

Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

62.71

*Pre-Digging Fall Price List***UPJOHN'S GLADIOLUS***For Fall of 1929*

RECEIVED
 NOV 1 1929
 DEPARTMENT OF AGRICULTURE

Prices and Discounts in This List Not Good After January 1, 1930

READ CAREFULLY BEFORE ORDERING

Net cash with order and all orders for \$3 or more prepaid.

Shipments will be made after March 1.

We offer the special discounts from this list up to January 1, 1930, only: 5% extra in bulbs or bulblets on cash orders from \$5 to \$10; 10% extra in bulb or bulblets on cash orders from \$10 to \$25; 15% extra in bulbs or bulblets on cash orders from \$25 up. The extras may be of your own selection from this list or left to our judgment, as you wish.

Don't overlook our special offers on third page and also last page of this list. They may interest you.

Due to the fact that this list is out before digging time we have not listed first sized bulbs, but bulbs from No. 2 size down, as we cannot tell in the field just in what quantity the first-sized bulbs will grade out. However, practically all the sizes will give you good blooms, and the No. 2 and 3 sizes virtually as good as those of the first size, at a less cost.

The quality of our bulbs and varieties listed will stand up against those grown by anyone anywhere. Our repeat orders from old customers grow by a heavy percentage every year, the best possible indication of satisfaction.

If out of one size of variety we will substitute next nearest size in stock in proportion to amount ordered.

IRIS FANCIERS: We will issue our first Iris list in the coming spring of superior Oregon grown stock. All those now receiving our Glad lists will also receive this list. If you have friends interested in Iris or Gladiolus we would be glad to have their names.

**D. H. UPJOHN, 964 South Liberty Street
 SALEM, OREGON**

1929---1930

SPECIAL NOTICE

While we sell 10 bulbs of a kind at one-ninth the 100 rate, we sell no single item for less than 20 cents. To those wishing to buy less than 10 bulbs of a kind, or when the cost of 10 bulbs as per list would be less than 20 cents, the following rates are given: Thus when bulbs are \$4 per 100, 4 bulbs will be sold for 20 cents; when \$3 per 100, 6 bulbs for 20 cents; when \$2.60 per 100, 7 bulbs for 20 cents; when \$2.40 per 100, 8 bulbs for 20 cents; when \$1.80 per 100, 10 bulbs for 20 cents; when \$1.60 per 100, 12 bulbs for 20 cents; when \$1.20 per 100, 16 bulbs for 20 cents; when \$1 per 100, 18 bulbs for 20 cents; when 80 cents per 100, 25 bulbs for 20 cents; when 60 cents per 100, 30 bulbs for 20 cents.

Please remember—No single Item either Bulbs or Bulblets Sold for less than 20 cents.

UPJOHN'S Pre-Digging Fall Price List

THESE PRICES AND DISCOUNTS GOOD ONLY TO JANUARY 1, 1930

	Priced per 100; 25 at 100 rate; 10 at 1-9 100 rate:						
	No. 2 1 ¼ - 1 ½	No. 3 1 - 1 ¼	No. 4 ¾ - 1	No. 5 ½ - ¾	No. 6 ¼ - ½	Blts. 1000	
A. B. Kunderd (K), much ruffled cream and pink.....	\$3.00	\$2.60	\$1.80	\$1.20	\$.80	.80	
Albania (Kemp), one of finest whites for cutting.....	3.00	2.60	1.80	1.20	.80	.60	
Alice Tiplady (K), orange prim, leading cut flower.....	3.00	2.40	1.60			.60	
Avalon (K), ruffled large cream and white.....			1.80	1.20	.80	.80	
A. W. Hunt (CH), grand orange red.....			1.80	1.20	.80		
Bengal Tiger (Pratt), large flaked red.....	3.00	2.60	1.80	1.20	.80	.80	
B. L. Smith (K), leading light lavender, cream throat.....	3.00	2.40	1.60	1.00	.60	.60	
Blushing Beauty (K), large ruffled blush pink.....	3.00	2.60	1.80	1.20	.80	.80	
Break O' Day (Bill), extra cream and pink, beauty.....	4.00	3.00	2.40	1.60	1.00	1.00	
Capt. Boynton (B), early fine lavender, big demand.....	4.00	3.00	2.40	1.60	1.00	1.00	
Challenger (K), deep, velvety dark red, grand color.....	3.00	2.60	1.80	1.20	.80	.80	
Cowee's Scarlet Wonder, very large flowered scarlet.....	3.00	2.40	1.60	1.00	.60	.60	
Crimson Glow (Bet), one of best reds ever grown.....	3.00	2.40	1.60	1.00	.60	.60	
Crinkles (K), ruffled rose, one of best basket flowers.....	4.00	3.00	2.40	1.60	1.00	.80	
D's American Beauty, rose, many blooms open.....	3.00	2.60	1.80	1.20	.80		
E. J. Shayler (K), ruffled rose pink, early and fine.....	3.00	2.40	1.60			.60	
Eliz. Gerberding (D), ruffled pink, very vigorous.....	3.00	2.40	1.60			.60	
Europa, pure white.....	3.00	2.40	1.60				
Evelyn Kirtland (A), always leading cut flower, pink.....	3.00	2.40	1.60	1.00	.60	.60	
Flora (Hol), extra large light yellow.....	3.00	2.60	1.80	1.20	.80	.80	
Frank J. Symmes (D), ruffled peach red.....	3.00	2.40	1.60	1.00	.60	.60	
Giant Myrtle (K), fine pink, better than Norton.....	4.00	3.00	2.40	1.60	1.00	.80	
Giant Nymph (C), extremely large pink, in our opinion one of greatest Glads grown.....	3.00	2.60	1.80	1.20	.80	.80	
Golden Measure (K), still most popular golden yellow.....	3.00	2.60	1.80	1.20	.80	.80	
Golden Swallow (A), golden yellow, fine cut flower.....	3.00	2.60	1.80	1.00	.60	.60	
Henry Ford (D), Anna Eberius purple, different place- ment.....	3.00	2.40	1.60	1.00	.60	.60	
Jack London (D), salmon pink, dandy for cutting.....	3.00	2.40	1.60	1.00	.60	.60	
Los Angeles (H), famous cut and come again pink— numerous spikes from one bulb.....	3.00	2.40	1.60	1.00	.60	.60	
Miss Madison (B), large light pink, beautiful.....	4.00	3.00	2.40	1.60	1.00	.80	
Mrs. F. C. Peters (F), one of most popular lavenders.....	3.00	2.40	1.60	1.00	.60	.60	
Mrs. H. E. Bothin (D), ruffled geranium pink.....			1.80	1.20	.80	.80	
Mrs. Leon Douglas (D), stands as one of the most popular Glads grown—gigantic begonia rose.....	4.00	3.00	2.40	1.60	1.00	1.00	
Mrs. M. S. Burke (D), apricot yellow, many open.....	3.00	2.40	1.60	1.00	.60	.60	

	No. 2	No. 3	No. 4	No. 5	No. 6	Blts.
Mrs. Richard Lohrman (D), ruffled creamy yellow.....	1¼-1½	1-1¼	¾-1	½-¾	¼-½	1000
Muriel (Pf), still stands as one of best light blues—our biggest seller.....	3.00	2.40	1.60	1.00	.60	.60
Nataie (K), salmon.....	3.00	2.40	1.60	1.00	.60	.60
Nataie (K), salmon.....			2.40	1.60	.80	.80
Neoga (K), very dark maroon, ruffled.....	3.00	2.40	1.60	1.00	.60	.60
Old Glory (K), maroon, fine white lines.....	3.00	2.60	1.80	1.20	.80	.80
Orange Glory (K), ruffled orange.....	3.00	2.40	1.60	1.00	.60	.60
Red Amarillas (K), huge dark red.....	3.00	2.60	1.80	1.20	.80	.80
Richard Diener (D), grand geranium pink.....			2.40	1.60	1.00	1.00
Romance (K), smoky orange, of great beauty, big seller.....	3.00	2.40	1.60	1.00	.60	.60
Rose Ash (D), ashes of roses, another big seller.....	3.00	2.40	1.60	1.00	.60	.60
Rose Glory (K), ruffled rose.....	3.00	2.60	1.80	1.20	.80	.80
Scarlano (K), one of best orange scarlets, early.....	3.00	2.40	1.60	1.00	.60	.60
Scarlet Princes (K), cherry red, favorite with florists.....	3.00	2.60	1.80	1.20	.80	.80
Sulphur Frills (K), light yellow, ruffled.....	4.00	3.00	2.40	1.60	1.00	1.00
Thistle (K), vigorous ruffled red.....			1.80	1.20	.80	.80
Thos. T. Kent (D), strawberry pink, many open.....	3.00	2.40	1.60			.60
Tiffany (Br), one of fine pure whites.....	3.00	2.40	1.60			.60
Titanic (Dec), huge magenta, one of best.....	3.00	2.40	1.60	1.00	.60	.60
Violet Glory (K), deep violet, ruffled.....	3.00	2.40	1.60			.80
War, deep blood red, late.....	3.00	2.60	1.80	1.20	.80	.80
White Giant (Hol), lily like, huge pure white.....			1.80	1.20	.80	.80
Willis E. Fryer (K), large violet, vigorous.....	3.00	2.60	1.80	1.20	.80	.80
Wm. G. Badger (M), coral pink, a very early Richard Diener type flower.....	4.00	3.00	2.40	1.60	1.00	1.00
Youell's Favorite (K), ruffled late lavender.....		2.60	1.80	1.20	.80	.80

Bulbets Per Quart

Pint and Half Pint at Quart Rates

Variety	Quart	Giant Nymph	3.50	Muriel	2.00
A. B. Kunderd.....	\$2.50	Golden Swallow	3.50	Old Glory	3.00
Albania.....	2.50	Henry Ford	2.50	Romance	2.00
B. L. Smith.....	2.50	Jack London	3.00	Rose Ash	2.00
Capt. Boynton.....	4.00	Los Angeles	2.00	Scarlano	2.50
C's Scarlet Wonder.....	2.50	Miss Madison	4.00	Thistle	2.00
Crimson Glow.....	2.50	Mrs. F. C. Peters	2.50	Thos. T. Kent	2.50
Crinkles.....	3.50	Mrs. Leon Douglas	5.00	Tiffany	2.00
Eliz. Gerberding.....	3.00	Mrs. M. S. Burke	3.50	Titanic	2.50
Frank J. Symmes.....	2.50	Mrs. Richard Lohrman	2.50	Wm. G. Badger	3.50

Our regular January list will be issued as usual containing many more varieties than herein listed including a large number of the newer and rarer introductions both from this country and abroad. The January list will be sent to all those receiving this list or to any one requesting it. A postal card will do. If you have friends interested in high quality Gladiolus bulbs at reasonable prices we would be glad to have their names.

Some Special Fall Offers

PLEASE ORDER BY NUMBER

To give recipients of this list a chance to enjoy some special offers on some of the newer ones, or in smaller lots, we offer the following:

SPECIAL OFFER NO. 1—Size of bulbs, No. 5 and larger; 3 bulbs each of Charles Dickens, Geraldine Farrar, Gold Eagle, Golden Frills, Nancy Hanks, Minuet, Orchid, Mrs. P. W. Sisson, Veiled Brilliance, Veilchenblau, Yellow Wonder, Copper Bronze and 1 Pfitzer Triumph—all for \$5, prepaid.

SPECIAL OFFER NO. 2—Size of bulbs, No. 4 and larger; 5 bulbs each: A. B. Kunderd, Break O'Day, Capt. Boynton, Dr. F. E. Bennett, Giant Nymph, Iwa, Miss Madison, Mr. W. H. Phipps, Mrs. Leon Douglas, Orange Flame, Sulphur Frills, Tycko Zang, and 1 Improved Queen of the Night—all for \$3, prepaid.

NO DISCOUNTS APPLY ON THESE COLLECTIONS

Special Offers Continued

PLEASE ORDER BY NUMBER

SPECIAL OFFER NO. 3—25 each, 75 bulbs in all, combination of sizes 2 and 3, all will give wonderful blooms of the grand Glads: Mr. W. H. Phipps, Mrs. Leon Douglas and Giant Nymph—all for \$3, prepaid. We offered these in combination last year and this collection met with tremendous response.

SPECIAL OFFER NO. 4—Lavender, Purple and Violet Collection—combination of sizes 2 and 3, all will give wonderful blooms, 25 each in seven varieties or 175 bulbs in all: B. L. Smith, Capt. Boynton, Henry Ford, Mrs. F. C. Peters, Muriel, Violet Glory and Willis E. Fryer—all for \$4, prepaid. We provided for this collection for those desiring these shades.

SPECIAL OFFER NO. 5—Cut Flower Collection—Those desiring to grow cut flowers either for profit or for decoration, will find a wide range of desirable colors and large flowering types in this collection in which we offer 17 varieties, 25 bulbs each or 425 bulbs in all in a combination of sizes 2 and 3, all will give wonderful blooms in the following varieties: B. L. Smith, Break O'Day, Crimson Glow, E. J. Shaylor, Elizabeth Gerberding, Evelyn Kirtland, Giant Nymph, Golden Measure, Jack London, Los Angeles, Mrs. F. C. Peters, Mrs. Leon Douglas, Muriel, Romance, Rose Ash, Titanic, William G. Badger—all for \$10, prepaid.

SPECIAL OFFER NO. 6—75 each of the varieties and sizes listed in Special Offer No. 5, or 1275 bulbs in all for \$27, prepaid. This will be an ideal collection for those who wish to start a cut flower business on a small scale.

SPECIAL OFFER NO. 7—In main list attached there are 50 varieties offered in which we have listed No. 5 bulbs. We will send 25 No. 5 bulbs of each of these 50 varieties, a \$15.05 value for \$13, prepaid. This is a good chance to start a local bulb business on a small scale. Practically all of these will give you saleable blooms as well as large bulbs the first year.

SPECIAL OFFER NO. 8—To those wishing the 50 varieties in offer No. 7 on a larger scale, we will offer 100 each in No. 5 bulbs of the 50 varieties for \$50, prepaid. They have a list value of \$60.20 purchased separately.

NO DISCOUNTS ALLOWED ON THESE SPECIAL OFFERS

Just a few words about our Gladiolus. We grow all of our bulbs under Skinner irrigation system, with intensive cultivation and we never plant our Gladiolus twice in the same ground, or where bulbs have grown before. This is one of the best possible protections against fungus diseases in Gladiolus, but in addition all of our stock was given thorough Semesan treatment this year, and all will be sent out under the inspection of the Oregon State Board of Horticulture. Our bulbs are kept in a new, model concrete warehouse, with ample storage space under the most modern conditions of storage, also another very important item in the production of clean, healthy bulbs.

We invariably prefer to make spring delivery on our Gladiolus although we will attempt to make deliveries earlier if necessary in climates where planting requirements call for earlier shipments. However, we have ample storage space, and we prefer to clean our bulbs after they are thoroughly cured and in proper condition for handling and unless there is some imperative reason for earlier shipment customers will find it preferable to allow us to make spring shipments. All larger orders are shipped by express.

Canadian Customers: We wish to remind you to secure permit numbers to accompany your orders and kindly remember to forward us labels furnished you by your Bureau of Plant Inspection to avoid possible complications at the border or destination point.

Address all Communications to

D. H. UPJOHN

964 South Liberty Street

::

Salem, Oregon