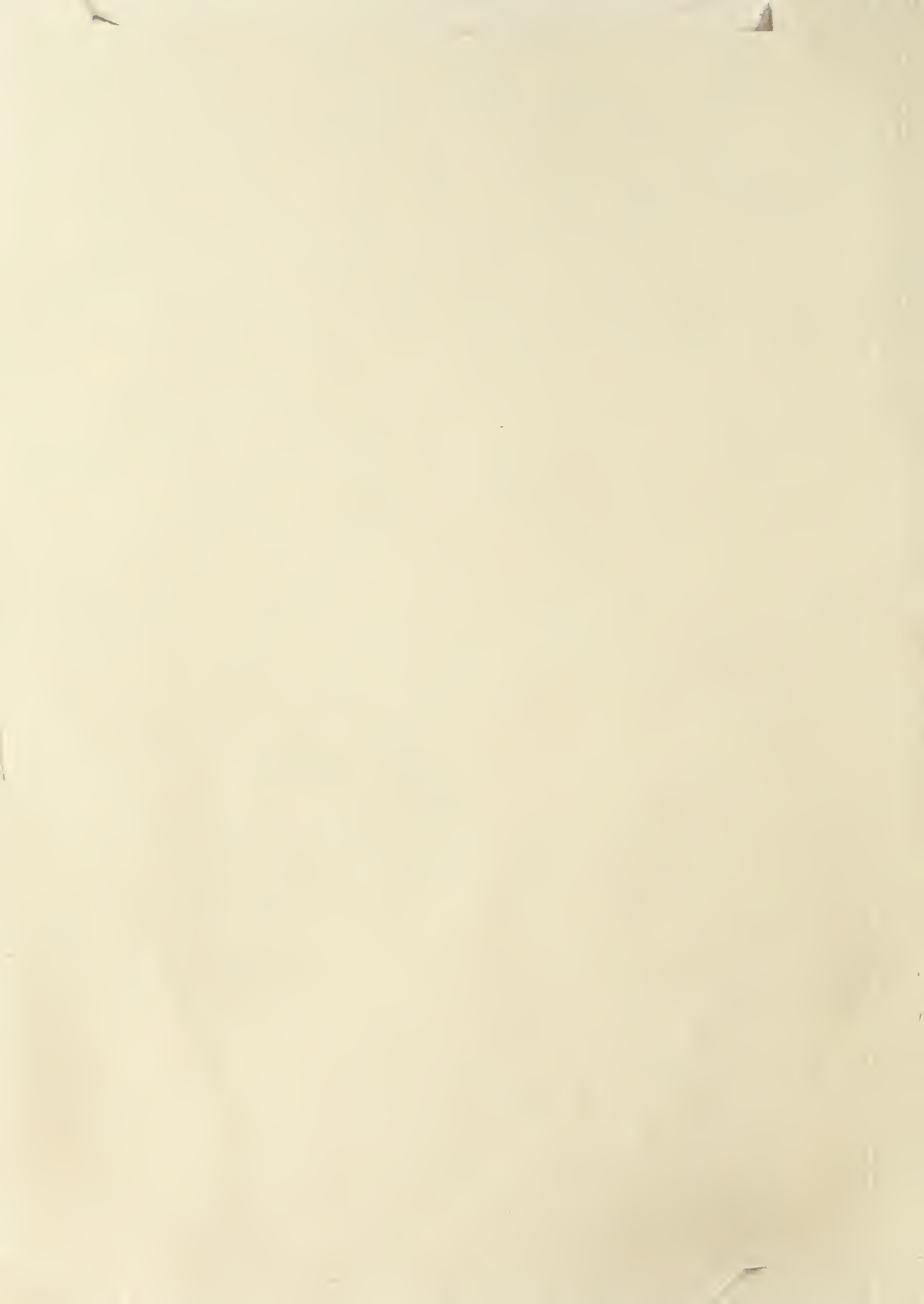


## **Historic, Archive Document**

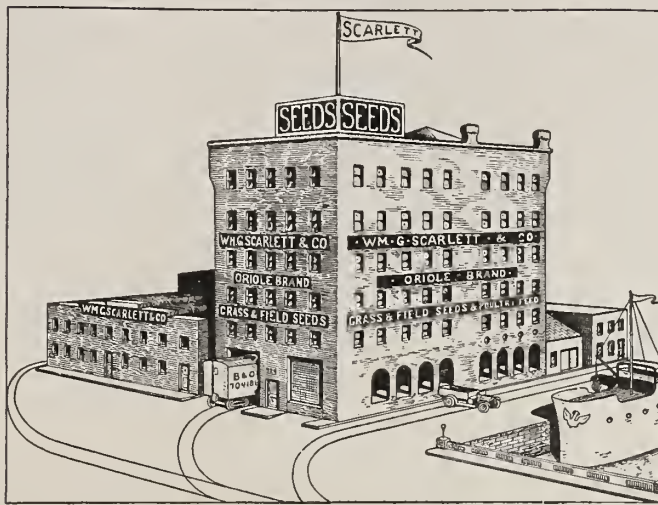
Do not assume content reflects current scientific knowledge, policies, or practices.



# WM. G. SCARLETT & CO.

## Baltimore, Md.

The  
Largest  
Grass and  
Field Seed  
House from  
Maine to  
Florida



We  
have ample  
parking  
and loading  
space for our  
customers'  
trucks

The  
Home of  
"Oriole Brand"  
High Grade  
Field Seeds

We have  
rail and  
water service  
without  
cartage

If not delivered in 5 days, return to  
**WM. G. SCARLETT & CO.**  
WHOLESALE SEED MERCHANTS  
729-743 E. PRATT ST.  
BALTIMORE, MD.  
Return Postage Guaranteed

(Sec. 435½ P. L. & R.)

**MARKET QUOTATIONS**



U. S. Postage  
**PAID**  
Baltimore, Md.  
Permit No. 273

Mr. Edgar Brown, Bureau of Plant  
Industry, Washington, D. C.

### QUANTITIES OF SEEDS REQUIRED PER ACRE

The figures given in the first column are those recommended for use in this section. On soils of average fertility, the minimum quantities will give excellent results if "ORIOLE BRAND" high grade seeds are sown.

	Pounds Per Acre	Pounds Per Bu.		Pounds Per Acre	Pounds Per Bu.
Alfalfa—drilled	15-25	60	Millet, Golden (German)	25-35	50
Alfalfa—broadcast	20-30	60	Millet, Hungarian	25-35	48
Barley	72-96	48	Millet, Japanese	15-25	35
Bermuda Grass—pasture	5-10	35	Millet, Siberian	25-35	50
Blue Grass, Kentucky	14-18	14	Millet, Tennessee cultivated	25-50	50
Blue Grass, Canada	15-25	14	Oats	64-96	32
Buckwheat	36-60	48	Oat Grass, Tall	30-40	11
Canada Field Peas—broadcast	90-150	60	Orchard Grass	20-30	14
Canada Field Peas—with oats	60-90	60	Pasture Mixture	50-75	
Carpet Grass	5-10	18	Potatoes, Irish or white	540-960	60
Clover, Alsike—alone	5-10	60	Rape—drilled	3-5	50
Clover, Alsike—on small grain	3-6	60	Rape—broadcast	5-8	50
Clover, Burr (in the burr)	25-50	10	Red Top—solid seed	8-10	32
Clover, Crimson	12-18	60	Rye—winter	56-84	56
Clover, Mammoth or Sapling	10-15	60	Rye Grass, Italian	25-30	24
Clover (Medium) Red—alone	12-15	60	Rye Grass, Perennial (English)	25-30	24
Clover (Medium) Red—on small grain	8-10	60	Sorghum, Forage—broadcast	60-75	50
Clover, Sweet—hulled	15-25	60	Sorghum—for syrup	5-10	50
Clover, Sweet—unhulled	25-50	30	Soy Beans—drilled	45-60	60
Clover, White	5-10	60	Soy Beans—broadcast	60-90	60
Corn	7-10	56	Sudan Grass	15-25	35
Corn—for silage	20-30	56	Timothy—alone	10-15	45
Cow Peas—drilled	45-60	60	Timothy and Clover mixed		
Cow Peas—broadcast	60-90	60	Timothy	6-8	45
Dallis Grass (Paspalum dilatatum)	5-10	15	Clover	4-6	60
Fescue, Meadow	20-30	24	Vetch, Hairy (Sand or Winter)		
Fescue, Sheep's	25-35	14	Drilled with 1 hu. small grain	15-30	60
Lawn Grass—mixtures	50-100		Broadcast with 1 hu. small grain	20-40	60
Lespedeza (Japan Clover)	20-30	25	Vetch, Spring, with 1 hu. small grain	25-45	60
Millet, Common	25-35	50	Wheat	75-120	50





# WM. G. SCARLETT & CO. SEEDS



729-743 E. PRATT STREET  
BALTIMORE, MD.

OCTOBER 22, 1932

"WM. G. SCARLETT & CO. gives no warranty, express or implied, as to description, quality, productiveness or any other matter of any seeds it sells and will not be responsible for the crop." If purchaser does not accept goods on these terms and conditions no sale is made and the goods must be returned at once.

**TERMS:—**

Net Cash, No Discount  
Subject to Demand Draft  
Bags not Returnable

**QUOTATIONS**  
F. O. B. Baltimore  
Subject to Market Changes

PHONES  
PLAZA 3415  
PLAZA 3416  
PLAZA 3417  
PLAZA 3418  
PLAZA 3419  
PLAZA 3420

**LAWN SEED**

We pay the freight on Lawn Seed  
in quantities of 100 lbs. or more

**GREENWAY**

	Per 100 lbs.
100 lb. bags	\$18.00
50 lb. and 25 lb. bags	18.50
10 lb., 5 lb. and 3 lb. bags	19.00
1 lb. pkgs. (50 lbs. per case)	20.00

**SHADY SPOT**

100 lb. bags	\$21.00
50 lb. and 25 lb. bags	21.50
10 lb., 5 lb. and 3 lb. bags	22.00
1 lb. pkgs. (50 lbs. per case)	23.00

**EVERGREEN**

100 lb. bags	\$18.00
50 lb. and 25 lb. bags	18.50
10 lb., 5 lb. and 3 lb. bags	19.00
1 lb. pkgs. (50 lbs. per case)	20.00

**SOUTHLAND EVERGREEN**

100 lb. bags	\$20.00
50 lb. and 25 lb. bags	20.50

**VELVET**

100 lb. bags	\$14.00
50 lb. and 25 lb. bags	14.50
10 lb., 5 lb. and 3 lb. bags	15.00
1 lb. pkgs. (50 lbs. per case)	16.00

**LAWN PARK**

100 lb. bags	\$12.00
50 lb. and 25 lb. bags	12.50
10 lb., 5 lb. and 3 lb. bags	13.00
1 lb. pkgs. (50 lbs. per case)	14.00

**CHALLENGER**  
(Quick Growing)

100 lb. bags	\$8.00
50 lb. and 25 lb. bags	8.50

**SPECIAL GOLF MIXTURES**

Fairway	\$20.00
Special Mixture for the rough	15.00
Putting Green	60.00

**GREENWAY BRAND**

	Per Bale
Fine Granulated	
<b>PEAT MOSS</b>	

Less Than 10 Bales	\$1.75
10 to 49 Bales	1.40
50 to 100 Bales	1.25
Carlots (200-225 Bales)	1.00
Junior Bales (1/2 size)	.90
Miniature Bales (1/4 size)	.60

**ORICLE BRAND**

	Per 100 lbs.
<b>POULTRY LITTER</b>	
Same sizes and prices as Peat Moss	

**PULVERIZED SHEEP MANURE**

100 lb. lots	500 lb. lots	Ton lots
per 100 lbs.	per 100 lbs.	per 100 lbs.
100 lb. bag	\$1.90	\$1.80
50 lb. bag	2.00	1.90
25 lb. bag	2.10	2.00
10 lb. bag	2.75	2.65
5 lb. bag	3.00	2.90

**GREENWAY BRAND**

	Per 100 lbs.	Per ton.
<b>BONE MEAL</b>		
(Paper lined bags)		
100 lb. bag, \$1.90		\$35.00

**LEGUME INOCULATION**

	Dealer	Retail
<b>FOR ALFALFAS AND CLOVERS</b>	Each	Each
2 1/2-bu. unit	\$1.50	\$2.25
1-bu. unit	.67	1.00
1/2-bu. unit	.40	.60
<b>FOR VETCHES, SOY BEANS &amp; PEAS</b>		
5-bu. unit	\$1.50	\$2.25
Grit, Foust	.73	1.10
Grit, XX Red Gross	.40	.60
1-bu. unit	.24	.35
1/2-bu. unit		

WM. G. SCARLETT  
JOHN T. O'CONNELL, Jr.  
OTTO R. HOFMANN  
LOUIS F. FREY  
KERCHEVAL E. SMITH  
RAYMOND G. SCARLETT  
IRVING B. RAEGER  
WM. G. SCARLETT, Jr.

**RED CLOVER**  
United States Grown  
W. G. S. & Co. Certified  
In Sealed Bags  
Cotton Bags 25c About 165 lbs. to bag  
60 lbs. per bu. Per 100 lbs. Per bu.  
Empire ..... \$  
Shield ..... Write  
Harvest ..... for  
ORIOLE ..... Prices  
U. S. Gov't Verified Origin, Same Prices

**SAPLING CLOVER**  
United States Grown  
Cotton Bags 25c About 165 lbs. to bag  
60 lbs. per bu. Per 100 lbs. Per bu.  
Empire ..... \$  
Shield ..... Write  
Harvest ..... for  
ORIOLE ..... Prices  
U. S. Gov't Verified Origin, Same Prices

**RED CLOVER**  
Adaptable North European Grown  
Cotton Bags 25c About 165 lbs. to bag  
60 lbs. per bu. Per 100 lbs. Per bu.  
Shield ..... Write  
Harvest ..... for  
ORIOLE ..... Prices  
Sacks included. About 220 lbs. to sack  
Fancy ..... Write for Prices

**ALSIKE CLOVER**  
Cotton Bags 25c About 165 lbs. to bag  
60 lbs. per bu. Per 100 lbs. Per bu.  
Empire ..... \$10.33 \$6.20  
Shield ..... 10.83 6.50  
Harvest ..... 11.33 6.80  
ORIOLE ..... 11.83 7.10  
Alsike & Timothy Mixed 5.00 2.25

**SWEET CLOVER**  
Cotton Bags 25c About 165 lbs. to bag  
60 lbs. per bu. Per 100 lbs. Per bu.  
White Blooming  
Harvest ..... \$4.40 \$2.64  
ORIOLE ..... 4.90 2.94  
Unhulled (30 lbs. per bu.) 4.50 1.35  
Yellow Blooming  
ORIOLE ..... 5.50 3.30

**ALFALFA CLOVER**  
United States Grown  
U. S. Gov't Verified-Origin  
Cotton Bags 25c About 160 lbs. to bag  
60 lbs. per bu. Per 100 lbs. Per bu.  
ORIOLE Oklahoma ..... \$12.00 \$7.20  
ORIOLE Kansas-Okla. 12.50 7.50  
ORIOLE Kansas ..... 13.00 7.80  
ORIOLE Kansas-Neb. 13.50 8.10  
ORIOLE Northwestern 15.50 9.30  
ORIOLE Dakota No. 12. 16.50 9.90

**GRIMM ALFALFA CLOVER**  
Cotton Bags 25c About 165 lbs. to bag  
60 lbs. per bu. Per 100 lbs. Per bu.  
Harvest ..... \$19.75 \$11.85  
ORIOLE sealed bags 20.00 12.00  
Canadian Variegated 19.50 11.70

**JAPAN CLOVER-LESPEDeza**  
Sacks included 100 lbs. to sack  
25 lbs. per bu. Per 100 lbs. Per bu.  
Common ..... \$  
Korean, Choice ..... \$  
Korean, Fancy ..... \$  
Kobe ..... \$

**WHITE CLOVER**  
Cotton Bags 25c About 165 lbs. to bag  
60 lbs. per bu. Per 100 lbs. Per bu.  
Harvest ..... \$22.00  
ORIOLE ..... 23.50

**CRIMSON CLOVER**  
New Crop  
Sacks included. About 220 lbs. to sack  
60 lbs. per bu. Per 100 lbs.  
ORIOLE ..... \$7.25

**HAIRY OR WINTER VETCH**  
Sacks included. About 220 lbs. to sack  
60 lbs. per bu. Per 100 lbs.  
ORIOLE ..... \$7.25

**Miscellaneous**  
Spring or Common Vetch ..... 3.75

**AUSTRIAN WINTER PEAS**  
Sacks included. About 100 lbs. to sack  
60 lbs. per bu. Per 100 lbs.  
ORIOLE ..... \$4.00

**DWARF ESSEX RAPE**  
Sacks included. About 220 lbs. to sack  
50 lbs. per bu. Per 100 lbs.  
ORIOLE ..... \$4.00

**MILLETS**  
Cotton Bags 25c About 140 lbs. to bag  
Per 100 lbs. Per bu.  
German ..... \$2.10 \$1.05  
Tenn. Cult. Big Head ..... 2.30 1.15  
Hungarian ..... 2.30 1.15  
Japanese ..... 3.75 1.31

**CANE OR SORGHUM**  
Burlap sacks 7c. About 150 lbs. to sack  
50 lbs. per bu. Per 100 lbs. Per bu.  
Early Amber ..... \$1.80 \$ .90

**SUDAN GRASS**  
Sacks included. About 150 lbs. to bag  
35 lbs. per bu. Per 100 lbs.  
ORIOLE, Domestic ..... \$10.00

**PERMANENT PASTURE**  
Sacks included. About 125 lbs. to bag  
Per 100 lbs. Per bu.  
Maple (For Uplands) ..... \$10.00  
Oak (For Lowlands) ..... 10.00  
Antler ..... 8.00

**TIMOTHY**  
New Crop  
Cotton Bags 25c About 135 lbs. to bag  
45 lbs. per bu. Per 100 lbs. Per bu.  
Empire ..... \$3.10 \$1.40  
Shield ..... 3.20 1.44  
Special ..... 3.30 1.49  
Harvest ..... 3.40 1.53  
ORIOLE ..... 3.50 1.58

**ORCHARD GRASS**  
Sacks included. 112 lbs. to sack  
14 lbs. per bu. Per 100 lbs. Per bu.  
Empire ..... \$6.50 \$ .91  
Shield ..... 7.00 .98  
Harvest ..... 7.50 1.05  
ORIOLE ..... 8.00 1.12

**RED TOP OR HERD GRASS**  
Cotton Bags 25c. About 110 lbs. to bag  
32 lbs. per bu. Per 100 lbs. Per bu.  
Harvest ..... \$6.25  
ORIOLE ..... 6.50  
Choice, Unhulled ..... 4.50  
Bright Chaff ..... 2.50

**KENTUCKY BLUE GRASS**  
Sacks included. About 112 lbs. to sack  
14 lbs. per bu. Per 100 lbs. Per bu.  
Shield ..... 17 lb. \$9.00 \$1.26  
Harvest ..... 19 lb. 9.50 1.33  
ORIOLE ..... 21 lb. 10.00 1.40  
Canada Blue Grass ..... 13.50 1.89

**RYE GRASS**  
Sacks included. About 220 lbs. to sack  
24 lbs. per bu. Per 100 lbs. Per bu.  
Domestic (100 lbs. per sack) ..... \$3.50  
Italian Imported ..... 7.00  
Perennial, Imported ..... 7.00

**FESCUE**  
Sacks included Per 100 lbs.  
Ghewings Fescue ..... \$17.00  
Meadow Fescue (Eng. Blue Gr.) 6.00  
Hard Fescue ..... 12.00  
Red Fescue ..... 13.00  
Sheeps Fescue ..... 12.00

**MISCELLANEOUS GRASSES**  
Per 100 lbs.  
Bent Grass, Colonial ..... \$50.00  
Bent Grass, Greeping ..... 65.00  
Bent Grass, Seaside (Certified) 55.00  
Bent Grass, Astoria (Certified) 50.00  
Bermuda Grass ..... 14.00  
Garpet Grass ..... 9.00  
Crested Dogstail ..... 15.00  
Dallis (Paspalum Dilatatum) 28.00  
Rough Stalked Meadow Grass 14.00  
Tall Meadow Oat Grass ..... \$

**SPECIAL ALL-NIGHT SERVICE**  
**OUR WAREHOUSE IS OPEN ALL NIGHT FOR DELIVERY TO TRUCKS PHONE OR WRITE FOR INFORMATION.**

**RECLEANED SOY BEANS**  
Sacks included. 2 1/2 bu. to sack  
60 lbs. per bu. Per 100 lbs. Per bu.  
MATURING IN

**RECLEANED COW PEAS**  
Sacks included. 2 1/2 bu. to sack  
60 lbs. per bu. Per 100 lbs. Per bu.

**CANADA FIELD PEAS**  
Sacks included. 220 lbs. to sack  
60 lbs. per bu. Per 100 lbs. Per bu.  
ORIOLE ..... \$4.50 \$2.70

**SEED GRAINS**  
Burlap Sacks Extra At Cost Per bu.  
Seed Barley  
Bearded Winter ..... \$ .55  
Beardless Winter ..... .65  
Six Row Spring Bearded ..... .65  
Seed Buckwheat  
Japanese ..... \$ .75

**MILLET**  
Per 100 lbs.  
Mixed Red ..... \$2.35  
Large Yellow ..... 2.35  
Small Hungarian ..... 2.35  
Small Yellow ..... 2.35  
White Italian ..... 7.75  
(Ton lots 10c per 100 lbs. less)

**HEMP**  
Per 100 lbs.  
Original Sacks ..... \$2.40  
ORIOLE ..... 2.65  
(Ton lots 15c per 100 lbs. less)

**MISCELLANEOUS**  
Per 100 lbs.  
Anise ..... \$13.00  
Caraway ..... 18.00  
Chili Peppers ..... 30.00  
Flax or Linseed, Whole ..... 5.10  
Golden Pleasure ..... 14.00  
Peas, Fancy Canada ..... 4.50  
Peas, Fancy Maple ..... 6.00  
Peas, Wrinkled ..... 2.35  
Rice, Broken ..... 1.90  
Vetch, Fancy ..... 3.75  
Bone Meal ..... 1.90  
Charcoal ..... 1.90  
Grit, Foust ..... 1.70  
Grit, XX Red Gross ..... 1.80  
Tobacco Stems ..... 2.00  
(Ton lots 5c per 100 lbs. less)

**ORIOLE BRAND RECLEANED BIRD SEEDS**  
"ORIOLE" is triple-cleaned by us and is in new burlap sacks containing 100 lbs. gross. Original sacks (2% foreign matter) contain approximately 220 lbs. gross.  
**CANARY**  
Per 100 lbs.  
Original Sacks Argentine ..... \$3.75  
ORIOLE Argentine ..... 4.00  
Original Sacks, Turkish ..... 4.00  
ORIOLE Turkish ..... 4.25  
Original Sacks Moroccan ..... 4.25  
ORIOLE Moroccan ..... 4.50  
ORIOLE Sicily ..... 6.00  
ORIOLE Super Mam. Spanish ..... 7.00  
(Ton lots 25c per 100 lbs. less)

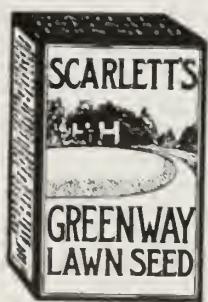
**RAPE**  
Per 100 lbs.  
Orig. Sacks Small Summer Black \$ 3.50  
ORIOLE Small Summer Black 3.75  
Orig. Sacks German Summer Red 5.25  
ORIOLE German Summer Red 5.50  
Orig. Sacks Large Sweet Black 4.00  
ORIOLE Large Sweet Black 4.25  
(Ton lots 25c per 100 lbs. less)

**SUNFLOWER**  
Per 100 lbs.  
ORIOLE Medium ..... \$5.00  
ORIOLE Large White ..... 5.50  
ORIOLE Giant Russian ..... 6.50  
ORIOLE Manchurian ..... 6.50  
(Ton lots 25c per 100 lbs. Less)

**ORIOLE BRAND PIGEON FEEDS**  
Per 100 lbs.  
Number One ..... \$2.15  
Number Two ..... 2.45  
Number Three ..... 2.60  
Number Four ..... 2.65  
Number Five ..... 3.40  
AA Breeding with Flint Corn ..... 2.50  
Special Without Corn ..... 2.75  
AAA Without Wheat or Corn ..... 3.00  
Racing ..... 3.85  
English Racing ..... 4.25  
(10 sack lots, 10c per 100 lbs. less)  
(20 sack lots, 20c per 100 lbs. less)

**FEED INGREDIENTS**  
Per 100 lbs.  
Buckwheat ..... \$1.45  
Corn, Flint ..... 1.75  
Kaffir, Recleaned Mixed ..... 1.35  
Oats, Fancy Hulled ..... 2.00  
Peas, Cracked ..... 2.00  
Peas, Fancy Canada ..... 4.50  
Peas, Fancy Maple ..... 6.00  
Peas, Wrinkled ..... 2.35  
Rice, Broken ..... 1.90  
Vetch, Fancy ..... 3.75  
Bone Meal ..... 1.90  
Charcoal ..... 1.90  
Grit, Foust ..... 1.70  
Grit, XX Red Gross ..... 1.80  
Tobacco Stems ..... 2.00  
(Ton lots, 5c per 100 lbs. less)

# WM. G. SCARLETT & CO. MIXED LAWN SEED



## GREENWAY

Scarlett's GREENWAY Lawn Seed is one of the finest quality Lawn Seeds on the market and can be recommended to your most critical trade. It is composed of Kentucky Blue Grass, Fescue, Red Top and White Clover, with a small percentage of Rye Grass and Timothy.



## SHADY SPOT

Scarlett's SHADY SPOT Lawn Seed contains as a principal ingredient *Poa trivialis* which the U. S. Department of Agriculture has found to be unexcelled for growing in shady places. Other grasses do not thrive in shade but *Poa trivialis* is naturally adapted to it and will make a beautiful lawn.



## VELVET

Scarlett's VELVET Lawn Seed should not be compared with competitive grades sold under this name. It is a value hard to equal, the principal ingredients being Kentucky Blue Grass, Red Top, Timothy, Rye Grass and White Clover.

## EVERGREEN

There is a wide variation in the quality of Lawn Seed sold under the name Evergreen. Scarlett's EVERGREEN Lawn Seed contains only the highest quality grasses which produce a good green turf throughout the year.

## SOUTHLAND

An Evergreen Mixture  
Scarlett's SOUTHLAND Lawn Seed is prepared especially for the Coastal Plains section of the South. Carpet Grass, Bermuda Grass, Fescue, Blue Grass, Rye Grass and White Clover make this lawn seed one that will give most satisfactory results on sandy soil under the hot dry summer weather experienced throughout the South.

## LAWN PARK

Where quick growth is desired Scarlett's LAWN PARK Lawn Seed will give results. A lawn mixture you can use for meeting competition. The ingredients are Rye, Grass, Timothy, Red Top and White Clover.



Window Streamers



Six Page Leaflet on Care of Lawn

Hundreds of dealers have increased their sales and profits by handling SCARLETT'S LAWN SEED. Although our prices are unusually reasonable the quality of our Lawn Seed is exceptionally high. Let us furnish you with the kind of Lawn Seed that will make satisfied customers and more profit for you.

Feature our window and counter display advertising. Use "The Lawn Beautiful" leaflets as mail inserts, to distribute in your neighborhood, to enclose in packages, or to hand to your customers. All advertising material will be supplied free.

## SCARLETT'S



PEAT MOSS

# SCARLETT'S



## PIGEON FEEDS

Scarlett's Pigeon Feeds are not made to meet price competition. We have placed these high grade Mixtures on the market to meet the requirements of the most critical buyer—but our prices are kept down to a minimum because we purchase the ingredients in very large quantities.



## BIRD SEEDS

Scarlett's Bird Seeds are purchased direct from the producing sections and are thoroughly cleaned by us before shipping. Large and complete stocks enable us to fill your orders promptly and at comparatively low prices. We invite your inquiries. Let us send you a full line of samples.