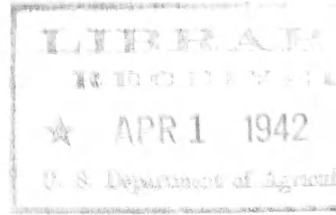


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.



2.12



S. L. CALFEE

WHOLESALE GROWER

CANNAS

BRUNSWICK, GA.

CONFIDENTIAL WHOLESALE CONTRACT PRICES For Delivery Spring, Feb. 1st to May 1st 1942

CANNAS			Per M.
	ALIMANIA	Crimson & Canary	\$15.00
	CITY OF PORTLAND	Pink	20.00
	EUREKA	Creamy White	20.00
	FIERY CROSS	Red	18.00
	FLORENCE VAUGHAN	Canary	16.00
	GEORGE W. PARK	Pink (new dwarf)	20.00
	HUNGARIA	Pink	20.00
	INDIANA	Orange	16.00
	ITALIA	Lemon & Gold	18.00
	KING HUMBERT	Red (bronze leaf)	18.00
	KING MIDAS	Deep Lemon	18.00
	LOUISIANA	Red	16.00
	MRS. A. F. CONARD	Pink	20.00
	PENNSYLVANIA	Red	18.00
	PRESIDENT	Red	18.00
	RICHARD WALLACE	Deep Canary	18.00
	ROSEMOND COLES	Red & Shammy	20.00
	SHENANDOAH	Pink (Bronze leaf)	18.00
	VENUS	Pink (White margin)	20.00
	WINTZER'S COLOSSAL	Red	18.00
	WYOMING	Orange (bronze leaf)	18.00
	YELLOW KING HUMBERT	Lemon & Red	18.00
	MIXED		12.50

CALADIUM	(ESCULENTEM)			
	Do	5-7	Small	15.00
	"	7-9	Medium	22.50
	"	9 / 11	Large	45.00
	"	11 / 13	Jumbo	80.00

TUBEROSES			
	DWARF DOUBLE PEARL	2 / 3	10.00
	Do	4 / 6	20.00

F. O. B. Brunswick and Darien, Ga.

Special Express Rate, practically the same as freight. Low Water Rates.

Some varieties are in limited quantities.

These prices cover only contract orders.

No deposit necessary.

Be sure of your supply by placing your order now.

These prices will be withdrawn not later than Dec. 31st 1941.

QUALITY GUARANTEED to be unsurpassed

The best is the Cheapest, sell bulbs that will please your customers, bring them back for more and other things in your line.

S. I. CANNAN

BRISNICK BROS.
CANNAN
TENTH AVENUE

CONFIDENTIAL WHO...
For Delivery Spring...

Quantity	Price	Item	Quantity	Price	Item
100	1.00	...	100	1.00	...
50	0.50	...	50	0.50	...
25	0.25	...	25	0.25	...
10	0.10	...	10	0.10	...
5	0.05	...	5	0.05	...
...

QUALITY GUARANTEED to be unsurpassed.

These prices will be withdrawn not later than Dec. 31st, 1933.

Be sure of your supply by placing your order now.

No deposit necessary.

These prices cover only contract orders.

Some varieties are in limited quantities.

Special Express rates, practically the same as freight, Low Water Rates.

F. O. B. Brunswick and Ocean, Ga.

The best is the cheapest, and builds that will please your customers, bring them back for more and other things in your line.

CANNA BULBS

*A Better Quality for Discriminating
Wholesale Buyers*

State Inspected --- Certified

*Free From Disease — True to Name
Sure to Grow — Sure to Bloom*

•
S. L. CALFEE
Brunswick, Ga.

Sec. 562 P.L.&R. U.S. Postage
1 c PAID
Brunswick, Ga., Permit No. 10

Most Dealers, Nurserymen and Jobbers appreciate quality, appearance and prompt shipment, some insist on these qualities and will buy nothing else; some are influenced by price and attempt to protect themselves by specifying the number of eyes, which is only one of the many essentials which goes to make a good bulb.

When you buy my bulbs you are assured of; large, plump, strong and dormant bulbs, neatly trimmed, liberally divided and carefully packed.

Naturally, every dealer wants to protect his customers and should endeavor to supply them with the best in every line. In buying his stock of Cannas he should insist on something more than the number of eyes. He should buy from a section that is adapted to Cannas, the same as seedmen buy their supply of various kinds of seeds from restricted areas.

Every dealer should insist on bulbs from only strong and thrifty plants that bloomed and be sure that they are free from disease.

**YOU ASSUME A BIG RISK WHEN YOU STOCK AND SELL BULBS THAT ARE NOT
STATE INSPECTED - CERTIFIED**

The vitality of the bulbs you sell your customers, to a very great extent, controls the strength and blooms grown from those bulbs. You cannot plant weak bulbs and grow the strongest plants by fertilization; neither, can you produce the best bloom from weak bulbs.

VARIETIES

- Alimania*** Crimson Flowers with wide borders of Canary Yellow. Heavy green foliage, excellent growth and habit. Height 4 feet.
- Apricot*** Peach Pink or Apricot color, with large heads and large, broad and rounded petals. Dark green foliage. A good bloomer and one of the best of the newer Cannas. Height 3 feet.
- Eureka*** White with creamy cast, large heads and petals. Light green foliage. A strong grower and without question the greatest of the white Cannas. Height 3 feet.
(This is often listed under various names some of which are: Mount Blanc, Snow Queen, Blanche Wintzer and Maros.)
- Florence Vaughan*** Canary Yellow, with small red dots well down in the throat, large heads of medium bloom. Beautiful green foliage. Height 3 feet.
- Gladiator*** Lemon Yellow, heavily dotted and stippled with red. Small narrow petals carried on tall spikes, a free bloomer with light green foliage. Height 5 feet. Admired by many but I consider it inferior in comparison with other yellows and do not recommend it.
- Indiana*** Bright orange, large heads and petals, carried well above the dark green foliage on long purple stems, good for beds and back grounds, very showy. Height 5 to 6 feet.
- Italia*** Lemon and Gold, large heads and medium ruffled petals, with beautiful green foliage. Height 5 feet.
- King Humbert*** The Gold Medal Canna. Bright Red, beautiful heart shaped bronze leaves. Very popular in all sections and no collection is complete without the Dwarf King Humbert but be sure you are getting the dwarf variety. Height 4 feet.
- Special Express Rates*** Covering all states East of the Rocky Mountains under I. C. C. No. 2999. Low water Rates along the Coast.

VARIETIES

President

Rich Glowing Scarlet, large compact heads on strong stems well above the beautiful dark green foliage. Unquestionably the greatest of all Cannas and the standard by which other varieties are measured. No collection complete without the President, is the first to bloom and continues until killed by frost. Height 3 to 3½ feet.

Richard Wallace

Deep Canary Yellow, with limited number of red dots in the throat, large trusses of medium flowers. Bright green foliage, a good bloomer and very popular. Height 4 feet.

Wyoming

Blood orange, large heads and petals, heavy, large bronze leaves, a free bloomer and strong grower. Very popular where known. Height 5 feet.

Yellow King Humbert

This is probably the most interesting Canna grown. Lemon Yellow dotted and stippled with red, large heads with large ruffled flowers and large petals, carried on long stems.

Being a sport of the King Humbert, it often shows the resemblance by frequently showing red in the blooms and occasionally a red flower on the same stem with a yellow one and the leaves often show bronze stripes in varying quantities. The most popular and widely planted yellow Canna yet introduced.

Packing

I use wirebound Bruce Boxes for packing, lined with heavy paper and packed in light fluffy shavings from a cabinet planer, this makes lighter container than a heavy cardboard box and much stronger. Have never had a shipment reported as reaching destination in bad condition and I have shipped into Colorado at sub-zero weather.

NO CHARGE FOR PACKING AND BOXING

Wholesale Prices

Lots of 1,000 or more -----	\$18.00
Lots less than 1,000, per hundred -----	2.00
Lots of 50 -----	1.25
Lots less than 50 -----	.03

F. O. B. BRUNSWICK and DARIEN, GA.

Some Reasons Why These Bulbs Are Better

They are grown in a section that is especially adapted to Cannas, with medium long growing seasons, mild summers and winters cold enough to render them thoroughly dormant without damaging the vitality

True to Name

My fields are rouged every ten days during the growing season and any plants that bloom wrong are promptly removed. Also, late in the season and before frost, all plants that do not show bloom or a stalk that has had bloom on it are also removed. This insures the vitality and blooming qualities of the crop.

Soil Conditions

Grown in a rich loam and sandy soil, rotated for the best results to produce bulbs of the best quality and vitality.

Climatic Conditions

We have ample rain fall, heavy dews and the moist winds from the ocean, we are assured of a good crop. With these and other natural advantages coupled with extensive experiments and careful study, enables me to produce bulbs of a superior quality.

Comments From the Trade

Every year I receive, unsolicited, many letters commenting on the quality of the bulbs, care of packing and promptness. Here are a few:

Iowa

You will be pleased to know that we had the greatest mass of blooms from your bulbs that I have ever seen. I believe that this part of our Nursery attracted more attention than any other planting. We appreciate your quality and service and you will hear from us again next year.

Oklahoma

I ordered Canna Bulbs from you on the 25th, the bulbs were received here on the 31st. That's good service and the bulbs were fine, attached is another order and we will use more during the season.

Pennsylvania

Canna Bulbs received this morning and are very fine, thanks for prompt shipment. Attached is another order, this will probably be all that we will require this year but when you get around to it we would appreciate your list and prices for next Spring delivery.

West Virginia

Please find enclosed check for \$187.50 many thanks, very fine cannas.

South Carolina

"I do not like to question your prices, do the best you can on the enclosed list and I will try to send you the order for I like to do business with you."

Missouri

"Attached check for which please send us a duplicate of our last order of Cannas. They were very fine and we appreciate good merchandise together with good service."