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[1958]

Ev.

as Nationally advertised in . . . AMERICAN NURSERYMAN

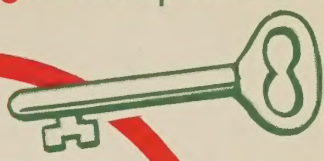
PROFIT

with HILL'S banded evergreen liners

- Reduced Losses
- Faster Specimen
- Planting Flexibility



HARVEST
is the
KEY



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★ APR 1 1958 ★
U. S. Department of Agriculture

• **No "skips" means more SPECIMENS**

Don't let "skips" and "culls" skyrocket your inventory costs. You buy "inventory insurance" with HILL'S BANDED LINERS. You owe your inventory the advantage of every precaution taken to reduce loss.



• **Character**
•• for **CANNING**

You can afford to line "only the best" into containers. A Hill Banded Liner produces the highest-quality plant in the shortest possible time. You need only to compare the results to be certain.



FOR MORE PROFIT PER TREE

• **Trimmed for initial development**

Trimming early and often at HILL'S speeds specimen production. Hill's banded liners grow easily into well-furnished plants. Masses of winter buds tell the story of coming development. No cultural care that will contribute to your successful production is overlooked — you can depend on it!

••• in specially prepared mix

Not just established, but **GROWING**. You must get continued growth and rapid development to produce the profit that you expect. The fertile mix provided these plants insures their development.



• **Planting FLEXIBILITY**

Hill's banded liners arrive in the big 2 1/2 x 2 1/2 x 3-in. veneer plant bands in which they have been growing for **TWO YEARS**. Plant them when it best fits your program. No great transplanting shock.

NO HIDDEN CHARGES AT HILL'S — PACKING AND BOXING FREE

D. HILL NURSERY CO.

Evergreen Specialists

DUNDEE, ILL.

Largest Growers in America

Phone: HAZel 6-3451

THE STORY HILL'S BANDED

● In The Beginning

Selection of varieties and strains within varieties, is carefully made to meet the wide and varied needs of the nursery and landscape industry. Production stock blocks are continuously culled and carefully cultured to insure adequate quantities of the most desirable scions and cuttings. Nothing is left to chance in the selection of cuttings at Hill's.

● Individual Identity

Hill's Liners rapidly become singular in character. Just as quickly as ample, vigorous roots are produced, each plant is carefully moved to a large plant band where it establishes itself as a sturdy, healthy individual. The growing mix in this plant band has been carefully chosen to provide for every growing on requirement of the vigorous, young liner.

● It Becomes A Plant

Through continuous research, Hill's have developed the best possible techniques for producing cuttings with an ample, vigorous root system. Any slow down in the natural rapid development of the plant at this stage, jeopardizes satisfactory development later. No effort or expense is spared to insure Hill's liners the best possible start. Twenty six, full sized, greenhouses, filled with thousands of select cuttings, are given daily and even hourly scrutiny by skilled technicians.



● The "Big" Plant Band 2½x2½x3"

Many factors entered into the selection of this particular size plant band. It is the best compromise between provision of maximum root development space and light shipping weight. These thriving liners are grown two full seasons before they are ready to pack in light, strong, shipping containers. HILL'S EVERGREEN LINERS come to you with every root intact, in a cube of fertile growing mix that insures speedy establishment in any soil type. Your EVERGREEN LINERS from Hill's will continue to grow and develop rapidly.



● Early Cultural Care

The successful future of plants — just as children— is determined at a very early age. There is no substitute for thoughtful, well planned early training. HILL'S BANDED EVERGREEN LINERS are watched carefully; trimmed early and often by trained workmen who take pride in their work. This trimming along with scientific watering and fertilizing through TWO growing seasons, enables the production of the best evergreen liners money can buy!

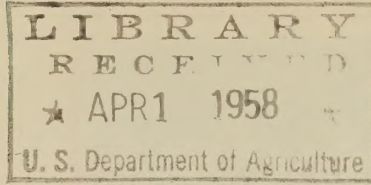


NO HIDDEN CHARGES AT HILL'S

PURCHASE ORDER

To:

D. HILL NURSERY CO.
Dundee, Illinois



DATE _____

Gentlemen:

Kindly enter our order for the following varieties of Banded-Liners, in quantities as specified.

NOTE: Banded-Liners are shipped in special cartons, in multiples of 25 per variety. 500 of one variety or assorted, at 500 rate. 1000 of one variety, or assorted, at 1000 rate.

Quantity	BANDED-LINERS	Pricing Each, Rate of		
		100	500	1000
	Juniperus Chinensis Glauca Hetzi	.35	.33	.30
	Juniperus Chinensis Pfitzeriana	.35	.33	.30
	Juniperus Chinensis Pfitzeriana Aurea	.35	.33	.30
	Juniperus Chinensis Pfitzeriana Glauca	.35	.33	.30
	Juniperus Chinensis Pfitzeriana Nana Kallays	.35	.33	.30
	Juniperus Horizontalis Plumosa	.35	.33	.30
	Juniperus Sabina	.35	.33	.30
	Juniperus Sabina Arcadia	.35	.33	.30
	Juniperus Sabina Tamariscifolia	.35	.33	.30
	Juniperus Sabina Von Ehron	.35	.33	.30
	Juniperus Scopulorum Pillaris	.35	.33	.30
	Juniperus Squamata Meyeri	.35	.33	.30
	Pachysandra Terminalis (3 in each band)	.25	.23	.20
	Pinus Mughus	.35	.33	.30
	Taxus Cuspidata Capitata	.35	.33	.30
	Taxus Cuspidata Nana Columbaris Hilli	.35	.33	.30
	Taxus Cuspidata Spreading	.35	.33	.30
	Taxus Media Halloran	.35	.33	.30
	Taxus Media Hatfield	.35	.33	.30
	Taxus Media Hicksi	.35	.33	.30
	Thuja Occidentalis Nigra	.30	.28	.25
	Thuja Occidentalis Pyramidalis	.30	.28	.25
	Thuja Occidentalis Wareana	.30	.28	.25
	Thuja Occidentalis Woodwardi	.30	.28	.25
	Euonymus Fortunei Coloratus	.25	.23	.20
	Euonymus Fortunei Vegetus	.25	.23	.20

F.O.B. DUNDEE, ILLINOIS

NOTE: Orders accepted, and acknowledged, to extent that Spring '58 Inventory remains available.

TERMS: 2% - 10 Days, Net 30 Days.

SPECIAL GET ACQUAINTED OFFER TO NEW ACCOUNTS
 Orders for 100 Banded-Liners (minimum order \$35.00) shipped transportation paid.
 Terms: Net, enclose check with order.

ORDERED BY:

_____ FIRM NAME _____ CITY _____ STATE _____

MAILING ADDRESS - STREET, ETC.

Ship Via:

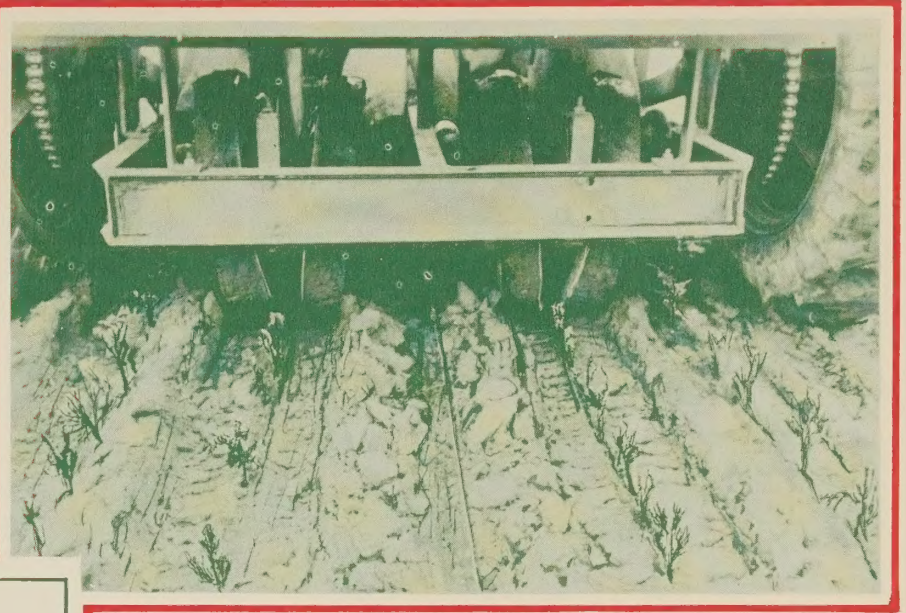
Ship on:

EXPRESS, MOTOR FREIGHT _____ DATE _____ SIGNATURE _____

EVERGREEN LINERS

● Planting Out Convenience

The planting into field rows of HILL'S BANDED EVERGREEN LINERS can be conveniently planned to fit any schedule. The orderly process of your business is not disrupted by the arrival of a shipment from Hill's. These healthy specimen arrive in twenty five unit, extra strong veneer trays. These trays may be set in any convenient location and watered until you are ready to take them to the field. Because they are individual units, each with its own complete root system established, there is minimum transplant shock. We planted these liners in 100° temperatures in Dundee last August and no wilting or shock could be detected.



● Accurate Inventory Dollar Projections

Field row mortality is the greatest factor in determining dollar cost of nursery inventories at harvest. Wise and experienced nurserymen know that, "It's the skips and culls in the row that cost you money." HILL'S BANDED EVERGREEN LINERS reduce this mortality to near the zero point. Everything about our program . . . the selection of stock plants, rooting the cutting, the special soil mix, the fertilizing program, the timing, the testing, the careful grading, packing, shipping, are all aimed toward providing you the basis of a profitable inventory and a successful business.

● Free Packing

Along with the program of research to provide THE BEST in EVERGREEN LINERS, goes our recognition of the need to supply you with plants of KNOWN COST! The application of an accurate cost system to our own nursery operation, has provided us with the determination to relieve our customers of all HIDDEN CHARGES. Our price list means what it says. . . . The plants are packed and delivered to Transporting Agencies at the price shown. To our thinking, the cost of labor and packing materials is no different than any other. That familiar phrase "Packing and boxing at cost" is omitted by us.

FOUNDED 1855
D. HILL NURSERY Co.
INCORPORATED
EVERGREEN SPECIALISTS - LARGEST GROWERS IN AMERICA
PHONE MA 6-3451 DUNDEE, ILL.

DATE ENTERED 3-5-58 OUR ORDER NO. W0 2905 INVOICE DATE APRIL 15, 1958

SOLD TO JOHN DOE NURSERYMAN
1956 CONVERSE
EASTVILLE, PENNSYLVANIA

SHIPPED TO JOHN DOE NURSERYMAN
1956 CONVERSE
EASTVILLE, PENNSYLVANIA

TERMS 2% 10 DAYS - 30 DAYS NET - F.O.B. DUNDEE VIA TRUCK FREIGHT

QUANTITY	VARIETY	SIZE or GRADE	RATE	AMOUNT
250	JUNIP. CHI. PFITZERIANA	BANDS	.30	75.00
250	PACHYSANDRA TERMINALIS	BANDS	.20	50.00
250	TAXUS CUSPIDATA CAPITATA	BANDS	.30	75.00
250	THUJA OCCIDENTALIS PYRAMIDALIS	BANDS	.25	62.50
250	EUONYMUS FORTUNEI VEGETUS	BANDS	.20	50.00
				312.50

No Complaint Returned Unless Made Within Ten Days After Receipt of Goods.

INVOICE

● Hill's Shipping Unit

Banded evergreen liners are grown, packed and shipped in 25 unit durable veneer trays. These trays are packed one or two per strong shipping carton. Shipping weight will average one pound per plant.

We hope, in the very near future, to have developed a schedule that will enable the quotation of a "laid down" price to all shipping points and thus eliminate another "hidden charge" to customers.



HILL'S BANDS

PLANT DESCRIPTION AND PRICES



- **JUNIPERUS CHINENSIS GLAUCA HETZI**—Hetz Juniper
Most popular of all the fast growing spreading junipers. Grows faster than Pfitzer. Bluish, heavy foliage.
- **JUNIPERUS CHINENSIS PFITZERIANA**—Pfitzer Juniper
Easily the most popular spreading, blue-green juniper: Readily sheared to most any shape. This plant remains a constant demand item in all nurseries.
- **JUNIPERUS CHINENSIS PFITZERIANA GLAUCA**—Blue Pfitzer Juniper—Bright blue juniper foliage. Much more blue than Hetz and slightly lower growing. Very fast developing; makes good "small" can or B&B item.
- **JUNIPERUS HORIZONTALIS PLUMOSA**—Andorra Juniper
Favorite, low spreading juniper with attractive blue-green Summer color, turning to plum color in Fall. Andorra "makes up" very well as a small specimen.
- **JUNIPERUS SABINA**—Savin Juniper
Hardest and toughest of all spreading junipers. Graceful ascending habit with bright green, soft foliage. Good "canner."
- **TAXUS CUSPIDATA CAPITATA**—Upright Japanese Yew
A very select strain produced only from tip cuttings. This selection enables the production of uniform, well shaped plants without variation. This cutting grown capitata is the aristocrat of all upright evergreens. Rich, dark green foliage and dense conical shape. Full sun or heavy shade.

- **TAXUS CUSPIDATA**—Spreading Japanese Yew.
This useful plant consistently outsells any other single landscaping plant throughout the Mid-West. Wide spreading habit with glossy, dark green foliage. Stands shearing well and grows in sun or shade. Hill's selected strains develop quickly into bushy, well filled plants.
- **TAXUS MEDIA HALLORAN**—Holloran Anglo/Jap Yew. One of the newer selections of T.D. Hatfield. Graceful vase shape. Heavy, rich green foliage. Hardy and very shade tolerant. This is becoming one of our most popular Yews.
- **TAXUS MEDIA HATFIELD**—Hatfield Yew
Broad, columnar shape slightly wider at the top than bottom. Rich, green, luxuriant foliage. The best upright for low, modern plantings. Ultimate height about 5' in sun or shade. This vigorous grower rapidly develops a well filled form.
- **TAXUS MEDIA HICKS**—Hick's Yew
Well known and popular columnar form. Fast, vigorous grower to 8'. New growth ascends almost vertically with very dark, rich foliage and brilliant scarlet fruit in fall.
- **THUJA OCCIDENTALIS NIGRA**—Dark Green American Arborvitae. Successor to the familiar American Arborvitae. Much darker green and wider growing than the popular Pyramidal. Staple variety in all nurseries.
- **THUJA OCCIDENTALIS PYRAMIDALIS** — Pyramidal Arborvitae. Hill's select strain grows rapidly into a well formed, solid green cone. Better than average habit and color. Makes up well when pruned to a single stem. Grows well under all soil conditions in sun or shade.
- **THUJA OCCIDENTALIS WAREANA** — Siberian Arborvitae. Recognized as the hardest of all the Arborvitae family. Slower growing than most. Broad conical habit. Rich, dark green. Quality landscape item.
- **THUJA OCCIDENTALIS WOODWARD**—Woodward Globe Arborvitae. The only globe that is entirely satisfactory in the North Central States. Perfect globe shape without trimming. Excellent "canner" and small B&B specimen.

PRICE LIST

	Each Per 100	Each Per 1000	Each Per 2500
Juniperus Chinensis Glauca Hetzi .....	.35	.33	.30
Juniperus Chinensis Pfitzeriana .....	.35	.33	.30
Juniperus Chinensis Pfitzeriana Glauca .....	.35	.33	.30
Juniperus Horizontalis Plumosa .....	.35	.33	.30
Juniperus Sabina .....	.35	.33	.30
Taxus Cuspidata Capitata .....	.35	.33	.30
Taxus Cuspidata Spreading .....	.35	.33	.30
Taxus Media Halloran .....	.35	.33	.30
Taxus Media Hatfield .....	.35	.33	.30
Taxus Media Hicks .....	.35	.33	.30
Thuja Occidentalis Nigra .....	.30	.28	.25
Thuja Occidentalis Pyramidalis .....	.35	.33	.30
Thuja Occidentalis Wareana .....	.30	.28	.25
Thuja Occidentalis Woodward .....	.30	.28	.25

Minimum 25 per variety. 25 per variety at the 100 rate
250 per variety at the 1000 rate
1500 per variety at the 2500 rate

PACKING OR BOXING FREE

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