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# Bowman's BETTER SEEDS

Bowman Seed Co. Concordia, Kans.

LIBRARY

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**☆** JAN 3 1 1952 ☆

U. S. Department of Agriculture





### Bomman's Guarantee

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If you are not convinced that Howman's have saved you money, quality considered, and you are not entirely satisfied with your purchase when you get your order, you can return it to us within 20 days and we will promptly refund your money, plus freight charges. Test it in the meantime if you wish. This we live up to, and you are the judge. Either we please you or you get your money bears.

# ALFALFA SEED

KING OF ALL HAY CROPS

A great combination forage crop and soil builder. The most valuable hay and pasture crop that can be grown. For forage it more nearly approaches perfection than any other crop. Stands for years, yielding several cuttings per season. Bowman's Alfalfa is selected and famous for its hardiness, adaptability, and big hay yield. You can expect above average and consistently good results



### **OUR SPECIALTY SINCE THE YEAR 1900**

SUPER - HARDY LOT VIM

NORTHERN GROWN

A thrifty buy in alfalfa that gives marvelous satisfaction and at a low price. Folks write stating "It gave me a better stand than seed that cost twice as much." and "It's the best stand in the neighborhood." Lot VIM produces fine stemmed, leafy hay and stands the winters and dry weather extra good. Hardiness is bred into this seed. Although the germination per 100 séeds is lower, the GERMINATION PER POUND is HIGH since it has about 33% more seeds per pound than higher price seed. It will produce a wonderful stand at 12 to 15 pounds or even less per acre. Since Kansas VIM is not available this year, we have secured for you this hardy northern seed which we know will please you. It is not as bright in appearance nor as plump as higher price seed, but if you want one of the finest stands of alfalfa in your neighborhood, plant Lot VIM. It is not always possible for us to obtain enough of this seed for the demand. It is the selection of thousands of farmers so order early. It cuts your seeding cost way down. thrifty buy in alfalfa that gives marvelous satisfaction and at a low price.

### LOT COLORADO

991/4% PURE - 90% GERMINATION

U.S. Verified Origin

A Real Buy!

An excellent quality, very hardy alfalfa grown in eastern Colorado just across from the Kansas line. This seed probably comes closest to Kansas in similarity and is produced under almost identical climatic conditions. Much of the alfalfa produced in this region undoubtedly came originally from planting Kansas seed. Our friends here in North Central Kansas have had fine results from planting this Colorado alfalfa. You can't go wrong with Lot BOW Colorado. It will save you money this year and we know you will be pleased with the stand and hay yield it will give you, and the seed is tops in quality. It will do wonderfully in the same areas you have been planting Kansas seed.

## LOT BOW KANSAS

991/4% PURE - 90% GERMINATION

U.S. Verified Origin

The Gem Of All Alfalfa

Here is the nationally famous Kansas alfalfa. Known throughout the country for its hardiness and the high quality hay it produces. Lot BOW Kansas is famous for its unusually high quality and always pleases the most critical buyers. Its bright yellow, plump uniform berries attract attention and we will put it up against any alfalfa in the country for quality. Unfortunately Kansas seed is in very short supply so if you want tot BOW Kansas, you must order early and due to this condition, we must offer it subject to the stock of seed we have on hand. We dislike to offer seed this way but it cannot be helped under present conditions. May we suggest you give us a second choice because of this situation. We will ship Kansas if we possibly can but if not, then your order will not be delayed.

## LOT WASHINGTON

994% PURE - 90% GERMINATION

U.S. Verified Origin An Excellent Value!

This is the Dakota 12 type that is well known over the nation. Grown in eastern Washington close to the Idaho line. This is beautiful seed of unusual strong germination and is produced in a rigorous climate where each year temperatures go below zero-last year to 25° below. This area also has little snowfall in winter so plants do not get snow protection during these cold winters and are subjected to severe heaving. It is a new area for alfalfa seed production but produced more than any other state this year. In our opinion it is the best buy on the market this year when price and quality of seed are considered. Everyone using it has been highly pleased. You can't go wrong on Lot BOW Washington, tops in quality but lowest in price of our Lot BOW alfalfas. Northern seed, it is very comparable to Montana grown, a vigorous grower, adapted to all parts of the nation.

## UTAH

991/4% PURE - 90% GERMINATION

U.S. Verified Origin

A central origin alfalfa that is produced under very rigorous weather conditions of both extreme heat and intense cold. This seed is grown in the northern part of Utah and is considered by some to be more hardy than Kansas. All in all it is very like Kansas alfalfa in most respects. Fine, plump, bright seed that has been very carefully processed and we believe you will find our Utah seed of nicer quality than most for it has been selected carefully under our supervision. It will do well in any section where Kansas seed has been used.

#### LOT IDAHO BOW

991/4% PURE - 90% GERMINATION

U.S. Verified Origin

Northern grown seed of finest breeding and quality. This is the famous Idaho seed so demanded by the seed trade and by farmers throughout the nation. Always known for its hardiness, Idaho generally commands a premium over all origins except Montana, and we are indeed fortunate to be able to offer you this fine seed at such an attractive price for this season, due to our representatives having secured a carload of this seed at below prevailing market prices. We know you will like this seed, the stand of fine hay it will give you, and the vigorous growth of this hardy

## HEADLINER MONEY-SAVING VALUES

# ON EXTRA-HARDY NORTHERN-CENTRAL AND IMPROVED VARIETIES OF ALFALFA

WILT RESISTANT VARIETIES ARE SUPERIOR TO GRIMM ALFALFA



### CAREFULLY SELECTED-ANALYSED-TESTED FOR YOUR PROTECTION

Bowman's trained men in the field select only QUALITY seed with the best growth and purity. After being thoroughly cleaned over screen, gravity, disc and spiral separators and cleaners of the most modern design, are thoroughly and completely tested in our modern seed laboratory by the trained analysts and in the field to insure you the



most growth for the least money. Every bag comes to you tagged with full information to comply with the most rigid State and Federal Sced Laws.

### **CHEM - COATED**

We will CHEM-COAT your alfalfa, clovers or grasses for 2¢ per pound (\$2.00 per 100 pounds) over and above listed prices. CHEM-COATING gives full protection against seed and soil born diseases. Its results are more noticeable with lower grade seeds than on top grades. Certified seed cannot be treated as we do not like to break the seed.

## PREPARE ALFALFA SEED-BED CAREFULLY

Have plenty of moisture to develop the plants after they start, and do not plant too deep.

Ground worked down until it is firm underneath and finely pulverized on top, seeded at the rate of 10 to 15 pounds to the acre, will give a better stand than a seeding of twice that amount on poorly prepared ground.

These four rules will insure a stand under normal conditions:—(1) Work seed-bed until it is firm beneath. A tiny alfalfa root cannot bridge an air pocket.

- (2) Have surface soil finely pulverized. Germination will be poor unless particles pack tightly around seeds.
- (3) Seed shallow. Few seeds covered more than three-fourth of an inch will push through. Surface seeding followed by rolling is about the best method.
- (4) Be sure there is enough moisture for prompt germination and development of the plant.

Harrow - Roll



Plant — Roll



# BROME GRASS \* EXTRA HEAVY YIELDER

# KANSAS GROWN ACKENBACH — NEBRASKA GROWN LINCOLN MOST VALUABLE OF GRASSES



An excellent yielding and drought-resistant, long-lived grass. Starts early and grows late. Produces a very palatable and nourishing pasture and hay. In good years it can be cut as much as three times and will produce up to 7 tons of hay per acre. It will produce one seed crop and one hay crop afterwards. It builds the sail. Does well on clay, loam and sandy soils. Lasts years, yet easily plowed out. It will stand the most severe winters, and will stay green when other grasses are dormant. Seed 15 to 20 paunds per acre on a well-prepared and solid seed bed. Use a packer before and after seeding if possible. PLANT IN SPRING, FEBRUARY TO APRIL, AND FALL, AUGUST TO OCTOBER. One of the best grasses for ditch banks. OUR STOCK OF SEED IS THE FINEST QUALITY KANSAS AND NEBRASKA GROWN. This Brome produces more forage and hay than the

northern varieties. We would like to see every one of you have this Brome on your farm. You will find these acres the most valuable on the place. Much higher in protein and bigger yielder than most any other grass.

### KANSAS CERTIFIED ACKENBACH BROME (New)

This is the new extra large grawing Brome that is sweeping the country. Will give more forage and hay than other variety and is well worth the difference in price. This is the finest extra heavy seed, inspected and certified by the Kansas Crop Improvement Assn., and carries their Blue Tag of certification. You'll be more than pleased with the results from this exceptionally fine seed.

### BROME AND ALFALFA—A WONDERFUL MIXTURE

Brome Grass is unqestionably the best grass to mix with alfalfa for pasture and hay. It has been producing outstanding results. As proof, in experiments at Ohio and Kansas Agricultural Colleges, this mixture has given 3 to 4 times as much forage as Brome alone, and since Brome is an outstanding heavy producer alone it is easy to see why this mixture is being used so widely. For pasture and hay usually 10 pounds of Brome is planted to 5 pounds of Alfalfa per acre. Will give you permanent pasture when other permanent pastures are low yielding. It will pay you heavy dividends.

### **REEDS CANARY GRASS**

A very leafy, heavy producing permanent grass. Here is a grass you can grow on exceedingly wet or bog land but yet is also drought resistant. Good for pasture, hay and waterways, it is widely adapted and long lived. Will give pasture from early spring to fall. Grows 5 to 6 feet high and will yield 3 to 4 tons of hay per acre in two cuttings. Sow about 8 pounds per acre on a firm seed bed. It is the answer for a crop on your wet land and for soil erosion.

### TIMOTHY

The most extensively grown hay grass. It is easy to establish a stand, inexpensive to sow, starts quickly and yields heavily. It stands up well, is easily cured and a profitable crop. Yields 11/2 to 3 tons per acre. An excellent grass for using in mixtures with clovers for hay and pasture. Our seed is the highest quality bright seed, 991/2% pure. Sow 10 to 12 pounds per acre.

### **RED TOP GRASS**

Starts early in spring and grows vigorously till late fall. Will grow on soils low in lime, is next to Reeds Canary Grass for wet land, and is also drought resistant. It germinates quickly and is easy to get a stand, maturing hay at about the same time as Timothy. Makes quick pasture, good for prevention of soil erosion or waterways, it will stand close grazing and trampling. Well adapted over a wide area. Sow in early spring or fall at rate of 10 pounds per acre alone or 5 pounds per acre in mixtures.

### PERENNIAL RYE GRASS

The quickest growing grass. A perennial, it lives over winter. Not as long lived as some grasses but starts earlier in spring and grows rapidly to provide early feed and to form a quick sod while other grasses are getting started. It is usually planted in the spring and is excellent in pasture mixtures. Sow 20 to 35 pounds per acre alone or 5 to 10 pounds per acre in mixtures. We also have the Annual Rye Grass that matures in one season.

### **BUFFALO GRASS (Treated)**

A low-growing, long lived, extremely drought resistant perennial grass which spreads by surface runners. Forms a dense sod and withstands lots of abuse. Supplies a palatable and nutritious pasture. Sow 8 pounds per acre for successfu! pasture by end of second season. For quicker pasture, sow 15 to 20 pounds per acre in 7 inch drill rows. Mixes well with Blue Grama using 10 pounds Buffalo and 15 pounds Blue Grama per acre. This seed has had the soaking and chilling treatment to promote better and quicker germination.

## THE BOWMAN SEED COMPANY

WHOLESALE AND RETAIL



### FIELD AND GARDEN SEEDS

SWEET CLOVER SUDAN, MILLET CANE, KAFFIR, MILO FETERITA AND ALFALFA SEED

CONCORDIA, KANSAS

Dear Customer:

WE WARRANT, TO THE EXTENT OF THE PURCHASE PRICE, THAT SEEDS SOLD ARE AS DESCRIBED ON THE CONTAINER, WITHIN RECOGNIZED TOLERANCES.
WE GIVE NO OTHER OR FURTHER WARRANTY, EXPRESS OR IMPLIED.

It will take you one minute and 30 seconds to read this letter - but it may save you many dollars.

First - lets take a good look at government seed production figures this year. We think they warrant careful study. Alfalfa seed production is 4% smaller than last year; Sweet Clover 44% smaller; Red Clover 32% smaller; Brome Grass 50% smaller; Timothy 22% smaller; Lespedeza 30% smaller than 1950. These are the forage crops always in heaviest demand. They average out to 30% less seed than last year.

Now compare prices TODAY with last year. Most are lower now than at the same time in 1951. Lets add the reality of more inflation than in 1951. And consider the large pent-up demand delayed by adverse planting weather the past two seasons. These are the main, brief facts as we see them. You can readily see what could happen to these markets under these conditions.

Bowmans guarantee to save YOU money. If you are not convinced that we have saved you money, and you are not 100% satisfied in every way, you can return the seed to us and we'll immediately refund your money plus freight charges. You are the sole judge and benefactor. We stand square behind every pound of seed we ship you - with a background of 52 years of quick, reliable service to our many friends all over the country.

Free Gift - we will send you a fine, slender barrel Autopoint Pencil. Just send your order for 3 bushels or more of Alfalfa, Clovers or Hybrid Corn, singly or combined, before March 1st. If your order totals 5 bushels, we'll send free an Autopoint Jacknife with blades of high carbon steel and pearl handle. You'd pay \$1.50 for a knife of this quality most anywhere. Get this bonus by mailing your order TODAY. Don't wait - it may be too late.

Study that second and third paragraph again! Then get out the handy order envelope enclosed - and send in your order RIGHT NOW! Prices are right before you. No last minute rush or confusion, and you'll have the jump on your neighbors on price and quality. Its the easiest way and saves you money.

Yours for better seeds,

THE BOWMAN SEED COMPANY

P.S. Maybe you and your neighbors would prefer to pool an order. We'll write you a special freight paid price and save you all considerable money. We can Chem-Coat your seed for 2¢ lb. additional.



# THE BOWMAN SEED CO.

CONCORDIA, KANSAS

QUICK SERVICE HANDY ORDER BLANK

PLEASE RUSH THIS ORDER TO—

				DATE			19	
NAME					P. O. BOX NO			
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### FREIGHT, EXPRESS, and PARCEL POST INFORMATION When you live outside the State of Kansas:

FREIGHT is less on orders from 30 pounds up, is slower than parcel post or express;

order early enough to allow time for delivery. EXPRESS is  $2\frac{1}{2}$  to 3 times more than freight and should be used only when very quick

delivery is needed.
PARCEL POST is best on orders less than 30 pounds. BE SURE TO SEND ENOUGH
FOR POSTAGE, any excess promptly refunded.

When you live in Kansas:

ENVELOPE & R. Concordia, Kansas

REPLY

BUSINES

Class Permit No. 3, Sec. 34.9, P. L.

First

FREIGHT is less on orders over 80 pounds. EXPRESS is best on orders from 25 to 80 pounds. PARCEL POST is best on orders less than 25 pounds. If not specified we will ship best way.

Necessary If Mailed in the United States

FROM



SHIPMENT MADE SAME DAY ORDER RECEIVED BOWMAN'S BETTER SEEDS!

BE SURE NAME AND ADDRESS IS PRINTED PLAINLY BEFORE SEALING

Will Be Paid Postage

BOWMAN SEED CONCORDIA,

OR BOX NO. STATE P. O. ROUTE NAME

at lowest prices just write their names here. We'd appreciate it. It there are any of your friends and neighbors you think would be interested in our better Seeds

# GRAIN AND FODDER SEEDS SURE CROP

- \* QUICK GROWTH
- \* DROUGHT RESISTANT
- \* GREAT FORAGE
- \* EXCELLENT ENSILAGE
- \* VERY PALATABLE
- \* HEAVY GRAIN YIELD

### FARR WHITE MARTIN MILO

### A NEW Early White Combine Type

This outstanding new dwarf white milo, which averages 40 inches it height, and matures in 95 days, has the characteristics everyone likes. Heads are long with open branches that dry quickly after maturity. The grain is soft, but does not crack as much as other milos in combining or threshing. Leaves are low on the stalk while the seed head is on a well-exerted stem. It is equal to and very similar to the justly popular Martins Milo, except for its white, palatable seed, which is more desirable than the red and brown grains with their more bitter flavor. We believe it will replace the older, tall types of kafir, and is superior to 44-14 in earliness and standability. Mr. Robert Pitner, one of our growers of this seed stock, who has raised many acres of milo says, "I am very enthusiastic about Farr White Martin. It is early, and the easiest mile to combine I have ever raised. It produced 75 bushels per acre, and everyone who has looked at this field is very interested in this crop and wants some of the seed." We are sure you will also be one of its enthusiastic users too, once you have tried it.

## **SWEET SUDAN GRASS**

NUTRITIOUS - HIGHLY PRODUCTIVE

Livestock has proved the high palatability of this sweet, juicy variety in numerous grazing tests. Invariably they eat the Sweet Sudan down to the ground while only nipping at the regular, leaving it standing at least a foot high. This grazing preference increases as the crop nears maturity. Sweet Sudan is also more disease resistant. Yields 4 to 10 tons of cured hay per acre. Is a profitable, quick growing crop, making fine summer pasture during hot months. Is a sure crop and easy to grow. Sow 20 to 25 pounds per acre. Our seed is free of Johnson Grass and highest quality.

### KANSAS ORANGE CANE

Our seed stock is exceptionally nice quality of high germination. This cane has a very sweet stalk, used sometimes for sorghum. Grows 8 to 10 feet high and matures in about 120 days. Makes unusually good fodder and ensilage, and is the best of all canes. Fodder stays sweet all winter. An enormous yielder and fine drought resister. Your livestock will relish it and fatten on it. For the best cane order from Bowman's. Drill in close rows 75 to 100 lbs. per acre for fodder.



## **ATLAS SORGO**

### FOR SILAGE FOR FODDER FOR GRAIN

This has been our specialty ever since it was originated in this district. It is a cross between Sourless Orange Cane and Blackhull White Kafir. Like most hybrids it combines in one variety not only the characteristics of the two parents, but develops other improved traits. This outstanding trait is tremendous yield both in forage tonnage and grain. It grows 7 to 10 feet, and requires about 120 days to mature. It is sturdy, has a leafy stalk, abundantly juicy and sweet. Heads are compact and cylindrical in shape. Atlas is superior to Kansas Orange cane in resistance to lodging and in having a white, very palatable grain, and the forage is fully as good or better than Kansas Orange or Sumac Cane. Makes excellent silage. For grain and forage plant 4 to 5 lbs. per acre. For forage only, drill 75 lbs. per acre. We have both Kansas State Certified and Atlas inspected in the field by our own men.

## GERMAN MILLET For Quick Hay Crop

Yields more and is better quality than common millet. Grows 5 feet high, with heads 4 to 10 inches long. The most popular millet with fine feeding value. Is fine-stemmed and leafy. One of the heaviest producers. Our seed is extra pure, Kansas grown, large type. Sow 25 to 30 lbs. per acre.

### **MARTINS MILO - Certified**

A combine milo that is planted on more acres than any other. An outstanding yielder, it has proved its grain producing ability over the entire middle west and in the south. Stands up well, head well-exerted, dries quickly. Easy to combine and matures in 95 to 100 days. Grain not quite as palatable as our Farr White Martin or Midland or Westland. Grows about 40 inches high. List 4 to 5 pounds per acre.

## SUDAN QUICK PASTURE DROUGHT RESISTANT

Grows 4 to 7 feet high and yields 4 to 10 tons of cured hay per acre. Livestock relish it and has good feeding value. Is a profitable, quickgrowing crop, making fine summer pasture during hot months. Is a sure crop and easy to grow. Everyone should have Sudan. Sow 20 to 25 lbs. per acre. Our stock is excellent quality, free of Johnson grass.

## WESTLAND MILO Certified

A cross between Milo and Kafir. Strictly a heavy grain producer. Grain is sweet and excellent for poultry and livestock feed. Stands up under the most adverse conditions. Grows 24 to 36 inches high, and matures in 100 days. Because of its short growth can be combined as is wheat. Plant 4 to 5 lbs. per acre.

## MIDLAND MILO Certified

A new combine Hybrid that is a cross between Kalo and Milo. Heavy grain producer with sweet stalk, which is an unusual merit in milo. Grows 38 to 45 inches high and matures in 95 to 100 days. After combining off the grain turn stock into it to pasture. Will produce 40-75 bu. of grain per agree.

## OUR CUSTOMERS REPORT



### Always Proved Satisfactory!

The Bowman Seed Co. Ewington, Ohio Concordia, Kansas

Gentlemen: The alfalfa seed I bought from you was planted 12 lbs, to the acre with no nurse crop. I have an excellent stand with two cuttings of hay with a yield of about three tons. Your seeds have always proved satisfactory and I recommend them to all my neighbors. Yours truly, J. M. Jackson.

### SAVES 33% TO 50%

Cayuga, Ind.

Gentlemen: I have had better stands of alfalfa from seed bought of you than from any other. It produces well and stands the winter and dry weather extra good. I plant 10 lbs. to the acre. It has stood as long as eight years before replanting. I prefer your Lot "VIM," the smallest, which gives more seed per acre. I have a better stand than my neighbors and their seed costs two times more money. I have got two to two and a half tons of hay per acre. I am very well pleased with your seed. I really save money-from one-third to onehalf-by buying from you, even after I pay the freight to Cayuga.

Sincerely yours,

John S. Kinderman

#### For 18 Years!

Baileys Harbor, Wisc. Baileys Harbor, Wisc.
We have been using your seeds since 1932, and have never had a failure. Yields are always good and they stand the winters better than most do. We had the most severe winter in 1949-50, and the crops from your seeds came thru in fine shape. We have a very fine stand of clover and brome seeded in 1949.

Jacob Merkle, Sr.

### Likes Our Seeds Best!

l like your seeds better than any others I have ever used. I have planted your alfalfa, clover and grass seeds for 5 or 6 years and haven't bought alfalfa from anyone haven't bought altalta from anyone except you since I started sowing your seeds, as haven't found any as good. I also have a better garden since I started planting your seeds, and they cost less and have more seeds in the package. John S. Reed

### **Outstanding Crop**

1947 — Please send prices on alfalfa seed. Am pleased to inform you I saw a very nice stand today at a neighbors grown from seed obtained from The Bowman Seed Company.

1951—The alfalfa purchased from you in 1947 is giving complete satisfaction. It is winter hardy, excellent quality and priced much lower than seed previously used. Your alfalfa is producing some outstanding crops

Carl E. Wilbur Kings Ferry, N.Y.

#### For 32 Years

I started using your seeds about 1920. Your seeds were recommended to me by the late William L. Christian of Granger, Indiana, also by Bro. Leo of Notre Dame farm. My yields of hay have always been good—all from your seed—and excellent quality. I have not only saved money by ordering direct, but have always got good seed. I am now past the milestone in years of active farming which I much enjoyed.

John B. Hadden Edwardsburg, Michigan

### Saved Money For 8 Years

Through the years that I have purchased seed through your company I have saved considerable money. The hay yields have been very good and the quality has been much more than my expectations. I have more .than succeeded with your clovers, grasses, and your alfalfa has proved hardy and resists heaving, which is a problem, especially this past winter. I have been using your Lot VIM in crop rotations and find nothing better for a soil builder. I have used Bowmans Seeds for 8 years and highly recommend your field and garden seeds to everyone.

> R. Ward Harwood Crescent City, Illinois



Inoculate all Legume Seeds with

COMBINATION (AB) SOYBEANS (S)

1898—FIFTY-THREE YEARS OF SERVICE—1951 When ordering, Always state name of seed

1 bu. ea\$.50	Size	Retail		
2 bu. ea	2 bu. each	\$ .35		
ALFALFA (A)	5 bu. each	.55		
Swt., Bur, Hubam Clovers	25 bu. each	2.50		
1 by each \$ 50	(One can)			

CLOVERS (B)

LESPEDEZA (L) 100 lb. size (Inoculates up to 100 lbs.) ..\$ .50

**VETCHES**(AllVarieties)

Red, Alsike, Crimson,
White and Ladino.
1 bu. each .....\$ .50

BEANS (D)
Navy, Pinto, Wax,
String, Kidney and **Great Northern** 

1 bu. ea. .....\$.50

PEANUTS, COW PEAS (E)

100 lb. size (Inoculates up to 100 lbs.) ea.\$ .50 5 bu. each.....\$ .55

GARDEN SIZE—Peas, Beans, Sweet Peas, Lupines, Lima Beans and Edible Soybeans

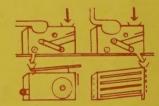
Enough for 8 lbs. seed - Retail Price 15c each



Our Trained men inspect in field and buy seed crop.



Delivered to processing plant by our own equipment.



Cleaned and processed over Screen, Air, Gravity and Roller mills.

80 W M A n SEED COMPANY Since 1900

CONCORDIA — KANSAS