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62.65- 1920

PRICE LIST

For North Dakota, South
Dakota, Minnesota of
Hardest of All
Nursery Stock

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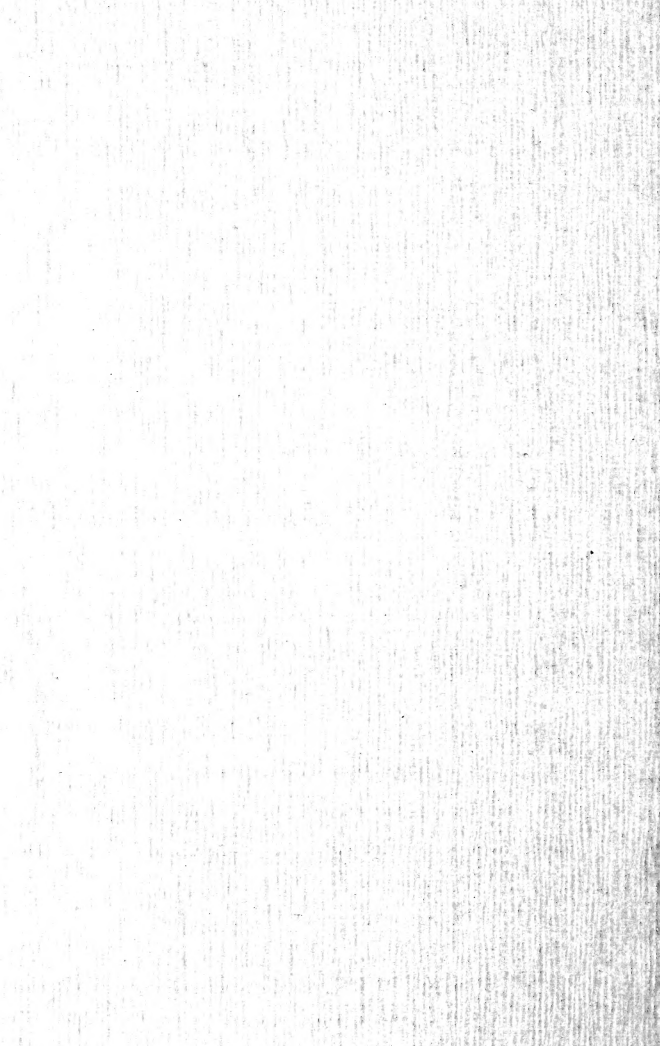
★ FEB 25 1920 ★

U. S. Department of Agriculture

Hankinson Nursery Co.
Hankinson, N. Dak.

THE GLOBE-GAZETTE PRINTING CO., WAHPETON, N. D.





ARE OUR PRICES HIGH?

Successful growers today are demanding trees that are raised on the high open prairies. Trees grown in the moist lake regions southeast of here or in the sandbars of the Missouri river will not satisfy. We give you a tree that is raised near your home, under the same conditions, used to our short summers, hard winters, and drying winds. The word "hardy" simply means acclimated. You could afford to pay more for our trees but we do not ask it. We give you these trees for the same price that you would pay for a cheap tree grown farther south, which would dry out in a dry summer, freeze out in a cold winter, and perhaps start up from the roots after you have nursed it two or three years.

If you want a cheap tree get one pulled from the sandbars of the Missouri river. They have one straight root running down into the sand. They have no fibrous roots as they have not been cultivated. They are soft for they have had plenty of water. When exposed to our drying prairie winds they either wither away or become scrubby. When you want a cheap horse you buy a broncho but when you want a good horse you buy a standard bred that has been properly raised. Our prices save you money for our trees grow.

The prices of the Mail Order Houses are deceiving. They only appear cheap. They do not pay the freight nor do they replace their stock. Often they do not state the size and aim to save a grade. You must pay cash, before you see your goods. They seldom offer for sale any of the hardy new varieties developed for the Northwest. Their

claim of saving agents' commission is misleading. It costs more to sell their goods through catalog and farm paper advertising than they would pay to agents. Ten catalogs are wasted for every order received. One page of advertising in a leading Dakota paper costs \$300.00 for a single issue. The Farmers of the Northwest want the best. We sell as cheap as we can and raise stock right. We keep it clean, dig it carefully, pack it well, paper line every box and replace what fails to grow.

The enclosed prices are for the best hardy stock, grown on the open prairies at Hankinson. All is stock strictly up to grade and size mentioned and true to name. Our stock is the cheapest for it grows. Our motto is "Quality and Service."

APPLES AND CRABS

	Size	Each	Per Doz.
Wealthy, Patten's, Okabena, Duchess Apples, Whitney, Transcendent, Virginia Crabs	4-5 ft.	\$1.50	\$15.00

PLUMS

Terry, Desota and Surprise Plums	4-5 ft.	1.75	18.00
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CHERRIES

Hansen's Hybrids-Opata, Sapa	4-5 ft.	1.75	18.00
Compass Cherry	4-5 ft.	1.75	18.00
Sand Cherry	2-3 ft.	1.00	10.00
Early Richmond	4-5 ft.	1.75	18.00

GRAPES

	Each	Per Doz.
Beta, 2 years No. 1	\$1.00	\$10.00

CURRANTS

	Each	Per Doz.
Common Variety, Red Cross, London Market,		
North Star, White Grape, 2 years, No. 1	\$.50	\$ 6.00
Perfection Currants, 2 years No. 1	1.00	10.00

GOOSEBERRIES

	Each	Per Doz.
Common Variety, Houghton and Downing, 2 year, No. 1....		
Carrie and Pearl	\$.50	\$ 6.00
	1.00	10.00

RASPBERRIES

	Per Doz.	Per Hun.
Common Variety	\$2.50	\$14.00
St. Regis	\$5.00	\$40.00

Sunbeam	3.00	20.00
Ohta	5.00	40.00
Minn. No. 4	5.00	40.00
Black Caps	3.00	20.00

BLACKBERRIES

An Britton Snyder	Per	Per
	Doz.	Hun.
	\$3.00	\$20.00

STRAWBERRIES

Strawberries will be shipped in the spring, but when taken with fall orders will be paid for in fall and shipped prepaid direct to customer at the best time for planting. Agents must be sure to explain this to customers.

Senator Dunlap and standard varieties	Per	Per
Everbearing progressive, Superb, Minn. No. 1017	Doz.	Hun.
		\$ 3.00
		7.00

MISCELLANEOUS

	Per Doz.	Per Hun.
Asparagus, common	\$2.00	\$15.00
Conovers Colossal	5.00	
Dewberries	5.00	
Rhubarb, common	4.00	25.00
Rhubarb, Leneus	5.00	
Horse Radish	3.00	20.00

SHADE AND ORNAMENTAL TREES

The following shade trees have all been transplanted, annually trimmed, trained to straight bodies and well developed heads.

	Size	Each	Per Doz.	Per Hun.
Ash, Box Elder and S. Maple	5- 6 ft.	\$.75	\$ 8.00	\$ 60.00
Same variety	6- 8 ft.	1.00	10.00	80.00
Same variety	8-10 ft.	1.50	15.00	100.00
Elm	5- 6 ft.	1.00	10.00	75.00

Same variety	6- 8 ft.	1.50	15.00	100.00
Same variety	8-10 ft.	2.00	20.00	150.00
Linden	5- 6 ft.	1.50	15.00	
Same variety	6- 8 ft.	2.00	20.00	
Same variety	8-10 ft.	2.50	25.00	
Hackberry	5- 6 ft.	1.50	15.00	
Same variety	6- 8 ft.	2.00	20.00	
Same variety	8-10 ft.	2.50	25.00	
Butternut, Walnut	5- 6 ft.	1.50	15.00	
Same variety	6- 8 ft.	2.00	20.00	
Carolina Poplar, Nor. Poplar and Canadian Poplar	5- 6 ft.	.50	5.00	40.00
Same variety	6- 8 ft.	.75	8.00	60.00
Same variety	8-10 ft.	1.00	12.00	80.00
Mountain Ash	4- 5 ft.	1.00	12.00	
Same variety	5- 6 ft.	1.50	18.00	
Same variety	6- 8 ft.	2.00	20.00	

WEEPING TREES

	Size	Each	Per Doz.	Per Hun.
Cut Leaf Birch	5- 6 ft.	\$4.00		

Same variety	6- 8 ft.	5.00
Weeping Mountain Ash, 1 yr. heads		3.00
Same variety, 2 yr. heads		4.00
Niobe Willow	5- 6 ft.	1.00
Same variety	6- 8 ft.	1.50

EVERGREENS

	Size	Each	Per Doz.
Balsam Fir	12-18 in.	\$1.00	\$10.00
Same variety	18-24 in.	1.50	15.00
*Norway Spruce	12-18 in.	1.00	10.00
* \$75.00 per hundred.			
Same variety	18-24 in.	1.50	15.00
Black Hill Spruce	12-18 in.	1.50	15.00
Same variety	18-24 in.	2.00	20.00
Black Hill Spruce, Balled and Burlapped	18-24 in.	5.00	50.00
Same variety	2- 3 ft.	7.50	75.00
Colorado Blue Spruce, balled and burlapped	12-18 in.	4.00	40.00
Same variety	18-24 in.	7.50	75.00
Same variety	2- 3 ft.	10.00	100.00
Pondorosa or Bull Pine	12-18 in.	1.00	10.00

	Per	Per
Same variety	1.50	15.00
18-24 in.		
Mugho Pine, Balled and Burlapped	5.00	
12-18 in.		
Same variety	7.50	
18-24 in.		

WIND BREAK SEEDLINGS

	Hun.	M.
Ash, Box Elder and Elm	\$2.50	\$20.00
12-18 in.		
Same variety	4.00	30.00
18-24 in.		
Same variety	8.00	75.00
2- 3 ft.		
Same variety	10.00	90.00
3- 4 ft.		

POPLARS

	Per	Per
	Hun.	M.
Canadian Poplars	\$6.00	\$50.00
2- 3 ft.		
Same variety	8.00	70.00
3- 4 ft.		
Whips	15.00	125.00
4- 5 ft.		

WILLOWS

	Size	Per Hun.	Per M.
Golden, L. L. and White Willows	2- 3 ft.	\$6.00	\$50.00
Same variety	3- 4 ft.	8.00	70.00

HEDGE STOCK

	Size	Per Hun.	Per M.
Buckthorn, Carraganas and Russian Olive	12-18 in.	\$15.00	
Same variety	18-24 in	20.00	
Same variety	2- 3 ft.	30.00	
Tartarian Honeysuckles	12-18	40.00	
Common Lilac	12-18 in.	20.00	
Same variety	18-24 in.	25.00	
Same variety	2- 3 ft.	35.00	
Thunbergii, Jap.	12-18 in.	30.00	

FLOWERING SHRUBS

Cornus Siberica, Elderberry, High Bush Cranberry, Tartarian Honeysuckles, Purple Lillac,

Syringas, Spirea Van. H., Spirea Bil., Spirea
 A. W., Snowball, Japanese Thunbergii, C. L.
 Elder, Golden Elder, Hydrangeas, Spirea

	Size	Each	Per Doz.
Opulfolia, all common shrubs	18-24 in.	\$.75	\$ 8.00
Same varieties	2- 3 ft.	1.00	10.00
Same varieties	3- 4 ft.	1.50	15.00
Persian Lilacs, All grafted Lilacs.....	2- 3 ft.	3.00	25.00
Prunus Triloba	2- 3 ft.	3.00	25.00

ROSES

The improved hardy Japanese Rugosa Roses are rapidly gaining in popularity. These can be depended upon to withstand the coldest winter without protection. We have a stock of heavy, bushy plants, finely rotted, which we offer as follows:

	Each	Per Doz.
Climbing Roses, Single Rugosas	\$1.50	
All Hybrid Perpetuals	2.00	
Grus an Teplitz	2.50	

CLIMBING VINES

	Each	Per Doz.
American Ivy or Virginia Creeper, Clematis Paniculata, Englishman's Ivy, 2 years	\$1.00	\$10.00

PEONIES

Peonies can be planted either in fall or spring. We have selected the choicest varieties for our propagation, all fragrant, heavy, double flowers.

	Each	Per Doz.
Peonies, named varieties, 3-7 eyes, strong roots	\$1.00	\$12.00
Clumps	3.00	

HARDY HARBACIOUS PLANTS

We offer the following plants in strong divisions, of select, improved varieties, strong roots:

	Per Each	Per Doz.
Golden Glow, Giant Daisy, Achillea the Pearl, Larkspur, Tiger Lily, Hollyhocks, Iris, Phlox	\$.75	\$ 8.00
Bleeding Hearts	1.00	10.00
Ribbon Grass50	5.00

BULBS

	Per Each	Per Doz.
Dahlia Clumps, named varieties	\$1.00	\$10.00
Tulips	Doz.	Hun.
Gladiolus	2.50	15.00
	2.50	15.00

ATTENTION SALESMEN

A first-class salesman never fails to explain thoroughly to his customers, after the sale is made and the order signed, that he positively must come or send for his trees on the first day of delivery, that the company will not replace any trees that are not called for and taken out on the day set for delivery.

The agent must also explain to the customer that he will have to pay cash on day of delivery and any other arrangement is a breach of contract and contrary to our instructions.

Where an agent promises time, we will hold him for the full amount of the order on settlement. We will furnish first-class stock, do no planting or delivering by team, and our prices are for **cash only**. **If stock is sold for less than price named herein, our share of the difference will be charged to the salesman.** Be sure to write in sizes and varieties on all orders you take, otherwise, the order may be filled with smaller trees than you sold. No orders accepted unless signed by purchaser.

No order is legal that does not correspond with duplicate.

