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HEIKES $=$ HUNTSVILLE $=$ TREES.
The Huntsville Wholesale Nurseries.?
OCTOBER.
Huntsville, Ala.
1903 slimly.


FOR THE TRADE ONYX

# Terms and Conditions Governing Quotations in the Priee List of the Hantsville U्वholesale Numseries. 

Rates.-A8 we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight-simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10 , when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. orders requiring 300 trees or more, and not less than 10 of a variety. will be filed at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten
Steason.-Our packing and shipping season begins by the 20 th of September, and continues until about the first of March.
We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.
Shipping Direotions.-We respectfally beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no partioular directions are given, we forward sccording to the best of our judgment. But in no case do we assume any responsibility as to safe delivery and condition of 1rees and Plants after a proper shipment by us.
Release. - When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than *. 00 per 100 lbs ." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads onder some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PaOkages.- The cost of package must be added to the prices quoted in this list, as follows:
Boxes 30 inches square, from $71 / 2$ to 9 feet long, as the trees may require, each $\$ 2.50$; boxes 24 inches, $\$ 2.00$; bozes 18 inches, $\$ 1.50$; bales from 35 c . to 75 c . each.

Paoking.-Goods will be packed in moss, and enpecial care taken to insure their arrival in the best condition.

Assortmints.-We do not require customers to take an assortment they do not wish, butwill sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without per mission.
Cadirion- We accept all orders upon the conation that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control
Trabas.-Cash, When desired, we will allow 30 to 60 deys from date of shipment to responsible,
prompt-paying customers, Parties with whom we have had no buginess transactions, will save time by sending roference, with order. We wish it expressly understood that payment is expected from the first collections made. and the time named is only intended as so laang days of grace in which to make returns. To northern customers, who wish to lay in stook for Spring trade, we will ship late in Fall or early in Spring, and allo'v time fer payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any disconnt for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent ger annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling a the time the order is made, are expeoted to stand.

Forms of Patment-All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customeri who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with ex. change ${ }^{\prime \prime}$, or add $1 / 4$ of one cent. to the amount of the bill for the cost of collection.
Graders.-We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.
Guarantee of Genulneness.-While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of eharge, or refund the amount paid, it is mutaally understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.
AOOFPTANCE.-Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refúsed, stating reasons. Claims for deduction, from whatever cause, will re zeive consideration only when made premptly ayon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely noder the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box ontil the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the bozes in which they are packed, without notice of complaint to ne and without our orders for their dispusition.

# The Hunisville Wholesale Nurreries. 

JESSIE S. MOSS, Proprietor. W. F. HEIKES, Manaoir.

References: W. B. Bison Banking Company, Huntsville, Ala., and the Meroantile Agencies.

FAKI OF 1903 AND SPRING OF 190 I.

The publication of this list abrogates previous quotations.
Except where prices are agreed upon, these quotations are subject to change without notice.
See Terms and Conditions governing these quotations on another page.

## HEIKES huntsville TREES.

For 100 rates add 1 cent each; for 10 rates add $2 \frac{1}{2}$ cents each to the 100 rates.

## KIEFFER PEARS--Two Years, Grafted on French or Japan Pear Seedlings.



## KIEFFER AND GARBER PEARS-One Year, Grafted on French Pear Seedlings.



The price of Gerber is $\$ 10$ per 1000 additional to these quetations
STANDARD PEARS--Two Years, Budded on French Pear Seedlings.


[^0] Magnolia, Alamo.

## The Huntsville Wholesale Nurseries Price List.



Per 1000


PLUM TREES-One Year. On Marianna Plum.
Cipher,
Per 1000
Helmet


## PLUM TREES-One Year. On Marianna Plum.



## CHERRY TREES-Two Years. On Mahaleb.

| Cipher | Per 1000 |
| :---: | :---: |
| ...Omen | \$200 00 |
| ... Object | 20000 |
| ...Oblong | 18000 |
| ..Octave | 16500 |
| d. Office | 14000 |
| ...Onward | 12500 |
| Order | 10000 |
| d. Orgie | \$200 00 |
| d.. Oblige | 20000 |
| . Obscure | 18000 |
| d. Observe | 16500 |
| ...Obtain | 14000 |
| .. Ocean | 12500 |
| ...Orbit | 10000 |

## CHERRY TREES-One Year. On Mahaleb.

| One jear, 4 to 5 feet, $5 / 8$ to $3 / 4$, well branched....................... Picket |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| One year, $21 / 2$ to 3 feet, $1 / 2$ to $9-16$, well branched................Panel |  |  |  |
| One year, 2 to 21/2 feet, branched......................................... Parade |  |  |  |
| One year, 1 to 2 feet, little if any branehed....................... Pastor |  |  |  |
| Dyehouse | Suds | Montmorency (Ord.) | Ostheimer |
| EarlyiRichmond | Hinglish Morello | Manger | Wragg |
| Terry (Ea. Russ.) | Large Montmorency | Baldwin | Thirty Days |
| Warly Morello | Vladimir |  |  |

Per 1000
SOLD $\$ 15000$
12500
11500
6500
Early Richmond,
Vladimir
Dyehouse
Baldwin,
L. Montmorency, Ostheimer, Suda, English Morello. Wragg, Manger, Montmorency Ord., Terry (Ea. Russ.), Thirty Days. Early Morello,

CIPHER.
Picket
Paling

Gonzales

## The Huntsville Wholesale Nurseries Price List.

## PEACH TREES-On Peach. Leading Varieties.

Our Peach trees are budded on seedlings grown from Tennessee and Alabama natural pits They are free irom aphis, Root-Knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produce a well-matured tree, with fine flbrous roots. Dur peach trees have been grown with especial reference to the Southern tradé, where medium or small sizes are mostly wanted. The San Jose Scale, Yellows and Rosette are unknown in this section, and we have been careful not tu bring in any buds from affected localities.

| Twelve to elghteen inches, little if any branched | Resume | 2000 |
| :---: | :---: | :---: |
| Eighteen inches to two feet, little if any branched. | Render | 2500 |
| Two to three feet, little if any branched. | Resource | 3000 |
| Three to four feet, under 7-16 to $1 / 2$, little if any branched. | Reserve | 3500 |
| 91/2 to $41 / 2$ feet, $7-16$, to $1 / 2$, more or less | Recite | 3750 |
| Four to five feet, $1 / 2$ to $9-16$, branched. | Rattle | 4000 |
| Four to six feet, $9-16$ to $\%$, branched, No. 1. | Rather | 4500 |
| Five to six feet, $5 / 8$ to $3 / 4$. branched, extra | Ransom | 5000 |

Admiral Dewey
Alexander
Angel
Beer's Smock
Belle of Ga.
Carman
Crawford's Late
Champion
Oolon
Elberta
Fmma
Early Tillotson
F. St. John
Family Favorite
Fitzgerald
Globe
Greensboro
Gov. Hogg
Heath Cling
Honey

| Hiley (Ea. Belle) | Red River |
| :--- | :--- |
| Imperial | Salway |
| Lemon Cling | Stump the World |
| Mamie Ross | Slappy |
| Mauntain Rose | Sneed |
| Mathews Beauty | Stinson's Oct. |
| Old Mixon Free | Triumph |
| Pallas | Victor |
| Picquet's Late | Waddell |
| Reeve's Favorite |  |

## BUDS.

Orders will not be accepted for less than two dollars' worth of Buds, and if required in less quantities than one hundred of a variety, double the hundred rates will be charged.

Orders for Buds can be made upon us with confidence. We take especial pains to keep all our sorts pure, renewing frequently from bearing trees.

Special prices will be given on orders of 5,000 or more of leading varieties.


## Inspeotore Certifionte.

This is the nurserymen's paradise. There are no injurious insects on nursery stock, no slugs on pears, no aphis on cherries, plums, nor peaches, no San Jose Scale, Root-Knot, nor Crnwn-Gall on anything. There are some borers in peach roots; but everybody knows how to get them. We have inspector's certlficate showing our nurseries to be free from San Jose Scale and other pernicious insecte.

## The Huntsville Wholesale Nurseries.

The Nursery Tract comprises 1021 acres, of which 700 acres are now planted in Nursery Stock. In addition to the houses used for nursery purposes and the houses oceupied by the superintendent and his assistants, there are twenty-six cottages on the place occupied by the workmen. The cottages are located on the outside line of the nursery tract, separated as widely as possible. The number of hands employed vary from 80 to 150 , dependent upon the season of the year. The number of trees now growing in these nurseries are as follows:

155,600 Kieffer Pear Grafts, twe years, $55,0 \mathrm{C} 0$ Pears, 2 yrs., budded, ass'd varieties, 40,000 Plums, two years, (Americana) 415,000 Oherries, two years,
345,000 Kieffer and Garber Pear Gfts, 1 year, 65,000 Pears, 1 yr, budded, assorted varieties 90,000 Plums, one year
315,000 Cherries, one year,

510,C00 Peaches, on y ear,
1,250,000 June Budded Peaches
550,000 Peach Seedlings, in dormant bud, 65,000 Pear Seedlings, in dormant bud $240,000 \mathrm{Marianna}$ Stocks, in dormant bud, 450,000 Mahalebs, in dormant bud,
75,000 Pecan Seedlings, one year,

175,000 Roses, $1 \mathrm{yr}, \mathrm{grfts}$, buds and own roots, 150,000 Rose Stocks, in dormant bud, 7.500 Pecans, grafted and budded,

125,000 Peean Seedlinge, 1, 2 and 3 years, 20,000 Magnolia, grandiflora, 12 and 3 years,

## The Huntaville Wholesale Nurseries Price List.

# HEIKES-BILOXI NURSERIES CO., 

BIYOXI, MISE.

Address all correspondence on business with these Nurseries to W. F. Heikes, Manager, Huntsville, Ala.

On stock grown at Biloxi, the freight is to be paid from there by the buyer. The prices of boxing and baling to be added to quotations. Terms and conditions are the same as for the Huntsville Wholesale Nurseries.

On orders sent in by Northern customers for Spring delfvery we will pay freight to St. Louis and hold in cold storage there until wanted. We deliver to transfer companies and the cost of drayage will follow as advance charges, or be added to the bill.

We have a very fine stock of Roses at Blloxi this year, especielly in the Hybrid Perpetuals Mossea, Crimson Rambler, Marechal Niel and Climbing Perle des Jardins.

The No. 1 plants will have three or more branches and will be cut baok to 18 or 24 inches. The roots are very fine.

We make a grade of Roses called No. 11/2. This grade will be made np of plants just under INo. 1, sueh as do not have the required number of branches or slightly under weight and height, and make a very nice grade for mailing.

The plants under No. $11 / 2$ we class as No. 2. We recommend them for transplanting. The tops of these will be cut back to two or three inches.


## The Huntsville Wholesale Nurseries Prioe List.

## HEIKES=BILOXI NURSERIES CO. $=$ = Continued.

## ROSES.

$\left.\begin{array}{l}\text { Field Grown. } \\ \text { Very Fine. }\end{array}\right\}$
Buds. Grafts. Roots.
Rosette.
No 1
Per M 880

| Robust. | Rocket. |
| :---: | :---: |
| No. $11 / 2$ | No. 2 |
| Per M $\$ 60$ | Per M $\$ 25$ |

MISCELLANEOUS.


| 880 |  | 1180 | ${ }_{600}^{90}$ |
| :---: | :---: | :---: | :---: |
|  | ... | 50 |  |
|  |  | 50 |  |
| 890 | . | 710 | 250 300 |
| 970 | $\ldots$ |  | 730 |
| 220 |  | 420 | 190 |
|  | $\ldots$ | 140 | 100 |
|  | $\ldots$ | 140 | 70 |
|  |  | 790 200 | 200 |
| 1250 | 2250 |  | 1300 |
| 90 200 | ... |  | 60 |
| 200 |  |  |  |
| 220 |  | 380 | 880 |
|  | -.. | 190 | 60 |
|  |  | 50 480 |  |
|  |  | 60 | 160 |
| ... |  | 1200 | 1200 |


| 160 | 980 |
| ---: | ---: |
| 280 | $\ldots$ |
| 30 | 50 |
| 130 | 10 |
| 140 | 210 |
| 200 | 40 |
| 90 | 140 |
| 30 | $\ldots$ |
| 40 | $\ldots$ |
| 70 | 350 |
| 240 | 200 |
| 90 | 200 |
| 100 | 20 |
| 100 | 100 |
| 20 | $\ldots$ |
| 130 | $\ldots$ |
| 160 | 80 |
|  | 160 |

MAGNOLIA GRANDIFLORA.


LIVE OAK.

One year, 3 to 4 feet. Norton

PECANS--Best Grafted or Budded Paper Shell Varieties.


SEEEDLINGS, Selected Nuts-1 to 2 feet, $\$ 15$ per $100 ; 2$ to 3 feet, $\$ 25$ per 100.
$\mathrm{m}^{\circ}$ Orders will not be accepted for less than $\$ 5.00$ worth of these Pecans, unless included in order for other trees.

NURSERYMEN'S CHLIPER- $\omega^{2 / 3}$ SIZE.


This is the most practical Caliper in use for grading trees. It is made of steel brass handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for $\$ 3.60 ; 12$ for $\$ 6.00$. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to
W. F. HEIKES, Manager, Huntsville, Hla.

The Huntsvilla Wholesile Nurseries Price List.

## Unsolioitecl Testimonisus.

KANSAS, April 13, 1903 -. "The trees were all in fine shape. Your trees have finer roots than any I have ever got of anyone else."

Nebraska, April 11, 1903.-"I send draft for $\$ 200$. Will send balance soon. The cherry trees are the best I ever bought."

Kansas, Mo., April 8, 1903.- "The roses arrived in good condition and much better than we had anticipated; in fact they were more than satisfactory."

Iowa, April 6, 1903.--"The plums received and in very good order."
WISCONSIN, April 4, 1903.-"We note your shipment of the third box of plums as ordered. We received the other two boxes all right and the same are O. K."

Kansas, April 4, 1903---"Box trees received. Never saw better cherry and pear. Regret you could not furnish all the stock we wanted."

Missouri, March 4, 1903. - "I have already bought of -_ but would much prefer your trees if I had known I could have got them."

Texas, February 19, 1903---"The trees we got of you were the best of that grade that I ever saw. Every one was more than pleased."

Georgia, January 10, 1903---'"The trees arrived on last night's freight. We opened them up this morning and found them in good condition-in fact we think it as nice a lot of trees as we have ever seen. We were pleased with the shipment."

Georgia, February 7, 1903--."The people here in this locality are highly pleased with your trees."

Missouri, January 4, 1903---"The car load of trees we got of you last Spring grew finely."

GEORGIA. March 27, 1903-.."All who have seen the trees we bought of you this season pronounced them to be as fine a lot of trees as they have ever seen. We do not want you to think we are given to flattery too much, but we did not see any trees that were shipped to this point that in any way compared with them."

IowA, March 16, 1903--'Your goods arrived to-day and are all O. K."
Geobala, Jan. 2, 1903. - "I found the trees very fine."
Tennessee, Jan. 5, 1903. - "I have bought tress for my orchards the past few years from many different places, and I find those received from you superior to any others."

Georgia, Dec. 29, 1902.-"Trees came to-day and they are a fine lot. Enclosed find $\$ 60$ to pay for them."

Texas, December 22, 1902. - "This finishes your delivery at this place and everybody is well pleased with the trees. All say the trees came in the best shape they ever 8 畦 before from anywhere. I think I can sell more for you next year than I did this."

Texaf, Dec. 10, 1902. - "All our castomers are well pleased with the peach trees. They are the finest ever delivered here."

Dela ware, July 9, 1902.- "Years ago I sold a lot of your Japan Plums. They are giving us splendid results. Please quote me prices."

Iow A, June $30,1902 .-$ "I am very sorry you are sold out of peach trees. I would like to have had some more like I got of you last Spring. They gave the best satisfaction of any trees I ever sold."

New Jersey, June 3, 1902..-- "It seems to me you must put a dressing on your trees to give them a nice color. Is my idea correct?"

Illinois, March 24, 1902..-"The stock came to hand and opened up all right, and was well pleased with the stock."

Missouri, March 22, 1902.- "Been buying trees of you occasionally for 20 odd years and never received a bad lot. Wonder how you can produce such uniformly
fine roots."


[^0]:    Varieties-Koonce, Early Harvest, Smiths. Howell, Clapp's Favorite, Bartlett, Duchess d'Angouleme. Seekel, Flemish Beauty, Beurre d'Anjou, Lawrence, Japan Golden Ruseet,

