

F
29
P9B1



Class. _____

Book. _____

COPYRIGHT DEPOSIT

PORTLAND:

ITS

REPRESENTATIVE BUSINESS MEN

AND ITS

POINTS OF INTEREST.

BY

GEO. F. BACON.

WITH ILLUSTRATIONS.

NEWARK, N. J.:

COPYRIGHTED BY

GLENWOOD PUBLISHING COMPANY.

1891.



INTRODUCTION.

The most important dates in the history of Portland are 1632, when the first settlement was made within the present city limits; 1786, when the town of Portland was incorporated; and 1832, when a city charter was granted. Some idea of the courage and persistency of those who have made Portland what she is, is afforded by the fact that the first two periods in her history close with the total destruction of the town,—

first, by the Indians in 1690, and, second, by the English naval officer, Mowatt, in 1775. Add to this the havoc wrought by the great fire of 1866—a fire which destroyed fifteen hundred buildings and ten millions of property, and rendered ten thousand people homeless—and it becomes evident that the wealth and prosperity of the present Portland cannot rightly be attributed to good fortune, but rather to the industry, determination, and business ability of her citizens.

The advantages of location possessed by the city are in some respects so obvious that they cannot be questioned by even the most prejudiced. For instance: it is undeniable that Portland is half a day's sail nearer England than any other port in the United States. Now this is a very important advantage, and its importance is increased many fold by the fact that Portland lies at the eastern extremity of the shortest line of rail to the Pacific coast. A gazetteer published at as early a date in the history of steamboating as 1850, says: "The harbor is one of the best on the Atlantic coast, the anchorage being protected on every side by land, the communication with the ocean easy and direct, and the depth sufficient for the largest ships. Although in a northern latitude, it is never closed by ice except in the most extreme cold weather, and then only for a few days." To the powerful steamers of the present day it is never closed, broad channels, navigable for every variety of vessel, being kept open even in the severest weather, and it is the simple truth that the wharves of Portland are more easily reached from the ocean at all times of year than those of Boston or of New York.

Were it not for the fact that the ocean carrying trade of the world has passed under the entire control of foreign nations, owing to causes of which it is not within our province to treat, there is no doubt but that Portland would be a vastly more important commercial centre than she now is; and even under the present conditions, the transit trade of the port is several times as great as that of all other United States ports combined.

Within the past few years, ship-building in Maine has taken a new lease of life, and the results attained show that the qualities which enabled our ship builders to lead the world in the construction of wooden ships, will serve them equally well in the building of metal ships, provided they are not too much hampered by legal restrictions. If a broad and just policy be adopted and continued, the American flag will once more be seen in the ports of the world, American steamships will attain the supremacy once held by American sailing vessels, and passengers and freight will cross the Atlantic from Portland in so short a time as to make the phrase "ocean ferry" more significant than ever.

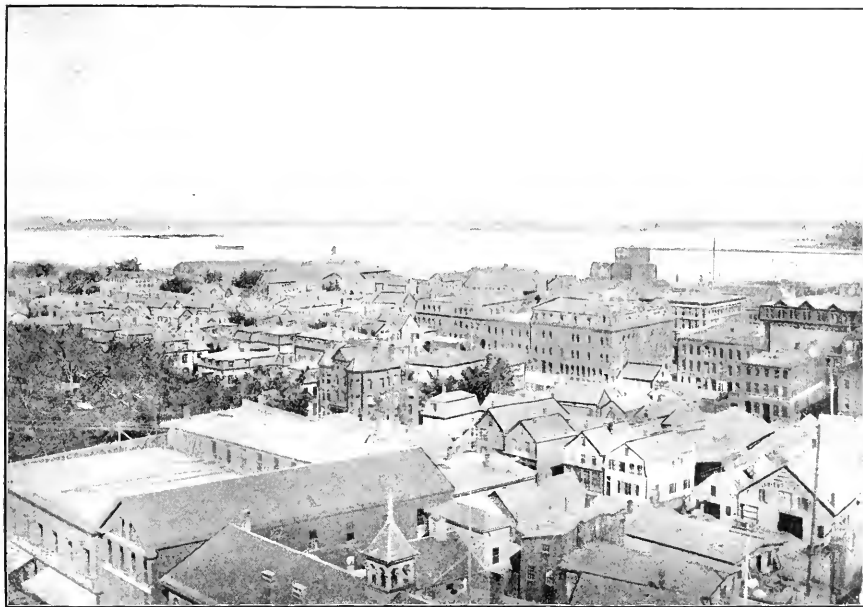
Certainly no one will deny that the present is a period of transition. Radical and far-reaching changes are making on every hand; past traditions, theories, and habits of thought are being swept away; the nations of the earth are being brought into closer relations than ever before, and people are beginning to realize that arbitrary interference with natural exchange is at the best a hazardous experiment, and commonly works only injury to all parties concerned. This is not the place to argue for or against free trade, reciprocity, the annexation of Canada, or any other political question, but all thinking persons will agree that the existing condition of affairs is chaotic, anomalous, and unsatisfactory to all parties, and is surely destined to be superseded by a more scientific and definite arrangement. Such a change will be beneficial to the whole country, especially to that section known as New England, and, above all, to Portland and to Maine in general, for it is this State that has had its natural advantages most fully neutralized by short sighted national legislation.

And yet steady and pronounced progress has been made during the past decade; the Maine of 1891 is much more populous, prosperous and wealthy than the Maine of 1881, and the people have shown themselves to be as enterprising in discovering and developing new resources as in making the most of old ones. Maine is still a great lumber State, but she is also a great ice State, a great granite State, and ranks with the largest producers of canned vegetables and provisions in the world. Portland, her chief city, has well done her part, as is indicated by an increase in population during the decade from 1880 to 1890 of about 6,000, as compared with a gain of 2,400 from 1870 to 1880. A census taken by the assessors, and completed early in January, 1891, shows the population at that time to have been 39,595, and as every precaution was taken to eliminate errors, and the work was done by men thoroughly familiar with local conditions, there is no reasonable doubt but that that number was substantially correct; so that allowing for the natural increase, etc., during the months which have since elapsed, the population of Portland may be stated in round numbers as 40,000. One approaching the city from the sea, and judging solely from appearances, would readily believe it to be double or treble that amount, and, indeed, would be excusable even if he made a much more exaggerated estimate, especially if he was familiar with Boston's appearance and population; for Boston proper occupies a peninsula of somewhat similar size to that occupied by Portland, and its appearance from the sea is no more imposing in spite of its nearly half a million inhabitants. The difference is that one sees the whole of Portland and but little of Boston, and the illusion concerning the probable population is heightened by the many fine buildings Portland possesses, these far outnumbering those to be found in other cities of no greater population.

The accepted date of the first settlement within the limits of what is now the city of Portland is 1632, and it is certain that George Cleeves and Richard Tucker did settle here during that year; but it is asserted by some historians that they were not the pioneer settlers, but were preceded by men who took up their abode here in 1623, or the same year that Portsmouth and Dover were settled. We have the authority of William Gould to support the statement that Captain Christopher Levitt was "the first European who discovered, appreciated, and described the beauties and capabilities of what is now the city and harbor of Portland," he visiting Casco Bay in 1623, and building a house at its western end. Levitt held a grant from King James I. of six thousand acres east of Piscataqua, and he chose this locality as the most eligible one at which to lay the foundations of what he fondly believed was destined to become a

noble city, to be named "York." The house mentioned was strongly fortified, and was occupied by Levitt and ten other men for about a year, he going to England in 1624 to escort his wife to the new world, and leaving his ten companions to hold the fort during his absence. Apparently he never returned,—at least there is no record of his having done so,—and there is good reason for believing that his men scattered throughout this region, one of them settling on Hog Island.

If Levitt was the first European to appreciate Casco Bay, he was not the first one to visit it, for the redoubtable Captain John Smith himself navigated its waters as early as 1614, during the celebrated Summer trip which he, the pioneer Maine Summer tourist, made, for the purpose (as one old annalist



BIRD'S-EYE VIEW OF PORTLAND IN 1891.

(From City Building towards POL'S Island.)

quantly expresses it) of "getting to know the country, capturing whales, preparing for the spread of Christianity among the savages, and extending trade and traffic in regions rich in furs."

Captain Smith says in his account of this excursion: "Westward of Kennebec is the country of Aucocisco, in the bottom of a deep bay full of many great isles, which divide it into many great harbors." The name "Casco" is a corruption of the Indian word Aucocisco, the meaning of which—like that of about all Indian words from which bays, lakes, rivers, etc., have derived their names—seems to either have been remarkably elastic, or to have been very vaguely understood by the whites, for some authorities translate Aucocisco as "a resting place," while others say it means a crane or heron. Certainly here is a great divergency of meaning, but one that is not at all exceptional, as it can be paralleled by numerous other examples,—notably that afforded by the name "Winnepesaukee," as applied to New Hampshire's greatest lake. For years it was translated as "the smile of the Great Spirit," but now the generally accepted meaning is "beautiful water in a high place."

The most reasonable explanation of the matter is, that historians are guided by their imaginations and their conception of the poetic fitness of things, rather than by their knowledge of aboriginal tongues, in rendering Indian names into English,—the results being generally pleasing, but decidedly uncertain and misleading.

But at all events, the title "a resting place" can certainly be most appropriately applied to Casco Bay, and its appropriateness increases every year, for every season witnesses the coming of a larger number of vacationists, who enjoy hotel, cottage, or camping-out life on the beautiful islands in the bay, getting thus that peculiarly refreshing rest which comes from change of occupation, surroundings, and habits of living, and gaining that robust health and vigor which are so apt to result from the influence of pure air, pleasant company, freedom from worry, and an abundant supply of all kinds of seasonable food.

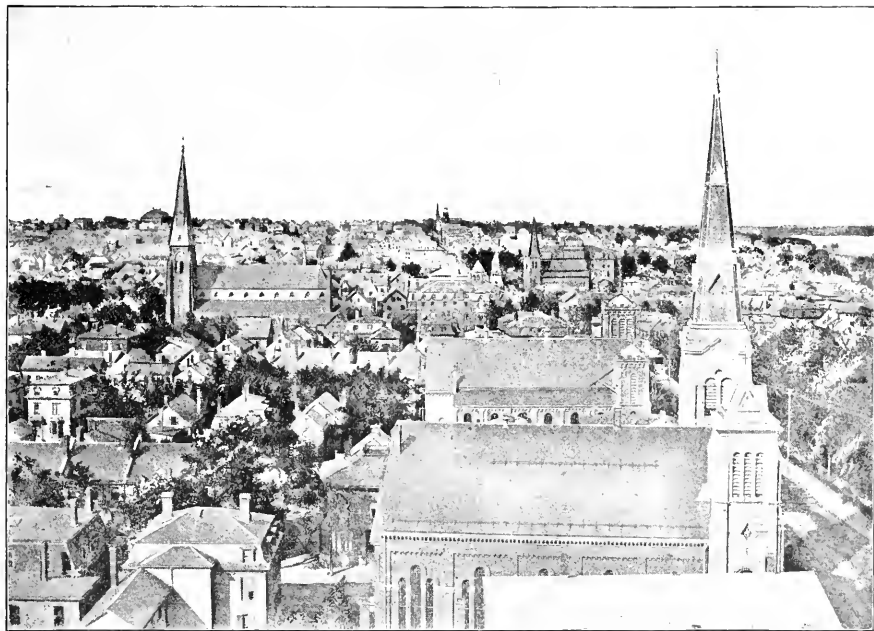
Casco Bay has a width of eighteen miles and a depth of about twelve miles, and it is said to contain more islands than any other water of the same area on any portion of the coast of the United States. Of course there is a popular legend that these islands are just 365 in number, so as to have an island for each day in the year; for as surely as 100 or more islands are grouped in any body of water, legend has it that they number just 365, the most notable exception to this rule being that afforded by the "Thousand Isles" of the St. Lawrence. The origin of this "365 legend" is decidedly obscure, for the connection between the number of islands in a given space and the days in the year is by no means obvious, especially as every year has not the same number of days, and the most credulous person could hardly be made to believe that a 366th island appeared every leap year, and vanished at the end of the twelvemonth. Lake George is said to contain 365 islands, whereas the actual number is less than 300; Lake Winnepesaukee has for years been represented as having "an island for every day in the year," but it really has just 274; and Casco Bay has less than 150, although a stranger would readily believe there was double or treble that number, so closely are they packed in places, and so promiscuously are they scattered about. They differ materially in character from the low sandy islands of the Massachusetts coast, being wildly picturesque in form, and made up largely of bold cliffs, jutting peninsulas and deeply encroaching bays.

The names of these islands are not happily chosen as a whole, an example of peculiar infelicity of naming being afforded by the name "Hog" Island, applied to one of the most attractive of them all. An effort is being made to change some of the more objectionable of these names, and for ten years and more many have made it a rule to refer to Hog Island only as "Diamond" Island; but the tenacity of old names, and especially of ugly old names, is remarkable, and several generations must elapse before any marked progress will be manifest. The most satisfactory of the present names are of Indian origin, examples of these being "Chebeague" and "Jebaskadaggin." The latter is somewhat uncouth, but it has no mean associations at all events, and that is more than can be said of "Pumpkin Knob," "Turnip," "Hog," and others that might be mentioned. Casco Bay is encroached upon by several large peninsulas, the most important of which forms the neck on which the city of Portland is built. This peninsula is about three miles long, and has an average width of three quarters of a mile. It is at the western extremity of the Bay, and is surrounded on three sides by tide-water, the natural advantages of the location being so many and decided, that commissioners appointed by the general government to examine the harbor, reported: "The city of Portland stands precisely upon the spot which a careful examination would pronounce to be the best." Truly those who founded the city "buildd better than they knew," when they chose a site eligible beyond all others for the carrying on of the great commercial enterprises of the present day. At the eastern extremity of Casco Bay is the long, narrow peninsula of Harpswell, about fourteen miles from Portland. The township includes several islands as well as the peninsula, and is remarkable for the extent of its sea coast, it being claimed that no State except Maine, on the Atlantic coast, has an equal amount. The neighborhood is very picturesque, and is largely visited during the Summer time, connection with Portland being had by steamer.

Casco Bay has for many years been very popular among fishermen and sportsmen, and has probably been the scene of at least as many "fish stories" as any other body of water in America. One of the earliest and most marvellous of these was related by Jocelyn, who was here in 1630, and who saw, or, at least, tried to make people believe he saw, some very wonderful things. He tells of a man named Mitton, an enthusiastic and successful sportsman, cool, collected, and fertile in expedients; and it was well he was

so, for once upon a time "as he was fetching a compass about a small island for the advantage of a shot," a triton, or merman, seized hold of the side of the canoe, and received a most inhospitable greeting,—for Mitton seized a hatchet, and cut off one of its hands, which was "in all respects like the hand of a man." The creature soon sank to the bottom, and as neither it nor any of its kind was ever seen again, any belief in its existence must rest entirely upon Mitton's testimony.

Jocelyn seems to have been fortunate in meeting with those who had strange experiences, for he was the first one to make mention of the sea serpent on this coast, it being referred to by him as having been



BIRD'S-EYE VIEW OF PORTLAND (No. 2).

(From City Building towards Munjoy's Hill.)

seen "coiled up like a cable on a rock at Cape Ann." Since Jocelyn's day, the sea serpent has been seen often, and under all conditions, in this vicinity, the monster showing his good sense by exhibiting a decided fondness for Casco Bay. Of late years, however, he has been somewhat shy, owing possibly to the prevalence of the amateur photographer; for after centuries of gloomy and awful uncertainty as to magnitude and proportions, no self-respecting serpent would expose himself to the risk of being photographed. (and, probably, badly photographed, too,) and being displayed, in all his native ugliness, to the curious gaze of the gaping public.

The most picturesque and interesting creatures now inhabiting the Bay are seals, these being found in considerable numbers; but they are "hair" seals, not "fur" seals, and, consequently, are much more interesting than they are valuable. Although the Bay does not swarm with fish, as it used to in days gone by, it still contains about all the varieties of New England salt-water fish, and professional and amateur

fishermen get more profit and pleasure from its waters. Cunnners, or sea-perch, are the most abundant of all, the rocky shores of the Bay and its islands being just suited to their habits, and immense quantities of them being caught without any noticeable diminution of the supply from one season to another; but cod, maddock, pollock, hake and halibut are also abundant, and when mackerel "strike in" from the open sea, some tremendous hauls are made, and some almost fabulous profits realized. Richmond's Island was utilized by the first settlers for the curing of fish, and House Island has been devoted to the same purpose for more than two centuries.

Sea fowl are abundant at certain seasons, and sportsmen visit the Bay by scores in the Spring and Fall, and often get very satisfactory bags, for although the shooting here is not what it used to be, it is still

decidedly superior to the average in New England. A few geese are shot, but the regular stand-bys of the Casco Bay sportsmen are coot and "old squaws," or pintail ducks.

Although the Bay has been a pleasant resort for so many years that it may almost be said "the mind of man runneth not to the contrary," it is of comparatively late years that its advantages have been put within the reach of the great mass of the public, by the furnishing of a comprehensive, frequent, and cheap steamboat and railway service, this being now so perfected that it is easy to transport excursion parties numbering hundreds, and even thousands, from points fifty or seventy-five miles inland, to some of the islands in the Bay, and back again at night, giving the excursionists almost a whole day at the seashore, and putting healthful recreation within the means of practically every one, for large parties are carried at such low rates that all can afford them.

Despite the exposure and inconveniences of camp life, and the awful stories told of starvation, rheumatism and loss



"WHITE HEAD,"—PORTLAND HARBOR.

of sleep by some of those who have "been there," there is a charm in that unconventional existence which more than compensates for all its drawbacks, and the noble army of campers increases every year. The islands of Casco Bay afford many ideal camping grounds; you may be as sociable or as retired as you please, the fishing is excellent, and a market is close at hand, at which any supplies that can possibly be wanted can be obtained; and so it is not surprising that the campers should be numbered by hundreds during the height of the season. But there is no approach to overcrowding, for the camping

sites are almost unlimited in number, and those who prefer comparative solitude will have no difficulty in secluding themselves to their heart's content, while those who prize camp life chiefly for the opportunity it gives for hearty and unlimited sociability, will find many others of kindred tastes, and may make more friends here in one Summer than would ordinarily be made in ten years. As for Summer sports here, who can name them all? Fishing, sailing, rowing and swimming are but the beginning of them, and the complete list is so long, so comprehensive, and so entirely satisfactory, that it is no wonder that those who spend one vacation in Casco Bay do not need to be told where to go in succeeding Summers, if their circumstances permit them to revisit this region. The cost of a vacation spent here is, of course, entirely dependent on the individual, for one may camp out or board at almost nominal expense, or may "live like a lord" at one of the several excellent hotels, and pay accordingly; but in any event, one is assured of faring at least as well here as elsewhere, and the exceptionally rapid development of this region as a Summer resort indicates that that fact is very generally appreciated.

The building of Summer cottages was begun in earnest about a decade or so ago, and there are now many such buildings, of all kinds of architecture, all sizes, and all pretensions.—some being really magnificent, while others are mere boxes, consisting only of four walls and a roof, and being furnished in the plainest manner; all are alike in one respect, at least,—all are devoted to health, to enjoyment, and to reasonable pleasure, and they serve to emphasize the great change which has come over the American public as regards their attitude on the question of recreation. A comparatively few years ago, "the mighty dollar" ruled our thoughts, and time not spent in money-making was looked upon as wasted. To-day we hold that

"All work and no joy,
Makes Jack a dull boy,"

and we accomplish none the less on account of the rational habit of resting a couple of weeks or so during the heat of Summer. The ancient and oft-repeated assertion of our old-world friends, "You Americans don't know how to live," has lost whatever truth it may once have possessed, and foreign critics find themselves obliged to consider us in another light than that of mere money-making machines, ingenious and wonderfully efficient it may be, but still lacking that culture which is the best fruit of modern civilization.



TREFETHEVEN'S LANDING — PEAK'S ISLAND.

THE FIRST SETTLEMENT.

What is commonly accepted as the first permanent settlement made within Portland's limits, was the outcome of the action taken by one John Winter in driving away George Cleeves and Richard Tucker, who had settled at the mouth of the Spurwink River, for these men then removed to the peninsula on which Portland is now located, and built a house there early in the year 1632. They seem to have been independent adventurers from England, and settled at Spurwink River in 1630, being driven from there by Winter by virtue of his office as agent for Robert Trelawney and Moses Goodyear, two London merchants, who received in December, 1631, from the Plymouth Colony, a grant of land including Richmond's Island and Cape Elizabeth. Cleeves and Tucker had no title to the land, and, consequently, had to give up their holdings and improvements without compensation; but they were apparently not disheartened, or even very strongly impressed by their experience, for years passed after they settled in Portland before they made any effort to secure a legal title. But Cleeves was very wide-awake and shrewd, and when he heard that all the land in this region was included in a grant made by James I. to Sir Ferdinando Gorges, although it had formerly been claimed by the Plymouth Colony, Cleeves determined to visit England, and endeavor to get a grant of land that would not only ensure his partner and himself against loss, but give them an opportunity to gain wealth by developing the country. The tract granted to Gorges included about all the territory comprised within the present State of Maine, and was known as the Province of New Somersetshire.

Cleeves arrived in England in 1636, and finally obtained, as the result of tediously long drawn out negotiations, a grant from Gorges of a very large parcel of land, including not only the Neck but neighboring lands and islands, the limits of the property being defined in the original deed as follows:—

"Beginning at the furthestmost point of a neck of land, called by the Indians 'Machegonne,' and now and forever henceforth to be called and known by the name 'Stogummon,' and so along the same westerly as it tendeth to the first falls of a little river issuing out of a very small pond, and from thence overland to falls of Presumica, being the first falls in that river upon a straight line, containing by estimation from fall to fall, as aforesaid, near about an English mile, which together with the said neck of land that the said George Cleeves and Richard Tucker have planted for divers years, already expired, is estimated to be in the whole 1500 acres or thereabouts, as also one island adjacent to the said premises, and now in the tenure and occupation of said George Cleeves and Richard Tucker, commonly called and known by the name of Fogg's Island."

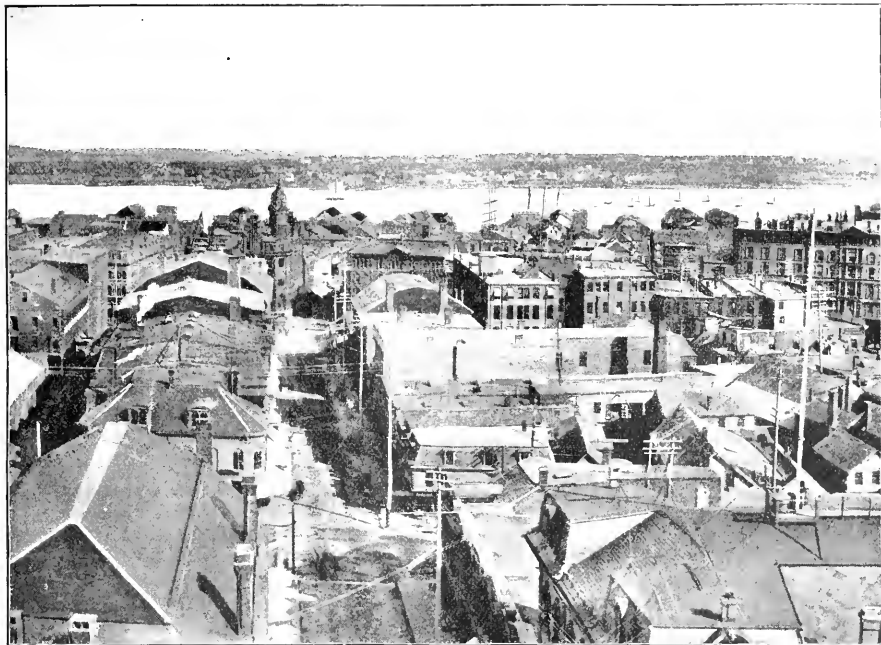
The lands thus described were conveyed for a period of two thousand years, in consideration of £100 sterling, and an annual quit rent.

Having accomplished the mission which brought him to England, Cleeves returned to America, but not alone, being accompanied by one Michael Mitton, the same man who became, according to Jocelyn, "a most cunning and dexterous fowler," and had so remarkable an encounter with a triton, or merman, in Casco Bay. Mitton was a man of fine address, and took a prominent part in the development of the colony, marrying Cleeves' only child, Elizabeth, and taking up his residence on the island at the mouth of the harbor, now called Peak's Island, it being leased to him by Cleeves, December 28, 1637. Cleeves and Tucker had taken actual legal possession of the tract granted them June 8th of the same year. Although the demand for lands in the new colony was by no means brisk, the work of settlement went on, and by the year 1640 the population of the district had become about fifty.

Thomas Gorges, a nephew of Sir Ferdinando Gorges, came to Saco in 1640, and assumed general charge of this region, which was at that time beginning to be known as "Ligonia"; but he did not interfere with Cleeves, who still had unquestioned sway over the "Neck," and the lands adjacent. The outbreak of the great Civil War of England, in 1642, of course attracted Cleeves' attention, and he soon made up his mind that it was necessary for him to visit England at once in order to protect his interests, for Gorges had become King Charles I. in the struggle, and the triumph of Cromwell and Parliament meant loss, if not ruin, to those holding lands by grants from Gorges.

Cleeves reached England in 1643, and obtained a new land commission from Colonel Rigby, who had bought the title of Ligonia, for a merely nominal sum. Cleeves was appointed Rigby's American agent,

and returning to America, he proceeded to claim governing powers, and called a court at Casco. His authority was, of course, denied by Vines, who was at that time Gorges' deputy, and who held court at Saco, and one result of the controversy was to split the colonists up into two parties, each of which numbered about thirty.—practically the entire population of the Neck and vicinity siding with Cleeves, while the more southern colonists sided with Vines. Governor John Winthrop, of Boston, was requested by both parties to decide who was the actual owner and administrator of the country; but as the answer to this question depended upon the outcome of the war then raging in England, Winthrop wisely refused to decide until he had positive information as to whether King or Parliament had won. The success of the latter resulted in the sustaining of Rigby's title, and in 1647 Cleeves assumed control, as Rigby's agent,



BIRD'S-EYE VIEW OF PORTLAND IN 1801. (No. 3.)

(From City Building looking towards Cape Elizabeth.)

over the Province of Ligonía, his jurisdiction including Saco, Spurwink, Richmond Island, Scarborough and Casco, and all the territory from Cape Elizabeth to Cape Porpoise, inclusive of those points.

The first regular government of the Province of Ligonía was established in 1648, the officers being Colonel Alexander Rigby, *President and Proprietor*; George Cleeves, *Deputy President*; and William Royall, Henry Watts, John Corson, Peter Hill and Robert Booth, *Members of Assembly*.

Colonel Rigby gained no profit from his possessions in the New World, for he died in 1650, and his death was followed by long and complicated litigation over the title. Cleeves once more visited England where he remained about two years, engaged in active legal warfare to maintain his rights.

Naturally, this period was a disastrous one for the Colony; for, as there was no settled government, there was no enforcement of laws, no assurance that existing rights would be respected, and no educational or religious facilities were afforded.

The quarrel between the heirs of Gorges and of Rigby, concerning the ownership of Ligonía, had a not uncommon termination.—a third party stepping in and carrying off the prize. This third party was Massachusetts, who based her claim upon the charter and agreement of the Plymouth Colony with King James, in 1620, this charter ante-dating, of course, those of both Gorges and Rigby, and the rights it conferred passing to Massachusetts on account of her absorption of the Plymouth Colony.

The question of the justice of Massachusetts' claims has been often and thoroughly discussed, and nothing is to be gained by re-opening it at this late day; suffice it to say, the inhabitants of Ligonía were bitterly opposed to the idea of coming under Massachusetts' rule, and they fought long and vigorously to prevent such a consummation,—but without avail, for after six years of conflict, their objections were finally overruled, and in 1658 Massachusetts took formal possession of the Province, the inhabitants of which were obliged to sign a document known as the "Submission in 1658," its provisions being as follows:

"We, the inhabitants of Black Point, Blue Point, Sparwink and Casco Bay, with all the islands there, unto belonging, do deem and acknowledge ourselves to be subject to the Government of Massachusetts Bay, in North East, as appears by our particular subscriptions in reference to those articles formerly granted to Dover, Kittery and York, which are now granted and confirmed unto us, together with some additions as upon record doth appear."

The civil privileges granted to the residents of Ligonía were to be in all respects similar to those enjoyed by the inhabitants of Massachusetts, and were "not to be forfeited by difference in religion,"—a provision which was especially important, from the fact that practically all the inhabitants of Ligonía were adherents of the Church of England, and hence opposed to Puritan ideas and practices. But they were by no means zealous churchmen, and would have troubled themselves but little about religion, had not Massachusetts striven to propagate her straight laced doctrines, and sternly rebuked the "idolatry" and "ungodliness" she saw in Episcopal practices.

It is the most difficult thing in the world to drive men of spirit, especially in religious matters, although it is generally easy enough to lead them; but gentle and persuasive methods were not at all characteristic of the Puritans, who were so absolutely sure they were right that they knew that all who differed from them were either foolish or inspired by the devil.

A Massachusetts colony without a settled minister would have been an unheard-of thing, and so among the first actions of the new government was the passage of an imperative order to build a meeting-house and engage "a learned and orthodox" minister. The house was located where the works of the Portland Company now are, and was a mere log cabin with three small windows in each side.

The Rev. Mr. Burroughs was Portland's first minister, and the choice could not have been bettered, for Mr. Burroughs was something more than a "learned and orthodox" preacher,—he was an honest man, a man of broad and tender sympathies, tolerant of others' opinions, charitable in word and deed, and at the same time possessed of deep-rooted convictions, and perfectly fearless in following a course which he believed to be right. Mr. Burroughs perished on the gallows, he being hanged at Salem as a wizard, as a result of his refusing to swear to a lie, during one of those trials for witchcraft which form so foul a blot upon Massachusetts record.

One of the consequences of the change in the government of this territory was a change in its name, or rather the bestowal of the name "Falmouth" upon a town made up of the territory now included in Portland, Cape Elizabeth, Deering, Westbrook and Falmouth. The name was given in honor of a town at the mouth of the river Fall, in Cornwall, England. Casco Neck, however, continued to be so called until its incorporation as Portland, in 1786.

In spite of the popular opposition to the assumption of government by Massachusetts, it was an excellent thing for the Colony, which had already suffered much from lack of a strong government, and which improved rapidly and steadily in morals and manners under the changed condition of affairs. Still the growth of the population was discouragingly small, and in 1675 there were but forty families in town. More than forty years had passed, since the first settlement by Cleeves and Tucker, without the

least trouble with the Indians, but the colonists had been industriously "sowing the wind" meanwhile, by cheating and abusing the savages, and they were destined to "reap the whirlwind" in the shape of King Philip's War, one result of which was the utter destruction of Falmouth, every one of the settlements in town being entirely destroyed, and the colonists killed, captured or driven away, so that the town was deserted. This occurred in 1676, and it was not until 1678 that the work of settlement was resumed.

The colonists were encouraged to repair their shattered fortunes by the action of the government in making a frontier post out of Falmouth, and building Fort Loyal, the most extensive and strongest fortifi-



CONGRESS STREET, OPPOSITE CITY HALL, IN 1891.

cation on the coast. It was located on a stony height near the foot of India Street, the site being that now occupied by the roundhouse of the Grand Trunk Railroad. Many new settlers joined the community, and there was considerable ill feeling between the new-comers and the old proprietors, because the former occupied lands allotted them by the government, which were claimed by the old settlers.

The first mill had been built in 1657, but was destroyed in 1676. The year 1681 witnessed the opening of the first tavern, and Falmouth was now getting to be quite a populous town, there being between six and seven hundred inhabitants in 1688. But the long-threatened conflict between the French and Indians on one side, and the English on the other, now began, and Falmouth narrowly escaped destruction at the very outset of the war, her exposed position as the most northerly of the English settlements causing her to be singled out as the object of an attack made by Indians and French in 1689. The town would have been captured and destroyed had it not been for the arrival, just in the nick of time, of Major Church, at the head of a force of volunteer soldiers and friendly Indians. A decisive battle was fought, and the result was the total defeat of the invaders, who were not only repulsed, but permanently driven off. The following year, another, and this time successful attempt, was made to capture the position, a force of five hundred French and Indians accomplishing it after a stubborn resistance. They killed Lieutenant Clark and thirteen men on Munjoy Hill, and then laid siege to Fort Loyal, which they captured after five days; the commander of the garrison, Captain Davis, and the surviving men being taken prisoners.

At the close of the war, in 1698, a few of the Falmouth colonists returned, and a fort was built, the fort and a little collection of cabins being called "New Casco." Hostilities were resumed in 1703, and twenty-five persons were killed by Indians, the result of this massacre being the total desertion of Falmouth, — Casco, or Portland, having been deserted nearly thirteen years before.

In 1717, a man named Ingersoll built a hut on Casco Neck, and was honored by the derisive title of "Governor," as on account of his being the only inhabitant, he was "monarch of all he surveyed." But this did not continue very long, for in 1748 there were twenty families settled on the Neck, about the foot of India Street.



PORTLAND HEAD LIGHT — PORTLAND, MAINE.

Falmouth suffered but little from actual invasion from the North after 1725, although the Indians committed various depredations in the adjoining country, and the townspeople were many times seriously alarmed. With the progress of years, the town ceased to be a frontier post, natural resources were developed, and an extensive export trade in fur, fish and lumber was built up,—the commerce reaching such proportions that in the year 1727, thirty vessels lay at anchor in the harbor at one time. In 1753, the population of Falmouth was 2,712, *including twenty-one slaves*; the population of Casco Neck amounted to 720, and in twenty-one years it increased nearly 300 per cent., being 2,000 in 1774; but even then the Neck was occupied only as far westward as Centre Street, the upper portion of it still being covered by woods. The half century from 1725 to 1775 was a very peculiar period in many respects in Falmouth's history, for although the danger of Indian attacks had passed away, the prosperity of the town was considerably interfered with by frequent wars with the French; but still the townspeople heartily favored those wars.

These wars, and the attention given to commerce, combined to seriously hamper the development of the agricultural resources of the town, and food supplies were obtained from what were in those days very remote places; the arrival of a cargo of corn being often signalized by a general merry-making, in token of the escape of the people from famine.

But notwithstanding these occasional "hard times," the town was steadily and rapidly gaining in wealth and population, especially after trade with the West Indies had been fairly established; for the

profits of a single voyage to and from that section were often tremendous, and some of the residents of Falmouth began to amass what was great wealth at that time, the result being the creation of an "aristocracy," the members of which looked down upon the vulgar herd who had to work for a living, and were therefore unfit company for gentlemen of leisure. The "Falmouth four hundred," as they may be called, arrayed themselves most gorgeously in purple and fine linen, not to mention elaborately embroidered waistcoats made of silk, "small clothes" of buckskin, and ruffles and furbelows galore. Under these circumstances, the outbreak of the Revolution was not altogether a misfortune, for it brought many thoughtless but well-meaning persons to their senses, separated the lovers of country from the lovers of self, and made manhood and not wealth the test of merit. The men of Falmouth responded nobly to the test; encouraged Massachusetts and the other colonies to resist oppression; vigorously denounced "taxation without representation"; seized and burnt the obnoxious stamps called for by the "Stamp Act"; and in public meeting resolved "that we will not buy nor sell any India tea whatever."

The action of the English government in closing the port of Boston was condemned by the tolling of the bell of Falmouth meeting-house from rise to set of sun,—and, in short, the townspeople left no room for misconception as to their attitude on the question of resisting British tyranny. On receipt of news of the battle of Lexington, the town sent a company to Cambridge, and was prepared to do its full duty in the impending war; but it was destined to repeat the experience of 1690, and at the very opening of hostilities to be utterly destroyed.

The immediate cause of its destruction was the hatred entertained for the town by Captain Henry Mowatt, who was captured by a party of militia from Brunswick, and detained in Falmouth in the Spring of 1775. Furious at what he considered an unpardonable indignity, Mowatt seized the first opportunity to gain revenge without danger to himself, and in October, 1775, entered the harbor with a fleet of five war vessels. He demanded that the citizens should yield up their arms, and, upon their refusal to do so, opened fire upon the town, and fired the place. The work was so thoroughly done, that all the principal part of the town, including 414 buildings, was destroyed, at a loss of £55,000. A more barbarous, cowardly and shameful act does not disgrace the annals of the Revolution.



PORTLAND OBSERVATORY.

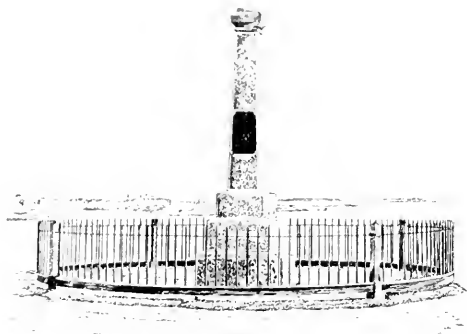
From the bombardment and burning of Casco, in October, 1775, to the signing of the treaty of peace which terminated the Revolutionary War, in 1783, is practically a perfect blank in the history of Portland, for no organized or determined efforts were made to repair the damage caused by Mowatt's cowardly attack until peace was firmly established, in 1783.

When once the work of building up Casco was inaugurated, it was vigorously pushed, and during the year following the signing of the treaty of peace there were erected forty-one dwelling houses, ten stores, and seven shops. About one hundred dwelling houses had escaped destruction at the time of the bombardment, so that there were some 140 dwelling houses on the Neck at the close of 1784, and in 1785 the building of the first brick house was begun, and the first newspaper was started,—the "Falmouth Gazette and Weekly Advertiser."

The following year an especially important event occurred, for it was in 1786 that "Casco" on the "Neck" severed its connection with Falmouth, and was incorporated as "a separate and distinct town by the name of Portland," so that the history of Portland, strictly speaking, began at that time, or just about one hundred and five years ago. The new town had a population of about 2,000, and this increased by leaps and bounds, for during the next fourteen years it nearly doubled, being 3,704 in 1800, and during

the next decade a gain of about 4,000 was made, the population in 1810 being 7,169. In fact, from 1795 to 1805, Portland led all other New England towns in percentage of growth and in general prosperity, and the commerce of the port was particularly prosperous. Wharves were first built in 1793, and the tonnage of the port increased from 5,000 in 1789 to 35,000 in 1807, many ships being built and many ship owners removing here from other places. The "boom" in the American shipping business was largely due to the performances of Napoleon Bonaparte, for these had the effect of involving all Europe in war, and American ships were about the only ones that were declared neutral, and so could transport goods without fear of seizure and confiscation; the natural result being that American ship-owners monopolized the carrying trade, getting big freight rates, running no risks excepting those inseparable from navigation, and hence soon accumulating very considerable fortunes. One gratifying consequence of this accumulation of wealth, was the erection of spacious and beautiful residences, the opening of the nineteenth century being signalized by the building of a number of these. Portland soon contained several mansions which were far superior to any other houses in the State, and which in workmanship (and as many persons believe in design also) surpassed any of the private residences of modern times. The fantastic architecture now in vogue makes possible many striking effects, and is supposed to give opportunity for the expression of individual tastes, but there are many who would welcome a return to the broadly simple styles of eighty or ninety years ago, and who see in the unpretentious richness and quiet beauty of the old mansion houses, a good taste and repose which are to the "Queen Anne" jumbles of the present day what a violin solo rendered by a master is to the crashing harmonies of a street band.

Had Portland's prosperity continued, it would eventually have become the most beautiful town architecturally, as it was the most beautiful town naturally, in the country, but its development was destined to receive a most abrupt and disastrous check by the political troubles which led up to the non-intercourse policy of 1806, and the embargo of 1807. Commerce was paralyzed; the tonnage of the port decreased even more rapidly than it had grown; ship builders failed, and hundreds were thrown out of employment; eleven commercial houses suspended; and the whole stately and apparently solid fabric raised by years of



CLEVE'S MONUMENT.

enterprising and intelligent labor, collapsed like a card house, bringing ruin to hundreds and hardships to thousands. Dingy vessels were allowed to sink at their moorings, or were beached so that they would be available for fuel at all events, and a lethargy like that preceding death involved what was once the busiest town of its size in New England, but which now, in common with all other seaports, could not be said to live, but merely to exist. The war of 1812 roused the people, and Portland took an honorable part in the struggle, furnishing many men and considerable money and supplies. One of the most notable naval engagements of a war that was fought almost entirely on the ocean, took place off Portland Harbor, this being the fight between the U. S. Brig "Enterprise" and H. M. Brig "Boxer," September 5, 1813. The following extract from the official report of the engagement will be of interest:—



MONUMENT SQUARE AND CONGRESS STREET.

"At three, P. M., we (the officers and crew of the 'Enterprise') tacked and bore up for the enemy taking him to be one of H. M.'s brigs of the largest size. At a quarter past three, the enemy, being within half pistol shot, gave three cheers, and commenced the action by firing her starboard broadside. We then returned them three cheers, with our larboard broadside, when the action became general. At twenty minutes past three, P. M., our brave commander fell, and while lying on deck, refusing to be carried below, raised his head and requested *that the flag might never be struck*. At half past three, we ranged ahead of the enemy, fired our stern-chaser, rounded-to on the starboard tack, and raked him with our starboard broadside. At thirty-five minutes past three, the enemy's main topmast and topsail yard came down. We then set the foresail, and took a position on his starboard bow, and continued to rake him until forty five minutes past three, when he ceased firing and cried for quarter, saying that as their colors were nailed, they could not haul them down."

It will be seen from the above, that the actual fighting lasted only half an hour; but during that short time both commanders were killed, or rather mortally wounded, and both vessels were pretty well cut to pieces, especially the "Boxer," her hull and rigging suffering badly. As many of the slain among her crew were thrown overboard before the ship was surrendered, it was uncertain what the English loss was; but

seventeen of the "Boxer's" crew were wounded, as were twelve of the officers and crew of the "Enterprise." The citizens of Portland gave their champion a most enthusiastic reception when she arrived with the prize, and the funeral ceremonies of both commanders (who were buried in the Eastern Cemetery) were attended by thousands.

The consummation of a treaty of peace, signed in 1815, inaugurated an era of slow but sure recovery from commercial depression, which was to continue for about thirty years, or until the introduction of railroads, and the consequent overturning of all old conditions of mercantile supremacy. The population of the town increased slowly, the gain from 1815 to 1820 being 1,412. But although progress was slow, it was sure, and as values became definitely readjusted to the new condition of things succeeding the "boom" which was ended by the war, confidence became completely restored, and men felt that once more they had firm ground beneath their feet, and that now they could build on sure foundations.

The District of Maine was separated from Massachusetts in March, 1820, and Portland was made the capital, but did not long retain that honor, for it was considered expedient to remove the capital to a point more centrally located so far as the State was concerned, and in 1832 Augusta was made capital. But an event more important to those who could realize its significance than any mere political happening, occurred in 1823, this being the arrival of the "Patent," the first steamboat ever brought to the State. She was run as a passenger boat between Portland and Boston. Ten years later witnessed the advent of the "Chancellor Livingston," and later its rival "Commodore McDonough." The "Portland Steam Packet Company" was organized in 1844, and has for nearly half a century provided a service remarkable for reliability, efficiency and safety.

PORTLAND AS A CITY.

The two-hundredth year of Portland's settlement was marked by the granting of a city charter to the town, the city of Portland dating from 1632, at which time the population was about thirteen thousand. Portland had now enjoyed a long period of comparative prosperity, but had made no striking gains in population or wealth, and seemed destined to jog along in a comfortable sort of way for years to come. But the giant power of steam was destined to rudely change the existing order of things, and for some time the change was all for the worse; for beginning about 1840, the city's business languished, sales in almost every line of trade fell off, and it became evident that something must be done to counteract the influences so harmfully affecting the city. The cause of the trouble was plain, for all could see that it was due to the diversion of trade from Portland to Boston and other trade centres, which possessed railway facilities that more than neutralized Portland's advantages of location, and enabled the merchants profiting by them to secure the trade of other sections which had formerly obtained supplies from Portland. The effects of the changed condition of affairs became more noticeable year by year, enterprise languished for want of encouragement, progress was succeeded by stagnation, the population of the city almost entirely ceased to increase, and those who recognized the gravity of the situation—but could see no practicable method of altering it—prophesied most doleful things, pointing out other cities and towns that had failed to fulfil the promise of their youth, and quoting "wise saws and modern instances" to prove that a town which no longer grew could not maintain its position, but must inevitably degenerate in influence and wealth until it had reached the dead level of mediocrity.

But, fortunately, there were men who, although appreciating to the full the momentous nature of the crisis in the city's affairs, did not for an instant despair of the future; but strong in their confidence in Portland, in the exceptional natural advantages of her location, and the ability, enterprise and integrity of her merchants, saw their opportunity, and perceived that here was "a tide in the affairs of men, which taken at its flood leads on to fortune."

To John A. Poor belongs the honor of conceiving, pushing, and bringing to a successful conclusion, the project of a railroad to Canada, thus cutting the Gordian knot of the evils which had stopped the development of the city. A less broad minded man would never have originated so elaborate a scheme; a less sanguine man would have despaired of gaining the support essential to its consummation; a less

energetic and persevering man would have been discouraged by the many great and the innumerable petty obstacles met with in carrying it out. And, therefore, while giving high credit to those who aided in the work, all who believe in giving honor to whom honor is due, will unite in pronouncing Mr. Poor to be the father of the magnificent railway facilities now enjoyed by this city, and, consequently, the founder of the modern Portland.



VIEW OF WHARVES AND HARBOR FROM COMMERCIAL STREET.

When the practicability of the proposed route to Montreal had been demonstrated, and the enterprise fairly inaugurated, the business men of Portland—alert and progressive as ever, now that a means of escaping from the net of circumstances was opened to them—heartily supported the undertaking, and bent all their energies to the task of making it a success. City bonds to the amount of \$2,000,000 were utilized to aid in securing the vast amount of money necessary, and the work of construction went rapidly on, the Atlantic and St. Lawrence Railroad being completed to the point of junction with the Canada road from Montreal (a distance of 149 miles from Portland) in 1853. Our merchants were now prepared to wage the battle for commercial supremacy on equal terms; they were in connection with the centres of population in Canada and the Provinces, and with the north-western section of our own country,—a section even at that time noted for its production of grain, and destined to become the granary of the world. A line of steamships to Liverpool was established; also lines to the Provinces and to points in this State. Not only commerce and domestic trade, but manufacturing, also, was vigorously pushed; the refining of sugar was begun on a very extensive scale; the manufacture of locomotives and machinery was inaugurated by one of the best equipped companies in the country; lines of railway affording communication with all parts of Maine and northern New England were constructed; the population and wealth of the city rapidly increased. By a bold, aggressive movement, Portland had plucked “the flower Safety from the nettle Danger,” and the era of railroads had been fairly inaugurated.

The prosperity of the city was checked, in common with that of all other trade centres throughout the country, by the panic of 1857-58; but local houses were so prudently managed, or so fortunately circumstanced, that no serious failures occurred, and with a revival of confidence, there was a prompt and decided revival in business. But the time was at hand when even graver questions than those of material prosperity were to be answered finally, for by firing upon Fort Sumter in 1861, the people of the South threw down the gauntlet, signifying that they chose trial by combat to determine whether this was a Nation or a collection of sovereign States bound by no ties save those of expediency, to be loosed at the wish of any member of the Union.

Portland's history during the Rebellion cannot be considered here, for it is too honorable to be dismissed with a few words, and our available space is too limited to allow of our presenting it in detail. Suffice it to say, the action of the city was prompt as well as decisive, the larger part of the First Maine Regiment being raised here. Nearly one-sixth of the entire population during the war represents the proportion of men furnished by Portland, she putting 5,000 men into the field, 421 of whom lost their lives.

Although the pecuniary loss to the city on account of the Rebellion was not very serious, comparatively speaking, she was soon to suffer overwhelming disaster by reason of the carelessly expressed patriotism of one of her residents; for the conflagration that destroyed fifteen hundred buildings and ten millions of property, and rendered ten thousand people homeless, was started July 4, 1866, by a fire-cracker on Commercial Street, near the foot of High Street. This was the starting point of the fire, which soon manifested those peculiarities which sharply distinguish the progress of an all-conquering conflagration from that of even an exceptionally destructive fire — peculiarities which have been observed in the case of every conflagration of modern times, and have led some of those who have carefully investigated the subject, to assert that these great conflagrations are due not alone to the proximity of many inflammable buildings, to high winds, to scarcity of water, to lack of promptness in attacking the original blaze, or to any of the many other causes which are usually brought forward in explanation, but rather to a mysterious and fortunately very rare condition of the atmosphere, so favorable to combustion that a fire once fairly started is practically unextinguishable. The greatest conflagrations — notably the Chicago fire of 1871 and the Boston fire of 1872 — burned "against the wind," and at both these fires, as well as at the Portland fire, it was noticeable that buildings did not "catch" by degrees, but that even the most massive and apparently fire proof structures would burst into flames in every part simultaneously, and be destroyed almost before one could realize they were burning. Although the Portland firemen were aided by firemen and apparatus from Saco, Biddeford, Bath, Augusta, Gardiner, Lewiston and Boston, the desperate work of this powerful force was practically of no avail whatever, for we are told they "were unable to do anything more than let the fire take its own way, and take it it did, with almost fiendish and incredibly destructive power." The area burned over amounted to about two hundred acres, and the fire was finally checked "only by a lack of material in one direction, a large sand bank in another, and toward the east by the old graveyard."

Although almost stunned by the shock at first, the people of Portland rallied quickly, and bent every energy to the task of providing shelter for the homeless, many tents being pitched on Munjoy Hill and elsewhere, and temporary buildings being erected. Assurances of sympathy, proffers of help, and cash contributions aggregating more than \$600,000, poured in from all parts of this country and Canada, and the work of relief was so energetically and intelligently prosecuted, that the immediate necessities of the sufferers from the fire were soon provided for. Then with characteristic philosophy and full confidence in the future of their city, the people proceeded to turn the disaster to good account, by taking the opportunity to widen and straighten old streets, lay out new ones, and replace the burned buildings by larger, more substantial, and handsomer structures,—the result being that the Portland of to-day is a much more imposing city than it would have been had no fire occurred.

During the quarter century which has since elapsed, several highly important lines of railroad have made connection with the city,—notably, the Boston and Maine, in 1873; the Portland and Worcester affording direct connection with New York City in 1875; and the Portland and Ogdensburg also in 1875, this road opening up to the city the most beautiful part of the White Mountains, through the Notch and the northern section of Vermont, affording a short route to the West and North-West. The latter sections

are inhabited largely by natives of New England and their descendants, and for this reason, and also because of the natural desire of those dwelling inland to view the grand scenery and breathe the bracing air of the sea-coast, thousands of people from the West visit New England every Summer, and a large proportion of them spend their vacations in Portland and vicinity. No better choice could possibly be made from all the Atlantic sea board cities, for Portland surpasses all the others in healthfulness, in beauty



THE UNION DEPOT.

of surroundings, in coolness during the heat of Summer, in opportunities for steamboat, sailing and rowing excursions and shore and deep-sea fishing, and in delightful drives and walks amid grand ocean or beautiful inland scenery. Mount Washington, and all the lesser eminences of the White Mountains, may be reached in a few hours by rail, and, if desired, the trip may be made via Lake Winnepesaukee, the tourist being transported by a swift and commodious steamer from one end to the other of that beautiful sheet of water, a distance of more than twenty miles. Old Orchard Beach — the finest in the country — is but a few miles from Portland, being reached in half an hour by rail; and those who wish to enjoy some of the wildest and grandest scenery the world affords, can do so by taking a steamer at Portland for Mount Desert Island, where Bar Harbor — the most famous of fashionable Summer resorts — is located. Should business or a desire to inspect New England's metropolis attract the tourist to Boston, that city may be reached in a few hours by rail; but by far the more agreeable way is to take one of the large, staunch and comfortable steamers of the Portland Steam Packet Company, for the sail is a most delightful one, and although the journey by ocean occupies more time than by land, (the boats making the run of 118 miles in eight and one-half hours,) no time is really lost,—for one leaves Portland in the early evening (at 7 o'clock), has a refreshing night's rest, and arrives in Boston in the morning, just in the mood for sight-seeing, which is not apt to be the case after a long railway journey.

The hotel accommodations of Portland are excellent, there being several large first-class houses and a number of small ones, and these accommodations are supplemented in Summer by the generally admirable service afforded by the hotels on the islands in Portland Harbor,—these hotels being practically in the city, as they may be reached in a very short time by the swift steamers which runs at short intervals to all parts of the Harbor and Casco Bay. The tourist in Portland will meet with cultured and congenial people from all parts of the country, will find the residents approachable, friendly and accommodating, proud of their city, and ever ready to help strangers to become familiar with it by pointing out to them features of interest, and directing them to any section they may wish to reach; and, in short, if the experience of the many strangers from the West and elsewhere, who have spent their vacations in Portland, is to be accepted as evidence, we are fully justified in guaranteeing to every self-respecting visitor a cordial reception, satisfactory accommodations, square treatment, agreeable recreations, and “a good time” in general.

Several excellent guide-books of the city and the country adjacent have already been published; as the field is so well occupied, there is no need of adding another to the number, but it may be well to devote a little space to giving our readers a general idea of the “lay of the land” and the appearance, the more prominent buildings, and the natural and artificial divisions of the city.

THE PORTLAND OF TO-DAY.

Portland, like all other American cities, is divided up into districts having distinctive and individual characteristics, which are perfectly well understood and accepted as a matter of course by those “to the manor born,” but are by no means obvious to even the most intelligent stranger. The aristocratic portion of the city is at the West End, and, by the way, the familiar line, “Westward the star of empire takes its way,” might be amended so as to read “Westward the star of fashion takes its way,” and still retain its truthfulness, for it is a remarkable fact that the western portion of almost every city is its fashionable quarter. There is the “West End” of London, the “West Side” of New York City, the “Back Bay” of Boston,—which is farther west than the old “West End” of that city, which was once the aristocratic portion; and in Portland there is Bramhall Hill, at the west end of the peninsula, where the most elaborate dwelling houses of the city are located. The admirer of beautiful architecture, handsome and well kept grounds, and beautiful shade trees, will find this one of the most attractive spots imaginable: for while it contains many fine specimens of the architecture of the present day, it is entirely free from that painfully and monotonously “new” appearance, that detracts so much from the beauty of Boston’s “Back Bay,” and from that of the richer portion of many other cities. The great fire of 1866 did not burn over this section, and therefore the oldest as well as the newest mansions are to be found here, and the sometimes too striking architecture now in vogue is relieved by the plain richness of houses built when square corners were not avoided as if they contained the germs of a pestilence, and when every man did not strive to erect a structure as unlike that of his neighbor as possible. Great shade trees abound, among which that most beautiful of trees, the American elm, is largely represented, as do also spacious, smooth and velvety lawns, while in some of the grounds flowers are largely cultivated.

Middle Street, from a mercantile point of view, is one of the important streets in the city, it being lined on both sides by commodious, substantial, and in many cases imposing business edifices, which would do credit to the largest and wealthiest city. Middle Street was originally a mere path through the woods, and as a street is nearly one hundred and seventy years old, having been accepted by the town in 1724. At its head is Market or Monument Square. The name Monument Square is newly applied, and many citizens, particularly the older ones, do not take kindly to it, for the old name has so many historic and homely associations connected with it, that the new name—appropriate as it is to the changed condition of things in the Square—seems to them strange and unattractive.

A considerable portion of the Square was formerly occupied by a building erected about 1825, and occupied as a Town Hall and Market House, afterwards as the City Building, and finally as an armory for the local military companies. At one time this building contained the only available public hall in town, and some very exciting and decisive political and mass meetings have been held within its walls during the

period when the anti-slavery campaign was being carried on, and at other critical times in the country's history. It was in the basement of this building that the liquors belonging to the city were stored at the time the mob, led by John Robbins, attempted to destroy them. Neal Dow was mayor at the time, and showed great firmness, coolness, and excellent judgment in his dealings with the rioters; but it became necessary to call out the militia, who shot the ringleader, and repulsed the mob. Subsequently a committee



MIDDLE STREET.

of citizens made a thorough investigation of the whole matter, and not only exonerated the mayor from all blame, but highly commended his course as being the one most merciful to the misguided men who formed the mob, as well as most beneficial to the citizens in general. It was a time when half-way measures would have resulted in much greater loss of life and property, and the lasting moral effects produced by Mayor Dow's course in meeting brute force with still greater force, and maintaining the authority of lawfully constituted officers at all hazards, is indicated by the fact that during all the years which have passed since this occurrence, including the stormy times of the Civil War, the attempt to establish mob law has never been repeated. The old City Building, or "Military Hall," as it was called finally on account of its being used almost entirely by military organizations, has been removed, thereby enlarging and greatly improving the Square, and making room for a large and very imposing Soldiers' Monument.

All the principal hotels are either in or very near to Monument Square, for this is the "hub" of Portland, occupying a central position, and having for spokes streets which lead to all parts of the peninsula, the most important of these thoroughfares being Congress Street, which passes straight through the Square on the north side, and gives direct access to Munjoy Hill on the east, and to Bramhall Hill on the west. The sight-seer in Portland, who desires to do the regular thing, will make Monument Square his point of departure, and on his first excursion will stroll along Congress Street towards Munjoy Hill and the Eastern

Promenade—a broad street curving around the base of the hill, and affording many striking views of Casco Bay and its islands, the adjacent villages, and other objects of interest. But by far the most advantageous point from which to view Portland, the country, the bay, and the ocean for miles around, is from the Observatory on Munjoy Hill,—this observatory being a wooden tower some eighty feet in height, and one of the most distinctive and cherished of Portland's institutions.



EXCHANGE STREET.

The tower was built in 1807, at a time when the entire population of Portland were more or less interested in ships and shipping, and men, women and children were "salt" in their thoughts, habits and modes of life,—casting a knowing glance to windward by instinct whenever they left their houses in the morning, and being interested first and foremost in the direction, strength, and probable continuance of the wind, and the chances of "dirty weather." The observatory was erected for the purpose of detecting approaching vessels and talking to them by sign language, and informing those interested of the identity of the coming ship. A powerful telescope is hung in the upper room, or what a lighthouse keeper would call the "lantern" of the tower, and visitors who wish an even more extended view than the naked eye affords from this height, can use the glass for a nominal sum, and enjoy the peculiar sensation (if they are not hardened by custom) of seeing ships so far out to see that the most powerful vision could not detect a trace of them unaided; and

even through the glass they look like fragments of cloud, and so dream-like and poetical, that the most sternly practical man may be pardoned for forgetting for an instant that they are all American or foreign "bottoms" of a certain amount "registered" (and about twice as much actual) tons burden. Inland, the view is more varied, if not more beautiful, it comprising the picturesque country about Portland, and stretching far away to the White Mountains. Our advice to the tourist in Portland would be, "Go to the Observatory first of all; get a general idea of the area the city occupies, the islands it embraces, and the relation its several sections bear to one another; then gain a 'working knowledge' of the direction, distance to, and importance of the adjacent towns, and you will be prepared to make intelligent use of your time and opportunities, and will thus get a better idea of Portland and vicinity in a week than you

otherwise could in a fortnight or even a month." There is a great deal to be seen here, even by those who have not that most pleasing vexation, a "hobby," while those who possess a genuine enthusiasm for some one pursuit, as for instance that of history, may linger in Portland for months, and still not exhaust the field; for not only is this historic ground, in which is doubtless hidden much material which if brought to light would make many a doubtful point clear, but it also is the headquarters of the Maine Historical



STATE STREET.

Society, organized about seventy years ago, and possessing an extensive library, besides an important collection of historical relics. The Portland Society of Natural History is another excellently equipped organization of especial interest to those engaged in one of the most fascinating and noble of studies, and there are other societies and institutions, covering almost the whole field of thought, and without exception efficient and well-conducted.

PUBLIC BUILDINGS AND INSTITUTIONS.

The City Government Building, or City Hall, as it is generally called, is the most costly of Portland's public buildings, and is one of the largest, most massive and most imposing, while as regards the completeness and convenience of its interior arrangements, it will not suffer by comparison with any city building in New England. It is of an especially massive design, but is relieved from undue heaviness of appearance by the character of the material used in its construction, this being the light colored Albert-stone from Nova Scotia. The entire front is composed of this stone, the side and rear walls being of pressed brick, with Albert-stone trimmings. The apartment used as the City Hall is most admirably adapted for that purpose, and would not only satisfy the demands of, but be a credit to a city having a population



THE CITY HALL.

double that of Portland as it will seat between 2,500 and 3,000 people. The hall is well-lighted, well-heated and well-ventilated, and is used for large public meetings, concerts, and other occasions.

The Portland Society of Natural History formerly occupied rooms in the City Building, but may now be found in their own handsome building. It is located on Elm Street, and being designed and built expressly for the uses to which it is applied, is a model of convenience and completeness. It contains an admirable collection of animals, birds, and an almost endless variety of articles illustrative of the natural history of the world. As the rooms are open to the public, no visitor to Portland should neglect to call at them.

Next in importance to the City Building is the Post Office Building, on the corner of Middle and Exchange Streets. It cost half a million dollars, and unlike most buildings which represent so lavish an

expenditure, it looks as if it might have cost double that amount,—it being constructed of white marble, and with its grand, yet simple architecture, having a most striking effect upon the observer who sees it for the first time. It is three stories in height, and accommodates not only the Post Office, but also the United States Court Rooms and offices. Despite the classic appearance of this building, (its front being modelled after the Parthenon of Athens,) a great deal of nineteenth-century, genuine “hustling” hard work is done within its walls, for the Portland Post Office is as busy as any other in the United States, in proportion to the force employed. This building is the third that has occupied this site, its predecessors, both of which were costly structures, having been destroyed by fire,—the last one by the great fire of 1866.

There has been a Post Office in Portland for about 115 years, the first one having been established in 1775, by Benjamin Franklin, Postmaster-General for the United Colonies. The pioneer postmaster of Portland (or Falmouth as the town was then called) was Deacon Samuel Freeman, who was appointed



THE POST OFFICE.

With view of Exchange Street looking towards City Hall.

October 5, 1775. The duties of his position could not have been very onerous, for there was but one mail a week, and only eighty-four letters were received during the entire year following the establishment of the office.

PORTLAND'S POST-OFFICE BUSINESS FOR 1890.

Last year more than eighteen million pieces of mail matter were handled at the Portland office, and the net revenue amounted to nearly \$70,000. Statistics are apt to prove dry reading, but those relating to the Portland Post Office can hardly fail to be of interest to the residents of that city, and to all who appreciate how direct a bearing the results attained in the mail service have upon commercial and industrial prosperity,—the amount and character of the business done by the post offices throughout the country forming a sensitive and accurate barometer of the condition of trade, and this same rule holding good, as a general thing, in the case of local offices. Hence the following figures will repay careful study :

RECEIPTS AT STAMP COUNTER.		
January,		\$ 9,691.02
February,		8,566.27
March,		9,334.90
April,		9,187.07
May,		9,250.81
June,		8,784.85
July,		10,003.09
August,		9,525.07
September,		9,557.03
October,		10,558.74
November,		9,849.58
December,		10,364.38
		<hr/>
		\$114,672.81
Box Rents Collected,		\$2,058.25
Miscellaneous,		12.20
		<hr/>
		2 070.45
Total Receipts Local Business,		\$116,743.26
Postmasters' Deposits,		51,067.56
		<hr/>
Total Postal Receipts,		\$167,810.82

It should be explained that the item "postmasters' deposits" refers to moneys received as a consequence of a rule of the service, which obliges every postmaster to deposit at certain designated times all money accruing at his office in some government depository. The Portland Office is the designated depository for all the country offices of the Counties of Androscoggin, Cumberland, Franklin, Knox, Lincoln, Oxford, Sagadahoc, Washington and York,—some five hundred in all. The receipts from them last year varied in amount from one cent to \$1160.

The comparative demand for the various denominations of stamps in Portland, is shown in the following table:—

SALES AT STAMP COUNTER.		
	Number.	Amount.
One cent postage stamps,	595,114	\$ 5,951.14
Two " " "	2,734,787	54,695.74
Three " " "	325,15	975.45
Four " " "	31,436	1,377.44
Five " " "	54,697	2,734.85
Six " " "	11,365	681.90
Ten " " "	32,965	3,296.50
Ten " " " (Special)	1,990	499.00
Fifteen " " "	706	105.90
Thirty " " "	120	36.00
Ninety " " "	24	21.60
Postage Due Stamps,		424.01
Newspaper Stamps Cancelled,		3,166.91
Postal Cards,	983,806	9,838.06
Stamped Envelopes,	1,529,392	31,406.59
	<hr/>	<hr/>
	6,014,614	\$115,272.09
Deduct Soiled Envelopes Redeemed,		595.26
		<hr/>
Total,		\$114,675.83

A very extensive banking business is done by the Portland Post Office, which last year issued 8,110 Domestic Money Orders, 6,326 Postal Notes, and 1,527 International Money Orders, and handled business from the whole State—forwarded through the Bangor and Augusta Offices as postmasters' deposits—amounting to nearly half a million dollars. Money was paid on orders received from all over the world, including 23,602 Domestic Orders, 14,519 Postal Notes, and 1,559 Foreign Orders, the business of the Department being summarized as follows:—

RECEIPTS.	
Balance brought forward,	\$ 2,709.80
Domestic Orders issued,	109,247 05
Fees on Domestic Orders,	819.15
Postal Notes issued,	11,948.15
Fees on Postal Notes,	189.78
Fees on Postal Notes (duplicates),33
International Money Orders,	25,086.88
Fees on International Orders,	313.90
Postmasters' Deposits,	495,617.50
Total,	<u>\$645,932.54</u>
DISBURSEMENTS.	
Balance carried forward,	\$ 3,065.89
Domestic Orders paid,	278,991.09
Domestic Orders repaid,	617.83
Postal Notes paid,	26,422.23
International Orders paid,	14,797.50
Remitted Postmaster at Boston,	322,128.00
Total,	<u>\$646,932.54</u>

A great deal of money, as well as watches, jewelry and other valuables, is also sent by registered mail, and what the Portland Office done last year in the Registry Department is shown below:—

Letters on which fees were collected,	11,008
Parcels on which fees were collected,	1,464
Parcels and letters, (official)	697
Letters received for delivery,	47,649
Parcels received for delivery,	1,205
Parcels and letters for distribution,	7,055
Packages received,	46,740
Packages made up and despatched,	11,345
Packages received in transit,	81,694
Pouches and inner-sacks received,	2,288
Pouches and inner-sacks despatched,	2,183
Total handled,	<u>213,328</u>

As the Portland Post Office is a very important distributing office, a large amount of mail for surrounding towns is brought here to be sorted for carriage to its destination, and mail from the same towns is conveyed here to be made up. Last year the mailing department despatched 5,742,445 letters and postal cards, and 2,847,314 papers and packages. It received 7,050,569 letters and postal cards, and 3,013,483 papers and packages; making a total of 18,253,811 pieces handled, or 50,010 pieces for every day in the year, Sundays and holidays included. There were twenty-three letter carriers employed last year, and that they were busily employed, too, the following figures show:—

DELIVERED.	
Registered Letters,	23,033
Letters,	3,130,909
Postal Cards,	585,139
Second, Third and Fourth Class,	1,450,302
	<u>5,189,383</u>
COLLECTED.	
Local Letters,	206,209
Mail Letters,	2,008,758
Local Postal Cards,	126,687
Mail Postal Cards,	341,899
Second, Third and Fourth Class,	215,265
	<u>2,898,818</u>
Total handled,	8,088,201
Number of Pieces per Carrier,	351,661

Special Delivery or "rush" Stamps are steadily gaining in popularity, 7,010 special delivery letters being delivered in Portland last year, as compared with 4,053 in 1886, when the service was inaugurated. The messengers are on duty from 7 A. M. to 11 P. M., and last year the average time required for the delivery of a letter between those hours was just 27½ minutes.

All the work of the Portland Office was done last year by sixty one persons; and the expense of maintaining this force, not including that of heating, lighting and repairs in the building, was as follows:—

DISBURSEMENTS.		
Office Pay Roll,	826,704.68	
Carriers' Pay Roll,	19,591.46	
Special Delivery Messengers,	555.76	
Miscellaneous,	188.25	
	<hr/>	\$ 47,040.15
Total Local Expenses,	\$47,040.15	
Railway Mail Clerks Paid,	24,603.16	
Sent Sub-Treasury, Boston,	96,170.53	
	<hr/>	120,773.69
Total Postal Disbursements,		\$167,813.84

This gives us as the result of the business so far as relates to Portland:—

Total Local Receipts,	\$116,746.28
Total Local Disbursements,	<hr/> 47,040.15
Net Revenue,	\$69,706.13

Those railway mail clerks whose route terminates here are paid by the Portland Office.

Since January 1st, the Postmaster has secured the appointment of an extra carrier, whose special duty is the delivery of registered matter.

THE CUSTOM HOUSE.

The Custom House is a more business-like looking edifice than the Post Office Building, but is, nevertheless, a very handsome and imposing structure, erected some nineteen years ago. It is constructed of granite, and has a very massive and substantial appearance, partly due to the fact that the building is low in comparison with the ground space it occupies,—it extending from Commercial to Fore Street, and being the exact opposite of the boy's elephant (which "had a tail at each end"); for this building has a head at each end, the Commercial Street front and the Fore Street front being identical in appearance above the basement. The interior is extremely well arranged and very handsomely finished, and, taken as a whole, the Portland Custom House is one of the finest, as it is one of the most important, in the country.

Uncle Sam has been generous in providing accommodations for his Post Office and Custom House business in Portland,—his marble and his granite buildings representing the expenditure of almost a million. And yet, after all, "generous" is hardly the word to use in this connection, for it implies the giving of something without compensation, and that is far from being the case with either the Portland Post Office or the Custom House, for each of them yields a large net income. But very few ports in the United States surpass Portland in the amount of duties collected; this is due to the direct railway connections with Canada and the West, which give Portland an immense business, particularly during the Winter when more northern ports are closed. At that season so great is the demand upon the facilities for overland transportation, that it is not uncommon for the freight trains upon the Grand Trunk Railway to form a line covering miles, and this condition of affairs will continue for days at a time. Portland is half a day's sail nearer Liverpool than any other United States port, and this fact, taken in connection with another important fact that she is on the shortest and most direct route to Detroit, Chicago, St. Louis, and other

western points, makes clear her high relative rank as a place of import and export, and affords substantial ground on which to found very hopeful expectations of her commercial future.

From commerce to charity may seem a somewhat abrupt transition, but as our present purpose is to call attention to Portland's more prominent public buildings, it is fitting that mention should next be made of that occupied by the Maine General Hospital. It is located on the site of the old State Arsenal, the



THE CUSTOM HOUSE.

position being a most healthful one, and in every respect admirably adapted for hospital uses — there being pure air in abundance, freedom from noise, perfect drainage, and, in short, all the requisites for an ideal sanitarium. The hospital commands a magnificent view, extending for miles, and that this is a practical advantage, and an important one, too, will be readily understood by those familiar with the depressing surroundings common to most City and State hospitals. The Institution was incorporated in 1868, and the cost of its buildings and equipment was defrayed partly by State funds, and partly by private subscription. The founding of this Institution was brought about in a great measure by the efforts of the physicians and surgeons of the City and State, and they have from the first worked earnestly, incessantly and intelligently to make it what it is,—one of the model hospitals of the country. Patients are given the advantage of the highest medical and surgical skill; and the surroundings are so pleasant, the attendants so gentle

and skilful, the conveniences so many, and the results attained so gratifying, that too much credit cannot be given to the management. And the more familiar one becomes with the workings of the Institution, the more thoroughly will he be convinced that it deserves so large a financial endowment, as to enable it to offer freely to the many what it is now enabled to offer freely to the few, by the generosity of those who have established the free beds it contains.

Another institution, by no means local in character, is the State Reform School, which occupies a large building whose aspect is neither romantic nor the reverse; for while it resembles an ancient castle, it also resembles a particularly strong jail. But, happily, the latter resemblance is misleading; for, with a truer appreciation of the work to be done and the methods by which to do it, the jail-like features have been superseded by more gentle characteristics, and the influence of moral suasion, and of a healthful spirit of generous emulation, now accomplishes what bolts and bars can never do,—makes worthy and independent citizens out of the unfortunate boys who come to this School warped and distorted morally, simply because they have received improper training, or no training at all.

The list of purely local charitable institutions is a long and honorable one, and comprises the Home for Aged Women, the Female Orphan Asylum, the Catholic Orphan Asylum, the Seamen's Friend Society, and many others, which the limitations of space forbid our even mentioning. They furnish abundant proof that that noble principle, more eloquently and generally advocated and carried out now than ever before in the history of the world—the brotherhood of man—is practised even more than it is preached by Portland people, and forms one of the most noteworthy and gratifying characteristics of Maine's leading and representative city.

THE PORTLAND PUBLIC LIBRARY.

The Public Library is a most worthy, valuable, and popular institution, founded about a quarter of a century ago, the association carrying it on having been organized in 1867. Its aims are as comprehensive as they are worthy, embracing the maintenance of a Public Library and of an institute of Natural History, Science and Art. The Library now contains between 35,000 and 40,000 volumes, well selected, well cared for, and, we may add, largely used and carefully treated by the reading public. A spacious reading-room, free to all, is maintained, and as the institution is admirably managed in every department, it is largely availed of by the public, and deserves the hearty support of every citizen. This Library is now in a building of its own, erected and given by James P. Baxter to the city. The name of the Library is *Portland Public Library*. While in City Hall, it was a subscription library, and called *Portland Institute and Public Library*, as it was the intention, when organized, to make it also a deposit for articles of historic interest; but as other institutions for these were already in existence in the city, the *Institute* in the name, as well as in all matters not relating to a Public Library, was discontinued, and the Library re-organized when put into this building as a *Free Circulating Public Library*.

From "The Portland Daily Press," February 22, 1889.

"The Baxter Building is now open to the public. The noble structure is located on Congress Street, opposite the Plymouth or First Free Baptist Church. Its length is seventy-two feet, and its height, exclusive of the statue on the apex, is sixty-two feet. The façade is built of brown freestone from the celebrated Kibbi quarry of Connecticut, and Ohio sandstone. It is of the Romanesque style of architecture, and its ornamentation is elaborate and attractive. The three statues shown in the sketch are each eight feet in height and represent History, Literature and Art. They suggest the purpose for which the building is erected, and the object to which it is devoted. Beneath its roof the Public Library, Historical Society, and, eventually, by means of an addition in the rear to be constructed at a future date, the Society of Art will find a home.

"Mr. James P. Baxter had in view the erection of this building for several years, and on March 10, 1887, he communicated this intention to the officers of those societies. The plans were first drawn by Mr. F. H. Fassett, the eminent architect, and the building constructed from the plans so generously contributed by Messrs. Fassett & Tompson. The corner-stone was laid with impressive ceremonies on September 9, 1887, and the building completed and handed over to the trustees a few months ago.

"The entire building covers six thousand three hundred and thirty-six square feet. The main building has a frontage on Congress Street of seventy feet and a depth of sixty-two feet. The stack room, in the

rear, or annex, in which the books will be stored, is forty-eight by thirty-two feet, and twenty-five feet from the main floor to the roof. The entrance to the main building is in the front centre, and opens into a corridor fourteen feet wide, extending back forty-six feet to the delivery desk of the library proper. On the right of the corridor, a door opens into the reading-room, which is fifty-nine by twenty-seven feet, with a height of fourteen feet, and opens in the rear into the stack-room. On the right of the stack-room is a cozy little office for the librarian, and on the left the Willis room, which is the same size as the librarian's apartment. On the opposite side of the corridor, or left, is the room of the Historical Society, of corresponding



THE PORTLAND PUBLIC LIBRARY.

size to that of the Library. A short flight of stairs, from the main entrance, leads to the basement, where rooms will be found fitted for storage, of the same size as the reading-rooms of the Historical Society and Public Library above. In the room devoted to the Historical Society is a fire-proof vault, twelve by thirteen feet in size. At the rear of this room is the engine. Opening from the Public Library's storage room is a fire-proof room of the same size as the engine room. The basement room of the Library will also be used as a boys' reading-room. There are other large storage rooms on the second floor of the main building.

"From the main floor, a broad flight of stairs leads up to the hall in the second story, which will be known as Baxter Hall. It has an open timbered roof in Gothic style, made of Georgia pine. The beams are plain, chamfered and varnished. The height of the hall is twenty-two feet at the sides, and thirty-three to the apex of the roof. The hall will seat five hundred and sixty-one people on the main floor and in the rear gallery, and is provided with folding chairs. The corridors of the building are paved in black

and white tiles, and the building is finished in hard woods. The stairs are cast iron, and the doors of hard wood. All the rooms are hard plastered and tinted, and the ash trimmings are very light and cheerful. The building is lighted by the incandescent electric light, and piped for gas.

The reading-room and stack-room are particularly attractive quarters. The stack-room is a room of ample proportions, and in it are sets of shelves containing something over thirty thousand books. The shelves are solid and substantial, and of finished white-wood. Large windows let in an abundance of light in the daytime, while incandescent lights will make everything brilliant at night. On the ends of the shelf tops, facing the centre of the room, are numerous busts, which are the property of the library. Grouped as they are, they look very picturesque, and add greatly to the beauty of the room. The books



CONGRESS SQUARE AND CONGRESS STREET, NEAR LIBRARY.

are arranged upon the shelves according to the system used in the Boston Circulating Library, and very largely throughout the country, which has been found by trial to be the best. The books are arranged for convenience, those most often consulted being nearest the desk, and those less used farther away. In the centre of the room are desks for the use of the clerks.

The reading-room has been made very attractive by the many pictures which have been hung. No stranger should leave the city without visiting this room, for at one side of the room has been placed Paul Akers' beautiful and justly celebrated sculpture, "The Dead Pearl Diver." It occupies a conspicuous place, surrounded by a gilt railing, and set off by a maroon background, where its beauty is seen to good advantage. The room is large, airy and light; and here we can look at the latest pictorial papers, the mechanically inclined can pore over the pages of the *Scientific American*, or the high school scholar can struggle with the examples of figures for his English lesson, or search for data in ancient history, or facts for a possible thesis on political economy. Any resident of Portland may take books from the Library by complying with the simple regulations necessary to the proper preservation of the Library."

The work of the Maine Historical Society, which occupies rooms temporarily in this building, appeals to a smaller class in the community, but is, from a scholar's standpoint at least, even more valuable, if comparison may be made in such a case. And, indeed, even from the most sternly practical point of view, the information gathered and disseminated by this society is of almost priceless worth; for it gives particular attention to the gathering, arrangement, and preservation of all documents, public and private, written and printed, relating to the early history of Maine,—and the legal value of many among such documents, to say nothing of their value in other respects, is hardly to be expressed by figures. The Society solicits contributions of letters, autographs, manuscript sermons, journals, diaries, and in fact all

documents or writings of any kind throwing light upon the history, manners, and habits of "auld lang syne," or upon the personality of early settlers, however humble their station may have been; for it is by the judicious use of such "side lights" that the page of history is illumined, so that its meaning becomes clear to all, and we see our ancestors as men and women, and not as mere lay-figures or as "creatures of heroic mould," having little in common with humanity. The Society was organized in 1822, and has published many valuable historical works, and got together an extensive and highly instructive collection of historical relics. Its library includes thousands of bound books and pamphlets, being unequalled by any other of a similar character in Maine. The rooms are open to all interested in historical matters.



CONGRESS STREET, NEAR CONGRESS SQUARE.

PORTLAND'S ADVANTAGES—NATURAL AND ARTIFICIAL.

The prosperity of Portland is due to many and diverse causes, but these may all be arranged in three grand divisions, and we can then speak of Portland as a commercial centre, as a manufacturing centre, and as a Summer resort and gateway to many other Summer resorts of greater or less repute. The reasons for Portland's prominence as a commercial centre become apparent when one glances at a map which shows the city's favorable location as regards England and other foreign countries, and also shows the extent and character of the railway facilities; it being assumed that the investigator is familiar with the extent and depth of the harbor, and hence knows that vessels of the largest size can enter or leave it at any stage of tide or season of the year.

The great and growing importance of the city as a manufacturing centre is also easy to account for. The facilities for transportation by land and by sea are so comprehensive and efficient, that "raw material" and supplies may be cheaply and quickly conveyed here from any part of the world, and every section of this country, and the finished product may be delivered to the consumer, hundreds and even thousands of miles away, at but a comparatively slight advance on its cost in this city.

Remote as Portland is, in comparison with many other manufacturing centres, from the sources of coal supply, her manufacturers are by no means so badly handicapped on this account as would naturally be supposed; for a couple of hundred miles, more or less, make but little actual difference in the cost of transporting large quantities of coal by water, and with improvements in methods of transportation, the margin of difference grows steadily smaller.

That Portland manufacturers can compete successfully for outside trade with manufacturers in other sections of the country, is proved by the prosperity enjoyed by various lines of manufacture, and especially is it proved by the prosperity of those branches of production which are carried on here without the aid of natural advantages, such as are enjoyed by the manufacturers of cement, drain pipe, and other commodities, which are produced here under exceptionally favorable conditions, owing to the presence of the raw material. Of course similar raw material is found elsewhere, so that local manufacturers of the articles mentioned have to compete on equal terms with those located in various other sections of the country. But the truest, fairest test of Portland's advantages as a manufacturing centre, as compared with other cities, is afforded by the results attained by local manufacturers of Boots and Shoes, of Matches, of Brushes, of Furniture, of Boxes, of Cooperage, and of other articles, which, so far as the cost of the raw material is concerned, should be produced as cheaply, and in some cases even more cheaply, in other cities and towns. All the branches of production mentioned are flourishing,—some of them are developing with wonderful rapidity and steadiness,—and therefore Portland, although not claiming to be a distinctively manufacturing city, is entitled to very respectful consideration as a centre of production.

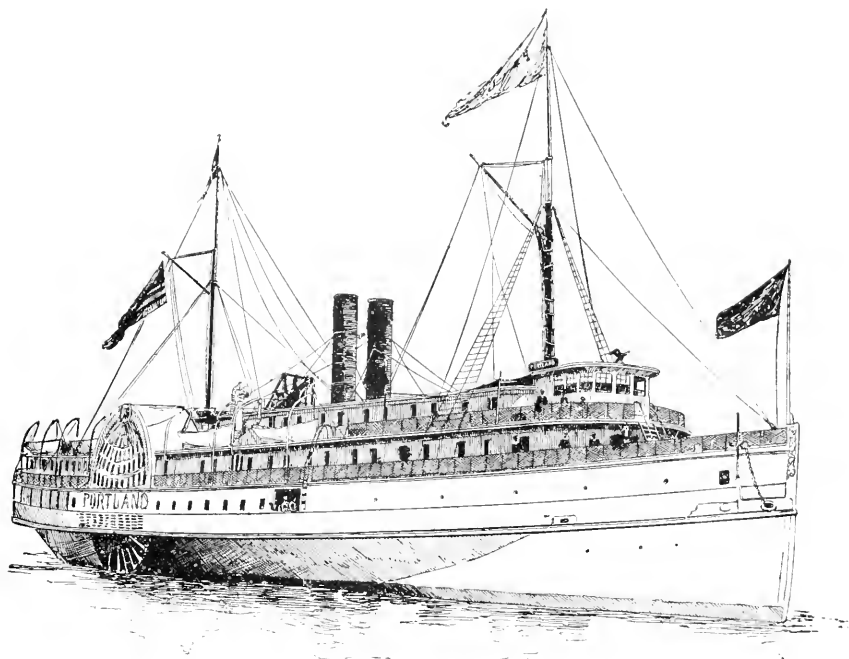
Concerning the subject of Portland's attractions as a Summer resort, we would refer the reader to the necessarily brief, and hence incomplete mention of them, contained in the portions of this sketch treating of Casco Bay, Portland Harbor and Islands, and the drives to places of interest adjacent to the city: earnestly hoping that the information given may lead him (if he be unacquainted with Portland and its surroundings) to devote a week or more to recreation in this vicinity, or, at least, that the reading may so rouse his curiosity as to cause him to learn more of this region by perusing some of the various books which describe it interestingly and in detail.

And, finally, as regards Portland's advantages as a gateway to other Summer resorts, near and remote, more can be learned by a little careful study of a recent map giving railway and steamboat routes, than could be gathered by reading pages of description. Only by studying such a map can one gain an adequate idea of the completeness with which that combination or system of railroads known as the Maine Central, starting from Portland, commands all parts of Maine, and makes connections with other railroads and with steamboat and stage lines, by which any and every portion of Maine, Canada and the Provinces may be reached. One branch of the Maine Central runs to North Conway, N. H., there making junction with the great Boston and Maine system, and enabling the tourist to reach Fabian's, Mt. Washington, Bethlehem, and all the other famous White Mountain resorts; or, if he prefer, he may reach that region by another and highly picturesque route, travelling over the Grand Trunk Railroad to Gorham, N. H., from which the Glen House, at the foot of Mt. Washington, may be reached by a seven-mile stage ride. The Boston and Maine Railroad will take one from Portland to Old Orchard in half an hour, and to all the popular beach resorts beyond that point in Maine and New Hampshire, including the Isles of Shoals, reached by steamer from Portsmouth.

The Portland and Rochester Road connects at Rochester, N. H., with a branch road controlled by the Boston and Maine Railroad, and extending to Alton Bay at the lower end of Lake Winnepesaukee, from whence a steamer runs to Wolfeboro', Long Island, and to Centre Harbor at the upper extremity of the lake. Trains and boat are so arranged that one may leave Portland in the morning, embark at Alton Bay, sail the whole length of the lake and return (a distance of more than forty miles), and reach Portland early in the evening of the same day.

Portland is the point of departure for various well-managed lines of steamers giving frequent communication with Harpswell and the islands in Casco Bay, with Bath, Boothbay, Mt. Desert and Machias, and all other points along the Maine coast and the Penobscot River. The boats of the International Steamship Company run to Eastport and St. John, N. B., making connection for Grand Menan Island, the city of Fredericton, Halifax, N. S., Charlottetown, P. E. I., and all parts of the Maritime Provinces.

The Portland Steam Packet Company runs a daily line between Portland and Boston, and sell through tickets to Providence, Springfield, Worcester, New York, Philadelphia, Baltimore, Washington, and all points south and west; and going north from Boston, they sell excursion and round-trip tickets to Old Orchard, Mount Desert, Rangeley Lakes, White Mountains, and all other points in Maine and New Hampshire.



STEAMER "PORTLAND," OF PORTLAND AND BOSTON LINE.

In short, the steamboat as well as the railway facilities of Portland are thoroughly comprehensive and efficient, and the extent and excellence of the combined service, taken in connection with the central location of the city as regards the mountain, lake and coast regions of New England, fully justify Portland's claim of being the natural and most advantageous gateway to all the famous Summer resorts in this section of the Union.

SUBURBAN DRIVES.

The enjoyable drives in the vicinity of Portland are so many and varied, that even the most enthusiastic lover of boating cannot entirely resist their fascinations, while those who prefer land travel to water travel, and have never visited this region, have an experience in store for them for which they may well be envied.

A good-sized guide-book, descriptive of these drives, might easily be compiled without exhausting the subject, so that the most we can do within our limited space is to mention two of the more noteworthy.

The most enjoyable of them all, under the right conditions of weather, is to Prout's Neck, by way of the Ocean Road around the shore of Cape Elizabeth, a distance of about fifteen miles. Prout's Neck was a famous "Summer resort" long before that highly convenient but somewhat ambiguous phrase was invented, and although it never was "fashionable," and is not so now, it possesses many advantages over the great majority of its "high-toned" rivals. It is separated from Old Orchard Beach by a broad arm of the sea, and the other side of the peninsula is washed by the rollers of the open ocean. As the Neck has a hard,



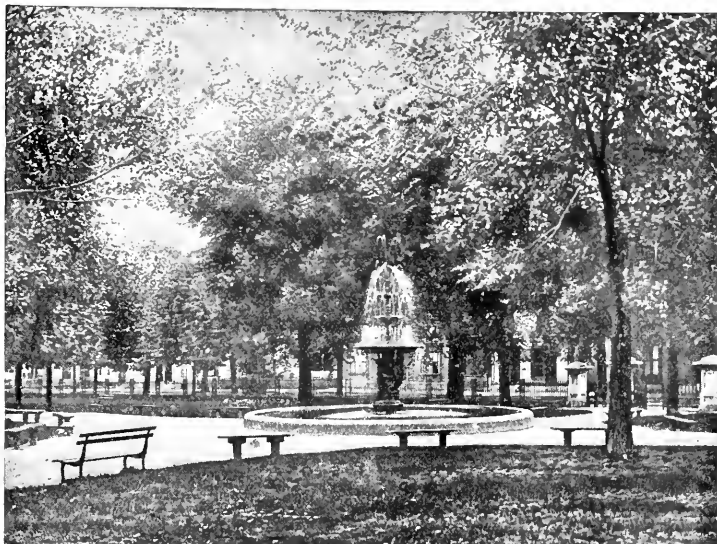
VIEW IN LINCOLN PARK. (NO. 1.)

even, sandy beach at one point, and a bold, rocky shore at another, fine opportunities are given for both bathing and fishing; and from time immemorial almost, it has been a resort for excursion parties from all the towns in the vicinity. Here was made the first settlement in the town of Scarborough; Thomas Cammock, the original settler, having a house here some 260 years ago; and the tourist may have pointed out to him the site of the fort so gallantly defended, in 1703, by eight men, that they repulsed five hundred French and Indians. If ever we have an American Rider Haggard, the story of that fight may be fittingly told.

To reach the Neck from Portland by the Ocean Road, we cross Portland Bridge, drive along with the ocean and harbor in full view, and finally draw near to Portland Light, the first lighthouse built on the Maine coast. It first sent forth its warning gleam January 10, 1791, so that for a full century it has stood here "to watch o'er the fate of poor Jack." The light is visible between fifteen and twenty miles in clear weather. Some miles farther along the road to the Neck, we come across the "Two-Lights," as they are called. These are modern structures, having been built in 1874, at a cost of \$30,000. Between the Two-Lights and our destination are many fine hotels, broad beaches, and other objects of interest, of which space forbids our speaking in detail.

Prout's Neck may be reached by several other roads from Portland, all of which are shorter than the Ocean Road; but the superior views along the Ocean Road more than compensate for its length.

If one has thoroughly explored Cape Elizabeth, or wishes to take a shorter drive than to Prout's Neck, he should most certainly visit Falmouth Foreside, by crossing the Bridge, passing through the village of East Deering, and crossing the Presumpscot River. After surmounting the hill, the traveller reaches the road along Falmouth Foreside, this point being but about five miles from City Hall. The water view is the opposite of that seen from Cape Elizabeth, for that had chiefly to do with the open sea, while this is confined to the generally placid waters of Casco Bay. The drive may be almost indefinitely extended, for



VIEW IN LINCOLN PARK. (NO. 2.)

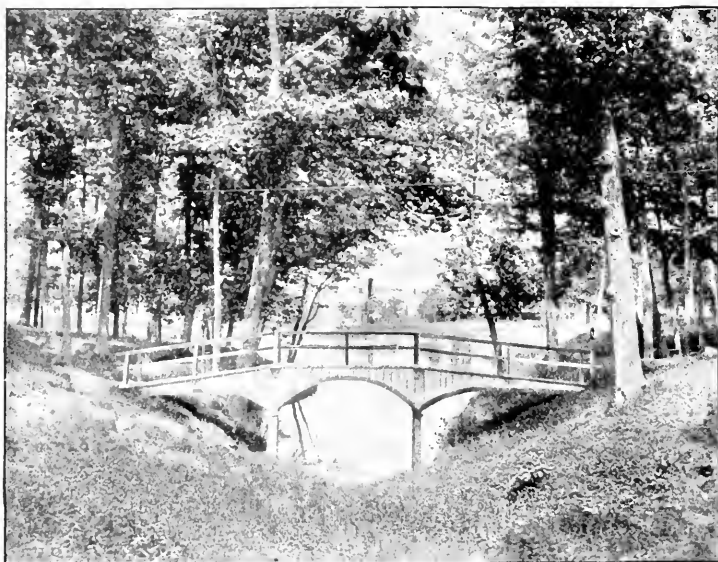
the road runs for miles along the shore, and the tourist is lured so strongly by beautiful views, and by the proximity of places of historic interest, that it is only by a strong effort of the will that he turns his horse's head, and retraces his route to the city.

There are many beautiful inland drives that deserve mention,—prominent among which is Deering Park and beyond,—but we have not the space to describe them in detail.

THE ISLANDS AND THE HARBOR.

Although the business and population of the city of Portland are almost exclusively confined to the peninsula or "Neck," a description of that part of the city, however accurate and exhaustive it might be, would fall far short of giving an adequate idea of Portland, unless it was supplemented by an account of the islands within the city limits; for the aggregate area of these is nearly double that of the Neck, and although sparsely populated by permanent residents, these islands have a very large population during the Summer months, and are a very important factor in promoting the welfare of the city. They are scattered about Casco Bay at distances varying from three to ten miles from the Neck, and communication with the

city proper, by means of steamboats, is so well provided during the Summer, that many doing business in Portland reside on some of the nearer of these islands during the heated term, visiting the city every morning and returning in the afternoon or early evening; the time occupied *en route* being no more than is required to travel a mile or so by horse car, and the journey being a pleasure instead of a penance, as horse car travelling is so apt to be.



THE BRIDGE — DEERING PARK

But the great bulk of the Summer population is made up of residents of other cities, other States, and even other countries,—for the fame of the Casco Bay islands as Summer resorts is so wide-spread, that they attract visitors from all parts of the Union, and from Canada and the Provinces; many subjects of "Her Gracious Majesty, the Queen," temporarily transferring their allegiance to Uncle Sam every Summer, and gaining practical experience of the workings of republican institutions while dwelling upon some one of Casco's breezy islands. And they are among the most valued and looked for of our Summer visitors, too, for almost without exception they are whole-souled, cultured and agreeable people, "in for a good time," and regardful of the rights of others. To be sure, the "fisheries question" is often very vigorously discussed, but it is confined to local conditions entirely, and has to do with the probable location of the biggest fish in the bay, the chances of a good haul on the morrow, the reasons "why we lost that big fellow this afternoon," and other matters of prime importance to every amateur fisherman. Of course we never think of making our Canadian friends go beyond the "three mile limit" to fish, nor do we enforce the *modus vivendi* (whatever that may be); on the contrary, they may fish from Custom House Wharf itself, if they wish, and no international complications will follow.

A large proportion of our visitors come from the West, and some from the South, while nearly every prominent city and town in the East is represented. There are many islands from which to choose, and the accommodations are so varied that not only all tastes but all purses may be suited; and this statement

is not one whit too sweeping, for the larger hotels provide a service equal in every respect to that of the best houses in the large cities — and, of course, are obliged to charge proportionately, — while at the boarding houses comfortable quarters and good substantial food may be had for very little money.

The most bold and picturesque of the islands is Cushing's, which lies at the entrance to Portland Harbor, and has a length of about a mile and a quarter and a breadth of three quarters of a mile, its shore line being about five miles long. The most prominent and interesting feature of the island is the bold and rugged headland known as White Head, that projects oceanward, and forms a most efficient natural break-water for Portland Harbor. It is from fifty to one hundred and fifty feet in height, and rises almost verti-



ON CUSHING'S ISLAND.

cally from the water, bearing on every inch of its surface the marks received during the battle it has waged with the ocean for countless thousands of years. The gray granite of which it is composed is in parts colored red by the mosses clinging to it, and is seamed, gashed, marred and wrinkled, so that it seems the type of antiquity itself. The history of Cushing's Island is of deep interest, and covers a long period of time, for recent researches have resulted in making it nearly certain that here was made the first settlement in this region by white men, the date being 1623. The island has had many owners and even more names, but there is every reason to believe that the present name will never be changed; and, certainly, it should not be, for it was given in honor of the late Lemuel Cushing, of Chatham, Canada, who erected a large hotel on the island in 1853, and did more to call attention to the advantages of this and other islands in Casco Bay than any other man of his time. This hotel was called the Ottawa House, and was an especial favorite with Canadians, and such is now the case with the new Ottawa House, erected a few years ago, and one of the finest hotels on the Maine coast. The Summer climate of the island is exceptionally equable and moderate, and the opportunities for bathing, fishing, etc., are of the best.

Peak's Island is larger than Cushing's, being, indeed, the largest island under Portland's jurisdiction, and having an area of 720 acres. It is contiguous to Cushing's Island, being separated from it by a comparatively narrow channel, and it somewhat resembles Cushing's Island in its general features, as its ocean side is rocky and inhospitable, while its inner side is smiling and fertile. It is not so high, nor so grand in appearance, but it has many attractions, and, indeed, is considered the most beautiful island in the harbor by not a few good judges. The highest point is about 100 feet above the sea, and from it a most glorious

and expansive view may be obtained, ranging far over the ocean, taking in Portland Neck, the suburban districts, and extending mile after mile inland, until Mt. Washington itself is reached.

Peak's Island has been inhabited for more than two centuries, and some historians believe that it was here, and not on Cushing's Island, that the first settlement in this region was made ; but, as we have said, recent discoveries tend to decide the question in favor of Cushing's, and Peak's must be content with the honor of being the largest populated, and by far the most popular island in the Bay. It has been called "the Coney Island of Portland," and, with certain limitations, the comparison may be accepted, for, certainly, as regards the furnishing of opportunities for amusement, recreation and enjoyment to the people



THE SURF OFF PEAK'S ISLAND.

in general, Peak's Island easily heads the list in this section of the coast. There are several excellent hotels, many large boarding houses, and many more smaller ones,—for a very large proportion of the resident population take one or more boarders during the Summer months,—so that the visitor may put up at a private house or at a hotel, as his tastes or means may suggest. There is an Opera House, the famous "Greenwood Gardens," a Skating Rink, many Bowling Alleys, and other amusement facilities on the island, and half-hourly steamers make communication with Portland all that could be desired. Especial advantages are offered to campers on this island, and boats, fishing tackle, etc., are obtainable at moderate rates. The permanent population of Peak's has increased rapidly of late years, and the island undoubtedly is destined to develop largely in the near future.

Long Island is located north east of Peak's Island, and although it is generally accepted as a fact that Peak's Island is the largest island belonging to Portland, government charts give Long Island an area of 912 acres. Until quite recently, the principal value of Long Island was as a breakwater, but it is becoming popular now as a Summer resort, and is sure to be more largely visited every season, for it has attractions not enjoyed by other islands, even though they be more picturesque or beautiful. Long Island has a constantly increasing permanent population of fishermen-farmers, and the tourist who can "get on the right side" of one of these men, will learn more about salt-water fishing in general, and Casco Bay fishing in particular, in a single Summer, than he otherwise would in a lifetime.

Nearly opposite lies Little Chebeague, connected with Great Chebeague by a sand-bar, which has a most inconsiderate and reprehensible habit of changing its outline to suit its own erratic disposition—as

many an amateur skipper has learned to his sorrow. This sand-bar differs from the average yachtsman in being dry only at low water, but as it is "soaked" at all other times, the difference is not so great as would at first appear. Little Chebeague has a fine stretch of beach, a very pleasant grove, and other natural as well as many artificial attractions.

There are various other islands included wholly or partially within Portland's limits, but these are of comparatively little importance as yet to any save hunters and fishermen, they being but thinly populated, and with few exceptions entirely unimproved.



ON THE ROCKS, LONG ISLAND.

Those wishing a longer steamer ride than is necessary to reach any of the Portland islands, should take a trip to the peninsula of Harpswell, which lies at the eastern extremity of the Bay, about fourteen miles from Portland. The ride is a beautiful one, and affords an unsurpassed opportunity to inspect the forts in the Harbor and the islands in the Bay from many different points of view.

If the tourist be possessed of literary tastes, he will be gratified to learn that north of Bailey's Island, which lies across the arm of the Bay to the eastward, is Orr's Island, the scene of Harriet Beecher Stowe's fascinating story, "The Pearl of Orr's Island." And whether he have literary tastes or not, if he can remember his boyhood days, when everything he read was accepted as gospel truth, he will feel repaid for his journey when Ragged Island, midway between Bailey's and Small Point Harbor, is pointed out to him as the "Elm Island" where "Lion Ben," and other homely heroes portrayed by Elijah Kellogg, had their imaginary being. Such books as the Elm Island Stories are not written nowadays, more's the pity, but, fortunately, the Elm Island Series is not out of print, and copies of the books it comprises should be put in the hands of every American boy, for in no way can he be given a better idea of what his ancestors had to do, and how they did it.

Landing at Harpswell, the tourist will find some good hotels, many cottages, and various bowling alleys and other places to while an hour pleasantly away, together with row boats and sail boats in great variety. The extremity of the peninsula is one of the coolest places on the coast, and is very popular as a Summer resort, although it has not been so widely advertised as its merits deserve.

THE PRESENT AND THE FUTURE.

The great growth of Portland in population, in influence and in wealth, during the past decade, is extremely gratifying in and of itself, but is rendered doubly so by the fact that it has been accompanied by a very general and pronounced growth throughout the State. As the principal city of Maine, Portland's development must of necessity be contingent to a great extent on that of the State as a whole; for although cases may be cited where large cities have prospered while the States in which they are located have languished, such prosperity is not healthful, and being brought about by forced and unnatural conditions, is sure to be attended sooner or later by disastrous results.

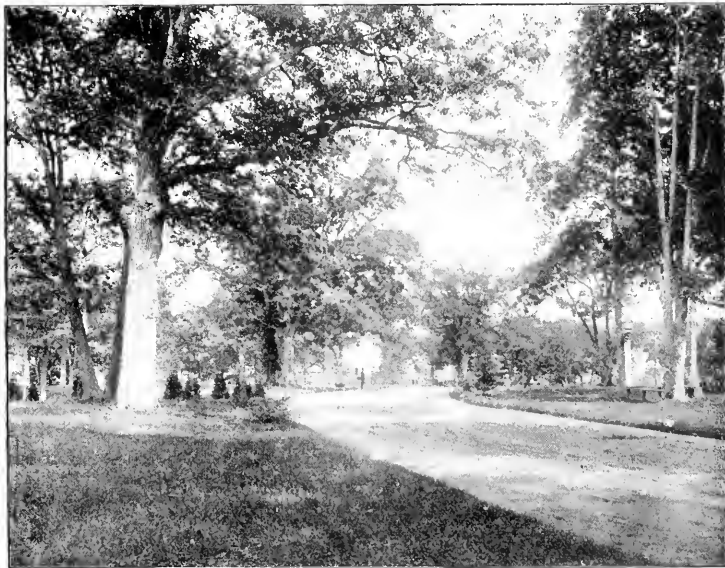
It would be easy to cover pages with facts and figures illustrative of the great progress Maine has made since 1880, but we will not present voluminous statistics: first, because statistics are very dry reading



DAVIS BLOCK.

to the average man (and it is for the "average man" that this book is especially intended), and, second, because the fact of Maine's development can be more concisely and therefore more forcibly demonstrated by concentrating attention upon the one feature of it which, to a great degree, embraces and is the consequence of all the rest. This feature is the remarkable, and, in some cases, wonderful increase in valuation — an increase which amounts to no less than \$73,150,385 over the valuation of 1880. And what makes this increase especially significant and gratifying, is the fact that it is universal throughout the State, there not being one of Maine's sixteen counties but what shows some gain; and while the gain in some of the counties is simply phenomenal, in the least progressive of them it is very pronounced, amounting to nearly \$700,000 in the case of the county showing the smallest advance, and ranging steadily upwards, until in the banner county for increase in valuation, it nearly reaches the enormous sum of \$8,000,000.

Our figures are authentic and official, being taken from the report of the State Valuation Commission, rendered March 11, 1891, and embodying the results of nearly eight months of continuous labor. By this report it appears that the realty of the State is worth very nearly one-third more to-day than it was ten years ago, the increase in valuation being about thirty-one per cent.; for in 1880, the estates were worth \$228,030,656 and the wild lands \$7,948,060, a total valuation of \$235,978,716; while now the estates are worth \$291,512,743 and the wild lands \$19,129,518, and the grass and timber on public lands are estimated to be worth \$415,592, making a total of \$309,323,102.



IN DEERING PARK.

It will be observed that the increase in the value of the wild lands has been especially remarkable, amounting to more than 140 per cent. in ten years; and after learning this fact, those familiar with the distribution of wild lands among the several counties, will not be surprised to learn that Aroostook — the northernmost and the largest county in the State — shows the largest absolute and also the largest proportionate gain, it amounting to \$7,872,226, or more than one hundred per cent. on the valuation of 1880. The county of Hancock makes an almost equally favorable showing, its valuation having increased \$7,840,060, and now amounting to \$16,115,026, as compared with \$8,264,966 in 1880. Hancock's great gain in wealth is chiefly due to Maine's popularity with Summer tourists, the increase in valuation in this county being principally on estates at Mount Desert and other Summer resorts, as will be seen from the fact that the town of Eden, in which the village of Bar Harbor is located, now has a valuation of \$5,034,958, a gain of 708 per cent. in a decade. The advantages arising from prosperity of this kind are not, of course, confined to the towns, cities and counties most directly affected, but are shared to a greater or less degree by every section of the State, and particularly by such a city as Portland, which is the great centre of supply for all the country adjoining.

The extensive facilities controlled by the great wholesale houses of this city enable them to practically monopolize the trade of all portions of Maine, by the simple but highly effective process of giving better value than any outside competitors can do. And it is certainly but simple justice that Portland should have the profit made possible by the State's development; for Portland capital has been freely expended in providing and extending lines of transportation. Portland energy has done much to bring forward and push the claims of Maine to a more prominent position in the union of States, and Portland influence has

been strongly and successfully exerted to turn a large portion of the huge tide of Summer travel to this particular section of New England.

The policy pursued by Portland's representative men of affairs has ever been broad and liberal, they recognizing that accepted but too often ignored principle that lies at the base of our republican institutions, and of all truly meritorious undertakings,—the greatest good of the greatest number.

Therefore Portland is respected as well as admired and emulated; is regarded as being well worthy of its proud position as metropolis of New England's largest State, and is so deserving of and so firmly entrenched in that position, that rivalry is hopeless, and, in fact, unthought of. The simple statement that Portland is the wealthiest city in Maine, falls far short of giving an adequate idea of her comparative wealth; for, as we were told in our school days, "at least two objects are necessary in making a comparison," and it is not until we compare Portland with other cities, that we appreciate her superiority. Portland has a valuation of



LONGFELLOW'S MONUMENT.

\$37,956,858, while the combined valuation of Bangor, Lewiston, Augusta, Biddeford and Bath, the five wealthiest cities of Maine barring the metropolis, amounts to \$36,993,117, or about a million dollars less than that of Portland alone.

These comparisons are made in no boastful spirit; the people of Portland rejoice too heartily and share too largely in the prosperity of their neighbors to seek to belittle it in any way, directly or indirectly, and we feel confident that the residents of Maine are too proud of their representative city, and have too perfect an appreciation of its attitude towards other cities in the State, to resent this demonstration of its great comparative wealth,—a demonstration which is made for the benefit only of the residents of other States, among whom this book will have its largest circulation.

Since 1880, Portland has made steady and pronounced progress in all the elements going to make up a solidly prosperous commercial, manufacturing, and truly metropolitan city. Her population has increased one-sixth; her valuation has increased one-fourth; her wharfrage facilities have been improved; her distributing facilities have been extended and perfected, and her merchants and manufacturers have extended their operations and made their influence felt at many distant points, by demonstrating their ability to provide goods of standard merit at rates that meet all honorable competition.

So much for the past and present. As for the future, that is beyond human knowledge; and as "no man knows what a day may bring forth," so no man should assume to say what the Portland of the rapidly approaching twentieth century shall be, but this much is sure: if the lessons of the past be regarded and the progressive policy of the past decade be continued, when the year 1900 opens, Portland will have deserved, and, barring unavertable calamity, will have achieved an even higher and prouder position than she now holds among the leading cities of New England.

PORTLAND BOARD OF TRADE.

OFFICERS, 1891:

JACOB S. WINSLOW, President.

VICE PRESIDENTS: WM. G. DAVIS, EBEN COREY, GEORGE WALKER.

DIRECTORS:

WOODBURY S. DANA,	GEO. M. MOORE,	ALBERT B. HALL,	GEO. W. WOODMAN,
THEO. C. WOODBURY,	LEWIS A. GOUDY,	GEO. S. HUNT,	SETH L. LARKABEE,
GEORGE TREFETHEN,	FRED. N. DOW,	FRITZ H. JORDAN,	CHARLES WALKER,
		THOS. J. LITTLE,	

CHARLES S. FOBES, *Treasurer*.

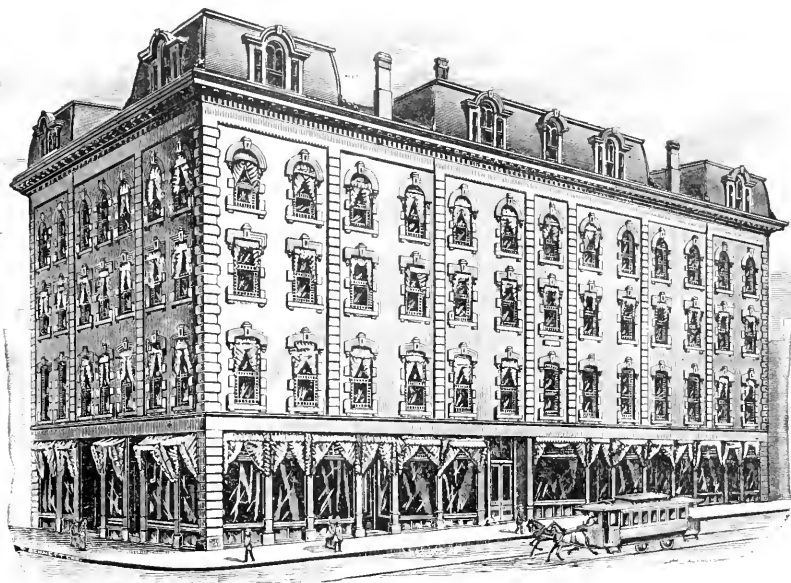
M. N. RICH, *Secretary*.

MEMBERS:

Abbott, Geo. H.	Bird, Geo. E.	Chisholm, H. J.	Deering, Henry
Adams, John M.	Bickford, C. S.	Clark, D. W.	Dewey, Henry P.
Allen, Wm. A.	Blabon, Joseph E.	Clark, Ira F.	Dewey, A. G.
Allen, W. Jr.	Blake, Wm. L.	Clark, Lucius M.	De Witt, John E.
Allen, Chas. G.	Boothby, F. E.	Clark, Mervin W.	Dole, Charles E.
Allen, Wm. C.	Boothby, Chas. H.	Cleaves, Nathan	Dow, Fred N.
Anderson, Horace	Bolster, M. E.	Cleaves, Henry B.	Dow, Sterling
Anderson, Samuel J.	Brackett, J. L.	Clifford, Wm. H.	Dow, Joseph H.
Anderson, Wm. H.	Briggs, Herbert G.	Cobb, Albert W.	Drummond, J. H.
Atkinson, Isaac C.	Brown, Chas. D.	Cobb, John C.	Dunbar, J. B.
Atwood, Levi W.	Brown, John M.	Conley, Elisha W.	Dunlap, Chas. F.
Babcock, C. P.	Brown, Wm. W.	Cook, Charles	Duncan, Henry E.
Barrett, F. R.	Brown, Philip H.	Corey, Walter L.	Dyer, Isaac W.
Bailey, F. W.	Brown, Geo. W.	Corey, Eben	Dyer, Seth C.
Bailey, Giles O.	Brown, Chas. A.	Cousens, L. M.	Dyer, L. F.
Bartlett, Chas., Jr.	Brown, Philip G.	Courser, Daniel F.	Dyer, F. P.
Bartlett, Chas. F.	Burnham, George, Jr.	Coyle, J. B., Jr.	Eastman, B. M.
Bancroft, Chas. O.	Burbank, A. L.	Cram, Geo. O. K.	Eastman, E. D.
Barbour, E. Russell	Butler, Harry	Cram, N. O.	Eaton, Wood S.
Bain, James	Carney, Fessenden V.	Crockett, J. Henry	Edwards, Brice M.
Baker, C. W.	Carter, James E.	Crowell, Eleazer A.	Emery, Mark P.
Baxter, James P.	Calhoun, David A	Cushing, Chas. H.	Emery, Isaac
Beals, Fred H.	Cammett, Stephen	Dana, W. S.	Emery, Daniel F.
Berry, Alfred H.	Carlton, J. H.	Davis, Wm. G.	Emery, John A.
Best, John L.	Chase, Chas. H.	Davis, George E.	Emerson, Joseph J.
Belknap, Chas. W.	Chase, Fred V.	Davis, Augustus T.	Evans, Osman C.
Bean, I. S.	Chase, Daniel	Davis, Hall L.	Farrington, Fred R.
Berry, Isaac	Chase, Andrew J.	Deane, F. N.	Farrington, C. J.
Bearce, Samuel F.	Champlin, Augustus	Dennison, E. B.	Farley, C. H.
Bennett, H. B.	Champlin, James P.	Dennison, Wm. E.	Fickett, J. B.
Birnie, David	Chapman, Chas. J.	Deering, John W.	Fletcher, J. H.

- Fobes, Chas. S.
 Ford, Chas. W.
 Foss, V. Richard
 Foss, M. C.
 Fowler, Henry J.
 Fox, Henry
 Frank, Melvin P.
 Frye, Geo. C.
 Fuller, A. P.
 Gardiner, N. S.
 Gerrish, J. J.
 Gibson, M. S.
 Gilman, Joseph E.
 Goding, M. R.
 Goding, Edward L.
 Goding, C. W. T.
 Goudy, L. A.
 Hall, James H.
 Hall, John H.
 Hall, Albert B.
 Hamlen, J. H.
 Hanson, Robert P.
 Harford, Fred H.
 Harris, Benjamin F.
 Harmon, Charles C.
 Harmon, Herbert A.
 Haskell, S. B.
 Haskell, T. H.
 Haskell, Benjamin F.
 Haskell, Charles O.
 Hay, H. H.
 Hersey, Seth B.
 Hinds, A. S.
 Hinkley, Rufus H.
 Hobbs, John P.
 Hodsdon, Joseph V.
 Holmes, George F.
 Houghton, Henry L.
 How, James L.
 Hunt, George S.
 Hunt, G. A.
 Hay, Oliver
 Jackson, Chas. E.
 Jackson, Thos.
 Jackson, George E. B.
 Jordan, James P.
 Jordan, E. C.
 Johnson, Stephen
 Jones, H. L.
 Jones, T. Frank
 Jones, Benjamin W.
 Jordan, James C.
 Jordan, Fritz H.
 Jose, Charles E.
 Josselyn, Theo. A.
 Jost, Daniel F.
 Keazer, James
 Kelley, Daniel T.
 Kendall, A. A.
 D. W. Kensell,
 Kent, Edward W.
 King, Joseph A.
 Kinney, Burton A.
 Knowlton, Wm. J.
 Lapin, J. J.
 Larrabee, Philip J.
 Larrabee, Seth L.
 Latham, W. W.
 Latham, Edwin M.
 Laughlin, A. W.
 Laughlin, Alex. T.
 Laughlin, Thos. S.
 Lawrence, Franklin M.
 Leavitt, William
 Lewis, Russell
 Libby, Joshua C.
 Libby, George H.
 Libby, C. R.
 Libby, George
 Libby, H. J.
 Loring, Prentiss
 Loring, Geo. B.
 Lord, John N.
 Little, N. John
 Little, Frank H.
 Little, Thos. J.
 Little, Albion
 Lunt, Fred T.
 Manning, P. C.
 Mansfield, W. W.
 Mattocks, Charles P.
 Martin, John K.
 Marrett, James E.
 Meguire, A. S.
 McClinchey, James
 McClintock, W. F.
 Merrill, Charles
 Merrill, Thomas B.
 Melcher, Holman S.
 Milliken, Chas. R.
 Milliken, W. F.
 Mitchell, Elliot C.
 Moore, George M.
 Morrill, Frank H.
 Morse, Arthur D.
 Morse, Nathaniel W.
 Mosher, Thomas B.
 Murdock, D. F.
 Nash, Oliver M.
 Nelson, Charles R.
 Nickerson, Peter S.
 Noyes, Edward A.
 O'Brien, Lewis
 Osgood, H. S.
 Owen, George C.
 Palmer, John E.
 Palmer, J. S.
 Payson, Henry S.
 Payson, Franklin C.
 Payson, George S.
 Payson, Edgar R.
 Pennell, Wm. H.
 Pennell, Charles J.
 Pennell, Henry B.
 Perkins, N. M.
 Pettengill, A. J.
 Peters, George C.
 Pierce, Edward R.
 Pierce, Arthur W.
 Proctor, John C. (*Hon.*)
 Proctor, John F.
 Pullen, Stanley T.
 Putnam, W. L.
 Rand, John F.
 Reddon, Nathan E.
 Rich, Marshall N.
 Rich, Andrew J.
 Richards, Fred E.
 Rich, Frank G.
 Ricker, David B.
 Ricker, George C.
 Ricker, H. H.
 Ripley, Sewell C.
 Roberts, S. W.
 Roberts, W. H., Jr.
 Roberts, Fred W.
 Robinson, Charles H.
 Robinson, Edward B.
 Rogers, Alpheus G.
 Ross, C. H.
 Rumery, Jerome
 Sargent, Charles
 Sargent, Edward H.
 Sargent, H. M.
 Sawyer, F. A.
 Sawyer, Whitman
 Schlotterbeck, A. G.
 Schwartzschild, S.
 Scott, William H.
 Senter, William, Jr.
 Shaw, Horace H.
 Shaw, George C.
 Shaw, Thomas P.
 Short, Leonard O.
 Short, Joseph H.
 Simonton, Albert H.
 Small, S. R.
 Smith, James H.
 Smith, Abial M.
 Smith, Henry St. J.
 Smith, Lewis B.
 Smith, Frederick
 Smith, F. A.
 Smith, Alonzo W.
 Snow, Lucien
 Soule, William H.
 Spring, E. G.
 Stanwood, E. L.
 Stanwood, George M.
 Staples, Edward F.
 Stephenson, A. B.
 Stevens, Samuel A.
 Stevens, William H.
 Stevens, John Calvin
 Stockwell, J. W.
 Stockbridge, Ira C.
 Strout, A. A.
 Strout, Charles B.
 Strout, Charles A.
 Strout, Sewall C.
 Sweat, T. L.
 Swan, Francis K.
 Sylvester, George W.
 Taylor, Howard
 Tenney, Nelson
 Thaxter, S. W.
 Thomas, W. W.
 Thomas, Elias
 Thompson, Zenas
 Thorston, George F.
 Tolman, George
 Tomlinson, Edward
 Trefethen, George
 True, Jabez
 True, DeCarterett
 True, George W.
 Tucker, Payson
 Twitchell, John Q.
 Verrill, Byron D.
 Virgin, Harry R.
 Vose, Edwin F.
 Waite, A. H.
 Waldron, Charles P.
 Waldron, E. A.
 Waldron, Flavel B.
 Walker, Charles
 Walker, George
 Walker, Charles J.
 Walker, Robert W.
 Webb, Lindley M.
 Wescott, William H.
 Wescott, George P.
 Weston, George D.
 Whitney, Ammi
 White, John S.
 Whipple, W. W.
 Williams, M. L.
 Winslow, J. S.
 Winslow, E. B.
 Woodward, Harry A.
 Woodbury, Theo. C.
 Woodman, Geo. W.
 Woodbury, Lester
 Wright, Aug. R.
 York, Edward H.
 York, John W.
 York, George W.
 Young, George M.

REPRESENTATIVE BUSINESS MEN



UNION MUTUAL LIFE INSURANCE COMPANY

PORTLAND, ME.

Incorporated 1848.

ITS POLICIES ARE THE MOST LIBERAL NOW OFFERED TO THE PUBLIC; are PROTECTED BY THE POPULAR MAINE NON-FORFEITURE LAW, the provisions of which can apply only to Policies written by this Company; are FREE AFTER ONE YEAR FROM ALL LIMITATIONS AS TO RESIDENCE, TRAVEL, SUICIDE or OCCUPATION, (Military or Naval service excepted in time of war); and are INCONTESTABLE AFTER TWO YEARS.

Its plans are VARIED and ADAPTED TO ALL CIRCUMSTANCES.

Send to the Company's Home Office, Portland, Maine, or to any Agency of the Company, for publications describing its NON-FORFEITING FREE TONTINE POLICIES With or Without Mortuary Dividends,—and other forms of Policies; also for Pamphlets explanatory of the Maine Non-Forfeiture Law, and List of Claims paid thereunder. TOTAL PAYMENTS TO POLICY-HOLDERS MORE THAN \$25,000,000.00.

JOHN E. DEWITT.

President.

ARTHUR L. BATES, Secretary.

J. FRANK LANG, Assitant Secretary.

THOMAS A. FOSTER, M. D., Medical Director.

HON. JOSIAH H. DRUMMOND, Counsel.

WYER GREENE & CO., Fashionable Shoes, 539 Congress Street, Portland, Me.; Wyer, Greene, John E. Greene. A man who has carried on a certain line of business for nearly a score of years should certainly be thoroughly conversant with it in every detail and should therefore be in a position to offer unsurpassed inducements to his customers, and we are sure that no one familiar with the facts will dispute that such is the case with Messrs. Wyer Greene & Co., doing business at No. 539 Congress street. This enterprise was started in 1870, by the firm of Adams & McCarrison, who were succeeded in 1872 by Metarrison & Greene, the present firm being established in 1873, the individual members of which are Mr. Wyer Greene and Mr. John E. Greene. These gentlemen are both natives of Windham, Me., and are too well known to require extended personal mention. The premises occupied have an area of 1,650 square feet, and are capable of accommodating a large and varied stock. Considering the long experience of both the proprietors it becomes almost unnecessary to state that the stock is composed exclusively of reliable and desirable goods, and that the prices quoted are as low as can be named on dependable footwear. The latest fashionable novelties are at hand to choose from, and a sufficient force of competent assistants assures immediate and polite attention to every caller. Orders are promptly filled, and goods are sent to any address in the United States and Canada.

H. S. MELCHER & CO., Wholesale Dealers in Groceries, Flour and Provisions, No. 223 Commercial Street, Portland, Me. The business conducted by Messrs. H. S. Melcher & Co. extends throughout Maine, New Hampshire and Vermont, and it is safe to say no wholesale grocery and provision trade in Portland is established on a more secure foundation, for from the inception of operations by Messrs. Churchill, Hunt & Melcher in 1865 up to the present time the undertaking has been managed in accordance with strictly legitimate methods and the policy has ever been to meet all honorable competition in a honorable way, giving full value for all money received, filling orders promptly and accurately and handling a full line of dependable goods. The founders of the business, or more properly the firm founding the business, were succeeded by Messrs. Churchill & Melcher in 1869, and in 1881 the present firm-name was adopted. Mr. Melcher is a native of Topsham, Me., served in the army during the rebellion, and most certainly needs no introduction to the residents of Portland and vicinity, for in addition to the prominence gained during his long and successful business career he has become universally known in this section by his valuable public services, he having served in both branches of the city council, and now being mayor of Portland for second term. Mr. Melcher has always been on the side of progress, has done much to develop Portland's interests and to promote harmony among the great business houses which are so prominent a characteristic of the city, and the fact of his election to the highest office within the gift of the residents of Portland shows that his efforts are appreciated.

G. L. BAILEY, Wholesale and Retail Dealer in Guns, Fishing Tackle, and all kinds of Sporting Goods, 263 Middle St., Portland, Me. Away "up country" they have a saying to the effect that one should never look for hens in a duck pond, and those misguided individuals who have looked for dependable sporting goods in some of those modern "dry goods emporiums" that advertise to sell everything, need not be told that that principle applies to other things besides hens. "Cheap" and unreliable sporting goods are a delusion and a snare, they being actually worse than useless for all practical purposes, and therefore when

you want anything in the line of sporting goods visit a reputable dealer who makes a specialty of such articles and caters to patrons who demand the best and would be quick to detect any attempt to furnish them with anything else. You might travel all over the state of Maine without finding a dealer who answers this description more perfectly than Mr. G. L. Bailey, for he has carried on his present business for more than 40 years, and "not knowing him argues yourself unknown."

—In Portland sporting circles at all events. Mr. Bailey was born in Massachusetts, and started his present enterprise in 1849, since which date he has been prominently identified with the advancement of Portland's interests not only in a private but also in a public capacity, he having served as councilman and as alderman. He utilizes spacious premises at No. 263 Middle street, and deals both at wholesale and retail in guns, fishing tackle, and all other kinds of sporting goods, including air rifles and pistols, revolvers, ammunition (fixed and loose), skates, snow shoes, game bags, boxing gloves, foils, dumb bells, Indian clubs, baseball supplies, leather jackets, etc. Knives and seissors are also dealt in, together with razors and strops, dog collars, hammocks, and other articles too numerous to mention. Mr. Bailey is agent for Du Pont's sporting and blasting powders, Benloch, Atlas powder, fuse and exploders, being prepared to furnish these goods in quantities to suit at bottom figures. He manufactures and deals in certain patented specialties, among them being improved dumb bells, net stiffs, split shot slinkers and pencil sharpeners. Prompt attention is assured to every caller, and we may add that no dealer is prepared to quote lower prices on goods of equal merit.

GEORGE P. DEWEY, General Agent, National Life Insurance Company, of Vermont, 35 Exchange Street, Portland, Me. The National Life Insurance Company, of Vermont, is one of the oldest companies in the United States and holds a record in some respects unprecedented and in all respects unsurpassed by that of any other life insurance company. For instance, the income from its investments alone, since organization, has paid nearly all death claims and endowments, which is much more than can be said of any other company, and yet absolute security and not a high rate of interest has been and still is sought when investing the company's funds, this principle being so thoroughly carried out that no investment has ever been made in railroad stocks, or in any manufacturing paper or fluctuating securities; all investments being made in United States, State, City, County and Town Bonds, and mortgages on improved real estate worth, at least, double the amount loaned thereon. The National is a purely mutual company and it is well to remember that the history of life insurance in the United States shows that no company organized on this principle has ever failed. Operations are confined to the northern portions of the United States, all districts of high mortality being carefully avoided and the business being so widely distributed that the prevalence of fatal disease in a locality can have no decided influence on the average mortality; the result being that very few companies can compare with the National as regards lowness of the death rate. Of course in a purely mutual company such as this, every dollar saved in death losses is a dollar earned in dividends,—hence the advantage of insuring in a company where the mortality is kept very low. Mr. George P. Dewey, the general agent for Maine, has an office at No. 35 Exchange St., and will give any desired information on application. He is a son of Mr. Charles Dewey, President of the company, has represented it here since 1881 and has done much to advance its interests in this section of the country.

The WASHINGTON LIFE INSURANCE CO. OF NEW YORK. W. A. Brewer, Jr., President, Wm. Haxton, Vice-President and Secretary. Assets, \$11,000,000. Invested in Government, State and City Stocks, and Bonds and Mortgages, J. B. Brackett, General Agent. The practice of carrying life insurance of one kind or another has become so general that the man who has anybody dependent upon him (and how few there are of whom this cannot be said) and is not insured, is so pronounced an exception to the rule that the burden of proof is upon him, as the lawyers would say, to justify his position. But there is insurance and insurance,—some worthy of the name and some merely a delusion and a snare, for unless the protection enjoyed is as absolutely secure as anything earthly can be it is not real insurance, whatever else it may be, and those seeking the genuine article may search forever without finding anything more advantageous than that offered by the old Washington Life Insurance Company, of New York,—a company incorporated in 1859, and whose assets have steadily increased from \$144,279.58 December 31, 1869 to \$11,000,000 December 31, 1890. More than 83 per cent. of the assets consists of loans on bonds and mortgages,—by far the largest proportion shown by any life insurance company in this country. A policy in such a company needs no recommendation to those who realize that safety is the first thing that should be considered in life insurance investments. The following summary of the characteristics of the policies written by the Washington will prove of interest: They are Non-forfeitable; Unrestricted as to Residence and Travel after two years; Incontestable after two years; Secured by an Investment Reserve; Solidly backed by Bonds and Mortgages, first liens on Real Estate; Safer than Railroad Securities; Not affected by the Stock Market; Better Paying Investments than United States Bonds; Less Expensive than Assessment Certificates; More Liberal than the Law Requires; Definite Contracts. The company has thus far paid nearly \$20,000,000 in cash to policy holders, and has a most enviable reputation in connection with the prompt and equitable adjustment of claims. The Washington's interests in Portland and vicinity are well looked after by Mr. J. B. Brackett, general agent for Maine, and all communications to him are ensured prompt and careful attention, any desired information being gladly given on application. Business written in Maine in 1890, \$220,000.

SKILLIN, HAWKES & CO., Wholesale Dealers in Flour and Groceries, No. 85 Commercial Street, Portland, Me. The business conducted by Messrs. Skillin, Hawkes & Co. was founded just a score of years ago, it having been inaugurated in 1871 by Messrs. Williams, Pulsifer & Co., who were succeeded by Messrs. William Skillin & Co., they giving place in 1885 to Messrs. Washburn, Skillin & Co., who were succeeded in 1889 by the present firm, composed of Mr. W. A. Skillin, a native of Albion, Maine, and Mr. James F. Hawkes, who was born in Windham, Maine, and has been very active in public as well as in business life, he having served in both branches of the city council and as representative in the state legislature. He has had long experience in the wholesale grocery business, but has been identified with the enterprise now under notice only since 1889, while Mr. Skillin has been a member of each of the several firms which have carried it on since 1871. The premises made use of are located at No. 85 Commercial street, and comprise four floors, each of which is about 25 x 75 feet in dimensions, so that ample opportunity is given to carry a very large stock of flour and groceries of all kinds. The firm employ five competent assistants and have a well-earned reputation for filling all orders promptly, correctly and at the lowest market rates, so it is not surprising that their trade should be large and show a steady increase from year to year.

PALMER'S French Millinery Rooms

543 Congress St., Portland, Me.

Latest Novelties and Designs. Wholesale and Retail.

JOHN E. PALMER.

The more important a city is as a trade centre the more certain one is to find in each distinctive line of trade some house that is generally conceded to stand at the head, and it is an open secret that that position is held in the millinery trade in Portland by the enterprise conducted by Mr. John E. Palmer, who is a native of Cornville, Maine, and has carried on business in Portland more than a quarter of a century, removing to the location he now utilizes in 1885. "Palmer's French Millinery Rooms," as they are commonly called, are at No. 543 Congress street, the premises comprising two floors and a basement, and measuring 22x100 feet. They always contain very large and comprehensive assortment of millinery goods, including the latest novelties and designs, and are unquestionably the headquarters for such articles in this section for both a wholesale and retail business is done, and goods are shipped to many distant points. But special attention is given to retail custom work, and as employment is given to 25 experienced assistants during the busy season, orders can be filled at very short notice. Moderate prices are quoted and no more artistic work is produced in any similar establishment in New England.

DOW & PINKHAM, Fire Insurance, No. 35 Exchange St., Portland, Me. The more experience one has in the placing of insurance the more fully he realizes that "insurance that insures," that is to say, the only kind worth having, has a market value which although of course affected by prevailing circumstances is still the same throughout a given city, at a given time. Or to put it in another way, the rates quoted by well-equipped and energetic agents representing standard companies are practically identical, and hence the one seeking insurance has only to assure himself of the good faith of agents, for when this is done he may know that he is getting his insurance as low as any really first-class house will furnish it. Messrs. Dow & Pinkham became associated as Fire Insurance Agents in March 1890, and the business they have already built up (they are doing the largest agency business in Portland) shows that the public are prompt to appreciate a really first-class service. The partners are Messrs. Sterling Dow & H. N. Pinkham, both of whom are natives of Maine, and are widely and favorably known in business and social circles. They have the strongest agency in Portland, and the finest office in Maine in their line of business at No. 35 Exchange St., and are prepared to execute all commissions, large or small, carefully, promptly and at the lowest market rates. Some idea of the superior character of the facilities offered may be gained by an examination of the following list of companies represented: Liverpool and London and Globe; Insurance Co. of North America; Northern Assurance of England; Niagara Fire of New York; Queen Insurance Co. of England; New Hampshire; Norwich Union of England; Insurance Company of State of Pennsylvania; Phoenix of London; Reliance of Philadelphia; Fidelity and Casualty Co.; National Life of Vermont. In addition to *Fire Insurance*, which is their principal business, they also represent reliable companies in marine, life, accident, steam boiler, plate glass, elevator and employers liability insurance and fidelity bonds.

TRUE BROTHERS



Nos. 392-394 Fore St.
PORTLAND, ME.

TRUE BROTHERS, Manufacturers and Dealers in Brushes, Nos. 392 and 394 Fore Street, foot of Exchange Street, Portland, Maine. Since Messrs. True Brothers began the manufacture of brushes, in 1875, their productions have become known to dealers and to large consumers throughout the New England and Middle States and have fairly won the leading position which has been for some time accorded them. The firm have added to their facilities from time to time, and now operate one of the best equipped factories in New England, it being fitted-up throughout with the most improved machinery run by electricity, ample steam power being available in case of need. Employment is given to a large force of skilled assistants, and the various processes incidental to production are so carefully supervised that there is little fear of any imperfect work being allowed to leave the establishment, and should this occur the firm are not only willing, but anxious to set the matter right, for they have spared neither trouble nor expense to build up a reputation for their products and they cannot afford to endanger it at this late day by carelessness or indifference. They manufacture an immense variety of brushes, and carry a stock embracing every style in the market, so that all orders can be filled at very short notice. All their goods are warranted to prove as represented, and the firm are prepared to quote bottom prices on brushes of every description. Particular attention is paid to machine and order work, and special styles will be made up at short notice, no fancy charges being made under any circumstances. The proprietors are Messrs. J. and D. C. True, both of whom are natives of Pownal, Maine, and are too well known to call for extended personal mention in these columns.

WEBB & SHEPPARD, Inspectors and Dealers in all kinds of Salt and Pickled Fish, 5, 7 and 9 Custom House Wharf, Portland, Me. It is a gratifying fact that Portland packed fish are accepted as the standard all over the country, for it shows that not only is Portland a very important distributing centre for one of the most valuable of food products, but also that the wholesale fish business here is in the hands of honorable and experienced men. The firm of Webb & Sheppard

have proved themselves worthy representatives of Portland since beginning operations in 1887 as Inspectors of and dealers in all kinds of Salt and Pickled Fish, and one very important factor in the success they have attained is the promptness with which all orders are filled, for they carry a large and complete stock, employ 3 competent assistants and execute all commissions at the shortest possible notice. The premises occupied are located at Nos. 5, 7 and 9 Custom House Wharf and have a total area of 12,000 square feet, they comprising 2 floors each 60x100 feet in dimensions. Mr. W. A. Webb is a native of Deer Isle, Maine, and Mr. J. W. Sheppard is a native of Portland; both gentlemen being very generally known throughout this section. They give the business close personal supervision and thus maintain the service at a very high standard of efficiency.

C. N. PIERCE, Dentist, 261½ Middle street, Portland. Were the duties of a dentist confined to those pertaining to the extraction of teeth, the choice of a practitioner would be a comparatively easy matter, although even then it would be worth while to exercise some discrimination, for some dentists will extract two teeth before others are ready to begin on the first one, and delay is peculiarly objectionable to those seeking dental relief; but the modern dentist finds opportunity for the display of his best skill in the repairing and replacing rather than in the removal of the teeth, and his works call for such experience, taste and mechanical ability that it is inevitable that thoroughly satisfactory results should be attained by the few and not by the many. This in a great measure explains the exceptional popularity of Dr. C. N. Pierce among those familiar with his ability, and it may be added that no dentist in the state is more generally known, for, although Dr. Pierce is a native of Hopkinton, Mass., he has lived the greater part of his life in Portland, having practiced his profession here for some thirty years. He is a graduate of Boston Dental College, and the thorough theoretical training there received, many years of practical experience, and a high degree of natural ability have combined to make Dr. Pierce one of the most skillful, ingenious and successful dentists in New England, and, as his rooms at No. 261½ Middle street are fitted up with the most improved apparatus, he is in a position to undertake anything in the line of dentistry, to execute all commissions in the shortest possible space of time and with a minimum of inconvenience to the patient, and to guarantee the durability and accuracy of his work.

S. W. THAXTER & CO., Flour, Grain and Feed, Nos. 2 and 3 Galt Block, Commercial St., Portland, Me. The business carried on by Messrs. S. W. Thaxter & Co. was founded by Mr. Sidney Thaxter in Bangor, Maine, and was located there for 30 years before being removed to Portland in 1874. The founder of the business retired about 9 years ago, and the enterprise is now conducted by Messrs S. W. and W. H. Thaxter, both of whom are natives of Bangor. The firm carry on operations on a very large scale. A large stock of flour, grain and feed is constantly carried, and some idea of the magnitude of the business may be gained from the fact that goods are shipped to all parts of Maine, New Hampshire, Vermont and Massachusetts and also to the Provinces. This house has for years held a leading position in the trade, and its success shows that enterprising and straightforward methods are appreciated, for although not allowing itself to be undersold, and meeting all competition in other respects also, the firm make it a rule to handle no inferior goods; the various grades offered being of standard quality and being fully guaranteed to prove as represented.



OXFORD BUILDING, JOHN C. STEVENS, ARCHITECT.

JOHN CALVIN STEVENS, Architect, Rooms 21, 22 and 23 Oxford Building, No. 185 Middle Street, Portland, Me. It is the province of the architect to reconcile the ideal and the real, to secure the beautiful without the sacrifice of the useful and in the majority of cases to so use space and material as to obtain the best possible results at the least possible expense. Where "money is an object" the conditions are greatly simplified, of course, but the true architect, like a true artist, welcomes difficulties, and secures his greatest triumphs where he has the greatest obstacles to overcome. Here in Portland may be found an architect whose career exemplifies the truth of our assertions, for since Mr. John Calvin Stevens entered the office of F. H. Fassett in 1873, he has made a record which not only proves him to possess courage and perseverance, but which demonstrates his natural fitness for his work, his thorough technical education and his finely discriminating taste. Mr. Stevens has designed many public and private buildings, as for instance, the spacious and handsome Oxford building on Middle street, in which his office is located, an office as well appointed and artistic as can be found in New England; academies at Houlton and Hebron; the North Grammar school and the Shannon observatory at Waterville; the famous hotel at Poland Springs; the fine residence of Mr. James MacMillan on State street, and various others too numerous to mention, among them being many elaborate summer cottages along the coast of Maine. His work has not however been confined to Maine, as he has designed a large number of fine houses built in various parts of the country. Mr. Stevens was admitted to partnership by Mr. Fassett in 1880, and for about two years conducted a branch office in Boston. In 1883 he began operations alone, so continuing until 1888, when he associated with himself Mr. A. W. Cobb, carrying on the business under the name of Stevens & Cobb

until Feb., 1891, when Mr. Cobb withdrew from the firm. That Mr. Stevens' merit as an architect has received recognition abroad, is evidenced by the fact of his being made an honorary member of the Architectural League of New York in 1884, and elected a member of the American Institute of Architects in 1889, in the fall of that year being elected a member of its Board of Directors. In 1890 he represented Ward 7 in the City Council, and has held many important offices in the various organizations to which he belongs, among them being the presidency of the Mechanics' Association in 1890, and a membership in the Board of Directors of the Portland Society of Art for the past eight years.

CHAPMAN BANKING CO., Financial Agents, and Dealers in Choice Investment Securities. Interest allowed on Deposits, 187 Middle St., (Oxford Building,) Portland, Me. The Chapman Banking Co. is a new organization, having commenced business in Oct. 1890; its members however, Messrs. C. C., Chas. J. and Robert Chapman, natives of Oxford County in this State, have been residents of Portland many years, actively engaged in business, and in promoting the interests of this city. The integrity, experience, financial and social standing of the Messrs. Chapman, give this firm rank among the most substantial and trustworthy in our city or New England. It transacts a general Banking business, receiving deposits, subject to check, and making an allowance of interest upon balances; it also receives savings accounts, and issues Certificates of Deposit bearing interest at a specific rate for a definite time. A specialty however is made of choice investment securities, suitable for trust funds and other safe investments, and a large stock of such securities is kept constantly on hand. Trusts and financial transactions of any sort entrusted to this house are sure to receive careful and skilful attention. Its elegant banking rooms are centrally located at 187 Middle St., in the Oxford Building, to which its patrons and the public are always cordially welcome; and all callers receive most respectful attention.

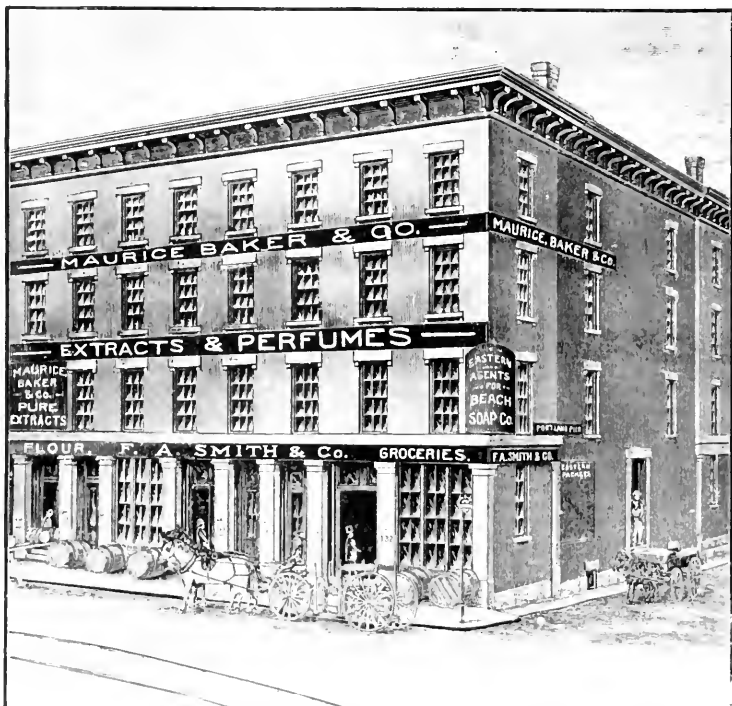
FRED A. BIBBER, Wholesale Millinery and Straw Goods, No. 148 Middle Street, Portland, Me. It is generally known that the millinery trade of Portland is of great magnitude in both its wholesale and retail departments, but we fancy that few of our readers are aware that one of our local millinery merchants utilize premises so spacious that they rank as the largest floor east of New York devoted to the sale of millinery goods. The floor in question is 50 x 175 feet in dimensions and is located at No. 148 Middle St. A spacious store-room is also utilized, and it is hardly necessary to add that a very large and complete stock of millinery and straw goods is carried, it including the latest fashionable novelties and being chosen with a particular view to the requirements of general New England trade, for an exclusively wholesale business is carried on at this establishment and goods are shipped to almost every portion of New England. The proprietor, Mr. Fred A. Bibber, is a native of Portland, and has had long and varied experience in the millinery business, he founding his present undertaking in 1878. The original firm-name was Bibber, Morrill & McMan, this being changed in 1881 to Bibber, McMan & Co., and the present owner assuming sole control in 1886. He carries on a well-equipped and extremely popular retail millinery store at No. 437 Congress St., in Farrington Block, this being the "swell" establishment of the kind in Portland as the styles offered are the latest, the variety the greatest, and the general style of the goods, and particularly of the order work is unequalled. A large force of experienced assistants is employed and all commissions can be executed at very short notice despite the magnitude of the business.

MAURICE BAKER & CO.'S

Success has been achieved through their strict adherence to the policy and principles on which their business is founded—

STRICTLY HONEST GOODS *and* ABSOLUTE PURITY.

These Flavorings are sold by all first-class dealers throughout the country.

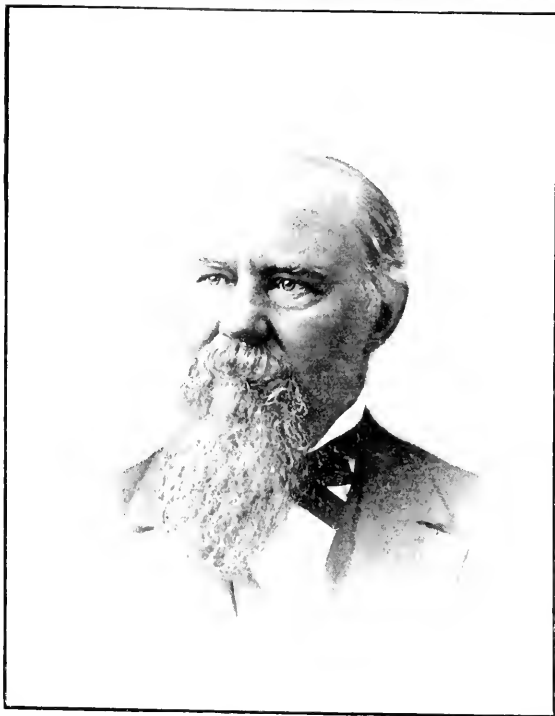


The ladies appreciate **Facts**,
And they know our flavoring extracts.
Compared with others, Stand The Test,
And without exception are the best.

Baker's Flavoring Extracts are
Favorably known at home, and far
Away. Their Delicate Flavor
And Great Strength insures public favor.

For **Purity** and **Strength** as well
These **Extracts** all other brands excel,
And are sold as a surety
With a **Guarantee of Purity**.

Our Extracts are as we wish to state
Always **Uniform** and of **Full Weight**.
They are prepared with **Greatest Care**
From the **Fruits**, and are sold everywhere.

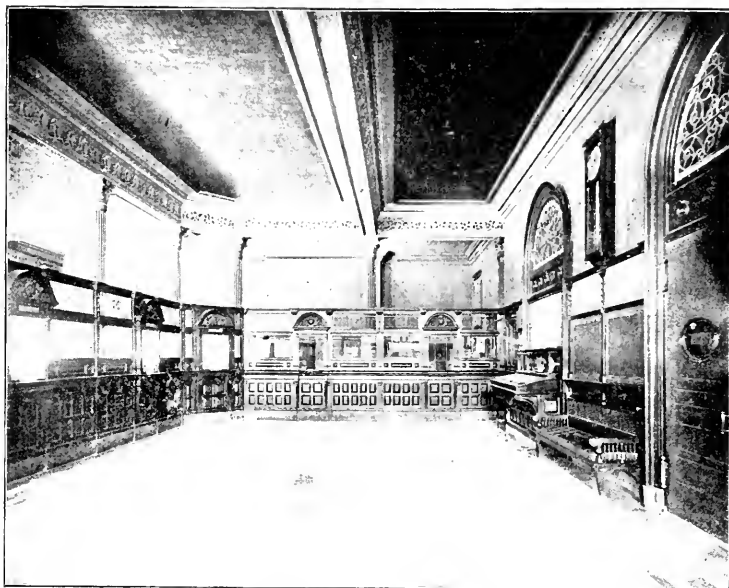


PORTLAND BUSINESS COLLEGE. L. A. Gray, Frank L. Gray and Noah E. Rankin, Proprietors; Davis Building, Corner Congress and Exchange Streets, Opposite City Hall, Portland, Me. An educational institution which has held a leading position for more than a quarter of a century and which being a purely private enterprise depends solely upon its merit for its support, must present many genuine claims upon the patronage of the public, and so truly is this the case with the Portland Business College that it will not suffer by comparison with any like institution in the country. It was established in 1863 by Messrs. Bryant & Stratton as one of their chain of business colleges, and in 1864 Mr. L. A. Gray became identified with its management, securing sole control by purchase two years later and remaining sole proprietor and manager until 1890, when Messrs. Frank L. Gray and Noah E. Rankin became associate owners. Mr. L. A. Gray is superintendent of the course of instruction and has charge of affairs in general, while Mr. Frank L. Gray is principal of the practical department, and Mr. Noah E. Rankin is principal of the theoretical department. We have not the space at our disposal to enable us to present even a synopsis of the plan of instruction, etc., but full information may readily be obtained by all interested, as the proprietors have issued a handsomely illustrated catalogue which gives one a clear and comprehensive idea of the workings of the institution and will be promptly forwarded on application. The college apartments are very spacious, well arranged, thoroughly heated and perfectly ventilated, and as they are very centrally located (being in the Davis building, Congress street,

between Exchange and Market streets, and opposite city hall), it is an easy matter to call and inspect them, and such a call will prove pleasant as well as instructive, for visitors are cordially welcomed and given every opportunity to examine facilities and methods. This college is a member of the Business Educators' Association of America, a society made up of the leading commercial colleges of the United States and Canada. The Portland Business College is the sole representative of the state of Maine in this international association, and the esteem in which its principal is held by other successful teachers is indicated by their having elected Mr. L. A. Gray, president of the Business Educators' Association, for 1890-91. From the inception of its affairs to the present time it has been the aim of the management of the Portland Business College to provide a thorough, practical business education at an expense within the means of all and it is but justice to say they have succeeded admirably in so doing. Branches have been added from time to time to meet the changing conditions in business life and expert tuition is now given in stenography and type-writing, the idea being to graduate pupils thoroughly armed at all points to resist the close competition of the present day. Knowing that plain, rapid, business penmanship is essential in every day life, the management have spared no pains to make their penmanship department one of the best. The facilities for becoming a good plain writer are unsurpassed. Daily instruction is given in this branch by a competent penman, and in short no trouble is spared to make the service as widely useful as circumstances will allow.



FIRST NATIONAL BANK BUILDING, PORTLAND, ME.



INTERIOR OF MAIN BANKING ROOM, FIRST NATIONAL BANK OF PORTLAND.

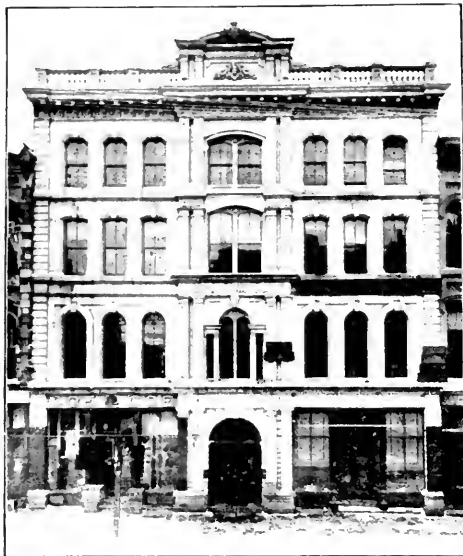
THE FIRST NATIONAL BANK of Portland.

The business conducted by the First National Bank may be said to have had its inception in 1859, for the pioneer National Bank of Portland is the successor of the International Bank, incorporated in the year mentioned. The national charter was obtained in 1864 and renewed twenty years later. Numbers among its officers some of the most prominent, active and influential business men of Maine, as the following list of its directors will show: Wm. W. Brown, (of Berlin Mills Co.); Mark P. Emery, (Commission Merchant); Hon. Frederick Robie, (ex-Gov. of Maine); Albion Little, (of A. Little & Co.); Wm. G. Davis, (Capitalist); Philip Henry Brown, (of J. B. Brown & Sons, Bankers.); James H. Hamlen, (of J. H. Hamlen & Son); Frederick Robie, President; James E. Wengren, Cashier. The bank has a capital of one million dollars, and the facilities it offers being in all respects desirable. For many years this institution has handled the greater part of the collections on the state of Maine, and consequently is in direct communication with practically all accessible points in the state; the result being that exceptionally prompt and satisfactory returns are to all intents and purposes assured to correspondents, particularly as the business is so conducted as to enable immediate and painstaking attention to be given to the execution of

every commission: The following statement of June 30th, 1891, will well repay careful examination:

RESOURCES.	
Loans and Discounts.....	\$1,584,034 56
U. S. Bonds 4s (at par).....	39,000 00
Other Stocks, Bond and Securities.....	3,700 00
Real Estate, Furniture and Fixtures.....	168,731 31
Due from Approved Reserve Agents.....	179,592 46
Due from Other Banks.....	153,019 95
Due from Redemption Agents.....	2,250 00
Cash Items.....	141,969 42
Bills and Specie.....	282,757 43
	\$2,282,757 43
LIABILITIES	
Capital Stock.....	\$1,000,000 00
Surplus and Profits.....	163,652 95
Dividend payable July.....	30,000 00
Circulation.....	45,000 00
Deposits—Individual.....	932,911 77
Banks.....	111,792 71
	\$2,282,757 43

The rooms occupied by the bank on the main floor are large and commodious and cover an area of about 4,000 square feet. The other floors of the building are divided up into offices, single and in suits, fitted with all modern appliances, and principally occupied by professional men. The building being situated directly opposite the postoffice renders it most convenient and desirable in a business point of view.



CASCO NATIONAL BANK.

CASCO NATIONAL BANK, Portland, Me. No financial institution in New England has a more honorable record than has the Casco National Bank, and there are very few banks in Maine of equally long standing, for although the institution in question has done business under a national charter but little more than a quarter of a century, it was incorporated as a state bank nearly seventy years ago, its original charter being dated 1824. April 26, 1865, a reorganization was effected under the national banking laws, the original capital being \$800,000, which was subsequently increased to \$800,000, at which amount it has remained. The bank has been most ably managed from the beginning, and has proved so potent a factor in aiding the advancement of the best interests of this city and section that its great and general popularity is the legitimate and in fact the unavoidable result of the policy pursued. The officers, past and present, have been and are men thoroughly familiar with local needs and resources and most excellently qualified to administer the affairs of a representative financial institution; and that the policy of the bank is conservative as well as enterprising is indicated by the existence of a surplus of \$300,000, besides undivided profits of more than \$11,000. But the solid condition of the bank can best be ascertained by an examination of the following statement, issued July 9, 1891:

RESOURCES.

Loans and discounts	\$1,865,496.72
Overdrafts, secured and unsecured	88.74
U. S. Bonds to secure circulation	90,000.00
Stocks, securities, claims, etc.	186,629.48
Due from approved reserve agents	1,015,841.57
Due from other National Banks	111,814.11
Due from State Banks and bankers	7,269.89
Banking house, furniture and fixtures	1,000.00
Current expenses and taxes paid	1,117.76
Cash on hand and in the cash drawers	1,018.71
Exchanges for clearing houses	12,966.80
Bills of other banks	19,762.00
Fractional paper currency, nickels and cents	2,007.24
Specie	29,870.00
Legal tender notes	47,100.00

Redemption fund with U. S. Treasurer 6 per cent. of circulation	\$2,270.00
Due from U. S. Treasurer, other than 5 per cent. redemption fund	2,000.00
Total	\$2,558,250.48

LIABILITIES.

Capital stock paid in	\$800,000.00
Surplus fund	200,000.00
Undivided profits	11,669.23
National Bank notes outstanding	45,000.00
Dividends unpaid	13,202.65
Individuals deposits subject to check	766,217.48
Demand certificates of deposit	1,100.00
Certified checks	2,607.50
Cashier's checks outstanding	7,037.34
Due to other National Banks	53,752.24
Due to State Banks and bankers	39,245.12
Notes and bills re-discounted	25,000.00
Bills payable	466,329.79
Total	\$2,568,250.85

The premises utilized are very spacious and very completely fitted-up and conveniently arranged, they comprising the entire first floor of a handsome four-story building owned by the bank. Burglar and fire-proof vaults ensure the safety of valuables in the bank's custody and every facility is provided to aid in the prompt and accurate transaction of business. The officers and directors of the institution comprise the following representative business men: President, Stephen R. Small; Vice-President, Jacob S. Winslow, Cashier; Marshall H. Coding. Directors: Stephen R. Small, Jacob S. Winslow, Joseph Walker, Edward H. Davis, Annal Whitney, Geo. P. Westcott, Frank A. Pitcher.

CUMMINGS & WINCHESTER, Commission Merchants and Importers and Exporters of Wholesale Fruits and Produce, Foreign and Domestic; Apples and Bananas a Specialty; Nos. 147 and 149 Commercial Street, Portland, Me. The immense extension of the fruit business of late years is due to many causes, chief among which are improved transportation facilities and a growing popular conviction that fruits are among the most healthful as well as the most delicious of foods. It is difficult to say how much the demand has stimulated the supply and how much the supply has (by lowering the cost) increased the demand, but at all events the leading fruit houses have shown great enterprise in bringing the choicest foreign and domestic fruit within the means of practically everybody, and the firm of Cummings & Winchester deserve a good share of the credit due to Portland concerns in this line of business, for, although doing a strictly wholesale importing, exporting and commission business, their operations tend to reduce the cost of legitimate fruit to consumers without interference with the legitimate profits of producers. Mr. Maurice Cummings is a native of Greenwood, Maine, and Mr. C. H. Winchester was born in this city. These gentlemen became associated in 1887, and succeeded to a business established a number of years before by Messrs. Hodgdon & Soule, who gave place to Messrs. Hodgdon Brothers, and they to Messrs. Hodgdon, Lovell & Johnson, the immediate predecessors of the present proprietors. The firm utilize very spacious premises at Nos. 147 and 149 Commercial street, comprising four floors measuring 30 x 50 feet. They also utilize a storeroom 30 x 90 feet in size, and a large basement at No. 31 Market street. All kinds of foreign and domestic fruits and produce are extensively dealt in, but a leading specialty is made of apples and bananas, the firm being very large exporters of the former fruit, as the productions of some of the leading orchards are marketed through them. Employment is given to nine assistants and all orders are assured prompt and careful attention. The interests of consigners are fully protected and Messrs. Cummings & Winchester are well prepared to meet all honorable competition in their line of business.

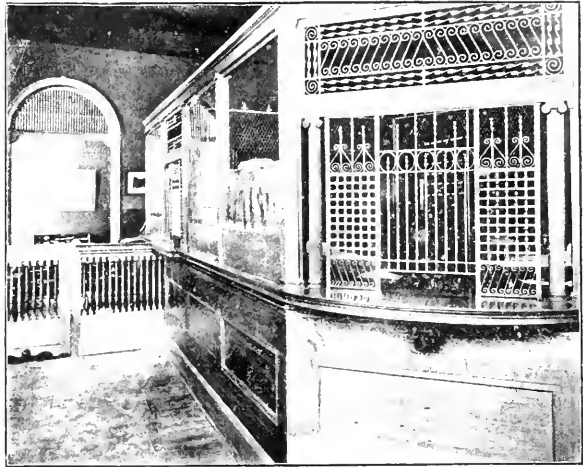
WOODBURY & MOULTON, Bankers,

Corner Middle and Exchange Streets, PORTLAND, MAINE.

State, Municipal, Railroad and Water Company Bonds Bought and Sold.

Investments suitable for Savings Banks and Trust Funds, constantly on hand.

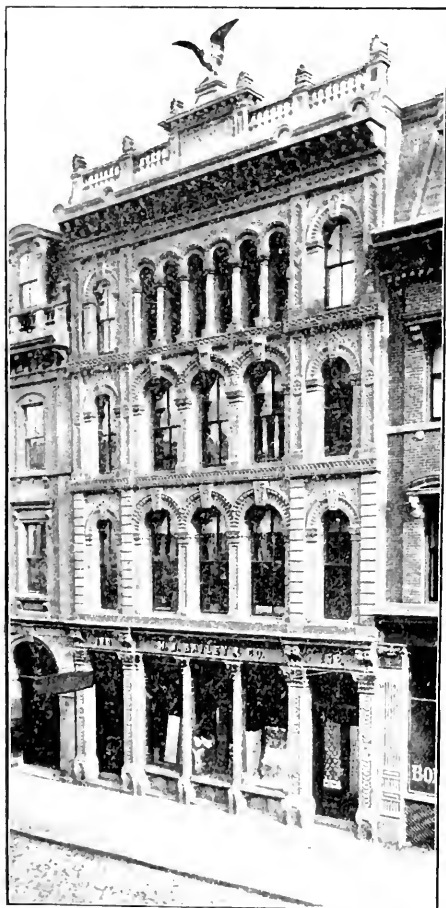
The banking firm of Woodbury & Moulton has gained a high reputation during the fifteen years it has carried on operations in this city,—so high in fact that it is safe to say no local financial concern is more firmly entrenched in the confidence of investors and the general business public. The original partners were Messrs. Theodore C. Woodbury and William H. Moulton, they being joined January 1st, 1886, by Edward H. York. Mr. Moulton retired in 1890, but no change has been made in the firm name. The concern handle bonds and securities in general, their leading specialty being investment bonds, and the firm making a careful and exhaustive personal examination of each loan before placing it on the market. Messrs. Woodbury & Moulton possess unexcelled facilities for the purchase and sale of bonds and securities in general. They have made a specialty of bonds for Trust Funds, and their success is evidenced by the large amount of securities held by Savings banks and Trust Funds, which they have sold, and their constantly increasing business.



BANKING ROOMS.



PRIVATE OFFICE.



H. J. BAILEY & CO., Importers and Dealers in Carpets and Draperies, Window Shades, Paper Hangings; M. M. Bailey, T. M. Johnston; 190 and 192 Middle Street, Portland, Me. The business carried on by Messrs. H. J. Bailey & Co. was established in 1819 and is one of the best-known and most truly representative enterprises that can be found in this city. The present firm name was adopted in 1886, it being still retained, although Mr. H. J. Bailey retired in 1889, and the proprietors now are Messrs. M. M. Bailey and T. M. Johnston, the former a native of Maine and the latter of New York state. The firm are extensive importers of and wholesale and retail dealers in carpets and draperies, window shades, paper hangings, etc., they constantly carry an exceptionally heavy and varied stock requiring the occupancy of five floors in their handsome block, which gives them about 16,000 square feet of floor space; the premises are located

at Nos. 190 and 192 Middle street. Not only does the assortment include the very latest fashionable novelties; but one is always sure to find within it goods unobtainable elsewhere, for being direct importers Messrs. H. J. Bailey & Co. control some styles exclusively. The premises are so arranged as to enable goods to be chosen to excellent advantage, and as employment is given to from fifteen to twenty assistants, callers are assured immediate and polite attention. The firm are prepared to carpet, paper and curtain single apartments or entire houses in any style desired, and their facilities are such that all purses as well as all tastes can be perfectly suited.

PORTLAND SAVINGS BANK, No. 81 and 83 Exchange St., Portland, Maine. The Portland Savings Bank is one of those representative institutions whose influence for good is almost boundless, for not only is the aim of this enterprise a most worthy one but it is so admirably carried out as to entitle the bank to a leading position among New England's savings institutions, and these have the reputation of surpassing as a whole those of any other section of the country. The Portland Savings Bank was organized in April, 1852, for the purpose of furnishing a safe and otherwise advantageous place of deposit for the savings of the people and thus encouraging the formation of industrious, steady and prudent habits; the founders recognizing the fact that the many temptations to extravagance held out by a civilized state of society should be counteracted so far as possible by strong incentives to prudence and thrift. The rules governing the institution were so drawn up as to ensure that its advantages should not be monopolized by the rich or even by the moderately well-to-do, and whatever amendments have been made from time to time have had their origin in the determination of the management to maintain this as a bank of and for the people. The result is that although the enormous sum of \$7,018,533.21 was held on deposit December 1, 1890, it stood to the credit of 17,568 depositors, so that the average deposit was about \$334.22. Dividends are ready for payment May 15th and November 15th, and if not drawn will be added to the principal. The fact that the last five dividends have been at the rate of 4 1/2 per cent. shows that money placed with this bank is profitably as well as securely invested, and a comprehensive idea of the class of securities held by the institution may be gained from an examination of the following statement Aug. 11, 1891:

LIABILITIES	
Deposits	\$7,474,583.12
Interest	111,289.84
Reserve Fund	232,577.00
	\$7,641,329.93
RESOURCES	
United States Bonds	\$125,000.00
Public Securities	2,780,200.00
Loans to Corporations	414,250.00
Loans with Collaterals	1,191,294.88
Loans on Mortgages	607,094.88
Real Estate	141,241.98
Bank Stock	119,596.00
Railroad Bonds	1,801,750.00
Railroad Stock	61,500.00
Expenses	921.58
Corporation Bonds	86,500.00
Cash	1,106.04
	\$7,641,329.93

The bank is open daily (Sundays and holidays excepted) from 9 to 3. We print the list of officers without comment; the following names being those of men far too generally and intimately known to require extended personal mention in a book intended for Maine circulation: President, Geo. E. B. Jackson; Trustees and managers, G. E. B. Jackson, James P. Baxter, F. R. Barrett, Weston F. Milliken, Charles S. Fobes, Sidney W. Thaxter, Edward A. Noyes; Treasurer, Edward A. Noyes.

H. H. RICKER & CO., Manufacturers and Wholesale Dealers in Fine Flavoring Extracts, Grocers Sundries, Medicines, Whips, Notions, Cigars and Pipes. Agents for Poland Mineral Spring Water. No. 396 Fore Street, Portland, Me. The firm of H. H. Ricker & Co. is exceptional even among the leading wholesale houses of Portland for the magnitude of its operations and the variety of goods handled, its business having so wide a scope and embracing so many important departments that it is difficult to determine where to begin a necessarily brief notice of it. The enterprise was started in 1873 and has always been carried on under the present firm-name, although some changes have taken place in the ownership. As now constituted the concern is made up of Mr. H. H. Ricker, a native of Poland, Me.; Mr. F. B. Ricker, a native of South Paris, Me.; Mr. C. R. Phinney, a native of Saccarappa, Me., and Mr. E. P. Merrill, a native of Barrington, N. H. The firm are wholesale and retail agents for the famous Poland Mineral Spring Water, and are also general agents for the Wm. Radam's Microbe Killer for most of the States of Maine, N. H. and Vermont, sales of which are very large. The firm are large manufacturers of and wholesale dealers in fine flavoring extracts, essences, etc. They deal very extensively in cigars, carrying one of the largest stocks in Maine and quoting prices which are literally "as low as the lowest" on all the brands dealt in. Patent medicines, grocers' sundries, smokers' articles, notions, whips, etc., are also very largely dealt in and spacious as are the premises occupied at No. 396 Fore St., they are not a bit too large to accommodate the immense stock of these and other goods which is constantly carried. The flavoring extracts and essences handled by Messrs. H. H. Ricker & Co. are accepted as the standard wherever introduced, for they are strictly pure and never fail to give complete satisfaction. Employment is given to 6 competent assistants, and despite the magnitude of the business all orders are assured prompt and careful attention.

DEERING, WINSLOW & CO., Southern Pine Lumber. The Largest Assortment in the East. Timber, Plank and Boards. Office, 323 Commercial St., Yard, Brown's Wharf, Portland, Me. Telephone 651. The firm of Deering, Winslow & Co., is clearly entitled to the distinction of being classed as the representative Southern pine lumber house of Maine, for this concern carry the largest assortment in the East of Southern pine timber, plank, flooring boards and stepping stock, and although doing quite a large commission business in Northern pine, spruce and hemlock lumber, they make a specialty of the Southern product and fill large orders directly from the mills, being thus prepared to execute the largest commissions at very short notice and at positively the lowest market rates. They control excellent storage facilities at Brown's Wharf and as before stated their stock is exceptionally large and complete in every department. The office is at No. 323 Commercial St., and is connected by telephone, the call being 651. Both a wholesale and retail business is done, and all orders, large and small, are assured immediate and careful attention. This enterprise was started by Mr. J. W. Deering in 1871, and the present firm was formed in 1887 by the admission of Mr. Howard Winslow, who had been identified with the business for the 12 years preceding. Mr. John W. Deering was born in Saco, Maine, has officiated as Mayor of Portland, and is so generally known throughout this section as to render extended personal mention altogether superfluous. Mr. Winslow is a native of Deering, Maine, and is also widely known both in business and social circles. Both members of the firm give the business close personal supervision and as a natural consequence the service is kept at a high standard of efficiency.

MAINE SAVINGS BANK, No. 198 Middle Street, Portland, Me. The Maine Savings Bank is one of the most popular institutions of the kind in New England, the number of depositors at the present writing being about 17,361, an increase of about 1861, during the past three years, but great as this increase is it would be much more decided were the advantages offered by the bank more generally understood, for its funds are so securely and profitably invested that depositors obtain fully as much security as there is in a United States 4 per cent. bond, and the last dividend of the bank was at the rate of 1 per cent. per annum, free of all taxes. The government bond sells for 8124 thereby reducing the net rate of interest to but little more than 2 per cent., so that a comparison of the two investments is decidedly in favor of the bank, which may be said to furnish at par what would otherwise cost 21 per cent. premium. The detailed statement of the bank's condition issued August 10, 1891, is a very interesting as well as instructive document, and will well repay careful examination, and the more closely it is studied the more evident it will become that the affairs of the institution are very ably and conservatively administered. By this statement it appears that the total amount of deposits at that date was \$5,407,390.22 and the number of depositors was 17,361. This shows that the individual deposits average \$311.46, and indicates that the advantages of the bank are utilized by just that class of wage earners for whom they are especially intended. The surplus above all liabilities was \$897,677.40, certainly a sufficiently broad margin to provide for all conceivable contingences. The management is as economical as it is efficient, the expense of carrying on the business being but about 1 of one per cent. Such results as these render any eulogy of the ability and faithfulness of the officers and trustees entirely superfluous, and we will simply say they are men widely known in financial and general business circles as will be seen by a perusal of the following list: President, Samuel Rolfe; vice-president, William G. Davis; treasurer, Alpheus G. Rogers; trustees, Samuel Rolfe, William G. Davis, Mark P. Emery, Eben Corey, Alpheus G. Rogers. Very spacious and conveniently arranged premises are occupied, and money may be deposited or withdrawn with very little trouble or delay as a large force of thoroughly competent assistants is employed, and no unnecessary formalities are practiced.

STEVENS & CO., Importers and Wholesale Dealers in Bonaire, Dairy, Butter and Ground Rock Salt, also Wholesale and Retail Dealers in Corn, Meal, Oats, Rye, Feed, &c. No. 164 to 168 Commercial Street, Portland, Me. The magnitude of Portland trade in butter, salt, oats, meal and feed would surprise many who have lived in the city for years were the figures to be given, for even ordinarily well-informed people seem to have but an imperfect idea of Portland's high standing as a distributing centre for the commodities mentioned. The firm of Stevens & Co., has done much to bring about the present condition of affairs, for it has been in existence a quarter of a century, and by enterprise and fair dealing has built up a very extensive wholesale and retail trade. The firm is now constituted of Messrs. W. H. and M. Stevens; Mr. T. Stevens, one of the original partners, having retired about 8 years ago. Both members of the firm are natives of Deering, and are so generally known that extended personal mention would be entirely superfluous. Messrs. Stevens & Co. are importers of and wholesale dealers in bonaire, dairy, butter and ground rock salt, and wholesale and retail dealers in corn, meal, oats, rye, feed, etc., carrying an immense stock and utilizing 4 floors measuring 75 x 200 feet, at Nos. 164 to 168 Commercial St., and store-houses 1, 2, 3, 4 and 5 Long Wharf. All orders large and small are assured immediate and careful attention.

FOREST CITY SUGAR REFINING COMPANY. Manufacturers of all grades of Powdered, Granulated and Coffee Sugars, also, Crystal and Silver Drip Syrups. Geo. O. K. Cram, Treasurer, Geo. S. Hunt, President, Office, 165 Commercial street, Portland, Me.—The consumption of sugar in the United States is much larger in proportion to the population than is the case in any other country in the world, and hence it is natural that our facilities for the manufacture of sugars should be so extensive and efficient as to be unequalled by those possessed by any other nation. Among the great sugar refineries of the country that are carried on by the Forest City Sugar Refining Company occupies a prominent position, for it is equipped with machinery of the most improved type, and when run at its full capacity gives employment to 200 men and turns out 700 barrels of sugar per diem. This company was incorporated in 1863 and has a capital of \$300,000. The premises utilized are very spacious and well-arranged, and comprise a large refinery and a commodious store-house, located on West Commercial street, the office being at No. 165 Commercial street. The company manufacture all grades of powdered, granulated and coffee sugars, and also crystal and silver drip syrups, their productions having an unsurpassed reputation as they are always up to the standard in every respect. The president, Mr. Geo. S. Hunt, and the Treasurer, Mr. George O. K. Cram, are both Portland men by birth, and are almost universally known in business and social circles throughout this city and vicinity.

PORTLAND TRUST COMPANY. Portland, Me. The Portland Trust Company was incorporated in 1881 and began business in January, 1885, it being the first Trust Company ever organized in Maine. It has a special charter authorizing it to do a general banking business and making it a legal depository for trust funds of all descriptions. Owing to the obvious advantages of the plan pursued by the company, and the character of the men identified with it, the enterprise has been a marked success from the start, the support accorded it being so general and the results attained so satisfactory that many kindred companies have since been formed in various parts of the state. The service offered includes the receipt of deposits and the payment of interest on the same; the loaning of money, and the purchase and sale of standard investment securities. The company is a legal trustee or agent for corporations, and is also an authorized depository for trust funds in the hands of administrators, assignees, guardians, trustees and courts. An examination of the following official statement of its condition July 1, 1891, will show how largely its facilities are availed of and cause the judicious reader to thoroughly endorse a policy which has brought about such results since January, 1885:

Demanded Loans	\$1,072,290	Capital	\$100,000
Time	116,088	Undivided Profits	2,000
Bonds	27,332	Sinking Funds	100,250
Sinking Fund Investments	99,966	Trust Estates	39,221
Trust Investments	32,371	Deposits	294,012
Cash on hand and in banks	3,750		
	\$462,846		\$462,846

The affairs of a corporation carrying on so important and responsible an enterprise should be administered by representative business men, and that such is the case the following list of officers bears witness: President, Wm. C. Davis; Secretary, H. Butler. Trustees: W. C. Davis, Mark P. Emery, Chas. F. Libby, W. W. Brown, R. M. Richardson, Jas. P. Baxter, Frederick N. Dow, Augustus R. Wright, David W. Snow, Geo. S. Hunt, Henry S. Osgood, S. W. Thaxter, Frederick Robie, Samuel A. Holbrook. With the exception of Mr. Robie, who is from Gorham, and Mr. Holbrook, who is from Freeport, all the above are Portland men.

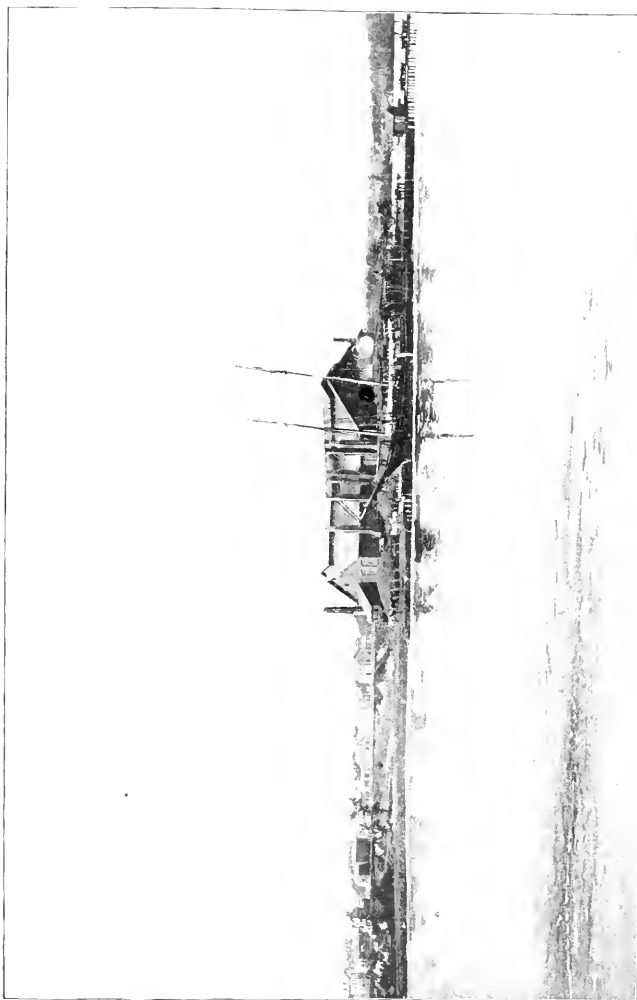
SWAN & BARRETT. Bankers and Brokers, 186 Middle street, Portland, Maine. There may be very little in a name from some points of view, but no one familiar with the comparative standing of Maine's financial houses will deny that there is a great deal in the name of Swan & Barrett to ensure the good faith and high standing of any enterprise with which it may be identified, and hence it is not surprising that that honored title should be retained by those now connected with this representative house, although the Barrett Brothers retired from the business in 1877 and Mr. Swan in 1885. Mr. Rufus H. Hinkley entered the firm when the Messrs. Barrett retired, Mr. George H. Richardson entered in 1882, and Mr. Henry St. John Smith in 1885. The first-named gentleman is a native of Gorham, Me., and both his associates were born in this city. All three members of the firm are so generally known in social as well as in business circles as to render extended personal mention quite unnecessary. A very extensive business is carried on, standard securities being largely dealt in and all commissions incidental to a legitimate banking and brokerage business being executed with fidelity and dispatch. The relations of the concern with banks and private banking houses throughout the country are of the most favorable character, and investors will here find unexcelled facilities for the secure and profitable placing of large and small sums. The office is conveniently located in Canal Bank Block, No. 186 Middle Street, and is excellently arranged and equipped for the prompt and accurate transaction of business.

WESTBROOK MANUFACTURING CO. Manufacturers of Ships and Ravens Duck and Twine, No. 10 Central Wharf, Wm. R. Wood, Agent, Portland, Me. There are some textile fabrics in the manufacture of which we do not seem to be able to compete with foreigners, but sail duck is not one of them, for that turned out by the Westbrook Manufacturing Co. is undoubtedly equal to any in the world. This duck has been on the market many years, during which its reputation has steadily increased and has long since been accepted as the standard by sailmakers and ship-owners in general. "Portland sail duck" being known more widely and favorably than any other brand ever put on the market. W. R. Wood, agent, is prepared to furnish duck in any desired quantity at short notice and at the lowest market rates, and also twine, which is another of the company's specialties. Office at No. 10 Central Wharf, and all orders are assured prompt and careful attention.

SEBAGO WOOD BOARD COMPANY. Manufacturers of Wood Pulp and Pulp Boards; C. A. Brown, Treasurer; Mill at South Windham; No. 330 Congress Street, Portland, Me. The Sebago Wood Board Company began operations in 1875, and hence ranks among the older of the companies which have developed the manufacture of wood pulp and pulp boards to its present great magnitude in this state. The mill is located at South Windham, and is fitted up with a most elaborate plant of improved machinery, driven by water-power. Employment is given to seventy hands, and the average daily product is ten tons of wood pulp and pulp boards, so that the company is in a position to fill heavy orders at short notice, as well as at the lowest prevailing rates. The president is Mr. W. A. Russell, of Boston, Mass., and the treasurer is Mr. Charles A. Brown, of this city. The company has an office at No. 330 Congress street, communications to that address being assured immediate and careful attention. The capital of the concern is \$150,000, and the plant is not only of the most improved type, but is kept at the highest possible standard of efficiency, the uniform excellence of the product being thus assured.

— PORTLAND ROLLING MILL. Manufacturers of Merchant Bar Iron, Fish Plates and R. R. Spikes.

C. R. Milliken, President; J. W. Leavitt, Treasurer, 24 Plum St., Portland, Me.



Iron manufacturers in Maine, and indeed in all parts of New England, are handicapped by their comparative remoteness from the coal and iron supply and by other circumstances unnecessary to mention here, but enterprise, skill and determination will do much towards overcoming or compensating for natural obstacles, and a prominent illustration of this fact is afforded by the success attained by the Portland Rolling Mill since operations were begun in 1881. The office of the company is at No. 24 Plum street, Portland, but the works are at Ligonja, Cape Elizabeth, and are very extensive and fitted-up with a costly plant of improved machinery, including a steam engine of 225 horse power. Employment is given to from 100 to 200 assistants and the annual out-put reaches 10,000 tons. The company manufacture "Extra," "Standard," "Forest City," refined and common merchant bar iron, angle irons, fish plates and railroad spikes, and the productions are accepted as the standard wherever introduced. The various grades are exceptionally uniform in quality, for the many processes incidental to manufacture are very carefully supervised, and the result is goods that can be unhesitatingly guaranteed and will hold their own in competition with any other of similar goods. Rolls have recently been added to roll a variety of sizes of angle irons which have a good sale. All orders are assured prompt and careful attention and will be filled at the lowest market rates. This is a thoroughly representative enterprise and naturally has representative business men connected with it; among them being Mr. C. R. Milliken, who holds the position of president, and Mr. J. W. Leavitt, who acts as treasurer, S. Peters, superintendent.

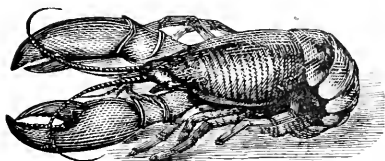


J. B. FICKETT & CO., Dealers in White Lead, Zincs, Colors, Masury's Pure Liquid Paints, Varnishes, Coach and Tube Colors, Linseed, Sperm and Lubricating Oils, Brushes, Window Glass, etc., 103 and 105 Fore Street, Portland, Me. Experience, skill and care go for a good deal in the filling of painting orders, but the most competent and conscientious painter cannot do good work with inferior stock, and as a large proportion of the paints, colors, leads, varnishes, oils, etc., in the market is of more or less inferior quality, it is well worth while to know some house which handles goods that can be depended upon implicitly to prove precisely as represented. Such a house is that of J. B. Fickett & Co., and it is as well-known as it is reliable, for its business was founded just a quarter of a century ago and has attained very large proportions. Mr. Fickett was born in Portland, and it goes without saying is extremely well-known both in business and social circles. The firm occupy spacious premises at Nos. 103 and 105 Fore Street, which comprising three floors and a basement and having a total floor space of 10,000 square feet, thus affording ample room for the carrying of a heavy stock of painters' and glaziers' supplies and materials, including pure white lead, zincs, colors, agents for Masury's pure liquid paints, varnishes, coach and tube colors, linseed, sperm and lubricating oils, brushes, window glass,

putty, etc. Agents for the celebrated plastic for interior work. Both whole-sale and retail buyers are supplied, many orders from New Hampshire and from all over Maine being received, and the firm are prepared to quote the lowest market rates as well as to furnish goods which are guaranteed to prove as represented.

MR. MARK P. EMERY is a native of Buxton, Maine, and for many years has been so prominently identified with the advancement of Portland's interests as to have become one of the best-known business men in the city. He has served on the Board of Aldermen and held other public offices of trust and responsibility, and is connected with the management of some of the leading corporations and institutions of Portland, notably the Maine Savings Bank, of which he is a trustee, and also a director of the First National Bank. He is also vice-president of Maine Steamship Co., and trustee and treasurer of Maine State Reform School. Mr. Emery is now about to retire from the commission and brokerage business which he has been engaged in since 1845. He has been an extensive manufacturer and dealer in coopers' stock, having carried on the business with Mr. Henry Fox, under the firm name of Emery & Fox, for 20 years. Mr. Fox retired in 1874.

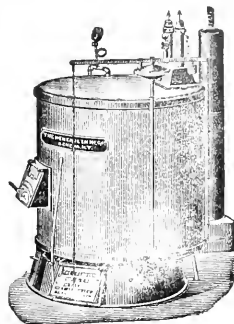
C. W. MARSTON & CO., Wholesale Dealers in Live, Boiled and Pickled Lobsters, Telephone 985 B. No. 92 Commercial Street, Portland, Me.—The business carried on by Messrs. C. W. Marston & Co. was originally located at Boston and had its inception more than half a century ago, it having been founded in 1837. The original firm-name was John Marston & Sons, the present style having been adopted in 1885, about twenty years after the business was removed to Portland. From the very first this enterprise has held a leading position in



the trade, and it is gratifying to be able to say that the firm was never better prepared than now to meet all honorable competition, not only as regards the quality of the goods handled and the prices quoted on the same, but also as regards the ability to fill the heaviest orders at short notice. Of course the supply of lobsters is dependent somewhat upon the weather and upon other things over which no house has control, but this firm enjoy facilities at least equal to those of any concern and hence offer a service as reliable as can be had anywhere. They deal at wholesale in live, boiled and pickled lobsters, and occupy spacious premises at No. 92 Commercial street, connected by telephone No. 985 B. As now constituted the firm is composed of Messrs. Charles W. Marston and George M. Cram, both of whom give the business close personal supervision, and spare no pains to fully maintain the high reputation so long held by the enterprise with which they are identified.

PREBLE HOUSE, Portland Me. Montgomery S. Gibson, Monument Square. Many of our readers need not be told that the Preble House takes its name from the fact that the original hotel building was the mansion built by Commodore Edward Preble in 1806. The present structure is more than three times the size of the original, it having sufficient capacity to accommodate 250 guests, and being one of the best equipped and most elegant hotel structures in the State. It is heated throughout by steam, equipped with steam-elevator, lighted by electricity and fitted up with the most improved sanitary conveniences, the drainage, plumbing, etc., being such as to make this one of the most healthful as well as one of the most pleasant houses in Maine. As regards the *cutsture* of the Preble we will only say that in the opinion of competent judges that of no other house north of Boston can compare with it the year around. Some other hotels may equal the service at certain seasons, but for steady and uniform excellence, that of the Preble stands without a rival. Another very important factor in promoting the popularity of the house is its central location on Monument Square, in the very heart of the city. Horse cars pass the door, and any portion of Portland can be quickly and cheaply reached. The present proprietor, Mr. Montgomery S. Gibson, is a native of Kingsley, P. Q., and is one of the most widely and favorably known hotel men in the East. During his management of the Preble, that historic old house has become more popular than ever before, and this popularity is bound to steadily increase if an intelligent determination to afford the best service possible can accomplish that end.

ALEXANDER & SIMPSON, (Successors to W. H. Pennell), Plumbing, Steam and Ventilating Engineers, Telephone 772, 43 and 45 Union Street, Portland, Me. "Modern Conveniences" would certainly not willingly be dispensed with, and their advantages far outweigh their disadvantages, but nevertheless it is undoubtedly a fact that the plumbing arrangements of a house must be properly put in, duly cared for and kept in perfect repair or they are apt to breed sickness, especially in thickly settled communities. Everything depends upon having the plumbing work of a house properly done to begin with, for alterations are often difficult and expensive to make and even when made the result is liable to be less satisfactory than would have been the case had the



work been originally done correctly. Among those engaged in the plumbing business in this vicinity none are better known than Messrs. Alexander & Simpson, for these gentlemen succeeded to an old established business and have for a long time held a leading position in this branch of industry. Messrs. Henry Alexander and George H. Simpson, natives of Maine and Massachusetts, compose the present firm, the premises occupied at Nos. 43 and 45 Union street, are 35x76 feet in dimensions. They are steam and ventilating engineers, designers and contractors for heating and ventilating systems, by use of steam and hot water, for mills, factories, churches, public buildings, and private residences. Employment is given to from six to ten competent assistants, and all work is done in a superior manner.

RICHARDSON, WALKER & CO., Wholesale and Retail Dealers in Southern Pine Lumber, Ship, Railroad Bridge and Factory Timber, Plank, Car Stock, etc. Telephone 777 B. 331 Commercial St.; Yard, 330 to 336 Brown's Wharf, Portland, Me. When first introduced, Southern pine lumber had to contend against considerable prejudice, which was all the more stubborn on account of its unreasonableness, but there is no disputing the logic of facts in the long run, and the popularity of this lumber now is proof positive that its merits are appreciated. The firm of Richardson, Walker & Co. make a specialty of handling Southern pine lumber, including ship, railroad bridge and factory timber; plank, flooring boards, car stock, etc., and are prepared to furnish it in quantities to suit, at bottom prices. They do a commission in all kinds of lumber, but carry a full line of Southern pine in stock in their extensive yard, Nos. 330 to 336 Brown's Wharf, their office being located at No. 331 Commercial St., and connected by telephone No. 777 B. Employment is given to 15 assistants, and both wholesale and retail orders are assured prompt and painstaking attention. The business was founded about a quarter of a century or so ago by Mr. C. W. Richardson, the senior partner of the present firm, which was formed in 1888 and consists of Messrs. C. W. Richardson, R. W. Walker, and C. D. Richardson, all of whom are Portland men by birth and need no extended personal mention here.

LEIGHTON'S EXPRESS. Saccarappa and Portland, 190 Federal St. and 97 Cross St., Portland, Me. It may seem a very simple and easy thing to run an express route successfully, but "things are seldom what they seem" in this world, and those who have had experience in managing an express will readily agree that the work is by no means so simple as it appears to be. There is an immense amount of detail connected with it, and even a trivial mistake may easily cause considerable confusion and delay. But some managers are wonderfully successful in avoiding errors of any kind, and a notable example of a thoroughly well managed express service is afforded by that maintained by Mr. Franklin Leighton, between Portland and Saccarappa. "Leighton's Express," as it is called, runs daily between these places, stopping at intermediate points, and carrying both passengers and parcels. All commissions in the line of buying goods, etc., will be promptly and carefully executed, moderate charges being uniformly made, and orders from this end of the route may be left at Brown's stable, No. 190 Federal street, or at 97 Cross Street.



FOREST CITY CREAMERY. Wholesale and Retail Dealers in Sweet Cream, Milk Skim-Milk, Butter-Milk and Fine Creamery Butter. Churned fresh every day and put up in any style to suit the trade. Telephone No. 319, Portland, Me. It is unnecessary to dwell upon the advantages gained by using pure milk and first-class butter,—city people appreciate them even more fully than country people do, and the prompt and general appreciation of the residents of Portland and vicinity of the enterprise conducted by the Forest City Creamery affords convincing proof of the truth of the general impression that the people of this section know a good thing when they see it. The Forest City Creamery was incorporated in 1889 with a capital of \$9,000 and with Mr. F. W. Powers as president and Mr. M. R. Berry as secretary and treasurer. The firm has also Charles B. Berry and W. M. Scribner. The company are wholesale and retail dealers in dairy products, and during the first year they sold 50,000 cans of milk, 120,000 inches of cream and more than 30 tons of butter. The present year they will nearly double those figures. Now how has so extensive a business been built up in so short a time? By the simple but by no means easy process of furnishing strictly first-class goods at bottom figures. The company utilize a building containing two floors of the dimensions of 30x125 feet and equipped with a complete plant of the most efficient dairy machinery that money can buy. Fine creamery butter is churned fresh every day and put up in any style to suit the trade; and sufficient assistance is employed to ensure the prompt filling of every order, large or small. Sweet cream, milk, skim-milk and butter-milk are furnished in quantities to suit at moderate prices, and the absolute purity of all the articles dealt in is positively guaranteed. The premises are connected by telephone (No. 319), and orders sent by that means or by mail are assured as prompt and careful attention as those given in person.

KENSELL & TABOR, Shippers of Western Grain and Feed, 198 Commercial St., Head of Central Wharf, Portland, Me. As it is more than a quarter of a century since the firm of Kensell & Tabor was formed it seems hardly necessary to state that this is one of the representative houses of Portland, especially as it has ranked among the largest shippers of Western Grain and Feed in Maine for many years. The firm is constituted of Messrs. D. W. Kensell and J. W. Tabor, the former a native of Whitefield, Me., and the latter of Pittsburgh, N. H. Both these gentlemen give close personal attention to the filling of orders and as employment is given to 2 experienced assistants it is not surprising that all commissions should be executed at very short notice, especially as the premises at No. 198 Commercial St., head of Central Wharf, are so located and arranged as to reduce the work of receiving and shipping goods to a minimum, using elevators for storage. Messrs. Kensell & Tabor quote the lowest market rates at all times and their trade extends throughout this portion of New England and to part of Canada. They sell only by cargo or car load.

PORTLAND MARINE UNDERWRITERS. No 17 Exchange Street, Portland, Me. It was with no intention of antagonizing existing interests that this association was formed in 1887, but simply for the purpose of supplementing the facilities at that time provided, the announced purpose being to afford perfectly secure and reliable marine insurance at as low rates as careful and economical management would permit, and that purpose has been carried out fully, with the natural result of building up a very extensive demand for the company's policies. The Portland Marine Underwriters assume marine risks only, and are prepared to issue policies of insurance on hulls, freights and cargoes at as low rates as are compatible with true insurance. The office is at No. 17 Exchange St., and Mr. Albert B. Hall, attorney for the company, is prepared to give any desired information on application. That the affairs of the company will be as wisely administered in the future as they have been in the past will be readily believed by those conversant with the standing of Portland business men, after an examination of the following list of the names of those forming the advisory committee: William Leavitt, Chairman; Seth C. Dyer, Fritz H. Jordan, Henry P. Dewey, Jos. P. Thompson, Horace M. Sargent, George Trefethen.

SHAW, HAMMOND & CARNEY, Receivers of Flour and Wholesale Grocers, Nos. 269 and 271 Commercial Street, and 2, 4, 6 and 8 Cross Street, Portland, Me. The firm of Shaw, Hammond & Carney is one of the most prominent wholesale grocery houses in Portland and is doubtless at least as widely known as any similar concern in the State, for the great bulk of its trade is out of town, goods being shipped to almost every town of any importance throughout this section of the country. From eight to ten traveling men are kept on the road, and now as ever this firm stands ready to meet all honorable competition in quality, in prices, and in the promptness and accuracy with which orders are filled. Operations were begun in 1867, and the present proprietors are Mr. Malcolm F. Hammond, a native of this city, and Mr. Fessenden V. Carney, who was born in Alva, Me., Mr. Shaw having died in 1890. The premises made use of are located at Nos. 269 and 271 Commercial St., and Nos. 2, 4, 6 and 8 Cross St., and contain a very heavy and complete stock of flour and staple and fancy groceries. A large branch store at Foxcroft, Me., was opened in 1890 with Mr. C. C. Nichols as manager, and has proved a decided success. The firm employ about 25 assistants altogether, and every order is assured immediate and palustaking attention.

NEW YORK LIFE INSURANCE COMPANY, Peter Mercer, General Agent for the *Term Department*, 185 Middle Street, Oxford Building (Room 11), Portland, Me. One of the most active, enterprising, experienced and well-known insurance men in Maine is Mr. Peter Mercer, who has been in the insurance business for the past ten years, and was appointed in 1890 general agent of the New York Life Insurance Company for the "Term Department" of their business for the Portland district. Mr. Mercer is thoroughly well-informed on the subject of life insurance and, what is much rarer, has the faculty of making all doubtful points clear even to those having "no head for figures," so such of our readers as wish reliable information on the subject would do well to call at his office, No. 185 Middle street, Room 11. The New York Life is a purely mutual company, having immense cash assets and ranking with the first three insurance companies of the world in point of magnitude. It issues a variety of policies, each clear in its provisions and definite in its terms, including the famous 20 year non-forfeiting free tuition policies, in sums of from \$500 to \$10,000 with premiums payable monthly. Payments from \$1 per month upwards will be accepted, and this fact taken in connection with the nature of the policies fully justifies the company's claim to the title of the "Peoples' Savings Bank." It is this department of the business that Mr. Mercer has especial charge of, and he is doing excellent work in making the advantages of these policies widely known throughout this region. A few good solicitors worked on weekly salary for Portland, Saccarappa and Biddeford.

A. P. MARSH, (Successor to E. Ponce.) Dealer in Tobaccos, Cigars, and Smokers' Articles, corner Middle and Exchange Sts., Portland, Me. When a stranger arrives in a city or town, his first questions are of course affected in a great measure by his personal habits. Of course he will want a good hotel, but after that point is provided for, if he be a smoker, the chances are he will want to know where he can get a good cigar. Well, if in Portland, no better place can be found than the establishment of which Mr. A. P. Marsh is the proprietor located at the corner of Middle and Exchange Sts. This enterprise was founded about 14 years ago, by Mr. E. Ponce who was succeeded by the present proprietor in 1890. The premises in use are about 800 feet in size, and employment is given to two competent assistants. The business is not confined to the sale of cigars alone, but includes all the best brands of tobacco, and smokers' articles in general, and both a wholesale and retail trade is carried on. All orders are promptly attended to, and the prices quoted will be found to be uniformly low to both large and small purchasers.

REV. B. F. PRITCHARD, Real Estate Mortgage, Note and Loan Broker, 176 1/2 Middle St. corner Exchange, Portland, Me. Next in importance to having an abundance of ready money is the knowledge of how to raise it promptly and to the best advantage, and hence we need make no apology for calling the attention of our readers to the facilities offered by Rev. B. F. Pritchard, doing business at No. 176 1/2 Middle St., corner of Exchange. For this gentleman is a Real Estate Mortgage, Note and Loan Broker and is prepared to furnish large or small sums at very short notice and at the lowest market rates. Mr. Pritchard is a native of Blackstone, Mass., but is very generally known in Portland and vicinity, having carried on his business here since 1878, during which time he has built up an enviable reputation in connection with the prompt and accurate execution of commissions and the exercising of a careful regard for the best interests of his clients. Mr. Pritchard enjoys very favorable relations with investors and is in a

position to place mortgages to the best possible advantage, and to negotiate loans at short notice and on the most advantageous terms.

THE DES MOINES LOAN AND TRUST CO. of Des Moines, Iowa. New England Office: 185 Middle St., Portland, Me. T. W. Stanwood, Manager. In spite of the fierce attacks which have been made upon Western Loans by interested parties and by those reasoning from false premises, it still remains a fact that experienced and expert investors regard these loans as being fully as safe and generally more profitable than any others in the market. The large insurance companies and savings banks of the East have been dealing in these loans for a quarter of a century and to-day prize them more highly than ever before. The savings banks of New Hampshire alone have about \$10,500,000 invested in Western Mortgage Loans and the bank commissioner of that State reports: "We have been unable to discover in all these Western Loans any loss thus far to the several banks on account of non-payment of either principal or interest." Considering that the banks have been investing in such loans for the past 30 years a more complete demonstration of their security could not be asked for. Of course prudence should be exercised in the purchase of Western Securities as well as in the buying of Eastern property and we can heartily recommend the Des Moines Loan and Trust Company to intending investors for during the five years that this corporation has carried on operations it has fully proved its claim that the investments it offers pay as high rates of interest as any of equal character upon the market although it is the aim of the management to furnish the best security rather than the highest possible rate of interest. The company has an authorized capital of \$500,000, \$150,000 of which is paid in, and the business transacted consists in loaning money upon farms in Iowa, and city property in Des Moines, and selling the mortgages thus obtained. County, School and Municipal Bonds are also bought and sold, Time Deposits received, and Debenture Bonds issued. Lack of space prevents our going into details concerning the property upon which money is loaned, etc., but a 34 page pamphlet issued by the company gives full information and will be sent on application to the New England office, No. 185 Middle St., of which Mr. T. W. Stanwood is manager. This gentleman is a native of Brunswick, Me., is widely known in Maine, New Hampshire and Vermont, as a member of the firm of Morgan, Butler & Co., wholesale clothing, Portland, and later with James Rothwell & Co., Boston. A limited amount of the capital stock of the company is offered paying 8 per cent., 4 per cent. Jan. and July, all mortgages are guaranteed by the company, coupons and bonds payable at Chemical National Bank N. Y., or at New England Office, Room 5, and will cheerfully give any special information desired concerning the methods and standing of the company he represents. In this connection the following testimonial will prove of interest:

DES MOINES, IOWA, Oct. 14, 1890.

TO WHOM IT MAY CONCERN:

We cordially recommend the Des Moines Loan & Trust Company of this city as a reliable and responsible medium through which to make investments. Its officers are men of wide business experience and high standing in the community and the confidence reposed in them is a guarantee that the affairs of the Company will be prudently and carefully managed and all money placed in their hands safely and surely invested. In their Secretary and Treasurer, W. H. Burwood, we recognize a man of strict integrity and business ability, and one who in a high degree, merits whatever confidence may be placed in him.

AMOS W. BEANST, County Auditor.
GEO. C. SIMS, County Recorder.
F. A. BAYLES, County Treasurer.
W. F. OSKRAD, Judge of Judicial District, Iowa.
W. O. WALDRON, Deputy County Auditor.
C. H. DILWORTH, Deputy County Treasurer.
E. J. BOYFOS, Deputy County Treasurer.
Statements of the financial standing of the Company and Eastern references will be furnished upon application.

CRANDALL, YORK & COMSTOCK, Manufacturers of Carriages and Sleighs, also Sign Painting, Horse Shoeing a Specialty, No. 31 Green Street, Portland, Me.—The business carried on by Messrs. Crandall, York & Comstock, was founded a long time ago and in 1887 came into the possession of Messrs. Crandall, York & Smith, who were succeeded in 1889 by Messrs. Crandall & York, who gave place to the present firm in 1890. The partners are Messrs. H. H. Crandall, J. A. York and H. A. Comstock, all of whom are Maine men by birth. The concern are manufacturers of carriages and sleighs, and also sign painters, horse shoers and general jobbers, they being prepared to do job work of all kinds at short notice and at positively bottom prices. The premises made use of comprise three spacious floors, located at No. 31 Green street, and fitted up with all necessary facilities to enable operations to be carried on to the best advantage. A leading specialty is made of horse shoeing and such work is done in the most scientific manner and at very short notice, employment being given to three to six assistants. An extensive patronage is enjoyed and it is steadily increasing as no trouble is spared to thoroughly satisfy every customer.

W. T. SMITH, Dealer in Groceries and Provisions, Fine Teas, Coffees and Spices, No. 907 Congress Street, Portland, Me. Telephone connection.—There are a great many grocery and provision stores in Portland and taken as a whole they are excellently managed, comparing favorably in this respect with those located in any other city, but in spite of the high average of excellence, it is a fact that some of them are more worthy of support than others, for reasons which it is unnecessary to give here in detail. For instance every old resident of this section would pick out the establishment conducted by Mr. W. T. Smith as being deserving of the most hearty patronage, and the stranger who would place orders here would soon agree that he had been well advised when directed to do so. Mr. W. T. Smith, who is a native of Brunswick, Maine, became proprietor of the store in question in 1890, succeeding the firm of Smith & Crook. The business was formerly conducted by Webb & Kelsey. Mr. Smith has fully sustained the reputation then secured, and he is becoming personally known as an enterprising and honorable business man. The premises made use of contain about 1000 feet in dimensions. Three competent assistants are employed, thus securing careful attention to the many details of the business. Orders are called for and goods delivered to all parts of the city. Telephone connection.

F. E. OSGOOD, Carriage and Sleigh Painter, No. 69 Oak Street, Portland, Maine. This enterprise was formerly conducted by Mr. Green, the present proprietor, Mr. Osgood, assuming control in 1889. He is a native of Gray, Maine, and is so generally well known in this vicinity that extended personal mention is unnecessary. The premises occupied for this business consist of two floors, each 25x75 feet in dimensions, where he has every facility at hand for painting carriages and sleighs in the most approved manner and at reasonable rates. He employs five competent assistants, and is in a position to fill orders at short notice when desired, using selected stock, employing skilled workmen, and giving careful supervision to the many details of his business, it is but natural that Mr. Osgood should turn out work fully equal to the best. Poor painting, especially poor carriage or sleigh painting, is neither useful, durable nor ornamental, and both trouble and money may be saved by placing orders for anything in this line with Mr. Osgood, for he is thoroughly competent as a painter and an honorable business man. He also deals in new and second hand carriages and sleighs, on which he quotes bottom prices.

RUMFORD FALLS POWER COMPANY.
390 Congress St., Portland, Me. As valuable as the water powers of Maine have been in the past and are at present, there is every reason to believe that the benefit derived from them thus far is but an earnest of what may be expected in the near future. What has made Pennsylvania the center of the great iron manufacturing of the past, and is now developing and making the new South so attractive and successful, is the near proximity of the raw materials, in the shape of iron ores and coal to the manufacturers. Maine possesses an equally advantageous position, in every respect, by having within her possession great water powers, and very large tracks of timber lands; the two great raw materials required to-day in the manufacturing of paper, and she is destined to be the great paper and pulp producing state of the Union, when the process of transmitting power by electricity shall have been still further perfected; no ordinarily well-informed person need be told that the necessity of locating mills and factories as near as possible to the source of water power has prevented many extensive privileges from being improved and utilized, and now that the entire practicability of transmitting thousands of horse power for miles if necessary has been demonstrated (as it has for instance by the operators' of the West End Street Railway Company of Boston), our Maine water powers are sure to come into greater prominence than ever before. Among the many valuable privileges in the State, those controlled by the Rumford Falls Power Company, deserve very prominent mention, for they comprise the entire water power at Rumford Falls, which is the largest water power in New England, is very perfectly controlled and is exceptionally reliable. The Company was incorporated in 1890 with a capital of \$250,000; Mr. George N. Fletcher being President and Mr. Hugh J. Chisholm, Treasurer and Manager, and these gentlemen being associated with others equally well and favorably known in business circles. The office is at 390 Congress St., and manufacturers seeking an eligible location for the manufacturing of pulp or paper, as well as all others interested in cheap and dependable power would do well to communicate with this representative and enterprising corporation.

J. L. RICE, (Successor to Rice Bros.) Dealer in Groceries, Provisions, Canned Goods, Hardware, Wooden Ware, Crockery, etc., Junction of Congress and Portland Streets, Portland, Me.—Some genius or other has remarked, that "some proprietors run their stores, while some stores run their proprietors," and, whoever he was, no intelligent person can question his soundness on that subject, at least. System and order will accomplish a great deal, and when these are joined to experience as is the case at the establishment conducted by J. L. Rice success is assured. This business was established in 1881, by Rice Brothers, who were succeeded some three years later by the present proprietor, Mr. J. L. Rice, who is a native of Portland, and highly esteemed throughout the vicinity. The premises occupied are located at the junction of Congress and Portland streets, and is 49x70 feet in dimensions. As this gentleman has been engaged for about seven years in the retail grocery trade, it would indeed be strange if he was not able to offer his customers special advantages in many directions by this time. The stock which he carries is very large and varied, and consists not only of staple and fancy groceries, provisions and canned goods, but also includes hardware, wooden ware, crockery, etc. Employment is given to six competent and polite assistants, and particular effort is made to serve all customers with promptness and cordiality. While all the goods are first-class, their prices will be found moderate, and the high reputation of this establishment for honorable dealing is well merited.

CHAS. J. WALKER & CO., Wholesale Boots, Shoes, Rubbers, Leather and Harness. No. 157, 159 and 161 Middle St., Portland, Me. The firm name "Chas. J. Walker & Co." has been prominently identified with Portland's commercial history for just about a third of a century, for it was a little more than 33 years ago that Mr. Charles J. Walker began operations under that style and it has been continued without interruption ever since 1858, although many changes have taken place during that time in the membership of the firm. The present proprietors are Messrs. Charles J. Walker, William P. Osborne and Frank L. Berry, the two latter gentlemen having entered the firm in 1889. All are natives of Maine, Mr. Walker having been born in South Paris, Mr. Osborne in Portland, and Mr. Berry in Georgetown. The firm do a heavy wholesale business in boots, shoes, rubbers, leather and harness, and utilize correspondingly spacious premises, these being located at Nos. 157, 159 and 161 Middle St., and comprising four floors and a basement, of the dimensions of 55x100 feet. The trade is by no means confined to this section or even to this State, but extends throughout Maine, New Hampshire and Vermont, while certain of the concern's specialties are in brisk demand in the West. The employment of 20 assistants and the careful supervision given every department of the business assures the prompt and accurate filling of all orders, and it is obvious that so old-established a house must be widely and favorably known to manufacturers, and excellently prepared to meet all honorable competition by quoting the lowest market rates on standard goods.

SARGENT, LORD & SKILLIN, Wholesale and Retail Dealers in Ship Chandlery, Groceries, Fishermen's Outfits and Fishing Supplies. Importers of the Celebrated Scotch Hooks. No. 8 and 12 Commercial Wharf, Portland, Me. The house of Sargent, Lord & Skillin, wholesale and retail dealers in ship chandlery, groceries, fishermen's outfits and fishing supplies, at Nos. 8 and 12 Commercial Wharf, is of comparatively recent origin, having been established in 1878, but it holds a leading position in its line of business, and the enterprise it carries on is one of the oldest of the kind in the city, it having been founded about half a century ago by Micah Sampson. In 1871 it came into the hands of Messrs. Sargent, Lord & Co., who were succeeded by the present firm, consisting of Messrs. H. M. Sargent, a native of Portland, O. L. Lord, a native of Skowhegan, and E. J. Skillin, a native of Gray. Up to 1878 the business was confined to the handling of ship chandlery, but groceries, fishermen's outfits and fishing supplies were then added. This concern are the sole importers (in Maine) of the famous "Scotch hooks," conceded to be the most reliable hooks in the market. The stock of fishermen's supplies is exceptionally complete, and the many regular customers of this firm afford the best possible proof that both the goods and the prices are thoroughly satisfactory. The assortment of ship chandlery and groceries is also large, and carefully chosen, and sufficient assistance is employed to ensure the prompt and accurate filling of all orders, large and small.

A. D. MORSE, Successor to Morse & Fickett, dealer in Coal, Hard and Soft Wood, Oak and Pine Edgings, No. 23 Plum St., Portland, Me. Wood sawed to order. The undertaking conducted by Mr. A. D. Morse, is worthy of especially prominent mention, by reason of the fact that it was one of the pioneers in its special line of business in the town, it being one of the oldest Coal and Wood yards, but if even such were not the case the standing of the gentleman, now carrying it on and the magnitude of his operations would demand that favorable reference be made to the enterprise in this review of Portland's Commerce and Manufactures.

The original proprietors were Messrs. Morse & Fickett who were succeeded by the present proprietor in 1880, he being a native of Rockland, Me., a very large business is done in Coal, Hard and Soft Wood, Oak and Pine Edgings. Wood being sawed to order and a large stock is carried their being storage room for some 500 cords of wood. Their being two depots, one at No. 23 Plum St., and a branch at No. 57 Brackett St., employment is given to from seven to ten assistants and all orders left are assured immediate and painstaking attention, it being unnecessary to add that Mr. Morse is prepared to quote bottom prices.

RUMERY, BIRNIE & Co., Manufacturers and Commission Dealers in all kinds of Lumber, Shingles, Clapboards, Laths, &c., 458-462 Commercial Street, State Street Wharf, Portland, Maine. A house having such extensive facilities as are enjoyed by Messrs. Rumery, Birnie & Co., should be in a position to meet all honorable competition both as regards the ability to fill the heaviest orders at short notice and to quote the lowest market rates on all the commodities dealt in, and that such in fact is the case with the firm mentioned is known to all at all familiar with Portland's representative concerns and is shown by the magnitude of the firm's operations and the leading place it holds in the lumber trade of the State. Messrs. Rumery, Birnie & Co. are manufacturers of and commission dealers in all kinds of lumber, shingles, clapboards, laths, etc., and utilizing the whole of State St. Wharf, Nos. 458-462 Commercial Street. A heavy and varied stock is carried and both wholesale and retail orders can be filled at very short notice, special attention being paid however to supplying car-load lots directly from the mills, and exceptionally low rates being made on goods so delivered. The business was founded in 1881, and the firm was originally constituted of Messrs. Jerome Rumery, David Birnie and S. W. Thompson, but Messrs. Rumery and Birnie are now sole proprietors. The former is a native of New Hampshire and the latter of Scotland. Mr. Rumery has been connected with the Portland City Government as councilman, and Mr. Birnie is one of the present aldermen, and both rank with our best-known and most enterprising business men.

GEO. ROSE & SON, West End Livery, Boarding, Baiting Sale and Exchange Stable, 307 and 309 St. John St., near Union Station, Portland, Me. We have no doubt but what it would surprise the large majority of our readers to learn how heavy a sum of money is expended for horse hire per year in Portland alone, and yet it is obvious that the amount must be very considerable, for there are many livery, boarding and sales stables in this city, and the cost of carrying these on must aggregate a very large sum. Generally speaking, the money spent in horse hire is well invested, for it is apt to yield a big dividend of pleasure and health, and it would unquestionably be better for the community as a whole if much more were expended in this direction. One of the best known stables in this vicinity is that carried on by Messrs. Geo. Rose & Son at No. 307 and 309 St. John street, near Union Station. This well known livery, boarding, baiting, sale and exchange stable was originally founded in 1865 by the senior partner, the present firm having been formed in 1881. The proprietors, Mr. George Rose and his son, Mr. Charles Rose, give close personal attention to the filling of orders, while employing sufficient assistants to enable them to execute all commissions at short notice, furnishing desirable and safe teams, single and double, at uniformly moderate prices. Horses will be taken to board at a reasonable charge, and are sure of comfortable accommodations and satisfactory food and care. Horses are also sold or exchanged on very reasonable terms.

PATRONIZE HOME INDUSTRY.

Very few citizens of Portland are aware that

LORING, SHORT & HARMON

Have one of the Largest

BLANK BOOK

Manufactories in New England.

They are also numbered among the LARGEST JOBBERS of

BOOKS, STATIONERY AND PAPER HANGINGS,

In the Country. Their premises are situated in the

Lancaster Block, 474 Congress Street,

And they occupy Four Floors, 40x100 feet, and employ fifty hands.

Those who are strangers are asked to call. Estimates on all kinds of work in their line cheerfully given.

LORING, SHORT & HARMON.

JOHN W. PERKINS & CO., Wholesale Druggists and Dealers in Paints, Oils and Dye Stuffs, 94 and 96 Commercial St. and 2 and 4 Custom House Wharf, Portland, Me. John W. Perkins, Benj. A. Perkins, J. Henry Crockett. Among the wholesale drug houses of Portland not one occupies a higher position than that of John W. Perkins & Co., and indeed in all New England there is not a firm of jobbing and manufacturing druggists who enjoy a better reputation throughout Maine, New Hampshire, Vermont and the provinces as a reliable jobbing house who make a *specialty* of furnishing a superior quality of drugs, medicines, preparations, etc., regarding which they might well adopt the motto "Not how cheap, but how good." They have long enjoyed an extensive jobbing trade in the field above named, and are better prepared than ever to sustain their time honored reputation. This business was founded in 1853 by Messrs. Perkins & Titcomb, and the present firm name was adopted in 1855, the partners then being Messrs. John W. and Benjamin A. Perkins. Mr. J. A. Titcomb entered in 1863 and retired in 1868, and the firm is now composed of Messrs. J. W. & B. A. Perkins, both natives of Weld, Maine, and Mr. J. Henry Crockett, a native of Norway, Maine. Mr. Crockett entered the firm in 1869, and has been prominent in public as well as in business life. He was connected with the city government several years, and has served as president of the Common Council. The firm utilize very spacious premises at Nos. 94 and 96 Commercial St. and Nos. 2 and 4 Custom House Wharf, and carry a very heavy stock comprising not only drugs, medicines, chemicals, proprietary remedies and druggists' sundries but also paints, oils and dye stuffs of every description. They are prepared to furnish any or all of these commodities in the very largest quantities without delay, employment being given to 24 assistants. No manufacturing druggists' preparations are considered more absolutely and uniformly reliable, and this is the legitimate result of the policy pursued by this representative house, for they take great care to use the purest drugs and employ the highest skill and the most improved facilities in their manipulation. Their list of standard pharmaceutical preparations is very complete and is constantly being added to, for the firm are progressive as well as reliable and new preparations that have proved their value and been endorsed by the medical

profession are at once manufactured and kept in stock. Samples are furnished to any physician or druggist who will give them a fair trial, and the number of physicians who specify "Perkins" when prescribing standard preparations is significant evidence of the result of such trial. It has long been a conceded fact among the trade that no concern in the state furnishes more reliable goods of standard merit and fills orders more accurately and satisfactorily in every respect.

RANDALL & McALLISTER, Anthracite and Bituminous Coal by the Cargo and at Retail. Carloads a Specialty. Offices 76 Commercial and 70 Exchange Street, Portland, Me. The present year witnesses the thirtieth anniversary of the representative enterprise carried on under the firm name of Randall & McAllister, and it is peculiarly fitting therefore that prominent mention should be made of this undertaking, which is not only unsurpassed in its special line but in some important respects is unequalled. A house dealing in so bulky a commodity as coal must control exceptionally favorable facilities for reception and delivery if it is to gain a commanding position in the trade, and those controlled by Messrs. Randall & McAllister are conceded to rank second to none in the State, whether as regards magnitude or completeness; coal being loaded and unloaded directly from cars and vessels, and there being sufficient storage capacity to accommodate 20,000 tons. A specialty is made of filling orders for car loads and cargo lots, but a very extensive retail trade is also carried on and every order is assured prompt and careful attention, employment being given to from 50 to 75 hands, and the business being so thoroughly systematized that mistakes or delays in the delivery of orders are of very infrequent occurrence. Offices are maintained at No. 76 Commercial St. and No. 70 Exchange St., and orders by mail or messenger receive as prompt and careful attention as those given in person. This business was founded by Messrs. Randall & McAllister in 1861 and was conducted without change in ownership for 21 years, Mr. McAllister retiring in 1882. Since that date Mr. J. F. Randall has been sole proprietor. He is a native of Freeport, Maine, and at one time was connected with the Portland City Council, but his business demands so much attention that he has been obliged to give his whole time to it of late years.

E. J. MORRELL, Circulating Library, Fruit, Confectionery and Toys, 245 Congress Street, Portland, Me.—It would be hard to find a man more generally known in this community than he whose card is printed above, for if even there were no other reason, the fact of his maintaining a circulating library would make him a person well known. But as an enterprising and successful business man, Mr. E. J. Morrell is widely known; and there are but few residing in this vicinity who think of obtaining anything in the line of books, fruit, confectionery, toys, etc., elsewhere than at his establishment. The reason is not hard to guess. His establishment is located at No. 245 Congress street, and his stock is always found to contain the most desirable goods. In the line of fruit, confectionery, cigars and tobacco, a choice assortment is carried in stock, and those wishing anything of this kind should remember that Mr. Morrell is prepared to supply their wants at very low rates. Mr. Morrell's principal business is buying, selling and improving real estate in Portland and vicinity. He is also interested in a freestone quarry, in the eastern part of Maine, which was started in 1890. Mr. Morrell is a native of Robbinston, Me., and served in the army during the late war. Mr. Morrell has catered to the residents of Portland since 1833, and as we have before stated is very well known among his most enterprising and successful business men.

ANDROSCOGGIN PULP CO., Manufacturers of Wood Pulp and Pulp Boards, Treasurer's Office, 390 Congress St., Cor. Exchange, E. B. Denison, Treasurer, Portland, Me. The Androscoggin Pulp Co. may properly be regarded as one of the pioneers in the manufacture of wood pulp in this state, for, although the company is but about 20 years of age, (having been incorporated in 1870) it was among the earliest to be organized in Maine to carry on an industry which has since become one of the most important in the country, and its record has done much to bring about the formation of other enterprises which have proved of great value to the country in general and to this state in particular. The Androscoggin Pulp Company has a capital of \$100,000, and operates a well-equipped mill at Brunswick, Maine, employing 40 assistants and producing about 5 tons of pulp per day. Both pulp and pulp boards are manufactured, and the product is readily disposed of, its uniform merit being generally known. The president, Mr. William A. Russell, is a resident of Boston, Mass., and the treasurer, Mr. E. B. Denison, has an office in this city at No. 390 Congress street.

OTIS FALLS PULP COMPANY, 390 Congress St., Portland, Me. The Otis Falls Pulp Company may fairly be called a Portland concern, for although its mills are located at Livermore Falls, Maine, its office is in this city, and the majority of those identified with the enterprise are prominent Portland business men. The president, Mr. Charles A. Brown, is treasurer of the Sebago Wood Board Company, and is prominent in various other important undertakings, and the treasurer, Mr. Hugh J. Chisholm, is president of the Umbagog Pulp Co., treasurer of the Rumford Falls Power Co., and in short actively interested in the development of the state's resources. The Otis Falls Pulp Company was incorporated in 1887 with a capital of \$150,000, and operates one of the most extensive and complete plants in the country for the manufacture of what is technically known as mechanical wood pulp, to distinguish it from that made with the aid of chemicals. The mills have sufficient capacity to turn out some 30 tons of dry pulp per day, and the enterprise affords employment to from 75 to 100 hands. The office of the company is at No. 390 Congress St., Portland, where all orders and communications should be addressed.

SOMERS BROTHERS, Hatters and Furriers, No. 459 Congress Street, Portland, Me. It is an excellent rule to buy direct from the manufacturers whenever possible, and it is not only possible but easy for the residents of Portland and vicinity to buy hats and furs from the manufacturers, for Messrs. Somers Brothers are makers of as well as dealers in hats and furs, and their store is so conveniently located at No. 459 Congress St., that there is no excuse for not at least investigating the advantages they offer. The firm was formed in 1886, and is constituted of Messrs. P. A. and S. E. Somers, both of whom are natives of this city and are widely known here in social as well as in business circles. Spacious and well-appointed premises are occupied, and the stock on hand includes not only a carefully chosen assortment of hats, but also furs, gloves and gentlemen's furnishings of all kinds. Particular attention is paid to the repairing and altering of furs, ladies' and gentlemen's fur garments being made over in accordance with the latest style at short notice. Moderate prices are quoted in every department of the business, and we are confident that those having dealings with this house will have reason to thank us for calling attention to their facilities.

BENJAMIN SHAW, Real Estate & Fire Insurance Agent, 51½ Exchange st., Portland. Undoubtedly the most convenient, expeditious, and generally satisfactory course to pursue when wishing to buy, sell, exchange, rent or lease real estate is to take advantage of the facilities offered by some established well-known and responsible agent, and so far as property in Portland and vicinity is concerned no better choice can be made than of those offered by Mr. Benjamin Shaw, for he is very widely and favorably known among real estate owners and the community in general, and one may always find upon his books a large selection of desirable city and suburban property. Mr. Shaw is a native of Portland, and has been identified with his present enterprise some ten years having founded it in 1880. Beside dealing extensively in real estate he is quite actively engaged in the insurance business, being agent for the American Fire Insurance Co., of New York, and being prepared to issue policies at the lowest rates obtainable in connection with insurance of the highest type provided. His office is at No. 51½ Exchange st., and detailed information may readily be obtained on application in person or by mail.

PETER S. NICKERSON, (successor to J. Nickerson & Son), Ship Broker and Commission Merchant, 203 Commercial St., Portland, Me. Notary Public. Mr. Peter S. Nickerson is one of the most widely known of our Portland business men, his extensive acquaintance being not due entirely to his connection with one of the oldest established and most honored commercial enterprises in the city, as a large proportion of it is the result of his prominence in the Odd Fellow and Masonic fraternities, he being a thirty-second degree Mason and a trustee in the Odd Fellows. Mr. Nickerson carries on business as a ship broker and commission merchant the enterprise with which he is identified having been founded by Mr. J. Nickerson in 1867. Seven years later Mr. Peter S. Nickerson was taken into partnership and the firm-name of J. Nickerson & Son adopted, and in 1888 the present proprietor assumed sole control. He is prepared to buy and sell vessels on commission, effect marine insurance on both vessels and cargoes in standard companies at the lowest prevailing rates, and give prompt and careful attention to all commissions coming under the head of ship broking, his relation with the business world being such as to enable him to offer a service unsurpassed for promptness, reliability and general efficiency.

W. W. BROWN, President.
J. W. PARKER, Vice-President.

THOMAS EDWARDS, Treasurer.
H. J. BROWN, Supt. at Mills.

BERLIN MILLS COMPANY,

Manufacturers and Wholesale Dealers in

Spruce * Lumber,

Clapboards, Shingles, Laths, Pickets, and Ground Wood Spruce Pulp.

OFFICE, Berlin Mills Wharf, PORTLAND, ME.

GOUDY & KENT, Bakers and Manufacturing Confectioners. Kent's Superior Pilot Bread a Specialty, Salesroom and Factory Cor. Pearl and Milk Sts. and Cor. Fore and Vine Sts., Portland, Me. If we had several pages of this book at our disposal we might be able to give an adequate description of the immense establishment conducted by Messrs. Goudy & Kent; as it is we can present but a few of the more important facts concerning it and the great business with which it is identified, and one of the most noteworthy facts bearing upon the business is that it has practically been built up in about ten years, although in one sense it may be said to have been founded nearly a hundred years ago, when a Mr. Bradish built a bakery on the site now occupied by that of Messrs. Goudy & Kent. The business was continued by the Bradish family through several generations and finally came under the control of Pearson & Smith, who were succeeded by W. C. Cobb and he by W. C. Cobb & Co. This was in 1881, and the "company" of the concern was Mr. Lewis A. Goudy, who assumed sole control in 1882 and retained it until 1886, when he became associated with Mr. Edward W. Kent, thus forming the firm of Goudy & Kent. Mr. Kent had been associated with Mr. Reuben Kent under the firm name of R. Kent & Son in the manufacture of "Kent's Superior Pilot Bread," famous then as now all over the country. This business had been in existence half a century when it was consolidated with that carried on by Mr. Goudy, and the results of the union have been so many and important that the house has for some years done more business than any other concern in a similar line of trade east of Boston. In the early part of 1891 Mr. Goudy purchased Mr. Kent's interest and again became sole proprietor but continued the business under the old firm name of Goudy & Kent. They are bakers and manufacturing confectioners, and although the manufacture of confectionery is a comparatively recent addition to the enterprise (it having been begun in 1886), it already rivals the baking department of the business, the sales of confectionery in Maine alone the past year amounting to 100,000 lbs. or 50 tons. The firm made a leading specialty of "Kent's Superior Pilot Bread" but manufacture a full line of plain and fancy crackers, as well as immense quantities of biscuits and pastry. The appropriate trade mark "Birgino" is controlled by this representative house and their motto is "Purity," the latter being something more than a pretty sentiment, as those conversant with the firm's methods will testify, for no trouble or expense is spared to obtain the best and purest materials and work them up in the cleanest and most scientific manner, the result being that Messrs. Goudy & Kent's productions are accepted as the standard wherever introduced. Their salesrooms and factory are at the corner of Pearl and Milk and corner of Fore and Main streets, the premises being immense in extent and fitted up with the most improved facilities. The bakery is fire proof, contains

over 100 electric lights besides ample gas fixtures, is heated by steam and contains three elevators, besides a "cracker" elevator which takes crackers directly from the oven to the packing room, and is the only one of the kind in Maine. Some idea of the magnitude of the business is afforded by the fact that the steam sifter sifts two barrels of flour per minute, while there are two ovens which bake 50 barrels of flour in ten hours, besides various ovens of less capacity. Employment is given to 100 assistants, and so thoroughly is the great business systematized that all orders are assured prompt and careful attention. Mr. Goudy is a native of Boothbay, Maine. No firm is doing more to make the name of Portland known to all who appreciate enterprising and honorable business methods, and every citizen is directly interested in the continued prosperity of this representative undertaking.

C. WAY & CO., Apothecaries, Cumberland, cor. Myrtle St., Portland, Me. Christopher Way, should the various mercantile establishments located in Portland and vicinity be mentioned in the order of their comparative usefulness, that conducted by Mr. Christopher Way would be clearly entitled to a leading position in the list, for on the whole no retail establishment is more useful than a well managed drug store, and that of which Mr. Way is proprietor is well managed in the full sense of the term. He is a native of Vermont and has carried on his present enterprise since 1870. Mr. Way is thoroughly familiar with every detail of his business. He employs competent clerks, and as he gives personal attention to the filling of orders the service is as reliable as it is prompt and obliging. The premises occupied are located on Cumberland St., corner of Myrtle St., and a full assortment of drugs, medicines, and chemicals is constantly carried, enabling physicians' prescriptions to be compounded without delay. Every facility is at hand to ensure absolute accuracy in every detail of this department of the business, and the ingredients used are obtained from the most reliable sources and may be depended upon for freshness and purity. Uniformly moderate charges are made and no trouble is spared to fully maintain the high reputation so long held in connection with this service. Messrs. C. Way & Co. deal in toilet articles, druggists' sundries and other goods usually found in a first-class pharmacy, and quotes the lowest market rates on all commodities handled. The following are the specialties dealt in: Newell's Mixture, for the relief of Rheumatism and Neuralgia. After an extended trial by physicians, this mixture has been found to give great relief in the following cases: 1st. Sudden colds with soreness and lameness in the muscles of the body. 2d. Stiffness and tenderness of certain joints with sharp, cutting and darting pains. 3d. Neuralgia of the face, with soreness or aching in jaws or eyes. 4th. Rheumatic or neuralgic

pains, associated with impaired appetite, coated or pasty tongue, constipation with dull, heavy headache. Price fifty cents per bottle. Also makes Compound Syrup of Lungwort, which relieves coughs, especially of long standing; Hoarseness, Tickling in the throat, etc. Price twenty-five cents per bottle.

FLETCHER & Co., Wholesale Dealers in Groceries, Provisions, and Flour, No. 241 Commercial Street, Portland, Me. It is necessary to go back nearly 60 years to trace the history of the enterprise carried on by Messrs. Fletcher & Co., wholesale dealers in groceries, provisions and flour, for it was inaugurated in 1835, by Mr. T. C. Hersey, who was succeeded by Messrs. Smith & Hersey. In 1843 the firm of Smith, Hersey & Co. was formed, and it was then, or very nearly half a century ago, that the present senior partner, Mr. J. H. Fletcher, became possessed of an interest in the business. The firm name was subsequently changed to Hersey, Fletcher & Co., and about a score of years ago the present style was adopted. As now constituted, the concern is made up of Mr. J. H. Fletcher, a native of Westford, Mass., and Messrs. George H. and Harry A. Fletcher, who were born in this city. It is unnecessary to speak in detail of the facilities of this representative house, for it has so long held a leading position in the wholesale grocery, provision and flour business as to be almost universally known throughout Maine and New Hampshire. Suffice it is to say a very heavy and complete stock is constantly on hand at the spacious warehouses, No. 241 Commercial Street, and every order is assured prompt and careful attention, employment being given to about 14 assistants. The trade know that no concern is in a position to quote lower prices on dependable goods, and they also know that every article bought from Messrs Fletcher & Co., is guaranteed to prove precisely as represented in every respect.

WEST END OYSTER HOUSE, Dining and lunch saloon, No. 945 Congress Street, Portland, Me. Harlow & Littlefield, proprietors. It is entirely on the management of a dining and lunch saloon that the success or failure of the enterprise depends; and plain and obvious as this fact is, it is one that is very frequently overlooked and disregarded. A man may have both the means and the disposition to run a first-class establishment of this kind, but if he has not also the peculiar ability fitting him for the task, his efforts are sure to result in dissatisfaction to all concerned. But occasionally an undertaking of this nature is originated by one who possesses all the necessary qualifications, and when this happens the public is to be congratulated, as a first-class and liberally conducted dining saloon is clearly a public benefit. When Messrs. Harlow & Littlefield founded the West End Oyster House in 1890, there were not wanting many croakers who prophesied dire and utter failure. At the present writing, every day only serves to more clearly show the hold the establishment in question has on the favor of the public, and it would be strange indeed if popular success had not been made, for the proprietors have spared no pains to give every patron a full equivalent for his money, and have conclusively proved that liberality is not incompatible with the highest business principles. The gentlemen in question are both natives of Maine and are very well known in the city. Their establishment (the West End Oyster House), located at No. 945 Congress Street, is nicely fitted up and can seat about forty guests at a time. Four competent assistants are employed, patrons being served with the best the market affords. Good cooking and first-class materials are enough to make any dining or lunch saloon popular and heavily patronized and such has certainly been the case in the present instance and particular attention is paid that every guests is served promptly and at all hours.

J. P. STEVENS, General Agent for Maine, Massachusetts Mutual Life Insurance Co., Portland, Me. The Massachusetts Mutual Life Insurance Company of Springfield was organized just 40 years ago, or in 1851, and has had an agency in Portland almost from the first, it having maintained one here for 35 years. The present general agent for Maine, Mr. J. Putnam Stevens, has held that position since 1886, and has met with gratifying success in advancing the interests of the company throughout the territory coming within his jurisdiction. Mr. Stevens is a native of Winthrop, Me., and is extremely well known in social as well as in business circles, and as the company he represents appeals to the most intelligent and best informed class of people, it is natural that it should be exceptionally popular throughout this section. Mr. Stevens' office is at No. 49 Exchange St., and sub-agencies are maintained in all the principal cities of the State, so that detailed information concerning the methods, offers and resources of the company may readily be obtained. Suffice it to say that no company is stronger financially, more regardful of the interests of policy holders, more wisely conservative in its methods, and more highly thought of by insurance experts and the public in general. These are established facts as may readily be ascertained by all who choose to investigate the subject.

B. T. BOURKE, Groceries and Provisions, Choice Creamery Butter, Country Produce and Fresh Eggs a Specialty, No. 251 Spring Street, Mr. B. T. Bourke deals in staple and fancy groceries and provisions of all kinds, carrying a carefully chosen stock and quoting bottom prices on all the goods handled; but we wish to call particular attention to his facilities for furnishing choice creamery butter, superior country produce and fresh eggs, for it is not very easy to get first-class goods of this kind at moderate rates even in Portland, although Portland is more favorably situated in this respect than are most other cities. Mr. Bourke gets his butter, vegetables, fruits and eggs directly from the producers and is therefore enabled to quote low prices on them as well as to guarantee their freshness. Our readers will find it well worth while to favor him with a trial order, for the magnitude of the business he has built up since beginning operations in 1889 shows that those who deal with him once are very apt to become regular customers. His store is located at No. 251 Spring St., and every caller may confidently depend upon receiving prompt and courteous attention.

GEO. E. McGLAULFIN, Painter, Grainer and Paper Hanging, Graining a specialty. Also Sign Painting. All orders promptly attended to. 68 Pearl St., Portland Me. This enterprise has been carried on by Mr. Geo. E. McGlaulfin since 1889. He is so generally known that extended personal mention is hardly necessary. His reputation as a Painter and Grainer has become quite extensive as he uses only the best materials and employs only skilled assistants. Sign Painting promptly attended to. He makes a specialty of Graining, and as this branch of the business is in great demand just now, it is desirable to know where to obtain the services of one that has a peculiar taste and faculty for this work. He is prepared to undertake House Painting, and Paper Hanging in all its branches, and customers will find this work in each department to be thoroughly done and that it will wear well as regards the color. Mr. McGlaulfin is a native of Pembroke, Maine. He gives employment to three competent workmen and orders are solicited and attended to promptly in the most satisfactory manner, at very modern prices. Mr. McGlaulfin gives his personal attention to his business and to the wishes of his customers.

OWEN MOORE & CO.,

Makers of
High Class

NOVELTIES

and
Dealers in

FURNISHINGS

For Men, Women and Children.

505 and 507 Congress St.,

- Portland, Maine.

W. F. MILLIKEN, C. S. Clark Mills, Brompton Falls, P. Q. Spruce and White Pine Lumber for Export. B. & M. R. R. Wharf, Portland, Me. The State of Maine, although greatly favored by nature in some respects, owes her present prosperity to the foresight, enterprise, courage and industry of some of her sons more than to any other one thing, for her natural resources have been utilized and developed almost entirely by natives and residents instead of by outside energy and capital, and hence citizens of Maine have excellent reason for the pride they take in the record and the confidence they have in the future of the Pine Tree State. One who has long been and still is very prominently identified with the development of this section of the Union is Mr. W. F. Milliken, who was born in Minot, Maine, and has been engaged in the lumber business in Portland about a quarter of a century. He utilizes one-half of the Boston & Maine R. R. Wharf and carries on a very extensive trade in Spruce and White Pine Lumber for export, handling the productions of the C. S. Clark Mills, Brompton Falls, P. Q., and also of mills at Eds-worth, Me., controlled by him; his facilities enabling him to execute the largest commissions without delay. Mr. Milliken has served as State Representative but his business interests are too many and important to give him time to engage in public life, he being a director of various representative corporations, notably the Portland Company, the Maine Steamship Company, the Portland and Ogdensburg R. R., the Portland Savings Bank, and the Northern Banking Company. We need hardly add that Mr. Milliken is one of the best-known business men in this portion of New England,—so well-known in fact that further personal mention is entirely unnecessary.

CHASE, LEAVITT & CO., Ship Brokers, and Commission Merchants, 167 Commercial St., Portland, Me. The position of the house of Chase, Leavitt & Co., as compared with that of other Portland Ship Broking firms is perhaps best illustrated by the fact that no one even slightly familiar with that business as carried on in this city would consider a review of the leading Portland concerns at all complete did it omit mention of the concern in question; while the more familiarity the critic had with business affairs here the more unaccountable would the omission appear. Operations were begun just about thirty years ago by Messrs. Littlejohn & Chase, who were succeeded in 1870 by Messrs. Charles H. Chase & Co., and they by the present concern in 1876. We say "by the present concern" for it was then that the existing firm-name was taken but changes have occurred in the ownership since that time and the present proprietors are Messrs. William Leavitt, Teak-bury L. Sweet, and William Leavitt, Jr. The senior partner is a native of this city, and has long been active and influential in promoting its interests. Mr. Sweet is a native of Brunswick, Me., and is also a public-spirited and progressive man of affairs, and Mr. William Leavitt, Jr., was born in Portland, has a large circle of friends here, and spares no pains to maintain the enviable reputation of the enterprise with which he is identified. The firm have an office at No. 167 Commercial St., and it seems superfluous to say, offer a service unsurpassed for comprehensiveness, reliability, promptness, and general efficiency.

CHARLES E. JOSE & CO., Importers of Crockers, China and Glass Ware, Silver Plated Ware and Lamp Goods, Nos. 473 Congress and 8, 10 and 12 Preble St., Portland, Me. The business carried on by Messrs. Charles E. Jose & Co. was founded more than 30 years ago and has long been regarded as a leader in its special line, whether judged from the standpoint of quantity or quality, for the annual sales reach a very high figure, and a large proportion of the goods disposed of are of very high grade. Operations were begun in 1859 by Mr. Charles E. Jose in Bethel building, Fore St., and the "great fire" caused a removal to a store on Middle St., from which the business was transferred to the present spacious quarters at No. 473 Congress and Nos. 8, 10 and 12 Preble St., these premises comprising 4 floors of the dimensions of 33x180 feet. Large as they are they are not a bit too large to properly accommodate the immense stock carried, for it is made up of crockery, china and glass ware, silver plated ware and lamp goods, and is exceptionally complete in every department. The firm import many of the goods they handle and thus offer many exclusive styles, and are prepared to cater satisfactorily to the most fastidious trade as well as to hotels, restaurants and the general public. Both a wholesale and retail business is done and positively bottom prices are quoted to large and small buyers. The firm at one time consisted of Messrs. Chas. E. Jose, R. S. Maxey, J. E. Sawyer and J. C. Small, but Mr. Small retired in 1886. All the parties are natives of Maine, and are very widely known throughout this section in both business and social circles. Mr. Jose has served on the City Council, and Mr. Maxey has served as Alderman and State Representative. The business is carefully supervised and the service is kept at a high standard of efficiency.

W. L. CARD, Merchant Tailor, Clothing Cleaned, Dyed, Repaired and pressed a Specialty, No. 46 Free Street, Portland, Maine.—The establishment now conducted by Mr. W. L. Card was originally established by A. A. Davis, and since 1890 has been under the management of its present able proprietor. The premises occupied are located at No. 46 Free street, and cover an area of some 1000 square feet, and contain a fine assortment of foreign and domestic woolsens, etc., for Mr. Card does an extensive merchant tailoring business and caters to all tastes, the fabrics offered by him comprise a full line of staple goods as well as the very latest fashionable novelties in the London and New York markets. The proprietor gives careful personal attention to the supervision of affairs and guarantees satisfaction to every customer. He employs twelve skilled assistants and spares no pains to produce garments equal to the best as regards cut, fit, workmanship, durability, etc. Special attention is also given to the repairing, pressing, cleaning and dyeing of clothing. Mr. Card quotes uniformly moderate prices in all branches of his business, and with the aid of his several competent assistants, is enabled to fill all orders at short notice, garments being delivered promptly when promised. He is a native of Portland and by his honorable business methods has built up a large and increasing trade.

J. B. BROWN & SONS, BANKERS.

218 Middle Street, Portland, Maine.

Dealers in Investment Securities. Foreign Exchange bought and sold, and Letters of Credit issued, available in all the principal cities of the world. COLLECTIONS MADE.

J. A. MERRILL & CO. Jewelers, Watches, Jewelry, Military and Society Goods, No. 503 Congress Street, Portland, Me.—It would seem quite superfluous to caution intending buyers of watches, jewelry, etc., that they should take pains to place their orders with reliable houses only, were it not for the fact that scarcely a day passes, but what the papers chronicle one or more cases where such orders have been placed with irresponsible concerns and more or less serious loss has been the result. The seductive advertisements of "wonderful bargains" in watches, jewelry, etc., induce many to neglect the genuine advantages offered by local dealers and to spend good money for the inferior or worthless trash handled by far-away houses who do a mail business exclusively, and have no regular customers, but depend for their profits upon the immense per-centage made on single sales. Common sense ought to tell anyone that an old-established firm of high-standing is in a position to buy and to sell cheaper than any mushroom competitor, but many can't discriminate between "goods cheap" and "cheap goods" and so conclude that the house naming the lowest prices must of necessity be the best to deal with. No establishment in Portland is more different from what is commonly known as a "cheap store" than is that carried on by Messrs. J. A. Merrill & Co. at No. 503 Congress St., and yet no establishment in the entire State offers more genuine inducements to purchasers of watches, jewelry, military and society goods, for the stock is very varied and complete, the styles are very correct in every detail, the goods are skillfully made from honest material, and the prices are as low as can be named on articles of equal merit. This business was formerly located at No. 239 Middle street, and is of very long standing, having been founded by Messrs. James Appleton, jr., & Co. in 1830. Mr. Merrill began with the above firm in 1845 and in 1850 became a partner in the concern. In 1851 he became sole proprietor, and in 1854 Mr. Henry C. Quimby was admitted to partnership, Mr. Merrill resuming sole possession in 1856, and in 1865 became associated with Mr. A. Keith, under the present firm name. Employment is given to three assistants and custom work and repairing are done in first-class style and at short notice.

BURNHAM & Co., Dealers in Ice, 73 Cross Street, Portland, Me. Considering how indispensable ice is now thought to be, particularly by those residing in towns, it seems strange that its general use is by no means of long standing, for one need not be very old to be able to remember when ice in private houses was quite a scarcity, but the advantages gained by its use are so manifest that its consumption has increased with wonderful rapidity, and experience has proved that ice is one of the last things that should be dispensed with in warm weather, both on the score of economy and health, for it preserves food that would otherwise be wasted, and enables meats and other perishable commodities to be kept wholesome under the most unfavorable circumstances. To Mr. Royal R. Burnham must be given the credit of being the principal pioneer in the ice business in Portland, for he was among the first in the field and has handled ice for a great many years. He is a native of this town and very prominent in business circles. Mr. Burnham does both a wholesale and retail business

in Mount Cutler Mineral Water and Crystal Lake Ice, and quotes the lowest prevailing rates to both large and small consumers, the delivery service being reliable and efficient. This enterprise was started 25 years ago by Messrs. Burnham & Leavitt, and afterwards changed to Burnham & Dyer. They managed the business until 1882, when the latter retired, and it has been carried on by the present proprietor ever since.

W. M. STAPLES & Co., Stair Builders, 499 Fore Street (opposite Delano's Mill), Portland, Maine. Posts, Rails and Balusters made to order. It is unfortunate that the styles of architecture most in vogue in this country in the past have been such as to give but little opportunity for the skill of the stair builder to display itself, for some beautiful effects may be obtained from properly designed and spacious stairways, as can be testified by those fortunate enough to have seen specimens of such work in other countries. But in our dwellings, stairways have apparently been considered as a necessary evil, and have therefore been made as narrow and mean as possible and poked away in some dark corner, where every facility is at hand to tumble up and down them. But the general advance in taste made by all classes in the United States of late years is already having its effect in this matter, and we may now hope to have stairways combining beauty with utility. Messrs. W. M. Staples & Co., whose establishment is located at No. 499 Fore Street opposite Delano's mill, are among the most experienced and well-known stair builders in Portland. They are prepared to undertake the building of plain or ornamental stairs at short notice, and with a guarantee of satisfaction. Posts, rails and balusters are constantly on hand and made to order. This establishment was founded in 1867 by Messrs B. F. Libby & Son, who were succeeded by the present firm in 1880, the individual members being Mr. W. M. Staples and Mr. S. W. Lewis, both of whom are natives of Maine. They employ four experienced and intelligent assistants, and it will be to the advantage of those interested to give them a call.

HUNT & VERRILL, Dealers in Groceries and Provisions, Flour, Teas, Coffees, etc., 94 and 96 Middle Street, Portland, Maine. An establishment which is a marked and general favorite among families residing in this vicinity is that carried on by Messrs Hunt & Verrill and located at No. 94 and 96 Middle Street. This was opened in 1878 by S. F. Hunt, the firm of Hunt & Verrill being founded in 1888 and has steadily increased in popularity until it has attained a leading position among other stores of a similar character in this section. The premises made use of are of the dimensions of 60 by 60 feet, and contain a varied stock which bears evidence of careful selection in every department. It comprises choice Groceries and Provisions as well as Flour, Teas, Coffees, and a fine line of meats, etc. This enterprising firm quotes the lowest market rates, make it an invariable rule to give every customer full value for money received. The partners are S. F. Hunt, a native of Troy, Me., and Mr. F. H. Verrill of Cape Elizabeth Me. They employ three competent assistants and spare no pains to keep the service up to the highest standard of efficiency.

NATIONAL TRADERS BANK, 38 Exchange Street, Portland, Me. The popularity of the National Traders Bank is due to many causes, so many in fact that merely to mention them all would require considerable space, but suffice it to say the past of the institution has been honorable in the highest degree; the present is fully worthy of the past, and gives every reason to form the highest hopes for the future of what may without exaggeration be called one of the most truly representative and deserving of Portland's banks. Business was begun under State laws in 1832, and it is well worthy of note that although the operations of the bank have been very much extended since the acceptance of a national charter, the institution has been a correspondent of the Suffolk National Bank, of Boston, from the very first, and has continued an account with the Phoenix National Bank of New York city for an almost equally long period, having been a correspondent of that institution since 1837. This policy of fostering and retaining advantageous connections, and at the same time being constantly on the alert to form new ones, is the secret of the exceptional efficiency of the service rendered, and some idea of what its results have been may be gained from an examination of the following report of the condition of the bank at the close of business December 19, 1890:

RESOURCES.	
Loans and discounts.....	\$51,258.63
U. S. bonds to secure circulation.....	172,000.00
Due from approved reserve agents.....	48,475.18
Due from other national banks.....	33,287.09
Current expenses and taxes paid.....	4,519.17
Checks and other cash items.....	90.00
Exchanges for clearing house.....	4,493.42
Bills of other banks.....	2,544.00
Fractional paper currency, nickels and cents.....	31.74
Specie.....	21,560.00
Legal tender notes.....	1,250.00
U. S. certificates of deposit for legal tenders.....	3,633.90
Redemption fund with U. S. Treasurer, (5 per cent of circulation).....	7,749.00
Due from U. S. Treasurer, other than 5 per cent. redemption fund.....	1,000.00
Total.....	\$83,881.63
LIABILITIES.	
Capital stock paid in.....	\$300,000.00
Surplus fund.....	60,000.00
Undivided profits.....	75,955.78
National Bank notes outstanding.....	151,500.00
Dividends unpaid.....	200.14
Individual deposits subject to check.....	296,135.71
Total.....	\$83,881.63

STATE OF MAINE, COUNTY OF CUMBERLAND, ss.

I, Edward Gould, Cashier of the above named bank, do solemnly swear that the above statement is true to the best of my knowledge and belief.

EDWARD GOULD, Cashier.

Subscribed and sworn to before me this 24th day of December, 1890

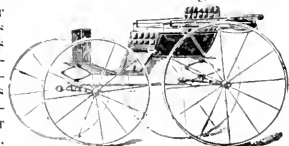
CHAS. O. BANCROFT, Notary Public.

Correct attestation

WM. G. DAVIS,
R. O. CONANT,
CHAS. O. HASKELL, } Directors.

We will not pay our readers the doubtful compliment of pointing out to them the evidences of able and conservative management afforded by the above figures, but will simply add that the bank is prepared to receive accounts on the most favorable terms, to give immediate and painstaking attention to all business placed in its hands, and in short to fully maintain the leading position it has held so long. The officers are as follows: President, William G. Davis; Vice-President, Richard O. Conant; Cashier, Edward Gould; Directors, William G. Davis, Richard O. Conant, Charles O. Haskell, Wm. N. Davis.

WM. H. DUNHAM, Carriage and Sleigh Maker. Repairing promptly attended to at reasonable prices, 78 Pearl-street. It is becoming more and more common to have one's carriage or sleigh made to order, as gentlemen find by so doing they gain in more ways than one, being able to have a vehicle designed to suit their ideas and their special business while if the sled is odd enough to attract general attention, it serves as an admirable advertisement of their establishment. Mr.



Wm. H. Dunham is a carriage and sleigh maker, and will take orders for anything in his line. He is prepared to guarantee satisfaction to all who may favor him with their patronage. Repairing of carriages and sleighs is promptly attended to at very reasonable prices. He makes a specialty of making and repairing wheels of all kinds and sizes. Mr. Dunham is well known in this vicinity as he commenced business here in 1876, and has gained a good reputation for thorough and reliable work. Saw filing is well done and at moderate prices here.

HENRY SARGENT, Dealer in all kinds of Fresh and Pickled Fish and Lobsters, 20 and 23 Commercial Wharf, Portland, Me. In buying fish, even more than in buying meat, it is very important to have dealings with a reliable house, for although fresh fish is one of the most healthful foods known it becomes quite the opposite of this after it has been out of the water too long. But however, there is no trouble in obtaining the best of fish, in prime condition, if you only know where to look for it, and we can assure our readers that one of the best places to look for it in Portland, is at the establishment conducted by Mr. Henry Sargent, and located at Nos. 20 and 23 Commercial Wharf. This enterprise was founded by the present proprietor in 1858—and with the exception of ten years from 1860 to 1870—when he had Mr. Skillings associated with him, he has successfully carried on the business alone. The premises in use comprise one floor 20 x 40 feet in size, in addition to which is a large room used in salting fish. Mr. Sargent deals in fresh and pickled fish and lobsters, and does a very extensive wholesale and retail business, and the prices quoted to all are very low. He employs three reliable assistants and is prepared to fill all orders promptly and accurately. Mr. Sargent was born in Gloucester, Mass., and is well known in this city.

F. L. SMITH, Dealer in Boots, Shoes and Rubbers, 79 Middle St. Portland, Me. No two individuals are exactly alike in the matter of general appearance, and when we come to particularize and compare details we find even increased dissimilarity. The consequence is, of course, that what may suit one will be far from suiting another, and so we find that if a large custom is to be had in any business relating to the supply of articles of personal wear, for instance, a sufficiently large and varied stock must be carried to supply widely varying taste. It is probably owing to his appreciation of this truth that one of our boot and shoes merchants, Mr. F. L. Smith, has met with such gratifying success for at his establishment located at No. 79 Middle St. may be seen about every imaginable style and kind of foot-wear. This gentleman is a native of Durham, Maine, and has had great experience in his present line of business. The premises utilized by him are 25 x 80 feet in dimensions and are very conveniently fitted up. Mr. Smith gives his business close personal attention, and his motto is "quick sales and small profits," which is without doubt another cause of the popularity of his store.

AYER, HOUSTON CO., Wool and Fur Hat Manufacturers, Office 2 Beach St., Portland, Me. The question "what becomes of all the pins?" is not a bit more puzzling than what becomes of all the hats? for hat manufacturing is one of the great industries of the country, and it is difficult to understand how more than one-half of the immense annual product can be disposed of. The out-put of a single factory so extensive as that carried on in this city by Messrs. Ayer, Houston & Co. is sufficient to supply thousands of consumers, for this firm employ from 150 to 175 assistants and operate an immense manufacturing plant, the factory comprising four floors, each measuring 100x200 feet. The firm were formerly located in Haverhill, Mass., removing to Portland in 1876. The partners are Messrs. Phineas Ayer and John A. Houston, the former a native of Massachusetts and the latter of Nova Scotia. Both are widely known in business circles; the line of wool and fur hats made by this concern being very complete, always comprising the latest novelties and very acceptable to both consumers and the trade. The office is at No. 2 Beach St., and orders are assured prompt and careful attention.

E. D. PETTENGILL & CO., Proprietors Shaker Pickle Works, Manufacturers and packers of Pickles, Vinegar, Horse Radish, Catsup, Etc., Nos. 50 and 52 York Street, Portland, Me. The "Shaker" Pickle Works are well named, for the public have learned to put entire confidence in goods put up by the "Shakers," and the productions of the Shaker Pickle Works are of such uniformly superior quality that they maintain and extend the reputation of the Shaker goods wherever they are introduced. It is a well known fact that a large proportion of the pickles, vinegar, horse radish, catsup and other relishes in the market are of inferior quality and in some cases are really unwholesome, and hence some persons are prejudiced against all but "home-made" articles of this kind, but it is obvious that a concern making a specialty of their manufacture should be able to attain better results than the housekeeper who has no special facilities, and it is a fact that the relishes put up by the Shaker Pickle Works are both better and cheaper than those made at home. Those who doubt this statement may easily prove its truth by making trial of the goods in question for all first-class grocers handle them, their sale extending throughout New England. This business was founded 20 years ago by Mr. E. D. Pettengill and is now carried on under the name of E. D. Pettengill & Co., but the founder died about six years ago. The business is still continued under the same firm style, and fully maintains the enviable reputation of the product. Very spacious premises located at Nos. 50 and 52 York street are occupied, and all orders are assured prompt attention.

B. B. FARNSWORTH & CO., Jobbers of Boots and Shoes, Wholesale Dealers in Leather and Findings, No. 133 Middle Street, Portland, Maine. B. B. Farnsworth. No Portland wholesale boot, shoe and leather house is more generally and favorably known than that of B. B. Farnsworth & Co., for this business has been energetically pushed for a score of years, and at the present time four men are kept on the road almost constantly, and they meet with excellent success, for this concern have the reputation of furnishing uniformly dependable goods at bottom prices, and as this reputation has been persistently worked for and honestly won, it fully explains the success of the firm's transactions. Operations were begun in 1871 by Messrs. Lamb & Farnsworth, the present firm name being adopted in 1875. At first the business was confined to the handling of leather and findings, but in 1878 the firm started a jobbing trade in boots, shoes and rubbers, which has

since developed to very large proportions. The premises made use of at No. 133 Middle street comprise three floors, measuring 32x133 feet, and accommodate a very heavy and complete stock, so that with the aid of six assistants all orders can be filled without delay. Mr. B. B. Farnsworth, the sole proprietor of the business, is a native of Lisbon, Me., and is one of the most generally known of all our Portland business men. He was one of the "forty-niners" and returned from California in 1852, settling in Bangor, where he engaged in the lumber business until 1868, subsequently removing to Portland when he became identified with his present line of business, which has developed into very important proportions.

PORTLAND BEEF CO., Commission Merchants in Swift's Chicago Beef, Mutton, Pork and Smoked Provisions. 336 and 338 Commercial St., Portland, Me. The Portland Beef Company is very appropriately named for this is a thoroughly representative concern and handles a large proportion of the beef consumed in Portland and vicinity. The company are commission merchants in Swift's Chicago Dressed Beef, and some idea of the quantity they handle may be gained from the fact that one of the two "coolers" or refrigerators utilized is capable of accommodating 3 car loads of meat. The other cooler is used for the storage of Provisions, the company dealing extensively in these and also in Mutton, Pork, etc. This business was founded just about ten years ago by Messrs. Wheeler, Swift & Co., who were succeeded by the present company in 1884, the proprietors now being Messrs. G. F. and E. C. Swift, both of whom are natives of Sandwich, Mass. Mr. G. F. Swift resides in Chicago and Mr. E. C. Swift in Boston, the business being under the direct management of Mr. H. B. Peters, who is a Portland man by birth and is very widely and favorably known hereabouts. The company do an exclusively wholesale business and occupy spacious premises at Nos. 336 and 338 Commercial St., carrying a very heavy and complete stock and being prepared to fill all orders at short notice, as employment is given to 10 assistants and the business is thoroughly systemized in every department.

S. H. PIKE & Co., Dealers in Old Iron, Copper, Lead and Brass, all kinds of Cotton and Woolen Rags, &c., also Bottles of all Kinds. No. 42 Union St., Portland, Me. Someone has said that there is nothing in the world that has not its use. It may seem strange to some of us to think that the odds and ends picked up by junk men and rag-pickers, and carefully stowed away in their wagons, are all taken to large establishments, sorted, graded, and eventually made over into different commodities. The demand for this so-called rubbish is so great, that hundred of tons of rags alone are imported into this country every year. One of the leading houses in Portland dealing in old iron, copper, lead and brass, also all kinds of bottles, as well as every kind of cotton and woolen rags, is that conducted by S. H. Pike & Co. It was established by Mr. Pike about thirty years ago. During that time the business has grown steadily, until, at the present time, fifteen assistants are employed and a two story building, covering an area of 80x100 ft. is utilized, besides several storehouses. The store is situated at No. 42 Union Street. Every facility is at hand for grading and storing the stock, and large orders can be filled at short notice. Dealers will find the prices moderate, and the goods strictly as guaranteed. The firm give their personal attention to detail work, as well as to business transactions, and their aim is to carry out every agreement in strict accordance with business principles, and their customer's as well as their own interest.

H. F. WEBB & CO., Packers of Hermetically Sealed Goods. Office 179 Commercial St., Portland, Me. Specialties: Webb's Cream Sugar Corn, Webb's Cream Succotash, Pleasant Bay Lobsters. It is difficult to realize that the packing of hermetically sealed, or what are commonly known as "canned" goods is a comparatively recent industry, for these goods are so extensively used all over the world, and have become so indispensable not only to those "who go down into the sea in ships," but also to soldiers, hunters, surveyors, miners, and even to those living where a bountiful supply of fresh food is accessible at all seasons of the year, that it appears almost impossible that the world could ever have got along without them. Yet their origin is recent, and one need not be very old to be able to remember when canned provisions were looked upon as a doubtful experiment and regarded by many persons as positively dangerous. All this is changed now, however, and it is a recognized fact that first-class canned provisions and particularly canned vegetables are not only harmless but rank with the most wholesome of foods, and that their judicious use will do much to preserve health, especially among those leading sedentary lives. Nor is this merely the popular judgment, on the contrary it is endorsed by leading physicians of all schools, they agreeing that fresh vegetables of selected quality (which is practically what superior canned vegetables are) are much more efficacious in keeping the blood pure and the system in good order than any concoction of more or less injurious drugs. It is unfortunately a fact that all the canned good in the market are not what they should be, some packers sacrificing everything to cheapness and putting up articles which if not dangerous are to say the least undesirable, but the consumer has a sure means of self-protection ready at hand, and that is to order and insist upon having brands which experience has proved to be of uniform high quality, such for instance as are put up by Messrs. H. F. Webb & Co., who rank with the best-known packers of hermetically sealed goods in the country, and whose products are unsurpassed by any in the world. The business was founded by Mr. H. F. Webb, in 1878, and the present firm was formed in 1885 by the admission of Mr. H. M. Dobbins. Mr. Webb is a native of Portland, and Mr. Dobbins of Philadelphia, both gentlemen being very widely and favorably known in business circles. The concern have an office at No. 179 Commercial St., and maintain packing houses at Rumford, Gray and Leeds, Me., and at Etang du Nord, Magdalen Islands, P. Q. Their specialties are Webb's Cream Sugar Corn, Webb's Cream Succotash, and Pleasant Bay Lobsters; and dealers who wish to handle goods that will yield a fair profit and give entire satisfaction to the most critical trade will best serve their own interest by placing a line of these famous brands in stock. They are sold throughout the United States, and the Pleasant Bay lobsters are largely exported. Messrs. H. F. Webb & Co. are prepared to fill the most extensive orders at short notice and to quote as low rates as can be named on goods of sterling and guaranteed merit.

A. W. JORDAN, Grain Broker, 202½ Exchange St., Portland, Me. Although there is no person of ordinary intelligence but what knows that Portland is an important distributing centre, there are few who actually realize the facts in the case, for it is one thing to know in a general way that many of the products of the West, for instance, find a market here, and quite another thing to realize the extent of Portland trade in Western products, even in the single line of Flour, Grain and Feed. All the leading Western Milling houses have agents here, and in this connection we may fittingly call attention to the unusual facilities controlled by Mr. A. W. Jordan, for he is agent for the great Chicago grain

house of Bartlett, Frazier & Co., and also for Messrs. Hunter Brothers, who rank with the leading dealers in feed in St. Louis. Mr. Jordan has an office at No. 202½ Commercial St., and furnishes a large proportion of the Grain and Feed consumed in Portland and adjacent sections, many of the leading wholesalers buying through him. He is a native of Deering, Me., has carried on his present business representing Western Houses for over 20 years, and is probably one of the oldest commission merchants in his line in Portland, and we need hardly say is very generally known, especially in trade circles.

OAK STREET LIVERY STABLE. Henry L. Taylor, proprietor. Telephone No. 481. Carriages and Vehicles of every description, furnished to order. Portland, Me. The Oak Street Livery Stable may be called the representative public stable of Portland, for it is one of the largest and most completely fitted-up establishments of the kind in the State and the management is so excellent that the service afforded is unequalled for promptness, comprehensiveness and general efficiency. Carriages and Vehicles of every description will be furnished to order at remarkable short notice, orders by telephone (call No. 481), from any part of the city being ensured immediately and careful attention. The teams supplied from this deservedly popular stable are first-class in every respect, careful and well informed drivers will be furnished if desired, and strangers wishing to gain a comprehensive idea of Portland and its beautiful suburbs can do so in no more agreeable and easy way than that afforded by a ride in one of the handsome and easy-riding vehicles obtainable here; a call by telephone from any part of the city bringing a carriage to the door at any appointed hour. Mr. Henry L. Taylor, the proprietor of this stable, is a native of Buckfield, Maine, and is one of the oldest and best-known stablemen in Maine, having begun operations in 1860 as a member of the firm of Taylor & Boothby. Boothby retired in 1866. Owing to the big tire Mr. Taylor then worked for Capt. Sayer until he assumed control of his present establishment in 1882, and has given it the leading position it now holds by providing a service uniformly satisfactory in every essential.

C. JUDSON ANDERSON, House-Painting and Decorating, Paperhanging, Graining, Glazing and Kalsomining, No. 57 Oak Street, Portland, Me. The appearance of a house depends so greatly upon the manner in which it is painted that pains should be taken to entrust such work to thoroughly competent and reliable hands, for unless this be done the results are sure to be unsatisfactory, and in many cases the money expended will be worse than wasted, a poor job of painting being neither useful nor ornamental. This is particularly true when the choice of colors is left to the painter, for poor taste shown in their selection will ruin the effect of the most artistically proportioned house, while on the other hand a comparatively homely building may be rendered cosy and attractive looking by the judicious use of skillfully applied paints. Experience is the best teacher in painting as in about everything else, and the many years of experience which Mr. C. J. Anderson has had in house painting and decorating of all descriptions have qualified him to do work that cannot fail to prove satisfactory to the most critical. He is a native of Mount Desert, Me., and during the last 4 of the 12 years that he has been in business in Portland has carried on operations alone. Mr. Anderson has a shop at No. 57 Oak Street, and employs from three to twelve assistants; being prepared to fill orders for house painting and decorating, paper hanging, graining, glazing and kalsomining at short notice. Estimates will be cheerfully given on application, and no painter in the city is prepared to quote lower prices on strictly first-class work.

CUMMINGS BROTHERS & CO., Commission Merchants and Wholesale Dealers in Foreign and Domestic Fruits, and Country Produce, No. 151 and 153 Commercial St., Portland, Me. Apples for Export a Specialty. Telephone No. 151 B. The firm of Cummings Brothers & Co. is of comparatively recent origin, it having been organized in 1890, but it has already attained a prominent position in the fruit and produce commission trade, and with most excellent reason, for those constituting the concern are well and favorably known to both producers and dealers, and enjoy the full confidence of those acquainted with their methods and resources. The firm is made up of Messrs. F. D. Cummings, M. E. Cummings, A. A. Cummings, R. L. Cummings and S. N. Wheeler, all of whom are natives of Woodstock, Me., with the exception of Mr. Wheeler, who was born in Coleraine, Mass. The concern are commission merchants and wholesale dealers in foreign and domestic fruits, and country produce, and are prepared to render thoroughly satisfactory service in every department of their business, as it is thoroughly systematized and their facilities are equal to the best. The premises occupied are located at Nos. 151 and 153 Commercial St., and comprise 4 floors measuring 30x60 feet, and a large basement. A specialty is made of apples for export, and few houses are so well prepared to furnish apples of standard quality in large quantities at short notice. Orders by mail or by telephone (No. 151 B.) are assured immediate and careful attention; and prompt returns are made on all consignments received.

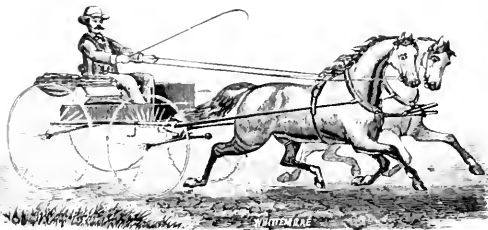
CLARK & CHAPLIN ICE COMPANY, Successors to D. W. Clark & Co. Wholesale Ice Dealers, 302 Commercial St., Merchants Wharf, Portland, Maine. There are many individuals, firms and companies engaged in the ice business in this State, but very few of them are associated with an enterprise of such long and honorable standing as that conducted by the Clark & Chaplin Ice Company, for the enterprise in question was inaugurated in 1855, and for many years has held its present leading position. It was started by Mr. D. W. Clark, who in 1873 became associated with Mr. Ashbel Chaplin, under the style of D. W. Clark & Co., the undertaking being continued under that firm name until the incorporation of the present company in 1882. It has a capital of \$300,000, and maintains a very extensive and efficient plant for the harvesting, storage and shipping of ice; the total storage capacity amounting to 200,000 tons, and being stored in houses located at Portland, on the Kennebec River, at Sebago Lake, and at Cape Elizabeth. Employment is given to about 500 men at winter season of the year, and a large force is permanently employed, as the company do both a wholesale and retail business, and fill all orders without delay. Their headquarters are at No. 302 Commercial St., Merchants Wharf. The officers are Messrs. D. W. Clark, President; C. B. Thurston, Treas.; and M. W. Clark, Vice-President, all these gentlemen being so generally known as to render extended personal mention entirely unnecessary.

MRS. J. ALLEN, 28 Monroe St., Portland Me. Dry and Fancy Goods. Yarns, Hosiery. It is not to be disputed that the establishment carried on by Mrs. J. Allen is very attractive in more respects than one, and after a visit to it, it is easy to understand its growing popularity. The premises made use of are located at No. 28 Monroe Street, and the stock of Dry Goods, Fancy Articles, Yarns, Hosiery, etc., carried, is displayed to excellent advantage. The inception of this enterprise occurred in 1860, having been under the management of its present proprietress for about twenty-three years. Mrs. Allen, who is a native of Portland, has a large circle of friends in this vicinity. The number of articles com-

prised under the head of "Dry and Fancy Goods" is very large indeed, and it is seldom that a stock is seen so complete in every appointment as that shown at this establishment. It shows unmistakable evidences of careful and skilful selection, and is worthy the thorough inspection of discriminating buyers. One popular feature of the management of this store is the entire reliance that may be placed on all representations made. An inexperienced purchaser runs no risk of imposition, and the employment of efficient assistants renders it possible to promise prompt attention to all. People are finding out from year to year that they can purchase goods to better advantage at this store than at many other establishments of similar character in this vicinity.

WM. B. FRAZIER, Upholstering and Repairing of all kinds of Furniture, Parlor Suits, Lounges and Easy Chairs made to order. Best of work and lowest prices. Whitney Building, Federal St., Portland, Me. The American people as a class are very extravagant but their extravagance is as a general thing more the result of thoughtlessness, than any deliberate intention, to spend money lavishly. Take for instance the matter of furniture and we find that thousands of dollars' worth of somewhat worn out goods, of this kind, are put away into garrets or sold to second hand dealers for a mere trifle, when a few dollars spent in renewing the upholstering, would make the articles as good as new. This is no new unfounded assertion of ours, it is a positive fact, easily susceptible of proof, as may be discovered by investigation. Mr. Wm. B. Frazier who occupies a portion of the Whitney Building on Federal St., is a competent upholsterer, and has such excellent facilities at his command as to enable him to fill orders at very short notice and in a thoroughly workmanlike manner, while his charges are very moderate. Mr. Frazier shows great taste and ingenuity in renovating furniture of all kinds, making it over in the latest fashion, and guaranteeing perfect satisfaction in all departments of his business. He is a native of Portland, Me., and well known throughout this section, as an enterprising and honorable business man. In addition to the upholstering department, Mr. Frazier makes a specialty of Parlor Suits, Lodge and Ship Furniture. In fact all work entrusted to his care will be executed in the best manner.

FRANK W. CHAFFIN, Commission Dealer in Florida, California and Mediterranean Fruits, Wholesale, Retail and Jobbing, No. 562 Congress Street, Portland, Me. The demand for fresh and choice fruits of all kinds is ever on the increase, especially here in the north, where the fruit season is so short that we have to look to warmer climates for our supply. There is nothing more wholesome than good, ripe fruit, when eaten judiciously, and we consider that a house where the very finest fruit may be had at all times is a benefit to the community at large. Such an establishment is the one carried on by Frank W. Chaffin at 562 Congress Street, in this city. It was originally founded in 1875. The business is both wholesale and retail, this latter department being the largest of its kind in the State. Mr. Chaffin makes it a point to keep all the choicest fruits that are to be found in the market. These are brought from Florida, California and the different Mediterranean ports, and from other points during the season. Mr. Chaffin makes a specialty of keeping rare and early fruits, and a sight of his oranges, peaches, pears, grapes, etc., would tempt the most delicate appetite. The premises utilized are of 25 x 50 feet in dimensions. Eight to ten assistants are employed. Orders large or small sent to the above address are promptly filled, and we feel sure that those of our readers who are led to deal freely with Mr. Chaffin will not have cause to regret it.



H. M. THOMPSON, Livery and Sale Stable, No. 79 Preble St., Portland, Me. This is an establishment that we can highly recommend to our readers, for it is not only well-equipped but is managed in an intelligent, liberal and enterprising manner worthy of high praise. It was at one time managed by Mr. Grant, who was succeeded in 1881 by the present proprietor, Mr. H. M. Thompson. The business was removed to its present location No. 79 Preble St., in 1889. First-class teams of all kinds may be secured here at moderate rates, and the horses and vehicles are kept in such fine condition that annoying accidents "on the road" are rendered almost impossible. Particular attention is paid to the care of horses that they not only have suitable food but comfortable stabling. Mr. Thompson has a fine assortment of horses and carriages for sale which will prove strictly as represented. We know of no place where the purchaser is more sure of getting full value for money paid. Mr. Thompson is a native of Conway, N. H., he has given his personal attention to this business for the past 7 years and it is not surprising that he has secured the confidence and good-will of the residents of this vicinity with a large share of their patronage.

MERCHANTS EXCHANGE HOTEL, Temple St., just off Monument Square, Portland, Me. Most Central Location in the City. Convenient to all horse cars. George E. Watson, Proprietor. A recommendation of a hotel which caters expressly to business men should be short, business-like, and to the point in order to ensure its being read, and we wish to have this notice read for our readers' sakes if on no other account, for the Merchants-Exchange Hotel offers advantages unequalled in some respects and unsurpassed in all by any other hotel in Portland. It has the most central location in the city, is convenient to all horse cars, and is a roomy, pleasant and substantially built structure, four stories in height, and containing 50 good-sized and well-arranged sleeping rooms in addition to commodious dining rooms and other public apartments. The house is heated by steam, equipped with electric bells, and in short fitted up with all modern conveniences throughout. It is located on Temple St., just off Monument Sq., being but a short distance from the Post Office, City Building and other important points. The hotel is very comfortably turn-bed and the table is first-class, the bill of fare being varied, the quality of the food the best the market affords, and the cooking being exceptionally good, while the service is prompt and efficient at all times. The proprietor, Mr. George E. Watson, is a native of Lee, N. H., and has had control of the Merchants Exchange since 1881. He has made it one of the most popular hotels in the State, and those who appreciate first-class accommodations and fair dealing will fully agree with all we have said in favor of the house after giving it a trial.

CYRUS GREENE, Gen'l Commission Merchant, and Wholesale Dealer in Butter, Cheese, Eggs and Poultry, No. 38 Market St., Portland, Me. The commission houses of this city, taken as a whole, have a very high reputation for the general carrying out of a perfectly honorable business policy, and it is unquestionably a fact that they have much to do with making Portland the important business centre it has been for many years. To occupy a leading position in a branch of trade where the general average is so high is no light honor, and we therefore take especial pleasure in recording the fact that the enterprise conducted by Mr. Cyrus Greene, is fully worthy of such a position and in fact has held it for quite a long time, almost from the date of its inauguration in 1866. The undertaking having been founded by the present proprietor. He is a native of Falmouth, Me., and is too well known in Portland to require extended personal mention. Mr. Greene is a General Commission Merchant and Wholesale dealer in Butter, Cheese, Eggs and Poultry, and utilizes two floors and a cellar, each 1,800 square feet in dimensions, at No. 38 Market St. He carries a heavy stock and does an immense business. Mr. Greene has achieved most honorable distinction as one of the best known, reliable, and enterprising commission merchants in Portland. The lowest market rates are quoted, and all orders are promptly and accurately delivered.

JOHN HIGGINS, 23 Commercial St., Portland, Me. Trucking and Jobbing. Mr. John Higgins is an enterprising and energetic man, otherwise he could not have gained the reputation he has since he began operations in his present business here in 1865. This gentleman is a native of Scarborough, Me. He is located at No. 23 Commercial St., and is prepared to do trucking and jobbing of all kinds. He employs from four to eight reliable assistants, who thoroughly understand their business, and are careful and conscientious in carrying out the instructions of their employer. Merchandise, Furniture and Baggage, will be transferred to any part of the city at very short notice, and the very lowest prices at which such work can be done is charged. And those having such work to be done will find it to their advantage to give Mr. Higgins a call before placing their order elsewhere.

ALBION SAWYER, Carpenter and Builder, 160 Federal St., Portland, Me. The record made by Mr. Albion Sawyer since he began operations here 33 years ago is sufficient to guarantee that he not only understands his business thoroughly, but is determined to serve his customers to the best of his ability, and we have no hesitation in advising such as may wish anything done in his line to give him an early call. Mr. Sawyer has a shop at 160 Federal St., and every facility is at hand to enable him to satisfactorily carry out all work entrusted to him. He gives close personal attention to every order, and has a sufficient force of assistants at hand to enable him to promptly execute the same. He is prepared to offer valuable assistance to any one who proposes to engage in building operations, and many a man who has gained his knowledge when building his own house will agree with us in saying that while theory is all very well in its place, there is nothing like consulting an expert, who knows what he is talking about, and is secure enough in his assertions to offer to carry them into practical effect if authorized to do so. Mr. Sawyer is moderate in his prices, and his work is equal to the best. He is prepared to do general jobbing.

Established 1850

LeGrow Brothers

DEALERS IN

LUMBER

24 Preble St.,
PORTLAND, ME.

AS LE GROW,
EN LIGHTON

PINE, SPRUCE, DOOR BLINDS, GLAZED WINDOW, ONE DOOR CASE, SHINGLES, LATHS, GUTTERS, CONDUCTORS, MOULDINGS, KILN DRIED HARD WOOD FLOORING, ETC.

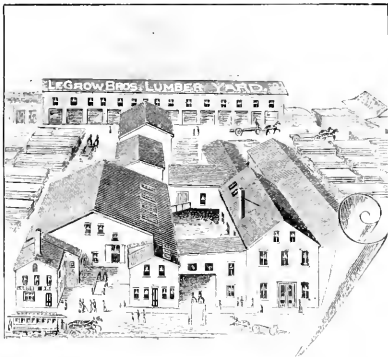
HEMLOCK, BLACK WALNUT, WHITE WOOD, OAK, ASH

VOLUING'S KILN DRIED HARD WOOD FLOORING ETC.

The firm of LeGrow Brothers, dealers in lumber of all kinds, doors, sash, blinds, etc., utilize very spacious premises, the buildings, yard, etc., covering nearly two acres, but there is no room to spare, for an immense stock is carried and it is so frequently renewed as to be practically always complete in every department. It includes pine, spruce, hemlock, black walnut, white wood, oak, ash and cherry lumber, doors, sash, blinds, glazed windows, clapboards, shingles, laths, gutters, conductors, mouldings, Kiln dried hard wood flooring, etc., and any or all of these commodities will be furnished in quantities to suit without delay and at positively the lowest market rates. Employment is given to from 13 to 15 assistants, and the delivery facilities are in keeping with the storage facilities,—they being very extensive and fully adequate to meet all ordinary demands of even so large a business as this representative house

holders of the firm are very widely known, particularly in trade circles.

S. E. KEHOE, 443 Congress St., Portland, Me., Millinery. It is difficult and in fact practically impossible to give an idea of the nature of the inducements offered at the establishment conducted by Miss S. E. Kehoe, at No. 443 Congress street. Within the limited space at our command, for the lady in question deals in millinery, and any verbal description of such articles must, even under the most favorable circumstances, be inadequate and unsatisfactory. She utilizes spacious premises, at No. 443 Congress st., the store being 20 by 90 feet in dimensions and carries an unusually extensive and varied stock comprising the very latest fashionable novelties, in the way of millinery goods, ribbons, velvets, laces, flowers and other trimmings. Miss Kehoe will supply both trimmed and untrimmed hats and bonnets, but makes a leading specialty of custom work and even during the height of the season can fill orders at comparatively short notice for at such times she employs a sufficient force of experienced assistants and of course can handle a great deal of business. No more tasteful or thoroughly artistic millinery work is done in this city, and as Miss Kehoe's prices are moderate business is steadily increasing.



does. This enterprise was inaugurated more than 40 years ago, it having been established in 1850, by Mr. A. Edmunds. In 1876 the firm of LeGrow Brothers assumed control, and this name is still retained, although Mr. O. R. LeGrow died in 1889, and the present proprietors are Messrs. A. S. LeGrow and E. N. Leighton, the former a native of Windham and the latter of Falmouth, Maine. Mr. LeGrow served in the army during the Rebellion and is a member of the G. A. R. Mr. Leighton was long a resident of Lynn, Mass., and both mem-

BROWN BROTHERS & CO., Dealers in Paper Stock, Woolen Rags, Iron, Metals, Canvas and Rope. No. 422 Fore Street, Portland, Me. Consignments will Receive Prompt Attention. The firm of Brown Brothers & Co. is of comparatively recent origin, it having been formed in 1890, but the enterprise conducted by this concern is of much longer standing and in fact has long been widely known as a leader in its special line. It was inaugurated in 1870 by Messrs. Kimball & Brown, who were succeeded by Messrs. Brown Brothers, who have carried on the business since 1874. Messrs. Brown Bros. are natives of Maine. The concern deal very largely in paper stock, woolen rags, iron, metals, canvas and rope, employing ten assistants and utilizing very commodious premises at No. 422 Fore Street, they comprising 2 buildings, each having 4 stories, a basement and an attic, and each measuring 20x50 feet. The relations of the firm with manufacturers are such as to enable them to dispose of almost any quantity of paper stock, old metals, etc., without delay, and all consignments will receive careful attention, prompt returns being made, and the interests of consigners being looked after and fully protected.

W. T. KILBORN & Co.



ESTABLISHED 1860 ·
24 FREE ST., PORTLAND, ME.

W. T. KILBORN & CO., Wholesale and Retail Dealers in Carpeting and Upholstery Goods, Oil Cloth, Rugs, etc., No. 24 Free Street, Portland, Maine. Perhaps the history of no business house is more closely connected with the progress and interests of Portland than that of Messrs. W. T. Kilborn & Co., wholesale and retail dealers in carpetings and upholstery goods. It was established by the present proprietors in 1860, and owing to the strict adherence to a high standard of carrying on the trade, they have for thirty years enjoyed as enviable a reputation as any house in the State. In this trade as in many others, there is every opportunity for selling inferior goods for first-class ones. The buyer has no way of judging the real quality of carpets, furniture, etc. They can only be tested by time and use, and for this reason on the high character and integrity of a firm are the only guarantee of good material and perfect work. Messrs. Kilborn & Co., have in their establishment a fine display of carpetings and upholstery goods of all kinds, oil cloth, rugs, window shades, and a general line of house furnishings. They also manufacture mattresses, and have them of all grades, from the finest South American hair to the cheap but good felt. These goods are all guaranteed to be exactly as represented, as might be expected in a house of this standing. The premises in use are well adapted for the business, and are situated at No. 24 Free Street. The building is 35x135 feet in dimensions, two floors being occupied by the firm. The business is both wholesale and retail and employment is given to fifteen assistants. Mr. Kilborn, from whom the firm takes its name was born in Bridgton, Maine.

H. A. MULLER & SON, Dealers in Boots, Shoes and Rubbers, No. 199 Middle Street, opposite Plum Street, Portland, Maine, Repairing done neatly and promptly. A man who has no ideas of his own on the subject of foot-wear is either deficient in ideas on any subject at all or else has been accustomed to go without any foot-covering, for the dressing of the feet has so much to do with one's comfort and appearance that the subject is of great importance, and is sure to attract close attention. In order to get a pair of boots and shoes that will suit you, it is necessary to visit a store where a large and varied stock is carried, and when you find such a store under the management of a firm who have had over twenty years' experience as makers and dealers, you are particularly sure to get just what you

want and to get it at a bottom price too. Such an establishment is that conducted by H. A. Muller & Son at No. 199 Middle street. Mr. Muller, senior, is a native of Germany, and his son Frederick Muller was born in England. The store occupied has an area of 800 feet, and the stock carried is very complete. The latest novelties are offered as well as a full selection of staple styles, and it should be understood that every article sold here is guaranteed to prove as represented, custom work is given special attention, and repair work is executed with neatness and dispatch at very reasonable rates.

ALEXANDER & SIMPSON, (Successors to W. H. Pennell,) Plumbing, Steam and Ventilating Engineers, Telephone 772, 43 and 45 Union Street, Portland, Maine. "Modern conveniences" would certainly not willingly be dispensed with, and their advantages far outweigh their disadvantages, but nevertheless it is undoubtedly a fact that the plumbing arrangements of a house must be properly put in, duly cared for and kept in perfect repair or they are apt to breed sickness, especially in thickly settled communities. Everything depends upon having the plumbing work of a house properly done to begin with, for alterations are often difficult and expensive to make and even when made the result is liable to be less satisfactory than would have been the case had the work been originally done correctly. Among those engaged in the plumbing business, in this vicinity none are better known than Messrs. Alexander & Simpson, for these gentlemen succeeded to an old established business and have for a long time held a leading position in this branch of industry. Messrs. Henry Alexander and George H. Simpson, natives of Maine and Massachusetts, compose the present firm, the premises occupied at Nos. 43 and 45 Union street, are 35x76 feet in dimensions, they are steam and ventilating engineers. Designers and contractors for heating and ventilating systems, by use of steam and hot water, for mills, factories, churches, public buildings and private residences. Employment is given to from 6 to 10 competent assistants, and all work is done in a superior manner.

SIMMONS & HAMMOND, Pharmacists, 575 Congress, corner Green, Portland, Me. It is well for any community to have such an enterprise as that conducted by Messrs. Simmons & Hammond within its borders, for this undertaking has been carried on for about twenty years and its management has been such as to fully justify the unbounded confidence reposed in it by the public. The firm do a large retail drug business, and carry a very extensive and valuable stock, but it is in their capacity of dispensing chemists, that they are the best known and most highly regarded by the general public. No intelligent person needs be told how important it is that physicians' prescriptions should be compounded of materials of standard strength, in the most careful and accurate manner, and as Messrs. Simmons & Hammond, have every facility at hand for the proper filling of such orders, and are in a position to guarantee the quality of the agents employed, it is but natural that many residents of this section should make it a practice to have all their prescriptions compounded at the well equipped establishment, especially as all undue delay is avoided and moderate charges are uniformly made. This establishment was founded many years ago by F. T. Meagher, who was succeeded by the firm of Young & Stone, and they by Mr. W. F. Stone in 1881. The present firm assuming control of the business in 1889, and is made up of Mr. C. A. Simmons, a native of New York State, and Mr. J. M. Hammond, of Maine. Their enterprise is truly a representative one, and all will unite in wishing it the high degree of success in the future it has earned by long and faithful service in the past.

NORTHWESTERN MUTUAL LIFE INSURANCE CO., Milwaukee, Wisconsin. Assets Jan. 1, \$42,353,912; Surplus on 4 per cent. Basis, \$6,532,324; Insurance in Force, \$265,000,000. Merry & Gooding, General Agents, 185 Middle Street, Portland, Maine. Special Agents, Alden M. Pettengill, and Charles D. Munger. It is a hackneyed assertion that that insurance is the most desirable which affords the greatest possible protection at the smallest possible cost, but still that truth will bear repeating, for it is every day disregarded by people who certainly ought to know better. The Northwestern Mutual Life Insurance Co., of Milwaukee, offers insurance whose soundness is far beyond dispute at a net cost which will compare favorably with that of insurance in any company in the world of equally high standing. This low cost is mainly due to two things—the excellence of the company's investments and the extreme care shown in the placing of risks, for it is obvious that high interest and low mortality are the factors which earn surplus for members and tend to reduce the cost of insurance to the lowest possible point. The Northwestern's death rate was lower during the past decade than that of either of its twelve leading competitors, and as this organization stands first among the great life companies in the character and profit of its investment, the high interest earned and low mortality met with are the legitimate consequences of the policy pursued. We would refer those wishing detailed information concerning the company's methods, resources, policies, etc., to the general agents, Messrs Merry & Gooding, whose office is at No. 185 Middle Street, for more can be learned from a few moments interview than from pages of print, as questions can be asked and answered as fast as they come up. Callers are assured prompt and courteous attention, and those finding it inconvenient to call will be waited upon by an agent if they so desire.

DAVID HOOPER, Wholesale and Retail Dealer in Carpets, Draperies, Paper Hangings, Oil Cloths, Window Shades, &c., 233 Middle and 8 Temple Streets, Portland, Me. The subject of interior decoration has received special attention of late years in this country, and the result is that the crude and gaudy designs and colorings in carpets, draperies, paper hangings, etc., which were once so familiar, are now very seldom met with, the present aim being to attain quiet elegance rather than ostentatious display. No set rules can be given for the gaining of the best results in interior decoration other than those naturally suggested by the propriety of "toning down" a brightly-lighted room or "brightening-up" one which is but dimly illuminated, for "circumstances alter cases" and the only way to insure satisfactory results is to gain the co-operation of expert judges, and, after placing the case plainly before them, be guided by their advice. No extra expense is attached to such a procedure; on the contrary money may be saved by so doing, as many have found by actual experience who have availed themselves of the knowledge gained by Mr. David Hooper during the years he has been identified with interior decoration. Mr. Hooper is a wholesale and retail dealer in carpets, draperies, paper hangings, oil cloths, window shades, etc., utilizing very commodious premises at No. 233 Middle street and No. 8 Temple street, and carrying a heavy and complete stock which includes the very latest designs and colorings. Employment is given to three competent assistants, and callers are assured prompt and careful attention, and afforded every opportunity to examine goods at their leisure. Mr. Hooper is in a position to quote the very lowest market rates on all the commodities he handles, and it should be stated that every article is sold under a positive guarantee that it will prove as represented.

NORTH BRITISH AND MERCANTILE INSURANCE COMPANY; Telephone, 955-B; Augustus Champlin, Resident Secretary; Branch Office, No. 17 Exchange Street, Portland, Me. One need not belong to the ranks of those who turn up the bottoms of their trousers legs whenever it rains in London, in order to be a fervent admirer of certain English institutions, for even the most patriotic American must admit that the English as a nation have certain characteristics which enable them to lead the world in certain lines of effort, and among these characteristics are that prudence, that conservatism, and that pluck and determination which are invaluable qualities in the insurance business. Of course we have many admirable insurance companies here in America and the protection they offer should be utilized but not exclusively depended upon, for such a conflagration as that at Chicago in '71 or that at Boston in '72 will cripple the strongest local company and prove the necessity of securing such protection as can be given only by an organization whose risks are so widely distributed and whose resources are so great that it is secure against all disaster. Such an organization is the North British and Mercantile Insurance Company of London, England, and for proof of this assertion we have but to refer the reader to the record of this corporation and to the figures showing its present standing. This and any further information that may be desired may be obtained by application at the branch office at No. 17 Exchange street, in charge of Mr. Augustus Champlin, resident secretary. Mr. Champlin has resided for ten years in Portland and is far too well-known here to render extended personal mention necessary. He assumed his present position in 1889, and has done much to advance the interests of the company in this vicinity by making the unsurpassed advantages it offers more generally known among those who will profit most by such knowledge.

LOVERING'S Paris Hair Store, Manufacturer, Wholesale and Retail Dealer in Artistic Hair Goods, Ladies' Hair Dressing, Shampooing, Curling, etc., F. M. Lovering, 518 Congress Street, Portland, Maine. Lovering's Paris Hair Store is one of those establishments



which can be unreservedly recommended, for the service offered here will not suffer in the least by comparison with that extended by the leading hair stores of New York or Boston, the goods being equally desirable, the prices being equally low (and in many cases lower), and the variety offered being equally great. Mr. F. M. Lovering is a native of Maine, and is very generally and favorably known throughout this section, and indeed throughout the State, for he does a very large mail business and sends goods to many distant points. He is a manufacturer of and wholesale and retail dealer in artistic hair goods of every description, and publishes a handsome illustrated catalogue which will be promptly sent on application and contains all information necessary to enable one to order intelligently by mail, goods being sent on approval so that the purchaser incurs no risk whatever. Mr. Lovering utilizes well-equipped premises at No. 518 Congress street, and does ladies' hair dressing, shampooing, curling, etc., in the most artistic manner. The service is as prompt as it is efficient for employment is given to five skillful assistants.

C. H. BATCHELDER, Wall Papers, window Shades, 402 Congress St., opposite City Hall, Portland, Me. Picture Frames, Room Moulding and Screens. Window Shades fitted to any sized window a specialty. Interior Decoration is now acknowledged to be an art by itself, and during the past decade wonderful progress has been made in learning and applying its principles. In order to choose Wall Paper, Window Shades, and similar goods to the best advantage, it is essential to visit an establishment where a large and varied stock is carried, comprising the latest novelties, as well as full lines of more staple articles, and it is just such an assortment that is offered by Mr. C. H. Batchelder, doing business at No. 402 Congress St. This gentleman is a native of Yarmouth, Me., and has carried on operations in Portland since 1880. The premises occupied comprise one floor covering an area of 1200 square feet in addition to a storeroom and his large stock is so skillfully arranged that the taste of selection from it is easy and pleasant. Artistic Wall Papers, in great variety are offered at very moderate rates, and the stock of Picture Frames, Room Mouldings and Screens is also complete and desirable. Window Shades, of the most approved patterns are largely represented, and will be made to order and fitted to any sized window. Six efficient assistants are employed and customers are sure of receiving immediate and polite attention, and all orders will be promptly and satisfactorily filled.

E. McNEILL, Men's and Boys' Clothing and Furnishing Goods, 207 Middle St., cor. of Temple, Portland, Me. It is a great mistake to assume that clothing which is low in price must necessarily be poor in quality, for the cost of producing clothing has been steadily diminishing of late years, and a few dollars intelligently expended will go a great way in the purchase of stylish and durable garments. It is sometimes urged against ready made clothing that the purchaser has but little opportunity to examine any part but its outside, but an even stronger security than that afforded by careful inspection, is that given by the intimate knowledge of a dealer's standing, and few, if any of the residents of Portland need to be told that whatever representations are made by Mr. E. McNeill of No. 207 Middle St., may be depended upon to the letter. Mr. McNeill is a native of Maine and founded his business in 1878. He gives careful attention to his business and always has a most desirable stock on hand to select from. The premises are 40x25 feet in size and contain a varied and complete assortment of Men's and Boys' clothing and furnishing goods. The latest styles are represented, the prices are as low as the lowest, the variety is so great that all tastes can be suited and the customer is sure of polite and prompt attention, there being two courteous assistants constantly employed.

BOSTON BARGAIN SHOE COMPANY, 259 Middle St., Portland, Me. Chas. M. Walker, Manager. The "Boston Bargain Shoe Company" have certainly chosen a very attractive name, but that by no means accounts for the exceptional popularity their establishment has won since it was first opened, in 1890, but on the contrary makes it all the more noteworthy, for the public would naturally expect more than common from a "Bargain Shoe Company" so the actual inducements offered must be many and important. Well, so they are. To begin with, the stock on hand is remarkably heavy and complete, and it is complete not only as regards the variety of goods carried but also the variety of sizes and widths on hand of all the higher grade goods; the consequence being that when you choose a dress or street boot or shoe from this assortment you get one that fits as perfectly as though it were custom made. Doubtless many of our readers will smile at this assertion, and considering what the usual experience is at

the ordinary shoe store it is natural that they should, but let them visit the store of the Boston Bargain Shoe Company, at No. 259 Middle St., and they will be obliged to admit that our assertion is strictly warranted by the facts. Here are Boots, Shoes, and Rubbers of all kinds, sizes and styles; here are three polite attendants to give prompt attention to every caller, and here prices are quoted that no one can afford to neglect taking advantage of. Mr. Chas. M. Walker is the manager of the enterprise, and he is to be congratulated on being in charge of as popular and well-conducted an establishment as the city of Portland can show.

C. P. GRAVES, Tuner and Repairer of Pianos, Church and Parlor Organs, Church Organ work a specialty, 144 Exchange St., Portland, Me. Residence, 18 North St. There is no more satisfying or gratifying evidence of the general prosperity of the people of this country, than that afforded by the immense number of pianos and organs sold annually, for although of course some of these instruments find their way into the homes of the rich, the great majority of them are purchased by working people. By this expression we mean of course all those who support themselves by the labor of their hands, or brains, as distinguished from those who are in the receipt of an adequate income without necessity for personal exertion. Charms of Music in the home, have been too often and too eloquently described to need mention here, and the demand existing for musical instruments shows that these charms are generally appreciated. We have no set advice to offer regarding the selection of a piano or organ other than "get the best." Don't buy an unreliable instrument at any price, for the best often require tuning and repairing, and when this is the case, we would most heartily recommend M. C. P. Graves, as he is a thoroughly practical Tuner and Repairer of Pianos, Church or Parlor Organs, and makes a specialty of Pipe Organs for Churches and Halls. Mr. Graves is a native of Farmington, Me. He has been engaged in his present business for the past 35 years. His business premises are located at 144 Exchange Street, and his residence at 18 North Street, where orders may be left with the full assurance that they will receive immediate attention and be executed in the most satisfactory manner possible.

JOHN DOUGHTY, House and Ship Painting, Graining, Staining and Paper Hanging, 19 Monument Square, Residence No. 48 Grove Street, Portland, Maine. The appearance of a house depends so greatly upon the manner in which it is painted that it is well worth while to exercise careful discrimination in the placing of orders for such work, and in this connection we take pleasure in calling attention to the facilities possessed by Mr. John Doughty, located at No. 19 Monument square, for he is prepared to do all kinds of house and ship painting in a thoroughly workmanlike and durable manner, at short notice and at moderate rates. Mr. Doughty was born in Portland, served three years in the army during the Rebellion, and has been identified with his present business since 1875, when he became a member of the firm of Ball & Doughty assuming sole control in 1877. He is very generally and favorably known throughout this section, and has an enviable reputation for faithfully carrying out every agreement, he having filled various important contracts to the entire satisfaction of all parties concerned. Employment is given to from 6 to 8 assistants, and orders for house and ship painting, graining, staining and paper hanging are assured prompt and careful attention, whether given in person or sent by mail to 19 Monument square, or to Mr. Doughty's residence, No. 48 Grove street.

C. F. MOULTON, Dealer in Boots, Shoes, and Rubbers, 567 Congress Street, Portland, Me. No doubt there are many of our readers who know perfectly well what a "clean" stock is, but as there are probably some who do not fully understand what is meant by that expression, we will state that it means an assortment of fresh, seasonable goods; new and attractive in style, reliable in make, and fully adapted to meet the wants of the residents of the section in which it is located. Or if this explanation be not perfectly plain, just visit the store of Mr. C. F. Moulton, located at No. 567 Congress Street, and examine the assortment of boots, shoes and rubbers to be found there, for this is a "clean" stock in the best sense of the term, and does not contain any article to make it otherwise. It is perfectly natural that such should be the case, for Mr. Moulton is an experienced buyer, and thoroughly conversant with all the many details of his business. This establishment was founded many years ago by Samuel Bell, and after one or two changes in its management came into the possession of Mr. C. F. Moulton in 1873. In 1889 the firm style changed to C. F. Moulton & Co., by Mr. P. H. Montgomery entering the firm, but in February 1891, Mr. Moulton assumed full control again. Mr. C. F. Moulton is a native of Thorndike, Me. All classes of trade are catered to, and shoes for working and for dress wear may be purchased here to equal advantage. Ladies', Gents', Children's and Misses' goods are dealt in, and the lowest market rates are quoted on all the articles handled. Competent assistance is employed, and as the proprietor gives close personal attention to customers, every caller is assured immediate and polite service.

J. J. REVOL, Practical Furrier. Seal-skin Jackets, Mantles, &c., Re-Dyed and Re-Made into Present Fashion, Equal to New. Furs of Every Description Repaired and Re-Made into Another Style; as Capes, Muffs, Collarettes, Boas, Trimmings, &c. 243 Middle Street, Portland, Me. Those experienced in such matters need not be told that the appearance and durability of fur garments depend at least as much upon their making as upon the quality of the stock, and that the finest furs may easily be injured if not ruined by being entrusted to incompetent hands to make up. Hence it is important to exercise careful discrimination in the placing of orders for furrier's work, especially when one cannot afford to pay fancy prices, and we take pleasure in recommending Mr. J. J. Revol to those requiring the services of a practical and skilful furrier, for he is a thoroughly competent and reliable workman, as is indicated by the fact of his having been employed as cutter for two years, by the representative house, Byron, Greenough & Co. Mr. Revol's rooms are located at No. 243 Middle Street, first floor, where every facility necessary for carrying on operations to the best advantage is provided. Special attention is given to repairing; seal-skin jackets, mantles, etc., being re-dyed and re-made into the latest style so they will be as good as when new; and every description of fur repairing being done in first-class style at short notice.

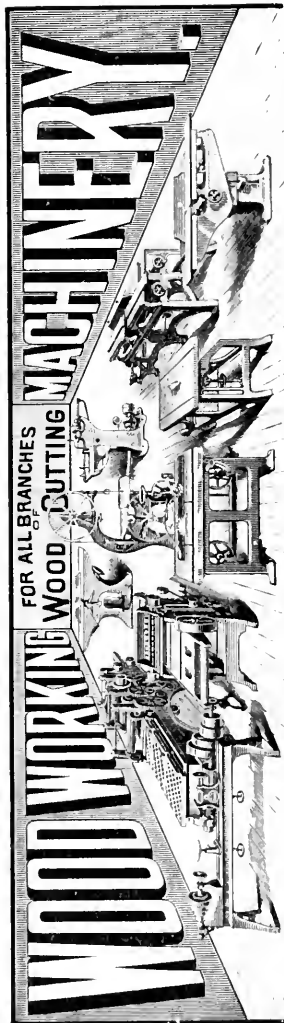
GEORGE HUDSON, Manufacturer and Dealer in Choice Home-Made Confectionery, 571 Congress Street, Portland, Me. A very old established enterprise of its kind is that conducted by Mr. George Hudson at No. 571 Congress Street, it having been inaugurated in 1862, and successfully continued ever since. Mr. Hudson was born in Maine, and is almost universally known in Portland both in business and social circles. He is a manufacturer and dealer in choice home-made confectionery; utilizing premises comprising two floors, each of about 1,200 feet in size, and being prepared to fill either large or small orders at short notice, as both a wholesale and retail business is done, and pure confec-

tionery can be furnished in quantities to suit at the lowest market rates. Mr. Hudson also deals in stationery and toys, and offers an assortment which will repay careful inspection, and is sufficiently varied to admit of all tastes and purses being suited. Three assistants are employed, and all callers are given immediate attention.

MITCHELL & FOWLER, Sailmakers, No. 6 Central Wharf, Portland, Me. The business conducted by Messrs Mitchell & Fowler at No. 6 Central Wharf was founded in 1852 by S. C. Munsey & Co. Mr. Robt. Mitchell became proprietor in 1890, and the present firm was formed in 1891. Mr. Robert Mitchell is a native of Portland, and Mr. Sewell T. Fowler is also a native of this city, and both are experienced men in their line of business. The premises made use of, contain every necessary facility for successfully carrying on their business. The firm's business is sailmaking, and as they devote their whole personal attention to it they command quite an important trade. All sails manufactured by them are made of dependable material in a thoroughly workmanlike manner and at very moderate rates. Repairing in all its branches is given prompt and careful attention, the work being so neatly and thoroughly done that entire satisfaction can be confidently guaranteed.

F. L. RANKIN, Teacher of Piano, 537 Congress Street, Room 7, Portland, Me. "There is no royal road to learning," and the attainment of skill as a musician is not possible without faithful and persistent study and practice. No matter how competent, earnest and experienced a teacher one may have, but it is none the less a fact that an almost infinite amount of time and trouble may be saved by having the aid of such an instructor, and the expense involved is much more than compensated for by the benefit gained. One of the most thoroughly equipped and successful teachers of the piano carrying on operations in Portland is Mr. F. L. Rankin, and the success this gentleman has met with is due not less to his enthusiastic devotion to his profession than to his intimate acquaintance with its practical details. A really enthusiastic teacher inspires like enthusiasm in his pupils, and his example robs daily practice of much of the monotony and irksomeness it would otherwise possess. Mr. Rankin occupies completely equipped rooms at No. 537 Congress street, and the benefit of the tuition of this trained and careful teacher is appreciated by a large class of select pupils. Mr. Rankin is a native of Portland, and has many professional friends and acquaintances here.

W. H. KOHLING, Merchant Tailor, 472 Congress St., Portland Me. Without questioning the fact that it is absurd to spend more than one can afford on dress it may yet be maintained that the truest economy is to be found in purchasing first-class garments, for no others will long remain presentable and the difference in price between first-grade and second or third-grade clothing is much less than many persons suppose. In proof of this we may call the attention of our readers to the prices quoted by Mr. W. H. Kohling, at No. 472 Congress St., Lancaster Building. Mr. Kohling is as far as can be from being a "cheap tailor," that is he doesn't depend upon the lowness of his prices for patronage, but on the contrary caters to the most fastidious trade and produces garments unsurpassed in this city in style, fit, workmanship, etc., and yet his charges are but little higher than those of houses turning out work far inferior in every respect. He is a native of Germany, began his present business in 1870, and has built up a most extensive and select trade. Orders are assured prompt attention and will be delivered without fail at the time promised.



SCANLAN & Co., Manufacturers and Dealers in Automatic and Throttling Engines, Boilers, Horizontal and Vertical, Portable and Stationary, Saw Mills, Shingle Mills and Grist Mills, Wood-Working Machinery for sash and blind factories, furniture, chair and handle factories, box shops, cooper shops, Spool Stock and Stave Machinery, Shafting, Hangers, Pulleys, Belting, Saws, Oils, and general mill supplies. Correspondence solicited and satisfaction guaranteed. Complete plans furnished, 98 Preble Street, Portland, Maine. The use of machinery of the most improved type is so essential to success in manufacturing operations nowadays that too much care cannot be exercised in the placing of orders so as to ensure being supplied with the most efficient machinery on the market, and we may save some of our readers considerable trouble by calling their attention to the facilities possessed by Messrs. Scanlan & Co., for this firm are in a position to guarantee satisfaction to their customers and to fill all orders at short notice and at the lowest prevailing rates. They are manufacturers of and dealers in automatic and throttling engines, horizontal and vertical, portable and station-

ary boilers, shingle mill and grist mills, and wood-working machinery of all descriptions for sash and blind factories, furniture, chair and handle factories, box shops, cooper shops, spool factories, etc., shafting, hangers, pulleys, belting, saws, oils and general mill supplies will be furnished in quantities to suit, and a specialty is made of supplying complete plants the concern being prepared to figure very closely on such orders. Correspondence is solicited and all

communications are assured immediate and careful attention. The premises made use of are located at No. 98 Preble street, and the business is owned and managed by Messrs. Scanlan, who is a native of Augusta, Maine, and is widely known among manufacturers throughout this section.

J. J. LAPPIN & CO., Flour, Grain and Hay: Telephone, 165; Cor. Fore and Pearl Streets, Portland, Me. There is no denying the fact that great advantages are to be gained by dealing with firms making a specialty of certain commodities, and, although this rule like all others has its exceptions, it certainly holds good as regards flour, grain and hay when ordered from the old-established house of John J. Lappin & Co. This concern was formed in 1876, the partners being Messrs. John J. and Thos. J. Lappin. Their premises are on the corner of Pearl and Fore streets, in a large frame building erected by the firm in 1876, where they have constantly on hand a large and selected stock of all kinds of grain and feed, hay and straw ready for shipment and delivery on short notice. This firm do a very large winter business, in connection with live stock export cattle trade on the English steamers that sail from Portland to Liverpool and Bristol, Eng. It speaks well for the reputation of the firm that they have held this trade continuously for fourteen seasons. The firm are proprietors of the Capisic mill, Deering, Me., which is under the management of their father, Mr. Hugh Lappin; the Lappins are of a family of millers. It has passed from father to son for generations in the North of Ireland, where the Lappin family were widely known for high grade of oatmeal from their mills. John J. Lappin has served in the city council of Portland, is a member of the board of trade, and both gentlemen are widely and favorably known in social and business circles in the city and state.

PEARL STREET DINING ROOMS, A. F. Welch, Proprietor, Nos. 21, 23 and 25 Pearl Street, Portland, Me. It is often said that "the way to a man's heart is through his stomach," and certain it is that we are so constituted that an appetizing and abundant meal has a wonderful effect in making us feel at peace with all mankind, while, on the contrary, a badly prepared or scanty dinner is very apt to stir up whatever ugliness there may be lying dormant in our breasts. Therefore, we feel that we are doing something towards making mankind happier when we call attention to the service rendered at the Pearl Street Dining Rooms, for the proprietor of this establishment not only believes in feeding his guests well, but has the facilities and the ability to do so to the best advantage. The premises are located at Nos. 21, 23 and 25 Pearl street, they have a seating capacity for eighty-six guests, and are completely fitted up, being supplied with every facility to enhance the comfort and convenience of patrons. Mr. A. F. Welch, the proprietor of this popular dining-room, has carried it on since 1889, and is a successor to W. W. Ruby. Mr. Welch has thoroughly renovated the establishment, and has seventeen furnished rooms in connection with his dining room. He solicits patronage, and deserves unstinted commendation for his intelligent efforts to cater to all tastes, and his policy of producing substantial and palatable food at prices satisfactory to the most economically disposed. Mr. Welch is a native of Westbrook, Me., and gives the many details of his business careful personal attention, the result being that the service is maintained at the highest standard of efficiency and the popularity of the enterprise is constantly and rapidly increasing. Eight assistants are employed, and the bill of fare is so varied that all tastes can be suited, while the dinners provided are marvels of cheapness considering the variety and excellence of the viands they comprise.

HARMON & HOSMER, Attorneys for Prosecution of War Claims. It is unquestionably true, that time and money can be saved and favorable results rendered more sure to applicants for pensions, etc., by the employment of a competent agent at or near their homes, where all the necessary evidence to establish the claim must be looked up, sifted out, and put into intelligent form. In an original claim, proof is required that the disabilities for which pension is claimed were contracted in service and line of duty, certificate of an officer to establish the same, and also of surgeon or assistant surgeon for treatment while in the service, and also proof of all medical attendance after discharge, and evidence of neighbors, fellow workmen, etc., showing to what extent the soldier has been disabled from year to year from performing manual labor. If a Washington attorney has been employed, he merely calls on the applicant to furnish such proof, and then the claimant begins to realize the mistake he has made by going away from home for an attorney, but he cannot abandon him and employ someone else, he must go to the expense of furnishing this proof or go without his pension; and to properly prepare this evidence, the services of a trained and skilful attorney is required. In this connection we take pleasure in calling attention to the exceptional facilities possessed by Messrs. Harmon & Hosmer, for the prosecution of war claims of every description. Mr. Harmon has been in successful practice for over forty years, which we venture to say is longer than that of any other claim attorney in the country; and the following extract from the Lewiston Journal will show how well qualified Mr. Hosmer is for the business he has taken up: "E. H. Hosmer, Esq., for many years special examiner for the pension office, has resigned that position, and engaged in business with Z. K. Harmon, of Portland, widely known as a veteran of forty years experience in the prosecution of war claims. Mr. Hosmer has an excellent war record, having enlisted early in 1861, as a private, being four times wounded and twice captured, continuing in the United States service four years and a half, during which he was promoted through the various grades, until on the day he was twenty-one he was commissioned as colonel, which rank he held at discharge. Since the war, he has had nearly twenty years experience in the Civil Department at Washington, having served in nearly every division of the U. S. Pension Office, and for six years here in Maine as special examiner of pension claims. With such experience as this firm has had, they can justly claim to be experts in all war claims, and there can be no need of anyone in Maine sending to Washington to employ an attorney." We have only to add that their office is in the Davis Building corner of Exchange and Congress Streets, and that callers are assured of prompt and polite attention, with no charge for advice or services, unless successful.

C. H. & F. W. LOMBARD, Fancy Groceries, Teas, Coffees and Spices, 47 Portland Street, Telephone 115-F. Beef, Pork, Hams, &c., Country Produce, 49 Portland Street. Fish Market, 100 Portland Street, Telephone 418. Americans consume immense quantities of meats as compared with those of other nationalities, but probably the reason for this is found in the fact that although we may not be fonder of flesh food than other people, we certainly are better able, generally speaking, to buy it. The advocates of a vegetable diet may say what they please regarding the alleged advantage of that kind of food, but as long as our country maintains its present leading position among nations, we may be well content to rely on that which has served us so well in the past, not only to live on, but also to work on and even to fight on; and no better establishment can be found at which to replenish our exhausted force than

those conducted under the name of C. H. & F. W. Lombard. The grocery and meat establishment is located at Nos. 47 and 49 Portland Street, and is in charge of Mr. C. H. Lombard, while the fish market at No. 100 Portland Street is conducted by Mr. F. W. Lombard. The stock constantly dealt in consists of fancy groceries, teas, coffees, and spices, also beef, pork, hams, etc., as well as country produce, and fish of all kinds. The grocery and meat establishment is 40x50 feet in dimensions, and is connected by telephone 115-F, while the fish market covers an area of 20x25 feet and has telephone No. 418. Five capable and courteous assistants are employed, and all orders are accurately filled and promptly delivered. This house was originally founded by Mr. J. S. Lombard about twenty-five years ago, a few years later the firm's name was changed to J. S. Lombard & Son, they being succeeded in 1883 by C. W. Lombard & Co., the present firm being formed in 1887. Messrs. Charles H. and Frank W. Lombard are both natives of Truro, Mass., and have hosts of friends in this vicinity.

SAMUEL DAVIS, Clothing, Furnishings and Jewelry, No. 330 Fore Street, Portland, Me.—Every man cannot be an expert in judging clothing and other commodities which he is obliged to buy from time to time, but every man can at least exercise intelligent discrimination in placing his orders with reputable and responsible dealers, and if this be done, there is no fear of meeting with imposition. Nor is it necessary to pay fancy prices in order to be sure of obtaining dependable goods. Mr. Samuel Davis, doing business at No. 330 Fore street, Portland, handles clothing, furnishings and jewelry, offering the latest styles to choose from, but nevertheless he quotes bottom figures on all articles handled, and a complete outfit may be had of him for a comparatively small amount of money. He is a native of Russia, and has been identified with his present establishment since 1890, so that the public have become acquainted with his methods, and that these are popular, his growing business abundantly proves. The store is about 200 square feet in dimensions, and contains a large assortment of clothing, furnishings and jewelry. Mr. Davis buys, sells and trades in watches, chains, etc., and does an extensive business in this department alone. He employs a sufficient force of assistants, and prompt and polite service is assured to all, while the stock is always complete and attractive.

JAMES HARPER, Manufacturer of Lasts of Every Description, particular attention paid to Cutting Outer and Inner Patterns, 161 and 163 Kennebec Street, Portland, Me. The enterprise carried on by Mr. James Harper is deserving of especial prominent mention in a historical review of representative business undertakings if only for the fact that Mr. Harper is the oldest last manufacturer in the United States. He is a native of England, and carried on business for about six years in Boston before coming to Portland in 1863, and beginning operations here as a member of the firm of Harper & Smith, who were the first and for some years the only last manufacturers in Maine. Since 1872 Mr. Harper has been sole proprietor. He utilizes premises at Nos. 161 and 163 Kennebec street, having an area of about 5,000 square feet and fitted up with improved machinery for the manufacture of lasts of every description, employment being given to five competent assistants, and all orders being accurately filled at short notice and at low rates. Particular attention is given to cutting outer and inner patterns, and we need hardly say that a manufacturer of Mr. Harper's long and varied experience is in a position to meet all competition, both as regards the quality of his productions and the prices quoted on the same.

TELEPHONE - 879-D

GLOBE STEAM LAUNDRY.

T. J. FROTHINGHAM,

Proprietor.

70-72 TEMPLE ST.,

PORTLAND, ME

When all laundry work was done by hand, it appeared perfectly natural that there should be a great deal of difference in the results attained by different washerwomen, but when hand-work was superseded by machinery many believed that it would make no particular difference where one had his laundrying done for the standard would be the same at all public laundries. For a time this was substantially so, but that time has long since gone by, and at present some laundries turn out work which is uniformly excellent, while others turn out work which is almost as uniformly bad, and of course it is well worth while to so place your orders as to have nothing to do with the latter establishments. In this connection it is fitting that we should make mention of the facilities connected with the Globe Steam Laundry, for the results here attained are unsurpassed by any laundry in the State, and the service is as prompt and reliable as it is first-class in other respects. This laundry was opened in 1879, but since 1887 has been carried on by Mr. T. J. Frothingham, who is a native of New York State and is thoroughly familiar with every detail of the business. Spacious premises located at Nos. 70-72 Temple street, are utilized, and the plant of machinery is very complete and is of the most improved type, enabling work to be done at very short notice and without injury to the most delicate fabric. The Globe Laundry makes a specialty of stock work.

CAMERON & LEATHE, Confectionery, Fruits, Nuts and Cigars, No. 266 Middle Street, Portland, Me. The advantages of buying from the manufacturer are generally considerable no matter what kind of goods may be wanted, but they are particularly noteworthy when confectionery is concerned, for confectionery depends on its freshness for much of its value, and besides, one buying direct from the maker is much more apt to get pure goods than one buying from a dealer who may mean all right and still handle candies whose purity would not pass muster. Messrs. Cameron & Leathe are manufacturers of as well as dealers in confectionery, and the magnitude of their business shows that the Portland public appreciate the advantages we have hinted at. The firm is composed of Messrs. D. S. Cameron and J. W. Leathe, the former a native of Boston and the latter of this city. These gentlemen became associated in 1885, and succeeded Messrs. Greenleaf & Sawyer, who had carried on operations since 1879. The premises occupied are located at No. 266 Middle street, and contain a fine stock, not only of confectionery, but also fruits, nuts, cigars, etc. They have put in a fine soda fountain of

their own design, they manufacture their own syrups, hence are pure and like their confectionery uniformly reliable, the prices low, and the service is prompt and courteous at all times.

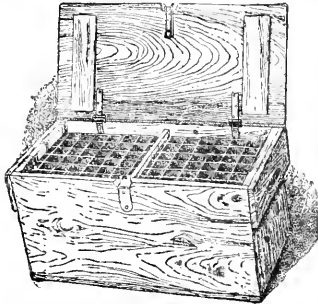
MRS. A. M. HODSDON, Fancy Goods, No. 92 Portland Street, Portland, Me. The value and desirability of a stock of goods depend more upon quality than quantity, and this is particularly the case where such articles as fancy goods are concerned, so it may be safely asserted that no more attractive assortment can be found in Portland than that offered by Mrs. A. M. Hodson, for this is selected with exceptional skill and care, and comprises the latest fashionable novelties, while it is sufficiently varied to suit all tastes and all purses. Mrs. Hodson began operations in 1877, and has built up a very desirable trade, her success being due not only to the attractiveness of the goods offered, but also to the moderate charges made in every department of the business and the promptness with which orders are filled. Fancy goods may be obtained here at the lowest market prices, the assortment being choice and of great variety. Mrs. Hodson's establishment is located at No. 92 Portland street, where callers are always welcome, goods being cheerfully shown and prices quoted.

C. H. JONES & CO., Plumbing and Steam Fitting, No. 220 Federal Street, Portland, Me. The business carried on by Messrs. C. H. Jones & Co. was established in 1887. This firm is made up of C. H. Jones and Elmer E. Adams, both natives of this city. The premises occupied are located at No. 220 Federal street, and a specialty of all kinds of plumbing and tin roofing, etc. The concern carry a full stock of plumbers' supplies, including sheet lead and lead pipe, water closets and wash bowls, baths and sinks, etc., which they are prepared to set up and offer at the lowest market rates, and which with the aid of from two to six assistants, enables them to fill all orders at very short notice; a full assortment of plain, galvanized and brass pipe and fittings of all descriptions and other plumbers' supplies is carried, together with a fine lot of goods in their line comprising the latest fashionable novelties, as well as plain styles for business use. Prices are moderate, and the firm give their personal supervision to all work ordered and all work warranted.

G. S. WATERHOUSE, Dealer in Millinery and Fancy Goods, Ribbons, Laces, Ready Trimmings Hats, a Specialty; 548 Congress Street, Second Door East of Oak, Portland, Me. The advantages offered by Portland as a purchasing centre are many and various,—so many in fact that no verbal description can do them justice, the only way to gain a really adequate conception of them being to personally visit the leading stores in each line of business and note the heavy stocks carried and the low prices quoted. Such a tour of inspection would be sadly incomplete did it not include a visit to the establishment conducted by Mr. G. S. Waterhouse, at No. 548 Congress street, second door east of Oak street, for this is a truly representative store, and always contains a very large and complete assortment of millinery and fancy goods, trimmed and untrimmed hats and bonnets, ribbons, feathers, flowers, laces, etc., the stock of ribbons being especially noteworthy from the fact that it is the largest in the city. It always includes the very latest novelties in patterns and shades, and the prices quoted in this department, and indeed in all departments of the business, are invariably as low as the lowest. It

is scarcely necessary to add that an extensive trade is enjoyed, especially as this enterprise has been carried on more than fifteen years, and hence is very widely as well as favorably known. Employment is given to ten assistants during the busy season.

C. B. DALTON & CO., Dealers in Poultry Supplies; Egg Cases and Fillings a Specialty; No. 122 Green Street, Portland, Me. Among the industries of Portland and Cumberland County, poultry raising may be classed as one of the most important. To such an extent has it increased and such a specialty has it become that firms known as "Poultry Supply Houses" have become numerous. The oldest and perhaps the best known of the dealers in this line of goods is the firm of Messrs. C. B. Dalton & Co. of 122 Green street. They



cater solely to the poultry trade, keeping in stock everything needed for the successful carrying on of the business. Among their specialties may be noted Dirigo egg food, wheat, barley, buckwheat, ground oyster shells, poultry bone, bone meal, beef scraps, egg cases and fillings, incubators, brooders, etc. The sale of



incubators has so rapidly increased of late, that no successful poultryman means to be without them. The cut represents a one hundred egg machine. By this method, no eggs are broken, you have no destroying vermin and no troubling with setting hens. The quarters occupied by the firm are large and well-adapted for the carrying over of their large and growing business. Their goods are shipped west as far as Salt Lake City; north, throughout Canada, and south as far as South Carolina, showing their wholesale department to be no small part of their business.

MORRILL & ROSS, Dealers in Groceries and Provisions; Goods Delivered in Any Part of the City; Telephone, 414; No. 671 Congress Street, (State Street Square), Portland, Me. The house of Morrill & Ross enjoy an enviable reputation in connection with the sale of groceries and provisions, and on visiting the store carried on by these gentlemen at No. 671 Congress street, it soon becomes evident that their reputation is well deserved, for one meets with prompt and courteous attention, and the stock on hand to choose from is certainly large and varied enough to suit the most critical taste. It embraces first-class staple and fancy groceries and provisions of all kinds, and in fact everything which can be enumerated in the line of produce. The goods are all right, the prices are all right and the service is all right, so the natural conclusion is that Messrs. Morrill & Ross must be doing a very large business — a conclusion which we are happy to say is fully warranted by the facts. Messrs. Morrill & Ross began business operations in Portland in 1885, and their trade has been steadily increasing ever since. The premises occupied comprise two floors and a basement each 20 by 60 feet in dimensions, and is well filled with the large and varied stock handled. In summer Messrs. Morrill & Ross have a store on Great Diamond Island. They are both natives of Maine, and are widely known in the mercantile circles of this city. Giving close personal attention to their business, and employing six efficient assistants, it is not to be wondered at that orders by telephone 414 or otherwise delivered, are promptly filled to the entire satisfaction of their customers.

HAMLIN'S I. X. L. LAUNDRY, 401 Congress Street. Fine work a Specialty. Shirts made to order. Repairing neatly done. F. H. Hamlin, Prop. That public laundries have "come to stay" is of course evident to even the least observing person, but those who are not especially interested in the matter have no idea of the rapidity with which the practice of sending family washing to such establishments is spreading—a rapidity so great that it is apparently only a question of a few years when practically every ordinarily well-to-do family will adopt this course. It certainly has much to commend it, and it receives the powerful aid of physicians of all schools, who agree that doing the family washing at home is a fruitful cause of disease, for reasons which should be obvious to every intelligent person. There are public laundries unworthy of patronage, no doubt, but these are marked exceptions, the majority of such establishments being honorably and skilfully managed. Prominent among the latter class should be placed that known as Hamlin's I. X. L. Laundry located at No. 401 Congress street, for the work done here is equal to the best; the finest fabrics are not injured in handling; the service is prompt and reliable and the charges are uniformly moderate. The proprietor is Mr. F. H. Hamlin, a native of Oxford, Me. This gentleman has had an extended practical experience and hence is well qualified to attain thoroughly satisfactory results. Mr. Hamlin has been identified with the laundry business since 1879 and established the first successful laundry in this city, the Hamlin American Laundry located on Temple st., also later the "Eureka Laundry" Temple st., and also the Hamlin Laundry on Center st. The present Laundry is located most centrally at No. 401 Congress st., and has an area of over 1000 sq. feet, and fitted up with the latest improved facilities. Ten competent assistants are employed, and a specialty is made of fine work. Shirts are also made to order, and repairing is neatly done. All work is done by hand and satisfaction is guaranteed in every case. Mr. Hamlin was in the War of the Rebellion and is now a member of the G. A. R.

THE MAINE MUTUAL ACCIDENT Association of Portland, Me. Pres., Augustus F. Moulton; Adjuster, Frank H. Boothby; C. H. Boothby, Secretary and Manager, 98 Exchange Street, Portland, Me. The Maine Mutual Accident Association was organized in April 1884, began business the following October, and was chartered by act of the Legislature in January, 1887. This association was formed for the purpose of furnishing thoroughly dependable accident insurance at the lowest cost consistent with equity, and it is but simple justice to say that it has fully justified the claims of its founders and has proved that their announced determination to "build up an association that shall be an honor to the officers, a credit to the State of Maine, and a certain protection to the insured" was made in good faith and has been and is still being executed with most commendable ability and zeal. All just claims are paid promptly and in full, and the liberality of the policy and excellence of the management are proved by the fact that the association pays more benefits than any other company doing business in the State without increasing the cost; the record showing that since organization the association has annually paid a claim to more than one in six of all insured. The amount paid in case of death ranges from \$5,000 to \$150, according to occupation, and the weekly indemnity varies from \$5.00 to \$25.00, and cannot exceed 52 weeks for one accident. This is the only company in the State that pays for partial disability. These indemnities are offered at remarkably low rates, and the policy of the Association towards members is very liberal, injuries received while engaged in gymnastics or athletic sports for amusement, or in attempting to save human life being covered by the policies issued. In short, the advantages offered are such that no man can afford to remain in ignorance of them and there is certainly no excuse for doing so for application blanks, rates and full information will cheerfully be given on application in person or by letter to Mr. C. H. Boothby, Secretary, No. 98 Exchange st. Remember, the cost of insurance in this association is within the means of all, while the benefits derived in case of death or total or partial disability may make all the difference between comfort and destitution.

KNIGHT BROS., Brass Founders, Ship Plumbers, and Manufacturers of Ship, Yacht and Steamboat Trimmings, Composition Castings, 320 Fore Street, Portland, Me. It is important to have plumbing work of any description skillfully and durably done, but it is especially important that ship plumbing should be first-class in every respect, for repairs are not easily made on the ocean, and the danger to health which is the most serious consequence of defective plumbing is greatly intensified by the conditions prevailing on ship board. Hence careful discrimination should be exercised in the placing of orders for marine plumbing, and we take pleasure in calling attention to the facilities possessed by Messrs. Knight Bros., for they make a leading speciality of such work and have both the disposition and the ability to attain results equal to the best. The firm is constituted of Messrs. Algernon and William H. Knight, both of whom are natives of Falmouth, and are well-known in business circles throughout this section. They occupy three floors and a basement, located at No. 320 Fore Street, and equipped with all necessary facilities for the carrying on of business as brass founders, ship plumbers and manufacturers of ship, yacht and steamboat trimmings, composition castings, etc. The firm deal in sheet copper, copper bolts, copper wire, sheet brass, brass wire, rods and tubing, composition bolts and trimmings, etc.; doing both a wholesale and retail business and filling all orders promptly and at the lowest market rates.

N. E. REDLON, Mason and Builder, Job Work promptly attended to, Office Federal Street, opposite King & Dexter's. If there were a kind of directory kept in every household, of reliable business houses of various kinds, it would unquestionably save at times much trouble and vexation. Accidents, we are told, are bound to occur in the best regulated families, and this being the case, no one knows how soon the service of a plumber, carpenter, upholsterer, mason, or in fact almost any skilled workman may be required. We can at least direct our readers where to find a competent, reliable and experienced mason and builder, for Mr. N. E. Redlon, whose office is located on Federal street, (opposite King & Dexter's) fully answers to the description, and during the twenty-five years that he has been engaged in his present line of business he has proved himself capable of filling the most difficult orders with accuracy and celerity. The Maine General Hospital extension, was built by him in 1890, also the Jose block, corner of Preble and Cumberland streets, and many other buildings, which our limited space will not allow us to mention. Mr. Redlon is a practical mason and builder, giving employment to from 25 to 50 workmen, and is therefore prepared to give all orders prompt and intelligent attention. Job work of all kinds will be done at short notice, and care will be taken to see that the interests of customers are protected, for Mr. Redlon gives close personal attention to the carrying out of orders, and strives to give complete satisfaction in every case. His prices are always moderate and fair and it is not surprising that his business should steadily increase. Mr. Redlon is a native of Buxton, Maine, and is very well known throughout Portland where he has been connected with the city government as Councilman and Alderman, and has been a member of the State Legislature. He is connected with several of Portland's prominent industries being president of the Casco Carbonized and Cement Pipe Co., also president of the Portland Radiator and Heating Co., and a director of the Portland Building and Loan Association.

FARRINGTON & MANN, Manufacturers of House Finish and Moldings of all kinds; Gutters, Door Frames, Brackets, Piazza Posts, Newell Posts and Balusters. Odd Mill Work a Speciality. Kiln Dried Oak, Ash, Cherry and Walnut Lumber kept in Stock. No. 13 Brackett's Mill, Kennebec Street, corner Hanover, Portland, Me. Among Portland establishments devoted to the manufacture of house finish and moldings, that conducted by Messrs. Farrington & Mann deserves especially prominent mention both by reason of the excellence of the work done and the promptness and accuracy with which orders are filled. The business was carried on for some ten years by Mr. Charles Jensen, who was succeeded in 1889 by the present firm, consisting of Messrs. Z. R. Farrington and Albert F. Mann, both of whom are natives of Holden, Maine. The premises made use of are located at No. 13 Brackett's Mill, Kennebec Street, corner of Hanover, and comprise 4 large rooms exclusive of commodious dry rooms. The shop is fitted up with a complete plant of wood-working machinery of the most approved type, adapted to the manufacture of house finish and moldings of all kinds, gutters, door frames, brackets, piazza posts, Newell posts, and balusters. A leading speciality is made of odd mill work, such orders being promptly and accurately filled at reasonable rates. A good assortment of kiln-dried oak, ash, cherry, and walnut lumber is kept in stock, and any or all of these commodities will be furnished at regular market rates. Employment is given to about 12 assistants, and both members of the firm give personal attention to the filling of orders.

ESTABLISHED 1842.

CHARLES S. CHASE,**Rockland Lime, Newark and Portland Cement,****Ca'cined and Land Plaster, Plastering Hair and Coloring for Mortar.**

No. 5 COMMERCIAL WHARF.

HASKELL & JONES, Tailors and Men's Furnishers. Lancaster Building, 470 Congress Street, Portland, Maine. The ideal merchant tailoring establishment is one where uniformly first-class work is turned out, where orders are filled promptly and delivered at the time promised, where choice may be had from a full assortment of seasonable fabrics, and where the prices are moderate under all circumstances. Ideals



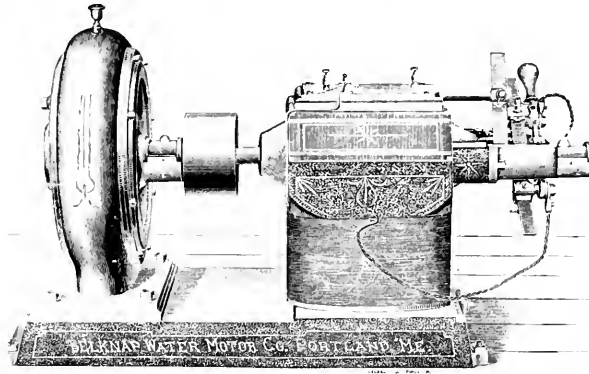
FRANK B. CLARK, Fine Stationery, Jewelry, and novelties. 515 Congress Street, Portland, Me. The establishment located at No. 515 Congress Street, Portland, occupies a position among the representative houses in this vicinity. This is one of the most complete and attractive establishments of the kind in Portland, and carries a reliable stock of goods, embracing a fine variety of jewelry, stationery and novelties, among which may be found hundreds of things, which our limited space will not admit of mention. The store occupied is 60x18 feet in dimensions, and is divided into several departments for the different lines of goods. Mr. Frank B. Clark, the proprietor, is a native of Portland, and began business here in 1878, and has conducted it from the start in a highly satisfactory manner, both to himself and his patrons. A large circulating library is also carried on here, where all the latest as well as standard works of the best authors may be found. Employment is given to five competent assistants, thus all patrons are assured prompt and courteous treatment.

BOSTON BARGAIN STORE, Wholesale and Retail Crockery, Glass, Tinware, Fancy Goods and Toys. 433 Congress Street, Portland, Me. The "Boston Bargain Store" has long been a prime favorite with the purchasing public, and its popularity is so thoroughly well deserved that we take pleasure in making favorable mention of this excellently managed enterprise. The business was originally founded by Mr. John Davis, who was succeeded by Mr. T. C. Newell in 1888, and passed under the control of Mr. W. E. Whipple, the present proprietor, in 1889. The store occupied is located at No. 433 Congress Street, comprising one floor and basement each 20x30 feet in dimensions, they being conveniently fitted up and contain as carefully chosen a stock as can be found in this city, for Mr. Whipple is an experienced and discriminating buyer, and is very successful in selecting just such articles as his customers require. The assortment is so varied and so abundant that detailed mention of it is impossible in these columns, but some idea of its character and completeness may be gained from the fact that it comprises crockery, glass, tinware, fancy goods, toys, etc. The latest novelties are well represented, and the prices are in every instance in strict accordance with the lowest market rates. An extensive wholesale and retail business is done, requiring the services of six well informed and thoroughly experienced assistants. Callers are assured immediate and courteous attention at all times, goods being invariably warranted to prove just as represented.

are not to be met with in this imperfect world but they may be very closely approximated, and a case in point is that of the tailoring establishment of Messrs. Haskell & Jones, for this is one of the best-managed and most efficient houses of the kind in all New England and has long held the leading position so far as Maine is concerned. The firm occupy very spacious and well-equipped premises at No. 470 Congress street, Lancaster Building, and carry a heavy stock of imported and domestic fabrics for gentlemen's wear including the very latest fashionable novelties. They also manufacture large quantities of clothing for the wholesale trade, which finds a ready market in Maine, Vermont and New Hampshire. The retail department of this house has the patronage of the best trade in Portland and surrounding towns. Manufacturing all their own clothing enables them to place before their customers goods of guaranteed value, correct style, and superior fit, closely resembling custom made clothing. They also carry a complete assortment of men's furnishing goods. The firm quote moderate prices, and by employing a large force of skilled assistants are enabled to fill orders at very short notice.

BELKNAP MOTOR COMPANY, Capital, \$50,000.00, Manufacturers of Little Giant Water Motor, Improved, Combined Motor and Mill "Cyclone," Com-

truth; it has been shown repeatedly in practice under all conditions and can be proved to the satisfaction of any unprejudiced person. The Little Giant is made of the



very best materials: the wheels being made of brass securely riveted together, the water chute of composition metal, the shaft of steel, and the other parts of cast iron; no tin whatever being used. There are but two bearings and these are babitted and run with the least possible friction. The motors are made in various sizes, and the following table shows their capacities, cost, etc. Table showing approximate horse power, speed per minute, size of pulley, and price list of the little giant water motors, (Improved), under 10, 60 and 100 pounds pressure to a square inch at motor when running.

No.	40 Lbs. H.P. Speed, 11.25 Speed, Pulley.	60 Lbs. H.P. Speed, 11.25 Speed, Pulley.	100 Lbs. H.P. Speed, 11.25 Speed, Pulley.	Size.	Price.
4	1 2400	1 5 2000	3 6000	1 in.	\$25.00
7	8 13500	1 2940	2 3400	2 1/2 in.	45.00
9	1 1010	1 1560	3 2000	3 in.	60.00
12	2 800	3 1200	6 2000	6 in.	100.00
16	3 600	5 900	10 1500	8 in.	125.00
20	4 450	7 720	12 1200	10 in.	175.00
24	5 400	8 600	15 1000	12 in.	200.00

The Little Giant Improved Motors are now in use in all parts of the country, and the company have received hundreds of highly favorable testimonials of which the following is a fair sample:

Office, Lord Bros. Mfg Co., TILTON, N. H.
Belknap Water Motor Co., 22 Exchange St., Portland.

We herewith hand you check to balance our account which please acknowledge and oblige. It is now ten days since we started the Little Giant Motor and we must say it is doing much more and much better work than we expected it to do. We are running our whole shop this morning nicely, and people here are much surprised; call it one of the seven wonders of the world.

Very truly,

THE LORD BROS. MFG. CO.

The above No. 16 Little Giant put in for the Lord Bros. takes the place of a 10-horse power engine and saves them great expense.

As the manufacturers know from experience that these machines need only be introduced in a locality to create a permanent demand for them there, they offer very favorable terms to buyers, not only quoting low prices, but selling on installments if desired. The "Cyclone" coffee mill is another of the company's productions, and it is not only as handsome and durable a coffee mill as is made but with the Little Giant Motor snugly stowed away out of sight in its base it will do a wonderful amount of work so smoothly and easily as to make it a pleasure to watch it, and do it cheaply too, for at ten cents per one thousand gallons of water it will grind five tons of coffee in a year at a cost of \$3.50. The "Cyclone" is a great advertising novelty and will draw enough extra trade in a year to pay for itself. Read what one concern thinks of it; many other equally favorable reports have been received:

PORTLAND, ME., Feb. 5, 1890.

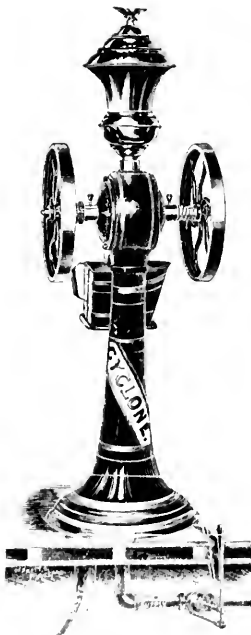
GEO. W. BROWN, Gen'l Man. Belknap Water Motor Co.

This is to certify that we are using one of your Cyclone Coffee Mills, have had it in use about one month. It is a handsome machine, does very nice work and is giving entire satisfaction. We have been using a steam engine. The motor is a great improvement.

W. L. WILSON & CO.

The company also manufacture a combined motor and

Combined Motor and Dynamo, and Electric Motors and Dynamos, George W. Brown, President and General Manager; Seth L. Larrabee, Clerk; Charles R. Dyer, Treasurer. Office, 22 Exchange Street, Portland, Maine, U. S. A., Telephone 801-A, Manufactory Pearl Street. The Belknap Motor Company was incorporated in 1890 for the purpose of continuing the business previously carried on by the Belknap Water Motor Company, organized in 1888. The company manufacture the Little Giant Water Motor, which has been so greatly improved as to now be as superior to the original "Little Giant" as that was to all motors that preceded it in the market. It is a marvel of strength, simplicity, durability, cheapness and power, it being built on the principle of the turbine, and comparing favorably as regards



power with the old style over shot and under shot plan motors of three times its size. This is the absolute

dynamo for electric lighting that has proved a great success; and they manufacture electric motors and electric dynamos that do excellent work, but lack of space forbids our making further mention of them, and we must refer those desiring information to the general office of the company, No. 22 Exchange street, Portland, Maine. An illustrated circular will be sent on application and special information to meet individual cases, and conditions of water pressure, distance from street main, etc., will cheerfully and promptly be given on receipt of the necessary data, on which to base calculations.

C. A. S. HOLLAND, Commission Merchant, Flour, Grain and Mill Feed, Telephone 813-B, No. 9 Exchange Street, Portland, Maine. It is an axiom of commerce that in order to sell cheap you must buy cheap and in order to buy cheap you must place your orders with houses whose facilities are equal to the best. Like all axioms, the truth of this proposition is self-evident, but nevertheless it is frequently disregarded and those who do so, invariably wonder why success does not attend their efforts. It is not a difficult matter to ascertain what houses in a given city are prepared to offer a thoroughly satisfactory service, and but little inquiry would be necessary in order to learn the fact that Mr. C. A. S. Holland, who is a commission merchant in flour, grain and mill feed, is prepared to furnish anything in his line at the lowest market rates and to fill the very heaviest orders at remarkably short notice. Mr. Holland is a native of this city and has a large circle of friends here. He has carried on his present enterprise since 1889, but had a long and varied experience previous to that date in the flour and feed business and is thoroughly familiar with it in every detail. His office is at No. 9 Exchange street, is connected by telephone (813-B) and orders sent in that way or by mail are assured as prompt and careful attention as if given in person.

A. R. ALEXANDER, Dealer in Stoves, Ranges, Hot-Air Furnaces and Kitchen Furnishing Goods, Agent for the Adams and West Lake Oil Stoves, No. 22 Monument Square, Portland, Me. If fuel cost nothing, and if time were of no value, it might be worth while to use an old and defective stove, range or furnace, but as things are it is simply foolishly extravagant to do so. Yet many persons think they are practicing economy by using some old rattletrap of a stove, or some range or furnace made after the style of a dozen or more years ago, not appreciating the fact that the modern stove will soon pay for itself by the fuel it saves, to say nothing of the loss of time avoided by its use, for it requires but little attention, and is not only more efficient but more safe than the stoves of days gone by. Nor is the first cost of a modern stove or furnace very great, that is if it be bought of the right parties, and in this connection we may well call attention to the establishment carried on by Mr. A. R. Alexander, at No. 22 Monument square, for here are the headquarters for stoves, ranges, hot-air furnaces, etc., and customers can choose from the leading styles and be sure of getting their orders filled at bottom rates. This business was at one time conducted by Messrs. Nutter Brothers & Co., they being succeeded by Mr. W. D. Ames and he by the present proprietor, (who is a native of Harpswell, Maine,) in 1884. Mr. Alexander utilizes premises comprising four floors and a basement and measuring 22x70 feet, and carries a very heavy stock, including a full assortment of kitchen furnishing goods, and a complete line of the famous Adams & Westlake, wire gauze, non-explosive oil-stoves, for which goods he is agent. Employment is given to from five to seven assistants, and every order, large or small, is assured prompt and careful attention, stoves and furnaces being set up ready for use, and guaranteed to do all that was claimed for them if used in accordance with directions given.

R. L. HARDING, Wholesale Oyster House, No. 403 Congress Street, Portland, Me. The establishment now conducted by Mr. R. L. Harding was founded in 1866 by Messrs. Timmons & Hayes, who were succeeded by the present proprietor in 1890. Mr. R. L. Harding was born in Massachusetts, and for a series of years was engaged as pilot with the Maine Steamship Company and Boston Steam Packet Company. He is thoroughly familiar with his present line of business and gives his whole personal attention to the many details connected with it. The premises utilized are located at No. 403 Congress street, and are of the dimensions of 60 x 20 feet, where a very extensive trade is carried on in oysters and clams, which are offered at both wholesale and retail. A finely equipped lunch room is also carried on—and meals can be served at all hours of the day and night, and patrons are not only assured the best of food and excellent cooking,—but also what is still harder to find—prompt and polite service. Low prices and first-class service make a strong combination, and the popularity which this establishment has gained since it has been under the control of its present proprietor is certainly well deserved.

UNION PACIFIC TEA COMPANY, Tea Importers and Coffee Roasters; Headquarters, No. 79 Water street, and No. 80 Front street, New York; No. 551 Congress street, Portland, Me. Prominent among the business houses of Portland is that of the Union Pacific Tea Co. This establishment was opened here in 1881; it is a branch (of which there are 150 others in the principal cities of the United States) of the company's house in New York. The premises utilized in Portland are of the dimensions of 28 x 50 feet, and are located at No. 551 Congress street, where is handled one of the most complete stocks of teas and coffees to be found in this city. Three competent assistants are employed, and prompt attention is given to all orders, which are accurately filled and delivered to all parts of the city. The manager here—Mr. John M. Kennedy—is an active business man who gives close personal attention to all details of the business. The Union Pacific Tea Company do all their own importing, and can and do guarantee all goods offered for sale at their stores to be strictly reliable and their success is well merited.

LITTLEFIELD & CO., Wholesale and Retail Dealers in Groceries and Provisions, Ship Stores, etc.; Branch, No. 29 Portland Pier; Branch at Peak's Island; No. 7 Custom House Wharf, Portland, Me. The business carried on by Messrs. Littlefield & Co. was founded by Messrs. Brackett & Co. ten years ago, and since coming under the control of the present firm, in 1883, has increased with remarkable rapidity, the concern now maintaining three establishments, the headquarters being at No. 7 Custom House Wharf and there being a large branch store at No. 29 Portland Pier and a smaller one at Peak's Island, the latter being open in summer only. The firm are wholesale and retail dealers in groceries, provisions, ship stores, etc., and considering the rapid development of the business, it seems almost superfluous to say that they quote positively bottom prices on goods of standard merit. A very heavy and complete stock is constantly on hand, it including not only a full line of staple groceries, but an exceptionally complete and carefully chosen assortment of relishes, preserves, condiments, choice teas and coffees, absolutely pure spices, and fancy groceries in general. An adequate force of experienced assistants is employed and equal attention is given to wholesale and retail buyers, prompt and courteous service being assured to all. Mr. F. L. Littlefield is a native of Portland, and Mr. M. L. Littlefield of Chebeague Island, Maine, both being very generally and favorably known throughout this section of the state.

WALTER I. DREW, Pharmacist, cor. Brackett and Pine Streets, Portland, Maine. The older residents of Portland will need no further assurance of the competence and reliability of Mr. Walter I. Drew than that afforded by the fact that he is a worthy successor to Mr. A. S. Hinds, for the latter gentleman was for years one of the leading pharmacists of the city and now that he devotes himself entirely to manufacturing and wholesaling it must be gratifying to him to know that the high reputation of his former establishment is fully maintained under its present management. Mr. Drew is a native of Lawrence, Mass., and succeeded Mr. Hinds in 1889. His store at the corner of Brackett and Pine Sts., is very completely fitted up and contains as carefully chosen and as desirable an assortment of Drugs, Medicines and Chemicals as can be found in this city. Employment is given to 3 efficient assistants, and we need hardly say that callers are assured prompt and polite attention, and that physicians' prescriptions are compounded in the most careful and skillful manner at short notice and at moderate rates. A fine stock of Proprietary Medicines, Toilet Articles, Fancy Goods, etc., is always on hand to choose from, and a comprehensive assortment of the more popular brands of cigars, cigarettes, etc., is also carried, all these goods being offered at prices in strict accordance with the lowest market rates.

J. M. PECK, Photographer, 12 Monument Sq., Portland, Me. Copying a specialty. Even the most economically disposed are not at all apt to begrudge the money expended for really satisfactory photographs, but inferior work of this kind is so absolutely worthless that no matter whether one has money to spare or not he cannot afford to place photographic orders without taking some pains to see that they are entrusted to competent hands. In photography as in about everything else "experience is the best teacher" and the fact that Mr. J. M. Peck has carried on the business ever since 1867 goes far to explain the uniform excellence of his work. He is a native of Ellsworth, Maine, served in the Army during the Rebellion, and was at one time connected with the Portland City Council, he being very generally known throughout this section in social as well as in business circles. His studio is located at No. 12 Monument Square and is fitted up with improved facilities for the carrying on of photography in all its branches. Mr. Peck makes a specialty of copying, and mail orders are assured as prompt and careful attention as those given in person; old pictures being very carefully handled and returned unharmed in the least to their owners. Moderate prices are quoted in every branch of photographic work and satisfaction can safely be guaranteed to every customer.

E. S. PENDENTER, Watchmaker, Jeweler and Optician, 561 Congress Street, Portland, Me. Mr. E. S. Pendenter is a jeweler and optician, and began business in his present quarters in 1887. He is a native of Worcester, Mass. It is very unfortunate that with the great increase in the number of fine watches in general use of late years, there has not been a corresponding increase in the number of those capable of repairing the same, for, as matters now are, the better the watch is the more liable its owner is to experience difficulty in having it repaired properly. That this is a correct statement of the case, no one acquainted with the facts will dispute, and therefore we feel that in directing our readers to an establishment where a specialty is made of repairing fine watches, we are giving them information which may save them time, money and trouble. Mr. Pendenter gives personal attention to repairing watches, French clocks and jewelry, and also gives particular attention to the adjusting of eye-glasses

and spectacles, and his charges in both branches of his business are very moderate. The premises occupied by him are located at No. 561 Congress street, and are of the dimensions of 50x20 feet. Two assistants are employed, and all customers are assured polite and prompt attention. An important branch of Mr. Pendenter's business, especially in the summer season, is the bicycle trade, in which he does quite an extensive business, being agent for the Victor Safety, and is prepared to furnish this most desirable machine upon the most favorable terms. He is also agent for the American Cash Register.

JOHN W. MUNGER, Insurance Agent, Fire, Marine, Life and Accident Insurance, Office, No. 50 Exchange Street, Portland, Me. The practice of insuring one's life and property has become so universal that men who do not insure in one form or another are becoming scarce, and it would be well for the community were they even scarcer, for to speak plainly, a man who can be insured but won't, is not apt to be very appreciative of his obligations to others. There are exceptions of course, but it is very difficult to see how one who has any regard for others can reconcile that regard with the selfish policy of letting them "take their chance" in case of his death. But we have neither the ability nor the space to adequately present the duty of Life Insurance, so we will content ourselves with giving our readers some information in regard to the Fire, Marine and Accident Insurance, as well, which is conducted through the agency of Mr. John W. Munger, who gives all business entrusted to him immediate and painstaking attention. Those wishing information regarding insurance will find him well posted and willing to lend any aid in his power to give. He is agent for the British-American of Toronto, New England Mutual Life of Boston, correspondent for the Atlantic Mutual Insurance Co of New York, the largest Marine office of the world. Mr. Munger will be happy to give full and explicit information on application in person or by mail, regarding any of the above companies. He has been engaged in this business for the past forty-two years, and in law business since 1838. He is a native of Thompson, Connecticut, and has a large circle of business friends in this vicinity.

J. L. WATSON, Dealer in Coal and Wood, 1 Forest Avenue, Foot of Green Street, Portland, Me. Telephone 510. "All is not gold that glitters," and all is not coal that is sold as such by some dealers, and as only a comparatively small proportion of non-combustible material per ton will more than offset any apparent cheapness in fuel, it is well to satisfy one's self as to the responsibility of any house offering "great inducements" before ordering in any quantity. An establishment which, since its inception in 1882, has built up a large and steadily increasing trade by reason of its liberal and far-sighted management and entire reliability, is that of J. L. Watson, located at No. 1 Forest Avenue, foot of Green Street. Mr. Watson, who is a native of New Hampshire, is well-known throughout Portland. He began business operations in this city as above stated in 1882, and was located about seven years on Lincoln Street, removing to his present place of business in 1889. The premises now occupied comprise a wharf and storage shed, these being spacious and well equipped, and an extensive retail business is done. All orders by telephone, No. 510, or otherwise delivered, will be filled at the shortest notice and delivered promptly to any part of the city. Employment is given to five competent assistants, and Mr. Watson is in a position to give his customers as good service and as favorable rates as any coal dealer in Portland, and our readers will find it to their advantage to give the grades supplied by Mr. Watson a trial.

CHARLES DAY, Wholesale and Retail Dealer in Fancy Goods, Toys, Baby Carriages, Base Ball Goods, Baskets, Bird Cages, etc., No. 541 Congress Street, Portland, Me. The enterprise conducted by Mr. Charles Day may be said to have been inaugurated in 1858 for it was then that operations were begun, although the business has since been radically changed in character for it now comprises the handling of fancy goods, toys, etc., but when first started it was confined to the handling of jewelry. The founder was Mr. Charles Day, Jr., the firm being changed in 1859 to Messrs. Charles Day, Jr., & Co., and, in 1878, Mr. Chas. Day, Jr., assumed sole control. He is a native of this city, and is so widely known in business and social circles as to render detailed personal mention unnecessary. Mr. Day sold out his jewelry business some ten years ago, and now gives exclusive attention to the wholesaling and retailing of fancy goods, toys, children's carriages, base ball goods, baskets, bird cages, and kindred articles, utilizing four floors and a basement, each measuring 35 x 90 feet, and carrying a very heavy and exceptionally complete stock. Employment is given to four assistants throughout the year, and in the holiday season it is necessary to secure from thirty to forty extra employees in order to promptly serve the public, for this store is widely known as one of the great headquarters for holiday supplies. The assortment of fancy goods, etc., always includes the very latest fashionable novelties, and the prices quoted on these and all the articles dealt in will bear the severest comparison with those named elsewhere.

ARTHUR W. BEALE & CO., Clothing and Furnishings, Two Doors Above Post Office, No. 177 Middle Street, Portland, Me. No observant foreigner can visit the United States without being impressed with the generally "well-dressed" condition of the people, and such visitors have often remarked that it was next to impossible to judge an American's station in life by his appearance, for rich and poor dress alike. Well, this is as it should be, for we don't attach any importance to "stations in life" in this country, and there is certainly no reason why the well-to-do should monopolize all the "good clothes." Fortunately, a man need not be a millionaire in order to dress fashionably, and indeed it is really surprising to see how far a dollar will go nowadays in buying clothing. Call at the store conducted by Arthur W. Beale & Co., at 177 Middle street, and you will realize the fact if you never did before. This firm carry a heavy stock of clothing and gent's furnishings, and quote prices that are certainly hard to match elsewhere, for they are way down to the lowest notch in every instance. The firm is composed of Mr. A. W. Beale of Portland and Geo. W. Beale, a native of Monmouth, Me. Both gentlemen are well known and highly respected in this community. Mr. G. W. Beale was for twenty years superintendent in the Portland Locomotive Works and has been Alderman and Councilman. The premises occupied are 60 x 20 feet in dimensions, and sufficient assistance is at hand to assure all callers prompt and polite attention, while every article dealt in is sold strictly on its merits.

MRS. PALMER'S Employment Office, 169½ Federal Street, Corner Market, Portland, Me. There are quite a number of employment offices in this city, and generally speaking, they are liberally patronized, but it seems to be an invariable rule that some of them should be more popular than others. Many of our readers certainly do not need to be informed what is the leading agency of the vicinity in which it is located, for that conducted by Mrs. Palmer has enjoyed that distinction for a long time. The proprietress is a native of Livermore Falls, Me., and began operations in her present enterprise in 1885, since which date she has satisfactorily shown all

with whom she has had business relations, that her methods are honorable and reliable in every particular. The premises utilized by this lady are located at No. 169½ Federal street, and are conveniently fitted up for the comfort of patrons. Desirable male and female help for hotel and private service can be furnished to those requiring such, and the terms to be made here are very reasonable in every way.

ALVIN A. LANE, Dealer in Boots, Shoes and Rubbers, No. 381 Congress Street, Portland, Maine. This a well appointed store, and all customers are treated in a courteous and intelligent manner. Mr. Lane is enabled to anticipate and fully meet the wants of the public, in the various styles of goods in which he deals, consisting of fine Boots, Shoes and Rubbers, for Ladies and Gentlemen. A fine assortment is shown, comprising goods especially adapted to street and party wear, and the latest novelties in this department are early at hand. Mr. Alvin A. Lane, succeeded Mr. F. W. Dearborn in the business in 1888, and is building up a large and thriving retail trade by reason of the able and honorable manner in which he has served his customers. His store is 25 by 75 feet in dimensions, and is located at No. 381 Congress street, where a fine line of Boots and Shoes is carried and particular attention is given to repairing the same in a neat and durable manner. Mr. Lane is a native of Gray, Me., he served in the Army during our late Civil War, and is highly esteemed among the business men as well as in the social circles of this vicinity. He fully deserves the extensive patronage he receives, and all goods are warranted, and the prices are moderate and just.

RALPH H. EATON, 507½ Congress Street, Portland, Maine, Gold Gilder and Manuf. Picture Frames. Old frames repaired and regilded. Oil paintings restored. Mats of every description made to order. The business conducted by Mr. Ralph H. Eaton, at No. 507½ Congress St., although only started in present location in 1889 he has been in the business over 8 years and his business has already become quite extensive, which is quite natural, as the proprietor is thoroughly familiar with the practical details of his business. This gentleman is a native of Portland and is very well known to the trade. The premises occupied by him are 40x30 feet in dimensions—and are well fitted up with all necessary facilities for the manufacture of picture frames of all kinds, of which a specialty is made. Mr. Eaton also does Gilding and Repairing of picture frames—Restores Oil Painting—and makes Picture Mats of every description to order. All work is guaranteed, and is executed at short notice and at the most reasonable prices. An experienced assistant is employed and immediate and careful attention is given to every order.

A. W. CHILD, Harness Manufacturer, No. 194 Federal Street, Portland, Me. Mr. A. W. Child is a native of Portland and began operations in his present business in 1874. He gives close personal attention to all details of his business and spares no pains to maintain the reputation he has gained. He is a manufacturer of harnesses of all kinds, and he quotes the lowest market rates and guarantees every harness that he turns out, to prove exactly as represented. His shop is located at No. 194 Federal Street, and is of the dimensions of 40x22 feet, and every necessary facility is at hand to successfully carry on the business. A thoroughly competent assistant is employed. All orders will receive prompt attention, and repairing and job work is made a specialty of, and our advice to those who desire anything in Mr. Child's line is to give him as early a call as possible.

M. T. MULHALL

Sign Painter

LETTERING OF ANY DESCRIPTION IN ARTISTIC DESIGNS

29-31 Temple St

PORTLAND, ME.



480 CONGRESS ST.
PORTLAND, ME.

As handsome, well-stocked and well-managed a boot and shoe store as can be found in this State is that conducted by Mr. F. C. White at No. 480 Congress street, opposite the Preble House, and as the prices quoted are as attractive as are the goods offered, it is not at all surprising that the business should be so large as to necessitate the employment of from three to six assistants. This establishment is sometimes referred to as "White's Bargain Shoe Store," and the name is thoroughly well-deserved for many genuine bargains are always to be found here, but yet the title is apt to give a wrong idea of the establishment for the public have come to think of a "bargain store" as a place where goods of an inferior quality only are offered, whereas this store is conducted on a radically different principle, the most critical trade being catered to as is indicated by the fact that a full line of Burt's New York Shoes is constantly on hand. A very complete stock of boots, shoes and rubbers is always to be found here, and as this is a genuine "family" shoe store the assortment comprises goods suited for all ages and includes an especially large variety of articles particularly adapted to school wear. The very latest novelties are also well-represented in the stock and the assortment of sizes and widths is so complete that the most difficult feet can be satisfactorily fitted.

SKILLIN & FARRINGTON, Dealers in Groceries, Provisions, and Country Produce, 994 Congress Street, Opposite Union Station, Portland, Me. The establishment carried on by Messrs. Skillin & Farrington is one of those stores which make no great pretensions, and yet could be much less easily spared than many a more imposing and more extensive place of business. Messrs. Skillin & Farrington occupy a store 30x50 feet in dimensions, and carry a clean and desirable stock of staple and fancy groceries, provisions, country produce, and many other articles in active and constant demand. The individual members of this firm are Mr. S. M. Skillin a native of Cape Elizabeth, Me., and Mr. S. Farrington of Fryeburg, Me., and have become widely and favorably known in Portland since founding their present business in 1890. Their store is conveniently located at No. 994 Congress street, and is supplied with all necessary facilities to enable orders to be promptly and accurately filled. Employment is given to two experienced and competent assistants. The popularity of this establishment is due to many causes, but to none more than the uniform reliability of the goods furnished. Messrs. Skillin & Farrington make it a point to obtain their supplies from entirely reputable manufacturers and jobbers, and hence are in a position to guarantee that their goods will prove just as represented.

E. M. OWEN & CO., Dealers in Dry and Fancy Goods, No. 538 Congress Street, opposite Palmer's Shoe Store, Portland, Maine. Miss E. M. Owen established the business here in Portland in 1888, and to say that her store has become popular and largely patronized is merely to assert what every resident of this vicinity knows to be a fact. She has so accurate an idea of what the public want, and has shown such enterprise in catering to all classes of patrons, that her store has become a favorite resort for those seeking the latest novelties in dry and fancy goods. The stock constantly carried comprising full lines of staple and fancy goods and small wares in general. These goods are offered at the lowest prices as Miss Owen is a careful buyer and gives every possible advantage to her customers. The premises occupied are located at 538 Congress street, and are 20x100 feet in dimensions. Five competent assistants are employed, thus assuring polite attention to all. Miss Owen is a native of Brunswick, Me., and is very well known and highly respected throughout Portland as an educated and energetic woman, who is familiar with every detail of her business, and keeps her stock fully "up to the times" in every respect.

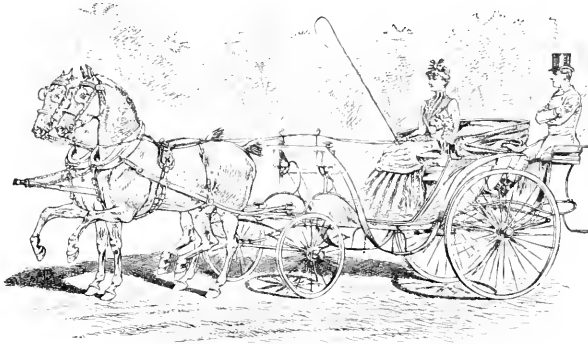
F. O. BAILEY & CO.,

PORTLAND, MAINE.

Designers and Builders of

CARRIAGES & SLEIGHS

OF THE FINEST GRADE.



Proprietors of the Celebrated BAILEY TROTTING SLEIGHS, Patented.

Dealers in all Grades of CARRIAGES and SLEIGHS TRACK SULKIES. Etc.

State Agents for the Cortland Wagon Co., Collins Manufacturing Co., Parry Manufacturing Co., and McMurray & Fisher Sulky Co.

FINE HARNESSSES FOR ALL PURPOSES,

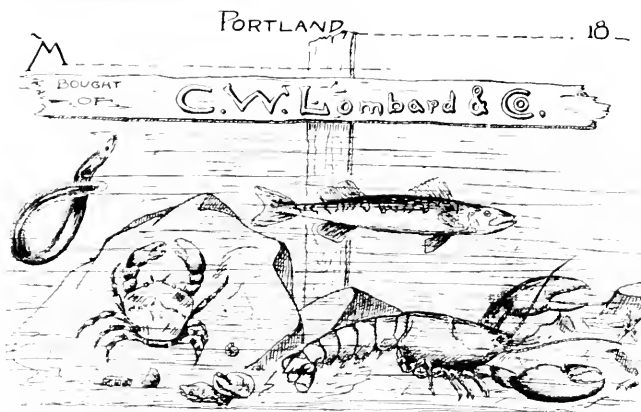
Special Designs for Special Jobs. Best Harness in the World for the Money.

Horse Clothing of All Grades,

Blankets, Hoods and Suits Made to Order.

SPECIAL TRIMMING AND LETTERING.

Robes, Fine Lap Robe and Dusters, Special Designs, Ornamenting and Monograms to Leather, Cloth or Silk. Outfits of all kinds, everything needed for horse, Carriage or Stable.



Telephone 490 590 Congress Street.

C. W. LOMBARD & CO., Dealers in All Kinds of Fresh Fish, Oysters, Lobsters, Clams, etc., No. 590 Congress Street, No. 147 Free Street. Those who have done business with the firm of C. W. Lombard & Co. long enough to have become familiar with their methods and the excellence of their service, need not be advised to patronize their establishment in the future, but as there are doubtless many among our readers who have not had this experience, we think it will be both pleasant and well-advised for us to call attention to some of the many advantages they have to offer. To begin with, the business was originally established by Mr. J. S. Lombard, the firm of J. S. Lombard & Son being formed in 1865, which was continued until 1878, when the present style of C. W. Lombard & Co. was adopted. The premises occupied are located at 590 Congress street and 147 Free street, which are very completely fitted up for the carrying on of the business in the best possible manner. Dealing as they do in such perishable commodities as fish, oysters, etc., Messrs. Lombard & Co. have spared no expense to provide the most approved means for the preservation of the same, when the weather is warm or otherwise unfavorable, and they have found their reward in the character of their patronage, for no one likes to purchase articles of food which have been improperly cared for. C. W. Lombard & Co. are widely known in Portland as dealers in fresh fish of all kinds, also oysters, lobsters, clams, etc. Six well-informed assistants are employed, and all orders received are promptly attended to and delivered to any part of the city.

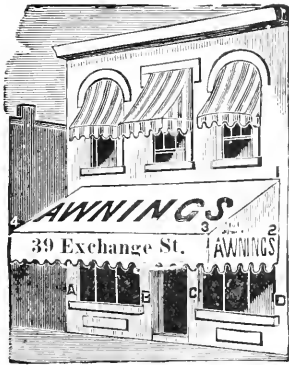
A. H. BROWN, Painting, Paper Hanging, No. 46 Cross Street, Portland, Me. In the olden times all decorative and beautiful artistic work was confined to the religious and public buildings and the palaces of the favored rich. Now through the advancing influences of civilization, the achievements and effects of artistic coloring are brought within the reach of almost every one who can appreciate their value, and the higher tone and happiness which have been brought into our life is of the greatest influence and value. The refined taste exhibited everywhere in this branch of business causes one to stop and wonder if this industry has not reached the height of perfection. Among the well-known business

men of Portland is the familiar name of A. H. Brown. As a painter he has no superior in this town, and as the business was established some seven years ago by Mr. Brown, it is recognized as one of the leading ones in this town. Mr. Brown being favored by the finest class of custom in the town, as he does very fine work in house painting, paper hanging and kalsomining; experienced hands are employed. This enterprising gentleman is ready at short notice to execute any order which may be entrusted to him, and guarantees perfect satisfaction in every respect. Mr. Brown occupies a store at No. 46 Cross street, where all orders may be left for any of the above named lines of work, which will be given immediate attention.

C. W. YORK, Dealer in Coal and Wood; Wood Sawed and Split by Steam Power; Telephone, 687 B; No. 60 Commercial Street, Portland, Me. Mr. C. W. York deals extensively in coal and wood, and is prepared to furnish either of these commodities in quantities to suit at bottom prices, but we wish to call special attention to his facilities for furnishing wood sawed to any dimensions desired at short notice, for, as all experienced buyers know, it is more difficult to obtain a satisfactory quality of wood than a corresponding quality of coal, and that furnished by Mr. York is thoroughly seasoned and is entirely satisfactory in every respect. His premises at No. 60 Commercial street are fitted up with improved machinery for the sawing and splitting of wood by steam-power, and as employment is given to from fourteen to twenty assistants, it is not surprising that even the most extensive orders should be filled without delay. Mr. York began operations in 1878, and the fact that he now sells about 3,000 cords of wood per year, besides many tons of coal, shows that the advantages he offers are appreciated. Orders may be sent by mail or by Telephone No. 687 B, and in either case are assured immediate attention and will be filled at positively the lowest market rates.

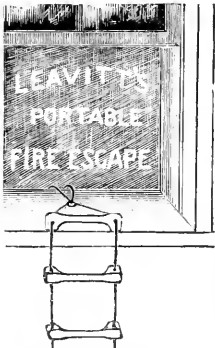
C. J. PENNELL, Dealer in Provisions, Game and Country Produce, No. 586 Congress street and No. 143 Free Street, Portland, Me. The number of concerns in this country, engaged in the handling what are known as "staple" commodities, is, of course, something enormous, for where there is a population of over 60,000,000 souls to be fed, clothed and otherwise provided for, it is evident that there must be many hands to do the work. As a general rule, the merchants of the United States are enterprising, sagacious and perfectly reliable, so that it requires a special degree of excellence to attain distinction when the average is so high, and, therefore, those who have gained prominence are all the more worthy of mention. One of the foremost in Portland is Mr. C. J. Pennell, retail dealer in provisions, game and country produce, located at 586 Congress street and 143 Free street, for the articles handled by him are "staple" in the full sense of the term, being uniformly excellent in quality, and such as are indispensable in every family. The enterprise carried on by Mr. C. J. Pennell was founded in 1862 by E. G. Pennell & Co., and has been under the able management of its present proprietor for

about twenty years, and now holds a prominent place among other establishments of the kind in this vicinity. The premises are 20 by 50 feet in dimensions and fully stocked with complete lines of the goods handled. Employment is given to five assistants, and the public are assured prompt and courteous service. Mr. Pennell is a native of Portland, and served in the army during our late war. This gentleman is so well-known in this community as to hardly need personal mention at our hands, being a thoroughly reliable and well-known citizen and business man of Portland.



F. A. LEAVITT, Manufacturer of House, Store and Lawn Awnings, Tents, National Flags, Weather Signals, Yacht Sails, Hammocks, Canvas Covers, Fire Escapes, etc.; Tents to Let; No. 39 Exchange Street, Portland, Me.

Leavitt's portable fire escape; safe, simple, cheap, portable, always ready. Not exposed to the weather,



nor confined to any particular window, but ready for use at any time. If dropped from the upper window in any building, parties occupying the rooms below have free use of it. A fireman or any other person can ascend from the ground and render assistance on any floor that the escape passes. A person knowing it is in the room does not go crazy when he finds the usual way of getting out is cut off by fire and smoke. If it cannot be used from your room on account of the flames and smoke coming out of the window below, you have it to take to another. You do not have to wait for any

one to work it, but it is in your own control to put it just where it is required. The ordinary escapes are confined to the building and exposed to the winter weather, and a fire is just as liable to prevent its use as it is to prevent your going down the regular way. Just the escape for a person to own occupying rooms high up. Factories should have them on every floor. Agents wanted. Price, 20 feet, \$2. Eight cents extra for every additional foot, including bag to keep it in.

L. of C.

EDWARD S. WHITEHALL, News Stand, Fruit and Confectionery, No. 193 Congress Street, Portland, Me. This business was established many years since by Mr. W. H. Ross, who was succeeded by Mr. Herman Achorn, and in 1890 the present proprietor, Mr. Edward S. Whitehall, assumed control. An extensive retail trade is carried on here by Mr. Whitehall, who is a native of Portland, Maine. He carries a large supply of fruit, which includes the varieties of each season, also a good assortment of confectionery, which cannot fail to please those who appreciate the good judgment and taste displayed in the selection of these articles. His cigars have long been in demand, as he keeps a variety that all tastes may be satisfied. As a news stand, this store has long been known, for the stock is complete, and consists of all the daily and weekly papers, both local and of other cities, as well as a list of the popular periodicals of the day, which can be procured when ordered. This store is patronized by a large class who have found it a favorite resort and are frequent visitors.

JAMES A. BAIN, Teacher of Piano and Organ, No. 114 Exchange Street, Portland, Me. "There is no royal road to learning," and the attainment of skill as a musician or as a vocalist is not possible without faithful and persistent study and practice, no matter how competent, earnest and experienced a teacher one may have, but it is none the less a fact that an almost infinite amount of time and trouble may be saved by having the aid of such an instructor, and the expense involved is much more than compensated for by the benefits gained. One of the most thoroughly equipped and successful teachers of the piano and organ, carrying on operations in this section of the state, is Mr. James A. Bain, and the success this gentleman has met with is due not less to his enthusiastic devotion to his profession than to his intimate acquaintance with its practical details. A really enthusiastic and conscientious teacher inspires like enthusiasm and devotion in his pupils, and his example robs daily practice of much of the monotony and irksomeness it would otherwise possess. Mr. Bain utilizes conveniently located and completely equipped rooms, and as his terms are moderate, the benefit of his tuition is within the means of all who may require the services of a trained and careful teacher. His apartments are located at No. 114 Exchange street, and being a native of Portland, he is well and favorably known throughout this section.

T. W. FREEMAN, Oyster and Lunch Room; Wholesale and Retail Dealer in Oysters, No. 120 Exchange Street, Portland, Me. Food and health are so intimately connected that it is of the first importance to secure the best the market affords, and this is especially true when oysters are the commodity sought, and the surest way to obtain a supply that is fresh and in prime condition, is to visit the establishment conducted by Mr. T. W. Freeman, at No. 120 Exchange street, Portland, for he is a wholesaler as well as retail dealer in oysters, buys direct, and constantly has an ample supply of as nice fresh oysters as can be found in the market and is prepared to furnish the same in such quantities as may be desired, either at wholesale or retail. Mr. Freeman also conducts a lunch room in connection with the above mentioned business, where he is prepared to furnish a first-class lunch of well-cooked food; the service is prompt and obliging, as two competent assistants are employed. This enterprise was started in 1885 by the father of the present proprietor and conducted by him until 1890, when Mr. T. W. Freeman assumed full control of the business. He is a native of Wellfleet, Mass., and gives his business close personal supervision, and all patrons are sure of prompt and polite service.

HENRY A. HARDING. (Formerly Timmons & Hawes.) Ladies' and Gents' Oyster Rooms, 15 Monument Square, New Brown Block. The finest Ladies' room east of Boston. Telephone, 586. It is a noteworthy fact and one that has very frequently been remarked by the traveling public that a satisfactory restaurant is the hardest thing to find in the country. Nor is this condition of affairs confined to any one section. Even in so large a city as Boston the restaurants which furnish a palatable and neatly served meal at a moderate price can be numbered on the fingers of one hand, and in New York the accommodations offered are even smaller in proportion to the demand for them. Hence to say that the establishment conducted by Mr. Henry A. Harding is a thoroughly satisfactory restaurant is to give it no faint praise but it is praise that is well deserved as all who have patronized it will cheerfully testify. The business was founded some 30 years ago by Messrs. Timmons & Hawes and since the early part of 1890 has been under the sole control of Mr. Harding, who was manager for Messrs. Timmons & Hawes for 15 years. He is a native of Wellfleet, Mass., and is unquestionably one of the best known men in Portland for during his long connection with this representative establishment his enterprising and accommodating methods have made him literally "hosts" of friends. The premises utilized are located in the New Brown Block, No. 15 Monument Sq., and are spacious and very completely fitted up, the ladies' room being the finest east of Boston. A large force of experienced assistants is employed and the promptness and efficiency of the service is by no means the least commendable feature of the management. The rooms are connected by telephone (No. 586) and orders thus received are assured as prompt and careful attention as though given in person.

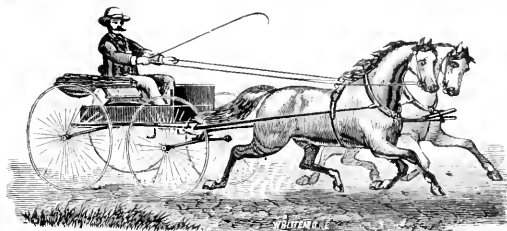
DAVID P. MCGLINCHY, Druggist, 89 Middle St., cor. Franklin St., Portland, Me. It would be difficult to find an establishment of more genuine value to the community than that carried on by Mr. David P. McGlinchy, at No. 89 Middle St., cor. Franklin St. This undertaking was founded in 1888 by J. D. Keefe & Co., and since 1890 has been under the management of its present able proprietor, and has since largely developed as its influence to the public became more plainly manifest. Drugs, Medicines and Chemicals are supplied at the lowest rates that can be named on first-class goods, and as the filling of prescriptions is given special attention, customers may feel assured of their favors being appreciated, and of their orders being handled with that skill and accuracy so desirable in this connection. Mr. McGlinchy is moderate in his charges, and certainly has solved the problem of combining reliable service with popular prices. His premises are about 500 feet in size, and the stock carried is fresh, varied and acceptable, and as two competent assistants are employed, customers are treated with courtesy and consideration. Mr. McGlinchy is a native of this city.

H. M. SMITH, Photographer, 257 1/2 Middle Street, Portland, Me. Cabinet Photos \$1.00 per doz. Probably in no branch of the arts have more improvements been made during the recent years than in the art of Photography, and the avidity with which inventions of later days have been availed of by the profession, is a convincing proof, of the spirit of enterprise, which has been a distinguishing feature of those interested in this most available of all arts. Mr. H. M. Smith has been in this business here for many years. Having served an apprenticeship with Mr. Lampson, formerly of this city, and the work Mr. Smith is giving the public is of such excellence that it is no wonder that he is fast gaining the reputation for first class

work, so generally accorded Mr. Lampson while he was doing business in this city. He has been located at his present studio, No. 257 1/2 Middle St., for nearly a year. His establishment is as perfect a one of the kind as can be found in this city, all the appliances and apparatus used being the finest obtainable. Nothing but the best work is here executed, while the prices are very moderate. Two experienced assistants are employed, and great care and attention is paid to each individual as regards proper light, position, and other surroundings which are very essential in the making of a pleasing as well as a correct picture, and if you wish a good photograph, you can do no better than to call on Mr. Smith and have one made in a satisfactory manner.

EUGENE MERRILL, Commission Merchant, No. 201 Commercial Street, Representative of Armour & Co., Chicago, for the sale of Pork, Beef, Lard, Hams, Oils, Canned Goods, and the Celebrated Armour's Extract of Beef. The residents of the East are accustomed to joke considerably over the pretensions and assertions of what is familiarly called "the windy city" but all the same they have a sincere respect for the magnificent push and energy so characteristic of Chicago, and a hearty admiration for the audacity and confidence which the leading merchants of that city display in their business operations. Take for instance the house of Armour & Co., and where can so thoroughly representative a concern be found? There is not in all America another firm so generally and favorably known at home and abroad, and the productions of this concern are not only accepted as the standard, but form the standard by which all others are judged. Armour & Co. are represented in Portland by Mr. Eugene Merrill, who is a native of Searport, Maine, and has carried on his present business since 1887. He occupies premises located at No. 201 Commercial Street, and having a total area of 7,200 square feet. Mr. Merrill does a general commission business, and is representative of Armour & Co. for the sale of pork, beef, lard, hams, oils, canned goods, and the famous Armour's Extract of Beef. He is prepared to fill the most extensive orders at short notice and at positively the lowest prevailing rates. All communications are assured prompt and careful attention, any desired information concerning terms, prices, etc., being cheerfully given on application.

BRACKETT STREET BAKERY, Wm. Monteith, Baker and Confectioner, 181 Brackett Street, Portland, Maine. Good home-made bread, cake and pastry are doubtless equal to anything that the bakeries can supply, and if everyone had the ability and the time to produce first-class bread, pastry, etc., there would be no use of such an establishment as the Brackett Street Bakery, but as a matter of fact there are but few who can make really good bread, etc., and some who can lack the necessary time, so the establishment in question is a genuine benefit to the public and richly deserves its wide popularity. Whatever you get at this store is good,—good in material, good in making and good in appearance. The proprietor, Mr. William Monteith, doesn't attempt the impossible task of making first-class goods out of second or third-class material but uses carefully selected stock, employs experienced assistants and naturally produces bread, cake and pastry that are good enough for anybody. He is a confectioner as well as a baker, and a fine assortment of fresh and pure candies may always be found at his store, No. 181 Brackett Street, while the prices quoted on all the articles dealt are as low as can be named in connection with first-class goods. Mr. Monteith succeeded Mr. A. M. Plummer in 1889, and under his enterprising management the business is steadily and rapidly increasing, prompt and polite attention is given to every caller.



H. E. MANSFIELD, Livery, Boarding, Baiting, Sale or Exchange Stable, No. 4 Lafayette Street, Munjoy Hill, Portland, Me. Among the well-known and old established livery stables in this section is that now conducted by Mr. H. E. Mansfield, and there is certainly not one bearing a higher reputation for enterprise and honorable methods, for since this stable was founded, it has been the policy of the management to provide the best possible accommodations, and to honestly strive to satisfy every customer. This popular establishment is located at No. 4 Lafayette street, and was established in 1827 by Mr. E. Mansfield, who was succeeded by his son, Mr. H. E. Mansfield, in 1891. This gentleman is a native of Portland, and carries on a first-class livery, boarding, baiting, sale and exchange stable. Employment is given to four efficient assistants, and orders are assured prompt and careful attention, the prices quoted being very reasonable. Everybody knows that the enjoyment of driving is largely dependent upon the team available, for even the best of roads and the prettiest of scenery cannot give a great deal of pleasure if you have a horse that has to be forced along, or a carriage that is neither handsome nor easy. Mr. Mansfield has an excellently equipped establishment, and furnishes teams which are bound to suit the most critical, the consequence being that he does a large livery business. The boarding accommodations are also first-class, and as every animal is assured the best of care and is supplied with comfortable and well-kept quarters, many horse owners take advantage of the inducements Mr. Mansfield offers.

T. H. JOHNSON & CO., Merchandise Brokers, and Manufacturers', Agents of Canned Goods, 204 Commercial Street, Portland, Me. Maine Corn a Specialty. The enterprise conducted by Messrs. T. H. Johnson & Co. has been carried on by the present firm for the past ten years, having had its inception about 1880. Mr. Johnson is a native of Pawtucket, R. I., and is well-known throughout Portland and vicinity. This firm are merchandise brokers, and manufacturers' agents of canned goods, and constantly carry a very heavy stock, including the Southern California Packing Co.'s goods, for which they are agents, and also Maine corn, of which a specialty is made. The premises occupied are located at No. 204 Commercial Street. Employment is given to competent and well-informed assistants, and although an extensive business is done, orders are assured prompt and careful attention. The policy of Messrs. T. H. Johnson & Co. may be expressed in very few words—dependable goods at low prices. All classes of trade are catered to, many attractive novelties are constantly being handled, and every article is sold strictly on its merits, being guaranteed to prove precisely as represented in every respect. Messrs. Johnson & Co. give close personal supervision to the many details of their business, and are constantly seeking to improve the service rendered, so that their success is thoroughly well deserved.

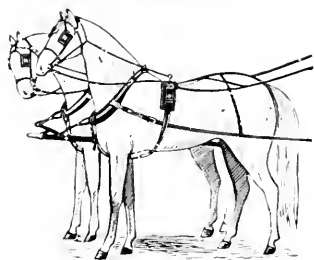
L. J. PERKINS & SON, Manufacturers of Confectionery, also Dealers in Fruit, Nuts, Cigars, &c., 489 Congress Street, Portland, Me. The firm of L. J. Perkins & Son is constituted of Mr. L. J. Perkins, a native of New Hampshire, and Mr. L. J. D. Perkins, who was also born in New Hampshire. The partnership was formed in 1883, but the business is of much earlier origin, having been founded by Mr. L. J. Perkins in 1862, in the old Martin block. In 1864 the property was bought by the late J. B. Brown, and the old block taken down and the present one built. Mr. L. J. Perkins was the first one to move into the block, and has continuously occupied it since, making 29 years in the same location. The concern are manufacturers and dealers in fine confectionery, and make a specialty of *ice cream*, and they also run two soda fountains, and carry a fine line of cigars, etc. They have in the rear of the store a finely equipped restaurant, having seating capacity for about 175 guests, located in Martin's block, a handsome 4 story building at No. 489 Congress St., and first door above the Longfellow Mansion, and comprise four floors of the dimensions of 25 x 93 feet. A large force of experienced assistants are employed, and all orders are assured prompt and careful attention; the service offered in connection with the restaurant being particularly prompt and efficient. A varied and skillfully made up bill of fare is provided, and the cooking proves satisfactory to even the most fastidious. The confectionery made by this concern is very favorably known to the trade, as it is uniformly excellent, being manufactured from carefully chosen materials and guaranteed to be pure and wholesome in every respect. The ice cream here produced has the reputation of being the best in the city, and a very large amount is sold, both at wholesale and retail. Moderate prices being quoted to both large and small buyers.

DANIEL WINSLOW & SON, Engineers and Machinists, Manufacturers of High and Low Pressure Steam Heating Apparatus, J. L. Winslow's Patent Double Column Radiator and Rhode's Patent Steam Boilers. Office and Machine Shop, 57 Cross St., Portland, Me. The business carried on under the firm name of Daniel Winslow & Son is one of the oldest-established of the kind in Portland, having been founded in 1855, by Messrs. Winslow & Crockett. The style "Daniel Winslow & Son" was adopted in 1864 and is still retained although the senior partner died in 1876, leaving Mr. Joseph L. Winslow sole proprietor. This gentleman was born in Portland and is very generally known here, particularly in mechanical circles. The firm do a general business as Engineers and Machinists and utilize a well-equipped machine shop, located at No. 57 Cross st., and comprising 3 floors of the dimensions of 39x80 feet. They make a specialty of the manufacture of High and Low Pressure Steam Heating Apparatus, including J. L. Winslow's Patent Double Column Radiator and Rhode's Patent Steam Boilers, and give particular attention to the furnishing of steam, gas and water pipe and fittings of every description. They are agents for the leading steam pumps and all steam boiler attachments of first-class manufacturers, including steam and vacuum gauges, water gauges, feed water heaters, injectors, inspirators, etc. Under these circumstances it is hardly necessary to state that the firm are in a position to successfully carry out contracts for the heating of public and private buildings of all kinds, furnishing apparatus that combines absolute safety with the highest degree of efficiency and economy. Orders are assured prompt and careful attention, and the high reputation of the firm affords the best possible guarantee that all agreements will be honorably carried out.

N. F. TREFETHEN, Wholesale Dealer in Live, Boiled and Pickled Lobsters and Eels, No. 15 Commercial Wharf, Portland, Me. Prominent among the well-known establishments in the fish business in this city is the house of Mr. N. F. Trefethen which, since its inception in 1855 has ever maintained a high reputation for integrity and honorable business dealings. The premises utilized for the transaction of business are located at Nos. 40 and 42 Portland pier, and are of the dimensions of 15x80 feet, with 215 feet in length of wharfage. Mr. Trefethen is a wholesale dealer in live, boiled and pickled lobsters, and his business is very extensive. He is a native of Portland, and is very well known and highly esteemed. He is an active business man, and gives close personal attention to the business, and guarantees to handle only the best goods the market affords. None in this line of trade in Portland enjoy a brighter reputation for reliability, and the success of this house is as well-merited as it is prominent. Employment is given to 4 assistants, and prompt attention is given to every order.

GEORGE H. FOWLER, Dealer in Provisions and Country Produce, Corner of Market and Milk Streets, Portland, Me. The business conducted by Mr. George H. Fowler at the corner of Market and Milk Streets was founded not far from twenty years ago, operations having been begun by Mr. Andrew Leighton about 1870, who gave place to the present proprietor in 1890. Mr. Fowler is a native of Portland, and has become thoroughly identified among her most enterprising and reliable merchants. He deals in all kinds of provisions and country produce, and carries a stock which in point of size, completeness, and variety, has few rivals among the assortments offered by retail dealers. It is this variety which has so much to do with the general popularity of the enterprise, for all classes of customers can here find goods suited to their tastes and purses, and it is easy to see that Mr. Fowler caters with equal care to rich and poor; his policy being to ensure uniform satisfaction and courtesy to large and small buyers. Everything usually kept in a first-class provision and produce market will be found included in the stock handled by Mr. Fowler. He gives close personal attention to the many details of his business, and employs two competent assistants, thus ensuring the prompt delivery of all orders received.

EDWARD HASTY, Central Boarding, Livery, Hack and Sale Stable, Nos. 12, 14 and 16 Green Street, Portland, Me. Residence, 52 High Street. The "Central" boarding, livery, hack and sale stable is well-named, for its location is certainly central, which fact taken in connection with the excellence of the service rendered makes it as popular a stable as can be found in the State. It has been carried on for some years, the present proprietor, Mr. Edward Hasty, having been in charge since 1880, when he succeeded Mr. John W. Hitchings. The premises are located at Nos. 12, 14 and 16 Green Street, and are very commodious, as may be judged from the fact of their containing 80 stalls, all of which are roomy, well drained, and well ventilated. In fact this is one of the largest and best fitted boarding and hack stables in the city, and such of our readers as are at all acquainted with Mr. Hasty need not be told that under the present management boarders are assured comfortable quarters, a suitable abundance of excellent food, and uniformly kind treatment. A large livery business is done, many fine driving and saddle horses furnished on call, and a speciality is made of first-class hack service, no better hacks and horses to be found in the city. Weddings, parties, and funerals are furnished with the best of hack accommodation at short notice and at moderate rates, and a sale business is also done.



H. G. SPOFFORD, Livery, Board and Baiting Stable, 10 Plum Street, Portland, Me. The establishment located at No. 10 Plum street, and owned by Mr. H. G. Spofford, is a public benefit, and is worthy of prominent and favorable mention, first because a good team may be hired here at moderate expense; second, because horses may be put to board here in the full assurance that they will have comfortable quarters, good feed and careful and skilful attention; and third, because horses may be bought here without paying double their true value—which is more than can be said of some "sale stables" which could be mentioned. Now it is obvious that such an enterprise as this, managed as this is, is a good accommodation to the public, and we are very glad to be able to say that the public appreciate this fact and show it by liberally patronizing the establishment in question. Mr. Spofford is a native of Deer Isle, Maine, and founded or rather succeeded to this old established business in 1889. He employs four competent assistants, but makes it a point to give careful personal attention to affairs, thus assuring prompt, courteous and dependable service. Teams will be furnished at very short notice and at prices that are really exceptionally low, considering the nature of the accommodations provided. Room can be had for over fifty horses, there being stalls for over that number. Telephone 715-F.

C. F. MOUNTFORT & CO., Dealers in Provisions and Groceries, 41 St. Lawrence St., Portland, Me., Telephone 113. If the handling of strictly first-class goods, the extension of courteous treatment to every customer, and the maintenance of fair and reasonable prices in every department, are reasons for giving a business enterprise prominent mention, then we can do no less than to take this course with that conducted by C. F. Mountfort & Co., located at No. 41 St. Lawrence street, for this firm manage their undertaking in the manner indicated, and warrant every article purchased to prove satisfactory. It is hardly necessary for us to state that their business is a large retail one, for it is not everywhere that purchasers can be so positively assured of getting the full worth of their money, and this fact is very generally appreciated and acted upon. The premises occupied by this firm will measure 20x60 feet. Two careful assistants are employed in attending to the numerous customers, and every order will receive prompt attention. Those wishing the choicest provisions, meats, vegetables, fruit, etc., have no occasion to go beyond the limits of this house to find the same, as a speciality is made of entering to this class of trade. Particular attention is paid to procure supplies of such a superior quality that they cannot fail to give satisfaction. This business was established in 1875 by Mr. C. F. Mountfort. The present firm, consisting of C. F. Mountfort and E. W. Higgins, was formed in 1889. These gentlemen are both natives of Maine. Telephone 113.

MITCHELL BROS., Dealers in Ladies' and Gents' Fine Boots and Shoes. Fine Custom Work of all kinds a Specialty, Manufacturers of Waterproof Leather Preservative, No. 7 Temple street, Portland, Me. There is no single article of dress which the average person exercises more care in choosing than that of foot-wear, and there is excellent reason for this, for not only one's personal appearance, but one's comfort also is largely dependent upon the boots or shoes worn. Those who have made a study of the matter assert no two individuals feet are exactly alike, there being certain peculiarities of shape in every instance, the same as there are peculiarities of feature which render every individual distinguishable from his fellows, and as this is the case it is evident that the only way to properly cater to all tastes and requirements is to carry so large a stock that the most varying demands can be satisfied. In this connection we may properly call attention to the assortment offered by the Mitchell Bros., at No. 7 Temple St., for this is complete in every department, and is composed of the productions of the most popular manufacturers. The firm is composed of Messrs. Manuel, Michael and Joaquin Mitchell, all of whom are natives of Portugal. They founded their present business in 1845. The premises utilized are about 70x16 feet in dimensions, and two assistants are employed. This firm makes a specialty of fine custom work of all kinds, which is done at very reasonable prices, and they are also manufacturers of a waterproof leather preservative; all goods are warranted and bottom prices quoted.

CHARLES S. LIBBY, Painter and Paper-hanger, 493 Forest Street, Portland, Maine. That there is an opportunity for the display of no mean degree of taste and skill in the selection and application of wall paper our readers will readily admit, for colors and patterns suited to certain circumstances and conditions would be strangely out of place were the surroundings different. From the very nature of the subject no undeviating rules can be given for guidance when making such selections, although it is generally understood that small figures should be chosen for small apartments, and that dark papers should not be used in rooms imperfectly lighted. The most important rule, after all, to observe is to make your selection from a stock that is not only large and varied but that contains a full assortment of the latest patterns, for there is fashion in wall papers as in everything else, and few of us want to be "behind the times." The fine appearance of a house depends very much, too, upon the painting, the choice of colors used, and the relation which one color has to another, and the neatness with which it is done, as well as in the manner in which wall paper is hung. Sometimes the most delicate and choice designs in wall papers are ruined by the carelessness of the workman in hanging them. We would call your attention to Mr. Charles S. Libby, who is a painter and paper-hanger. He is a native of this city. There are many specimens of his work to be seen here, and we feel confident in recommending him to those having nice work to be done, knowing he would not have secured so large a portion of the patronage of this city had he not been worthy.

T. McFADDEN, Dealer in Groceries and Provisions, 199 Congress St., Portland, Me. Mr. B. E. McDonough conducted business in this store for about fifteen years and was succeeded by the present proprietor, Mr. T. McFadden in 1890. The stock of goods that he carries is a full and very carefully selected assortment of Family Groceries and Provisions. The proprietor does not lack experience, and understands his business thoroughly, and by giving close personal attention to his customers the high reputation is carefully maintained which was formerly secured and the number

of regular patrons is steadily increasing. The premises occupied will measure 25x60 feet. Employment is given to two assistants who are competent to fill orders at short notice. Every visitor is waited upon promptly. The stock of Provisions will be found complete in all seasons, and the quality of the goods and variety offered here will compare very favorably with any in the market. The prices are as low as can be found for the same elsewhere.

NEW ENGLAND MUTUAL LIFE INSURANCE CO., of Boston, Mass. V. Richard Foss, General Agent, 16 and 17 Oxford Building, Portland, Me. It is conceded that the insurance laws of Massachusetts are more carefully drawn up and more fully protect the interests of policy holders than do the laws of any other State in the Union, and therefore it is obvious that a company organized under Massachusetts laws and issuing policies in accordance with their provisions must offer the acme of security to the insured. The New England Mutual Life Insurance Company, of Boston, was chartered in 1835, commenced business in 1843, and during its nearly half-century of active existence has fairly won an unsurpassed reputation for the exercise of liberality and equity in its relations to policy holders. The company issues no policies on the tontine plan, and all its policies are governed by the non-forfeiture laws of Massachusetts, which provides that no policy shall become forfeited or void for non-payment of premiums, after the payment of two annual premiums. In default of payment of subsequent premiums, it is binding on the Company to issue a paid-up policy, or upon application to pay a stipulated amount of cash for the policy upon its surrender at any anniversary. The policy conditions concerning residence and travel are of the most liberal description, and in fact the inducements offered to those seeking insurance are so many and important that one will best serve his own interests by carefully reading the application and form of policy used by the New England Mutual Life, before insuring in any company. Blanks and all desired information may be obtained by application in person or by mail to Mr. V. Richard Foss, General Agent, Nos. 16 and 17 Oxford Building.

GEO. H. GRIFFEN, Diamonds, Watches, Jewelry, Silverware, &c., 509 Congress Street, Portland, Me. The retail jewelry business is much the same as any other in at least one important respect,—there are some engaged in it who are content to "poke along" in the same old ruts that they and their predecessors have followed from the beginning, while there are others who believe thoroughly in progress and are always on the alert to ascertain the latest needs of the public, and to supply them, if such a thing be possible. To this latter class belongs Mr. George H. Griffen, who, in 1849, succeeded Messrs. Wentworth & Co., who had begun business in 1877. Mr. Griffen is a native of Massachusetts, and is thoroughly familiar with the watch and jewelry business in which he has had long and varied experience. He appreciates the fact that there are others besides the wealthy in every community, and that indeed the jeweler, as well as about all other merchants, must depend for the bulk of his patronage upon those who have a use for every dollar of their income, and are neither able nor willing to pay extravagant prices. As a natural consequence he quotes as low rates as are consistent with a fair margin of profit, and makes a specialty of watches and jewelry that can be sold at medium prices, although his stock comprises a full assortment, ranging from the cheapest to the most costly goods, and including diamonds, watches, jewelry, silverware and optical goods of every description. Employment is given to three competent assistants; repairing is done in a superior manner at short notice, and every caller at No. 509 Congress street is assured prompt and polite attention.

CHAS. P. BABCOCK, Manufactures to Order Fire and Burglar Proof Safes, Bank Vaults, Doors, etc., 36 Temple St., Portland, Me. Mr. Charles P. Babcock is one of the best known and most skillful mechanics in Portland, he carrying on an old established business and turning out work of the very highest type of excellence. He is a native of New Jersey, and began operations in this city in 1871. The premises utilized by him are located at No. 36 Temple st., and have an area of nearly 2,000 square feet, they being fitted up with improved machinery, including an 8 horse power engine. Mr. Babcock manufactures to order Fire and Burglar Proof Safes, Bank Vaults, Doors, etc., his work embodying the latest improvements and being fully warranted as regards both material and workmanship. Employment is given to 7 experienced assistants, and orders can be filled at short notice, special and immediate attention being given by expert workmen to calls from banks troubled with defective doors, bolt work or locks, of any manufacture. Another important department of the business is the manufacture to order of apparatus for the treatment of distortions and debilities of the trunk, and for the treatment of deformities, debilities and deficiencies of the lower extremities. Mr. Babcock is the inventor and manufacturer of a club foot shoe which is a marvel of ingenuity, strength, and efficiency, is endorsed by surgeons and physicians and is really the only light and serviceable club foot shoe made. Mail orders for any of the apparatus mentioned will be promptly filled at the lowest rates consistent with first-class work, and directions for measurement will be sent on application, so that even those who live far from Portland may have the benefit of Mr. Babcock's experience, facilities and skill.

R. F. BUCKNAM & CO., Wholesale and Retail Dealers in Meats of all kinds, Groceries, Flour, Teas, Colloids, Spices and Canned Goods. Ships Stores, for Vessels of all Sizes, a Specialty. 121 Commercial Street, Portland, Me. The establishment conducted by Messrs. R. F. Bucknam & Co. at No. 121 Commercial Street is a comparatively new but enterprising firm, and is a deserved favorite with those familiar with the many facilities it offers to purchasers of household and ship supplies. The enterprise was inaugurated by R. F. Bucknam & Co. in 1889. Mr. Bucknam is a native of Portland, and has had eight years experience in the wholesale refrigerator beef business, while Mr. Arthur S. Milliken is a native of Deering, and has also had eight years' experience in a similar business. Both give personal attention to the details of the business, and as employment is afforded to from two to four assistants, it is not surprising that the extensive business should be promptly and accurately handled. The premises occupied comprise three floors and cellar, each of the dimensions of 30 x 60, which contain a large stock of meats, groceries, flour, and canned goods. Both a wholesale and retail business is done, and the firm are in a position to supply these commodities in large or small quantities at positively bottom rates. They make a specialty of supplying ship stores for vessels of all sizes, and offer extra inducements to customers in this department. They guarantee every article sold to prove as represented, and the steady increase of their trade shows that their honorable methods are appreciated.

BABBIDGE BROTHERS, Board, Feed, and Livery Stable; New Cushman Street, Portland, Maine. The ideal boarding stable may be defined as one where the stall accommodations are spacious and convenient, the ventilation good, the drainage thorough, the food good in quality and ample in quantity, and the service prompt, thorough and reliable. Nothing is perfect in this world and so the ideal stable does not exist, but it is very closely approached and the establishment con-

ducted by Messrs. Babbidge Brothers on New Cushman Street, comes about as near to it as any other in Portland, and as a natural consequence it is highly commended by all who have made trial of its facilities. It was formerly carried on by Mr. W. B. Hasty, but since 1889 has been under the control of Messrs. E. L. and Frank Babbidge, both of whom are natives of this State. The stable can accommodate 46 horses, but it is not devoted to boarding purposes entirely, an extensive livery business being a prominent feature of the enterprise, as first-class teams are supplied at very short notice and at prices that will compare very favorably with those elsewhere on equally desirable accommodations.

CHAS. W. HADLOCK, Dealer in Crockery, China, Glass, Earthen, Stone, Rockingham, Tin and Wooden Ware, Silver and Nickel Plated Ware, Lamps and Lamp Fixtures, Fancy Goods, Hosiery, Underwear, etc. No. 267 Congress Street, Head of India Street, Cunningham Block, Portland, Me. This establishment carries a stock so large and varied that no detailed mention of it can be made in our columns for lack of space, but we hope to give our readers some idea at least of the attractions offered here, for if we interest them sufficiently to cause them to visit the establishment in question and see for themselves, we are sure that the result will be satisfactory to all parties concerned. There are many special inducements offered to patrons, and much or little money may be expended to most excellent advantage. The premises occupied cover an area of 1,875 feet, and the large assortment of goods on hand is displayed in a manner that renders the task of selection comparatively easy. Competent assistants are employed, thus customers are given such immediate and polite attention as to make a visit to this popular store, a very pleasant as well as profitable one. Goods will be cheerfully shown, and the variety available is so great that all tastes can be suited, while the range in prices is sufficiently extensive to enable all purses to be provided for. The stock embraces china, glass, crockery, tin, silver and plated ware, lamps and fixtures, fancy goods, hosiery, underwear, etc. We have only to mention a few of the many articles, to give an idea of the class of goods handled. This enterprise was founded by Mrs. N. F. Hadlock in 1876, she was succeeded by Mr. Chas. W. Hadlock in 1878.

IRVING J. BROWN, Dealer in Fine Footwear, 161 Congress St., Branch Store West End, 944 Congress St., Portland, Me. There are many excellent reasons why care should be exercised in the selection of footwear and these reasons are so varied that some of them are worthy the consideration of every man, rich or poor, young or old, fastidious or careless in matters of dress. Comfort, appearance and temper are influenced to a great degree by the character of one's foot coverings, so the wise man is he who seeks to obtain footwear that is at once comfortable, stylish, and presentable, and in this connection we may properly call attention to the goods offered by Mr. Irving J. Brown at his main store, No. 161 Congress st., and his West End store No. 944 Congress st., for they will "fill the bill" in every particular and we can unhesitatingly guarantee satisfaction to all placing orders with this representative dealer, who is a native of Maine and has carried on the shoe business in Portland since 1877. Each store has an area of 1200 square feet so ample room is given for the accommodation of a heavy and varied stock, embracing fine footwear of every description and including the productions of the leading manufacturers of this country. We need hardly say that Mr. Brown is in a position to quote bottom prices, and as his goods always prove as represented it is not surprising that the services of 7 efficient assistants should be required to attend to the many orders received.

PARKER & NAGLE, Boat Builders, 407 and 409 Commercial St., Portland, Me. Boats of all kinds constantly on hand. Job work promptly attended to. Long experience is as essential as manual skill and natural ability to the attainment of the best results in boat building, and the fact that Mr. Parker, of the firm of Parker & Nagle, has been connected with his present enterprise for 25 years goes far to explain the high reputation of that concern for turning out uniformly first-class work. Operations were begun by Griffin & Twitchell, in 1864, and the present firm, composed of Messrs. John W. Parker and Joseph C. Nagle, was formed in 1878. The premises made use of are located at Nos. 407 and 409 Commercial St., and comprise 1 floor measuring 30x40 feet; another 35x50 feet, and a shed 30 x60 feet; they being fitted up with all necessary facilities to enable orders to be promptly and satisfactorily filled. Boats of all kinds are constantly in stock and will be furnished at as low rates as can be named on boats honestly and skillfully made of selected material. Job work will be promptly and carefully attended to, repairing being done in a neat, strong and durable manner, and particular attention being given to alterations and to the building to order of small craft of any kind. More experience in building Steam Launches than anyone else in the State. Anything from a shell to a steam-boat.

SEWALL LANG, Dealer in all kinds of Fresh, Pickled and Smoked Fish and Lobsters, put up in quantities to suit Customers for Family Use. Oysters wholesale and retail. 198 Brackett St., Portland, Me. Residents of Portland and vicinity are very advantageously situated so far as their obtaining all varieties of sea-food is concerned for Portland is one of the leading markets of the country for that class of provisions and in fact is the centre of supply for all the country adjoining. Of course some of the local dealers possess better facilities than others but it is safe to say that Mr. Sewall Lang is well up to the head of the list in this respect and it is not surprising that such should be the case for the enterprise conducted by him is one of the oldest of the kind in the city. It was at one time carried on by Mr. John H. Hall, he being succeeded by Messrs. Lang & Sargent who remained in control about 20 years, being succeeded by the present proprietor about 16 years ago. Mr. Lang is a native of Cumberland, Maine, has held office as Overseer of the Poor for the past 12 years, and is extremely well known in social as well as in business circles. He occupies premises located at No. 198 Brackett st., and deals in all kinds of Fresh, Pickled and Smoked Fish and Lobsters, put up in quantities to suit customers for family use. Oysters are dealt in both at wholesale and retail and all the popular varieties may be obtained here at the very lowest market rates. Employment is given to 3 assistants and callers are assured prompt and courteous attention, all goods being fully guaranteed to prove just as represented.

J. L. STROUT, Dealer in Groceries, Provisions, Flour, Teas, Coffees, Spices and Canned Goods, 94 Portland, St. Mr. J. L. Strout, has only been identified with the establishment he now conducts since 1890, but has already gained a high and well deserved reputation for handling strictly reliable articles and quoting the lowest market prices in every department of his business. The premises are centrally located and spacious, but none too much so to properly accommodate the heavy stock carried, which comprises all goods usually found in a first-class grocery and provision store. Mr. Strout enjoys a large family trade, and naturally caters expressly to that class of patrons. The assortment of staple groceries offered by him includes everything in that line in common use, and the goods

are without exception obtained from the most reliable sources, they may be confidently depended on to prove just as represented. Mr. Strout is a native of Maine, and naturally enjoys the highest esteem which his business has gained. He occupies premises at No. 94 Portland St., some 1300 square feet in dimensions, where in addition to Groceries and Provisions, he carries a fine assortment of flour, teas, coffees, spices, and canned goods. Employment is given to able assistants and callers are assured of receiving polite and immediate attention at all times.

DR. BURNHAM'S Electric Silver Battery, Lung Protector, Voltaic Battery Belts, and other Electric Appliances, the Great Blood Purifier, and Healer of Diseases, No. 45 Exchange St., Portland, Me. Dr. Burnham's Electric Appliances supply what has long been needed, viz.: a safe and convenient method of applying electricity, without the attendance of a practical electrician. The Dr. takes the best agents and combines them in a very scientific manner so as to produce a mild current of electricity upon the body, and its remedial effect is truly wonderful. They are a sure cure for lame back. The various articles which Dr. Burnham has introduced for restoring the vital energy through Electricity, have been proved to be of great value, as many persons can testify who have been benefited by them. His Electric Battery Belts and Soles are very highly recommended by those who have used them, and whose testimony we have had the pleasure of reading. Dr. Burnham who is a native of Kennebunkport, Me., has been located at No. 45 Exchange St., Portland, Me., since 1883, and has during that time made many life long friends among those whom he has cured. All these appliances are made under the personal supervision of the Dr. any one of which will be made to order on application and sent by Mail on receipt of price, \$2.00 and upwards. A large stock of these several articles is constantly on hand. Consultation Free. Prices \$2.00 and up. Can be sent by mail. A sure cure for lame back.

A. K. P. LEIGHTON & SON, Shipwrights and Caulkers. White Oak Plank, Oak and Hack Timber, Deck Plank, Anchor Stocks, Windlass Pieces, Treennails, etc., constantly on hand. No. 288 Commercial St., Portland, Me. We take great pleasure in making prominent and favorable mention of the enterprise conducted by Messrs. A. K. P. Leighton & Son, for the reputation of a sea-port city or town depends in a great measure upon the character of the work done and the charges made by its shipwrights, and the firm in question have done and are doing much to make Portland favorably known to all ship owners and ship masters who appreciate skilful and durable work and fair charges. The business of this representative concern was founded in 1870 by Mr. A. K. P. Leighton, who is a native of Steuben, Me., and admitted his son, Mr. S. H. Leighton, a native of Pembroke, Me., to partnership in 1889. The firm are Shipwrights and Caulkers and are prepared to execute the most extensive commissions at short notice and to give prompt and careful attention to even the smallest orders. They utilize spacious premises at No. 288 Commercial st., and constantly carry a full assortment of White Oak Plank, Oak and Hack Timber, Deck Plank, Anchor Stocks, Windlass pieces, Treennails, and other supplies. The reliability of this concern may be judged from the fact that they refer by permission to such well-known houses as J. S. Winslow & Co., Ryan & Kelsey, and R. Lewis & Co., of Portland; J. S. Emery & Co., Peter McIntire & Co., and J. H. Flitner & Co., of Boston; and Adams & Hitchcock, Gardner; G. Deering, and Kelley & Spear, of Bath. Moderate charges are made in every instance and the high reputation thus far held will be fully maintained in the future.

GALLAGHER & CO., Ship-Brokers and Commission Merchants, No. 179 Commercial Street, Portland, Me. Close application, energy and intelligence will go far towards commanding success in any line of business, but in some of them nothing can take the place of natural ability, and this is pre-eminently the case with some business men, for it is unquestionably a fact that the really first-class merchant is born and not made. This enterprise was originated a great many years ago by Messrs. Bunker Bros., who carried the business on till 1876, when the present firm of Gallagher & Co. assumed control; this is composed of Messrs. D. Gallagher, a native of St. John, N. B., and I. T. Gallagher, a native of Portland. Mr. D. Gallagher has for two years been a member of the city government as councilman, and is one of the present board of aldermen. They are ship-brokers and commission merchants, with their office at No. 179 Commercial street. They pay particular attention to obtaining freights of all kinds, foreign and domestic; vessels bought and sold on commission. Cape Breton steam coals for sale by the cargo.

E. W. STEVENS, Apothecary, Corner Portland and Parris Streets, Portland, Me. Four years of faithful and successful prosecution of a business enterprise, affords satisfactory evidence that the person or persons holding such a record are entitled to the confidence and patronage of the community, and as this is just the length of time that the enterprise now conducted by Mr. E. W. Stevens, at the corner of Portland and Parris Streets has been before the public, it is only natural that it should be a very popular one, and receive the endorsement and support it so richly deserves. Mr. Stevens is a native of Portland, and founded his present business in 1886. He has a vivid appreciation of the responsibilities attending a retail prescription pharmacy, and has therefore given that close and incessant attention to every detail of this department, that has so often and favorably been remarked upon by those acquainted with it. As a result of this continuous caution, the establishment under notice holds a reputation second to none for reliability and conservatism, and its prescription trade is steadily increasing. The stock of drugs, medicines, etc., on hand is complete and desirable in every feature, and there is also carried an assortment of fine toilet articles, and drug store goods in general, that is worthy of careful inspection. The prices are low, and two competent assistants are at hand to give prompt attention to customers.

WILLIAM TAYLOR, Ship Smith, and General Jobber, Special Attention Given to Soldering Coppers of all Kinds, No. 71 Commercial Street, Portland, Me. Patronage Solicited and Satisfaction Guaranteed. The business now carried on by Mr. William Taylor was founded by Mr. B. Delano, and has since been conducted in turn by the firms of Delano, Taylor & Co., and A. Taylor. In 1876 it came under the sole management of the present proprietor. This gentleman is a native of Prince Edward Island, and his liberal and enterprising methods have received favorable comment from all with whom he has had business dealings. His shop is located at No. 71 Commercial Street, and is fitted up with all the facilities necessary to a ship smith, which is the business Mr. Taylor follows. He is prepared to do general jobbing, and gives special attention to soldering coppers of all kinds. No trouble is spared to secure durability and neatness in every job turned out, and all work is guaranteed to ensure satisfaction. From three to five assistants are employed, and orders can be executed at very short notice when necessary. The prices charged are extremely moderate, full value being returned for all money received.

W. L. WILSON & CO., Grocers, Frank W. Stockman. Portland, Me. Enterprises which have been successfully carried on for nearly half a century are not so common as to be passed by without notice especially when, as in the case of that conducted by Messrs. W. L. Wilson & Co., they are of a character which makes them of particular interest to the public. We say conducted by W. L. Wilson & Co., for it is under that old and honored firm-name that the undertaking is carried on, but as a matter of fact the sole proprietor is Mr. Frank W. Stockman and he has been such for nearly a score of years, he assuming sole control in 1873. The business was established in 1811, and Mr. Stockman, who is a native of Topsham, Me., became a partner in 1867. The firm are both Wholesale and Retail Grocers and Flour Dealers, the wholesale grocery and flour store being located on Federal st., and comprising 2 floors and a basement, of the dimensions of 40x50 feet, while the retail establishment is at the corner of Exchange and Federal sts., the premises including 2 floors and a basement, and measuring 30x65 feet. A very extensive trade is enjoyed in both departments of the business, as is indicated by the fact that it is necessary to employ from 18 to 20 assistants in order to ensure the prompt and accurate service to which the patrons of this house are accustomed. The lowest market rates are quoted on both wholesale and retail orders, but the most prominent and popular feature of the management is the absolute dependence that can be placed on all representations made, for from first to last this house has sold and continues to sell all goods strictly on their merits.

MISS ALICE M. GOULD, Artist, No. 567 1/2 Congress St., Portland, Me. Nothing is more unsatisfactory than a verbal description of pictures of any kind, and, therefore, we will not try to describe the work done by Miss Alice M. Gould of this city. This lady is a well known and popular artist, and has been well represented in all the leading art exhibitions of the country. She also gives a yearly exhibition of her work at her own studio, which is at No. 567 1/2 Congress street, where commissions for painting in almost any material will be executed. Miss Gould also teaches drawing and painting, and is prepared to receive pupils privately or in classes, and to give them the full benefit of her instruction. Her terms are extremely moderate, and we can assure those who are desirous of taking lessons in any of the branches named that Miss Gould is the artist they ought to interview before a final decision is arrived at. Her studio is charmingly fitted up and all callers are courteously received.

I. V. GILMAN, Umbrella Manufacturer and Repairer, 60 Oak Street, Portland, Me. It is said that hundreds of thousands of dollars are expended annually for umbrellas in the United States, and the statement seems reasonable enough, for practically every adult person owns at least one umbrella, and there are nearly twenty million adults in the country. Many an umbrella is thrown aside when it could be made as good as new at a trivial expense, and in this connection we may fittingly call attention to the shop of Mr. I. V. Gilman at No. 60 Oak Street, for he is an umbrella manufacturer and repairer, and is prepared to do work in a superior manner, at short notice and at reasonable rates. Parasols are recovered to match suits, or in any desired style, and made as good as new. Mr. Gilman was born in Denmark, Maine, and succeeded Messrs. Chas. Jackson & Co. in the ownership of his present business in 1889. He has built up quite an extensive trade and it is steadily increasing, for he gives excellent value for money received, and by representing things just as they are, gains the confidence of his customers and causes them to come again and send their friends.

EAST END NEWS CO., 235 Congress St., Portland, Me. The man who don't read the newspapers, deprives himself of one of the best means known of acquiring a liberal education, and there is not the least doubt that he who is not a newspaper reader, is seriously handicapped in the race for wealth. By wealth we do not mean money alone. There is a wealth of information, a wealth of many other things, without which money is of but little value, and a man who takes an interest in general affairs, outside his own little circle, has an unlimited source of enjoyment to draw upon. Newspapers being public educators, he who aids in circulating them is certainly deserving of consideration, and it will not be denied that Messrs. Washburn & Perkins, the proprietors of the East End News Co., render efficient aid in circulating such publications, for they deal in all the leading daily, weekly, and monthly publications. The premises occupied by the East End News Co. are located at No. 235 Congress St., and cover an area of about 1000 square feet. A well selected assortment of goods is always to be found at this establishment, and comprise in addition to Newspapers, Periodicals, etc., a choice line of Confectionery, Cigars, Tobacco, and Fancy Groceries. The East End News Co. was established in 1890 by Messrs. F. H. Washburn and B. E. Perkins, the former being a native of Falmouth, Me., and the latter of Pepperell, Mass. Employment is given to a sufficient force of assistants, thus enabling every customer to receive prompt and courteous attention, and also to ensure the prompt and accurate filling of every order.

JAMES B. TOTTEN, Pharmacist, Cor. Oxford and Mayo Sts., Portland, Me. A first-class drug store is certainly one of the most useful and deserving establishments which can be maintained in a community, for the most skillful physician can do but comparatively little unless there is a supply of fresh drugs, medicines and chemicals close at hand. It is generally conceded that Mr. James B. Totten, who is a thoroughly educated pharmacist, spares no pains to afford the best possible service to the public, and a visit to the Drug Store of which he is proprietor, will prove this concession to be justified by facts, for the stock on hand is certainly complete in every department, and one cannot help noting the extreme care which is taken in the compounding of prescriptions. Nothing is left to chance, and nothing is taken for granted, and the fact that prescriptions can be filled here at all hours is of the greatest importance. Mr. Totten is a native of New Jersey, and founded his present business here in Portland in 1865. The premises, which are 25 by 40 feet in dimensions, are located at the corner of Oxford and Mayo Sts., and contain in addition to drugs, etc., already referred to, a full assortment of fancy toilet articles and druggists' sundries of all kinds. Employment is given to thoroughly competent assistants and callers are sure of receiving prompt and courteous attention. The prices quoted are moderate in every department and all articles purchased here are sure to prove as represented.

JAMES M. BUZZELL, M. D., Physician and Surgeon, also proprietor of a Vegetable Blood Cordial, Dyspeptic Remedy and Tonic Bitters. Office: Corner Pearl and Federal Sts., Portland, Me. Prominent among the Physicians and Surgeons of this city, stands James M. Buzzell, M. D. His name and reputation are well known to most people in Portland, for he has been a successful practitioner for more than half a century, having begun his career in 1836. Dr. Buzzell is a native of Parsonsfield, Me., and is the son of Rev. John Buzzell, and comes of a family of Doctors, he being one of three brothers to enter the medical profession. Dr. James M. Buzzell was graduated at Dartmouth College, after

which time he spent a number of years teaching. He has occupied the position of Professor or teacher in five different Colleges. His career as physician and surgeon has been one of long standing and wide experience, and he has been successful in operations and cures, which from their delicate nature, men of less experience and confidence, have been fearful of trying. That dreadful disease, Cancer, has always been called incurable, and for its advanced stages, no remedy has yet been found. Dr. Buzzell, however, has remedies which for superficial Cancer, are surer than the knife, and for this alone he deserves the thanks of suffering humanity. His remedies for other serious diseases, notably tumors and scrofulous troubles, as well as others of various natures, have proved most efficacious. Dr. Buzzell is the proprietor of several excellent tonic medicines, a Vegetable Blood Cordial, a remedy for dyspepsia and Tonic Bitters. These can be obtained from Dr. Buzzell himself, at his office, corner Pearl and Federal Sts., where during office hours he is always ready to see patients.

EASTERN BEEF COMPANY, Butchers and Dealers in Live Stock, Commission Merchants in Dressed Beef. A. T. Smith, Prop'r., 13 and 15 Silver Street Market, Portland. One of the essentials to success in these days of close competition, is to thoroughly understand your particular line of trade in every detail, and there can be no doubt that much of the popularity enjoyed by Mr. A. T. Smith, proprietor of the Eastern Beef Company, at Nos. 13 and 15 Silver St. Market, is due to the fact of his perfect familiarity with the business he now manages. He was born in Windham, Me., and opened a slaughter house in 1867 under the firm name of J. & A. T. Smith, and in 1887 he became identified with his present enterprise. The business carried on is strictly wholesale and is very extensive, a large trade being done in live stock, and also in dressed beef. Employment is given to two competent assistants and all orders and commissions are given immediate and accurate attention. Mr. Smith carries on an extensive Slaughter House at Allen's Corner, which is equipped with all the most improved facilities for storage and the handling of a large stock.

S. A. SHAW, Eating House and Lunch Room; Meals at All Hours; Terms Reasonable; No. 52 Market Street, Portland, Me. Mr. S. A. Shaw keeps just such an establishment as the majority of experienced travelers like to come across, for its proprietor pays more attention to comfort than to style, and the consequence is that his guests obtain most satisfactory accommodations at his most reasonable figures. Of course, it is hard to define just what is meant by "style," for what may seem very stylish to one man may appear quite the opposite to another, but generally speaking, the most "stylish" restaurants are those that charge the highest rates, for the least satisfactory service. The establishment now conducted by Mr. S. A. Shaw was established about 1872 by Mr. H. B. Shaw, who was succeeded by the present proprietor in 1890. This eating house and lunch room is located at No. 52 Market street, and has become known as a most excellent place at which to get a good substantial meal or only a lunch for a very little money. Meals will be served at all hours, and there is not a similar establishment in this section of Portland deserving a more liberal patronage. The bill of fare is always extensive and varied, and the dining room is always kept in a neat and attractive condition, while an efficient force of assistants is constantly employed, and at all times of the year the supply of substantial and delicacies is sufficiently abundant and varied to allow of all tastes being suited. Mr. Shaw is a native of Gray, Me., and gives close personal attention to the many details of his business, thus assuring satisfactory results.



WM. GREWER, Original Vienna Confectioner and Caterer; Banquet Rooms for Private Parties; No. 508 Congress Street, Franklin Block, Portland, Me. An unflinching sign of the metropolitan character of a city is the existence of a first-class original Vienna confectionery and catering establishment in its midst. The expenses of such an establishment are necessarily large, and unless it receives extended and continuous support, it cannot long be maintained in proper condition. It is gratifying, therefore, in preparing this review of Portland's business houses of prominence, to be able to point out such an establishment as that carried on by Mr. Wm. Grewer, the original Vienna confectioner and caterer, for the more one is acquainted with what constitutes a well-equipped confectionery and catering establishment, the more thoroughly convinced he will be of the excellence of the one mentioned. Mr. Grewer is a native of Germany, and has carried on business in Portland since 1881 and at his present address since 1889, and has constantly added to his facilities until now they are equalled by none in this section. This establishment is located at 508 Congress street, (Franklin block), and Mr. Grewer makes a specialty of catering for weddings, parties, etc. Private dinners will be served in the best style at reasonable rates. Mr. Grewer also has banquet rooms for private parties, elegantly furnished and fitted, which are situated on the second floor, and is prepared to supply such parties at short notice and in the latest style. All orders are promptly attended to, and everything is guaranteed to be pure, as every article sold is made on the premises. Those wishing the best of food, skilfully cooked and nicely served, should, by all means, give Mr. Grewer a call, especially as his prices are uniformly reasonable.

J. J. BEARDSWORTH, Dealer in Cigars, Tobacco, Periodicals, etc.; Also Agent for Huntley's Kiln Dried Bundle Kindling Wood, No. 85 India Street, Portland, Me. This establishment, which ranks among the leading enterprises of its kind in this section of the city, is one of the most popular dealing in cigars, tobacco, etc. Mr. J. J. Beardsworth, the present proprietor, established the business in 1883, and to his superior skill, able management and untiring industry, is due, in a great measure, the progress and success which has been attained during its career. A large and varied stock is carried, including cigars, tobacco, periodicals, etc. Mr. Beardsworth is also agent for Huntley's kiln dried bundle kindling wood, and possesses every facility for giving his patrons and friends extra inducements, both in low prices and excellent quality of goods sold. The store occupied is located at No. 85 India street, and covers an area of some 600 square feet. It is conveniently located, and is filled with as large and reliable a stock as can be found in any similar establishment. Mr. Beardsworth is a native of England, and is very well known in this section of Portland. He is enterprising and energetic, and his business standing and general reputation, as well as the liberal manner in which the business is conducted, is a subject of the most favorable comment.

C. E. SNOW, Mason and Builder, No. 95 Clark Street, Portland, Me. Other things being equal, the more prosperous and enterprising the community, the more active and extensive the building operations, and Portland is no exception to this rule, for building is going on here constantly, and the building trade comprises some of the most active and influential of our resident business men. Among those making a specialty of mason work mention should be made of Mr. C. E. Snow, for during the fifteen years that he has carried on his present business, he has gained a leading position among the masons and builders of this section. His shop is located at No. 95 Clark street, and those contemplating building would do well to communicate with him, for he is prepared to figure very closely on plans and specifications for cellar walls, retaining walls, abutments, piers, brick or stone columns, fire-places, chimneys, setting steam boilers cement work of all kinds. Personal attention given to drain work, etc., and may be depended upon to implicitly carry out every agreement. General jobbing will also be done at moderate rates, and as employment is given to from twenty to thirty assistants, orders can be filled at very short notice.

M. BENSON, Sale Stable, and Dealer in Charcoal, No. 151 Green Street, Portland, Me. There is not a better known establishment in this city than that conducted by Mr. M. Benson, at No. 151 Green street, for this gentleman has done business in Portland for the past eighteen years, having inaugurated his enterprise in 1873. The premises utilized are expressly fitted up for the carrying on of his business to the best advantage, and comprises one of the largest sale stables in Portland, having accommodations for forty horses. Mr. Benson is a native of Gray, Me., and is well-known in this community. He gives employment to seven assistants and does both a wholesale and retail business. He deals extensively in charcoal, and as he burns his own coal, is in a position to offer the best bargains as regards quality as well as prices. Mr. Benson is thoroughly acquainted with the habits and care of horses, and all animals entrusted to his stable will receive kind and gentle treatment. He is an honorable and conscientious business man. All patrons are assured early and courteous attention, and the prices in both departments of his business are in the highest degree satisfactory. Any persons wishing charcoal, by sending orders by postal or otherwise, will receive prompt attention.

JOHN FLEMING, Bakery, No. 80 Middle Street, Portland, Me. The popularity of an establishment does not always depend upon the pretensions it makes, and so true is this, that it may even be said that some of the most unpretentious establishments are actually the most genuinely popular. As a prominent example, we would point to the one conducted by Mr. John Fleming at No. 80 Middle street, for while this does not pretend to be a representative store in any sense of the word, still it is so popular in this neighborhood that the public could not easily get along without it, or at least, would make serious objections to its being closed. Mr. Fleming has carried on this bakery for about ten years, and has built up a growing trade in bread, cake and pa-stry. The premises comprise one floor and basement about 400 feet each in dimensions. Employment is given to two capable assistants that customers may be promptly attended to. The excellence of the bread and other articles bought here is noted, it being the policy of the proprietor to furnish only such as will give entire satisfaction, and to offer them at the lowest rates. Mr. Fleming is a native of St. Johns, N. B.

BOYD STREET STABLE. Boarding, Baiting and Livery. M. S. Rounds, Proprietor. Particular Attention Given to Boarders. Hack Orders Promptly Attended to. Telephone 579 B. Portland, Me. One's enjoyment "on the road" is so largely dependent upon having a good team, that it is hardly possible to use too much care in placing orders, and we can assure our readers that the turnouts supplied at the Boyd Street Stable are not surpassed by any public teams to be had in this city, or perhaps in this section. The Boyd Street boarding, baiting and livery stable has long been favorably known. It was started in 1887 by Mr. C. F. Rounds, who was succeeded by Mr. M. S. Rounds, the present proprietor, in 1890. Mr. Rounds is a native of Portland, and now occupies premises on Boyd Street, containing all necessary facilities for carrying on a first-class stable, having ample carriage room, with twenty-five stalls. Employment is given to four efficient assistants, and orders by telephone 579 B. or otherwise delivered, will be filled without undue delay, hack orders being promptly attended to. Particular attention is given to boarders, and all horses entrusted to his establishment will be well and carefully treated. All who have had dealings with Mr. Rounds can testify to his ability as proprietor of such a business, also to his courteous and gentlemanly methods of conducting the same, and therefore we cordially recommend this establishment to to all in search of a first-class boarding, baiting and livery stable.

W. A. KING, 22 Portland St., Portland, Me. Carriage Trimming also Carriage Painting. Considering the comparatively small sum it costs to have a carriage re-trimmed or painted, and made as good as new so far as this line of repairing is concerned, it seems strange that any owner of an otherwise handsome and stylish vehicle should be satisfied to allow it to remain worn and shabby looking, and we believe that if the facilities afforded by Mr. W. A. King were more generally known, there would be fewer carriages in Portland and vicinity unable to bear close inspection. Mr. King makes a specialty of Carriage Trimming and turns out work which will compare favorably with the best in the market. He uses carefully selected materials, employs skilled workmen, and puts his prices down to the lowest figures consistent with a fair profit. He is a native of England and has been engaged in his present line of business in Portland for over twenty-five years. He served in the Army during our late war, and is well-known throughout this city. The premises utilized by him are located at No. 22 Portland Street comprise a Trimming Shop about 600 square feet in size and a spacious Paint Shop, which are very thoroughly equipped for Carriage Trimming and Painting in all its branches, and we have no hesitation in assuring satisfaction to those who may take advantage of the inducements offered. Orders can be filled at short notice, and we repeat that the charges made are very low for first-class and reliable work.

ORR & JENNINGS, Machinists, General Jobbing, Piping and Engine Repairs of every description, promptly attended to. No. 311 Fore Street, Portland, Maine, opposite Custom House. Every competent mechanic will agree that it is often considerably easier to build a machine than to repair it, or rather that there is a chance for the display of more skill and ingenuity in performing the latter operation than the former one, and therefore when we say that the firm of Orr & Jennings are prepared to do general jobbing and engine repairs in the best possible manner, it follows that the engines and other machinery built by them show workmanship that will bear the severest comparison with that displayed in the production of other makers. This firm was formed

in 1890, and is composed of Mr. W. J. Orr, a native of Harpswell, Me., and Mr. E. E. Jennings of Lewiston, Me. The premises occupied by them are located at No. 311 Fore street, they cover an area of some 1500 square feet, and are extremely well equipped with machinery, tools, etc., employment being given to four experienced assistants. A specialty is made of the manufacture of Marine engines, as well as general jobbing, piping and engine repairing. Orders for any description of the above-named lines of work will receive prompt and careful attention, and the charges made are moderate in every instance. Messrs. Orr and Jennings give close personal attention to all details of their business, and are therefore in a position to guarantee perfect satisfaction to every customer.

MERRILL PLACE, Dealer in Beef, Pork, Lard, Hams, Corned Beef, Tripe, Lamb, Sausages, Tongues, Vegetables, etc.; Telephone, No. 981; Stall No. 3, Milk Street Market, Portland, Me. Notwithstanding the many houses engaged in the sale of meat in this city, it is an undeniable fact that the demand for choice cuts appears to exceed the supply. There are few of our readers living in Portland and keeping house but have at some time or other found that they could not seem to obtain just what they wanted in the way of meat, at any price. Now, although it is true that no animal has ever been discovered that was all tenderloin, still, if the right place be visited, one can generally obtain the choicest and most toothsome of cuts, and we know of no establishment better able to afford satisfaction in this respect than that conducted by Mr. Merrill Place, at Stall No. 3, Milk street market; these premises cover an area of about 700 square feet, and a large and finely selected stock is constantly on hand. It includes all kinds of meats, such as beef, pork, lard, hams, corned beef, tripe, lamb, tongue, sausages, vegetables, etc. Mr. Place makes a specialty of choice cuts, and he spares no efforts to accommodate his customers. This is an old business enterprise, and was at one time conducted by Wm. H. Kenney & Son, who were succeeded by the present proprietor in 1867. Mr. Place is a native of Whitefield, Maine, and has proved to his many patrons that he understands the business. Competent assistants are at hand, and all callers are attended to with politeness and promptness. Orders by telephone or otherwise delivered will receive immediate and intelligent attention and be accurately delivered to any part of the city.

FRED. A. TURNER, Apothecary, Corner of Congress and Washington Streets, Portland, Me. This establishment deserves prominent mention not only for its long standing in this community, but for the high estimation in which it is held by the numerous patrons who have been acquainted with the proprietor for over twenty years. This business was started in 1868 by Turner & Smith, who were succeeded in 1872 by Mr. Fred. A. Turner, the present proprietor. He is a native of Whitefield, Maine. He is very widely known throughout this section, and his abilities as a well-informed and conscientious apothecary are most highly appreciated. A complete assortment of drugs, medicines, and chemicals is constantly kept in stock; and physicians' prescriptions are compounded in the most approved and careful manner, and at short notice. Two assistants are employed who are competent and reliable in every respect. He also carries a fine collection of toilet and fancy articles which cannot fail to please the most fastidious in choice of such things. Spectacles and eye glasses, and the fitting and adjusting of same to the eye, is made a specialty. The premises will measure about 1,200 square feet. They are very neatly and tastefully arranged, making this one of the most attractive of apothecary stores.

F. E. LOVELL, Dealer in Choice Family Groceries, Meats, Provisions, Flour, Country Produce, Fruit, Confectionery, Canned Goods, etc., Corner Oxford and Wilmot Streets, Portland, Me. Goods delivered in any part of the city. The establishment occupied by Mr. F. E. Lovell is a spacious one, being 2,000 square feet in dimensions, and the business is a large and steadily growing one, for this is an old-established enterprise, having been established a great many years ago by Mr. John W. Marston, who was succeeded by Mr. Jas. Webster, and he by Mr. Joseph Grant. In 1877 the business came into the possession of Mr. J. T. Johnson, who gave place to the present proprietor in 1879. Mr. Lovell is a native of Freeport, Me., and is well-known throughout Portland, where he is overseer of the poor. He belongs to that class of business men that believe in personal supervision, and are not afraid to work hard to improve the efficiency of the service offered the public. The stock carried at this establishment is both large and varied, embracing as it does choice family groceries, meats, provisions, flour, country produce, fruit, confectionery, canned goods, etc. While it is the aim of Mr. Lovell to supply the best obtainable goods in every department, particular pains are taken in the selection of the teas, coffees and spices offered. That reliable goods are not incompatible with low prices is proved by the experience of those patronizing this house, for while every article is guaranteed to prove as represented, the rates quoted will bear the severest examination and comparison. There are three experienced assistants employed, and polite and immediate attention is the rule to every caller.

WHITE, the Tailor: Ladies' and Gents' Garments Cut, Made, Pressed and Repaired, Neatly and Promptly, at Reasonable Prices; No. 296 Middle Street, (Up One Flight), Portland, Me. This is popularly supposed to be a free country, and certainly there is no law to prevent a man from paying fancy prices for clothing if he be disposed to do so, unless it is the law of common sense, and that, unfortunately, is very seldom enforced. But of course the most of those who do pay the extravagant prices demanded by some tailors do so because they think that satisfactory garments can be bought no cheaper elsewhere. There's where they make a big mistake. Mr. I. White, better known perhaps as "White, the tailor," makes suits to order from \$18.00 to \$25.00; overcoats, from \$18.00 to \$25.00, and pants from \$5.00 to \$7.00,—and despite these low prices his garments are skillfully made from honest materials; they look well, fit well and wear well, and are cut in accordance with the latest styles. We don't want you to take our word for this,—just give Mr. White a call and see for yourself. You will save money by dealing with him, and you will get clothing that will satisfy you. Ladies' as well as gents' garments will be cut, made, pressed and repaired at moderate rates, and all orders left at No. 296 Middle Street, up one flight, are assured prompt and painstaking attention.

R. E. McPHERSON, Sign, Card and Carriage Painting, No. 21 Preble Street, Portland, Me. The expression "he don't know enough to make paint stick to a board" is generally considered as equivalent to calling a man a "natural born fool," but as a matter of fact, it is by no means the easiest thing in the world to make "paint stick to a board" under certain conditions, as many amateur painters have found to their sorrow. It may stick for a while, but the weather soon scales and blisters it off, and the surface is left in worse condition than ever. We believe it always pays to secure the services of a competent painter when there is any painting to be done; first, because he knows how to do the work and is responsible for its being properly done; and

second, because in the long run the job costs no more than it would under any other circumstances, and in many cases not so much. Mr. R. E. McPherson has been engaged in the sign, card and carriage painting business for several years, and certainly ought to know the business thoroughly in every detail. He is a native of Canada, and opened his establishment in Portland in 1890, and the work executed by him in this vicinity since that date has been well done. He uses selected stock, employs skilled and careful assistants, and spares no pains to fully maintain the high reputation he has already gained. Orders are given immediate and painstaking attention, and the charges made are as low as is consistent with the use of honest materials, honestly applied. The latest designs in sign and card, as well as carriage painting, are executed in the best manner, and the work will prove as durable as it is handsome.

THE TRAVELERS' INSURANCE CO. of Hartford, Conn.; s. Schwarzhild, State Agent for Maine and Province of New Brunswick, for Life Department; H. Morey, Cashier; Casco Bank Building, Portland, Me. The Travelers' Insurance Company is unquestionably the most widely known insurance corporation in the United States, for not only is it of long standing, but it has been so skillfully, so liberally and so persistently advertised that the legend "Moral: Insure in the Travelers" has probably been read at least once by 99 out of 100 of those who can read at all. The Travelers' is equally great as a life and as an accident company, each department being kept entirely separate from the other. The agency of the life department for Maine and the Province of New Brunswick is held by Mr. S. Schwarzhild, who has an office in this city in the Casco Bank building, and who will cheerfully give any desired information on application. We make no attempt to set forth the plan and workings of the company as the subject is far too vast and important to be considered within our necessarily limited space, but suffice it to say the Travelers' is in a position to offer unsurpassed advantages to those seeking insurance, and no one can afford to neglect investigating the inducements extended by this representative company.

E. SWASEY & CO., Manufacturers, Importers and Wholesale Dealers in Crockery, Glass Ware, Earthen, Rockingham, and Stone Ware, 273 Commercial St., Portland, Maine. The business conducted by Messrs. E. Swasey & Co., was founded more than a score of years ago and was originally carried on by the Portland Pottery works, they being succeeded by Messrs. Swasey & Lamson and thence by the present firm, which was formed in 1890 and is constituted of Messrs. E. Swasey, F. D. Swasey, and George A. Young, all of whom are natives of Exeter, N. H. The concern are manufacturers and importers of and wholesale dealers in Crockery, Glass Ware, Earthen, Rockingham and Stone Ware, and carry one of the largest and most complete stocks to be found in New England, it including the latest and most artistic novelties and many goods the sale of which in this section is exclusively controlled by Messrs. E. Swasey & Co. The premises made use of comprise 4 floors, each of which measures about 25x70 feet, and are located at No. 273 Commercial St. Customers are found throughout Maine and adjoining States and the trade is not only large in amount but very desirable in character, many leading retailers being supplied as some of the specialties of this house appeal to the most cultivated taste. The lowest market rates are quoted in every department of the business, and as employment is given to from 5 to 8 assistants and careful supervision is practiced, delays or mistakes in the filling of orders are of very rare occurrence.

C. H. LITTLEFIELD, Dealer in Groceries and Provisions, No. 183 Brackett street, Portland, Me. No man who has never been in the retail grocery and provision business can appreciate the immense amount of detail there is connected with it, for it is equalled by no other branch of trade in this respect, and presents so many difficulties that a grocery and provision store providing a perfectly satisfactory service has never been found and never will be so long as human nature remains in its present condition. But some stores approach much closer to perfection than others, and so far as an earnest and intelligent effort to deal fairly and satisfactorily with all is concerned, the management of the one located at No. 183 Brackett street is worthy of high commendation, and we take pleasure in recommending this establishment to those appreciative of honest goods, honest prices and an accommodating policy. Mr. C. H. Littlefield, the proprietor, is a native of Wells, Maine, and has built up quite a large trade since beginning operations in 1890. He carries a varied and carefully chosen stock, caters especially to family trade, and employs sufficient assistance to enable him to fill orders promptly and accurately at all times.

H. B. BROWN, Artist, 507½ Congress St., Portland. Without denying that the true artist like the true poet must be born and cannot be made, it still remains a fact that the finest natural genius will be greatly hampered in its development by lack of competent guidance, and that even a comparatively small degree of talent may be so cultivated and directed as to gain for its possessor an honorable place in the world of art. Therefore it is obvious that one who contemplates taking up the art of painting as a profession or even as an avocation should strive to obtain the best possible instruction, and if the student proposes to devote his attention to landscape or to marine painting it would be difficult for him to find a more thoroughly competent, skilful, experienced and successful teacher than Mr. H. B. Brown, one of the best-known landscape and marine artists in Maine, or indeed in all New England. Mr. Brown's studio is at No. 507½ Congress st., where all necessary information concerning terms, etc., may be obtained on application. He also has a studio on Cushing's Island during the Summer. He is prepared to execute commissions for painting without undue delay, and a varied and most attractive collection of landscapes and natures may always be seen at his studio.

CUSHING & MCKENNEY, Dealers in Ship and Naval Stores, Ship Chandlery, and Fishermen's Outfits; Row Boats and Dories Constantly on Hand; No. 18 Commercial Wharf, Portland, Me. It is fifty-five years since the business conducted by Messrs. Cushing & McKenney was founded, operations having been begun in 1836 by Mr. C. P. Ingraham. The present firm was organized in 1876, and is constituted of Messrs. F. H. Cushing, a native of Portland, and L. H. McKenney, a native of Cape Elizabeth. Mr. Cushing served in the army during the Rebellion, and at one time was connected with the Portland City Council, and both he and Mr. McKenney are very generally known in social as well as in business circles throughout this section of the state. The firm are wholesale and retail dealers in ship and naval stores, ship chandlery, and fishermen's outfits, and carry a good assortment of row boats and dories constantly in stock. The premises made use of are located at No. 18 Commercial Wharf and comprise three floors measuring 30 x 60 feet, besides two commodious storehouses. Every article bought of this concern is guaranteed to prove just as represented; the largest orders can be filled without delay, and bottom prices are quoted on all the commodities dealt in, so it is not surprising that an extensive business should be done throughout the year.

BURLEIGH CLOTHING CO., No. 184 Middle Street. Clothing and Furnishing Goods for Men, Boys and Children, Portland, Me. Every intelligent person knows that it is not the business firm or company which make the most extravagant claims, that may be depended upon to afford the best possible service, and those familiar with the policy pursued by the Burleigh Clothing Co., need not be told that they pay more attention to performance than promise. A large carefully selected stock of desirable new goods is carried, and the experience of the managers and their long established relations with producers and wholesale dealers enables them to procure the latest and most desirable articles on favorable terms and to offer such to their customers at the lowest market rates. Two experienced assistants are employed and all orders are promptly filled and delivered, while every caller is assured polite and immediate service. The premises in use are located at No. 184 Middle st., and are of the dimensions of 50x25 feet. The stock carried comprises Men's, Boy's and Children's Clothing and Furnishing Goods of every kind, and is guaranteed in every particular.

J. W. TREFETHEN, Wholesale Dealer in Fresh and Pickled Fish of all Kinds. End Commercial Wharf, Portland, Me. The enterprise conducted by Mr. J. W. Trefethen has for many years held a leading position among similar undertakings in this city, for it was inaugurated in 1872 by Messrs. Trefethen & Dellon, in 1873 the firm's name was changed to Trefethen & Simmons, and in 1875 the present proprietor assumed full control. This gentleman is a native of Monhegan, Me., and is widely known in Portland. He utilizes premises located at the end of Commercial Wharf, which comprise two floors, each of the dimensions of 40 x 180 feet. Fresh and pickled fish of all kinds is dealt in, and lobsters, clams and oysters are also largely handled, a specialty being made of the lobster trade. A very large business is done, and an ample supply is constantly on hand, and the commodities mentioned will be furnished in any desired quantities at wholesale. From 5 to 8 competent assistants are employed, and all orders are promptly filled, and the lowest market rates are quoted on all goods, the same being guaranteed to prove strictly as represented.

J. & J. FOWLER, Sail Makers and Manufacturers of Tents and Awnings, Nos. 1 and 7 Commercial Wharf, Portland, Me. The sail-makers of New England, taken as a whole, are unquestionably the best in the United States, and this is not surprising considering that New England has always led all other sections of the country in the building, manning, and sailing of ships. Nowadays, when steam has largely taken the place of sails, and a ship of war is rigged to look more like a coal barge than any other craft, a full-rigged ship is a comparative rarity, but there is still work for the sail maker, for the fleet of coasting schooners has reached large proportions, and some of those vessels can spread canvas enough to hide a good-sized church, steeple, and all. Among New England sail makers the firm of J. & J. Fowler have for many years held a leading position, for the policy of this concern has ever been to produce "superior work in all branches of sail making at the lowest possible charge consistent with good workmanship," and they have practiced that policy for nearly 40 years. The partners, Messrs. Joseph F. and John E. Fowler, are both natives of Portland, and are almost universally known here. Tents, awnings, canvas covers, etc., will be made to order in first-class style, and the premises at Nos. 1 and 7 Commercial Wharf are so spacious and well-equipped, and so large a force of assistants are employed that most extensive commissions can be executed at short notice.

THOMAS KANE, Plants and Cut Flowers. rear of 628 Congress St., Portland, Me. In this New England climate of ours, no small degree of experience, skill and patience is necessary in order to produce flowers at all times of the year, and even these qualities are of no avail unless they are backed by capital and aided by ample facilities in the way of greenhouses, heating apparatus, hot beds, etc. We speak of nature as being "forced" to bring forth flowers in Mid-winter, and being "forced" to accomplish other apparently unnatural results, but, as a fact, nature is not "forced" to do anything. By a careful study of plants and their growth, our florists have become familiar with the conditions necessary to produce certain flowers, etc., and when these conditions are supplied (either naturally or artificially) the result is, the growing of such flowers. The success attained is chiefly dependent upon the skill of the operator, and as experience is one of the principal aids in the attainment of skill, it is but natural that Mr. Thomas Kane of Portland should rank with the most successful florists in the city. The enterprise now carried on by him was started in 1876, and is located rear of No. 628 Congress St. He is well known throughout this vicinity, and deals extensively in Plants and Cut Flowers of all kinds. He is prepared to furnish artistic floral designs at short notice, and although his productions are equal if not superior to any in this vicinity, his prices are very reasonable. Orders by mail or otherwise delivered will receive immediate and careful attention.

JOHN CHISHOLM, Cigars, Tobacco, Fruit, Candles, Periodicals, Daily, Weekly and Sunday Papers, Card and Job Printing Done to Order. Corner Congress and Lafayette Streets. This enterprise, though not necessarily occupying very extensive premises, is one that interests about as many residents of this neighborhood as any other which is within its limits. It was conducted after some changes from its first start by Mr. Gillpatrick, who was succeeded in 1883 by Mr. Henry Wade. The present proprietor, Mr. John Chisholm, has had control of the business since 1885. His stock consists of cigars, tobacco, candies, fruit, periodicals, daily, weekly and Sunday papers. He also during the summer season furnishes ice cream and ice cream soda, as well as the various flavored soda. It is perfectly safe to say that this is a familiar place to a very large number, who are daily patrons, and to whom it is a great convenience to have just such a place where one can run in and be sure of finding fresh fruit and candies, or a good cigar or tobacco if their own supply has given out, and then the papers, how convenient to be able to buy them here. Mr. Chisholm is also prepared to take orders for card or job printing.

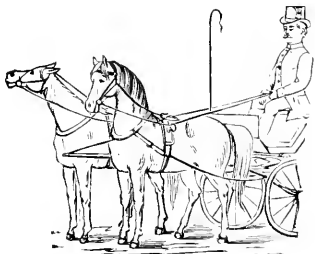
JOHN D. KEEFE, Druggist, 13 Temple St., Portland, Me. There is no kind of business more dependent upon its worth and usefulness than a retail pharmacy. We therefore take pleasure in calling the attention of our readers to the establishment conducted by Mr. John D. Keefe at No. 13 Temple St., for here nothing is left to chance, but every department of the business is carefully and intelligently supervised and the result is a service on which absolute dependence may safely be placed. Mr. Keefe is a native of Portland and has been identified with his present enterprise since 1890. He was formerly in business on Middle St., and a member of the firm of J. D. Keefe & Co. His present store is about 10x25 feet in dimensions. A complete stock of drugs, medicines and chemicals, as well as a choice assortment of fancy novelties and stationery is constantly carried, and two competent assistants are employed. Prescriptions are compounded at short notice in a painstaking manner and the charges made will be found to be uniformly moderate. Mr. Keefe has

built up a thriving business, and he certainly deserves the success he has worked so hard to attain.

C. C. COUSENS & CO., Dealers in Fancy Groceries, Provisions and Flour, Tea, Coffee, Spices and Choice Table Delicacies, Corner Congress and Atlantic Streets, Munjoy Hill, Portland, Me. The secret of success is much the same, no matter what business may be engaged in. If you can furnish customers with reliable goods, you need have no fear but that a satisfactory trade will soon be built up. Such has been the experience of Messrs. C. C. Cousens & Co., who are engaged in the grocery and provision trade at the corner of Congress and Atlantic Streets. Since they became identified with the management of this establishment in 1888, their efforts to extend operations have met with unquestionable success. The individual members of this firm are Mr. C. C. and Mr. John Cousens, both of whom are natives of Portland. They are thoroughly acquainted with the wants of family trade and have shown both intelligence and liberality in catering to the same. The store occupied covers an area of 1,250 square feet, and is only sufficiently spacious to accommodate the large and varied stock handled. The trade is principally retail in character, and all tastes and all purses may be accommodated at this store, for the prices are in every instance in accord with the lowest market rates. The choicest goods are handled, and include fancy groceries, provisions, meats and flour, as well as tea, coffee, spices and choice table delicacies. Orders will be attended to immediately and carefully, and accurately delivered to any address. Messrs. C. C. and John Cousens are both widely known in Portland and vicinity, and Mr. John Cousens is connected with the city government as councilman, and was for 27 years connected with the Fire Department of the city as steam engineer, but resigned in 1890; and now devotes his whole time to the firm's business. His son and partner, Mr. C. C. Cousens, has had some twelve years experience in the grocery trade in both wholesale and retail, and the firm now have a rapidly growing trade.

INGALLS BROTHERS, Importers of Foreign Ales and Porter, Bottlers of Ales, Porters, Lager Beer, Champagne Cider, Manufacturers of Mineral and Soda Water, Proprietors of Ginger Ale and Sarsaparilla Beer, Proprietors of the Moxie Nerve Food, No. 17 Preble St., Portland, Maine.—The bottling works of Messrs. Ingalls Brothers have been well known in Portland for more than a quarter of a century. The enterprise was established in 1861 by R. Ingalls, who after carrying in on alone for a number of years associated himself with his brother, R. P. Ingalls. The business is entirely wholesale, and it has now reached so great dimensions that from fifteen to twenty-five employees are needed to fill the orders. It is well known that no more refreshing or sustaining beverage can be found than Alica Beer, guaranteed to be less than one per cent. alcohol, large quantities of which are consumed in this country. The Messrs. Ingalls make a specialty of bottling this Alica Beer and also that delicious and harmless drink, Champagne Cider. They also manufacture mineral and soda water, ginger ale, sarsaparilla and root beer. In addition to this they are the proprietors of the celebrated Moxie Nerve Food, which is known and sold throughout the country, and has proved so efficacious in stimulating and strengthening over-worked and tired nerves. They make a specialty of furnishing soda tanks already charged, and also recharging the same. The bottling works are located at No. 17 Preble street and consist of a three-story building of 35x150 feet in dimensions. This establishment enjoys a first-class reputation and the proprietors have always maintained the most favorable relations with the trade. The Messrs. Ingalls are both natives of Shelburne, N. H.

S. MASON, Carriage and Sleigh Repairing, General Job Work. Carriages and Sleighs built to order. No. 71 Portland St., Portland, Me. Light single or double Carriages and Sleighs are the best examples of mechanical ingenuity and skill we know of, for there is not a pound of waste material about them, and yet they are capable of withstanding shocks and strains that one would think sufficient to ruin much more solidly made vehicles. But the secret of their surprising strength is in their design, for this is so arranged that every ounce of material is used to the best advantage, and the consequence is a combined rigidity and elasticity which make riding in such vehicles one of the pleasantest experiences imaginable. Of course, however, material and workmanship must be first-class, and it is the care taken in providing for these essentials, that has made the Carriages and Sleighs produced by Mr. S. Mason, the favorites they unquestionably are. Mr. Mason is a native of Yarmouth, Me., and inaugurated the enterprise now conducted by him thirty years ago. He by no means confines himself to the Manufacture of Carriages and Sleighs but is extensively engaged in repairing all kinds of vehicles, and doing general Job Work, quoting the very lowest cash prices on all goods handled, and for jobbing also. The premises occupied are located at No. 71 Portland St., where all orders can be filled at remarkably short notice, when haste is required, and no pains is spared to render perfect satisfaction to every patron.

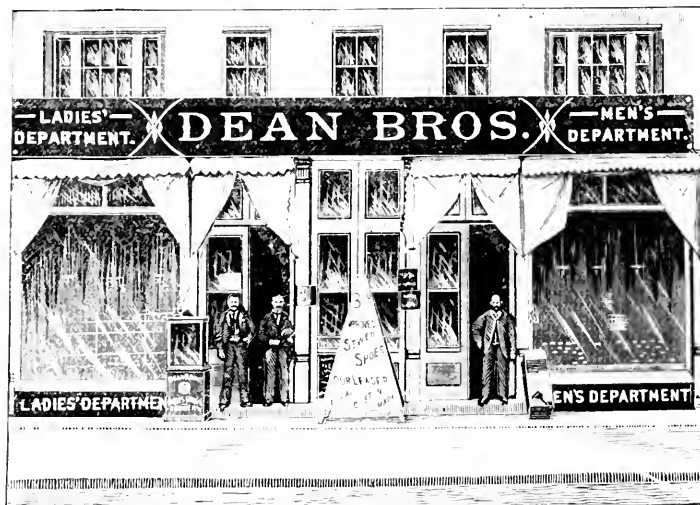


E. S. LIBBY, Livery, Boarding and Baiting Stable. No. 336 Cumberland St., Portland, Me. Telephone number, 456. No one has ever succeeded in defining the limit where reasonable expenditure ends and extravagance begins, nor will this ever be done for "circumstances alter cases," so naturally that what is extravagant at one time may be quite reasonable at another, and in this connection we may appropriately say a few words concerning the "extravagance" of paying out money for horse hire. Not a few people whose income is comparatively limited would no more think of hiring a team, and taking a drive, than they would of chartering a special steamer, when they have occasion to take a ride on the water, and yet many of these same people spend enough on doctor's bills and medicines in the course of a year to defray the cost of a good deal of driving. "What has that got to do with it," does some one ask? Why, simply this, put the money spent on medicines, etc., into carriage hire, using discretion of course concerning the weather and other attending conditions, and in the majority of cases the Drs.' bills would be avoided and a great deal of enjoyment would be gained. It does not cost a very large sum to hire a first-class team for a half day or a day, that is, provided the right kind of a stable is patronized and right here we might say that those conducted by Mr. E. S. Libby at Nos. 336 Cumberland St., and 122

Centre St., have no superiors in this city. There are twenty-five stalls in each stable, and fine horses and hacks, coupes and carriages of every description can be furnished by Mr. Libby at the most reasonable rates. Mr. Libby does an extensive business in this line, and he also takes horses to board and guarantees them careful attention. He employs 7 assistants, and is prepared to fill all orders promptly, whether received in person or by telephone 456. Mr. Libby has been in his present business since 1884.

J. E. HODGES, Dealer in Meats of all kinds. Beef, Veal, Mutton, Poultry, Hams, Fresh and Salt Pork, Sausages, Lard, Bologna, Pressed Ham, etc. No. 11 Silver St. Market, Portland, Me. Pigs' feet a specialty. Notwithstanding the large number of Meat Markets to be found in Portland, there are none too many of them where strictly dependable goods are sold at fair rates, for it is notorious that at some establishments of this kind, it is practically impossible to obtain first-class meats at any price. There is an extensive and constantly increasing demand for the better grades of meats and we can give no better advice to such of our readers as may need anything in this line than to call at the market conducted by Mr. J. E. Hodges, No. 11 Silver St. Market, who began operations here in his present line in 1886. Mr. Hodges is thoroughly acquainted with his business in every detail and gives personal attention to it. The premises cover an area of 1000 square feet, and the stock on hand comprises Beef, Veal, Mutton, Poultry, Hams, Fresh and Salt Pork, Sausages, Lard, Bologna, Pressed Ham, Pigs' feet, etc., and whether you want a choice cut or a piece for soup stock you can buy it here to the best possible advantage, for Mr. Hodges caters to all classes of trade, and quotes bottom prices on all the goods he handles. Employment is given to only competent assistants, who are courteous and attentive to customers at all times, while particular attention is given to the filling of orders by the proprietor himself.

ERNEST E. CROSS, Druggist and Apothecary, corner Exchange and Fore Sts., Portland, Me. To carry on an Apothecary store in the way which is demanded by the present state of popular sentiment, is by no means so easy a task as many of our readers are probably disposed to believe, for we have noticed that the average man has but an imperfect conception of the true scope of an apothecary's duties. To discharge them in a proper manner, one must have a technical education as well as business ability and training, and there is hardly a branch of trade necessitating such close and arduous attention and confinement. Fortunately we have many gentlemen in this State capable of carrying on an establishment of this kind in a first class style, and among them it is but just to call particular attention to the peculiar fitness for this business of Mr. Ernest E. Cross. His premises are 30x30 feet in dimensions, and contain a varied and skillfully selected stock, including drugs, medicines, chemicals, fancy and toilet articles, tooth and hair brushes, sponges, in fact everything usually to be found in a first class drug store. Particular attention is paid to the putting up of Physician's prescriptions, every facility being at hand to ensure their being filled in a prompt and careful manner. Employment is given to two faithful and competent assistants that all orders may be filled at the shortest possible notice. Mr. Cross, who is a native of Waterford, Me., started this business on Middle St., in 1887. He moved to his present location at the corner of Exchange and Fore Sts., in October 1890. His business is wholly retail and is conducted in an honorable and methodical manner which must gain for him the confidence of this community.



DEAN BROTHERS, Dealers in Boots and Shoes, 453 and 455 Congress Street, Portland, Me.—The firm of D. A. Brothers was established about eight years ago by A. F. and B. W. Dean, and is one of the largest stores of its kind in the State. Since the death of B. W. Dean which occurred in November, 1889, A. F. Dean has had control of the business but has conducted it under the same firm name as is shown in the above. The store is one that has separate departments for ladies' and gentlemen, a feature which is highly appreciated by the trade. At Dean Brothers you can always find a stock of fine French and American boots, shoes and slippers which is remarkable for its completeness no less than for its magnitude, for it comprises full lines of footwear for ladies' gentlemen, misses, youths and children; making this a "family shoe store" in the true sense of that much abused term. The very latest fashionable novelties are always on hand to choose from, nor are standard styles neglected, the assortment being complete in every department. The employment of five assistants ensures prompt attention to every caller, and while the goods are fully warranted to prove as represented the prices are invariably in strict accordance with the lowest market rates.

N. M. PERKINS & CO, Dealers in Hardware, Agricultural Tools and Mill Supplies, also Agents for Oriental Powder Mills and No. Wayne Tool Co., No. 2, Free Street Block, Portland, Me.—The enterprise carried on by Messrs. Perkins & Co., has been familiar to the public of this section for more than a quarter of a century, and for this reason, as well as for the prominent position it holds among mercantile houses in this city, it deserves specially prominent mention in this publication. It was founded in 1865 by Mr. N. M. Perkins of Chelsea, Mass., and has been carried on uninterruptedly ever since. The premises occupied are situated at No. 2, Free Street Block, and comprise one floor and two basements, each of which are 30x100 feet in dimensions. Business, both wholesale and retail is done on a large scale, the stock on hand being exceptionally com-

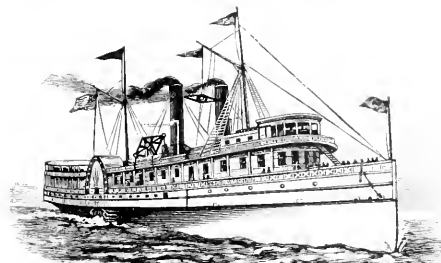
plete in every department. It includes hardware and cutlery of all kinds, agricultural tools and mill supplies of the very best and latest designs. The company are agents for the Oriental Powder Mills and the North Wayne Tool Company, with both of which enterprises they enjoy the most satisfactory relations. Orders large or small are accurately and satisfactorily filled at short notice, and we do not hesitate to say that no house in the State, engaged in a similar line of business enjoys greater facilities for meeting any demand that may be made upon it. From eight to ten assistants are employed, and every caller is assured prompt and courteous attention. All goods in stock are guaranteed to be precisely as represented, and they are

offered at the lowest market rates.

A. D. BRIGGS, Tailor, 18 Portland Street, Portland, Me.—To many people a suit of clothes is a suit of clothes, and that is all there is in it. They apparently believe that if a certain quantity of material is used, it makes no difference how it is put together, so long as it takes the shape of a suit, and hence are easily imposed upon by such dealers as are disposed to work off their goods, more by their appearance when new than by their real merits. It may be taken as an axiom that the \$5 spent for superior workmanship and trimmings are invested to better advantage than any other purchase. It would be well to bear this in mind while ordering your clothing made. Mr. Briggs commenced business in 1890, he is a native of Massachusetts. A man of honorable business methods, integrity and a determination to give value for value, are the features deserving of success. There are few men more justly entitled to prosperity than the proprietor of the house in question. He devotes all his attention to his business, and spares no pains to satisfy customers if such a thing be possible. Repairing and cleaning of all kinds are promptly and neatly attended to, the rates quoted for such work will be found to be reasonable in the extreme.

BENJ. A. NORTON, Painter and Paper Hanger, Painting and Paper Hanging executed in all styles and varieties with promptness and dispatch. References by permission to Messrs. H. J. Bailey & Co., Corner Market and Newbury Streets, Residence 66 Elm St., Portland, Me.—New England weather is about as destructive as anything of the kind can be, and the protection afforded to wood work by a couple of good coats of paint is enough to justify the expense of it, leaving the question of appearances entirely aside. It requires good stock and skillful application to ensure the best results, and both of these may be provided for by placing your orders with Mr. Norton, for this gentleman makes a specialty of house painting and paper hanging, he does work equal to the best at uniformly reasonable rates. A

sufficient number of assistants are employed to enable immediate and satisfactory attention to be given to every order, and there is no reason to doubt that the high reputation gained in the past, will be maintained in the future. Large or small orders are given equal consideration, and estimates will be cheerfully and carefully made on application. The premises occupied are located at 287 Newbury street. Mr. Norton has conducted this business for about fifteen years and can refer to many specimens of labor in this city. He is a native of Maine, and served in the army during the late Rebellion.



INTERNATIONAL STEAMSHIP CO., J. B. Coyle, President and Manager, Portland; E. A. Waldron, General Freight and Passenger Agent, Boston, Mass.; H. P. C. Hersey, Portland Agent.—Those who have never made the trip from Boston to Eastport, Me., or St. John, N. B., on one of the steamers of the International Steamship Co., have missed as delightful a voyage as this country can afford, and that is saying a good deal, for America leads the world in the variety and beauty of her steamboat trips on river, lake and coast, and American river and coasting steamboats are unequalled for comfort, beauty, speed and staunchness. The boats of the International fleet are worthy representatives of their class, and although heavier and more sea-worthy than those designed to navigate more sheltered waters they are swift as well as staunch and a trip on them is very enjoyable even to those who are always in a hurry to "get there" no matter how much time they have to spare. The fleet is made up of the Cumberland, 1600 tons burden and licensed to carry 550 passengers, the State of Maine, 1500 tons burden and licensed to carry 500 passengers, and the New Brunswick, 1000 tons burden and licensed to carry 350 passengers. These boats run the year round starting at Boston, calling at Portland and Eastport and making a terminus at St. John, N. B. The number of trips each week vary according to the season of the year. In winter only one or two trips per week are made, in fall and spring three trips and it is the intention of the company the coming summer to make six trips per week, four direct from Boston and two by way of rail from Boston and connecting at Portland with the steamer there. At Eastport connections are made for Calais, Me., via St. Croix river also the beautiful summer resorts, St. Andrews, Campobello and Grand Meun. At St. John the steamers connect with the Intercolonial railway for all provincial points also the Canadian Pacific railway for Fredericton, N. B., and the Union line of steamers on the St. John river to Fredericton. Connection is also made with the fine steamer City of Monticello plying between St. John, Digby and Annapolis. The trip by steamer up the St. John river and that by the "Monticello across" the Bay of Fundy are among the most delightful water trips in the east. The boats are thoroughly well equipped, well officered and well manned and hence afford a perfectly

safe as well as an exceptionally pleasant means of transportation. The company handle an immense amount of freight and the direct and indirect benefits derived from the line by Portland business men can scarcely be over-estimated. Mr. J. B. Coyle is president and general manager of the company, Mr. H. J. Libby is secretary and treasurer, with headquarters at Portland, and Mr. E. A. Waldron general freight and passenger agent with headquarters at Boston.

NEW YORK CLOTHING STORE. Gent's Furnishing Goods, Fixing, Cleaning, Buying and Selling, Lewie Wasserman, No. 128 Middle Street, and 459 Fore Street, Portland, Me.—It is not especially difficult even for a stranger to guess why the establishment popularly known as the New York Clothing Store should be the great favorite that it unquestionably is with the people, for it needs but a single visit to it to convince any fair-minded and unprejudiced person, that the interests of those patronizing it are perfectly secure, so long as it remains under its present management. There are no mere words but a sober statement of facts, and evidence to corroborate it may be obtained of almost any reputable citizen of Portland. The business now conducted under the name of the New York Clothing Store, was founded by Mr. Lewie Wasserman in 1888. He is a native of Russia, Poland. The premises utilized are located at No. 128 Middle street, and 459 Fore street, where a full and varied assortment is constantly carried of ready-made clothing, together with complete lines of gent's furnishings, etc., and no one wanting clothing for present or future use will regret dropping in and ascertaining what Mr. Wasserman has to offer. He considers it no trouble to show goods, and the employment of capable assistants enables all customers to be served promptly and courteously, as well as at low prices. Mr. Wasserman could never have attained his present business standing without earnest work and strict adherence to all promises made.

W. H. ROBERTS, Rear of 653 Congress St., Portland, Me., House Painting, Paper Hanging, Decorating.—It seems wonderful to those who have no special taste in that line to see the changing and attractive effects which may be obtained by the judicious use of paints and paper hangings, and other home decorations, for by skillful management of such accessories, small rooms may be made to look larger, dark ones lighter, and unduly large apartments cosy and comfortable. Of course in order to do this the means as well as the skill must be provided, and in this connection it is natural to call attention to Mr. W. H. Roberts, whose establishment is located rear of 653 Congress street. This gentleman possesses every facility for the doing of house-painting, paper-hanging and decorating, as well as staining, graining and polishing in the most approved style at short notice and at very moderate rates. A force of sixteen skilled and reliable workmen is constantly employed, and every order is guaranteed immediate and courteous attention, the work being done in a thoroughly satisfactory manner and with carefully selected and reliable materials. This establishment is probably one of the oldest of its kind in Portland, having been founded over a half century ago. It was originally established by Mr. T. A. Roberts in 1837, the firm of Roberts & Black being formed in 1842, and from 1861 to 1863 the business was conducted by Mr. W. H. Roberts, alone. In 1863 the firm of T. A. & W. H. Roberts was formed, and so conducted until 1888, when the present proprietor, Mr. W. H. Roberts assumed entire control of the business. He is a native of Portland, and thoroughly conversant in all the many details of his business, therefore we commend him to the favorable attention of all wishing anything done in this line of house-painting, paper-hanging and decorating.

L. A. WATERHOUSE. Dealer in Fashionable Millinery and Straw Goods, also a fine line of Hair Goods, 545 Congress Street, Portland, Me.—The business carried on by Mrs. L. A. Waterhouse at No. 545 Congress street, was founded by her in 1865, and it is universally conceded to be one of the finest of its kind in Portland. Mrs. Waterhouse is a native of Elliott, Me., and is a thorough business lady, and conversant with her particular line in all its many details. The premises utilized—*are about 50x20 feet in size and contain a fine stock which comprises millinery in great variety, including trimmed and untrimmed hats and bonnets, and straw goods, of every description—in connection with which a fine line of hair goods is constantly carried. From two to ten experienced assistants are employed who are skilled in their business—special attention is given to order work, which can be executed at very short notice when the occasion demands. Every article in stock is obtained from the most reliable sources and is therefore dependable in quality—and the prices quoted on all goods offered and work executed are as low as the lowest.*

J. FRANK HOVEY. Carriage and Sign Painter, 71 and 73 Portland Street, Near Parris, Portland, Me.—More than one carriage owner has learned to his sorrow that it is important to close contracts only with reliable, and responsible concerns, if one is to feel sure of such agreements being carried out to the letter, and as not a few complaints have come to our ears respecting the manner in which certain firms violate the understandings they may reach with their patrons as regards the doing of fine carriage and sign painting, etc. We take this opportunity to call attention to a long established and entirely reliable house engaged in fine carriage and sign painting, for we are perfectly sure that all orders the gentleman referred to may be entrusted with, will be carried out in the same uniformly satisfactory manner, that has characterized his efforts in the past. Mr. J. Frank Hovey, has been identified with his present business since 1868. He has built up his present large business by patient industry and equitable business methods. He was born in Quincy, Mass., and is now one of the best known in his line of industry in Portland. The premises occupied are located at Nos. 71 and 73 Portland street, and cover an area of about 2000 square feet, where employment is given to only experienced and thoroughly conscientious workmen. Using the finest stock and employing the best skill, Mr. Hovey can confidently guarantee satisfaction, and his prices are as reasonable as his work is acceptable.

A. H. FREEMAN. Trucking, Jobbing of all Kinds, 9 Central Street, Portland, Me. It is sometimes a puzzling question to decide why one man will succeed in an enterprise, while others, apparently having equal if not better opportunities, will fail, but it does not require very profound calculation to explain why Mr. A. H. Freeman should have built up so extensive a business since he started in 1877, for no one can have dealings with him without being impressed by his evident desire to thoroughly satisfy every customer. Mr. Freeman is a native of Poland, Maine, and is well known here both in social and business circles. He gives close personal attention to his business and spares no time or pains to maintain the high reputation he has gained. He is prepared to do trucking and jobbing of all kinds at short notice and at the more reasonable rates, and all orders left at his office, No. 9 Central street, or sent by telephone, No. 122, will receive prompt and accurate attention, as from four to six assistants are employed by Mr. Freeman. He also does an extensive business in forwarding freights of all kinds. A specialty is made of shipping apples for English steamers.

LESTER A. MERCIER. Dealer in Fancy Groceries and Provisions, 22 North St., Portland, Me. Telephone 301. Mr. Lester A. Mercier has had considerable experience in his present line of business. He began catering to the public by cart in 1885 and in 1889 he opened his present store at No. 22 North St., which is 60x22 feet in dimensions and very well fitted up. Among the various articles dealt in here may be mentioned all kinds of Meats and Vegetables and Fancy Groceries. Most of us are rather particular about what we eat therefore it is no wonder Mr. Mercier's store is steadily gaining in popularity, for the articles there furnished are carefully selected and are bound to be satisfactory to the most fastidious, and all goods handled are guaranteed to prove exactly as represented in every particular and Mr. Mercier's prices will be found to be uniformly satisfactory for although he does not claim to sell "below cost" he does claim to give patrons the worth of their money, and surely no reasonable man should expect more than that. Five assistants are constantly employed and three wagons are kept on the road, so all customers are sure of being promptly served and also sure of having their goods delivered when promised. All orders received by telephone 301 will receive immediate attention.

E. S. NORTON & CO. Dealers in Boots, Shoes and Rubbers, the "Weymouth" Shoes a Specialty, 317 Congress St., Portland, Maine. Among those bits of miscellaneous information which are sure to "come in handy" to everybody at one time or another, the whereabouts of a well managed retail boot and shoe store may be classed. We all wear boots and shoes, and we all are pleased to learn where we can purchase them of good quality at low market rates. It is for this reason that we mention the store that is now managed by Mr. E. S. Norton & Co., for he not only quotes low prices but offers as fine a stock of goods in this line to choose from as one could wish to find. This enterprise was started in 1876 by Mr. G. W. Davee, who was succeeded in 1879 by Mr. E. S. Norton. The present firm of E. S. Norton & Co. was formed in 1889, but although the name has not been changed, Mr. Greely Sturdivant, who was the Co., retired in 1890. The premises occupied are 25x60 feet in dimensions. Mr. Norton has had sufficient experience in his business to be thoroughly conversant with every detail. The stock on hand comprises boots, shoes and rubbers of every description. A specialty is made of the "Weymouth" shoes. These goods are warranted to prove as they are represented, and customers are promptly and politely waited upon.

GEO. W. BAILEY. Carriage Trimmer, No. 57 Portland St., Portland, Me. Repairing a Specialty. Even the best made carriage or wagon is apt to break down sometime, or to require repairing in one part or another, and as many of the vehicles in use are by no means made so well as they might be, it follows that the carriage trimming and repairing industry is a very extensive one. Many carriage owners find considerable difficulty in having repairing done to suit them, and therefore we take especial pleasure in calling attention to the establishment conducted by Mr. Geo. W. Bailey, at No. 57 Portland St., for the work done here is strictly first-class, and a specialty is made of carriage repairing, such vehicles being repaired and trimmed at short notice and in a thoroughly workmanlike manner. Mr. Bailey was born in this city, and has had an extended experience in his present line of business. He began operations in Portland in 1889, and has every facility at hand to enable work to be done economically as well as quickly, and Mr. Bailey is therefore prepared to guarantee satisfaction both as regards the character of the results attained and the charges made.

MRS. E. I. HEATH, 514 Congress Street, Portland, Me. French Millinery.—Even the finest appointed and most generally known millinery establishments are frequently complained of for undue delay in the delivery of orders, and it would almost seem as though there must be something peculiar about the business that rendered it impossible to turn out orders at the time promised. Undoubtedly this is true to a certain extent—that is, there is more detail to be looked after in this business than in almost any other—but that proper management will do much to assure reliability in this, as in all branches of trade, the experience of those who have had dealings with Mrs. E. I. Heath, amply proves. This lady is a native of Gorham, Me., and has carried on her present establishment since 1886. She is a dealer in fine French millinery, and does millinery work to order, no establishment in the city turning out better work or quoting more reasonable prices. Mrs. Heath's millinery parlors are located at No. 514 Congress street, where a beautiful stock is carried and the very latest novelties are always well represented. Mrs. Heath employs two efficient assistants and makes it a rule to allow no imperfect work to leave her establishment. All orders being promptly executed, and delivered when promised.

C. H. HOWARD & CO., House Finish, Mouldings, etc., also Woodworking to order. Brackett's Mills, Kennebec St., Portland, Me. It is a comparatively easy and simple matter to obtain House Finish in standard patterns satisfactory in material and workmanship, and there is little or no difference in the prices quoted on such goods by all ordinarily well-equipped manufacturers, so that although Messrs. C. H. Howard & Co., are prepared to furnish moulding and Interior Finish including Doors and Window Frames, Standard Finish Handles, Side-Board, Dado and Ceiling Work, etc., at short notice, in any desired quantities and at the lowest market rates, we do not call especial attention to them on this account but because they do most admirably what few wood-workers do satisfactorily—make any desired style of work to order from architect's plans. Some wood-workers do not care to "bother" with work of that kind, and many who undertake it lack the ability, the facilities or the disposition to thoroughly satisfy their customers but Messrs. C. H. Howard & Co., are a new firm and consequently have every incentive to do the best of work and so establish a reputation and a regular patronage; they have first-class facilities, and both C. H. Howard and Fred Talbot are practical men, Mr. Howard having been foreman for W. A. Allen for more than two years. The shop in Brackett's Mill, Kennebec St., foot of Preble St., is fitted-up with improved machinery, driven by steam power, and sufficient assistance is employed to ensure the prompt filling of every order, while no trouble is spared to turn out work that cannot fail to satisfy even the most critical.

SIMONDS' DYE HOUSE, cor. Federal and India Sts. Price List. Coats, Dyed and Pressed, \$1.00 Overcoats, \$1.50; Pants, 75 cts.; Shawls, 75 cts. to \$1.50; Dresses, \$1.25 and upwards in proportion to trimming. Feathers a specialty. Somebody has said that in order to get rich, it is only necessary to make money like an American and to spend it like a Frenchman, and it must be confessed that there is a good deal of sound sense in that way of putting it. Most Americans have the money-making gift, but few know how to use their money to the best advantage. Whereas a Frenchman can generally make every dollar count, and can enjoy himself and live well on a comparatively small income. We were reminded of this fact when visiting the "Simonds" Dye House, at the corner of Federal and India Sts., a short time since. The character of the work turned out here is unexcelled, and

many a hard-earned dollar may be saved by sending soiled or slightly worn garments here to be dyed. Care is taken not to injure the fabric or cause undue shrinkage, and we saw garments that had gone through the process and had been made, for all practical purposes, as good as new at a nominal expense. They are able to do good work here without fail, for they have every facility and employ six experienced assistants. Garments of all description will be dyed, cleaned, and repaired. Feathers being made a specialty, and a large business is done, many having discovered the advantages of patronizing such an establishment. Simonds' Dye House was established in 1866, by Mr. Franklin Simonds, father of the present proprietor. Mr. C. H. Simonds, assumed full control of the business in 1890, and proposes to satisfy every customer, and we can heartily commend his work to our readers.

D. W. BRUNEL, Boots and Shoes, 69 Portland St., Portland Me., H. E. Morton, Agent, and in charge of store. There are very few people but what are anxious to get shoes that both look well and feel comfortable, and it is not to be wondered at that this is the case, for while an ill-fitting or shabby boot or shoe will spoil the appearance of the finest costume, a neat and stylish article of footwear will do much to atone for any deficiencies in the other details of the apparel. When Mr. D. W. Brunel opened his present establishment at No. 69 Portland street, in 1890, it was evident that his stock had been very skillfully selected, with an eye to the requirements of all kinds of customers. There were goods for adults, and goods for children, shoes for dress purposes and shoes for ordinary street and business wear; and last, but by no means least, the prices were right. Of course a large retail trade was soon built up, and this trade is steadily increasing, for so far from failing to keep up the methods he practiced in the beginning, this gentleman has constantly striven to offer more and more decided inducements. Mr. Henry E. Morton, who acts as agent for Mr. Brunel and has charge of the store in question, has proceeded on the safe and liberal policy that his customers' interests are his also. A store 20 by 50 feet in dimensions is occupied, where boots and shoes are extensively handled, as well as a complete line of rubber goods, and repairing of all kinds is neatly and promptly done. All grades of goods are sold strictly on their merits, no misrepresentation being allowed in the slightest particular.

GEO. A. GUPPILL & CO., Retail Dealers in Ship Stores, Flour, Teas, Coffees, Spices, Tobacco and Cigars, Fresh Beef, Pork, Mutton, Veal and Poultry, Corner India and Newbury Streets, Portland, Me. This enterprise was founded by Mr. Wolter Cushing, who was succeeded in 1873 by Mr. John Cushing. In 1874 the business was conducted by the firm of Guphill & Clark, and the present firm of Geo. A. Guphill & Co. assumed control of the business in 1876. They have since that time become well-known among a large and growing population. The specialties which they handle are peculiarly adapted for the use of ships and all sailing vessels, and are classed under the name of ship stores. They embrace among other goods flour, teas, coffees, spices, tobacco, cigars, fresh beef, pork, mutton, veal and poultry. These goods are of the best quality that can be bought, and the large and increasing trade of this house is indicative of the estimation and character obtained in the past. The assortment of groceries will be found complete and to contain every necessary article that is required. The premises are located at the corner of India and Newbury streets, Portland, Maine, and consist of two floors, each 20x50 feet in dimensions. Employment is afforded to five assistants, and orders are promptly and accurately filled at the lowest market rates.

P. A. LAROCHELLE & CO., Dealers in Hard and Soft Sawed Wood and Coal, No. 45 Fore Street, opposite Portland Company, Portland, Me., Telephone 292. The stock of coal and wood carried by Messrs. P. A. LaRochele & Co. is always large and complete, and enables the firm to fill orders at very short notice, a fact which is much appreciated by consumers in Portland and vicinity, for the average man is apt to put off ordering fuel until the very last moment, and consequently suffers no little inconvenience if obliged to wait any length of time before a supply can be obtained. Another popular feature of this concern's business methods is the surety afforded that you will get just what you pay for, as only reliable grades are handled, and no misrepresentation is practiced or allowed. There is a good deal of difference in coal, and careful buyers do not need to be told that the comparative cheapness of the various grades in the market is not to be judged alone by the prices quoted. Messrs. LaRochele & Co. make a specialty of stevedoring, and do not confine themselves to dealing in coal, by any means, but are also prepared to furnish hard and soft sawed wood in any desired quantity at the lowest price. The individual members of this firm are Messrs. P. A. LaRochele and J. W. Alexander, the former being a native of Canada and the latter of Portland. The business premises occupied by the firm are located at No. 45 Fore street, where all orders received by mail, messenger or telephone, No. 292, are assured immediate attention, only competent and well informed assistants are employed, thus assuring the prompt and accurate delivery of every order.

G. F. BARTLETT, Dealer in Meats, Provisions, Groceries, Flour, Coffee, Teas, Canned Goods, etc., 34 Munjoy St., Portland, Me., Telephone 670. When we come across an establishment where it is evident that every effort is being made to accommodate the public, and where fair dealing and low prices are assured to every customer, we take pleasure in directing attention to it whether it has been carried on a long or a short time. The establishment now conducted by Mr. G. F. Bartlett, was started by him in 1878, and we wish to call the favorable attention of our readers to it, for it is plainly to be seen that Mr. Bartlett means to extend every advantage to his patrons. He was born in Great Falls, N. H., and has had considerable experience in the meat, provision and grocery business, so that he is in a position to manage his present enterprise to the satisfaction of those he serves, and to give them a full dollar's worth of standard goods for every dollar they may spend at his market. This establishment is located at No. 34 Munjoy St., and although it comprises two floors each 25 by 30 feet in dimensions there is no more room than is actually needed, for the stock carried includes everything in the line of Meats, Provisions, Groceries, Flour, Coffee, Teas, Canned Goods, etc., and is complete in every department. If any of our readers will call at this store we can promise them prompt attention and civil treatment by the three efficient assistants, and also standard articles of food at the lowest market prices.

R. K. GATLEY, Plasterer, Stucco and Mastic Worker, Whitening, Whitewashing, Coloring, Etc., to Order, Nos. 59 and 61 Union Street, Portland, Telephone No. 372. Neither plaster nor cement are very imposing things to look at, and were we not aware of the immense importance these humble articles possess in building and manufacturing, we might not consider them worthy of even passing notice. But look at what they do. The most massive walls, the most magnificent structures are held together by the apparently insignificant articles we have mentioned, and not only the architectural beauty of our cities and towns, but the very

lives of the community are dependent on plaster, lime and cement. It is but a few years since a whole block of new buildings fell in the city of New York causing considerable loss of life, and all because of the defective character of the mortar used, by reason of the greed of the contractor. To obtain a meritorious and really reliable job of that kind done it is necessary to patronize an honest workman, and those who have had dealings with Mr. R. K. Gatley, doing business at No. 59 and 61 Union street, will not think of disputing that he is worthy of being described in just such terms. This business was begun some 20 years ago by the present proprietor, being a first class plasterer, stucco and mastic worker. Whitening, whitewashing, coloring, etc. done to order. Ten competent assistants are employed, and orders are attended to promptly while prices are in accordance with the lowest market rates.

J. T. FICKETT, Formerly of the firm of Morse & Fickett, Dealer in Coal and Wood, hard and soft slabs and edgings of all kinds, constantly on hand, 59 Lincoln, foot of Boyd St., Portland, Me., Telephone 155 B. Newspaper "funny men" have long availed themselves of the opportunity for humorous exaggerations afforded by the trials and tribulations of the man who has to "build the fire" in the morning, and no doubt the subject is comical enough to an outsider, but to the one whose patience and temper are tried and whose valuable time is lost by attempting to kindle a fire with wood not properly dried and seasoned, the matter seems serious, and not one to be laughed at. A man has only himself to blame in such a case as we have cited, for it is easy enough to procure well seasoned and quick burning wood if you only know where to go for it. We are glad to be able to inform those of our readers who are not already familiar with the materials furnished by Mr. J. T. Fickett that he makes a specialty of supplying the best of wood which is thoroughly seasoned and kept dry and he will have it sawed to suit and delivered to order. His supply of coal comprises the best varieties which he will deliver at the lowest market rates. He has constantly on hand Hard and Soft Slabs and Edgings of all kinds. Employment is given to three competent assistants and orders are promptly filled at short notice. This business was formerly conducted by Mr. J. L. Watson. The present proprietor Mr. J. T. Fickett, formerly of the firm of Morse & Fickett, has had control of affairs since 1889. All orders by Mail or Telephone will receive prompt attention. Telephone 155 B at No. 59 Lincoln, foot of Boyd St. Your patronage is solicited.

JOHN W. BURROWES, Contractor and Builder, Manufacturer of Builder's Finish, Office and Mill foot of Preble St., Portland, Me. Mr. John W. Burrowes is a native of Canada, but few natives of this city are more generally known throughout Portland and vicinity, for Mr. Burrowes has carried on operations as a Contractor and Builder for fully a quarter of a century, and has been so active and successful as to have long since won a very prominent position in that important line of trade. He was identified with the firm of Burrowes Brothers from 1866 to 1880 but since the latter date has carried on operations alone. Mr. Burrowes is a large manufacturer of Builder's Finish, his mill and office being located at the foot of Preble St. The premises occupied have an area of ten or twelve thousand square feet, exclusive of the dry and storehouses, and are fitted up with improved machinery so that the expense of production is reduced to a minimum and the largest orders can be filled at short notice. Of course Mr. Burrowes is prepared to figure very closely on building contracts, and his high reputation affords the best possible surety that he will faithfully carry out any agreement entered into.

BERNSTEIN BROS., Clothing and Furnishings, Seamen's Outfits, No. 366 Fore Street, also one at No. 399 Fore Street, Portland, Me.—The ready-made clothing business has reached large proportions in Portland, as it has in all cities and towns of any importance, and the result of free competition is to be seen in the very low prices now quoted on stylish and durable garments. Some of the other consequences of competition are by no means so gratifying to the general public, as for instance, the worthless character of much of the clothing offered by certain dealers, but if the rule of patronizing only reputable establishments be followed, there is no danger of imposition. The firm of Bernstein Bros., have carried on the clothing business since 1888, and the large retail trade enjoyed by this popular concern is directly due to the policy pursued of selling all goods strictly on their merit. A large stock is carried, made up of fashionable, perfect-fitting and serviceable clothing, and the prices quoted are in every instance as low as can be named on goods of equal excellence. Clothing and furnishings of all kinds are dealt in, also seamen's outfits. Messrs. Bernstein Brothers occupy two stores, one located at No. 366 Fore street, and the other at No. 399, and not only staple goods, but full lines of fashionable novelties are always to be found at these establishments. The individual members of this firm are J. S. and A. J. Bernstein both of whom are natives of Russia, and well known throughout Portland and vicinity. The inducements offered at their stores in the way of dependable goods at low prices, go far to solve the problem of how to present a good appearance, without extravagant expenditure. They also deal in boots and shoes, watches and jewelry of all kinds.

GEORGE H. GREEN, Livery, Boarding and Baiting Stable, No. 64 Pine Street, Portland, Me. The question whether it is cheaper to own or hire a horse, is one that is influenced so by circumstances in each individual case, that it is impossible to answer it until those circumstances are duly considered, but at all events it will be agreed that such an establishment as that conducted by Mr. George H. Green, at No. 64 Pine Street, deserves hearty support, for here a speedy and stylish team may be hired at a moderate cost, or a horse may be boarded by its owner at a reasonable expense, so that all who use horses for business or pleasure may be accommodated. This enterprise was inaugurated in 1850 by Mr. Henry Green. In 1866 he took a partner, and the business was conducted under the name of Henry Green & Co. till 1883, when the present proprietor assumed full control of it. He is a native of Portland. The premises in use are spacious, and there are 17 stalls all well arranged and well kept. Single and double teams can be furnished at short notice, and the most fastidious customer will have no reason to complain of any detail of the turnout, for horse, carriage, harness, etc., are all first-class, the best trade being catered to, and no pains being spared to assure satisfaction. Animals boarded here will receive the best of care, and, in short, the high reputation of the establishment will be fully maintained.

GEM LAUNDRY, Miss E. E. Bartlett, Proprietress, 92 Middle St., Portland. There are many who object to having washing done at home and yet do not feel disposed to entrust their linen to public laundries. But there is no more necessity of having your clothes injured at a laundry than there is of having them done up at home, for the Gem Laundry, now under the management of Miss E. E. Bartlett, and located at No. 92 Middle street, does careful work and avoids injury to the most delicate fabrics. Miss Bartlett is a native of Naples, Me., and has conducted her present enterprise

—since 1883, having succeeded Mr. Fred Anderson at that date. She has built up a thriving business, requiring the services of eight thoroughly experienced assistants. The uniform superiority of the work turned out at this establishment is evident to the most fastidious, and the prices are so low that all can afford to take advantage of the opportunities offered. Fancy ironing, fluting and all kinds of laundry work is done at short notice, while family washing is made a specialty and is done from 35 cents to \$1.00 per dozen. Orders left at this office will be promptly attended to and delivered at the time promised.

FRED H. SMARDEN, 97 Atlantic St., Portland, Me. Bakery and Confectionery. Judging from the number of Bakers and Confectioners in this city, there must be a large proportion of the population that is fond of sweets, and indeed this is not to be wondered at, for there are really but few things more agreeable to the taste than fresh Bread, Cakes, Pastry and well-made and pure Confectionery. Unfortunately it is not all dealers in these goods that supply their patrons with goods that can be described as "fresh" and "well-made," but there are a good many reliable establishments of this kind, and one of them that is located in this city is that conducted by Mr. Fred H. Smarden. This gentleman is a native of Portland, and is very well known in this vicinity. This business was established many years ago by Messrs. Smarden & Scamman, and after two or three changes in its management came into the possession of its present proprietor in 1889. The premises are located at No. 97 Atlantic St., and comprise one floor, and one-half basement covering an area of some 1600 square feet, and contains a choice stock of Bread, Cake, Pastry, and Confectionery. These goods can be furnished at short notice, while the prices are sure to be satisfactory to all reasonable persons. Mr. Smarden has reason to congratulate himself on the present condition of his business. Not only is an extensive retail patronage enjoyed, but the trade shows a rapid and constant increase, that promises the most brilliant results in the future.

HERRICK & SON, Manufacturers of Pure Cold Pressed Cod Liver Oil, No. 17 Long Wharf, Portland, Me. The uses of Fish Oils are so many and various that the demand for them is immense and is constantly and rapidly increasing so that the business of manufacturing and selling these oils is of prime importance and represents the investment of a large amount of capital. The general public are much more familiar with Cod Liver Oil, than with any other fish oil, owing to the great extent to which it is used as a medicine, and it is a well-known fact that much of the Cod Liver Oil in the market is not so pure as it might be and that it therefore is advisable to use careful discrimination in placing orders, for the value or rather the virtue of this oil in restoring strength and enabling one to gain flesh is directly dependent upon its purity and freshness. In this connection we may do our readers a service by calling their attention to the enterprise carried on by Messrs. Herrick & Son, for this firm are manufacturers of Pure Cold Pressed Cod Liver Oil and their product is so carefully prepared as to be unsurpassed in this or any other market. The business was founded in 1881 by Mr. T. H. Hopkins, and the present firm assumed control in 1885. The partners are Messrs. Wm. C. and A. W. Herrick, both natives of Gloucester, Mass., and the firm are agents of Messrs. A. W. Dodd & Co., of that town in the manufacture of fish oils of all kinds, they shipping direct to that concern. Spacious premises located at No. 17 Long Wharf are utilized, and both wholesale and retail orders will be promptly filled at the lowest market rates.

CARTER & COVENEY, Dealers in all kinds of Meats, Butter, Eggs, Vegetables, etc., 4 Milk St., Market, Portland. The market carried on by Messrs. Carter & Coveney is an establishment which has gained great popularity since its opening and it is well worth while to trace out the causes which have led to this result. The enterprise in question was started by Mr. A. R. Carter in 1874, the present firm of Carter & Coveney being formed in 1880. They have always made it a rule to keep their stock complete in every department. They make it their business to sell choice Meats, Butter, Eggs, Vegetables, etc., especially adapted to family use, and take pains to see that the articles furnished are all they are represented to be, so that their customers have learned to put the utmost confidence in the quality of the goods they receive. Then they put their prices as low as circumstances will admit. Their stock is so frequently renewed as to keep fresh in every department. The food supplies obtainable at this market are of uniform and high merit, for they are procured from the most reputable wholesalers and producers, and are not to be classed with the inferior articles so common in the market. Messrs. A. B. Carter and J. A. Coveney, are both natives of Portland, and enterprising and energetic business men. The extensive retail trade attained by them is most ably handled and every caller to this establishment is assured prompt accurate and polite service.

IRA F. CLARK & Co., Clothing, Hats and Gents' Furnishing Goods, 482 Congress St., Portland. When the average man goes out to buy a suit of clothes he is seeking one that is fashionable, perfect-fitting, well-made, and moderate in price, for the most of us have to be very careful of the dollars and can't afford to pay fancy figures even were we disposed to do so if we could. Many people have found just what they wanted in the line of clothing at the establishment conducted by Messrs. Ira F. Clark & Co., at No. 182 Congress street, and they have found that the prices were right too, for Messrs. Clark & Co. are firm believers in the "quick sales and small profits" policy, and they make this business profitable by increasing its magnitude, and not by catering to a select few at very high rates. Still the most fastidious buyers will find much to admire in this stock, as it always includes the latest fashionable novelties in clothing, hats and gents' furnishings, and the goods are as attractive in workmanship as they are in material, style and fit. The firm have hosts of friends in both business and social circles. The premises utilized comprise two floors, measuring 25x60 feet, exclusive of the children's department, which extends over the rear half of the store. Employment is given to from 8 to 12 assistants, and prompt and courteous attention is assured to every caller, goods being cheerfully shown at any time during business hours.

HOME RESTAURANT, for Ladies and Gentlemen, W. A. Love, Proprietor, 153 Federal Street, Portland, Maine. We do not know why such should be the case, but it is an undeniable fact that a really desirable restaurant is the hardest establishment of all to find in our cities. This statement does not apply to Portland alone, it is equally true of every community of any size, and Boston and New York are prominent cases in point. Not but what there are restaurants enough,—in some cities the field is absurdly crowded, and it is in just such places that the scarcity referred to is most noticeable. A really desirable restaurant is where the bill-of-fare is varied, the food is of good quality and is excellently cooked; where the service is reasonably prompt, and the prices are within the means of others besides millionaires. How many such establishments can Portland show? Very few, but among them men-

tion must be made of that conducted under the name of Home Restaurant, and located at No. 153 Federal street. This restaurant was established many years ago, the present proprietor only having been identified with it since 1890, but he has already greatly added to its popularity and is evidently destined to build up a very extensive trade if present methods are continued. The Home Restaurant is intended for both ladies and gentlemen, and the service offered is arranged accordingly. Furnished rooms are to let, and transient boarders are served at moderate rates. The table is supplied with an abundant variety of seasonable and well-cooked food. Fifty-two guests can be seated at one time, and sufficient assistance is employed to ensure satisfactory results, and patrons are assured of having their orders filled without undue delay. The proprietor, W. A. Love, is a native of Portland, Me., and is very well known throughout this vicinity.

C. H. BUCKNAM, Manufacturer of Furniture Frames, Sofa, Lounge, Easy Chair, Patent Rocker, etc., 105 Preble Street, corner Lincoln Street, Portland, Me.—It is a well-known fact that furniture is much cheaper nowadays than was the case a decade and more ago, and indeed so low are the prices quoted on certain kinds of furniture that the ordinary buyer cannot help wondering where the profit comes in, for a little figuring shows him that the cost to him of the stock alone would nearly if not quite equal the amount he is charged for the finished article. The explanation is of course to be found in the fact that the wholesale cost of the material is much lower than the retail, and the process of manufacture is so divided and systematized as to reduce the expense of production to a minimum. In this connection we may properly call attention to the establishment carried on by Mr. C. H. Bucknam at No. 105 Preble street, corner of Lincoln street, for this is devoted entirely to the manufacture of furniture frames and the product bears a high reputation among dealers throughout this section; the styles being varied and attractive, the material carefully selected and thoroughly seasoned, and the workmanship thoroughly first-class, the result being frames that are strong, durable and capable of being economically and handsomely finished. The premises are spacious and fitted up with the most improved machinery, and sufficient assistance is employed to ensure the prompt filling of all orders, the product includes sofa, lounge, easy chair, patent rocker, etc., and being furnished at the lowest market rates. The business was founded in 1875 by Messrs. Bucknam & Young who were succeeded in 1876 by Messrs. Bucknam & Colley, the present proprietor assuming sole control in 1890. He is a native of Yarmouth, Maine, and is very widely known throughout Portland and vicinity.

A. H. LIBBY, Fine Bread, Cake, Pastry and Confectionery. Wedding and Loaf Cake a Specialty, 225 Cumberland St., Portland, Me. Brown bread and Beans Saturday Night and Sunday Morning. In calling attention to the establishment conducted by Mr. A. H. Libby, we feel sure that we are but giving expression to the sentiment of many people in this vicinity when we say that it is one of the most reliable enterprises of the kind in the entire city and those who have made a practice of dealing with this establishment speak of the even excellence of the goods offered, and the uniform courtesy and consideration extended to every customer. Business was begun in 1889, and has grown without a pause until it has reached its present large proportions. The premises utilized are located at 225 Cumberland St., and cover an area of 800 square feet, and always contain a desirable and varied stock of Bread, Cake, Pastry, and Confectionery, which is offered for sale at the very lowest rates. The goods sold here enjoy an enviable

reputation in the neighborhood, and it is only natural that they should, for they are made from carefully selected materials by skilled and experienced assistants. Wedding and Loaf Cake are made a specialty, and are offered to the public fresh every day, and Brown Bread and Beans every Saturday Night and Sunday Morning. Mr. Libby is a native of Portland and has gained a high reputation by his liberal, enterprising, and honorable business methods.

W. M. LEIGHTON, Merchant Tailor, Monument Square, 273 Middle, Junct. Federal St., Portland, Me. The high standing which has been attained by the merchant tailoring establishment of Mr. W. M. Leighton during the four years it has been carried on is creditable alike to its proprietor and to the judgment and taste of the Portland public, for Mr. Leighton has spared no pains to produce fashionable, durable and perfect-fitting garments at reasonable prices, and the public have shown their appreciation of his efforts by liberally supporting the enterprise in question. The success won, high as it is, might safely have been predicted, for Mr. Leighton had had long and varied experience with some of the best tailors in the city before beginning business for himself, and hence was thoroughly conversant with the requirements of the most fastidious trade,—a knowledge which has enabled him to offer an entirely satisfactory service from the very first. He is a native of Portland and is very widely known here, both in business and social circles. His rooms are most eligibly located in Monument Square, No. 273 Middle St., junction of Federal St., and always contain a most skillfully chosen assortment of foreign and domestic fabrics for gentlemen's wear, particular attention being given to the very latest fashionable novelties. Employment is afforded to 15 to 17 competent assistants, and orders can generally be filled at short notice, the garments produced being fully guaranteed, and a perfect fit being assured to every customer.

GEO. H. BAILEY, D. V. S., State Veterinary Surgeon, Office No. 1 Longfellow Square, Portland, Me. It is hard to get it through the heads of some men that a horse is not a kind of machine that will stand any amount of hard service and even abuse without injury, and such persons are always very much surprised when a horse breaks down from overwork, or contracts some disease which seriously impairs his value. Even with the best of care horses are liable to become more or less seriously ill, and therefore the services of an educated and experienced veterinary surgeon are not only of great utility but are practically an absolute necessity in every community where horses are largely used. It is neither humane nor economical to deny to a sick horse the speedy chance of recovery afforded by the treatment given by such a practitioner, and if some of those who pride themselves on their shrewdness in never having paid a cent for medical advice for their animals were to figure out the loss they incurred by having their horses lie idle longer than would otherwise have been necessary, they would change their opinion of their own sagacity. Among surgeons located in this city none occupy a higher position than Dr. Geo. H. Bailey of No. 1 Longfellow Square, and those who have availed themselves of his services speak in the highest terms of his professional skill and the moderate nature of his charges. Dr. Bailey has had an extended and varied experience. He is State Veterinary Surgeon, and has been located in Portland over ten years, and is a graduate of the American Veterinary College of New York. Horse owners would do well to note his address so as to be prepared to call upon him in case of need, as delay in some cases means total loss of valuable animals.

DR. CARLTON KIMBALL, Dentist, 453½ Congress, Corner Elm St., opposite Soldier's Monument, Portland, Me. Vegetable Gas administered to extract teeth without pain. It is a safe and pleasant substitute for Nitrous Oxide Gas and Ether. It is no doubt true that the most valuable discoveries and improvements have been made by dint of ingenious and persistent experimenting, and so no reasonable person can object to experimenting within proper bounds, but all of us have a very clearly defined objection to being made the subject of experiments, especially where the treatment of the teeth is concerned, and therefore naturally we want to feel sure of the entire competency of any dental practitioner before making use of his services. There can certainly be no question as to that of Dr. Carlton Kimball, who has an office in this city at No. 453½ Congress St., (opposite the Soldier's Monument) first because that gentleman is a graduate of the Baltimore College of Dental Surgery, and second because he has amply proved his competency during the twenty-five years that he has practiced dentistry in this city of Portland. Dr. Kimball is a native of Plymouth, N. H., and founded his present establishment in 1865. He is widely and favorably known socially and professionally in this city. He served in the Army during our late Civil War, and has at different times been President of the Y. M. C. A. He is connected with many fraternal and benevolent societies, among them being the Masons, Odd Fellows, Knights of Pythias, etc. His rooms are equipped with the most improved appliances and instruments for the carrying on of dentistry in all its branches, and while all work is guaranteed, the charges are uniformly moderate. Dr. Kimball is a gentle as well as a thorough operator, and the most timid will be quickly re-assured by his careful and easy methods. Mayo's Vegetable Gas administered by him to Extract Teeth without pain is a safe and pleasant substitute for Nitrous Oxide Gas and Ether. Dr. Kimball is considered a thoroughly reliable and responsible Dentist.

JAMES T. JOHNSTON, Dealer in Coal and Wood, 174 Congress St., below the Observatory, Portland, Me. In a work of this kind which treats of the important and necessary industries which are located in our midst, there is no business conducted here which will rank higher as a necessity than that of Coal and Wood, for in our changeable climate there are but a few weeks when we can entirely dispense with both of these articles, and even in our warmest weather there are but few families who do not use both coal and wood daily. While all are so dependent on these commodities it is of interest to all to know where such can be procured conveniently and promptly. We would here call the attention of the residents of Portland to the business carried on in this line by Mr. James T. Johnston, who has repeatedly shown himself to be the "right man in the right place" for he has from the commencement of his operations, offered unusual inducements to customers and is evidently more than competent to fill the requirements of this location. This business was originally started by Mr. Beal, who was succeeded by Mr. Isaac Littlejohn, who conducted it about ten years, and gave place to the present proprietor in 1889. Mr. Johnston is a native of Prince Edwards Island. He owes the patronage that has been given him to the strict personal oversight which he gives to every detail of his business. By so managing he is able to guarantee satisfaction, and is confident that those who may once favor him with an order, will afterwards become steady customers. Four assistants are constantly employed, and wood and coal will be supplied in any desired quantity. All orders left at No. 174 Congress St., below the Observatory, will be promptly attended to, and accurately delivered when promised.

SAWYER & DYER, Dealers in Groceries, Provisions and all kinds of Country Produce. Best Brands of Flour constantly on hand. Telephone No. 175. No. 574 Congress St. There are many reasons why the establishment now conducted under the firm name of Sawyer & Dyer should be the favorite it undoubtedly is with the general public, and these reasons are so sound and conclusive that there is no danger of the establishment in question losing its popularity, under its present management at least. The enterprise was inaugurated by W. H. Barker, who was succeeded by Mr. John Eades, the present firm name of Sawyer & Dyer being formed in 1877. The death of Mr. Dyer occurred in 1888, but the old firm name is still continued. Mr. Geo. C. Sawyer the surviving partner is a native of Cape Elizabeth, Me., and is very well known throughout Portland and during his extended business career in this city has gained a well deserved reputation for enterprise and liberal methods. The premises utilized are located at No. 574 Congress St., comprising a store some 1000 square feet in dimensions. One reason for the great popularity enjoyed by the undertaking is to be found in the variety and extent of the stock on hand, for it not only includes groceries provisions and all kinds of country produce, but these food supplies are guaranteed fresh and first-class in all respects. The best brands of flour are constantly on hand, and the prices are as low as the lowest, for goods of equal quality. The employment of three competent assistants makes it possible for every customer to be promptly and courteously attended to.

ADDISON LIBBY, Carpenter and Builder. Estimates given on all kinds of Carpenter Work. Jobbing of all kinds promptly attended to. Shop, 97 Clark St., house, 64 Clark St., Portland, Me. Although a great deal is said and written concerning the troubles and disappointments met with by those undertaking building operations, the fact remains that these troubles are by no means a necessary accompaniment of such operations but are brought about by going to work the wrong way. Make up your mind as to what you want, have plans and specifications properly prepared, and contract with a responsible party to carry them out, and there is no reason why any cause for wrong should then arise. There is no lack of responsible and honorable builders in this city, and prominent among them is Mr. Addison Libby, a native of Scarborough, Me., who has carried on business in Portland about 15 years and built up an unsurpassed reputation for integrity. Mr. Libby's shop is at No. 97 Clark St., and his house is but a few doors away, at No. 64 Clark St., so that orders left at either place are assured equally prompt attention. Estimates will be given on all kinds of carpenter work, and jobbing of every description will be promptly attended to, a large force of competent assistants being available when required. Mr. Libby is moderate in his charges, and we can confidently guarantee satisfaction to those who place orders with him.

H. JOHNSON, Watchmaker and Jeweler, Repairing of Fine Clocks a Specialty. Work Guaranteed. 214 Federal St., Portland, Me. There is no doubt but that many a fine watch and clock has been injured or totally ruined by the incompetence of the one who tried to repair it, for there is no law to hinder anyone from putting up a sign as a "practical watchmaker and clock repairer" and it is a well known fact that many who do so do not know even the rudiments of the business. Therefore it is well worth while to note the address of a perfectly competent workman, and one whom we can cordially recommend to our readers is Mr. H. Johnson, doing business at No. 214 Federal st., for he is an experienced and skillful watch maker and jeweler who

makes a specialty of the repairing of fine clocks and guarantees all his work in every respect. Mr. Johnson is a native of Denmark and has seen a great deal of military service, he having served 7 years in the Danish Army, and having been a soldier in Canada during the "North-west Rebellion" which resulted in the death of Louis Riel. Like most men who have seen the world and had dealings with all kinds of people, Mr. Johnson is a very agreeable gentleman to do business with, and we may say right here that his charges are moderate although his work is decidedly superior to the average. He has excellent facilities at his command and can fill all order at very short notice.

WILLIAM W. RUBY, Now Lunch and Dining Rooms, for Ladies and Gentlemen, 121 Exchange Street, Portland, Me.—The convenience of knowing where to obtain a satisfactory meal when away from home is too obvious to admit of argument, and therefore without further preface, we invite the careful attention of our readers to the enterprise carried on by Mr. Wm. W. Ruby at No. 121 Exchange street. This business was carried on for eleven years on Pearl street, but was removed to 19 Exchange street in 1889, and to its present location in 1891. Mr. Ruby has built up a trade of large proportions, and it is plainly evident to patrons of these dining rooms that determined and intelligent efforts are being made to serve them in the most liberal and progressive manner. In other words, customers are treated so that they find it to their advantage to come again and to recommend the place to their friends. This policy has been steadily adhered to, and it has had its inevitable result—a constantly increasing patronage. The accommodations will seat sixty-fifty persons. Four careful and attentive assistants are employed that guests may be promptly served. All the modern facilities are at hand for carrying on a first-class restaurant. The best of food is bought and the cooking is far superior to much that is offered to the public. Mr. Ruby is a native of Portland, Me., and he has many friends who esteem him for his energetic and liberal methods.

GEO. F. McDONALD, 272 Commercial Street, Portland, Me., Manufacturer of Ship Tanks and Jobber in Coageage.—No way has yet been discovered by which a thoroughly dependable ship tank can be made out of inferior material, and perhaps some of the mysterious breaks which now and then occur, would lose much of their mystery could the precise grade of iron or other material used, in the ruptured portion be definitely ascertained. Of course breakages occur which are in no sense the fault of the maker, for a tank will wear out in time, the same as everything else, and if not kept in perfect repair by remedying defects as fast as they are discovered, even an originally good tanks may suddenly give way in one part or another. More than one tank has, however, been more seriously injured by the carelessness or stupidity of those entrusted with its repairing than it would have been by years of use, and in this connection we may properly call attention to one of the best manufacturers in this city. Mr. George F. McDonald, is a manufacturer of ship tanks, and jobber in coageage. His business premises are located at No. 272 Commercial street, where employment is given to a force of competent workmen, and the most difficult jobs of repairing can be attended to in a thoroughly workmanlike manner at short notice, and at moderate charges. Mr. McDonald utilizes a complete and improved plant of machinery and is prepared to make ship tanks, cisterns for house or cottage of any desired dimensions to order at very short notice, they being simple and strong in design and embodying all the desirable features.

IRA C. STOCKBRIDGE, Music Store, 540 Congress Street. A great deal of nonsense has been spoken and written concerning the purchasing of Pianos and other musical goods and the risks that buyers run of being sadly imposed upon: the truth of the matter being that in buying musical goods, as in buying any other article of merchandise, those who deal with reputable and old-established houses are perfectly secure against even an attempt at imposition, while those who think to save money by patronizing irresponsible parties who offer "beautiful goods at a tremendous sacrifice," are sure to learn eventually that the only "sacrifice" connected with the transaction, was that of the sum they paid for a practically worthless instrument. Mr. Ira C. Stockbridge has been engaged in the sale of sheet music and musical goods here in Portland since 1869. He has, therefore, had plenty of experience, and has had abundant opportunity to become thoroughly conversant with the merits and demerits of the various instruments on the market. Mr. Stockbridge handles only first-class goods and the prospective purchaser will find a varied assortment to choose from at his establishment and may confidently depend upon the information received there. The premises comprise one floor 18 by 70 feet in dimensions and are located at No. 540 Congress street, affording ample room for the extensive stock, which includes sheet music as well as musical goods of all kinds. Employment is given to three assistants and callers may depend upon receiving prompt and polite service at all times.

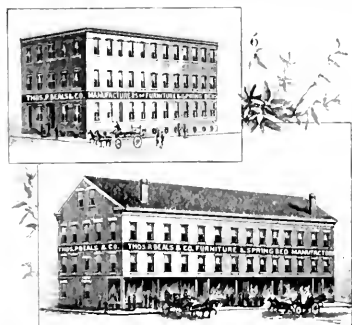
S. A. MADDOX, Dealer in Groceries, Provisions, Flour, Butter, Cheese, etc., No. 35 Middle street, Cor. India, Portland, Me. This is an old and familiar store to many residents of this neighborhood as it was established many years ago. The present proprietor assumed control in 1879 and to say that he has sustained the high reputation already secured by former management, is not all we can say, but that the trade is constantly growing. Mr. Maddox understands his business and gives his customers the benefit by purchasing only the best of groceries, provisions, etc., as can be plainly seen by a visit to his store. He carries a heavy stock comprising some of the best brands of flour, choice butter and cheese, as well as a full assortment of fine family groceries and provisions which will on inspection be found complete in every respect. The premises which are 30x100 feet in dimensions are located at No. 35 Middle street. Employment is afforded to five assistants and all customers are carefully and politely attended to and orders are accurately filled. Mr. S. A. Maddox is a native of Damariscotta, Me.

H. L. STIMSON, Dealer in Drugs and Medicines, Fancy and Toilet Articles, Cigars, Etc. Prescription a Specialty. 57 Middle St., Portland, Me. People are very apt to wonder how the proprietor of a "general store" can keep track of all the articles he handles, and are not slow to excuse the frequent mistakes made in such establishments, on the ground that errors are unavoidable under such circumstances, and yet we question if the average general store contains a much larger variety than may be found in a first-class modern pharmacy. Such a one for instance as is conducted by Mr. H. L. Stimson, at No. 57 Middle street. The extreme rarity of errors in a well-equipped drug store speaks volumes for the ability and care of those having such establishments in charge, but the public accept this condition of affairs as a matter of course and give but little credit to those to whom credit is due. Mr. Stimson carries a very large and varied stock, including an extremely complete assortment of drugs, medicines and chemicals of every description. Special attention is given to prescription trade and no pains are spared to fill all

orders in this department in an absolutely accurate manner, and at very reasonable prices. The store is 18 by 50 feet in dimensions and contains in addition to the goods already mentioned a fine stock of fancy toilet articles, cigars, etc. A specialty is made of Stimson's Floral Cream, a toilet article which has met with much favor throughout New England. Mr. Stimson is a native of Portland. He established his business in 1866, and removed to his present location (57 Middle street) in 1891. Two competent clerks are employed, while the proprietor gives close personal supervision to his retail trade, which he has largely developed since that date.

TALBOT & MOULTON, Carriage Manufacturers, No. 75 Portland St., Portland, Me. One of the most popular establishments of its kind in Portland is that conducted under the firm name of Talbot & Moulton, and located at No. 75 Portland st., and as many of our readers could doubtless have dealings with this house to the advantage of all parties concerned, we take pleasure in calling attention to some of the advantages to be gained by so doing. The enterprise, to which we have reference, was inaugurated about thirty years ago, and has thus been before the public long enough to prove that it is worthy of every confidence. This establishment was founded about 1861 by Messrs. Talbot & Moulton, and since the retirement of Mr. Talbot from the concern, the business has been continued by Mr. M. Moulton under the original style of Talbot & Moulton. The premises occupied cover an area of some 1000 square feet, and all the necessary tools, machinery, and other appliances are at hand to enable orders for Carriage Manufacturing, and Repairing work, to be given that prompt and skilful attention, to which the patrons of this establishment are accustomed. Carriages, Heavy Express Wagons, and Hook and Ladder Trucks, are made to order and satisfaction guaranteed. Special attention is given to jobbing and repairing of all kinds, for which this house holds an exceptionally high reputation. The repairs that are made at this factory are not only neat and handsome in appearance, but they are strong and durable when put to the test of actual wear, a point which those who have had much carriage repairing done, will appreciate. The proprietor is very moderate in his charges, and well deserves the popularity he so long has enjoyed. Skilled and reliable assistants are constantly employed and all orders in any branch of the business are promptly executed. Mr. M. Moulton is a native of Maine; he served in the Army during our late Civil War, and is well known among the enterprising business men of Portland.

DANFORTH'S DINING HALL, Mrs. M. V. Danforth, Prop., 20 to 28 Temple street, Portland, Me. Danforth's Dining Hall is one of the best known restaurants in this city. It was opened by its present proprietress Mrs. Mary V. Danforth in 1880. This lady is a native of Portland. She has been located at her present spacious establishment Nos 20 to 28 Temple street, since 1884. In connection with the dining hall which is very conveniently arranged and which can comfortably seat 55 guests at one time, Mrs. Danforth conducts a first-class lodging house with accommodations for fifty guests. The rooms are all pleasant and well furnished and can be hired by the day or week. The table is supplied with seasonable and well-cooked food and the guests are not obliged to wait all day before they are attended to as 8 assistants are employed and the service is prompt and efficient. Meals can be had here at all hours, and the prices are extremely reasonable, and taken all in all, this establishment deserves the patronage of all those appreciative of good accommodations and liberal methods.



THOS. P. BEALS & CO.,

— MANUFACTURERS OF —

Furniture & Spring Beds,

Factory on Market and Newbury Sts.,

PORTLAND, ME.

One of the leading industries of this city is the Furniture and Spring Bed Manufacturing

business of Thos. P. Beals & Co., whose factories are situated on Market and Newbury streets as shown in the above cuts, covering over two acres of floor surface. The firm is composed of Mr. Thomas P. Beals and Frederick H. Beals. The former being a native of Wiscasset, Me., and the latter of this city. Mr. Beals, senior, came to Portland when a boy and served his time as an apprentice in the furniture business, continuing in which until the opening of the late war when he entered the service in defense of his country, enlisting as a private, and afterwards being promoted to captain, maintaining a position at the front until the close of the rebellion. In a like position we find him in mercantile life, viz: "To the front" and still leading. In 1867 he laid the foundation of his present business, increasing and adding to each department as their goods became more popular every year. The firm are manufacturers and jobbers of Woven Wire Mattresses, Spiral Spring Beds, Cots, Oak, Ash and Pine Chamber Sets and in fact almost everything in the common furniture line.

Their steadily increasing business has placed them second to none in their line in New England, employing over 10 men, making use of the most improved machinery and carefully studying the wants of the trade, have established an enviable reputation for them and their productions, which is well known throughout the New England States and Canada. During the past season they have doubled their producing capacity and are giving special attention to Odd Pieces, such as Bedsteads, Bureaus, Chairs, Tables, &c., constantly carrying a large and complete stock thus enabling them to fill all orders promptly.

They have lately purchased the entire stock of Shaker Chairs of the Pioneer Chair Co., of West Paris, Me., which enables them to give lower prices than ever on this line of goods which has become so popular. They have this year erected a brick addition to their Newbury Street Factory, 90x20 feet and four stories high with a dry and well ventilated basement for the better accommodation of their growing business, which will give them exceptionally fine facilities for catering to the wants of the trade. In this building, are manufactured thousands of spring beds from the ever popular low priced woven wire mattress to the best that first class material and workmanship can produce. These goods are built up from the raw material by machines invented, improved and used only by this firm. Being better prepared than ever to supply the wants of the trade in everything in their line, they solicit correspondence feeling confident that they can meet all legitimate competition. A visit to their establishment Nos. 83 and 85 Market and 220, 222 and 224 Newbury Streets will well repay anyone desirous of obtaining any goods in their line.

MILLS & GILMOUR, Machinists. Dealers in New and Second-Hand Machinery, Engines, Boilers, etc. Repairing promptly attended to. No. 27 Commercial Street, Portland, Me. If there is one piece of information more apt to be valuable to the user of machinery than any other it is the whereabouts of a firm of machinists that can be depended upon to do repairing in a durable and generally workmanlike manner at short notice, for even the best of machinery is liable to break down or to give out on account of abuse, too long use, or any one of many causes, and such a break-down occurring during a rush of business is always annoying and is generally the cause of severe pecuniary loss. Messrs. Mills and Gilmour are generally able to do repairing so quickly as to prevent very serious delay, for both members of the firm are experienced mechanics, and the most improved tools and appliances, and the services of half a dozen skilled assistants are available. Their shop at No. 27 Commercial Street is fitted up with all necessary machinery, driven by steam power, and work can be done at moderate rates as well as at short notice. Messrs. Mills & Gilmour deal in new and second hand machinery, engines, boilers, etc., and are agents for Snyder's Upright Drill Machines, also for machines and tools of all kinds, and not only quote low prices, but guarantee everything to prove precisely as they represent.

H. S. KALER & CO., Fashionable Millinery. 41 Congress Street, Portland, Me. It is not at all surprising that the millinery business should have reached very large proportions in this city, for in addition to the extensive local trade there is a heavy out of town patronage, and this patronage is bound to continue to increase as it becomes more plainly evident that the leading Portland millinery houses can successfully compete with those of New York, in catering to non-resident patrons. The firm of H. S. Kaler & Co. was formed over twenty-five years ago, and is very favorably known in connection with the handling of millinery, for this concern do an extensive retail business, which was formerly both wholesale and retail in character. The premises utilized are located at No. 41 Congress Street, and cover an area of some 1,800 square feet, affording ample room for the carrying of a very heavy stock of millinery goods of every description. There are six competent assistants employed, and there is no really fashionable novelty in the millinery line but what may be obtained here as soon as it is placed upon the market, and the fact that the customers of H. S. Kaler & Co. include the most tasty and careful dressers, indicates that the policy of the firm in this respect is appreciated, as is also the courteous and prompt attention shown to callers, and the prompt filling of orders.

GEORGE L. WARREN, Dealer in Gent's Furnishing Goods, and Manufacturer of Fine Shirts, Junction of Middle and Federal Streets, Opposite U. S. Hotel, Portland, Me. It is a familiar fact that it is not as a general thing those who spend money most lavishly for clothing who are the most attractively dressed, but rather those who, although begrudging no reasonable expense in the purchasing of outer garments give these a secondary place and pay special attention to the selection of the many requisites grouped under the head of "Gent's Furnishings," or in other words it is in the minor details of the costume that the well-dressed man excels, and the great and increasing popularity of the establishment conducted by Mr. George L. Warren, at the junction of Middle and Federal Streets, is the natural result of the abundant opportunity there given to provide such details to the best possible advantage. This business was founded a good many years ago, and the present proprietor has been identified with it since

the firm of Jordan & Warren succeeded Marr Brothers in 1873. Mr. Warren constantly carries a heavy and complete stock including the latest fashionable novelties in gent's furnishings, so that correct styles are assured to those placing orders at this well-managed store, which has one of the best locations in the city, it being opposite the U. S. Hotel, on a prominent corner. Fine shirts will be made to order at short notice; fit, style, and price being guaranteed satisfactory. Prompt attention is assured to every caller, employment being given to 2 courteous assistants.

WM. BURROWES, Contractor and Builder, Manufacturer of Builder's Finish. Office and Mill, foot of Preble St. Without disputing the fact that it is not always good policy to award a building contract to the lowest bidder it may still be maintained that the possession of facilities which enable one to figure very low on building work will go very far to ensure success in that line of business, and when to the possession of such facilities is joined long experience and entire responsibility a high degree of success is practically assured. Therefore it is perfectly natural that Mr. William Burrowes should occupy a very prominent position among the Contractors and Builders of this section of the State for he has had years of experience, operates a thoroughly equipped mill for the manufacture of Builder's Finish, and bears an enviable reputation for enterprise and integrity. Mr. Burrowes' office and mill are at the foot of Preble St., and those contemplating building operations should give him a call, or at least communicate with him by mail for he is in a position to figure very closely on plans and specifications and to thoroughly carry out every agreement made.

INSURANCE. John E. Dow, Agent, No. 48 Exchange St., Portland, Me. The amount of insurance placed through Portland agencies is even larger than would be supposed from the great amount of insurable property in that city for the superior facilities enjoyed by the more prominent Portland insurance houses enable them to offer such pronounced advantages that a large proportion of the insurance on property within a radius of some miles from the city is placed through them. One of the oldest established and best known of these agencies is that conducted by Mr. John E. Dow, at No. 48 Exchange St., it having been founded a third of a century ago and having gained a most enviable reputation for the equitable adjustment and prompt payment of losses as none but honorable and thoroughly responsible companies have been represented from the first and the management use their best efforts to bring about the early and just settlement of claims. The simple fact that this agency has paid one and one-half millions of dollars for losses, to the people, shows at once its long standing and the magnitude of its operations. Business was begun in 1858 by Messrs. Dow & Son, and in 1861 the present proprietor assumed sole control. He is a native of New Brunswick, and is one of the most widely known of all our Portland business men. Mr. Dow holds a commission as Notary Public and also as Justice of the Peace and Quorum. He is prepared to place large or small lines of insurance in the best companies at short notice and at low rates, and any desired information will cheerfully be given on application in person or by mail. Among the more prominent companies represented may be mentioned the following: Mechanics & Traders, of New-Orleans, La., established in 1869; Equitable Fire and Marine, of Providence, R. I., established in 1859; Pacific Fire Insurance Company, of New York, established in 1851; United States Fire Insurance Company, of New York, established in 1824; New York Bowery Fire Insurance Company, of New York, established in 1833.

WILLIS G. PARKER, Druggist and Apothecary. A full line of Patent Medicines, Drugs, Toilet Articles and Fancy Goods, Especial attention given to Physicians' Prescriptions, corner of Clark and Danforth Streets, Portland, Me.—People are very apt to wonder how the proprietor of a "general store" can keep track of all the articles he handles, and are not slow to excuse the frequent mistakes made in such establishments, on the ground that errors are unavoidable under such circumstances, and yet we question if the average general store contains a much larger variety of articles than may be found in a first-class modern pharmacy, such a one for instance as is conducted by Mr. Willis G. Parker, at the corner of Clark and Danforth streets. The extreme rarity of errors in a well equipped drug store speaks volumes for the ability and care of those having such establishment in charge—but the public accept this condition of affairs as a matter of course, and give but little credit to those to whom credit is due. Mr. Parker succeeded Mr. Lamson in his present business in 1886. He gives special attention to his prescription trade, and spares no pains to fill all orders in this department in an absolutely accurate manner and at very reasonable rates. The store in use is 20x40 feet in size, and contains a fine stock of drugs, chemicals and patent medicines, together with fancy goods and toilet articles of every description. A competent and reliable assistant is employed and every customer is given immediate and courteous attention.

JOHN TRACY, Dealer in Furnishing Goods, Iron Sinks, etc., Job Work in Tin, Sheet Iron, Copper, etc., done with neatness and dispatch, second-hand stoves bought and sold, No. 505 Fore, corner Cotton St., Portland, Me.—The establishment conducted by Mr. John Tracy is without doubt very widely and favorably known throughout this section, for it has been underway for more than thirty years. Mr. Tracy is a manufacturer and dealer in kitchen furnishing goods, iron sinks, etc. He buys and sells second-hand stoves and no doubt there are many who have found here just what they needed for a special purpose, have felt that they had secured a bargain. He not only deals in kitchen furniture, and other articles in that line, but he is also prepared to do job work in tin, sheet iron, copper, etc. We need hardly speak of the advantages to be gained by entrusting any piece of work (which may require the services of Mr. Tracy,) to him, as it must be evident that one with his many years of experience is fully capable of doing it thoroughly and neatly. The premises occupied are located at 505 Fore street and will measure about 800 feet. Mr. Tracy has constantly on hand ready for use packers' supplies. His terms are very moderate and orders are attended to with promptness.

JOHN W. CHANDLER, Harness Maker, 123 1-2 Commercial Street, (Up Stairs) Portland, Me.—During the thirty-nine years that Mr. John W. Chandler has carried on business in Portland his productions have become so generally known and so highly esteemed throughout this section that nothing that we can say concerning them will be news to our Portland readers, but as this article will be read by many out-side this city, we may say that the main distinguishing characteristic of the harness made by this gentleman, is reliability. His goods prove just as represented,—there is no guess work about the matter—they are carefully made from selected material, and hence will wear well, look well and prove the cheapest to use in the long run. Mr. Chandler was born in Portland, and founded his business in 1851. His shop is located at No. 123 1-2 Commercial street, up stairs,—and contains all necessary facilities for harness making, repairing, cleaning, etc. The prices are uniformly moderate, and custom orders will be filled in a thoroughly workmanlike manner at short notice.

MRS. S. HUNTER, Groceries and Meat, 455 Fore Street, Portland, Me.—There are about as many theories as to the best way of doing business, as there are people interested enough in the subject to talk about it, but after all no improvement has been made on the good old fashioned plan of giving every customer a fair equivalent for his money, and treating him in such a manner that renders it not only profitable, but pleasant to come again. Such have been the methods pursued by Mrs. Hunter since she established this business in 1886. Her success has been prominent enough to justify the pride she feels in her business, and to encourage her continuance in the same. Her judgment is excellent in selecting her stock, which contains an assortment of groceries and meats that are in demand by every family, and if they were not served satisfactorily here they would not patronize her to such an extent. The premises are about 800 feet in dimensions. Every effort is used to serve all promptly and at the lowest prices.

MCCUE & WALSH, Dealers in Coal, Hard and Soft Wood, Slabs and Edgings, Nos. 19 and 21 Pleasant Street, Portland, Me.—Coal and wood being among the most useful of the commodities in every day use, it follows that all are interested in knowing where to buy them to the best advantage, and so far as Portland and vicinity are concerned, this point can be easily settled by dealing with McCue & Walsh for this firm make a specialty of handling coal, hard and soft wood, slabs and edgings, and are prepared to quote bottom prices on strictly reliable stock. The premises utilized are located at Nos. 19 and 21 Pleasant street, and have been conducted by its present proprietors since 1883. They maintain a well equipped establishment carrying at all times a heavy stock of coal, hard and soft wood of all kinds. The firm is made up of Messrs. P. V. McCue and E. D. Walsh, both of whom are well known throughout Portland and vicinity. Buying in large quantities, and doing an extensive retail business, the concern are in a position to easily meet all competition, and take especial pains to deliver orders promptly and accurately as promised. Family trade is given particular attention, and efforts are made to thoroughly satisfy every customer. The success of this house is due to the just and honest dealings pursued by its proprietors during the past eight years.

J. VICKERY, Florist, 261 Spring Street, Portland, Me.—The great increase in the demand for flowers of late years is one of the most noticeable indications of the pronounced gain in culture which is so evident on every side and which is so astonishing to foreign critics of this country, who are unable to understand how culture can be so general in a land where practically every one works for a living and there is no recognized aristocracy. Flowers are now in demand for all occasions, whether of joy or of sorrow, and every one who goes into society at all will find it very useful to know where appropriate floral designs can be obtained without delay and at moderate rates. Many residents of Portland and vicinity are already acquainted with the establishment of Mr. J. Vickery, at No. 261 Spring street, for this enterprise was started in 1870 and has long held a leading position. It has been carried on since 1887 by Mr. J. H. Vickery, son of the original proprietor, and it is but fair to say that the enviable reputation of the undertaking has been fully maintained under the present management. Very spacious and well-equipped greenhouses are utilized, and cut flowers, floral emblems, and bedding plants are offered in great variety and at the lowest market rates; while the facilities are so extensive that the largest orders can be satisfactorily filled at very short notice.

WM. F. TODD, Dealer in Watches and Jewelry, 431 Congress St., under Odd Fellow's Hall, Portland, Me. Silverware, Clocks, Fine Repairing a Specialty. It is safe to assert that not one of our local retail merchants is more generally and favorably known than Mr. William F. Todd, and it is not at all surprising that such should be the case for Mr. Todd was born in Portland and has carried on business here for a quarter of a century, during which time he has attained a most enviable reputation for integrity and enterprise and has built up an extensive and steadily growing trade. He served in the army during the Rebellion and inaugurated his present enterprise in 1866, carrying it on alone until 1878 when the firm of Todd & Morse was formed, Mr. Todd resuming sole control in 1884. He utilizes finely equipped and centrally located premises at No. 431 Congress St., under Odd Fellow's Hall, and carries a very carefully chosen and attractive stock embracing Watches and Jewelry, Silverware, Clocks, Spectacles and Eyeglasses, etc., the assortment being constantly kept complete in every department and including the latest and most tasteful novelties in Chains, Charms and Jewelry of all kinds. A specialty is made of Fine Repairing and all work of this kind is assured immediate attention and orders can be filled at short notice, employment being given to two assistants and every facility being provided to enable operations to be carried on to the best advantage. Mr. Todd quotes low prices on all the goods he handles, and what is still more important every article sold by him is sure to prove just as represented.

McMANN & CO., 421 Congress St., Portland, Me. Millinery. The establishment conducted by McMann & Co., at No. 421 Congress St., Portland, has gained a large patronage during the comparatively short time that it has been in operation. This store was opened in 1890, and its success has been assured from the first. The firm is composed of the Misses C. & L. McMann and Minnie J. Kelley, all of whom are natives of Portland and very well known, and as first-class milliners they are not to be excelled. They are in a position to communicate with all the fashion centres, and as a result everything leaving their establishment is sure to be in the prevailing style. The charges made here are extremely low when the work is considered, which is finished in the best manner, and each individual is given consideration as to the style that is best suited to them. The premises occupied are 15x50 feet in size and are fitted up in a tasteful manner and every convenience is at hand for the dispatching of work in the quickest possible manner, when the occasion requires.

WARREN P. CHASE, 3 Moulton St., Portland, Me. Millers' Agt. Broker in Flour and Grain. The commission houses of this city, taken as a whole, have a very high reputation for the making of prompt returns and the general carrying out of a perfectly honorable business policy, and it is unquestionably a fact that Mr. Warren P. Chase has held a leading position in this branch of trade ever since he entered it, which was about ten years ago. Mr. Chase is a native of N. H., and was formerly in the wholesale grocery business on Commercial St. He is a commission Merchant, and Broker in Flour and Grain, and that he is well adapted to his present line of business is shown by the extensive trade he enjoys. His office is located at No. 3 Moulton St., where all commissions are faithfully and accurately carried out. Mr. Chase's methods are above reproach and as a consequence he has many friends both in a business and social way.

PATRICK & CO., Gorham and Portland Express, 190 Federal St., also 86 Union St. Telephone 163 A. Portland, Me. The old saying "If you want a thing well done do it yourself" has a good deal of truth and sound sense in it but there are exceptions to the rule it lays down as there are to about all other rules that can be mentioned, and certainly no argument is necessary to establish the fact that it would be foolish to carry a bundle yourself when you can send it as promptly, as surely and much more cheaply by express. Of course the value of an express service is dependent more upon its management than upon any other one thing and those who have occasion to send parcels to Gorham or intermediate points are to be congratulated on the existence of so admirable a service as that provided by Patrick & Co's Express which runs daily between Portland, Deering, Cumberland Mills, Saccarappa and Gorham. Passengers as well as parcels are carried, and errands will be done promptly and carefully, all orders left at Brown's Stable, No. 190 Federal St., being assured prompt attention. The owner of this express is Mr. Lewis Patrick and he maintains the service at the highest possible standard of efficiency.

F. H. KING, 7 Portland St., Portland, Me. Meat and Groceries. Among the various trades and occupations conducted in our large cities there is none that occupies a more important place than that of a dealer in Meat and Groceries. The health and life of the whole community depends upon the quality of food consumed by the people. The only way to be sure that you are obtaining the best quality of meat and groceries, is to patronize one who spares no pains to satisfy the purchasing public in general, and it is just this policy intelligently and completely carried out which commends the enterprise conducted by Mr. F. H. King to the residents of this section of the city. The premises are located at No. 7 Portland St., Portland, Me. They will measure about 500 feet. A competent assistant is employed and as we have previously intimated, all classes are catered to, and whether your family is large or small, delicate or robust, you can trade at this store to excellent advantage and have the satisfaction of knowing that you will be given full value for money paid in every instance. This business was started in 1889 by Mr. King who is a native of Portland. He gives close personal attention to the details of his affairs thus assuring prompt service to all customers.

C. M. LEGROW, Fancy Goods, 392 Congress St., Opposite City Hall, Portland, Me. Among those Portland establishments which are unquestionably entitled to be regarded as leaders in their special line mention should be made of that carried on by C. M. Legrow at No. 392 Congress St., opposite the City Hall, for this is devoted expressly to the sale of Fancy Goods and is deserving of especially prominent and favorable notice both on account of the magnitude and completeness of the stock and the prices quoted on the articles composing it. The proprietor is a native of Deering, Me., and has been identified with the enterprise in question since 1887. The public, particularly the feminine portion of it, has long ago discovered that the latest novelties and the most attractive styles are always to be found at this store, and as the prices are invariably in accordance with the lowest market rates it is not at all surprising that an extensive and steadily increasing business should be done. Employment is given to 2 efficient assistants and callers are assured prompt and polite attention and afforded every opportunity to make satisfactory choice from the exceptionally complete stock carried.

ORIENT ELECTRIC CO., 31½ Exchange St., Portland, Me. Horace Greeley, when editor of the N. Y. Tribune, used to group certain items under the very significant heading "Important if True," and were he alive to-day he would most surely place under that head the first notice of a telephone transmitter which was claimed to enable conversation to be carried on with ease between parties 200 miles apart, to be instantly attached to any telephone, to be instantly adjustable to all heights, and which was offered for sale at a price within the means of all. We say he would place the first notice under this head, for the truth of the claim made concerning this instrument is susceptible of proof, and any one of our readers may readily satisfy himself on that point if he so desire, either by testing the transmitter as applied to store and office telephones or by placing it on his own, for the Orient Electric Company, who manufacture it will give a free trial, they guaranteeing satisfaction on both short and long distances. It was patented October 8, 1889, by Dr. Robie Blake of Cornish, Me., and the next year the Orient Electric Company was organized, with a capital of \$100,000, to manufacture it; Dr. Blake being president. The transmitter or "improved makrophone" is thus described: "It consists of a tube within a tube, containing a sensitive diaphragm, or the articulator forming an air chamber," which diffuses and equally presents the sound waves, on the transmitter of the telephone, thereby producing perfect sound waves, and preventing concussion, and rattling of the telephone transmitter, thereby saving the telephone and making it distinct." This description is no doubt technically correct but still it fails to show the actual value of the attachment, and indeed the only way to appreciate that is by practical trial. The leading electricians unite in declaring this a perfect transmitter, leading all others" and the opinion of users is well expressed by the following testimonial from a representative Portland dry goods house:

PORTLAND, ME., July 1, 1890.

Orient Electric Company, City.

Gentlemen: We take great pleasure in saying that the telephone transmitter with which you furnished us, has accomplished great results in facilitating the transmission of messages. Neither distance, nor noise, nor confusion appear to be any impediment to the working of this instrument.

Yours truly,

RINES BROTHERS,
(Dry Goods.)

O. E. WOOD, Druggist, corner India and Middle Sts., Portland, Me. Every experienced physician will agree that the cure of disease would be much more easy than is now the case were the drugs and medicines sold by every dealer uniform in character. The public are apt to suspect that a physician who directs them to a certain pharmacy does so because he receives a percentage of the cost of the medicines sold, but this is so seldom the case as to be unworthy of consideration. The fact is, a physician learns that a certain pharmacist obtains his supplies from reliable sources, renews them often enough to prevent serious deterioration from age and is skillful and careful in the compounding of prescriptions. As these things enable the effects of prescriptions put up at his establishment to be more accurately prepared than would otherwise be possible, and as the professional reputation of the physician is directly dependent upon his prescriptions having the desired effect, what more natural than that he should direct where they should be compounded? Mr. O. E. Wood is one of the most popular druggists in this section of the city, not only among physicians but also the general public, for he has had long experience in the business and his methods are uniformly reliable. He was born in Ellsworth, Me., and became identified with his present enterprise in 1887, under the firm name

of O. E. Wood & Co., it having been inaugurated about 1870 by Mr. J. B. Totten. Mr. Wood assuming sole control of the business in 1890. The premises occupied cover an area of some 700 square feet, and are located at the corner of India and Middle Sts. Three competent assistants are constantly employed, and a heavy stock of drugs, medicines and chemicals is carried, prescriptions being very carefully compounded at reasonable rates.

SAM'L BLACK, 244 Fore St., corner Franklin St., Portland, Me. Dining Room. It would surprise many of our readers to learn the number of residents of this city who make a regular practice of eating all their meals in public dining-rooms, for this habit is rapidly gaining in popularity and bids fair to continue to do so for a long time to come. The expense is much smaller than would naturally be supposed, and the service is so much superior to that afforded at the average boarding-house that comparison is hardly possible. Of course there are dining rooms of which this cannot truthfully be said, but there are others which deserve the highest praise which can be given them, and among this class must be ranked that conducted by Mr. Sam'l Black, at No. 244 Fore St. This establishment is excellently prepared to accommodate regular or transient boarders, and that Mr. Black spares no pains to make it as comfortable as possible for patrons will readily be believed by those conversant with his methods. The bill of fare is varied and abundant, the cooking strictly first-class and the service intelligent, obliging and prompt. Mr. Black will cheerfully give any desired information concerning prices, etc., on application, and such of our readers as may decide to avail themselves of the accommodations offered will thank us for calling their attention to this liberally managed establishment. Mr. Black is a native of Deer Isle, Me. He is thoroughly conversant with all the detail of his business. His prices are very moderate and we can safely guarantee satisfaction to every patron.

GEORGE S. SYLVESTER, Contractor and Builder, 81 Preble St., Buildings of Every Description Built and Repaired, Bridge Building, Mills and Heavy Framing a Specialty. Portland, Me. As a class the Contractors and Builders of Portland will compare favorably with those of any other city in the Union, they being enterprising and honorable men, excellently qualified to carry out their responsible duties, and it is certainly with no intention of disparaging others in the same line of business that we call especial attention to the facilities possessed by Mr. George S. Sylvester, who carries on an undertaking founded 40 years ago, it having been started in 1851. Mr. Sylvester is a native of Harpswell, Me., and is probably as widely and favorably known a Contractor and Builder as there is in the State, not only on account of his long experience but also because he has executed many extensive and important commissions to the entire satisfaction of all parties concerned. He builds and repairs buildings of every description but makes a specialty of Mills and Heavy Framing and Bridge building, and is prepared to figure very closely on work of that character and to fill the largest orders at comparatively short notice. Plans will be drawn up and estimates made on application, and we need hardly say that Mr. Sylvester's long experience enables him to figure very accurately on every description of building work. His office is at No. 81 Preble St., and all communications to that address are assured immediate and careful attention. Lumber is dealt in quite extensively and will be furnished in quantities to suit at the lowest market rates.

J. L. BRACKETT & CO., Trunk and Bag Manufactory, Jobbers and Retailers, J. L. Brackett, Geo. Lord, Ladies' Pocket-Books and Satchels, Portland, Me., 265 Middle, and 240 Federal Sts. The contest which has been going on since the close of the Civil War, between the manufacturers of cannon and projectiles and the makers of armor plates, is paralleled by that between the athletic and enthusiastic individuals commonly and lovingly (??) known as "baggage smashers" and the manufacturers of trunks and travelling bags; for no sooner do the former discover some new and more efficient method of battering the baggage entrusted to their handling, than the latter, by a new use or arrangement of material, produce trunks which offer yet more resistance to the effects of the ground and lofty tumbling which every piece of baggage on a well regulated American railroad is destined to undergo. Meantime, the public pays the bills, and as the way to reduce the expense of breakage to a minimum is to purchase trunks embodying the latest triumphs of the trunk maker's art. We may save money for some of our readers by calling their attention to the trunks made and sold by Messrs. J. L. Brackett & Co., for this is an old-established firm which has waged long and successful war against the baggage smashing fraternity and which turns out trunks whose interiors are fitted with every convenience and whose exteriors are as impervious as a baggage smasher's conscience. A full line of trunks, for ladies' and gentlemen's use and for inland and ocean traveling, is produced and both a wholesale and retail business is done, orders being filled without delay and at as low prices as can be named on goods of equal merit. Traveling Bags, Valises, Ladies' Pocket Books, Satchels, etc., are also largely dealt in; a heavy stock being constantly on hand to choose from. The warerooms and factory are located at No. 265 Middle and No. 240 Federal Sts., the store occupying one floor and a basement, measuring 30x90 feet, and the factory including 3 floors extending over the whole block. Operations were begun by Messrs. Duran & Brackett in 1862, the present firm being constituted of Messrs. J. L. Brackett and George Lord, and having been formed in 1870. Mr. Brackett is a native of Windham, Me., and has become very widely and favorably known during his long business career in this city. He is now a member of the Common Council. Mr. Lord was born in Falmouth, Me., and has many friends throughout Portland and vicinity both in business and social circles.

DR. W. B. MORRILL, Dentist, No. 491½ Congress street, Residence, Spring Street, Woodfords, Portland, Me. Whatever may have been the case in former days, there is now no excuse for neglecting to have the teeth properly attended to, for by the use of anaesthetics and the wonderfully efficient dental instruments and appliances now provided, pain is practically banished from a well-equipped dental office, and the most timid may submit to operations without the least fear of suffering. Of course the competency of the operator is a most important factor in the case. For no mechanical facilities can compensate for lack of call attention and skill, and in this connection it is fitting to call attention to the fact that Dr. W. B. Morrill is a graduate of a first-class dental college and has had large experience in his profession. The residents of Portland do not need to be told this, as Dr. Morrill has been established here since 1878, and is very favorably known; but many strangers visit this city and not a few of them will thank us for pointing out a dentist of high standing. Mr. Morrill's office is located at No. 491 1-2 Congress street, and is very completely fitted up. Callers are assured immediate and courteous attention. Appointments may be made any time in advance and dental work of all kinds is thoroughly and skillfully done at moderate rates.

ISAIAH DANIELS, Dealer in all kinds of Long and Short Lumber, Doors, Windows and Blinds, No. 67 Commercial street.—The establishment conducted by Mr. Isaiah Daniels, was opened by Mr. B. F. Noble and the firm of Noble & Daniels was formed in 1872, and during the following year Mr. Daniels assumed full control of the business. This gentleman is a native of New Brunswick. The premises made use of are located at No. 67 Commercial street, and comprise a very spacious store house, and the stock on hand is exceptionally large and varied, consisting of long and short lumber of all kinds and doors, windows and blinds of various kinds. Mr. Daniels does a strictly retail business and is in a position to quote bottom prices on all the commodities in which he deals, and is indeed well prepared in every way to meet all honorable competition. Employment is given to two thoroughly competent assistants, and great pains are taken to fill and deliver all orders promptly and accurately. Mr. Daniels makes it a rule to give equal attention to large and small orders.

PORTLAND STREET SPRINKLING CO., Office 52 Exchange St. This Company was incorporated in 1886. Capital \$50,000. President, Charles J. Chapman; Treasurer, V. C. Wilson. There is no resident of Portland but what appreciates the benefit to humanity which the Portland Street Sprinkling Co. bestows in keeping the streets in such a comfortable condition. Not only is the comfort of the people improved, but the general health of the community must be in a much better condition than when the dust and dirt of our streets is being inhaled by every breath. That this company have been efficient is evident from the many words of approval which are heard from the many pedestrians who frequent our thoroughfares and from our Depot during the Summer. During the Winter season this Company is prepared to do general Trucking and other work connected with this business. No matter how complete the railway and steamboat facilities of a business center may be, the best results cannot be attained unless ample teaming service is also rendered. The office of this Company is conveniently located at 52 Exchange St., Portland, Me. Although a very large business in done it is easily handled with the extensive facilities available. The horses and vehicles used are kept in a first-class condition, and the system in operation is so perfect as to render mistakes and annoying delays very rare. About twenty men are employed and articles of all kinds can be quickly transported at moderate prices.

E. COLLADO, Manufacturer of Fine Office Furniture, No. 3 Moulton St., Portland, Me. Of late years it has become the fashion to have each residence, each store and each office, individual in its character, that is, to have each of them so furnished and equipped that there is no other like it. The artistic advantages of this plan are obvious and there are practical advantages also, especially where offices are concerned, for every man has his own ideas about convenience in office furnishings and he can now have them carried out to the letter. Of course, care should be taken to place the order in good hands, and if it be placed with Mr. E. Collado it will be in as good hands as it could be, for Mr. Collado makes a specialty of manufacturing fine office furniture, also polishing and repairing, and he not only turns out first-class work but quotes moderate prices also. He was born in Cuba, began his present enterprise in 1885, and has built up a large and select business. Well equipped premises located at No. 3 Moulton St. are occupied, and estimates and all desired information may readily be obtained on application in person or by mail.

J. S. YORK & SON, Sail Makers, Tents, Awnings, Wagon Covers, etc., made to order. Nos. 2, 3 and 4 Central Wharf, Portland, Me. The business carried on under the firm-name of J. S. York & Son was founded more than a third of a century ago, operations having been begun by Messrs. Gould & York, in 1856. In 1859 the firm of Adams & York assumed control, and subsequently Mr. J. S. York became sole proprietor, the firm of York & Waite succeeding him, and that being succeeded, in 1881, by J. S. York & Son, which style is still retained although since the death of his father, in 1886, Mr. Fred H. York has been sole proprietor. He is a native of Portland, and not only thoroughly understands his present business but has fully maintained the enviable reputation so long associated with the enterprise of which he has entire control. Sail making of all descriptions is done in a thoroughly workmanlike manner at short notice and at moderate rates, and Tents, Awnings, Wagon Covers, etc., will be made to order in first-class style at prices as low as can be named in connection with good materials and skillful, durable work. Very commodious premises, located at Nos. 2, 3 and 4 Central Wharf are occupied, and sufficient assistance is employed to ensure the prompt filling of every order, large or small. The work is equal to the best and we can confidently guarantee satisfaction to all placing orders at this representative establishment.

ABIEL M. SMITH & CO., Fish Inspectors, Custom House Wharf, Portland, Me.—Mr. Abiel M. Smith is a native of Boothbay, Maine,—and for more than thirty years has been actively engaged in business in Portland, although the enterprise with which he is now identified is of quite recent origin, it having been established in 1878. Mr. Smith began operations as a member of the firm of Lewis & Smith, in 1859, in the retail clothing business, and in 1863 the firm of A. M. Smith & Co. was formed. In 1871 the wholesale clothing house of Smith, Morgan & Butler was organized, and in 1876 Mr. Smith retired from that concern, forming the firm of Abiel M. Smith & Co., Fish Inspectors, and dealers in ship stores and chandlery, in 1878. The premises now utilized by this concern are located on Custom House Wharf and are fitted up with all facilities necessary in order to carry on fish inspection operations to the best advantage. Mr. Smith is proprietor of a beautiful summer resort property on Little Diamond Island, consisting of 35 acres of beautifully situated land, in full view of city and harbor, on which land are about twenty cottages which are leased to cottagers during the summer months. Mr. Smith proposes to place upon the market soon some of the finest lots for summer residences that can be found on the coast of Maine.

N. S. GARDINER, Real Estate, Mortgages, and Loans, Oxford Block, 185 Middle St., Room 1, Portland, Me. Mr. N. S. Gardiner has been connected with his present business here for nearly twenty years. He having started in 1872. For a short time he had associated with him Mr. Roberts, but the greater part of the while he has controlled the business entirely alone. He is a native of Maine, and is well-known as a strictly honorable business man. He is well informed on real estate in this vicinity, and those who have occasion to engage services of this nature will do well to secure those of this gentleman. He is also prepared to assume the care of property, collect rents and place insurance on same, and also deals in stocks and bonds. The office occupied by Mr. Gardiner is located at No. 185 Middle Street, room 1. It is well-appointed and conveniently situated, and all visitors are treated courteously, and orders are promptly and accurately carried out, a list of furnished and unfurnished apartments, houses, and stores can always be found here.

F. H. BUTLER, Manufacturers' Agent, and Jobber in Millinery Goods, Representing Wm. S. Butler & Co., Boston, Mass., 122 Congress Street, Portland, Me.—One important branch of business is that of wholesale millinery. In this connection we must not omit to mention the enterprise in which Mr. Frank H. Butler is engaged. He has established himself at No. 122 Congress street, as a manufacturers' wholesale agent for the sale of millinery and fancy goods, and those who deal in these articles will find it greatly to their advantage to pay him a visit before going a greater distance. He will show a carefully selected assortment of all the new styles which the market affords in the line of millinery and fancy goods. Mr. Butler's arrangements with the well known and eminent millinery concern of Wm. S. Butler & Co., of Boston, are such that at all times he can show the desirable portion of their entire line and can offer special bargains generally throughout the season.

KINGSLEY'S EXPRESS, Yarmouth and Portland, New England Despatch, 86 Union St., Portland, Me. Telephone 163 A. It is difficult to realize that the express service of this country is of very recent origin, comparatively speaking, for we have become so accustomed to it that we accept it as a matter of course, much the same as we do the mail service, but as a matter of fact there was no express service in the United States in the early part of the present century, and there are men now alive who can remember when the first express route was established. One of the most useful and popular of these now running out of Portland is that known as Kingsley's Express which makes daily trips between Portland and Yarmouth, stopping at Cumberland and Falmouth. This route is owned by Mr. Edwin Kingsley and the service is so reliable, prompt and efficient and the charges are so moderate that it is a great favorite with the public. Both passengers and parcels are carried, and goods will be bought and any other commission of the kind executed carefully and accurately. The Portland headquarters are at New England Dispatch Office 86 Union St., and Brown's stable, No. 130 Federal St.

Mrs. M. A. BOSWORTH, Fashionable Millinery, 228 Middle St., Portland, Me. This is one of the old and well known establishments where so many have purchased their Millinery for years to their satisfaction both as to style and price. It was founded about twenty-five (25) years ago. Mrs. M. A. Bosworth who is the proprietress of this store is a native of this city, and she has built up an extensive business through her peculiar fitness for the occupation. There are many ladies who depend entirely upon the taste and judgment of their Milliner, and when they are complimented upon having a becoming bonnet feel that they have made no mistake in following her advice. It is thus that Mrs. Bosworth has retained so many of her customers for so long a time, she studies to suit her bonnets to the individuals. The premises are located at No. 228 Middle St., Portland, Me., and they measure 20x60 feet. Employment is given to eight assistants who are competent to fill all orders for custom work at short notice. A beautiful assortment of fine Millinery is on hand to select from, and as it includes the latest fashionable novelties it is worthy the inspection of the most critical. Custom work is given special attention and the taste and skill shown in this department warrant our guaranteeing satisfaction to every customer. The charges will be found uniformly moderate, and a call at the store, cor. of Middle and Union Sts., will repay anyone.

MAINE ASPHALT ROOFING & PAVING Co., Agents for American Bituminous Rock Asphalt, For Street Paving, Sidewalks, Floors, Etc., also Warren's Natural Asphalt Roofing Materials. Office 423 Exchange Street, Portland, Me. Store House, Portland Pier. L. W. Tibbetts, President and General Manager; A. C. Libby, Treasurer. The question of what constitutes the best pavement for streets is a much more complex one than would be supposed at first thought, for many and various factors must be considered, and each of the standard pavements has its points of superiority, but taking everything into consideration there is no doubt that a skillfully and honestly laid asphalt pavement approaches nearer to the ideal than any other pavement yet introduced. The chief objection to asphalt for paving purposes has always been its high cost, but since arrangements have been perfected by which the American bituminous rock asphalt is obtainable in any desired quantity this objection has been done away with, for this asphalt is sold at much lower figures than the imported article, and it makes as durable a pavement as could be desired. The Maine Asphalt Roofing and Paving Co. are agents for this material, and can furnish it in quantities to suit at short notice, they carrying a large stock at their commodious storehouse on Portland Pier. This company was organized in 1890, with Mr. L. W. Tibbetts as president and general manager, and Mr. A. C. Libby as treasurer. The office is at No. 423 Exchange Street, and estimates will be given and work executed on street paving, sidewalks, cellar and stable floors, etc. The company are also agents for Warren's Natural Asphalt Roofing Materials, and are prepared to apply and to repair asphalt and composition roofing at short notice. Employment is given to ten experienced assistants, and the company guarantee all work to be satisfactory and quote moderate prices in every instance. The following extract is from a letter written by Geo. W. Hammond, who has charge of the Forest Paper Co., Yarmouthville, Maine:—"The experiment with your paving material resulted as follows: Sample three days in strong black liquor, shows no loss; sample three days in strong caustic soda liquor, shows a loss of 1 $\frac{1}{2}$ per cent.

G. D. ROBINSON, Caterer, Ice Cream, Cake and Pastry, weddings and private parties supplied at short notice, No. 657 Congress Street, Portland, Me.—Few things are more mortifying and exasperating than to have a ball, party or wedding collation prove unsatisfactory on account of the food furnished being of inferior quality or the service being inefficient, and as the engagement of an incompetent or unreliable caterer is sure to bring about one or both of these results it is well to use very careful discrimination in the placing of orders. Of course the safest and most sensible course to take is to patronize an establishment of long standing and high repute, and not one in Portland better merits this description than that carried on by Mr. G. D. Robinson, at No. 657 Congress street, for the business of which he is proprietor was founded 80 years ago and has held a leading position for fully three-quarters of a century. The founder, Mr. David Robinson, was the first caterer in the city to put in a stock of ice and he made the first ice cream ever made in Maine—thus establishing a reputation for enterprise which has been well maintained by Mr. R. L. Robinson, Mr. Joseph Partington, and others who succeeded him. The present proprietor is a native of Portland and assumed control of the enterprise in 1887. He deals in ice cream, cake and pastry of the very choicest quality, and makes a specialty of catering for wedding and private parties, being prepared to execute all commissions at short notice, at reasonable rates and in a manner that will give satisfaction to the most critical.



TEMPLE STREET MARBLE WORKS, H. F. Thompson, Proprietor. Monuments, Tablets, Grave-stones and Monumental Work of Every Description, 22 Temple St., Portland, Me. Between Federal and Middle Streets. Mr. H. F. Thompson has had time and opportunities almost innumerable to prove the efficiency he has attained in his business. A clear eye, steady hand, good judgement and experience are all needed, and indeed indispensable to one who would become proficient as a stone-cutter. Mr. Thompson has been in his present place of business for over 15 years. He is a native of this city and is very well known both in business and social circles. He manufactures and deals in fine monuments, tablets and grave-stones. These can be made of any kind of stone desired. All varieties of cemetery work are done, from the most elaborate designs for monuments and tablets to the plainest headstones, and particular attention is given to repairing and cleaning cemetery work. The premises occupied are about 1500 feet in size, and are located at No. 22 Temple St., and between Federal and Middle Streets. Mr. Thompson employs none but skilled workmen, and gives close personal attention to every piece of work leaving his establishment.

M. B. BOURNE & SON, Slate Roofers. All Orders Promptly Attended To. No. 33 Temple Street, Portland, Maine. The advantages of slate for roofing purposes are so many and so important that it easily takes the lead as a roofing material, and would doubtless supersede all others were it not for its comparative high first-cost, its weight—which prevents its being used on very light structures—and the prejudice against it which some persons have on account of the carelessness or incompetency of those who roofed the building from which they formed their opinion, for slate-roofing must be skillfully and carefully done in order to be both durable and ornamental. There is no difficulty in getting such work done as it should be provided the order be placed in the right hands, and many Portland people need not be told that the old-established firm of M. B. Bourne & Son do slate roofing in a manner unsurpassed by any concern in the country. Among the many fine buildings in this city which were slated by this firm are the Maine General Hospital, Union Depot, Public Library and school buildings. This enterprise was started away back in 1855 by Mr. M. B. Bourne, and in 1876 the present firm name was adopted. Mr. M. B. Bourne dying the same year and the business being continued by Mr. Sylvanus Bourne, the present proprietor, who is a native of Portland and is very widely and favorably known in this city and vicinity. Employment is given to from 5 to 10 assistants, and all orders large or small left at or sent to No. 33 Temple Street, are assured prompt and painstaking attention; both new work and repairing being done at moderate rates.

THOMAS CONNOR, Manufacturer of Pulley Blocks, 1 Silver St., Portland, Me. There are comparatively few business enterprises in Portland that have been carried on continuously for a quarter of a century, while those that have been in existence half a century are so rare as to deserve prominent mention for that reason alone, but they are common in comparison with those that have been carried on for three-quarters of a century or more and prominent among the latter is that conducted by Mr. Thomas Connor, for it was established more than 75 years ago by Mr. James Farmer, who was succeeded by Messrs. Cunnett & Connor about the year 1823; Mr. Thomas Connor assuming control in 1860. He is a manufacturer of all kinds of Pulley Blocks, and during the nearly third of a century that he has carried on the business has gained a most enviable reputation for doing skillful and entirely reliable work and quoting moderate prices at all times. It is unnecessary to dwell upon the importance of using pulley blocks that can be fully depended upon in every respect, for all who have used such blocks or know what varying strains they have to bear and what serious consequences may follow a breakage, know that too much care cannot be taken in their selection. Mr. Connor is located at No. 1 Silver St., rear of Commercial St., and is prepared to furnish strictly first-class blocks at moderate prices and to fill orders without delay.

E. S. GRIFFIN, Wood Carver, 365 Fore St., Portland, Me. There is a peculiar fascination about the work of the Wood Carver that it is difficult to resist, and, as a matter of course, the more delicate and artistic the work done, the more absorbing is the interest with which progress is followed. It seems wonderful that anybody could become skilled enough to carve out the many beautiful and complicated shapes into which wood is carved especially when it is seen that the principal guide followed is only a rough outline sketch. There is some very beautiful work of this kind done right here in Portland, and if any of our readers have occasion to doubt this assertion, let them step into the establishment of Mr. E. S. Griffin located at No. 365 Fore St., and they will see some most artistic effects. Mr. Griffin has established a most enviable reputation for the uniform excellence of the work done at his establishment. Wood Carving of all kinds is executed at the shortest possible notice, and on most reasonable terms. It is the aim of Mr. Griffin to give every order prompt and painstaking attention, and to fill the same at the lowest cash prices, and we think customers will agree that he succeeds in both of these undertakings.

EXCHANGE ST. RESTAURANT, J. Mitchell, Proprietor, 78 Exchange St., Portland, Me. Meals at all hours. The record made by the Exchange St. Restaurant since it came under the control of the present manager in 1887, commends itself very highly to the public, and has resulted in building up a large and steadily growing patronage. It is conveniently located at No. 78 Exchange St., and is very attractively fitted up for the comfort of patrons. The proprietor Mr. J. Mitchell is a native of Portugal, and is one of the few men who are thoroughly competent to manage an establishment of the kind in question. Three assistants are employed, and the service is prompt, efficient and obliging, the food is varied in kind, and excellent in quality, and the charges are uniformly low in price. In fact everything about the place is first-class in every respect, and even the "chronic grumbler" will here find little cause for complaint. Mr. Mitchell in summer also conducts a branch at "Long Island." He offers numerous and special inducements to boarders and it will be to their advantage to give him a call. He also make a specialty of parties, clambakes, and shore dinners.

CHARLES GRIMMER, Teacher of Violin and Guitar, 180 1/2 Middle St., Portland, Me. The violin is said to be the most scientifically perfect of any musical instrument, and certain it is that no other instrument is so responsive and expressive, and so well-adapted to the presentation of all kinds of music, from a funeral dirge to a lively jig. Many are restrained from learning to play the violin by their belief that it is a very difficult instrument to master, and undoubtedly its mastery does present many difficulties, but so does that of any musical instrument, for mastery comes only from long and patient practice guided by one having both taste and experience, and it is owing to the lack of such guidance that many who attempt to become musicians succeed but imperfectly if at all. The aid of a competent and devoted tutor is indispensable to the attainment of satisfactory results, and we take pleasure in recommending Mr. Charles Grimmer to those seeking tuition in Violin and Guitar playing, for Mr. Grimmer is thoroughly familiar with both instruments and is not only an excellent musician but a very successful teacher as well, and we need hardly say that it is by no means every musician who has the gift of teaching also. Mr. Grimmer has an office at No. 180 1/2 Middle St., and by calling at or writing to that address any additional information that may be desired may easily and promptly be obtained.

JOSEPH DOW, 19 Cotton St., Carpenter and Builder, Portland, Me. The work of the Carpenter and Builder may be said to precede that of nearly every other trade, for houses and stores must be built before they can be occupied and no surer index of the commercial prosperity of a community is known than that afforded by the condition of the building industry. We have therefore given this branch of trade considerable prominence in this book, and take pleasure in mentioning among the most reliable Carpenters and Builders to be found in this vicinity Mr. Joseph Dow. This gentleman has been engaged in business in Portland for the past twelve years and is well known throughout the trade for the good character of his work, and the conscientious manner in which all agreements are carried out. The premises utilized are located at No. 19 Cotton St., and all necessary facilities are at hand to give prompt and skilful attention to orders for building of all descriptions. Mr. Dow is a native of Newburyport, Mass., and gives employment to only competent and reliable mechanics; he is very moderate in his prices and by using honest material and workmanship has gained a high reputation.

T. B. SHEEHAN, Custom Harness and Collar Maker, New No. 18 Preble Street, Portland, Maine. While no man is to be blamed for trying to purchase the goods he requires as cheaply as possible, still it should always be remembered that articles of standard merit have a much more uniform price than those which are simply made to sell, as the saying is, and that the lowest priced articles is therefore not necessarily the cheapest. This principle applies to every line of business and particularly to that devoted to the manufacture and sale of harnesses, collars, etc., for these goods vary greatly in quality, as good material and skilful workmanship have to be paid for. Mr. T. B. Sheehan has built up an enviable reputation in the production of the above named goods, having been engaged in the business for over fifteen years. His shop is located at No. 18 Preble street, the premises have an area of about 1,000 feet, while the employment of an experienced assistant enables him to serve his customers in a prompt and satisfactory manner. These articles are offered at the very lowest market rates. Single and double harness, made by hand, at prices to suit the times. Scotch cape collars, a specialty and warranted to fit.

C. W. SKILLINGS, Wholesale Millinery and Straw Goods, 261½ Middle St., Portland, Me. Those conversant with the standing of Portland as a purchasing centre need not be told that many of the wholesale dealers located in that city are known throughout the State and in some instances in adjoining States also, and among these mention should be made of Mr. C. W. Skillings, who deals in wholesale in Millinery and Straw Goods, and during the past five years has built up a trade as extended as it is large, for not only are his sales large in amount but they are made to customers scattered over a wide area of country, and it is a significant fact that the business (which was founded in 1885) is still steadily and rapidly increasing. This gratifying condition of affairs has not been brought about without hard, energetic and intelligent work, but the fact that the success has been honestly won is the best possible indication of its probable permanency. Mr. Skillings handles the productions of the leading manufacturers; offers the latest novelties as soon as they appear in the market, and quotes the lowest prevailing rates at all times. He occupies well equipped premises at No. 261½ Middle St., employs 2 competent assistants and is prepared to fill orders at very short notice. Mr. Skillings served 4 years in the army, and has a very large circle of friends in Portland and vicinity, he being a native of this city and being prominent in social as well as in business circles.

'LINC' DANIELS, Professional Taxidermist, Junction of Free and Middle Sts., Portland, Me. Stuffing and Mounting all kinds of Animals Heads a Specialty. *Experto crede.* The artistic profession is not limited to the work of painters or sculptors, as so many people think. A truly artistic man can give to his work, whatever its nature, a delicate touch, that another might labor for in vain through long years of patient perseverance. It is so with Taxidermy as with other things. Added to an intimate knowledge of the ways of birds and beasts, and their anatomy, a talent for reproducing them, as if in life, is necessary to him who aspires to become a taxidermist. We know of no one who is more expert in this difficult art, than Mr. 'Linc' Daniels of this city. He has passed the better part of his life in the study of animals and the pursuit of Taxidermy, and has been in business here for the past thirty years. Owing to his long experience, Mr. Daniels is prepared to undertake the most difficult and delicate pieces of mounting. He makes a specialty of stuffing and mounting all kinds of animals heads, and we can recommend him to sportsmen with entire confidence that the work entrusted to him will prove perfectly satisfactory in every detail. The average work of this nature is so inferior that it is with pleasure we are able to refer our readers to a man who prides himself in producing none but the best. Mr. Daniels gives immediate attention to orders, and he is always glad to show callers the variety of mounted specimens which he keeps constantly on hand. His premises are situated at the junction of Free and Middle Sts., and all orders will receive Mr. Daniels' personal and careful attention.

EMPIRE LAUNDRY, 113 Middle St., Portland, Me. A. E. Nicholson, Proprietor. Work called for and delivered. The establishment of public laundries in our cities and towns has had a very beneficial effect in more respects than one, and as popular as they now are it cannot be denied that they would be much more so were they all conducted on the same principles that characterizes the management of the Empire Laundry of which Mr. A. E. Nicholson is the proprietor. This enterprise was founded in 1887 and has steadily worked its way into public favor and patronage, until now its operations have become extensive. Every facility is at hand

to enable the business to be carried on in the most effective and satisfactory manner. Employment is given to four assistants and Mr. Nicholson guarantees the best Hand Work in the City at the lowest price consistent with good workmanship. There are no injurious chemicals used, therefore the most delicate fabrics can be safely entrusted to this establishment. Orders are given prompt attention and goods are called for and delivered free. Mr. Nicholson is a native of this city and has hosts of friends both in business and social circles.

CHAS. F. DAM, Sign Painter, Specialties, Carved, Raised, and Husseled Signs, Banner Painting, Glass Advertising Signs, Burnished Gilding on Glass, etc., 118 Exchange Street, Portland, Me. The prevailing tendency of the business world is in the direction of advertising. Year after year more attention has been paid to this art (for successful advertising is an art by itself), until now the business man or firm that does not advertise, more or less extensively, is the pronounced exception. By advertising we do not always mean using printers ink. That of course is indispensable in some business and we would certainly be the last to deny its merits, but for all that, there are other ways of reaching the public eye, and one of the best of these is by the use of striking and ornamental signs. Such work, however, must be well done to be of any enduring service, and therefore if you want anything in that line, or in fact ornamental painting of any description, just call on Mr. Charles F. Dam, at No. 118 Exchange Street. Mr. Dam has had many years of experience in his line of business, and was in charge of the painting department at the Portland Company's Locomotive Works for seventeen years, previous to his assuming control of his present establishment in 1890. He has every facility at his command for the doing of carved, raised, and husseled signs, also banner painting, glass advertising signs, and burnished gilding on glass, etc. This gentleman does not lack skill and experience, as the many productions of his artistic ability to be seen throughout our city testify. Mr. Dam is a native of Lowell, Me., and is well-known throughout Portland as an artist in his line, and all orders entrusted to him will be promptly executed in the highest style of the art and warranted to give satisfaction.

A. R. WRIGHT & CO. (Successors to H. L. Paine & Co.) Wholesale and Retail Dealers in Anthracite and Bituminous Coals, No. 353 Commercial Street, B. & M. R. R. Wharf, Portland, Me.—There are very few dealers in coal in Portland having better facilities than those controlled by A. R. Wright & Co., and consequently there are very few concerns in a better position to offer decided inducements to customers. The business now carried on by this firm was established over thirty years ago by H. L. Paine & Co. who were succeeded by the present firm in 1889. Mr. A. R. Wright who is a member of the firm of Moore & Wright, Dredging Contractors, is a native of New York State. His coal office and yards are located at No. 353 Commercial street, near B. & M. R. R. Wharf—storage is here provided for from 10,000 to 15,000 tons of coal, and a very extensive stock of Anthracite and Bituminous coals are constantly carried, as well as a large stock of wood and kindlings and both a wholesale and retail business is carried on. Employment is given to from eight to ten assistants, and the methods used in the delivery of orders are so complete and extensive that the large business done is easily handled, all orders being filled at short notice—and every effort made to ensure against mistakes, and the rates charged are the lowest to both large and small buyers.

N. G. FESSENDEN, Newsdealer and Stationer, Opposite Preble House, 481 Congress Street, Portland, Me. It is just about forty years since the business now conducted by Mr. N. G. Fessenden was founded, it having been inaugurated by Mr. Nathan Fessenden in 1851. In 1857 the firm of Fessenden & Son was formed, and was succeeded in 1865 by Fessenden Bros., the present proprietor assuming sole control in 1877. He is a native of Portland, and considering the nature of his business and the length of time he has been identified with it, it is hardly necessary to add that he is extremely well-known throughout the city. The premises made use of are located at No. 484 Congress Street, opposite the Preble House, and have an area of about 1,500 square feet, thus giving ample opportunity for the carrying of a large stock of fashionable and business stationery, writing materials and office supplies in general, as well as a complete assortment of the standard periodicals and daily and weekly papers. Mr. Fessenden is the leading newsdealer of the city, and the delivery service maintained by him excites much favorable comment, it being exceptionally prompt and uniformly reliable at all times of the year. Moderate prices are quoted in every department of the business, and those wishing anything in Mr. Fessenden's line will best serve their own interests by giving him a call.

C. G. KENNEY, Practical Pianoforte Mover, Office, 194 Federal Street, opposite Advertiser Office, Portland, Me. Order Slates at Stockbridge's, W. L. Wilson & Co.'s, and Corner Cross and Free Streets, Telephone, No. 759-B. Residence, 173 Oxford Street. Ben Franklin said that "three removes are as bad as a fire," but in Ben's day they did not have the facilities for moving that we possess, so that saying no longer holds good, although it is a fact that if you don't entrust your goods to the right parties, a single "remove" may do them up worse than an ordinary fire. Still there is no excuse for Portland people who entrust their orders to incompetent hands, for during the more than ten years that Mr. C. G. Kenney has been in business here as a piano and furniture mover he has won an enviable reputation for carefulness and promptness, and it is generally known that he possesses exceptional facilities for the satisfactory filling of orders. He is a native of Maine, served in the army during the rebellion, and has a very large circle of friends throughout Portland and vicinity. Pianos and furniture will be packed in the most secure manner for transportation by rail or steamer, and furniture will be moved in and out of the city at very short notice, employment being given to from 5 to 12 assistants. Mr. Kenney's office is at No. 194 Federal Street, opposite Advertiser Office, and there are order slates at Stockbridge's and W. L. Wilson & Co.'s. Orders left at his residence, No. 173 Oxford St., are assured prompt and careful attention, as are also those sent by mail or telephone to No. 759-B. Mr. Kenney is thoroughly responsible, and there is no reason to hesitate trusting the most costly and delicate furniture to his care.

JOHN F. PROCTOR, Dealer in Real Estate, No. 93 Exchange Street, Portland, Me. Among the most popular and reliable representatives of realty interests in this city may be mentioned the name of Mr. J. F. Proctor, of 93 Exchange Street, Portland, Me., and none engaged in this line sustain a higher reputation, and few receive a larger measure of merited recognition. Mr. Proctor, who is a native of this place, and the proprietor of the oldest real estate business in Portland, having been in business here since 1863, has from the first enjoyed a liberal and substantial patronage. He transacts a general line of business, buying, selling,

and exchanging houses, farms, building lots, and other form of real estate, improved and unimproved property of all kinds, negotiable, loan on land and mortgages, effects safe investments, attends to the collection of rents and management of estates, etc., while a capable and efficient assistant is also employed. He is likewise thoroughly conversant with all the legal form and technicalities incident to the transfer of property, and altogether a large and flourishing business is done, both in the line of city and country. Mr. Proctor has facilities for the purchase, sale, and lease of all descriptions of houses, flats, and business property, and those in search of something that will suit them, are sure to find what they want in the large variety offered by him from which to select, and which represents values to suit every investor, from the man of moderate means who wants a home, to the capitalist who seeks a productive outlet for surplus resources.

STEPHEN JOHNSON, Restaurant and Dining Hall, 43 Exchange Street, Portland, Maine. The old saying about trying to fit square pegs into round holes is familiar to every one, and yet the lesson it teaches seems to be lost totally on the many who try to run a restaurant, when they are fitted neither by nature nor by experience for the successful discharge of the duties attached to such a position. To carry on even a small restaurant is by no means so easy as many are disposed to believe, while to conduct such an establishment as that owned by Mr. Stephen Johnson—as it should be conducted—is a task beyond the power of all but a few. This establishment was opened by the present proprietor in 1871. The premises are located at No. 43 Exchange Street, and accommodations can be made for 68 guests. From 11 to 15 competent assistants are employed, and the service of this house is first-class in every respect. The bill of fare is varied, and the food furnished is the best the market affords, and the cooking is uniformly and exceptionally satisfactory. Mr. Johnson is a native of Portland, and is without doubt a very popular gentleman.

I. F. LORD, Manufacturing Confectioner, Bonbon and Chocolate Novelties, 566 and 486 Congress St., Portland, Maine. The difficulty of making fine confectionery has been proved over and over again by the dismal failures of amateur confectioners. It is easy enough to make plain sugar or molasses candy at home, but the delicate and beautiful bon-bons which are now called for more than any other variety, need a master hand, and no inexperienced person need try to make them. Elaborate machinery is necessary to attain satisfactory results, besides a great variety of the best materials. A leading confectionery establishment, to which we desire to call our readers' attention, is that of Mr. I. F. Lord. The business was started by Allen Gow, who was succeeded by the present proprietor in 1880. Mr. Lord carries on two large establishments, one at 566 Congress St., and the other at 486 Congress St. The former occupies two floors, one of 15x60 feet, the other of 30x60 feet dimensions, while the latter covers an area of 20x75 feet. Mr. Lord employs seven assistants, who, under his directions, manufactures the most delicate and tempting chocolates, and different kinds of choice confectionery. Neither trouble nor expense is spared to render these of uniform excellence, and equal to any that can be had in the market. Orders are executed promptly, and customers are assured of immediate attention. The business is entirely retail, and the prices quoted are extremely low for strictly reliable and first-class goods.

BUSINESS MEN'S COMMERCIAL EMPLOYMENT EXCHANGE of Portland Me., 385 Congress Street, Contractor's Headquarters for Help, Southern Headquarters, Louisville, Ky. New Brunswick and Nova Scotia help a specialty.—The establishment conducted by Mrs. W. A. Shepherd at No. 385 Congress street, is worthy of particularly prominent and favorable mention in a review of Portland's mercantile and industrial enterprises, the facilities offered being exceptionally complete and reliable. It being the headquarters of the Commercial Union and Land Emigration, and also Employment Bureau. It is carried on under a mutual benefit system, and has sixty-five established offices in the different cities of the United States and Canada, and is the largest and most complete establishment of the kind in the world. Positions are obtained for members of the union—according to the rules etc. given below. Fees charged on application, membership cards issued. Class A—cashiers, book-keepers, stenographers, accountants, translators, janitors, watchmen, etc. Application fee \$5. All offices no extra charge. Class B—Time-keepers, collectors, type-writers, bar-tenders, salesmen, engineers, clerks, etc. Application fee \$3, all offices. Class C—Porters, Packers, waiters, cooks, drivers, teamsters, butchers, coachmen, carvers, gardeners, florists, etc. Application fee \$2, all offices. Class D—Lumbermen, laborers, farmers, cash, messenger and bell boys. Application fee \$1. Transportation advanced if reliable and competent parties. Office hours, 7 a. m., to 6 p. m., except on Thursdays and Saturdays. When to accommodate men working during business hours we keep open until 9 p. m. Purely a membership system. Notice.—We give written contracts to applicants that guarantees the use and privilege of the office for ninety days, and the right to accept or reject situations for that term, and also gives the applicant the benefits of all branch and associate offices. And in case the bureau fails to secure a desirable and suitable situation within ninety days from day, one-half the fee paid will be refunded, the same to be due and will be paid the applicant on the first of the month subsequent to the expiration of ninety days; the balance to be retained by the bureau to cover advertising and canvassing expenses. Be sure and understand this condition. We employ competent canvassers at all offices to work for our applicants. More wanted. Class A—Cashiers, book-keepers, traveling companions, copyists, stenographers, operators, managing house-keepers, etc. Application fee \$5, good at all offices. Class B—Clerks, salesladies, nurses, ladies' and parlor maids, dressmakers, milliners, etc. Application fee \$3, all offices. Class C—Head cooks, laundresses, seamstresses, pantry and linen room women, waitresses, chambermaids, cooks, etc. Application fee \$1, all offices. Class D—General house girls, scrubbers, dish washers, etc. Application fee 50 cents. Fares advanced when consistent. In making application, state name in full, address, description of situation wanted, name of last employer, names of references, experience, why left last employment, age, nationality, language spoken, married or single. A complete record of each applicant is filed and can be consulted any time. Domestic department fees charged. Membership cards good for full office and advertising facilities. One month, \$1; three months, \$2; six months, \$4; one year, \$6. We make a practical investigation of references and only book those whose credentials are above par. We send a servant on trial, if not found satisfactory after one week we send another, and so on until the employer is satisfied. We book applications solely on these conditions. With your co-operation we will be able to do so. Special rates to hotels, shops, restaurants and boarding houses. Don't expect too much too quick and all will be well. Particular attention is also given to buying and selling real estate, and those having business of this kind to transact can best serve their interests by communicating

with the establishment in question, for further information and particulars apply to Mrs. W. A. Shepherd, local manager, 385 Congress street.

ARTHUR T. HALL & CO., Wholesale and Retail Dealers in Fine Groceries and Teas, 31 and 36 Milk St., Portland, Me. It is a pleasant task to chronicle the continued success of an enterprise inaugurated many years ago, always carried on in accordance with progressive and honorable methods, and steadily increasing in patronage and influence. Such an undertaking is that conducted by Messrs. Arthur T. Hall & Co., at Nos. 31 and 36 Milk St., and so thoroughly does it deserve its present prosperity that its high standing is as much of a credit to the community as to the proprietors of the business in question. This establishment was originally started in 1860, by Mr. Arthur T. Hall, and so conducted until 1889, when the present firm name was adopted. The individual members are Mr. Arthur T. Hall and Mr. George Tarbott, both of whom are natives of Maine. The premises utilized comprise two floors and a basement each 40 by 100 feet in dimensions, in addition to a large storage room thus affording ample opportunity for the carrying of a heavy stock, comprising fine groceries and teas of all kinds, also all the best brands of flour. Messrs. Arthur T. Hall & Co., are Wholesale and Retail dealers in the above named goods, and their establishment is also headquarters for choice Creamery and Vermont Butter. Employment is afforded to four experienced and courteous assistants, and despite the magnitude of the business, orders are filled with promptness and accuracy. The proprietors quote the lowest prices at all times and spare no pains to maintain the enviable reputation their establishment has gained.

HALL MOWING MACHINE CO. Manufacturers of The Hall Mower, 25 and 27 Commercial street, Portland, Maine. The mowing machine of the present day is as great an improvement over the comparatively heavy, clumsy, complicated and inefficient machine first brought out as is the sewing machine of 1891 to the original production of Elias Howe, and as the American people have the ability to choose and the determination to demand the best, the great popularity of the "Hall Mower" is not at all difficult to account for, as this machine combines all the latest and most valuable improvements and is skillfully made from carefully selected materials. The Hall Mowing Machine Company was incorporated in 1889 with a capital of \$350,000 to manufacture the Hall Mower, the invention of Mr. George A. Hall, and the patents on which are held by the company of which Mr. Nathan Cleaves is president; Mr. George A. Hall, vice-president and superintendent, and Mr. Clinton A. Woodbury, treasurer. We have not the space to describe the Hall mower in these columns, and indeed a verbal description of any machine is very unsatisfactory, but we will simply say that it does away with the old Pitman rod and consequent loss of power, and practical men agree that the Hall is the leader of them all as regards efficiency, durability, ease of management and lightness of draft. The highest estimate of power necessary to operate it as compared with that required by the Pitman rod machine is two-thirds. Certainly no one should place an order for a mowing machine until they have investigated the merits of the one in question. The Hall mower is made under the personal supervision of the inventor; is carefully constructed of the best materials and is fully warranted against all defects of workmanship. It is built on the "interchangeable system" so that parts for repairs may always be promptly obtained at low rates. The office and factory are at Nos. 25 and 27 Commercial street, and full information may readily be secured by application in person or by mail.

SCARBORO CHALYBEATE SPRINGS, Portland, Me. Nature's Unexcelled Iron Tonic. The Scarborough Chalybeate Springs are located five miles from Portland, near the Pleasant Hill road, leading from Portland to Scarborough Beach and one and a half miles from the Scarborough Beach Station of the Boston & Maine R. R. From Aboriginal times they have enjoyed more or less celebrity, and the judgment of the early settlers who used to come miles to drink of their waters at certain seasons of the year has been endorsed by modern medical science which declares this to be an alkaline chalybeate water of unusual purity containing a large proportion of iron in clear solution, and being very valuable as a mild tonic. The water rushes into a granite basin at the rate of 40 gallons (about a barrel) a minute, and its temperature in Winter and Summer is 45 degrees Fahrenheit, or 13 degrees above freezing. Its analysis is as follows:

One United States gallon (231 cubic inches) contains—	—
Sulphate of Potash,	0.840 grains
Sulphate of Lime,	0.878 "
Chloride of Sodium,	1.656 "
B. Carbonate of Soda,	1.271 "
B. Carbonate of Lime,	1.651 "
B. Carbonate of Magnesia,	0.932 "
Carbonate of Iron,	1.339 "
Alumina,	0.948 "
Silice Acid in Solution,	0.785 "
Total,	9.992

It is of Exceeding benefit in cases of Anæmia, Chlorosis, Amenorrhœa, Dysmenorrhœa, Hysteria. The immediate effect of this water is Increased Appetite, Improved Digestion, Stimulated Secretions, Purified and Reddened Blood. No one familiar with minerals and their medical effects will dispute that the above is a valuable and rare combination, nor will need to be told that the water has unequalled virtues as a mild tonic, being especially beneficial to those whose blood is pale and whose constitutions are weakened from one cause or another. There are many persons who feel no particular distress in any spot but are simply languid, out of sorts, not up to the mark. They are not sick and yet may easily become so as their system is extremely sensitive to disease, and indulgence in "Patent Medicines" or powerful drugs of any kind is far more liable to do harm than good. Persistent use of this water will surely be beneficial and in the majority of instances will restore all wanting health and vigor. The water is put up in barrels, cases, and demijohns and is sold by druggists and grocers generally. It is marketed by the Scarborough Chalybeate Spring Water Co., organized in 1891 to continue a business founded some years previous. The managers are Shafer's Mineral Water Depots, Main Office 103 Pennsylvania Ave., Washington, D. C. 41 Park Place, New York. 112 N. Ninth St., Philadelphia, Pa. 221 N. Charles St., Baltimore, Md. 8 and 10 Exchange St., Portland, Me.

PORTLAND LLOYDS, 12 Exchange St., Portland, Me. Among those enterprises which have been most efficacious in extending and promoting the reputation of this city, that conducted by the association known as Portland Lloyds deserves very prominent mention, for this undertaking is one calling for great capital, ability and business enterprise in order that it may be carried on successfully, and the record it has made during its more than 20 years of existence proves conclusively that not one of these requisites was wanting and has made Portland favorably known to ship owners, importers, and all interested in reliable marine insurance. The company was organized in 1870, fifty members becoming associated for the purpose of furnishing marine insurance on the same plan as that followed by the world-famous "Lloyd's" of London. From the day that active business was begun it has been the aim of the association to adjust claims in accordance with true

equity and to pay all just losses without delay, and the present enviable reputation of the association is the legitimate consequence of the successful carrying out of this policy. A very extensive business has been built up and it is still increasing as rapidly as ever. Many of Portland's most prominent business men are connected with the association, as may be judged from the standing of those forming the Advisory Board their names being as follows: Jacob S. Winslow, George E. B. Jackson, Almon A. Strout, James Bain, William G. Davis, George S. Hunt, Russell Lewis, Eliphalet G. Spring, Charles W. Ford, Attorney, Charles W. Ford; Secretary, Charles F. Flagg; Clerk, James A. Cook. The office of the association is at No. 42 Exchange St.

DANIEL F. JOST, Successor to Jost & Morton, Interior Decorator, 12 Monument Sq., Portland, Me. The art of interior decoration may be said to be in its infancy in this country for it is only of late years that it has been given the prominence it deserves, but it has developed with almost phenomenal rapidity and the results now attained by our representative decorators will compare favorably with those brought about in any other country. One of the best known and most successful of the decorators carrying on operations in this section is Mr. Daniel F. Jost, who is a native of Portland, and commenced business in 1880 as a member of the firm of Jost & Morton, assuming sole control in 1889. Mr. Jost utilizes well equipped premises at No. 12 Monument Square, and has every facility at hand to enable him to execute the most extensive commissions at short notice, and in a manner that cannot fail to satisfy the most fastidious. He is prepared to furnish the very latest novelties in decorative goods at the lowest market rates, and his long and varied experience and excellent taste qualify him to render valuable assistance to those who seek his advice. Communications by mail are assured prompt and careful attention and estimates will cheerfully be furnished on application.

C. A. ROBINSON, Commission Merchant, Wholesale and Retail Dealer in Beef, Pork, Hams, Veal, Lamb and Poultry; Butter, Eggs and Vegetables of all Kinds, No. 1 Silver Street Market, Portland, Maine. Orders Solicited, Telephone 101-F. The enterprise conducted by Mr. Chas. A. Robinson, and carried on at No. 1 Silver Street Market, is worthy of interest and inspection, as there is not a similar establishment in this city more entirely reliable or more capable of serving the public to the best advantage. Operations were begun by Mr. Amos Winslow, the firm name being changed to Amos Winslow & Co. in 1868, and so conducted until 1888, when Mr. Charles A. Robinson assumed full control of the business, he having been a partner since 1865. This gentleman was born in Limington, Me., and is well-known and highly esteemed in Portland. The premises occupied by him in carrying on his business are about 700 square feet in dimensions, and contain a fine stock of meats comprising beef, pork, hams, veal, lamb and poultry, also butter, eggs and vegetables of all kinds. Mr. Robinson is a commission merchant and wholesale and retail dealer in the above named goods. Employment is given to polite assistants, and customers may depend upon receiving prompt attention and honorable treatment, for Mr. Robinson has always made it a rule to spare no pains to fully satisfy every patron, and to give no reasonable excuse for complaint in any instance. Errors are made of course, occasionally, for it would be impossible to carry on so extensive a business without mistakes, but whenever the attention of Mr. Robinson is called to anything of the kind the mistake is promptly and cheerfully rectified, and care taken to see that the occurrence is not repeated. Only choice articles are offered for sale here, and they may be had at prices that will compare favorably with the lowest market rates.

FREDERICK L. SMALL & Co., Wholesale and Retail Grocers, 591 Congress St., Portland, Maine, Near Union Station. Although some people think that anybody can carry on a grocery store successfully, they have only to use their eyes and ears in order to ascertain how incorrect such a belief is, for many who open such establishments fail altogether, and still more only manage to "keep along," and cannot honestly be said to have succeeded at all. But of course there are stores which are successful in every sense of the word, and among these may be classed that conducted by Messrs. Frederick L. Small & Co., at No. 591 Congress St. This store was opened in 1887 by Mr. E. Corrin, who was succeeded by the present firm in 1890. They have already become very popular, and the inducements which they offer, are sure to steadily increase their trade. Messrs. F. L. Small, G. W. and Henry B. Mitchell are all natives of Portland, and have many personal friends throughout the city. The premises occupied comprise a store 30 by 60 feet in dimensions, being ample space for the carrying of a large and varied stock of staple and fancy groceries, as well as all kinds of vegetables in their seasons. Mr. Henry B. Mitchell runs a farm, and therefore this firm are in a position to offer an assortment of vegetables, which is hard to find at the average city stores. Messrs. Frederick L. Small & Co. do an extensive wholesale and retail business, requiring the service of four competent assistants. The goods are first-class, the prices low and the service is prompt and reliable. So there is little reason to wonder at the liberal patronage bestowed upon this establishment.

I. D. MERRILL, Practical Plumber, Plumbing Materials, Tin Roofing and Conductors, Jobbing Promptly and Personally Attended to, No. 27 Union Street, Portland, Me. The business now carried on by Mr. I. D. Merrill, was founded by his father some forty-three years ago and is the oldest plumbing establishment in the State, the present proprietor assuming its management in 1888. He is a native of Portland, and is one of the best known men in his line of business in the town. The premises made use of are located at No. 27 Union Street, and contain a carefully chosen stock of plumbing materials, rod conductors, etc., for Mr. Merrill is a practical plumber, and deals largely in these and similar articles and is prepared to fill orders at short notice, and at the very lowest market rates. Employment is given to competent and reliable assistants, and plumbing, tin roofing and general jobbing will be done in a thorough and workmanlike manner. We would call special attention to Mr. Merrill's facilities to do plumbing, for such work must be skillfully and honestly carried out, or the consequences may be serious, and the most absolute confidence may safely be placed in that done under Mr. Merrill's directions.

J. E. FARR, Boots, Shoes and Rubbers, Rubber Goods and Shoe Findings. Custom Work and Repairing Promptly and Neatly Done, No. 47 Exchange Street, Portland, Me. The fact has long been known that no two persons have the same tastes exactly, and that no two persons wear their clothes in the same manner, and this principle applies especially to the wear and fit of boots and shoes, as no two persons step in the same way. We find increased dissimilarity the more we particularize even in those whose general appearance is very similar. The consequence is that what will suit one person will not suit another, and if a large custom is desired in any business relating to the supply of articles of wearing apparel, boots and shoes especially, a large and varied assortment is required to suit all tastes. It is probably owing to the appreciation of

this fact, that Mr. Farr has succeeded in securing so large a proportion of the retail trade of this city. His store is located at No. 47 Exchange Street, Portland. The premises comprise one floor and basement, each 20x30 feet in dimensions. The stock consists of boots, shoes and rubbers in a great variety of styles and sizes, which cannot fail to give satisfaction to those who purchase them. He has also rubber goods and shoe findings of the best styles and quality. Custom work and repairing will be done promptly to order in the best possible manner. Employment is offered to three assistants whose polite and prompt service are another reason for the numerous customers. This business was established in 1885 by Mr. F. H. Lovett. In 1888 Mr. J. E. Farr became connected with the business, and the firm was known as Farr & Lovett, and so continued until 1890 when Mr. Farr became proprietor. He is a native of Harpswell, Maine.

M. M. NANSEN, Merchant Tailor, 502 Congress Street, Portland, Me.. Rooms up one flight. With a thorough knowledge of the business, and having acquired the reputation of expert, as a cutter of fashionable and artistic clothing, Mr. M. M. Nansen has established at No. 502 Congress street, what is now a most popular tailoring establishment in this city. It is doubtless equal in every department to any other in Portland, and is well arranged for the display of the stock which includes a choice assortment of foreign and domestic woolsens. The line of goods carried is sure to meet the wants of the most fastidious and fashionable. The stock of woolsens shown by Mr. Nansen is from the best manufacturers in America and England, and embraces all the latest novelties. Four competent assistants are employed, and the premises which are conveniently located are only up one flight. Mr. Nansen who is a native of Germany, succeeded Mr. W. Edwards in business in 1886, since which date he has acquired a well-deserved reputation for strict attention to business, liberality in all dealings, and care in the fit and fashion of garments, while qualities are guaranteed perfectly satisfactory, this fact having had much to do with the success which he has attained, and the rates quoted for all work will be found to be reasonable in the extreme.

S. S. RICH & SON, Undertakers and Embalmers, 106 Exchange Street, Portland, Me. Residence, 162 Pearl St. First-class Ambulance for moving the sick. Office Telephone 256. House Telephone 323 X. The firm of S. S. Rich & Son was not formed until 1855, but as the enterprise carried on was founded in 1835, it being the oldest house of the kind in Portland, and as the gentlemen identified with it are natives of the town, and widely and favorably known throughout this vicinity, the concern at once took a high rank among other houses in the same line of business and is fairly entitled to be classed with the representative firms of this section. Operations were begun by Mr. S. S. Rich, who was succeeded by the present firm, which is composed of Messrs. Andrew J. and Herbert W. Rich, the senior Mr. S. S. Rich having died in 1883. Messrs. S. S. Rich & Son are undertakers and embalmers, and utilize three doors 25 x 70 feet in dimensions, at No. 106 Exchange street, where they have all necessary facilities at hand to carry on operations with the most approved methods. They manufacture and carry a large and varied stock of coffins, caskets, robes, and funeral goods in general and quote very low prices on articles of standard merit. The entire course of funerals will be undertaken if desired and we need hardly say that nothing will be wanting to maintain the dignity and decorum so essential on such occasions. Orders will be given immediate attention at all hours, the office and home residence having both telephone connection, they have an ambulance for moving the sick.

WILLIAM E. CHANDLER, Music Dealer, 431 Congress St., Farrington Block, Portland, Me. Musical Instruments, Violin, Banjo and other strings, a specialty. Trimmings, etc. Orders by mail promptly attended to. Few persons aside from those engaged in the business have an adequate idea of the amount of sheet music published in this country or even of the number of music-publishing houses for there are hundreds of the latter and their "catalogues" seldom include less than one hundred compositions and in many cases the number reaches well into the thousands. Add to this the fact that the publications of English, French, German, and other foreign houses are in great demand here and it becomes obvious that no dealer can carry anything like a complete stock, so it will be seen that this business affords exceptional opportunity for the exercise of discrimination in maintaining an assortment of the compositions most liable to be called for and for the perfection of arrangements by which any desired composition can be obtained at short notice. The exceptional popularity of the music store carried on by Mr. William E. Chandler, at No. 431 Congress St., Farrington Block, is chiefly due to the remarkable promptness and general efficiency of the service, for during the 14 years that Mr. Chandler has conducted this business he has spared no pains to meet all honorable competition, and is conceded to offer advantages surpassed by no dealer in the State. He was born in Portland, and succeeded Mr. C. K. Hawes in 1877. Sheet Music, Music Books, Musical Instruments, and Musical Merchandise in general are largely dealt in, a specialty being made of Violin, Banjo and other strings, these being carefully selected and being offered at the lowest market rates. Employment is given to 4 efficient assistants, and orders by mail are assured prompt attention, any article not in stock being obtained at very short notice and being furnished at the regular rates.

UNION TICKET OFFICE, 40 Exchange St., Portland, Me. No experienced traveller needs to be told that there are many advantages gained by patronizing such an establishment as is carried on by Mr. C. P. Waldron at No. 40 Exchange St., but as there are doubtless many among our readers who have had no special experience in traveling and yet appreciate the value of information which will very probably be of considerable use to them at some future time, we need make no apology for calling attention to the facilities offered by Mr. Waldron, who is proprietor and manager of the Union Ticket Office where tickets are on sale to all principal points in the United States and Canada; purchasers being given their own choice of routes, and the very lowest rates being quoted. One may also obtain here European tickets via Allan, Cunard, Inman, Anchor, Red Star, and Hamburg lines to all the leading cities of Great Britain, Ireland and the Continent. But it may be asked, "What is gained by patronizing this office instead of dealing directly with the railway or steamboat companies?" Well, considerable is gained. To begin with you make your arrangements right at home here in Portland instead of having to visit some city where you know nobody and nobody knows you, and by making these arrangements you are sure just what a trip is going to cost before you leave home. Then you get the benefit of whatever cut rates there may be at the time you buy, and finally you will cheerfully be given all desired information concerning choice of route, etc., and are assured prompt and polite attention at all times. This office is perfectly reliable; it has been carried on by Mr. C. P. Waldron since 1880 and was conducted by Mr. E. A. Waldron for years before that date. Mail communications will be promptly answered but a personal interview is always the most satisfactory way of going business, and if possible give Mr. Waldron a call.

HARPSWELL STEAMBOAT CO., Portland Pier, Portland, Me. The Harpswell Steamboat Company was incorporated in 1887, with a capital of \$30,000 for the purpose of maintaining a line of steamers between Portland and Orr's Island, touching at intermediate points and affording a convenient and economical means of transportation for passengers and freight. This was no new project for such a line had been run for years by different parties, but it was thought that the interests of the public and also of the owners of the line would be served by the formation of the company and such has proved to be the case, the service having been materially improved and the line rendered much more valuable. At the present writing (February, 1891) the company has but one steamer, the "Merrycoueg" but there is another one building and it will be completed in time for the opening of the coming season. The boats land at Portland pier and are run on a schedule which gives frequent and conveniently timed service between Portland and Orr's Island and intermediate points. Mr. H. P. Dewey is President of the company, and Mr. Isaiah Daniels is Treasurer and Manager.

CHAS. AUGUSTUS CUMMINGS, Dealer in Stoves, Ranges, Furnaces; Agent for the Glenwood B. and New Elmwood Ranges, Parlor Stoves, Novelty Hot Air Furnace, Garland Oil Stoves and Refrigerators, No. 41 Exchange St., Portland, Me. The premises utilized by the gentleman whose card we print above are located at 41 Exchange St., and comprise one floor and basement each of the dimensions of 20x110 feet, and contain a large and very carefully selected stock, made up of Stoves, Ranges, Furnaces, Oil Stoves and Refrigerators, for Mr. Cummings deals largely in all these articles and is prepared to fill both wholesale and retail orders at the lowest rates. He is a native of Portland, and has been identified with his present business since 1886. Mr. O. W. Fullum having conducted the business for 10 years previous to that date. Mr. Cummings is agent for the Glenwood B., and New Elmwood Ranges and also for the Novelty Hot Air Furnace and the Garland Oil Stoves all of which are highly spoken of by the trade. Repair work of all kinds is given prompt attention, and is executed in a thoroughly satisfactory manner at very reasonable rates. From four to six competent assistants are employed thus enabling all orders to be promptly filled.

EASTMAN & CUTTS, Dealers in Fine Millinery, Dress Caps a Specialty, No. 538 A, Congress Street, Portland, Me. The firm of Eastman & Cutts, have become well and favorably known among the business portion of Portland, by their honorable and energetic methods of doing business. They have an extended patronage, which has been gained by strict attention to the many details of their business. The premises utilized are located at No. 538 A, Congress St., and are well arranged for the display of the particular line of goods dealt in. A choice assortment of fine millinery goods is constantly carried, from which ladies can select fashionable materials for bonnets or trimmings at all seasons. The firm of Eastman & Cutts are in a position to offer new goods, embracing all the novelties in the millinery line as soon as they appear in the market. This firm has many regular patrons, as customers find by becoming familiar with them they are better qualified to suit their tastes than strangers could be. Employment is given to competent assistants, and all patrons are assured prompt attention and that every effort will be made to give perfect satisfaction. The firm cater to all classes of trade, and make a specialty of dress caps, consequently their stock of goods is large and varied, and their prices are uniformly low for the quality of materials sold.

THE UNDERWOOD COMPANY. Underwood Spring Water, the King of Table Waters, its daily use the only preventive of Bright's Disease, Falmouth Foreside, Maine.—The Underwood Company was incorporated in 1881 with a capital of \$200,000 for the purpose of distributing the famous Underwood Spring Water, which has been known, used and prized for 250 years, is conceded to be the king of table waters, and has been pronounced by the leading physicians of this country and Europe the only preventive known of Bright's disease, when used daily. The spring is located at Falmouth Foreside, Maine, and in twenty-four hours affords 200,000 gallons of water, described by Prof. Frank L. Bartlett, of Portland, (probably the most experienced analyst in America) as "the purest of any I have ever analyzed, and so far as I know, is unequalled by any water in the world." As medical science progresses the value of the so-called "mineral" waters is being more and more disputed, it now being maintained by many physicians of high standing that an exceptionally pure water is at least as efficient in the correction of many irregularities as is one highly charged with mineral matter. In this connection the following extract from the report of Alfred L. Loomis, M. D., J. L. Cabell, M. D., and Clarence C. Rice, M. D., the committee appointed by the Climatological Association of America, to investigate the mineral waters of the United States, will prove of interest: "It remains to be proved that there are more cures recorded at those springs which contain an abundance of mineral matter than would be effected at a spring of remarkable purity containing a palatable quantity of carbonic-acid gas; as the Underwood Spring Water of Falmouth Foreside, Maine. Many of the most striking therapeutic effects are seen at springs which contain but a few grains of mineral ingredients. And no one can deny that pure water can be prescribed in such a variety of ways as to produce many different physiological actions." The Underwood Spring Water actually goes all over the world. It is acceptable to the most delicate stomach and as a table water is fast displacing all others wherever it has been introduced.

GLOBE TEA COMPANY, Dealers in Provisions, Groceries, Flour, Teas, Coffees, Spices and Canned Goods, corner Franklin and Congress Streets, Portland, Me.—The public demand much more of a grocer nowadays than was once the case, and in order to conduct a really first-class establishment it is absolutely essential that a large stock be carried, complete in every department and made up of goods that can safely be guaranteed to give entire satisfaction. Such is the character of the assortment offered by the Globe Tea Company, located at the corner of Franklin and Congress streets and the more carefully this stock is examined the more plainly it will be proved that Mr. F. N. Weeks the present proprietor is in a position to suit the most fastidious by providing goods which have no superior in the market. Nor does he quote fancy prices on the many articles handled, for he is an experienced and discriminating buyer and enjoys such relations with producers and wholesalers as to enable him to purchase at bottom rates—an advantage the profit of which is fully shared with patrons. The establishment was founded many years ago and after several changes came into the possession of Mr. Geo. H. Weeks in 1887, who was succeeded in 1890 by the present proprietor, Mr. F. N. Weeks, and has since that date been conducted under the present style of Globe Tea Co. Choice teas and coffees, pure spices and canned goods,—all such goods are to be had of Mr. Weeks at prices as low as the lowest, while more staple articles, such as provisions, groceries, flour, etc., are also offered in proper variety and at the very lowest market rates. Callers may safely depend upon receiving immediate and courteous attention. Three competent assistants are employed and all orders will be accurately delivered.

THE TRAVELLERS' New Annuity Plan. Applied to every form of Life and Endowment Policies. Geo. C. Cannell, Agent, First National Bank Building. We have assumed that a man has decided to take some sort of insurance; that ought not to need arguing. In calling the attention of our readers to this subject we do not hesitate to recommend Mr. Geo. C. Cannell as an excellent agent, and feel sure that this agency which was conducted by Mr. Andrew Chase for about twenty years has been proved to be of great benefit to the residents of this city and vicinity. "The Travellers" of Hartford, Conn., is the largest and strongest Accident Company in the world. It issues policies for any amount giving special benefits for loss of Sight, Hands or Feet. In proportions similar to the example here given of a policy for \$3,000.00, giving \$3,000 in event of death, \$3,000 for loss of two eyes, \$3,000 for loss of two feet, \$3,000 for loss of two hands, \$3,000 for loss of one hand and one foot, \$1,000 for loss of one foot, \$1,000 for loss of one hand, \$15.00 per week for disabling injury. We would call especial attention to The Travellers' New Annuity Plan, applied to every form of Life and Endowment Policies. This form of policy differs from all others by paying the money by regular instalments as agreed upon. "The Travellers" by means of Annuity Insurance Policies, does just what the Father, Husband or Brother would wish to have done, but what many women would find hard to do, invests the money for whatever time is desirable, and pays the equivalent of a four-and-one-half per cent. income, free of taxes, to those to whom it is due. This company has proved its ability to manage business on a large scale for the past twenty five years. It owns vast property, and has agencies everywhere. Mr. G. C. Cannell who assumed charge of this one in 1887, located in the First National Bank Building is a native of Windham, Me., and has many friends in this city. He has several assistants who are ever obliging and ready to give prompt personal attention to every caller.

W. P. HASTINGS, Pianos and Organs, 114½ Exchange St., Portland, Me. That the manufacture of pianos has reached its highest perfection in this country is very generally understood, for there have been numerous proofs afforded that American pianos lead the world. Unfortunately, however, the great demand for these instruments among all classes of people has led to the manufacture of pianos only made to sell, and it is therefore necessary to use considerable care to avoid imposition. The surest way to obtain a satisfactory instrument at a moderate price is to patronize such an establishment as is conducted by Mr. W. P. Hastings at No. 114½ Exchange St., for the proprietor's experience and reputation are perfect safeguards against the least suspicion of fraud. Mr. Hastings has been engaged in the piano and organ business in Portland for more than forty years. For about thirty-five he was engaged in the manufacture of Organs, but of late he has confined himself to the sale, renting, repairing and tuning of pianos. A prominent feature of his business is the renting of Organs and Pianos, and to those who cannot afford to buy, or who want the temporary use of an instrument a rare opportunity is offered. There is a special department for the repairing of instruments, and in this the many years of practical experience of Mr. Hastings particularly qualifies him, for there is no part with which he is not familiar and capable of restoring to its original quality. Mr. Hastings was born in Worcester, Mass., and came to Portland in 1850, where during the years since elapsed he has earned the esteem and respect of the community. He has been connected with the city government as Councilman, and has ever been found a reliable and worthy citizen who has always conducted business on the square.



ALGERNON STUBBS, Artists' Materials, 48 Congress Street, Opp., Farrington Block, Portland, Me. Frames, Engravings and Art Goods in General. A large variety of novelties for decoration.—Mr. Algernon Stubbs has been identified with the enterprise he now carries on since 1876, having at that time become associated in the firm of Stubbs Bros., but in 1881 he became the sole proprietor. A very carefully selected assortment of artists' materials is always to be found at this store. Quite an extensive business is done in these goods, as the prices quoted are uniformly moderate and the articles are of an exceptionally desirable quality and variety. Mr. Stubbs has a fine collection of frames of all descriptions, also engravings and art goods in general. He has lately added to his business a complete assortment of photographic outfits and stock, also in views of city and surroundings. He has the best assortment to be had in Portland, as many of the best pictures in this book which were taken by Mr. Stubbs will show.

The least observing can hardly have failed to notice that there are fashions in decorations as well as everything else and that each season has its especial fad for the time. Those who are interested in these novelties will be well paid for time spent in examining the choice articles which are here produced. The premises are located at No. 48 Congress street, and they are 20 x 50 feet in dimensions. Callers are assured of polite atten-

tion as 4 assistants are employed who are competent and obliging in showing goods and in giving all necessary information regarding the materials sold here. Mr. Stubbs is a native of this city and needs no introduction to his numerous patrons.

THE PEOPLE'S STEAM LAUNDRY, 50 and 52 Free St., Thomas & Jordan. Tel. No. 279, Portland. Portland is not at all behind other cities of equal population so far as regards those public conveniences which go far to make life agreeable in our larger communities, and one of the most valuable and popular of these conveniences is the People's Steam Laundry which has been conducted by its present proprietors, Messrs. Thomas & Jordan since 1881, and which under their skillful and progressive management, has become a model establishment of its kind, it being one of the most thoroughly equipped which the city can show. The premises occupied comprise two floors and a basement each 60 by 80 feet in dimensions, located at Nos. 50 and 52 Free street. This laundry is a model establishment in the truest sense. The proprietors justly taking much pride in keeping it scrupulously clean, and in an attractive condition at all times. The latest improved machinery is to be found in every department of the establishment, and employment is given to twenty assistants. Orders are filled in the best manner and at remarkable short notice. The scale of prices is very reasonable, and the quality of the work will compare favorably with any in the city, great pains being taken to ensure absolute thoroughness and to avoid injury to the most delicate fabrics, while goods will be called for and accurately delivered. Those among our readers who wish laundry work done, will find this just the place they are looking for, and they will be surprised to find how quickly and in fine condition their work will be delivered to them. Mr W. H. Thomas is a native of Massachusetts, and Mr. Leonard Jordan, of Maine. They both served in the army during our late southern war, and are well-known throughout Portland. Mr. Jordan has been councilman, and Mr. Thomas was inspector at the Custom House for eighteen years.

NORTON, CHAPMAN & CO., General Commission Merchants, and Receivers of Dry and Pickled Fish and Canned Goods, 185 Middle St., Portland, Me. Boston Office, 10 Broad St. New York Office, 19 Whitehall St. No more representative enterprise can be found in this city than that carried on under the firm-name of Norton, Chapman & Co., for this was inaugurated September 1, 1863, and has for many years held a leading position among undertakings of a kindred character throughout the State. Mr. Norton has not been identified with the business since 1871, the firm being constituted of Messrs. Charles J. and C. C. Chapman both of whom were born in Bethel, Me., and have long ranked with the most active and influential of Portland's business men. Mr. C. J. Chapman has served several terms as mayor of the city and has also been connected with the Common Council and the Board of Aldermen. Both members of the firm are identified with the Chapman Banking Company,—a leading Portland financial concern. Messrs. Norton, Chapman & Co., are General Commission Merchants. They give special attention to the handling of Flour, Grain and Mill Feed, being very large Receivers of Flour and representing the famous Pillsbury-Washburn Milling Company besides some 20 other first-class Milling Companies including the Cereal Milling Company, Chicago, whose specialty is Oat Meal and other Cereals; Foul's Milling Company, Cincinnati, specialty Wheat Germ Meal; Jacob Beck & Co., Detroit, specialty Granulated Corn Meal; Chester & Wilson, Rockport, N. Y., specialty Wheat Berry Flour, together with other concerns of equally high standing.

Corn, Oats, Bran, Middlings and Wheat are received direct from the West and distributed throughout Maine, and Dry and Pickled Fish are received for shipment to the West, the firm doing an exclusively wholesale business and being prepared to fill all orders promptly and at the lowest market rates. Offices are maintained at No. 185 Middle St., Portland, No. 19 Whitehall St., New York, and No. 10 Broad St., Boston, and no trouble is spared to keep the service up to the enviable standard so long associated with it.

“THE SMITHS” Sign and Fresco Painters. Dealers in Paints, Oils, Varnishes, Brushes, etc. 588-A Congress St., Portland, Me. With the growth of our country and the increasing artistic development of the people, interior, decoration has ceased to be looked upon as a luxury unattainable and unappreciated except by the comparatively few. Year by year the demand is greater for tasteful adornment for our homes which all are eager to beautify as far as their means will permit. The firm whose card heads this article are acknowledged by all who have seen their work to be in the foremost rank as regards skill and ability. Among the many places decorated by them we need only mention the following: Union Station, Portland, Me., Bay View Hotel, Waterville, Me., Grange Hall, Abbon, Me., Soper Hall, Waterville, Me., New Universalist Church, at Gorham, N. H. In this connection, we may fittingly call attention to the facilities possessed by the Messrs. Smith, for the execution of all orders for Sign Painting of all kinds, for such work is done the most cheaply, where it is done the most skillfully and the results attained by the above named gentlemen will bear the closest examination, and the most severe comparison with the work of any competent painter, for they use good stock, spare no pains to apply it to the best advantage, and make no exorbitant charges, their terms being as low as is consistent with the methods employed. The premises occupied are located at No. 588-A, Congress St., where will be found a large and varied stock of Paints, Oils, Varnishes, Brushes, etc. Ten competent assistants are employed, and all orders will be filled at short notice, and we have no hesitation in assuring complete satisfaction to all who may avail themselves of their services both as regards the quality of the work, and the cost and quality of the goods dealt in.

MISS A. M. WEBSTER, Industrial Bureau, all kinds of help furnished, both Male and Female, 114 Exchange St., Portland, Me. The servant question is one of the most difficult with which we have to deal at present, and as time goes on, it seems no nearer solution. How to procure good servants, who will do their duty faithfully, for moderate wages, seems almost among the unattainable luxuries of life. If any body can help us in this difficulty, it should be those persons who devote themselves to procuring help and inquiring into their capabilities. There are many industrial bureaux where no trouble of this kind is taken, and therefore we would call our readers' attention to the one conducted by Miss A. M. Webster at No. 114 Exchange St. Miss Webster makes it her business to procure servants, both men and women, and she makes it her interest to get the best that are to be found. She is a native of West Buxton, Me., and has been established in Portland since 1889. During this comparatively short time, Miss Webster has been very successful in supplying some of the prominent families of the city, and such of her customers as have received her aid express their appreciation in the most satisfactory terms. Miss Webster gives her close personal attention and her best efforts to the management of her business, and the supplying of only reliable help. Those who call at her office will be treated in a uniformly courteous manner, and their wants supplied as promptly as is possible.

X. JOHN LITTLE & CO., Dealer in Dry and Fancy Goods, 516 Congress St., Portland, Me. It is safe to say that no Dry and Fancy Goods store in the city of Portland contains a more carefully selected and more attractive stock than that offered at the establishment conducted by Messrs. X. John Little & Co., at No. 516 Congress St., for this stock is exceptionally free from all old style or antastetical goods, it including the very latest fashionable novelties, and being in short one of the “cleanest” assortments of which we have knowledge. The prices quoted on the goods composing it go far to explain why there is no accumulation of old articles, for these prices are low enough to bring about the prompt sale of much less desirable goods and one need not be very shrewd to infer from them that the “quick sales and small profits” policy is the guiding principle of the management. Another very popular feature of the management is the promptness of the service offered, for employment is given to from 20 to 30 assistants, and callers are assured immediate and courteous attention. This business was at one time carried on by Messrs. Millett, Chamberlin & Little, they being succeeded by Messrs. Millett & Little, in 1881, and they by the present concern in 1886. Mr. Little was born in this State and is very widely known, not only in business but also in social circles.

ALBERT H. WAITE, Sail Maker, Widgery's Wharf, Portland, Me. The business conducted by Mr. Albert H. Waite was founded by him just about 40 years ago, operations having been begun in 1851. The following year the firm name became Carter & Waite, and in 1853 Mr. Waite resumed sole control. That same year he went to Freeport, Maine, remaining there until 1861, when he returned to Portland and resumed business as a member of the firm of Gould & Waite. In 1862 he once more became sole proprietor and continued so for 20 years, finally becoming a member of the firm of York, Waite & Co., in 1882, this concern being succeeded in 1884 by Waite, Oliver & Co., who gave place to Mr. Albert H. Waite in 1886. Mr. Waite was born in Portland, has served on the Board of Aldermen, and is extremely well known in social as well as in business circles. As a sail maker no man in the State has a higher reputation, for during the many years he has followed that business he has knowingly allowed no defective work to leave his hands; both material and workmanship being always guaranteed to prove just as represented. He utilizes a spacious sail loft on Widgery's Wharf, employs from 6 to 10 assistants, and is prepared to fill orders at short notice and uniformly reasonable rates.

Mrs. A. A. SMART, Millinery and Fancy Goods, Stamping and Materials for Kensington and Outline Embroidery, No. 563 Congress St., Portland, Me. Among the many desirable places in this city to purchase Millinery and Fancy Goods mention should be made of the popular store conducted by Mrs. A. A. Smart at No. 563 Congress St. It was opened in 1880 and Mrs. Smart has reason to congratulate herself on the character no less than the extent of the patronage, for among her customers are numbered ladies who have a local reputation for careful and artistic dressing, and to cater successfully to such patrons is no slight proof of ability. A fine and varied stock of millinery and fancy goods is carried at all times, the very latest fashionable novelties being represented. Particular attention is paid to custom work, and the fact that five skilled assistants have to be employed shows how liberally this department is patronized. An extensive business is done in Stamping, and Materials for Kensington and outline Embroidery. Orders can generally be filled at short notice, and the prices quoted are very low considering the quality of work turned out.

CENTRAL WHARF TOWBOAT & WRECKING Co., Office 179 Commercial St., Portland, Me. Tugs: L. A. Belknap, C. A. Warren, Salem, Plymouth. J. P. Tenney, Agent, Telephone No. 947-x. By no means the least of Portland's advantages as a commercial centre is the excellent towing service available, for that furnished by the Central Wharf Towboat and Wrecking Co. is comprehensive, prompt, reliable and economical, and well merits the many commendations it receives. The company mentioned is the result of the union of the Central Wharf Towboat Co. with the Independent Towboat and Wrecking Co., the former having been organized about 25 years ago, and the latter 10 years ago. Mr. J. P. Tenney is treasurer, manager, and agent for both. The boats lay at Long Wharf, and consist of the "L. A. Belknap," "C. A. Warren," "Salem," and "Plymouth." They are powerful, well-fitted tugs, equipped with fire and wrecking pumps, etc., and manned by experienced and well-drilled crews, commanded by men who know this harbor and coast "like a book," and can take a vessel in safety wherever she has any business to be. The office of the company is at No. 179 Commercial St., and orders by telephone No. 947-x are assured instant and careful attention.

S. A. SKILLINGS & Co., Wholesale Dealers in Lobsters, 86 Commercial Street, Portland, Me. The advantages to be gained by dealing with such a house as that conducted by Mr. S. A. Skillings are too obvious to require demonstration, and as Mr. Skillings is prepared to offer special advantages to wholesale patrons, it naturally follows that his enterprise is of the highest importance, and deserves special and favorable mention in a review of the various commercial undertakings of this city. The business was founded in 1886 under the firm name of S. A. Skillings & Co., and so continued until 1890, when Mr. Lewis McDonald, who was Mr. Skillings partner, retired, and the present proprietor assumed sole control. This gentleman was born in Portland, and is widely known. His premises are located at No. 86 Commercial Street, and comprise two floors, each about 19x80 feet in size. An extensive wholesale trade in lobsters is done, and the largest orders can be filled without delay, and the smallest commissions are given careful attention, equally low rates being quoted in both cases. Mr. Skillings gives the business close personal supervision, and employs a reliable assistant.

R. H. BOYNTON, Jeweler and Optician, 547 Congress Street, Portland, Me. Even the most hearty supporters of the "live and let live" policy may be excused for objecting to the exorbitant prices demanded by some jewelers, for it is an open secret that certain dealers make a practice of charging all they think they can get, while others are content with a fair profit and have but one price for all. In this connection it is fitting that we should call attention to the store carried on by Mr. Randolph H. Boynton at No. 547 Congress Street, for not only does he quote moderate prices on goods of guaranteed merit, but he presents one of the most carefully selected and attractive stocks of watches, jewelry, etc., that can be found in the city—an assortment so varied and complete that from it all tastes and purses can be suited. Mr. Boynton is a native of Maine, and certainly ought to be familiar with the wants of the Portland public, for he has carried on business here since 1875, and at his present location since 1886. Besides the latest novelties in watches and jewelry, he offers a fine assortment of optical goods, made by the leading manufacturers and warranted equal to any in the market. Repairing is done in a thoroughly workmanlike manner at fair rates; sufficient assistance being employed to ensure the prompt filling of orders.

J. W. FITZPATRICK, General Manager the Mutual Life Insurance Co., of New York. No. 183 Middle Street, Portland Me. It is sometimes very difficult to accurately define the precise position held by one company in comparison with others in a certain line of business, for merits may be so equally balanced that it becomes hard to determine just what association is entitled to supremacy, but when treating of the Mutual Life Insurance Company, of New York, no such embarrassment is met with for this is clearly the largest, the strongest, and best life insurance company in the United States, or in the world. It is one of the comparatively few companies which are strictly mutual, the entire assets belonging exclusively to policy holders, and all profits being divided equitably among policy holders. For this reason, combined with others, the cost to be insured is less than in any other company, and the magnitude and management of the business are such that the cash resources are many millions of dollars in excess of those of any other company in the world. This is the only combined purely mutual all-cash company in the United States, and much of its popularity is due to the facts that each policy holder is entitled to his equitable share in the profits of the whole business, and claims are paid immediately upon satisfactory proof of death. The single consideration that no purely Mutual Company has ever failed is of itself enough to demonstrate that the protection offered by the Mutual Life of New York is absolute, and that demonstration is made perfect by the record of the company during its 46 years of existence. An agency has been maintained in Portland for about 40 years, and no insurance concern is more highly regarded throughout the State. The present general manager, Mr. J. W. Fitzpatrick, has held that position for 4 years and has been very successful in promoting the interests of the company among those who profit most by its operations, for no one can take out a policy in the Mutual Life of New York without being benefited thereby, and we can give such of our readers as contemplate becoming insured no more valuable advice than to call at or send to 183 Middle St., and become familiar with the policies issued by this leading company.

EAGLE HOTEL, cor. India and Middle Sts., Portland, Me. A. E. Pratt, Proprietor. There are some hotels which seem to be popular without due cause, or in other words present no attractions which would account for the liberal patronage they receive, but this is by no means the case with the Eagle Hotel, for this highly popular hostelry presents so many claims to public favor that it is no wonder its patronage is constantly on the increase. This house is very near the Grand Trunk Depot, New York and English Steamers, also Boston and Island Steamboat landings, and is also convenient to all the city business houses of prominence. It was established by Mr. Thos. Randall, and has been controlled by the present proprietor since 1885. Mr. A. E. Pratt, who is a native of Poland, Me., is assiduous in his efforts to promote the comfort of his guests and make them feel entirely at home. The building contains fifty-one guest rooms, and has recently been repaired and refurbished and every endeavor will be made to make it a desirable stopping place for the traveling public. The table is abundantly supplied with seasonable food, and the service is prompt and obliging, employment being given to nine assistants. The terms of the house are moderate, and the entire enterprise is liberally as well as progressively managed. A first-class Livery Stable is connected with the house where horses and carriages will be let at reasonable rates. The Eagle Hotel is centrally located at the corner of India and Middle Sts. The Horse Cars pass the door every few minutes, and so accessible from all points is well worthy of consideration by all contemplating a visit to Portland.

PEOPLE'S FERRY CO. Treasurer's Office, 30 Exchange St.—There are a few enterprises which have had a more powerful influence in building up Portland,—that is, the modern Portland—than that carried on by the People's Ferry company, which was incorporated in 1885, with Mr. A. V. Cole as President and Mr. George T. Spear as Treasurer. This company run a line of boats between Portland and South Portland, and afford a service which is frequent, prompt and reliable, the charges for transportation being very reasonable, and the whole enterprise being liberally as well as progressively managed in every department. That such a service is a decided public benefit is obvious, and it is rapidly building up South Portland and also extending the business of Portland proper by adding to the population to be supplied. The standing of the men identified with the enterprise is proof positive that in the future as in the past it will be managed in accordance with the best interests of the community as a whole, and such being the case it certainly deserves the hearty support of the general public.

ADELAIDE M. BIBBER, Milliner, and Dealer in Millinery Goods, 561½ Congress St., Portland, Me. Such of our readers as are numbered among the fair sex, no doubt find the establishment conducted by Miss Adelaide M. Bibber, to be the most attractive in this vicinity, for Miss Bibber is an extensive dealer in Millinery Goods, and always has on hand a very desirable assortment of the latest novelties in these lines. She is a native of this city and has a large circle of friends here, to which she has added since inaugurating her present enterprise in 1888. It would be hardly worth while to attempt to describe a stock which is so constantly changing as is hers, and we will therefore only state that it comprises trimmed and untrimmed hats and bonnets, velvets, laces, feathers, flowers and trimmings in general, together with a fine assortment of the latest fashionable millinery goods of all kinds. Miss Bibber keeps thoroughly well informed concerning the latest dictates of fashion, and the very latest fashionable novelties are obtained as soon as they appear in the market. Particular attention is paid to order work, and Miss Bibber's exceptional taste has given her a most enviable reputation among those appreciative of really artistic millinery effects. She employs only thoroughly competent assistants, and is prepared to fill orders at short notice and at moderate rates.

DR. J. M. STROUT, Dentist, 457½ Congress Street, (between Preble and Elm), Portland, Me.—This is neither the time nor the place to discuss the causes of defective teeth, but it is generally believed that the unenviable distinction possessed by the Americans of having the poorest teeth of any nation, is the consequence of a combination of hereditary influences, bad habits of eating, improper selection of food and unparagonable carelessness in caring for the teeth. Of late years there has been a sort of hygienic "revival," which has undoubtedly accomplished great good already and is sure to continue to spread that knowledge of the prime laws of health which is essential to the physical well being of a community. If Americans have the worst teeth in the world, they have the best dentists, and so true is this and so generally conceded and widely known, that foreigners come here to study dentistry as we send our sons abroad to finish their education in medicine or in art. Where the standard is so high it is of course difficult to gain an exceptional reputation, and yet we believe that Dr. J. M. Strout of No. 457-1/2 Congress street, fully deserves the reputation he holds for superior skill and gentleness. At all events, we know that those who have availed themselves of his services speak in the highest terms of the methods he employs, and certainly they should be in a position to render intelli-

gent and convincing judgment. Dr. Strout, was born in Gorham, Me., and succeeded Albert Evans in 1867, under the firm name of Evans & Strout, assuming full control of the business in 1873. He utilizes good sized apartments, and has every facility at his hand for the practice of dentistry in all its branches in accordance with the most approved methods. All work is fully guaranteed, and the scale of prices is moderate and satisfactory.

THE MUTUAL BENEFIT LIFE INSURANCE Co. of Newark, N. J. August H. Ford, Special Agent for Maine. Office 28 Exchange St., Portland, Me. We feel confident that no better advice can be given those contemplating the insuring of their lives than to counsel them to take out policies in the Mutual Benefit Life Insurance Company of Newark, N. J., for while this company issues all kinds of regular policies and annuities, it does not issue complicated and speculative policies which are cunningly drawn up so as to appear perfectly equitable and yet are constructed on a "heads I win, tails you lose" principle, which means sure and decided benefits for the insurer and highly uncertain and limited benefits for the insured. Every one of the Mutual Benefit's policies is strictly non-forfeitable both as regards the policies and the dividends, and the latter are always declared annually as long as the policy remains in force. The record of the company during its forty-six years of existence shows that it furnishes the best of insurance at the lowest cost prices, and that fact can be demonstrated to the satisfaction of any unprejudiced person of ordinary intelligence who will take the trouble to call upon or communicate with Mr. August H. Ford, the special agent for Maine, whose office is at No. 28 Exchange street. Mr. Ford is a native of Massachusetts; served in the army during the Rebellion, and has represented the Mutual Benefit Company in Portland since 1880. He is very favorably known throughout this section and being thoroughly familiar with the subject of life insurance is admirably qualified to represent a company that finds its best field where that subject is most thoroughly understood.

G. W. JONES, Carriages Built and Repaired, Sign and Awning Hanging. No. 501 Fore St., Portland, Me. Among the many reliable manufacturers of Carriages, there are none, so far as we know, who need less said in favor of their work than does Mr. G. W. Jones, for each job done by him brings a second, and the reliable work done in his establishment is his best reference. Some men are always looking for cheap prices and these men usually get cheap work done and suffer accordingly. But there are many who are not to be so easily imposed upon and this class naturally prefer to do business with such a manufacturer as Mr. G. W. Jones, for this gentleman has been identified with the building and repairing of Carriages since 1882, and his reputation for turning out honestly constructed vehicles at fair prices is unsurpassed in Portland. Mr. Jones was born in Portland, and is extensively known throughout the city, and it is generally conceded among the trade that his productions are equal to the best in every respect. The premises occupied are located at No. 501 Fore St., and thoroughly fitted up for the manufacturing of Carriages, and General Jobbing in Iron Work. Special attention is given to all kinds of repairing, also to Sign and Awning Hanging all of which will be done in a neat and durable manner. Employment is given to careful and competent assistants, and the lowest market rates are quoted, both on new work and on repairing, that is to say, the lowest rates consistent with the use of good material and the honest filling of every order.

Phoenix Mutual Life Insurance Co.

OF HARTFORD, CONN.

S. H. McALPINE, Manager for Maine and New Brunswick, 191 Middle St., Portland.

The PHOENIX MUTUAL LIFE INSURANCE COMPANY has had an office in Portland for about 25 years and for just about half that time, or since 1878, has been represented by the present agent, Mr. S. H. McAlpine. He is a native of Connecticut, served in the army during the Rebellion, became a resident of Portland in 1865 and is very widely known in Portland both in and out of insurance circles, being a member of the legal profession and having been connected with the school committee, and being an active and public spirited citizen. Mr. McAlpine is general agent for Maine and New Brunswick of the Phoenix Mutual,—a company having assets of over \$10,000,000 and ranking with the oldest, strongest and best in the world. It issues all the approved forms of policy, but not one more popular than that appropriately described as "a new Savings Bank Life Insurance Policy, that guarantees to take care of your money and at the same time will protect your family in case of your death."

An idea of the nature, cost and advantages of this policy may be gained from the following example:

AT AGE 30, INVESTMENT \$10,000.

Twenty Annual Deposits of **\$423.60** each will realize at Sixty-five **\$15,000** in cash.

Statement of Cost and Result.

TOTAL DEPOSITS IN 20 YEARS,	\$8,472
LESS TOTAL DIVIDENDS (estimated),	2,118
NET,	\$6,354

Cash Values, stated and guaranteed in the policy are as follows:

WITHDRAWAL VALUE OF DEPOSITS IN 5 YEARS,	\$1,310
" " " 10 " " " " "	3,030
" " " 15 " " " " "	5,240
" " " 20 " " " " "	8,010
" " " 25 " " " " "	9,800
" " " 30 " " " " "	12,220

At Sixty-five, the depositor has free choice of five options, as follows: First—Cash, \$15,000. Second—Paid up Insurance \$20,000. Third—\$2,000 annuity for life. Fourth—Paid up Insurance for \$10,000, and Cash \$7,500. Fifth—Cash \$7,500, and annuity for life, \$1,000.

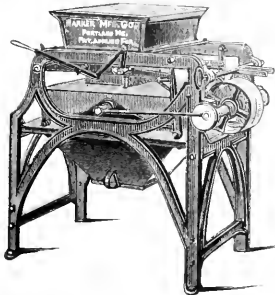
IN CASE OF DEATH, at any time, \$10,000 will be paid to beneficiaries.

AFTER THREE YEARS, paid up policy for as many twentieths as deposits have been made. INCONTTESTABLE after two years from date of issue.

Certainly such an offer, made by a thoroughly reliable company, is worthy of investigation at least, and all desired information may be obtained by applying in person or by letter to Mr. McAlpine.

Connected with the Portland office of the company are also Mr. George L. Swett, formerly Assistant Postmaster at Portland, Mr. M. L. Dillingham and Mr. B. C. Donahue, formerly in mercantile business, and Mr. George A. Mills, well known in insurance circles. Mr. M. A. Barrett represents the company in Aroostook and Mr. Frank R. Dooley at Bangor.

BARKER MANUFACTURING CO. are the

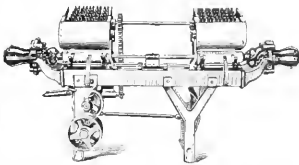


SILKING MACHINE.

oldest and largest Manufacturers of Canning House Machinery in the United States, and are ready to supply the Packers with anything they may need at reasonable prices. Office and Factory, 485 to 489 Fore St., Portland, Me. J. L. Wesley, Treas. and Manager. To be really valuable, canning house machinery must be simple, strong, durable, rapid and accurate in operation

and capable of being used to advantage by persons of ordinary intelligence without long practice. It is because the machinery made by the Barker Manufacturing Company combines all these points that it is endorsed and used by the leading packing houses and gains steadily in popularity every season. It is "built for business" and has nothing in common with that particularly aggravating and worthless kind of machinery which works well when used by a skilled hand under favorable conditions but which has a trick of getting out of order in the height of the season or just when its services are most indispensable. The Barker Manufacturing Co. are the oldest

and largest manufacturers of canning house machinery in the United States, they carrying on the business founded by the late Volney Barker, and manufacturing and selling all the Barker packing machines, which include a hand power corn cutter, of a capacity of 3,000 pounds per day; a steam power cutter working on just the same principle and having a capacity of 10,000 cans per day; a patent can washer, the only machine for that purpose (cleaning the tops of cans after filling, preparatory to capping and sealing), and having a capacity of from 15 to 20 thousand cans per day; and a patent can filler whose capacity is 40 thousand cans per day, and which practical packers say will pay for itself in one season by the amount of material it saves, to say nothing of its other advantages. The company have a factory at Nos. 485 to 489 Fore street, and are prepared to fill orders at very short notice and at reasonable prices. The business is under the direct control of Mr. J. L. Wesley, who acts as treasurer and manager and gives personal attention to the filling of all orders, being determined to maintain the unequalled reputation of the Barker machines and to keep the service at the highest standard of efficiency. Barker Manufacturing Co. are ready to supply the packers with anything they may need at reasonable prices. They are eastern agents for one of the largest printing and publishing houses in the United States, and have one of the best lines of fancy labels in the United States, and can supply the packers with large or small lots, from 15 to 25 per cent. cheaper than can be bought from any other firm. They are also agents for a very large seed and vegetable house, and can supply the packers with a variety of seed corn, tomatoes, beans, peas, etc., etc. They are



POWER CORN CUTTER.

agents for the Portland company's retorts. These retorts are used by all first-class packers in the United States. They also manufacture and can supply the packers with fire pots, bath room fire pots, engines, boilers, shafting, pulleys, lingers, belt, and in fact everything that is needed in a first-class canning house.

CHADBOURN & KENDALL, Importers and Jobbers of Woolens and Tailors' Trimmings, 229 Middle and 12 Temple Streets, Portland, Me. Hathaway's celebrated shirts a specialty. The firm of Chadbourn & Kendall was formed away back in 1854 and has been very prominently identified with the advancement of the best interests of Portland as a trade center ever since that date, for the policy of this representative has ever been liberal, reliable and progressive, and the magnitude of the business, both in its wholesale and its retail departments, shows that the trade and the general public appreciate honorable and energetic methods even when unaccompanied by that self-assertion which many houses seem to consider essential to success. Mr. Chadbourne died in 1888, but no change has been made in the firm-name, although Messrs. J. A. Kendall and A. A. Kendall are now sole proprietors. Both these gentlemen are natives of Maine, Mr. J. A. Kendall having been born in Alfred, and Mr. A. A. Kendall in Norway. The firm are importers, jobbers, and retailers of Woolens and Tailors' Trimmings, and utilize premises located at No. 229 Middle and No. 12 Temple streets, and comprising three floors and a basement, each measuring 30x110 feet. Considering the great amount of space available it is hardly necessary to add that a very large stock is carried, enabling all orders to be filled at very short notice. A specialty is made of Hathaway's celebrated shirts; and those who have tested these goods need not be told that in all the essentials of fit, comfort, style and durability they have few equals and no superiors in the market.

BEARSE, MURPHY & CO., Wholesale dealers in Notions, Clocks, Jewelry, Spectacles and Eye Glasses, Violin Strings, Harmonicas, French Brier Pipes and Smokers' Articles, Pocket Cutlery, Stationery, Perfumery, Druggists' Sundries, etc., etc.; 225 1-2 Middle, opposite head of Union Street, Portland, Maine. It would seem to be obvious that one must buy to advantage in order to be able to sell to advantage, but this fact is apparently lost sight of by some retail dealers and the result is they find it difficult or impossible to survive the close competition which now characterizes about every branch of trade. By buying to advantage we mean not simply purchasing at the lowest market rates, but being supplied with dependable and desirable goods and having all orders filled promptly and accurately; and as the policy pursued by Messrs. Bearse, Murphy & Co., ensures such a service to their customers it is natural that they should have built up an extensive and still rapidly increasing trade since beginning operations in 1885. The firm is composed of Messrs. George C. Bearse and Thomas J. Murphy, both of whom are natives of Portland and are very generally and favorably known throughout this section. They do an exclusively wholesale business in Notions, Clocks, Jewelry, Spectacles and Eye Glasses, Violin Strings, Harmonicas, French Brier Pipes, Smokers' articles in general, Pocket Cutlery, Stationery, Perfumery, Druggists' Sundries, etc. always carrying a complete stock, and with the aid of 5 assistants filling all orders at very short notice. Their store is located at No. 225 1-2 Middle street, opposite head of Union street, and merchants visiting Portland would do well to call at this establishment and see how well prepared the firm are to offer exceptional inducements.



J. & E. R. BARBOUR, Supplies for Mills, Steamers, and Railroads, Steam Appliances of all kinds, Engineers' Specialties, Nos. 8 and 10 Exchange Street, Portland, Me. The business conducted under the style of J. & E. R. Barbour may be said to have been established in 1801, for it was then that Mr. Robert Barbour began operations here, utilizing premises occupying the same site that is used today, but the business was radically different from that now carried on, it consisting of the manufacture of boots and shoes, by hand. In 1827 the firm of Robert Barbour & Son was formed, and in 1855 the present firm-name was adopted, it being retained despite the death of Mr. John Barbour in 1888. Mr. E. R. Barbour is a native of Portland, and is doubtless the best-known man in his line of business in Maine. The concern deal in supplies for mills, steamers and railroads; steam appliances of all kinds, and engineers' specialties. All kinds of rubber goods will be made to order at short notice, this firm being agents for the Boston Belting Company and being prepared to

execute all commissions on the most favorable terms. Among the more important articles dealt in may be mentioned engines and boilers, steam pumps, injectors and ejectors, steam and vacuum gauges, belting, hose and packing, engineers' tools, cylinder, engine and compression cups, wrenches of every description, Jenkin's valves and packing, feed water heaters, lubricating oils and compounds, asbestos goods and hair felt, grate bars, flue brushes and scrapers, black diamond files, Garlock's packing, brass polish, die plates, stocks and dies, pop safety valves, iron and brass pipe and fittings, belting and belt hooks and fasteners. The premises comprise three floors and a basement, located at Nos. 8 and 10 Exchange St., and affords accommodation to a very large and complete stock at all times. Employment is given to 5 assistants, and every order is assured prompt and careful attention.

W. S. SANBORN (Successor to George H. McKenney & Co.), Dealer in Choice Groceries, Provisions and Meat, Nos. 35 and 37 Pearl Street, Portland, Me. Telephone 345-B. It is hardly necessary to remind our readers that there is a great variety of articles included under the head of groceries and provisions, and that the concern dealing in such articles must carry an extensive stock if it is to be prepared to fill all orders entrusted to it, promptly and satisfactorily. Certainly the stock to be found at the establishment of Mr. W. S. Sanborn, at No. 35 and 37 Pearl St., Portland, would seem to be sufficiently large to allow of all commissions being executed without delay, and a further inspection shows it to be as varied as it is large, and in short just such an assortment as it would naturally seem that a man of Mr. Sanborn's experience and ability would choose. He is a successor of Messrs. Geo. H. McKenney & Co., assuming full control of the business in 1889, and has built up a thriving retail trade, as his prices are invariably as low as the market will permit, and the quality of the goods handled is unsurpassed. The premises utilized comprise one floor and a basement, each 30x60 feet in dimensions. This space is fully taken advantage of, and the large and varied stock constantly carried includes groceries, provisions, meats, etc. Employment is given to three assistants, and all customers are served not only promptly, but also courteously, and special pains taken to deliver orders with perfect accuracy. Mr. Sanborn is a native of Naples, Me., and is well known in the business circles of Portland. Orders received through telephone No. 345-B, will be strictly attended to in every particular.

GALT BLOCK WAREHOUSE CO., Simeon Malone, Manager. No. 5 and 6 Galt Block, Commercial Street, Portland, Me. The question of storage is a very important one in every trade centre, and the facilities afforded by the Galt Block Warehouse Company are certainly worthy of very prominent mention in a book treating of Portland's commercial interests, for they are so extensive and desirable as to have an important bearing upon the mercantile welfare of the city. The office of the company is at Nos. 5 and 6 Galt Block, Commercial St., and the business is under the direct management of Mr. Simeon Malone; Mr. E. A. Norton being president of the company. The premises available are easily accessible, dry and desirable in every way and are very commodious, and equipped with all necessary facilities for the handling of such commodities as they are designed to receive, while they are so constructed and arranged as to enable insurance to be obtained on stored goods at the most favorable rates. The company are moderate in their charges, and give prompt and careful attention to all communications.

E. T. BURROWES & CO.,
IMPROVED WIRE SCREENS.



OUR NEW BRICK FACTORIES, ERECTED 1885, 1888, 1890, ARE THE

Largest Screen Factories in the World.

BURROWES'

IMPROVED WIRE WINDOW AND DOOR SCREENS



are an effective bar against flies, mosquitoes, moths, and other insect pests, and save more than their cost every year. They are made of twenty-four kinds and colors of woods (beautifully finished), specially fine black enameled wire netting, and handsome hardware. Our window screens slide like a sash, and may be used at top of windows as well as lower part. Nine-tenths of our work is making screens to order for new houses. We have screened more than 20,000 houses in 30 States. References from any locality. We sell direct to owners at lowest wholesale prices. Our prices are no higher than charged by carpenters for cheap work. If you want to buy screens, and will write us number needed, we will send you our catalogue, samples, prices and directions. We have offices and salesmen to show samples in all large cities.

WORKS and OFFICE:

COR. SPRING and CENTER STS.,
 PORTLAND, MAINE.

Copyright, 1891, by E. T. Burrowes & Co.
 Sketch of our No. 62 Single Screen-Door, Hung.

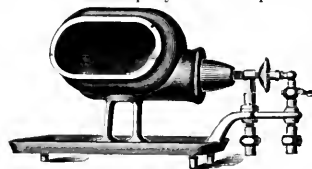
WILLIAM HASKINS & SON, Southern Pine and Cypress Timber and Lumber by the cargo, No. 75 State Street, Boston; Portland office 416 Commercial St. The firm of William Haskins & Son began operations in Portland in 1886, but the business with which they are identified is of much earlier origin than that, it having been founded many years ago in Boston, where the headquarters of the concern are still located. The Portland office is at No. 416 Commercial street, and the premises here utilized comprise a portion of Deake's wharf and are fitted up with extensive facilities for the handling of spruce lumber, in which Messrs. William Haskins & Son deal by the cargo. Employment is given to 12 or 15 assistants in this city, and the firm are prepared to execute commissions at exceptionally short notice and on the most favorable terms, furnishing lumber of standard quality at the very lowest prevailing rates. Mr. W. W. Riggs acts as their agent in Portland, and the flourishing condition of their business here indicates that the interests of the firm and of their customers are in excellent hands.

J. S. WINSLOW & CO., Ship Brokers, and dealers in Ship Stores and Chandlery, Agents Revere Copper Co., Nos. 135 and 137 Commercial Street, Portland, Maine. No one at all familiar with the facts would for an instant think of disputing the right of the firm of J. S. Winslow & Co. to be accorded a leading position in a review of Portland's representative mercantile house, for this concern is representative in the best and fullest sense of the word, it having been founded nearly thirty years ago, and having made a record and established a reputation for enterprise and for honorable dealing unsurpassed by any house in the entire state. The senior partner is a native of Pembroke, Me., has been identified with the business from the start and is one of the best-known merchants in the city; he having long resided here and having served on the city council and for two years as State Representative. He is associated with Messrs. E. W. Clark and W. W. Merrill, who are also natives of the Pine Tree State. The firm do a very large business as Ship Brokers and dealers in Ship Stores and chandlery, they supplying both wholesale and retail buyers, and carrying a very heavy stock, requiring the occupancy of five spacious floors; the premises being located at Nos. 135 and 137 Commercial street. Being agents for the Revere Copper Company they are prepared to supply any or all of the productions of that famous concern at manufacturer's prices; and it may be added that no house is in a position to quote lower figures on dependable Ship Stores and Chandlery of all descriptions.

UNION GRANITE CO., Manufacturers of Monumental and Building Work; Cemetery Work a Specialty; First-Class Work Guaranteed; Office and Works Foot of Wilmot Street, Portland, Me. It is undoubtedly true that inferior work in stone is dear at any price, but it is also true that nothing is to be gained by paying fancy prices for either monumental or building work as long as so reliable a concern as the Union Granite Company stands ready to fill orders at short notice and at uniformly moderate rates. This company was organized in 1886, the proprietors being Messrs. J. M. Lunt, E. Crabtree and B. W. Mender; the last-named a native of Doering and both his associates of Falmouth. The company manufacture monumental and building work in general, but make a leading specialty of cemetery work, and produce some of the most artistic monuments, tablets, etc., that are made in the state,—both the design and the workmanship being of the very highest order of excellence. Estimates will be cheerfully made on application, and we can assure such of our readers as contemplate placing orders for cemetery work that it

will pay them to communicate with this representative concern, for they do not allow themselves to be undersold in the supplying of strictly high grade work. Orders for the lettering, re-setting, etc., of headstones and monuments will be filled at short notice, a large force of experienced assistants being employed. The office and works are at the foot of Wilmot street, and callers may depend upon receiving prompt and courteous attention. Finished work, designs, etc., being cheerfully shown.

STICKNEY OIL BURNER CO., Manufacturers of Oil Burners for Heating Soldering Coppers, Etc., No. 57 Union Street, Portland, Maine. The Stickney Oil Burner Company was incorporated in 1890 with a capital of \$9000.



in 1890 with a capital of \$9000. Mr. H. R. Stickney being president and Mr. C. R. Nelson treasurer. The company are manufacturers of oil burners, using refined oil as well as crude

oil for heating soldering coppers, bolts, rivets, etc., and also make burners for steam boilers, oil burning launchers and all similar work where kerosene oil is used as fuel. The burners work on the principle of the atomizer, an intensely hot flame of air and finely atomized oil being projected into the fire-pot,—the result being a fire that is very easily controlled; economical in the consumption of fuel and absolutely safe from danger of explosion, etc. The construction of the burner is extremely simple, and it has a large oil duct, well provided with strainers so that it will never stop up. Although the company was not incorporated until 1890, these burners have been tested by more than three years of constant use under practical, everyday conditions, and the following sample testimonials taken from the many received by the manufacturers will show what is thought of them by purchasers:

PORTLAND, ME., September 10, 1890.

Stickney Oil Burner Co., Portland, Maine.

GENTLEMEN:—Last spring we put in several of your Oil Burners and they have been in constant use ever since. It gives us pleasure to say they have given perfect satisfaction. The Stickney Oil Burner is a powerful heater, never gets out of order, and is very economical, the cost of oil for each burner not exceeding five cents per day of ten hours. Respectfully,

THE TWITCHELL-CHAMPLIN CO. Per James P. Champlin.

EASTPORT, ME., Sept. 11, 1890.

Stickney Oil Burner Co., Portland, Me.

GENTLEMEN:—We have been using fifty of your Burners in our factory since June, and will say that they have given perfect satisfaction. With them we find that our work can be done five per cent more work than with the ordinary coke or charcoal stoves.

Yours truly,

GEO. O. GRADY & CO.

HURRICANE ISLE, ME., October 19th, 1890.

The Stickney Oil Burner Co., Portland, Me.

GENTLEMEN:—We mail you check to cover amount of your bill for burners, repairs, etc. When we ordered the fire-pots, etc., from you we were very much in doubt as to the expediency of putting in the plant, thinking the advantages to be gained, if any, would not warrant the outlay. We have given them three months' trial and would not be without them if the cost was double.

Yours truly,

HURRICANE ISLE PACKING CO.

PORTLAND, ME., January 7th, 1888.

H. R. Stickney, City.

DEAR SIR:—We have some of your Oil Burners in our factory here, and are very much pleased with them. They give a steady, hot flame, and we consider them much safer as regards fire risk than charcoal or gasoline.

PORTLAND PACKING CO.

"An ounce of fact is worth a ton of theory," and the experience of practical men as outlined in the above testimonials is convincing evidence of the unequalled value of the Stickney burner. All communications addressed to 57 Union St. will receive prompt and careful attention.

THOS. G. HARRIS & CO.,

Commission * Merchants,

MERCHANDISE BROKERS AND AGENTS,

No. 9 Exchange Street, - PORTLAND, ME.

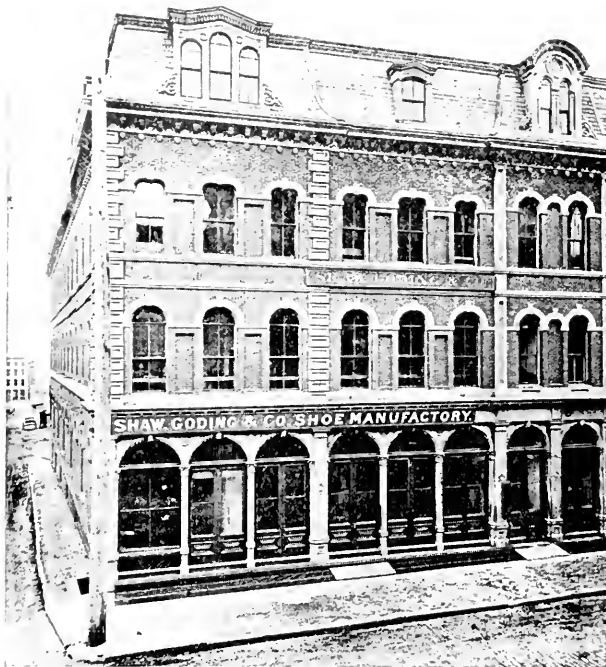
Telephone 813-B.

CARTER BROTHERS, Diamonds, Fine Watches, Jewelry, Sterling Silver and Best Plated Ware, Watches and Jewelry carefully repaired. 521 Congress St., corner Casco, Portland, Me. Although one of the most prominent characteristics of the establishment conducted by Messrs. Carter Brothers is its reliability, it would be incorrect to offer this as the explanation of the great popularity the store enjoys, for many other reliable jewelry stores can be found in the city, but the truth of the matter is the public like to do business with a firm that is not only reliable but enterprising, that not only gives full value for money received but gives its patrons an opportunity to choose from the very latest fashionable novelties in all the various lines of goods it handles. Messrs. Carter Brothers carry on a business founded by Mr. A. Denyon in 1855, and under their control since 1872. The partners are Messrs. A. and J. W. D. Carter, both New Hampshire men by birth, the former being a native of Hanover and the latter of Concord. Premises located at No. 521 Congress St., corner of Casco, are occupied, they having an area of about 1200 square feet and being very completely fitted up, the stock of Diamonds, Fine Watches, Jewelry, Sterling Silver and Best Plated Ware, etc., being displayed to excellent advantage. Every facility is at hand for the repairing of watches and jewelry in a superior manner and as employment is given to from 5 to 8 assistants orders can be filled without delay, moderate prices are quoted in every department of the business and no trouble is spared to thoroughly satisfy every customer.

ROSENBERG BROS., Continental Clothing and Gents' Furnishing Goods House, Hats and Caps, at wholesale and retail. We buy our goods for spot cash and will sell at the lowest possible prices. 373 Fore Street, opp. head of Moulton Street, Portland, Maine. Clothing is generally divided into two classes, custom-made and ready-made, but many people apparently fail to realize that there are numerous sub-divisions in these classes, and as a consequence expose themselves to the chance of imposition. First class ready-made clothing is for all practical purposes fully the equal of that made to order, while it is obtainable at a much lower figure, and it is so far superior to the "cheap" tailoring now so common in the market that comparison is almost out of the question. This establishment which is conducted by Rosenberg Bros. as a wholesale and retail, known as the Continental Clothing House, is bound to succeed in gaining popularity and the confidence of the residents of this city if they carry out the methods which they adver-

tise on their card. They buy their goods for spot cash, and promise to sell at the lowest possible prices. Although this house has been under way but a few years, having been started in 1889, yet it has gained a large share of the trade in this line and it is growing in favor as fast as the patrons prove the worth of the goods purchased here. The line of clothing, gents' furnishing goods, hats and caps which they offer will be found of a superior quality and make. They have also a full line of tailors' trimmings. This store is located at No. 373 Fore Street, opp. head of Moulton Street, Portland, Me. The premises comprise two floors, each 20 x 60 feet in dimensions. Customers are assured prompt and polite attention. The firm consists of Mr. Simon Rosenberg, who is a native of Germany, and Mr. Samuel Rosenberg, a native of Portland, Me.

WARDWELL & CLIFFORD, Dealers in Groceries and Provisions, Flour, Canned Goods, Etc., Cor. Pearl and Cumberland Streets, Portland, Me. In the purchasing of groceries and provisions, as of any other articles, it is often possible to make a decided saving by visiting some establishment where the stock handled is the largest and best, and even if no lower prices are granted than are quoted elsewhere it generally happens that the goods themselves are apt to be superior either in grade or freshness, to those supplied by a house handling a much smaller quantity. The reasons for this are obvious and certainly require no elaboration, so we will simply call attention to a house which will be found a very desirable one to patronize if anything in the line of groceries, provisions, flour, canned goods, etc., of the best quality be wanted. We refer to that carried on by the firm of Wardwell & Clifford, at the corner of Pearl and Cumberland streets, and are perfectly confident that a trial order given to this firm will show much more plainly than words can the manifold advantages they have to offer their customers. The premises occupied cover an area of some 800 square feet, and an immense stock is carried, being required by the business done, which is retail and is of large and increasing proportions, requiring the services of thoroughly capable assistants. Messrs. E. S. Wardwell and L. C. Clifford are both natives of Portland, and do a strictly first-class business. All customers are assured courteous treatment, while the quality of the various goods handled is guaranteed to be just as represented, and we would therefore advise those who have not already done so to call at this establishment and inspect the goods and prices.



SHAW, GODING & CO., Manufacturers of Boots and Shoes, 151 to 160 Middle Street, Portland, Me., Horace H. Shaw, Edwin L. Goding. Messrs. Shaw, Goding & Co. make a specialty of the manufacture of ladies', misses' and children's machine sewed and hand turned boots, shoes and slippers, and as they utilize one of the most complete and improved plants in Maine, have had long experience in the business and are thoroughly conversant with the needs of the public, it is not surprising that their productions are furnished to the trade at prices that make them profitable to handle, will compare favorably with any of similar grade as regards style, beauty, ease and durability, and give the best of satisfaction to both dealers and consumers. This business was founded by Messrs. C. H. Breed & Co., who, after 15 years, were succeeded, in 1863, by Messrs. Wadden & Shaw, they giving place to the present firm in 1873. The partners are Messrs. H. H. Shaw and L. L. Goding, the former a native of Hampden and the latter of Livermore, Maine. The concern occupy premises at Nos. 151 to 160 Middle street, comprising four floors and a basement and measuring 50x150 feet. Employment is given to about 300 operatives, and the process of manufacture is very carefully supervised, no pains being spared to fully maintain the high reputation the product of this factory has long enjoyed.

C. E. BEAN, Dry and Fancy Goods, Trimmings, Furnishings and House-keeping Goods, No. 549 Congress Street, Portland. The phrase "a long felt

want" has been used so often and worn so threadbare that it deserves honorable retirement from active service, but it is so compactly descriptive a term that it can hardly be spared and we must utilize it once more in referring to the enterprise conducted by Mr. C. E. Bean, at 549 Congress street, for this undertaking most certainly has supplied a "long felt want," as is evidenced by the cordial support given it since its inception in 1877. Mr. Bean handles specialties in dry and fancy goods, Trimmings, furnishings and house-keeping goods, and his stock is worthy the careful inspection of every lady in the city and adjacent towns, for it is remarkably complete and desirable, and comprises not a few articles which it would be difficult, if not impossible, to find elsewhere in this vicinity. His place of business, though a small store, is a busy place. His stock in trade is displayed to excellent advantage, being tastefully and conveniently arranged so that examination is easy and pleasant. Mr. Bean makes a practice of giving prompt attention to the filling of all orders, and with the aid of four assistants is prepared to assure immediate and courteous service to all who may favor his establishment with a call.

CHARLES H. BAIN, (Successor to Bain, Russell & Co.,) Grocer, Ship Stores and Ship Chandlery Furnished at Short Notice and Low Prices, 119 Commercial Street, Portland, Me. An enterprise which has been in continuous and successful operation for fully half a century is certainly entitled to a leading position among the representative commercial undertakings carried on by Portland houses, especially when, as is the case with that conducted by Mr. Charles H. Bain, it has an unsurpassed reputation for the reliability and efficiency of the methods employed in its management. The enterprise to which we have reference was inaugurated in 1810 by Messrs. Perley, Russell & Co., and in 1881 came under the control of Messrs. Bain, Russell & Co., the present proprietor assuming sole control in 1888. He is a native of Portland, and is too generally known throughout that city and vicinity to render extended personal mention necessary. Mr. Bain is a grocer, and a dealer in ship stores and ship chandlery of all descriptions; he utilizes four floors of the dimensions of 25x60 feet, carrying a very large and varied stock, and being prepared to furnish anything in his line in quantities to suit, at short notice and at low rates; the quality of the supplies being guaranteed in every case to prove as represented. The store is located at No. 119 Commercial St., and is largely patronized by retail as well by wholesale buyers, for the assortment of family groceries and ship chandlery is very complete and desirable, and the service is prompt and efficient at all times.

LINCOLN & ALLEN, SAIL MAKERS,

20 Custom House Wharf, Portland, Me.

New and Second-hand Canvas Covers Constantly on Hand.

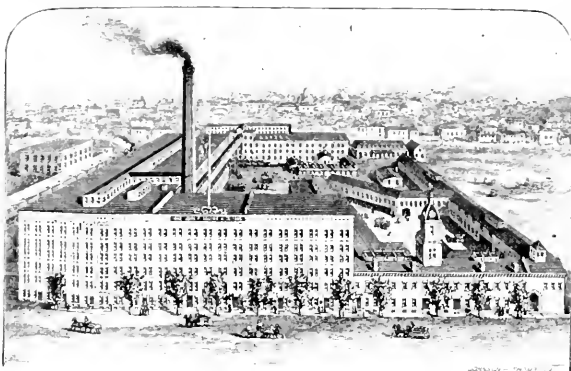
ALL ORDERS PROMPTLY ATTENDED TO.

GEORGE GREENLEAF & CO., Reliable Dealers in Wall Papers, Window Shades and Fixtures, Cords, Tassels, Room Mouldings, Etc., Cor. Congress and Temple Sts., Portland, Maine. The business carried on by Geo. Greenleaf & Co. was founded in 1887 by Messrs Huntress & Co., who were succeeded by the present firm in 1889. Messrs Greenleaf & Co. are regarded as among our most enterprising business men in this vicinity. Their store is very attractively stocked, and the prices on the goods offered are uniformly moderate, while the articles are in every instance guaranteed to prove as represented. The premises occupied are located at the corner of Congress and Temple Streets. They comprise one floor and basement each 20 x 40 feet in dimensions. A specialty is made of wall papers, window shades and fixtures, and their assortment is well worthy of inspection, for it comprises the latest and most tasteful novelties in this line, as well as a full supply of more staple goods. Orders for window shades will be given prompt and careful attention, a particular branch of this business being to fit window shades to any sized window. They also carry a full line of cords, tassels, room mouldings, etc., etc., which will be found of the best quality, and of the newest patterns and designs. There are two assistants employed, and although an extensive business is done, callers may safely depend upon receiving immediate and intelligent attention. Mr. Geo. Greenleaf is a native of Stark, Me.

M. C. HUTCHINSON, Plumber. 181½ Brackett St., Portland. It is said there is no loss without some gain, and with equal truth it may be said that there is no gain without some loss, and an example illustrating this point is afforded by the fact that the great gain in convenience made by introducing sinks, wash bowls, water closets, etc., in our houses is off-set to some extent by the risk thereby entailed of introducing poisonous sewer-gas also, yet there is no necessity for the introduction of a particle of sewer gas, for if the plumbing be properly designed and executed there will be no chance for any thing from the sewer to enter the house, and right here we wish to call attention to the character of the work done by Mr. M. C. Hutchinson, for he is a thoroughly experienced and reliable sanitary plumber and may be fully depended upon to obtain the very best results possible under attending conditions. He has a shop at No. 181½ Brackett St., and employs from 3 to 5 assistants, being prepared to fill orders for plumbing work in all its branches, at very short notice, and at as low rates as are consistent with the use of selected material and the employment of skilled labor. Repairing is given especially prompt attention and all such work will be durably and neatly done; no fancy charges being made.

J. P. FITTS, 202½ Commercial Street, Portland, Maine. Agent for Myers Bros. & Co. Old Dominion Tobacco works. Richmond, Va. Mr. J. P. Fitts is a native of Bridgeport, Connecticut, but has been actively engaged in Portland for more than ten years and is very generally and favorably known here, especially among the grocery and tobacco trades. He has represented several very prominent concerns, among them Messrs. M. A. Jewell & Co., F. A. Smith & Co., and Wm. P. Kittredge & Co., and at the present time is agent for Messrs. Myers Brothers & Co., proprietors of the "Old Dominion" Tobacco Works, one of the largest and most famous establishments of the kind in the world. It is hardly necessary to add that Mr. Fitts is prepared to furnish tobacco of standard quality at the lowest rates, for everybody knows that the many brands put up by Messrs. Myers Bros. & Co. are among the most popular in the country and are so varied that all tastes can be suited, while the magnitude of the firm's business, and their unsurpassed facilities, enable them to quote positively bottom prices on all the grades they produce. Mr. Fitts is in a position to fill the most extensive orders at very short notice, and all communications addressed to his office, No. 202½ Commercial St., are assured immediate and careful attention.

JOHN TREFETHEN, Dealer in Flour, Corn, Meal, Oats, Shorts, Feed, etc. No. 81 Market St., opposite Post Office, Portland, Me. The only way in which an adequate idea of the immensity of the trade in these commodities can be obtained, is by a careful review of the concerns located in this State alone, that devote their entire attention to them. We find houses that were established decades ago identified with this branch of commerce, and still increasing the amount of their transactions with every added year. Prominent among those engaged in this line of business in Portland is Mr. John Trefethen, who has conducted business at No. 81 Market St. since 1839. Business was established here by Mr. Nathan Western who continued the same for over fifteen years, when he was succeeded by Mr. Trefethen. The premises occupied are about 20x90 feet in dimensions besides other storage room. A large retail business is carried on and no dealer in this vicinity enjoys more favorable relations with his customers, and no one is better able to supply goods at lower prices, while he strictly adheres to every agreement entered into. The goods dealt in include Flour, Corn, Meal, Oats, Shorts, Feed, etc. Mr. Trefethen has gained for himself an enviable reputation for supplying the best quality of these articles which the market affords. Customers are promptly attended to and orders filled at short notice. Mr. Trefethen is a native of Kennebunk, Me., and is highly esteemed as an honorable business man.



JOHN P. SQUIRE & CO., Dealers in Pork, Lard, Hams, Tripe, Sausages, Pigs' Feet, also Manufacturers of Extra Lard Oil, 39 and 40 North Market Street, and 21, 23 and 25 Fanueil Hall Market, Boston, P. O. Box 5,325. John P. Squire, Frank O. Squire, Fred F. Squire. Resident Agent, John H. Vose, Portland, Me.—Those who have visited the immense works of John P. Squire & Co., at East Cambridge, Mass., no longer wonder that that firm should be able to furnish pork and pork products at the lowest market rates, for not only are operations carried on on an immense scale but the most improved machinery is used and the expense of production thereby reduced to a minimum. But Squire's goods owe their leading position in the market to their quality even more than to their cheapness, for all well-informed and unprejudiced dealers will agree that their uniformly excellent quality is their most prominent characteristic. Mr. John H. Vose has been resident agent for these goods in Portland since 1872, and is very widely known among the trade, he selling exclusively at wholesale. Mr. Vose is in a position to fill the largest orders at short notice, and dealers who wish to cater to the most fastidious trade will find that goods bought through him "will fill the bill" every time and build up a very desirable patronage.

The "HEARN STUDIO," F. E. Roberts, Proprietor, Photographer, 511 Congress Street, Portland, Me. The chief difference between a really artistic portrait and a mechanically perfect photograph, is much the same as that between a draughtsman's "front elevation" of a house and a competent artist's perspective drawing of it—the one gives the form and outline correctly enough, but looks stiff and artificial, the other shows the building as it actually appears to the eye, the effects of light, shade, etc., being faithfully represented. Artistic portraits—photographic and otherwise—are none too common, for despite the remarkable progress made in photography of late years the majority of so-called portraits are so only in name, for a genuine portrait is a counterfeit presentation of the individual, and not one photographer in ten is capable of producing such an article. An honorable exception must be made, however, in favor of Mr. F. E. Roberts of this city, for the photographic portraits produced at the "Hearn Studio," 511 Congress street, of which he is proprietor, are worthy of unstinted praise, not only on account of their mechanical excellence, but also because of the careful management of accessories which they display,

graceful posing and artistic lighting being characteristics of all of them, while as regards fineness of finish they have no superiors and but few equals. This is high praise no doubt, but it is warranted by the facts, and will be cheerfully endorsed by all competent judges who have examined the work in question. This photograph studio was originally founded, and conducted for over twenty years by Mr. C. W. Hearn. He was succeeded by the present proprietor, Mr. F. E. Roberts, in 1890, who has continued the business since that date under the original style of the "Hearn Studio." Mr. Roberts gives close attention to his business and is very reasonable in his prices, while the employment of five assistants enables all orders to be promptly filled.

JAMES ELLSWORTH, Dealer in All Kinds of Nets, Seines and Twines, No. 14 Long Wharf, Portland, Me. But few people have any adequate idea of

the magnitude and costliness of the apparatus used nowadays by those who make a business of fishing, for this apparatus has been added to from year to year until now the outfit of a single fishing vessel represents the expenditure of many hundreds of dollars. Nets and seines of course occupy a prominent position in such an outfit, and as the results of a great deal of hard and dangerous work may easily be lost by the giving way of a net at a critical moment, and as there is very considerable difference in the strength and durability of the various nets and seines on the market, it is natural that a house which once has gained the reputation of furnishing thoroughly dependable articles should be liberally and steadily supported. Such a reputation is held by the enterprise carried on by Mr. James Ellsworth, and it is thoroughly well-deserved, too, for Mr. Ellsworth sells his goods strictly on their merits and is prepared to warrant any or all of them to prove just as represented. The business was carried on by Mr. M. S. Small for about 9 years, and in 1887 passed into the possession of Messrs. Jas. Ellsworth & Co., Mr. Ellsworth who is a native of Eastport, Me., assuming sole control in 1890. Very spacious premises, comprising 3 floors, of the dimensions of 50 x 100 feet, are utilized at No. 14 Long Wharf, and nets, seines and twines of all kinds are dealt in, together with corks, leads, rings, traps, pounds, etc. From 4 to 10 assistants are employed, and all orders can be filled at short notice and at moderate rates.

A. D. WEBBER, Manufacturer of Corn Cakes, Corn Balls, etc., No. 116 Middle Street, Portland, Me. Residents of Portland take a well-founded pride in their city and its "institutions," and one of the most popular establishments among them is that conducted by Mr. A. D. Webber at No. 116 Middle street. There is ample excuse for the favorable manner in which this enterprise is regarded, for there is not a similar undertaking in this vicinity that is more liberally or progressively conducted, and the well arranged store and extensive stock are certainly worthy of the highest encomiums. Mr. Webber was born in Harpswell, Me., and succeeded Mr. Geo. L. Benchley in business in 1878. The premises made use of by him comprise one floor and a basement, each covering an area of some 800 square feet, and the business done includes manufacturing and wholesaling corn cakes, corn balls, etc.; about every description is made and sold, and the delicious flavoring of Mr. Webber's productions is so well known that we only need give it passing mention. Great care is exercised in the selection of material and

in its after handling, and we can confidently recommend the corn cakes and balls made here as being not only palatable, but healthful as well. Mr. Webber is in a position to quote bottom prices on his goods, and the very heavy trade he carries on is proof that the inducements he offers are generally understood, and as five competent and polite assistants are employed, prompt and courteous attention is assured to every caller.

D. J. CONNEEN, Groceries, Meat, etc., No. 124 Monument Street, Portland, Me. There is nothing like a good hearty meal to put a man at peace with himself and all mankind, and as groceries and meat are a necessity to such a meal, it is important to know where they may be bought to the best advantage. Many have solved the problem by patronizing the establishment conducted by Mr. D. J. Conneen, at No. 124 Monument street, and indeed it would be very difficult to find a more desirable place at which to obtain anything in the line of groceries, meats, etc. The store occupied covers an area of about 600 square feet, and the goods in stock are abundant and varied enough to make it an easy matter to suit all tastes and purses. The enterprise in question had its inception under the management of Mrs. Edward Conneen, she being succeeded in 1890 by the present proprietor, Mr. D. J. Conneen. This gentleman was born in Portland, and is well known throughout the city. He quotes the very lowest rates and handles only reliable goods. Employment is given two to competent and reliable assistants. Customers are assured prompt attention, while all orders receive accurate and quick delivery.

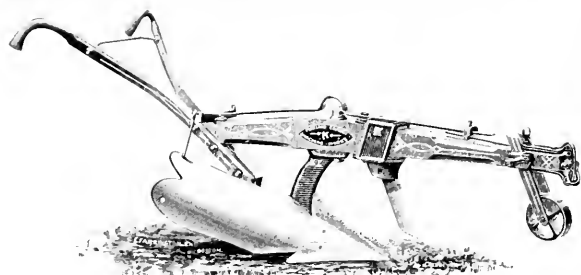
C. W. DAVIS, Plumber; Telephone, 79-B; No. 71 Union Street, Under Falmouth Hotel, Portland, Me. It is far better to have no plumbing at all in a house than to have what plumbing there is improperly done, and the same thing may be said concerning steam or hot water apparatus. This is no theory of ours, but has been repeatedly proved by practical experience, so we say to our readers, "have no plumbing of any kind done unless you can have it done right." Fortunately there is no trouble in having such work properly done if you reside in Portland or vicinity, it being necessary only to place the order with Mr. C. W. Davis, doing business at No. 71 Union street, for he has had many years of long and varied experience, and has unequalled facilities for the filling of the largest orders at short notice, satisfaction being guaranteed to every customer. Mr. Davis is a native of this town and served ten years with Mr. James Miller, and makes a specialty of remedying defective plumbing and introducing the latest improvements for the thorough exclusion of sewer gases, also water closets, hot and cold baths, wash bowls, and the latest of water fixtures, for dwelling houses, hotels and public buildings, set up in the best manner. Jobbing promptly attended to, and small and large orders are given equally careful attention, three competent and reliable assistants being constantly employed, and bottom prices quoted.

C. B. GREENLEAF, Apothecary, Corner Spring and Brackett Streets, Portland, Me. One of the advantages gained by long residence in one city is a familiarity with the most reliable houses in each line of trade, and it is no small advantage to know where to place orders in the full assurance that they will be accurately and promptly filled, especially when drugs and medicines are concerned. It is one of the chief aims of this book to afford such information as will enable new-comers to Portland to place orders intelligently and advantageously, and hence we take pleasure in making mention of the high character of the service offered by Mr. C. B. Greenleaf, apothecary, corner of Spring and

Brackett streets, for his reputation as a prescription druggist is equal to the best, his stock of drugs, medicines and chemicals is always complete and is made up of goods obtained from the most reliable sources, his prices are moderate, and he employs sufficient assistance to ensure prompt and careful attention to every caller. Special care is given to the compounding of physicians' prescriptions, (this being recognized as the most important department of the business, but all the goods usually found in a first-class city drug store are dealt in, and low prices are quoted on perfumery, toilet articles, cigars, druggists' sundries, etc. Mr. Greenleaf began business in Portland in 1869, and has been in his present location ever since 1873.

CASCO BAY STEAMBOAT COMPANY; J. B. Curtis, President; C. W. T. Goding, General Manager; J. F. Liscomb, Treasurer; The Three Hundred and Sixty-five Island Route; Run from Portland to Peaks' and Long Island and Little and Great Diamond; Portland, Me. The beauties of Casco Bay have been so often described by poets and by novelists, by newspaper men and by private correspondents that all the reading public are more or less familiar with them, and the number of visitors to the Bay increases every summer. The islands in the Bay rank among the most popular, healthful and beautiful of summer resorts, and the steamboat service to them during the season is so frequent and reliable as to make them practically as accessible as Portland itself. The Casco Bay Steamboat Company runs four boats—the Forest City, the Forest Queen, the Emita, and the Cadet,—these boats being overhauled every year and kept in the very best of condition, both as regards machinery and hull, and as they are run by experienced and careful crews, it is not surprising that the public should have entire confidence in them and that accidents are unknown. The boats are run to and from Portland, Peaks' Island, Long Island, Little and Great Diamond islands, and the rates of fare and of freight are very reasonable. The Casco Bay Steamboat Company was formed in 1887, it being the result of the consolidation of the Forest City Steamboat Company and the Star Line of steamers. The president is Mr. J. B. Curtis, the treasurer is Mr. J. F. Liscomb, and the general manager is Mr. C. W. T. Goding. The course taken by the company's boats is known as "the three hundred and sixty-five island route" and affords many beautiful and comprehensive views of the Bay, so that it is a leading favorite with all familiar with its advantages.

JOHN DRYDEN, Flour Dealer and Storage, No. 4 Galt Block, Commercial Street, Portland, Me. Mr. John Dryden makes a specialty of the handling of flour, and as he quotes bottom prices and sells both at wholesale and retail, dealers and large and small consumers would do well to investigate the inducements he offers, especially as he deals in all the standard grades and makes it a rule to guarantee all his goods to prove as represented. This business was founded a good many years ago, and in 1875 came under the control of Messrs. T. H. Weston & Co., the present proprietor assuming sole possession in 1890. He was born in Scotland, and has had long experience in the flour trade, as indeed might readily be judged from the desirable nature of the service he offers. Very spacious premises, located at No. 1 Galt block, Commercial street, are utilized, and those looking for dry, centrally located and otherwise desirable storage facilities would best serve their own interests by communicating with Mr. Dryden, for the furnishing of storage is an important department of his business and all inquiries are assured prompt and careful attention.



PORTLAND FOUNDRY & MACHINE

WORKS. Daniel T. Kelley & Sons, Proprietors. Iron Founders. All Kinds of Castings for Machinery, Ship Work and Building Purposes. Manufacturers of Mowing Machines, Hard Metal and Steel Plows and Cultivators, also Dealers in all kinds of Agricultural Tools, Kennebec and Cross Streets, Portland, Me. Telephone 665-B. The Portland Foundry & Machine Works are located on Kennebec and Cross streets, and are so spacious, well-equipped and well-managed that they are fairly entitled to be given the leading position in their special line. The business was founded about a quarter of a century ago and has been carried on by Daniel T. Kelley until the formation of the firm of Daniel T. Kelley & Sons in 1890, when Messrs. James A. and George F. Kelley were taken into partnership. The concern are manufacturers of mowing machines, hard metal and steel plows and cultivators and are dealers in all kinds of agricultural tools, being prepared to furnish goods of standard merit at the lowest market rates. Particular attention is given to iron founding, and the facilities available are such that all kinds of castings for machinery, ship works and building purposes can be supplied at short notice and at as low prices as are consistent with the maintenance of the high standard the public have learned to expect in the work done at this popular establishment. The premises utilized comprise a three-story building 40x160 feet in size, a foundry building measuring 87x110 feet, and another foundry building on Cross street. The office is connected by telephone No. 665-B, and orders thus sent are assured as prompt attention as those given in person.

M. H. TYLER & CO., at 504 Fore Street, Manufacture Step Ladders, Clothes Horses, Folding Wash Benches, etc., etc., for which they have an increasing trade. They also manufacture the well known household convenience, Tyler's Combined Step Ladder and Adjustable Bench, patented October 3, 1882, and December 27, 1887, and is now so nearly perfect in design and so entirely satisfactory in material and workmanship that it is difficult to see what further improvement can be made. It is thoroughly made of kiln-dried lumber, and will stand hard usage so well that there seems every reason to believe it will last a life time, with ordinary care. This ingenious device combines five articles in one, each of these articles being practically indispensable to every family. As an ironing board it combines many advantages, being very firm, adjustable to any height and so portable that it can be put up anywhere; as a kitchen or sewing table it surpasses all others on account of its capacity for adjustment; as an invalid's table it is superior to most of the devices intended for that one use and sold at a high price; as a wash bench it is strong enough to hold two heavy tubs full of water and is adjustable to any height;

and as a step ladder it is the equal of any four foot ladder in the market, as it is light and strong, has a shelf for a dish or pail of water, and may be folded up into very small compass and hung on a nail out of the way. Over 50,000 of these combinations have been sold through canvassing agents, and have invariably given the best of satisfaction. The firm have every facility to enable them to carry on operations to excellent advantage. Any man in need of employment, either temporary or permanent, as an agent, would do well to address the firm for terms and territory.

W. H. WESCOTT, Manufactur-

er of Galvanized Iron and Copper Gutters and Cornices. Also Tin Roofing in all its branches. Corrugated Iron Work of all kinds, 482 Fore St., cor. Cross, Portland, Maine. The name of Wescott is thoroughly identified with the roofing business in Portland and vicinity, for Mr. W. H. Wescott began operations under the firm name of Wescott & Brackett, and the high reputation they attained has been fully kept up by Mr. Wescott since he assumed entire control of the business in 1891. Mr. Wescott does not confine himself only to the manufacture of galvanized iron and copper gutters and cornices, but has every facility to do tin roofing in all its branches. All kinds of tin, sheet iron, copper, zinc and lead work will be made to order at short notice and in the best possible manner. The business premises occupied are located on 482 Fore street, and cover an area of 2,400 square feet, and are fitted up with the most improved labor-saving machinery. Corrugated iron work of all kinds is made a specialty, such as roofing, siding, window and ridge caps, clapboards, mouldings, awnings, etc. We have not space to dwell on the advantages of iron roofing and indeed arguments in its favor are not required, for its fire-proof and weather-resisting qualities are conceded, and it is also known to be the cheapest roof covering that has yet been found, durability considered. It is generally appreciated, being endorsed and recommended by insurance companies and being more widely used every year. Mr. Wescott is in a position to fill all orders he may receive, at the lowest market rates, and as he employs seven skilled and pains-taking assistants he is enabled to fully guarantee satisfaction to every customer. Metal sky-lights a specialty.

E. H. DUNN, 212 Federal Street, Portland, Maine, Manufacturer of Harnesses and Repairing. Economy is a virtue no doubt, but there is true and there is false economy, and that it is false economy to purchase inferior harness is a fact which deserves careful consideration. The market is flooded with "cheap" harnesses, many of which are so finished as to look all right, but good stock and thorough workmanship cost money, and neither of them are at present in these harnesses, as many have found to their cost. It is not necessary, however, to pay a fancy price in order to get a good article, and in proof of this we would refer our readers to the establishment conducted by Mr. E. H. Dunn at No. 212 Federal street, for here may be found a desirable stock of light and heavy harnesses, warranted in every respect and offered at uniformly moderate rates. This business was founded in 1850 by E. H. Dunn, who succeeded in 1859 by the firm of H. Dunn & Son, the present proprietor assuming sole control in 1866. This gentleman is a native of Portland. He occupies premises about 700 feet in size, which contains every facility for harness manufacturing, repairing, etc. Mr. Dunn's goods will prove as represented in every instance, and his prices are as low as the lowest.

M. T. QUIMBY & CO., Watches, Clocks, Jewelry and Silverware; W. J. Lucas, Manager; Monument Square, Under United States Hotel, Portland, Me. It is said that some people are so thick-skulled that a surgical operation is necessary in order to get an idea through their heads, and it would seem as if certain jewelers were of this class, for they don't seem to be able to appreciate that the day of fancy prices for jewelry and fancy charges for repairing has gone by, although the public have certainly given many proofs that they no longer will pay extravagant rates. The store carried on by Messrs. M. T. Quimby & Co., in Monument square, under the United States hotel, is an excellent example of a jewelry establishment managed on modern principles, and if you wish to see what those are just give it a call. It was formerly conducted by Mr. Frank P. McKenney, but passed into the possession of the present firm in 1891, and is under the direct management of Mr. W. J. Lucas, who is making it one of the most popular stores of the kind in this section of the state. The stock of watches, clocks, jewelry and silverware is varied and complete, the prices are away down to the lowest notch and the goods are in every case guaranteed to prove just as represented. A specialty is made of watch and clock repairing, and the fact that a warranted main spring is put in for 75 cents gives some idea of the lowness of the charges made in this department.

NELSON G. EMERY, Manufacturer of and Dealer in Carriage and Sleigh Dimension Stock, Brackett's Mill, Kennebec Street, Portland, Me. Job Sawing, Planing, Turning, Brackets, &c. As the manufacture of carriages and sleighs is an important Portland industry, and as this city is the centre of supply for many towns in which the same industry is more or less extensively carried on, it follows that there is a heavy demand for carriage and sleigh dimension stock, and one of the most active and successful of those engaged in supplying this demand is Mr. Nelson G. Emery, carrying on operations in Brackett's Mill, Kennebec St., where he utilizes a complete plant of improved machinery and sells both at wholesale and retail. The business was founded by Mr. M. L. Smith, who gave place about 10 years ago to Mr. Lewis Pray, he being succeeded by the present proprietor in 1889. Mr. Emery fills both large and small orders at the lowest market rates, and his productions are very favorably regarded by the trade and are utilized by many well-known carriage and sleigh makers. Job sawing, planing, turning and light steam bending, etc., are done in first-class style at short notice, and brackets, etc., will be made to order in any desired pattern at low rates.

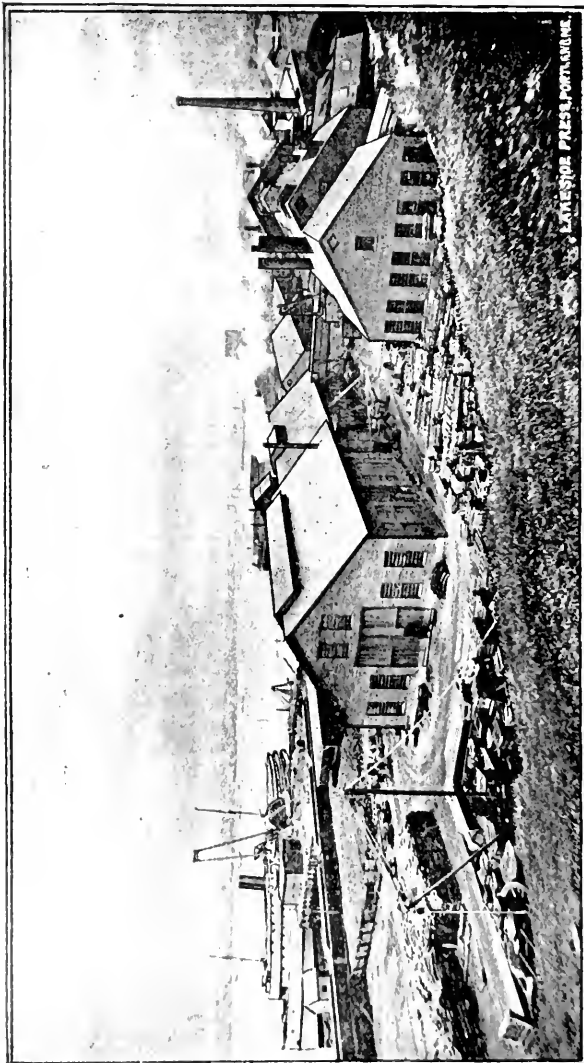
F. M. CLEMENT, Eastern and Northern Lumber. Office 432 Commercial St., Portland, Me. A review of the leading business men of Portland and a review of the lumber trade of that city would be to a certain extent identical, for the lumber business of Portland has been of immense importance almost from the first, and as a natural consequence has attracted many of the most able and progressive business men. One of the most experienced and best known of our lumber merchants is Mr. F. M. Clement, he having been identified with the trade for years and being one of the largest dealers in Eastern and Northern lumber to be found in the city. He has a Boston office at No. 45 Kilby St., and a Portland office at No. 432 Commercial St., and is prepared to fill the very heaviest wholesale orders at short notice as well as at bottom rates, special attention being given to furnishing lumber in cargo and car load lots, and special inducements being offered to those ordering in such quantities. Mr. Clement's facilities being such as to enable him to easily meet all competition.

C. W. T. GODING, Dealer in Provisions and Groceries, Nos. 40 and 42 St. Lawrence Street, Portland, Me. This can be truly called one of the old establishments, for business in this line has been conducted here for thirty years. It was founded by Mr. S. N. T. Goding in 1861, and he was succeeded by Mr. C. W. T. Goding about sixteen years ago. It is not surprising that this house should be liberally patronized, for the high reputation so long since established is fully maintained by the present proprietor, who endeavors to place before his customers the very best class of provisions and groceries that can be purchased in this city. The premises occupied are located at Nos. 40 and 42 St. Lawrence street, and will measure about 1,000 feet. They are fully stocked with the large assortment of meats, which cannot fail to suit the most particular in quality and variety, and the groceries are of the best. Three assistants are busily employed in filling orders and attending to the many customers, that all may be served promptly. Goods are delivered to any part of the city free of charge. Mr. C. W. T. Goding is a native of this city and is highly respected among the business men, as well as in social circles.

R. W. SMARDON, Family Bakery, No. 77 Portland Street, Portland, Me. We are desirous of calling the attention of our readers to the well known family bakery located at No. 77 Portland, which has been from its inception successful in building up an extensive trade in bread, cake and pastry. This establishment was started in 1877 by the present proprietor, Mr. R. W. Smardon. The premises occupied are fully equipped with all the necessary requirements for the successful conduct of the business, the extent of which gives employment to three thoroughly experienced assistants. Mr. Smardon carries a fine stock in all branches of his business and is prepared to supply customers at short notice, with any goods in his line, and perfect satisfaction is guaranteed as to both quality and prices. This establishment is largely patronized by families throughout this section of the city, who appreciate first-class bread, cake and pastry of all kinds. Mr. Smardon is a native of New Brunswick and well-known throughout Portland and vicinity. He is a man of excellent business qualifications, and in his special line offers inducements to purchasers not easily duplicated.

S. HAMILTON, 943 Congress St., Portland, Me. Fruit, Confectionery, Cigars and Tobacco. There are many things about the establishment carried on by Mr. S. Hamilton that make it worthy of special consideration in these pages, and not the least important of these is the liberal spirit which characterizes its management. Mr. Hamilton is evidently a believer in the "live and let live" principle and has no desire to set up a monopoly of any kind, only asking for "a fair field and no favor." He welcomes legitimate and honorable competition and has no fear but what his goods will compare favorably with those offered by other dealers under all circumstances. The public has long since discovered that the proprietor of the establishment in question was wide-awake and progressive, and as this spirit is just what the people admire, Mr. S. Hamilton has had no reason to complain of the patronage accorded him. Business was begun by Mr. Hamilton in 1882. He is a native of Cumberland, Me., and is personally well-known in Portland. Premises measuring 1000 square feet are occupied, and fruit, confectionery, cigars and tobacco are extensively handled. This establishment is located at No. 943 Congress Street, and orders are promptly and carefully filled. The stock is constantly being renewed, and thereby kept fresh and desirable, and those searching for reliable and first-class goods of fair prices, will find just what they seek at Mr. S. Hamilton's, No. 943 Congress St., Portland.

PORTLAND COMPANY, Portland, Maine, 58 Fore St., near Grand Trunk Railroad Depot. Engineers and Boiler Makers, Locomotive, Marine and Stationary Engines and Boilers, and all kinds of Machinery. Sole Manufacturers for New England, of the Complete Combustion Boiler. Agents and Manufacturers for the U. S. of Newcomb's Car Replacer, the "Portland" Governor etc., etc. Iron and Composition Castings. Franklin C. Payson, Pres't., C. R. Milliken, Treas., and Manager. S. Peters, Supt. Since the incorporation of the Portland Company about 45 years ago it has done more than any other one corporation or firm to make the name of the city well and favorably known throughout the United States, and if there is one enterprise entitled above all others to be classed as representative it is that, conducted by the company in question, for this is a



Portland undertaking, has always been conducted by Portland men, is located on Portland territory, and by distributing about a quarter of a million of dollars in wages annually has been and is a most powerful factor in attracting skilled workmen to and otherwise promoting the growth of the city. The company are engineers and boiler makers, and utilize one of the most extensive, best located, and best equipped plants in New England, the premises being on Fore street, near the Grand Trunk Railway depot, and comprising nine acres, about one-third of this vast area being occupied by buildings, most of which are very substantial brick structures. It is said that among the 100 workmen generally employed ten distinct trades are represented, and this statement will be considered an understatement rather than an overstatement by anyone who will visit the works and see the variety as well as the magnitude of the operations there carried on. Among the more prominent articles manufactured may be mentioned locomotive, marine and stationary engines and boilers, railway supplies of various kinds, and all kinds of machinery; specialties being made of dredging machinery, mill gearing and shatting. The company are sole manufacturers for New England of the complete combustion boiler, and are agents and manufacturers for the United States of Newcomb's car replacer, "Portland" governor, and other valuable patented inventions. All kinds of dry and green sand composition and iron castings will be made to order at very short notice and at moderate rates; and the repairing of steam engines, boilers and machinery is one of the most prominent as well as one of the most valuable and popular features of the business, the extraordinary facilities at hand enabling such work to be done at wonderfully short notice when haste is a prime necessity. The vast business is very thoroughly systematized, and as a very comprehensive system of inspection is practiced and an exceptionally skilful and reliable body of men employed it is not surprising that uniformly excellent work should be turned out at prices that enable all honorable competition to be easily met. The office is at No. 58 Fore street, and orders by telephone No. 761, or by mail to box 1670 are assured immediate and careful attention. Mr. Franklin C. Payson is president of the company; C. R. Milliken treasurer and manager, and Mr. S. Peters superintendent.

DENNIS TOBIN, DEALER
IN**Coffins, Caskets, Robes,**

Coroner for Cumberland County.

Supt. Calvary Cemetery, TELEPHONE 1905.

PLATES, ETC.

Everything in the Undertaker's Line at the Lowest Prices.

City Telephone, No. 327.

241 FEDERAL STREET, Next Door to Perry House.

Residence, No. 38 Portland Street. Night Calls Attended to by Ringing the Bell.

S. S. B. CAMPBELL, Proprietor Forest City Cigar Factory, Manufacturer of Cuban Hand Made Cigars. Sole owner and manufacturer of the famous "Forest City" brand. No. 10 Free Street, Portland, Me. Among the recently established manufacturers of this city is Mr. S. S. B. Campbell. He is proprietor of the Forest City Cigar Factory, and though he has been settled in Portland only since 1890, he is already well and favorably known to the trade. The business, which is extensive, is entirely wholesale. Mr. Campbell is a native of Nova Scotia and formerly lived in that province. While there he acquired a thorough understanding of the business, and his wide experience entitles him to an important position among the cigar manufacturers in this part of the country. He imports his tobacco from Cuba, and manufactures only Cuban hand made cigars. Mr. Campbell employs from six to fifteen experienced assistants, over whom he keeps a strict supervision, so that he may know exactly what goods leave his premises. No trouble is spared to secure uniformity of merit, and the cigars made at the "Forest City" Factory are spoken of by good judges in the highest terms of approbation. A specialty is made in a brand of cigar which is called by the name of the factory, "Forest City." It has become famous, alike for its high flavor and the moderate price for which it may be obtained. This is thought by many smokers to be one of the best cigars in the market, and there are many men in this city who will be pleased to recommend it. The "Forest City" factory is situated at No. 10 Free street.

BENJ. J. WILLARD, Stevedore and Pilot, No. 59 Commercial Street, Portland, Me. Order Letters for Ships Attended to. It is unnecessary to dwell upon the importance of securing a stevedore who is responsible, experienced and reliable, for every vessel owner knows from experience that serious delay and loss may easily result from the employment of one who is incompetent or careless. It is safe to assert that no stevedore on the Maine coast has a higher reputation or is more generally known than is Mr. Benjamin J. Willard, for he is a native of Cape Elizabeth, has followed the business for nearly 40 years, and has made a record of which he may well be proud. Order letters for ships will be carefully attended to, and coal, molasses, hard pine, cotton, iron, etc., will be discharged very promptly, a force of from 20 to 50 experienced men being available. Stone and gravel ballast will be furnished at short notice and at moderate rates. Mr. Willard utilizes the steam water boat "Fanny G.," for watering ships and towing small vessels; her equipment being very complete and comprising a wrecking pump, a fire pump, and a hoisting engine. The office is at No. 59 Commercial St., and all communications are assured prompt and careful attention.

A. A. MITCHELL, General Agent for Maine, for John S. Reese & Co.'s Bay State and other high grade Fertilizers, and dealer in Agricultural Implements, 383 Commercial St., Portland, Me. The average farmer has too much to do to familiarize himself with the comparative standing of the many fertilizers, mowing machines, agricultural implements and other goods intended expressly for farmers' use but he generally makes it a point to inform himself as to the standing of local dealers in such articles and when satisfied of the ability and integrity of one making a specialty of them he orders of him, feeling confident that his interest will be protected. This is pretty sound policy and one of the chief reasons why Mr. A. A. Mitchell has been so successful since beginning operations in 1877, is because he never abuses the confidence of his patrons by handling goods that he has reason to believe will not prove as represented. Mr. Mitchell was born in China, Maine, and served in the army during the rebellion. He has an office at No. 383 Commercial St., and controls extensive storage facilities on the Boston & Maine wharf, he carrying a large and varied stock and being prepared to fill either wholesale or retail orders at short notice and at the lowest market rates. Mr. Mitchell is general agent for Maine for John S. Reese & Co.'s Bay State and other high-grade fertilizers, and deals in agricultural implements of all kinds, he handling the productions of the leading manufacturers of the country.

P. J. GILL, Provisions and Groceries. Canned Goods a Specialty. 52 Centre St., Portland, Me. It is what we eat that enables us to work and a man might as well expect to keep up a working pressure in a steam boiler by burning nothing but ashes as to maintain his own health and strength by the consumption of improper food. It is very poor economy to cheat one's stomach, and we are happy to say that Americans, as a rule, spare no reasonable expense in providing for the table. But a high price does not always mean a good article, and, therefore, we desire to call the attention of our readers to an establishment where provisions and groceries of all kinds are sold at reasonable rates, and where the quality of every article sold may be depended upon to prove as represented. The store in question is that located at No. 52 Centre St., and conducted by Mr. P. J. Gill. This gentleman is a native of Portland and began operations in his present business in 1887. His store is about 500 feet in size and is well fitted up and contains a choice stock of groceries and provisions and a specialty is made of canned goods. A competent assistant is employed and all customers are given prompt and polite service and orders are filled and delivered at short notice. The proprietor gives personal attention to all details of the business, he is very popular with the public and his success seems to be already established.

N. CLIFFORD CUMMINGS, Miners' and Shippers' Agent, Bituminous Coal. Office, 24 Plum St., Portland, Me. Mr. N. Clifford Cummings is agent for Messrs. S. M. Hamilton & Co., of Baltimore, miners and shippers of the celebrated Hamilton Cumberland Coal. He sells principally to Railroads and other large corporations and is prepared to contract for any desired amount in cargo lots. The enormous consumption of Bituminous Coal annually by Railroad Companies and other large corporations, used in creating motive power, has produced a very active interest in the relative economic character and quality of coal produced in this country, hence analysis has followed analysis by various competent chemists, with results that are very flattering to the coal from several mines, especially is this true of the celebrated "Hamilton" coal from the "Hamilton" mine, located in Penn. near the Maryland State line in the Cumberland coal basin, and on the "George's Creek" vein. The following is a copy of the letter reporting analysis:

PROF. W. LESLIE ROBINSONS, ANALYTICAL AND CONSULTING CHEMIST,
LABORATORY, No. 208 CALVERT ST.

BALTIMORE, June 16th, 1887.

S. M. HAMILTON & CO., Baltimore, Md.

gentleman: Result of Analysis of a sample of coal you sent me June 14th, 1887, viz

Moisture 312 Fahr.....	1.12 per cent.
Volatile Matter.....	11.47 "
Ash.....	7.70 "
Fixed Carbon.....	79.71 "
	100.00

I consider it a very good coal, being rich in fixed carbon, the ash gray, free from iron, also my sample had no sulphur in it.
Very truly yours,

[Signed,] W. LESLIE ROBINSONS,
Analytical Chemist.

With such a remarkable showing in its favor as this analysis gives, it is not strange that the trade in this coal is becoming very large. It is of such superior quality, and noted for its strength and purity, being remarkably free of foreign substance, such as iron and sulphur. Mr. Cummings sells only by the cargo but is prepared to give all orders prompt attention; correspondence from dealers and large consumers solicited. His office is at No. 24 Plum St., Portland, Me. Mr. Cummings is a native of Portland, and is also extensively engaged in packing hermetically sealed goods, being senior member of the firm of N. Clifford Cummings & Bro., of this city.

N. CLIFFORD CUMMINGS & BRO., Packers of Royalty Brand Hermetically Sealed Goods, Office, 24 Plum St., Portland, Me. Even the most experienced buyer can tell little or nothing concerning the value of hermetically sealed goods by external examination. The only guide the most expert purchaser has is his knowledge of the comparative standing or reputation of the various brands in the market. Those familiar with the facts know that some brands are uniformly excellent; some average well but are very uneven in quality, while others are consistently inferior, the demand for them being due entirely to the low rates quoted on them and the disposition of some dealers to make a big profit rather than satisfy their customers. The "Royalty Brand" holds a leading position in the first-class mentioned and naturally is handled by the best houses throughout the country. The goods are grown in the most favored locality in the world, for the production of rich, luscious flavor and tenderness, and are the perfection of excellence. They are designed expressly for the fine trade, and are packed with the utmost care and skill by a process which retains all the natural juices and flavor. The corn is grown from the finest strains of early Crosby seed and packed in its own milk, while young

and tender, the greatest care possible being exercised in the selection of the ears. Under this brand is packed a full line of Vegetables and Fruits, by Messrs. N. Clifford Cummings & Bro., whose factories are at Hollis Centre and White Rock, Maine, having a capacity for 30,000 cans of corn per day, and for other vegetables and for fruits in large quantities. They give employment in the two factories to about 300 hands. The goods are sold throughout the United States but chiefly in New England, where a higher grade of hermetically sealed goods is demanded than in any other section of the Union. Both members of the firm are natives of Portland and are extremely well-known in the trade and social circles, particularly in the canning trade, for Mr. N. Clifford Cummings was formerly a member of the firm of H. F. Webb & Co., before engaging in his present enterprise in 1889. Mr. Lincoln C. Cummings is in charge of the firm's New York office, and is also extensively engaged in the lumber business in North Carolina, being senior partner in the firm of Cummings & Buffum. Their head office is at 24 Plum St., Portland, Me., and all communications to that address are assured prompt and careful attention. Very favorable terms will be given responsible parties who will take hold of the goods and push them. Correspondence solicited. Mr. N. Clifford Cummings is also agent for Hamilton Cumberland Coal, which is a coal of uniformly excellent quality and is quite generally used by railroad and large corporations. He is prepared to furnish either or both of these coals in car load or cargo lots at very short notice and at prices in strict accordance with the lowest prevailing rates.

A. E. STEVENS & CO., Dealers in Iron, Steel, Heavy Hardware, Carriage Woodwork and Trimmings, Iron, Steel, Chain, Anvils, Vices, Bellows, Axles, Springs, Bolts, Malleables, Horse Shoes, Nuts, Washers, Spikes, Hubs, Spokes, Rims, Shafts, Carriage Bodies, Gears, Seats, Wheels, Dasher Boards, Sleigh and Pung Runners, etc.; Specialties, Carriage, Hardware and Woodwork; Nos. 216, 218, 220, 222 & 224 Commercial Street, Portland, Me. The firm-name of A. E. Stevens & Co. is so generally and so favorably known throughout this and adjoining states and even Canada that it is not surprising that it should be retained, although Mr. A. E. Stevens died in 1882, and the present proprietors of the business are his sons, Messrs. S. A. and Paul R. Stevens. Operations were begun in 1854 by Messrs. Little & Stevens, but for more than thirty years the enterprise has been carried on under the present firm name. Mr. S. A. Stevens became identified with it in 1882 and Mr. Paul R. Stevens in 1887. Both these gentlemen are natives of Portland and are widely known here in social as well as in business circles. The firm deal extensively, both at wholesale and retail, in iron, steel, heavy hardware, carriage woodwork and trimmings; their stock including all standard grades of iron and steel, chain, anvils, vices, bellows, axles, springs, bolts, malleables, horse shoes, nuts, washers, spikes, etc., together with shafts, hubs, spokes, rims, carriage bodies, gears, seats, wheels, dasher boards, sleigh and pung runners, and, in short, a full line of such goods, for the leading specialties of this house are carriage hardware and woodwork, and they are at all times ready to fill the largest orders without delay and at the lowest market rates. The firm occupy an entire building, numbered 216, 218, 220, 222 and 224 Commercial street, and having a total floor space of about 25,000 square feet. Employment is given to eight assistants, and, although goods are sent to almost all parts of Maine, Vermont, New Hampshire and Canada, mistakes seldom occur, for the business is thoroughly systematized and careful supervision is the rule in every department.

York Mutual Aid Association

OF BIDDEFORD, ME.

Mutual Endowment, Disability and Life Insurance on the Assessment Plan.

Certificates Issued to Males and Females.

Pays Half the Benefit on Permanent Disability.

This Association has complied fully with the provisions of the Insurance Laws, and is under the OFFICIAL SUPERVISION of the Insurance Commissioner of the State of Maine.

F. R. DOOLEY,

OXFORD BUILDING, Room 12,

Supt. of Agents,
Cumberland and Sagadahoc Counties.

185 Middle Street, PORTLAND, MAINE.

W. S. DUNN, Dealer in Groceries and Provisions, Corner Spruce and Emery Streets, Portland, Me. Probably one of the best known establishments of the kind in this city is that conducted by Mr. W. S. Dunn, corner Spruce and Emery Sts., for this enterprise was inaugurated a number of years ago by Mr. Sumner Fagg, and it has since been managed by several men before coming under the control of the present proprietor about eight years ago. Mr. Dunn served in the U. S. army, also Past Commander of Bosworth Post, G. A. R. The premises in use cover an area of about 1,200 square feet, and a fine stock of groceries and provisions is constantly on hand to choose from. Mr. Dunn employs two competent assistants, and is in a position to offer immediate and courteous attention to every customer. He caters to no special class of trade, but strives to offer a sufficient variety of goods to suit all tastes and purses, and to quote positively the lowest market rates at all times. He has built up an extensive business during the time he has managed his present enterprise, and has an unsurpassed reputation for selling goods strictly on their merits, no misrepresentation being practiced under any circumstances.

E. F. GOFF & CO., Dealers in Meats, Vegetables and Canned Goods, No. 562 Congress Street, Portland, Me. What is more pleasing to the eye than a first-class market kept in good shape. The firm of E. F. Goff & Co. keep just such a place. They deal in meats, vegetables and canned goods. They opened their business to the public in 1888. Mr. Goff is a native of Gray, Me., and Mr. Tibbets was born in Portland. Both gentlemen have served in the army. Mr. Tibbets is also a contractor, mason and builder, and attends to this business in the summer time. He employs from 25 to 50 men in this business. His P. O. address is Deering, Me. He is square in his dealings and does a large business outside of the market. The business at the market is retail and they employ one clerk. They occupy 1000 feet store room, and you can find everything here in the shape of meats, vegetables in their season, and a great variety of canned goods. Their business has steadily increased, for you can depend upon what they tell you. Their goods are fresh and of the best. You can find here first-class goods at reasonable rates. Orders are promptly and carefully filled.

PATRONS' CO-OPERATIVE CORPORATION, Wholesale Grocers, and Dealers in Flour, Grain and Provisions. C. E. Knight, Agent. No. 209 Commercial Street, Portland, Me. It is an undisputed fact that a large majority of co-operative enterprises inaugurated in this country have failed, and this is the stock argument of those who deny that industrial and mercantile co-operation is practicable, but in every instance of failure the fault has been either in the management or in the conditions under which the experiment was tried, and the principle of co-operation remains as sound to day as ever it was. In 1877 this institution was started with a capital of \$10,000. This association is composed of gentlemen that are well and favorably known in Portland, Me. The public have learned by experience that the undertaking is worthy of hearty and permanent support, and that such is given it may be judged from the fact that four assistants are required to properly attend to the orders received. The association occupy three floors, 30 x 85 feet, and is a wholesale business. They carry an immense stock of flour, grain and provisions. Their goods are first-class and the establishment is well managed.

R. WILLIAMS & CO., Commission Merchants, Eastern Agents for the Sale of Flour, Grain, Feed, etc., office, No. 5 Exchange St., Portland, Me. Telephone No. 624. Among those commission houses which have been most active and successful in promoting the interests of Portland as a distributing centre, mention should be made of that of R. Williams & Co., for this concern have built up a very extensive business since beginning operations, in 1876, and by their promptness in making returns and the general efficiency of the service rendered have done much to commend Portland firms to both producers and dealers. The partners are Messrs. R. Williams and F. H. Pierce, both of whom were born in this city and are too well known here to render extended personal mention necessary. The firm are Eastern Agents for the sale of Flour, Grain, Feed, etc., and are in a position to furnish these commodities in cargo or car-load lots at positively the lowest market rates and at remarkably short notice, orders left at or sent to the office, No. 5 Exchange St., being assured immediate and careful attention. The premises are connected by telephone (call No. 624) and orders thus sent are given as prompt attention as though delivered in person.

J. H. McDONALD,

Wholesale and Retail Dealer in

Fish, Oysters and Clams,

ALL KINDS OF

Fresh and Salt Water Fish, in their Season, Constantly on Hand.

158 COMMERCIAL STREET, Head of Commercial Wharf PORTLAND, ME.

Telephone 136.

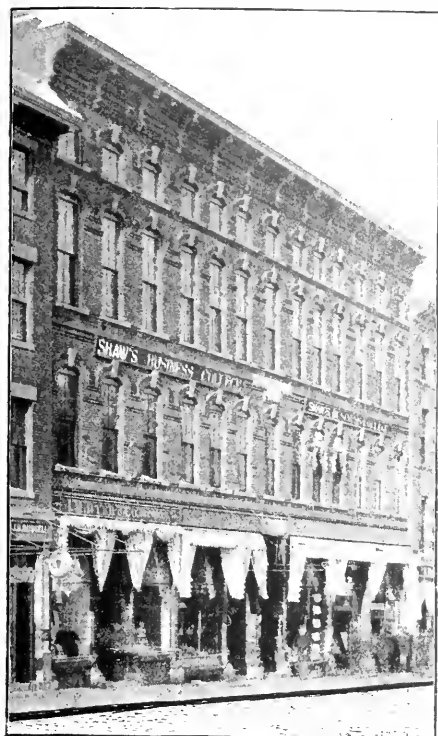
All orders by Mail, Telephone and Telegraph promptly attended to.

E. H. BENNETT, Dealer in Groceries and Provisions, 258 Brackett St., cor. Carleton, Portland, Me. Telephone 805-A. The business now conducted by Mr. E. H. Bennett was established in 1889 by Mr. J. L. Merryman who gave place to the present proprietor in Jan. of this year. Mr. Bennett is a native of Deering, Me., and is very intimately acquainted with his present business in every detail. His store is located at No. 258 Brackett St., and covers an area of about 500 feet, and contains a finely selected stock of family groceries and provisions. These goods are fully guaranteed to give the best of satisfaction in every respect while the prices quoted will compare favorably with those named in connection with goods of similar grade elsewhere. Mr. Bennett employs two efficient assistants who give courteous and prompt attention to all callers. Orders received by telephone No. 805-A will be given immediate and careful attention by the proprietor and we have no hesitation in saying to those who may require anything in Mr. Bennett's line that they can best serve their own interests by paying an early call at No. 258 Brackett St.

L. C. BLAISDELL & CO., 67 Cross St., Portland, Me. Contractor and Builder. There has been a good deal said against the "Contract System," and to hear some of the criticisms of it one would suppose it was practically impossible to obtain dependable work in that way, but experience proves that it is not only possible but easy, and that where results are unsatisfactory the fault lies not in the system, but on those engaged in carrying it out, the obvious remedy being to place contracts with reputable and responsible parties only. It is not difficult to find such, and very prominent among them must be placed Messrs. L. C. Blaisdell & Co., who have filled many important contracts to the entire satisfaction of all parties concerned, and who are prepared not only to do good work, but to figure very closely on large and small commissions. This business was started in 1886 by Messrs. Blaisdell & Berry who carried it on up to a recent date, when the name was changed to the present proprietors. The premises and shop occupied at No. 67 Cross St., cover an area of some 800 feet in size and besides a Contracting and Building business, a General Jobbing trade is done at uniformly moderate prices and at short notice. Mr. Blaisdell is a native of Bristol, Me., and is the agent of the celebrated "Delever & Kellogg's Patent Air Tight Weather Strip," which he manufactures, sells, and adjusts to Windows and Doors.

J. B. DONNELL, Wholesale Dealer in Flour, Molasses, Tea, Coffee, Rice, Raisins, etc., No. 79 Commercial St., Portland, Me. There are very few wholesale dealers in flour in Portland having better facilities than those controlled by Mr. J. B. Donnell and consequently there are few concerns in a position to offer more decided inducements to customers. The business was founded in 1866 under the firm name of Donnell & Greeley, in 1867 Mr. Butler became a member of the firm and the business was conducted under the management of Donnell, Greeley & Butler until 1869, when the present proprietor assumed full control. This gentleman is a native of Winsor, Me. The premises utilized are located at No. 79 Commercial St., and comprise five floors each of the dimensions of 25x75 feet, and a very extensive stock is carried consisting of flour of all grades, molasses, tea, coffee, rice, raisins, etc., which can be supplied in large or small lots, at short notice. Employment is given to two assistants. Mr. Donnell supervises the business and makes every effort to assure promptness and accuracy in the filling of all orders.

S. M. SMART, Wholesale and Retail Dealer in Pine, Spruce, Birch, Hemlock and Whitewood Lumber, Laths, Clapboards and Shingles, 366 Commercial St., Portland, Me. Dimensions sawed to order. It is just about a quarter of a century since Mr. S. M. Smart became identified with the enterprise of which he is now sole proprietor, it having been inaugurated in 1866. The original owners were Messrs. E. & S. M. Smart who were succeeded in 1872 by Mr. S. M. Smart, he retaining sole control for ten years, or until the formation of the firm of Smart & Hobson in 1882. In 1884 he resumed sole possession and was succeeded by Messrs. Smart & Doten in 1887, this firm continuing in charge up to the opening of the current year, since which Mr. Smart has carried on operations alone. He is a native of Swanville, Me., and during his long and successful business career has become one of the best known dealers in Lumber in the State. He sells both at wholesale and retail and utilizes extensive storage facilities at No. 366 Commercial St., for the accommodation of a large and complete stock of Pine, Spruce, Birch, Hemlock, and Whitewood Lumber, Laths, Clapboards and Shingles. Dimensions will be sawed to order at short notice, and Mr. Smart is prepared to quote the lowest market rates on all the commodities mentioned and to furnish them in any quantity desired.



SHAW'S BUSINESS COLLEGE, F. L.

Shaw, Principal, Entrance 507 1-2 Congress street, next to Owen, Moore & Co., Portland, Me. So long as it remains a fact that a straight line is the shortest distance between two points so long will it be true that the quickest and best way to gain a comprehensive business training is to attend a properly conducted business college. Men do not trust themselves in deep water alone before they are able to swim; why should they plunge into the vast and turbulent sea of modern business life with little or no idea of what to do or how to do it? Many doubt this course, we know, and we also know that statistics show that 90 odd per cent. of business ventures fail. It would be very interesting to learn what proportion of merchants who fail are graduates of standard business colleges, and we feel confident that could that information be obtained and be circulated throughout the country these institutions would experience such a "boom" that their facilities would prove altogether inadequate to meet the demand. Many a promising enterprise has been wrecked by incompetency or rascality in the book-keeping department; many an undertaking has become hopelessly involved by reason of the ignorance of its proprietor of some of those fundamental principles of commercial law which every man should be familiar with, and as such is the case it is obvious that employers as well as those seeking employment will profit by such a

course as offered at one of the leading commercial schools of the country—Shaw's business college, of Portland, Maine.—for this includes book-keeping, arithmetic, penmanship, business correspondence, commercial law, business practice, banking and stocks and bonds. There are also special branches, including stenography, typewriting, ornamental penmanship, which may be taken separately or in connection with the regular course. The proprietor of this establishment, Mr. F. L. Shaw, is a native of Portland, and has become very extensively known as a progressive and practical educator since beginning operations in 1883, and the large increase in attendance from year to year is proof positive that the public appreciate the value of the service rendered. The college is centrally and pleasantly located in Motley block, No. 507 1-2 Congress street, near the corner of Brown street, the rooms being light and thoroughly ventilated, and admirably fitted-up in every respect. The plan of this book forbids our giving detailed description of the enterprise, important as it is, but we regret this the less as a catalogue and all desired information will be sent free on application. The rates of tuition are moderate and bills are payable at the end of each month—no advance payments being required. Individual instead of class instruction is provided and the wants of each pupil learned and supplied,—the result being that progress made is in direct proportion to the ability of the pupil and embarrassing and injurious because unfair competition is entirely avoided.

STEVENS, WOODMAN & CO., Successors to Stevens & Smart, Manufacturers of Britannia, Silver and Nickel Ware, 444 Fore Street, Portland, Me. There are certain articles which even the most experienced and best-informed buyer must "take on trust," or in other words must judge their merit by the reputation of their manufacturers rather than from personal inspection, and prominent among such articles are all plated goods, for there is but one sure way of testing the value of such and that is by actual use. Some plating will wear for years and give the articles to which it is applied all the appearance of solid metal, while other plated goods will look shabby and cheap as soon as the original gloss has worn off and will become entirely unpresentable long before they begin to be truly worn out. Certainly "the best is the cheapest" in plated goods, at all events, and one sure way to get the best is to purchase the productions of Messrs. Stevens, Woodman & Co., for they are extensive manufacturers of Britannia, Silver and Nickel Plated Ware and their goods are equal to any in the market whether judged from the standpoint of beauty of design, excellence of material, thoroughness of workmanship, or durability under conditions of every day use. This is high praise of course, but still it is fully justified by the facts and will be fully endorsed by all unprejudiced and competent judges. The public have certainly had abundant opportunity to become familiar with this enterprise for it was inaugurated more than half a century ago, operations being begun in 1840 by Mr. Rufus Dunham. In 1864 the firm-name became Rufus Dunham & Sons, and in 1883 Messrs. Stevens, Smart & Dunham became proprietors, the firm-name being changed to Stevens & Smart in 1887, and the present firm being formed in 1890. It consists of Messrs. A. A. Stevens, F. H. Woodman and W. A. Cates, all of whom are Maine men by birth. The concern utilize a spacious factory located at No. 444 Fore St., and equipped throughout with the latest improved machinery, run by steam power. Employment is given to 20 assistants, and the most extensive orders can be filled at short notice. Messrs. Stevens, Woodman & Co. do a wholesale business extending throughout the country and their productions are handled by the leading dealers and give entire satisfaction to the most critical trade.



FRANK P. TIBBETTS & CO.,

—DEALERS IN—

FASHIONABLE FURNITURE, Upholstery Goods and Draperies.

LARGEST MANUFACTURERS OF

PARLOR FURNITURE

IN MAINE.

4 and 6 Free Street.

E. W. HUNT, Carpenter and Builder, No. 103 Clark St., Portland, Me. When building, have your plans drawn up by one who is not only able to make pretty drawings, but who has had some practical experience in carrying them out, and it possible have the making of the plans done by him who is to do the building, for in that case the architect cannot make a scapegoat of the builder, or the builder of the architect. One of the oldest and best known carpenters and builders—who is ready to make his own drawings—carrying on operations in Portland is Mr. E. W. Hunt, whose place of business is located at No. 103 Clark St. He was born in Guilford, N. H., and has been identified with his present enterprise for more than a score of years, having inaugurated it in 1870. It is obvious that a man who has had such extended experience most thoroughly understand every detail of his business and be in a position to figure very closely on building operations, and hence it is hardly necessary to say that Mr. Hunt is prepared to give valuable information concerning probable cost, etc., to those who may consult him in reference to the erection of new buildings or the repairing, refitting or remodeling of old ones. Being a carpenter as well as a builder, Mr. Hunt will do jobbing of all kinds in a superior manner and at short notice, a force of experienced assistants being constantly employed. Furniture repairing and general cabinet work will also be done in first-class style. His shop at No. 103 Clark St., containing all necessary facilities to enable operations to be carried on to excellent advantage. The fitting-up of stores and offices is another prominent feature of the business, and will be done at extremely short notice in cases where haste is important.

J. H. FITZGERALD, Fancy Goods and Art Needle Work, 536 Congress St., Portland, Me. In calling attention to this establishment we feel assured that it is a very familiar place to many readers of our book, as well as to so many of the ladies of Portland and vicinity. It was founded in 1860, having been located here for over thirty years. One floor and basement each 20x100 feet in dimensions are occupied for this business. They have also a manufacturing department in a building in the rear where Children's Garments for their own trade are manufactured. Embroidery work is also done to order. It should be borne in mind that the stock carried in each of these departments is complete, that is to say, it is not only merely large, but it

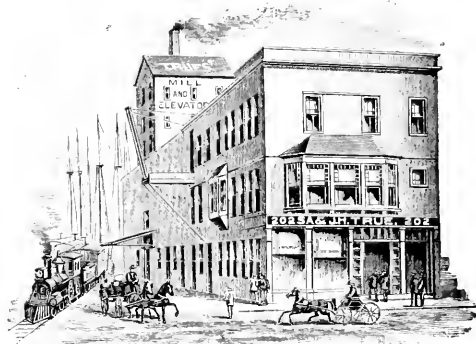
is made up exclusively of reasonable and desirable Fancy Goods, thus ensuring satisfaction to the purchaser. There are twelve assistants employed, made up of those who have had experience in handling the goods contained in the special departments to which they are assigned, the result being that customers are assured intelligent as well as prompt and polite attention. J. H. Fitzgerald does a large business and should be able to quote low market rates on the class of goods handled.

LEWIS, HALL & YORK, Manufacturers and Jobbers of Men's, Youths' and Boys' Clothing, and Furnishing Goods, 121 and 123 Middle Street, Portland, Me. The Ready-Made Clothing business is of comparatively recent origin, that is as carried on at the present time, for there is a vast difference between the general character of those now engaged in it and the general character of the Clothing Merchants of half a century or so ago. One of the oldest established enterprises of the kind in this section is that carried on under the firm name of Lewis, Hall & York, at Nos. 121 and 123 Middle St., for this had its inception nearly forty years ago; a clothing department being added in 1852 to the Dry Goods business carried on by Messrs. H. J. Libby & Co., and Mr. J. T. Lewis being made a partner of the firm at that time. The firm-name of J. T. Lewis & Co. was adopted in 1862, from which date exclusive attention has been given to the manufacturing and jobbing of Men's, Youths' and Boys' Clothing and Furnishing Goods. The founder of the business died in 1888, and it has since been controlled entirely by Mr. James P. Lewis until his death. In 1890 the present firm succeeded, which is composed of Mr. F. R. Lewis, a son of the late J. T. Lewis, Mr. E. L. Hall, who was for 20 years previous with the old firm, and Mr. A. J. York, all three being natives of Portland and too well known throughout this vicinity to render extended personal mention necessary. A handsome and commodious building, containing 4 floors, each measuring 50x100 feet, is utilized and a very heavy stock is carried at all times, the firm standing ready to fill the most extensive orders at very short notice. The productions of this house give excellent satisfaction to consumers, and as they are furnished at bottom prices they are profitable to handle and hence are very popular among the trade throughout this section of New England.

CASCO TANNING CO. Manufacturers and Dealers in Belt, Boot, Shoe and Casco Calf Leather, No. 170 Green Street, Portland, Me. One of the most truly representative and successful enterprises of the kind carried on in this section of the State is that conducted by the Casco Tanning Company which was incorporated in 1874 to continue a business founded some years previous, the immediate predecessor of the company being Mr. J. S. Ricker. Mr. George W. Honer, of Boston, is president of the company and Mr. Charles M. Tobie, of Portland, is treasurer; the corporation having a capital of \$60,000 and operating an elaborate and complete plant of the most improved type, the capacity of the works being 1,000 hides per week. The office is at No. 170 Green St., and the premises utilized include a tannery building measuring 171 x 50 ft. with a shed attached of the dimensions of 153 x 31 ft., a currying and splitting shop two stories in height and 26 x 95 ft. in size, another currying shop measuring 100 x 70 feet, two bark houses of the respective dimensions of 28 x 92 and 29 x 68 ft., a beam house 32 x 70 feet in size, a hide house measuring 39 x 62 ft., a su-pending house 49 feet square, and a brick store house of the dimensions of 24 x 42 ft., besides various sheds and other outbuildings of various sizes. The company manufacture belt, boot, shoe and Casco calf leather, and their productions are of such uniformly high quality in their various grades that they enjoy an enviable reputation and in fact are accepted as the standard by many large consumers. Employment is given to about 100 assistants, and the capacity of the works being as we have stated, about 1,000 hides per week, the company can fill the largest orders promptly and quote bottom prices at all times.

JAMES L. RACKLEFF, Attorney at Law, 31 1-2 Exchange St., Portland, Me. Agent for the Investment Trust Company of America. Mr. James L. Rackleff, attorney at law, having an office at No. 31 1/2 Exchange St., is a native of this city and requires no introduction to our Portland readers, as few, if any, of our local business men are more generally known. Mr. Rackleff was in the Internal Revenue office for 23 years, and has a very large circle of friends throughout this section of the State. He is secretary of the Cumberland Loan and Building Association, and is thoroughly identified with the advancement of Portland's best interests. Mr. Rackleff acts as agent for several corporations, perhaps the most prominent of which is the Investment Trust Co. of America, which was organized in 1890 and succeeded to the business established by the Kansas Investment Co., incorporated May 1, 1883. The shareholders of the latter company receive dividends at the rate of ten per cent. per annum up to and including May 1, 1889, and 8 per cent. per annum since that date, and besides these dividends a large surplus was accumulated, the report issued May 1, 1890, showing a surplus fund of \$100,000 undivided profits of \$72,653.18, and a paid in capital stock of \$500,000. The new company was formed because the old name had become misleading, operations being no longer confined to the State of Kansas, but extending to many portions of the country, because it was deemed advisable to change the charter, the laws of Kansas under which that of the Kansas Investment Co. was issued discriminating severely against financial institutions, while those of Colorado, under which the Investment Trust Co. of America is incorporated are much more equitable, and because it was thought best to have a larger capital stock, thereby giving greater strength to the company and aiding it to secure money at a minimum cost. It is not proposed to greatly extend the operations of the company, but better results in the way of net profits are expected owing to the lessening of expense of negotiating the sales of

securities, and it may be added that thus far these expectations have been realized. The company offers guaranteed loans in the shape of 6 per cent. first mortgages on improved farm and city property, issued in amounts of \$200 to \$10,000 and upward; gold debenture bonds drawing interest at the rate of 6 per cent., issued in denominations of \$100, \$200, \$500, \$1,000 and \$5,000, running five or ten years, interest payable quarterly; and trust deposit certificates, secured by real estate mortgages, drawing interest at 7 per cent. per annum, issued in sums of \$50 and multiples thereof up to \$500, this being the best form of investment for small sums. Mr. Rackleff is thoroughly well posted concerning the methods and resources of the company and will promptly give any desired information on application in person or by mail.



S. A. & J. H. TRUE, Dealer in Flour, Corn, Meal, Oats, Cotton Seed Meal, Linsed Oil Meal, Gluten Meal, Wheat and Rye, Rye Flour, Middlings, Bran, Graham, 202 Commercial Street, Portland, Me. The firm of S. A. & J. H. True occupies a leading position among the Flour and Feed houses of Maine and is so thoroughly well equipped in every respect as to be prepared to meet the closest competition, both as regards the promptness and accuracy with which orders can be filled and the prices quoted on large and small lots. The partners, Messrs. Samuel A. and John H. True, had had long experience in the flour and grain business before founding their present enterprise, in 1883, and this fact, taken in connection with the close supervision they have given the business from the start, goes far to account for its rapid and continuous development. The firm utilize very spacious and thoroughly equipped premises, located at No. 202 Commercial St., where goods can be loaded directly on cars or boat. The grain elevator has a capacity for 40,000 bushels and as spacious storehouses are also available it will readily be believed that an extremely large stock is constantly carried, it being remarkably complete and comprising all grades of Flour, Corn, Meal, Oats, Cotton Seed Meal, Linsed Oil Meal, Gluten Meal, Wheat, Rye, Rye Flour, Middlings, Bran, and Graham. The business is principally wholesale and extends throughout this section of New England but a large retail trade is also carried on; employment being given to 7 assistants so that all orders can be filled without delay. Mr. S. A. True is a native of Portland and Mr. J. H. True of Bangor,—both these gentlemen being too well-known to render extended personal mention necessary.



FRED. E. SKILLINGS, Manufacturer and Dealer in Marble and Granite Monuments, Tablets and Gravestones, Foot of Green St., Deering Bridge, Portland, Me. The works of Mr. Fred E. Skillings are among the best known in Portland, and turn out stone work which for beauty of design, and perfection of execution excites favorable comment from the most fastidious critics. The art of stone cutting has reached such a high point of excellence that to say that a certain firm does work equal to the best is to give it unqualified and unreserved indorsement, but this is just what may truthfully be said of the one before alluded to, and these placing orders with Mr. Skillings are assured of having them filled in a thoroughly artistic manner, and at less cost than any other shop of like nature in the city, as this house has the latest improved machinery and every facility at hand to enable them to execute orders at short notice. This enterprise was founded by Mr. Wm. H. Turner about 1877, he being succeeded by the present proprietor in 1890. The premises utilized are located at No. 10 Forest Avenue and cover an area of about 600 square feet. Marble and granite monuments, tablets, gravestones, etc., are made here from foreign and domestic stone, designs and estimates will be furnished upon application. Competent assistants are employed and an extensive business is done, and we cannot too strongly urge such of our readers as may desire anything in the line of cemetery work to give Mr. Skillings a call, as superior and exceptional inducements are offered. Mr. Skillings served in the late war and is a prominent G. A. R. man.

F. A. WALDRON & SON, formerly Waldron & True, Grain, Flour and Feed Dealers, Nos. 4, 5, 6 and 7 Union Wharf, Portland, Me. The firm of F. A. Waldron & Son has been in existence ten years and has not only maintained but increased the reputation of the enterprise with which it is identified, and that was no easy thing to do, for its predecessors, Messrs. Waldron & True had carried it on ever since 1858 and had given it a leading position among the Flour and Grain trade of this section of the state. Mr. F. A. Waldron was one of the founders of this business, and thus ranks among the oldest as well as among the best known of Portland's merchants. He is a native of Buckfield, Maine, and his son, Mr. F. B. Waldron, is a native of Deering. The concern have a mill at Stroutwater, Maine, and their Portland premises are located at Nos. 4, 5, 6 and 7 Union wharf, and comprise 3 floors, of the dimensions of 50x100 feet. Grain, Flour and Feed are sold both at wholesale and retail, and the firm not only quote bottom prices on goods of standard merit, but are prepared to fill every order, large or small, without delay. Employment is given to 15 assistants, and orders by mail or by telephone call No. 607 A, are assured as prompt and careful attention as those given in person.

MISS A. E. BARNES, Fashionable Millinery

444 CONGRESS ST.,

Portland, Maine.

Under United States Hotel.

D. W. TRUE & CO., Flour, Groceries and Provisions, 217 Commercial Street, Portland, Me. One of the best methods to get an adequate conception of the importance of Portland as a distributing center is to investigate the standing and resources of the local wholesale grocery houses, for no city of no greater population in the entire country makes a better showing in this very important line of trade. One of the leaders among our wholesale grocery firms is that of D. W. True & Co., this house having been known to the public for about 35 years and having always maintained a very high reputation throughout all the changes which have taken place in the membership of the firm which is now constituted of Messrs. S. Clark, Jr., J. T. Skolfield and F. D. True all of whom are natives of Maine. Mr. Clark having been born in Freeport, Mr. Skolfield in Harpswell and Mr. True in this city. A very large four-story warehouse, located at No. 217 Commercial street, is occupied, and a heavy and complete stock of Flour, Groceries and Provisions is constantly carried, an exclusively wholesale business being done and employment being given to from 9 to 12 assistants, so that all orders can be filled at very short notice. The firm enjoy the most favorable relations with producers and are in a position to not only quote the very lowest market rates on all the commodities handled, but also to fully warrant them to prove precisely as represented in every respect.

WILLIAM WESTBY & CO., Manufacturers of Spruce Lumber, Shingles, Clapboards, Laths and Spruce Boards, and Commission Dealers in Pine, Hemlock and Hardwood Lumber; 126 Commercial Street, Portland, Maine. Mills in Maine and New Hampshire. According to the doleful predictions made a score of years ago the supply of lumber in New England should have been exhausted by this time, but this is very far from being the case, as lumbering is now more scientifically carried on than it was for many years, and in some portions of New England there has a distinct gain been made in the amount of merchantable lumber on the stump. The firm of William Westby & Co., control mills located at some of the most advantageous points in Maine and New Hampshire, and are excellently prepared to fill the very largest orders at short notice and bottom rates. They are manufacturers of Spruce Lumber, including Shingles, Clapboards, Laths and Boards, and heavy commission dealers in Pine, Hemlock, and Hardwood Lumber; utilizing an office at No. 126 Commercial street, and giving prompt and careful attention to every order. The partners are Messrs. William Westby and John Chisholm, the former a native of Canada and the latter of Portland. Both gentlemen are very generally and favorably known in trade circles throughout this section of New England.

R. LEWIS & CO.,

ESTABLISHED 1861.

LUMBER

FREE AND IN BOND,

448 Commercial Street.

PORTLAND, MAINE.

Mills at Wickham and Windsor, P. Q.

HALL L. DAVIS, Stationer, Ruling, Bind ing, Engraving and Lithographing to Order, Blank Book Manufacturer, State Agent of the American Book Note Company of New York, Dealer in Office Supplies of all kinds, Wall Papers and Room Mouldings, 49 Exchange and 64 Market Sts., Portland, Me. Without denying that energy, brains and capital properly combined can accomplish almost anything, it may still be maintained that a well-rounded and legitimate business enterprise is, like confidence, "a plant of slow growth," and such being the case it is no discredit to other Portland stationery houses that that conducted by Mr. Hall L. Davis should be the acknowledged leader, for this had its inception nearly seventy years ago, and the present proprietor has been identified with it for 49 years. Operations were begun in 1824 by Messrs. Pearson & Little, they being succeeded by Messrs. Pearson, Little & Robinson, and they by Mr. Hall J. Little. In 1840 Mr. George R. Davis was admitted to partnership and the firm of H. J. Little & Co. was formed, and in 1856 Mr. Little retired and Mr. Hall J. Davis became a partner in the firm of Davis Brothers. Mr. George R. Davis retired in 1860 and since that date, or for nearly a third of a century, the present proprietor has had sole control. Under his direction the enterprise has developed until its representative character has been established beyond the possibility of reasonable doubt, and considered in all its departments it leads all others throughout the state. Very spacious and thoroughly equipped premises, located at No. 49 Exchange street and No. 64 Market street, are utilized and a very heavy and complete stock is carried, it comprising stationery and office supplies of all kinds; paper hangings of every description, including the productions of the leading foreign and domestic manufacturers and the very latest artistic novelties; a full line of the Dennison Mfg. Co.'s goods; and a carefully chosen assortment of "notions" in stationery goods, books, albums, plush and leather goods, etc. Particular attention is given to blank books manufacturing, and Mr. Davis has constantly in stock a full line of books of his own manufacture in all the various sizes, binding and ruling now in common use. Blank books of every description will be made to order at short notice, work, paper and durability being fully guaranteed, and a speciality is made of books used for state and county records, ledgers, journals and all books where accuracy of ruling and great strength and durability of binding are required. Mr. Davis is the only agent in Maine for the American Bank Note Company of New York, and will furnish estimates on bonds, certificates of stock, engraving and lithographing of all kinds, and guarantee work and price in every instance.

In short, this house is thoroughly prepared at all points to maintain its leading position and the more fully its resources are tested the more conclusively will it be proved that it has no rival in its own special field.

I. F. GILKEY, Commission Merchant and Merchandise Broker, 227 Commercial St., Portland, Me. Maine leads every other State in the Union in the production of Canned Goods, and it naturally follows that Portland, the principal city, is a great distributing centre for these articles. It is an open secret among the trade that Mr. I. F. Gilkey is prepared to offer unsurpassed inducements to large buyers, for although he does a general wholesale commission business he makes a speciality of Canned Goods and handles the productions of some of the leading packers, and deals in large order "blocks" as such sales are called, most of which are made several months before the goods are packed. Mr. Gilkey's trade is very extensive, reaching the leading cities of the United States even to the Pacific coast and also portions of Europe, and covers all kinds of canned goods and merchandise. Mr. Gilkey was born in Maine, and succeeded Mr. John O. Rice in his present business in 1857. His experience has been quite extensive; for eighteen years he followed the sea and was master of several large ships and in this capacity opened the port of Tacoma, Washington, N. W. 5th, 1881, now an important port, being the terminus of the Northern Pacific R. R. His office is located at No. 227 Commercial St., and we need hardly say that our communications to that address are assured immediate and painstaking attention. Mr. Gilkey's extensive acquaintance among the mercantile community is an important factor in his success as a Commission Merchant and Merchandise Broker, and those wishing to introduce goods into this market under favorable auspices would do well to open correspondence with him.

D. WYER & Co., Wholesale Dealers in and Shippers of the Celebrated Scotch Finnan Haddies, Yarmouth Bloaters, Kipperd Herring and Smoked Mackerel, 228 Franklin St., Portland, Me. The enterprise conducted under the firm name of D. Wyer & Co., was originally established over thirty years ago, and since 1883 it has been successfully continued by his son, Mr. George A. Wyer, and we are sure that we are but voicing the opinion of his customers when we say that since that date he has spared no pains to extend the most liberal and complete accommodations to all his patrons. Messrs. D. Wyer & Co. are wholesale dealers and shippers of the celebrated Scotch Finnan Haddies, Yarmouth bloaters, kippered herring, and smoked mackerel. The premises occupied cover an area of 10,000 square feet, in addition to their smoke house on Franklin St. Messrs. D. Wyer & Co.'s goods are sold throughout the United States and Canada, and they endeavor to keep their assortment complete in every department, and put their prices at figures that ensure against goods accumulating on their hands, thus enabling them to constantly offer a fresh and desirable stock. Those wishing anything in the above-named line would do well to order of Messrs. D. Wyer & Co., as special attention is given to handling only the best brands at bottom prices. Thirteen competent assistants are constantly employed, and patrons are assured prompt and polite service in all departments of the business. Mr. Geo. A. Wyer is a native of Portland, and is thoroughly conversant with all the details of his extensive business. It is Mr. Wyer's aim to give every order prompt and painstaking attention, and to fill the same at the lowest cash prices, and we think customers will agree that he succeeds in both of these undertakings.

F. H. Fassett,**ARCHITECT,**

93 Exchange Street,

PORTLAND,**MAINE.**

AND

E. F. FASSETT,**Architect,****DENVER,****COLORADO.****ARCHITECTS**

A. H. BERRY SHOE CO. Wholesale Dealers in Boots and Shoes, 163-165 Middle St., Portland, Me. This business was incorporated by A. H. Berry Co. in 1890 with a capital of \$600,000. In 1891 they consolidated their business with that of Lord, Haskell & Co., who had been in business for about twenty-five years. When this consolidation took place they increased their capital to \$125,000, Mr. John N. Lord being president and Mr. A. H. Berry treasurer and manager. Carrying on business of such proportions, it is but natural that this house should be in a position to offer unusual inducements to its patrons, and indeed its record since the beginning shows this to be truly the case. The premises occupied by this company comprise five floors, each 30x115 feet in dimensions. It would be impossible with our limited space to catalogue their vast stock, but we can assure those who may examine their assortment of boots and shoes that they will find the best and most reliable manufacturers well represented, and those dealers who wish to replenish their stock can do no better than to visit this wholesale house. The A. H. Berry Shoe Company are prepared to supply boots and shoes of a great variety of styles and sizes, and orders large or small can be filled at short notice, as they employ twenty assistants. Business is conducted in an honorable and reliable manner, and every available method pursued to give perfect satisfaction in every transaction.

BURGESS, FOBES & CO. Manufacturers of and Dealers in Varnish, Oils, White Lead, Brushes, Liquid Paint, Fine Colors, Bronzes. Importers of Dry Colors, English Varnish, Painters Supplies and Artist Materials. No. 106 and 108 Commercial Street, Portland, Me. Manufacturers may be broadly divided into two classes, those depending upon the quality of their productions to build up and continue a demand for them, and those depending upon their ability to quote low prices on their goods, which, to use an expressive phrase, "are made to sell." It is not in our province to argue for or against either mode of procedure, and we will therefore simply state that Messrs. Burgess, Fobes & Co. have always followed the first-named practice, or to use their own words, "Our aim has always been to produce goods of the *best quality*, believing that quality rather than cheapness was the thing desired." "WE WARRANT ALL GOODS AS REPRESENTED. Any customer receiving from us any goods which fail to be as desired is requested to advise us at once, and hold the goods subject to our order." Evidently such a policy is widely appreciated, for this business established in a comparatively small way in 1858 has become one of the most extensive of the kind in New England, and its recent development has been especially rapid. It was founded by Mr. S. W. Wilson, who was succeeded in 1861 by Messrs. Burgess Bros & Co., they giving place to the present firm in 1863. It is composed of Mr. Henry H. Burgess, a native of Massachusetts, and Messrs. Charles S. and Leander W. Fobes, who are both natives of this city. Mr. Burgess has served in both branches of the City Council and of the State Legislature. The firm are manufacturers of and dealers in white lead, fine colors, varnish oils, liquid paints, brushes, bronzes, etc., and importers of dry colors, English varnish, painters' supplies and artists' materials. Their factory is located at 57 and 59 Murjoy St., and Nos. 55 and 57 Becket St., and their warerooms are located at Nos. 106 and 108 Commercial St., where 4 floors of the dimensions of 40x90 feet are occupied. A large, complete and carefully selected stock is constantly carried, and both general and special orders can be filled at very short notice and at the lowest market rates. The leading specialties of this house are strictly pure white lead, fine colors in Japan and oil and "Portland" liquid paint, these having no superiors in the market and being known throughout the country. A member of the firm is always in charge at the factory, all goods being prepared under his personal supervision and no pains being spared to fully maintain the high standard so long associated with this concern's productions.

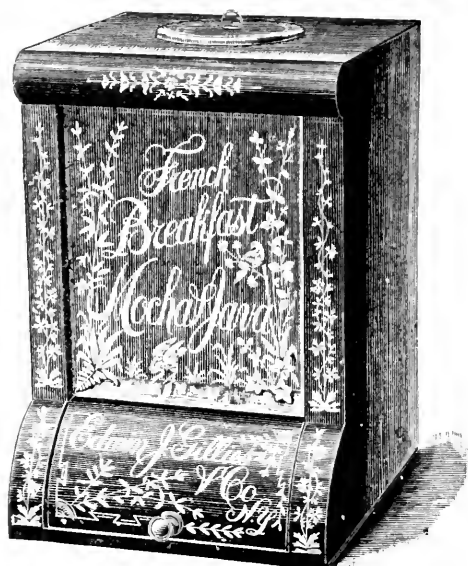
CURTIS & SON. Manufacturers of Chewing Gum, corner Deer and Fore Streets, Portland, Maine. There has been a great deal of discussion as to whether the practice of chewing gum is healthful or not and it may be stated as a settled fact that the weight of the evidence presented is in favor of gum chewing, within reasonable limits, for many physicians hold that the habit promotes digestion but they make the important reservation "provided a good quality of gum be used." Now that is just where the trouble comes in, for how is the purchaser to know whether the gum is good or not before trial of it? There is but one way and that is to buy of a reputable dealer, for such a dealer will protect his customers by handling only first-class goods. Many have solved the problem so far as gum is concerned by placing all their orders with Messrs. Curtis & Son, and they could not do better, for this concern manufacture an exceptionally full line of spruce, mastic and rubber gums, and turn out no goods they cannot guarantee will prove as represented. The business was founded away back in 1850, and Mr. J. B. Curtis, the son, is now sole proprietor although the old firm-name is retained. The premises made use of comprise 4 floors measuring 70 x 150 feet each, and are located corner of Deer and Fore Streets, they being fitted up with the most improved machinery throughout. Employment is given to 40 assistants, exclusive of 2 travelling men, and all orders can be filled without delay and at positively the lowest market rates, quality of course being duly considered.

D. L. FERNALD & CO., Inspectors and Packers of Fish, End Union Wharf. Among the many wholesale fish houses of Portland not one has a higher reputation for enterprise and uniformly fair dealing than that of D. L. Fernald & Co., and this reputation is all the more honorable and noteworthy from the fact that it is the result of many years of public service, for although the present firm was formed in 1884 the business itself is of much earlier origin it having been carried on for about 30 years before Mr. D. L. Fernald became sole proprietor, in 1881, he having for 5 years previous been a member of the firm of J. W. Sawyer & Co., who were the owners of it up to 1881. Mr. Fernald is a native of Camden, Me., and in 1884 he became associated with Mr. F. H. Smith, a native of North Haven, Me., thus forming the existing firm, who are Inspectors and Packers of Fish and occupy two buildings at the end of Union Wharf, one containing 2 floors measuring 50x125 feet, and the other, 2 floors 50x130 feet in size. An adequate force of assistants is employed and all orders can be filled at short notice and at positively the lowest market rates.

GREEN & JORDAN, 239 Federal St., Portland, Me. Masons & Builders. The work of the Mason and Builder is, or at all events should be, characterized by solidity and durability and it is pleasant to call attention to a firm engaged in this line of business, that has gained an enviable and exceptionally high reputation for filling orders in a thorough as well as in an especially prompt manner. We refer to the concern known as Green & Jordan, for since this firm was formed about twenty years ago, they have done a great deal of work in so satisfactory a style as to fully deserve the many encomiums which have been bestowed upon them. The premises utilized as office, etc., are located at No. 239 Federal Street. The individual members of the firm are Mr. W. H. Green and Mr. A. Jordan, both of whom are natives of Maine and are known throughout Portland as enterprising and honorable business men who may be confidently relied upon to carry out every agreement into which they may enter. Employment is given to twelve assistants and jobbing of all kinds is made a speciality, building by contract and otherwise being also

extensively done. Jobs requiring particular haste, can almost invariably be hurried through in a very brief space of time, as every facility is at hand to accomplish such a result and all work done is guaranteed to be first-class, the charges being as low as is consistent with the use of the best materials and the employment of skilled labor. The gentlemen in question are all well known in this section of the State. Mr. Green is now City Marshal of Portland, and both he and Mr. Jordan have held the office of Councilman.

THE PORTLAND SAFE DEPOSIT CO., Chartered by an Act of the Legislature of Maine, 1875, for the Safe-keeping of Valuables and the Rental of Safes, in its Fire-proof and Burglar-proof Vaults, No. 87 Exchange St., Portland, Me. If it be sound doctrine that anything which tends to make the commission of crime more difficult is an aid to morality, then the enterprise conducted by the Portland Safe Deposit Company must rank with the great moral agencies of the State, for the direct tendency of this is to make burglary unprofitable and indeed impossible, and it attains this end by the surest and wisest of all methods—the removal of temptation. The company utilizes a vault, built of the best material in the most scientific manner and so constructed and guarded as to be absolutely proof against both fire and burglars. There is no qualification whatever of this statement to be made—the vault is simply absolutely secure and valuables placed in it are safe from thieves as they would be if sunk to the bottom of mid-ocean, and at the same time they are easily accessible to their rightful owners or duly qualified agents. The service is so efficient, so comprehensive and so perfect in every way that no excuse is left for keeping valuable securities or papers of any kind, plate, jewelry or gems at home and thereby not only endangering your own life and property but the safety of your family; for if criminal annals prove anything they prove that no man can follow such a practice long before it is known to criminal classes, any more than he can make a habit of carrying large sums of money upon his person without exposing himself to imminent and deadly peril. The Vault contains a number of Safes which can be rented at from \$10.00 to \$75.00 a year, according to size and location, the lessee exclusively holding the keys. Special deposits of money are received for short or long terms at reasonable rates, this being an accommodation to strangers in the city and to business men wishing to deposit money received after bank hours. Securities, Coin, Jewelry, and other valuables will be received at certain fixed charges, a summary of which is herewith given: Storage for Safe-Keeping. Government or other Securities, transferable by delivery, \$2.50 per \$1,000; Government or other Securities, not transferable by delivery, \$2.00 per \$1,000; Gold or Silver Coin or Jewelry, \$2.50 per \$1,000; Silver or Gold Plate, *under seal*, upon owner's valuation, (subject to adjustment for bulk,) \$1.00 per \$100; Deeds, Mortgages, and other papers of no fixed value, \$1.00 each. Wills, during life of maker, \$5.00, and \$1.00 additional whenever withdrawn and returned. No Charge less than One Dollar. The company was chartered by a special act of the Maine Legislature in 1875, and among the names of its officers, past and present, will be found many of the most prominent financiers in the State. The present officers are as follows: President, L. D. M. Sweet. Directors, Francis K. Swan, (Banker, Portland; Wm. H. Moulton, Portland; Wm. G. Davis, Nat. Traders Bank, Portland; L. D. M. Sweet, Portland; H. M. Payson, Portland; H. J. Libby, (Pres't 1st Nat. Bank), Portland; Philip H. Brown, (J. B. Brown & sons), Portland; Edw. A. Noyes, (Treas. Port. Sav. Bk.), Portland; William Sweet, Portland. Secretary and Treasurer, William Sweet. The premises are at No. 87 Exchange St., and are so arranged as to greatly facilitate business transactions.



Warranted to Give Entire Satisfaction!

—FOR SALE BY ALL WHOLESALE GROCERS.—

Fancy Canister FREE.

J. E. STRINGER,

180 COMMERCIAL STREET.

J. A. McLAUGHLIN & CO., Merchant Tailors, Dealers in Domestic and Foreign Woolens, 506 1-2 Congress Street, Portland, Maine. There are many of our readers residing in Portland and vicinity, who do not need to be told of the advantages gained by patronizing J. A. McLaughlin & Co., the well-known merchant tailors, doing business at 506 1-2 Congress street, but as some have not as yet placed orders at this popular establishment, we take pleasure in calling their favorable attention to it, for Messrs. McLaughlin & Co. are capable of turning out work equal to the best, and their prices are remarkably low all things considered. Mr. J. A. McLaughlin is a native of Dover, N. H., and founded the business now conducted under the firm name of J. A. McLaughlin & Co. in 1829. The premises utilized are spacious and well arranged, and a fine assortment of foreign and domestic woolens are always to be found in stock, the latest fashionable novelties being represented, and the range of styles being sufficiently extensive to enable all tastes to be suited. Six competent assistants are employed, and the proprietors supervise all work done at this establishment. Suits or single garments will be made to order at short notice, a perfect fit being guaranteed in every instance. Messrs. McLaughlin & Co. spare no pains to suit the most fastidious of customers, and those who appreciate thoroughly and artistically made clothing at moderate rates, should by all means give this firm a trial order.

S. W. McLAUGHLIN, 243 Oxford Street, Portland, Me. Groceries, and Meat. In analyzing the popularity that the enterprise carried on by Mr. S. W. McLaughlin unquestionably enjoys, we find that it does not seem to be due to any one thing but rather to the impression made by his methods of doing business, when considered altogether. For instance, Mr. McLaughlin does not claim to sell cheaper than everybody else, although he does offer his goods at the lowest market rates. Neither does he claim to carry the largest stock in this section of the town, but nevertheless the variety on hand is such that all tastes can be suited. He strives to fully satisfy every customer, and give a dollar's worth of value for every dollar he receives, and it may be said that this is probably one of the chief causes of the popularity referred to. Mr. McLaughlin is a native of Levant, Me., and has had considerable experience in his present business. He has been sole proprietor of the establishment since 1888, at that time succeeding Varney & Gould, who had carried it on for many years previous. The premises utilized are located at No. 243 Oxford Street, and are 22 x 50 ft. in dimensions, and contain an extensive and varied stock of meats and groceries in general. All classes of trade are catered to, the prices are placed at the lowest figures consistent with the handling of dependable goods, and prompt and courteous attention is assured to every caller.

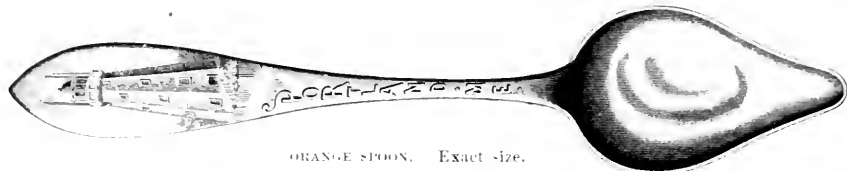


MILLIKEN, TOMLINSON COMPANY, PORTLAND, ME.

MILLIKEN, TOMLINSON CO., Importers and Wholesale dealers in Flour, Groceries and Provisions: 303 to 309 Commercial street, Portland, Me. The standing of the Milliken, Tomlinson Company can be easily given for this is the largest concern of the kind in town, and there are but few in all New England, Boston not excepted, that can compare with it in magnitude and importance. Nor is this to be wondered, at for the enterprise conducted by the company is the company is the result of the union of two great undertakings, each of which was a leader in its special line,—that founded by Messrs. W. & C. R. Milliken in 1847, and that founded by Messrs. Consens & Tomlinson in 1879,—these being united in 1890, when the present company was incorporated with a capital of \$250,000, and with Mr. W. F. Milliken as President and Mr. A. T. Laughlin as Treasurer. The Milliken, Tomlinson Company are Importers and Wholesale Dealers in Flour, Groceries and Provisions, and carry an immense stock requiring the occupancy of the entire block located at Nos. 303 to 309 Commercial street, and comprising 5 floors and a basement, each measuring 100x120 feet—all of this great amount of space being utilized by the company, with the exception of three offices on the second floor of the building. The trade extends throughout this section of the country and is steadily increasing as the company possess such exceptional facilities as to enable them to easily meet all competition and indeed to offer special and unequalled advantages to customers. Employment is given to 60 assistants, and so thoroughly is the business systematized that every order is assured prompt and careful attention.

CARLETON BROTHERS & COMPANY, Manufacturers of Jacobs' Lime and Land Plaster, Proprietors of Portland Plaster Mills. Also Dealers in "Hoffman" and "Old Newark" Cements, Hair, Brick, etc., English and German Portland Cements; all Kinds of Masons' Supplies, No. 364 Commercial Street, Boston and Maine R. R. Wharf, Portland, Me. Telephone 757-F. The firm of Carleton Brothers & Co. rank with the best-known and most successful manufacturers of and dealers in lime, plaster, etc., in New England, and it is natural that such should be the case for no concern has better facilities or utilizes them to more advantage. They own several vessels, which are utilized principally for the transportation of lime, the firm having quarries at Rockport and Camden. They are proprietors of the "Portland Plaster Mills," located on West Commercial St., and manufacture "Jacobs' lime and land plaster," which is extremely well and favorably known to the trade and to consumers in general. Spacious premises at No. 364 Commercial St., Boston & Maine R. R. Wharf, are occupied, and a heavy stock of all kinds of masons' supplies is constantly carried, the firm dealing very largely in "Hoffman" and "Old Newark" cements, English and German Portland cements, hair, brick, etc., quoting bottom prices and filling all orders large and small without delay, whether given in person, sent by mail or by telephone No. 757-F. The concern is made up of Messrs. J. H. Ralph W., P. J., and Samuel D. Carleton, all of whom are natives of Rockport; J. H. Carleton giving his personal attention to the business at Portland, maintaining the service at a high standard.

OBSERVATORY SOUVENIR SPOON.



ORANGE SPOON. Exact size.

WILLIAM SENTER & CO., Jewelers, Nautical and Optical Instruments, No. 51 Exchange Street, Portland, Me. Nothing is to be gained by offering proof of a statement which nobody disputes, and as nobody acquainted with the facts would think of disputing the supremacy of the establishment carried on under the old and honored firm-name of William Senter & Co., we will simply say that for many years this has been the recognized headquarters for chronometers, clocks, watches and nautical instruments, and has also been very widely and favorably known as a jewelry store, the stock always including the latest novelties, the goods being uniformly reliable and the prices being moderate in every instance. This business was founded away back in 1836 by Messrs. Lowell & Senter, who continued it until 1869, when the senior partner retired. Mr. William Senter carried it on alone until 1874 when the present firm name was adopted, owing to the admission of Mr. William Senter, Jr., who is now sole proprietor. He is a native of Portsmouth, N. H., and is very widely known in social as well as business circles. The premises made use of are located at No. 51 Exchange street, and comprise one floor and a basement, measuring 20x100 feet. A very large and costly stock is carried, the chronometers, nautical, mathematical and optical instruments being especially noteworthy, as they represent the limit of perfection thus far reached in their several lines, and are fully guaranteed by their makers and by the firm of William Senter & Co., the latter guarantee being the one most relied upon in this part of the world as its absolute reliability is very generally appreciated. Employment is given to from 7 to 8 assistants, and callers are assured prompt and careful attention. In answer to the fashion, of such mementoes, this house has produced souvenir spoons with a design of Portland Observatory on the handle, as illustrated. As Portland Observatory was erected in 1807, it is without doubt the best known building in the city and makes the spoon a valuable souvenir of the city by the sea.

O. A. McFADDEN, Wholesale Commission Lumber, 11 Exchange Street, Portland, Me. It is safe to assert that few men are more generally and favorably known among the Lumber trade throughout Maine than is Mr. O. A. McFadden, for he has been identified with this branch of industry for a score of years or more and has won an enviable reputation for enterprise and fair dealing. Mr. McFadden is a native of Fairfield, Me., and began operations about twenty years ago as a manufacturer of and dealer in Long and Short Lumber, but since 1884 he has confined himself to the handling of Lumber, doing a wholesale commission business and being prepared to meet all honorable competition and serve the best interests of both producer and consumer. His office is at No. 11 Exchange St., and he controls extensive storage facilities on the Boston & Maine Wharf, being generally able to fill even the heaviest orders at very short notice, and always quoting the lowest market rates on each of the various grades of stock handled.

EAGLE MARKET, Pierce & Dodge, Dealers in Groceries and Provisions, corner Oxford and Mayo Streets. Sign of the Golden Eagle. Portland, Me. Among the best known establishments of the kind in this city is that conducted by Messrs. Pierce & Dodge at the corner of Oxford and Mayo Streets for this enterprise was inaugurated several years ago by a Mr. Leighton, who was succeeded by Mr. Fred. W. Shaw, the present firm assuming control of the business in 1890. The individual members being Mr. F. M. Pierce a native of Augusta, Me., and Mr. E. W. Dodge of Portsmouth, N. H. They have become thoroughly identified with the undertaking in question and utilize premises at the above named address, measuring 25 by 40 feet. A fine stock is constantly on hand to choose from, it being made up of choice staple and fancy groceries and provisions of all kinds, including articles too numerous to mention. Messrs. Pierce & Dodge employ competent assistants and are in a position to assure immediate and courteous attention to every caller. They

enter to no special class of trade, but strive to offer a sufficient variety of goods to suit all tastes and purses, and to quote positively the lowest market rates at all times. They have built up an extensive business during their honorable career, and have an unsurpassed reputation for selling goods strictly on their merits, no misrepresentation being practiced under any circumstances.

CHARLES E. LIBBY, Practical Piano-Forte and Furniture Mover, Jobbing of all Kinds, Baggage called for and delivered in any part of the city. Office, 97 Cross Street. Stand, at A. Little & Co.'s. Residence, 98 Clark Street. Stable, 158 Green Street, Portland, Me. Their are many advantages connected with visiting a resort where "everybody" goes but there are also apt to be some disadvantages, as for instance being unable to get a team, on account of the local accommodations being exhausted. So far as Portland is concerned it will be no fault of Mr. Chas. E. Libby if visitors cannot get good teams at short notice for he has a large and well equipped stable and is prepared to furnish first class single and double teams, for all purposes. Mr. Libby started this enterprise about twelve years ago his office being at No. 97 Cross Street, and his stables at No. 158 Green Street, where he employs some fifteen to twenty reliable employees. He is a practical Piano-Forte and Furniture Mover, and does Jobbing of all kinds, Baggage called for and delivered in any part of the city. He also runs Busses, in the Summer, to Cape Cottage and Pond Cove, also runs a City Parcel Delivery, calling for and delivering parcels from stores and houses, and runs an Omnibus seven times daily to Knightville and Deering. Mr. Libby is a native of Portland, and is very popular among his patrons and others doing business with him for he is straight forward in his methods and faithfully carries out every agreement. Orders can be sent to his office, by the telephone, No. 241 B, which will receive prompt attention, and he can always furnish Packing Cases for Moving. A specialty is made of running Barges for excursion or party work.

A. ROBERTSON,

73 Middle Street,

PORTLAND, ME..

Wholesale Dealer in

Pickles, * Catsup,

FRUIT AND PRODUCE.

KENNEDY & WILLARD, Wholesale Dealers in Live, Boiled and Pickled Lobsters, 12 Custom House Wharf, Portland, Me. The briskness and energy manifested in the enterprise carried on by Messrs. Kennedy & Willard are in refreshing contrast to the methods pursued at some other establishments of a similar nature, and it is not to be wondered at that a large business has already been built up, although the undertaking was not inaugurated until 1890. The premises utilized are located at No. 12 Custom House Wharf, and measuring about 20x50 feet. Live, boiled and pickled lobsters are dealt in and a strictly wholesale business is carried on, and the prices quoted to both large and small buyers are guaranteed to be as low as the lowest. The firm is composed of Mr. William H. Kennedy, who was born in Cumberland, Me., and of Mr. F. S. Willard who claims Cape Elizabeth, Me., as his native place. Both of these gentlemen give close and careful attention to their business, and are prepared to fill all orders promptly and in a satisfactory manner. Employment is given to one assistant.

J. L. BRACKETT, Manufacturer of Boxes and Box Shook, Trunk Boxes, Shoe Boxes. Factory, corner Kennebec, Hanover and Preble Streets. Office, 265 Middle and 240 Federal Streets, Portland, Me. The cost of boxes and box shook has been reduced to so low a figure by the influence of competition and the use of highly ingenious and efficient machinery that careful management and the use of a completely equipped factory are practically indispensable to success in this line of business; and the leading position held by Mr. J. L. Brackett as a box manufacturer furnishes a prominent example of the truth of this assertion, for Mr. Brackett's long experience admirably fits him to carry on a business of this kind to the best advantage, and his factory is one of the most completely and efficiently equipped establishments of the kind in the State. It is located at the corner of Kennebec, Hanover and Preble Sts., and contains the most improved machinery for the manufacture of boxes and box shook, the more important specialties produced being trunk boxes, spice boxes, can boxes, and shoe boxes. He also just added a printing press for printing on all kinds of boxes. Customers are found throughout this section of the country, and the most extensive orders can be filled at short notice, a large force of assistants being employed. Mr. Brackett has an office at No. 265 Middle and No. 240 Federal St., and those wishing boxes or box shook, especially in very large quantities, would best serve their own interests by communicating with him as he is prepared to quote positively bottom figures.

THE GIANT ELECTRIC MOTOR CO., Manufacturers of Electric Light Dynamos and Motors of all kinds, Factory, 472-74-76 Fore Street, Portland, Me. The Giant Electric Motor Co. was incorporated in 1889, with an authorized capital of \$500,000, for the purpose of manufacturing Electric Light Dynamos, Motors, Electric Drills and other Electrical Machinery. It has its main office at No. 27 School St., Boston, and Mr. Nathan Abbott, the president, and Mr. E. C. Cover, the treasurer, are both well-known Boston business men. The superintendent, Mr. C. B. Story, who has had several years experience with Edison and Brush Electric Light Cos., is very widely known in mechanical and general business circles throughout the State. The factory is located at Nos. 472, 474 and 476 Fore Street, and is fitted-up with a complete plant of improved machinery. The distinguishing characteristics of the dynamos made by this company are their simplicity of design and strength of construction, and the ease, rapidity and cheapness with which worn parts may be removed and new ones substituted. The commutator used in the ordinary dynamo costs from 25 to 40 dollars and can be put in only by an electrician; the removable segments which sustain all the wear upon the commutator in the Chapman Dynamo made only by the Giant Electric Motor Co., cost from 5 to 10 dollars and can be put in by a boy equipped only with a screw driver, in a few minutes. The dynamos range in capacity from 10 to 300 lights, and for simplicity of construction, low cost of introduction, cheapness of maintenance, durability and practical efficiency are not surpassed by any in the market. The Chapman Motor is made in 5 sizes from 4 to 4 horse power and possesses all the advantages which have made the Chapman Dynamo so popular. The Chapman Electric Drill is also worthy of high commendation, it being simple, compact, light, reliable and convenient. It is made in two styles, one for drilling wood and the other for drilling metal, and these have the important advantage that they can be carried to and operated in any part of the factory, foundry, or shop. The illustrated catalogue issued by the company will be sent on application as will also estimates of the cost of installing an electric lighting plant of any desired capacity. Orders can be filled at short notice, and the record thus far made by the company's production warrants us in guaranteeing satisfaction to all who may make use of them, and will be guided by instructions received. The following testimonials, given to Mr. Chapman, the inventor of the dynamo and at present the company's electrician, will prove of interest in this connection:

OFFICE OF R. F. STURVENANT,

W. H. CHAPMAN, CONWAY, N. H., Aug. 3, 1889.

Dear Sir—Having used your 30 light dynamo for a year and a half in our factory, I wish to express my complete satisfaction with its performance. We have run 40 lights of 20 c. p. each, with it, and at no time has it shown the least demerency about performing its work and running the 40 lamps to their full brilliancy.

Yours truly,

B. F. CLARK, Supt.

BARTLETT, N. H., Sept. 3, 1889.

W. H. CHAPMAN.

Dear Sir—The 30 light machine you put into our factory has done remarkably good service for us the past year. It seems like living in another age of the world, it is so extremely convenient and requires no more attention for the whole plant than we used to give to it, is offset by the easy and cheap removal of commutator segments, so that the machine is practically as good as new all the time in spite of the heavy and constant load it has to carry. The number of 20 c. p. lamps attached to it is forty-five.

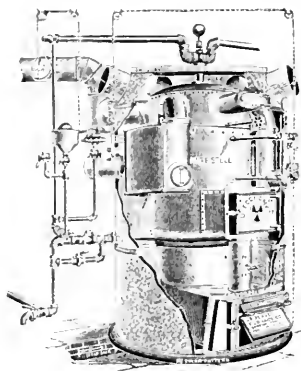
KEARSARGE PEG CO.

PORTLAND, ME., Feb. 12, 1890.

W. H. CHAPMAN.

Dear Sir—We have used your lighting machine ten hours a day for three years, and are prepared to give it a high recommendation. We find it always reliable and extremely convenient. The wear and tear is offset by the easy and cheap removal of commutator segments, so that the machine is practically as good as new all the time in spite of the heavy and constant load it has to carry. The number of 20 c. p. lamps attached to it is forty-five.

F. H. WILBER.



F. & C. B. NASH, Agents for the Economy Steam & Warm Air Furnaces, and dealers in Stoves, Ranges, Tin Ware, and House Furnishing Goods, 386 and 390 Fore St., Portland, Me. The "Economy" Steam and Warm Air Furnaces are well-named for they are so constructed as to be remarkably economical of fuel, they are in use in this city by many well known citizens and are vouched for as being the best system yet introduced. It is claimed for them that they give far more heat with less consumption of coal than any other, and the testimony is given by parties whose word cannot be doubted. Those contemplating putting in heating apparatus should investigate this system before buying any other. The firm are also agents for the Royal Fal-mouth Range of twenty different styles and patterns also other first-class Ranges and a full line of Parlor Stoves. They are heavy manufacturers of Tin Ware, and carry a full line of House Furnishing Goods in general, requiring the occupancy of 5 floors, each measuring 40x60 feet. The premises are located at Nos. 386 and 390 Fore st., and are well worth a visit. This business was founded more than half a century ago by Mr. Samuel A. Nash, and in 1845 came under the control of Mr. J. Nash, the present firm name being adopted in 1860, and still being retained although Mr. F. Nash died in 1890 Mr. C. B. Nash is a native of Raymond, Me., and is very widely known throughout Portland business and social circles.

L. C. YOUNG, Merchant Tailor, 196½ Congress Street, Portland, Me.—"Good wine needs no bush" says the proverb, and good clothing needs no commendation in order to attract the attention of those really appreciative of such garments, for really artistic clothing is not so common as to cause it to be passed by unnoticed, and if proof of this assertion be needed it may be found in the development of the business carried on by Mr. L. C. Young since its inception in 1884, or rather since its removal to this city for it was founded in 1878, it being originally located in Woodford's. Mr. Young is a merchant tailor who caters to the most fastidious trade and yet quotes prices considerably below those usually named in connection with artist tailoring. No better fitting, better trimmed, or more thoroughly made garments are produced in Portland than those furnished by him, and we have no hesitation in guaranteeing satisfaction to all who may favor him with an order, for we know his work is equal to the best and his prices are moderate enough to suit the most economically disposed. Despite the magnitude of the business

orders can be filled at short notice, for employment is given to 35 assistants, and the premises occupied at No. 196 1-2 Congress street, comprise 3 floors measuring 20 x 60 feet each and are equipped with the most improved facilities. The latest novelties in suitings, etc., are always in stock, and callers are assured prompt and courteous attention at all times.

M. F. BROOKS, D. D. S., 439 Congress St., Portland, Me. We sincerely hope that none of our readers have the toothache, both for their sake and our own, for a person with this affliction upon him is apt to be a most captious critic, and to be difficult to please in any way. But if they *have* the toothache or for any other reason require the services of a competent dentist, we can most heartily advise them to call upon Dr. M. F. Brooks, located at No. 439 Congress street, and submit themselves to his skillful treatment. Dr. Brooks is a native of Norway, Maine, and has practiced his profession in Portland since 1885, and has made a most favorable impression by the zeal and ability he has shown in attending to the wants of the public. He is a graduate of Boston Dental College, As care and skill can be greatly aided by the employment of proper facilities, it is gratifying to know that Dr. Brooks has the most improved appliances at his command, and can therefore perform all necessary operations with the greatest celerity and accuracy. He is very gentle in his treatment of patients and scientific and thorough in his work. If we might presume to offer a few words of advice to those troubled with defective teeth, they would be these, don't abuse your teeth under any circumstances, don't let them go without expert attention, have them filled before decay has gone too far.

J. McKivitt & Co.,

Whol. sale and Retail Dealers in

Live, Boiled  Pickled

LOBSTERS,

78 & 80 Commercial St.,

PORTLAND, ME

J. MCKIVITT.

THE PORTLAND CEMENT PIPE CO., 294 and 296 Commercial Street, Portland, Me. The business carried on by the Portland Cement Pipe Company was founded just a quarter of a century ago, operations being begun by Mr. J. W. Stockwell, in 1866. In 1883 the Portland Cement Pipe and Stone Co. was formed, and in 1890 the present company was regularly incorporated under Maine laws and assumed control of the enterprise. The works and office are located at Nos. 294 and 296 Commercial street, the premises being very spacious and admirably arranged, while the location is such as to reduce the trouble and expense of transportation to a minimum, whether goods be sent by rail or sea. The company manufactures a very superior grade of sewer pipe, besides a variety of artificial stone goods, and have customers throughout New England and the Middle States, as the productions are unsurpassed and in some respects unequalled and are offered at prices that commend them to all close buyers. Among the more prominent goods turned out may be mentioned sewer, culvert, chimney and well pipe in eleven diameters, from three to twenty-four inch, together with elbows, bands, branches, and traps for each size; stone edgings for lawns, paving blocks for walks, chimney tops and slabs, carriage blocks, etc. A beautiful walk may be made by combining the blocks and the edging made by this company and it is as durable as beautiful if properly laid, being entirely unaffected by frost. The pavement may be either solid color or checkered, as the blocks are made in all colors as well as in all sizes, but those kept in stock are 7 x 7 inches square and 1 1/2 inches thick and are either black, red or drab in color. All grades of cement are also constantly in stock, together with builders' supplies in general; brick for all purposes, tile for underground draining, in all sizes; hearth, flooring and mantle tiles of the latest patterns in glazed and unglazed; vases for lawns and flower pots of all sizes. Prices will be quoted on application, and correspondence is solicited, as the company know they are in a position to meet all honorable competition and also know that their goods need only to be introduced into any section to build up a large and permanent demand for them. Mr. Frank S. Waterhouse is president of the company, and Mr. Herbert G. Briggs is treasurer and secretary.

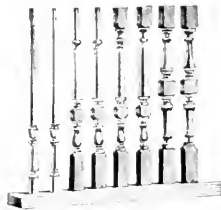
STEVENS & JONES, (Successors to Hoyt,

Fogg & Donham.) Publishers, Booksellers, Stationers, and Account Book Manufacturers, under Falmouth Hotel, 208 Middle Street, Portland, Me. The firm of Stevens & Jones is of comparatively recent origin, having been formed in 1888, but the enterprise with which it is identified is one of the oldest-established and best-known of the kind in the entire State, it having been inaugurated in 1808 by Messrs. Hoyt & Fogg. In 1870 the firm-name became Hoyt, Fogg & Breed, and in 1873 was changed to Hoyt, Fogg & Donham. The present firm is constituted of Messrs. Will. H. Stevens and Edward C. Jones, the former a native of Springfield, Maine, and the latter of this city. The concern are Publishers, Booksellers, Stationers, and Account Book Manufacturers, doing both a wholesale and retail business and utilizing very spacious and well-equipped premises comprising 2 floors of the dimensions of 35 x 100 feet, a printing office and a book-bindery. The store is located at No. 208 Middle St., under the Falmouth Hotel, and contains a fine assortment of standard and popular books, and a very large and complete stock of stationery for business use and social correspondence, together with office supplies and writing materials of every description. Messrs. Stevens & Jones are prepared to quote bottom prices in every department of their business and to fill the largest orders at very short notice.

GEO. WILCOX, Wholesale and Retail Dealer in Oysters, Clams and Lobsters, 16 Silver Street Market, Portland, Me. There is an immense amount of oysters, clams and lobsters sold in Portland every year, and a goodly proportion of it is handled by Mr. Geo. Wilcox, for this old established house has exceptional facilities and is therefore able to offer the very strongest inducements to customers. The establishment in question was opened to the public in 1881 by Mr. Thomas Simpson, who was succeeded by the present proprietor in 1883. Mr. Wilcox is a native of Nova Scotia, and is very well known throughout Portland and vicinity. The premises made use of are located at 16 Silver Street Market, where a very extensive stock is carried made up of Oysters, Clams and Lobsters. The large wholesale and retail business transacted requires the services of nine well informed assistants, and we are happy to say that despite the magnitude of the business small buyers are shown equally prompt and courteous attention as are those who purchase in quantity. Mr. Wilcox obtains his supplies from reliable sources and all patrons will find him prepared to furnish fresh and desirable goods at the very lowest market rate while orders will be accurately filled and promptly delivered.

W. W. LATHAM & SON, Wholesale Dealers in General Groceries, 83 Commercial Street, Portland, Me. The firm of W. W. Latham & Son was formed in 1890, but despite its recent origin this house holds a high position in the wholesale grocery trade of Portland, and the senior partner is one of our best-known merchants, he having been one of the firm of Woodbury & Latham for a score of years. Mr. W. W. Latham is a native of Gray, Maine, and at one time was connected with the Portland city council. Mr. E. M. Latham, his son, was born in this city and has many friends throughout this section. The firm deal in both staple and fancy groceries, but make a specialty of the latter, and carry a very complete assortment, the stock being so large as to require the occupancy of five floors, each measuring 25 x 75 feet. Employment is given to an adequate force of experienced assistants and every order is assured immediate and careful attention. Messrs. W. W. Latham & Son are prepared to quote bottom prices as well as to furnish goods that will give the best of satisfaction to the most critical trade.

BLANCHARD HOUSE, Mrs. T. Short, Proprietress, Transient and Permanent Boarders at Lowest Prices, No. 26 Free Street, Portland, Me.—People who care more for style than they do for comfort and who judge of the desirability of the service offered at a public house entirely by the changes made in connection with the same, will not be especially interested in the Blanchard House, and will hardly find it worth their while to read this brief notice of the same, but the majority of our readers are not included in this class and therefore we need no apology for devoting space to a consideration of the hotel in question. The proprietress, Mrs. T. Short, seems to have but one object in view and that is to make her guests feel entirely at home and comfortable. Of course she is not in the business for the fun of the thing, and she proposes to make a fair profit on her investment, but she evidently believes that a liberal policy pays the best in the long run. The Blanchard House is very pleasantly situated at No. 26 Free street. The house was opened by the present proprietress in 1891, and has received such a generous patronage. The house has twenty-six sleeping-rooms which are comfortably furnished and neatly kept, and both transient and permanent boarders are accommodated at lowest prices. The table is supplied at all seasons with an abundance, the bill of fare showing a good variety—the cooking and service is first-class, and the prices are very moderate.



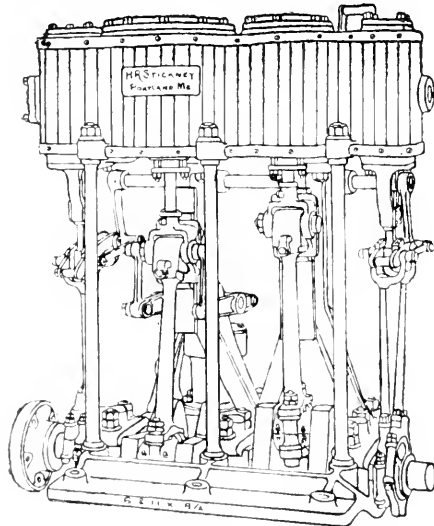
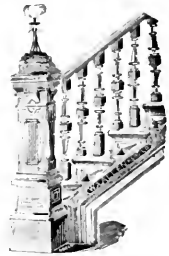
W. A. ALLEN,

Manufacturer Wholesale and Retail Dealer in

Building * Trimmings.

Mill and Office, Foot of Preble St., Portland, Me.

It is a pleasure to call attention to an establishment so thoroughly well equipped and so excellently managed as is that conducted by Mr. W. A. Allen, for we feel that entire satisfaction can confidently be guaranteed to every patron, as Mr. Allen's past record and present facilities are such as to make it certain that he can easily meet all honorable competition and fully suit even the most critical, especially as his prices are as low as the lowest. He is a native of Falmouth, Maine, founded his present business in 1875, and has steadily developed it until it has reached large proportions. The mill and office are located at the foot of Preble street, the factory building being 3 stories in height, 50x87 feet in dimensions, and fitted up with the most improved machinery, driven by a 20-horse-power engine. Employment is given to 18 assistants, and a manufacturing, wholesale and retail business is done in building trimmings, posts, rails, balusters, brackets, mouldings, door and window frames, house and church finish, etc. Particular attention is given to stair building, and no one in the state does better work in this very important line. Another specialty is the making of all kinds of work to architects' plans at bottom prices, and mantels, sideboards and dado work will be made to order; also sawing, turning and planing. Mr. Allen has done some very elaborate interior finishing for parties in Portland and vicinity, and it has excited much favorable comment from thoroughly competent judges.



H. R. STICKNEY, Machinist and Inventor, No. 57 Union St., Portland, Me. Henry R. Stickney, machinist and inventor, builder of light, powerful engines, single, double or compound, suitable for propelling steam yachts and launches. The accompanying cut shows the engines built by him for the yacht "Mairland," owned by Dr. Bray, commodore of the Portland Yacht Club. Mr. Stickney is also well-known throughout the country as the inventor of improved machinery used by packers of hermetically sealed goods. His can-filling machines, oil burners, etc., have been universally adopted by the large and most conservative packers in the United States and Canada.

GEORGE S. HUNT & CRAM, Sugar Brokers, Office 165 Commercial Street. The fact that sugar enters more or less largely into the composition of almost every article of food is of itself convincing evidence that it is essential to the maintenance of health, and the enormous demand for sugar in its pure state shows it to be one of the most popular as well as one of the most indispensable of food products. An immense amount of sugar is sold annually in Portland; that city being the distributing centre for a large area of country, and the firm of George S. Hunt & Cram, Sugar Brokers, and agents for The American Sugar Refining Co., handle the bulk of the total amount disposed of, their facilities being such as to enable them to offer unsurpassed advantages to customers. Mr. Hunt is the President and Mr. Cram the Treasurer of the Forest City Sugar Refining Company; and it is safe to say that no two men in Maine are more widely known in connection with the sugar trade. The firm have an office at No. 165 Commercial street, employ from 4 to 8 assistants, and are prepared to fill the heaviest orders at short notice and at the lowest market rates.

UMBAGOG PULP CO., Manufacturers of Wood Pulp and Pulp Boards; E. B. Denison, Treasurer; Treasurer's Office, No. 390 Congress Street, Corner Exchange, Portland, Me. It is very difficult to realize the magnitude of the demand for wood pulp, no matter how carefully one may study the figures relating to the industry, for after figures pass certain bounds they are to all intents and purposes incomprehensible, or at least they fail to convey definite ideas, for the simple reason that the mind refuses to assimilate facts too vast to come within the range of every day experience. The combined production of the various wood pulp factories in a single month would seem to be large enough to fill all demands for a year, but so far is this from being actually the case that new factories are constantly being equipped. One of the most perfectly appointed and successful of those now in operation is that carried on by the Umbagog Pulp Company, at Livermore Falls, Maine. It has a capacity of ten tons of wood pulp and pulp boards per day, is driven by water power and affords employment to seventy-five assistants. This company was incorporated in 1882, with a capital of \$150,000. Mr. H. J. Chisholm is president and Mr. E. B. Denison, treasurer, the office of the latter being at No. 390 Congress street, corner of Exchange.

FROST'S IMPROVED COMPOUND VAPOR BATHS. The Natural Remedy for Rheumatism, Neuralgia, Bright's Disease, and all Kidney Troubles, Diabetes, Hay Fever, Dyspepsia, Dropsy, Catarrh, Bronchitis, and all Blood and Skin Diseases. J. M. Frost, 413 Congress St., Portland, Me. *Frost's Improved Compound Vapor Baths.* A very finely equipped establishment is that of which Mr. J. M. Frost is the manager and his superior facilities for carrying out his work, have had the natural effect of building up an extensive practice, and one which has, by no means, reached its full development. Mr. Frost was born in Maine, and has been identified with his present enterprise about five years, having opened here in Portland in 1886. The premises utilized are located at No. 413 Congress St., and are well fitted up and conveniently arranged for the comfort and convenience of patrons. Mr. Frost personally supervises his business and employs only reliable assistants. His Compound Vapor Baths have been thoroughly tested by expert judges, and have been tried by many, who would be only too willing, it called upon, to give their testimony as to what the Baths have accomplished for them. The Vapor Baths are a natural remedy for Neuralgia, Rheumatism, Bright's Disease, and all Kidney Troubles, Diabetes, Hay Fever, Dyspepsia, Dropsy, Bronchitis and all Diseases of the Blood and Skin. Mr. Frost's terms are extremely reasonable and all who are troubled with any of the above named complaints should, by all means, give this gentleman's treatment a trial. Apparatus and Supplies for family use for sale.

OSCAR F. BRANN, D. M. D.,

573 I-2 Congress St.,

PORTLAND, ME.

ROSCOE S. DAVIS & CO., Dealers in Furniture and Carpets, Spring Beds, Mattresses, Crockery, Cutlery, Silver Plated Ware, Glass Tin and Wooden Ware, Stoves, Ranges, etc. 108 Exchange St., cor. Federal, Portland, Me. The residents of Portland have good reason to congratulate themselves on the existence of the enterprise carried on by Messrs. Roscoe S. Davis & Co., for the simple reason that the ability and energy shown in its management enable them to save money, time and trouble whenever they have occasion to purchase anything in the line of furniture, carpets, etc. This undertaking was started in 1866 by Mr. B. Adams, and after several changes in its management came into the possession of the present firm in 1881, and who expect to remain at the same place. They are widely known in this vicinity and do an extensive business which is both wholesale and retail in character. The premises utilized are located at No. 108 Exchange St., corner of Federal St., comprising three floors, covering an area of 4000 square feet. They contain a large and varied assortment of Furniture, Carpeting, Spring Beds, Mattresses, Crockery, Cutlery, Silver Plated Ware, Glass, Tin and Wooden Ware, also Stoves, Ranges, etc. There are four efficient assistants employed in this store, and callers may depend upon receiving immediate and polite attention at all times. Goods are sold at the lowest market prices and are in every instance guaranteed to prove precisely as represented in every respect.

Merrill, Thomes & Co.,

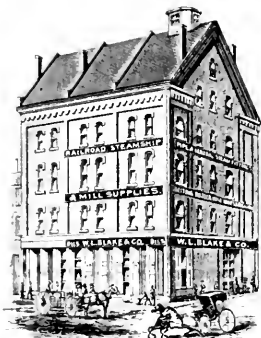
Importers and Jobbers of

Fancy Goods and Small Wares.

88 Cross St., Portland, Me.

A very interesting book might be written on the evolutions of the dry and fancy goods business, for its growth has been steady, rapid and pronounced, and unless all present signs fail it is as yet by no means completed, but it is destined to advance far beyond its existing stage. This branch of trade can be successfully studied right here in Portland, for we have many well managed dry and fancy goods establishments in town, prominent among which is that carried on by Messrs. Merrill, Thomes & Co. at their location No. 88 Cross street. This business was founded in 1867, and has increased steadily from year to year until it has reached its present development—a development which promises of what may be expected in the immediate future. The firm deal in fancy goods and small wares, notions, etc., carrying a large and skillfully chosen stock. The limits of our space forbid a detailed description of the assortment offered, and even could it be given it would be incomplete before this article will reach our readers, for the stock is continually being added to, and always contains the very latest novelties in its various departments. Messrs. E. H. and L. H. Merrill and R. S. Thomes comprise the members of this present firm, all of whom are natives of Cumberland, Me. The premises occupied are 50x100 feet in dimensions, with a storeroom below. A large wholesale business is done, and ten to twelve employees are required, while customers know that the assortment offered by this house is always worthy of careful examination, and they also know that no concern in this section of the state quotes lower prices in equally desirable goods.

SMITH, TIBBETTS & CO., Wholesale Hardware, Agents for Howe Scale Company, 131 Middle Street, Portland, Me. The enterprise conducted by Messrs. Smith, Tibbetts & Co. was inaugurated very early in the nineteenth century and would deserve prominent mention on this account alone, to say nothing of its claim to recognition as one of the most extensive undertakings of the kind now in existence throughout Maine. The business was founded in 1806 by Messrs. Evans & Howe, subsequent proprietors being Mr. Daniel Evans, Messrs. H. Warren Lacey & Co., Messrs. Haines & Smith and Messrs. Smith, Tibbetts & Co., the present owners. This firm was formed in 1872, and is constituted of Mr. William Tibbetts, a native of Solon, Me., Mr. Lucius M. Clark, who was born in Biddeford, Me., and Mr. Henry L. Houghton, a native of Waterford, Maine. An exclusively wholesale business is done, the concern utilizing four floors of the dimensions of 30x120 feet each at No. 131 Middle street, and carrying a very large and remarkably complete stock of hardware. Employment is given to ten assistants, and the business is so carefully and skillfully looked after that orders are filled more promptly than is the rule at many a much smaller establishment. The firm are agents for the Howe Scale Co. and are prepared to furnish any of their productions at manufacturers' prices and at very short notice.



W. L. BLAKE & CO., Mfrs. of Fine Engine, Valve and Cylinder Oils and "Portland Lubricating Greases." Mfrs. agents for, Railroad, Steamship and Mill Supplies. Office, 109 and 111 Commercial Street, Portland, Me. One of the most prominent engineers of this country is reported to have said during a recent interview: "The more extensive my experience becomes and the more widely I observe the practical operation of engines and machinery under every-day conditions, the more thoroughly am I convinced that the choice of lubricants is of no less importance than is the choice of engines and machines; for the saving that would otherwise be made by the use of improved apparatus is in many cases entirely lost by the use of inferior lubricants." Certainly it would be difficult to put the case more strongly, and every user of engines and machinery should be influenced by that announced conviction to satisfy himself that he is using the most efficient lubricants obtainable. The qualities called for in such articles vary greatly according to the special uses to which they are to be put, and in this connection we may properly make mention of the complete line of Engine, Valve and Cylinder Oils manufactured by Messrs. W. L. Blake & Co., for these have long been accepted as the standard by engineers and the best informed steam-users, and, in conjunction with the famous "Portland Lubricating Greases" of which the firm are also manufacturers, form an assortment of lubricants suited to all purposes, and especially valuable by reason of that remarkable uniformity of quality for which they are distinguished. This latter point is one too often overlooked by consumers but it is of prime importance, for a little reflection will show that a certain grade of oil which varies at different times from excellent to bad is practically worthless, and in fact is worse than a grade which although inferior is uniform. The various grades made by Messrs. W. L. Blake & Co., are each maintained at the highest standard of excellence and under like conditions will give like results every time. The firm operate a very large and finely equipped factory, employ an adequate force of skilled assistants and can always fill the heaviest orders at short notice, while the smallest commissions are also promptly executed. The factory office and warehouses being at Nos. 109 and 111 Commercial St., where a very heavy and varied stock is carried, for the firm are manufacturers' agents for Railroad, Steamship and Mill Supplies; the following being some of the more important articles dealt in: Light Filtered Cylinder Oil, Steam Refined Cylinder Oil, Extra Machinery Oil, Amber Machinery Oil, Heavy Spindle Oil, Pipe and Fittings, Valves and Whistles, Injectors, Babbitt Metal, Crowbars and Jacks, Oil Tanks,

Steam Pumps, Piston Packing, Common and Pipe Vises, Belting and Lacing, Brooms and Brushes, Cordage and Lathyrum, Gauge Glasses, White Waste, Colored Waste, Lanterns and Globes, Shovels and Scoops, Rubber & Cotton Hose, Steel Wire Ropes, Handlights, Files, Chimneys, Burners, Steam and Vacuum Gauges, Pails and Coal Hods. The business was founded about 14 years ago and has become one of the most extensive of the kind in New England, as reliable goods only are handled and bottom prices are quoted on all the articles dealt in.

JOHN A. EMERY & BROTHER, Importers and Commission Merchants: head of Union wharf, Portland, Me. It would be a strange omission did we fail to make prominent mention of the enterprise conducted by Messrs. John A. Emery & Brother in this review of Portland's representative business houses, for if long and faithful service counts for anything in this undertaking ranks with the most meritorious in this section of the state. It was founded by John A. Emery and H. F. Furbush more than a quarter of a century ago, these gentlemen associating themselves under the firm-name of Emery & Furbush in 1863 and so continuing until 1886, when Mr. Furbush retired and Mr. Hanibal H. Emery was admitted, the style then changing to John A. Emery & Brother. Both these gentlemen are natives of Maine, Mr. J. A. Emery having been born in the town of Paris, while Mr. H. H. Emery is a native of this city. The senior partner served in the army during the rebellion, and has been a member of the Portland Board of Aldermen. The firm carry on a very extensive wholesale commission business, utilizing premises at the head of Union wharf and having large storage facilities at their disposal. Such standard commodities as Tea, Salt, Fish, etc., are the articles most largely dealt in, and the concern enjoy such relations with leading dealers, etc., throughout the country as to make the service they offer exceptionally valuable and satisfactory. Returns are promptly made, and the interests of consigners are closely and intelligently looked after.

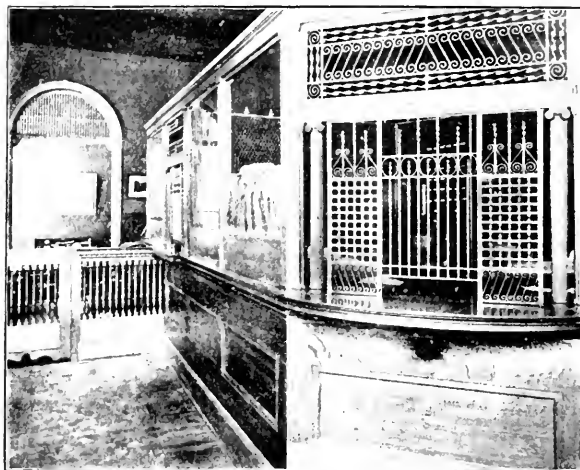
PAYSON & MEADER, Manufacturers of Ladies' and Misses' Boots, Corner Cross and Fore Streets, Portland, Me. The manufacture of boots and shoes has long been an important industry in Portland, but it is probable that what has as yet been done in this line is but an earnest of what will be done in the near future, for there are many indications that conditions are so changing in the shoe trade that the long held supremacy of Massachusetts will soon be seriously threatened, there already being a noticeable tendency on the part of the more progressive manufacturers to establish themselves outside that State. But, however this may be, there is no question but that the firm of Payson & Meader, which began operations in Portland in 1890, has achieved pronounced success, the productions of this concern already being well and favorably known to the trade. This is due to a certain extent to the advantages of Portland as a manufacturing point, but chiefly to the carrying out of a policy which ensures close and careful supervision and enables the firm to confidently guarantee all their goods to prove just as represented. They manufacture ladies' and misses' boots, and utilize a shop located at the corner of Cross and Fore streets, and equipped with the latest improved machinery throughout. Employment is given to sixty assistants, and all orders can be filled at short notice and at the lowest market rates. Messrs. L. W. Payson and J. J. Meader are both thoroughly familiar with every detail of the business and may be depended upon to fully maintain the enviable reputation their products have already won.

NEW YORK LIFE INSURANCE COMPANY, 346 and 348 Broadway, New York. Men of mark. William H. Beers, President of the New York Life Insurance Company. The men who make the least noise in the world are often its greatest benefactors. If we turn over the pages of the daily newspaper to see who are talked about we usually find they are men whose success does not particularly benefit their fellows nor add to the happiness of the race. Their work centers largely in themselves and has for its object their own aggrandizement. Not so with the president of a great life insurance company. His work is essentially for others, and his success is inseparably linked with the well-being and happiness of thousands of his fellow men. Whatever of honor or of reputation he may achieve as an underwriter, financier or manager, is merged in the company he represents, is shared by others, and becomes a part of his contribution to the common good. Of the beneficent character of a well-managed life insurance company, there is no doubt or question. Like the clouds of heaven which gather up the superabundant moisture of the earth and return it in the gentle rain upon parched fields, so the life insurance company takes of the abundance of men's wealth while their arms are strong and their courage high, to return it when death has invaded the home, or when old age or misfortune has dimmed the eye and abated the strength of manhood. The large and increasing sums paid from year to year in death claims to widows and orphans, and the endowments and annuities paid to the aged and dependent, have an important influence upon public morals, and tend in a high degree to promote the public good. To the generation just passing off life's stage they minister comfort and preserve self respect; to the generation just taking up life's duties they afford such educational facilities as cannot fail to make them better and more efficient members of the body politic. There are but three life insurance companies in this country that have a world-wide reputation and business, and one of them is the New York Life. It is only forty-five years since it began business on the purely mutual plan, without a dollar of capital stock, and now its invested assets exceed one hundred million dollars. It is but little more than thirty years since Mr. Beers found it a company with less than two millions of assets, and writing less than three millions of new business annually; while in 1890 it added over ten millions to its assets and wrote over one hundred and fifty-nine millions of new business. Mr. Beers has been successively cashier, actuary, vice-president and president of the company, and in each position has been a potent factor in its management. Since 1862 his advice and counsel have shaped its policy, and upon him has chiefly devolved the responsibility of maintaining its prestige and success in the fierce competition to which life insurance companies have been subjected. The phenomenal growth and success of the New York Life have not been fortuitous, but rather the development of well-considered plans, carried forward with phenomenal prescience, energy and skill. The New York Life has led the way in important reforms, having been the first company to omit the suicide clause from its contracts; the first to issue non-forfeiture policies; the first to furnish the assured a complete copy of the contract between himself and the company; and it now issues a greater variety of policies than any other company. It has paid special attention to the investment element of life insurance, and has more endowment insurance on its books than any other American company, and more annuity business than all other American companies combined. It received from the Paris Exposition of 1889 a silver medal, the highest award to any company for life insurances and annuities for the public. In his administration of the affairs of the New York Life, Mr. Beers has gathered about him a

corp of assistants who have shown great industry and ability in carrying forward the plans of their chief. A thorough system harmonizes the labors of all, and enables the president to make his own energy justly felt in each department. Under his skillful direction, officers, agents and managers labor zealously and intelligently to promote the general welfare of the company, and to realize the high ideal set before them. Not a little of Mr. Beers' success has been due to his skill in the selection of assistants, his tact in putting the right man in the right place, and the unflinching courtesy and magnetic influence that inspires every man to do his best. His power of concentration is remarkable, and he is able to dispose of a vast amount of business in a short space of time. Born in Philadelphia in 1823, Mr. Beers is now in his sixty-eighth year, and, although his beard has long been of snowy whiteness, his eye is as bright and his step as elastic as when he was forty. His long experience, brilliant success and professional attainments, as well as his age and position, make him easily the Nestor of American Life Insurance. The Maine State Agency of the New York Life is in charge of Mr. Wm. H. Anderson, and the office in the First National Bank Building, Portland, Maine.

PORTLAND STAR MATCH CO., Sole Manufacturers of Portland Star Matches, West Commercial St., Portland, Me. Jas. C. Jordan, Treas. and Gen. Agent. Portland is the home of many prosperous manufacturing enterprises and many local productions are sent to far distant points and do much to spread the fame of the city, but it is safe to say that Portland Star Matches easily lead all other goods of local origin in this respect, for the demand for them is simply enormous and but an insignificant proportion of the total production is required to supply local consumers, the Portland Star Matches being one of the standard brands of the country, to say nothing of the position it holds in foreign markets. To go over all its good points in detail would convey no information to our readers for it is hardly possible there is one of them who does not know of the Star Match and appreciate to some extent at least its many points of superiority, but suffice it to say that, taking everything into consideration, it is the safest, most reliable, most convenient, and cheapest match in the market to-day, and the best adapted to withstand the effects of the most severe climates. The manufacture of the Portland Star Match was begun by a private company in 1870, and the Portland Star Match Company was incorporated in 1878. It has a large capital and operates what may justly be called one of the most perfect and efficient match manufacturing plants in the world. The factory is located on West Commercial St., and is 2 stories in height and 86x276 feet in dimensions, it containing a very extensive plant of highly ingenious machinery driven by two steam engines each of 60 horse power. Employment is given to 150 persons, and some idea of the enormous number of matches produced may be gained from the fact that between 3,000,000 and 4,000,000 feet of lumber is consumed yearly. The chief distinguishing characteristic of the Portland Star Matches is their wonderful uniformity, and a visit to the factory will go far to explain the secret of this, for even the least careful observer cannot fail to notice the close supervision exercised and the care taken to have every process properly carried out, from the first treatment of the rough lumber to the packing of the finished product. Nothing is left to chance; nothing is passed as "good enough" when in order to reach the fixed standard it should be better, and under these circumstances it is not surprising that the Portland Star Matches always give satisfaction, and it may be confidently predicted that they will long hold their present supremacy over all others.

MEGOUIER & JONES,



PLAIN AND ORNAMENTAL

Brass and Iron Works,

Nos. 31 & 33 Pearl St.,

PORTLAND, ME.

BRASS GRILL WORK MANUF'D FOR WOODBURY & MOULTON.

CASCO BOTTLING CO., 38 Plum Street, Portland, Me. Manufacturers of Soda, Mineral Waters, and Ginger Ale. That the Casco Bottling Company, established here in 1886, has met a long felt want, is fully proved by the success which has attended it from the beginning. Operations were begun at No. 434 Fore Street, but owing to the rapidly increasing business, these premises soon proved too small, and the company moved to their present location, No. 38 Plum Street, where the accommodations are ample, and the building admirably adapted to their needs. It is a fine two story brick building, of 35 x 100 ft. dimensions, with a brick stable in the rear, capable of accommodating seven horses. The two buildings are connected by a wagon shed so that goods may not be exposed while loading or unloading during stormy weather. The company has the greatest facility for the transportation of goods, as the office of the American Express Company adjoins their premises. The demand for cooling, non-intoxicating drinks is ever on the increase, and the Casco Bottling Company has gained a reputation in the comparatively short time they have been in the business, which places them in the front rank of the houses engaged in this industry. The various waters manufactured by this company are charged with carbonic gas made for this purpose, and their syrups and flavorings are made from the pure fruits, and not, as is so often the case, of injurious acids. Besides the carbonated drinks, of which they manufacture a great variety, they make a specialty of ginger ale, using for the purpose a pure extract, put up by a well known house in New York. The bottling room is a large, airy department, fitted with A. D. Fuller's Sons best machinery, which is operated by steam power. The house also does a large business in supplying soda in steel mountains to the trade, and they ship them to all parts of the State. Employment is given to from ten to twenty hands, and

six horses are in use for the delivery of goods. Besides the stock above mentioned, the company carries a large line of fine cigars, which they wholesale at extremely low prices. A company doing business in such a wide-awake and energetic manner, cannot but prosper, and we wish this house all success in its undertaking.

E. M. LANG & CO., Wire, Drop and Stick Solder, Patent Steel Capping Irons, Dies and Presses, 71 Kennebec St., Foot of Chestnut, Portland, Maine. Although the packing of canned goods is one of the most extensive and important industries of Maine, and although more vegetables, fruit and fish are put up here than in any other State in the Union, there is no doubt that the packing business is destined to develop here so rapidly and steadily that in the near future operations will be carried on on so large a scale that the present facilities will seem small by comparison. So great an industry as this gives rise to many tributary enterprises, and one of the most noteworthy of these is that carried on by Messrs. E. M. Lang & Co., manufacturers of wire, drop and stick solder, patent steel capping irons, dies and presses and general supplies for canned goods packers. This business was founded a quarter of a century ago, and has increased with the growth of the canning industry until it has reached large proportions. The proprietors are Messrs. E. M. Lang and George Burnham, Jr., both of whom are natives of this city. The premises utilized are located at No. 71 Kennebec St., foot of Chestnut, and comprise 3 floors, each 30 x 40 ft. in dimensions and very completely fitted up with improved machinery so that the most extensive orders can be filled at short notice. A specialty is made of wire segment and drop solder for making and capping hermetically sealed cans, and the firm are prepared to furnish these, and in fact all the articles in which they deal, at the very lowest market rates.

A. B. MERRILL, Dealer in Confectionery, Fruit, Toys, Dolls, Stationery, School Supplies, &c. Our Motto: Best Goods, Low Prices, No. 185 Middle St., Portland, Me. Representing V. Richard Foss, General Agent New England Mutual Life Insurance Company of Boston. A store that is attractive in a variety of ways that is carried on by Mr. A. B. Merrill, and there are few people but what might visit it with profit to themselves. The premises measure about 500 square feet, and are pretty thoroughly occupied, a large stock being carried, comprising fruit, confectionery toys, dolls, stationery, school supplies, &c and 10c goods, tinware, base ball goods, fireworks, holiday goods, valentines, etc., in their season. Mr. Merrill is a native of Cumberland, Me., and has been identified with his present enterprise since 1889, at which date he succeeded Mr. C. H. Blake, who founded the business in 1881. Mr. Merrill also represents Mr. V. Richard Foss, who is general agent for New England Mutual Life Insurance Co. of Boston, and is ever ready to furnish any information in the insurance business, either at his store or Oxford Building, 185 Middle Street. The public in general will find much to interest them at this store, and will also find that Mr. Merrill is in a position to furnish any desired article in his line. A choice assortment of fruit and confectionery is always carried in stock, as well as the latest and most approved styles of stationery. Also a full and varied assortment of school supplies. Employment is afforded to an efficient assistant, and the prompt and courteous attention given to customers is of itself a great inducement to trade at this establishment. Mr. Merrill's motto is "Best Goods at Low Prices," and it certainly is a pleasant task to chronicle a success won by such legitimate and well considered methods.

ORVILLE G. BOYD, Commission, Merchant, Grocer's Sundries, No. 5 Exchange street, Portland, Me. It goes without saying that there is an enormous demand for grocer's sundries in so important a trade centre as Portland for not only must all the local trade be supplied but also that for many miles around, for this city is a "distributing" centre in the full sense of that much abused term, many of the supplies used throughout this state and in New Hampshire being bought through Portland houses. One local commission merchant who enjoys an exceptionally large out of town trade is Mr. Orville G. Boyd, whose office is at No. 5 Exchange street, for Mr. Boyd possesses special facilities which enable him to offer a very advantageous service to wholesalers of grocer's sundries, etc., he being manufacturer's agent for such houses as that of Stickney & Poor, having its headquarters in Boston and being known throughout the country as the oldest and largest importers an manufacturers of mustards, spices, extracts, etc., in New England. Mr. Boyd is a native of Portland and has carried on his present business since 1876. He sells to the wholesale trade and has a high reputation for promptly and accurately filling the very largest orders.

THE SECURITY INVESTMENT and Loan Association. Geo. E. Allen, F. E. Perry, General Agents for Western Maine. Office, First National Bank, Room 22, Portland, Me., P. O. Box 1575. As this is a comparatively new association, there are possibly many of our readers who would be glad to avail themselves of its benefits were they acquainted with its methods and means. It is a new form of Instalment Bond, furnishing a most profitable investment for large or small sums. It is an entirely new system of loans and was incorporated under the laws of New Hampshire. It seeks to give people of moderate means an opportunity to reap large profits upon small investments. It is not the

policy of this association to assume any obligation that it cannot honestly fulfill. It is a safe, sound and profitable investment for every bond holder. Any further information required regarding this matter will be most cheerfully given on application to the general agents for Western Maine, at their office Room 22, in the First National Bank Building, Portland, Me. This office was established in 1890, by Messrs, Geo. E. Allen and F. E. Perry, who are both natives of Maine. Home Office, 315 Washington St., Boston, Mass. The International Trust Company, of Boston. Officers: President, Andrew J. Cobe, Boston; Secretary, Thomas F. Murphy, Fall River; Treasurer, Emil L. Koratfeld, New York City; Counsel, George H. Russ, Esq., Boston. General Superintendent, L. C. Hamilton, New York City. General Business Manager, Harry C. Moulton, Haverhill, Mass. N. B.—Messrs, Allen & Perry are also Gen'l Agts for the "Krusc Cash Register."

CASCO CARBONIZED and CEMENT PIPE COMPANY, Manufacturers and Dealers in Cement Drain Pipe, Carbonized Stone Pipe, Flagging, Tile, Ornamental Stone and Bricks of all kinds. Factory and office No. 83 Preble street, Portland, Maine. The manufacture of Sewer and Drain Pipe is one of Portland's most representative industries and it is generally conceded by dealers and consumers that pipe of Portland manufacture is unsurpassed by any of similar grade to be found in the market, and indeed the great and steady demand for the local product is convincing proof that it fills the bill both as regards quality and cost. The Casco Carbonized and Cement Pipe Company holds a leading position in this line of business, having gained an enviable reputation for its products and for promptness and accuracy in the filling of orders since its incorporation in 1881. Mr. Nathan E. Redlon is President, and Mr. William Lucas is Treasurer of the company and Mr. Robert Lucas, Superintendent. The company has a capital of \$7,000 and utilize a well-equipped factory at No. 83 Preble street, and a spacious yard on Kennebec street. The product comprises full lines of cement drain pipe, carbonized stone pipe and all necessary fittings, etc. All their goods are hand made under the personal supervision of Mr. Lucas, the Superintendent, who is a practical man in this business, the company furnishing these goods in any desired quantity, and also deal at wholesale and retail in Bricks, Cement, Edgings for Lawns, Walks and Pleasure Grounds. Every order is assured prompt and careful attention, and the lowest market rates are quoted, a liberal discount being made to dealers. The premises are connected by telephone No. 491 L, the office being at the factory, No. 83 Preble street.

JOHN NEWMAN, Carriage and Sign Painter, No. 63 Preble Street, Portland, Me. Mr. John Newman is widely known throughout Portland and vicinity, for he has built up a large business in the painting of carriages and signs. The shop utilized by him is located at No. 63 Preble street, and is supplied with all necessary facilities for the filling of orders in a thoroughly satisfactory manner and at the shortest possible notice. Carriage painting is an art, and so in order to obtain the best results, it is necessary not only to use carefully chosen stock, but to employ skilled and careful labor; the advantages to be gained by dealing with such a man as Mr. Newman become obvious. He is aided by competent and reliable assistants, and we have no hesitation in guaranteeing complete satisfaction to all who may favor him with their orders, these being filled at short notice and at the lowest rates consistent with the use of standard stock and the employment of skilled labor. There is one thing that should always be borne in mind, and that is that the kind of stock used and the manner in which it is applied have everything to do with the economy of the process.

E. M. STEADMAN & CO., Wholesale Dealers in Groceries, Provisions, Flour, No. 221 Commercial Street, Portland, Me. The firm of E. M. Steadman & Co. must be accorded a leading position among those great wholesale grocery and provision houses which have made Portland famous as a distributing centre, not only on account of the magnitude and wide extent of their business but also by reason of the enviable reputation for integrity and fair dealing held by the concern, and their ability to fill the largest orders without delay and at the lowest market rates. The business was founded in 1874, and is carried on by Messrs. E. M. and J. M. Steadman, both of whom are natives of Maine. The premises made use of are located at No. 221 Commercial street, and comprise five floors measuring 30x60 feet each, a three-story store house of the dimensions of 30x60 feet, besides extensive storage facilities on the wharf. It is hardly necessary to add that an immense stock is carried, and this stock is as varied as it is large, for it includes full lines of groceries, provisions and flour, a speciality being made of the latter commodity, and bottom prices being quoted on each of the many brands and grades handled, particularly on those especially adapted for family use. Employment is given to 12 efficient assistants, and the business is so thoroughly systemized and carefully supervised that despite the magnitude of the trade every order is assured immediate and pain-taking attention.

EMERY, WATERHOUSE & CO., Hardware, Portland, Me. The firm of Emery, Waterhouse & Co., who, in 1866, succeeded to the business of Emery & Waterhouse, which was established in 1842 as successors to Henry Goddard & Co., the junior partner of which firm was Mr. Daniel F. Emery, Sr., is among the most widely and favorably known in New England. The business carried on by Mr. Goddard in the early twenties has constantly grown and increased until now its requirements demand the use of the four floors, about 70x120 feet, in the Emery Block, besides extra storage room for heavy goods, and gives employment to about twenty men. The members of the present firm are Messrs. Daniel F. Emery, his son, Daniel F. Emery, Jr., both natives of Portland, and Mr. John T. Eustis, a native of Oxford county. This firm, as well as being large wholesale and retail dealers in hardware in all its branches, are also engaged in manufacturing, their works being located at North Monmouth, Me., where a large force of men is employed in the manufacture of hovels and axes, which find a market in various states from Maine to California.

THOMAS DYER & CO., Commission Merchants and Receivers of Armour's Chicago Dressed Beef, No. 316 Commercial Street, Portland, Me. The carefully elaborated and almost perfectly efficient system by which beef raised in the far West and Southwest and dressed in Chicago is transported to the East and even across the ocean to England and Europe and then sold at a lower price than can be profitably quoted on an equally good quality of beef raised by local producers, is one of the chief wonders of the most wonderful age the world has yet seen, and has done more perhaps than any other one thing to earn for Chicago the name of being the most enterprising city in the world, for the fame of Armour's Chicago Dressed Beef is world-wide and it easily retains its supremacy in the face of all competition. The firm of Thomas Dyer & Co. is deserving of a good share of credit for the popularity of Armour's beef and other products in this section, for this concern have been receivers of Armour's goods since 1881, and by close attention to business and prompt and accurate filling of orders have built up a very ex-

tensive wholesale trade in Portland and vicinity. Spacious premises containing a cooler of one car-load capacity, and located at No. 316 Commercial St., are occupied, and employment is given to 5 competent assistants. Mr. Dyer was born in Cape Elizabeth, Maine, and is very generally known in business and social circles. He gives his enterprise close personal supervision and spares no pains to maintain the service at the high standard to which the public have become accustomed.

TIMMONS & HAWES, Wholesale Oyster House, No. 181 Commercial Street, Second Door West of Moulton Street, Portland, Me. Those who have done business with the firm of Timmons & Hawes long enough to have become familiar with their methods and the excellence of their service need not be advised to patronize their establishment in the future, but as there are doubtless many among our readers who have not had this experience we think it will be both pleasant and well advised for us to call attention to some of the many advantages they have to offer. To begin with, their store is centrally located, at No. 181 Commercial St., second door west of Moulton St. and is 20 x 100 ft. in dimensions and is very completely fitted up for the carrying on of the business in the best possible manner. Dealing as they do in such perishable commodities as oysters, etc., Messrs. Timmons & Hawes have spared no expense to provide the most approved means for the preservation of the same, when the weather is warm or otherwise unfavorable, and they have found their reward in the character of their patronage, for no one likes to purchase articles of food which have been improperly cared for. Messrs. Timmons and Hawes are widely known in Portland as dealers in oysters. The premises can accommodate forty people, they doing both a wholesale and retail business. Seven competent assistants are employed and all orders received are promptly attended to.

THOMPSON, FOWLER & CO., Dealers in Pork, Lard, Hams, Dressed Hogs, Extra Lard Oil, Pigs' Feet, Sausages, Sausage Skins, etc. Rear 137 Portland St., Portland, Me. Fresh, salted, and smoked pork ranks with the most nutritious, palatable and wholesome of all foods, and it is therefore not surprising that the demand for it should not only be immense but should be steadily and rapidly increasing, and should have given rise to many large houses which give their attention exclusively to the handling of pork and pork products. The house of Thompson, Fowler & Co., must be given a leading position among these so far as Maine is concerned for no similar concern in the State is more widely and favorably known. The business had its origin in 1850, when Messrs. D. Thompson & Co., began a general butchering business; and the present firm-name was adopted in 1873, it being still retained although Mr. Henry J. Fowler has carried on operations alone since the death of Mr. Thompson, 1883. Mr. Fowler was born in Deering, Maine, where he now maintains a very commodious slaughter-house, fitted-up with improved steam machinery and comparing favorably with any in this section of New England. A retail market is conducted in Portland, at No. 28 Market St., and the Packing Houses are located in the rear of No. 137 Portland St., and cover an area of about half an acre of ground. They also are equipped with powerful machinery and it is not surprising that with such extensive facilities the firm should be able to fill even the largest orders without delay. Among the more important products dealt in are Pork, Lard, Hams, Dressed Hogs, Extra Lard Oil, Pigs' Feet, Sausages, Sausage Skins, etc., and positively bottom prices are quoted to both wholesale and retail buyers.



CHARLES T. VARNEY, Manufacturing Stationer. Blank Books to Order, Stationery, Lithographing, Printing and Dennison Mfg. Co.'s Tags and Specialties, Office Supplies, &c., &c. No. 37 Milk Street, corner Exchange, Portland, Me. Telephone 257-B. No one can compare the business-cards, bill heads, circulars, etc., in use at the present time with those

used a decade or more ago without appreciating that the standard is now much higher than was formerly the case, and business men who shut their eyes to this fact and are content to abide by superseded methods are sure to lose by it in the long run, for a badly-designed or poorly printed card or bill-head is sure to excite unfavorable comment now-a-days and to reflect most unfavorably upon the taste and enterprise of the house it is meant to advertise. Add to this the fact that first-class printing can now be obtained at as low rates as were once quoted on inferior work and it will be seen that no excuse remains for accepting the latter. Mr. Charles T. Varney has built up an enviable reputation in connection with the doing of first-class mercantile printing and lithographing at low rates since beginning operations in 1887, and as he fills orders at short notice it is well worth while to take advantage of the facilities he offers. Mr. Varney is a manufacturing and commercial stationer and is prepared to make blank books of any description to order, and to furnish commercial stationery, inks of all kinds, maulage, pens, pencils, blank notes, drafts and account books, letter copying books, and everything used in the counting room. He is also agent for the Imperial Fountain Ink Stand. These all furnished in quantities to suit at bottom prices. He also deals in the Dennison Mfg. Co.'s tags and specialties, and carries a full line at his store, No. 37 Milk Street corner of Exchange, and orders received by mail are assured as prompt and careful attention as though given in person.

HOLBROOK, TREFETHEN & HARVEY, Wholesale Dealers in Live, Boiled and Pickled Lobsters, Lobster Pound at House Island. No. 15 Long Wharf, Portland, Me. Somebody has said that it must have been a bold man who first ate an oyster, but he might easily have been a coward compared with the man who ate the first lobster, for whatever virtues a lobster may have (and that he has many his great popularity fully proves), beauty is certainly not one of them. But "handsome is that handsome does," and after the average person has once been introduced to a good healthy lobster (or at least to one that was good and healthy before he came ashore and got into hot water), he never thinks of his looks but proceeds to become more intimately acquainted as fast as possible. The lobsters brought into the Portland market are equal to the best in size, condition and flavor, and the demand for them is constantly increasing. Messrs. Holbrook, Trefethen & Harvey do a very large business in live, boiled and pickled lobsters, for since beginning operations in 1889, they have won an enviable reputation for filling the most extensive orders promptly, for quoting bottom prices, and for furnishing lobsters equal to any in the market. The firm utilize three commodious floors at No. 15 Long Wharf and have a lobster pound at House Island. The business is exclusively wholesale, and goods are shipped to many distant points. The firm is made up of Mr. Elias Holbrook, Jr., a native of Newcastle, N. H.; Mr. Howard H. Trefethen, a native of Portland, and Mr. Isaac C. Harvey, a native of Nova Scotia, all these gentlemen giving close personal attention to the filling of orders.

F. H. KING, Commission, Grain and Mill Feed, 133 Commercial Street, Portland, Me. The Commission Houses of this Town, taken as a whole, have a very high reputation for the making of prompt returns and the general carrying out of a perfectly honorable business policy, and it is unquestionably a fact that they have much to do in making Portland the important business centre it has been for many years. To occupy a leading position in a branch of trade where the general average is so high is no light honor, and we therefore take great pleasure in recording the fact that the enterprise conducted by Mr. F. H. King is fully worthy of such a position and in fact has held it for quite a long time almost from the date of its inauguration in 1888. Mr. King is a native of Calais, Maine, and is too well known in Portland to require extended personal mention. Mr. King is a Commission Merchant and wholesale dealer in Grain and Mill Feed, etc., and occupies offices at No. 133 Commercial St. He does a large commission business, representing the strongest Western Shippers. All orders are promptly and carefully filled, and at the regular market rates.

FRED L. MERRILL & CO., Cash and Installment Dealers in Metallic Spring Beds, Wringers (Colby, Eclipse and Eagle), Carpet Sweepers, Rugs, Mantle Lambrequins, Table Scarfs, Lace Curtains, and Household Specialties. Wringer repairing a Specialty. 151 Federal St., (near Pearl,) Portland, Me. It would seem almost impossible to name an article, in the line of household specialties which cannot be procured at the establishment of Messrs. Fred L. Merrill & Co., of 151 Federal Street, in this city. The list of their commodities is a long one, and we can hardly hope to give an adequate idea of the large and complete stock of goods dealt in



by them. Here are household articles of infinite variety and to suit every taste. Metallic Spring Beds of various kinds, Wringers of the most desirable makes, including the well known Colby, Eclipse, Stone and Eagle, Carpet-sweepers, Rugs, Curtains and Draperies of all kinds. The firm makes a specialty of selling and repairing wringers, which are made equal to new. The company was established in 1883, and was then called the New England Metallic Spring Bed Co., with Mr. Merrill as Manager. In 1886 the name was changed to Farrer Brothers Company, Mr. Merrill still retaining his responsible position. The present firm succeeded the former in 1888, and by their energy and push they have already greatly extended the business. In addition to the household furnishings, they carry on another line of business, which differs from it in every respect. It consists of Jewelry, Diamonds, Watches, Clocks, Silver Ware, and a variety of fancy and holiday goods, such as Opera Glasses, Albums, etc. All goods, in either department, may be bought for cash or by installment, and at the lowest rates. The business is retail, needing the employment of about six assistants. The premises, situated at 151 Federal Street, consist of one floor and a basement of 20x40 ft.



THE POPULAR PORTLAND STEAM PACKET COMPANY. The Pioneer Line Between Portland and Boston. What the Sound Lines are to passenger travel between Boston and New York, the water-route of the Portland Steam Packet Company is to Portland traffic. Its steamers, large, staunch and finely appointed, ply an inside passage, skirting the historic shores of Maine, New Hampshire and Massachusetts, at no stage of the journey lost to sight from shore; consequently avoiding that distressing malady which is too often the accompaniment to the voyage outside. The service which is daily performed by this line, may well be compared with the famous service on the sound. It is never in the least allowed to retrograde, but instead, is constantly strengthened, and made more attractive and satisfying, by the addition of every facility, convenience and accommodation that the march of invention and improvement can devise; and in every respect the ministrations of the line are equal at all seasons of the year. This line presents the perfection of night travel in Winter or Summer. Its steamers are not fair weather or summer craft, but are designed, built, fitted and furnished for all days and seasons, and for every exigency of weather and condition of navigation as well. Summer or winter, spring or autumn—in total darkness or full moonlight—they are the same comfortable, safe, well-ordered and well-performing transport agents. Indeed, when warmed and lighted on winter nights, and animated by the presence in their saloons of goodly companies—as satisfied and contented as good cheer can make them—it may well be doubted if the attractions they present in winter are not in many respects superior to those which they hold out in summer time. In this regard they are like fine old English inns, in which, if one found himself snugly stored away of a winter's night, all manner of cold and disagreeable features outside only enhanced the pleasures of his situation. Leaving each terminus daily during the season of summer travel, and daily except Sunday at other seasons of the year, at a convenient hour, 7 p. m.; after the day's business is over, and incoming trains from the interior have delivered their passengers well bound, this route provides not only for a comfortable night's rest, but allows some hours of daylight at either end in which to view the lively harbor scenes of Boston and the Forest City; hours of gorgeous sunset which enhance the glorious scenic display, presented by the North West England coast with its color of romance and tradition. To the tourist en-route to Maine sea-coast, interior, or White Mountain resorts, or the visitor to Portland and Casco Bay, the steamer ride from Boston forms a breezy prelude to the rail ride east from Portland, and the most advantageous route for reaching the Forest City, landing at an early morning at the dock adjoining that which witnesses the departure of the Island steamers. The route of the Portland Steam Packet Company boats is full of interest throughout. From Franklin wharf at Portland the cruise is laid through the lovely harbor scene which Casco Bay with its thronging islands and fleet of pleasure steamers presents, with white winged craft of every description, and cottage lined shores stretching away to the entrance of the ship channel which is passed to bring the Cape Lights into view as the steamer clears the harbor, and bears away along shore bringing within view Scarborough, Pine Point and Higgins' Beach, with Prout's Neck a peninsula formed by the estuary of the Nonsecuch river and Old Orchard's bald surf beaten front, a succession of the grandest cooling off places which nature has provided for a long suffering public, extending from the harbor lights of Portland to the mouth of the Saco in an unbroken line of silvery sanded sea-beach, hotel and cottage lined, where orchestras, hops, and fashionable doings are the order of the day and evening among three thousand guests. These sea-shore resorts, with Old Orchard their principal point, are reached in a half hour ride from the Union

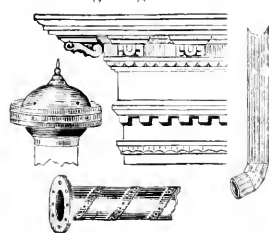
Station at Portland, and are in fact environments of that city, the eastern terminus of the Portland Steam Packet Company. After passing Old Orchard, a beautiful sight with its mammoth hotels and bathing houses electric lighted and brilliant with the season's glow of sport, Wood Island Light comes to the front, marking the mouth of the Saco river flowing down from the gorges of the White Mountains, and others pass in review marking the harbors and shoals from Portland Head to Boston Light, each with its story or tradition of the past to give color and interest to the scene. In order next is the historic Boom Island Light. Eleven miles off the historic coast town of York, Maine. From Boom Island light the ship's course is shaped for the light upon the Isles of Shoals which are passed directly outside. These islands, seven in number lying in two States directly off the mouth of the Piscataqua river, which separates Maine from New Hampshire, vividly recall the old stories of piracy in the New World, and such noted names as Kidd, Dixey, Bull and Blackbird, notable examples of the Pirate King, who sailed here to rendezvous, repair ships and dispose of their ill-gotten treasure in the old days of their supremacy on the Spanish Main. From the Isles of Shoals the steamer proceeds toward her next objective point, Thatcher's Island, being directly off Cape Ann, the northern limit of Massachusetts Bay, and proudly bearing the "Cape Ann Lights." From this point the route skirts the shore of Massachusetts Bay, passing in order the interesting historical points familiar from their connection with the early settlement of the Old Colony of Massachusetts Bay. Passing the twin sentinels of Thatcher's Island, passing often through the narrow estuary between that island and the dangerous reef known as the "Londoner," which is always covered with breakers, soon Eastern Point Light, which marks the entrance to Gloucester Harbor is opened and the storied "Reef of Norman's Woe" is in sight, the scene of Longfellow's "Wreck of the Hesperus." Manchester-by-the-Sea, Beverly, the ancient city of Salem, Marblehead, famous for having furnished most of the sailors who manned the privateers during the Revolutionary war, and now famous as the scene of summer yacht races, Nahant and Boston Light follow in quick succession. From Cape Ann to the Point of Pines is one grand review of these coast towns. Lucy Larcum says:

"You may ride in an hour or two, if you will,
From Hallow Point to Heaven Hill,
With the sea beside you all the way,
Through pleasant places that skirt the Bay;
By Gloucester Harbor and Beverly Beach,
Salem's old steeple, Nahant's long reach,
Blue turreted Sanapscott, and Chelsea's wide
Marshes laid bare to the drenching tide,
With a glimpse of Saugus spire in the west,
And Malden hills in their dreary rest."

Then entering the port of Boston at an early hour in the morning, the secker after pleasure or the business man has the entire day at his disposal for which the retreating night's rest enjoyed in the run from Portland, gives an added zest. In the opposite run the traveler reaches Portland at a corresponding morning hour, landing close to the very dock from whence depart the many steamers of the Island fleet of Casco Bay, and in season for all early trains east bound to the interior and coast of Maine and the White Mountains. The line is composed of the new and elegant side-wheel steamers "Fremont" and "Portland." These steamers have every modern appliance of luxury and safety, electric lights and bells, and were especially built for the requirements of the route. Through and excursion tickets to all Sea Coast and interior points of fashionable resort are on sale at rates always lower than any other line and no company has a more enviable reputation for the care and comforts of its patrons than this which can say of its 47 years existence that no passenger has lost life or received injury to person or property.

C. A. WESTON & CO., Wholesale Grocers, No. 1, 2, and 3 Central Wharf, Portland, Me. Although there are many wholesale grocery houses in Portland of much longer standing than the firm of C. A. Weston & Co., there is not one that has a higher reputation as regards the prompt and accurate filling of orders, and the furnishing of goods of standard merit at the lowest market rates, and even from the standpoint of age alone this concern makes a very respectable showing, it having begun operations almost a quarter of a century ago, or in 1868. For about eight years a retail business was carried on but since 1876 the trade has been exclusively wholesale, and has steadily increased until it has reached very large proportions, customers being found throughout Maine and New Hampshire. Messrs. C. A. Weston & Co. have never made any extravagant claims or sought to boom their business by the adoption of sensational methods, but on the other hand they are by no means ultra-conservative and are prompt to make use of all legitimate means to extend their operations. They occupy 3 floors of the dimensions of 40 x 120 feet at No. 1, 2 and 3 Central Wharf, and their stock is always complete in every department. Mr. Clarence A. Weston is a native of Madison, Maine, and Mr. Thomas E. Thompson was born in Standish, Maine. Both partners are very widely known in business and social circles, and give close personal attention to the supervision of the representative enterprise with which they are identified.

WILLIAM H. SCOTT, Manufacturer of Galvanized Iron and Copper Gutters and Cornices, Corrugated Iron Roofing and Iron Clapboarding, also Tin Roofing. Agent for Austin's Patent Corrugated



Expanding Water Conductors, Abendroth & Root's Spiral Riveted Pipe, Pumps and Ash Barrels; Steamboat, Locomotive and Boiler Stacks, 29, 31 and 33 Union St., Portland, Me. Telephone, 771. In enumerating those industries counting upon the iron trade, it will be readily admitted that

the enterprise conducted by William H. Scott in this city, deserves prominent mention. The house is one of the oldest in this vicinity, and was originally established by Mr. E. Newman, about fifty years ago. It was carried on under his name for thirty years, when the present proprietor assumed charge of the business. The premises occupied are located at Nos. 29, 31 and 33 Union Street and comprise two floors, each of 15x70 ft. dimensions. They are admirably equipped with all the necessary machinery used for the work in hand, which is run by from ten to fifteen employees. A general line of Galvanized Iron, Copper, Tin, Zinc, and Lead work is manufactured by this house, comprising Gutters, Cornices, Pipe, Pumps, Boiler Stacks, and in fact every kind of metal work. A specialty is made of Galvanized Iron and Copper Gutters and Cornices which are particularly fitted for fine building, as they expand or contract, according to the weather, without leaking. Mr. Scott also makes a specialty of ventilating public and private buildings. He has unsurpassed facilities for roofing buildings in the most approved manner, and he is agent for the Corright Metal Roofing Co., for Austin's Patent Corrugated Expanding Water Conductors, and Abendroth & Root's Spiral Riveted Pipe, etc. All the work produced is under the immediate supervision of the proprietor, who has enlarged his works to double

their former capacity, added the finest machinery and employs none but skilled labor. He claims to be able to do metal work cheaper and better than any other party in the country, and he guarantees it to be first-class in every particular. We recommend him to our readers, as his house is liberal, enterprising and reliable, and the goods made by him are of superior quality, excellent workmanship, and are manufactured from the best materials only.

UNITED INDURATED FIBRE COMPANY, A. H. Prescott, Manager; Office of the Treasurer, No. 390 Congress Street, Portland, Me.; Factories, Portland, Me., and Lockport, New York. Although indurated fibre ware is known and prized in every section of the country, it owes its prominence to its many evident advantages over all other ware rather than to the length of time it has been on the market, for it is only within the past three years that it has been brought to the front, and the single fact that various imitations of it have already been produced is proof positive that it supplies a genuine need and has been very cordially received. We need hardly say that not one of these imitations possesses the peculiar qualities of the genuine; for to begin with, no other fibre pail is made seamless, every one having a bottom held in by a hoop or otherwise, while the indurated fibre ware is made all in one piece and cannot drop apart or leak. Paper and other fibre pails are painted and hence will taste; and no other pail is made without a hoop or metal rim unless it be an infringement on the indurated fibre ware patents. The main points of superiority possessed by this ware over wood, paper, tin, and iron ware may be summarized as follows: Will not shrink or swell; will not taint water, milk or other liquids; cannot leak, water-soak or rust; has no hoops to drop or rust off; being seamless, bottom cannot drop out; has no paint or varnish to wear off; does not require paint or varnish to preserve it; is proof against hot and cold water, kerosene, benzine and naphtha; is lighter than a wooden pail, and will not soak, thus becoming heavier. The great demand for the ware has stimulated the manufacturers to produce an extensive variety of articles, including pails and buckets of various kinds, tubs, keelers, pans, bowls, spittoons, slop jars, slop-jar mats, liquid and dry measures (sealed by legally authorized sealer before leaving the factory), scoops, churns, butter tubs, "bucket" fire extinguishers, "regular" fire extinguishers adopted by the Pennsylvania Railroad Company, which "insures" its property only by taking measures to prevent its burning; water coolers, water cooler bases, mill roving cans, stock tucker baskets, umbrella stands, waste paper jars, flower pots and baskets, chambers, cell buckets, etc., for public institutions only), fire casks and pails, powder pails, acid pails and tubs, warranted to resist the action of the most corrosive acids. New articles are constantly being added and prices are quoted which, taken in conjunction with the great durability of the goods, make indurated fibre ware really the cheapest as well as incomparably the best in the market. Factories are maintained in Maine, New York, Massachusetts and Minnesota. — that in this state being located in Portland and being conducted by the United Indurated Fibre Company, which also has a factory at Lockport, N. Y. This company was incorporated in 1888 with a capital of half a million, the president and general manager being Mr. Jesse Peterson, Lockport, N. Y., and the treasurer and clerk being Mr. George S. Winn of Portland, Maine. The office of the treasurer is at No. 390 Congress street, Portland, and the general eastern office and salesrooms are at Nos. 173 and 175 Duane street, New York, under the control of Messrs. Cordley & Hayes. The general western office is at 55, 57 and 59 Wabash avenue, Chicago; A. H. Prescott, manager. The company are now manufacturing some 225 dozen pieces per day and the largest orders can generally be filled at comparatively short notice.

JOHN LOVEITT & CO., Wholesale and Retail Dealers in Fresh Fish and Finnan Haddies, Oysters and Lobsters, End Commercial Wharf, Retail Market 525 Congress street, Portland, Me. The firm of John Loveitt & Co. occupy a leading position in the fish trade of Portland, the transactions of this concern being larger in amount than those of any other house. The business was founded many years ago by Messrs. Loveitt, Atkins & Co., and was continued by Loveitt & Sargent, and Loveitt, Sargent & Co.—the present firm name being adopted about a quarter of a century ago, or five years after Mr. G. F. Loveitt entered the concern. The firm are wholesale and retail dealers in fresh fish and finnan haddies, oysters, lobsters, etc. their main establishment being at the end of Commercial Wharf. They have a retail market at No. 528 Congress street, and control the fish curing establishment owned by Mr. G. F. Loveitt and carried on under the style of Thomas McEwan Company. This is located on Anderson street, and is extensively known as a wholesale depot for Finnan haddies, Varnmouth bladders, kippered herring, kippered mackerel, etc. A large force of assistants is employed in the various departments of the business, and all orders can be filled promptly as well as at positively the lowest market rates.

SIMONTON & RANDALL, Wholesale Grocers and Flour Dealers, 219 Commercial Street, Portland, Me. It is very near 40 years since the business carried on by Messrs. Simonton & Randall was founded, and as it has held a leading position almost from the first no similar enterprise in Portland is more widely and favorably known. Operations were begun by Messrs. John Randall & Co., in 1852, and after several changes had occurred in the proprietorship, the present firm assumed control in 1885, the partners being Messrs. George W. Simonton and Charles H. Randall, both of whom are natives of this city, and are so generally known in social as well as in business circles as to render extended personal mention altogether unnecessary. The firm are wholesale grocers and flour dealers, and utilize very spacious premises at No. 219 Commercial street, they comprise five floors and a basement, each measuring 30x80 feet, so the total floor space amounts to 12,000 square feet, giving ample accommodations for a heavy and varied stock, and thus putting the firm in a position to fill even the most extensive orders without delay. Employment is given to 12 competent assistants, and as both members of the firm are not only thoroughly acquainted with the business in every detail but give it close and careful supervision, the unusual promptness and efficiency of the service are not at all difficult to account for. The firm quote bottom prices on all the many articles dealt in and ship goods to many distant points, besides doing a large local and suburban trade.

S. W. LARRABEE & SON, Lumber, 305 Commercial Street, Portland, Me. The business carried on under the firm name of S. W. Larrabee & Son had its origin more than 40 years ago, and has long held its present leading position, the facilities available being such as to enable all competition to be easily met, and the service being so carefully and skilfully supervised as to fully maintain the efficiency for which it has long been noted. Operations were begun in 1850 by Mr. S. W. Larrabee, and after various changes in ownership the firm of S. W. Larrabee & Son was formed, that occurring in 1867. Mr. Henry P. Larrabee retired from the business 13 years later, but no change was made in the firm name. Mr. S. W. Larrabee is a native of Phippsburg, Maine, and is one of the most generally known of all our Portland merchants, he having been prominent in public as well as in business life, and serving as common councilman, as alderman and as state

representative. During his extended business career he has built up a most enviable reputation for integrity and enterprise, and customers of S. W. Larrabee & Son know that they are getting just what they pay for and getting it at the very lowest market rates. The firm deal in all kinds of lumber, and utilize commodious premises at No. 305 Commercial street, carrying a large stock and filling both wholesale and retail orders without delay.

SARGENT, DENNISON & CO., Wholesale dealers in Coal. Office, No. 174 Commercial Street, Portland, Me. The firm of Sargent, Dennison & Co. was formed in 1876 and the style has since remained unchanged, although Mr. Edward H. Sargent has been sole proprietor for the past eleven or twelve years, Mr. W. E. Dennison having retired in 1879. The business carried on by the firm was founded in 1873 by Messrs. Rich & Julkins, but has been greatly developed by the succeeding concern. Mr. Sargent is a native of Portland and having served in both branches of the City Council is very generally known outside as well as inside of trade circles. He gives his business close personal supervision, and employs a sufficient force of assistants and provides ample delivery facilities to ensure the prompt and accurate filling of all orders large and small. Coal and Wood are dealt in both at wholesale and retail, the premises utilized at No. 174 Commercial St., foot of Exchange, being sufficiently spacious to accommodate a very large and complete stock, including the leading brands of coal for family and manufacturing use, and thoroughly seasoned hard and soft wood and kindlings. The lowest market rates are quoted to both wholesale and retail buyers and the quality of the stock is always fully up to the standard in every respect.

PENN MUTUAL LIFE INSURANCE COMPANY, Austin & Liddick, Gen'l Agents, Office 93 Exchange St., Portland, Me. A. M. Austin, P. J. Liddick. There is no subject in the whole category of human events of more vital importance to the public at large, than a highly perfected system of life insurance. The Penn Mutual Life Insurance Company of Philadelphia occupies a high position among the prominent Insurance Corporations of this country, and we may say, in the matter of absolute reliability, it stands second to none. Organized in 1847, with a large capital, and represented by many of Philadelphia's foremost citizens, its management has been conservatively progressive; abreast of the times, but never unwisely in advance. Every policy issued by this company is absolutely non-forfeitable after three annual payments, and in most cases, after two. Its record is unassailable, its guarantees are unsurpassed, it has every safeguard which intelligence, experience and caution can suggest. The gross assets amount to \$16,500,000.00 and it has a surplus fund of \$2,500,000.00. The officers are as follows: Edward M. Needles, President; Horatio S. Stephens, Vice President; Henry C. Brown, Secretary and Treasurer; Jesse J. Barker, Actuary. This company is well represented in most of the large cities in the Union, by men of ability, energy and intelligence, who have done much to increase the membership and continue the interests of the institution. Of these, none stand higher than the general agents of Portland, Messrs. Austin & Liddick. The agency was established in 1879 under the management of Mr. A. M. Austin, who was joined last year by Mr. P. J. Liddick, who previous to that time was engaged in the actuarial department of insurance work. These gentlemen are both natives of Maine, the former of Canton, the latter of Portland. Their office is at No. 93 Exchange St. Callers are assured immediate and courteous attention, and any information with regard to the company or the methods of insuring will be cheerfully given on application.

MARR & LITTLEFIELD,

WHOLESALE DEALERS IN

Flour and Mill Feed,

233 Commercial St., PORTLAND, ME.

SYLVESTER MARR.

HENRY LITTLEFIELD.

BUSINESS ESTABLISHED IN 1863.

L. F. HOYT & CO., Dealers in New and Second Hand Furniture, Carpets, Stoves and Crockery, Appraising Hotel and House Furniture a Specialty, 119 Market St., Corner Federal, Portland, Me. The term "house furnishing goods" or "furniture" means a good deal more now than it did ten or twenty years ago, for many useful articles coming under this head have been placed on the market during the past quarter of a century, and the work of the house-keeper has been correspondingly lightened. One of the most complete and desirable stocks of house furnishings to be found in this section of Portland is that carried by Messrs. L. F. Hoyt & Co. at 119 Market street, corner of Federal street, and by no means the least gratifying feature of the goods handled by the firm is the low price quoted on them. The enterprise now conducted under the firm name of L. F. Hoyt & Co. was originally started in 1864 by L. F. Hoyt, and after several changes in its management came into the possession of Messrs. Wilson & Hoyt in 1880, who were succeeded by the present firm in 1887. L. F. Hoyt & Co. are dealers in new and second hand furniture, and make a specialty of appraising hotel and house furniture. The premises occupied comprise two floors, each 30 by 50 feet in dimensions, at the corner of Market and Federal streets, in addition to room for storing and finishing on Federal street. The stock includes house furnishings in general, as well as a large and varied assortment of carpets, stoves and crockery, etc. Space is too limited to allow us to describe even the most prominent of the goods making up this assortment, but we can at least assure our readers that the store will well repay a visit, especially as immediate and polite attention is shown to every caller, and bottom prices are quoted in every department of the establishment.

T. C. M. JENCKES, rear 36 Temple St., Carpenter and Builder. It is commonly said that a man has to build one house, at least, before he knows enough to have one built to suit him, but this rule does not apply to those who have sense enough to be guided by the experience of others, and if such experience teaches one thing more than another, it is that care should be taken to place the building contract in competent and responsible hands. Among the various carpenters and builders doing business in Portland, there is not one more reliable in every way than Mr. T. C. M. Jenckes, whose shop is located at No. 36 Temple St. This gentleman has been identified with his present business for several years, and he is thoroughly experienced in all branches of it. Employment is given to four competent assistants and a larger force is at hand to call upon should the occasion demand. Mr. Jenckes is prepared to fill jobbing orders of all kinds in a superior manner at short notice and the terms made with this gentleman will be found to be extremely moderate.

MAINE CANNING CO., Contractors and Packers of Canned Goods, 3 and 5 Custom House Wharf, Portland, Me. Canned Clams, Mackerel and Herring a Specialty. There seems to be no limit to the demand for canned goods, for it steadily increases from year to year, and when once the reputation of a brand has been firmly established, the call for it almost always increases from season to season, no matter how many new brands may have been placed on the market in the meantime. The Maine Canning Co. have won an enviable reputation as contractors and packers of canned goods, and as a natural consequence the demand for their productions has reached very large proportions. This business was founded in 1885 and was originally carried on by Messrs. George Webster and John A. Pellett, but in 1888 Mr. Webster bought out Mr. Pellett and has since retained sole control. He is a native of Portland, was a first lieutenant in the army during the rebellion, and has a large circle of friends throughout this city and vicinity. Mr. Webster gives the business very close supervision, and employs a sufficiently large force of assistants to ensure the prompt filling of all orders. A specialty is made of canned clams, mackerel and herring, and satisfaction is guaranteed to every buyer both as regards the quality and price of the goods furnished. The premises utilized are spacious and well-equipped, and are located at Nos. 3 and 5 Custom House Wharf.

SOUTH CASCO STAGE LINE, J. A. Field, Prop. Slate at Gould's Stable. Carries Passengers and Freight. Among the many lines of business conducted in Portland none are of greater advantage and convenience to a certain portion of this community than that which is controlled by Mr. J. A. Field. We take pleasure in calling attention to this enterprise, as it cannot fail in being patronized by many who wish to visit certain localities that are not on the direct line of the steam cars. It may be a matter of much surprise to many, that any one should still travel by Stage, and that the Steam Cars do not go everywhere, but they have yet to learn that there are many important towns that are out of the way of railroads and can only be reached by riding several miles, either by private conveyance or by an established line of Stages similar to the one we are now calling to notice. The South Casco Stage Line carries Passengers and Freight, and the Proprietor, Mr. J. A. Field, endeavors to accommodate his patrons in every way possible. The following order is the line in which the Stage passes. It runs through Woodford's and Merrill's Corner, Duck Pond, Windham Center, North Windham, Raymond and South Casco. The stage runs daily except Sunday. Slate at Gould's Stable, where orders for Passengers or Freight can be left. Mr. Field has won the esteem of his patrons by careful attention to their comfort.

The Equitable Life Assurance Society

— HOLDS —

A Larger Surplus,

— WRITES A —

Larger Annual Business,

— AND HAS —

A LARGER AMOUNT OF ASSURANCE IN FORCE,

Than any other company in the world.

Protection and Profit

ON THE TWENTY-YEAR ENDOWMENT PLAN.

Premiums on \$1 000 of Assurance for 20 years.	Insured at Age.	Cash Return to Policy Holder at end of 20 years.	Annual Rate of Simple Interest Realized on In- vestment
\$992	30	\$1,706	6½ per cent.
1,018	35	1,746	6½ " " "
1,060	40	1,813	6½ " " "
1,128	45	1,932	6½ " " "
1,210	50	2,156	7 " " "

Send Age, and get by return mail *exact statement* of Policy and *results* upon yourself.



Fred D. Phillips,
Manager,

PARK BROS., Special Agts.

OFFICES:

Over Western Union, BANGOR, Me.,

AND

PITTSFIELD, MAINE.

93 Exchange St., Portland, Me.

PORTLAND LOAN AND BUILDING ASSOCIATION, 12 Monument Square, Portland. The Portland Loan and Building Association was incorporated in 1890, and may be said to be the legitimate result of the exceptional success attained by the Casco Loan and Building Association, incorporated some two years earlier, for the facilities offered by that association have been so largely availed of that in order to prevent the membership becoming so large as to be unwieldy, and at the same time to debar no one from the privileges at the command of shareholders, the formation of a new association became a positive necessity. Many of those most prominently connected with the old association are identified with the new one also, and that the public give it their hearty confidence and support the annexed statement will go far to prove: Statement of Portland Loan & Building Association. Portland, March 20, 1891. Organized March 19, 1890.

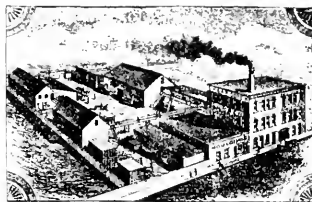
LIABILITIES.	
Accumulated capital	\$26,469.87
Guaranty fund	17.02
Earnings	892.13
	\$27,379.02

RESOURCES.	
Loans on mortgages of real estate	\$23,300.00
Permanent expenses	173.03
Cash	3,905.99
	\$27,379.02

GEORGE D. BISBEE, Bank Examiner.

An enterprise having for its objects the individual ownership of homes; the encouragements of habits of industry and thrift, and the spreading of practical knowledge concerning the laws of finance and of property, is doing a work second to none in magnitude and importance, and deserves the earnest co-operation of every property owner and wage earner, and is of inestimable benefit to the community in which it operates. Such is the work being carried out by the Portland Loan and Building Association, and the following gentlemen may well be proud of their prominent connection with it: President, Henry S. Osgood; Vice-President, Albion Little; Secretary, David B. Ricker, Treasurer and Attorney, Seth L. Larrabee, Directors: Albion Little, N. E. Redlon, Fred N. Dow, Henry C. Peabody, Henry S. Osgood, Prentiss Loring, J. S. Ricker, E. B. Winslow, A. D. Smith, Richard K. Gatley, James H. Hall, Wm. H. Scott, Seth L. Larrabee, R. D. Woodman, Fred E. Briggs, A. W. Smith, Chas. B. Woodman. Auditors: Watson B. Drew, J. N. Winslow, Joshua Davis.

comprise four floors measuring 25x75 feet, and a heavy and varied stock is constantly carried, so the largest orders can be filled at short notice. Fruits and produce of every description are dealt in, a specialty being made of early vegetables and strawberries. Canned goods of all kinds are extensively handled, and the firm are always prepared to quote the lowest market rates and ship goods without delay.



S. H. & A. R. DOTEN, Wholesale and Retail Lumber Dealers; Also, Manufacturers of Mouldings, Gutters, Brackets, Stair Work, etc., Nos. 494 to 504 Fore, and 279 Commercial Streets, Portland, Me. The importance of Portland as a lumber distributing centre is too generally known to render it at all necessary to enlarge upon it, suffice it to say the lumber trade is one of Portland's representative branches of commerce and has had much to do with the building up of the city and its suburbs. A representative house engaged in this representative business is that of S. H. & A. R. Doten, occupying premises located at Nos. 494 to 504 Fore, and 279 Commercial streets. This enterprise was inaugurated in 1851, and for nearly forty years has held a prominent and in fact a leading position. The proprietors are Messrs. M. T. and E. S. Doten, who are natives of Poland, Maine, and Mr. H. M. Bailey, who was born in this city, these gentlemen doing business under the old and honored firm-name we have mentioned. They are wholesale and retail dealers in lumber, besides being extensive manufacturers of mouldings, gutters, brackets, stair work, etc., they utilizing a factory having a floor-space of about 15,000 square feet, fitted up with improved machinery, driven by a sixty-five horse engine. Employment is given to thirty assistants and the largest orders can be filled at short notice, the firm being in a position to quote the lowest market rates to both wholesale and retail buyers.

MOTLEY & CO., Wholesale Commission Dealers in Fruits and Produce, 237 Commercial street, Portland, Me. There is no doubt that the greatly increased demands for fruits so noticeable of late years is due in a great measure to the spreading of hygienic knowledge among the people, for, although the most of us eat fruit because we like it, we would not consume nearly so much as we do were we not convinced that it is as healthful as it is palatable. The growth of the trade in foreign fruits during the past decade has been truly wonderful, and by its extension their price has been so reduced that bananas, oranges, etc. are about as cheap as apples, pears and other domestic productions. Messrs. Motley & Co., of No. 237 Commercial street, handle a large proportion of the foreign fruits received in Portland, for they are leading wholesale commission dealers in these commodities, and also in domestic fruits and produce of all kinds. The business was founded in 1878 by Messrs. Motley & Winchester, and the present firm, consisting of Messrs. F. A. Motley and W. J. Shaw, assumed control in 1880. The premises utilized

E. C. CHASE, Baggage Transfer. Baggage Called for and Checked at any Railroad or Steamer in the City. Office at Portland Steam Packet Co., Franklin Wharf, Portland, Me. The character of the service offered by Mr. E. C. Chase should certainly be thoroughly familiar to the residents of Portland, for this gentleman has been identified with his present enterprise for over 25 years. He is a native of Portland, and very well known both in social and business circles. His office is located at the Portland Steam Packet Co.'s Office, Franklin Wharf, where orders may be left for trucking and forwarding, and they will receive prompt and accurate attention. Mr. Chase's business is very extensive and is constantly increasing. He employs from twelve to fifteen assistants, and uses from fifteen to eighteen horses. Mr. Chase takes great pride in maintaining the high reputation he has so long held. Baggage will be called for and checked to any railroad or steamer in the city, and the charges made will be found to be uniformly moderate.

HINDS' HONEY AND ALMOND CREAM

FOR THE

Hands, Face, Skin and Complexion.

Also HINDS' BLACK-FLY CREAM.

A. S. HINDS,

PORTLAND, MAINE,

U. S. A.

Mr. A. S. Hinds is a native of Livermore, Maine, and has carried on business in Portland as a druggist and apothecary for more than a score of years, having begun

operations in 1870. Since 1889, however, he has given his entire attention to the manufacture and sale of certain preparations, which were devised by him as a result of his conviction that there would be a large demand for them could they be made to combine the virtues which he sought in their preparation; for his long experience as a druggist in handling all the notable preparations of a kindred character gave him ample opportunity to see that they were all more or less unsatisfactory and stimulated him to produce compounds which should offer all their advantages and none of their disadvantages. He began to manufacture the first of his preparations some fifteen years ago, and the demand for them has reached such proportions that he is now obliged to devote all his energies to supplying it. Hinds' Honey and Almond Cream is now known in every portion of this country and Canada, and even in England, France, South America, Mexico and Australia, and wherever introduced, it has attained not only prominence, but supremacy, being endorsed by physicians, druggists and the public as the most perfect preparation of the kind in the market. It is for the treatment, cure and prevention of chapped hands, face and lips, rough or hard skin, wrinkles, sunburn, irritations, scaly eruptions, burns, scalds, chilblains, inflamed and irritated piles, itching, chafing, sore nipples, brittle nails, bruises, flesh wounds, salt rheum, eczema, and all the various kindred affections of the skin; and unlike any other skin preparation, it is entirely free from all oily, greasy, starchy or sticky principles or chemicals, and hence has none of the objectionable features of cold cream, camphor ice, vaseline, cosmoline, and washes containing mineral poisons. It is warranted not to injure the most delicate skin, and Mr. Hinds guarantees entire satisfaction to all who may use it for the purposes for which it is recommended, and so confident is he that a trial will sustain his claims that he offers to send a sample free to any address on application. Hinds' Honey and Almond Cream is sold by all druggists and by all leading dealers in toilet supplies, it being one of the most efficient agents for brightening and permanently improving the complexion that has yet appeared. Hinds' Black-Fly Cream, for repelling insects and protecting the skin from sunburn, irritation and infection, contains no tar, makes no stain and may be readily removed without the use of soap if desired. It is essentially different from all other preparations of a like character, or rather intended for a like purpose, and no sportsman who once uses it will ever be willing to dis-

pense with it afterwards, for it is not only wonderfully efficient and pleasant to use, but is handy to carry and not objectionable to even the most fastidious. It is sold by all dealers in sporting goods at 25c. per box or will be sent by mail for 28 cents. Mr. Hinds is prepared to supply the trade with any of his productions at short notice and at a liberal discount from retail rates.



180 Hanover St., Boston, Feb. 22, 1890

MR. A. S. HINDS:

DEAR SIR—One of my patients has been troubled since last fall with Cold Sores which took in her nostrils as well as on her lips and chin, and she was a very unpleasant sight to any one with whom she was brought in contact, to say nothing of the suffering she endured.

My wife advised her to use your preparation and in one week she was greatly relieved, and in two weeks entirely cured.

I send this testimonial simply because your preparation did for her what several physicians and other remedies would not do, and I consider it a proper tribute to your skill as well.

Yours very truly,

W. J. STARBUCK, Dentist.

New York, March 23, 1889

A. S. HINDS:

DEAR SIR—Your peerless Honey and Almond Cream has been used by me constantly for nearly four years. I cannot live without it, I assure you. At the same time to carry any great amount of it is almost impossible, and no amount, however great, could be any comfort to me unless I knew I had enough to last till my next day, now I am going away. Is your Cream on sale in Paris or in Italy? if so, I will procure it there, and agree to increase its sale, perhaps ultimately, even otherwise, it has only to be known.

Please advise. Faithfully,

We are not at liberty to use this lady's name, but guarantee its genuineness.

(A. S. H.)

Wilmington, Ohio, July 20th, 1891.

DEAR SIR—It think it my duty to write you in regard to your wonderful Honey and Almond Cream. When I commenced using it my hands would crack open and were so bad that I could not close them without making them bleed, and my face was rough and chapped, and I have had one bottle and my hands and face are entirely cured and I think it my duty to praise the wonderful remedy.

Yours truly,

MRS. ISMAIA MEARS

UNITED HOSPITAL AND DISPENSARY,

20 CHESTER STREET

A charity supported by voluntary contributions

Boston, Mar. 5, 1891.

A. S. HINDS, Esq.

My DEAR SIR: (Your kind favor of 25th ult. at hand.) I am very glad to testify to the value of Hinds' Honey and Almond Cream as a most excellent remedial agent in many forms of Skin Diseases, and consider it as one of the best articles of its class for troubles of that character. I am under obligations for your past favors and assure you that any further donations would be duly appreciated.

Yours very truly,

UNITED HOSPITAL AND DISPENSARY,

W. C. Smith, M. D., Pres.

121 Emery Street, Portland,

P. S.—You are at liberty to use my name, for the *half* was never told. It is the best to use about babies that I ever used, and I have had four years experience with it.

H. J. P.



CRESSEY & JONES. Dealers in Pianos and Organs, Sheet Music and General Musical Merchandise. Sole Agents for Weber, Decker Bros., Kranich & Bach, Mason & Hamlin, Woodward & Brown, and Vose & Sons Pianos; Mason and Hamlin and New England Organs, 394 Congress Street, opposite City Hall, Portland, Me.—By common consent the establishment conducted by Messrs. Cressey & Jones is given a leading position among the music stores of this section of New England, and it may be stated as a positive fact that no house is prepared to offer more genuine advantages to purchasers of pianos, cabinet organs, sheet music and musical merchandise. The business was formerly carried on by Mr. C. R. Cressey, he beginning operations in 1885, and becoming associated with Mr. C. F. Jones under the present firm-name in 1889. Mr. Cressey is a native of Gorham, Maine, and Mr. Jones, of Portland, both these gentlemen being extensively well and favorably known in trade and social circles. The firm are agents for the leading piano manufacturers of the country, including Weber & Co., Decker Brothers, Kranich & Bach, Mason & Hamlin, Woodward & Brown, and Vose & Sons, and are prepared to furnish instruments of sterling merit in any style of case desired at as low rates as can be named on pianos of equal grade by any manufacturer or dealer. They are also agents for the famous Mason & Hamlin, and the New England Organs. The store is located at No. 394 Congress street, opposite City Hall, and has an area of about 2,000 square feet. A very complete assortment of sheet music, including the latest vocal and instrumental pieces of foreign and American composers is carried in stock together with a fine line of musical merchandise; and the employment of four assistants ensures prompt attention to every caller.

FRED E. RICHARDS & CO., Bankers, 98 Exchange Street, Box 1654, Portland, Me.—The business conducted by Messrs. Fred E. Richards & Co., at No. 98 Exchange street, was founded by Mr. Richards in 1888, the present firm being formed in 1891 by the admission of Mr. Arthur W. Merrill. Mr. Richards is a native of Camden, and Mr. Merrill of Farmington, Maine, and both are very widely and favorably known in general business and particularly in financial circles; Mr. Rich-

ards having filled the highly responsible position of State Bank Examiner for nine years and Mr. Merrill having acted as his assistant during the past two years he held office. It is obvious that the experience of the members of this firm has been such as to make them thoroughly familiar with all the standard securities and has certainly been admirably calculated to fit them to judge understandingly concerning the merits of any proposed investment. The popular conviction of these facts and the nature of the service rendered by Mr. Richards during the three years that he carried on operations alone, have combined to make this house one of the most popular among investors in the State, and the exceptionally attractive line of securities thus far offered by the new firm has attracted much attention and excited very favorable comment among those who have investigated their merits. They include \$30,000 five per cent. 30 years mortgage bonds of the Penobscot Shore Line Railroad, dated Feb. 1, 1891, and netting five per cent.; \$25,000 Portland and Ogdensburg 20 years 5's, dated Nov. 1, 1888, and having principal and interest guaranteed by the Maine Central R. R. Co., and the bonds of four street railway companies, located in different sections of the country, the bonds bearing interest at the rate of six per cent. per annum and being offered at prices netting from 54 to 58 per cent. to the investor. Street railway securities are regarded with great favor by the most experienced and conservative investors, and those offered by Messrs. Fred E. Richards & Co., are particularly desirable. The firm also offer bonds of the Kennebec Light & Heat Co., Leadville, Col., Water Co., and Citizens Gas Light Co., (Brooklyn, N. Y.,) all of which possess many and solid advantages. Smaller offerings include stock of several prominent Maine banks, railways, and manufacturing companies. Full information will be given on application in person to 98 Exchange street, or to post office box. 1654.

BROWN & JOSSELYN, Commission Merchants, Flour, Grain and Feed, 211 Commercial street, Portland, Me. The firm of Brown & Josselyn had its inception in 1878, at which time two important enterprises were consolidated. The older of these had been founded in 1872, by Messrs. Butler, Josselyn & Son, they being succeeded in 1871 by Messrs. Josselyn & Co., who were in charge when the consolidation was effected four years later. The other undertaking had been started in 1874 by Messrs. Brown & Washburn, they giving place in 1877 to Messrs. Brown & Batchelder, and this firm being dissolved in 1878 when the two businesses were merged into one. The firm of Brown & Josselyn consisted of Messrs. A. D. Brown and T. A. Josselyn, but Mr. Brown died in 1890, and Mr. Josselyn now has sole charge but retains the original firm name. The firm are commission merchants in flour, grain and feed, doing an exclusive wholesale business and shipping goods throughout Maine and New Hampshire. As they have held a leading position in the flour trade of the state from the very start their exceptional facilities are widely known, and we only need say that the concern were never better prepared than now to serve the best interests of their customers and to fully maintain their enviable reputation for promptness in making returns and in filling even the most extensive orders.

LYMAN, SON & CO.,

Ship Stores and Chandlery,

And Dealers in

Duck, Manilla and Hemp Cordage, Wire Rope, Chains, Anchors,

Blocks, Naval Stores, Etc., Agents for Taunton Copper Company and Woodberry Duck.

175 Commercial Street, PORTLAND, ME.

The history of the enterprise carried on under the firm name of Lyman, Son & Co. dates back nearly half a century, and is one of the oldest established and one of the most extensive in the entire state. It was inaugurated in 1845 by Messrs. Blanchard, Cahoon & Lyman, and the following year the firm name was changed to Blanchard & Cahoon, and again, in 1847, to Lyman & Richardson. This firm gave place to Messrs. Lyman, Marrett & Co. in 1855, the style being changed to Lyman & Marrett in 1858, and to Lyman, Son & Tobey in 1864. The firm of Lyman, Tobey & Co. was formed in 1875 and the present style was adopted in 1879. As now constituted, the concern is made up of Messrs. James P. Lyman and Charles F. Gaptill, both of whom are natives of this city, and both he and Mr. Lyman are so generally known in both social and business circles as to make extended personal mention quite unnecessary. The firm sell both at wholesale and retail, and deal very extensively in duck, manilla and hemp cordage, wire rope, chains, anchors, blocks, naval stores and in fact ship stores and chandlery of all kinds. They are agents for the Taunton Copper Co., and Woodberry Mills duck, and can fill the largest orders at short notice and at manufacturers' prices. The premises utilized are located at No. 175 Commercial street, and comprise three floors measuring 25x65 feet, all this space being used by the firm, with the exception of three offices in the front on the second floor. A very large stock is carried, and sufficient assistance employed to ensure the prompt filling of every order.

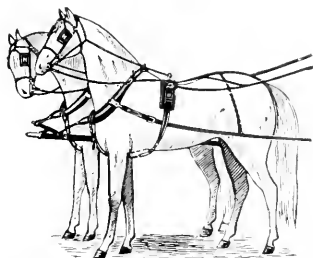
THOMAS BRIGGS, Manufacturing Confectioner, and Dealer in Fruits, Nuts, Cigars, etc., 379 Congress St., Portland, Me. It is undeniable that the public demand a higher grade of confectionery than was found satisfactory a decade or so ago, and those manufacturers have been most successful who were the earliest to recognize this demand and to develop it by producing goods of such superior excellence that they displace others wherever introduced. A prominent example of this fact is afforded by the magnitude of the business built up by Mr. Thomas Briggs during the past ten years. It was founded by Messrs. Briggs Brothers in 1876 and passed under the sole control of the present proprietor about four years later. Mr. Briggs manufactures a full line of Confectionery and as he uses carefully selected materials and has every facility necessary to attain the best results at his spacious premises No. 379 Congress St., it is not surprising that his productions should be very popular and should be spoken very highly of by both consumers and the trade; especially as they are offered at prices within the means of all, and are put up in packages so tasteful and attractive as to compare favorably with any others in the market. Hundreds of tons of confectionery are produced annually and the demand for the goods steadily increases from year to year. Both a wholesale and retail business is done, and a large assortment not only of Confectionery but also of Fruits, Nuts, Cigars, etc., is constantly on hand to select from. Employment is given to 9 assistants, and all orders are assured prompt and careful attention.

JAMES BAILEY & CO., Importers, Jobbers and Wholesale Dealers in Carriage and Saddlery Hardware, Harness Leather, Horse Clothing, Carriage Trimmings, etc., 264 Middle Street, Portland, Me.—The enterprise carried on under the style of James Bailey & Co. is a truly representative an undertaking as can be found in the city of Portland, for it was inaugurated nearly half a century ago and has long ranked with the most extensive and important of the kind in New England. The business was founded in 1816 by Mr. James Bailey, who in a few years became associated with his brother under the firm name of James Bailey & Co., which has ever since been retained although the business now belongs to the children of James Bailey, deceased, and is

held in trust for them by B. D. Verrill, Esq., Mr. G. A. Fairbanks acts as manager, and it is but simple justice to say that the high reputation so long associated with this house has been fully maintained under the existing order of things. The firm are importers, jobbers and wholesale dealers in carriage and saddlery hardware, harness leather, horse clothing, carriage trimmings, etc., utilizing premises located at No. 264 Middle street, comprising six floors of the dimensions of 39x70 feet, and containing a very heavy and varied stock. Considerable retail business is done, but the great bulk of the trade is wholesale, and goods are shipped to many distant points. We need hardly say that the firm is in a position to quote bottom figures on dependable goods, and as employment is given to competent and experienced assistants orders can be filled at very short notice.

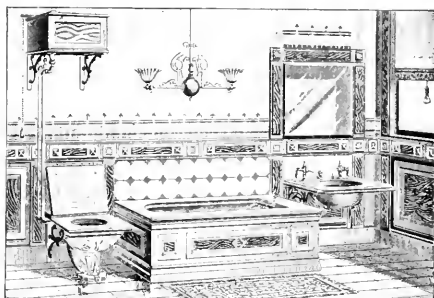
TURNER BROS. & NEWCOMB, Dry Goods and Cloaks, Nos. 488 and 490 Congress Street, Portland, Me. The firm of Turner Brothers & Newcomb is of comparatively recent origin, it having been formed in 1889, but the enterprise with which it is identified was inaugurated more than a score of years before that date and has long been regarded as a leader in its special line. Operations were begun by Messrs. Turner Brothers, in 1868, and the present firm is composed of Mr. R. H. Turner, a native of Gardiner, Maine, and Mr. O. T. Newcomb, a native of Quincy, Mass. Both these gentlemen are very generally and favorably known in trade circles, and under their direction this representative undertaking is steadily gaining in popularity and is doing much to extend Portland's reputation as an advantageous purchasing centre. The firm deal in dry and fancy goods, cloaks, etc., both at wholesale and retail, special attention, however, being paid to retail trade. The premises made use of are located at Nos. 488 and 490 Congress street, and comprise one floor and a basement measuring 29 x 130 feet, and two floors of the dimensions of 21 x 68 feet. They are fitted up with all necessary facilities for the prompt and accurate transaction of business, and as employment is given to about thirty assistants, the service is exceptionally prompt and efficient. Dress and cloakmaking to order is a very important department of the business, and not only is the work turned out of the highest order of excellence, but the charges made will compare very favorably with any named elsewhere on articles of equal merit.

J. J. GERRISH & CO., General Railroad and Engine Supplies, Manufacturers of Railroad Signal Lanterns, General Tin and Sheet Iron Work to Order, No. 41 Commercial Street, Portland, Me.—It is obviously of the first importance that railroad signal lanterns should be absolutely reliable as regards design, workmanship and material, and it is very significant in this connection that there should be a large and constant demand for the railroad signal lanterns manufactured by Messrs. J. J. Gerrish & Co., for this concern began operations a score of years ago, so there has certainly been abundant opportunity to test their productions under all conditions. Mr. J. J. Gerrish retired in 1890 and the business has since been continued by Mr. Elmer G. Gerrish, his son, under the old firm-name. Abundant evidence has already been given that the enviable reputation of this old-established house will not suffer under the present management, and indeed Mr. Gerrish proposes to add to that reputation if hard, earnest and persistent work will do it. The premises occupied are located at No. 41 Commercial street, and comprise three floors of the dimensions of 26x90 feet, they containing all necessary facilities for the manufacture of signal lanterns and the doing of general tin and sheet iron work. The firm deal in railroad and engine supplies in general, and are prepared to fill orders promptly and to furnish goods of standard quality at the lowest market rates.



OAK STREET LIVERY STABLE. Henry L. Taylor, proprietor. Telephone No. 481. Carriages and Vehicles of every description, furnished to order, Portland, Me. The Oak Street Livery Stable may be called the representative public stable of Portland, for it is one of the largest and most completely fitted-up establishments of its kind in the State and the management is so excellent that the service afforded is unequalled for promptness, comprehensiveness and general efficiency. Carriages and vehicles of every description will be furnished to order at remarkably short notice, orders by telephone (call No. 481). From any part of the city being ensured immediate and careful attention. The teams supplied from this deservedly popular stable are first-class in every respect, careful and well informed drivers will be furnished if desired, and strangers wishing to gain a comprehensive idea of Portland and its beautiful suburbs can do so in no more agreeable and easy way than that afforded by a ride in one of the handsome and easy-riding vehicles obtained here; a call by telephone from any part of the city bringing a carriage to the door at any appointed hour. Mr. Henry L. Taylor, the proprietor of this stable, is a native of Buckfield, Maine, and is one of the oldest and best-known stablemen in Maine, having begun operations in 1860 as a member of the firm of Taylor & Boothby. Boothby retired in 1866. Owing to the big fire Mr. Taylor then worked for Capt. Sayer until he assumed control of his present establishment in 1882, and has given it the leading position it now holds by providing a service uniformly satisfactory in every essential.

GILBERT M. SOULE. Manufacturer and Dealer in Lumber, office and Wharf No. 418 Commercial Street, Portland, Me. Dimension Lumber Sawed to Order at Short Notice. Mills at Groveton, N. H., on Line G. T. and B. & L. R. R.'s. The very prominent position in the lumber trade held by Mr. Gilbert M. Soule entitles his enterprise to favorable notice in a review of Portland representative mercantile undertakings and is the legitimate result of the steady and assured development of a business founded more than 30 years ago and conducted with marked ability ever since. It was formerly carried on by Messrs. R. Holyoke & Co., and by Messrs. Gilbert Soule & Co., who were succeeded by Mr. Gilbert Soule, father of the present proprietor who assumed control in 1881. Mr. Soule owns and occupies all of Holyoke's Wharf, No. 418 Commercial St., and carries a heavy and complete line of Spruce and Pine Lumber in stock at all times, but many orders are filled directly from the mills, which are located at Groveton, N. H., on the line of the Grand Trunk and Boston & Lowell Railroads. Mr. Soule is prepared to Saw Dimension Lumber to order at short notice and to quote bottom price: to both wholesale and retail buyers. From 6 to 12 assistants are employed in Portland, and all orders are assured prompt and careful attention.



C. W. DAVIS. Plumber: Telephone, 79-B; No. 71 Union Street, (Under Falmouth Hotel), Portland, Me. It is far better to have no plumbing at all in a house than to have what plumbing there is improperly done, and the same thing may be said concerning steam or hot water apparatus. This is no theory of ours, but has been repeatedly proved by practical experience, so we say to our readers, "have no plumbing of any kind done unless you can have it done right." Fortunately there is no trouble in having such work properly done if you reside in Portland and vicinity, it being necessary only to place the order with Mr. C. W. Davis, doing business at No. 71 Union street, for he has had many years of long and varied experience, and has unequalled facilities for the filling of the largest orders at short notice, satisfaction being guaranteed to every customer. Mr. Davis is a native of this town and served ten years with Mr. James Miller, and makes a specialty of remedying defective plumbing and introducing the latest improvements for the thorough exclusion of sewer gases, also water closets, hot and cold baths, wash bowls, and the latest of water fixtures, for dwelling houses, and public buildings, set up in the best manner. Jobbing promptly attended to, and small and large orders are given equally careful attention, three competent and reliable assistants being constantly employed, and bottom prices being quoted.

Maine Central Railroad.

The White Mountains and Mount Desert Line.

ONE THOUSAND MILES OF STEEL.

Sweeping through the State of Maine, from Sea Coast to Northern Forests; penetrating the Heart of the White Mountains of New Hampshire; reaching the Head Waters of the Connecticut River in Vermont; and with its Eastern and Northern terminal crossing the International Boundary,

IT FORMS

The important link in the only All Rail Route to Bar Harbor and the Maritime Provinces and is the initial road of the most direct line between the Sea at Portland, and Montreal, Quebec, Niagara Falls and Chicago, through Secony unrivaled in America.

IT REACHES

The finest vacation region known by Sea Coast, Mountains and Lakes, where the social season is brightest, as well as the haunts of Large Game and Game Fish among the Rangeley Lakes, (reached all rail this season for the first time), Connecticut Lakes, Dead River Region, Mooshead, Washington County Woods, and beyond the border to the Salmon Waters of the St. John, Metapedia and Restigouche Rivers in Canada.

HERE, WHERE

100,000 summer guests during the season of 1890, "Shook all burdens from the heart, all weary thoughts away," are possibilities of health and pleasure unknown outside the borders of this Summer Playground for all America.

Sent 4c. in Stamps to General Passenger Agent for Illustrated Book, Gems of the Northland.

F. E. BOOTHBY,
Gen. Pass. & Ticket Agent.

General Offices, Portland, Me.

PAYSON TUCKER,
V. P. & Gen. Manager.

BOOTHBY'S IMPROVED CAN OPENER.

HAVE

YOU

SEEN

IT!



BEATS

THEM

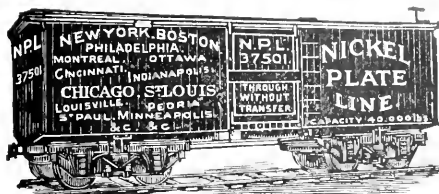
ALL.

BOOTHBY'S CAN OPENER.

The above cut represents one of our Can Openers with a can nearly opened. It shows a clean, smooth hole, with edges turned under, so it is impossible to get out with it. It is the best, quickest and cheapest can opener on the market. Manufactured by

BOOTHBY & CO,

105 MIDDLE ST., PORTLAND, ME.



J. H. PIERCE, Agent Nickel Plate Line, 40 Exchange Street, Portland, Maine. The advantages gained by making use of the facilities offered by a thoroughly reliable fast freight line are too obvious to require mention, and that they are very generally appreciated hereabouts is proved by the hearty support given the Nickel Plate line, fast freight to all points, west, northwest and southwest, via the Maine Central railroad from Portland. The resident agent, Mr. J. H. Pierce, is a native of Boston, Mass., and has held his present position since 1887, during which time he has made many friends among our Portland merchants, and manufacturers throughout the State by his enterprising and straightforward methods, and prompt fulfillment of every agreement. Mr. Pierce spares no pains to maintain the service at the very highest standard of efficiency, and all orders or communications of any kind sent to his office, No. 40 Exchange street, are assured immediate and careful attention. Mr. Pierce lays claim to having in the "Nickel Plate" all that goes to make up a first-class line in every respect, with low rates, quick time, careful handling and no transfers. Special attention is also given to shipment of merchandise from the west to this territory. Rates and all information will be cheerfully furnished upon application.

J. L. CHURCHILL, Dealer in Dry and Fancy Goods, and Gents' Furnishings, No. 62 St. Lawrence Street, Portland, Me. It is not always the most imposing appearing establishments that are the most reliable, and worthy of patronage, and, in many cases, it will be found that just as much dependence can be placed in the announcements issued by those carrying on comparatively small enterprises as in those coming from the proprietors of more prominent houses. The reason for this state of affairs, is that the proprietor of the smaller store will strive to get and to keep your individual custom, while the other will depend more upon the transient trade and caters chiefly to that. This business was established over thirty years ago by Mr. Gilbert and after a few changes Mr. Granville Staples became proprietor and it was in 1888 that he was succeeded by the present proprietor Mr. J. L. Churchill, who is a native of Florida. He has built up a good, steadily increasing trade and patronage, by showing the public that it was to their advantage to purchase of him. He carries a carefully selected assortment of Dry and Fancy Goods and Gents' Furnishings. These goods are all warranted to prove as represented, and the proprietor's experience is valuable in knowing what goods will best please his customers. Mr. Churchill is agent for the Globe Steam Laundry. Mr. Churchill employs a capable assistant that orders may be promptly executed. The premises will measure 25x50 feet. The following inducement is offered to persons visiting the store who may live down town, their car fare to and from the hill will be given them providing not less than one dollar's worth of goods are purchased. A pleasant ride with the privilege of visiting Fort Allen Park will thus be obtained free of expense.

JOHN F. SHERRY, Wig Maker, Importer and Manufacturer of Human Hair Goods, also Dealer in Fancy and Toilet Articles, No. 157 Congress Street, Portland, Me. The establishment of Mr. John F. Sherry at No. 157 Congress street, merits more extended description than the necessity of keeping this book within reasonable limits enables us to give it. It is one of the most perfectly equipped of its kind in New England, comparing favorably in the quality and style of work turned out, with any house in Boston or New York. Mr. Sherry is a wig maker, importer and manufacturer of human hair goods of every description, besides dealing largely in Fancy and Toilet Articles, such as Perfumes, Pomades, Cosmetics, Powders, Soaps, Brushes, etc. A complete assortment of Theatrical Goods, Wigs, Boards, Grease Paints, etc., are constantly in stock, for sale or to be let. The latest improved facilities are provided



for the cutting, singeing and dressing of ladies' and children's hair. A separate room is allotted them, where they find comfort and privacy. An extra large basin imported expressly for use in shampooing ladies' hair, is quite a feature in this room. An apparatus by means of which a current of warm air is made to dry ladies' hair quickly, thoroughly and pleasantly after shampooing, prevents the possibility of taking cold. Mr. Sherry having studied the best authors on "Hair in Health and Disease," and being in receipt of the latest works by the most eminent professors, can safely advise and give such treatment for the preservation and restoration of the hair as will be for the best advantage of his customers. In the gentlemen's department, the equipment includes rotary brushes driven by electricity, the only ones in the United States. An adequate force of skilled assistants is employed, and callers are assured prompt and careful attention. Quite an extensive mail business is done. Printed directions appear on his business card, by following them, persons may have wigs or top-pieces made and forwarded to order, with the certainty of a perfect fit. Mr. Sherry makes a specialty of restoring faded hair to its natural color. Wigs or switches, made of white hair, turned yellow by age are made by him to look almost as good as new. His charges are always moderate and his work the best in every respect.

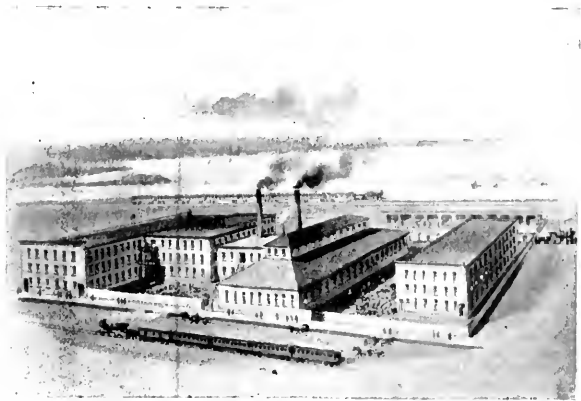


Portland Stove Foundry Co.

PORTLAND, MAINE.

Manufacturers of Furnaces, Ranges, Stoves, Sinks, Hollow Ware, etc. Incorporated in 1880.

This company was started by F. M. Lawrence and continued with a partner until 1880, when it organized as a corporation, with a capital of \$75,000. New works were erected in 1882 upon land owned by the company, which have been increased from time to time as the growing needs of the business required. Employment is given to about 80 men, and the popularity of the "Atlantic" Ranges, Stoves, Furnaces and Heaters is indicated by the large amount of iron melted at these works daily. The business is managed by F. M. Lawrence as superintendent and treasurer, assisted by the genial secretary of the company, Mr. Arthur P. Howard. To the fact that no defective work is allowed to leave the foundry, is the phenomenal success of this business due. Connected with the business is a large Nickel Plating plant. Particular attention is



PORTLAND STOVE FOUNDRY.

paid to heating buildings with either hot air hot water, or a combination of both, in any part of New England.

The Royal Atlantic

RANGE

Is a Marvel of Excellence, Beauty and Durability and Excellence.

Everyone is warranted.



THE

St. Nicholas Art

PARLOR

is one of the many artistic stoves made by this Company.

Modelled in clay by artists of repute, it has an unrivalled reputation for its rare beauty, ornamentation and proportion.

Its arrangement of flues is such as to extract all the heat from the fuel, while its model grate and other conveniences make its management a sinecure.

For the most artistic and desirable parlor heaters buy the

Art St. Nicholas.



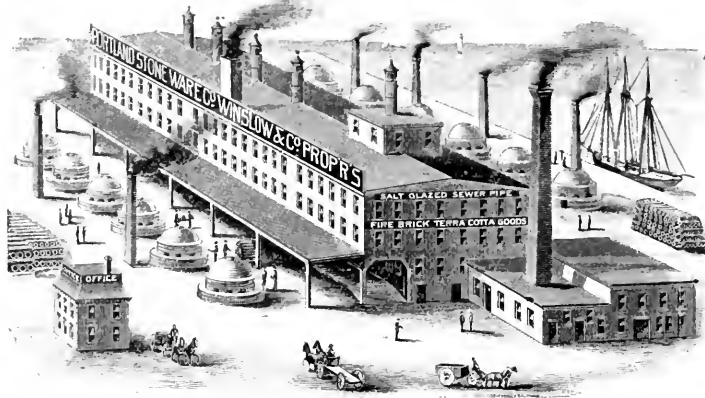
J. F. GERRITY & CO., Portrait Artists, Studios at Portland and Bangor, Me. Copying, Enlarging and Restoring Old Pictures a Speciality. Portland Studio 244 Middle Street. There is no other form of artistic work which calls for so high a degree of skill and taste if thoroughly satisfactory results are to be attained as does the production of portraits, and for this reason, although there are a great many who call themselves portrait artists, there are but few who are competent to produce portraits really worthy of the name, for a portrait is something more than a mere "likeness," and it is the public appreciation of this fact that makes the majority of so-called "portrait work" unsatisfactory. As nothing is more disappointing than a poor portrait, we feel that we are doing our readers a genuine service by calling their attention to the work turned out by Messrs. J. F. Gerrity & Co., for this is not only unsurpassed but is very seldom equaled, as is proved by the fact that the firm in question have taken first premiums at the New England Fair for crayon, India ink, water color and pastel portraits. They have studios at Portland, Bangor, and St. John's, N. B.; the one in this city being located at No. 257 1/2 Middle Street, and being in charge of Mr. F. J. Smith, the "company" of the firm. Particular attention is given to the copying, enlarging, and restoring of old pictures, and the most prized article of this kind may safely be entrusted to this concern for they guarantee not to injure pictures in the least—a fact which will be appreciated by those who have had dealings with some houses that could be mentioned. A large force of assistants is employed, and commissions are executed at very short notice, orders by mail being given as prompt and careful attention as those given in person; and all work being fully guaranteed, while the prices are reasonable in every instance. The concern refer to some of the leading citizens of Maine for whom they have done work, and are thoroughly responsible in every sense of the word.



D. S. WARREN & CO., Dealers in Coal, 244 Commercial Street. Head of Union Wharf. This business was established about eighteen years ago by Shurtleff & Warren, they were succeeded by Warren & King. The firm of D. S. Warren & Co., was formed about seven years since. Mr. D. S. Warren having died Jan'y 27th 1891, the business is being ably carried on by his son Mr. C. M. Warren. The office is at 244 Commercial St., at the Head of Union Wharf. There is storage capacity for 3,000 tons of coal. This house is classed among the most reliable establishments of its kind in this vicinity. Purchasers may feel assured of receiving excellent goods, honorable treatment and polite attention, while the prices are always reasonable. The trade which is both wholesale and retail has annually grown and the sales now reach a very handsome amount in the course of a year. Employment is given to nine capable assistants, and the entire business is managed in the most able and satisfactory manner. All orders for coal are attended to with care and promptness, and any neglect on the part of any employee will be corrected if reported to the office.

C. A. ALLEN & CO., Manufacturers of Ladies' and Misses' Boots and Shoes, 27 to 31 Plum Street, Portland, Me. French process a speciality. It is sometimes asserted that the business of boot and shoe manufacturing is overcrowded and there is doubtless a foundation of truth at the bottom of this assertion for certainly there are so many houses engaged in the business that the competition has become very keen, but in this industry as in any other "there is always room at the top" and the prompt and pronounced success of the enterprise inaugurated by Messrs. C. A. Allen & Co., in 1887, shows that this concern not only aimed high but hit the mark square in the centre. The partners are Messrs. C. A. Allen, C. Gatley, W. F. Dresser, and A. E. Pennell; Mr. Allen being a native of New Hampshire, Mr. Gatley of England, and Messrs. Dresser and Pennell of this State. The firm are manufacturers of Ladies' and Misses' Boots and Shoes, making a speciality of the French Process, and turning out goods that compare so favorably with others of similar grade and price as to ensure their cordial reception wherever introduced. The factory is located at Nos. 27 to 31 Plum St., and is fitted up with the very latest improved machinery, which fact taken in connection with the careful and skillful supervision given every detail of the business, goes far to explain the enviable reputation held by the firm for filling orders at short notice and at positively the lowest market rates.

GAGE BROS., (Successors to Merrill & Gage), Sporting and Athletic Goods, Revolvers, Fishing Tackle, etc., leading Bicycles, Safeties and Cycling Goods, Agents for "Columbia" and other high grade Wheels. Also practical Taxidermists, F. B. Gage, C. K. Gage, Corner Free and Cross Streets, Portland, Me.—The immense demand for sporting and athletic goods caused by the great and growing popularity of out-door sports, gymnastic exercises, etc., justifies our making very prominent mention of the establishment conducted by Messrs. Gage Brothers, and located at the corner of Free and Cross streets, for this firm deal in sporting and athletic goods of every description, carry a very heavy and complete stock made up of the productions of the leading manufacturers, and quote the lowest market prices on strictly reliable articles. The business was founded in 1890 by Messrs. Merrill & Gage, who were succeeded the following year by the present concern, composed of Messrs. F. B. and C. K. Gage, both of whom are natives of Portland. The premises utilized comprise three floors of the dimensions of 30x65 feet, and should be visited by all interested in hunting, fishing, rowing, canoeing, cycling or other athletic recreations, for complete lines of supplies for all such sports are at hand to choose from, including the very latest novelties and the most correct styles. Messrs. Gage Brothers are agents for the famous "Columbia" wheels,—the pioneer American cycles and now as ever the standard by which all other wheels are judged. Special mention should be made of the "Columbia ladies' safety,"—a marvel of grace, lightness, strength and durability, and unquestionably the best cycle for ladies' use yet produced. The firm are also prepared to supply other high grade wheels and cycling goods of all kinds, revolvers, fishing tackle, etc., are largely dealt in, together with dog collars and pug harnesses, a speciality being made of these latter goods, and a very large and carefully chosen assortment being offered. The firm are practical taxidermists, and are prepared to execute commissions in the highest style of the art, at short notice and at moderate rates; all work being guaranteed satisfactory. Employment is given to three assistants, and callers are assured prompt and courteous attention, while mail orders will be carefully filled without delay.



PORTLAND STONE WARE COMPANY,
Winslow & Co., Proprietors, Manufacturers of Fire Brick, Shapes and Tiles, Grease Traps, Chimney Tops, Terra Cotta Garden Vases, Stone Ware Beef Barrels, Stone Ware for Chemical Purposes, Red Land Tile for Under Draining, Wind Guards to Fit Any Size of Pipe, Fire Clay Flue and Chimney Linings, and Dealers in Fire Clay, Fire Mortar, Kaolin, etc. Nearly 15 years have elapsed since the business now carried on by the Portland Stone Ware Company was founded by Mr. John T. Winslow, and for more than 30 years it has been under the control of the present proprietors, Messrs. Winslow & Co., consisting of J. N. and E. B. Winslow both of whom are natives of this city. At this late day no eulogy of the company's productions is needed for they are as widely as they are favorably known, and the extent of the demand for them is indicated by the fact that the works are capable of turning out about a mile of pipe per day. Portland Vitrified Salt-Glazed drain and sewer pipe has so long held the leading position that it is only necessary to say that that now produced by this company is unsurpassed in any essential, it being now as ever remarkable for uniformity of size, finish and composition, and being the strongest, most durable and consequently the cheapest to use in the long run. Special prices are quoted on car load lots from factory, and the most extensive orders can be filled at very short notice. The company also manufacture fire brick, shapes and tiles, grease traps, chimney tops, terra-cotta garden vases, stone ware beef barrels, stone ware for chemical purposes, red land tile for under-draining, wind guards to fit any size of pipe, fire clay, flue and chimney linings, etc. A catalogue of vases and tests of sewer pipe will be sent on application, orders addressed to P. O. box 1578 being assured prompt attention. A branch house is maintained at No. 12 Oliver St., Boston, and goods are shipped to all parts of New England. The factory is located at the north end of Deering's Bridge, and is connected by telephone, No. 519 B. Very spacious premises are utilized, the main building being four stories in height and 66 x 175 feet in dimensions, and employment is given to about 125 assistants, so it is not surprising that even the largest orders can be filled at very short notice.

C. L. SHAW, Prescription Druggist, 269 Congress, opp. India St., Portland, Me. Prominent among the many attractive stores of Portland is that conducted by Mr. C. L. Shaw as a druggist. It was established in 1888 since which time he has gained the confidence and good-will of this community. The premises are well arranged and will measure 25x60 feet. The stock on hand embraces a full line of Drugs and Chemicals, with a good assortment of such specialties as are usually to be found in a first-class Druggist's Store. Mr. Shaw being an experienced druggist, the prescription department is managed with a skill and intelligence that has given this house an enviable reputation. The neat and attractive appearance of this store and the fine stock of goods handled, has done much to make it a favorite resort for those desirous of purchasing first-class articles. Mr. Shaw though a native of Iowa has made many permanent friends in this city. He gives employment only to those who are trust-worthy and competent. Visitors are cordially and promptly waited upon.

IRA BERRY, Jr.,

DEALER IN

Watches, Jewelry

And OPTICAL GOODS,

48 Exchange St.,

Portland.

JOHN L. BEST, Butcher,

AND DEALER IN

LIVE STOCK.

Mutton and Poultry, Fresh Pork, Sausages, Hams, Etc.

PORTLAND, ME.



BONDSMEN SUPERSEDED.

SURETY ON BONDS.

Those who are required to give bonds in positions of trust, and who desire to avoid asking friends to become their sureties, or who may wish to relieve friends from further obligations as bondsmen, should apply in person or by letter to

W. D. LITTLE, Agent,

31 EXCHANGE ST., PORTLAND, ME.,

OF THE

AMERICAN SURETY COMPANY OF NEW YORK.

CAPITAL, \$1,000,000.

PAMPHLETS ON APPLICATION.

Mr. W. D. LITTLE now represents the American Surety Company of New York, and has represented the Old Mutual Life Insurance Company of New York more than 45 years, having been engaged in active business in Portland more than 60 years.

W. D. LITTLE & CO.,

General Insurance Agency,

Established in 1843.

Office, 31 Exchange St., Portland, Me.

So large a portion of the total amount of insurance carried is now placed through agencies that it is obvious that no arguments are required in order to prove the advantages gained by such a practice and we will therefore call attention to the facilities at the command of the General Insurance Agency, conducted under the firm-name of W. D. Little & Co., at No. 31 Exchange street. This agency was established in 1843, and has been under the sole management of Mr. Thomas J. Little, since the retirement of Mr. W. D. Little in 1887. Mr. Thomas J. Little was born in Portland and is very well known throughout the community. He has been connected with the city government as councilman, and as treasurer of the Maine commandery of the Military order of the Loyal Legion of the United

States, and other organizations, and also served in the army during the Rebellion. He has made insurance matters a special study; the result being that he is thoroughly familiar with the subject and hence is in a position to give reliable counsel to those who may desire advice. The companies represented by this firm are first-class companies only, and can name as low rates as any reliable agency, all business confided to this firm is assured immediate and pain-staking attention. We would therefore inform the residents of Portland and vicinity, who wish to secure reliable insurance, that they would best serve their own interests by availing themselves of this firm's service as it represents some of the most reliable companies in the country.

F. H. WIDBER, Agent for N. T. Hill, Manufacturer and Wholesale Dealer in Black Walnut and Ash Extension Tables, Portland, Me. Odell Block, 9 to 15 Union St. Styles in furniture are constantly changing and what is regarded as an "artistic novelty" to-day will in many cases be looked upon as a "back number" a year from now, but there are certain styles which are as staple as flour or sugar and prominent among these are extension tables. Of course the details of these tables vary somewhat from one season to another at times but for all practical purposes a well-designed and well made extension table is always "in style" and is at once an indispensable convenience and an ornament to every house. No dealer can afford to handle inferior extension tables for they are difficult to sell and will surely prove unsatisfactory to the purchaser and prejudice him against all the goods offered by the one of whom he bought it. By placing orders with a house making a specialty of extension tables of superior quality they may be obtained at figures which enable them to be sold at a profit at a moderate price, and for proof of this statement we would refer the reader to Mr. F. H. Widber, agent for Mr. N. T. Hill, one of the largest manufacturers of Black Walnut and Ash Extension Tables in New England. Nothing but carefully selected and thoroughly seasoned stock is used, an elaborate plant of the most improved machinery is operated; 30 experienced assistants are employed, and every detail of the work is so carefully supervised that the perfection of the product is practically assured. The factory and warerooms are at Nos. 9 to 15 Union St., Odell Block, and the facilities are such that the largest orders can be filled at very short notice, and at prices as low as can be quoted on equally desirable goods by any manufacturer in the country.



FLYNN, THE PAINTER, Artist, Sign Writer and Decorator, Painting in all its Branches, No. 127 Green Street, Portland, Maine. One of the most prominent artists, sign writers, and decorators of Portland is Mr. H. F. Flynn, who established his business in this city about 1880. This gentleman makes a specialty of carved, raised and beveled letters, metal, glass and japanned signs, banners, coat of arms and emblems, house, fresco and carriage painting, and as he employs only competent help, is able to fill orders promptly and to guarantee the quality of his work. It is an established fact, that painting has become an art during late years, and requires not only originality of conception, but natural talent for its successful prosecution. The premises occupied are located at No. 127 Green Street, where all orders receive prompt and accurate attention. Only the best stock is used by Mr. Flynn, and his work has firmly established him in a large and growing patronage. He is prompt and reliable in his engagements, and enjoys the full confidence of his customers and the general public.

INDEX TO BUSINESS NOTICES.

Architects.		Bakers and Confectioners.		Burrows, Wm. 125	
Fassett, F. F.	165	Fleming, John	108	Butt, Joseph	132
Fassett, F. H.	165	Goudy A Kent	72	Green A. Jordan	167
Stevens, John Calvin	57	Grewer, William	108	Hunt, E. W.	162
Artists.		Hudson, Geo.	108	Jencks, T. C. M.	185
Brown, H. H.	111	Lalby, A. H.	85	Lalby, Addison	122
Gould, Alice M.	195	Lord, I. F.	123	Redden, N. E.	90
Boot and Shoe Dealers.		Mouteth, William	100	Sawyer, Albin	80
Boston Bargain Shoe Co.	81	Romberg, G. D.	121	Snow, C. F.	96
Brown, Irving	104	Smaarden, Fred H.	119	Sylvester, Geo. S.	128
Brund, E. W.	114	Smaarden, R. W.	115	Coal and Wood.	
Dean Brothers	114	Beef, Wholesale.		Camming, N. Clifford (wholesale)	158
Emor, J. E.	137	Bee, John L.	197	Fickett, J. T.	118
Greene, Wier A. Co.	60	Pyer, Thomas A. Co.	187	Johns, J. J. T.	121
Lane, Alvin A.	95	Eastern Beef Co.	197	Larochelle, P. A. A. Co.	118
Mulder, H. A. & Sons	82	Merrill, Eugene	100	Morse, A. D.	69
Moulton, C. F.	87	Portland Beef Co.	77	McLean & Walsh	126
Matchell Bros.	103	Robinson, C. A.	126	Randall A. McAllister	70
Norton, F. S. A. Co.	116	Banks and Bankers.		Sargent, Dennison A. Co. (Wholesale)	184
Smith, F. L.	76	Brown, J. B. & Sons	77	Watson, J. J.	94
White, F. Co.	96	Chapman Banking Co.	52	Warren, D. S. A. Co.	165
Boots and Shoes, Mfrs. and Jobbers.		Caseo National Bank	58	Wright, W. R. A. Co.	127
Allen, C. A. & Co.	195	First Nat'l Bank	58	Carrriage Mfrs. and Repairers.	
Berry, A. H. Shoe Co.	103	National Trust Bank	61	Bailey, Geo. W.	116
Farrarworth, E. F. A. Co.	75	Portland Safe Deposit Co.	167	Bailey, F. O. A. Co.	97
Payson & Mender	175	Portland Savings Bank	60	Crandall, York & Comstock	68
Shaw, Goding A. Co.	150	Richards, Fred E. & Co.	189	Dunham, W. H.	78
Walker, Charles J. A. Co.	69	Swan & Barrett	62	Jones, G. W.	143
Books and Stationery.		Woodbury & Moulton	62	Mason, S. C.	113
Clark, Frank B.	91	Canned Goods		Talbot & Moulton	123
Davis, Hall	115	Webb, H. F. & Co.	78	Cracker, China and Glass.	
Fessenden, N. G.	114	Comings, S. Clifford & Bro.	158	Boston Brockery Store (W. E. Whipple)	91
Leving, Shout & Harmon	70	Carpetings, etc.		Hadlock, Chas. W.	104
Stevens & Jones	175	Emley, H. J. A. Co.	69	Jose, Chas. F. A. Co.	74
Varney, Charles J.	151	Hosper, David	82	Swasey, E. A. Co.	110
Bottles of Spring and Mineral Waters.		Kilborn, W. T. A. Co.	82	Dairy Products.	
Caseo Bottling Co.	178	Cement Pipe Mfrs.		Forest City Creamery	64
Inglis Brothers	112	Caseo Carbonized and Cement Pipe Co.	179	STEVENS & CO.	61
Scarlett Chalybeate Spring	116	Portland Cement Pipe Co.	173	Dry and Fancy Goods	
Underwood Co. The	129	Carpenters, Masons and Builders.		Allen, J. Mfrs.	79
Business Colleges.		Blashell, L. C. A. Co.	160	Burn, C. E.	140
Portland Business College	54	Burrows, John W.	118	Benise, Murphy A. Co. Wholesale	145
Shaw's Business College	64	Carpetings, etc.		Chancellor, J. L.	193

Legrow, C. M. 127
 Little, J. John & Co. 111
 Merrill, Thomas & Co. 176
 Owen, Moore & Co. 71
 Oudin, E. M. & Co. 96
 Turner Bros. & Newcomb. 199

Druggists.

Cross, Ernest E. 113
 Drew, Walter J. 94
 Greenleaf, C. B. 152
 Keeffe, John D. 112
 McClure, D. W. 129
 Parker, Willis G. 126
 Shaw, C. L. 196
 Simmons & Hammond. 82
 Stephens, F. W. 109
 Stinson, H. B. 110
 Totten, James B. 107
 Turner, Fred A. 109
 Wav, C. & W. 72
 Wood, O. E. 128

Dentists.

Brooks, M. F. 173
 Ryan, Oscar P. 175
 Kimball, Carlton 120
 Morrill, W. B. 129
 Pierce, C. N. 62
 Strout, J. M. 143

Express, Trucking, etc.

Chase, E. C. 187
 Frazee, A. F. & Co. 125
 Higgins, John 129
 Kingsley's Express. 129
 Kenney, C. G. 134
 Leighton, Frank M. 95
 Lohby, Chas. E. 170
 Patrick & Co. 127

Flour, Grain and Feed

Brown & Joslynn. 189
 Chase, Warren P. 127
 Driven, John 152
 Holland, C. A. S. 95
 Johnson, A. W. 181
 King, F. H. 181
 Kensell & Tabor. 86
 Lappin, J. J. & Co. 86
 Marr & Littlefield. 185
 North, Chapman & Co. 140
 Stevens & Co. 61
 True, S. A. & J. H. 163
 Thaxter, S. W. & Co. 62
 Tretwell, John 151
 Walker, F. A. & Co. 150
 Williams, R. & Co. 150

Furniture Mfrs.

Beals, Thos. P. & Co. 124
 Bucknam, C. H. 120
 Collado, E. 120
 Hill, N. T. (Widder, F. H., Agent) 197

Furniture Dealers.

Davis, Roscoe S. & Co. 175
 Hoyt, L. F. & Co. 185
 Walker, F. A. & Co. 181
 Tibbets, Frank P. & Co. 162

Flavoring Extracts.

Baker, Maurice & Co. 84
 Ricker, H. H. & Co. 91

Florists.

Kane, Thomas. 112
 Vackery, J. 126

Fruit and Confectionery.

Briggs, Thomas. 190
 Cameron & Leathe. 107
 East End News Co. 107
 Hamilton, S. 157
 Merrill, A. B. 179
 Morrill, F. J. 71
 Morrill, J. A. & Son. 103
 Whitehall, E. S. 99

House Finish.

Farrington & Mann. 90
 Howard, C. H. & Co. 117

Groceries and Provisions.

Rain, C. H. 140
 Bennett, E. H. 90
 Bartlett, G. F. 115
 Bucknam, R. F. & Co. 104
 Burke, B. T. 75
 Cousens, C. C. 112
 Carter & Coveny. 120

Conneen, D. J. 149
 Dunn, W. S. 149
 Eagle Market. 170
 Fowler, Geo. H. 102
 Galt, Fred A. & Co. 96
 Goring, C. W. T. 145
 Gill, P. J. 147
 Goff, E. F. & Co. 139
 Hall, Arthur T. A. Co. 135
 Hunter, S. M. 127
 Hodges, J. E. 111
 Hunt & Verrell. 75
 King, F. H. 127
 Littlefield, C. H. 110
 Littlefield & Co. 92
 Lombard, C. H. A. F. W. 87
 McLaughlin, S. W. 108
 Morrill & Ross. 89
 Monford, C. F. & Co. 102
 McFadden, T. 103
 Morner, Lester A. 116
 Mulloy, S. A. 125
 Pennell, C. J. 98
 Rice, Merrill 109
 Rice, J. L. 68
 Sandborn, W. A. 146
 Sault, J. A. & Co. 137
 Sawyer, A. Dyer. 126
 Strout, J. M. 105
 Skilling & Farrington 96
 Smith, W. T. 68
 W. & Olin. 80
 Wardwell, A. Clifford. 149

Grocers Wholesale.

Bonnell, J. B. 160
 Egan, Jr. John A. & Bros. 176
 Fletcher, C. 73
 Latham, W. W. & Son 172
 Lowell, H. S. & Co. 50
 Milkem, Tomlinson Co. 169
 Patrons Co-operative Corporation. 159
 Shaw, Hammond & Carney 66
 Stargent, Lord & Skilling 61
 Sullivan, H. M. & Co. 181
 Seward, E. M. & Co. 181
 Simonton & Randall. 181
 Weston, C. A. & Co. 183

Hotels and Restaurants.

Blanchard House. 173
 Black, Samuel. 128
 Danforth, M. V. Mrs. 123
 Eagle Hotel. 142
 Exchange Rest. Restaurant (C. Mitchell) 164
 Freeman, T. W. 99
 Harding, R. 93
 Harding, Henry A. 100
 Hoag Restaurant (W. A. Loven). 729
 Johnson, Stephen 114
 Merchants Exchange Hotel. 80
 Perkins, L. J. & Son. 101
 Preble House. 105
 Rully, W. W. & Co. 122
 Shaw, S. A. 107
 Timmons's Hawes. 189
 Welch, A. 86
 West End Oyster House. 73

Hardware, Mill Supplies, Iron and Steel.

Emery, Waterhouse & Co. 189
 Perkins, N. M. & Co. 114
 Stevens, A. F. & Co. 158
 Smith, Tibbets & Co. 175

Hatters and Furriers.

Amy, Housh & Co. (Mfrs.). 77
 Royal, J. 82
 Somers Brothers. 71

Hair Goods.

Leveing, F. M. 85
 Sherry, John F. 195

Harness Dealers and Mfrs.

Lindley, James & Co. 190
 Child, A. W. 95
 Chamber, John W. 126
 Hildreth, J. 112
 Sheehan, T. B. 122

House, Sign, and Carriage Painters.

Anderson, C. Anderson. 8
 Brown, A. H. 28
 Doughty, John. 84
 Dunn, C. F. 152
 Flynn, H. 198
 Gorman, C. 116
 Jos, Dan E. (decorator) 156

King, W. A. 93
 Lohby, Chas. E. 90
 McLaughlin, Geo. 71
 Marshall, M. E. 110
 Mitchell, E. J. 110
 Norton, Ben A. 114
 Osmond, F. L. 95
 Roberts, W. H. 111
 Smith's. 111

Insurance

American Surety and N. Y. H. Little. 71
 Bow, John P. 107
 Equitable Life Assurance Co. (F. Phillips) 197
 Little, W. D. & Co. 180
 Mass. Mutual Life Ins. Co. (J. P. Stevens) 75
 Marine Mutual Accident Assn., The. 94
 Monger, John W. 100
 Mutual Life Ins. Co. of N. Y. (J. W. Fitzpatrick) 142
 Mutual Benefit Life Ins. Co. (S. H. Forby) 97
 New York Life Ins. Co. (Peter Mercere) 177
 New York Life Ins. Co. (W. H. Anderson) 177
 Northwestern Mutual Life Ins. Co. (Merry) 85
 Connecticut Mutual Life Ins. Co. (Chapman) 83
 National Life Ins. Co. of N. Y. (P. Dewey) 83
 N. England Mutual Life Ins. Co. (W. R. Foss) 103
 Portland Marine & Fire Ins. Co. 103
 Penn. Mutual Life Ins. Co. (A. S. M. Ludwick) 181
 Portland Fidelity. 136
 Phoenix Mutual Life Ins. Co. (S. H. West) 146
 Travelers Ins. Co. (The S. Schwarzchild) 129
 Travelers, The (C. C. Cunnell) 129
 Union Mutual Life Ins. Co. 49
 Washington Life Ins. Co. (S. A. J. B. Brackett) 51
 York Mutual Aid Assn. (F. L. Dole) 159

Ice Dealers.

Burnham & Co. 75
 Clark & Chapin Ice Co. 79

Jewelers and Opticians.

Boynton, R. H. 142
 Berry, Ira Jr. 196
 Carter Brothers. 148
 Griffin, Geo. 82
 Johnson, H. 122
 Merrill, J. A. & Co. 75
 Morrill, Fred F. & Co. 181
 Peabody, E. & Sons. 145
 Quimby, M. T. & Co. 151
 Senter, Wm. A. Co. 129
 Todd, W. F. 170

Junk Dealers

Brown Brothers & Co. 81
 Pike, S. H. & Co. 77

Laundries and Dye Houses.

Empire Laundry. 132
 Gen Laundry. 119
 Great Street Laundry. 82
 Hamlin, F. H. 80
 People's Steam Laundry, The. 140
 Simons's Dye House. 117

Loan and Trust Companies.

Dos Momes Loan and Trust Co., The. 67
 Portland Trust Co. 62
 Portland Loan and Building Association. 187
 Security Investment and Loan Assn. 179

Livery and Boarding Stables.

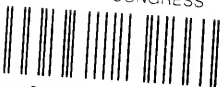
Baldwin Brothers. 104
 Brown, M. C. 108
 Boyd Street Livery Stable (H. L. Taylor). 104
 Green, Geo. H. 119
 Hasty, Edward. 102
 Lohby, F. S. 112
 Mansfield, H. E. 101
 High Street Livery Stable (H. L. Taylor). 104
 Rose, George A. Son. 69
 Spafford, H. G. 102
 Thompson, H. M. 102

Loabsters and Fish.

Fernald, D. E. & Co. 167
 Harding, H. 181
 Holbrook, T. (Bethena Hall) 171
 Kennedy & Willard 181
 Lombard, C. W. & Co. 98
 Ling, Sewall. 105
 Lovette, John A. 184
 Marston, C. W. & Co. 94

McKivitt, J. A. Co.,	172	Mitchell, A. A. (fertilizers),	157	Morrell, E. J.,	71
McDonald, J. H.,	169	Machinery, Etc.		Pritchard, B. F.,	67
Newton, Chapman,	140	Leighton, A. K. P. & Son (shipwrights),	105	Proctor, J. F.,	134
Sargant, Henry,	76	Mills & Gilmour,	125	Shaw, Benjamin,	51
Smith, Abie M. & Co.,	141	Orr & Jennings,	109	Stair Builders.	
Skilling, S. A. & Co.,	142	Portland Foundry and Machine Works,	154	Allen, W. A.,	174
Trefethen, S. F.,	102	Portland Company,	156	Staples, W. M. & Co.,	75
Trefethen, J. W.,	111	Buzzell, James M. (physician),	107	Shiptores, Etc.	
Timmon, Hayes,	180	Burth, M. E. (electrical ver battery),	165	Bain, C. H.,	159
Waver, D. A. Co.,	165	Stickney, H. R.,	174	Cushing & McKenney,	111
Wiley, George,	173	Taylor, William, (shipsmith),	106	Guillford Geo. A. & Co.,	117
Webb, A. Sheppard,	52	Wynlow, Daniel A. Son,	101	Lyman, Son & Co.,	193
Lumber Dealers.		Miscellaneous.		Ship Bricks, Etc.	
Berlin Mill Co.,	72	Bailey, Geo. H. (veterinary surgeon),	121	Chase, Leavitt & Co.,	74
Clement, F. M.,	155	Bourne, M. B. Son, (slate roofers),	131	Guillford, C. A.,	106
Deering, Winslow A. Co.,	91	Business Men's Con. Employment Ex.,	135	Jackson, Peter S.,	71
Dolan, S. H. A. R.,	187	Buzzell, James M. (physician),	107	Nickerson, S. C. & Co.,	118
Dunlap, Isaiah,	129	Burth, M. E. (electrical ver battery),	165	Winslow, J. S. & Co.,	148
Haskins, W. & Son,	148	Barbour, J. & R. (mill supplies),	146	Stoves, Ranges, Etc.	
Levitt, B. A. Co.,	81	Carlton Bros. & Co. (mason supplies),	169	Alexander, A. R.,	91
Larrabee, S. W. & Son,	181	Carton & Son, (shewing gum),	167	Chase, F. C. B.,	152
Miliken, W. F.,	74	Chandour & Kerdall, (lathers trimmings),	142	Nash, F. A. R.,	152
McFadden, A. V.,	170	Central Wharf Tow Boat Company,	142	Tracy, John,	129
Richardson, Walker, C. Co.,	170	Dalton, C. B. & Co. (poultry supplies),	89	Sugar Refiners and Brokers.	
Rimney, Bernie A. Co.,	65	Daniels, "Lime" (taxidermist),	133	Forest City Sugar Refining Company,	62
Smart, S. M.,	169	Emery, Mark,	94	Hunt, Geo. S. & Co.,	174
Soule, Gilbert M.,	169	Gayley, R. K. (restorer),	118	Sporting Goods.	
Wesley, W. A. Co.,	164	Giant Block Warehouse Co. (storage),	146	Bailey, G. L.,	59
Military, Wholesale and Retail.		Giant Electric Motor Co.,	171	Gage Brothers,	195
Barnes, A. B.,	164	Graves, C. P. (piano tuner and repairer),	84	Sail and Awning Makers.	
Bibber, Adelaide M.,	143	Graham, C. (umbrellas),	106	Fowler, J. & J.,	111
Bibber, Fred A.,	143	Gayley, R. K. (restorer),	118	Leavitt, F. A.,	99
Bosworth, Mrs. M. A.,	139	Hartson & Hosmer, (pension attorneys),	87	Lynch & Allen,	151
Eastman & Guts,	128	Hime's Honey and Almond Cream,	188	Mitchell & Fowler,	85
Hale, E. J. Mrs.,	117	Moist Imp. Comp. Vapor Baths,	175	Watts, Albert H.,	111
Kelcey, S. E.,	123	Fraser, W. B. (goldstoper),	79	York, J. S. & Son,	139
Kaler, H. S. & Co.,	81	Rayford Falls Power Co.,	131	Tailors, Clothiers and Gents' Furnish-	
McManis A. Co.,	127	Palmer, (Mrs.) Employment Agency,	95	ings.	
Palmer, J. E.,	127	Parker & Nagle, (boat builders),	105	Baile, Arthur W. & Co.,	95
Portland, A. S. Mrs.,	51	Portland Street Sprinkling Co.,	129	Birleigh Clothing Co.,	111
Skilling, C. W.,	141	Rayford Falls Power Co.,	131	Briggs, A. D.,	114
Waterhouse, G. S.,	145	So. Vasco Stage Line,	85	Bernstein Brothers,	119
Waterhouse, L. A.,	116	Rackoff, J. L., Attorney,	153	Clark, W. E. & Co.,	74
Marble and Granite.		Stranger, J. E. (coffee),	168	David, Sam'l.,	87
Skilling, Fred E.,	164	Union Tacket Office,	138	Haskell & Jones,	91
Thompson, H. F.,	131	Welder, J. M. (mechanical),	157	Kubling, W. H.,	86
Union Granite Company,	148	Willard, B. J. (stevedore and pilot),	157	Leighton, W. M.,	121
Music Teachers.		Webber, A. D. (corn cakes),	152	McCall, J. L.,	84
Bain, Jas. A.,	99	Produce Commission.		McLaughlin, J. A.,	168
Granger, Chas.,	152	Cummings Bros. & Co.,	79	New York Clothing Store (L. Wasserman),	115
Rankin, F. L.,	80	Cummings & Winchester,	58	Nansen, M. M.,	137
Manufacturers.		Chaffin, Frank W.,	79	Rosenberg Bros.,	119
Babcock, Chas. P. (safes),	101	Greene, Cyrus,	80	White, I.,	119
Backstop Motor Co. (water motors),	92	Griffin, F. F. (restorer),	165	Warren, Geo.,	124
Burrows, E. T. & Co. (wire screens),	147	Gulley, S.,	187	Young, L. C.,	172
Bushby & Co. (iron openers),	102	Photographers.		Toys and Fancy Goods.	
Baker, W. L. A. Co. (oils),	146	Gerrity, J. F. & Co.,	108	Day, Chas.,	95
Barker Mfg. Co. (sewing house machinery),	146	Hazen Studio, (P. E. Roberts),	152	Merrill, A. B.,	179
Brackett, J. L. & Co. (trunks and bags),	129	Peck, J. M.,	94	Tea Companies.	
Brackett, J. L. (boxes),	171	Smith, H. M.,	100	Union Pacific Tea Co.,	35
Chambr, Thos. (candy blocks),	132	Pickles, Etc.		Tobacco & Cigars.	
Chase, Chase, (carriage stock),	91	Pettengill, E. D. & Co.,	77	Beardsley, J. J.,	108
Casco Tanning Co. (leather),	163	Robertson, A.,	171	Chisholm, John,	112
Emery, Nelson G. (carriage stock),	155	Plumbers, Etc.		International Steamship Co.,	147
Gerrish, J. J. & Co. (railroad and engine supplies),	91	Alexander & Simpson,	65	Marsli, A. P.,	97
Griffin, E. S. & Co.,	132	Dux, W. W.,	101	Undertakers.	
Harper, James, (dist.),	132	Hutchinson, M. C.,	101	Bach, S. S. & Son,	157
Hill, Mowing Machine Co.,	145	Johns, C. H. & Co.,	88	Tolin, Dennis,	157
Herrick & Son, (gold liver oil),	119	Merrill, I. D.,	137	Wall Papers and Picture Frames.	
Hought Bros. (brass founders),	96	Pork Packers.		Bateheller, C. H.,	81
Lang, E. M. & Co. (solder),	92	Spurre, John P. & Co.,	152	Faton, Ralph H.,	99
McDonald, Geo. F. (ship tanks),	122	Thompson, Fowler & Co.,	189	Greenleaf, Geo. & Co.,	99
Orient Electric Co. (transmitters),	128	Paints, Oils and Dye Stuffs.		Leving, Albert A. Barnum,	130
Portland Stone Match Co.,	177	Burgess, Fish & Co.,	105	Stables Algeonon,	149
Portland Stone Ware Co.,	196	Fickett, J. B. & Co.,	64	Transportation Companies.	
Portland Rolling Mill,	174	Perkins, John W. & Co.,	70	Casco Bay Steamboat Co.,	149
Portland Stone Foundry Co.,	194	Pulp, Etc.		Harpwell Steamboat Co.,	158
McGowan & Jones. (brass and iron works),	178	Andreoseugin Pulp Co.,	71	International Steamship Co.,	147
Stevens, Woodman & Co. (solder and nickel ware),	161	Otis Falls Pulp Co.,	71	Maine Central R. R.,	192
Scott, Wm. H. (gutters),	185	Saba Wood Board Co.,	62	Portland Steam Packet Co.,	182
Stouley and Burner Co.,	148	Umbagog Pulp Co.,	174	People's Ferry Co.,	143
Tyler, M. H. & Co. (step ladders),	154	Pianos and Organs, and Musical Instru-		Perce, J. H.,	193
Union Bros. (brushes),	82	ments.			
United Industral Fibre Co. (dye water),	185	Crossley & Jones,	189		
Wesford Mfg. Co. (duck, etc.),	62	Clanndy & Co.,	138		
Wesford Mfg. Co. (iron and copper gutters),	141	Hastings, W. C.,	123		
Manufacturers' Agents.		Stockbridge, Ira C.,	123		
Boyd Oxley Co. (Grovers sundries),	179	Real Estate.			
Boyer, F. H. (millinery goods),	139	Gardner, S. S.,	130		
Fitts, J. P. Tobacco,	141				
Hice Thos. A. Co., (groceries),	149				
Johnston T. B. & Co. (reamed goods),	101				

LIBRARY OF CONGRESS



0 013 995 791 A