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Carry Your Own Crop Insurance for Bad Years—**HOW?**



Hort. and Pom. No. 201.

U. S. DEPARTMENT OF AGRICULTURE.

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U. S. Department of Agriculture,

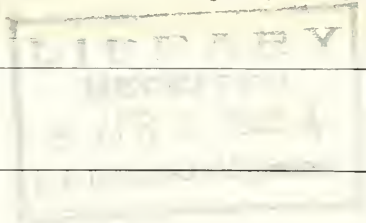
1922

Washington, D. C.

BUREAU OF PLANT INDUSTRY,
Horticultural and Pomological Investigations.

8-2802

M. R. I.





Grove of 6-year trees at Lockhart—located on poultry farm

Pecan Orchards

KEEP HARD TIMES AWAY

NO matter what happens to the rest of the farm, the 10-acre plot of Pecans may always be depended upon. No matter how wet or how dry the season may be, these trees will furnish a profitable crop. Naturally, some years are better than others; some seasons they will produce slightly greater quantities of nuts than normally. Yet consistently they bear big crops; each year brings a good profit.

Ten acres devoted to a Pecan orchard is like having a sum of ready cash in the bank: in good times it acts as a reserve; while in lean years it may prove to be a "life-saver."

Very Little Work Required

What other crop can you grow that requires so little work, yet which will pay you a big profit each year? Pecan orchards can be employed as pasture lands after the trees have made a start and thus be made to do double duty. If you were fortunate enough to plant an orchard some years ago, you are now fully aware of the profits in Pecan culture.

By all means plant Pecan trees instead of ordinary shade trees, which bring you no return. When Jack Frost nips the foliage of the trees, and turns them brown, Pecans furnish more than leaves for humus to the soil. The man who has planted well-known varieties of Pecans such as Stuart, Schley, and Success, is rewarded by bushels of valuable nuts.

Probably you know some orchard owners in your neighborhood who are well-to-do people and you look at them and speak of their good fortune. But, unfortunately, that is as closely as most people strive to imitate them. Most of these orchardists made a start with a small plot of 5 to 10 acres—such as any farmer could set aside without a bit of difficulty. Then, as the trees matured and proved their capability for profits, the space given up to orchard lands was increased, while the area devoted to ordinary field crops was diminished.

What About Your Chance?

The same opportunity is open before you today. Those first orchardists made most of their profits from a small start; you can lay the cornerstone of your fortune in the same way. Don't lay this paper aside and say to yourself, "I'll think about it next year." Act now; each year's delay puts you that far away from financial independence.

A farm of 80 or 100 acres devoted to grains and cotton is not considered a large farm, but this same area devoted entirely to Pecans would be one of the most profitable investments you could possibly make.

Although Pecan orchards are being planted each year the demand for nuts is growing



This tree yields 150 to 300 pounds per annum



Healthy, clean and vigorous growth—no inferior stock shipped by us

faster than the supply. Each year the prices go a bit higher; each year you delay means less profit to you. Get in touch with us now; tell us about your soil and what size plot you'd like to plant, or place your order on the other side of this folder and send it to us with check or money order.

Be Sure to Get Good Trees

Because Pecan trees take four or five years to come to bearing, it is of the utmost importance that you get the best trees obtainable. Think of your disappointment if your trees are unsatisfactory after you have waited years for them to produce. You can avoid all doubt by getting your trees from us. We have been raising Pecan trees for years, and we are so sure that our trees are satisfactory that we stand ready to make good if anything goes wrong. We sell only budded or grafted trees; the only ones sure to produce nuts true to type.

We Guarantee Satisfaction

Remember that we will be here year after year, ready to make good on our guarantee of complete satisfaction. We have received very few complaints from our customers. We transplant and grow our own groves from our own trees, which shows what we think of the business. We would not put our money in trees and plant several hundred each year if we were not sure of the big profits in the years to come.

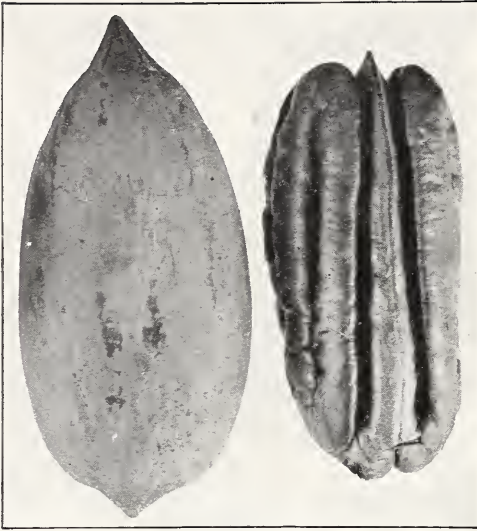
HARLAN FARMS NURSERY
LOCKHART, ALABAMA

Price list

We Furnish Planting Instructions

We are always ready to give you information in regard to planting and caring for your trees. If orders are large enough to warrant the expenditure, we will superintend the planting of your trees.

Here are the sorts which seem to us the best all-around varieties. This choice is not based on trees alone, but on the appearance and marketability of the nuts.



Schley Pecan

STUART

Large nut; rather oblong; fairly well filled. A little hard to crack, but a regular and safe bearer. The most widely planted of any variety, and considered strictly standard. You will make no mistake planting this variety. It is immune to most Pecan troubles, and is as near "foolproof" as any tree you can get.

fine quality and best filled nut to be found; extra rich meat. Does not bear as heavy crops as Stuart but makes up for it in price received for the nuts. Comes into early bearing. It is subject to scab in some localities. We consider it one of the best varieties to plant, however, as scab can be readily controlled by proper spraying.

SCHLEY

The choicest nut grown; medium size; extra-thin shell; oblong, point end a little flat; extra-

SUCCESS

Large ovate-form nut; somewhat similar to Stuart in quality. Late bearer, but is one of the best. Foliage unusually open and clean-barked.

Prices of trees vary according to the size. We particularly recommend the 4- to 5-foot and 5- to 6-foot grades. Trees of this size usually produce light crops the third year after planting.

PRICES OF TREES F. O. B. LOCKHART, PACKED

	1 to 4	5 to 49	50 up		1 to 4	5 to 49	50 up
3 to 4 ft. tops, 3 yr. roots.....	\$1 10	\$1 00	\$0 90	6 to 8 ft. tops, 5-yr. roots.....	\$1 70	\$1 40	\$1 30
4 to 5 ft. tops, 3-yr. roots.....	1 25	1 10	1 00	8 to 10 ft. tops, 5-yr. roots.....	2 00	1 75	1 65
5 to 6 ft. tops, 4-yr. roots.....	1 40	1 20	1 10	SPECIAL PRICES WILL BE MADE FOR QUANTITIES OF 500 OR MORE			

Buy twenty trees for each acre you wish to plant. Pecans should be planted 50 feet apart each way. Peach trees may be used as fillers if desired.

TEAR OFF AND MAIL THIS TO US TODAY

HARLAN FARMS NURSERY, Lockhart, Ala.

Gentlemen: Enclosed find check for \$_____ . Send by express or freight, whichever you consider better: _____ 19____

Number desired	Variety	Size	Cost each	Total

Ship to _____ Town _____ County _____ State _____ R. D. Number _____

Give Post Office if different from freight or express office _____

Sign or print name here plainly _____