

A. H. Wright

# Evergreens for August-September Planting

1922

When August comes—then is the time for planting balled and burlapped specimen evergreens with greatest success.

**Why?** It is the season of *root growth*. Conifers and Broadleaf Evergreens have usually finished their normal *top growth* by August 1st and then begins *root activity*. Sap action has slowed down above ground, except for a ripening process and bud making, but is doing double time below the surface.

So August and early September have proved to be the one very best time for transplanting and establishing evergreens, including the

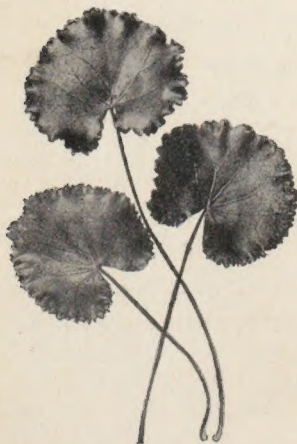
## Conifer Group

Firs, Spruces, Hemlocks, Pines, Yews, Redcedars, Arborvitæ and Cypress.

## Broadleaf Group

Rhododendrons, Kalmias, Leucothoe, Rose Daphne, Leiophyllum, Andromedas, etc.

Send for catalog or telephone or write.



HARLAN P. KELSEY  
HARDY AMERICAN PLANTS  
HAWTHORNE BUILDING  
SALEM, MASSACHUSETTS

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BOXFORD-HIGHLANDS NURSERY AT  
EAST BOXFORD, MASS.

Easy to reach by automobile.

See map last page.

## When August Comes

You may best plant the following Specimen Evergreens. The Springtime is next best. Send for Catalog which gives descriptions and prices.

### THE CONIFER GROUP

#### FIRS (*Abies*)

Concolor Fir  
Fraser Fir  
Nikko Fir  
Dimplecone Fir  
European Silver Fir  
Veitch Fir

#### SPRUCES (*Picea*)

White Spruce  
Engelmann Spruce  
Norway Spruce  
Servian Spruce  
Oriental Spruce  
Colorado Spruce  
Blue Colorado Spruce  
Koster Blue Spruce

#### HEMLOCKS (*Tsuga*)

Common Hemlock  
Carolina Hemlock

#### PINES (*Pinus*)

Jack Pine  
Swiss Stone Pine  
Japanese Red Pine  
Limber Pine  
Swiss Mountain Pine  
Western White Pine  
Japanese White Pine  
Western Yellow Pine  
Table Mountain Pine  
Red Pine  
Pitch Pine  
White Pine  
Scotch Pine  
Japanese Black Pine  
Austrian Pine  
Mugho Pine

#### REDCEDAR AND JUNIPERS (*Juniperus*)

Prostrate Juniper  
Savin  
Colorado Juniper  
Redcedar  
Pfitzer Juniper  
Schott Redcedar  
Silver Redcedar  
Tamarix Savin

#### YEWS (*Taxus*)

Canada Yew  
Japanese Yew  
Dwarf Japanese Yew

#### ARBORVITAE (*Thuja*)

American Arborvitae  
American Globe Arborvitae  
American Pyramidal Arborvitae  
Golden American Arborvitae  
Siberian Arborvitae

### THE BROADLEAF GROUP

#### RHODODENDRON (*Rhododendron*)

Carolina Rhododendron  
Catawba Rhododendron  
Catawbiense compacta  
Rosebay Rhododendron

#### BOGROSEMARY (*Andromeda*)

#### BEARBERRY (*Arctostaphylos*)

#### LEATHERLEAF (*Chamaedaphne*)

#### ROSE DAPHNE (*Daphne*)

#### LAMBKILL (*Kalmia angustifolia*)

#### MOUNTAIN LAUREL (*Kalmia latifolia*)

#### BOX SANDMYRTLE (*Leucophyllum*)

#### DROOPING LEUCOTHOE (*Leucothoe*)

#### JAPANESE PACHYSANDRA (*Pachysandra*)

#### MOUNTAIN ANDROMEDA (*Pieris*)

## Your Summer Home

Now is the time to plan your year's landscaping, and now is the time to plant your evergreens for real results.

We will carefully select and plant for you, or you can visit Boxford-Highlands Nursery, East Boxford, and select your own stock. We want you to see our specimen evergreens growing in the nursery.

We cannot carry many descriptions or prices in this announcement, but we are glad to send full catalog and to make estimates—or a visit by Mr. Kelsey on your grounds may be arranged for.

Deliveries by truck are prompt and safe, and place the specimens at the right spot. The cost is reasonable.



**Block of Pinus mughus specimens at Boxford-Highlands Nursery**

*(Foto by H. P. K.)*

The Mugho Pine. The most effective of all dwarf shrubby black Pines and easily grown. Splendid for rockeries, borders and edging for plantations or for a low hedge border, two to five or six feet. Cut shows block of Mugho Pines at Boxford-Highlands Nursery. The Swiss Mountain Pine is a taller variety, sometimes reaching ten to twelve feet and as much in diameter.

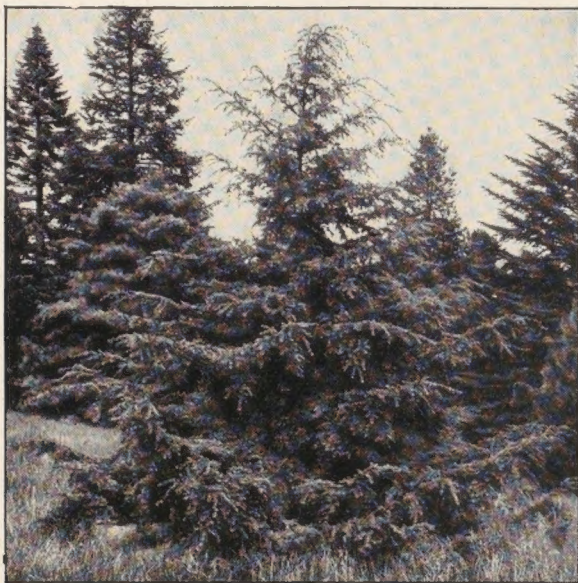
### Mugho Pine

|                   | Each                    | 10      | 100      |
|-------------------|-------------------------|---------|----------|
| 6 to 12 in. ....  | \$1.00                  | \$ 8.00 | \$ 70.00 |
| 12 to 18 in. .... | 1.25                    | 10.00   | 90.00    |
| 18 to 24 in. .... | 2.00                    | 18.00   | 150.00   |
| 2 to 3 ft. ....   | 4.00                    | 36.00   | 300.00   |
| 3 to 4 ft. ....   | 7.00                    | 64.00   |          |
| Extra specimens   | \$8.00 to \$12.00 each. |         |          |

### Swiss Mountain Pine

|                 | Each                    | 10      | 100      |
|-----------------|-------------------------|---------|----------|
| 1 to 2 ft. .... | \$2.00                  | \$18.00 | \$160.00 |
| 2 to 3 ft. .... | 4.00                    | 36.00   | 300.00   |
| Extra specimens | \$6.00 to \$12.00 each. |         |          |

## Our Most Beautiful American Evergreen



**THE CAROLINA HEMLOCK (*Tsuga caroliniana*)**

Introduced to American Horticulture by Harlan P. Kelsey in 1884, it is now known to tree lovers as the most distinctive and graceful of Hardy American Conifers.

In the Arnold Arboretum Bulletin of November 10, 1919, the Director, Professor Sargent, says of it: "The handsomest of the Hemlocks which can be grown in Massachusetts and now one of the most beautiful trees in the Arboretum is a native of the Southern Appalachian Mountains — *Tsuga caroliniana*."

Its tufted foliage is dark and dense on sweeping pendulous branches. At Boxford-Highlands Nursery we have a stock of thousands of specimens up to four and five feet, and a few grand specimens up to ten feet.

Unrivalled as a hedge plant, and we recommend the 18 to 24 inch, 2 to 3 foot or 3 to 4 foot grades for this purpose.

|                   | Each    | 10      | 100      |
|-------------------|---------|---------|----------|
| 9 to 12 in. ....  | \$ 1.00 | \$ 9.00 | \$ 80.00 |
| 12 to 18 in. .... | 1.50    | 14.00   | 132.00   |
| 18 to 24 in. .... | 2.25    | 20.00   | 180.00   |
| 2 to 3 ft. ....   | 3.50    | 30.00   | 270.00   |
| 3 to 4 ft. ....   | 6.00    | 50.00   | 450.00   |
| 4 to 5 ft. ....   | 10.00   | 90.00   |          |
| 5 to 6 ft. ....   | 15.00   | 135.00  |          |

A few larger specimens \$30.00 to \$75.00 each.

## Kelsey's Specimen Evergreens



(Foto by H. P. K.)

Avenue of specimen Koster Blue Spruces  
at Boxford-Highlands Nursery

Visit Boxford-Highlands Nursery and see our famous avenue of brilliant specimen Koster Blue Spruces. Nothing like it may be seen elsewhere.

|                       | Each                      | 10       |
|-----------------------|---------------------------|----------|
| 2 to 3 ft.....        | \$ 6.00                   | \$ 56.00 |
| 3 to 4 ft.....        | 9.00                      | 86.00    |
| 5 to 6 ft.....        | 25.00                     | 236.00   |
| 6 to 7 ft.....        | 35.00                     | 325.00   |
| 7 to 12 ft. specimens | \$40.00 to \$100.00 each. |          |

## Rhododendrons

Visit Boxford-Highlands Nursery and see how we propagate them by tens of thousands. The beautiful clear pink Carolina Rhododendron is our introduction. We have **maximum** and **catawbiense** in large, heavy specimen clumps, full of buds for next spring.

How to make a "Successful Rhododendron Bed" is told in our Catalog sent on request.

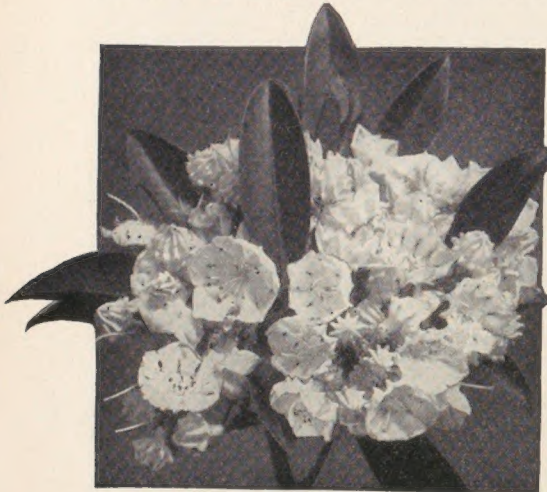
## Kalmia or Mountain Laurel

One of the grandest of our native broadleaf evergreen shrubs attaining tree-like proportions in our Southern Mountains. In cultivation it is a broad, thick shrub, and, when in full bloom, of surpassing beauty. The wheel-shaped flowers in close terminal corymbs, pure white to pink, appear in May or June in such profusion as almost to smother the foliage. Its thick, shining leaves conspicuous the year round, make it a shrub of greatest value for massing.

Heavy nurserygrown clumps of Kalmia at following prices.

|                          | Each   | 10      | 100      |
|--------------------------|--------|---------|----------|
| 9 to 12 in. clumps.....  | \$1.25 | \$10.00 | \$ 90.00 |
| 12 to 18 in. clumps..... | 1.75   | 16.00   | 114.00   |
| 18 to 24 in. clumps..... | 3.00   | 28.00   | 255.00   |
| 2 to 3 ft. clumps.....   | 4.00   | 36.00   | 340.00   |

*Pink-flowered* variety, double above prices.



**Kalmia latifolia**



(Foto by H. P. K.)

**Kalmia at Arnold Arboretum**

## Fraser Fir (*Abies fraseri*)

Thousands of perfect specimens up to 18 feet. The only permanent variety of the "Balsam" group. Foliage dark-green, blue underneath. One of the most satisfactory Evergreens for New England Planting.

|                       | Each                     | 10      | 100      |
|-----------------------|--------------------------|---------|----------|
| 5 to 6 ft.....        | \$5.00                   | \$40.00 | \$360.00 |
| 6 to 7 ft.....        | 7.00                     | 64.00   | 600.00   |
| 7 to 8 ft.....        | 9.00                     | 80.00   | 750.00   |
| 8 to 12 ft. specimens | \$10.00 to \$50.00 each. |         |          |

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## Juniperus communis depressa, Prostrate Juniper

The native ironclad New England prostrate form, often reaching a diameter of twenty feet. The best of ground covers and for rocky situations. Thousands of specimens from a foot up to six feet diameter at Boxford-Highlands Nursery.

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## The Flowering Crabs (*Malus*)

Spring-flowering trees and shrubs producing gorgeous effects in Spring. Our collection includes the choicest and rarest varieties from Arnold Arboretum. These will be ripened up and ready to ship in October.

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## American Hardy Azaleas

Thousands of specimens full of buds for display the coming season. Ready for shipment in September.

HARLAN P. KELSEY, SALEM, MASSACHUSETTS

HOW TO REACH BOXFORD-HIGHLANDS NURSERY  
BY AUTO OR TRAIN TO EAST BOXFORD, MASS.



Boxford-Highlands Nursery, East Boxford, Massachusetts, is located 28 miles north of Boston, at Boxford Station, Georgetown Branch, B. & M. R.R.

It is readily reached by good automobile roads from any part of New England. From Boston, 28 miles, take either Newburyport Turnpike, turning West at Topsfield, or Reading Turnpike, turning East at North Andover. Other distances are Salem, 13 miles; Lawrence, 11 miles; Haverhill, 9 miles; Newburyport, 10 miles; Manchester, 13 miles; Ipswich, 9 miles; Lowell, 20 miles.

The Newburyport Turnpike is being resurfaced and is not passable at this time, but numerous other roads lead to East Boxford as shown on the above map.

Tens of thousands of evergreens may be seen growing from baby seedlings up to fifteen and twenty foot specimens. You will find a visit highly interesting.

Address all orders and correspondence to

HARLAN P. KELSEY - SALEM, MASSACHUSETTS