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## FALL TRADE LIST $\underline{1913}$

# Roses - Cannas - Shrubs 

## and Miscellaneous Plants



EXCELSA or RED DOROTHY PERKINS. The fact that this is a Dorothy type in productiveness, form and rapid climbing habit is an excellent reason why this rose is sure to come to the front as one of the leading hardy climbers. In color it is entirely different from Dorothy Perkins as it is an intense crimson maroon with top of the petals tinged scarlet. The flowers are large and double and produce thirty to forty on a stem. Almost every eye on a shoot makes clusters of bright blossoms. $2^{1 / 4}$ pots, $\$ 4.00$ per 100. Fld. grown plants, 1 year, $\$ 7.50 ; 2$ year, $\$ 12.50$.

## The Conard \& Jones Co., West Grove, Pa.

## Large Field ROSES Hardy Climbers Grown Plants Wirchurianas, Etc.



# HARDY FLOWERING SHRUBS 



Viburnum Plicatum (Japan Snowball) The large flowering kind. Pure white flow ${ }^{-}$ ers in dense globular clusters, 4 or 5 inches in diameter, which look like balls of snow. SEE PRICES BELOW


Hydrangea paniculata grandiflora


## TRADE PRICES FOR C．\＆J．CANNAS

$\boldsymbol{\Psi}$ indicates varieties introduced by The Conard \＆Jones Co．All kinds will be found fully described below or on the foregoing pages． Prices named are for Dormant Roots until stock is sold．If no price is named the retail rate applies．

| Variety | Height | Color | Prices |  |  | Variety | Height | Color | Prices |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 10 | 100 | 1000 |  |  |  | 10 | 100 | 1000 |
|  |  |  |  |  |  | King Hu HiLouise | $\begin{aligned} & 4 \mathrm{ft} . \\ & 5 \mathrm{ft} . \end{aligned}$ | Scarlet <br> Rose Pink | $\begin{aligned} & .80 \\ & 30 \end{aligned}$ | $\begin{array}{r} 85.00 \\ 1.75 \end{array}$ | $\$ 40$ |
| 駺Beacon， 1912 Novelty <br> ${ }_{4}{ }^{\text {Black }}$ Beauty Improved | $31_{2}^{51} \mathrm{ft} .$ | Cardinal Red | $\begin{aligned} & \$ 1.00 \\ & \hline 00 \end{aligned}$ | $\begin{aligned} & 6.00 \\ & 3.50 \end{aligned}$ | $\begin{aligned} & 50 \\ & 30 \end{aligned}$ | 空Louisiana Hoveline | $\begin{aligned} & 5 \mathrm{ft} \\ & 7 \mathrm{ft} . \end{aligned}$ | Vivid Scarlet Ruby Carmine | $.50$ | － $\begin{aligned} & 3.00 \\ & \text { over }\end{aligned}$ |  |
|  | 5 ft ． | Maroon | 50 | 3.00 | 25 | Fiuray | 3 $3 \mathrm{ft}$. 4 ft. | Bright Pink | S 40 | Over 2.50 | 20 |
|  | ${ }^{3} 34 \mathrm{ft}$ ． | Dark Maroon | 40 | 2.60 | 20 | FMaid of Orle | $4{ }^{4} 2 \mathrm{ft}$ f． | Cream\＆Pink | See | over |  |
| Sjelanche Wintz | ${ }^{312} \mathrm{ft}$ ft． | Perfect White | See | ver |  | Hartha Was | 3 ft ． | Pink | ． 40 | 2.50 | 20 |
| GBrilliant | ${ }^{31,2 \mathrm{ft}} 4 \mathrm{ft}$ ． | Yellow | 60 | 3 | ${ }_{30} 2$ |  | ${ }_{5}^{4} \mathrm{ft}$. ． | Red | 4.00 | 25.00 |  |
| Burbank | $4{ }^{4,2} \mathrm{ft}$ ． | Variegated | 40 | 2.50 | 20 | YMinnehaha | ${ }_{3} \mathrm{ft}$ ． | Flesh Pink | 4.60 | 3.50 | 30 |
| 島Buttercup | 3 ft ． | Yellow | 1.00 <br> 60 | 6.00 350 | 50 30 | 爯Mont Blant Etna | $31 / 2 \mathrm{ft}$ ． | White | 8 | 5.00 2.50 | 40 20 |
| 5Chautauqua | 4 ft | Oranerlet | ：0 | 300 | 25 | ${ }_{5}{ }_{\text {Mrs．A A F }}$ F Conard | ${ }_{4}^{4} \mathrm{ft}$ | Salmon Pink | 3.00 | 2000 | 150 |
| Compte de Bouch | 41.2 ft ． | olden Yellow | 40 | 2.50 | 29 | \＃Mrs．Carl Kelsey | ${ }_{6}^{4 \mathrm{ft}}$ ． | OrangeScarlet |  |  | 40 |
| Compte de Sachs． | 4 ft ． | Scarlet |  |  | 25 | Mrs．Geo．A．Str | 6 ft ． |  |  | 1.75 | 15 |
| 45Conowingo． 1912 Novelty | $4.8 t$ $2 t_{2} \mathrm{ft}$. | Scarlet | 3.00 .40 | 20.00 2.50 |  | 每New York | $6 \mathrm{ft}$. $\begin{aligned} & 6 \mathrm{ft} \\ & 3 \mathrm{ft}\end{aligned}$. | $\underset{\text { Carmine }}{\text { Cariegated }}$ | 60 | 3.50 3.50 | 30 30 |
| 5Duke of Marlborough | 4 ft ． | Crimson | 40 | 2.50 | 20 | Holympic | 5 ft ． | Oriental Red | See |  |  |
| \＄Eastern Beauty | 4 ft ． | Pink | 40 | 2.50 |  | ¢Panama | 3 ft ． |  | See |  |  |
| HEgandale | 4 ft ． | Cherry Red | 40 | 2.50 | 20 | Patrie | 4 ft ． | Crimson |  |  |  |
| Eldorado，Improved | $312 \mathrm{ft}$. $312 \mathrm{ft}$. | Variegated | ． 30 | 2.75 | 15 | \＄4Philadelphia | 3 ft ． | Crimson | 40 | 2 | 20 |
| STEvolution | 4 ft ． | Pink | 40 | 2.50 | 20 | HRosea Giga | 4 ft ． | Rose Pink | 1.50 | 8.00 |  |
| Florence Vaughan | $3{ }^{312} \mathrm{ft}$ ． | Variegated | 40 | 50 |  | FShenandoah | 4 ft ． | Rosy Pink | ． 40 | 2.50 | 20 |
| WGeorge Washin | 312 ft 512 ft | Crimsen | 60 | 250 3.00 | 20 | Stisouv．de A．C | ${ }_{312}^{2 L_{2} \mathrm{ft}} \mathrm{ft}$ ． | Variegated IntenseScarlet | 3．00 | 20．00 |  |
| \＄Gladiator． | 5 ft ． | Variegated | 60 | 3．60 | 30 | \％Triumph |  | Crimson |  |  |  |
| HGladioflora | $3 t_{12} \mathrm{ft}$ ． | Variegated | 1.50 | 8.00 |  | SUncle S | 6 ft ． | Red | 1.00 | 6.00 | 50 |
| SHalley＇s Com | 4 ft ¢ | Variegated | 1.50 | 8 | 75 | Stenus | 4 ft ． | Variegated | ． 60 | 3.50 |  |
| תindiana Italia |  | Golden Orang | 40 |  | 20 | HWawa | ${ }_{3}^{4} \mathrm{ft}$ ft． | Carmine Pink |  |  |  |
| TfJennie Wails | 419 ft ． | Variegated |  |  |  | 5West Gro | $41 / 2 \mathrm{ft}$ ． | Coral Pink |  |  | 20 |
| SJupiter ${ }_{\text {F }}$ | 6 ft ． |  | 60 | 3.50 | 30 | 5Wm．Saunde | 412 ft ． | Scarlet | 80 | 5.00 | 40 |
| SKate F，Deemer． 1912 Novelty | 4 ft ． | Oriole Yellow | $\begin{aligned} & \text { See } \\ & 4.00 \end{aligned}$ | over 25.00 |  | FWyoming | $\begin{aligned} & 7 \mathrm{ft} \text {. } \\ & 51,2 \mathrm{ft} . \end{aligned}$ | $\underset{\text { Oink }}{\text { Orange }}$ | ． 80 | 2.00 |  |

On account of their free－blooming qualities，we strongly recommend the following varieties for planting in beds：Brilliant，Buttercup，California，Compte de Bouchard，Gladiator，King Humbert， Mrs．A．F．Conard，Pillar of Fire，Pres．McKinley，Venus，Wyoming．We recommend planting beds all one color for best effect．


Original Native Canna

## Supreme Court Decision

After exhaustive Tests，our National Govern－ ment at Washington，D．C．，planted in the most visited grounds in the U．S（around the public Buildings）solid beds of Meteor，Rosea Gigantea， Olympic，Mrs．A．F．Conard，Gladiator and other C \＆J．sorts．By rigid tests our government has for its own use sifted out the＂Largest and＂ Best obtainable．＂

## Were You at Minneapolis？

The S．A．F．\＆O O．H．Judges of the outdoor exhibit gave C．\＆J．Improved Cannas special mention．They said：－
＂Conard \＆Jones Co．，West Grove Pa．－－A very fine and interesting display of standard varieties of Cannas，including Meteor，a startling red，in the opinion of your judges the best Canna in its color shown on the grounds，Also Panama，a giant salmon；Blanche Wintzer，pure white； Olympic，rosy crimson ：Beacon，flaming scarlet； these，with many other sorts，forming a splendid set of novelties．＂

## THE CONARD \& JONES CO.-CANNAS



A Bed of C. \& J. Rosea Gigantea in front of Department of Agriculture Building, Washington. D. C., where "Only the Best are wanted"

## 1913 Novelties

Ls Originated and introduced by The C. \& J. Co.
$\Psi$ Blanche Wintzer


## Ten Winners

$\Psi \boldsymbol{H}$ Originated and introduced by The C. \& J. Co. ERosea Gigantea

LGWabash
 pled carmine Individual blosubus are of the largest sid
make heads that are simply immense. $\$ 1.00$ each. pootpaid.
sibeaco:
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## SiOuniata

+ to $41 / 2 \mathrm{fl}$. Loolio lik

LGladioflora. 3/2 fo Remarkabl
which look like larue gladioli
mine-rose edged with
hrome yellow

SiWilliam Saunder
ontinues all se
The bright se
oronze foliage

## OFFER W2. The above 7 for $\$ 250$ Postpaid

- צMeteor (Wintzers)
 and one that will alwas: be in the front rank when a briwht, brill $\boldsymbol{H}_{\mathbf{h}} \mathrm{Mrs}$. Alfred F. Conard
month
$\boldsymbol{S}_{5}$ Kate $F$. Deemer

OFFER W3. The above 3 for 75 cts., Postpaid COMBINATION OFFER W4.
The ten Cannas in this column for $\$ 3.00$, Postpaid

## THE CONARD \& JONES CO., WEST GROVE, PA.

# 1 Year Roses <br> YOUNG PLANTS FROM $21 ⁄+$ INCH POTS Famous C. \& J. Quality 

American Pillar The greatest single, lhrdy climbing Rose. Has most ex quisite flowers of chamming bink with white centers and long golden stamens. The plant becomes covered with foliage and blooms from the ground up. 'Ihe toliage alone is beatilul when the Howers are gone. See illus.
Count Zeppelin.
Daybreak.
Dorothy Perkins. Pink. The most lamous dowble pink Rambler in exist.
Dorothy Perkins White
rorn pink fowors Excelsa. (The Red Dorothy Perkins.) i most charming combinion for the Gardenia. (The hardy Marechal Niel.) 'fho finesi llady lellow (limber.
Hiawatha. brilliaut

| 12 | 100 |
| :--- | :--- |
|  |  |
| $\$ .60$ | $\$ 400$ |
| 60 | 400 |
| .60 | 400 |
| .50 | 300 |
| .00 | 3.60 |
| .75 | 500 |
| .60 | 400 |
| 60 | 400 |
| .60 | 400 |
| .75 | 500 |
| 75 | 500 |
|  |  |
| .50 | 500 |

Miss Messman. (Climbing Baby Rambler.) a víorous growins sport of
Silver Moon. I new Wichuruina with hare silver white itowers. Foliag Siver Moon. mildew

## MRS. McKINLEY. WEEPING LANTANA.

## This populne and charmine Lantana is unsurpassed for plantinge in home ing laskets or for vaso. The liteoms are freets produced and the lovels ing laskets or for vask. Thu lowoms are freets produed and the lovely



It Will Bloom as Freely When Allowed to Climb and Will Grow 20 ft . in One Season.
C. \& J. PLANTS

ARE RELIABLE


We have them for Easter Bloom as well

## Miscellaneous Plants

Browallia. 'Jhe most freeblooming, blue flowerins plant for indoor號 The Lady Fern. (Polystichum Setosum.) Has erect feathery growth. Wilsonii Fern. Makes an even rrowth all around, and the erested ap


 ergually beatitiful. 3 in . pots.

HIBISCUS. Peachblow. Nakes immense double blooms. Flowers Hibiscus Grandiflora Bright rose pink single flowers very freely
 rooted plants, that will blowm beattitully all winter and spring Hardy English Ivy. (Hedera Ilelix.) $A$ hardy evereveen elimbing
 EUONYMUS Japonica. lpmight verereen shrab with handsome fo

Radicans. i denso evergreen vine siowing by aerial roots. Bears pretty fruits and does well in a shady situation. From $21 / 4$ in. pots.
Radicans Variegata. Leaves variegated silvery white From $21 / 4$ in. pots

| 12 | 100 |
| :---: | :---: |
| $\$ .50$ | $\$ 3.00$ |
| .50 | 3.00 |
| .50 | 3.00 |
| 50 | 3.00 |
| . | 30 |
| .75 | 5.00 |
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| .60 | 4.00 |
| .60 | 400 |
| .50 | 3.00 |
|  |  |
| .60 | 3.50 |
| .75 | 5.00 |
| 1.20 | 8.00 |
| .75 | 5.00 |
| .20 | 8.00 |
| .75 | 500 |
| 120 | 8.00 |

## TERMS OF SALE

This List is for Florists, Nurserymen and Dealers Only
Not less than 250 plants of each variety are offered at thousand rate, 5 of a variety, and a total of 25 at hundred rate; 5 at 10 rate.

No order filled from plant list for less than $\$ 1.00$.
All goods are shipped by express, unless otherwise instructed. Shipments ordered sent by freight are at the risk of the purchaser. Unknown Correspondents will please send cash with order, or satisfactory reference.

