## Historic, Archive Document

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## GREETINGS:

My fourth annual catalog goes to a group of gardening friends to whom I express thanks for continued valued patronage. Those whose names are still being added to my list are welcomed to the circle. To all I wish a happy year in the garden, many pleasures and no regrets-especially because of what may be acquired from me.

I have never attempted to grow bulbs in a large way for the wholesale trade, though some of my stocks are quite sizeable, and am content to remain a hobbyist. Additional varieties are sought each year with as much a view to pleasure as profit-often more so. Outstanding varieties that appeal to me, or come highly recommended by friends whose judgment I value, find their ways to my garden if the appeal is not too greatly outweighed by their prices.

## MY PRICES

My prices are as low as seems possibly consistent with the acquisition cost, growing, cataloging, marketing, etc. Most of my prices will meet the competition of alleged wholesale growers who circulate their price sheets to all who ask-a thing not done in any other trade that I know of. Obviously a single bulb of low priced varieties cannot well be sold, separately packed and labeled at the price per 100 , but where quoted by the dozen I will sell three at the dozen rate. My rates per dozen will approximate the prices of the growers referred to, few of whom are in absolute agreement on prices.

## ADVERTISING

Advertising in garden publications this year will be extremely limited. I am relying chiefly on you who receive the catalog at time of issuance and your friends whose names you might be so kind as to send me. The sending of names of persons actually interested in such as I have to sell will be rewarded in the extras sent you with your orders. Try me and see.

## QUALITY and GUARANTEES

In common with the trade I make no guarantees of the results of your planting. All my bulbs in all stages, from planting to shipping, receive my personal handling. No hired help to mix them. Those sold are of best quality and pure stock. All errors as to varieties will be rectified. Oregon grown bulbs are hard to beat. When any grower, here or elsewhere, boasts that bulbs grown by him are the best in the world he is-well, we will call it "just advertising."

## TERMS

Cash with order is requested, but will hold orders for delivery not later than March 31st for a deposit of $25 \%$ on orders totaling $\$ 10.00$ or more. All stock offered and orders accepted subject to prior sale.

## SUBSTITCTIONS

When stock of any variety is exhausted no substitutions will be made unless you ask it. You will get the kinds you order or your money back.

## TRANSPORTATION COSTS and SHLPMENT

Bulbs sold will be sent prepaid to any address reached by parcels post in the United States, its territories, and

Canada. Bulbs will be shipped when danger of freezing in transit is past. They may be forwarded to Pacific Coast points about any time. Where weight is enough to make the cost comparable with mail costs, shipments by express may be made with comparative safety throughout the winter.

## DISCOUNTS

At the extremely low prices quoted herein no discounts can be offered for retail quantities.

However, to stimulate early orders an inducement is made for orders reaching me by March 1, 1928. On such orders additional bulbs of your own selection will be allowed thus:

Orders totaling $\$ 5.00$, additional bulbs to the value of $\$ 1.00$. Orders in excess of $\$ 5.00$, select additional bulbs to the value of $20 \%$-one-fifthof your order. Just write your selections at the bottom of your order sheet as "EXTRAS." For early orders less than five dollars I will add stock of my own selection.

## COLLECTIONS

Combination offers, or "collections" never appeal to me because they include much that is not wanted, or varieties that I already have. Such offers have appeared in my earlier catalogs but the response indicated that others feel much as I do about them, so they are now being omitted.

## SIZES OF BULBS

Unless otherwise designated the bulbs listed are No. 1 size, measuring $11 / 2$ inches or more in diameter.

A plan that is becoming increasingly popular is, when planting any variety in quantity, to plant several sizes for succession of bloom. Smaller size bulbs will produce blooms later than bulbs of larger dimensions. Then, too, the smaller bulbs being generally in their first year from bulblet stock, will produce strong young bulbs for the next year's planting. The prices of bulbs of newer varieties sometimes causes the prospective purchaser to forego the pleasure of possessing them; in such instances it is a measure of economy to buy smaller sizes when available.

The standard grading by measurements by diameter is as follows:
No. $1-11 / 2$ in. or over. No. $2-11 / 4$ to $11 / 2$ inches.
No. 3-1 to $1 \frac{1}{4}$ inches. No. 4-3/4 to 1 inch . No. $5-1 / 2$ to $3 / 4$ inch. No. 6-Less than $1 / 2$ inch.

There is some fault to be found with this method of grading because some varieties produce relatively few No. 1 bulbs-notably Bengal Tiger, Diener's American Beauty, Jenny Lind. Others make enormous growth, for example: Golden Measure, Opalescent, Purple Glory. No hesitancy should be made in the buying of smaller sizes.

No. 1 bulbs are referred to as large; No. 4 as medium; No. 6 as small.

## ORDER OF LISTING

Varieties are listed alphabetically, according to the principal name. For example, Elizabeth Tabor is to be found under " $T$ ", instead of " $E$ " as in some catalogs.

Before Ordering please read the text preceding,
especially in relation to terms, sizes, shipment, etc.

## ROGUELESS GLADIOLUS BULBS

## Originations $\ni r o m ~ \mathscr{A r o u n d}$ the World-Oregon Grown and Oregon 2uality

## THE VARIETIES

Where quoted per dozen, three or more at the dozen rate.
SACAJAWEA (Pratt)—Indian red with a distinct bronze overcast. Growers from Atlantic to Pacific, and Canada to Mexico, have tried it and I have received much favorable comment on it. At Portland show a man pointing toward one end of the exhibit asked "How much are the bulbs of that one?" "Which one?" I inquired. "The prettiest one you've got"-and he led me to SACAJAWEA.

Here is an apology. When offered for the first time last year it was stated that the price of $\$ 5.00$ for large bulbs would remain the same for three years-and it seemed reasonable to expect that growers making such limited purchases as we could offer would respect that limitation. But I reckoned without my "hosts." The first list out last fall showed a reduction to $\$ 3.50$ in line with a common practice of reducing new varieties at about that rate each year. Of course, every other grower including myself will meet, or has met the reduction. Now to the point: some folks bought bulbs on the conditions stated, and it is up to me to square it. So when shipping time rolls around I will send them additional stock equaling what they bought, plus bulblets, or if that is not satisfactory a $30 \%$ cash refund to equalize last year's price with that of the present. I have no idea what prices will prevail next year, but the present season they are:

| No. 1 bulbs: | Each | $\$ 3.50$, doz. |
| :--- | :--- | ---: |$\$ 35.00$

ALBANIA (Kemp)-A fine white............Each . 06 ; doz. . 50
BADENIA (Pfitzer)-Light clear blue. The richest of its color. Few growers raise it because it does not reproduce rapidly. The color is about the same as Mrs. Van Konynenburg, which is taller in heightand price

Each .75; doz. $\$ 6.00$
BELL, MATTIE (Rooney)-Buff with chocolate veining

Each . 25 ; doz. $\$ 2.00$
BENGAL TIGER (Pratt)-Bright old rose, with darker markings

Each .07; doz. . 50
BENNETT, DR. F. E. (Diener)-Brilliant orange-
scarlet, white throat stripe Each . 30 ; doz. \$2.50

BREAK O' DAY (Bill)-LaFrance pink. Very early. Each . 27 ; doz. $\$ 2.25$

BUNCE, ALLAN V. (Bill)-Livid orange-yellow prim. grandiflorus

Each . 30
BOTHIN, MRS. H. E. (Diener)-Ruffled geranium pink, scarlet blotch ............................ Each .07; doz. . 50
CARDINAL PRINCE (Kund.)-Brilliant cardinal self. Each $\$ 1.00$
CARBONE, J. A. (Diener)-Iridescent orange-salmon, yellow throat ......................................... Each .12; doz.85

CHALICE FLOWER (Kund.)-Ruffled creamy blush white

Each . 20
CHAMELEON (Bill)—Reddish brown, changeable ...... . 25
CLARK, MRS. WM. E. (Fischer)-Light salmon-pink, crimson blotch ................................... Each .14; doz. $\$ 1.00$
COLEMAN, CATHERINE (Coleman)-Large salmon, dark red throat ...................................................... Each . 30
CRIMSON GLOW (Betscher)-Very large crimson. Each .07; doz. . 45
DE POY, ADA (Salbach)-An unusual type of prim., apricot and bronze. ...... Lg., .50; Med., . 25 ; Small, . 12
DIENER'S AMERICAN BEAUTY-Bright American Beauty with creamy throat .............. Each .11; doz.
.70
DOUGLAS, MRS. LEON (Diener)-Begonia-rose flaked flame and scarlet. Blooms very large; a great exhibition type; the kind that neighbors are called over to see.

No. 1, each .14; doz. $\$ 1.00 ; 100 \$ 8.00$
No. 4, each . 06 ; doz. . $50 ; 1004.00$
DIENER, RICHARD (Diener)-Geranium-pink, flaked rose doree, throat yellow and carmine

Each . 12 ; doz. . 80
DUCHESS OF YORK (Dames)-Tall dark purpleblue

Each .15; doz. \$1.00
ERREY, GERTRUDE (Errey)-Beautiful shell-pink from Australia ........Large, .50; Medium, .25; Small, . 1
ELF (Diener)-White, lemon lip-petal. No. 1 and 2. Each . 06 ; doz. 40
FONTAINE (Coleman)-A daintily ruffled soft creamy pink. The kind for a bride's bouquet. My favorite of all the lighter shades.

Each .15; doz. \$1.20
FULD, MAURICE (Gage)-Huge bright pink. Showy.
Each .50; Small, . 12
FORD, HENRY (Diener)-Rhodamine purple. No other just its color

Each .14; doz. $\$ 1.00$
GOLD EAGLE (Austin)-The richest and deepest yellow. Not a prim.

Large, $\$ 2.50$; No. 3, $\$ 1.25$; Bulblets $\$ 2.50$ doz.
GLENDALE (W. B. Davis)-Dark American Beauty red

Each . 08 ; doz. . 60
GIBBS, MRS. W. THURSTON (Gibbs)—Pale amar-anth-pink with two lively blotches of purple in the throat. An improved Vesta Tilley .....................Each . 50
GLADSOME (Suttle)-Primulinus grandiflorus. Two shades of light yellow, lower petals very pale creamy white. Like a bi-color daffodil Each
GLORIANA (Betscher)-The most beautiful shade of salmon that I have seen. Cupped blooms.

Large, $\$ 1.00$; Medium, .50; Small, . 25.

GOLDEN MEASURE (Kelway)-The old favorite light yellow that hybridizers are trying to equal or beat with a deeper color ............................ Each .08; doz. .50

HARBINGER (Sanford)-Don't know the technical color. To me it is a delightful burnt-orange, large florets, medium height. An attraction at the Vancouver, Wash., show, but bloomed a day too late for the regional show at Portland. Prim. grandiflorus. Each \$2.50
HEAVENLY BLUE (Pfitzer)-Aniline blue, long spike. This variety, shown by Mr. Rooney, took the sweepstakes ribbon at Vancouver.

No. $1, \$ 15.00$; No. $3, \$ 10.00$
HUNT, A. W. (Christy)-Quite large flowers of ver-million-scarlet

Each .10; doz. . 70
KIRTLAND, EVELYN (Austin)-A fine pink for cutting that everyone can buy in cutting quantities. Each .08; doz. . $60 ; 100 \$ 5.00$
KUNDERD, MARIE (Kunderd)-A fine ruffled white.
Each . 10 ; doz. . 75
KYLE, FERN (Kunderd)-Excellent creamy white, ruffled ................................................. Each .12; doz. $\$ 1.00$
KENT, WM. (Diener) - Intensely ruffled, ivory-yellow, edges tinged rose-pink. Considered Diener's best.

No. 1, . 50 ; No. 3, . 30
KILLION, MRS. M. J. (Kinyon)-Large lilywhite, waxy blooms, faintly overcast with an opalescent tinge as from a prism. An attraction at the Portland show. I was harshly criticized for not entering it in competition by those who thought it was quite equal to the winner of first place at the Portland show. Stock limited ............................. Each \$2.00
KING OF THE BLUES (Europe)-Royal purple or indigo. Small but attractive cupped blooms.

Large, . 25 ; doz., $\$ 2.00$; Medium, . 12 ; doz. $\$ 1.00$
KUNDERD'S YELLOW WONDER-Tall buttercupyellow. Lighter than Gold Eagle ................ Each $\$ 3.00$
LADY ALICE (Barber)-Ruffled orange-saffron. The "grown-up Alice Tiplady" but not a prim. One of my favorites ...... No. 1, $\$ 2.00$; No. 3, $\$ 1.50$; No. 5, $\$ 1.00$
LIND, JENNIE (Hoeg)-A compact spike of coralpink with creamy throat

Each, . 10 ; doz., .75; 100, \$7.00
LOS ANGELES (Houdyshel)-Light pink with carmine throat markings. Has tendency to send up new spikes after the first are cut....Each .14; doz. $\$ 1.00$
MISS MADISON (Boynton)-Clear light pink blooms, good texture and large .................. Each . 15 ; doz. \$1.20
MINUET (Coleman)-Beautiful lavender. Many large blooms open at once. This variety took all three ribbons in its color class at the Portland show.

No. 1, $\$ 2.75$; No. 3, $\$ 2.00$; Bulblets, $\$ 1.50$ doz.
MOODY, DR. (Kinyon)-A rival of Minuet and almost the identical color, but said to have more vigor and productiveness. Won prizes over Minuet in some eastern shows....No. 1, $\$ 10.00$; No. 2, $\$ 8.50$; No. 3, $\$ 7.00$
2.71

SUPPLEMENT TO 1928 CATALOG
PRIDE OF OREGON (Damon)-A new gladiolus worthy of the name. The originator offered to surrender the name to anyone producing a better Glad. before offering for sale; the privilege was not claimed. The first description I heard for it was, "It's just DAZZLING," and it fits. Color: Iridescent orange-pink. About a dozen large flowers open at once; keeping quality unexcelled. Twen-ty-five spikes left with a Portland florist last spring were sold almost immediately. It is extremely early, hence not entered in the Portland show last summer. The prices: Each, liberal grading: Large $\$ 10.00$; medium $\$ 5.00$; small $\$ 2.50$. Bulblets: Each, $\$ 1.50 ; 4$ for $\$ 5.00$.

SUNNYMEDE (Fischer) - Light orangeyellow, red blotch.
Each 20c; doz. $\$ 1.50$. Med. 12c; doz. $\$ 1.00$
Correction:
SCARLET BEDDER--Inadvertently quoted at 15 c . The price each is $\$ 1.50$.

## RALPH M. SPEELMON

800 N. E. 22nd St.
Portland, Oregon


MURIEL (Pfitzer)-Heliotrope, violet throat blotches. Sometimes called a "light blue"-I can't see it. Anyway it is good ................................. Each .08; doz .50

ORANGE WONDER (Kemp)-Rich orange self color. New last year. A Golden Measure hybrid with much of the parent's qualities. Limited........Each $\$ 5.00$
PETERS, MRS. F. C. (Fischer)-Amaranth-pink with purplish throat blotch. Variously called "orchid" and "lavender." No. 2,. 10 ; doz. . 60
PHAENOMEN (Pfitzer)-A beautiful combination of the softest pink and finest yellow. All fall in love with it

Large, .75; Medium, . 38 ; Small, . 20
Three of any size at $2 \frac{1}{2}$ times the single price.
PHIPPS, W. H. (Diener)-LaFrance pink overlaid sal-mon-rose .......................................... Each .30; doz. \$2.75
PHIPPS, HELEN (Phipps)-An improved W. H. Phipps. Almost the identical color. Substance and habit better

No. 1, $\$ 5.00$; No. 3, $\$ 3.00$; Bulblets, $\$ 4.50$ doz.
PFITZER, MRS. GERTRUDE-Not released by F. H. B.
PFITZER, PAUL (Pfitzer)-Rich reddish royal purple, or "iris-violet." Limited

Each \$1.00
PURPLE GLORY (Kunderd)-Ruffled rich velvety maroon, or Tyrian-Rose. .................... Each .12; doz.85

RED FIRE (Kunderd)-Orange scarlet. Color like Dr. Bennett but slenderer growth. Very good....... Each .10; doz. . 75
SCARLET BEDDER (Salbach)-A fine new prim..Each . 15 SCARLET PRINCEPS (K)-Large scarlet self

Each . 07 ; doz. . $60 ; 100 \$ 5.00$
SCARLET WONDER (Cowee)-The largest scarlet.....
Each .12; doz. . 85
SHIELA'S SISTER (Coleman)-Large early salmon. Each .07; doz. 60
SULPHUR FRILLS (K)-Intensely ruffled light sulphur

Each .15; doz. $\$ 1.20$
No. 3 and 4: Each .08; doz. 60
SUNSET GLOW (Gibbs)-Very, very early scarletorange prim. with yellow throat-the colors of a sunset. Plant them in several sizes and liberal quantities for succession of bloom, and a bed of them will not disappoint you.

| Large | $.12 ;$ doz., $\$ 1.00 ; 100$ | $\$ 6.00$ |  |
| :--- | :--- | :--- | :--- |
| No. 3 | $.09 ;$ doz., | $.75 ; 100$ | 4.50 |
| No. 4 | $.07 ;$ doz., | $.65 ; 100$ | 4.00 |

SUPERBA (Coleman)-Carmine-scarlet. Very early. Each . 20 ; doz. $\$ 1.80$
VAN KONYNENBURG, MRS. (Pfitzer)-Rich aniline blue. An improved Badenia....No. 1, $\$ 5.00$; No. 3, $\$ 2.50$
VICTOR (Errey)-Brilliant scarlet, large white blotch.
Large, $\$ 2.00$; Medium, $\$ 1.25$; Small, . 90
VEILCHENBLAU (Pfitzer)-Large violet-blue.
Each: Large, $\$ 2.00$; Medium, $\$ 1.25$; Small, . 90 Three: Large, $\$ 5.00$; Medium, $\$ 3.00$; Small, $\$ 2.25$
WILLIAMSON, E. B. (Kunderd)-Mallow purple prim.
Each .12; doz. $\$ 1.00$

## OTHER VARIETIES

Have very small quantities of the following varieties at prices each as listed:
BECK, RITA (F)—LaFrance Pink ........No. 1 and 2, \$3.00
BON ECHO (Bonsteel)—Tall cream ..................No. 3 . 40
CLEOPATRA (Bill)-Metallic yelow ................No. 1 \$1.00
GENESSEE (J. C. D.)-Light cream buff ......No. 1 . 15
IDAMAE (Salbach)—Large ivory white ............No. 1 . 12
LAVENDER BRIDE—Deep blotched lavender..No. $1 \quad .25$
LACINATUS (K)-Lacinated rose .....................No. $1 \$ 1.00$
NANCY HANKS (S)—Orange pink, beauty......No. 1 . 50
OSALIN (S)—Coral-pink .....................................No. 1 . 50
ORANGE FLAME(K)-Like Dr. Bennett ........No. 1 . 20
ORANGE PRINCE (Vos)—Orange prim. ........No. 1 . 12
ROSE MIST (F)—Soft rose ...................................No. 1 . 50
ROSALIND (K) -Ruffled dark red ...................No. 1 . 50
STARBRIGHT (B)—Yellow; red stripe ............No. $1 \$ 1.00$
SARABAND (S)—Dusky plum-purple ............No. $1 \$ 1.00$
STAR OF THE SEA (Ellis) -Peach red ..........No. $1 \$ 7.50$
TROUP, PROF. JAS.-Eosine pink prim. ........No. 3 . 50
THE ORCHID (Spr)—Orchid pink ...................No. $1 \$ 2.50$
THE ORCHID (Spr)—Orchid pink ...................No. 2 \$2.00

## DELPHINIUM SEEDS

From choice Wrexham plants. Not a scrub in the garden, so no chance for inferior pollen. Start them in flat, placed in a cold shady place. Transfer to green-house-hotbed or cold frame for slower germination-set out when about 2 or 3 inches high.

Pkt., over 100 seeds, $\$ 1.00$

Join the American Gladiolus Society. The Review (a fine magazine issued monthly) is easily worth the membership fee of $\$ 2$, in fact some single issues are worth that much. Tear off and mail this coupon to the Secretary with your remittance.

I hereby apply for membership in the American Gladiolus Society, enclosing $\$ 2$ for 1928 dues, $\$ 1$ of which is for subscription to the "Review."

Name

Street and No.

City State

Mail this coupon and $\$ 2$ to
ROSCOE A. HUFF, Secy., Goshen, Ind.
Credit for this application goes to Ralph M. Speelmon, 800 N. E. 22nd St., Portland, Ore.

