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Ruston/Tomany & Associates Ltd.

ROCKY MOUNTAIN NATIONAL PARKS UTILIZATION STUDY, STAGE I

VISITOR USE AND PROFILE SURVEY REPORT

Volume II -- General Summary:

Volume, Value and Trip Characteristics

Presented To: Travel Alberta

and

Canada/Alberta Tourism Agreement (CATA)



- Ruston/Tomany & Associates Ltd. is a full-service research supplier which customizes each project to meet the needs of the client. Our company regularly conducts
- behaviour and attitude studies;
- public attitude surveys;
- customer satisfaction appraisals;
- in-home product testing:
- concept and new product evaluations;
- brand and advertising tracking studies;
- trade and industrial surveys;
- advertising and promotional testing;
- employee surveys; and
- corporate image studies
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- Our professional staff, field capabilities, data handling systems, and overall organizational structure enable us to undertake projects ranging in size from those involving fewer than 100 interviews to those involving more than 2000.

Ruston/Tomany & Associates Ltd.

111 Elizabeth Street Toronto, Ontario M5G 1P7 (416) 977-1533





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FOREWORD

BACKGROUND AND PURPOSE

Travel Alberta commissioned Ruston/Tomany & Associates to conduct Stage I of the National Parks Utilization Study¹. The first stage of this two stage project was designed to provide a data base on visitors to the Rocky Mountain National Parks. The data base will be used in preparing a marketing and development plan for the future of the parks (Stage II).

The original Terms of Reference encompassed only the two Alberta Parks -- Banff National Park and Jasper National Park. In order to provide information on the Rocky Mountain National Parks as a whole (Banff, Jasper, Yoho, and Kootenay National Parks), cooperation and funding from the British Columbia Ministry of Tourism and Provincial Secretary were obtained. The study parameters were then extended to capture limited information on visitors to Yoho and Kootenay National Parks.

To facilitate the study design, implementation and analysis phases, a Steering Committee was created by Travel Alberta. This body, under the leadership of Travel Alberta research personnel, undertook a consulting and decision-making role

 $^{^{1}}$ Under the terms of the Joint Federal/Provincial Sub-Agreement No.0343.

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throughout the two years required to complete the study.
Organizations represented on the Steering Committee included:

- *Travel Alberta
- *British Columbia Ministry of Tourism and Provincial Secretary

Tourism Development, Department of Regional Industrial Expansion

- *Canadian Parks Service
- *Statistics Canada

 Banff Lake Louise Chamber of Commerce

 Jasper Chamber of Commerce
- *Ruston/Tomany & Associates

A Technical Committee (*) was struck from the full Steering Committee to deal with complex methodological issues as they arose throughout the course of the study. Decisions regarding sampling, weighting and estimation procedures were discussed and approved by the Technical Committee prior to implementation by Ruston/Tomany & Associates. In view of the number of such decisions that occur in a study of the scope and complexity of the Visitor Use and Profile Survey, the Technical Committee proved invaluable in meeting the high quality objectives of the study.

The specific objectives of the Visitor Use and Profile Survey included the following:

Measure the volume and value of visitors to the Rocky
 Mountain National Parks system in total and to Banff
 and Jasper National Parks separately;

throughout the two years required to complete the study.

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- Obtain detailed market information on trip and traveller characteristics;
- Determine current use of facilities, services, attractions, activities and events in the parks, including interpretive and educational programs and facilities; and
- Identify motivations for visiting the parks, and attitudes and perceptions regarding park experiences.

Although Travel Alberta had conducted surveys with exiting visitors in the past, the Visitor Use and Profile Survey was the first study initiated by the province to require four season fieldwork. This requirement was included in the Terms of Reference because of the importance of winter recreational activity, and particularly downhill skiing, in the Rocky Mountain National Parks. The physical encumbrances involved in winter data collection from vehicular visitors made the development of a "workable" methodology for the winter season a challenging exercise for the research supplier and the Steering Committee. The Methodology section of this document and the Technical Appendix detail the approach ultimately adopted by the study to capture information from winter visitors to the Rocky Mountain National Parks system.

METHODOLOGY

The following pages provide an overview of the Visitor Use and Profile Survey methodology. For a full description of the methodology, the reader is directed to the Technical Appendix (under separate cover).

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• Overview

The National Parks Utilization Study, Stage I; Visitor Use And Profile Survey was a cordon-type exit survey in which randomly selected representatives of travel parties leaving the four Rocky Mountain National Parks via highway, scheduled bus, scheduled train and overnight chartered motorcoach were interviewed. Interviewing was conducted throughout the four seasons, commencing on June 15, 1987 and ending on June 14, 1988.

Sampling And Weighting

A multi-stage stratified probability sample, stratified by mode of exit, exit port, weekday/weekend and season was designed by Ruston/Tomany & Associates and John Smart, President of Applied Marketing Statistics. The sample of stints (time periods or events) used in the study was selected using a random selection computer program. Adjustments to the final sampling plan for each season were made by Travel Alberta personnel and reflected concerns about under-representation of subjectively important locations/times.

Survey completions were computer-weighted to reflect the inverse of the probabilities of selection on a stint, vehicle or party and individual level. These weights were used to expand the sample, on a season-by-season basis, to reflect all non-resident parks entrants, visitors and visitor expenditures during the survey period. Details of the sample design and weighting system are included in Section A, Chapters B and D of the Technical Appendix.



Data Collection

The survey design involved interviewing adults (16 years or more) as they left the national parks by road, scheduled bus/train or chartered motorcoach. Mechanics of the data collection phase of the study are detailed in Section B of the Technical Appendix.

In order to qualify to complete an interview, respondents had to live outside the parks, could not be in the park on a sales call or delivery, as a member of a work crew or employee, or commuting to or from work or school. Additionally, the selected respondent had to be leaving the parks system for the last time on the "entire trip". Adults from all origins were eligible for inclusion in the study.

Roadside, Scheduled Bus, Scheduled Train Interviews

An interview was administered to qualified respondents by Ruston/Tomany & Associates' trained interviewers. The "on-site" questionnaires were prepared in a self-completion format for roadside traffic during the winter season due to the extremely cold weather conditions.

Qualified respondents were asked a series of questions designed to ascertain whether they further qualified as a "parks visitor" or were, by the following definitions¹, considered to be a "pass-through" parks entrant:

¹ For a full set of study definitions, see pages xi to xiii.



Parks Visitor

An individual who had entered at least one of the four Rocky Mountain National Parks and had spent any time, and/or spent any money and/or done any sightseeing within the four parks' boundaries.

• Pass-through

An individual who had entered at least one of the four Rocky Mountain National Parks but did not spend any time, money, or do any sightseeing in any park.

In order to define a respondent as a visitor or a pass-through, questions were administered to ascertain which national parks had been entered, and which activities or services within the parks had been utilized ("Screening Question-naire").

Parks visitors were asked to complete a questionnaire detailing characteristics of their trip (including the number of nights away from home, number spent in the national parks, type of accommodation used within the parks and number of nights spent in each, prepaid and direct expenditures for the travel party).

Limited demographic information was obtained from both visitors and pass-throughs. Each respondent was given a self-completion questionnaire in the appropriate language to be filled out and mailed back after leaving the park. The "mail-back" questionnaire included questions about sites visited and activities participated in while the visitor was in Banff and/or Jasper National Park, ratings of these two parks on a



variety of characteristics, and additional behavioural and demographic information about the household.

Chartered Motorcoach Interviews

Chartered motorcoach information was collected via a self-completion questionnaire. These questionnaires were similar in content to the administered "on-site" questionnaire used for other modes. The modified "on-site" and standard "mailback" questionnaires were distributed to randomly selected passengers boarding a qualified motorcoach (an overnight charter coach departing the parks). All boarding passengers were considered to be parks visitors.

Non-English Interviews

French, German and Japanese translations of the survey materials were available in a self-completion format. If a selected individual was not comfortable completing the interview in English, the appropriate non-English materials were provided.

All questionnaires were pre-tested prior to their use in the field. Copies of the field materials used in the study are included under separate cover in Section B of the Technical Appendix 1 .

¹Copies of English versions of the roadside summer and winter questionnaires are appended to this document for reference purposes. See Section B, Volumes 1 and 2 of the <u>Technical Appendix</u> for complete set of questionnaires.



Special Winter Procedures

As mentioned previously, for most of the winter season (December 11, 1987/April 14, 1988), initial screening at the roadside was administered by an interviewer using an expanded Screening Questionnaire, but a sizeable portion of the "on-site" questionnaire was provided in a self-completion format. This approach was required because of the winter weather conditions in the parks.

In addition, special strata were designed to capture "dusk" skiers exiting the parks at the Banff East (Highway 1) and Jasper East gates. Without this procedure, the research would likely have systematically under-represented the exiting skier population because a sizeable portion of it is thought to exit the parks during time periods in which it is too dark to interview safely.

The procedure developed involved interviewing at randomly selected ski hill parking lots between 3:00 p.m. and 5:00 p.m. Only those skiers leaving the parks during pre-defined "dusk hours" and through specific exit points were deemed eligible for inclusion in the ski hill sample.

• <u>Completed Interviews</u>

A total of 3551 interviews were completed over the year. Ten "outlier" interviews were removed from the data file and imputed stints (for stints cancelled because of weather conditions) were added to the data file at the tabulation stage. The final distribution of usable interviews on which the tabu-

Exhibit i

RECORD OF MONITORED STINTS AND VALIDATED COMPLETIONS

<u>STINTS</u>	#	*
Total Stints Conducted1	394	100
Total Stints Monitored:	97	25
By Ruston/Tomany Head Office Staff	28	7
By Ruston/Tomany On-Site Study Coordinator	69	18
COMPLETIONS		
	*	*
Total Completions ²	3228	100
Total Completions ² Total Validations Attempted:		
Total Validations	3228	100

(Source: Ruston/Tomany Survey Records)

All interviewing was monitored by on-site Ruston/Tomany trained supervisory personnel. Telephone validations of interviews were conducted within one month of the interview date.

¹Including observation stints.

 $^{^2}$ Includes outlier interviews. Charter motorcoach interviews were excluded from the validation process because of the high proportion of non-English speaking respondents and the difficulty in recontacting overseas visitors.

lations are based, by season and mode, is shown in the following table:

Exhibit ii

BY SEASON ¹	TOTAL	SUMMER	FALL	WINTER	SPRING
ENTRANTS VISITORS PASS-THROUGH	3663 2783 880	1504 1189 315	523 378 145	1087 822 ² 265	549 394 155
BY MODE		ROAD ³	BUS	TRAIN	CHARTER
ENTRANTS VISITORS PASS-THROUGHS		3002 2132 870	131 126 5	197 192 5	333 333 N/A
Source:	Ruston/	Tomany Su	rvey Rec	ords	

The attitudinal questionnaire was distributed to 2783 visitors over the year and was returned in a usable form by 1503 (54% response rate).

The facing table details stint monitoring and in-office validations conducted on completed interviews over the full course of the study. The table facing the following page details the contacts made in order to achieve the completed interviews.

¹All figures include imputed stints. Seasons were defined by Travel Alberta as follows:

Summer	June 15 to September 7
Fall	September 8 to October 31
Winter	November 1 to April 14
Spring	April 15 to June 14

²390 Returned winter behavioural mailback.

³Includes ski hill interviews.

DISPOSITION OF CONTACTS

	Total Contacts	By Season Summer	Fall	Winter	Spring
(Actual)	(6,876) %	(2,784) %	(959) %	(2,022) %	(1,111)
Refused Before Screening	6	5	5	5	9
Disqualified Vehicle Party ¹	15	11	17	19	19
Not Final Exit From Parks System ²	24	28	21	22	21
Qualified, But Refused After Screening	1	1	2	1	1
Total Completions With Qualified Parks Entrants	53	54	55	54	49

(Source: Detailed Tables, Volume I, page 1-2)

 $^{^{1}}$ Includes parks residents, staff, emergency vehicles, taxis, sales calls, deliveries, etc.

 $^{^2\}mbox{To}$ qualify, the respondent had to be leaving the parks for the last time on the entire trip.

Coding, Editing, Data Tabulation

Ruston/Tomany & Associates' data processing department edited all questionnaires for internal consistency, and prepared code lists for review and approval by Travel Alberta personnel. Code lists were expanded on a seasonal basis to reflect issues and concerns that emerged as the complexion of parks visitation changed over time. The coding manual utilized in the data handling stage is provided in Section B, Volume 3 of the Technical Appendix.

All data entry was verified. Prior to presentation of final estimates for each season, a review of existing information available to members of the Steering Committee about the number of visitors and their usage patterns within the Rocky Mountain National Park was undertaken. These reviews were conducted in conjunction with the Steering Committee, and any adjustments made to the original data file were approved by the Technical Committee. Expenditure information provided by parks visitors was allocated to categories and to Banff and Jasper National Parks according to pre-established rules. Details of the procedures used to review estimates and to assign expenditures are to be found in Section A, Chapters E and F of the Technical Appendix.

Survey Definitions

Parks Entrant

A parks entrant is any person who entered the national parks other than those who live or work in the parks, or are in the parks for the purposes of commuting to or from work or school, on a sales or service call, or pick-up or delivery.



Parks Visitor

A parks visitor is an entrant who spent any time, money or did any sightseeing while within the four Rocky Mountain National Parks boundaries. Visitors to individual parks are defined to be those individuals who spent any time, money or did any sightseeing within the boundaries of the specific park¹. Thus, the individual who entered Yoho National Park and Banff National Park, but spent time/money or did sightseeing only in Banff National Park is defined as follows:

- Visitor to the Rocky Mountain National Parks;
- Visitor to Banff National Park;
- Pass-through to Yoho National Park.

Parks Pass-Through

An entrant who did not spend any time or money and did not do any sightseeing while within the four Rocky Mountain National Parks' boundaries is a pass-through for the entire parks system. The individual who entered but did not spend any time/money or do any sightseeing in a specific park is defined as a pass-through for that specific park.

Travel Party

For visitors exiting the parks by private vehicle, travel party is defined as those persons travelling with them in the vehicle. For those visitors exiting via bus, train or motorcoach, the travel party includes those people whom the respondent considers to be travelling with him or her in the same travel party. This, however, does not include

¹For overnight charters and all non-English respondents, "entrants" to a specific Park are also defined as "visitors" (see questionnaires for question wording).



all people travelling together on a bus or train. In some cases, travel parties consist of members from more than one household.

Person Visitor/Entrant

A person entrant is one person who entered the Rocky Mountain National Parks system. A person visitor is one person who visited the Rocky Mountain National Parks system. If four people are travelling together, the particulars of this trip are applied to each member of the travel party. This results in a total of four person entrants or visitors, depending on the characteristics of the trip.

Party Visit/Entrant

An entrance to the Rocky Mountain National Parks by all members of the party constitutes one party entrant. Regardless of the number of people in the party, it is considered one party entrance or party visit, depending on the characteristics of the trip.

Person Night

A person night is one night on a trip spent by one person. If two people spend three nights each, this constitutes six person nights.

Party Night

This is one night spent on the trip by the party. If two people from a party spend three nights, this constitutes three party nights.



FINDINGS

Findings of the Visitor Use and Profile Survey are available in the following documents:

Reports

Volume I -- Executive Summary

Volume II -- General Summary
Volume, Value And Trip Characteristics

Volume III -- General Summary
Activities, Sites And Attitudinal
Information

Detailed Tabulations

Volume I -- Administered Questionnaire Data

(Sections A, B, C, D)

Volume II -- Self-Completion Questionnaire Data (Sections A, B, C)

Technical Appendix

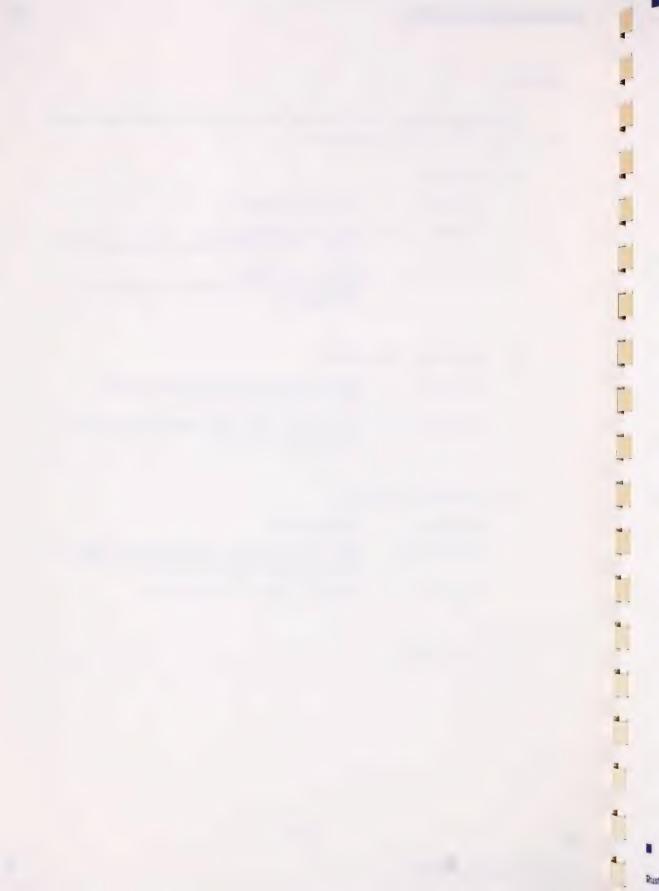
Section A: Methodology

Section B: Data Collection, Survey Manual and

Coding Materials (Volumes 1, 2, 3)

Section C: Detailed Stint Information

Data Tape



ACKNOWLEDGEMENTS

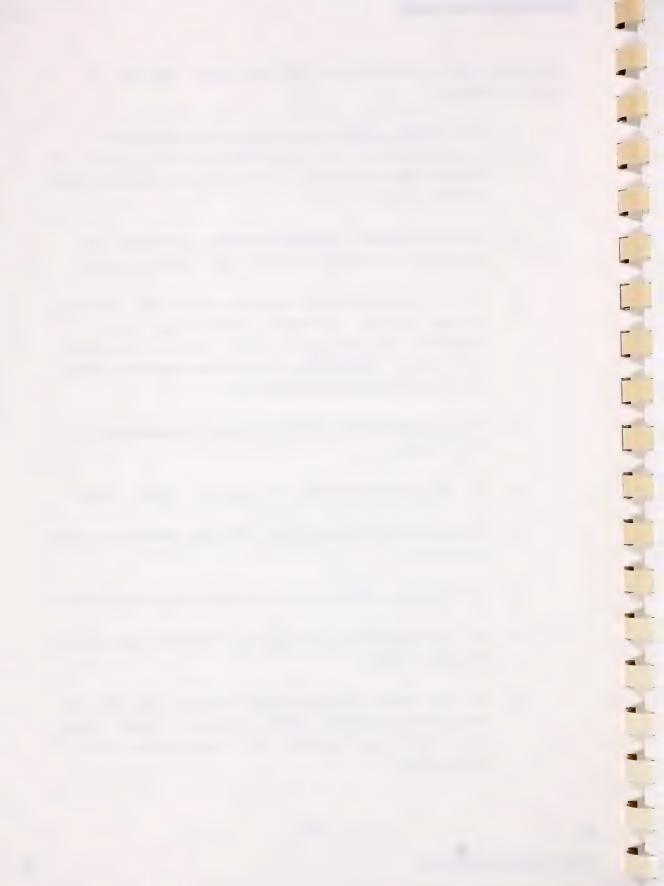
Ruston/Tomany & Associates Ltd. wishes to acknowledge its gratitude to the many organizations and individuals who contributed technical expertise, background data, invaluable experience and moral support to the project team over the course of the National Parks Utilization Study, Stage I; Visitor Use and Profile Survey. It would be impossible to list everyone who contributed to this study, but special thanks are due to:

- Don Wilson, Manager, Market Research and Analysis,
 Travel Alberta, who kept the study moving over many months;
- Jim Rouse, Canadian Parks Service, who raised key methodological and estimation concerns;
- Mike Sheridan, Project Manager, Statistics Canada's Special Surveys Group, for his down-to-earth methodological insights;
- Don Sears, Chief of Visitor Services, Banff National Park, whose day-to-day involvement in and support of the study ensured cooperation for our survey teams throughout the parks;
- Bob Huddleston, Senior Health and Safety Officer,
 Alberta Transportation, whose invaluable contribution to the roadside vehicle diversion procedures helped make it possible to interview motorists safely; and
- Gerry Spratt, Occupational Health and Safety Coordinator, Alberta Personnel Administration, whose insight and experience helped us carry out twelve months of 100% "accident free" roadside interviewing.



Among the other organizations and individuals who deserve special thanks:

- For Travel Alberta: Don Syrnyk, Alan Koehler,
 Bev Darbyshire, Sid Nieuwenhuis, Lorena Tyschuk and
 Brenda Bush La France and Enid Markus (formerly with Travel Alberta);
- For the British Columbia Ministry of Tourism and Provincial Secretary: Jim Lee and Sylvia Waterer;
- For the Canadian Parks Service: Steve Kun, Dave Day, George Balding, Ian Church, Fred Bander, Doug Chambers, Jillian Roulet, Grant Potter, Judy Otton, Scott Meis, Peter Whyte, Byron Irons and the entire National Parks Warden Service;
- For the Banff-Lake Louise Chamber of Commerce:
 Hap Freeman;
- For the Jasper Chamber of Commerce: Cindy Beland;
- For Alberta Transportation: Shirley Johnson and Dave Sturgeon;
- For Tourism Canada: Blair Stevens and Gordon Taylor;
- For the Department of Regional Industrial Expansion:
 Georgine Ulmer;
- For the Royal Canadian Mounted Police: the men and women of the Canmore, Banff, Jasper, Nordegg, Field, B.C., Radium Hot Springs, B.C., and Golden, B.C. Detachments;



- For Via Rail: Dorothy Peterson and Eddie Ram;
- For Brewster Transportation: David Morrison, Mel Billings and Jim Fraser;
- For Greyhound Canada: Bob Park; and
- The managers and staff of the eighty-one accommodation establishments and four ski resorts in the parks, without whose cooperation the study could not have been completed.

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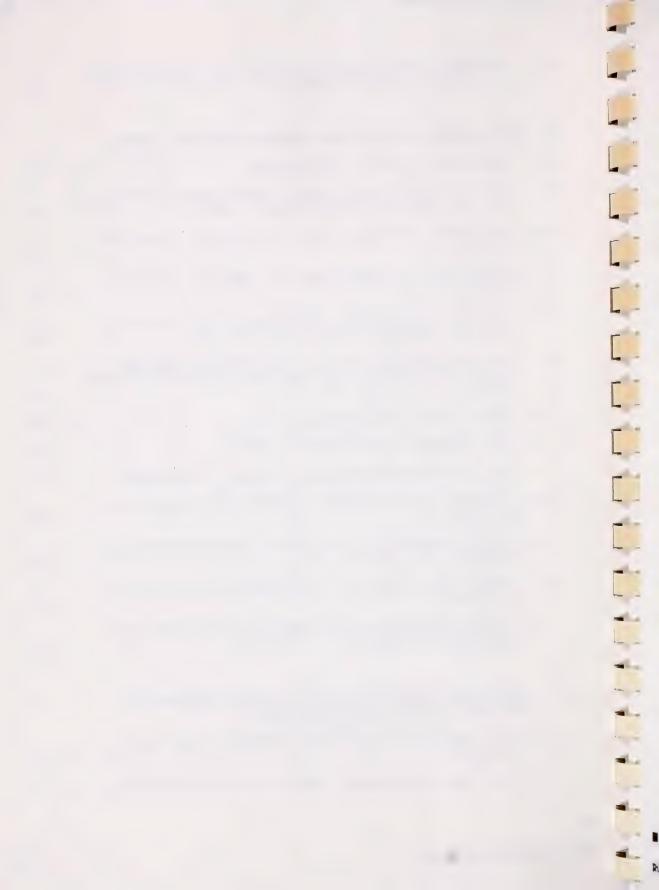
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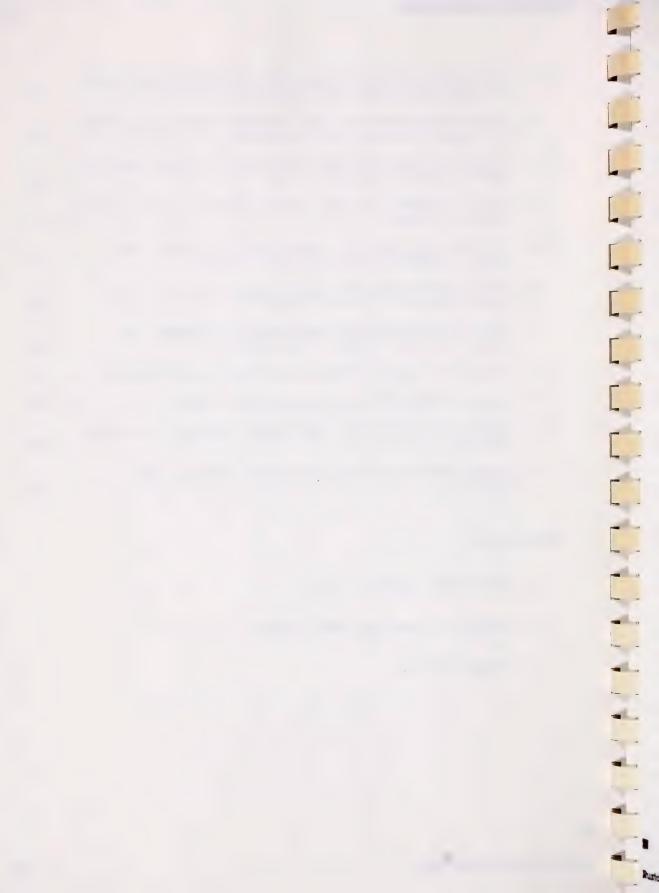
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APPENDICES

- Additional Summary Tables
- Stage In Life Cycle Definitions
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A. OVERVIEW OF VOLUME AND VALUE ESTIMATES FOR THE FOUR ROCKY MOUNTAIN NATIONAL PARKS

1. Introduction

The analysis of findings from the National Parks
Utilization Study, Stage I; Visitor Use and Profile Survey is
divided into three separate volumes. Volumes I (Executive
Summary) and II of this report primarily cover topics included
in the questionnaire administered to randomly selected individuals as they were exiting the four Rocky Mountain National
Parks. As such, the estimates included in these volumes derive
from the full sample of entrants included in the study.

Volume III reports the findings obtained from the self-completion attitudinal questionnaire given to visitors as they were exiting the parks. These data have been weighted and projected to the full population of visitors, but are based on the behaviour and attitudes of approximately one-half of the interviewed visitor population (not all visitors chose to complete and return the self-completion questionnaire). The findings presented in Volume III derive, therefore, from a smaller base and have less stability than do the figures presented in Volumes I and II.

While the general division of data described above prevails throughout most of this report, there are instances in which data from the both sources (administered questionnaire and self-completion questionnaire) are brought together for comparative purposes. In these instances, a footnote is provided to alert the reader. Unless such a footnote is provided, the reader should assume that findings in Volumes I and II represent the

STATISTICS CANADA CLASSES OF STATISTICS1

Coefficient Of Variation

A :	0.0 -	0.59%	
В	0.6 -	1.0%	
С	1.1 -	2.5%	
D	2.6 -	5.0%	
E	5.1 -	10.0%	
F	10.1 -	16.5%	·
G	16.6 -	25.0%	Qualified Number Use With Extreme
			Caution
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n	25.14	OI MOIE	Statistics
			Canada's
			Standards

¹At the 95% level of confidence. See Technical Appendix for a discussion of the calculation of the Coefficient of Variation.

full sample, and that Volume III findings represent that portion of the sample that returned the self-completion questionnaire.

For details of the weighting and projection procedures adopted for handling the two types of data, the reader is referred to Section A of the <u>Technical Appendix</u> (under separate cover).

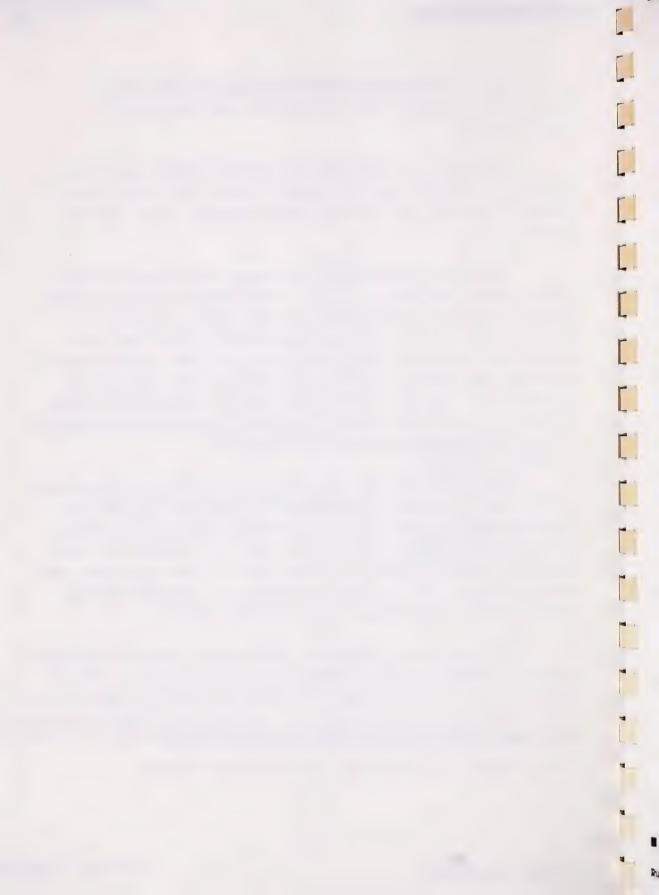
Estimates provided in this report are reliable within a stated range, 19 times out of 20. The tolerances are provided for key statistics in Chapter A of this report (on summary tables in the form of the Coefficient of Variation¹ as categorized by Statistics Canada and within the text in the form of the numerical range on each key estimate at the 95% level of confidence²). The facing table provides the Statistics Canada Classes of Statistics, at the 95% level of confidence and should be used in interpreting the survey findings.

Since the remainder of the report presents findings based on the total estimates, the reader is encouraged to refer to Chapter A when evaluating percentage distributions or differences among sub-groups. All figures used to calculate the total standard error of a statistic (replicates of the data base), and the coefficient of variation are appended to <u>Detailed Tabulations</u>, <u>Volume I</u>, <u>Section D</u> (under separate cover).

All statistics presented in this report reflect estimates based on the one year data collection period (June 15, 1987 to June 14, 1988). While there is no obvious reason to suppose

¹The letter in parenthesis next to key statistics.

 $^{^{2}}$ The \pm figure in parenthesis following the statistic.



that this time period is atypical, generalizations to past or future years should be undertaken with caution, particularly in light of the benchmark nature of these volume statistics and the sensitivity of the tourism market to demographic and economic impacts.

	Annual ¹ Volume Estimates For The Rocky Mountain National Parks			
	Party		Person	
Actual	(3,231)		(3,231)	
	#		#	
Entrants ²	2,241,000	(A) ³	5,513,100	(A)
Visitors	1,625,500	(A)	4,084,000	(B)
Pass-Throughs	615,500	(A)	1,429,100	(B)

(Source: Detailed Tables, Volume I, pages 7-1, 3, 5, 7)

^{1&}quot;Annual" study period: June 15, 1987/June 14, 1988. See
Foreword for definitions of entrants, visitors and pass-throughs.
2All figures are weighted/projected and rounded to the nearest hundred.

³Letters in parentheses constitute Statistics Canada's Class of Statistic, based on the Coefficient of Variation at the 95% confidence level. For more information, see "Statistics Canada Classes of Statistics", in this volume.

2. Annual Volume Estimates For The Rocky Mountain National Parks

More than 5.5 million individuals (\pm 57,000) from Canada, the United States and overseas entered the boundaries of the four Rocky Mountain National Parks between June 1987 and June 1988 (all references to time periods in this report refer specifically to this one year period). These men, women and children constitute more than two million separate travel parties (\pm 11,000) 1 .

Despite the fact that the Rocky Mountain National Parks are major vehicular conduits for traffic moving eastward from British Columbia and westward from Alberta, the vast majority of qualified entrants to these Parks claim to have spent time, money or to have done sightseeing² while within the boundaries of the parks system. According to the survey definition, approximately four million (±85,000) individuals or more than 1.6 million (±13,000) travel parties visited the Rocky Mountain National Parks between June 1987 and June 1988.

Individuals entering the four park boundaries solely for the purpose of passing through account for approximately one quarter of all Rocky Mountain National Parks' entrants (1.4 million \pm 28,000).

¹Measurement of park entrants is based on qualified travel parties (see Foreword for exclusions from survey definitions) leaving one of the following parks for the last time on their trip away from home: Banff National Park, Jasper National Park, Yoho National Park, and Kootenay National Park.

²Respondents defined themselves as "visitors" if they responded in the affirmative to the following question: "While in <u>(READ EACH PARK ENTERED)</u>, did you stop and spend any time or money or do any sightseeing?"

Annual Person Visitors To The Rocky Mountain National Parks¹

748,300

425,600

(G) *

(G) *

Actual	<u>In Total</u> (2,351)		
	#		
Four Parks ²	4,084,000 (B)		
Alberta Parks	3,898,600 (C)		
Banff National Park	3,167,500 (D)		
Jasper National Park	1,598,900 (F)		

Kootenay National Park 424,700 (G)*

(Source: Detailed Tables, Volume I, page 12-1)

²All figures are weighted/projected and rounded to the nearest hundred.

British Columbia Parks

Yoho National Park

^{1&}quot;Annual" study period: June 15, 1987/June 14, 1988. Person visitors: Spent time, money or went sightseeing in at least one of the Rocky Mountain National Parks.

^{*&}quot;Qualified number": Use with extreme caution.

Annual Visitation To Individual Parks

Visitors¹ to each of the four parks that comprise the Rocky Mountain National Parks constitute one of the prime analysis units of this study. As such, it is important that their survey definition be clearly stated:

An Alberta National Parks Visitor

Any individual (including children) who claimed to spend time, money or go sightseeing within the boundaries of Banff or Jasper National Parks.

A Banff National Park Visitor

Any individual (including children) who claimed to spend time, money or go sightseeing within the boundaries of Banff National Park.

A Jasper National Park Visitor

Any individual (including children) who claimed to spend time, money or go sightseeing within the boundaries of Jasper National Park.

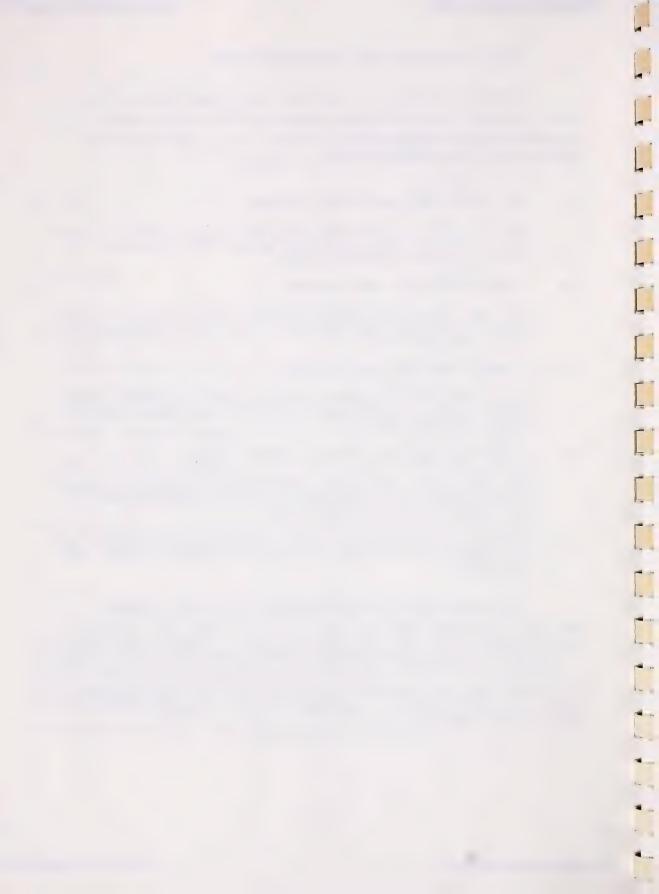
A British Columbia National Parks Visitor

Any individual (including children) who claimed to spend time, money or go sightseeing within the boundaries of Yoho or Kootenay National Parks.

Visitors to Yoho National Park and Kootenay National Park are defined in a manner analogous to Banff National Park visitors.

Almost four million individuals visited the Alberta national parks over the year (3.9 million \pm 127,000), and over three million spent time, money or went sightseeing within the

¹Throughout this report, the term "visitor" is used to denote a "person visitor" measure. The term "visit" is used to denote a "party visit" measure.



boundaries of Banff National Park (3.2 million \pm 261,000). Jasper National Park attracts about one-half the visitors that its neighbour to the south does (1.6 million \pm 343,000) whereas the visitation to Yoho and Kootenay National Parks is almost evenly divided between these two British Columbia parks (approximately 400,000 each). Please note that visitor estimates to the British Columbia parks should be viewed with caution¹.

¹The study was designed to provide reliable volume estimates for the four park system, and for Banff National Park and Jasper National Park separately. It was <u>not</u> designed to provide reliable estimates for the British Columbia parks separately.

	Annual Person	on Entrants And Y Mountain Natio	Visitors onal Parks ¹
	Person Entrants	Person <u>Visitors</u>	Conversion Of Entrants To Visitors
Actual	(3,231)	(2,351)	
	#	#	
Four Parks	5,513,100 (A)	4,084,0 00 (B)	74%
Alberta Parks	5,443,300 (C)	3,898,600 (D)	72%
Banff	4,635,100 (C)	3,167,500 (D)	68%
Jasper	1,981,700 (D)	1,598,900 (F)	81%
British Columbia Parks	2,490,900 (B)	748,300 *(G)	30%
Yoho	1,655,200 (B)	425,600 *(G)	26%
Kootenay	1,130,900 (E)	424,700 *(G)	38%

(Source: Detailed Tables, Volume I, pages 26-6/10)

hundred.

^{1&}quot;Annual" study period: June 15, 1987/June 14, 1988. "Person entrants" entered specific park, and "visitors" spent time, money, or went sightseeing in specific park.

All figures are weighted/projected and rounded to the nearest

^{*&}quot;Qualified number": Use with extreme caution.

4. Conversion Of Entrants To Visitors For Individual Parks

Approximately three in every four entrants to the Rocky Mountain National Parks constitute visitors to this park system. Of the four individual parks that comprise the system, Jasper National Park is most successful in "converting" entrants to visitors -- eight in ten possible visitors claim that they spend time, money or sightsee within the borders of Jasper National Park.

Of all possible visitors (i.e., entrants) to Banff National Park, two-thirds constitute bona fide visitors according to the survey's definition.

International reputation and visitor infrastructure are more limited in the British Columbia national parks than they are in the Alberta national parks. These differences may account for the lower ratio of visitors to entrants in Yoho and Kootenay National Parks than is evident for the Alberta parks. Of the two British Columbia parks, Kootenay (38%) is somewhat more successful than is Yoho (26%) in generating visitors from those individuals who enter the respective boundaries.

Kootenay

hundred.

	InSeason ¹			
	Summer	<u>Fall</u>	Winter	Spring
ctual	(1,189)	(378)	(390)	(394)
	#	#	*	#
our Pa rks ²	1,646,100	391,800	1,441,500	604,600
	(E)	(F)	(C)	*(G)
Alberta Parks	1,551,800	355,100	1,403,100	588,500
	(E)	(E)	(D)	*(G)
Banff	1,203,100	310,000	1,166,000	488,500
	(A)	(F)	(E)	*(G)
Jasper	907,100	142,100	337,000	212,900
	*(G)	(F)	(E)	(C)
British	487,200	86,300	67,200	107,600
Columbia Parks	(A)	**(H)	**(H)	*(G)
Yoho	289,600	40,300	38,500	57,200
	(B)	**(H)	**(H)	**(H)

Person Visitors To The Rocky Mountain National Parks

(Source: Detailed Tables, Volume I, page 82-3, 84-8)

57,200

**(H)

61,200

**(H)

29,600

**(H)

276,700

*(G)

¹ Spent time, money, or went sightseeing in specific park. See Foreword for definition of seasons. 2All figures are weighted/projected and rounded to the nearest

^{*&}quot;Qualified number": Use with extreme caution. *"Unpublishable number" by Statistics Canada's standards: Do not use.

5. <u>Seasonal Visitation To Individual Parks</u>

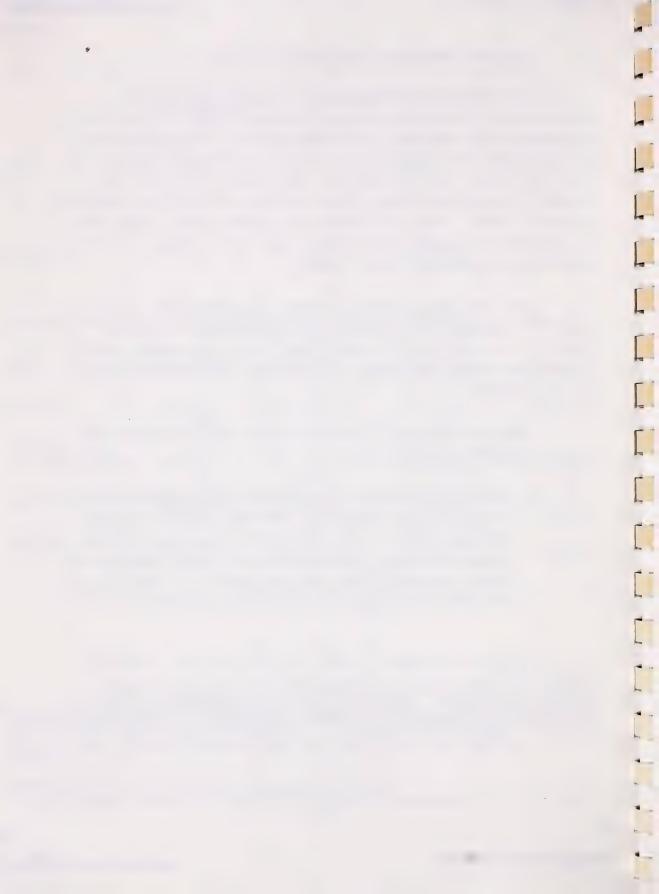
The summer season¹ generates the highest level of utilization of the Rocky Mountain National Parks -- over 1.6 million (± 192,000) men, women and children visited the parks system during the twelve week 1987 summer season. Winter, too, is a key season for these parks. The winter season is, of course, considerably longer than is summer in the Rocky Mountain National Parks. Over this twenty-four week period, more than 1.4 million (± 48,000) individuals spent time, money or went sightseeing within the parks system.

The "shoulder" seasons account for approximately one-third of the year, and approximately one-quarter of parks visitors. To put this in some perspective, the summer season constitutes about one-quarter of the year, but attracts about 40% of visitors.

The distribution of visitors across specific parks by season suggests the following:

• The Alberta National Parks enjoy dual season usage to a much greater extent than do the British Columbia National Parks. The three million visitors to the two Alberta National Parks in the two "peak" seasons are almost evenly divided between summer (1.6 million ± 170,000) and winter (1.4 million ± 119,000).

¹Travel Alberta defined the Rocky Mountain National Parks seasons as follows: Summer -- June 15 to September 7; Fall -- September 8 to October 31; Winter -- November 1 to April 14; and Spring -- April 15 to June 14.



- The British Columbia National Parks, on the other hand, would appear to have only one "peak" season.
 Almost two-thirds of these parks' total visitation occurs in the course of the twelve week summer (0.5 million ± 985). Estimates for other seasons in the British Columbia parks are too volatile to support analysis.
- Of the two Alberta parks, Banff is considerably more successful in achieving balanced utilization in the two peak seasons. In this park, summer (1.2 million ± 10,000) and winter (1.2 million ± 132,000) visitation levels are almost identical. While the estimates must be viewed with caution, Jasper National Park would appear to be more heavily utilized in the summer season (0.9 million ± 346,000) than it is in the winter (0.3 million ± 37,000).

Place Of Residence Of Rocky Mountain National Parks Person Visitors Who Visited...

	Any Park	
ctual eighted/Projected,	(2,351)	
in Thousands	(4,084.0)	
	&	
ny Canada	80	
British Columbia Alberta Other Provinces	10 59 12	
ny U.S.A.	14	
ny Overseas	6	

(Source: Detailed Tables, Volume I, pages 12-1/2)

Spent time, money or went sightseeing in at least one of the Rocky Mountain National Parks.

6. Place Of Residence Of Visitors To The Rocky Mountain
National Parks

The vast majority of visitors to the parks are Canadians. As many as 8-in-10, or 3.3 million (± 92,000) parks' visitors reside in Canada. Alberta is the single biggest contributor of such visitors -- 2.4 million (± 98,000). Approximately 0.4 million (± 166,000) British Columbians visited the Rocky Mountain National Parks between June 1987 and June 1988.

About 0.6 million (± 35,000) residents of the United States and roughly 0.2 million (± 121,000) individuals from other countries visited the parks system over the year. A more detailed analysis of the origin of visitors to the individual parks, by season, is provided in Chapter B of this volume.

Same-Day And Overnight Visitation Patterns In The Rocky Mountain National Parks

	Same-Day Visitors		Overnight Visitors	_
tual	(770) #		(1,581) #	
our Parks ¹	1,796,000	(F)	2,288,000	(F)
Alberta Parks	1,679,200	(F)	2,219,400	(E)
Banff National Park Jasper National Park	1,325,900 487,000		1,841,700 1,111,900	
British Columbia Parks	239,000	(G) *	509,300	(H) **
Yoho National Park Kootenay National Park	119,100 133,800			

(Source: Detailed Tables, Volume I, pages 37-1, 5)

"Qualified number": Use with extreme caution. "Unpublishable number" by Statistics Canada's standards: Do not use.

All figures are weighted/projected and rounded to the nearest hundred.

7. Same-Day And Overnight Visitation Patterns In The Rocky Mountain National Parks

More than 4-in-10, or 1.8 million (± 519,000) Rocky Mountain National Parks visitors restrict their visit to the parks to a single day while the remaining 6-in-10, or 2.3 million (± 604,000) spend at least one night within the parks' boundaries.

Banff is considerably more likely to attract "day visitors" than is any other park. Slightly over 4-in-10 (42%) Banff visitors do not stay overnight in that park, while only about 3-in-10 (31%) Jasper visitors are "day visitors". The two British Columbia parks are similar to Jasper in terms of their ratios of same-day to overnight visitors.

Annual Person Nights Spent In The Rocky Mountain National Parks

	<u>In Total</u>	
Actual	(4,721)	
	#	
Four Parks ²	6,063,100	(E)
Alberta Parks	5,523,200	(E)
Banff National Park	3,683,300	(E)
Jasper National Park	1,839,900	(F)
British Columbia Parks	291,300	(H) **
Yoho National Park	136,400	(H) **
Kootenay National Park	155,000	(H) **

(Source: Detailed Tables, Volume I, pages 44-1, 44-11, 44-17, 44-25, 44-33, 44-38, 44-42)

^{1&}quot;Annual" study period: June 15, 1987/June 14, 1988.
2All figures are weighted/projected and rounded to the nearest
hundred. If nights were spent in the parks but the specific
location/park was not identified, these nights are included in
the four parks total but not in any individual park figure.
As a result, the sum of the four individual parks figures is
less than the four parks figure.

^{**&}quot;Unpublishable number" by Statistics Canada's standards:
Do not use.

8. Person Nights Spent In The Rocky Mountain National Parks

In the course of the year, more than six million (± 969,000) person nights were spent within the boundaries of the four Rocky Mountain National Parks. The vast majority of these nights were spent in Alberta parks (5.5 million ± 807,000), reflecting the higher level of visitation achieved by Banff and Jasper relative to the two British Columbia parks.

Just as Banff National Park attracts almost two visitors for each visitor to Jasper National Park over a full year period (See Section A.3), so too does it host about twice as many person nights (3.7 million \pm 440,000) as does Jasper (1.8 million \pm 368,000).

More than 9-in-10 visitors to the entire Rocky Mountain National Parks system state that they visited the Alberta national parks. A similar proportion of all person nights spent within the system were spent in Banff or Jasper National Parks.

While person night estimates for the British Columbia parks do not warrant detailed comment, they do suggest that the relationship between visitors and nights is quite different from that evident in the Alberta parks. Approximately 1-in-5 visitors to the four park system claim to have spent time, money or to have gone sightseeing in Yoho or Kootenay National Parks, but according to the survey estimate (albeit a highly variable one), fewer than 1-in-20 total parks person nights (0.3 million ± 248,000) were spent in these two parks.

Annual ¹ Person	Night Accommo-
dation In Rocky	Mountain
National Parks	

	Macronal rains	
Actual	(4,721)	
	#	
Total Person Nights ²	6,063,100	(E)
Person Nights In		
Roofed Accommodation	4,246,500	(C)
Hotel/Motel/Lodge	3,952,200	(C)
Commercial Cottage/Cabin	153,700	(H) **
Other Roofed	140,600	(H) **
Camping	1,388,400	(B)
Family/Own Vacation Home	277,400	(G) *

(Source: Detailed Tables, Volume I, pages 44-1/2)

^{1&}quot;Annual" study period: June 15, 1987/June 14, 1988.
2All figures are weighted/projected and rounded to the nearest hundred.

^{*&}quot;Qualified number": Use with extreme caution.

^{**&}quot;Unpublishable number" by Statistics Canada's standards:
Do not use.

 Accommodation Nights Spent In the Rocky Mountain National Parks

On an annual basis, over 4.2 million (± 114,000) person nights, or 7-in-10 of all person nights, are spent in commercial roofed accommodation within the boundaries of the four Rocky Mountain National Parks. As is clearly evident from the facing table, hotel, motel, resort and lodge facilities predominate within the commercial roofed accommodation sector (4.0 million ± 143,000 nights).

In addition, about 1.4 million (± 19,000) person nights are spent in camping facilities within the four park system. This represents approximately 1-in-4 of the person nights spent in the Rocky Mountain National Parks over the year.

Not surprisingly, camping spaces are primarily filled during the summer season only. In fact, about 8-in-10 of all "camper nights" but fewer than 4-in-10 of the 4.2 million commercial roofed accommodation nights occur during the summer season.

Annual Expenditure Within The Rocky Mountain National Parks
By Park²

Actual	(\$842,538) \$	
Four Parks ³	\$417,227,400	(E)
Alberta Parks	\$399,441,500	(F)
Banff National Park	\$286,522,300	(E)
Jasper National Park	\$112,919,200	(G) *
British Columbia Parks	\$ 13,400,000	(F)

(Source: Detailed Tables, Volume I, pages 47-1, 48-1, 49-1, 50-1, 51-1)

^{1&}quot;Annual" study period: June 15, 1987/June 14, 1988.
2Includes all prepaid and direct expenditures made within the Rocky Mountain National Parks boundaries, and allocated to specific parks according to established rules (See <u>Technical Appendix</u>, Section A).

³All figures are weighted/projected and rounded to the nearest hundred. Sum of individual parks' expenditures is less than four parks total due to rounding in the calculations.

^{*&}quot;Qualified number": Use with extreme caution.

10. Annual Expenditure Estimates For The Four Rocky Mountain National Parks

More than \$400 million (± \$73 million) were spent by visitors within the Rocky Mountain National Parks between June 1987 and June 1988. This estimate includes all expenses incurred within the parks (including those that were prepaid prior to entry into the parks system), but excludes all expenses incurred in travel to the Rocky Mountain National Parks (e.g., transportation to the parks system, accommodation outside the boundaries, etc.)². On average, each man, woman and child who visited the Rocky Mountain National Parks during the survey year spent approximately \$100 in the parks system (See Section 29 for average expenditures).

Almost seven of every ten dollars spent within the Rocky Mountain National Parks, or \$287 million (± \$37 million), were spent in Banff National Park. Likely because it hosts about one-half the number of visitors as does Banff, revenues for Jasper National Park are estimated, with caution, to be less than one-half the revenue that accrues to Banff National Park.

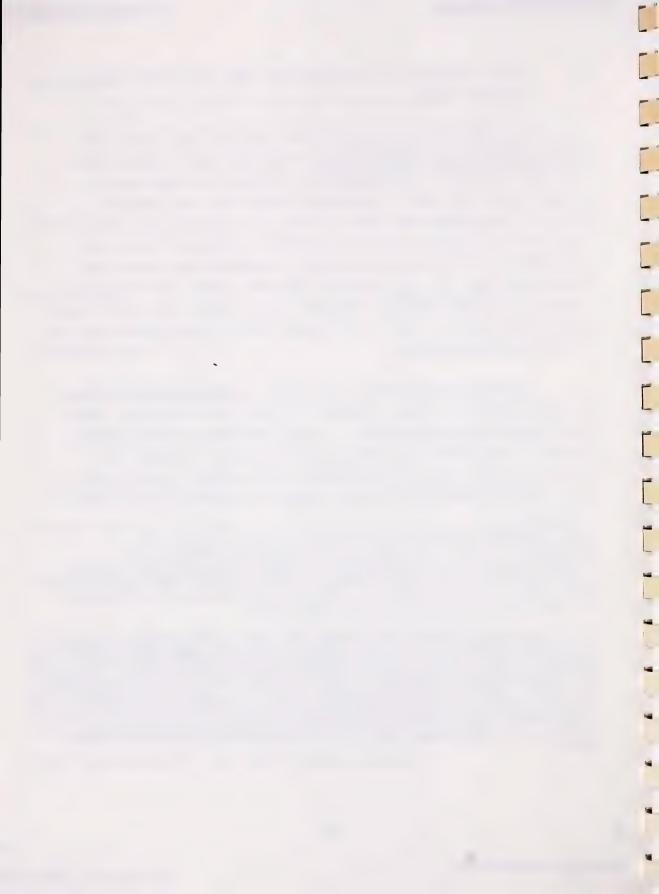
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¹All expenditure estimates provided in this report are in Canadian dollars. Conversion of foreign currencies into Canadian dollars was conducted throughout the year-long survey. Exchange rates were monitored on a weekly basis, and the average rate for a calendar month for each foreign currency was applied to interviews conducted during that month.

²All expenditure information was collected on a category by category basis for the travel party. Prepaid expenses, both as packages and individual items, were collected separately. See the questionnaire appended to this volume for the exact question wording. The <u>Technical Appendix</u>, Section A (under separate cover) contains a complete discussion of the development of expenditure estimates and the rules utilized for allocating expenses to particular parks within the Rocky Mountain National Parks.



The more northern park receives about \$113 million (± \$55 million) in visitor expenditures over the year.

The British Columbia parks generate about \$13 million (\pm \$3 million) in revenue over the year, or 1-in-33 of all dollars spent in the Rocky Mountain National Parks.

	Seasonal ¹ Sum National Park	mary For The Four	Rocky Mountain
	Person ² <u>Visitors</u>	Person Nights	<u>Expenditures</u> ³
ctual	(2,351)	(4,721)	(\$842,538)
	#	#	\$
Annual ⁴	4,084,0 00 (B)	6,063,100 (E)	\$417,227,400 (E)
Summer	1,646,100 (E)	2,835,200 (F)	\$161,567,200 (E)
Fall	391,800 (F)	521,700 (E)	\$ 41,334,700 (D)
Winter	1,441,500 (C)	2,055,300 (D)	\$151,192,400 **(H)
Spring	604,600 *(G)	651,000 (F)	\$ 63,133,100 (D)

(Source: Detailed Tables, Volume I, pages 12-5, 45-5, 47-5)

¹See Foreword for definition of seasons.

²Spent time, money or went sightseeing in at least one of the Rocky Mountain National Parks.

³Includes all prepaid and direct expenditures made <u>within</u> the Rocky Mountain National Parks' boundaries.

⁴All figures are weighted/projected and rounded to the nearest hundred.

^{*&}quot;Qualified number": Use with extreme caution.

^{**&}quot;Unpublishable number by Statistics Canada's standards: Do not use.

11. A Summary Of Key Volume/Value Estimates: Expenditures, Visitors And Nights By Season

When examined on a seasonal basis, expenditures made within the Rocky Mountain National Parks system closely parallel volume levels for the four seasons. Specifically, about 4-in-10 of all dollars spent within the parks, or \$162 million (± \$23 million), are spent during the summer season. Correspondingly, this season hosts 4-in-10 of the year's visitors. Although winter expenditure figures are presented with hesitation because of their extreme volatility, the data seem to suggest that this season accounts for more than one-third of all park visitors (35%) and the same proportion of annual expenditures (36%, or \$151 million ± \$104 million). Virtually identical patterns are evident for each of the shoulder seasons as well.

The absence of roofed accommodation costs for the substantial number of summer visitors who camp in the Rocky Mountain National Parks is likely reflected in the fact that this season accounts for almost 5-in-10 person nights (47%), but for less than 4-in-10 dollars expended over the year (39%). By way of contrast, the proportions of annual expenditures and person nights accounted for by the winter season -- when camping is especially rare -- are virtually the same.

Place Of Residence

Any U.S.A.

Any Overseas

	A Comparison Of Numbers Expenditures By Same-Da And Place Of Residence		
	Person Visitors1	<u>Expenditures</u> ²	
ctual	(2,351)	(\$842,538)	
eighted/Projected In Thousands	(4,084.0)	(\$417,227.4)	
	*	*	

	*	*	
Type Of Visitor			
Same-Day Overnight	44 56	8 92	

Canada	80	59
British Columbia	10	5
Alberta	59	41
Other Provinces	12	13

14

6

37-1/2 and 47-3, 5)

27

14

Spent time, money or went sightseeing in at least one of the Rocky Mountain National Parks.

Includes all prepaid and direct expenditures made within the Rocky Mountain National Parks' boundaries.

Detailed Tables, Volume I, pages 12-1/2;

Ruston/Tomany & Associates Ltd.

12. A Comparison Of Numbers Of Visitors And Expenditures By Same-Day/Overnight Visitors And Place Of Residence

The facing table presents a comparison of volume estimates (number of visitors) and value estimates (expenditures) by type of visitor (same-day or overnight) and place of residence of visitors.

The most interesting, if not surprising, finding from this comparison is that while same-day visitors account for more than 4-in-10 parks visitors, they only contribute about 1-in-12 of the dollars spent by visitors to the Rocky Mountain National Parks. Overnight visitors, on the other hand, account for more than ninety percent of expenditures.

It is also interesting to note that although Canadian residents account for 8-in-10 parks visitors, they contribute a somewhat lower proportion of parks expenditures (59%). This relationship is, in the main, reversed within the foreign market:

- U.S.A. visitors contribute about 1-in-4 of total expenditures in the parks, but represent approximately 1-in-7 visitors;
- Overseas visitors spend 1-in-7 of all dollars spent in the parks, but represent only 1-in-17 visitors.

Annual Expenditure Within The Rocky Mountain National Parks, By Category¹

Actual (\$842,538)

\$

r	otal Annual Expenditure ²	\$417,227,400	(E)
	Lodging (Excluding Camping Fees)	\$126,883,900	(A)
	Restaurants	\$123,122,600	(F)
	Retail	\$ 59,655,100	(H) **
	Recreation/Pleasure	\$ 42,558,200	(H) **
	Vehicle Maintenance (Gas, Oil, Repairs) Within Parks	\$ 27,335,1 00	(G) *
	Groceries/Beverage	\$ 18,015,900	(G) *
	Park Entrance/Licence Fees	\$ 6,984,000	(G) *
	Camping Fees	\$ 4,855,500	(D)
	Conference/Registration Fees	\$ 4,385,700	(H) **
	Transportation/Auto Rental Within Parks	\$ 3,431,400	(C)

(Source: Detailed Tables, Volume I, pages 47-1, 2)

²All figures are weighted/projected and rounded to the nearest hundred.

^{1&}quot;Annual" study period: June 15, 1987/June 14, 1988. Includes
all prepaid and direct expenditures made within the Rocky
 Mountain National Parks' boundaries.

^{*&}quot;Qualified number": Use with extreme caution.

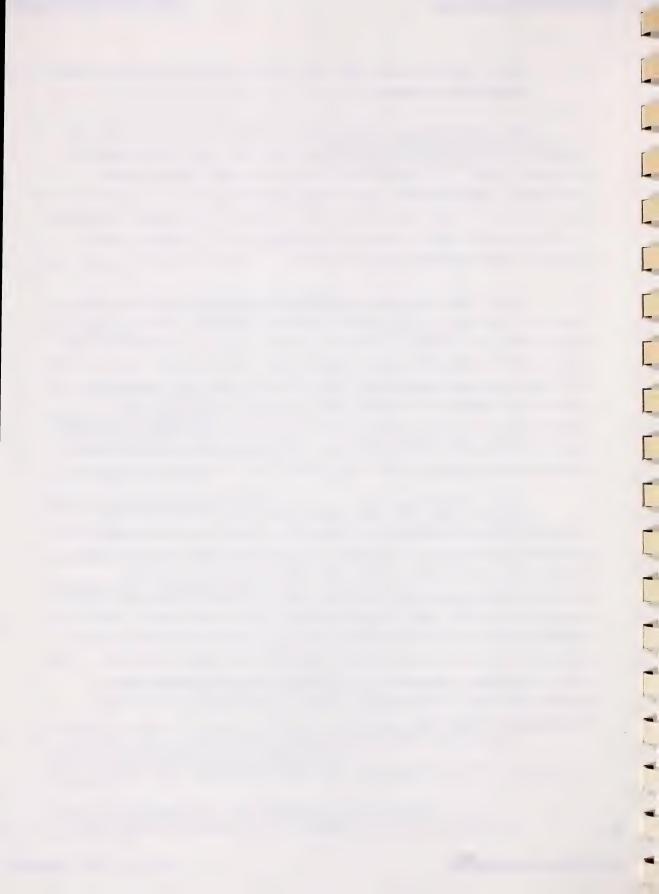
^{**&}quot;Unpublishable number" by Statistics Canada's standards:
Do not use.

13. Annual Expenditures For The Rocky Mountain National Parks By Expense Category

Not surprisingly, "food and lodging" constitute the two largest contributors to tourism revenue for the Rocky Mountain National Parks. Accommodation within the four park system (excluding camping fees) generates expenditures of more than \$127 million (\pm \$1.5 million) while food and beverages purchased in restaurants within the parks generate only slightly less revenue (\$123 million \pm \$33 million).

Other important contributors to the total revenue generated by visitors to the Rocky Mountain National Parks, many of which should be viewed with caution (see Class of Statistic on facing table) include retail purchases (\$60 million \pm \$34 million), recreation-related expenditures such as tickets to events and equipment rentals (\$43 million \pm \$33 million), vehicle gas, oil and maintenance at service stations within the parks (\$27 million \pm \$9 million), and groceries and beverages purchased at stores within the parks (\$18 million \pm \$8 million).

Between June 1987 and June 1988, park visitors contributed almost \$12 million directly to the Canadian Parks Service in the form of entrance and licence fees (\$7 million ± \$2 million) and camping fees (\$5 million ± \$0.3 million). Because so few visitors expended money on conference and registration fees and transportation within the parks, including shuttle buses, taxis and rental cars picked up in the parks, estimates of revenue for these expenses are quite volatile. The data do suggest, however, that these combined categories constitute about two percent of the Rocky Mountain National Parks' annual revenue.



B. DEMOGRAPHIC CHARACTERISTICS OF VISITORS TO THE ROCKY MOUNTAIN NATIONAL PARKS

14. <u>Introduction And Overview</u>

As will be demonstrated in subsequent sections of this chapter, the demographic profile of visitors to the four Rocky Mountain National Parks differs according to season, mode of entry and the specific parks included on the park itinerary. Prior to examining these differences, it may be helpful to obtain an overview of the "typical" visitor, recognizing that there are exceptions and variations to every generalization.

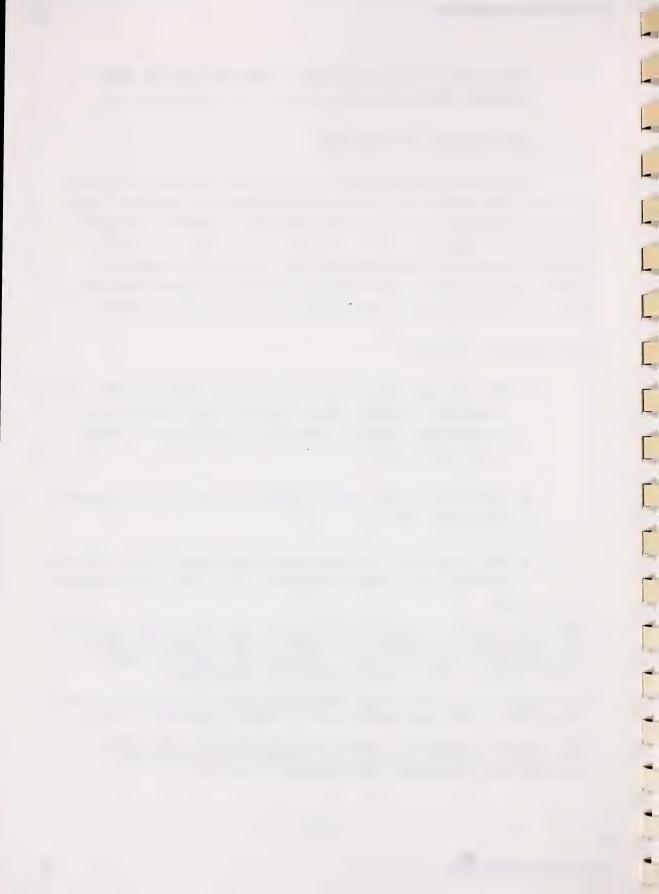
The "Typical Visitor"1

- The typical Rocky Mountain National Parks visitor is a Canadian, and most likely an Albertan who earns a comfortable living² from his professional or other white collar job.
- He drives to the park system, accompanied by at least one other adult.
- He is unlikely to have any young people along with him on the trip, either because he is in the pre-children

¹All information in this section is derived from party measures. For proportions or numbers of person visitors who meet each characteristic referred to in this section, see the summary tables in this section or the detailed tabulations.

The masculine gender is used throughout this discussion because a majority of the spokespersons for visitor parties are male.

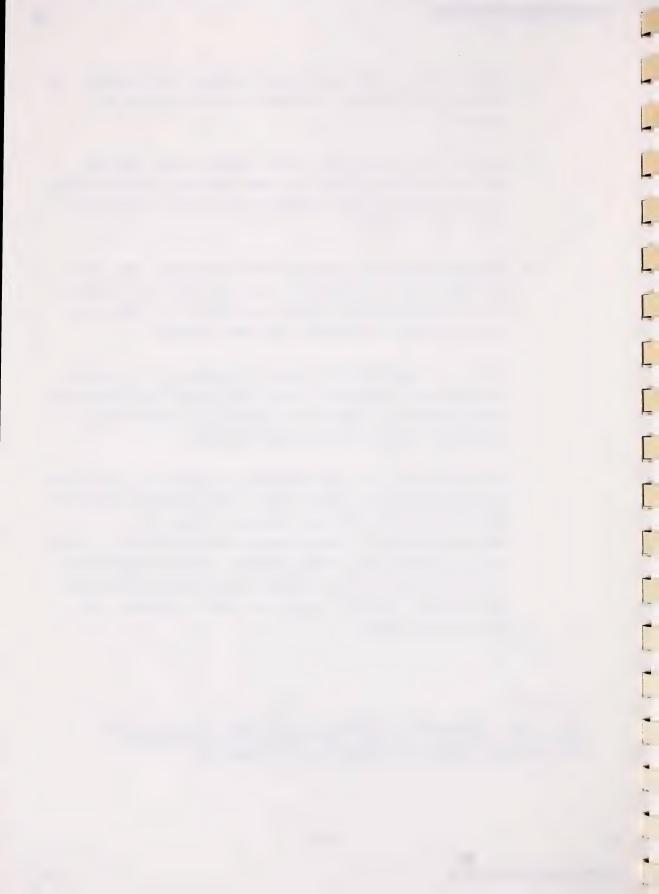
²All income, household composition and stage in life cycle information derives from the self-completion attitudinal questionnaire (Detailed Tabulations, Volume II).



stage in the life cycle (young singles and couples) or because his children are grown (older singles and couples)¹.

- On his trip through the parks system, the "typical visitor" is more likely to meet American visitors than he is to meet fellow Canadians from any one province other than Alberta.
- When he encounters visitors from overseas, they will be from a host of countries, but he will most likely mingle with those who have travelled from Japan, the United Kingdom, Australia and West Germany.
- If he is interested in meeting American and Japanese visitors to the parks, he will maximize his chances of doing so in the lobbies of hotels and resort facilities that host overnight charter tours.
- The opportunity to meet Japanese tourists is about the same regardless of which season the "typical visitor" enters the Rocky Mountain National Parks, but Americans would be considerably more difficult to find in the winter than in the summer. On the other hand, if he is interested in encountering fellow Albertans, the "typical visitor" would be wise to schedule his trip in the winter.

¹All income, household composition and stage in life cycle information derives from the self-completion attitudinal questionnaire (Detailed Tabulations, Volume II).



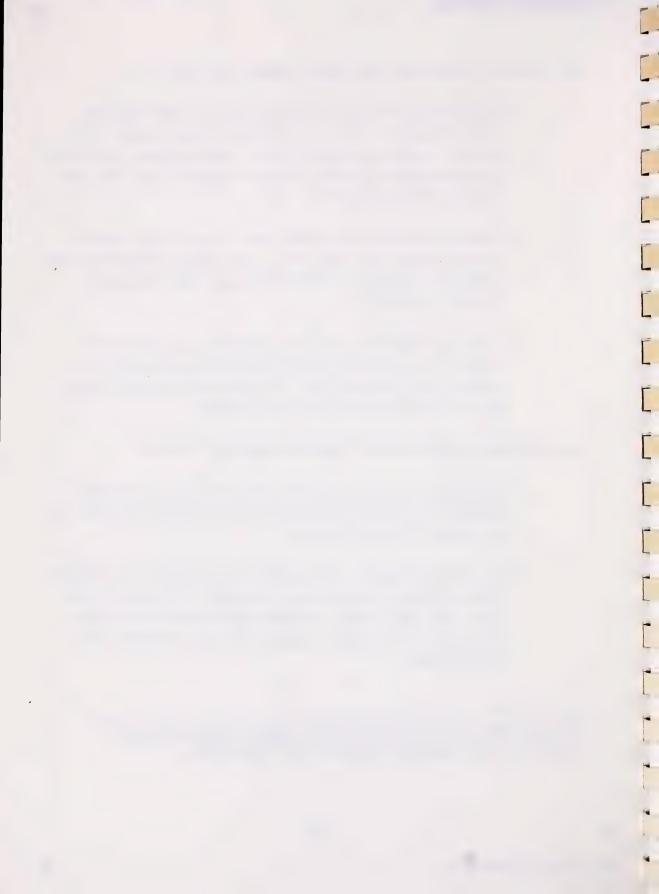
Some Idiosyncracies of the "Typical American Visitor"

- The American tourist is older than is the "typical parks visitor". He is, therefore, more likely to be retired from the labour force. Nonetheless, he has at his disposal a higher household income than does the visitor "in general".
- Perhaps because he is more apt to be at the "empty nester" stage in life, he is even less likely than the "typical visitor" to be travelling with children (under 16 years)¹.
- Like the "typical visitor", however, the American tourist is unlikely to be travelling alone when he enters the parks system. In fact, he is most likely to be travelling as part of a couple.

Some Idiosyncracies of the "Typical Japanese Visitor"

- Compared to other tourists, the "typical Japanese visitor" is quite youthful. He is likely, in fact, to be under 35 years of age.
- For the most part, he travels in a couple, but is more likely than an American or Canadian to travel on his own. He also shows a marked predisposition to participate in a charter motorcoach tour through the park system.

¹All income, household composition and stage in life cycle information derives from the self-completion attitudinal questionnaire (Detailed Tabulations, Volume II).



 He is extremely reticent about sharing income information¹, but indicates that he works in a professional, managerial or executive position to a greater extent than does the "typical visitor".

Some Idiosyncracies of the "Typical Skier Visitor"2

- Not surprisingly, the "winter visitor" and the
 "typical skier" have a great deal in common! He is
 relatively young -- he probably has not yet celebrated
 his 45th birthday. He is also affluent and works as a
 professional, manager or executive.
- He drives to the parks as part of a couple or with family and friends, but he is quite unlikely to bring children along with him.
- It will be relatively difficult for him to encounter women on the slopes since three out of every four skiers he meets will be men.
- Finding men or women from countries outside Canada will also prove quite problematic for the "typical skier". Even meeting Canadians from provinces other than Alberta will be difficult, since almost all parks skiers live in this province.

¹All income, household composition and stage in life cycle information derives from the self-completion attitudinal questionnaire (Detailed Tabulations, Volume II).

²All "skier" information derives from the self-completion attitudinal questionnaire (Detailed Tabulations, Volume II).

	Party Visi	c Profile C tors To	A ROCKY HOL	aicuin Ru	λ	
	Any Park	An Alberta Park	Banff	<u>Jasper</u>	British Columbia Park	
Actual	(2,351)	(2,270)	(1,738)	(1,325)	(538)	
Weighted/Projected, In Thousands	(1,625.5)	(1,552.2)	(1,284.4)	(604.1)	(305.9)	
	4	*	4	4	*	
Age ²						
16-24 Years 25-34 Years 35-44 Years 45-54 Years	10 27 23 18	10 27 23 18	10 27 23 18	7 24 19 20	6 22 17 22	
55 Years Or More	21	20	20	28	32	
AVERAGE AGE (YEARS)	42	42	42	45	46	
Sex ²						
Male Female Not Stated	59 40 1	60 40 1	58 41 1	62 36 2	56 43 1	
Occupation ²						
Professional/ Executive/Manager Other White Collar Skilled/Unskilled Retired	36 25 18 8	36 25 18 8	37 26 16 8	36 20 19 12	32 27 13 12	
Homemaker Other Outside	5	5	5	6	7	
Labour Force Refused/Not Stated	5 3	5 2	6	4	5 4	
Education ^{2,3}						
Some Secondary				••		
Or Less Completed Secondary Some Post-Secondary		11 22 34	9 20 35	13 23 32	14 21 27	
Graduated University Or More	y 32	32	35	30	37	
Don't Know/Not Stated	2	1	1	1	2	

(Source: Detailed Tables, Volume I, pages 74-1, 77-1/2, 83-2/3)

¹spent time, money, or went sightseeing in specific park.
2Projected from characteristic of survey respondent.
3Excludes winter, charter and non-English versions of the questionnaire -question not asked.

15.a) Profile Of Visitor Parties By Parks Visited

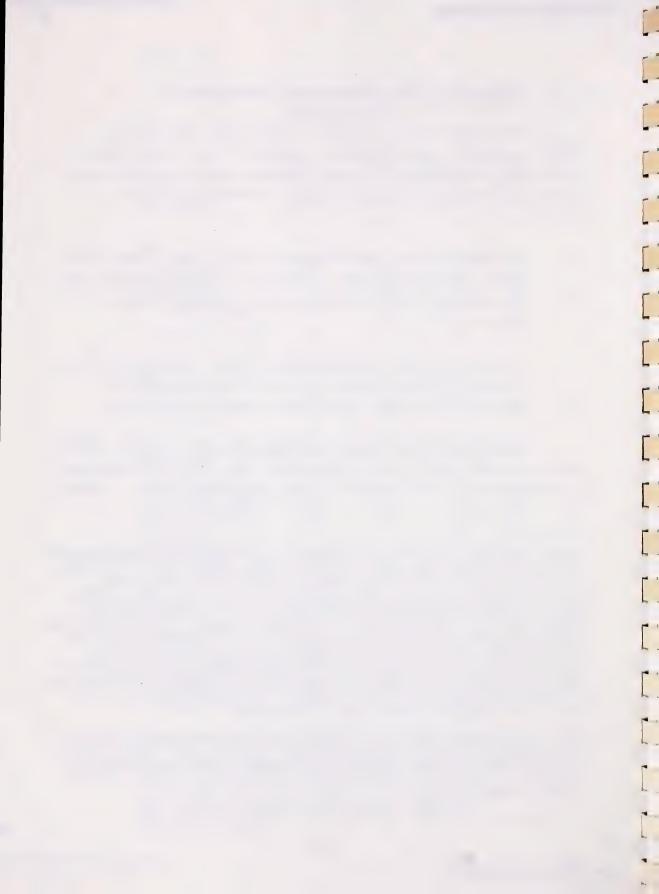
The facing table provides a demographic profile of visitor parties¹. Approximately one-half of all party spokespersons for visitors to the Rocky Mountain National Parks are between the ages of 25 and 44 years of age (42 years, on average).

- The parks attract individuals in their middle and older years (45 years or more -- 39%) to a greater extent than they attract the relatively young traveller (under 25 years -- 10%).
- At the same time, comparatively few of the parties that visited the parks over the year are represented by individuals who are more than 64 years of age (8%).

Males predominate among spokespersons for parties visiting the parks² (59%), as do individuals who work in professional, managerial or other white collar occupations (61%). Almost

¹These data derive from the screening questionnaire administered to a randomly selected member of a travel party who is at least 16 years of age. The party measure rather than the person measure is utilized for the demographic characteristics since the spokesperson supplied information only about him/herself rather than for each member of the travel party. These data can be supplemented by additional information on income, household composition, etc. derived from responses to the attitudinal self-completion questionnaire (See Volume III of this report -- under separate cover) but these additional measures are based on a smaller sample (those who returned the self-completion questionnaire), and are, therefore, less reliable.

²This skew may be a function of the greater probability that a male would be the driver in a private vehicle, and would assume the spokesperson role for the party despite the interviewer's attempt to maintain a random selection among all adult members of the party.



one-fifth of the visitor market is engaged in skilled or unskilled occupations while retirees comprise less than onetenth of these parties.

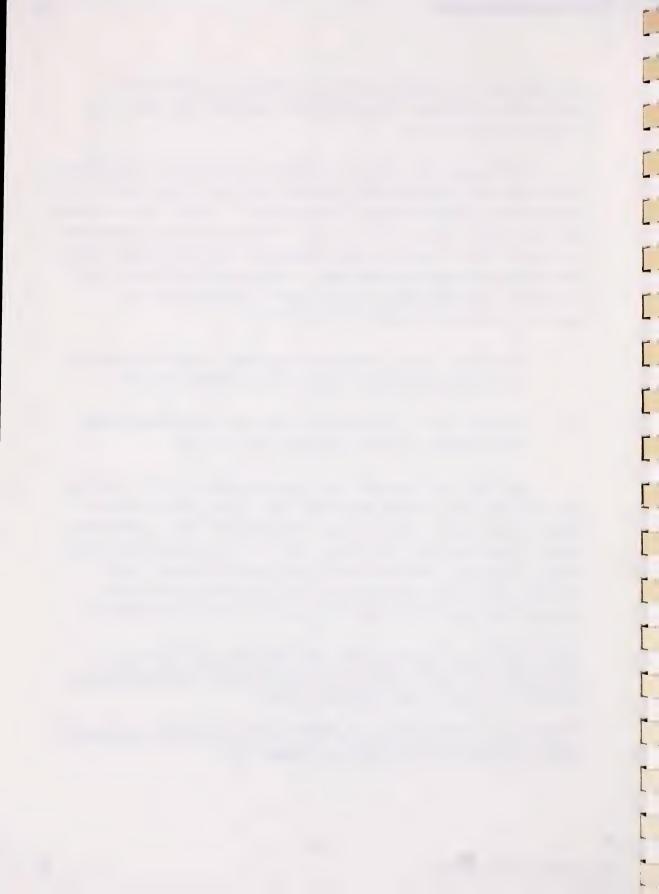
In keeping with their relatively high status occupations, visitor parties to the Rocky Mountain National Parks tend to be represented by well-educated individuals¹. Almost 2-in-3 state that they have completed some form of post secondary education, and fully 1-in-3 claim to have graduated from university and/or undertaken post-graduate studies. Consistent with both their occupation and education, parks visitor parties tend to represent reasonably affluent households².

- More than 1-in-4 parties who provide income information claim to have annual incomes of at least \$60,000.
- An additional 3-in-10 state that the household income falls between \$40,000 and \$59,999 per year.

In light of the fact that approximately 1-in-2 visitor parties have no children under the age of 18 years living at home, income may be more highly "disposable" than is the case among households with children. In fact, "young singles" and "young couples", combined with "older singles" and "older couples" constitute the majority of households from which parties that visit the Rocky Mountain National Parks derive.

¹Information on education was not obtained from those individuals who were asked to use a self-completion format questionnaire. These groups included winter roadside parties, and all non-English and charter parties.

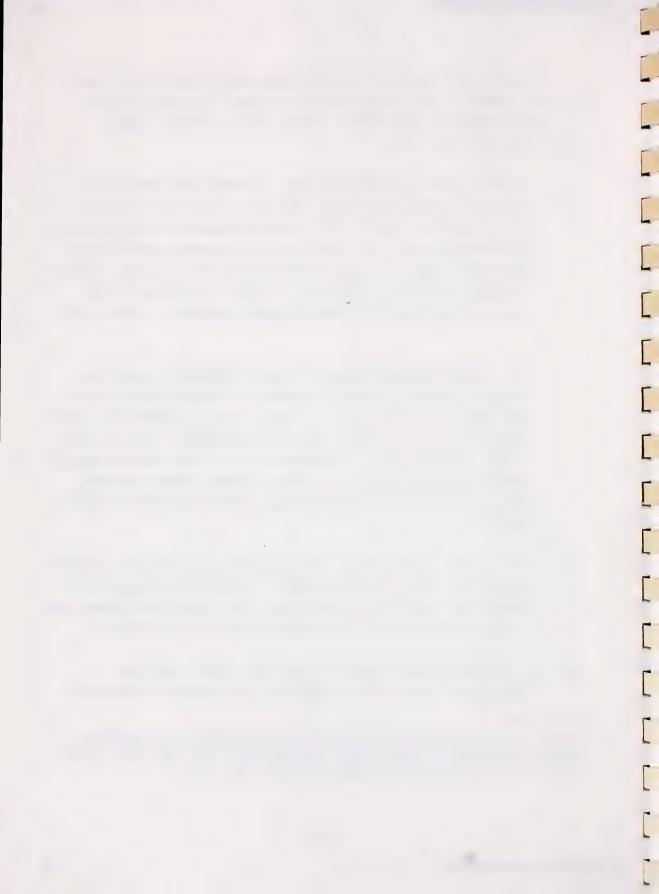
²Household income, household composition, and stage in the life cycle information derives from the self-completion attitudinal questionnaire (Detailed Tables, Volume II).



Generally speaking, visitor parties to Banff and Jasper National Parks closely resemble one another in terms of age, sex, occupation and education. There are, however, some differences between them:

- Visitor party representatives in Jasper National Park tend to be slightly older than are their counterparts in Banff National Park. This age difference is reflected in the average ages (42 years versus 45 years) and in the fact that twice as many spokespersons for visitor parties in Jasper National Park are at least 65 years of age (14%) as is the case among visitor parties to Banff (7%).
- The age difference between visitor parties to the two Alberta national parks is echoed in occupation data the Banff visitor party is less apt to be spoken for by a retired individual (8%) than is the Jasper visitor party (12%). Similarly, a representative of an "older couple" (36%) is more likely to be found among Jasper visitor parties than he or she is among visitor parties to Banff (26%).
- It is also worth noting that relative to a Jasper visitor party, the Banff visitor party is less apt to be represented by a university graduate, and is slightly more apt to be represented by a skilled or unskilled labourer.
- In terms of age, stage in the life cycle, and the likelihood that the spokesperson is retired, a British

¹Life cycle data derive from the self-completion attitudinal questionnaire (Detailed Tables, Volume II). For key life cycle figures, see summary table appended in this report.



Columbia national parks visitor party more closely resembles parties that spend time, money or go sightseeing in Jasper than in Banff National Park.

	Demographi Parks Part	c Profile y Visitor	Of Rocky	Mountair Park	n National
		InSea	son2		
	In Total	Summer	Fall	Winter	Spring
Actual	(2,351)	(1,189)	(378)	(390)	(394)
Weighted/Projected, In Thousands	(1,625.5)	(612.0)	(180.1)	(593.2)	(240.2)
	*	*	*	1	*
∆ ge ³					
16-24 Years	10	11	11	8	13
25-34 Years	27	24	23	33	22
35-44 Years	23	19	21	26	27
45-54 Years	18	18	13	18	19
55 Years Or More	21	26	31	14	18
AVERAGE AGE (YEARS)	42	43	45	40	41
<u>Sex</u> ³					
Male	59	51	60	63	71
Female Not Stated	40 1	47 2	39 1	37 *	28 1
Not beated	•	•	•		•
Occupation ³					
Professional/					
Executive/Manager	36	31	30	47	27
Other White Collar	25	23	22	26	33
Skilled/Unskilled	18	18	16	17	19
Retired	8	10	21	2	7
Homemaker	5	8	3	5	2
Other Outside Labour	-	_		•	• •
Force Refused/Not Stated	5 3	5 5	6 3	3 *	10 2
Education3,4					
Some Secondary Or Less		12	13	N/A	13
Completed Secondary	21	21	22	N/A	22
Some Post-Secondary Graduated University	33	29	34	N/A	39
Or More	32	37	28	N/A	25
Don't Know/Not Stated	2	1	3	N/A	2

(Source: Detailed Tables, Volume I, pages 74-4/5, 77-5/6, 83-9/11)

¹Spent time, money, or went sightseeing in at least one of the Rocky Mountain National Parks.
2See Foreword for definition of seasons.

³Projected from characteristic of survey respondent.
⁴Excludes winter, charter and non-English versions of the questionnaire -- question not asked.

^{*}Less than 0.5%.

15.b) Profile Of Visitor Parties By Season

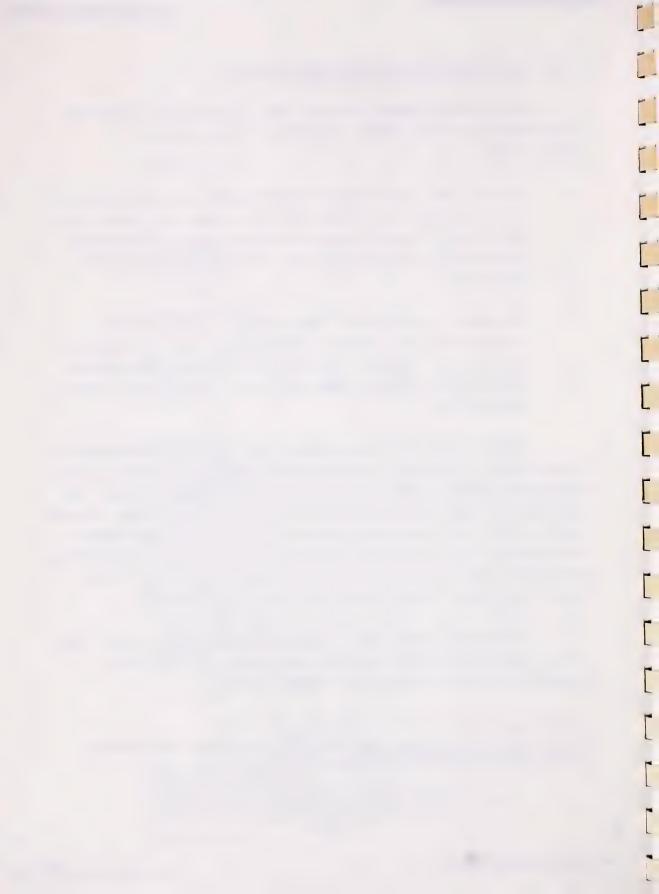
When visitor party profiles are compared across seasons, it becomes clear that summer and winter differ quite significantly.

- By and large, the summer visitor party is represented by individuals who are older, who are almost as likely to be female as to be male and who show no special propensity to be working in professional, executive or managerial positions.
- Conversely, the winter visitor party could be characterized by its relative youthfulness and its up-scale occupational status -- two features closely associated with downhill skiers (see profile of the "typical skier", Section 14).

Almost 1-in-2 of these winter parties are represented by professionals, managers, or executives compared to about 1-in-3 during the summer. While just over 4-in-10 summer parties are comprised of individuals in the 25 to 44 years age group, almost 6-in-10 (59%) of the winter parties fall into this age range. Young singles (9%) and young couples (24%) are also considerably more likely to be found in the Rocky Mountain National Parks during the winter season than they are in any other¹.

The winter market also displays a male skew -- more than 6-in-10 of these visitor parties are spoken for by a male, compared to 5-in-10 during the summer season.

¹Life cycle data derive from the self-completion attitudinal questionnaire (Detailed Tables, Volume II).



Age information on the table facing the previous page suggests that the two shoulder seasons more closely resemble the peak season immediately preceding them than they resemble one another. For example, fall is more analogous to summer in terms of its strength of appeal to the older visitor (55 years of age or more), whereas winter and spring are similar in their lack of appeal to the older age group and their strengths among visitors who are under 45 years of age.

It is worth noting that the fall is most appealing to retirees -- approximately one-fifth of this season's visitation falls into this older sector of the tourism market.

These individuals may have the luxury of scheduling their Rocky Mountain National Parks holiday once "families" are home and children have returned to school after the Labour Day weekend.

The other singularly interesting seasonal variation evident from the data shown on the preceding table is the prominence of males among spring visitor party representatives. Fully 7-in-10 of these parties are represented by a male, compared to less than 6-in-10 over the full year and to about 5-in-10 in the summer.

Because of the types of differences noted in this discussion, consideration should be given to the wisdom of conceptualizing the Rocky Mountain National Parks as having "three seasons" -- summer, winter, and shoulder. If the markets to which spring and fall appeal are quite different, and there is interest in furthering utilization of the park system during these low utilization periods of the year, the unique characteristics of each ought to be highlighted rather than obscured by merging the two "shoulders" into a single season.

	Visitor Pa	oosition Of arties To	· Rocky Mount	ain Macio	
	A ny <u>Park</u>	An Alberta Park	Banff	Jasper	A British Columbia Park
ctual eighted/Projected, In Thousands	(2,351)	(2,270)	(1,738)	(1,325)	(538)
	(1,625.5) %	(1, <u>5</u> 52.2) %	(1,284.4)	(604.1) %	(305.9) %
arty Composition					
Adult Only	79	79	80	78	81
With Any Under 16 Years	21	21	20	23	19

fIn Party #		*	#	#	#
Adults (16+) 2.: Teens/Children	. 2	2.1	2.1	2.2	2.1
(<16) 0.4 Visitors (Any	ı c	0.4	0.3	0.4	0.3
Age) 2.5	5 2	2.5	2.5	2.6	2.4

Detailed Tables, Volume I, pages 4-2, 6-2, 8-2, 83-3)

Spent time, money, or went sightseeing in specific park.

(Source:

16.a) Party Size And Composition By Parks Visited

Of the 1.6 million parties that spent time, money or went sightseeing within the boundaries of the four Rocky Mountain National Parks, about 1.3 million were comprised of adults only. The remaining 2-in-10 visitor parties were composed of both adults and individuals under 16 years of age. Despite the propensity for adult-only parties, the average size for visitor parties over the full year is 2.5 individuals (2.1 adults and 0.4 children/teens under 16).

Party size and composition are uniform across the four Rocky Mountain National Parks.

	Party Comp Parks Visi	osition Of tor Partie	Rocky Mou s ^l To Any	ntain Natio	onal
ctual eighted/Projected, In Thousands	In Total	InSeason ² Summer Fall		Winter	Spring
	(2,351)	(1,189)	(378)	(390)	(394)
	(1,625.5)	(612.0)	(180.1)	(593.2)	(240.2)
	*	8	*	8	*
Party Composition					
Adult Only With Any Under	79	72	91	82	80
16 Years	21	28	9	18	20

Average Number In Party	#	*	#		#
Adults (16+) Teens/Children	2.1	2.2	2.0	2.1	2.2
(<16) Visitors	0.4	0.5	0.2	0.3	0.3
(Any Age)	2.5	2.7	2.2	2.4	2.5

Spent time, money, or went sightseeing in at least one of the Rocky Mountain National Parks.
See Foreword for definition of seasons.

(Source: Detailed Tables, Volume I, pages 4-5/6, 6-6, 8-6;

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83-10)

16.b) Party Size And Composition By Season

Not surprisingly, visitor party composition and size differ by season, with the summer (28%) attracting a higher proportion of parties with children (under 16 years) than is evident in any other season. This season's average party size is also correspondingly larger (2.7) than is the case in fall, winter, or spring.

While the summer may attract more parties with children than does any other season, the fall is the least likely to support visitor parties comprised of both adults and children. In this season, 9-in-10 parties are adult-only. This finding may reflect the fact that the fall season attracts a higher proportion of retirees and includes no major school holiday periods whereas Christmas, March school break and Easter fall within the winter season, and Victoria Day is included in the survey definition of spring.

	Place Of Residence Of Rocky Mountain National Parks Person Visitors To				
	Any Park	An Alberta Park	Banff	Jasper	A British Columbia Park
ctual	(2,351)	(2,270)	(1,738)	(1,325)	(538)
eighted/Projected, In Thousands	(4,084.0)	(3,898.6)	(3,167.5)	(1,598.9)	(748.3)
	8	*	*	*	*
ny Canada	80	79	76	65	58
British Columbia Alberta Saskatchewan Manitoba Ontario Quebec Atlantic Provinces	10 59 5 3 3 1	9 58 5 3 4 1	7 58 5 3 3 1	14 38 5 2 4 2	10 39 4 2 2
any U.S.A.	14	15	17	25	29
Any Overseas	6	6	7	11	14
Japan	1	1	2	2	1
West Germany United Kingdom	1	2 1	2 1	3 1	6 2

(Source: Detailed Tables, Volume I, pages 12-1/2)

Spent time, money, or went sightseeing in specific park.

Less than 0.5%.

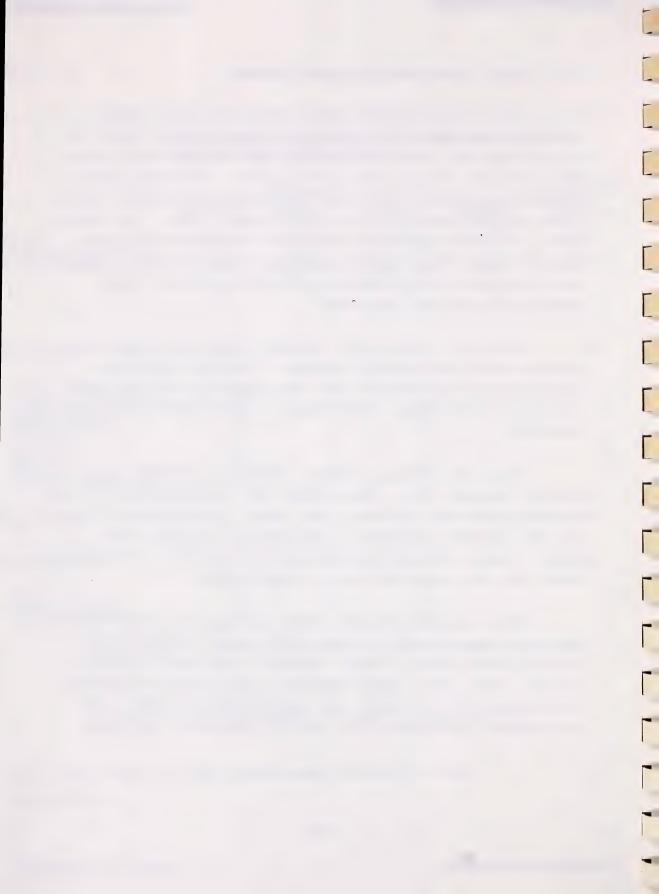
17.a) Place Of Residence By Parks Visited

Canadians predominate among the 4.1 million person visitors to the four Rocky Mountain National Parks. Eight out of every ten men, women and children who visit the park system name a Canadian city or town as their home. Given the parks' geographical location, it is not surprising that Alberta is the single largest contributor of parks visitors (59%). The United States is also a significant source for tourism to the four mountain parks. This country is "home" to one in every seven individuals who visited the Rocky Mountain National Parks between June 1987 and June 1988.

Just over 1-in-20 (6%) visitors to the four parks live outside Canada and the United States. The most important overseas tourism markets for the Rocky Mountain National Parks currently include Japan, West Germany, the United Kingdom and Australia.

Within the domestic market, Alberta is followed by British Columbia (10%), Saskatchewan (5%), and Manitoba (3%) in terms of generating tourism in the parks. Interestingly, the two most populous provinces in the country -- Ontario and Quebec -- make only very modest contributions to the tourist mix within the four parks (3% and 1%, respectively).

Within Alberta, the two major metropolitan areas contribute quite significantly to the visitor base. Specifically, Calgary houses almost 3-in-10 visitors to the Rocky Mountain National Parks (29%), while Edmonton is the place of residence of a further 1-in-10 (13%). Not surprisingly, no other city even remotely approaches this level of tourism to the parks

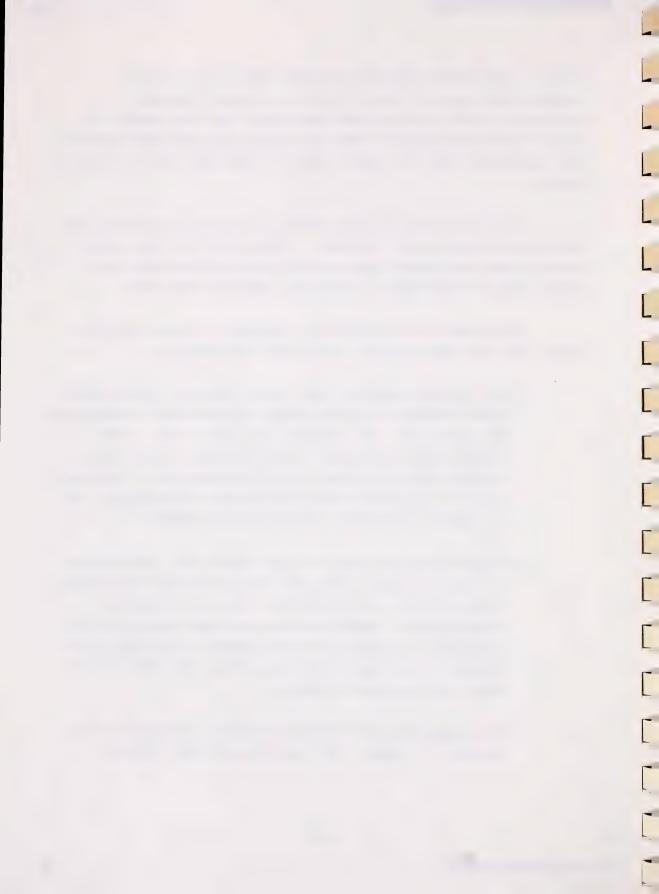


system. The Rocky Mountain National Parks seem to be a "recreational area of choice" for the Calgary resident. A comparison of the metropolitan population and the number of person visits that derive from this city over the year suggest that Calgarians make multiple trips to the park over the twelve months.

Forty-five of the fifty states in the United States are represented among parks visitors. Those with the most significant impact on tourism within the Rocky Mountain National Parks include Washington, California, Montana and Ohio.

Variations in the origin of visitors to specific parks within the four park system include the following:

- To a greater extent than is the case in other parks,
 Banff National Park's annual visitor base is dominated
 by Canadians, and especially by Albertans. This
 finding may be related to the passage of the TransCanada Highway through Banff's boundaries -- the park
 is on a 'natural' route for Canadian travellers, and
 to Banff's proximity to the Calgary market.
- Jasper National Park, on the other hand, is not sufficiently close to Edmonton (or any other major population centre) to facilitate "same-day visitors".
 Consequently, travel to this park may require a more purposeful decision to visit and/or a commitment to spend at least one night away from home than is the case with respect to Banff.
- The proportion of domestic visitors is significantly smaller in Jasper (65%) and the British Columbia



national parks (58%) than it is in Banff (76%). This finding highlights the relative importance of the U.S.A. and overseas markets to Jasper and to British Columbia parks. Such importance does not, however, minimize the impact of foreign visitors on Banff National Park.

 For example, Banff National Park hosts approximately nine out of every ten visitors who came to the parks system from the United States, and almost all overseas visitors. The table below illustrates the relative "draw" of the various parks among visitors from outside Canada.

Exhibit 19

Proportion of All Fo	reign Visito	rs FromHo	osted By
	Banff	Jasper	British Columbia Parks
United States	91%	69%	37%
Overseas	96%	74%	45%

¹Source: Detailed Tables, Volume I, pages 12-1/2.

Japan

West Germany

United Kingdom

ess than 0.5%.

	Place Of Parks Pers	Place Of Residence Of Rocky Mountain National Parks Person Visitors To Any Park							
	In Total	InSeaso Summer	Fall_	Winter	Spring				
tual ighted/Projected,	(2,351)	(1,189)	(378)	(390)	(394)				
n Thousands	(4,084.0)	(1,646.1)	(391.8)	(1,441.5)	(604.6)				
	4	4	*	*	*				
y Canada	80	68	75	94	84				
British Columbia	10	11	15	5	12				
Alberta Saskatchewan	59 5	45 6	48 3	77 4					
Manitoba	3	2	1	5	5 1 3 2				
Ontario	3	2 5	6	1	3				
Quebec	1	1	1	1	2				
Atlantic Provinces	*		*	1	*				
y U.S.A.	14	25	14	5	6				
y O verseas	6	6	11	2	10				

pent time, money, or went sightseeing in at least one of the Rocky tountain National Parks. See Foreword for definition of seasons.

(Source: Detailed Tables, Volume I, pages 12-5/6)

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17.b) Place Of Residence By Season

Seasonal information on the tourism mix for the Rocky Mountain National Parks suggests that Canada as a whole, and especially Alberta are primary markets for all seasons, but exercise a more dramatic impact during the winter:

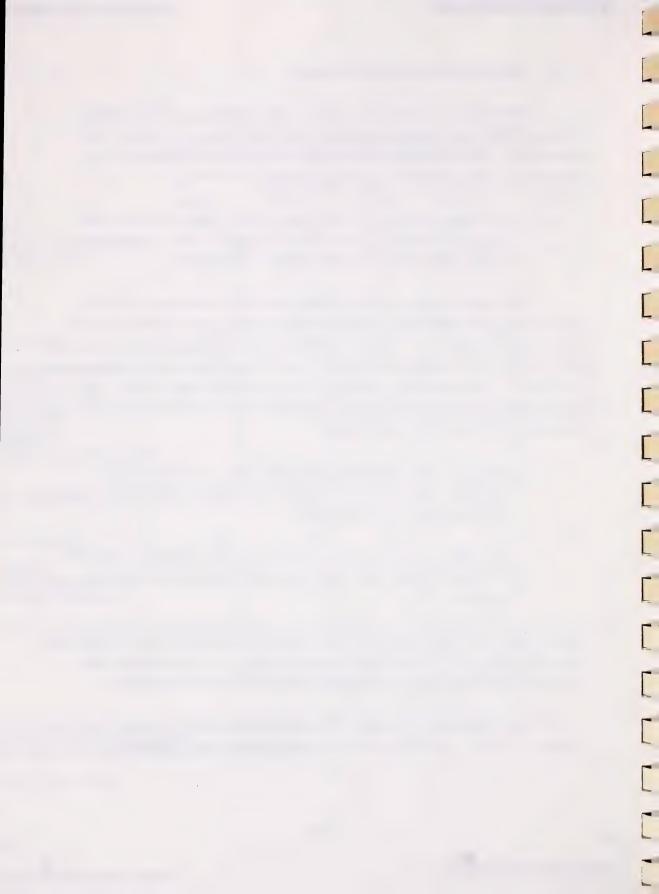
• In the course of this five month season, more than 9-in-10 visitors to the park system are Canadians, with more than 3-in-4 living in Alberta.

The popularity of the summer and fall seasons in the Rocky Mountain National Parks among foreign travellers is also immediately apparent. These seasons attract disproportionately high levels of foreign tourists, both from the United States and overseas. The seasonal contrasts are most dramatic when the summer and/or fall seasons are compared with utilization by foreign travellers in the winter.

- While 1-in-4 summer visitors live in the United States, only 1-in-20 winter visitors come to the park system from this country.
- In fact, almost 3-in-4 (72%) of all visitors from the United States come to the parks during the summer season.

These findings suggest that more strenuous efforts to market the Rocky Mountain National Parks as a winter, or all-season destination might be targeted directly to the U.S. market.

The decline in winter visitation vis-a-vis summer is also evident in the tourist influx to the parks from overseas.



 Overseas markets send more than 1-in-20 summer visitors but only 1-in-50 winter visitors to the four Rocky Mountain National Parks.

It is also worth noting that the proportions of overseas visitors in the two shoulder seasons are higher than in the "peak" summer season (1-in-10 fall and spring visitors live outside Canada and the United States).

Of all the overseas groups in the sample, it would seem that Japanese visitors are least affected by season. Bearing in mind the relatively small samples of overseas visitors in the study, there are at least directional indications to suggest that the Japanese tourist flow is steady throughout the year (see Detailed Tables, Volume I, page 13-41 for figures).

Mode Of Among Pe	Entry To The rson Visitor	Rocky Mou	ntain Nation	nal Parks
A ny <u>Park</u>	An Alberta Park	Banff	Jasper	A British Columbi Park

	Any Park	An Alberta <u>Park</u>	Banff	Jasper	British Columbia Park
Actual Weighted/Projected,	(2,351)	(2,270)	(1,738)	(1,325)	(538)
In Thousands	(4,084.0)	(3,898.6)	(3,167.5)	(1,598.9)	(748.3)
	*	*	*	*	*
Any Private Vehicle	93	92	92	86	88
Recreational		3	3	E	10

2 20 2.2 2 2	(- / /	(0,000,0,	(0,20.00,	(2,000,00,	(,
	*	*	*	*	*
Any Private Vehicle	93	92	92	86	88
Recreational Vehicle/Motorhome	∋ 3	3	3	5	10
Scheduled Bus	2	2	2	2	1
Scheduled Train	1	1	2	2	1
Overnight Charter Motorcoach	5	5	5	10	11

(Source: Detailed Tables, Volume I, pages 72-1/2)

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¹Spent time, money, or went sightseeing in specific park.

- C. VISIT CHARACTERISTICS OF VISITORS TO THE ROCKY MOUNTAIN
 NATIONAL PARKS
- 18.a) Mode Of Entry To The Rocky Mountain National Parks By Parks Visited

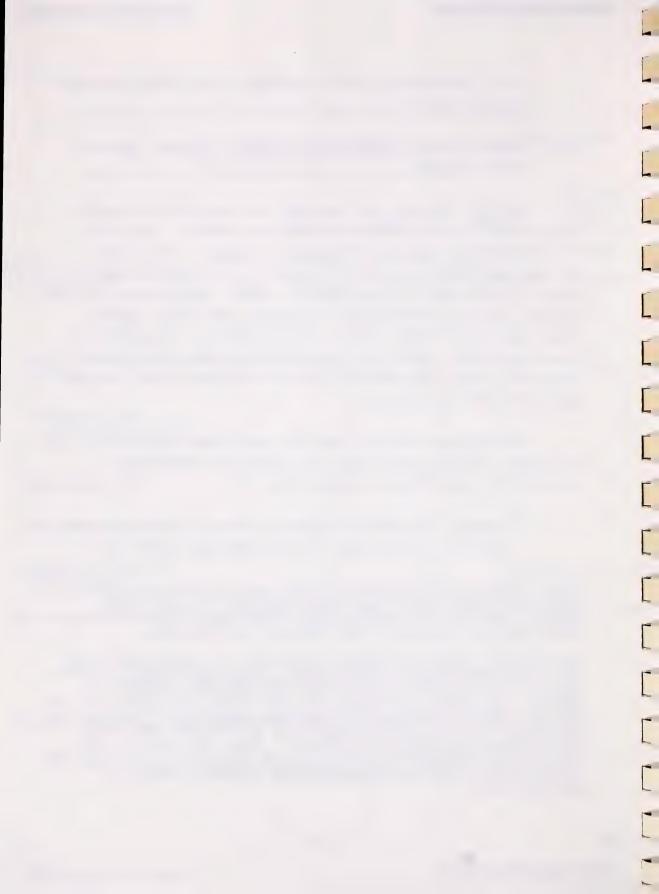
Private vehicles are, by far, the most favoured mode of entry to the four Rocky Mountain National Parks. More than 9-in-10 visitors to this geographical entity, or more than 3.8 million individuals, come to the parks in automobiles, pick-up trucks, truck campers, motorhomes or vans. Approximately 60,000 visitors arrive in the parks' bus depots, and just slightly fewer utilize scheduled train service (56,000). According to survey estimates, overnight chartered motorcoach passengers constitute about one-twentieth of parks visitors over the year (about 190,000 individuals).

Visitors to specific parks do not differ dramatically in the manner in which they enter the four park boundaries¹, although the information suggests that:

• Jasper and British Columbia national parks visitors are more apt to have entered the park system via

¹Mode of entry is established on the basis of the manner in which individuals enter the Rocky Mountain National Parks system. The mode of entry to individual parks once a visitor is inside the park system is not measured by this study.

For example: Assume a charter passenger is interviewed as he/she boards the charter bus in Banff. This individual is considered to have entered (and exited) the four park system via charter. If he or she rents a car and drives to Jasper and Yoho National Parks, the traveller would be considered a "visitor to three parks (Banff, Jasper, and Yoho) who entered the Rocky Mountain National Park via charter". Thus, the table on the facing page displays the proportion of visitors to each park who came to (and from) the Rocky Mountain National Parks via specific modes.



charter motorcoach than is the case for Banff National Park; and

 Recreational vehicles or motorhomes are more likely to be utilized by visitors to the British Columbia parks (10%) than to Jasper (5%) or Banff National Parks (3%).

When the composition of park visitors is examined within each entry mode group, differences across the four parks become more apparent.

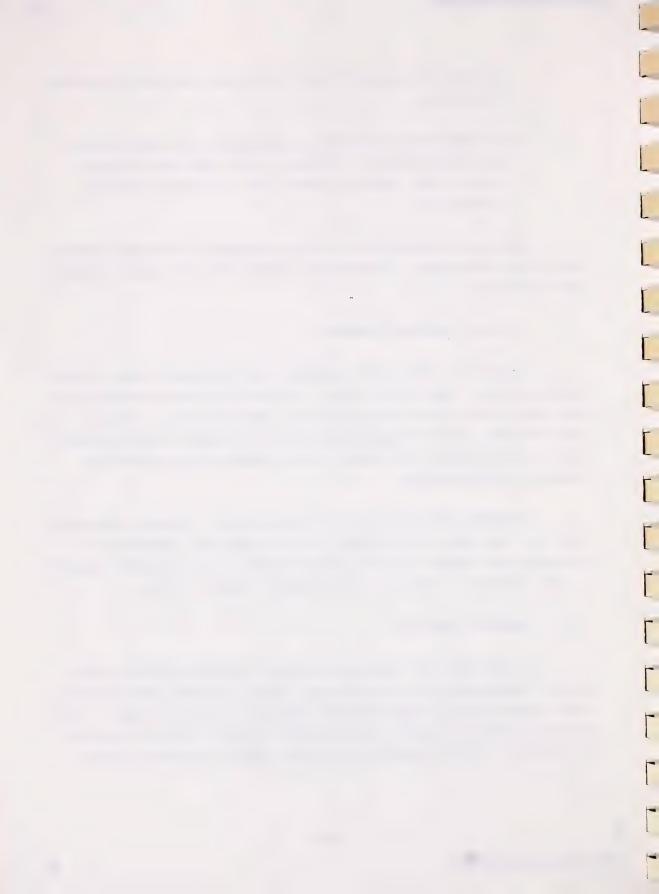
Private Vehicle Visitors

Almost all vehicular visitors are tourists in one of the Alberta parks. More than 3-in-4 of them are Banff visitors and more than 1-in-3 are Jasper National Park visitors. Of all visitors who enter the parks system in a private vehicle, fewer than 2-in-10 spend time, money or go sightseeing in the two British Columbia parks.

Although the base size is quite small, it would seem that visitors who come to the parks in a recreational vehicle or motorhome are almost equally distributed across the parks (Banff -- 66%; Jasper -- 59%; British Columbia parks -- 53%).

Charter Visitors

Of the 190,000 overnight charter visitors to the parks system, approximately 160,000 visit Banff National Park and the same number visit Jasper National Park during their trip. This finding likely reflects the structure of many charter tours to the parks -- they include one or two nights in each of these



two parks. British Columbia parks, on the other hand, attract about one-half the number of charter visitors that spend time, money or sightsee in the Alberta parks. Just over 81,000 charter visitors claim to have visited a British Columbia park during their trip.

Scheduled Train Visitors

Almost all scheduled train visitors also constitute Banff National Park visitors (96%), whereas Jasper National Park attracts only about 6-in-10 (58%) of these individuals. People who enter the park system on the train are, however, relatively unlikely to include either British Columbia park on their itinerary within the Rocky Mountain National Parks (14%).

Scheduled Bus Visitors

Scheduled bus visitors strongly resemble train visitors in their movements within the parks. More than 8-in-10 of these bus travellers are visitors to Banff National Park, while just over 4-in-10 visit Jasper National Park. The British Columbia parks seem even less likely to attract scheduled bus visitors (8%) than they are to attract those who travelled to the parks by train.

	Mode Of En Among Pers	ntry To The son Visitors	Rocky Mou	ntain Natio	onal Park
	In Total	InSeasc Summer	Fall	Winter	Spring
ctual	(2,351)	(1,189)	(378)	(390)	(394)
eighted/Projected, In Thousands	(4,084.0)	(1,646.1)	(391.8)	(1,441.5)	(604.6)
	8	*	*	8	*
Any Private Vehicle	93	92	92	95	90
Recreational Vehicle/ Motorhome	3	7	3		3
Mocornome	3	,	3	_	3
Scheduled Bus	2	2	2	1	*
Scheduled Train	1	1	3	*	4
Overnight Charter Motorcoach	5	6	4	4	5

(Source: Detailed Tables, Volume I, pages 72-5/6)

Spent time, money, or went sightseeing in at least one of the Rocky Mountain National Parks.
See Foreword for definition of seasons.

Less than 0.5%.

18.b) Mode Of Entry To The Rocky Mountain National Parks By Season

Time of year does not appear to have a significant impact on the mode of transportation used by park visitors. At the same time, the roadways within the parks are more likely to be carrying recreational vehicle visitors in the summer (7%) than in any other season. Additionally, train travellers are especially likely to be found in the fall (3%) and spring (4%) but the overnight charter contribution to total park visitation (as a proportion of visitors) is relatively stable irrespective of season.

When mode of entry is assessed from a different perspective, it becomes evident that approximately one-half of all charter visitors to the park system come in the summer (48%), one-quarter are winter visitors (27%), and the remainder are divided between fall (8%), and to a greater extent, spring (17%). It is also interesting to note that these charter visitors are more likely to be residents of the United States (43%) than of any other country, including Canada (27%) and Japan (24%). Train travellers are also especially likely to be Americans (41%) or travellers from overseas (31%).

These findings become even more meaningful when compared to the proportion of total visitation represented by the various countries (see following table).

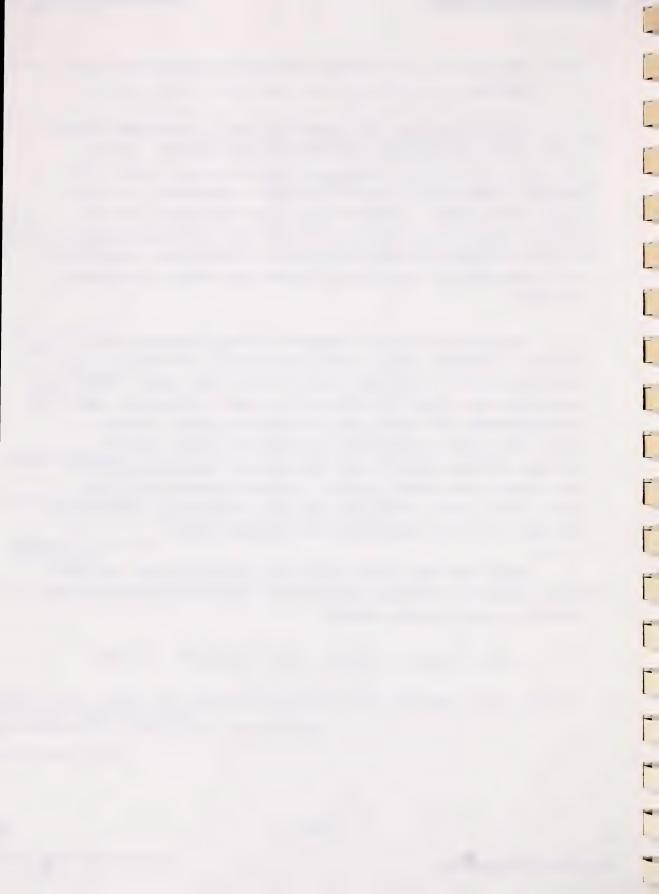


Exhibit 23

Proportion Of Entry Mode Visitors Who Live In Specific Countries

	Country of Residence							
		<u>Canada</u>	U.S.A.	Any Overseas ¹	Ja pan			
Proportion of Tota	11							
Person Visitors	*	80	14	6	1			
Private Vehicle Visitors	ş	84	12	4	_			
Charter Visitors	*	27	43	30	24			
Scheduled Train Visitors	8	28	41	31	5			
Scheduled Bus Visitors	ş	46	23	31	4			

(Source: Detailed Tables, Volume I, page 72-3)

¹Includes Japan. Horizontal percentage exceeds 100% because
Japanese visitors are also included in "Any Overseas".

		ntain Nation ip Among Per			ination Of
	Any Park	An Alberta Park	Banff_	<u>Jasper</u>	A British Columbia Park
Actual	(2,351)	(2,270)	(1,738)	(1,325)	(538)
Weighted/Projected, In Thousands	(4,084.0)	(3,898.6)	(3,167.5)	(1,598.9)	(748.3)
	4		4	4	*
Yes, Rocky Mountain National Parks Is Main Destination	61	62	64	54	56
No, Rocky Mountain National Parks Is Not Main Destination	39	38	36	46	44

				As Main Des ors ¹ To Any	
	•	InSeaso	n ²		
	In Total	Summer	Fall	Winter	Spring
Actual	(2,351)	(1,189)	(378)	(390)	(394)
Weighted/Projected, In Thousands	(4,084.0)	(1,646.1)	(391.8)	(1,441.5)	(604.6)
	*	k	*	*	*
Yes, Rocky Mountain National Parks Is Main Destination	61	53	60	67	69
No, Rocky Mountain National Parks Is Not Main					
Destination	39	47	40	33	31

(Source: Detailed Tables, Volume I, pages 20-1, 3)

¹Spent time, money, or went sightseeing in specific park/at least one
 of the Rocky Mountain National Parks.
2See Foreword for definition of seasons.

19. The Rocky Mountain National Parks As The Main Destination Of Entire Trip

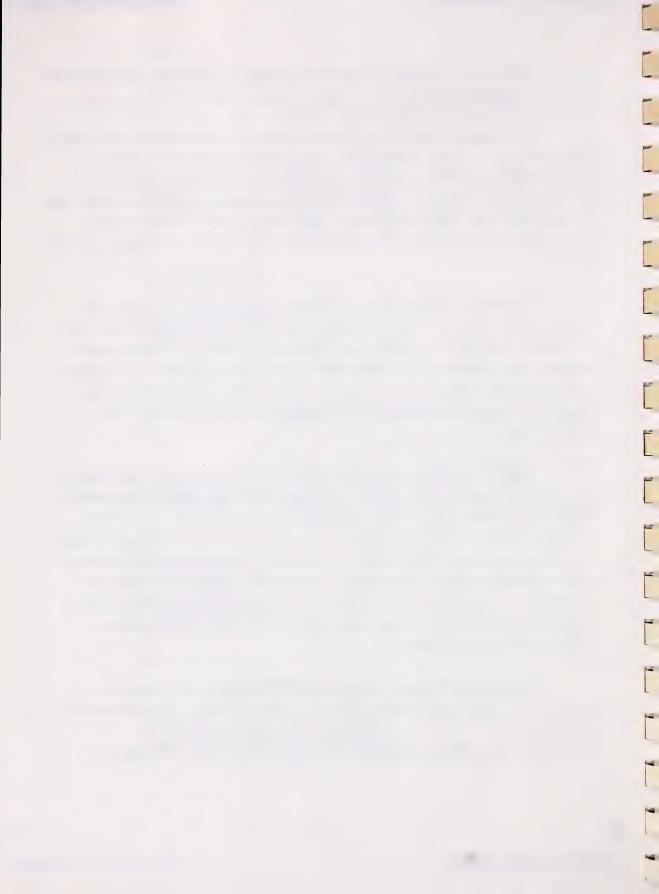
The Rocky Mountain National Parks is designated the "main destination" of the entire trip by 6-in-10 visitors. Such a distinction is most apt to be utilized by visitors to Banff National Park (64%). Among visitors to Jasper National Park and to the British Columbia parks, just over 1-in-2 declare the national parks system to be the main destination of their entire trip.

Seasonal variation is somewhat more extensive than is variation by park. Specifically, summer visitors are least inclined to consider the national parks system their main destination, with just over 1-in-2 doing so. In contrast, at least 2-in-3 winter and spring visitors to the four Rocky Mountain National Parks deem them to be the main destination of the entire trip.

The two "park provinces", Alberta and British Columbia, are the most commonly cited "furthest destinations" from home for visitors to the Rocky Mountain National Parks. In fact, 2-in-3 of these visitors claim that the trip which brought them to the parks will take them no further from home than Alberta, and a further 1-in-4 make this claim with respect to British Columbia. Approximately 1-in-20 visitors indicate that their furthest destination from home will take them to locations within the United States.

Not surprisingly, almost all travellers who deem the parks to be the main destination of their entire trip declare

¹See Detailed Tables, Volume I, pages 16-5/6 for figures.



Alberta (84%) or British Columbia (13%) to be the furthest place from home they would visit on the trip. The proportions differ somewhat among visitors who maintain that the Rocky Mountain National Parks was not the main destination of the trip that brought them into the parks. These travellers are particularly likely to designate Alberta (41%), British Columbia (44%), and, to a lesser extent, the United States (10%) as their "furthest" destination.

Annual And Seasonal Person Entrants And Person Visitors To The Rocky Mountain National Parks

	Annual	Summer	Fall	Winter	Spring
	•	•	•	•	•
our Parks ² Entrants Visitors	5,513,100 (A) 4,084,000 (B)	2,151,500 (C) 1,646,100 (E)	596,200 (C) 391,800 (F)	1,954,900 (E) 1,441,500 (C)	810,500 (F) 604,600 (G)
Conversion Of Entrants To Visitors	748	778	668	748	75%
lberta Parks Entrants Visitors	5,443,300 (D) 3,898,600 (C)	2,121,700 (F) 1,551,800 (E)	581,600 (E) 355,100 (E)	1,934,900 (E) 1,403,100 (D)	805,100 (F) 588,500 (G)
Conversion Of Entrants To Visitors	728	738	618	73%	73%
anff National Park Entrants Visitors	4,635,100 (C) 3,167,500 (D)	1,816,200 (D) 1,203,100 (A)	532,900 (G)* 310,000 (F)	1,613,700 (E) 1,166,000 (E)	672,400 (D)
Conversion Of Entrants To Visitors	68%	668	58%	72%	73%
asper National Park Entrants Visitors	1,981,700 (D) 1,598,900 (F)	1,056,300 (G)* 907,100 (G)*	194,700 (F) 142,100 (F)	446,100 (F) 336,900 (E)	284,700 (F) 212,900 (C)
Conversion Of Entrants To Visitors	81%	86%	73%	76%	75%
ritish Columbia Parks Entrants Visitors	2,490,900 (B) 748,300 (G)*	1,247,000 (D) 487,200 (A)	320,500 (F) 86,300 (H)**	585,400 (E) 67,200 (H)**	337,900 (F) 107,600 (G)
Conversion Of Entrants To Visitors	30%	398	278	118	328

(Source: Detailed Tables, Volume I, page 82-1/3)

^{1*}Annual* study period: June 15, 1987 to June 14, 1988. See Foreword for definition of seasons.
Person Entrants are those who entered a specific park. Person visitors spent time, money or

went sightseeing in a specific park.

2All figures are weighted/projected and rounded to the nearest hundred. See Detailed Tables, Volume I for unweighted bases by season and park.

^{*&}quot;Qualified number": Use with extreme caution.
**"Unpublishable number" by Statistics Canada's standards: Do not use.

20. Entrants And Visitors To The Rocky Mountain National Parks By Parks And Season

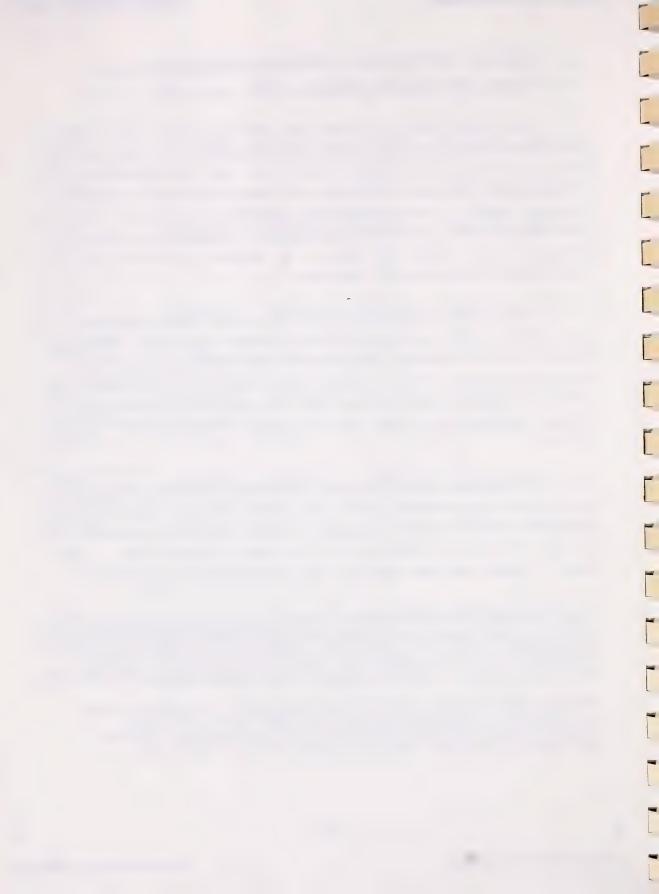
The facing table provides the total number of individuals who entered each park, the number who claimed to be visitors to each according to the survey definition¹, and the proportion of all possible visitors (entrants) that are converted to visitors for each park². The conversion of entrants to visitors for the June 1987 to June 1988 year is discussed in Chapter A, Section 4 of this report. Here the focus is on seasonal variation in conversion of entrants to visitors.

Taking the four parks as a whole, the figures suggest that summer (77%) is not significantly more successful than are winter (74%) and spring (75%) in enticing individuals passing through the park system to spend time, money or to sightsee. Of all the seasons, fall (66%) is the time period in which the highest proportion of park entrants simply "pass through" the system.

Differences over the year are clearly evident when the conversion rates between Banff and Jasper National Parks are compared. Banff enjoys a slightly higher conversion rate in winter (72%) than it does during the summer period (66%). Like Banff, Jasper National Park is quite successful in converting

¹For the Rocky Mountain National Parks system as a whole, a visitor is defined as a person who spent time, money or went sightseeing within the four park boundaries. A visitor to an individual park is defined as a person who engaged in these activities within the boundaries of the specific park.

²Survey data suggest that on key demographic characteristics, the profile of the park system "entrant" does not differ substantively from the profile of the park system "visitor". See Detailed Tables, Volume I, pages 76-1,2 and 81-1/6.



winter entrants to visitors (76%), but its special strength would seem to be in encouraging summer travellers to spend time, money or sightsee within its boundaries (86%).

Likely because they do not offer downhill skiing opportunities, the British Columbia parks attract only about 1-in-10 visitors from the individuals who pass through their territory in the winter. These parks experience their highest levels of utilization by available travellers in the summer (39%), and to a lesser extent, in the spring (32%).

Park Visitation Patterns Among Person Visitors 1 To The Rocky Mountain National Parks...

/isited All Pour Parks	2	3	3	•	2
Visited Kootenay National Park Only	3	3	7	2	3
Visited Kootenay National Park	10	17	15	2	10
Visited Yoho National Park Only	2	3	2	1	
Visited Yoho National Park	10	18	10	3	10
/isited Any British Columbia Park	18	30	22	5	18
Visited Jasper National Park Only	17	20	11	16	16
Visited Jasper National Park	39	55	36	23	35
Visited Banff National Park Only	50	30	50	72	54
Visited Banff National Park	78	73	79	81	81
isited A ny A lberta Park	96	94	91	97	97
	4	4	4	1	4
In Thousands (604.6)	(4,084.0)	(1,646.	1)	(391.8)	(1,441
Actual Weighted/Projected,	(2,351)	(1,189)	(378)	(390)	(394)
	Total	Summer	Fall	Winter	Spring

(Source: Detailed Tables, Volume I, pages 28-7/8)

 $^{^{\}mbox{\scriptsize 1}}\mbox{Spent time, money or went sightseeing in at least one of the Rocky Mountain National Parks.$

^{*}Less than 0.5%

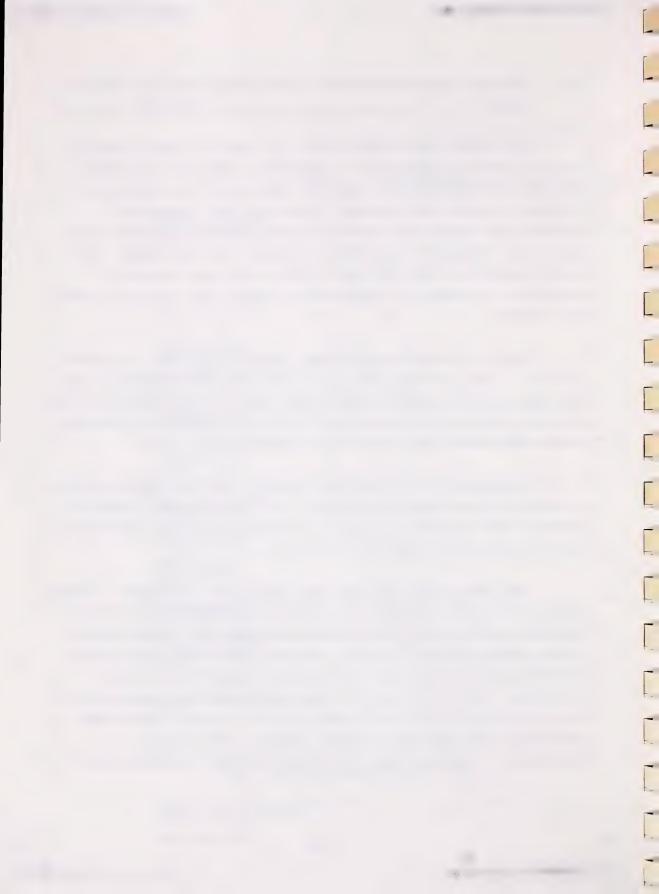
21. Multiple Park Utilization In The Rocky Mountain National Parks

The total visitation to each of the four Rocky Mountain National Parks is described in Chapter A, Section 3 of this report. The facing table provides information on exclusive visitors to individual parks. Almost all men, women and children who spent time, money or went sightseeing within the four parks' boundaries visited an Alberta national park. Of these two parks, Banff National Park is the more popular, attracting in excess of three out of every four visitors to the park system.

Banff is also the park most likely to attract exclusive visitors. One in every two, or 2.1 million park visitors over the year utilize Banff National Park only. Jasper National Park attracts about 4-in-10 annual visitors, but generates exclusive usage among fewer than 2-in-10 (0.7 million).

Visitation to any British Columbia park is characteristic of almost 2-in-10 yearly visitors, but the two Rocky Mountain parks in this province are quite unlikely to attract exclusive users (Yoho -- 2%; Kootenay -- 3%).

The pattern of multiple or single park visitation differs quite dramatically by season. In the summer more than 4-in-10 visitors (44%) to the parks visit more than one of the parks. In the winter season, however, very few (less than 10%) parks visitors include more than one of the four parks in their itinerary. That is to say, in the winter months, approximately 9-in-10 parks visitors go to only one of the parks when they visit the Rocky Mountain National Parks. This change in behaviour is particularly noticeable for Banff National Park.



In the summertime, about 3-in-10 parks visitors spend time, money or sightsee only in Banff. In the winter season, as many as 7-in-10 parks visitors patronize Banff exclusively.

The multiple/exclusive park visitation patterns in the shoulder seasons fall between the extremes noted for summer and winter.

Exhibit 27

Length	Of	Visit	To	The	Rocky	Mountain	National
Parks	ABO	ng Per	son	Vis:	itors1	To	

	Any Park	An Alberta Park	Banff	Jas per	A British Columbia Park
Actual	(2,351)	(2,270)	(1,738)	(1,325)	(538)
Weighted/Projected, In Thousands	(4,084.0)	(3,898.6)	(3,167.5)	(1,598.9)	(748.3)
	*	4	*	4	*
SAME-DAY					
No Nights Spent In Parks	44	43	42	31	32
No Nights Spent Away From Home On Entire Trip	20	21	22	8	3
Nights Spent Away From Home But No Nights Spent In Parks	24	23	20	23	29
OVERNIGHT					
Nights In Parks					
1-2 Nights 3-6 Nights 7 Or More Nights	37 17 2	37 18 2	37 19 2	36 30 4	34 29 6
Average Number Of Nights Per Person Visitor	*			*	*
In Total	1.4	1.5	1.6	2.1	2.4
Who Spent Any Nights Away From Home On Trip	1.8	1.8	2.0	2.3	2.5
Who Spent Any Nights In The Rocky Mountain					
National Parks	2.6	2.6	2.7	3.0	3.5

(Source: Detailed Tables, Volume I, pages 37-1/2)

¹Spent time, money, or went sightseeing in specific park.

22.a) Length Of Visit To The Rocky Mountain National Parks By Parks Visited

As has been noted previously (Chapter A), more than 4-in-10 Rocky Mountain National Parks visitors restrict their visit to the parks to a single day while the remaining 6-in-10 (56%) spend at least one night within the park system. The 1.8 million same-day visitors are evenly divided between those who spend no nights away from home on their entire trip (0.8 million) and those who do spend nights away from home but do not spend any nights within the boundaries of the four parks (1.0 million).

Visitors to Jasper National Park and the two British Columbia parks are more likely to spend nights within the parks system than are visitors to Banff National Park. This finding may relate to the comparatively heavy use of Banff by Calgarians (see Section 17.a). A trip from Calgary to Banff National Park for recreational use can be undertaken in a day without undue strain. Jasper National Park, on the other hand, is not as easily accessible for day use by Edmontonians. Similarly, the British Columbia parks are not within easy "same-day" driving distance of a major urban centre.

Among all visitors to the Rocky Mountain National Parks, the average length of stay within the system is 1.4 nights (based on same-day and overnight visitors). Among overnight visitors to the parks, this average increases to 2.6 nights, or a total of 6.1 million person nights (2.5 million party nights).

Perhaps because it is further from a major metropolitan centre, and/or because it is not on the Trans-Canada traffic corridor, Jasper National Park achieves slightly longer stays

	Average Length Of Stay In Number Of Nights Among Person Visitors 1 To The Rocky Mountain National Parks		
	In Total	Who Spent Any Nights In The Parks	
Actual Weighted/Projected,	(2,351)	(1,581)	
In Thousands	(4,084.0)	(2,288.0)	
	#	#	
Total	1.4	2.6	
Place Of Residence			
Canada	1.0	2.1	
Alberta British Columbia Other Canada	1.0 0.9 1.6	1.9 2.1 2.7	
U.S.A.	2.7	3.4	
Overseas	3.9	4.1	
Mode Of Entry			
Private Vehicle Scheduled Train/Bus Overnight Charter	1.3 3.8 3.5	2.4 4.4 3.5	

(Source: Detailed Tables, Volume I, pages 37-4, 42-1)

 $^{^{1}}$ Spent time, money or went sightseeing in at least one of the Rocky Mountain National Parks.

among its overnight visitors (3.0 nights) than does Banff National Park (2.7).

Although there are relatively few of them in total, overnight visitors to the British Columbia parks tend to stay longer than do visitors to any other park (3.5 nights).

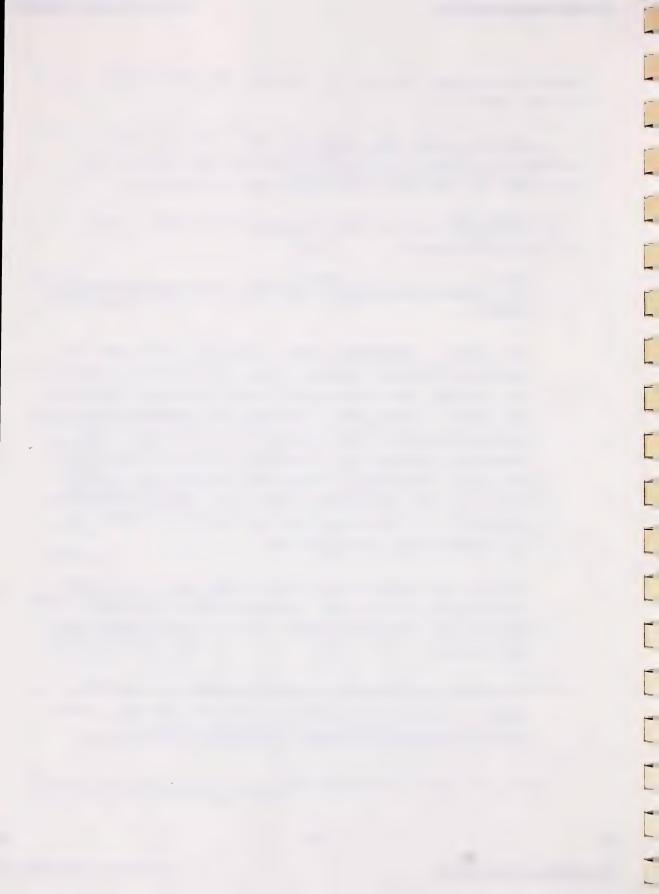
Other interesting findings related to length of stay include the following:

• The greater the distance from home, the longer the park visit.

For example, Canadians spend, on average, one night in the Rocky Mountain National Parks. This average doubles (2.1 nights) when calculated only on Canadians who spend any nights in the parks. Because they represent such a large proportion of all Canadian parks visitors, the respective averages for Albertans and British Columbians are almost identical to those for Canadians as a whole. Canadians who live in other provinces, however, spend an average of 1.6 nights in the parks (based on total) or 2.7 nights among "overnighters".

Visitors who live in the United States spend 2.7 nights in the parks, on average. Among American overnight visitors to the parks system, this average increases to 3.4 nights.

Travellers who come the longest distance to visit the parks -- those from overseas -- spend an average of four nights within the Rocky Mountain National Parks.



 Park visitors travelling in private vehicles spend fewer nights in the parks than do those travelling by bus, train or charter motorcoach.

Among overnight parks visitors, the average length of stay for passengers of private vehicles is 2.4 nights, while the corresponding figure for bus or train passengers is 4.4 nights. Charter motorcoach visitors fall between these two groups, spending 3.5 nights, on average, in the parks system.

 Length of stay in the parks does not appear to vary appreciably by the type of accommodation utilized.

When evaluated by the type of accommodation used while in the parks system, the data suggest that commercial roofed accommodation users (2.5) and campers (2.7) closely resemble one another in terms of the average number of nights they spend in the parks.

Exhibit 29

Length Of Visit To The Rocky Mountain National Parks Among Person Visitors To Any Park...

In Total	InSeason ²			
	Summer	Fall	Winter	Spring
(2,351)	(1,189)	(378)	(390)	(394)
(4,084.0)	(1,646.1)	(391.8)	(1,441.5)	(604.6)
*	4	ŧ	4	*
44	42	44	39	60
20	12	22	· 22	37
24	31	23	17	22
	Total (2,351) (4,084.0) \$	Total Summer (2,351) (1,189) (4,084.0) (1,646.1)	Total Summer Fall (2,351) (1,189) (378) (4,084.0) (1,646.1) (391.8) 4 4 42 44 20 12 22	Total Summer Fall Winter (2,351) (1,189) (378) (390) (4,084.0) (1,646.1) (391.8) (1,441.5)

OVERNIGHT

Nights In Parks					
1 - 2 Nights	37	30	38	48	27
3 - 6 Nights	17	25	16	11	11
7 Or More Nights	2	3	2	1	2
Average Number Of Nights Per Person Visitor ¹					
	•	•	•	•	•
In Total	1.4	1.7	1.3	1.3	1.1
Who Spent Any					
Nights	1.8	1.9	1.7	1.7	1.7
Who Spent Any Nights In The Rocky Mountain					
National Parks	2.6	3.0	2.4	2.1	2.7

(Source: Detailed Tables, Volume I, pages 37-5/6)

 $^{^1\}mathrm{Spent}$ time, money, or went sightseeing in at least one of the Rocky Mountain National Parks. $^2\mathrm{See}$ Foreword for definition of seasons.

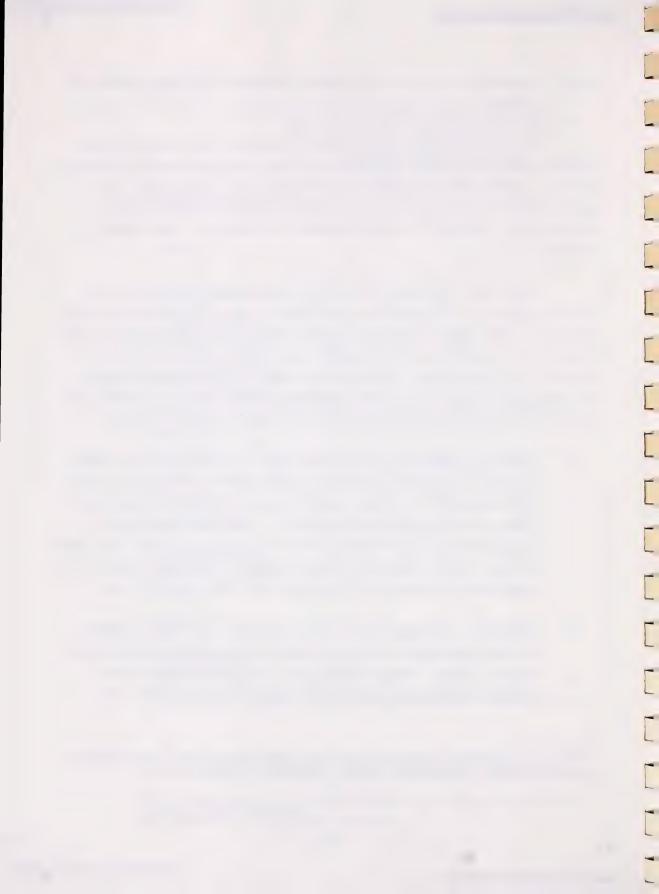
22.b) Length Of Visit To The Rocky Mountain National Parks By Season

Spring visitors, to a greater extent than those in any other season, are same-day users of the Rocky Mountain National Parks. Six-in-ten of these visitors in late April, May and early June do not spend a night within the boundaries of the four parks, compared to approximately 4-in-10 in each other season.

Although the proportion of summer visitors who do not spend nights in the parks is similar to that evident for winter and fall, the summer same-day park visitor is considerably more likely to be spending some nights away from home on the trip -- but not in the parks -- than is the case in the other seasons. The propensity of the summer overnight traveller to utilize the parks on a same-day basis may derive from several factors.

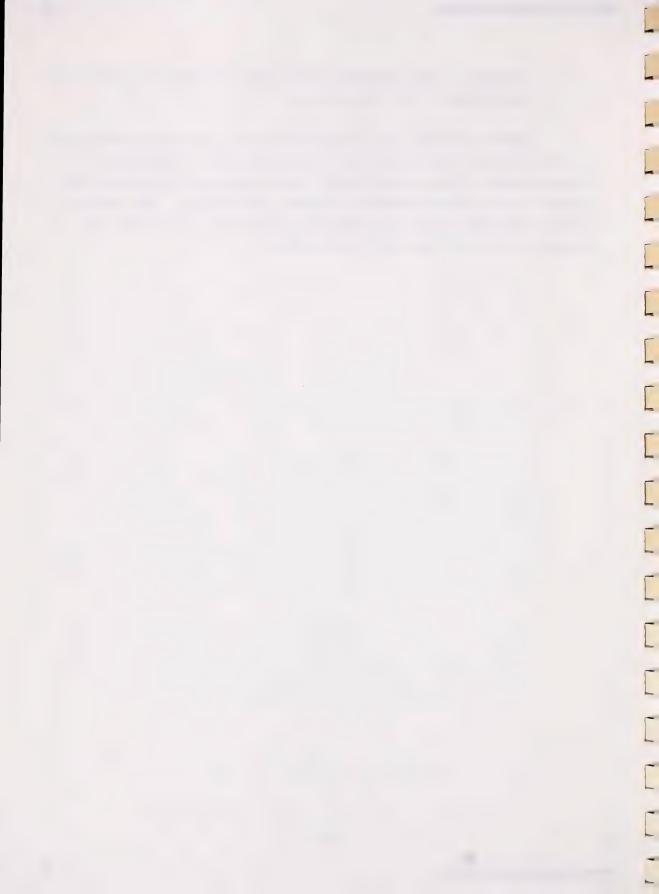
- Firstly, summer visitors are more likely than any other season's visitors to depict their entire trip as a touring vacation¹ -- they visit the parks system, and then move on to another destination. This explanation is supported by the finding that the summer visitor is least likely to declare the Rocky Mountain National Parks to be the "main destination" of the trip (see Section 19).
- Secondly, a number of summer visitors may spend nights in the <u>vicinity</u> of the national parks, but according to survey rules, these nights are not attributed to the parks (to qualify as a night spent in the parks, the

¹This information derives from the self-completion attitudinal questionnaire (Detailed Tables, Volume II, page 62-3).



location of an overnight stop must be within the official boundaries of the four parks).

Summer visitors who <u>do</u> spend nights within the boundaries of the Rocky Mountain National Parks stay for an average of three nights. The winter visitor has a shorter stay within the parks -- he or she spends two nights, on average. The average number of nights spent by overnight visitors in the fall and spring is between two and three nights.



D. ACCOMMODATION IN THE ROCKY MOUNTAIN NATIONAL PARKS

23. The "Typical Guest" And The "Typical Camper"

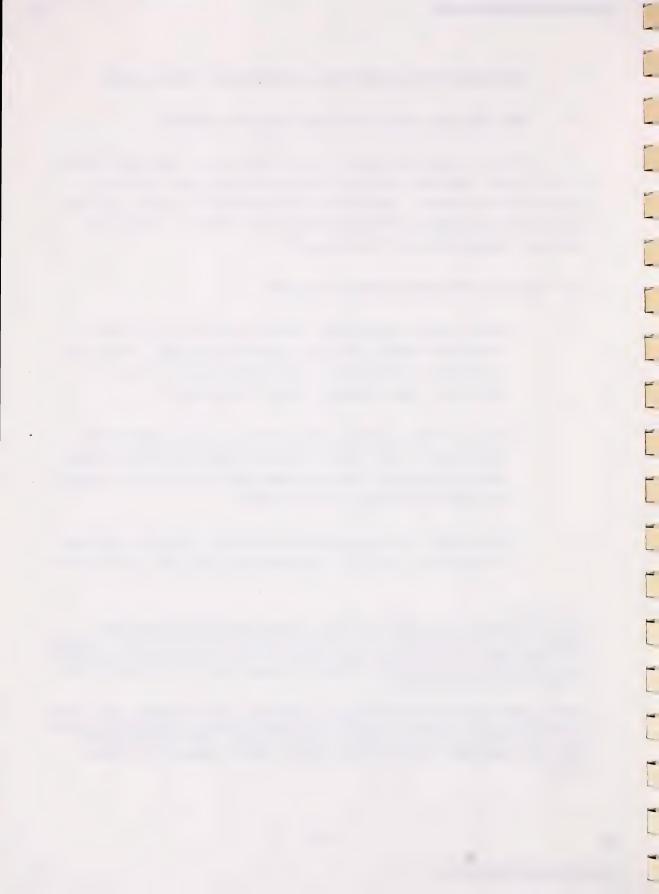
In this summary section, profiles of the "typical guest" in the parks' hotels, motels, and resorts and the "typical camper" are provided. It should be noted that in this, and in every other attempt to "typify" the park visitor, there are numerous exceptions and variations¹.

The "Typical Hotel/Motel/Resort Guest"

- This typical overnight guest is in the parks for a vacation rather than for business reasons. Like all visitors to the parks, he is most likely to be a Canadian, and probably lives in Alberta.
- She, or more commonly he, will encounter American visitors in the hotel, motel or resort facility more often than might be expected given the overall number of Americans visiting the parks.
- The guest is comparatively unlikely to meet Japanese tourists at the hotel because they do not represent a

¹All information in this section is derived from overnight person visitor measures. For proportions or numbers of visitors who meet each characteristic referred to in this section, please see Detailed Tabulations, Volume I, pages 42-1/42-4 and Volume II Detailed Tabulations.

Within the Detailed Tabulations, figures are available for other accommodation forms, including bed and breakfast establishments and youth hostels. The small sample sizes involved preclude detailed analysis of the profiles of these "guests" in this report.



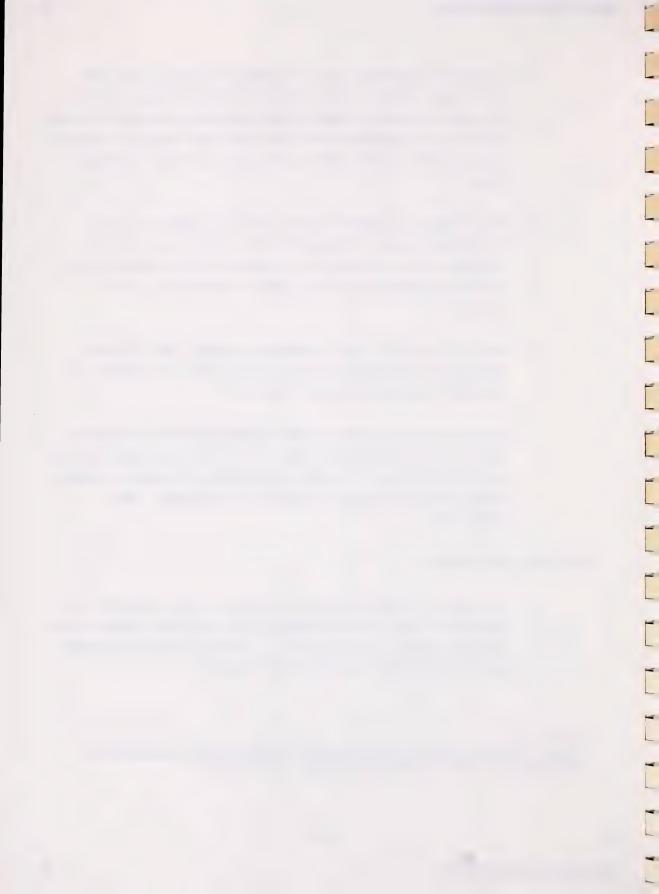
sizeable proportion of all parks visitors. At the same time, there is probably no better place within the park system to meet these overseas visitors, since almost all Japanese overnight visitors stay in hotels, motels and resorts during the park portion of their trip.

- This "typical guest" is at least 35 years of age.
 Like the visitor in general, he is also apt to be engaged in a professional, managerial or other white collar occupation and to have a reasonably high income¹.
- He is unlikely to be travelling alone, but is more commonly a member of a couple, or one of a group of friends visiting the park system¹.
- Although he has been to the Rocky Mountain National Parks on previous occasions, the "typical guest" is an avid participant in park activities, including skiing, water sports, hiking, jogging or climbing, and shopping¹.

The "Typical Camper"

• A "typical Rocky Mountain National Parks camper" is in the parks with family members to a greater extent than is the typical hotel guest¹. These campers are also more likely to be males than females.

¹These measures derive from the self-completion attitudinal questionnaire (See Detailed Tables, Volume II).



- Generally speaking, the camper is somewhat younger than the hotel guest, but this form of shelter attracts men and women in all age categories.
- During a stroll through the campgrounds, the camper is quite likely to meet other Canadians who live in Alberta. At the same time, he or she is more likely to meet a resident of British Columbia or Saskatchewan in the campgrounds than is the hotel or motel guest who might be walking through the lobby of a commercial roofed accommodation facility.
- As a rule, the typical camper is less affluent than is the typical hotel/motel guest. Not only does the camper fall into a lower income category¹ than does the hotel/motel guest, but he or she is also less likely to be working in a high status occupation.
- The camper is a particularly avid participant in activities such as hiking, jogging, and climbing; attending museums or historical sites; and in utilizing park information centres and interpretative programs¹.
- While he or she may participate in these activities to a greater extent than overnight visitors who stay in roofed accommodation, the level of involvement in activities such as the Snocoach tour or other daytours, water sports, and shopping does not vary appreciably between the "typical camper" and the "typical hotel/motel guest".

¹These measures derive from the self-completion attitudinal questionnaire. See Detailed Tables, Volume II.

xhibit 30

	Person Nig Parks By A	phts Spent I Accommodation	In The Rocky on Type	Mountain N	ational
	Any Park	An Alberta Park	Banff_	<u>Jasper</u>	A British Columbia Park
ctual	(4,721)	(4,372)	(2,808)	(1,564)	(210)
eighted/Projected, In Thousands	(6,063.1)	(5,523.2)	(3,683.3)	(1,839.9)	(291.3)
	*	*	*	*	*
ommercial Roofed Accommodation	70	73	80	59	57
Hotel/Motel/ Resort/Lodge Commercial Cottage/	65	68	76	53	54
Cabin Bed And Breakfast Youth Hostel	3 1 2	3 1 2	1 1 3	5 1 *	3 -
amping Facilities	23	21	16	30	43
Campsite/Trailer Park Back Country	22	20	16	28	39
Camping	1	1	1	1	3
riends/Own Vacation Home	5	5	2	10	1

Ruston/Tomany & Associates Ltd.

Less than 0.5%.

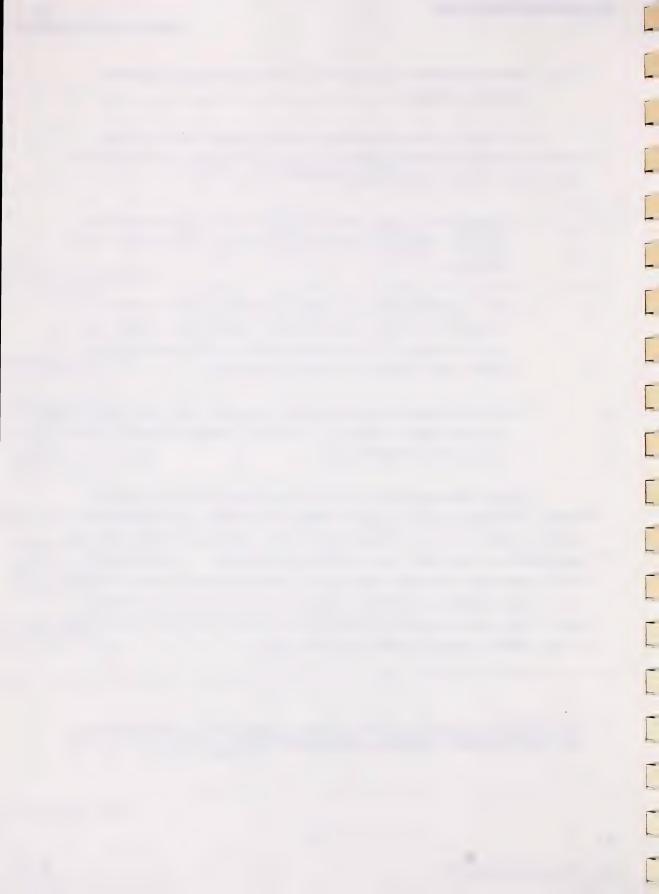
24.a) Accommodation Utilization By Person Nights Spent In Specific Parks

Of the 6.1 million person nights spent in the Rocky Mountain National Parks, 7-in-10, or 4.2 million were spent in commercial roofed accommodation¹.

- The majority of these visitor nights were spent in hotels, motels, resorts or lodges in the parks (4.0 million).
- On an annual basis, camping nights (back country and campsite/trailer facilities) account for more than one out of every five nights spent in the parks system (23%, or 1.4 million person nights).
- One in every twenty nights over the year was spent in a traveller's own or a friend's vacation home within the parks' boundaries.

Roofed accommodation is the dominant form of shelter across all the parks, in part because weather conditions in seasons other than the summer preclude camping, except for the heartiest of visitors (see following section). Nonetheless, Banff overnight visitors are more likely to spend their nights in a roofed setting (80% of all person nights spent in this park) than are overnight visitors to Jasper National Park (59% of all person nights spent in this park).

¹Includes hotel/motel/resort/lodge, commercial cottage/cabin, bed and breakfast facility and youth hostel.



Conversely, utilization of camping facilities is more intensive in Jasper National Park (30% of all person nights spent in Jasper) than is evident for Banff (16% of all person nights spent in this park). British Columbia parks more closely resemble Jasper National Park than Banff in the relative prominence of camping nights spent within their boundaries (43% of all person nights spent in these parks are spent in camping facilities).

The variations discussed above are almost certainly affected by seasonal variations. Camping is extremely uncommon in winter and Banff attracts a higher proportion of its visitors, than do the other parks, during this season.

	In	InSeason ¹			
	Total	Summer	Fall	Winter	Spring
tual	(4,721)	(2,798)	(693)	(639)	(591)
eighted/Projected, in Thousands	(6,063.1)	(2,835.2)	(521.7)	(2,055.3)	(651.0)
	*	*	¥	*	*
ommercial Roofed	7 0	52	74	88	88
Hotel/Motel/Resort/ Lodge Commercial Cottage/	65	45	70	85	85
Cabin	3	5	2	*	2
Bed And Breakfast Youth Hostel	1 2	1	* 2	*	1
mping Facilities	23	39	26	4	9
Campsite/Trailer Park	22	39	21	3	9
Back Country Camping	1	1	4	1	-
riends/Own Vacation Home	5	3		8	3
ot Stated	3	5	1	· ·	J
, c Scaceu	3	5	1	_	_

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Ruston/Tomany & Associates Ltd.

Less than 0.5%.

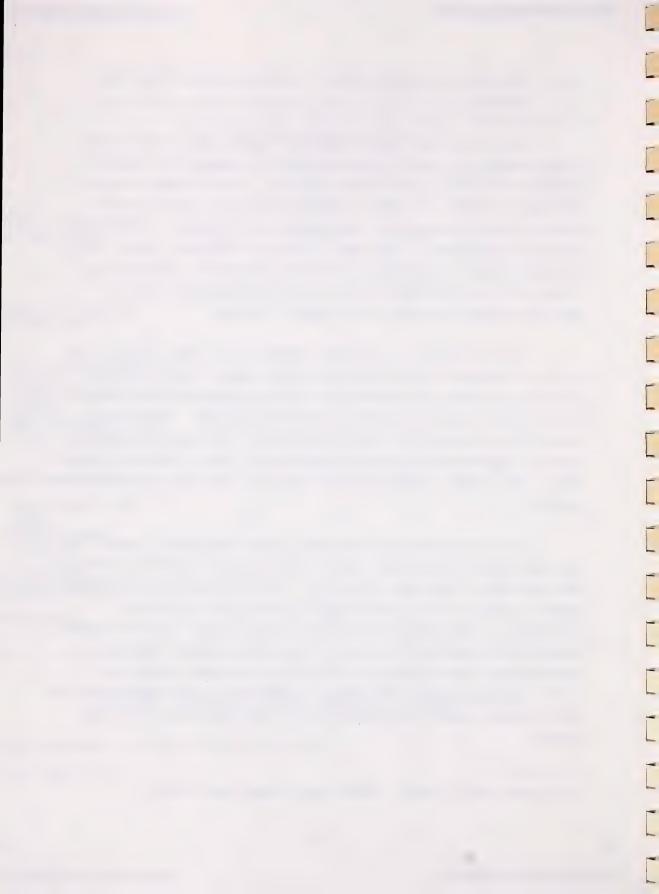
24.b) Accommodation Utilization By Person Nights Spent By Season

Among the four Rocky Mountain parks, just over 1-in-2 person nights (1.5 million) are spent in commercial roofed accommodation during the summer months, while almost 4-in-10 are spent in the campsites, trailer sites, or back country camping facilities within the parks (1.1 million). Given the weather conditions in the Rocky Mountain National Parks, it is not particularly surprising that utilization of camping facilities declines markedly, and roofed accommodation usage increases significantly in all other seasons.

Roofed shelter is clearly preferred in both winter and spring -- almost 9-in-10 of all person nights during these seasons are spent in commercial roofed accommodation. Alternately, fall seems to be the transition season. There is a significant increase in the proportion of fall person nights spent in commercial roofed accommodation (74%) vis-a-vis summer (52%), but camper nights account for the remaining 1-in-4 autumn nights.

Over the course of the year, hotel and motel rooms¹ are, like the parks themselves, most likely to be filled by Canadian, and especially Albertan visitors. Of all utilized hotel/motel person nights, 6-in-10 are taken by Canadians (4-in-10 Albertans). More than one-quarter of the hotel¹ person nights derive from American tourists in the parks (28%), whereas approximately one-eighth are filled by overseas travellers (13%). These figures are almost identical to the proportion of total person nights accounted for by tourists from each key origin.

¹ Includes hotel, motel, resort and lodge facilities.



Like roofed accommodation, utilization of camping facilities closely resembles the distribution of person nights as a whole within various origin groups. There is, however, one notable exception. Person nights spent by Japanese visitors to the parks are quite unlikely to be spent in campgrounds or in the back country.

	Seasonal Differences By Accommodation Type And Park			
	Summer	<u>Fall</u>	Winter	Spring
		9 10 6 7	34 42 23 29	11 11 12 6
(1,079.3) %	5 0	9 9 8 6	43 49 26 51	13 13 16 6
•		10 16 6 8	6 3 10 1	4 6 3 5
	(4,246.5) % (291.3) % (291.3) % (1,079.3) % (165.3) % (599.7) % (545.0) %	\$\frac{\\$\summer}{\\$\summer}\$\$ (6,063.1)^2\\$ \\ \((3,683.3)\\$ \\ \((1,839.9)\\$ \\ \((291.3)\\$ \\ \(291.3)\\$ \\ \((291.3)\\$ \\ \((2955.3)\\$ \\ \((2,955.3)\\$ \\ \((1,079.3)\\$ \\ \((165.3)\\$ \\ \((165.3)\\$ \\ \((1,388.4)\\$ \\ \((599.7)\\$ \\ \((545.0)\\$ \\ \((545.0)\\$ \\ \((1,388.4)\\$ \\ \((1,	\$\frac{\text{Summer}}{\text{Fall}}\$\$ \[\begin{array}{cccccccccccccccccccccccccccccccccccc	Accommodation Type And I Summer Fall Winter (6,063.1) ² 47 9 34 (3,683.3) 8 37 10 42 (1,839.9) 8 59 6 23 (291.3) 8 58 7 29 (4,246.5) 8 35 9 49 (1,079.3) 8 50 8 26 (165.3) 8 38 6 51 (1,388.4) 8 81 10 6 (599.7) 8 75 16 3 (545.0) 8 81 6 10

lsee Foreword for definition of seasons.
All bases shown on this table are weighted/projected, in thousands.
See Detailed Tables for actual bases.

(Source: Detailed Tables, Volume I, pages 44-5, 13, 21, 43)

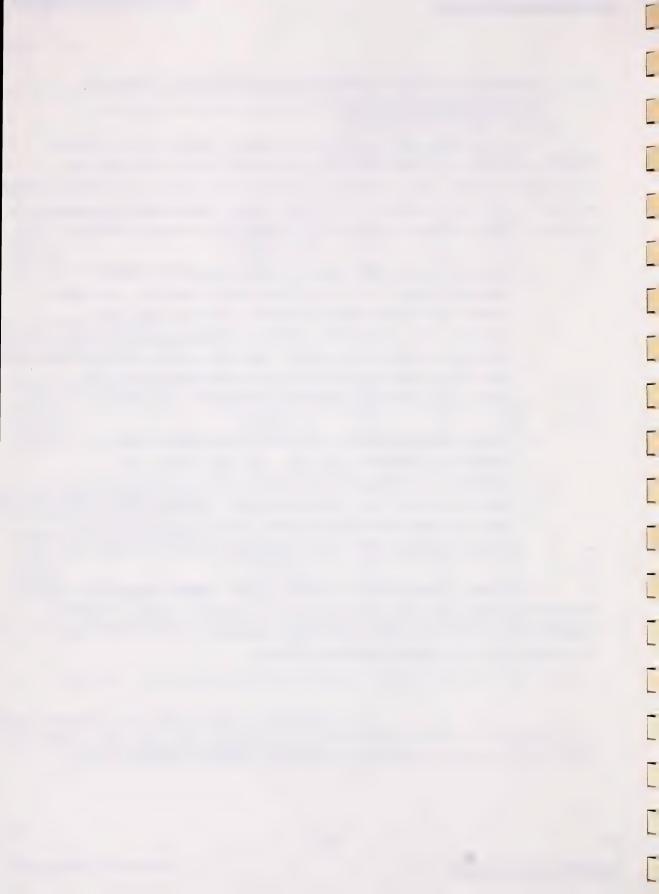
25. Commercial Roofed Accommodation And Camping Nights In Specific Parks By Season

As is evident from the facing table, almost 1-in-2 person nights spent in the Rocky Mountain National Parks occur during the summer season, and a further one-third are spent during the winter¹. The distributions of person nights in Banff and Jasper National Parks deviate significantly from this annual pattern.

- Specifically, fewer than 4-in-10 nights in Banff National Park, or 1.4 million person nights, are spent there during the summer season, whereas more than 4-in-10, or 1.5 million person nights are spent in this park during the winter seasons. This finding is not altogether surprising, given the prominence of winter to overall visitation in Banff (see Section 5).
- Jasper National Park, in turn, displays a very different seasonal pattern. In this park, the majority of person nights occur during the summer season (59% or 1.1 million person nights), but fewer than one-quarter of them take place during the long winter season (23% or 0.4 million person nights).

In terms of the proportions of total nights spent in various seasons, the two British Columbia parks closely resemble Jasper National Park. That is, summer accounts for about twice the proportion of nights as does winter.

¹ See Section 8 for a discussion of total person nights by park.



Of all person nights spent in commercial roofed accommodation¹, more were spent during the winter (43%, or 1.8 million) than during the summer (35%, or 1.5 million). These proportions represent something of a reversal from the pattern evident for all person nights -- a reversal that likely reflects the impact of campers on the distribution of person nights across the year.

Not surprisingly, camping nights are largely restricted to the summer season, regardless of park. Of all person nights spent camping in the Rocky Mountain National Parks between June 1987 and June 1988, more than 8-in-10 of them were spent during the summer season. Banff National Park is the only park to attract more than 1-in-10 of its camper nights to a season other than summer. In this park, almost 1-in-6 camper nights occur in the fall. Jasper National Park, on the other hand, has special success in attracting winter camping. Of all person camping nights spent in this park over the year, 1-in-10 took place during the winter.

¹Includes hotel/motel/resort/lodge, commercial cottage/cabin, bed and breakfast facility and youth hostel.

	Incidence Among Pers	And Type Of on Visitors	Prepaid Ex	penditures	
	Any <u>Park</u>	An Alberta Park	Banff	Jasper	A British Columbia Park
Actual	(2,351)	(2,270)	(1,738)	(1,325)	(538)
Weighted/Projected, In Thousands	(4,084.0)	(3,898.6)	(3,167.5)	(1,598.9)	(748.3)
	*	*	*	*	*
Any Prepaid	13	14	15	18	21
Package (Only) Individual (Only)	6	6	7 7	10	11
Both Package And Individual	1	1	1	2	2

	Incidence A	and Type Of on Visitors ²	Prepaid Expe To Any Park	nditures In	
	Summer 3	Fall	Winter	Spring	
Actual Weighted/Projected,	(1,189)	(378)	(390)	(394)	
In Thousands	(1,646.1)	(391.8)	(1,441.5)	(604.6)	
	*	*	*	*	
Any Prepaid	11	10	17	12	
Package (Only)	6	7	6	6	
Individual (Only) Both Package And	4	3	10	5	
Individual	1	•	1	2	

(Source: Detailed Tables, Volume I, pages 46-1, 7)

¹spent time, money or went sightseeing in specific park.
2spent time, money or went sightseeing in at least one of the Rocky Mountain National Parks.
3see Foreword for definition of seasons.

^{*}Less than 0.5%.

E. EXPENDITURES IN THE ROCKY MOUNTAIN NATIONAL PARKS

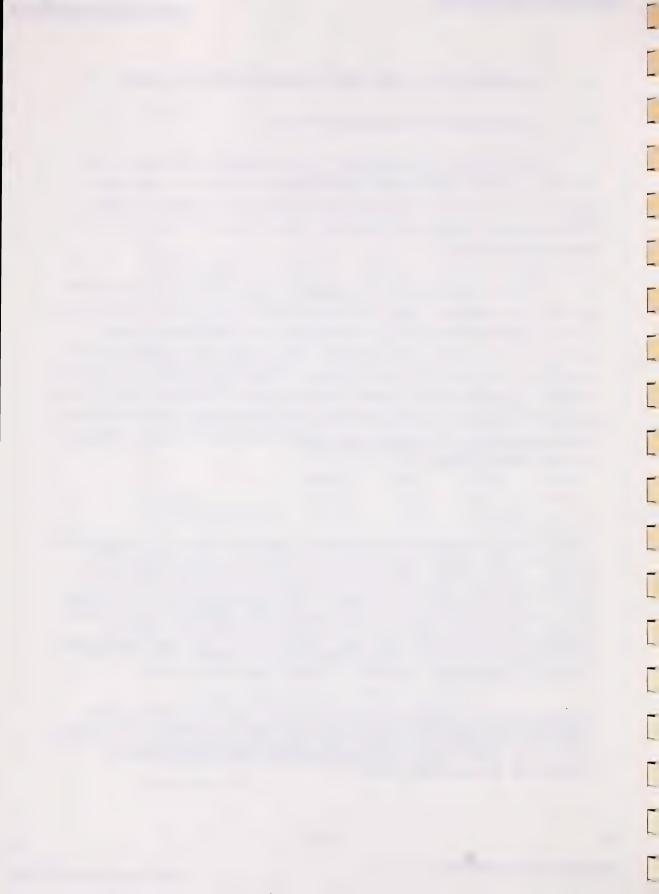
26. Prepaid And Direct Expenditures

Expenditure information in this report represents the sum of prepaid¹ dollars eligible for allocation to the park system and "direct" dollars (items paid for directly by the visitor while in the park system). All figures shown are in Canadian dollars².

While the majority of visitors do not pay in advance for any of the services they use during their stay within the parks (87%), approximately 1-in-7 claim to have prepaid for some portion of the trip that brought them within the boundaries of the Rocky Mountain National Parks. These individuals are almost evenly divided between those who purchase a package (two or more of accommodation, transportation, food/beverages, entertainment, and auto rental) and those who prepay for one of these items on an individual basis.

Such items include accommodation, food/beverage, and recreation costs for the number of nights the visitor spent within the parks. Auto rental, for vehicles picked up within the park boundaries are also included as legitimate revenues for the park. Excluded from all prepaid allocations to the park system are transportation costs that brought the visitor to the parks, and the per night cost of other prepaid items for nights covered by the package but not spent within the park boundaries. For details of prepaid allocation rules, please refer to the Technical Appendix. Section A (under separate cover).

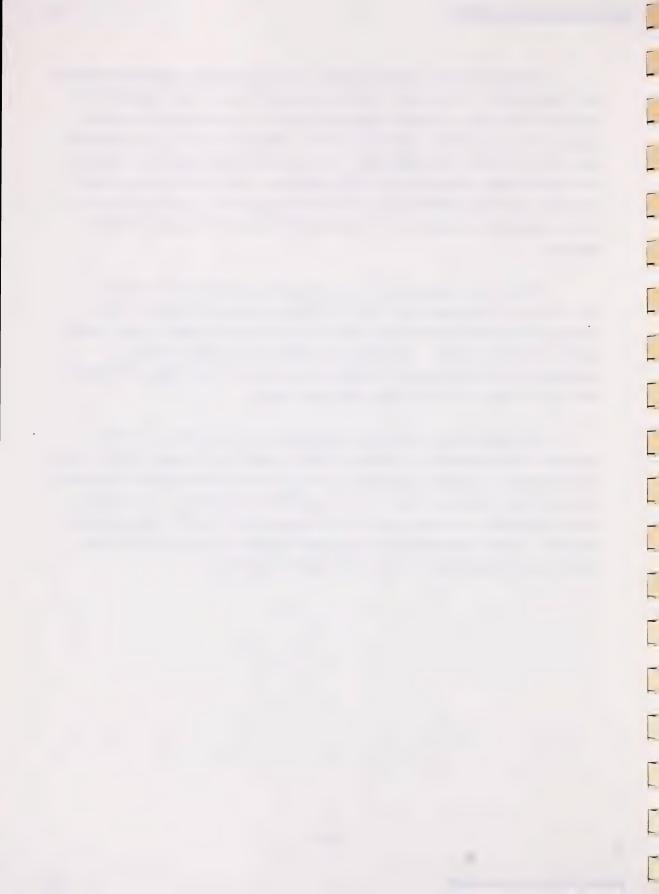
²Conversion of foreign currencies into Canadian dollars was conducted throughout the year-long survey. Exchange rates were monitored on a weekly basis, and the average rate for a calendar month for each foreign currency was applied to interviews conducted during that month.



Interestingly, both Jasper and the British Columbia parks are visited by a slightly higher proportion of individuals who prepaid for some of their expenses prior to entering the park system than is Banff National Park. Seasonal data also suggest that the "winter ski package" has a reasonably dramatic impact on expenditure patterns in this season. Almost 2-in-10 winter visitors to the parks claim to have prepaid for some portion of their expenses, compared to just over 1-in-10 in every other season.

While not unexpected, it is worth noting that charter visitors to the parks are very likely to be coincident with those individuals who have prepaid for some of their trip costs before leaving home. At the same time, more than 6-in-10 visitors with any prepaid expenses arrive in the Rocky Mountain National Parks in a private vehicle (63%).

The majority of prepaid spenders are Canadians (57%), most of whom reside in Alberta (49%), but the United States also contributes a disproportionately high volume of prepaid visitors (14% of all visitors; 30% of all prepaid spenders). Additionally, Japanese visitors are over-represented within the prepaid sector. These individuals represent 1-in-100 visitors to the parks, but constitute 1-in-20 prepaid spenders.



27. Incidence And Proportion Of Expenditure By Category For The Rocky Mountain National Parks

The initial chapter of this report provides the total expenditures made by visitors to the four Rocky Mountain National Parks, by season and by expense category. In this chapter the following analyses are provided:

- an examination of the incidence of expenditure by category;
- the proportion of total dollars spent in the parks accounted for by each category of expense; and
- average expenditures per category.

The reader is reminded of the high degree of volatility in expenditure estimates by expense category and for all subgroups within an expense category. While the analysis presented herein respects the information provided by visitors to the Rocky Mountain National Parks, the following expenditure categories and any analysis of them, should be approached with extreme caution:

- Retail Expenditures in total and within sub-groups;
- Recreation/Pleasure Expenditures in total and within sub-groups;
- Conference/Registration Fees in total and within subgroups;

	Total Parks : In Specific	
	Incidence Of <u>Expenditure</u> l	Proportion Of Total Expenditure
Actual	(2,351)	(\$842,538)
Weighted/Projected, In Thousands	(1,625.5)	(\$417,227.4)
	8	*
Lodging	40	30
Restaurants	74	30
Retail	46	14
Recreation/Pleasure	40	10
Vehicle Gas/Oil/Repai	r 47	7
Groceries	38	4
Camping Fees	11	1
Park Entrance/ Licence Fees	56	2
Conference/Convention Fees	3	1
Auto Rental Within Parks	3	1
Transportation Within Parks	5	*

(Source: Detailed Tables, Volume I, pages 52-1/5; 57-1/2)

¹Among party visits (spent time, money or went sightseeing in at least one of the Rocky Mountain National Parks).

- Groceries Bought In Stores in total and within subgroups; and
- Park Entrance/Licence Fees in total and within subgroups.

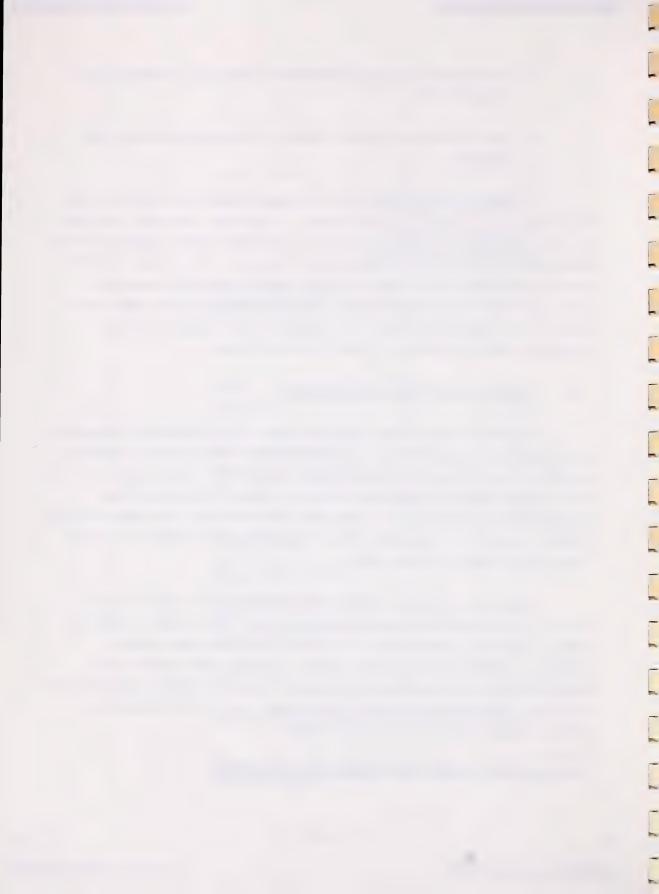
It should be noted that all expenditure information was collected on a "party visit" basis. Incidence figures provided in this section are based on the 1.6 million party visits in the Rocky Mountain National Parks over the year. To retain consistency with most other data in this report, average measures shown in the remaining sections of this chapter have been provided on a "person visitor" or "person night" basis (party averages are available in the detailed tables).

Incidence of Party Expenditure

Three in every four parties that visit the Rocky Mountain National Parks spend money on food and/or beverages in restaurants within the parks' boundaries, while more than 1-in-2 acknowledge paying a park entrance or other licencing fee. Accommodation expenses are included by more than one-half of all visitor parties, more commonly in the form of "lodging" costs¹ (40%) than camping fees (11%).

Service stations within the parks benefit from almost 1-in-2 visitor parties that purchase gas, oil or have repairs made. The same proportion of visitor parties make retail purchases while in the parks (46%). Grocery stores are the beneficiaries of purchases by almost 4-in-10 visitor parties and a similar proportion purchase day tours, ski lift tickets or other recreational or pleasure items.

¹ Includes all commercial roofed accommodation.



Comparatively few parties pay for a rental car within the parks (3%), utilize internal transportation systems such as shuttle buses (5%), or pay convention or conference registration fees (4%).

Proportion of Total Expenditures

Roofed accommodation (\$127 million) and restaurant meals (\$123 million) account for six out of every ten dollars spent within the Rocky Mountain National Parks over the year. A further 1-in-4 dollars are spent by park visitors on recreation or pleasure (\$43 million) and souvenirs or other retail purchases (\$60 million).

Although almost 1-in-2 visitor parties visit a service station for vehicle maintenance or repairs, the revenue generated is comparatively small (\$27 million) over the year. Because the fees are modest, park entrance or other licence fees are also widely paid (56%) but contribute a minimal amount to the annual revenue in the parks (2%, or \$7 million).

Proportion Of Expenditures In Specific Categories, By Park

	Banff	Jasper	British Columbia Parks
Weighted/Projected, In Thousands ¹	(\$286,522.3)	(\$112,919.2)	(\$13,400.0)
	*	ŧ	8
Lodging	31	29	27
Restaurants	30	28	29
Retail	15	14	10
Recreation/Pleasure	11	10	6
Vehicle Gas/Oil/Repair	5	9	15
Groceries	4	6	6
Park Entrance/Licence Fees	2	2	4
Camping Fees	1	1	4
Conference/Convention Fees	1	1	*
Auto Rental Within Parks	*	1	*
Transportation Within Parks	*	*	1

(Source: Detailed Tables, Volume I, pages 48-1/2; 49-1/2; 51-1/2)

¹See Detailed Tables for actual bases.

^{*}Less than 0.5%.

28.a) Proportion Of Expenditures In Specific Categories By Park

On a proportional basis, the amount of money spent on individual expense categories in the parks shown on the facing table does not vary substantively. There are, however, indications that:

- vehicle expenses at service stations in Jasper (9% or \$10 million) and the British Columbia parks (15% or \$2 million) are relatively more important contributors to the total expenditures in these parks than is the case in Banff National Park (5% or \$15 million);
- Banff and Jasper National Parks draw roughly the same proportion of total revenue from what might be considered "purely discretionary spending" -- retail and recreation/pleasure items. The British Columbia parks, on the other hand, are less likely to attract their revenues from these types of expenses; and
- camping fees appear to be a more important source of revenue for the British Columbia parks (4% or about \$0.5 million) than they are for either Alberta park. This finding likely reflects the fact that the westerly parks support a disproportionately high number of camper nights relative to the Alberta parks (see Section 24.a).

¹Expenditures were allocated to specific parks according to preestablished rules (see <u>Technical Appendix</u>, Section A). The rules permitted allocations to three geographical areas: Banff National Park, Jasper National Park, and Yoho and Kootenay National Parks as a combined unit. Consequently, these three units are utilized in this analysis.

	Proportion Of Expenditures	Total Rocky M In Specific Ca	ountain Nationa tegories By Sea	l Parks son ^l
	Summer	Fall	Winter	Spring
eighted/Projected, In Thousands ²	(\$161,567.2) %	(\$41,334.7) \$	(\$151,192.4) %	(\$63,133.1) %
ođging	29	31	32	31
estaurants	26	28	34	31
etail	15	19	11	18
ecreation/Pleasure	10	4	14	5
ehicle Gas/Oil/ Repair	9	8	4	6
roceries	5	3	4	4
amping Fees	3	1	*	1
ark Entrance/ Licence Fees	2	1	2	2
onference/Convention Fees	n *	4	1	2
uto Rental Within Parks	1	1	*	1
ransportation Withi Parks	in *	1	*	1

See Foreword for definition of seasons. See Detailed Tables for actual bases. Less than 0.5%

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28.b) Proportion Of Expenditures In Specific Categories By Season

Park visitors exhibit remarkably similar spending patterns across the four seasons of the year. The comparatively few differences in the proportions of total revenue per season spent on specific categories include the following:

- Food and beverage expenditures in restaurants within the Rocky Mountain National Parks constitute a greater proportion of winter expenditure than is the case in any other season. This finding may reflect the fact that meals which can be enjoyed in the outdoors during other seasons -- by both campers and picnickers -- are eaten in restaurants during the cold winter months. This hypothesis is supported by the decline in the relative importance of food and beverages purchased in the parks' grocery stores during the winter;
- Retail expenses appear to be more important while recreation/pleasure expenses are less important to total revenue in both shoulder seasons than is evident for the two peak seasons. The proportional decline in recreational expenditures likely reflects the fact that summer recreational opportunities and winter skiing opportunities are not available to the shoulder traveller. The corresponding increase in retail revenues during the fall in particular may reflect the profile of the fall visitor. As discussed previously, this visitor is apt to be retired, with a particularly high disposable income (see Section 15.b).

Average Expenditures For Four Rocky Mountain National Parks¹

Total Person
Visitors With
Specific
Visitors (I)² Expenses (II)³

\$102	\$106
\$ 31	\$ 78
\$ 30	\$ 41
\$ 15	\$ 31
\$ 10	\$ 25
\$ 7	\$ 14
\$ 4	\$ 12
\$ 1	\$ 10
\$ 2	\$ 3
\$ 1	\$ 28
	\$ 16
	\$ 7
	\$ 31 \$ 30 \$ 15 \$ 10 \$ 7 \$ 4 \$ 1 \$ 2 \$ 1

(Source: Detailed Tables, Volume I, pages 52-1/5)

¹See Detailed Tables for actual and weighted bases.
2Average I = Average calculated on total person visitors to parks.
3Average II = Average calculated on person visitors.

visitors to parks.

3Average II = Average calculated on person visitors who spent money on the specific expenditure category.

29. Average Expenditures, By Category, For The Rocky Mountain National Parks -- An Overview

This, and the subsequent sections in this chapter, provide information on the average expenditure made by park visitors¹. These averages can be presented in several ways. The two provided in this report are described below:

 Average I is calculated on all person units (visitors, nights, etc.), regardless of whether the individual reported any expenditure for the specific expenditure category.

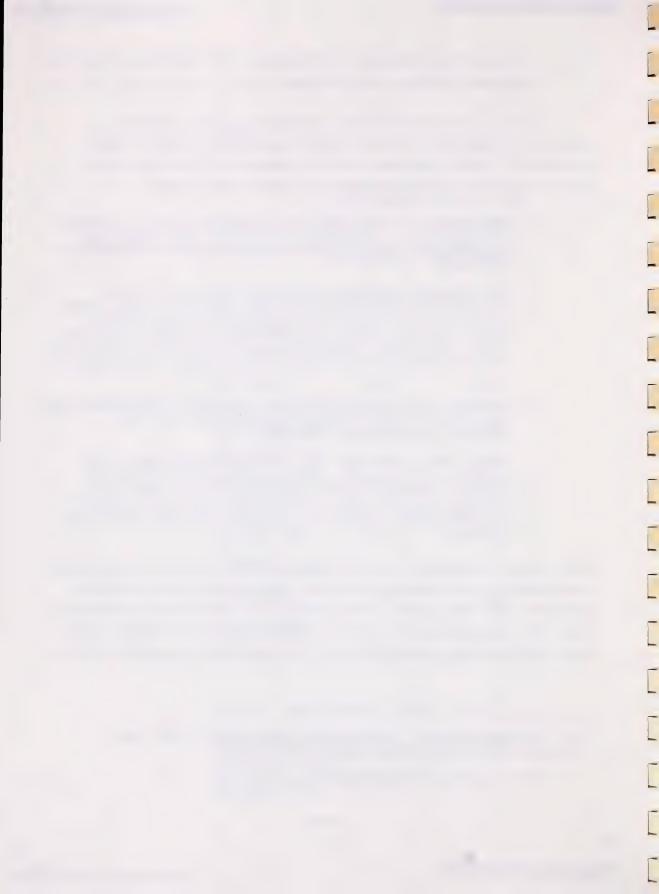
For example, Average I lodging costs per visitor provides the average amount spent by every man, woman and child who visited the Rocky Mountain National Parks, even if they were same-day or camper visitors (i.e., the total lodging expenditures for all visitors to the parks divided by the total number of visitors).

 Average II is calculated only on those individuals who reported or were assigned expenditures for the specific expenditure category.

This figure provides the average amount spent for lodging, for example, among visitors who incurred lodging expenses within the parks (i.e., the total lodging expenditures for all visitors to the parks divided by the number of visitors who spent money on lodging).

Both types of averages are utilized in this analysis, since each contributes to an understanding of current and future revenue potential for the parks. For example, it could be important to know the average amount spent on roofed accommodation by those who utilized such accommodation. It may also be useful to know

¹⁰n a "person" basis. Averages for the "party unit" are available in the Detailed Tables, Volume I.



that the parks obtain a particular dollar amount in retail spending for every individual who visits the Rocky Mountain National Parks.

Average I -- Total Parks Visitors

Each of the 4.1 million people who visited the Rocky Mountain National Parks spends, on average, more than \$100 in the parks system¹. Visitors entering the parks by modes other than private vehicles, and those who live outside Canada spend more money, on average, during their park stay than do private vehicle, and Canadian visitors².

Exhibit 38

All Visitors	\$102
Charter Visitors	\$341
Bus/Train Visitors	\$340
Private Vehicle Visitors	\$ 83
American Visitors	\$194
Overseas Visitors	\$258
Japanese Visitors	\$350
Canadian Visitors	\$ 76

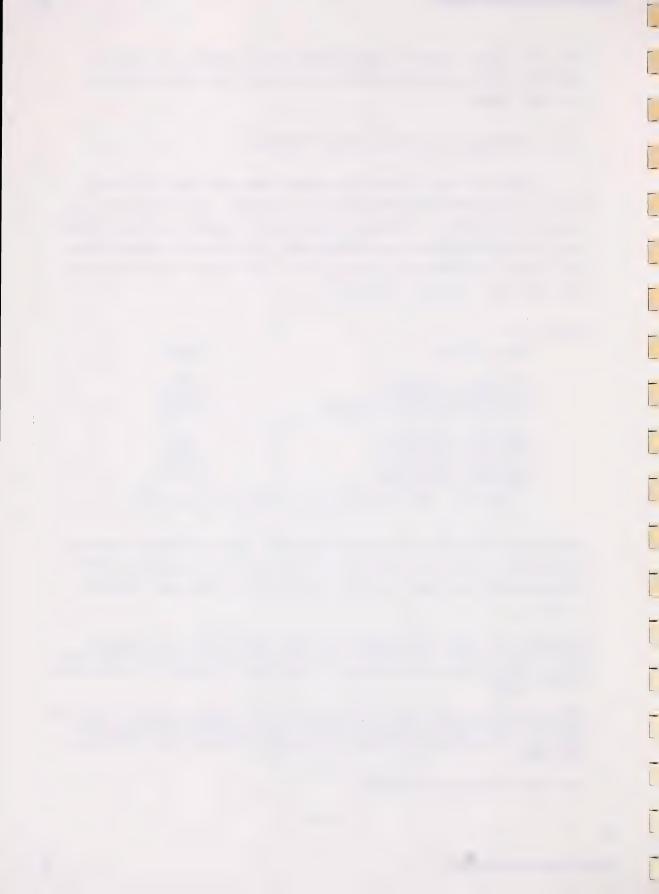
(Source: Detailed Tables, Volume I, page 52-7)

These findings are not surprising given that visitors entering by charter motorcoach, scheduled bus and train service, and those coming from the United States and overseas are almost

¹Expenditure data were collected for the travel or vehicle party, as a unit. To obtain expenditures per person, the total party expenditure was divided by the total number of individuals in the party.

²Small sample sizes in the following sub-groups require that the average expenditure figures shown be interpreted with extreme caution: scheduled bus/train visitors, overseas and Japanese visitors.

³Includes Japanese visitors.



exclusively overnight visitors. As such, their park stay is longer than the private vehicle visitor or Canadian (commonly a same-day visitor) and as a result, they almost inevitably incur lodging expenses -- a key contributor to overall spending in the parks.

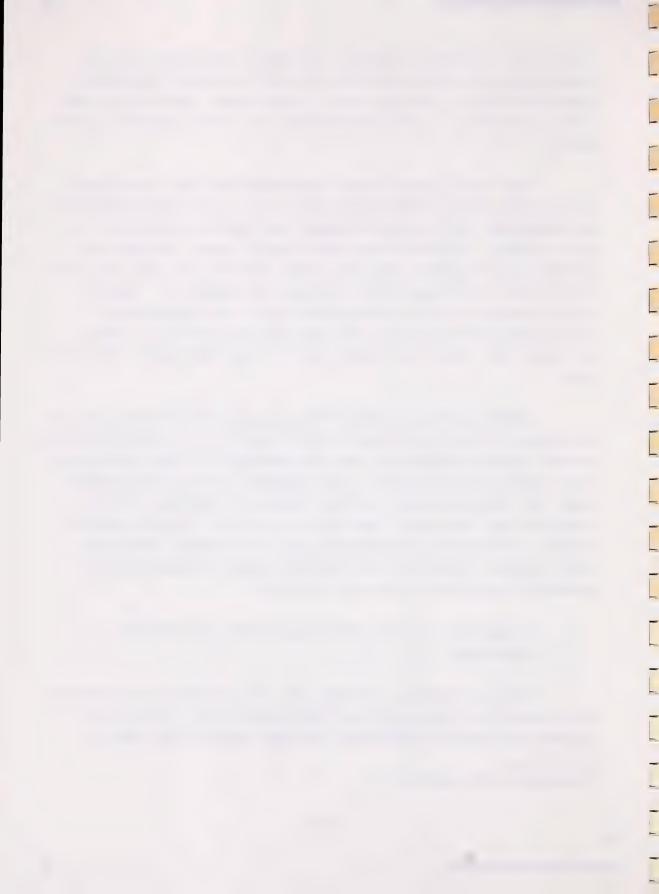
When total expenditures are broken down into components, it is clear that roofed accommodation (\$31) and restaurant meals and beverages (\$30) are the highest per capita expenses for a park visitor. Souvenirs and other retail items, followed by recreational expenses also constitute significant cost items for the visitor, and significant revenues for merchants. Retail establishments collect approximately \$15, and recreational facilities receive revenues of about \$10 for each man, woman, and child who visits the Rocky Mountain National Parks over the year.

Service stations within the parks benefit from tourism in the parks at the rate of seven dollars per capita, while grocery stores collect receipts in the neighbourhood of four dollars per park visitor over the year. Via entrance, licence and camping fees, the Canadian Parks Service receives an average of about three dollars for every individual who visits the park system, whereas conference or convention fees, auto rental establishments within the parks, and internal transportation services generate one dollar or less per visitor¹.

 Average II -- Total With Expenditures In Specific Categories

Not surprisingly, averages for all expenditure categories are higher when based only on those visitors who incurred the expense (Average II) than they are when based on the entire

¹Interpret with caution.



visitor population (Average I). Thus, during the entire stay within the Rocky Mountain National Parks, each individual who spends money on roofed accommodation increases the parks' revenue by an average of \$78 (see subsequent sections of this chapter for averages based on person nights). In this "user" context, restaurants benefit at the rate of about \$40 per person visit to the park system, while merchants and vendors obtain about \$30 from each visitor during his or her stay in the parks. Providers of recreational services sell an average of \$25 worth of their products to each buyer.

Each service station user leaves almost \$15 in the parks' stations during the visit, whereas grocery store users spend somewhat less at the cash register (\$12). Each camper within the parks contributes \$10 in camping fees, while those who report paying park entrance or other licence fees pay substantially less (\$3).

Although the "user" cost on a per capita basis is relatively high, caution should be exercised in interpreting figures for conference/convention fees (\$28), auto rental within the parks (\$16), and internal transportation costs (\$7) because the number of "spenders" in each of these categories is relatively small.

Average Expenditures Per Night/Same-Day Visit For Four Rocky Mountain National Parks¹

	Per Person Night/ Day Trip For Thos Total Per Person With Specific Nights/Day Trips (I) ² Expenses (II) ³			
	Per Night \$	Per Day Trip \$	Per Night \$	Per Day Trip \$
All Expenses	\$66	\$19	\$67	\$20
Lodging	\$22	N/A	\$30	N/A
Restaurants	\$19	\$ 6	\$23	\$10
Retail	\$ 9	\$ 3	\$13	\$13
Recreation	\$ 6	\$ 3	\$10	\$12
Vehicle/Gas/Oil	\$ 3	\$ 4	\$ 6	\$11
Groceries	\$ 3	\$ 1	\$ 5	\$ 5
Camping Fees	\$ 1	N/A	\$ 4	N/A
Park Entrance/Licence	\$ 1	\$ 1	\$ 1	\$ 2
Conference/ Convention	\$ 1	-	\$ 8	-
Auto Rental In Parks	*	-	\$ 4	-
Transportation In Parks	*	*	\$ 2	\$29

(Source: Detailed Tables, Volume I, pages 95-1/6: 101-1/6)

¹See Detailed Tables for actual and weighted bases.
2Average I = Average calculated on total person visitors to parks.

parks.

3Average II = Average calculated on person visitors who spent money on the specific expenditure category.

^{*}Less than \$0.50.

30. Average Expenditures Per Night And Per Same-Day Visit, By Category, For The Rocky Mountain National Parks

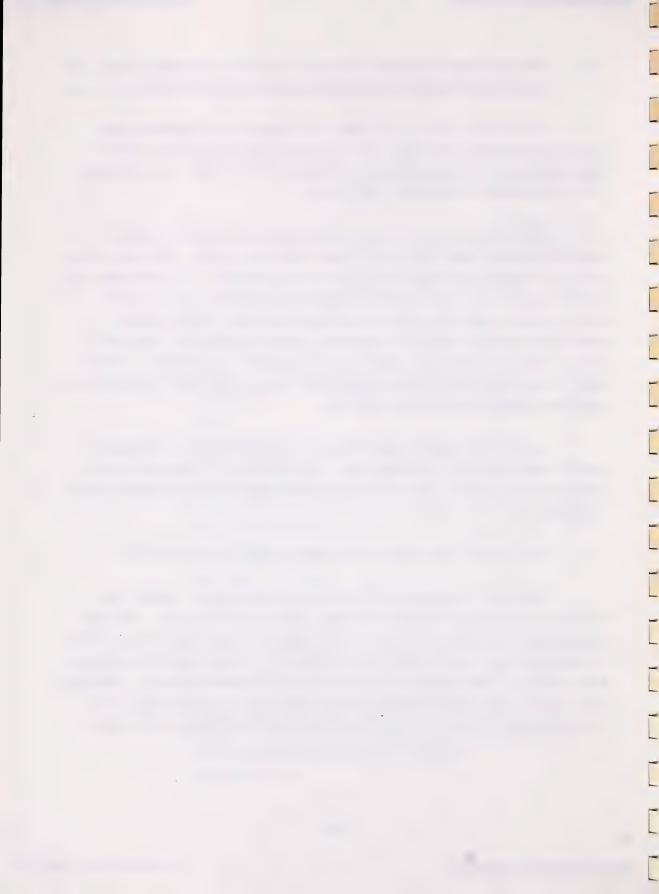
The facing table provides the average per person per night expenditure and the average per same-day person visit expenditure for each category (Average I -- total, and Average II -- spenders within the category).

Each night spent in the park system by each visitor generates more than \$65 in revenue for the parks. The same-day visitor spends less than one-third this amount, or about \$20 per person visit. To put these averages in context, the reader might recall that the Rocky Mountain National Parks hosts approximately 1.8 million same-day person visitors, and more than 6 million person nights over the year. In effect, therefore, overnight visitors account for more than ninety percent of visitor expenditure in the parks.

In the following analysis, averages based on category users (Average II) are examined. Subsequently, comments are offered about total overnight and same-day average expenditures (Average I).

Per Night Costs Among Category Users (Average II)

Lodging in commercial roofed accommodation costs the overnight traveller about \$30 per night (per person). In the course of a 24-hour day, he or she spends a further \$23 on food in restaurants, more than ten dollars (\$13) on retail purchases, and slightly less (\$10) on recreation or entertainment. Keeping the vehicle in good working order requires an additional six dollars among those who use service stations within the parks.



The camper enjoys considerably smaller accommodation costs than does the overnight person visitor who uses roofed facilities. On a per night basis, the camper expends less than five dollars in camping fees.

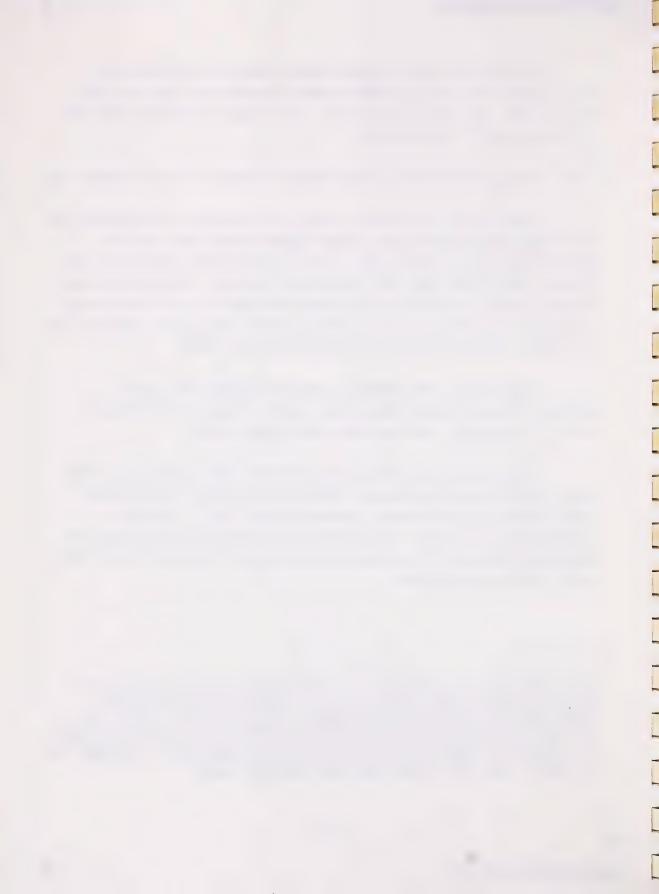
Per Same-Day Trip Costs Among Category Users (Average II)

Every same-day person visitor who utilizes restaurants in the Rocky Mountain National Parks spends about ten dollars during the course of the day. This constitutes about one-half the corresponding cost for overnight visitors. The differences between these costs may derive from the fact that the same-day traveller consumes one or two meals within the parks whereas the overnight visitor is more likely to consume three.

Conversely, the same-day person visitor who uses a service station within the parks spends almost twice as much (\$11), on average, as does the overnighter $(\$6)^1$.

The receipt at the grocery store's cash register is the same for the same-day person visitor as it is for each daily visit made by an overnight person visitor (\$5). Average expenditures for other categories for same-day person visitors should be viewed with extreme caution given the small base sizes used in the calculations.

¹The overnighter's average is calculated on a per night basis. It is quite unlikely that he or she would utilize service stations once during each day spent in the parks. Given that the average number of nights spent in the parks by overnighters is between two and three, the overnight figure likely represents one stop at a service station during the park stay. As such, it is quite similar to the same-day visitors' cost.



Per Night/Same-Day Costs Among All Visitors (Average I)

The hospitality industry within the parks clearly benefits from the presence of overnight visitors. Not only does each individual who spends a night within the park boundaries pay more than \$20 nightly for roofed accommodation, but he or she is also likely to spend appreciably more in the parks' restaurants (\$19), shops (\$9) and entertainment/recreation facilities (\$6) each day (night) than is the same-day visitor.

	Average ¹ Total Expenditures, By Park			
	Banff National Park	Jasper National Park	British Columbia National Parks	
Weighted/Projected In Thousands ²	(\$286,522.3) \$	(\$112,919.2) \$	(\$13,400.0) \$	
Total Park Stay (All Visitors)	\$91	\$71	\$18	
Per Person Per Night (All Person Nights)	\$74	\$ 58	\$42	
Per Same-Day Visitor (All Same-Day Visitors)	\$19	\$16	\$ 7	

(Source: Detailed Tables, Volume I, pages 53-1, 54-1, 56-1, 96-1, 97-1, 99-1, 101-1, 102-1)

¹Average I = Average based on total.
2See Detailed Tables for actual and weighted bases. Figures shown are total expenditures allocated to specific parks.

31.a) Total Average Expenditure By Park

Each individual who spends time, money or goes sight-seeing within Banff National Park contributes over \$90 to this park. The corresponding figure for Jasper National Park is considerably lower, at about \$70 per visitor. The high proportion of "secondary visitors" in the British Columbia parks likely contributes to the relatively low average dollar cost per visitor in these parks (\$18).

Each person night spent in Banff National Park contributes \$74 toward the \$287 million generated by this park over the year. In Jasper, a person night contributes almost \$60 toward the \$113 million in total annual revenue, while in the British Columbia parks, the equivalent figure is \$42.

Same-day person visitors make considerably smaller perday contributions to the overall revenue for individual parks. In Banff, these visitors leave an average of \$20 within the park at the end of a day visit. The figure is slightly lower for Jasper (\$16), and considerably lower within the two British Columbia parks (\$7).

¹The allocation rules for assigning dollars to specific parks require that dollars be allocated on the basis of nights spent. A same-day visitor to a British Columbia park who spends nights in either Banff or Jasper National Park will have all his/her expenditures allocated to the appropriate Alberta park (on a per night basis). A high proportion of British Columbia parks visitors spend no nights in these parks, but do spend nights in an Alberta park. The rules require that no funds be allocated to Yoho or Kootenay for these same-day visitors.

	Average local	Expenditures,	By Season ²	
	Summer	Fall	Winter	Spring
Weighted/ Projected,				
In Thousands ³	(\$161,567.2)	(\$41,334.7)	(\$151,192.4)	(\$63,133.1)
	\$	\$	\$	\$
Total Park Stay (All Visitors)	\$ 98	\$105	\$106	\$104
Per Person Per Night (All Person Nights)	\$ 53	\$ 72	\$ 77	\$ 85
Per Same-Day Visitor (All				
Same-Day Visitors)	\$17	\$ 22	\$ 18	\$ 22

(Source: Detailed Tables, Volume I, pages 52-13; 95-14; 100-1)

Average I - Average based on total.

See Foreword for definition of seasons.

See Detailed Tables for actual and weighted bases. Figures shown are total expenditures for each season.

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31.b) Total Average Expenditure By Season

Although it has the highest level of visitation, and makes the most sizeable contribution to the overall value of tourism within the Rocky Mountain National Parks (\$162 million), the summer season generates lower average expenditures per visitor and per visitor night than does any other season.

On average, each summer visitor provides the Rocky Mountain National Parks with just under \$100 in revenue. This visitor, were he or she to come to the parks during the winter, would leave slightly more (\$106). On a per person per night basis, the differences between these two peak seasons become even more pronounced. Despite the decrease in room rates during seasons other than the summer, the winter overnight person visitor spends an average of \$77 per night in the parks while the corresponding summer visitor spends only \$53.

This finding is undoubtedly related to the influence of campers during the summer. Since roofed lodging and restaurant meals contribute so heavily to a visitor's total expenditures, any reduction in these costs is bound to have a lowering effect on the averages. The impact of campers is absent from the average same-day costs, and as is evident from the facing table, these figures remain relatively stable over the four seasons.

	Average ¹ Total Of Residence	Expenditures,	By Place
	Canada	U.S.A.	Japan
Weighted/Projected In Thousands ²	(\$246,834.6) \$	(\$111,365.2) \$	(\$17,977.0) \$
Total Park Stay (All Visitors)	\$76	\$194	\$3 50
Per Person Per Night (All Person Nights)	\$64	\$ 69	\$121

(Source: Detailed Tables, Volume I, pages 52-7, 95-7)

¹Average I = Average based on total.
2See Detailed Tables for actual and weighted bases. Figures shown are total expenditures for each origin group.

31.c) Total Average Expenditure By Place Of Residence

When average expenditures are examined by the place of origin of the visitor, it is clear that domestic tourists spend considerably less per person than do those who come from the United States or Japan. The disparity between the \$76 average cost per Canadian visitor to the Rocky Mountain National Parks and the \$194 figure for Americans is explained, in part, by the preponderance of same-day visitors among the domestic portion of the market. The Canadians who do spend nights within the park system are not dissimilar from their American counterparts —each of these tourists spends between \$60 and \$70 per night in the parks.

The sizeable spread between the average overnight cost per North American tourist and the cost per Japanese tourist (\$121) does not reflect major differences in key expenditure items such as lodging or restaurant meals. Instead, it reflects the very substantial retail purchases made by Japanese visitors, perhaps due to the Japanese tradition of omiyage (bringing home souvenirs and gifts to a large group of friends and relatives). The Canadian overnight tourist will spend about \$7 per person per night on retail merchandise. At another cash register, an American will be paying about \$10, while the Japanese tourist is spending almost \$65 (per person per night).

Exhibit 43

Average Expenditures For Lodging And Restaurant Food And Beverages, By Park

	Banff National Park	Jasper National Park	British Columbia National Parks
Weighted/Projected In Thousands ¹	(\$286,522.3)	(\$112,919.2)	(\$13,400.0)
	s	s	5

Average I (Based On Total)			
Lodging			
Per Visitor Per Night	\$28 \$25	\$21 \$18	\$ 5 \$13
Food And Beverages Purchased In Restaurants			
Per Visitor Per Night Per Same Day Trip	\$28 \$22 \$ 6	\$20 \$16 \$ 4	\$ 5 \$12 \$ 2

Average II (Based On Visitors With Specific Expenditure) Lodging			
Per Visitor	\$70	\$57	\$33
Per Night	\$32	\$27	\$21
Pood And Beverages Purchased In Restaurants			
Per Visitor	\$38	\$31	\$22
Per Night	\$25	\$21	\$16
Per Same-Day Trip	\$11	\$ 7	\$12

(Source: Detailed Tables, Volume I, pages 53-1/2; 54-1/2, 56-1/2; 96-1/2; 97-1/2; 99-1/2; 101-2; 102-2; 104-2)

 $^{^{\}mbox{\scriptsize 1}}\mbox{\scriptsize See}$ Detailed Tables for actual and weighted bases. Figures shown are total expenditures allocated to each park.

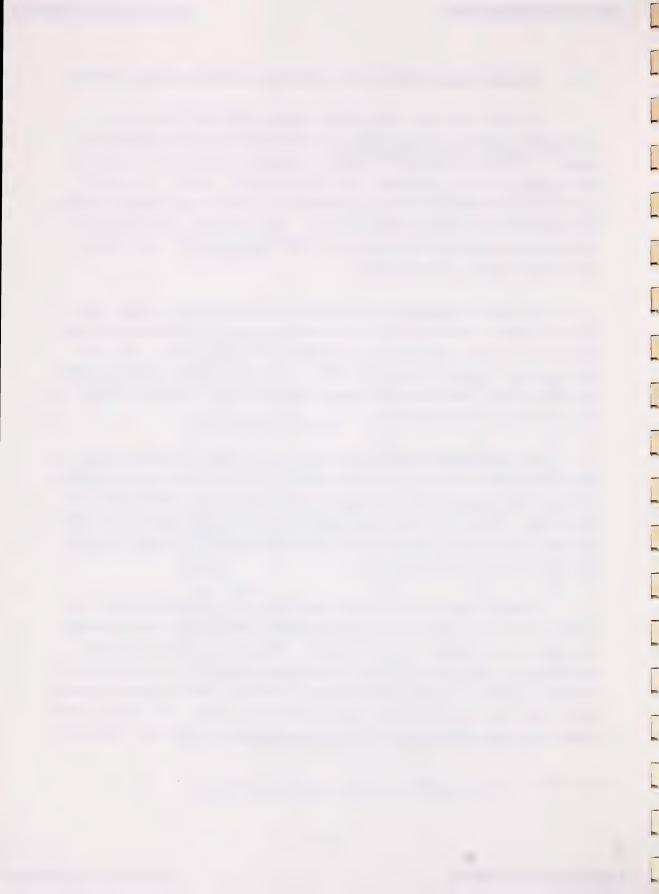
32.a) Average Expenditures For Lodging And Restaurants By Park

In this and the subsequent three sections, the most prominent expenditure categories are examined within park and season. These categories include lodging, restaurant food and beverages, retail expenses, and recreational costs. Averages provided are based on total (Average I) and on "spenders" within the specific category (Average II). For lodging and restaurant food and beverages, Average II is the more salient, and therefore the subject of analysis.

The Banff National Park visitor spends more money, per capita and per person night, on lodging and in restaurants than does his or her counterpart in Jasper National Park. In turn, the average expenditures for these items are higher among Jasper visitors than they are for person visitors and visitor nights in the British Columbia parks.

The per person per night cost for roofed accommodation in Banff National Park is just over \$30, and each overnight visitor to this park spends an average of \$70 on shelter during his or her stay. These figures are consistent with the average length of stay in Banff. On average, the visitor to this park spends between two and three nights.

Hotels and other roofed accommodation establishments in Jasper National Park generate just under \$60 from every visitor who pays for shelter in this park. This "per visit" average converts to less than \$30 per person per night. In the British Columbia parks, on the other hand, a visitor will leave slightly more than \$30 in the parks' accommodation sector, and will spend about \$20 per person per night to be housed in Yoho or Kootenay.



The disparities between Banff and Jasper National Parks are not as great with respect to restaurant costs as they are for accommodation. In fact, on a person night basis, the Banff overnighter spends an average of \$25 on meals per day -- a figure almost on par with the Jasper overnighter (\$21).

Same-day person visitors (who purchase food or beverages in restaurants) in Banff spend just over \$10 on restaurant meals during the course of the day. This figure is somewhat higher than that evident for the corresponding Jasper visitor, and about the same as the same-day person visitor to a British Columbia park.

Average Expenditures For Retail And Recreation/Pleasure, By Park

	Banff National Park	Jasper National Park	British Columbia National Parks
Weighted/Projected In Thousands ¹	(\$286,522.3)	(\$112,919.2)	(\$13,400.0)
	\$	\$	s

Average I (Based On Total)			
<u>Retail</u>			
Per Visitor Per Night Per Same-Day Trip	\$13 \$11 \$ 3	\$10 \$ 8 \$ 3	\$ 2 \$ 5 *
Recreation/Pleasure			
Per Visitor Per Night Per Same-Day Trip	\$ 9 \$ 7 \$ 4	\$ 7 \$ 6 \$ 2	\$ 1 \$ 2

Average II (Based On Visitors With Specific Expenditure)			
Retail Retail			
Per Visitor Per Night Per Same-Day Trip	\$27 \$14 \$11	\$22 \$12 \$11	\$14 \$11 \$ 5
Recreation/Pleasure			
Per Visitor Per Night Per Same-Day Trip	\$22 \$11 \$12	\$20 \$11 \$ 9	\$ 6 \$ 4 \$ 4

(Source: Detailed Tables, Volume I, pages 53-1/6; 54-1/6, 56-1/6; 96-1/6; 97-1/6; 99-1/6; 101-1/6, 102-1/6; 104-1/6)

¹See Detailed Tables for actual and weighted bases. Figures shown are total expenditures allocated to each park.

^{*}Less than \$0.50.

32.b) Average Expenditures For Retail And Recreational Expenses, By Park

Every visitor in Banff National Park buys more than \$10 worth of retail merchandise over the course of his or her stay in this park (Average I). The data on the facing table clearly suggest that retail expenditure is higher, on average, for the overnight visitor (per night -- \$11) than it is for the person who enters and leaves the park on the same day (\$3). Recreation or pleasure related expenses are also higher among overnighters (\$7 per person per night) than among same-day visitors (\$4).

The situation in Jasper National Park closely parallels that in Banff, although the average amount a visitor spends on retail purchases would appear to be slightly lower in the more northern park. Compared to Banff and Jasper National Parks, the British Columbia parks generate minimal retail and recreation revenue on a per capita visitor basis.

When average expenditures for retail and recreation are examined among visitors who claimed to incur these costs (Average II), the findings indicate that the costs per person and per person night are quite similar between the two Alberta parks. Again, the revenue generated by Yoho and Kootenay parks on a per capita or per night basis among spenders in the respective categories is noticeably lower for both retail and recreational expenses than is the case in the Alberta parks.

Average Expenditures For Lodging And Restaurant Food And Beverages, By ${\tt Season}^{\, 1}$

	Summer	Fall	Winter	Spring
Weighted/Projected, In Thousands ²		(\$41,334.7)	(\$151,192.4)	(\$63,133.1)
	\$	\$	\$	\$
Average I (Based On Total)				
Lodging				
Per Visitor Per Night	\$28 \$17	\$32 \$24	\$33 \$26	\$33 \$ 29
Food And Beverages Purchased In Resta				
Per Visitor	\$25	\$29	\$35	\$32
Per Night	\$13 5 \$ 5	\$19 \$ 8	\$26 \$ 5	\$25 \$ 8

Average II (Based On Visitors With Specific Expenditures)				
Lodging				
Per Visitor Per Night	\$90 \$29	\$80 \$32	\$64 \$30	\$94 \$34
Food And Beverages Purchased In Restaur	ants			
Per Visitor	\$ 38	\$ 39	\$42	\$48
Per Night	\$19	\$22	\$28	\$28
Per Same-Day Trip	\$10	\$13	\$ 8	\$16

(Source: Detailed Tables, Volume I, pages 52-13/18; 95-14/20; 100-1/6)

 $^{^1\}mathrm{See}$ Foreword for definition of seasons. $^2\mathrm{See}$ Detailed Tables for actual and weighted bases. Figures shown are total expenditures for each season.

33.a) Average Expenditures For Lodging And Restaurants By Season

Generally speaking, the summer visitor generates slightly less revenue per capita for the parks' accommodation and restaurant establishments than does his or her counterpart in any other season. When based on all visitors or all person nights spent in the respective seasons (Average I), the impact of camping on lodging and restaurant spending seems to be in evidence. Each person visitor in the parks during the summer signifies almost \$30 in revenue for roofed accommodation establishments, and \$25 for restaurants. In the winter, the per capita rate is marginally higher for lodging (\$33), but appreciably higher for restaurant meals (\$35). Same-day visitors spend an average of between five and eight dollars on restaurant meals, regardless of season.

When assessed on a per person per night basis among those visitors who claimed to have the respective expenses, the amount of revenue generated for food and lodging is also essentially the same across the seasons. At the same time, when lodging averages are calculated on all overnight person visitors, the winter overnighter's stay in the parks costs noticeably less (\$64) than is the case in the summer (\$90), likely because the visit is a somewhat longer one in the warmer months (see Section 22.b).

Average Expenditures For Retail And Recreation/Pleasure

	Summer ¹	Fall	Winter	Spring
Weighted/Projected, In Thousands ²	(\$161,567.2)	(\$41,334.7)	(\$151,192.4)	(\$63,133.1)
	\$	\$	\$	\$

Average I (Based On Total)				
<u>Retail</u>				
Per Visitor Per Night Per Same-Day Trip	\$15 \$ 8 \$ 3	\$20 \$13 \$ 6	\$11 \$ 8 \$ 2	\$18 \$15 \$ 5
Recreation/Pleasure				
Per Visitor Per Night Per Same-Day Trip	\$10 \$ 5 \$ 2	\$ 4 \$ 3 \$ 1	\$15 \$10 \$ 7	\$ 5 \$ 4 \$ 2

Average II (Based On Visitors With Specific Expenditures)				
<u>Retail</u>				
Per Visitor Per Night Per Same-Day Trip	\$30 \$11 \$11	\$35 \$17 \$16	\$25 \$13 \$ 8	\$45 \$20 \$21
Recreation/Pleasure				
Per Visitor Per Night Per Same-Day Trip	\$23 \$ 8 \$ 8	\$13 \$ 6 \$ 4	\$36 \$17 \$22	\$12 \$ 6 \$ 5

(Source: Detailed Tables, Volume I, pages 52-13/18; 95-14/20; 100-1/6)

 $^{^{1}\}mathrm{See}$ Foreword for definition of seasons. $^{2}\mathrm{See}$ Detailed Tables for actual and weighted bases. Figures shown are total expenditures for each season.

33.b) Average Expenditures For Retail And Recreational Expenses By Season

Retail and recreational/entertainment revenue would appear to experience measurable variation across the seasons¹. Average retail expenditures peak in the two shoulder seasons, whereas average recreation expenses are at their highest during the summer and winter.

The fact that every visitor to the parks spends about \$20 on merchandise during the fall and spring, but spends less than this amount in the summer and particularly the winter, may reflect the over-representation of overseas tourists during the shoulder seasons. These individuals spend more per capita retail dollars than do their domestic counterparts. Conversely, the overseas visitor spends less money, on average, on recreational items than do Canadians. This finding, and the greater variety of recreational opportunities in the summer and especially in the winter (skiing), explain the higher per capita expenditures on recreation in the summer (\$10) and winter (\$15), compared to the fall (\$4) and spring (\$5).

¹Caution should be exercised in interpreting expenditure patterns for these categories because of the volatility of the estimates.

Main Purpose Of Parks Portion Of Trip Among Rocky Mountain National Parks Person Visitors 1 To...

	Any Park	An Alberta Park	Banff	Jasper	A British Columbia Park
Actual	(2,351)	(2,270)	(1,738)	(1,325)	(538)
Weighted/Projected, In Thousands	(4,084.0)	(3,898.6)	(3,167.5)	(1,598.9)	(748.3)
	4	4	4	ŧ	4
Pleasure	76	76	76	77	90
Vacation ² Recreational	59	58	58	67	81
Day Use ³ Visit Vacation	16	17	17	9	7
Home	1	1	1	1	1
Business	6	6	7	5	3
Attend Special Meeting/Conference Other Business	5 1	5 1	6 1	4	3 3
Personal	10	11	10	10	3
Family Affairs Errands/Shopping/	10	10	9	10	3
Banking, Etc.	1	1	1	1	•
Just Passing Through	7	7	6	8	3
Not Stated	2	2	2	2	1

(Source: Detailed Tables, Volume I, pages 25-1/2)

¹spent time, money, or went sightseeing in specific park.
2All charter motorcoach visitors are included in "vacation" main purpose (the main purpose question was not included in the charter questionnaire).
3If "recreational day use" was respondent's stated main purpose and nights were spent in the Rocky Mountain National Parks, main purpose of the parks portion of the trip is considered to be "vacation" rather than "recreational day use".

^{*}Less than 0.5%.

F. OTHER TOPICS RELATED TO THE VISITOR EXPERIENCE IN THE ROCKY MOUNTAIN NATIONAL PARKS

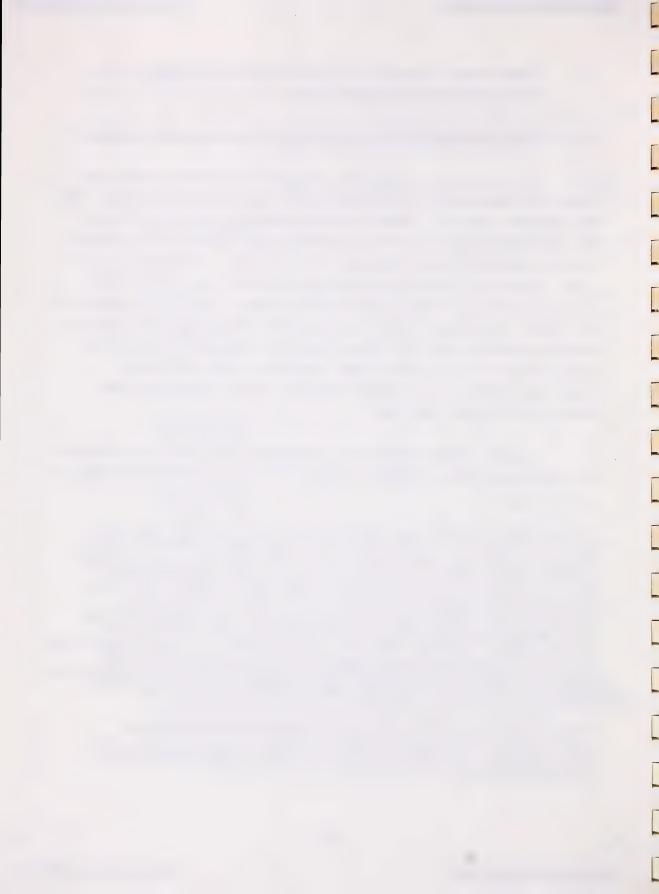
34.a) Main Purpose Of Parks Portion Of Trip By Parks Visited

All visitors to the Rocky Mountain National Parks were asked to describe the main purpose of the trip that brought them to the park system¹. Most visitors declare "pleasure" to be the main purpose of their trip to the parks (76%), with almost 6-in-10 describing the trip as a "vacation". A further 1-in-6 (16%) claim that they are making day-use of the parks, while only 1-in-100 are visiting a vacation home. The main purpose of the parks' portion of the trip is quite consistent with information provided on trip classification -- those who describe their entire trip as an outdoor vacation (15%), a resort vacation (16%), or a touring vacation (27%) constitute the majority of parks visitors².

A park visit motivated by business is more apt to relate to family business ("family affairs" -- 10%) than to meetings or

lf an individual's main destination was the Rocky Mountain National Parks, it was assumed that the main purpose of the "entire trip" was equivalent to the main purpose of the parks' portion of the trip. If the parks were not the main destination, a separate question was asked pertaining to the main purpose of the parks' portion of the trip. All charter visitors were assumed to have a "vacation" main purpose (the main purpose question was not included on the charter questionnaires). Because visitors' definitions of "recreational day use" do not necessarily correspond to the intention of the question, an edit was performed to ensure that "recreational day use" is associated only with same-day visitors to the parks' system.

²These data derive from the self-completion attitudinal questionnaire (Detailed Tables, Volume II, page 62-3). See questionnaire appended for definitions of the various trip classifications.



conferences (5%). At the same time, trips into the park system are quite unlikely to be motivated by "other business" or other personal reasons.

Despite the fact that more than 1-in-20 visitors claim that their main purpose in visiting the Rocky Mountain National Parks is "just passing through (7%), these individuals did stop to spend time or money, or to sightsee as they were passing through the parks.

Although Banff National Park visitors are as likely to be pleasure travellers as are those who visit Jasper, more Banff visitors describe their trip purpose as "recreational day use" (17%) than is the case among Jasper visitors (9%).

The British Columbia park visitor is especially apt to depict his or her visit to the parks system as a vacation (81%). Correspondingly, the visitor in these parks is less inclined to categorize the trip as one motivated by business or personal matters than is the Banff or Jasper visitor.

Main Purpose Of Parks Portion Of Trip Among Rocky Mountain National Parks Person Visitors 1 To Any Park...

	Park				
	In Total	InSeaso Summer	Fall	Winter	Spring
Actual	(2,351)	(1,189)	(378)	(390)	(394)
Weighted/Projected, In Thousands	(4,084.0)	(1,646.1)	(391.8)	(1,441.5)	(604.6)
	*	4	1	4	*
Pleasure	76	83	74	6 6	81
Vacation ³ Recreational Day	59	74	55	45	54
Use ⁴	16	8	19	21	27
Visit Vacation Home	1	2	1	-	1
Business	6	3	11	7	8
	•	,		•	
Attend Special Meeting/					
Conference Other Business	5 1	3 1	11 1	7 1	5
Service of the service of					
Personal	10	9	8	14	8
Family Affairs Errands/Shopping/	10	8	7	13	8
Banking, Etc.	1	1	1	1	*
Just Passing Through	7	3	6	12	3
Not Stated	2	3	1	1	2

(Source: Detailed Tables, Volume I, pages 25-5/6)

2See Foreword for definition of seasons.

Spent time, money, or went sightseeing in at least one of the Rocky Mountain National Parks.

³All charter motorcoach visitors are included in "vacation" main purpose (the main purpose question was not included in the charter questionnaire).

Alf "recreational day use" was respondent's stated main purpose and nights were spent in the Rocky Mountain National Parks, main purpose of the parks portion of the trip is considered to be "vacation" rather than "recreational day use".

^{*}Less than 0.5%.

34.b) Main Purpose Of Parks Portion Of Trip By Season

Summer and spring visitors are most likely to be taking a pleasure trip. At the same time, recreational day use as a motivation for visiting the Rocky Mountain National Parks is lowest in the summer months (as a proportion of all visitors). During this peak season, fewer than 1-in-10 visitors claim this day use as their purpose for entering the park system. This compares with at least 2-in-10 in every other season.

Interestingly, winter is the season least likely to entice "vacation" or "pleasure" visitors. In this season, more than 1-in-10 national park visitors indicate that they are in the parks for the purpose of attending to family affairs (13%). Winter also attracts a significantly higher number of visitors who are in the parks for the purpose of "just passing through" than is the case in any other season (12%).

Conferences or business meetings lure a higher proportion of fall visitors to the park system than they do at any other time of year. During this season, more than 1-in-10 visitors name these business reasons as their main purpose, compared to 1-in-33 during the summer, and about 1-in-14 during the winter. These data are quite consistent with the trip classification information provided by visitors who completed the attitudinal questionnaire. Over the full year, approximately 1-in-20 Rocky Mountain National Parks visitors (6%) depict theirs as a business trip, while more than twice this proportion (15%) of fall visitors use this trip classification¹.

¹ These data derive from the self-completion attitudinal questionnaire (Detailed Tables, Volume II, page 62-3). See questionnaire appended for definitions of the various trip classifications.

	Influenced	nenced Visitors To Banff/Jaspe onal Parks Among Person tors ¹ To			
	An Alberta Park	Banff	Jasper		
Actual	(2,270)	(1,738)	(1,325)		
Weighted/Projected, In Thousands	(3,898.6) %	(3,167.5)	(1,598.9) \$		
Any Reference To:					
General Beauty/Scenery	22	23	28		
The Parks/Rocky Mountains	22	23	26		
Enroute To Another Location/Part Of Tour	18	15	24		
Nature/Forests/Lakes/ Wildlife	10	10	13		
To See Animals/Wildlife The Lakes Nature	5 2 3	4 2 3	8 4 2		
Skiing	10	9	6		
Specific Natural Attractions	В	8	6		
Hot Springs Lake Louise The Icefields	5 2 1	6 2 1	3 ± 2		
Publicity	8	9	12		
Get Away From City/People	7	8	5		
Visit/Meet Friends/ Relatives	6	5	7		
Past Experience/Been Here Before	7	8	7		
Heard About It Prom Relatives/Friends	6	7	10		
Hiking	4	4	2		
Fishing	2	3	•		

Volunteered Features That Attracted/

(Source: Detailed Tables, Volume I, pages 63-1/6)

¹Spent time, money, or went sightseeing in specific park.

^{*}Less than 0.5%.

35.a) Volunteered Features That Attract Visitors To Banff Or Jasper National Park By Parks Visited

When asked to describe, in their own words "what attracted or influenced your decision to travel to the Banff/
Jasper National Parks system on this trip", most visitors respond with references to the parks' beauty and terrain. They specifically refer to the mountains themselves (22%), the general beauty (22%), other natural features of parkland (animals, lakes, nature -- 10%), and/or to specific natural attractions such as the hot springs (5%), Lake Louise (2%), or the Icefields (1%). A further 2-in-10 seem to have visited the parks as a by-product of a tour itinerary or while en route to another location (18%), whereas 1-in-10 visitors are attracted by the skiing potential offered in Banff or Jasper National Park.

Publicity about the parks is mentioned, in this context, by about 1-in-12 visitors to Banff or Jasper National Parks, whereas informal advertising (through friends/relatives) encourages more than 1-in-20 to come.

The parks' visitor populations differ in the extent to which they are drawn to the Banff/Jasper system because it is part of a tour or en route to another location. Jasper visitors are much more likely to explain their visit to the parks system in this manner (24%) than are visitors to Banff National Park (15%).

Volunteered Peatures That Attracted/Influenced Visitors To Banff/Jasper National Parks Among Person Visitors To An Alberta Park...

	_		•		
	In Total	InSeaso Summer	Fall_	Winter	Spring
Actual	(2,270)	(1,147)	(359)	(382)	(382)
Weighted/Projected, In Thousands	(3,898.6)	(1,551.8)	(355.1)	(1,403.1)	(588.5)
	4	*	*		*
Any Reference To:					
General Beauty/					
Scenery	22	27	30	14	23
The Parks/Rocky Mountains	22	28	25	13	24
Enroute To Another Location/Part Of					
Tour	18	23	18	13	15
Nature/Forests/					
Lakes/Wildlife	10	12	4	7	16
To See Animals/					
Wildlife	5 2	7	1	6	3 1
The Lakes Nature	3	4 2	1	:	12
enii	••			26	
Skiing	10	-	_	26	4
Specific Natural				_	
Attractions	8	8	4	5	16
Hot Springs	5	3	1	4	14
Lake Louise	2	3	2	-	1
The Icefields	1	1	1	-	*
Publicity	8	15	8	2	3
Cot Aven Prop City/					
Get Away From City/ People	7	5	9	12	2
Visit/Meet Priends/ Relatives	6	5	4	8	6
Past Experience/Been Here Before	7	11	5	4	4
Heard About It From Relatives/Friends	6	13	7	2	1
Hiking	4	3	4	3	7
Fishing	2	1	-	•	12

(Source: Detailed Tables, Volume I, pages 63-13/18)

 $^{^{1}\}mathrm{Spent}$ time, money, or went sightseeing in Banff or Jasper National Parks. $^{2}\mathrm{See}$ Foreword for definition of seasons.

35.b) Volunteered Features That Attract Visitors To Banff Or Jasper National Park By Season

Of visitors to Banff or Jasper National Parks, those that come in the winter season are least apt to comment on the natural beauty, scenery or terrain as reasons for their visit. Instead, these winter visitors are more likely than others to include skiing and a need to escape from "civilization" (city/people) as factors that attracted them to Banff or Jasper National Park.

Summer visitors, on the other hand, are particularly inclined to indicate that their visit to the Alberta parks was made because it was part of a tour, or because they traversed the territory en route to another location. The high proportion of summer visitors who describe their trip as a "touring vacation1" supports this explanation for visiting Banff or Jasper.

Formal publicity and word-of-mouth are more characteristically offered by summer visitors to explain what attracted them to the parks. Simultaneously, these types of responses are especially uncommon among winter and spring visitors.

The hot springs seem to hold a special attraction for spring visitors. Spring visitors include this natural feature among those that attracted them to the Banff/Jasper system to a greater extent than do parks' visitors in other seasons.

¹ These data derive from the self-completion attitudinal questionnaire (Detailed Tables, Volume II, page 62-3). See questionnaire appended for definitions of the various trip classifications.

Overall Rati	ng Of Visit To
Banff/Jasper	National Parks
Among Person	Visitors To

	An Alberta <u>Park</u>	Banff	Jasper
Actual	(2,270)	(1,738)	(1,325)
Weighted/Projected, In Thousands	(3,898.6)	(3,167.5)	(1,598.9)
	*	*	*
Excellent	45	4 7	4 8
Very Good	36	36	33
Good	15	14	16
Fair	2	1	1
Poor	*	*	1
Don't Know/Not Stated	2	2	2

Average ²	4.3	4.3	4.3

(Source: Detailed Tables, Volume I, page 65-1)

¹Spent time, money, or went sightseeing in specific park.
2Averages based on assigned values of 5 equal to "Excellent" to 1 equal to "Poor".

^{*}Less than 0.5%.

36.a) Overall Rating Of Visit To The Banff/Jasper National Parks By Parks Visited

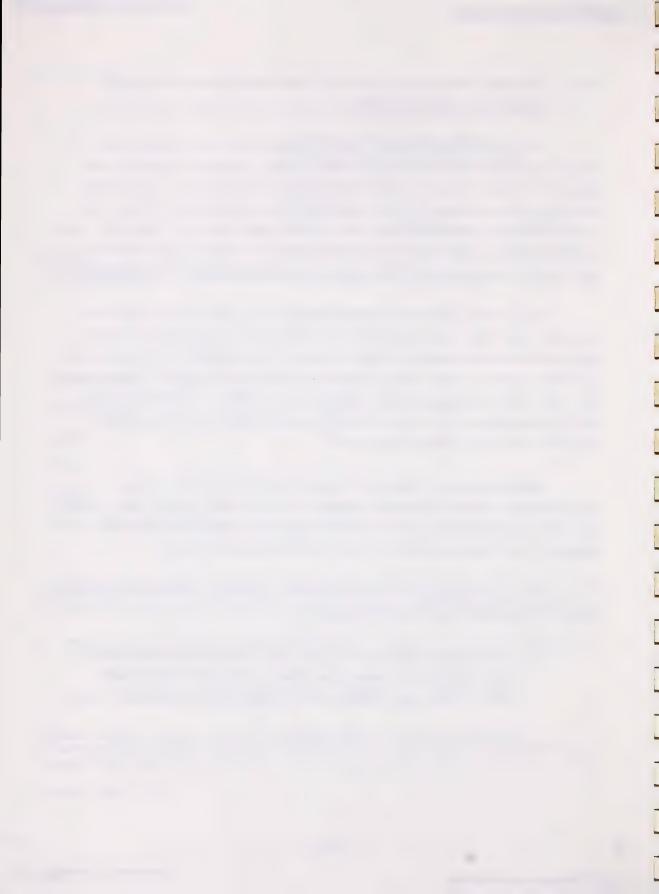
All visitors to Banff and Jasper National Parks were asked to rate their visit to these parks, using a five point semantic scale ranging from "excellent" to "poor". Numerical values were assigned to the scale at the tabulation stage to yield average ratings (from 5 = "excellent" to 1 = "poor"). The reader should note that visitors were not rating the Alberta parks, nor each individual park, but their visit to these parks.

The visit to the Alberta parks was obviously very successful for the vast majority of tourists. More than 8-in-10 person visitors describe their time in the parks as "excellent" or "very good", with more opting for the superlative (45%) than for the next most positive description (36%). Disappointment with the parks visit is voiced by fewer than 1-in-33 person visitors to the Alberta parks.

Appraisals of the park visit do not differ to any appreciable extent between person visitors who spent time, money or went sightseeing in Banff National Park versus those who engaged in these activities in Jasper National Park.

An examination of the detailed findings, however, reveals some differences worthy of comment:

 Overnight visitors to the two parks are considerably more likely to describe their trip as "excellent" (52%) than are those who are same-day visitors (36%);



- Among overnight visitors, those who spent nights in hotels, motels, resorts or lodges are somewhat less likely to extol their trip ("excellent" 50%) than are campers ("excellent" 57%);
- Residents of the parks' immediate catchment areas -Alberta (40%) and British Columbia (39%) -- are least
 likely to declare their visit to Banff or Jasper
 "excellent", whereas residents of the United States
 are most likely to do so (65%).

In				
	InSeaso	InSeason ²		
Total	Summer	Fall	Winter	S pring
(2,270)	(1,147)	(359)	(382)	(382)
(3,898.6)	(1,551.8)	(355.1)	(1,403.1)	(588.5)
*	*	*	*	*
45	53	55	34	43
36	29	31	45	38
15	15	11	17	14
2	1	*	2	3
*	*	-	*	1
2	2	3	2	2
	(3,898.6) % 45 36 15 2 *	(3,898.6) (1,551.8)	(3,898.6) (1,551.8) (355.1) \$	(3,898.6) (1,551.8) (355.1) (1,403.1) \$ \$ \$ \$ 45 53 55 34 36 29 31 45 15 15 11 17 2 1 * 2 * * - *

(Source: Detailed Tables, Volume I, page 65-3)

4.3

1 Spent time, money, or went sightseeing in Banff or Jasper National Parks. 2 See Foreword for definition of seasons. 3 Averages based on assigned values of 5 equal to "Excellent" to 1 equal

4.4

4.5

4.1

4.2

*Less than 0.5%.

to "Poor".

Average³

Ruston/Tomany & Associates Ltd.

36.b) Overall Rating Of Visit To The Banff/Jasper National Parks By Season

Among seasonal groupings, winter visitors are the most conservative in the rating they ascribe to their visit to Banff and Jasper National Parks. Approximately one-third of these visitors claim that the visit was "excellent", compared to more than one-half of their summer and fall counterparts. It is important to note that their reticence in according the visit an "excellent" rating should not suggest that winter visitors are dissatisfied with their visit. Almost 8-in-10 winter visitors consider their visit to be "excellent" or "very good" -- a proportion almost identical to that evident for every other season.

In the previous section, it was noted that Albertans are somewhat restrained in the rating they give the parks relative to visitors from other origins. This finding may be linked to the winter visitor rating since Albertans are significantly over-represented in this season compared to others.

	Summary Of Volunteered Areas For Improvement/Added Facilities, Services, Or Attractions In Banff/Jasper National Parks Among Person Visitors To		
	An Alberta Park	Banff	Jasper
Actual Weighted/Projected,	(2,270)	(1,738)	(1,325)
In Thousands	(3,898.6)	(3,167.5)	(1,598.9)
	*	4	*
None, No Improvements Necessary/Keep Natural/ Less Touristy	28	26	30
Any Reference To:			
<pre>Improvements To/More Townsite Facilities And Services (Restaurants, Hotels, Washrooms, Service Etc.)</pre>	, 18	19	16
<pre>Improvements To/More Roads/ Traffic/Parking/Signage</pre>	14	15	11
<pre>Improvements To/More Parks Facilities (Camping, Trails, Washrooms, Etc.)</pre>	12	12	14
Too Expensive/Prices Too High	5	5	5
Improvements To/Expansion Of Ski Facilities	2	3	*
Improve/More Local Transportation	1	1	1
Miscellaneous Other	20	20	18
Don't Know/Not Stated	16	16	16

(Source: Detailed Tables, Volume I, pages 67-1/6)

¹Spent time, money, or went sightseeing in specific park.
*Less than 0.5%.

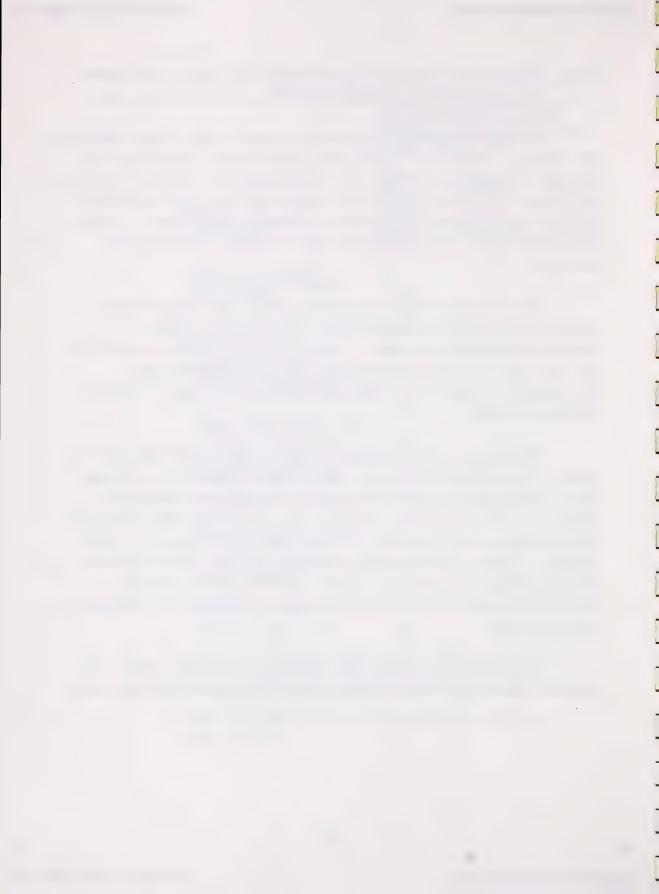
37.a) Volunteered Areas For Improvements In Banff And Jasper National Parks By Parks Visited

Visitors to Banff and Jasper National Parks were asked to describe, in their own words, what attractions, facilities or services they would like to see established or improved in these two parks. In this and the following section, these recommendations are examined on the basis of broad categories. In the third section of this sequence, more detailed comments are examined.

Satisfaction with the status quo is the single most commonly volunteered response when visitors are asked to describe desireable changes. Almost 3-in-10 person visitors to the two Alberta parks indicate that no improvements are necessary or suggest that the parks be kept in their current "natural" state.

Suggestions for changes or improvements are most apt to focus on townsite facilities (18%), roads, traffic or signage (14%), and camping facilities (12%). Complaints about high prices are voiced in this context by 1-in-20 visitors, whereas recommendations related to ski hills are volunteered by about 1-in-50. Highly idiosyncratic suggestions that do not permit generalization are made by 1-in-5 Alberta parks' visitors ("miscellaneous"), while somewhat fewer volunteer no response to this question.

There are no significant differences between Banff and Jasper visitors in terms of the types of suggestions they make



in this unaided context. Place of residence, however, does offer some interesting variations:

- Albertans and Americans are somewhat more interested in seeing the roads and traffic situation within the two Alberta parks improved; and
- Canadians from provinces other than Alberta along with overseas visitors are especially apt to support the status quo (no improvements/keep natural).

Not surprisingly, users of camping facilities within the parks are also stronger proponents of the current state of the parks (37%) than are their counterparts who spent nights in the parks' roofed accommodation (21%). Naturally, campers are also more inclined than other visitors to suggest the need for improvement to parks' facilities such as camping, trails and washrooms.

	Pacilities	. Services.	Or Attra	or Improven actions In I sitors To	anff/Jasper
	In	InSeaso	n ²		
	Total	Summer	Fall	Winter	Spring
Actual Weighted/Projected,	(2,270)	(1,147)	(359)	(382)	(382)
In Thousands	(3,898.6)	(1,551.8)	(355.1)	(1,403.1)	(588.5)
	*	4	*	4	*
None, No Improvements Necessary/Keep Natural/Less Touristy	28	32	34	20	32
Any Reference To:					
Improvements To/Mor	e				
Townsite Facilitie And Services (Restaurants, Hotels, Washrooms,	s				
Service, Etc.)	18	16	15	20	23
<pre>Improvements To/Mor Roads/Traffic/ Parking/Signage</pre>	e 14	12	12	15	14
<pre>Improvements To/Mor Parks Facilities (Camping, Trails, Washrooms, Etc.)</pre>			•.		
	12	15	14	9	11
Too Expensive/ Prices Too High	5	7	5	2	8
Improvements To/ Expansion Of Ski Facilities	2	-	-	6	1
Improve/More Local Transportation	1	1	1	1	1
Miscellaneous Other	20	19	28	18	21
Don't Know/Not Stated	16	10	9	28	7

(Source: Detailed Tables, Volume I, pages 67-13/18)

¹spent time, money, or went sightseeing in Banff or Jasper National Park.
2see Foreword for definition of seasons.

37.b) Volunteered Areas For Improvements In Banff And Jasper National Parks By Season

As is evident from the facing table, there are few significant variations in recommended improvements or changes to Banff and Jasper National Parks across the four seasons:

- Predictably, only winter¹ (6%) or spring (1%) visitors recommend alterations to ski facilities;
- Winter and spring tourists are likely to be more highly concentrated in the townsites than are visitors in summer and fall. This may explain the more concerted call for improvements to townsite facilities by visitors in these seasons.

¹The high level of "don't know/not stated" in winter compared to all other seasons is likely a result of the self-completion format of the winter questionnaire. In all other seasons, this question was administered by an interviewer.

Specific Improvements Recommended For Banff/Jasper National Parks Among Person Visitors 1 To...

	Rational Fairs Rabing Ferson Visi			10		
	An Alberta		_	An Alberta	Park	
	Park	Banii	Jasper	ID ²	Winter	
		(* ***)	/A 225)		(202)	
Actual Weighted/Projected,	(2,270)	(1,738)	(1,325)	(1,147)	(382)	
In Thousands	(3,898.6)	(3,167.5)	(1,598.9)	(1,551.8)	(1,403.1)	
		4				
man della Manda						
Traffic/Roads						
<pre>Improve/Pave Roads/ Should Be Smoother</pre>		7	4	3	8	
More Parking In	•		•			
Banff/Downtown Are Better/Hore Road	a 4	5	•	2	6	
Signs/Directional						
Signs Widen Roads/4 Lanes	3	3 1	5 2	4 3	1	
Widen Roads/4 Zanes	•	•	-			
Accommodation						
Hotels/Accommodation	n					
(Miscellaneous Problems)	3	3	4	3	4	
Cheaper Lodging/			-	_		
Hotels Too Expensi More Hotels/	ve 2	2	2	2	1	
Accommodation	2	2	1	•	4	
Pood/Beverage						
More Restaurants/ Places To Eat (Any) 3	3	2	3	2	
Improve Restaurants	/					
Places To Eat Lower Restaurant/	1	1	1	1	1	
Food Prices	1	1	1	1	-	
Camp Grounds						
				_		
More Camping Sites Improve Campsites	3	3	3	3	3	
(Miscellaneous)	2	2	2	3	•	
More Hook-Ups/ Electric Facilitie	s 2	1	3	3	•	
Need Showers/Hot						
Showers In Camp- grounds/More Showe	rs 2	2	3	4	•	
Ski Pacilities						
Expand/Improve						
Facilities At Ski Areas	2	2		-	4	
Expand Ski Runs	1	1	•	-	2	
General						
Improve Public Washrooms	4	4	1	3	•	
Keep Naturalness/Do)				7	
Not Commercialize More Public	4	3	5	1	,	
Washrooms	3	4	4	4	2	
Too Expensive/Price Should Come Down	:S 2	2	3	3	2	
More/Better/Updated		Ī				
Information/ Pamphlets/Maps	2	2	3	1	3	
Have Movies/Theatre	/					
Concerts Better/Maintained/F	lore ·	2	2	•	5	
Trails/Hiking Trai		2	1	1	2	
None/No Improvements						
Necessary	23	23	24	31	13	

(Source: Detailed Tables, Volume I, pages 67-1/4, 67-13/17)

ispent time, money, or went sightseeing in specific park. See Foreword for definition of seasons.

^{*}Less than 0.5%.

37.c) Volunteered Areas For Improvements In Banff And Jasper National Parks -- In Detail

As is evident from the detailed descriptions of improvements recommended by visitors to Banff or Jasper National Park, no single issue emerges as a focal point for change. Instead, the tourist's "wish list" (and a park planner's nightmare) reflects a multiplicity of concerns that probably derive from the individualized expectations a visitor brings to the parks, and the unique nature of his or her experience in Banff or Jasper National Park.

The only subject that generates comment by at least 1-in-20 visitors pertains to the condition of road surfaces (6%). Visitors also include a desire for more parking in the townsites' downtown areas, improvements to public washrooms, and a wish to keep the parks natural (4% each) among the more commonly voiced recommendations.

Winter tourists express marginally more concern about parking in townsites and about road surfaces than do their summer counterparts. While they request more traditional sources of entertainment (movies, theatre, concerts) than do summer visitors, winter park patrons are also more likely to support a "naturalist" position with respect to the parks (7%) than are their summer counterparts (1%).

	Usage Of Information Centres, Naturalist Services, Interpretive Events Or Hot Spring Pools Among Rocky Mountain National Parks Person Visitors To				
	Any Park	An Alberta Park	Banff	Ja sper	A British Columbia Park
Actual	(1,987)	(1,906)	(1,398)	(1,018)	(380)
Weighted/Projected, In Thousands	(3,875.2)	(3,689.8)	(2,989.2)	(1,427.0)	(661.5)
	*	8	*	*	*
Used Any Services	44	42	45	46	73
Used Services In	-				
Banff	32	33	41	28	36
Jasper	14	15	12	3 9	24
Yoho	4	3	4	6	25
Kootenay	7	5	6	6	41

(Source: Detailed Tables, Volume I, page 31-1)

58

55

54

28

56

Did Not Use Any Services

¹Spent time, money, or went sightseeing in specific park, excluding charter and non-English respondents -- question not included on questionnaire.

38.a) Usage Of Specific Park Services By Parks Visited

Park visitors¹ were asked to indicate whether they used or visited a park information centre, naturalist service, interpretive event or hot springs pool in each of the parks they visited. This question yields a positive response from more than 4-in-10 visitors to the four parks (unduplicated count). None of the specified park services was utilized by the remaining visitors (56%) during their stay in the Rocky Mountain National Parks.

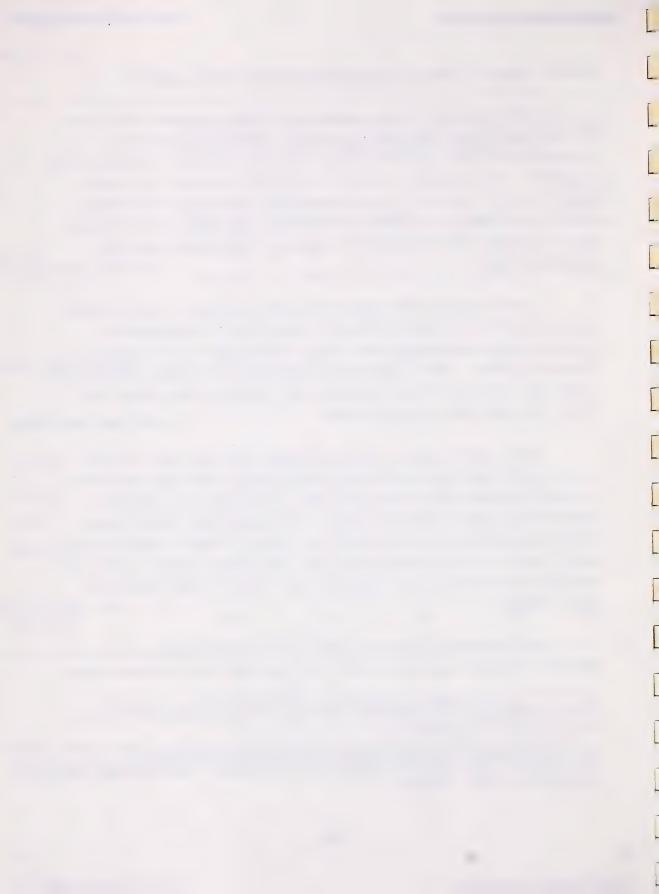
The incidence of usage of a park service is quite stable across Banff and Jasper National Parks, but is appreciably higher among individuals who visit one or both of the British Columbia parks. This finding is undoubtedly related to the high level of overlap between Alberta park visitors and those who visit the British Columbia parks.

Not surprisingly, Banff visitors are most apt to have used a park service within this park (41%), although more than 1-in-10 indicate that they made use of one of the specified services in Jasper National Park. The situation among Jasper visitors parallels that evident for Banff. These visitors are most likely to have used a park service within Jasper (39%), but are also inclined to use such services within Banff National Park (28%).

The impact of overlap between an Alberta park and a British Columbia park is evident in the service locations named

¹The non-English and charter versions of the questionnaire did not include this question.

The figures reported herein pertain only to qualified "visitors". For figures related to total park entrants, see the Detailed Tables, Volume I.



by individuals who visited Yoho or Kootenay. Among these visitors, 1-in-3 used a park service in Banff; 1-in-4 used these services in Jasper and/or Yoho National Parks; and considerably more (41%) used them in Kootenay, likely because of the popularity of the hot springs in this park.

Usage Of Information Centres, Naturalist Services, Interpretive Events Or Hot Spring Pools Among Rocky Mountain National Parks Person Visitors To Any Park...

	Any Park	•			
	In	InSeaso	n ²		
	Total	Summer	Fall	Winter	Spring
Actual Weighted/Projected,	(1,987)	(9 99)	(295)	(348)	(345)
In Thousands	(3,875.2)	(1,537.9)	(375.7)	(1,390.6)	(571.0)
	*	*	*	*	ŧ
Used Any Services	44	58	42	29	42
Used Services In.	••-				
Banff	32	38	33	24	35
Jasper	14	27	14	3	8
Yoho	4	8	2	1	4
Kootenay	7	11	11	2	6
Did Not Use Any					
Services	56	42	59	71	58

(Source: Detailed Tables, Volume I, page 31-3)

Ruston/Tomany & Associates Ltd.

¹Spent time, money, or went sightseeing in at least one of the Rocky Mountain National Parks, excluding charter and non-English respondents -- question not included on questionnaire.

²See Foreword for definition of seasons.

38.b) Usage Of Specific Park Services By Season

Use of information centres, naturalist services, interpretive events or hot spring pools is most widespread in the summer season. Almost 6-in-10 Rocky Mountain National Parks visitors claim to utilize these services during this season, compared to a low of 3-in-10 in the winter. The two shoulder seasons exhibit a level of use that falls about mid-way between the peak season levels (42% each).

Interestingly, utilization of the specified park services in Banff National Park remains constant across three of the four seasons, experiencing a significant decline only in the winter. In contrast, use of these facilities in Jasper National Park peaks in the summer, declines significantly in the fall, and experiences a yearly low through the winter and spring.

Stated Impact Of Olympics On Decision To Visit Rocky Mountain National Parks Among Visitors 1 To...

	nomicalli nacional raixo racing visitoris ici.				••
	Any Park	An Alberta Park	Banff	Jasper	British Columbia Park
Actual	(2,351)	(2,270)	(1,738)	(1,325)	(538)
Weighted/Projected, In Thousands	(4,084.0)	(3,898.6)	(3,167.5)	(1,598.9)	(748.3)
			4	4	*
The Olympics Had Nothing To Do With My Decision To Vis The Parks		94	93	9 5	96
I Visited The Parks Because I Was In The Area To Help Stage, Cov Or Participate In Olympic Events	er *	•	•	•	•
I Visited The Parks Because I Was In The Area To Watch The Olympics ²	1	1	1		-
Things I Saw Or Heard About In Connection With Th Olympics Made Me Want To Visit The Parks	e 3	3	3	3	1
I Had To Reschedule My Plans To Visit The Parks Because Of The Olympics	1	1	1	*	1
Not Stated	2	2	2	2	1

(Source: Detailed Tables, Volume I, page 69-1)

¹Spent time, money, or went sightseeing in specific park.
2This statement was included during the winter season only.

^{*}Less than 0.5%.

39.a) Stated Impact Of The 1988 Winter Olympics By Parks Visited

The 1988 Winter Olympic Games were held in Calgary, Alberta during the data collection stage of this study. While it was never the intention of the study to measure the impact of this event on visitation to the Rocky Mountain National Parks, a question was included to obtain the visitor's impressions of the impact these Games had on his or her decision to visit the parks.

When the statements on the facing page were presented to visitors, only 1-in-100 indicated that they came to the region because they were spectators at the Olympics. A further 1-in-33 claim that advertising about the Olympics encouraged them to visit the parks. Thus, according to most visitors' own perceptions, "the Olympics had nothing to do with" the decision to visit the parks (94%).

The few visitors who state that their decision to visit the parks was influenced in a primary (spectator) or secondary (advertising/promotional materials) manner are spread evenly across the four Rocky Mountain National Parks.

Stated Impact Of Olympics On Decision To Visit Rocky Mountain National Parks Among Person Visitors 1 To Any Park...

	To Any Park				
	In	InSeaso	n ²		
	Total	Summer	Fall	Winter	Spring
Actual Weighted/Projected,	(2,351)	(1,189)	(378)	(390)	(394)
In Thousands	(4,084.0)	(1,646.1)	(391.8)	(1,441.5)	(604.6)
	*	*	*		*
The Olympics Had Nothing To Do With My Decision To Visit The Parks	94	94	96	93	0.5
To visit The Parks	94	94	96	93	95
I Visited The Parks Because I Was In The Area To Help Stage, Cover Or Participate In Olympic Events I Visited The		•	1	_	
Parks Because I Was In The Area To Watch The Olympics ³ Things I Saw Or	1	N/A	N/A	3	N/A
Heard About In Connection With The Olympics Made Me Want To Visit The Parks	3	4	•	2	2
I Had To Reschedule My Plans To Visit The Parks Because Of The Olympics	1	*	_	1	1
Not Stated	2	2	3	2	2

(Source: Detailed Tables, Volume I, page 69-3)

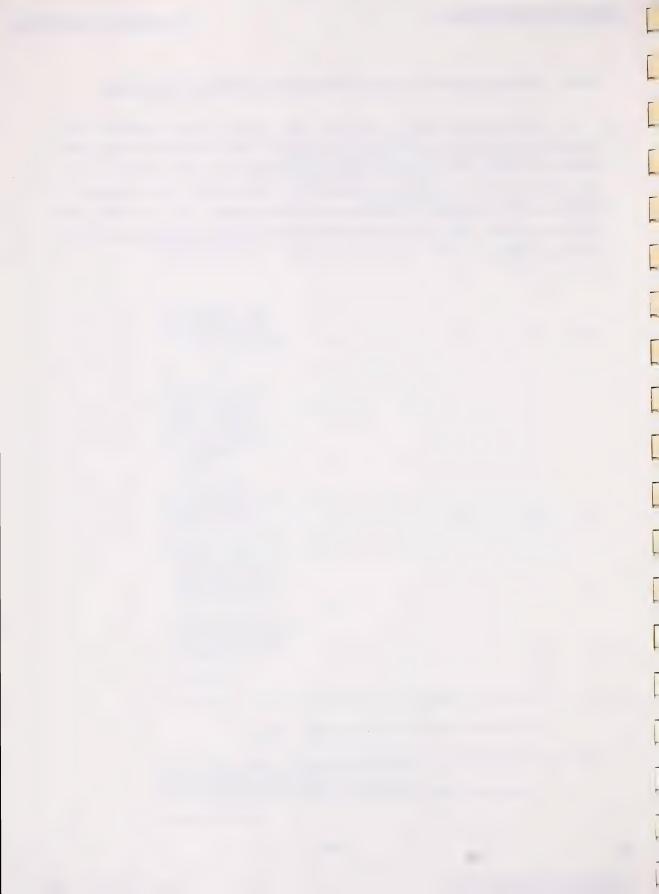
¹ Spent time, money, or went sightseeing in at least one of the Rocky Mountain National Parks.
2 See Foreword for definition of seasons.

³This statement was included during the winter season only.

^{*}Less than 0.5%.

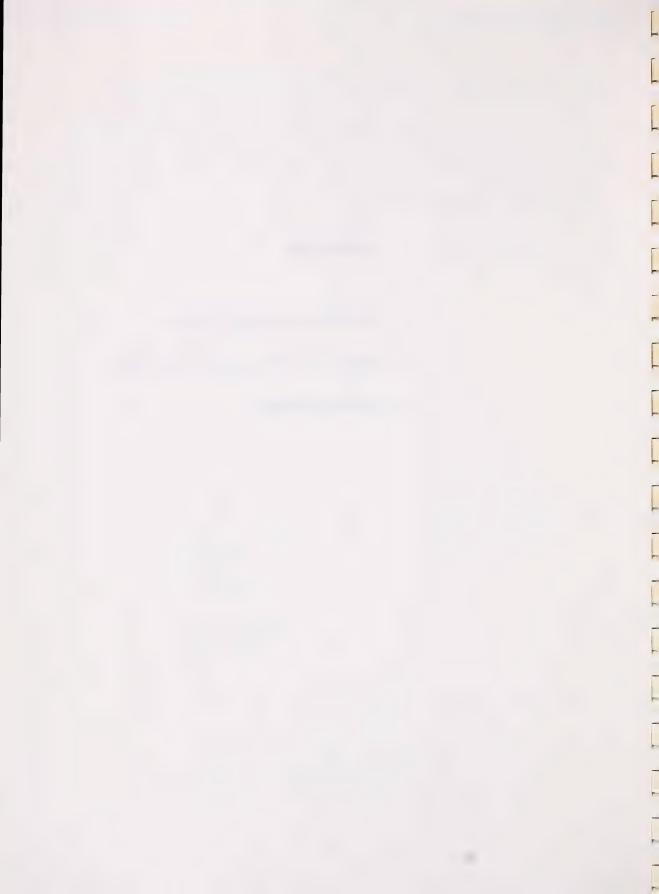
39.b) Stated Impact Of The 1988 Winter Olympics By Season

Not surprisingly, visitors who claim to have been in the vicinity of the Rocky Mountain National Parks because they were there to view the Olympics are found solely in the winter. On the other hand, promotional materials related to the Olympics seem to have been as influential in the summer (4%) as they were in the winter (2%) among the small proportions of visitors who mention them.



APPENDICES

- Additional Summary Tables
- Stage In Life Cycle Definitions
- Questionnaires



	Profile Of Nights Spen National Pa	Roofed And Camp t In The Rocky rks	ing Person Mountain
	Total Person Nights	Total Roofed Person Nights	Total Camping Person Nights
Actual	(4,721)	(1,177)	(380)
Weighted/Projected, In Thousands	(6,063.1)	(4,246.5)	(1,388.4)
	*	*	*
<u>Season</u> 1			
Summer	47	35	81
Fall	9	9	10
Winter	34	43	6
Spring	11	13	4
Place Of Residence			
Canada	59	59	59
Alberta British Columbia Other Provinces	40 6 13	41 4 13	38 9 12
U.S.A.	26	28	27
Overseas	15	13	14
Japan West Germany	2 6	3 3	* 7
Mode Of Entry			
Private Vehicle Scheduled Bus/Train Charter	81 8 11	75 10 16	97 3 *

(Source: Detailed Tables, Volume I, pages 44-3, 5)

¹See Foreword for definition of seasons.

^{*}Less than 0.5%.

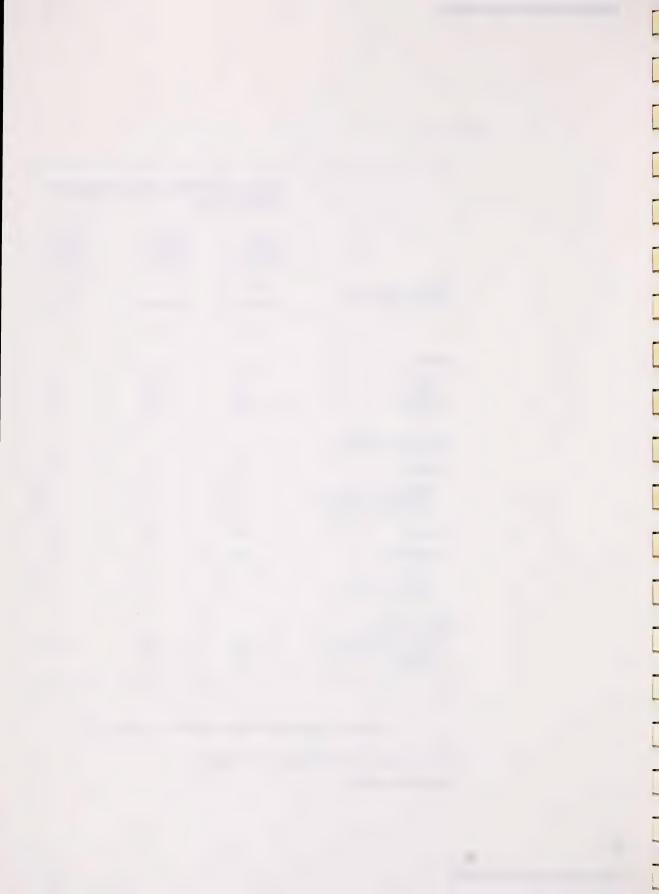


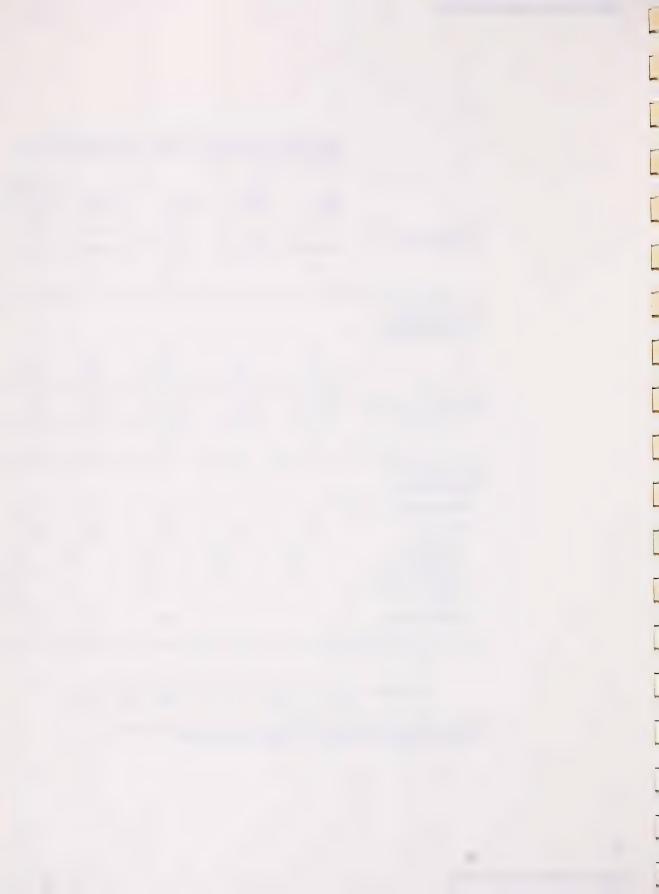
Exhibit 61

Whether Rocky Mountain National Parks Was Main Destination Of Trip And Entire Trip Purpose Among Person Visitors 1 To...

	Any Park	An Alberta Park	Banff	Jasper	A Britis Columbia Park
Actual Weighted/Projected, In Thousands	(2,351)	(2,270)	(1,738)	(1,325)	(538)
	(4,084.0)	(3,898.6)	(3,167.5)	(1,598.9)	(748.3)
	•	*	ŧ	*	ŧ
Rocky Mountain National Parks Main Destination					
Yes No	61 39	62 38	64 36	54 46	5 6 4 4
Actual ² Weighted/Projected, In Thousands	(2,018)	(1,937)	(1,428)	(1,043)	(384)
	(3,894.2)	(3,708.8)	(3,008.1)	(1,439.8)	(666.9)
	4	*	*	*	4
Main Purpose Of Entire Trip					
Business (Any)	8	8	10	7	4
Pleasure	76	76	76	74	86
Vacation	59	59	58	66	78
Recreational Day Use	16	16	17	7	6
Visit Vacation Home	1	1	1	1	1
Personal (Any)	17	17	16	21	11

(Source: Detailed Tables, Volume I, pages 20-1, 23-1/2)

 $^{^{1}\}mathrm{Spent}$ time, money, or went sightseeing in specific park. $^{2}\mathrm{Excludes}$ charter visitors -- question not asked.



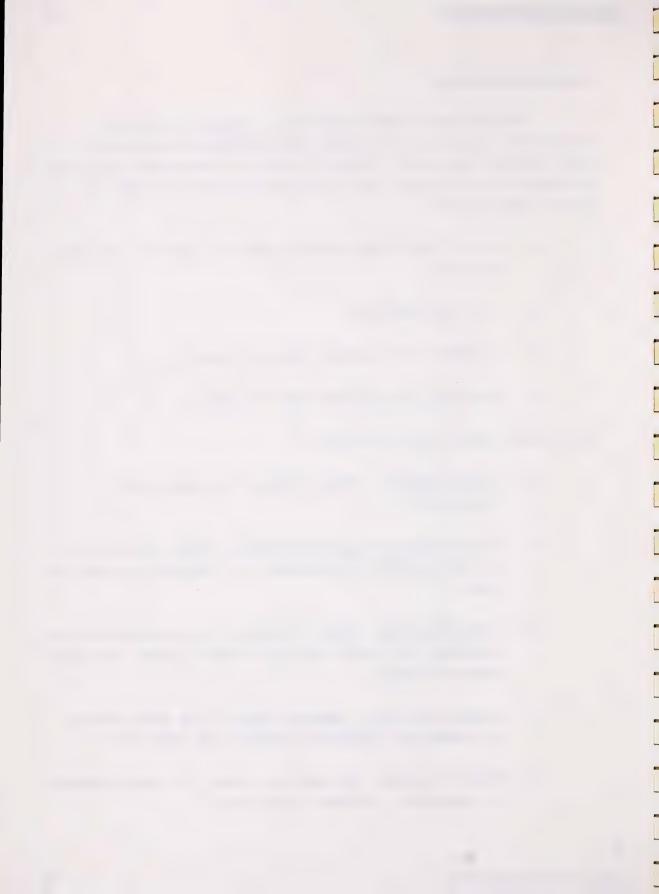
Stage In Life Cycle

Visitors were asked to provide information on their "household, regardless of whether they travelled with you on your trip to the parks". Several items of information were used in conjunction to locate each visitor household in terms of their stage in life:

- Age of chief wage earner (under 45 years or 45 years or more);
- Size of household;
- Incidence of children under 18 years;
- Incidence of children under 6 years.

Life cycle stages are as follows:

- Young Singles: Under 45 years, one person in household.
- Young Couples/cooperative units: Under 45 years, 2 or more persons in household, no children 18 years or less.
- Young Families: Under 45 years, 2 or more persons in household, at least one child under 6 years (can have older children).
- Middle Families: Under 45 years, 2 or more persons in household, children 6 years to 18 years only.
- Older Families: 45 years or older, 2 or more persons in household, children of any age.



- Older Singles: 45 years or older, one person in household.
- Older Couples: 45 years or older, 2 or more persons in household, no children 18 years or less.



SUMMER ROADSIDE QUESTIONNAIRE
AND SHOW CARDS



permanent/seasonal residents in the parks? (RECORD BELOW)

(WRITE IN)

00

(WRITE IN)

00

And how many people in this vehicle who are under 16 years of age are permanent/seasonal residents in the Parks? (RECORD BELOW)

TERMINATE AND SAVE SCREENER

26-27-

28-

29-

RESIDENTS 16+

RESIDENTS UNDER 16

None

None

-

-

-

1

-

-



IF ONLY ONE PERSON IN VEHICLE 16 YEARS OR OLDER, SKIP TO 0.4. IF MORE THAN ONE PERSON IN VEHICLE 16 YEARS OR OLDER, ASY 0.3. Now, I would like to interview one person from your vehicle. Of all the people 16 years of age or older, whose birthday is next?

WRITE IN NAME OF PERSON WHO HAS THE NEXT BIRTHDAY: AND ADMINISTER REMAINDER OF QUESTIONNAIRE WITH THIS PERSON.

(HAND CARD 2) Please look at this map of the four Parks. Do you personally plan to return to areas within the Parks' boundaries before you return home from this trip?

Leaving for the last time

Plan to return

-

F pa

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2 THANY RESPONDENT, TERMINATE INTERVIEW AND SAVE SCREENER

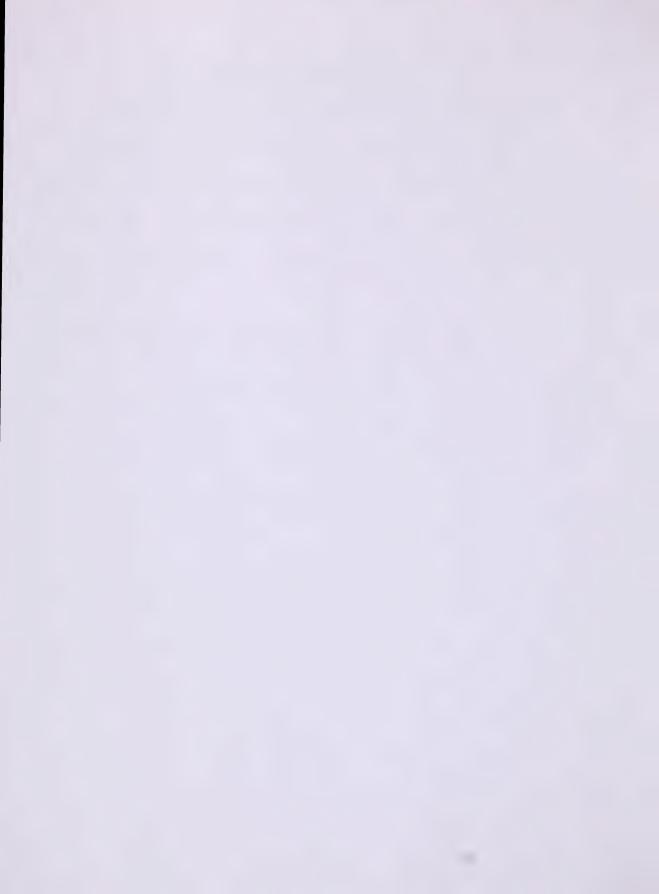
IF RESPONDENT QUALIFIES TO BE INTERVIEWED BUT REFUSES, CIRCLE BELOW AND SAVE THIS SCREENER.

31- 1 SAVE SCREENER QUALIFIED BUT REFUSED



Roadside Questionnaire

CITY	OR TOWN	PROVINCE OF	STATE	COUNTEY
What is thon this tr		lace from home	you have v	isited or w
CITY	R TOWN	PROVINCE OF	STATE	COUNTRY
Is the Nat	ional Parks	System the mai	n de stinati	ion of your
Yes	52-1			
No	2	-		
best descr	ibes the mai	ne of the desc n purpose of y		
best descr ONLY BELOW	Attend a sp		our entire	
	Attend a sp	n purpose of y ecial meeting ference, conve	our entire	
best descr ONLY BELOW	Attend a sp like a con seminar or Other Busin Family affa visiting f	n purpose of y ecial meeting ference, conve trade show eess irs: e.g. riends or	our entire ention, 53-1	
best descr ONLY BELOW Business:	Attend a sp like a con seminar or Other Busin	n purpose of y ecial meeting ference, conve- trade show ess irs: e.g. riends or weddings,	our entire ention, 53-1	
best descr ONLY BELOW Business:	Attend a sp like a con seminar or Other Busin Family affa visiting f relatives, funerals, Errands: e.	n purpose of y ecial meeting ference, conve- trade show ess irs: e.g. riends or weddings,	ntion, 53-1 2	
best descr ONLY BELOW Business:	Attend a sp like a con seminar or Other Busin Family affa visiting f relatives, funerals, Errands: e.	n purpose of y ecial meeting ference, conve- trade show ess irs: e.g. riends or weddings, etc. g. shopping,	entire en	
best descr <u>ONLY</u> BELOW Business: Personal:	Attend a sp like a con seminar or Other Busin Family affa visiting f relatives, funerals, Errands: e. banking, d	n purpose of y ecial meeting ference, conve- trade show ess irs: e.g. riends or weddings, etc. g. shopping, octor, etc.	entire ention, 53-1 2	



(HAND CARD 2 AGAIN)

7-a) CIRCLE CODE 2 BESIDE THE PARK RESPONDENT IS EXITING FROM AND DO NOT READ THAT PARK. FOR THE OTHER THREE PARKS ASK:
Please look again at this map. Since leaving home on this trip, did you at any time enter...(READ EACH PARK EXCEPT CIRCLED ONE)?

	NO	YES
Banff National Park	54- 1	2
Jasper National Park	55- 1	2
Yoho National Park	56- 1	2
Kootenay National Park	57- 1	2

-b) FOR EACH PARK ENTERED IN Q.7-A), ASK:

Did you use or visit Parks information centres, naturalist services, interpretive events or hot springs pools in (READ EACH PAFFENTEREDI)?

	Banff	Jasper	Yoho	<u>Kootemay</u>
Yes	58-1	59-1	60-1	61-1
No	2	2	2	2

-c) FOR EACH PARK ENTERED IN Q.7-a), ASK: While in (<u>READ PARK</u>), did you stop and spend any time or money or do any sightseeing or were you just passing through?

	Banff	Jasper	Yoho	Kootenay	
Just passing through	62-2	63-2	64-2	65-2	
Spent time/money/went sightseeing	1	1	1	1	
IF SPENT TIME IN ANY PARK SECTION (Q.12 TO END).	(ANY CODE	1 CIRC	LED) SK	TO VISITO	R

IF SPENT NO TIME IN ANY PARK (NO CODE 1 CIRCLED), ASK Q.7-d).

-d) Did you or anyone else in the vehicle stop at all in the Parks to purchase any food or gas or spend any money?

No 66- 2 GO TO PASS-THROUGH SECTION (Q.8-11)

Yes 1

1

1

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-e) And in which Parks did you do that?

Banff National Park 67-1

Jasper National Park 2

Yoho National Park 3

Kootenay National Park 4

NOW SKIP TO VISITOR SECTION (Q.12 TO END)



PASS-THROUGH SECTION

E. How many nights, if any, will you be away from home on this entire trip?
SAME DAY TRIP/NO NIGHTS AWAY
OOO
650

SAME DAY TRIP/NO NIGHTS AWAY

OOO

6869NUMBER OF NIGHTS

(WRITE IN)

9. (REFER RESPONDENT TO CARD 2 AGAIN)

Please show me exactly where you entered the National Parks system for the <u>first time</u> on this trip away from home? RECORD CODE FROM MAP FOR POINT OF ENTRY.

Location 1 (HWY	16 - EAST GATE)	71-1
Location 2 (HWY	16 - WEST GATE)	2
Location 3 (HWY	11 - EAST GATE)	3
Location 4 (HWY	1 - WEST GATE)	4
Location 5 (HWY	93 - WEST GATE)	5
Location 6 (HWY	1 - EAST GATE)	6
CAN'T REMEMBER		9

(HAND CALENDAR - CARD 4)

r

10. What was the date of this first entry into the National Parks System? This calendar may help you recall the date if you cannot easily remember. RECORD DATE BELOW.

		Day	Month	73-
11.	And v	was that(READ LIST)?		74- 75-
		Between 6 a.m. and 12 noon	76-1	
		From noon to six o'clock p.m.	2	
		Between 6.p.m. and midnight	3	
	or	From midnight to 6 a.m.	4	
		CAN'T REMEMBER	9	

NOW SKIP TO DEMOGRAPHICS SECTION (Q.21 TO END)



17-18-

19-

VISITOR SECTION

CHECK BACK TO Q.6-b), PAGE 3. IF NATIONAL PAPKS BYSTEM IS MAIN DESTINATION, BKIP TO Q.12-b). OTHERWISE ASK Q.12-a).

* ;

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12-a)	Which one	D 3 AGAIN) of the descriptions licose of your trap to the		
	Business:	Attend a special meet like a conference, c seminar or trade sho	convention,	
		Other Business	2	
	Personal:	Family affairs: e.g. visiting friends or relatives, weddings, funerals, etc.	3	
		Errands: e.g. shoppin banking, doctor, etc		
	Pleasure:	Vacation	5	
		Recreational day-use	6	
		Visit vacation home	7	
	Just Pass	ing Through	8	
- b)	How many trip?	nights, if any, will yo	u be away from hor	me on this entire
•	SAME DAY	TRIF/NO NIGHTS AWAY	DOD SYIF TO	
	NUMBER OF	NIGHTS	(WRITE IN)	15- 16-
-c)		any nights, in total, d ving home on this trip?		he National Parks

000 SYIP TO 0.14

(WRITE IN)

SPENT NO NIGHTS IN THE PARKS

NUMBER OF NIGHTS IN THE PARKS



13-a) What was the name and location of the accommodation you used for your first (second/third/etc.) overnight stop in the Parks?

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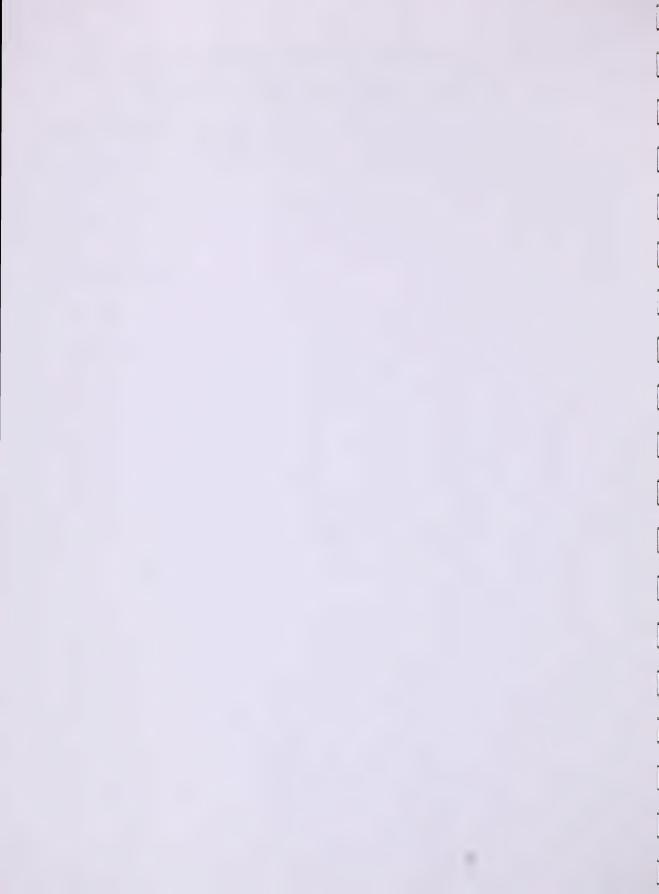
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- -b) (HAND CARD 5.) In which of the accommodation types listed here did you stay in <u>READ LOCATION</u>?. IF MORE THAN ONE TYPE OF ACCOMMODATION IN ANY LOCATION, RECORD EACH TYPE ON SEPARATE LINES.
- -c) And how many nights did you stay in a <u>READ ACCOMMODATION</u> there? (ASE FOR EACH ACCOMMODATION TYPE USED. REPEAT +a), +b) AND +c) FOR NEXT OVERNIGHT STOP AND ALL SUBSEQUENT OVERNIGHT STOPS IN THE PARK, CONTINUE UNTIL ALL NIGHTS MENTIONED IN Q.12-c) ACCOUNTED FOR.)

Lege	end		
1.	Hotel/motel/resort/lodge	4.	Youth Hostel
2.	Commercial cottage/cabin	5.	Campsite/trailer park
э.	Bed and Breakfast	6.	Back country carping
		7.	Friends/relatives/own vacation home

	-a) Name And Location	Dipe	 01		b)		tic	ND.	-c) Nights
20-		22-1	2	3	4	5	6	7	23-
26-		28-1	2	3	4	5	6	7	29-
32-		34-1	2	3	4	5	6	7	35-
38-		40-1	2	3	4	5	6	7	41-
44-		46-1	2	3	4	5	6	7	47-
50-		52-1	2	3	4	5	6	7	53-
56-		56-1	2	3	4	5	6	7	59-
62-		64-1	2	3	4	5	6	7	65-

CHECK THAT TOTAL NUMBER OF NIGHTS IN Q.13-c) EQUALS NUMBER OF NIGHTS IN Q.12-c).



	people in this vehicle		xpenditure	s sale by an the	
14-a)	Were any of the expens for before you entered	es for this to the Parks?	rip to the	National Parks pa	iđ
	No 70-1 51	1F TO 0.18			
	Yes 2				
- b)	(HAND CARD 6) Did anyone purchase a at least two of the it				uded
	No 71- 1 5)	2F TC C.17			
	Yes 2				
15-a)	Which of the items on package?	this card wer	e included	in the pre-paid	
	TRANSPORTATION				
	By Air		72	-1	
	By Train			2	
	By Bus			3	
	By Boat			4	
	ACCOMMODATION		Γ	5	
	FOOD/BEVERAGE			IF NONE 6 CIRCLED	
	ENTERTAINMENT/ACTIVITI SIGHTSEEING/TOURS/LIF	,		SKIP TO Q.16	
	AUTO RENTAL (PICKED UP	IN THE PARKS)	8	
	AUTO RENTAL (PICKED UP	ELSEWHERE)	L	9	
- b)	IF TRANSPORTATION (AIR ASK: Where did you fi included in your packs	rst board the			73- 74-
	(NEAREST CITY/TOWN)	(PROVINCE/	STATE)	(COUNTRY)	75-
-c)	How many nights in tot	al were inclu	ded in the	price of this pac	
	(WRITE IN)	IF NO	NIGHTS. S	KIF TO -e)	76- 77-
	(NUMBER OF NIGHTS)				76-
- d)	And how many of these	nights were s	pent in th	e Parks?	13-
5-1 . 5-3	NUMBER OF NIGHTS IN PA	IF NO	NIGHTS, S)	IP TO -c)	14-
	What was the total amo the pre-paid package? whether it is in Canad	ount paid for When you tel	1 me the c	ost, please tell m	tor
	Amount	Can.	U.S.	Other (SPECIFY)	16-
	\$	20-1	2		-
-1)	And, how many people,	including chi	ldren, doe	s this amount cove	r?
		45.55			21-
		(WRITE IN	RUMBER)		



16. We	re any	other	items	prepaid	for	this	trip	to	the	Parks	
--------	--------	-------	-------	---------	-----	------	------	----	-----	-------	--

Yes 23-1

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2 SYIP TO D. 1E No

17-a) (HAND RESPONDENT CARD 7) Which of the items on this card were paid for before you entered the National Parks, but were not purchased as a part of a package or tour? RECORD UNDER Q.17-a) ON GFID BILOW.

FOR EACH ITEM PRE-PAID SEPARATELY, ASK Q.17-b) TO Q.17-e).

- -b) What was the total amount paid in advance for <u>all</u> people in this vehicle for (READ ITEM FROM Q.17-a)? RECORD UNDER Q.17-b) On GFID BELOW.
- -c) Is that in Canadian, U.S. or some other currency? RECORD UNDER Q.17-c) ON GRID BELOW.

	Q.17-a)	Q.17-b)	,	Q.17	
	ITEM	AMOUNT			(SPECIFI)
AUTO RENTAL (PICKED UP IN THE PARKS)	24- 1	\$	1	2	25-
•ACCOMMODATION	2	\$	1	2	29-
•FOOD/BEVERAGE	3	s	1	2	33-
*ENTERTAINMENT/ ACTIVITIES/ SIGHTSEEING/ TOURS/LIFT TICKETS	4	s	1	2	37-
NONE OF THESE	5 SYIF	TO 0.1E			

*FOR EACH ASTERISKED ITEM ASK -d) AND -e).

- -d) How many nights in total were included in the price of the prepaid __(READ_ITEM) _ ?. RECORD_UNDER -d) BELOW. IF NO NIGHTS INCLUDED,
- -e) And how many of these nights were spent in the Parks? RECORD UNDER -e) BILOW.

	-d) Total Nights	-e) Nights in Parks
Accommodation	41-	50-
Food/Beverage	44-	53-
Entertainment	47-	56-



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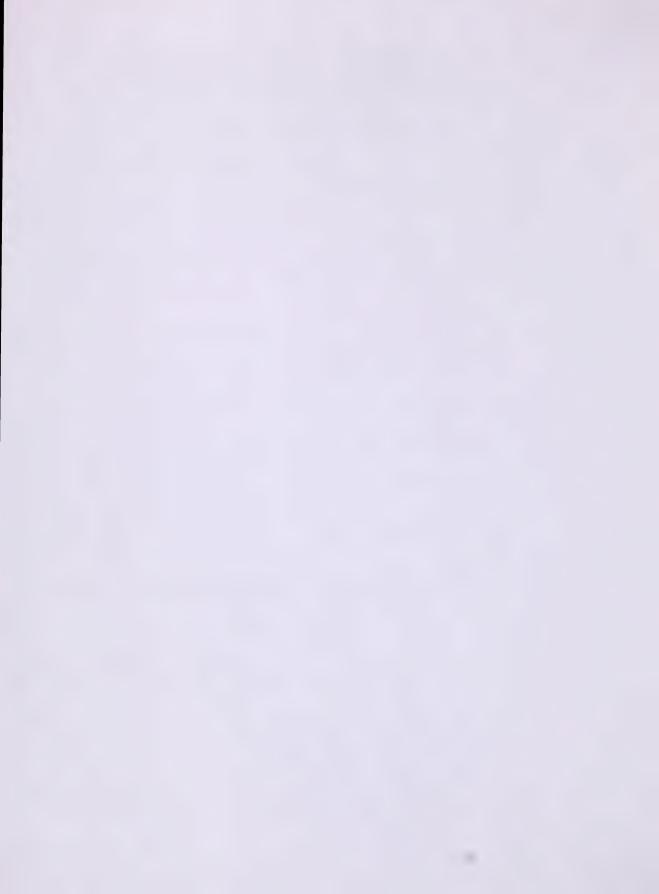
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18-a) (HAND CARD 8) For each expenditure category on this card, please tell me, in Canadian dollars, the total amount ment within the Parks by everyone in the webicle mince leaving home? Include all purchases made by cash, credit card, traveller's chaque and chaque. (IF APPLICABLE: However, do not include the prepaid expenses we have already discussed.)

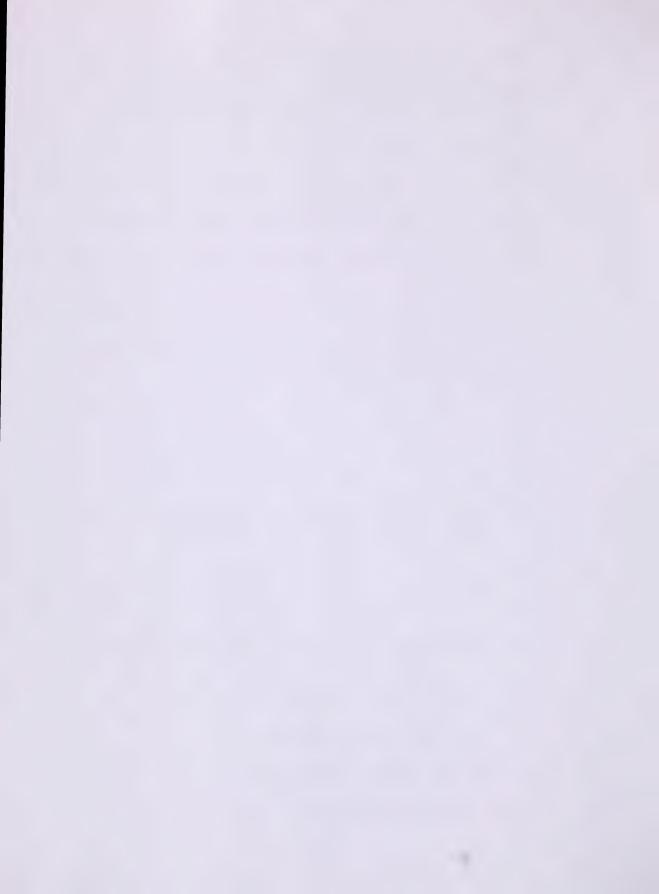
How much was spent by everyone in the vehicle for...? RECORD AMOUNT AND CURRENCY TYPE FOR EACH CATEGORY LISTED.

	AND CURRENCY T					
			NONE	AMOUNT IN CANADIAN S	OTHER CURPENCY (SPECIFY)	
	ng in the Parks ing/trailer par		- 01	£		61-
Campi	ng fees		02	\$		65-
	and beverages b		03	\$		69-
	ries & Beverage tores in the Pa		04	\$		73-
or r	le Gas & Oil, me epairs bought f ions within the	ron	05	\$. 7 7-
incl	portation <u>withi</u> uding shuttle b		, DE	e		5-1 6-4 13-
	Rental for vehi			\$		
Recre	ed up in the Pa ation & Enterta uding tours, ti	inment	07	\$		17-
•	pment rentals,		80	5		21-
	rence or conven stration fees	tion	09	\$		25-
Park	entrance fees/l	icence fees	10	\$		29-
85 8	l store purchas ouvenirs, equip hing, etc.	ment, film,	- 11	\$		33-
-b)	Did you or any which cost mor	one in this e than \$300	vehic: Canad	le purchase any ian (or \$200 U.	\$200 U.S., ASE: individual item S.)?	s
	No Yes	37- 2	3 <i>F1P T</i>	0.19		
	162	'				
-c)	What were thos	e items and	how m	uch did each co	st? RECORD BELO	ow.
	ITEM			TAUCHA		
38-						44-
38-						44-



	ASF:		CANNOT BREAY DOWN EXPENDITURES
18-d)	everyone in the vet	icle while in the !	e of the total amount ment by National Parks System for the NI AND CURRENCY MELOW.
			56
	TOTAL ESTIMATE \$	(AMOUNT)	(CURRENCY)
		(MOCH.)	(CONTACT)
	NOW COMPLETE REMAIN	NING QUESTIONS WITH	ORIGINAL RESPONDENT DNLY.
			ENTERED BANFF AND/OF b) AND -c), OTHERWISE
9-a)			decision to travel to the this trip? (RECORD VERBATIM
			61-
			62
-b)	Overall, would you Parks System as (RI		the Banff/Jasper National
	Excellent	64- 1	
	Very Good	2	
	Good	3	
	Fair	4	
	or Poor	5	
		Ī	
	WCMM T'MOD	9	
- c)	What attractions, is established or improverbatim)	facilities or service over in Banff or Ja	ces would you like to see asper National Parks? (RECOR
			66
			67
(0-a)	(HAND CARD) Which the impact the stag decision to make th	ing of the 1988 Wit	on this card best describes nter Olympics had on your
	I visited the Parks the area to help s participate in Oly	stage, cover or	6E- 1
	Things I saw or her connection with the me want to visit to	ne Olympics made	2
	I had to reschedule the Parks because	my plans to visit of the Olympics	,

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DEMOGRAPHICS SECTION

I just have a few more questions to help us classify the information.

21. HAND CARD 9. Please tell me the age and mex of <u>everyone</u> in this vehicle, starting with yourself and then continuing from oldest to youngest. Please just tell me the letter beside the appropriate age category.

		Responde		other _2	-3 -0:EA	Panta _4_	_61 Y	eticl _6_	7
A	0-5 years	69-1	71-1 7	3-2 7	5-1 1	3-1 1	5-1 1	7-1 1	9-1
B	6-15 years	2	2	2	2	2	2	2	2
c	16-19 years	3	3	3	3	3	3	3	3
D	20-24 years	4	4	4	4	4	4	4	4
E	25-34 years	5	5	5	5	5	5	5	5
F	35-44 years	6	6	6	6	6	6	6	6
C	45-54 years	7	7	7	7	7	7	7	7
H	55-64 years	8		8	8	8	8	8	8
1	65-74 years	9	9	9	9	9	9	9	9
J	75 years or ov		0	0	0	0	0	o	0
SE	<u>x</u>	5 - 6 -	_						
	Male	70-1	72-1 7	4-2 7	6-1 1	4-1 1	6-1 1	8-1 2	0-1
	Female	2	2	2	2	2	2	2	2
A B C	ND CARD 10. Wh hooling you com Some elementar Completed elem Some high scho	pleted? y/grade sc entary/gra ol/seconda	hool de schoo ry schoo	21	es th 1- 1 2 3	e las	t yea	rof	
a a b	hooling you com Some elementar Completed elem	pleted? y/grade sc entary/gra ol/seconda	hool de schoo ry schoo	21	1- 1 2	e las	t yea	rof	
A B C	Some elementar Completed elem Some high scho Completed high	pleted? y/grade sc entary/gra ol/seconda school/se ocational	hool de schoo ry schoo condary school/	21	2	e las	t yea	rof	
B C D	hooling you com Some elementar Completed elem Some high scho Completed high school Technical or v	pleted? y/grade sc entary/gra ol/seconda school/se ocstional lege/CEGEF	hool de schoo ry schoo condary school/	21	2 3	e las	t yea	rof	
B C D	hooling you com Some elementar Completed elem Some high scho Completed high school Technical or v Community Col	pleted? y/grade sc entary/gra ol/seconda school/se ocational lege/CEGEF	hool de schoo ry schoo condary school/	21	1- 1 2 3 4 5	e las	t yea	rof	

23. What is your occupation? I don't mean the name of the company, but just the type of job and type of company. (IF RETIRED, CHECK BOX)

	IN		22-
(TYPE OF JOB)		(TYPE OF COMPANY)	

[] RETIRED

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Can I please get your name and complete mailing address including

POSTAL/ZIP CODE:				
		you to verify that I conumber can you usually		
ARLA CODE		TELEPHONE NUMBER		
RECORD VEHICLE TYPE				
Vehicle Type		Towed Equipment		
Automobile/Van	29-1			
Light Truck/Pick-up	2	Tent Trailer	30-1	
Truck Camper	3	Travel Trailer	2	
Motorhome/R.V.	4	Horse Trailer	3	
Motorcycle	5	2nd Vehicle	4	
Bicycle	6			
Hiker/Pedestrian	7			
,				

IF RESPONDENT IS VISITOR (Q.12 TO 20), SAY:

Thank you very much for taking part in this survey. I would like to leave this questionnaire with you to fill out and mail back to us.

The envelope provided is already addressed and stamped for your convenience. Your answers will help to improve park services and facilities in the future.

IF FROM OUTSIDE CANADA READ:

Will you be mailing this from Canada or the United States? (HAND APPROPRIATE ENVELOPE).

Please complete and return this questionnaire in the next few days, if possible.

In appreciation for your cooperation, we would like you to have this Alberta souvenir.

24.

postal/sip code?



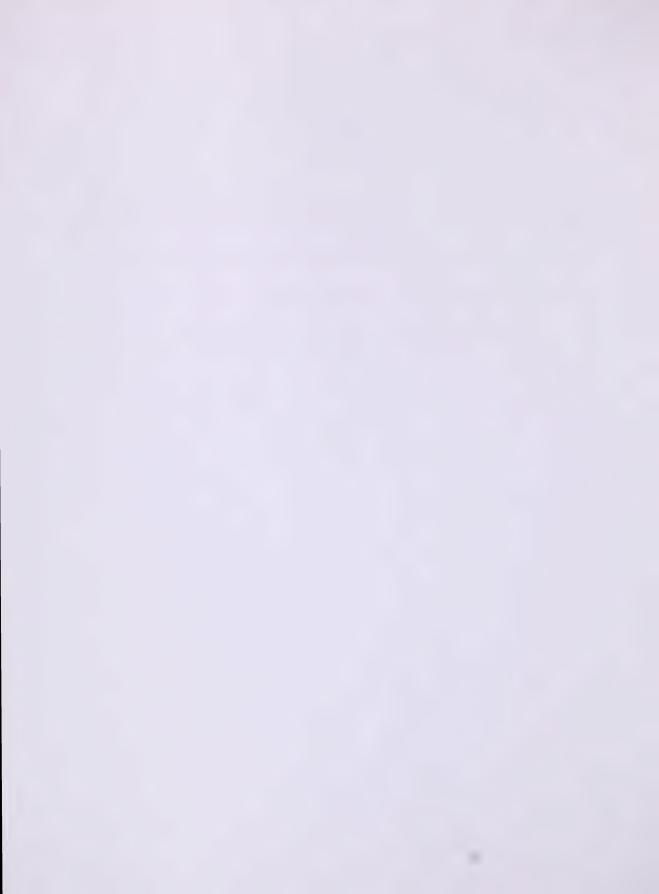
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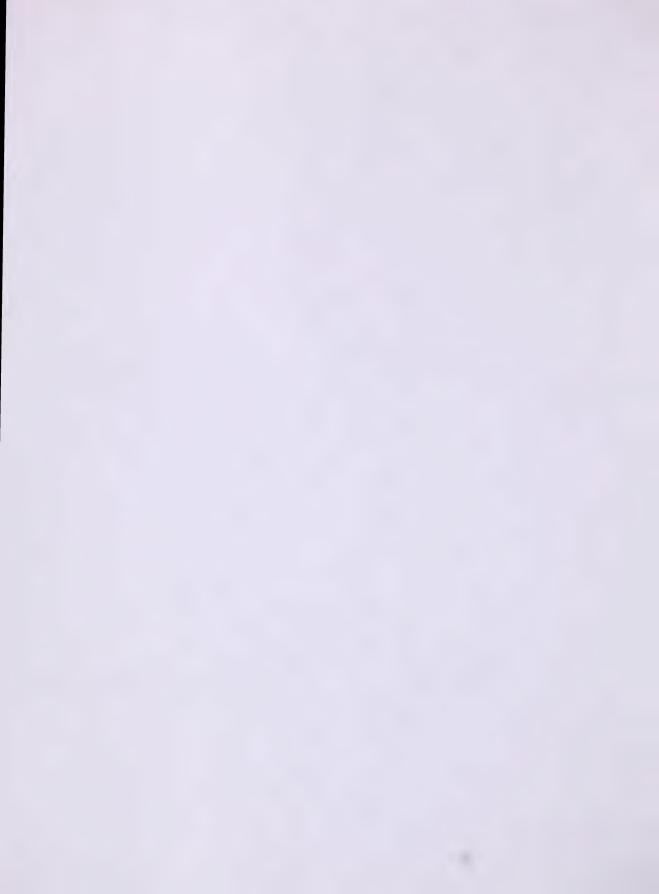
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(0.2-A)

- 2 ON A SALES CALL, A SERVICE CALL, A PICK-UP OR DELIVERY
- 3 A MEMBER OF A WORK-CREW OR AN EMPLOYEE IN THE PARKS
- 4 COMMETING TO DE FROM WORK OR SCHOOL
- 5 A PERMANENT OR SEASONAL RESIDENT IN THE PARKS







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CARD 3 (0.6-c, 0.12-A)

BUSINESS:

ATTENDING A SPECIAL MEETING LIKE
A CONFERENCE, CONVENTION, SEMINAR
OR TRADE SHOW

OTHER BUSINESS

PERSONAL:

FAMILY AFFAIRS: E.G. VISITING FRIENDS OR RELATIVES, WEDDINGS, FUNERALS, ETC.

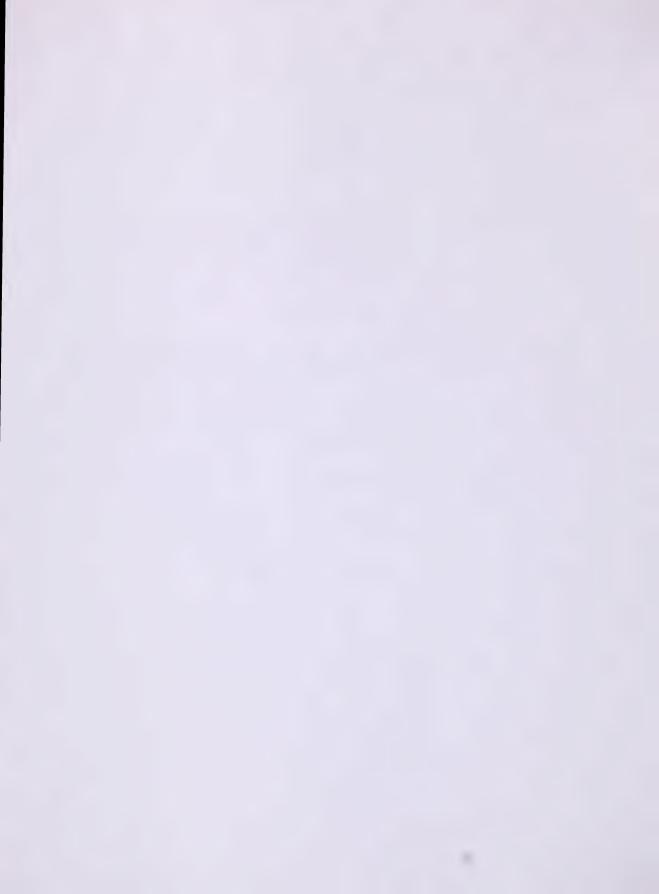
ERRANDS: E.G. SHOPPING, BANKING, DOCTOR, ETC.

PLEASURE:

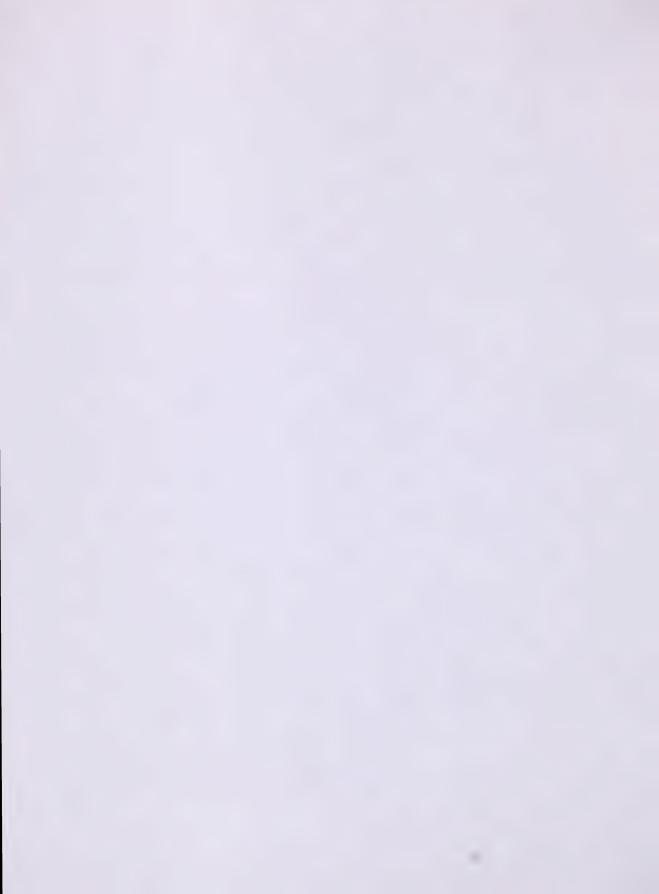
VACATION

RECREATIONAL DAY-USE

VISITING VACATION HOME



•		(Q.18)	
1987			
PANUARY	JULY		
S M T W T F S 4 6 6 7 8 9 10 11 12 13 14 15 16 17 18 18 20 21 27 23 24 25 24 27 28 29 30 31	S M T M T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	1000	
EBRUARY	AUGUST	1 988	
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MARCH	SEPTEMBER	24 25 26 27 28 29 30	34 25 26 27 28 29 30
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APRIL	OCTOBER	26 21	28 29 30 31
5 M T M T F 5 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 25 30	S M T W T F S 4 S 6 7 B 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 NOVEMBER	MARCH S M T W T F S 1 2 3 4 5 6 7 8 5 10 11 12 13 14 15 16 17 18 18 20 21 22 23 24 25 26 27 28 28 30 31	SEPTEMBER S M T W T F S 4 S 6 7 8 5 10 11 12 13 14 15 16 17 18 18 20 21 27 27 24 26 26 27 38 29 30
SMINTIS	S M T W T F S	APRIL	OCTOBER
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UNE	DECEMBER		NOVEMBER
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		JUNE	DECEMBER
1		8 M 7 W 7 F 8 8 8 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 28 30	S M T W T F S 4 S S T S 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31



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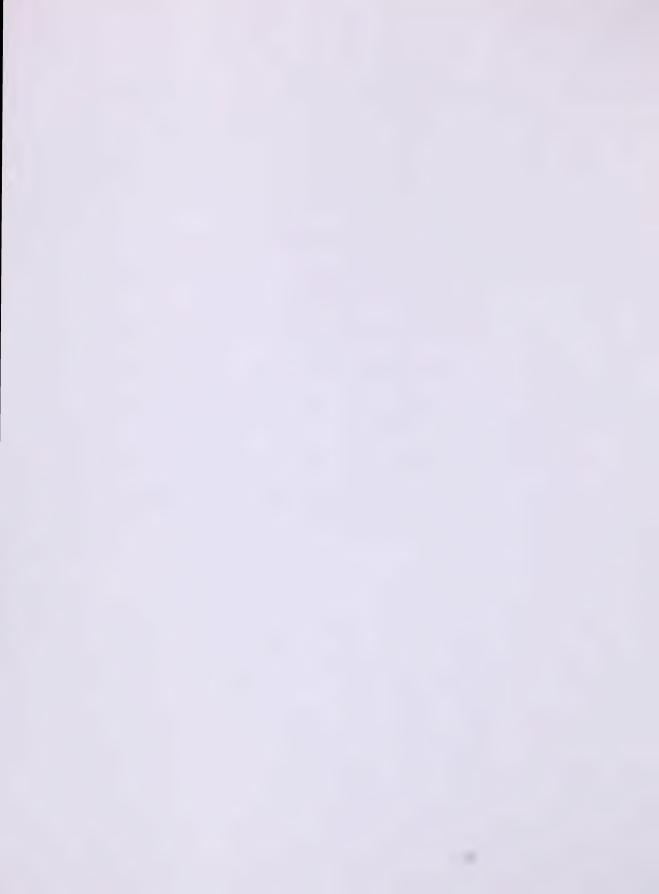
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CARD 5 (Q.13-B)

- 1. HOTEL, MOTEL, RESORT OR LODGE
- 2. COMMERCIAL COTTAGE OR CABIN
- 3. BED AND BREAKFAST ESTABLISHMENT
- 4. YOUTH HOSTEL
- 5. CAMPSITE OR TRAILER PARK
- 6. BACK COUNTRY CAMPING
- 7. WITH FRIENDS OR RELATIVES OR AT YOUR OWN VACATION HOME



(Q.14-B)

TRANSPORTATION:

BY AIR

BY TRAIN

BY BUS

BY BOAT

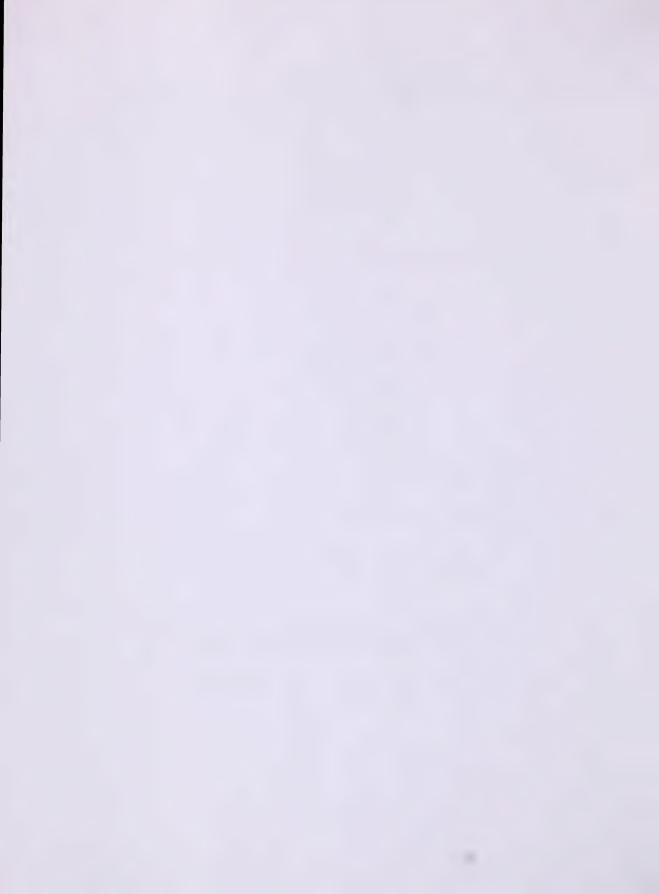
ACCOMMODATION

FOOD OR BEVERAGE

ENTERTAINMENT, ACTIVITIES, SIGHTSEEING, TOURS, OR LIFT TICKETS, ETC.

AUTO RENTAL (PICKED UP IN BANFF, JASPER, YOHO OR KOOTENAY NATIONAL PARKS)

AUTO RENTAL (PICKED UP ELSEWHERE)



CARD 7 (Q.17-A)

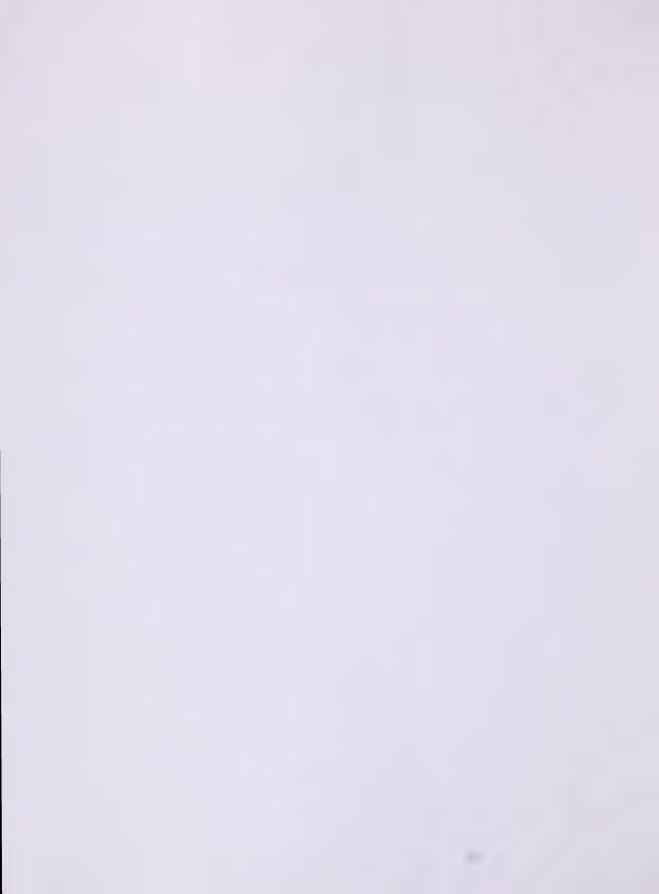
AUTO RENTAL (PICKED UP IN BANFF, JASPER, YOHO OR KOOTENAY NATIONAL PARKS

ACCOMMODATION

FOOD OR BEVERAGE

ENTERTAINMENT, ACTIVITIES, SIGHTSEEING, TOURS OR LIFT TICKETS

NONE OF THESE



8 CRA2 (Q.18-A)

LODGING IN THE PARKS, EXCLUDING CAMPING OR TRAILER PARK

CAMPING FEES

FOOD AND BEVERAGES BOUGHT IN RESTAURANTS, HOTELS OR BARS IN THE PARKS

GROCERIES & BEVERAGES BOUGHT IN STORES IN THE PARKS

VEHICLE GAS & OIL, MAINTENANCE OR REPAIRS BOUGHT FROM STATIONS WITHIN THE PARKS

Transportation <u>within</u> the Parks, including shuttle buses, taxis, etc.

AUTO RENTAL FOR VEHICLES PICKED UP IN THE PARKS

RECREATION & ENTERTAINMENT INCLUDING TOURS, TICKETS, EQUIPMENT RENTALS, ETC.

CONFERENCE OR CONVENTION REGISTRATION FEES

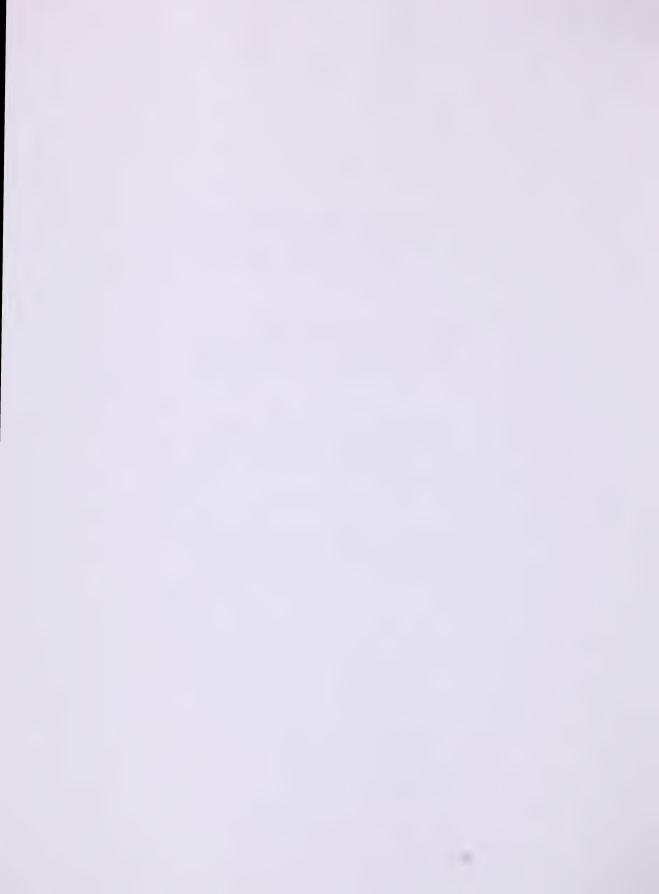
PARK ENTRANCE FEES/LICENCE FEES

RETAIL STORE PURCHASES, SUCH AS SOUVENIRS, EQUIPMENT, FILM, CLOTHING, ETC.



CARD FOR Q.20

- I VISITED THE PARKS BECAUSE I WAS IN THE AREA TO HELP STAGE, COVER OR PARTICIPATE IN OLYMPIC EVENTS
- THINGS I SAW OR HEARD ABOUT
 IN CONNECTION WITH THE OLYMPICS
 MADE ME WANT TO VISIT THE PARKS
- I HAD TO RESCHEDULE MY PLANS TO VISIT THE PARKS BECAUSE OF THE OLYMPICS
- OR 4 THE OLYMPICS HAD NOTHING TO DO WITH MY DECISION TO VISIT THE PARKS



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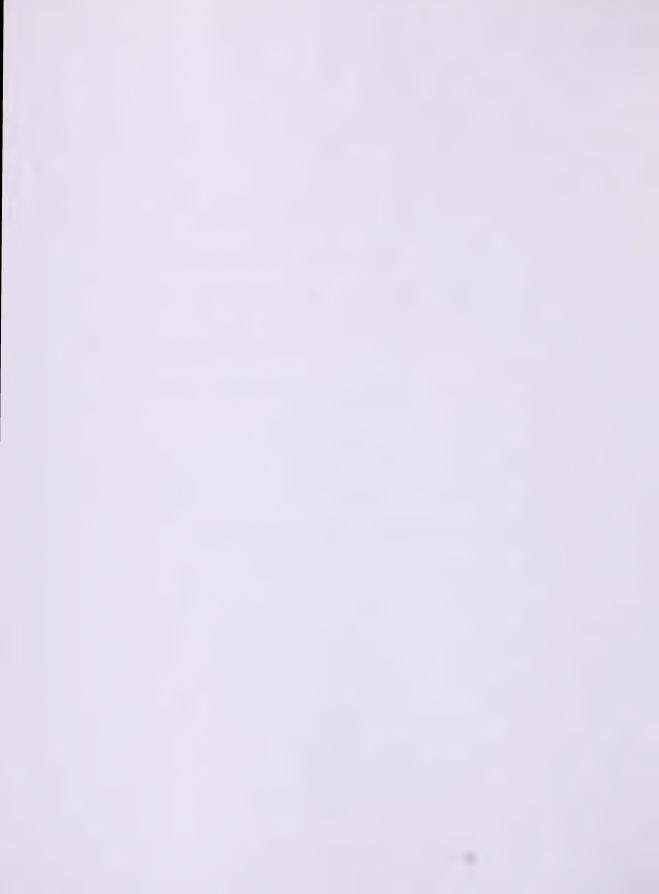
(Q.21)

- A Ø-5 YEARS
- B 6-15 YEARS
- C 16-19 YEARS
- D 20-24 YEARS
- E 25-34 YEARS
- F 35-44 YEARS
- G 45-54 YEARS
- H 55-64 YEARS
- 1 65-74 YEARS
- J 75 YEARS OR OVER



(Q.22)

A	SOME ELEMENTARY OR GRADE SCHOOL
В	COMPLETED ELEMENTARY OR GRADE SCHOOL
С	SOME HIGH SCHOOL OR SECONDARY SCHOOL
D	COMPLETED HIGH SCHOOL OR SECONDARY SCHOOL
E	TECHNICAL OR VOCATIONAL SCHOOL, COMMUNITY COLLEGE OR CEGEP
F	SOME UNIVERSITY
G	COMPLETED UNIVERSITY
Н	POST GRADUATE COURSES OR DEGREE



WINTER ROADSIDE QUESTIONNAIRE
AND SHOW CARDS

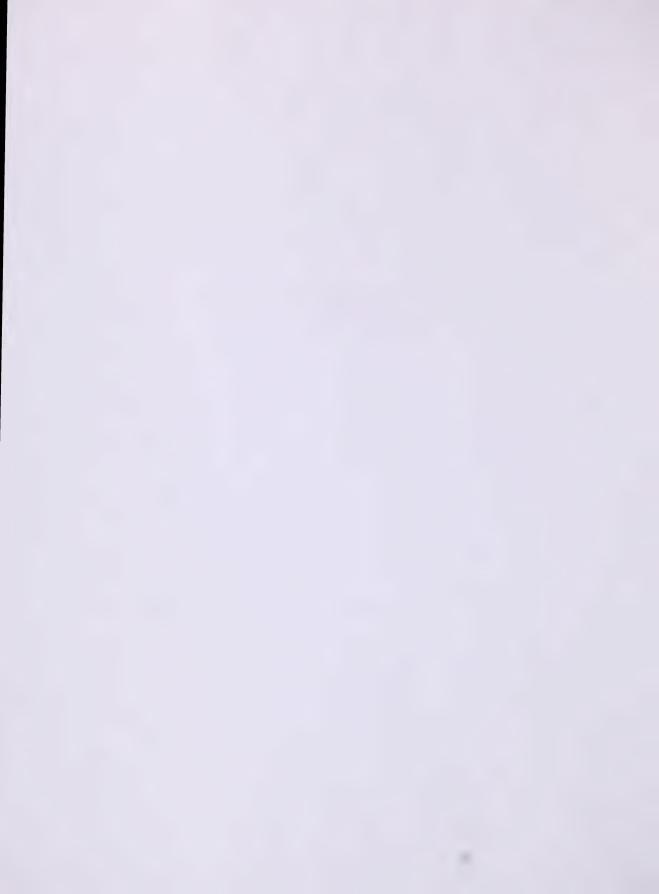
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-1-Ruston/Tomany & Associates Ltd. R/T 19151 5-6 Roadside Screener 6-1 WINTER 7-1 8/ A.M. 13-Location:_ Start:_ P.M. 14-A.M. P. M. Finish:_ Day Month 15-Interviewer:_ 18-INTRODUCTION: Hello, my name is _______ of Ruston/Toman; Associates. We are conducting a study on behalf of the Governments of of Ruston/Tomany & Canada, Alberta and British Columbia on the four National Parks, Banff, Jasper, Yoho and Kootenay. IF RESPONDENT REFUSES TO BE INTERVIEWED BEFORE SCREENING IS COMPLETED, CIRCLE BELOW, AND SAVE THIS SCREENER. REFUSED BEFORE SCREENING 1 SAVE SCREENER 19-RECORD NUMBER OF PEOPLE IN VEHICLE IN THE TWO AGE GROUPS. IF YOU 1. CANNOT COMPLETE THIS BY OBSERVATION, ASK THE DRIVER TO TELL YOU HOW MANY PEOPLE IN THE VEHICLE ARE: 16 YEARS OR OVER UNDER 16 YEARS 20-(WRITE IN) (WRITE IN) 21-22-(HAND CARD 1) 23-Does anyone in this vehicle, who is at least 16 years of age, fall into any of these categories? Just tell me the number(s) opposite 2-a) the descriptions that apply to any people in this vehicle. RECORD BELOW. 24- 1 SMIF TO C.3 NONE On a sales/service call/pick-up/delivery TERMINATE Member of a work crew/employee in Parks AND SAVE SCREENER Commuting to or from work or school Permanent/seasonal resident in Parks -b) Is everyone in this vehicle a permanent/seasonal resident in the parks? 25- 1 TERMINATE AND SAVE SCREENER Yes No How many people in this vehicle who are 16 years of age or older are ·c) permanent/seasonal residents in the parks? (RECORD BELOW) 26-RESIDENTS 16+ 27-(WRITE IN) None 00

= 1

= 11

= 1

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1 ,

OO TERMINATE AND SAVE SCREENER

(WRITE IN)

RESIDENTS UNDER 16

None

And how many people in this vehicle who are under 16 years of age are permanent/seasonal residents in the Parks? (RECORD BELOW)

26-

29-



3. IF ONLY ONE PERSON IN VEHICLE 16 YEARS OR OLDER, EVEN TO 0.4. IF MORE THAN ONE PERSON IN VEHICLE 16 YEARS OR OLDER, ASY C.2. Now, I would like to interview one person from your vehicle. Of all the people 16 years of age or older, whose birthday is next?

WRITE IN NAME OF PERSON WHO HAS THE MEXT BIRTHDAY: AND ADMINISTER REMAINDER OF QUESTIONNAIRE WITH THIS PERSON.

4. (HAND CARD 2) Please look at this map of the four Parks. Do you personally plan to return to areas within the Parks' boundaries before you return home from this trip?

Leaving for the last time

30-1

Plan to return

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2 THANK RESPONDENT, TERMINATE INTERVIEW AND SAVE SCREENER

IF RESPONDENT QUALIFIES TO BE INTERVIEWED BUT REFUSES, CIRCLE BELOW AND SAVE THIS SCREENER.

QUALIFIED BUT REFUSED 31- 1 SAVE SCREENER

32 \45

 Where is your regular place of residence? (WRITE IN CITY, PROVINCE/STATE, COUNTRY).

46-47-48-

CITY OR TOWN PROVINCE OR STATE COUNTRY

(HAND CARD 2 AGAIN)

49/53

6. CIRCLE CODE 2 BESIDE THE PARK RESPONDENT IS EXITING FROM AND DO NOT READ THAT PARK. FOR THE OTHER THREE PARKS ASK: Please look again at this map. Since leaving home on this trip, did you at any time enter...(READ EACH PARK EXCEPT CIRCLED ONE)?

	No	YES
Banff National Park	54- 1	2
Jasper National Park	55- 1	2
Yoho National Park	56- 1	2
Rootenay National Park	57- 1	2

7-a) FOR EACH PARK ENTERED IN Q. 6), ASK:

Did you use or visit Parks information centres, naturalist services, interpretive events or hot springs pools in (READ-PARK PARK)
RNTEREDI?

	Banif	Jasper	Topo	Kootensy
Yes	58-1	59-1	60-1	61-1
No	2	2	2	2



7-b) FOR EACH PARK ENTERED IN Q.6), ASK:

While in <u>IRTAR PARK</u>, did you stop and spend any time or money or do any mightmening or were you just passing through?

Just passing through	Banff 62-2	JAPPET 63-2		Kopteney
Spent time/money/went sightseeing	1	1	1	1
IF NO TIME SPENT IN ANY PARECORD NAME AND ADDRESS AS				

66/80

- 8-a) In which of the parks, if any, did you spend any nights? Did you spend any nights in... (READ EACH PARK ENTERED. RECORD UNDER -a) BILOW)?
- -b) Any how many nights in total did you spend in... (READ EACH PARY IN WHICH NIGHTS SPENT. WRITE IN UNDER -b) BELOW)

		· A)	-b) 6-2
	SPENT NIGHTS	NO NIGHTS	NUMBER OF NIGHTS SPENT
Banff National Park	1	2	11-
Jasper National Park	1	2	15-
Yoho National Park	1	2	19-
Kootenay National Park	1	2	23-
NO NIGHTS SPENT IN PARKS	1		

9-a) And now could you please give Be your best estimate of the total amount spent within the National Parks by everyone in the vehicle? Please include all expenditures made by cash, cheque, traveller's cheque and credit card. (WRITE IN AMOUNT BELOW). And what currency is that? (WRITE IN CURRENCY BELOW).

TOTAL	ESTIMATE		IN		2	7 -
		THUCHA		CURRENCY		

-b) Were <u>any</u> of the expenses for this trip to the National Parks paid for <u>before</u> you entered the Parks?

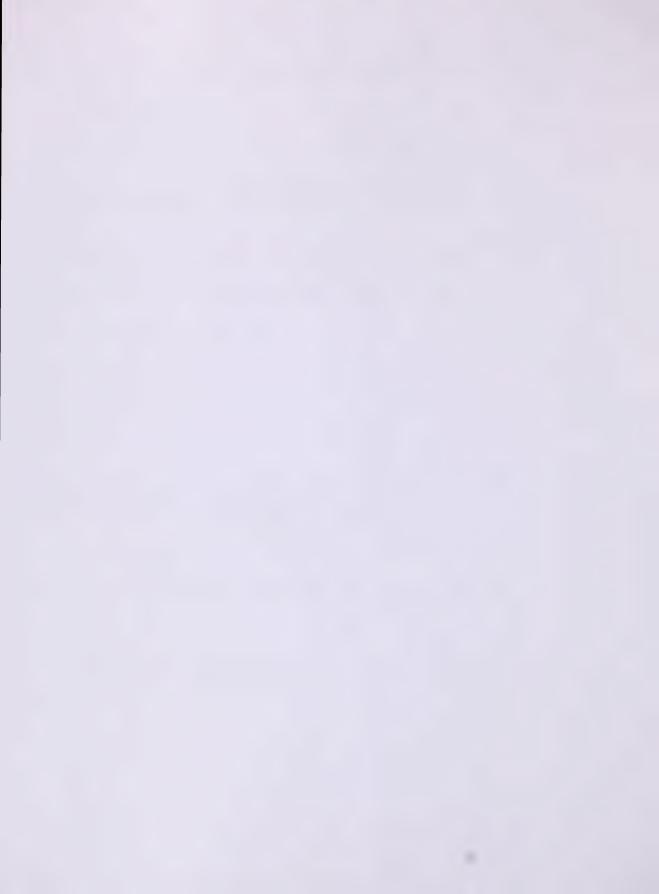
No 31-1

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Yes

NOW RECORD NAME AND ADDRESS AND HAND OUT VISITOR QUESTIONNAIRE.



	ADDRESS:		
	CITY/TOWN:	y	ROVINCE/STATE:
	POSTAL/ZIP CODE:		
-b)	IF FROM CANADA OR UNITE	D STATES ASK:	
	My supervisor may want this interview. At wha reached?		
	AREA CODE	TE	LEPHONE NUMBER
	RECORD VEHICLE TYPE		
	Vehicle Type		Toved Equipment
	Vehicle Type Automobile/Van	36-1	Toved Equipment
		36-1	Towed Equipment Tent Trailer 39-
	Automobile/Van		
	Automobile/Van Light Truck/Pick-up	2	Tent Trailer 39-
	Automobile/Van Light Truck/Pick-up Truck Camper	2	Tent Trailer 39-
	Automobile/Van Light Truck/Pick-up Truck Camper Hotorhome/R.V.	2 3 4	Tent Trailer 39- Travel Trailer Horse Trailer

READ:

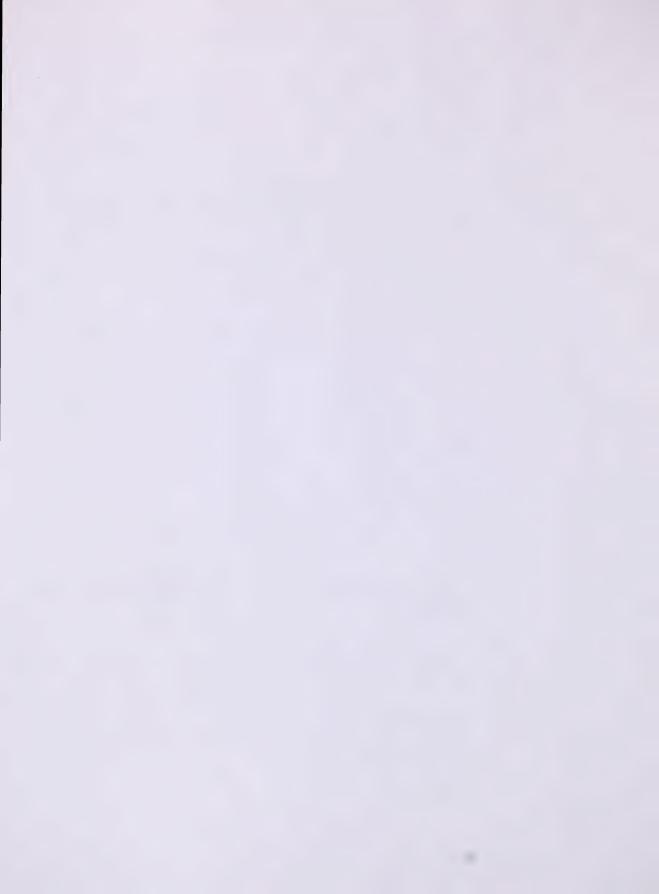
Thank you very much for taking part in this survey. I would like to leave this questionnaire with you to fill out and mail back to us. (HAND OUT PASS-THROUGH OR VISITOR QUESTIONNAIRE AND MAILBACK AS APPROPRIATE.)

IF FROM OUTSIDE CANADA READ:

Will you be mailing this from Canada or the United States? (HAND APPROPRIATE ENVELOPE).

Please complete and return this questionnaire in the next few days, if possible.

In appreciation for your cooperation, we would like you to have this Alberta souvenir.



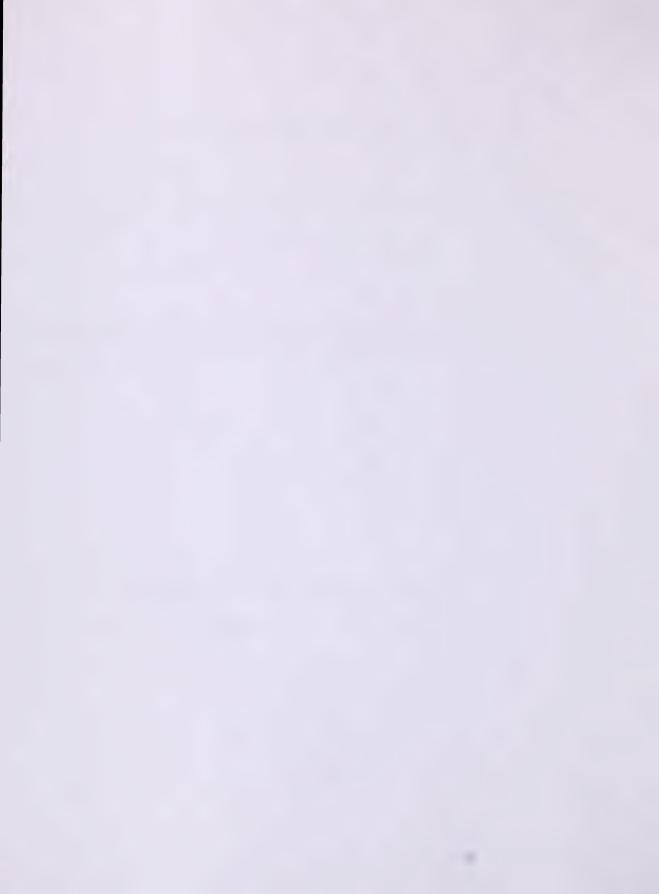
CAN'T REMEMBER

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K.	(NAVED	CARD	0 1

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300

Please tell me the age and mex of everyone in the vehicle, startin with yourself and continuing from oldest to youngest.

ACI		BLY I	IPATE
years (RESPONDENT)	1	2	23-
years	1	2	25-
years	1	2	27-
years	1	2	29-
years	1	2	31-
years	1	2	33-
years	1	2	35-
years	1	2	37-

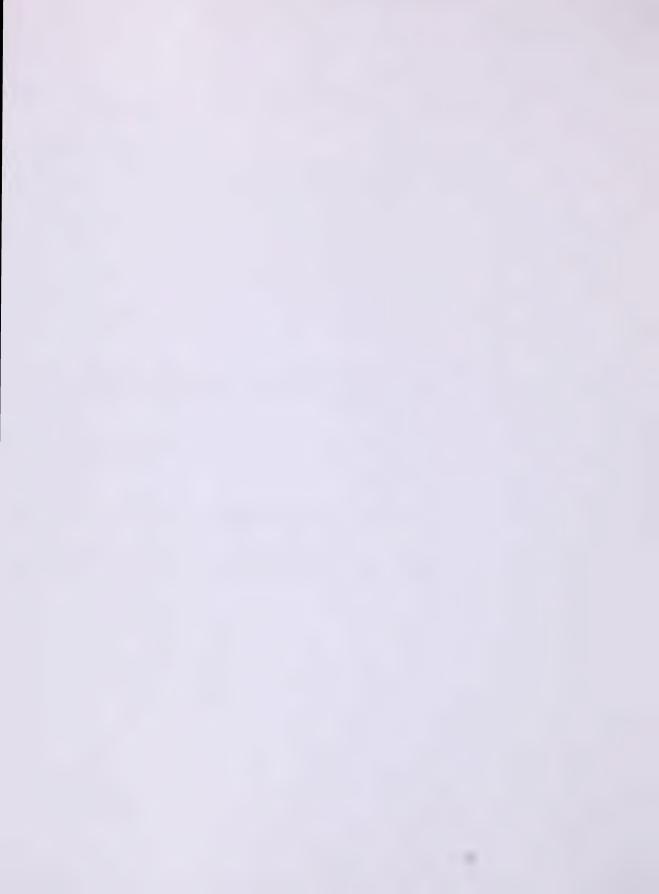
6. What is your occupation? I don't mean the name of the company, but just the type of job and type of company. (WRITE IN. IF RETIRED, CHECK BOX AND ASK WHAT TYPE OF JOB AND COMPANY RESPONDENT HAS RETIRED FROM).

	IN		_39
(TYPE OF JOB)		(TYPE OF COMPANY)	

[] RETIRED

CHECK TO BE SURE YOU HAVE FILLED OUT NAME, ADDRESS, PHONE NUMBER A VEHICLE TYPE ON PAGE 4 OF SCREENER. THEN SAY:

Thank you very much for completing this questionnaire. In appreciation for your cooperation we would like you to have this Alberta souvenir.



Dear Visitor:

Ruston/Tomany & Associates, a market research firm, is conducting a study on behalf of the Governments of Canada, Alberta and British Columbia on the four National Parks - Banff, Jasper, Yoho and Kootenay. The information from this study will be used to help plan the future of the Parks.

Could you please take a few moments to complete the two attached questionnaires and return them to us in the postage-paid envelope provided.

It is important that only <u>one member</u> of your travel party completes the questionnaires. That person is the one who was selected to be interviewed when you were in the Parks.

Please mail the completed guestionnaires today -- either when you arrive home or when you stop for the night. Postage is already paid so you do not have to put stamps on the envelope if it is mailed in Canada or the U.S.

Finally, I would like to thank you for your co-operation and hope that you had a very enjoyable visit to the Parks.

Yours sincerely,

Denis Tomany President

DT/is



National Parks Visitor Survey (Visitor)

THIS	QUES:	TION	HAIRE	15	70 1	DE CONG	LETZ	D BY	THE	DULB	PERSON	IH	THE	TRA	TL
PART	CHW Y	WAS	SELE	CTED	70	ANSWER	THE	INT	ERVI	EWER'	DOZST.	IONS	IN	THE	PARY.
THAT	PERS	ON 15	5									()	DW) .	

For most of the following questions, you will be provided with several choices with a number next to each one. Please just circle the number beside the answer you choose. For example: My favourite colour is...

Red 1
Green 2
Blue 3

Yellow

1-a) What is the furthest place from home you have visited or will
visit on this trip?

40-41-CITY OR TOWN PROVINCE OR STATE COUNTRY 42-

-b) Was the National Park System the main destination of your trip?

Yes 1

43-

No 2

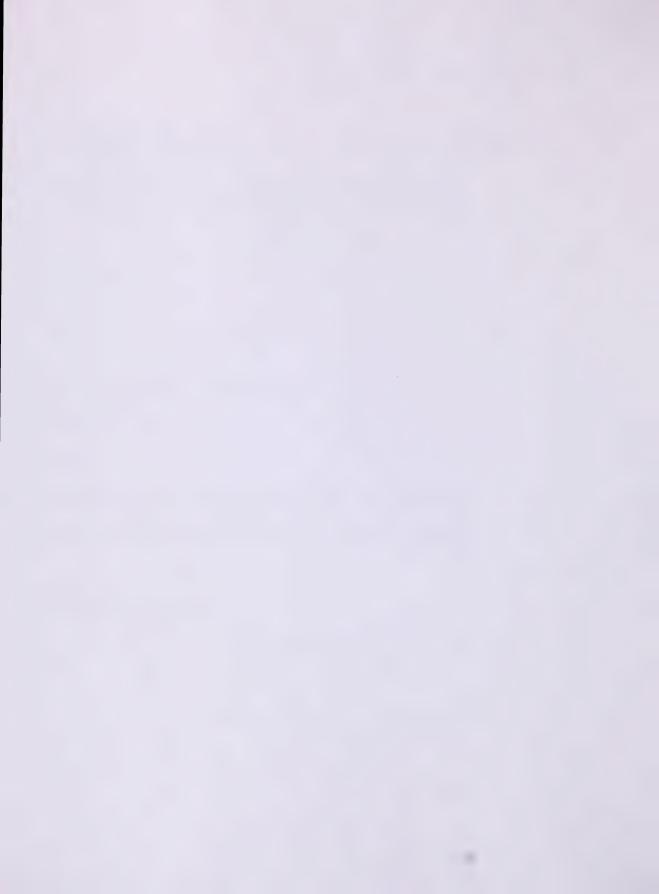
Other Purpose (SPECIFY)

-

-

- 2-a) Which one of the descriptions listed below best describes the <u>main</u> purpose of your entire trip? CIRCLE <u>ONE</u> ONLY UNDER Q.2-a) BELOW.
- -b) Which one of the descriptions listed below best describes the main purpose of your trip to the National Parks? CIRCLE ONE ONLY UNDER Q.2-b) BELOW.

		-a)	-b) Main Pumpose Of National		
		Main Purpose Of Entire Trip	Parks Po		
Business:	Attending a special meeting like a conference, Convention, Seminar			44-	
	or trade show	1	1	45-	
	Other Business	2	2		
Personal:	Family affairs: e.g. visiting friends or relatives, weddings, funerals, etc.	g 3	3		
	Errands: e.g. shopping, banking, doctor, etc.	4	4		
Pleasure:	Vacationing	5	5		
	Recreational day-use	6	6		
	Visiting vacation home	7	7		
Just pass	ing through		8		



3.	How many nights, if any, w trip?	111 ;	you	be	av.	ву :	fro	r h	ODe	on this en	ntire
		* * * * .							**	No Nachae	46-
	NUMBER OF NIGHTS (ENTIRE T	RIP)		MAI	TE	IN	_			NO NIGHTS Y PLEASE	47-
										TO Q.6.	
4.	And how many nights in tot since leaving home on this			yo	u .	pen	d 1	n t	pe :	Mational P	ntks
	· ·										45-
	NUMBER OF NIGHTS IN THE PA	3003	_	WR	ITE	IN	_			PARUS GO	50- 51-
										Q.6	
	IF YOU STAYED OVERNIGHT IN	THE	PA	rks	, P	LEA	SI	A N S	WER	Q.5.	
5.	We are interested in the or Parks. For each overnight accommodation in the Parks location of the accommodation of the number of nights you seem to be accommodated by the nights you s	, plo	P y eas th	ou: e v e t	mad rit ype	e a	t a	di he	ffe nam	rent e and the	
	Legend - TYPE OF ACCOMMODA	TION									
	1) Hotel/Motel/Resort/Lod	ge		5)	Ca	mps	ite	/tr	ail	er park	
	2) Commercial cottage/cab	in		6)	Ba	ck	cou	ntr	ус	amping	
	3) Bed and breakfast			7)						ves/own	
	4) Youth Hostel				VA	cat	107	po	me		
OVER- NIGHT STOP		(R	EFE RCL	R T E T	PE O L VC	EGE App	ND	TO		NUMBER OF NIG STAYET (WRITE IN NUM	HIS THIFE
FIRST		1	2	^ ~ 3	4	5	6	7	8		
			_		•		-			-	
SECON	D: 58	_	2	3	4	5	6	7	8		
THIRD	: 64	1	2	3	4	5	6	7	8	-	
FOURT	H: 70	•	_	3	4	5	6	7	8		74
FIFTH		4	2	3	•	•	•	•	•		
		_	2	3	4	5	6	7	8		
SIXTH		1	2	3	•	5	6	·			
	8: 17	1	2	3	4	5	6	7	8		
SEVEN	8: 11 8: 17	1 1 1	2 2 2	3	4 4	5 5 5	6 6	7 7 7	8		
SEVEN	8: 17	1	2 2 2	3	4 4	5 5 5	6 6	7 7 7	8		
SEVEN	8: 11 8: 17	1	2 2 2 2	3 3 3	4 4 4	5 5 5	6 6 6	7 7 7	8 8 8	as paid for	
SEVEN EIGHT	H: 29- Were any of your expenses you entered the National I	1	2 2 2 2 thi	3 3 3	4 4 4	5 5 5 5	6 6 6	7 7 7	8 8 8	s paid for	

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IF YOU PRE-PAID ANY EXPENSES FOR THIS TRIP TO THE PARKS, PLEASE ANSWER Q.7.



- 7-a) Please indicate below the items which you prepaid before you entered the Parks. (CIRCLE APPROPRIATE NUMBER UNDER COLUMN a).
 - -b) For each item prepaid indicate whether it was part of a package (i.e. 2 or more items purchased together) or was prepaid separately. (CIRCLE APPROPRIATE NUMBERS UNDER COLUMN -b).
 - -c) For each item prepaid <u>generately</u> (not part of a package), please write in the total amount paid. Write in the AMOUNT <u>ANT</u> THE CURRENCY (E.G. FRANC, DEUTSCHMARK, YEN, U.S. DOLLARS, CANADIAN DOLLARS, ETC.).

	ITEMS	-b) PACKAGI	SEPA-	SEPARAT ONLY RE	MS PAIL 37- ELY
Accommodation	1	1	1	\$	39-
Food/beverages	2	2	2	\$	43-
Entertainment, activities, sightseeing tours, lift tickets (excluding season lift passes)	3	3	3	s	47-
Auto rental picked up in the Parks	4	4	4	\$	51-
Auto rental picked up outside the Parks	5	5	5	\$	55-
Transportation	6	6	6	\$	59-
None of these	9 PL	EASE GO	TC 0.10		

IF YOU <u>PEEPAID</u> ITEMS AS PART OF A <u>PACKAGE</u> PLEASE ANSWER QUESTION 8. OTHERWISE GO TO QUESTION 9.

-

-

-a)		t paid for <u>all</u> people in your vehicle ITE IN AMOUNT AND CURRENCY.	ici
	\$		63
	AMOUNT	CURRENCY	
-b)		were included in your prepaid package	ge and
	now many of those nights	were spent in the Parks?	
	now many of those nights	were spent in the Parks?	67
	NIGHTS IN TOTAL	NIGHTS SPENT IN PARK	
c)	NIGHTS IN TOTAL If transportation was in-	NIGHTS SPENT IN PARK	70 se writ
c)	NIGHTS IN TOTAL	NIGHTS SPENT IN PARK	70

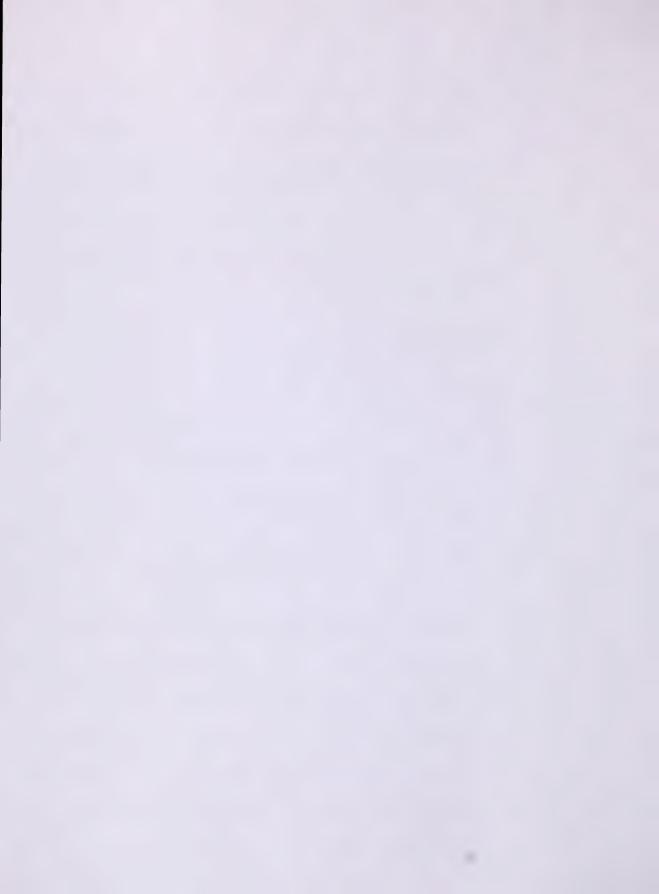
IF YOU PREPAID ACCOMMODATION SEPARATELY (NOT AS PART OF A PACKAGE), PLEASE ANSWER QUESTION 9. OTHERWISE GO TO QUESTION 10.

		did this prepaid accommodation	COVET A
how many	of those nights	were spent in the Parks?	

76-75-

TOTAL NIGHTS PREPAID NIGHTS IN PARK

80/



10-a) For each expenditure category listed below, please total amount spent within the Parks by everyone in	
during the entire visit in the Parks. Include all cash, credit card, traveller's thegue and cheque.	purchases made by
include any prepaid expenses listed in the previous	

How buch was spent by <u>everyone</u> in the vehicle for...? RECORD AMOUNT IN CANADIAN DOLLARS FOR <u>EACH</u> CATEGORY LISTED BELOW. IF YOU DON'T KNOW AMOUNT IN CANADIAN CURRENCY, WRITE IN AMOUNT AND SPECIFY THE CURRENCY IN THE SPACE PROVIDED.

CORRECT IN THE STACE PROVIDED.			
	IF NONE	AMOUNT IN CANADIAN S	
Lodging in the Parks, excluding			12-
camping/trailer park	[]	\$	13-
Camping fees	[]	\$	17-
Food and beverages bought in Restaura or hotels or bars in the Parks	nts []	s	21-
Groceries & Beverages bought in stores in the Parks	[]	\$	25-
Vehicle Gas & Oil, maintenance or repairs bought from stations within the Park	13	\$	25-
Transportation <u>withir</u> the Parks including shuttlebuses, taxis, etc.	[]	\$	33-
Auto Rental for vehicles picked up in the Parks	[]	\$	37-
Recreation & Entertainment including tours, lift tickets, equipment rentals, etc., bought in the Parks	[]	\$	41-
Conference or convention registration fees in the Parks	[]	\$	45-
Park entrance fees/licence fees	[]	\$	49-
Retail store purchases, such as souvenirs, equipment, film, clothing, etc., bought in Parks	[]	s	53-
Approximate Total		\$	56-
-b) Did any member of your party us	e a season	lift pass	• •
YES 1			

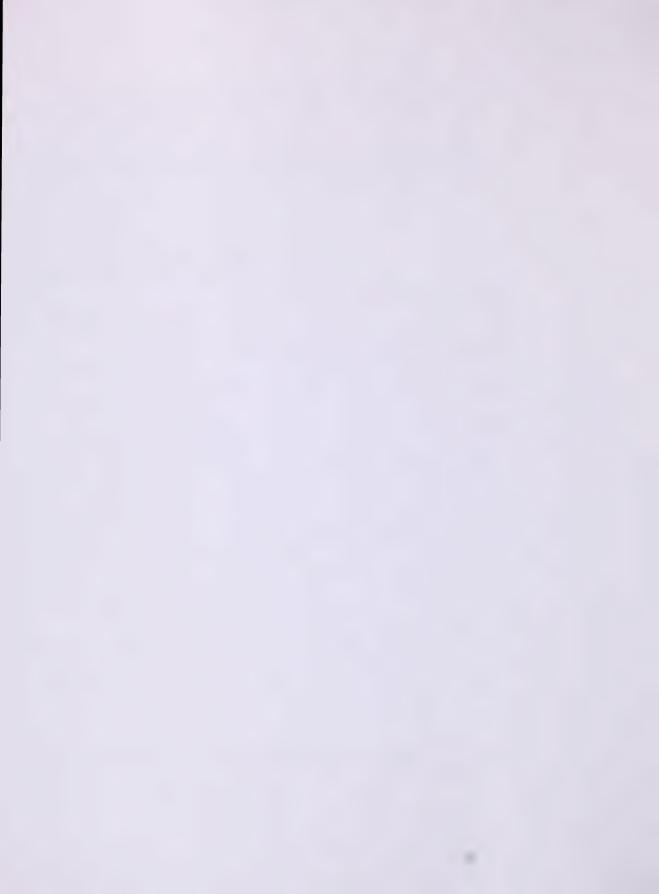
YES		
NO		

-

-

-c) For each person who used a season pass, please indicate the total price paid for that pass and the number of days the pass was used on this trip.

	PRICE	NUMBER OF DAYS USED ON THIS TELF
Person 1	\$	
Person 2	\$	
Person 3	\$	-
Person 4	\$	
Person 5	\$	



		e your visit to the Banfi [CIRCLE ONE ANSWER].	I/Jasper Nations
	Excellent	1	
	Very Good	1 . 2	
	Good	3	
	Fair	4	
or	Poor	5	
estat IN BE	lished or improve	ed in Banff or Jasper Nat:	
estat	lished or improve	ed in Banff or Jasper Nat:	ional Parks? (V
estab IN BE	of the following ng of the 1988 Wattrip? (CIRCLE OF I visited the Pa	statements best describe inter Olympics had on your NE ANSWER).	es the impact t
estab IN BE	of the following ng of the 1988 Wattrip? (CIRCLE OF I visited the Pa	g statements best describe inter Olympics had on your NE ANSWER).	es the impact t
estab IN BE	of the following ng of the 1988 Witrip? (CIRCLE O) I visited the Pathe area to helparticipate in	statements best described inter Olympics had on your NE ANSWER). arks because I was in lp stage, cover or Olympic events arks because I was in the	es the impact the decision to ma
estab IN BE	of the following ng of the 1988 Wittip? (CIRCLE Of the area to helparticipate in I visited the Prarea to watch (Things I saw or	g statements best describe inter Olympics had on your NE ANSWER). arks because I was in up stage, cover or Olympic events arks because I was in the Olympic events heard about in the Olympics made	es the impact the decision to make
estab IN BE	of the following ng of the 1988 Water (CIRCLE Or I visited the Participate in I visited the Participate	g statements best describe inter Olympics had on your NE ANSWER). arks because I was in up stage, cover or Olympic events arks because I was in the Olympic events heard about in the Olympics made	es the impact the decision to me



5-6 6-5 7-1

 Please record the age and sex of everyone in this vehicle, including yourself. Write in your own age and sex on the first line.

AGE			21/22	
		MALT	PINALI	
You:	years	1	2	23-
	years	1	2	25-
	years	1	2	27-
	years	1	2	29-
	years	1	2	31-
	years	1	2	33-
	years	1	2	35-
	years	1	2	37-

14. What is your occupation? I don't mean the name of the company, but just the type of job and type of company. (WRITE IN. IF RETIRED, CHECK BOX AND WRITE IN TYPE OF JOB AND COMPANY YOU HAVE RETIRED FROM).

	IN		39-
(TYPE OF JOB)		(TYPE OF COMPANY)	

[] RETIRED

E_

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Thank you very much for completing this questionnaire. Please now complete the second questionnaire about what you did in the Parks and your opinions on the Parks and their facilities. When you have completed both questionnaires, please put them in the envelope provided.

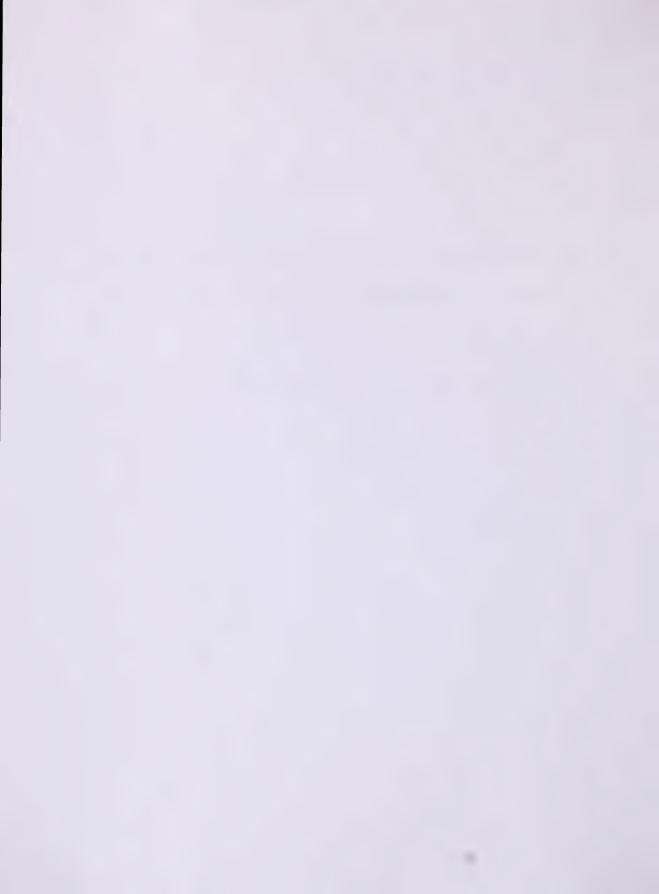
PLEASE MAIL THESE QUESTIONNAIRES TODAY.

POSTAGE IS ALREADY PAID SO YOU DO NOT HAVE TO PUT STAMPS ON THE ENVELOPE IF IT IS MAILED IN CANADA OR THE U.S.

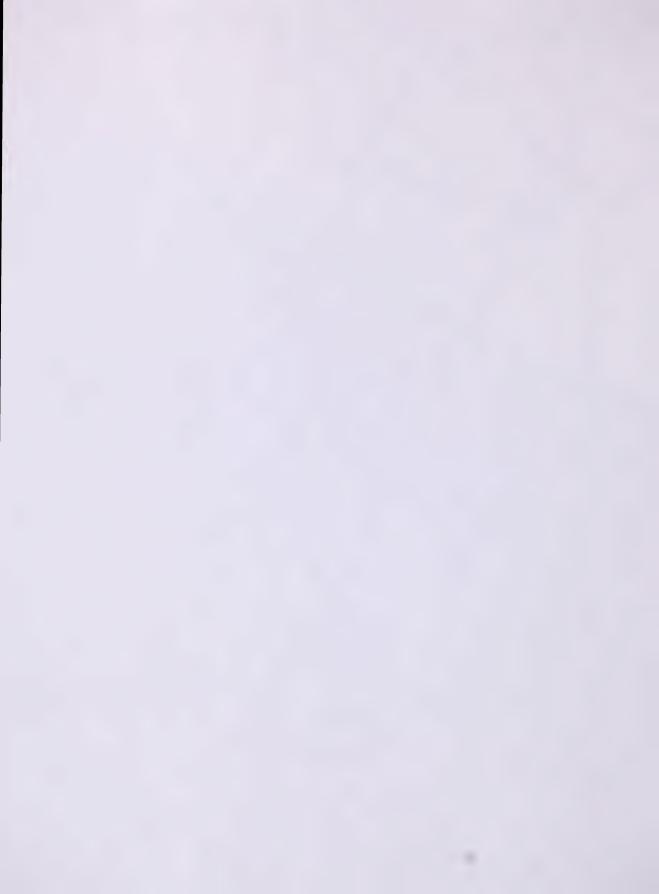


(Q, 2-A)

- 2 ON A SALES CALL, A SERVICE CALL, A PICK-UP OR DELIVERY
- 3 A MEMBER OF A WORK-CREW OR AN EMPLOYEE IN THE PARKS
- 4 COMMUTING TO OR FROM WORK OR SCHOOL
- 5 A PERMANENT OR SEASONAL RESIDENT IN THE PARKS







		(0.12)	
1987		•	
JANUARY	JULY		
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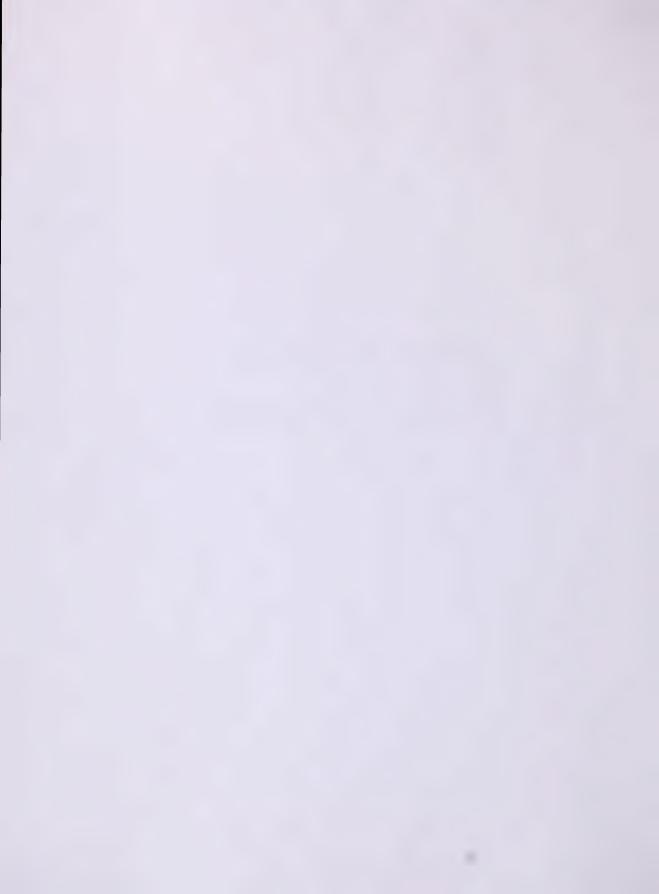
(Q.21)

- A Ø-5 YEARS
- B 6-15 YEARS
- C 16-19 YEARS
- D 20-24 YEARS
- E 25-34 YEARS
- F 35-44 YEARS
- G 45-54 YEARS
- H 55-64 YEARS
- 1 65-74 YEARS
- J 75 YEARS OR OVER



ATTITUDINAL MAILBACK QUESTIONNAIRE

Distributed To All Parks Visitors In All Modes For Self-Completion



Dear Respondent:

Thank you for taking the time to take part in the Mational Parks Visitor Survey. This mailback questionnaire will provide us with the additional information we require to get a complete and accurate record of your Park visit. The information you provide will be used to better the National Parks.

Your answers are extremely important, so please complete the questionnaire and return it in the stamped envelope provided.

Yours sincerely,

Denis Tomany President

DT/ss

NATIONAL PARKS

VISITOR

SURVEY

ton/Tomany & Associates Ltd.

R/T 19151

5-5

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· · ·	
THIS QUESTIONNAIRE IS TO BE COMPLETED	BY THE SAME PERSON
IN THE TRAVEL PARTY WHO WAS SELECTED	
INTERVIEWER'S QUESTIONS IN THE PARK.	TRAT PERSON
IS	_•
NAME	

A FEW INSTRUCTIONS BEFORE YOU BEGIN

Most questions are multiple choice, with a number next to each of the possible answers. To show your answer, just draw a circle around the number next to the answer that applies.

For example:

My favorite colour is ...

Blue 1
Green 2
Red 3
Yellow 4

If more than one answer applies, then circle all appropriate numbers.

A few questions have blank spaces instead of answer numbers. Just complete these in your own words.

IF YOU ONLY SPENT TIME IN YOHO OR ROOTENAY MATIONAL PARKS, PLEASE SKIP TO -0.10 ON PAGE 10. EVERYONE BLSE PLEASE COMPLETE THE ENTIRE QUESTIONNAIRE.

In the list below, please circle all the activities and programs in which you participated on this trip to Banff and/or Jasper Mational Parks. Please do not include activities or programs you participated in only in Yoho or Kootenay Mational parks. (REFER TO THE MAP AND CIRCLE AS MANY ITEMS AS APPLY).

	Sightseeing by car	01	Bicycling	24
_	Sightseeing by bus	02	Golfing	25
	Viewing Wildlife	03	Tennis	26
	Birdwatching	04	Shopping	27
_	Picnicking	05	Attending Novies	28
,	Photography	06	Attending Banff Festival Of The Arts	29
-,	Mountain Climbing	07	Attending Other Live Theatre/	29
	Ice Climbing	80	Concerts/Art Exhibits	30
-,	Jogging/Running	09	Visiting Museums/Historical Displays/Sites	31
-	Hiking/Backpacking With Your Own Group Or By Yourself	10	Attending Sporting Events	32
	Hiking With A Park Waturalist	11	Attending Other Pestivals/ Events	33
	Attending Park Interpretive Or Educational Programs	12	Downhill Skiing	34
	Attending Course At Banff Centre	13	Cross Country Skiing	35
	Scientific Study And Research	14	Skating	36
	Pishing	15	Snowshoeing	37
	Svimming	16	Horsedrawn Sleigh Rides	38
	·		Dog Sledding	39
	Scuba Diving/Snorkelling	17	Columbia Icefield Snocoach	40
	Scenic Boat Tours	18	Resting/Relaxing	41
	Other Boating/Canoeing/ Kayaking/Sailing	19	Visit Visitor Information	42
	River Rafting	20	Any Other Activities	
	Sailboarding/Windsurfing	21	(PLEASE WRITE IN)	
	Horseback/Trail-riding	22		
	Horsedrawn Carriage Ride	23		

Which of the attractions listed here did you personally visit in the Banff/Jasper Parks while on this trip?

MATIONAL PARK ATTRACTIONS

TOWNSITES		PALLS/SPRINGS IN BANFF	
Banff	01	Bow Falls	20
Jasper	02	Upper Hot Springs Pool	21
Lake Louise	03	Cave And Basin Hot Springs And Centennial Centre	22
LAKES IN BANFF		Other Palls/Springs In Banff	23
Bow Lake	04	Palls/Springs In Banff But Don't Know Name(s)	24
Hector Lake	05	PALLS/SPRINGS IN JASPER	
Lake Louise	06	Athabasca Falls	25
Lake Minnevanka	07	Niette Hot Springs	26
Moraine Lake	- 08	Punchbowl Palls	27
Peyto Lake	09	Sunwapta Palls	28
Vermilion Lakes	10	Other Palls/Springs In Jasper	29
Other Lake(s) In Banff	11	Falls/Springs In Jasper But	
Lake(s) In Banff But Don't Know Name(s)	12	Don't Know Name(s)	30
LAKES IN JASPER		GLACIERS/ICEFIELDS IN BANFF AND JASPER	
Lake Edith And Annette or Lac Beauvert	13	Athabasca Glacier	31
Maligne Lake	14	Columbia Icefield	32
	74	Stutfield Glacier	33
Medicine Lake ("Disappearing Lake")	15	Crowfoot Glacier	34
Patricia And Pyramid Lakes	16	Dome Glacier	35
Jasper or Talbot Lakes	17	Other Glaciers/Icefields In Banff And Jasper	36
Other Lake(s) In Jasper	18	22.00	
Lake(s) In Jasper But Don't Know Name(s)	19		

OTHER NATURAL ATTRACTIONS IN BANFF		HISTORICAL SITES IN BANFF AND JASPER	22-
Cascade Garden (Banff Mational Park Building)	37	Bankhead Coal Nine Ghost Town (Banff)	59
Castle Mountain	38	Silver City Plaque (Banff)	60
Hoodoos (Rock Spires)	39	Banff Springs Hotel	61
Johnston Canyon	40	Old Fort Point Cairn (Jasper)	62
Saskatchewan River Crossing	41	Buffalo Paddock In Banff	63
Skoki Valley	42		
Egypt Lake Area	43	GONDOLA LIPTS IN BANFF	
		Lake Louise Gondola Lift	64
OTHER NATURAL ATTRACTIONS IN JASPER		Mount Norquay Scenic Lift	65
Goat Lookout	44	Sulphur Mountain Gondola	••
Maligne Canyon/Valley	45	Lift	66
Mount Edith Cavell	46	Sunshine Village And Gondola	67
Valley Of The Five Lakes	47		
Tonguin Valley	48		
Skyline Trail	49		
MUSEUMS/CENTRES IN BANFF		GONDOLA LIPTS IN JASPER	
Banff Centre For Pine Arts	50	Jasper Tramway On	
Banff National Park Museum (Wildlife Displays)	51	Whistler's Mountain	68
Luxton Museum (Indian Culture)	52	SKI RESORTS IN BANFF	
Natural History Museum (Geological)	53	Lake Louise	69
Walter J. Phillips Art Gallery	54	Mount Norquay	70
Whyte Museum Of The Canadian Rockies (Art Displays)	55	Sunshine Village	71
Museums/Centres In Banff But Don't Know Name(s)	56	SKI RESORTS IN JASPER	:
MUSEUMS/CENTRES/IN JASPER		Marmot Basin	72
Columbia Icefield Centre	57		
The Den Wildlife Museum			

No Yes	2	7								
YES .		<u> </u>								
that a	n overni	ght to ame da	our of y? (1	the Pa	rk or s	NE NU	a to	or whonly)	ich	be
Overn	ight tou	r	1							
Same	iay tour	•	2							
	ome of t							time	you	sp
								time	you	sp
	that an ended of Overning Same of	that an overni ended on the s Overnight tou Same day tour	that an overnight to ended on the same da Overnight tour Same day tour	that an overnight tour of ended on the same day? (I Overnight tour 1 Same day tour 2	that an overnight tour of the Pa ended on the same day? (PLEASE (Overnight tour 1 Same day tour 2 tare some of the things you li)	that an overnight tour of the Park or a ended on the same day? (PLEASE CIRCLE (Overnight tour 1 Same day tour 2 tare some of the things you liked about	that an overnight tour of the Park or was it ended on the same day? (PLEASE CIRCLE ONE NUM Overnight tour 1 Same day tour 2 t are some of the things you liked about the	that an overnight tour of the Park or was it a to- ended on the same day? (PLEASE CIRCLE ONE NUMBER of Overnight tour 1 Same day tour 2	that an overnight tour of the Park or was it a tour whended on the same day? (PLEASE CIRCLE ONE NUMBER ONLY) Overnight tour 1 Same day tour 2 that an overnight tour of the Park or was it a tour whended on the same day? (PLEASE CIRCLE ONE NUMBER ONLY) overnight tour 1 same day tour 2	that an overnight tour of the Park or was it a tour which ended on the same day? (PLEASE CIRCLE ONE NUMBER ONLY). Overnight tour 1 Same day tour 2 that an overnight tour of the Park or was it a tour which ended on the same day? (PLEASE CIRCLE ONE NUMBER ONLY).

ANSWER QUESTION 5 IF YOU SPENT TIME IN BANFF MATIONAL PARK

5-a) Please indicate your level of satisfaction with <u>Banff National Park</u> on the following attributes, using a scale from one to seven, where one is very dissatisfied and seven is very satisfied. The more satisfied you were with the Park on the attributes shown, the higher the number you would choose, the less satisfied you were, the lower the number you would choose. CIRCLE ONE MUMBER POR EACH STATEMENT.

		Very Dissat Lsfied		2	eithe satis- lied/ lissat sfied		8	ery	No Opinion/ Does Not Apply
1.	Availability of suitable								
	accommodation	1	2	3	4	5	6	7	9
2.	Choice of restaurants/food and beverage				•				
L	services for you	1	2	3	4	5	6	7	9
3.	Nightlife, theatre and entertainment	1	2	3	4	5	6	7	9
4.	Public washroom facilities	1	2	3	4	5	6	7	9
- 5.	Quality of food/ beverage	1	2	3	4	5	6	7	9
6.	Comfort and clean- liness of accommoda- tion	1	2	3	4	5	6	7	9
7.	Shopping opportunities	1	2	3	4	5	6	7	9
8.	Quality of camping	1	2	3	4	5	6	7	9
9.	Quality of service	1	2	3	4	5	6	7	9
10	.Wilderness protectic and nature conservation		2	3	4	5	6	7	9
11	.Friendliness, courtesy and hospi- tality of people working there	1	2	3	4	5	•		•
12	Overall cost	1	2	3	4	5	-6	7	•

⁻b) In your opinon what, if anything, is special about <u>Banff</u> Mational Park which makes it different from other parks you have visited? WRITE IN BELOW.

ANSWER QUESTION 6 IP YOU SPENT TIME IN JASPER NATIONAL PA	
	-

-a) Please indicate your level of satisfaction with <u>Jasper National Park</u> on the following attributes, using a scale from one to seven, where one is very dissatisfied and seven is very satisfied. The more satisfied you were with the Park on the attributes shown, the higher the number you would choose, the less satisfied you were, the lower the number you would choose. CIRCLE ONE MUMBER FOR EACH STATEMENT.

	Very Dissat		1	leithe latis- lied/ Dissat slied	-		ery " satis-	No Opinion, Does Not Apply
. Availability of suitable								
accommodation	1	2	. 3	4	5	6	7	•
choice of restaurants/food and beverage								
services for you	2	2	3	4	5	6	7	. 9
. Nightlife, theatr and entertainment		2	3	4	5	6	7	9
. Public washroom								
facilities	1	2	3	4	5	6	7	9
Deverage :	1	2	- 3	4	5	6	7	. 9
Comfort and clean liness of accommo- tion		2.	3	4	5	6	7	•
7. Shopping opportunities	1	2	3	4	5	6	7	•
. Quality of camping	g 1	2	3	. 4	5	6	7	9
. Quality of service	. 1	2	3	4	5	6	7	9
10. Wilderness protect	va-							
tion	1	3	3	4	5	6	7	•
11. Friendliness, courtesy and hosp tality of people	i	,	•				***	
working there	1	2	3	4	5	6	7	9
12.Overall cost	1	2	3	. 4	5	6	7	9

-b) In your opinon what, if anything, is special about <u>Jasper</u> Mational Park which makes it different from other parks you have visited? WRITE IN BELOW.

Excluding this visit, in what year was your last visit to Banff or Jasper National Park? WRITE IN BELOW OR CHECK BOX.

YEAR

[] NEVER VISITED BEFORE THIS TIME

Please indicate on the list below, what sources of information were used to plan your trip to Banff/Jasper National Parks. (PLEASE CIRCLE AS MANY AS APPLY).

I received literature or information <u>before</u> leaving on this trip from...

Travel Alberta	01
Tourism Canada	02
Parks Canada	03
British Columbia	04
Canadian Government Office Outside Canada (example: embassy,consulate, trade or tourist office)	05
I received information from an information centre while on the trip	06
I received information at a travel show	07
I consulted a travel agency and	
Was provided with literature	08
Was provided with other information	09
I saw a T.V. advertisement	10
I saw any other type of advertisement	11
I saw a travel article	12
I saw a travel film	13
I read a travel book	14
Advice of friends or relatives	15
My own previous experience	16
DIDN'T USE ANY INFORMATION SOURCES	17

When did you make the final decision to visit the Banff/Jasper National Parks System? Please circle the number beside the month and write in the year in the space provided.

	MONTH			YEAR
January	01	July	07 _	(MDIME TN)
February	02	August	08	(WRITE IN)
March	03	September	09	
April	04	October	10	
May	05	November	11	
June	06	December	12	

5-5

EVERYONE PLEASE ANSWER ALL REMAINING	QUESTIONS.	6-2
PLEASE REFER TO THE ENCLOSED HAP TO	ANSWER QUESTION 10.	13-
Please indicate where you <u>first</u> entetrip.	ered the National Park	s on your
Location 1 (HWY 16 - EAST GATE)	1	
Location 2 (HWY 16 - WEST GATE)	2	
Location 3 (HWY 11 - EAST GATE)	3	
Location 4 (HWY 1 - WEST GATE)	4	
Location 5 (HWY 93 - WEST GATE)	5	
Location 6 (HWY 1 - EAST GATE)	6	
Month	Day Contact the Pople Co	
Month And about what time of day did you f: Between 6 a.m. and 12 noon	•	ystem?
And about what time of day did you for	irst enter the Parks S	ystem?
And about what time of day did you for Between 6 a.m. and 12 moon	irst enter the Parks S	ystem?
And about what time of day did you for Between 6 a.m. and 12 noon From noon to six o'clock p.m.	irst enter the Parks Sy	ystem?
And about what time of day did you for Between 6 a.m. and 12 noon From noon to six o'clock p.m. Between 6 p.m. and midnight	irst enter the Parks Sy 1 2 3	ystem?
And about what time of day did you for Between 6 a.m. and 12 noon From noon to six o'clock p.m. Between 6 p.m. and midnight or From midnight to 6 a.m.	irst enter the Parks Sy 1 2 3 4	
And about what time of day did you for Between 6 a.m. and 12 noon From noon to six o'clock p.m. Between 6 p.m. and midnight or From midnight to 6 a.m. IF YOU LIVE OUTSIDE CANADA, ANSWER Q	irst enter the Parks Sy 1 2 3 4	

Thinking of your entire trip, including Parks, which one trip type defined beltrip you took?	ing the time you low best describe	spent in the the the kind of
An outdoors vacation. A vacation in a area where you may engage in activities camping, fishing, hiking or rafting.	natural s such as	1
A resort vacation. A trip to a resort where a wide variety of activities, suskiing, golfing, tennis and so on, are by or on the premises.	ch as beaches,	2
A close-to-home leisure trip. A trip to home where you can enjoy activities lake, seashore, or park.		3
A touring vacation. A vacation by car through areas of scenic beauty, culture interest.		4
A town or city trip. A trip to a town you may shop, visit museums, enjoy ent dine, attend plays or concerts, or just and enjoy the city.	ertainment,	5
A visit to friends or relatives. A tr primary purpose is to visit and spend friends or relatives.	ip whose time with	6
A business or convention trip. For in a meeting, seminar, conference or conv	stance, attending ention.	7
Which category <u>best</u> describes the peop travel party on your trip to the Parks		our immedia
A Couple	1	
Family/relatives	2	
Friends	3	
Business Associates	4	
School Group	5	·
Club/Association/Convention Group	6	".··
Senior's Group	7	- "
By Myself	8	
Other (SPECIFY)		

13.

								you have		
								EQUIPMENT		
-	•							ED EQUIPME	MI WITH	100,
CHECK	THIS	BOX	[] wur	SKIP TY) The	MEAT	GOFZIIC	on).		

Tent	01	Fishing equipment	13
Backpacking equipment	02	Snorkel/scuba equipment	14
Climbing equipment	03	Golf clubs	15
Hiking boots	04	Motorized Golf Cart	16
Field guides	05	Sailboard	17
Still camera	06	Bicycle	18
Movie camera	07	Motorcycle	19
Videotape camera	08	Boat	20
Binoculars/telescope	09	Canoe/Kayak	21
Downhill skis	10	All-Terrain-Vehicle (ATV)	22
Cross country skis	11	Snowmobile	23
Snowshoes	12	Other equipment	24
		(SPECIFY):	_

_5-a) Now please think about the people in your household, regardless of whether they travelled with you on your trip to the Parks.

How many people, including yourself and any infants, are in your household? (WRITE IN NUMBER)

-b)	And how many,	if any,	are under	six years of	ld and	how many	are	six
	to eighteen yes	ars old	inclusive?	(WRITE IN N	NUMBERS)			

NUMBER	UNDER SIX	YEARS OLD	
NUMBER	6 TO 18 Y	EARS INCLUSIVE _	•

-c) Is the chief wage earner in the household under 45 years old or 45 years or over? (CHECK ONE BELOW)

Under 45 years

45 years or more

5-a) Finally, to help us classify the information, would you please indicate which of the following general categories best describes your personal annual income before taxes and other deductions. (CIRCLE ONE NUMBER ONLY AND INDICATE CURRENCY).

Under \$10,000	1		
\$10,000 - \$14,999	2		
\$15,000 - \$19,999	3		
\$20,000 - \$29,999	4		
\$30,000 - \$39,999	5	CIPPENCY (C	TROLE ONE)
\$40,000 - \$49,999	6	CURRENCY (C	
\$50,000 - \$59,999	7		1
\$60,000 - \$69,999	8	U.S.	. 2
\$70,000 - \$74,999	9		
\$75,000 or more	0		

-b) And would you please indicate which of the following general categories best describes your total household income before taxes and other deductions. (CIRCLE ONE NUMBER ONLY AND INDICATE CURRENCY).

Under 10,000	1		
\$10,000 - \$14,999	2		
\$15,000 - \$19,999	3.		
\$20,000 - \$29,999	4		
\$30,000 - \$39,999	5		
\$40,000 - \$49,999	6		
\$50,000 - \$59,999	7	CURRENCY	CIRCLE ONE)
\$60,000 - \$69,999	8	Canadian	1
\$73,000 - \$74,999	9	v.s.	, 2 ,
\$75,000 or more	0		

THANK YOU VERY MUCH FOR YOUR CO-OPERATION.
PLEASE PUT YOUR COMPLETED QUESTIONNAIRE IN THE
ENVELOPE PROVIDED AND MAIL IT BACK TO RUSTON/TOMANY & ASSOCIATES.
THE POSTAGE IS ALREADY PAID SO YOU DO NOT HAVE TO PUT STAMPS ON
THE ENVELOPE IF IT IS MAILED IN CANADA OR THE U.S.

Ruston/Tomany & Associates 111 Elizabeth Street, 4th Floor, Toronto, Ontario, M5G 1P7 (Canada)

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