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WM. G. SCARLETT & CO.

The
Largest
Wholesale
Seed House
From Maine
To Florida

The Home of
"Oriole Brand"
High Grade
Grass, Field
& Bird Seeds



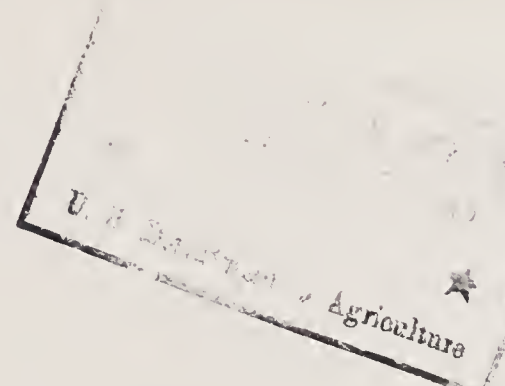
We have
ample parking
and loading
space for our
customers'
trucks

Warehouse
open all night
for delivery
to trucks.
Ask for details

62.37 Apr. 28, 1934

If not delivered in 5 days, return to
WM. G. SCARLETT & CO.
WHOLESALE SEED MERCHANTS
729-743 E. PRATT ST.
BALTIMORE, MD.
Return Postage Guaranteed

MARKET QUOTATIONS



(Sec. 562 P. L. & R.)
U. S. Postage
PAID
Baltimore, Md.
Permit No. 273

Mr. Edgar Brown, Bureau of Plant
Industry, Washington, D. C.

QUANTITIES OF SEEDS REQUIRED PER ACRE

The figures given in the first column are those recommended for use in this section. On soils of average fertility, the minimum quantities will give excellent results if "ORIOLE BRAND" high grade seeds are sown.

| | Pounds Per Acre | Pounds Per Bu. | | Pounds Per Acre | Pounds Per Bu. |
|------------------------------------|--------------------|-------------------|---------------------------------------|--------------------|-------------------|
| Alfalfa—drilled | 15-25 | 60 | Millet, Golden (German) | 25-35 | 50 |
| Alfalfa—broadcast | 20-30 | 60 | Millet, Hungarian | 25-35 | 48 |
| Barley | 72-96 | 48 | Millet, Japanese | 15-25 | 35 |
| Bermuda Grass—pasture | 5-10 | 35 | Millet, Siberian | 25-35 | 50 |
| Blue Grass, Kentucky | 14-18 | 14 | Millet, Tennessee cultivated | 25-50 | 50 |
| Blue Grass, Canada | 15-25 | 14 | Oats | 64-96 | 32 |
| Buckwheat | 36-60 | 48 | Oat Grass, Tall | 30-40 | 11 |
| Canada Field Peas—broadcast | 90-150 | 60 | Orchard Grass | 20-30 | 14 |
| Canada Field Peas—with oats | 60-90 | 60 | Pasture Mixture | 50-75 | |
| Carpet Grass | 5-10 | 18 | Potatoes, Irish or white | 540-960 | 60 |
| Clover, Alsike—alone | 6-10 | 60 | Rape—drilled | 3-5 | 50 |
| Clover, Alsike—on small grain | 3-6 | 60 | Rape—broadcast | 5-8 | 50 |
| Clover, Burr (in the burr) | 25-50 | 10 | Red Top—solid seed | 8-10 | 32 |
| Clover, Crimson | 12-18 | 60 | Rye—winter | 56-84 | 56 |
| Clover, Mammoth or Sapling | 10-15 | 60 | Rye Grass, Italian | 25-30 | 24 |
| Clover (Medium) Red—alone | 12-15 | 60 | Rye Grass, Perennial (English) | 25-30 | 24 |
| Clover (Medium) Red—on small grain | 8-10 | 60 | Sorghum, Forage—broadcast | 60-75 | 50 |
| Clover, Sweet—hulled | 15-25 | 60 | Sorghum—for syrup | 5-10 | 50 |
| Clover, Sweet—unhulled | 25-50 | 30 | Soy Beans—drilled | 45-60 | 60 |
| Clover, White | 5-10 | 60 | Soy Beans—broadcast | 60-90 | 60 |
| Corn | 7-10 | 56 | Sudan Grass | 15-25 | 35 |
| Corn—for silage | 20-30 | 56 | Timothy—alone | 10-15 | 45 |
| Cow Peas—drilled | 45-60 | 60 | Timothy and Clover mixed | | |
| Cow Peas—broadcast | 60-90 | 60 | Timothy | 6-8 | 45 |
| Dallis Grass (Paspalum dilatatum) | 5-10 | 15 | Clover | 4-6 | 60 |
| Fescue, Meadow | 20-30 | 24 | Vetch, Hairy (Sand or Winter) | | |
| Fescue, Sheep's | 25-35 | 14 | Drilled with 1 bu. small grain | 15-30 | 60 |
| Lawn Grass—mixtures | 50-100 | | Broadcast with 1 bu. small grain | 20-40 | 60 |
| Lespedeza (Japan Clover) | 20-30 | 25 | Vetch, Spring, with 1 bu. small grain | 25-45 | 60 |
| Millet, Common | 25-35 | 50 | Wheat | 75-120 | 60 |



WM. G. SCARLETT & CO. SEEDS



729-743 E. PRATT STREET
BALTIMORE, MD.

APRIL 28, 1934

"WM. G. SCARLETT & CO. gives no warranty, express or implied, as to description, quality, productiveness or any other matter of any seeds it sells and will not be responsible for the crop." If purchaser does not accept goods on these terms and conditions no sale is made and the goods must be returned at once.

TERMS:—

Net Cash, No Discount
Subject to Demand Draft
Bags not Returnable

QUOTATIONS
F. O. B., Baltimore
Subject to Market Changes

PHONES

PLAZA 3415
PLAZA 3416
PLAZA 3417
PLAZA 3418
PLAZA 3419
PLAZA 3420

Direct Western Union Wire



NOTE:—A complete Price List covering our full line of Bird Seeds and Pigeon Feeds will be sent upon request.

ORIOLE BRAND

Triple-Cleaned

BIRD SEEDS

"ORIOLE" is triple-cleaned by us and is in new burlap sacks containing 100 lbs. gross. Original sacks (2% foreign matter) contain approximately 220 lbs. gross.

| | Per 100 lbs. |
|------------------------------|--------------|
| Canary, Argentine | \$4.75 |
| Canary, Turkish | 5.25 |
| Canary, Moroccan | 6.00 |
| Canary, Sicily | 7.25 |
| Canary, Super Mam. Spanish | 7.75 |
| Rape, Large Sweet Black | 4.75 |
| Rape, Large Red | 5.25 |
| Rape, German Red Rubsen | 6.50 |
| Mixed Canary and Rape | 6.00 |
| Sunflower, Small California | 3.75 |
| Sunflower, Medium California | 4.25 |
| Sunflower, Large California | 5.25 |
| Sunflower, Giant California | 6.25 |
| Sunflower, Large White | 6.25 |
| Millet, Mixed Red | 2.75 |
| Millet, Large Yellow | 3.00 |
| Millet, Small Hungarian | 3.00 |
| Millet, Small Yellow | 3.25 |
| Millet, White Italian | 8.00 |
| Hemp, Original Sacks | 2.75 |
| Hemp | 3.00 |

(Ton Lots 25c per 100 lbs. Less)

MISCELLANEOUS

| | Per 100 lbs. |
|-------------------------|--------------|
| Flax or Linseed, Whole | \$6.00 |
| Lettuce, White | 13.00 |
| Maw, Blue Poppy or Moon | 7.75 |
| Sesame, Yellow | 6.25 |
| Thistle | 10.50 |
| Wild Seeds | 2.50 |

(Ton lots 25c per 100 lbs. less)

PACKAGE BIRD SEEDS

| | Per Doz. | Pkgs. |
|----------------------|----------|-------|
| ORIOLE Bird Seed | \$1.00 | |
| ORIOLE Gravel | .65 | |
| ORIOLE Song Restorer | 1.50 | |
| Magic | 1.50 | |

Quantity Prices on Request

**GREENWAY BRAND
German**

| | Per Bale |
|-------------------------------------|-----------------|
| Less Than 10 Bales | \$2.00 |
| 10 to 49 Bales | 1.75 |
| 50 to 100 Bales | 1.60 |
| Carlots | Write for Price |
| 1/2 size Bales | 1.20 |
| 1/8 size Bales, packed 4 per carton | .50 |

ORIOLE BRAND

POULTRY LITTER

Same sizes and prices as Peat Moss

SHEEP MANURE

| Size | 100 lb. lots | 500 lb. lots | Ton lots |
|-------------|--------------|--------------|--------------|
| | per 100 lbs. | per 100 lbs. | per 100 lbs. |
| 100 lb. bag | \$1.75 | \$1.65 | \$1.55 |
| 50 lb. bag | 1.85 | 1.75 | 1.65 |
| 25 lb. bag | 2.00 | 1.90 | 1.85 |
| 10 lb. bag | 2.60 | 2.50 | 2.45 |
| 5 lb. bag | 2.90 | 2.80 | 2.70 |

**GREENWAY BRAND
BONE MEAL**

100 lb. bag, \$1.95 Per ton, \$33.50

LAWN SEED

We pay the freight on Lawn Seed in quantities of 100 lbs. or more

GREENWAY

Contains Bent Grass

One of the finest quality Lawn Seeds on the market, and one which can be recommended to your most critical trade.

| | Per 100 lbs. |
|--------------------------------|--------------|
| 100 lb. bags | \$18.00 |
| 50 lb. and 25 lb. bags | 18.50 |
| 10 lb., 5 lb. and 3 lb. bags | 19.00 |
| 1 lb. pkgs. (50 lbs. per case) | 20.00 |

VELVET

Do not confuse this with competitive grades sold under the same name. This is a value hard to equal.

| | Per 100 lbs. |
|--------------------------------|--------------|
| 100 lb. bags | \$14.00 |
| 50 lb. and 25 lb. bags | 14.50 |
| 10 lb., 5 lb. and 3 lb. bags | 15.00 |
| 1 lb. pkgs. (50 lbs. per case) | 16.00 |

SHADY SPOT

Contains principally Poa Trivialis and Chewings Fescue which have been found unexcelled for growing in shady places.

| | Per 100 lbs. |
|--------------------------------|--------------|
| 100 lb. bags | \$21.00 |
| 50 lb. and 25 lb. bags | 21.50 |
| 10 lb., 5 lb. and 3 lb. bags | 22.00 |
| 1 lb. pkgs. (50 lbs. per case) | 23.00 |

EVERGREEN

Prepared especially for the Piedmont sections of Virginia and the Carolinas. Produces a green turf throughout the year.

| | Per Bale |
|--------------------------------|----------|
| 100 lb. bags | \$16.00 |
| 50 lb. and 25 lb. bags | 16.50 |
| 10 lb., 5 lb. and 3 lb. bags | 17.00 |
| 1 lb. pkgs. (50 lbs. per case) | 18.00 |

LAWN PARK

Where quick growth is desired, this is a good brand to use to meet competition.

| | Per 100 lbs. |
|--------------------------------|--------------|
| 100 lb. bags | \$12.00 |
| 50 lb. and 25 lb. bags | 12.50 |
| 10 lb., 5 lb. and 3 lb. bags | 13.00 |
| 1 lb. pkgs. (50 lbs. per case) | 14.00 |

CHALLENGER

A quick-growing brand which can be used to meet competition.

| | Per 100 lbs. |
|--------------------------------|--------------|
| 100 lb. bags | \$10.00 |
| 50 lb. and 25 lb. bags | 10.50 |
| 5 lb. and 2 lb. bags | 11.00 |
| 1 lb. pkgs. (50 lbs. per case) | 12.00 |

SOUTHLAND EVERGREEN

Prepared especially for the sandy soils of the Coastal Plain section of the South.

| | Per 100 lbs. |
|------------------------|--------------|
| 100 lb. bags | \$18.00 |
| 50 lb. and 25 lb. bags | 18.50 |

SPECIAL MIXTURES

| | |
|-------------------------------|---------|
| Seashore | \$18.00 |
| Fairway | 20.00 |
| Special Mixture for the rough | 15.00 |
| Putting Green | 45.00 |
| Athletic Field | 18.00 |

RECLEANED SOY BEANS

Sacks included. 2 1/2 bu. to sack

| 60 lbs. per bu. | IN | Per bu. |
|----------------------|----------|---------|
| A. K. Yellow | 110 days | \$ 1.40 |
| Medium Yellow | 115 days | 1.50 |
| Manchu Yellow | 115 days | 1.50 |
| Illini Early Yellow | 110 days | 1.55 |
| Wilson Early Black | 120 days | 1.75 |
| Virginia Early Brown | 125 days | 1.80 |
| Mammoth Yellow | 145 days | 2.10 |
| Laredo | 140 days | 2.75 |

RECLEANED COW PEAS

Sacks included. 2 1/2 bu. to sack

| 60 lbs. per bu. | Per bu. |
|------------------------------|---------|
| Mixed | \$2.10 |
| Mixed New Era & Whippoorwill | 2.15 |
| Brown Whippoorwill | 2.50 |
| Grey Whippoorwill | 2.50 |
| Black | 2.50 |

Cow Peas & Soy Beans Mixed 1.95

CANADA FIELD PEAS

Sacks included. 220 lbs. to sack

| 60 lbs. per bu. | Per 100 lbs. | Per bu. |
|-----------------|--------------|---------|
| ORIOLE | \$3.50 | \$2.10 |

SEED POTATOES

Per 10 Pk. sack

| | Per 10 Pk. sack |
|---------------------------------|-----------------|
| Selected | |
| Maine Irish Cobbler | \$4.50 |
| Maine No. 2 Irish Cobbler | 4.00 |
| Green Mountain | 3.90 |
| Spaulding Early Rose | 4.40 |
| Red Bliss | 4.30 |
| Mich. Russet (per 100 lb. sack) | 2.75 |

Certified

| | |
|----------------|--------|
| Irish Cobbler | \$5.00 |
| Green Mountain | 4.50 |

SEMESAN BEL

| A Dip Disinfectant for Seed Potatoes | Size | Cans per Case | Dealer Price | Retail Price |
|--------------------------------------|----------|---------------|--------------|--------------|
| 4-oz. | 3 doz. | \$4.00 doz. | \$.50 each | |
| 1-lb. | 2 doz. | 14.00 doz. | 1.75 each | |
| 5-lb. | 1/2 doz. | 64.00 doz. | 8.00 each | |

SEMESAN JR.

| A Dust Disinfectant for Seed Corn | Size | Cans per Case | Dealer Price | Retail Price |
|-----------------------------------|--------|---------------|--------------|--------------|
| 4-oz. | 3 doz. | \$4.00 doz. | \$.50 each | |
| 1-lb. | 2 doz. | 12.00 doz. | 1.50 each | |

CERESAN

| A Dust Disinfectant for Wheat, Oats and Barley | Size | Cans per Case | Dealer Price | Retail Price |
|--|----------|---------------|--------------|--------------|
| 1-lb. | 1 doz. | \$6.00 doz. | \$.75 each | |
| 5-lb. | 1/2 doz. | 25.00 doz. | 3.00 each | |

**ALL SHIPMENTS
MADE PROMPTLY.**

OUR WAREHOUSE
IS OPEN ALL NIGHT
FOR DELIVERY
TO TRUCKS
Phone or Write
For Information

SEED GRAINS

| | Per bu. |
|----------------------------|---------|
| Burlap Sacks Extra At Cost | |
| Seed Barley | |
| Two Row Spartan | \$1.05 |
| Six Row Spring Bearded | 1.05 |
| Seed Buckwheat | |
| Japanese | \$.95 |

| | Per bu. |
|-----------------------|---------|
| Seed Corn | |
| Reid's Yellow Dent | \$1.25 |
| Golden Dent | 1.25 |
| Lancaster Sure Crop | 1.50 |
| Leaming | 1.25 |
| 90-Day Yellow | 1.50 |
| Yellow Sweepstakes | 1.50 |
| White Cap Yellow Dent | 1.50 |
| Boone County White | 1.25 |
| Johnson County White | 1.25 |
| Eureka Ensilage | 1.50 |
| Pamunkey Ensilage | |
| Virginia Ensilage | 1.25 |
| White Ensilage | 1.15 |
| Yellow Ensilage | 1.15 |

| | Per bu. |
|-------------------------|---------|
| Seed Oats | |
| Fancy Heavy Spring | \$.58 |
| New Victory | .65 |
| Fulghum (Rustproof) | .65 |
| Va. Gray or Winter Turf | .80 |
| Seed Rye | |
| Selected Winter | \$.95 |
| Abruzzi | 1.10 |
| Speltz | 1.00 |

WM. G. SCARLETT
JOHN T. O'CONNELL, Jr.
OTTO R. HOFMANN
LOUIS F. FREY
KERCHEVAL E. SMITH
RAYMOND G. SCARLETT
IRVING B. RAEDER
WM. G. SCARLETT, Jr.



CRIMSON CLOVER

| Sacks included. About 220 lbs. to sack | 60 lbs. per bu. | Per 100 lbs. |
|--|-----------------|--------------|
| ORIOLE | | \$10.00 |

HAIRY OR WINTER VETCH

| Sacks included. About 220 lbs. to sack | 60 lbs. per bu. | Per 100 lbs. |
|--|-----------------|--------------|
| ORIOLE | | \$8.50 |

Other Vetches

| | |
|--------------------------------|--------|
| Hungarian Vetch, (Winter Type) | \$5.50 |
| Spring or Common Vetch | 5.00 |

AUSTRIAN WINTER PEAS

| Sacks included. About 220 lbs. to sack | 60 lbs. per bu. | Per 100 lbs. |
|--|-----------------|--------------|
| ORIOLE | | \$5.00 |

DWARF ESSEX RAPE

| Sacks included. About 220 lbs. to sack | 50 lbs. per bu. | Per 100 lbs. |
|--|-----------------|--------------|
| ORIOLE | | \$4.25 |

MILLETS

| Cotton Bags 30c | About 140 lbs. to bag | Per 100 lbs. | Per bu. |
|----------------------|-----------------------|--------------|---------|
| German | | \$3.30 | \$1.65 |
| Tenn. Cult. Big Head | | 3.40 | 1.70 |
| Hungarian | | 3.00 | 1.44 |
| Japanese | | 2.70 | .95 |

CANE OR SORGHUM

| Burlap sacks 10c | About 150 lbs. to sack | 50 lbs. per bu. | Per 100 lbs. | Per bu. |
|------------------|------------------------|-----------------|--------------|---------|
| Early Amber | | \$3.00 | \$1.50 | |

SUDAN GRASS

| Sacks included. About 150 lbs. to bag | 35 lbs. per bu. | Per 100 lbs. |
|---------------------------------------|-----------------|--------------|
| ORIOLE, Domestic | | \$5.90 |

PERMANENT PASTURE

| Sacks included. | Per 100 lbs. |
|--------------------------|--------------|
| Maple (Northern Mixture) | \$12.50 |
| Oak (Southern Mixture) | 11.50 |
| Antler | 8.50 |

LEGUME INOCULATION

| FOR ALFALFAS AND CLOVERS | Dealer Each | Retail Each |
|---------------------------|-------------|-------------|
| 1/2-bu. unit | \$.24 | \$.35 |
| 1-bu. unit | .44 | .65 |
| 2 1/2-bu. unit | .94 | 1.40 |
| FOR SOY BEANS AND COWPEAS | | |
| 1-bu. unit | \$.24 | \$.35 |
| 2-bu. unit | .44 | .65 |
| 5-bu. unit | .94 | 1.40 |

RED CLOVER

United States Grown

U. S. Gov't Verified-Origin

| Cotton Bags 30c | About 165 lbs. to bag | 60 lbs. per bu. | Per 100 lbs. | Per bu. |
|-----------------|-----------------------|-----------------|--------------|---------|
| Empire | | \$12.50 | \$7.50 | |
| Shield | | 13.00 | 7.80 | |
| Harvest | | 13.50 | 8.10 | |
| ORIOLE | | 14.00 | 8.40 | |

(Can Supply in Bushel Bags)

**SAPLING OR MAMMOTH
CLOVER**

United States Grown

U. S. Gov't Verified-Origin

| Cotton Bags 30c | About 165 lbs. to bag | 60 lbs. per bu. | Per 100 lbs. | Per bu. |
|-----------------|-----------------------|-----------------|--------------|---------|
| Empire | | \$12.50 | \$7.50 | |
| Shield | | 13.00 | 7.80 | |
| Harvest | | 13.50 | 8.10 | |
| ORIOLE | | 14.00 | 8.40 | |

(Can Supply in Bushel Bags)

ALSIKE CLOVER

| Cotton Bags 30c | About 165 lbs. to bag | 60 lbs. per bu. | Per 100 lbs. | Per bu. |
|-----------------|-----------------------|-----------------|--------------|---------|
| Shield | | \$14.00 | \$8.40 | |
| Harvest | | 14.50 | 8.70 | |
| ORIOLE | | 15.00 | 9.00 | |

(Can Supply in Bushel Bags)



Pound Box

Hundreds of dealers have increased their sales and profits by handling SCARLETT'S LAWN SEED. Although our prices are unusually reasonable the quality of our Lawn Seed is exceptionally high. Let us furnish you with the kind of Lawn Seed that will make satisfied customers and more profit for you.



Pound Box



Window Display Streamer



Leaflet

Feature our window and counter display advertising. Use "The Lawn Beautiful" leaflets as mail inserts, to distribute in your neighborhood, to enclose in packages, or to hand to your customers. All advertising material will be supplied free.

Prices and descriptions of all of our LAWN SEED brands will be found on other side in sixth column.



Pound Box

What a CANARY Looks For . . .



Canaries, in fact all cage birds, look for clean, bright seed, that suits their taste. That is why most dealers sell Scarlett's ORIOLE BRAND triple-cleaned and especially processed BIRD SEEDS.

Some of the reasons why ORIOLE BRAND is best:

1. Free of dust and dirt.
2. Free of must and other odors.
3. Always bright and shining.
4. Laboratory tested before packing.
5. Purer than the traditional 99 44/100%. Actually tests better than 99 50/100%.
6. Hygienically packed in paper-lined burlap sacks which are waterproof and vermin-proof.
7. Packed in convenient 100 lb. packages.

ORIOLE BRAND triple-cleaned and especially processed Bird Seeds will make satisfied and regular customers for you.

Oriole Brand Bird Seeds

FOR ALL CAGE BIRDS AND PIGEONS

NOTE:—A complete Price List covering our full line of Bird Seeds and Pigeon Feeds will be sent upon request.