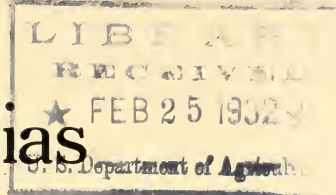


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62163
PRICE LIST

Fall of 1931 and Spring of 1932



Azaleas, Kalmias Rhododendrons

Hemlocks and other Hardy Plants



Grandfather Mountain. Elevation, 5,997 feet
Included in the area owned by the Linville Improvement Company

LINVILLE NURSERIES

Located at an elevation of 4,500 feet above sea-level
"Crest of the Blue Ridge Mountains"

LINVILLE, NORTH CAROLINA


Member American Association of Nurserymen

Owned and operated by
Linville Improvement Co.
Linville, N. C.

L. A. BERCKMANS, Augusta, Ga.
P. J. A. BERCKMANS, Augusta, Ga.
Associates and Sales Representatives.

Branch Offices: Wilmington, North Carolina, and Augusta, Georgia

Introductory

 THE Linville Nurseries, at Linville, N. C. (on the Black Bear Trail from Canada to Florida, U. S. Route 221), are ideally located on the slope of Grandfather Mountain at an elevation of 4,500 feet above sea-level; and upon the 16,000-acre tract owned by the Linville Improvement Company.

The Nursery was established in the fall of 1929 and a considerable area has been planted in Rhododendrons, Azaleas, Kalmias, Hemlock, etc.

We specialize in **native plants** as are described in this folder. The locations from which these plants will be collected and grown, being amid the peaks of the Blue Ridge, one of the oldest mountain ranges of the world, give us the opportunity to offer plants of unusual vigor and hardiness.

Louis A. Berckmans and P. J. A. Berckmans, who for many years were members of the firm of the P. J. Berckmans Company Nurseries (established in 1856) at Augusta, Ga., are associated with us in the management of the Nursery and will give their personal attention to its affairs; furthermore, we have experienced and capable assistants; therefore we are in a position to give our clients most efficient and satisfactory service.

TERMS AND CONDITIONS

SHIPPING SEASONS. Spring shipments commence when frost is out of the ground, usually about March 1, and continue until latter part of May.

Fall shipments commence about September 1 and continue until the ground freezes, usually about December 1.

TERMS. All invoices due and payable to Linville Nurseries 60 days from date of shipment. Where purchaser's credit is unknown to us, cash is required before shipment, or satisfactory trade or bank reference.

QUOTATIONS. Five plants of the same variety and size will be billed at the 10 rate; 40 at the 100 rate; 400 at the 1,000 rate.

PACKING. No charge will be made for packing on orders amounting to \$10.00 and upwards.

SHIPPING INSTRUCTIONS. In all cases, state how shipments are to be made, whether by freight or express, also give routing.

LIABILITY AND CLAIMS. All shipments travel at purchaser's risk. We do not guarantee safe delivery. Our responsibility ceases when delivery is made to the transportation company and shipping receipt is signed by railroad or express agent. All claims for damages must be made promptly to the transportation agents at place of delivery.

No liability to attach to us where frost, drought, fire, or other casualties beyond our control prevent delivery of stock that may be contracted for.

DELIVERY BY AUTO TRUCK. We are equipped with trucks and can make deliveries to places not over 250 miles from Linville. Charges for such deliveries are assessed according to size of truck and the distance.

SHIPPING FACILITIES. Carload lots will be made from Ashford, McDowell County, North Carolina.

Express shipments from Linville and Ashford, N. C.

ALL ORDERS are accepted according to the above terms and conditions. Address all communications to

L. A. and P. J. A. BERCKMANS
AUGUSTA, GEORGIA

NOTE: Neither L. A. BERCKMANS nor P. J. A. BERCKMANS are connected with any other nursery.

Prices quoted are for COLLECTED PLANTS EXCEPT WHERE NOTED. All plants will be carefully selected, BAILED AND BURLAPPED.

ABIES FRASERI. Fraser's Fir. She Balsam.
Nursery grown.

	Per 10	Per 100	Per 1000
12 to 18 inches. Stocky straight stem plants.....	\$ 9.00	\$ 80.00	
18 to 24 inches. Stocky straight stem plants.....	12.50	100.00	

AZALEA CALENDULACEA.

Flame Azalea. Many shades of orange, yellow, buff and red.

	Per 10	Per 100	Per 1000
18 to 24 inches, strong clumps	\$ 7.00	\$ 65.00	\$ 550.00
2 to 3 feet, strong clumps	8.00	75.00	675.00
3 to 4 feet, strong clumps, 8 to 12 stems.....	12.00	110.00	950.00
4 to 5 feet, extra heavy clumps, 12 to 16 stems	22 50	175.00	1500.00

Clumps transplanted, nursery grown.

	Per 10	Per 100
12 to 18 inches	\$15.00	\$135.00
18 to 24 inches	20.00	175.00

AZALEA NUDIFLORA. Pinxter Flower.

Flowers pink. Fragrant.

	Per 10	Per 100
2 to 3 feet, strong clumps	\$10.00	\$ 95.00
3 to 4 feet, strong clumps	15.00	125.00

Clumps transplanted, nursery grown.

	Per 10
8 to 12 inches.....	\$ 8.00

AZALEA VASEYI. Pink-shell Azalea.

A very rare and beautiful variety. Early bloomer.

Clumps transplanted, nursery grown.

	Per 10	Per 100
8 to 12 inches.....	\$17.50	\$150.00
12 to 18 inches.....	20.00	190.00
18 to 24 inches.....	27.50	

Note: The three above varieties of Azaleas are vigorous plants with many young stems.



Kalmia latifolia, two to three feet burnt over clump.



Rhododendron carolinianum, three to four feet clump.

KALMIA LATIFOLIA. Mountain Laurel, Calico Bush. Gives a fine effect, when interplanted with Rhododendrons. Does well in either sun or shade.

Natural Growth

	Per 10	Per 100	Per 1000
18 to 24 inches, bushy....	\$ 6.00	\$ 50.00	
2 to 3 feet, bushy.....	8.00	70.00	\$ 600.00
3 to 4 feet, very bushy....	15.00	135.00	1,250.00

Burnt Over and Cut-back Clumps, Extra Fine.

	Per 10	Per 100	Per 1000
18 to 24 inches, with about equal spread, 15 to 25 stems	\$15.00	\$125.00	\$1,000.00
2 to 3 feet, with about equal spread, 25 to 40 stems	20.00	175.00	1,500.00
3 to 4 feet, with about equal spread, 40 stems and over	35.00	300.00	2,750.00
4 to 5 feet, beautiful specimens, with about equal spread, many stems	50.00	400.00	3,500.00
5 to 6 feet, beautiful specimens, with about equal spread, many stems	75.00	600.00	

Clumps transplanted, nursery grown.

	Per 10
12 to 18 inches	\$17.50

LEIOPHYLLUM PROSTRATUM.

Allegheny Sand Myrtle. Indispensable for borders, and Rock Gardens in colder sections.

	Per 10	Per 100	Per 1000
4 to 6 inch spread, fine clumps	\$ 4.50	\$ 40.00	\$ 325.00
6 to 10 inch spread, fine clumps	5.50	50.00	450.00
12 to 15 inch spread, fine specimens	20.00	150.00	

LEUCOTHOE CATESBAEI.

Drooping Leucothoe. Grows well in sun or shade, but does best in a heavy, well-drained acid soil.

	Per 10	Per 100	Per 1000
2 to 3 feet, extra strong clumps, many stems.....	\$12.50	\$100.00	\$ 800.00

RHODODENDRON CAROLINIANUM.

Carolina Rhododendron. Flowers vary from light to deep pink. Blooms produced from four to five weeks before R. Catawbiense. Does well in full sunlight.

	Per 10	Per 100	Per 1000
12 to 18 inch, heavy clumps, extra quality.....	\$13.00	\$120.00	
2 to 3 feet, heavy clumps, extra quality	18.00	167.50	\$1,600.00
3 to 4 feet, heavy clumps, extra quality	35.00	300.00	2,750.00

Clumps transplanted, nursery grown.

	Per 10	Per 100
12 to 18 inches	\$20.00	\$175.00
18 to 24 inches	25.00	225.00

RHODODENDRON CATAWBIENSE.

Catawba Rhododendron. Exceedingly hardy. Does well in full sunlight. Colors vary from lilac, purple to almost red.

Burnt Over and Cut-back Clumps.

Extra Fine.

	Per 10	Per 100	Per 1000
1 to 2 feet clumps, several stems	\$12.00	\$110.00	\$1,000.00
2 to 3 feet clumps, 10 to 15 stems	19.00	168.00	1,600.00
3 to 4 feet clumps, 15 to 20 stems	40.00	350.00	3,250.00
4 to 5 feet clumps, 20 to 30 stems	50.00	450.00	4,250.00
5 to 6 feet clumps, 30 stems and over.....	75.00	700.00	
6 to 7 feet specimen clumps, many stems.....	110.00	1,000.00	

Clumps transplanted, nursery grown.

Exceptionally Fine.

	Per 10	Per 100	Per 1000
9 to 12 inches	\$18.00	\$150.00	\$1,400.00
12 to 18 inches	20.00	190.00	1,800.00
18 to 24 inches	30.00	280.00	2,600.00



Rhododendron Catawbiense burnt over clump, three to four feet.

RHODODENDRON MAXIMUM.

Great Laurel. Rosebay Rhododendron. Flowers white and light shades of pink. Does best in a shady location, although we have thousands of fine plants which are growing luxuriantly in full sun.

Natural Growth.

	Per 10	Per 100	Per 1000
18 to 24 inches, branched	\$8.00	\$75.00	\$600.00
2 to 3 feet, well branched	10.00	90.00	800.00
3 to 4 feet, well branched	17.50	160.00	1,500.00
4 to 5 feet, well branched, heavy	30.00	275.00	2,500.00
5 to 6 feet, well branched, very heavy	45.00	400.00	
6 to 7 feet, well branched, extra heavy	75.00	650.00	

Burnt Over and Cut-Back Clumps.

Extra Fine.

	Per 10	Per 100	Per 1000
18 to 24 inches, clumps, several stems	\$10.00	\$ 90.00	\$ 800.00
2 to 3 feet, clumps, 10 to 15 stems	12.00	110.00	1,600.00
3 to 4 feet, clumps, 15 to 20 stems	21.00	180.00	1,750.00
4 to 5 feet, clumps, 20 or more stems	37.50	340.00	3,300.00
5 to 6 feet, clumps, 30 stems and over	55.00	480.00	4,500.00
6 to 7 feet, specimen clumps, with many stems, extra fine	100.00	800.00	

Clumps transplanted, nursery grown.

Exceptionally Fine.

	Per 10	Per 100	Per 1000
9 to 12 inches	\$10.00	\$ 85.00	
12 to 18 inches	16.00	155.00	\$1,400.00
18 to 24 inches	22.50	200.00	1,850.00
2 to 3 feet	26.00	250.00	2,250.00

Note: The Kalmias, Rhododendrons Catawbiense and Maximum, which we describe as BURNT OVER AND CUT BACK CLUMPS, and NURSERY GROWN, are of unusual value and should not be confused with the usual grades of collected stock.



Block of Rhododendrons Catawbiense and Maximum in our nursery at Linville.

PLANTING AND CARE OF RHODODENDRONS

To get satisfactory results, keep Rhododendrons mulched with leaves, peat moss, straw or old hardwood sawdust; and protect from winds by planting hardy evergreens on the north and west exposures; but the most important of all is an acid well drained soil, composed of loam leaf mold and peat. Give plants an abundance of water, as they are not deeply rooted, and they should never be allowed to suffer for moisture. Never use a hoe, pull out the grass and weeds. When the blooming period has passed, break out the bunches of seed pods. This process will enable the plants to put on bloom buds for the ensuing year and there will be no "off year."

Treat your plants according to these simple directions and they will afford you pleasure and blooms a plenty.



Rhododendron Maximum, burnt over clump, three to four feet.

TSUGA CANADENSIS. Canadian or Common Hemlock. A very handsome ornamental tree for the lawn, also makes an excellent hedge, extensively used for wind brakes.

	Per 10	Per 100	Per 1000
2 to 3 feet, well branched	\$15.00	\$125.00	\$1,000.00
3 to 4 feet, well branched	25.00	225.00	2,000.00
4 to 5 feet, well branched	35.00	325.00	3,000.00
5 to 6 feet, well branched	45.00	435.00

TSUGA CAROLINIANA. Carolina Hemlock. Conceded to be the hardiest and handsomest of all Hemlocks. It has very dark foliage, compact growth, branches pendulous, a rapid grower.

	Per 10	Per 100	Per 1000
2 to 3 feet, well branched	\$25.00	\$225.00	\$2,000.00
3 to 4 feet, well branched	35.00	300.00	2,500.00
4 to 5 feet, well branched	45.00	435.00	4,000.00
5 to 6 feet, well branched	60.00	500.00



One of our four to five feet Rhododendron Maximum, burnt over clump, one year after being transplanted at Augusta Georgia.

LINVILLE NURSERIES

LINVILLE, NORTH CAROLINA