UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA

AMERICAN SOCIETY FOR TESTING AND MATERIALS,

et al., CA No. 13-1215 (TSC)

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Plaintiffs,

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v.

PUBLIC.RESOURCE.ORG, INC.,

Defendant.

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AMERICAN EDUCATIONAL . CA No. 14-0857 (TSC)

RESEARCH ASSOCIATION, INC., et al.,

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Plaintiffs,

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v.

PUBLIC.RESOURCE.ORG, INC., . Washington, D.C.

. Monday, September 12, 2016

Defendant. 9:12 a.m.

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TRANSCRIPT OF MOTIONS HEARING
BEFORE THE HONORABLE TANYA S. CHUTKAN
UNITED STATES DISTRICT JUDGE

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PROCEEDINGS

THE DEPUTY CLERK: Your Honor, this is civil case 13-1215, American Society for Testing and Materials, et al., versus Public.Resource.org, Incorporated; and civil case 14-857, American Educational Research Association, Inc., et al., versus Public.Resource.org, Incorporated.

Counsel, please come forward and state your appearance for the record.

MR. FEE: Good morning, Your Honor. Kevin Fee on behalf of ASTM International. I'm joined at counsel table by Jordana Rubel, and we also have general counsel of ASTM in the back, Mr. Tom O'Brien.

THE COURT: Good morning.

MR. KLAUS: Good morning, Your Honor. I'm Kelly Klaus from Munger, Tolles & Olson representing the National Fire Protection Association. I'm joined at counsel table by my colleague, Rose Ehler. Our general counsel, Sally Everett, is also in the audience this morning.

THE COURT: Good morning.

MR. WETZEL: Good morning, Your Honor. Joe Wetzel from King & Spalding on behalf of ASHRAE, and I'm joined by Blake Cunningham from my firm at counsel table.

THE COURT: Good morning. And, counsel, I'm going to ask you, when you come up to argue, for you to restate your name, just because there's so many of you, for my court

reporter.

MR. HUDIS: Good morning, Your Honor. Jonathan Hudis for the plaintiffs in the 14-857 case. With me is Nikia Gray, and sitting in the audience is immediate past general counsel, Nathalie Gilfoyle, and current general counsel, Deanna Ottaviano.

THE COURT: Good morning.

Corynne McSherry for Public.Resource.org, and with me at the counsel table is Andrew Bridges, my co-counsel who will also be arguing part of the case, the bulk of the issues, to be honest. He took that all on. Also with me at counsel table is Matt Becker of Fenwick & West; Mitch Stoltz, with me from the Electronic Frontier Foundation; and David Halperin.

MS. MCSHERRY: Good morning, Your Honor.

THE COURT: Good morning, everyone. I know that the parties had wanted more time; and I've given them less time than they wanted, but I'm confident, having been through the materials, that we can accomplish everything we need to accomplish today.

I'm just going to ask that you be mindful of probably one of the more important people in this room, which is my court reporter, Mr. Wayne, who has to get all this down. So I'm going to ask you, again, announce yourselves when you come up to the podium and to speak clearly and not too quickly, something I have to remind myself of as well.

MR. HUDIS: Your Honor, in light of the reduced time,

we gave your clerk our proposal for scheduled arguments.

THE COURT: I saw that. That's fine.

All right. So let's get right on it. I have some questions, obviously, but I will raise them when it seems appropriate as you're in your argument. So it looks like we're going to deal with copyright issues. ASTM is going first.

Is that you, Mr. Klaus.

MR. KLAUS: Yes. Kelly Klaus representing NFPA and speaking on behalf of all the plaintiffs in the ASTM case on the copyright issues other than ownership, Your Honor, and being mindful of time, I'll keep my own clock out and try to watch.

THE COURT: All right.

MR. KLAUS: I told Mr. Hudis that I would try to roughly hew to his schedule. I also told him that if I happen to go over by a few minutes, we're happy to take time off of other things on the back end.

THE COURT: All right.

MR. KLAUS: But we'll try to keep it there.

Your Honor, as you noted, you have a mountain of paper that's been presented to you, and we appreciate the Court's patience in reviewing all of it notwithstanding the numerous materials that are here.

This is, we think, a very straightforward case of copyright infringement. There are numerous works that have certificates

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of registration that come with the presumption of ownership and validity, and we have a defendant who is engaged in wholesale, 100 percent, verbatim exercise of multiple of the exclusive rights of copyright. It has engaged in unrestricted, and until he voluntarily stopped, pending resolution of these issues before Your Honor, unrestricted distribution of these works.

I'd like to cover -- there are numerous copyright issues other than ownership in the case, and numerous cases. I'd like to cover three broad areas, and I'm happy, Your Honor, to address, of course, all the questions that you have on these.

But the three areas, first, are that we think this is a clear case where Congress -- this is a case of congressional intent, ultimately, and this is a case where we think Congress has spoken and that the Copyright Act makes clear that the works in question are copyrighted and do not lose their copyright protection simply because they are incorporated by reference.

The second is, I'd like to address the split in the case law which is at the center of the dispute, really, between the Veeck case from the Fifth Circuit --

THE COURT: And I'm sorry. Just for Mr. Wayne's purposes, Veeck is spelled V-e-e-c-k, and there's one other phrase that's going to probably come up that I had to consult my French-speaking husband for, which is scènes à faire, which is s-c-e-n-e-s a f-a-i-r-e. So those are just for the transcript. Okay.

MR. KLAUS: Thank you, Your Honor. And the split between the <u>Veeck</u> case on the one hand and the Ninth and Second Circuit cases, that subsumes within it a number of issues including merger and the idea-expression dichotomy.

The third issue that I'd like to cover briefly is the fairuse defense that's been raised and why we think that that can be resolved as a matter of law now.

Your Honor, we think that ultimately, turning to the first point, this is really a question of what did Congress intend in the Copyright Act. There are numerous arguments that we have on the other side that have a lot of rhetoric behind them in terms of there being an impingement of due process rights, an impingement of the right of people to speak or to think about the law.

I would note a point that I will come back to several times. There is -- notwithstanding multiple years of litigation with discovery into numerous issues, there is absolutely no evidence to back up any of the claims that anyone has ever been deprived access to the standards in issue.

There's no evidence that anyone has been deprived of their First Amendment right to speak, much less that those constitutional claims could be asserted against the property rights of the plaintiffs in this case who have their own constitutional issues lurking in the background in the form of a potential taking by state action that would appropriate their

property and their copyright.

So you have constitutional avoidance questions that, at best for the other side, cut in both directions, and really I think ultimately counsel the Court back to the plain words and the plain intent of the copyright statute.

Now, under § 102(a), it's plain that when the underlying works are created, they meet all the standards for copyrightability. They are original. They meet the original requirements that were laid out by the Supreme Court in the Feist case. They certainly have much more than a minimal degree of creativity to them.

THE COURT: Mr. Klaus, does it matter if the standards were created with anticipation or with the expectation that they would be incorporated into law?

MR. KLAUS: No.

THE COURT: And why not?

MR. KLAUS: Because, first of all, what the evidence actually shows is that that is -- and it's undisputed on behalf of all the plaintiffs that the standards are used for multiple purposes other than simply being created -- simply being enacted into law. And they in fact have numerous uses that they are used by people outside of simply a matter of legal compliance, and those points are set forth in Mr. Thomas's declaration, Mr. Pauley's declaration, and Mr. O'Brien's declaration.

So these are not standards that are solely, or as in the

hypothetical case that the defendant has raised, for example, a K Street lobbyist who takes something to his or her favorite legislator for no purpose other than to have that item enacted into law. There's not a tradition of copyright protection for such materials as there is copyright protection for these materials. And the policy considerations, we'd say, are completely different.

So we think the standards here were original in that they have the minimum amount of creativity, they were not copied from anywhere else, and there's nothing in the statute that says they are not copyrightable when they are created.

To the extent that the statute speaks at all about copyright protection for works that overlap with law, it's in § 105 which says that works of the United States government, meaning a work that's created or prepared by an officer or employee of the United States in the course or scope of that person's duties, are not subject to copyright protection. Otherwise, nothing in the statute says that incorporation by reference divests the standards of protection.

And we know from other legislation, Your Honor, specifically the National Technology Transfer Advancement Act, NTTAA for short, of 1995, specifically in 15 U.S.C. § 272(b)(3), specifically expresses a preference for standards for federal agencies to incorporate by reference.

There are a variety of policy reasons that underlie that,

but there is a recognition in that statute and in the continued decisions of federal agencies, including the Office of the Federal Register, including the Office of Management and Budget, in our request for Judicial Notice No. 1, which is the Circular A-119, that express a clear preference for federal agencies to rely on voluntary consensus standards, numerous policy reasons underlying that, numerous policy reasons that we think frankly undercut a number of the parade of horribles of the lack of transparency or accountability in government decision-making. For example, the fact that voluntary consensus standards are open to the public. There's not a danger of industry capture of voluntary consensus standards.

And repeatedly, Public.Resource has made the same arguments that it's making to this Court about the fact that incorporation by reference necessarily divests the copyright to OMB, to the Office of the Federal Register, and those arguments have been repeatedly rejected.

Now, I'd like to turn, if I could, to the heart of the case law dispute.

THE COURT: Mr. Klaus, let me ask you or your clients, are they currently for sale, the standards at issue in this case? You currently sell the standards?

 $$\operatorname{MR}.$$ KLAUS. The standards as we publish them? Correct. We do.

THE COURT: Is there any objection to sell the

standards since they're incorporated by reference? In other words, do you have to sell them?

MR. KLAUS: That's an interesting question as to whether they would have to be sold. If this were a case where some governmental body incorporated the standard by reference, and if the standard-setting organization said we're not going to sell them, that would be a -- not only would it be a very different case; you would probably come closer, at least at a minimum, on the fair-use case to something like, for example, the Swatch case that the defendants cite, and that's the case where the company didn't want -- they claimed copyright protection over the transcript of its earnings recording. But it did that for the purpose of --

THE COURT: It's a close call.

MR. KLAUS: -- keeping it out of the public record.

And so what the interest of the copyright owner in that case was trying to preserve had nothing to do with what the purposes of copyright are.

THE COURT: But if you stopped selling the standards, is it still reasonably available under the OFR's regulation, especially if the regulation incorporating the standard by reference says that it's available from the authorizing organization?

MR. KLAUS: I think it would be a very hard case for me or for anyone else to make if the standards weren't

available.

THE COURT: Okay. I have another question, but I'm going to wait till you get to that.

MR. KLAUS: Sure. Let's talk briefly about the distinction between the <u>Veeck</u> case and <u>Practice Management</u> and the <u>CCC</u> case from the Second Circuit. Ultimately, that is the main argument that Public.Resource advances here, which is that this Court should follow the majority opinion of the *en banc* Fifth Circuit in the Veeck case.

And I think it's important to emphasize at the outset of this, Your Honor, there really are two lines of cases here.

There are two lines of cases that deal with the same issue.

There is a split of authority, and ultimately the Court has to decide which one is the more persuasive of the two.

It's our position that the better reasoned cases, the cases that are more sensitive to the precedent and to the policy considerations here are Practice Management and CCC. With respect to Practice Management, that's the Ninth Circuit case that involved the HCFA regulations that incorporated by reference the AMA's CPT. My apologies for all the acronyms here.

In the <u>Practice Management</u> case, Your Honor -- first of all, let's be very clear. <u>Practice Management</u> is not, as we see some reference to it in the defendant's briefing and as there were some references to it in the Veeck case trying to

1 distinguish it, a case about simply referring to some numbers 2 that the ABA published. There was a system that -- an entire 3 coding system that the AMA had, and the coding system --THE COURT: 4 The AMA. 5 MR. KLAUS: AMA. 6 THE COURT: Okay. I thought you said ABA. 7 MR. KLAUS: My apologies if I did. There are a lot of 8 letters to keep up with. 9 THE COURT: The ABA is not organized. 10 (Laughter) 11 MR. KLAUS: We may get a lot of stipulation for that, 12 Your Honor. 13 THE COURT: All right. 14 MR. KLAUS: The AMA's standards were incorporated. 15 The Ninth Circuit said so explicitly in the opinion. There were 16 federal regulations that incorporated those by reference. 17 Someone who wanted to be reimbursed for expenditures that were 18 reimbursable under Medicare, Medicaid, had to use that system. 19 There is no difference between that and the types of standards that are at issue here. 20 21 And as the Ninth Circuit said in that case, ultimately the 22 question, they said, boiled down to whether or not the Banks 23 case from the 1800s established some divestiture of copyright. 24 This is a major point of difference between the Ninth Circuit

and the Fifth Circuit. What the Ninth Circuit recognized about

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<u>Banks</u>, we think correctly, is that <u>Banks</u> is a case that says, for purposes of the copyright statute, judges aren't authors.

Judges, in the course and scope of the opinions that they write -- we certainly know judges can and do create things outside of what they do and get copyright, but in the course and scope of writing opinions, it's not subject to copyright protection.

THE COURT: No matter how celestial the prose.

But let me ask you, didn't the Ninth Circuit, when they looked at <u>Banks</u>, it focused on <u>Banks</u>' premise that there's a due process premise in fair access to law. It seemed that the Court in the Ninth Circuit considered the due process interest and rejected it because of the fact that there was no evidence that anyone wishing to use the copyrighted codes had any difficulty obtaining access to it.

MR. KLAUS: Correct.

THE COURT: Is that what you're arguing here?

MR. KLAUS: That's the second ground that they discussed, and that's also -- that's a point of departure with the <u>Veeck</u> case. The <u>Veeck</u> majority said, we don't want to look at evidence of availability or accessibility. Don't put that in front of us; we don't care. We read <u>Banks</u> as establishing a continuous tradition which we would submit, respectfully, there is no continuous tradition of standards incorporated by reference not being protectable.

But <u>Practice Management</u> does indeed say that accessibility, that there is a due process consideration, and there's a question that if somebody has to comply with a legal requirement, can they have access to it. And this is very critical here, Your Honor. There is no evidence -- again, after years of discovery and litigation, there is no evidence that anyone who has needed to comply with any of the standards that the plaintiffs in this case publish or that are at issue here, there's no evidence here that anyone has ever had any problem gaining accessibility to any one of those standards.

In fact, the standards are all made freely available online in online reading rooms. So, if anyone wanted to know what is the particular requirement, they can go to the Internet and all the standards are completely available. Again, not a shred of evidence on the other side that there has been any problem of accessibility.

THE COURT: How do the standards here differ from the model codes that were at issue in Veeck?

MR. KLAUS: Well, the standards that are at issue here were not -- and this goes to a question. So, first of all, with respect to <u>Veeck</u>, the language that's in the majority opinion -- and it's important to focus this. This is on page 293 F.3d at page 805. What the majority said here is that the standards -- in the case of a model code, reading in the first column, model code which the majority says is not protected by

copyright, loses its copyright protection when it's incorporated. The text of the model serves no other purpose than to become law. The characterization that the Court put on in the way it decided the case was to say that SBCCI, the acronym for the plaintiff there, operates with the sole motive and purpose of creating codes that will become obligatory law.

And in fact, at the end, what the Court says -- and the Court says the result in this case would be different but recognizes we're potentially creating a circuit split and this is the way out, is to say that we will characterize these codes as having no purpose other than having been enacted to become positive law.

And here, Your Honor, the undisputed evidence is that that's not the sole purpose that the plaintiffs enact the codes for. The evidence is that they are in fact used by business and industry for purposes other than simply law, and there's not the sole expectation that they will simply become law and simply be incorporated and wholesale adopted.

In fact, what the evidence actually shows -- and this is discussed at length in the <u>ICC</u>, International Code Council amicus brief, is that actually numerous of the standards, including the standards at issue here, when they are incorporated by reference, federal agencies, state agencies may adopt a portion of them.

For example, in the Practice Management case itself, you'll

see there's a reference to my client's standard, the National Electrical Code, and there's a citation to a particular federal regulation that doesn't incorporate the entire thing by reference but incorporates particular portions of it.

There are other jurisdictions that may incorporate and make various changes and amendments to them, but it's not the paradigm that you have referenced in the <u>Veeck</u> case, which is something that is simply put forward solely for no other purpose than to become law.

The other point of distinction between Practice Management
and CCC and the Veeck case that we think is important is Veeck
starts out by saying, here's a Supreme Court opinion in Banks.

We're not going to look at it just as a matter of statutory construction. We're going to say this settled the matter once and for all in the 1800s, that anything that's incorporated by reference automatically becomes the uncopyrightable law, free to all to use.

But there was a backup argument that the majority put in which was, even if it doesn't, there's a merger. At the moment that a standard is incorporated by reference, the fact merges with whatever is capable of being the copyrightable expression. And we see the merger argument raised by the defendant in this case, and the merger argument, we think, was quite properly rejected in Practice Management. As the court said, the point of merger is that, at the moment of creation, what was the

constraint on the author?

THE COURT: Your argument is that the merger -- for the merger doctrine to apply, the merger doctrine analysis takes place at the instant of the work's creation.

MR. KLAUS: That's correct. And that's -- the most recent exposition of this was in the federal circuit's decision in the <u>Oracle v. Google</u> case which deals with computer software which has its own, in some ways, sui generis copyright analysis. But the important point there is the merger discussion isn't limited there, and it's also -- you see it in the <u>Practice</u>
Management case.

The question of merger is, we don't want the very first person who writes "roses are red, violets are blue" to have a copyright on the saying that roses are red. That is simply taking that idea out there and removing it from circulation because there are a minimal number of ways that any author could have expressed that expression.

THE COURT: So there has to be no other ways of articulating a particular idea when the work is first published.

MR. KLAUS: That's correct. And we know in this case -- the record is clear in our case that, in fact, there are other organizations who create standards on the same topics here. I'd refer Your Honor to our statement of undisputed facts 38 and 133 by way of example on that. There's no dispute that there is no constraint on any of the organizations here in terms

of their authorship, in terms of the types of creative, expressive choices that they would have to make at the moment of creation.

Practice Management, at 121 F.3d at page 520 in footnote 8, specifically says this is the reason why we are not going to apply the merger doctrine here. Judge Leval's opinion for the Second Circuit in the CCC case is to the same effect, 44 F.3d at 72. What he says is merger is a judicially created doctrine, and we will decide how and when to apply it depending on what are the needs to leave the breathing room for creativity and expression.

Just in the last few minutes that I'm going to try to take for my time, Your Honor, let me talk about fair use, and the main points I'd like to make on fair use are that the use here, however it's described, is -- and whatever the purposes that are claimed, is plainly substitutional. This is a defendant who is engaged in the business of making wholesale copies, distributing those --

THE COURT: What aspects of the defendant's actions are commercial as opposed to political?

MR. KLAUS: Well, the question that the Supreme Court tells us in Harper & Row is that the distinction between commercial/noncommercial is not whether somebody says I'm out to make a huge profit. It's not whether I'm General Motors or whether I'm the NRDC. The distinction is whether you are

exercising a right that customarily one would have to pay for in that context. But regardless of whether he's commercial or noncommercial, the question really on the first fair-use factor,

Your Honor, on the transformativeness test --

THE COURT: I have a question. What would be a transformative use of your standards?

MR. KLAUS: Well, I could -- I could certainly imagine somebody writing, for example, an article about critiquing the standards. I could certainly imagine somebody writing an academic piece that would say I've got a -- I've got a problem with this or here's how the standards have developed in this area. I could certainly imagine numerous fair uses.

And that's one of the important points, Your Honor, is on fair use, the answer to the parade of horribles that we have from the other side about people being thrown in jail for speaking the law, about people being subject to massive statutory damages awards for daring to write.

The idea that copyright is somehow this omnipresent force, that once it's conferred there exists this pressure that will inevitably lead to people stopping talking about whatever the standards are that have been adopted by jurisdictions, that's just not true, and there would be plenty of cases of fair use that would be perfectly fine.

There are plenty of uses that people can make of the works in question. The issue is that the defendant's work here, what

the defendant is doing is entirely substitutional. They have made the entire works available for copying for distribution without limitation.

With all due respect to my friends on the other side, there is no case in the history of fair use that has come close to saying that a defendant who creates -- who engages in that sort of verbatim copying and makes the entire work available in a manner for copying for downloading, for distribution, that that is in any sense for fair use.

And the two cases I would direct you to, Your Honor, the most recent cases on this are -- calling them the <u>Authors Guild</u> case does not help, because they're both <u>Authors Guild</u> cases from the Third Circuit. But one is the <u>HathiTrust</u>, and one is the <u>Google Books</u> case.

In the HathiTrust case, one of the claims of transformation was that the HathiTrust had made searching easier for works.

It had a transformative purpose or function because the copying made the works more easily searchable. That's one of the arguments, by the way, that the defendant has raised. He said, well, I, by converting these to HTML --

THE COURT: They're visually more searchable.

MR. KLAUS: Right, which I should also add parenthetically, the evidence in the record is that a number of the standards here are also made available in HTML and XML. That is part of a license that one has to look to. I would

refer Your Honor to Mr. Thomas's declaration at paragraph 44 in that regard.

The important point in the <u>HathiTrust</u> case, though, is the court went out of its way to say no copy of the work is made available as a result of the searching. So the transformation that was done to enable searching allowed the computer, behind the scenes, to find something and to refer the user to the particular work, but it didn't make an exact copy available.

The <u>Google Books</u> case, also an <u>Authors Guild</u> case, also from the Second Circuit, there's a wrinkle in the <u>Google Books</u> case, which is that Google not only made searching easier by its copying, but it also provided snippet view, which is --

THE COURT: And that was what was found to have transformative -- was found to add value to the transformative search function.

MR. KLAUS: It was found to add value to the transformative search function, but Judge Leval went out of his way to say that the snippet view did not operate as a substitute for the work. There were a number of precautions that Google had put in place that it would -- for example, when a word search was done, it would return only the same portion of the work. One couldn't game the system by putting together multiple snippets and get the work. Works that were very short were excluded from the snippet view so that somebody couldn't game the system that way. Authors who wanted their works out could

opt out of the system.

And Judge Leval's quite clear that it was putting this mechanism in that made the difference, and he in fact specifically said that at 804 F.3d 217, that if the function -- not the purpose. Because the purpose, Public.Resource says, well, we're making all of your works available, but we're doing it for a different purpose because we just want the law out there, and therefore we win on the first factor.

And what the Second Circuit said is, no, when you're engaged in verbatim copying, the question as to whether or not you win on that first factor is not what your purpose is, not what your intent is; it's whether the function of what you're doing is exactly the same as what the copyright owner does.

We'd say you have exactly the same thing here.

That conclusion, we think, drives the third factor, 100 percent copying, 100 percent of the work made available; and also the fourth factor on market substitution, on the fact that if this is fair use, if what the defendant here is doing is fair use, there is no limitation to anyone doing the same thing.

One brief other point on fair use, Your Honor. There was a claim that was made post hoc that this system was set up to make these works available for the visually impaired. Like most post hoc justifications, when you actually look at the facts and the reality, that wasn't the purpose. What the HathiTrust case again points the way here on, there's no question that making

works available to the print disabled is an important function.

The defendant's work doesn't just make the works available to the print disabled; it makes it available to the entire world. And, again, what the undisputed evidence shows is that the one print-disabled person who told one of the plaintiffs -- my client, in fact -- that they had difficulty reading online, they were given an entire copy.

The other plaintiffs have said, if somebody said that they had a problem, we would give them a copy, or they could even go to what claims to be the Chafee Amendment compliant site that's operated by Mr. Fruchterman, who was the defendants' expert, and obtain a copy. So we think, for that reason, the fair-use defense is completely without merit.

I believe I've gone over. I'm happy to answer any questions.

THE COURT: No. I've been peppering you with them as we go along. Thank you.

MR. KLAUS: Thank you very much.

THE COURT: Mr. Hudis.

MR. HUDIS: Good morning, Your Honor. Jonathan Hudis for plaintiffs in the 14-857 case, American Educational Research Association, AERA; American Psychological Association, APA; and National Council on Measurement in Education, NCME.

Your Honor, in our briefs we refer to AREA, APA, and NCME as the sponsoring organizations of the 1999 Standards for Educational and Psychological Testing, the work that was

infringed in this case.

This is an even simpler case than the ASTM case, Your Honor. Public.Resource, operated essentially by one person, Carl Malamud, admits he digitally copied plaintiffs' standards and published to the Internet for others to download, print, and copy for free.

Public.Resource asks this Court to excuse its acts of copyright infringement and contributory infringement as fair use, stretching the limits of this defense well beyond its breaking point, all while trampling on the copyrights of three nonprofit organizations guaranteed to them by the Constitution and the Copyright Act, and those are the rights to reproduce the work, to prepare derivative works from it, to distribute copies, and to display the work publicly.

It should be noted that, in addition to the copies of the standards which can be purchased from the plaintiffs, their standards are available at the U.S. Department of Education, the Office of the Federal Register, and thousands of libraries throughout the country.

THE COURT: Mr. Hudis, how much does it matter if you can get the standards for free already, either through the OFR or through libraries or read-only rooms, as you all have?

MR. HUDIS: Well, Your Honor, I was anticipating your accessibility questions as to the ATSM plaintiffs, so we just want to put that to rest.

THE COURT: Okay.

MR. HUDIS: So, as a legal matter, the answer is nothing if defendant's theory of the case is correct,

Your Honor, that privately created standards lose their copyright upon being incorporated by reference into the regulations of an agency.

As plaintiffs' counsel said in the ASTM case, this Court would be sanctioning a widespread taking of copyrighted property without just compensation, in violation of the Fifth Amendment. The standards development organizations do not have continuing financial incentives to promulgate and update their valuable works. Important stores of knowledge will no longer be available to the public.

How to resolve the competing interest raised in this litigation should be a decision for Congress to make, not the court legislating from the bench. In the meantime, this Court should uphold the sponsoring organization's copyright and enjoin Public.Resource from further acts of infringement.

THE COURT: Mr. Hudis, I see that the 1999 standards weren't sold for a period of time.

MR. HUDIS: Yes, Your Honor.

THE COURT: Is there any obligation to sell them since they're incorporate by reference into law?

MR. HUDIS: Your Honor, that does not have a bearing on the case, to answer your question. The fact is they are on

sale for a period of time so that the 2014 standards could get into circulation. The 1999 standards were taken off sale. They are now sold again on AERA's website.

THE COURT: Even during the period in which they were not for sale, were they available through OFR or through some other means?

MR. HUDIS: They were available in three places: the U.S. Department of Education, through the Office of Federal Register, and thousands of libraries throughout the country.

THE COURT: Okay.

MR. HUDIS: So the answer's yes.

Now, Your Honor, plaintiff's work, the '99 standards infringed in this case, were a set of best practices of guidelines in the creation, administration, scoring and use of standardized tests, covering issues such as test validity, reliability, comparability, fairness, and other items. The sponsoring organizations don't keep the profits from these sales, and they use the profits to fund further --

THE COURT: Does that matter?

MR. HUDIS: No, it does not, Your Honor. But we are entitled to the fruits of our copyrighted work.

THE COURT: Right.

MR. HUDIS: Now as to authorship. The '99 standards were born from an extensive revision of the 1985 standards by a sixteen-member expert volunteer committee. Their work resulted

in over 50 percent of new content in the '99 version.

Although -- now, and this is important because it was raised in Public.Resource's briefing. Although the drafts of the '99 standards were published for comment, and many comments to these drafts were received by joint committee, the ultimate content of the 1999 standards came from the authorship of the joint committee members.

Public.Resource has not submitted any admissible evidence to the contrary, and in fact concedes in its summary judgment brief at page 27 that the joint committee controls the final product through the text.

THE COURT: So it's not creation by crowd sourcing or anything like that.

MR. HUDIS: No, it is not. We have unrebutted evidence in our record that says that the joint committee was the ones who promulgated the final text. They did receive many comments, but there is no evidence in the record that those comments were incorporated word for word into our standards. The final selection of that language was chosen by the joint committee members.

Now, Your Honor, I'll skip over ownership because we have that in another segment. Public.Resource confirmed its infringing activities in its interrogatories and Mr. Malamud's deposition testimony without permission. He bought a used copy of the 1999 standards, which I have here.

He cut apart its bindings, scanned the entire book to an Acrobat Reader PDF file with a self-made certificate, which we handed up to Your Honor, and appended the certificate to the front, published the PDF file to its own website, and also published that file to the Internet Archive site. Importantly, Your Honor, and which came up in the other argument, neither side precluded users from freely downloading or printing the PDF file. These facts are uncontested.

As to contributory copyright infringement, the self-made certificates that you have before Your Honor are appended to the front of the unauthorized PDF copy of the standards, unmistakably states that the work was incorporated by reference into regulations. In Public.Resource and Mr. Malamud's view --

THE COURT: You said this is a self-created certificate?

MR. HUDIS: Yes. Mr. Malamud created it.

THE COURT: So this approved seal --

MR. HUDIS: That's all Mr. Malamud's creation.

THE COURT: Okay.

MR. HUDIS: In Mr. Malamud's and Public.Resource's view, once incorporated by reference, the standards lose their copyrighted protection and thereafter can be freely copied by anybody. Therefore, the purpose of the certificate was to give the public a false sense of approval or permission to download, print, or copy the standards without authorization.

Additionally, and if you would look --

THE COURT: Well, isn't that one reading of it? One interpretation of the self-created certificate is to create an imprimtur of officialdom. I mean, it has a seal. It has an official incorporator. It has a lot of citations to the Federal Register. Isn't one interpretation of a certificate is just to confer an imprimtur that it's an approved, official document?

MR. HUDIS: Until we took the deposition of Mr. Malamud, one would agree with you, Your Honor. But the purpose of putting up that up certificate was, in his view, to tell the public that, upon incorporation by reference, the standards were now losing their copyright and freely available for everybody.

And he went even further, Your Honor. When he published the standards to the Internet Archive site -- I've put several of these in front of you, Your Honor. You can see at the very bottom right, before the red at the very bottom, it says "Creative Commons License." So we asked him about that at his deposition, and he said, "This language included the creative commons license, indicating that no rights were being asserted over the item."

So, according to Public.Resource's interrogatory answers and discovery taken of the Internet Archive, during the nearly two-year period that the PDF file was published to the two websites, the standards were accessed several thousand times.

We do not know who accessed the unauthorized, online copies because Public.Resource refused to provide its web server logs, and our discovery motion seeking their production was denied.

During the same two-year period that the unauthorized PDF file was published online, the sponsoring organizations experienced a precipitous drop in the sales of their standards, which is inconsistent with a work of this longevity where we typically would have seen a gradual year-over-year sales decline, according to our expert, Dr. Geisinger. While ongoing work on a new edition of the standards, ultimately published in 2014, was announced during this period, this does not explain away the considerable sales drop.

While members of the sponsoring organizations might have wanted to wait for new editions of the standards, psychometrics and educational testing students could not wait because the 1999 standards were still being assigned as cross-reading material. We had become aware that students were obtaining free copies online with Public.Resource as their source.

Now as to harm. Public.Resource still has the unauthorized PDF file of the '99 standards in its possession. If Public.Resource is successful in this suit, defendant can easily republish the file to the Internet.

Further, Public.Resource's every intention, if allowed by this Court to do so, is publishing the sponsoring organizations' 2014 standards to the Internet once incorporated by reference

into government regulations.

THE COURT: That's where your irreparable injury and continuing harm argument comes in.

MR. HUDIS: Yes, Your Honor. And future harm to the sponsoring organizations includes loss of future income to fund further revised editions of the standards and public confusion that the '99 standards are the current version of the standards published by the sponsoring organizations, when they're not.

High-stakes tests, Your Honor, the gateways to educational matriculation and attaining employment, must be properly designed, administered, scored, and relied upon. There is thus a high-societal value for the continuing update of the standards, an important body work, produced for the general public.

Now, what could have Public.Resource done differently?

Public.Resource makes a red herring argument, as it did in the ASTM case, that the purpose of its infringing activity was to make the sponsoring organization's standards available to the blind or people with less severe print disabilities.

If that was truly the case, Your Honor, Public.Resource could have narrowly tailored access to plaintiffs' standards to individuals with certified blindness or print disabilities as provided under the Chafee Amendment such as Braille, audiotape/CD availability, large font, video, screen, or closed-circuit TV magnification, color contrast choices, human readers, or limited search term availability as we discussed in the

<u>HathiTrust</u> and the <u>Google</u> cases.

Public.Resource could have imposed limitations on the availability by methods as access -- methods of access by credentials such as a user name, password, digital rights management, fingerprint tracing of unauthorized downloads, and access terms and conditions, all which was testified to by defendant's expert, Mr. Fruchterman, that he and his company practice on the Bookshare-Benetech website.

Your Honor, so we have met our elements of the cause of action. We have a valid copyright, which is conceded, copyrights of the entire work. We complied with the statutory formalities of registration. We also here have copying as a factual matter, and copying of the copyrighted material was so expensive that it rendered the offending and copyrighted works identical.

THE COURT: Mr. Hudis, what evidence do you have of direct third-party copyright infringement?

MR. HUDIS: Your Honor, a good question.

Now direct copyright by third parties. Thousands of
Internet users access the standards on Public.Resource's
Internet Archive's website. We have that from the deposition
testimony and the interrogatory answers of Public.Resource, and
we have the deposition testimony of Internet Archive.

THE COURT: But that's based on like hits to the website; right? What's your direct evidence that people

actually downloaded this material?

MR. HUDIS: Okay. So, Your Honor, the one piece of evidence that we were looking for for that were the web server logs. We never got them.

THE COURT: Right. You submitted, I think, an affidavit -- or not an affidavit but an e-mail.

MR. HUDIS: Yes. Two sets of e-mails.

THE COURT: From, I think, a professor saying that the students got it off the --

MR. HUDIS: Yes.

THE COURT: But notwithstanding admissibility questions, because --

MR. HUDIS: That's hearsay, Your Honor.

THE COURT: Well, you're right. Is that it?

MR. HUDIS: No. No. So the users who pulled up the standards on their web browsers displayed the copyrighted material, at which time the copies were made in the random access memory of their computers to permit viewing of the materials. By displaying the work and making those copies, even temporary ones, those users directly infringed the copyright. Your Honor, during that same period of time is when we experienced the precipitous drop in our sales.

So, Your Honor, we took as much circumstantial evidence as we could give to you to muster. We have the period of time from mid-2012 to mid-2014 when the standards were up on the two

websites. We have the proof of access, and we have the proof that the sales went down. That's our circumstantial case because we never got the web server logs. And I am sure learned counsel for the defendant will tell us that we're all wet on that, but that is our circumstantial evidence.

Your Honor, Public.Resource contends that a copy for purposes of copyright is limited to physical objects and thus did not make a copy of the standards in the legal sense. That is absolutely false. The infringing version stored on Public.Resource and Internet Archive's web servers are copies for the purposes of the Copyright Act. Electronic copies of the work stays on computer. Computers, with their RAM memories, are copies under § 101 of the Copyright Act.

I've gone through the evidence of reproducing, of creating derivative works, of distribution. Your Honor, I would like to now turn to Public.Resource's defenses, unless you have any questions.

THE COURT: That's fine.

MR. HUDIS: All right. Your Honor, Public.Resource does not need to access the standards, free or paid for, in order to comply with any of the government regulations or laws. Public.Resource claims it has the right to post copies --

THE COURT: You have to slow down again, Mr. Hudis.

MR. HUDIS: Slow down?

THE COURT: A little bit.

MR. HUDIS: All right -- of our standards online so that others can copy, print, distribute, or otherwise use them for free. All of the cases relied upon by Public.Resource are distinguishable. Wheaton v. Peters, Supreme Court decisions.

Banks v. Manchester, Ohio Supreme Court decision; Howell v.

Miller, Michigan state statutes; and let's talk about the Veeck case which you brought up with my learned co-counsel.

<u>Veeck</u> involved a word-for-word reproduction of model building code into legislation which does not apply to the incorporation by reference of extrinsic standards, making <u>Veeck</u> inapplicable in reasoning and result. The holding of <u>Veeck</u> is that the law, whether articulated in judicial opinions or legislative acts or ordinances, is in the public domain.

Importantly, Your Honor, at pages 803 and 804, <u>Veeck</u> says clearly, "The limits of this holding must be explained. Several national standards-writing organizations fear that copyrights may be vitiated simply by the common practice of governmental entities' incorporating their standards in laws and regulations. This case does not involve references to extrinsic standards. Instead, it concerns the wholesale adoption of a model code promulgated by its author precisely for use as legislation.

Case law that derives from official incorporation of extrinsic standards is distinguishable in reasoning and result."

A statute that refers to the law requires citizens to consult or use a copyrighted work in the process of fulfilling

their obligations. Your Honor, importantly, copyrighted works do not become law merely because the statute refers to them. Discussing referenced works or standards created by private groups other than incorporation by laws we have here, the <u>Veeck</u> court explains that to the extent incentives are relevant to existence of copyright protection, the authors in these cases deserve incentives.

Now, my learned colleague brought up § 105 of the Copyright Act. I'd like to give you the reverse or other side of the coin to that, which is Copyright Act § 201(e): "No action by any governmental body purporting to seize, expropriate, transfer, or exercise rights of ownership with respect to the copyright, or any of the exclusive rights under a copyright, shall be given effect."

So the mere incorporation by reference, as learned counsel said in Circular A-119, you have to be careful of the copyright. Also, we've already discussed the CCC and Practice Management cases, much closer on the facts to this case. I will not go over them again. Your Honor, fair use.

THE COURT: Again, I'm going to ask you the same question I asked Mr. Klaus, which would be, what would be a transformative use of your standards?

MR. HUDIS: Mr. Klaus gave very good examples, and I will use them here; that is discussing, commenting on, critiquing our standards for one reason or another, and as a

matter of fact, that is done with our standards all the time.

But it is not the wholesale copying, and it is not the wholesale copying and making available to the public for free of our standards which Public.Resource did here.

THE COURT: And again, the same question. If you stopped selling the standards, are they still reasonably available under the OFR's regulation?

MR. HUDIS: Three places, Your Honor.

THE COURT: Libraries.

MR. HUDIS: Thousands of libraries, the Department of Education, and the Federal Register office. So, yes, throughout the country. So all of the amici -- you say, we need copies, we need copies? They've got them. So the nature of our standards, whether they are characterized as being core-expressive content, which they are, or assemblage of facts, which they're not, is usually not an important factor.

The third factor, Public.Resource misappropriated our entire work, and Public.Resource's actions, as I've already explained to the Court, will drastically affect the market and value for plaintiffs' standards. It's just like in the ASTM case. This is a wholesale substitution for the purpose for which our clients promulgated these standards, making them valueless, at least in a copyright sense.

Your Honor, some defenses also, in addition to fair use that Public.Resource raised for the first time, at least in our

case, in their briefs should not be countenanced by the Court, and that is the Copyright Act 102(b) systems process and procedure bar, the idea-expression merger doctrine, and the sense of fair doctrine, all of which, in any case, are inapplicable, as we briefed.

Your Honor, there are two types of incorporation by reference defenses that we have here, one which was in their answer, the other one which was not, one which says, immediately upon being incorporation by reference, it becomes a fact. That was raised in their answer. We don't agree with that, and that's what the Court's going to decide.

They're also saying that, by its very nature, these are all saying the same thing, these three defenses raised for the first time in their briefing, that it either is a system or process or procedure, it's an idea or expression, or it is scènes à faire.

Your Honor, in each defense, there is no proof by expert testimony what is the idea, what is the expression, what is the system, and as a matter of fact, Your Honor, in our very standards, it says at the beginning, "evaluating the acceptability of a test or test application does not rest on the literal satisfaction of every standard in this document."

THE COURT: You have to slow down again. We all speed up when we read.

MR. HUDIS: You're right. Okay.

"The acceptability cannot be determined by using a

checklist." This is at page 4 of our introduction of the standards, which is in evidence.

"When testing an issue in legal proceedings and other venues, witness testimony, it is essential that professional judgment be based on the accepted corpus of knowledge in determining the relevance of particular standards in a given situation. The intent of the standards is to offer guidance for such judgments."

THE COURT: But even without that preamble, Congress was aware of the potential issue that materials incorporated by reference posed when it crafted § 105. Ten years before then, it had given federal agencies the authority to incorporate private works, and it expressly stated that they would not lose copyright protection. So I'm not even sure that we need to go any further than that.

MR. HUDIS: We would agree with you, Your Honor.

THE COURT: I guess that question is more appropriately posed to defendants.

MR. HUDIS: Yes. So, Your Honor, there's also other defenses that were raised. And by the way, none of these were briefed whatsoever. They should just be dismissed out of hand -- just looking for it. Unclean hands, copyright misuse, and waiver and estoppel. We all -- the plaintiffs move for summary judgment on that. Nothing was briefed by Public.Resource.

All right. So, Your Honor, I think I am just about out of

time. Unless Your Honor has any further questions, I will save 1 2 my remarks for the rest of the segments. 3 THE COURT: Thank you, Mr. Hudis. MR. HUDIS: Thank you, Your Honor. 4 5 THE COURT: All right. Whose going to -- defendants, you have 45 minutes, obviously. Are you going to break it up or 6 7 one person is going to do the duration? 8 MS. MCSHERRY: We're going to break it up, Your Honor. 9 THE COURT: All right. 10 MS. MCSHERRY: I think we have 50 minutes, I hope. 11 Perhaps we won't need it. 12 THE COURT: If says 45, but if you need to go to 50, 13 I think we're okay. 14 MS. MCSHERRY: Okav. 15 THE COURT: Yes. 16 MS. MCSHERRY: I'll try to keep my remarks as brief as 17 possible. I, like everyone else, is very conscious of how much 18 paper you've had to read. So I'm going to start with something surprising, which is that, for once, I agree with my colleague, 19 20 opposing counsel, Kelly Klaus. This is a straightforward case. 21 We think it's straightforward in a slightly different way, 22 however. There are a lot of claims and defenses in this case, 23 but I think it does boil down to one core issue, which is that 24 the documents at issue here have been incorporated into law. 25 That's why we're here, in essence.

THE COURT: Well, let's start with the last question

I asked Mr. Hudis about. Hasn't Congress already ruled on this
issue? And if copyright protection is going to be stripped from
standards such as the one at issue here, isn't that something
for Congress to decide to do and not this court? It does seem
to be a matter of what the legislature wants. Copyright is not
for me to -- you know, I can't legislate copyright.

MS. MCSHERRY: Sure. And I wouldn't ask you to.

Let me take you back, if you would indulge me. I think we need to take this back to first principles a little bit before we decide what Congress is even allowed to do. We know what Congress legislated against was a background of 200 years of unbroken law that says that the law is not copyrighted. That much I think is not controversial.

We have cases talking about opinions, cases talking about statutes, cases talking about regulations. In case after case, every court that's looked at his has said that the law is outside of copyright, and there's a reason for that: because the public has a fundamental due process and First Amendment right to access the law and to talk about the law, and those rights are sort of fundamental to self-government.

THE COURT: But by what standard are you asking that I judge that the standards have enough creative expression to warrant copyright protection? What standard should I apply if deciding that?

MS. MCSHERRY: Well, I would suggest that you look to the BOCA case and you look to the Veeck case and look to the reasoning in both of those cases, and they looked at this issue in two different ways.

First they looked at the tradition of case law that they had before them and came to the conclusion that, due to due process considerations in particular, the law was in the public domain. So that was the first part of the decisions in those cases.

And to be clear, the <u>BOCA</u> case, what the <u>BOCA</u> case was doing was rejecting a preliminary injunction. But in the course of that -- and then it remanded. But in the course of its rejection, it explained its reasons why it thought that the district court had got it wrong in holding that there was a possibility of success on the merits with respect to the copyrightability of codes.

So it's a really -- and I urge you to look to that case, because it's a very detailed explication of the tradition of case law that you also get in the <u>Veeck</u> case. But <u>BOCA</u> is earlier, and it's really one of the first cases to look at the problem of building codes and how we're going to look at them.

I think it's also important to understand that all of the cases that have looked at this have looked at this one core problem, which is that we have a conflict between the exclusive rights that are granted to a copyright holder and our

constitutional rights to share the law and access the law.

So the only place it got strange is, you know, we have this particular conundrum where we have this one area of law that operates a little bit differently because -- and it's really an artifact of history. The Code of Federal Regulations was getting cumbersome. Yes.

THE COURT: I just want to clarify something on the BOCA case that your mentioned, because you said that the district court granted the request for preliminary injunction. But when the First Circuit reversed that decision, it didn't do so based on the merits.

MS. MCSHERRY: What it did is it remanded for further discussion.

THE COURT: Right.

MS. MCSHERRY: But it also spent quite a bit of time explaining why it thought the district court had got it wrong.

So it seems to me that when we talk about a circuit split, we actually have a more substantial circuit split. It's not just Veeck versus Practice Management.

We have <u>Veeck</u> and <u>BOCA</u>, and then, of course, we have the long tradition of cases that precede that. But these are the cases that most directly address our issue here, which is what happens when you've got standards that are incorporated into binding regulations and whether they're an exception to what is otherwise very clearly the rule.

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THE COURT: But isn't your case made more difficult by the fact that you're not really asking -- this is more of a case of a matter of ease of access. The codes and the standards at issue here are accessible without -- you can look at them. You can read them. You can go make a copy of them at your public library if you need to if you don't have \$22 to buy them.

What you're asking for is to make them simply more easily accessible; right? It's not that they're not available; it's that they're not available as easily as you'd like them to be available; right?

MS. MCSHERRY: Well, my client would certainly like to make them more accessible, but that's actually sort of a second point. The prior point is that if they are law, then of course we should make them more accessible as technology makes that possible. That's a wonderful thing. But either way, they're in the public domain.

THE COURT: Well, Congress considered this when it declared that simply by being incorporated, works didn't lose copyright protection, and one of the reasons is because of the public policy behind the creation of such standards, which is they want organizations to continue to promulgate such standards because they're for the public good.

If they rob them of copyright protection, then there is no incentive to continue to promulgate these standards, and that was a factor that Congress took into consideration when it

declared that simply being incorporated by a reference didn't strip a work of its copyright protection. So I don't think the jump is as easy as you make it.

You know, simply because it's been incorporated by a reference doesn't make it the law. It's been incorporated into certain laws, maybe, but the leap isn't quite that easy. And I guess that's where my concern is. What is it about these standards that you think make them the law?

MS. MCSHERRY: Well, there's a couple things that I think make them the law. If you look at the IBR Handbook, for example, and you look to the National Archives website, which we've submitted to you, and in many, many other places there's an agreement that these standards, once incorporated by reference, have the force and effect of law.

THE COURT: And? In other words, one key focus of the Ninth Circuit was whether there was evidence that individuals had been denied accesses to incorporated works. Have you put forth any evidence that anybody has been denied access, or are you saying that's irrelevant?

MS. MCSHERRY: I actually don't think it's irrelevant. I think it's an important thing that distinguishes this case from Practice Management, because you're quite right. Practice Management says there's no realistic threat here of access to law, and if there were, that would raise due process and fair use issues.

THE COURT: And in <u>BOCA</u>, similarly, the government, the local government, anybody who wanted to see the building codes had to go buy a \$22, or whatever it was, copy of the codes. That's not the case here. There is not just one place -- you don't just have to have money to get access to these standards, and that's another key distinction between this case and BOCA.

MS. MCSHERRY: So I think that the core question is what does copyright grant in terms of how you can condition access. So what we know is that, for example, one of the plaintiffs, the AERA plaintiffs, took the 1999 standards off the market altogether, until it came up in a deposition and they made them available again.

The reading rooms that exist, you can only access them subject to after you sign a contract and give over your information, so it's subject to a lot of restrictions. And that's what happens when you allow folks to have a copyright in the law. What a copyright gives you, in any document, is a right to control and limit and restrict access, and that's the fundamental contradiction that --

THE COURT: But in the case of these standards, it's not just that -- there's only a certain amount of control that plaintiffs have. Once they're in the Office of Federal -- the standards have to be available for viewing through the Office of the Federal Register; right? Plaintiffs can't just say, you

have to give us money to see these or you don't get them. There are other ways to get them.

MS. MCSHERRY: So what the plaintiffs -- what they're obligated to do currently is to simply deposit a couple of copies. So if you don't have the means to travel to Washington, D.C., and make a copy of the standards --

THE COURT: Or go to a library?

MS. MCSHERRY: Or if it happens to be in your local library, maybe it doesn't. And also, if you are print disabled, you're going to have a harder time getting access to these standards. And again, that's exactly what copyright confers. It's that statutory monopoly that lets you do that, and all of those restrictions are improper because they conflict with our constitutional due process and First Amendment rights.

THE COURT: When Congress passed a National Technology
Transfer and Advancement Act, it surely knew that the standards
directed agencies to incorporate reference were copyrighted.

Since the copyright protections are also statutory, wouldn't
Congress have explicitly indicated that it was expanding the
type of government works that cannot be copyrighted if it wanted
to do that?

MS. MCSHERRY: Well, I think that Congress didn't need to do that, for two different reasons. One is because we already had -- well, two things. One is statutory right can never trump a constitutional right. So we'll take that as a

given. But secondly, the Copyright Act actually contains carve-outs --

THE COURT: Right.

MS. MCSHERRY: -- for the law, the merger doctrine and 102(b), which both reflect this idea of the idea-expression dichotomy. And I would point you to a case that came later, but if you look to the case of <u>Golan v. Holder</u>, that's a Supreme Court case, and one of the things that that case says is when you have a tension between copyright and the First Amendment, we have certain doctrines that help resolve that tension. One of those is the idea-expression dichotomy. The other is fair use. And I would suggest to you that that's exactly what the <u>Veeck</u> court was up to.

It recognized it had a constitutional tension, and it looked to merger, it looked to 102(b), to resolve that tension. The plaintiffs in this case talk a lot about constitutional avoidance, but I would submit to you that the <u>Veeck</u> approach and the <u>BOCA</u> approach are actually what gets you out of the Constitutional conundrum that you might otherwise have.

THE COURT: You're asking this Court to balance the policy goal of unrestricted access to privately authored materials with a policy goal of providing continued incentives to private organizations to continue developing standards.

Isn't that kind of balancing -- didn't Congress already do that when it passed the Copyright Act and didn't list

incorporated by reference works among those that cannot have copyright protection under § 105?

MS. MCSHERRY: Well, again, I would suggest to Your Honor that Congress didn't think it had to because it already had these carve-outs for the law, and it was legislating against 200 years of case law, saying that the law was out of copyright. So they didn't need to reach this.

The other thing that I would suggest is I do think this issue of incentives is quite important, and the plaintiffs talk a lot about this wonderful public-private partnership. And I don't disagree that there is a powerful partnership that happens here, but I think that it's false to suggest that no incentives will exist if the plaintiffs can't claim a copyright in works that have been incorporated into law. I think, to the contrary, they have tremendous incentives already.

The fact that their documents are incorporated into law is very beneficial to them. They use it as a marketing tool because there's a -- do I have... excuse me just a moment.

I'll share with you just one example, if I may. This is an e-mail that NFPA sent out. It's an exhibit to our motion to strike, and it says, "Be confident that your electrical work complies with California law." So they know that the NEC, the National Electrical Code, has been incorporated into law, and they use this as a marketing tool.

This is reflected also in the fact that when they write,

the NEC Style Manual specifically advises the folks who are working with it on how to write code-compliant regulations. They know their works are going to be incorporated into law. They benefit from their works being incorporated into law because it's a basis of other marketing.

They also benefit because, as they said, and there's a lot of testimony about this, they want their works incorporated into law because that makes them mandatory, and they think that makes the world more safe. They may very well be right.

THE COURT: The Fifth Circuit in <u>Veeck</u> said that, unlike model codes that are wholly adopted into law and impose legal obligations, these incorporated standards -- and I guess that's where the plaintiffs assert that they differ from <u>Veeck</u> -- these incorporated standards are only required to be consulted or used in the course of fulfilling existing legal obligations. They're not binding law.

So isn't that what the cases here -- I mean, <u>Veeck</u> drew that distinction, and don't plaintiffs fall on the other side of that distinction? In other words, the standards at issue here have been incorporated, but they themselves don't -- in other words, plaintiffs can't send out e-mails saying if you don't follow our codes or our standards, you're falling afoul of the law. They can only say to the extent they're being -- they're not like building codes or model penal codes or commercial codes; right?

MS. MCSHERRY: I would disagree with you, Your Honor. If I build a building and it doesn't comply with the National Electrical Code, I'm going to face penalties. If I don't comply with a national fire safety code -- the various ones, there are many -- I'm going to face penalties. But also, if I'm a parent and I want to know if the school that my child goes to is complying with fire safety regulations, I want to know what those fire safety regulations are because it's supposed to be built to that code. That's what incorporation by reference means. It means it has the force and effect of the law.

THE COURT: Once it's incorporated.

MS. MCSHERRY: Once it's incorporated. That's correct. One other thing I'd like to speak to is this issue of Veeck and intent. So, first of all, I'd like to just clarify that the Veeck holding was based on two separate grounds.

The first part of the <u>Veeck</u> holding, the <u>Veeck</u> court looks at the <u>Banks</u> cases and concludes that the due process considerations there apply with respect to model codes as well.

But the issue of intent. So the <u>Veeck</u> court's merger analysis does not depend on intent. The <u>Veeck</u> court's merger analysis depends on its conclusion that, once incorporated by reference into law, the expression and the idea merge. There is no other way to describe what you have to comply with. Just like the Constitution, just like the tax code, the Code of Federal Regulations works the same way.

THE COURT: The standards here that are incorporated by reference provide guidelines and procedures in some of them that individuals or entities have to use or reference in fulfillment of their legal obligations under federal regulations. But again, and I think this is a significant difference, there's no evidence that anyone here has been denied access to the standards. What you're arguing is that people should have better access to the standards. That wasn't the case in Veeck, was it?

MS. MCSHERRY: So what I'm arguing is that the law is not copyrightable, and, therefore, as technology develops, we can make access better and better and better. Access comes second. Access is important, but it is not the only thing.

THE COURT: Some of the standards that have been presented to me, for example, ASTM, the 86-07, which is at page 107 and 6, include what a law review article refers to as secondary references where to fully comply with the standard you also have to comply with a list of other standards. So what's your position on whether these secondarily referenced standards -- have those also lost copyright protection?

MS. MCSHERRY: So I think what --

THE COURT: Even if they're incorporated into the incorporated standard or they're included in the incorporated standard?

MS. MCSHERRY: Where does it end?

THE COURT: Yeah.

MS. MCSHERRY: So I think where it ends is I would go back to the CFR, to the Code of Federal Regulations, and ask what has explicitly incorporated there, which is what we're presented with here.

Now, if there's further references on top of that that aren't explicitly incorporated, I think we might understand that differently, and in any event, my client doesn't publish those. He's trying to publish and create a sort of grand, unified CFR, because what we have right now is a very disjointed Code of Federal Regulations where we have sort of one code of regulations that's online that you can see. But then it refers out to hundreds of other standards that you then have to separately consult if you want to understand what the law is. That's the core of our problem.

I'd like to talk a few minutes about -- well, I think I want to answer a question that I think you were asking earlier about Veeck's focus, also on intent, and that building codes, the model codes in that case, were intended to be created into law. I think I've already referred to this, but I would say this again. There's ample evidence in the record that the standards organizations know very well and very much want their standards to be incorporated into law.

THE COURT: And? I mean, of course. If you promulgate standards and you sell them, isn't it better for you

if your standards are promulgated into law because more people will want to buy them? Does that rob them of copyright protection, the fact that they hope that some governing bodies or some local governments or federal governments will incorporate their standards? Doesn't that mean they've been successful?

MS. MCSHERRY: Well, I think what it just speaks to is this question that I think the plaintiffs have tried to suggest, that <u>Veeck</u> turns on the intent of the creator, and I'm just simply trying to answer that question --

THE COURT: And their intent is?

MS. MCSHERRY: Their intent is to have them made into law, and that's fine. Again, I have no quarrel with that, and I think having stuff being incorporated into law is a tremendous marketing tool. But it also helps make us all safer. We don't quarrel with that either.

What we quarrel with is the proposition that once one has accomplished that goal of incorporation into the law, somehow you still get to control and restrict access forever. We have a plaintiff, again, who took one of the standards off the market altogether. And the reading rooms that exist, they exist now. They may or may not exist tomorrow.

THE COURT: But isn't the solution to that issue the responsibility of Congress? I mean, if Congress wanted to strip materials incorporated by reference of all copyright protection, they could do so very easily and very clearly. And your argument,

well, they didn't need to do that in this case is -- you know, nobody wants to try to figure out what's in the mind of Congress when they do something, but when they have the power to enact or to declare what's covered by a copyright or not, they do so.

The fact that they explicitly left works incorporated by reference with copyright protection means that you want me to now say, well, Congress, I know you said that they have copyright protection, but, actually, under these circumstances, they don't. And isn't that action one that's really meant for the legislature?

MS. MCSHERRY: I don't think so, Your Honor. For one thing, I don't think that Congress can make an unconstitutional bargain, and so if there are, as we believe, the fundamental due process and free speech considerations in play here, Congress can't write a statute --

THE COURT: Copyright protection comes from the Constitution as well. I mean --

MS. MCSHERRY: Copyright protection is -- sorry.

THE COURT: It is of constitutional dimension, and therefore -- if we're talking about what the framers wanted in district court, we're in trouble. One could argue that copyright, having derived from the Constitution, that Congress is well aware of what it can do and not within the Constitution even in the face of the Due Process Clause.

MS. MCSHERRY: I completely agree with you.

THE COURT: Is there a case you can cite to me where a court has done what you're asking me to do where the standards were available? Not where the standards had to be purchased, but where someone without funds could access the standards.

MS. MCSHERRY: So, actually, I think in the <u>Veeck</u> case, if you wanted to go get hold of them and you wanted to go to this little town, the person who posted the standards online was able to acquire them. So you can get hold of the standards. But again, I want to reemphasize that this case does not turn simply on accessibility. That's just a benefit of it.

THE COURT: Right. Because you're saying that the standards were already basically not capable of being copyrighted once they were incorporated by reference.

MS. MCSHERRY: That's correct. And, Your Honor, I would say to your earlier question, of course copyright derives from the Constitution as well. But nonetheless, it's very clear that copyright is a statutory right, and statutory rights don't trump constitutional rights.

THE COURT: Can you cite me a case where a court has said that regardless of their accessibility, once a standard has been incorporated by reference into a law, it loses copyright protection?

MS. MCSHERRY: I think that's exactly what the <u>Veeck</u> case is saying. I think that's what that case is saying, and I think it's what the <u>BOCA</u> case is saying. And they're saying it

against a background of hundreds of years of case law.

I'm mindful of my time, and I want to make sure I leave time for the remaining issues, so I just want to touch on a couple of other issues.

One is with <u>Practice Management</u>. Again, <u>Practice Management</u> said there was no realistic threat of access. I think we do have that here. I don't think the case turns on that, but it does acknowledge that if there were such a threat, they would be more concerned about due process. But that evidence is simply not before the Court.

The other thing that <u>Practice Management</u> was worried about and <u>CCC</u> was worried about is depriving the SDOs of incentives, and as I think we've discussed, there are plenty of incentives that would still exist.

The final thing I want to speak to is the issue of takings, because there's been sort of a lot of hand-waving around about maybe creating a takings problem.

THE COURT: Well, I want to ask you, what about -- in its Notice of Proposed Rulemaking, OFR relied on your argument -- well, it addressed your argument, and it ultimately rejected a proposal to require free online access to standards in its "reasonably available" determination.

It said, "If we required that all materials IBR'd into CFR be available for free, that requirement would compromise the ability of regulators to rely on voluntary consensus standards,

possibly requiring them to create their own standards which is contrary to the NTTAA and the OMB Circular A-119."

Doesn't that indicate a congressional intent to continue to give copyright protection for standards incorporated by reference?

MS. MCSHERRY: I think the OFR came to that conclusion because the SDOs came and said the exact same thing they're saying here, which is we'll take our toys and go home if we're not allowed to have copyright protection.

THE COURT: But isn't that factor perfectly reasonable for Congress to consider? In other words, the Congress can say, look, if we strip these standards of copyright protection, there's not going to be any more of this voluntary consensus standard development, and we're going to have to -- it's going to be a problem for the government. So, in return for that, we're going to allow them to continue to keep their copyright protection. Isn't that something that Congress is allowed to do?

MS. MCSHERRY: Congress could do that, but I don't think that's actually what Congress did.

Now, what the CFR said, it went through a lot of the arguments, and it said we think it's beyond our authority to do what the petitioners, including my client but not just my client, want us to do. We think it's beyond our authority to interpret reasonable availability in the way you want to.

We think that it will cause problems for the agencies in terms of monitoring compliance. So they had various concerns, but those concerns don't apply here, because what we have here is my client who's willing to make these standards available right now, very easily, and it doesn't depend on any agency action whatsoever.

Just two final points. Again, with respect to the takings question, what I would like to say about that is, in addition to the fact that I don't think it's a credible concern given the tremendous benefits of incorporation by reference, aside from the ability to sell the standards -- which, by the way, most of the standards aren't much used anymore anyway except for as law.

But the other thing that I think we can say with respect to takings is that essentially that's a different process. In the Veeck case, in the wake of the Veeck case, we didn't see a takings claim, and if the standards development organizations want to try to bring a takings claim, which I think, again, is unlikely, if they were to bring it, that's a whole separate set of facts to present to the court.

THE COURT: Let me ask you a question regarding the merger analysis.

MS. MCSHERRY: Sure.

THE COURT: Could I find that the standards lost copyright protection under the merger doctrine but not find that they've lost protection by becoming law? Could I do both those

things?

MS. MCSHERRY: I think that -- so the -- you mean once they've been incorporated by reference?

THE COURT: Right. In other words, could I find that they retain their protection by becoming the law, but they lose protection under the merger doctrine?

MS. MCSHERRY: I think that you have to say that they lose protection under the merger doctrine because they become ideas, and the idea and the expression merge. Essentially, they become facts.

THE COURT: Okay. Is your merger approach a separate theory or just a subpart of your public domain theory? Because it wasn't clear to me.

MS. MCSHERRY: Okay. I tend to think they go together. The way that I conceive of them is that the first is really I think the way the <u>Veeck</u> court tried to conceive of it, which is first we have our due process concerns. And following that case law, we have to say that anything that's been incorporated into law, made regulation, is out of copyright; and so Veeck could make a copy of the law -- and the court stresses that at 800 -- could make a copy of the law under <u>Banks</u> and related cases.

But then the second portion of the analysis is to then look to the Copyright Act and see if there's a way to reconcile that fact with what already exists in the Copyright Act. So the

<u>Veeck</u> court turns to the merger doctrine and says, in addition, even if -- the quote is, even if <u>Banks</u> fails, I can still look to merger to find that these model codes have been incorporated by reference into law, and therefore the idea and expression have merged. They're facts like the tax code, like the Constitution.

If you don't have further questions -- sorry. You do.

THE COURT: Well, the scènes à faire doctrine, I have to confess I'm not quite sure how it's applicable here. Are you arguing that if somebody tried to write their own standards on the exact topic as one of the standards here, they would still have to be identical down to the word choice and the punctuation? Is that my understanding? I was a little confused by your argument on this.

MS. MCSHERRY: So that argument in particular goes to the copyrightability of the standards as such, and our argument is that if you look at how they're created, they're very much shaped by external factors that are external to the sort of creativity of anyone involved in drafting them.

THE COURT: Okay. All right.

MS. MCSHERRY: Okay. Thank you, Your Honor.

THE COURT: Thank you.

Oh, I'm sorry. My court reporter needs a break. He's been going for -- and we're running behind. We just keep plowing along.

1 (Recess from 10:44 a.m. to 10:54 a.m.) 2 MR. BRIDGES: Good morning, Your Honor. 3 THE COURT: Good morning. MR. BRIDGES: I'm Andrew Bridges, also representing 4 5 Public.Resource. 6 THE COURT: Good morning. 7 MR. BRIDGES: And I will address fair-use issues, 8 which are vitally important to the case. Before I get to my statements that I'd like to make --9 10 THE COURT: Oh, and I have pushed my meeting to 1:00, 11 which means we're only five minutes behind instead of half an 12 hour or something. 13 MR. BRIDGES: Thank you, Your Honor. 14 Before I get to my own point, I wanted to address something 15 that Mr. Klaus said on the other side: No case in the history 16 of fair use has endorsed an entire work being made available 17 widely for download or distribution. 18

Well, I'd like to call the Court's attention to a number of cases that did exactly that. Important cases. Cases from various United States Courts of Appeal.

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I refer to the Court to <u>Nuñez v. Caribbean International</u>,

First Circuit. Full copies of original pictures of a model

were widely disseminated by a newspaper when it became

newsworthy that this model, who had some racy photos, had become

Miss Universe Puerto Rico. The First Circuit found fair use

from that widespread publication of the full photos.

The Second Circuit, in <u>Swatch Group v. Bloomberg</u>, found fair use the widespread online dissemination of materials from investor conferences that Swatch Group claimed a copyright in.

THE COURT: But the <u>Swatch</u> case in particular, that was the case where the conference call was closed, and without the dissemination of the materials, the materials would not have otherwise have been accessible, the information.

MR. BRIDGES: That's a different point, Your Honor. What Mr. Klaus said is there is no point in the history of fair use where an entire work was disseminated broadly to the public. His point was an entire work plus public dissemination. It wasn't about the nature of the original work or the circumstances of the original work.

But to address your issue, the Ninth Circuit in

Hustler v. Moral Majority, where Larry Flint had basically sent

up Jerry Falwell in Hustler magazine, and Moral Majority, only

bleeping out some obscene or offensive words, disseminated

widely for fundraising purposes the entire item featuring

Mr. Falwell.

Righthaven v. Jama. Now, I've given you appellate cases, but there's also an important case out of the District of Nevada, 2011. Righthaven v. Jama found fair use in the widespread public dissemination of an entire article from the Las Vegas newspaper.

So the notion that fair use doesn't allow widespread dissemination of an entire work is simply wrong, and Mr. Klaus referred to the HathiTrust decision in the Second Circuit because that case does talk about certain security features that HathiTrust imposed. But that's not necessary. That was incidental to that one decision, and it's wrong to ignore all of these decisions that do allow entire works broadly disseminated.

THE COURT: And that may be, but how is that germane to this discussion here? In this case, there's no evidence that has been proffered that the standards at issue weren't otherwise available. I can definitely see a fair-use argument being made for a situation in which, absent the fair use of the material, the information would not otherwise be accessible.

MR. BRIDGES: Your Honor, whether they are otherwise available actually doesn't make a defense to fair use at all. It really doesn't. And I'll go through the standards. I just wanted to address the cases --

THE COURT: So is it your position that -- where's the line drawn? I can -- you know, if there's a book coming out, the latest *Harry Potter* book is coming out and it's copyrighted, can you download the entire book and make it available to the public? No.

MR. BRIDGES: Likely, no. And that's nothing close to our argument. I think it might be helpful if I go through the factors. I just wanted to rebut the point that Mr. Klaus had

made that there had been no case in the history of fair use about entire works being disseminated.

THE COURT: That's less important to me. All right.

MR. BRIDGES: So let me just explain. First of all,

I think the parties agree that fair use is amenable to summary judgment, and we have summary judgment in Nuñez and Authors

Guild v. Google. It's important to understand that fair use is outside the statutory monopoly of copyright.

Section 106 gives the rights of the copyright author, and the section starts with the wording, "Subject to § 107." That's fair use. Section 107 states fair use.

It says, "Notwithstanding the provisions of § 106, fair use is not an infringement of copyright." There's a boundary zone between the rights of the author and fair use. Fair use, therefore, takes nothing away from a copyright holder because the rights of a copyright holder don't extend into fair use anyway.

THE COURT: How is downloading a set of copyrighted standards in their entirety and placing them on the Internet for free fair use under the definition of fair use as I have it?

MR. BRIDGES: Well, Your Honor, to begin with, let's talk about the structure of fair use in the statute. The statute says there are four factors to be taken into account; and it specifies the factors, and I will go through them. Campbell v. Acuff-Rose also explains that the task of a

court is to analyze all four of those factors in light of the constitutional purpose of copyright, which is to promote the progress of science in the useful arts.

So let's go through those factors, and I will say this.

You've heard about some constitutional issues. As the Supreme

Court has said, fair use as a doctrine brings First Amendment

considerations into the Copyright Act. It has built-in First

Amendment accommodations.

So the first nonexclusive statutory factor -- let me back up. Section 107 gives the four factors. It also gives several examples of paradigmatic fair use in the introduction to the section. It says, "Fair use, including" and it has several examples, "is not an infringement." And then it gives the factors.

The first factor is the purpose and character of the use.

This is the defendant's purpose and character of the use, and the purpose and character of Public.Resource's use is for a very, very important public benefit. It is to report the law.

It says what the law is. When you saw that certificate that Public.Resource distributes, that is underscoring -- it's making a political point. It says, This is law.

THE COURT: But the point of the matter is, this law as you call it, these standards, are available in libraries.

They're available in the Office of the Federal Register.

They're available in reading-room online sites. What you're

doing is making the standards available for downloading by someone who, for example, could download the standards and sell them; right?

MR. BRIDGES: That is not the purpose.

THE COURT: Right. You have purpose, and then you have reality. And Congress decided that, and the framers -- and we're back to the framers -- decided that copyright existed to give the benefits of ownership to people who created material so that people would continue to create material.

Congress decided not to strip copyright protection for all material that was referenced by law, for that same reason, because, otherwise, people would stop promulgating these standards or people would stop promulgating whatever it was that was being incorporated by reference.

But what you're saying is, because our purpose is noble and good, then it's fair use. The problem is, your purpose may be noble and good, but despite that, you are stripping the creators, the owners of the copyrighted material, of commercial use of their product.

MR. BRIDGES: Your Honor, the Supreme Court did exactly that. It incorporated the full lyrics of "Pretty Woman" in the opinion of <u>Campbell v. Acuff-Rose</u>, and if my purpose is to distribute copies of that opinion and some people use it to get access to the lyrics of that song, well, that wasn't my purpose. It's not chargeable to me. But the Supreme Court put

the full lyrics in its opinion, and I'm allowed to have my purpose.

THE COURT: But the Supreme Court, somewhere in there there was an opinion. The lyrics of the song were part of the opinion, but the purpose of that publication of the lyrics was because they were involved in a Supreme Court opinion. You're not doing anything but lifting these standards wholesale and putting them on a website.

MR. BRIDGES: Your Honor, that comes to the third factor of fair use, and I will go there. Well, actually, the third factor, as I think <u>Campbell</u> says and as <u>HathiTrust</u> says, the third factor on amount and substantiality of use depends on the first factor, what the purpose is.

The third factor, the amount, depends on the purpose. And what's the purpose here? It's to report the law. That's where all the focus has been. The purpose of the defendant is also to make the law amenable to research and scholarship.

One can do textual analysis, data analysis on these that is not available in any other way. That's why these were reformatted into HTML. They are word searchable by the public in a way that the reading rooms can't be done. The reading rooms Your Honor, they've got a document that basically talks about how they're making the reading rooms inconvenient. That's their purpose, is to make it inconvenient so that they can sell it.

Public.Resource's purpose is to make the law available to

the public, and there is no other way to make the law available to the public than by presenting the law itself. It is a factor. It goes to the merger point Your Honor made earlier.

When something becomes the law, that text is now a fact. It is the law. So Public.Resource is getting these re-keyed so that they are text searchable and so that they are accessible to the blind. It wasn't the sole purpose by any means, but it's something that the plaintiffs haven't done because of what the defendant has done.

THE COURT: Public.Resource started doing that after this lawsuit was filed, didn't it?

MR. BRIDGES: No. I believe it was done beforehand, Your Honor, and it's been part of the process. So the purpose is to facilitate research and scholarship. The purpose is to foster inclusive access for persons to this.

Now, the purpose is also noncommercial. Public.Resource is not trying to go into competition with the plaintiffs.

Remember that the only standards that Public.Resource has acted on are standards that have become law. This is not about competing with the thousands of standards that they do. This is about 250 standards, roughly.

Commerciality does enter into the first factor of purpose and character here, and <u>Campbell v. Acuff-Rose</u>, that was commercial. The Supreme Court endorsed it. <u>Swatch Group v. Bloomberg</u> was highly commercial. The Second Circuit endorsed

it. <u>Nuñez v. Caribbean International</u>, highly commercial. The First Circuit endorsed it.

I'd like to go to another important aspect of the purpose and character of the use, and that's the transformative use.

What's important here is that transformative use means a new and different use or purpose. It does not mean that the work has to be different. In all the cases I've been discussing up to now, there was no change in the work itself, but the original work was used for a new and different purpose.

For example, there's a Fourth Circuit case, <u>Bond v. Blum</u>, where one party in a child custody case took an entire autobiographical manuscript of one of the parties and put it before the Court. It was a different purpose because that was a fact.

Now, here's an interesting question, Your Honor.

I think the other side has skirted the issue. Let's match our purpose, Public.Resource's purpose, to the plaintiffs' purpose in creating their standards. Was the plaintiffs' purpose to write law? If their purpose was to write law, then we have a similarity of purpose, and if their purpose was to write law, then they're falling into deeper and deeper Veeck and BOCA problems.

But if, as they say, oh, but we had all these purposes that had nothing to do with the law, we had best-practices purposes, we had contractor purposes, then the law purposes of

Public.Resource are very different, and that's an important point here. They are not competing. These purposes are very, very different.

THE COURT: What's the line between transformative and not transformative here? I mean, if you had converted the hard-copy standards to a searchable PDF but had only posted on your website that it was available for free upon request, would that have been transformative?

MR. BRIDGES: Your Honor, it's transformative because it is for a different purpose and a different use.

The conditions of that use don't affect the issue. It was a different purpose, a different use.

THE COURT: If the PDF versions that plaintiffs sold were also searchable -- in other words, if plaintiffs sold a searchable PDF version, is the only transformative aspect of your posted PDF standards the cost, that it's free?

MR. BRIDGES: No, Your Honor. I have to say very clearly: different use, different purpose to make the law available.

THE COURT: I understand that. I understand that.

I'm asking with regard to the transformative-use issue. Putting aside the purpose, if you said you can get this if you ask for it, or if plaintiff also offered what you're offering but it cost money, isn't the law being reported? It's not just reporting the law that you want to do. You want to do reporting

the law for free; right? Because the law is free.

MR. BRIDGES: Yes. Absolutely.

THE COURT: Right.

MR. BRIDGES: Because we believe that no private party should be exercising a private monopoly over the law, and it is not just about seeing the law; it is about speaking the law. It is about critiquing.

They said critiques can be transformative. Great.

Critiques can be transformative only if you have access to be able to critique them. They're saying you have to pay them to critique them, or you have to maybe go to one or two places in the United States. And by the way, the statistics that AERA gave you about library access --

THE COURT: Right. We're running behind.

MR. BRIDGES: All right, if I can get back. The point is, part of the purpose here is to facilitate public discourse about the law without people having to pay a toll in order to know what the law is or without having to go to Washington,

D.C., to get access or to have to pay them \$49 to know what the law is in order to critique it.

There's a very, very important political point here, that there should not be -- in this public-private partnership that they have discussed, there should not be private dominion over public law.

THE COURT: And there's a very big, white marble

building about two blocks away where you make those political points, not in the district courts.

MR. BRIDGES: I know, Your Honor.

THE COURT: Aren't you just in the wrong forum for that point?

MR. BRIDGES: Absolutely not. This is exactly the right point. This is the right place for the fair-use argument, because Congress set factors precisely for courts to use. It's a flexible doctrine for courts to analyze on a case-by-case basis. That is what § 107 is.

It says, "Here you go, courts. Here's the standard. Have at it." And there is a rich, rich jurisprudence of judge-made, fair-use law that is understood to be the proper dominion of the courts. That's why we're talking about fair use. Your point is a different point about the determination of copyrightability. But when it comes to fair use, courts are the very, very center of that focus.

I need to talk, though, because you are concerned about some of the substitution effect. Actually, before I get there, I want to get to the second factor, and that is the nature of the copyrighted work.

Now, the nature of the copyrighted work, when it is adopted for dissemination by Public.Resource, at this point it is the law. This is not merely -- this is not merely some building best practice. The nature of the work, when it enters into

Public.Resource's world, it is the law. It is the fact of law. So Public.Resource is reporting facts, and these are things that had been publicly disseminated to the public. Okay? That actually weighs in favor of fair use, not against fair use.

Harper & Row, there was no fair use because a private, nonpublic manuscript was purloined. The Mange case was private wedding pictures that were purloined. The fact that they were publicly available weighs in favor of fair use because there's no preemption of the first publication availability. That weighed on the court in Harper & Row.

I must say this, Your Honor: The works that are on PRO's website, Public.Resource's website, almost all of them -- it may be one or three or four out of maybe 250 -- have been superseded for their purposes. They are not the current standards. They are still the law. That's why it matters to Public.Resource.

They are still the law, but they are not their current standards.

So Public.Resource isn't interested in their standards as standards. Public.Resource is interested in the law. So this is a huge point that the second factor, the nature of the copyrighted work, is in this case — they are obsolete or obsolescent standards, by their standards, but the nature of the copyrighted work insofar as Public.Resource is interested in it is because it's still the law.

THE COURT: But once the 2014 standards become incorporated by reference, you're going to want to put those up

as well; right?

MR. BRIDGES: Yes. All the same reasons, and for salutary reasons. It's entirely appropriate. I would also like to discuss -- the third factor is the amount and substantiality of the work compared to the original, yet it does turn on what the purpose is.

Again, at the beginning of my time I gave the Court five or six cases, most of them from circuit courts, where the entire work was used. That doesn't weigh against fair use when the purpose is to present the law as law.

There is no way of saying, well, we'll give you a summary of the law. People don't have to obey a summary. There was one executive -- I've forgotten the company. One prominent executive went to prison for violating a standard that was incorporated by reference. Went to prison. If you're trying to make public what the law is, you have to give the whole thing.

Finally, I do want to talk about the fourth factor, which is the effect of the use on the potential market for or value of the copyrighted work, and this is where I think they are saying, oh, look, we're going to lose business. You're concerned that they're going to lose business.

First of all, this factor focuses on loss to the copyright value, not losses to other values. The factor must focus on the standards at issue in this case. What's interesting is when they use some experts to try to talk about substitutive effect,

for reasons we can just talk about in motions to strike, the experts shot air balls with extraordinary mistakes.

For example, Mr. Geisinger for AERA attributes the decline of sale of standards to Public.Resource, missing the fact that the catastrophic decline that he's looking at began a year, year and a half before Public.Resource ever posted anything.

As a matter of fact, the sale of the standards appeared to go back up towards the end of the time that Public.Resource had it up there. There is no real evidence of the loss. And when they talk about the harm, they talk about loss of control. They don't have real numbers about any substitution effect.

They don't.

THE COURT: Well, are you really arguing that it's not rational to conclude that if their standards are available for free for anyone to download off the Internet that people aren't going to buy them? That's a logical conclusion, isn't it?

MR. BRIDGES: No, Your Honor. It's a speculative conclusion, exactly the sort of speculative conclusion that the Supreme Court rejected in the Sony Betamax case. The argument that, oh, people are going to stop watching live TV and they're going to stop watching movies because of the Betamax, and the Supreme Court expressly rejected that as speculative.

And we have ASTM's president, Mr. Thomas, stating that we have seen no measurable effect from Public.Resource's actions. We have seen no measurable effect, and they have substituted

hypothesis, conjecture.

The point is, what is expanding is access. Yes, there are accesses to these. That's very good, because that means that more people are seeing, reading, speaking, analyzing the law.

More access is a good thing. They have not shown any competent evidence of actual losses, and we have ASTM's president admitting no measurable effect.

Your Honor, I think I'd like to say one --

THE COURT: You need to make it brief.

MR. BRIDGES: -- more thing. That's right.

I would like to come back, however -- we've got the four factors in fair use, and it is the Court's province, emphatically the Court's province on fair use. That's why we have all these fair-use cases. People could have argued in all of those cases that Congress could have adjusted copyright law, but Congress has expressly given the courts authority over fair use because it's an equitable case-by-case doctrine.

But as <u>Campbell v. Acuff-Rose</u> made clear in the Supreme Court, it's the job of the courts to analyze the four factors in light of the constitutional purpose of copyright, which is to promote the progress of science in the useful arts.

To promote the progress of science in the useful arts means, in the case of law, the study of law, the critique of law, and the education about the law, giving full public access to the law and ruling that whatever statutory monopoly they have over

their building standards, they do not have a private monopoly over the law. We have this important carve-out. It's a statutory boundary between the rights of the copyright holder and fair use.

So we ask Your Honor to look at these factors and to understand that this purpose is a laudable and appropriate purpose. The nature of the work is as factual as it could be. It is the law. Your Honor could rule that it is merged; it is fact. You could rule that there's no copyright at all. But fair use allows a pressure valve here. If the Court is uncomfortable ruling that it's not copyrighted, fair use is exactly how to accommodate the concerns on both sides.

Thank you, Your Honor.

MR. HUDIS: Your Honor, we did reserve some time for rebuttal. I will take less than five minutes.

THE COURT: All right.

MR. HUDIS: Your Honor, I'll just take the issues that are of most concern from the presentations from Public.Resource. First, with reference to the <u>BOCA</u> case at page 736, in remanding the case for further argument after reversing the preliminary injunction, the case says, "The rule denying copyright protection to judicial opinions and statutes grew out of a much different set of circumstances than to these technical regulatory codes."

All right. As to our standards being off sale for a time,

as we discussed, Your Honor, they were still available in thousands of libraries, and if one could not get it from one library, there's an inter-lending program between libraries.

Your Honor, Public.Resource is asking this Court to substitute its judgment for the will of Congress. Mr. Bridges spoke about one of the exceptions to copyright. There are a number of exceptions to copyrighting, sections 107 through 121 of the Act, and Congress, through all of this, has not seen fit for a special exception to copyright that Public.Resource now would like to introduce.

As to the external factors in creativity, in their briefs and in responses to our statement of material facts, Public.Resource has already conceded that we have copyrightable content in our book. The HathiTrust case, the central holding of that case was to guard against entire dissemination essential to the court's decision.

Mr. Bridges brings up the fact that HTML and OCR coding were done of the standards. Not in our case. It just went up as a standard graphic PDF.

Now, you asked about the dividing line between what is and what is not transformative. Your Honor, if you could look to the Leval article where all of this transformative language originated, cited by the court in Campbell v. Acuff-Rose, it says the mere repackaging and republishing of the original does not pass that test.

And finally, as to the alleged obsolescence of our standards, Your Honor, those standards are still valuable today for any test that was promulgated between 1999 and 2014, and those standards are still applicable today. They are still on sale today, and what Public.Resource is doing would endanger our income to further promulgate standards in the future.

Thank you, Your Honor.

THE COURT: Thank you, Mr. Hudis. All right.

MR. KLAUS: Thank you, Your Honor.

Mr. Bridges misheard me on fair use, because I did not say there's never been a case in the history of fair use that has not said that the copying of a work -- a work -- would not be fair use.

What I did say was that there's never been a case in the history of fair use that has said setting up an entire business of the repeated copying and distribution of entire works would be fair use. And, in fact, the <u>Authors Guild v. Google</u> and <u>Authors Guild v. HathiTrust</u> case made it clear that would not be acceptable.

Mr. Bridges also said there's no evidence of actual substitution, actual market harm. I would simply give cites to Your Honor to places in the record. Mr. Berry's declaration, paragraphs 11 through 12, which talk about people disseminating entire PDF copies of the works. Mr. Bridges also said that Public.Resource alone makes the works available in HTML or text-

searchable format.

In fact, if you look at Mr. Thomas's declaration at paragraph 44, what he says is that they actually make their standards available in text-searchable format. The difference is -- as does my client, NFPA. The difference is that if somebody wants that, that's a different format that they pay the right for.

Finally, I'd like to go back to Ms. McSherry's point on the Veeck case. Two things to note about it. One is an entire section of that that talks about the difference between model codes and extrinsic standards. I've discussed why I think the "sole purpose" language, which is the qualifier which the Veeck court, which the defendant is relying on, put on to that distinction.

I would also point out that that was in response -- that entire discussion in <u>Veeck</u> was in response to amici filings, not just by anyone, but by my client, by ASHRAE. That was the qualification that the Court put on.

Happy to answer any other questions.

THE COURT: Thank you.

MR. KLAUS: Otherwise, I'll just move on, Your Honor.

THE COURT: Thank you, Mr. Klaus.

All right. And, again, we are still very much behind, so I'm going to ask, let's be as concise as we can. Who's going to argue on behalf of ASTM on ownership?

MR. FEE: Your Honor, I'm Kevin Fee from Morgan Lewis on behalf of ASTM and on behalf of all of the plaintiffs in the ASTM case.

THE COURT: All right. Good morning.

MR. FEE: Your Honor, Ms. McSherry started off the defendant's presentation by saying the core of this case has always been about whether or not incorporation by reference destroys the copyrights on standards written by private organizations, and we agree.

Having said that, plaintiffs understand they have the burden of proving that they own the copyrights in this case, but the defendants have spent over three years trying to concoct arguments about why there are some holes in the ownership here.

THE COURT: Well, let me ask you. Does the registration certificate for the 1999 Annual Book of Standards create the same rebuttable presumption of ownership for D39698 and D1217-93(98) as the registration certificates for those specific standards? And I single those two out because they're different from the others. Are those copyrighted individually? Is that in the record somewhere?

MR. FEE: No, Your Honor. They're part of a compilation registration for the Book of Standards.

THE COURT: Okay.

MR. FEE: And, first of all, I want to note that the reason you're probably asking this question is we didn't have an

opportunity to address this in our briefing. It was raised in the final brief by Public.Resource. But anticipating that you might have that question, I have the answer here for you.

The Book of Standards' collective registration covers all the individual works contained in that collection under a series of cases that have found that where an owner of a collective work also owns the copyright and the constituent parts of that collective work, that the registration for that collective work covers both the collective work and the constituent parts.

Just a couple of citations for that.

There's the <u>Xoom v. Imageline</u> case. That's 323 F.3d 279 from the Fourth Circuit. There's also the <u>Morris v. Business</u>

<u>Concepts</u> case, 259 F.3d 65. That's at page 68 for a pinpoint site, Second Circuit, 2001.

THE COURT: All right.

MR. FEE: So, because the Book of Standards were timely registered within five years of the first publication, then we are entitled to a presumption of ownership and validity with respect to those works as a result of that collective registration.

THE COURT: All right.

MR. FEE: So getting back to where I was a moment ago, we've gone through three years of litigation in this case now, and Public.Resource still has not been able to come forward with any evidence to rebut the presumption of ownership that we're

entitled to from those registrations.

The simple fact is they have no evidence that anybody other than the plaintiffs in this case owns these works, and that's particularly important, I think, Your Honor, because there have been literally thousands of participants who have been involved in the creation of these works. And this litigation has been the subject of a lot of publicity in the standards-development community.

And despite, I'm sure, the efforts by the defendants, everybody's awareness of these issues, not a single person in the thousands and thousands of participants who have ever been involved in the development of standards for these plaintiffs has been identified by the defendant as saying, you know what, I am the owner and exclusive owner of the copyrights of any of those works.

And I think it's also important to note that it isn't good enough for them to poke a hole and then say, oh, you didn't get a perfect assignment from this one person out of the 10 people on this committee.

They can't defend their infringement by saying the plaintiffs in this case only owned 80 percent of the copyright interest of the works in issue. They have to prove that plaintiffs owned literally no copyright interest in the standards at issue in order for them to have a defense based on ownership.

THE COURT: If I didn't find that you were entitled to the presumption on all the standards, have you sufficiently demonstrated a specific author of each of the six standards has assigned their ownership stake to you?

MR. FEE: Well, Your Honor, there's a couple ways we have ownership other than the presumption that arises from this registration. First of all, we submitted evidence from all the plaintiffs in this case that their employees made contributions to these works.

There's no dispute that if they made contributions in the course of their employment, then the plaintiffs in this case would own at least that copyright interest as a result of the work for hire doctrine, and as I pointed out before, as long as we own some ownership interest in the copyrights, that's sufficient for us to prevail in this claim.

In addition, we have also provided evidence related to assignments as well. Maybe the most clear instance of that is the 2014 National Electrical Code. I believe even the defendants don't contest the validity of the ownership of the NFPA with respect to that code, because there's clear documentation that they agreed to be works for hire and that anything that wasn't a works for hire was assigned.

But even with respect to the other works, I know, for example, with respect to ASTM, we identified specific language that were authored by employees of ASHRAE works for hire. And,

in addition, we do have assignments from some of the persons who were involved in the development of those works.

In particular, I have the declarations of a couple of individuals, Mr. Jennings and Mr. Cummings, I believe his name is, who have identified their role in developing certain of these standards.

They've clarified that they understood from the start that those standards were going to be owned exclusively by ASTM, and to the extent there was any complaint about documentation with respect to the assignments, we've confirmed and provided evidence that they did do the click-through assignments that are part of the ASTM renewal of memberships every year which provides that everybody understands that they have assigned all of their copyright interest in any of the works that they were involved in to ASTM.

So, because Public.Resource cannot meet its burden of overcoming the presumption of ownership arising from the registrations, they do spend a fair amount of time trying to argue that they're not entitled to a presumption in the first place. They argue that because there was a mistake, supposedly, in the completion of the copyright registration forms that somehow the presumption goes away.

But as we pointed out in our briefs, the overwhelming amount of case law stands for a proposition that even if there are mistakes in a registration, that does not affect the

plaintiffs' ability to bring the lawsuit or the presumption of validity and ownership that accompany that registration unless two factors are met.

First, the mistake has to be material, and secondly, the mistake has to be made with the intent to defraud the copyright office. The defendants in this case cannot be either of those requirements.

First of all, identifying the works as works made for hire was not a material mistake because it's undeniable that even if we had identified those works as joint works with us being one of the authors, that the copyright registration would have issued. So we cited a brief in our case on that point exactly where a court found that a work made for hire form from the registration was not materially impacted by the fact that it was really not a work made for hire, but the plaintiff still had an ownership interest in that work.

And certainly there's no proof of an intent to defraud the copyright office. In fact, the only evidence with respect to intent on how these forms were filled out was the evidence that ASTM had contacted the copyright office to describe the circumstance and ask the copyright office for guidance as to how to complete these forms. And the copyright office told ASTM that the proper mechanism under these circumstances was to claim a work for hire, so there's neither a material mistake nor an intent to defraud the copyright office.

There is one case, I believe from the Third Circuit, that Public.Resource cites for a proposition that fraudulent intent is not required, but even that case does not stand for that proposition.

The court sort of left open the question of whether intent in the Third Circuit alone is required to eliminate the presumption of validity and ownership, but it did not decide the issue, because it doesn't have to. All the other cases that have been cited, Your Honor, stand for the proposition that they both have to be material mistakes and made with the intent to defraud.

So I think the easiest way to sort of support a factual finding of ownership here, as I mentioned, in addition to the presumption that arises from the registration, is the joint authorship point. A joint work is described or defined in the copyright statute as a work that is prepared by two or more authors with an intention that their contributions be merged into inseparable or interdependent parts of a unitary whole.

In this case, there can be no dispute that all the participants in the standards development organizations understood that these works would be combined into a single standard at the end of the day, and Public.Resource does not argue otherwise. So, under the plain meaning of the language under § 101 of the Copyright Act, that's all that's required for a joint work.

Public.Resource does try to argue that any copyright or any contributions by the plaintiffs' employees in connection with this matter were not copyrightable, but they provide no evidence for that assertion.

There's no description in their brief, for example, as to why the contributions that we've identified that were made by employees with respect to D975 are not protectable or copyrightable. They don't mention any of these standards at all in their briefs, and they have an obligation to overcome the presumption that those are not copyrightable. They just haven't even tried to do so.

Now, Public.Resource also tries to get around the joint authorship issue by relying on Aalmuhammed, a Ninth Circuit case, for the proposition that joint authorship requires more than just an intent of all the authors to combine their contributions into a single unitary work, but it also requires an intention at the time of the creation that the parties understand that they will both jointly own the work. But that is certainly not the law in this circuit, and it is not the law according to the United States Supreme Court.

In the <u>CCNV</u> case, the D.C. Circuit addressed a very similar issue where there is a dispute between two parties who were involved in the creation of a sculpture. Both parties, at some point in time, filed applications to register, so they certainly didn't have a joint understanding that this work was going to be

jointly owned at the time.

The D.C. Circuit described those facts, if they remained to be the same after a remand, to be a textbook example of jointly authored works in which the joint authors co-owned the copyright, because one party basically did the sculpture of the person; the other party did the sculpture of a grate. Everybody knew they were going to be put together in a single unitary work, and that was all that was required for there to be joint authorship.

Now, that case, of course, did go up to the United States Supreme Court as well, and the Supreme Court agreed with the D.C. Circuit's assessment of the parties' rights under those circumstances. It said that the parties would be joint owners if they prepared the work, intending that their contributions be merged into a separate or interdependent whole, and nothing else. There was no discussion about an intent requirement.

Now, I know we're running very short on time, so I'm just going to deal very briefly with assignments. I'm sure when they get up, they're going to tell you somebody didn't sign a form or this language isn't appropriate for this particular form that they're going to show you.

The problem that they have, among many, with respect to those arguments is they have the obligation, in light of their presumption of ownership, to show that every single participant who was involved in creating that work did not sign a form that assigned those works to the plaintiffs in this case. I don't

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know what forms they're going to show you, but in their briefing they certainly have not linked any of the forms that they complained about to any particular works at issue in this case.

For example, they haven't come forward and said, here are the authors of D975; let me show you the assignment forms for all those. None of those people signed the forms that were required to be signed in order to assign ownership.

The bottom line is, with respect to the ownership, there are no magic words with respect to assignment. The intention of all the parties is clear. These plaintiffs have been publishing these works for over a century in some circumstances, always claiming to be the owner of the copyrights. Nobody has ever come forward and said otherwise. Public.Resource has no evidence of anybody ever claiming ownership, and as a result, they just can't meet their burden with respect to any complaints about assignment.

But maybe even more importantly, they don't have the right to raise this argument. The courts have made it clear that you cannot defend your copyright infringement by saying, oh, I infringed a copyright, sure, but it's not the plaintiff's copyright; there's some defect in the assignment that entitles me to copy their works without any consequences.

The courts have said that the point of the statute of frauds, a provision essentially of the Copyright Act that requires assigned writing, is to prevent disputes between

authors or claimed authors about who owns the rights in the works. That is not what we have here. Public.Resource does not claim to be an author in this case, and as a result doesn't have standing to raise this issue.

Courts have -- we've submitted a bunch of cases to Your Honor about this issue that have concluded as I've suggested here, but I think it also makes sense just to think for a second about what this would entail if we're going to do this and allow them to challenge assignments with respect to each of these works.

Bear in mind, we have over 200 works in this case.

Almost all, if not all, these works involve many, many authors.

They would have, I suppose, us have a trial where for each work we say, okay, identify every one of the authors. There may be dozens. For each of those authors, what documents did they sign? For each of those documents that they signed, were they authorized by their employer to sign it? We will be here for years doing trials, and --

THE COURT: No, we won't.

(Laughter)

MR. FEE: I think you got my point.

THE COURT: I got your point.

MR. FEE: So, unless you have any other questions,

Your Honor, that's all I have.

THE COURT: Thank you.

MR. HUDIS: Your Honor, Jonathan Hudis for the AERA plaintiffs. Hopefully, we'll make up some time here, because on ownership we have a very, very simple case. We have one work. Of the 16 joint committee members of the 1999 standards, 13 of them signed nunc pro tunc work made for hire agreements with the sponsoring organizations.

The heirs of two deceased committee members signed posthumous copyright assignments. Those are all attached to Ms. Ernesto's declaration. To Register of Copyrights issued a copyright registration to these standards to AERA in 1999. An ownership of record was corrected by a supplementary copyright registration in the standards to all of the three sponsoring organizations in 2014.

Public.Resource has not submitted any evidence to contest these facts of ownership, and in defendant's summary judgment brief, Public.Resource specifically elected not to move for summary judgment on this issue.

So we have the registration certificates as prima facie evidence of validity and ownership, we have the work made for hire letters, the two assignments, all of which are of record; and as my colleagues from the ASTM case said, the assignee is not required to have been assigned a copyright by all of the co-owners to have standing to sue. We couldn't find one of the 15. Just poof. He just could not be found.

THE COURT: Mr. Hudis, I think that -- I have zero

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minutes under the approximate schedule for arguments on Plaintiffs AERA, but if they're not contesting your ownership --

MR. HUDIS: Well, let's hear from them.

THE COURT: Right. What I want to do is I'll let you get back up if hear that they are contesting your ownership.

MR. HUDIS: But like the ASTM plaintiffs said, they don't have standing to assert any problems with our copyright, even if they wanted to. Thank you, Your Honor.

THE COURT: All right. Why don't we start with the standing issue.

MR. BRIDGES: Thank you, Your Honor. The Supreme Court in Feist said the burden is on the plaintiff to prove ownership of a valid copyright and infringement of the constituent parts of a valid copyright.

THE COURT: But isn't that in a case where there are disputed copyright holders? And what of plaintiffs' argument that you don't have standing to challenge their ownership of the copyrights in this case because you're not alleging that you own a competing copyright?

MR. BRIDGES: Your Honor, the point is, Feist says the plaintiff has the burden of showing ownership in an infringement case. That was an infringement case. The Supreme Court said the plaintiff has the burden of proof of ownership.

Now, they are relying upon a statement in the Copyright Act that says a registration within five years of first publication

is prima facie evidence. Doesn't say that a defendant doesn't have standing. It says it's simply prima facie evidence.

And by the way, speaking about AERA, AERA is now relying on a 2014 registration, because it acknowledges that the 2009 registration was wrong. So the 1999 registration was wrong. So it's not relying on the 1999 registration; it's relying on a 2014 registration. It's not within the five years. No presumption on error.

But coming back to your point, the argument that they're basically making is that there's no standing to challenge standing. Standing is an Article III plaintiff burden. It has to show that it owns something. And, yes, it can have a prima facie case from the statute, but the statute doesn't say somebody accused of infringement can't challenge the first Feist factor. That's a red herring.

There have been some cases that have said that, where I think they are cases where they're saying somebody's a dirty infringer; I'm going to throw the book at them. That seems to be the approach. It's almost like the fugitive disqualification doctrine or something like that. It doesn't play here. Feist made it clear that plaintiff has the burden.

And in every copyright case brought by a U.S. author, there must be a registration. There must be a registration.

Otherwise, you don't get into court. So the argument that a registration denies a defendant the ability to defend against

the first element of Feist makes no sense, Your Honor.

Now I would like to go to the substance here because, frankly, yes, the ownership issues here are a dog's breakfast, Your Honor. They are a complete chaos, and I think it's --

THE COURT: Why isn't it enough for the plaintiffs to demonstrate that they have at least one individual who will sign their authorship rights to the plaintiffs in each of the works at issue?

MR. BRIDGES: That would be enough to give them standing, and we're not saying they don't have standing. But I would like to direct the Court's attention to a case involving one of the plaintiffs here, National Fire Protection Association.

It had standing in its case when it was sued for copyright infringement by another code company. It had standing, it challenged ownership, and the district court, Northern District of Illinois in 2006, when the shoe was on the other foot, acknowledged that when NFPA was the defendant, it made some valid points about problems with the ownership.

It said summary judgment would be inappropriate on ownership. It's clear that they don't own everything. There needs to be a trial to sort out what they do and don't own, because what they do and don't own makes a difference to what the alleged infringement is. So I absolutely ask the Court to read International Code Council v. National Fire Protection
Association, 2006 Westlaw 850879, Northern District of Illinois,

2006.

And what's interesting is that Public.Resource is just making the arguments here that National Fire Protection

Association made there. Now it's changed its tune. But what's interesting is how many different ways the plaintiffs have changed their tune. If you read their briefs, they are all in on these being joint works. They're joint works. That's where they put all their force.

Except that none of their registrations call them joint works. They didn't. And it's a material omission. Why?

Because if a work is a joint work, all authors are to be named in the registration. All authors. And they didn't do that.

And so the whole joint-works argument that you see now is just thrown up here. It wasn't in the registrations. It's thrown up here because they know they've got severe problems with the assignments.

And I've given a copy of this to opposing counsel. I would like to hand this up. This, Your Honor, is a compilation of documents regarding ownership, and we have put a summary -- I'm not asking the first one to be into evidence, but there's a summary on page 1 that you should consider part of our argument that explains the various, different types of documents.

THE COURT: Is this in the record?

MR. BRIDGES: Tabs 2 through the end are in the record, Your Honor, and they all have the filing stripes.

THE COURT: Tab 1 is the summary for --

MR. BRIDGES: Tabs 2 through 27.

THE COURT: All right.

MR. BRIDGES: And, Your Honor, if you look at the summary in tab 1, every one of ASHRAE's supposed assignments are not assignments. They just aren't assignments. If you look at what is in tab 2, that's the document.

It says, "I hereby grant ASHRAE the nonexclusive royalty rights, including nonexclusive rights in copyright." And down below, it says "nonexclusive royalty rights."

A grant of nonexclusive rights does not convey an assignment. An assignment must convey exclusive rights of the copyright holder. There are no assignment documents from ASHRAE with any assignment language. It's all nonexclusive. So that's the first problem.

The second problem is with ASTM. Bear in mind that the latest ASTM standard at issue is 2007, and it admits that it didn't ask for assignments until 2005. And then it later said, well, we sort of got assignments in our membership applications. But before 2008, they have no completed membership forms and therefore no assignments with the exception of one that really doesn't matter.

It claims, well, we had an IP policy, but an IP policy is not an assignment. I mean, the copyright law is quite clear in § 204. It says, a transfer of ownership is not valid unless --

I mean, it is not valid unless an instrument of conveyance or a note or memorandum of the transfer is in writing and signed by the owner of the rights conveyed or such owner's duly authorized agent. And the cases are clear that when you say on these membership forms, oh, I agree that anything I do will belong to you, that's not an assignment. So that's the ASTM problem. It's a severe problem.

Then we get to NFPA, and I will admit that the most recent NFPA standard is better. Okay? It is absolutely better.

That's why they amended the complaint to add it to the lawsuit, because it may be the only document at issue in this case where there looks like pretty good ownership. But even there, there's a problem, Your Honor, and this gets a little technical.

Now that they claim that everything is joint works from joint owners, what about the fact that some of these joint owners are the U.S. government? That U.S. government employees participate as joint authors?

No case has ever dealt with this, Your Honor, and I don't know how to deal with it. But § 105 of the Copyright Act says that U.S. government works are not subject to copyright, and Mr. Klaus explained that those are, where they're prepared by an employee acting in the scope of employment. Now they're saying they've got joint works with a whole bunch of federal employees as joint authors.

So this is just a mess. Your Honor, yes. It is a dog's

breakfast. It's a mess. Mr. Fee said that. They chose what case to bring. They chose how complicated to make it. They chose how vulnerable a set of standards they would choose.

That's their problem. I think, Your Honor, there's no way they get summary judgment on ownership.

I'm not necessarily saying that we deserve summary judgment on ownership, but the problem is this is a complete mess. It's a mess of their own creation, and it's a mess caused in part because they've changed their story as to what it is. Some of these things are nonexclusive licenses. Some they claim -- they say in the registration, works made for hire.

Well, there's a reason for that, Your Honor, because if it's a works made for hire, then people can't terminate assignments after 35 years the way they can if they're not works made for hire. There's a reason for that strategic point in copyright registrations.

They claim, oh, we didn't mean anything wrong, because we were told by the copyright office. Your Honor, somebody reported what somebody said, something that happened years ago with no discussion about, well, what facts did they give the copyright office that caused the copyright office to say to do this?

The problem is the whole thing is a mess. What we do know is that NFPA has been entirely hypocritical. We know that everybody has abandoned the very basis of ownership they claimed in their registrations that they don't want us to challenge.

It's just -- it's got to be done thoroughly.

Unfortunately, ownership is on a work-by-work basis, and I notice that they brought this motion on only -- I think it's nine out of over 250 standards at issue. There's a reason for that. They've cherry-picked their best cases, and even then they've got a problem.

And then one thing about joint authorship, they say, well, our staff were joint authors because we sort of helped add a footnote or we helped perfect some language or whatever. It's clear that in a law review -- I don't want to say law review, because it's got its own structure, but if I submit an article to a law review and I own the copyright and the article, the editor at the law review who edits my law review article doesn't become my joint author.

Having some editing function isn't an authorial function.

And in many of these, the staff were forbidden from being members of the technical committees that actually did the writing, technical committees that had academics, government officials and the like. And Childress v. Taylor out of the Second Circuit makes it clear that an editor is not an author.

I know we're running long, so I won't go any further.

I would just say, Your Honor, there is no way that they've established ownership to the level that is necessary to get summary judgment for them on this.

And I will say this. Now that they claim that it's joint

works, the Copyright Act -- and remember, they claim they've got joint works, but they have not identified in any registration all the authors. It is important and it is material, because in the Copyright Act, it provides for the Court to consider bringing in the other owners. I'm not sure the other joint owners here know about this case, and if any one joint owner decides they like Public.Resource, that joint owner has full authority to grant Public.Resource a complete license.

So they're saying, oh, we're joint owners with thousands of people. I think ASTM, across all its standards, says it has 24,000 people. That's for thousands of standards, not just the standards here. But the point is, the Court has a responsibility to look to make sure the joint owners are protected, because if they are joint owners, they have a fiduciary duty to account their profits to the other joint owners, which is just another reason why it's such a specious argument.

And why are they making a specious argument? Because what they said in the registration isn't right, and what they tried to do with the assignments couldn't turn the corner. So that was their third fallback, and it's intellectually dishonest, Your Honor, and should not be countenanced. Thank you.

THE COURT: Thank you.

MR. FEE: May I have one or two minutes, Your Honor? There was a lot in there.

THE COURT: I'd prefer one, but I'll give you two.

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MR. FEE: First of all, let's just cut to the chase with respect to the notion that it was somehow a material mistake not to list all the individual and joint authors.

We cited a case, the Original Appalachian Artworks case, for the proposition that that's not a material mistake. The other side said nothing in their briefs. We've heard nothing about it today.

The other notion that I want to correct for Your Honor is this notion that we are only claiming joint authorship.

As we point out in the briefs, and as even the court in Veeck
identified, organizations like this who are creating standards are the organizational authors of these works, but because they have literally no evidence to rebut the evidence we put in about what particular authors wrote while they were in our employment, that's the simplest way for you to dispel of this non-ownership issue. But we believe that we were the organizational authors, we have joint ownership at a minimum, and we also have assignments from the relevant persons.

Again, we didn't see any evidence about assignments that were tied to any of the works in these issues. I don't think this book -- you know, I looked at whatever he pointed you to. You couldn't tell if that person ever made any contribution.

That's also, I think, important with respect to the government point he's trying to inject here at the last minute. He's sort of hypothesizing about what contributions, if ever,

were made by federal government employees in the course of their employment. Then he's hypothesizing about a potential argument that that somehow affects the copyright interest here. There's no support for any of that in either the case law or in the record.

I do want to turn just for one second to this <u>ICC</u> case, as well, that he likes to make a big deal about. The <u>ICC</u> case, first of all, there's two points that I think are important. One is the assignment issues in the <u>ICC</u> case were a little different than the ones that we have here in that there is also a provision that was not raised in the <u>ICC</u> case that is raised in this case as a basis for assignment.

And similar language is also available to ASHRAE. If you look at the ASHRAE assignment that Mr. Bridges read to you -- I think it was Exhibit 2. So he read one portion of that document to you. But in the section that has the No. 2 next to it, at sort of the end of that, it says, "I understand that I acquire no rights in publication of this standard in which my proposal in this or other similar analogous form is used."

So there's a clear disavowal of any ownership right in these forms that was also present in the NFPA forms as well. That, combined with the fact that the NFPA has been claiming ownership for these works for over a century without any objection I think is more than adequate to show that there's an intent to assign, and this document suffices to meet the statute

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of frauds requirement for the Copyright Act, assuming you even believe that they could raise that issue.

Did Your Honor have anything else?

THE COURT: No. Thank you.

And I'll just say now that, given where we are with time, I'm not going to hear argument on the motion to strike the experts. I can rule on the papers on those unless you think there's something absolutely -- and I apologize if somebody spent a lot of time preparing to argue that; but given where we are, I feel like the briefs have covered that, and I can rule on the papers on that one.

Mr. Hudis, did you have something that your learned co-counsel didn't cover?

MR. HUDIS: Only what Mr. Bridges just brought up. I'll take a minute. The '99 registration, yes. absolutely relying on that. The only thing that was changed from '99 to 2014 was to add the two other co-owners. A mere correction of ownership. We have cited the Billy-Bob v. Novelty case out of the Seventh Circuit, and it says they have no standing to challenge any of this. This was a mere correction of a mistake. It is not a material mistake, and anything that Mr. Bridges says otherwise is just not true.

Merely providing comments, by the way, this is something that Mr. Bridges just said that was very surprising to me. Merely providing comments is not authorship. Well, then, we

have ownership and validity and authorship all wrapped up in a very nice, neat bow. There's no challenge on anything I heard from Mr. Bridges just now about the ownership of our copyright. Thank you, Your Honor.

THE COURT: Thank you, Mr. Hudis.

So on the trademark issue from ASTM?

MR. FEE: Kevin Fee again, Your Honor. Just one more point, if you don't mind, on the copyright that Mr. Hudis just reminded me of. The evidence with respect to copyright ownership is not that there were just editorial changes made by the parties. We have declarations with respect to ASTM where we've identified entire paragraphs that were written by ASTM employees in the course of their employment. So the notion that we were adding a footnote or changing a comma here and there is just not consistent with the evidence.

Now moving on to the trademark issues. Public.Resource, like its ownership story, has done its best to try to complicate this trademark case, which I think is really actually a relatively straightforward trademark case.

Public.Resource has used exact copies of plaintiffs' marks on what it claims to be exact replicas of plaintiffs' standards, and it intends the public to believe that the materials that it posted on its website are authentic versions of the standards offered by the plaintiffs, when they simply are not.

The fact of the matter is that the plaintiffs in this case

have absolutely nothing to do with the electronic files that Public.Resource posted on their website. Plaintiffs had never seen those files before they were posted on the Internet, and plaintiffs exercised no quality control over the files that the defendant posted on the Internet. And it certainly did not authorize Public.Resource to put those files -- sure.

The bottom line is, Public.Resource placed plaintiffs' trademarks and logos on knockoff publications that are of an inferior quality to the publications of the plaintiffs, and that is a clear-cut trademark infringement case for which summary judgment is warranted.

Now, there is no argument here about whether or not plaintiffs own protectable trademarks. And when an identical trademark is used in connection with identical or very similar products, it is not necessary for Your Honor to even walk through all the likelihood of confusion factors, and we cited numerous cases for that proposition in our briefs.

And not surprisingly, Public.Resource doesn't cite a single case where a plaintiff failed to meet its burden with respect to trademark infringement when there is evidence of the exact same mark being used in connection with very similar services when there is an intent to have consumers believe that the source or origin of the defendant's product was the plaintiff.

THE COURT: Let me ask you. You argue that the defendant's double-keying method is not as effective as the

triple-keying method for guarding against inaccuracies, but as I understand the doctrine, I should be able to look at evidence of your quality control standards to determine that defendant hasn't met them.

Did you put in any evidence of your own quality control standards, and if so, where is it in the record?

MR. FEE: I believe that if you look in the ASTM one I'm most familiar with, Mr. Tom O'Brien's declaration, there is a description of those quality control methods.

THE COURT: All right.

MR. FEE: But I would point out that I think the bottom line is that that doesn't really matter in this circumstance except with respect to harm, which you may hear about later.

THE COURT: Right.

MR. FEE: But whether or not -- you know, they could have done a perfect job complying with our quality control standards. They still don't have the right to steal our trademarks and put it on something we have nothing to do with.

Because there's no real good argument for the assertion that you could use the exact same mark on virtually identical products without avoiding infringement, the primary argument that we hear from Public.Resource is that you can't bring a trademark case in this circumstance, and that argument is based entirely on the Supreme Court's decision in Dastar.

But the very first sentence of the <u>Dastar</u> opinion starts with Justice Scalia saying that the issue before it was "whether § 43(a) of the Lanham Act prevents the unaccredited copying of a work."

That is not the issue in this case. In fact, it's the exact opposite. This is not an unaccredited copying of a work. It is placing a party's trademark on a work that the plaintiff had no involvement in the product that bears its trademark. But the Supreme Court in that case decided that it must assess whether or not § 43(a)(1)(A) of the Lanham Act's use of the term "origin of goods" covered just the person who made the physical good or whether it was the person who created the expression.

The Court in that case held that "origin of goods," as that term is used in § 43(a), covers just the physical good at issue and not the person who created the expression that might be embodied in that good, and it reached that conclusion because it wanted to avoid the possibility of there being a perpetual copyright for the expression after the copyright had expired or otherwise gone away.

So the Court noted that "The rights of a patentee or a copyright holder are part of a carefully crafted bargain under which, once the copyright monopoly has expired, the public may use the invention or work at will but" -- and this is important -- "without attribution." That is not what happened here.

On the other hand, the Supreme Court noted, "A party could face Lanham Act liability for crediting the creator if that should be regarded as implying the creator's sponsorship or approval of the copy." And that's exactly what's happened here.

So <u>Dastar</u> actually confirms that a trademark infringement case is possible in this circumstance, not the opposite.

But you don't have to take my interpretation of <u>Dastar</u>.

We've cited many cases that confirm this is how <u>Dastar</u>'s properly interpreted. In the <u>Bock</u> case, the Court held that <u>Dastar</u> stood for the proposition "that the origin of goods provision in 43(a) of the Lanham Act does not contain a cause of action for plagiarism." That's true. If we were complaining about the unattributed copying of our text, then <u>Dastar</u> would bar that claim, assuming we didn't have a copyright infringement claim.

On the other hand, the <u>Slep-Tone</u> case that we cited indicated that <u>Dastar</u> suggested that "there would have been a Lanham Act violation where, for example, <u>Dastar</u> had simply copied the television series and sold it as *Crusade* in Europe without changing the title or packaging, including the original credits to Fox.

So just like in our case where they don't change the original crediting to the plaintiffs, the <u>Slep-Tone</u> case concluded that a trademark case could be brought in conjunction with a copyright infringement case in that circumstance.

Public.Resource really only cites one other case in support of its argument; but that case also involved an attempt to convert a plagiarism case into a trademark infringement claim, and that was the Prunte v. Universal Music Group case.

Public.Resource also has tried to defend its conduct under the first sale doctrine, but the first sale doctrine applies only to goods that are being sold when those goods are the genuine product of the plaintiff that are being resold to consumers. The electronic files that are being sold by the defendant in this case were posted, are not the authorized documents that were created by the plaintiffs, and therefore are not subject to the first sale doctrine.

Public.Resource had purchased hard-copy materials from the plaintiffs, and if they had wanted to repackage those or do something with the hard copy that they had, that would be covered by the first sale doctrine. But that's not what they've done here.

Instead, they've created new documents or electronic files of what they purchased from the plaintiffs and tried to defend that under the first sale doctrine, but the bottom line is that those electronic files were never purchased from the plaintiffs in this case. Making things worse, of course, they're of a lesser quality than the plaintiffs' works.

Defendants also try to defend their use of the plaintiffs' trademarks by claiming nominative fair use, but there's three

requirements that prove nominative fair use. One is that the use of the plaintiffs' mark is necessary to describe the plaintiff's product. But there's no reason that the plaintiffs need to refer to ASTM if what they're really trying to publish is the law. They could just publish what they call "the law" without reference to ASTM or the other plaintiffs, and that's exactly what happened in the <u>Veeck</u> case. In <u>Veeck</u>, the Fifth Circuit noted that Veeck had just identified the building codes as the law as to relevant towns and not as the model codes themselves, which is what is being done here.

The second requirement for non-fair use is that the defendant only use as much of the plaintiffs' trademark as is necessary. It's not necessary, as I just explained, for them to use any of our marks, but it certainly is not necessary for them to use the logos of our clients.

There's a long line of cases that we've identified in our brief that stand for the proposition that it's very unusual, if not almost never the case, that you have to actually use a logo as part of a nominative fair use. If they had to use our name at all, they could just call it ASTM Standard D975. They don't need our circle and our symbol there. There's no way to argue otherwise.

It's even pointed out and made more clear by the fact that Public.Resource, after the fact now, has started to post some standards not at issue in this case, but other standards of

plaintiffs where they don't put the logo on there. So they obviously don't need to have the logo there.

The third requirement for nominative fair use is that the defendant not do anything that suggests sponsorship or endorsement by the plaintiffs of the works that are being provided by the defendant. But Public.Resource, the testimony is clear, did everything in its power to try to make the standards that he was posting or that Public.Resource was posting on the website to look exactly like our standards. So there's no basis for the notion that they did anything to avoid a likelihood of confusion in their supposed nominative fair use.

The last point I want to touch on real quickly is the notion that some disclaimer is present and that somehow that will eliminate the likelihood of confusion.

First of all, it bears noting that the defendant has the burden of proof with respect to showing that a disclaimer will eliminate the likelihood of confusion. The <u>CFE Racing</u> case, 793 F.3d 571, from the Sixth Circuit so holds, as does <u>Weight</u> Watchers v. Luigino's, 423 F.3d 137.

Public.Resource presented literally no evidence that any disclaimer would be effective in this case. In fact, the truth of the matter is, with respect to the standards at issue in this case, there are no disclaimers at all.

You saw the sort of cover sheet you were referring to earlier with the red, white, and blue stripes on there which I

think Public.Resource likes to suggest is a disclaimer of some sort, but that disclaimer says nothing about not being affiliated with the plaintiffs in this case or that Public.Resource has authored these materials in any way. After the fact, Public.Resource submitted some evidence of a disclaimer, but it has nothing to do with any of the works in connection with this matter. In any event, a proper disclaimer is not sufficient in this case.

As the court in the <u>International Kennel Club</u> case in the Seventh Circuit recognized, quote, "especially where infringement in the case is verbatim copying of plaintiff's name, we are convinced that plaintiff's representation and goodwill should not be rendered forever dependent on the effectiveness of fine-print disclaimers often ignored by consumers."

The thing that's most prominent and that tells the consumers in the first instance who is the source of these materials are the logos of the plaintiffs in this case.

That's what parties are going to look at when they're trying to figure out who was responsible for these files. If you have some sort of disclaimer on it, it's going to be ignored. That's why courts frequently don't find disclaimers to be sufficient to avoid confusion.

Unless Your Honor has any other questions, that's all I have.

THE COURT: Thank you.

MR. BRIDGES: Thank you, Your Honor. This is Andrew Bridges again for Public.Resource.

THE COURT: Mr. Bridges, if the defendant's sole purpose is to disseminate the law, as you say, why do you need to disseminate the plaintiffs' logos?

MR. BRIDGES: We don't have to, Your Honor, except that what we've done is, in the spirit of what we understand the incorporation is to be, which is incorporation of particular documents, Public.Resource has replicated the entire document.

As is. Now, we need --

MR. BRIDGES: That's right, which emphatically makes the point that it is the law. It doesn't say this is Public.Resource's. We need to be clear. The allegations that

THE COURT: Well, then you add this certificate; right?

Public.Resource is trying to confuse the public about source sponsorship or affiliation of these standards is pretextual and ironic. The fact is, they would sue Public.Resource no matter what. If Public.Resource dropped the logos, they would sue for

reverse passing-off, but because it maintained the logos,

they're suing for trademark infringement.

Let me be clear. Public.Resource would take direction from this Court. Logos: yes or no? It doesn't care. It simply tried to replicate the law which consists of these documents incorporated by reference.

Disclaimer. First of all, the Supreme Court in two cases has approved disclaimers. If Public.Resource needs to say -- first of all, I'm not sure that the plaintiffs would want their logos taken off because they use their monopoly position to try to make money by associating these standards that have become law with themselves. But if they want the logos off, we will get the logos off, Your Honor. That's not a sticking point.

We're just trying to make clear that these are the laws that are in the CFR or state law or whatever. If the Court wants a disclaimer --

THE COURT: Well, with regard to disclaimer, if you point to your disclaimers as sufficient to notify consumers that the standards aren't originals, that they're reproductions, I look at the language on the cover page, and it's hard to understand how this -- is this Exhibit 16? -- how this resolves any confusion.

MR. BRIDGES: Your Honor, it's not just about this.

It's about the entire experience that somebody has going to Public.Resource's website. When I go to the Cornell website, I don't think I'm going to the Library of Congress to get a law.

I know I'm going someplace where I can get the law. I've got no confusion between the National Archives and Cornell, but I know that I can go to Cornell to get the law. There is no likelihood of confusion that somebody thinks Public.Resource wrote these.

THE COURT: Then why do you have a disclaimer?

MR. BRIDGES: We have this document that says this is
the law. We have -- and I'm not -- there are different
disclaimers at different times, so I'm not clear on exactly what

they've all been.

THE COURT: Why do you even need this?

MR. BRIDGES: We need this to make a political point that this is the law, and we want people to understand that this is no longer just somebody's private standard. This is the law, and that's exactly what it says here. It's giving the citation to the U.S. Code that makes it the law.

THE COURT: If all you want to do is to make sure that consumers realize that it is the law, why do you need their logo?

MR. BRIDGES: I'm saying, Your Honor, we would drop the logo in a second if that's the Court's direction. The reason we included the logo -- we don't have to have a fight over them with this.

THE COURT: Well, they brought a claim.

MR. BRIDGES: That's right. They brought a claim, and they would have brought a claim no matter what we did, because it's really a copyright issue.

THE COURT: The Court is unconcerned with their motivations for bringing a claim. My only concern is whether they have a valid claim.

MR. BRIDGES: Your Honor, if the motivation is to enforce a copyright right, then it's squarely in the middle of

<u>Dastar</u>, and that's a problem. That's why the motivation is relevant. If it is to get around a limitation imposed by the Copyright Act, then it's a <u>Dastar</u> problem.

But let me make it clear. We're trying -- we don't -- what we want is to continue to make the law available. It doesn't matter if it is with a logo or without a logo. We just want to make the law available. But they would have sued us for dropping the logo as well as for including the logo because they don't want the standards out there. And that's the copyright issue. This is really a copyright case.

So if the Court says drop the logos, they would be dropped. If the Court says add a disclaimer that says you have scanned and reformatted these, we would add that disclaimer. If you want to say Public.Resource had no involvement in the creation of these standards, that's fine. Public.Resource has no desire to create any confusion.

As a matter of fact, Public.Resource tries to be very clear about what these are. If anything, the plaintiffs want everybody to think you have to buy the law from them, and that's the problem in this case because they're saying they've got an exclusive right to the law and they have the right to control who accesses the law, who makes a derivative work of the law and so forth.

So this trademark issue need not be an issue, because Public.Resource isn't trying to make a point about itself other

than to be clear about what it's doing. So there is -- we can fight the trademark fight, but we don't need to fight a trademark fight, Your Honor.

THE COURT: All right. Thank you, Mr. Bridges.

MR. BRIDGES: Thank you.

THE COURT: Any discussion of remedies?

Good afternoon now.

MR. CUNNINGHAM: Good afternoon, Your Honor.

Blake Cunningham of King & Spalding. I represent Plaintiff

ASHRAE. I'll be speaking on behalf of the ASTM plaintiffs on this topic. I'm mindful of the time, so I'll try to keep this very brief.

Now, Your Honor, the Supreme Court counseled, in the eBay v. MercExchange case, that there are four essential factors that should be considered when a court is deciding whether to exercise its discretion to issue a permanent injunction.

The first of these factors is whether or not irreparable injury will occur in the absence of an injunction. Now, here it's not disputed that plaintiffs' standards have been accessed thousands of times on defendant's website. It's also not disputed that defendant placed plaintiffs' standards on the Internet Archive website and that they were downloaded thousands of times from that site.

That these downloads and accesses would represent some impact on the legitimate market for these works is, as Your

Honor noted earlier today, somewhat a matter of common sense. But in this case, we've also backed it up with the expert opinion of Mr. Jarosz, which of course went unrebutted.

THE COURT: Let me ask you -- and I don't mean to jump around, but while I have you up here. You've moved to summary judgment as to six standards. At this time, are you still seeking a permanent injunction just as to those six?

MR. CUNNINGHAM: So we are seeking a permanent injunction -- I think it was nine standards, Your Honor, that we moved on. So we're seeking a permanent injunction for those nine standards. We're also asking that the Court enjoin future infringement. We've cited a number of cases in our briefs where courts have enjoined future infringement of separate works, and here we think that's especially on topic because Public.Resource -- I think even earlier today Mr. Bridges stated that they plan to keep posting more and more works, and it would not be efficient for any of us if we have to keep coming back and reliving this same case.

THE COURT: You seek to cure the copyright infringement broad enough to cure any trademark infringement, as well as -- from what I hear, everybody's willing to be reasonable on this, but --

MR. CUNNINGHAM: Yeah. I think an injunction on the copyright infringement would tend to also encompass the trademark issues.

THE COURT: And what's your intention regarding your remaining contributory copyright infringement claim?

MR. CUNNINGHAM: If we got an injunctive relief that involves taking the standards off the website, I don't think we would intend to keep pressing for any sort of damages or anything on a contributory theory.

THE COURT: All right.

MR. CUNNINGHAM: So, Your Honor, the kind of question becomes, when looking at the harm here, whether the harm is itself irreparable. Now, courts have looked at this question of what makes harm reparable or irreparable, and the Second Circuit in the <u>Salinger v. Colting</u> case took up this question and said the following:

"Harm might be irremediable or irreparable, for many reasons, including that a loss is difficult to replace or difficult to measure, or that it is a loss that one should not be expected to suffer."

Now, in this case, I feel like there are at least three reasons why the harm that's suffered would be very difficult to measure and difficult to compensate with monetary damages.

The first is, as our expert Mr. Jarosz went into detail on, one of the likely outcomes of this case is that plaintiffs would have to change their business models. If we lose the revenue from selling standards, we may have to switch, for instance, to a business model where we charge people to participate in the

standards creation process.

Now, our clients feel like that would result in less preferable standards that don't reflect the broad interest that we currently try to reflect in our standards creation. They may also be the result that we would produce less standards, fewer standards. Again, that's a negative outcome for us, but it's one that's particularly hard to quantify.

A second reason why damages might be hard to quantify here is that the works are shared without restriction online by the defendant. This leads to an outright loss of control by plaintiffs of their copyrights. The works can be downloaded, printed, and even redistributed by anyone. And Public.Resource notably does not have information on how the works are used after they're downloaded, which means that we can't even know the full extent of the infringement here.

Now, this is very much analogous to the 2007 <u>Grokster</u> case which we discuss in the briefing. In that case, the defendant was being sued for marketing a peer-to-peer file-sharing network that facilitated widespread sharing of files, and the Court found irreparable harm because the nature of the defendant's conduct and the redistributable nature of the works rendered the works "particularly vulnerable to continuing infringement on an enormous scale."

The Court went on there to say, "When digital works are distributed via the Internet, every downloader who receives

one of the copyrighted works is, in turn, capable of also transmitting perfect copies of the works. Accordingly, the process is potentially exponential rather than linear, threatening virtually unstoppable infringement of the copyright."

And we feel like we're in the same situation here.

Defendant has shared our works without restriction, we have no view into how they're being used down the line, and there's virtually unlimited infringement happening. So it represents an outright loss of control of our copyrighted works.

The third thing I wanted to get into in terms of why harm would be incredibly difficult to quantify here is that there's reputational harm. It's not disputed, I think, that our clients, the plaintiffs, have spent decades, if not over a century, building their reputations by producing quality standards. And if these are recreated in ways that include errors, include substantive errors, then that could be potentially damaging to the reputation of our clients.

And as Mr. Fee explained in his argument, this is not necessarily a purely theoretical argument. We do believe that Public.Resource's quality control mechanisms have been quite lax and have resulted in some substantive errors. One that I'll provide as an example, in Mr. Pauley's declaration, Mr. Pauley from NFPA described how Public.Resource's OCR process had changed the letter M, which stands for meters, into two letters, I and N, which of course could be an abbreviation for inches.

clients should not be forced to suffer the kind of reputational damages that come along with these type of errors. And in fact, the law is pretty clear on this. We cited two recent cases from this circuit, the Breaking the Chain case and the Hanley-Wood case that said that where there's a continued threat of infringement that could harm the reputational interest, that that in fact does justify an injunction.

Now, defendant, for its part, they can't come up here and

So it's not hard to see that these errors could lead to

real substantive changes in the works, and we feel like our

Now, defendant, for its part, they can't come up here and tell you that absolutely there is no harm that exists. Instead, they're going to try to shift the dialogue here to say that there's not very much harm or enough harm. They're essentially trying to import a fifth factor into the eBay test and say that there must be a severe harm. But that's not really the standard here, Your Honor. The standard is whether the harm at issue is irreparable, and the bar is much lower than defendants would suggest. I'll refer again to the Grokster case.

In that case, the court stated, "Irreparable harm may not be presumed, but in run-of-the-mill copyright litigation, such proof should not be difficult to establish." And then the court went on to explain that loss of market share and reputational harm were prime examples of how that could be established.

Similarly, the Second Circuit in <u>Salinger v. Colting</u> speculated that, even after <u>eBay</u>, as an empirical matter, most

copyright cases would likely involve some form of irreparable harm. And then the court went on to say, "The historical tendency to issue preliminary injunctions readily in copyright cases may reflect just that." Put simply, the burden is not so high as the defendant suggests when it comes to irreparable harm.

The second one of the factors which I'd like to discuss quickly is whether or not there are other remedies available that would be sufficient here. As I've already explained, it would be very hard to quantify what damages would be in this situation, but even if you could do so, I think it's not necessarily contested that defendant has no willingness or ability to pay damages here.

In fact, if you look at the briefing, the defendants were silent on this one of the four <u>eBay</u> factors. They essentially conceded it, and there's a reason for that. We've got 257 works at issue in just the ASTM case. Statutory damages in the copyright scenario can be up to \$150,000 per work for the kind of willful infringement that we've got here. So you're looking at tens of millions of dollars in potential damages and a defendant who has very, very limited resources and no ability to pay that. So there are no monetary damages really available here, and that's why we've chosen to bring this case and ask for an injunction.

Now, one other thing I'd like to say on that is, because

the monetary relief here is really inadequate, if the Court finds for us on the merits, the only prudent thing to do would be to issue an injunction. We can't be in a situation where it's kind of winner takes nothing, where we don't get an injunction or damages, and the damages here aren't available.

So if Your Honor did find for us on the merits but didn't find that injunction was warranted, I guess our only option would be to, next time Mr. Malamud posts a standard, actually to sue him again and this time to ask for damages. I don't think that would be an efficient outcome for the defendants or the plaintiffs or the court.

The third factor, Your Honor, to consider under <u>eBay</u> is a balance of the hardships. This is a particularly easy factor here because we have deposition testimony from Mr. Malamud where he essentially admits that there would be no harm to Public.Resource. Mr. Malamud was asked at his deposition:

"If Public.Resource was unable to continue to post the standards incorporated by reference on its website, what impact, if any, would that have on Public.Resource's financial ability to survive long-term?"

He stated, "Probably none."

Mr. Malamud was also asked if he could identify any way in which Public.Resource would be harmed. The only thing he could think of was that there might be potential wasted effort in posting these standards online. But, of course, this wasted

effort is legally irrelevant since an infringer cannot claim an equitable interest in its infringing conduct. I would direct the Court to the \underline{Fox} television case for that proposition.

Now, the final of the four factors that I'd like to talk about is the public interest. This has already been covered to some degree in the earlier arguments today, so I won't go into the details other than to say that there is a public interest in promoting the creation of creative works.

In this instance, we feel that's especially important since the works here serve the public good. Even Mr. Malamud has admitted that these are important works. He's stated that NFPA's works, quote, "save lives." And we've got the opinions of Mr. Jarosz and in amicus briefs where we've seen that if an injunction doesn't issue here, there's a real fear that the quantity and quality of these works will be diminished.

Now, we have to balance that against the public interest that Public.Resource claims that it serves, which is increased access. But I think as we've heard a lot about earlier today, there is really no access issue here. Mr. Malamud is kind of the lone complaining voice when it comes to access to these standards. There's no evidence that anyone who really needed to use these standards has not been afforded access, and we already provide access in our reading rooms.

So when you balance these two things, I think it's pretty clear that this factor, as well as the other three factors that

we've discussed, weighs in favor of granting an injunction.

Thank you, Your Honor.

THE COURT: Thank you.

MR. HUDIS: Good afternoon, Your Honor. Jonathan Hudis for the AERA plaintiffs. This is on the right to relief.

As Mr. Cunningham cited the <u>eBay</u> four factors for entitlement to a permanent injunction, I won't reiterate them for the Court now but just to go through the factors as unique to our plaintiffs in the 14-857 case.

As the sponsoring organizations have established the threat of Public.Recource's continuing infringement, they're entitled to an injunction. That's the <u>Green v. Brown</u> case in this Court, DDC 2015. Public.Resource's stated goal and mission is to publicly post standards incorporated by reference into federal and state law. Public.Resource still has an unauthorized copy of the sponsoring organization's standards on its server, as does the Internet Archive.

It would be very simple for Public.Resource to repost the 1999 standards to Public.Resource's website and to the Internet Archive with little effort. Mr. Malamud further admits that he will strongly consider posting the 2014 standards to the Internet if they are incorporated by reference to law, and that was repeated by Mr. Bridges here today.

Thus, absent the issuance of a permanent injunction, Public.Resource will continue to disseminate plaintiffs'

standards without authorization.

To the factor of irreparable harm, the Court should properly look to the future threat of injury to the sponsoring organizations. Number one is plaintiff's inability to prevent further viral infringement, and we cited, among many cases in our briefing, the <u>Walt Disney</u> and <u>Hanley-Wood</u> cases in this circuit.

The damage has already been done with respect to the '99 standards that were published for the two years online. The 2014 standards were announced in 2011, at which point there was a 27 percent drop in the sales of the 1999 standards. Then in 2012, the year that Public.Resources posted the infringing copies of the 1999 standards to the Internet, there was a further 34 percent drop in sales, and then the sales stayed suppressed in 2013.

The 1999 standards are used in many graduate courses.

The sales to students should have remained constant year after year until the release of the 2014 standards in August of 2014, and that was testified to by Professor Geisinger, both in his declaration and in his deposition.

So again, same with the ASTM plaintiffs. The sponsoring organization's inability to measure sales losses due to Public.Resource's acts of infringement and contributory infringement, the funds which otherwise would be used for saving up to underwrite the cost of developing future updated standards

would be in jeopardy.

There would also be two -- excuse me -- three adverse effects on the quantity and quality of the effort the joint committee selected by the sponsoring organizations put in to creating and updating the standards. If their work can be freely distributed on the Internet immediately upon publication and incorporation by reference --

THE COURT: Slow down a little bit, Mr. Hudis.

MR. HUDIS: Slowing down -- potential future joint committee members and the sponsoring organizations themselves will lose incentives to update this work.

Finally, as to irreparable harm, would be the inability to inform the public that the 1999 standards are no longer the latest version, and the public should purchase the 2014 version instead. This harm to the public would be highly damaging to the sponsoring organizations' collective reputations.

The balance of hardships. In contrast to the significant harms to the sponsoring organizations if a permanent injunction is not granted, Public.Resource has no cognizable interest in continuing to infringe our standards and our copyright.

As an infringer, Public.Resource cannot complain about its loss of copyright to offering an infringing substitute online, and that's the WPIX case we cite in our briefs. It therefore will suffer no recognizable harm if a permanent injunction is entered.

Finally, the public interest, Your Honor. Here the public interest favors entry of an injunction to stop further copyright infringement. The object of copyright law is to promote the store of knowledge available to the public. The Copyright Act accomplishes this by providing a financial incentive to contribute to the store of knowledge.

Allowing Public.Resource and others to freely copy the sponsoring organization's standards will detract from the important store of knowledge, recommended best practices for testing, design, and administration available to the public.

If plaintiffs do not have continuing incentives to secure copyright protection, those incentives to have updated standards in the future will be lost.

Unless Your Honor has any questions, those are my remarks.

THE COURT: Thank you.

MR. HUDIS: Thank you, Your Honor.

MR. BRIDGES: Your Honor, while I think we agree that <u>eBay</u> has stated the facts, one thing <u>eBay</u> also said was success on the merits alone does not justify an injunction. So I think that much is clear. I want to move quickly through the first three factors and focus a bit on the fourth factor.

The question as to whether plaintiff has suffered irreparable injury. So ASTM's president conceded, in an internal document, "To date, all of Public.Resource's postings have not had a measurable effect on our finances."

So they have relied upon two experts. I'll let the motions to strike speak for themselves, but they are extremely weak, and that's trying to be very charitable. They are not competent evidence. There are no qualifications that are appropriate for them. It's just serving as mouthpieces for things that witnesses should have been saying on their own and cross-examined on, and their methodologies were appalling. And that's what they needed to show actual harm.

I want to go back to this point in Mr. Geisinger's report.

He completely whiffed on the --

THE COURT: What would be an appropriate remedy? If I found for the plaintiffs, what would be an appropriate remedy in your case if there is no irreparable injury for an injunction? I assume you're not going to say, oh, we are able to pay money damages. What would be the appropriate remedy?

MR. BRIDGES: I am not able to say, Your Honor, because we feel that the public interest here is huge, and I'll have to address that. If the Court decides the Court is inclined to grant an injunction, then I would suggest that we have a separate round to address details. But it's just not appropriate here, for a variety of reasons.

In <u>HathiTrust</u>, the court -- well, that's in hardships.

I'll get to that later. But the experts here were their substitute for facts, and their experts did not provide valid bases for claiming irreparable harm.

What's interesting is, they sort of concede that, because they move their focus to, well, we've lost control. We've lost control. Well, that's like saying our copyright's been infringed because that's what it means to have a copyright infringed. So they're sort of falling back on what eBay says is not important, not relevant, which is mere success.

Then they said, oh, but we would suffer reputational harm because people will mistake our product. Well, that is very fixable, and that's not irreparable at all. I guess it could be repaired with a very, very modest injunction which says, put in a disclaimer and say the standards organizations are not responsible for this transcription. But they worry about that.

And it's very curious that they mentioned, oh, the problem of quality standards. There's a reference to Mr. Pauley's declaration, and it's really instructive, Your Honor, because Mr. Pauley highlighted a dangerous error. He said in paragraph 54, one passage left out the phrase "cables rated above 2,000 volts shall be shielded." That was a major mistake, he said.

It was NFPA's mistake. It was an error that NFPA corrected with an erratum. Why did Public.Resource omit it? Because the law of incorporation by reference is very clear. Incorporation by reference applies only to the specific document, and it does not extend to any corrections or revisions.

So, in fact, this was not an error on Public.Resource's part; it was an error on ASTM's part. But because

Public.Resource is putting out there the very document that is incorporated by reference, it was accurate. NFPA's inaccuracy became the law. And maybe that's important for people to know about, and if so, that's something that Public.Resource shows people: This is what got incorporated, and if it's a mistake that NFPA had to correct, well, then as an incorporated law, it's missing something important. So this is very, very key, and this is actually a reason why Public.Resource's work is good and important, because it's telling people what the law is even when NFPA wants to recast what the law really is.

The question of remedies at law are inadequate to compensate for the injury? Well, the presumption is first there has to be a showing of actual injury, and there just hasn't been. There's a nullity to consider whether remedies are inadequate to compensate for the injury when they haven't shown injury, and they like to retreat behind the thing, oh, the damages are unquantifiable.

Well, that's what expert -- competent experts would usually do, and they didn't have competent experts here. And we have again the admission from ASTM's president, no measurable effect. The plaintiffs' experts didn't analyze what happened in Veeck.

They're saying here that there would be terrible harm if they suffer what actually happened in <u>Veeck</u>, and nobody showed that the standards development organizations had to go out of business or couldn't afford to do standards anymore because

<u>Veeck</u> said they had no right to monopolize them. There was a case study that their experts chose not to consider. The methodology just makes my mind explode. So they just don't have evidence on this.

Let's go to the balance of hardships, because this is important. Again, it assumes actual injury. The Second Circuit said, when it was discussing hardship for a different purpose — it was a standing question. But the Second Circuit said, "The mere possibility of a future injury, unless it is the cause of some present detriment, does not constitute hardship."

So what is the hardship, they say? Well, the hardship is, Your Honor, we've had a business model for a hundred years, and it would be hard for us to change it. Well, antiquity is not a virtue, and antiquity doesn't deserve for its own sake -- the fact that this business model has been here a hundred years doesn't mean that that's what the business model should always be.

And their documents -- and this is Exhibit 53 where they talk about the next year at NFPA. This was NFPA's previous president, was talking about the need to change the business model anyway because of technological advances. So asking the Court to defend this business model is not an appropriate factor to take into consideration when their business model has to change anyway, and evolution of business models is natural.

You know, there had to be an evolution of business models

for the Southern Building Codes Conference after <u>Veeck</u>. Lexis changed West's business model. Google Scholar is changing Lexis's business model. Everybody adapts. PACER has threatened the business model of the courthouse filing and retrieval systems.

Business models evolve, and there's no hardship to say, oh, well, our business model may have to evolve. The failure of plaintiffs to exert a monopoly power over the law is not itself a hardship that the Court should take into account.

I want to go back again to one of the experts for AERA,

Mr. Geisinger. Complete whiff on the ascription of losses

because he got the years wrong. He got the years wrong.

Public.Resource didn't start posting standards till two years

into the catastrophic decline. When an expert has such a bad

mistake on the key fact for which he keeps getting cited, it is

just not evidence. So the hardship is not there.

Let's talk about the hardship to Public.Resource.

No, there would be no financial effect on Public.Resource, but

Public.Resource has a mission, and that mission is to make the

law accessible to every American: poor Americans as well as rich

Americans, disabled Americans as well as abled Americans. And

one of the things it does is make it possible for all sorts of

Americans to do things with the law that bring power to persons

to analyze the law, to critique it, to run their data analysis

tools on it because of the way they are implemented.

There is no other way for Public.Resource to make these public tools available other than by doing what it's doing. So there would be a hardship. Not a financial hardship, but it would be a hardship to the very beneficial mission of Public.Resource.

So that takes us to the public interest, and there is a very broad public interest here. Now, I think that the plaintiffs tend to think of their communities as people engaged in building or designing or law enforcement or law making. If you look at all the stakeholders who come together, these are people who are sort of their community. They're not so focused on all the public.

I mean, certainly they care about public safety; we grant that. But they're not sort of -- they're not available to people to try to sort of stick their nose in and find out, well, what's going on with the law making here? What's going on with the regulations that apply to my child's school or to my child's safety seat?

They require -- for access, by the way, they require -- and I went to the NFPA site. I wanted to see -- I couldn't do it.

Because for me to go get that public access, I had to agree to consent to jurisdiction of the states where they're located.

I had to enter into a contract, and I had to acknowledge their copyright as a matter of contract in order to have access to their public reading rooms.

So the fact that I have to enter into a contract, I have to submit to jurisdiction of a distant court? That's not real public access. That's exactly what they want. It's our control, our control over the law itself, and that is a problem.

We have a problem, Your Honor. I'm not sure I want to say it's a problem. It's a controversy right now over the privatization of public functions. We've got private operators of federal prisons and immigration facilities --

THE COURT: Keep your argument, though, to the issue of remedies, because we are really running out of time.

MR. BRIDGES: But I think the question is, is a remedy at all important? And my point is the public interest would be disserved by an injunction that more allocates to the plaintiffs a private right over controlling access to the law. They have said it's loss of control.

They have said they have a power to exclude. That's fine when it's just an ordinary copyrighted work. It's not fine when they are claiming -- and the phrase is in their briefs: loss of control, power to exclude. When they are claiming a power to exclude anybody from the law, for any reason, that is not in the public interest.

The public interest is in having no private gatekeepers to the law, because what everyone thinks about emergency managers in Michigan or privatization of parking meters in Chicago, privatizing the law and giving any private party exclusive

control and the power to exclude what anybody chooses to do with the law and, oh, maybe it's only \$49. That's still saying, your right to do what you want to do with the law? Pay us \$49, and it's all yours. This is unconscionable, Your Honor.

MR. BRIDGES: Your honor, I'm not sure that works for someone in Helena, Montana, or Anaconda, Montana. His statement about accessibility in libraries, it doesn't pan out. There is one specific version that is incorporated into law, and that's

THE COURT: Or go to the library and make a photocopy.

And these are not available widely in public libraries. They aren't.

not -- his statistics were not right about the specific version.

One of the interesting things, a Polish graduate student about Polish law asked them and said, I want to quote this standard in my thesis. I want to quote this standard in my thesis, and my thesis will only go to the three people on my thesis committee. And they said, Sorry. You can't. You'll just have to cite to it.

This is control. And when it becomes the law, ordinary control of a copyright holder over a copyrighted work, I get that, but not when it becomes the law, Your Honor.

THE COURT: Thank you, Mr. Bridges.

MR. BRIDGES: Thank you.

THE COURT: I have to walk out of this courtroom in three minutes. All right?

MR. HUDIS: Real fast. THE COURT: The chief judge is waiting for me, and that's somebody I'm not going to keep waiting. Thank you.

MR. HUDIS: I want to make sure we get this in the record, Your Honor. Dr. Geisinger did not whiff. He got it right on our present harm. It's submitted into the record, paragraphs 24 through 27 of his declaration. He got it right. And Mr. Bridges can pontificate all he wants. We have shown harm. We've shown not only past harm but also likelihood of irreparable future harm. Thank you, Your Honor.

THE COURT: All right. Thank you very much. Thank you all for your very hard work and your real effort in presentation and your arguments, which were very well prepared.

(Proceedings adjourned at 12:57 p.m.)

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CERTIFICATE

I, BRYAN A. WAYNE, Official Court Reporter, certify that the foregoing pages are a correct transcript from the record of proceedings in the above-entitled matter.

Bryan A. Wayne
BRYAN A. WAYNE