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2.89

# River's Edge Flower Farm

(Mrs. S. L. Hopkins)

Nuttall, Gloucester County, Virginia

Telephone: Gloucester 3-2940

1953

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CHEERFULNESS (Double)

**HANDMADE DAFFODIL MIXTURES**

**GLOUCESTER COUNTY MIXTURE.** (Mixture No. 1) A mixture of eight or more good varieties which are grown in large quantities for cut flowers in our section, includes King Alfred, Olympia, The First, Emperor, Helios, Sir Watkins, Croesus, and Cheerfulness, and may have some other fine varieties in it. **\$4.95 per peck; \$18.50 per bu.; \$5.50 per 100.**

**RIVER'S EDGE NOVELTY MIXTURE.** (Mixture No. 2) Contains the eight varieties included in the above mixture, also at least four other varieties such as Brightling, Bonfire, Orange Glow, Lady Diana Manners, and Twink. **\$5.45 per peck; \$20.00 per bu.; \$6.00 per 100.**

**ALL YELLOW MIXTURE.** (Mixture No. 3) Made up of King Alfred, Olympia, The First, Helios, and other yellow daffodils with long or short cups. **\$4.75 per peck; \$17.90 per bu.; \$5.35 per 100.**

**SPECIAL COLLECTION No. 1**

Bonfire	
Brightling	
Cheerfulness	3 each of 10 varieties (30 bulbs) .. \$ 2.95
Croesus	6 each of 10 varieties (60 bulbs) .. 5.25
Helios	
King Alfred	12 each of 10 varieties (120 bulbs) .. 8.50
Lady Diana Manners	
Olympia	25 each of 10 varieties (250 bulbs) .. 15.50
Queen of the North	
The First	

**MANGOSTEEN.** (Below) (Small Cup) A magnificent flower with a wide scarlet crown and golden yellow petals. Late. Each 35¢; 3 for 85¢; **\$2.60 per doz.; \$20.00 per 100.**



**CROCUS**

Yellow. 80¢ per doz.; \$6.00 per 100.  
 White. 75¢ per doz.; \$5.50 per 100.  
 Sky-blue. 60¢ per doz.; \$4.50 per 100.  
 Striped. 75¢ per doz.; \$5.50 per 100.  
 Mixed. 25 for \$1.10; \$4.25 per 100.



**RAINBOW MIXTURE TULIPS**

\$6.90 per 100

**SYMPHONY TULIPS.** Double and cherry-red. \$1.25 per doz.; \$9.50 per 100.

**RE-EMPEROR.** A glorious scarlet-red tulip of remarkable size and substance. 3 for 1.00; \$2.15 per doz.; \$16.00 per 100.

**PARROT TULIPS**

**BLUE PARROT.** Bright violet color. \$1.10 per doz.; \$8.00 per 100.

**FANTASY.** Gorgeous pink Parrot Tulip. \$1.10 per doz.; \$8.00 per 100.

**THERESE.** A very large Parrot Tulip of a subdued scarlet color. \$1.20 per doz.; \$9.00 per 100.

**PARROT TULIP COLLECTION.** 4 each of blue, pink, and red. (12 bulbs) \$1.10.

**EXHIBITION DARWIN TULIPS, GROWN IN HOLLAND**

YOUR CHOICE OF ANY VARIETY PICTURED BELOW or ZWANENBURG (White)

12 for \$1.10	100 for \$8.00	25 for \$2.10
3 each of 5 varieties below (15 bulbs) ... \$1.55		
6 each of 5 varieties below (30 bulbs) ... 2.90		
25 each of 5 varieties (125 bulbs) ..... 9.90		

**COLLECTION OF HYACINTHS**

1 each of the above 6 colors .....	\$1.10
3 each of the above 6 colors .....	3.10
5 each of the above 6 colors .....	5.00
Mixed Hyacinths: \$2.00 per doz.; \$16.50 per 100	

**LARGE BEDDING HYACINTHS**

**BISMARCK.** (Left) Bright blue.

**KING OF THE BLUES.** Dark blue.

**L'INNOCENCE.** Pure white.

**CITY OF HAARLEM.** Golden yellow.

**JAN BOS.** The finest brilliant scarlet hyacinth. Very early.

**PINK PEARL.** (Below) A beautiful pink.

20¢ each; \$2.30 per doz.; \$17.50 per 100.



**KING ALFRED.** (Left) "The perfect daffodil." An old favorite, it has never been surpassed in popularity by newer introductions. It is typical of the Yellow Trumpet class of daffodils. (Olympia is also a very fine example of this class.) \$1.10 per doz.; \$4.75 per peck; \$17.90 per bushel.

**SCILLA CAMPANULATA.** Like tiny hyacinths. Blue, rose, or white. Siate choice. 100 for \$3.50. Mixed colors 100 for \$3.25.

**SCILLA SIBIRICA.** Blue. 100 for \$3.50

**CHIONODOXA.** (Glory of the Snow) Ten or fifteen tiny blue flowers to a spike. 100 for \$2.25.

**SNOWDROPS.** Has tiny white bells; very early. 100 for \$4.00

**MUSCARI.** (Grape hyacinths) A cluster of tiny blue bells on a spike. 100 for \$3.50.

**COLLECTION OF SMALL BULBS.** 25 each of Scilla Campanulata, Scilla Sibirica, Chionodoxa, Snowdrops and Muscari. \$4.20

**CAROLINA.** (Left) (Small Cup and typical of this class of daffodil. Note short length of cup in comparison with petal length.) An exceptionally tall, large flower. Pure white petals, orange cup. Late. 3 for 70¢; \$2.15 per doz.; \$16.00 per 100.

**FORTUNE.** (Left) (Large Cup. Flowers of this class have cup more than one-third length of petals.) Famous for its sturdiness and fine coloring. Early. 3 for 70¢; \$2.15 per doz.; \$16.00 per 100.



**FARNCOMBE SANDERS**

**SUNKIST**

**THE BISHOP**

**PRINCESS ELIZABETH MAXIMUS**

**MADAME BUTTERFLY**

**LILIES.** If you are interested in receiving a folder showing color pictures of the beautiful Jan de Graaff lilies, please write your name on the enclosed card and mail it.

# Daffodils are Harvested at River's Edge Farm

Reprinted from the Richmond Times-Dispatch, April 1, 1951



Mrs. Selina Hopkins, of River's Edge Flower Farm admires a bunch of her choice daffodils gathered from one of her fields.

**BY—HAMILTON CROCKFORD**  
Times-Dispatch Staff Writer

NUTTALL, VA., March 31—Mrs. Selina L. Hopkins just about abandoned housekeeping a couple of weeks ago and took to gathering posies. Lunch will continue to be irregular or missing for three weeks yet.

It wasn't simply a walkout, or just Spring fever — although that had something to do with it:

The daffodils had it. Here in Gloucester County they were bursting into bloom again. (The daffodil show at Gloucester is on today and tomorrow.)

Everybody in Gloucester County has a daffodil patch. Mrs. Hopkins has some 15 acres of them.

## Bread and Beauty

And since they supply her table with bread as well as beauty, picking posies in March for her has only an incidental resemblance to gathering nuts in May.

So, beauty being fragile, business on her "River's Edge" flower farm here, a couple of miles east of the courthouse, is bustling these days—everywhere except the kitchen.

Every clear morning the pickers show up at her fields. Every afternoon a truck shows up at her packing house for a shipment to go somewhere.

And every day, all day, an elderly widow turned business woman gets about to all corners of the place to supervise the operations from picking to packing.

If it's a frosty morning, the daffodils will have their heads down, and there's no picking then. But when

they look up and dance in glee like Wordsworth's, beside the North River here the nimble-fingered pickers must move fast.

## Money for Pickers

[There's money in it for the pickers, while it lasts, at 2 cents per bunch of a dozen, 25 bunches to the basket, and some people picking 20 baskets in a day's working time, the owner observed.]

The job must be done by noon, if possible, Mrs. Hopkins noted, to leave enough time for cooling the flowers to stiffen their stems, and for packing before the truck comes. She drives her car out into the fields to direct the work.

The baskets go into troughs of water to stay until the stems are "cool to the hand." Then the packers take over, gently placing them 30, 36 or 50 bunches to the box, according to the size of the flower variety, and bracing it to be sure the blossoms don't bruise.

While this is going on, the phone may be ringing with a long distance order from somewhere, and Mrs. Hopkins will be off into the house to take it.

A daily broadcast of prices in New York is also "must" listening for her or her son-in-law and daughter, Mr. and Mrs. C. H. Hammer, who live with her, and grow more daffodils of their own.

## Market Perishable

The market can be as perishable as a daffodil, if there's a temporary glut in one place: The New York price dropped from 50 cents a dozen on a Saturday to 10 cents by the



Workers Pick Daffodils on River's Edge Farm



Mrs. Hopkins Superintends Packing of Daffodils

next Thursday, they noted. They shifted destinations accordingly, just before truck time.

Mrs. Hopkins, who moves unruffled through this melee, got into flower farming on her own rather later than most.

An aunt of actress Katherine Hepburn, she was born Selina Heppburn, the daughter of a Hanover County Episcopal minister, in 1878, and married N. S. Hopkins in 1900.

From general farming on his family's old place here, "Waverly," first owned by Philip Edward Tabb, he went into bulb growing seriously about 1922. He developed a couple of varieties himself. Meanwhile, Mrs. Hopkins observed with a smile, genealogy and Gloucester County history were her chief occupations.

But when her husband died in 1937, and her four children wondered what she ought to do, she decided simply. "It was the only living I had," she said. She turned to daffodils.

She'll be 73 on April 9, but it's easy to agree with her own summing up, that "getting outdoors with the flowers agreed with me."

She sells a dozen or so commercial varieties and a few boxes each year of an estimated 100 other varieties.

And while she'll be getting back to a little more housekeeping after about April 20, she won't tarry long

at a time.

## Has Bulb Trade

She's worked up a bulb trade, too, and does about as much business selling the increase of her bulbs in the Fall as selling flowers in Spring.

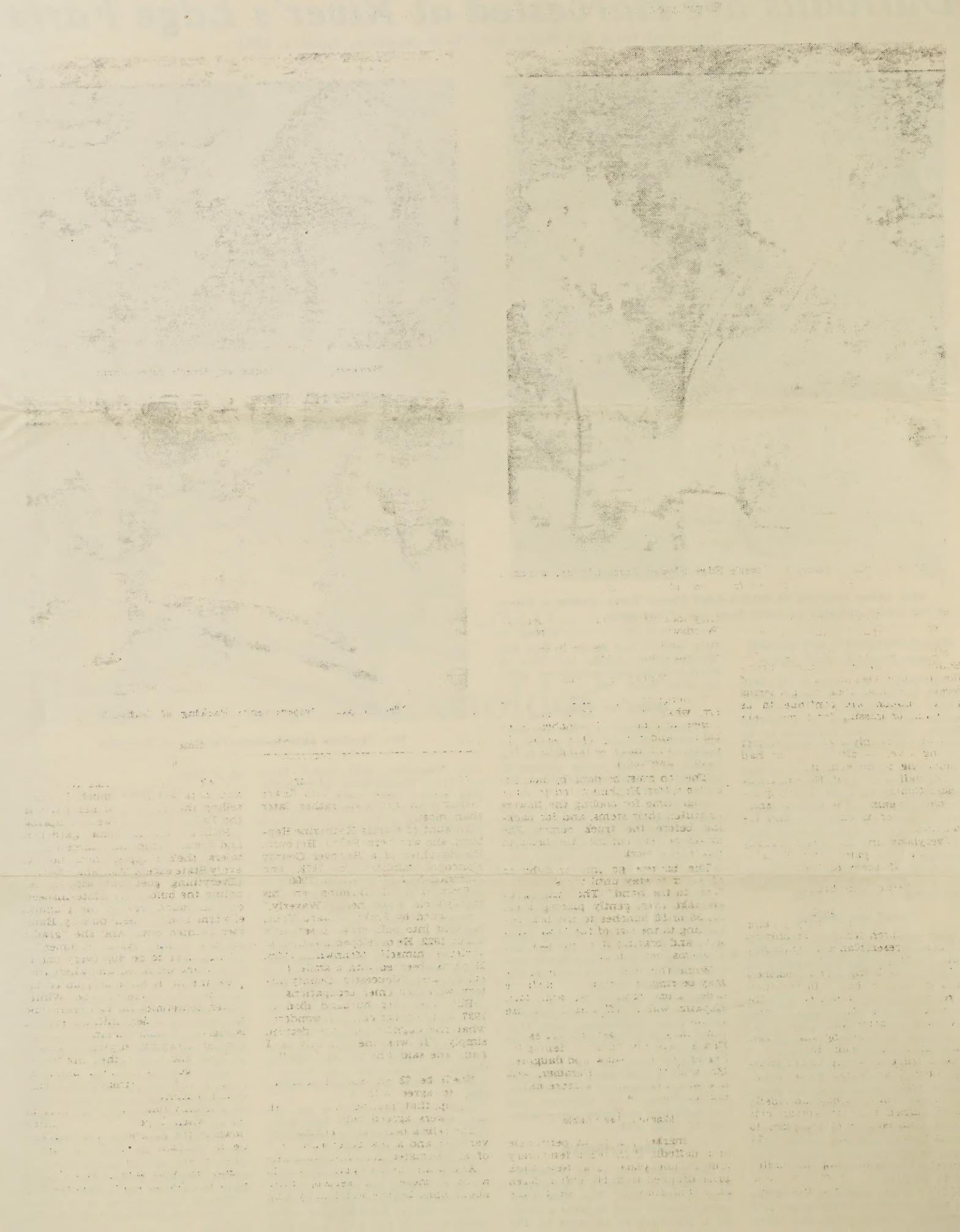
Selling only to home gardeners and florists rather than large wholesalers, she's shipped them now to every State except Montana, she said. (Everything goes out with a tag noting the bulbs were State-inspected and found free of the plagues of the ellworm and narcissus bulb fly. Hammer pointed out.) And she "grades bulbs with the boys all summer."

They have to be dug every one to four years, she noted, and where they grew the fields must be planted alternately to soybeans and Winter clover, sometimes for two years, and these turned under, until the ground is right for bulbs again.

After cleaning, drying, chemical treating and curing, the bulbs for replanting go back in the ground from September to Christmas. It's a year-round business.

"The only time I get any peace at all is when I get them all patted down in the ground in the Winter," Selina Hopkins said,—"And then I have to work on my income tax."

But she was smiling at a cluster of her "Magnificence" when she said it.





## Dear Friends and Gardeners:

Thirty years ago this spring my husband and I picked flowers off our first planting of large modern daffodils. (We had previously picked and shipped to Baltimore by boat old-fashioned Early Virginia or Trumpet Major jonquils from naturalized plantings.) Since then our original stocks of 1500 King Alfred and 500 Olympia bulbs have multiplied into many tons.

I am glad to be able to offer my customers bulbs from these same exceptionally vigorous stocks which became acclimated to conditions in this country and reproduced so phenomenally for us. (So phenomenally that I have sold over forty tons of King Alfred bulbs and still have a growing stock of fifteen tons left from our original 1500 bulbs.)

Starting out with our healthy, state certified daffodil bulbs, success in growing them is practically assured. Moles, mice, thrip, and other common flower and plant pests do not attack them, due to some protective substance in daffodil bulbs which makes them unpalatable. The bulbs we sell are of blooming size, which means the blooms are already formed in miniature in the bulbs when you receive them.

There are thousands of named varieties of daffodils. These have myriad sizes, shapes, and colors. The average gardener can aspire to own perhaps 50 to 100 of these. If you buy a few varieties each year, you will be surprised in what a short time you can assemble a very fine and interesting collection of varieties.

Daffodils lend themselves very well to creative landscaping. "Naturalized" informally—sowed by handfuls and planted where they fall—they create beauty in early spring on hillsides, in meadows or vacant lots, by lakes, or in light woods. For naturalizing we suggest our bulbs as sold by the bushel or peck. Our mixtures give a succession of bloom over a period of four to six weeks."





# DAFFODILS—More Recommended Varieties



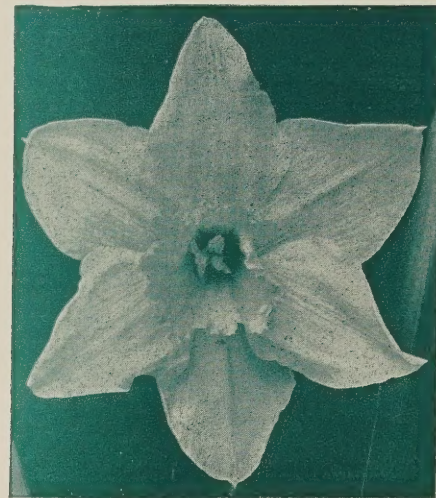
SUCCESSOR

## GARDEN COLLECTION No. 2

Beat All	Naomi
Caledonia	Pride of Virginia
Campernel Regulosus	Successor
Lucienne	Twink
Mrs. E. H. Krelage	Whiteley Gem

3 each of 10 varieties (30 bulbs)	\$ 3.75
6 each of 10 varieties (60 bulbs)	7.20
12 each of 10 varieties (120 bulbs)	13.90

- ACTAEA.** (Poeticus) The largest poeticus in existence. Broad, snow-white perianth, large eye margined with dark red. Late. 3 for 40¢; \$1.30 per doz.
- BEAT ALL.** (Large Cup) Large, flaring pinkish-orange cup, creamy yellow petals, rather short stem. Midseason. 3 for 40¢; \$1.30 per doz.; \$10.00 per 100.
- BEERSHEBA.** (White Trumpet) A very fine flower with perfect form and a pure white color throughout. Midseason. Each 30¢; 3 for 85¢; \$3.00 per doz.
- BONFIRE.** (Small Cup) Very pretty; lemon yellow petals, with brilliant scarlet center, blooms late. 3 for 40¢; \$1.30 per doz.; \$10.00 per 100.
- BRIGHTLING.** (Large Cup) Primrose petals, large flat crown with a frilled red margin. Midseason. 3 for 40¢; \$1.30 per doz.; \$10.00 per 100.
- CALEDONIA.** (Large Cup) Creamy white petals, flat yellow crown brightly banded with orange. Midseason. 3 for 70¢; \$2.15 per doz.; \$16.00 per 100.
- CAMPERNEL REGULOSUS.** Two small deep yellow blooms with tiny cups on each stem, sweet-scented. Early. 3 for 40¢; \$1.30 per doz.; \$10.00 per 100.
- DAMSON.** (Large Cup) A striking looking flower with pale yellow petals and long fuchsia cup. Midseason. 3 for 60¢; \$2.00 per doz.; \$16.00 per 100.
- DICK WELLBAND.** (Large Cup) The petals are pure white, and the cup is flame orange. A fine and striking flower. Late. 3 for 60¢; \$2.00 per doz.; \$16.00 per 100.
- E. H. WILSON.** (Large Cup) Expanded, shallow lemon-yellow cup is surrounded by star-shaped white perianth. Midseason. 3 for 60¢; \$2.00 per doz.
- FRANCISCUS DRAKE.** (Large Cup) Pure white petals of unusual substance, cup golden yellow at base shading to flame orange at the frilled edge. Late. 3 for 50¢; \$1.80 per doz.; \$13.00 per 100.
- GERANIUM.** (Poetaz) Tall stems carry 3 to 5 blooms each. Flowers are white with geranium-red centers. Late. 3 for 60¢; \$2.00 per doz.; \$15.00 per 100.
- HADES.** (Large Cup) Exceptionally nice color with deep red crown and white petals. Midseason. 3 for 85¢; \$2.60 per doz.
- JOHN EVELYN.** (Large Cup) Pure white perianth, lemon yellow, fluted cup. 3 for 60¢; \$2.00 per doz.; \$16.00 per 100.
- LADY DIANA MANNERS.** (Small Cup) Pure white petals, expanded yellow crown, margined with deep red. Late. 3 for 45¢; \$1.35 per doz.; \$10.00 per 100.
- LUCIENNE.** (Large Cup) A large flower with deep yellow, saucer-shaped cup, orange banded, and white perianth. Late. 3 for 70¢; \$2.15 per doz.; \$16.00 per 100.
- MRS. E. H. KRELAGE.** (White Trumpet) Often described as "the white King Alfred." Midseason. 3 for 80¢; \$2.50 per doz.; \$18.00 per 100.
- MRS. R. O. BACKHOUSE.** (Large Cup) The best-known pink trumpet daffodil. Ivory-white petals, long trumpet; with apricot-pink, frilled edge. Late. Each 30¢; 3 for 75¢; \$2.30 per doz.
- NAOMI.** (Small Cup) Pretty red cup flower with white petals. Midseason. 3 for 70¢; \$2.15 per doz.; \$16.00 per 100.
- PRIDE OF VIRGINIA.** (Small Cup) A large, tall flower with a red-edged cup and white petals. Late. 3 for 60¢; \$2.10 per doz.; \$16.00 per 100.



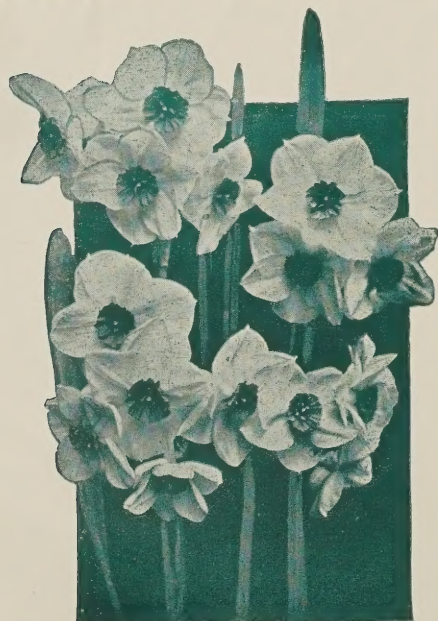
JOHN EVELYN

- QUEEN OF THE NORTH.** (Small Cup) White, round petals; ruffled primrose small cup. Late. 3 for 40¢; \$1.30 per doz.; \$10.00 per 100.
- RED GUARD.** (Poetaz) Apricot-tinged petals, orange cup; two blooms on a stem. 3 for 70¢; \$2.30 per doz.; \$18.00 per 100.
- ROBINHOOD.** (Trumpet) A giant flower with golden petals and a large orange cup. Very striking. Early. 3 for 80¢; \$2.40 per doz.; \$18.00 per 100.
- SCARLET ELEGANCE.** (Large Cup) One of the finest newer red cups. Beautiful coloring; petals deep yellow, cup deep orange-red. Midseason. 3 for 60¢; \$2.00 per doz.; \$15.00 per 100.
- SCARLET GEM.** (Poetaz) A colorful cluster-flower with a number of deep yellow heads with red centers on each stem. Very pretty. Late. 3 for 50¢; \$1.90 per doz.; \$15.00 per 100.
- SUCCESSOR.** (Yellow Trumpet) A long trumpet daffodil of the King Alfred type, deep yellow throughout. Late. 3 for 60¢; \$2.00 per doz.; \$16.00 per 100.
- THALIA.** (Triandrus) Three delicately formed white blossoms crown each stalk. Late. 3 for 80¢; \$2.40 per doz.; \$18.00 per 100.
- TUNIS.** (Large Cup) Bold ivory crown with coppery gold brim, waxy white perianth. Early. 3 for 80¢; \$2.40 per doz.; \$18.00 per 100.
- TWINK.** (Double) The leading double, primrose and apricot. A large, fine flower. Early. 3 for 60¢; \$2.00 per doz.; \$15.00 per 100.
- UNSURPASSABLE.** (Yellow Trumpet) A very fine new giant, deep yellow throughout. Early. Each 35¢; 3 for 90¢; \$3.30 per doz.
- WHITELEY GEM.** (Large Cup) Tall with a bright orange fluted cup backed by a golden perianth. Early. 3 for 70¢; \$2.15 per doz.; \$16.00 per 100.
- YELLOW CHEERFULNESS.** (Double) A yellow form of the well-known white Cheerfulness. Cluster of double yellow flowers. Late. Each 30¢; 3 for 80¢; \$2.50 per doz.; \$18.00 per 100.

## DUTCH IRIS (Bulbous)

(Require some protection in Northern States.)

- IMPERATOR.** Dark blue.
- WHITE EXCELSIOR.** Snow-white.
- YELLOW QUEEN.** Soft clear yellow.
- DUTCH IRIS MIXED.** 55¢ per doz.; \$4.25 per 100.



SCARLET GEM

## EXHIBITION COLLECTION No. 3

1 each of 10 varieties (10 bulbs)	\$1.70
3 each of 10 varieties (30 bulbs)	4.90
6 each of 10 varieties (60 bulbs)	9.50

Damson  
Dick Wellband  
Fortune  
Franciscus Drake  
Geranium

John Evelyn  
Red Cross

## CONNOISSEUR COLLECT

1 each of 10 varieties (10 bulbs)	.....
3 each of 10 varieties (30 bulbs)	.....
6 each of 10 varieties (60 bulbs)	.....

Actaea  
Beersheba  
Carolina  
E. H. Wilson  
Mangosteen

A  
S  
T  
Y  
U



## RIVER'S EDGE FLOWER FARM

Nuttall, Virginia

Your Reward for Ordering Early

If your order is selected from this price list, mailed us before August 25, 1953, and accompanied by remittance in full, you may deduct FIVE PER CENT cash discount from our list prices. We will also include a surprise packet of bulbs when we fill orders placed by this date.

Please save price list for fall use.  
No other list will be issued this year.

**LILY RED CHAMPION**

(shown on other side)

Blooms in August. Each, \$1.25; three for \$3.50; twelve for \$12.50.



Please send me your **FREE** folder showing color pictures of beautiful Jan de Graaff Lilies.

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Postage  
Stamp  
Here

**C. H. HAMMER NURSERY  
NUTTALL,  
GLOUCESTER COUNTY,  
VIRGINIA**



## NATURALIZED DAFFODILS

Planted informally  
daffodils give the  
effect of beautiful  
spring wildflowers.

**WE PREPAY ALL CHARGES** on all bulbs, including our bushel and peck offers, to all points EAST OF THE MISSISSIPPI RIVER. CUSTOMERS LIVING WEST OF THE MISSISSIPPI RIVER will please add ten per cent to our prices for DAFFODILS to help with transportation charges. (This is necessary because daffodil bulbs are heavy, and the cost of transporting them is quite high.) Tulips and all other bulbs will be sent any place in this country postpaid.

**GUARANTEE:** Our bulbs are guaranteed to reach you in first class condition. Packages should be opened at once on arrival and examined. Any molded bulbs reported within 10 days of receipt will be replaced free of charge.

**PRICE LISTS:** If you do not intend to plant bulbs this year, you will do us and one of your friends a favor by passing this list on to another gardener.

**PLANTING TIME.** All bulbs on our list should be planted in the fall before the ground freezes. We start to ship our accumulated daffodil orders about September 1st. The other kinds of bulbs are imported from Holland, and of course we cannot begin to ship them until they come, which is usually about October 1st. It is usually October 15th before our iris arrive from Holland.

**BULB SHIPPING TIME** is rush time for us. So we must ask you to favor us with patience. It is to your advantage to order as early as you can and we will do all possible to get the bulbs to you at the time you prefer.

## RIVER'S EDGE NATURALIZING DAFFODILS

(A peck contains from 80 to 120 blooming-size bulbs.)

	Per Doz.	Per Peck	Per Bu.
<b>KING ALFRED.</b> (Yellow Trumpet) Deep yellow, early. (See picture inside folder.)	\$1.10	\$4.75	\$17.90
<b>OLYMPIA.</b> (Yellow Trumpet) A giant with deep golden yellow trumpet, lighter petals. Midseason.	1.20	5.25	19.50
<b>EMPEROR.</b> (Yellow Trumpet) Like Olympia, smaller	1.10	4.75	17.90
<b>THE FIRST.</b> (Yellow Trumpet) Colored like Olympia, one of the first to bloom.	1.10	4.75	17.90
<b>CROESUS.</b> (Large Cup) Petals are canary yellow, short cup is deep red.	1.20	5.25	19.50
<b>HELIOS.</b> (Large Cup) Golden yellow petals, cup a little darker, hardy and prolific, early.	1.00	4.50	16.50
<b>SIR WATKINS.</b> We recommend Helios instead.			
<b>CHEERFULNESS.</b> (Double) (See picture below.) Several flowers to each stem, each with a yellow center surrounded by white petals. Late.	1.20	5.25	19.50

## HANDMADE MIXTURES

(Mixed from named varieties at shipping time.)

- GLOUCESTER COUNTY MIXTURE.** (Mixture No. 1) Contains eight or more good varieties. \$4.95 per peck; \$18.50 per bu.; \$5.50 per 100.
- RIVER'S EDGE NOVELTY MIXTURE.** (Mixture No. 2) Contains twelve or more good varieties. \$5.45 per peck; \$20.00 per bu.; \$6.00 per 100.
- ALL YELLOW MIXTURE.** (Mixture No. 3) Made up of long and short trumpet yellow daffodils. \$4.75 per peck; \$17.90 per bu.; \$5.35 per 100.
- See inside folder for more complete descriptions of mixtures.