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APPLE

THE CUMBERLAND NURSERIES

E. B. DRAKE, PROP.

WINCHESTER, TENN.

Jan. 12, 1923

HAGERSTOWN COMBINATION CARLOTS

For several seasons now we have been making up through package cars each spring and fall from Winchester, to break bulk at Hagerstown, Md., and containing orders to be reshipped to customers in that part of the country. Indications now are that we will have another car this spring. Reservations for a berth in this car should be made at once. Our prices ordinarily are f.c.b. Winchester, Tenn,. but for the accommodation of our customers we are making the price f.o.b. Hagerstown, Md. This means not only a savin, in freight charges but a protection to the trees in transit and this is a service which should especially commend itself to our customers in

MARYLAND, WEST VIRGINIA, PENNSYLVANIA AND NEW JERSEY

We call your attention to the following surplus trees which are now being wintered out of doors and which are in prime condition. In a letter received a few days ago from an old customer in Pennsylvania he says:
"I am in the market for six or eight hundred two year apple and would prefer trees freshly dug in your section in spring as I am full convinced that northern trees, dug in the fall and stored through the winter, are always more or less injured and very frequently completely ruined."

TWO YEAR

ONE YEAR

	5/7ft	4/6ft	4/5f	t 4/6f	t 3/41	ft 2/3f
	35c	30c	20c	25c	20c	15c
Ben Davis	0.7	20	4.0	100	150	3.50
	23	29	48	100	150	15C
Bonum	23	10	28	118	520	m 0 0
Black Ben	280	100	30	800	750	500
Delicious	200	100		1710	5000	1300
Duchess	130			350	700	1000
Early Harvest	230			432	2120	585
Ingram					800	250
Jonathan	180	230	350	1200	3550	1325
King David	120	50	160	130	100	
Kinnards Choice	1300	400	430	50		
Lowry	78	88	181	406	520	
Paragon				200	100	
Rome Beauty	130			1200	3100	1100
Staymans	1240	430		2950	4500	1800
Spy	8		10	10		
Winesap	4170	2340	2720	1385	475	350
Wilsons Red June	e 26	10	67	66	593	37
W.W.Pearmain	120	30	40	10	200	
Williams Favori	te	100		375	500	700
Yellow Transpare				4000	4000	
Yates	100	10	10	525	500	250
York		- 0		830	1295	769
				300	_~ 0	

RED STAR PEACH TREES

We have grown here at Winchester more than 750,000 peach trees the past year, this is all that we have left. They are fine trees, they are standing out in the open fields taking the weather as it comes and are in prime condition. The buds were cut from bearing orchards and we believe that every one of these peach trees is true to name. They are just as they are mentioned in the enclosed voluntary testimonials in regard to our peach trees, they are making good in hundreds of the largest orchards in the south, they are trees that you can pin your faith to.

	4-6ft 25c	3½-5ft 20c	3-4ft 15c	2-3ft 12½c	1-2ft 10c
Belle Chinese Cling Carman Crawfords Early Crawfords Late Early Elberta	250 190 50 120	1745 40 330 110 60 80	3125 50 75	7950 475 1750 500 350 1525	2825 450 200 300 700
Early Rose Fox Seedling Greensboro Gordon Hiley Iron Mountain	130 150 120	250 435	200 250 3000 175	500 425 500 475 4700 300	400 575 500 400 1500 550
Krummels Mayflower Red Bird Slappy Stump Salway ELBERTA J H Hale	80 20 30 590	150 75 10 300	325 275 2950	300 1775 400 2150 12050 1000	1050 625 475 1375 125 50 12925 1500

Prices named on apple and peach are in 1000 lots. We will furnish however 500 trees at thousand rates. If you do not need that many for your own planting, get a neighbor to join in with you.

PEAR, PLUM, CHERRY, GRAPES and other fruit stock will be furnished at list prices enclosed herewith. Cherry is the scarcest item in nursery lines this spring.

PLAN TO PLANT some shrubs around your home. FOR FIVE COLLARS we will send you an assertment for group planting around your house that will enhance its appearance \$200,—4 Spirea Van Houtte, 4 Syringa, 2 Spirea Thunbergií, 2 Spirea Aurea, 2 Deutzia, 2 to 4ft, 2 Hydrangea 1/2ft, This is an offer where you " can buy worth the money".

A HEDGE of Privet adds the thought of trimness and seclusion that is indispensable in home ground planting. We have some handsome well branched 2/3ft plants which we will sell you at \$6.00 per 100, for shipment in the Hagerstown Car.

May we have your order quickly?
Yours truly
THE CUMBERLAND NURSERIES
Winchester Tenn.

TESTIMONIALS

UNSOLICITED

GEORGIA 1922

Cumberland Nurseries, Winchester. Tenn.

Gentlemen:-

As soon as I wind up the present peach crop will send you an order for the trees that I want to plant this winter. The trees that I purchased from you five years ago are proving to be so very satisfactory that none other than RED STAR trees can interest me now. I had almost become disgusted with the orchard business, twice before I put out your trees I had to pull the entire orchard because of mixtures and inferior stock purchased from other nurseries.

Wishing you much success, beg to remain

Yours very truly (Signed) W E Marshall

GEORGIA 1922

Gentlemen:-

I am giving to your Mr------to-day an order for 4000 peach trees; I have 8000 of your trees in their third year from which I am gathering almost a crate per tree. I put out trees from other nurseries at the same time and your trees are much better. I hope to be able to increase my order to 10,000 trees and hope to get as good trees as I did from the first order. I take pleasure in recommending your trees to anyone who wants good trees.

 $\begin{array}{cccc} & Yours & very & truly \\ \big(\ \mathsf{Signed} \ \big) & \mathsf{W} & \mathsf{R} & \mathsf{Whatley} \end{array}$

GEORGIA 1922

Gentlemen:

I am writing you in regard to the peach trees I purchased from you. These trees were bought about five years ago. They were true to name, healthy, cerfect trees. They grew very fast after being set out, and at the present time are bearing highly satisfactory crops. I have recently placed an order for more trees with you, as I expect to see another orchard. I do not think your nursery stock can be beat, and I am well pleased both with the trees and the treatment you have given me.

Yours very truly (Signed) E E Payne

