

Historic, Archive Document

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Winter Price List 1940 - 1941

Gates Famous Cactus Gardens

Corona, California

(Formerly of Anaheim, Calif.)

Our 12th Year of Cactus Growing

WHOLESALE ONLY



POPULAR ARRANGEMENTS

Log. rear row, *Opuntia monacantha*, *Cereus peruvianus*, *Opuntia microdasys*; Front row, *Faucaria tigrina*, *Mammillaria vaupellii*, *Chamaecereus sylvestrii*, *Mammillaria pseudo-perbella*, *Pleiospilos nellii*.

Dish. *Echinopsis* seedling, *Crassula arborescens*, *Mammillaria becasana*, *Aloe humilis*; **Bowl.** *Aloe brevifolia*;

Deer. *Selenicereus vagans*, *Crassula pseudo-lycopodioides* *Sedum moranense* with *Echeveria elegans* in front.

OUR NEW LOCATION PLEASES

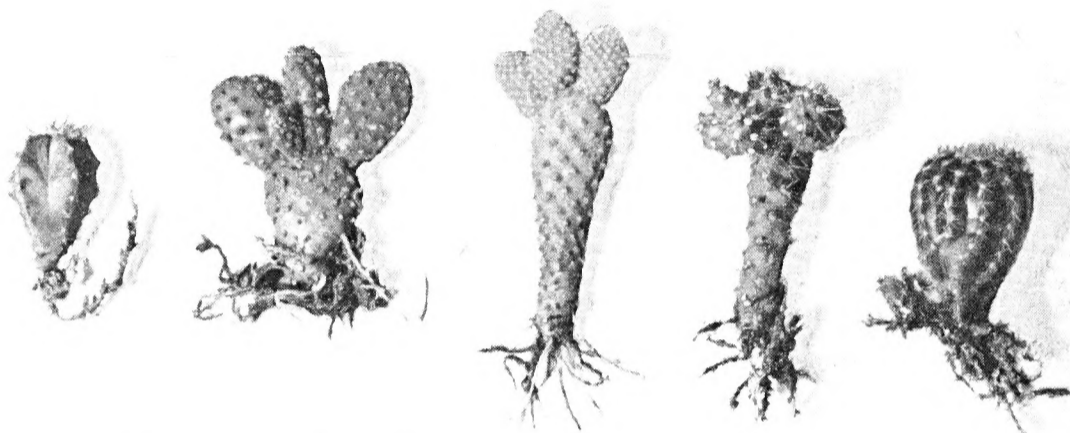
Our new location, 300 to 350 Hillside Avenue is at the foot of Old Rocky in the Norco District of Corona, where we are planting fifteen acres of cactus and succulents, pleases us beyond our expectations. The soil and climate is excellent, and the plants are growing well.

Our Business is Growing . . . Come See Us Grow!
You Are Welcome

Members California Cactus Growers Association (commercial)
Cactus and Succulent Society of America.

NURSERY GROWN CACTUS

	Priced Per 100			
Astrophytum Myriostigma			1-1½"	\$10.00
the ever-popular spineless Bishop's mitre.....			2¼"	30.00
Cealocereus senilis, the white haired Old Man cactus of Mexico.....	2"	\$25.00	5-7½"	7.50
Cereus peruvianus, tall columnar seedlings.....	3-5"	5.00	2-3"	3.00
Chamaecereus sylvestrii, The Peanut Cactus, probably most popular of all.....			seedlings	1-1½"
Echinopsis hybrids, Easter Lilly cactus, globular, short spined, large flowered.....			cuttings	1½-2"
Echinopsis hybrids, larger and stronger spined.....			seedlings	2-3"
Eriocereus martinii, tall, slender, slightly curved excellent animal tails.....			seedlings	1½-2"
Esposita lanata, Peruvian Old Man, columnar, clothed in white silky hairs, rare.....			seedlings	1¼"
Gymnocalycium damsii, Chin Cactus, small, globular, free flowering in this size.....			seedlings	1"
Lemaireocereus pruinosus, angled, globular, blue powdered, supply limited.....			seedlings	1½"
Lemaireocereus thurberi, sub-columnar, brown spined, supply limited.....			seedlings	1-1½"
Mammillaria bocasana, Lady's Powder Puff Balls covered with white hair.....			seedlings	1¼-1½"
Mammillaria camptotricha, Bird's Nest Cactus, long, tortuous yellow spines.....			1-2"	5.00
Mammillaria elongata, Golden Stars, tall plants with short yellow spines.....	1-1¼"	5.00	1½-1½"	10.00
Mammillaria parkinsonii, globular plant, rigid, reflexed white spines.....	"	5.00	cuttings	3-5"
Mammillarias mixed, named, labelled including some not listed above.....				5.00
Nyctocereus serpentinus, Snake Cactus, fluted, tall columnar.....				

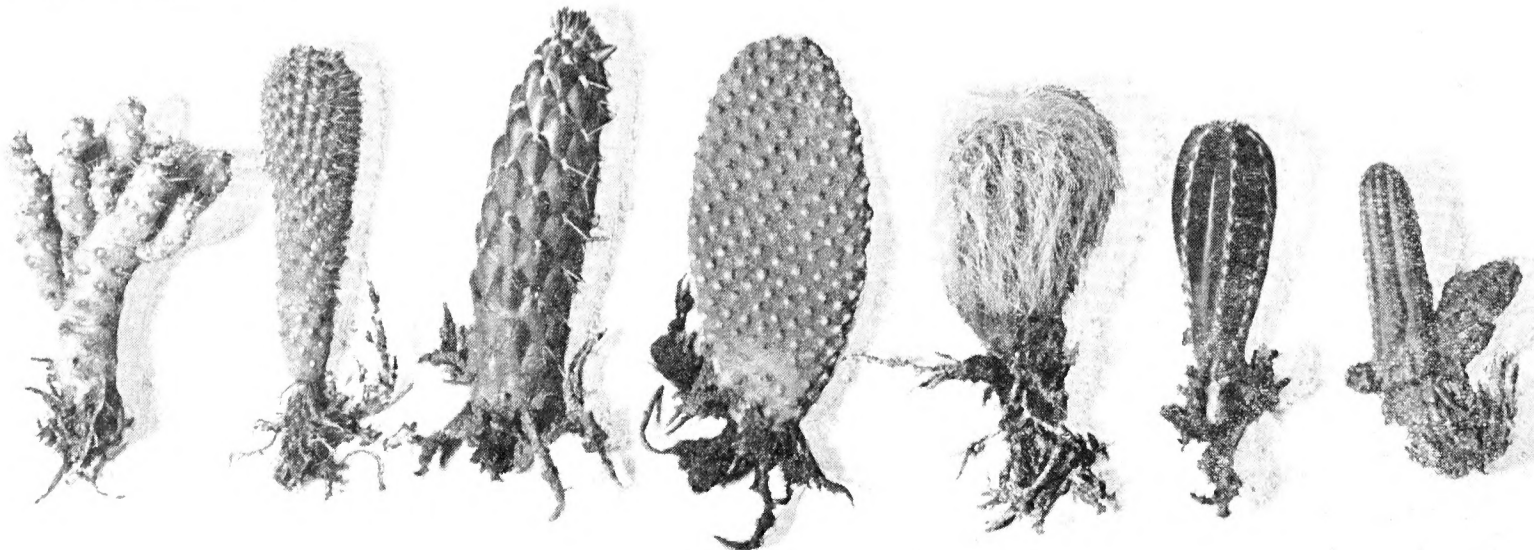


Lemaireocereus pruinosus, Opuntia rufida, Opuntia microdasys, Opuntia vilis, Echinopsis seedling.

MINIATURE CACTUS

Opuntia basilaris, Beaver Tail, blue to purple pads, margenta flower.....	2-3"	3.00	3-5"	5.00
Opuntia boxing glove, (Mammillata), a columnar immature crest.....	2-3"	3.00	3-5"	5.00
Opuntia cylindrica, green, tall, columnar type, short spines, small leaves.....	2-3"	3.00	3-5"	5.00
Opuntia microdasys, Bunny Ears, flat pads with minute yellow spines.....	2-3"	3.00	3-5"	5.00
Opuntia microdasys, miniature Bunny Ears, very small pads with ears.....			1½-3"	3.00
Opuntia monacantha, (Vulgaris), smooth, glossy green pads, usually spineless.....	2-3"	3.00	3-5"	5.00
Opuntia monacantha variegata, Joseph's Coat, highly colored pads, supply limited.....			cuttings	3-5"
Opuntia rufida, round Bunny Ears with minute reddish-brown spines.....	2-3"	3.00	3-5"	5.00
Opuntia schickendantzii, a fine pointed Bunny Ear, green pads, brown spines.....	2-3"	3.00	3-5"	5.00
Opuntia ursina, white, long spined Grizzly Bear of Death Valley, supply limited.....			cuttings	3-5"
Opuntia vilis, many branched dwarf green tree cactus of Mexico.....	light	3.00	heavy	5.00
Pachycereus marginatus, Mexican Organ Pipe, green, columnar, short spined.....	1½-2"	3.00	2-3"	5.00
Parodia aureispina, Golden Tom Thumb Cactus, very beautiful, small globular type.....	1-1¼"	10.00	1¼-1½"	15.00
Stenocactus hastatus, (Echinofossulocactus), globular, many ribbed, long spines.....	1-1¼"	7.50	1¼-1½"	10.00
Trichocereus schickendantzii, stout, almost globular brown spined.....			cuttings	2-3"
Trichocereus spachianus, columnar, golden brown spined seedlings.....	1½-2"	3.00	2-3"	5.00

Quantity Discounts, 500 or More 25c per 100; 1,000 or More 50c per 100



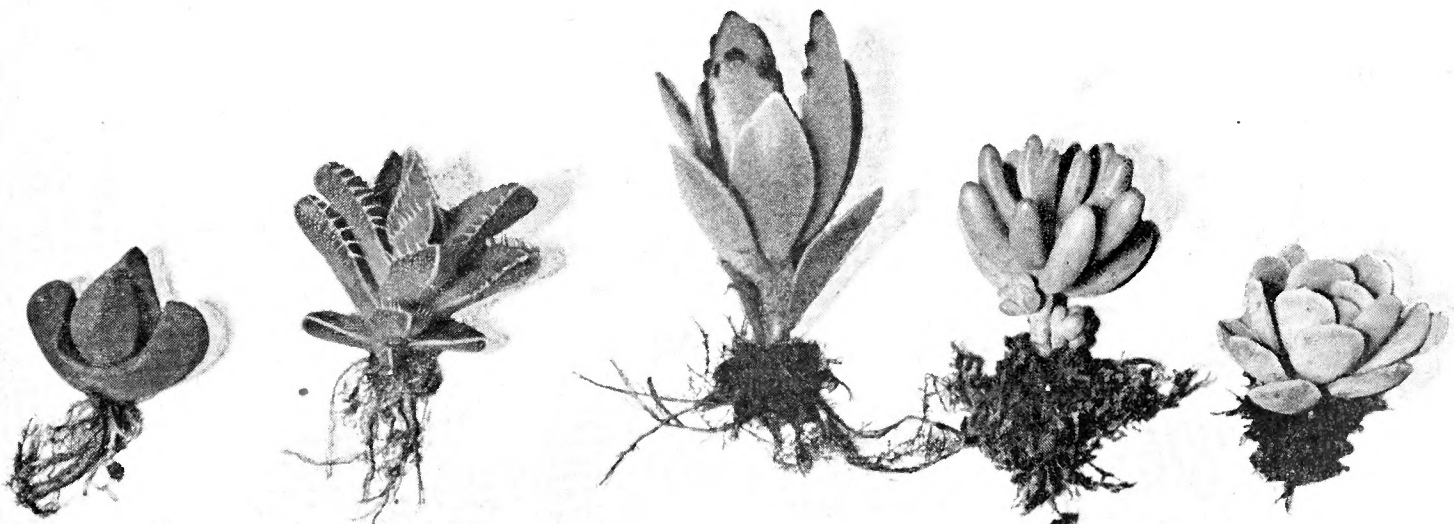
Popular Cactus, Opuntia vilis, O. boxing glove, O. cylindrica, O. microdasys, Cephalocereus senilis, Pachycereus marginatus, Chamaecereus sylvestrii.

NURSERY GROWN SUCCULENTS

Priced Per 100

Aeonium domesticum, freely branching plant with small yellow green leaves.....			\$ 2.50
Aeonium haworthii, clustering rosettes of gray green leaves with bronze edges.....			2.50
Agave brandegeei, gray-green and bronze leaved seedlings			5.00
Aloe brevifolia, small species forming rosettes of graygreen toothed leaves.....	3.00		5.00
Aloe humilis, (Globosa) a very small species forming pearly gray rosettes.....			3.00
Aloe nobilis, attractive, stiff, dark green leaves with yellow teeth.....			5.00
Aloe seedlings, fine assortment of several kinds and types.....	3.00		5.00
Aloe variegata, Partridge Breast, Tiger Aloe with white and gray green stripes.....	2-3"		12.50
Bryophyllum listed under Kalanchoe.			
Crassula arborescens, Green Jade, miniature trees with thick, bronze tinted leaves.....		3-5"	3.00
Crassula hemispherica, very curious plant with broad, tightly appressed leaves.....		1½-2"	7.50
Crassula hybrid No. 1, freely branched with small thick colorful leaves.....			2.50
Crassula hybrid No. 2, well branched with medium sized thin leaves, well colored.....			2.50
Crassula hybrid No. 3, branched with thick keel shaped bronze leaves.....			2.50
Crassula justus corderoyii, slender, spotted leaves in rosettes, pink winter flowers.....			5.00
Crassula lycopodioides tall branching, with light green, moss-like leaflets.....			2.50
Crassula obovata, a fine compact branched plant with small bronze leaves.....			3.00
Crassula pagoda, tall branches with broad pointed leaves, well colored.....			3.00
Crassula perforata, Necklace Plant, gray green, bronze leaves strung like beads.....			3.00
Crassula pseudo-lycopodioides tall, branching with moss-like dark green leaflets.....			2.50
Crassula rupestris (Monticola), Rosary Plant, similar to C. perforata.....			3.00
Crassula tetragona, Japanese Pine, miniature trees with tiny leaves in four rows.....			2.50
Dyckia sulphurea, rosettes of stiff re-curved, glossy green, toothed leaves.....		2-3"	5.00
Echeveria elegans, a Mexican Gem with pearly white powdered leaves.....		3.00	5.00
Echeveria expatriata, a fine miniature type, with well colored small leaves.....			3.00
Echeveria microcalyx, miniature type, a little larger than E. expatriata.....			3.00
Echeveria nobilis, (Pachyveria Clevelandii) rosettes of tall thick purple leaves.....			5.00
Echeveria pulvinata, beautiful broad velvet rosettes tinged with red.....			10.00
Echeveria simulans, (E. gilva), yellow green rosettes tinted with reddish brown.....		3.00	5.00
Echeveria weinbergii, (Byrnesia), gray white rosettes as though carved from marble.....			3.00
Euphorbia submammillaris, the very popular short green Corn Cob	1½-2"	3.00	2-3"
Faucaria bosscheana, Baby Tiger Jaw, small tight clusters, free blooming.....			5.00
Faucaria tigrina, the highly prized Tiger Jaw with rosettes of toothed leaves.....			5.00
Faucaria tigrina superba, an improved variety with many white dots.....			7.50
Huernia penzigii, a prickly Starfish plant bearing black flower bells, rare.....		2-3"	5.00
Kalanchoe fedtschenkoi, (Bryophyllum) highly colored blue and purple metallic leaves			2.50
Kalanchoe marmorata, Pen Wiper Plant, large blue leaves with irregular brown and purple spots.....			3.00
Kalanchoe somaliensis, broad leaves bluish centers with beautifully tinted margins			3.00
Kalanchoe tubiflora, (Bryophyllum) Air Plant, speckled tubular leaves, scarlet flower.....			2.50
Pleiospilos nellii, Living Rock, gray green, thick hemispherical leaves in pairs.....		1½-2"	7.50
Portulacara afra, Elephant Bush, miniature branching tree with red stems, green leaves..			2.50
Sedum adolphii, tall with beautiful greenish-yellow to golden yellow plump leaves.....			3.00
Sedum altissima, bushy plants with small pearly green leaves.....			2.50
Sedum guatemalensis, Christmas Cheer, plump, glossy, red tinted leaves, bushy.....			2.50
Sedum moranense, fine leaved moss-like trailing plant, much branched.....			2.50
Sedum pachyphyllum, Red Tips, fat gray green leaves tipped with red, bushy.....			2.50
Sedum praealtum crests, broad stems with green leaves on the tips, colorful.....		3.00	5.00
Sedum treleasii, fleshy blue leaves covered with white powder.....			3.00
Sempervivum fimbriatum, Tufties, beautiful, very compact green rosettes.....			2.50
Sempervivum tectorum, House Leek, green clustering rosettes with brown tips.....			3.00
Stapelia variegata, Toad Flower, cactus like, freely branching plants, spotted star flower			3.00
Stapelia large type rooted cuttings, Star Fish Flowers, very attractive cactoid plants..		3.00	5.00
Umbilicus chrysanthus, freely clustering yellow green, soft rosettes.....			3.00

Quantity Discounts, 500 or More 25c per 100; 1,000 or More 50c per 100.



Curious Succulents

Pleiospilos nellii, Faucaria tigrina, Kalanchoe tomentosa, Sedum pachyphyllum, Echeveria elegans.

BOWL MAKER'S DELIGHT ASSORTMENT

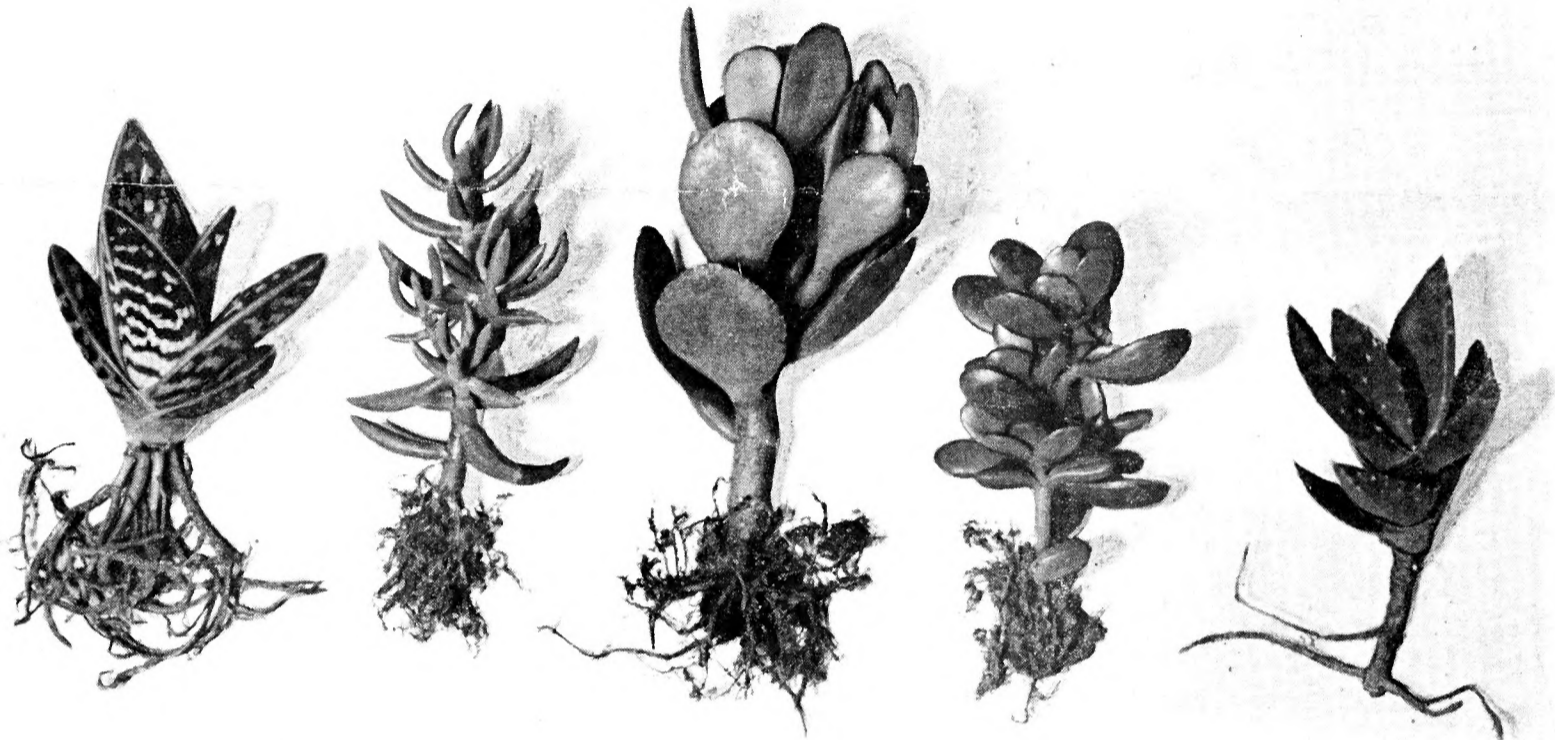
Carefully selected assortments of nursery grown plants in equal quantities. Kinds vary from month to month as we only include the best. These are just the thing for those who wish only a few hundred plants for miscellaneous dish gardens and novelties. These assortments are not labeled with variety names unless it is especially requested.

CACTUS ASSORTMENTS

Order by number.

Priced per 100

1. Miniature cactus in all types for 1-1½" pots.....	\$3.00
2. Cactus in all types from one inch globular to three inches tall for 1½-3" pots	3.00
3. Same as No. 2 but without flat padded Opuntias for 1½-2½" pots	3.00
4. All types in No. 2 but ranging up to 5 inches in height for 2½-3½" pots.....	5.00
5. Same as No. 4 but without flat Opuntias for 2 to 3" pots	5.00
6. Dog Tail Types assorted, Tall, slender, slightly curved types grown especially for use as tails in pottery novelties, 2-3"	3.00
7. Dog tail types from three to five inches tall.....	5.00
8. Tall columnar types from two to three inches high.....	3.00
9. Tall columnar types from three to five inches high.....	5.00
11. Flat Opuntias in variety two to three inches high.....	2.75
12. Flat Opuntias in variety three to five inches high.....	4.00
13. Choice, slow growing kinds for 2-2½" pots.....	5.00



USEFUL SUCCULENTS—Aloe variegata, Crassula tetragona, Crassula arborescens, Crassula No. 1, Aloe nobilis.

SUCCULENT ASSORTMENTS

25. Colorful quick growing succulents in many varieties.....	2.50
26. Choice and slower growing colorful succulents.....	3.00
27. Colorful succulent in larger sizes.....	4.00
28. Hard succulents which are not as colorful but are more resistant to darkness and drought.....	3.00
29. Hard succulents in larger sizes.....	5.00
30. Succulents of all types	3.00
31. Succulents of all types in larger sizes.....	5.00

TERMS

This price list cancels all previous lists and quotations. Minimum quantity, 10 plants of a kind

Cash or express C. O. D. only. Prices F. O. B. Corona. Packed free by our safe and light system. **Shipped express collect unless otherwise ordered.** For parcels post shipment add 50c for each hundred of \$2.50 and \$3.50 plants; 75c for each 169 of plants at other prices. Make remittance payable to Howard E. Gates. When ten or more plants of a kind are ordered under name, one of each kind will be labelled.

QUANTITY DISCOUNTS

Ten plants of a kind at hundred rate providing order totals at least one hundred plants. 25c per 100 discount on orders totaling 500 to 999 plants. 50c per hundred discount on orders of 1000 or more.

MONEY BACK GUARANTEE

We guarantee safe arrival by railway express only. Parcel post shipments and freight shipments at consignee's risk for damage or loss in transit. If after opening shipment any customer believes we have not shipped fair value and good quality, the entire shipment or the unsatisfactory portion may be returned to us express collect and any money paid out for same and transportation will be refunded. Peanut Cactus are not guaranteed against loss of branches. If a shipment is damaged enroute, please send us the bad order inspection report of the delivering agency.

GATES SAMPLERS

We stock too many varieties to be able to send out free samples on request. To show what the different kinds and sizes are, we make up sampler assortments of all kinds on hand, ranging in price to 15c each, labelled with printed labels and priced per piece, packed F. O. B. Corona, as follows: Cactus only \$3.00. Succulents only \$3.00. Cactus and Succulents combined \$5.00. Note—No specified number of plants is promised, but these samplers always give good value. The combined Sampler contains over 100 plants.

SUBSTITUTIONS

Some times specific stocks are sold out, some kinds are not suitable to ship at certain seasons. Some want the plant ordered and nothing else. Others want so many plants and prefer substitution to short shipments. We follow instructions. If not instructed, substitutes will be made if necessary on short items when fifty or less of a kind are ordered.

GROWING INSTRUCTION LEAFLETS

By special arrangement with the Editor of the Cactus & Succulent Society of America, we are able to offer neatly printed four page leaflets on cactus culture at 25c per 100. These are just the thing to give out in answer to customer's questions. Be sure to include a few hundred on your next order.

HOW TO GROW CACTUS & SUCCULENTS

Learn about these plants and their culture by reading "Cacti for the Amateur" \$1.50 and "Succulents for the Amateur" \$1.50. Cloth bindings \$1.00 additional. These are the best books on the market for either amateur or commercial growers. More than two hundred pictures, some colored, in each book.