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## JOSEPH BANCROFT \& SON

Lock Box 35. Telephone 44

## CEDAR FALLS, IOWA



## TO OUR CUSTOMERS

## THIS IS A CATALOG OF DEPENDABLE THINGS

We do not sacrifice quality for price. You cannot get something for nothing:
Our rapidly growing trade is with the class of people who are willing to pay a reasonable price for merchandise of quality. We do business on this principle-one good plant that grows and blooms is worth a half a dozen that are grown so crowded and weak that they never make a good plant, no matter how you pet and fuss with them.

Our list is not as large as some but you will find that we have discarded the varieties that are not suitable here and list only those we know will prove satisfactory to you. Owing to large increase in our cut flower business we have been compelled to reduce our list of hardy plants and shrubs retaining only the most popular varieties.

## SERVICE

Service means quality of goods plus the ability to care for your orders in such a manner that you will come again-Our ever-increasing trade shows that we have both and we are siving them to our customers.

Any order that does not prove satisfactory in every way we are ready ind glad to make right-if proper claim is nade within a reasonable time after time of shipment.

Errors. If goods received are not as expected compare with order, read Catalog carefully, and if we are in the wrong, write us at once. Every just complaint will have immediate attention.

Hemit by bank draft, express order, postoffice order or registered letter. If personal checks are sent add 5 cents for exchange.

To Responsible Parties goods will be sent on approval.

Plants by Express. Have your plants, shrubs, etc., sent by express when you can possibly do so. We guarantee safe arrival of all goods by express.

NOTICE. Plants by Mail. Add 10 c per dollor on all orders for plants to go by mail. Prices given in this catalog are not jrepaid. Postage or express is to be paid by purchaser. All large plants must be sent by express.

## POINTS IN THE CULTURE OF FLOWERS

Treatment of Plants Received by Mail. If plants are wilted immerse them in water, without removing the packing material and allow them to remain for half an hour. Then unpack and set ${ }^{j}$ a small pots in rich fibrous loam, shade fiom the sun and sprinkle foliage every day being careful not to overwater the roots until the plants begin to grow, after which they may be shifted to larger pots if necessary.

Soil in Which to Pot Plants. The best soil for most plants is composed of two-thirds good garden soil, and one-third well-rooted manure, well mixed together. If not naturally sandy it is well to add some sharp sand.

Watering. Whenever the plants are dry water so that the earth will be saturated, and no more. No water should be allowed to remain in the saucers under the pots except in case of aquatic plants. Soft-wooded plants require much more water than hard-wooded ones.

Drainage is of the utmost importance. Every large pot should have at least an inch of broken pot, shredded moss or charcoal in the bottom.

Syringing. All plants are benefitted by liberal spraying two or three times a week on the under side of the leaf.

Air. Ventilate well every day when air above freezing point can be admitted. Do not allow cold air to blow directly against plants.

Insects. One of the most disgusting of these is the Scale which attacks the Ferns, Palms, Ivies, etc., lodging on the stem and under side of leaf. There is no remedy but scraping off and destroying. A severe scrubbing with an old tooth brush and soap will remove the scale. Mealy bugs lodge in the axils of the leaves and are easily removed by using an old tooth brush. Red spider shows itself in a brown dried condition of the leaves and is an indication of too dry an atmosphere. Sponge, sprinkle or wash the leaves often and thoroughly. The Green Fly or Aphis, is best destroyed by tobacco smoke ( if the smoke can be confined about the plants; otherwise a tobacco tea, made by steeping one pound of tobacco stems in four or five gallons of water, can be used. Dip the plants in the liquid or sprinkle them thoroughly twith it; or moisten the plants with water and sprinkle tobacco dust over them, letting it remain until the usual watering washes off.

Worms in the Soil. Lime water will usually expel them without injury to the plant, one part lime to twenty parts water, and when clear, give one or two waterings.

Mildew. A whitish or moldy appearance of the leaves. It is caused by a sudden change in the atmosphere from great heat to cold, or by a draft from open windows or door. At first appearance dust them with sulphur.

Planting. As soon as your shipment arrives open up to verify stock, then heel-in somewhere in shaded, moist soil. Take out a few at a time to location. Dig holes large and deep enough to receive the roots without cramping; sift fine dirt throughout the network of fibrous roots; fill up, tamp solid, leaving no fissures. Soak thoroughly and rake the surface level.

Maintenance. Thereafter, make sure there is sufficient soil moisture. Keep ground cultivated and free from weeds, preserving a straight clean edge.

Pruning in the dormant stage is not injurious to the plant and often easier to accomplish, but, as a result, the spring bloom is not as abundant. The ideal time to prune shrubs that blossom along their stems is just after the blooming period.

For Hydrangeas, Hypericum, some Spireas, Roses and other "terminal blooming" shrubs, pruning should be done in the dormant stage, or just as they start in the spring. Prune so as to encourage the plant to develop in its natural shape.

## TWO PREPARATIONS OF UNUSUAL <br> MERI'T

VOLCK. The Scientific Insecticide for nursery, green house and garden. Controls scale insects, mealy bugs, white flies, red spiders. rust mites, aphis and thrips. $1 / 2$ pint, 50 c ; pint, 75 c ; quart $\$ 1.00$; gallon $\$ 3.00$.

VIGORO. Scientifically balanced and complete, VIGORO is a specially prepared plant food. It contains all of the elements necessary to grow flowers, lawns, vegetables, shrubbery and trees. The cost is only 10 c to 20 c for every 100 square feet. It is clean, odorless, easily sown by hand like grass seed. Complete directions in every bag. Price, 5 pounds $60 \mathrm{c} ; 25$ pounds $\$ 2.25 ; 50$ pounds $\$ 3.25 ; 100$ pounds $\$ 5.45$.

## CUT FLOWERS


 DEALERS. CDME AND VISIT OUR GRELENHOUSES WIHEN IN THIS LOCALH'I

In design work and loose cut flowers we are better than ever prepared to care for your wants. With 60,000 feet of glass devoted to flowers, our excellent facilities for storing and shipping, we are sure that you cannot do better elsewhere. We carry on hand the largest stock of seasonable cut flowers in Central Iowa, even in the largest cities few firms carry the stock that we do. Frequently persons are undecided what to order and at such times you may leave the selection to us, stating what you wish to use them for and the price you wish to pay.

WHEN TO ORDEIR. Give us as much time as possible. Do not be afraid to order even a week or two ahead. You are sure of getting just what vou want. Where an order is not sent in untjl the last thing, we sometimes have to substitute either in kind or color of flower wanted.

HOW TO ORDER. All customers will please notice that orders for early morning shipment must be in the night before. Our Post Office closes at 7 p . m. If you are not sure that your order will reach us before that time, it is safer to wire us. Telephone messages can be sent
after $8 \mathrm{p} . \mathrm{m}$. at considerable reduction. It is always best to telephone or telegraph your order when time is limited, as you are then sure of reaching us on time. Don't trust the mails; trains are often late and we aften do not receive orders on time

SUNDAY AND HOLIDAY MABI. If your order is sent by mail for next $A$. M. shipment, be sure and affix a special delivery stamp if letter is liable to reach here on Sunday or holiday, as we do not receive all oul mail until day following.

FLOWERS BY EXPRESS. All cut flowers, designs, etc., packed to carry long distance safely, either winter or summer.

FLOWERS BY MAIL. On request we often send small boxes of loose cut-flowers by mail, as a rule they reach their destination all right, especially carnations, but much prefer sending by express, as flowers carry better. If orders are to go by mail, add 25 c postage which includes special delivery stamp. We positively will not be responsible for time of delivery or for flowers freezing in transit by mail.

TERMS AND CONDITIONS. Cut flowers are strictly cash, and payment must be made immediately on receipt of flowers. We seldom send C. O. D. It often embarrasses those who buy, and it is a needless expense.

COMPLAINTS to be allowed should be made immediately on receipt of flowers. We stand ready always to make any wrong right.

RESPONSIBILITY. While we exercise the greatest care to have all flowers reach theil destination on time, and, will not ship unless we are reasonably sure they will reach you on time, we positively will not be responsible for delays in trains, wrecks or express agents' negligence. Should your flowers reach you too late, aceept them under protest. do the best you can with them. If for a furseral, lay them on the grave, we will share the loss with you and take care of any claim against express company.

OUR SHIPPING FACILITIES. The fact that the great harvester companies have their general agencies in this city is in itself a sufficient guarantee that there are none better in Northern Iowa.

# Flowers for the House the Season Through 

ASSORTED BONES OF HLOWERS, our selection. We put up thousands of these boxes throughout the year and invariably they give splendid satisfaction, being our own selection, we can always give splendid value. Are sent prepaid (special delivery) any where and are suitable for any occasion, $\$ 1.20, \$ 2.00, \$ 3.00, \$ 5.00$ prepaid

## A BIRTHDAY <br> Send Flowers

For the home, a party, for a birthday, or for a sick friend. Just mail us your card and with the address of the person who is to receive it, and we will do the rest. We know you will be pleased.
Have you a friend you would love to remember, then say it with flowers, the most beautiful of remembrances. Our assorted boxes, $\$ 2.00$ and up, are very appropriate-say when they should reach destination

You enjoy having flowers in the home and having them on the table when you have a few friends in; why not have them oftener? Part of the year you cannot grow them, but we make it easy for you to have them whenever you like, at a small cost. Our $\$ 1.20$ ind $: 52$ boxes of cut flowers sent prepaid anywhere are always suitable whatever the occasion.

## VERY IMPORTANT

## How to Keep Your Cut Flowers

All design work. Leave in the boxes and set in a cool cellar until ready to use.

Iaose flowers. Remove from boxes at once, clip ends of stems and put them in water and set in cellar, using deep vase with plenty of water at bottom, and see that the stems are down in the water. By securing loose flowers early and keeping them 12 to 24 hours before using, you double the value of the flowers


## HOLIDAYS

Owing to the extraordinary demand, it is sometimes impossible to give you exactly the kind of flowers ordered. We do our best, but our customers will find we can give better value in mixed boxes of our own selection, $\$ 2, \$ 3, \$ 5, \$ 10$.


On Mother's Day Let This Be Your Message

## cMother's Day

 The Second Sunday in May
## FLORIST TELEGRAPH DELIVERY

We are members of Florist 'Helegraph Delivery Associattion of America. Flowers Delivered to Any Part of the World.
We have a representative in. or near every city. town or hamlet, who will fill and deliver anywhere any order, on short notice through our co-operate telegraph system.

SEASONABLE PRICE LIST OF LOOSE CUT FLOWERS
SWEET PEAS. Season, January 1st to June 1st, $\$ 1$ per bunch. After May $15 \mathrm{th}, 75 \mathrm{c}$ per bunch of 25 .
LILIES. Easter and Callas. Season almost the entire year, $\$ 4.00$ and $\$ 5.00$ per dozen. Large quantities always on hand at Easter at regular prices. All large buds count same as flowers on Easter count same as flowers on Easter eight open flowers. Place your Easter orders early. Easter Lilies during May and June 40 c each, $\$ 4.00$ per dozen.
CORSAGE BOUQUETS. Made up of assorted flowers and tied with ribbon, $\$ 1, \$ 2, \$ 3, \$ 5$ each
ASPARAGUS PLUMOSUS. Sprays, 25 c and 50 c per dozen.
SPRENGERI Sprays, 25 c and 50 c per dozen.
SMILAX. 35 c per string of 4 to 5 feet: $\$ 3.50$ per dozen strings.
CHRYSANTHEMUMS. All the popular colors. Season October 15 th to December 15 th. Good flowers, $\$ 3.00$ per dozen; fancy, $\$ 4$ to $\$ 5$ per dozen; extra fancy, $\$ 6$ per dozen.
MARGUERITESS. In season, 35 c per dozen.
DUTCH HYACINTHS. February 15 th to April $1 \mathrm{st}, 25 \mathrm{c}$ each, $\$ 3.00$ per dozen.

## MOTHER'S DAY

Usually observed in all churches the second Sunday in May. Wear a flower for mother's sake, a white one for the mother that is dead, and a colored one for the one who is living.
Carnations. Assorted colors only, and our selection of color, $\$ 2.00$ per dozen. Purchaser's selection of color, $\$ 3.00$ per dozen.
Roses. $\$ 2.50, \$ 3, \$ 4, \$ 5$ per dozen.
Special Notice. All carnation orders for Mother's Day are taken by us with the distinct understanding that part Roses may be substituted for carnations if necessary.

Send for special list ready May 1st.

## DECORATION DAY

One of the hardest days of the year to supply the demand. If the weather is hot and damp, it is a time of poor quality and high prices. We shall endeavor to bill all stock at most reasonable prices, according to quality. Prices from May 28 th to June 1st will be about as follows:

Carnations, assorted colors only and our selection, $\$ 2.00$ per dozen. Purchaser's selection of color, $\$ 2.50$ per dozen; Roses, assorted colors our selection of color, $\$ 2.50$ per dozen, extra fancy $\$ 3.00$ and $\$ 4.00$ per dozen; Columbia, Premier and other best varieties, $\$ 3.00$ and $\$ 4.00$ per dozen, extra long, $\$ 6.00$ per dozen; Jasmine, 60 c per dozen, $\$ 4.00$ per 100 ; Gladiolus, $\$ 3.00$ and $\$ 4.00$ per dozen; Lilies, $\$ 4.00$ per dozen. Count of lilies includes buds.

## PRICES OF LOOSE ROSES AND CARNATIONS

Below we give a table showing about what you may expect to pay at the different seasons. These prices are for the very best stock. Our Roses are the finest that grow and will compare favorably with any other firm. We believe they are better value than you will secure elsewhere.

|  | THANKS. GIVING | $\left\|\underset{\mathrm{JAN} .}{\mathrm{DEC}}{ }^{22}{ }^{\text {to }}\right\|$ | EASTER | $\left\lvert\, \begin{gathered} \text { NOV. 1st to } \\ \text { JUNE } 10 \end{gathered}\right.$ | JUN | $\begin{aligned} & \mathrm{E} 10 \text { to } \\ & \mathrm{VV} .1 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ROSES | Per Dozen | Per Dozen | Per Dozen | Per Dozen | Per | Dozen |
| Price varies according to season and length of stem. <br> Matchless, Columbia and Premier. <br> Dark Pink $\qquad$ | Per$\$ 2.50$ to $\$ 6$$\$ 2.50$ to $\$ 4$$\$ 2.50$ to $\$ 4$$\$ 3.00$ to $\$ 4$$\$ 3$ to $\$ 5$ |  |  |  |  |  |
|  |  | \$2.50 to \$88 | $\$ 2.50$ to $\$ 8$$\$ 2$ to $\$ 4$ |  |  | \$2 to \$5 |
| White Killarney |  |  |  | \$2, \$3 |  | \$3, \$4 |
| Butterfly (Pinkish Yellow) |  | \$2.50, \$3 \$4 | \$2.50, \$3 \$4 | \$2, \$3 |  | \$3, \$4 |
| Golden Ophclia (Yellow) .................... |  | \$2.50, ${ }^{2} 3$ | \$2.50, $\quad \$ 3$ \$4 | \$2, \$3 |  | \$3, \$4 |
| Red Premier and Templar (Red)... CARNATIONS |  | $\left\lvert\, \begin{array}{ccc} \$ 2.50, & \$ 3 & \$ 4 \\ \text { extra } & \text { fancy } \\ \$ 5.00 \end{array}\right.$ | $\begin{gathered} \$ 2.50, \\ \text { extra } \\ \$ 3 \\ \$ 5.00 \end{gathered}$ | \$2, \$3, \$4 |  | \$3, \$4 |
| White, Light and Dark Pink, Scarlet and Variegated. |  |  |  |  |  |  |
| Good grade, assorted colors ........... | $\$ 2.00$$\$ 2.00$ | \$2.00 | $\begin{aligned} & \$ 2.00 \\ & \$ 2.00 \end{aligned}$ | \$1.50, \$2 | \$1.50 |  |
| Best Red ............................................... |  | \$3.00 |  | \$1, $\$ 2.00{ }^{(1.50}$ |  |  |

For Decoration Day and Mother's Day; Prices See Page 4

## FOR PARTIES, RECEPTIONS AND BIRTHDAY GIFTS

Loose flowers in vases or baskets are most suitable for table or room decoration. A carnation or short stemmed rose for each person where trays are passed. Where guests are seated at tables, one rose or carnation each for the gentlemen, and for the ladies, two or more tied with dainty cord or ribbon.

## PRICES OF BOUQUETS

Buitonhole. For gentlemen. Short roses, 15c each, $\$ 1.50$ per dozen; short carnations, 10 c each, $\$ 1.00$ per dozen.
Boutonnier. For ladies, small, 30c each, $\$ 3$ per dozen; larger, 60 c each and $\$ 1$ each.
Sprays of Roses, Lilies, Carnations and other seasonable flowers made up for funerals and for laying on grave, tied with ribbon or chiffon, $\$ 2.00, \$ 3.00, \$ 5.00, \$ 10.00$ and up.


## WEDDING BOUQUETS

As illustrated. $\$ 5, \quad \$ 6$ and $\$ 8$ With Shower Effect $\$ 6, \quad \$ 8, \quad \$ 10$
......................................

## CORSAGE BOUQUETS

Large, made with shield and tied with ribbon. $\$ 2, \$ 3$ and $\$ 5$ each. Small size, $\$ 1$ and $\$ 1.50$ each.

## BASKETS

Filled with flowers, very suitable for funerals, gifts, weddings and receptions. $\$ 2, \$ 3, \$ 5$, $\$ 10$ and up.

## CHIFFONS, RIBIBONS AND CORDS

We carry a full line of different styles and colors.
Chiffons and Nettings Plain, white, pink, nile green, lavender, purple, six inches wide, 20 c per yard; 4 inches wide, 15 c per yard.

## Designs For Weddings

These are hung suspended on wall above bridal party.

Bells, $\$ 8, \$ 10$ and $\$ 12$.
How and Arrow. $\$ 7, \$ 9$
Yoke. $\$ 16$.
Horseshoes $\$ 3, \$ 4$ and $\$ 5$.
Lovers' Knot \$8.


## DESIGNS FOR FUNERALS



The use of filowers as a means of conreying sympathy is undisputed. The practical experience we hare daily. in the making of rarious floral arrangements insures artistic as well as skillful ideas in making sprays. casket covers and funeral designs. Our aim is to fill your order as nearly as possible according to your wishes.

Below will be found approximate prices of designs -any special designs not on this list will be made to order at reasonable prices.


## Measurement of Standing Designs Includes Height

Anchor Flat. 12 to 24 inches $\$ 4.00$ to $\$ 12.00$.

Anchor on Base. 15 to 36 inches high, $\$ 5.00$ to $\$ 20.00$.

Anchor on Easel. 15 to 24 inches, $\$ 5.00$ to $\$ 15.00$.
Anchor on Easel with scroll 24 to 30 inches, $\$ 15.00$ and $\$ 20.00$.
Anchor Chained to Standing Cross. 24 to 36 inches high. $\$ 20.00$ to $\$ 30.00$.

Broken Column 18 to 36 inches, $\$ 10.00$ to $\$ 25.00$.

Broken Wheel. 16 to 36 inches, $\$ 8.00$ to $\$ 30.00$

Bible. 18 to 24 inches, $\$ 15.00$ to $\$ 25.00$.
Cross Flat. 12 to 36 inches, $\$ 3.00$ to $\$ 20.00$.
Cross of Magnolia, fialyx or Boxwood. 12 to 36 inches $\$ 3.00$ to $\$ 10.00$. With flowers. $\$ 2.00$ extra.

Crosses standing. 18 to 36 inches, $\$ 6.00$ to $\$ 30.00$.

Cross Maltese. 12 to 24 inches, $\$ 4.00$ to $\$ 12.00$

Cross Casket. 15 to 25 inches, $\$ 5.00$ to $\$ 12.00$.
Cross and sickle on stand. 24 inches, $\$ 10.00, \$ 15.00$ and $\$ 20.00$.
Casket Covers or Blankets. Csed for covering the entire casket or just the lower part of the casket. Price varies according to time of year and size of cover. Small for children, $\$ 15, \$ 20$, s25; large for grown persons, $\$ 30.00, \$ 40.00, \$ 50.00$, and upward.
Door Badge. \$2.00 and $\$ 3.00$.
Door Badge. Wreath, $\$ 3.00$, $\$ 4.00$ and $\$ 5.00$.

Crescent. 12 to 21 inches, \$4 to $\$ 10.00$.

Crescent and Star, on stand. 18 to 30 inches, $\$ 8.00$ to $\$ 15$. Gates Ajar. 18 to 36 inches, $\$ 15$ to $\$ 30$.

Harp on stand. 15 to 36 inches, $\$ 6.00$ to $\$ 25.00$.

Harp Flat. 12 to 24 inches, $\$ 5.00$ to $\$ 10.00$.

Heart solid. 12 to 18 inches $\$ 5.00$ to $\$ 10.00$.
Heart Open. 12 to 21 inches, $\$ 5.00$ to $\$ 10.00$.
Lyre on Base. 15 to 36 inches, $\$ 6.00$ to $\$ 25.00$
shield. 12 to 24 inches, $\$ 6.00$ to $\$ 15.00$.
Shield of Galyx or Magnolia. On easel with emblem, $\$ 7.50$, $\$ 10.00, \$ 12.00$ and $\$ 15.00$
scroll. 18 to 24 inches, $\$ 10$.



Spray Lilies

Lyre Flat. 12 to 24 inches, $\$ 5.00$ to $\$ 12.00$.
Ladder Reclining. 24 to 36 inches, $\$ 8.00, \$ 10.00$ and $\$ 12.00$.
Pillows 12 to 36 inches, $\$ 6.00$ to $\$ 30.00$.
Sickle. 12 to 24 inches, $\$ 4.00$ to $\$ 7.50$.
Star Wlat. 12 to 18 inches, $\$ 5.00$ to $\$ 10.00$, on base, $\$ 2.00$ extra.

Stir and Crescent on Easel 24 to 36 inches, $\$ 10.00$ to $\$ 20.00$.

Star and Crescent on Base. 18 to 30 inches, $\$ 8.00$ to $\$ 15.00$.

Sheaf of Wheart $\$ 1.00$, $\$ 1.50, \$ 2.00$ and $\$ 3.00$ with flowers, $\$ 2.00$ to $\$ 5.00$ extra.


Spray Roses

Sickle on Panel of Magnolia on Easel with sheaf of wheat. $\$ 18.00, \$ 20.00$, and $\$ 25.00$.

Sheaf on Base standing with Sickle. 24 to 36 inches, 24 to 30 inches, $\$ 12.00$ and $\$ 15.00$.

Broken Wreath on Base. 18 to 24 inches, $\$ 8.00, \$ 10.00$ and $\$ 12.00$.
Solid Wreath of Carnations with a Claster of Roses. 15 to 24 inches, $\$ 6.50, \$ 8.00, \$ 10.00$ and $\$ 15.00$.

Wreath of All Roses or All Carnations. 12 to Wreath of Ivy Leaves Galyx or Magnolia. 30 inches, $\$ 5.00$ to $\$ 20.00$.

Wreath Reclining on Easel. 12 to 30 inches, $\$ 5.00$ to $\$ 20.00$.

Wreath of Boxwood on Easel with Flowers $\$ 15$ to $\$ 18$.

Wreath on Stand with Dove. 18 to 36 inches. $\$ 10.00$ to $\$ 25.00$.

Wreath Crescent Shape. Price same as standard wreaths.

Wreath of Palm Leaves. $\$ 5.00$ to $\$ 10.00$.

Leaves with Cluster Flowers, 12 to 30 inches, $\$ 4.00$ to $\$ 15.00$. All wreaths will be placed on easels without extra charge if so requested.

Wreath of Assorted Flowers. 10 to 30 inches, $\$ 3.00$ to $\$ 20.00$.
Wreath Reclining on Casel with Palm Leaves. $\$ 2.00$ extra each size.
Sprays of Carnations or Roses. Tied with ribbon or chiffon, $\$ 2.00, \$ 3.00, \$ 5.00, \$ 8.00, \$ 10.00$.

Baskets of Flowers. $\$ 3.00$ to $\$ 15.00$.
Double Sprigy of Assorted Flowers. $\$ 8.00$, $\$ 10.00, \$ 15.00, \$ 20.00$.


Double Spray Roses
$\$ 8.00, \$ 10.00, \$ 15.00, \$ 20.00$ and $\$ 25.00$


Wreath of Magnolia Decorated

No. 1. Green Lacapodium, Straw Flowers,
No. 1. Green Lacapodium, Straw Flowers, inch, $\$ 6.00$.

No. 2. Green Magnolia with clusters cycas, pink statice, green fibre ribbon. 16 inch, $\$ 5.00 ; 18$ inch $\$ 6.00$.

No. 3. Brown Magnolia. lavender statice
and orchids. 16 inch $\$ 5.00 ; 18$
No. 3. Brown Magnolia. lavender statice inch $\$ 6.00$.

No. 4. Plain wreath of Magnolia leaves. 12 inch, $\$ 2.00 ; 15$ inch, $\$ 3.00 ; 18$ inch, $\$ 4.00$.

## MEMORIAL WREATHES, ETC.

Wreaths, cross, etc., made up of prepared leaves and flowers (not artificial) are most suitable to lay on graves for Armistice Day, Christmas, Easter, Mother's Day and Decoration Day. These will last a long time out in the weather. Can be sent long distances safely and are beautiful in form and finish.

We also use many for funerals as they are very suitable especially for elderly people as they can be laid on the grave afterward and stay beautiful many weeks.

No. 5. Brown Magnolia leaves cycas, statice with pods and cones. 16 inch, $\$ 4.00 ; 18$ inch, $\$ 5.00$.
No. 6. Magnolia with three Palm leaves, lavender and white statice, pink bow and pine cones. 16 inch, $\$ 5.00 ; 18$ inch. $\$ 6.00$.
No. 7. Lacapodium, statice and straw flowers and pink bow. 10 inch, $\$ 2.50 ; 12$ inch, $\$ 4.00$.
No. 8. Cluster of Palm leaves tied with ribbon. $\$ 2.00, \$ 3.00, \$ 4.00, \$ 5.00$.
No. 9. Cross, green lacapodium with cycas leaves and bow of fibre ribbon. 20 inch, $\$ 4.00 ; 24$ inch, $\$ 5.00$.

## LODGE DESIGNS

Our Lodge designs are made right both as to arrangement of colors and form. We ask you to compare our work with that of any other firm.

Epworth League. 12 to 21 inch, $\$ 5.00$ to $\$ 10.00$.

Knights of Pythias Triangle. 12 to 30 inches $\$ 5.00$ to $\$ 15.00$.
K. of P. on Easel With Panel. \$4.00 extra.

Knights Templar. Maltese Cross with cross and crown, $\$ 25.00$.
K. T. Cross and Crown. See cross and crown.
Order of Eastern Star. 12 to 24 inches, $\$ 5.00$ to $\$ 12.00$. With Magnolia Wreath, $\$ 3.00$ extra.
Daughters of Rebekah. Crescent and Seven Stars, 12 to 24 inches, $\$ 5.00$ to $\$ 12.00$.

Pythian Sisters. $\$ 7.00, \$ 10.00$.
Elks Dial. 21 to 24 inches, $\$ 12.00$ to $\$ 15.00$.
G. A. R. Shield. 15 to 21 inches, $\$ 6.00$, $\$ 8.00$ and $\$ 10.00$.
G. A. R. Wreath. 12 to 21 inches, $\$ 4.00$ to $\$ 8.00$.
L. O. T. M. 15 to 18 inches, $\$ 7.50$ and $\$ 10.00$.

Shriners. Crescent and Star with Sword, 24 inches and 30 inches, $\$ 15.00$ and $\$ 20.00$.
Odd Fellows. 15 to 30 inches, $\$ 5.00$ to $\$ 12.00$.

Masonic. Square and compass, 12 to 24 inches, $\$ 5$ to $\$ 12$.

Masonic On Easel. With Palm leaves, \$2.00 additional.
M. W. A., Axe and Beetle on Shield. 16 to 24 inches, $\$ 8.00$. $\$ 10.00$ and $\$ 12.00$.
M. W. A., Leaf. With M. W. A. and Axe and Beetle, 12 to 18 inches, $\$ 5.00$ to $\$ 10$.

Other Lodge Designs. Made to order at reasonable prices.

# SUMMER FLOWERING BULBS <br> <br> GLOXINIA BULBS <br> <br> GLOXINIA BULBS <br> <br> APIOS TUBEROSA 

 <br> <br> APIOS TUBEROSA}

These showy nlants are easily grown in pots for summer. Thev make a glorious display and bloom for a long time. Start the bulbs in small individual pots, transplanting as they grow larger
Scarlet Purple. White purple border, 40 c each. All colors mixed 30 c each. 4 for $\$ 1.25$. After May 1st started in pots, 50 c each.

## TUBEROSES

Pearl. Universal favorite, the pure white waxy flowers and sweetness recommend it to all. It is sd easily grown that it should be in every garden. First size bulbs, 25 c for 3 ; 75 c per dozen.
Armstrong Everlioomer. A greatly improved single, the habit is such that it continues throwing un blonming stems through the season. 7 c each, 25 c for 4 .

## AMARYLLIS (King Lily)

Very popular for house culture and easily grown. New Hubrids, assorted colors, very large flowers, 75 c each.

## TUBEROUS ROOTED BEGONIAS

Unexcelled for summer bedding, such as lawn beds and borders. They will thrive best in partial shade.
Single Yellow, Red, Rinita :urd White. 30 c each, 4 for $\$ 1.00$.
Bouble Mixed Colors. 30 e each. 4 for $\$ 1.00$. After April 15 th . pot grown plants only 40 c each, $\$ 4.00$ per dozen.

## GIANT ISMENE

Flowers are large, like an Amaryllis of novel form, snowy white, exceedingly fragrant, 30 c each.

## ZEPHYRANTHES

Dwarf bulbous plants, with flowers in great profusion during the summer and fall. Candida. Large, pure white flowers in the fall. 8 c each, 30 c for 4 .

## Hardy Lilies

Among the most stately of all garden plants. Perfectly hardy and will bloom for years to come.
Auratum. (Gold-banded Japanese Lily). One of the finest and most popular of the hardy garden lilies. Large ivory-white flowers, thickly spotted with chocolate crimson and striped with golden yellow. Each, 40c; 3 for $\$ 1.10$.
Supurbum. Bright orange spotted purple, 30c. Rubrum. Clear pink spotted red. One of our very best hardy lillies, 35 c each, 3 for $\$ 1.00$. Melenomene. Verv light pink, spotted rose, 35 c each, 3 for $\$ 1.00$.

## FANCY-LEAVED CALADIUMS

Valued for the gorgeous coloring and marking of leaves. 50 c each.

## MADERIA VINE

A beautiful, rapid-growing climber, bearing racemes of fragrant white flowers, 10 c each, 3 for 25 c .

## HYACINTHUS CANDICANS

Large, yucca-like leaves growing as high as 4 feet, producing racemes of long, funnel-shaped pendulous flowers, 15 c each, 50 c for 5 .

## CALLAS

Elliotianar. Flowers are of a rich golden yellow foliage is the same as that of the spotted Calla-deep green with white spots, 40 c each.

An elegant climbing plant, growing from 8 to 10 feet high, bearing large clusters of brownish purple, sweet-scented flowers in July. Perfectly hardy, 15 c .


## CALADIUM ESCULENTUM

## (EIephant's Ears)

One of the most effective plants in cultivation for planting upon the lawn, growing 5 feet with handsome leaves often 3 feet long and 20 inches wide. It will grow in any good garden soil and is of easiest culture. Can be stored in sand in any warm place during the winter. Fine bulb, with live center shoots. Select size bulbs, $21 / 2$ to 3 inches in diameter, 15 inches each, $\$ 1.50$ dozen. Large bulbs, 3 to 4 inches in diameter, 25 c each, 65 c for 3 . Mammoth sized, 50 c each, $\$ 1.60$ for $4, \$ 5.00$ per dozen.


Gloxinea

## GLADIOLI-The Most Popular Summering Flowering Bulb.

You are sure of fine flowers if you plant Gladiolus, the most attractive of all summer flowering bulbs. They need only a little culture to keep the weeds down; will grow in any good soil and with ordinary rainfall seldom fail to flower
The best time to plant is about the first of May, but they may be planted by the 20th of April in the Central States. A succession of bloom may be had from July to October by making planting ten days apart.

## GIANT OR LARGE FLOWERING TYPE

This list is a selection of the very best rarieties that grow.
Halley. Salmon pink, very early, 6c each, 60 c a dozen.

Mrs. Francis King. Very vigorous in growth, color light scarlet, of very pleasing shade. which attracts attention at once. Flowers of very large size, 6 c each, 6 for $35 \mathrm{c}, 12$ for 60 c .

America. Of large size, color. a delicate lavender pink, tinted white, 5 c each, 6 for 25 c .

Baron Hulet. Finest purple, 12c each.
Schwaban. Best yellow, 8c each, 6 for 40 c .
Chicago White. Extra strong growers; pure white with faint lavender streak in lower petals. Very early, 8 c each, 6 for $40 \mathrm{c}, 12$ for 75 c .
1910 Rose. One of the best dark pink, 8c each, 6 for 40 c .

Carmines Sylva. Very fine white throat tinted lavender, 15 c each, $\$ 1.50$ per dozen.
Europa. The best of all whites, 30c each, 4 for $\$ 1.00$.

Maiden's Blush. Primulus type, exquisite pink, lighter center, 10 c each, 75 c a dozen.
Joe Coleman. Large rich red, 15 c each, 4 for 50 c .
Myrtle. Beautiful rose pink. 10 c each, 6 for 50 c .
Evelyn Kirkland. Rosy pink, dark at edge, very fine, 10 c each, $\$ 1.00$ a dozen.
Lily White. Very fine early pure white, 10 c each, 6 for 50 c .

Dr. Norton. The finest cream and pink shaded variety. 10 c each, 6 for 50 c .
E. J. Shalor. A beautiful deep ruffled rose pink-the best of its class. 10 c each, 6 for 50 c .

Niagara. Rjch cream and canary yellow. Heary spike, ic each, 12 for 80 c .

Mrs. Frank Pendicton. Delicate flushed salmon nink, marnon blntch on three lower petals. 8 c each, 12 for 85 c .
Alice Tiplady. Orange salmon primulus type. $10 \mathrm{c}, 6$ for 50 c .

Le Marshal Foch. Very large, light lavender pink, 15 c each, 4 for 50 c .

Arion. Extra early, salmon, 10c each.
Rose Ash. A beautiful shade of lavender and rose, 15 c each, 4 for 50 c .

Pride of Lancaster. Ruffled salmon, fine, 15c each, 4 for 50 c .


Scarlet Princeps. One of our best scarlets, 20 c each, 3 for 50 c .

War. Rich blood red, of largest size. A leader among the reds. 15 c each, 4 for 50 c .

Lost Red. The largest and finest red gladiolus grown. The gladiolus specialists have been unable to decide on name, hence called the "Lost Red." 25 c each, 5 for $\$ 1.00$.

## SPECIAL OFFER GLADIOLUS

One each of 10 named varieties, our selection, 75 c . One each of 20 varieties, $\$ 1.50$.

All Colors Mixed. First size, 40c per dozen, $\$ 3.00$ per 100 postpaid; second size, good flowering bulbs, 30 c per dozen, $\$ 2.25$ per 100 , postpaid.

SPECIAL MIXTURE-Our special mixture of named varieties, made up of the very best cut flower varieties in finest assortment, 60 c per dozen. $\$ 4.50$ per 100. (This mixture will give you satisfaction.)

## General List of Flowering and Ornamental Plants



## ASPARAGUS PLUMOSA

The stem is tufted, slender and gracefully arching. From the upper portions of the branci, which are finer than the fronds of the most delicate fern, spread in all directions. The whole plant is of bright, cheerful green, and one of the most distinct and effective decorative plants, of easy culture, thriving best in full light, but not direct sun, after the plants become large, they throw large tendrils, 4 io 6 feet long, which are beautiful for decoration. 15 cents each, 4 for 50 cents; large size, 20 , 30 and 50 c .

## ASPARAGUS SPRENGERI

A. grand trailing plant, especially useful to grow as a pot plant for house decoration or for planting in hanging baskets or window boxes, where it makes a graceful drooping plant with branches or fronds 4 or 5 feet in length, of a rich shade of green; valuable for cutting, or decorating, as it retains its freshness for weeks after being cut. 15 cents each, 50 cents for 4 large plants, by express, $25 \mathrm{c}, 30 \mathrm{c}$ and 40 c each. $\$ 2.50$ and $\$ 4.00$ per dozen.

## ABULTILIONS (Several Varieties)

10 c to 25 c each.
Abutilions Trailing. 15 c each, 4 for 50 c .

## ACALPHA

Yellow and bronze and red varieties, 10 c each, $\$ 1.00$ per dozen.

## BEGONIA SHRUBBERY

We have a beautiful lot of finest flowering varieties. Choice plants, 25 c each, 5 varieties for $\$ 1.00$.

## REX BEGONIAS

The high coloring and exquisite markings of Rex Begonias make them invaluable as decorative plants for house culture; are excellent for baskets and vases if given plenty of moisture and not exposed to the full sun. 25 c and 50 c each. Large size 50 c and $\$ 1.00$ each.

## Coleus

Every lover of foliage should have a bed or border of these. They are fine for edging or massed by themselves. The Coleus will give more pleasure at less cost than any other plant. Very tender, and therefore should not be planted until all danger of frost is past.

The number of varieties is so large and varied that we only attempt to describe the standard bedding varieties.
Trailing queen. Green and pink drooping, fine for baskets.
White Trailing Queen. Green and white, fine for baskets.
Giant Hybrids. Same form as Brilliancy but in shades of bronze and green. 10 c each; large size 25 c and 50 c .
Blaekbird. Leaves and stems almost jet black with fringed edges.
Beckwith's Gem. Four shades of color, center maroon bordered red; edge green and yellow.
Golden Bedder. Yellow. This is the best Coleus for bedding; deep gold in the sun; dwarf.
Mrs. F. Sander. Large, creamy white center, bordered with green; blotched crimson.
Firebrand. Flaming red; fine bedder.
Mrs. Carolin Beek. Yellow and green; improved Snowerest.
Versehafelti. The oldest, still one of the best rich velvety crimson.
Brilliancy. The finest Giant Coleus ever offered. Bright carmine shading to deep maroon margin of leaf yellow and green; 10c each; large size 25 c and 50 c .

## PRICE OF COLEUS

(Exeept Noted)
10e each, 4 for $25 e$, 12 for 75 e , $\$ 4.00$ per 100. Our selection, se each, soe per dozen, large size l5e each, $\$ 1.50$ per dozen. After June 10th, 8300 per 100 .

## AGERATUM

Blue and white varieties, 5 c each, 50c per dozen.

## ALYSSUM

Double sweet. 60 c per dozen, $\$ 4$ per 100 .

## ALTERNANTHAS <br> (Jacob's Coat)

Largely used for edging, for grave use, and for lettering.
Yellow and red varieties, 60 c per dozen, $\$ 4.00$ per 100 .



## CANNAS

No bedding plant equal to the Cannas; are easily grown, and attain large size in ordinary soil. Plant in good, rich garden soil, about the end of May, when all danger of frost is past. Water sparingly for first two weeks after planting. Set the plants 18 inches apart each way, and where more than one kind is used, be careful to set the dwarf growing varieties at outside of bed. Should be taken up in the fall when the tops are killed by frost, and stored away in a dark, cool place. Our stock is very large, numbers many thousands, and all true to name, each variety being the best of its kind.
Many of our customers, appreciating the decorative value of the plant, and aware of its value in producing rich effects in the lawn or garden, want Canna beds, but are undecided as to what varieties should be included. For such we have prepared the following selections.

Three varieties:
For a round bed, 7 feet across, takes 19 plants- 19 plants of our selection, $\$ 3.50$.

For a round bed, 7 feet across, take 27 plants, four varieties- 37 , plants our selection $\$ 6.00$.
For a rectangular bed, $5 \times 8$ feet, 25 plants, three varieties-our selection, $\$ 4.50$.
For oblong bed, $5 \times 8$ feet, 24 plants, three varieties, $\$ 4.50$.
For a round bed, 13 feet across, 61 plants, 6 varieties, strong plants, our selection, for $\$ 10.50$. The above prices on Canna beds are by express at purchaser's expense.

## Price List of Cannas-Standard Varieties

Notice: This price is for started plants growing in pots ready May 10 th. Purchaser's selection, small plants 20 c each, 12 for $\$ 2.00$. Purchaser's selection, second size, 30 c each, 12 for $\$ 3.00,25$ for $\$ 5.50$.

## WHITE VARIETY

Eureka. The best of its color, creamy white, dwarf habit, 25 c each, 5 for $\$ 1.00$.

## PINK FLOWERING VARIETIES

Shenandoah. The best pink variety. Medium size habit, bronze foliage.

## CRIMSON AND SCARLET SHADES WITH GREEN FOLIAGE

The President. Rich glowing scarlet, immense rounded flowers, medium height.
Chas. Henderson. Deep crimson, yellow throat.
Wintzers Colossal. Very large orchid flowering vivid red, tall grower.

## BRONZE FOLIAGE VARIETIES

King Humbert. Of dwarf, sturdy habit, large leathery leaves. Flowers orange scarlet of large size.
Statue of Liberty. Tall, vigorous grower, large orange scarlet flowers.

## GILT EDGE VARIETIES

S. D. Crosy. Dwarf habit, crimson; scarlet border, golden yellow.

## YELLOW FLOWERING

Florence Vaughn. Golden yellow, spotted scarlet.
Yellow King Humbert. Large size flowers, deep rich yellow, dotted red, green foliage.

## GIANT ORCHID-FLOWERING CANNAS

A distant race of Cannas, noted for the immense size of their orchid-like flowers, often 5 to 7 inches across.
Louisiana. 6 feet. Very large, beautiful vivid scarlet orchid-like flower often measuring 5 to 6 inches across. Foliage a glossy green.
Wyoming. Bronze foliage, large flowers, golden orange.


## CARNATIONS

Plant in the open ground as soon as the ground can be worked in the spring. If wanted to flower during the summer and fall, as soon as the flower shoots appear, tie to small stakes; if wanted for winter blooming, the flower shoots should be pinched off until about the middle of August; by that time they will have made very strong, bushy plants. Take up and pot before September first and keep shaded and close for a few days, when they will be ready for removal to the conservatory or window where they are to flower.

Our collection contains the best varieties grown.
Enehantress Supreme. A splendid light pink, deepening toward center.
Edna. Medium size, intense bright scarlet.
Matehless. Fringed white, Dwarf, sturdy grower.
Pink Matchless. Strong grower, deep rosy pink.
Rose Pink Enehantress. Clear, glistening pink.
Benora. Clear white, penciled and flaked scarlet.
Harvester. Tall grower. One of the best whites.
Betty Lou. Clear, dark pink, very prolific.
Price of Small Plants. For growing for next winter's bloom, 15 cents each, 4 for $50 \mathrm{c}, \$ 1.50$ for 12, large size plants in fall, 25 c each, $\$ 2.50$ per dozen.
spectrum. The best scarlet, large heavily fringed flower. Very prolific, 20c each.
Radiolite. Strong, stiff stems, brilliant scarlet. 20 c each.
North Star. A beautiful, clear yellow. Very fine. 20 c each.

## SPECIAL OFFER

One each of 12 best varieties for $\$ 1.50$ including several late introductions.

## CARNATIONS FOR SUMMER BLOOM

This year we shall have a fine stock of plants, suitable for out door summer bloom, of best varieties suitable for that purpose. State varieties wanted. 20 c each, 3 for 50 c . This does not include the new varieties.

## CALLAS

Dwarf Calla, the Godfrey. It far surpasses the common variety in freedom of bloom. Snow white and of perfect form. Blooming size, 25 c each; large plants, 50 c each.
Aethiopiea or eommon calla. Excellent houseplant, requiring an abundance of water during its growing season. Strong plants, 20 C 30 c and 50 c each, according to size.

# CUPHEA TRICOLOR (Ladies Cigar Flower) 15 Cents 

## CENTUREA

Gymnoearpa (Dusty Milfer). Fine for edging beds, 10 c each, 75 c a dozen, $\$ 5.00$ per 100 .

## CROTONS

Crotons are among the finest decorative plants. The leaves are more or less veined and margined and sometimes entirely variegated with shades of yellow, orange and crimson. They like heat, sunshine and moisture. Large size 75c each.

## MARGUERITE OR PARIS DAISY

Always in demand because of the many uses to which they are adapted. One of the most satisfactory plants in cultivation, being easily grown.
Queen Alexandria. Is the only large-flowering pure white Daisy, with double, semi-double and single flowers on a single plant at one time. Flowers averaging $21 / 2$ to 3 inches in diameter. 25 c each; large size 40 c and 50 c .
Yellow Marguerite. (Queen Belgiums), 15c each, large size 25 c and 50 c .
Small White Variety. Very free bloomer, fine for boxes and baskets, 15 c each, 4 for 50 c ,

TRADESCANTIA (Wandering Jew)
Fine for hanging-baskets, vases, etc. Easily grown if given plenty of water.
Multieolor. Foliage brightly marked and striped white, pink, bronze. 10 c each.
Sopens Vittata. Leaves bright green, striped with creamy white. 10 c each.

## ENGLISH DAISY

Beautiful little border plants, which bloom through the summer when planted in a shady situation.
Double Pink and Double White. 5 c each, 50 c per dozen.

## DRACAENA INDIVISA

Beautiful window and green house plants, thriving in a warm, dry room. Should have their leaves sponged off once or twice a week. For general decorative purposes, this is one of the best plants we know. It is of graceful habit and an exceedingly rapid grower and is not affected by the sunshine, drought or storm. it forms a palm-like tree and does equally well either indoors or in the open ground; is especially suited for center vase, baskets and window boxes. Small size 25 c ; larger size, 50 c and 75 c each.

## FORGET-ME-NO'S (Myosotis)

These quaint, neat, low-growing plants love cool, moist soil, and, like pansies, bloom most freely in fall and early spring, producing starlike light blue flowers. 1Uc each, 75 c per dozen.

## FEVERFEW

One of our finest bedding and vase plants, giving an abundance of double white flowers, one inch across. $10 \mathrm{c}, 20 \mathrm{c}$ and 30 c each, $\$ 1, \$ 2$, $\$ 3$ per dozen, according to size.

## CHRYSANTHEMUMS



The Chrysanthemum is, without doubt, the queen of autumn flowers. Their large blossoms of every character and form attract the attention of all who are interested in flowers. We are continually adding new varieties to our large stock, and offer the cream of the best standard sorts of fine, well-grown plants.

## EARLIEST VARIETIES

## LARGE FLOWERING

Golden Glow. The earliest yellow variety Smith's Advance. The earliest large white Smith's Enchantress. The best early pink. Tints of Gold. Bronze and yellow, compact. Betsy Ross. Fine dwarf, early white.

## MIDSEASON VARIETIES

## LARGE FLOWERING

Golden Queen. An improved Golden Glow. Ancelo. Very early pink.
Sunglow. Of immease size-incurved yellow. Richmond. Large, incurved, clear yellow.
Alice Ibyron. Incurved white, dwarf habit.
White Chieftain. Of large size, incurved.
Pink Chieftain. The loveliest pink of them all. Chas. Razier. Tall grower; pure white.
Golden Glory. Very large incurved, dark yellow.
White Perfection. Similar in form to White Chieftain, but larger.

## CAP VARIETIES

Lilac Cap. Bronze Red Cap. White Cap. Especially suitable for pot culture, as they grow dwarf and bushy; flowers double and good size.

## LATE VARIETIES IARGE FIOWERING

Patty. Light pink, Japanese in form; dwarf. Celcbration. A golden Eaton, fine.
December Queen. Ball-shaped Japanese white Mrs. E. A. Seidweitz. Incurving, deep pink.
Whittier. Golden yellow, wonderful finish.
Golden Mistletoe. Incurved, golden yellow.
Mistletoe. Light pink, turning almost white. White Mrs. Seidweitz. Incurved, pure white. Midnight Sun. Dark yellow, strong grower. Golden Chadwick. A large Japanese yellow. Adrians Pride. Very brilliant golden yellow. Perfect variety.

## POMPONES AND ANEMONES

The variety of Pompones are now so varied both as to time of flowering and color and size that they are rapidly taking the lead with the amateur.

Are very easily grown, require only good pinching back early and the large variety of color and form make them prized very much by the amateur grower. They are practically all hardy, but will not often bloom outside in this locality.
Sunshine. A beautiful new yellow Anemone several rows of petals, latc.
Golden Menza. Large single, yellow
White Menza. Large single, white.
Bronze Menza. Clear bronze, single.
Bronze Boty. Dark bronze, good size flower.
Lillian Doty. Very full round flower. Clear white, sometimes changing to pink.
Crawford Pink. Semi-double, fine pink.
Juliana. Early, very double, light yellow.
Mrs. Beau. Late bronze with yellow center.
Golden Lida Thomas. Late, clear yellow
Hilda Canning. Late, bronze red, fine habit.
Pink Lillian Doty. Same as the white except in color. Early
Firebird. Best early red
Primrose. Anemone, well built flower, very double; light yellow; dwarf habit
Dusky Maid. A very large, late semi-double bronze. Very fine.
November Goli. Of large size and fine habit. Large clear light yellow.
December Gold. One of the latest of the pompones. Deep golden yellow, solid flower.
Mrs. G. W. Wickersham. One of the best large mid-season white
Chicago Pearl. Large, late white
Mrs. 'ricker. Very early, bright yellow
Godfrey's Perfection. ..Late, white anemone flowered, fine for pot plants.
Jack Bannister. Very early, yellow, large size. White Wings. Best early white.
Capt. Cook. Tall grower, a lovely shade of lavender pink.
Mrs. H. Harrison. Very light early pink.
Mary Pickford. Very dainty flesh color, dwarf habit.
Glory of seven oaks. Very early deep yellow.

## SPECIAL OFFER OF POMPONES

Our collection is so large: (we have many varieties not listed), we offer 15 different varieties for $\$ 1.00,32$ for $\$ 2.00$.
(Except Noted)

## PRICES OF ALL CHRYSANTHEMUMS

Small plant in spring, 10c each, \$1 per dozen. Or selections, 15 for $\$ 1.00, \$ 6$ per 100. Large size in the fall, $50 c, \$ 1.00$ and $\$ 1.50$ each.

## FICUS ELASTICA

## (India Rubber Plant)

This has become a general favorite as a house plant because the large shining green leaves endure the dry air of a living room as well or better than any other plant. \$1 each; $\$ 1.50$ each; $\$ 2.00$ each.


## FUCHSIA (Single)

This old favorite is surely coming back. Are very fine out doors if in partial shade and given plenty water on foliage.
speciosa. Very early bloomer. Tube and petals light rose.
Charming. Corolla pink; sepals purple. Early and free.
Black Prince. Sepals bright carmine, corolla light rose.
Little Beauty. Very dwarf flowers, dark purple center, very free flowering. The best of all.
Irwin's Giant Pink. The largest of all, strong grower.
Swanley. Cream and pink drooping habit.

## FUCHSIA (Double)

Jupitor. Sepals rich scarlet, corolla rich royal purple.
Mrs. E. G. Hill. Corolla clear white, strong grower.

Phenomenal. The largest double purple.
Price of Fuchsias. 25 c each, 5 for $\$ 1.00$; larger size 50 c and $\$ 1.00$. Specimen Plants $\$ 2.00$ each.

## HELIOTROPE

Universal favorites on account of their delightful fragrance. They flower equally well as bedding plants in summer or pot plants in winter.
The Queen. Dwarf habit; flower royal purple, with distinct white center.

Snow Wreath. The nearest approach to snow white we have in the Heliotrope.

Lemoines Mybrids. Of wonderful size and coloring. Shades of lavender and blue.

Price of Heliotropes. Small plants 15 c each, 4 for 50 c ; larger plants, 25 c and 50 c each.

JAPAN AIR PLAN'N. Similar to a very fine feathery fern; very odd; live without water or soil; should be hung up in a little vase. 25 c each.

WIRE BASKETS. For Sword Ferns and for porch use, $35 \mathrm{c}, 50 \mathrm{c}$ and 75 c each.

MOSS. For lining same, 35 c per basket.
JARDINIERS. We carry a splendid assortment of fancy kinds, $50 \mathrm{c}, 75 \mathrm{c}$ and $\$ 1$. 12 to 16 inches across, $\$ 2$ and $\$ 2.50$ each.

FERN DISHES. Several kinds both in glazed and Rockwood ware, $75 \mathrm{c}, \$ 1$ and $\$ 1.50$ each.

## FERNS

Dware Boston Fern. Teddy, Jr. A dwarf type, of the Roosevelt, fronds broad and beautifully tapered and are of wavy appearance. A beautiful fern and well worthy of trial. 25 c $50 \mathrm{c}, \$ 1.00$ each.
Ostrich Plume Fern. (Whitmani). Unquestionably the most valuable type yet introduced. Of compact habit, the pinae are deeply divided, giving the plant a very graceful appearance. Small plants, 25 and 50 c each; strong, 5 inch pot plants, $\$ 1$ each; extra fancy specimens, $\$ 1.50, \$ 2.00$ and $\$ 3.00$.

Boston Fern. The most popular house plant in cultivation. In well known specimens, the fronds attain a length of 6 or 7 feet like plumes arching over in a most graceful manner. A very fine plant for hanging pots or baskets or window boxes in the summer, and conservatory in the winter. First size, 15c each, 50 c for 4 ; second size, 25 c each, $\$ 1$ for 5 ; third size, 50 c each; fourth size, $\$ 1.00$ each. Beautiful specimens, $\$ 2, \$ 3$, and $\$ 4$ each.
Nephrolepis Schlozil. Very dwarf crested variety of Whitmani variety of sword Fern, $25 \mathrm{c}, 50 \mathrm{c}$ and $\$ 1.00$.

## FERNS FOR DISHES AND THE HOUSE

We have a good stock of the best growing varieties suitable for fern dishes and single pots in the home in the best of the easily grown varieties. Small plants suitable for fern dishes, 15 c each, 4 for $50 \mathrm{c}, 9$ for $\$ 1$; larger size for specimen plants, 25 c and 50 c each.
Adiantum Cuneatum. The popular fine foliage Maiden Hair, 25 and 50 c .
Holly Fern. A compact growing heavy leaved fern of beautiful form and habit. $25 \mathrm{c}, 50 \mathrm{c}$ and $\$ 1.00$ each.

## HARDY FERN

They do best in a partially shaded situation, as on the north side of a house. Ready in May. Tall Growing Brakes. 30 c each, $\$ 3.00$ per doz.


Whitman!


## GERANIUMS

The Geranium is the most popular plant for bedding purposes, and deservedly so, as they continue to bloom profusely in the hot summer months when other plants are scorched by the sun and dry weather. The new double varieties bloom as freely as the single and make as fine bedders, being more durable.

Our list of flowering Geraniums will be found complete. We have taken great care in selecting the different varieties showing characteristics of their own.

The varieties listed are the best bedding varieties on the market today. They are the best there is for basket, window box and bedding outside.

## HOW TO HAVE A GOOD BED OF GERANIUMS

Plant in medium soil, not too much sand or manure. See that they are in a bright, sunny place. After they once become established do not over-water as this will have a tendency to make them go to leaf growth; when weather becomes very hot a light mulch is beneficial. Always keep soil around plants stirred to a depth of at least one inch. Keep plants free from all old flowers and leaves and if any of the plants become ungainly, pinch off ends of long shoots.

SPECIAL NOTICE-have your Geraniums shipped by express-it takes a long time for them to get over mailing.

## SCENTED GERANIUMS

Exceedingly useful on account of their fragrant foliage.
Skeleton Leaf Rose. 25 cents.
Large Green Leaf. Sweet scented, 15 c and 25 c each.

Dale Park Beauty. Flowers similar to a Pansy Geranium. Deep lilac color; foliage fragrant. 25 c each.

## BORDER GERANIUM

Madam Sallcroi. Leaves from 1 to 2 inches in diameter; plant is quite dwarf, growing in dense, round masses quite rapidly. Leaves green with margins of pure white; valuable for baskets, vases and for second rows in bedding designs, 10 c each, 25 c for 3 ; $\$ 1$ for 12; $\$ 6$ for 100 .

## VARIEGATED SILVER LEAF VARIETIES

Madam Pollock.. Green disc, bronze zone, edged silver, 30 cents.

## IVY-LEAVED GERANIUMS

They are the grandest of all house plants, or for baskets or vases. They can be grown to droop or climb, as desired.
Bouble Red. Bright cherry red.
Joan d'Arc. Perfectly double; flowers white.
Madam Thibut. Beautiful rose pink, very large trusses.
Price of Ivy Geraniums. Small plants, 20 c each, 3 for 50 c ; large plants, 30 c .

## BEST STANDARD SINGLE VARIETIES

The following are the best varieties on the market today. They are the best there is for basket, window box and for bedding outside.
Alice Rothchili. Very large, light pink.
Snow Queen. Single pure white.
Mrs. E. G. Hill. Salmon pink, very good bedder.
Telegraph. The foliage is dark green with heavy zone; flowers reddish deep orange.
Clifton. Intense scarlet. Free bloomer.
Granville. Deep rose pink.

## BEST STANDARD DOUBLE VARIETIES

Jean Viaud. Semi-double, of largest size; pure soft pink with two white blotches.
S. A. Nutt. The best of all rich, dark crimson varieties. Of perfect shape and large size.
Helen Mitchell. An improved A. Richard. Semidouble, orange scarlet. A grand bedder.
Beaute Poitevine. Semidouble salmon pink, dwarf grower.
E. Blanck. Dark wine, almost purple. A very distinct and striking color. 20 c .
Improved Poitevine. Taller grower than Beaute Poitevine, clear salmon pink, early bloomer.
Improved Countess. Deep pink, graduating to salmon toward the edges, dwarf habit.
Ruby. Dark wine color, dwarf grower.
Rosalia. Tall, strong grower. A purplish crimson, very showy bedder.
Mrs. Curtis. Light clear scarlet, upright grower.
American Beauty (new). Dwarf habit, color deep majenta pink. Very prolific, very much admired, 25 c .
Mad Buckncr. Very large white.
Red Barney (new). Dwarf habit, very free flowering, light clear red.
Mrs. Gloede (new). Rosy cerese, very prolific, fine our door.

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## Pelargonium or Lady Washington Geraniums

Showiest mass of bloom produced on any soft-wooded plant that we have. The flowers are of good substance, beautifully ruffled and fluted while the colors are perfection in gorgeous shades and markings and of great size and much better bloomer than the older varieties.

Easter Greeting. The new species is the earliest of all Pelargoniums with enormous florets and clusters having light green foliage and of dwarf robust growth. Blooms from March until fall. The flowers are of a fiery amaranth red with five regular shaped spots.
Swabian Maid. A sort of Easter greeting, reddish carmine with five large black blotches bordered purplish carmine.
Prince Bismark. Very dark crimson, blotched black.
Luck Beeker. Very similar to Easter greeting. Color rosy pink.
Gardener's Joy. Enormous clusters, apple blossom pink, two upper petals blotched carbon brown.

## PRICE OF PELARGONIUMS

Small plants, 25 c each; larger size 50 c each; specimen plants, $\$ 1.00$ each.


## Pelargonium

## PANSY GERANIUMS

Mrs. Layal. The flowers are of medium size and have white throat. Each petal is shaded toward the center with a rich lavender pink and a dark maroon blotch in the center; is of easiest growth, dwarf in habit and literally covered with flowers, 25 c and 50 c each.

## LANTANA

Quite ender. They are strong-growing and very free-flowering. Valuable as bedding: plants, standing the sun very well; also good for planting in pots. 20 c each. Large size 30 c and 50 c .
Aurora. Strong grower, yellow.
davil. Purest whice, a most beautiful flower. L. L'oitevine. Beautiful rose, rather dwarf.
fadiation. Brilliant red, center orange.
weeping. A beautiful trailing variety, very desirable for planting in hanging baskets, vases, pots or open ground. bears an immense profusion of lovely clear pink flowers from early summer until late in the fall.

## HIBISCUS

Rapid-growing tropical shrubs with rich scarlet blossom-fine for summer bedding. 25 c each; larger size 50 c .

## IVIES

English. An old favorite vine; hardy in the south, but will not stand our lowa winters. Amber shaded Apricot, 20c each.
Kenilworth. An old faniliar trailing ivy. Perhaps the best for shaded places or rooms where the light is not strong. Hach 10 c .
Parlor. Well known lvy which is very popular as a plant for hanging baskets and vases. Easily grown. Each $10 \mathrm{c}, 3$ for 25 c ; large 25 c each.

## MOONFLOWER

Strong-growing climber reaching a height of 40 feet by October 15, if planted in rich ground, exposed to the sun.
Winite. (Ipomoea noctoflora.) Flowers 5 inches in diameter and pure white, with five pointed star in the center, 25 c each.
Bhe. (Leari.) Flowers deep azure blue 4 inches in diameter. Very pretty. 25 c eac

## A Select List Of Best Dahlias

In case we are sold out of any variety Dahlia we will substitute another variety same color and type.

Always stake your Dahlias as soon as they are tall enough, using good stout stake at least 4 feet high. In the fall, after hard frost, cut the tops off within 3 inches from ihe ground, take up and store in a cool cellar free from frost.

SPECIAL OFFER ON DAHLAS. WE have at fine lot of best named varieties that did not bloom early enough last year to true up. We offer them in assortment divided elumps-7 for $\$ 1.00$. They will give you satinfaction, as they are not only eheap, but they are valuable sorts.
David Harum. Bright orange scarlet with crimson shadings.
H. Patriek. Waxy white. (Decorative).

Jack 1Rose. Rich velvety crimson. (Decorative). Mina IBingle. Largest size rich glowing scarlet. Sylvia. White shading to pink.
Jack's Diseovery. White, mottled violet rose. Deliee. Beautiful soft rose pink.
Aurora. Delicate rosy apricot, shaded lighter. (Cactus).
J. H. Jaekson. Velvety blackish maroon (cactus).
Marjorie Castleton. Soft pink (cactus).
A. D. Livoni. Beautiful soft pink. Quilled petals.
Robert Broomfield. Pure white (Show).
Yellow Duke. Pure canary yellow.
Price of Named Dahlias, 30c each, 4 for $\$ 1.00$.

## BEDDING PLANTS

The Following Are Especially suited For Bedding: Acalpha, Alternanthera, Alyssums, Dahlias, Daisies, Feverfew, Forget-me-nots, Heliotrope, Lantanas, Marguerites, Pansy, Pettunia, Achryanthus. Also seedings as quoted.
The following Are Especially Adapted For Vases and Window Boxes: Alyssum, Asparagus Sprengeri, Crotons, Dracaena, Geraniums, English Ivy, Tradescantia, Vincas, German Ivies.

In the following list will be found those especially suited for bedding, space not permitting a more general description in body of catalogue.

Alternantheras. Red and yellow, 60c per dozen, $\$ 4.00$ per 100 .
Achryanthus Emersoni. Unexcelled for bedding, rich red solid color, 75 c per dozen, $\$ 4.50$ per 100 .
Achryanthus McNalli. White and green. 75c per dozen.
Cuphea. Ladies' Cigar plant, 10 c each.
Centurea Gymnocarpa (Dusty Miller). Fine for edging beds, 10 c each, 75 c per dozen, $\$ 4.50$ per 100 .
Lobelia, Crystal Palace. Dwarf blue. Fine for borders; stands sun and heat well. 10 cents each, 75 c per dozen.
Lobelia Gracilis, Blue and White. Trailing suitable for baskets of window bordering. 10c each, 75 c per dozen.
Pyrethrum or Gold Feather. For bordering beds, keeps its color throughout the summer, $5 c$ each, 60 c per dozen.
Caladium Esculentum. For center beds. Started in pot, 30 c and 50 c each.
Those wanting large guantities of bedding plants, such as Geraniums, Coleus, Alternanthera, Cannas, ete., will do well to submit their lists to us before buying.

## GREENHOUSE PLANTS

General list, in which, owing to limited space, we arg obliged to omit descriptions.
Pilea. (Artillery Plant). 10 c and 20 c each.
Lobster Cactus. (Christmas Cactus). 25c each.
Cobea Scandens. A grand climbing plant for porches; purple or white cup-shaped flower, 25 c each.
Cyperus Altermifolius. (Umbrella Plant). 15c 25 c and 50 c.
Cineraria. Large flowering plants. February, March, April delivery only, 50 c and 75 c .
Impatiens Sultani. 10c each, $\$ 1$ per dozen.
Madeira Vine. 5 c each, 50 c per dozen.
Stevia. Beautiful sprays of small white flowers; blooms in the fall. 10c each.

## SEEDLINGS SUITABLE FOR BEDDING

We annually grow a large quantity of seedlings for our own use. Nearly all this stock is pot grown and especially suited for immediate effect. Ali pot grown and will give results.
Hardy Dianthus. $\$ 1.00$ per dozen.
Annual Chrysanthemum. $\$ 1.00$ per dozen.
Dwarf Calendulas. $\$ 1.00$ per dozen.
Zinnias. Tall kind, $\$ 1.00$ per dozen.
Zinnias Dwarf. $\$ 1.00$ per dozen.
Snapdragon. Best kinds assorted colors, 3 inch pot grown, $\$ 1.00$ per dozen.
Stocks. $\$ 1.00$ per dozen.
Pansies. 60 c per dozen.
Larkspur. Annual, $\$ 1.00$ per dozen.
Cockscomb. $\$ 1.00$ per dozen.
Asters. Finest assortment of kinds and colors. 50 c per dozen, $\$ 3.50$ per 100 .
Candy Tuft. White, 50 c per dozen.
Mignonette. 50 c per dozen.
Petunia Giant California. $\$ 1$ and $\$ 2$ per dozen.
Petunia Rosy Morn. $50 \mathrm{c}, \$ 1$ and $\$ 1.50$ per doz.
Ricinus (Castor Oil Beans). 25c each, 5 for $\$ 1.00$. Large size, 35 c each, 3 for $\$ 1$.

## VEGETABLE PLANTS

Tomato. Best early and late varieties. Not transplanted 25 c per dozen. Transplanted 50 c per dozen. Extra large pot grown $\$ 1.00$ per dozen.
Cabbage. Early varieties, not transplanted, 20c per dozen. 3 dozen for 50 c .
Cabbage. Late varieties, not transplanted $\$ 1$ per 100 .
Egg Plants. 50c per dozen.
Pepper Plants. 50 c per dozen.
Sage Plants. Pot grown, 5c each, 50c per doz.


## STANDARD COLLECTION OF EVERBLOOMING ROSES

These Roses are especially suited for summer bedding where large quantities of blooms are wanted. Are not hardy in this climate.

Bon Silenc. Bright cherry crimson; strong vigorous grower; wonderful bloomer.

Duchess de Brabant. Light rose, heavy, shading of amber and crimson.

Gruss an Teplitz. Richest scarlet, shading to a velvety crimson; larger than Hermosa.

Hermosa. Rosy Pink. An old garden favorite.

Mad. Cecil Bruncr. Popular baby pink rose, comes in clusters, used largely for corsage.

## COLLECTION OF TEA ROSES

The flowers are much larger and more perfect than the preceding list but not in such quantity.
Madam Cochet. Rich healthy foliage, longer stout stems, extra large and full. Bright rose.
Mad. Butterfly. A glorified sport of Ophelia, a wonderful shade of old gold, orange and yellow.
Kaiserine Aug. Victoria. Best summer bloomer white.
White Killarney. Identical with pink, except color, which is pure white.
Columbia. The Rose of all Roses, beautiful, clear, glistening pink, exceptionally strong grower, long stems, keeping quatīties are very good. One of the best summer flowering roses.
Premier. Deep rose pink and very free flowering. Large size, good keeper.
Mrs. Coolidge. Similar in growth with Ophelia. Color, clear golden yellow.
Commonwealth. Strong, rugged grower, very dark pink. A strong grower and splendid summer bloomer.
American Legion. A wonderful grower and producer. A beautiful light, clear red.
Sensation. Very large pointed bud. Strong grower, a rich velvety crimson.
Templar. Is not a big rose but is a wonderful bloomer. Very free, dark rich red.
PRICES OF ALLI TEA AND EVER-BLOOMING ROSES
Except where noted, first size, 15 cents each, $\$ 1.50$ per dozen; second size, 25 cents each, $\$ 2.50$ per dozen. Our selection, ten strong plants from 3 -inch pots, especially suited for summer bloom, for $\$ 1.75$, by express. These will give you more satisfaction than $\$ 3$ invested in cheap little roses.

## BABY RAMBLERS

All perfectly hardy and wonderful blooming qualities. Grow about 24 inches high, are ideal for bedding out as they flower almost continuously. Flowers in clusters like Crimson Rambler.

Pink Baby Rambler Dorothy. Clear rosy pink, equal in growth to the red.
Erna Teschendorf. Plant vigorous, foliage dark and glossy. Flowers rich crimson.
Jessie. An ideal Rose, possessing bright green foliage exempt from mildew, with a bushy branching growth; bright' cherry crimson.

Edith Cavel. Bright erimson.
Ellen Paulsen. Dark pink.
Baby Tausendschoen. Similar to the climbing variety, its charm lays in the variable coloring, changing from white to shades of pink.

## PRICE OF BABY RAMDLERS

Medium size, 50c each; large specimens, $\$ 1.00, \$ 1.50, \$ 2.00$ and $\$ 3.00$ each.

We have them in bloom in larger sizes at this price for Easter, Decoration Day and Mother's Day.

## BENCH GROWN ROSE PLANTS <br> Ready May 1st to 10th

Columbia, American Legion, Commonwealth, Gold Mine, Butterily, Premier, Sensation. Large two and three yearold plants. If cut back hard and planted early in season will give you a wealth of bloom, and the price is very reasonable. 25 c each, $\$ 2.50$ per dozen, $\$ 18.00$ per 100 .


Baby Rambler

## HYDRANGEA

These beautiful shrub plants are valuable for lawn or porch decorations when planted in pots or tubs. The large clusters of flowers resemble those of the Snowball. being larger and remaining on the plant from two to three months. Thomas Hogg. Large pure white, free bloomer. Otaska. Bright pink. Sometimes tinted blue; dwarf, sturdy habit; profuse bloomer.
Avalanch. A splendid large white.
E. G. Hill. Of immense size, beautiful pink.

We also have a number of best early French varieties in larger sizes. State color wanted.

## PRICE OF HVDRANGEAS

25 c each; larger size, 50 c .
Specimen plants in bloom during spring and early summer, $\$ 1.00, \$ 1.50, \$ 2.00$ and $\$ 3.00$ each.

## THE CARDINAL CLIMBER <br> A NEW TENDER CLIMBER

Very strong grower, beautiful fern-like foliage literally covered with a blaze of fiery cardinal red flowers, from mid-summer till frost. 25 c each, 5 for $\$ 1.00$.

## CYCLAMEN

Giant Flowered. Most beautiful and decorative of all pot plants, for winter and spring blooming. Foliage broad, massive and graceful, of dark green, beautifully variegated with silver and rose. The flowers are carried on long stems and produced in profusion for several months. First size, separate colors, suitable for next winter's bloom at 25 c each. Large size in fall, $\$ 1, \$ 1.50$.


Vinea with Draciana Indivisa in center.

## PALMS

Kenita Belmoreana. An elegant species in which the Pinnas are beautifully curved and reflexed. One of the easiest to grow in cultivation. Nice plants $\$ 1$ each; large size, $\$ 2$, $\$ 3$ and $\$ 5$ each.
Kenita Forsteriana. Similar to the preceding, but taller and more robust. Nice plants, $\$ 1$ each. Large size. $\$ 2, \$ 3$ and $\$ 5$.
Areca Lutesens. A most elegant palm, $\$ 1$, $\$ 2$ and $\$ 3$ each.
Latania Borbonica. (Chirese Fan Palm,) One of the most desirable for general cultivation. Especially desirable for center vases, etc. \$1 and $\$ 2$.
Phoenix Rnebleana. Dwarf feathery growth. Very suitable for center of fern dishes. Takes the place of cocoa palm and easier to grow, 75 c and $\$ 1.00$.

## PANSIES

The Pansy begins to blonm in February and continues until late in the fall. Should be placed in very rich soil and watered freely. We offer a fine collection of carefully grown, from nots, that are sure to give satisfaction and bloom freely.
Our Special Mixture. Containing a fine mixture of all varieties. 60 c per dozen, $\$ 4.00$ per 100.

## SALVIAS

The Salvias now rank with the geranium in importance as a bedding nlant. These French varieties are especially valuable on account of their dwarf and compact habit, and coming into bloom in mid July.
Clara Bedeman. Tall, upright grower.
Fireball. Dwarf compact habit, very free flowering. Flowers brilliant scarlet.

## PRICE OF SAIVIIAS

First size, 10c each, \$1.00 per dozen. \$6.00 per 100. Second size, 15c each, \$1.50 mer dozen, \$10 per 100. Third size, 25c each, $\$ 2.00$ per dozen; $\$ 16$ per 100.

## VERBENA

Ts one of the prettiest and most popular of the flowering plants suitable for forming beds on the lawn. It commences to flower and spread from the first day the plants are set until late in the autumn. Colors are white, blue, purple. pink. rosy, crimson, striped. 75 c per dozen, 4 for 25 c .
Verbena Beauty oxford. A very large, rosypink variety. 10 c each, $\$ 1.00$ ner dozen.
Helen Vilmot. Salmon pink. Large size 10 c each, $\$ 1.00$ per dozen.

## SANSEVIERA ZEYLANCA

The leaves grow to a length of 3 to 4 feet and are beautifully striped crosswise, with broad white variegation on a dark green ground. 25 c each; large size, 50 c each.

## VINCA

This great window-box and hanging-basket plant increases in popularity each year.
Major Variegata. A beautiful variegated trailing plant. Leaves glossy green, broadly margined with creamy white; flowers blue. 15c and 25 c each, $\$ 1.50$. $\$ 2.50$ per dozen. Extra large. 40 c each, $\$ 4.00$ per dozen.
Green Variety. Similar to the variegated, but leaves beautifully dark green. 10 c and 20 c . $\$ 1.00$ and $\$ 2.00$ per dozen.
Hardy Green Vinca. Very suitable for grave use, 15 c each, 4 for 50 c .
Vinca Flowering. Pink and white, blooms all summer. Fine for out door bedding. 10 c each, $\$ 1.00$ per dozen; large size 20 c each, $\$ 2.00$ per dozen.

## VIOLETS

Mrs. C. W. Fry. Long stems and large flowers, deep blue. Very prolific, 15 c each.

## SMIIAAX

There is no climbing plant in cultivation for winter use that surpasses this in the graceful beauty of its foliage. Of no use outside in summer. 10 c each; large size 20 c each.

## HARDY ROSES-A Selection of the Best

Knowing that there is a greater loss of Hardy Roses than any other dormant plant, it shall be our earnest endeavor to supply our customers with the very best plants possible, guaranteeing them to be in good condition when shipped.

## HOW TO PLANT—VERY IMPORTAN'T

When planting, care should be taken to set the plants deeply, planting them at least two inches below first point or branches and pounding the soil firmly around the roots. Don't crowd the roots, but dig a good, large hole, spreading out the roots; work the soil around the roots and pack firm as you fill the hole. When about two-thirds full of soil, give thorough watering, then when water soaks away, fill up the hole and firm the soil with your boot. Never for an instant expose the roots to the hot sun. If weather is very warm, protect the dormant plants with straw, sacking or other protecting material. until the tops swell, gradually accustoming them to the light and air. By carefully observing above, you will have no trouble to make your dormant plants thrive, where by careless planting and after-care, one-half will die.


Winter Protection for Rose Plants. This may be done with material most convenient at hand, such as leaves, straw, light manure, street sweepings, pine or cedar boughs, etc. Large Rose bushes will stand several degrees of frost and the covering should not be put on until winter has set in.

How to Make Roses Bloom. In the axel of each leaf is a latent bud. Should the long, strong shoots or branches be placed and kept in a horizontal position, each latent bud will produce many flowers. Cut wooden hooks and peg the long straight shoots firmly to the ground. These branches will not only flower early and late, but will make robust wood, which can be treated in the same manner the following spring. Monthly and Hybrid Roses can thus be made to bloom continuously.

Suckers. Always remove any suckers that come up at side of plants-they are from the root graft of the rose, and they will not bloom and only rob the vitality of the plant.

## HYBRID PERPETUAL ROSES

Frau Karl Druschki. One of the finest pure white roses.
General Jacqueminot. Rich, velvety, crimson, changing to scarlet crimson. Very fragrant.
Magna Charta. Extra large, full flowers; very double, clear rose, blushed with carmine.
Mme. Plantier. Grows in bush form, flowers in great abundance in June. Pure white.

Mrs. John Laing. Beautiful soft pink, delicious fragrance; of exquisite shape; very large and double.
Prince Camille de Rohin. Rich, dark velvety crimson, passingt to maroon shaded black.
Ulrich Brunner. It is of a rich glowing crimson scarlet color. Free, continuous bloomer.

PRICE OF HARDY ROSES
Strong, pot-grown, two-vear-old, April and May delivery. 75 c each; $\$ 8.00$ per dozen.

## ROSA RUGOSA

Rugosa Roses are sturdy bushes. 3 to 5 feet in height. and are covered with glossv green foliage and clusters of beautiful single flowers, which emit a fine odor. They hlonm rontinnously and are covered during autumn witn bricht red pods.
F. .I. Grootendorst. Small red flowers in clusters.
Rucosa Rubra. Single crimson.
Sir Thomas Lapton. Snow white.

## PRICE OF RUGOSA ROSES <br> 60 c each, $\$ 6.00$ per dozen.

## HARDY CLIMBING ROSES

Dorothy Perkins. Strong, vigornus growth. Flowers are borne in clusters, of a beautiful shell pink, full double.
White Dorothy Perkins. A seedling of Dorothy Perkins. Magnificent clusters of gleaming white flowers.
Crimson Rambler. Fivervbodv knows this rose. Maønificent and hardy everywhere.
Tansandschon. Means. "Thousand Beauties." The color runs from dolicate rose through shades of bright rose and carmine with white, yellow and other tints.
Dr. Van Fleet. Very dark pink. hardy and splendid bloomer. Flowers of good size.
Mary Wallace. Described as a nillar Rose. making a fine strong. self-supporting plant 6 to 8 feet high. with laree clossy foliace blonming with great freedom in snring and hearing a considerable number of fine buds in summer and fall. Flowers very large, generally exceeding 4 inches across; well formed. semi-double, of a bright clear rose-pink salmon base to the petals.
Paul's Scarlet Climber. No other climbing Rose can compare with this for hrilliancy of color which is maintained until the petals fall. The flowers, a vivid scarlet. are of good size. semi-double, verv freely produced in clusters of from 3 to 20 flowers each on mish branched canes. the nlants beins literally covered from ton to bottom with bloom. Tt is of strnng climbine habit and nerfectly hardy. This is one of the most popular climbing Roses.

PRICE OF CLIMIBING ROSES
Strong two-vear dormant plants, 65c each, $\$ 7.00$ per dozen.

## HARDY PLANTS, SHRUBS, VINES, ETC.

(Ready for shipment April 15 to May 10. Send us your orders. as early as possible.) We carry in stock only the best and most popular varieties of hardy shrubs.

Larger sizes will be shipped by express direct from the Nurseries.
Almond. Double white and double pink. 2 to 3 feet. $\$ 1.00$ each.
Barberry. Japanese (For hedges.) 15 to 18 inch, 25 c each, $\$ 2.50$ per doz. $\$ 15.00$ per 100.18 to 24 inch, 40 c each, $\$ 4.00$ per dozen.
Box Barberry. Grows like box wood, 12 to 15 inches, 50 c each, $\$ 5.00$ per dozen.
Dogwood. Red branches, 2 to 3 feet. 40 c each.
Cottoneaster. (For Hedges) 18 to 24 inches, 35 c each, $\$ 3.50$ dozen.
Duetzia. Pride of Rochester. 2 to 3 feet. 50 c each.
Deultzua Graeilis. Dwarf habit. 12 to 15 inches, 40 c each, $\$ 4.00$ per dozen.
Elder Golden. 18 to 24 inch, 40 c .
Forsythea Fortunei. (Yellow) 15 to 18 inch, 25 c each.
Honeysuckie Bush Rosea. 18 to 24 inch, 35 c .
Honeysuckle Bush Red. 18 to 24 inch, 35 c .
Lilac. Common white and purple. 2 to 3 feet, 50 c each.
Lilac. Best French in white, blue. lavender and purple. $\$ 1.00$ each.
Syrangea (Mock Orange) 18 to 24 inch, 40 c .
Snowberry. White and Red. 18 to 24 inch, 35 c each, $\$ 3.50$ per dozen.
Hydrangea Paniculata. 18 to 24 inch, $60 \mathrm{c} \$ 6.00$ per dozen, 2 to 3 feet, $85 \mathrm{c}, \$ 9.00$ per dozen.
Hydrangea Arboresceus (Snowball Hydrangea) 18 to 24 inch, 60 c each, $\$ 6.00$ per dozen.
Snowball. 18 to 24 inch, 60 c each.
Spirca Antony Waterer. (Red), 12 to 15 inch, $35 \mathrm{c}, \$ 3.50$ dozen. 15 to 18 inch, $45 \mathrm{c}, \$ 4.50$ per dozen.
Spirea Billordi. (Rose), 2 feet, 30 c each, $\$ 3$ per dozen.


SPIREA VAN HOUTI. The most showy of all Spireas and one of the best flowering shrubs in cultivation.

Weigelia Rosea. 15 to 18 inch, 35 c .
Weigelia Candica. (White) 15 to 18 inch, 35 c .
Weigelia Eve Ralkke. (Red), 18 to 24 inch, 60 c .
Privet Amoor. 18 to 24 inch, $\$ 2.00$ per dozen, $\$ 12.00$ per 100 .


HYDRANGEA PANICULATA GRANDIFLOHA

Spirea Van Houti. (Bridal Wreath) 18 to 24 inch, 25 c each, $\$ 2.50$ per dozen, $\$ 15$ per 100. 2 to 3 feet, 40 c each, $\$ 4.00$ per dozen, $\$ 24.00$ per 100 . 3 to 4 feet, 75 c each, $\$ 7.50$ per dozen.

## HARDY CLIMBING VINES

Ampelopsis Engelmanni. 40c each.
Ampelopsis Veitehi or Boston Ivy. 60c each, $\$ 6.00$ per dozen.
Ampelopsis. (Woodbine), 30c each.

Aristoochia. (Dutchman's Pipe) $\$ 1.00$ each.

Bignonia. (Trumpet Vine), 40c each.

Cilastris. (Bittersweet), 40 c each.

Clematis Paniealata. (Small white), 30 c and 50 c each.
Clematis Henri. (White), Jachmanii. (Purple). Mad Ed Andre.,(Red), 75 c each.

Honeysuckle Searlet Trumpet (Red). Halls Japan (variegated) 40 c each, 3 for $\$ 1.00$.

Yellow Trumpet. 60c.
Wisteria. Blue, 50c.
Wisteria. White, 50c.


PEONIES (Divided Roots)
If Sent By Mail Add 5 Cents Each.
Once Planted They Will Last a Lifetime.
Planting. An important point to observe is not to plant too deeply. The roots should be placed so that the crowns (or eyes) are covered with two or three inches of soil. Planting too deep is often the cause of shy blooming.

Plant with the southwest or west exposure.
Plant as early as possible in the spring, as they sprout very quickly. If order is received too late for planting we will hold that part of order and deliver early in the fall.
Dutchess de Nemours. White, 40 cents, Festiva Maxima. Fine white, 50 cents. Fragranee. Light red, late, 40 cents.
Philomele. Near yellow, 75 cents.
Rubra Triumphant. Fine red, large open flower, 60 cents.
Alex Dumus. Very early. Brilliant pink.
Edulus Superba. Very early, mauve pink, silver reflex, 50 cents.
Mad Buequet. Velvety crimson, almost black, midseason, 75 c .

## SPECLAL OFEER

Three Peonies all different, strong roots, for $\$ 1.00$. 12 divided roots assorted varieties unnamed for $\$ 4.00$. This collection is made up of some of the finest varieties that names have been lost and is a bargain for one who wishes to plant a row in the garden-by express at purchaser's expense.

## HARDY PHLOX

N. A. Buehner. Pure white.

Miss Lingard. Very early white.
IRosenburg. Reddish violet, red eye.
C. Hlysee. Purplish crimson.
H. J. Wi.jers. White, pink eye.

Mrs. Chas. Door. Beautiful shade of lavender. Widar. Reddish violet, white margin.
Eclaire. Carmine, light eye.
LaVogue. Mauve, carmine eye.
Rynstroom. Bright pink.
Sunset. Bright pink.

SPECIAL ON HARDY PHLOX
Six strong, 1 year out-door grown, all different for $\$ 1.00,12$ for $\$ 2.00$, not labeled.

## PRICE OF PHLOX

Strong bot grown plants, 20e each; 6 for \$1.00. 1 year old plants 30 eaeh, 4 for \$1.00.

## IRIS GERMANICA

Capriee. Rosy red
Eldorado. Yellowish bronze.
Flavesceus. Pure yellow.
Gertrude. Violet blue.
Koehii. Rich clarett purple.
May Queen. Rose.
Mad Chereau. White veined blue.
Florentine. Creamy white.

## PRICE OF IRIS

Divided roots 20 cents each, 3 for 50 cents; 8 varieties, our selection for $\$ 1.20$.

Japan Iris. All colors mixed, 40 c each, 3 for $\$ 1.00$.

## HARDY PERENNIALS

Asters Hardy. Blue, white or pink, 25c.
Achilea Perle. 25 c each.
Digitalis. (Foxglove), 25c each.
Day Lily. Blue, 25 c .
Gysophilia. Baby breath, 25 c each.
Gaillardia. Grandiflora bronze and yellow, 25 c .
Coreopses Lanceolata. Yellow daisy-like flower, 15 c and 25 c each.
Hardy Chrysanthemums. Shades of white, red, bronze, pink, 25 c each.
Hardy Ferns. Large growing variety, 30 c each, 4 for $\$ 1.00$.
Daisy. (Shasta), 15 c and 25 c each.
Shasta Daisy. (H. \& J.), early flowering variety, 25 c each.
Sweet Williams. Assorted varieties, 20 c each.
Hollyhoeks. Assorted colors, 15c each, $\$ 1.50$ per dozen.
Hardy Pinks. Assorted varieties, 20c each, 3 for 50 c .
Trailing Myrtle. Green, for grave use, 15c each, 6 for 75 c .
Columbine. (Aquilegia), yellow, blue, white 25 c each.
Aquelegia. (Columbine), blue, pink, yellow, 25 c Campanula. (Canterbury Bell) blue, rose, white, 25 c .
Delphinium Belledona. Light blue, 25c.
Delphininm Hellemosi. Dark blue, 25 c .
Delphinium. White, 25 c .
Delphinium. Gold Medal Hybrids. The very finest varieties grown, 25c each, 5 for $\$ 1.00$. Digitalis. (Foxglove), 25 c .
Platyeodon. (Starflower), blue and white, 25 c . Wall Hlower. Mixed, 25 c .
Statice Latifolia. Blue, 25 c .
Scabiosa Japonicas. Blue, 25 c .
Poppy Orlental Ilybrids. (Red), 25c.
Poppy Iceland. Yellow, 25 c .
SHECLAI OFFLSR ON HARDI PEIRENNIALS
Six strong z-year-old for \$1.00; 12 ,itrong : 2 -year-old for \$2.00. All different, just dhe dhing for the home starden.

## Special Collections for Window Boxes, Vases and Hanging Baskets



Porch Boxes, made of Cypress, Painted Green, Bolted together-8 inches deep and 10 inches wide. $2 \mathrm{ft} ., \$ 2.50 ; 3 \mathrm{ft} ., \$ 3.00 ; 4 \mathrm{ft} ., \$ 4.00 ; 5 \mathrm{ft} ., \$ 5.00$.

Vincas, Asparagus Sprengeri and German Ivies, medium sizes for boxes and bas-kets-25c each; $\$ 2.50$ per dozen. Large size, 35 c each; $\$ 3.50$ per dozen.

Boston Ferms-25c, 50c, $\$ 1.00$, and $\$ 2.00$ each.
Petunias-Rosy Morn, Rose of Heaven, Pride of Portiand, (blue), Giant Fancy Mixed, $\$ 1.00$ and $\$ 1.50$ per dozen. Extra large, $\$ 2.50$ per dozen.

Geraniums-All colors for beds and boxes, $\$ 2.00$, $\$ 3.00$, $\$ 4.00$ per dozen.
Daisies-25c and 50c each. Dracena Indivisa-50c and $\$ 1.00$ each.
State size of box-how much you wish to pay-we will send you a collection suitable.
Plant Collections for Vase Use. A For a vase 18 inches across. One Dracaena, 2 petunias, 2 Daisies, 3 Geraniums, 2 Vincas, 2 Asparagus Sprengeri; all strong plants, ready for immediate effect, $\$ 3.00$.

Special Vase Collection. B For a vase 24 to 30 inches across: One large Dracaena or Boston Fern, 3 Petunias, 3 Daisies, 4 Geraniums, 6 assorted vines, for $\$ 4.00$.

Special Porch Box Collection . $\mathbb{C}$ Suitable for 2 ft . box: 2 Boston Ferns, 3 Geraniums, 2 Daisies, 4 Vincas, all strong plants, $\$ 3$. For 3 ft . box, $\$ 3.75$. For 4 ft . box, $\$ 5$.

Special Hanging Basket Collection. D One Dracaena or Fern, 4 Geraniums, 2 Vincas, 2 Asparagus Sprengeri, Moss and wire basket for $\$ 3.25$ by express.

Pots of Assorted Plants. Suitable for lawn and porch use. These pots are made up of Ferns, Geraniums, Vines, Petunias, Etc. Can be easily shipped by express. $\$ 2.00$, $\$ 3.00, \$ 5.00$.

## PLANT AND FLOWER BASKETS

We make up hundreds of beautiful plant and flower baskets, ranging in price from $\$ 1.50$ to $\$ 5.00$ and up. These are very suitable for gifts and are also very appropriate for use on graves at Easter, Decoration Day, Mother's Day, and other like occasions. If taken care of they will keep a long time in splendid condition.


Bed of Castor Beans, Cannas, Pennisetum Longistylum, S. A. Nutt Geranium and Mme. Salleroi Geranium, 10 Feet in Diameter
This shows what can be done if plants are grouped correctly. Extended descriptions and prices will be found under their respective heads.

CENTER-Two Castor Beans.
FIRST ROW-36 inches in diameter, 6 Cannas, 18 inches apart.
SECOND ROW-66 inches in diameter, 18 Pennisetum, 11 inches apart.
THIRD ROW- 96 inches in diameter, 24 Geraniums, all alike, 12 inches apart.
FOURTH ROW-104 inches in diameter, 40 Geraniums, M. Salleroi, or dwarf petunias or Dusty Miller for border, 8 inches apart.
Price for Entire Bed. Small Size Plants- $\$ 9.00$; Larger size plants. $\$ 13.50$.
Larger beds, price on application. In ordering state color of Geraniums wanted.

## Castor Beans-

Small plants $\qquad$ 20 c each, 4 for 75 c
Large plants. 35 c each, 3 for $\$ 1.00$

## Cannas-

Small plants $\qquad$ .15 c each, per dozen, $\$ 1.50$
Large plants $\qquad$ .25 c each, per dozen $\$ 2.50$

Petunias, Rosy Morn or Rose of Meaven. Dwarf for edging, $50 \mathrm{c}, \$ 1.00$, $\$ 1.50$ per dozen.

## Pennisetum-

Strong plants $\qquad$ . .15 c each, dozen $\$ 1.50$
Geraniums-
Small size, 2 in. pots $\ldots .10 \mathrm{c}$ each, per doz. $\$ 1.00$
Medium size, 3 in. pots 20 c each, per doz. $\$ 2.00$ Large size, 4 in. pots 30 c each, per doz. $\$ 3.25$
Geraniums, Mad. Salleroi- $\$ 1.00$ per dozen, $\$ 6.00$ 100.

Petunias. Giant varieties, 10 c each, $\$ 1.00$ per dozen; large size, $\$ 2.00$ per dozen.

## FERTILIZERS AND INSECTICIDES <br> PRICES OF INSECTICIDES <br> FERTHLIZERS

Tobseco Dust. 25 c per pound, prepaid.
Tobaceo Whale Oil Soap. 20 c per $1 / 2 \mathrm{lb}$., prepaid.

Nicotine Paper. 8 c per sheet, 4 sheets 25 c , prepaid.

Volek. Controls scale, mealy bug, white flies, red spider thrips. The best all-around insecticide on the market, $1 / 2$ pint, $60 c$; pint 90 c ; quart $\$ 1.25$, prepaid.

Fertobac. A preparation of tobacco stems used as a top dressing for fertilizer and insecticide, 20 c per pound; 3 pounds 50 c .

Wizard Sheep Manure Makes Plants Grow to Perfection
5 lbs. ......................35c 25 lbs. .................... $\$ 1.25$ 10 lbs. .......................60c 50 lbs. ...................... $\$ 2.00$ 100 lbs. $\$ 3.35$
BONE MEAI,
10e per pound; 6 pounds for 50c.
IBLOOD ANIS BONE
10c per pound; 6 poubads 50c.
SWIF'T'S VIGRIROLE
10e per pound: 6 pounds 50c.
25e pounds $\$ 2.00 ; 100$ liss. $\$ 6.00$.

## WALKER'S PLANT FOOD

Very easily applied, either in powdered form or diluted with water. Small can, 25c; large can 40c; prepaid.

## Bancroft's Money Saving Collection of Popular Plants

These collections are put up for those who want good small plants, yet do not feel able to pay the higher prices charged for those named in catalogs. We sell many thousands of money saving collections yearly, to satisfied customers. Try them. We know you will be more than pleased.

All orders for our Surprise Collections will be acknowledged and entered on our books as received.

We usually commence to send out the collections of Tender Plants about May 1st, and Hardy Plants, the latter part of April. We cannot promise to send them out before these dates. We cannot permit any change in the composition of these collections or in the time of delivery. Always order by letter.

## All collections are strictly our own selection of varieties

Combine your orders, having them shipped by express, and you will be more than pleased with the splendid value you receive. The cost is so small and the extra value of the plants will more than compensate you for the small amount of express charges YOU will have to pay.

## Hardy Plant Collections

## If by mail add $10 c$ each collection for postage

A-Eight Hardy Perennials, all different, 1 year old for $\$ 1.00$.

B—Six small Hardy Perennials, all different, for 50 c .

C-Eight Choice Hardy Phlox, our selection, for $\$ 1.00$.

D-Twenty Pansies. large plants, all ready to bloom, for $\$ 1.00$.

E-Five two-year-old Hardy Roses, pot grown for $\$ 3.50$.

F-Three Peony, our selection, for $\$ 1.00$.
G-One each, Crimson Rambler, Dorothy Perkins, Baltimore Belle, Prairie Queen, Strong two-year-old plants, for $\$ 2.00$.

H-For $\$ 2.00$ we will send 6 Hardy Ornamental Shrubs, our selection of sorts, 2 to 3 feet high.

## Tender Plant Collections

I-12 fine Coleus. Fine plants, all different for 50 c .
J-Nine choice Salvia. Plants from two-inch pots for 50 c . Of 12 from 3 -inch pots for $\$ 1.00$.
K-Six different varieties of the everblooming Cannast for 90 c .
L-Six assorted Bedding Plants for 50 c .
M-Ten fine named varieties Gladioli, all different, our selection, for 60c.
N-Six Carnations, all different shades, for 50 c .
O—Six beautiful Geraniums for 50 c , two-inch pots.
P-Ten fine laroe Rose Plants all ready to bloom, all different. from three-inch pots, for $\$ 1.50$ by express at purchaser's risk. This collection will give you results.
Q-Eight Chrysanthemums, all different, for 50 c . 16 for $\$ 1.00$. All labeled.
$\mathrm{R}-50$ assorted annuals like Larkspur, Zinnias. Asters, Stocks and others. All fine pot grown, ready for immediate results, for $\$ 2.00$.

## SPEOTAL ON HARDY PERENNIAL PLANTS

Those that die to the ground every year.
No money you can invest will give you such pleasure and permanent returns as that you invest in Hardy Plants. Once planted they stay, growing in beauty every year. Our stock of these is large and complete and covers such a wide range of variety that we can select what
will give you a complete succession of flowers the entire summer and fall.

We will make up a collection of 25 Hardy Perennials, all different, for $\$ 3.00$. Strong one-year-old plants.

This will give you a wonderful variety of flowers almost the entire summer.

## SURPRISE COLLECTION OF BEDDING PLANTS

READY AFTER JUNE 1. Every vear we have a surplus of some special varieties of bedding plants, such as Roses, Cannas. Geraniums, etc. Those who have a bed they wish to fill late in the season will find this collection of exceedingly liberal value. Orders booked at any time and filled in rotation in June, $\$ 1$ for $18 ; \$ 2.50$ for $50 ; \$ 4.50$ for 100 , strictly our selection of kinds and varieties.

No $\qquad$
Names and addresses of friends to whom you would like catalog mailed. from

## Joseph Bancroft \& Son

## Lock Box 35, CEDAR FALLS, IOWA



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ADD 5 CENTS FOR BANK EXCHANGE IF YOU SEND YOUR PERSONAL CHECK
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## That Are Coming Back

 Into Popularity Again
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SPECIAL OFFER ON PERENNIALS Twenty fine one and two year old plants, all different for $\$ 2.00$, 45 for $\$ 4.00$, by express at purchaser's expense.
(The old fashioned garden is coming back.)


Hollyhocks

## JOSEPH BANCROFT \& SON


[^0]:    PRICE OF ALL GERANIUMS (Except Noted). Small plants 2 inch pots, $10 c$ each. $\$ 1.00$ per dozen; second size from 3 inch pots. 20c each; \$2.00 per dozen; $\$ 15$ per 100; third size, 4 inch pots. 30c each; $\$ 3.00$ per dozen; $\$ 20.00$ per 100. Extra large for window box and vase use, 40 c each, $\$ 4.00$ per dozen. Specimen Pans $\$ 1.00$ and $\$ 2.00$ each.

