

## **Historic, Archive Document**

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2073  
RECORDED

*L. G. Mumford*

ORDER EARLY

NET PRICE LIST

Collected Stock

1919

*Issued for the Trade Only*

La Bars

Rhododendron Nursery

W. K. LABAR

STROUDSBURG, PENNA.

Kalmia Latifolia

Azalea

Rhododendron { MAXIMUM  
CATAWBIENSE  
CAROLINIANUM

Andromeda Floribunda

Leucothoe Catesbaei

Carload Lots . . . . . } Prices quoted are for Collected t  
West Virginia, Virginia or North Ca

Less Car-Load Lots } If less carload lots of Collected t  
charge of 15%, plus burlapping and  
carolinianum, A. lutea, A. nudiflora,  
burlapping and packing on collected  
bunda. The additional per cent cha  
fields to Stroudsburg, Pa.

**VARIETIES**

		6-12 in.	12-16 in.
<b>Rhododendron</b>	Maximum		
	Specimen Maximum		
	Catawbiense		
	Specimen Catawbiense		
	Carolinianum	\$ .30	\$ .35

<b>Kalmia</b> . . . . .	Latifolia		
	Specimen Latifolia		
	Angustifolia—Apply stating sizes		

<b>Azalea</b> . . . . .	Vaseyi	} Apply stating sizes		
	Arborescens			
	Viscosa			
	Calendulacea			
	Nudiflora			

<b>Vaccinium Corymbosum</b>		
<b>Andromeda Floribunda</b>	.35	
<b>Leucothoe Catesbaei</b>		

**Standard Quality** . . . . . } All clumps have large ball of ear  
dron, **Kalmia** and **Andromeda floribu**  
and **Azalea** have at least five (5) stal

**Specimen Quality** . . . . . } Specimen **Rhododendron**, **Kalmia**  
spread about equal to height with fift

by the "clump" each, F. O. B. shipping point in  
 unless specifically agreed otherwise.

are sent from Stroudsburg, Pa., an additional  
 will be made on Collected R. maximum, R.  
 viscosa and K. latifolia; and 25% additional plus  
 Catawbiense, A. arborescens and Andromeda flori-  
 are made to cover freight cost from collecting

### SIZES IN HEIGHT

3-24 in.	1-2 ft.	2-3 ft.	3-4 ft.	4-5 ft.	5-6 ft.	6-7 ft.	7-8 ft.
	\$ .50	\$ .65	\$ 1.00	\$ 1.00	\$ 1.25	\$ 1.75	\$ 3.00
		.80	1.10	1.75	2.25	3.00	5.00
	.65	1.90	1.25	1.90			
		1.25	1.75	3.00	4.00	6.00	8.00
\$ 1.75		1.00	2.00	3.00	5.00	8.00	10.00
	.40	.50	.60	.90			
		.70	.90	1.50	2.75	4.00	6.00

quantity desired.

quantity desired.

	.30	.40	.50	.60	.90	1.25	1.75
	.25	.30	.40	.50	.70	1.00	1.50
	.35	.45	.55	.65	1.00	1.50	2.50
	.55	.80	1.15	1.60			
	.25	.30	.35				

d foliage of good color. Collected Rhododen-  
 have at least eight (8) stalks of height stated,  
 height stated to a clump.

ea and Vaccinium Corymbosum have diameter of  
 5) or more stalks of height stated to a clump.



Carload } Prices quoted are for Collected Stock, by the "clump" each, F. O. B. shipping point in  
 Lots . . . . . } West Virginia, Virginia or North Carolina, unless specifically agreed otherwise.

Less Car- } If less carload lots of Collected Stock are sent from Stroudsburg, Pa., an additional  
 Load Lots } charge of 15%, plus burlapping and packing will be made on Collected R. maximum, R.  
 carolinianum, A. Intea, A. nudiflora, A. viscosa and K. latifolia; and 25% additional plus  
 burlapping and packing on collected R. catawbiense, A. arborescens and Andromeda floribunda. The additional per cent charges are made to cover freight cost from collecting  
 fields to Stroudsburg, Pa.

**VARIETIES**

**SIZES IN HEIGHT**

		6-12 in.	12-18 in.	18-24 in.	1-2 ft.	2-3 ft.	3-4 ft.	4-5 ft.	5-6 ft.	6-7 ft.	7-8 ft.
Rhododendron	Maximum				\$.50	\$.65	\$.75	\$1.00	\$1.25	\$1.75	\$3.00
	Specimen Maximum					.80	1.10	1.75	2.25	3.00	5.00
	Catawbiense				.65	.90	1.25	1.90			
	Specimen Catawbiense					1.25	1.75	3.00	4.00	6.00	8.00
	Carolinianum	\$.30	\$.50	\$.75		1.00	2.00	3.00	5.00	8.00	10.00
Kalmia . . . . .	Latifolia				\$.40	.50	.60	.90			
	Specimen Latifolia					.70	.90	1.50	2.75	4.00	6.00
	Angustifolia—Apply stating sizes and quantity desired.										
Azalea . . . . .	Vaseyi } Arborescens } Viscosa }	Apply stating sizes and quantity desired.									
	Calendulacea				.30	.40	.50	.60	.90	1.25	1.75
	Nudiflora				.25	.30	.40	.50	.70	1.00	1.50
Vaccinium Corymbosum				.35	.45	.55	.65	1.00	1.50	2.50	
Andromeda Floribunda	.35			.55	.80	1.15	1.60				
Leucothoe Catesbaei				.25	.30	.35					

Standard Quality . . . } All clumps have large ball of earth and foliage of good color. Collected Rhododendron, Kalmia and Andromeda floribunda have at least eight (8) stalks of height stated, and Azalea have at least five (5) stalks of height stated to a clump.

Specimen Quality . . . } Specimen Rhododendron, Kalmia, Azalea and Vaccinium Corymbosum have diameter of spread about equal to height with fifteen (15) or more stalks of height stated to a clump.

**RHODODENDRON CATAWBIENSE**

We advise ordering these in 1 to 5-foot sizes, as the larger sizes have a decided tendency to legginess. We quote specimens in sizes from 5 to 8 feet, but as they are difficult to find, we do not promise them, and particularly request considerable advance notice for selection.

**RHODODENDRON CAROLINIANUM**

By diligent prospecting we have located limited quantities of this superb species, in the various sizes listed. Nearly all are budded.

**AZALEA LUTEA  
(CALENDULACEA)**

We have good tracts located to select from, and can secure any size of excellent quality.

Collected stock of following kinds can be sent in one car:

From North Carolina { Rhododendron Maximum  
Rhododendron Catawbiense  
Rhododendron Carolinianum  
Kalmia Latifolia  
Azalea Calendulacea  
Leucothoe Catesbaei

From West Virginia { Rhododendron Maximum  
Kalmia Latifolia  
Azalea Calendulacea  
Azalea Nudiflora

From Penna. { Kalmia Latifolia (limited quantity only)  
Kalmia Angustifolia  
Azalea Nudiflora  
Vaccinium Corymbosum

Below is the approximate number of Standard Quality R. maximum, R. catawbiense and K. latifolia that can go in a 36-foot car by the several ways of packing:

	Single deck	Double deck	Cord-wooded
1 to 2 feet	275	500	1200
2 to 3 feet	200	350	800
3 to 4 feet	175	300	600
4 to 5 feet	150		500
5 to 6 feet	100		300
6 to 7 feet	75		150
7 to 8 feet	50		100

Specimen sizes about 40% less quantity than above.

Double decking car charged at \$8 extra.

**ROOTS FOR CULTIVATING**

We can supply roots of the several collected plants quoted, for cultivation purposes, and if advised of your probable needs, will call on you, or will write you, to explain what these roots would be, price, and freight rate.

Contracts will be made prior to February 15th for spring delivery, and prior to September 1st for fall delivery.

We will be pleased to have you visit our Nursery to see what has been accomplished there in growing from such roots.

Our efforts are in locating desirable virgin areas, and in collecting; necessity com-

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From North Carolina	{	Rhododendron Maximum Rhododendron Catawbiense Rhododendron Carolinianum Kalmia Latifolia Azalea Calendulacea Leucothoe Catesbaei
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From West Virginia	{	Rhododendron Maximum Kalmia Latifolia Azalea Calendulacea Azalea Nudiflora
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Our efforts are in locating desirable virgin areas, and in collecting; necessity com-

pels us to go to West Virginia and North Carolina to secure superior stock. The collecting of *Rhododendron* is not a side issue with us, as with many collectors who are storekeepers, lumbermen, etc. whose collecting territory is limited to the section adjacent to their places of business. Our organization has been built up during 16 years of collecting from the mountains of New York, Pennsylvania, West Virginia, Virginia and North Carolina. Our first aim is quality. We have facilities not equalled by other collectors.

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### **UPLAND PEAT (LEAF MOLD)**

Difficulty to secure necessary labor and teams at Mount Pocono, and cost of same, compel discontinuance of collecting **Upland Peat**, unless by special arrangement, for the Spring, 1919, delivery. However, we plan to collect and pile a considerable tonnage during the next summer for fall delivery. Price to be determined later.

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### **CULTIVATION ANNOUNCEMENT**

We are engaged in the cultivation of transplanted collected Native *Rhododendron*, *Kalmia*, *Azalea*, *Andromeda Floribunda*, *Leucothoe Catesbaei*, et cetera.

In our search for material, we often run across specimens which should not remain in their secluded habitat, but as frequently happens we have no order at that particular time

that will permit of shipment of such plants, we have been compelled to leave them. - We now note such plants and locations, and in our dull seasons prepare and dig them for our cultivation, to the end that our customers can have the opportunity to secure them.

We plan to increase facilities and improve the quality of stock that the trade may secure any quantity, or size.

It gives to the prospective buyer an opportunity to see the stock before shipment, and to select same if he so wishes, with no great loss of time. Stroudsburg is on the Lackawanna Railroad, two hours from New York City, and three and one-half hours from Philadelphia (P. R. R.), and within a short ride of Delaware Water Gap and Pocono Mountains.

If you do not have list of our "ready for sale" nursery stock please write us for same.

The shipping of collected stock will continue as in the past.

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## **IMPORTANT REMINDERS**

Customers will bear in mind that our collecting work is necessarily carried on in out of the way mountain sections sparsely settled, and reached by inferior railroads. Our ability to fill orders will be affected by the delay or failure of R. R. companies to furnish us cars, and we accept orders with the full understanding that we are not to be held liable for failure to ship due to inability to secure cars.

We particularly advise placing orders early to be packed in as few cars as practicable.

The earlier an order is placed, the sooner it can be shipped, as orders are filled in the rotation of their receipt, and not from date of inquiries. The fairness of this is manifest. It is a great advantage to the purchaser and to the collector to have orders booked as far in advance of the digging season as possible.

Shipments from North Carolina can commence about March 15th; from West Virginia, April 1st; and from Pennsylvania, about April 15th, or as soon as ground in the Rhododendron woods is sufficiently free from frost to permit of digging.

Shrubbery in car-loads takes 4th class rate, with 16000 pounds minimum weight for a 36-foot box car. 300 to 400 Rhododendron, assorted sizes 2 to 5 feet, usually make minimum weight, but this is not guaranteed, as soil weights vary greatly.

We will be pleased to ascertain freight rate, and probable cost to destination, if advised of your wants.

All claims must be made upon receipt of goods, or at time of planting. After being receipted for by R. R. Co., we can assume no responsibility for their delivery, or any injury caused by delay in transit.

Two per cent. discount allowed for payment in 30 days from date of invoice, if not, interest thereafter will be charged. We reserve the right to cancel orders should financial reports of a customer prove unsatisfactory.

We will be glad to furnish reference, if desired.

Your inquiries and orders are respectfully invited.

**LABARS RHODODENDRON NURSERY,**

**Stroudsburg, Pa.**