## Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

## LOCATION

Our 50 acre farm is two miles due north of the Court House on the paved Jefferson Highway which passes through our farm and past our home and gardens.

We sell thousands of cut flowers, including tulips, iris, peonies, gladiolus, delphiniums, etc. Our first peonies, Officinalis Rosea and Officinalis Rubra bloom in time for Decoration day, our late ones, Etta, Rubra Superba and Grandiflora and sometimes Marie Lemoine last until July 4th to 6th, so we have peonies continuously for about six weeks. Our first gladiolus open just, when the last peonies are done and last till Oct. 15 to 20 . Along with our cut flower trade we take many orders for tulip bulbs, iris and peony roots and gladiolus bulbs for delivery at proper planting season.

Our easily worked sandy loam soil, well enriched during our 26 years of market garden, dairy and poultry farming, has been giving us wonderful clean peony roots as well as fine iris roots, tulip and gladiolus bulbs in recent years.

We know the quality of our peony roots will please you for they are as fine and clean as can be grown anywhere.

## PEONIES

## HOW TO PLANT

Set so eyes are not more than two inches below ground level. Pack soil well around roots but not too much around eyes. Cover first winter (after ground is frozen solid) with 3 or 4 inches of straw or litter. Remove in early April.

## WHEN TO PLANT

September 1 till ground freezes in November. I consider Scptember 15 to November 1 best. Planted as advised above, they usually bloom the first season. I do not advise spring planting.

## SUBSTITUTION

Never except with your permission.

## OUR GUARANTEE

We guarantee all roots true to name, but in any business a mistake is possible. If a customer receives a root from us that blooms untrue, we gladly send a true one, and you may also keep the mistaken one.

## SIZE OF ROOT

Careful experiments prove to us that the natural division with 3 to 5 eyes is the best size to plant. Such divisions trimmed back as we trim them before shipment will in three years give a fine large plant with nearly all new root growth that is superior to a small division or a large clump.

## HOW WE SHIP

We prepay postage or express on all peony or tulip shipments in the U. S. on orders of $\$ 3.00$ or over. On $\$ 5.00$ orders to Canada. On less than $\$ 3.00$ orders we will prepay postage if 10c, for each peony root or each dozen tulip bulbs is sent. Otherwise orders will be sent by express, charges collect.

## PRICES AND DISCOUNTS

Net cash before shipment. A deposit of $25 \%$ will hold order till September 15, when balance is to be paid. When all cash is sent with order $\$ 11.00$ worth of roots may be selected for $\$ 10.00$; $\$ 28.00$ worth for $\$ 25.00$; $\$ 58.00$ worth for $\$ 50.00$; $\$ 120.00$ worth for $\$ 100.00$. No discounts can be allowed on collections as they are always quoted at reduced prices.

## HOW TO REMIT

Sent remittance by post office order, express money order, check or bank draft to C. H. Smith, Box 405, Faribault, Minnesota.

## RATINGS OF PEONIES

Ratings are based on 100 being perfect. The name of the originator is given in parenthesis following the variety name.
ADOLPHE ROSSEAU. (Dessert \& Mechin). 85.
Very large semi-double purple garnet. Tall stiff stems. One of the very best early dark reds.
\$1.50.
ALBERT CROUSSE. (Crousse). 86. A good stand-
ard late midseason light pink of bomb shape. \$1.00.
ARCHIE BRAND. (Brand) 75 A handsome globular midseason soft pink of delightful fragrance. $\$ 1.50$.
AVALANCHE. (Crousse). 87. Very large white. Fragrant. Late midseason. Extra fine $\$ 1.00$.
BARONESS SCHROEDER. (Kelway). 90. White Opens blush, changing to pure white. One of the world's best peonies. \$1.50.
BEN FRANKLIN. (Brand). Medium early, brilliant crimson. Tall. Fine cut flower. Very prolific bloomer. \$1.00.
BRAND'S MAGNIFICENT. (Brand). Deep dark red with bluish cast. Midseason. \$4.00.
CHARLES McKELLIP. (Brand). 78. Deep bright red. Midseason. Very fine shape. $\$ 2.00$.
CLAIRE DUBOIS. (Crousse). 87. Extra fine globe shape pink. Late midseason. Very large. \$1.00.
COMMANDER. (Brand) A gigantic bloom on tall stout stems, thick as a lead pencil. A late midseason red. It is quite fragrant and surely well named. $\$ 10.00$.
COURONNE d'OR. (Calot). 81. One of the very finest late whites. Profuse bloomer. Delicate pond lily odor. Strong plant. 75 cents.
DELICATISSIMA. 76. Also called Floral Treasure. Midseason pink. One of the finest and most profuse blooming and best all-around pinks. Fragrant. 50 cents. 3 for $\$ 1.00$. $\$ 3.50$ per doz. Write for special wholesale price on 25 to 100 roots.
DR. BRETONEAU. Also called Lady Bramwell. A delicate fragrant lilac pink. Vigorous grower and free bloomer. Good keeper as a cut flower. 50 cents.
DUCHESS DE NEMOURS. (Calot). 81. White Midseason. Opens few days after Festiva Maxima. Sulphur white, changing to pure white. Large and fine. 50 cents.
E. B. BROWNING. (Brand). 92. White. Late. An immense flower and one of the most beautiful that the world knows. \$5.00.
EDULIS SUPERBA.
76. Pink. Large loose crown type and deliciously fragrant. Stands up straight and tall, a free bloomer, and the
earliest large bright pink in pe mnydom. Beautiful in half opened bud stage, and sometimes open here on Decoration day. Also sold as L'Esperence 50 cents, 3 for $\$ 1.25$, $\$ 4.00$ per doz.
ELWOOD PLEAS. (Pleas). 87. Pink. Rose type Late midseason. Very large, flat, light shell pink. $\$ 2.00$.
ETTA. Very fine, very fragrant, very late pink. We know you will be pleased with the delicious fragrance and great beauty of this fine late pink. \$1.50.
EUGENE BIGOT A fine late midseason dark red. $\$ 1.00$.
EUGENIE VERDIER. (Calot). 86. A very much admired early midseason pink on very tall stout stems. Fine cut flower. \$1.00.
FARIBAULT. (Brand). 82. Deep pink. A fine late of large size. Free bloomer and good cut flower. $\$ 1.50$.
FELIX CROUSSE. (Crousse). 84. This is without doubt the finest one-color red in cultivation. Large; deep rose red and a wonderful bloomer. Midseason. No collection should be without this peony. 75 cents, 3 for $1.75, \$ 5.75$ per doz. Write for special wholesale price on 25 to 100 roots.
FESTIVA MAXIMA. (Meillez). 93. Every peony grower knows this the greatest early large white. Strong grower. Long stems. Center petals flaked with crimson. 50 cents, 3 for $\$ 1.25, \$ 4.00$ per doz. Write for special wholesale price on 25 to 100 roots.
FRANCES WILLARD. (Brand). 91. White. Opens a beautiful blush with an occasional carmine touch changing later to pure white. As a cut flower it remains pinkish cream. Nothing finer in its season. \$2.50.
GRANDIFLORA. (Richardson). 88. Pink, The best very late pink. Very fragrant. If you want peonies when all other kinds are gone, get this one. $\$ 1.50 ; 3$ for $\$ 3.50 ; \$ 12.00$ per doz.
HANSINA BRAND. (Brand). I consider this the finest light pink of Mr. Brand's recent introductions. Very fragrant and almost as handsome in shape as Le Cygne. $\$ 50.00$ net.
HENRY AVERY. (Brand). Light pink. A splendid pinkish creamy white of large size and delicate fragrance. \$5.00.

JAMES KELWAY. (Kelway). 87. White

Very large, fragrant rose white, changing to milk white with yellow tinge at base of petals. Strong grower. Midseason. \$1.50.
JUBILEE. (Pleas). 89. White. Extra large. Very beautiful. \$4.00.
JUDGE BERRY. (Brand). 86. A very early, very large, fine fragrant flower. Opens flat. \$4.00. KARL ROSENFIELD. (Rosenfield). 88. Dark crimson. A very large globular brilliant red. Strong stems and one of the very best keepers as a cut flower. \$1.50.
KELWAY'S GLORIOUS. (Kelway). 98. White One of the largest and best of the new whites. Fragrant midseason. \$15.00.
LADY ALEXANDRA DUFF. (Kelway). 91. Pink. Flat, beautiful flowers. Early, tall free bloomer. Back of the flower near stem flushed pink. \$3.00. LA FEE. (Lemonie). 92. Pink. Early large globular flower. Very fragrant, tall, strong grower. Profuse bloomer. \$10.00.
LA FRANCE. (Lemoine). 90. Pink. Rose type. Late midseason. La France pink, finishing apple blossom pink, with splash of crimson through outer guard petals. \$5.00.
LA TULIPE. (Calot). 75. Pink. Medium large flat rose type. Lilac white, fading to creamy white. Outer guard petals striped carmine. Most beautiful in half-opened bud stage. Midseason. Splendid keeper as a cut flower. Fragrant. 50 cents; 3 for $\$ 1.25$; $\$ 4.00$ per doz. Write for special wholesale price on 25 to 100 roots.
LE CYGNE. (Lemoine). 99. White. Rose type, midseason. Stout stems. The most perfect in form of all peonies. $\$ 8.00$.
LIVINGSTONE. (Crousse). 81. Pink. A beautiful large, late, compact, soft-lilac rose with central petals flecked carmine. Very stout stems. $\$ 1.00$.
IONGFELLOW. (Brand). 90. Red. A bright crimson with a cherry tone. One of the most brilliant and striking reds of the whole list. Early midseason. Vigorous grower. \$3.50.
LORA DEXHEIMER. (Brand). 84. Red. Large flaming crimson. Darker at base of petals. Stiff stems, holding but a single bloom each. Early and very free bloomer. \$2.00.

LOVELINESS. (Hollis). 88. Pink. Large, flat hydrangea pink flowers on strong stems. $\$ 3.00$. LUETTA PFEIFFER. (Brand). Large semi-double pinkish white blooms. Early. \$6.00.
MÁRIE CROUSSE. (Crousse). 89. Pink. Full globular flower on long stems. $\$ 2.00$.
MÁRIE LEMOINE. (Calot). 85. White. The largest and most fragrant late white. Very fine. $\$ 1.00$.
MARTHA BULLOCH. (Brand). 91. Pink. Late midseason. The finest and largest pink of the original Brand introductions. Mammoth blooms on stout stems. You will be proud to own one. $\$ 8.00$.
MARY BRAND. (Brand). 87. Red. One of the very finest midseason reds. A great cut flower. It will surely please you. $\$ 2.00$.
MEISSONIER. (Crousse). 65. Red. Sometimes called American Beauty rose. A. brilliant midseason red on lone wiry stems. Fine cut flower. 50 cents 3 for $\$ 1.25$.
MIDNIGHT. (Brand). 73. Large loose, medium early, very dark red. \$1.00.
MONSIEUR DUPONT. (Calot). 83. White. Late midseason. An immense white of great beauty. Center petals tipped carmine. Some yellow stamens add to its beauty. Prolific bloomer every year. \$1.00.
MONSIEUR JULES ELIE. (Crousse). Pink. Very large, compact, bomb-shaped bloom. Fragrant. An excellent keeper. \$1.50.
MONSIEUR MARTIN CAHUZAC. (Dessert). 88. Red. Midseason. One of the very finest dark reds. $\$ 3.00$.
MOSES HULL. (Brand). Pink. A large fragrant midseason flower of much beauty. \$1.00.
MME. EMIL GALLE. (Crousse). 85. A glorious late pink of fine fragrance and beautiful shape. $\$ 1.00$.
MME. EMIL LEMOINE. (Lemoine). 89. A handsome strong growing early midseason white of large size that is sure to please you. $\$ 1.50$.
MME. DE VERNEVILLE. (Crousee). 79. White. If I could have but one white this would be my choice. Central petals open rose white with carmine touches. Deliciously fragrant. A wonderful free bloomer even on young plants. Our best
white cut flower. With us it always comes as early and usually one or two days earlier than Festiva Maxima. It is a gem and rated far too low. 50 cents; 3 for 1.25; $\$ 4.00$ per doz. Write for special wholesale price on 25 to 100 roots. MME. FOREL. (Crousse). 77. Pink. A fine large tall glossy fragrant flower. \$1.00.
MME. GEISSLER. (Crousse). 79. Pink. An erect bright pink of massive size. \$1.00.
MME. JULES DESSERT. (Dessert). 94. One of the finest of all peonies. White, tinged with delicate pink, splashed carmine. Few golden stamens. \$3.50.
OCTAVIE DEMAY. (Calot). 85. Very early flesh pink. Free bloomer. \$1.00.
OFFICINALIS RUBRA. Deepest bright red and also the earliest. Nearly always in bloom here for Decoration Day. \$1.00.
OFFICINALIS ROSEA. Same type of plant and flower as Officinalis Rubra, but dark pink and two days earlier. \$1.00.
PHILIPPE RIVOIRE. (Riviere). 92. Red. A very fine bright crimson. The most fragrant of all reds and a fine show flower. Midseason. \$18.00. PHOEEE CAREY. (Brand). 88. Pink. A wonderful fine late fragrant pink that has not yet been fully appreciated. Fine as Therese. \$6.00.
PRIMEVERE. (Lemoine). 86. Yellow. The best yellow. \$2.50.
RACHEL. (Terry). Red. A medium size early midseason dark red usually having but one bloom on a stem. Best red cut flower of its season with us. Has the peculiarity of closing at night for several nights. Not very double and has some yellow stamens, but unexcelled for richness of color and shape for several days. 75 cents; 3 for $\$ 1.50$; $\$ 5.00$ per doz. Write for special wholesale price on 25 to 100 roots.
REINE HORTENSE. (Calot). 87. Also called President Taft. A tall growing free blooming, large hydrangea pink flecked with crimson. \$2.00. RICHARD CARVEL. (Brand). 88. Red. Immense globular bomb. The earliest high-grade red of all. Comes with Edulis Superba. Stands erect on stiff stems. Always blooms the first year after setting out. Fragrant; free bloomer. $\$ 4.00$.

RUBRA SUPERBA. (Richardson). 72. Red. The very best late red. Does not bloom freely till the third year but is well worth waiting for. $\$ 1.00$ 3 for $\$ 2.50$; $\$ 8.00$ per doz.
SARAH BERNHARDT. (Lemoine). 90. A grand late midseason apple blossom pink of semi-rose type. \$2.00.
SHENANDOAH. (Brand). Very late rose pink with stout stem. Pleasing fragrance. \$1.00. SOLANGE. (Lemoine). 97. Cream. Midseason. Globular flowers, with crested tuft in center. $\$ 5.00$ THERESE. (Dessert(. 98. Pink. Rose type. Early midseason. Enormously large flowers, produced very freely on stout stems. \$3.50.
TOURANGELLE. (Dessert). 94. Pink. Rose type late midseason. A vigorous grower, bearing large flat shaped flowers on long stems. Color nearly white, overlaid with delicate mauve and shades of La France rose. $\$ 3.00$.
VENUS. (Kelway). Pink. Very large compact crown, pale hydrangea pink, large petals. Tall free bloomer. A very popular cut flower. \$1.00. WALTER FAXON. (Richardson). 93. Medium size globular bright rose, deepening towards the center. Midseason. Extra fine. \$4.00.
WINNIFRED DOMME. (Brand). Red. An intense scarlet red on short stems, carrying but one bloom each. The reddest red in peonydom. Destined to become very popular when well known. Every collection should have one. $\$ 3.00$.

## PEONY COLLECTION No. 1-\$3.25

The following 6 peonies are as standard as granulated sugar and will give you fine results for the small investment.

Pink-Edulis Superba (very early)................. \$ . 50
Pink-Delicatissima (midseason) ........................ . 50
White-Festiva Maxima (early) .................... . 50
White-Mme. De Verneville ( early) ................. . 50
Red-Rachel (early midseason) ...................... . 75
Red-Felix Crousse (late midseason) ............ . 75
$\$ 3.50$
The above collection will be sent postpaid anywhere in the U. S. for $\$ 3.25$, to Canada $\$ 3.50$.

## PEONY COLLECTION No. $2-\$ 6.50$

Pink-Edulis Superba (very early) ..... \$ . 50
Pink-Delicatissima (midseason) ..... 50
Pink-La Tulipe (late midseason) ..... 50
Pink-Grandiflora (very late, very fine) ..... 1.50
White-Festiva Maxima (early) .....  50
White-Madame De Verneville (early) .....  50
White-Couronne D'Or (very fine late) ..... 75
Red-Rachel (early midseason) ..... 75
Red-Felix Crousse (late midseason) ..... 75
Red-Rubra Superba (best, very late) ..... 1.00

By comparison of prices with other growers, you will find each root in the above collection priced very reasonably, but we offer one each of the above 10 roots postpaid anywhere in the U. S. for $\$ 6.50$, to Canada $\$ 6.75$.

## SPECIAL OFFER

Duchess De Nemours is a very fine midseason cream white cut flower and Etta is the most handsome and fragrant very late, bright pink, in our list. The price of one root of each is $\$ 2.00$, but we will add one root of each to either collection No. 1 or No. 2 for $\$ 1.50$ if you wish.

## IRIS

Orders of $\$ 1.00$ or more postpaid.
The popularity of the Iris has increased by leaps and bounds the past few years, and for good reasons. It may be transplanted any time when the ground is not frozen, though July and August is the best time. Of coure iris rhizones are smaller in July and August, than later in the season but far better plant a small rhizome in July, August or early September, then a large one in late September, October or Nevember, as it will make good growth during fall and usually blooms the next spring. It does well on all soils, even heavy clay soil if set on a slight ridge and planted so the rhizone is barely covered. This will give perfect drainage and avoid rot.

In sandy loam soil cover rhizones one inch with loose soil when setting, but pack dirt well around roots to hold them in place until new roots are formed,

Due to ground being bare so much of last winter, we (in common with many other growers) lost a large share of our 1927 plantings of ixis. We are obliged to keep all we had left of many kinds to build up stock again, so our list this season is short, consisting only of those varieties of which we had reserve stock two or three years old which came through the winter safely.

As a result of the past winter's experience we recommend covering all iris the first winter (after ground is frozen 4 to 6 inches deep) with 2 or 3 inches of straw or litter. Also if you can not plant by Oct. 1 to 10 better wait till spring for spring planted iris always live and sometimes bloom the same season.

The standard (S) is the upright part of the flower and the falls ( $F$ ) the lower part.
AMERICAN BLACK PRINCE S. lilac purple, F. velvety purple, very early. 24 in .25 c , 3 for 50 c . DR. BERNICE. S. bronze, F. crimson. 25c, 3 for 50. ELDORADO, 78 (Vilm) S. yellowish bronze, F. bright purple. Very pleasing. 25c, 3 for 50 c .
FAIRY, 80, 36 inches. Lavender white. Delicate blue tracings. Beautiful and very fragrant. 25c 3 for 60c.
FLAVESCENS. An early cream colored iris that always blooms freely, 25 c , 3 for 50 c .
FLORENTINA ALBA, 76, Very early lavender white. Fragrant. 25c, 3 for 50c.
GERTRUDE. A fine very early all one color deep blue. 30 inches high. 25c, 3 for 50c.
HER MAJESTY, 73, Late midseason. S. soft rose pink, F. same shade viened red. A handsome iris. 30 inches. 25 c, 3 for 50 c .
HONORABILIS. S. orange yellow, F. same color edged brown. Fine for early blooms, 20c, 3 for $40 \mathrm{c}: \$ 1.00$ per doz.
KOCHII, 78, S. and F. rich deep purple. Makes a bright spot in any garden. Earliest of all to bloom. 25c, 3 for 50c.
LORELY, 79, (G. \& K.) S. canary yellow, F. purple margined yellow. 30 inches. Vigorous plant, free bloomer, 25c, 3 for 50c.

MME. CHEREAU, 74, (Lemon) 40 inches $S$. and F. pure white with frilled- lavender edges. A handsome cut flower. 25 c, 3 for 50 c; $\$ 1.50$ per doz.
MANDRALISCAE, 73, S. beautiful lavender, F. bright purple. 3 feet. Very early vigorous plant, free bloomer. 25 c, 3 for 50 c ; $\$ 1.50$ per doz. MONSIGNOR, 84, (Vim) S. violet F. heavily veined deep purple. 24 inches. Handsome. 25c, 3 for 60c.
MRS. ALAN GRAY, 76, A very early soft rosy pink mauve 25c, 3 for 50 c .
OSSIAN. S. canary yellow, F. rich brown plum color. Late, tall and handsome. 25c, 3 for 50 c ; $\$ 1.50$ per doz.
PERFECTION, 81, (Barr) 30 inches. S. lavender flecked a deeper shade, F. deep velvety blue purple. 30 inches. Very attractive. 25c, 3 for 50c; $\$ 1.50$ per doz.
PROSPER LAUGIER, 83, (Verdier) 28 inches. S. bronze, F. velvety crimson purple. Very striking. $25 \mathrm{c}, 3$ for 60 c .
QUAKER LADY, 84, S. smoky lavender, F. ageratum blue and old gold. A most pleasing soft color. 36 inches. 25 c . 3 for $50 \mathrm{c} ; \$ 1.25$ per doz.
REV. A. H. WURTELE (Fryer) S. purple bronze, F. rich velvety purple veined brown, Fragrant. $25 \mathrm{c}, 3$ for 50 c .
RHEIN NIXE, 84, (G. \& K.) S. pure white, F. purple violet bordered white, 3 feet. A fine landscape variety. Always attracts visitors. Vigorous grower, very stout stalks. Blooms nearly a month. 25 c, 3 for $50 \mathrm{c} ; \$ 1.50$ per doz.
RUBELLA. S. Blue purple. F. reddish purple 30 inches. Late, very attractive. 25c, 3 for 50 c; $\$ 1.50$ per doz.
SHERWIN WRIGHT, 76, (Kohankie) S. and F. pure golden yellow. Very free bloomer. Fine for massing. 25 c , 3 for 50 c .
VIOLET QUEEN. A very fine early dark blue. Very thrifty grower. $25 \mathrm{c}, 3$ for 50 c .
WYOMISSING. 72, Creamy white suffused soft rosy pink. Fine for massing, very free bloomer. $25 \mathrm{c}, 3$ for 50 c.
One each of the following iris postpaid for $\$ 2.00$, two of each for $\$ 3.50$. Your choice of 12 assorted as you wish for $\$ 1.75$.

## IRIS COLLECTION-A

American Black Prince
Flavescens
Honorabilis
Kochii
Lorely
Mme. Chereau
Gertrude

Mandraliscae
Mrs. Alan Gray
Ossian
Perfection
Quaker Lady
Rhein Nixe
Wyomissing

Special Bargain Offer good to Oct. 1, only. Any 12 of the above iris for $\$ 1.00$; any 60 for $\$ 4.00$; any 100 for $\$ 6.00$, postpaid.

Special quantity offer for mass or border planting, good while stock lasts.

Honorabilis
$\$ 3.00$ Mme. Chereau 4.50

Mandraliscae Quaker Lady Kochii
4.50 Ossian
4.50
4.50 Rhein Nixe $\quad 4.50$
4.50 Perfection

Above quantity prices are not postpaid unless order amounts to $\$ 10.00 ; 25$ of any one kind will be supplied at the 100 rate.

## DELPHINIUMS

Belladonna light blue (with an occasional dark blue) two year old roots $\$ 1.50$ per doz.; $\$ 8.00$ per 100 postpaid.

## GLADIOLUS

I grow more than 150 varieties of gladiolus. My new price list will be ready in January 1929, and of course its free. Better ask me to put your name on my mailing list if interested in that most wonderful summer cut flower the gladiolus.

## DARWIN TULIPS

Tulip bulbs should be planted in October or early November about 4 inches deep where the drainage is good. They enjoy a sandy loam soil, but will do well on heavy soils if planted where melting snow will immediately drain away. When ground is frozen solid cover with 2 or 3 inches of straw or litter, which should be removed early in April.

They may be left in one location for several years or may be dug each July, stored thinly in a cool dry place and again planted in October or early November.
Variety Color ..... per doz. per 100
Clara Butt--Delicate Pink ..... $\$ .50 \quad \$ 3.50$
Madame Krelage-Soft Lilac Rose ..... 4.50
Farncombe Sanders-Carmine Rose White Center ..... 503 .50
Pride of Haarlem-Brilliant Rosy Carmine ..... 503 .50
Inglescombe Yellow-Clear Yellow ..... 3.00
Mixed-Above kinds and many others ..... 503.50Inglescombe Yellow is really a cottage tulip butis large like the Darwin and blooms at the sametime.
Postage on tulips, 10c per doz.
Postpaid on orders of $\$ 3.00$ or more.

## IMPORTANT

All my peonies and iris are grown on ground that never grew them before, and are thus healthy and free from disease.

## A CLOSIING WORD

I give careful, personal attention to and pack every order. I dig and divide all peonies myself priced at $\$ 2.00$ or more. I shall do everything humanly possible to please you. On this basis I solicit your orders.

Yours for fine flowers,
C. H. SMITH.

July $20,1928$.

## REFERENCES

Citizens National Bank, Faribault, Minn. Farmers \& Merchants Bank, Faribault, Minn.

