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1918



NORMANN'S FIR

KOSTER'S BLUE SPRUCE

PIKE

BARBERRY

(See page 2.)

EVERGREENS

FOR

WINTER BEAUTY

Screens and Windbreaks

CHRISTMAS PRESENTS

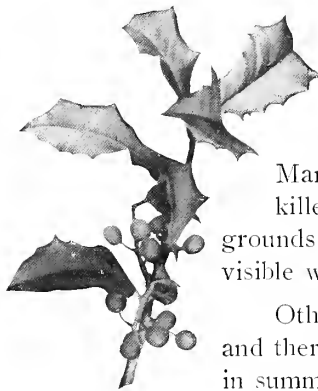
PLANTING ALL WINTER

GUARANTEED

HICKS NURSERIES

WESTBURY, LONG ISLAND, N. Y.





PLANT ALL WINTER FOR BEAUTY

Many places lose their beauty when the leaves fall, and the flowers are killed by frost and the lawn turns brown. There is nothing about the grounds to sustain interest, but much that is unbeautiful and which was not visible with summer foliage.

Other places are always bright and sunny. The cold winds are tempered and there is the fascination to ramble about the grounds in winter as well as in summer.

EVERGREENS MAKE THE DIFFERENCE

They reflect the glow and warmth of the sun and look cheerful and happy when the days are dull and depressing. When nature has wrought her worst havoc with snow and sleet, their beauty is only intensified as they bend fantastically under their icy load and glisten with crystal drapery. And all the while the atmosphere is charged with exhilaration by the delightful odor of the pine and fir.

You can plant evergreens NOW, in December or in January and February. *We guarantee* success, economy and rare beauty during a period which is otherwise desolate.

FRONT COVER ILLUSTRATION

Do you want a similar group of Evergreens? We can supply the trees now, guarantee a beautiful effect all winter and a satisfactory growth. Notice how completely such a group can shut out an undesirable view.

3 White Pine, 9 ft. high	\$36.00
6 White Pine, 6 ft. high	21.00
1 Koster's Blue Spruce, 6 ft. high.....	11.00
1 Nordmann's Fir, 5 ft. high	6.00
1 Douglas Spruce, 7 ft. high	10.00
1 White Birch, 10 ft. high	1.00
10 Japanese Barberry, 1½ ft. high	2.00
2 Holly, 1½ ft.	free
	\$87.00

Special Offer for December Planting \$60.00

Delivery within 15 miles, or packed for shipment \$6.00. Your men can easily plant. If preferable, we can arrange to plant economically in local territory.

We can supply this collection in smaller sizes at a cost of \$25.00, or \$40.00. Can you think of a better Christmas present for your family or friends?



OUT ON THE BLEAK HEMPSTEAD PLAINS.

Residence Mr. Wm. C. Meissner, Garden City, L. I.

The children play out all winter. Evergreens form enclosures where it is calm and warm and even a baby can take an outdoor nap. The trees are always cheerful, no matter how cold or windy, and especially friendly when nature has spread her blanket of snow.

The group in the picture can be reproduced by

1 White Pine, 9 ft.	\$12.00
2 White Pine, 4 ft.	\$1.75 each 3.50
2 Douglas Spruce, 7 ft.	10.00 each 20.00
3 Douglas Spruce, 4 ft.	3.00 each 9.00
2 White Pine, 7 ft.	free.
	<hr/> \$44.50

Delivery and planting within 15 miles...\$12.00

H I C K S N U R S E R I E S



GROUP OF FIR

You will find satisfaction in a group like this. It is a new departure in the nursery business to grow such trees until they are 15 years old. You save 5 or 10 years in developing the mature beauty of your country place. You are not looking down on little green dots, promises for the future, but trees you will delight to show your friends.

NORDMANN'S FIR

It is a glorified Christmas tree,—dark green, lustrous above and silvery green below. Stand away and see the sun reflect from the surface of the leaves, first the rich green of the Boxwood and then the blue of the Blue Spruce, layer upon layer. It keeps its foliage 7 years.

If you want good trees at a low price, order our irregular Nordmann's Fir. These have the same good roots and rich foliage, but offered at about half price on account of growing a bit open, or possibly having lost a lower branch. They have not been injured by crowding. We will call and take your order and stake out the group, and tell the cost of planting. We prefer that your men plant. The trees are guaranteed to grow satisfactorily or replaced.

	each	per 10	Irreg.		each	per 10	Irreg.
3 ft. high	\$6.00	\$50.00	\$3.00	8 ft. high, 5-7 ft. spr., 12 yrs. old..	\$30.00	\$270.00	\$18.00
4 ft. high, 3-4 ft. spr.	7.00	60.00	4.00	9 ft. high, 5-8 ft. spr.	40.00	360.00	24.00
5 ft. high, 4-5 ft. spr., 8 yrs. old...	12.00	100.00	6.00	10 ft. high, 6-8 ft. spr.	50.00	450.00	30.00
6 ft. high, 4-5 ft. spr.	18.00	160.00	10.00	12 ft. high, 6-9 ft. spr.	60.00	550.00	36.00
7 ft. high, 5-7 ft. spr.	20.00	180.00	12.00	14 ft. high, 7-9 ft. spr., 18 yrs. old	70.00	650.00	42.00

GROUPS FOR CHRISTMAS

Prices include packing for shipment or delivery within 15 miles. We will add free some White Birch, Laurel, Japanese Spurge or Holly.

\$25.00

1 Nordmann's Fir	4 ft.
1 Douglas Spruce	4 ft.
1 White Spruce	5 ft.
3 White Pine	6 ft.
1 Alcocks Spruce	4 ft.
1 Balsam Fir	4 ft.

\$50.00

1 Nordmann's Fir	5 ft.
1 Veitch Fir	5 ft.
1 Koster's Blue Spruce	5 ft.
3 White Pine	8 ft.
2 White Pine	6 ft.
1 Alcocks Spruce	7 ft.
1 Douglas Spruce	6 ft.
3 White Spruce	5 ft.
1 Balsam Fir	5 ft.

\$100.00

1 Nordmann's Fir	6 ft.
1 Veitch Fir	6 ft.
1 Douglas Spruce	6 ft.
1 Alcocks Spruce	7 ft.
5 White Pine	9 ft.
1 Koster's Blue Spruce	6 ft.
1 Nikko Fir	6 ft.
1 Colorado Green Spruce	6 ft.

\$200.00

1 Nordmann's Fir	10 ft.
1 Colorado Green Spruce	10 ft.
1 Alcocks Spruce	11 ft.
1 Veitch Fir	12 ft.
1 Douglas Spruce	10 ft.
2 Balsam Fir	7 ft.
1 Conical Spruce	10 ft.
1 Koster's Blue Spruce	9 ft.
1 White Pine	12 ft.

The ground will not freeze where you wish to plant if you mulch as illustrated on page 11.



Do you look out of your windows at a smiling landscape? You can have bright groups of evergreens or pleasant vistas everywhere you look. Dark green lustrous firs, rich in elegance, just the background for holly, birch or Rhododendrons.

Contented looking Spruce, not so stately as the Fir, but contributing a sprightly element for raw, foggy days. Venerable White Pines unafraid of wind and cold, exhibiting their lights and shadows, soft and fleecy, always harmonious. Spectacular Cedars making bold strokes against the sky or against the lighter colored evergreens.

Let us help you compose some beautiful groups. They will make useful, lasting, acceptable Christmas gifts.

CEDARS

The Cedars we offer are nursery grown and have myriads of small fibrous roots in the ball as a result of the transplanting, root pruning, cultivating, manuring, irrigating. The tops have been sprayed and sheared. If you water and mulch you will have the most handsome Cedars.

The trees larger than 10 ft. do not usually keep their lower foliage. It is a better landscape design and better for the Cedars to plant low shrubs as Bayberry, Barberry and Rhododendrons at the base.

4 ft. high	each	per 10	per 100	9 ft. high	each	per 10
5 ft. high	\$2.00	\$17.50	\$160.00	10 ft. high	\$10.00	\$90.00
6 ft. high	3.50	30.00	250.00	12 ft. high	14.00	130.00
7 ft. high	5.00	45.00	400.00	14 ft. high	20.00	190.00
8 ft. high	6.00	55.00	500.00	16 ft. high	26.00	250.00
	9.00	80.00		18 ft. high	32.00	310.00

SERVICE AND LAUNDRY YARD SCREENS

This is a problem on every country place. The best solution is a group of Pines, Fir, Spruce arranged naturally, with Rhododendrons and evergreen ferns.

You and your guests will not be reminded that the beautiful group is a screen, they might be if you had a single row of one species.

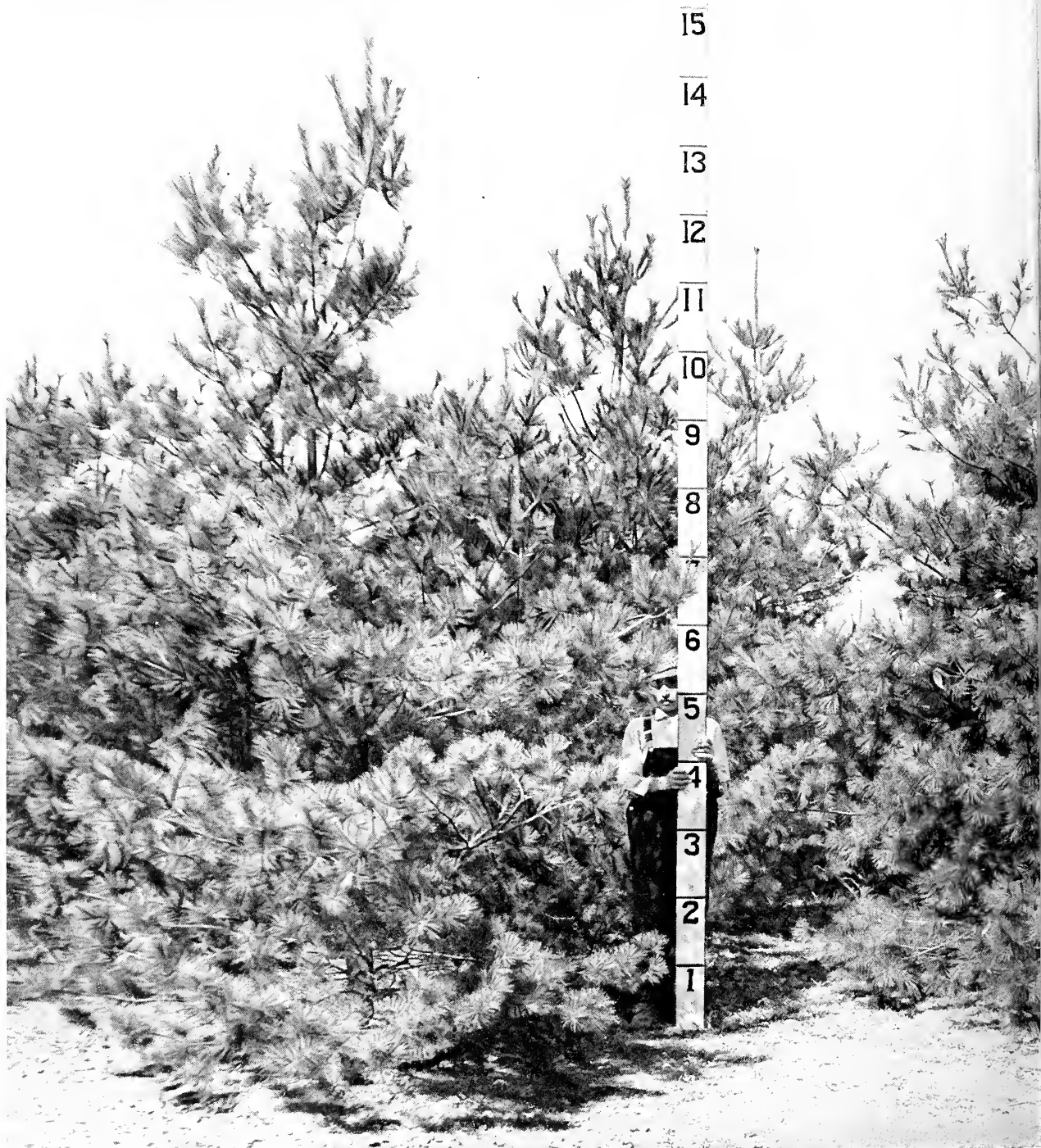
We will photograph or sketch your house and show just what the trees will do.

One lady who was buying large evergreens said, "I don't see why people do not plant more evergreens. They are not expensive."

That will be your conclusion when you look over the trees that save you 5 to 10 years, waiting for trees of the usual size.

A group of evergreens at the end of the house will be the best setting. They will connect the house with the landscape. The group may be continued along the foundation and connect the house with the ground.

WOULDN'T YOU LIKE SOME O

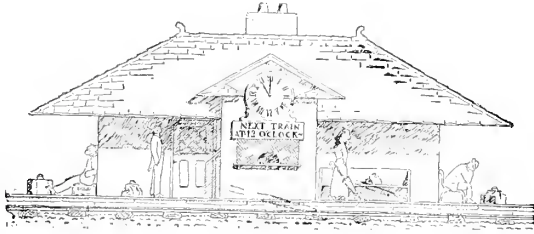


Here are White Pines, 14 to 16 ft. high, in which beauty, character and dignity meet. Can you imagine anything more beautiful to grace your landscape; to stand between you and a busy street, rumbling with trucks and trolley cars; to check the strong chilling winter winds; to rob your vistas of unsightly details?

THESE 16 YEAR OLD PINES?



There is nothing more permanent, more serviceable, more in condition to be transplanted, more sure to grow vigorously the first year, and considering all things, more economical. We have put our very best in them, and now offer them at a very small profit. See page 9 for prices.



WHITE PINE

THEY SAVE YOU
AT LEAST
A TEN YEAR WAIT

WAITING FOR THE TRAIN

ONE hour seems like an age. You walk back and forth in fretful mood. You read the paper all through, even the items of least consequence. You loll around and yawn. You have many thoughts about railroad service and schedules. And all because of one hour wait.

Multiply this by 87,600 and you have pretty accurately calculated the time you have to wait for the usual tree to grow up and give the service that our large broad trees will give without waiting.

From a decorative standpoint such trees are on a scale proportionate to large houses where smaller trees do not give a substantial appearance.



White Pines 14-16 ft. They have big balls of earth. These balls contain thousands of small feeding roots which reach you undisturbed because the earth about them is held intact during the process of digging and transportation. Such trees can be crated, shipped a thousand miles and safely planted by your men. We have shipped 125 carloads of big evergreens, 8 to 30 ft. high. Satisfaction guaranteed. HOW COULD SUCH TREES FAIL?

PICTURESQUE PINES



Perhaps you like the picturesque wind swept Pines that show a successful struggle with the elements. You don't like perfectly symmetrical A-shaped specimens.

We have Pitch Pine, the species growing on the sandy lands of Long Island; the Japanese Red Pine and the Japanese Black Pine.

These species will compose a naturalistic group; their flat tops harmonizing with the level lines of the sea and shore.

It is like finding a new material for decorating your rooms for such trees have not heretofore been available in nurseries.

Here is a group to consider. Mention Offer No. 16 when ordering.

- 8 Pitch Pine, 8 yrs. old.....6 ft. high
- 3 Japanese Black Pine3 ft. high
- 2 Jack Pine6 ft. high

Delivered within 15 miles for \$40.00

A larger group of picturesque Pines. Mention Offer No. 17.

- 2 Japanese Red Pine, 15 yrs. old.....10 ft. high
- 3 Japanese Black Pine9 ft.
- 2 Austrian Pine6 ft.

Delivered within 15 miles for \$75.00 (Regular rates \$90.00)

IRREGULAR PINES, SPRUCE AND FIR

Beautiful Groups
at Half Price

Don't confuse these with ordinary crowded nursery stock which is bare at the base and has long coarse roots due to lack of transplanting.

Pine

Let us show you some pines which are ideal for group planting, but on account of being slightly open, or it may be having a limb broken by the plow, we offer them at very low prices. See page 9.

Fir and Spruce

Some are a little open, others are slightly too narrow for our first quality and others may have lost a lower branch or leader. For ornamental mass planting you can't get better evergreens. If you want a rich boundary or screen, or a decorative group of evergreens on your lawn, these can be your selection. See pages 4 and 10.



BOUNDARY PLANTING OF WHITE PINE

Would you like an evergreen boundary for winter service?

It requires 50 trees, 4 ft. high, to plant 100 feet, costing \$70.00; or 36 trees, 6 ft. high, \$108.00; 20 trees, 9 ft. high, \$165.00; 16 trees, 14 ft. high, \$400.00. Less than 100 ft. pro rata. Delivery within 15 miles or packing for shipment, approximately 10% additional.

You can make a better design by varying sizes, kinds, and distances. We will be glad to help you stake out such a planting. The planting illustrated consists of two or three rows, 8 to 12 ft. apart. **DO IT FOR CHRISTMAS.**

WHITE PINE

	Each	Per 10	Per 100	Irregular Pines at bargain prices	
4 ft. high, 2-3 ft. spread	\$1.75	\$15.00	\$140.00	\$1.00	Some of these Pines are more open in growth or a lower limb broken by the plow or are unsymmetrical. Dozens of people have found them a very satisfactory investment.
5 ft. high, 2-4 ft. spread	2.75	25.00	200.00	1.75	
6 ft. high, 3-4 ft. spread, 7 years	4.00	35.00		2.50	They have the same time-saving quality; the same good roots and the same guarantee to grow satisfactorily as the most perfect trees in our nursery.
7 ft. high, 4-6 ft. spread, 8 years	6.00	55.00		4.00	
8 ft. high, 4-6 ft. spread, 9 years	10.00	85.00		6.00	They have not been injured by crowding or lack of frequent root pruning.
9 ft. high, 7 ft. spread, 10 years	12.00	105.00	\$5.00 to 9.00		
10 ft. high, 6-7 ft. spread, 11 years	16.00	140.00	7.00 to 12.00		We will ship subject to approval. Any tree unsatisfactory is returnable at our expense.
12 ft. high, 8-10 ft. spread, 13 years	25.00	210.00	12.00 to 16.00		
14 ft. high, 8-10 ft. spread, 15 years	35.00	320.00	15.00 to 20.00		
15 ft. high, 10-14 ft. spread, 15 years	50.00		20.00 to 30.00		
16 ft. high, 10-15 ft. spread, 16 years	65.00		30.00 to 40.00		



The owner of this property built where there were beautiful vistas to the water and woods. Later, buildings were erected on adjoining property which this group of Spruce concealed, preserving the original views. Cost planted, \$150.00. Lilacs and other favorite shrubs of the owner have since been added, making a more ideal composition.

SPRUCE

Spruces are particularly appropriate for evergreen gardens where the beauty of each species is brought out by appropriate surroundings, and the enjoyment consists in close study of the beauties of the individual trees. The outer wall of such gardens, or out-door rooms, can be made of the taller-growing and darker Pines, Firs and Hemlocks. In contrast against them, the various lighter-colored evergreens—Colorado, White and Douglas Spruces, and Concolor Fir can be used. We would be glad to show such gardens in this vicinity to those interested.

You can select a large variety of mature Fir, Spruce, Pine, and Hemlock, up to 20 to 30 feet high.

White Spruce

A GOOD LIVE GREEN ALL WINTER

We have reduced the price because we want to sell 5,000 this winter. Do you want a hedge at 40c. per linear foot?

One of the best evergreens for moist soil or near salt spray.

	Each	10	100
3 ft. high	\$.75	\$6.00	\$50.00
4 ft. high	1.50	8.00	75.00
5 ft. high	2.50	12.50	100.00

Douglas Spruce

Graceful, feathery trees of rapid growth. Cheerful blue-green foliage.

	Each	10	100
4 ft., 3 ft. spr.	\$3.00	\$25.00	\$200.00
5 ft., 3 ft. spr.	5.00	40.00	350.00
6 ft., 3-4 ft. spr.	8.00	70.00	
7 ft., 3-4 ft. spr.	10.00	90.00	
8 ft., 4-5 ft. spr.	14.00	130.00	
9 ft., 4-5 ft. spr.	20.00	175.00	
10 ft., 4-6 ft. spr.	30.00	250.00	

Koster's Colorado Blue Spruce

Distinct blue. They have been transplanted within the last two or three years and the roots are just right. See front cover.

	Each	Per 10
3 ft. high	\$3.00	\$25.00
4 ft. high, 2½-4 ft. spr.	5.00	45.00
5 ft. high, 3-4 ft. spr.	8.00	75.00
6 ft. high, 3-4 ft. spr.	11.00	100.00
7 ft. high, 4-5 ft. spr.	15.00	125.00
8 ft. high, 4-5 ft. spr.	20.00	175.00
10 ft. high, 4-5 ft. spr.	30.00	250.00

STILL LOWER PRICES!

We have several hundred Spruce which are not quite as dense or quite as broad as we aim to have our standard. They have not been crowded. Cut the price above in half and tell us how many to dig. They have good roots and will make good growth.

LIVE CHRISTMAS TREES

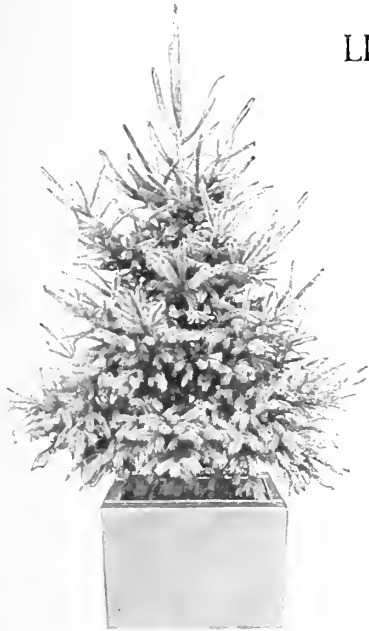
Plant on the lawn after the holidays. The trees are dug with a ball of soil and set in a box.

The children will enjoy planting it and you will enjoy seeing it grow.

White Spruce, 4 ft.....at \$1.75
 Douglas Spruce, 4 ft.....at 3.25
 Colorado Blue Spruce, 4 ft....at 4.25
 Veitch's Fir, 4 ft.....at 5.25

Phone in your order—68 Westbury—say what day you want the tree and it will be ready for you to take in your auto, or we will send by express.

We guarantee the tree to live.



MULCHING

Cover the ground where you propose to plant your Christmas tree with 8 inches of manure, straw or leaves, to keep out frost.

MOVING LARGE TREES ALL WINTER

Large Evergreens from 6 to 50 ft. can be moved successfully all winter. We have moved many thousands of such trees and with as great economy as at any other season. A mulch placed on the ground in December will keep out frost and can be used to fertilize and hold moisture for the newly planted trees next summer.

Even when the ground is frozen the additional expense of digging through the frost is too trifling to consider.

The important thing is to get the work done when labor and teams are plentiful, and when your landscape needs the evergreens the most.

It is lots of fun to make your landscape from pines, cedars, etc., you discover in your vicinity.

We can contract for all the work or co-operate with your men and teams. Now is the time to make arrangements.

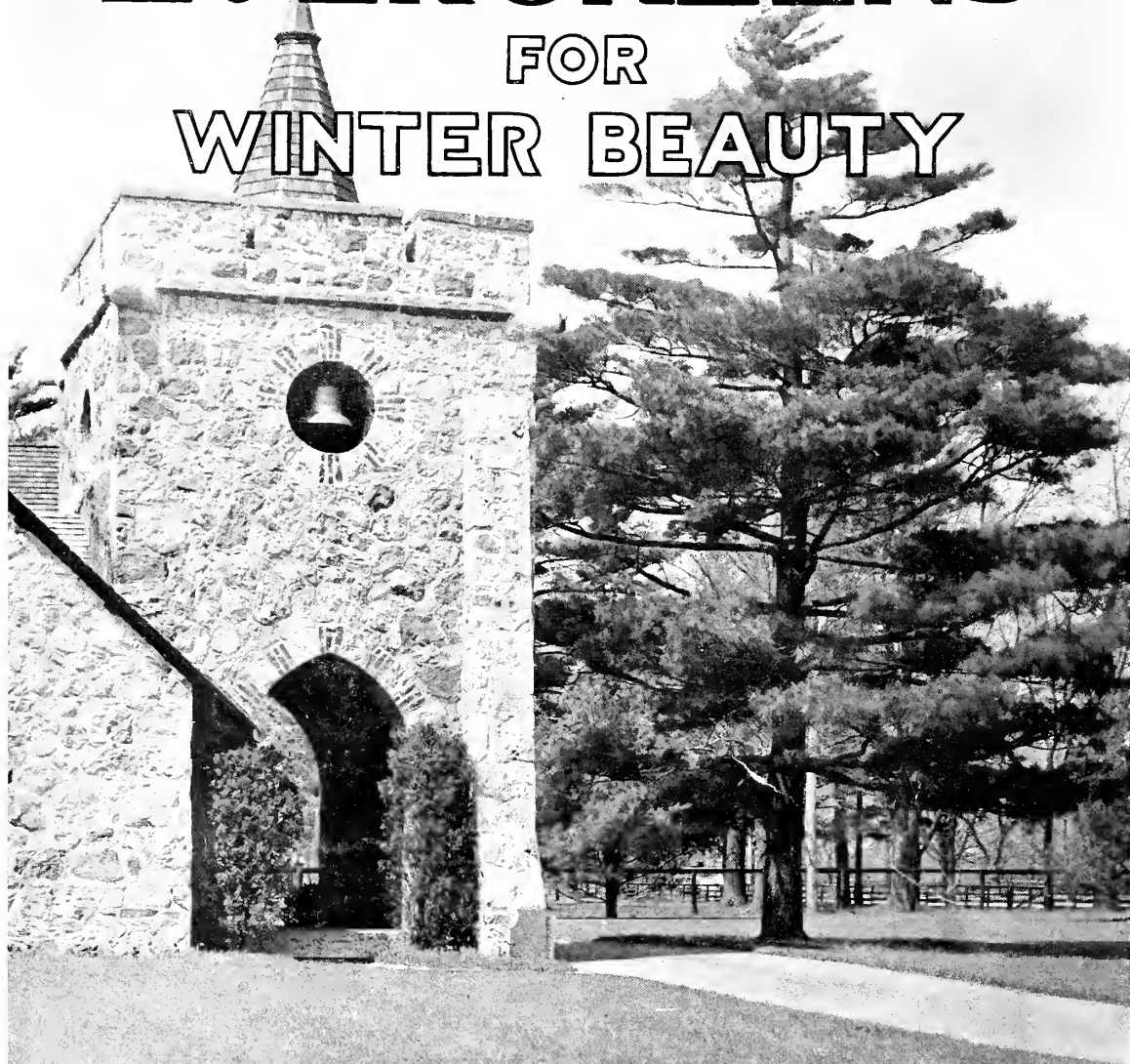


Tree Mover No. 21, all steel. Estimated capacity 30 tons. On the mover is the Pine, illustrated on back cover.

Whatever the nature of the work may be, we have apparatus uniquely adapted for it and what may be of still greater importance, knowledge as to what may or may not be best in tree moving.

EVERGREENS

FOR
WINTER BEAUTY



Hicks Nvrseries
WESTBURY, LONG ISLAND, N.Y.

SIXTY YEAR OLD WHITE PINE, PLANTED AT THE CHURCH OF THE ADVENT, WESTBURY, L. I.