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6.2.17  
*Gerbing's*

# Azalea Gardens

FERNANDINA, FLORIDA

## WHOLESALE LIST

CAMELLIAS & AZALEAS

1938-1939

Our offerings in Camellias in Specimin stock of 30"-36" and Up, are stock bought by us of other nurseries, these plants have been conditioned, are clean, healthy, full of flower buds, danger of losing plants has been eliminated. Prices on these specimens are higher than most offerings in this size, due to the manner in which we handle them. Many buyers prefer to pay this additional charge for this service.

No loss of plants, immediate income, continued steady production with our conditioned Camellias.

Our propagating department is most complete. We offer Azaleas Bed Grown under glass, once transplanted, branched for spring delivery.

Camellia Japonica and Camellia Sasanqua from 2 1-2" Pots, rooted in early summer potted in late summer, carried under glass, well established ready to shift in spring.

Our Lath House stock of Camellias and Azaleas are of splendid quality, we have our entire nursery under irrigation. We prune our stock for shape development, we transplant our stock every 12 or 18 months which insures a splendid root system. Our stock is sprayed regularly with Volk and Bordeaux, eliminating Scale and fungus.

For listings of varieties and descriptions see our regular retail catalogue.

We do not have sufficient stock in Rare Gold Medal Camellias and Rare Japanese Camellias to offer at Wholesale.

Should you however desire to acquire these varieties for propagating purposes, we will supply at regular catalogue prices what we can spare in these rare splendid varieties.

# Wholesale Prices of Linir

## CAMELLIA JAPONICA

### Group No. 1 Fine Camellias

	Pr. 10	Pr. 100
3"-5" from 2 1-2" pots Winter or spring Delivery .....	\$ 1.50	\$ 12.00
6"-8" B&B. From Lath House ...	3.00	25.00
8"-12" B&B. From Lath House ..	4.00	35.00
12"-18" B&B. From Lath House Branched .....	5.50	50.00
18"-24" B&B. From Lath House Specimin with Buds .....	25.00	225.00

## CAMELLIA JAPONICA

### Group No. 2 Good Standard Varieties

	Pr. 10	Pr. 100
3"-5" from 2 1-2" pots Winter or spring Delivery .....	\$ 1.20	\$ 10.00
6"-8" B&B. From Lath House ....	2.50	20.00
8"-12" B&B. From Lath House ..	3.00	25.00
12"-18" B&B. From Lath House Branched .....	4.50	40.00
18"-24" B&B. From Lath House Specimin, with Buds .....	20.00	175.00

## CAMELLIA SEEDLINGS

### Red, Pink, White, Variegated

	Pr. 10	Pr. 100
18"-24" B&B. Specimens from field..	\$15.00	\$125.00
24"-30" B&B. Specimens from field..	20.00	175.00
30"-36" B&B. Specimens from field With Buds .....	30.00	250.00
3'-4' B&B. Specimens from field With Buds .....	35.00	325.00
4'-5' B&B. Specimens from field .. With Buds .....	50.00	450.00
5'-6' B&B. Specimens from field With Buds .....	60.00	550.00

## CAMELLIA SASANQUA

	Pr. 10	Pr. 100
3"-5" from 2 1-2" Pots Winter or Spring Delivery .....	\$ 1.10	\$ 9.00
4"-6" B&B. From Lath House .....	1.50	12.50
6"-8" B&B. From Lath House .....	2.00	15.00

# gout Azaleas & Camellias

## INDICA AZALEAS

### All Varieties

	Pr. 10	Pr. 100
4"-6" Tall, No Buds, From Beds		
Spring Delivery .....	\$ 1.00	\$ 8.00
6"-8" Spread, with Buds B&B.		
From Lath House .....	2.50	20.00
8"-10" Spread, with Buds, B&B.		
From Lath House .....	3.50	30.00
10"-12" Spread, with Buds, B&B.		
From Lath House .....	4.00	35.00
12"-18" Spread, with Buds, B&B.		
From Lath House .....	6.00	55.00
18"-24" Spread, with Buds, B&B.		
From Lath House .....	9.00	80.00
24"-30" Spread, with Buds, B&B.		
Heavy Specimens .....	15.00	125.00
30"-36" Spread, with Buds, B&B.		
Heavy Specimens .....	25.00	225.00

## KURUME AZALEAS AND HARDY JAPANESE

### All Varieties

	Pr. 10	Pr. 100
4"-6" Tall, no buds, From Beds,		
Spring Delivery .....	\$ 1.10	\$ 9.00
6"-8" Spread, B&B. with Buds		
From Lath House .....	4.00	35.00
8"-10" Spread, B&B. with Buds		
From Lath House .....	5.00	45.00
10"-12" Spread, B&B. with Buds		
From Lath House .....	6.00	55.00
12"-15" Spread, B&B. with Buds		
From Lath House .....	8.00	75.00
15"-18" Spread, B&B. with Buds		
From Lath House .....	10.00	90.00
18"-24" Spread, B&B, with Buds		
Heavy Specimens .....	20.00	175.00

## CAMELLIA JAPONICA

Group No. 1 and Group No. 2. Conditioned Stock especially grown for the florists cut flower trade.

	Ea.	10	100
24"-30" Specimin, B&B. Field			
Grown, with Buds .....	\$ 4.00	\$35.00	\$300.00
30"-36" Specimin, B&B. Field			
Grown, Heavy with buds	7.50	65.00	625.00
36"-40" Specimin, B&B Field			
Grown, Heavy with buds	9.00	80.00	750.00
40"-48" Specimin, B&B. Field			
Grown, Heavy with buds	10.00	90.00	800.00

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# Mr. Nurseryman:

## Your Attention Please

We have been brokers in Camellias for seven years, buying in car lots each season from practically every nursery in the south who grow Camellias and Azaleas, we are in a position to offer some constructive criticism.

We buy Camellias and replant them here in our nursery to condition them so that the loss of plants to the customers may be reduced to a minimum, to clean up scale infested plants and to clean up fungus diseases.

Our losses are due to three faults of which most nurserymen are guilty. First, failure to transplant or root prune after the second or third years growth; secondly, from plants which die off due to infestation of Formopsis blight; thirdly, from scale pests of all species.

In buying Camellias it is not possible to determine if a plant has a fibrous root system, or that it is infested with Formopsis blight, so long as these plants remain undisturbed in the nursery they will continue to thrive, but the moving of such plants will result in immediate loss of some and gradual dying off of others.

To give you an insight into actual losses due to this negligence, we cite a few cases, of 15 plants 5'-6' tall at \$10.00 each plus freight on 400 miles rail, our loss is 12 plants, due to poor root system, again out of two cars bought from another nursery our loss of outright dying was 65 specimens 3'-5' which cost us from \$4.00 to \$6.00 plus freight, due to poor root system, out of another car our loss was 15 plants valued from \$3.00 to \$20.00 each due to Formopsis blight, all these plants died within 90 days after purchasing. Most losses are due to failure to transplant and from Formopsis Blight. Seven years ago very little Formopsis was to be found, today practically all nurseries are infested with this very dangerous disease.

Gentlemen, let's put our houses in order, before we destroy consumers' confidence in our products. Let's devote more time and money to growing quality stock which will give satisfaction to our customers, rather than to grow our stock fast and with ever increasing volume. Our failure to do this will encourage others to enter our field, by men who know that the public will be served, increased competition with better quality stock than we can offer will ultimately destroy us.

Thank you,

G. G. GERBING.

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