of all Clovers. It withstands the severest cold and does not winter-kill and it does not heave out of the ground with a frost. It is the only Clover that will thrive on moist soil.

It grows about 2 to 3 feet high. The stems are thinner than those of Red Clover and the leaves are more numerous, making hay of a finer texture. The Blossoms are pinkish white and appear from July to August. The feeding value of the hay equals that of Alfalfa.

Soil. This Clover prefers damp, moist, loamy soil, but it will also grow fairly well on stiff clays. Here in the Northwest it is mostly grown on bottom lands and quite often mixed with Timothy. Both varieties seem to be well adapted for this soil and they ripen at the same time.

Alsike does well if sown under cover of grains and can be sown in spring as well as in fall. We would advise customers to sow Alsike or some other Clover with every acre of small grain that is planted, as in the experiments conducted by the Minnesota Experiment Station, it has been shown that the sowing of Clover with small grain increases the yield of the grain by several bushels.

Alsike should be cut for hay as soon as it is in full bloom. If wanted for seed, Alsike should be cut when two-thirds of the heads are ripe. An average crop of Alsike is about 4 bushels of seed per acre.

Alsike is also one of the best honey producing plants that can be grown.

Hans Kruse, Chelsea, Wis.: "The Wisconsin Alsike does splendidly. It is 3½ feet tall; good for 4 tons hay."

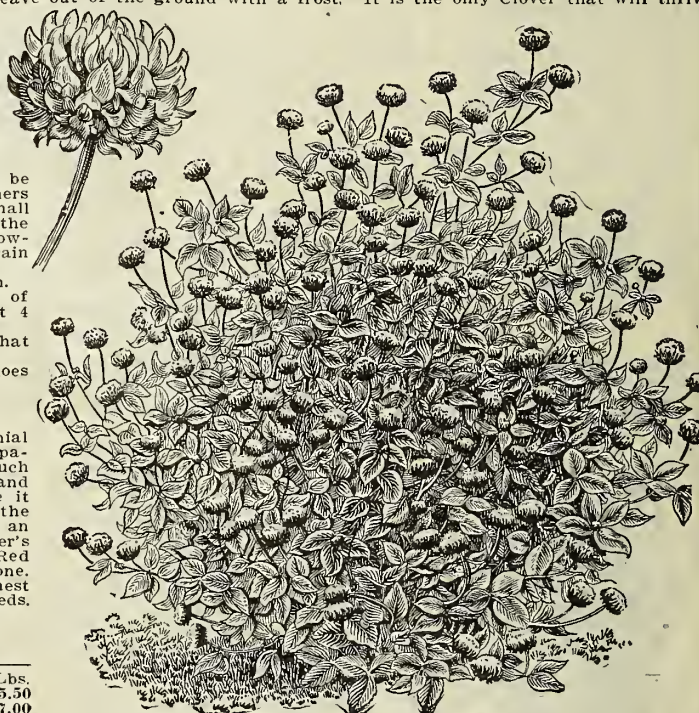
THE ADVANTAGES SALZER'S ALSIKE

possesses over any other variety of Clover are: Its perennial character; its hardness, for no winter will kill it; its capability to resist the extremes of drouth and wet; the much greater weight of herbage it produces during the season and the sureness of a crop when all others fail. Furthermore it is much cheaper to grow Alsike than Red Clover this year, the price per pound is less and the quantity required to sow an acre is less of Alsike than of Red Clover, 5 pounds of Salzer's Alsike containing about as many kernels as 8 pounds of Red Clover; these are the quantities needed per acre if sown alone. Our Alsike seed is all grown in Wisconsin and is of the highest vitality and purity and entirely free of dangerous weeds. Sow 6 to 8 pounds per acre, according to quality.

PRICE OF SALZER'S WISCONSIN ALSIKE

Postpaid By Freight

	Pkg.	Lb.	Lb.	Peck	¼ Bu.	Bu.	2 ½ Bu.	100 Lbs.
4259—Choice	5c	23c	18c	\$2.50	\$4.75	\$9.50	\$23.00 \$15.50
4260—Superior	6c	25c	20c	2.75	5.40	10.25	25.25 17.00
4261—20th Century	7c	28c	23c	3.00	5.85	11.50	28.25 19.00



The Luxuriant Alsike Clover

B. ALSIKE CLOVER AND TIMOTHY MIXTURE

B. Alsike is a mixture of Alsike and Timothy containing about 50% Alsike and 50% Timothy; our seed is grown in this neighborhood and a great many farmers here grow this mixed seed in preference to other grasses and clovers as the two varieties do here admirably well; they are adapted for the same kind of soil and mature at the same time, and are wondrously prolific for hay, rich hay, and lots and lots of it. If you do not plant to grow for seed only, then the B. Alsike-Timothy Mixture will give you splendid satisfaction, and is much lower in price; indeed, it is now sown in great quantities almost to the exclusion of superior seed, owing to its very low price. Its marvelous producing powers make B. Alsike-Timothy profitable to sow! The John A. Salzer Seed Co. sow it in large quantities for lots and lots of excellent hay—it makes hay of a very superior quality, as Alsike and Timothy "grow hand in hand." If you desire to grow for Seed, by all means sow only Salzer's 20th Century, as the seed of Alsike and Timothy can not be separated from each other, they being about the same size, but if you wish it for pasture or hay, yes, lots and lots and lots of hay, then sow our B. Alsike Timothy Mixture.

PRICE OF B. ALSIKE CLOVER AND TIMOTHY SEED

	By Mail				By Freight							
	Package	Pound	° Pound	10 lbs.	12 ½ lbs.	Peck	½ Bu.	Bushel	2 ½ Bu.	100 lbs.	Sow per acre	
4225—B. Alsike.....	\$0.05	\$0.22	\$0.17	\$1.40	\$1.65	\$1.90	\$3.75	\$7.40	\$13.00	\$12.25	8 to 12 lbs.

Would it pay you to try Alsike Clover for 1916—4 lbs. Alsike go as far as 7 lbs. Medium or Mammoth Red Clover

SALZER'S TIMOTHY NORTHERN GROWN

Timothy is of special interest to the farmer, particularly the dairy farmer and stockman, who recognize the great value of its palatableness, nutritiveness and large yields.

In this country Timothy is the king of all grasses. It is the most important of all hay grasses and is adapted to a wider range of conditions than any other variety of grass. It certainly is the hardiest of all our grasses; no other kind will stand the extremes of heat and cold better than this one; no other variety equals it in average yields, nor does any other variety excel it in feeding value. It luxuriates on clay and moist soil and is unsurpassed on peat, but is not so well suited for light sandy soils. The hay is very nourishing and can be preserved for a long time; it is greedily eaten by all cattle, and horses are especially fond of it. On average soils it is frequently sown along with common Red and Mammoth Clover, and on lower soils generally with Alsike. For pasture if sown alone its growth is not thrifty enough and close pasturing is very injurious to it. For pasturing, therefore, it should be sown along with other grasses. Timothy is one of the most certain grasses to grow. It attains the height of its productiveness already in the first year after being sown. It has proven itself well adapted to the Northwest and seldom fails to make a good stand on prairie soil when sown early in the season under suitable conditions.

Height, 2 to 3 feet. If sown alone, use ¼ bu. per acre.

SALZER 20TH CENTURY QUALITY

We take great pride in our Timothy seed. We grow for seed purposes and for that reason Salzer's 20th Century Strain of Timothy must be the best the earth can produce, and we are sure that our farmer friends will find that there is no Timothy seed quite so filled with life, so full of vigor, so hardy and such a tremendous producer as Salzer's. It has a wonderful ability of stooling. We are jealous of our reputation on Timothy and Clover, hence challenge the world for an equal, for we believe Salzer's 20th Century Strain of Timothy to be the purest, finest, thriftiest, most productive, vigorous, bushy Timothy on earth! It grows much taller, is more leafy and has heads twice the size of Timothy commonly sold by others.

Every word we say is true, Mr. Farmer, to induce you to pay a little more and buy the best Timothy seed on earth in preference to such as is offered to you out of stores or by seedsmen who are not growers. Lots and lots of Timothy seed is shipped out by other dealers that contains an endless amount of weeds and foreign seeds. Why sow this when for a little more you can get the best on earth!

Our 20th Century Strain is pure, bright seed, very little hulled, the other grades are a little more hulled, little darker in color, and contain a small percentage of Alsike, which is practically the only impurity in them. All three grades are entirely free from any dangerous weeds, and are of the very highest vitality.

PRICE OF SALZER'S TIMOTHY

	Postpaid.		By Freight					
	Pkg.	Lb.	Lb.	Peck	½ Bu.	By Bu.	2½ Bu. 100 Lb.	
4715—Choice	\$0.05	\$0.18	\$0.08	\$0.85	\$1.65	\$3.25	\$7.75	\$7.00
4716—Superior	.05	.19	.09	.95	1.80	3.50	8.50	7.75
4717—20th Century	.06	.20	.10	1.00	1.95	3.85	9.25	8.50



Salzers' Twentieth Century Timothy

TIM-SIKE—A Fine Timothy and Clover Mixture

The operating of the farm is now a science. Every energy is devoted to securing better results. Observant farmers have long realized that Timothy Hay with a slight mixture of Clover in it, aside from being a rare treat for stock, gives a much larger quantity of hay than Timothy grown alone.

Alsike, being a legume, instills increased growth to the Timothy, giving a much larger tonnage of Timothy than if sown alone, which, with the additional tonnage of Alsike hay, is all velvet to the farmer.

The two types are peculiarly similar in many respects. They do equally well on the same soil; seem to have the same range of adaptability to climate and singularly blessed in ripening their seed at the same time.

The major portion of Tim-Sike is Timothy, having only about 8 per cent Alsike.

Sow 11¼ to 15 lbs. per acre.
4718—Price, by freight: Lb., 15c; 11¼ lbs., \$1.35; bu. (of 45 lbs.), \$4.50; 100 lbs., \$9.50. Bags free.

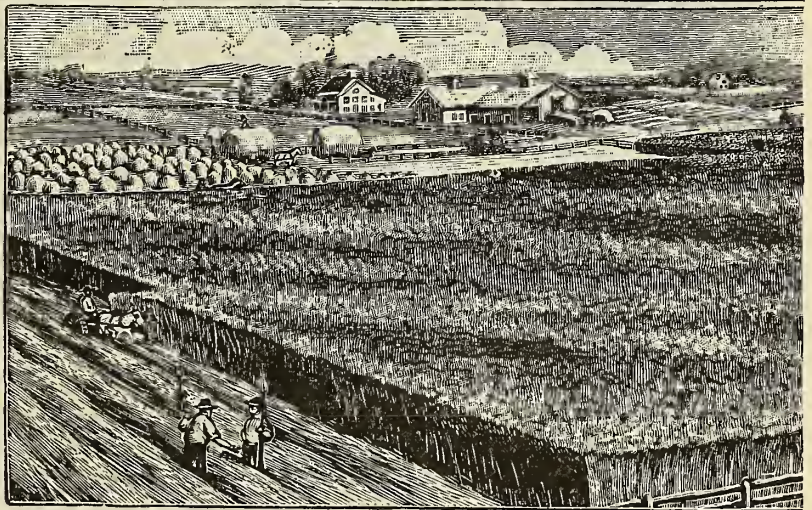
SALZER'S 20TH CENTURY KENTUCKY BLUE GRASS

In Salzer's 20th Century Strain we believe we have a Kentucky Blue Grass that is par excellence, that cannot be beat, that is superior to anything ever before attempted or offered, and we are sure that our farmer friends will be delighted and pleased at the result obtained by sowing Salzer's 20th Century Kentucky Blue Grass, because for richness and for germination, life, strength or growth, yield, quality and vigor, there is none superior.

It does well everywhere. Known the world over as the rich verdure decking the celebrated Blue Grass region of Kentucky. The hay crop is of such excellent quality that all cattle relish it and fatten. It carries its verdure into winter longer than most other sorts of grasses, and in the early spring it is out very early with its rich green, and remains green if the season is favorable. It grows best on good, rich, light and dry land and is especially valuable as pasture grass. It remains small the first year, but becomes fully established the second year. It is a hardy perennial, lasting indefinitely, and improving every year. One of the best grasses for the lawn. All Blue Grass Seed germinates slowly. A great crop to follow white clover.

Price Kentucky Blue Grass: By Mail

	Pkg.	Lb.
4478—Superior	\$0.10	\$0.20
4479—20th Century	.10	.25



By Freight, Bags Free

	Lb.	Peck	By Bu. (14 lbs.)	50 lbs.	100 lbs.	Sow per acre
4478—Superior	\$0.15	\$0.50	\$1.90	\$6.75	\$13.00	20 lbs.
4479—20th Century	.20	.55	2.25	7.75	15.00	16 lbs.

CANADIAN BLUE GRASS (Poa Compressa)

Canadian Blue Grass shoots its leaves very early. All grazing animals eat it greedily; cows fed on it produce a very rich milk. It is especially relished by sheep. Its bluish green stems retain their color after the seed is ripe. Valuable as a pasture grass for poor, rocky and dry land. It should form a portion of grass and clover mixtures for such soils, but not recommended for highly cultivated land, as it is liable to become troublesome on account of its creeping root stocks.

Price Canadian Blue Grass: By Mail

	Pkg.	Lb.	Lb.	Peck	By Bu. (14 lbs.)	50 lbs.	100 lbs.	Sow per acre
4465—Superior	\$0.05	\$0.20	\$0.15	\$0.40	\$1.25	\$4.25	\$8.00	21 lbs.
4466—20th Century	.05	.25	.20	.50	1.50	5.00	9.50	17 lbs.

WHEN CONSIDERING PRICES REMEMBER QUALITY HAS A VALUE

RED TOP

There seems to be no geographical limitations to this great grass. There seems to be no soil limitations. In fact, it seems to meet every expectation. Has frequently been said of Red Top that as a grass it is more useful than any other.

As a permanent pasturage it is especially valuable. As a mixture with clover, timothy, brome, or blue grass it flourishes everywhere.

A very hardy native grass, probably the most perennial grass we have. It would answer well to sow Red Top separately on moist lands where old grass has run out or become mossy; on such places it would fill the soil with numerous roots and make it more passable. Also on moist, undrained soils, liable to occasional overflow, it will grow better than any other kind. Red Top accommodates itself to a variety of soils, even to quite dry situations, but succeeds best on moist land; here it attains a height of 2 to 2½ feet. It is of slender growth and rather fine foliage and throws out slender, spreading heads. It is a very nutritious grass and well relished by stock.

This year our Red Top seed eclipses any we have had in two years. We seem to have done ourselves proud.

CLEAR RED TOP is the seed free from chaff, while the below offered grade is unhulled. It is only within the last years that mills have been made that will take Pure Red Top Seed from the chaff. Sow Clear Red Top at the rate of 10 to 15 lbs. per acre.

PRICES OF CLEAR RED TOP

	Postpaid		By Freight, Bags Free			
	Pkg.	Lb.	Peck	Bu.	50 Lbs.	100 Lbs.
4493—Choice	\$0.05	\$0.25	\$0.70	\$2.30	\$ 8.20	\$16.00
4494—Superior .....	.05	.28	.90	2.65	9.25	18.00
4495—20th Century .....	.10	.30	1.00	3.00	10.00	19.50

4496—Salzer's Red Top in Chaff (Seed not separated from the hull). Price: Lb., 20c, postpaid. Price, by freight: Lb., 15c; peck, 50c; bu, (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$10.50. Sow 20 lbs. chaff per acre.



Orchard Grass

SALZER'S ORCHARD GRASS

Constant and continuous emphasis of the merits of Orchard Grass by farmers who know what it will do, by Farm Journals, by Experimental Stations, have given this great grass a decided impetus towards the pinnacle of prominence where it really belongs.

An exceptionally valuable grass for pasture or hay land, and on account of its earliness especially valuable for a permanent pasture. It furnishes green grass very early in the spring and until late in the fall. When closely cropped it grows up very quickly and is ready for grazing again in ten to twelve days. When grown for hay, more than one crop can be obtained in one season, and when only one crop is cut the aftergrowth is very heavy and gives splendid and rich pasture till late in the fall. The roots extending to a great depth, it will stand drought better than most other grasses; it is very hardy. It grows in tufts, and is, therefore, best sown with other grasses. It is well suited for shady places, such as orchards and groves. Grows on all kinds of land, but does best on deep, rich sandy loam or clay soils. Height, 3 feet; it flowers in June about the same time as Red Clover and is often grown with it; it blooms three weeks earlier than Timothy.

Of it ex-Gov. Hoffman says: "Know of no grass better adapted for Wisconsin and Illinois, and one that deserves greater attention on the part of the American farmer than Orchard Grass. It flourishes on any and all soils. It is extremely rich in herbage. The leaves are flat, vigorous, juicy, of a dark green color and of great nourishing power. It is extremely early, insusceptible to drought—indeed, it will flourish when other grasses dry out—and is enormously productive."

SALZER'S 20TH CENTURY QUALITY ORCHARD GRASS

Quality is the substance on which our Immense Business has been built. We keenly recognize that quality will either "Make" or "Mar" the success to which we attain.

We appreciate to the fullest extent that we can only succeed by supplying seeds of the highest type possible to grow. Ever and anon do we strive to our utmost to maintain a standard much better than we claim.

Our 20th Century is the Acme of Perfection. Every contrivance that will improve; every feature that will perfect, receives instant recognition. The implicit faith of every purchase is a trust that we appreciate to the fullest extent. It is the one great factor that has given the Salzer Seed House an enviable reputation in two hemispheres.

Next to the "Positive Germination" (one artificial, one greenhouse, one field test is what we give) and "Trueness to Type" comes Purity, the three Graces on which our 20th Century Brand and the Salzer's Reputation are built.

PRICES OF ORCHARD GRASS

	Postpaid		By Freight, Bags Free				Sow Per Acre
	Pkg.	Lb.	Peck	Bu.	50 lbs.	100 Lbs.	
4488—Superior .....	.10c	25c	20c	75c	\$2.55	\$8.75	21 lbs.
4489—20th Century .....	.10c	30c	25c	85c	2.75	9.50	18.50

MEADOW FESCUE (ENGLISH BLUE OR RANDALL GRASS)

All points considered, this grass must be regarded as one of the most valuable grasses that can be sown anywhere in this country. Its most important features are that it is drought resisting, frost resisting and furnishes an abundance of pasturage early in spring and late in fall when other grasses have not come up or have already died out.

It is well suited to a wide range of soils, does well on loamy, clay and gravelly soils, and thrives on heavy black loam, strong, and low lying soils; in wet places in a pasture, trampled down by stock where Timothy, Red Clover and Kentucky Blue Grass fail, Meadow Fescue is the only grass that will keep these places productive, and no amount of trampling seems to be able to destroy it. It is not adapted to light sandy soils.

Of all grasses, Meadow Fescue is the surest crop and experienced farmers do not expect any more failures with this grass than they do in sowing grain. It comes up quickly and in three to four weeks after sowing it will be about four inches high and cover the ground perfectly.

It lives longer than most other kinds of grasses, and although it produces the first year a good crop of hay or pasture, it does not reach the highest stage of growth until two and three years, and for this reason it is best adapted for permanent pastures and meadows. As a pasture grass it is particularly valuable, as it is the most persistent grower and is one of the very earliest in the spring and the latest in fall. When two or three years old it exceeds most other grasses in the quantity of its produce and nutritive matter, producing 4 to 5 tons of tender, succulent forage of hay per acre. On soils which are too shallow and where the presence of hard-pan prohibits the successful culture of Alfalfa, this grass should be sown in place. Meadow Fescue is also very highly esteemed as a soil renovator.

Meadow Fescue is of the greatest value if sown in connection with other grasses and as soon as farmers realize the value of mixtures of perennial grasses for pastures or meadows, the demand will be greatly increased, mainly because it is so sure to grow and come up so quickly, furnishing forage while the weaker grasses are getting started. It does splendidly if sown together with Alfalfa.

Meadow Fescue matures at the same time as Timothy and Red Top and Alsike Clover and for meadows these varieties are often grown together.

It grows 2½ to 3 feet high, roots out well, but never grows in tufts. It flowers in June and July.

Sow 10 to 15 pounds per acre broadcast without nurse crop.

Our seed is grown by us and entirely pure, and of the highest vitality.

PRICES OF MEADOW FESCUE

	Postpaid		By Freight, Bags Free				Sow Per Acre
	Pkg.	Pound	Pound	Peck	Bu.	50 Lbs.		100 Lbs.
4483—Superior	5c	20c	15c	60c	\$1.70	\$5.75	\$11.00
4484—20th Century .....	.10c	23c	18c	70c	2.10	7.00	13.50



ALL GRASSES, CLOVERS AND SEED GRAIN PRICES ARE SUBJECT TO MARKET FLUCTUATIONS.

BROME GRASS (BROMUS INERMIS)

FREE FROM QUACK GRASS

Analytically, the comprehensiveness of this great grass is amazing, its succession of agricultural achievements are simply astounding and stand out in bold relief among every variety of grass known to mankind, flaunting its victories and its superiority challenging the world. It is undeniable that the reclamation of vast expanses of our western country is directly traceable to Brome.

This great, wonderful, marvelous grass will bear out every word of praise we give it. The most wonderful of Grasses for dry soils. It is a grass for the desert, a grass for the drought-stricken countries, the Grass for Nebraska and the Dakotas, for Iowa, Kansas, Texas, Colorado, Montana; yes, for each and every state of the United States; in fact, any and everywhere where you are apt to have long sieges of dry weather; but one must not think that it does not do well on soil where there is plenty of moisture, for on such soils its magnificent, luxuriant growth comes into full play.

Bromus Inermis is one of our **harest** perennial grasses; no amount of cold will kill it. It withstands the severest drought, and water may stand on it for weeks without injury to it. We were the first to introduce it in this country.

It roots deeply, often 4 to 6 feet deep and thereby improves greatly the physical condition of the soil; it obtains a height of 4 feet, yielding on good soils 4 to 5 tons of cured hay per acre, and giving good returns on poor, sandy land where timothy was an entire failure.

As a pasture grass it is of especial value, staying green and succulent during summer and enduring the close cropping of cattle, horses, sheep and hogs.

The chemical analysis shows it extremely rich in flesh producing, milk-increasing ingredients, more so than Timothy, and all kinds of stock eat it with relish.

IT'S THE UNCROWNED KING OF THE DESERT AND DRY, SANDY SOILS

The Experimental Station, Garden City, Kan., says: "We have grown *Bromus Inermis* successfully, and we think it is the coming grass for the arid regions of the West. It is green from the middle of March to about November." Prof. Shaw of Minnesota pertinently says: "This Grass cannot be obtained too soon by the farmers of the Northwest."

The South Dakota Experimental Station of Brookings says: This is the best Grass that has yet been tried at this station. When properly sown it catches well, giving a good sod the first year; in favorable seasons a fair yield of hay may also be obtained. The forage, though coarse, is of excellent quality, and, under ordinary circumstances, a large amount of early spring and fall feed may be obtained in addition to a good yield of hay. Thus far the grass has endured drought perfectly, and was never winter killed in the least.

Mr. S. W. Bedford, Supt. Experimental Farm at Brandon, Manitoba, writes: "The *Bromus Inermis* has yielded us a very heavy crop, exceeding four tons of dry hay to the acre during the past year. It gives us a very much larger return than timothy and cattle prefer it to any other hay. We have tested its feeding value, both to dairy cattle and steers, and find it gives much better results than any other class of hay."

We have a large supply of first-class stock of *Bromus Inermis* to offer which is absolutely free of quack grass.

Our stock was raised from pedigreed seed on clean land and to make doubly sure that it contains no quack grass the meadows and also the seed after harvest have been carefully examined by experts and no trace of quack has been found.

Prices of Salzer's Bromus Inermis without Quack Grass

	By Mail		By Freight or Express, Bags Free				Sow per Acre	
	Pkg.	Lb.	Lb.	Peck	Bu.	50 lbs.		100 lbs.
4318—Superior	5c	25c	20c	60c	\$2.10	\$7.25	\$14.00	14 lbs.
4319—20th Century	5c	30c	25c	75c	2.50	8.50	16.50	14 lbs.



Bromus Inermis

ITALIAN RYE GRASS

Withstand Extremes of Climate and Soil

This grass, through sheer merit is making itself felt all over the United States.

From every section come glowing expressions of its exceptional value. Sheepmen, dairymen, stockmen and farmers alike sing its praises. In many of the largest cattle districts in the West hundred acre fields are common sights.

Although its virtues are many, three outstanding characteristics radiate its incalculable worth, emphasize its immense value for farm use.

- 1st—Its habit of starting early in the spring and remaining very luxuriant to latest fall.
- 2nd—The remarkable high quality and high feeding value of the grass and hay.
- 3rd—The amazing manner in which it thrives under the close cropping and rapaciousness of all kinds of stock.

These three qualities alone are of enough magnitude to satisfy the most exacting farmer. However, it is a wonderfully rapid grower and produces exceptionally heavy hay yields, more so than you usually expect from a hay crop.

It is a wonderfully rapid grower and returns heavy hay crops. It is particularly adapted for meadows on moist fertile land, where it thrives luxuriantly, bearing great quantities of nutritious hay, and can be cut several times during the season, but it will also give good returns on most all other good soils. The Italian Rye Grass is a strong grower, arrives at maturity sooner, has a greater abundance of foliage, which is broader and of a more lively green color, grows considerably taller, is more upright; its spikes are longer, and upon the whole, produces more than the English Rye Grass. Sow at the rate of 21 to 28 pounds an acre. It should be cut for hay, when heading out. Our seed weighs 22 lbs. per measured bushel.

4473—Salzer's Superior; Price: Pkg., 5c; lb., 15c, postpaid. By Freight: Price: Lb., 10c; 10 lbs., 80c; 50 lbs., \$3.50; 100 lbs., \$6.50.

4474—Salzer's 20th Century; Price: Pkg., 6c; lb., 20c, postpaid. By Freight: Price: Lb., 15c; 10 lbs., \$1.00; 50 lbs., \$4.50; 100 lbs., \$8.50.



Italian Rye Grass

ENGLISH OR PERENNIAL RYE GRASS

Nature seems to have intended English Rye with a place of prominence in the world's agricultural activities, as its many noticeable qualities have maintained a place for it on every farm where given a trial. It has attributes that make it felt wherever grown.

It is found to flourish on all kinds of soil, even growing with thrift on upland situations. On rich and moist soil, to which it is best suited, it gives remarkably heavy crops. It grows with rapidity, reaching a stage of perfection and producing in its first year a growth of herbage in great abundance.

Live stock of all descriptions relish it exceedingly, eating it with great avidity. It is exceptionally valuable for permanent pasture, as it withstands the severities occasioned by the hoofs of stock. It withstands very close cropping, shooting up quickly and with vigor. It remains bright, green and luxuriant from very early spring until after severe frosts. Cut for hay when in bloom. It will last for years.

Our seed is exceptionally fine, bright and clean, free from all noxious seed, exceptionally heavy, weighing 28 pounds per measured bushel.

4469—Salzer's Superior; Price: Pkg., 5c; lb., 15c, postpaid. By Freight: Price: Lb., 10c; 10 lbs., 70c; 50 lbs., \$3.25; 100 lbs., \$6.25.

4470—Salzer's 20th Century; Price: Pkg., 5c; lb., 18c, postpaid. By Freight: Price: Lb., 13c; 10 lbs., 90c; 50 lbs., \$4.25; 100 lbs., \$8.00.



ENGLISH RYE GRASS

English Rye Grass

NOTE
HOW TALL
IT GROWS.



PHALARIS GRASS

AN AGRICULTURAL WONDER

4511—On almost every farm in America there is to be found a piece of low, wet land upon which Phalaris should flourish luxuriantly and return a large yield of the most nutritious, tasty grass. Surely a grass with such volume of yield and quantity of nutrition and vigor and hardiness will greatly surprise the grower.

A MAGNIFICENT GRASS FOR WET SOILS

It will grow on land that is too wet for Red Top, and for such soils we heartily recommend it, that is, for tenacious clay, or marshy, wet lands. This remarkable grass sends its long, twining roots deep after strength into the soil and then brings forth grass 4 to 8 feet tall, of great richness. In England it yielded 15,103 POUNDS of magnificent hay per acre! At La Crosse, Wis., Hon. H. Goddard grew it as per illustration, 8 feet tall. Look at this magnificent clump of grass from one kernel of seed! Is not that wonderful, yes, unusual? If you have wet soil, here's your grass. By some it is called the Giant Red Top—it's a wonderful grass. Price: Pkg., 10c; ¼ lb., 25c; lb., 90c, postpaid. Price, by Freight: Lb., 80c; 5 lbs., for 1 acre, \$3.75; 10 lbs., \$7.00; 100 lbs., \$65.00.

WESTERNWOLTHS GRASS

4522—An extraordinary quick growing and most productive variety of grass, giving on suitable ground 4 to 6 cuts each about 2 feet high the first year after sowing. This new grass was discovered only five or six years ago in Holland on poor sandy soil, but it is now grown there more than any other grass. It has proven wherever it was grown of the greatest value, surpassing all older cultivated grasses in rapidity of growth and in weight of herbage. Westernwolths Grass is an annual variety, which thrives well over a wide range of soils, has given splendid results on sandy and clay soils, but gives the biggest crops on land of somewhat damp character.

Price: Pkg., 10c; lb., 20c, postpaid. Price, by Freight: Lb., 15c; 10 lbs., \$1.40; 40 lbs. (enough for 1 acre), \$5.00; 100 lbs., \$10.00.

TALL MEADOW OAT GRASS

4520—A magnificent grass, of rapid, luxuriant growth, growing on rich soil by June 15th to the height of 4 feet. Can be cut three times and does well if sown alone. Tall Oat Grass vegetates with great luxuriance. It makes good hay, is natural to sandy loams; but thrives best on strong tenacious clays. It is a very hardy grass and endures much heat and cold. "It possesses the advantage of early, quick and late growth, tillers well and is admirably calculated for a pasture grass." Price: Pkg., 10c; lb., 30c, postpaid. Price, by Freight: Lb., 25c; bu. (14 lbs.), \$3.00; 100 lbs., \$20.00.

BERMUDA GRASS OR SOUTHERN BLUE GRASS

4501—This is a perennial grass of creeping habit, very valuable for the southern states, as it withstands drought better than most varieties. It has long creeping stems which root at the joints and cover the ground with strong matting of fine turf. This has caused it to be sown largely for the purpose of binding drifting sand and for steep embankments subject to wash. It is a splendid pasture grass, furnishing excellent summer pasture when most other grasses are burned out, and the grazing and trampling of stock does not impair it. It is of no value for the northern states north of Virginia. Sow in spring at the rate of 3 to 5 lbs. per acre.

Price: Oz., 10c; ¼ lb., 20c; lb., 60c, postpaid. Price, by Express: Lb., 50c; 10 lbs., \$4.50.

JOHNSON GRASS

4506—It does magnificently in the North. It makes 5 tons of grass per acre, and this all inside of six months. In the South, in some states it is considered a pest as it is hard to keep it in bounds and to eradicate it when once established; but it nevertheless makes good hay and can be relied upon to produce a good crop during the hottest and driest seasons. It should be cut before the seed tops emerge from the sheaths to keep it from spreading from seed and the feeding value of the hay is then the highest and is better than Timothy hay. Price: Pkg., 5c; 1 lb., 20c, postpaid. Price, by Freight: Lb., 15c; 10 lbs., \$1.25; 25 lbs., \$3.00; 100 lbs., \$11.25.

MEADOW FOXTAIL

4508—It thrives best on rich, moist soils. Hardy and prolific, returning heavy crops. It vegetates with extraordinary luxuriance, and is, therefore, both as a first crop and as after grass, justly considered as holding a first place among the best grasses. Whether used as a green fodder or made into hay, cattle are fond of it. Price: Pkg., 5c; lb., 45c; bu., \$6.00; 100 lbs., \$40.00.

4502—CREEPING BENT—Resembles Red Top. Does best on wet, marshy soils. Starts early, holds out until late in fall. A good pasture and lawn grass. Price: Lb., 40c; bu., \$5.90; 100 lbs., \$35.00.

4503—DOGTAIL—Very valuable for dry lands and sheep pastures, also splendid for lawn. Price: Lb., 30c; bu., \$3.90; 100 lbs., \$27.00.

4516—SHEEP'S FESCUE—This variety of grass is fast becoming indigenous to America through large usage. It has a tufted habit of growth; is short, with upright leaves. It is particularly relished by sheep, hence the name. It prefers light, sandy soil and dry uplands; is not affected by drought. Price: Lb., 30c; 14 lbs., \$3.65; 100 lbs., \$24.00.

4505—HARD FESCUE—Thrives on a great variety of soils; will also resist the effects of severe droughts to a remarkable degree. Hence it is a splendid grass for dry, light soils. Well adapted for parks and pleasure grounds. Dwarf growing; hardy, relished by cattle and sheep; 2 to 3 feet high. Price: Lb., 30c; 14 lbs., \$3.65; 100 lbs., \$24.00.



Creeping Bent



Crested Dog's Tail



Rough Stalked Meadow Grass



Sheep's Fescue



Meadow Foxtail

4512—RED FESCUE—Splendid for sowing on dry, sandy soil; very hardy. Price: Lb., 38c; 14 lbs., \$5.00; 100 lbs., \$29.00.

4514—ROUGH-STALKED MEADOW—Valuable for pastures and meadows, particularly on damp soil and sheltered situations, producing a constant supply of nutritious herbage, greatly liked by cattle. Price: Lb., 40c; bu., \$5.30; 100 lbs., \$37.50.

4523—WOOD MEADOW—Well adapted for either pasture or pleasure grounds, having succulent and nutritious herbage, of early growth, thriving well under trees. It produces a much heavier and thicker growth than blue grass to which family it belongs. Price: Pkg., 5c; lb., 35c; bu., \$4.50; 100 lbs., \$30.00.

4509—MEADOW SOFT GRASS (*Holcus Lanatus*)—This is used in great quantities in Washington and Oregon and also in some portions of Europe. Hon. Wm. Lewis, of Louisiana, has grown the grass with great satisfaction for many years, and calls it the best and most profitable grass for some lands. In Ireland it is largely used in pastures, entering almost all mixtures. Price: Lb., 20c; bu. of 14 lbs., \$2.65; 100 lbs., \$17.50.

4513—RESCUE GRASS—Does very well on any high, dry soil, yielding two heavy crops a year. Much liked by cattle, which will walk over everything to get at it. Largely used for pasture grass in Texas and all through the south. Sow at the rate of 25 to 40 lbs. per acre; cover about 1 inch. Cut for hay when in bloom. Price: Lb., 15c; 10 lbs., \$1.30; 100 lbs., \$12.00.

4518—SWEET VERNAL—Annual. Fine for all mixtures. Imparts a sweet fragrance that is liked by all cattle. Rapid growth. Price: Lb., 25c; bu., \$3.25; 100 lbs., \$21.50.

4510—PERENNIAL SWEET VERNAL—Very hardy and sweet; a good pasture grass. Price: Oz., 5c; ¼ lb., 15c; lb., 55c, postpaid.

4524—YELLOW OAT—Good for dry pastures and meadows. Price: Pkg., 5c; lb., 45c; 100 lbs., \$43.00.

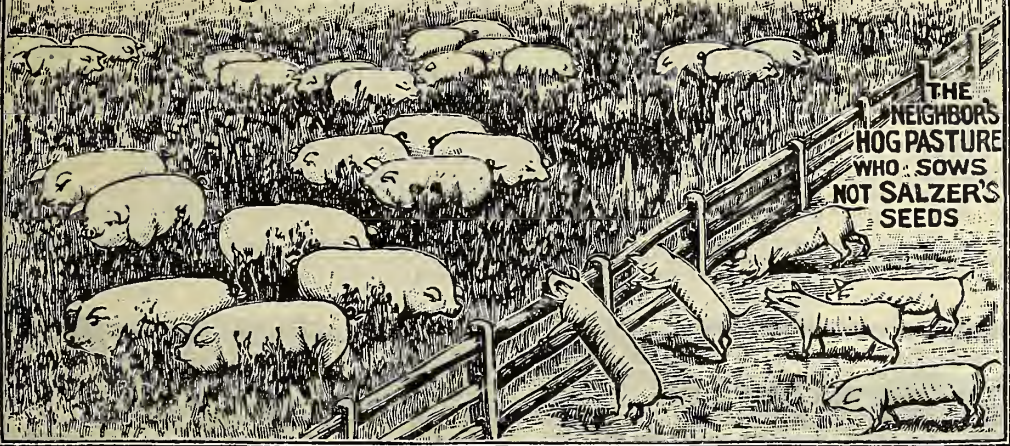
4500—BEACH GRASS—The great grass for sandy seashores, lakes, rivers, canals and railroad banks. Its strong, creeping, matting roots bind the drifting sands into natural embankments against the action of wind and waves. Price: Lb., 35c; 10 lbs., \$3.40; 100 lbs., \$30.00.



Tall Meadow Oat

THE
HOG
IS
BY
NATURE
A
GRAZING
BEAST,
GIVE
HIM
PLENTY
OF
PASTURE

SOWN WITH SALZER'S HOG PASTURE MIXTURE



Every farmer who raises hogs has to have a hog pasture; when allowed to pasture on grass and clover, pigs are stronger and healthier than if fed on corn, as grasses and clovers contain the necessary bone building elements in which corn is almost entirely lacking. After hogs are well developed, they may be finished off on corn alone but this is not the best method, as if they have free access to the pasture all the time, they will keep healthier, and gain in weight much quicker, and pasturing is much cheaper than corn feeding.

NO. 15. PERMANENT HOG PASTURE

4547—Specially selected for a permanent hog pasture on good, rich soils. These varieties are all hardy, permanent, sink their roots deeply in the ground and furnish a great abundance of herbage. We cannot too strongly recommend same for permanent pasture. It consists of the following grasses and clovers:

Meadow Fescue	Mammoth Clover	Alsike Clover	Timothy
Orchard Grass	English Rye	White Clover	Bromus Inermis

Sow at the rate of 15 pounds per acre. Price: 15 lbs., \$2.70; 50 lbs., \$8.50; 100 lbs., \$16.00. Bags free.

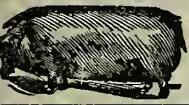
NO. 16. QUICK RESULTS HOG PASTURE

4548—This mixture for pastures is renowned. It has stood the test for years, and the increased sales annually attest its popularity. It gives a full crop the first year, as the splendid varieties, Salzer's Giant Incarnat and Westernwoth's Rye Grass enter largely into its composition. We are sure that it will please everybody. It is sold very cheap. This mixture insures splendid food in the first season—yes, luxuriant pasturage. It contains:

5 lbs. Salzer's Giant Incarnat Clover	4 lbs. Westernwoth's Rye Grass	1 lb. Timothy
2 lbs. Salzer's Mammoth Clover	1 lb. Salzer's Creeping Bent Grass	1 lb. Billion Dollar Grass

Sow at the rate of 14 lbs. per acre. Price: 14 lbs., \$2.25; 50 lbs., \$7.75; 100 lbs., \$14.50. Bags free.

"LAUGH AND GROW FAT" HOG PASTURE MIXTURE



4549—No. 17. For years we have made up different mixtures for hog pastures and they have been so immensely popular that a dozen seedmen are now copying same. The "Laugh and Grow Fat Mixture" contains generally among others the following: Billion Dollar Grass, Turnips, Amber Cane, Cow Peas, Velvet Bean, Soja Beans, Speltz, Bismark Hog Food Peas, Rape, Vetches, Thousand Headed Kale, Oats, Rye, Broom Corn, Millet, Timothy, Giant Incarnat Clover and Westernwoth's Rye Grass, etc. It is well in ordering this mixture to tell us what month you wish to sow, stating when you wish to have the food, and the variety of plants it is composed of, it is always more greedily eaten than any other forage, not only by hogs, but also by all other live stock, and sheep, cows and horses all relish this rich pasturage.

MR. CURTIS BLY, CROWN POINT, N. Y., SAYS:

"You doubtless will be surprised to hear from me relative to a hundred pounds of Hog Pasture seed bought of you while I was farming near Middlebury, Vt. There was not a pound of grain on the farm when we commenced, and found the dairy of 26 cows to be practically worthless, and having five brood sows and twenty pigs, we saw that something must be done or they would eat us out of house and home. So being in a desperate situation, we resorted to your Laugh and Grow Fat Hog Pasture Mixture and

FOUND IT TO BE A GODSEND

Just six weeks after we sowed this wonderful mixture the brood sows and pigs were turned in. Such eating I never before witnessed. Becoming frightened I took the hogs all out, for they began to look like so many inflated balloons. We took them out of the pasture for three days in succession and after that allowed them to run at will.

Now for the results: From the separated milk from a dairy that did not equal six good cows and the use of something less than three dollars' worth of middlings we made, by using this Hog Pasture Mixture in connection, over two tons of pork. In short, it was the greatest growth making and fat producing feed I ever saw, and I have raised hogs on a large scale in Central Iowa during a period covering over 25 years. The cash outlay for these two tons of pork was a little over \$4.00 to you for the pasture seed and less than \$3.00 for grain, a total of \$7.00.

We named our pasture the Salzer's Cyclone Hog Pasture, and thought it well named, on account of its sweeping and continuous growth and the marvelous results.

The two tons of pork above mentioned was live weight, the weighing being done by two disinterested neighbors in order to settle a lawsuit with the landlord, so there was no guesswork."

Price of Laugh and Grow Fat Hog Pasture Mixture: 25 lbs., \$1.50; 33 1-3 lbs., \$2.00; 50 lbs., \$2.75; 100 lbs. (will do for 3 acres), \$5.40; 500 lbs., \$25.00. Bags free.



GOOD HONEY PLANTS

	Time of Blooming	Pkg.	Oz.	¼ Lb.
2686	Alyssum	June-Oct.	5c	15c 50c
2687	Bartonia	July-Sept.	5c	20c 60c
2688	Borage	July-Sept.	5c	15c 40c
2689	Centaurea	June-Sept.	5c	10c 30c
2690	Clarkia	July-Sept.	5c	15c 50c
2691	Cleome	June-Sept.	5c	25c
2692	Cynoglossum	June-Sept.	5c	10c
2693	Matthiola	June-Sept.	5c	15c 40c
2694	Mignonette	July-Sept.	5c	10c 20c
2695	Nigella	June-Sept.	5c	10c 20c
2696	Phacelia	June-Sept.	5c	10c 15c
2697	Whitlavia	June-Sept.	5c	20c

All the above mixed, flowering from June to October, price, oz., 15c; ¼ lb., 30c; lb., \$1.00, prepaid.

Phacelia Tanacetifolia



2696—Of the different honey or bee plants Phacelia is the most important one. It is an annual variety, grows about 1½ feet high and has large heads of blue flowers, which contain a great deal of honey and are always visited by bees.

Phacelia has also a great value as a forage plant on poor, light soil. It produces a large quantity of forage, which is greedily eaten by all stock after they are accustomed to it.

It is of very fast growth, in two months after sowing it will be in bloom and can be cut. It can be sown very early in Spring, until July or August after the grain has been cut, and will yet produce a crop before frost.

Sow at the rate of 10 pounds per acre. Prices: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c; 10 lbs. for \$3.50, postpaid.

ALL GRASSES, CLOVER AND GRAIN PRICES ARE SUBJECT TO MARKET ADVANCES

SALZER'S PERMANENT MEADOW MIXTURES

A good Hay crop can best be secured by planting a mixture of Grasses and Clover. This has been fully demonstrated by many trials made by Experiment Stations in all states of the Union. We have made exhaustive experiments and studies of Grasses and Clovers and no better meadows can be found than those laid down with our Grass and Clover Mixtures. Thousands of acres have been seeded with them by farmers and stock raisers in all parts of this country and everywhere with splendid success.

These Grass and Clover Mixtures are combinations of a number of native and acclimated foreign grasses and clovers all of which are deep rooted, permanent and will form a dense turf, making 3 spears of grass where formerly but one grew and yield year after year the maximum quantity of hay; and the quality of the herbage is sweet, nutritious and relished by farm stock.

In most parts of the northern states only Timothy and Clover are sown for hay, and although both are splendid varieties they are not permanent, lasting but a few years and do not produce a very large crop. Our grass and Clover Mixtures, however, can be depended upon to yield at least twice as much as Timothy and Clover and to last for 20 years or more if occasionally top-dressed with manure or suitable fertilizer.

We cannot too often urge upon you to be careful in the purchase of your Grass and Clover Seeds, as so many seedsmen are forced (because they do not grow seeds themselves) to buy Grass Seeds in ordinary market. We leave you to judge what can be so obtained. We are the only seedsmen in America making the growing of Farm Seeds a great specialty of our business.

SOWN TO SALZER'S EXTRA GRASS MIXTURE FOR PASTURE



SALZER'S EXTRA GRASS & CLOVER MIXTURE FOR ALL SOILS AND CLIMES



VIEW OF OUR CELEBRATED LA CROSSE MEADOW JULY 5TH YIELDING 6²/₃ TON MAGNIFICENT HAY PER ACRE.

At first sight \$2.00 or \$3.00 for grass and clover seed per acre seems high, but when you consider the luxuriant growth and tremendous yield per acre, and that these meadows last, when once established, for years and years, the cost must appeal to you as low after all.

<p>No. 1A For heavy and strong soils, high and dry land.</p> <p>Hard Fescue Meadow Fescue Tall Meadow Oat Redtop</p> <p>Perennial Rye Grass Timothy Red Clover Alsike Clover Orchard Grass</p> <p>Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 17½ to 25 lbs. per acre.</p>	<p>No. 2A For medium to light soils, high and dry land.</p> <p>Orchard Grass Meadow Fescue Tall Meadow Oat Perennial Rye Grass Alfalfa</p> <p>Timothy Bromus Inermis Hard Fescue Red Clover Redtop</p> <p>Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 17½ to 25 lbs. per acre.</p>	<p>No. 3A For rich and moist land.</p> <p>Redtop Meadow Foxtail Meadow Fescue Tall Meadow Oat</p> <p>Italian Rye Tall Fescue Timothy Alsike Clover</p> <p>Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 17½ lbs. per acre.</p>
<p>No. 4A For peaty soils.</p> <p>Meadow Foxtail Orchard Grass Tall Fescue Meadow Fescue</p> <p>Perennial Rye Grass Timothy Meadow Soft Grass Alsike Clover</p> <p>Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 17½ to 25 lbs. per acre.</p>	<p>No. 5A For top seeding on marshes and swamps.</p> <p>Redtop Tall Fescue</p> <p>Meadow Foxtail Floating Meadow Italian Rye</p> <p>Price: Bu. (14 lbs.), \$3.10; 50 lbs., \$10.50; 100 lbs., \$20.00. Sow 10 to 15 lbs. per acre.</p>	<p>No. 6A For moist land overflown part of the year.</p> <p>Redtop Tall Fescue Timothy</p> <p>Meadow Fescue Meadow Foxtail Alsike</p> <p>Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00. Sow 17½ to 25 lbs. per acre.</p>

Do 7 Why Sow Salzer's Pasture Mixture? IT NEVER FAILS, SEE MY COWS

OH WHAT SHALL I DO, MY CATTLE ARE ALMOST STARVED.



SALZER'S PERMANENT PASTURE MIXTURE

Our Pasture Mixtures will produce a thicker and more prolonged growth than can be obtained from only one or two grasses. For every different kind and condition of soil there are grasses that are especially suitable; some sorts do best on high ground and in dry weather; others prefer plenty of moisture; some mature so early and others so late that from spring until winter there is no time when one or another species is not at its best.

These mixtures produce luxuriant pasture upon which large flocks of sheep, herds of cattle, droves of hogs and bands of horses find rich, abundant, nourishing, health-giving food from snow to snow and year after year.

No. 7A
For heavy clay and high land.
Meadow Foxtail
Orchard Grass
Red Top
Hard Fescue
Meadow Fescue
Tall Meadow Oat
Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00.
Sow 17½ to 25 lbs. per acre.

No. 8A
For light and high land.
Meadow Fescue
Meadow Soft Grass
Orchard Grass
Hard Fescue
Red Fescue
Perennial Rye Grass
Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00.
Sow 17½ to 25 lbs. per acre.

No. 9A
For rich, moist ground.
Meadow Foxtail
Meadow Fescue
Perennial Rye Grass
Red Top
Meadow Soft Grass
Timothy
Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00.
Sow 17½ to 25 lbs. per acre.

No. 10A
For woodland pasture.
Wood Meadow Grass
Orchard Grass
Sweet Vernal
Rough-Stalked Meadow
Red Fescue
Crested Dogtail
White Clover
Alsike Clover
Price: Bu. (14 lbs.), \$3.10; 50 lbs., \$10.50; 100 lbs., \$20.00.
Sow 25 lbs. per acre.

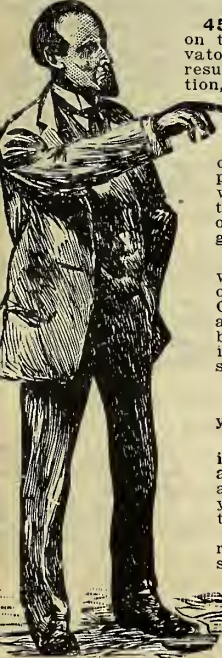
No. 11A
For sandy, gravelly land.
Bromus Inermis
Orchard Grass
Hard Fescue
Rescue Grass
Sheep's Fescue
Perennial Rye Grass
Blue Grass
White Clover
Mammoth Clover
Price: Bu. (14 lbs.), \$2.40; 50 lbs., \$8.00; 100 lbs., \$15.00.
Sow 25 lbs. per acre.

No. 12A
For top seeding on marshes and swamps.
Red Top
Tall Fescue
Meadow Foxtail
Timothy
Floating Meadow
Alsike Clover
Price: Bu. (14 lbs.), \$3.10; 50 lbs., \$10.50; 100 lbs., \$20.00.
Sow 15 lbs. per acre.

ER. J. PETRICKA, OF LE SUEUR CO., MINN., says: "On the 28th of May I sowed some of your Extra Grass Mixture. On the 20th of September I cut it and it gave me 3 tons of fine hay per acre."

GEO. T. MEGGITT, FLOYD CO., IOWA, SAYS: "Some years ago I bought from you Mixed Meadow Seed for 8 acres of land liable to be wet. I got a fair catch, but it has improved every year and is the most magnificent piece of meadow I ever saw."

SALZER'S RENOVATOR OR QUICK RESULTS GRASS MIXTURE



4546—No. 13A—To produce quickly, rapidly, pastures and meadows of great luxuriance, often desired at once on the farm, we recommend our Renovator Grass Mixture. This mixture is gotten out for the purpose of a Renovator Grass Mixture—one giving quick results. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone, and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and the permanency of this great mixture.

MR. EMIL RAFFOLD, EAST POINT, GA., writes: "I sowed your Grass Mixtures March 19th, on a miserable piece of land—so poor, two men could not raise a fuss on it! and yet on April 30th, in less than 42 days, I had the finest stand of grass in our county! Your Grass Mixtures do grow so luxuriantly."

Now, Grass is far more important than Corn; Grass is King, not Wheat or Corn, because Grass and Clover outrank all cereals in value. The improvement of your worn-out pasture and meadow, or laying out of new pasture, is worthy of your very best thought. The country is full of imitators, and there are lots of seedsmen who do not grow an ounce of Grass or Clover seed who are imitating our methods, our illustrations, our advertisements, and also our Grass Mixtures, but there is one thing they can never imitate, and that is the quality of our Grass and Clover Seeds. There is no other firm in the world that takes greater care as to purity and germination than we do, and in our special mixture, which we offer under the name of

SALZER'S RENOVATOR, OR QUICK RESULTS GRASS MIXTURE

we have something that, we believe, for results and permanency, seeks an equal. It is composed, among others, of those suberb Grasses, Crimson Clover, Italian Rye Grass, Westernwilt's Rye, Tall Meadow Oat, Kentucky Blue, Orchard Grass, Meadow Fescue, English Rye, Timothy, Bromus Inermis, Red Top, Dogtail, Alsike, White, Red and other Clovers and Grasses. It is a mixture that has proven itself immensely popular wherever sown and we bespeak for it a great future, and we believe that whoever tests this, either for renovating his pasture or sowing alone for MEADOW OR PASTURE, will get magnificent results. With each 8-lb. or larger order there are sent full directions as to how to sow the Renovator or Quick Results Grass Mixture to get grand results.

OVER 100,000 FARMERS

Just pause a moment and think of the thousands who have sown Salzer's Renovator Mixture the past few years. There is a reason for this. Salzer's Seeds never fail! Try them!

THIS RENOVATOR, OR QUICK RESULTS MIXTURE

is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order, and lend a permanency that is astonishing and surprising. This mixture we mowed in one season three times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. It is fit to be sown in each county and state of the Union, and all the territories and Canada besides.

To restore a meadow or pasture to its former freshness when it has become impoverished and unprofitable, we recommend to harrow the ground with a sharp tooth harrow in different directions, top-dress it with well rotted stable manure and then sow Salzer's Renovator Mixture at the rate of 10 lbs. per acre; this mixture will speedily increase the produce and improve its quality.

For the laying down of a new pasture or meadow, sow 20 lbs. per acre. For renovating pastures, sow at the rate of 10 lbs. per acre.
Price of Salzer's Renovator Grass Mixture: Pkg., 10c; lb., 30c, postpaid. Price, by freight: Bu. (14 lbs.), \$2.25; 50 lbs., \$7.50; 100 lbs., \$14.00. Bags free.

Salzer's Practical Hints on Grasses and Clovers postpaid for 10c.

SALZER'S NORTHERN THE WORLD'S

A VERITABLE WEALTH PRODUCER

A GREAT MONEY MAKER

SUDAN IS THE HAY CROP OF THE FUTURE

HAS MADE GOOD IN EVERY STATE

A POSITIVE ADVANTAGE TO EVERY KIND OF STOCK

Agriculture is largely an avocation of multitudinous and rapidly multiplying achievements, of which the most recent, most amazing and wonderful is Sudan Grass.

A careful survey of Sudan and all its characteristics only serve to emphasize that it has more sterling merit than any grass known.

It has done more towards increasing the cattle industry in the large beef producing states than any other crop in the world. It has already reached as much prominence as Alfalfa in many states.

Agriculturally speaking, its possibilities are illimitable. It is a veritable wealth producer to the stockman, to the dairyman, to the diversified farmer for feeding purposes. In fact, a prominent Farm Journal states, with Sudan Grass it is not a question of feed, but stock enough to eat it up.

There is nothing in the way of grass that begins to equal it in yield—seven tons per acre is easy for it. The foliage and hay is greatly relished by all stock. It has exceptionally high feeding value. It withstands and flourishes in extreme drought. It adapts itself to most all soils. That it is destined to inculcate into thousands of farmers the basic principles of profitable farming, is a foregone conclusion.



Sudan Sown in Rows

HAS BEHIND IT A HISTORY OF BIG CROPS

Few persons, if any, really appreciate or can imagine the amazing returns, the real intrinsic value contained in one small, wee, insignificant Sudan Seed. Being a great stooler, one hundred or more stems frequently shoot up from one seed.

Sudan, growing as it does, frequently as high as 9 feet, when planted in rows and cultivated and 4 to 5 feet when sown broadcast, exceeds any other grass in yield. For a grass its yields are nothing short of miraculous, often reaching seven tons per acre, seldom running less than four tons.

In the Southern states three crops are becoming the rule, while in Minnesota, Dakota and the Northwest, only two cuttings are secured, or a total yield of about four tons. On irrigated land it should yield six to nine tons easily. As a catch crop Sudan is fully equal to Millet.

AS A HAY CROP

Sudan grows strictly erect. There is no other grass that will withstand the neglect, will stand beyond the proper stage of maturity before being cut, as will Sudan, and this without detriment to the quality. A feature of almost indispensable value to the busy farmer.

The quality of the hay is exceptionally high, chemical analysis showing it of the value as Timothy and Johnson Grass. Fully equal to Millets in feeding value and much heavier yielder. The hay is nutritious, palatable and highly relished by stock.

Sudan Grass is easy to cut with a mower and cures readily. It is cut just after full bloom. After cutting, it resumes its growth promptly and in about 40 to 45 days another cutting is ready.

Its ease of harvesting, its absence of waste, its immense yields combine to make it a profitable hay crop.

SOILING AND SILAGE

The great abundance of the yield and the enormous quantity of the foliage of Sudan admirably adapts it for an economical silage and soiling crop. Its exceptional palatableness, its great succulency in the green state make it a prized morsel when used as a silage. Mixed with soy beans or cow peas it is unexcelled for the silo. One acre of normal crop will maintain one cow three months.

Its introduction solves a problem for change of diet that had become very acute with dairymen and stockmen.

GROWN WITH LEGUMES

The suitability of Sudan for growing with Soy Beans, Cow Peas and other legumes is evidenced by every practical farmer in the country who have found it to be the one essential that was necessary to give a properly balanced ration for stock.

Growing erect, with a stiff stem about the size of a pencil or less, makes an admirable support for the legumes, thus making the harvesting a comparatively easy matter, heretofore a difficult task. It prevents the leaves from matting and enables the legumes to cure very quickly; also enables the legumes to produce larger yields.

SEED PRODUCTION

Its habit of producing seed freely in loose, open panicles have proven a Godsend to the thousands of farmers, who have sold their immense yields at good fat sums.

Harvesting is easily accomplished with an ordinary binder, left to cure in shocks and threshed like grain. The average yield all over the United States is from 700 to 1,500 pounds. In the South it frequently runs to 2,000 pounds. In the North 1,200 pounds.

The demand for Sudan Grass has now reached such proportions that growing for seed has become a highly lucrative proposition. (See next page for prices.)



Harvesting Northern-Grown Sudan Grass for Seed

For prices of Sudan Grass, see next page.

GROWN SUDAN GRASS

CHAMPION GRASS



Sudan Sown Broadcast

MOST ECONOMICAL HAY CROP GROWN
SUREST HAY CROP EVER PLANTED
STANDS UNRIVALLED FOR YIELD
THE PHENOMENAL SOIL REJUVENATOR

Sudan grass is closely related to the cultivated sorghums and is thought by some to be the progenitor of this group.

It was obtained from Khartum, Sudan, in 1909.

In appearance it is similar to Johnson grass, but it is somewhat more erect, taller, and has a broader leaf.

It lacks entirely the underground rootstocks which make Johnson grass a pest.

Two or three cuttings can be obtained from it under favorable conditions.

The yields vary from 1 to 8 tons of cured hay per acre.

Its seed habits are good, and large returns are now being secured from the seed produced.

The seed of Sudan grass resembles very closely that of Johnson grass; therefore farmers should use seed only from regions free from Johnson grass. (La Crosse is north of the Johnson Grass District.)

It promises to fill a long-felt want for a hay grass in the South, and will likely replace many of the catch crops in the Central and Eastern States.

There seems to be a place for it in irrigated regions as a forage to mix with alfalfa hay.

Chinch bugs and grasshoppers, among insects, and the red-spot disease are its greatest enemies.

TWO ESSENTIAL FEATURES DISTINGUISH SALZER'S SUDAN GRASS SEED.

The High Purity Analysis and Strong Constitutional Vigor of Salzer's Northern Grown Seed are the two outstanding features that have achieved amazing results for Salzer's Sudan Seed.

From every section of the country comes expressions of delight at the high quality and purity of Salzer's Sudan Seed. Our customers are as one voice in emphasizing the superior vigor of our Northern Grown Seed. Salzer's Sudan—free from Johnson Grass—that great pest of the South, is the masterstroke of the day. Salzer's Sudan Seed grown in the North where Johnson Grass will not mature, is the safeguard that protects.

Salzer's Sudan Seed shows its remarkable high breeding in every seed, it evidences it in every plant, it differentiates it from other seedsmen's stocks.

It individualizes with success every farm on which it is sown. Salzer's Northern Grown Sudan is the harvest warranty, the healthy profits and immeasurable satisfaction that rewards the exacting and discriminating planter. Every kernel is full of life and vigor. It is grown under the most rigid system of selection from selected, high developed, fully matured seed of the highest type and strongest vitality, from only such seed as indicate the real strong robust seed life necessary to produce true and in great abundance.

Even the United States Government cautions buyers to purchase their seed in the North where Johnson Grass will not mature.

A WORD ABOUT SOUTHERN GROWN SEED

There are thousands of farmers in the Southland who annually grow Johnson Grass for fodder and who, therefore, for this purpose use Southern Grown Sudan Grass.

Although a very difficult matter to secure Southern Sudan Seed free from Johnson Grass (the Southern Pest) on account of so many of the Southern farms growing Sudan Grass being infested with the same, we nevertheless have been cautious to an extreme in selecting our seed. The seed we offer we are satisfied will equal any possible to purchase elsewhere regardless of anything that might be said to the contrary. Of the thousands of samples of Southern Seed submitted we did not find one absolutely free from Johnson Grass.

ITS HISTORY

The greatest of all Grasses is the result of trying to find something to replace Johnson Grass, whose immense root system of unusual aggressiveness had made Johnson Grass nothing short of a pest. Sudan has a very shallow root system, similar to Corn. Sudan Grass comes from the Sudan Government at Khartum.

ITS CULTURE

Sudan Grass should not be planted until the soil has become warm in spring. It can be sown at any time in summer 70 to 75 days ahead of the frost. It is sown in rows from 14 to 18 inches apart; sown this way it takes from 3 to 5 pounds per acre; on good soil where there is plenty of moisture it is also sown broadcast or drilled in, and then 10 to 15 (some say 20 lbs.) pounds of seed are required per acre.

PRICES OF SUDAN GRASS SEED

	Postpaid			By Freight or Express				
	Ounce	¼ Lb.	Pound.	¼ Lb.	Pound.	10 Lbs.	50 Lbs.	100 Lbs.
4530—Salzer's Northern Grown Pedigree Seed.....	10c	15c	30c	10c	25c	\$2.00	\$8.90	\$17.50
4531—Southern Grown Seed.....	5c	10c	22c	7c	17c	\$1.25	\$4.90	\$9.50

BEATS EVERYTHING 40 WAYS FROM SUNDAY

Sudan Grass has everything in the way of forage crop we have ever seen in this section backed clear off the boards. We are now cutting three tons and over of excellent hay to the acre from seed planted the first of June which had not more than 2 inches of rain all told. It is 6 feet high and is as fine hay as one could wish for. (See illustration.)

A. M. AUGUSTINE,

McLean Co., Ill.

Edwin Brown, Frederick, Okla., says: Sudan grass has been an agreeable surprise to me. I believe from my last summer's experience that it is just what we have been looking for. It grew on tight land right through the drouth. The yield at each cutting was heavy. I intend using it for hog pasturage next summer.



Cutting Sudan Grass for Seed



**SALZER'S
BILLION DOLLAR GRASS**

BILLION DOLLAR GRASS

(Panicum Crusgalli)

**UNTOLD VALUE TO THE FARMER WHO HAS STOCK
THE FORERUNNER OF RURAL PROSPERITY
THE GREAT SILO AND GREEN FEED CROP**

The essential duty of every farmer is to grow Billion Dollar Grass. It is one of the most tragic things in life to see farmers, intelligent farmers, carrying on their struggle, their infinite labors, their everlasting toil, fruitlessly—because of misdirected inclinations and prejudice when nature beckons them to untold prosperity, joy and happiness by providing that wondrous of hay crops—Billion Dollar Grass.

ITS BILLION DOLLAR GROWTH

It is truly a most marvelous grower, a most luxuriant stooler. Just imagine a field sown to Billion Dollar Grass, with every spear of it 6 to 8 feet tall, yielding from 26,000 to 50,000 pounds of as rich, green fodder as the world has ever seen. Men talk about hard times, but positively hard times must vanish on every farm where Billion Dollar Grass is sown. There is reason for it; you can get two or three rich crops from the same annually. If you sow early, you will get from 26,000 to 50,000 pounds of fodder, which you can put in your silo or cure for hay and it will quickly spring up again and give you another yield that will astonish the country. This can be cut again for hay; then the field will give you pasturage for some time.

ITS BILLION DOLLAR FEEDING VALUE

FEEDING VALUE—Here is where the Billion Dollar Grass comes into grand play.

Prof. Williams, of the United States Department of Agriculture, says: "Already widely grown as a hay crop, it deserves more general use for soiling, as this Grass is of particular value for feeding to dairy cattle, young stock and sheep. The Billion Dollar Grass (Panicum Crusgalli) in many sections of the country can be made a supplement for pasture in such a way as to allow a material increase in the number of stock that can be kept on the farm. On account of the large yield and good quality of forage, it is most excellent for silo use, as frequently a good crop can be raised under conditions which would not admit the growing of corn for ensilage. The Billion Dollar Grass, if compared with seed and forage, will run ahead of Timothy. The seed contains almost as much fat and extract matter as shelled corn and a little more protein."

Poultry, Geese and Turkeys all relish the Billion Dollar Grass in the green state and keep healthy and happy and fresh on the seed thereof, when fed during the fall and winter months.

Hogs—Well, well, how the hogs grunt and give that contented swag of the tail when they can pasture on the Billion Dollar Grass, and then if you wish to fatten them, give them daily rations of the seed.

Cows, Calves and Heifers feed with pleasure on the Billion Dollar Grass pasture and happy contentment upon its luxuriant swath and glory in the Billion Dollar Grass hay.

Horses, Mules and the Like jump over a 4-foot fence to get at the Billion Dollar Grass, and they will fatten and keep healthy thereon.

WHY IT WAS NAMED BILLION DOLLAR GRASS

A number of years ago we obtained a small supply of seed, and for trial sent out a bushel to Mr. Hoffman, one of the most careful farmers in the country. When we saw that he is a Hollander, it means that he is fond of cattle, horses, poultry, swine and sheep, and that he being a Hollander, is accustomed to having the very best that earth can produce on the farm. He, himself, is a giant, measuring over six feet, but this Billion Dollar Grass towers away above him. We think it was he who suggested the name "Billion Dollar Grass." It was his idea that if the farmers of America would all sow from 5 to 10 acres of this remarkable Grass, they would be worth a Billion Dollars every year they grew it.

WHY IT IS ANNUALLY WORTH A BILLION DOLLARS

Prof. Brooks, of the Massachusetts Experimental Station, says: "At our station it produces 67 bushels of seed, and 11,297 pounds of straw or 36,000 pounds of green fodder, or 12,000 pounds of hay per acre, which is superior to good corn fodder in feeding for milk, and in combination with the Soja Bean makes very superior ensilage." **Prof. Brooks** found by alternating the BILLION DOLLAR GRASS cut from day to day and fed green to cows with well-cared Flint Corn Fodder, that the cows invariably increased in milk when put upon it, and fell off when changed to corn alone.

You can roll in wealth, as the saying is, if you sow a plenty of "Billion Dollar Grass." We paid one grower in 1908 over \$6,000 for seed grown on less than 200 acres.

A BILLION DOLLAR YIELDER

It will produce a hay crop in from six to ten weeks, anywhere; and if sown the 1st of May will be ready to cut the middle of July for hay, attaining the height of (according to the richness of the soil and warmth) from 6 to 8 feet. It is pre-eminently the grass to sow if you are going to be short on hay for your cattle and sheep.

A BILLION DOLLAR SILAGE

Cows with both Billion Dollar Grass and corn before them, will take the Billion Dollar Grass first and consume it without waste; when put upon Billion Dollar Grass they increase in milk, and fall off when feed is changed to corn. An ideal ensilage mixture is made of two parts Billion Dollar Grass and one part Soja Beans mixed when filling the silo. This mixture forms a complete balance ration for milch cows without grain, oil cake, etc., and if generally used would save hundreds of thousands of dollars annually to dairymen and farmers of our country.

PRICES OF SALZER'S BILLION DOLLAR GRASS

4461—Superior: Price, by freight, 12 lbs., 85c; 20 lbs., \$1.30; 50 lbs., \$3.00; 100 lbs., \$5.60; 250 lbs., \$13.75. Bags, FREE.

4462—20th Century: Price, pkg., 10c; lb., 25c, postpaid. Price by freight, lb., 15c; 12 lbs., \$1.00; 20 lbs., \$1.50; 50 lbs., \$3.60; 100 lbs., \$7.00; 250 lbs., \$17.00. Bags, FREE.

BILLION DOLLAR CULTURE

If you wish very fine leafy hay, and have strong, rich ground, sow at the rate of 20 pounds per acre; but if your soil is but moderately rich, then sow at the rate of 12 pounds per acre. It can be sown at different times of the year, in May, in June, in July, and even in August, but should be sown when the ground is warm.

FOR HAY—Cut just when in bloom—rather sooner than later, as it makes better hay without the seed heads than with them. The hay is then healthier and of finer quality; in curing treat as you would a rich field of clover.

FOR FEEDING GREEN—Like all rich, luxuriant growing grasses and forage plants Billion Dollar Grass must be fed in the green state moderately at first. Therefore you should turn in your cattle and horses at first only after they have had a good feed somewhere else, and then gradually accustom them to this.

FOR SEED—Let the Billion Dollar Grass get thoroughly ripe; cut and thresh as you would Timothy. The seed is rich and nutritious. The yield of seed runs from 1,000 to 2,000 pounds per acre.

BILLION DOLLAR TRIBUTES

GEORGE MERCHANT, IRON CO., WIS.: "The Billion Dollar Grass is something immense. I sowed it in June and cut it two times, and it was 5 feet high each time; and now, Sept. 13th, it is again 5½ feet tall, which I will cut for the third crop of hay. Now it makes 15½ feet that it has grown since early June. At that rate, it will make 12 tons of magnificent hay per acre."

"I sowed 100 pounds of Salzer's Billion Dollar Grass, May 15th, on 8 acres. On July 16th, I cut from these 8 acres 25 tons of as fine cattle hay as grows. On Sept. 14th I cut for seed and threshed 11,807 pounds of elegant seed which I sold for \$280.60. Nothing beats Salzer's Billion Dollar Grass." **AMOS MILLER, HOLT CO., NEB.**

SALZER'S EARLIEST RUSSIAN MILLET



Go to the ends of the world in search of a Millet that is superior, earlier, finer, richer in quality, that will make better hay, that will do better on a farm, that will give you handsomer results and more pleasure—we say, go to the ends of the world in search of such seed and you must come back to us, because nowhere will you find one superior to our Earliest Russian Millet.

Its strong points are these: It is two weeks earlier than German Millet, wondrously prolific, has great stooking habits, is very leafy and bushy and full of rich green blades; one kernel has been known to produce fifty fine, strong stalks, just the size that are in great demand and eagerly eaten by cattle. On our own grounds, a thirty-acre piece, under irrigation, produced 100,000 pounds of seed and it is not an uncommon thing to cut six tons of hay per acre.

Salzer's Earliest Russian Millet will make a magnificent crop of hay if sown immediately after your Oats, or Barley, or Rye, or Wheat is cut, as it will ripen in from 60 to 70 days.

This Millet, like no other Millet, stands the hot, dry winds of the Dakotas, the burning prairies of Kansas, and flourishes on the heated soils of Western Nebraska and Colorado. The seed is orange red.

4569—Superior Earliest Russian Millet. Price, by freight: 10 lbs., 40c; 50 lbs., \$1.65; 100 lbs., \$3.25.

4570—20th Century Earliest Russian Millet. Price: Pkg., 5c; lb., 15c, postpaid. Price, by freight: Lb., 10c; 10 lbs., 50c; 50 lbs., \$2.00; 100 lbs., \$3.50. Sacks free.

SALZER'S DAKOTA MILLET

A very early variety, with fine stems and leaves, makes excellent hay. Does especially well on dry and light soils. Does not grow so tall and is not as productive as the German Millet, but is earlier and will always mature before frost.

We hold letters as follows: "Mr. Salzer: Last spring I sowed 5 bushels of your Dakota-grown Common Millet, 6 bushels I received from St. Louis and 6 bushels from an Illinois seedsman. I did this to test the value of the different lots. I was a trifle prejudiced against you, because I thought you talked loud in your catalogue about yield, etc., but I confess here that every word you said about the yield is true. The 5 bushels from you gave more fodder and hay by fully one-third than I received from any of the others, although I planted an acre more of each of the other kinds."

4565—Superior. Price: 10 lbs., 40c; 50 lbs., \$1.75; 100 lbs., \$3.25.
4566—20th Century. Price: Pkg., 5c; lb., 15c, postpaid. Price, by freight: Lb., 10c; 10 lbs., 50c; 50 lbs., \$2.00; 100 lbs., \$3.50. Sacks free.

GERMAN OR GOLDEN MILLET

(Southern Grown)

The German Millet grows very rank, generally 4 to 5 ft. high, and is one of the best varieties for hay, it being sweet, palatable and milk producing. On good rich soil the yield is 5 tons of hay and more per acre. The hay may seem coarse, yet it is very tender and cut at the right time, which is when in full bloom, and cows, horses and other farm stock are all exceedingly fond of it. About 35 lbs. are sown per acre.

4577—Superior. Price: 10 lbs., 50c; 50 lbs., \$1.70; 100 lbs., \$3.35.

4578—20th Century. Price: Pkg., 5c; lb., 15c, postpaid. Price, by freight: Lb., 10c; 10 lbs., 60c; 50 lbs., \$2.00; 100 lbs., \$3.75. Sacks free.

EARLY FORTUNE MILLET

An extra early variety, of which astonishing yields are reported. It is claimed to be rust proof, and that chinch bugs will not eat the plant. The seed is of a beautiful red color, and is two or three times the size of German Millet.

This variety heads in from 25 to 35 days. It gives a large yield both of seed and fodder. It can be fed to horses and other stock without injury, even when cut so late that the seed has formed.

4573—Superior. Price: 10 lbs., 40c; 50 lbs., \$1.65; 100 lbs., \$3.15.

4574—20th Century. Price: Lb., 10c; 10 lbs., 50c; 50 lbs., \$2.00; 100 lbs., \$3.75; sacks, free.

KURSK MILLET

A splendid variety for the dry regions of the western states. Extensive experiments at the South Dakota trial stations demonstrated the superiority of this new variety. As both a hay and seed producer it ranks very high. In dry seasons especially, the weight and quality of the hay have been ahead of most other kinds of Millet.

4587—Price: Pkg., 5c; lb., 15c, postpaid; by freight, lb., 10c; 10 lbs., 50c; 50 lbs., \$2.00; 100 lbs., \$3.75. Bags free.

German Millet

HUNGARIAN GRASS

Luxuriant, vigorous and leafy in an extreme barely imaginable. Unexcelled as a hay producer; all cattle relish it; grown in enormous quantities in all states where grass is short. The hay is not so coarse as that of most other varieties, but the yield is nevertheless quite large, generally 4 to 5 tons per acre. Earlier than German Millet and often used as a second crop to follow Barley or Early Potatoes, etc.

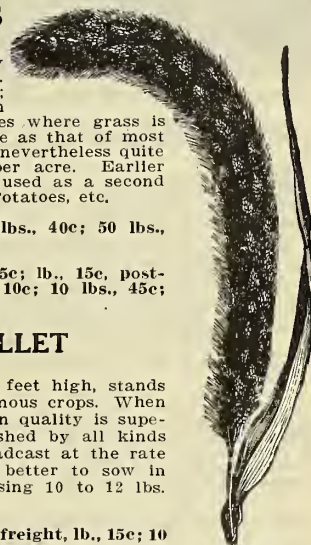
4581—Superior. Price: 10 lbs., 40c; 50 lbs., \$1.70; 100 lbs., \$3.25.

4582—20th Century. Pkg., 5c; lb., 15c, postpaid. Price, by freight: Lb., 10c; 10 lbs., 45c; 50 lbs., \$2.00; 100 lbs., \$3.75.

JAPANESE MILLET

4585—It grows from 5 to 7 feet high, stands up remarkably and yields enormous crops. When cured it makes good hay and in quality is superior to corn fodder. It is relished by all kinds of stock. It may be sown broadcast at the rate of 15 lbs. per acre, but it is better to sow in drills 12 to 18 inches apart, using 10 to 12 lbs. to the acre.

Price: Lb., 20c, postpaid. By freight, lb., 15c; 10 lbs., 60c; 50 lbs., \$2.75; 100 lbs., \$5.00.



Hungarian

SIBERIAN MILLET

4591—Extremely hardy; a very heavy yielder, and generally considered a good sort.

Price: Pkg., 5c; lb., 20c, postpaid. By freight: 10 lbs., 40c; 50 lbs., \$1.60; 100 lbs., \$3.00.

BROOM CORN OR HOG MILLET

This Millet does not grow very tall and is, therefore, not much used for hay, but it yields enormous quantities of seed, often 60 to 70 bus. per acre and this seed makes good feed for swine and other stock. It is of exceptional value for those parts and sections where corn cannot be safely or cheaply grown. It also makes fine feed for poultry and young chicks. It will mature in about two months from sowing. The seed differs from Early Fortune Millet only in the color. It is yellowish white. The plants resemble Broom corn when growing, hence the name.

Hon. F. H. Smith, among others, says: "I had 31 hogs which I raised and fattened on Millet Seed. They made an average of 524 lbs. on this food, and I fattened one hog that weighed 931 lbs."

4561—Superior. Price: 10 lbs., 40c; 50 lbs., \$1.65; 100 lbs., \$3.25.

4562—20th Century. Price: Pkg., 5c, postpaid. By freight: Lb., 10c; 10 lbs., 50c; 50 lbs., \$2.00; 100 lbs., \$3.75. Bags free.



Broom Corn Millet

PRICES ON MILLETS ARE F. O. B. LA CROSSE AND INCLUDE BAGS FREE.

SALZER'S TEOSINTE



Salzer's Teosinte, 11 ft. high. From a Photo taken Aug. 1st, 100 days after planting.

acre which was grown at the Louisiana Experimental Station was sold to dairymen there at the rate of \$2.00 per ton while standing in the field. Teosinte thrives best in a long season of hot weather, on rich soil with abundant moisture.

TESTIMONIALS

JOE A. NOBLE, CADDO, KY., SAYS: "I am well pleased with Teosinte as a fodder plant. I grew from one kernel of seed 113 stalks, 14 feet high. That is immense."

J. ROPPEL, MONTGOMERY, CO., MO.: "Salzer's Teosinte is a great fodder plant, and am wonderfully well pleased with it. Forty tons of magnificent fodder to the acre is my yield."

MERRIT DANIELS, ARBORVILLE, NEB.: "Your Teosinte is grand. It has a great growth, 30 TO 50 STALKS FROM ONE KERNEL. Some hills planted to 2 kernels have 50 to 100 stalks. Horses, cattle and hogs eat it greedily and will leave any other green fodder for it."

"Your annual Teosinte is an excellent fodder producer. It grew 11 feet tall, and is splendid feed."—L. E. CORDUN, GILLESPIE, ILL.

Thus we could keep on citing testimonials by the thousands, but will close with **CARL DIPPEL**, written under date of Nov. 12, FROM **MUSCATINE, IOWA:** "I want to report on your wonderful Teosinte. It is simply magnificent, its luxuriance exceeding my fondest expectations. We planted in May, and the first of July we began cutting the Teosinte for the hogs. It grew so rapidly that we cut three times, and in addition to this all fall long, until snow started in, we had an abundant, rich, nutritious fodder for the cattle, and all that from 1 lb. of seed. Truly, Teosinte is wonderful."

CULTURE OF TEOSINTE

We would advise sowing same in hills 4 to 5 feet apart each way about corn planting time, and cultivate the crop like corn. The greater distance should be given on richer soil. It wants plenty of sunshine and cultivation and then it will grow so rapidly that it will soon cover a whole acre and look like a dense forest. It can be cut with a reaper and fed in the green state, or it can be dried and makes a magnificent fodder for cattle during the long winter months. Just try and grow this for your cattle and hogs. You will be surprised how they relish it, and what a tremendous amount of fodder you will get out of an acre for them.

PRICE OF SALZER'S LUXURIANT TEOSINTE

Pkg., 10c; oz., 15c; ¼ lb., 30c; ½ lb., 55c; lb., 90c; 2 lbs. (sufficient for one acre), \$1.75, postpaid. By Express: Lb., 85c; 10 lbs., \$7.50.

PENCILARIA

4661—This plant has been heralded from one end of the earth to the other as the greatest forage plant, as the most wonderful fodder plant, as the most marvelous hay producer this side of the stars; indeed, several seedsmen have lauded the merits of this plant until one stands bewildered and asks, what next? On our own farms it has done exceedingly well, and we recommend for same a thorough trial, as it requires but very little seed. We know farmers who have planted several acres and who would not part with this wonderful forage plant.

ENORMOUS GROWER

It should be planted six inches apart in the row and the rows about 3½ feet apart. Cultivate two or three times if possible, and by that time the sight will astonish the beholder, and you will marvel at its luxuriance and you will dream that you are in the tropics, but your wonder will but then begin. As you watch it grow until it has reached 12 or 14 feet and densely covered your land, you will surely believe that you are finding your way through Central America tropical bottoms! It will average 40 rich, juicy, leafy stalks to the plant, which will be covered with seed heads 12 to 24 inches long. The seed makes good food for poultry, and ground for cattle cannot be beat. Sow same as early as you would Indian Corn. The usual way of growing it, however, is to mow same when 3 to 6 feet high, and it will immediately start again, and can be mowed four to six times during the season. It is greatly relished by all kinds of stock, either in its green or dry state. Every farmer, and in fact, every one who keeps cows, horses, and hogs should try it if they wish to grow an immense crop of fodder cheaply on a small piece of ground. Sow in drills 5 to 6 lbs., or broadcast, 8 lbs. per acre.



SALZER'S MARVELOUSLY PROLIFIC PENCILARIA

Price of Pencilaria: Pkg., 5c; ¼ lb., 15c; lb., 30c, postpaid. By Express: Lb., 25c; 10 lbs., \$1.50; 50 lbs., \$7.00; 100 lbs., \$13.50.

SALZER'S DWARF FOR CATTLE VICTORIA RAPE

RAPE—DWARF VICTORIA

4667—Greater production at less cost is the cry everywhere—yet few heed it. If sound judgment, searching shrewdness, keen business sagacity were exercised by every agriculturist and stockman—Rape, the great forage plant—would be grown on every farm.

Large yields at low cost is its reputation. It would be hard to estimate the influence of Rape on the stock raising industry. It is positively indispensable—if greatest results are desired.

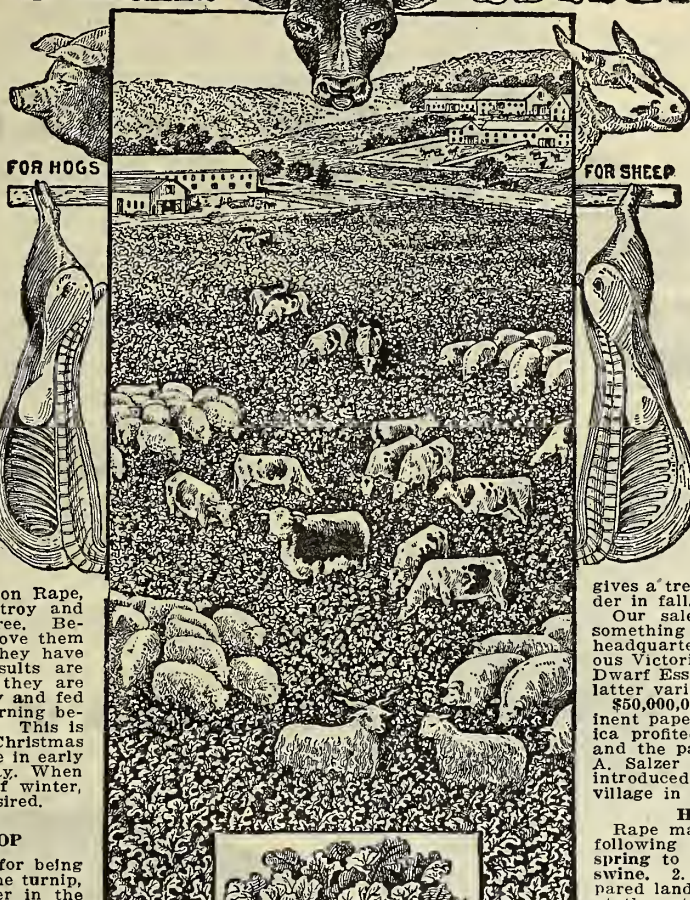
RAPE AS A PASTURE

Rape is unequalled as a pasture for sheep in the autumn; as a fattening food in the field it is without a rival in point of cheapness or effectiveness.

The sheep that pasture upon it do the harvesting in the most effective manner and with but little cost to the owner. When Rape is established as a pasture the necessity for sending sheep and lambs to market in a lean condition will be removed. Cattle may also be pastured upon Rape, but through treading they destroy and waste it in a considerable degree. Because of this it is better to remove them to an adjoining pasture when they have satisfied their wants. The results are usually very satisfactory when they are pastured upon it in the day only and fed in the stable or shed in the morning before going to the Rape pasture. This is an excellent way of making Christmas beef. Rape will keep a long time in early winter in heaps like shocks of hay. When thus put up at the approach of winter, it may be drawn and fed as desired.

RAPE AS A CATCH CROP

Rape is particularly adapted for being grown as a catch crop, as, like the turnip, it grows better late than earlier in the season. When a grain crop, therefore, has failed from any cause whatsoever, sow Rape upon it (at the rate of 5 lbs. per acre). If sown in May, it grows rapidly and can be cut or pastured the latter part of July. If sown the first half of July, it will come into fine play as a fodder in September, October and up to November.



WHAT DOES RAPE DO IN AMERICA?

The Minnesota Agricultural College reports on Rape: "On 54 acres Rape, after Winter Rye had been removed, 537 sheep and lambs were fattened thereon; 18 steers fed thereon for 59 days, and several acres were uneaten when winter set in. * * * That the lowest average gain on lambs fed on Rape alone is 7 to 8 pounds per month." There is a great need of Rape, especially in the fall of the year, when the corn has been harvested, and just before the setting in of winter. Farmers are obliged to depend solely on their pastures to feed their stock. Now, after the pastures give out, they must begin feeding their hay. Dwarf Victoria Rape does away with all this and gives a luxuriant pasture and a tremendous yield during the months when same is so greatly needed.

OF SUPERLATIVE VALUE

On our farms we sow Victoria Rape into last cultivation of Corn or on Oat or Wheat stubble at the rate of 1 to 2 lbs. per acre. This gives a tremendous lot of good green fodder in fall.

Our sale of Dwarf Victoria Rape is something simply enormous. We are headquarters for this rich, healthy, vigorous Victoria Rape, which is far ahead of Dwarf Essex Rape; but we also have this latter variety.

\$50,000,000.00. That's the sum a prominent paper claims the farmers of America profited by sowing Rape last season, and the paper further gives to the John A. Salzer Seed Co. the credit of having introduced Rape into every hamlet and village in America.

HOW TO SOW RAPE

Rape may be sown successfully in the following ways, viz.: 1. In the early spring to provide pasture for sheep and swine. 2. In June or July on well prepared land, to provide pasture for sheep, at the rate of 5 lbs. per acre. 3. Along with Wheat, Barley and Rye, using only ONE OR TWO POUNDS of seed per acre, to provide pasture for sheep after harvest. 4. Along with peas, oats, clover seed, to provide pasture for sheep and to get a "catch" of clover. 5. Along with corn drilled in broadcast to provide pasture for sheep. 6. In corn, sowing the seed with the last cultivation given to the corn, at the rate of 1 to 2 lbs. per acre. 7. Along with Rye sown in August for sheep pasture. When Rape is sown broadcast, 5 lbs. of seed per acre is plenty. When sown in rows, say 30 inches apart, and cultivated, 2 lbs. will be enough.

GIVES GENUINE SATISFACTION TO ALL

J. L. Hutchinson, Independence, Kan.—"Your Speltz gave me a splendid yield. Your Victoria Rape is out of sight. I sowed 2 acres in spring, and it fed 200 hogs almost all summer."

Hon. H. F. Hunter, South Dakota—"I thought your Bromus Inermis was the best thing on earth, but for hogs, sheep, cows and poultry, in the green state, your Victoria Rape is out of sight, and for grain and winter hay Salzer's Speltz beats the band! Say, Salzer, Victoria Rape, Speltz and Bromus Inermis will make the farmer rich in spite of himself."

Ex-Governor Hoffman of Illinois—"For cattle, hogs, sheep and poultry, there is nothing superior to Victoria Rape and Speltz."

B. K. Lovejoy, Minnesota—"Best food for hogs and sheep; I think same prodigally prolific. For grain food, I swear by Speltz." American Sheep Breeder, The Rural New Yorker, The Prairie Farmer, The Farm Journal and The Iowa Homestead endorse Rape as a food for sheep, hogs and cattle.

IMPORTANCE OF PURE RAPE SEED

Quality in Rape is an important factor. The very nature of its growth demands an inherent vitality of great vigor. It must be seed that will develop a plant capable of withstanding great abuse, the run of stock, climatic severities, varied soils. We were the first American Seedsmen to recognize, appreciate, introduce and exploit Rape as a general forage plant. That was many, many years ago.

We have been improving, perfecting, selecting, roguing continuously since. Salzer's Victoria Rape has a reputation of national repute for reliability. It is a selective strain of absolute merit as to maturity, yield, uniformity in size, uniformity in growth and greatly intensified for foliage production.

The importance of Rape selection and the origin of growth is of vital importance to every Rape grower. Buy Salzer's Rape seed from the source of supply.

4667—Price of Dwarf Victoria Rape: Pkg., 10c; lb., 20c, postpaid. By Freight: Lb., 15c; 10 lbs., \$1.25; 50 lbs., \$5.50; 100 lbs., \$10.00.

DWARF ESSEX RAPE

4666—Dwarf Essex is a good Rape. It has many commendable characteristics. It has given great satisfaction wherever used. In fact, next to Victoria it is the best Rape we know of. We have a very selective strain of Dwarf Essex—a type of noticeable vigor, hardiness, uniformity and yield. We devote immense acreages to its growth, practice rigid process of selection, safeguard its inherent quality. Our Dwarf Essex will please the most discriminating, the most critical, the most exacting. It's the genuine! There will be large quantities of French and Portugal Essex Rape offered this year—look out for it!

Price of Essex: Pkg., 5c; lb., 20c, postpaid. By Freight: Lb., 15c; 10 lbs., \$1.10; 25 lbs., \$2.40; 50 lbs., \$4.60; 100 lbs., \$9.00. Bags Free.

Pamphlet on Rape—Worth \$500 to you—get it! Free upon request.

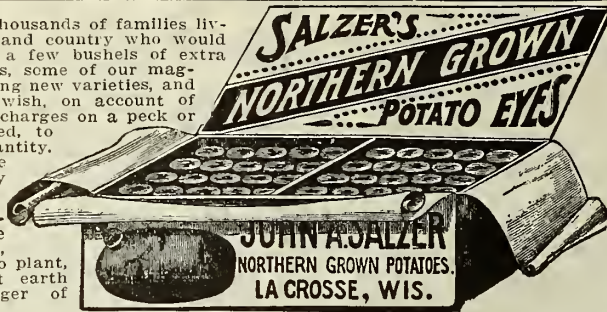
NORTHERN GROWN POTATOES

CUSTOMERS IN THE SOUTH

We begin shipping Potatoes to Texas, Alabama and the South the first of January, 1916. There is no Potato that does better in these states than our great Salzer's Six Weeks and the Salzer's Earliest, May King and Noroton Beauty, Irish Cobbler, Extra Early Enreka and for late, Salzer's Million Dollar and Uncle Sam, and we assure customers they will be delighted with them.

There are thousands of families living in cities and country who would like to grow a few bushels of extra early Potatoes, some of our magnificent, sterling new varieties, and who do not wish, on account of high express charges on a peck or bushel of seed, to buy that quantity. For these we send eyes by mail.

Upon receipt of the Potato Eyes, if too early to plant, put in moist earth without danger of freezing.



Potato Seed, Pkg., 20c.

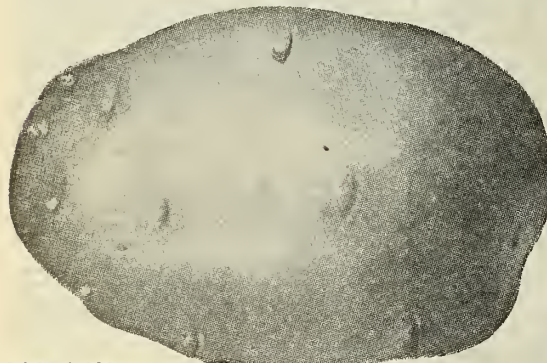
Northern Grown Potato Eyes, Postpaid, by Mail

These eyes are carefully packed with damp moss, and we warrant them to arrive in good condition for growing, no matter how far away. In this way our customers can have the pleasure of trying our new varieties at little cost. In sending the Eyes by mail there is nothing to pay for transportation, as we pay all postage. All orders for the South can be sent at any time in the winter with safety. Orders for the North and West will be booked when received, and sent when spring opens or planting time arrives.

PRICE OF POTATO EYES, POSTPAID

Per 20,	Per 60,	Per 100,	Per 250,	Per 1,000,
30c	65c	\$1.00	\$2.25	\$8.50

Positively no less than 20 furnished of one kind at above price. With careful culture, 60 eyes produce 3 to 5 bus.



Irish Cobbler

(A) IRISH COBBLER

Considering Yield, Quality and Appearance, One of the Best Early Potatoes

The Irish Cobbler is one of the most reliable, and fast becoming one of the most popular of the early varieties. It is of handsome, cream-white color, and of excellent quality, making it most desirable for the best trade. It is a vigorous grower, ripens uniformly, and a good keeper; in short, one of the best all-round, early potatoes now on the market. We have under cultivation each season a large acreage of this variety, and can furnish our customers with clean, pure and handsome seed.

Price: Lb., 30c, postpaid. Price, by Freight: Pk., 60c; bu., \$1.50; 10 bus., \$13.50; bbl., \$3.75; 5 bbls., \$17.50.

(C) BLISS TRIUMPH



Bliss' Triumph is a standard extra early and one of the leading early potatoes all through the south. The tubers are nearly round, smooth, medium in size, reddish pink in color and have shallow eyes. Vines are small and compact, with short, thick stalks and broad leaves. This is one of the hardest varieties known, and is not susceptible to rot, scab and other diseases; in fact, it can be grown on the most heavily manured land without danger of rot.

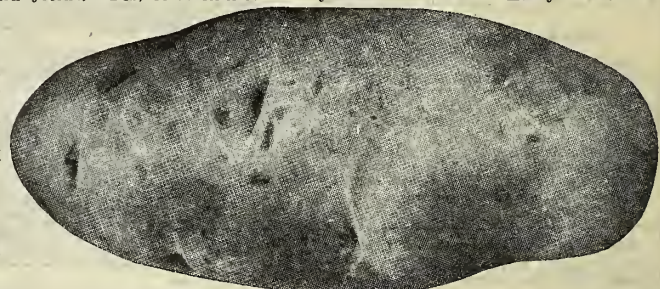
Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.50; 10 bus., \$13.50; bbl., \$3.75; 5 bbls., \$17.50.

like it only in shape, but about 50 per cent better in quality.
Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.50; 10 bu., \$13.50; bbl., \$3.75; 5 bbls., \$17.50.

(D) EARLY HARVEST

The potatoes grow at medium depth, close together, generally 5 to 6 large tubers in a hill. They are very good keepers. The vines are medium large, spreading, bright green, are more vigorous than Ohio and Triumph. The flesh is pure white of extra fine quality, cooking dry and floury. We very much recommend this variety to grow for the market as well as for the home table. Their handsome color, early maturity and excellent cooking quality will make same a favorite wherever grown.

Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.65; 10 bu., \$13.50; bbl., \$3.80; 5 bbls., \$17.50.



Early Harvest

(E) NOROTON BEAUTY OR QUICK LUNCH

Positively the very earliest white variety grown, about a week to 10 days earlier than Early Ohio. The tubers are nearly globular in form; they run the most uniform in size, color and quality of any extra-early potato. The eyes are shallow, with a pinkish cast around each eye, while the smooth brownish-white skin is also flaked with rosy crimson—giving the potato a handsome appearance. They are quickly pared for cooking, as the skin peels easily.

Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.50; 10 bu., \$13.50; bbl., \$3.75; 5 bbls., \$17.50.



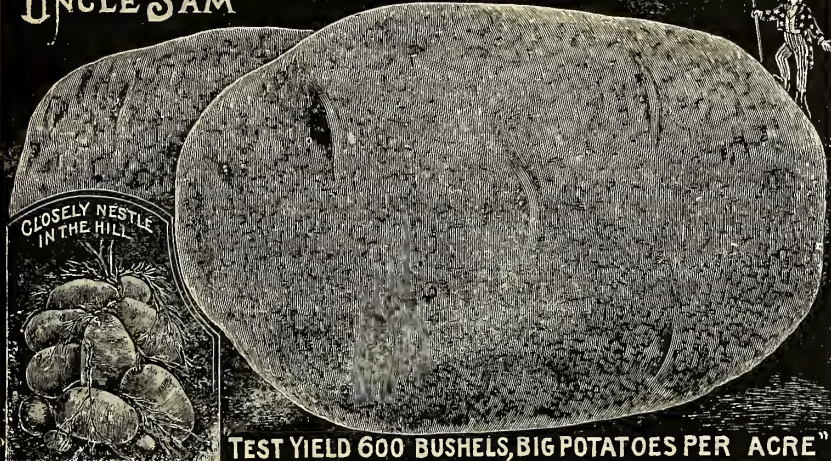
NOROTON BEAUTY

IRISH COBBLER COLLECTION, \$4.60 A BARREL

Here's your opportunity to test these five great Early Potatoes. We pack separately 2 pecks each of B, C, D, E, and 3 pecks of Irish Cobblers, in all one barrel of 11 pecks for \$4.60—3 barrels for \$13.50.

LATE POTATOES

UNCLE SAM



UNCLE SAM

(CERTIFIED)

If we had 10 pages instead of 10 lines to devote to this remarkable Potato we could fill same plumb full with the rarest testimonials as to the prodigious cropping quality, the splendid keeping quality and the unusual health and vigor of this potato. This Potato is phenomenal in every respect. On Potato soil it is ashamed of itself to return less than 600 bushels to the acre. It is remarkable in every respect and when served either as cooked, baked or fried, will satisfy the most fastidious; its flaky, snow-white appearance gaining instant favor. The tubers are long, with light russet skin and shallow eye; they are very even in form and size. A medium early variety.

Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.75; 10 bu., \$15.00; bbl., \$4.00; 3 bbl., \$11.50.

SALZER'S IMPROVED GREEN MOUNTAIN POTATO (LATE)

(CERTIFIED)

This is a very reliable late variety. It is increasing in popularity wherever known and, in fact, in many sections it has now superseded all other main crop varieties. It thrives in all soils and in all localities, yielding big crops of large, smooth, white skinned tubers of oblong to roundish form, somewhat flattened. On good soils the potatoes are all of good size, entirely free of small tubers. The surface is often netted, of bright appearance. Eyes are few and well distributed. The flesh is white, solid, fine grained, cooks white, dry and mealy. It has a very fine flavor. It seems to be entirely free of all diseases, scab, etc.

This is one of the varieties of potatoes to tie to, owing to the fact of its ability to overcome in its sturdy, vigorous growth, poor soil, climatic conditions and many other things that enter into and make the growing a failure. Such an experience in seldom, yes, never met with, when you plant Salzer's Improved Green Mountain. It is always there with the goods. Rain or shine, drouth or wet, it seems always to deliver the potatoes in fall, and you can plow up bushel after bushel in ordinary soil. The vines are large, spreading, bright green, and grow very vigorously. Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 75c; bu., \$1.75; 10 bu., \$15.00; bbl., \$4.00; 5 bbl., \$18.50.



CARMAN AND RURAL NEW YORKER (LATE)

These two white, late potatoes are known the world over. They are tremendous croppers and in demand everywhere. Indeed, nearly half of the late potatoes reaching Chicago markets are of these two varieties.

Price, either variety: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.50; 10 bu., \$13.50; bbl., \$3.75; 5 bbl., \$17.50.



VERMONT GOLD COIN (LATE)

There is nothing better as to yield or quality for a main crop variety. This variety is destined to be one of the leading main crop varieties, being an exceptionally heavy yielder, and of the very best table quality. It yields a third more than Carman, Rural New Yorker, etc., and the flesh cooks to a dry, floury whiteness and is of a very fine flavor. It has a fine netted skin, which gives it a yellowish or slightly russet tinge, indicating good quality, and is of fine appearance. In shape, roundish oblong with square ends more or less flattened; eyes, medium size and white. The Ohio Agricultural Experiment Station says of this variety: "One of the best late sorts, of recent introduction grown."

Its vigorous growth, productiveness and unequalled table quality make it one of the best. Price: Lb., 35c, postpaid. Price, by Express or Freight: Pk., 90c; bu., \$2.00; 10 bu., \$16.50; bbl., \$4.50; 5 bbl., \$20.00.

SALZER'S MILLION DOLLAR (LATE)

Wondrously, enormously productive. Potatoes large, white, of delightful quality. A splendid shipper. It's without question one of the heaviest yielding white potatoes on earth—yielding on our trial grounds, time and time again, over 800 bushels per acre, and it will do that for you easily on your own farm, under your own eyes. Bound to please you.

Price: Lb., 35c, postpaid. Price, by Express or Freight: Pk., 90c; bu., \$2.00; 10 bu., \$19.00; bbl., \$4.75; 5 bbl., \$21.00.

PRIZE WINNING LATE SORTS

One barrel, composed of 4 pecks Uncle Sam; 3 pecks Salzer's Improved Green Mountain; 2 pecks Vermont Gold Coin; 2 pecks Salzer's Million Dollar Potato or Carman or Rural New Yorker, as you select—(if nothing is said we ship as above)—in all 11 pecks, or 165 pounds, for \$4.50 a barrel—3 barrels, \$13.00.—Here is a chance to try out these Late Prize Winners at a low price!

Salzer's May King Potato

We are not careless enough to say, or you friendly enough to believe that Salzer's May King Potato will ripen here in Wisconsin, potatoes fit to eat by May 31st, but we are bold enough to say and you are charitable enough to believe that this potato was grown fit to eat May 28, at Anniston Ala.

The letter which we present herewith from Mr. G. Schumacher, Gen. Manager of the Union Foundry Co., employing many hundred men, will surely convince you of the rare merits of this wonderful early potato and everybody will be asking us "Where did you get it?"

We will tell you. In a field of White Ohios there was noticed a number of hills that were in bloom fully 10 days ahead of the rest of the field. These were carefully watched, separately selected, cared for, planted and the result is our May King Potato.

The skin of the May King is almost white with a tinge of light rose, but the potato itself cooks up like a huge snowball and is of a delightful flavor and very rich in edible qualities. It is a potato which we are sure will please you. We are only sorry that our stock of same is so small. If it were large enough, it would be a potato well worth to spend thousands of dollars to advertise and introduce it on each and every farm in America.



A HILL OF EARLY MAY KING POTATOES

John A. Salzer Seed Co.,
La. Crosse, Wis.

Anniston, Ala., Oct. 20.

Gentlemen: When you shipped, early last spring, my supply of seeds and potatoes ordered from you, you stated to me that I should have new potatoes by the 25th of June, and when I planted your Salzer's May King I hoped to have new potatoes on the table before the end of June. As a matter of fact the potatoes did so well that we started digging and eating the new crop on May 28, beating every record in this part of the country for earliness in potatoes. You know how fond a "Dutchman" is of "Irish Potatoes" and as a rule you also know how well he likes to get ahead of his neighbors, beating them just a little bit.

To say that we enjoyed Salzer's May King Potato is putting it mildly and my neighbors, even at this late date, have not quit talking about it, how we scooped them not only on earliest potatoes, but also on the first lettuce, radishes, beans, peas, onions, sweet corn, kohlrabi, cabbage, tomatoes, etc. Your splendid seed and my love for the garden did the rest.

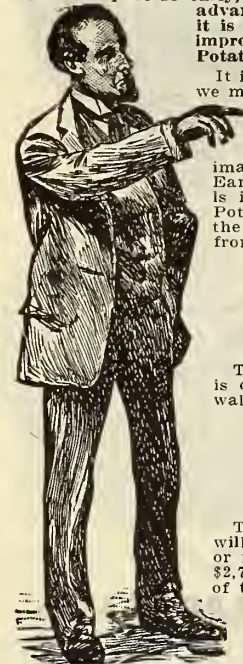
Very truly yours,

Gerhard Schumacher.

Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 75c; bu., \$1.75; 10 bu., \$15.00; bbl., \$4.00; 5 bbl., \$18.50.

Six Weeks Market Potato!

Stand aside, clear the track, make room for this noble Potato, this monarch of general purpose Potatoes! None in the wide world are its equal. It stands alone as the great earliest general purpose Potato! It is without question that the Earliest Six Weeks Market Potato, which we describe on this and the next page, is the best Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other earlier sort, and that is: it is always a reliable yielder. Salzer's Earliest Six Weeks Market, which we call "earliest" because it is a great improvement on the common Six Weeks Market, has never failed to produce extremely early, very large tubered Potatoes. A little later than Salzer's Earliest, but always sure.



It is the great general purpose Potato of the world today. By this we mean that it is good, extremely early, fit for market everywhere in six weeks. It is good for midsummer, it is good for late summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six Weeks Market Potato. There is really no Potato that is its superior except our new Sunlight, and if we had but one Potato to plant, that would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 200 to 400 bushels. It is a wonderful Potato in every respect.

Down in Texas and the Southland

This potato is fairly captivating the hearts of all planters. It is crowding the Red Triumph and Stray Beauty varieties to the wall.

It is the Great Mortgage-Lifting Potato

That is, 10 acres of this early Potato, fit for market in six weeks, will bring, in nine out of ten markets in America, 90c per bushel or for 10 acres, on an average yield of over 300 bushels per acre, \$2,700.00. Now, that pays. That lifts the mortgage and buys lots of things you have long wanted!

George A. Triplett, Ironwood, Mich.: "The Six Weeks Potatoes did splendidly. They will go 400 bu. per acre."

G. Lindemann, Paw Paw, Mich.: "I planted two barrels Salzer's Six Weeks. They are the grandest Potatoes I ever saw. They are pronounced the finest, earliest and best in this county by all who saw them. Will yield fully 200 bu."

R. Taylor, Ashland Co., Wis.: "One pound Early Six Weeks Market Potato yielded 147 pounds of fine, sound, smooth tubers; produced marketable potatoes in six weeks."

Geo. Koenig, Ill.: "It is a dandy. Potatoes in 40 days fit for a king."

W. A. Walker, Ind.: "42 days after planting I dug one peck from 3 hills."

A. E. Ord, Fayette Co., Tex.: "Greatest, earliest Potato on earth. I make no exception. Fit to eat in 28 days, to sell in 38 days."

George W. Beardslee, Wichita, Kan.: "We beg to report that the seeds ordered of you last spring are all right, notably so the Six Weeks Potatoes, and Cabbage and Onion Seeds."

NINE MONTHS

Salzer's Earliest Six Weeks Potato keeps splendidly, cooks and eats splendidly for 9 months after ripe.

\$894.30 ON SIX ACRES

Why, October 10th, Mr. Wm. Brownell, a La Crosse County farmer, received from us a check for \$894.30 for Potatoes grown on less than 6 acres. He was a happy man. He was going to pay off the last mortgage on his farm, and that is what you, Mr. Farmer, can positively do if you plant plenty of Salzer's SIX WEEKS Potatoes. It is the best for general market, best flavored, best early Potato we know of. In addition to this, it is a Potato you can sell every month in the year, because it has magnificent keeping qualities ahead of every other early variety.

EVERYBODY TELLS US

That we are the largest growers of Seed Potatoes in the world; that we handle thousands upon thousands of barrels more than any half dozen seedsmen combined. We believe this to be the case, as we make a great specialty of Seed Potatoes, and believe there is no firm in the world having a finer variety of heavy-cropping Potatoes than we. In the Earliest Six Weeks there is more new blood, more new vigor, than in any Potato, outside of Salzer's Earliest and Sunlight, offered in America today. We have given this Potato a thorough test all over America, and never was a Potato so eagerly sought after, or ever gave better satisfaction than this. There are scores and scores of customers who pronounce it the earliest Potato.

PRICE OF SALZER'S NORTHERN-GROWN EARLIEST SIX WEEKS POTATO

Lb., 30c, postpaid. By Express or Freight: Pk., 60c; bu., \$1.50; 10 bu., \$13.50; 20 bu., \$26.00; bbl., \$3.60; 5 bbl., \$16.50; 10 bbl., \$32.50.

EARLY SAID TO BE THE POTATO IN THE WORLD
THE GREAT SIX WEEKS EARLIEST

SALZER'S EARLY GREAT SIX WEEKS POTATO
AVERAGE YIELD 600 BUS PER ACRE

THIRD WEEK AFTER PLANTING

FOURTH WEEK AFTER PLANTING

PLANTING THE CROP WITH THE ACME POTATO PLANTER

EXAMINING THE CROP THE 5TH WEEK

6TH WEEK OFF FOR MARKET

DON'T BE CARELESS ABOUT SEED STOCK

We know of no seedsman in either Wisconsin, Iowa, Illinois, Dakotas, Michigan, Ohio or Minnesota who has the genuine Salzer's Earliest Six Weeks Market Potato; they are apt to sell you the Common Red River Early Ohio for Six Weeks, hence they are never so early, never so prolific, not nearly so fine! If you wish Salzer's Earliest Six Weeks Market, the Earliest Six Weeks on earth, buy of us—we have them, and make a great specialty of this "Queen among early potatoes!"

PRICE OF SALZER'S NORTHERN-GROWN EARLIEST SIX WEEKS POTATO:

1 lb., 30c; 3 lbs., \$1.00, postpaid. Price, by Freight: Pk., 60c; bu., \$1.50; 10 bus., \$13.50; 20 bus., \$26.00; bbl., \$3.60; 5 bbls., \$16.50,

SCHROEDER'S PEDIGREE STRAIN.—"RED RIVER OHIO POTATO"

"The Romance of the Red River Potato King"

Forty-three years or so ago there appeared in the Western Counties of Minnesota a poor emigrant boy, poor in worldly goods, but possessed with a determination to work and win and build a home, such as thousands of emigrant boys from Germany have done in this great United States of ours. But that boy wanted more—he wanted to become a specialist—a class man—a leader!

That boy, Henry Schroeder by name, after having reached Minnesota, walked way to the West defying hardships and privations, and obtained land in Clay County, upon which to begin life in a new country. He took a hold of farming with the same earnest vim he displayed in crossing the seas, and with an iron will and determination as strong as steel he began, and soon, instead of privation and want, there came abundance, and plenty, and today this man, Henry Schroeder, is the owner of broad acres, thousands of them, almost exclusively devoted to the growing of pedigree potatoes, and so successful has he become that the value of his farm and stocks are written in six figures, while his reputation as a grower of choice early Ohio Potatoes is second to none in this broad land of ours. Mr. Schroeder loves farming. He believes in intensive cultivation. He loves potato growing. He believes in pedigree stock, and his land produces not only the largest, but the very choicest crops of pedigree seed potatoes known to the trade. Into his potatoes he has bred vitality, quality, yield, profit.

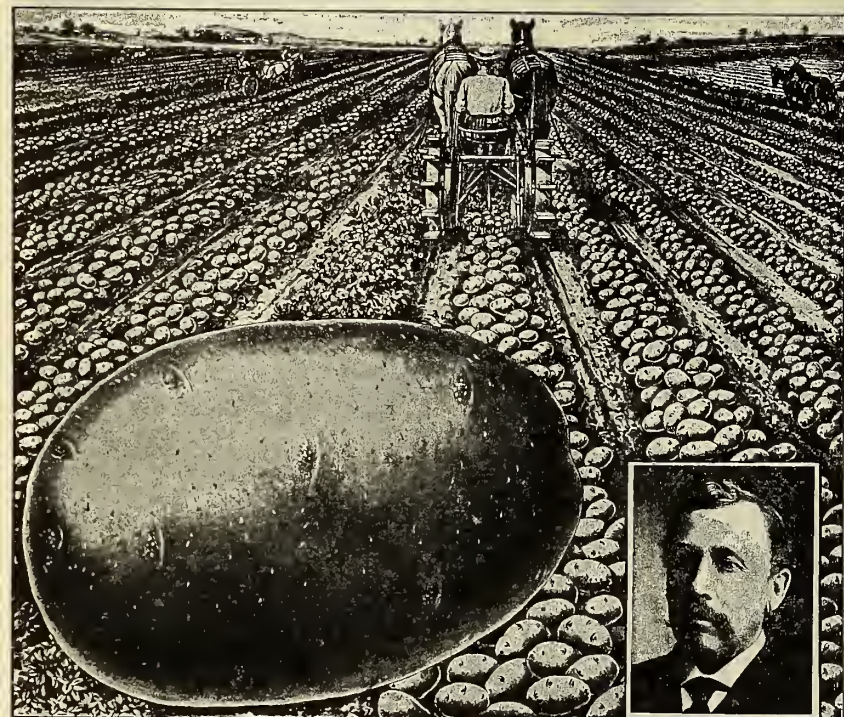
We were fortunate to obtain from Mr. Schroeder this year several thousand bushels of "Schroeder's" Famous Red River Ohios, and we are offering them for seed to such farmers who really want high class, finely selected, thoroughly bred seed potatoes; potatoes standing ready to return to the grower a large crop of fine, early, merchantable tubers—tubers of class and quality.

I want this quality stock, these highly bred Ohios, to go into the hands of quality farmers—farmers who really love a good thing.

Mr. Schroeder has petted and selected and cared and worked over this strain for years and years and I believe there is nothing like it anywhere in the country.

I have placed the price for this pedigree stock so low that everybody who loves a good thing, who wants the best there is, the best the earth can produce, will be able to get sufficient seed for a good start.

(Henry A. Salzer, President.)



SCHROEDER'S RED RIVER OHIO—The Potato for Profit. THE ORIGINATOR HAS GROWN 400 BUSHELS PER ACRE OF THIS STRAIN. SCENE ON SCHROEDER'S GREAT 1000 ACRE FARM—HARVESTING SCHROEDER'S FAMOUS PEDIGREE RED RIVER OHIOS

PRICE: SCHROEDER'S PEDIGREE STRAIN RED RIVER OHIO. Pound, 35c, postpaid. By express or freight: Pk., 75c; bu., \$1.75; 10 bu., \$15.00; bbl., \$4.00; 5 bbl., \$18.50.

SALZER EXHIBITION COLLECTION

There are 10,000 farmers who exhibit Potatoes at their County and State Fairs, etc. For this purpose we have arranged the following magnificent collection, composed as follows:

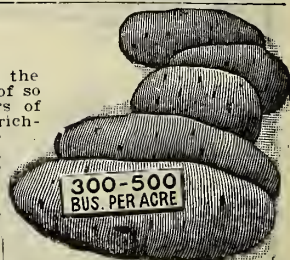
Schroeder's Ohios May King	Salzer's Earliest Irish Cobbler	Noroton Beauty Early Harvest	Sir Raleigh Million Dollar	Green Mountain Salzer's Prizetaker	Uncle Sam Gold Coin
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1/2 Peck each above 12 splendid varieties, \$3.75; 1 peck each above 12 splendid varieties, \$6.00.

NEW BURBANK

The Burbank is a creation of that California Wizard who has produced such wonderful results in the crossing of fruits, flowers and vegetables. But of all the things he has ever done, nothing has been so great a benefit to the world as the Burbank Potato, and we have taken this Burbank and by years of selecting and care in growing—selecting a type as to heaviness in yield, uniformity in ripening and richness in flavor, so that today the New Burbank is without a peer as a quality late potato. It's the late potato of your dreams. Nothing on earth superior and when it comes to yields we are almost afraid to tell you. On our own fields this past year under high cultivation it produced 408 bushels to the acre and our farm manager tells me that if the weather conditions had been right during August, he would not have been a bit surprised to have plowed out 100 bushels more.

Price: Lb., 35c, postpaid. By express or freight: Pk., 60c; bu., \$1.50; 10 bu., \$13.50; bbl., \$3.75; 5 bbl., \$17.50.



5228—THE ACME POTATO PLANTER, 75c

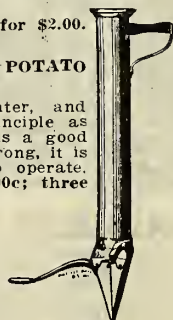
This is a wonderful invention. Anybody having from 1 to 30 acres of potatoes to plant will find the Acme will do the work better, cheaper and quicker than any other machine made.

Any Man Can Plant Two Acres with perfect ease in a day. Price, 75c; 3 for \$2.00.



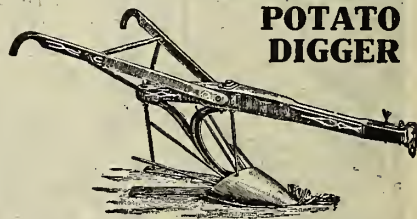
5227—THE PEERLESS POTATO PLANTER

It is a tubular planter, and works on the same principle as the Acme Planter. It is a good tool, it is simple, it is strong, it is durable, and is easy to operate. Weight, 5 lbs. Price, 90c; three for \$2.50.



Peerless

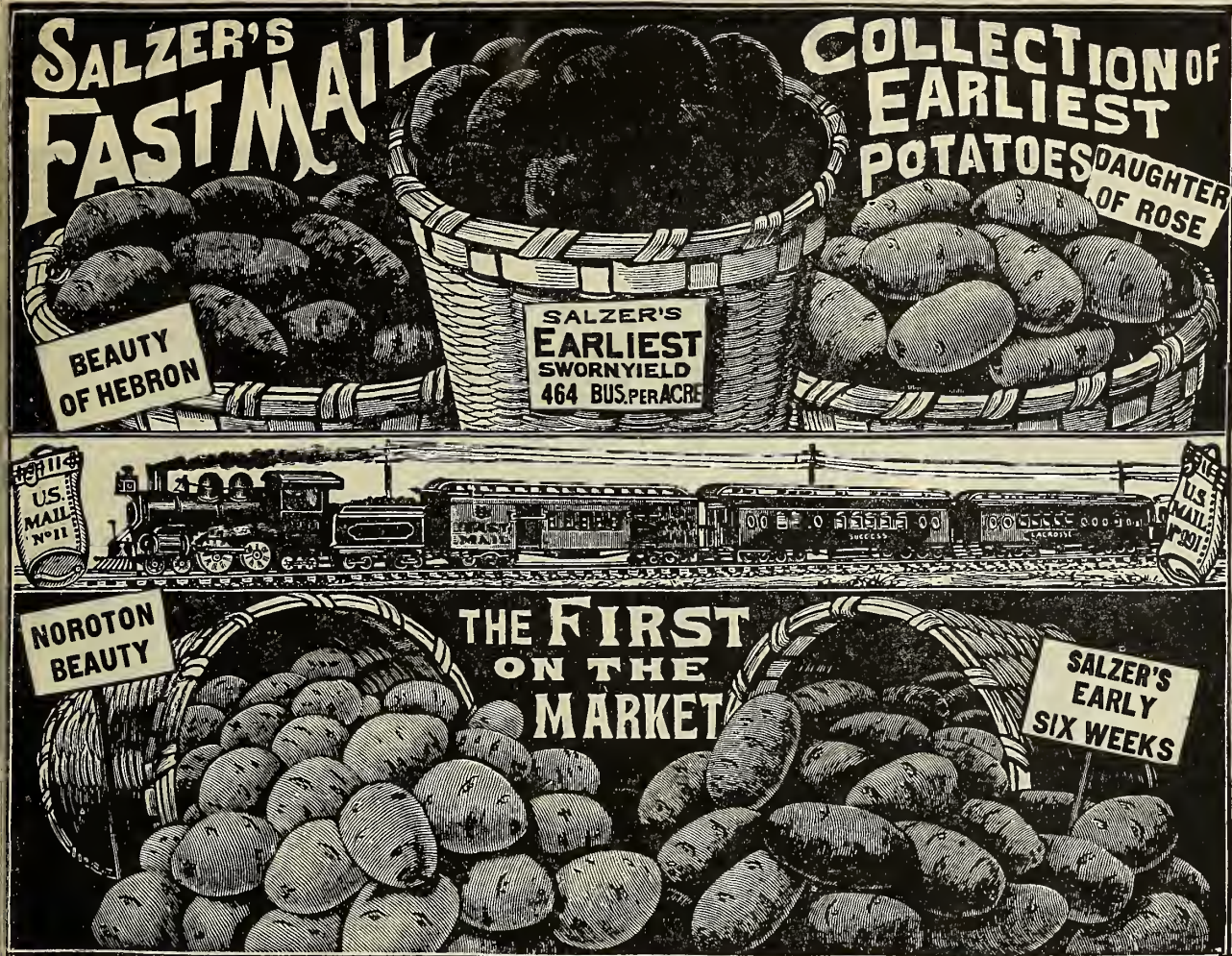
POTATO DIGGER



5226—POTATO DIGGER

A great labor saver; works quickly, is never out of repair, and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective. Get one for the boys and make the digging of potatoes the fun of the farm work. You will like it. The price is very low.

Price only \$6.50.



1 SALZER'S EARLIEST POTATO

This is the earliest Red Potato in the world. Every Potato is beautiful as a picture. There is no variety that we know of that makes so handsome an appearance that is so extremely early as Salzer's Earliest. It is the Potato that gets there in earliness quicker than any other variety on earth.

464 BU. PER ACRE

The Rural New Yorker, the greatest American authority on Potatoes, has this to say regarding Salzer's Earliest: "Of the 58 kinds of Early Potatoes on trial this season Salzer's Earliest proved to be the earliest. The yield was at the rate of 464 bushels to the acre, the Potato being round and of a reddish color like the early Bermuda Potatoes. The flesh is white and the quality very good."

WE CHALLENGE THE WORLD

to produce an earlier Potato than Salzer's Earliest, and will gladly pay \$5.00 a pound (that would be at the rate of \$825.00 a barrel) for an earlier, finer Potato than Salzer's Earliest.

We urge everybody desiring the earliest Red Potato on earth to try this sort.

SALZER'S EARLIEST

Price: Lb., 30c. postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.75; 10 bu., \$16.00; bbl., \$4.50; 5 bbl., \$21.50.

2 NOROTON BEAUTY

This new early potato was introduced two years ago and sold for very high prices. The introducers claim for it the following merits:

"It is the Earliest Potato ever grown.

"It is fully as productive as any main crop of late sorts.

"It is handsomer in appearance and more uniform in size and shape than any other variety.

"Its table quality is superb and it keeps longer than any other sort, early or late.

"It is the best all around potato in existence.

"It's an offspring of the world famous peachblow, only it is far superior to its parent."

"I love this potato. It is of superlative quality, such fine shape and size that it is always found in our kitchen and I know if you will once grow same you will never let a season go by without storing some of them in your cellar."

Price, Noroton Beauty: Lb., 30c. postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.50; 10 bu., \$13.50; bbl., \$3.75; 5 bbl., \$17.50.

3 EARLY BEAUTY OF HEBRON.

This very highly prized variety is one of the most popular potatoes grown, especially in the East, owing to its superlative flavor, good yielding qualities and good keeping qualities.

Price: Lb., 30c. postpaid. Price, by Express or Freight: Pk., 50c; bu., \$1.60; 10 bu., \$15.00; bbl., \$4.25; 5 bbls., \$20.00.

4 DAUGHTER OF EARLY ROSE

The Early Rose was for forty years the great "Earliest" Potato. Of course, it has now taken a back seat as to earliness, but its Daughter, introduced by us, surpasses the old Rose in earliness, yield, beauty, charming qualities, splendid yields. Yes, it is immeasurably ahead of the old Early Rose. It's like it only in shape, but about 50 per cent better in quality. It's a great winner. It's bound to please you.

Price: Lb., 30c. postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.50; 10 bu., \$13.75; bbl., \$3.75; 5 bbls., \$17.50.

5 Six Weeks Earliest Best Potato, Pages 162 and 163.

Fast Mail Collection Bbl. \$4.20 3 Bbls. \$12.25

\$4.20

Fast Mail Collection

- 2 Pecks Salzer's Earliest.
- 2 Pecks Beauty of Hebron
- 2 Pecks Noroton Beauty.
- 2 Pecks Six Weeks
- 2 Pecks Daughter of Rose

In all 11 Pecks separately packed for \$4.20; 3 bbls., \$12.25.

The great advantage gained in buying this Potato Collection is, for a small \$4.20 you get a start with five great varieties. From these you select the best sort, or sorts, adapted to your soil and climate. They will pay you 500 per cent profit.

Big Profit Collection

1 Barrel \$3.75—3 Barrels \$11.00



A Barrel of This Famous Collection Should Yield 150 Bushels.

1 HARVEST KING

Some years ago we offered this remarkable Potato for the first time, and ever since we have been short of same, as the demand always exceeds the supply. It has been grown at the rate of 1,000 bushels per acre. It is a magnificent sort, nice, large, sound, white tubers, very rich and delicate in flavor, splendid either for cooking, baking or slicing; indeed, it is one of the very best all around Potatoes known. We heartily recommend same.

Price: Lb., 40c; 3 lbs., \$1.00, postpaid. Price, by Freight: Pk., 60c; 3 pks., \$1.40; bu., \$1.75; bbl., \$4.00.

2
Schroeder's Famous Ohio Won the Hearts of Thousands of Potato Planters Last Year See Page 164

3 IRISH COBBLER

Considering yield, quality and appearance, is one of the best of all early varieties and surely enjoys a larger sale in the South and East than any other early sort.

There is really no potato that beats the Irish Cobbler. It is fine for the south, splendid for the middle section and a wonderful producer for the far north. It does well everywhere and it is a potato of unusual quality.

The Irish Cobbler is one of the most reliable, and fast becoming one of the most popular of the early varieties. It is of handsome, cream-white color, and of excellent quality, making it most desirable for the best trade. It is a vigorous grower, ripens uniformly, and a good keeper; in short, one of the best all-around, early potatoes now on the market. We have under cultivation each season a large acreage of this variety and can furnish our customers with clean, pure and handsome seed while the supply lasts.

Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.50; 10 bu., \$13.50; bbl., \$3.75; 5 bbl., \$17.50.

4 WHITE OHIO

A potato par excellence — nothing finer or superior in quality, yield, sturdiness and earliness. It's a magnificent potato, almost pure white in color, very mealy. Always scarce and hard to get. Everything said about the Schroeder's Ohio is really beaten by the White Ohio for it's par excellence!

Price: Lb., 30c, postpaid; pk., 90c; bu., \$1.90; bbl., \$5.00; 3 bbl., \$14.00.

5 UNCLE SAM

If there is a better late potato than Uncle Sam we don't know it! Please read it upon page 161. For vigor of growth, for unusual health and uniformly big yields, the Uncle Sam stands well at the top!

Price: Pk., 60c; bu., \$1.75; bbl., \$4.00.

\$3.75

BIG PROFIT COLLECTION

Think of it! For but \$3.75 you get the opportunity to try out 5 magnificent varieties and select for your future plantings that sort, or sorts, doing best on your soil.

This great collection, this marvel as to yield, quality, form, beauty and vigorous growth and health, we offer at \$3.75 a barrel—a price sure to please each and every farmer and make big profit.

- 1 Peck Harvest King
- 2 Pecks Schroeder. See page 164.
- 3 Pecks Irish Cobbler
- 2 Pecks White Ohio
- 3 Pecks Uncle Sam

In all 11 pecks, separately packed (1 bbl.), for only \$3.75; 3 bbls., \$11.00.
 Potato Seed. Price: Pkg., 20c.

GIVE THE CHILDREN A CHANCE TO GROW MONEY—IN GINSENG—SEE PAGE 70

SALZER'S GOOD TIMES POTATO COLLECTION



ONE BARREL OF THIS COLLECTION
WILL YIELD
220
BUSHELS.



1. SALZER'S GOOD TIMES

If each farmer—take the grand state of Iowa where I was born—in Iowa would plant 2 acres of Salzer's Good Times Potato—instead of importing from Wisconsin, Illinois, Minnesota, Colorado and the Dakotas 3,000,000 bushels of eating potatoes for her own use—she would have that many for sale! That's the kind of potato to Good Times is!

Now, this Good Times Potato is going to come in for its share of the credit among farmers in making good times. Ordinarily the Potatoes are very large, fill a bushel quickly, are of fine grain, fine white color, cook finely and like a snowball, and are of quality unsurpassed. It is a Potato to stick to for all purposes, and one that will give the farmer tremendous satisfaction. 620 bushels per acre were our trial yields last year. Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 75c; bu., \$1.80; 10 bu., \$16.00; bbl., \$4.50; 5 bbl., \$20.00.

2. SALZER'S PRIZETAKER

If we had twenty pages of our Catalogue, we could use all for description and testimonials of Salzer's Prizetaker Potato. It is the only great reddish skinned Potato extant—it has had a tremendous demand all over the United States; if same is planted once, it will never miss on the Farm—owing to its superb quality and enormous yield.

It has been grown at the rate of 200, 400, yes, 500 bushels per acre. It is a magnificent sort, nice, large, sound tubers with a reddish skin, and white flesh, very rich and delicate in flavor, splendid either for cooking, baking or slicing; indeed, it is one of the very best all around Potatoes known. We heartily recommend same.

Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 75c; bu., \$1.60; 10 bu., \$14.50; bbl., \$3.90; 5 bbl., \$17.00.

3. SIR WALTER RALEIGH

When I tell you that this potato was introduced by Mr. Carman, that it is a seedling of the old Rural New Yorker No. 2, that it resembles this variety in shape, but that it beats it almost two to one in yield and quality you will think it is a great potato. For really, there has been no white potato introduced in many years that has gotten far ahead of the Rural New Yorker as a late sort.

This potato is surely in a class by itself and Mr. Carman believed when he produced this creation that it would outstrip and outgrow and outyield every other late variety and he has gotten pretty close to it, for when it comes to yielding it will plow out on acre after acre on a 40 or 80-acre potato field at the rate of 250 to 350 bushels per acre, and that is yielding some.

Sir Walter Raleigh resembles the Rural in shape, but is a little more buff in color, the flesh is whiter, and it is from four to six days earlier than the Rural, and the tubers are more uniform with practically no small ones, every one being of marketable size. It is unquestionably the best of the Rural type, being not only the finest eating potato, but also the heaviest yielder of that class. Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 75c; bu., \$1.75; 10 bu., \$15.00; bbl., \$4.00; 5 bbl., \$18.50.

4. EARLY OHIO

This is a famous Potato, and it is safe to say more are grown than of all other early sorts combined. Price, by Express or Freight: Pk., 40c; bu., \$1.30; 10 bu., \$12.50; bbl., \$3.50.

5. EARLY HARVEST

A splendid Early White Potato. In great demand east, south and north. Price: Lb., 30c, postpaid. Price, by Express or Freight: Pk., 60c; bu., \$1.65; 10 bu., \$13.50; bbl., \$3.80; 5 bbl., \$17.50.

SALZER'S GOOD TIMES COLLECTION FOR \$4.00 A BARREL

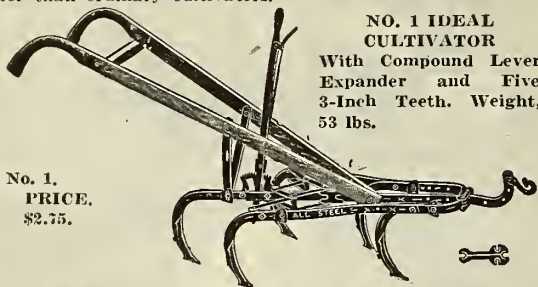
\$4.00

{ For \$4.00 you get a start with five great varieties. From these you select the best sort, or sorts, adapted to your soil and clime. They will pay you 500 per cent profit.

2 Pk. Salzer's Good Times	3 Pk. Sir Walter Raleigh	} In all, 11 pecks, separately packed, for only \$4.00; 3 bbl., \$11.50.
2 Pk. Early Ohio	2 Pk. Salzer's Prizetakers	
2 Pk. Early Harvest		

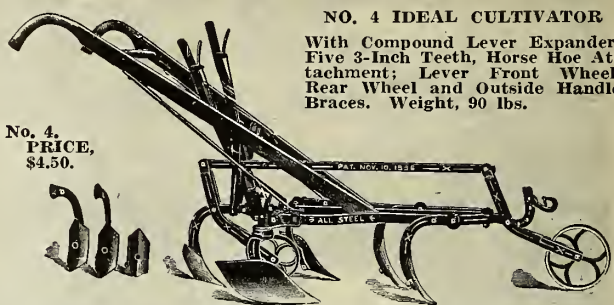
SALZER'S IDEAL HORSE CULTIVATORS

ALL PRICES ON THIS PAGE F. O. B. LA CROSSE, WIS.
 By means of a compound lever expander the Ideal Cultivators can be expanded instantly or reduced from 23 to 12 inches by a single move, without loosening any bolts. By putting bolts in outside holes of expander they can be expanded to 27 inches, a width greater than ordinary cultivators.



No. 1.
 PRICE,
 \$2.75.

NO. 1 IDEAL CULTIVATOR
 With Compound Lever Expander and Five 3-Inch Teeth. Weight, 53 lbs.



No. 4.
 PRICE,
 \$4.50.

NO. 4 IDEAL CULTIVATOR
 With Compound Lever Expander, Five 3-Inch Teeth, Horse Hoe Attachment; Lever Front Wheel, Rear Wheel and Outside Handle Braces. Weight, 90 lbs.

Extras Which Can Be Used for Nos. 1 and 4

Beet Weeder Attachment, per pair	.50
3 Extra Sweeps (2 10-inch and 1 12-inch)	.60
7-Tooth Extension, per pair (weight, 12 lbs.)	1.00
Spring Teeth with Block and Bolts, per set of 5	1.25
Best Horse Hoe Attachment, per set	1.00
3-Inch Cultivator Teeth with Bolts, each	.10
Front Lever Wheel	.60
Rear Wheel, Depth Regulator	.40
Outside Handle Braces, per pair	.15

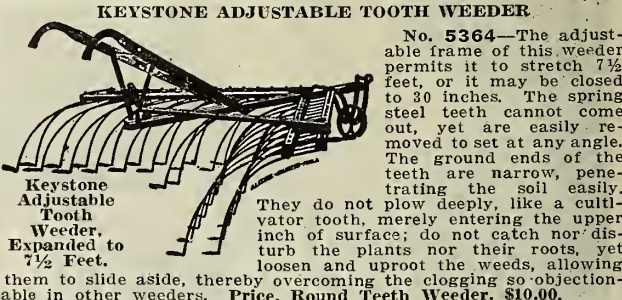
No. 4 Ideal Cultivator, the most complete cultivator. Same as No. 1, but with the following extras: Best horse hoe attachment, lever front wheel, rear wheel depth regulator; outside handle braces.

The lever wheel and rear wheel enable the operator to control, absolutely, the working depth of the teeth. With these attachments the cultivator runs very steady. The lever wheel enables the operator to change its depth in a moment and while in motion, and to turn easily at the end of the row. Price, \$4.50.



COMBINED HARROW AND CULTIVATOR
 No. 5114—With Compound Lever Expander, Outside Handle Braces and Front Wheel

It is splendid for Corn, Tobacco, Cotton, Potatoes, etc. It thoroughly pulverizes. Teeth are of steel, diamond shaped, can be quickly changed, reversed, etc., making four changes—so you really have four different kinds of Cultivators in this one. By means of a lever attachment it can instantly be narrowed to 9 inches, and extended to 30 inches. Weight, 63 pounds. Price, only, \$3.25.



KEYSTONE ADJUSTABLE TOOTH WEEDER

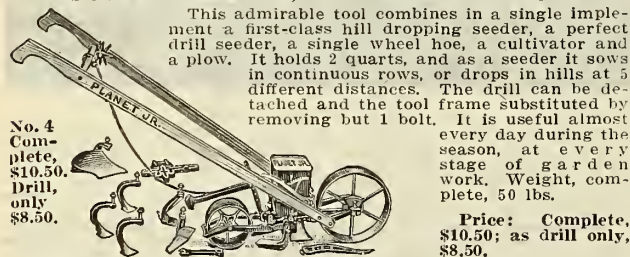
Keystone Adjustable Tooth Weeder. Expanded to 7½ Feet.

No. 5364—The adjustable frame of this weeder permits it to stretch 7½ feet, or it may be closed to 30 inches. The spring steel teeth cannot come out, yet are easily removed to set at any angle. The ground ends of the teeth are narrow, penetrating the soil easily. They do not plow deeply, like a cultivator tooth, merely entering the upper inch of surface; do not catch nor disturb the plants nor their roots, yet loosen and uproot the weeds, allowing them to slide aside, thereby overcoming the clogging so objectionable in other weeders. Price, Round Teeth Weeder, \$10.00.

Planet Jr. Farm and Garden Tools

Space here will only permit our showing and describing a few Planet Jr. tools, but we will mail to all who ask for it, a complete catalogue of Planet Jr. Implements, free of charge.

PLANET JR. NO. 4, COMBINED HILL AND DRILL SEEDER, SINGLE WHEEL HOE, CULTIVATOR AND PLOW

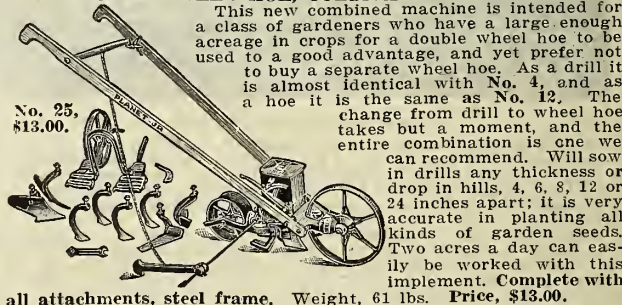


No. 4 Complete, \$10.50. Drill, only \$8.50.

This admirable tool combines in a single implement a first-class hill dropping seeder, a perfect drill seeder, a single wheel hoe, a cultivator and a plow. It holds 2 quarts, and as a seeder it sows in continuous rows, or drops in hills at 5 different distances. The drill can be detached and the tool frame substituted by removing but 1 bolt. It is useful almost every day during the season, at every stage of garden work. Weight, complete, 50 lbs.

Price: Complete, \$10.50; as drill only, \$8.50.

PLANET JR. NO. 25, COMBINED HILL AND DRILL SEEDER, DOUBLE WHEEL HOE, CULTIVATOR AND PLOW



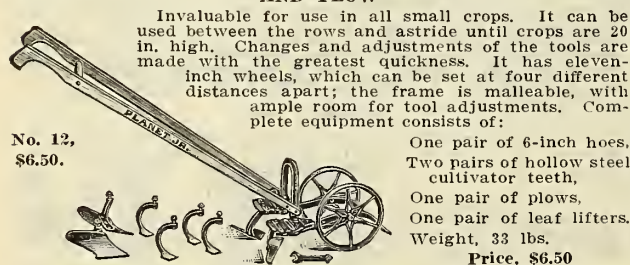
No. 25, \$13.00.

This new combined machine is intended for a class of gardeners who have a large enough acreage in crops for a double wheel hoe to be used to a good advantage, and yet prefer not to buy a separate wheel hoe. As a drill it is almost identical with No. 4, and as a hoe it is the same as No. 12.

The change from drill to wheel hoe takes but a moment, and the entire combination is one we can recommend. Will sow in drills any thickness or drop in hills, 4, 6, 8, 12 or 24 inches apart; it is very accurate in planting all kinds of garden seeds. Two acres a day can easily be worked with this implement. Complete with

all attachments, steel frame. Weight, 61 lbs. Price, \$13.00.

PLANET JR. NO. 12, DOUBLE WHEEL HOE, CULTIVATOR AND PLOW



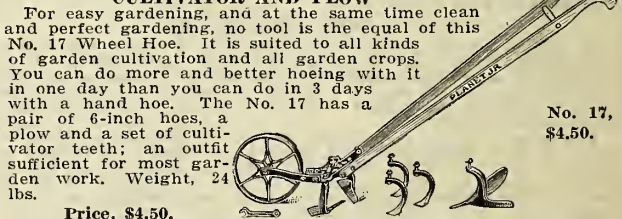
No. 12, \$6.50.

Invaluable for use in all small crops. It can be used between the rows and astride until crops are 20 in. high. Changes and adjustments of the tools are made with the greatest quickness. It has eleven-inch wheels, which can be set at four different distances apart; the frame is malleable, with ample room for tool adjustments. Complete equipment consists of:

- One pair of 6-inch hoes.
- Two pairs of hollow steel cultivator teeth.
- One pair of plows.
- One pair of leaf lifters.
- Weight, 33 lbs.

Price, \$6.50

PLANET JR. NO. 17 SINGLE WHEEL HOE CULTIVATOR AND PLOW



No. 17, \$4.50.

For easy gardening, and at the same time clean and perfect gardening, no tool is the equal of this No. 17 Wheel Hoe. It is suited to all kinds of garden cultivation and all garden crops. You can do more and better hoeing with it in one day than you can do in 3 days with a hand hoe. The No. 17 has a pair of 6-inch hoes, a plow and a set of cultivator teeth; an outfit sufficient for most garden work. Weight, 24 lbs.

Price, \$4.50.

PLANET JR. NO. 17½ SINGLE WHEEL HOE AND CULTIVATOR

Same as No. 17, but with only a pair of 6 in. hoes and 3 cultivator teeth; the lifter is also included. Weight, 20 lbs. Price, \$4.00.

PLANET JR. NO. 11, DOUBLE WHEEL HOE, CULTIVATOR, PLOW AND RAKE

Same as No. 12, but with the following additional attachments: One pair 4½-inch hoes; two 3-tooth rakes; two 5-tooth rakes. Weight, 37 lbs. Price, \$8.50.

PLANET JR. NO. 13, DOUBLE WHEEL HOE This tool is the No. 12, with the 6-inch hoes only, these being the tools that are generally used. Any or all of the other tools may be added at any time. Weight, 27 lbs. Price, \$4.25.

ALL PRICES ON THIS PAGE F. O. B. LA CROSSE, WIS.

SALZER'S GREAT CONSTELLATION!

10 TOOLS IN ONE

SEEDERS. DRILLS. HOES. CULTIVATORS. RAKES. MARKERS. ETC. ETC. ALL FOR \$8.00

TEN TOOLS IN ONE \$8.00

AS A SEEDER ONLY

SOWING STRAIGHT AND MAKING NEW ROW

AS A FURROWER AND MARKER

AS A HILLER OR FURROW-CLOSER

HOEING BOTH SIDES OF THE ROW

AS A WEED EXTERMINATOR

CULTIVATING BETWEEN THE ROWS

AS A FINE CULTIVATOR

AS A RAKE

AS A PLOW NO. 11

The manufacturers of this magnificent machine, whose western headquarters and general agents we are, say of this wonderful tool: **THIS CONSTELLATION** is presented a brilliant assemblage of the New Universal Garden Drill, Wheel Hoe, Cultivator, Rake and Plow, for use either as a **ONE WHEEL** { Cultivator, Plow, Hoe, Marker, Rake, } **Ten Implements in One.** OR **TWO WHEEL** { Seeder, }

The attachments consist of:
 1 Cultivator Frame. 1 pair Plows. 1 pair Narrow Cultivator Teeth. 1 Center Cultivator Tooth.
 1 pair Hoers. 1 pair Rakes. 1 pair Wide Cultivator Teeth. 1 pair Markers.
4970—PRICE OF ABOVE GREAT CONSTELLATION, 10 TOOLS IN ONE (No. 19), ONLY \$8.00; (with Plow No. 11, \$8.75). Weight, 74 lbs.
 P. S.—Full catalogue description, showing the minutest details for working this magnificent tool, given with each order.

17—NEW UNIVERSAL GARDEN DRILL

It is a larger Drill than the Gem, does its work splendidly. The flow of seed can be instantly stopped by means of the attachment on the handle. The index is right under your eye, while the hopper containing the seeds is easily watched. Weight, 55 lbs. Price, \$6.25.



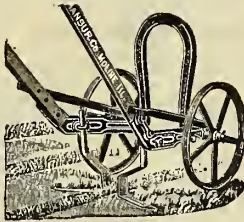
18—NEW UNIVERSAL GEM GARDEN DRILL



There are thousands of people who want a small Drill, who have but a few seeds to sow. It is low priced, is never out of order and works like a charm. Does as good seeding as the great Constellation. Weight, 40 lbs. Price, \$5.00.

McGEE CULTIVATOR

4957—It has two wheels connected by a high arch; to the rear of the arch are fastened short beams having handles, and these beams are arranged for different kinds of attachments. The handles are connected also with the arch by lateral springs, by means of which adjustment to and from the row is accomplished, instantly, and the knives at the same time kept under perfect control.



Each cultivator has a pair of cultivators, a pair of hoers, and a wrench. It can be used from one to four inches in depth. Weight, 30 lbs. Price, \$4.00.

11—NEW UNIVERSAL SINGLE-WHEEL HOE, CULTIVATOR, PLOW AND RAKE, has the following attachments: 1 pair Hoers, 5 Cultivator Teeth, 1 pair Plows, 1 pair Rakes and 1 Vine or Leaf Guard. It is a splendid tool. Weight, 31 lbs. Price, only \$4.50.



No. 11. Price, only \$4.50

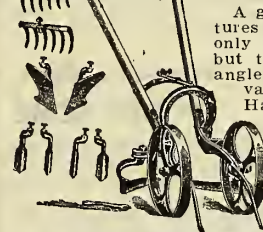
NEW UNIVERSAL STEEL FRAME GARDEN PLOW

116—Complete, as illustrated. The attachments are 1 Double Tongued Cultivator, 1 Rake, 1 Sweep or Scuffle Hoe and 1 Land-slide Plow. Weight, 40 lbs. Price, \$2.80.



118—Like 116, with Push Bar; weight, 42 lbs. Price, \$3.40
119—Like 116, but without the Rear Wheel and Push Bar; weight, 30 lbs. Price, 2.50

14—NEW UNIVERSAL DOUBLE-WHEEL HOE, CULTIVATOR AND RAKE

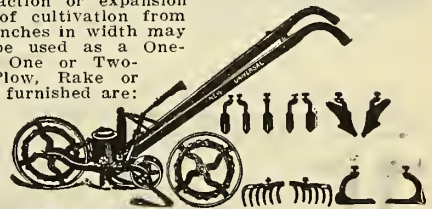


A grand hand Cultivator. One of the features is the adjusting arch, by which not only the depth of the work can be gauged, but the pitch also can be adjusted at any angle desired. Does the work as a Cultivator, as a Weeder, as a Plow, as a Harrow, as a Hoe or Scraper to utmost perfection. It is A No. 1 to work both sides of the row at one passing. The hoe blades can be set to turn inside or out. A splendid tool for onion cultivation. Weight, 40 lbs. Price, \$5.00.

22—NEW UNIVERSAL COMBINATION HILL AND DRILL SEEDER, CULTIVATOR, PLOW, RAKE AND MARKER

A Combination of the well-known New Universal Hill and Drill Seeder, and the unexcelled High Arch Expansion Wheel Hoe. Has wheels 15 1/2 inches in diameter, High Steel Arch and of height to allow cultivation of plants 20 inches in height. Adjustable pads allowing contraction or expansion so that any width of cultivation from the narrowest to 20 inches in width may be obtained. Can be used as a One-Wheel Seeder or a One or Two-Wheel Cultivator, Plow, Rake or Marker. Attachments furnished are:

- 1 pair Hoers,
- 1 pair Plows,
- 1 pair Rakes,
- 1 Wheel Extra,
- 1 pair Vine Guards,
- 5 Cultivator Teeth.



Weight, 100 lbs. Price, \$9.00.



10—NEW UNIVERSAL GARDEN HAND PLOW

\$1.65

A labor saving little instrument. Plows deeply. Very useful for every gardener. Weight 19 lbs. Price, \$1.65.

13—NEW UNIVERSAL SINGLE WHEEL HOE With Hoe Blades only; no other attachments. Weight, 22 lbs. Price, \$2.75.

15—NEW UNIVERSAL DOUBLE WHEEL HOE Same as No. 14, but with Hoe Blades only. Weight, 30 lbs. Price, \$3.50.

16—NEW UNIVERSAL HILL AND DRILL SEEDER Same as No. 17, with Hill dropping attachment. Weight, 57 lbs. Price, \$7.00.

FARM AND GARDEN IMPLEMENTS

PRICES ARE F. O. B. LA CROSSE, WIS., UNLESS OTHERWISE NOTED

LA CROSSE HAND SEEDER

5252—This Seeder will pay for itself in sowing 5 acres twice over. It was brought forward to meet the demand for a cheap, perfect Hand Seeder. Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 40 to 60 acres can be sown in a day according to the kind of seed used. It sows Grasses, Clovers, Grain and Fertilizers, throwing clover 18, timothy 15, millet and flax 18, and wheat 25 feet. Full directions accompany each machine. Weight, packed, 9 lbs. Price, 95c by express or freight.

A postcard will bring Salzer's large Implement Catalog.

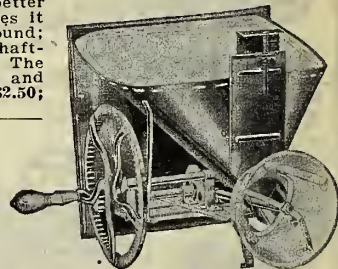


IMPROVED CYCLONE SEEDER

5251—The Cyclone Seeder sows all kinds of grain and grass and clover seed perfectly; also fertilizers, ashes, etc. The machine is supplied with a slanting feed board, a recently patented tin distributing wheel which scatters feed evenly, and an automatic feed adjustment so that the seed can be let out or shut off instantly. The flow of the seed is uniform and the distribution even; it never clogs. The frame is made from well seasoned yellow poplar and the curved parts from tough sycamore. Has a heavy duck hopper, holding 1/2 bushel; sows 5 acres per hour. Full operating directions with each machine. Will meet the most exacting demand and we cannot recommend it too highly. Weight, packed, 7 pounds. Price, \$1.50.

WISCONSIN SEEDER

5258—Very similar to the well-known Cahoon Seeder but better and cheaper. It does all the work the Cahoon does, and does it fully as quick and as accurate. It is a good machine all around; no other machine like this is nearly as well made. Every shaft-bearing is drilled through the solid malleable iron frame. The gate slides readily up and down not with a pull and jerk and is easily adjustable to regulate the flow of seed. Price, \$2.50; weight, 9 lbs.. ready for shipment.



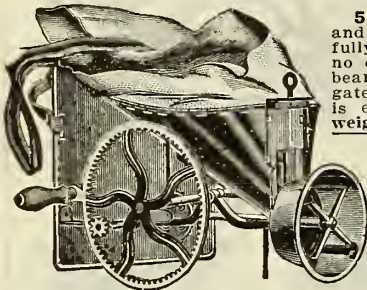
Wisconsin Seeder

CAHOON HAND SEEDER

5250—Sows all kinds of Grain and Grass Seeds, and at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye, and Barley 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy, 18 feet. The bag and hopper will hold about 22 quarts. Weight, packed, 14 lbs. Price of Cahoon Seeder, \$3.00.

THOMPSON'S WHEELBARROW SEEDER No. 2

5257—This is a perfect Seeder; sows 40 acres per day. A great seeder for sowing all Clover, Millet, Timothy, Flax and all other Grass Seeds. Weight, 45 lbs. Price, 14-foot Hopper, \$8.00.



Cahoon's Broadcast Seeder

EUREKA GARDEN-SEED DRILL

5038—It will sow and cover Beets, Cabbage, Carrots, Celery, Lettuce, Onions, Radishes, Spinach, Turnips, and such seeds with the greatest regularity, better and faster than hand work. It's not a toy, but a strong, practical machine. Weight, 3 1/2 lbs. By express, 80c.



Eureka

THE MICHIGAN WHEELBARROW SEEDER

Will sow Clover, Flax, Timothy and other Grass Seed. Warranted.

This machine is designed to sow all small seeds separately or mixed at any quantity per acre. It is light and very easy to operate, only requiring the mere wheeling along after being adjusted to the required amount of seed per acre. The feed is governed by the wheel and you may walk fast or slow; it regulates itself and all the ground the seeder passes over is evenly sprinkled with seed.

5254—12-ft. Hopper; Wt. 40 lbs..\$6.00 **5255**—14-ft. Hopper; Wt. 43 lbs..\$6.50 **5256**—16-ft. Hopper; Wt. 45 lbs..\$7.00



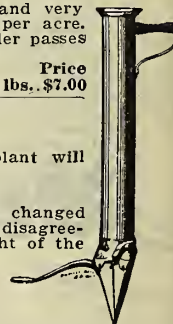
Michigan

THE ACME POTATO PLANTER

5228—This is a wonderful invention. Anybody having from 1 to 30 acres of potatoes to plant will find the Acme will do the work better, cheaper and quicker than any other machine made.

Any man can plant two acres with perfect ease in a day.

The erect position, the carrying of the seed on the shoulder, the ease with which it can be changed from one shoulder to the other, combine to relieve that part of the farm work of much of its disagreeableness. "Almost as easy as walking!" is the remark of many who have used it. The weight of the planter is only 2 1/2 pounds. Weight, 4 lbs., packed. Our price this year is only 60c.



Peerless

THE PEERLESS POTATO PLANTER

5227—It is a tubular planter, and works on the same principle as the Acme Planter. Some people prefer same on account of not having to drop the Potato so far as in the other Planters. It is a good tool, it is simple, it is strong, it is durable, and is easy to operate. Anybody buying same will be delighted therewith. Weight, 5 lbs. Price, 90c; three for \$2.50.

ACME CORN PLANTER

One of the best, most handy and quickest hand corn planters on earth. Place corn hopper on side of handle and plant to any depth, and as rapid as you desire. Weight, 4 lbs. **4928**—Price, each, 75c. **4929**—With Pumpkin Seed Attachment, 90c. **4930**—With Fertilizer Attachment, \$1.50. **4931**—With Fertilizer and Pumpkin Seed Attachment, \$1.75.

TRIUMPH CORN PLANTER

4913—Similar to, and equally as good as, the Acme, except that it has no fertilizer attachment. Weight, 5 lbs. **4912**—With Pumpkin Seed Attachment, 90c.

WOOD BEAM WING-SHOVEL PLOW

5214—An admirable Plow for hilling and digging potatoes, etc. It is a Single Shovel Plow, with adjustable Steel Wings. Weight, 33 lbs. Price, \$2.25.

DOUBLE-SHOVEL MALTA PLOW

5215—Extra heavy steel beam shovels. Shovels 6x11 in.; plow has adjustable clevises. Best double-shovel plow to be found for the money. Weight, 46 lbs. Price, each, \$2.25.

WOOD BEAM EMPIRE ONE-HORSE PONY STEEL PLOW

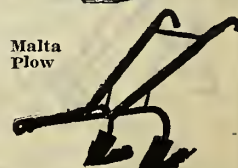
5212—With steel standard and cap, sloping landside and adjustable slip heel, wood beam, 7-in. cut. Works everywhere as a general purpose plow. Weight, 38 lbs. Price, \$2.25.

5213—Same as above, cut 8 inches. Weight, 42 lbs. Price, \$2.50.

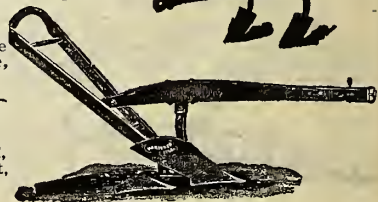
Wing Shovel Plow



Malta Plow



Pony Steel Plow



Triumph Corn Planter

ALL PRICES ON THIS PAGE ARE F. O. B., LA CROSSE, WIS.

20th CENTURY AUTOMATIC CREAM SEPARATOR

Over 100,000 sold of these remarkable Cream Separators in the past few years. Just the thing that farmers who keep from 1 to 10 cows have been looking for. It is a Separator that we do not see how they can get along without; indeed, when once used they would not part with it for fifty times the cost. It separates the cream from the milk in from 30 minutes to one hour, and leaves much less than 1 per cent butter fat on the milk, which is really as good as the very best separators costing fifty times as much can do.



PRICE:

	Tin	Copper
4934—7-gal., for 1 to 2 cows....	\$3.00	\$ 6.00
4935—11-gal., for 2 to 3 cows....	3.50	7 00
4936—18-gal., for 3 to 4 cows....	3.75	8.50
4937—26-gal., for 4 to 7 cows....	5.25	10.00
4938—35-gal., for 7 to 10 cows....	6.75	12.00
4939—47-gal., for 10 to 15 cows....	7.50	15.00

20TH CENTURY DEEP-SETTING CREAM SEPARATOR

Many people prefer a process for separating cream from the milk so they can have undiluted milk for table use. This Separator meets this demand in every respect. The milk is all in one vessel, no skimming in pans or crocks to wash, and is easily kept clean. Sweet milk can be drawn from the Separator at any time without disturbing the cream. The inner can holds the milk and the outer room is for water. Satisfaction is guaranteed or money will be refunded.



PRICE:

	Copper	Tin
4946—3-gal., 1 to 2 cows.....	\$6.00	\$5.50
4947—5-gal., 2 to 3 cows.....	7.00	6.00
4948—8-gal., 4 to 5 cows.....	8.00	7.00
4949—12-gal., 6 to 8 cows.....	9.50	8.00

NEW ENGLAND ROOT CUTTER

5056—A great many hundreds of these are sold annually. They do their work well and save their cost in one week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. Price, each, \$6.00; weight, about 80 lbs.



MONARCH ROOT CUTTER

5057—This Cutter is made with a heavy cast iron disc or wheel, with three sets of movable or adjustable knives made of the best steel, and is self-feeding. It cuts all kinds of roots and vegetables for stock feeding. Price, \$9.00.



FAMILY HAND GRIST MILL

5090—Every country home should be supplied with one of these little grist mills. They are a perfect machine, can be adjusted so as to grind to any degree of fineness and will grind corn, wheat, rye, peas, salt or anything else which it is desirable to grind so that anyone may have fresh corn-meal, graham flour, hominy, fine table salt, at any time. Furnished with one set of burrs only. It can be bolted to a table or bench. Capacity, 1 to 2 bus. per hour. Weight, 30 lbs. Price, \$1.90. Extra burrs, per pair (weight, 1½ lbs.), 35c.



MODEL TOOL SET

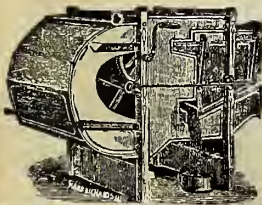
5336—This set of tools and tool holder is something of great value, neat, handy and complete, always ready, no time lost or wasted looking for screw-driver, tack puller, gimlet, saw, chisel, awls, etc. Tools are warranted the highest grade cast steel. Price, 45c, post-paid.



FARMERS' FAVORITE FANNING MILL

This great grain-cleaning mill has proven itself very popular. Of this Fanning Mill we have two sizes, No. 1 with sieves 24 inches wide, and No. 2 with sieves 30 inches wide. The No. 1 has a cleaning capacity of from 60 to 90 bu. per hour, and the No. 2 of 100 to 125 bu. per hour. This is a magnificent mill for cleaning and grading and separating all kinds of grain and seed. Each mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve and clover and timothy sieve.

- 5043—(No. 1) Weight 130 lbs., \$13.50.
- 5042—(No. 2) Weight 150 lbs., \$17.50.
- 5044—Elevator and Bagger, each, \$7.00 extra.
- 5045—Seed Corn Grader Attachment, each, \$3.50.



BLANCHARD CHURN

Never beaten in any fair competitive trial either in the quality or quantity of butter made.



Will Churn	Price
4882—2 gals.....	\$4.50
4883—4 gals.....	5.00
4884—8 gals.....	5.50
4885—12 gals.....	6.75
4886—16 gals.....	7.75

LIGHTNING CHURN

4892—1½ gals.....	\$2.40
4893—2½ gals.....	2.75
4894—3½ gals.....	3.00
4895—4½ gals.....	3.50

Lightning Churn

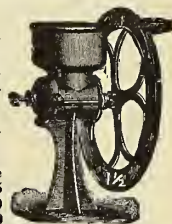
Blanchard Churn

THE FAVORITE CHURN

4900—Buckets are of cedar, brass hooped, no metal comes in contact with cream; the gearing is on top of bucket. Easily cleaned; milk can be drawn off. 4-gal. capacity, \$4.00; 5-gal. capacity, \$4.50.

MODEL HAND GRIST MILLS

We handle three sizes of these Mills. They are made of strong and durable metal and will grind all kinds of grain. Will make fine graham flour and meal for table use, crack kernels of corn for small chicks, grind hominy, make split peas, cracked wheat, grind rock salt, dry bones or shells for poultry. They are easily adjusted to grind fine or coarse.



No.	Weight	Capacity per Hr.	Price
5092	20 lbs.	½ to 1 bu.....	\$1.65
5093	35 lbs.	1 to 2 bu.....	3.20
5094	60 lbs.	1½ to 3 bu.....	5.00

GERMAN SPINNING WHEEL

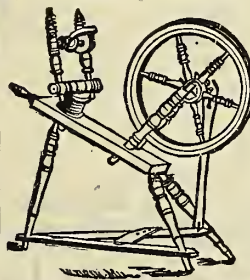
5288—An extra strong and well-made spinning wheel.

The fly wheel, as well as all other parts, is of best hardwood.

Three spools go with each wheel. Spindles and cranks are of the best wrought iron. Fly wheel measures 18 inches in diameter.

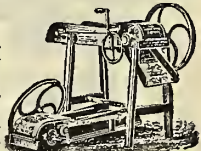
The whole spinning wheel measures over all in length 36 inches and in height up to top of spool holders 32 inches; weight, 15 pounds. It is just the machine for spinning flax and wool and is perfect in every respect. Price, \$3.25.

5289—Wool cards, each, 45c; per pair, 75c, postpaid; extra spools, 15c each, post-paid.



THE KOKOSING CUTTER

5058—This is an excellent cutter for ensilage or for cutting corn stalks or straw for mixing same with bran to feed cattle. It cuts one-half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths. Price, \$10.90. Extra Knife, \$1.60 each.



Beech Handle Sticking Knife



Beech Handle Butcher Knife



Beech Handle Skinning Knife



FARMER'S BUTCHER KNIVES

5142—8-inch Butcher Knife, 6-inch Sticking and 6-inch Skinning Knife, three Knives needed on every farm in America. Three ideal sizes for the kitchen. Just the proper thing for slaughtering time. Butcher Knives that will prove indispensable in every home. Quality A No. 1. Price, \$7.50 for the three knives.

ANIMAL TRAPS



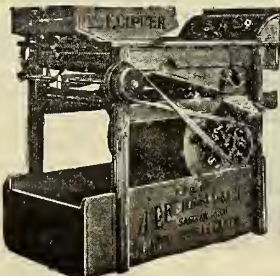
5322—Gopher trap (see cut)	Each \$0.35
5323—Reddick mole trap....	.75
5324—Olmstead mole trap....	1.25
5325—Out o' Sight mouse trap....	.10
5326—Out o' Sight rat trap....	.15
5327—Eli mouse trap.....	.10
5328—Eli rat trap.....	.12

IMPROVED CLIPPER CLEANER

It's immense! This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse. (Send 2 cents for circular.)

4902—(No. 1) Capacity, wheat 20 bu., clover 10 bu. per hour. Shipping weight, 185 lbs. Price, \$20.00.

4903—(No. 2) For Seed only; Screens for Grain, extra. Clipper capacity, 20 bu. clover per hour, \$28.00.



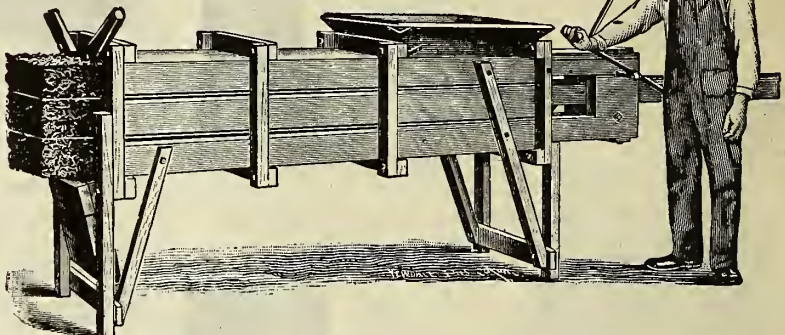
PRICES ON THIS PAGE F. O. B. LA CROSSE, WIS.

Salzer's "Common Sense" Hand Power Hay Baling Press

PRICE \$24.50

Big Profits in Baling Your Own Hay and Shipping it to Cities

This machine is as practical in its workings as any power baler ever made. It will bale any kind of hay, straw, flax, or anything that can be held by baling. Two boys can bale three tons of hay per day easily, and even a greater amount can be baled if the stuff to be baled is delivered to the machine. It does not require a giant to work it. Any 125 pound boy can run it successfully. It is well made in every detail, and with reasonably good care will last a lifetime. It can be operated in 3x12 feet of floor space. It can be used anywhere very easily, as it does not have to be fastened down.



It is the most complete and practicable baling machine ever invented. It does not cost over one-fifth the price of a power baling machine. Standard size of bales 14x18 inches square. Bales can be made any length up to 48 inches. The machine is made of hardwood entirely, and nothing but the choicest bone dry stock is used.

The frame is put together with bolts and screws, with the lining very carefully fastened to same. The whole construction is warranted for one year against breakage, but broken parts must be returned free of expense as evidence of breakage. Weight of press, about 400 lbs.

It requires 5 lbs. of No. 16 wire to bale 1 ton. Price, per bundle (No. 5117) of 250 nine-foot wires, \$2.00.
 Sirs: Your hand hay press is all O. K. Two men can bale from 100 to 120 bales per day, each weighing over sixty pounds. It is worthy of all the praise that can be said of it.
 Sirs: I am so much pleased with my hand hay press. Myself and boy baled 65 bales by daylight, weighing 90 to 105 pounds.

Jos. STERMETZ, Aldridge, Mont.
 SVENS NELSON and S. CHRISTIANSON, Northfield, Minn.

WE GLADLY SEND a long list of customers who use this splendid hand baler. Write for it.
 5116—Complete Hand Hay Baler, a remarkable machine and a great money maker. Price, only \$24.50.



5126—Salzer's Improved Home Repair Outfit, \$1.35

This is the greatest collection of tools ever offered; if purchased singly would cost \$5.00. We have these manufactured for us in lots of 20,000. Hence we can offer such superior outfits at so low a price. From over the whole world orders come from citizens of all occupations for this great time and money saving outfit.

- 1 Iron Last for Men's Work.
- 1 Iron Last for Boys' Work.
- 1 Iron Last for Women's Work.
- 1 Iron Last for Children's Work.
- 1 Iron Stand for Lasts.
- 1 Shoe Hammer.
- 1 Bar Solder.
- 1 Shoe Knife.
- 1 Bar Resin.
- 1 Peg Awl Handle.
- 1 Peg Awl.
- 1 Wrench for Peg Awl Handle.
- 1 Sewing Awl Handle.
- 1 Sewing Awl.
- 1 Stabbing Awl Handle.
- 1 Stabbing Awl.
- 1 Bottle Leather Cement.
- 1 Bottle Rubber Cement.
- 1 Bunch Bristles.
- 1 Ball Shoe Thread.
- 1 Ball Shoe Wax.
- 1 Package Clinch Nails, 1/2 in.
- 1 Package Clinch Nails, 5/8 in.
- 1 Package Clinch Nails, 3/4 in.
- 4 Pairs Heel Plates, Assorted Sizes.
- 1 Package Heel Nails.
- 6 Harness Needles.
- 1 Harness and Saw Clamp.
- 1 Box Slotted Rivets, assorted sizes.
- 1 Rivet Set for same.
- 1 Harness and Belt Punch.
- 1 Soldering Iron ready for use.
- 1 Handle for same.
- 1 Bar Tin.
- 1 Copy Directions Half-Soling, etc.
- 1 Copy Directions for Soldering.

5126—Complete Outfit of Tools for Boot, Shoe, Rubber, Harness and Tinware Repairing, \$1.35.

SOLDERING KIT

- 1 Soldering Iron.
- 1 Handle for Soldering Iron.
- 1 Bar Solder.
- 1 Bottle Soldering Fluid.
- 1 Box Resin.
- 1 Copy Directions for Soldering.

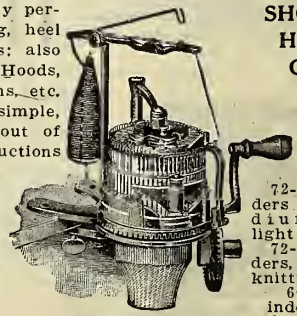


(Cannot be sent by mail.)
 5282—Price, 25c each set; 40c by freight or express prepaid.

KNITTING MACHINE

5136—Over 70,000 in general use. Will knit 18,000 stitches per minute; any person can knit a stocking, heel and toe in ten minutes; also such articles as Tides, Hoods, Stockings, Mitts, Afghans, etc. The machine is very simple, with no parts to get out of order. Printed instructions with each machine.

EVERY HOME SHOULD HAVE ONE

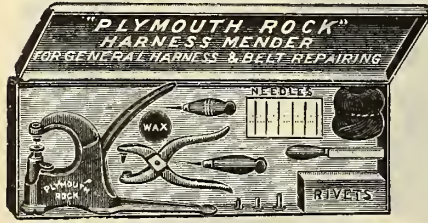


Price of machine with one cylinder, including needles, \$9.00; extra cylinders, including needles, \$2.50; Ribbing attachment (for 72 cylinders only), \$3.00; extra needles, per set, \$1.50. Send for circular.

Gearhart's Improved

72-54 cylinders for medium and light work.
 72-60 cylinders, ordinary knitting.
 60-52 cylinders, medium and heavy work.
 100 cylinder for fine.

"PLYMOUTH ROCK" RIVETING MACHINE



- 5195—A splendid set largely used for harness mending, etc., contains:
- 1 Plymouth Rock Riveter.
 - 1 Spring Belt Punch.
 - 1 Box Tubular Rivets.
 - 1 Sewing Awl Haft.
 - 1 Sewing Awl.
 - 1 Stabbing Awl Haft.
 - 1 Stabbing Awl.
 - 6 Harness Needles.
 - 1 Ball Wax.
 - 1 Ball Shoe Thread.
 - 1 Shoe Knife.

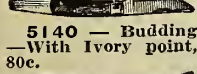
Each set in neat wood box with hinged cover. Price: Each, 90c.

PRICES ON THIS PAGE F. O. B. LA CROSSE, UNLESS OTHERWISE NOTED.



5088—Garden Line Reels, 60c; postpaid, 75c.

KNIVES



5140—Budding—With Ivory point, 80c.



5147—Pruning, 75c.



5138—Asparagus, 45c.



TREE PRUNER
5274—8 ft., 80c.
5275—10 ft., \$1.00.

WATERS
IMPROVED
TREE PRUNER.



THE LEVIN PRUNER

One of the best tools out. 5271 cuts 3/4 in. dry oak; weight, 7 1/2 oz., each 50c. 5272, stronger than 5271, 13 oz., 65c.



IMPROVED KANSAS PRUNING KNIFE

5276—The knife works automatically—no levers to operate by hand—just put the hook over the limb and give a quick, straight pull on the handle, and off comes the limb.

It will cut any green limb from the very smallest to one that is one and one-quarter inches in diameter. Weight, 5 lbs. Price, \$3.00.



GARDEN TOOLS

5086—Ladies' Favorite, 4 pieces. All blades are made of cast steel, the shanks of malleable iron and the handles hardwood, 50c per set; postpaid, 65c.



SALZER'S 4 PIECE FLORAL SET

5083—These tools are strongly made. This set consists of: One Shovel, of solid steel, with iron D handle; one Rake, with six curved teeth, handle 4 feet long; one Hoe, with 4-inch steel blade, handle 4 feet long; one Spading Fork, with four steel tines, iron D handle.

Salzer's 4 Piece Floral Set, \$1.45.

SALZER'S THREE PIECE FLORAL SET
5084—Same as Four Piece Set, except no spade. Price, \$1.00 for the 3-piece set.

STEEL GARDEN TROWEL

5338—Made of fine cold rolled steel. Bright blade with malleable iron shank firmly riveted. Blade will not pull off the shank. 6-inch blade. Each, 10c.



LA CROSSE CORN SHELLER

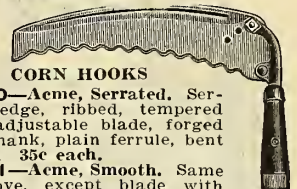
A boy or man, with one hour's practice, can shell a bushel of corn in 3 1/2 minutes. It is a magnificent machine throughout. We have a never known one to get out of order. We know of no sheller at twice the price that we would rather have than the La Crosse.
5341—Each, 75c.
5342—Butting and Tipping Attachment, 15c extra.
5343—Pop Corn Attachment, 10c extra.

GEM CORN SHELLER

5344—Somewhat similar to the La Crosse, but without attachments. Each, 50c.

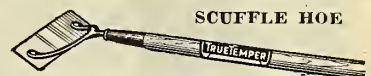
TURF EDGER

5342—Socket turf edger, forged steel 30-inch ash handle. Price, 70c.



CORN HOOKS

4910—Acme, Serrated, Serrated edge, ribbed tempered steel, adjustable blade, forged steel shank, plain ferrule, bent handle. 35c each.
4911—Acme, Smooth. Same as above, except blade with smooth edge. 40c each.



SCUFFLE HOE

5119—Braced shanks, 2 1/2 x 8 inch blades, 6-foot handles. Price, 60c.

SPADING FORK

5284—Four light, angular tines, strap ferrule, iron D handle. Price, 95c.

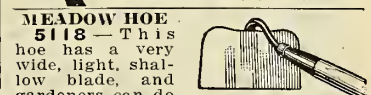
5285—Four heavy, angular tines, strap ferrule, iron D handle. Price, \$1.00.



VEGETABLE SCOOP

5350—Broad oval tines, strap ferrule, flattened points, 12 inches wide, eight 15-inch tines, forged iron D handle. Price, \$1.25.

5351—Same as above, except is 14 inches wide, and has ten 15 1/2-inch tines. Price, \$1.50.



MEADOW HOE

5118—This hoe has a very wide, light, shallow blade, and gardeners can do more with this hoe towards keeping the moisture in the soil and cutting off weeds than with any other hoe made.

8-inch blades, 3 3/4 inch deep, 4 1-3 foot handle. Price, 55c.



STEEL WEEDING HOE

This tool is a wonder. It serves as a weeder, small rake, etc.

5120—Four prong forged steel heads, ash handle, 4 1-3 feet long. Price, 55c.

5121—Six prong forged steel heads, ash handle, 4 1-3 feet long. Price, 60c.

FAMILY GRIND-STONES, BALL BEARING



5048—Stone turned and rubbed smooth, diameter 8 inches. Mounted in an extra heavy cast iron trough, on a pressed steel base and fitted with patent hub, a steel shaft and steel ball bearings. Weight, 10 lbs. Price, \$1.25.



THE LUSHER VEGETABLE SLICER AND CABBAGE CUTTER

5187—Always carries a keen edge without sharpening. Is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc.

Six slices are cut with every stroke of the hand. Price, \$1.00, postpaid; 3 by express for \$2.00.



SALZER'S LA CROSSE BOLSTER SPRINGS

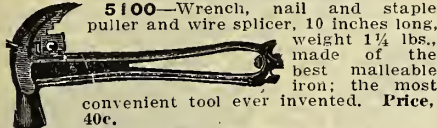
Warranted 5 Years

It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to the market. It is economy to use them one size larger than capacity required.

When ordering give width between stakes of wagon.

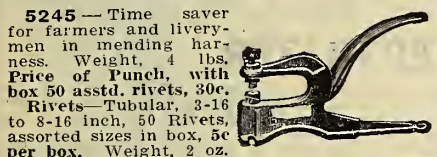
- 4868—Capacity 1,500 lbs. \$3.50
 - 4869—Capacity 2,500 lbs. 4.35
 - 4870—Capacity 3,000 lbs. 5.00
 - 4871—Capacity 4,000 lbs. 5.25
- *Nos. 4869 and 4870 are the sizes most used.

THE HANDY HAMMER



5100—Wrench, nail and staple puller and wire splicer, 10 inches long, weight 1 1/4 lbs., made of the best malleable iron; the most convenient tool ever invented. Price, 40c.

RIVET PUNCH



5245—Time saver for farmers and livermen in mending harness. Weight, 4 lbs. Price of Punch, with box 50 asstd. rivets, 30c. Rivets—Tubular, 3-16 to 8-16 inch, 50 Rivets, assorted sizes in box, 5c per box. Weight, 2 oz.

5359—It fits the hand so comfortably that the fingers are entirely free for use wherever necessary. Net price, 20c; postpaid, 25c.



LANG'S HAND WEEDER



EXCELSIOR HAND WEEDER

5358—Beyond doubt one of the most useful tools for the garden. Particularly useful for scuffling weeds. Price, 15c, postpaid.

HIGH GRADE PRUNING SHEARS



HENKEL'S TWIN BRAND For vineyard and other pruning. 5269—7 1/2 in., \$1.00; 5270—7 1/2 in., \$1.25, postpaid.

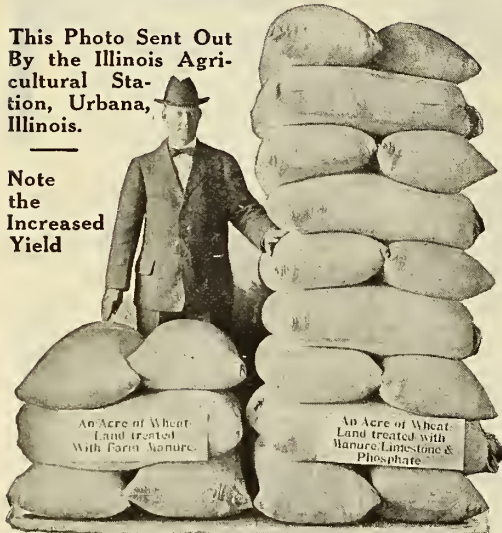
THE AMERICAN PRUNING SHEARS 5268—Splendid pruning shears. Indeed, landscape gardeners prefer these to most high-grade pruning shears. The price is so low and it is such a handy tool to use for pruning. Price, each, 50c; 3 for \$1.25.

GIVE THE CHILDREN A CHANCE TO GROW GINSENG—(SEE PAGE 70).

SALZER'S 20th CENTURY FERTILIZERS

This Photo Sent Out
By the Illinois Agri-
cultural Station,
Urbana,
Illinois.

Note
the
Increased
Yield



GROUND ROCK PHOSPHATE

5566—All agricultural experts agree that phosphorus is an element most universally found lacking in the average soil of this country and the cheapest way to supply this element and thereby build up the soil and maintain its fertility is by using ground rock phosphate.

Our phosphate rock is reduced to a fine flour and experiments have shown that about one-fourth of this finely ground phosphate rock will readily dissolve and can be taken up immediately by the roots. The remaining three-quarters will become available as rapidly as the growing crops demand. It is well to mix stable manure with this ground rock phosphate at the rate of about 50 to 100 lbs. of phosphate to one ton of manure. Too much of this ground rock phosphate cannot be applied as it will all remain in the soil and will become available gradually and there is no danger of it being dissolved and carried off in the drainage. Dr. Hopkins of the Illinois Agri. Exp. Station advocates to use up to five tons per acre.

At the experiment station at Urbana, Ill., the wheat yield per acre on manured land was 11½ bu., with limestone and phosphate added the yield was 35½ bu. per acre, this test was made on the same field. (See Urbana bulletin No. 168.)

Our Rock Phosphate is guaranteed to contain 13 per cent phosphorus, which is equivalent to 29.75 per cent of phosphoric acid. We also guarantee 95 per cent to pass through a screen having 10,000 meshes to the square inch, which is commonly called 100-mesh screen.

Price: Ton (in 200 lb. bags), \$12.00. Carload (22½ tons), bulk, \$10.00 per ton. Carload, in 200 lb. bags, \$11.50 per ton.

5500—EXCELSIOR PLANT FOOD. An odorless, concentrated, soluble fertilizer for house plants. A package is sufficient for 30 plants for 3 months. Price: Pkg., 15c; weight, 5 oz.

5526—GRAIN GROWER. For general farm use, but especially adapted for the growing of all cereals. Use at the rate of 250 to 500 lbs. per acre. Analysis 2-8-2. Price: 25 lbs., 75c; 50 lbs., \$1.25; 125 lbs., \$2.50; 250 lbs., \$4.25; 500 lbs., \$7.75; 1,000 lbs., \$14.25.

5586—SHEEP MANURE. This fertilizer is dry, pulverized and screened and all undigested weed seeds have been destroyed so they cannot under any circumstances germinate. The analysis is: Ammonia, 2.73 per cent; Phosphoric Acid, 1.75 per cent; Potash, 1.50 per cent; Humus, 30 per cent. Price: 5 lbs., 15c; 10 lbs., 25c; 25 lbs., 50c; 100 lbs., \$1.75; 500 lbs., \$7.00; 1,000 lbs., \$10.00; ton, \$19.00.

5533—POTATO GROWER. This fertilizer is of special use for the potato crop, and is also adapted for sweet potatoes, vines, fruit trees and all leguminous plants. It contains lots of potash, just what potatoes need. Use at the rate of 250 to 500 lbs. per acre. Analysis, 2-8-10. Price: 25 lbs., \$1.00; 50 lbs., \$1.50; 125 lbs., \$2.50; 250 lbs., \$4.25; 500 lbs., \$8.00; 1,000 lbs., \$15.50; ton, \$30.00.

5514—CORN GROWER. Contains a large percentage of phosphoric acid and potash, the most essential elements in the production of a maximum corn crop. Nitrogen is also supplied in sufficient quantity to form a well-balanced, complete fertilizer. An excellent brand for black soils. Use 250 to 500 lbs. per acre; half broadcast, balance in hills or drills, mixing thoroughly with the soil before planting. Analysis 1-8-4. Price: 25 lbs., 75c; 50 lbs., \$1.00; 125 lbs., \$2.00; 250 lbs., \$3.50; 500 lbs., \$6.50; 1,000 lbs., \$12.50.

5552—FRUIT AND ROOT CROP GROWER. For fruit trees and small fruits, garden truck, tobacco, potatoes, sugar beets, etc. Quick in starting, lasting in effect, giving firm, healthy growth and developing the fruit. Use 250 to 500 lbs. per acre. Analysis 2-8-5. Price: 25 lbs., 75c; 50 lbs., \$1.25; 125 lbs., \$2.50; 250 lbs., \$4.50; 500 lbs., \$8.00; 1,000 lbs., \$15.50; ton, \$30.00.

5502—ALL SOLUBLE. For market gardeners. This brand has been prepared for such crops as require an extra quick, strong fertilizer; should be mixed well into the soil. Adapted for tobacco, hops, potatoes, flax, sugar beets, early cabbage, cauliflower, celery, fruits, especially strawberries; suitable for all soils (except sour). Use 250 to 500 lbs. per acre. Analysis 3½-8-4. Price: 25 lbs., 75c; 125 lbs., \$3.00; 250 lbs., \$5.00; 500 lbs., \$9.00; 1,000 lbs., \$17.50; ton, \$34.00.

SALZER'S ODORLESS LAWN FERTILIZER

5600—Lawn Grass is a voracious feeder, and must have plant food in order to hold its beautiful, dark green color and velvety appearance. The ordinary stable manure has serious drawbacks, in being hard to handle, ill-looking, decidedly odorous, and, not the least of all, it contains weed seeds. If the lawn is in fair condition, it is only necessary to rake off the dead leaves and grass in the early spring and scatter broadcast some of our Lawn Fertilizer, with a little Lawn Seed over the thin spots.

DIRECTIONS FOR USE: The first application should be made early in the spring, as soon as the frost is out of the ground, at the rate of 25 pounds of fertilizer to every 1,000 square feet of lawn, evenly distributed. For seeding down a new lawn, scatter double the above amount.

Price of Lawn Fertilizer: 5 lbs., 25c; 10 lbs., 40c; 25 lbs., 75c; 50 lbs., \$1.25; 100 lbs., \$2.30; 125 lbs., \$2.75; 250 lbs., \$5.00.

INSECTICIDES AND FUNGICIDES

It is said that the annual loss to the producers of agricultural and horticultural products through insects and diseases in the United States exceeds Five Hundred Million Dollars. That this loss can largely be prevented by the use of Spraying Compounds. Our pamphlet, "Kill the Bug," giving directions how to apply insecticides, 10c, postpaid, or free with every sprayer.



5423—BUG DEATH. Kills all bugs and worms that chew leaves and foliage; it is non-poisonous, containing no Arsenic and Paris Green. May be used dry or in solution. Used extensively for cabbage and tomato worms, potato and cucumber bugs, etc. It is applied with a duster or powder gun, at the rate of about 12 lbs. per acre. Price: Lb., 15c; 3 lbs., 35c; 5 lbs., 50c; 12½ lbs., \$1.00; 100 lbs., \$7.50.

4881—BUG DEATH ACRE-AN-HOUR SIFTERS. For farm use to apply above. Price, 60c.

5400—ARSENATE OF LEAD. Its principal advantage lies in the fact that it does not injure tender foliage. Use 4 to 6 pounds Arsenate to 100 gallons of water. Price: 1 lb. tin, 20c; 5 lb. tin, 90c; 10 lb. keg, \$1.60; 25 lb. keg, \$3.75; 50 lb. keg, \$7.00; 100 lb. keg, \$12.00.

5418—BORDEAUX MIXTURE. Dry Powder. Many people prefer this Dry Bordeaux because it can be readily applied in dust form and it is as effective as the liquid in preventing fungus growth. It can also be used mixed with water at the rate of 1 pound to 5 gallons. Price: Lb., 20c; 5 lbs., 75c; 10 lbs., \$1.40; 25 lbs., \$6.35; 100 lbs., \$12.00.

5484—TOBACCO DUST. For green and black aphids, fleas, beetles, etc. Price: Lb., 10c; 5 lbs., 30c; 10 lbs., 50c; 100 lbs., \$2.50.

5450—HELLEBOKE POWDERED WHITE. One of the best insecticides for general garden use. Destroys slugs, caterpillars, rose bugs, cut worms, etc. Safe to use when fruit or vegetables are nearly ripe. Can be used as a powder or dissolved, 1 ounce in 3 gallons of water. Price: Lb., 25c; 5 lbs., \$1.10; 10 lbs., \$2.00.

5456—LIME SULPHUR SOLUTION. The best remedy for San Jose scale and other scale insects on trees and shrubs. Use 1 gallon to 20 gallons of water during December and January, but earlier or later dilute one gallon to 40 gallons of water. Price: Quart can, 30c; gallon, 75c; 5 gallons, \$3.50; barrel of 50 gallons at 30c gallon.

5472—SLUG SHOT. A non-poisonous powder and a very popular insecticide; it requires no further mixing or preparation, easily distributed either by duster or in water by spraying. Very effective in destroying potato bugs and beetles, green and black flies, slugs, worms, caterpillars, etc. Price: 1 lb. carton, 15c; 5 lbs., 25c; 10 lb., 60c; keg of 125 lbs., \$6.25.

5473—Duster with perforated top, 25c each; by mail, 40c.

5480—SULPHUR TOBACCO SOAP. Unsurpassed for quickly exterminating all insect life on plants or flowers in and out of doors. Excellent for rose bushes, shrubs, etc. Price: 3 oz. cake, 10c; 8 oz. cake, 20c.



SPRAYERS AND DUSTERS

ALL PRICES ON THIS PAGE ARE F. O. B. LA CROSSE, WIS.



Auto Spray

AUTO SPRAY COMPRESSED AIR SPRAYER

This is the standard compressed air sprayer the world over and is in greater demand than any other similar machine. It is very practical and is made exceptionally strong.

Eight to twelve strokes of the plunger will compress the air in the Sprayer and it works automatically for 6 to 15 minutes, according to the nozzle opening, and will give higher and more forceful pressure than any other similar machine. This machine requires no agitator. The Spray nozzle or auto-pop automatically controls the spray. It operates the lever and opens or closes the valve.

We will guarantee the Auto Spray to be perfect mechanically, and to give satisfaction in every case.

Auto Spray—Diameter, 7 inches; height, 2 ft.; capacity, 4 gals.; weight, empty, 9 lbs.; loaded, 39 lbs. Shipping weight, 15 lbs.

No. 5301—Brass tank with Auto-pop nozzle, \$7.25.

No. 5302—Galvanized tank with Auto-pop nozzle, \$5.00.

Extra Attachments

No. 5303—Extension pipes, brass, 2 ft. length. As many as three can be used for reaching trees. Price, for 2 ft. length, 45c each.

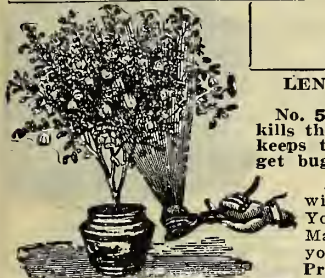
No. 5304—Brass Strainer, necessary in the proper preparation of solutions. Price, 90c.

No. 5305—Two-row attachment with 2 nozzles 9 1/2 in. apart, arranged to cover two rows at one operation. Price, \$1.35.

SCOLLAY'S SPRINKLER

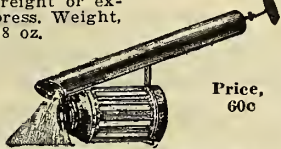
No. 5309—

When once used you will wonder how you got along without the Scollay! For Sprinkling plants, wash, etc. Each, \$1.00; weight, 1 lb.



GLASS SPRAYER

No. 5314—Identical with Kill-Quick Sprayer, only with glass reservoir. Immensely effective. Can be sent only by freight or express. Weight, 38 oz.

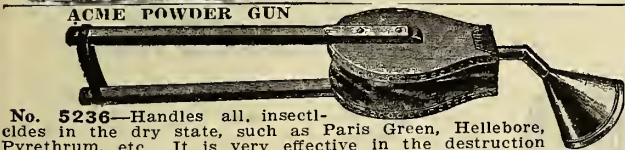


Price, 60c

LENOX IMPROVED SPRAYER For Indoor Plants

No. 5307—Spraying under the leaves kills the insects, removes the dust and keeps them healthy; doesn't let them get buggy.

A cake of Tobacco soap free with each. Make suds and spray. Your plants will surprise you. Make house plants bloom. Let your wife see this. Weight, 1/2 lb. Price, 50c.

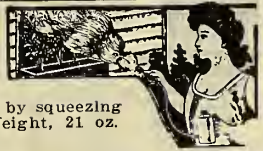


ACME POWDER GUN

No. 5236—Handles all insecticides in the dry state, such as Paris Green, Hellebore, Pyrethrum, etc. It is very effective in the destruction of potato bugs, flies, insects, cabbage worms; uses but a small amount of poison. An elbow is furnished to tilt the funnel for getting under leaves. 75c each; 3 for \$2.00.

LIGHTNING SPRAYER

No. 5308—Holds 2 qts. Splendid for house plants, garden use, for washing windows, sprinkling clothes, killing insects, etc. It throws a spray 5 to 25 ft. high, which is accomplished by squeezing the rubber bulb as shown in cut. Weight, 21 oz. Price, 75c.



ANTI-KOL

No. 5408—The New Scientific Cure and Preventive of Hog Cholera. Antikol is the only remedy we know of that will not only prevent cholera, if regularly used, but will also destroy the disease producing germs in the intestines of the animals. It is fatal only to the cholera bacteria but absolutely harmless to the hogs when used in accordance with directions. It absolutely destroys the cause of cholera in a few hours and there is an improvement from the first treatment. We advise to use Antikol freely the year around in the food and drink to which hogs have access and you can then be sure they will never have the cholera, even though the hogs on all adjoining farms are dying from the disease, your hogs will be insured against an attack from same.

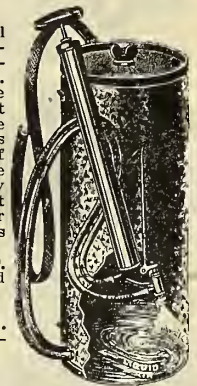
Trial package, large, \$1.00; postpaid, \$1.18; 6 packages for \$5.00. Package contains enough for 100 gallons of water. Send 2c for circular on Antikol.

SIMPLEX SPRAYER

One of the simplest and most practical sprayers made. Made with brass or galvanized iron tank. The brass tank is recommended because it will not rust or corrode. The capacity of the tank is 3 1/2 gallons. The air is forced in the bottom of the sprayer at every stroke of the pump, which keeps the liquid fully agitated. The pump is always made of brass and is equipped with a shut-off nozzle. This sprayer may be operated as the spraying is being done. A double nozzle may be added so that two rows may be sprayed at one time. Extra caps are made with larger openings for spraying heavy solutions such as Bordeaux Mixture, White Wash, etc.

Simplex Sprayer No. 5310—All brass, \$5.50.
Simplex Sprayer No. 5311—Galvanized tank, \$4.00.

No. 5312—Simplex Double Nozzle, \$1.50.
No. 5313—Simplex, Large Cap. Each, 50c.



THE HILL POTATO SPRINKLER



No. 5229—A Sprayer for which thousands of farmers have long looked; one that is simple, effective, never out of order; easy to handle, and does its work exceptionally well. One man can sprinkle 10 acres in one day, and stumps in the field do not bother, as he marches along, sprinkling two rows at a time, as shown in the illustration. The reservoir can easily be strapped on the shoulder. One or both sides can be used at once, as desired. They are made of galvanized iron and brass; will last a lifetime. Weight, 8 lbs.; capacity, 5 gals. Price, \$3.00.

IDEAL SPRAYER

No. 5315—Constructed entirely of brass. Has detachable rubber hose, a malleable iron stirrup, and three interchangeable brass nozzles, giving a fine spray for the lawn, vegetables, etc., and a coarse spray of 50 ft. high for washing windows, buggies. Length of pump, 26 in.; hose, 36 in.; diameter of tubing, 1 1/2 in. Price, \$2.50.



Ideal

WHITEWASH SPRAYER

No. 5313—Constructed of heavy galvanized iron, nicely painted. Has brass tops and bottoms. Three feet hose, one foot brass extension rod and brass nozzle, giving two different sizes of spray; also has a steel foot rest. Used for spraying trees, vegetables, washing wagons, windows, whitewashing, etc. Will throw a stream 35 ft. high. Price, \$1.50.



Whitewash

THE PORTABLE FORCE PUMP

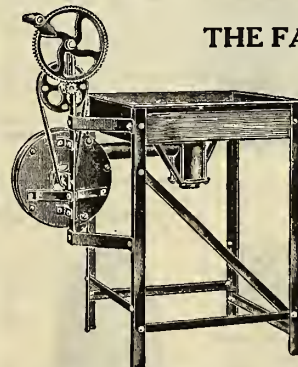
No. 5238—Capable of throwing 8 gals. per minute and forcing a stream 50 ft. high. Price, only \$4.00.



SALZER'S KILL-QUICK SPRAYER

No. 5317—Sells at sight among the farmers and gardeners and everywhere gives tremendous satisfaction. You can cover an acre of potatoes in two hours with six pints of water, while in the old way it would take you almost a day and a couple of barrels of water. Holds 1 qt. Only 35c; painted, 40c; weight, 1 1/2 lbs.

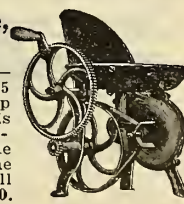
THE FARMER'S FORGE



No. 5072—This is a popular durable, cheap, always ready, warranted safe, perfect farmers' forge. The hearth is 27 in. high, 10 in. deep, side 23x25 in., and is fire-proof. The blower is 11 1/2 x 6 in. Everything about the forge is A No. 1. The weight is 55 lbs. Price, each, only \$4.50.

Iron Forge, \$5.00

No. 5073—This forge is 15 in. high to top of bowl. Bowl is 14 in. in diameter. Weight, 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1 1/2-inch iron in 5 minutes. Each, \$5.00.



SALZER'S HIGH GRADE POULTRY SUPPLIES

Prices Are F. O. B. La Crosse, Wis., Except Where Otherwise Noted

Poultry can be made to pay immense profits on any farm; 200 per cent is not an unusual amount, and poultrymen of experience do better. It is, however, absolutely necessary to cater to the needs of chickens to make them profitable.

The proper appliances are not only necessary, but the best paying investments poultrymen can get into.

Salzer's White Plymouth Rocks

We are one of the largest shippers of Pure Bred White Plymouth Rocks in the United States. We consider them one of the most profitable breeds to handle. As egg producers they hold some of the best records in the world. Of strong, robust constitution "few chicks" are lost. For market purposes they bring highest prices. In appearance are considered the most attractive of the chicken family.

4973—Single birds (male), \$3.00; per pair, \$5.50; per trio, \$7.50.

4974—Eggs for hatching, \$1.75 per setting of 13; \$3.25 per 30.

We guarantee all eggs fresh and true to name.



White Plymouth Rocks

Simplicity Combined Hatcher and Brooder

We guarantee the Simplicity to give entire satisfaction and to hatch every hatchable egg, but in case it fails to fulfill our guarantee, we will refund the full purchase price any time within forty days.

The body of the machine is made of the very best galvanized steel. The heater and tank are made of galvanized iron or also of copper.

The heating system is unique and gives the best circulation of warm air and uniformity of temperature in the machine. The Combined Hatcher and Brooder feature makes the Simplicity the best Incubator proposition ever offered at the price.

The natural moisture of the eggs is retained in this machine. Open front ventilation is used, that means proper ventilation without draft.

The machine is fully set up and ready for operation when you receive same.

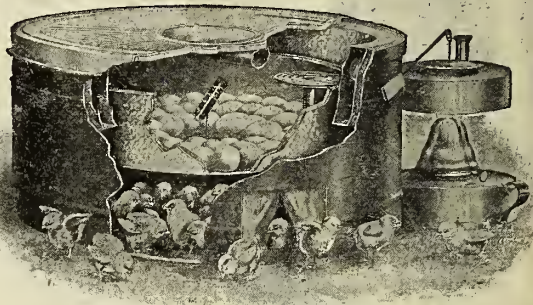
A book of brief, simple directions is furnished with every machine.

4833—Price: 50-Egg Simplicity Hatcher and Brooder, Galvanized Heater and Tank, weight, 16 lbs., \$7.50.

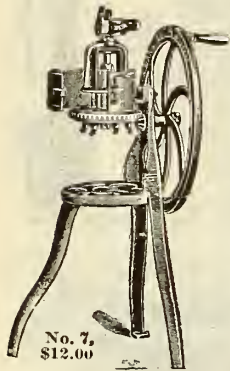
4834—Price: 50-Egg Simplicity Hatcher and Brooder, Copper Heater and Tank, weight, 16 lbs., \$8.50.

4835—Same machine for 100 eggs, galvanized, weight 22 lbs., price, \$11.00.

4836—Price: 100-Egg Size, Copper, \$12.00.



Mann's Green Bone Cutter



No. 7, \$12.00

There is ten times the nourishment and egg-producing qualities in green bones as there is in dry. Poultry men feed green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap, and will give tremendous satisfaction.



No. 5B, \$8.00

No.	Description	Weight	Price
No. 5C	Crank Mill	30 lbs.	\$ 6.00
No. 5E	With Balance Wheel	60 lbs.	8.00
No. 5BM	Same as 5E, but with stand	85 lbs.	10.40
No. 7	With Balance Wheel, mounted	110 lbs.	12.00
No. 7 1/2	Same as No. 7, but with pulley for steam pwr.	150 lbs.	16.00

Grit and Shell Boxes

Prevents waste, keeps grit and shell out of filth. It feeds automatically and is easily cleaned and filled.

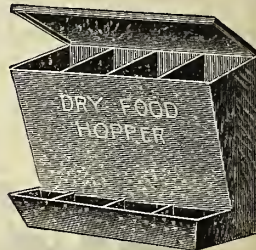
This box is made of all galvanized iron, making a very substantial feeder.

Apron has a guard that prevents fowls from throwing contents on the floor. Has substantial handle to hang up.

5097—Two Compartments, 4 1/2 in. wide, 10 1/2 in. high, 8 1/2 in. long; weight, 2 lbs. Price, 45c.

5098—Three Compartments, 4 1/2 in. wide, 10 1/2 in. high, 12 1/2 in. long; weight, 2 3/4 lbs. Price: 50c.

5099—Four Compartments, 4 1/2 in. wide, 10 1/2 in. high, 16 1/2 in. long; weight, 3 3/4 lbs. Price: 65c.



Grit and Shell Box

Eyrie Egg Setting Box



5067—This Egg Setting shipping box is made of Corrugated Paper with Double Faced Corrugated Paper Partitions, protecting each individual egg. Folded flat for shipment.

Price: Six boxes, \$1.00; doz. boxes, \$1.75.

All-Rite Sanitary Fountain or Feeder



All-Rite Fountain

5076—The All-Rite furnishes the chicks with water that will keep them healthy and will develop them quickly. It can be hung up and the chicks cannot get into it to get wet; they cannot get any dirt into it; it is simple and automatic in action; it cannot clog. It feeds water or grain, mixed chick feed, etc. It is strong and substantially made. Made with wire holders for old zinc top Ball Mason Jars. Holds a quart or two-quart jar. Weight, 1/2 lb. each. We do not send cans or jars with this fountain. Price: 15c each; 2 for 25c.

Champion Leg Bands



5171—The oldest and most popular band on the market. Made of aluminum only in two sizes; large size for Asiatic class and turkeys, small size for Plymouth Rocks and smaller breeds.

Price: 25 for 15c; 50 for 25c; 100 for 45c; 500 for \$2.00, postpaid.

Galvanized Drinking Fountain



5077—Made of galvanized iron and will not freeze and break. Made in four sizes.

Size	Price
1-qt., wt. 3/4 lb.	20c
2-qt., wt. 1 lb.	25c
4-qt., wt. 1 1/2 lb.	30c
8-qt., wt. 2 lb.	50c

Farmer's Egg Carrier

5041—Convenient and light, being adjustable, fitting inside the case and arranged with a neat automatic lock, enables one to lock at any point. Price, each, holding 12 dozen eggs, 50c.



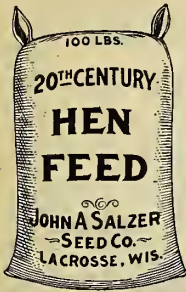
John A. Salzer Seed Company, La Crosse, Wis.

SALZER'S 20th CENTURY POULTRY FEEDS

PRICES ARE F. O. B. LA CROSSE UNLESS OTHERWISE NOTED

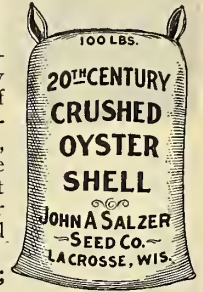
These feeds embrace the best combination of seeds, grains, etc., that can be prepared for the purpose. Salzer's 20th Century Poultry Feeds are the results of careful study of the poultry industry for years. They economically develop the chick, the pullet for egg producing, for market, for breeding. Only a well balanced ration can produce a well balanced fowl.

20TH CENTURY SCRATCH HEN FEED



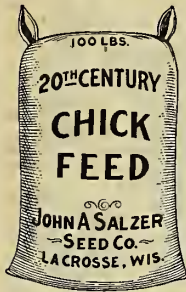
4829—A very superior mixed food for maturing chicks and laying hens. The feed is composed of only sound, sweet grain; we never allow any damaged grain to get into this food. The mixture is made carefully and scientifically. The cleanest and best balanced ration on the market today. No shell, no grit. Licensed and guaranteed. Price: 100 lb. sacks, \$1.85; 2 bags at \$1.80 per bag; 500 lbs., \$8.75. Ask for prices on larger quantities.

20TH CENTURY CRUSHED OYSTER SHELL

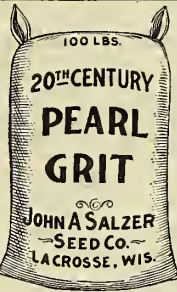


4832—To secure best results in poultry raising, the use of shell is positively necessary. They contain carbonate of lime, which is a material absolutely necessary for the formation of egg shells, the building of the feathers and the strengthening of sinews. Prevents soft shelled eggs, prevents hens eating their eggs. It makes the eggs larger and heavier. Price: 50 lbs., 50c; 100 lb. bag, 85c; 200 lb. bag, \$1.65.

20TH CENTURY PEARL GRIT



4823—Fowls having no teeth require sharp grit to assist digestion. Unless chickens have grit and shell they cannot be kept in best laying condition. Price: 50 lbs., 45c; 100 lbs., 75c; 200 lbs., \$1.10.



20TH CENTURY CHICK FEED

4825—This contains all that is necessary for chickens until they are four or five months old, except water (skimmed milk is best). Licensed and guaranteed. Price: 100 lb. sack, \$2.00; 2 bags at \$1.90 per bag. Ask for prices on larger quantities.

20TH CENTURY ALFALFA MEAL

4824—This meal rapidly mixes with any kind of mash or ground feed and can be fed to young chicks as well as older birds. Keeps them healthy and vigorous all winter. Fine or short cut. Price: 50 lbs., 95c; 100 lbs., \$1.75.



20TH CENTURY GRANULATED BONE

4828—Chickens are like humans, they crave and require flesh nourishment. Clean and sweet. Manufactured from fresh, green bone and thoroughly dried. Price: 100 lbs., \$2.95; 25 lbs., 90c; 50 lbs., \$1.55.

20TH CENTURY DRIED MEAT MEAL

4827—Acknowledged to be one of the best developers and egg producers. Feed 3 times a week, 1 oz. to each fowl. As high prices for eggs prevail at this season of the year, it makes very profitable feeding. Price: 10 lbs., 50c; 25 lbs., 75c; 50 lbs., \$1.50; 100 lbs., \$2.90.

20TH CENTURY CLAM SHELL

4830—Crushed Clam Shell, while not as valuable for chickens as Oyster Shell, is a very good substitute and costs considerably less. Price: 50 lbs., 40c; 100 lbs., 65c; 200 lbs., \$1.25.

20TH CENTURY CRACKED CORN

4821—Corn, on account of its great heat giving and body building power, is a most needful ration during winter. As it requires less energy to digest the cracked corn, we recommend it in preference to whole corn. Price: 50 lbs., \$1.00; 100 lbs., \$1.95; 200 lbs., \$3.75.

20TH CENTURY CRUSHED CHARCOAL

4826—Keeps the fowls in a healthy state, purifies the blood, aids digestion, and tones up the whole system. Two sizes, coarse and fine. Price: 25 lbs., 75c; 50 lbs., \$1.25; 100 lbs., \$2.00.

20TH CENTURY BEEF SCRAP

4820—Rich in the essentials necessary for building bone, muscle and meat. It insures health, thrift and vigor. Satisfies the innate craving of fowl for flesh food. Feed dry or cooked. Price: 25 lbs., \$1.00; 50 lbs., \$1.85; 100 lbs., \$3.50.

20TH CENTURY EGG PRODUCER

4831—Most highly concentrated, and unequaled as an egg producer and promoter of growth. One tablespoonful contains more strength as well as health and egg producing power than three or four spoonfuls of other makes. Price: Large package, 25c; 10 lbs., \$1.00; 25 lbs., \$2.50; 100 lbs., \$10.00.

POULTRY REMEDIES

4842—SALZER'S CHOLERA CURE. A splendid remedy for diarrhoea, dysentery, sour crop—all diseases of the digestive organs. Price: 45c; weight, 6 oz.

4843—EVERLASTING LIME EGG. Great for warding off lice, insects, etc., odorless. Price: Each, 10c; 6 for 50c; 12 for 90c. Weight, each, 2 oz.

4841—SALZER'S BUG KILLER. Eradicates bed bugs, ants, beetles, moths, etc. An infallible remedy. Price: Can, 25c, by express only.

4844—LIGHTNING LICE POWDER. Splendid for poultry; keeps them clean and free from lice. Price: ½ lb., 50c; 1 lb., 75c.

LIGHTNING LICE KILLING MACHINE—Will give you more and better poultry, lots of eggs, with less feed and expense. ½ pound Lice Powder with each machine.

5181—For Pigeons, Chicks, etc.... \$2.50

5182—Size usually used..... 3.00

5183—For Turkeys, Geese, etc..... 4.00

4846—SALZER'S ROUP CURE. The best, surest roup cure powder known. Price: Box, 45c; weight, 4 oz.

4845—LIQUID LICE KILLER. By express only. Price: ½ gal. can., 5 lbs., 65c; gal. can, 9 lbs., \$1.00.

4847—SALZER'S WHITE DIARRHOEA REMEDY. This saves the chicks; 60 to 70 per cent of chicks attacked died from this disease until this remedy was discovered. Price, 45c; weight, 8 oz.

CONKEY'S POULTRY REMEDIES

- 4814—CONKEY'S SCALY LEG REMEDY.** 55c postpaid.
- 4815—CONKEY'S GAPE REMEDY.** Price, 50c (postpaid, 60c.)
- 4816—CONKEY'S HEALING SALVE.** Price, 25c, postpaid.
- 4817—CONKEY'S HEAD LICE OINTMENT.** Price: 1 oz., 10c; 3 oz., 25c, postpaid.

- 4818—CONKEY'S BRONCHITIS REMEDY.** Price, 50c, postpaid.
- 4819—CONKEY'S LIMBER NECK REMEDY.** 55c postpaid.
- 4813—CONKEY'S RHEUMATIC REMEDY.** 55c postpaid.
- 4812—CONKEY'S POULTRY LAXATIVE.** Price, 25c, postpaid.
- 4848—CONKEY'S DISTEMPER REMEDY.** Price, 50c, postpaid.

POWDER GUN

4810—These Insect Powder Guns were originally designed to meet a demand for as large a gun as can be held in the hand. Just the thing for applying Lightning Lice Powder. A standard article. Price: Each, 20c, postpaid.



POULTRY PUNCH

4811—The neatest, handiest and easiest poultry marker made. By perforating the web between the different toes varying the toe and foot you can mark different hatchings; different breeds in almost unlimited changes. Guarantee entire satisfaction or money back. Price: Each, 25c, postpaid.



BIRD SUPPLIES

4801—SALZER'S MIXED BIRD SEED—Has become famous for its superior quality. We use nothing but well cleaned, high-grade seed, free from mustiness and dust. Our blend of seed is particularly relished by canaries and other birds. Price: Lb., 10c; 10 lbs., 75c; 100 lbs., \$6.90.

4800—CANARY, BEST SICILY. Price: Lb., 16c; 10 lbs., \$1.50; 100 lbs., \$13.50.

4802—CUTTLE FISH BONE. Price: Lb., 40c.

4804—HEMP. Price: Lb., 12c; 10 lbs., \$1.00; 100 lbs., \$8.75.

4805—MAW. Price: Lb., 25c; 100 lbs., \$20.00.

4806—MILLET. Price: Lb., 6c; 100 lbs., \$4.00.

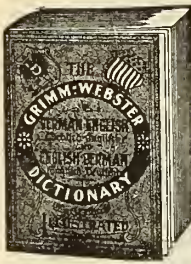
4803—GERMAN RAPE. Price: Lb., 15c; 100 lbs., \$11.50.

4808—VETCHES FOR PIGEONS. Price: Lb., 5c; 100 lbs., \$4.00.

4807—PEAS FOR PIGEONS. Price: Lb., 6c; 100 lbs., \$4.00.

Always add postage to any of the above seeds if desired by mail.

BOOKS—We Furnish the Following Books Postpaid:



Grimm - Webster German-English and English-German Dictionary; 30,000 words defined in both languages, two complete books in one. No. 5700 Price, cloth, 25c; No. 5701, stiff silk cloth, double indexed, 50c. Webster's Modern Dictionary, No. 5704, price, cloth, 25c; No. 5705, stiff cloth, thumb indexed, 50c. No. 5706, Practical Spanish, 25c.

AGRICULTURE
5710—A B C of Agriculture (Weld). \$0.50
5711—Plant Breeding (G. H. Bailey) 2.00
5712—Ten Acres Enough (I. P. Roberts) 1.00
FARM CROPS
5716—Grasses and How to Grow Them (Thomas Shaw) 1.50
5717—Alfalfa (E. D. Coburn) .50
5718—Broom Corn and Brooms. .50
5724—Corn—500 pages, same as used in Agr. School Text Books. 2.00
5719—Clovers and How to Grow Them (Thomas Shaw) 1.00
5720—Manual of Corn Judging (Shamel) .50
5721—Flax Culture .30
5722—Forage Crops, Other Than Grasses (Thomas Shaw) 1.00
5723—Grass Culture (Salzer) .10
5725—The Peanut Plant, Its Cultivation and Uses (B. W. Jones) .50
5726—The Sugar Beet (L. S. Ware) 2.50
5727—Tobacco Culture .25
5728—Wheat Culture (D. S. Curtis) .50
SOILS AND FERTILIZERS
5741—Bommer's Method of Making Manure (Geo. Bommer) .25
5742—Farming with Green Manure (C. Harlan) 1.00
5743—Fertilizers and Crops (Van Slyke) 2.50
5744—Soils and Fertilizers (H. Snyder) 1.75
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5807—Biggle Sheep Book .50
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DRAINAGE AND IRRIGATION
5837—Irrigation Farming (Wilcox) 2.00
5838—Tile and Drainage (Chamberlain) .50
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5841—Evergreens and How to Grow Them (C. S. Harrison) .50
5842—Farm Wind-Breaks and Shelter Belts (Samuel B. Green) .25
WEEDS, INSECTS AND PLANT DISEASES
5850—Weeds and How to Eradicate Them (Thos. Shaw). Paper. .25
5851—Above book, cloth, .35
5852—Injurious Insects and the Use of Insecticides (P. W. Sempers) .40
5853—Kill the Bugs (Salzer) .10
5854—Quack Grass Eradication (Crane) 1.00
5855—Spraying Crops, Why, When and How (C. M. Weed) .50
5856—Weeds of the Farm Garden (L. H. Pammel) 1.50
FLOWER GARDENING
5865—Home Floriculture, The Treatment of Flowering and Ornamental Plants in the House and Garden (Eben E. Rexford) 1.00
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5868—Bulb Culture (Henderson) .50
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5872—Making Poultry Pay (Powell) 1.00
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5875—Poultry Manual (Mrs. Tilson and F. L. Sewell) .50
5876—Profits in Poultry 1.00
APIARY, BEES AND HONEY
5882—A B C of Bee Culture (Root) 2.00
MISCELLANEOUS
5884—Canning and Preserving (Mrs. Rorer) .75
5886—Home Queen Cook Book, A Gem 1.00
5887—Silos, Ensilage and Silage (M. Miles) .50

Write us for prices of any other Agricultural Book you may desire.

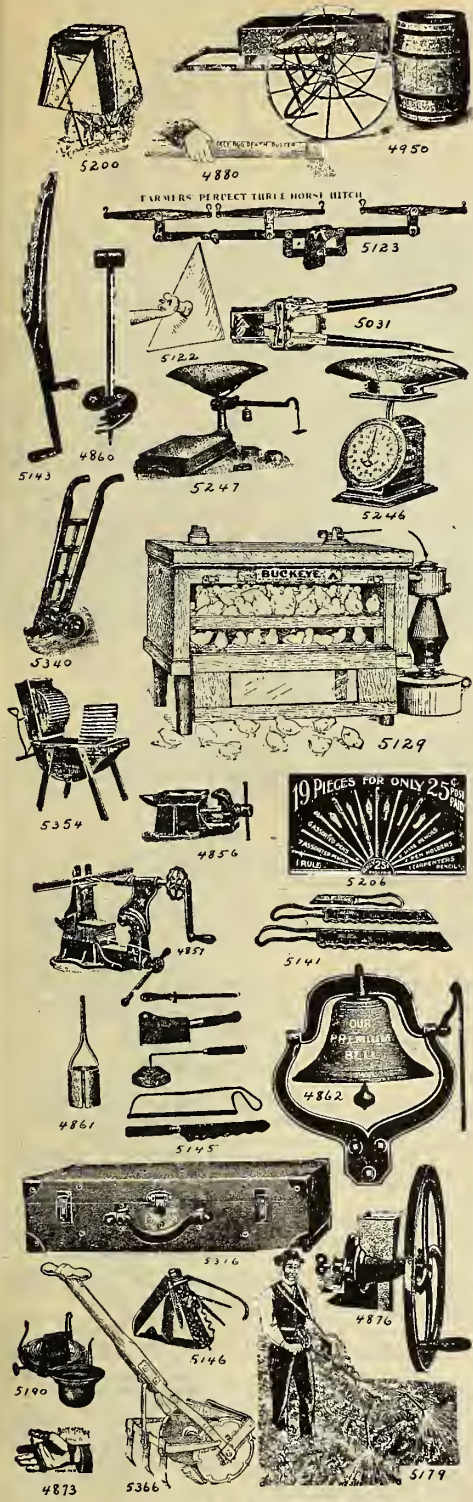
Amount of Seeds Required to Plant an Acre and Also Smaller Areas

Table with columns for seed types (Asparagus, Beans, etc.), units (oz., pt., qt.), and quantities (Per Acre, 150 ft. drill, etc.). Includes sections for FIELD SEEDS, CLOVERS, and GRASSES.

NUMBER OF TREES OR PLANTS PER ACRE: 1x1 foot, 43,560; 2x1 ft., 21,780; 2x2 ft., 10,890; 3x1 ft., 14,520; 3x2 ft., 7,260; 3x3 ft., 4,840; 4x1 ft., 10,890; 4x2 ft., 5,445; 4x3 ft., 3,630; 4x4 ft., 2,722; 4x5 ft., 2,176; 6x6 ft., 1,210; 10x10 ft., 430; 20x20 ft., 110.

SPECIAL BARGAINS

HAVING DECIDED TO DISCONTINUE THE SALE OF THE FOLLOWING, WE OFFER VERY LOW PRICES
 Prices F. O. B. La Crosse, Wis.



5200—PLANT PROTECTOR

One of the best and cheapest methods of protecting young tender plants in early spring. Price per doz., 15c, postpaid.

4950—COMBINATION BARREL AND BOX CART

This is a great combination. A Barrel Cart, made of steel to last a lifetime, which can be instantly changed into a perfect Box Cart. Price, each (without barrel), \$4.25.

4880—DICKEY BUG DEATH DUSTER

One of the most useful, exterminating machines for house plants and gardens. Price, each, 20c, postpaid.

5122—HANDY HOE

Adjustable to any position and its triangular shape permits of every conceivable garden use. Price, each, 50c.

5123—THREE HORSE EQUALIZER

It is a light but very strong and simple 3 Horse Equalizer. Made of iron. Price set complete, painted, \$3.50.

5124—THREE HORSE EVENER

Similar to above, made from selected hickory. Price per set, \$2.50.

5143—HAY KNIFE, SOLID STEEL

For cutting Hay, Straw, Corn Stalks, Peat, etc., and for ditching. This knife is 37 inches long by 3 inches wide in widest part, and weighs but 3 lbs. It will not bind or clog in closely packed material. Price, 65c.

4860—STAR POST HOLE AUGER

The dirt loosened by the tines passes up on top of the disc; the shank of the auger is square, making a round hole in the dirt and breaking the suction, and permitting the auger to be lifted freely. Price, 6-inch, 40c; 8-inch, 60c.

5031—PERFECT DEHORNER

The blades slide past each other at an angle and this is the only dehorner made which cuts instead of crushing the horn. Price, each, \$4.75.

5246—SALZER'S FAMILY SCALE WITH SCOOP

The steel platform is 5 1/2 inches square. Large tin scoop with collar. This scale weighs up to 24 lbs. by the ounce. Weight, about 6 lbs. Price, 80c.

5247—UNION PLATFORM SCALES

These are reliable and accurate scales, strong and substantially built. Capacity 240 lbs. Platform 10 1/2 by 13 1/2; single beam, tin scoop. Weight 45 lbs. Price, \$2.50.

5340—WAREHOUSE TRUCK

Every farmer will want one, as the price is so very low. Price, each, \$1.50.

5354—THE NEW IMPROVED CHAMPION WASHER

Made of Louisiana Red Cypress; washes easily, rapidly, and is warranted to give satisfaction. Capacity 10 shirts or other garments of equal size, \$4.75.

5129—BUCKEYE INCUBATOR

We only have a few of these world famous machines on hand and those intending to start in the poultry industry have the opportunity of a life time purchasing at this ridiculously low price.

5129—Style C. 50 Egg Size, \$6.00.

5131—Style A. 110 Egg Size, \$10.00.

5130—Style E. 60 Egg Size, \$6.25.

4856—COMBINED ANVIL, VISE AND PIPE HOLDER

Made of cast iron with hardened polished face. Size 3x7 1/2 inches. Size of screw, 7/8 inch. Jaws open 4 1/2 inches. The pipe jaws are a valuable feature. Price, \$1.25.

5206—LEAD PENCILS

Nineteen pieces. Lead pencils of different styles. Penholder, Pens and a fine Ruler—just the thing for a city or farm school or home—all postpaid for 25c.

4857—STAR ANVIL, VISE AND PIPE HOLDER, WITH DRILL ATTACHMENT

A perfect anvil, vise and pipe holder, also with drill attachment, useful for the farmer. Price of 50-lb. Anvil, Vise and Pipe Holder, \$2.50. With Drill Attachment, \$3.50.

4861—POST HOLE DIGGER

Thousands of these Round Post Hole Diggers are sold annually. Price, each, 50c.

5141—CHRISTIE'S KNIFE SET

Contains 1 bread knife, 1 cake knife and 1 paring knife. Price, 55c.

5139—BUCKEYE KNIFE SET

Similar to the Christie except the handles are wood. Price, each, 50c.

5145—LA CROSSE KITCHEN SET

Packed in substantially made cabinet, a splendid set. Weight, 4 pounds. Price, 65c.

4862—CRYSTAL METAL FARM BELLS

Every farmhouse will find a bell to call their help quickly of tremendous advantage. The clear sound of these bells can be heard a full mile. B, weight, 75 lbs.; diam., 19 in.; \$2.00. C, weight, 100 lbs.; diam., 21 in.; \$2.50.

5316—ALLIGATOR SUIT CASE

Made of rubber cloth, with steel frame, leather corners, brass plate lock and bolts, cloth lined and straps in body. 24 in. long. Price, \$1.25.

5146—OUR COMBINATION KNIFE

It contains 11 excellent tools. Price, postpaid, 80c.

4876—DRY BONE HAND MILL

It will grind oyster or other shells, gravel, old crockery, dry bread, crackers, cracked corn and other coarse feed for chickens. It can be adjusted to grind fine or coarse. Weight, 35 lbs. Price, \$1.50 (without stand).

5179—LEGGETT'S CHAMPION DUSTER

Will dust two rows of potatoes at once as fast as a man walks. Adjustable to any width of row. The reservoir holds a quart. Each machine includes 4 tubes, 6 nozzles, 2 straps and 1 oil can; weight, cased for shipping, 15 lbs. Price, \$6.50.

4873—BOSS HUSKER

Heavy leather combination, protected by steel rivets. Price, each, postpaid, 15c.

5366—BARKER WEEDER AND MULCHER

It operates on the plan of a lawn mower. It is better than a hoe. It is ten times as fast. It is easy to operate. It forms a dust mulch. It cuts the roots of weeds below the surface of the ground as well as the plant above the surface. Price, each, \$4.75.

5190—LAMP BURNERS

No. 1—Standard make. Price, each, 5c.

No. 2—Standard make. Price, each, 10c.

4998—CLOTHES REEL CASTING

Very easy to make a strong serviceable home-made reel with these castings. Price per set, \$1.50.

5193—LAWN ROLLER

One medium sized lawn roller. Just the thing for small lawns. 16 in. Weight, 165 lbs. Price, \$5.50.

BRANDT SPRAYERS

Capacity, size and style about the same as the Simplex Sprayer listed elsewhere in this catalogue.

5319—Galvanized, \$3.50.

5320—Brass, \$4.65.

5127—HANDY HATCHET

One of the best, most durable and handiest home tools made. It comprises hatchet, screw driver, wrench, pinchers, pipe wrench and hammer. Price, each, 75c.

5039—BLACKSMITH DRILL

Works on the auger-bit principle except it has a handle and is operated crank fashion. Similar to drills used by blacksmiths everywhere. Price, each, \$1.25.

4932—CORN PLANTER GAUGE

An attachment for corn planters to regulate the depth of sowing. Will fit any corn planter. Price, per pair, \$1.00.

INDEX VEGETABLE SEEDS

Table listing various vegetable seeds such as Anise, Artichokes, Asparagus, Balm, Basil, Beans, Beets, Bene, Bird Seeds, Borage, Broccoli, Broccoll, Brussels Sprouts, Cabbage, Camomile, Canary Seed, Caraway, Carrots, Catnip, Cauliflower, Celery, Champignons, Chervil, Chicory, Chives, Collards, Collections, Coriander, Corn, Corn Salad, Corn Sweet, Corn Popping, Cress, Cucumber, Dandelion, Dill, Egg Plant, Endive, Fennel, Fitticus, Garlic, Ginseng, Gourds, Hemp, Herbs, Horehound, Horseradish, Hops, Kale, Kohlrabi, Leek, Lettuce, Mangal Wurzel, Marjoram, Sweet, Martinia, Maw, Melon, Musk, Melon, Water, Mint, Spear, Mint, Peppermint, Mushrooms, Mustard, Nasturtium, Okra or Gumbo, Onion, Onion Sets, Orange Climbing, Parsley, Parsnip, Peanuts, Peas, Pepper, Pie Plant, Pomegranate, Pop Corn, Pumpkins, Radish, Rhubarb, Rosemary, Rutabaga, Saffron, Sage, Salsify, Savory, Scorzonera, Spinach, Spinach, Beet, Squash, Sugar Beet, Sunflower, Swiss Chard, Tarragon, Thyme, Tobacco, Tomato, Turnip, Vine Peach, Wormwood.

FLOWER SEEDS

Table listing various flower seeds such as Abronia, Abutilon, Acroclinium, Ageratum, Agrostemma, Agrostis, Alyssum, Amaranthus, Anchusa, Antirrhinum, Aquilegia, Asparagus, Asperula, Asters, Auricula, Balloon Vine, Balsam, Bartonia, Begonia, Brachycome, Briza, Bromus, Browallia, Brodiaea, Cactua, Cactus, Calceolaria, Calceudala, Calla, Callolopsis, Campanula, Canary Bird Vine, Candytuft, Canna, Cardinal Cllmber, Carnation, Celosia, Centaurea, Chrysanthemum, Cineraria, Clarkia, Cobaea, Coxcomb, Coix Lachr, Coleus, Collections, Columbine, Coreopsis, Cosmos, Cyclamen, Cypress Vine, Dahlia, Daisies, Datura, Delphinum, Dianthus, Digitalis, Dimorphotheca, Echinops, Echeveria, Edelweiss, Eschscholtzia, Euphorbia, Ferns, Forget-me-not, Four O'clock, Foxglove, Fuchsia, Gaillardia, Gerbera, Geranium, Globe Amaranth, Gloxinia, Godetia, Gomphrena, Gynierum, Gypsophila, Helichrysum, Heliotrope, Hibiscus, Hollyhock, Humulus, Hyanemania, Ice Plant, Impatiens, Kochia, Lantana, Larkspur, Lathyrus, Linum, Lobelia, Lupinus, Lychnis, Marigold, Mathiola, Matricaria, Maudrandia, Mignonne, Mimulus, Moon Flower, Morning Glory, Myosotis, Nasturtium, Nectariana, Nigella, Oenothera, Ornament Grasses, Oxalis, Pacony, Palms, Pansy, Passion Flower, Penstemon, Petunia, Phlox, Platycodon, Poppy, Portulaca, Pyrethrum, Primula, Rhodanthe, Ricinus, Rosa Polyanthus, Rudbekia, Salpiglossis, Salvia, Scabiosa, Schizanthus, Shasta Daisy, Smilax, Statice, Stevia, Stocks, Strocisia, Sunflower, Sweet Peas, Sweet William, Thunbergia, Torenia, Verbena, Vinca, Vines, Violets, Wallflower, Wild Cucumber, Xanthemum, Yucca, Zinnia.

BULBS AND GREENHOUSE PLANTS

Table listing various bulbs and greenhouse plants such as Abutilon, Acalyphla, Achania, Ageratum, Alyssum, Alternanthera, Amaryllis, Ananassa, Anthurium, Apocynus, Aquilegia, Araucaria, Asparagus, Asters, Banana, Bedding Plants, Begonia, Blue Mex. Glory, Brumgansla, Cactus, Caladium, Calla, Cannas, Carnations, Centaurea, Chrysanthem's, Cigar Plant, Cinnamon Vine, Cobea, Coleus, Crotons, Cyclamen, Dahlia, Daisy, Draecena, Farfugium, Ferns, Fernballs, Feverfew, Ficus, Fig, Fuchsias, Geraniums, Gadioli, Gloxinia, Golden Feather, Heliotrope, Hibiscus, Hops, Hyacinthus, Impatiens Sult., Iris, Ivy, Jasmine, Lantana, Lemon Ponderosa, Lilies, Montbretias, Moonflower, Oleanders, Otaheite Orange, Oxalis, Palms, Pandanus, Pansies, Passiflora, Petunia, Primula, Resurrect. Plant, Roses, Salvia, Sanseveria, Snap Dragon, Stapelia, Tuberoses, Umbrella Plant, Verbena, Violets, Water Hyacinths.

NURSERY DEPARTMENT

Table listing various nursery plants such as Achillea, Ampelopsis, Bleeding Heart, Bougainvillea, Calycanthus, Campanula, Clematis, Coreopsis, Delphinium, Deutzia, Digitalis, Forsythia, Galliardia, Ginseng, Gypsophila, Hardy Perennials, Hardy Vines, Hollyhocks, Honeysuckles, Hydrangea, Lilac, Lily of the Valley, Lobelia, Lychnis, Paenony, Pennisetum, Philadelphron, Philadelphron, Phlox, Platycodon, Poppy, Roses, Rudbeckia, Shrubs, Snowball, Sprea, Strawberries, Sweet Rocket, Sweet William, Tree Seeds, Weigelia, Wistaria, Yucca.

FARM SEEDS

Table listing various farm seeds such as Alfalfa, Alfalfa Plants, Aisike, Barley, Brown Dura, Brazil, Corn, Beach Grass, Bermuda Grass, Billion \$ Grass, Bismarck Hog, Fea, Blue Grass, Bokhara Clov., Bromus Inermis, Broom Corn, Buckwheat, Can. Blue Grass, Can. Field Peas, Cane, Clovers, Corn, Cow Peas, Creeping Bent, Crimson Clover, Dogstail Grass, Egyptian Wheat, Esparsette, Peterita, Field Beans, Field Peas, Flax, Fodder, Grasses, Grass Mixt., Hair Vetch, Hard Fescue, Honey Plants, Hungarian Grass, Incarnat Clover, Japan Clover, Jerusalem Corn, Johnson Grass, Kafir Corn, Kent. Blue Grass, Lawn Grass, Macaroni Wheat, Meadow Fescue, Meadow Foxtail, Meadow Soft Grass, Millet, Milo Maize, Mustard Giant, Oats, Orchard Grass, Pea Oat Mixed, Pencillaria, Phacelia, Phalaris, Potatoes, Potato Eyes, Rape, Red Fescue, Red Top, Rescue Grass, Rough Stalked Meadow, Rye, Rye Grass, Eng., Rye Grass, Ital., Sainfoin, Salt Bush, Sand Lucerne, Sand Vetch, Sheep's Fescue, Soja Bean, Sorghum, Speltz, Spring Vetch, Sugar Cane, Sudan Grass, Sweet Clover, Sweet Vernal, Tall Fescue, Tall Meadow Oat, Teosinte, 1000 Head'd Kale, Timothy, Turnips-Rutabags, Vetches, Westernwolths, Wheat, White Dutch Clover, Wood, Meadow, Yellow Oat, Sudan Grass 154, 155, Sweet Clover, 142-143, Sweet Vernal, 150, Tall Fescue, 150, Tall Meadow Oat, 150, Teosinte, 158, 1000 Head'd Kale 144, Timothy, 147, Turnips-Rutabags 73, Vetches, 137, Westernwolths, 150, Wheat, 131-132-133, White Dutch Clover, 144, 151, Wood, Meadow, 150, Yellow Oat, 150.

IMPLEMENTS AND SUNDRIES

Table listing various implements and sundries such as Alfalfa Meal, Antikol, Anvils, Asparagus Knife, Augers, Bacteria, Beef Scraps, Bells, Bolster Springs, Bone Mills, Bordeaux Mixr., Books, Brooder, Buging Knives, Bug Exterm'tors, Burners (Lamp), Butcher Knives, Charcoal, Chick Feed, Christy Knf Set, Churns, Clipper Cleaner, Clothes Reel, Corn Hook, Corn Planter, Corn Shellers, Cracked Corn, Cream Separators, Cutters, Cultivators, Dehorners, Diggers, Posthler, Drills, Duster, Egg Carrier, Egg Producer, Egg Setting Box, Fanning Mills, Fertilizer, Floral Sets, Fodder Cutter, Forge, Fountains, Garden Tools, Garden Line, Gauge Corn, Planter, Gopher Traps, Grass Seeders, Green Bone Ctr., Grind Stones, Grist Mills, Grit and Shell Boxes, Grit, Pearl, Hammer, Handy, Hand Seeders, Harrows, Hatchet, Handy, Hay Knife, Hay Press, Hoes, Horse Cultivtrs., Husker, Incubator, Insect Destryrs., Kitchen Set, Knitting Machns., Knives, Kraut Cutter, Lawn Roller, Leg Bands, Lice Killing Machine, Meat Meal, Mills, Mole Traps, Mouse Traps, Pencils, Pens, Plant Food, Plows, Potato Digger, Pot. Planter, Potato Sprinkler, Poultry, Poultry Food, Poultry Punch, Poultry Rmdies., Powder Gun, Pruning Knife, Pruning Shears, Rat Traps, Repair Outfits, Rivets, Riveting Mach., Root Cutter, Scales, Seeders, Shells, Crushed, Scuffle Hoe, Slug Shot, Slicers, Soldering Kit, Spading Forks, Spinning Wheel, Sprinklers and Sprayers, Suit Case, Sulp. Tbcso Soap, Tools, Garden, Model Tool Set, Traps, Tree Pruner, Trowels, Trunk, Tuff Edger, Vegetable Scoop, Vegetable Slicer, Vise, Washing Machs., Weeders, Wheelbarrow, Seeder, Wing Shv. Plow.

424—Pop Corn for Popping: 2 lbs., 20c; 5 lbs., 35c; 10 lbs., 60c; 25 lbs., \$1.25; 100 lbs., \$4.50. If wanted by mail, add parcel post rates.



SALZER'S 20TH CENTURY LAWN GRASS SEED

NO OUTLAY SO SMALL GIVES SO GREAT RETURNS,—NO INVESTMENT SO ENHANCING TO PROPERTY, EVERY LAWN IS A PASSPORT TO PUBLIC OPINION,—EVERY LAWN REFLECTS THE IDEALS OF THE OWNER, EVERY EXPECTATION REALIZED IF YOU USE SALZER'S LAWN SEED,—
INFALLIBLE, DEPENDABLE, RELIABLE, VIGOROUS LAWN SEED

4526.—Forty-eight years—yea a "half century," of honest endeavor and experience is behind every sale,—behind every pound of Salzer's 20th Century Lawn Seed. This great period of experiment, research, study and costly experience devoted to the formation of lawns is an invaluable guarantee of the "Salzer Quality."

A casual glance at any lawn reflects the quality of the seed. The beautiful velvet sward, the exquisite green lustre of the finest most imposing lawns in the world is only accomplished by a scientific blending of the highest grade of grasses most suitable to varied soil and climatic conditions.

Recognizing the disastrous effects of questionable seed we have persistently avoided the pitfalls of "Cheap Lawn Grass Seed"—preferring to lose business than sacrifice quality—integrity.

SALZER'S 20TH CENTURY LAWN GRASS SEED

is a scientific blending of Salzer's 20th Century quality grasses which will flourish under varied soil condition, in adverse climate, giving throughout the season, from early Spring to latest Fall, a luxuriant, rich green growth and rich velvety sward.

When comparing prices—please consider that an extra quality has a value. The purchasing power of a low enticing price must of necessity involve an inferior grade. It could not possibly be otherwise.

Price: ½ lb. 20c; pound 30c, postpaid. (One pound is equal to about 1½ quarts.)

Price by express: Pound 25c; 5 lbs. \$1.20; 10 lbs. 2.35; 20 lbs. \$4.65; 50 lbs. \$11.50; 100 lbs. \$22.50.

If 5 lbs. or more are desired by mail add postage as per zone rates page 5 to above express prices.

SALZER'S SHADY PLACE GRASS SEED FLOURISHES THROUGHOUT THE SEASON.

4527.—One of the most vexing problems in the maintaining of a nice lawn is the extreme shade of heavily treed spots, isolate corners, areas between and frequently along the north side of buildings.

Shady places require seed of special grasses—grasses with dominant shade and cool growing characteristics. Our blend of suitable grasses for this purpose is the result of exhaustive and painstaking experiments. This special blend will produce an even growth and a beautiful green velvet sward from early Spring until late Fall.

The very nature of grasses of this kind make the cost of seed production somewhat high. However, rather than omit some of the most essential higher priced grasses, we keep the quality to the high Salzer standard—making the price as low as it consistent with high quality.

Price: Pound 45c, postpaid.

Price by express: Pound 40c; 5 lbs. \$1.90; 10 lbs. \$3.75; 20 lbs. \$7.40; 50 lbs. \$18.00; 100 lbs. \$35.00.

SALZER'S GOLF GRASS SEED UNEXCELLED FOR TENNIS, SCHOOL, PARK AND ATHLETIC GROUNDS.

4528.—Athletic or sporting grounds require special grasses to withstand harsh and continuous foot wear. Consequently the essential grasses must be a combination of tough, vigorous hardy grasses of super-constitutional vigor,

Grasses that will flourish in extreme of heat and cold, adnomal wet, high and low lands. This seed is composed of the best fibrous, deep rooting, spreading, intermingling fine leaved, low growing grasses known for this purpose that will produce a firm, smooth, elastic sward. Years have been devoted to rigid, exhaustive and painstaking experiments to secure the most perfect combination of grasses suitable for sporting grounds and we have a great "Personal Pride" in the perfection, quality and purity of Salzer's Golf Grass Seed.

Price: Pound, 45c, postpaid.

Price by express: Pound 35c; 5 lbs. \$1.60; 10 lbs. \$3.00; 20 lbs. (1 bushel) \$5.75; 50 lbs. 12.75; 100 lbs. \$25.00.

DWARF WHITE CLOVER FOR LAWN

4249.—While we do not put White Clover in our Lawn Grass Seed, we have many requests for it and recommend one ounce to pound of lawn seed.

Price: 20th Century White Clover, per oz 10c; ¼ lb. 25c; pound 70c, postpaid. Price by express: Pound 65c; 5 lbs. \$3.20; 10

If 5 lbs. or more of any seed on this page is desired by mail, add postage as per zone rates page 5 to above express prices.

SALZER'S SEEDS

PRIZE WINNERS

48TH YEAR **1916**



Sudan Grass
PRODIGALLY PROLIFIC

John A. Salzer Seed Co.

LA CROSSE WISCONSIN