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6201

10/12

St. Louis

Heikes == Huntsville == Trees.

BULLETIN NO. 3

SURPLUS STOCK

—FROM—

The Huntsville Wholesale Nurseries

HUNTSVILLE, ALA.

Shipments from St. Louis, Mo.,

—AT—

ONE DAY'S NOTICE

WE have for the past thirty-five years offered in assorted lots in St. Louis in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

BELOW THE BLIZZARD LINE

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS: Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

**Address W. F. HEIKES, Manager,
Huntsville, Ala.**

Huntsville, Ala., March 15, 1911.

Heikes--Huntsville--Trees.

Address W. F. HEIKES, Manager, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to W. F. Heikes, Manager, Huntsville, Ala. We have arranged with the Cold Storage House in St. Louis where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing, Any one not in possession of a copy will be supplied upon application.

ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We do not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the cost of boxes and freight from Huntsville to St. Louis. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when writing.

PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

FREQUENT BULLETINS

We shall issue Bulletins from Huntsville frequently during March and April. Any one failing to receive them regularly will please write for copies.

FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims etc., see our regular Price List.

Box Lots in Cold Storage in St. Louis

No Charge for Drayage

PEACH TREES--One Year. On Peach.

See page 7 for description of varieties.

3/4 to 1 inch, 6 to 8 feet

	CIPHER	PRICE PER BOX
1 Box containing 285 assorted	<i>Rancor</i>	\$18 53
50 Hiley [Ea. Belle] 20 O. M. Cling		
25 Emma 20 Krummel's Late 10 Lovell		
60 Triumph 50 Apex 50 Goldfinch [Ea. Elberta]		
2 Boxes, each containing 280 assorted	<i>Random</i>	18 20
60 Lemon Cling 140 Muir 10 Orange Cling		
50 Phillips Cling 20 Tuscan [Tuskena]		
1 Box containing 287 assorted	<i>Rang</i>	18 66
70 Lemon Cling 140 Muir 7 Orange Cling		
50 Phillips Cling 20 Elberta		
2 Boxes, each containing 260 assorted	<i>Range</i>	16 90
30 Goldfinch [Ea. Elberta] 100 Hiley [Ea. Belle] 100 Elberta		
30 Stump		
2 Boxes, each containing 260 assorted	<i>Rank</i>	16 90
50 Stump 60 Hiley [Ea. Belle] 140 Elberta 10 O. M. Free		
10 Boxes, each containing 250 Elberta	<i>Rankle</i>	16 25
5 Boxes, each containing 300 assorted	<i>Ransack</i>	19 50
50 Hiley [Ea. Belle] 150 Elberta 100 Munson's Free		
6 Boxes, each containing 300 assorted	<i>Ransom</i>	19 50
50 Apex 100 Elberta 50 Goldfinch [Ea. Elberta]		
30 Rex 50 Hiley [Ea. Belle] 20 O. M. Cling		
3 Boxes, each containing 260 assorted	<i>Ranter</i>	16 90
10 Octobel 30 O. M. Cling 50 Stump		
10 Tiebout 50 Goldfinch [Ea. Elberta] 30 Apex		
40 Elberta 40 Hiley [Ea. Belle]		
1 Box containing 260 assorted	<i>Rap</i>	16 90
30 Octobel 60 Stump 50 Goldfinch [Ea. Elberta]		
30 Apex 40 Elberta 50 Hiley [Ea. Elberta]		
4 Boxes, each containing 260 assorted	<i>Rapid</i>	16 90
70 Goldfinch [Ea. Elberta] 80 Hiley [Ea. Belle] 80 Elberta 30 Stump		
6 Boxes, each containing 350 Elberta	<i>Ration</i>	29 75
1 Box containing 400 Elberta	<i>Ratoon</i>	34 00
5/8 to 3/4, 5 to 6 feet		
4 Boxes, each containing 350 Elberta	<i>Rabid</i>	29 75
4 Boxes, each containing 400 Elberta	<i>Race</i>	34 00
1 Box containing 460 assorted	<i>Rabbit</i>	29 90
40 Apex 40 Emma 100 Goldfinch (Ea. Elberta)		
50 Hiley (Ea. Belle) 10 Henrietta (Levy's Late) 50 O. M. Cling		
80 Stump 90 Triumph		
2 Boxes, each containing 480 assorted	<i>Rabble</i>	31 20
80 Phillips' Cling 50 Tuskena (Tuscan) 60 Lemon Cling		
20 Lovell 240 Muir 30 Orange Cling		
2 Boxes, each containing 500 assorted	<i>Rally</i>	32 50
100 Goldfinch [Ea. Elberta] 100 Hiley [Ea. Belle]		
70 Krummel's Late 70 O. M. Cling		
10 Apex 150 Elberta		
2 Boxes, each containing 490 assorted	<i>Ramble</i>	31 80
10 Tiebout 310 Munson's Free 20 Elberta		
100 Goldfinch [Ea. Elberta] 50 Hiley [Ea. Belle]		
1 Box containing 500 assorted	<i>Rammer</i>	32 50
50 Goldfinch [Ea. Elberta] 320 Hiley [Ea. Belle] 130 Elberta		
2 Boxes, each containing 300 Hiley [Ea. Belle]	<i>Ramp</i>	19 50
2 Boxes, each containing 500 Hiley [Ea. Belle]	<i>Ramrod</i>	32 50
1 Box containing 250 Hiley [Ea. Belle]	<i>Rancid</i>	16 25
10 Boxes, each containing 500 Elberta	<i>Rapture</i>	42 50
8 Boxes, each containing 250 Elberta	<i>Rare</i>	21 25
2 Boxes, each containing 200 assorted	<i>Rattle</i>	13 00
50 Hiley [Ea. Belle] 60 Carman 40 Munson's Free		
20 Muir 10 Mayflower 20 O. M. Cling		
2 Boxes, each containing 415 assorted	<i>Raw</i>	26 98
15 Lemon Cling 50 O. M. Cling 150 Lovell		
50 Tuscan [Tuskena] 50 Phillips Cling 100 Elberta		
1 Box containing 300 Lovell	<i>Ravel</i>	19 50
1 Box containing 200 Lovell	<i>Raven</i>	13 00
9-16 to 5/8, 4 to 6 feet		
3 Boxes, each containing 700 Elberta	<i>Rack</i>	59 50
6 Boxes, each containing 400 Elberta	<i>Racy</i>	34 00
14 Boxes, each containing 500 Elberta	<i>Radial</i>	42 50

BOX LOTS IN COLD STORAGE IN ST. LOUIS--Continued

PEACH TREES--One Year. On Peach--Continued.

9-16 to $\frac{5}{8}$, 4 to 6 feet--Continued.

	CIPHER	PRICE PER BOX
3 Boxes, each containing 600 Elberta	<i>Radical</i>	\$51 00
2 Boxes, each containing 300 Elberta	<i>Radius</i>	25 50
1 Box containing 200 Elberta	<i>Raffle</i>	17 00
2 Boxes, each containing 550 Elberta	<i>Raft</i>	46 75
1 Box containing 350 assorted	<i>Rag</i>	22 75
30 Henrietta (Levy's Late) 50 Goldfinch (Ea. Elberta)		
60 Krummel's Late 10 Mayflower 200 Elberta		
2 Boxes, each containing 530 assorted	<i>Ragged</i>	34 45
50 Munson's Free 70 Triumph 150 Hiley (Ea. Belle)		
60 Goldfinch (Ea. Elberta) 200 Elberta		
1 Box containing 358 assorted	<i>Raise</i>	23 37
8 Lovell 60 Orange Cling 90 Tuskena (Tuscan)		
200 Muir		
1 Box containing 220 Muir	<i>Ragout</i>	14 30
2 Boxes, each containing 450 assorted	<i>Rail</i>	29 25
100 Goldfinch (Ea. Elberta) 350 Elberta		
$\frac{1}{2}$ to 9-16, 4 to 5 feet		
1 Box containing 660 Elberta	<i>Raisin</i>	42 90
4 Boxes, each containing 250 Elberta	<i>Rake</i>	16 25
1 Box containing 500 assorted	<i>Rash</i>	32 50
400 Elberta 100 Goldfinch [Ea. Elberta]		
1 Box containing 350 assorted	<i>Rashly</i>	22 75
30 Triumph 90 Tuscan [Tuskena] 60 O. M. Cling		
80 Elberta 70 Goldfinch [Ea. Elberta] 20 Lovell		
1 Box containing 350 assorted	<i>Rasp</i>	22 75
80 Tuscan [Tuskena] 70 O. M. Cling 100 Elberta		
100 Goldfinch [Ea. Elberta]		
7-16 to $\frac{1}{2}$, 3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ feet		
1 Box containing 500 assorted	<i>Rasure</i>	25 00
30 Emma 70 Lovell 90 Tuscan [Tuskena]		
40 Triumph 170 Hiley [Ea. Belle]		
100 Goldfinch [Ea. Elberta]		
1 Box containing 500 assorted	<i>Ratchet</i>	25 00
200 O. M. Cling 300 Hiley [Ea. Belle]		
2 Boxes, each containing 300 Hiley [Ea. Belle]	<i>Rather</i>	15 00

PEACH TREES--June Buds. On Peach Stocks.

9-16 to $\frac{5}{8}$, 4 to 5 feet

3 Boxes, each containing 1000 Elberta	<i>Jabber</i>	85 00
2 Boxes, each containing 900 Elberta	<i>Jack</i>	76 50
11 Boxes, each containing 500 Elberta	<i>Jacket</i>	42 50
6 Boxes, each containing 300 Elberta	<i>Jade</i>	25 50
7 Boxes, each containing 200 Elberta	<i>Jangle</i>	17 00
3 Boxes, each containing 500 assorted	<i>Japan</i>	32 50
200 Elberta 100 Hiley [Ea. Belle] 60 Lovell		
100 O. M. Cling 10 Phillips Cling 30 Tuscan [Tuskena]		
1 Box containing 500 assorted	<i>Jan</i>	32 50
10 Tuscan [Tuskena] 10 Phillips Cling 20 Lovell		
250 Elberta 100 Hiley [Ea. Belle] 100 O. M. Cling		
10 Goldfinch [Ea. Elberta]		
1 Box containing 500 assorted	<i>Jargon</i>	32 50
370 Goldfinch [Ea. Elberta] 130 Elberta		
11 Boxes, each containing 300 Hiley [Ea. Belle]	<i>Jasper</i>	19 50
$\frac{1}{2}$ to 9-16, 3 $\frac{1}{2}$ to 4 $\frac{1}{2}$		
1 Box containing 700 Elberta	<i>Jealous</i>	45 50
4 Boxes, each containing 1000 Elberta	<i>Jeer</i>	65 00
8 Boxes, each containing 600 Elberta	<i>Jenny</i>	39 00
1 Box containing 400 Elberta	<i>Jeopard</i>	26 00
9 Boxes, each containing 300 Elberta	<i>Jersey</i>	19 50
3 Boxes, each containing 250 Elberta	<i>Jester</i>	16 25
10 Boxes, each containing 450 Elberta	<i>Jewel</i>	29 25
7-16 to $\frac{1}{2}$, 3 to 4 feet		
1 Box containing 1260 Elberta	<i>Jelly</i>	63 00
$\frac{3}{8}$ to 7-16, 3 to 4 feet		
1 Box containing 1760 Elberta	<i>Janitor</i>	88 00

Box Lots in Cold Storage in St. Louis--Continued.

STANDARD PEARS—Two Years, on Branched French Pear Stocks. Grafts,

$\frac{3}{4}$ to 1 inch, 5 to 7 feet

	CIPHER	PRICE PER BOX
1 Box containing 160 Kieffer	<i>Fabric</i>	20 00

STANDARD PEARS--Two Years, on Branched French Pear Stocks. Buds.

$\frac{3}{4}$ to 1 inch, 5 to 7 feet

1 Box containing 200 Bartlett.....	<i>Face</i>	25 00
1 Box containing 80 Bartlett.....	<i>Facing</i>	10 00

APPLE TREES. One Year. Grafts.

5 to 6 feet

1 Box containing 400 Winesap.....	<i>Proxy</i>	\$34 00
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PRIVET.

AMOR RIVER PRIVET. The Best Strain. More Nearly Evergreen Than Any Other Strain.

2 Boxes, each containing 500 Amoor River Privet.....	<i>Purify.</i>	\$12 50
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BOX LOTS IN COLD STORAGE IN PHILADELPHIA, PA.

No Charge for Drayage

PEACH TREES—One Year. On Peach.

$\frac{1}{2}$ to 9-16, 4 to 5 feet

	CIPHER	PRICE PER BOX
9 Boxes, each containing 500 Elberta.....	<i>Meadow</i>	\$32 50
1 Box containing 400 Elberta	<i>Measure</i>	26 00

PEACH TREES—June Buds. On Peach Stocks.

$\frac{5}{8}$ to $\frac{3}{4}$, 4 to 6 feet

7 Boxes, each containing 500 Elberta.....	<i>Madden</i>	42 50
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$\frac{1}{2}$ to 9-16, 3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ feet

4 Boxes, each containing 700 Elberta.....	<i>Maid</i>	45 50
3 Boxes, each containing 1000 Elberta	<i>Maiden</i>	65 00
1 Box containing 450 Elberta.....	<i>Mail</i>	29 25

PEARS—One Year, on Branched French Pear Stocks.

5 to 6 feet, not branched

4 Boxes, each containing 450 Keiffer	<i>Magic</i>	38 25
1 Box containing 90 Keiffer.....	<i>Magna</i>	7 65

3 to 4 feet, not branched

3 Boxes, each containing 400 Keiffer	<i>Magnet</i>	24 00
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2 to 3 feet, not branched

1 Box containing 500 Keiffer	<i>Magnify</i>	25 00
1 Box containing 400 Keiffer.....	<i>Magpie</i>	20 00

Additional Box Lots will be offered in Bulletin No. 4, to be mailed about the 21st inst.

Trees in Cellars at Huntsville.

The trees offered in the following lists are in cellars at Huntsville and are all in good condition. We will accept orders for these at the prices quoted f. o. b. Huntsville. Boxing extra. Our cellars are cool and this stock is carefully packed in "Shingle Tow" and can be held in good condition until the 1st to 15th of April, although by that time growth may be started to some extent.

Our card with Inspector's Certificate is placed on all boxes and packages.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

PEACH TREES--On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

Peach Trees } One Year, On Peach Stock	Rancor	Ransom	Rather	Rattle	Recite.	Reserve.	Resource	Render
	6 to 8 ft. ¾ & up Pr M \$85	5 to 6 ft. ⅝ to ¾ Pr M \$85	4 to 6 ft. 9-16 to ⅝ Pr M \$85	4 to 5 ft. ½ to 9-16 Pr M \$65	3½ to 4½ ft. 7-16 to ½ Per M \$50	3 to 4 feet ¾ to 7-16 Per M \$45	2 to 3 ft. Per M \$35	1 to 2 ft. Per M \$25
Arp Beauty.....
Beers Smock.....	55	.....
Carman.....
Dr. Burton.....	180	110
Elberta.....	3780	3000
Fox Seedling.....
Goldfinch (Ea. Elberta).....	1000	190	.....
Heath Cling.....	20	100
Hiley (Ea. Belle).....	170	.....
Henrietta.....
Krummel's Late.....
Lovell.....	280	360	80
Mayflower.....
Munson Free.....	90	20
Munson Cling.....	100	60
Muir.....	500	325
Octobel.....	8	20
Old M. Free.....
Old M. Cling.....	570	450	100
Orange Cling.....	5	50	.....
Phillips Cling.....	95
Rex.....	30
Salway.....
Stump.....
Sneed.....	20	.....
Tuskana (Tuscan).....	200	40
Tiebout.....
Waddell.....	190	.....

PEACH TREES. June Buds.

Peach Trees } On Peach. June Buds	Jingle	Jacket.	Jargon	Jasper	Jealous	Jeopard	Jersey	Jewel
	5 to 6 ft. ⅝ to ¾ Pr M \$85	4 to 5 ft. 9-16 to ⅝ Pr M \$85	3½ to 4½ ft. ½ to 9-16 Per M \$65	3 to 4 ft. 7-16 to ½ Pr M \$50	3 to 4 ft. ¾ to 7-16 Pr M \$45	2 to 3 feet Per M \$35	18 to 24 in Per M \$30	12 to 18 in Pr M \$25
Arp Beauty.....	30	25	20	.....	.....	.....
Belle of Ga.....	35	.....	.....	.....	.....
Carman.....
Crawford's Early.....	200
Crawford's Late.....	14	.....	.....
Champion.....	50
Elberta.....	29720	535	14485	97005	69000	19200
Goldfinch (Ea. Elberta).....	10	.....	.....
Greensboro.....
Hiley (Ea. Belle).....	3133	6422	2450	.....	.....
Lemon Cling.....	15	10	.....	.....	.....
Lovell.....	190	200	70	40	.....	.....
Mayflower.....
Muir.....
O. M. Cling.....	3310	840	720	450	380	80	.....	.....
Phillips Cling.....	80	90	.....	.....	100	.....
Salway.....
Triumph.....	275	400
Tuskana (Tuscan).....	50	50	10	30	.....	.....

Special Mention.

PEACHES.

THE MAYFLOWER—Introduced by Mr. J. Van Lindley, Pomona, N. C. The earliest of all peaches. Ripens here, May 19th to June 5th, depending upon the season. Mr. Lindley has tested this variety in his orchard for the past four years. It is remarkable peach and red all over. Will supersede Victor and Sneed.

ARP BEAUTY is next in season and next in value to Mayflower. Comes in just before and laps over into the season of Greensboro. It is quite distinct from any variety that we know and will prove a very valuable sort for commercial orchards as well as for family orchards. It is the most showy and by far the best in quality of any peach of its season. The flesh is of a rich, inviting yellow color; the skin a pleasing shade of yellow, very attractively painted and mottled with bright crimson. It is very prolific, has large flowers and is one of the hardiest in tree, bud and bloom. Freestone, but the flesh, like that of all exceptionally early freestone peaches, clings more or less to the seed. In size it is about the same as Yellow St. John.

APEX—Ripens at the same time as Alexander, to which it is far superior in size, color and flavor. Size large, color of skin yellow, with a mottled red cheek. Flesh yellow and of good quality—one of the best early market varieties. Freestone, but, like all extra early peaches, the flesh clings to the stone.

DR. BURTON—Very similar to Mamie Ross in vigor, certainty and abundance of bearing; has large flowers. Much superior to Mamie Ross and ripens about one week earlier. It is a perfect freestone, of rather larger size than Mamie Ross, of same shape, with smaller seed, much firmer and more color, and quality of the finest; the best and handsomest peach of its season.

GOLDFINCH (Ea. Elberta)—This is a seedling of Elberta, of very much the same characteristics, but ripening about a week earlier.

MUNSON'S CLING. A selected seedling of Elberta, among hundreds grown from select seed. Equally as large as Elberta, more spherical, with a short beak. Firm, yellow flesh of the finest quality. Surface mostly covered with bright red, very handsome. An immensely superior quality to Chilow. Ripens with Elberta.

MUNSON'S FREE. Selected variety among several hundred Elberta seedlings grown from selected seed. The fruit is larger than Elberta; more highly colored, more oblong and of better quality; flesh yellow. More prolific and hardy in bearing. Ripens about a week later than Elberta. Very firm; fine for shipping.

REX. A seedling of Elberta, ripening about a month later. This variety in size, color of skin and flesh is very much like Elberta.

TIEBOUT—Free, largest size, rich orange color, with dark red cheek, flesh of the finest quality, firm, buttery; a splendid shipper, seed small. About two weeks later than Elberta.

DULCE—The same description of the Tiebout, but ripening a month later.

OCTOBEL (Bell's October). Large, rich, yellow, red cheek; freestone; of finest quality.

LOVELL—Leads all other clear yellow freestones in the Pacific Coast; medium to large. First week in August.

MUIR—Very sweet and firm, yellow, with sometimes a faint blush. Large, very free, pit quite small. Most popular drying and canning variety on the Pacific Coast. August.

PHILLIPS' CLING—Large; yellow; flesh firm; clear yellow, Preferred by canners. Early September.

ORANGE CLING—Very large; yellow with a dark crimson cheek. Early August. Cling.

TUSKENA (Tuscan)—Very large; yellow. Middle of July.

We recommend the following varieties as a splendid assortment of varieties for a succession in both the commercial and home orchard. They are named in the order of ripening and cover the season from the middle of May to the middle of October: Mayflower, Arp Beauty, Apex, Greensboro, Dr. Burton, Mamie Ross, Carman, Hiley, Goldfinch, Champion, Belle of Ga., Elberta, Munson Free, Old Mixon Free, Lemon Cling, Crawford's Late, Beer's Smock, Rex, Tibout, Fox Seedling, Krummel's Late, Salway, Dulce, Henrietta, Octobel, Stinson's.

Offerings for Fall of 1911 and Spring of 1912.

We will have our usual large stock of Pears, Apples, Plums, Cherries, Peaches, Roses and Grafted Pecans for sale for the Fall of 1911 and Spring of 1912.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Apples, Kieffer Pears, one and two years, Peaches, one year and June Budded, and Roses.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Most of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

**Huntsville Wholesale Nurseries,
W. F. Heikes, Manager,
Huntsville, Ala.**