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HEIKES--HUNTSVILLE--TREES.

The Huntsville Wholesale Nurseries.

AUGUST

Huntsville, Ala.

1905

Price List



FOR THE TRADE ONLY

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit *directions as to shipping*, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange" or add ¼ of one cent, to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.

The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR. W. F. HEIKES, MANAGER.

References: W. R. Rison Banking Company, Huntsville, Ala., and the Mercantile Agencies.

FALL OF 1905 AND SPRING OF 1906.

The publication of this list abrogates previous quotations. Except where prices are agreed upon, these quotations are subject to change without notice.

See Terms and Conditions governing these quotations on another page.

HEIKES HUNTSVILLE TREES.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

KIEFFER PEARS--Two Years, Grafted on French Pear Seedlings.

	CIPHER.	Per 10	Per 100	Per 1000
Two years, ¾ to 1 inch, 5 to 6 feet, well branched.....	Fodder			\$85 00
Two years, ¾ to ¾, 5 to 6 feet, well branched	Folder			75 00
Two years, 9-16 to ¾, 4 to 5 feet, branched.....	Follow			60 00
Two years, ½ to 9-16, 4 to 5 feet, branched	Fondle			55 00
Two years, 7-16 to ½, 3½ to 4½ feet, branched.....	Foolish			45 00
Two years, 3 to 4 feet, more or less branched	Forage			35 00
Two years, 2 to 3 feet, more or less branched.....	Foxy			30 00

The price of Garber is \$10 per 1000 additional to these quotations.

KIEFFER, LeCONTE AND GARBER PEARS--One Year, Grafted on French Pear Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched	Fabric	\$70 00
One year, 4 to 5 feet, not branched	Fable	60 00
One year, 3 to 4 feet, not branched	Farmer	50 00
One year, 2 to 3 feet, not branched	Farther	40 00
One year, 1 to 2 feet, not branched	Fathom	30 00

The price of Garber is \$10 per 1000 additional to these quotations.

STANDARD PEARS--Two Years, Budded on French Pear Seedlings.

	CIPHER.	Per 10	Per 100	Per 1000
Two years, ¾ to 1 inch, 5 to 6 feet, well branched.....	Feather			\$100 00
Two years, ¾ to ¾, 5 to 6 feet, well branched.....	Feeble			85 00
Two years, 9-16 to ¾, 4 to 5 feet, well branched	Fellow			70 00
Two years, ½ to 9-16, 4 to 5 feet, well branched	Felon			60 00
Two years, 7-16 to ½, 3½ to 4½ feet, well branched.....	Festal			45 00
Two years, 3 to 4 feet, more or less branched.....	Fetter			35 00

VARIETIES--Koonce, Smith's, Howell, Clapp's Favorite, Bartlett, Duchess d'Angouleme Seckel, Flemish Beauty, Beurre d'Anjou, Lawrence.

STANDARD PEARS--One Year, Budded on French Pear Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched.....	<i>Fossil</i>	\$100 00
One year, 4 to 5 feet, not branched.....	<i>Foster</i>	85 00
One year, 3 to 4 feet, not branched.....	<i>Founder</i>	75 00
One year, 2 to 3 feet, not branched.....	<i>Falter</i>	60 00

VARIETIES—Koonce, Early Harvest, Howell, Clapp's Favorite, Bartlett, Duchess d'Angouleme, Seckel, Flemish Beauty, Beurre d'Anjou, Lawrence, Alamo, Magnolia.

PLUM TREES. On Marianna Plum. Two Years.

	CIPHER.	Per 1000
Two years, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched.....	<i>Hammer</i>	\$175 00
Two years, 11-16 to $\frac{3}{4}$, 5 to 6 feet, well branched.....	<i>Happen</i>	165 00
Two years, $\frac{5}{8}$ to 11-16, 5 to 6 feet, well branched.....	<i>Harden</i>	150 00
Two years, 9-16 to $\frac{5}{8}$, 4 to 5 feet, well branched.....	<i>Harrow</i>	125 00
Two years, $\frac{1}{2}$ to 9-16, 4 to 5 feet, well branched.....	<i>Hasten</i>	100 00
Two years, 7-16 to $\frac{1}{2}$, $3\frac{1}{2}$ to $4\frac{1}{2}$ feet, well branched.....	<i>Hatter</i>	85 00
Two years, 3 to 4 feet, more or less branched.....	<i>Haven</i>	65 00

AMERICAN VARIETIES.

Klondike Wolf DeSoto	Stoddard Weaver	Forest Garden Wyant	Hawkeye
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PLUM TREES—One Year. On Marianna Plum.

	CIPHER.	Per 1000
One year, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched.....	<i>Lesson</i>	\$175 00
One year, 11-16 to $\frac{3}{4}$, 5 to 6 feet, well branched.....	<i>Letter</i>	165 00
One year, $\frac{5}{8}$ to 11-16, 4 to 5 feet, well branched.....	<i>Liking</i>	150 00
One year, 9-16 to $\frac{5}{8}$, 4 to 5 feet, well branched.....	<i>Limber</i>	125 00
One year, $\frac{1}{2}$ to 9-16, 4 to 5 feet, well branched.....	<i>Limpid</i>	100 00
One year, 7-16 to $\frac{1}{2}$, $3\frac{1}{2}$ to $4\frac{1}{2}$ feet, more or less branched.....	<i>Linger</i>	85 00
One year, 3 to 4 feet, more or less branched.....	<i>Liquer</i>	65 00

ORIENTAL VARIETIES.

Abundance (Botan) Gonzales	Red June (Red Nagate)	Wickson	Burbank
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CHICKASAW VARIETIES.

Pottawattamie	Wild Goose	Poole's Pride
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Red June, Burbank and Abundance on peach special prices.

CHERRY TREES--Two Years. On Mahaleb.

	CIPHER.	Per 1000
Early Richmond, Dyehous Baldwin,	} 1 inch & up, 5 to 7 feet, well bran'd.	Omen \$170 00
	} $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well bran'd.	Object 170 00
	} $\frac{5}{8}$ to $\frac{3}{4}$, $4\frac{1}{2}$ to $5\frac{1}{2}$ feet, well bran'd.	Oblong 150 00
	} 9-16 to $\frac{5}{8}$, 4 feet and up, well bran'd.	Octave 125 00
	} $\frac{1}{2}$ to 9-16, $3\frac{1}{2}$ feet and up, well bran'd.	Office 85 00
	} 3 to 4 feet, branched.....	Onward 75 00
	} 2 to 3 feet, more or less branched.....	Order 50 00
L. Montmorency, Ostheimer, Suda, English Morello, Wragg, Manger, Montmorency Ord., Terry (Ea. Russ.), Early Morello,	} 1 inch & up, 5 ft. & up, well bran'd.	Orgie \$170 00
	} $\frac{3}{4}$ to 1 in., $4\frac{1}{2}$ ft. and up, well bran'd.	Obtige 170 00
	} $\frac{5}{8}$ to $\frac{3}{4}$, 4 ft. and up, well bran'd.	Obscure 150 00
	} 9-16 to $\frac{5}{8}$, $3\frac{1}{2}$ ft. and up, well bran'd.	Observe 125 00
	} $\frac{1}{2}$ to 9-16, 3 ft. and up, well bran'd.	Obtain 85 00
	} 3 to 4 feet, branched.....	Ocean 75 00
	} 2 to 3 feet, more or less branched.....	Orbit 50 00

75,000 PECAN SEEDLINGS. Gulf Coast Thin Shell.

We have a very fine lot of three year old seedlings grown at Huntsville. These trees are grown from selected nuts collected along the Gulf Coast in Southern Mississippi and Louisiana, where the choicest thin shell nuts are produced. We can supply any size from one foot upward to five feet, Price upon application.

PEACH TREES--On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphid, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produce a well-matured tree, with fine fibrous roots. Our peach trees have been grown with especial reference to the Southern trade, where medium or small sizes are mostly wanted. The San Jose Scale, Yellows and Rosette are unknown in this section, and we have been careful not to bring in any buds from affected localities.

	CIPHER.	Per 1000	
One to two feet, little if any branched.....	<i>Render</i>	\$17 50	
Two to three feet, little if any branched.....	<i>Resource</i>	25 00	
Three to four feet, under 7-16 to 1/2, little if any branched.....	<i>Reserve</i>	30 00	
3 1/2 to 4 1/2 feet, 7-16, to 3/4, more or less branched.....	<i>Recite</i>	35 00	
Four to five feet, 1/2 to 9-16, branched.....	<i>Rattle</i>	40 00	
Four to six feet, 9-16 to 3/4, branched, No. 1.....	<i>Rather</i>	45 00	
Five to six feet, 3/4 to 1, branched, extra.....	<i>Ransom</i>	50 00	
Five to seven feet, extra, 3/4 to 1 inch, branched.....	<i>Rancor</i>	50 00	
Admiral Dewey	Elberta	Hiley (Ea. Belle)	Red River
Alexander	Emma	Imperial	Salway
Arp Beauty	F. St. John	Lemon Cling	Stump the World
Angel	Family Favorite	Mamie Ross	Slappey
Beer's Smock	Fitzgerald	Mountain Rose	Sneed
Belle of Ga.	Globe	Matthews Beauty	Stinson's Oct.
Carman	Guinn	Old Mixon Free	Triumph
Crawford's Late	Greensboro	Old Mixon Cling	Victor
Champion	Gov. Hogg	Pallas	Waddell
Colon	Heath Clng	Picquet's Late	Thurber
Chair's Choice	Honey	Reeve's Favorite	

GUINN—The price on Guinn will be 2 1/2 cents higher than for other varieties.

HEIKES-BILOXI NURSERIES COMPANY,

Biloxi, Mississippi.

Address all correspondence on business with these Nurseries to
W. F. HEIKES, Manager, Huntsville, Ala.

On stock grown at Biloxi, for delivery in the Fall, the freight is to be paid from there, by the buyer. The prices of boxing and baling to be added to quotations. Terms and conditions are the same as for the Huntsville Wholesale Nurseries.

PECANS—Best Budded Paper Shell Varieties.

	CIPHER.	Per 100
One year, 4 to 5 feet.....	<i>Gabbe</i>	\$85 00
One year, 3 to 4 feet.....	<i>Gallie</i>	75 00
One year, 2 to 3 feet.....	<i>Gallon</i>	70 00
One year, 1 to 2 feet.....	<i>Gaston</i>	60 00
One year, 12 to 18 inches.....	<i>Gaiter</i>	50 00

SEEDLINGS, Selected Nuts—Price on application,

Orders will not be accepted for less than \$5.00 worth of these Pecans, unless included in order for other trees.

MAGNOLIA GRANDIFLORA.

	CIPHER.	Per 100
Field Grown, 6 to 12 inches, one year transplanted.....	<i>Master</i>	\$10 00
Field Grown, 12 to 18 inches, one year transplanted.....	<i>Marble</i>	12 50
Field Grown, 18 to 24 inches, one year transplanted.....	<i>Martin</i>	15 00
Field Grown, 2 to 3 feet, two years transplanted.....	<i>Manger</i>	17 50
Field Grown, 3 to 4 feet, two years transplanted.....	<i>Mallet</i>	20 00
Field Grown, 4 to 5 feet, three years transplanted.....	<i>Matlock</i>	25 00

These Magnolias are fine, straight, smooth plants with good fibrous roots.

JAPANESE PERSIMMONS.

	CIPHER.	Per 100
One year, 2 to 3 feet.....	<i>Jargon</i>	\$10 00
One year, 3 to 4 feet.....	<i>Jasper</i>	12 50
One year, 4 to 5 feet.....	<i>Jessamine</i>	15 00

VARIETIES—Hiyakume, Tane-nashi, Zengi.

HEIKES-BILOXI NURSERIES COMPANY,

Biloxi, Mississippi.

ROSES.

Field Grown.
Very Fine.

<i>Rosette.</i> No. 1	<i>Robust.</i> No. 1½	<i>Rocket.</i> No. 2
Per M \$80	Per M \$80	Per M \$25

DORMANT

Field Grown Roses

HYBRID PERPETUALS.

Anna de Deisbach.....	1000	430	200
Baroness Rothschild.....	800	300	150
Clio.....	600	200	100
Coquette des Alps.....	950	330	200
Fisher Holmes.....	1800	700	350
Gen. Jacqueminot.....	4600	1980	1000
John Hopper.....	500	190	100
Jubilee.....	530	200	100
Glorie of Lyonnaise.....	350	140	70
La Reine.....	440	170	90
La Rosiere.....	170	60	30
Margaret Dickson.....	440	170	100
Marie Bauman.....	950	350	200
M. P. Wilder.....	1750	700	350
Magna Charta.....	1420	570	280
Mad. Gab. Luizet.....	1550	600	300
Marq. of Lorne.....	600	240	120

MISCELLANEOUS.

Marechal Niel.....	1200	300	200
Perle des Jardin.....	...	50	30
Cl. K. A. Victoria.....	400	160	90
Cl. Meteor.....	490	200	100
Harrison's Yellow.....	...	200	100
Crimson Rambler.....	12000	5000	2500

MOSSSES.

Crested Moss.....	320	120	70
Capt. John Ingram.....	220	100	40
Glory of Mosses.....	130	50	20
Gracilis.....	110	40	20
Luxemburg.....	110	40	20
Perpetual White Moss.....	140	80	40
Salet.....	200	30	40
White Bath.....	60	30	20

This list comprises the varieties and numbers unsold at this date.

On orders sent in by Northern customers for Spring delivery we will pay freight to St. Louis and hold in cold storage there until wanted. We deliver to transfer companies and the cost of drayage will follow as advance charges, or be added to the bill.

BUDDED ROSES—We have ceased the propagation of Roses on own roots, except Crimson Rambler. This variety can be supplied either on own roots or budded. All other varieties offered are grown from buds.

We have a very fine stock of Roses at Biloxi this year, especially in the Hybrid Perpetuals, Mosses, Crimson Rambler and Marechal Niel.

The No. 1 plants will have three or more branches and will be cut back to 18 to 24 inches. The roots are very fine.

We make a grade of Roses called No. 1½. This grade will be made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and make a very nice grade for mailing.

The plants under No. 1½ we class as No. 2. We recommend them for transplanting.

EXPOSITION ROSES—We received the Grand Prize on our outdoor exhibit of Roses at the World's Fair.

Inspector's Certificate.

This is the nurserymen's paradise. There are no injurious insects on nursery stock,—no slugs on pears, no aphids on cherries, plums nor peaches, no San Jose Scale nor Root-Knot on anything. There are some borers in peach roots, but everybody knows how to get them.

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed, it should be so stated in the order.

Some Figures.

It is estimated that there are imported into the United States annually 5,000,000 pear seedlings and 10,000,000 Mahaleb seedlings. Of these we plant one-fifteenth of the Mahalebs and one-tenth of the pears.

PECANS.

The pecan is destined to become the leading nut for amateur and orchard planting in this country. The area of adaptation for its culture is very great, comprising nearly all of the territory south of Central Illinois. It is likely to succeed wherever the hickories thrive. The demand for grafted and budded trees of selected named varieties has greatly increased within the last few years. Experience has proven that it is better to plant nursery-grown trees. If the nuts are planted in the field where the trees are expected to grow permanently they are exposed to many risks of destruction while small and tender. All pecan trees are very prone to revert to the small inferior wild forms. The pecan can no more be relied upon to reproduce itself true from seed than the apple, pear, plum or peach. Budded and grafted pecans have always been scarce, as the growth from buds and grafts is very uncertain and the price correspondingly high. It is better, however, to pay a high price for a tree that is known to be prolific and sure to produce a nut of fine form, thin shell and good quality than to plant cheap seedlings, the fruit of which have such uncertain values.

VARIETIES.

Taylor. We are the introducers of this nut, and we believe it will prove a prime favorite. It originated near the Gulf Coast in Southern Mississippi. It has a clear record for all the desirable qualities in a pecan, including good size, handsome shape, well filled, paper shell, excellent quality, lack of corkiness, prolific bearing and annual crops. The average annual value of the nuts from the original tree for the past three years at 60 cents per pound has been \$99.00. The tree is about 25 years old.

Stuart. One of the largest pecans; handsome shape; shell very thin; kernel plump; about 35 or 45 to the pound.

Russell. Medium to large; paper shell; ovoid form; quality good. Prolific, and the nuts sell at a high price; 45 or 50 to the pound.

Pride of the Coast. (Rome, Columbian, Mammoth, 20th Century). This is the largest pecan under propagation. One of the most popular nuts because of its large size and handsome form. Not as thin shelled nor equal to Stuart in quality; 35 or 40 to the pound.

Frotchers. (Egg Shell.) One of the largest pecans, averaging from 45 to 50 to the pound; shell very thin, and like many others of the thin shell varieties can be cracked by placing two nuts in the palm of the hand; meat very fine quality and can be removed from the shell entirely. Shape oblong, kernel plump and of good quality.

Van Deman. A large nut averaging 45 or 50 per pound; oblong in form; shell quite thin. The shape and quality of its nuts meet the commercial standard.

Moneymaker. Introduced by Mr. S. H. James, Mound, La., who has large trees of it in bearing. The good points he claims for it are large size, thin shell, well filled and very prolific.

James. Another variety from Mr. James. A medium sized, thin-shelled nut, of good shape and excellent quality.

Seedlings. We can supply seedlings from large, thin shell varieties to those who are unable to get budded or grafted sorts, owing to their great scarcity, or who may from choice wish to plant at less cost.

MINNESOTA, Oct. 5, 1904. — "The trees arrived O. K. and just at the time we had to have them. Stock was fine. Thank you for your promptness in shipping."

COLORADO, May 16, 1904. — "Enclosed find our draft for \$403.85 to balance account. The trees opened up fine, as good as has been shipped to this country. Think we will be in the market for about 25,000 Elberta. Please accept our thanks for the treatment you have shown us."

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Unsolicited Testimonials.

TEXAS, March 30, 1905—"I received the 1000 magnolia grandiflora all right and consider them a splendid lot of plants."

MISSOURI, March 25, 1905—"Enclosed find check for \$49. Stock as fine as I ever received."

GEORGIA, March 20, 1905—"Trees (5500 Elberta June Buds) received and nearly all inspected. They are by odds the best we have ever purchased, and we have out 32,000 trees from four nurseries."

MISSOURI, March 14, 1905—"Several of your cars received and put on track to-day. Good time."

INDIAN TERRITORY, March 13, 1905—"The 15,000 peach trees received on the 10th. Though en route one month and caught 13 below zero weather they opened up in good condition and very satisfactory. The cherry also O. K. So much for science in packing."

ALABAMA, March 4, 1905—"I must certainly congratulate you on the beautiful lot of trees you sent me, for they were the finest lot of trees I ever saw. Send me at once the remainder due me, making 25,000 in all."

LOUISIANA, Feb. 24, 1905—"The peach trees reached me yesterday in good order and checked up O. K., except there were 10 Carman short, but as the quality was so much better than ordered I have no complaint to make."

GEORGIA, Feb. 23, 1905—"The trees came up nicely. I had them placed in an orchard by some trees from a leading nursery in Tennessee, and yours were far superior in every way."

ALABAMA, Feb. 22, 1905—"I believe I can sell at least 2000 of your pecans for next Fall. They are the best trees I ever saw."

GEORGIA, Feb. 20, 1905—"My son informs me that he is very well pleased with the trees you furnished, as well as the neighbors who have seen the trees."

ARKANSAS, Feb. 14, 1905—"I might be able to get what I want from some other nursery, but I prefer to get from you if I can, believing if I buy of you I will get exactly what I want."

GEORGIA, Feb. 8, 1905—"Herewith I send you check for \$170 to cover your bill for peach trees shipped me a few days since. They came up fully to my expectations and I hope to have good luck with them."

TEXAS, January 5, 1905.—Upon seeing a shipment of your trees sent to H— & H— of this place has induced us to give you an order for the following: 1500 1 year old Elbertas * * * *"

ARKANSAS, Dec. 25, 1904.—The first car of peach trees received and unloaded. They are the finest I have ever seen. We want 50,000 more."

TEXAS, Dec. 8, 1904—"Trees received and checked O. K. We compliment your trees as being strictly fine. We called all other nurseries to see them, and we are sure you will get some benefit from it, as our country likes your trees the best."

MISSOURI, Dec. 3, 1904.—"The stock you sent us is the best we have ever received from any one in over 25 years' experience in the nursery business."

OHIO, Dec. 2, 1904.—"We have just wired you as follows: 'Car received and unloaded.' These cherries were received in good shape and entirely satisfactory in every respect. They were packed in a very satisfactory manner and were fine stock."

COLORADO, July 16, 1904.—"One of the customers we sold peach trees to was in to-day and stated out of 1000 trees we sold him 998 were alive and growing. Some of them had made growth of 30 inches."