## Historic, archived document

Do not assume content reflects current scientific knowledge, policies, or practices.

## PLEASE READ CAREFULLY

Do not change collections or special sets. The collections are made up as they are for definite reasons and we cannot change them. Any of these collections or specials are very good value.

Do not split quantities as listed. Where a variety is listed at 2 for 15 cents or 4 for 15 cents do not order 1 or 2 at a lower price. There is no profit in any items of less than ten cents and very little at that price. No single item accepted for less thary ten cents.

EXTRAS ON CASH ORDERS. On cash orders of $\$ 2.00$ to $\$ 5.00$ you can select $10 \%$ extra in bulbs of your own choosing. From $\$ 5.00$ to $\$ 25.00$ select $15 \% ; \$ 25.00$ to $\$ 50.00$ select $20 \%$ and above $\$ 50.00$ select $25 \%$. These Discounts do not Apply to Collections, Special Offers or Wholesale prices.

TO MAKE OUT YOUR ORDER put everything down on the order blank, just as listed in the price list. Add it up then figure out any special discounts or add on the extra bulbs of your choosing. It is all very simple but some people seem to have a lot of trouble in making out an order.

Also on all orders of $\$ 15.00$ or more I will put in a bulb of SANDRA. (See below).
On orders of $\$ 30.00$ or more I will put in a free bulb of HELENA. (See below.)
The above discounts and extras are all for cash orders. The earlier the orders are received and the larger they are the more generous we will be with our extras. If you cannot spare all the cash now send $25 \%$ and the balance later and we will see that you are satisfied. But the above extras are only for cash before shipment.

On cash orders of $\$ 12.00$ or more, except collections, I will give a copy of the "Gladiolus Book" by Rockwell if you ask for it and if you have not already had one.

Packages of bulblets run from twenty-five to fifty or more. We give very good value.
You can have 3 bulbs at the 10 rate; 25 at the 100 rate. But no single items for less than 10 cents.

I GUARANTEE SATISFACTION and I mean just that. If at any time, either after receiving the bulbs or after blooming, you have cause for complaint just write me about it and I will do my utmost to make things right. This is the only basis on which anyone can hope to conduct a business that will be permanently successful.

At these prices all bulbs, except the wholesale offers, are prepaid anywhere in the United States and Canada and all countries in the Postal Union.

SPECIAL QUOTATIONS. Do not ask for special quotations unless you have a large order. We will not consider quoting any special prices on small orders. I publish this price list to give people the prices and do not consider it honest to give one person a lower price than another.

REMEMBER in buying bulbs price is not everything. In fact sometimes price is a minor item. Consider the quality, count, the reliability of the grower, etc. I always mean to put in enough extra count or over size to make up for any lower price that other good reliable growers might make. Just leave it to me.

IF YOU WANT TO PAY TRANSPORTATION and get extra count on your order just mention it and I will send your order collect for postage or express and will see that you are more than satisfied. Just mention whether you want extra count on your order or extras in other kinds and what kinds. If you want bulbs sent by mail it is better to have them go C.O.D., then we know the postage is correct and I will give you more than enough bulbs to make it up.

ON FAIR SIZED ORDERS, EXPRESS is safest and best especially in the winter time; I advise express if you are situated so as to get free delivery by the express company.

EXTRAS. It is the practice of most growers to give extras on orders. I always put in some myself. So it would help me if you will mention whether you want extras of the same varieties that you order or in other kinds. And if you have a preference it will help me still more if you can name the varieties in which you want your extras and if you want large, medium or small bulbs or bulblets. Just give us a list of varieties from which to select your extras. We will put in what we think the order rates.

# TWO NEW PALMER VARIETIES FREE <br> THESE VARIETIES ARE NOT FOR SALE THIS YEAR AT ANY PRICE. <br> THEY CAN BE SECURED ONLY BE SENDING IN CASH ORDERS. 

SANDRA. Sdlg. No. 30121. Light pink. This variety is very similar to Picardy except it is lighter in color and probably will not average quite so good placement. That is, most spikes are all right but you do get occasionally a spike on which the flowers are not placed quite so well as they are in Picardy. The texture is very similar to that of Picardy-that is, it has a sort of eggshell texture I call it. There is a small diffused blotch of pinkish amber that sets the flower

BURLINGTON, VERMONT

Quantity

In making out order please give price from latest price list. Continue order on the other side.
(Continue Order on this side)

off and gives it character. Everybody who sees it in the garden likes it and one man said it was the best thing he had seen since Picardy was introduced. A bulb of this variety will be given free only with retail cash orders for not less than $\$ 15.00$. Only one to a customer.

HELENA. Sdlg. No. 28171. Late medium lavender pink. Some call it pink but it has a touch of lavender. Heavy dark lines in the throat tipped with white. 16-18 buds with 8-9 open at a time. Well placed blooms. A very beautiful thing and should be a fine commercial lavender. Tall straight stems and all in all a fine variety. A bulb of this variety will be given free only with a retail cash order of $\$ 30.00$ or more. With a $\$ 30.00$ retail cash order you get a bulb of both of these new varieties.

## PRICE LIST

|  | Per | Large | Medium | Small | BulbletsPer |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACADIA | 1 | . 15 | . 10 | 2-. 15 | 25 | . 10 |
| Geranium Pink. Choice color. | 10 | 1.20 | . 80 | . 50 | 100 | . 25 |
| AFLAME. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa . | . 10 |
| Huge begonia rose. | 10 | . 50 | . 30 | . 15 |  |  |
| A. H. WOODFULL | 1 | . 15 | . 10 |  | 15 | 20 |
| Exhibition silvery mauve with dark blotch. | 10 | 1.20 | . 80 |  | 100 | 1.00 |
| ALAYNE. | 1 | 2.00 | 1.50 | 1.00 |  |  |
| New beautiful rose. | 10 | 16.00 | 12.00 | 8.00 |  |  |
| ALBATROSS |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Large pure white. | 10 | . 50 | . 30 | . 15 |  |  |
| ALLEGRO | 1 | 2.00 |  |  |  |  |
| New light blue. |  |  |  |  |  |  |
| ALLEMANIA. | 1 | 1.50 | 1.00 | . 75 | 3 | . 25 |
| New red. |  |  |  |  |  |  |
| AL SMITH |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa . | . 10 |
| Very early pink. | 10 | . 50 | . 30 | . 15 |  |  |
| AMADOR | 1 | . 10 | 2-. 10 | 3-. 10 | 25 | . 15 |
| Large glowing red. | 10 | . 80 | . 40 | . 30 | 100 | . 50 |
| AMBERGLOW | 1 | 3.00 | 2.00 | 1.25 | 3 | . 25 |
| New amber yellow. | 10 | 24.00 | 16.00 | 10.00 | 10 | . 60 |
| AMETHYST. | 1 | . 10 | 2-. 15 |  | 25 | . 10 |
| Dark lavender. | 10 | . 80 | . 60 |  |  |  |
| ANGELUS. | 1 | 3.00 | 2.00 | 1.25 | 3 | . 35 |
| Pure pink, cream blotch. | 10 | 24.00 | 16.00 | 10.00 | 10 | 1.00 |
| APRICOT GLOW |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Early Apricot. | 10 | . 50 | . 30 | . 15 |  |  |
| AVE MARIA |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Tall medium blue, fine. | 10 | . 50 | . 30 | . 15 |  |  |
| BAGDAD. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Huge smoky old rose. | 10 | . 50 | . 30 | . 15 |  |  |
| BEACON. | 1 | 2.00 | 1.50 | 1.00 | 2 | . 25 |
| Salmon with large cream blotch. | 10 | 16.00 | 12.00 | 8.00 | 10 | 2.00 |
| BEAUTIFUL OHIO | 1 |  | Any size | 4.00 | 1 | . 40 |
| New deep lavender. | 10 |  | Any size | 35.00 | 10 | 3.00 |
| BELLA DONNA | 1 | . 20 | . 15 | . 10 | 10 | . 25 |
| New early light blue. | 10 | 1.60 | 1.20 | . 80 | 100 | 2.00 |
| BENEDICT. | 1 | . 25 | . 15 | . 10 | 10 | . 25 |
| Rich deep rose. | 10 | 2.00 | 1.20 | . 80 | 100 | 2.00 |
| BERTY SNOW |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Exhibition and commercial lavender. | 10 | . 50 | . 30 | . 15 | ... |  |
| BETTY COED. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Soft creamy pink. | 10 | . 50 | . 30 | . 15 |  |  |
| BETTY NUTHALL |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Salmon, orange throat. Fine commercial | 10 | . 50 | . 30 | . 15 |  |  |

'The results from bulbs sent me has been most gratifying and we are enjoying the finestas to color, size and variety-gladiolus I have ever seen." -Thomas Crane, N. Y.

| BETTY SPORT | Per | Large | Medium | Small | Bur Per 10 | BLETS .25 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creamy pink. Sport of Betty Nuthall. | 10 | 1.60 | 1.00 | . 50 | 100 | 2.00 |
| BILL SOWDEN... |  | 2-. 12 | 4-.15 | 10-. 15 | Pa . | 10 |
| Large deep blood red. | 10 | . 50 | . 30 | . 15 |  |  |
| BLEEDING HEART |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | 10 |
| White tinted pink, big red blotch. | 10 | . 50 | . 30 | . 15 |  |  |
| BLUE ADMIRAL. | 1 | . 30 | . 20 | . 15 | 8 | . 25 |
| Tall dark blue. New. | 10 | 2.40 | 1.60 | 1.20 | 100 | 2.00 |
| BLUE DANUBE |  | 2-. 12 | 4-.15 | 10-. 15 | 25 | :10 |
| Strong growing light blue. | 10 | . 50 | . 30 | . . 15 | 100 | . 30 |
| BLUE TRIUMPHATOR | 1 | . 10 |  |  |  |  |
| Immense pale blue. | 10 | . 80 |  |  |  | $\ldots$ |
| BLUSHES OF CREAM | 1 | . 10 | 2-. 15 |  | 25 | . 10 |
| Cream pink. | 10 | . 80 | . 60 |  | 100 | . 25 |
| BRIGHTSIDE | 1 | . 10 | 2-. 10 | 4-. 10 | 25 | .15 |
| Orange and yellow. | 10 | . 60 | . 35 | . 20 | 100 | . 40 |
| CAESAR | 1 | . 20 | . 15 |  |  |  |
| Salmon red with blotch. | 10 | 1.60 | 1.20 |  |  |  |
| CARMEN SYLVA |  |  | 4-. 15 |  | Pa. | .10 |
| Commercial white. |  |  |  |  |  |  |
| CARMINEA | 1 | . 10 | 2-. 15 |  | 10 | 15 |
| Dark purplish red. | 10 | . 80 | . 60 |  |  |  |
| CAROLUS CLUSIUS |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | 10 |
| Early deep shrimp pink. | 10 | . 50 | . 30 | . 15 |  |  |
| CASSANDRA. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 15 |
| Pink, large red blotch. Exhibition type. | 10 | . 50 | . 30 | . 15 |  |  |
| CHAMPLAIN. | 1 | . 20 | . 15 | 2-. 15 | 8 | .15 |
| Very early light blue. Healthy. A coming commercial. | 10 | 1.60 | 1.00 | . 60 | 20 | . 25 |
| CHAS. DICKENS. |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Best low priced clear purple. | 10 | . 50 | . 30 |  |  |  |
| CHEROKEE. | 1 | 1.00 | . 75 | . 50 | 2 | . 25 |
| Very early large blotched pink. | 10 | 8.00 | 6.00 | 4.00 | 10 | 1.00 |
| CLARION. | 1 | . 10 | 2-. 15 | 3-. 15 | 25 | . 10 |
| Very early yellow. Good | 10 | . 80 | . 60 | . 40 |  |  |
| COM. KOEHL |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | .10 |
| Very large deep blood red. | 10 | . 50 | . 30 | . 15 |  |  |
| CONSTANCY |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | 10 |
| Lavender rose. | 10 | . 50 | . 30 | . 15 |  |  |
| COQUETTE | 1 | . 15 | . 10 | 2-. 15 | 15 | . 15 |
| Creamy salmon with cream blotch. | 10 | 1.20 | . 80 | . 60 | 100 | . 70 |
| CORONATION |  | 2-. 15 | 2-. 10 | 4-. 10 | 25 | .10 |
| Beautiful salmon, cream throat. | 10 | . 60 | . 40 | . 20 | 100 | . 30 |
| CRIMSON GLOW. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Good medium red. | 10 | . 50 | . 30 | . 15 | $\cdots$ | $\ldots$ |
| DEBONAIR | 1 | . 15 | . 10 | 2-.15 | 25 | . 10 |
| LaFrance pink, cream throat. Very tall and | 10 | 1.00 | . 80 | . 50 | 100 | . 30 |
| straight. |  |  |  |  |  |  |
| DR. BENNETT |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Most popular light scarlet. | 10 | . 50 | . 30 | . 15 |  |  |
| DR. DURR. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Large white, cream throat. Early. | 10 | . 50 | . 30 | . 10.15 |  |  |
| DREAM O'BEAUTY |  | 2-. 12 | 4-.15 | 10-. 15 | Pa. | 10 |
| Deep rose. | 10 | . 50 | . 30 | . 15 |  |  |
| DR. HOEG | 1 | . 20 | . 15 | . 10 | 10 | . 20 |
| Dark red. | 10 | 1.60 | 1.20 | . 90 | 100 | 1.00 |
| DR. L. H. BAILEY. | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Velvety rose. Beautiful. | 10 | . 80 | . 60 | . 40 | 100 | .30 |

"In your catalog you say that Bagdad blooms sometimes reach six inches or more in diameter. This is a conservative statement. I just now measured a floret which measures $73 / 4$ inches. What is finer than a good Bagdad spike?
"We just now cut the finest Evensong I have seen. Very nice indeed."
-E. W. Rankin, Maine.

| DR. MOODY | Per | $\begin{aligned} & \text { Large } \\ & 2-.12 \end{aligned}$ | $\underset{4-.15}{\text { Medium }^{2}}$ | Small | $\begin{aligned} & \text { Per } \\ & \text { Pa. } \end{aligned}$ | . 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Early large lavender. | 10 | . 50 | . 30 |  |  |  |
| DR. SHOOK |  | 2-. 12 | 4-. 15 |  | Pa. | 10 |
| Large deep rose. | 10 | . 50 | . 30 |  |  |  |
| DUNA. |  | 2-. 15 | 2-.10 | 3-. 10 | Pa. | . 10 |
| Beautiful soft light pinky buff. | 10 | . 60 | . 40 | . 25 | 100 | . 20 |
| EARLY DAWN. | 1 | . 10 | 2-. 10 | 4-. 10 | 25 | . 10 |
| New tall early rose. | 10 | . 70 | . 40 | . 20 | 100 | . 30 |
| EARLY MELODY | 1 | . 10 | 2-. 15 | 3-. 10 | 25 | . 10 |
| Light lavender pink. Strong grower. | 10 | . 70 | . 50 | . 30 | 100 | . 30 |
| ECSTASY ................... |  | 2-. 12 | 4-. 15 |  | Pa . | . 10 |
| Deep red, large blotches. | 10 | . 50 | . 30 |  |  |  |
| EDITH MASON |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Large light pink. Good. | 10 | . 50 | . 30 | . 15 |  |  |
| EDITH ROBSON. | 1 | . 10 | 2-. 12 | 3-. 10 | 25 | . 10 |
| Salmon, red blotch. Very tall and strong. | 10 | . 80 | . 50 | . 30 | 100 | . 35 |
| EMBLEM |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa . | . 10 |
| Dark red with creamy blotch. | 10 | . 50 | . 30 | . 15 |  |  |
| EMILE AUBRUN. |  | 2-. 12 | 4-. 15 | . . . | Pa . | . 10 |
| Smoky bronze, large red blotch. | 10 | . 50 | . 30 | $\ldots$ |  |  |
| EMMA. |  | 2-. 12 | 4-. 15 | $\ldots$ | Pa. | . 10 |
| Exhibition rose, large darker blotch. | 10 | . 50 | . 30 | $\cdots$ |  |  |
| ERICA MORINI. | 1 | . 15 |  |  | 15 | . 10 |
| Heavily ruffled scarlet. | 10 | 1.20 | .... |  |  |  |
| ESCORT | 1 | . 15 | . 10 | 2-. 15 | 20 | . 25 |
| Earliest white. | 10 | 1.20 | . 80 | . 60 | 100 | 1.00 |
| EVENSONG. | 1 | . 20 | . 15 | . 10 | 10 | . 20 |
| Smoky, cream blotch. | 10 | 1.60 | 1.20 | . 80 | 100 | 1.50 |
| EXCELLENCE. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa . | . 10 |
| Large very early scarlet. | 10 | . 50 | . 30 | . 15 |  |  |
| FLAMING METEOR | 1 | . 12 | 2-. 15 |  | 25 | . 20 |
| Tall light red. | 10 | 1.00 | . 60 |  | 100 | . 60 |
| GATE OF HEAVEN | 1 | . 10 | 2-. 15 | 2-. 10 | 15 | . 10 |
| Fine ruffled rich yellow. | 10 | . 80 | . 60 | . 40 |  |  |
| GAY HUSSAR |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Salmon orange. | 10 | . 50 | . 30 | . |  |  |
| GEN. MANGIN | 1 | . 20 | . 15 |  |  |  |
| Dark red with darker blotch. |  |  |  |  |  |  |
| GIANT NYMPH. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Good commercial pink. | 10 | . 50 | . 30 | . 15 |  |  |
| GLADYS CLEGG | 1 | . 50 | . 30 | . 20 |  |  |
| Early salmon with blotch. | 10 | 4.00 | 2.40 | 1.60 |  |  |
| GLORIANA |  | 2-. 12 | 4-. 15 |  | Pa . | . 10 |
| Golden salmon, yellow throat. | 10 | . 50 | . 30 |  |  |  |
| GOLDEN ANNIVERSARY | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Cream yellow and pink. | 10 | . 80 | . 60 | . 40 | 100 | . 25 |
| GOLDEN BROWN... |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa . | . 10 |
| The name describes it. Very distinct. | 10 | . 50 | . 30 | . 15 | ... |  |
| GOLDEN CUP |  | 2-. 15 | 2-. 10 | 3-. 10 | 25 | . 10 |
| Large clear deep yellow. | 10 | . 70 | . 40 | . 25 | 100 | . 30 |
| GOLDEN FLAME | 1 | . 25 | . 20 |  |  |  |
| Salmon red, yellow throat |  |  |  |  |  |  |


| GOLDEN GODDESS | 1 | 1.00 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exhibition yellow. | 3 | 2.50 |  |  |  |  |
| GRAND SLAM. | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Light orange. | 10 | . 70 | . 50 | . 40 | 100 | . 25 |
| HEATHFIELD. | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Red, purple blotch. | 10 | . 80 | . 60 | . 40 | 100 | . 30 |
| HECTOR. | 1 | . 60 | . 40 | . 30 |  |  |
| Ruffled scarlet with blotch. | 10 | 4.50 | 3.00 | 2.40 |  |  |

"Have had wonderful results with the $\$ 1.00$ collection of glads I received from you this spring. Very generous count and beautiful flowers." -J. W. OwEn, Washington

"The glads purchased from you are wonderful even if we have had a very dry summer. -Mrs. R. Burggraf, Ohio

| LONDONDERRY | Per | Large 1.25 | Medium .75 | Small .50 | Bul Per 10 | LETŠ <br> .25 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Large smoky orange. |  |  |  |  |  |  |
| LOTUS. | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Cream pink. | 10 | . 80 | . 50 | . 35 | 100 | . 30 |
| LOYALTY |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Fine deep yellow. | 10 | . 50 | . 30 | ... | . . . | . . . |
| LUCIFER | 1 | . 10 | 2-. 15 | 2-. 10 | 15 | . 10 |
| Exhibition orange, dark blotch. | 10 | . 80 | . 60 | . 40 | 100 | . 50 |
| MAGNA BLANCA. |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Very tall white, cream throat. | 10 | . 50 | . 30 | .... | . . . | . . . |
| MAID OF ORLEANS. |  | 2-. 15 | 2-. 10 | 3-. 10 | 20 | . 10 |
| The coming commercial white. | 10 | . 70 | . 40 | . 30 | 100 | . 35 |
| MAKENU | 1 | 1.50 | 1.00 |  |  |  |
| Ruffled salmon with blotch. |  |  |  |  |  |  |
| MAMMOTH WHITE |  | 2-. 12 | 4-. 15 | 10-. 15 | Pn. | . 10 |
| Huge white. Very popular. | 10 | . 50 | . 30 | . 15 |  |  |
| MARGARET FULTON |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Beautiful clear rose salmon. | 10 | . 50 | . 30 | . 15 | 100 | . 20 |
| MARGARET PETER | 1 | . 10 | 2-. 15 | 3-. 15 | 20 | . 10 |
| Early white, red blotch. | 10 | . 80 | . 60 | . 40 | 100 | . 35 |
| MARION LOUISE. | 1 | . 15 | . 10 |  | 25 | . 10 |
| Early white. | 10 | 1.20 | . 80 | .... | . . . | . . . |
| MARMORA |  | 2-. 12 | 4--. 15 | 10-. 15 | Pa. | . 10 |
| Large gray, purple blotch. | 10 | . 50 | . 30 | . 15 |  |  |
| MARY ELIZABETH. | 1 | . 10 | 2-. 15 | 2-. 10 | 15 | . 10 |
| Ruffled white, cream throat. | 10 | . 80 | . 60 | . 40 | 100 | . 50 |
| MARY FREY |  |  | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Nice early lavender. | 10 |  | . 30 | .15 |  |  |
| MAUVE MAGIC |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | .10 |
| Nice mauve shade. | 10 | . 50 | . 30 | . 15 | ... | . . . |
| MIBLOOM. |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Very early white, scarlet blotch. | 10 | . 50 | . 30 |  |  |  |
| MILDRED LOUISE. | 1 | . 10 | 2-. 12 | 3-. 10 | 25 | . 10 |
| Strawberry pink. | 10 | . 80 | . 50 | . 30 | 100 | . 30 |
| MILFORD | 1 | . 80 | . 50 | .35 | 3 | . 20 |
| New exhibition light blue. |  |  |  |  |  |  |
| MINUET. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Very fine lavender. | 10 | . 50 | . 30 | . 15 | ... |  |
| MISS BLOOMINGTON. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Earliest good yellow. | 10 | . 50 | . 30 | . 15 |  |  |
| MISS GREELEY |  | 2-. 14 | 3-. 10 | 5-. 10 | Pa. | .10 |
| Very like W. H. Phipps but three weeks earlier. | 10 | . 55 | . 30 | . 20 | 100 | . 25 |
| MISS NEW ZEALAND | 1 | 1.25 | . 80 | . 50 | 3 | . 25 |
| Immense pink. |  |  |  |  |  |  |
| MOORISH KING | 1 | . 20 | . 15 | . 10 |  |  |
| Deep red. | 10 | 2.00 | 1.20 | . 80 | . . |  |
| MOROCCO |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa . | . 10 |
| Deep red, fine. | 10 | . 50 | . 30 | . 15 |  |  |
| MOTHER MACHREE |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | .10 |
| Smoky lavender tinged salmon. | 10 | . 50 | . 30 | . 15 | . . . |  |
| MR. WM. CUTHBERTSON. |  | 2-. 15 | 2-. 10 | 3-. 10 | 20 | . 15 |
| Rose with cream throat. | 10 | . 60 | . 40 | . 25 |  |  |
| MRS. ANNA PFITZER | 1 | . 25 | 20 | . . . |  |  |
| Exhibition cream. | 10 | 2.00 | 1.60 | $\ldots$ | . . |  |
| MRS. CHAS. A. STEVENS | 1 | . 15 | . 10 | . . | 10 | .15 |
| Mallow purple flaked darker. | 10 | 1.20 | .80 |  |  |  |
| MRS. E. J. HEATON | 1 | . 20 | . 12 | 2-. 12 | 10 | . 25 |
| Tall salmon with creamy blotch. | 10 | 1.60 | 1.00 | . 50 | 100 | 2.00 |

"This is the first time I have been so pleased with glads purchased.
"All of them were six feet and over and the flowers measured seven inches.
"The Reverie you sent as extra was seven feet tall. This is the best glad I have had in my many years as private gardener."
-John Pascucci, Conn.

| MRS. F.E. BENNETT | Per | Large | $\mathrm{Medium}_{4-.15}$ | $\begin{gathered} \text { Small } \\ 10-.15 \end{gathered}$ | Bul Per Pa. | LETS $.10$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| White, purple feather. Good. | 10 | . 50 | . 30 | . 15 | ¢. . |  |
| MRS. GERTRUDE PFITZER |  | 2-. 12 | 4-. 15 |  |  |  |
| Medium blue. Strong grower. | 10 | . 50 | . 40 | . . . . |  | . |
| MRS. G. WADE. | 1 | 1.50 | . . . |  |  |  |
| Yellow, many open. |  |  |  |  |  |  |
| MRS. LEON DOUGLASS. |  | 2-. 12 | 4-. 15 |  | Pa. | .10 |
| Huge salmon. |  |  |  |  |  |  |
| MRS. P. W. SISSON |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Fine light pink. | 10 | . 50 | . 30 |  |  |  |
| MRS. S. A. ERREY |  | 2-. 12 | 4-. 15 |  | Pa. | .10 |
| Large orange salmon. | 10 | . 50 | . 30 | .... | ... | A. |
| MRS. T. E. LANGFORD | 1 | . 10 | 2-. 15 |  |  |  |
| Peaches and cream. | 10 | . 80 | . 60 |  |  |  |
| MYWAG | 1 | 2.00 | 1.50 | 1.00 | 2 | . 25 |
| Wonder blotched salmon. | 10 | 16.00 | 12.00 | 8.00 | 10 | 2.00 |
| NANCY ANN | 1 | 2.00 | 1.00 |  |  |  |
| Pale lavender pink, commercial. |  |  |  |  |  |  |
| NELLIE HEWITSON | 1 | . 20 |  |  |  |  |
| Peach with flame blotch. |  |  |  |  |  |  |
| NERISSA | 1 | . 15 | . 10 |  | - 20 | . 10 |
| Large salmon pink, scarlet blotch. | 10 | 1.20 | . 80 |  |  |  |
| NETHERLAND PRINCE. | 1. | . 10 | 2-. 15 | 2-. 10 | 20 | . 10 |
| Giant salmon pink. Good. | 10 | . 80 | . 60 | . 40 | 100 | . 40 |
| NYORA | 1 | . 10 | 2-. 15 | 2-. 10 | 20 | . 10 |
| Exhibition salmon, dark blotch. | 10 | . 80 | . 60 | . 40 | 100 | . 40 |
| OCTOBER |  | 2-. 15 | 2-. 10 | . . . | 25 | . 10 |
| Autumn shades. | 10 | . 60 | . 40 | . | . . . | . . . |
| ODALISQUE | 1 | . 20 | . 15 | . 10 |  |  |
| White scarlet blotch. Fine. | 10 | 1.60 | 1.20 | . 80 |  | . |
| ORANGE BUTTERFLY |  | : . . . | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Orange prim. | 10 | . . . | . 30 | . 15 | . $\quad$ : |  |
| ORANGE LADY | 1 | . 15 | 2-.15 | . 10 | 15 | . 10 |
| Light orange suffused pink. | 10 | 1.30 | 1.10 | . 75 |  |  |
| ORANGE LILY |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | .10 |
| Early large orange. | 10 | . 50 | . 30 | . 15 |  |  |
| ORANGE PRINCESS | 1 | . 10 | 2-. 15 | 2-. 10 | 20 | . 10 |
| Salmon orange. | 10 | . 80 | . 60 | . 40 | 100 | . 40 |
| ORANGE QUEEN |  | 2-. 12 | 4-. 15 |  | Pa. | 10 |
| Good cut flower orange. | 10 | . 50 | . 30 | .... | ... | $\cdots$ |
| ORANGE SOVEREIGN | 1 | . 20 | 2-. 30 | . 12 | 10 | . 15 |
| Fine orange. | 10 | 1.50 | 1.30 | 1.10 | 100 | 1.20 |
| ORANGE WONDER |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Late deep orange: | 10 | . 50 | . 30 | . . . |  | $\therefore$ |
| OUR SELECTION |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | .10 |
| Exhibition salmon flaked darker. | 10 | . 50 | . 30 | . 15 |  |  |
| PEERLESS PINK | 1 | . 15 | . 10 | 2-. 15 | 15 | .10 |
| Rose pink with darker blotch. | 10 | 1.00 | . 70 | . 40 |  | , |
| PELEGRINA | 1 | . 10 | 2-. 10 | 3-. 10 | 25 | . 10 |
| Best deep blue. | 10 | . 70 | . 40 | . 30 | . 100 | . 30 |
| PHYLLIS MCQUISTON | 1 | . 20 | . 15 | . 10 | 5 | . 10 |
| Beautiful light rose. | 10 | 1.60 | 1.00 | . 60 | 100 | 1.35 |
| PICARDY. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Sensational new salmon. | 10 | . 50 | . 30 | . 15 | 100 | . 20 |
| PINNACLE. | 1 | . 15 | . 10 | 2-. 15 | 20 | . 10 |
| Tall exhibition rose pink. | 10 | 1.00 | . 60 | . 40 | 100 | . 30 |
| PIRATE. | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Fine deep purplish rose red. | 10 | . 80 | . 60 | . 40 | 100 | . 30 |
| POLAR ICE. | 1 | . 12 | 2-. 15 | 2-. 12 | 25 | . 20 |
| Tall straight white, several open. | 10 | 1.00 | . 70 | . 50 | 100 | . 60 |

"I have grown a few glads here from your bulbs that have been eye openers and have helped to raise the standard of glads some and I want to put out only the very best."

| PRAIRIE GOLD | $\begin{array}{r} \mathrm{Per} \\ 1 \end{array}$ | $\begin{gathered} \text { Large } \\ 1.50 \end{gathered}$ | $\begin{gathered} \text { Medium } \\ 1.00 \end{gathered}$ | Small .65 | Bulblets Per Each . 25 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tall dark yellow. .................... 1.50 1.00 .65 Each . 25 |  |  |  |  |  |  |
| PREMIER HENRY | 1 | . 35 | . 25 | . 15 | 5 | . 15 |
| Immense ruffled geranium pink. | 10 | 2.50 | 1.80 | 1.20 | 10 | . 25 |
| PRIMROSE PRINCESS |  | 2-. 12 | 4-.15 | 10-. 15 | Pa . | . 10 |
| Large light yellow. | 10 | . 50 | . 30 | . 15 |  |  |
| PROF. VAN SLOGTEREN |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Beautiful soft pink. | 10 | . 50 | . 30 | . 15 |  |  |
| QUEEN HELEN 11 | 1 | . 10 | 2-. 15 | 2-. 10 | 20 | . 10 |
| Bright pink, yellow blotch. | 10 | . 80 | . 60 | . 40 | 100 | . 40 |
| RAMASSES |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Large tall ruffled purple. | 10 | . 50 | . 30 |  |  |  |
| RAPTURE |  | 2-.15 | 4-. 15 | 3-. 10 | Pa. | . 10 |
| Tall late salmon, creamy blotch. | 10 | . 60 | . 35 | . 25 | 100 | . 20 |
| RAVENNA |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Dark purplish red. | 10 | . 50 | . 30 | . 15 |  |  |
| RED LORY | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Exhibition red, purplish blotch. | 10 | . 80 | . 60 | . 40 | 100 | . 30 |
| RED PHIPPS |  | 2-. 14 | 3-. 10 | 4-. 10 | 25 | . 10 |
| Light red. Similar to Phipps in growth. | 10 | . 55 | . 30 | . 20 | 100 | . 30 |
| REGENT | 1 | 3.00 | 2.00 | 1.25 | 2 | . 25 |
| Fine new scarlet. |  |  |  |  |  |  |
| REVERIE | 1 | . 35 | . 25 | . 15 | 10 | . 25 |
| Light pink and cream. | 10 | 2.50 | 1.85 | 1.00 | 100 | 2.00 |
| RIDEAU |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa . | . 10 |
| Smoky salmon. Several open. | 10 | . 50 | . 30 | . 15 |  |  |
| RODERICK DHU |  | 2 . 15 | 2-. 10 | 3-. 10 | 25 | . 10 |
| Immense ruffled pink. | 10 | . 60 | . 40 | . 30 | 100 | . 30 |
| ROI ALBERT |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Beautiful smoky rose. | 10 | . 50 | . 30 | . 15 |  |  |
| Exhibition peaches and cream. |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| ROSE STANDISH. | 1 | . 20 | . 15 | . 12 | 15 | . 20 |
| New light rose pink. | 10 | 1.60 | 1.20 | 1.00 | 100 | 1.00 |
| ROSE WINGS. | , | . 25 | . 15 | . |  |  |
| Deep rose: decorative. |  |  |  |  |  |  |
| ROSEX | 1 | . 35 | . 25 | . 15 | 8 | . 25 |
| Salmon scarlet shading to rose. 8-10 open. | 10 | 2.50 | 2.00 | 1.20 | 100 | 3.00 |
| ROYAL YORK. <br> Huge. medium dark red | 1 | 3.00 | 2.00 | 1.00 | 2 | . 25 |
| RUSTY | 1 | . 35 | . 20 |  |  |  |
| Bronzy color. |  |  |  |  |  |  |
| SAHARA. | 1 | 2.50 | 2.00 | 1.50 |  |  |
| New light brown. |  |  |  |  |  |  |
| SALBACH'S ORCHID |  | 2-. 12 | 4-.15 |  | Pa. | . 10 |
| Pink orchid shade. | 10 | . 50 | . 30 |  |  |  |
| SALMON EMPEROR | 1 | . 15 | . 10 | 2-. 15 | 20 | . 25 |
| Ruffled salmon orange | 10 | 1.20 | . 80 | . 60 | 100 | 1.00 |
| SCHUBERT |  | 2-.12 | 4-. 15 | 10-. 15 | Pa. | .10 |
| Cream, yellow blotches. | 10 | . 50 | . 30 | . 15 |  |  |
| SCHWABEN GIRL | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Pure pink. | 10 | . 80 | . 60 | . 40 | 100 | . 30 |
| SENORITA. |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa . | . 10 |
| Large showy red and yellow. | 10 | . 50 | . 30 | . 15 |  |  |
| SILVERSHEEN. | 1 | . 25 | . 15 |  |  |  |
| Exhibition pink. |  |  |  |  |  |  |
| SMILING MAESTRO | 1 | . 25 | . 20 | . 15 | 15 | . 25 |
| Deep salmon rose, flaked brown. | 10 | 2.00 | 1.50 | 1.00 | 100 | 1.50 |
| SO BIG. | 1 | 3.00 | 1.50 | 1.00 | 1 | . 20 |
| Large lavender pink. |  |  |  |  |  |  |

"The blooms I got from your bulbs are wonderful." -Wm. F. Мack, Penn.
"The bulbs I purchased from you this past winter are producing beautiful blooms.


[^0]"Royal York and Mogul both bloomed fine for me."
-C. E. Hughes, Ohio

|  | Per | Large | Medium | Small | Bulblets Per |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WURTEMBERGIA. | 1 | . 10 | 2-. 10 | 3-. 10 | 25 | .10 |
| Dazzling large light red with cream throat. | 10 | . 70 | . 40 | . 25 | 100 | . 30 |
| YVONNE. . . . . . . . . . . . . . . . . . . |  | 2-. 12 | 4-. 15 |  | Pa. | . 10 |
| Flesh color, pink blotch. Fine. | 10 | . 50 | . 30 | . . . . |  |  |
| ZAUBERFLOTE. | 1 | 2.50 | 1.75 | . . . |  |  |
| Peach rose with red blotch. |  |  |  |  |  |  |
| PALMER SEEDLINGS UNDER NUMBER: |  |  |  |  |  |  |
| 26121 |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Immense salmon pink, yellow throat. | 10 | . 50 | . 30 | . 15 | $\cdots$ |  |
| BC25084 |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Tall fine orange. | 10 | . 50 | . 30 | . 15 |  |  |
| 26242... |  | 2-. 12 | 4-. 15 | 10-. 15 | Pa. | . 10 |
| Ruffled red. | 10 | . 50 | . 30 | . 15 | . . . |  |
| 27271 | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Very large bright red. | 10 | . 70 | . 40 | . 30 | 100 | . 30 |
| 26895. . . . . . . . . . . | 1 | . 25 | . 15 | . 10 | 15 | . 10 |
| Huge smoky rose. | 10 | 2.00 | 1.20 | . 80 | 100 | . 50 |
| M7021. | 1 | . 15 | . 10 | 2-. 10 | Pa. | . 15 |
| Beautiful cerise, many open. | 10 | 1.00 | . 70 | . 40 |  |  |
| 27585 | 1 | . 15 | . 10 | 2-. 10 | 10 | . 15 |
| Ruffled mulberry. | 10 | 1.20 | . 80 | . 40 | 100 | 1.00 |
| 27123. | 1 | . 10 | 2-. 15 | 2-. 10 | 25 | . 10 |
| Early light blue. | 10 | . 80 | . 60 | . 40 | 100 | . 30 |
| 271214. | 1 | . 20 | . 15 | . 10 | 10 | . 15 |
| Nice light blue, several open. | 10 | 1.50 | 1.00 | . 70 | 100 | 1.00 |
| 28263. | 1 | . 20 | . 15 | . 10 | 10 | . 15 |
| Fine medium red. | 10 | 1.50 | 1.00 | . 70 | 100 | 1.00 |
| 30092. | 1 | . 20 | . 15 | . 10 | 10 | . 15 |
| Rose salmon cream throat. Fine cut flower. | 10 | 1.50 | 1.00 | . 70 | 100 | 1.00 |

# Wholesale Prices - Not Prepaid 

| ACADIA | 100 | No. 1 6.00 | No. 2 5.00 | No. ${ }^{3}$ 4.00 | No. 4 | No. 5 2.40 | No. 6 2.00 | 1,000 2.50 | Quart 8.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALBATROSS | 100 |  |  |  |  | 2.4 | 2.00 | 2.50 | 8.00 |
|  | 1000 | 3.60 25.00 |  |  |  |  |  |  |  |
| AL SMITH | 100 | 4.00 | 3.20 | 2.40 | 2.00 | 1.60 |  | 2.00 | 5.00 |
|  | 1000 |  | 25.00 * | 20.00 | 16.00 | 12.00 |  |  |  |
| AMADOR | 100 | 8.00 | 6.40 | 5.00 | 4.00 | 3.00 | 2.40 | 4.00 | 10.00 |
| APRICOT GLOW | 100 | 1.80 | 1.40 | 1.20 |  | $\cdots$ |  | . 75 | 2.00 |
|  | 1000 | 12.00 | 10.00 | 8.00 |  |  |  |  |  |
| AVE MARIA | 100 |  | 2.40 | 1.60 |  |  |  | 1.50 | 3.00 |
|  | 1000 |  | 20.00 | 15.00 |  |  | $\ldots$ | . . . |  |
| BAGDAD | 100 | 2.50 | 2.00 | 1.50 |  | . 80 | . 50 | 1.00 | 2.00 |
|  | 1000 | 20.00 | 15.00 | 12.00 |  | 6.00 | 4.00 |  |  |
| BEACON. | 100 |  | 150.00 | 120.00 | 100.00 | 90.00 | 70.00 | $\cdots$ |  |
| BELLA DONNA BETTY NUTHALL | 100 | 12.00 | 10.00 | 8.00 | 7.00 | 6.00 | 5.00 | 15.00 |  |
|  | 100 | 2.00 | 1.60 | 1.20 |  |  | . 40 | 1.00 | 2.00 |
|  | 1000 | 15.00 | 12.00 | 9.00 | . . . | ... | 3.00 | . | . |

'Despite the drouth and the extreme heat of 106 degrees I had glads that were the admiration of all who saw them. My early varieties were forced so fast they flowered rather small but all later ones were exceptionally nice.

Last week we were given all six awards in the Glad division in the Crawford County Flower Show at Meadville. The winners were Salbach's Orchid. Affame, Mother Machree, Bagdad and Bleeding Heart. All of these were from your stock.
'The seed I bought from you last spring did very well. 38 out of 50 came on and are now sturdy plants.'
-Robert G. Hall, Pa.

| BETTY SPORT. | Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | No. 6 | Bulb 1000 | LeTS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 100 | 12.00 | 10.00 | 8.00 | 7.00 | 5.00 | 3.00 | 10.00 | 25.00 |
|  | 1000 | 100.00 | 80.00 | 60.00 | 52.00 | 36.00 | 22.00 |  |  |
| BILL SOWDEN | 100 | 2.60 | 2.20 | 1.80 | 1.40 | 1.20 | 1.00 | 1.00 | 2.50 |
|  | 1000 | 22.00 | 19.00 | 15.00 | 12.00 | 9.00 | 7.00 |  |  |
| BLEEDING HEART | 100 | 3.00 | 2.40 | 2.00 | 1.60 | 1.20 | . 80 | 1.50 | 3.00 |
|  | 1000 | 24.00 | 20.00 | 15.00 | 12.00 | 9.00 | 6.00 |  |  |
| BLUE DANUBE | 100 | 4.00 | 3.20 | 2.40 | 1.60 | 1.00 | . 70 | 1.00 | 2.00 |
|  | 1000 | 30.00 | 25.00 | 20.00 | 16.00 | 12.00 | -8.00 |  |  |
| CAROLUS CLUSIUSCHAMPLAIN. | 100 | 3.00 | 2.40 | 1.60 |  |  |  | 1.00 | 2.50 |
|  | 100 | 12.00 | 9.00 | 7.00 | 5.00 | 4.00 | 3.00 | 8.00 | 25.00 |
| CHAS. DICKENS COM. KOEHL | 100 | 2.20 | 1.80 | 1.40 | 1.20 |  | $\cdots$ | 1.00 | 2.00 |
|  | 100 | 3.20 | 2.40 | 1.80 | 1.40 | 1.20 | . 80 | 1.50 | 3.00 |
|  | 1000 |  | 20.00 | 16.00 | 12.00 | 8.00 | 6.00 |  |  |
| CONSTANCY | 100 | 3.00 | 2.40 | 1.80 | 1.20 | . 80 | . 60 | 1.50 | 3.00 |
|  | 1000 | 24.00 | 20.00 | 15.00 | 11.00 | 7.00 | 5.00 |  |  |
| COQUETTE | 100 | 10.00 | 8.00 | 6.00 | 5.00 | 4.00 | 3.00 | 6.00 |  |
| CORONATION | 100 | 4.00 | 3.60 | 2.40 | 1.60 | 1.20 | . 80 | 2.00 | 5.00 |
|  | 1000 | 32.00 | 27.00 | 20.00 | 15.00 | 10.00 | 6.50. |  |  |
| DEBONAIR | 100 | 5.60 | 4.40 | 3.60 | 2.80 | 2.00 | 1.60 | 2.00 | 6.00 |
|  | 1000 | 45.00 | 36.00 | 30.00 | 22.00 | 16.00 | 12.00 | - . . | ... . |
| DR. BENNETT | 100 | 3.00 | 2.50 | 1.50 |  |  |  | 1.00 | 2.50 |
|  | 1000 | 20.00 | 12.00 | 8.00 |  |  |  |  |  |
| DR. DUR | 100 | 4.00 | 3.20 | 2.80 |  | 2.00 | 1.60 | 2.00 | 7.00 |
| DR. MOODY. DUNA. | 100 | 2.00 | 1.60 | 1.20 |  |  |  | 1.00 | 2.50 |
|  | 100 | 5.00 | 4.00 | 3.00 | 2.50 | 2.00 | 1.50 | 2.00 | 5.00 |
|  | 1000 | 40.00 | 32.00 | 24.00 | 20.00 | 16.00 | 12.00 |  |  |
| EARLY DAWN. | 100 | 3.40 | 2.80 | 2.00 | 1.60 | 1.20 | . 80 | 1.50 | 4.00 |
|  | 1000 | 26.00 | 22.00 | 18.00 | 12.00 | 8.00 | 6.00 |  |  |
| EDITH ROBSON. | 100 | 5.60 | 4.80 | 4.00 | 3.20 | 2.40 | 2.00 | 2.50 | 7.00 |
|  | 1000 | 40.00 | 35.00 | 30.00 | 25.00 | 18.00 | 15.00 |  | $\ldots$ |
| EMMA. | 100 | 4.00 | 3.20 | 2.40 |  |  |  | 1.50 |  |
| ESCORT | 100 |  | 9.00 | 7.00 | 5.00 | 4.00 | 3.00 | 8.00 | $\ldots$ |
| EXCELLENCE | 100 | 4.00 | 3.20 | 2.40 | 2.00 | 1.50 | 1.00 | 2.00 | 5.00 |
|  | 1000 | 30.00 | 25.00 | 20.00 | 16.00 | 12.00 | 7.00 |  |  |
| GAY HUSSAR | 100 |  | 2.00 | 1.50 | 1.20 |  |  | 1.00 | 2.00 |
|  | 1000 |  |  | 12.00 | 9.00 |  |  |  |  |
| $\begin{aligned} & \text { GLADYS CLEGG } \\ & \text { GOLDEN CUP } \end{aligned}$ | 100 | 40.00 | 35.00 | 28.00 | 20.00 | 16.00 | 12.00 |  |  |
|  | 100 | 4.40 | 3.60 | 2.80 | 2.00 | 1.60 | 1.20 | 2.00 | 5.00 |
|  | 1000 | 38.00 | 32.00 | 24.00 | 18.00 | 14.00 | . . ... |  |  |
| HECTOR. | 100 | 32.00 | 28.00 | 24.00 |  |  |  |  |  |
| HERCULES | 100 | 25.00 | 22.00 | 18.00 | 15.00 |  |  | 15.00 |  |
| JANET. | 100 | 2.80 | 2.40 | 1.80 | 1.20 | . 80 | . 60 | 1.00 | 2.50 |
|  | 1000 | 20.00 | 18.00 | 14.00 | 10.00 | 6.50 | 4.00 |  |  |
| JONQUIL. | 100 | 35.00 | 30.00 | 26.00 | 22.00 | 16.00 | 12.00 | 20.00 |  |
| KING ARTHUR. | 100 | 8.00 | 6.00 | 5.00 | 3.20 | 2.40 | 2.00 | 4.00 | 10.00 |
|  | 1000 | 64.00 | 48.00 | 40.00 | 28.00 | 22.00 | 18.00 |  |  |
| LA PALOMA. | 100 | 3.00 | 2.40 | 2.00 | 1.60 | 1.20 | . 80 | 1.00 | 2.50 |
|  | 1000 | 24.00 | 20.00 | 16.00 | 12.00 | 9.00 | 6.00 |  | $\cdots$ |
| LINDESTA | 100 | 6,00 | 5.00 | 4.00 |  | 2.40 | 2.00 | 2.00 | 6.00 |
|  | 1000 | 48.00 | 40.00 | 32.00 |  | 20.00 | 16.00 |  |  |
| LOYALTY | 100 | 3.00 | 2.40 | 1.80 |  | 1.00 | . 80 | 1.50 | 3.00 |
|  | 1000 | 24.00 | 19.00 | 12.00 |  |  | ... |  | .... |
| MAID OF ORLEANS. | 100 | 4.00 | 3.20 | 2.80 | 2.40 | 2.00 | 1.60 |  |  |
|  | 1000 | 32.00 | 28.00 | 24.00 | 20.00 | 16.00 | 14.00 | 3.00 |  |
| MAMMOTH WHITE. | 100 | 3.00 | 2.40 | 1.80 | 1.20 | 1.00 | .... | 1.20 | 4.00 |

"The new Australian red, Rewi Fallu, is surely the most magnificent crimson I ever saw and this is not in any way derogatory to any of your other introductions which I thoroughly enjoyed, only to me Rewi Fallu was superb, just outstanding as a dark red.'
-Ensign Worthy, Mass.


[^1]| Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | No. 6 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SPRAY OF GOLD....... 100 | 2.00 | 1.60 | 1.40 | 1.20 | . 80 | . 70 | 1.00 | 2.00 |
| SULTAN . . . . . . . . . . . . . . . 100 | 10.00 | 8.00 | 6.00 | 5.00 | 4.00 | 3.00 | 4.00 | 8.00 |
| SUNSHINE GIRL . . . . . . . 100 | 2.00 | 1.60 | 1.20 | 1.00 |  |  | 1.00 | 2.00 |
| SYMPHONY . . . . . . . . . . . 100 | 10.00 | 8.00 | 7.00 | 6.00 | 5.00 | 4.00 | 3.00 | 8.00 |
| 1000 | 80.00 | 64.00 | 56.00 | 48.00 | 40.00 | 32.00 |  |  |
| THE MOOR ... . . . . . . . . . 100 | 12.00 | 10.00 | 8.00 | 6.50 | 5.00 | 4.00 | 8.00 | 20.00 |
| 1000 | 90.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |  |  |
| THE ORCHID. . . . . . . . . 100 |  | . | 1.50 | 1.20 | .... | .... | 1.50 |  |
| THOMAS EDISON . . . . . 100 | 10.00 | 8.00 | 6.00 | 5.00 | 4.00 | 3.00 |  |  |
| TOBERSUN . . . . . . . . . . . . 100 | 4.00 | 3.20 | 2.40 |  | 1.60 | 1.20 | 1.00 | 2.50 |
| TROUBADOUR. . . . . . . . 100 | 3.20 | 2.40 | 2.00 |  | 1.60 | 1.20 | 1.00 | 2.00 |
| 1000 |  | 19.00 | 15.00 |  |  |  |  |  |
| VAGABOND PRINCE.... 100 | 120.00 | 100.00 | 80.00 | 70.00 | 60.00 | 50.00 | 50.00 |  |
| WASAGA . . . . . . . . . . . . . . 100 | 4.80 | 3.60 | 2.80 | 1.80 | 1.40 | 1.20 | 1.60 | 5.00 |
| WURTEMBERCIA 1000 | 36.00 | 28.00 | 22.00 | 16.00 | 12.00 | 9.00 | 00 | $\therefore$ |
| WURTEMBERGIA . . . . . 100 | 4.40 | 3.60 | 2.80 | 2.40 | 2.00 | 1.60 | 2.00 | 6.00 |
| 1000 | 35.00 | 28.00 | 21.00 | 17.00 | 14.00 | 12.00 |  |  |
| YVONNE. . . . . . . . . . . . . 100 | 3.00 | 2.50 | 2.00 |  |  |  | 1.00 | 2.00 |
| PALMER SEEDLINGS: |  |  |  |  |  |  |  |  |
| 26121.... . . . . . . . . . . . . 100 | 4.00 | 3.20 | 2.40 | 1.60 | 1.00 | . 80 | 4.00 | 10.00 |
| BC25084. . . . . . . . . . . . . . 100 | 4.00 | 3.20 | 2.40 | 1.60 | 1.00 | . 80 | 4.00 | 10.00 |
| 27271. . . . . . . . . . . . . . . . 100 | 6.00 | 5.00 | 4.00 | 3.00 | 2.00 | 1.25 | 6.00 | 12:00 |
| 26895. . . . . . . . . . . . . . . . 100 | 12.00 | 10.00 | 8.00 | 6.00 | 4.00 | 2.40 | 10.00 | . |
| M7021. . . . . . . . . . . . . . . . 100 | 6.00 | 5.00 | 4.00 | 3.00 | 2.00 | 1.25 | 6.00 | 12.00 |
| 27123. . . . . . . . . . . . . . . 100 | 5.00 | 4.00 | 2.80 | 2.00 | 1.40 | 1.00 | 5.00 |  |

## Special Collections and Sets

## ALL COLLECTIONS PREPAID. ALL ARE LABELED EXCEPT THE FIRST THREE.

No. 1. UNLABELED COLLECTION. 100 assorted large bulbs ( 1 inch up) in at least 40 varieties in about every shade ingladiolus. I have sold this collection for years and have thousands of very well pleased customers. I positively guarantee there is not a better collection sold by any grower in the country for anywhere near the price. I get many repeat orders every year from well pleased customers. 100 for $\$ 3.00$; 50 for $\$ 1.75 ; 25$ for $\$ 1.00$ all prepaid. With each 100 bulbs of this collection I will put in free 1 medium Vagabond Prince bulb worth $\$ 1.50$. This is a very unusual and beautiful variety. Also 5 medium Picardy bulbs.

No. 1a. SAME COLLECTION IN MEDIUM SIZE BULBS. 100 bulbs for $\$ 2.00$; 50 for $\$ 1.25$. With 100 bulbs will give 5 medium Picardy free and 1 medium Premier Henry.

No. 2. UNLABELED COLLECTION. 100 assorted as above containing 45 varieties and including many of the newer and higher priced ones. A wonderful collection at a moderate price. 100 for $\$ 5.00 ; 25$ and 50 at the same rate.

No. 3. UNLABELED COLLECTION DE LUXE. 50 or more varieties many of them being exhibition sorts and worth several times the price asked. Real aristocrats in gladiolus. Nothing better to be had in an unlabelled collection. 100 for $\$ 10.00 ; 25$ and 50 at the same rate.

NONE OF THE ABOVE COLLECTIONS ARE LABELED AS TO VARIETIES. Don't ask us to give you the names of the varieties in the collections as we positively do not do it at these prices. If you want them labeled buy them under name. I guarantee the collections to be the best you can buy for the price.

No. 4. BETTER TIMES COLLECTION. Large bulbs $\$ 3.00$. All labeled. A very fine collection for a beginner or anyone else. Splendid varieties in many types and colors ranging from white thru many shades of pink, red, orange, yellow, salmon, smoke, blue and lavender. You'can't get started in good named varieties in a less expensive way than in getting this collection or one of the next five.
"The bulbs you mailed to me were very satisfactory in size and condition."
-L. P. Haubennestel, N. Y.

2 AIDA
4 AMADOR
4 APRICOT GLOW
3 BETTY NUTHALL
3 BLEEDING HEART
3 BLUE DANUBE
2 BLUSHES OF CREAM
3 DUNA
2 EARLY DAWN

2 ECSTASY
2 EDITH ROBSON
2 EMMA
4 EXCELLENCE
4 JANET
3 LA PALOMA
2 LOYALTY
2 LUCIFER
2 MAMMOTH WHITE

2 MARMORA
2 MARY FREY
2 OUR SELECTION
2 RAVENNA
2 SARABAND
2 SENORITA
4 SPRAY OF GOLD
4 SUNSHINE GIRL

No. 5. Same as above in medium size bulbs for $\$ 2.10$. Wonderful value.
No. 6. $\$ 3.00$ LABELED COLLECTION. Another fine assortment of varieties and colors. Large bulbs.

| 2 ACADIA | 3 GIANT NYMPH | MISS BLOOMINGTON |
| :---: | :---: | :---: |
| 2 AFLAME | 2 GOLDEN ANNIVERSARY | 4 ORANGE BUTTERFLY |
| 2 ALBATROSS | 2 GOLDEN CUP | 2 PFITZER'S TRIUMPH |
| 5 BAGDAD | 3 LITTLEJOHN | 3 RAMASSES |
| 3 BILL SOWDEN | 2 MARGARET FULTON | 3 RAPTURE |
| 2 BROWN WINGS | 2 MARGARET PETER | 2 SCHUBERT |
| 2 CASSANDRA | 2 MARION LOUISE | 3 SULTAN |
| 2 CONSTANCY | 2 MAUVE MAGIC | 5 YVONNE |
| 2 EMBLEM | 2 SEEDLING 27123, fine blue |  |

No. 7. \$2.00 LABELED COLLECTION. Same as above in medium size.
No. 8. \$3.00 LABELED COLLECTION. Large bulbs. Another lot all different from the two previous sets.

3 BERTY SNOW
2 CAROLUS CLUSIUS
2 CHAS. DICKENS
2 CORONATION
3 CRIMSON GLOW
2 DR. DURR
2 EMILE AUBRUN
3 GAY HUSSAR
3 GLORIANA

2 MIBLOOM
2 MOONDARA
MOROCCO
2 MOTHER MACHREE
2 MRS. SISSON
3 OCTOBER
2 ORANGE LILY
4 ORANGE QUEEN
3 PELEGRINA

3 PINNACLE
4 PRIDE OF WANAKAH
4 PRIMROSE PRINCESS
3 STUTTGARDIA
2 SWORD OF MAHOMET
2 TOBERSUN
2 TROUBADOUR
2 WM. CUTHBERTSON

No. 9. LABELED COLLECTION. \$2:10. Same as above in medium size.
The above collections, No. 4, No. 6 and No. 8 are all different. Also of course the corresponding collections No. 5, No. 7 and No. 9. The whole three sets either of the large or medium ones will make a really wonderful collection and will make your garden the envy of your neighborhood.

Will sell the three sets, No. 4, No. 6 and No. 8 for $\$ 8.00$. Or sets No. 5, No. 7 and No. 9 for \$5.25.

With any one set No. 4 to No. 9 ordered and paid for before January 1, I will put in 5 medium Picardy EXTRA. Or if you order the three sets No. 4, No. 6 and No. 8, I will put in a large Mywag FREE in addition to the 5 medium Picardy. With sets No. 5, No. 7 and No. 9 will give a medium Vagabond Prince or Beacon.

No. 10. SUPERIOR Labeled Collection Entirely Different from the Previous Ones, $\$ 1.90$. One large bulb each of the following. 2 bulbs each for $\$ 3.50$.

| BELLA DONNA | KING ARTHUR |
| :--- | :--- |
| BETTY SPORT | MARY ELIZABETH |
| CLARION | MRS. LANGFORD |
| CHRISTOBEL | NERISSA |
| DR. L. H. BAILEY | NETHERLAND PRINCE |
| HILLBILLY | POLAR ICE |

RED LORY<br>ROSE STANDISH<br>SALMON EMPEROR SONATINE<br>THE MOOR WURTEMBERGIA

No. 11. LABELED COLLECTION. \$1.35. One medium bulb each of the varieties in No. 10. 2 each for $\$ 2.50$.

[^2]No. 12. LABELED PALMER COLLECTION. 75 cents. One large bulb each of the following varieties.

| ACADIA | GOLDEN CUP | RIDEAU |
| :--- | :--- | :--- |
| BAGDAD | LINDESTA | SPRRY OF GOLD |
| CORONATION | PICARDY | SYMPHONY |
| DEBONAIR | PIRATE | WASAGA |
| DUNA | RAPTURE |  |

No. 13. LABELED PALMER COLLECTION. 85 cents. 2 medium bulbs each of the varieties in No. 12.

No. 14. LABELED PALMER COLLECTION. \$1.00. One large bulb each Champlain, Evensong, Lady Eaton, Premier Henry and Reverie.

No. 15. LABELED PALMER COLLECTION. 70 cents. One medium bulb each of varieties in No. 14.

No. 16. LABELED PALMER COLLECTION. \$2.00. One large bulb each Cherokee, Coquette, Hector, Jonquil and Rosex.

No. 17. LABELED PALMER COLLECTION. \$1.40. One medium bulb each of varieties in No. 16.

No. 18. LABELED PALMER COLLECTION. \$3.50. One large bulb each of Beacon and Vagabond Prince.

No. 19. LABELED PALMER COLLECTION. \$2.50. One medium bulb each of varieties in No. 18.

No. 20. PREMIER HENRY SPECIAL. \$5.00. 5 large, 5 medium, 25 small, 150 bts.
No. 21. PREMIER HENRY SPECIAL. \$2.50. 2 large, 3 medium, 10 small, 50 bts.
No. 22. JONQUIL SPECIAL. $\$ 5.00$. 2 large, 5 medium, 20 small, 150 bts.
No. 23. JONQUIL SPECIAL. \$2.00. 1 large, 2 medium, 5 small, 50 bts.
No. 24. REVERIE SPECIAL. \$5.00. 3 large, 5 medium, 25 small, 500 bts.
No. 25. REVERIE SPECIAL. \$2.00. 2 large, 2 medium, 10 small, 200 bts.
No. 26. VAGABOND PRINCE. \$10.00. 1 large, 1 medium, 5 small, 100 bts.

[^3]
## 50 CENT SPECIALS

To get first-class flowers it is not at all necessary to plant large bulbs. In my own fields I plant almost entirely small ones and get fine bloom. Small and medium size bulbs will often give you nearly as good flowers as larger ones but will bloom later. So if you plant various sizes all at the same time your season of bloom will last over a much longer period. For that reason I have selected some varieties here on which I can give you an assortment of sizes which if you plant at one time early in the season will give you a long blooming season in the same variety.

I am not giving the exact number of bulbs and sizes that will be in each collection as it will depend somewhat on the variety and the stock I have on hand but I will give you very good value. Just leave it to me and I guarantee you will be satisfied.

If you want some bulblets in place of part of the bulbs just say so, otherwise I will put in all bulbs in several different sizes. There will be at least one or two large ones in each set to give you the biggest bloom and then some șmaller ones to follow on later in the season.

On some of these varieties even giving you big value there will not be many bulbs so you really should have two sets of each one. But one set of a kind will give you more flowers than you could get in any other way at the price. Remember it is 50 cents for an assortment of sizes of just one variety. You cannot use more than one variety in making up 50 cents worth. But you can have as many varieties as you want. Any five lots for $\$ 2.25$. Any ten lots for $\$ 4.00$ or any fifteen for $\$ 5.75$. In addition to this I will put in a bulb or two of something good for you to try out.

ACADIA
ALBATROSS
AL SMITH
AMADOR
AVE MARIA
BAGDAD
BILL SOWDEN
BLEEDING HEART
BLUE DANUBE COMMANDER KOEHL CONSTANCY CORONATION DEBONAIR
DR. BENNETT
'DREAM O'BEAUTY DUNA
EARLY DAWN
EDITH ROBSON
EXCELLENCE
GOLDEN CUP
KING ARTHUR
LA PALOMA
LINDESTA
LOYALTY
MAID OF ORLEANS
MARGARET FULTON
MARGARET PETER
MARY ELIZABETH
MAUVE MAGIC
MILDRED LOUISE
MISS BLOOMINGTON
MOROCCO

EARLY DAWN EDITH ROBSON EXCELLENCE GOLDEN CUP KING ARTHUR
LA PALOMA LINDESTA LOYALTY MAID OF ORLEANS MARGARET FULTON MARGARET PETER MARY ELIZABETH MAUVE MAGIC MILDRED LOUISE MISS BLOOMINGTON MOROCCO

## MOTHER MACHREE

MRS. F. E. BENNETT
NETHERLAND PRINCE OUR SELECTION
PELEGRINA
PICARDY
PIRATE
RAPTURE
RED LORY
RIDEAU
RODERICK DHU SCHUBERT
SYMPHONY
WASAGA
WURTEMBERGIA

## DOLLAR ASSORTMENTS

Here is another lot similar to the previous one but each set of assorted bulbs of a kind is $\$ 1.00$. Any five for $\$ 4.60$, any ten for $\$ 8.50$ or the fifteen for $\$ 12.00$.

Just leave it to me to satisfy you on any of these lots of assorted size bulbs in the last two offers. If you want SOME bulblets and less bulbs just say so and I can fix them up that way.

BELLA DONNA
BENEDICT
BLUE ADMIRAL
CHAMPLAIN
COQUETTE
ESCORT

EVENSONG
HERCULES
Hillbilly
JONQUIL
PREMIER HENRY
REVERIE

ROSE STANDISH
SALMON EMPEROR
SMILING MAESTRO
SONATINE
THE MOOR


## Euphorbia Corolata (FLOWERING SPURGE)

This is a hardy perennial somewhat similar to double Baby's Breath but blossoms later. Blooms through August and September. Just the thing to go with glads or any other kind of flower. Will grow on most any kind of soil, even on dry sand, but good garden soil will make it very much better.

This is a plant that should be grown in every garden and commercial growers should plant it by the hundred. Absolutely hardy and I am sure you will like it.

In the northern states I would suggest Euphorbia be planted early in the spring. In the south or where it does not freeze hard, fall planting would be perfectly all right.

Though Euphorbia is easy to handle, and there should be no reason for it not doing well. I have had some complaints about the roots not growing. I don't know why this is because if they are planted at once and given a good watering they should all grow. I have had no trouble with them myself. But in as much as I have had some complaints I no longer guarantee the roots. I do give good strong healthy roots and if given half a chance they should grow but if they do not grow I shall not be responsible.

Prices are 4 roots for 60 cents or one dozen for $\$ 1.25$ prepaid. We do not sell less than four as they cannot be shipped with the gladiolus bulbs. We have to make a separate shipment.

100 roots $\$ 6.00$ f.o.b. with 50 at the 100 rate.

## HOW TO CARE FOR BULBS IN THE FALL

Dig them a month or more after they are through blooming. If the foliage stays green and healthy it will do no harm to leave them till hard freezing weather. When you dig them cut the tops off immediately and place the bulbs in shallow trays in a cool airy place. 2-5 weeks after digging they should be dried and cured enough to take off the old bulbs and bulblets.

After thoroughly drying them it is well to do something to kill any possible thrip that might be on the bulbs. Many people scatter napthalene flakes over them. If you have only a few hundred bulbs I can send you a package of nearly two pounds for 50 cents prepaid. This will take care of up to two or three thousand bulbs. When you use this keep them in a fairly warm place, scatter on the napthalene, about 1 oz . to 100 bulbs, and cover them with a paper or cloth to confine the fumes. After about a month shake off the napthalene, which can be saved for another year, and then store the bulbs away in a cool place for the winter.

Many people now are using Rototox in which they soak the bulbs for a day or two. This will kill all thrip and eggs. This is also said to check disease. It is not poisonous to people and so is safer to use than bichloride, and it does not require a glass, earthen or wooden container to dip them in. For further information about this write Rototox, 813 Yale St., East Williston, N. Y.

Some people where they haven't too many bulbs soak them in Bichloride of Mercury in the fall after the bulbs are thoroughly cured. I think this will help to control any disease germs that may be on the bulbs and probably would kill any thrip besides.

We do not hear near so much about thrip now as we did a few years ago. Most people are either using napthalene or soaking their bulbs and spraying them and are having fine results.

THRIP. If you are a beginner and don't know what thrip is I will say that it is a very small black insect that sucks the juices from the buds so that they don't open properly. This has caused a lot of trouble around the country but by using well known precautionary measures as above, it can be easily avoided and good glads can be grown.

## The Best New Things of 1936

REWI FALLU. This is one of the most outstanding varieties I have seen this year. A deep red that grows over five feet tall with seven or more enormous, massive deep blood red flowers open at a time, with most of the remaining buds showing color. This makes every other deep red I have seen look very insignificant.

SHIRELY TEMPLE. This is a very beautiful heavily ruffled cream which grows six feet tall with several immense blooms open.

UNCAS. A dark orange that does not burn in hot sun. Opens eight or more and keeps its color and size to the tip.

RUBICON. A new commercial rose salmon or salmon scarlet that looks like an outstanding commercial. Was shown in wonderful form at the Canadian show. We are calling it Rubicon at present but the name may be changed.

SIMCOE. A purple that I tried to buy several years ago but have just succeeded in getting it.

ELOISE. A new lavender from California that, on the San Francisco market brings a higher price than Minuet.

Another very beautiful small flowered variety that is not named yet is from C. W. Leffingwell, of California. A seedling of Orange Butterfly and similar to that variety except it is a beautiful salmon with yellow throat and lip and has straight stems.

The Palmer Varieties are improving all the time. I will confess that at one time I thought Palmer was slipping but my fears were all dispelled this year when I saw the magnificent seedlings he had at the Canadian Show and later in the season, that I saw at his place. They are as fine as anything I have ever seen. I am introducing four of them this year and using two others as premium bulbs.

Some of the finest seedlings I have seen this year were from Bancroft Winsor of Massachusetts. He has some very nice things coming along but I understand are not ready for introduction yet.

Among the varieties that have been on the market for a year or more, Jalna seems to be one of the most popular. It was just introduced last year but has gained a lot of friends this past season-one of the finest smokies I have ever seen opening up to twelve at a time. Regent is one of the very best bright reds opening eight to ten. Debonair, Duna, Wasaga and Rapture are becoming very popular as commercial varieties. I find that Heritage which has never done well during the hot weather was really fine this year later in the season. Solveig has been better than ever this year. There is no other large white with the beautiful ruffling this flower has. It has been rather difficult to handle sometimes but this year has been good. One of the best things I have seen at the shows, and also a fine commercial is Edith Robson. This variety is surely going places now that the price is getting down. Rosex is one of the very best rose scarlet varieties. It makes a long strong spike and when it gets a little cheaper will be a wonderful cut flower variety. In yellow the very finest exhibition type is Golden Goddess. This has been simply magnificent with me this year. For exhibition nothing can touch it. For commercial and decorative purposes Amberglow is my favorite. A very beautiful color. For a smoky that is different Vagabond Prince is it. Everyone who sees this raves over it.

What looks like one of the finest commercials is Miss Alameda of Salbach's, a beautiful salmon with blotch.

In whites Maid of Orleans is the coming commercial, though this year Star of Bethlehem has been better than usual and may give Maid of Orleans some competition when it gets a little lower in price. Various hybridizers around the country have some fine white seedlings coming along but I don't know of any that are ready for distribution.

A rose pink one that seems to have a future is Maxwelton, very tall and straight and fine head of large blooms.

Some fine blues and an orange red from Australia I think will be heard from later
My descriptive catalog which will be out in January will give full details of all my new introductions. If you have any friends who are gladiolus growers I would appreciate their names. Also if you have any first class snapshots of your glads I would be very glad to have some for my catalog. For any that I can use I will give $\$ 3.00$ worth of bulbs. If you have them send them on at once.

## Use the Coupons on this pase before Save Money

The express purpose of these coupons is to bring in fall orders with the cash when money is not so plentiful as later in the season. So the coupons will positively not be allowed unless the order is paid in full before January 1st.

## COUPON WORTH $\$ 1.00$

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1ST I will accept this coupon as $\$ 1.00$ toward your order provided your order amounts to $\$ 8.00$ and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

Champlain View Gardens

## COUPON WORTH \$4. 0

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1ST I will accept this coupon as $\$ 4.00$ toward your order provided your order amounts to $\$ 26.00$ and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

Champlain View Gardens

## COUPON WORTH \$2. 00

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1ST I will accept this coupon as $\$ 2.00$ toward your order provided your order amounts to $\$ 15.00$ and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

Champlain View Gardens

## COUPON WORTH \$5. 00

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1ST I will accept this coupon as $\$ 5.00$ toward your order provided your order amounts to $\$ 31.00$ and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

Champlain View Gardens

## COUPON WORTH \$3,00

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1ST I will accept this coupon as $\$ 3.00$ toward your order provided your order amounts to $\$ 21.00$ and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

Champlain View Gardens

## COUPON WORTH $\$ 6.00$

In addition to any other offers in this FALL LIST, if your order is received before JANUARY IST I will accept this coupon as $\$ 6.00$ toward your order provided your order amounts to $\$ 40.00$ and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

Champlain View Gardens


[^0]:    "I like Wasaga, Debonair and Duna. Must have more next season.

[^1]:    II want to say that the glads were finer than I expected. Every one who saw them said they were the finest they ever saw.
    -W. B. Bocgs, Miss.

[^2]:    "I took firsts with Bagdad and Pirate at the Wisconsin State Fair.
    -W C. Krueger, Wis.

[^3]:    "The bulbs I received from you have done wonderfully well this past summer. They have been in bloom since July 15. I planted over 3,000 bulbs this summer and I have not lost a one from thrip. I haven't as yet found any although last year I had plenty at the end of the season.
    "I personally do not believe that better glads can be purchased anywhere."
    -Walter Kingsley, Conn.
    "Mr. ........ of Detroit gave me your address. This year he hád some of the most beautiful gladiolus grown in this section from bulbs procurred from you. Due to modesty he did not exhibit at the State Show held here in August but he could easily have taken many prizes particularly Picardy.
    "My hobby has been dahlias but now that I have learned how to control thrip I shall increase my glad space next season."
    -John Terwilliger, Mich.
    "I though you might like to know something of my experience with your glads this year. First I want to thank you for the gift bulbs, Rapture and Coronation. They are both beautiful and so far I have not been able to decide which I like better. I measured one Coronation this morning that is four feet, ten inches tall with five flowers open.
    "Needless to say I am very well pleased with the results obtained this year."
    -C. M. Lee, Wis.
    "Please let me thank you for the excellent bulbs you sent me. This has been my first experience with glads and I have been delighted."
    -M. C. Huntlery, Ala.
    "I have had to write so many letters of complaint that it is indeed a pleasure that I can in form one place that I have never had so much pleasure and beauty from any gladiolus, from any company, as I had from yours. In spite of the drought-of course I watered and cared for them -they were simply gorgeous." .
    -Lenore Nelson, Nebraska

