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THIS CANCELS ALL PREVIOUS
LISTS FOR THESE STATES

PRICE LIST

FOR

MINNESOTA, WISCONSIN, IOWA
AND SOUTH DAKOTA

NOTE—On receipt of this list salesmen will destroy all others and follow the prices herein quoted. This will be necessary to avoid confusion as prices on many varieties fluctuate. In writing about prices always refer to the number at the top of this cover to prevent errors.

All stock listed in this price list is our best grades, all selected for quality and it is not to be compared with cheap grades offered by catalogue dealers and jobbers. Remember no one gets more than he pays for and in Nursery Stock especially the best is always the cheapest.

FRUIT AND
ORNAMENTAL
NURSERY
STOCK

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Attention Salesmen

A first class salesman never fails to explain thoroughly to his customer, after the sale is made and the order signed, that he positively must come or send for his trees on the first day of delivery, that the company will not replace any trees that are not called for and taken out on the day set for delivery.

The agent must also explain to the customer that he will have to pay cash on day of delivery and other arrangement is a breach of contract and contrary to our instructions.

Where the agent promises time, we will hold him for the full amount of the order on settlement. We will furnish first class stock, do no planting, or delivering by team or truck, and our prices are for cash only. If stock is sold for less than price named herein, the difference will be charged to the salesman. Be sure to write in sizes and varieties on all orders you take, otherwise the order may be filled with smaller trees than you sold. No orders accepted unless signed by purchaser.

Do not sell sizes and varieties not contained in this price list. No order is legal that does not correspond with duplicate.

Our Guarantee

Any stock except Evergreens that fails to live, if given proper care, will be replaced free of charge in our next delivery, provided we are notified before September 1st following delivery. Evergreens replaced at $\frac{1}{2}$ price.

$\frac{1}{2}$ Dozen at Dozen Rates. 50 at 100 Rates

Make no variation from these prices

Never promise a customer a definite date for delivery. We guarantee to deliver at the proper time for planting.

Do Not Mark Prices in Plate Book

We are careful to furnish stock true to name and of quality represented and sell with the expressed understanding and agreement that should any prove not to be true to name, we will replace it with other stock and are not liable for damages beyond the purchase price.

Terms

All stock is Cash in Advance or on Delivery of Goods.

Assortment

This price list includes a full assortment of the best strong growing varieties that are sure to give satisfaction to our customers.

While our assortment of stock is complete and we can furnish any variety called for, we desire our salesmen to confine themselves to the kinds mentioned in this list.

We pay transportation charges and make no charges for packing.

Prices

In every instance the price named is entirely in keeping with the high quality of our guaranteed stock. Inferior grades of stock may be bought for less, but poor stock is dear at any price and an experienced planter will not buy it.

It is not so much what the customer pays as it is what he gets for what he pays that determines his degree of satisfaction.

Fruit Department

No home is complete without at least a few fruit trees. Only the best varieties are offered.

Watch Your Prices

Do not vary from them.

Apples

Minnesota Introductions pronounced the two best varieties for Minnesota in their class. Haralson, a long keeping winter apple; Erickson, an early fall apple. Erickson valuable for its extreme hardiness in the far North and West.

(S) Summer, (F) Fall, (W) Winter

Prices

5 to 7 feet, 3 year old—\$2.50 each; \$25.00 per dozen
 4 to 5 feet, 3 year old—\$2.00 each; \$20.00 per dozen
 3 to 4 feet, 2 year old—\$1.50 each; \$18.00 per dozen

Haralson (W)

Erickson (S)

Apples—The Famous Perkins Seedlings

Prices

5 to 7 feet, 3 year old—\$1.75 each; \$18.00 per dozen
 4 to 5 feet, 3 year old—\$1.50 each; \$15.00 per dozen
 *Add 25c each or \$2.00 per doz. to variety marked *

RED WING (No. 59. Keeps until May.

GOODHUE (No. 121). Keeps until Feb.

BAYFIELD (No. 124). Keeps until May.

JUMBO (No. 81). Keeps until January.

RHODA (No. 54). Keeps until June.

***PERKINS** (No. 72). Keeps until May, June.

Apples—Special Valuable Varieties For Southern Minnesota, Iowa and Southern Wisconsin

Prices

5 to 7 feet, 3 year old—\$1.75 each; \$18.00 per dozen
 4 to 5 feet, 3 year old—\$1.50 each; \$15.00 per dozen

(S) Summer, (F) Fall, (W) Winter

Delicious (W)

McIntosh (W)

Folwell (W)

Solome (W)

Malinda (W)

Wedge (W)

Apples—Standard

Prices

5 to 7 feet, 3 year old—\$1.50 each; \$15.00 per dozen
 4 to 5 feet, 3 year old—\$1.25 each; \$12.00 per dozen

All trees guaranteed to be true to name and insured against failure.

Varieties in bold face type are the best of their respective kinds and are especially recommended. This applies to the entire price list.

Anisim (W)

Owatonna (W)

Duchess (F)

Peter (W)

Early Harvest (S)

Patten's Greening (F)

Hibernal (F)

Peerless (W)

Liveland Raspberry (S)

Summer Pear (S)

Longfield (W)

Superb (W)

McMahon's White (W)

Wealthy (W)

Minerva (F)

Wolf River (F)

N. W. Greening (W)

Yellow Transparent (S)

Okabena (F)

Crab Apples and Hybrids

Prices

5 to 7 feet, 3 year old—\$1.50 each; \$15.00 per dozen
 4 to 5 feet, 3 year old—\$1.25 each; \$12.00 per dozen

(S) Summer, (F) Fall, (W) Winter

Early Strawberry (S)	Transcendent (F)
Hyslop (F)	Virginia (F)
Minnesota (W)	Whitney (S)
Orange (F)	Martha (S)
Red Siberian (F)	Gen. Grant
Yellow Siberian (F)	Florence (S)
Sweet Russet (S)	Dartt's Hybrid (F)
Soulard (F)	Excelsior (F)

Sell

50 at 100 rates. Half dozen at dozen rates.
 Make no variation from these prices.

NOTICE—All trees are sure to grow, provided all limbs are cut off when tree is planted and tree topped back to not over 4½ to 5 feet. Apple trees properly pruned will bear two to three years earlier than if not pruned.

Plums

Prices

5 to 6 feet—\$1.75 each; \$18.00 per dozen
 4 to 5 feet—\$1.50 each; \$16.00 per dozen

American Varieties

These trees are carefully grown, well rooted and branched, two to three years old.

Burwood	Surprise
De Sota	Terry
Forest Garden	Wolf
Omaha	Wyant

Hanson Hybrid Plums

Kahinta
Opata
Sapa
Skuya

Toka
Wachampa
Waneta

Loring Prize Plums

Prices

5 to 6 feet—\$2.00 each; \$20.00 per dozen
4 to 5 feet—\$1.75 each; \$18.00 per dozen

Minnesota Fruit Breeding Farm Plums

Prices

5 to 6 feet—\$2.00 each; \$20.00 per dozen
4 to 5 feet—\$1.75 each; \$18.00 per dozen

Elliott
Golden Rod
LaCrescent
Monitor

Red Wing
Tonka
Underwood
Winona

Cherries—Standard Varieties

Handsome, thrifty trees, two to three years old.

Prices

5 to 6 feet—\$2.00 each; \$20.00 per dozen
4 to 5 feet—\$1.75 each; \$18.00 per dozen

Early Richmond
English Morello

Montmorency
Wragg

50 at 100 rates. Half dozen at dozen rates.
Make no variation from these prices.

Cherries—Famous Zumbra and Nicollet

Prices

5 to 6 feet—\$2.50 each; \$25.00 per dozen
4 to 5 feet—\$2.00 each; \$20.00 per dozen
3 to 4 feet—\$1.50 each; \$16.00 per dozen

Cherries—Miscellaneous

Compass	5 to 6 ft.—\$1.75 each; \$18.00 per 12
Compass	4 to 5 ft.—\$1.50 each; \$16.00 per 12
Choke Cherry	5 to 6 ft.—\$1.50 each; \$15.00 per 12
Bird Cherry	5 to 6 ft.—\$1.50 each; \$15.00 per 12
Wild Black Cherry....	5-6 ft.—\$1.50 each; \$15.00 per 12
Rocky Mountain Dwarf	
2 to 3 ft (Not larger)	.75 each; \$ 8.00 per 12

Pear Trees

New varieties originated in North and as hardy as Wealthy Apple trees.

Prices

5 to 6 feet \$3.00 each; 2 for \$5.00

4 to 5 feet \$2.50 each; 2 for \$4.00

Bessemenka

Patten

Mendel

Minnesota Seedling

Standard Pears

Prices

	Ea.	Doz.
Kieffer, Duchess and Bartlett, 5 to 6 ft.	1.75	18.00
Kieffer, Duchess and Bartlett, 4 to 5 ft.	1.50	15.00
Flemish Beauty, 5 to 6 ft.	\$2.00	\$20.00
Flemish Beauty, 4 to 5 ft.	1.75	18.00

Nut Trees

The constant and growing demand for nuts, and the immense quantities of them yearly imported to meet it, have given a great impetus to the planting of nut bearing trees. So palatable and wholesome are the nut kernels that they should become a staple article of food here as in Europe.

Every garden or lawn should contain one or more of these trees for they are well shaped and supply splendid shade.

Prices

Black Walnut	5 to 6 ft.—\$1.50 each; \$15.00 per 12
Black Walnut	6 to 8 ft.—\$2.00 each; \$20.00 per 12
Butternut	5 to 6ft.—\$2.00 each; \$18.00 per 12
Butternut	6 to 8 ft.—\$2.50 each; \$20.00 per 12
Hazelnut Bushes..	2 to 3 ft.— .75 each; \$ 8.00 per 12

Grapes

(B) for Black; (W) for White; (R) for Red

	Ea.	Doz.	100
Agawam (R) .....	.65	7.00	
Alpha (B) .....	.75	8.00	
Beta (B) .....	.75	8.00	50.00
Concord (B)	\$.50	\$6.00	\$40.00
Dakota (B) .....	.75	8.00	
Delaware (R) .....	.65	7.00	
Hungarian (B) .....	.75	8.00	
Janesville (B) .....	.65	7.00	
Moore's Diamond (W) .....	.65	7.00	
Moore's Early (B) .....	.65	7.00	
Niagara (W) .....	.65	7.00	
Suelter (B) .....	.65	7.00	
Worden (B) .....	.65	7.00	

Canadian Wild Grape—50c each; \$6.00 per 12

The Beta and Alpha Grapes are the hardiest varieties known. They will stand the winters of Minnesota and Dakota without covering.

Currants

NOTICE—The federal quarantine has been changed and now permits shipment of Currant and Gooseberries from Minnesota into all territory that we cover in the Northwest.

Very strong well branched plants 2 yr. old.

(R) for Red; (W) for White

Usual Varieties

Prices—60c each; \$5.00 per 12

Red Dutch (R)	White Grape (W)
Stewart (R)	L. B. Holland (R)
Wilder (R)	Cherry (R)
Victoria (R)	London Market (R)
White Transparent (W)	

Special Varieties

Prices—\$1.00 each; \$10.00 per 12

Perfection (R)

Gooseberries

Roots. 2 year old, well rooted, well branched

(R) for Red; (W) for White

	Ea.	Doz.
Carrie (R) .....	.60	6.00
Champion (R) .....	.70	7.00
Downing (W) .....	.70	7.00
Houghton (R)	\$.40	\$4.00
Pearl (W) .....	.70	7.00
Red Jacket (R) .....	.70	7.00

The Great "Carrie" Gooseberry is a Wonder

Never promise a customer a definite date for delivery. We guarantee to deliver at proper time for planting.

Raspberries—Common Kinds

(B) for Black; (R) for Red

CLASS I

Price—\$3.00 per dozen—\$15.00 per 100

Cuthbert (R)	Marlboro (R)
Louden (R)	New King (R)
Miller (R)	Shippers Pride (R)

CLASS II

Prices—\$3.00 per dozen; \$20.00 per 100

Columbian (Purple)	Older (B)
Cumberland (B)	Namaha (B)
Gregg (B)	Kansas (B)

CLASS III

Prices—\$3.50 per dozen; \$25.00 per 100

Ohta (R)	Sunbeam (R)
St. Regis (Everbearing) R	

CLASS IV

Prices—\$4.00 per dozen; \$30.00 per 100

Minnesota No. 4 (Latham) (R)	Redpath (R)
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Blackberries

Prices—\$3.50 per dozen; \$20.00 per 100

Ancient Briton

Stone's Hardy

Snyder

Remember that request for replacement must reach us before September 1st, following delivery.

Strawberries

JUNE BEARING VARIETIES

Prices—\$2.50 per 100; \$16.00 per 1000

Senator Dunlap

Bederwood

Aroma

EVERBEARING VARIETIES

The following varieties bear continuously from June until frost. In fact, heavy pickings have been made in November.

Prices

\$2 per 25; \$3 per 50; \$5 per 100; \$40 per 1000

Duluth

Progressive

Champion

Superb

MASTADON STRAWBERRY

Prices

\$4.00 per 25; \$6.00 per 50; \$10.00 per 100

The new Mastadon Strawberry is the largest and most delicious Everbearing variety so far produced.

No orders accepted for Strawberry Plants for less than 25.

NOTICE—All Strawberry Plants are delivered in Spring, but when taken with Fall orders enter them on Fall order to be paid in Fall with other stock and we will send plants in Spring prepaid. Be sure to explain this to customer.

Varieties in bold face type are the best of their respective kinds and are especially recommended. This applies to the entire price list.

Miscellaneous

	Ea.	Doz.	100
Asparagus, 2 yr. crowns, strong	.20	2.00	10.00
Buffalo Berry, 2-3 ft. ....	.50	6.00	
Dewberries, 2 yr.	\$.25	\$3.00	\$20.00
Horse Radish .....	.25	3.00	20.00
Juneberry, 2 yr., 2-3 ft. ....	.50	6.00	45.00
Rhubarb, 2 yr. ....	.50	4.00	25.00
Strawberry-Raspberry, 2 yr.	.25	2.50	15.00

Ornamental Department

We have always contended that the man who by intelligent advice enables his customers to make a proper selection of shrubbery will soon find that there is a certain bond between himself, his customers and his house that will tend to make boosters, not only for his stock but also for him.

Hardy Flowering Shrubs develop very quickly, and are therefore indispensable where it is desirable to make an immediate showing. Whether it is a seasonable or all-year-round effect that is desired, it can be obtained by a judicious planting of shrubs. A good shrub collection will present the greatest variety of color throughout the season, both in flower and foliage.

Shrubs are used for grouping around the foundations of the house in order to take off the sharpness from the corners and connect the landscape with the architecture. The home seems to nestle cosily in a nest of green instead of springing up suddenly from the lawn like a "Jack-in-the-Box."

For filling in the angles of a house and the corners between its steps and sidewalks, for extending architectural lines that end too abruptly, for helping to conceal faulty design, for softening hard, uncomprising masonry, such as high retaining wall and buttresses, for giving color to the winter landscape, for making entrances inviting, for taking the curse

off wire fences and red brick walls and for framing in the landscape by planting along the borders—that is what shrubs are used for.

By having a ready reference to the list given in this book, salesmen are enabled to sell their customers “the right shrub for the right place” and in turn create greater satisfaction—that all important element—in working up and maintaining a permanent trade.

Best Flowering Shrubs

(D) Denotes shrubs which are dwarf in habit of growth.

(M) Denotes shrubs which are medium tall in habit of growth.

(L) Denotes shrubs which are tall in habit of growth.

May Flowering Shrubs

Almonds (M)	Spirea Prunifolia (M)
Forsythia (L)	Spirea Arguta (D)
Lilacs (L)	Spirea Van Houttei (M)
Prunus Triloba (L)	Spirea Thunbergi (M)
Purple Leaf Plum (L)	Upright Honeysuckle (L)

June Flowering Shrubs

Deutzias (M)	Snowballs (M)
Elders (M)	Spirea Sorbifolia (M)
High Bush Cranberry (M)	Syringas (M)
Hydrangea (M)	Weigelias (M)

July Flowering Shrubs

Snowberry (D)	Spirea Froebelli (D)
Spirea Billardi (M)	Spirea Collosa Alba (D)
Spirea Anthony Waterer (D)	Spirea Salicifolia (M)
	Sumac (L)

August and September Flowering Shrubs

Altheas (all varieties) (L)	Hydrangea P. G. (M)
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Shrubs Which Produce Ornamental Fruits Succeeding the Flowers

Barberry (Scarlet Fruit Sept.)	Honeysuckle (Red and Yellow Fruit)
Cornus (White Fruit Sept.)	Red Snowberry (Red Fruit all winter)
Elders (Black Fruit) (Red Fruit Sept.)	Rugosa Roses
High Bush Cranberry (Red Fruit Sept.)	White Snowberry (White Fruit all winter)

Shrubs Suitable for Planting in Shady Situations

Barberry (M)	H. B. Cranberry (M)
Cornus Alba (M)	Privet (M)
Deutzia (D)	Snowball (M)
Currant Flowering (M)	Snowberry (M)
Forsythea (L)	

Shrubs Suitable for Planting Around Porches and Foundations

Barberry (M)	Snowballs (M)
Deutzia (D)	Snowberrys (M)
Golden Syringa (D)	Spirea V. H. (M)
Hydrangea (M)	Spirea Thunbergi (M)
Spirea Froebelli (D)	Spirea A. W. (D)
Spirea Collosa Alba (D)	

Shrubs With Bright Colored Bark in Winter

Cornus Alba (Bright Red)	(Bright Red)
Dogwood Siberica	Dogwood Lutea (Yellow)

Best Plantings for Hedging

Hedgewood	Caragana
Barberry Thunbergi	Cotoneaster
Buckthorn	Privets

Specimen Flowering Shrubs

	Each	Doz.
Almonds, pink, red, white, 2 to 3 ft.	\$1.50	\$15.00
Almonds, pink, red, white 3 to 4 ft.	2.00	20.00
Althea, Rose of Sharon, 2 to 3 ft.	1.00	10.00
Althea, Rose of Sharon, 3 to 4 ft.	1.50	15.00
Altheas not hardy in Minnesota		
Aralia Spinosa (Hercules Club) 2-3 ft.	1.00	10.00
Aralia Spinosa (Hercules Club 3-4 ft.	1.50	15.00
Buckthorn (Shrub Form), 2 to 3 ft.....	.60	6.00
Buckthorn (Shrub Form), 3 to 4 ft.....	.75	8.00
Butterfly Bush, 2 to 3 ft. ....	.75	8.00
Butterfly Bush, 3 to 4 ft.	1.00	10.00
Caragana (Shrub Form), 2 to 3 ft. ....	.60	6.00
Caragana (Shrub Form), 3 to 4 ft. ....	.75	8.00
Cornus (Red Twiged Dogwood) 2-3 ft.	.60	6.00
Cornus (Red Twiged Dogwood) 3-4 ft.	.75	8.00
Cornus (Stolonifera) 2 to 3 ft. ....	.60	6.00
Cornus (Stolonifera) 3 to 4 fet. ....	.75	8.00
Cornus (Varigated Leaf) 2 to 3 ft.	1.00	10.00
Cornus (Varigated Leaf) 3 to 4 ft.	1.50	15.00
Cornus (Yellow) 2 to 3 ft. ....	.75	8.00
Cornus (Yellow) 3 to 4 ft.	1.00	10.00
Cotoneaster, 2 to 3 ft. ....	.75	8.00
Cotoneaster, 3 to 4 ft.	1.00	10.00
Currant (Yellow Flowering) 2 to 3 ft.	.75	8.00
Currant, Alpine, 18 to 24 in. ....	.75	8.00
Deutzia, Lemoine and others, 2-3 ft.	1.00	10.00
Elder Common, 2 to 3 ft. ....	.60	6.00
Elder Common, 3 to 4 ft. ....	.75	8.00
Elder (Red Berried) 2 to 3 ft. ....	.75	8.00
Elder (Red Berried 3 to 4 ft.	1.00	10.00
Elder, Cut Leaf, 2 to 3 ft. ....	.75	8.00
Elder, Cut Leaf, 3 to 4 ft.	1.00	10.00
Elder, Golden, 2 to 3 ft. ....	.75	8.00
Elder, Golden, 3 to 4 ft.	1.00	10.00
Forsythia, Fortuni, 2 to 3 ft. ....	.75	8.00
Honeysuckle (Tartarian) 2 to 3 ft. ....	.75	8.00

	Each	Doz.
Honeysuckle (Tartarian) 3 to 4 ft.	1.00	10.00
Honeysuckle, (Morrowi) 2 to 3 ft. ....	.75	8.00
Honeysuckle (Morrowi) 3 to 4 ft.	1.00	10.00
Hydrangea P. G., 18 to 24 in.	1.00	12.00
Hydrangea P. G., 2 to 3 ft.	1.50	15.00
Hydrangea P. G., 3 to 4 ft.	2.00	20.00
Hydrangea Aborescens, 18 to 24 in.	1.00	12.00
Hydrangea Aborescens, 2 to 3 ft.	1.50	15.00
Hydrangea Aborescens, 3 to 4 ft.	2.00	20.00
High Bush Cranberry, 2 to 3 ft.	1.00	10.00
High Bush Cranberry, 3 to 4 ft.	1.50	15.00
Hugonis Rose (Yellow Flower) 2-3 ft.	1.50	15.00
Lilac (Common Purple), 2 to 3 ft. ....	.75	8.00
Lilac (Common Purple), 3 to 4 ft.	1.00	10.00
Lilac, Persian Purple, 2 to 3 ft. ....	.75	8.00
Lilac, Persian Purple, 3 to 4 ft.	1.00	10.00
Lilac (Special named varieties: Chas. X, Ludvig Spaeth, Marie LeGrey, Japan Lilac, Josica, Madam Lemoine, Rothomagensis and others) 2 to 3 ft.	1.75	18.00
Same, 3 to 4 ft.	2.00	20.00
Russian Olive (Shrub Form), 2-3 ft.	.60	6.00
Russian Olive (Shrub Form), 3-4 ft.	.75	8.00
Snowball, Viburnum Lantana, 2-3 ft.	1.00	10.00
Snowball, Viburnum Lantana, 3-4 ft.	1.50	15.00
Snowball, Viburnum Lantago, 2-3 ft.	1.00	10.00
Snowball, Viburnum Lantago, 3-4 ft.	1.50	15.00
Snowball, common, 2 to 3 ft.	1.00	10.00
Snowberry, red and white, 2 to 3 ft.	.75	8.00
Snowberry, red and white, 3 to 4 ft.	1.00	10.00
Spirea, Anthony Waterer, red, 12-18 in.	1.00	10.00
Spirea, Anthony Waterer, red, 18-24 in.	1.50	15.00
Spirea, Arguta, white, 2 to 3 ft. ....	.75	8.00
Spirea, Arguta, white, 3 to 4 ft.	1.00	10.00
Spirea, Aurea, white, 2 to 3 ft.	1.00	10.00
Spirea, Aurea, white, 3 to 4 ft.	1.50	15.00
Spirea, Billardi, pink, 2 to 3 ft. ....	.75	8.00
Spirea, Billardi, pink, 3 to 4 ft.	1.00	10.00

	Each	Doz.
Spirea, Bumalda, pink, 12 to 18 in.	1.00	10.00
Spirea, Bumalda, pink, 18 to 24 in.	1.50	15.00
Spirea, Collosa Alba, white, 12-18 in.	1.00	10.00
Spirea, Collosa Alba, white, 18-24 in.	1.50	15.00
Spirea, Collosa Rosea, pink, 2 to 3 ft.	.75	8.00
Spirea, Collosa Rosea, pink, 3 to 4 ft.	1.00	10.00
Spirea, Froebelli, red, 12 to 18 in.	1.00	10.00
Spirea, Froebelli, red, 18 to 24 in.	1.50	15.00
Spirea, Prunifolia, pink, 2 to 3 ft. ....	.75	8.00
Spirea, Prunifolia, pink, 3 to 4 ft.	1.00	10.00
Spirea, Salicifolia, light pink, 2-3 ft.	1.00	10.00
Spirea, Salicifolia, light pink, 3-4 ft.	1.50	15.00
Spirea, Sorbifolia, white, 2 to 3 ft. ....	.75	8.00
Spirea, Sorbifolia, white, 3 to 4 ft.	1.00	10.00
Spirea, Thunbergii, white, 12 to 18 in.	1.00	10.00
Spirea, Thunbergii, white, 18 to 24 in.	1.50	15.00
Spirea, Van Houtti, white, 2 to 3 ft. ....	.75	8.00
Spirea, Van Houtti, white, 3 to 4 ft.	1.00	10.00
Sumac, Staghorn, 2 to 3 ft. ....	.75	8.00
Sumac, Staghorn, 3 to 4 ft.	1.00	10.00
Sumac, Smooth Leaf, 2 to 3 ft. ....	.75	8.00
Sumac, Smooth Leaf, 3 to 4 ft.	1.00	10.00
Sumac, Cut Leaf, 2 to 3 ft. ....	.75	8.00
Sumac, Cut Leaf, 3 to 4 ft.	1.00	10.00
Syringa, Golden, 12 to 18 in.	1.50	15.00
Syringa, Golden, 18 to 24 in.	2.00	20.00
Syringa (mock orange) 2 to 3 ft. ....	.75	8.00
Syringa (mock orange) 3 to 4 ft.	1.00	10.00
Syringa, Verginal, 2 to 3 ft.	2.00	20.00
Syringa, Verginal, 3 to 4 ft.	2.50	25.00
Syringa, Mont Blanc, 2 to 3 ft.	2.00	20.00
Syringa, Mont Blanc, 3 to 4 ft.	2.50	25.00
Syringa, Avalanche, 2 to 3 ft.	2.00	20.00
Syringa, Avalanche, 3 to 4 ft.	2.50	25.00
Syringa, Coronarus, 2 to 3 ft. ....	.75	8.00
Syringa, Coronarus, 3 to 4 ft.	1.00	10.00
Tamerix, 2 to 3 ft. ....	.75	8.00
Tamerix, 3 to 4 ft.	1.00	10.00

	Each	Doz.
Wahoo, 2 to 3 ft.	1.00	10.00
Wahoo, 3 to 4 ft.	1.50	15.00
Weigelia (Varigated Leaf) 2 to 3 ft...	2.00	20.00
Weigelia, Rosea, 2 to 3 ft.	1.00	10.00
Weigelia, Eva Rathka, 2 to 3 ft.	2.00	20.00

Tree Form Shrubs

Betchel's Flowering Crab, 2 to 3 ft.	2.00
Betchel's Flowering Crab, 3 to 4 ft.	2.50
Betchel's Flowering Crab, 4 to 5 ft.	3.00
Prunus, Triloba, 2 to 3 ft.	2.00
Prunus, Triloba, 3 to 4 ft.	2.50
Purple Leaf Flowering Plum, 2 to 3 ft.	1.50
Purple Leaf Flowering Plum, 3 to 4 ft.	2.00
Purple Leaf Flowering Plum, 4 to 5 ft.	2.50
Tree Hydrangea, 3 to 4 ft.	2.50
Tree Hydrangea, 4 to 5 ft.	3.00
Tree Honeysuckle, 3 to 4 ft.	2.00
Tree Lilac, 3 to 4 ft.	2.00

Prunus Triloba is the most beautiful of all shrubs and perfectly hardy.

Do not vary from our prices. A good article can command full list prices.

If it takes a misrepresentation to make a sale, don't make it.

½ Dozen at Dozen rate. 50 at 100 rates.

Don't vary from these prices.

Ornamental Hedges

	Ea.	Doz.	100
Barberry (Thunbergii)			
Transplants, 12 to 18 in. \$.50		\$5.00	\$40.00
Transplants, 18 to 24 in. .80		8.00	65.00
Transplants, 2 to 3 ft.... 1.00		10.00	80.00
Alpine Currant (Dwarf Hedge)			
12 to 18 in. ....	.50	5.00	40.00
18 to 24 in. ....	.75	7.00	50.00
Amoor River Privet, 18 to 24 in.			25.00
Amoor River Privet, 2 to 3 ft.			35.00

	100
Cotoneaster, 18 to 24 in.	35.00
Cotoneaster, 2 to 3 ft.	50.00
Artemesia (Old Man), 2 to 3 ft.	15.00
Artemesia (Old Man), 3 to 4 ft.	20.00
Black Locust (Same price as Honey Locust)	
Buckthorn, 12 to 18 in.	15.00
Buckthorn, 18 to 24 in.	20.00
Buckthorn, 2 to 3 ft.	25.00
Caragana, Aborescens, 12 to 18 in.	\$12.00
Caragana, Aborescens, 18 to 24 in.	15.00
Caragana, Aborescens, 2 to 3 ft.	20.00
Dogwood (Red Siberian), 18 to 24 in.	40.00
Dogwood (Red Siberian), 2 to 3 ft.	50.00
Dogwood (Red Siberian), 3 to 4 ft.	65.00
Hedgewood, Dwarf, 12 to 18 in.	10.00
Hedgewood, Dwarf, 18 to 24 in.	15.00
Hedgewood, Dwarf, 2 to 3 ft.	20.00
Honey Locust, 12 to 18 in.	8.00
Honey Locust, 18 to 24 in.	10.00
Honey Locust, 2 to 3 ft.	12.00
Mulberry (Russian), 12 to 18 in.	5.00
Mulberry (Russian), 18 to 24 in.	8.00
Mulberry (Russian), 2 to 3 ft.	10.00
Russian Olive, 12 to 18 in.	15.00
Russian Olive, 18 to 24 in.	20.00
Russian Olive, 2 to 3 ft.	25.00

Do not sell any Caragana larger than 2/3 for fall 1927 and spring 1928 deliveries.

Flowering Hedges—Light Stock

Prices are for 50 or more

	100
Spirea Van Houtti, Snowberry, Tartian Honeysuckle, Common Lilac, Persian Lilac, 2 to 3 ft.	50.00
3 to 4 ft.	80.00

50 at 100 rates. Half dozen at dozen rates.

Make no variation from these prices.

Don't promise a customer a definite date for delivery. We guarantee to deliver at proper time for planting.

The sizes listed in this book after each variety is that considered proper for first class plants suitable for transplanting. The sizes vary according to the habit of growth of the shrub, as some are naturally dwarf in habit and others medium and large growing. All stock guaranteed to grow first year. Free replacement of all that fail to grow.

Ornamental Vines

Strong 2 Year Plants

Ornamentals of this class are so hardy, so easily grown, and so beautiful that they deserve greater attention than they receive. They are indispensable for screening porches, covering trellises, tree trunks, walls and stone or brick foundations. Give them a fine, rich soil and they will require little attention.

(C) Clings to stone or brick.

(T) Requires a trellis.

	Each	Doz.
Ampelopsis (American Ivy) (T)	\$.75	\$ 7.00
Ampelopsis, Engelmani (C) .....	.75	7.00
Ampelopsis, Vetchii (C)	1.00	10.00
Ampelopsis Vetchii not hardy north of Iowa line.		
Bittersweet (T)	1.00	10.00
Clematis, Coccinea (Red) (T)	2.00	20.00
Clematis, Henryii (White) (T)	2.00	20.00
Clematis, Ramona (Blue) (T)	2.00	20.00
Clematis, Jackmanni (Purple) (T)	2.00	20.00
Clematis, Paniculata (White) (T)	1.00	10.00
Clematis, Ed. Andre (Red) (T)	2.00	20.00
Climbing Honeysuckle (T)	1.00	10.00
Dutchman's Pipe (T)	2.00	20.00
Matrimony Vine (T)	1.00	10.00
Wisteria (T)	1.00	10.00

Perennials for the Hardy Borders

Extra Heavy Clumps

This class of plants contains all the "old fashioned" flowers which for centuries have been the delight of our forefathers, and are with us today, probably the most popular group in the plant world.

As the name implies, Perennials die down to or near the ground in the autumn, only to come forth with renewed vigor the following Spring.

Of the many ways in which the cultivation of flowers is undertaken, none is so popular as the "mixed" or "Hardy" border. They may be planted in front of shrubbery belts, in the kitchen yard, alongside of walks and against walls and buildings.

Semi-formal and formal gardens are also using the perennials to produce harmony of color, charm of effect, and above all, seclusion and restful quiet; for the growing of flowers is indeed the simplest, yet most satisfying of pleasures.

Owing to the different time of flowering and great variety of color, they will by judicious selection, produce a beautiful effect from early spring until late fall. They are also of great value as cut flowers.

Perennials to produce the best effects require a fairly good loam soil which has previously had rotted manure worked into it to a depth of 15 inches. As is true of any class of plants, weeds should be kept out, and it is also desirable to place a straw mulch over them during the winter.

Blooming Period

(M) May	(A) August
(J) June	(S) September
(Ju) July	(O) October
(N) November	

	Each	Doz.
Achillea, The Pearl (J, Ju, A) .....	.50	5.00
Achillea, Rubrum (J, Ju, A) .....	.50	5.00

	Each	Doz.
Achillea, Yarrow (J, Ju, A)	\$.50	\$ 5.00
Achillea, Multiflora (J, Ju, A) .....	.50	5.00
Anchinsa (Ju to O) .....	.50	5.00
Anemonie, Japanese (A to O) .....	.50	5.00
Aquilegia (Columbine) (M) .....	.40	4.00
Azeurea Grandiflora (S) .....	.50	5.00
Baby Breath (Ju, A) .....	.50	5.00
Baptisia Australis (M, Ju) .....	.50	5.00
Bleeding Heart (M)	1.00	10.00
Boltonia Asteroids (Ju, A) .....	.50	5.00
Canterbury Bells (Ju, A) .....	.50	5.00
Campanula (Ju to O) .....	.50	5.00
Chinese Lantern Plant (A, S) .....	.50	5.00
Chrysanthemum, Hardy (O. N) .....	.50	5.00
Columbine (Ju) .....	.30	3.00
Coreopsis (J, Ju, A, S) .....	.50	5.00
Daisy, Shasta (J, Ju, A, S) .....	.50	5.00
Delphinium (J, Ju, A, S, O) .....	.50	5.00
Echinocea (A to O) .....	.50	5.00
Eulalia (Ornamental Grass) .....	.50	5.00
Flax, Perennial (M to O) .....	.50	5.00
Foxglove (Digitalis) (J, Ju) .....	.50	5.00
Gaillardia (Blanket Flower) (J, Ju, A, S) .....	.50	5.00
Giant Daisies (A to O) .....	.50	5.00
Golden Glow (Ju, A)	3.0	3.00
Hardy Asters (A to O) .....	.50	5.00
Helenium Dutumn (Ju to O) .....	.50	5.00
Helenium Riverton Gem (Ju to O) ...	.50	5.00
Heliopsis (Ju to O) .....	.50	5.00
Hibiscus (Ju, A, S) .....	.50	5.00
Hollyhocks (Ju, A) .....	.50	5.00
Iris (German) (M, J) .....	.50	5.00
Iris (Japan) (M, J) .....	.50	5.00
Iris, Siberian (M, J) .....	.50	5.00
Larkspur, Blue and White (J to A)....	.50	5.00
Lathyrus, (Hardy Sweet Pea)		
White (Ju to S) .....	.50	5.00
Lathyrus, (Hardy Sweet Pea)		
Pink (Ju to S) .....	.50	5.00

Lobelia Cardanalis Blue (A to O) .....	.50	5.00
Mallow, Giant Red Flowering (A, S)	.50	5.00
Monarda (Oswego Tea) (J to O) .....	.50	5.00
Phlox, assorted (J, Ju, A) .....	.50	5.00
Phlox (Named Varieties) .....	.50	5.00
Pluton (Red)		
Peach Blow (Late Pink)		
Jean De Arc (Late White)		
Pantheon (Pink)		
Champ Eysee (Red)		
Richard Wallace (White, Pink Center)		
Nemaha (Dwarf White)		
R. P. Struthers (Pink)		
Mrs. Lingard (Early White)		
Rynstrom (Pink)		
Mrs. Jenkins (White)		
Eclaireaux (Purple)		
Van Lassburg (White)		
Mrs. Chas. Dorr (Light Purple)		
Poppy, Oriental (J) .....	.50	5.00
Plysostigia (Ju, A) .....	.50	5.00
Platycodon (J to O) .....	.50	5.00
Pyrethum (Painted Daisy) (Ju) .....	.50	5.00
Spirea, Fillipendula (Ju, A) .....	.50	5.00
Sedum Spectabilis (A to O) .....	.50	5.00
Statice Latifolia (A, S) .....	.50	5.00
Sweet William (J, Ju) .....	.50	5.00
Trailing Myrtle (J) .....	.50	5.00
Tritoma (J, Ju) .....	.75	7.00
Varigated Grass (A) .....	.50	5.00
Veronica (Blue Bird) (A, S) .....	.50	5.00
Yucca, 1 year, (M, J) .....	.50	5.00
Yucca, 2 year, (M, J)	1.00	10.00
Yucca, 3 year, (M, J)	2.50	25.00

Lily Bulbs

Lily, Auratum (J, Ju)	1.00	10.00
Lily, Candidum (J, Ju) .....	.75	7.00
Lily, Day, Hermerocallis Flava (J, A)	.50	5.00
Lily, Day, Hererocallis Fulva (J, A)	.50	5.00
Lily, Gold Band (J, Ju)	1.00	10.00
Lily of Valley (Clumps 3 pips) (M)....	.50	5.00
Lily, Lancolata (Ju) .....	.50	5.00
Lily Rubrum (J) .....	.50	5.00
Lily, Regal (Ju)	1.00	10.00
Lily, Tiger (Ju) .....	.50	5.00

Bulbs—For Spring Planting Only

The following Bulbs must be taken up every Fall and stored in a cool dry cellar and protected from freezing.

	Each	Doz.
Cannas (S) (All Colors)	\$.50	\$ 6.00
Calladium or Elephant Ear .....	.75	8.00
Crocus (F) .....	.15	1.50
Dahlias (Special Named Varieties (S) .....	.50	6.00
Gladiolus (Assorted Colors) (S) .....	.25	2.50
Lily, Tiger (S) .....	.50	5.00

Bulbs—For Fall Planting Only

Hyacinths, Special Named Varieties F .....	.25	2.50
Jonquils (F) .....	.25	2.50
Narcissus (Named Varieties) (F) .....	.25	2.50
Tulips (Single Mixed) (F) .....	.20	2.00
Tulips (Double Darwin) (F) .....	.25	2.50
(Special Named Varieties)		

Paeonies

Can be planted either Fall or Spring.

These magnificent plants are among the showiest and choicest in our gardens. The fragrance and delicate tints and shades of their beautiful flowers render them like the rose, practically indispensable. They are absolutely hardy and of the easiest culture. We have a superb collection of varieties in separate colors.

Prices

	Each	Doz.
Common Varieties (Divisions)	\$1.00	\$10.00
Named Fancy Varieties (Divisions)..	1.50	15.00
Same Varieties, 2 year clumps	2.50	25.00
Same Varieties, 3 year full clumps, \$3.00; 2 for \$5.00		
Albero (White)		
Albrecht Von Schoffelt (Rose)		
Alexander Dumas (Pink and Cream)		
Couronne D'Orr (White and Yellow)		
Delachei (Red, Gold Center)		

Delicatissima (Pale Pink)
 Duchess De Nemours (White, Lemon Center)
 Eugene Verdier (Pale Pink and Cream)
 Felix Crousse (Red)
 Festiva (Ivory White)
 Festiva Maxima (Snow White, Pink Center)
 Golden Harvest (Cream, Light Pink Border)
 Karl Verdier (Rose)
 Louis Van Houtti (Red)
 Madam Crousse (White)
 Madam Colet (White)
 Madam Smith (Pink and Cream)
 Meissioner (Red)
 Richardson's Rubra Superba (Late Red)
 Whitleyii (White, Pink and Cream Center)

Special Paeonies

Chas. McKellip (Crimson) \$6.00 Div., no clump.
 Mons Jules Elie (Lilac Pink) \$3.50 Div., no clump
 Prince of Darkness (Dark Maroon, Gold Center)
 \$3.50 Div., no clump
 Richard Carvel (Bright Crimson)
 \$10.00 Div., no clump
 Mary Brand (Large Red) \$10.00 Div., no clump
Do not sell any Fringe Leaved Paeonies.

Roses

Our Roses are strong, two year old bushes, field grown and strictly hardy. They have already grown and first class. They have already bloomed one season before being sent out and are in every respect a superior article. Varieties offered are selected for their free blooming qualities, their strong habit of growth and for their ability to adapt themselves to any climate or condition.

Varieties in bold face type are the best of their respective kinds and are especially recommended. This applies to the entire price list.

Class A

Hybrid Perpetual Roses

(C) for Crimson; (P) for Pink; (R) for Red; (W) for White; (Y) for Yellow. Prices for strong, two year old plants that will bloom the first season.

Prices

\$1.50 Each; \$15.00 per Dozen

Amelia Gravanau (R)	Mabel Morrison (W)
Anna de Diesbach (P)	Madam Plantier (W)
Captain Hayward (R)	Magna Charta (P)
Frau Karl Druschki (W)	Margaret Dickson (W)
General Jack (R)	Marshall P. Wilder (R)
Gruss En Tiplitz (R)	Mrs. John Laing (P)
Harrison Yellow (Y)	Paul Neyron (P)
His Majesty (P)	Persian Yellow (Y)
J. B. Clark (R)	Prince Camille de Rohn R
John Hopper (P)	Soliel D'Orr (Y)
La France (P)	Ulrich Brunner (R)
Louis Van Houttii (R)	

Hybrid Rugosa Roses

Hardy—Do Not Need Covering

Prices

\$1.50 Each; \$15.00 per Dozen

Blanch de Coubert (Dl.W)	Hansa (Dl. R)		
Belle Poitevine (Dl. P)	Sir Thomas Lipton, Dl.W		
Conrad F. Meyer (Dl. P)	New Century		
Grootendorst (Dl. P)	(Dl. Rose Pink)		
Rosa Rugosa, Single (All Colors)		\$1.00	\$10.00
Hugonis Yellow		\$1.50	\$15.00

Class B

Climbers and Ramblers

Prices

\$1.25 Each; \$12.00 per Dozen

Dorothy Perkins (W)	Paul's Scarlet (P)
Baltimore Belle (W)	Baby Rambler (R)
Baby Rambler (W)	Crimson Rambler (R)
White Rambler (W)	Climbing American
Baby Rambler (P)	Beauty (R)
Dorothy Perkins (P)	Excelsa (R)

Pink Rambler (P)	Flower of Fairfield (R)
Prairie Queen (P)	Tausendschoen (R)
Seven Sisters (P)	Single Red Climber (R)

Roses generally bloom the season of planting, except Climbers and Ramblers, which bloom the second season after planting.

Our aim is to furnish the best quality and service for the lowest possible price. You need not fear cheap competition in the least, considering the advantages you have over those of other concerns, in our being able to give your customers complete satisfaction.

The thorough salesman never experiences any difficulty in convincing his customers that cheap nursery stock is dear at any price.

Street and Lawn Trees

for Shade or Ornamental Effect

Under this head we include not only the finest shade trees, but many of those beautiful flowering trees of special color which, if properly located, give variety and beauty to the landscape. The initial cost of these trees is small and paid for many times over with the beauty, pleasure and satisfaction which they bring.

We divide the ornamental trees into two classes, those suitable for Street planting (Class S) and those suitable for Lawns (Class L).

The size mentioned after each variety are those considered proper for first class trees suitable for transplanting. Every tree is a perfect specimen with a good, fibrous root system, good, straight stem and well branched symmetrical top. The prices quoted are fair considering the high quality of these trees. We have larger trees to offer and customers desiring larger sizes should submit a list of their requirements to our salesmen for special prices, which we will be able to quote promptly.

Class A

European Mountain Ash, Bolleana Poplar, Catalpa Speciosa, Lombardy Poplar, Hackberry, American Linden (Basswood), White Birch, Caragana

Tree, Horse Chestnut (Buckeye), Moline Elm, budded, Vase Shaped Elm, budded, Hard Maple, Northwest Poplar, Silver Leaf Poplar.

	Each	Doz.
Am. Linden (Basswood) 5-6 ft. (S-L)	2.00	20.00
Am. Linden (Basswood) 6-8 ft. (S-L)	2.50	25.00
Birch, White and Canoe, 5-6 ft. (S-L)	\$2.00	\$20.00
Birch, White and Canoe, 6-8 ft. (S-L)	2.50	25.00
Caragana, 4 to 5 ft. (L)	1.50	15.00
Caragana, 5 to 6 ft. (L)	2.00	20.00
Catalpa, Speciosa, 5 to 6 ft. (L)	1.50	15.00
Catalpa, Speciosa, 6 to 8 ft. (L)	2.00	20.00
Elm, Moline (Budded) 5 to 6 ft.	2.50	25.00
Elm, Moline (Budded) 6 to 8 ft.	3.00	30.00
Elm, Moline (Budded) 8 to 10 ft.	4.00	40.00
Elm, Vase Shaped (Budded) 5 to 6 ft.	2.50	25.00
Elm, Vase Shaped (Budded) 6 to 8 ft.	3.00	30.00
Elm, Vase Shaped (Budded) 8-10 ft.	4.00	40.00
Hackberry, 5 to 6 ft. (S-L)	2.00	20.00
Hackberry, 6 to 8 ft. (S-L)	2.50	25.00
Horse Chestnut (Buckeye) 4-5 ft. (L)	2.00	20.00
Horse Chestnut (Buckeye) 5-6 ft. (L)	2.50	25.00
Horse Chestnut (Buckeye) 6-8 ft. (L)	4.00	40.00
Maple, Hard or Rock, 5 to 6 ft. (S-L)	3.00	30.00
Maple, Hard or Rock, 6 to 8 ft. (S-L)	4.00	40.00
Maple, Schwedleri, whips, 5 to 6 ft.	5.00	
Maple, Schwedleri, whips, 6 to 8 ft.	6.00	
Mountain Ash, European, 5-6 ft. (L)	1.50	15.00
Mountain Ash, European, 6-8 ft. (L)	2.00	20.00
Poplar, Bolleana, 6 to 8 ft.	2.50	25.00
Poplar, Bolleana, 8 to 10 ft.	3.00	35.00
Poplar, Lombardy, 6 to 8 ft. (S)	2.00	20.00
Poplar, Lombardy, 8 to 10 ft. (S)	2.50	25.00
Poplar, Lombardy, 10 to 12 ft. (S)	4.00	40.00
Poplar, Northwest, 5 to 6 ft.	1.50	15.00
Poplar, Northwest, 6 to 8 ft.	2.00	20.00
Poplar, Silver Leaf, 5 to 6 ft.	1.00	10.00
Poplar, Silver Leaf, 6 to 8 ft.	1.50	15.00
Poplar, Silver Leaf, 8 to 10 ft.	2.00	20.00

Class B

American Ash, Elm, Box Elder, Choke Cherry, Wild Black Cherry, Giant Silver Poplar, Russian Mulberry, Silver or Soft Maple, Honey Locust, Black Locust, Poplar Cottonwood, Poplar Norway, Poplar Carolina, Poplar Silver Leaf, Poplar Balm Gilead, Golden Willow, Laurel Leaf Willow.

	Each	Doz.
Ash, Green and White, 5-6 ft. (S-L)	\$1.00	\$10.00
Ash, Green and White, 6-8 ft. (S-L)	1.50	15.00
Ash, Green and White, 8-10 ft. (S-L)	2.00	20.00
Box Elder, 5 to 7 ft. (S-L) .....	.75	8.00
Box Elder, 7 to 8 ft. (S-L)	1.00	10.00
Box Elder, 8 to 10 ft. (S-L)	2.00	18.00
Cherry, Choke, 5 to 6 ft. (L)	1.50	18.00
Cherry, Wild Black, 5 to 6 ft. (L)	1.50	18.00
Elm, American, 5 to 6 ft. (S-L)	1.50	15.00
Elm, American, 6 to 8 ft. (S-L)	2.00	20.00
Elm, American, 8 to 10 ft. (S-L)	3.00	30.00
Elm, American, 10 to 12 ft. (S-L)	4.00	40.00
Elm, American, 2 in. cal. (S-L)	7.00	70.00
Locust, Honey, 6 to 8 ft. (L)	1.50	15.00
Locust, Black, 6 to 8 ft. (L)	1.50	15.00
Maple, Silver or Soft, 5 to 6 ft. (S-L)	1.00	10.00
Maple, Silver or Soft, 6 to 8 ft. (S-L)	1.50	15.00
Maple, Silver or Soft, 8-10 ft. (S-L)....	2.00	20.00
Mulberry, Russian, 6 to 8 ft. (L)	1.50	15.00
Poplar, Canadian, 6 to 8 ft. (S-L)	1.00	10.00
Poplar, Canadian, 8 to 10 ft. (S-L)	1.50	15.00
Poplar, Carolina, 6 to 8 ft. (S-L)	1.00	10.00
Poplar, Carolina, 8 to 10 ft. (S-L)	1.50	15.00
Poplar, Norway, 6 to 8 ft. (S-L)	1.00	10.00
Poplar, Norway, 8 to 10 ft. (S-L)	1.50	15.00
Poplar, Cottonwood, 6 to 8 ft. (S) .....	.75	8.00
Poplar, Balm Gilead, 5 to 6 ft. (S)....	1.00	10.00
Poplar, Balm Gilead, 6 to 8 ft. (S)....	1.50	15.00
Poplar, Balm Gilead, 8 to 10 ft. (S)..	2.00	20.00
Willow, Laurel Leaf, 6 to 8 ft. (S-L)	1.00	10.00
Willow, Golden, White, 6-8 ft. (S-L)	1.00	10.00

Weeping Trees

Weeping Mountain Ash, 2 year head, Teas
 Weeping Mulberry, 2 year head, Niobe Weeping
 Willow, Wisconsin Weeping Willow, Cut Leaf
 Birch, Weir's Cut Leaf Maple.

	Each
Cut Leaf Weeping Birch, 5 to 6 ft.	\$4.00
Cut Leaf Weeping Birch, 6 to 8 ft.	5.00
Weir's Cut Leaf Maple, 5 to 6 ft.	3.00
Weir's Cut Leaf Maple, 6 to 8 ft.	4.00
Catalpa Bungei, 2 year head	5.00
(Not hardy in North)	
Mountain Ash, 2 year head	5.00
Mulberry Teas, Weeping Russian, 2 year head	5.00

	Each	Doz.
Willow, Wisconsin, 5 to 7 ft.	1.50	15.00
Willow, Wisconsin, 6 to 8 ft.	2.00	20.00
Niobe Weeping Willow, 5 to 6 ft.	1.50	15.00
Niobe Weeping Willow, 6 to 8 ft.	2.00	20.00
Push Niobe Weeping Willows. Good Thing.		

Forest Trees Seedlings—Nursery Grown

	100	1000
Ash, Green and White, 12 to 18 in....	\$2.50	\$20.00
Ash, Green and White, 18 to 24 in....	4.00	30.00
Ash, Green and White, 2 to 3 ft.....	8.00	75.00
Ash, Green and White, 3 to 4 ft.....	10.00	90.00
Ash, Green and White, 4-5 ft., heavy	25.00	200.00
Black Walnut, 18 to 24 in.	10.00	90.00
Black Walnut, 2 to 3 ft.	20.00	150.00
Box Elder, 12 to 18 in.	2.50	20.00
Box Elder, 18 to 24 in.	4.00	30.00
Box Elder, 2 to 3 ft.	8.00	75.00
Box Elder, 3 to 4 ft.	10.00	90.00
Box Elder, 4 to 5 ft.	15.00	150.00
Cottonwood, Nursery Grown, 2-3 ft.	5.00	50.00
Cottonwood, Nursery Grown, 3-4 ft.	8.00	75.00
Cottonwood, Nursery Grown, 4-5 ft.	15.00	150.00
Elm, 12 to 18 in.	2.50	20.00
Elm, 18 to 24 in.	4.00	30.00
Elm, 2 to 3 ft.	10.00	90.00
Elm, 3 to 4 ft.	15.00	150.00
Maple, Soft or Silver, 12 to 18 in.	2.00	15.00
Maple, Soft or Silver, 18 to 24 in.	2.50	20.00
Maple, Soft or Silver, 2 to 3 ft.	5.00	45.00
Maple, Soft or Silver, 3 to 4 ft.	8.00	70.00
Maple, Soft or Silver, 4 to 5 ft.	20.00	175.00

Rooted Trees—Grown From Cuttings

	100	1000
Golden Willow, 2 to 3 ft.	7.00	45.00
Golden Willow, 3 to 4 ft.	10.00	60.00
Golden Willow, 4 to 5 ft.	12.00	90.00
Laurel Leaf Willow, 18 to 24 in.	6.00	45.00
Laurel Leaf Willow, 2 to 3 ft.	7.00	60.00
Laurel Leaf Willow, 3 to 4 ft.	10.00	70.00
Laurel Leaf Willow, 4 to 5 ft.	12.00	90.00
White Willow, 18 to 24 in.	6.00	50.00
White Willow, 2 to 3 ft.	7.00	60.00
White Willow, 3 to 4 ft.	10.00	90.00

	100	1000
Poplar, Norway, 18 to 24 in.	5.00	50.00
Poplar, Norway, 2 to 3 ft.	8.00	60.00
Poplar, Norway, 3 to 4 ft.	10.00	80.00
Poplar, Norway, 4 to 5 ft. whips ...	12.00	100.00
Poplar, Canadian, 18 to 24 in.	6.00	50.00
Poplar, Canadian, 2 to 3 ft.	8.00	70.00
Poplar, Canadian, 3 to 4 ft.	10.00	100.00
Poplar, Canadian, 4 to 5 ft.	15.00	
Poplar, Northwest, 12 to 18 in.	10.00	80.00
Poplar, Northwest, 18 to 24 in.	12.00	100.00
Poplar, Northwest, 2 to 3 ft.	15.00	120.00
Poplar, Carolina, 3 to 4 ft.	7.00	60.00
Poplar, Carolina, 4 to 5 ft.	10.00	80.00
Poplar, Carolina, 5 to 6 ft. whips ...	12.00	100.00

Do not sell any Northwest Poplar larger than 2 to 3 feet.

Evergreens

It is only by the use of Evergreens that permanent beauty every day in the year can be secured about our homes. Carrying as they do their beautiful, richly colored foliage through the winter, when the deciduous trees and shrubs are leafless, the wintry aspect of our surroundings is wonderfully brightened by their generous use. Every home builder, no matter how small the grounds, needs them. As screens they not only provide privacy, but are indispensable for shelter and wind-breaks.

The sizes offered are considered proper for transplanting, although we are prepared to supply larger trees and prices will be cheerfully given upon request.

All Evergreens listed in this book are transplanted stock and root pruned.

Do not sell Evergreens on Fall orders unless you have it thoroughly understood that they will be paid for in the Fall when other stock is delivered and we will ship Evergreens in Spring.

All Evergreens, including balled and burlapped, replaced at Half Price Only.

B & B signifies that the tree comes in its own soil—Balled and Burlapped.

50 at 100 rates. Half dozen at dozen rates.

Make no variation from these prices.

	Ea.	Doz.	100
American Arbor Vitae, 12-18 in.	.60	6.00	50.00
American Arbor Vitae, 18-24 in.	.90	10.00	80.00
American Arbor Vitae, 2-3 ft.	1.50	15.00	125.00
Black Hill Spruce, 12 to 18 in.	1.00	10.00	80.00
Black Hill Spruce, 18 to 24 in.	1.25	12.00	
Norway Spruce, 12 to 18 in. ....	.60	7.00	50.00
Norway Spruce, 18 to 24 in. ....	.90	8.00	75.00
Norway Spruce, 24 to 30 in.	1.25	12.00	100.00
White Spruce, 12 to 18 in. ....	.75	8.00	65.00
White Spruce, 18 to 24 in.	1.00	10.00	80.00
White Spruce, 24 to 30 in.	1.50	16.00	140.00
Ponderosa (Bull Pine) 12-18....	.60	6.00	50.00
Ponderosa (Bull Pine) 18-24....	.75	8.00	60.00
Ponderosa (Bull Pine) 2-3 ft...	1.00	10.00	75.00
Scotch Pine, 12 to 18 in.	\$.60	\$6.00	\$40.00
Scotch Pine, 18 to 24 in. ....	.75	8.00	50.00
Scotch Pine, 2 to 3 ft.	1.00	10.00	75.00

Evergreens Dug With Solid Ball of Earth and Wrapped With Burlap

All Evergreens shipped balled and burlapped are cut out of the ground with a large ball without disturbing the dirt around the roots; this is sent to the customer with the tops securely cased in.

	Each
Austrian Pine, 18 to 24 in.	4.00
Austrian Pine, 2 to 3 ft.	6.00
Austrian Pine, 3 to 4 ft.	10.00
Black Hill Spruce, 18 to 24 in.	4.00
Black Hill Spruce, 2 to 3 ft.	5.00
Black Hill Spruce, 3 to 4 ft.	8.00
Colorado Blue Spruce (Green Type) 18-24 in.	5.00
Colorado Blue Spruce (Green Type) 2-3 ft...	6.00
Colorado Blue Spruce (Green Type) 3-4 ft...	10.00
Colorado Blue Spruce (Blue Type) 18-24 in...	12.50
Colorado Blue Spruce (Blue Type) 2-3 ft.....	20.00
Colorado Blue Spruce (Blue Type) 3-4 ft.....	30.00
Mugho Dwarf Pine, 12 to 18 in. spread	8.00
Mugho Dwarf Pine, 18 to 24 in.	\$10.00
White Spruce, 18 to 24 in.	4.00
White Spruce, 2 to 3 ft.	6.00
White Spruce, 3 to 4 ft.	8.00

Fancy Evergreens

Dug With Ball of Earth for Landscape Work Only

	Each
Compacta or Globosa Arbor Vitae, round headed low growing for planting in tubs or front yards, 15 to 18 in. heads	6.00
Same, 18 to 24 in. heads	10.00
Juniper Pfitzeriana (Semi-Prostrate) 18-14....	10.00
Juniper Pfitzeriana (Semi-Prostrate) 2-3 ft...	12.50
Platte River Pyramidal Cedar, 18 to 24 in.	5.00
Platte Rive Pyramidal Cedar, 2 to 3 ft.	7.50
Platte River Pyramidal Cedar, 3 to 4 ft.	10.00
Prostrate Juniper Sabin, 18 to 24 in. spread..	\$ 7.00
Prostrate Juniper Sabin, 2 to 3 ft. spread....	10.00
Pyramidal Arbor Vitae, 18 to 24 in.	\$6.00
Pyramidal Arbor Vitae, 2 to 3 ft.	10.00
Pyramidal Arbor Vitae, 3 to 4 ft.	12.50

NOTICE—Colorado Blue Spruce and Black Hill Spruce sold only with Ball and Burlap, except Black Hills 12 to 18 in. and 18 to 24 in.

SPECIAL NOTICE—Agents must make it clear to purchasers that Evergreens, Balled and Burlapped, will start to grow at once, but Balled Evergreens will dry out just as quickly as those not balled if not mulched or liberally watered. The balling makes the growth sure but they must have continuous moisture until they grow roots down to moisture. All replacing on Evergreens done at one-half price. Evergreen must be planted without breaking ball and all Evergreens must be heavily mulched immediately after planting.

Replacement on Evergreens made at one-half price only once, second replacement at full price.

SIZES FOR EVERGREENS AND SHADE TREES

The grades offered represent all trees measuring not less than the smallest number listed and over and up to but not including the largest number. For example, 18 to 24 inch Evergreens include all trees measuring 18 inches and up to 24 inches, but a 2 ft. tree is included in the 24 to 30 inch grade. Other sizes likewise. 6 to 8 feet sizes in Shade Trees are the best to transplant.

Our salesmen should remember that they represent the largest nursery concern west of Ohio, with

a patronage of over 50,000 customers, who have learned that it pays to buy trees from a reliable concern which refuses to offer cheap or inferior stock to its planting customers. We, of course, have inferior grades, but we find a ready sale for them to jobbers and catalogue houses that get their business by making cheap prices. A customer buying from such places sends his money with the order and takes what he gets, pays his own express, and when the stock dies he must buy more.

Remember, you get no more than you pay for, and experience teaches that the Best is the Cheapest. You will be proud to deliver the class of stock sent out

Number of Trees or Plants to an Acre

2 feet each way.....	10,790
3 " " "	4,850
4 " " "	2,723
5 " " "	1,742
6 " " "	1,210
8 " " "	680
10 " " "	430
12 " " "	302
15 " " "	194
18 " " "	135
20 " " "	110
24 " " "	71
32 " " "	40

To ascertain the number of plants required to the acre at any given distance, divide the number of square feet (43,560) in an acre by the number of square feet you desire to devote to each plant. For instance, in strawberries planted $1\frac{1}{2}$ by 4 feet, each hill will occupy 6 square feet, making 7,260 plants to the acre.

