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LIST
* * 1940 * *



Roy F. Wilcox & Co.



Roy F. Wilcox & Co.

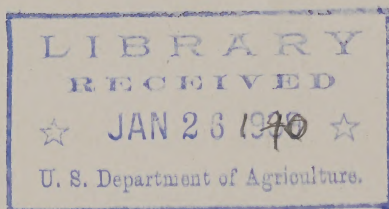
MONTEBELLO, CALIFORNIA
(Los Angeles County)

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Montebello 100

WHOLESALE GROWERS OF

PALMS, BAY TREES
LANDSCAPE and
DECORATIVE PLANTS



Buy in quantity and profit
by our liberal discounts

SPECIALIZED DECORATIVE PLANT LIST ON BACK PAGES

1919==TO==1940

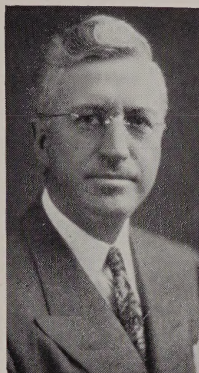
From a comparatively small start consisting of . . . 33 acres of miscellaneous stock of an irregular and indefinite quality . . . an organization of ten men . . . one small truck . . . practically no equipment . . . and a very limited space of lath house . . . Roy F. Wilcox & Co. has grown materially during the past twenty-one years to a progressive organization of from 85 to 150 men . . . with the most modern machinery and equipment for scientific growing and efficient working conditions . . . specializing in the production of unusual items such as . . . Kentia palms, grown in an area of 25 acres of modern lath house . . . decorative plants artistically arranged in modern schemes . . . and 125 acres devoted to specimen trees and shrubs for landscaping . . . all fine items which are "different."

A reputation has truly been established for exceptional and dependable quality at very moderate prices.

This fine growth and expansion has been due to the response of our many friends and fine customers and the utmost efforts will always be made for your continued confidence.



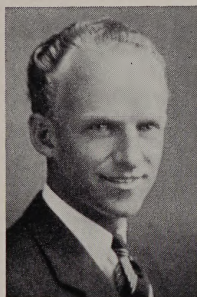
F. K. Wilcox



Roy F. Wilcox



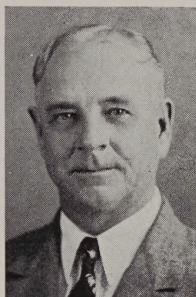
T. E. Edwards



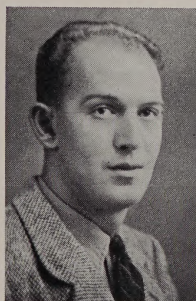
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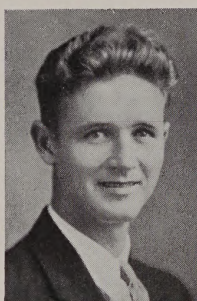


Jim White



Dave Eisenberg

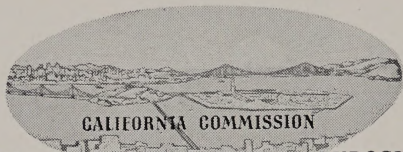
Ready to
Serve You
with
Wilcox
Quality



Newbre Moore

Appreciative of Your Confidence

WE ARE PROUD OF THIS



GOLDEN GATE INTERNATIONAL EXPOSITION

"ON SAN FRANCISCO BAY"

EXECUTIVE OFFICES

October 11, 1939

Roy F. Wilcox Co.
Montebello, Calif.

Gentlemen:

I have just completed my final inspection of the landscape treatment of the State of California section of the Golden Gate International Exposition in preparation of my final report to the Commission and I cannot refrain from telling you how pleased I have been with both the plants and services which you furnished.

In almost every instance your prices were lower than those of competitive bidders. The work of your organization and the deliveries of stock, both by rail car loads and by trucks, were all that could be asked and far more prompt and efficiently handled than I had expected under the trying conditions made unavoidable by the schedule of building operations and the shortness of time.

The high quality of the stock and its condition on arrival need no better testimonial than the fact that nearly every tree, shrub and plant is thriving today after eight months of the most trying weather and soil conditions. In fact, out of more than 100,000 plants, only 27 were rejected, which you replaced without question, adding some fifty specimens for good measure.

It seems strange that during thirty years of practice in landscape architecture, mostly on the Pacific Coast, I should have had no dealings with the Roy F. Wilcox Company until the problem of the California section of the Golden Gate International Exposition arose. This I deeply regret, for it has been as great a loss to me and my clients as it has to your company.

In sincere gratitude for your splendid cooperation, I beg to remain,

Cordially yours,

Mark Daniels, A. I. A.
Landscape Architect for the California
Commission, Golden Gate International Exposition

MD:ldg



INTRODUCING

Wilcox "Blue Ribbon Trees"

Now offering Wilcox quality trees in special sizes, superior in many ways to stock of similar age in 5-gallon cans.

FIELD GROWN
HEAVIER CALIPER
HEALTHIER GROWTH
WELL ROOTED

We offer you this special stock at exceptionally low prices in addition to our regular supply of transplanted trees.

●
For Economy in Quality

ask for

Wilcox "Blue Ribbon Trees"

●
"Blue Ribbon Trees" listed throughout this catalogue in blue ink.

C O N T E N T S

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One of our trucks, all of which are ready to serve you with quick dependable service.

NURSERY LIST

	Each	10	100
Abelia grandiflora			
BB 2-3'	1.80	1.60	1.50
Acacia Baileyana			
5 gal. 5- 6'.....	1.70	1.60	1.50
5 gal. 6- 8'.....	2.00	1.80	1.70
5 gal. 8-10'.....	2.40	2.20	2.00
“ latifolia			
bush 5 gal. 3-4'.....	1.60	1.50	1.40
“ 5 gal. 4-5'.....	1.70	1.60	1.50
“ 5 gal. 5-6'.....	1.80	1.70	1.60
tree 5 gal. 6-8'.....	1.80	1.70	1.60
“ verticilata			
bush 5 gal. 3-4'.....	1.60	1.50	1.40
“ 5 gal. 4-5'.....	1.80	1.70	1.60
“ 5 gal. 5-6'.....	2.00	1.80	1.70
Acokanthera spectabilis			
1 gal. 18-24".....	.50	.45	.40
BB 18-24".....	1.80	1.70	
Aleppo pine (see Pinus)			
Alsophila ferns			
5 gal.....	3.30	3.00	
Araucaria bidwilli			
3 gal. 2-3'.....	2.00	1.80	1.70
3 gal. 3-4'.....	2.40	2.20	2.00
Arbor vitae (see Thuya)			

Arbutus unedo (strawberry tree)

BB 18-24".....	1.90	1.80	1.70
" 2-3'.....	2.30	2.00	1.90
" 3-4'.....	3.30	3.00	
" 4-5'.....	4.50	4.30	

Arizona cypress (see Cupressus)**Avocado (established)**

Anaheim 16" box.....	16.00		
" 18" ".....	20.00		
" 20" ".....	25.00		
Dickerson 18" ".....	20.00		
Fuerte 16" ".....	16.00		
" 18" ".....	20.00		
" 20" ".....	25.00		
" 26" ".....	40.00		
Leucadia 20" ".....	25.00		
Nabal 16" ".....	16.00		
Puebla 16" ".....	16.00		

Bauhinia purpurea (Orchid tree)

BB 8-10', 3-4' sprd., 6' stem	8.00		
BB 10-12', 4-5' " 6' "	12.50		
boxed 12-14', 5-6' " 6' "	27.00		

Bay tree (see Laurus)**Beaumontia grandiflora**

5 gal. heavy 5-6' trellis.....	3.30	3.00	
" " " 6-8' ".....	4.30	4.00	

Berberis Darwinii

BB 2-3'.....	3.30	3.00	
" 3-4'.....	3.80	3.50	

Bignonia cherere (red trumpet vine)

5 gal. heavy 6' staked.....	2.00	1.80	
5 gal. heavy 5-6' on trellis..	2.70	2.50	
LT on trellis.....	4.30	4.00	

" tweediana (yellow trumpet vine)

5 gal. heavy 5-6' on trellis..	2.50	2.20	
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" violacea (painted trumpet vine)

5 gal. heavy 3-4' staked.....	2.70	2.50	
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Blighia sapida

Boxed, 8-10', 4-5' spread, 5-6' stem.....	22.50-27.00		
Boxed, 12-14', 6-8' spread, 5-6' stem.....	27.00-45.00		
Boxed, 12-14', 8-10' spread, 5-6' stem.....	45.00-57.50		

Bottle tree (see Sterculia)

We're beginning to suspect that a large part of the unemployed didn't work even when times were good.

Bougainvillea Crimson Lake	Each	10	100
3" pot .....	.25	.22	.20
1 gal.....	.50	.45	.40
5 gal. staked.....	2.20	2.00	1.80
LT on trellis.....	7.00	6.50	
Large can on trellis.....	25.00		
" Praetorius			
3" pot .....	.25	.22	.20
1 gal.....	.50	.45	.40
5 gal. staked.....	2.20	2.00	1.80
5 gal. on trellis.....	3.00	2.80	
LT on trellis.....	7.00	6.50	
Boxwood (see Buxus)			
Breath of Heaven (see Diosma)			
Buxus microphylla japonica			
bush BB 3-4'.....	3.30	3.00	
globes BB 12-14".....	3.30	3.00	2.80
" " 14-16".....	4.30	4.00	3.80
" " 16-18".....	5.30	5.00	4.80
" " 18-20".....	6.00		
" " 24-26".....	8.00		
" " 28-30".....	9.50		
" " 30-32".....	10.50		
" " 32-34".....	12.00		
" " 34-36".....	13.50		
" " 36-38".....	15.00		
hedge " 12" per ft.	1.20	1.00	
" " 24" " "	2.20	2.00	
" " 30-32" " "	3.30	3.00	
pyramid " 22".....	2.70	2.50	
" " 24".....	3.30	3.00	
" " 26".....	4.00	3.80	
" " 48-54".....	12.00		
" suffruticosa			
BB 10-12".....	1.00	.90	
" 12-14".....	1.20	1.00	
" 14-16".....	1.40	1.20	
" 16-18".....	1.50	1.35	
" 18-20".....	2.00	1.80	
Camphor officinalis			
5 gal. 5-6'.....	2.00	1.80	
Canary Island pine (see Pinus)			
Carissa grandiflora (natal plum)			
BB 2-3'.....	2.20	2.00	1.90
" 3-4'.....	3.30	3.00	2.80
" 4-5'.....	5.00	4.80	

Carob tree (see Ceratonia)	Each	10	100
Carolina cherry (see Prunus)			
Catalina cherry (see Prunus)			
Cedrus Atlantica glauca (grafted)			
BB 5-6'	7.00	6.50	
boxed 8-10'	27.00		
" 10-12'	45.00		
" 12-14'	57.50		
" deodara			
BB 2-3'	2.80	2.50	2.40
" 3-4'	3.30	3.00	2.80
" 4-5'	4.30	4.00	
" 5-6'	5.30	5.00	
" 6-7'	6.50	6.30	
boxed 26-30' planted	135.00-200.00		
" 30-35' "	200.00-300.00		
" libani			
boxed 18-20'	75.00		
" 20-26'	100.00		
" 26-30' planted	150.00-225.00		
" 30-35' "	200.00-300.00		
Ceratonia siliqua (Carob tree)			
5 gal.	2.00	1.90	1.80
BB 5- 6', heavy	2.80	2.50	2.20
" 6- 7', 1-1½' spread	3.50	3.30	3.00
" 7- 8', 1½-2' "	4.00	3.80	3.50
" 8- 9', 1½-2' "	5.00	4.50	4.20
" 7- 8', 2-3' "	7.00	6.50	
" 8- 9', 3-4' "	9.00	8.50	
" 9-10', 4-5' "	13.50	12.00	
boxed 10-12'	27.00-45.00		
" 12-14'	45.00-57.50		
" 14-16'	57.50-67.50		
" 16-18'	67.50-90.00		
Chamaecyparis lawsoniana alumii			
BB 15-18"	2.00	1.80	
" 18-24"	2.80	2.60	
Chamaerops excelsa (windmill palm)			
BB 3- 4'	5.00	4.80	
" 4- 5'	6.00	5.50	
" 5- 6'	7.50	7.00	
" 6- 8'	10.00		
" 8-10'	15.00		
" 10-12'	20.00		
" 12-14'	25.00		
boxed, established			
" 18-20'	57.50		
" 22-24'	82.50		

Chamaerops humilis	Each	10	100
BB 4'	12.50	11.50	
" 5'	17.50		
" 6'	22.50		
Choisya ternata			
BB 2-3'	2.70	2.50	
" 3-4'	3.30	3.00	
Citrus: Grapefruit			
boxed 6', 5' spread.....	27.00		
" 7', 5-6' "	35.00		
" 8', 6-7' "	50.00		
" Kumquat bush			
BB 3-4'	15.00		
" 4-5'	20.00		
boxed 5-6'	35.00		
" Kumquat tree			
boxed 5-6', 3-4' spread, 4' stem	35.00		
boxed 6-7', 3-4' spread, 4' stem	40.00		
" Lemon			
boxed 6-7', 5' spread.....	35.00		
" 8-9', 6' "	50.00		

Flirtation has been described as attention without intention. Don't flirt with tasks that you really want to accomplish.

Kumquat standards. Ideal for any formal effects and valued for the ornamental value of their fruit and fine foliage.





Various types of Citrus trees grown on 5½ to 6 ft. stems. An ideal type of tree for patios, street, or for planting along garden paths.

Citrus Lime, Mexican	Each	10
boxed 4', 3-4' spread.....	22.50	
" 5', 4-5' " 	27.00	
" 7', 5-6' " 	35.00	
" 8', 6-7' " 	50.00	
" 10', 10' " 	75.00	
" Limequat		
BB 3-4'.....	10.00	
" 4'.....	15.00	
boxed 5', 5' spread.....	22.50	
" Tangelo		
boxed 8', 6-7' spread.....	50.00	
" Valencias		
boxed 8-9', 4-5' spread, 5-5½' stem	40.00	
boxed 9-10', 5-6' spread, 5-5½' stem	55.00	
(established) 24" box, 6-7', 4-5' spread	35.00	
(established) 30" box, 8-9', 5-6' spread	50.00	
(established) 4' box, 10-12', 10' spread	125.00	
Cnorium tricornum		
BB 18-24" spread.....	1.80	1.60
" 24-30" " 	2.00	1.80

An honest salesman is a man who blames himself, and not the prospect, for not having made a sale.

Cocculus laurifolius	Each	10	100
BB 2-3'	2.80	2.50	
" 3-4'	3.50	3.30	
Cocos arechavaletana			
BB 12-14'	17.50		
boxed 14-16'	27.00		
" 16-18'	31.50-45.00		
" 18-20'	45.00-57.50		
" 20-22'	57.50-75.00		
" australis			
established 16" tub 4-5'	10.00		
" 18" " 5-6'	12.50		
BB 4-5'	5.50	5.00	
" 6-8'	10.00		
" plumosa			
BB 5- 6'	3.80	3.50	3.30
" 6- 8'	5.30	5.00	4.80
" 8-10'	8.00	7.50	7.00
" 12-14'	15.00	14.00	13.50
" 14-16'	22.50	20.00	
" 16-18'	30.00		
" 18-20'	40.00		
boxed 20-25'	45.00 to 65.00		
Coleonema (see Diosma)			
Coral tree (see Erythrina)			
Cordyline (see Dracaena)			
Cotoneaster franchetti			
BB 2-3'	1.70	1.50	
" 3-4'	1.90	1.70	
" pannosa			
BB 5-6' square hedge			
trimmed	4.40	4.00	
" parneyii			
BB 3-4'	3.00	2.80	2.60
" 4-5'	4.80	4.50	
" 5-6'	6.50		
" 6-8'	8.50		
" Schneiderii			
BB 2-3'	2.50	2.30	
" 3-4'	3.00	2.80	
Cupressus Arizona			
5 gal.	1.70	1.50	
BB 5-6'	3.00	2.80	
" 6-8'	3.80	3.50	

Success is the progressive realization of an ideal. Frequently success is not attained because the individual has set no tangible goal.

Cupressus sempervirens (Italian Cypress)

	Each	10	100
BB 5- 6'.....	3.00	2.80	
" 6- 8'.....	4.00	3.80	
" 8-10'.....	6.50	6.00	
" 10-12'.....	10.00	9.50	
boxed 16-18'.....	27.00		
" 18-20'.....	45.00		
" 20-22'.....	50.00		

Cycas revoluta (Sago palm) (see Greenhouse list)**Cytisus battandieri (flannel tree)**

boxed 10-12'.....	27.00		
" 12-14'.....	45.00		

Dasyliion serratifolium

BB 2-3'.....	3.30	3.00	
" 3-4'.....	4.50	4.20	

Deodar (see Cedrus)**Diosma pulchrum (Coleonema pulchrum)**

BB 18-24" spread.....	1.80	1.70	1.60
" 2- 3' ".....	2.20	2.00	1.90

" Reevesii (Breath of Heaven)

BB 15-18" spread.....	1.70	1.50	
" 18-24" ".....	2.00	1.80	

Dracaena australis (Cordyline)

BB 4- 5'.....	4.00	3.80	
" 5- 6'.....	5.50	5.00	
" 6- 8'.....	8.50	8.00	
" 8-10'.....	12.50		
boxed 10-12'.....	27.00		
" 14-16'.....	45.00		
" 16-20'.....	50.00 to 75.00		
" 20-25'.....	75.00 to 160.00		

Elms (see Ulmus)**Erythrina caffra**

5 gal. 4-5'.....	2.00	1.80	
boxed 10-12'.....	57.50- 75.00		
" 12-14'.....	75.00-100.00		

" Crista galli (coral tree)

5 gal. 2-3'.....	1.70	1.50	
boxed.....	22.50-57.50		

Espalier fruit trees

LT.....	10.00		
18" box.....	13.50		

Eucalyptus boxed specimens to 35'. Price on request.**Eucalyptus citriodora (lemon gum)**

5 gal. 5- 6'.....	1.80	1.70	1.60
" " 6- 8'.....	2.00	1.80	1.70
" " 8-10'.....	2.20	2.00	

Eucalyptus corynocalyx (sugar gum)

	Each	10	100
5 gal. 5-6'.....	1.70	1.60	1.50
" " 6-8'.....	2.00	1.80	1.70
large cans 12-14'.....	8.00		
18" box 14-16'.....	12.50		

" ficifolia (red flowering Eucalyptus)

5 gal. 5- 6'.....	2.00	1.80	1.70
" " 6- 8'.....	2.20	2.00	1.70
" " 8-10'.....	3.00	2.80	

" polyanthemos (red box)

5 gal. 5- 6'.....	1.70	1.60	1.50
" " 6- 8'.....	1.80	1.70	1.60
" " 8-10'.....	2.00	1.80	
large cans 12-14'.....	8.00		
18" box 14-16'.....	12.50		

" rudis (desert gum)

5 gal. 6- 8'.....	1.80	1.70	1.60
" " 8-10'.....	2.00	1.80	1.70
large cans 12-14'.....	8.00		
18" box 14-16'.....	12.50		

" sideroxylon rosea (iron bark)

5 gal. 5-6'.....	1.90	1.70	1.60
" " 6-8'.....	2.00	1.80	1.70
large cans 12-14'.....	8.00		

" tereticornis (slaty gum)

5 gal. 6- 8'.....	1.70	1.60	1.50
" " 8-10'.....	2.00	1.80	1.70

" viminalis (manna gum)

5 gal. 5- 6'.....	1.70	1.60	1.50
" " 6- 8'.....	1.80	1.70	1.60
" " 8-10'.....	2.00	1.80	
large cans 12-14'.....	8.00		

Eugenia hookerii standard

14" tub, 26-28" crown, 42" stem.....	10.00		
14" tub, 28-30" crown, 42" stem.....	12.50		
14" tub, 30-32" crown, 42" stem.....	15.00		
20" tub, 54-60" crown, 42" stem.....	35.00		

" myrtifolia pyramid

14" tub 7- 8'.....	11.00		
14" " 8- 9'.....	13.50		
16" " 9-10'.....	17.50		
18" " 10-12'.....	22.50		
20" box 12-14'.....	25.00		

Euonymus aurea marginata	Each	10	100
BB 12-15".....	1.00	.90	.80
" 15-18".....	1.70	1.50	1.40
" 18-24".....	2.00	1.80	1.70
japonica			
BB 18-24".....	2.00	1.80	1.70
" 2- 3'.....	2.30	2.00	
japonica variegated (media picta)			
BB 18-24".....	2.00	1.80	1.70
silver queen			
BB 15-18".....	1.70	1.50	1.40
" 18-24".....	2.00	1.80	1.70
Evergreen grape (see Vitis)			
Feijoa sellowiana (pineapple guava)			
BB 2-3'.....	2.00	1.80	1.70
" 3-4'.....	2.50	2.30	
" 4-5'.....	3.50	3.30	
" 5-6'.....	5.00	4.50	
Ficus macrophylla bush			
BB 3- 4'.....	3.30	3.00	
" 4- 5'.....	4.40	4.00	
" 5- 6'.....	7.00		
" 6- 8'.....	12.00		
" 8-10'.....	20.00		
macrophylla tree			
BB 8-9', 2½-3' spread.....	12.50		
" 9-10', 3-4' ".....	15.00		
" 10-12', 4-5' ".....	20.00		
boxed 10-12', 5-6' ".....	27.00		
" 12-14'.....	31.50- 45.00		
" 14-16'.....	57.50- 65.00		
" 16-18'.....	65.00- 75.00		
" 18-20'.....	75.00- 90.00		
" 20-22'.....	90.00-125.00		
" large specimen trees.....	125.00-175.00		
microphylla bush			
BB 2-3'.....	2.30	2.20	2.00
" 4-5'.....	4.40	4.00	3.80
" 6-8'.....	10.00	9.50	
microphylla standard			
BB 5-6', 2-3' crown, 44" stem	10.00		
nitida			
BB 18-24'.....	2.20	2.00	1.90
" 2- 3'.....	2.70	2.50	2.30
" 3- 4'.....	3.30	3.00	
" 4- 5'.....	5.30	5.00	
" 5- 6'.....	7.50	7.00	
" 6- 7'.....	10.00	9.50	

Flannel tree (see Cytisus)	Each	10	100
Gardenia mystery			
BB 12-15".....	1.70	1.60	1.50
" 15-18".....	2.20	2.00	1.90
Genista fragrans (sweet or canary broom)			
BB 4-5'.....	3.00	2.80	
" 5-6'.....	3.50	3.30	
" 6-8'.....	5.00	4.50	
Grevillea robusta (silk oak)			
5 gal. 5- 6'.....	1.70	1.60	1.50
" " 6- 8'.....	1.80	1.70	1.60
" " 8-10'.....	2.00	1.80	
boxed specimen trees.....	57.50-165.00		
Guava (see Psidium and Feijoa)			
Lemon Guava			
BB 3-4'.....	2.50	2.30	
" 4-5'.....	3.50	3.00	
" 5-6'.....	5.00	4.50	
" 6-8'.....	7.50	7.00	
Hardenbergia ovata rosea and alba			
5 gal. on trellis.....	2.70	2.50	2.30
Hibiscus Arnottianus purity, tree (white)			
BB 5-6', 30-36" stem.....	10.00		
" 6-7', 30-36" stem.....	12.50		
" Agnes Gault			
BB 3-4'.....	3.80	3.50	
" 4-5'.....	5.00	4.60	
" 5-6'.....	7.00	6.50	

A double row of *Ficus microphylla* to be used as tubbed standards or to be grown on for large specimen trees.



Hibiscus Agnes Gault Improved	Each	10	100
BB 3-4'	3.80	3.50	
" 4-5'	5.00	4.60	
" orange and maroon			
BB 3-4'	3.80	3.50	
" peach blow			
BB 3-4'	3.80	3.50	
" 4-5'	5.00	4.60	
" schizopetalus			
5 gal. espaliered	7.50		
Holly (see Ilex and Photinia)			
Honeysuckle (see Lonicera)			
Ilex cornuta (Chinese Holly)			
BB 18-24"	3.00	2.80	
" 2- 3'	5.00	4.80	
" 3- 4'	7.00	6.50	
" latifolia			
BB 18-24"	2.80	2.60	
" 2- 3'	3.30	3.00	
Incense cedar (see Libocedrus)			
Italian cypress (see Cupressus)			
Itea illicifolia			
BB 18-24"	2.40	2.20	
Jacaranda mimosaeifolia			
5 gal. 5-6'	1.80	1.70	1.60
BB 6- 7', 1 1/2-2' spread	3.00	2.50	2.20
" 7- 8', 2-2 1/2' "	5.00	4.50	4.20
" 8- 9', 2 1/2-3' "	7.00	6.50	6.00
" 9-10', 3-4' "	10.00	9.50	9.00
" 10-12', 4-5' "	13.50	12.50	12.00
" 12-14', 5-6' "	20.00		
boxed 12-14'	22.50-31.50		
" 14-16'	31.50-45.00		
" 16-18'	45.00-75.00		
" 18-20'	57.50-85.00		
" 20-22'	85.00-125.00		
Jasminum gracillum			
18" box on trellis	22.50		
" Grand Duke			
BB 18-24"	3.30	3.00	
" 2- 3'	4.30	4.00	
" 3- 4'	6.00	5.50	
" grandiflorum			
5 gal. staked	2.00	1.80	
" " on trellis	2.70	2.50	
LT on trellis	10.00		

A smile is the one greeting that all people of the world understand.

Jasminum lucidum	Each	10	100
5 gal. on trellis.....	2.70	2.50	
18" box on trellis.....	22.50		
" primulinum			
5 gal. on trellis.....	2.70	2.50	
LT on trellis.....	10.00		
" revolutum			
5 gal. staked.....	2.00	1.80	
" " on trellis.....	2.70	2.50	
" stephanense			
5 gal. staked.....	2.00	1.80	
" " on trellis.....	2.70	2.50	
LT on trellis.....	10.00		
large cans on trellis.....	22.50		
18" box on trellis.....	22.50		
Juniperus Pfitzeriana			
BB 15-18" spread.....	2.00	1.80	
" 18-24" "	2.40	2.20	
" Sabina tamariscifolia			
BB 15-18" spread.....	2.20	2.00	
" 18-24" "	2.60	2.40	
" 24-30" "	3.00	2.80	
Koelreuteria bippinata tree			
BB 9-10', 4' spread, 6' stem	7.50	7.00	
BB 10-12', 5' spread, 6' stem	10.00	9.00	
BB 10-12', 6' spread, 6' stem	12.50		
BB 10-12', 8' spread, 6' stem	15.00		
Lagunaria patersoni			
5 gal. 3-4'.....	1.80	1.70	
Laurus nobilis bush (Bay bush)			
BB 3- 4'.....	4.30	4.00	3.80
" 4- 5'.....	5.30	5.00	4.80
" 5- 6'.....	7.00	6.50	
" 6- 8'.....	10.00	9.50	
" 8-10'.....	15.00		
" nobilis pyramid			
BB 4'.....	9.50		
" 5'.....	12.50		
" 6'.....	15.00		
" 7'.....	18.00		
" 8'.....	24.00		
" 9'.....	30.00		
" 10'.....	36.00		



One of our fields of exceptionally fine Bay Tree standards.

Lauris nobilis standard (Bay tree)	Each	10	100
14" tub, 6' overall, 26" crown, 40" stem.....	12.00		
14" tub, 6-6½' overall, 28" crown, 40" stem.....	14.00		
16" tub, 6-6½' overall, 30" crown, 40" stem.....	17.50		
16" tub, 6-6½' overall, 32" crown, 40" stem.....	20.00		
16" tub, 6½-7' overall, 34-36" crown, 40" stem....	24.00		
18" tub, 7' overall, 38" crown, 40" stem.....	32.00		
18" tub, 7' overall, 40" crown, 40" stem.....	37.50		
18" tub, 7-7½' overall, 42-44" crown, 40" stem....	40.00		
20" tub, 7' overall, 44" crown, 38" stem.....	45.00		
Lawson Cypress (see Chamaecyparis)			
Leptospermum laevigatum (Australian tea tree)			
BB 2-3'.....	2.00	1.90	
" 3-4'.....	2.70	2.50	
" 4-5'.....	3.30	3.00	
" reevsii			
BB 18-24".....	2.80	2.50	
" 2-2½'.....	3.30	3.00	
" 2½-3'.....	4.00	3.80	
" 4'.....	7.50		
" 6'.....	12.50		

Libocedrus decurrens (Incense cedar)

	Each	10	100
boxed 10-12'.....	31.50-45.00		
" 12-14'.....	45.00		
" 14-16'.....	45.00-57.50		
" 16-18'.....	57.50-65.00		
" 18-20'.....	65.00-85.00		

Ligustrum Henryii

BB 2-3'.....	2.00	1.80	1.70
" 3-4'.....	3.00	2.80	2.60

" lucidum

BB 18-24".....	1.80	1.60	1.50
" 2- 3'.....	2.20	2.00	1.90

" nepalense

BB 2-3'.....	2.20	2.00	1.90
" 3-4'.....	3.30	3.00	2.80

Lonicera hildebrandiana (Giant Honeysuckle)

5 gal. on trellis.....	4.30	4.00	
18" box on trellis.....	30.00		

" japonica purpurea

5 gal. on trellis.....	2.70	2.50	
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" nitida

BB 2-3'.....	2.20	2.00	
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Loquat

BB 6-7' heavy.....	3.00	2.60	2.40
" 7-8' " 1-1½" caliper	4.00	3.60	3.40

Magnolia grandiflora

5 gal.....	2.20	2.00	1.90
BB 5-6' hvy. (ready spring)	3.00	2.60	2.40

Mandevillea suaveolens (Chile Jasmine)

5 gal. on trellis.....	2.70	2.50	
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Melaleuca nesophila

BB 5-6'.....	3.50	3.30	
" 6-8'.....	4.00	3.80	

" styphelioides, tree

boxed

" 8-10', 4-5' spread, 6' stem..	22.50		
" 10-12', 5-6' " 6' " ..	27.00		
" 12-14', 5-6' " 6' " ..	35.00		

Monterey pine (see Pinus)**Myrtus communis**

BB 18-24".....	1.80	1.60	
" 2- 3'.....	2.20	2.00	

Nandina domestica

BB 18-24".....	1.80	1.70	
" 2- 3'.....	2.20	2.00	

Natal plum (see Carissa)

Nerium Oleander double pink	Each	10	100
BB 3-4'.....	2.20	2.00	
" 4-5'.....	3.30	3.00	2.80
" 5-6'.....	4.30	4.00	3.80
" 6-8'.....	5.30	5.00	4.80
" flush white			
BB 3-4'.....	2.50	2.30	2.10
" 4-5'.....	3.50	3.30	3.10
" Mrs. Roeding			
BB 2-3'.....	2.00	1.80	
" 3-4'.....	2.50	2.30	
" pure white			
BB 3-4'.....	2.50	2.30	2.10
" 4-5'.....	3.50	3.30	3.10
" 5-6'.....	4.50	4.30	4.10
" single red			
BB 2-3'.....	2.00	1.80	1.60
" 3-4'.....	2.50	2.30	2.10
" 4-5'.....	3.50	3.30	3.10
" variegated			
BB 4-5'.....	2.20	2.00	1.90
" 5-6'.....	3.00	2.80	2.60
" 6-8'.....	4.30	4.00	3.80
New Zealand Flax (see Phormium)			
Oak (see Quercus)			
Oleander (see Nerium)			
Olive (Olea) Mission and Manzanillo			
BB 6- 8'.....	10.00	9.00	
" 8-10'.....	12.00	10.00	
" 10-12'.....	14.50	12.50	
boxed 10-12'.....	22.50-27.00		
" 12-14'.....	31.50-45.00		
" 14-16'.....	45.00-57.50		
Orchid tree (see Bauhinia)			
Osmanthus fragrans			
BB 18-24".....	2.20	2.00	
" 2- 3'.....	3.00	2.80	
Oteheite orange			
BB 18-24" spread.....	2.50	2.30	2.20
" 2- 3' ".....	3.00	2.80	2.60
" 3- 4' ".....	4.50	4.20	
" 4- 5' ".....	6.00	5.50	
Parkinsonia aculeata (Jerusalem thorn)			
5 gal. 5-6'.....	1.80	1.60	1.50
" " 6-8'.....	2.00	1.80	1.70
Peppers (see Schinus)			

Success is wrapped in responsibility.

Phoenix reclinata	Each	10	100
BB 6- 8'	15.00		
" 8-10'	20.00		
" 10-12'	30.00		
boxed 10-14'	27.00-45.00		
Phormium tenax variegated (New Zealand Flax)			
BB 3-4' heavy	3.00	2.80	
" 4-5' "	4.00	3.80	
Photinia serrulata nova			
LT 3-4'	3.50	3.30	
" 4-5'	5.00	4.80	
Pineapple guava (see Feijoa)			
Pinus canariensis (Canary Island Pine)			
BB 3- 4'	2.70	2.50	2.30
" 4- 5'	3.30	3.00	2.80
" 5- 6'	4.30	4.00	3.80
" 6- 8'	6.50	6.00	5.80
" 8-10'	9.50	9.00	
" 10-12'	15.00		
" 12-14'	20.00		
boxed 18-20'	45.00-57.50		
" 20-24'	57.50-65.00		
" 24-28'	57.50-75.00		
" 28-32'	90.00		
" 32-36'	125.00		
" halepensis (Aleppo pine)			
BB 3- 4'	2.70	2.50	2.30
" 4- 5'	3.30	3.00	2.80
" 5- 6'	4.30	4.00	3.80
" 6- 8'	6.00	5.50	
" 8-10'	10.00		
" 10-12'	15.00		
" 12-14'	20.00		
boxed 12-14'	27.00		
" 14-16'	45.00		
" 16-18'	57.50		
" insignis (Monterey Pine)			
BB 5- 6'	4.30	4.00	3.80
" 6- 8'	6.50	6.00	5.80
" 8-10'	9.50	9.00	
boxed 14-16'	45.00-52.50		
" 16-18'	50.00-65.00		
" 18-20'	65.00-75.00		
" 28-32'	125.00		
" 32-36'	165.00		
" 36-40' Planted	235.00-375.00		

Pinus pinea (Italian stone pine)	Each	10	100
BB 2-3'.....	3.30	3.00	
" 3-4'.....	4.30	4.00	
" 4-5'.....	5.30	5.00	
" 5-6'.....	8.50	8.00	
" 6-8'.....	12.50	12.00	
boxed 10-12'.....	65.00		
" 12-14'.....	75.00		
" 14-16'.....	125.00		
" 16-18'.....	125.00-150.00		
" 18-20'.....	165.00		
Pinus torreyana (Torrey Pine)			
boxed 12-14'.....	45.00		
" 14-16'.....	57.50		
Pittosporum crassifolium			
5 gal.....	2.00	1.80	
BB 4-5'.....	3.80	3.50	
" 5-6'.....	5.00	4.80	
boxed 10-12'.....	27.00		
" eugenoides			
BB 2-3'.....	2.20	2.00	
" 3-4'.....	2.70	2.50	
" 4-5'.....	3.80	3.50	
" 5-6'.....	5.30	5.00	
" 6-8'.....	7.30	7.00	

"I say, waiter, there's an ant in my soup."

"Surely not, sir; maybe it's one of those vitamin bees you hear so much about."

Specimen *Pittosporum undulatum* trees are obtainable in all sizes and various shapes, including lower-branched types.



Pittosporum nigricans	Each	10	100
BB 4-5'.....	3.20	3.00	2.80
" 5-6'.....	4.40	4.20	4.00
" 6-8'.....	6.20	6.00	
" 8-10'.....	12.00		
" phillyraeoides			
BB 4-5'.....	3.80	3.50	
" 5-6'.....	5.50	5.00	
" 6-8'.....	8.00	7.50	
boxed 8-10'.....	22.50	to 27.00	
" 10-12'.....	27.00	to 45.00	
" 12-14'.....	45.00	to 57.50	
" 14-16'.....	57.50	to 90.00	
" rhombifolium bush			
BB 4-5'.....	4.00	3.80	
" 5-6'.....	5.50	5.20	
" 6-8'.....	7.50	7.00	
" rhombifolium tree			
boxed 12-14', 6' spread.....	45.00		
" 14-16', 7-8' spread.....	45.00	to 57.50	
" 16-18', 8-9' spread.....	57.50	to 75.00	
" tobira bush			
BB 18-24".....	2.00	1.80	1.70
" 2-3'.....	2.70	2.50	2.40
" 3-4'.....	3.80	3.50	3.30
" 4-5'.....	5.50	5.20	4.80
" 5-6'.....	7.50	7.00	
" tobira standard			
BB 5', 24" crown, 40" stem....	8.50		
" 5', 26" crown, 40" stem....	10.00		
" 5', 28" crown, 40" stem....	12.50		
" 5', 30" crown, 40" stem....	15.00		
" 5', 32" crown, 40" stem....	17.50		
" 5', 34" crown, 40" stem....	20.00		
" 5', 36" crown, 40" stem....	22.50		
" 5', 42" crown, 40" stem....	30.00		
" undulatum bush			
BB 2-3'.....	2.00	1.90	1.80
" 3-4'.....	3.00	2.80	2.60
" 4-5'.....	4.50	4.30	4.00
" 5-6'.....	6.50	6.20	6.00
" 6-8'.....	10.00	9.00	
boxed 14-16'.....	57.50		
" 16-18'.....	75.00	to 100.00	
" 18-20'.....	80.00	to 125.00	
" 20-22'.....	125.00	to 150.00	

Many salesmen talk so much they do not give the prospect who said "No" a chance to change his mind.

Pittosporum undulatum low trees	Each	10	100
boxed 4-8' spread. Price on request.			
" undulatum trees			
BB 6- 7', 1-1½' spread.....	3.50	3.30	3.00
" 7- 8', 1½-2' "	4.00	3.80	3.50
BB 7- 8', 2-3' "	6.00	5.70	5.50
BB 8- 9', 3' "	7.50	7.00	6.50
BB 9-10', 3-4' "	10.00	9.50	9.00
24" box 10-12', 7-8' spread..	35.00		
24" box 12-14', 7-8' "			
.....	40.00		
30" box 10-12', 8-9' spread,			
.....	40.00		
30" box 14-16', 7-8' spread,			
.....	45.00		
30" box 14-16' 8-9'			
spread	50.00-57.50		
36" box 14-16', 10-12'			
spread	57.50-72.00		
36" box 16-18', 9-11'			
spread	57.50-72.00		
42" box 16-18', 10-12'			
spread	72.00-80.00		
42" box 18-20', 12-14'			
spread	80.00-90.00		
42" box 20-22', 10-14'			
spread	80.00-100.00		
boxed (many trunks)			
14-16'	45.00-57.50		
boxed (many trunks)			
16-18'	57.50-75.00		
boxed (many trunks)			
18-20'	75.00-100.00		
" viridiflorum			
BB 3-4'.....	3.80	3.50	
" 4-5'.....	5.30	5.00	
" 5-6'.....	7.00		
" 6-8'.....	10.00		
Podocarpus elongata			
boxed 7-8'.....	22.50		
" macrophylla			
BB 4-5'.....	7.00		
" 5-6'.....	9.00		
Pomegranate (see Punica)			

One of the most effective ways to advertise is to please your customer.



Our many shrubs, like this *Pittosporum undulatum*, assure you of a good selection from which to choose.

Prunus Caroliniana (Carolina Cherry)

	Each	10	100
BB 2-3'.....	2.00	1.90	
" 3-4'.....	3.00	2.70	
" 4-5'.....	4.00	3.70	
" 5-6'.....	5.00	4.80	
<i>tree, BB 5-6', 1-1½' spread.....</i>	<i>3.50</i>	<i>3.30</i>	<i>3.00</i>

" integrifolia (Catalina Cherry) bush

BB 2-3'.....	2.00	1.90
" 3-4'.....	3.00	2.70
" 4-5'.....	4.00	3.70
" 5-6'.....	5.00	4.80
" 6-8'.....	7.00	6.80
" 8-10'.....	10.00	9.50

Psidium cattleianum (Strawberry guava)

BB 18-24" spread.....	2.00	1.80
" 2-3' ".....	2.50	2.30
" 3-4' ".....	3.30	3.00

Punica nana (dwarf Pomegranate) field grown

5 gal. 15-18".....	1.80	1.70
" " 18-24".....	2.20	2.00

Pyracantha espaliered

5 gal.	7.00
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Quercus agrifolia (California Live Oak)

	Each	10	100
5 gal. 4-5'.....	2.20	2.00	1.90
" " 5-6'.....	2.40	2.20	2.00
BB 5-6'.....	3.00	2.80	2.70
" 6-7'.....	4.00	3.80	3.50
" 7-8', 1-1½' spread.....	5.00	4.50	4.20
" 7-8' heavy.....	9.00		
" 8-10' ".....	12.50		
boxed 8-10'.....	18.00-	27.00	
" 10-12'.....	22.50-	30.00	
" 12-14'.....	27.00-	45.00	
" 14-16'.....	35.00-	57.50	
" 16-18'.....	45.00-	75.00	
" 18-20'.....	57.50-	82.50	
" 20-22'.....	95.00-	135.00	

" suber (Cork Oak)

BB 8-10'.....	12.50		
" 10-12'.....	15.00		
boxed 12-14'.....	27.00-	35.00	
" 14-16'.....	45.00		

Redwood (see Sequoia)**Rubber (see Ficus)****Sago palm (see Cycas)****Schinus molle (California pepper)**

5 gal. 5- 6'.....	1.80	1.60	1.50
" " 6- 8'.....	2.00	1.80	1.70
" " 8-10'.....	2.20	2.00	1.90
BB 7- 8, 1-1½' spread.....	3.00	2.80	2.70
" 7- 8', 3' ".....	4.50	4.30	4.10
" 8-10', 3-4' ".....	7.00	6.50	6.00
" 10-12', 4-6' ".....	10.00	9.50	
boxed 10-12', 6-8' spread....	27.00		
" 12-14', 8-10' sp'd	27.00-	45.00	
" 14-16', 10-12' spread	45.00-	57.50	
" 16-18', 12-14' spread	57.50-	75.00	
" 18-20', 14-16' spread	75.00-	100.00	
" 20-22', 16-18' spread	100.00-	125.00	
" 22-24', 18-22' spread	125.00-	165.00	

Initial orders are costly. Serve a new customer in such a way as to make a satisfied repeat customer.

Schinus terebinthifolia	Each	10	100
5 gal. 5- 6'.....	1.80	1.60	1.50
" " 6- 8'.....	2.00	1.80	1.70
" " 8-10'.....	2.20	2.00	1.90
BB 6- 7', heavy.....	3.00	2.80	2.70
" 7- 8', 1-1½' spread.....	4.00	3.80	3.50
" 7- 8', 2-3' ".....	6.00	5.70	5.50
" 8-9', 3-4' spread,.....	8.50	8.30	8.00
" 8-9', 4-5' spread,.....	10.00		
" 9-10', 5-6' spread,.....	12.50		
boxed 10-12', 6-7' spread....	22.50		
" 10-12', 7-8' spread.....	27.00-31.50		
" 10-12', 3' spread,.....	45.00		
" 12-14', 8-9' spread.....	45.00-57.50		
" 10-12', 12-14' spread.....	65.00		

Sequoia gigantea (Giant Redwood)

BB 3-4'.....	6.00		
" 4-5'.....	8.00		
" 5-6'.....	12.50		
" 6-7'.....	15.00		

" sempervirens (California Redwood)

BB 6- 8'.....	6.80		
" 8-10'.....	9.00		
" 10-12'.....	12.50		
boxed 12-14'.....	27.00		
" 14-16'.....	35.00-45.00		

Silk Oak (see Grevillea)**Solanum wendlandii**

5 gal. staked.....	2.00	1.80	
" " on trellis.....	2.70	2.50	

Spiraea Anthony Waterer field grown

5 gal. 18-24".....	1.90	1.70	1.60
" " 2- 3'.....	2.20	2.00	1.90
" double white			
5 gal. 3-4'.....	2.40	2.20	2.00
" single white			
5 gal. 3-4'.....	2.40	2.20	2.00
" " 4-5'.....	2.80	2.60	2.40

Strawberry guava (see Psidium)**Strawberry tree (see Arbutus)**

Sterculia diversifolia (bottle tree)			
5 gal. 5-6'	2.00	1.80	1.70
" " 6-8'	2.50	2.30	2.10
Stone pine (see Pinus pinea)			
Strelitzia reginae			
		Doz.	
2½" pot		4.20	30.00
4" "		7.20	55.00
6" "	1.30		
BB clumps	3.00-20.00		
Lge. sizes in boxes	30.00 to 125.00		
Sycamore, California native			
5 gal. 5-6'	2.00	1.80	1.70
" " 6-8'	2.20	2.00	1.90
18" box 14-16' single trunk	15.00		
20" " 14-16' " "	20.00		
24" " 16-18' " "	27.00		
boxed 14-16' single tree, natural growth, low branched	45.00- 57.50		
boxed 16-18' single tree natural growth, low branched	57.50- 65.00		
boxed 18-20' single tree, natural growth, low branched	65.00- 75.00		
boxed 20-24' single tree, natural growth, low branched	75.00- 90.00		
boxed 24-28' single tree, natural growth, low branched	90.00-100.00		
boxed 18-20' three tree clumps	75.00- 90.00		
boxed 20-24' three tree clumps	90.00-125.00		
Tecoma australis			
5 gal. on trellis	2.70	2.50	
" jasminoides alba			
5 gal. on trellis	2.70	2.50	
" jasminoides rosea			
5 gal. on trellis	2.70	2.50	
Thuja aurea nana			
BB 12-15"	1.70	1.50	1.40
" 15-18"	2.00	1.80	1.70
" 18-24"	2.40	2.20	2.00
" beverlyensis			
BB 2-3'	2.70	2.50	2.40
" 3-4'	3.30	3.00	2.80



Looking down one of our field roads at Brea, banked on one side with a fine field of *Cocos plumosa* and on the other with *Pinus halepensis* and *Pinus pinea*.

Tree fern (see *Alsophila*)

Tricuspidaria dependens

BB 5- 6', 1-1½' spread	2.80	2.50	2.20
" 7- 8', 1½-2' "	4.00	3.80	3.50
" 8- 9', 2-2½' "	5.00	4.50	4.20
" 8-10', 3-4' "	7.00	6.80	6.60
" 8-10', 4-5' "	8.00	7.50	
" 8-10', 5-6' "	10.00	9.50	
" 10-12', 5-6' "	12.50		
" 10-12', 6-7' "	15.00		
boxed 12-14', 7-8'			
spread	22.50-31.50		

Ulmus parvifolia sempervirens (cuttings)

5 gal. 5-6' (for spring).....	3.00	2.80	2.70
BB 6- 7', 1-1½' spread.....	4.00	3.80	3.50
" 7- 8', 1½-2' "	7.00	6.80	6.60
" 7- 8', 2-2½' "	10.00	9.50	9.00
" 8-10', 3-4' "	15.00	14.00	13.50
boxed 12-14', 8-10'			
spread	50.00- 65.00		
boxed 14-16', 12-14'			
spread	65.00- 85.00		
boxed 16-18', 12-14'			
spread	85.00-100.00		
boxed 18-20', 14-16'			
spread	125.00		



A view showing how our *Ulmus parvifolia sempervirens* are grown. Plenty of room is given between each tree to allow for spread, developing all into specimen trees.

Ulmus parvifolia (seedlings)	Each	10	100
boxed 10-12', 8-10'			
spread	35.00		
boxed 12-14', 10-12'			
spread.....	50.00		
boxed 14-16', 12-14'			
spread	57.50		
boxed 16-18', 14-16'			
spread	65.00		
boxed 18-20', 16-18'			
spread	85.00		
Viburnum japonicum			
BB 2-3'.....	2.50	2.30	2.20
" 3-4'.....	3.50	3.30	3.20
" odoratissima			
BB 3-4'.....	3.00	2.80	
" 4-5'.....	4.50	4.30	
" 5-6'.....	6.50	6.20	
" 6-8'.....	10.00	9.00	
" sandankwa			
BB 2-3'.....	2.50	2.30	2.20
" 3-4'.....	3.50	3.30	3.20
Vitis capensis (Evergreen Grape)			
5 gal. on trellis.....	4.30	4.00	3.80
LT on trellis.....	7.50		

Day in and day out dilligence duly declares dependable dividends.

Washingtonia robusta	Each	10	100
BB 3- 4'.....	3.80	3.50	3.30
" 4- 5'.....	5.00	4.80	4.60
" 5- 6'.....	6.50	6.00	5.80
" 6- 8'.....	8.50	8.00	7.50
" 8-10'.....	10.00	9.00	8.50
" 10-12'.....	17.50	15.00	
boxed 12-14'.....	31.50		
" 14-16'.....	45.00		
" 16-18'.....	57.50		
" 18-20'.....	65.00		
" 20-22'.....	82.50		
" 22-26'.....	100.00		
" 26-30'.....	125.00		
20" box established 6- 8'....	17.50		
20" " " 8-10'....	22.50		
24" " " 10-12'....	30.00		
24" " " 12-14'....	37.50		
36" " " 14-16'....	45.00		
36" " " 16-18'....	57.50		
42" " " 20-24'....	100.00		

Windmill palm (see *Chamaerops*)

"You've plenty of nerve, Rastus. The idea of stealing my chickens and then trying to sell them to me."

"Well, boss, I thought you'd pay a better price for these chickens since you raised 'em yo'self. You'd know what you wuz buyin'."

Viburnum suspensum, a fine medium-sized shrub.





We have many varieties of large vines like the Wisteria above, from which you can make your selection.

Wisteria multijuga

	Each
blue large cans on trellis.....	\$22.50
longissima in barrels on trellis.....	22.50
sinensis in barrels on trellis.....	22.50
alba in barrels on trellis.....	22.50
" 18" box on trellis.....	22.50

Every outstanding success is built on the ability to do better than just good enough.

Cheap merchandise is like a cheap man. Both are far too costly in the end.

Goods, cheaply priced because poorly made, rob the seller of self-respect and the buyer of satisfaction.



LANDSCAPE
and
SPECIMEN TREES



LANDSCAPE AND SPECIMEN TREES

Acacia Baileyana	Each	10	100
5 gal. 5- 6'.....	1.70	1.60	1.50
5 gal. 6- 8'.....	2.00	1.80	1.70
5 gal. 8-10'.....	2.40	2.20	2.00
“ latifolia			
tree 5 gal. 6-8'.....	1.80	1.70	1.60
Aleppo pine (see Pinus)			
Avocado (established)			
Anaheim 16" box.....	16.00		
“ 18" “.....	20.00		
“ 20" “.....	25.00		
Dickerson 18" “.....	20.00		
Fuerte 16" “.....	16.00		
“ 18" “.....	20.00		
“ 20" “.....	25.00		
“ 26" “.....	40.00		
Leucadia 20" “.....	25.00		
Nabal 16" “.....	16.00		
Puebla 16" “.....	16.00		
Bauhinia purpurea (Orchid tree)			
BB 8-10', 3-4' sprd., 6' stem	8.00		
BB 10-12', 4-5' “ 6' “	12.50		
boxed 12-14', 5-6' “ 6' “	27.00		
Blighia sapida			
Boxed, 8-10', 4-5' spread, 5-6' stem.....	22.50-27.00		
Boxed, 12-14', 6-8' spread, 5-6' stem.....	27.00-45.00		
Boxed, 12-14', 8-10' spread, 5-6' stem.....	45.00-57.50		
Bottle tree (see Sterculia)			
Camphor officinalis			
5 gal. 5-6'.....	2.00	1.80	
Canary Island pine (see Pinus)			
Carob tree (see Ceratonia)			
Cedrus Atlantica glauca (grafted)			
BB 5-6'.....	7.00	6.50	
boxed 8-10'.....	27.00		
“ 10-12'.....	45.00		
“ 12-14'.....	57.50		

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“Do it now” may appear to be an old chestnut, but it still ranks as a most valuable piece of advice.

Cedrus deodara	Each	10	100
BB 2-3'	2.80	2.50	2.40
" 3-4'	3.30	3.00	2.80
" 4-5'	4.30	4.00	
" 5-6'	5.30	5.00	
" 6-7'	6.50	6.30	
boxed 26-30' planted	135.00-200.00		
" 30-35' "	200.00-300.00		
" libani			
boxed 18-20'	75.00		
" 20-26'	100.00		
" 26-30' planted	150.00-225.00		
" 30-35' "	200.00-300.00		
Ceratonia siliqua (Carob tree)			
5 gal.	2.00	1.90	1.80
BB 5- 6', heavy	2.80	2.50	2.20
" 6- 7', 1-1½' spread	3.50	3.30	3.00
" 7- 8', 1½-2' "	4.00	3.80	3.50
" 8- 9', 1½-2' "	5.00	4.50	4.20
" 7- 8', 2-3' "	7.00	6.50	
" 8- 9', 3-4' "	9.00	8.50	
" 9-10', 4-5' "	13.50	12.00	
boxed 10-12'	27.00-45.00		
" 12-14'	45.00-57.50		
" 14-16'	57.50-67.50		
" 16-18'	67.50-90.00		

Another view of our tall Citrus tree specimens.



Chamaerops excelsa (windmill palm)

	Each	10
BB 3- 4'	5.00	4.80
" 4- 5'	6.00	5.50
" 5- 6'	7.50	7.00
" 6- 8'	10.00	
" 8-10'	15.00	
" 10-12'	20.00	
" 12-14'	25.00	
boxed, established		
" " 18-20'	57.50	
" " 22-24'	82.50	

Citrus: Grapefruit

boxed 6', 5' spread.....	27.00
" 7', 5-6' "	35.00
" 8', 6-7' "	50.00

" Kumquat tree

boxed 10-12'.....	27.00-45.00
boxed 5-6', 3-4' spread, 4' stem	35.00
boxed 6-7', 3-4' spread, 4' stem	40.00

" Lemon

boxed 6-7', 5' spread.....	35.00
" 8-9', 6' "	50.00

" Lime, Mexican

boxed 4', 3-4' spread.....	22.50
" 5', 4-5' "	27.00
" 7', 5-6' "	35.00
" 8', 6-7' "	50.00
" 10', 10' "	75.00

" Limequat

BB 3-4'	10.00
" 4'	15.00
boxed 5', 5' spread.....	22.50

" Tangelo

boxed 8', 6-7' spread.....	50.00
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" Valencias

boxed 8-9', 4-5' spread, 5-5½' stem	40.00
boxed 9-10', 5-6' spread, 5-5½' stem	55.00
(established) 24" box, 6-7', 4-5' spread	35.00
(established) 30" box, 8-9', 5-6' spread	50.00
(established) 4' box, 10-12', 10' spread	125.00

Cocos arechavaletana	Each	10	100
BB 12-14'	.....	17.50	
boxed 14-16'	.....	27.00	
" 16-18'	.....	31.50-45.00	
" 18-20'	.....	45.00-57.50	
" 20-22'	.....	57.50-75.00	
" australis			
established 16" tub 4-5'	.....	10.00	
" 18" " 5-6'	.....	12.50	
BB 4-5'	.....	5.50	5.00
" 6-8'	.....	10.00	
" plumosa			
BB 5- 6'	.....	3.80	3.50 3.30
" 6- 8'	.....	5.30	5.00 4.80
" 8-10'	.....	8.00	7.50 7.00
" 12-14'	.....	15.00	14.00 13.50
" 14-16'	.....	22.50	20.00
" 16-18'	.....	30.00	
" 18-20'	.....	40.00	
boxed 20-25'	.....	45.00 to 65.00	
Coral tree (see Erythrina)			
Cordyline (see Dracaena)			
Cytisus battandieri (flannel tree)			
boxed 10-12'	.....	27.00	
" 12-14'	.....	45.00	
Deodar (see Cedrus)			
Dracaena australis (Cordyline)			
BB 4- 5'	.....	4.00	3.80
" 5- 6'	.....	5.50	5.00
" 6- 8'	.....	8.50	8.00
" 8-10'	.....	12.50	
boxed 10-12'	.....	27.00	
" 14-16'	.....	45.00	
" 16-20'	.....	50.00 to 75.00	
" 20-25'	.....	75.00 to 160.00	
Elms (see Ulmus)			
Erythrina caffra			
5 gal. 4-5'	.....	2.00	1.80
boxed 10-12'	.....	57.50- 75.00	
" 12-14'	.....	75.00-100.00	
" Crista galli (coral tree)			
5 gal. 2-3'	.....	1.70	1.50
boxed	.....	22.50-57.50	
Espalier fruit trees			
LT	.....	10.00	
18" box	.....	13.50	
Eucalyptus boxed specimens up to 35'. Price on request.			

Eucalyptus citriodora (lemon gum)	Each	10	100
5 gal. 5- 6'	.....	1.80	1.70 1.60
" " 6- 8'	.....	2.00	1.80 1.70
" " 8-10'	.....	2.20	2.00
" corynocalyx (sugar gum)			
5 gal. 5-6'	.....	1.70	1.60 1.50
" " 6-8'	.....	2.00	1.80 1.70
large cans 12-14'	.....	8.00	
18" box 14-16'	.....	12.50	
" ficifolia (red flowering Eucalyptus)			
5 gal. 5- 6'	.....	2.00	1.80 1.70
" " 6- 8'	.....	2.20	2.00 1.70
" " 8-10'	.....	3.00	2.80
" polyanthemos (red box)			
5 gal. 5- 6'	.....	1.70	1.60 1.50
" " 6- 8'	.....	1.80	1.70 1.60
" " 8-10'	.....	2.00	1.80
large cans 12-14'	.....	8.00	
18" box 14-16'	.....	12.50	
" rudis (desert gum)			
5 gal. 6- 8'	.....	1.80	1.70 1.60
" " 8-10'	.....	2.00	1.80 1.70
large cans 12-14'	.....	8.00	
18" box 14-16'	.....	12.50	
" sideroxylon rosea (iron bark)			
5 gal. 5-6'	.....	1.90	1.70 1.60
" " 6-8'	.....	2.00	1.80 1.70
large cans 12-14'	.....	8.00	
" tereticornis (slaty gum)			
5 gal. 6- 8'	.....	1.70	1.60 1.50
" " 8-10'	.....	2.00	1.80 1.70
" viminalis (manna gum)			
5 gal. 5- 6'	.....	1.70	1.60 1.50
" " 6- 8'	.....	1.80	1.70 1.60
" " 8-10'	.....	2.00	1.80
large cans 12-14'	.....	8.00	
Ficus macrophylla tree			
BB 8-9', 2½-3' spread	.....	12.50	
" 9-10', 3-4' "	.....	15.00	
" 10-12', 4-5' "	.....	20.00	
boxed 10-12', 5-6' "	.....	27.00	
" 12-14'	.....	31.50- 45.00	
" 14-16'	.....	57.50- 65.00	
" 16-18'	.....	65.00- 75.00	
" 18-20'	.....	75.00- 90.00	
" 20-22'	.....	90.00-125.00	
" large specimen trees	.....	125.00-175.00	



A fine block of "Blue Ribbon" *Pittosporum undulatum* trees, showing how our "Blue Ribbon Stock" is grown in the fields.

Flannel tree (see <i>Cytisus</i>)	Each	10	100
<i>Grevillea robusta</i> (silk oak)			
5 gal. 5- 6'	1.70	1.60	1.50
" " 6- 8'	1.80	1.70	1.60
" " 8-10'	2.00	1.80	
boxed specimen trees	57.50-165.00		
Incense cedar (see <i>Libocedrus</i>)			
<i>Jacaranda mimosaeifolia</i>			
5 gal. 5-6'	1.80	1.70	1.60
BB 6- 7', 1½-2' spread	3.00	2.50	2.20
" 7- 8', 2-2½' "	5.00	4.50	4.20
" 8- 9', 2½-3' "	7.00	6.50	6.00
" 9-10', 3-4' "	10.00	9.50	9.00
" 10-12', 4-5' "	13.50	12.50	12.00
" 12-14', 5-6' "	20.00		
boxed 12-14'	22.50- 31.50		
" 14-16'	31.50- 45.00		
" 16-18'	45.00- 75.00		
" 18-20'	57.50- 85.00		
" 20-22'	85.00-125.00		
<i>Koelreuteria bippinata</i> tree			
BB 9-10', 4' spread, 6' stem	7.50	7.00	
BB 10-12', 5' spread, 6' stem	10.00	9.00	
BB 10-12', 6' spread, 6' stem	12.50		
BB 10-12', 8' spread, 6' stem	15.00		

Lagunaria patersoni	Each	10	100
5 gal. 3-4'	1.80	1.70	
Libocedrus decurrens (Incense cedar)			
boxed 10-12'	31.50-45.00		
" 12-14'	45.00		
" 14-16'	45.00-57.50		
" 16-18'	57.50-65.00		
" 18-20'	65.00-85.00		
Loquat			
BB 6-7' heavy	3.00	2.60	2.40
" 7-8' " 1-1½" caliper	4.00	3.60	3.40
Magnolia grandiflora			
5 gal.	2.20	2.00	1.90
BB 5-6' heavy (ready spring)	3.00	2.60	2.40
Melaleuca styphelioides, tree			
boxed			
" 8-10', 4-5' spread, 6' stem	22.50		
" 10-12', 5-6' " 6' "	27.00		
" 12-14', 5-6' " 6' "	35.00		
Monterey pine (see Pinus)			
Oak (see Quercus)			
Olive (Olea) Mission and Manzanillo			
BB 6- 8'	10.00	9.00	
" 8-10'	12.00	10.00	
" 10-12'	14.50	12.50	
boxed 10-12'	22.50-27.00		
" 12-14'	31.50-45.00		
" 14-16'	45.00-57.50		
Orchid tree (see Bauhinia)			
Parkinsonia aculeata (Jerusalem thorn)			
5 gal. 5-6'	1.80	1.60	1.50
" " 6-8'	2.00	1.80	1.70
Peppers (see Schinus)			
Phoenix reclinata			
BB 6- 8'	15.00		
" 8-10'	20.00		
" 10-12'	30.00		
boxed 10-14'	27.00-45.00		
Pinus canariensis (Canary Island Pine)			
BB 3- 4'	2.70	2.50	2.30
" 4- 5'	3.30	3.00	2.80
" 5- 6'	4.30	4.00	3.80
" 6- 8'	6.50	6.00	5.80
" 8-10'	9.50	9.00	
" 10-12'	15.00		
" 12-14'	20.00		

Pinus canariensis (Canary Island pine)

	Each	10	100
boxed 18-20'	45.00-57.50		
" 20-24'	57.50-65.00		
" 24-28'	57.50-75.00		
" 28-32'	90.00		
" 32-36'	125.00		

" halepensis (Aleppo pine)

BB 3- 4'	2.70	2.50	2.30
" 4- 5'	3.30	3.00	2.80
" 5- 6'	4.30	4.00	3.80
" 6- 8'	6.00	5.50	
" 8-10'	10.00		
" 10-12'	15.00		
" 12-14'	20.00		
boxed 12-14'	27.00		
" 14-16'	45.00		
" 16-18'	57.50		

" insignis (Monterey Pine)

BB 5- 6'	4.30	4.00	3.80
" 6- 8'	6.50	6.00	5.80
" 8-10'	9.50	9.00	
boxed 14-16'	45.00-52.50		
" 16-18'	50.00-65.00		
" 18-20'	65.00-75.00		
" 28-32'	125.00		
" 32-36'	165.00		
" 36-40' Planted	235.00-375.00		

" pinea (Italian stone pine)

BB 2-3'	3.30	3.00	
" 3-4'	4.30	4.00	
" 4-5'	5.30	5.00	
" 5-6'	8.50	8.00	
" 6-8'	12.50	12.00	
boxed 10-12'	65.00		
" 12-14'	75.00		
" 14-16'	125.00		
" 16-18'	125.00-150.00		
" 18-20'	165.00		

Pinus torreyana (Torrey Pine)

boxed 12-14'	45.00
" 14-16'	57.50

Visitor: "And how old are you, Bobbie?"

Bobbie: "I'm just at the awkward age."

Visitor: "Really? And what do you call the 'awkward age'?"

Bobbie: "I'm too old to cry and too young to swear."

Pittosporum phillyraeoides	Each	10	100
BB 4-5'	.....	3.80	3.50
" 5-6'	.....	5.50	5.00
" 6-8'	.....	8.00	7.50
boxed 8-10'	.....	22.50 to	27.00
" 10-12'	.....	27.00 to	45.00
" 12-14'	.....	45.00 to	57.50
" 14-16'	.....	57.50 to	90.00
" rhombifolium tree			
boxed 12-14', 6' spread	.....	45.00	
" 14-16', 7-8' spread	.....	45.00 to	57.50
" 16-18', 8-9' spread	.....	57.50 to	75.00
Pittosporum undulatum low trees			
boxed 4-8' spread.	Price on request.		
" undulatum trees			
BB 6- 7', 1-1½' spread	.....	3.50	3.30 3.00
" 7- 8', 1½-2' "	.....	4.00	3.80 3.50
BB 7- 8', 2-3' "	.....	6.00	5.70 5.50
BB 8- 9', 3' "	.....	7.50	7.00 6.50
BB 9-10', 3-4' "	.....	10.00	9.50 9.00
24" box 10-12', 7-8' spread	..	35.00	
24" box 12-14', 7-8' "			
.....		40.00	
30" box 10-12', 8-9' spread,			
.....		40.00	
30" box 14-16', 7-8' spread,			
.....		45.00	
30" box 14-16' 8-9'			
spread	.....	50.00-57.50	
36" box 14-16', 10-12'			
spread	.....	57.50-72.00	
36" box 16-18', 9-10'			
spread	.....	57.50-72.00	
42" box 16-18', 10-12'			
spread	.....	72.00-80.00	
42" box 18-20', 12-14'			
spread	.....	80.00-90.00	
42" box 20-22', 10-14'			
spread	.....	80.00-100.00	
boxed (many trunks)			
14-16'	.....	45.00-57.50	
boxed (many trunks)			
16-18'	.....	57.50-75.00	
boxed (many trunks)			
18-20'	.....	75.00-100.00	
Prunus Caroliniana			
tree, BB 5-6', 1-1½' spread	.....	3.50	3.30 3.00



A row of *Schinus molle*. A tree of this kind does credit to any landscape job.

Quercus agrifolia (California Live Oak)

	Each	10	100
5 gal. 4-5'.....	2.20	2.00	1.90
" " 5-6'.....	2.40	2.20	2.00
<i>BB</i> 5-6'.....	3.00	2.80	2.70
" 6-7'.....	4.00	3.80	3.50
" 7-8', 1-1½' spread.....	5.00	4.50	4.20
" 7-8' heavy.....	9.00		
" 8-10' ".....	12.50		
boxed 8 -10'.....	18.00-	27.00	
" 10-12'.....	22.50-	30.00	
" 12-14'.....	27.00-	45.00	
" 14-16'.....	35.00-	57.50	
" 16-18'.....	45.00-	75.00	
" 18-20'.....	57.50-	82.50	
" 20-22'.....	95.00-	135.00	

" suber (Cork Oak)

<i>BB</i> 8-10'.....	12.50		
" 10-12'.....	15.00		
boxed 12-14'.....	27.00-	35.00	
" 14-16'.....	45.00		

Redwood (see Sequoia)

Rubber (see Ficus)

"Tell me, papa, what is a consulting physician?"

"He is a doctor who is called in at the last minute to share the blame."

Schinus molle (California pepper)		Each	10	100
5 gal.	5- 6'.....	1.80	1.60	1.50
" "	6- 8'.....	2.00	1.80	1.70
" "	8-10'.....	2.20	2.00	1.90
BB	7- 8, 1-1½' spread.....	3.00	2.80	2.70
"	7- 8', 3' ".....	4.50	4.30	4.10
"	8-10', 3-4' ".....	7.00	6.50	6.00
"	10-12', 4-6' ".....	10.00	9.50	
boxed	10-12', 6-8' spread....	27.00		
"	12-14', 8-10' sp'd	27.00-45.00		
"	14-16', 10-12' spread	45.00- 57.50		
"	16-18', 12-14' spread	57.50- 75.00		
"	18-20', 14-16' spread	75.00-100.00		
"	20-22', 16-18' spread	100.00-125.00		
"	22-24', 18-22' spread	125.00-165.00		
"	terebinthifolia			
5 gal.	5- 6'.....	1.80	1.60	1.50
" "	6- 8'.....	2.00	1.80	1.70
" "	8-10'.....	2.20	2.00	1.90
BB	6- 7', heavy.....	3.00	2.80	2.70
"	7- 8', 1-1½' spread.....	4.00	3.80	3.50
"	7- 8', 2-3' ".....	6.00	5.70	5.50
"	8-9', 3-4' spread,	8.50	8.30	8.00
"	8-9', 4-5' spread,	10.00		
"	9-10', 5-6' spread,	12.50		
boxed	10-12', 6-7' spread....	22.50		
"	10-12', 7-8' spread	27.00-31.50		
"	10-12', 9' spread,	45.00		
"	12-14', 8-9' spread	45.00-57.50		
"	10-12', 12-14' spread	65.00		
Sequoia gigantea (Giant Redwood)				
BB	3-4'.....	6.00		
"	4-5'.....	8.00		
"	5-6'.....	12.50		
"	6-7'.....	15.00		

Sequoia sempervirens (California Redwood)

	Each	10	100
BB 6- 8'	6.80		
" 8-10'	9.00		
" 10-12'	12.50		
boxed 12-14'	27.00		
" 14-16'	35.00-45.00		

Silk Oak (see Grevillea)**Sterculia diversifolia (bottle tree)**

5 gal. 5-6'	2.00	1.80	1.70
" " 6-8'	2.50	2.30	2.10

Stone pine (see Pinus pinea)**Sycamore, California native**

5 gal. 5-6'	2.00	1.80	1.70
" " 6-8'	2.20	2.00	1.90

18" box 14-16' single trunk.. 15.00

20" " 14-16' " " .. 20.00

24" " 16-18' " " .. 27.00

boxed 14-16' single tree,
natural growth, low
branched45.00- 57.50

boxed 16-18' single tree
natural growth, low
branched57.50- 65.00

boxed 18-20' single tree,
natural growth, low
branched65.00- 75.00

boxed 20-24' single tree,
natural growth, low
branched75.00- 90.00

boxed 24-28' single tree,
natural growth, low
branched90.00-100.00

boxed 18-20' three
tree clumps.....75.00- 90.00

boxed 20-24' three
tree clumps.....90.00-125.00

Tricuspidaria dependens

BB 5- 6', 1-1½' spread.....	2.80	2.50	2.20
" 7- 8', 1½-2' "	4.00	3.80	3.50
" 8- 9', 2-2½' "	5.00	4.50	4.20
" 8-10', 3-4' "	7.00	6.80	6.60
" 8-10', 4-5' "	8.00	7.50	
" 8-10', 5-6' "	10.00	9.50	
" 10-12', 5-6' "	12.50		
" 10-12', 6-7' "	15.00		
boxed 12-14', 7-8' spread	22.50-31.50		



Ulmus parvifolia sempervirens is ideal for a lawn specimen or accent tree. Its graceful, spreading habit makes it adaptable to almost any situation.

***Ulmus parvifolia sempervirens* (cuttings)**

	Each	10	100
5 gal. 5-6' (for spring).....	3.00	2.80	2.70
BB 6- 7', 1-1½' spread.....	4.00	3.80	3.50
" 7- 8', 1½-2' "	7.00	6.80	6.60
" 7- 8', 2-2½' "	10.00	9.50	9.00
" 8-10', 3-4' "	15.00	14.00	13.50
boxed 12-14', 8-10'			
spread	50.00-	65.00	
boxed 14-16', 12-14'			
spread	65.00-	85.00	
boxed 16-18', 12-14'			
spread	85.00-	100.00	
boxed 18-20', 14-16'			
spread	125.00		
" parvifolia (seedlings)			
boxed 10-12', 8-10'			
spread	35.00		
boxed 12-14', 10-12'			
spread.....	50.00		
boxed 14-16', 12-14'			
spread	57.50		
boxed 16-18', 14-16'			
spread	65.00		
boxed 18-20', 16-18'			
spread	85.00		

Washingtonia robusta	Each	10	100
BB 3- 4'.....	3.80	3.50	3.30
" 4- 5'.....	5.00	4.80	4.60
" 5- 6'.....	6.50	6.00	5.80
" 6- 8'.....	8.50	8.00	7.50
" 8-10'.....	10.00	9.00	8.50
" 10-12'.....	17.50	15.00	
boxed 12-14'.....	31.50		
" 14-16'.....	45.00		
" 16-18'.....	57.50		
" 18-20'.....	65.00		
" 20-22'.....	82.50		
" 22-26'.....	100.00		
" 26-30'.....	125.00		
20" box established 6- 8'....	17.50		
20" " " 8-10'....	22.50		
24" " " 10-12'....	30.00		
24" " " 12-14'....	37.50		
36" " " 14-16'....	45.00		
36" " " 16-18'....	57.50		
42" " " 20-24'....	100.00		

Windmill palm (see *Chamaerops*)

Five minutes of thought are often better than an hour of hustle.

There's no better recommendation than a good reputation.

Courteous people are usually treated courteously.

CALIFORNIA PLANT TUBS

Diameter	Per Doz.
7"	12.00
8"	15.00
10"	18.00
12"	25.00
14"	40.00
16"	48.00
18"	57.00
20"	75.00
22"	108.00
24"	156.00

Prices on larger sizes given on request.

MEMORANDUMS



GREENHOUSE

AND

DECORATIVE PLANTS



GREENHOUSE AND DECORATIVE PLANTS



Kentia forsteriana madeup 6" pot
Kentias are our leading specialty and we
have large assortments of both single
and madeup plants

Kentia forsteriana single		Each
4" pot	20-22"	\$ 1.00
5" "	28"	1.50
6" "	3'	2.50
6" "	3 1/2-4'	3.00
7" tub	4'	5.50
12" "	7-8'	17.50- 20.00
14" "	9-10'	25.00
22-28" tub	12-16'	135.00 to 200.00
Kentia forsteriana made-up		
6" pot	30-36"	4.50
7" tub	3-3 1/2'	7.50
7" "	4-4 1/2'	10.00
8" "	5-5 1/2'	15.00
8" "	6-6 1/2'	16.50
10" "	6 1/2-7'	20.00
10" "	8-9'	25.00
12" "	7-8'	30.00
12" "	8-9'	35.00
14" "	8-9'	45.00
16" "	9-10'	55.00

Kentia forsteriana made-up decorative grade

	Each
5" pot 20-22"	1.50
6" " 3'	3.00
7" " 4-4 1/2'	5.00
8" " 5-5 1/2'	7.00
8" tub 5 1/2-6'	10.00
10" pot 6'	10.00
10" tub 6 1/2-7'	13.00
10" " 7-8'	17.00
12" " 7 1/2-8'	20.00

Agglomena simplex (Chinese evergreen)

2 1/2" pot	4.20	doz.
3" "	6.00	"

Anthericum goldianum

2" pot	2.40	doz.	16.00	per C
3" "	3.60	"	25.00	per C

" mandianum

2 1/2" pot	2.40	"	16.00	per C
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Anthurium spathiphyllum Clevelandii

4" pot	12.00	"
5" "	18.00	"

Aralia elegantissima

3" pot	7.20	"	55.00	per C
4" "	15.00	"		

" guilfoyleii

2 1/2" pot	4.80	"		
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Araucaria gracilis

4" pot	18.00	"
5" "	2.50	each
6" "	4.00	"

Aspidistra lurida

4" pot	12.00	doz.
5" "	24.00	"
6" "	2.50	each
7" "	3.50	"
8" "	5.00	"
10" "	7.00	"
12" "	10.00	"

Aucuba crotonifolia

3" pot	4.80	doz.	35.00	per C
4" "	12.00	"	90.00	per C

" japonica variegated

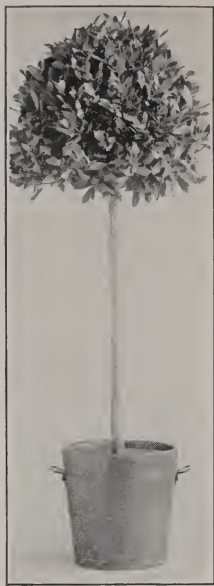
3" pot	4.80	"		
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Hubby: "The bank has returned that check."

Wife: "Isn't that splendid! What can we buy with it this time?"

Bay Tree (*Laurus nobilis*)
Standard 14" tub size

One of the finest of all the decorative plants for use out-of-doors. We recommend it particularly for entrances and other conspicuous places.



***Laurus nobilis* pyramid (Bay Pyramid)**

14" tub 4'	13.50	each
14" " 5'	16.50	"
16" " 6'	20.00	"
16" " 7'	23.00	"
18" " 8'	30.00	"
18" " 9'	36.00	"
20" " 10'	43.00	"

***Laurus nobilis* standard (Bay tree)**

14" tub 6' overall		
26" crown 40" stem.....	12.00	each
14" tub 6-6½" overall		
28" crown 40" stem.....	14.00	"
16" tub 6-6½' overall		
30" crown 40" stem.....	17.50	"
16" tub 6-6½' overall		
32" crown 40" stem.....	20.00	"
16" tub 6½-7' overall		
34-36" crown 40" stem.....	24.00	"
18" tub 7' overall		
38" crown 40" stem.....	32.00	"
18" tub 7' overall		
40" crown 40" stem.....	37.50	"
18" tub 7-7½' overall		
42-44" crown 40" stem.....	40.00	"
20" tub 7' overall		
44" crown 38" stem.....	45.00	"

Caladium, fancy leaved

3" pot.....	8.40	doz.
4" ".....	12.00	"
5" ".....	1.50	each
6" ".....	\$2.00 and 2.50	"

Chamaerops humilis

LT 3-4'.....	10.00	each
12" tub 2-2½'.....	8.50	"
14" " 2½-3'.....	10.00	"
14" " 3-4'.....	12.50	"
16" " 3-4'.....	13.50	"
16" " 4-5'.....	15.00	"
16-18" tub 5-6'.....	20.00	"

Clivia hybrids

5".....	2.00	each
6".....	2.50	"

Cocos australis

16" tub 4-5'.....	8.50	each
18" " 5-6'.....	10.00	"
16" " 6-8'.....	13.50	"

Crotons assorted

2¼" pot.....	3.00	doz.	20.00	per C
3" ".....	4.80	"	35.00	per C
4" ".....	12.00	"	80.00	per C
5" ".....	1.50	each		
6" ".....	2.50	"		
7" ".....	4.00	"		
9" ".....	5.00	"		
10" " madeup.....	10.00	"		
12" " ".....	15.00	"		

Crotons Corkscrew, Ramshorn, and Reedii

2¼" pot.....	3.60	doz.	25.00	per C
3" ".....	6.00	"	45.00	per C
4" ".....	12.00	"	90.00	per C
5" ".....	1.75	each		
6" ".....	2.75	"		

Cycas revoluta

LT.....	15.00	each
14" tub 2½-3'.....	15.00	"
16" " 3-3½'.....	20.00	"

Dieffenbachia assorted

3" pot.....	7.20	doz.
4" ".....	12.00	"
5" ".....	2.00	each
6" ".....	2.50	"

Dracaena godseffiana

2½" pot.....	6.00	doz.
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Dracaena massangeana madeup 12"
tub size

This plant in small sizes is used to great advantage for makeup work and also as an individual plant.

Dracaena:

fragrans	}			
massangeana				
rothiana		3" pot.....	7.20 doz.	50.00 per C
E. Andre		4" "	12.00 "	80.00 per C
red wing		5" "	1.50 each	
terminalis		6" "	2.50 "	
Lord Wolsley		7" "	4.00 "	
reds and fancy mixed		8" "	6.50 "	
" massangeana madeup				
10" tub		10.00 each		
12" "		12.50 "		
" rothiana				
16" tub		30.00 each		
" sanderiana				
2½ pot		4.80 doz.		
3" "		7.20 "		
4" " madeup.....		1.25 each		
" warneckii and longii				
3" pot		12.00 doz.		
4" "		18.00 "		
5" "		2.50 each		
6" "		3.50 "		
7" "		5.00 "		
10" tub madeup.....		12.00 "		
12" " "		15.00 "		
14" " "		20.00 "		

Eugenia hookerii standards

14" tub 26-28" cr 42" stem	10.00	each
14" " 28-30" " 42" "	12.50	"
14" " 30-32" " 42" "	15.00	"
20" " 54-60" " 42" "	35.00	"

" myrtifolia pyramids

14" tub 7-8'	11.00	"
14" " 8-9'	13.50	"
16" " 9-10'	17.50	"
18" " 10-12'	22.50	"
20" box 12-14'	25.00	"

Eranthemum atropurpureum and tricolor

2" pot	3.00	doz.
3" "	4.00	"

Ferns: Asplenium nidis avis

3" pot	6.00	"	40.00 per C
4" "	12.00	"	80.00 per C
5" "	1.30	each	
6" "	2.00	"	

" Asplenium viva para

3" pot	6.00	doz.
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" Pteris assorted

2 1/4" pot	3.60	"
3" "	4.80	"

Ficus Doescherii

7" pot	3.50	each
10" tub madeup	12.00	"

" elastica and rubra

5" pot	15.60	doz.	120.00 per C
6" "	1.50	each	
7" "	2.50	"	
10" " branched	6.00	"	
10" tub madeup	10.00	"	
12" " "	12.50	"	
14" " "	17.50	"	

" palmerii

2 1/2" pot	6.00	doz.	45.00 per C
3" "	7.20	"	55.00 per C
4" "	12.00	"	

" pandurata

4" pot	2.00	each
5" "	3.00	"
6" "	4.00	"
7" "	6.00	"
7" " branched	7.00	"
8" tub	8.00	"
10" " madeup	15.00	"
12" " "	20.00	"

Gardenia mystery

4" pot	7.20 doz.
LT	3.00 each

Hibiscus cooperii tricolor

2" pot	2.40 doz. 16.00 per C
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Ivy, Hahn's

2" pot	2.40 "
3" " madeup	6.00 "
4" " "	8.40 "

" Merion Beauty

2 1/2" pot	3.60 "
3" " madeup	7.20 "
4" " "	12.00 "

" variegated maderensis

2" pot	2.00 "	12.00 per C
3" "	4.00 "	30.00 per C
4" " madeup	12.00 "	
10" tub pyramid	9.00 each	
12" " "	12.00 "	
10" pot on trellis	8.00 "	
12" " " "	10.00 "	

" English

2" pot	2.00 doz.
3" "	4.00 "
4" " madeup	8.40 "
10" tub pyramid	9.00 each
12" " "	12.00 "
12" pot on trellis	10.00 "



**Ficus pandurata madeup
10" tub size**

This large leafed rubber is very striking and should be used more where large plants are required.

Variegated Ivy Pyramids
 This hardy ivy grown in pyramid shape is much in demand for its colorful and decorative value.



Libertia pulchella

2" pot 2.40 doz.

Orange, Oteheite (dwarf)

4" pot 1.00 each

5" " 2.00 "

6" " 3.00 "

7" " 4.00 "

Pandanus veitchii

3" pot 6.00 doz. 45.00 per C

4" " 12.00 " 90.00 per C

5" " 2.00 each

6" " 2.50 "

7" " 3.50 "

Peperomia (green)

2" pot 3.00 doz. 20.00 per C

3" " 4.80 " 35.00 per C

" variegata

2" pot 4.80 " 35.00 per C

3" " 7.20 " 50.00 per C

Peppers

3" pot 3.60 "

5" " 9.00 "



**Philodendron cordatum and Pothos aureus
Wilcoxi totem poles 12" tub size**

Plants of this type are much in demand for their decorative use as they have considerable height and very little spread. They are particularly adapted for inside use and this new idea of growing them on totem poles is attractive.

Philodendron cordatum

2" pot 4-6" long	2.40	"	16.00 per C
2" " 6-8" "	3.00	"	18.00 per C
3" "	3.60	"	25.00 per C
3" " double	4.80	"	35.00 per C
4" " madeup	7.20	"	55.00 per C
6" " totem pole	2.00	each	
7" " " "	4.00	"	
7" tub " "	5.00	"	
8" " " "	8.00	"	
12" " " "	15.00	"	
" elegantissima			
4" pot	1.50	"	
5" "	2.00	"	
" gigantea			
16" tub	40.00	"	

It takes a lot of energy to make up for bad judgment.

Easy sold is sometimes hard to collect.

Philodendron pertusum

6" pot moss pole	3.00	"
7" " " " 2 plants..	5.00	"
7" tub " "	8.00	"
8" pot " " 2 plants..	8.00	"
8" tub " "	10.00	to 12.00 each
10" " " "	15.00	each
12" " " "	20.00	to 25.00 each
14" " " "	30.00	each
16" " " "	35.00	"
18" " " "	50.00	"
20" " " "	65.00	"

" pertusum dubia

10" tub	12.50	"
14" "	20.00	"
16" "	30.00	"

" trifoliatum

12" tub totem pole.....	15.00	"
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Phoenix canariensis

6" pot 24-28"	2.00	"
8" " 34-36"	6.00	"
8" tub 3-3½'	8.00	"
10" " 3-4'	10.00	"
12" " 3½-4'	12.00	"
12" " 4-5'	15.00	"
12" " 5-6'	18.50	"
14" " 6-7'	25.00	"

" roebelenii

3" pot .....	.50	"
4" "	1.00	"
5" "	1.75	"
6" "	3.00	"
7" "	4.00	"
16" tub 4-5'	30.00	"
18" " 5-6'	40.00	"
20" "	50.00	"
20" box	50.00	"

Pothos aureus Wilcoxii

2¼" pot	2.40 doz.	16.00 per C
3" "	3.60	" 25.00 per C
7" " totem pole	3.00	each
8" tub " "	7.00	"
12" " " "	15.00	"

The more facts you have, the less room there is left for argument.

All great successes, and failures have come from doing little things.

Saint Paulia (African Violet)

3" pot	8.40	each
4" "	12.00	"

Sansevieria laurentii

1" pot	3.00	doz.	20.00	per C
2 1/2" "	3.60	"	25.00	per C
3" "	5.00	"	35.00	per C
4" "	9.60	"	75.00	per C
5" "	18.00	"	135.00	per C
6" "	2.00	each		
7" "	3.00	"		
8" "	5.00	"		
10" "	8.50	"		

" zeylanica

2 1/2" pot	3.60	doz.	25.00	per C
3" "	5.00	"	35.00	per C
4" "	9.60	"	75.00	per C
5" "	18.00	"		
6" "	2.00	each		

Stephanotis floribunda

4" pot	9.00	doz.
6" " on trellis	4.00	each
7" " " "	5.00	"
5 gal. " "	7.50	"

—————

Saving saves slaving.

Assortment of sizes of *Sansevieria laurentii*, "Lucky Plant"





Specimen
Buxus Japonica
in Tubs

Strelitzia reginae

2 1/2" pot	4.20 doz.	30.00 per C
4" "	7.20 " "	55.00 per C
6" "	1.30 each	
L.T. blooming size.....	7.00 " "	
Large sizes in boxes.....	20.00 to 50.00 each	

Vitis rhombifolium

2" pot	2.40 doz.	17.50 per C
3" " madeup	4.80 " "	35.00 per C
4" " "	8.40 doz.	
5" " "	1.20 each	

Buxus microphylla japonica

globes	BB tubbed	
12-14"	3.30	5.30
14-16"	4.30	6.30
16-18"	5.30	7.30
18-20"	6.00	10.00
24-26"	8.00	12.00
28-30"	9.50	13.50
30-32"	10.50	15.00
32-34"	12.00	17.00
34-36"	13.50	21.00
36-38"	15.00	23.00
pyramids		
22"	2.70	4.70
24"	3.30	5.30
26"	4.00	6.00
48-54"	12.00	17.00



Artistic "All Year" gifts. Large assortment always available.

WILCOX "ALL YEAR" GIFTS

Novelty Features

Attractive "Business Getters" throughout the year.





"Wilcox Dish Garden"

One of our larger "Dish Gardens." A new innovation in made up dishes. A lasting gift artistically and cleverly designed—another "All Year" item.

WILCOX "DISH GARDENS"

Three "Wilcox Dish Gardens" showing garden scenes in miniature.



WILCOX "DISH GARDENS"

G1	\$10.00 each
G4	7.00 "
G5	6.00 "
G7	4.00 "

Large assortment of many other sizes.

Prices on request.

WILCOX "ALL YEAR" GIFTS

5	\$9.00 each
6	7.00 "
9	5.50 "
15	3.60 pair
19	2.00 each
20	1.50 "
21	1.00 "
22 .....	.90 "
23 .....	.75 "

Large assortment of many other sizes.

Prices on request.



Another of our delivery trucks.

LISTS OF TREES RECOMMENDED FOR VARIOUS USES ON THE PACIFIC COAST

1. ACCENT TREES

Cupressus sempervirens var.
stricta
Libocedrus decurrens
Podocarpus elongata
 " *macrophylla*
Thuja beverlyensis

2. ALKALI-TOLERANT TREES

Ceratonia siliqua
Cinnamomum camphora
Eucalyptus corynocalyx
 " *robusta*
 " *rudis*
 " *tereticornis*
 " *viminalis*
Ficus macrophylla
Koelreuteria bipinata
Leptospermum laevigatum
Melaleuca leucadendron
 " *nesophila*
Nerium oleander
Olea europaea
Parkinsonia aculeata
Pittosporum crassifolium
Prunus illicifolia
Quercus suber

3. AVENUE TREES

Cinnamomum camphora
Cocos plumosa
Eucalyptus polyanthemus
 " *viminalis*
Magnolia grandiflora
Phoenix canariensis
Quercus agrifolia
 " *suber*
Schinus molle
 " *terebinthifolia*
Washingtonia filifera
 " *gracilis*

4. BORDER TREES FOR HOME GROUNDS

Acacia baileyana
 " *verticillata*
Arbutus unedo

4. BORDER TREES FOR HOME GROUNDS—Continued

Ceratonia siliqua
Citrus, species
Cupressus arizonica
Eugenia myrtifolia
Libocedrus decurrens
Melaleuca, species
Olea europaea
Photinia serrulata
Pittosporum crassifolium
 " *eugenioides*
 " *phillyraeoides*
 " *tenuifolium*
 " *undulatum*
 " *viridiflorum*
Podocarpus elongata
Prunus caroliniana
 " *integrifolia*
Ulmus parvifolia sempervirens

5. DROUGHT-TOLERANT TREES

Acacia, species
Arbutus unedo
Cedrus atlantica
 " *libani*
Ceratonia siliqua
Cocos australis
Cordyline australia
Cupressus macrocarpa
 " *sempervirens* var.
stricta
Eucalyptus, species
Grevillea robusta
Leptospermum laevigatum
Libocedrus decurrens
Magnolia grandiflora
Olea europaea
Parkinsonia aculeata
Phoenix canariensis
Photinia arbutifolia
Photinia serrulata
Pinus pinea
Pittosporum crassifolium
 " *eugenioides*
 " *phillyraeoides*
 " *viridiflorum*
Prunus integrifolia
Schinus molle
 " *terebinthifolia*
Washingtonia filifera
 " *gracilis*

6. FLOWERING TREES

Acacia baileyana
 " *longifolia* var. *floribunda*
Arbutus unedo
Bauhinia purpurea
Cercis canadensis
Eucalyptus corynocalyx
 " *ficifolia*
 " *sideroxylon* var. *rosea*
 " *viminalis*
Grevillea robusta
Jacaranda ovalifolia
Koelreuteria bipinata
Nerium oleander
Parkinsonia aculeata
Photinia serrulata
Sterculia acerifolia
 " *diversifolia*

7. HEAT-TOLERANT TREES

Acacia verticillata
Arbutus unedo
Cedrus libani
Ceratonia siliqua
Chamaecyparis lawsoniana
Citrus, species
Cupressus arizonica
Eucalyptus rostrata
 " *rudis*
 " *viminalis*
Libocedrus decurrens
Ligustrum lucidum
Magnolia grandiflora
Nerium oleander
Olea europaea
Parkinsonia aculeata
Photinia serrulata
Pinus pinea
Pittosporum phillyraeoides
Quercus suber
Schinus molle
Sequoia gigantea

8. HEDGE TREES

Acacia baileyana
 " *verticillata*
Ceratonia siliqua
Cupressus macrocarpa
Eucalyptus polyanthemos
Eugenia myrtifolia
Feijoa sellowiana
Laurus nobilis

Libocedrus decurrens
Ligustrum lucidum
Olea europaea
Pittosporum crassifolium
 " *eugenioides*
 " *undulatum*
 " *viridiflorum*
Prunus caroliniana
 " *ilicifolia*
 " *integrifolia*
Psidium cattleianum
Quercus agrifolia

9. LAWN SPECIMEN TREES FOR PARKS OR LARGE PRIVATE GROUNDS

Araucaria excelsa
Cedrus atlantica
 " *deodara*
 " *libani*
Ficus macrophylla
Jacaranda ovalifolia
Sequoia gigantea
 " *sempervirens*

10. PEST-RESISTANT TREES

Acacia, species
Arbutus unedo
Cinnamomum camphora
Eucalyptus, species
Leptospermum laevigatum
Libocedrus decurrens
Melaleuca, species

11. ROUND-HEADED TREES FORMING GOOD GROUPS

Arbutus unedo
Ceratonia siliqua
Cinnamomum camphora
Citrus, species
Eucalyptus ficifolia
 " *polyanthemos*
Jacaranda ovalifolia
Olea europaea
Pinus pinea
Quercus agrifolia
 " *suber*

12. SEACOAST-TOLERANT TREES

Cupressus macrocarpa
Eucalyptus ficifolia
Lagunaria patersoni
Leptospermum laevigatum
Melaleuca armillaris
Pittosporum crassifolium

13. STREET TREES

Ceratonia siliqua
Cinnamomum camphora
Cocos plumosa
Eucalyptus ficifolia
 " *polyanthemos*
Jacaranda
Koelreuteria bipinata
Magnolia grandiflora
Metrosideros robusta
Olea europaea
Parkinsonia aculeata
Photinia serrulata
Pittosporum crassifolium
Schinus terebinthifolia
Tricuspidaria
Ulmus parvifolia sempervirens

Dracaena draco
Eucalyptus ficifolia
Ficus elastica
 " *macrophylla*
 " *pandurata*
Grevillea robusta
Jacaranda ovalifolia
Magnolia grandiflora
Persea americana
Phoenix reclinata
Pittosporum undulatum
Podocarpus elongata
 " *macrophylla*
Prunus laurocerasus
Schinus molle
Washingtonia filifera
 " *gracilis*

14. TROPICAL TREES FOR MILD REGIONS

Araucaria bidwilli
Bauhinia purpurea
Citrus
Cocos australis
 " *plumosa*
Cordyline australis

15. WINDBREAK TREES

Eucalyptus globulus
 " *robusta*
 " *rostrata*
 " *rudis*
 " *viminalis*
Leptospermum laevigatum
Pittosporum crassifolium



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