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1894  
Washington, D. C.

**T**HIS BEING MY SEVENTH YEAR IN THIS BUSINESS, I give herewith a short description of some of my leaders.

Weight given will vary somewhat, and is given mainly to show what goods are like.

**Palms, Air Plants, Magnolia, etc., Are at their Best**

in this part of Florida, and my facilities for supplying them promptly are unsurpassed. Having lived at Sylvan Lake the past twelve years, engaged in work that made me acquainted with every part of our hammocks, swamps and rivers, enables me to supply anything that grows here very promptly. If you wish anything not on list, write to me, and I will look up the matter and give you a prompt answer.



were still perfectly green. Keep in the shade and sprinkle occasionally. Give them lots of air.

T. UTRICULATA, or Pineapple Air Plant.	} 3 to 8 inch,	Per 100	Per 1,000
		\$.....	\$.....
	} 8 to 15 "	.....	.....
T. BRACTEATA—flower stalk crimson, flowers purple.	} 5 to 12 "	.....	.....
		.....	.....
T. USNEOIDES, very small; useful for basket-work, festooning, etc.	} .....	.....	.....

**MAGNOLIA (Grandiflora) FOLIAGE.**

Price per case of 16 cubic feet—weight, about 100 lbs.—\$ .....  
 " " " " 24 " " " " 150 " .....

**WILD SMILAX.**

Somewhat different than that from Alabama; larger leaves.

per case containing 40 lbs..... \$.....

	Per Barrel.	Per Six Barrels.
SHEET MOSS.....	\$.....	\$.....
SPHAGNUM MOSS.....	.....	.....
LEAF MOULD .....	.....	.....

	100	1,000	10,000
DWARF WHITE CALLA LILY Bulbs \$.....	\$.....	\$.....	\$.....
CANNA FLACCIDA Roots.....	.....	.....	.....
PONTEDERIA CORDATA Roots.....	.....	.....	.....
IRIS HEXAGONA Roots.....	.....	.....	.....
WATER HYACINTHS.....	.....	.....	.....

**ZAMIA INTEGRIFOLIA (In "Neponset" Pots.)**

Resembles Cycas Revoluta very much. Leaves are glossy green.

Plants dwarf; from 10 to 20 inches.

Price, per dozen, in 4 inch pots.....	\$.....
" " " " 5 " " .....	.....
" " " " 6 " " .....	.....

**T** O INTRODUCE MY GOODS MORE

I OFFER A BOX CONTAINING

50 SAW PALMETTO LEAVES, 10 LONG LEAF PINES,  
10 " " CROWNS, 10 TILLANDSIAS,  
Some MAGNOLIA FOLIAGE, WILD SMILAX and some SPANISH MOSS

f. o. b. here for..... \$.....  
Double the quantity of each.....

*We collect Native wild plants, bulbs & seeds to order only.*

**TERMS.**

Strictly cash with order. If you wish to, please give references, and if satisfactory, I will open an account with you. Accounts are due at the end of each month, and are subject to draft payable at sight.

My responsibility ceases when goods are delivered at depot here within a specified time and receipted for by agent.

Any mistake on my part will be promptly made good. I pack goods in crates and boxes when possible, because the transportation companies carry them at a much lower rate than if baled. I make no extra charge for boxes, packing, cartage, etc. Prices are strictly f. o. b. Sylvan Lake, Fla.

Make express money orders payable at Sylvan Lake, Fla.  
Make postoffice money orders payable at Sanford, Fla.  
Drafts on New York.

Awaiting your orders, I am

Yours truly,

**VICTOR SCHMELZ,**

~~P. O.~~ -- Sylvan Lake, Orange County, Florida.

*Feb. 26/16*

*Present Address: V. Schmelz & Son  
R #2 Sanford, Fla.*