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U.S. DEPARTMENT OF AGRICULTURE

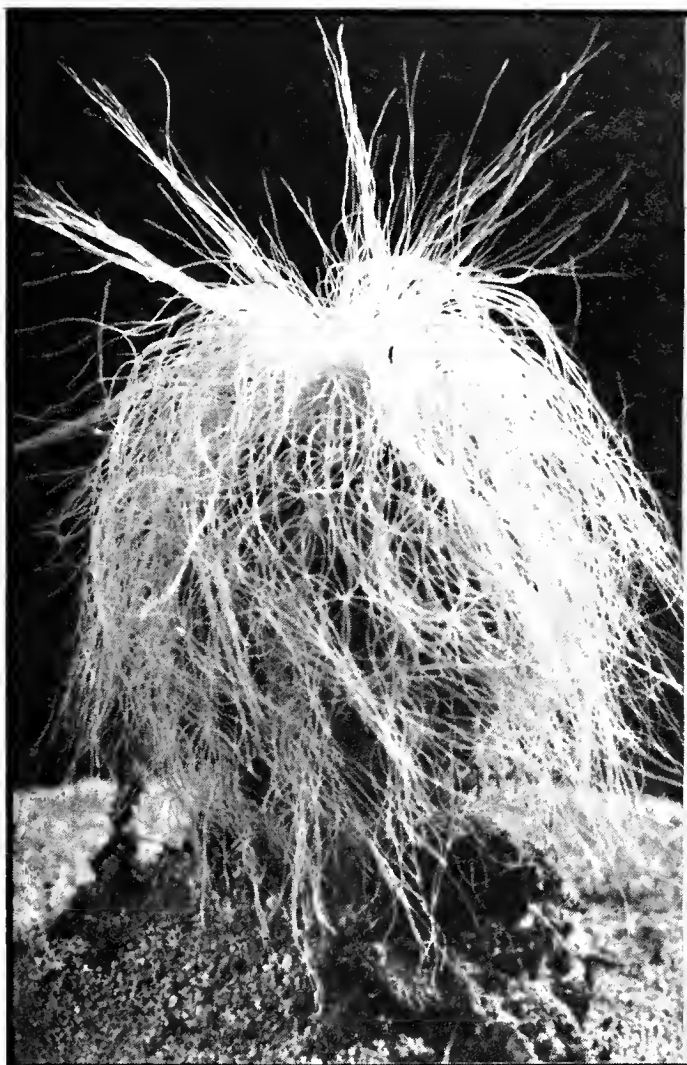
JUN 21 1935

U. S. Department of Agriculture

RETAIL PRICE LIST

OF

Rare Cacti and Succulents



Cephalocereus senilis
"Old Man"



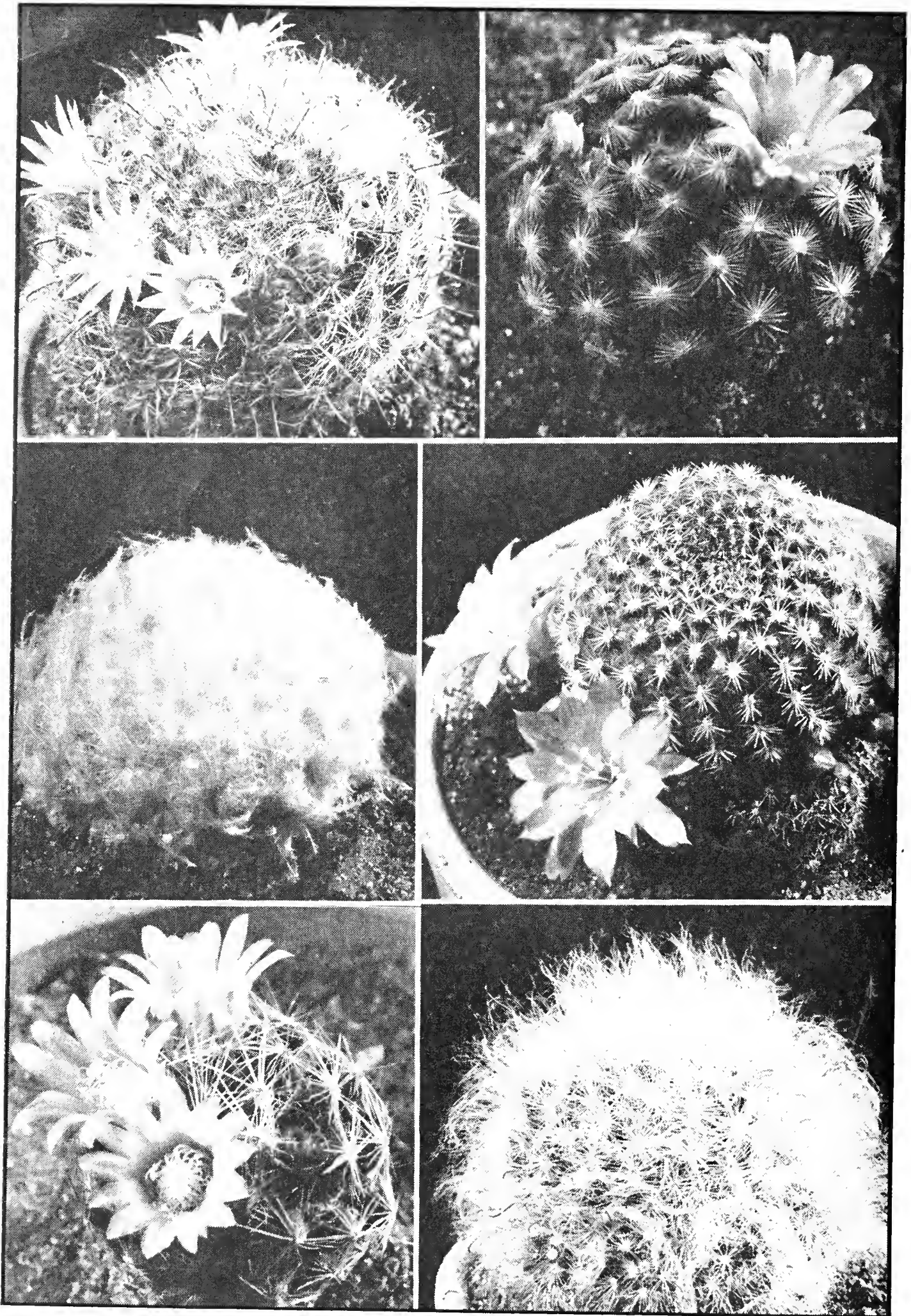
Pilocereus dautwitzii
Espostoa lanata

WRIGHT M. PIERCE

313 WEST 3RD ST. CLAREMONT, CAL. PHONE 4252

Boulevard (U. S. 66) to Claremont, turn south at High School on Indian Hill Boulevard to Third Street, then one block to your left.

LESS THAN 1 HOUR FROM DOWNTOWN LOS ANGELES



SIX SPECIMEN CACTI

Neomammillaria longicoma
 Neomammillaria plumosa
 Neomammillaria viereckii

Neomammillaria schiedeana
 Rebutia miniscula
 Neomammillaria bocasana

**Conserve Our Deserts by Planting Hand Raised
 Acclimated Seedlings**

NEOMAMMILLARIA GROUP

25c plants

andreae—large tubercles, attractive
caput-medusae—beautiful
decipiens—clusters, ever-flowering
discolor
elongata stella aurata—bright golden yellow spines
gummifera
longicoma—hairy
magnimamma
mystax
uncinata—hooked spined

30c plants

carrettii
chinocephala
coronaria
crucigera
dolichocentra—red blossoms
donatii—beautiful white plant
erecta—yellow green
elegans—red flowers, attractive
fortispina—long-spined
galeottii
georgii
knebelliana
multiceps—compact clusters, many flowers
parkinsonii—recurved, long, central spines
plumosa—spines like feathers, “feather ball”
polythele—red flowers, pretty
radians
rosea alba

35c plants

bocasana—beautiful hairy type, many flowers
durispina
nivea—snow-like, axils full of wool
pachythele—attractive, large, showy flowers
phaecantha—red blossoms, nice
pseudocrucigera
pseudoperbella
pygmaeae—dwarf, many flowers
robustispina—uncommon
trohartii
zeyeriana
zuccariniana

40c plants

bogotensis—green, with axils full of wool
campotricha—fine, yellow, “bird’s-nest cactus”
candida—white
carnea

cephalophora—dwarf, fine yellow hair and large blossoms
densispina—yellow, red-tinted spines; a jewel
elongata echinata—giant lace cactus
gigantea
klissingiana
kunzeana—red, hooked spines
lanata
mainae—yellow, hooked spines
melanocentra
microhelia—a dandy Neomammillaria, one of the most admired
muhlbaueriana
ochoterinae—new, attractive
palida
schiedeana—dwarf, beautiful white and yellow spines
sempervivi
solisii—fast-growing rarity
viereckii—blossoms luxuriantly
zephranthoides—a dream

50c plants

baumii—fine hairs, very pretty
compressa—forms large clusters
hahniana—covered with fine silky hairs
kewensis
microthele
nivosa—yellow, covered with white wool
longimamma—large, yellow blossoms; showy plant
spinosissima—one of the best

60c plants

polygona—exceedingly long-spined
rhodantha ruber—fast growing, nice
rhodantha chrysacantha—easy to grow, pretty
zeilmanniana—very fine, with rose blossoms
wilcoxii—long, brilliant red, hooked spines; a fine one

75c plants

horripila—wonderful pink flowers
lenta—rare
polyedra
villifera—fast growing; a beauty

\$1.00 plants

albicans—fine-spined, almost white; not common
celsiana—golden yellow spines; most attractive
geminispina—makes large clusters
praelii—a round plant covered with hair and wool in the axils; very beautiful

Let Us Help You in Planning Your Cacti and Succulent Gardens

CEREUS GROUP

25c plants

acanthurus
bolivianus
candicans—yellow-spined, hardy
chosiquensis—beautiful yellow and brown-spined, from South America
chrysomallus—fine
cochal—pretty
deficiens—beautiful gray green
dumortieri
exerens
giganteus—state flower of Arizona
melanotrichus
palmeri—hairy top
pasacana albicephala—attractive
peruvianus—good grafting stock
pruinosis
queretaroensis—nice
senilis—true “Old Man” from Mexico
serpentinus
spachianus
terscheckii
validus—novelty from South America
weberi

30c plants

bridgesii—extremely hardy
fascicularis
geometrizzans—light blue; very attractive
marginatus—the pipe organ
melanostele—bright yellow, fine-spined
griseus—gray green
huasha—large yellow blossoms; fine
peruvianus monstrosus—odd and interesting
schottii
stellatus
thelognoides

35c plants

fossulatus—rare; from South America
macrocephalus
ocomponis—clusters
strigosus—fine, yellow - red spined; attractive

40c plants

erythrocephalus
hoppenstedtii
poco—new; from South America
pringlei
russelianus
trollii—hairy; one of the best

50c plants

celsianus—long white hair; very desirable
dautwitzii—fine, silky white hair all over; from high in the Andes
houlettii—hairy and beautiful
huasha ruber—red-flowered; rare
straussii—another beautiful, hairy species from the Andes
usitatus—deep blue; very striking
werdermannianus—new, rare.

75c plants

gounellii—new, hairy; from South America
irigoyenii—thick mat of fine white hair all over plant body
monvilleanus—yellow-spined
polylophus—beautiful green, many-ribbed; desirable

ECHINOCACTUS GROUP

Many of these have the most wonderful of any of the flowers of the cacti group.

25c plants

asterias—“Sea Urchin,” unusual
corniger—red barrel
grandis—gray barrel
grusonii—golden barrel
helophorus—purple barrel
ingens—dark gray-green; pretty
latispinus
melocactiformis—wield
pilosus
recurvus—attractive
setispinus—many-flowered

35c plants

longihamatus
ornatum—“Horned Bishop’s Cap”
robustus
straussianus

40c plants

delatetii
floricomus—rare; South America
mamulosus—rarity from South America
myriostigma—“Bishop’s Cap”
ottonis—large yellow blossoms
schickendantzii—attractive

Package of Mixed Cacti Seed 25c

ECHINOCACTUS GROUP—*Continued*

50c plants

capricorne
 damsii—rare
 denudatus—very desirable
 loricatus—beautiful
 lloydii
 miniscula—pretty green plant with blood-red flowers
 tabularis—another South American gem
 submammulosus—long-spined, large flowers
 vaupelianus

60c plants

gibbosus
 violaciflorus—attractive

75c plants

haselbergii, hertrichiana, and scopa, all rare and beautiful

\$1.00 plants

chrysacanthion—rare, like spun gold in color
 lenninghausii—yellow and brown-spined; very attractive
 maasii—rare, hooked spines from South America



ECHINOPSIS, LOBIVIA GROUP

ancistrophora—hooked spined, fine.....\$.50
 aurea—golden yellow flowers..... 1.50
 bridgesii40
 chionantha60
 ferox—long-spined50
 formosa—yellow blossoms, long-spined; very desirable35
 houtii25
 longispina50
 saltensis—beautiful 1.00
 schickendantzii25
 thionantha60

ECHINOCEREUS—knippelianus, 50c; scopolorum, 30c; munzei, 50c.

OPUNTIAS—Send for list of large number of rare, fine species.

PHYLOCACTI—Cuttings of unnamed hybrids and species, about 20 different kinds, 30c each. Color of flowers: Red, rose, pink, yellow, purple and white.

ALOE—Variegata, 20c to \$5.00.

Many desirable other succulents. Write for what you want, or, better, drive out and see the gardens. Four large houses and outside plantings.

Collections, named, my selection, prepaid U. S. A. Mexican and South American species only:

12 species	\$ 2.50
12 species, larger.....	5.00
25 species	6.00
25 species, larger.....	13.00
50 species	27.00
50 species, larger.....	40.00

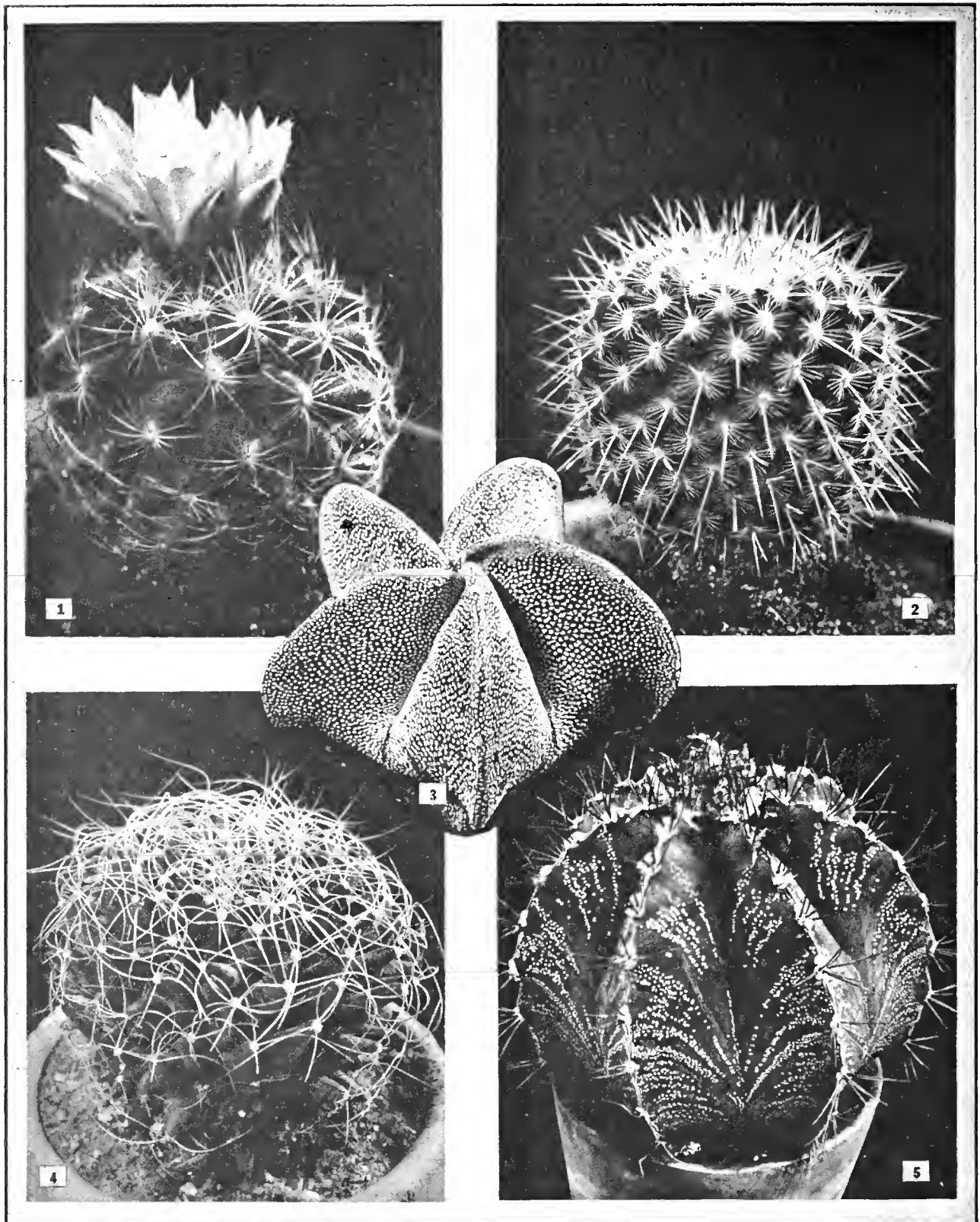
Your own selection from this list, prepaid U. S. A.:

12—25-cent plants.....	\$2.75; 25 for \$5.00
12—40-cent plants.....	\$4.35; 25 for \$8.00
12—50-cent plants.....	\$5.25; 25 for \$10.00

QUANTITY PRICES

\$25.00 from list.....	\$22.50
\$50.00 from list.....	\$42.50

**We Have Larger Specimens of Nearly All Listed
 at a Higher Price**



FIVE BEAUTIFUL CACTI

(1) *Neolloydia horripila*, (2) *Neomammillaria parkinsonii*, (3) *Astrophytum myriostigma*, (4), *Neomammillaria comptrotricha*, (5) *Astrophytum ornatum*

First Prize Plants Wherever Exhibited

CACTUS CULTURE

“After you purchase your rare plants, learn how to care for them.”

So much has been written in regard to the care of cacti that it would seem unnecessary to say more, however, there are a few cultural hints that I wish to stress, after many years experience with these most fascinating plants. If I repeat what has already been published it is because I do not wish you to lose those choice specimens.

There are hardy species that will thrive when planted out in almost any climate. There are others, some of the most attractive, that must be grown inside, but under no circumstances, no matter how suitable the conditions, would I advise planting any seedlings outside before they have reached a fair size. Also, when transplanting from inside to outside, always protect the plants from the strong sun for a few weeks until they become hardened.

Now for the soil; for Cerei, Neomammillarias, and Echinocacti use a porous soil composed of sharp, clean, sand; garden loam; and leaf mould. If possible add some hydrated lime or, better, old plaster. Also a goodly portion of decomposed granite is advisable. Now even though many of the other succulents thrive in this mixture too, I think that, with a few exceptions, it is best to keep these plants in separate beds.

In nearly all cases it seems that cacti, especially during the summer, like a partially shaded bed better than one in full glaring sunlight. An ideal condition would be to use deciduous shrubs or trees which would give summer shade and allow the winter sun.

Since good drainage is essential for successful results, raised beds are by far the best. Now it seems that nearly all cacti like considerable moisture, much more than is ordinarily supposed. But here is the catch. Never water when the weather is cold, never permit the plants to be soaking wet for any length of time, but keep them moist during warm weather and especially while the plants

are growing. I feel that more cacti plants are lost in cultivation because of lack of water rather than because of too much.

When transplanting it is always better to trim back the roots, especially removing the long, “string-like” ones, which would probably die anyway. If at any time the roots rot, cut them off, well back toward the base of the rootstalk, thoroughly dry the plant, and then re-root in moist sand. You will be surprised how quickly a fine, complete, new root system will grow, if the plants are kept in a warm place.

Thus far, I have been speaking only about Cerei, Neomammillarias, and Echinocacti; Epiphyllums, for instance, need distinctly different culture—more moisture, and a richer soil, while Opuntias seem to thrive in almost any soil. The other succulents need various methods of care. Mesembrianthemums, here in Southern California seem to do better if kept dry in summer and moist during their growing period, winter. Aloes and Agaves enjoy the same soil and water conditions as Cerei, Echinocacti, and Neomammillarias, and many very effective plantings of these groups together, are seen here in the outdoor gardens of the Southwest. For their winter blossoms add very effective color to the background of any gardens during this usually blossomless season.

No plants can look, or be their best if infested with scale. There are two types, the circular, flat, tight sticking one which has a brown center. With a heavy infestation of this, the plant has a frosty appearance. This attacks all groups of cacti. There is a highly refined, good, oil spray which, used in the later afternoon, seems to keep this scamp under control. Then there is our old friend or rather enemy—*Eriococcus coccineus*, called “spiny mealy” by some. This is a bad pest and difficult to control and to kill, because of its waxy covering. Insect sprays must be used in very strong solution—so be cautious that you use one that will not burn your specimens.

Pest Control—Guaranteed Results

READ CAREFULLY

All prices are net retail for plants F. O. B. Claremont, excepting that all special collection offers and all orders over \$4.00 are sent pre-paid, U. S. A. Prices are subject to change and plants are offered subject to prior sale. These are beautiful, clean, well-hardened, selected specimens, chosen from a stock of from 30,000 to 50,000 plants of over 600 species. California customers please add 2½ per cent sales tax. In ordering it is always best to list a few extra plants as I can not be sure of having everything listed in stock at all times, especially since some of these offered are in limited numbers. If you desire species not listed, write me as I have many in small quantities not listed.

Fine photographs of many cacti and desert scenes for sale.

Subscriptions taken for the Journal of The Cactus and Succulent Society of America, and Desert Plant Life. Samples of each sent on request.

Wholesale rates to dealers. Write for discounts.

A cordial invitation is extended to all to visit these show gardens of rare cacti and succulents at 313 West Third Street, Claremont.

One of the finest displays of Mexican and South American cacti in the West.

***Please Note—This Garden is Closed from
July 1st to September 15th***